

EARTHQUAKE PREMIUM AND POLICY COUNT DATA CALL

SUMMARY OF 2017 RESIDENTIAL MARKET TOTALS

2017 Experience Year	Written Premiums Excluding EQ	No. of Policies Excluding EQ	Exposure (\$) Excluding EQ	Avg Annual Prem Per Policy	Avg Rate Per \$1,000 Insurance	Market Share *	EQ Premiums	No. of EQ Policies	Exposure (\$) Including CEA	Avg Annual Prem Per Policy	Avg Rate Per \$1,000 Insurance	Market Share *	% with EQ **
Insurers with EQ coverage provided by California Earthquake Authority (CEA)	6,326,754,046	9,198,265	2,581,759,594,259	\$ 687.82	\$ 2.45	79.38%	688,378,185	1,021,707	436,335,717,652	\$ 673.75	\$ 1.58	66.32%	11.11%
Insurers with EQ coverage provided by Non-CEA	2,049,948,085	2,389,559	937,930,501,580	\$ 857.88	\$ 2.19	20.62%	423,240,370	518,814	207,907,790,247	\$ 815.78	\$ 2.04	33.68%	21.71%
Total Residential Market	8,376,702,131	11,587,824	3,519,690,095,839	\$ 722.89	\$ 2.38	100.00%	1,111,618,555	1,540,521	644,243,507,899	\$ 721.59	\$ 1.73	100.00%	13.29%
Total Homeowners Market	6,427,718,904	6,152,372	2,782,817,080,355	\$ 1,044.75	\$ 2.31	53.09%	960,826,238	929,764	587,533,777,070	\$ 1,033.41	\$ 1.64	60.35%	15.11%
Total Renters Market	391,500,241	2,226,125	65,253,061,173	\$ 175.87	\$ 6.00	19.21%	28,576,840	352,411	10,985,029,838	\$ 81.09	\$ 2.60	22.88%	15.83%
Total Condominium Market	468,318,503	902,812	52,534,965,463	\$ 518.73	\$ 8.91	7.79%	69,826,833	141,417	16,127,162,997	\$ 493.77	\$ 4.33	9.18%	15.66%
Total Dwelling Fire Market	918,074,030	2,041,623	594,321,065,402	\$ 449.68	\$ 1.54	17.62%	37,881,199	60,161	22,903,250,507	\$ 629.66	\$ 1.65	3.91%	2.95%
Total Mobilehome Market	171,090,453	264,892	24,763,923,446	\$ 645.89	\$ 6.91	2.29%	14,507,445	56,768	6,694,287,487	\$ 255.56	\$ 2.17	3.68%	21.43%
Total Residential Market	8,376,702,131	11,587,824	3,519,690,095,839	\$ 722.89	\$ 2.38	100.00%	1,111,618,555	1,540,521	644,243,507,899	\$ 721.59	\$ 1.73	100.00%	13.29%
California FAIR Plan	78,450,231	123,169	46,848,082,926	\$ 636.93	\$ 1.67	6.03%	4,211,549	4,444	2,267,987,776	\$ 947.69	\$ 1.86	7.39%	3.61%
Total Dwelling Fire (Excluding CA FAIR Plan)	839,623,799	1,918,454	547,472,982,476	\$ 437.66	\$ 1.53	93.97%	33,669,650	55,717	20,635,262,731	\$ 604.30	\$ 1.63	92.61%	2.90%
Total Dwelling Fire Market	918,074,030	2,041,623	594,321,065,402	\$ 449.68	\$ 1.54	100.00%	37,881,199	60,161	22,903,250,507	\$ 629.66	\$ 1.65	100.00%	2.95%

* Market share represents the percentage of policies to total residential market.

** Percent with EQ represents the percentage of policies that also have EQ coverage.