

**DEPARTMENT OF INSURANCE**

ADMINISTRATION & LICENSING SERVICES BRANCH  
PRODUCER LICENSING BUREAU, EDUCATION SECTION  
320 CAPITOL MALL  
SACRAMENTO, CA 95814  
(916) 492-3064  
(FAX) (916) 323-6851  
[www.insurance.ca.gov](http://www.insurance.ca.gov)

**NOTICE**

**TO:** Prelicensing Education Providers

**DATE:** November 3, 2008

**SUBJECT:** Updated Prelicensing Educational Objectives

Because of many changes to the California Insurance Code, changes to federal laws and current industry trends, the educational objectives for several license types were recently revised. The license types affected consist of the Life-Only Agent, Accident and Health Agent, Fire and Casualty Broker-Agent, Personal Lines Broker-Agent, Limited Lines Automobile Insurance Agent, and the Commercial, Health and Disability (upgrade).

The revised educational objectives are available on the California Department of Insurance's (CDI) Web site at [www.insurance.ca.gov](http://www.insurance.ca.gov). Please log onto CDI's Web site, click on "Agents and Brokers," then click "Apply to Become an Approved Education Provider," and, finally, click "Prelicensing Educational Objectives." For your convenience, the educational objectives show the strikethroughs for the information that was removed from the previous version of the objectives and also underlines the added text.

The revised educational objectives will take effect on January 1, 2009. The license examinations will also be updated to reflect these changes. The education providers' currently approved courses will need to be revised to comply with the attached objectives. Those revisions will be due at the time the course is renewed. To prepare students for the January 1, 2009 launch of the license examinations, the prelicensing course instructors must begin teaching from the revised educational objectives by December 1, 2008.

Consequently, during the period between December 1, 2008 and the date of the course renewal, it is critical that the instructors for classroom prelicensing courses teach the students on the new material that is reflected in the revised educational objectives.

To ensure that the online prelicensing course instruction is updated, please email Karen Fong of the CDI's Education Section at [kfong@insurance.ca.gov](mailto:kfong@insurance.ca.gov) indicating the date that these changes will be reflected in the online courses.

Should you have any questions or concerns regarding this notice, you may contact the CDI's Education Section at (916) 492-3064.