2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: FIRE [01]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
1	69	FARMERS INS GRP						
		21660	Fire Ins Exch	95,975,725	9.8478%	97,412,297	28,097,457	28.84%
		11185	Foremost Ins Co Grand Rapids MI	23,554,101	2.4168%	23,403,762	12,774,705	54.58%
		21652	Farmers Ins Exch	16,364,626	1.6791%	17,148,705	4,364,057	25.45%
		10317	Neighborhood Spirit Prop & Cas Co	8,086,276	0.8297%	8,247,507	2,475,029	30.01%
		10315	Civic Prop & Cas Co	1,826,637	0.1874%	1,822,546	68,272	3.75%
		10318	Exact Prop & Cas Co Inc	1,742,512	0.1788%	1,753,858	281,681	16.06%
		21709	Truck Ins Exch	615,474	0.0632%	635,556	144,851	22.79%
		21687	Mid Century Ins Co	7,477	0.0008%	7,631	-268	-3.51%
				148,172,828	**15.2036%**	**150,431,862**	**48,205,784**	**32.04%**
2	111	LIBERTY MUT GRP						
		24740	Safeco Ins Co Of Amer	62,726,829	6.4362%	59,763,025	20,743,725	34.71%
		23035	Liberty Mut Fire Ins Co	33,524,064	3.4398%	32,889,505	6,120,908	18.61%
		24198	Peerless Ins Co	11,579,709	1.1882%	12,603,031	2,226,302	17.66%
		23043	Liberty Mut Ins Co	3,224,599	0.3309%	1,915,613	1,128,134	58.89%
		19704	American States Ins Co	617,919	0.0634%	665,334	112,513	16.91%
		24732	General Ins Co Of Amer	575,377	0.0590%	578,844	-6,087	-1.05%
		24724	First Natl Ins Co Of Amer	348,609	0.0358%	314,692	1,913	0.61%
		19690	American Economy Ins Co	343,033	0.0352%	365,523	952,749	260.65%
		10836	Golden Eagle Ins Corp	242,742	0.0249%	247,970	598	0.24%
		18333	Peerless Ind Ins Co	201,531	0.0207%	195,438	5,938	3.04%
		24082	Ohio Security Ins Co	41,167	0.0042%	4,830	122	2.53%
		21458	Employers Ins of Wausau	40,825	0.0042%	40,825	12,593	30.85%
		44393	West Amer Ins Co	29,316	0.0030%	1,264	0	0.00%
		24074	Ohio Cas Ins Co	24,759	0.0025%	3,140	102	3.25%
		26042	Wausau Underwriters Ins Co	20,638	0.0021%	5,620	-830	-14.77%
		24171	Netherlands Ins Co The	13,806	0.0014%	14,305	487	3.40%
		24066	American Fire & Cas Co	5,727	0.0006%	1,206	7	0.58%
		26069	Wausau Business Ins Co	203	0.0000%	96	-12	-12.50%
				113,560,853	**11.6521%**	**109,610,261**	**31,299,162**	**28.55%**
3	19	Assurant Inc Grp						
		42978	American Security Ins Co	82,097,889	8.4238%	102,198,632	12,202,852	11.94%
		19615	American Reliable Ins Co	1,267,511	0.1301%	1,225,265	258,814	21.12%
		42986	Standard Guar Ins Co	125,685	0.0129%	154,965	-6,829	-4.41%
				83,491,085	**8.5668%**	**103,578,862**	**12,454,837**	**12.02%**
4	65	FM GLOBAL GRP						
		21482	Factory Mut Ins Co	33,511,672	3.4385%	33,690,823	4,960,820	14.72%
		10014	Affiliated Fm Ins Co	29,933,464	3.0714%	31,057,112	12,004,115	38.65%
				63,445,136	**6.5099%**	**64,747,935**	**16,964,935**	**26.20%**

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5	3548	Travelers Grp						
		25674	Travelers Prop Cas Co Of Amer	42,178,709	4.3278%	40,229,169	21,036,249	52.29%
		36161	Travelers Prop Cas Ins Co	12,143,674	1.2460%	12,602,149	6,452,956	51.21%
		19070	Standard Fire Ins Co	2,131,303	0.2187%	1,931,260	658,403	34.09%
		19038	Travelers Cas & Surety Co	1,356,347	0.1392%	1,359,653	403,697	29.69%
		24767	St Paul Fire & Marine Ins Co	1,256,679	0.1289%	1,236,472	-616,378	-49.85%
		25682	Travelers Ind Co Of CT	841,029	0.0863%	787,278	301,291	38.27%
		36463	Discover Prop & Cas Ins Co	181,487	0.0186%	358,504	447,145	124.73%
		24791	St Paul Mercury Ins Co	56,318	0.0058%	94,168	37,971	40.32%
		24775	St Paul Guardian Ins Co	4,933	0.0005%	5,555	444	7.99%
		24015	Northland Ins Co	4,932	0.0005%	4,721	-5,851	-123.94%
		25658	Travelers Ind Co	3,048	0.0003%	810	0	0.00%
		25879	Fidelity & Guar Ins Underwriters Inc	1,422	0.0001%	1,422	111,619	7849.44%
				60,159,881	**6.1728%**	**58,611,161**	**28,827,546**	**49.18%**
6	140	NATIONWIDE CORP GRP						
		19100	Amco Ins Co	35,459,300	3.6384%	34,889,598	10,387,566	29.77%
		42579	Allied Prop & Cas Ins Co	12,258,689	1.2578%	12,073,391	3,621,154	29.99%
		23787	Nationwide Mut Ins Co	6,079,753	0.6238%	5,446,671	3,713,132	68.17%
		25453	Nationwide Ins Co Of Amer	2,667,515	0.2737%	2,481,077	416,909	16.80%
		28223	Nationwide Agribusiness Ins Co	906,996	0.0931%	678,639	180,298	26.57%
		23779	Nationwide Mut Fire Ins Co	308,376	0.0316%	302,405	7,245	2.40%
		15580	Scottsdale Ind Co	12,742	0.0013%	4,660	2,864	61.46%
		18961	Crestbrook Ins Co	5,409	0.0006%	1,315	2,138	162.59%
		11991	National Cas Co	3,117	0.0003%	1,326	7,322	552.19%
		13838	Farmland Mut Ins Co	2,108	0.0002%	-18	777	-4316.67%
				57,704,005	**5.9208%**	**55,879,064**	**18,339,405**	**32.82%**
7	212	ZURICH INS GRP						
		16535	Zurich Amer Ins Co	33,404,019	3.4275%	33,327,940	8,954,559	26.87%
		26247	American Guar & Liab Ins	12,649,325	1.2979%	12,358,735	5,487,901	44.41%
		39306	Fidelity & Deposit Co Of MD	4,291,431	0.4403%	4,552,584	2,256,007	49.55%
		41181	Universal Underwriters Ins Co	841,898	0.0864%	846,090	213,011	25.18%
		27855	Zurich Amer Ins Co Of IL	331,269	0.0340%	330,418	-108,702	-32.90%
		40142	American Zurich Ins Co	34,148	0.0035%	31,739	2,948	9.29%
				51,552,090	**5.2896%**	**51,447,506**	**16,805,724**	**32.67%**
8	1278	CSAA Ins Grp						
		10921	CSAA Fire & Cas Ins Co	47,784,147	4.9030%	46,166,965	23,039,062	49.90%
		15539	CSAA Ins Exch	1,956,010	0.2007%	1,845,600	591,805	32.07%
				49,740,157	**5.1037%**	**48,012,565**	**23,630,867**	**49.22%**
9	200	UNITED SERV AUTOMOBILE ASSN GRP						
		25941	United Serv Automobile Assn	17,944,621	1.8412%	17,623,692	3,263,212	18.52%
		25968	USAA Cas Ins Co	9,301,853	0.9544%	9,042,737	2,890,933	31.97%
		21253	Garrison Prop & Cas Ins Co	1,370,466	0.1406%	1,250,245	-43,799	-3.50%
		18600	USAA Gen Ind Co	959,824	0.0985%	818,683	167,328	20.44%
				29,576,764	**3.0348%**	**28,735,357**	**6,277,674**	**21.85%**

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10	761	ALLIANZ INS GRP						
		35300	Allianz Global Risks US Ins Co	15,089,466	1.5483%	14,477,636	1,042,975	7.20%
		21865	Associated Ind Corp	3,934,552	0.4037%	4,033,375	385,281	9.55%
		21873	Firemans Fund Ins Co	3,867,139	0.3968%	3,847,804	1,054,023	27.39%
		21857	American Ins Co	34,949	0.0036%	77,221	28,502	36.91%
		21849	American Automobile Ins Co	20	0.0000%	20	-47	-235.00%
				22,926,126	**2.3524%**	**22,436,056**	**2,510,734**	**11.19%**
11	12	AMERICAN INTL GRP						
		19445	National Union Fire Ins Co Of Pitts	14,721,128	1.5105%	14,547,393	-3,248,933	-22.33%
		19429	Insurance Co Of The State Of PA	6,238,471	0.6401%	7,003,842	3,104,864	44.33%
		23809	Granite State Ins Co	657,660	0.0675%	744,779	-103,270	-13.87%
		19402	AIG Prop Cas Co	285,389	0.0293%	285,389	34,247	12.00%
		19380	American Home Assur Co	256,811	0.0264%	23,627	3,021	12.79%
		23841	New Hampshire Ins Co	20,754	0.0021%	17,611	-3,270	-18.57%
				22,180,213	**2.2758%**	**22,622,641**	**-213,341**	**-0.94%**
12	70	FIRST AMER TITLE GRP						
		34525	First Amer Specilaty Ins Co	19,514,670	2.0023%	18,014,117	10,612,122	58.91%
		37710	First Amer Prop & Cas Ins Co	110,265	0.0113%	110,265	78,610	71.29%
				19,624,935	**2.0137%**	**18,124,382**	**10,690,732**	**58.99%**
13	1318	Auto Club Enterprises Ins Grp						
		15598	Interins Exch Of The Automobile Club	18,237,972	1.8713%	17,369,892	6,918,482	39.83%
				18,237,972	**1.8713%**	**17,369,892**	**6,918,482**	**39.83%**
14	1285	XL AMER GRP						
		24554	XL Ins Amer Inc	17,305,470	1.7757%	17,202,691	-1,613,377	-9.38%
		22322	Greenwich Ins Co	632,732	0.0649%	562,984	1,225,173	217.62%
		37885	XL Specialty Ins Co	35,047	0.0036%	30,179	-66	-0.22%
				17,973,249	**1.8442%**	**17,795,854**	**-388,270**	**-2.18%**
15	361	Munich Re Grp						
		23469	American Modern Home Ins Co	14,368,825	1.4743%	14,784,728	7,062,182	47.77%
		19720	American Alt Ins Corp	2,346,894	0.2408%	1,494,779	298,873	19.99%
		23450	American Family Home Ins Co	2,453	0.0003%	6,719	8,006	119.15%
				16,718,172	**1.7154%**	**16,286,226**	**7,369,061**	**45.25%**
16	802	Capital Ins Grp						
		13544	California Capital Ins Co	12,651,916	1.2982%	12,143,275	1,993,487	16.42%
		12890	Eagle W Ins Co	587,279	0.0603%	543,571	12,002	2.21%
		23540	Monterey Ins Co	38,295	0.0039%	34,739	12,264	35.30%
				13,277,490	**1.3624%**	**12,721,585**	**2,017,753**	**15.86%**
17	660	MERCURY GEN GRP						
		11908	Mercury Cas Co	13,077,126	1.3418%	12,410,452	4,497,488	36.24%
				13,077,126	**1.3418%**	**12,410,452**	**4,497,488**	**36.24%**
18	71	UNIVERSAL INS CO GRP						
		10759	Universal N Amer Ins Co	12,939,282	1.3277%	12,211,307	3,740,859	30.63%
				12,939,282	**1.3277%**	**12,211,307**	**3,740,859**	**30.63%**

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19	323	CIVIL SERV EMPLOYEE GRP						
		18953	CSE Safeguard Ins Co	7,655,796	0.7855%	7,211,783	2,725,526	37.79%
		10693	Civil Serv Employees Ins Co	5,068,638	0.5201%	5,170,508	1,107,663	21.42%
				12,724,434	**1.3056%**	**12,382,291**	**3,833,189**	**30.96%**
20	181	SWISS RE GRP						
		39845	Westport Ins Corp	9,292,368	0.9535%	7,979,647	22,814	0.29%
		29874	North Amer Specialty Ins Co	11,917	0.0012%	7,673	2,526	32.92%
				9,304,285	**0.9547%**	**7,987,320**	**25,340**	**0.32%**
21	3098	Tokio Marine Holdings Inc GRP						
		10945	Tokio Marine Amer Ins Co	8,631,356	0.8856%	7,415,193	2,206,098	29.75%
		18058	Philadelphia Ind Ins Co	7,043	0.0007%	7,207	-772	-10.71%
				8,638,399	**0.8864%**	**7,422,400**	**2,205,326**	**29.71%**
22	176	STATE FARM GRP						
		25151	State Farm Gen Ins Co	8,491,055	0.8712%	7,763,254	2,588,254	33.34%
				8,491,055	**0.8712%**	**7,763,254**	**2,588,254**	**33.34%**
23	3416	AXIS Capital Grp						
		37273	Axis Ins Co	7,915,146	0.8121%	8,043,829	6,765,696	84.11%
		20370	AXIS Reins Co	268,185	0.0275%	272,568	29,291	10.75%
				8,183,331	**0.8397%**	**8,316,397**	**6,794,987**	**81.71%**
24	26905	Century Natl Ins Co						
		26905	Century Natl Ins Co	7,237,442	0.7426%	7,530,403	971,850	12.91%
				7,237,442	**0.7426%**	**7,530,403**	**971,850**	**12.91%**
25	517	HANNOVER GRP						
		41343	HDI Gerling Amer Ins Co	6,399,298	0.6566%	5,432,473	-1,041,658	-19.17%
				6,399,298	**0.6566%**	**5,432,473**	**-1,041,658**	**-19.17%**
26	3219	NKSJ Holdings Inc Grp						
		11126	Sompo Japan Ins Co of Amer	3,263,241	0.3348%	3,318,122	228,487	6.89%
		27073	Nipponkoa Ins Co Ltd US Br	2,734,053	0.2805%	2,612,133	633,532	24.25%
				5,997,294	**0.6154%**	**5,930,255**	**862,019**	**14.54%**
27	796	QBE INS GRP						
		25747	Unigard Ins Co	3,965,698	0.4069%	4,225,273	2,021,166	47.84%
		39217	QBE Ins Corp	1,969,114	0.2020%	2,152,103	1,102,985	51.25%
		24414	General Cas Co Of WI	22,831	0.0023%	18,114	775	4.28%
		37257	Praetorian Ins Co	13,852	0.0014%	12,302	-602,996	-4901.61%
		16217	National Farmers Union Prop & Cas	4,893	0.0005%	6,576	-2,502	-38.05%
		25798	Unigard Ind Co	3,491	0.0004%	10,905	356	3.26%
		24449	Regent Ins Co	734	0.0001%	783	28	3.58%
				5,980,613	**0.6137%**	**6,426,056**	**2,519,812**	**39.21%**

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28	218	CNA INS GRP						
		20443	Continental Cas Co	5,561,523	0.5707%	5,971,554	662,098	11.09%
		35289	Continental Ins Co	327,285	0.0336%	295,589	8,049	2.72%
		20427	American Cas Co Of Reading PA	28,928	0.0030%	28,968	30,403	104.95%
		20494	Transportation Ins Co	26,085	0.0027%	23,341	-3,016	-12.92%
		20508	Valley Forge Ins Co	17,690	0.0018%	20,227	-807	-3.99%
		20478	National Fire Ins Co Of Hartford	10,723	0.0011%	25,344	-2,294	-9.05%
				5,972,234	**0.6128%**	**6,365,023**	**694,433**	**10.91%**
29	91	HARTFORD FIRE & CAS GRP						
		19682	Hartford Fire In Co	3,931,523	0.4034%	3,950,758	565,908	14.32%
		30104	Hartford Underwriters Ins Co	1,573,306	0.1614%	1,537,203	-80,687	-5.25%
		29424	Hartford Cas Ins Co	227,245	0.0233%	239,478	-7	0.00%
				5,732,074	**0.5882%**	**5,727,439**	**485,214**	**8.47%**
30	8	ALLSTATE INS GRP						
		10358	Encompass Ins Co	4,910,964	0.5039%	4,814,909	2,328,571	48.36%
		19232	Allstate Ins Co	8,321	0.0009%	7,916	-35,451	-447.84%
				4,919,285	**0.5048%**	**4,822,825**	**2,293,120**	**47.55%**
31	31	BERKSHIRE HATHAWAY GRP						
		25895	United States Liab Ins Co	4,825,131	0.4951%	4,384,779	3,044,256	69.43%
				4,825,131	**0.4951%**	**4,384,779**	**3,044,256**	**69.43%**
32	626	Ace Ltd Grp						
		10030	Westchester Fire Ins Co	3,836,133	0.3936%	3,835,342	3,175,707	82.80%
		22713	Insurance Co of N Amer	416,987	0.0428%	377,641	-14,887,473	-3942.23%
		22667	Ace Amer Ins Co	146,038	0.0150%	130,250	15,861,375	12177.64%
		22748	Pacific Employers Ins Co	128,904	0.0132%	75,183	43,526	57.89%
		43575	Indemnity Ins Co Of North Amer	2,333	0.0002%	2,330	-179	-7.68%
				4,530,395	**0.4649%**	**4,420,746**	**4,192,956**	**94.85%**
33	215	Kemper Corp Grp						
		10914	Kemper Independence Ins Co	3,717,898	0.3815%	3,708,485	974,879	26.29%
		11142	United Cas Ins Co Of Amer	669,419	0.0687%	670,389	80,271	11.97%
				4,387,317	**0.4502%**	**4,378,874**	**1,055,150**	**24.10%**
34	158	FAIRFAX FIN GRP						
		13269	Zenith Ins Co	2,887,650	0.2963%	2,353,643	186,360	7.92%
		10936	Seneca Ins Co Inc	1,306,026	0.1340%	1,433,789	108,260	7.55%
		25054	Hudson Ins Co	39,450	0.0040%	42,888	9,148	21.33%
		21113	United States Fire Ins Co	37,959	0.0039%	40,000	1,007,692	2519.23%
				4,271,085	**0.4382%**	**3,870,320**	**1,311,460**	**33.89%**
35	169	SENTRY INS GRP						
		24988	Sentry Ins A Mut Co	2,774,637	0.2847%	3,005,026	2,510,209	83.53%
		21180	Sentry Select Ins Co	1,347,797	0.1383%	1,346,766	906,837	67.33%
		23434	Middlesex Ins Co	3,437	0.0004%	2,251	127	5.64%
				4,125,871	**0.4233%**	**4,354,043**	**3,417,173**	**78.48%**

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36	7		FEDERATED MUT GRP					
		13935	Federated Mut Ins Co	3,039,998	0.3119%	2,962,544	1,604,201	54.15%
		28304	Federated Serv Ins Co	742,133	0.0761%	758,743	733,807	96.71%
				3,782,131	**0.3881%**	**3,721,287**	**2,338,008**	**62.83%**
37	88		The Hanover Ins Grp					
		10815	Verlan Fire Ins Co MD	2,854,091	0.2928%	2,440,535	279,309	11.44%
		31534	Citizens Ins Co Of Amer	171,055	0.0176%	119,093	95,221	79.96%
		22292	Hanover Ins Co	170,880	0.0175%	113,636	-921,435	-810.87%
		42552	Nova Cas Co	89,468	0.0092%	66,336	-46,974	-70.81%
		22306	Massachusetts Bay Ins Co	82,636	0.0085%	85,405	70,993	83.13%
		36064	Hanover Amer Ins Co	20,350	0.0021%	59,538	52,672	88.47%
				3,388,480	**0.3477%**	**2,884,543**	**-470,214**	**-16.30%**
38	968		AXA INS GRP					
		33022	AXA Ins Co	3,362,555	0.3450%	3,006,724	1,408,553	46.85%
				3,362,555	**0.3450%**	**3,006,724**	**1,408,553**	**46.85%**
39	4765		WBL Grp					
		25180	Stillwater Ins Co	2,331,444	0.2392%	2,162,098	298,750	13.82%
				2,331,444	**0.2392%**	**2,162,098**	**298,750**	**13.82%**
40	800		WESTERN MUT INS GRP					
		15776	Residence Mut Ins Co	2,242,203	0.2301%	2,209,832	659,909	29.86%
		13625	Western Mut Ins Co	74,491	0.0076%	76,117	40,011	52.57%
				2,316,694	**0.2377%**	**2,285,949**	**699,920**	**30.62%**
41	84		American Financial Grp					
		22136	Great Amer Ins Co of NY	2,016,429	0.2069%	2,442,607	567,197	23.22%
		16691	Great Amer Ins Co	174,444	0.0179%	165,690	-2,261	-1.36%
		26344	Great Amer Assur Co	59,091	0.0061%	58,725	-119,890	-204.15%
		32620	National Interstate Ins Co	4,812	0.0005%	2,896	0	0.00%
		21172	Vanliner Ins Co	4,173	0.0004%	5,037	1,261	25.03%
		26832	Great Amer Alliance Ins Co	100	0.0000%	125	105	84.00%
				2,259,049	**0.2318%**	**2,675,080**	**446,412**	**16.69%**
42	2538		AmTrust NGH Grp					
		12832	Personal Express Ins Co	828,909	0.0851%	840,427	363,124	43.21%
		19879	Security Natl Ins Co	687,259	0.0705%	522,364	2,052,455	392.92%
		25011	Wesco Ins Co	502,687	0.0516%	334,715	-93,956	-28.07%
		22985	Sequoia Ins Co	190,538	0.0196%	206,049	70,615	34.27%
				2,209,393	**0.2267%**	**1,903,555**	**2,392,238**	**125.67%**
43	23108		Lumbermens Underwriting Alliance					
		23108	Lumbermens Underwriting Alliance	2,146,016	0.2202%	1,944,740	4,954	0.25%
				2,146,016	**0.2202%**	**1,944,740**	**4,954**	**0.25%**
44	501		Alleghany Grp					
		22314	RSUI Ind Co	2,010,897	0.2063%	2,236,496	91,227	4.08%
		10472	Capitol Ind Corp	154	0.0000%	140	0	0.00%
				2,011,051	**0.2063%**	**2,236,636**	**91,227**	**4.08%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: FIRE [01]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
45	38	Chubb Inc Grp						
		20281	Federal Ins Co	1,432,012	0.1469%	2,236,272	271,813	12.15%
		20303	Great Northern Ins Co	243,182	0.0250%	288,953	9,521	3.29%
		20397	Vigilant Ins Co	90,101	0.0092%	92,488	25,059	27.09%
		10052	Chubb Natl Ins Co	44,021	0.0045%	23,847	2,847	11.94%
		20346	Pacific Ind Co	6,829	0.0007%	6,632	1,825	27.52%
				1,816,145	**0.1863%**	**2,648,192**	**311,065**	**11.75%**
46	3703	Tower Grp						
		44300	Tower Ins Co Of NY	1,723,361	0.1768%	1,699,102	-159,522	-9.39%
				1,723,361	**0.1768%**	**1,699,102**	**-159,522**	**-9.39%**
47	3239	Allied World Assur Holding Grp						
		19489	Allied World Assur Co US Inc	1,585,860	0.1627%	917,186	-166,545	-18.16%
		16624	Darwin Natl Assur Co	41,549	0.0043%	38,784	15,466	39.88%
				1,627,409	**0.1670%**	**955,970**	**-151,079**	**-15.80%**
48	248	UNITED FIRE & CAS GRP						
		31453	Financial Pacific Ins Co	1,605,484	0.1647%	1,274,503	733,632	57.56%
				1,605,484	**0.1647%**	**1,274,503**	**733,632**	**57.56%**
49	1279	Arch Ins Grp						
		11150	Arch Ins Co	1,499,609	0.1539%	1,759,232	-1,300,942	-73.95%
				1,499,609	**0.1539%**	**1,759,232**	**-1,300,942**	**-73.95%**
50	33499	Dorinco Reins Co						
		33499	Dorinco Reins Co	1,444,680	0.1482%	1,440,986	0	0.00%
				1,444,680	**0.1482%**	**1,440,986**	**0**	**0.00%**
51	645	OREGON MUT GRP						
		14907	Oregon Mut Ins Co	1,444,377	0.1482%	1,467,848	772,684	52.64%
				1,444,377	**0.1482%**	**1,467,848**	**772,684**	**52.64%**
52	98	WR Berkley Corp GRP						
		36684	Riverport Ins Co	1,188,694	0.1220%	1,164,036	-352,711	-30.30%
		40045	Starnet Ins Co	140,125	0.0144%	138,487	-10,441	-7.54%
		25224	Great Divide Ins Co	20,868	0.0021%	15,395	8,817	57.27%
		29580	Berkley Regional Ins Co	5,144	0.0005%	5,045	2,041	40.46%
		38911	Berkley Natl Ins Co	2,731	0.0003%	2,182	1,085	49.73%
				1,357,562	**0.1393%**	**1,325,145**	**-351,209**	**-26.50%**
53	1281	BANKAMERICA CORP GRP						
		24821	Meritplan Ins Co	518,024	0.0532%	3,345,409	-1,734,086	-51.83%
		24848	Newport Ins Co	509,992	0.0523%	2,897,913	-3,846,962	-132.75%
				1,028,016	**0.1055%**	**6,243,322**	**-5,581,048**	**-89.39%**
54	1129	White Mountains Grp						
		27154	Atlantic Specialty Ins Co	895,948	0.0919%	841,969	2,661,490	316.10%
		20648	Employers Fire Ins Co	24,762	0.0025%	99,713	10,229	10.26%
				920,710	**0.0945%**	**941,682**	**2,671,719**	**283.72%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: FIRE [01]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
55	62		EMC INS CO GRP					
		21415	Employers Mut Cas Co	904,964	0.0929%	868,758	629,236	72.43%
				904,964	**0.0929%**	**868,758**	**629,236**	**72.43%**
56	300		HORACE MANN GRP					
		22578	Horace Mann Ins Co	682,301	0.0700%	665,616	338,555	50.86%
		22756	Horace Mann Prop & Cas Ins Co	153,603	0.0158%	153,868	359,793	233.83%
				835,904	**0.0858%**	**819,484**	**698,348**	**85.22%**
57	83		GRANGE INS GRP					
		22101	Grange Ins Assn	771,641	0.0792%	783,516	557,515	71.16%
				771,641	**0.0792%**	**783,516**	**557,515**	**71.16%**
58	161		TOPA EQUITIES LTD GRP					
		18031	Topa Ins Co	731,304	0.0750%	541,534	111,541	20.60%
				731,304	**0.0750%**	**541,534**	**111,541**	**20.60%**
59	28		AMICA MUT GRP					
		19976	Amica Mut Ins Co	689,304	0.0707%	663,468	1,269,260	191.31%
				689,304	**0.0707%**	**663,468**	**1,269,260**	**191.31%**
60	3829		GeoVera Holdings Inc Grp					
		10799	Geovera Ins Co	545,629	0.0560%	533,907	170,373	31.91%
		10887	Pacific Select Prop Ins Co	95,880	0.0098%	95,848	29,781	31.07%
		10182	Geovera Specialty Ins Co	1,272	0.0001%	1,369	346	25.27%
				642,781	**0.0660%**	**631,124**	**200,500**	**31.77%**
61	785		MARKEL CORP GRP					
		28932	Markel Amer Ins Co	534,412	0.0548%	534,413	115,266	21.57%
		38970	Markel Ins Co	31,422	0.0032%	34,907	-1,734	-4.97%
				565,834	**0.0581%**	**569,320**	**113,532**	**19.94%**
62	4698		Aspen Ins Holding Grp					
		43460	Aspen Amer Ins Co	498,501	0.0511%	213,692	401,638	187.95%
				498,501	**0.0511%**	**213,692**	**401,638**	**187.95%**
63	313		AEGIS GRP					
		33898	Aegis Security Ins Co	479,838	0.0492%	463,205	100,816	21.76%
				479,838	**0.0492%**	**463,205**	**100,816**	**21.76%**
64	39861		Golden Bear Ins Co					
		39861	Golden Bear Ins Co	476,893	0.0489%	469,481	337,344	71.85%
				476,893	**0.0489%**	**469,481**	**337,344**	**71.85%**
65	2878		United Heritage Mut Grp					
		15768	Merced Prop & Cas Co	417,031	0.0428%	401,939	183,267	45.60%
				417,031	**0.0428%**	**401,939**	**183,267**	**45.60%**
66	4716		Fortress Grp					
		26220	Yosemite Ins Co	353,428	0.0363%	407,488	25,469	6.25%
				353,428	**0.0363%**	**407,488**	**25,469**	**6.25%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: FIRE [01]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
67	41459	Armed Forces Ins Exch						
		41459	Armed Forces Ins Exch	349,012	0.0358%	345,942	21,125	6.11%
				349,012	**0.0358%**	**345,942**	**21,125**	**6.11%**
68	303	GUIDEONE INS GRP						
		14559	Guideone Specialty Mut Ins Co	172,533	0.0177%	181,725	101,916	56.08%
		15032	Guideone Mut Ins Co	90,505	0.0093%	84,243	2,353	2.79%
				263,038	**0.0270%**	**265,968**	**104,269**	**39.20%**
69	4715	MS & AD Ins Grp						
		20362	Mitsui Sumitomo Ins Co of Amer	193,175	0.0198%	203,964	70,823	34.72%
		22551	Mitsui Sumitomo Ins USA Inc	45,438	0.0047%	36,163	10,324	28.55%
				238,613	**0.0245%**	**240,127**	**81,147**	**33.79%**
70	32107	Sutter Ins Co						
		32107	Sutter Ins Co	221,196	0.0227%	226,992	27,823	12.26%
				221,196	**0.0227%**	**226,992**	**27,823**	**12.26%**
71	33	CALIFORNIA CAS MGMT GRP						
		20117	California Cas Ind Exch	174,028	0.0179%	168,359	53,671	31.88%
				174,028	**0.0179%**	**168,359**	**53,671**	**31.88%**
72	27480	California Mut Ins Co						
		27480	California Mut Ins Co	165,523	0.0170%	166,448	11,293	6.78%
				165,523	**0.0170%**	**166,448**	**11,293**	**6.78%**
73	4672	Dongbu Ins Grp						
		12502	Dongbu Ins Co Ltd	148,496	0.0152%	143,115	239,249	167.17%
				148,496	**0.0152%**	**143,115**	**239,249**	**167.17%**
74	225	IAT Reins Co Grp						
		26433	Harco Natl Ins Co	71,462	0.0073%	46,710	463,354	991.98%
		28886	Transguard Ins Co Of Amer Inc	55,404	0.0057%	55,853	34,411	61.61%
				126,866	**0.0130%**	**102,563**	**497,765**	**485.33%**
75	244	CINCINNATI FIN GRP						
		10677	Cincinnati Ins Co	126,158	0.0129%	104,922	-2,187	-2.08%
		23280	The Cincinnati Ind Co	2	0.0000%	1	0	0.00%
				126,160	**0.0129%**	**104,923**	**-2,187**	**-2.08%**
76	408	AMERICAN NATL FIN GRP						
		11048	Pacific Prop & Cas Co	99,847	0.0102%	90,164	41,081	45.56%
				99,847	**0.0102%**	**90,164**	**41,081**	**45.56%**
77	18767	Church Mut Ins Co						
		18767	Church Mut Ins Co	96,663	0.0099%	91,278	39,931	43.75%
				96,663	**0.0099%**	**91,278**	**39,931**	**43.75%**
78	10683	Wawanesa Gen Ins Co						
		10683	Wawanesa Gen Ins Co	91,387	0.0094%	91,210	32,456	35.58%
				91,387	**0.0094%**	**91,210**	**32,456**	**35.58%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: FIRE [01]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
79	246	PENNSYLVANIA LUMBERMENS GRP						
		14974	Pennsylvania Lumbermens Mut Ins	79,772	0.0082%	92,642	30,313	32.72%
				79,772	**0.0082%**	**92,642**	**30,313**	**32.72%**
80	256	ProSight GRP						
		16608	New York Marine & Gen Ins Co	78,892	0.0081%	187,178	20,852	11.14%
				78,892	**0.0081%**	**187,178**	**20,852**	**11.14%**
81	14010	Crusader Ins Co						
		14010	Crusader Ins Co	74,306	0.0076%	78,878	38,019	48.20%
				74,306	**0.0076%**	**78,878**	**38,019**	**48.20%**
82	4670	Starr Grp						
		38318	Starr Ind & Liab Co	73,614	0.0076%	56,608	4,770	8.43%
				73,614	**0.0076%**	**56,608**	**4,770**	**8.43%**
83	411	MAPFRE INS GRP						
		23876	Mapfre Ins Co	70,214	0.0072%	29,653	0	0.00%
				70,214	**0.0072%**	**29,653**	**0**	**0.00%**
84	241	METROPOLITAN GRP						
		25321	Metropolitan Drt Prop & Cas Ins Co	58,720	0.0060%	53,155	14,712	27.68%
				58,720	**0.0060%**	**53,155**	**14,712**	**27.68%**
85	920	Global Ind Grp						
		32859	Penn Amer Ins Co	37,713	0.0039%	40,969	-9,487	-23.16%
		42048	Diamond State Ins Co	16,913	0.0017%	18,309	-3,171	-17.32%
				54,626	**0.0056%**	**59,278**	**-12,658**	**-21.35%**
86	37800	Leading Ins Grp Ins Co Ltd						
		37800	Leading Ins Grp Ins Co Ltd	48,188	0.0049%	18,471	16,402	88.80%
				48,188	**0.0049%**	**18,471**	**16,402**	**88.80%**
87	11118	Federated Rural Electric Ins Exch						
		11118	Federated Rural Electric Ins Exch	41,807	0.0043%	41,807	-45	-0.11%
				41,807	**0.0043%**	**41,807**	**-45**	**-0.11%**
88	38733	Alaska Natl Ins Co						
		38733	Alaska Natl Ins Co	31,016	0.0032%	27,808	-68	-0.24%
				31,016	**0.0032%**	**27,808**	**-68**	**-0.24%**
89	4381	Houston Intl Ins Grp						
		35408	Imperium Ins Co	27,016	0.0028%	12,041	5,800	48.17%
				27,016	**0.0028%**	**12,041**	**5,800**	**48.17%**
90	853	PUBLIC SERV GRP						
		15059	Public Serv Ins Co	24,965	0.0026%	27,153	6,207	22.86%
				24,965	**0.0026%**	**27,153**	**6,207**	**22.86%**
91	57	ELECTRIC INS GRP						
		21261	Electric Ins Co	23,985	0.0025%	23,991	0	0.00%
				23,985	**0.0025%**	**23,991**	**0**	**0.00%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: FIRE [01]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
92	175		STATE AUTO MUT GRP					
		30945	Plaza Ins Co	20,723	0.0021%	21,462	24,871	115.88%
				20,723	**0.0021%**	**21,462**	**24,871**	**115.88%**
93	10499		Corepointe Ins Co					
		10499	Corepointe Ins Co	14,674	0.0015%	14,083	297	2.11%
				14,674	**0.0015%**	**14,083**	**297**	**2.11%**
94	349		FLORISTS MUT GRP					
		13978	Florists Mut Ins Co	12,250	0.0013%	0	3,530	0.00%
				12,250	**0.0013%**	**0**	**3,530**	**#Div/0!**
95	4701		Torus Ins Grp					
		25496	Torus Natl Ins Co	12,107	0.0012%	128,066	30,148	23.54%
				12,107	**0.0012%**	**128,066**	**30,148**	**23.54%**
96	38300		Samsung Fire & Marine Ins Co Ltd					
		38300	Samsung Fire & Marine Ins Co Ltd	11,573	0.0012%	10,348	3,000	28.99%
				11,573	**0.0012%**	**10,348**	**3,000**	**28.99%**
97	291		MOTORISTS MUT GRP					
		13331	Motorists Commercial Mut Ins Co	8,865	0.0009%	8,865	2,345	26.45%
				8,865	**0.0009%**	**8,865**	**2,345**	**26.45%**
98	4702		Sparta Grp					
		20613	Sparta Ins Co	2,301	0.0002%	16,855	7,176	42.57%
				2,301	**0.0002%**	**16,855**	**7,176**	**42.57%**
99	748		Meadowbrook Ins Grp					
		18023	Star Ins Co	1,679	0.0002%	2,099	-1,726	-82.23%
				1,679	**0.0002%**	**2,099**	**-1,726**	**-82.23%**
100	124		AMERISURE CO GRP					
		23396	Amerisure Mut Ins Co	938	0.0001%	3,999	-124	-3.10%
				938	**0.0001%**	**3,999**	**-124**	**-3.10%**
101	4574		Catlin US Ins Grp					
		24503	Catlin Ind Co	218	0.0000%	101	24	23.76%
				218	**0.0000%**	**101**	**24**	**23.76%**
102	201		UTICA GRP					
		25976	Utica Mut Ins Co	58	0.0000%	91	40	43.96%
		25984	Graphic Arts Mut Ins Co	12	0.0000%	12	0	0.00%
				70	**0.0000%**	**103**	**40**	**38.83%**
			Line Total:	**974,591,844**	**100.0000%**	**982,909,202**	**285,327,435**	**29.03%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: ALLIED LINES [02.1]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
1	65	FM GLOBAL GRP						
		21482	Factory Mut Ins Co	77,232,315	13.0538%	76,766,686	11,393,573	14.84%
		10014	Affiliated Fm Ins Co	16,296,994	2.7545%	17,318,224	6,474,851	37.39%
				93,529,309	**15.8083%**	**94,084,910**	**17,868,424**	**18.99%**
2	69	FARMERS INS GRP						
		21660	Fire Ins Exch	59,114,844	9.9916%	47,471,980	61,101,371	128.71%
		21652	Farmers Ins Exch	10,203,971	1.7247%	8,362,406	6,400,962	76.54%
		11185	Foremost Ins Co Grand Rapids MI	10,112,445	1.7092%	9,866,219	94,747	0.96%
		10317	Neighborhood Spirit Prop & Cas Co	4,652,547	0.7864%	4,737,922	3,126,387	65.99%
		10315	Civic Prop & Cas Co	1,180,370	0.1995%	1,177,014	1,072,602	91.13%
		10318	Exact Prop & Cas Co Inc	933,359	0.1578%	936,924	302,352	32.27%
		41513	Foremost Signature Ins Co	481,859	0.0814%	54,390	10,006	18.40%
		21709	Truck Ins Exch	229,196	0.0387%	238,410	5,808	2.44%
		11800	Foremost Prop & Cas Ins Co	16,034	0.0027%	971	178	18.33%
		21687	Mid Century Ins Co	5,208	0.0009%	4,348	16,717	384.48%
				86,929,833	**14.6929%**	**72,850,584**	**72,131,130**	**99.01%**
3	111	LIBERTY MUT GRP						
		24740	Safeco Ins Co Of Amer	41,263,104	6.9743%	39,465,940	24,817,740	62.88%
		23035	Liberty Mut Fire Ins Co	13,610,778	2.3005%	13,229,921	6,254,605	47.28%
		24198	Peerless Ins Co	7,527,406	1.2723%	7,503,779	3,365,304	44.85%
		19704	American States Ins Co	853,594	0.1443%	902,041	433,432	48.05%
		24732	General Ins Co Of Amer	824,200	0.1393%	812,754	292,875	36.03%
		23043	Liberty Mut Ins Co	709,593	0.1199%	334,837	202,079	60.35%
		24724	First Natl Ins Co Of Amer	408,930	0.0691%	385,016	138,488	35.97%
		19690	American Economy Ins Co	353,325	0.0597%	353,003	5,150	1.46%
		10836	Golden Eagle Ins Corp	276,342	0.0467%	272,724	25,407	9.32%
		18333	Peerless Ind Ins Co	200,710	0.0339%	199,081	45,920	23.07%
		24082	Ohio Security Ins Co	82,041	0.0139%	9,656	275	2.85%
		44393	West Amer Ins Co	55,125	0.0093%	3,021	42	1.39%
		26042	Wausau Underwriters Ins Co	33,722	0.0057%	17,683	4,885	27.63%
		24074	Ohio Cas Ins Co	32,500	0.0055%	2,770	77	2.78%
		24171	Netherlands Ins Co The	11,280	0.0019%	11,174	355	3.18%
		21458	Employers Ins of Wausau	8,659	0.0015%	8,659	2,229	25.74%
		24066	American Fire & Cas Co	5,656	0.0010%	1,213	6	0.49%
		19917	Liberty Ins Underwriters Inc	2,012	0.0003%	252	161	63.89%
		26069	Wausau Business Ins Co	850	0.0001%	287	113	39.37%
				66,259,827	**11.1992%**	**63,513,811**	**35,589,143**	**56.03%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: ALLIED LINES [02.1]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
4	3548	Travelers Grp						
		25674	Travelers Prop Cas Co Of Amer	41,751,489	7.0568%	39,618,197	2,805,249	7.08%
		36161	Travelers Prop Cas Ins Co	13,801,145	2.3327%	14,293,241	3,146,587	22.01%
		24767	St Paul Fire & Marine Ins Co	813,628	0.1375%	818,645	526,119	64.27%
		25682	Travelers Ind Co Of CT	524,164	0.0886%	491,066	111,922	22.79%
		19070	Standard Fire Ins Co	439,920	0.0744%	403,751	41,968	10.39%
		19038	Travelers Cas & Surety Co	265,856	0.0449%	270,019	21,115	7.82%
		24791	St Paul Mercury Ins Co	68,481	0.0116%	107,701	14,702	13.65%
		36463	Discover Prop & Cas Ins Co	50,193	0.0085%	91,033	-104,485	-114.78%
		24015	Northland Ins Co	31,815	0.0054%	32,693	-16,107	-49.27%
		19224	St Paul Protective Ins Co	65	0.0000%	1,552	-9,794	-631.06%
				57,746,756	**9.7604%**	**56,127,898**	**6,537,276**	**11.65%**
5	212	ZURICH INS GRP						
		16535	Zurich Amer Ins Co	32,183,826	5.4397%	31,333,285	10,992,613	35.08%
		26247	American Guar & Liab Ins	12,388,976	2.0940%	12,294,917	-1,524,197	-12.40%
		41181	Universal Underwriters Ins Co	1,439,993	0.2434%	1,404,776	1,289,149	91.77%
		39306	Fidelity & Deposit Co Of MD	1,336,984	0.2260%	1,444,936	153,150	10.60%
		27855	Zurich Amer Ins Co Of IL	221,095	0.0374%	220,405	-72,457	-32.87%
		40142	American Zurich Ins Co	152,148	0.0257%	137,596	6,791	4.94%
		21326	Empire Fire & Marine Ins Co	234	0.0000%	863	-4,236	-490.85%
				47,723,256	**8.0662%**	**46,836,778**	**10,840,813**	**23.15%**
6	19	Assurant Inc Grp						
		42978	American Security Ins Co	31,005,182	5.2405%	36,425,871	14,766,959	40.54%
		19615	American Reliable Ins Co	599,013	0.1012%	570,175	358,029	62.79%
		42986	Standard Guar Ins Co	106,739	0.0180%	122,587	2,846	2.32%
				31,710,934	**5.3598%**	**37,118,633**	**15,127,834**	**40.76%**
7	140	NATIONWIDE CORP GRP						
		19100	Amco Ins Co	16,622,016	2.8095%	16,375,314	14,921,856	91.12%
		42579	Allied Prop & Cas Ins Co	5,557,845	0.9394%	5,529,536	5,214,232	94.30%
		23787	Nationwide Mut Ins Co	5,546,788	0.9375%	4,895,435	2,282,202	46.62%
		25453	Nationwide Ins Co Of Amer	1,348,592	0.2279%	1,265,517	1,381,903	109.20%
		23779	Nationwide Mut Fire Ins Co	111,244	0.0188%	112,866	139,513	123.61%
		28223	Nationwide Agribusiness Ins Co	98,527	0.0167%	93,748	1,627,600	1736.14%
		15580	Scottsdale Ind Co	9,839	0.0017%	6,025	486	8.07%
		18961	Crestbrook Ins Co	1,170	0.0002%	372	270	72.58%
		11991	National Cas Co	685	0.0001%	336	554	164.88%
		13838	Farmland Mut Ins Co	446	0.0001%	32	101	315.63%
				29,297,152	**4.9518%**	**28,279,181**	**25,568,717**	**90.42%**
8	200	UNITED SERV AUTOMOBILE ASSN GRP						
		25941	United Serv Automobile Assn	12,329,668	2.0840%	12,213,064	7,346,646	60.15%
		25968	USAA Cas Ins Co	6,693,586	1.1314%	6,528,122	3,695,266	56.61%
		21253	Garrison Prop & Cas Ins Co	973,508	0.1645%	892,847	594,561	66.59%
		18600	USAA Gen Ind Co	682,926	0.1154%	581,809	452,564	77.79%
				20,679,688	**3.4953%**	**20,215,842**	**12,089,037**	**59.80%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: ALLIED LINES [02.1]

Sorted by Market Share

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Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
9	1285	XL AMER GRP						
		24554	XL Ins Amer Inc	7,688,400	1.2995%	7,805,678	4,058,124	51.99%
		22322	Greenwich Ins Co	3,327,963	0.5625%	3,288,674	973,800	29.61%
		37885	XL Specialty Ins Co	23,001	0.0039%	20,134	-482	-2.39%
				11,039,364	**1.8659%**	**11,114,486**	**5,031,442**	**45.27%**
10	361	Munich Re Grp						
		23469	American Modern Home Ins Co	10,728,947	1.8134%	11,028,945	3,618,975	32.81%
		19720	American Alt Ins Corp	38,821	0.0066%	34,255	-33,787	-98.63%
		23450	American Family Home Ins Co	701	0.0001%	1,970	226	11.47%
				10,768,469	**1.8201%**	**11,065,170**	**3,585,414**	**32.40%**
11	761	ALLIANZ INS GRP						
		35300	Allianz Global Risks US Ins Co	7,105,634	1.2010%	7,197,916	21,840	0.30%
		21865	Associated Ind Corp	1,828,946	0.3091%	1,868,034	1,871,354	100.18%
		21873	Firemans Fund Ins Co	1,637,606	0.2768%	1,676,640	563,541	33.61%
		21857	American Ins Co	858	0.0001%	819	272	33.21%
		21881	National Surety Corp	522	0.0001%	554	254	45.85%
				10,573,566	**1.7871%**	**10,743,963**	**2,457,261**	**22.87%**
12	12	AMERICAN INTL GRP						
		19445	National Union Fire Ins Co Of Pitts	5,982,296	1.0111%	5,970,283	-591,698	-9.91%
		19402	AIG Prop Cas Co	3,883,343	0.6564%	3,550,345	53,943	1.52%
		23809	Granite State Ins Co	476,429	0.0805%	577,772	824,342	142.68%
		23841	New Hampshire Ins Co	35,586	0.0060%	59,255	-409,109	-690.42%
		19380	American Home Assur Co	16,526	0.0028%	11,655	-2,638	-22.63%
				10,394,180	**1.7568%**	**10,169,310**	**-125,160**	**-1.23%**
13	3098	Tokio Marine Holdings Inc GRP						
		10945	Tokio Marine Amer Ins Co	9,560,371	1.6159%	9,506,296	-410,629	-4.32%
		18058	Philadelphia Ind Ins Co	29,903	0.0051%	29,219	2,342	8.02%
				9,590,274	**1.6209%**	**9,535,515**	**-408,287**	**-4.28%**
14	796	QBE INS GRP						
		39217	QBE Ins Corp	3,964,269	0.6700%	3,979,719	669,271	16.82%
		25747	Unigard Ins Co	2,765,911	0.4675%	2,939,441	580,751	19.76%
		25240	NAU Country Ins Co	1,863,348	0.3149%	2,262,462	223,435	9.88%
		24414	General Cas Co Of WI	31,852	0.0054%	28,264	451	1.60%
		27740	North Pointe Ins Co	11,411	0.0019%	17,057	-14,397	-84.41%
		16217	National Farmers Union Prop & Cas	4,893	0.0008%	6,576	-1,182	-17.97%
		37257	Praetorian Ins Co	2,126	0.0004%	6,183	-28,808	-465.92%
		24449	Regent Ins Co	1,874	0.0003%	1,819	56	3.08%
		25798	Unigard Ind Co	1,518	0.0003%	11,913	0	0.00%
				8,647,202	**1.4616%**	**9,253,434**	**1,429,577**	**15.45%**
15	323	CIVIL SERV EMPLOYEE GRP						
		18953	CSE Safeguard Ins Co	4,451,409	0.7524%	4,169,468	2,662,759	63.86%
		10693	Civil Serv Employees Ins Co	1,523,061	0.2574%	1,560,437	632,740	40.55%
				5,974,470	**1.0098%**	**5,729,905**	**3,295,499**	**57.51%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

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16	626	Ace Ltd Grp						
		22667	Ace Amer Ins Co	3,322,529	0.5616%	3,085,362	1,206,246	39.10%
		10030	Westchester Fire Ins Co	1,646,113	0.2782%	1,645,645	81,936	4.98%
		20699	Ace Prop & Cas Ins Co	650,749	0.1100%	650,749	137,018	21.06%
		22713	Insurance Co of N Amer	97,005	0.0164%	83,889	20,805	24.80%
		42757	Agri Gen Ins Co	78,202	0.0132%	78,202	10,000	12.79%
		22748	Pacific Employers Ins Co	60,971	0.0103%	42,792	10,189	23.81%
		43575	Indemnity Ins Co Of North Amer	1,331	0.0002%	1,362	-245	-17.99%
				5,856,900	**0.9899%**	**5,588,001**	**1,465,949**	**26.23%**
17	802	Capital Ins Grp						
		13544	California Capital Ins Co	5,360,493	0.9060%	5,166,906	7,711,289	149.24%
		12890	Eagle W Ins Co	251,229	0.0425%	232,193	256,142	110.31%
		23540	Monterey Ins Co	10,427	0.0018%	9,632	903	9.38%
				5,622,149	**0.9503%**	**5,408,731**	**7,968,334**	**147.32%**
18	181	SWISS RE GRP						
		39845	Westport Ins Corp	5,080,943	0.8588%	4,444,900	18,719,082	421.14%
		29874	North Amer Specialty Ins Co	188,783	0.0319%	104,871	56,298	53.68%
				5,269,726	**0.8907%**	**4,549,771**	**18,775,380**	**412.67%**
19	88	The Hanover Ins Grp						
		22292	Hanover Ins Co	2,560,004	0.4327%	2,383,823	-435,722	-18.28%
		10815	Verlan Fire Ins Co MD	2,055,786	0.3475%	1,746,053	285,223	16.34%
		22306	Massachusetts Bay Ins Co	163,855	0.0277%	195,561	63,725	32.59%
		31534	Citizens Ins Co Of Amer	153,476	0.0259%	106,100	8,360	7.88%
		42552	Nova Cas Co	86,757	0.0147%	74,732	-26,435	-35.37%
		36064	Hanover Amer Ins Co	43,362	0.0073%	157,519	41,206	26.16%
				5,063,240	**0.8558%**	**4,663,788**	**-63,643**	**-1.36%**
20	169	SENTRY INS GRP						
		24988	Sentry Ins A Mut Co	3,941,494	0.6662%	3,706,181	1,331,526	35.93%
		21180	Sentry Select Ins Co	763,817	0.1291%	799,093	24,571	3.07%
		23434	Middlesex Ins Co	1,688	0.0003%	1,553	133	8.56%
				4,706,999	**0.7956%**	**4,506,827**	**1,356,230**	**30.09%**
21	517	HANNOVER GRP						
		41343	HDI Gerling Amer Ins Co	4,266,199	0.7211%	3,621,648	2,991,933	82.61%
				4,266,199	**0.7211%**	**3,621,648**	**2,991,933**	**82.61%**
22	26905	Century Natl Ins Co						
		26905	Century Natl Ins Co	4,007,001	0.6773%	4,149,496	3,427,235	82.59%
				4,007,001	**0.6773%**	**4,149,496**	**3,427,235**	**82.59%**
23	7	FEDERATED MUT GRP						
		13935	Federated Mut Ins Co	3,109,422	0.5256%	2,968,139	1,241,500	41.83%
		28304	Federated Serv Ins Co	701,248	0.1185%	698,971	49,013	7.01%
				3,810,670	**0.6441%**	**3,667,110**	**1,290,513**	**35.19%**

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24	501	Alleghany Grp						
		22314	RSUI Ind Co	2,711,164	0.4582%	2,789,807	17,652,412	632.75%
		10472	Capitol Ind Corp	25	0.0000%	23	0	0.00%
				2,711,189	**0.4582%**	**2,789,830**	**17,652,412**	**632.74%**
25	471	Wells Fargo Grp						
		39039	Rural Comm Ins Co	2,687,776	0.4543%	2,687,776	2,938,259	109.32%
				2,687,776	**0.4543%**	**2,687,776**	**2,938,259**	**109.32%**
26	215	Kemper Corp Grp						
		10914	Kemper Independence Ins Co	2,213,645	0.3742%	2,215,707	1,782,406	80.44%
		11142	United Cas Ins Co Of Amer	230,331	0.0389%	230,754	4,627	2.01%
				2,443,976	**0.4131%**	**2,446,461**	**1,787,033**	**73.05%**
27	218	CNA INS GRP						
		20443	Continental Cas Co	2,166,403	0.3662%	2,301,747	-793,764	-34.49%
		35289	Continental Ins Co	158,882	0.0269%	134,812	326	0.24%
		20478	National Fire Ins Co Of Hartford	39,061	0.0066%	79,308	-1,232	-1.55%
		20427	American Cas Co Of Reading PA	26,751	0.0045%	20,378	7,132	35.00%
		20508	Valley Forge Ins Co	25,644	0.0043%	21,683	-2,811	-12.96%
		20494	Transportation Ins Co	15,795	0.0027%	18,301	-2,958	-16.16%
				2,432,536	**0.4111%**	**2,576,229**	**-793,307**	**-30.79%**
28	408	AMERICAN NATL FIN GRP						
		11048	Pacific Prop & Cas Co	2,188,710	0.3699%	2,137,986	934,104	43.69%
				2,188,710	**0.3699%**	**2,137,986**	**934,104**	**43.69%**
29	800	WESTERN MUT INS GRP						
		15776	Residence Mut Ins Co	2,082,919	0.3521%	2,064,289	1,346,037	65.21%
		13625	Western Mut Ins Co	55,436	0.0094%	56,847	59,430	104.54%
				2,138,355	**0.3614%**	**2,121,136**	**1,405,467**	**66.26%**
30	4765	WBL Grp						
		25180	Stillwater Ins Co	2,038,287	0.3445%	1,826,866	1,262,713	69.12%
				2,038,287	**0.3445%**	**1,826,866**	**1,262,713**	**69.12%**
31	660	MERCURY GEN GRP						
		11908	Mercury Cas Co	1,984,322	0.3354%	1,884,877	22,236	1.18%
				1,984,322	**0.3354%**	**1,884,877**	**22,236**	**1.18%**
32	248	UNITED FIRE & CAS GRP						
		31453	Financial Pacific Ins Co	1,843,757	0.3116%	2,135,981	986,150	46.17%
				1,843,757	**0.3116%**	**2,135,981**	**986,150**	**46.17%**
33	306	CUNA MUT GRP						
		34312	Producers Agriculture Ins Co	1,507,027	0.2547%	1,507,027	372,122	24.69%
		10847	Cumis Ins Society Inc	308,876	0.0522%	307,881	3,844,350	1248.65%
				1,815,903	**0.3069%**	**1,814,908**	**4,216,472**	**232.32%**

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34	91	HARTFORD FIRE & CAS GRP						
		19682	Hartford Fire In Co	1,153,745	0.1950%	1,169,811	686,999	58.73%
		30104	Hartford Underwriters Ins Co	562,570	0.0951%	551,917	711,709	128.95%
		29424	Hartford Cas Ins Co	84,098	0.0142%	88,383	54,766	61.96%
				1,800,413	**0.3043%**	**1,810,111**	**1,453,474**	**80.30%**
35	2538	AmTrust NGH Grp						
		25011	Wesco Ins Co	941,856	0.1592%	569,263	329,513	57.88%
		19879	Security Natl Ins Co	793,994	0.1342%	573,551	515,933	89.95%
		22985	Sequoia Ins Co	42,307	0.0072%	45,966	3,461	7.53%
		12832	Personal Express Ins Co	5,012	0.0008%	4,900	454	9.27%
				1,783,169	**0.3014%**	**1,193,680**	**849,361**	**71.15%**
36	84	American Financial Grp						
		16691	Great Amer Ins Co	1,516,662	0.2563%	1,509,377	-161,246	-10.68%
		26344	Great Amer Assur Co	118,315	0.0200%	113,100	-160,970	-142.33%
		21172	Vanliner Ins Co	24,572	0.0042%	24,654	0	0.00%
		22136	Great Amer Ins Co of NY	20,174	0.0034%	20,026	-527	-2.63%
		32620	National Interstate Ins Co	4,994	0.0008%	2,975	0	0.00%
				1,684,717	**0.2848%**	**1,670,132**	**-322,743**	**-19.32%**
37	176	STATE FARM GRP						
		25151	State Farm Gen Ins Co	1,664,299	0.2813%	1,544,668	152,683	9.88%
		25143	State Farm Fire & Cas Co	6,284	0.0011%	6,284	0	0.00%
				1,670,583	**0.2824%**	**1,550,952**	**152,683**	**9.84%**
38	4715	MS & AD Ins Grp						
		20362	Mitsui Sumitomo Ins Co of Amer	974,566	0.1647%	467,846	25,918	5.54%
		22551	Mitsui Sumitomo Ins USA Inc	641,618	0.1084%	290,249	1,386	0.48%
				1,616,184	**0.2732%**	**758,095**	**27,304**	**3.60%**
39	225	IAT Reins Co Grp						
		23248	Occidental Fire & Cas Co Of NC	1,314,389	0.2222%	1,314,389	1,806,191	137.42%
		26433	Harco Natl Ins Co	121,837	0.0206%	80,231	-20,903	-26.05%
		28886	Transguard Ins Co Of Amer Inc	104,168	0.0176%	105,599	32,120	30.42%
				1,540,394	**0.2604%**	**1,500,219**	**1,817,408**	**121.14%**
40	38	Chubb Inc Grp						
		20281	Federal Ins Co	1,434,963	0.2425%	1,332,429	597,224	44.82%
		20303	Great Northern Ins Co	59,381	0.0100%	90,521	257,574	284.55%
		20397	Vigilant Ins Co	17,813	0.0030%	18,640	2,862	15.35%
		20346	Pacific Ind Co	1,351	0.0002%	1,338	215	16.07%
				1,513,508	**0.2558%**	**1,442,928**	**857,875**	**59.45%**
41	1129	White Mountains Grp						
		27154	Atlantic Specialty Ins Co	1,074,835	0.1817%	903,528	483,248	53.48%
		21970	OneBeacon Ins Co	207,654	0.0351%	233,834	82,532	35.30%
				1,282,489	**0.2168%**	**1,137,362**	**565,780**	**49.74%**

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42	968	AXA INS GRP						
		33022	AXA Ins Co	1,238,946	0.2094%	1,217,663	434,397	35.67%
				1,238,946	**0.2094%**	**1,217,663**	**434,397**	**35.67%**
43	3219	NKSJ Holdings Inc Grp						
		11126	Sompo Japan Ins Co of Amer	1,097,084	0.1854%	504,498	3,030,769	600.75%
		27073	Nipponkoa Ins Co Ltd US Br	70,980	0.0120%	78,260	149,533	191.07%
				1,168,064	**0.1974%**	**582,758**	**3,180,302**	**545.73%**
44	3239	Allied World Assur Holding Grp						
		19489	Allied World Assur Co US Inc	1,089,625	0.1842%	540,808	-598,176	-110.61%
		16624	Darwin Natl Assur Co	62,323	0.0105%	58,176	31,442	54.05%
				1,151,948	**0.1947%**	**598,984**	**-566,734**	**-94.62%**
45	8	ALLSTATE INS GRP						
		19232	Allstate Ins Co	1,139,432	0.1926%	756,200	27,774	3.67%
				1,139,432	**0.1926%**	**756,200**	**27,774**	**3.67%**
46	3416	AXIS Capital Grp						
		37273	Axis Ins Co	1,044,638	0.1766%	1,054,616	816,173	77.39%
		20370	AXIS Reins Co	65,971	0.0112%	70,601	433,063	613.39%
				1,110,609	**0.1877%**	**1,125,217**	**1,249,236**	**111.02%**
47	62	EMC INS CO GRP						
		21415	Employers Mut Cas Co	1,097,145	0.1854%	1,023,067	435,466	42.56%
				1,097,145	**0.1854%**	**1,023,067**	**435,466**	**42.56%**
48	98	WR Berkley Corp GRP						
		36684	Riverport Ins Co	1,063,829	0.1798%	1,033,612	315,481	30.52%
		40045	Starnet Ins Co	10,165	0.0017%	7,110	2,113	29.72%
		38911	Berkley Natl Ins Co	5,423	0.0009%	4,602	2,608	56.67%
		25224	Great Divide Ins Co	2,985	0.0005%	3,497	839	23.99%
		29580	Berkley Regional Ins Co	2,264	0.0004%	1,870	477	25.51%
				1,084,666	**0.1833%**	**1,050,691**	**321,518**	**30.60%**
49	645	OREGON MUT GRP						
		14907	Oregon Mut Ins Co	987,342	0.1669%	987,525	355,780	36.03%
				987,342	**0.1669%**	**987,525**	**355,780**	**36.03%**
50	93	STATE NATL GRP						
		12831	State Natl Ins Co Inc	841,066	0.1422%	1,037,066	78,118	7.53%
				841,066	**0.1422%**	**1,037,066**	**78,118**	**7.53%**
51	158	FAIRFAX FIN GRP						
		10936	Seneca Ins Co Inc	711,545	0.1203%	755,949	-28,420	-3.76%
		25054	Hudson Ins Co	29,862	0.0050%	30,094	9,613	31.94%
		21113	United States Fire Ins Co	11,481	0.0019%	17,307	-445,410	-2573.58%
				752,888	**0.1273%**	**803,350**	**-464,217**	**-57.79%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: ALLIED LINES [02.1]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
52	303		GUIDEONE INS GRP					
		14559	Guideone Specialty Mut Ins Co	423,953	0.0717%	393,397	16,915	4.30%
		15032	Guideone Mut Ins Co	235,170	0.0397%	237,375	-13,934	-5.87%
				659,123	**0.1114%**	**630,772**	**2,981**	**0.47%**
53	83		GRANGE INS GRP					
		22101	Grange Ins Assn	641,567	0.1084%	648,555	196,224	30.26%
				641,567	**0.1084%**	**648,555**	**196,224**	**30.26%**
54	300		HORACE MANN GRP					
		22578	Horace Mann Ins Co	467,173	0.0790%	459,961	0	0.00%
		22756	Horace Mann Prop & Cas Ins Co	97,276	0.0164%	99,303	0	0.00%
				564,449	**0.0954%**	**559,264**	**0**	**0.00%**
55	3703		Tower Grp					
		44300	Tower Ins Co Of NY	531,420	0.0898%	505,110	42,755	8.46%
				531,420	**0.0898%**	**505,110**	**42,755**	**8.46%**
56	28497		Usplate Glass Ins Co					
		28497	Usplate Glass Ins Co	457,991	0.0774%	452,348	29,701	6.57%
				457,991	**0.0774%**	**452,348**	**29,701**	**6.57%**
57	28		AMICA MUT GRP					
		19976	Amica Mut Ins Co	452,575	0.0765%	439,049	529,359	120.57%
				452,575	**0.0765%**	**439,049**	**529,359**	**120.57%**
58	1278		CSAA Ins Grp					
		15539	CSAA Ins Exch	383,395	0.0648%	366,390	35,905	9.80%
		10921	CSAA Fire & Cas Ins Co	46,901	0.0079%	42,664	4,715	11.05%
				430,296	**0.0727%**	**409,054**	**40,620**	**9.93%**
59	23108		Lumbermens Underwriting Alliance					
		23108	Lumbermens Underwriting Alliance	341,441	0.0577%	317,935	85,681	26.95%
				341,441	**0.0577%**	**317,935**	**85,681**	**26.95%**
60	785		MARKEL CORP GRP					
		28932	Markel Amer Ins Co	161,166	0.0272%	161,166	13,116	8.14%
		38970	Markel Ins Co	42,710	0.0072%	55,976	-14,099	-25.19%
				203,876	**0.0345%**	**217,142**	**-983**	**-0.45%**
61	41459		Armed Forces Ins Exch					
		41459	Armed Forces Ins Exch	197,625	0.0334%	196,447	175,361	89.27%
				197,625	**0.0334%**	**196,447**	**175,361**	**89.27%**
62	1279		Arch Ins Grp					
		11150	Arch Ins Co	197,432	0.0334%	182,597	1,277,879	699.84%
				197,432	**0.0334%**	**182,597**	**1,277,879**	**699.84%**
63	4698		Aspen Ins Holding Grp					
		43460	Aspen Amer Ins Co	181,056	0.0306%	78,128	-115,714	-148.11%
				181,056	**0.0306%**	**78,128**	**-115,714**	**-148.11%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: ALLIED LINES [02.1]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
64	10499	Corepointe Ins Co						
		10499	Corepointe Ins Co	167,048	0.0282%	35,854	1,716	4.79%
				167,048	**0.0282%**	**35,854**	**1,716**	**4.79%**
65	256	ProSight GRP						
		16608	New York Marine & Gen Ins Co	162,422	0.0275%	239,802	-13,971	-5.83%
				162,422	**0.0275%**	**239,802**	**-13,971**	**-5.83%**
66	2878	United Heritage Mut Grp						
		15768	Merced Prop & Cas Co	140,934	0.0238%	135,353	78,780	58.20%
				140,934	**0.0238%**	**135,353**	**78,780**	**58.20%**
67	3829	GeoVera Holdings Inc Grp						
		10799	Geovera Ins Co	106,946	0.0181%	106,015	9,515	8.98%
		10887	Pacific Select Prop Ins Co	18,793	0.0032%	19,035	1,584	8.32%
		10182	Geovera Specialty Ins Co	249	0.0000%	271	18	6.64%
				125,988	**0.0213%**	**125,321**	**11,117**	**8.87%**
68	38733	Alaska Natl Ins Co						
		38733	Alaska Natl Ins Co	95,158	0.0161%	102,388	0	0.00%
				95,158	**0.0161%**	**102,388**	**0**	**0.00%**
69	1281	BANKAMERICA CORP GRP						
		24821	Meritplan Ins Co	83,382	0.0141%	2,840,209	-879,176	-30.95%
				83,382	**0.0141%**	**2,840,209**	**-879,176**	**-30.95%**
70	3786	Endurance Grp						
		12548	American Agri Business Ins Co	83,378	0.0141%	83,378	55,117	66.10%
				83,378	**0.0141%**	**83,378**	**55,117**	**66.10%**
71	689	BANKERS INS GRP						
		33162	Bankers Ins Co	82,381	0.0139%	95,033	-3,956	-4.16%
				82,381	**0.0139%**	**95,033**	**-3,956**	**-4.16%**
72	4693	Deere & Co Grp						
		36781	John Deere Ins Co	78,045	0.0132%	78,045	367,422	470.78%
				78,045	**0.0132%**	**78,045**	**367,422**	**470.78%**
73	11118	Federated Rural Electric Ins Exch						
		11118	Federated Rural Electric Ins Exch	71,205	0.0120%	70,989	1,674	2.36%
				71,205	**0.0120%**	**70,989**	**1,674**	**2.36%**
74	246	PENNSYLVANIA LUMBERMENS GRP						
		14974	Pennsylvania Lumbermens Mut Ins	62,653	0.0106%	83,578	8,673	10.38%
				62,653	**0.0106%**	**83,578**	**8,673**	**10.38%**
75	244	CINCINNATI FIN GRP						
		10677	Cincinnati Ins Co	57,095	0.0097%	52,300	29,363	56.14%
		23280	The Cincinnati Ind Co	5	0.0000%	2	0	0.00%
				57,100	**0.0097%**	**52,302**	**29,363**	**56.14%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: ALLIED LINES [02.1]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
76	161		TOPA EQUITIES LTD GRP					
		18031	Topa Ins Co	52,183	0.0088%	54,935	107,451	195.60%
				52,183	**0.0088%**	**54,935**	**107,451**	**195.60%**
77	33		CALIFORNIA CAS MGMT GRP					
		20117	California Cas Ind Exch	34,110	0.0058%	33,427	3,074	9.20%
				34,110	**0.0058%**	**33,427**	**3,074**	**9.20%**
78	18767		Church Mut Ins Co					
		18767	Church Mut Ins Co	31,064	0.0053%	30,476	16,232	53.26%
				31,064	**0.0053%**	**30,476**	**16,232**	**53.26%**
79	27480		California Mut Ins Co					
		27480	California Mut Ins Co	28,468	0.0048%	28,564	0	0.00%
				28,468	**0.0048%**	**28,564**	**0**	**0.00%**
80	920		Global Ind Grp					
		32859	Penn Amer Ins Co	14,521	0.0025%	15,660	-3,800	-24.27%
		42048	Diamond State Ins Co	8,983	0.0015%	7,506	-796	-10.60%
				23,504	**0.0040%**	**23,166**	**-4,596**	**-19.84%**
81	32107		Sutter Ins Co					
		32107	Sutter Ins Co	22,675	0.0038%	23,181	130	0.56%
				22,675	**0.0038%**	**23,181**	**130**	**0.56%**
82	10683		Wawanesa Gen Ins Co					
		10683	Wawanesa Gen Ins Co	20,118	0.0034%	20,348	1,779	8.74%
				20,118	**0.0034%**	**20,348**	**1,779**	**8.74%**
83	2898		Western Serv Contract Grp					
		37850	Pacific Specialty Ins Co	20,073	0.0034%	20,080	0	0.00%
				20,073	**0.0034%**	**20,080**	**0**	**0.00%**
84	175		STATE AUTO MUT GRP					
		30945	Plaza Ins Co	19,960	0.0034%	22,862	37,921	165.87%
				19,960	**0.0034%**	**22,862**	**37,921**	**165.87%**
85	57		ELECTRIC INS GRP					
		21261	Electric Ins Co	18,697	0.0032%	18,327	0	0.00%
				18,697	**0.0032%**	**18,327**	**0**	**0.00%**
86	38300		Samsung Fire & Marine Ins Co Ltd					
		38300	Samsung Fire & Marine Ins Co Ltd	17,569	0.0030%	14,043	3,000	21.36%
				17,569	**0.0030%**	**14,043**	**3,000**	**21.36%**
87	4381		Houston Intl Ins Grp					
		35408	Imperium Ins Co	14,227	0.0024%	6,088	2,866	47.08%
				14,227	**0.0024%**	**6,088**	**2,866**	**47.08%**
88	14010		Crusader Ins Co					
		14010	Crusader Ins Co	14,126	0.0024%	14,033	1,235	8.80%
				14,126	**0.0024%**	**14,033**	**1,235**	**8.80%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: ALLIED LINES [02.1]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
89	37800	Leading Ins Grp Ins Co Ltd						
		37800	Leading Ins Grp Ins Co Ltd	12,061	0.0020%	5,828	1,274	21.86%
				12,061	**0.0020%**	**5,828**	**1,274**	**21.86%**
90	4701	Torus Ins Grp						
		25496	Torus Natl Ins Co	7,264	0.0012%	76,840	19,321	25.14%
				7,264	**0.0012%**	**76,840**	**19,321**	**25.14%**
91	748	Meadowbrook Ins Grp						
		18023	Star Ins Co	6,256	0.0011%	6,218	-198	-3.18%
		25780	Williamsburg Natl Ins Co	256	0.0000%	2,612	51	1.95%
				6,512	**0.0011%**	**8,830**	**-147**	**-1.66%**
92	853	PUBLIC SERV GRP						
		15059	Public Serv Ins Co	5,723	0.0010%	6,606	3,871	58.60%
				5,723	**0.0010%**	**6,606**	**3,871**	**58.60%**
93	4747	WRM Amer Grp						
		11523	Wright Natl Flood Ins Co	4,021	0.0007%	194	0	0.00%
				4,021	**0.0007%**	**194**	**0**	**0.00%**
94	349	FLORISTS MUT GRP						
		13978	Florists Mut Ins Co	3,075	0.0005%	0	628	0.00%
				3,075	**0.0005%**	**0**	**628**	**#Div/0!**
95	124	AMERISURE CO GRP						
		23396	Amerisure Mut Ins Co	2,512	0.0004%	10,117	-240	-2.37%
				2,512	**0.0004%**	**10,117**	**-240**	**-2.37%**
96	291	MOTORISTS MUT GRP						
		13331	Motorists Commercial Mut Ins Co	1,975	0.0003%	1,975	-153	-7.75%
				1,975	**0.0003%**	**1,975**	**-153**	**-7.75%**
97	4574	Catlin US Ins Grp						
		24503	Catlin Ind Co	824	0.0001%	383	85	22.19%
				824	**0.0001%**	**383**	**85**	**22.19%**
98	4702	Sparta Grp						
		20613	Sparta Ins Co	379	0.0001%	8,998	-311	-3.46%
				379	**0.0001%**	**8,998**	**-311**	**-3.46%**
99	661	BCBS of SC Grp						
		12157	Companion Prop & Cas Ins Co	57	0.0000%	4,198	2,411	57.43%
				57	**0.0000%**	**4,198**	**2,411**	**57.43%**
100	201	UTICA GRP						
		25984	Graphic Arts Mut Ins Co	32	0.0000%	32	0	0.00%
		25976	Utica Mut Ins Co	11	0.0000%	18	-1	-5.56%
				43	**0.0000%**	**50**	**-1**	**-2.00%**
			Line Total:	**591,645,303**	**100.0000%**	**574,475,044**	**291,210,825**	**50.69%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: MULTIPLE PERIL CROP [02.2]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
1	796	QBE INS GRP						
		25240	NAU Country Ins Co	62,339,834	19.8924%	60,653,086	30,469,774	50.24%
				62,339,834	**19.8924%**	**60,653,086**	**30,469,774**	**50.24%**
2	626	Ace Ltd Grp						
		20699	Ace Prop & Cas Ins Co	34,714,708	11.0774%	36,813,792	9,122,163	24.78%
		42757	Agri Gen Ins Co	26,492,441	8.4537%	26,195,926	10,856,651	41.44%
				61,207,149	**19.5310%**	**63,009,718**	**19,978,814**	**31.71%**
3	1285	XL AMER GRP						
		22322	Greenwich Ins Co	51,717,684	16.5030%	38,132,535	27,843,998	73.02%
				51,717,684	**16.5030%**	**38,132,535**	**27,843,998**	**73.02%**
4	471	Wells Fargo Grp						
		39039	Rural Comm Ins Co	47,719,827	15.2272%	42,031,944	22,759,202	54.15%
				47,719,827	**15.2272%**	**42,031,944**	**22,759,202**	**54.15%**
5	306	CUNA MUT GRP						
		10847	Cumis Ins Society Inc	27,776,722	8.8635%	29,856,065	-12,575,058	-42.12%
		34312	Producers Agriculture Ins Co	7,853,034	2.5059%	7,598,955	7,086,860	93.26%
				35,629,756	**11.3693%**	**37,455,020**	**-5,488,198**	**-14.65%**
6	225	IAT Reins Co Grp						
		23248	Occidental Fire & Cas Co Of NC	26,260,435	8.3796%	26,260,435	15,571,043	59.29%
				26,260,435	**8.3796%**	**26,260,435**	**15,571,043**	**59.29%**
7	84	American Financial Grp						
		16691	Great Amer Ins Co	19,180,781	6.1205%	15,506,166	8,260,189	53.27%
				19,180,781	**6.1205%**	**15,506,166**	**8,260,189**	**53.27%**
8	3786	Endurance Grp						
		12548	American Agri Business Ins Co	6,435,641	2.0536%	5,797,169	998,466	17.22%
		11551	Endurance Reins Corp of Amer	218,033	0.0696%	218,033	1,048,590	480.93%
				6,653,674	**2.1232%**	**6,015,202**	**2,047,056**	**34.03%**
9	4693	Deere & Co Grp						
		36781	John Deere Ins Co	1,673,250	0.5339%	1,368,224	2,181,165	159.42%
				1,673,250	**0.5339%**	**1,368,224**	**2,181,165**	**159.42%**
10	176	STATE FARM GRP						
		25143	State Farm Fire & Cas Co	1,000,281	0.3192%	970,483	135,828	14.00%
				1,000,281	**0.3192%**	**970,483**	**135,828**	**14.00%**
11	4670	Starr Grp						
		38318	Starr Ind & Liab Co	1,759	0.0006%	1,475	1,423	96.47%
				1,759	**0.0006%**	**1,475**	**1,423**	**96.47%**
			Line Total:	**313,384,430**	**100.0000%**	**291,404,288**	**123,760,294**	**42.47%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: FEDERAL FLOOD INSURANCE [02.3]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
1	69	FARMERS INS GRP						
		21660	Fire Ins Exch	32,183,962	19.1470%	32,493,037	1,019,143	3.14%
		11185	Foremost Ins Co Grand Rapids MI	1,652,397	0.9831%	1,699,912	18,361	1.08%
		10315	Civic Prop & Cas Co	25,979	0.0155%	25,979	-157	-0.60%
				33,862,338	**20.1455%**	**34,218,928**	**1,037,347**	**3.03%**
2	91	HARTFORD FIRE & CAS GRP						
		37478	Hartford Ins Co Of The Midwest	28,100,903	16.7179%	28,057,040	291,965	1.04%
		30104	Hartford Underwriters Ins Co	1,280,438	0.7618%	1,284,739	4,315	0.34%
				29,381,341	**17.4797%**	**29,341,779**	**296,280**	**1.01%**
3	4747	WRM Amer Grp						
		11523	Wright Natl Flood Ins Co	27,457,304	16.3350%	11,297,443	480,737	4.26%
				27,457,304	**16.3350%**	**11,297,443**	**480,737**	**4.26%**
4	8	ALLSTATE INS GRP						
		19232	Allstate Ins Co	17,748,732	10.5591%	18,054,381	231,834	1.28%
				17,748,732	**10.5591%**	**18,054,381**	**231,834**	**1.28%**
5	19	Assurant Inc Grp						
		10111	American Bankers Ins Co Of FL	11,026,879	6.5602%	10,288,824	870,185	8.46%
				11,026,879	**6.5602%**	**10,288,824**	**870,185**	**8.46%**
6	1278	CSAA Ins Grp						
		15539	CSAA Ins Exch	10,304,063	6.1301%	10,261,190	181,915	1.77%
				10,304,063	**6.1301%**	**10,261,190**	**181,915**	**1.77%**
7	3548	Travelers Grp						
		19070	Standard Fire Ins Co	7,548,140	4.4906%	8,950,510	219,818	2.46%
				7,548,140	**4.4906%**	**8,950,510**	**219,818**	**2.46%**
8	200	UNITED SERV AUTOMOBILE ASSN GRP						
		18600	USAA Gen Ind Co	7,156,870	4.2578%	7,054,912	-65,896	-0.93%
				7,156,870	**4.2578%**	**7,054,912**	**-65,896**	**-0.93%**
9	4765	WBL Grp						
		16578	Stillwater Prop & Cas Ins Co	4,414,921	2.6265%	20,087,253	-168,222	-0.84%
				4,414,921	**2.6265%**	**20,087,253**	**-168,222**	**-0.84%**
10	242	SELECTIVE INS GRP						
		12572	Selective Ins Co Of Amer	4,332,739	2.5777%	4,289,960	30,844	0.72%
				4,332,739	**2.5777%**	**4,289,960**	**30,844**	**0.72%**
11	140	NATIONWIDE CORP GRP						
		23779	Nationwide Mut Fire Ins Co	3,634,403	2.1622%	3,379,354	40,654	1.20%
		23787	Nationwide Mut Ins Co	502,584	0.2990%	490,319	-13,654	-2.78%
				4,136,987	**2.4612%**	**3,869,673**	**27,000**	**0.70%**
12	111	LIBERTY MUT GRP						
		23035	Liberty Mut Fire Ins Co	2,530,285	1.5053%	2,510,609	3,641	0.15%
				2,530,285	**1.5053%**	**2,510,609**	**3,641**	**0.15%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: FEDERAL FLOOD INSURANCE [02.3]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
13	3098		Tokio Marine Holdings Inc GRP					
		18058	Philadelphia Ind Ins Co	2,364,575	1.4067%	2,295,720	90,038	3.92%
				2,364,575	**1.4067%**	**2,295,720**	**90,038**	**3.92%**
14	26905		Century Natl Ins Co					
		26905	Century Natl Ins Co	1,222,553	0.7273%	1,236,344	0	0.00%
				1,222,553	**0.7273%**	**1,236,344**	**0**	**0.00%**
15	471		Wells Fargo Grp					
		39039	Rural Comm Ins Co	1,084,535	0.6452%	1,084,535	0	0.00%
				1,084,535	**0.6452%**	**1,084,535**	**0**	**0.00%**
16	70		FIRST AMER TITLE GRP					
		37710	First Amer Prop & Cas Ins Co	958,941	0.5705%	889,814	0	0.00%
				958,941	**0.5705%**	**889,814**	**0**	**0.00%**
17	12		AMERICAN INTL GRP					
		23841	New Hampshire Ins Co	740,362	0.4405%	740,362	18,257	2.47%
				740,362	**0.4405%**	**740,362**	**18,257**	**2.47%**
18	473		AMERICAN FAMILY INS GRP					
		11005	Homesite Ins Co Of CA	717,630	0.4269%	316,084	3,179	1.01%
				717,630	**0.4269%**	**316,084**	**3,179**	**1.01%**
19	408		AMERICAN NATL FIN GRP					
		28401	American Natl Prop & Cas Co	281,285	0.1673%	291,101	0	0.00%
				281,285	**0.1673%**	**291,101**	**0**	**0.00%**
20	796		QBE INS GRP					
		39217	QBE Ins Corp	252,791	0.1504%	239,257	30,120	12.59%
				252,791	**0.1504%**	**239,257**	**30,120**	**12.59%**
21	241		METROPOLITAN GRP					
		25321	Metropolitan Drt Prop & Cas Ins Co	247,750	0.1474%	231,976	0	0.00%
				247,750	**0.1474%**	**231,976**	**0**	**0.00%**
22	84		American Financial Grp					
		32620	National Interstate Ins Co	171,258	0.1019%	226,764	-388	-0.17%
				171,258	**0.1019%**	**226,764**	**-388**	**-0.17%**
23	225		IAT Reins Co Grp					
		23248	Occidental Fire & Cas Co Of NC	76,517	0.0455%	76,517	0	0.00%
		36560	Service Ins Co	9,254	0.0055%	9,254	0	0.00%
				85,771	**0.0510%**	**85,771**	**0**	**0.00%**
24	212		ZURICH INS GRP					
		39306	Fidelity & Deposit Co Of MD	34,391	0.0205%	32,032	-5	-0.02%
				34,391	**0.0205%**	**32,032**	**-5**	**-0.02%**
25	689		BANKERS INS GRP					
		33162	Bankers Ins Co	20,653	0.0123%	15,365	97	0.63%
				20,653	**0.0123%**	**15,365**	**97**	**0.63%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: FEDERAL FLOOD INSURANCE [02.3]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
26	71		UNIVERSAL INS CO GRP					
		10759	Universal N Amer Ins Co	5,578	0.0033%	1,778	0	0.00%
				5,578	**0.0033%**	**1,778**	**0**	**0.00%**
			Line Total:	**168,088,672**	**100.0000%**	**167,912,365**	**3,286,781**	**1.96%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: FARMOWNERS MULTIPLE PERIL [03]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
1	140	NATIONWIDE CORP GRP						
		23787	Nationwide Mut Ins Co	100,763,998	49.6349%	100,232,676	36,131,729	36.05%
		25453	Nationwide Ins Co Of Amer	31,147	0.0153%	73,573	14,897	20.25%
				100,795,145	**49.6502%**	**100,306,249**	**36,146,626**	**36.04%**
2	3548	Travelers Grp						
		25674	Travelers Prop Cas Co Of Amer	22,215,115	10.9428%	22,597,539	8,045,820	35.60%
		25682	Travelers Ind Co Of CT	11,195,130	5.5146%	11,216,199	4,928,706	43.94%
				33,410,245	**16.4574%**	**33,813,738**	**12,974,526**	**38.37%**
3	802	Capital Ins Grp						
		13544	California Capital Ins Co	13,213,159	6.5086%	12,890,696	4,452,803	34.54%
				13,213,159	**6.5086%**	**12,890,696**	**4,452,803**	**34.54%**
4	176	STATE FARM GRP						
		25151	State Farm Gen Ins Co	12,015,375	5.9186%	11,922,973	3,767,891	31.60%
				12,015,375	**5.9186%**	**11,922,973**	**3,767,891**	**31.60%**
5	761	ALLIANZ INS GRP						
		21881	National Surety Corp	6,286,119	3.0965%	5,323,615	3,270,417	61.43%
		21873	Firemans Fund Ins Co	2,982,309	1.4690%	3,369,115	1,784,862	52.98%
		21857	American Ins Co	1,675,077	0.8251%	1,884,609	319,947	16.98%
		21865	Associated Ind Corp	7,243	0.0036%	7,078	57,257	808.94%
		21849	American Automobile Ins Co	150	0.0001%	150	8	5.33%
				10,950,898	**5.3943%**	**10,584,567**	**5,432,491**	**51.32%**
6	796	QBE INS GRP						
		39217	QBE Ins Corp	5,406,686	2.6633%	6,038,434	276,730	4.58%
		25747	Unigard Ins Co	2,325,647	1.1456%	2,430,696	766,931	31.55%
				7,732,333	**3.8088%**	**8,469,130**	**1,043,661**	**12.32%**
7	83	GRANGE INS GRP						
		22101	Grange Ins Assn	7,086,885	3.4909%	6,177,408	4,037,490	65.36%
				7,086,885	**3.4909%**	**6,177,408**	**4,037,490**	**65.36%**
8	111	LIBERTY MUT GRP						
		24198	Peerless Ins Co	6,488,688	3.1962%	6,229,284	1,599,383	25.68%
		19704	American States Ins Co	72,344	0.0356%	68,980	-1,317	-1.91%
		10836	Golden Eagle Ins Corp	6,368	0.0031%	4,979	494	9.92%
				6,567,400	**3.2350%**	**6,303,243**	**1,598,560**	**25.36%**
9	626	Ace Ltd Grp						
		43575	Indemnity Ins Co Of North Amer	4,194,454	2.0661%	4,249,075	1,771,076	41.68%
				4,194,454	**2.0661%**	**4,249,075**	**1,771,076**	**41.68%**
10	84	American Financial Grp						
		16691	Great Amer Ins Co	2,452,242	1.2079%	2,457,855	500,535	20.36%
		26832	Great Amer Alliance Ins Co	581,181	0.2863%	583,627	75,368	12.91%
		26344	Great Amer Assur Co	477,495	0.2352%	448,132	5,150	1.15%
		22136	Great Amer Ins Co of NY	278,948	0.1374%	324,638	-4,680	-1.44%
				3,789,866	**1.8668%**	**3,814,252**	**576,373**	**15.11%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: FARMOWNERS MULTIPLE PERIL [03]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
11	785	MARKEL CORP GRP						
		38970	Markel Ins Co	918,889	0.4526%	897,623	168,799	18.81%
				918,889	**0.4526%**	**897,623**	**168,799**	**18.81%**
12	645	OREGON MUT GRP						
		14907	Oregon Mut Ins Co	772,391	0.3805%	757,578	1,024,500	135.23%
				772,391	**0.3805%**	**757,578**	**1,024,500**	**135.23%**
13	2538	AmTrust NGH Grp						
		22985	Sequoia Ins Co	722,222	0.3558%	2,703,298	1,345,879	49.79%
				722,222	**0.3558%**	**2,703,298**	**1,345,879**	**49.79%**
14	98	WR Berkley Corp GRP						
		40045	Starnet Ins Co	533,425	0.2628%	546,551	253,700	46.42%
				533,425	**0.2628%**	**546,551**	**253,700**	**46.42%**
15	349	FLORISTS MUT GRP						
		13978	Florists Mut Ins Co	205,261	0.1011%	202,525	-29,445	-14.54%
				205,261	**0.1011%**	**202,525**	**-29,445**	**-14.54%**
16	19	Assurant Inc Grp						
		19615	American Reliable Ins Co	69,028	0.0340%	72,244	182,711	252.91%
				69,028	**0.0340%**	**72,244**	**182,711**	**252.91%**
17	27480	California Mut Ins Co						
		27480	California Mut Ins Co	33,450	0.0165%	34,021	785	2.31%
				33,450	**0.0165%**	**34,021**	**785**	**2.31%**
			Line Total:	**203,010,426**	**100.0000%**	**203,745,171**	**74,748,426**	**36.69%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: HOMEOWNERS MULTIPLE PERIL [04]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
1	176	STATE FARM GRP						
		25151	State Farm Gen Ins Co	1,487,506,177	21.1501%	1,536,606,772	655,626,428	42.67%
				1,487,506,177	**21.1501%**	**1,536,606,772**	**655,626,428**	**42.67%**
2	69	FARMERS INS GRP						
		21687	Mid Century Ins Co	555,047,540	7.8919%	581,917,599	308,405,481	53.00%
		21660	Fire Ins Exch	481,231,078	6.8424%	463,601,945	204,660,701	44.15%
		11185	Foremost Ins Co Grand Rapids MI	84,348,558	1.1993%	83,560,857	41,576,564	49.76%
		11800	Foremost Prop & Cas Ins Co	9,825,912	0.1397%	9,966,583	6,245,560	62.67%
		21652	Farmers Ins Exch	9,299,431	0.1322%	10,236,742	2,574,728	25.15%
		10317	Neighborhood Spirit Prop & Cas Co	3,945,815	0.0561%	4,098,968	1,552,784	37.88%
		10315	Civic Prop & Cas Co	1,927,058	0.0274%	1,976,229	489,915	24.79%
		10318	Exact Prop & Cas Co Inc	800,470	0.0114%	840,118	226,426	26.95%
				1,146,425,862	**16.3004%**	**1,156,199,041**	**565,732,159**	**48.93%**
3	8	ALLSTATE INS GRP						
		19232	Allstate Ins Co	565,030,439	8.0339%	581,484,844	211,040,389	36.29%
		10358	Encompass Ins Co	33,746,383	0.4798%	32,759,566	11,652,040	35.57%
		19240	Allstate Ind Co	2,493,472	0.0355%	2,437,239	1,040,064	42.67%
				601,270,294	**8.5492%**	**616,681,649**	**223,732,493**	**36.28%**
4	1278	CSAA Ins Grp						
		15539	CSAA Ins Exch	452,486,738	6.4337%	457,165,062	174,344,239	38.14%
				452,486,738	**6.4337%**	**457,165,062**	**174,344,239**	**38.14%**
5	111	LIBERTY MUT GRP						
		23035	Liberty Mut Fire Ins Co	150,296,084	2.1370%	162,806,067	64,451,228	39.59%
		24740	Safeco Ins Co Of Amer	71,991,439	1.0236%	72,397,611	25,205,693	34.82%
		24724	First Natl Ins Co Of Amer	59,512,878	0.8462%	61,952,979	36,755,217	59.33%
		39012	Safeco Ins Co Of IL	58,265,042	0.8284%	59,785,251	25,452,277	42.57%
		24732	General Ins Co Of Amer	52,292,372	0.7435%	40,064,413	22,070,566	55.09%
		42404	Liberty Ins Corp	12,796,256	0.1819%	631,303	254,546	40.32%
		21458	Employers Ins of Wausau	1,604	0.0000%	1,604	-798	-49.75%
		23043	Liberty Mut Ins Co	1,604	0.0000%	1,711	72,122	4215.20%
				405,157,279	**5.7607%**	**397,640,939**	**174,260,851**	**43.82%**
6	1318	Auto Club Enterprises Ins Grp						
		15598	Interins Exch Of The Automobile Club	378,452,980	5.3810%	370,870,361	233,222,956	62.89%
				378,452,980	**5.3810%**	**370,870,361**	**233,222,956**	**62.89%**
7	200	UNITED SERV AUTOMOBILE ASSN GRP						
		25941	United Serv Automobile Assn	162,752,068	2.3141%	161,619,008	64,542,239	39.93%
		25968	USAA Cas Ins Co	139,102,368	1.9778%	136,194,295	55,756,378	40.94%
		21253	Garrison Prop & Cas Ins Co	20,238,468	0.2878%	18,290,860	11,259,139	61.56%
		18600	USAA Gen Ind Co	18,512,285	0.2632%	16,008,221	9,802,592	61.23%
				340,605,189	**4.8429%**	**332,112,384**	**141,360,348**	**42.56%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: HOMEOWNERS MULTIPLE PERIL [04]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
8	140	NATIONWIDE CORP GRP						
		19100	Amco Ins Co	163,529,386	2.3251%	160,385,206	79,329,384	49.46%
		42579	Allied Prop & Cas Ins Co	65,138,941	0.9262%	64,113,458	37,003,557	57.72%
		25453	Nationwide Ins Co Of Amer	25,864,617	0.3678%	24,563,891	17,566,627	71.51%
		23779	Nationwide Mut Fire Ins Co	5,928,553	0.0843%	6,262,032	5,218,875	83.34%
		18961	Crestbrook Ins Co	3,694,523	0.0525%	3,276,203	1,473,003	44.96%
		23787	Nationwide Mut Ins Co	75,000	0.0011%	75,000	52,510	70.01%
				264,231,020	**3.7570%**	**258,675,790**	**140,643,956**	**54.37%**
9	660	MERCURY GEN GRP						
		11908	Mercury Cas Co	252,687,842	3.5928%	248,669,908	135,866,175	54.64%
				252,687,842	**3.5928%**	**248,669,908**	**135,866,175**	**54.64%**
10	3548	Travelers Grp						
		36137	Travelers Commercial Ins Co	215,977,336	3.0709%	191,382,308	86,443,652	45.17%
		36161	Travelers Prop Cas Ins Co	7,233,805	0.1029%	34,383,621	16,873,437	49.07%
		19070	Standard Fire Ins Co	869,364	0.0124%	3,678,498	-197,412	-5.37%
				224,080,505	**3.1861%**	**229,444,427**	**103,119,677**	**44.94%**
11	38	Chubb Inc Grp						
		20281	Federal Ins Co	112,994,937	1.6066%	108,070,076	34,957,855	32.35%
		20397	Vigilant Ins Co	1,883,655	0.0268%	1,912,967	2,011,124	105.13%
		20346	Pacific Ind Co	735,278	0.0105%	753,779	237,590	31.52%
				115,613,870	**1.6439%**	**110,736,822**	**37,206,569**	**33.60%**
12	91	HARTFORD FIRE & CAS GRP						
		30104	Hartford Underwriters Ins Co	52,138,337	0.7413%	54,427,919	33,275,966	61.14%
		29424	Hartford Cas Ins Co	30,816,128	0.4382%	32,587,760	12,556,749	38.53%
		34690	Property & Cas Ins Co Of Hartford	11,368,433	0.1616%	8,059,945	4,514,479	56.01%
		27120	Trumbull Ins Co	10,308,000	0.1466%	6,470,130	4,491,948	69.43%
		11000	Sentinel Ins Co Ltd	9,826,997	0.1397%	6,427,358	3,241,975	50.44%
		29459	Twin City Fire Ins Co Co	380,401	0.0054%	273,824	622,779	227.44%
		37478	Hartford Ins Co Of The Midwest	5,100	0.0001%	4,959	17,592	354.75%
				114,843,396	**1.6329%**	**108,251,895**	**58,721,488**	**54.25%**
13	2898	Western Serv Contract Grp						
		37850	Pacific Specialty Ins Co	114,746,848	1.6315%	110,353,559	43,232,650	39.18%
				114,746,848	**1.6315%**	**110,353,559**	**43,232,650**	**39.18%**
14	761	ALLIANZ INS GRP						
		21873	Firemans Fund Ins Co	106,175,134	1.5096%	107,978,778	46,074,533	42.67%
		21865	Associated Ind Corp	6,132,810	0.0872%	6,374,539	3,361,415	52.73%
		21881	National Surety Corp	56,761	0.0008%	60,149	7,990	13.28%
		21857	American Ins Co	46,239	0.0007%	45,669	32,872	71.98%
				112,410,944	**1.5983%**	**114,459,135**	**49,476,810**	**43.23%**
15	12	AMERICAN INTL GRP						
		19402	AIG Prop Cas Co	107,993,650	1.5355%	103,433,860	51,638,286	49.92%
				107,993,650	**1.5355%**	**103,433,860**	**51,638,286**	**49.92%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: HOMEOWNERS MULTIPLE PERIL [04]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
16	3703	Tower Grp						
		44300	Tower Ins Co Of NY	65,223,737	0.9274%	62,893,998	23,209,564	36.90%
				65,223,737	**0.9274%**	**62,893,998**	**23,209,564**	**36.90%**
17	796	QBE INS GRP						
		39217	QBE Ins Corp	45,524,263	0.6473%	42,556,348	16,481,534	38.73%
		25747	Unigard Ins Co	11,512,512	0.1637%	8,739,643	4,063,350	46.49%
		37257	Praetorian Ins Co	4,887,336	0.0695%	4,667,923	783,513	16.79%
		25798	Unigard Ind Co	1,454,201	0.0207%	5,107,514	2,233,901	43.74%
				63,378,312	**0.9011%**	**61,071,428**	**23,562,298**	**38.58%**
18	802	Capital Ins Grp						
		13544	California Capital Ins Co	55,107,465	0.7835%	53,515,974	32,503,286	60.74%
		12890	Eagle W Ins Co	3,251,835	0.0462%	3,038,892	3,587,110	118.04%
				58,359,300	**0.8298%**	**56,554,866**	**36,090,396**	**63.81%**
19	361	Munich Re Grp						
		23469	American Modern Home Ins Co	43,571,802	0.6195%	40,623,378	15,046,351	37.04%
		23450	American Family Home Ins Co	7,121,203	0.1013%	9,723,265	4,197,221	43.17%
				50,693,005	**0.7208%**	**50,346,643**	**19,243,572**	**38.22%**
20	19	Assurant Inc Grp						
		10111	American Bankers Ins Co Of FL	23,691,915	0.3369%	19,453,943	6,972,068	35.84%
		19615	American Reliable Ins Co	16,039,342	0.2281%	16,881,236	5,378,994	31.86%
		42978	American Security Ins Co	9,312,934	0.1324%	9,764,480	6,909,821	70.76%
		42986	Standard Guar Ins Co	1,116,181	0.0159%	1,702,923	717,166	42.11%
				50,160,372	**0.7132%**	**47,802,582**	**19,978,049**	**41.79%**
21	70	FIRST AMER TITLE GRP						
		34525	First Amer Specilaty Ins Co	41,315,183	0.5874%	41,566,406	20,338,502	48.93%
		37710	First Amer Prop & Cas Ins Co	8,763,494	0.1246%	9,258,736	2,297,840	24.82%
				50,078,677	**0.7120%**	**50,825,142**	**22,636,342**	**44.54%**
22	26905	Century Natl Ins Co						
		26905	Century Natl Ins Co	47,707,971	0.6783%	48,525,676	20,474,357	42.19%
				47,707,971	**0.6783%**	**48,525,676**	**20,474,357**	**42.19%**
23	215	Kemper Corp Grp						
		10914	Kemper Independence Ins Co	46,789,566	0.6653%	46,821,364	15,833,817	33.82%
		31968	Merastar Ins Co	335,636	0.0048%	360,090	120,468	33.45%
		16063	Unitrin Auto & Home Ins Co	204,629	0.0029%	217,644	84,976	39.04%
		10915	Unitrin Direct Prop & Cas Co	153,303	0.0022%	152,033	19,821	13.04%
				47,483,134	**0.6751%**	**47,551,131**	**16,059,082**	**33.77%**
24	4	Ameriprise Fin Grp						
		29068	IDS Prop Cas Ins Co	47,192,748	0.6710%	44,326,134	26,812,044	60.49%
				47,192,748	**0.6710%**	**44,326,134**	**26,812,044**	**60.49%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: HOMEOWNERS MULTIPLE PERIL [04]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
25	323		CIVIL SERV EMPLOYEE GRP					
		18953	CSE Safeguard Ins Co	24,727,880	0.3516%	24,568,896	9,334,183	37.99%
		10693	Civil Serv Employees Ins Co	20,339,006	0.2892%	20,814,379	7,578,238	36.41%
				45,066,886	**0.6408%**	**45,383,275**	**16,912,421**	**37.27%**
26	800		WESTERN MUT INS GRP					
		15776	Residence Mut Ins Co	41,798,841	0.5943%	41,226,212	18,641,692	45.22%
		13625	Western Mut Ins Co	2,588,613	0.0368%	2,668,537	1,042,909	39.08%
				44,387,454	**0.6311%**	**43,894,749**	**19,684,601**	**44.85%**
27	33		CALIFORNIA CAS MGMT GRP					
		20117	California Cas Ind Exch	42,640,503	0.6063%	42,606,689	17,227,021	40.43%
				42,640,503	**0.6063%**	**42,606,689**	**17,227,021**	**40.43%**
28	71		UNIVERSAL INS CO GRP					
		10759	Universal N Amer Ins Co	41,839,159	0.5949%	37,839,448	18,337,448	48.46%
				41,839,159	**0.5949%**	**37,839,448**	**18,337,448**	**48.46%**
29	473		AMERICAN FAMILY INS GRP					
		11005	Homesite Ins Co Of CA	39,323,941	0.5591%	32,867,145	15,820,941	48.14%
				39,323,941	**0.5591%**	**32,867,145**	**15,820,941**	**48.14%**
30	626		Ace Ltd Grp					
		18279	Bankers Standard Ins Co	30,381,921	0.4320%	29,106,024	16,409,870	56.38%
				30,381,921	**0.4320%**	**29,106,024**	**16,409,870**	**56.38%**
31	28		AMICA MUT GRP					
		19976	Amica Mut Ins Co	28,142,377	0.4001%	27,451,045	13,760,308	50.13%
				28,142,377	**0.4001%**	**27,451,045**	**13,760,308**	**50.13%**
32	4765		WBL Grp					
		25180	Stillwater Ins Co	16,342,111	0.2324%	16,475,905	6,131,044	37.21%
		16578	Stillwater Prop & Cas Ins Co	7,498,307	0.1066%	7,799,830	3,073,498	39.40%
				23,840,418	**0.3390%**	**24,275,735**	**9,204,542**	**37.92%**
33	10683		Wawanesa Gen Ins Co					
		10683	Wawanesa Gen Ins Co	23,726,452	0.3374%	23,663,543	17,862,641	75.49%
				23,726,452	**0.3374%**	**23,663,543**	**17,862,641**	**75.49%**
34	300		HORACE MANN GRP					
		22578	Horace Mann Ins Co	12,671,424	0.1802%	12,543,865	7,352,944	58.62%
		22756	Horace Mann Prop & Cas Ins Co	5,147,624	0.0732%	5,204,317	1,043,354	20.05%
				17,819,048	**0.2534%**	**17,748,182**	**8,396,298**	**47.31%**
35	241		METROPOLITAN GRP					
		25321	Metropolitan Drt Prop & Cas Ins Co	15,478,814	0.2201%	13,852,652	6,595,948	47.62%
				15,478,814	**0.2201%**	**13,852,652**	**6,595,948**	**47.62%**
36	212		ZURICH INS GRP					
		21326	Empire Fire & Marine Ins Co	10,762,064	0.1530%	10,605,695	1,770,007	16.69%
		39306	Fidelity & Deposit Co Of MD	1,567,351	0.0223%	1,542,362	235,728	15.28%
				12,329,415	**0.1753%**	**12,148,057**	**2,005,735**	**16.51%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: HOMEOWNERS MULTIPLE PERIL [04]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
37	408		AMERICAN NATL FIN GRP					
		11048	Pacific Prop & Cas Co	10,088,156	0.1434%	9,705,306	9,655,029	99.48%
				10,088,156	**0.1434%**	**9,705,306**	**9,655,029**	**99.48%**
38	3098		Tokio Marine Holdings Inc GRP					
		10945	Tokio Marine Amer Ins Co	9,775,293	0.1390%	9,838,856	3,813,271	38.76%
				9,775,293	**0.1390%**	**9,838,856**	**3,813,271**	**38.76%**
39	83		GRANGE INS GRP					
		22101	Grange Ins Assn	7,882,897	0.1121%	7,722,576	1,271,943	16.47%
				7,882,897	**0.1121%**	**7,722,576**	**1,271,943**	**16.47%**
40	2538		AmTrust NGH Grp					
		12832	Personal Express Ins Co	5,806,186	0.0826%	5,709,908	3,509,923	61.47%
		29742	Integon Natl Ins Co	1,160,816	0.0165%	375,457	119,130	31.73%
		22985	Sequoia Ins Co	52,223	0.0007%	62,372	491	0.79%
				7,019,225	**0.0998%**	**6,147,737**	**3,629,544**	**59.04%**
41	645		OREGON MUT GRP					
		14907	Oregon Mut Ins Co	5,373,811	0.0764%	5,472,992	2,477,068	45.26%
				5,373,811	**0.0764%**	**5,472,992**	**2,477,068**	**45.26%**
42	411		MAPFRE INS GRP					
		13161	Commerce W Ins Co	2,580,476	0.0367%	2,617,389	2,063,204	78.83%
		23876	Mapfre Ins Co	2,394,674	0.0340%	1,196,172	550,594	46.03%
				4,975,150	**0.0707%**	**3,813,561**	**2,613,798**	**68.54%**
43	161		TOPA EQUITIES LTD GRP					
		18031	Topa Ins Co	4,344,874	0.0618%	4,500,895	2,017,133	44.82%
				4,344,874	**0.0618%**	**4,500,895**	**2,017,133**	**44.82%**
44	41459		Armed Forces Ins Exch					
		41459	Armed Forces Ins Exch	4,136,078	0.0588%	4,211,418	2,533,528	60.16%
				4,136,078	**0.0588%**	**4,211,418**	**2,533,528**	**60.16%**
45	313		AEGIS GRP					
		33898	Aegis Security Ins Co	3,759,787	0.0535%	3,848,155	457,560	11.89%
				3,759,787	**0.0535%**	**3,848,155**	**457,560**	**11.89%**
46	2878		United Heritage Mut Grp					
		15768	Merced Prop & Cas Co	3,584,109	0.0510%	3,613,939	672,386	18.61%
				3,584,109	**0.0510%**	**3,613,939**	**672,386**	**18.61%**
47	39861		Golden Bear Ins Co					
		39861	Golden Bear Ins Co	2,534,631	0.0360%	2,206,084	1,440,565	65.30%
				2,534,631	**0.0360%**	**2,206,084**	**1,440,565**	**65.30%**
48	57		ELECTRIC INS GRP					
		21261	Electric Ins Co	1,933,915	0.0275%	1,901,696	345,735	18.18%
				1,933,915	**0.0275%**	**1,901,696**	**345,735**	**18.18%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: HOMEOWNERS MULTIPLE PERIL [04]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
49	4698		Aspen Ins Holding Grp					
		43460	Aspen Amer Ins Co	1,169,110	0.0166%	409,417	69,706	17.03%
				1,169,110	**0.0166%**	**409,417**	**69,706**	**17.03%**
50	27480		California Mut Ins Co					
		27480	California Mut Ins Co	856,886	0.0122%	831,156	241,724	29.08%
				856,886	**0.0122%**	**831,156**	**241,724**	**29.08%**
51	32107		Sutter Ins Co					
		32107	Sutter Ins Co	802,081	0.0114%	741,473	456,464	61.56%
				802,081	**0.0114%**	**741,473**	**456,464**	**61.56%**
52	785		MARKEL CORP GRP					
		28932	Markel Amer Ins Co	479,609	0.0068%	479,609	103,931	21.67%
				479,609	**0.0068%**	**479,609**	**103,931**	**21.67%**
53	3829		GeoVera Holdings Inc Grp					
		10182	Geovera Specialty Ins Co	206,637	0.0029%	235,582	-617,571	-262.15%
				206,637	**0.0029%**	**235,582**	**-617,571**	**-262.15%**
54	65		FM GLOBAL GRP					
		10014	Affiliated Fm Ins Co	204,081	0.0029%	205,559	18,186	8.85%
				204,081	**0.0029%**	**205,559**	**18,186**	**8.85%**
55	4672		Dongbu Ins Grp					
		12502	Dongbu Ins Co Ltd	131,268	0.0019%	118,535	47,785	40.31%
				131,268	**0.0019%**	**118,535**	**47,785**	**40.31%**
56	225		IAT Reins Co Grp					
		23248	Occidental Fire & Cas Co Of NC	47,328	0.0007%	6,095	221	3.63%
				47,328	**0.0007%**	**6,095**	**221**	**3.63%**
57	244		CINCINNATI FIN GRP					
		10677	Cincinnati Ins Co	14,454	0.0002%	14,276	515	3.61%
				14,454	**0.0002%**	**14,276**	**515**	**3.61%**
58	13250		Workmens Auto Ins Co					
		13250	Workmens Auto Ins Co	8,348	0.0001%	7,560	10,897	144.14%
				8,348	**0.0001%**	**7,560**	**10,897**	**144.14%**
59	88		The Hanover Ins Grp					
		22306	Massachusetts Bay Ins Co	2,100	0.0000%	2,071	0	0.00%
				2,100	**0.0000%**	**2,071**	**0**	**0.00%**
60	40550		Pacific Pioneer Ins Co					
		40550	Pacific Pioneer Ins Co	1,128	0.0000%	1,161	0	0.00%
				1,128	**0.0000%**	**1,161**	**0**	**0.00%**
			Line Total:	**7,033,097,194**	**100.0000%**	**7,038,071,457**	**3,189,727,981**	**45.32%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: COMMERCIAL MULTIPLE PERIL(NON-LIABILITY) [05.1]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
1	69	FARMERS INS GRP						
		21652	Farmers Ins Exch	196,729,344	7.4039%	190,558,728	69,588,888	36.52%
		21660	Fire Ins Exch	143,440,856	5.3984%	145,627,401	54,557,742	37.46%
		21709	Truck Ins Exch	93,080,609	3.5031%	90,125,680	46,221,254	51.29%
		21687	Mid Century Ins Co	47,043,459	1.7705%	49,412,821	25,392,107	51.39%
		41513	Foremost Signature Ins Co	1,083,067	0.0408%	90,717	16,648	18.35%
		11185	Foremost Ins Co Grand Rapids MI	291,561	0.0110%	27,744	5,038	18.16%
		11800	Foremost Prop & Cas Ins Co	58,915	0.0022%	4,772	1,099	23.03%
		10318	Exact Prop & Cas Co Inc	33,179	0.0012%	928,724	440,520	47.43%
		10315	Civic Prop & Cas Co	14,937	0.0006%	248,623	45,193	18.18%
		10317	Neighborhood Spirit Prop & Cas Co	805	0.0000%	168,186	18,824	11.19%
				481,776,732	**18.1316%**	**477,193,396**	**196,287,313**	**41.13%**
2	3548	Travelers Grp						
		25674	Travelers Prop Cas Co Of Amer	123,494,889	4.6477%	125,583,856	29,346,618	23.37%
		19046	Travelers Cas Ins Co Of Amer	101,308,101	3.8127%	98,901,981	42,657,501	43.13%
		25682	Travelers Ind Co Of CT	53,862,350	2.0271%	55,111,160	14,194,758	25.76%
		24767	St Paul Fire & Marine Ins Co	860,765	0.0324%	1,175,847	-573,909	-48.81%
		24015	Northland Ins Co	740,461	0.0279%	783,603	10,533	1.34%
		36463	Discover Prop & Cas Ins Co	93,542	0.0035%	158,905	-6,002	-3.78%
		19038	Travelers Cas & Surety Co	48,531	0.0018%	56,259	5,654	10.05%
				280,408,639	**10.5532%**	**281,771,611**	**85,635,153**	**30.39%**
3	176	STATE FARM GRP						
		25151	State Farm Gen Ins Co	215,040,279	8.0930%	217,506,421	70,072,587	32.22%
				215,040,279	**8.0930%**	**217,506,421**	**70,072,587**	**32.22%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: COMMERCIAL MULTIPLE PERIL(NON-LIABILITY) [05.1]

Sorted by Market Share

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Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
4	111	LIBERTY MUT GRP						
		10836	Golden Eagle Ins Corp	79,028,494	2.9742%	79,344,898	42,474,279	53.53%
		24198	Peerless Ins Co	44,682,351	1.6816%	44,935,135	14,160,721	31.51%
		19690	American Economy Ins Co	20,231,408	0.7614%	20,875,686	8,803,922	42.17%
		23043	Liberty Mut Ins Co	10,566,751	0.3977%	9,467,584	-114,308	-1.21%
		24732	General Ins Co Of Amer	7,357,210	0.2769%	7,533,157	1,322,636	17.56%
		19704	American States Ins Co	6,692,932	0.2519%	6,758,292	1,905,150	28.19%
		24082	Ohio Security Ins Co	5,791,682	0.2180%	1,435,431	214,873	14.97%
		18333	Peerless Ind Ins Co	3,583,177	0.1349%	3,520,721	4,446,920	126.31%
		24171	Netherlands Ins Co The	3,078,806	0.1159%	3,163,010	984,405	31.12%
		23035	Liberty Mut Fire Ins Co	2,959,074	0.1114%	2,514,242	1,303,659	51.85%
		24740	Safeco Ins Co Of Amer	2,525,760	0.0951%	2,456,920	257,965	10.50%
		26042	Wausau Underwriters Ins Co	2,524,679	0.0950%	3,442,833	53,990	1.57%
		44393	West Amer Ins Co	2,175,156	0.0819%	459,981	97,466	21.19%
		24724	First Natl Ins Co Of Amer	1,952,278	0.0735%	1,904,065	1,056,816	55.50%
		24074	Ohio Cas Ins Co	969,701	0.0365%	207,831	19,654	9.46%
		24066	American Fire & Cas Co	526,792	0.0198%	118,807	3,342	2.81%
		21458	Employers Ins of Wausau	222,555	0.0084%	192,964	-209,356	-108.49%
		26069	Wausau Business Ins Co	101,328	0.0038%	215,431	-56,553	-26.25%
		42404	Liberty Ins Corp	51,280	0.0019%	49,391	3,250	6.58%
		19917	Liberty Ins Underwriters Inc	39,331	0.0015%	9,145	16,482	180.23%
		33588	First Liberty Ins Corp	25,346	0.0010%	23,786	169	0.71%
		33600	LM Ins Corp	21,786	0.0008%	8,089	-2,315	-28.62%
				195,107,877	**7.3429%**	**188,637,399**	**76,743,167**	**40.68%**
5	140	NATIONWIDE CORP GRP						
		19100	Amco Ins Co	100,461,328	3.7809%	97,959,032	47,493,808	48.48%
		23787	Nationwide Mut Ins Co	23,625,469	0.8891%	21,911,290	11,580,223	52.85%
		28223	Nationwide Agribusiness Ins Co	22,458,986	0.8452%	20,625,375	5,844,826	28.34%
		25453	Nationwide Ins Co Of Amer	3,025,712	0.1139%	2,829,145	1,722,112	60.87%
		13838	Farmland Mut Ins Co	2,828,333	0.1064%	1,968,467	532,240	27.04%
		15580	Scottsdale Ind Co	1,809,240	0.0681%	1,657,488	637,543	38.46%
		22209	Freedom Specialty Ins Co	205,295	0.0077%	37,799	50,000	132.28%
		11991	National Cas Co	9,025	0.0003%	42,144	-252,791	-599.83%
				154,423,388	**5.8117%**	**147,030,740**	**67,607,961**	**45.98%**
6	91	HARTFORD FIRE & CAS GRP						
		11000	Sentinel Ins Co Ltd	62,866,101	2.3660%	53,590,873	22,404,228	41.81%
		19682	Hartford Fire In Co	46,477,536	1.7492%	31,052,076	7,977,879	25.69%
		29424	Hartford Cas Ins Co	38,843,030	1.4619%	67,797,027	20,463,366	30.18%
		30104	Hartford Underwriters Ins Co	611,264	0.0230%	1,103,918	371,616	33.66%
		29459	Twin City Fire Ins Co Co	493,310	0.0186%	693,024	324,109	46.77%
		22357	Hartford Accident & Ind Co	285,585	0.0107%	445,300	151,381	34.00%
		37478	Hartford Ins Co Of The Midwest	98,446	0.0037%	249,482	10,855	4.35%
		34690	Property & Cas Ins Co Of Hartford	97,955	0.0037%	225,469	166,392	73.80%
				149,773,227	**5.6367%**	**155,157,169**	**51,869,826**	**33.43%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: COMMERCIAL MULTIPLE PERIL(NON-LIABILITY) [05.1]

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7	38	Chubb Inc Grp						
		20281	Federal Ins Co	94,422,421	3.5536%	93,714,925	15,918,517	16.99%
		20397	Vigilant Ins Co	8,786,858	0.3307%	9,403,633	4,526,082	48.13%
		20303	Great Northern Ins Co	7,874,316	0.2963%	7,833,004	457,163	5.84%
		20346	Pacific Ind Co	260,876	0.0098%	295,660	6,989	2.36%
				111,344,471	**4.1904%**	**111,247,222**	**20,908,751**	**18.79%**
8	3098	Tokio Marine Holdings Inc GRP						
		18058	Philadelphia Ind Ins Co	91,924,851	3.4596%	90,259,803	24,562,625	27.21%
		10945	Tokio Marine Amer Ins Co	3,592,781	0.1352%	3,486,396	2,104,167	60.35%
		41238	Trans Pacific Ins Co	232,602	0.0088%	131,172	88,007	67.09%
		32301	TNUS Ins Co	15,336	0.0006%	7,709	6,648	86.24%
				95,765,570	**3.6041%**	**93,885,080**	**26,761,447**	**28.50%**
9	761	ALLIANZ INS GRP						
		21881	National Surety Corp	24,213,907	0.9113%	25,296,201	8,395,290	33.19%
		21857	American Ins Co	21,958,406	0.8264%	23,832,248	1,651,863	6.93%
		21873	Firemans Fund Ins Co	16,613,255	0.6252%	15,259,421	3,895,936	25.53%
		22837	AGCS Marine Ins Co	8,727,448	0.3285%	9,108,352	2,358,999	25.90%
		21865	Associated Ind Corp	8,097,054	0.3047%	7,730,267	3,072,058	39.74%
		21849	American Automobile Ins Co	8,060,882	0.3034%	10,429,522	1,231,636	11.81%
				87,670,952	**3.2995%**	**91,656,011**	**20,605,782**	**22.48%**
10	8	ALLSTATE INS GRP						
		19232	Allstate Ins Co	80,190,600	3.0180%	82,542,523	25,684,037	31.12%
				80,190,600	**3.0180%**	**82,542,523**	**25,684,037**	**31.12%**
11	802	Capital Ins Grp						
		13544	California Capital Ins Co	69,171,033	2.6032%	66,668,521	47,455,624	71.18%
		23540	Monterey Ins Co	7,465,315	0.2810%	7,103,486	6,041,971	85.06%
		12890	Eagle W Ins Co	15,385	0.0006%	13,450	1,173,103	8721.96%
				76,651,733	**2.8848%**	**73,785,457**	**54,670,698**	**74.09%**
12	218	CNA INS GRP						
		20508	Valley Forge Ins Co	17,827,142	0.6709%	16,628,035	5,141,052	30.92%
		20427	American Cas Co Of Reading PA	13,803,330	0.5195%	13,183,360	4,981,737	37.79%
		20478	National Fire Ins Co Of Hartford	13,253,134	0.4988%	16,044,424	2,166,219	13.50%
		20443	Continental Cas Co	13,212,754	0.4973%	11,336,970	4,620,546	40.76%
		20494	Transportation Ins Co	6,911,904	0.2601%	7,492,986	1,684,873	22.49%
		35289	Continental Ins Co	3,514,936	0.1323%	3,386,831	1,247,445	36.83%
				68,523,200	**2.5789%**	**68,072,606**	**19,841,872**	**29.15%**
13	626	Ace Ltd Grp						
		22667	Ace Amer Ins Co	63,244,041	2.3802%	57,040,776	-18,662,212	-32.72%
		43575	Indemnity Ins Co Of North Amer	2,783,067	0.1047%	2,716,921	1,511,439	55.63%
				66,027,108	**2.4849%**	**59,757,697**	**-17,150,773**	**-28.70%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: COMMERCIAL MULTIPLE PERIL(NON-LIABILITY) [05.1]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
14	796	QBE INS GRP						
		39217	QBE Ins Corp	36,366,562	1.3687%	45,702,506	11,975,840	26.20%
		37257	Praetorian Ins Co	9,178,422	0.3454%	8,761,260	1,580,764	18.04%
		25747	Unigard Ins Co	9,014,600	0.3393%	9,680,051	690,242	7.13%
		24414	General Cas Co Of WI	2,693,726	0.1014%	2,182,972	1,178,624	53.99%
		16217	National Farmers Union Prop & Cas	447,022	0.0168%	419,802	101,077	24.08%
		24449	Regent Ins Co	101,812	0.0038%	110,050	-38,362	-34.86%
		25798	Unigard Ind Co	19,285	0.0007%	18,792	-4,601	-24.48%
				57,821,429	**2.1761%**	**66,875,433**	**15,483,584**	**23.15%**
15	212	ZURICH INS GRP						
		16535	Zurich Amer Ins Co	28,963,984	1.0901%	27,537,787	10,217,672	37.10%
		19356	Maryland Cas Co	6,941,571	0.2612%	9,290,260	7,057,855	75.97%
		40142	American Zurich Ins Co	3,665,020	0.1379%	3,013,143	1,651,651	54.81%
		39306	Fidelity & Deposit Co Of MD	3,174,269	0.1195%	3,211,029	314,189	9.78%
		26247	American Guar & Liab Ins	1,899,480	0.0715%	1,621,851	1,534,191	94.60%
		19305	Assurance Co Of Amer	1,822,661	0.0686%	2,431,111	-2,367,065	-97.37%
		19372	Northern Ins Co Of NY	458,271	0.0172%	640,321	3,254,821	508.31%
		27855	Zurich Amer Ins Co Of IL	72,141	0.0027%	55,178	68,642	124.40%
				46,997,397	**1.7687%**	**47,800,680**	**21,731,956**	**45.46%**
16	88	The Hanover Ins Grp						
		22306	Massachusetts Bay Ins Co	15,611,365	0.5875%	15,643,647	10,029,315	64.11%
		22292	Hanover Ins Co	10,234,169	0.3852%	8,719,273	4,669,860	53.56%
		31534	Citizens Ins Co Of Amer	8,725,770	0.3284%	8,549,309	2,872,158	33.60%
		42552	Nova Cas Co	6,023,300	0.2267%	6,926,564	3,970,344	57.32%
		36064	Hanover Amer Ins Co	4,243,570	0.1597%	3,629,780	1,604,241	44.20%
				44,838,174	**1.6875%**	**43,468,573**	**23,145,918**	**53.25%**
17	660	MERCURY GEN GRP						
		11908	Mercury Cas Co	38,524,576	1.4499%	35,891,316	15,967,101	44.49%
				38,524,576	**1.4499%**	**35,891,316**	**15,967,101**	**44.49%**
18	37800	Leading Ins Grp Ins Co Ltd						
		37800	Leading Ins Grp Ins Co Ltd	35,210,291	1.3251%	28,887,074	23,491,015	81.32%
				35,210,291	**1.3251%**	**28,887,074**	**23,491,015**	**81.32%**
19	2538	AmTrust NGH Grp						
		22985	Sequoia Ins Co	31,037,853	1.1681%	33,543,458	14,031,770	41.83%
		25011	Wesco Ins Co	511,781	0.0193%	310,089	287,761	92.80%
		19879	Security Natl Ins Co	89,684	0.0034%	52,798	9,015	17.07%
				31,639,318	**1.1907%**	**33,906,345**	**14,328,546**	**42.26%**
20	12	AMERICAN INTL GRP						
		19445	National Union Fire Ins Co Of Pitts	16,250,561	0.6116%	14,183,747	13,204,312	93.09%
		23809	Granite State Ins Co	6,531,670	0.2458%	6,111,186	1,837,032	30.06%
		23841	New Hampshire Ins Co	2,454,878	0.0924%	2,476,666	733,418	29.61%
		19380	American Home Assur Co	2,494	0.0001%	114,806	-22,125	-19.27%
				25,239,603	**0.9499%**	**22,886,405**	**15,752,637**	**68.83%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: COMMERCIAL MULTIPLE PERIL(NON-LIABILITY) [05.1]

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Licensed companies only

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21	84	American Financial Grp						
		22136	Great Amer Ins Co of NY	9,562,709	0.3599%	8,920,674	2,658,137	29.80%
		26832	Great Amer Alliance Ins Co	5,775,479	0.2174%	4,961,156	30,237,370	609.48%
		16691	Great Amer Ins Co	4,130,856	0.1555%	3,776,286	-3,453,843	-91.46%
		26344	Great Amer Assur Co	3,154,578	0.1187%	3,162,765	-4,050,491	-128.07%
		21172	Vanliner Ins Co	193,443	0.0073%	188,065	-12,348	-6.57%
				22,817,065	**0.8587%**	**21,008,946**	**25,378,825**	**120.80%**
22	158	FAIRFAX FIN GRP						
		13269	Zenith Ins Co	10,488,926	0.3948%	8,525,827	3,789,396	44.45%
		25054	Hudson Ins Co	3,510,483	0.1321%	3,643,473	745,956	20.47%
		10936	Seneca Ins Co Inc	2,389,675	0.0899%	2,331,875	576,962	24.74%
		21113	United States Fire Ins Co	1,472,408	0.0554%	1,793,566	860,374	47.97%
		21105	North River Ins Co	1,250,250	0.0471%	1,108,095	583,318	52.64%
				19,111,742	**0.7193%**	**17,402,836**	**6,556,006**	**37.67%**
23	18767	Church Mut Ins Co						
		18767	Church Mut Ins Co	18,027,226	0.6785%	17,549,721	9,826,716	55.99%
				18,027,226	**0.6785%**	**17,549,721**	**9,826,716**	**55.99%**
24	303	GUIDEONE INS GRP						
		14559	Guideone Specialty Mut Ins Co	9,241,044	0.3478%	9,399,828	3,638,195	38.70%
		15032	Guideone Mut Ins Co	6,726,344	0.2531%	6,612,812	5,451,737	82.44%
				15,967,388	**0.6009%**	**16,012,640**	**9,089,932**	**56.77%**
25	4715	MS & AD Ins Grp						
		20362	Mitsui Sumitomo Ins Co of Amer	10,562,392	0.3975%	11,185,276	-17,690,518	-158.16%
		22551	Mitsui Sumitomo Ins USA Inc	4,293,038	0.1616%	4,955,994	-858,555	-17.32%
				14,855,430	**0.5591%**	**16,141,270**	**-18,549,073**	**-114.92%**
26	93	STATE NATL GRP						
		12831	State Natl Ins Co Inc	13,967,632	0.5257%	12,820,243	5,167,578	40.31%
		22608	National Specialty Ins Co	527,299	0.0198%	434,844	307,436	70.70%
				14,494,931	**0.5455%**	**13,255,087**	**5,475,014**	**41.31%**
27	14010	Crusader Ins Co						
		14010	Crusader Ins Co	13,793,086	0.5191%	13,956,864	8,499,826	60.90%
				13,793,086	**0.5191%**	**13,956,864**	**8,499,826**	**60.90%**
28	181	SWISS RE GRP						
		29700	North Amer Elite Ins Co	11,975,345	0.4507%	11,136,056	4,537,903	40.75%
				11,975,345	**0.4507%**	**11,136,056**	**4,537,903**	**40.75%**
29	40975	Dentists Ins Co						
		40975	Dentists Ins Co	11,929,411	0.4490%	11,597,950	6,259,461	53.97%
				11,929,411	**0.4490%**	**11,597,950**	**6,259,461**	**53.97%**
30	1285	XL AMER GRP						
		22322	Greenwich Ins Co	5,937,921	0.2235%	6,014,979	1,278,542	21.26%
		37885	XL Specialty Ins Co	3,740,322	0.1408%	6,873,768	4,951,206	72.03%
				9,678,243	**0.3642%**	**12,888,747**	**6,229,748**	**48.33%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: COMMERCIAL MULTIPLE PERIL(NON-LIABILITY) [05.1]

Sorted by Market Share

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31	4672	Dongbu Ins Grp						
		12502	Dongbu Ins Co Ltd	7,914,434	0.2979%	7,872,092	3,252,046	41.31%
				7,914,434	**0.2979%**	**7,872,092**	**3,252,046**	**41.31%**
32	1129	White Mountains Grp						
		27154	Atlantic Specialty Ins Co	7,696,045	0.2896%	5,911,029	1,903,070	32.20%
		20621	OneBeacon Amer Ins Co	24,818	0.0009%	1,374,364	111,704	8.13%
				7,720,863	**0.2906%**	**7,285,393**	**2,014,774**	**27.65%**
33	323	CIVIL SERV EMPLOYEE GRP						
		18953	CSE Safeguard Ins Co	7,645,233	0.2877%	7,953,396	4,823,922	60.65%
				7,645,233	**0.2877%**	**7,953,396**	**4,823,922**	**60.65%**
34	984	HCC INS HOLDINGS GRP						
		29599	US Specialty Ins Co	7,233,552	0.2722%	6,958,812	8,372,467	120.31%
				7,233,552	**0.2722%**	**6,958,812**	**8,372,467**	**120.31%**
35	645	OREGON MUT GRP						
		14907	Oregon Mut Ins Co	6,669,617	0.2510%	5,975,497	2,004,126	33.54%
				6,669,617	**0.2510%**	**5,975,497**	**2,004,126**	**33.54%**
36	13528	Brotherhood Mut Ins Co						
		13528	Brotherhood Mut Ins Co	6,653,174	0.2504%	6,124,231	2,668,346	43.57%
				6,653,174	**0.2504%**	**6,124,231**	**2,668,346**	**43.57%**
37	361	Munich Re Grp						
		19720	American Alt Ins Corp	4,771,132	0.1796%	5,233,676	1,391,742	26.59%
		23469	American Modern Home Ins Co	1,787,514	0.0673%	675,940	1,136,432	168.13%
		11452	Hartford Steam Boil Inspec & Ins Co	30,111	0.0011%	30,111	42,097	139.81%
				6,588,757	**0.2480%**	**5,939,727**	**2,570,271**	**43.27%**
38	4702	Sparta Grp						
		20613	Sparta Ins Co	6,431,585	0.2421%	5,634,082	722,744	12.83%
				6,431,585	**0.2421%**	**5,634,082**	**722,744**	**12.83%**
39	98	WR Berkley Corp GRP						
		36684	Riverport Ins Co	3,317,967	0.1249%	3,223,230	594,560	18.45%
		40045	Starnet Ins Co	1,090,980	0.0411%	733,278	105,573	14.40%
		38911	Berkley Natl Ins Co	887,233	0.0334%	625,168	115,855	18.53%
		25224	Great Divide Ins Co	875,962	0.0330%	853,167	1,524,414	178.68%
		29580	Berkley Regional Ins Co	114,981	0.0043%	51,159	22,391	43.77%
				6,287,123	**0.2366%**	**5,486,002**	**2,362,793**	**43.07%**
40	3219	NKSJ Holdings Inc Grp						
		11126	Sompo Japan Ins Co of Amer	6,283,962	0.2365%	6,329,725	-27,780	-0.44%
				6,283,962	**0.2365%**	**6,329,725**	**-27,780**	**-0.44%**
41	19	Assurant Inc Grp						
		10111	American Bankers Ins Co Of FL	4,779,333	0.1799%	4,486,698	1,595,694	35.56%
		19615	American Reliable Ins Co	1,487,328	0.0560%	2,280,339	1,683,688	73.83%
				6,266,661	**0.2358%**	**6,767,037**	**3,279,382**	**48.46%**

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42	4670	Starr Grp						
		38318	Starr Ind & Liab Co	6,099,998	0.2296%	5,996,700	2,304,416	38.43%
				6,099,998	**0.2296%**	**5,996,700**	**2,304,416**	**38.43%**
43	457	ARGONAUT GRP						
		19860	Argonaut Great Central Ins Co	4,490,452	0.1690%	4,696,368	321,344	6.84%
		19801	Argonaut Ins Co	1,474,903	0.0555%	2,316,502	-403,229	-17.41%
		19828	Argonaut Midwest Ins Co	117,010	0.0044%	490,324	68,289	13.93%
				6,082,365	**0.2289%**	**7,503,194**	**-13,596**	**-0.18%**
44	38300	Samsung Fire & Marine Ins Co Ltd						
		38300	Samsung Fire & Marine Ins Co Ltd	5,904,750	0.2222%	4,157,389	1,496,312	35.99%
				5,904,750	**0.2222%**	**4,157,389**	**1,496,312**	**35.99%**
45	26905	Century Natl Ins Co						
		26905	Century Natl Ins Co	5,456,628	0.2054%	1,975,719	1,253,460	63.44%
				5,456,628	**0.2054%**	**1,975,719**	**1,253,460**	**63.44%**
46	785	MARKEL CORP GRP						
		38970	Markel Ins Co	4,892,226	0.1841%	5,608,606	4,978,339	88.76%
		28932	Markel Amer Ins Co	231,775	0.0087%	168,747	-66,496	-39.41%
				5,124,001	**0.1928%**	**5,777,353**	**4,911,843**	**85.02%**
47	748	Meadowbrook Ins Grp						
		18023	Star Ins Co	4,999,724	0.1882%	5,835,971	3,607,948	61.82%
				4,999,724	**0.1882%**	**5,835,971**	**3,607,948**	**61.82%**
48	65	FM GLOBAL GRP						
		10014	Affiliated Fm Ins Co	4,820,001	0.1814%	5,865,002	541,640	9.24%
				4,820,001	**0.1814%**	**5,865,002**	**541,640**	**9.24%**
49	4359	Housing Authority Prop Grp						
		10069	Housing Authority Prop A Mut Co	3,719,300	0.1400%	3,714,120	150,893	4.06%
		11206	Housing Enterprise Ins Co Inc	355,944	0.0134%	329,461	-34,829	-10.57%
				4,075,244	**0.1534%**	**4,043,581**	**116,064**	**2.87%**
50	1279	Arch Ins Grp						
		11150	Arch Ins Co	3,560,020	0.1340%	3,195,808	1,680,140	52.57%
				3,560,020	**0.1340%**	**3,195,808**	**1,680,140**	**52.57%**
51	306	CUNA MUT GRP						
		10847	Cumis Ins Society Inc	3,394,565	0.1278%	3,990,464	772,090	19.35%
				3,394,565	**0.1278%**	**3,990,464**	**772,090**	**19.35%**
52	853	PUBLIC SERV GRP						
		15059	Public Serv Ins Co	2,638,873	0.0993%	2,757,438	1,656,851	60.09%
				2,638,873	**0.0993%**	**2,757,438**	**1,656,851**	**60.09%**
53	7	FEDERATED MUT GRP						
		13935	Federated Mut Ins Co	2,515,492	0.0947%	2,446,851	254,212	10.39%
				2,515,492	**0.0947%**	**2,446,851**	**254,212**	**10.39%**

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54	3703	Tower Grp						
		44300	Tower Ins Co Of NY	2,491,899	0.0938%	2,993,741	1,806,942	60.36%
		15586	Preserver Ins Co	17,138	0.0006%	4,495	12,140	270.08%
		40134	Castlepoint Natl Ins Co	164	0.0000%	164	315	192.07%
				2,509,201	**0.0944%**	**2,998,400**	**1,819,397**	**60.68%**
55	246	PENNSYLVANIA LUMBERMENS GRP						
		14265	Indiana Lumbermens Mut Ins Co	2,438,704	0.0918%	2,307,356	2,184,500	94.68%
				2,438,704	**0.0918%**	**2,307,356**	**2,184,500**	**94.68%**
56	62	EMC INS CO GRP						
		21415	Employers Mut Cas Co	2,391,972	0.0900%	2,166,661	952,686	43.97%
				2,391,972	**0.0900%**	**2,166,661**	**952,686**	**43.97%**
57	10830	Business Alliance Ins Co						
		10830	Business Alliance Ins Co	2,372,396	0.0893%	2,330,255	1,684,847	72.30%
				2,372,396	**0.0893%**	**2,330,255**	**1,684,847**	**72.30%**
58	349	FLORISTS MUT GRP						
		13978	Florists Mut Ins Co	2,268,987	0.0854%	2,257,305	398,833	17.67%
				2,268,987	**0.0854%**	**2,257,305**	**398,833**	**17.67%**
59	161	TOPA EQUITIES LTD GRP						
		18031	Topa Ins Co	1,819,096	0.0685%	1,706,408	1,797,212	105.32%
				1,819,096	**0.0685%**	**1,706,408**	**1,797,212**	**105.32%**
60	27480	California Mut Ins Co						
		27480	California Mut Ins Co	1,778,459	0.0669%	1,577,589	372,027	23.58%
				1,778,459	**0.0669%**	**1,577,589**	**372,027**	**23.58%**
61	2898	Western Serv Contract Grp						
		37850	Pacific Specialty Ins Co	1,739,061	0.0654%	1,593,874	468,912	29.42%
				1,739,061	**0.0654%**	**1,593,874**	**468,912**	**29.42%**
62	11231	Generali Us Branch						
		11231	Generali Us Branch	1,536,408	0.0578%	1,637,152	-123,000	-7.51%
				1,536,408	**0.0578%**	**1,637,152**	**-123,000**	**-7.51%**
63	920	Global Ind Grp						
		32859	Penn Amer Ins Co	907,463	0.0342%	920,591	64,702	7.03%
		42048	Diamond State Ins Co	370,365	0.0139%	410,420	19,617	4.78%
				1,277,828	**0.0481%**	**1,331,011**	**84,319**	**6.33%**
64	248	UNITED FIRE & CAS GRP						
		31453	Financial Pacific Ins Co	1,214,537	0.0457%	1,078,497	340,505	31.57%
				1,214,537	**0.0457%**	**1,078,497**	**340,505**	**31.57%**
65	4698	Aspen Ins Holding Grp						
		43460	Aspen Amer Ins Co	1,170,466	0.0441%	875,819	834,666	95.30%
				1,170,466	**0.0441%**	**875,819**	**834,666**	**95.30%**

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66	783	RLI INS GRP						
		13056	RLI Ins Co	972,613	0.0366%	908,032	323,634	35.64%
		37206	Contractors Bonding & Ins Co	129,624	0.0049%	129,405	-27,898	-21.56%
				1,102,237	**0.0415%**	**1,037,437**	**295,736**	**28.51%**
67	14354	Jewelers Mut Ins Co						
		14354	Jewelers Mut Ins Co	1,004,874	0.0378%	1,072,967	307,105	28.62%
				1,004,874	**0.0378%**	**1,072,967**	**307,105**	**28.62%**
68	169	SENTRY INS GRP						
		24988	Sentry Ins A Mut Co	825,000	0.0310%	941,312	-602,557	-64.01%
				825,000	**0.0310%**	**941,312**	**-602,557**	**-64.01%**
69	175	STATE AUTO MUT GRP						
		30945	Plaza Ins Co	806,266	0.0303%	641,257	327,734	51.11%
				806,266	**0.0303%**	**641,257**	**327,734**	**51.11%**
70	517	HANNOVER GRP						
		41343	HDI Gerling Amer Ins Co	706,959	0.0266%	480,711	82,380	17.14%
				706,959	**0.0266%**	**480,711**	**82,380**	**17.14%**
71	775	PHARMACISTS MUT GRP						
		13714	Pharmacists Mut Ins Co	618,795	0.0233%	561,064	234,073	41.72%
				618,795	**0.0233%**	**561,064**	**234,073**	**41.72%**
72	4574	Catlin US Ins Grp						
		24503	Catlin Ind Co	500,125	0.0188%	351,415	42,779	12.17%
				500,125	**0.0188%**	**351,415**	**42,779**	**12.17%**
73	256	ProSight GRP						
		16608	New York Marine & Gen Ins Co	397,343	0.0150%	116,012	33,909	29.23%
				397,343	**0.0150%**	**116,012**	**33,909**	**29.23%**
74	225	IAT Reins Co Grp						
		23248	Occidental Fire & Cas Co Of NC	204,312	0.0077%	191,992	-3,237	-1.69%
		20010	Acceptance Ind Ins Co	178,068	0.0067%	183,009	44,173	24.14%
				382,380	**0.0144%**	**375,001**	**40,936**	**10.92%**
75	244	CINCINNATI FIN GRP						
		10677	Cincinnati Ins Co	339,220	0.0128%	329,211	33,251	10.10%
		23280	The Cincinnati Ind Co	38	0.0000%	8	0	0.00%
				339,258	**0.0128%**	**329,219**	**33,251**	**10.10%**
76	10048	Hyundai Marine & Fire Ins Co Ltd						
		10048	Hyundai Marine & Fire Ins Co Ltd	337,611	0.0127%	322,259	0	0.00%
				337,611	**0.0127%**	**322,259**	**0**	**0.00%**
77	1120	EVEREST REINS HOLDINGS GRP						
		10120	Everest Natl Ins Co	324,960	0.0122%	319,488	-67,738	-21.20%
				324,960	**0.0122%**	**319,488**	**-67,738**	**-21.20%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: COMMERCIAL MULTIPLE PERIL(NON-LIABILITY) [05.1]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
78	36790	Springfield Ins Co Inc						
		36790	Springfield Ins Co Inc	303,950	0.0114%	333,645	2,860,066	857.22%
				303,950	**0.0114%**	**333,645**	**2,860,066**	**857.22%**
79	10200	Hiscox Ins Co Inc						
		10200	Hiscox Ins Co Inc	266,275	0.0100%	178,541	48,441	27.13%
				266,275	**0.0100%**	**178,541**	**48,441**	**27.13%**
80	83	GRANGE INS GRP						
		22101	Grange Ins Assn	196,603	0.0074%	198,377	287,040	144.69%
				196,603	**0.0074%**	**198,377**	**287,040**	**144.69%**
81	408	AMERICAN NATL FIN GRP						
		11048	Pacific Prop & Cas Co	150,890	0.0057%	153,192	58,095	37.92%
				150,890	**0.0057%**	**153,192**	**58,095**	**37.92%**
82	150	OLD REPUBLIC GRP						
		12262	Pennsylvania Manufacturers Assoc Ins	45,505	0.0017%	46,432	251,517	541.69%
		36897	Manufacturers Alliance Ins Co	20,653	0.0008%	20,906	747	3.57%
		41424	Pennsylvania Manufacturers Ind Co	810	0.0000%	371	64	17.25%
				66,968	**0.0025%**	**67,709**	**252,328**	**372.67%**
83	31	BERKSHIRE HATHAWAY GRP						
		42390	Amguard Ins Co	64,760	0.0024%	5,220	21	0.40%
				64,760	**0.0024%**	**5,220**	**21**	**0.40%**
84	866	WESTERN WORLD GRP						
		40436	Stratford Ins Co	59,339	0.0022%	40,540	0	0.00%
				59,339	**0.0022%**	**40,540**	**0**	**0.00%**
85	124	AMERISURE CO GRP						
		23396	Amerisure Mut Ins Co	49,651	0.0019%	48,333	370	0.77%
				49,651	**0.0019%**	**48,333**	**370**	**0.77%**
86	501	Alleghany Grp						
		10472	Capitol Ind Corp	37,668	0.0014%	10,781	22	0.20%
				37,668	**0.0014%**	**10,781**	**22**	**0.20%**
87	38733	Alaska Natl Ins Co						
		38733	Alaska Natl Ins Co	26,191	0.0010%	24,641	-517	-2.10%
				26,191	**0.0010%**	**24,641**	**-517**	**-2.10%**
88	201	UTICA GRP						
		25976	Utica Mut Ins Co	7,175	0.0003%	9,210	5	0.05%
		25984	Graphic Arts Mut Ins Co	2,907	0.0001%	3,084	-5	-0.16%
				10,082	**0.0004%**	**12,294**	**0**	**0.00%**
89	3786	Endurance Grp						
		43630	Endurance Risk Solutions Assur Co	7,619	0.0003%	320	104	32.50%
				7,619	**0.0003%**	**320**	**104**	**32.50%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: COMMERCIAL MULTIPLE PERIL(NON-LIABILITY) [05.1]

Sorted by Market Share

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Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
90	4765	WBL Grp						
		25180	Stillwater Ins Co	5,490	0.0002%	7,174	55,097	768.01%
				5,490	**0.0002%**	**7,174**	**55,097**	**768.01%**
91	10499	Corepointe Ins Co						
		10499	Corepointe Ins Co	4,047	0.0002%	1,779	0	0.00%
				4,047	**0.0002%**	**1,779**	**0**	**0.00%**
92	291	MOTORISTS MUT GRP						
		13331	Motorists Commercial Mut Ins Co	844	0.0000%	1,013	2,239,045	221031.10%
				844	**0.0000%**	**1,013**	**2,239,045**	**221031.10%**
93	70	FIRST AMER TITLE GRP						
		37710	First Amer Prop & Cas Ins Co	575	0.0000%	490	78,162	15951.43%
				575	**0.0000%**	**490**	**78,162**	**15951.43%**
94	510	NAVIGATORS GRP						
		42307	Navigators Ins Co	157	0.0000%	157	-1,147,663	730995.54%
				157	**0.0000%**	**157**	**-1,147,663**	**730995.54%**
			Line Total:	**2,657,105,085**	**100.0000%**	**2,634,273,414**	**959,640,530**	**36.43%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: COMMERCIAL MULTIPLE PERIL(LIABILITY) [05.2]

Sorted by Market Share

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Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
1	3548	Travelers Grp						
		25674	Travelers Prop Cas Co Of Amer	94,966,215	6.2819%	96,025,848	51,158,372	53.28%
		19046	Travelers Cas Ins Co Of Amer	47,189,050	3.1215%	46,331,905	26,649,546	57.52%
		25682	Travelers Ind Co Of CT	36,078,958	2.3866%	36,613,507	24,495,088	66.90%
		24767	St Paul Fire & Marine Ins Co	904,524	0.0598%	1,352,856	549,379	40.61%
		24015	Northland Ins Co	112,259	0.0074%	116,041	-125,320	-108.00%
		36463	Discover Prop & Cas Ins Co	78,203	0.0052%	133,157	-93,880	-70.50%
		19070	Standard Fire Ins Co	76,260	0.0050%	79,350	443,883	559.40%
				179,405,469	**11.8675%**	**180,652,664**	**103,077,068**	**57.06%**
2	111	LIBERTY MUT GRP						
		10836	Golden Eagle Ins Corp	74,616,120	4.9358%	76,191,265	30,597,689	40.16%
		24198	Peerless Ins Co	46,765,908	3.0935%	46,309,681	12,684,229	27.39%
		19690	American Economy Ins Co	14,123,639	0.9343%	14,321,987	3,186,764	22.25%
		19704	American States Ins Co	5,646,188	0.3735%	5,598,607	3,326,998	59.43%
		26042	Wausau Underwriters Ins Co	5,243,245	0.3468%	7,842,433	3,245,876	41.39%
		24732	General Ins Co Of Amer	4,533,137	0.2999%	4,613,883	1,881,698	40.78%
		24082	Ohio Security Ins Co	4,140,662	0.2739%	1,024,390	300,561	29.34%
		23035	Liberty Mut Fire Ins Co	3,775,636	0.2498%	2,414,846	2,662,610	110.26%
		18333	Peerless Ind Ins Co	3,564,727	0.2358%	3,376,612	1,553,664	46.01%
		24171	Netherlands Ins Co The	3,128,959	0.2070%	3,145,335	2,485,362	79.02%
		44393	West Amer Ins Co	1,896,023	0.1254%	406,435	198,806	48.91%
		24724	First Natl Ins Co Of Amer	1,425,459	0.0943%	1,504,634	559,189	37.16%
		24740	Safeco Ins Co Of Amer	1,286,317	0.0851%	1,537,754	644,880	41.94%
		24074	Ohio Cas Ins Co	1,018,561	0.0674%	207,406	-330,955	-159.57%
		26069	Wausau Business Ins Co	723,764	0.0479%	1,080,302	309,984	28.69%
		24066	American Fire & Cas Co	546,926	0.0362%	115,049	367,764	319.66%
		21458	Employers Ins of Wausau	390,237	0.0258%	393,974	233,189	59.19%
		33588	First Liberty Ins Corp	124,311	0.0082%	100,098	43,003	42.96%
		42404	Liberty Ins Corp	105,783	0.0070%	140,590	-60,060	-42.72%
		23043	Liberty Mut Ins Co	65,718	0.0043%	62,206	191,944	308.56%
		33600	LM Ins Corp	44,839	0.0030%	26,966	-171	-0.63%
				173,166,159	**11.4548%**	**170,414,453**	**64,083,024**	**37.60%**
3	69	FARMERS INS GRP						
		21652	Farmers Ins Exch	65,773,340	4.3508%	63,300,932	48,138,942	76.05%
		21709	Truck Ins Exch	45,892,680	3.0358%	44,307,626	29,922,000	67.53%
		21687	Mid Century Ins Co	27,043,565	1.7889%	26,757,017	21,532,349	80.47%
		21660	Fire Ins Exch	19,886,226	1.3155%	16,629,239	10,099,255	60.73%
		41513	Foremost Signature Ins Co	583,056	0.0386%	183,917	75,790	41.21%
		11185	Foremost Ins Co Grand Rapids MI	208,039	0.0138%	56,607	26,660	47.10%
		11800	Foremost Prop & Cas Ins Co	72,422	0.0048%	640	2,825	441.41%
		10315	Civic Prop & Cas Co	59,378	0.0039%	215,584	197,580	91.65%
		10318	Exact Prop & Cas Co Inc	28,842	0.0019%	287,235	10,487	3.65%
		10317	Neighborhood Spirit Prop & Cas Co	199	0.0000%	76,121	5,529	7.26%
				159,547,747	**10.5539%**	**151,814,918**	**110,011,417**	**72.46%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: COMMERCIAL MULTIPLE PERIL(LIABILITY) [05.2]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
4	140	NATIONWIDE CORP GRP						
		19100	Amco Ins Co	74,746,633	4.9444%	74,692,341	25,436,029	34.05%
		23787	Nationwide Mut Ins Co	16,146,028	1.0680%	12,522,472	-1,153,127	-9.21%
		28223	Nationwide Agribusiness Ins Co	6,371,889	0.4215%	6,072,996	1,672,429	27.54%
		15580	Scottsdale Ind Co	3,439,285	0.2275%	3,269,807	1,250,916	38.26%
		25453	Nationwide Ins Co Of Amer	2,251,161	0.1489%	2,144,781	1,764,244	82.26%
		22209	Freedom Specialty Ins Co	407,206	0.0269%	75,278	52,324	69.51%
		11991	National Cas Co	249,915	0.0165%	246,365	-9,775	-3.97%
		13838	Farmland Mut Ins Co	65,498	0.0043%	63,231	-5,474	-8.66%
				103,677,615	**6.8582%**	**99,087,271**	**29,007,566**	**29.27%**
5	91	HARTFORD FIRE & CAS GRP						
		11000	Sentinel Ins Co Ltd	49,453,494	3.2713%	40,947,997	14,296,969	34.91%
		29424	Hartford Cas Ins Co	16,785,335	1.1103%	24,602,642	13,454,174	54.69%
		19682	Hartford Fire In Co	13,290,098	0.8791%	12,840,121	5,560,952	43.31%
		37478	Hartford Ins Co Of The Midwest	10,024,804	0.6631%	11,301,376	-11,193,910	-99.05%
		30104	Hartford Underwriters Ins Co	3,115,516	0.2061%	3,634,399	8,558,530	235.49%
		22357	Hartford Accident & Ind Co	3,112,110	0.2059%	1,364,166	361,498	26.50%
		29459	Twin City Fire Ins Co Co	2,335,838	0.1545%	2,091,190	-660,239	-31.57%
		34690	Property & Cas Ins Co Of Hartford	130,804	0.0087%	429,370	253,006	58.92%
				98,247,999	**6.4990%**	**97,211,261**	**30,630,980**	**31.51%**
6	176	STATE FARM GRP						
		25151	State Farm Gen Ins Co	96,612,299	6.3908%	97,265,486	43,241,153	44.46%
				96,612,299	**6.3908%**	**97,265,486**	**43,241,153**	**44.46%**
7	3098	Tokio Marine Holdings Inc GRP						
		18058	Philadelphia Ind Ins Co	75,073,225	4.9660%	74,095,290	45,155,095	60.94%
		10945	Tokio Marine Amer Ins Co	4,140,554	0.2739%	4,207,841	3,334,621	79.25%
		41238	Trans Pacific Ins Co	253,795	0.0168%	192,171	108,139	56.27%
		32301	TNUS Ins Co	224,732	0.0149%	166,129	29,454	17.73%
		15105	Safety Natl Cas Corp	29,535	0.0020%	29,346	-279,596	-952.76%
				79,721,841	**5.2735%**	**78,690,777**	**48,347,713**	**61.44%**
8	38	Chubb Inc Grp						
		20281	Federal Ins Co	67,011,498	4.4327%	68,017,457	7,313,999	10.75%
		20397	Vigilant Ins Co	4,820,034	0.3188%	4,807,774	991,204	20.62%
		20303	Great Northern Ins Co	2,367,455	0.1566%	2,487,965	1,595,356	64.12%
		20346	Pacific Ind Co	257,728	0.0170%	252,290	212,116	84.08%
				74,456,715	**4.9252%**	**75,565,486**	**10,112,675**	**13.38%**
9	761	ALLIANZ INS GRP						
		21881	National Surety Corp	16,993,383	1.1241%	17,971,642	16,032,331	89.21%
		21857	American Ins Co	16,593,183	1.0976%	18,127,025	9,744,477	53.76%
		21873	Firemans Fund Ins Co	11,079,719	0.7329%	10,330,967	14,519,716	140.55%
		21849	American Automobile Ins Co	6,421,125	0.4248%	7,915,801	8,175,106	103.28%
		21865	Associated Ind Corp	6,103,646	0.4037%	6,040,471	2,730,672	45.21%
				57,191,056	**3.7831%**	**60,385,906**	**51,202,302**	**84.79%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: COMMERCIAL MULTIPLE PERIL(LIABILITY) [05.2]

Sorted by Market Share

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Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
10	218	CNA INS GRP						
		20508	Valley Forge Ins Co	13,531,387	0.8951%	12,428,240	10,422,209	83.86%
		20478	National Fire Ins Co Of Hartford	11,902,553	0.7873%	13,318,541	6,149,099	46.17%
		20427	American Cas Co Of Reading PA	8,271,899	0.5472%	8,043,405	6,115,595	76.03%
		20443	Continental Cas Co	7,586,060	0.5018%	7,046,395	8,103,150	115.00%
		20494	Transportation Ins Co	4,491,911	0.2971%	4,830,066	5,660,754	117.20%
		35289	Continental Ins Co	2,646,859	0.1751%	2,568,132	867,671	33.79%
				48,430,669	**3.2036%**	**48,234,779**	**37,318,478**	**77.37%**
11	802	Capital Ins Grp						
		13544	California Capital Ins Co	40,852,893	2.7024%	39,615,992	15,193,280	38.35%
		23540	Monterey Ins Co	5,411,895	0.3580%	5,253,731	1,693,899	32.24%
		12890	Eagle W Ins Co	6,399	0.0004%	5,497	0	0.00%
				46,271,187	**3.0608%**	**44,875,220**	**16,887,179**	**37.63%**
12	88	The Hanover Ins Grp						
		22306	Massachusetts Bay Ins Co	12,739,104	0.8427%	12,269,864	11,641,806	94.88%
		22292	Hanover Ins Co	8,034,396	0.5315%	6,735,734	4,859,604	72.15%
		42552	Nova Cas Co	7,688,011	0.5086%	8,149,670	3,462,696	42.49%
		31534	Citizens Ins Co Of Amer	6,401,637	0.4235%	5,659,176	4,043,708	71.45%
		36064	Hanover Amer Ins Co	3,703,704	0.2450%	3,291,147	2,724,636	82.79%
				38,566,852	**2.5512%**	**36,105,591**	**26,732,450**	**74.04%**
13	796	QBE INS GRP						
		37257	Praetorian Ins Co	11,989,262	0.7931%	11,407,751	17,312,915	151.76%
		25747	Unigard Ins Co	7,891,685	0.5220%	8,145,373	5,378,629	66.03%
		39217	QBE Ins Corp	3,462,411	0.2290%	2,648,580	4,375,546	165.20%
		24414	General Cas Co Of WI	1,367,976	0.0905%	1,038,661	251,101	24.18%
		16217	National Farmers Union Prop & Cas	413,641	0.0274%	366,129	44,394	12.13%
		24449	Regent Ins Co	195,799	0.0130%	189,350	51,052	26.96%
		25798	Unigard Ind Co	12,614	0.0008%	12,596	-142,918	-1134.63%
				25,333,388	**1.6758%**	**23,808,440**	**27,270,719**	**114.54%**
14	8	ALLSTATE INS GRP						
		19232	Allstate Ins Co	21,385,072	1.4146%	26,062,376	731,955	2.81%
				21,385,072	**1.4146%**	**26,062,376**	**731,955**	**2.81%**
15	212	ZURICH INS GRP						
		16535	Zurich Amer Ins Co	11,500,703	0.7608%	11,577,970	6,674,900	57.65%
		40142	American Zurich Ins Co	4,431,633	0.2931%	3,765,594	3,118,186	82.81%
		26247	American Guar & Liab Ins	2,608,137	0.1725%	2,284,269	-10,749	-0.47%
		39306	Fidelity & Deposit Co Of MD	864,833	0.0572%	819,284	-42,349	-5.17%
		19356	Maryland Cas Co	701,631	0.0464%	918,642	-347,156	-37.79%
		19305	Assurance Co Of Amer	198,252	0.0131%	253,651	-405,323	-159.80%
		27855	Zurich Amer Ins Co Of IL	193,858	0.0128%	168,863	-33,602	-19.90%
		19372	Northern Ins Co Of NY	43,247	0.0029%	66,850	-929,212	-1390.00%
				20,542,294	**1.3589%**	**19,855,123**	**8,024,695**	**40.42%**

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16	37800	Leading Ins Grp Ins Co Ltd						
		37800	Leading Ins Grp Ins Co Ltd	19,125,836	1.2652%	15,314,835	7,525,361	49.14%
				19,125,836	**1.2652%**	**15,314,835**	**7,525,361**	**49.14%**
17	14010	Crusader Ins Co						
		14010	Crusader Ins Co	16,803,555	1.1115%	17,394,252	1,671,947	9.61%
				16,803,555	**1.1115%**	**17,394,252**	**1,671,947**	**9.61%**
18	84	American Financial Grp						
		16691	Great Amer Ins Co	4,298,552	0.2843%	4,054,244	-2,594,427	-63.99%
		26344	Great Amer Assur Co	4,152,179	0.2747%	4,193,519	-274,769	-6.55%
		22136	Great Amer Ins Co of NY	3,238,148	0.2142%	2,969,614	9,203,523	309.92%
		26832	Great Amer Alliance Ins Co	2,858,061	0.1891%	2,500,039	1,021,530	40.86%
		21172	Vanliner Ins Co	132,779	0.0088%	127,101	-19,088	-15.02%
		33723	Great Amer Spirit Ins Co	78,144	0.0052%	62,564	4,665	7.46%
				14,757,863	**0.9762%**	**13,907,081**	**7,341,434**	**52.79%**
19	12	AMERICAN INTL GRP						
		23809	Granite State Ins Co	8,978,754	0.5939%	8,609,301	3,945,358	45.83%
		23841	New Hampshire Ins Co	5,073,244	0.3356%	5,090,413	5,460,774	107.28%
				14,051,998	**0.9295%**	**13,699,714**	**9,406,132**	**68.66%**
20	303	GUIDEONE INS GRP						
		14559	Guideone Specialty Mut Ins Co	7,658,475	0.5066%	7,217,149	3,050,652	42.27%
		15032	Guideone Mut Ins Co	5,051,328	0.3341%	5,061,409	1,115,272	22.03%
				12,709,803	**0.8407%**	**12,278,558**	**4,165,924**	**33.93%**
21	248	UNITED FIRE & CAS GRP						
		31453	Financial Pacific Ins Co	12,460,559	0.8243%	13,078,951	-74,525,369	-569.81%
				12,460,559	**0.8243%**	**13,078,951**	**-74,525,369**	**-569.81%**
22	2538	AmTrust NGH Grp						
		22985	Sequoia Ins Co	11,884,981	0.7862%	12,269,907	21,902,780	178.51%
		25011	Wesco Ins Co	419,070	0.0277%	276,064	62,286	22.56%
		19879	Security Natl Ins Co	73,040	0.0048%	43,064	6,276	14.57%
				12,377,091	**0.8187%**	**12,589,035**	**21,971,342**	**174.53%**
23	18767	Church Mut Ins Co						
		18767	Church Mut Ins Co	12,126,022	0.8021%	11,873,130	4,962,285	41.79%
				12,126,022	**0.8021%**	**11,873,130**	**4,962,285**	**41.79%**
24	1279	Arch Ins Grp						
		11150	Arch Ins Co	11,191,143	0.7403%	10,590,307	5,170,046	48.82%
				11,191,143	**0.7403%**	**10,590,307**	**5,170,046**	**48.82%**
25	457	ARGONAUT GRP						
		19860	Argonaut Great Central Ins Co	7,302,613	0.4831%	7,313,100	5,256,255	71.87%
		19801	Argonaut Ins Co	3,476,931	0.2300%	3,373,153	1,327,377	39.35%
		19828	Argonaut Midwest Ins Co	223,512	0.0148%	784,017	-247,987	-31.63%
				11,003,056	**0.7278%**	**11,470,270**	**6,335,645**	**55.24%**

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26	660	MERCURY GEN GRP						
		11908	Mercury Cas Co	10,157,227	0.6719%	9,456,517	5,823,305	61.58%
				10,157,227	**0.6719%**	**9,456,517**	**5,823,305**	**61.58%**
27	361	Munich Re Grp						
		19720	American Alt Ins Corp	8,871,026	0.5868%	9,702,841	1,847,789	19.04%
		23469	American Modern Home Ins Co	542,268	0.0359%	213,056	142,099	66.70%
				9,413,294	**0.6227%**	**9,915,897**	**1,989,888**	**20.07%**
28	4715	MS & AD Ins Grp						
		22551	Mitsui Sumitomo Ins USA Inc	4,998,382	0.3306%	4,415,331	1,401,591	31.74%
		20362	Mitsui Sumitomo Ins Co of Amer	4,055,117	0.2682%	4,095,224	-2,345,277	-57.27%
				9,053,499	**0.5989%**	**8,510,555**	**-943,686**	**-11.09%**
29	785	MARKEL CORP GRP						
		38970	Markel Ins Co	7,542,758	0.4989%	7,929,601	5,928,367	74.76%
		21296	Alterra Amer Ins Co	1,314,500	0.0870%	930,717	0	0.00%
		28932	Markel Amer Ins Co	122,316	0.0081%	113,366	-51,291	-45.24%
				8,979,574	**0.5940%**	**8,973,684**	**5,877,076**	**65.49%**
30	158	FAIRFAX FIN GRP						
		13269	Zenith Ins Co	2,908,137	0.1924%	2,378,600	831,477	34.96%
		21113	United States Fire Ins Co	2,007,722	0.1328%	2,094,296	706,377	33.73%
		21105	North River Ins Co	1,503,252	0.0994%	1,686,160	871,022	51.66%
		10936	Seneca Ins Co Inc	1,124,553	0.0744%	1,144,198	523,643	45.77%
		25054	Hudson Ins Co	804,410	0.0532%	843,352	99,175	11.76%
				8,348,074	**0.5522%**	**8,146,606**	**3,031,694**	**37.21%**
31	1129	White Mountains Grp						
		27154	Atlantic Specialty Ins Co	8,198,644	0.5423%	6,480,626	1,743,815	26.91%
		20648	Employers Fire Ins Co	5,849	0.0004%	98,049	-1,548,536	-1579.35%
				8,204,493	**0.5427%**	**6,578,675**	**195,279**	**2.97%**
32	161	TOPA EQUITIES LTD GRP						
		18031	Topa Ins Co	6,682,486	0.4420%	6,318,941	4,372,663	69.20%
				6,682,486	**0.4420%**	**6,318,941**	**4,372,663**	**69.20%**
33	4672	Dongbu Ins Grp						
		12502	Dongbu Ins Co Ltd	6,385,529	0.4224%	5,436,833	4,254,184	78.25%
				6,385,529	**0.4224%**	**5,436,833**	**4,254,184**	**78.25%**
34	38300	Samsung Fire & Marine Ins Co Ltd						
		38300	Samsung Fire & Marine Ins Co Ltd	5,863,217	0.3878%	3,834,997	1,255,238	32.73%
				5,863,217	**0.3878%**	**3,834,997**	**1,255,238**	**32.73%**
35	323	CIVIL SERV EMPLOYEE GRP						
		18953	CSE Safeguard Ins Co	5,453,028	0.3607%	5,692,951	592,625	10.41%
				5,453,028	**0.3607%**	**5,692,951**	**592,625**	**10.41%**
36	13528	Brotherhood Mut Ins Co						
		13528	Brotherhood Mut Ins Co	5,295,128	0.3503%	4,977,248	784,078	15.75%
				5,295,128	**0.3503%**	**4,977,248**	**784,078**	**15.75%**

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37	4702	Sparta Grp						
		20613	Sparta Ins Co	4,902,643	0.3243%	4,366,494	2,955,744	67.69%
				4,902,643	**0.3243%**	**4,366,494**	**2,955,744**	**67.69%**
38	645	OREGON MUT GRP						
		14907	Oregon Mut Ins Co	4,446,877	0.2942%	4,889,298	1,370,571	28.03%
				4,446,877	**0.2942%**	**4,889,298**	**1,370,571**	**28.03%**
39	98	WR Berkley Corp GRP						
		40045	Starnet Ins Co	1,101,859	0.0729%	1,083,352	-971,281	-89.66%
		36684	Riverport Ins Co	969,085	0.0641%	963,565	60,447	6.27%
		25224	Great Divide Ins Co	841,191	0.0556%	843,368	404,828	48.00%
		38911	Berkley Natl Ins Co	822,530	0.0544%	516,944	107,445	20.78%
		29580	Berkley Regional Ins Co	104,678	0.0069%	39,514	6,746	17.07%
				3,839,343	**0.2540%**	**3,446,743**	**-391,815**	**-11.37%**
40	783	RLI INS GRP						
		37206	Contractors Bonding & Ins Co	3,198,707	0.2116%	2,953,863	2,760,143	93.44%
		13056	RLI Ins Co	478,587	0.0317%	425,495	14,347	3.37%
				3,677,294	**0.2432%**	**3,379,358**	**2,774,490**	**82.10%**
41	93	STATE NATL GRP						
		12831	State Natl Ins Co Inc	3,168,486	0.2096%	3,869,725	2,514,158	64.97%
		22608	National Specialty Ins Co	423,614	0.0280%	382,550	209,489	54.76%
				3,592,100	**0.2376%**	**4,252,275**	**2,723,647**	**64.05%**
42	7	FEDERATED MUT GRP						
		13935	Federated Mut Ins Co	3,345,432	0.2213%	3,196,515	267,495	8.37%
				3,345,432	**0.2213%**	**3,196,515**	**267,495**	**8.37%**
43	748	Meadowbrook Ins Grp						
		18023	Star Ins Co	3,297,932	0.2182%	4,309,517	2,848,893	66.11%
				3,297,932	**0.2182%**	**4,309,517**	**2,848,893**	**66.11%**
44	1285	XL AMER GRP						
		37885	XL Specialty Ins Co	1,981,453	0.1311%	3,667,045	4,709,783	128.44%
		22322	Greenwich Ins Co	1,304,351	0.0863%	1,452,924	47,044	3.24%
				3,285,804	**0.2174%**	**5,119,969**	**4,756,827**	**92.91%**
45	26905	Century Natl Ins Co						
		26905	Century Natl Ins Co	3,282,338	0.2171%	1,169,748	724,286	61.92%
				3,282,338	**0.2171%**	**1,169,748**	**724,286**	**61.92%**
46	626	Ace Ltd Grp						
		43575	Indemnity Ins Co Of North Amer	2,699,806	0.1786%	2,751,069	1,422,957	51.72%
		22667	Ace Amer Ins Co	555,241	0.0367%	511,125	2,346,671	459.12%
		20702	Ace Fire Underwriters Ins Co	3	0.0000%	159	19,148,173	)42876.10%
				3,255,050	**0.2153%**	**3,262,353**	**22,917,801**	**702.49%**
47	4670	Starr Grp						
		38318	Starr Ind & Liab Co	3,220,158	0.2130%	3,241,664	615,343	18.98%
				3,220,158	**0.2130%**	**3,241,664**	**615,343**	**18.98%**

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48	62	EMC INS CO GRP						
		21415	Employers Mut Cas Co	2,765,812	0.1830%	2,556,736	2,122,012	83.00%
				2,765,812	**0.1830%**	**2,556,736**	**2,122,012**	**83.00%**
49	19	Assurant Inc Grp						
		10111	American Bankers Ins Co Of FL	1,535,580	0.1016%	1,571,370	1,103,576	70.23%
		19615	American Reliable Ins Co	1,175,972	0.0778%	2,218,340	660,905	29.79%
				2,711,552	**0.1794%**	**3,789,710**	**1,764,481**	**46.56%**
50	2898	Western Serv Contract Grp						
		37850	Pacific Specialty Ins Co	2,366,485	0.1565%	2,088,206	1,444,069	69.15%
				2,366,485	**0.1565%**	**2,088,206**	**1,444,069**	**69.15%**
51	853	PUBLIC SERV GRP						
		15059	Public Serv Ins Co	2,116,636	0.1400%	2,190,877	6,046,781	276.00%
				2,116,636	**0.1400%**	**2,190,877**	**6,046,781**	**276.00%**
52	10830	Business Alliance Ins Co						
		10830	Business Alliance Ins Co	1,941,052	0.1284%	1,906,573	1,799,992	94.41%
				1,941,052	**0.1284%**	**1,906,573**	**1,799,992**	**94.41%**
53	3219	NKSJ Holdings Inc Grp						
		11126	Sompo Japan Ins Co of Amer	1,812,130	0.1199%	1,632,662	3,986,828	244.19%
				1,812,130	**0.1199%**	**1,632,662**	**3,986,828**	**244.19%**
54	306	CUNA MUT GRP						
		10847	Cumis Ins Society Inc	1,566,855	0.1036%	1,677,574	-2,252,566	-134.28%
				1,566,855	**0.1036%**	**1,677,574**	**-2,252,566**	**-134.28%**
55	3703	Tower Grp						
		44300	Tower Ins Co Of NY	1,451,851	0.0960%	1,793,526	2,572,514	143.43%
		15586	Preserver Ins Co	25,316	0.0017%	6,390	2,893	45.27%
		40134	Castlepoint Natl Ins Co	636	0.0000%	636	-20,757	-3263.68%
				1,477,803	**0.0978%**	**1,800,552**	**2,554,650**	**141.88%**
56	349	FLORISTS MUT GRP						
		13978	Florists Mut Ins Co	1,292,036	0.0855%	1,372,700	232,393	16.93%
				1,292,036	**0.0855%**	**1,372,700**	**232,393**	**16.93%**
57	775	PHARMACISTS MUT GRP						
		13714	Pharmacists Mut Ins Co	1,088,887	0.0720%	890,470	697,504	78.33%
				1,088,887	**0.0720%**	**890,470**	**697,504**	**78.33%**
58	256	ProSight GRP						
		16608	New York Marine & Gen Ins Co	1,008,747	0.0667%	392,956	174,330	44.36%
				1,008,747	**0.0667%**	**392,956**	**174,330**	**44.36%**
59	246	PENNSYLVANIA LUMBERMENS GRP						
		14265	Indiana Lumbermens Mut Ins Co	931,537	0.0616%	876,626	518,000	59.09%
				931,537	**0.0616%**	**876,626**	**518,000**	**59.09%**

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60	4698		Aspen Ins Holding Grp					
		43460	Aspen Amer Ins Co	912,395	0.0604%	688,646	617,414	89.66%
				912,395	**0.0604%**	**688,646**	**617,414**	**89.66%**
61	36790		Springfield Ins Co Inc					
		36790	Springfield Ins Co Inc	884,215	0.0585%	663,405	591,261	89.13%
				884,215	**0.0585%**	**663,405**	**591,261**	**89.13%**
62	14354		Jewelers Mut Ins Co					
		14354	Jewelers Mut Ins Co	819,477	0.0542%	787,065	52,092	6.62%
				819,477	**0.0542%**	**787,065**	**52,092**	**6.62%**
63	27480		California Mut Ins Co					
		27480	California Mut Ins Co	748,086	0.0495%	676,225	425,817	62.97%
				748,086	**0.0495%**	**676,225**	**425,817**	**62.97%**
64	920		Global Ind Grp					
		32859	Penn Amer Ins Co	596,160	0.0394%	604,292	1,620,910	268.23%
		42048	Diamond State Ins Co	147,422	0.0098%	149,919	602,298	401.75%
				743,582	**0.0492%**	**754,211**	**2,223,208**	**294.77%**
65	244		CINCINNATI FIN GRP					
		10677	Cincinnati Ins Co	478,875	0.0317%	465,512	-18,161	-3.90%
				478,875	**0.0317%**	**465,512**	**-18,161**	**-3.90%**
66	169		SENTRY INS GRP					
		24988	Sentry Ins A Mut Co	475,422	0.0314%	472,854	-113,657	-24.04%
				475,422	**0.0314%**	**472,854**	**-113,657**	**-24.04%**
67	225		IAT Reins Co Grp					
		23248	Occidental Fire & Cas Co Of NC	309,152	0.0205%	325,942	135,774	41.66%
		20010	Acceptance Ind Ins Co	120,323	0.0080%	139,549	126,389	90.57%
				429,475	**0.0284%**	**465,491**	**262,163**	**56.32%**
68	175		STATE AUTO MUT GRP					
		30945	Plaza Ins Co	372,418	0.0246%	380,012	204,110	53.71%
				372,418	**0.0246%**	**380,012**	**204,110**	**53.71%**
69	517		HANNOVER GRP					
		41343	HDI Gerling Amer Ins Co	322,033	0.0213%	244,589	62,688	25.63%
				322,033	**0.0213%**	**244,589**	**62,688**	**25.63%**
70	4574		Catlin US Ins Grp					
		24503	Catlin Ind Co	280,203	0.0185%	195,881	47,498	24.25%
				280,203	**0.0185%**	**195,881**	**47,498**	**24.25%**
71	124		AMERISURE CO GRP					
		23396	Amerisure Mut Ins Co	223,633	0.0148%	259,720	-350,340	-134.89%
				223,633	**0.0148%**	**259,720**	**-350,340**	**-134.89%**
72	10200		Hiscox Ins Co Inc					
		10200	Hiscox Ins Co Inc	148,379	0.0098%	97,033	970	1.00%
				148,379	**0.0098%**	**97,033**	**970**	**1.00%**

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73	984	HCC INS HOLDINGS GRP						
		29599	US Specialty Ins Co	146,949	0.0097%	227,560	121,323	53.31%
				146,949	**0.0097%**	**227,560**	**121,323**	**53.31%**
74	408	AMERICAN NATL FIN GRP						
		11048	Pacific Prop & Cas Co	84,970	0.0056%	83,794	128,715	153.61%
				84,970	**0.0056%**	**83,794**	**128,715**	**153.61%**
75	1120	EVEREST REINS HOLDINGS GRP						
		10120	Everest Natl Ins Co	81,188	0.0054%	102,504	5,381,805	5250.34%
				81,188	**0.0054%**	**102,504**	**5,381,805**	**5250.34%**
76	866	WESTERN WORLD GRP						
		40436	Stratford Ins Co	68,048	0.0045%	51,825	11,225	21.66%
				68,048	**0.0045%**	**51,825**	**11,225**	**21.66%**
77	31	BERKSHIRE HATHAWAY GRP						
		42390	Amguard Ins Co	63,466	0.0042%	4,807	891	18.54%
				63,466	**0.0042%**	**4,807**	**891**	**18.54%**
78	501	Alleghany Grp						
		10472	Capitol Ind Corp	62,012	0.0041%	18,138	44,325	244.38%
				62,012	**0.0041%**	**18,138**	**44,325**	**244.38%**
79	38733	Alaska Natl Ins Co						
		38733	Alaska Natl Ins Co	54,888	0.0036%	54,317	-18,499	-34.06%
				54,888	**0.0036%**	**54,317**	**-18,499**	**-34.06%**
80	150	OLD REPUBLIC GRP						
		12262	Pennsylvania Manufacturers Assoc Ins	30,255	0.0020%	43,590	30,218	69.32%
		20109	Bituminous Fire & Marine Ins Co	10,273	0.0007%	8,573	9,900	115.48%
		20095	Bituminous Cas Corp	4,433	0.0003%	4,437	3,900	87.90%
		36897	Manufacturers Alliance Ins Co	708	0.0000%	265	140	52.83%
				45,669	**0.0030%**	**56,865**	**44,158**	**77.65%**
81	11231	Generali Us Branch						
		11231	Generali Us Branch	29,392	0.0019%	16,045	3,000	18.70%
				29,392	**0.0019%**	**16,045**	**3,000**	**18.70%**
82	4765	WBL Grp						
		25180	Stillwater Ins Co	12,347	0.0008%	10,987	0	0.00%
				12,347	**0.0008%**	**10,987**	**0**	**0.00%**
83	201	UTICA GRP						
		25976	Utica Mut Ins Co	7,156	0.0005%	28,126	-63,157	-224.55%
		25984	Graphic Arts Mut Ins Co	4,090	0.0003%	3,872	804	20.76%
				11,246	**0.0007%**	**31,998**	**-62,353**	**-194.87%**
84	10499	Corepointe Ins Co						
		10499	Corepointe Ins Co	7,119	0.0005%	3,977	33,526	843.00%
				7,119	**0.0005%**	**3,977**	**33,526**	**843.00%**

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Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
85	70		FIRST AMER TITLE GRP					
		37710	First Amer Prop & Cas Ins Co	5,919	0.0004%	7,546	-2,153	-28.53%
				5,919	**0.0004%**	**7,546**	**-2,153**	**-28.53%**
86	83		GRANGE INS GRP					
		22101	Grange Ins Assn	2,558	0.0002%	2,715	-55,590	-2047.51%
				2,558	**0.0002%**	**2,715**	**-55,590**	**-2047.51%**
87	510		NAVIGATORS GRP					
		42307	Navigators Ins Co	2,330	0.0002%	1,589	535,833	33721.40%
				2,330	**0.0002%**	**1,589**	**535,833**	**33721.40%**
88	291		MOTORISTS MUT GRP					
		13331	Motorists Commercial Mut Ins Co	265	0.0000%	274	-493,704	.80183.94%
				265	**0.0000%**	**274**	**-493,704**	**.80183.94%**
			Line Total:	**1,511,739,899**	**100.0000%**	**1,488,703,949**	**698,265,786**	**46.90%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: MORTGAGE GUARANTY [06]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
1	766	Radian Grp						
		33790	Radian Guar Inc	146,368,647	37.5181%	113,853,162	43,029,144	37.79%
				146,368,647	**37.5181%**	**113,853,162**	**43,029,144**	**37.79%**
2	105	MGIC GRP						
		29858	Mortgage Guar Ins Corp	70,786,777	18.1445%	68,752,659	28,943,901	42.10%
		18740	MGIC Ind Corp	3,157,126	0.8093%	3,300,528	8,632	0.26%
		10682	MGIC Credit Assur Corp	24,665	0.0063%	24,665	7,179	29.11%
				73,968,568	**18.9601%**	**72,077,852**	**28,959,712**	**40.18%**
3	12	AMERICAN INTL GRP						
		15873	United Guar Residential Ins Co	45,368,796	11.6292%	35,577,064	24,124,953	67.81%
		26999	United Guar Mortgage Ind Co	11,096,678	2.8444%	11,140,972	16,827,471	151.04%
				56,465,474	**14.4736%**	**46,718,036**	**40,952,424**	**87.66%**
4	4011	Genworth Fin Grp						
		38458	Genworth Mortgage Ins Corp	37,800,262	9.6892%	36,110,665	24,111,518	66.77%
		29823	Genworth Residential Mortgage Ins Co	868,974	0.2227%	1,022,891	897,240	87.72%
		18759	Genworth Residential Mortgage Assur	53,145	0.0136%	23,634	-1,258	-5.32%
				38,722,381	**9.9255%**	**37,157,190**	**25,007,500**	**67.30%**
5	1135	PMI GRP						
		27251	PMI Mortgage Ins Co	25,834,307	6.6220%	28,368,907	41,224,323	145.32%
				25,834,307	**6.6220%**	**28,368,907**	**41,224,323**	**145.32%**
6	4694	Essent Grp						
		13634	Essent Guar Inc	21,498,832	5.5107%	13,765,004	180,544	1.31%
				21,498,832	**5.5107%**	**13,765,004**	**180,544**	**1.31%**
7	150	OLD REPUBLIC GRP						
		28452	Republic Mortgage Ins Co	19,674,897	5.0432%	19,780,737	8,923,594	45.11%
				19,674,897	**5.0432%**	**19,780,737**	**8,923,594**	**45.11%**
8	1279	Arch Ins Grp						
		40266	ARCH Mortgage Ins Co	7,566,886	1.9396%	7,958,506	4,790,709	60.20%
		29114	ARCH Mortgage Assur Co	4,145	0.0011%	4,307	32,735	760.04%
				7,571,031	**1.9407%**	**7,962,813**	**4,823,444**	**60.57%**
9	4760	NMI Holdings Grp						
		13695	National Mortgage Ins Corp	24,236	0.0062%	7,639	0	0.00%
				24,236	**0.0062%**	**7,639**	**0**	**0.00%**
			Line Total:	**390,128,373**	**100.0000%**	**339,691,340**	**193,100,685**	**56.85%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: OCEAN MARINE [08]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
1	12	AMERICAN INTL GRP						
		19445	National Union Fire Ins Co Of Pitts	36,600,783	13.8002%	36,390,181	16,628,753	45.70%
		19402	AIG Prop Cas Co	3,322,217	1.2526%	3,633,636	59,966	1.65%
		23841	New Hampshire Ins Co	1,676,022	0.6319%	1,743,836	389,652	22.34%
		19380	American Home Assur Co	370	0.0001%	370	-1,476,768	399126.49%
				41,599,392	**15.6850%**	**41,768,023**	**15,601,603**	**37.35%**
2	761	ALLIANZ INS GRP						
		22837	AGCS Marine Ins Co	28,473,104	10.7357%	28,016,062	19,652,740	70.15%
				28,473,104	**10.7357%**	**28,016,062**	**19,652,740**	**70.15%**
3	3098	Tokio Marine Holdings Inc GRP						
		10945	Tokio Marine Amer Ins Co	23,722,485	8.9445%	18,297,265	-51,135	-0.28%
				23,722,485	**8.9445%**	**18,297,265**	**-51,135**	**-0.28%**
4	3548	Travelers Grp						
		25674	Travelers Prop Cas Co Of Amer	14,721,327	5.5506%	14,617,619	4,938,549	33.78%
		19070	Standard Fire Ins Co	6,095,775	2.2984%	6,308,680	1,453,731	23.04%
		24767	St Paul Fire & Marine Ins Co	1,122,523	0.4232%	1,475,591	852,968	57.81%
		36137	Travelers Commercial Ins Co	7,428	0.0028%	5,957	-208	-3.49%
		36161	Travelers Prop Cas Ins Co	252	0.0001%	1,682	-261	-15.52%
				21,947,305	**8.2752%**	**22,409,529**	**7,244,779**	**32.33%**
5	4670	Starr Grp						
		38318	Starr Ind & Liab Co	16,685,131	6.2911%	16,534,507	4,923,062	29.77%
				16,685,131	**6.2911%**	**16,534,507**	**4,923,062**	**29.77%**
6	218	CNA INS GRP						
		35289	Continental Ins Co	8,072,373	3.0437%	7,876,467	3,595,634	45.65%
		20443	Continental Cas Co	6,430,728	2.4247%	8,608,183	4,572,228	53.11%
				14,503,101	**5.4684%**	**16,484,650**	**8,167,862**	**49.55%**
7	510	NAVIGATORS GRP						
		42307	Navigators Ins Co	13,071,217	4.9285%	13,171,491	7,403,066	56.21%
				13,071,217	**4.9285%**	**13,171,491**	**7,403,066**	**56.21%**
8	1129	White Mountains Grp						
		27154	Atlantic Specialty Ins Co	11,339,179	4.2754%	10,842,466	2,866,168	26.43%
		20621	OneBeacon Amer Ins Co	1,187	0.0004%	129,534	738,173	569.87%
				11,340,366	**4.2759%**	**10,972,000**	**3,604,341**	**32.85%**
9	212	ZURICH INS GRP						
		16535	Zurich Amer Ins Co	10,610,312	4.0006%	10,097,625	5,623,978	55.70%
		26247	American Guar & Liab Ins	1,477	0.0006%	1,059	0	0.00%
				10,611,789	**4.0011%**	**10,098,684**	**5,623,978**	**55.69%**
10	785	MARKEL CORP GRP						
		28932	Markel Amer Ins Co	6,070,519	2.2889%	6,047,636	1,200,360	19.85%
		21296	Alterra Amer Ins Co	2,851,179	1.0750%	2,742,446	426,400	15.55%
		37915	Essentia Ins Co	254,824	0.0961%	126,446	41,255	32.63%
				9,176,522	**3.4600%**	**8,916,528**	**1,668,015**	**18.71%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: OCEAN MARINE [08]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
11	38	Chubb Inc Grp						
		20281	Federal Ins Co	8,540,585	3.2202%	8,665,782	1,408,067	16.25%
		20397	Vigilant Ins Co	56,744	0.0214%	49,653	-38,117	-76.77%
		20303	Great Northern Ins Co	4,345	0.0016%	4,483	-737	-16.44%
				8,601,674	**3.2432%**	**8,719,918**	**1,369,213**	**15.70%**
12	84	American Financial Grp						
		22136	Great Amer Ins Co of NY	7,500,015	2.8279%	7,129,320	486,334	6.82%
				7,500,015	**2.8279%**	**7,129,320**	**486,334**	**6.82%**
13	31	BERKSHIRE HATHAWAY GRP						
		20052	National Liab & Fire Ins Co	3,707,886	1.3980%	1,143,936	3,763,725	329.02%
		37923	Seaworthy Ins Co	2,763,113	1.0418%	2,494,725	1,832,505	73.46%
				6,470,999	**2.4399%**	**3,638,661**	**5,596,230**	**153.80%**
14	1285	XL AMER GRP						
		37885	XL Specialty Ins Co	5,492,744	2.0710%	5,733,828	5,118,624	89.27%
				5,492,744	**2.0710%**	**5,733,828**	**5,118,624**	**89.27%**
15	69	FARMERS INS GRP						
		11185	Foremost Ins Co Grand Rapids MI	4,535,488	1.7101%	4,474,276	2,844,985	63.59%
				4,535,488	**1.7101%**	**4,474,276**	**2,844,985**	**63.59%**
16	98	WR Berkley Corp GRP						
		40045	Starnet Ins Co	3,971,739	1.4975%	3,923,159	-1,311,159	-33.42%
				3,971,739	**1.4975%**	**3,923,159**	**-1,311,159**	**-33.42%**
17	4574	Catlin US Ins Grp						
		19518	Catlin Ins Co	2,907,072	1.0961%	2,615,420	1,029,528	39.36%
		24503	Catlin Ind Co	877,894	0.3310%	864,970	-1,346	-0.16%
				3,784,966	**1.4271%**	**3,480,390**	**1,028,182**	**29.54%**
18	88	The Hanover Ins Grp						
		22292	Hanover Ins Co	3,307,301	1.2470%	2,883,214	-98,137	-3.40%
				3,307,301	**1.2470%**	**2,883,214**	**-98,137**	**-3.40%**
19	91	HARTFORD FIRE & CAS GRP						
		19682	Hartford Fire In Co	3,107,127	1.1715%	2,876,748	1,076,711	37.43%
		30104	Hartford Underwriters Ins Co	159,803	0.0603%	156,931	30,492	19.43%
		29424	Hartford Cas Ins Co	36,582	0.0138%	40,637	7,558	18.60%
				3,303,512	**1.2456%**	**3,074,316**	**1,114,761**	**36.26%**
20	111	LIBERTY MUT GRP						
		23043	Liberty Mut Ins Co	3,094,196	1.1667%	2,949,491	2,828,528	95.90%
		23035	Liberty Mut Fire Ins Co	204,276	0.0770%	207,243	95,256	45.96%
				3,298,472	**1.2437%**	**3,156,734**	**2,923,784**	**92.62%**
21	256	ProSight GRP						
		16608	New York Marine & Gen Ins Co	3,095,368	1.1671%	2,997,032	-44,502	-1.48%
				3,095,368	**1.1671%**	**2,997,032**	**-44,502**	**-1.48%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: OCEAN MARINE [08]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
22	4715	MS & AD Ins Grp						
		20362	Mitsui Sumitomo Ins Co of Amer	2,839,343	1.0706%	2,720,838	631,856	23.22%
		22551	Mitsui Sumitomo Ins USA Inc	34,713	0.0131%	34,940	631,380	1807.04%
				2,874,056	**1.0837%**	**2,755,778**	**1,263,236**	**45.84%**
23	158	FAIRFAX FIN GRP						
		21113	United States Fire Ins Co	2,555,771	0.9636%	2,067,500	750,009	36.28%
				2,555,771	**0.9636%**	**2,067,500**	**750,009**	**36.28%**
24	783	RLI INS GRP						
		13056	RLI Ins Co	2,375,367	0.8956%	2,787,041	2,111,221	75.75%
				2,375,367	**0.8956%**	**2,787,041**	**2,111,221**	**75.75%**
25	10048	Hyundai Marine & Fire Ins Co Ltd						
		10048	Hyundai Marine & Fire Ins Co Ltd	2,196,282	0.8281%	2,227,003	511,570	22.97%
				2,196,282	**0.8281%**	**2,227,003**	**511,570**	**22.97%**
26	626	Ace Ltd Grp						
		43575	Indemnity Ins Co Of North Amer	1,047,324	0.3949%	1,112,997	-669,182	-60.12%
		22667	Ace Amer Ins Co	819,550	0.3090%	805,295	668,508	83.01%
		22713	Insurance Co of N Amer	76	0.0000%	581	-993,821	.71053.53%
				1,866,950	**0.7039%**	**1,918,873**	**-994,495**	**-51.83%**
27	4698	Aspen Ins Holding Grp						
		43460	Aspen Amer Ins Co	1,625,561	0.6129%	1,713,458	1,018,641	59.45%
				1,625,561	**0.6129%**	**1,713,458**	**1,018,641**	**59.45%**
28	3416	AXIS Capital Grp						
		37273	Axis Ins Co	1,360,801	0.5131%	1,012,732	594,415	58.69%
				1,360,801	**0.5131%**	**1,012,732**	**594,415**	**58.69%**
29	200	UNITED SERV AUTOMOBILE ASSN GRP						
		25941	United Serv Automobile Assn	520,569	0.1963%	542,787	48,751	8.98%
		25968	USAA Cas Ins Co	331,891	0.1251%	348,432	37,515	10.77%
				852,460	**0.3214%**	**891,219**	**86,266**	**9.68%**
30	65	FM GLOBAL GRP						
		10014	Affiliated Fm Ins Co	751,408	0.2833%	825,017	595,750	72.21%
				751,408	**0.2833%**	**825,017**	**595,750**	**72.21%**
31	3219	NKSJ Holdings Inc Grp						
		27073	Nipponkoa Ins Co Ltd US Br	736,044	0.2775%	768,088	146,366	19.06%
				736,044	**0.2775%**	**768,088**	**146,366**	**19.06%**
32	3239	Allied World Assur Holding Grp						
		22730	Allied World Ins Co	606,410	0.2286%	465,981	150,096	32.21%
		16624	Darwin Natl Assur Co	45,709	0.0172%	67,623	897	1.33%
				652,119	**0.2459%**	**533,604**	**150,993**	**28.30%**
33	19	Assurant Inc Grp						
		19615	American Reliable Ins Co	428,708	0.1616%	461,921	59,867	12.96%
				428,708	**0.1616%**	**461,921**	**59,867**	**12.96%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: OCEAN MARINE [08]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
34	37540	Beazley Ins Co Inc						
		37540	Beazley Ins Co Inc	398,467	0.1502%	350,354	39,871	11.38%
				398,467	**0.1502%**	**350,354**	**39,871**	**11.38%**
35	93	STATE NATL GRP						
		12831	State Natl Ins Co Inc	340,376	0.1283%	293,443	297,834	101.50%
				340,376	**0.1283%**	**293,443**	**297,834**	**101.50%**
36	3485	Rothschild Intl Grp						
		41580	Red Shield Ins Co	255,273	0.0963%	275,428	6,455	2.34%
				255,273	**0.0963%**	**275,428**	**6,455**	**2.34%**
37	697	VAN ENT GRP						
		37060	Old United Cas Co	236,944	0.0893%	339,416	317,212	93.46%
				236,944	**0.0893%**	**339,416**	**317,212**	**93.46%**
38	38300	Samsung Fire & Marine Ins Co Ltd						
		38300	Samsung Fire & Marine Ins Co Ltd	232,788	0.0878%	293,625	69,022	23.51%
				232,788	**0.0878%**	**293,625**	**69,022**	**23.51%**
39	4701	Torus Ins Grp						
		25496	Torus Natl Ins Co	195,438	0.0737%	112,337	46,432	41.33%
				195,438	**0.0737%**	**112,337**	**46,432**	**41.33%**
40	3786	Endurance Grp						
		43630	Endurance Risk Solutions Assur Co	138,932	0.0524%	8,773	4,636	52.84%
				138,932	**0.0524%**	**8,773**	**4,636**	**52.84%**
41	181	SWISS RE GRP						
		29874	North Amer Specialty Ins Co	124,250	0.0468%	92,651	58,826	63.49%
				124,250	**0.0468%**	**92,651**	**58,826**	**63.49%**
42	517	HANNOVER GRP						
		41343	HDI Gerling Amer Ins Co	113,575	0.0428%	108,526	189,109	174.25%
				113,575	**0.0428%**	**108,526**	**189,109**	**174.25%**
43	4725	Enstar Grp						
		15563	SeaBright Ins Co	94,795	0.0357%	21,302	-402,286	-1888.49%
				94,795	**0.0357%**	**21,302**	**-402,286**	**-1888.49%**
44	748	Meadowbrook Ins Grp						
		18023	Star Ins Co	47,480	0.0179%	50,118	191,735	382.57%
		21903	Procentury Ins Co	39,207	0.0148%	49,529	17,564	35.46%
				86,687	**0.0327%**	**99,647**	**209,299**	**210.04%**
45	28	AMICA MUT GRP						
		19976	Amica Mut Ins Co	77,026	0.0290%	75,091	24,155	32.17%
				77,026	**0.0290%**	**75,091**	**24,155**	**32.17%**
46	140	NATIONWIDE CORP GRP						
		11991	National Cas Co	72,309	0.0273%	498,420	138,867	27.86%
				72,309	**0.0273%**	**498,420**	**138,867**	**27.86%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: OCEAN MARINE [08]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
47	968	AXA INS GRP						
		33022	AXA Ins Co	58,739	0.0221%	58,836	-99,164	-168.54%
				58,739	**0.0221%**	**58,836**	**-99,164**	**-168.54%**
48	3703	Tower Grp						
		40134	Castlepoint Natl Ins Co	23,884	0.0090%	4,662	2,824	60.57%
				23,884	**0.0090%**	**4,662**	**2,824**	**60.57%**
49	57	ELECTRIC INS GRP						
		21261	Electric Ins Co	405	0.0002%	613	0	0.00%
				405	**0.0002%**	**613**	**0**	**0.00%**
50	920	Global Ind Grp						
		42048	Diamond State Ins Co	375	0.0001%	375	-7,600	-2026.67%
				375	**0.0001%**	**375**	**-7,600**	**-2026.67%**
51	1279	Arch Ins Grp						
		11150	Arch Ins Co	1	0.0000%	0	-12,051	0.00%
				1	**0.0000%**	**0**	**-12,051**	**#Div/0!**
			Line Total:	**265,218,481**	**100.0000%**	**256,475,320**	**100,043,906**	**39.01%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: INLAND MARINE [09]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
1	111	LIBERTY MUT GRP						
		23043	Liberty Mut Ins Co	257,513,324	13.2429%	258,015,240	89,437,040	34.66%
		19917	Liberty Ins Underwriters Inc	45,937,730	2.3624%	45,968,487	31,208,199	67.89%
		24198	Peerless Ins Co	9,038,218	0.4648%	8,852,952	2,641,295	29.84%
		24740	Safeco Ins Co Of Amer	5,073,178	0.2609%	5,025,568	1,628,264	32.40%
		23035	Liberty Mut Fire Ins Co	3,750,640	0.1929%	3,782,654	1,185,775	31.35%
		39012	Safeco Ins Co Of IL	2,367,405	0.1217%	2,376,591	759,716	31.97%
		19704	American States Ins Co	1,761,636	0.0906%	1,834,066	196,459	10.71%
		24724	First Natl Ins Co Of Amer	1,680,832	0.0864%	1,690,354	891,695	52.75%
		24732	General Ins Co Of Amer	716,764	0.0369%	579,389	167,207	28.86%
		42404	Liberty Ins Corp	277,999	0.0143%	16,395	-3,745	-22.84%
		18333	Peerless Ind Ins Co	247,292	0.0127%	221,234	34,860	15.76%
		19690	American Economy Ins Co	242,266	0.0125%	253,408	31,004	12.23%
		10836	Golden Eagle Ins Corp	237,620	0.0122%	251,097	77,559	30.89%
		24074	Ohio Cas Ins Co	192,659	0.0099%	50,866	43,982	86.47%
		26042	Wausau Underwriters Ins Co	42,883	0.0022%	44,124	-35,900	-81.36%
		24082	Ohio Security Ins Co	5,451	0.0003%	1,163	-46	-3.96%
		21458	Employers Ins of Wausau	3,899	0.0002%	2,357	-750	-31.82%
		24066	American Fire & Cas Co	3,656	0.0002%	789	0	0.00%
		24171	Netherlands Ins Co The	1,735	0.0001%	1,721	0	0.00%
				329,095,187	**16.9241%**	**328,968,455**	**128,262,614**	**38.99%**
2	65	FM GLOBAL GRP						
		21482	Factory Mut Ins Co	257,924,551	13.2640%	243,179,086	-13,684,329	-5.63%
		10014	Affiliated Fm Ins Co	51,980,922	2.6732%	53,690,017	13,233,048	24.65%
				309,905,473	**15.9372%**	**296,869,103**	**-451,281**	**-0.15%**
3	218	CNA INS GRP						
		20443	Continental Cas Co	222,863,417	11.4610%	234,014,864	90,435,076	38.65%
		35289	Continental Ins Co	2,190,910	0.1127%	1,657,659	-1,028,649	-62.05%
		20508	Valley Forge Ins Co	142,149	0.0073%	99,777	2,994	3.00%
		20478	National Fire Ins Co Of Hartford	73,792	0.0038%	73,879	-9,105	-12.32%
		20494	Transportation Ins Co	38,135	0.0020%	52,020	40,070	77.03%
		20427	American Cas Co Of Reading PA	2,180	0.0001%	2,562	-5,394	-210.54%
				225,310,583	**11.5868%**	**235,900,761**	**89,434,992**	**37.91%**
4	761	ALLIANZ INS GRP						
		22837	AGCS Marine Ins Co	52,568,328	2.7034%	53,290,882	12,781,913	23.99%
		11630	Jefferson Ins Co	44,816,682	2.3047%	43,198,750	15,033,221	34.80%
		21873	Firemans Fund Ins Co	43,347,566	2.2292%	42,924,569	62,122,315	144.72%
		35300	Allianz Global Risks US Ins Co	12,249,434	0.6299%	10,064,711	-1,433,197	-14.24%
		21857	American Ins Co	3,565,268	0.1833%	3,586,244	216,406	6.03%
		21865	Associated Ind Corp	344,238	0.0177%	352,154	17,638	5.01%
		21881	National Surety Corp	22,898	0.0012%	21,817	12,927	59.25%
		21849	American Automobile Ins Co	17,884	0.0009%	24,318	2,414	9.93%
				156,932,298	**8.0704%**	**153,463,445**	**88,753,637**	**57.83%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: INLAND MARINE [09]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
5	12	AMERICAN INTL GRP						
		19402	AIG Prop Cas Co	42,040,346	2.1620%	39,855,042	7,541,335	18.92%
		23841	New Hampshire Ins Co	30,363,604	1.5615%	27,951,355	-1,122,088	-4.01%
		23809	Granite State Ins Co	1,561,735	0.0803%	1,387,366	224,398	16.17%
		19445	National Union Fire Ins Co Of Pitts	1,497,025	0.0770%	2,597,758	599,426	23.07%
		19380	American Home Assur Co	839,822	0.0432%	954,063	703,317	73.72%
		19410	Commerce & Industry Ins Co	426,576	0.0219%	429,071	319,134	74.38%
				76,729,108	**3.9459%**	**73,174,655**	**8,265,522**	**11.30%**
6	38	Chubb Inc Grp						
		20281	Federal Ins Co	60,611,844	3.1170%	64,121,833	11,041,331	17.22%
		10052	Chubb Natl Ins Co	6,543,497	0.3365%	7,008,870	3,151,449	44.96%
		20346	Pacific Ind Co	625,301	0.0322%	410,196	10,511	2.56%
		20397	Vigilant Ins Co	401,552	0.0207%	400,894	31,159	7.77%
		20303	Great Northern Ins Co	104,218	0.0054%	103,918	77,770	74.84%
				68,286,412	**3.5117%**	**72,045,711**	**14,312,220**	**19.87%**
7	212	ZURICH INS GRP						
		16535	Zurich Amer Ins Co	41,780,639	2.1486%	41,725,898	16,148,013	38.70%
		40142	American Zurich Ins Co	17,166,697	0.8828%	15,039,809	2,032,585	13.51%
		21326	Empire Fire & Marine Ins Co	3,152,766	0.1621%	3,173,225	324,737	10.23%
		26247	American Guar & Liab Ins	1,505,055	0.0774%	1,446,990	245,087	16.94%
		41181	Universal Underwriters Ins Co	290,922	0.0150%	327,758	-3,320	-1.01%
		39306	Fidelity & Deposit Co Of MD	72,174	0.0037%	56,196	1,041	1.85%
		27855	Zurich Amer Ins Co Of IL	61,019	0.0031%	90,042	11,191	12.43%
		19356	Maryland Cas Co	21,019	0.0011%	24,385	2,442	10.01%
		19305	Assurance Co Of Amer	18,905	0.0010%	13,328	80,476	603.81%
		19372	Northern Ins Co Of NY	2,881	0.0001%	3,997	-196	-4.90%
				64,072,077	**3.2950%**	**61,901,628**	**18,842,056**	**30.44%**
8	176	STATE FARM GRP						
		25151	State Farm Gen Ins Co	63,915,780	3.2869%	63,202,360	19,205,683	30.39%
				63,915,780	**3.2869%**	**63,202,360**	**19,205,683**	**30.39%**
9	140	NATIONWIDE CORP GRP						
		42285	Veterinary Pet Ins Co	44,544,839	2.2908%	43,566,538	26,805,721	61.53%
		23787	Nationwide Mut Ins Co	7,828,708	0.4026%	7,507,751	1,389,844	18.51%
		19100	Amco Ins Co	5,133,124	0.2640%	5,065,520	1,350,056	26.65%
		15580	Scottsdale Ind Co	3,191,972	0.1642%	3,105,628	2,048,259	65.95%
		42579	Allied Prop & Cas Ins Co	1,781,247	0.0916%	1,787,806	586,985	32.83%
		25453	Nationwide Ins Co Of Amer	448,060	0.0230%	431,931	358,711	83.05%
		18961	Crestbrook Ins Co	408,319	0.0210%	338,125	32,612	9.64%
		11991	National Cas Co	196,823	0.0101%	181,582	227,863	125.49%
		13838	Farmland Mut Ins Co	123,778	0.0064%	63,240	61,985	98.02%
		28223	Nationwide Agribusiness Ins Co	119,668	0.0062%	118,180	2,789	2.36%
		23779	Nationwide Mut Fire Ins Co	98,238	0.0051%	117,281	14,847	12.66%
		13242	Titan Ind Co	10,049	0.0005%	9,068	4,627	51.03%
		42889	Victoria Fire & Cas Co	1,137	0.0001%	957	16	1.67%
				63,885,962	**3.2854%**	**62,293,607**	**32,884,315**	**52.79%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

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10	3548	Travelers Grp						
		25674	Travelers Prop Cas Co Of Amer	35,421,481	1.8216%	34,180,425	14,684,081	42.96%
		19070	Standard Fire Ins Co	5,524,778	0.2841%	5,490,820	2,075,760	37.80%
		24767	St Paul Fire & Marine Ins Co	4,556,138	0.2343%	4,639,975	2,107,622	45.42%
		24015	Northland Ins Co	2,723,286	0.1400%	3,070,870	2,524,068	82.19%
		36137	Travelers Commercial Ins Co	2,533,804	0.1303%	2,318,548	1,038,991	44.81%
		25682	Travelers Ind Co Of CT	710,161	0.0365%	698,537	94,104	13.47%
		24791	St Paul Mercury Ins Co	591,249	0.0304%	696,720	242,625	34.82%
		36161	Travelers Prop Cas Ins Co	90,703	0.0047%	410,988	76,581	18.63%
		24775	St Paul Guardian Ins Co	5,375	0.0003%	5,384	-7,648	-142.05%
				52,156,975	**2.6822%**	**51,512,267**	**22,836,184**	**44.33%**
11	150	OLD REPUBLIC GRP						
		24147	Old Republic Ins Co	33,468,849	1.7212%	33,468,828	30,580,002	91.37%
		12262	Pennsylvania Manufacturers Assoc Ins	9,804,122	0.5042%	9,912,926	775,331	7.82%
		11371	Great West Cas Co	4,358,121	0.2241%	4,262,927	3,152,007	73.94%
				47,631,092	**2.4495%**	**47,644,681**	**34,507,340**	**72.43%**
12	468	Aegon US Holding Grp						
		10952	Stonebridge Cas Ins Co	34,321,237	1.7650%	34,588,555	20,721,226	59.91%
				34,321,237	**1.7650%**	**34,588,555**	**20,721,226**	**59.91%**
13	626	Ace Ltd Grp						
		22667	Ace Amer Ins Co	20,447,648	1.0515%	18,723,267	11,319,443	60.46%
		18279	Bankers Standard Ins Co	8,104,361	0.4168%	7,954,228	3,335,247	41.93%
		43575	Indemnity Ins Co Of North Amer	3,468,668	0.1784%	3,149,360	1,858,548	59.01%
		22713	Insurance Co of N Amer	779,551	0.0401%	833,094	-4,991,224	-599.12%
		20702	Ace Fire Underwriters Ins Co	495,131	0.0255%	611,970	-62,211	-10.17%
		10030	Westchester Fire Ins Co	299,233	0.0154%	828,742	-866,500	-104.56%
		22748	Pacific Employers Ins Co	31,353	0.0016%	21,284	-7,246	-34.04%
				33,625,945	**1.7292%**	**32,121,945**	**10,586,057**	**32.96%**
14	84	American Financial Grp						
		26344	Great Amer Assur Co	12,010,431	0.6176%	12,030,521	9,263,617	77.00%
		22136	Great Amer Ins Co of NY	8,484,913	0.4363%	8,060,031	821,175	10.19%
		16691	Great Amer Ins Co	2,511,734	0.1292%	2,631,521	891,855	33.89%
		32620	National Interstate Ins Co	960,190	0.0494%	943,851	183,088	19.40%
		26832	Great Amer Alliance Ins Co	277,189	0.0143%	285,858	132,887	46.49%
		21172	Vanliner Ins Co	102,615	0.0053%	98,171	-3,014	-3.07%
		33723	Great Amer Spirit Ins Co	87,529	0.0045%	94,363	6,530	6.92%
		31135	Great Amer Security Ins Co	20,452	0.0011%	20,452	0	0.00%
				24,455,053	**1.2576%**	**24,164,768**	**11,296,138**	**46.75%**
15	200	UNITED SERV AUTOMOBILE ASSN GRP						
		25968	USAA Cas Ins Co	9,619,467	0.4947%	9,380,288	3,826,818	40.80%
		25941	United Serv Automobile Assn	9,561,878	0.4917%	9,408,583	4,339,499	46.12%
		21253	Garrison Prop & Cas Ins Co	1,416,760	0.0729%	1,292,105	890,394	68.91%
		18600	USAA Gen Ind Co	886,903	0.0456%	771,276	682,779	88.53%
				21,485,008	**1.1049%**	**20,852,252**	**9,739,490**	**46.71%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

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16	27928	Amex Assur Co						
		27928	Amex Assur Co	21,179,881	1.0892%	20,908,882	14,338,122	68.57%
				21,179,881	**1.0892%**	**20,908,882**	**14,338,122**	**68.57%**
17	91	HARTFORD FIRE & CAS GRP						
		19682	Hartford Fire In Co	17,892,236	0.9201%	18,196,133	6,467,279	35.54%
		29424	Hartford Cas Ins Co	792,949	0.0408%	834,432	331,886	39.77%
		30104	Hartford Underwriters Ins Co	699,594	0.0360%	728,136	130,915	17.98%
		27120	Trumbull Ins Co	402,539	0.0207%	295,350	37,061	12.55%
		11000	Sentinel Ins Co Ltd	182,917	0.0094%	118,805	13,176	11.09%
		34690	Property & Cas Ins Co Of Hartford	60,240	0.0031%	43,478	21,000	48.30%
		29459	Twin City Fire Ins Co Co	1,193	0.0001%	663	-786	-118.55%
				20,031,668	**1.0301%**	**20,216,997**	**7,000,531**	**34.63%**
18	19	Assurant Inc Grp						
		19615	American Reliable Ins Co	6,610,712	0.3400%	6,492,605	391,242	6.03%
		42978	American Security Ins Co	6,275,923	0.3227%	6,275,923	4,444,613	70.82%
		10111	American Bankers Ins Co Of FL	5,995,754	0.3083%	5,968,276	5,940,093	99.53%
				18,882,389	**0.9710%**	**18,736,804**	**10,775,948**	**57.51%**
19	361	Munich Re Grp						
		19720	American Alt Ins Corp	6,106,292	0.3140%	5,398,598	184,701	3.42%
		23450	American Family Home Ins Co	6,001,683	0.3086%	5,098,575	2,207,564	43.30%
		23469	American Modern Home Ins Co	5,384,418	0.2769%	4,970,965	1,892,300	38.07%
		11452	Hartford Steam Boil Inspec & Ins Co	56,023	0.0029%	40,105	-1,676	-4.18%
				17,548,416	**0.9024%**	**15,508,243**	**4,282,889**	**27.62%**
20	8	ALLSTATE INS GRP						
		19232	Allstate Ins Co	15,208,972	0.7821%	15,482,624	5,644,363	36.46%
		10358	Encompass Ins Co	1,879,994	0.0967%	1,886,159	631,869	33.50%
		19240	Allstate Ind Co	57,230	0.0029%	55,996	21,653	38.67%
				17,146,196	**0.8818%**	**17,424,779**	**6,297,885**	**36.14%**
21	12190	American Pet Ins Co						
		12190	American Pet Ins Co	15,943,449	0.8199%	15,118,112	9,072,247	60.01%
				15,943,449	**0.8199%**	**15,118,112**	**9,072,247**	**60.01%**
22	158	FAIRFAX FIN GRP						
		21113	United States Fire Ins Co	12,983,826	0.6677%	12,983,465	8,330,663	64.16%
		25054	Hudson Ins Co	2,233,530	0.1149%	2,498,376	1,986,077	79.49%
		39969	American Safety Cas Ins Co	590,192	0.0304%	608,431	57,729	9.49%
		21105	North River Ins Co	7,817	0.0004%	5,940	-45,792	-770.91%
				15,815,365	**0.8133%**	**16,096,212**	**10,328,677**	**64.17%**
23	3098	Tokio Marine Holdings Inc GRP						
		10945	Tokio Marine Amer Ins Co	9,395,738	0.4832%	9,217,190	2,915,239	31.63%
		18058	Philadelphia Ind Ins Co	6,003,398	0.3087%	7,603,190	1,032,530	13.58%
				15,399,136	**0.7919%**	**16,820,380**	**3,947,769**	**23.47%**

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24	14354	Jewelers Mut Ins Co						
		14354	Jewelers Mut Ins Co	15,314,748	0.7876%	14,664,280	5,533,290	37.73%
				15,314,748	**0.7876%**	**14,664,280**	**5,533,290**	**37.73%**
25	225	IAT Reins Co Grp						
		23248	Occidental Fire & Cas Co Of NC	12,038,885	0.6191%	12,035,489	845,541	7.03%
		13234	Wilshire Ins Co	1,387,083	0.0713%	1,368,010	409,089	29.90%
		28886	Transguard Ins Co Of Amer Inc	1,079,233	0.0555%	1,028,813	320,268	31.13%
		26433	Harco Natl Ins Co	88,008	0.0045%	74,659	17,122	22.93%
		20010	Acceptance Ind Ins Co	15,371	0.0008%	4,916	6,791	138.14%
				14,608,580	**0.7513%**	**14,511,887**	**1,598,811**	**11.02%**
26	1129	White Mountains Grp						
		27154	Atlantic Specialty Ins Co	13,087,944	0.6731%	11,100,851	7,296,058	65.73%
		20648	Employers Fire Ins Co	486,604	0.0250%	1,430,857	1,130,633	79.02%
		20621	OneBeacon Amer Ins Co	202,890	0.0104%	823,635	202,601	24.60%
				13,777,438	**0.7085%**	**13,355,343**	**8,629,292**	**64.61%**
27	155	PROGRESSIVE GRP						
		24260	Progressive Cas Ins Co	7,029,254	0.3615%	7,004,520	2,826,059	40.35%
		16322	Progressive Direct Ins Co	4,372,965	0.2249%	4,235,706	2,003,750	47.31%
		11770	United Financial Cas Co	1,988,602	0.1023%	1,704,893	980,269	57.50%
		10193	Progressive Express Ins Co	145,034	0.0075%	137,309	69,112	50.33%
		27804	Progressive West Ins Co	29,241	0.0015%	28,306	220	0.78%
				13,565,096	**0.6976%**	**13,110,734**	**5,879,410**	**44.84%**
28	796	QBE INS GRP						
		37257	Praetorian Ins Co	9,943,246	0.5113%	9,798,636	2,779,079	28.36%
		39217	QBE Ins Corp	1,608,371	0.0827%	1,688,918	-22,825	-1.35%
		25747	Unigard Ins Co	888,808	0.0457%	813,675	125,481	15.42%
		25798	Unigard Ind Co	36,595	0.0019%	131,322	16,349	12.45%
		24414	General Cas Co Of WI	15,783	0.0008%	12,008	393	3.27%
		16217	National Farmers Union Prop & Cas	15,346	0.0008%	14,113	-2,095	-14.84%
		24449	Regent Ins Co	653	0.0000%	946	-22,829	-2413.21%
		27740	North Pointe Ins Co	487	0.0000%	487	-49,811	-10228.13%
				12,509,289	**0.6433%**	**12,460,105**	**2,823,742**	**22.66%**
29	88	The Hanover Ins Grp						
		22292	Hanover Ins Co	11,556,003	0.5943%	12,247,734	4,509,693	36.82%
		42552	Nova Cas Co	516,291	0.0266%	664,829	19,495	2.93%
		10815	Verlan Fire Ins Co MD	18,443	0.0009%	16,996	0	0.00%
		22306	Massachusetts Bay Ins Co	15,652	0.0008%	14,669	3,818	26.03%
		31534	Citizens Ins Co Of Amer	7,351	0.0004%	4,119	230	5.58%
		36064	Hanover Amer Ins Co	600	0.0000%	1,025	16,394	1599.41%
				12,114,340	**0.6230%**	**12,949,372**	**4,549,630**	**35.13%**

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30	98	WR Berkley Corp GRP						
		40045	Starnet Ins Co	6,109,040	0.3142%	5,834,071	2,843,717	48.74%
		10510	Carolina Cas Ins Co	3,648,648	0.1876%	3,427,223	3,008,647	87.79%
		25224	Great Divide Ins Co	547,431	0.0282%	551,378	-77,839	-14.12%
		36684	Riverport Ins Co	492,422	0.0253%	496,005	63,885	12.88%
		38911	Berkley Natl Ins Co	253	0.0000%	201	13	6.47%
		29580	Berkley Regional Ins Co	95	0.0000%	32	3	9.38%
				10,797,889	**0.5553%**	**10,308,910**	**5,838,426**	**56.63%**
31	69	FARMERS INS GRP						
		21660	Fire Ins Exch	5,232,572	0.2691%	5,258,535	308,582	5.87%
		21687	Mid Century Ins Co	4,860,960	0.2500%	4,473,139	320,657	7.17%
		21652	Farmers Ins Exch	246,676	0.0127%	288,279	97,707	33.89%
		21709	Truck Ins Exch	63,594	0.0033%	86,748	-375,990	-433.43%
		41513	Foremost Signature Ins Co	17,879	0.0009%	2,003	369	18.42%
		10317	Neighborhood Spirit Prop & Cas Co	8,833	0.0005%	8,626	0	0.00%
		11185	Foremost Ins Co Grand Rapids MI	6,609	0.0003%	437	0	0.00%
		10315	Civic Prop & Cas Co	3,141	0.0002%	3,138	-11	-0.35%
		11800	Foremost Prop & Cas Ins Co	245	0.0000%	10	0	0.00%
		10318	Exact Prop & Cas Co Inc	147	0.0000%	146	0	0.00%
				10,440,656	**0.5369%**	**10,121,061**	**351,314**	**3.47%**
32	11231	Generali Us Branch						
		11231	Generali Us Branch	9,897,784	0.5090%	8,801,732	3,670,003	41.70%
				9,897,784	**0.5090%**	**8,801,732**	**3,670,003**	**41.70%**
33	922	American Assets Grp						
		27847	Insurance Co Of The West	9,130,483	0.4695%	9,189,208	-10	0.00%
				9,130,483	**0.4695%**	**9,189,208**	**-10**	**0.00%**
34	1278	CSAA Ins Grp						
		15539	CSAA Ins Exch	7,707,424	0.3964%	8,174,336	3,133,453	38.33%
				7,707,424	**0.3964%**	**8,174,336**	**3,133,453**	**38.33%**
35	785	MARKEL CORP GRP						
		38970	Markel Ins Co	3,651,610	0.1878%	4,362,336	3,318,246	76.07%
		21296	Alterra Amer Ins Co	2,675,946	0.1376%	2,289,526	824,080	35.99%
		28932	Markel Amer Ins Co	676,481	0.0348%	634,303	519,116	81.84%
		37915	Essentia Ins Co	582,395	0.0300%	206,631	18,715	9.06%
				7,586,432	**0.3901%**	**7,492,796**	**4,680,157**	**62.46%**
36	256	ProSight GRP						
		16608	New York Marine & Gen Ins Co	5,730,549	0.2947%	5,235,188	2,244,216	42.87%
				5,730,549	**0.2947%**	**5,235,188**	**2,244,216**	**42.87%**
37	4698	Aspen Ins Holding Grp						
		43460	Aspen Amer Ins Co	5,643,867	0.2902%	4,376,672	2,646,394	60.47%
				5,643,867	**0.2902%**	**4,376,672**	**2,646,394**	**60.47%**

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38	802	Capital Ins Grp						
		13544	California Capital Ins Co	2,909,467	0.1496%	2,843,310	437,195	15.38%
		23540	Monterey Ins Co	2,228,862	0.1146%	2,342,799	942,568	40.23%
		12890	Eagle W Ins Co	58,030	0.0030%	49,504	16,926	34.19%
				5,196,359	**0.2672%**	**5,235,613**	**1,396,689**	**26.68%**
39	1318	Auto Club Enterprises Ins Grp						
		15598	Interins Exch Of The Automobile Club	5,082,405	0.2614%	5,110,911	1,903,634	37.25%
				5,082,405	**0.2614%**	**5,110,911**	**1,903,634**	**37.25%**
40	1285	XL AMER GRP						
		37885	XL Specialty Ins Co	3,025,606	0.1556%	2,833,338	-2,596,298	-91.63%
		22322	Greenwich Ins Co	1,348,687	0.0694%	1,246,163	143,830	11.54%
		24554	XL Ins Amer Inc	473,647	0.0244%	471,880	10,820	2.29%
				4,847,940	**0.2493%**	**4,551,381**	**-2,441,648**	**-53.65%**
41	29530	AXA Art Ins Corp						
		29530	AXA Art Ins Corp	4,162,494	0.2141%	4,135,109	1,039,638	25.14%
				4,162,494	**0.2141%**	**4,135,109**	**1,039,638**	**25.14%**
42	4254	The Warranty Grp						
		40827	Virginia Surety Co Inc	3,621,969	0.1863%	3,094,104	2,207,597	71.35%
				3,621,969	**0.1863%**	**3,094,104**	**2,207,597**	**71.35%**
43	2538	AmTrust NGH Grp						
		25011	Wesco Ins Co	2,342,988	0.1205%	2,196,166	1,739,575	79.21%
		42376	Technology Ins Co Inc	597,442	0.0307%	477,146	252,864	53.00%
		19879	Security Natl Ins Co	232,461	0.0120%	175,985	21,789	12.38%
		12718	Developers Surety & Ind Co	55,708	0.0029%	29,974	4,333	14.46%
				3,228,599	**0.1660%**	**2,879,271**	**2,018,561**	**70.11%**
44	574	AMERCO CORP GRP						
		31089	Repwest Ins Co	3,192,204	0.1642%	3,192,204	417,084	13.07%
				3,192,204	**0.1642%**	**3,192,204**	**417,084**	**13.07%**
45	920	Global Ind Grp						
		42048	Diamond State Ins Co	3,141,085	0.1615%	2,722,096	1,748,888	64.25%
		32859	Penn Amer Ins Co	2,910	0.0001%	3,464	-2,334	-67.38%
				3,143,995	**0.1617%**	**2,725,560**	**1,746,554**	**64.08%**
46	783	RLI INS GRP						
		13056	RLI Ins Co	2,812,860	0.1447%	3,323,405	1,997,862	60.11%
				2,812,860	**0.1447%**	**3,323,405**	**1,997,862**	**60.11%**
47	248	UNITED FIRE & CAS GRP						
		31453	Financial Pacific Ins Co	2,799,735	0.1440%	2,904,090	1,217,750	41.93%
		13021	United Fire & Cas Co	51	0.0000%	22	0	0.00%
				2,799,786	**0.1440%**	**2,904,112**	**1,217,750**	**41.93%**
48	510	NAVIGATORS GRP						
		42307	Navigators Ins Co	2,606,641	0.1340%	3,381,366	1,353,442	40.03%
				2,606,641	**0.1340%**	**3,381,366**	**1,353,442**	**40.03%**

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49	181	SWISS RE GRP						
		29874	North Amer Specialty Ins Co	2,542,841	0.1308%	2,765,158	159,619	5.77%
		29700	North Amer Elite Ins Co	19,334	0.0010%	38,032	-221,286	-581.84%
		39845	Westport Ins Corp	13,550	0.0007%	13,529	0	0.00%
				2,575,725	**0.1325%**	**2,816,719**	**-61,667**	**-2.19%**
50	169	SENTRY INS GRP						
		21180	Sentry Select Ins Co	1,624,143	0.0835%	1,537,397	1,863,834	121.23%
		24988	Sentry Ins A Mut Co	926,862	0.0477%	877,254	32,430	3.70%
				2,551,005	**0.1312%**	**2,414,651**	**1,896,264**	**78.53%**
51	1279	Arch Ins Grp						
		11150	Arch Ins Co	2,052,978	0.1056%	1,438,023	560,229	38.96%
				2,052,978	**0.1056%**	**1,438,023**	**560,229**	**38.96%**
52	10200	Hiscox Ins Co Inc						
		10200	Hiscox Ins Co Inc	1,927,043	0.0991%	2,141,225	2,041,403	95.34%
				1,927,043	**0.0991%**	**2,141,225**	**2,041,403**	**95.34%**
53	7	FEDERATED MUT GRP						
		13935	Federated Mut Ins Co	1,591,118	0.0818%	1,562,532	397,884	25.46%
		28304	Federated Serv Ins Co	323,287	0.0166%	307,973	118,081	38.34%
				1,914,405	**0.0985%**	**1,870,505**	**515,965**	**27.58%**
54	215	Kemper Corp Grp						
		10914	Kemper Independence Ins Co	1,859,318	0.0956%	1,848,923	340,318	18.41%
		16063	Unitrin Auto & Home Ins Co	9,507	0.0005%	10,920	892	8.17%
		31968	Merastar Ins Co	4,928	0.0003%	4,579	0	0.00%
				1,873,753	**0.0964%**	**1,864,422**	**341,210**	**18.30%**
55	313	AEGIS GRP						
		33898	Aegis Security Ins Co	1,681,625	0.0865%	1,303,197	685,050	52.57%
				1,681,625	**0.0865%**	**1,303,197**	**685,050**	**52.57%**
56	4574	Catlin US Ins Grp						
		19518	Catlin Ins Co	1,448,168	0.0745%	1,419,235	356,224	25.10%
				1,448,168	**0.0745%**	**1,419,235**	**356,224**	**25.10%**
57	3703	Tower Grp						
		44300	Tower Ins Co Of NY	1,350,000	0.0694%	1,588,342	1,448,990	91.23%
		40134	Castlepoint Natl Ins Co	2,375	0.0001%	2,375	-291,897	-12290.40%
				1,352,375	**0.0695%**	**1,590,717**	**1,157,093**	**72.74%**
58	866	WESTERN WORLD GRP						
		40436	Stratford Ins Co	1,293,219	0.0665%	871,313	528,935	60.71%
				1,293,219	**0.0665%**	**871,313**	**528,935**	**60.71%**
59	869	MINNESOTA MUT GRP						
		10054	Securian Cas Co	1,285,123	0.0661%	945,699	387,560	40.98%
				1,285,123	**0.0661%**	**945,699**	**387,560**	**40.98%**

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60	31		BERKSHIRE HATHAWAY GRP					
		34274	Central States Ind Co Of Omaha	482,733	0.0248%	744,123	485,337	65.22%
		20052	National Liab & Fire Ins Co	478,112	0.0246%	234,496	59,349	25.31%
		11673	Redwood Fire & Cas Ins Co	171,924	0.0088%	51,060	51,151	100.18%
		25895	United States Liab Ins Co	124,991	0.0064%	88,110	8,782	9.97%
		27812	Columbia Ins Co	6,045	0.0003%	6,035	-26	-0.43%
		11967	General Star Natl Ins Co	766	0.0000%	385	0	0.00%
				1,264,571	**0.0650%**	**1,124,209**	**604,593**	**53.78%**
61	748		Meadowbrook Ins Grp					
		18023	Star Ins Co	873,237	0.0449%	844,013	176,015	20.85%
		25780	Williamsburg Natl Ins Co	349,508	0.0180%	337,932	221,709	65.61%
				1,222,745	**0.0629%**	**1,181,945**	**397,724**	**33.65%**
62	4670		Starr Grp					
		38318	Starr Ind & Liab Co	1,137,972	0.0585%	1,028,170	1,503,401	146.22%
				1,137,972	**0.0585%**	**1,028,170**	**1,503,401**	**146.22%**
63	456		LANCER FINANCIAL GRP					
		26077	Lancer Ins Co	1,039,305	0.0534%	962,356	853,989	88.74%
				1,039,305	**0.0534%**	**962,356**	**853,989**	**88.74%**
64	3239		Allied World Assur Holding Grp					
		19489	Allied World Assur Co US Inc	1,032,187	0.0531%	732,336	306,416	41.84%
				1,032,187	**0.0531%**	**732,336**	**306,416**	**41.84%**
65	3786		Endurance Grp					
		43630	Endurance Risk Solutions Assur Co	1,012,026	0.0520%	244,553	73,508	30.06%
				1,012,026	**0.0520%**	**244,553**	**73,508**	**30.06%**
66	3416		AXIS Capital Grp					
		37273	Axis Ins Co	931,914	0.0479%	667,742	376,154	56.33%
				931,914	**0.0479%**	**667,742**	**376,154**	**56.33%**
67	32107		Sutter Ins Co					
		32107	Sutter Ins Co	885,611	0.0455%	980,237	306,340	31.25%
				885,611	**0.0455%**	**980,237**	**306,340**	**31.25%**
68	62		EMC INS CO GRP					
		21415	Employers Mut Cas Co	858,318	0.0441%	844,866	412,256	48.80%
				858,318	**0.0441%**	**844,866**	**412,256**	**48.80%**
69	19631		American Road Ins Co					
		19631	American Road Ins Co	852,272	0.0438%	852,272	448,372	52.61%
				852,272	**0.0438%**	**852,272**	**448,372**	**52.61%**
70	37540		Beazley Ins Co Inc					
		37540	Beazley Ins Co Inc	836,399	0.0430%	568,804	-352,733	-62.01%
				836,399	**0.0430%**	**568,804**	**-352,733**	**-62.01%**

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71	246		PENNSYLVANIA LUMBERMENS GRP					
		14265	Indiana Lumbermens Mut Ins Co	754,376	0.0388%	710,655	151,979	21.39%
		14974	Pennsylvania Lumbermens Mut Ins	2,981	0.0002%	8,623	0	0.00%
				757,357	**0.0389%**	**719,278**	**151,979**	**21.13%**
72	2898		Western Serv Contract Grp					
		37850	Pacific Specialty Ins Co	701,738	0.0361%	749,989	219,133	29.22%
				701,738	**0.0361%**	**749,989**	**219,133**	**29.22%**
73	3299		AJK Holdings Grp					
		29033	Atain Ins Co	699,975	0.0360%	671,081	648,425	96.62%
				699,975	**0.0360%**	**671,081**	**648,425**	**96.62%**
74	645		OREGON MUT GRP					
		14907	Oregon Mut Ins Co	694,012	0.0357%	646,153	93,140	14.41%
				694,012	**0.0357%**	**646,153**	**93,140**	**14.41%**
75	3569		Caterpillar Grp					
		11255	Caterpillar Ins Co	652,245	0.0335%	470,570	131,778	28.00%
				652,245	**0.0335%**	**470,570**	**131,778**	**28.00%**
76	28		AMICA MUT GRP					
		19976	Amica Mut Ins Co	631,588	0.0325%	621,469	599,140	96.41%
				631,588	**0.0325%**	**621,469**	**599,140**	**96.41%**
77	41459		Armed Forces Ins Exch					
		41459	Armed Forces Ins Exch	510,736	0.0263%	514,422	137,032	26.64%
				510,736	**0.0263%**	**514,422**	**137,032**	**26.64%**
78	241		METROPOLITAN GRP					
		25321	Metropolitan Drt Prop & Cas Ins Co	465,018	0.0239%	437,827	102,803	23.48%
				465,018	**0.0239%**	**437,827**	**102,803**	**23.48%**
79	93		STATE NATL GRP					
		12831	State Natl Ins Co Inc	445,686	0.0229%	318,110	-87,885	-27.63%
				445,686	**0.0229%**	**318,110**	**-87,885**	**-27.63%**
80	33		CALIFORNIA CAS MGMT GRP					
		20117	California Cas Ind Exch	347,076	0.0178%	347,591	96,116	27.65%
		20125	California Cas Ins Co	65,603	0.0034%	67,666	2,152	3.18%
				412,679	**0.0212%**	**415,257**	**98,268**	**23.66%**
81	3219		NKSJ Holdings Inc Grp					
		11126	Sompo Japan Ins Co of Amer	384,001	0.0197%	245,793	77,679	31.60%
		27073	Nipponkoa Ins Co Ltd US Br	25,022	0.0013%	25,191	-1,567	-6.22%
				409,023	**0.0210%**	**270,984**	**76,112**	**28.09%**
82	669		ZALE CORP GRP					
		30325	Zale Ind Co	403,756	0.0208%	403,756	28,277	7.00%
				403,756	**0.0208%**	**403,756**	**28,277**	**7.00%**

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83	4715	MS & AD Ins Grp						
		20362	Mitsui Sumitomo Ins Co of Amer	374,882	0.0193%	406,316	93,497	23.01%
		22551	Mitsui Sumitomo Ins USA Inc	14,080	0.0007%	17,431	2,021	11.59%
				388,962	**0.0200%**	**423,747**	**95,518**	**22.54%**
84	323	CIVIL SERV EMPLOYEE GRP						
		10693	Civil Serv Employees Ins Co	251,666	0.0129%	253,904	11,762	4.63%
		18953	CSE Safeguard Ins Co	120,299	0.0062%	123,432	49,793	40.34%
				371,965	**0.0191%**	**377,336**	**61,555**	**16.31%**
85	4256	Anchor Ins Holdings Grp						
		40010	Anchor Gen Ins Co	344,397	0.0177%	344,397	16,570	4.81%
				344,397	**0.0177%**	**344,397**	**16,570**	**4.81%**
86	457	ARGONAUT GRP						
		19828	Argonaut Midwest Ins Co	285,857	0.0147%	373,913	88,192	23.59%
				285,857	**0.0147%**	**373,913**	**88,192**	**23.59%**
87	501	Alleghany Grp						
		22314	RSUI Ind Co	268,437	0.0138%	281,000	1,749	0.62%
		10472	Capitol Ind Corp	10,986	0.0006%	5,288	7,501	141.85%
				279,423	**0.0144%**	**286,288**	**9,250**	**3.23%**
88	408	AMERICAN NATL FIN GRP						
		11048	Pacific Prop & Cas Co	248,876	0.0128%	226,867	42,991	18.95%
		28401	American Natl Prop & Cas Co	649	0.0000%	83	4,432	5339.76%
				249,525	**0.0128%**	**226,950**	**47,423**	**20.90%**
89	3589	Maxum Specialty Ins Grp						
		10784	Maxum Cas Ins Co	213,472	0.0110%	171,760	78,063	45.45%
				213,472	**0.0110%**	**171,760**	**78,063**	**45.45%**
90	70	FIRST AMER TITLE GRP						
		34525	First Amer Specilaty Ins Co	174,263	0.0090%	173,240	55,832	32.23%
		37710	First Amer Prop & Cas Ins Co	14,150	0.0007%	15,315	16,771	109.51%
				188,413	**0.0097%**	**188,555**	**72,603**	**38.50%**
91	517	HANNOVER GRP						
		41343	HDI Gerling Amer Ins Co	147,939	0.0076%	205,543	1,459,980	710.30%
				147,939	**0.0076%**	**205,543**	**1,459,980**	**710.30%**
92	300	HORACE MANN GRP						
		22578	Horace Mann Ins Co	96,789	0.0050%	93,757	31,701	33.81%
		22756	Horace Mann Prop & Cas Ins Co	22,843	0.0012%	23,727	51,902	218.75%
				119,632	**0.0062%**	**117,484**	**83,603**	**71.16%**
93	4765	WBL Grp						
		25180	Stillwater Ins Co	89,482	0.0046%	84,285	-7,265	-8.62%
		16578	Stillwater Prop & Cas Ins Co	28,507	0.0015%	27,114	-5,038	-18.58%
				117,989	**0.0061%**	**111,399**	**-12,303**	**-11.04%**

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94	23108	Lumbermens Underwriting Alliance						
		23108	Lumbermens Underwriting Alliance	100,338	0.0052%	90,271	-101	-0.11%
				100,338	**0.0052%**	**90,271**	**-101**	**-0.11%**
95	26565	Ohio Ind Co						
		26565	Ohio Ind Co	94,156	0.0048%	80,211	23,225	28.95%
				94,156	**0.0048%**	**80,211**	**23,225**	**28.95%**
96	867	Baldwin & Lyons Grp						
		40460	Sagamore Ins Co	54,446	0.0028%	42,902	5,500	12.82%
		12416	Protective Ins Co	15,161	0.0008%	11,711	0	0.00%
				69,607	**0.0036%**	**54,613**	**5,500**	**10.07%**
97	4509	Ironshore Grp						
		23647	Ironshore Ind Inc	56,633	0.0029%	19,883	9,161	46.07%
				56,633	**0.0029%**	**19,883**	**9,161**	**46.07%**
98	26905	Century Natl Ins Co						
		26905	Century Natl Ins Co	55,027	0.0028%	54,959	284	0.52%
				55,027	**0.0028%**	**54,959**	**284**	**0.52%**
99	83	GRANGE INS GRP						
		22101	Grange Ins Assn	44,530	0.0023%	63,719	2,367	3.71%
				44,530	**0.0023%**	**63,719**	**2,367**	**3.71%**
100	57	ELECTRIC INS GRP						
		21261	Electric Ins Co	42,075	0.0022%	40,737	7,390	18.14%
				42,075	**0.0022%**	**40,737**	**7,390**	**18.14%**
101	984	HCC INS HOLDINGS GRP						
		10367	Avemco Ins Co	42,057	0.0022%	41,186	0	0.00%
				42,057	**0.0022%**	**41,186**	**0**	**0.00%**
102	749	SCOR GRP						
		39322	General Security Natl Ins Co	38,066	0.0020%	26,753	10,650	39.81%
				38,066	**0.0020%**	**26,753**	**10,650**	**39.81%**
103	4381	Houston Intl Ins Grp						
		35408	Imperium Ins Co	30,998	0.0016%	4,764	20,343	427.02%
		18694	Great Midwest Ins Co	3,367	0.0002%	1,605	0	0.00%
				34,365	**0.0018%**	**6,369**	**20,343**	**319.41%**
104	2878	United Heritage Mut Grp						
		15768	Merced Prop & Cas Co	34,024	0.0017%	34,937	0	0.00%
				34,024	**0.0017%**	**34,937**	**0**	**0.00%**
105	4	Ameriprise Fin Grp						
		29068	IDS Prop Cas Ins Co	32,263	0.0017%	31,465	468	1.49%
				32,263	**0.0017%**	**31,465**	**468**	**1.49%**
106	697	VAN ENT GRP						
		37060	Old United Cas Co	30,701	0.0016%	42,100	139,358	331.02%
				30,701	**0.0016%**	**42,100**	**139,358**	**331.02%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: INLAND MARINE [09]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
107	775	PHARMACISTS MUT GRP						
		13714	Pharmacists Mut Ins Co	19,354	0.0010%	15,548	110	0.71%
				19,354	**0.0010%**	**15,548**	**110**	**0.71%**
108	1281	BANKAMERICA CORP GRP						
		24813	Balboa Ins Co	15,308	0.0008%	15,769	-1,309	-8.30%
		24848	Newport Ins Co	329	0.0000%	7,135	-4,352	-61.00%
		24821	Meritplan Ins Co	53	0.0000%	1,920	-1,136	-59.17%
				15,690	**0.0008%**	**24,824**	**-6,797**	**-27.38%**
109	411	MAPFRE INS GRP						
		23876	Mapfre Ins Co	11,948	0.0006%	6,089	0	0.00%
				11,948	**0.0006%**	**6,089**	**0**	**0.00%**
110	10499	Corepointe Ins Co						
		10499	Corepointe Ins Co	10,948	0.0006%	16,844	-1,779	-10.56%
				10,948	**0.0006%**	**16,844**	**-1,779**	**-10.56%**
111	244	CINCINNATI FIN GRP						
		10677	Cincinnati Ins Co	3,622	0.0002%	3,827	21	0.55%
				3,622	**0.0002%**	**3,827**	**21**	**0.55%**
112	38733	Alaska Natl Ins Co						
		38733	Alaska Natl Ins Co	3,583	0.0002%	2,982	73	2.45%
				3,583	**0.0002%**	**2,982**	**73**	**2.45%**
113	11118	Federated Rural Electric Ins Exch						
		11118	Federated Rural Electric Ins Exch	1,563	0.0001%	1,563	-1	-0.06%
				1,563	**0.0001%**	**1,563**	**-1**	**-0.06%**
114	161	TOPA EQUITIES LTD GRP						
		18031	Topa Ins Co	1,500	0.0001%	485	332	68.45%
				1,500	**0.0001%**	**485**	**332**	**68.45%**
115	4702	Sparta Grp						
		20613	Sparta Ins Co	1,091	0.0001%	13,415	5,721	42.65%
				1,091	**0.0001%**	**13,415**	**5,721**	**42.65%**
116	4701	Torus Ins Grp						
		25496	Torus Natl Ins Co	726	0.0000%	7,684	1,917	24.95%
				726	**0.0000%**	**7,684**	**1,917**	**24.95%**
117	124	AMERISURE CO GRP						
		23396	Amerisure Mut Ins Co	383	0.0000%	867	-20	-2.31%
				383	**0.0000%**	**867**	**-20**	**-2.31%**
118	661	BCBS of SC Grp						
		12157	Companion Prop & Cas Ins Co	339	0.0000%	10,941	-13,731	-125.50%
				339	**0.0000%**	**10,941**	**-13,731**	**-125.50%**
119	291	MOTORISTS MUT GRP						
		13331	Motorists Commercial Mut Ins Co	307	0.0000%	306	-885	-289.22%
				307	**0.0000%**	**306**	**-885**	**-289.22%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: INLAND MARINE [09]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
			Line Total:	**1,944,539,539**	**100.0000%**	**1,922,441,304**	**657,416,100**	**34.20%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: FINANCIAL GUARANTY [10]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
1	194	Assured Guar Grp						
		18287	Assured Guar Municipal Corp	11,437,429	40.7169%	26,517,815	23,621,896	89.08%
		30180	Assured Guar Corp	122,878	0.4374%	2,943,401	495,641	16.84%
				11,560,307	**41.1544%**	**29,461,216**	**24,117,537**	**81.86%**
2	1248	AMBAC ASSUR CORP GRP						
		18708	Ambac Assur Corp	7,546,193	26.8642%	67,440,232	18,530,078	27.48%
				7,546,193	**26.8642%**	**67,440,232**	**18,530,078**	**27.48%**
3	14380	Build Amer Mut Assur Co						
		14380	Build Amer Mut Assur Co	4,151,848	14.7805%	16,085	0	0.00%
				4,151,848	**14.7805%**	**16,085**	**0**	**0.00%**
4	528	MBIA GRP						
		12041	MBIA Ins Corp	1,773,663	6.3142%	51,109,281	-3,114,861	-6.09%
				1,773,663	**6.3142%**	**51,109,281**	**-3,114,861**	**-6.09%**
5	4676	Syncora Holdings Grp						
		20311	Syncora Guar Inc	1,633,400	5.8149%	8,322,273	-3,796,638	-45.62%
				1,633,400	**5.8149%**	**8,322,273**	**-3,796,638**	**-45.62%**
6	12815	Financial Guar Ins Co						
		12815	Financial Guar Ins Co	1,167,260	4.1554%	20,328,581	0	0.00%
				1,167,260	**4.1554%**	**20,328,581**	**0**	**0.00%**
7	25771	CIFG Assur N Amer Inc						
		25771	CIFG Assur N Amer Inc	257,431	0.9164%	2,900,472	0	0.00%
				257,431	**0.9164%**	**2,900,472**	**0**	**0.00%**
			Line Total:	**28,090,102**	**100.0000%**	**179,578,140**	**35,736,116**	**19.90%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: MEDICAL PROFESSIONAL LIABILITY [11]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
1	831	DOCTORS CO GRP						
		34495	Doctors Co An Interins Exch	180,895,739	37.7311%	170,453,007	103,853,181	60.93%
		34487	TDC Specialty Ins Co	5,592,011	1.1664%	5,553,466	-1,154,230	-20.78%
				186,487,750	**38.8975%**	**176,006,473**	**102,698,951**	**58.35%**
2	1282	Norcal GRP						
		33200	Norcal Mut Ins Co	126,097,163	26.3012%	125,492,091	52,549,367	41.87%
		12754	Medicus Ins Co	7,336,693	1.5303%	5,842,637	6,398,508	109.51%
				133,433,856	**27.8315%**	**131,334,728**	**58,947,875**	**44.88%**
3	32433	Medical Ins Exch Of CA						
		32433	Medical Ins Exch Of CA	29,084,848	6.0665%	28,692,695	20,916,688	72.90%
				29,084,848	**6.0665%**	**28,692,695**	**20,916,688**	**72.90%**
4	31	BERKSHIRE HATHAWAY GRP						
		11843	Medical Protective Co	26,817,051	5.5935%	27,826,075	-1,582,665	-5.69%
				26,817,051	**5.5935%**	**27,826,075**	**-1,582,665**	**-5.69%**
5	40975	Dentists Ins Co						
		40975	Dentists Ins Co	26,537,148	5.5351%	26,455,610	7,660,262	28.96%
				26,537,148	**5.5351%**	**26,455,610**	**7,660,262**	**28.96%**
6	218	CNA INS GRP						
		20427	American Cas Co Of Reading PA	16,428,499	3.4266%	16,236,996	303,235	1.87%
		20443	Continental Cas Co	3,580,377	0.7468%	3,470,588	53,414	1.54%
				20,008,876	**4.1734%**	**19,707,584**	**356,649**	**1.81%**
7	12	AMERICAN INTL GRP						
		19445	National Union Fire Ins Co Of Pitts	14,221,637	2.9663%	15,130,836	8,145,834	53.84%
		23809	Granite State Ins Co	540,097	0.1127%	534,884	-46,433	-8.68%
		19380	American Home Assur Co	368,036	0.0768%	381,282	125,160	32.83%
				15,129,770	**3.1558%**	**16,047,002**	**8,224,561**	**51.25%**
8	2698	ProAssurance Corp Grp						
		14460	Podiatry Ins Co Of Amer	6,315,803	1.3173%	6,223,772	2,662,558	42.78%
		10222	PACO Assur Co Inc	2,231,443	0.4654%	2,320,883	-1,178,740	-50.79%
				8,547,246	**1.7828%**	**8,544,655**	**1,483,818**	**17.37%**
9	2638	NCMIC Grp						
		15865	NCMIC Ins Co	7,024,775	1.4652%	7,072,917	5,434,549	76.84%
				7,024,775	**1.4652%**	**7,072,917**	**5,434,549**	**76.84%**
10	626	Ace Ltd Grp						
		22667	Ace Amer Ins Co	6,856,421	1.4301%	6,772,690	-1,203,133	-17.76%
				6,856,421	**1.4301%**	**6,772,690**	**-1,203,133**	**-17.76%**
11	111	LIBERTY MUT GRP						
		19917	Liberty Ins Underwriters Inc	5,634,045	1.1751%	5,519,288	1,810,312	32.80%
		24732	General Ins Co Of Amer	20,132	0.0042%	21,121	15,407	72.95%
				5,654,177	**1.1793%**	**5,540,409**	**1,825,719**	**32.95%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: MEDICAL PROFESSIONAL LIABILITY [11]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
12	140		NATIONWIDE CORP GRP					
		22209	Freedom Specialty Ins Co	2,060,348	0.4297%	1,962,361	838,312	42.72%
				2,060,348	**0.4297%**	**1,962,361**	**838,312**	**42.72%**
13	3098		Tokio Marine Holdings Inc GRP					
		18058	Philadelphia Ind Ins Co	1,927,791	0.4021%	1,940,660	535,896	27.61%
				1,927,791	**0.4021%**	**1,940,660**	**535,896**	**27.61%**
14	4743		Christus Hlth Grp					
		36234	Preferred Professional Ins Co	1,844,213	0.3847%	1,948,996	554,729	28.46%
				1,844,213	**0.3847%**	**1,948,996**	**554,729**	**28.46%**
15	501		Alleghany Grp					
		35157	Fair Amer Ins & Reins Co	1,650,279	0.3442%	879,953	593,887	67.49%
				1,650,279	**0.3442%**	**879,953**	**593,887**	**67.49%**
16	3239		Allied World Assur Holding Grp					
		16624	Darwin Natl Assur Co	1,424,776	0.2972%	1,363,347	833,176	61.11%
				1,424,776	**0.2972%**	**1,363,347**	**833,176**	**61.11%**
17	361		Munich Re Grp					
		19720	American Alt Ins Corp	1,252,480	0.2612%	1,204,822	229,506	19.05%
				1,252,480	**0.2612%**	**1,204,822**	**229,506**	**19.05%**
18	18767		Church Mut Ins Co					
		18767	Church Mut Ins Co	1,222,305	0.2549%	967,861	409,311	42.29%
				1,222,305	**0.2549%**	**967,861**	**409,311**	**42.29%**
19	176		STATE FARM GRP					
		25143	State Farm Fire & Cas Co	579,973	0.1210%	592,565	89,825	15.16%
		25151	State Farm Gen Ins Co	68,426	0.0143%	66,410	172,000	259.00%
				648,399	**0.1352%**	**658,975**	**261,825**	**39.73%**
20	508		NATIONAL GRP					
		10801	Fortress Ins Co	341,382	0.0712%	302,530	86,575	28.62%
				341,382	**0.0712%**	**302,530**	**86,575**	**28.62%**
21	775		PHARMACISTS MUT GRP					
		13714	Pharmacists Mut Ins Co	334,891	0.0699%	348,257	43,011	12.35%
				334,891	**0.0699%**	**348,257**	**43,011**	**12.35%**
22	98		WR Berkley Corp GRP					
		25224	Great Divide Ins Co	288,332	0.0601%	187,440	9,944	5.31%
				288,332	**0.0601%**	**187,440**	**9,944**	**5.31%**
23	212		ZURICH INS GRP					
		16535	Zurich Amer Ins Co	267,254	0.0557%	372,481	10,012	2.69%
				267,254	**0.0557%**	**372,481**	**10,012**	**2.69%**
24	4698		Aspen Ins Holding Grp					
		43460	Aspen Amer Ins Co	196,563	0.0410%	58,791	40,224	68.42%
				196,563	**0.0410%**	**58,791**	**40,224**	**68.42%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: MEDICAL PROFESSIONAL LIABILITY [11]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
25	761	ALLIANZ INS GRP						
		21857	American Ins Co	92,521	0.0193%	81,370	295,060	362.62%
		22810	Chicago Ins Co	23,921	0.0050%	24,076	4,029,420	16736.25%
				116,442	**0.0243%**	**105,446**	**4,324,480**	**4101.13%**
26	1129	White Mountains Grp						
		27154	Atlantic Specialty Ins Co	100,395	0.0209%	95,021	37,970	39.96%
				100,395	**0.0209%**	**95,021**	**37,970**	**39.96%**
27	158	FAIRFAX FIN GRP						
		21113	United States Fire Ins Co	77,004	0.0161%	133,038	-96,918	-72.85%
				77,004	**0.0161%**	**133,038**	**-96,918**	**-72.85%**
28	88	The Hanover Ins Grp						
		12260	Campmed Cas & Ind Co Inc	46,773	0.0098%	56,651	-5,302	-9.36%
				46,773	**0.0098%**	**56,651**	**-5,302**	**-9.36%**
29	1120	EVEREST REINS HOLDINGS GRP						
		10120	Everest Natl Ins Co	36,245	0.0076%	83,328	17,270	20.73%
				36,245	**0.0076%**	**83,328**	**17,270**	**20.73%**
30	12934	Academic Medical Professionals Ins E						
		12934	Academic Medical Professionals Ins E	11,385	0.0024%	11,855	2,778	23.43%
				11,385	**0.0024%**	**11,855**	**2,778**	**23.43%**
31	37540	Beazley Ins Co Inc						
		37540	Beazley Ins Co Inc	4,448	0.0009%	404	-243	-60.15%
				4,448	**0.0009%**	**404**	**-243**	**-60.15%**
32	1285	XL AMER GRP						
		22322	Greenwich Ins Co	640	0.0001%	12,176	-2,180	-17.90%
				640	**0.0001%**	**12,176**	**-2,180**	**-17.90%**
			Line Total:	**479,434,263**	**100.0000%**	**466,695,231**	**213,487,537**	**45.74%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: EARTHQUAKE [12]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
1	10779	CALIFORNIA EARTHQUAKE AUTHORITY						
		10779	CALIFORNIA EARTHQUAKE AUTHORITY	573,959,642	47.8935%	568,729,298	249,407	0.04%
				573,959,642	**47.8935%**	**568,729,298**	**249,407**	**0.04%**
2	3829	GeoVera Holdings Inc Grp						
		10799	Geovera Ins Co	84,188,051	7.0250%	84,985,239	0	0.00%
		10887	Pacific Select Prop Ins Co	13,449,032	1.1222%	13,833,799	0	0.00%
				97,637,083	**8.1472%**	**98,819,038**	**0**	**0.00%**
3	212	ZURICH INS GRP						
		16535	Zurich Amer Ins Co	64,122,199	5.3506%	50,213,916	43,788	0.09%
		26247	American Guar & Liab Ins	7,675,504	0.6405%	8,318,299	27,951	0.34%
		39306	Fidelity & Deposit Co Of MD	1,803,410	0.1505%	1,538,860	17,428	1.13%
		40142	American Zurich Ins Co	739,414	0.0617%	609,696	40	0.01%
		41181	Universal Underwriters Ins Co	47,263	0.0039%	48,499	131	0.27%
		27855	Zurich Amer Ins Co Of IL	11,101	0.0009%	5,596	0	0.00%
		19305	Assurance Co Of Amer	3,157	0.0003%	1,710	0	0.00%
		19356	Maryland Cas Co	2,697	0.0002%	8,932	0	0.00%
		19372	Northern Ins Co Of NY	64	0.0000%	71	0	0.00%
				74,404,809	**6.2086%**	**60,745,579**	**89,338**	**0.15%**
4	12	AMERICAN INTL GRP						
		19402	AIG Prop Cas Co	48,944,321	4.0841%	51,364,354	0	0.00%
		19445	National Union Fire Ins Co Of Pitts	58,672	0.0049%	581,806	70	0.01%
		23841	New Hampshire Ins Co	29,627	0.0025%	27,273	0	0.00%
		23809	Granite State Ins Co	15,397	0.0013%	17,670	0	0.00%
		19380	American Home Assur Co	14,214	0.0012%	17,948	0	0.00%
				49,062,231	**4.0939%**	**52,009,051**	**70**	**0.00%**
5	181	SWISS RE GRP						
		39845	Westport Ins Corp	49,009,667	4.0896%	45,476,977	86,777	0.19%
				49,009,667	**4.0896%**	**45,476,977**	**86,777**	**0.19%**
6	922	American Assets Grp						
		27847	Insurance Co Of The West	43,122,877	3.5983%	42,348,408	10	0.00%
				43,122,877	**3.5983%**	**42,348,408**	**10**	**0.00%**
7	38	Chubb Inc Grp						
		20281	Federal Ins Co	37,132,995	3.0985%	39,582,887	5,593	0.01%
		20397	Vigilant Ins Co	504,111	0.0421%	526,733	0	0.00%
		20346	Pacific Ind Co	313,416	0.0262%	356,556	0	0.00%
				37,950,522	**3.1667%**	**40,466,176**	**5,593**	**0.01%**
8	39861	Golden Bear Ins Co						
		39861	Golden Bear Ins Co	34,334,305	2.8650%	31,735,457	0	0.00%
				34,334,305	**2.8650%**	**31,735,457**	**0**	**0.00%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: EARTHQUAKE [12]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
9	111	LIBERTY MUT GRP						
		23035	Liberty Mut Fire Ins Co	19,352,405	1.6148%	18,598,099	0	0.00%
		10836	Golden Eagle Ins Corp	2,990,934	0.2496%	3,084,093	52,450	1.70%
		24198	Peerless Ins Co	1,479,827	0.1235%	1,480,915	18,400	1.24%
		19690	American Economy Ins Co	255,683	0.0213%	248,969	4,466	1.79%
		18333	Peerless Ind Ins Co	246,637	0.0206%	233,166	5,730	2.46%
		24171	Netherlands Ins Co The	186,755	0.0156%	195,131	6,123	3.14%
		24732	General Ins Co Of Amer	163,072	0.0136%	180,145	3,205	1.78%
		26042	Wausau Underwriters Ins Co	146,264	0.0122%	218,323	0	0.00%
		19704	American States Ins Co	108,291	0.0090%	109,218	1,535	1.41%
		24724	First Natl Ins Co Of Amer	19,941	0.0017%	22,474	274	1.22%
		21458	Employers Ins of Wausau	13,626	0.0011%	13,349	0	0.00%
		44393	West Amer Ins Co	8,851	0.0007%	229	0	0.00%
		42404	Liberty Ins Corp	4,374	0.0004%	3,531	0	0.00%
		26069	Wausau Business Ins Co	3,045	0.0003%	9,762	0	0.00%
		24074	Ohio Cas Ins Co	799	0.0001%	46	0	0.00%
				24,980,504	**2.0845%**	**24,397,450**	**92,183**	**0.38%**
10	3548	Travelers Grp						
		36137	Travelers Commercial Ins Co	12,158,893	1.0146%	10,397,047	418	0.00%
		25674	Travelers Prop Cas Co Of Amer	10,707,501	0.8935%	9,952,157	-3,742,770	-37.61%
		36161	Travelers Prop Cas Ins Co	1,960,278	0.1636%	4,197,967	318	0.01%
		19070	Standard Fire Ins Co	38,404	0.0032%	276,687	35	0.01%
		25682	Travelers Ind Co Of CT	16,469	0.0014%	18,516	-3,159	-17.06%
		36463	Discover Prop & Cas Ins Co	8,377	0.0007%	23,202	12,910	55.64%
		24767	St Paul Fire & Marine Ins Co	3,640	0.0003%	3,412	-2,272	-66.59%
				24,893,562	**2.0772%**	**24,868,988**	**-3,734,520**	**-15.02%**
11	761	ALLIANZ INS GRP						
		21873	Firemans Fund Ins Co	18,906,591	1.5776%	19,293,764	591,031	3.06%
		35300	Allianz Global Risks US Ins Co	2,651,428	0.2212%	2,689,666	16,630	0.62%
		21865	Associated Ind Corp	1,868,237	0.1559%	1,928,807	121,469	6.30%
		21857	American Ins Co	35,712	0.0030%	34,868	1,386	3.97%
		21881	National Surety Corp	24,900	0.0021%	24,996	1,104	4.42%
				23,486,868	**1.9598%**	**23,972,101**	**731,620**	**3.05%**
12	176	STATE FARM GRP						
		25151	State Farm Gen Ins Co	21,445,609	1.7895%	23,634,730	0	0.00%
				21,445,609	**1.7895%**	**23,634,730**	**0**	**0.00%**
13	1285	XL AMER GRP						
		24554	XL Ins Amer Inc	20,888,324	1.7430%	16,454,868	-232,297	-1.41%
		37885	XL Specialty Ins Co	887	0.0001%	738	0	0.00%
				20,889,211	**1.7431%**	**16,455,606**	**-232,297**	**-1.41%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: EARTHQUAKE [12]

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14	626	Ace Ltd Grp						
		18279	Bankers Standard Ins Co	13,584,725	1.1336%	13,282,211	0	0.00%
		22667	Ace Amer Ins Co	2,406,042	0.2008%	2,409,147	-588,291	-24.42%
		10030	Westchester Fire Ins Co	38,017	0.0032%	99,436	0	0.00%
		20702	Ace Fire Underwriters Ins Co	523	0.0000%	2,088	-265	-12.69%
				16,029,307	**1.3375%**	**15,792,882**	**-588,556**	**-3.73%**
15	91	HARTFORD FIRE & CAS GRP						
		30104	Hartford Underwriters Ins Co	8,347,121	0.6965%	8,667,350	0	0.00%
		29424	Hartford Cas Ins Co	2,777,546	0.2318%	2,947,317	1,204	0.04%
		27120	Trumbull Ins Co	986,801	0.0823%	618,899	0	0.00%
		34690	Property & Cas Ins Co Of Hartford	800,790	0.0668%	590,790	0	0.00%
		11000	Sentinel Ins Co Ltd	637,462	0.0532%	423,338	0	0.00%
		19682	Hartford Fire In Co	421,231	0.0351%	434,524	5	0.00%
		29459	Twin City Fire Ins Co Co	15,982	0.0013%	11,688	0	0.00%
				13,986,933	**1.1671%**	**13,693,906**	**1,209**	**0.01%**
16	28	AMICA MUT GRP						
		19976	Amica Mut Ins Co	13,266,154	1.1070%	13,196,977	-20,000	-0.15%
				13,266,154	**1.1070%**	**13,196,977**	**-20,000**	**-0.15%**
17	796	QBE INS GRP						
		39217	QBE Ins Corp	9,446,203	0.7882%	7,975,006	1,347	0.02%
		25747	Unigard Ins Co	318,362	0.0266%	352,306	21,238	6.03%
		24414	General Cas Co Of WI	911	0.0001%	1,053	27	2.56%
		24449	Regent Ins Co	287	0.0000%	168	5	2.98%
				9,765,763	**0.8149%**	**8,328,533**	**22,617**	**0.27%**
18	3416	AXIS Capital Grp						
		37273	Axis Ins Co	7,655,996	0.6388%	7,869,135	-687,800	-8.74%
		20370	AXIS Reins Co	2,086,548	0.1741%	19,808,029	-1,207,264	-6.09%
				9,742,544	**0.8130%**	**27,677,164**	**-1,895,064**	**-6.85%**
19	71	UNIVERSAL INS CO GRP						
		10759	Universal N Amer Ins Co	8,353,854	0.6971%	8,722,310	0	0.00%
				8,353,854	**0.6971%**	**8,722,310**	**0**	**0.00%**
20	218	CNA INS GRP						
		20443	Continental Cas Co	6,517,543	0.5438%	6,640,383	-196,614	-2.96%
		35289	Continental Ins Co	408,705	0.0341%	369,259	13,520	3.66%
		20478	National Fire Ins Co Of Hartford	4,560	0.0004%	3,443	0	0.00%
		20427	American Cas Co Of Reading PA	2	0.0000%	11	0	0.00%
				6,930,810	**0.5783%**	**7,013,096**	**-183,094**	**-2.61%**
21	26905	Century Natl Ins Co						
		26905	Century Natl Ins Co	5,349,223	0.4464%	5,536,706	0	0.00%
				5,349,223	**0.4464%**	**5,536,706**	**0**	**0.00%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: EARTHQUAKE [12]

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22	802	Capital Ins Grp						
		13544	California Capital Ins Co	3,538,112	0.2952%	3,532,585	0	0.00%
		12890	Eagle W Ins Co	104,181	0.0087%	93,229	0	0.00%
		23540	Monterey Ins Co	23,712	0.0020%	21,652	0	0.00%
				3,666,005	**0.3059%**	**3,647,466**	**0**	**0.00%**
23	175	STATE AUTO MUT GRP						
		30945	Plaza Ins Co	3,316,156	0.2767%	3,206,268	0	0.00%
				3,316,156	**0.2767%**	**3,206,268**	**0**	**0.00%**
24	2898	Western Serv Contract Grp						
		37850	Pacific Specialty Ins Co	3,212,958	0.2681%	3,362,282	0	0.00%
				3,212,958	**0.2681%**	**3,362,282**	**0**	**0.00%**
25	1279	Arch Ins Grp						
		11150	Arch Ins Co	3,021,163	0.2521%	3,116,073	-1,687,500	-54.15%
				3,021,163	**0.2521%**	**3,116,073**	**-1,687,500**	**-54.15%**
26	10683	Wawanesa Gen Ins Co						
		10683	Wawanesa Gen Ins Co	2,706,450	0.2258%	2,734,230	-1,457	-0.05%
				2,706,450	**0.2258%**	**2,734,230**	**-1,457**	**-0.05%**
27	215	Kemper Corp Grp						
		10914	Kemper Independence Ins Co	2,492,066	0.2079%	2,556,855	-14,572	-0.57%
		11142	United Cas Ins Co Of Amer	142,700	0.0119%	142,700	0	0.00%
		16063	Unitrin Auto & Home Ins Co	7,747	0.0006%	9,382	-69	-0.74%
				2,642,513	**0.2205%**	**2,708,937**	**-14,641**	**-0.54%**
28	501	Alleghany Grp						
		22314	RSUI Ind Co	2,611,946	0.2180%	2,643,196	0	0.00%
				2,611,946	**0.2180%**	**2,643,196**	**0**	**0.00%**
29	140	NATIONWIDE CORP GRP						
		23787	Nationwide Mut Ins Co	1,689,198	0.1410%	1,608,450	0	0.00%
		19100	Amco Ins Co	870,385	0.0726%	837,581	-1	0.00%
		28223	Nationwide Agribusiness Ins Co	15,800	0.0013%	12,172	0	0.00%
		25453	Nationwide Ins Co Of Amer	12,869	0.0011%	8,353	0	0.00%
				2,588,252	**0.2160%**	**2,466,556**	**-1**	**0.00%**
30	800	WESTERN MUT INS GRP						
		15776	Residence Mut Ins Co	2,115,134	0.1765%	2,157,924	0	0.00%
		13625	Western Mut Ins Co	191,635	0.0160%	197,668	0	0.00%
				2,306,769	**0.1925%**	**2,355,592**	**0**	**0.00%**

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31	69	FARMERS INS GRP						
		21709	Truck Ins Exch	815,467	0.0680%	824,390	78,734	9.55%
		21687	Mid Century Ins Co	806,083	0.0673%	849,337	86,955	10.24%
		21652	Farmers Ins Exch	670,910	0.0560%	640,668	41,136	6.42%
		10318	Exact Prop & Cas Co Inc	4,034	0.0003%	4,028	397	9.86%
		41513	Foremost Signature Ins Co	1,823	0.0002%	281	0	0.00%
		11185	Foremost Ins Co Grand Rapids MI	355	0.0000%	47	0	0.00%
				2,298,672	**0.1918%**	**2,318,751**	**207,222**	**8.94%**
32	241	METROPOLITAN GRP						
		25321	Metropolitan Drt Prop & Cas Ins Co	1,452,835	0.1212%	1,429,178	-13,949	-0.98%
				1,452,835	**0.1212%**	**1,429,178**	**-13,949**	**-0.98%**
33	4765	WBL Grp						
		25180	Stillwater Ins Co	1,413,883	0.1180%	1,424,932	0	0.00%
				1,413,883	**0.1180%**	**1,424,932**	**0**	**0.00%**
34	33	CALIFORNIA CAS MGMT GRP						
		20117	California Cas Ind Exch	1,267,810	0.1058%	1,279,798	0	0.00%
				1,267,810	**0.1058%**	**1,279,798**	**0**	**0.00%**
35	7	FEDERATED MUT GRP						
		13935	Federated Mut Ins Co	775,923	0.0647%	758,751	0	0.00%
		28304	Federated Serv Ins Co	484,773	0.0405%	559,923	0	0.00%
				1,260,696	**0.1052%**	**1,318,674**	**0**	**0.00%**
36	300	HORACE MANN GRP						
		22578	Horace Mann Ins Co	857,244	0.0715%	875,119	0	0.00%
		22756	Horace Mann Prop & Cas Ins Co	259,115	0.0216%	263,885	0	0.00%
				1,116,359	**0.0932%**	**1,139,004**	**0**	**0.00%**
37	645	OREGON MUT GRP						
		14907	Oregon Mut Ins Co	971,407	0.0811%	984,950	0	0.00%
				971,407	**0.0811%**	**984,950**	**0**	**0.00%**
38	70	FIRST AMER TITLE GRP						
		34525	First Amer Specilaty Ins Co	846,316	0.0706%	845,344	0	0.00%
		37710	First Amer Prop & Cas Ins Co	102,248	0.0085%	92,348	0	0.00%
				948,564	**0.0792%**	**937,692**	**0**	**0.00%**
39	660	MERCURY GEN GRP						
		11908	Mercury Cas Co	792,613	0.0661%	810,853	-1	0.00%
				792,613	**0.0661%**	**810,853**	**-1**	**0.00%**
40	2538	AmTrust NGH Grp						
		22985	Sequoia Ins Co	336,241	0.0281%	390,501	0	0.00%
		12832	Personal Express Ins Co	162,652	0.0136%	164,491	0	0.00%
				498,893	**0.0416%**	**554,992**	**0**	**0.00%**

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41	3219	NKSJ Holdings Inc Grp						
		11126	Sompo Japan Ins Co of Amer	438,790	0.0366%	494,055	0	0.00%
		27073	Nipponkoa Ins Co Ltd US Br	6,731	0.0006%	6,869	-935	-13.61%
				445,521	**0.0372%**	**500,924**	**-935**	**-0.19%**
42	408	AMERICAN NATL FIN GRP						
		11048	Pacific Prop & Cas Co	396,331	0.0331%	408,123	0	0.00%
				396,331	**0.0331%**	**408,123**	**0**	**0.00%**
43	84	American Financial Grp						
		16691	Great Amer Ins Co	63,244	0.0053%	62,184	-3,407	-5.48%
		26832	Great Amer Alliance Ins Co	37,367	0.0031%	35,557	5,507	15.49%
		22136	Great Amer Ins Co of NY	23,236	0.0019%	17,645	4,672	26.48%
		26344	Great Amer Assur Co	15,935	0.0013%	10,864	-328	-3.02%
				139,782	**0.0117%**	**126,250**	**6,444**	**5.10%**
44	23108	Lumbermens Underwriting Alliance						
		23108	Lumbermens Underwriting Alliance	125,595	0.0105%	115,841	0	0.00%
				125,595	**0.0105%**	**115,841**	**0**	**0.00%**
45	323	CIVIL SERV EMPLOYEE GRP						
		10693	Civil Serv Employees Ins Co	122,217	0.0102%	85,437	0	0.00%
				122,217	**0.0102%**	**85,437**	**0**	**0.00%**
46	158	FAIRFAX FIN GRP						
		13269	Zenith Ins Co	95,861	0.0080%	85,968	0	0.00%
				95,861	**0.0080%**	**85,968**	**0**	**0.00%**
47	1129	White Mountains Grp						
		27154	Atlantic Specialty Ins Co	94,861	0.0079%	102,710	0	0.00%
		20648	Employers Fire Ins Co	39	0.0000%	16,103	0	0.00%
				94,900	**0.0079%**	**118,813**	**0**	**0.00%**
48	256	ProSight GRP						
		16608	New York Marine & Gen Ins Co	54,377	0.0045%	52,249	-17,005	-32.55%
				54,377	**0.0045%**	**52,249**	**-17,005**	**-32.55%**
49	62	EMC INS CO GRP						
		21415	Employers Mut Cas Co	46,836	0.0039%	34,038	0	0.00%
				46,836	**0.0039%**	**34,038**	**0**	**0.00%**
50	2878	United Heritage Mut Grp						
		15768	Merced Prop & Cas Co	45,258	0.0038%	47,452	0	0.00%
				45,258	**0.0038%**	**47,452**	**0**	**0.00%**
51	4698	Aspen Ins Holding Grp						
		43460	Aspen Amer Ins Co	30,470	0.0025%	9,352	805	8.61%
				30,470	**0.0025%**	**9,352**	**805**	**8.61%**
52	27480	California Mut Ins Co						
		27480	California Mut Ins Co	25,647	0.0021%	25,990	0	0.00%
				25,647	**0.0021%**	**25,990**	**0**	**0.00%**

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53	3239		Allied World Assur Holding Grp					
		19489	Allied World Assur Co US Inc	23,173	0.0019%	9,768	3,410	34.91%
				23,173	**0.0019%**	**9,768**	**3,410**	**34.91%**
54	361		Munich Re Grp					
		19720	American Alt Ins Corp	15,523	0.0013%	743,804	19,486	2.62%
				15,523	**0.0013%**	**743,804**	**19,486**	**2.62%**
55	161		TOPA EQUITIES LTD GRP					
		18031	Topa Ins Co	14,500	0.0012%	14,497	18,676	128.83%
				14,500	**0.0012%**	**14,497**	**18,676**	**128.83%**
56	88		The Hanover Ins Grp					
		42552	Nova Cas Co	10,870	0.0009%	10,197	20,286	198.94%
		10815	Verlan Fire Ins Co MD	1,677	0.0001%	823	0	0.00%
		22306	Massachusetts Bay Ins Co	1,085	0.0001%	598	0	0.00%
				13,632	**0.0011%**	**11,618**	**20,286**	**174.61%**
57	38300		Samsung Fire & Marine Ins Co Ltd					
		38300	Samsung Fire & Marine Ins Co Ltd	5,894	0.0005%	4,636	1,000	21.57%
				5,894	**0.0005%**	**4,636**	**1,000**	**21.57%**
58	200		UNITED SERV AUTOMOBILE ASSN GRP					
		25941	United Serv Automobile Assn	4,098	0.0003%	4,331	-194	-4.48%
		25968	USAA Cas Ins Co	1,448	0.0001%	1,482	40	2.70%
		21253	Garrison Prop & Cas Ins Co	25	0.0000%	25	0	0.00%
				5,571	**0.0005%**	**5,838**	**-154**	**-2.64%**
59	19		Assurant Inc Grp					
		19615	American Reliable Ins Co	4,875	0.0004%	6,272	-26	-0.41%
				4,875	**0.0004%**	**6,272**	**-26**	**-0.41%**
60	4701		Torus Ins Grp					
		25496	Torus Natl Ins Co	2,421	0.0002%	25,613	5,774	22.54%
				2,421	**0.0002%**	**25,613**	**5,774**	**22.54%**
61	8		ALLSTATE INS GRP					
		19232	Allstate Ins Co	2,177	0.0002%	796	-6,664	-837.19%
				2,177	**0.0002%**	**796**	**-6,664**	**-837.19%**
62	169		SENTRY INS GRP					
		24988	Sentry Ins A Mut Co	1,800	0.0002%	1,006	177	17.59%
				1,800	**0.0002%**	**1,006**	**177**	**17.59%**
63	98		WR Berkley Corp GRP					
		40045	Starnet Ins Co	1,084	0.0001%	276	124	44.93%
		25224	Great Divide Ins Co	2	0.0000%	2	1,288	64400.00%
				1,086	**0.0001%**	**278**	**1,412**	**507.91%**
64	244		CINCINNATI FIN GRP					
		10677	Cincinnati Ins Co	184	0.0000%	115	0	0.00%
				184	**0.0000%**	**115**	**0**	**0.00%**

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65	661	BCBS of SC Grp						
		12157	Companion Prop & Cas Ins Co	160	0.0000%	2,138	1,531	71.61%
				160	**0.0000%**	**2,138**	**1,531**	**71.61%**
66	4715	MS & AD Ins Grp						
		20362	Mitsui Sumitomo Ins Co of Amer	42	0.0000%	715	0	0.00%
				42	**0.0000%**	**715**	**0**	**0.00%**
67	246	PENNSYLVANIA LUMBERMENS GRP						
		14974	Pennsylvania Lumbermens Mut Ins	19	0.0000%	263	0	0.00%
				19	**0.0000%**	**263**	**0**	**0.00%**
			Line Total:	**1,198,409,274**	**100.0000%**	**1,194,497,651**	**-6,830,817**	**-0.57%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: GROUP A AND H [13]

Sorted by Market Share

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Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
1	12	AMERICAN INTL GRP						
		19445	National Union Fire Ins Co Of Pitts	167,751,834	41.2531%	168,624,829	100,810,548	59.78%
		19429	Insurance Co Of The State Of PA	139,285	0.0343%	659,325	1,222,991	185.49%
				167,891,119	**41.2873%**	**169,284,154**	**102,033,539**	**60.27%**
2	626	Ace Ltd Grp						
		22667	Ace Amer Ins Co	45,700,288	11.2385%	43,890,683	26,152,549	59.59%
				45,700,288	**11.2385%**	**43,890,683**	**26,152,549**	**59.59%**
3	176	STATE FARM GRP						
		25178	State Farm Mut Auto Ins Co	34,010,978	8.3639%	34,010,978	31,017,424	91.20%
				34,010,978	**8.3639%**	**34,010,978**	**31,017,424**	**91.20%**
4	158	FAIRFAX FIN GRP						
		21113	United States Fire Ins Co	22,182,714	5.4551%	22,182,714	17,503,218	78.90%
				22,182,714	**5.4551%**	**22,182,714**	**17,503,218**	**78.90%**
5	218	CNA INS GRP						
		20443	Continental Cas Co	22,055,136	5.4237%	-4,031,922	11,641,256	-288.73%
				22,055,136	**5.4237%**	**-4,031,922**	**11,641,256**	**-288.73%**
6	181	SWISS RE GRP						
		39845	Westport Ins Corp	20,145,553	4.9541%	21,043,167	11,810,726	56.13%
				20,145,553	**4.9541%**	**21,043,167**	**11,810,726**	**56.13%**
7	23	BCS INS GRP						
		38245	BCS Ins Co	19,279,019	4.7410%	18,259,411	7,381,528	40.43%
				19,279,019	**4.7410%**	**18,259,411**	**7,381,528**	**40.43%**
8	38	Chubb Inc Grp						
		20281	Federal Ins Co	13,410,764	3.2979%	13,011,858	5,260,143	40.43%
				13,410,764	**3.2979%**	**13,011,858**	**5,260,143**	**40.43%**
9	1129	White Mountains Grp						
		27154	Atlantic Specialty Ins Co	10,991,415	2.7030%	10,850,541	5,767,822	53.16%
		38776	Sirius Amer Ins Co	350,955	0.0863%	350,955	93,683	26.69%
		20648	Employers Fire Ins Co	326	0.0001%	326	54,590	16745.40%
				11,342,696	**2.7894%**	**11,201,822**	**5,916,095**	**52.81%**
10	796	QBE INS GRP						
		39217	QBE Ins Corp	10,880,362	2.6757%	11,581,845	11,839,414	102.22%
				10,880,362	**2.6757%**	**11,581,845**	**11,839,414**	**102.22%**
11	27928	Amex Assur Co						
		27928	Amex Assur Co	8,851,453	2.1767%	8,561,965	1,854,795	21.66%
				8,851,453	**2.1767%**	**8,561,965**	**1,854,795**	**21.66%**
12	212	ZURICH INS GRP						
		16535	Zurich Amer Ins Co	8,255,576	2.0302%	7,873,128	5,398,389	68.57%
				8,255,576	**2.0302%**	**7,873,128**	**5,398,389**	**68.57%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: GROUP A AND H [13]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
13	84		American Financial Grp					
		16691	Great Amer Ins Co	5,298,838	1.3031%	4,361,634	1,222,438	28.03%
				5,298,838	**1.3031%**	**4,361,634**	**1,222,438**	**28.03%**
14	361		Munich Re Grp					
		19720	American Alt Ins Corp	4,476,612	1.1009%	4,476,612	3,453,937	77.16%
				4,476,612	**1.1009%**	**4,476,612**	**3,453,937**	**77.16%**
15	1279		Arch Ins Grp					
		11150	Arch Ins Co	4,069,330	1.0007%	4,120,019	1,952,398	47.39%
				4,069,330	**1.0007%**	**4,120,019**	**1,952,398**	**47.39%**
16	3416		AXIS Capital Grp					
		37273	Axis Ins Co	3,449,327	0.8482%	3,567,110	2,436,317	68.30%
				3,449,327	**0.8482%**	**3,567,110**	**2,436,317**	**68.30%**
17	785		MARKEL CORP GRP					
		38970	Markel Ins Co	1,343,870	0.3305%	1,348,881	9,152	0.68%
				1,343,870	**0.3305%**	**1,348,881**	**9,152**	**0.68%**
18	450		GENEVE HOLDINGS INC GRP					
		26581	Independence Amer Ins Co	1,134,614	0.2790%	1,134,614	1,824,661	160.82%
				1,134,614	**0.2790%**	**1,134,614**	**1,824,661**	**160.82%**
19	4381		Houston Intl Ins Grp					
		35408	Imperium Ins Co	761,251	0.1872%	761,251	36,304	4.77%
				761,251	**0.1872%**	**761,251**	**36,304**	**4.77%**
20	4670		Starr Grp					
		38318	Starr Ind & Liab Co	655,343	0.1612%	638,786	342,027	53.54%
				655,343	**0.1612%**	**638,786**	**342,027**	**53.54%**
21	2538		AmTrust NGH Grp					
		25011	Wesco Ins Co	646,713	0.1590%	646,713	85	0.01%
				646,713	**0.1590%**	**646,713**	**85**	**0.01%**
22	31		BERKSHIRE HATHAWAY GRP					
		34274	Central States Ind Co Of Omaha	203,492	0.0500%	204,651	145,121	70.91%
				203,492	**0.0500%**	**204,651**	**145,121**	**70.91%**
23	984		HCC INS HOLDINGS GRP					
		29599	US Specialty Ins Co	151,089	0.0372%	133,034	148,322	111.49%
				151,089	**0.0372%**	**133,034**	**148,322**	**111.49%**
24	169		SENTRY INS GRP					
		24988	Sentry Ins A Mut Co	139,453	0.0343%	84,218	472,387	560.91%
				139,453	**0.0343%**	**84,218**	**472,387**	**560.91%**
25	19		Assurant Inc Grp					
		10111	American Bankers Ins Co Of FL	105,454	0.0259%	105,910	-9,628	-9.09%
				105,454	**0.0259%**	**105,910**	**-9,628**	**-9.09%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: GROUP A AND H [13]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
26	69		FARMERS INS GRP					
		20796	21st Century Premier Ins Co	80,250	0.0197%	85,739	34,914	40.72%
				80,250	**0.0197%**	**85,739**	**34,914**	**40.72%**
27	140		NATIONWIDE CORP GRP					
		11991	National Cas Co	31,292	0.0077%	30,860	2,217	7.18%
		23787	Nationwide Mut Ins Co	25,347	0.0062%	25,347	1,279,505	5047.95%
				56,639	**0.0139%**	**56,207**	**1,281,722**	**2280.36%**
28	98		WR Berkley Corp GRP					
		40045	Starnet Ins Co	25,613	0.0063%	28,677	-469,379	-1636.78%
				25,613	**0.0063%**	**28,677**	**-469,379**	**-1636.78%**
29	313		AEGIS GRP					
		33898	Aegis Security Ins Co	20,627	0.0051%	20,156	2,773	13.76%
				20,627	**0.0051%**	**20,156**	**2,773**	**13.76%**
30	4574		Catlin US Ins Grp					
		19518	Catlin Ins Co	7,067	0.0017%	7,067	1,978	27.99%
				7,067	**0.0017%**	**7,067**	**1,978**	**27.99%**
31	468		Aegon US Holding Grp					
		10952	Stonebridge Cas Ins Co	5,422	0.0013%	5,627	0	0.00%
				5,422	**0.0013%**	**5,627**	**0**	**0.00%**
32	501		Alleghany Grp					
		18619	Platte River Ins Co	3,514	0.0009%	3,080	-4,276	-138.83%
				3,514	**0.0009%**	**3,080**	**-4,276**	**-138.83%**
33	4		Ameriprise Fin Grp					
		29068	IDS Prop Cas Ins Co	340	0.0001%	258	0	0.00%
				340	**0.0001%**	**258**	**0**	**0.00%**
34	91		HARTFORD FIRE & CAS GRP					
		19682	Hartford Fire In Co	259	0.0001%	259	3,244	1252.51%
				259	**0.0001%**	**259**	**3,244**	**1252.51%**
			Line Total:	**406,640,775**	**100.0000%**	**378,660,306**	**250,693,573**	**66.21%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: CREDIT A&H(GRP&IND) [14]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
1	31		BERKSHIRE HATHAWAY GRP					
		34274	Central States Ind Co Of Omaha	656,716	53.0299%	656,716	-187,165	-28.50%
				656,716	**53.0299%**	**656,716**	**-187,165**	**-28.50%**
2	176		STATE FARM GRP					
		25178	State Farm Mut Auto Ins Co	581,673	46.9701%	513,177	110,061	21.45%
				581,673	**46.9701%**	**513,177**	**110,061**	**21.45%**
			Line Total:	**1,238,389**	**100.0000%**	**1,169,893**	**-77,104**	**-6.59%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: COLLECTIVELY RENEWABLE A&H [15.1]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
1	140		NATIONWIDE CORP GRP					
		11991	National Cas Co	175,088	99.6477%	179,912	81,253	45.16%
				175,088	**99.6477%**	**179,912**	**81,253**	**45.16%**
2	31		BERKSHIRE HATHAWAY GRP					
		22063	Government Employees Ins Co	619	0.3523%	636	-28	-4.40%
				619	**0.3523%**	**636**	**-28**	**-4.40%**
			Line Total:	**175,707**	**100.0000%**	**180,548**	**81,225**	**44.99%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: NON-CANCELLABLE A&H [15.2]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
1	111	LIBERTY MUT GRP						
		23043	Liberty Mut Ins Co	3,436	97.6969%	3,436	0	0.00%
				3,436	**97.6969%**	**3,436**	**0**	**0.00%**
2	468	Aegon US Holding Grp						
		10952	Stonebridge Cas Ins Co	81	2.3031%	76	0	0.00%
				81	**2.3031%**	**76**	**0**	**0.00%**
			Line Total:	**3,517**	**100.0000%**	**3,512**	**0**	**0.00%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: GUARANTEED RENEWABLE A&H [15.3]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
1	176	STATE FARM GRP						
		25178	State Farm Mut Auto Ins Co	47,766,809	58.1288%	15,812,081	31,597,118	199.83%
				47,766,809	**58.1288%**	**15,812,081**	**31,597,118**	**199.83%**
2	218	CNA INS GRP						
		20443	Continental Cas Co	34,302,295	41.7435%	3,347,264	64,927,277	1939.71%
				34,302,295	**41.7435%**	**3,347,264**	**64,927,277**	**1939.71%**
3	12	AMERICAN INTL GRP						
		19445	National Union Fire Ins Co Of Pitts	69,636	0.0847%	69,383	-1,973	-2.84%
				69,636	**0.0847%**	**69,383**	**-1,973**	**-2.84%**
4	111	LIBERTY MUT GRP						
		19704	American States Ins Co	27,523	0.0335%	30,900	-16,405	-53.09%
				27,523	**0.0335%**	**30,900**	**-16,405**	**-53.09%**
5	69	FARMERS INS GRP						
		20796	21st Century Premier Ins Co	3,068	0.0037%	3,182	3,111	97.77%
				3,068	**0.0037%**	**3,182**	**3,111**	**97.77%**
6	31	BERKSHIRE HATHAWAY GRP						
		38962	Genesis Ins Co	2,878	0.0035%	1,292	-8,349	-646.21%
				2,878	**0.0035%**	**1,292**	**-8,349**	**-646.21%**
7	27928	Amex Assur Co						
		27928	Amex Assur Co	1,264	0.0015%	1,264	0	0.00%
				1,264	**0.0015%**	**1,264**	**0**	**0.00%**
8	450	GENEVE HOLDINGS INC GRP						
		26581	Independence Amer Ins Co	601	0.0007%	601	0	0.00%
				601	**0.0007%**	**601**	**0**	**0.00%**
			Line Total:	**82,174,074**	**100.0000%**	**19,265,967**	**96,500,779**	**500.89%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: NON-RENEWABLE FOR STATED REASONS ONLY [15.4]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
1	176	STATE FARM GRP						
		25178	State Farm Mut Auto Ins Co	5,834,527	99.9073%	5,822,095	4,190,843	71.98%
				5,834,527	**99.9073%**	**5,822,095**	**4,190,843**	**71.98%**
2	218	CNA INS GRP						
		20443	Continental Cas Co	5,378	0.0921%	5,378	-102	-1.90%
		20427	American Cas Co Of Reading PA	33	0.0006%	33	-3	-9.09%
				5,411	**0.0927%**	**5,411**	**-105**	**-1.94%**
			Line Total:	**5,839,938**	**100.0000%**	**5,827,506**	**4,190,738**	**71.91%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: OTHER ACCIDENT ONLY [15.5]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
1	150	OLD REPUBLIC GRP						
		24147	Old Republic Ins Co	1,568,969	69.9550%	1,716,022	1,110,243	64.70%
				1,568,969	**69.9550%**	**1,716,022**	**1,110,243**	**64.70%**
2	1278	CSAA Ins Grp						
		15539	CSAA Ins Exch	477,225	21.2778%	811,210	178,968	22.06%
				477,225	**21.2778%**	**811,210**	**178,968**	**22.06%**
3	12	AMERICAN INTL GRP						
		19380	American Home Assur Co	110,336	4.9195%	116,734	-11,087	-9.50%
				110,336	**4.9195%**	**116,734**	**-11,087**	**-9.50%**
4	38	Chubb Inc Grp						
		20281	Federal Ins Co	76,056	3.3911%	76,417	-5,263	-6.89%
				76,056	**3.3911%**	**76,417**	**-5,263**	**-6.89%**
5	140	NATIONWIDE CORP GRP						
		11991	National Cas Co	9,065	0.4042%	4,448	110	2.47%
				9,065	**0.4042%**	**4,448**	**110**	**2.47%**
6	176	STATE FARM GRP						
		25178	State Farm Mut Auto Ins Co	657	0.0293%	689	4	0.58%
				657	**0.0293%**	**689**	**4**	**0.58%**
7	27928	Amex Assur Co						
		27928	Amex Assur Co	449	0.0200%	443	0	0.00%
				449	**0.0200%**	**443**	**0**	**0.00%**
8	41	CITIGROUP GRP						
		41211	Triton Ins Co	69	0.0031%	69	0	0.00%
				69	**0.0031%**	**69**	**0**	**0.00%**
			Line Total:	**2,242,826**	**100.0000%**	**2,726,032**	**1,272,975**	**46.70%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: ALL OTHER ACCIDENT AND HEALTH [15.7]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
1	361	Munich Re Grp						
		19720	American Alt Ins Corp	8,026,820	66.2771%	8,026,820	7,086,639	88.29%
				8,026,820	**66.2771%**	**8,026,820**	**7,086,639**	**88.29%**
2	176	STATE FARM GRP						
		25178	State Farm Mut Auto Ins Co	2,067,651	17.0725%	2,066,151	1,208,454	58.49%
				2,067,651	**17.0725%**	**2,066,151**	**1,208,454**	**58.49%**
3	785	MARKEL CORP GRP						
		38970	Markel Ins Co	1,474,388	12.1740%	1,525,325	878,652	57.60%
				1,474,388	**12.1740%**	**1,525,325**	**878,652**	**57.60%**
4	31	BERKSHIRE HATHAWAY GRP						
		34274	Central States Ind Co Of Omaha	392,185	3.2383%	397,116	22,447	5.65%
				392,185	**3.2383%**	**397,116**	**22,447**	**5.65%**
5	19	Assurant Inc Grp						
		10111	American Bankers Ins Co Of FL	116,875	0.9650%	116,875	-5,500	-4.71%
				116,875	**0.9650%**	**116,875**	**-5,500**	**-4.71%**
6	626	Ace Ltd Grp						
		22667	Ace Amer Ins Co	33,051	0.2729%	33,051	49,826	150.75%
				33,051	**0.2729%**	**33,051**	**49,826**	**150.75%**
7	218	CNA INS GRP						
		20443	Continental Cas Co	33	0.0003%	33	0	0.00%
				33	**0.0003%**	**33**	**0**	**0.00%**
			Line Total:	**12,111,003**	**100.0000%**	**12,165,371**	**9,240,518**	**75.96%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: WORKERS' COMPENSATION [16]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
1	35076	State Compensation Ins Fund						
		35076	State Compensation Ins Fund	1,112,517,683	10.8052%	1,109,993,774	825,775,316	74.39%
				1,112,517,683	**10.8052%**	**1,109,993,774**	**825,775,316**	**74.39%**
2	31	BERKSHIRE HATHAWAY GRP						
		10855	Cypress Ins Co	506,561,632	4.9199%	439,211,684	256,327,678	58.36%
		38865	California Ins Co	243,641,746	2.3663%	243,641,746	98,154,854	40.29%
		34630	Oak River Ins Co	105,735,714	1.0269%	102,438,852	55,004,964	53.70%
		31470	Norguard Ins Co	76,030,349	0.7384%	66,666,440	33,049,162	49.57%
		42390	Amguard Ins Co	42,463,095	0.4124%	42,031,452	29,612,492	70.45%
		14702	Eastguard Ins Co	1,643,406	0.0160%	1,903,051	559,894	29.42%
				976,075,942	**9.4800%**	**895,893,225**	**472,709,044**	**52.76%**
3	3548	Travelers Grp						
		25674	Travelers Prop Cas Co Of Amer	698,338,981	6.7825%	669,725,776	385,008,143	57.49%
		25887	United States Fidelity & Guar Co	9,867,811	0.0958%	34,547,847	21,661,739	62.70%
		36137	Travelers Commercial Ins Co	1,897,517	0.0184%	1,756,568	-411,926	-23.45%
		25658	Travelers Ind Co	963,963	0.0094%	1,251,491	8,733,821	697.87%
		25879	Fidelity & Guar Ins Underwriters Inc	820,890	0.0080%	687,373	449,391	65.38%
		19070	Standard Fire Ins Co	574,791	0.0056%	2,319,601	-736,113	-31.73%
		36463	Discover Prop & Cas Ins Co	494,478	0.0048%	627,735	-1,513,367	-241.08%
		25682	Travelers Ind Co Of CT	293,320	0.0028%	910,853	11,054,309	1213.62%
		41483	Farmington Cas Co	188,444	0.0018%	185,444	169,056	91.16%
		36161	Travelers Prop Cas Ins Co	70,493	0.0007%	307,454	-206,801	-67.26%
		36170	Travelers Cas Co Of CT	15,058	0.0001%	15,058	983,320	6530.22%
		19038	Travelers Cas & Surety Co	5,356	0.0001%	19,356	3,610,775	18654.55%
				713,531,102	**6.9301%**	**712,354,556**	**428,802,347**	**60.20%**
4	91	HARTFORD FIRE & CAS GRP						
		29459	Twin City Fire Ins Co Co	131,132,618	1.2736%	124,778,091	119,558,551	95.82%
		22357	Hartford Accident & Ind Co	114,965,198	1.1166%	115,799,755	104,719,437	90.43%
		11000	Sentinel Ins Co Ltd	110,960,170	1.0777%	108,957,788	97,364,506	89.36%
		19682	Hartford Fire In Co	107,141,576	1.0406%	113,867,783	141,922,633	124.64%
		37478	Hartford Ins Co Of The Midwest	67,259,457	0.6532%	88,708,352	114,562,822	129.15%
		30104	Hartford Underwriters Ins Co	61,452,175	0.5968%	59,744,005	38,376,790	64.24%
		34690	Property & Cas Ins Co Of Hartford	30,826,754	0.2994%	26,434,795	24,603,809	93.07%
		29424	Hartford Cas Ins Co	21,658,435	0.2104%	25,112,472	8,471,421	33.73%
		27120	Trumbull Ins Co	16,656,881	0.1618%	11,618,516	9,084,821	78.19%
				662,053,264	**6.4301%**	**675,021,557**	**658,664,790**	**97.58%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: WORKERS' COMPENSATION [16]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
5	212	ZURICH INS GRP						
		16535	Zurich Amer Ins Co	346,998,523	3.3702%	361,431,898	331,362,700	91.68%
		40142	American Zurich Ins Co	167,706,892	1.6288%	168,515,076	173,632,820	103.04%
		27855	Zurich Amer Ins Co Of IL	30,612,134	0.2973%	23,138,981	13,527,632	58.46%
		26247	American Guar & Liab Ins	17,473,532	0.1697%	21,863,470	26,474,762	121.09%
		19372	Northern Ins Co Of NY	4,271,294	0.0415%	5,856,034	6,822,093	116.50%
		19356	Maryland Cas Co	1,674,309	0.0163%	2,661,955	4,977,327	186.98%
		19305	Assurance Co Of Amer	1,414,950	0.0137%	2,001,619	5,963,741	297.95%
		41181	Universal Underwriters Ins Co	6	0.0000%	6	4,884,797	13283.33%
				570,151,640	**5.5375%**	**585,469,039**	**567,645,872**	**96.96%**
6	12	AMERICAN INTL GRP						
		19445	National Union Fire Ins Co Of Pitts	179,378,140	1.7422%	162,561,009	153,347,236	94.33%
		19429	Insurance Co Of The State Of PA	105,494,498	1.0246%	107,562,748	82,641,044	76.83%
		19410	Commerce & Industry Ins Co	90,502,423	0.8790%	84,781,771	51,211,839	60.40%
		23841	New Hampshire Ins Co	61,917,534	0.6014%	50,723,887	14,028,144	27.66%
		23809	Granite State Ins Co	61,460,826	0.5969%	68,703,146	39,389,666	57.33%
		19402	AIG Prop Cas Co	775,500	0.0075%	744,553	4,212,965	565.84%
		19380	American Home Assur Co	467,977	0.0045%	468,376	-9,952,771	-2124.95%
				499,996,898	**4.8561%**	**475,545,490**	**334,878,123**	**70.42%**
7	2538	AmTrust NGH Grp						
		19879	Security Natl Ins Co	267,480,098	2.5979%	219,648,301	114,843,886	52.29%
		25011	Wesco Ins Co	76,020,724	0.7383%	60,489,959	21,596,416	35.70%
		42376	Technology Ins Co Inc	50,555,186	0.4910%	42,235,247	14,859,748	35.18%
		22985	Sequoia Ins Co	49,693,439	0.4826%	51,590,342	36,588,296	70.92%
				443,749,447	**4.3098%**	**373,963,849**	**187,888,346**	**50.24%**
8	922	American Assets Grp						
		27847	Insurance Co Of The West	434,740,893	4.2224%	430,187,345	208,975,007	48.58%
		40029	Explorer Ins Co	5,586,775	0.0543%	6,273,133	-213,144	-3.40%
				440,327,668	**4.2766%**	**436,460,478**	**208,761,863**	**47.83%**
9	158	FAIRFAX FIN GRP						
		13269	Zenith Ins Co	325,147,539	3.1579%	321,011,322	142,941,854	44.53%
		30120	Znat Ins Co	71,502,751	0.6945%	67,944,794	24,064,176	35.42%
		21113	United States Fire Ins Co	30,628,156	0.2975%	45,938,153	25,684,752	55.91%
		21105	North River Ins Co	4,045,318	0.0393%	4,216,474	7,904,430	187.47%
		25534	TIG Ins Co	446,935	0.0043%	446,935	-2,112,965	-472.77%
		31348	Crum & Forster Ind Co	134,055	0.0013%	697,550	261,423	37.48%
		10936	Seneca Ins Co Inc	42,030	0.0004%	35,227	12,220	34.69%
				431,946,784	**4.1952%**	**440,290,455**	**198,755,890**	**45.14%**
10	3363	Employers Holdings Grp						
		11512	Employers Compensation Ins Co	410,204,147	3.9840%	388,277,483	308,110,616	79.35%
				410,204,147	**3.9840%**	**388,277,483**	**308,110,616**	**79.35%**
11	1120	EVEREST REINS HOLDINGS GRP						
		10120	Everest Natl Ins Co	327,368,593	3.1795%	315,798,747	223,875,162	70.89%
				327,368,593	**3.1795%**	**315,798,747**	**223,875,162**	**70.89%**

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12	111	LIBERTY MUT GRP						
		42404	Liberty Ins Corp	88,765,533	0.8621%	92,857,333	71,001,639	76.46%
		23035	Liberty Mut Fire Ins Co	84,059,543	0.8164%	108,137,989	128,495,468	118.83%
		26042	Wausau Underwriters Ins Co	51,297,666	0.4982%	58,961,780	67,050,437	113.72%
		21458	Employers Ins of Wausau	18,832,048	0.1829%	20,099,758	19,462,412	96.83%
		18333	Peerless Ind Ins Co	16,088,272	0.1563%	16,056,759	13,900,341	86.57%
		23043	Liberty Mut Ins Co	11,260,235	0.1094%	12,600,040	5,051,634	40.09%
		33588	First Liberty Ins Corp	9,159,281	0.0890%	7,528,927	5,774,902	76.70%
		24198	Peerless Ins Co	7,673,533	0.0745%	8,489,608	4,082,525	48.09%
		24171	Netherlands Ins Co The	5,666,923	0.0550%	5,981,709	1,962,337	32.81%
		26069	Wausau Business Ins Co	4,315,653	0.0419%	5,525,871	12,281,292	222.25%
		19704	American States Ins Co	3,935,972	0.0382%	4,923,766	3,003,523	61.00%
		41939	Liberty Northwest Ins Corp	3,694,726	0.0359%	4,710,550	-415,453	-8.82%
		24724	First Natl Ins Co Of Amer	3,647,345	0.0354%	4,022,303	1,589,945	39.53%
		19712	American States Ins Co Of TX	3,646,499	0.0354%	3,717,550	1,228,656	33.05%
		19690	American Economy Ins Co	3,523,300	0.0342%	3,727,716	1,097,721	29.45%
		24082	Ohio Security Ins Co	3,161,505	0.0307%	790,182	332,242	42.05%
		33600	LM Ins Corp	2,972,086	0.0289%	4,682,791	4,233,279	90.40%
		24732	General Ins Co Of Amer	840,044	0.0082%	652,996	-974,852	-149.29%
		24740	Safeco Ins Co Of Amer	572,997	0.0056%	572,448	11,605,630	2027.37%
		39012	Safeco Ins Co Of IL	412,967	0.0040%	424,621	-9,268,374	-2182.74%
		44393	West Amer Ins Co	178,464	0.0017%	51,402	64,027	124.56%
		24074	Ohio Cas Ins Co	177,627	0.0017%	67,165	41,931	62.43%
		24066	American Fire & Cas Co	126,326	0.0012%	29,325	29,088	99.19%
		10836	Golden Eagle Ins Corp	31	0.0000%	33	-1,211,134	370103.03%
				324,008,576	**3.1469%**	**364,612,622**	**340,419,216**	**93.36%**
13	84	American Financial Grp						
		43753	Republic Ind Co of CA	118,735,329	1.1532%	116,878,728	61,084,530	52.26%
		22179	Republic Ind Co Of Amer	68,687,618	0.6671%	67,603,668	29,560,115	43.73%
		32620	National Interstate Ins Co	38,193,245	0.3709%	31,537,544	23,444,528	74.34%
		21172	Vanliner Ins Co	11,329,060	0.1100%	10,793,234	4,879,135	45.21%
		26832	Great Amer Alliance Ins Co	10,018,081	0.0973%	5,485,362	3,485,792	63.55%
		22136	Great Amer Ins Co of NY	8,802,107	0.0855%	5,924,497	3,237,472	54.65%
		26344	Great Amer Assur Co	6,854,622	0.0666%	4,698,490	2,194,438	46.71%
				262,620,062	**2.5507%**	**242,921,523**	**127,886,010**	**52.64%**
14	38	Chubb Inc Grp						
		20281	Federal Ins Co	178,452,145	1.7332%	166,374,232	94,625,477	56.88%
		20346	Pacific Ind Co	34,054,405	0.3307%	32,585,261	12,774,625	39.20%
		12777	Chubb Ind Ins Co	21,242,605	0.2063%	21,663,316	11,797,630	54.46%
		20397	Vigilant Ins Co	10,563,981	0.1026%	9,531,197	2,195,823	23.04%
		20303	Great Northern Ins Co	8,363,368	0.0812%	7,735,285	3,247,962	41.99%
		10052	Chubb Natl Ins Co	196,672	0.0019%	78,054	36,322	46.53%
				252,873,176	**2.4560%**	**237,967,345**	**124,677,839**	**52.39%**

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15	748	Meadowbrook Ins Grp						
		18023	Star Ins Co	138,991,614	1.3499%	144,046,524	92,402,413	64.15%
		21903	Procentury Ins Co	78,104,606	0.7586%	76,993,827	41,074,913	53.35%
		25780	Williamsburg Natl Ins Co	11,606,196	0.1127%	16,598,118	7,868,600	47.41%
				228,702,416	**2.2212%**	**237,638,469**	**141,345,926**	**59.48%**
16	69	FARMERS INS GRP						
		21687	Mid Century Ins Co	99,384,723	0.9653%	90,893,915	58,229,795	64.06%
		21709	Truck Ins Exch	86,476,292	0.8399%	95,301,507	61,230,618	64.25%
		21652	Farmers Ins Exch	26,896,159	0.2612%	28,078,958	11,318,221	40.31%
		11185	Foremost Ins Co Grand Rapids MI	862,340	0.0084%	158,405	121,485	76.69%
		11800	Foremost Prop & Cas Ins Co	547,636	0.0053%	96,063	132,160	137.58%
		41513	Foremost Signature Ins Co	490,216	0.0048%	104,927	65,524	62.45%
		10315	Civic Prop & Cas Co	123,933	0.0012%	263,251	332,885	126.45%
		10318	Exact Prop & Cas Co Inc	67,135	0.0007%	166,426	102,652	61.68%
		10317	Neighborhood Spirit Prop & Cas Co	28,582	0.0003%	236,213	280,352	118.69%
				214,877,016	**2.0870%**	**215,299,665**	**131,813,692**	**61.22%**
17	661	BCBS of SC Grp						
		12157	Companion Prop & Cas Ins Co	193,341,030	1.8778%	194,082,898	188,066,839	96.90%
				193,341,030	**1.8778%**	**194,082,898**	**188,066,839**	**96.90%**
18	150	OLD REPUBLIC GRP						
		24139	Old Republic Gen Ins Corp	115,753,200	1.1242%	107,417,221	107,259,810	99.85%
		24147	Old Republic Ins Co	56,567,357	0.5494%	52,138,916	47,956,659	91.98%
		12262	Pennsylvania Manufacturers Assoc Ins	12,956,495	0.1258%	13,399,722	16,153,570	120.55%
		36897	Manufacturers Alliance Ins Co	4,426,380	0.0430%	5,462,800	6,620,597	121.19%
		11371	Great West Cas Co	1,815,107	0.0176%	1,747,459	374,020	21.40%
		41424	Pennsylvania Manufacturers Ind Co	1,645,607	0.0160%	1,342,913	2,443,383	181.95%
		20095	Bituminous Cas Corp	27,241	0.0003%	24,817	18,200	73.34%
		20109	Bituminous Fire & Marine Ins Co	22,317	0.0002%	22,193	19,400	87.41%
				193,213,704	**1.8766%**	**181,556,041**	**180,845,639**	**99.61%**
19	98	WR Berkley Corp GRP						
		10900	Preferred Employers Ins Co	121,755,683	1.1825%	92,221,452	38,473,318	41.72%
		25224	Great Divide Ins Co	31,996,021	0.3108%	31,096,295	18,960,678	60.97%
		38911	Berkley Natl Ins Co	5,662,006	0.0550%	4,110,844	1,543,496	37.55%
		40045	Starnet Ins Co	1,262,294	0.0123%	652,745	350,487	53.69%
		29580	Berkley Regional Ins Co	906,136	0.0088%	613,007	296,817	48.42%
		36684	Riverport Ins Co	19,964	0.0002%	8,085	738	9.13%
		23612	Midwest Employers Cas Co	12,629	0.0001%	19,233	-1,644	-8.55%
				161,614,733	**1.5697%**	**128,721,661**	**59,623,890**	**46.32%**
20	3489	Delek Grp						
		24538	Republic Underwriters Ins Co	140,878,272	1.3683%	106,345,091	62,883,853	59.13%
		19216	Southern Ins Co	18,315,999	0.1779%	17,064,944	13,026,487	76.33%
				159,194,271	**1.5461%**	**123,410,035**	**75,910,340**	**61.51%**

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21	626	Ace Ltd Grp						
		22667	Ace Amer Ins Co	137,318,531	1.3337%	129,900,309	42,864,746	33.00%
		20702	Ace Fire Underwriters Ins Co	7,123,005	0.0692%	7,035,467	4,427,621	62.93%
		43575	Indemnity Ins Co Of North Amer	2,942,344	0.0286%	3,165,337	3,842,955	121.41%
		20699	Ace Prop & Cas Ins Co	2,272,468	0.0221%	2,135,787	1,846,986	86.48%
		22748	Pacific Employers Ins Co	821,513	0.0080%	-1,788,424	8,634,574	-482.80%
		22713	Insurance Co of N Amer	19,757	0.0002%	61,955	-3,780,336	-6101.74%
				150,497,618	**1.4617%**	**140,510,431**	**57,836,546**	**41.16%**
22	3703	Tower Grp						
		40134	Castlepoint Natl Ins Co	52,190,934	0.5069%	57,631,671	60,832,942	105.55%
		44300	Tower Ins Co Of NY	34,032,030	0.3305%	65,875,722	74,099,235	112.48%
		15586	Preserver Ins Co	24,263,943	0.2357%	23,223,621	17,535,470	75.51%
				110,486,907	**1.0731%**	**146,731,014**	**152,467,647**	**103.91%**
23	218	CNA INS GRP						
		20508	Valley Forge Ins Co	36,311,433	0.3527%	36,652,986	25,360,691	69.19%
		20427	American Cas Co Of Reading PA	33,604,619	0.3264%	32,845,914	27,527,283	83.81%
		20478	National Fire Ins Co Of Hartford	14,589,070	0.1417%	16,095,054	12,777,402	79.39%
		20443	Continental Cas Co	7,394,457	0.0718%	8,996,884	17,994,272	200.01%
		20494	Transportation Ins Co	4,949,390	0.0481%	7,497,643	8,291,801	110.59%
		35289	Continental Ins Co	3,277,829	0.0318%	2,587,012	6,100,680	235.82%
				100,126,798	**0.9725%**	**104,675,493**	**98,052,129**	**93.67%**
24	88	The Hanover Ins Grp						
		42552	Nova Cas Co	54,267,779	0.5271%	51,870,404	25,095,348	48.38%
		36064	Hanover Amer Ins Co	25,476,798	0.2474%	24,815,991	24,583,131	99.06%
		31534	Citizens Ins Co Of Amer	5,302,346	0.0515%	4,143,178	3,340,175	80.62%
		22306	Massachusetts Bay Ins Co	4,788,206	0.0465%	4,142,656	2,655,481	64.10%
		22292	Hanover Ins Co	3,616,682	0.0351%	3,193,554	2,331,398	73.00%
		41840	Allmerica Fin Benefit Ins Co	2,600,943	0.0253%	1,952,902	2,676,160	137.04%
				96,052,754	**0.9329%**	**90,118,685**	**60,681,693**	**67.34%**
25	785	MARKEL CORP GRP						
		38970	Markel Ins Co	91,581,568	0.8895%	93,598,523	48,024,105	51.31%
				91,581,568	**0.8895%**	**93,598,523**	**48,024,105**	**51.31%**
26	1279	Arch Ins Grp						
		11150	Arch Ins Co	70,602,372	0.6857%	66,078,145	35,962,072	54.42%
				70,602,372	**0.6857%**	**66,078,145**	**35,962,072**	**54.42%**
27	176	STATE FARM GRP						
		25143	State Farm Fire & Cas Co	66,536,450	0.6462%	65,117,108	55,168,558	84.72%
				66,536,450	**0.6462%**	**65,117,108**	**55,168,558**	**84.72%**

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28	796	QBE INS GRP						
		37257	Praetorian Ins Co	37,017,102	0.3595%	32,116,907	42,875,695	133.50%
		39217	QBE Ins Corp	16,561,784	0.1609%	16,446,688	7,175,901	43.63%
		27740	North Pointe Ins Co	5,779,433	0.0561%	4,437,975	1,753,880	39.52%
		10340	Stonington Ins Co	3,599,713	0.0350%	3,331,991	1,917,896	57.56%
		24449	Regent Ins Co	393,890	0.0038%	464,148	1,224,820	263.89%
		24414	General Cas Co Of WI	350,550	0.0034%	383,818	309,415	80.62%
				63,702,472	**0.6187%**	**57,181,527**	**55,257,607**	**96.64%**
29	3098	Tokio Marine Holdings Inc GRP						
		15105	Safety Natl Cas Corp	33,210,082	0.3225%	30,798,677	14,956,326	48.56%
		10945	Tokio Marine Amer Ins Co	13,173,949	0.1279%	12,167,656	8,421,627	69.21%
		32301	TNUS Ins Co	6,922,396	0.0672%	6,479,043	5,466,234	84.37%
		41238	Trans Pacific Ins Co	6,279,411	0.0610%	5,143,828	4,180,394	81.27%
				59,585,838	**0.5787%**	**54,589,204**	**33,024,581**	**60.50%**
30	761	ALLIANZ INS GRP						
		21857	American Ins Co	19,275,651	0.1872%	23,055,428	-1,503,816	-6.52%
		21849	American Automobile Ins Co	17,513,528	0.1701%	17,719,585	6,650,934	37.53%
		21881	National Surety Corp	11,609,192	0.1128%	14,455,598	18,398,943	127.28%
		21873	Firemans Fund Ins Co	8,584,500	0.0834%	9,654,872	19,943,290	206.56%
		21865	Associated Ind Corp	1,717,220	0.0167%	1,774,057	1,920,637	108.26%
				58,700,091	**0.5701%**	**66,659,540**	**45,409,988**	**68.12%**
31	1285	XL AMER GRP						
		37885	XL Specialty Ins Co	45,030,560	0.4374%	40,858,310	21,674,021	53.05%
		24554	XL Ins Amer Inc	10,092,026	0.0980%	7,438,757	4,726,081	63.53%
		22322	Greenwich Ins Co	1,016,337	0.0099%	1,614,692	868,892	53.81%
				56,138,923	**0.5452%**	**49,911,759**	**27,268,994**	**54.63%**
32	38733	Alaska Natl Ins Co						
		38733	Alaska Natl Ins Co	53,888,887	0.5234%	42,715,681	14,009,000	32.80%
				53,888,887	**0.5234%**	**42,715,681**	**14,009,000**	**32.80%**
33	572	BCBS OF MI GRP						
		12177	Compwest Ins Co	47,518,082	0.4615%	35,684,366	32,732,018	91.73%
		10166	Accident Fund Ins Co of Amer	2,168,701	0.0211%	2,169,137	1,075,260	49.57%
		29157	United WI Ins Co	518,954	0.0050%	503,914	300,265	59.59%
				50,205,737	**0.4876%**	**38,357,417**	**34,107,543**	**88.92%**
34	169	SENTRY INS GRP						
		24988	Sentry Ins A Mut Co	23,906,172	0.2322%	22,064,018	17,280,670	78.32%
		23434	Middlesex Ins Co	12,667,931	0.1230%	11,277,145	4,774,497	42.34%
		28460	Sentry Cas Co	11,313,900	0.1099%	9,878,041	5,183,804	52.48%
		21180	Sentry Select Ins Co	2,038,663	0.0198%	1,843,663	898,391	48.73%
				49,926,666	**0.4849%**	**45,062,867**	**28,137,362**	**62.44%**

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35	4702	Sparta Grp						
		10079	SPARTA Amer Ins Co	24,838,363	0.2412%	25,433,836	18,072,720	71.06%
		20613	Sparta Ins Co	23,318,675	0.2265%	23,812,528	29,951,338	125.78%
				48,157,038	**0.4677%**	**49,246,364**	**48,024,058**	**97.52%**
36	256	ProSight GRP						
		16608	New York Marine & Gen Ins Co	47,537,901	0.4617%	50,432,543	31,292,725	62.05%
				47,537,901	**0.4617%**	**50,432,543**	**31,292,725**	**62.05%**
37	501	Alleghany Grp						
		11555	Pacific Compensation Ins Co	41,814,539	0.4061%	39,917,555	31,516,681	78.95%
				41,814,539	**0.4061%**	**39,917,555**	**31,516,681**	**78.95%**
38	4670	Starr Grp						
		38318	Starr Ind & Liab Co	40,707,412	0.3954%	27,340,381	14,403,047	52.68%
				40,707,412	**0.3954%**	**27,340,381**	**14,403,047**	**52.68%**
39	41394	Benchmark Ins Co						
		41394	Benchmark Ins Co	39,672,302	0.3853%	39,392,959	16,834,800	42.74%
				39,672,302	**0.3853%**	**39,392,959**	**16,834,800**	**42.74%**
40	853	PUBLIC SERV GRP						
		15059	Public Serv Ins Co	36,986,516	0.3592%	37,021,037	35,016,149	94.58%
				36,986,516	**0.3592%**	**37,021,037**	**35,016,149**	**94.58%**
41	18767	Church Mut Ins Co						
		18767	Church Mut Ins Co	30,256,543	0.2939%	27,830,586	21,195,755	76.16%
				30,256,543	**0.2939%**	**27,830,586**	**21,195,755**	**76.16%**
42	10520	Care W Ins Co						
		10520	Care W Ins Co	29,715,528	0.2886%	27,839,495	13,621,316	48.93%
				29,715,528	**0.2886%**	**27,839,495**	**13,621,316**	**48.93%**
43	4715	MS & AD Ins Grp						
		20362	Mitsui Sumitomo Ins Co of Amer	20,523,114	0.1993%	20,218,440	14,858,702	73.49%
		22551	Mitsui Sumitomo Ins USA Inc	8,443,649	0.0820%	7,174,751	7,195,327	100.29%
				28,966,763	**0.2813%**	**27,393,191**	**22,054,029**	**80.51%**
44	1129	White Mountains Grp						
		27154	Atlantic Specialty Ins Co	27,337,577	0.2655%	21,166,615	11,654,150	55.06%
		20648	Employers Fire Ins Co	486,713	0.0047%	1,061,905	449,324	42.31%
		21970	OneBeacon Ins Co	264,590	0.0026%	2,804,476	3,399,117	121.20%
		20621	OneBeacon Amer Ins Co	158,776	0.0015%	1,327,935	4,312,362	324.74%
		14190	OBI Natl Ins Co	12,053	0.0001%	861	448	52.03%
				28,259,709	**0.2745%**	**26,361,792**	**19,815,401**	**75.17%**
45	4725	Enstar Grp						
		15563	SeaBright Ins Co	27,138,403	0.2636%	77,060,146	76,241,671	98.94%
				27,138,403	**0.2636%**	**77,060,146**	**76,241,671**	**98.94%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: WORKERS' COMPENSATION [16]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
46	38300	Samsung Fire & Marine Ins Co Ltd						
		38300	Samsung Fire & Marine Ins Co Ltd	25,487,218	0.2475%	18,411,901	9,798,652	53.22%
				25,487,218	**0.2475%**	**18,411,901**	**9,798,652**	**53.22%**
47	3219	NKSJ Holdings Inc Grp						
		11126	Sompo Japan Ins Co of Amer	14,026,671	0.1362%	12,707,654	6,990,853	55.01%
		27073	Nipponkoa Ins Co Ltd US Br	7,505,790	0.0729%	6,871,947	7,768,624	113.05%
		38997	Sompo Japan Fire & Mar Ins Co Amer	2,056,101	0.0200%	1,971,814	1,263,235	64.06%
				23,588,562	**0.2291%**	**21,551,415**	**16,022,712**	**74.35%**
48	36790	Springfield Ins Co Inc						
		36790	Springfield Ins Co Inc	22,786,094	0.2213%	22,343,175	23,792,445	106.49%
				22,786,094	**0.2213%**	**22,343,175**	**23,792,445**	**106.49%**
49	867	Baldwin & Lyons Grp						
		12416	Protective Ins Co	20,512,139	0.1992%	20,512,139	11,226,631	54.73%
				20,512,139	**0.1992%**	**20,512,139**	**11,226,631**	**54.73%**
50	303	GUIDEONE INS GRP						
		15032	Guideone Mut Ins Co	14,785,445	0.1436%	14,195,153	5,011,345	35.30%
				14,785,445	**0.1436%**	**14,195,153**	**5,011,345**	**35.30%**
51	40975	Dentists Ins Co						
		40975	Dentists Ins Co	14,115,105	0.1371%	13,047,778	6,326,534	48.49%
				14,115,105	**0.1371%**	**13,047,778**	**6,326,534**	**48.49%**
52	93	STATE NATL GRP						
		12831	State Natl Ins Co Inc	12,342,597	0.1199%	15,270,755	1,037,449	6.79%
				12,342,597	**0.1199%**	**15,270,755**	**1,037,449**	**6.79%**
53	361	Munich Re Grp						
		19720	American Alt Ins Corp	6,852,537	0.0666%	9,353,654	8,420,098	90.02%
		23450	American Family Home Ins Co	4,322,228	0.0420%	2,454,467	1,919,871	78.22%
		23469	American Modern Home Ins Co	81,127	0.0008%	28,713	18,572	64.68%
				11,255,892	**0.1093%**	**11,836,834**	**10,358,541**	**87.51%**
54	140	NATIONWIDE CORP GRP						
		11991	National Cas Co	9,132,226	0.0887%	5,905,614	2,863,489	48.49%
		13838	Farmland Mut Ins Co	846,417	0.0082%	804,194	81,603	10.15%
		28223	Nationwide Agribusiness Ins Co	316,565	0.0031%	1,305,871	1,795,356	137.48%
		23779	Nationwide Mut Fire Ins Co	18,921	0.0002%	19,644	-808,888	-4117.74%
				10,314,129	**0.1002%**	**8,035,323**	**3,931,560**	**48.93%**
55	23108	Lumbermens Underwriting Alliance						
		23108	Lumbermens Underwriting Alliance	9,978,399	0.0969%	12,720,837	8,860,806	69.66%
				9,978,399	**0.0969%**	**12,720,837**	**8,860,806**	**69.66%**
56	517	HANNOVER GRP						
		41343	HDI Gerling Amer Ins Co	9,758,036	0.0948%	8,228,168	9,878,183	120.05%
				9,758,036	**0.0948%**	**8,228,168**	**9,878,183**	**120.05%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: WORKERS' COMPENSATION [16]

Sorted by Market Share

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Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
57	4701	Torus Ins Grp						
		25496	Torus Natl Ins Co	9,646,816	0.0937%	26,430	14,899	56.37%
				9,646,816	**0.0937%**	**26,430**	**14,899**	**56.37%**
58	457	ARGONAUT GRP						
		19801	Argonaut Ins Co	8,245,381	0.0801%	7,839,743	5,006,073	63.86%
		19828	Argonaut Midwest Ins Co	876,810	0.0085%	1,154,704	1,098,848	95.16%
		19844	Argonaut SW Ins Co	256,095	0.0025%	256,095	-1,172,663	-457.90%
				9,378,286	**0.0911%**	**9,250,542**	**4,932,258**	**53.32%**
59	349	FLORISTS MUT GRP						
		13978	Florists Mut Ins Co	7,648,637	0.0743%	10,263,254	9,190,503	89.55%
				7,648,637	**0.0743%**	**10,263,254**	**9,190,503**	**89.55%**
60	13528	Brotherhood Mut Ins Co						
		13528	Brotherhood Mut Ins Co	7,252,401	0.0704%	6,550,945	1,149,137	17.54%
				7,252,401	**0.0704%**	**6,550,945**	**1,149,137**	**17.54%**
61	57	ELECTRIC INS GRP						
		21261	Electric Ins Co	5,736,993	0.0557%	5,736,993	10,898,517	189.97%
				5,736,993	**0.0557%**	**5,736,993**	**10,898,517**	**189.97%**
62	40517	Advantage Workers Comp Ins Co						
		40517	Advantage Workers Comp Ins Co	3,597,219	0.0349%	3,639,239	9,614,467	264.19%
				3,597,219	**0.0349%**	**3,639,239**	**9,614,467**	**264.19%**
63	124	AMERISURE CO GRP						
		23396	Amerisure Mut Ins Co	3,564,822	0.0346%	3,588,740	2,614,942	72.87%
				3,564,822	**0.0346%**	**3,588,740**	**2,614,942**	**72.87%**
64	4381	Houston Intl Ins Grp						
		35408	Imperium Ins Co	3,166,840	0.0308%	1,191,097	-5,650,386	-474.39%
				3,166,840	**0.0308%**	**1,191,097**	**-5,650,386**	**-474.39%**
65	775	PHARMACISTS MUT GRP						
		13714	Pharmacists Mut Ins Co	2,970,979	0.0289%	2,241,504	1,559,433	69.57%
				2,970,979	**0.0289%**	**2,241,504**	**1,559,433**	**69.57%**
66	225	IAT Reins Co Grp						
		28886	Transguard Ins Co Of Amer Inc	2,847,196	0.0277%	2,515,861	1,821,806	72.41%
				2,847,196	**0.0277%**	**2,515,861**	**1,821,806**	**72.41%**
67	783	RLI INS GRP						
		13056	RLI Ins Co	2,079,473	0.0202%	1,720,610	955,922	55.56%
				2,079,473	**0.0202%**	**1,720,610**	**955,922**	**55.56%**
68	594	AMERICAN CONTRACTORS INS GRP						
		19984	ACIG Ins Co	1,603,302	0.0156%	1,603,302	6,645,509	414.49%
				1,603,302	**0.0156%**	**1,603,302**	**6,645,509**	**414.49%**
69	12297	Petroleum Cas Co						
		12297	Petroleum Cas Co	1,412,494	0.0137%	1,412,494	933,505	66.09%
				1,412,494	**0.0137%**	**1,412,494**	**933,505**	**66.09%**

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Line of Business: WORKERS' COMPENSATION [16]

Sorted by Market Share

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Licensed companies only

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70	244		CINCINNATI FIN GRP					
		10677	Cincinnati Ins Co	1,164,848	0.0113%	1,124,322	3,760,558	334.47%
		28665	Cincinnati Cas Co	64,608	0.0006%	13,127	2,987	22.75%
		23280	The Cincinnati Ind Co	29,880	0.0003%	8,365	1,260	15.06%
				1,259,336	**0.0122%**	**1,145,814**	**3,764,805**	**328.57%**
71	62		EMC INS CO GRP					
		21415	Employers Mut Cas Co	1,151,460	0.0112%	1,133,809	1,196,859	105.56%
				1,151,460	**0.0112%**	**1,133,809**	**1,196,859**	**105.56%**
72	680		AMERISAFE GRP					
		31895	American Interstate Ins Co	590,530	0.0057%	628,658	231,399	36.81%
				590,530	**0.0057%**	**628,658**	**231,399**	**36.81%**
73	553		Arrowpoint Capital Grp					
		24678	Arrowood Ind Co	489,768	0.0048%	489,768	13,276,615	2710.80%
				489,768	**0.0048%**	**489,768**	**13,276,615**	**2710.80%**
74	1332		MAINE EMPLOYERS MUT INS GRP					
		11030	Memic Ind Co	479,848	0.0047%	334,529	205,154	61.33%
				479,848	**0.0047%**	**334,529**	**205,154**	**61.33%**
75	33		CALIFORNIA CAS MGMT GRP					
		20117	California Cas Ind Exch	415,439	0.0040%	413,109	3,845,262	930.81%
				415,439	**0.0040%**	**413,109**	**3,845,262**	**930.81%**
76	201		UTICA GRP					
		25976	Utica Mut Ins Co	109,108	0.0011%	210,923	-575,650	-272.92%
		25984	Graphic Arts Mut Ins Co	99,891	0.0010%	113,315	29,092	25.67%
				208,999	**0.0020%**	**324,238**	**-546,558**	**-168.57%**
77	23663		National Amer Ins Co					
		23663	National Amer Ins Co	53,575	0.0005%	50,967	43,744	85.83%
				53,575	**0.0005%**	**50,967**	**43,744**	**85.83%**
78	11118		Federated Rural Electric Ins Exch					
		11118	Federated Rural Electric Ins Exch	31,976	0.0003%	32,084	4,632,046	14437.25%
				31,976	**0.0003%**	**32,084**	**4,632,046**	**14437.25%**
79	3786		Endurance Grp					
		11551	Endurance Reins Corp of Amer	30,212	0.0003%	30,212	17,679,522	58518.21%
				30,212	**0.0003%**	**30,212**	**17,679,522**	**58518.21%**
80	4743		Christus Hlth Grp					
		36234	Preferred Professional Ins Co	24,765	0.0002%	23,019	146,379	635.91%
				24,765	**0.0002%**	**23,019**	**146,379**	**635.91%**
			Line Total:	**10,296,178,869**	**100.0000%**	**10,046,923,051**	**7,057,280,814**	**70.24%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: OTHER LIABILITY OCCURRENCE [17.1]

Sorted by Market Share

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Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
1	626	Ace Ltd Grp						
		22667	Ace Amer Ins Co	150,996,210	5.8112%	159,730,200	33,721,571	21.11%
		20699	Ace Prop & Cas Ins Co	28,871,212	1.1111%	24,542,646	17,530,420	71.43%
		10030	Westchester Fire Ins Co	11,781,183	0.4534%	11,180,502	-769,416	-6.88%
		18279	Bankers Standard Ins Co	6,704,463	0.2580%	6,001,835	2,983,505	49.71%
		20702	Ace Fire Underwriters Ins Co	253,922	0.0098%	241,332	121,956	50.53%
		43575	Indemnity Ins Co Of North Amer	172,567	0.0066%	120,550	204,637	169.75%
		22748	Pacific Employers Ins Co	105,137	0.0040%	29,419	284,674	967.65%
				198,884,694	**7.6543%**	**201,846,484**	**54,077,347**	**26.79%**
2	111	LIBERTY MUT GRP						
		23035	Liberty Mut Fire Ins Co	32,130,461	1.2366%	24,265,394	10,516,574	43.34%
		10836	Golden Eagle Ins Corp	31,613,551	1.2167%	31,990,245	11,277,068	35.25%
		19917	Liberty Ins Underwriters Inc	24,925,530	0.9593%	26,071,385	23,114,948	88.66%
		24740	Safeco Ins Co Of Amer	23,668,753	0.9109%	22,654,708	14,798,201	65.32%
		24198	Peerless Ins Co	14,691,050	0.5654%	14,921,652	4,165,104	27.91%
		42404	Liberty Ins Corp	14,667,389	0.5645%	13,467,073	8,620,224	64.01%
		23043	Liberty Mut Ins Co	11,394,390	0.4385%	14,277,709	966,407	6.77%
		24066	American Fire & Cas Co	10,616,277	0.4086%	8,072,526	4,518,910	55.98%
		19704	American States Ins Co	9,845,243	0.3789%	10,197,830	5,777,685	56.66%
		26042	Wausau Underwriters Ins Co	8,804,239	0.3388%	9,735,858	6,466,387	66.42%
		24732	General Ins Co Of Amer	1,700,161	0.0654%	1,639,468	2,392,801	145.95%
		21458	Employers Ins of Wausau	1,467,847	0.0565%	1,362,083	5,425,841	398.35%
		26069	Wausau Business Ins Co	951,851	0.0366%	1,323,203	1,793,632	135.55%
		33600	LM Ins Corp	824,951	0.0317%	501,011	159,585	31.85%
		19690	American Economy Ins Co	577,361	0.0222%	462,758	257,537	55.65%
		18333	Peerless Ind Ins Co	492,262	0.0189%	408,808	57,580	14.08%
		24724	First Natl Ins Co Of Amer	442,203	0.0170%	445,876	202,791	45.48%
		24082	Ohio Security Ins Co	328,748	0.0127%	66,037	16,082	24.35%
		33588	First Liberty Ins Corp	243,049	0.0094%	202,787	160,659	79.23%
		44393	West Amer Ins Co	89,685	0.0035%	14,629	3,609	24.67%
		24074	Ohio Cas Ins Co	82,525	0.0032%	19,299	-602,631	-3122.60%
		24171	Netherlands Ins Co The	8,370	0.0003%	18,991	-4,435	-23.35%
				189,565,896	**7.2956%**	**182,119,330**	**100,084,559**	**54.96%**
3	12	AMERICAN INTL GRP						
		19445	National Union Fire Ins Co Of Pitts	141,495,214	5.4456%	145,747,162	96,042,667	65.90%
		19402	AIG Prop Cas Co	22,680,610	0.8729%	22,164,650	17,019,960	76.79%
		23841	New Hampshire Ins Co	9,007,665	0.3467%	8,996,611	9,269,136	103.03%
		19380	American Home Assur Co	2,728,559	0.1050%	2,882,026	-10,722,034	-372.03%
		23809	Granite State Ins Co	1,566,766	0.0603%	1,654,794	-216,252	-13.07%
		19429	Insurance Co Of The State Of PA	299,997	0.0115%	2,622,645	44,576,447	1699.68%
		19399	AIU Ins Co	275	0.0000%	275	-1,690,815	-614841.82%
				177,779,086	**6.8420%**	**184,068,163**	**154,279,109**	**83.82%**

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Line of Business: OTHER LIABILITY OCCURRENCE [17.1]

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4	3548	Travelers Grp						
		25674	Travelers Prop Cas Co Of Amer	83,249,950	3.2040%	81,326,753	10,366,564	12.75%
		24767	St Paul Fire & Marine Ins Co	49,628,036	1.9100%	49,939,798	8,481,315	16.98%
		25682	Travelers Ind Co Of CT	28,031,266	1.0788%	26,301,706	9,483,945	36.06%
		19070	Standard Fire Ins Co	6,297,871	0.2424%	6,297,340	1,721,618	27.34%
		36137	Travelers Commercial Ins Co	1,878,603	0.0723%	1,817,715	-377,830	-20.79%
		24791	St Paul Mercury Ins Co	1,313,760	0.0506%	2,462,890	-1,440,990	-58.51%
		36161	Travelers Prop Cas Ins Co	1,084,948	0.0418%	1,272,255	1,661,578	130.60%
		36463	Discover Prop & Cas Ins Co	599,894	0.0231%	986,248	1,787,512	181.24%
		24015	Northland Ins Co	280,400	0.0108%	284,439	172,943	60.80%
		25658	Travelers Ind Co	28,765	0.0011%	-95,340	-3,019,926	3167.53%
		24775	St Paul Guardian Ins Co	17,926	0.0007%	16,853	-81,029	-480.80%
		19224	St Paul Protective Ins Co	154	0.0000%	166	140,628	84715.66%
				172,411,573	**6.6354%**	**170,610,823**	**28,896,328**	**16.94%**
5	212	ZURICH INS GRP						
		16535	Zurich Amer Ins Co	121,364,257	4.6708%	120,689,498	25,637,123	21.24%
		26247	American Guar & Liab Ins	26,567,115	1.0225%	26,364,050	14,838,466	56.28%
		41181	Universal Underwriters Ins Co	11,509,505	0.4430%	10,897,661	-835,937	-7.67%
		21326	Empire Fire & Marine Ins Co	3,507,262	0.1350%	3,385,982	853,084	25.19%
		27855	Zurich Amer Ins Co Of IL	3,095,449	0.1191%	3,123,642	-204,999	-6.56%
		40142	American Zurich Ins Co	869,780	0.0335%	5,073,632	666,858	13.14%
		39306	Fidelity & Deposit Co Of MD	740,857	0.0285%	762,558	251,359	32.96%
				167,654,225	**6.4523%**	**170,297,023**	**41,205,954**	**24.20%**
6	176	STATE FARM GRP						
		25151	State Farm Gen Ins Co	149,152,552	5.7403%	147,684,189	80,622,830	54.59%
		25178	State Farm Mut Auto Ins Co	133,728	0.0051%	447,894	0	0.00%
				149,286,280	**5.7454%**	**148,132,083**	**80,622,830**	**54.43%**
7	38	Chubb Inc Grp						
		20281	Federal Ins Co	105,581,951	4.0634%	105,203,194	75,467,094	71.73%
		20397	Vigilant Ins Co	934,586	0.0360%	1,008,732	2,936,206	291.08%
		20303	Great Northern Ins Co	548,632	0.0211%	500,910	46,195	9.22%
		20346	Pacific Ind Co	76,884	0.0030%	114,716	-9,716,685	-8470.21%
				107,142,053	**4.1235%**	**106,827,552**	**68,732,810**	**64.34%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: OTHER LIABILITY OCCURRENCE [17.1]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
8	140	NATIONWIDE CORP GRP						
		28223	Nationwide Agribusiness Ins Co	24,126,081	0.9285%	23,489,212	15,926,993	67.81%
		23787	Nationwide Mut Ins Co	22,084,743	0.8500%	20,010,824	14,037,430	70.15%
		19100	Amco Ins Co	20,585,132	0.7922%	19,745,837	12,551,095	63.56%
		15580	Scottsdale Ind Co	13,347,289	0.5137%	13,217,455	3,951,019	29.89%
		11991	National Cas Co	6,649,890	0.2559%	5,898,611	2,392,497	40.56%
		42579	Allied Prop & Cas Ins Co	4,715,969	0.1815%	4,626,796	2,448,381	52.92%
		13838	Farmland Mut Ins Co	2,350,011	0.0904%	1,903,867	638,436	33.53%
		25453	Nationwide Ins Co Of Amer	1,932,170	0.0744%	1,784,504	-414,975	-23.25%
		18961	Crestbrook Ins Co	343,024	0.0132%	283,185	35,110	12.40%
		22209	Freedom Specialty Ins Co	15,801	0.0006%	3,649	3,130,304	85785.26%
		13242	Titan Ind Co	5,330	0.0002%	5,197	34	0.65%
		42889	Victoria Fire & Cas Co	801	0.0000%	642	8	1.25%
		42587	Depositors Ins Co	600	0.0000%	600	68	11.33%
				96,156,841	**3.7007%**	**90,970,379**	**54,696,400**	**60.13%**
9	69	FARMERS INS GRP						
		21709	Truck Ins Exch	60,414,254	2.3251%	59,576,183	64,820,823	108.80%
		21660	Fire Ins Exch	18,897,023	0.7273%	18,086,679	9,391,322	51.92%
		11185	Foremost Ins Co Grand Rapids MI	8,040,604	0.3095%	7,913,901	4,364,979	55.16%
		21652	Farmers Ins Exch	4,669,665	0.1797%	4,588,997	2,303,028	50.19%
		10317	Neighborhood Spirit Prop & Cas Co	1,348,375	0.0519%	1,373,956	173,774	12.65%
		10315	Civic Prop & Cas Co	326,657	0.0126%	353,396	26,054	7.37%
		10318	Exact Prop & Cas Co Inc	168,967	0.0065%	171,433	-30,533	-17.81%
		41513	Foremost Signature Ins Co	125,598	0.0048%	16,040	6,169	38.46%
		21687	Mid Century Ins Co	81,582	0.0031%	79,594	52,063	65.41%
		11800	Foremost Prop & Cas Ins Co	5,424	0.0002%	272	0	0.00%
				94,078,149	**3.6207%**	**92,160,451**	**81,107,679**	**88.01%**
10	761	ALLIANZ INS GRP						
		21873	Firemans Fund Ins Co	45,725,254	1.7598%	48,005,168	32,964,665	68.67%
		21849	American Automobile Ins Co	9,791,097	0.3768%	10,369,859	8,095,597	78.07%
		21881	National Surety Corp	8,684,636	0.3342%	6,056,196	10,506,758	173.49%
		21857	American Ins Co	8,013,839	0.3084%	8,477,310	13,231,626	156.08%
		21865	Associated Ind Corp	1,394,561	0.0537%	1,431,920	-870,101	-60.76%
		35300	Allianz Global Risks US Ins Co	423,411	0.0163%	523,986	-500,975	-95.61%
		22810	Chicago Ins Co	11,996	0.0005%	12,082	1,286,552	10648.50%
				74,044,794	**2.8497%**	**74,876,521**	**64,714,122**	**86.43%**
11	84	American Financial Grp						
		16691	Great Amer Ins Co	26,163,464	1.0069%	25,013,791	8,656,831	34.61%
		26344	Great Amer Assur Co	21,242,694	0.8175%	18,427,905	-2,852,875	-15.48%
		22136	Great Amer Ins Co of NY	12,258,959	0.4718%	11,329,833	10,933,588	96.50%
		26832	Great Amer Alliance Ins Co	4,592,442	0.1767%	4,136,786	-172,813	-4.18%
		32620	National Interstate Ins Co	3,660,375	0.1409%	4,379,350	557,821	12.74%
		21172	Vanliner Ins Co	2,233,424	0.0860%	2,015,621	1,604,692	79.61%
		41106	Triumphe Cas Co	98	0.0000%	1	0	0.00%
				70,151,456	**2.6998%**	**65,303,287**	**18,727,244**	**28.68%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: OTHER LIABILITY OCCURRENCE [17.1]

Sorted by Market Share

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Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
12	91	HARTFORD FIRE & CAS GRP						
		19682	Hartford Fire In Co	19,976,816	0.7688%	17,315,554	9,913,588	57.25%
		29424	Hartford Cas Ins Co	19,092,812	0.7348%	20,170,979	12,134,502	60.16%
		11000	Sentinel Ins Co Ltd	8,641,338	0.3326%	7,255,594	1,093,970	15.08%
		30104	Hartford Underwriters Ins Co	4,046,652	0.1557%	4,898,717	2,221,509	45.35%
		29459	Twin City Fire Ins Co Co	3,636,360	0.1399%	3,702,304	1,095,193	29.58%
		27120	Trumbull Ins Co	1,391,899	0.0536%	934,278	270,468	28.95%
		22357	Hartford Accident & Ind Co	1,005,124	0.0387%	622,322	1,979,765	318.13%
		37478	Hartford Ins Co Of The Midwest	574,057	0.0221%	638,656	-510,897	-80.00%
		34690	Property & Cas Ins Co Of Hartford	19,066	0.0007%	21,699	1,731	7.98%
				58,384,124	**2.2470%**	**55,560,103**	**28,199,829**	**50.76%**
13	218	CNA INS GRP						
		20443	Continental Cas Co	27,263,184	1.0492%	25,011,464	30,248,798	120.94%
		20478	National Fire Ins Co Of Hartford	12,919,204	0.4972%	12,858,526	6,687,181	52.01%
		20508	Valley Forge Ins Co	11,908,145	0.4583%	11,847,330	15,710,181	132.61%
		20494	Transportation Ins Co	1,761,165	0.0678%	1,726,451	-1,681,818	-97.41%
		20427	American Cas Co Of Reading PA	1,487,583	0.0573%	2,071,996	150,128	7.25%
		35289	Continental Ins Co	540,061	0.0208%	417,887	49,574,576	11863.15%
		13188	Western Surety Co	294,579	0.0113%	284,015	39,687	13.97%
				56,173,921	**2.1619%**	**54,217,669**	**100,728,733**	**185.79%**
14	4670	Starr Grp						
		38318	Starr Ind & Liab Co	49,989,128	1.9239%	41,655,904	33,494,740	80.41%
				49,989,128	**1.9239%**	**41,655,904**	**33,494,740**	**80.41%**
15	31	BERKSHIRE HATHAWAY GRP						
		25895	United States Liab Ins Co	27,404,376	1.0547%	24,940,356	8,705,882	34.91%
		22063	Government Employees Ins Co	12,208,903	0.4699%	11,136,889	4,277,112	38.40%
		11967	General Star Natl Ins Co	6,031,093	0.2321%	5,870,620	-45,000	-0.77%
		38962	Genesis Ins Co	2,323,297	0.0894%	2,641,698	6,848,347	259.24%
		20052	National Liab & Fire Ins Co	68,362	0.0026%	66,959	14,792	22.09%
		20087	National Ind Co	4,732	0.0002%	5,852	4,442	75.91%
		42390	Amguard Ins Co	4,477	0.0002%	468	153	32.69%
		11673	Redwood Fire & Cas Ins Co	2,000	0.0001%	3,189	-9,500	-297.90%
				48,047,240	**1.8491%**	**44,666,031**	**19,796,228**	**44.32%**
16	3239	Allied World Assur Holding Grp						
		19489	Allied World Assur Co US Inc	45,060,960	1.7342%	31,308,338	7,392,235	23.61%
		16624	Darwin Natl Assur Co	429,753	0.0165%	478,130	254,745	53.28%
				45,490,713	**1.7508%**	**31,786,468**	**7,646,980**	**24.06%**
17	2538	AmTrust NGH Grp						
		19879	Security Natl Ins Co	23,110,723	0.8894%	21,407,640	8,463,717	39.54%
		25011	Wesco Ins Co	14,533,764	0.5593%	10,515,771	6,978,815	66.37%
		12718	Developers Surety & Ind Co	4,909,272	0.1889%	4,125,115	2,118,568	51.36%
		22985	Sequoia Ins Co	1,619,972	0.0623%	1,963,861	3,754,446	191.18%
		12832	Personal Express Ins Co	110,138	0.0042%	113,126	8,025	7.09%
				44,283,869	**1.7043%**	**38,125,513**	**21,323,571**	**55.93%**

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Line of Business: OTHER LIABILITY OCCURRENCE [17.1]

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18	150	OLD REPUBLIC GRP						
		24139	Old Republic Gen Ins Corp	36,831,698	1.4175%	33,744,122	15,099,553	44.75%
		24147	Old Republic Ins Co	5,825,732	0.2242%	5,747,591	5,398,628	93.93%
		11371	Great West Cas Co	511,095	0.0197%	506,598	-467,768	-92.34%
		12262	Pennsylvania Manufacturers Assoc Ins	367,087	0.0141%	330,060	29,528	8.95%
		41424	Pennsylvania Manufacturers Ind Co	194,637	0.0075%	153,969	66,536	43.21%
		20095	Bituminous Cas Corp	4,000	0.0002%	3,833	11,400	297.42%
		40444	Old Republic Surety Co	3,430	0.0001%	2,697	0	0.00%
				43,737,679	**1.6833%**	**40,488,870**	**20,137,877**	**49.74%**
19	3098	Tokio Marine Holdings Inc GRP						
		18058	Philadelphia Ind Ins Co	34,461,338	1.3263%	34,108,613	764,049	2.24%
		10945	Tokio Marine Amer Ins Co	7,841,356	0.3018%	7,550,542	-5,161,044	-68.35%
		15105	Safety Natl Cas Corp	739,430	0.0285%	715,570	708,913	99.07%
		32301	TNUS Ins Co	223,676	0.0086%	173,356	103,544	59.73%
		41238	Trans Pacific Ins Co	98,435	0.0038%	47,133	23,953	50.82%
				43,364,235	**1.6689%**	**42,595,214**	**-3,560,585**	**-8.36%**
20	8	ALLSTATE INS GRP						
		19232	Allstate Ins Co	40,289,289	1.5506%	40,838,707	24,696,773	60.47%
		10358	Encompass Ins Co	2,810,423	0.1082%	2,826,868	1,770,161	62.62%
		36455	Northbrook Ind Co	79,790	0.0031%	572	240,025	41962.41%
		19240	Allstate Ind Co	655	0.0000%	635	0	0.00%
				43,180,157	**1.6618%**	**43,666,782**	**26,706,959**	**61.16%**
21	501	Alleghany Grp						
		22314	RSUI Ind Co	35,446,632	1.3642%	33,563,046	19,434,142	57.90%
		10472	Capitol Ind Corp	255,567	0.0098%	242,626	55,025	22.68%
				35,702,199	**1.3740%**	**33,805,672**	**19,489,167**	**57.65%**
22	1285	XL AMER GRP						
		22322	Greenwich Ins Co	15,037,355	0.5787%	13,908,925	9,995,248	71.86%
		24554	XL Ins Amer Inc	12,405,387	0.4774%	13,887,580	7,631,663	54.95%
		37885	XL Specialty Ins Co	3,273,956	0.1260%	2,018,214	1,612,220	79.88%
				30,716,698	**1.1822%**	**29,814,719**	**19,239,131**	**64.53%**
23	4254	The Warranty Grp						
		40827	Virginia Surety Co Inc	30,061,876	1.1570%	21,728,019	10,830,860	49.85%
				30,061,876	**1.1570%**	**21,728,019**	**10,830,860**	**49.85%**
24	158	FAIRFAX FIN GRP						
		25054	Hudson Ins Co	12,334,505	0.4747%	10,442,143	9,078,989	86.95%
		21113	United States Fire Ins Co	9,557,722	0.3678%	7,080,485	7,452,874	105.26%
		13269	Zenith Ins Co	5,673,975	0.2184%	4,672,718	2,211,984	47.34%
		21105	North River Ins Co	1,288,035	0.0496%	882,918	-352,704	-39.95%
		25534	TIG Ins Co	535,612	0.0206%	535,612	-29,659,165	-5537.43%
		10936	Seneca Ins Co Inc	436,856	0.0168%	414,349	-1,723	-0.42%
		39969	American Safety Cas Ins Co	17,676	0.0007%	40,191	-127,687	-317.70%
				29,844,381	**1.1486%**	**24,068,416**	**-11,397,432**	**-47.35%**

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Line of Business: OTHER LIABILITY OCCURRENCE [17.1]

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25	1278	CSAA Ins Grp						
		15539	CSAA Ins Exch	16,738,778	0.6442%	16,258,261	5,916,881	36.39%
		10921	CSAA Fire & Cas Ins Co	11,178,361	0.4302%	10,857,380	5,189,250	47.79%
				27,917,139	**1.0744%**	**27,115,641**	**11,106,131**	**40.96%**
26	361	Munich Re Grp						
		19720	American Alt Ins Corp	22,800,994	0.8775%	22,392,015	6,970,150	31.13%
		23469	American Modern Home Ins Co	3,380,373	0.1301%	3,384,293	361,554	10.68%
		23450	American Family Home Ins Co	1,503,367	0.0579%	1,523,814	-19,074	-1.25%
		11452	Hartford Steam Boil Inspec & Ins Co	16,618	0.0006%	15,292	-123	-0.80%
				27,701,352	**1.0661%**	**27,315,414**	**7,312,507**	**26.77%**
27	1279	Arch Ins Grp						
		11150	Arch Ins Co	25,759,817	0.9914%	25,441,788	8,382,732	32.95%
				25,759,817	**0.9914%**	**25,441,788**	**8,382,732**	**32.95%**
28	248	UNITED FIRE & CAS GRP						
		31453	Financial Pacific Ins Co	23,625,147	0.9092%	25,150,708	22,166,456	88.13%
				23,625,147	**0.9092%**	**25,150,708**	**22,166,456**	**88.13%**
29	510	NAVIGATORS GRP						
		42307	Navigators Ins Co	23,588,315	0.9078%	23,914,634	1,006,078	4.21%
				23,588,315	**0.9078%**	**23,914,634**	**1,006,078**	**4.21%**
30	200	UNITED SERV AUTOMOBILE ASSN GRP						
		25941	United Serv Automobile Assn	13,660,774	0.5257%	13,566,507	4,785,520	35.27%
		25968	USAA Cas Ins Co	7,271,507	0.2799%	6,965,947	2,948,517	42.33%
		21253	Garrison Prop & Cas Ins Co	618,344	0.0238%	538,156	1,030,764	191.54%
		18600	USAA Gen Ind Co	308,120	0.0119%	258,011	238,081	92.28%
				21,858,745	**0.8413%**	**21,328,621**	**9,002,882**	**42.21%**
31	3416	AXIS Capital Grp						
		37273	Axis Ins Co	20,383,667	0.7845%	17,848,012	15,776,841	88.40%
				20,383,667	**0.7845%**	**17,848,012**	**15,776,841**	**88.40%**
32	7	FEDERATED MUT GRP						
		13935	Federated Mut Ins Co	15,165,651	0.5837%	14,172,944	2,353,454	16.61%
		28304	Federated Serv Ins Co	3,613,757	0.1391%	3,527,352	444,038	12.59%
				18,779,408	**0.7227%**	**17,700,296**	**2,797,492**	**15.80%**
33	1129	White Mountains Grp						
		27154	Atlantic Specialty Ins Co	15,300,109	0.5888%	12,585,270	6,392,817	50.80%
		20648	Employers Fire Ins Co	208,611	0.0080%	1,659,059	-188,218	-11.34%
				15,508,720	**0.5969%**	**14,244,329**	**6,204,599**	**43.56%**
34	10200	Hiscox Ins Co Inc						
		10200	Hiscox Ins Co Inc	14,771,950	0.5685%	12,435,162	4,865,301	39.13%
				14,771,950	**0.5685%**	**12,435,162**	**4,865,301**	**39.13%**

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35	88	The Hanover Ins Grp						
		22292	Hanover Ins Co	8,242,966	0.3172%	7,785,186	9,353,535	120.15%
		42552	Nova Cas Co	3,820,652	0.1470%	3,973,297	1,563,281	39.34%
		22306	Massachusetts Bay Ins Co	1,541,819	0.0593%	1,279,504	1,121,970	87.69%
		36064	Hanover Amer Ins Co	610,903	0.0235%	375,532	118,336	31.51%
		31534	Citizens Ins Co Of Amer	371,389	0.0143%	436,045	305,139	69.98%
				14,587,729	**0.5614%**	**13,849,564**	**12,462,261**	**89.98%**
36	19	Assurant Inc Grp						
		10111	American Bankers Ins Co Of FL	11,549,182	0.4445%	7,547,585	3,990,233	52.87%
		42978	American Security Ins Co	2,547,701	0.0981%	1,182,269	274,559	23.22%
		19615	American Reliable Ins Co	320,538	0.0123%	342,707	1,121,190	327.16%
				14,417,421	**0.5549%**	**9,072,561**	**5,385,982**	**59.37%**
37	1318	Auto Club Enterprises Ins Grp						
		15598	Interins Exch Of The Automobile Club	13,450,026	0.5176%	13,243,572	8,207,297	61.97%
				13,450,026	**0.5176%**	**13,243,572**	**8,207,297**	**61.97%**
38	41394	Benchmark Ins Co						
		41394	Benchmark Ins Co	13,158,818	0.5064%	12,516,247	3,499,850	27.96%
				13,158,818	**0.5064%**	**12,516,247**	**3,499,850**	**27.96%**
39	98	WR Berkley Corp GRP						
		38911	Berkley Natl Ins Co	6,706,738	0.2581%	3,052,311	696,125	22.81%
		36684	Riverport Ins Co	3,841,298	0.1478%	4,688,472	4,246,926	90.58%
		25224	Great Divide Ins Co	1,771,728	0.0682%	1,928,047	448,043	23.24%
		40045	Starnet Ins Co	437,395	0.0168%	509,852	-845,066	-165.75%
		10510	Carolina Cas Ins Co	198,825	0.0077%	196,489	-106,656	-54.28%
		29580	Berkley Regional Ins Co	29,800	0.0011%	25,496	7,909	31.02%
				12,985,784	**0.4998%**	**10,400,667**	**4,447,281**	**42.76%**
40	306	CUNA MUT GRP						
		10847	Cumis Ins Society Inc	12,737,919	0.4902%	12,365,530	4,195,712	33.93%
				12,737,919	**0.4902%**	**12,365,530**	**4,195,712**	**33.93%**
41	796	QBE INS GRP						
		25747	Unigard Ins Co	5,395,246	0.2076%	5,599,116	-1,292,484	-23.08%
		39217	QBE Ins Corp	3,290,600	0.1266%	2,786,391	1,834,411	65.83%
		37257	Praetorian Ins Co	3,257,927	0.1254%	2,718,374	3,931,365	144.62%
		24414	General Cas Co Of WI	331,198	0.0127%	237,228	84,673	35.69%
		16217	National Farmers Union Prop & Cas	158,010	0.0061%	139,515	4,676	3.35%
		27740	North Pointe Ins Co	62,419	0.0024%	61,726	-1,594	-2.58%
		25798	Unigard Ind Co	34,072	0.0013%	35,210	33,020	93.78%
		24449	Regent Ins Co	8,169	0.0003%	2,417	250	10.34%
				12,537,641	**0.4825%**	**11,579,977**	**4,594,317**	**39.67%**

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Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
42	802	Capital Ins Grp						
		13544	California Capital Ins Co	10,738,034	0.4133%	10,439,466	3,918,619	37.54%
		23540	Monterey Ins Co	1,047,075	0.0403%	1,013,645	140,991	13.91%
		12890	Eagle W Ins Co	221,260	0.0085%	208,104	144,003	69.20%
				12,006,369	**0.4621%**	**11,661,215**	**4,203,613**	**36.05%**
43	161	TOPA EQUITIES LTD GRP						
		18031	Topa Ins Co	11,113,126	0.4277%	10,068,242	-1,660,665	-16.49%
				11,113,126	**0.4277%**	**10,068,242**	**-1,660,665**	**-16.49%**
44	785	MARKEL CORP GRP						
		38970	Markel Ins Co	8,393,547	0.3230%	6,976,017	1,904,473	27.30%
		21296	Alterra Amer Ins Co	1,752,357	0.0674%	1,702,804	876,233	51.46%
		28932	Markel Amer Ins Co	563,265	0.0217%	555,570	-4,158,434	-748.50%
		37915	Essentia Ins Co	54,597	0.0021%	26,805	-5,306	-19.79%
				10,763,766	**0.4143%**	**9,261,196**	**-1,383,034**	**-14.93%**
45	457	ARGONAUT GRP						
		19801	Argonaut Ins Co	9,490,407	0.3652%	6,347,078	2,944,303	46.39%
		19860	Argonaut Great Central Ins Co	1,122,039	0.0432%	1,140,235	382,553	33.55%
				10,612,446	**0.4084%**	**7,487,313**	**3,326,856**	**44.43%**
46	37621	Toyota Motor Ins Co						
		37621	Toyota Motor Ins Co	9,946,963	0.3828%	36,245,852	16,893,285	46.61%
				9,946,963	**0.3828%**	**36,245,852**	**16,893,285**	**46.61%**
47	3569	Caterpillar Grp						
		11255	Caterpillar Ins Co	9,415,778	0.3624%	8,558,507	3,194,573	37.33%
				9,415,778	**0.3624%**	**8,558,507**	**3,194,573**	**37.33%**
48	169	SENTRY INS GRP						
		21180	Sentry Select Ins Co	5,609,995	0.2159%	5,375,148	1,395,064	25.95%
		24988	Sentry Ins A Mut Co	2,797,031	0.1076%	2,850,680	9,212,824	323.18%
		28460	Sentry Cas Co	74,000	0.0028%	63,458	0	0.00%
				8,481,026	**0.3264%**	**8,289,286**	**10,607,888**	**127.97%**
49	256	ProSight GRP						
		16608	New York Marine & Gen Ins Co	8,191,515	0.3153%	7,684,063	3,174,553	41.31%
				8,191,515	**0.3153%**	**7,684,063**	**3,174,553**	**41.31%**
50	660	MERCURY GEN GRP						
		11908	Mercury Cas Co	8,115,028	0.3123%	7,788,008	2,086,580	26.79%
				8,115,028	**0.3123%**	**7,788,008**	**2,086,580**	**26.79%**
51	783	RLI INS GRP						
		13056	RLI Ins Co	7,938,413	0.3055%	7,702,464	1,149,175	14.92%
				7,938,413	**0.3055%**	**7,702,464**	**1,149,175**	**14.92%**
52	4715	MS & AD Ins Grp						
		20362	Mitsui Sumitomo Ins Co of Amer	4,722,915	0.1818%	4,430,501	1,139,978	25.73%
		22551	Mitsui Sumitomo Ins USA Inc	3,158,362	0.1216%	2,820,280	6,544,080	232.04%
				7,881,277	**0.3033%**	**7,250,781**	**7,684,058**	**105.98%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: OTHER LIABILITY OCCURRENCE [17.1]

Sorted by Market Share

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Licensed companies only

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53	4574	Catlin US Ins Grp						
		19518	Catlin Ins Co	6,382,471	0.2456%	6,363,929	4,743,978	74.54%
		24503	Catlin Ind Co	378,253	0.0146%	245,124	85,272	34.79%
				6,760,724	**0.2602%**	**6,609,053**	**4,829,250**	**73.07%**
54	155	PROGRESSIVE GRP						
		24260	Progressive Cas Ins Co	3,514,868	0.1353%	3,671,552	1,498,212	40.81%
		16322	Progressive Direct Ins Co	2,198,404	0.0846%	2,222,190	785,784	35.36%
		11770	United Financial Cas Co	354,448	0.0136%	329,665	-110,689	-33.58%
		10193	Progressive Express Ins Co	12,533	0.0005%	11,673	364	3.12%
		27804	Progressive West Ins Co	5,583	0.0002%	6,320	13	0.21%
				6,085,836	**0.2342%**	**6,241,400**	**2,173,684**	**34.83%**
55	2898	Western Serv Contract Grp						
		37850	Pacific Specialty Ins Co	6,006,834	0.2312%	5,771,831	553,612	9.59%
				6,006,834	**0.2312%**	**5,771,831**	**553,612**	**9.59%**
56	1120	EVEREST REINS HOLDINGS GRP						
		26921	Everest Reins Co	4,259,368	0.1639%	4,259,368	4,834,395	113.50%
		10120	Everest Natl Ins Co	1,404,680	0.0541%	2,065,088	6,601,458	319.67%
				5,664,048	**0.2180%**	**6,324,456**	**11,435,853**	**180.82%**
57	4701	Torus Ins Grp						
		25496	Torus Natl Ins Co	5,541,311	0.2133%	3,825,371	2,323,205	60.73%
				5,541,311	**0.2133%**	**3,825,371**	**2,323,205**	**60.73%**
58	3219	NKSJ Holdings Inc Grp						
		11126	Sompo Japan Ins Co of Amer	3,457,498	0.1331%	3,299,100	3,420,509	103.68%
		27073	Nipponkoa Ins Co Ltd US Br	1,537,019	0.0592%	1,595,039	297,284	18.64%
				4,994,517	**0.1922%**	**4,894,139**	**3,717,793**	**75.96%**
59	181	SWISS RE GRP						
		29700	North Amer Elite Ins Co	2,661,404	0.1024%	2,597,179	1,699,732	65.45%
		29874	North Amer Specialty Ins Co	1,801,758	0.0693%	1,728,645	-4,972,369	-287.65%
				4,463,162	**0.1718%**	**4,325,824**	**-3,272,637**	**-75.65%**
60	3786	Endurance Grp						
		43630	Endurance Risk Solutions Assur Co	4,366,642	0.1681%	4,817,037	11,098,437	230.40%
				4,366,642	**0.1681%**	**4,817,037**	**11,098,437**	**230.40%**
61	39861	Golden Bear Ins Co						
		39861	Golden Bear Ins Co	4,039,920	0.1555%	4,095,909	4,073,173	99.44%
				4,039,920	**0.1555%**	**4,095,909**	**4,073,173**	**99.44%**
62	517	HANNOVER GRP						
		41343	HDI Gerling Amer Ins Co	3,846,508	0.1480%	3,297,391	3,923,833	119.00%
				3,846,508	**0.1480%**	**3,297,391**	**3,923,833**	**119.00%**
63	869	MINNESOTA MUT GRP						
		10054	Securian Cas Co	3,697,146	0.1423%	3,429,561	1,333,222	38.87%
				3,697,146	**0.1423%**	**3,429,561**	**1,333,222**	**38.87%**

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Line of Business: OTHER LIABILITY OCCURRENCE [17.1]

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64	458		PROTECTIVE LIFE INS GRP					
		35769	Lyndon Prop Ins Co	3,624,033	0.1395%	2,073,260	251,124	12.11%
				3,624,033	**0.1395%**	**2,073,260**	**251,124**	**12.11%**
65	79		Ally Ins Holdings Grp					
		38601	MIC Prop & Cas Ins Corp	3,561,883	0.1371%	1,708,336	697,487	40.83%
				3,561,883	**0.1371%**	**1,708,336**	**697,487**	**40.83%**
66	215		Kemper Corp Grp					
		10914	Kemper Independence Ins Co	3,179,202	0.1224%	3,166,185	1,211,817	38.27%
		16063	Unitrin Auto & Home Ins Co	16,219	0.0006%	16,369	-713,248	-4357.31%
		31968	Merastar Ins Co	3,284	0.0001%	3,299	-1,495	-45.32%
				3,198,705	**0.1231%**	**3,185,853**	**497,074**	**15.60%**
67	323		CIVIL SERV EMPLOYEE GRP					
		18953	CSE Safeguard Ins Co	2,139,357	0.0823%	2,067,307	2,420,173	117.07%
		10693	Civil Serv Employees Ins Co	1,019,261	0.0392%	1,054,818	-553,858	-52.51%
				3,158,618	**0.1216%**	**3,122,125**	**1,866,315**	**59.78%**
68	303		GUIDEONE INS GRP					
		15032	Guideone Mut Ins Co	2,638,360	0.1015%	2,483,714	-644,823	-25.96%
		14559	Guideone Specialty Mut Ins Co	278,981	0.0107%	200,863	25,574	12.73%
				2,917,341	**0.1123%**	**2,684,577**	**-619,249**	**-23.07%**
69	3479		Merchants Bonding Co Grp					
		14494	Merchants Bonding Co a Mut	2,753,014	0.1060%	2,631,774	114,056	4.33%
				2,753,014	**0.1060%**	**2,631,774**	**114,056**	**4.33%**
70	62		EMC INS CO GRP					
		21415	Employers Mut Cas Co	2,708,382	0.1042%	2,575,074	1,500,323	58.26%
				2,708,382	**0.1042%**	**2,575,074**	**1,500,323**	**58.26%**
71	1		AETNA GRP					
		36153	Aetna Ins Co of CT	2,632,400	0.1013%	2,624,754	6,671,880	254.19%
				2,632,400	**0.1013%**	**2,624,754**	**6,671,880**	**254.19%**
72	3478		Hallmark Fin Serv Grp					
		34037	Hallmark Ins Co	2,472,909	0.0952%	2,487,328	1,310,279	52.68%
				2,472,909	**0.0952%**	**2,487,328**	**1,310,279**	**52.68%**
73	645		OREGON MUT GRP					
		14907	Oregon Mut Ins Co	2,366,509	0.0911%	2,244,194	1,105,189	49.25%
				2,366,509	**0.0911%**	**2,244,194**	**1,105,189**	**49.25%**
74	920		Global Ind Grp					
		42048	Diamond State Ins Co	1,846,214	0.0711%	1,745,293	-1,290,294	-73.93%
		32859	Penn Amer Ins Co	489,488	0.0188%	493,483	70,795	14.35%
				2,335,702	**0.0899%**	**2,238,776**	**-1,219,499**	**-54.47%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

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75	70		FIRST AMER TITLE GRP					
		34525	First Amer Specilaty Ins Co	2,192,855	0.0844%	2,047,425	805,281	39.33%
		37710	First Amer Prop & Cas Ins Co	123,763	0.0048%	133,540	1,451	1.09%
				2,316,618	**0.0892%**	**2,180,965**	**806,732**	**36.99%**
76	38300		Samsung Fire & Marine Ins Co Ltd					
		38300	Samsung Fire & Marine Ins Co Ltd	2,120,730	0.0816%	1,276,494	618,000	48.41%
				2,120,730	**0.0816%**	**1,276,494**	**618,000**	**48.41%**
77	93		STATE NATL GRP					
		22608	National Specialty Ins Co	1,468,340	0.0565%	585,732	221,000	37.73%
		12831	State Natl Ins Co Inc	625,048	0.0241%	1,255,489	-7,112,073	-566.48%
				2,093,388	**0.0806%**	**1,841,221**	**-6,891,073**	**-374.27%**
78	28		AMICA MUT GRP					
		19976	Amica Mut Ins Co	2,087,002	0.0803%	2,027,315	-82,804	-4.08%
				2,087,002	**0.0803%**	**2,027,315**	**-82,804**	**-4.08%**
79	748		Meadowbrook Ins Grp					
		18023	Star Ins Co	1,153,584	0.0444%	2,355,806	279,619	11.87%
		25780	Williamsburg Natl Ins Co	845,248	0.0325%	839,674	-527,910	-62.87%
				1,998,832	**0.0769%**	**3,195,480**	**-248,291**	**-7.77%**
80	18767		Church Mut Ins Co					
		18767	Church Mut Ins Co	1,954,969	0.0752%	1,887,589	774,444	41.03%
				1,954,969	**0.0752%**	**1,887,589**	**774,444**	**41.03%**
81	4		Ameriprise Fin Grp					
		29068	IDS Prop Cas Ins Co	1,758,596	0.0677%	1,662,969	199,000	11.97%
				1,758,596	**0.0677%**	**1,662,969**	**199,000**	**11.97%**
82	4765		WBL Grp					
		25180	Stillwater Ins Co	1,584,104	0.0610%	1,498,068	172,694	11.53%
		16578	Stillwater Prop & Cas Ins Co	20,402	0.0008%	21,341	0	0.00%
				1,604,506	**0.0618%**	**1,519,409**	**172,694**	**11.37%**
83	13528		Brotherhood Mut Ins Co					
		13528	Brotherhood Mut Ins Co	1,585,508	0.0610%	1,474,249	3,720	0.25%
				1,585,508	**0.0610%**	**1,474,249**	**3,720**	**0.25%**
84	408		AMERICAN NATL FIN GRP					
		11048	Pacific Prop & Cas Co	1,120,896	0.0431%	1,053,912	24,571	2.33%
		28401	American Natl Prop & Cas Co	384,155	0.0148%	95,155	-14,452	-15.19%
				1,505,051	**0.0579%**	**1,149,067**	**10,119**	**0.88%**
85	4381		Houston Intl Ins Grp					
		35408	Imperium Ins Co	1,447,039	0.0557%	590,765	1,415,934	239.68%
				1,447,039	**0.0557%**	**590,765**	**1,415,934**	**239.68%**

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86	3703	Tower Grp						
		44300	Tower Ins Co Of NY	1,097,524	0.0422%	1,552,992	2,120,913	136.57%
		40134	Castlepoint Natl Ins Co	164,401	0.0063%	142,909	103,810	72.64%
				1,261,925	**0.0486%**	**1,695,901**	**2,224,723**	**131.18%**
87	225	IAT Reins Co Grp						
		28886	Transguard Ins Co Of Amer Inc	631,614	0.0243%	649,299	288,044	44.36%
		26433	Harco Natl Ins Co	350,301	0.0135%	276,860	-2,607,229	-941.71%
		13234	Wilshire Ins Co	173,156	0.0067%	172,630	390	0.23%
		23248	Occidental Fire & Cas Co Of NC	74,007	0.0028%	61,549	11,347	18.44%
		20010	Acceptance Ind Ins Co	634	0.0000%	1,794	-14,051	-783.22%
				1,229,712	**0.0473%**	**1,162,132**	**-2,321,499**	**-199.76%**
88	411	MAPFRE INS GRP						
		19941	American Commerce Ins Co	949,931	0.0366%	223,411	0	0.00%
		23876	Mapfre Ins Co	36,662	0.0014%	17,745	0	0.00%
		13161	Commerce W Ins Co	23,622	0.0009%	26,436	3,585	13.56%
				1,010,215	**0.0389%**	**267,592**	**3,585**	**1.34%**
89	984	HCC INS HOLDINGS GRP						
		29599	US Specialty Ins Co	972,535	0.0374%	204,783	124,918	61.00%
				972,535	**0.0374%**	**204,783**	**124,918**	**61.00%**
90	456	LANCER FINANCIAL GRP						
		26077	Lancer Ins Co	968,876	0.0373%	935,675	-213,142	-22.78%
				968,876	**0.0373%**	**935,675**	**-213,142**	**-22.78%**
91	36790	Springfield Ins Co Inc						
		36790	Springfield Ins Co Inc	718,573	0.0277%	693,286	-44,507	-6.42%
				718,573	**0.0277%**	**693,286**	**-44,507**	**-6.42%**
92	349	FLORISTS MUT GRP						
		13978	Florists Mut Ins Co	701,941	0.0270%	725,385	0	0.00%
				701,941	**0.0270%**	**725,385**	**0**	**0.00%**
93	16705	Dealers Assur Co						
		16705	Dealers Assur Co	644,199	0.0248%	555,069	31,212	5.62%
				644,199	**0.0248%**	**555,069**	**31,212**	**5.62%**
94	83	GRANGE INS GRP						
		22101	Grange Ins Assn	636,872	0.0245%	1,281,824	-1,757,770	-137.13%
				636,872	**0.0245%**	**1,281,824**	**-1,757,770**	**-137.13%**
95	241	METROPOLITAN GRP						
		25321	Metropolitan Drt Prop & Cas Ins Co	578,268	0.0223%	519,495	-46,200	-8.89%
				578,268	**0.0223%**	**519,495**	**-46,200**	**-8.89%**
96	32107	Sutter Ins Co						
		32107	Sutter Ins Co	541,636	0.0208%	283,279	89,200	31.49%
				541,636	**0.0208%**	**283,279**	**89,200**	**31.49%**

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97	175	STATE AUTO MUT GRP						
		30945	Plaza Ins Co	535,385	0.0206%	627,857	3,123,955	497.56%
				535,385	**0.0206%**	**627,857**	**3,123,955**	**497.56%**
98	14010	Crusader Ins Co						
		14010	Crusader Ins Co	529,018	0.0204%	539,513	-521,233	-96.61%
				529,018	**0.0204%**	**539,513**	**-521,233**	**-96.61%**
99	4702	Sparta Grp						
		20613	Sparta Ins Co	521,170	0.0201%	1,399,189	499,357	35.69%
				521,170	**0.0201%**	**1,399,189**	**499,357**	**35.69%**
100	4698	Aspen Ins Holding Grp						
		43460	Aspen Amer Ins Co	457,058	0.0176%	462,677	420,771	90.94%
				457,058	**0.0176%**	**462,677**	**420,771**	**90.94%**
101	867	Baldwin & Lyons Grp						
		12416	Protective Ins Co	437,430	0.0168%	440,532	419,501	95.23%
				437,430	**0.0168%**	**440,532**	**419,501**	**95.23%**
102	246	PENNSYLVANIA LUMBERMENS GRP						
		14265	Indiana Lumbermens Mut Ins Co	314,334	0.0121%	295,625	21,133	7.15%
		14974	Pennsylvania Lumbermens Mut Ins	82,623	0.0032%	75,231	0	0.00%
				396,957	**0.0153%**	**370,856**	**21,133**	**5.70%**
103	57	ELECTRIC INS GRP						
		21261	Electric Ins Co	355,055	0.0137%	359,329	-80,000	-22.26%
				355,055	**0.0137%**	**359,329**	**-80,000**	**-22.26%**
104	968	AXA INS GRP						
		33022	AXA Ins Co	339,758	0.0131%	341,613	1,464,107	428.59%
				339,758	**0.0131%**	**341,613**	**1,464,107**	**428.59%**
105	300	HORACE MANN GRP						
		22578	Horace Mann Ins Co	285,696	0.0110%	270,032	58,992	21.85%
		22756	Horace Mann Prop & Cas Ins Co	36,366	0.0014%	29,245	0	0.00%
				322,062	**0.0124%**	**299,277**	**58,992**	**19.71%**
106	26905	Century Natl Ins Co						
		26905	Century Natl Ins Co	265,498	0.0102%	109,269	0	0.00%
				265,498	**0.0102%**	**109,269**	**0**	**0.00%**
107	36340	Camico Mut Ins Co						
		36340	Camico Mut Ins Co	245,759	0.0095%	255,807	702,438	274.60%
				245,759	**0.0095%**	**255,807**	**702,438**	**274.60%**
108	244	CINCINNATI FIN GRP						
		10677	Cincinnati Ins Co	244,570	0.0094%	207,842	238,588	114.79%
				244,570	**0.0094%**	**207,842**	**238,588**	**114.79%**
109	866	WESTERN WORLD GRP						
		40436	Stratford Ins Co	240,859	0.0093%	222,714	795,103	357.01%
				240,859	**0.0093%**	**222,714**	**795,103**	**357.01%**

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Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
110	775	PHARMACISTS MUT GRP						
		13714	Pharmacists Mut Ins Co	220,941	0.0085%	195,078	91,620	46.97%
				220,941	**0.0085%**	**195,078**	**91,620**	**46.97%**
111	37800	Leading Ins Grp Ins Co Ltd						
		37800	Leading Ins Grp Ins Co Ltd	216,148	0.0083%	163,773	5,000	3.05%
				216,148	**0.0083%**	**163,773**	**5,000**	**3.05%**
112	41459	Armed Forces Ins Exch						
		41459	Armed Forces Ins Exch	199,415	0.0077%	204,929	33,056	16.13%
				199,415	**0.0077%**	**204,929**	**33,056**	**16.13%**
113	853	PUBLIC SERV GRP						
		15059	Public Serv Ins Co	198,016	0.0076%	206,184	9,897	4.80%
				198,016	**0.0076%**	**206,184**	**9,897**	**4.80%**
114	4736	GGC Grp						
		21075	Financial Amer Prop & Cas Ins Co	150,689	0.0058%	150,689	103,168	68.46%
				150,689	**0.0058%**	**150,689**	**103,168**	**68.46%**
115	11231	Generali Us Branch						
		11231	Generali Us Branch	138,451	0.0053%	139,369	1,000	0.72%
				138,451	**0.0053%**	**139,369**	**1,000**	**0.72%**
116	11118	Federated Rural Electric Ins Exch						
		11118	Federated Rural Electric Ins Exch	136,584	0.0053%	135,758	37,616	27.71%
				136,584	**0.0053%**	**135,758**	**37,616**	**27.71%**
117	124	AMERISURE CO GRP						
		23396	Amerisure Mut Ins Co	129,639	0.0050%	112,196	-269,762	-240.44%
				129,639	**0.0050%**	**112,196**	**-269,762**	**-240.44%**
118	4359	Housing Authority Prop Grp						
		11206	Housing Enterprise Ins Co Inc	126,672	0.0049%	103,814	-27,888	-26.86%
				126,672	**0.0049%**	**103,814**	**-27,888**	**-26.86%**
119	689	BANKERS INS GRP						
		33162	Bankers Ins Co	126,158	0.0049%	-18,180	-982,421	5403.86%
				126,158	**0.0049%**	**-18,180**	**-982,421**	**5403.86%**
120	2878	United Heritage Mut Grp						
		15768	Merced Prop & Cas Co	121,675	0.0047%	119,828	4,741	3.96%
				121,675	**0.0047%**	**119,828**	**4,741**	**3.96%**
121	1316	KnightBrook Ins Grp						
		13722	Knightbrook Ins Co	72,694	0.0028%	51,795	0	0.00%
				72,694	**0.0028%**	**51,795**	**0**	**0.00%**
122	690	CENTRAL STATES GRP						
		11499	Censtat Cas Co	69,981	0.0027%	66,484	572	0.86%
				69,981	**0.0027%**	**66,484**	**572**	**0.86%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: OTHER LIABILITY OCCURRENCE [17.1]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
123	2638	NCMIC Grp						
		11127	Professional Solutions Ins Co	68,441	0.0026%	68,441	39,045	57.05%
				68,441	**0.0026%**	**68,441**	**39,045**	**57.05%**
124	38733	Alaska Natl Ins Co						
		38733	Alaska Natl Ins Co	58,886	0.0023%	53,233	-70,819	-133.04%
				58,886	**0.0023%**	**53,233**	**-70,819**	**-133.04%**
125	3299	AJK Holdings Grp						
		29033	Atain Ins Co	51,417	0.0020%	40,452	115,458	285.42%
				51,417	**0.0020%**	**40,452**	**115,458**	**285.42%**
126	10048	Hyundai Marine & Fire Ins Co Ltd						
		10048	Hyundai Marine & Fire Ins Co Ltd	32,250	0.0012%	34,344	0	0.00%
				32,250	**0.0012%**	**34,344**	**0**	**0.00%**
127	27480	California Mut Ins Co						
		27480	California Mut Ins Co	16,191	0.0006%	15,679	-6,000	-38.27%
				16,191	**0.0006%**	**15,679**	**-6,000**	**-38.27%**
128	11092	Global Liberty Ins Co of NY						
		11092	Global Liberty Ins Co of NY	10,407	0.0004%	13,051	-9,682	-74.19%
				10,407	**0.0004%**	**13,051**	**-9,682**	**-74.19%**
129	201	UTICA GRP						
		25976	Utica Mut Ins Co	6,198	0.0002%	7,325	484,719	6617.32%
				6,198	**0.0002%**	**7,325**	**484,719**	**6617.32%**
130	10499	Corepointe Ins Co						
		10499	Corepointe Ins Co	5,392	0.0002%	9,315	7,342	78.82%
				5,392	**0.0002%**	**9,315**	**7,342**	**78.82%**
131	4795	Atlas Financial Holdings Grp						
		28339	Gateway Ins Co	4,720	0.0002%	960	658	68.54%
				4,720	**0.0002%**	**960**	**658**	**68.54%**
132	23663	National Amer Ins Co						
		23663	National Amer Ins Co	1,022	0.0000%	941	-184	-19.55%
				1,022	**0.0000%**	**941**	**-184**	**-19.55%**
133	291	MOTORISTS MUT GRP						
		13331	Motorists Commercial Mut Ins Co	600	0.0000%	596	-491,201	-82416.28%
				600	**0.0000%**	**596**	**-491,201**	**-82416.28%**
			Line Total:	**2,598,352,873**	**100.0000%**	**2,522,761,622**	**1,275,923,087**	**50.58%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: OTHER LIABILITY CLAIMS MADE [17.2]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
1	12	AMERICAN INTL GRP						
		19445	National Union Fire Ins Co Of Pitts	189,988,674	11.4202%	180,829,586	205,478,576	113.63%
		19402	AIG Prop Cas Co	3,067,289	0.1844%	3,079,811	690,566	22.42%
		23841	New Hampshire Ins Co	2,263,167	0.1360%	2,467,701	-90,148	-3.65%
		19429	Insurance Co Of The State Of PA	2,075,383	0.1248%	2,243,185	12,514,460	557.89%
		19380	American Home Assur Co	1,647,944	0.0991%	1,647,421	-2,819,063	-171.12%
		23809	Granite State Ins Co	1,156,189	0.0695%	1,167,201	250,030	21.42%
		19410	Commerce & Industry Ins Co	371,920	0.0224%	360,389	-205,247	-56.95%
				200,570,566	**12.0563%**	**191,795,294**	**215,819,174**	**112.53%**
2	38	Chubb Inc Grp						
		20281	Federal Ins Co	131,177,727	7.8851%	135,172,172	13,605,949	10.07%
		35181	Executive Risk Ind Inc	9,583,878	0.5761%	11,379,340	-9,421,235	-82.79%
		20346	Pacific Ind Co	74,244	0.0045%	68,829	-16,956	-24.63%
		20397	Vigilant Ins Co	3,877	0.0002%	3,658	75,175	2055.08%
				140,839,726	**8.4659%**	**146,623,999**	**4,242,933**	**2.89%**
3	218	CNA INS GRP						
		20443	Continental Cas Co	99,078,919	5.9556%	93,821,118	31,666,750	33.75%
		13188	Western Surety Co	225,485	0.0136%	167,970	50,325	29.96%
		24047	Surety Bonding Co Of Amer	143,380	0.0086%	147,458	39,992	27.12%
		35289	Continental Ins Co	113,293	0.0068%	125,485	456,066	363.44%
		20427	American Cas Co Of Reading PA	52,998	0.0032%	57,522	-24,914	-43.31%
		20508	Valley Forge Ins Co	15,279	0.0009%	15,304	-1,299	-8.49%
		20478	National Fire Ins Co Of Hartford	5,441	0.0003%	4,675	-1,190	-25.45%
				99,634,795	**5.9890%**	**94,339,532**	**32,185,730**	**34.12%**
4	3548	Travelers Grp						
		31194	Travelers Cas & Surety Co Of Amer	80,116,603	4.8158%	75,643,796	48,321,632	63.88%
		24791	St Paul Mercury Ins Co	12,021,509	0.7226%	15,830,750	49,371,898	311.87%
		25674	Travelers Prop Cas Co Of Amer	4,709,586	0.2831%	4,792,013	-438,592	-9.15%
		24767	St Paul Fire & Marine Ins Co	1,481,804	0.0891%	1,514,339	1,076,613	71.09%
		25682	Travelers Ind Co Of CT	79,752	0.0048%	65,249	-3,548	-5.44%
		41483	Farmington Cas Co	77,107	0.0046%	86,356	288,639	334.24%
		25658	Travelers Ind Co	28,990	0.0017%	24,926	3,475,239	13942.22%
		24015	Northland Ins Co	338	0.0000%	170	-3,837	-2257.06%
		24775	St Paul Guardian Ins Co	163	0.0000%	3,118	-43,304	-1388.84%
				98,515,852	**5.9218%**	**97,960,717**	**102,044,740**	**104.17%**
5	1285	XL AMER GRP						
		37885	XL Specialty Ins Co	66,254,817	3.9826%	63,113,669	3,439,440	5.45%
		22322	Greenwich Ins Co	22,935,165	1.3786%	22,296,807	21,086,536	94.57%
		24554	XL Ins Amer Inc	20,346	0.0012%	20,616	-79,510	-385.67%
				89,210,328	**5.3624%**	**85,431,092**	**24,446,466**	**28.62%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: OTHER LIABILITY CLAIMS MADE [17.2]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
6	626	Ace Ltd Grp						
		22667	Ace Amer Ins Co	68,988,326	4.1469%	68,646,864	68,109,747	99.22%
		10030	Westchester Fire Ins Co	14,446,094	0.8684%	8,913,293	-770,909	-8.65%
		20699	Ace Prop & Cas Ins Co	324,266	0.0195%	324,213	211,617	65.27%
		22748	Pacific Employers Ins Co	639	0.0000%	197	-14,421	-7320.30%
				83,759,325	**5.0348%**	**77,884,567**	**67,536,034**	**86.71%**
7	1279	Arch Ins Grp						
		11150	Arch Ins Co	69,776,197	4.1942%	68,081,985	17,200,522	25.26%
				69,776,197	**4.1942%**	**68,081,985**	**17,200,522**	**25.26%**
8	3416	AXIS Capital Grp						
		37273	Axis Ins Co	69,000,308	4.1476%	66,772,505	90,731,128	135.88%
				69,000,308	**4.1476%**	**66,772,505**	**90,731,128**	**135.88%**
9	111	LIBERTY MUT GRP						
		19917	Liberty Ins Underwriters Inc	48,158,339	2.8948%	40,517,931	13,802,731	34.07%
		23043	Liberty Mut Ins Co	6,406,121	0.3851%	11,126,994	525,096	4.72%
		24732	General Ins Co Of Amer	6,123,940	0.3681%	6,291,525	2,753,984	43.77%
		19704	American States Ins Co	44,942	0.0027%	45,124	27,636	61.24%
		24198	Peerless Ins Co	38,998	0.0023%	39,004	-61,512	-157.71%
		24724	First Natl Ins Co Of Amer	32,878	0.0020%	33,298	-184	-0.55%
		18333	Peerless Ind Ins Co	2,102	0.0001%	1,509	0	0.00%
		19690	American Economy Ins Co	1,167	0.0001%	1,229	-972	-79.09%
		24074	Ohio Cas Ins Co	1,153	0.0001%	329	0	0.00%
		10836	Golden Eagle Ins Corp	714	0.0000%	1,841	-269	-14.61%
		24066	American Fire & Cas Co	191	0.0000%	9	0	0.00%
				60,810,545	**3.6553%**	**58,058,793**	**17,046,510**	**29.36%**
10	98	WR Berkley Corp GRP						
		10510	Carolina Cas Ins Co	26,090,176	1.5683%	24,451,611	26,195,843	107.13%
		32603	Berkley Ins Co	23,359,451	1.4041%	22,674,544	4,039,641	17.82%
		40045	Starnet Ins Co	779,983	0.0469%	401,822	148,498	36.96%
		38911	Berkley Natl Ins Co	376,657	0.0226%	175,974	60,999	34.66%
		36684	Riverport Ins Co	68,863	0.0041%	75,795	-58,190	-76.77%
		25224	Great Divide Ins Co	56,208	0.0034%	18,027	11,641	64.58%
				50,731,338	**3.0495%**	**47,797,773**	**30,398,432**	**63.60%**
11	212	ZURICH INS GRP						
		16535	Zurich Amer Ins Co	38,849,495	2.3352%	41,387,219	26,882,012	64.95%
		26247	American Guar & Liab Ins	10,016,273	0.6021%	11,026,757	9,974,063	90.45%
		40142	American Zurich Ins Co	377,968	0.0227%	298,636	-133,400	-44.67%
		41181	Universal Underwriters Ins Co	226,201	0.0136%	229,088	551,646	240.80%
		27855	Zurich Amer Ins Co Of IL	125,550	0.0075%	122,069	-15,549	-12.74%
				49,595,487	**2.9812%**	**53,063,769**	**37,258,772**	**70.22%**
12	501	Alleghany Grp						
		22314	RSUI Ind Co	43,357,053	2.6062%	35,165,283	16,750,999	47.64%
				43,357,053	**2.6062%**	**35,165,283**	**16,750,999**	**47.64%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: OTHER LIABILITY CLAIMS MADE [17.2]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
13	3239		Allied World Assur Holding Grp					
		19489	Allied World Assur Co US Inc	31,058,567	1.8669%	28,390,024	8,826,675	31.09%
		16624	Darwin Natl Assur Co	11,409,726	0.6858%	12,440,125	4,182,600	33.62%
				42,468,293	**2.5528%**	**40,830,149**	**13,009,275**	**31.86%**
14	3098		Tokio Marine Holdings Inc GRP					
		18058	Philadelphia Ind Ins Co	40,278,148	2.4211%	41,483,486	44,977,434	108.42%
		10945	Tokio Marine Amer Ins Co	70,977	0.0043%	59,640	91,876	154.05%
				40,349,125	**2.4254%**	**41,543,126**	**45,069,310**	**108.49%**
15	36706		Lawyers Mut Ins Co					
		36706	Lawyers Mut Ins Co	39,634,718	2.3824%	39,696,563	9,728,249	24.51%
				39,634,718	**2.3824%**	**39,696,563**	**9,728,249**	**24.51%**
16	984		HCC INS HOLDINGS GRP					
		29599	US Specialty Ins Co	37,569,061	2.2583%	45,832,503	51,911,854	113.26%
				37,569,061	**2.2583%**	**45,832,503**	**51,911,854**	**113.26%**
17	91		HARTFORD FIRE & CAS GRP					
		29459	Twin City Fire Ins Co Co	21,670,398	1.3026%	23,686,244	11,321,596	47.80%
		19682	Hartford Fire In Co	5,001,457	0.3006%	4,693,148	-66,823	-1.42%
		11000	Sentinel Ins Co Ltd	2,302,516	0.1384%	1,774,633	133,947	7.55%
		29424	Hartford Cas Ins Co	2,064,744	0.1241%	2,214,948	-272,416	-12.30%
		30104	Hartford Underwriters Ins Co	8,600	0.0005%	7,948	5,474	68.87%
		37478	Hartford Ins Co Of The Midwest	674	0.0000%	561	56,478	10067.38%
				31,048,389	**1.8663%**	**32,377,482**	**11,178,256**	**34.52%**
18	150		OLD REPUBLIC GRP					
		24147	Old Republic Ins Co	30,463,875	1.8312%	28,082,799	8,028,061	28.59%
		20095	Bituminous Cas Corp	1,582	0.0001%	1,957	0	0.00%
				30,465,457	**1.8313%**	**28,084,756**	**8,028,061**	**28.59%**
19	1129		White Mountains Grp					
		27154	Atlantic Specialty Ins Co	26,220,443	1.5761%	23,375,898	8,508,508	36.40%
		20648	Employers Fire Ins Co	1,002,307	0.0602%	1,292,312	-1,316,598	-101.88%
		20621	OneBeacon Amer Ins Co	15,731	0.0009%	123,675	-1,075,742	-869.81%
				27,238,481	**1.6373%**	**24,791,885**	**6,116,168**	**24.67%**
20	158		FAIRFAX FIN GRP					
		25054	Hudson Ins Co	21,842,612	1.3130%	21,381,625	8,866,348	41.47%
		21105	North River Ins Co	3,460,949	0.2080%	4,273,858	3,904,651	91.36%
		21113	United States Fire Ins Co	880,869	0.0529%	814,081	591,734	72.69%
		39969	American Safety Cas Ins Co	146,580	0.0088%	254,074	-112,662	-44.34%
				26,331,010	**1.5828%**	**26,723,638**	**13,250,071**	**49.58%**
21	4670		Starr Grp					
		38318	Starr Ind & Liab Co	21,665,390	1.3023%	20,445,505	6,564,582	32.11%
				21,665,390	**1.3023%**	**20,445,505**	**6,564,582**	**32.11%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: OTHER LIABILITY CLAIMS MADE [17.2]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
22	84	American Financial Grp						
		16691	Great Amer Ins Co	20,116,507	1.2092%	19,373,944	1,557,134	8.04%
		26344	Great Amer Assur Co	537,759	0.0323%	295,751	-547,414	-185.09%
		26832	Great Amer Alliance Ins Co	126,089	0.0076%	111,331	-28,162	-25.30%
		22136	Great Amer Ins Co of NY	54,399	0.0033%	51,723	-52,100	-100.73%
		33723	Great Amer Spirit Ins Co	49,791	0.0030%	52,804	15,784	29.89%
				20,884,545	**1.2554%**	**19,885,553**	**945,242**	**4.75%**
23	785	MARKEL CORP GRP						
		28932	Markel Amer Ins Co	12,959,757	0.7790%	11,242,445	6,788,417	60.38%
		21296	Alterra Amer Ins Co	5,749,739	0.3456%	3,684,905	2,512,083	68.17%
		38970	Markel Ins Co	587,105	0.0353%	330,058	53,411	16.18%
				19,296,601	**1.1599%**	**15,257,408**	**9,353,911**	**61.31%**
24	10200	Hiscox Ins Co Inc						
		10200	Hiscox Ins Co Inc	18,210,697	1.0946%	13,818,202	11,294,642	81.74%
				18,210,697	**1.0946%**	**13,818,202**	**11,294,642**	**81.74%**
25	23	BCS INS GRP						
		38245	BCS Ins Co	17,998,477	1.0819%	16,961,359	9,266,584	54.63%
				17,998,477	**1.0819%**	**16,961,359**	**9,266,584**	**54.63%**
26	31	BERKSHIRE HATHAWAY GRP						
		25895	United States Liab Ins Co	15,695,439	0.9435%	14,195,562	2,850,745	20.08%
		20052	National Liab & Fire Ins Co	1,715,999	0.1031%	527,523	440,064	83.42%
		11967	General Star Natl Ins Co	535,347	0.0322%	448,641	457,500	101.97%
		38962	Genesis Ins Co	4,503	0.0003%	4,749	-695,000	-14634.66%
				17,951,288	**1.0790%**	**15,176,475**	**3,053,309**	**20.12%**
27	510	NAVIGATORS GRP						
		42307	Navigators Ins Co	17,854,143	1.0732%	19,465,220	13,966,347	71.75%
				17,854,143	**1.0732%**	**19,465,220**	**13,966,347**	**71.75%**
28	783	RLI INS GRP						
		13056	RLI Ins Co	17,171,793	1.0322%	16,229,918	10,856,619	66.89%
				17,171,793	**1.0322%**	**16,229,918**	**10,856,619**	**66.89%**
29	36340	Camico Mut Ins Co						
		36340	Camico Mut Ins Co	16,905,267	1.0162%	16,902,512	7,657,454	45.30%
				16,905,267	**1.0162%**	**16,902,512**	**7,657,454**	**45.30%**
30	1120	EVEREST REINS HOLDINGS GRP						
		10120	Everest Natl Ins Co	15,676,114	0.9423%	14,672,390	5,262,488	35.87%
				15,676,114	**0.9423%**	**14,672,390**	**5,262,488**	**35.87%**
31	88	The Hanover Ins Grp						
		22292	Hanover Ins Co	14,777,352	0.8883%	13,284,811	6,467,938	48.69%
		31534	Citizens Ins Co Of Amer	32,843	0.0020%	5,475	139	2.54%
		25585	Professionals Direct Ins Co	8,970	0.0005%	94,022	460,525	489.81%
				14,819,165	**0.8908%**	**13,384,308**	**6,928,602**	**51.77%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: OTHER LIABILITY CLAIMS MADE [17.2]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
32	140	NATIONWIDE CORP GRP						
		22209	Freedom Specialty Ins Co	8,326,315	0.5005%	7,518,046	17,722	0.24%
		15580	Scottsdale Ind Co	5,343,471	0.3212%	4,953,599	647,503	13.07%
		11991	National Cas Co	271,508	0.0163%	323,093	126,171	39.05%
		23787	Nationwide Mut Ins Co	118,332	0.0071%	112,257	-9,661	-8.61%
				14,059,626	**0.8451%**	**12,906,995**	**781,735**	**6.06%**
33	37540	Beazley Ins Co Inc						
		37540	Beazley Ins Co Inc	12,746,403	0.7662%	12,694,481	2,754,458	21.70%
				12,746,403	**0.7662%**	**12,694,481**	**2,754,458**	**21.70%**
34	4509	Ironshore Grp						
		23647	Ironshore Ind Inc	11,939,138	0.7177%	11,662,381	3,277,528	28.10%
				11,939,138	**0.7177%**	**11,662,381**	**3,277,528**	**28.10%**
35	4381	Houston Intl Ins Grp						
		35408	Imperium Ins Co	7,706,531	0.4632%	5,407,704	1,481,891	27.40%
				7,706,531	**0.4632%**	**5,407,704**	**1,481,891**	**27.40%**
36	306	CUNA MUT GRP						
		10847	Cumis Ins Society Inc	7,647,961	0.4597%	8,029,904	5,599,372	69.73%
				7,647,961	**0.4597%**	**8,029,904**	**5,599,372**	**69.73%**
37	796	QBE INS GRP						
		39217	QBE Ins Corp	7,565,078	0.4547%	6,446,313	3,228,311	50.08%
		16217	National Farmers Union Prop & Cas	48,261	0.0029%	46,448	-12,751	-27.45%
		37257	Praetorian Ins Co	524	0.0000%	381	-84,784	-22253.02%
				7,613,863	**0.4577%**	**6,493,142**	**3,130,776**	**48.22%**
38	4574	Catlin US Ins Grp						
		19518	Catlin Ins Co	7,281,643	0.4377%	6,573,910	1,629,165	24.78%
		24503	Catlin Ind Co	211,687	0.0127%	119,452	23,675	19.82%
				7,493,330	**0.4504%**	**6,693,362**	**1,652,840**	**24.69%**
39	4701	Torus Ins Grp						
		25496	Torus Natl Ins Co	6,647,954	0.3996%	7,735,697	6,918,573	89.44%
				6,647,954	**0.3996%**	**7,735,697**	**6,918,573**	**89.44%**
40	7	FEDERATED MUT GRP						
		13935	Federated Mut Ins Co	5,073,286	0.3050%	4,945,151	3,370,249	68.15%
		28304	Federated Serv Ins Co	1,376,994	0.0828%	1,324,846	1,425,486	107.60%
				6,450,280	**0.3877%**	**6,269,997**	**4,795,735**	**76.49%**
41	176	STATE FARM GRP						
		25143	State Farm Fire & Cas Co	6,332,438	0.3806%	6,230,968	2,909,324	46.69%
				6,332,438	**0.3806%**	**6,230,968**	**2,909,324**	**46.69%**
42	457	ARGONAUT GRP						
		19801	Argonaut Ins Co	5,846,626	0.3514%	6,328,798	1,843,454	29.13%
				5,846,626	**0.3514%**	**6,328,798**	**1,843,454**	**29.13%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: OTHER LIABILITY CLAIMS MADE [17.2]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
43	2638	NCMIC Grp						
		11127	Professional Solutions Ins Co	5,413,852	0.3254%	4,949,003	1,474,697	29.80%
				5,413,852	**0.3254%**	**4,949,003**	**1,474,697**	**29.80%**
44	256	ProSight GRP						
		16608	New York Marine & Gen Ins Co	4,934,678	0.2966%	3,605,371	229,914	6.38%
				4,934,678	**0.2966%**	**3,605,371**	**229,914**	**6.38%**
45	4698	Aspen Ins Holding Grp						
		43460	Aspen Amer Ins Co	3,974,280	0.2389%	3,219,338	1,476,997	45.88%
				3,974,280	**0.2389%**	**3,219,338**	**1,476,997**	**45.88%**
46	181	SWISS RE GRP						
		29874	North Amer Specialty Ins Co	1,971,289	0.1185%	1,507,819	2,112,984	140.14%
		39845	Westport Ins Corp	1,939,337	0.1166%	2,211,140	866,965	39.21%
				3,910,626	**0.2351%**	**3,718,959**	**2,979,949**	**80.13%**
47	867	Baldwin & Lyons Grp						
		12416	Protective Ins Co	3,801,323	0.2285%	5,185,063	8,533,923	164.59%
				3,801,323	**0.2285%**	**5,185,063**	**8,533,923**	**164.59%**
48	3786	Endurance Grp						
		43630	Endurance Risk Solutions Assur Co	3,359,318	0.2019%	2,697,915	1,168,896	43.33%
				3,359,318	**0.2019%**	**2,697,915**	**1,168,896**	**43.33%**
49	761	ALLIANZ INS GRP						
		21873	Firemans Fund Ins Co	2,366,423	0.1422%	3,477,794	2,354,321	67.70%
		21849	American Automobile Ins Co	569,207	0.0342%	346,931	6,616	1.91%
		35300	Allianz Global Risks US Ins Co	342,765	0.0206%	272,666	221,243	81.14%
		22810	Chicago Ins Co	16,874	0.0010%	16,587	135,197	815.08%
		21857	American Ins Co	11,091	0.0007%	10,319	-3,170	-30.72%
				3,306,360	**0.1987%**	**4,124,297**	**2,714,207**	**65.81%**
50	361	Munich Re Grp						
		19720	American Alt Ins Corp	2,678,704	0.1610%	2,812,504	2,256,871	80.24%
				2,678,704	**0.1610%**	**2,812,504**	**2,256,871**	**80.24%**
51	748	Meadowbrook Ins Grp						
		21903	Procentury Ins Co	1,305,152	0.0785%	1,648,223	1,304,360	79.14%
		18023	Star Ins Co	213,313	0.0128%	224,320	154,424	68.84%
				1,518,465	**0.0913%**	**1,872,543**	**1,458,784**	**77.90%**
52	2538	AmTrust NGH Grp						
		25011	Wesco Ins Co	1,257,340	0.0756%	319,602	135,480	42.39%
				1,257,340	**0.0756%**	**319,602**	**135,480**	**42.39%**
53	93	STATE NATL GRP						
		12831	State Natl Ins Co Inc	1,060,060	0.0637%	3,346,016	4,484,072	134.01%
				1,060,060	**0.0637%**	**3,346,016**	**4,484,072**	**134.01%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: OTHER LIABILITY CLAIMS MADE [17.2]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
54	303		GUIDEONE INS GRP					
		14559	Guideone Specialty Mut Ins Co	521,819	0.0314%	501,219	19,366	3.86%
		15032	Guideone Mut Ins Co	466,377	0.0280%	294,490	207,830	70.57%
				988,196	**0.0594%**	**795,709**	**227,196**	**28.55%**
55	4715		MS & AD Ins Grp					
		22551	Mitsui Sumitomo Ins USA Inc	824,771	0.0496%	718,168	94,477	13.16%
		20362	Mitsui Sumitomo Ins Co of Amer	326	0.0000%	326	0	0.00%
				825,097	**0.0496%**	**718,494**	**94,477**	**13.15%**
56	32433		Medical Ins Exch Of CA					
		32433	Medical Ins Exch Of CA	553,530	0.0333%	551,534	182,061	33.01%
				553,530	**0.0333%**	**551,534**	**182,061**	**33.01%**
57	62		EMC INS CO GRP					
		21415	Employers Mut Cas Co	460,955	0.0277%	438,448	5,816	1.33%
				460,955	**0.0277%**	**438,448**	**5,816**	**1.33%**
58	169		SENTRY INS GRP					
		21180	Sentry Select Ins Co	458,357	0.0276%	451,339	62,878	13.93%
				458,357	**0.0276%**	**451,339**	**62,878**	**13.93%**
59	349		FLORISTS MUT GRP					
		13978	Florists Mut Ins Co	318,557	0.0191%	342,682	-201,711	-58.86%
				318,557	**0.0191%**	**342,682**	**-201,711**	**-58.86%**
60	4702		Sparta Grp					
		20613	Sparta Ins Co	151,590	0.0091%	46,636	24,225	51.94%
				151,590	**0.0091%**	**46,636**	**24,225**	**51.94%**
61	37800		Leading Ins Grp Ins Co Ltd					
		37800	Leading Ins Grp Ins Co Ltd	150,635	0.0091%	64,074	0	0.00%
				150,635	**0.0091%**	**64,074**	**0**	**0.00%**
62	10758		Colonial Surety Co					
		10758	Colonial Surety Co	98,483	0.0059%	83,961	10,085	12.01%
				98,483	**0.0059%**	**83,961**	**10,085**	**12.01%**
63	175		STATE AUTO MUT GRP					
		30945	Plaza Ins Co	85,361	0.0051%	102,272	40,810	39.90%
				85,361	**0.0051%**	**102,272**	**40,810**	**39.90%**
64	161		TOPA EQUITIES LTD GRP					
		18031	Topa Ins Co	83,794	0.0050%	83,826	-691,297	-824.68%
				83,794	**0.0050%**	**83,826**	**-691,297**	**-824.68%**
65	645		OREGON MUT GRP					
		14907	Oregon Mut Ins Co	79,879	0.0048%	65,260	26,099	39.99%
				79,879	**0.0048%**	**65,260**	**26,099**	**39.99%**
66	18767		Church Mut Ins Co					
		18767	Church Mut Ins Co	72,063	0.0043%	68,393	12,796	18.71%
				72,063	**0.0043%**	**68,393**	**12,796**	**18.71%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: OTHER LIABILITY CLAIMS MADE [17.2]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
67	3483	PartnerRe Grp						
		11835	PartnerRe Amer Ins Co	68,934	0.0041%	68,934	45,599	66.15%
				68,934	**0.0041%**	**68,934**	**45,599**	**66.15%**
68	201	UTICA GRP						
		25976	Utica Mut Ins Co	52,433	0.0032%	56,301	0	0.00%
				52,433	**0.0032%**	**56,301**	**0**	**0.00%**
69	2698	ProAssurance Corp Grp						
		10222	PACO Assur Co Inc	25,350	0.0015%	23,815	-419,302	-1760.66%
		14460	Podiatry Ins Co Of Amer	23,318	0.0014%	23,994	-70,467	-293.69%
				48,668	**0.0029%**	**47,809**	**-489,769**	**-1024.43%**
70	11118	Federated Rural Electric Ins Exch						
		11118	Federated Rural Electric Ins Exch	25,237	0.0015%	25,086	-522	-2.08%
				25,237	**0.0015%**	**25,086**	**-522**	**-2.08%**
71	3219	NKSJ Holdings Inc Grp						
		11126	Sompo Japan Ins Co of Amer	15,000	0.0009%	15,000	0	0.00%
				15,000	**0.0009%**	**15,000**	**0**	**0.00%**
72	968	AXA INS GRP						
		33022	AXA Ins Co	14,441	0.0009%	15,605	-7,428	-47.60%
				14,441	**0.0009%**	**15,605**	**-7,428**	**-47.60%**
73	225	IAT Reins Co Grp						
		23248	Occidental Fire & Cas Co Of NC	12,181	0.0007%	12,144	1,711	14.09%
				12,181	**0.0007%**	**12,144**	**1,711**	**14.09%**
74	831	DOCTORS CO GRP						
		34495	Doctors Co An Interins Exch	7,551	0.0005%	7,551	0	0.00%
				7,551	**0.0005%**	**7,551**	**0**	**0.00%**
75	11231	Generali Us Branch						
		11231	Generali Us Branch	2,729	0.0002%	2,722	1,000	36.74%
				2,729	**0.0002%**	**2,722**	**1,000**	**36.74%**
76	3299	AJK Holdings Grp						
		29033	Atain Ins Co	2,706	0.0002%	7,517	-7,726	-102.78%
				2,706	**0.0002%**	**7,517**	**-7,726**	**-102.78%**
77	38733	Alaska Natl Ins Co						
		38733	Alaska Natl Ins Co	2,583	0.0002%	2,339	0	0.00%
				2,583	**0.0002%**	**2,339**	**0**	**0.00%**
78	802	Capital Ins Grp						
		13544	California Capital Ins Co	2,065	0.0001%	180	0	0.00%
				2,065	**0.0001%**	**180**	**0**	**0.00%**
			Line Total:	**1,663,619,715**	**100.0000%**	**1,615,432,117**	**960,498,240**	**59.46%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: EXCESS WORKERS' COMPENSATION [17.3]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
1	3098		Tokio Marine Holdings Inc GRP					
		15105	Safety Natl Cas Corp	64,813,880	31.9271%	61,570,673	31,515,969	51.19%
		10945	Tokio Marine Amer Ins Co	146,541	0.0722%	167,141	-168,637	-100.90%
				64,960,421	**31.9993%**	**61,737,814**	**31,347,332**	**50.77%**
2	2538		AmTrust NGH Grp					
		19879	Security Natl Ins Co	36,986,215	18.2193%	35,280,326	20,228,027	57.34%
		25011	Wesco Ins Co	10,735,766	5.2884%	5,411,900	3,023,639	55.87%
				47,721,981	**23.5077%**	**40,692,226**	**23,251,666**	**57.14%**
3	1279		Arch Ins Grp					
		11150	Arch Ins Co	13,527,020	6.6634%	11,304,291	5,781,965	51.15%
				13,527,020	**6.6634%**	**11,304,291**	**5,781,965**	**51.15%**
4	212		ZURICH INS GRP					
		16535	Zurich Amer Ins Co	13,174,613	6.4898%	12,005,535	11,250,014	93.71%
		40142	American Zurich Ins Co	298,005	0.1468%	295,843	138,907	46.95%
				13,472,618	**6.6366%**	**12,301,378**	**11,388,921**	**92.58%**
5	256		ProSight GRP					
		16608	New York Marine & Gen Ins Co	12,879,430	6.3444%	12,216,790	2,415,979	19.78%
				12,879,430	**6.3444%**	**12,216,790**	**2,415,979**	**19.78%**
6	626		Ace Ltd Grp					
		22667	Ace Amer Ins Co	10,523,641	5.1839%	13,038,068	8,795,862	67.46%
				10,523,641	**5.1839%**	**13,038,068**	**8,795,862**	**67.46%**
7	93		STATE NATL GRP					
		12831	State Natl Ins Co Inc	9,312,763	4.5874%	3,526,445	2,114,000	59.95%
				9,312,763	**4.5874%**	**3,526,445**	**2,114,000**	**59.95%**
8	12		AMERICAN INTL GRP					
		19445	National Union Fire Ins Co Of Pitts	8,890,758	4.3796%	12,540,487	-13,438,389	-107.16%
				8,890,758	**4.3796%**	**12,540,487**	**-13,438,389**	**-107.16%**
9	1285		XL AMER GRP					
		37885	XL Specialty Ins Co	5,299,179	2.6104%	5,007,377	2,447,113	48.87%
				5,299,179	**2.6104%**	**5,007,377**	**2,447,113**	**48.87%**
10	748		Meadowbrook Ins Grp					
		18023	Star Ins Co	3,930,612	1.9362%	9,560,796	3,430,864	35.88%
				3,930,612	**1.9362%**	**9,560,796**	**3,430,864**	**35.88%**
11	111		LIBERTY MUT GRP					
		42404	Liberty Ins Corp	3,593,806	1.7703%	8,637,326	7,963,983	92.20%
				3,593,806	**1.7703%**	**8,637,326**	**7,963,983**	**92.20%**
12	150		OLD REPUBLIC GRP					
		24147	Old Republic Ins Co	3,045,704	1.5003%	2,727,068	3,407,084	124.94%
				3,045,704	**1.5003%**	**2,727,068**	**3,407,084**	**124.94%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: EXCESS WORKERS' COMPENSATION [17.3]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
13	38	Chubb Inc Grp						
		20281	Federal Ins Co	2,170,881	1.0694%	2,166,359	191,149	8.82%
		20303	Great Northern Ins Co	31,014	0.0153%	48,280	-75,413	-156.20%
		20397	Vigilant Ins Co	7,358	0.0036%	9,130	-5,565	-60.95%
		20346	Pacific Ind Co	248	0.0001%	489	117	23.93%
				2,209,501	**1.0884%**	**2,224,258**	**110,288**	**4.96%**
14	91	HARTFORD FIRE & CAS GRP						
		29424	Hartford Cas Ins Co	2,084,346	1.0267%	2,010,565	2,221,310	110.48%
				2,084,346	**1.0267%**	**2,010,565**	**2,221,310**	**110.48%**
15	3548	Travelers Grp						
		25674	Travelers Prop Cas Co Of Amer	1,208,176	0.5951%	1,762,403	742,802	42.15%
		25682	Travelers Ind Co Of CT	27,272	0.0134%	27,272	-11,276	-41.35%
				1,235,448	**0.6086%**	**1,789,675**	**731,526**	**40.87%**
16	306	CUNA MUT GRP						
		10847	Cumis Ins Society Inc	269,951	0.1330%	144,802	349,128	241.11%
				269,951	**0.1330%**	**144,802**	**349,128**	**241.11%**
17	4715	MS & AD Ins Grp						
		22551	Mitsui Sumitomo Ins USA Inc	48,639	0.0240%	24,524	0	0.00%
				48,639	**0.0240%**	**24,524**	**0**	**0.00%**
			Line Total:	**203,005,818**	**100.0000%**	**199,483,890**	**92,318,632**	**46.28%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: PRODUCTS LIABILITY [18]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
1	38	Chubb Inc Grp						
		20281	Federal Ins Co	42,015,893	19.5530%	43,271,314	54,324,041	125.54%
		20303	Great Northern Ins Co	1,542,481	0.7178%	1,635,664	1,724,048	105.40%
		20397	Vigilant Ins Co	209,814	0.0976%	197,680	-32,291	-16.33%
		20346	Pacific Ind Co	53,935	0.0251%	50,078	-3,941,495	-7870.71%
				43,822,123	**20.3936%**	**45,154,736**	**52,074,303**	**115.32%**
2	91	HARTFORD FIRE & CAS GRP						
		19682	Hartford Fire In Co	16,796,357	7.8165%	16,589,215	5,127,998	30.91%
		29459	Twin City Fire Ins Co Co	645,651	0.3005%	828,273	494,059	59.65%
		30104	Hartford Underwriters Ins Co	428,471	0.1994%	465,864	-25,157	-5.40%
		37478	Hartford Ins Co Of The Midwest	307,971	0.1433%	322,346	12,759	3.96%
		29424	Hartford Cas Ins Co	194,577	0.0906%	241,757	172,979	71.55%
		22357	Hartford Accident & Ind Co	129,477	0.0603%	45,228	104,113	230.20%
		34690	Property & Cas Ins Co Of Hartford	13,130	0.0061%	14,126	2,806	19.86%
				18,515,634	**8.6166%**	**18,506,809**	**5,889,557**	**31.82%**
3	12	AMERICAN INTL GRP						
		19445	National Union Fire Ins Co Of Pitts	13,934,221	6.4846%	13,713,475	18,560,181	135.34%
		23841	New Hampshire Ins Co	577,933	0.2690%	586,424	3,428,615	584.66%
		23809	Granite State Ins Co	384,466	0.1789%	388,759	947,208	243.65%
		19410	Commerce & Industry Ins Co	186,960	0.0870%	188,327	89,645	47.60%
				15,083,580	**7.0195%**	**14,876,985**	**23,025,649**	**154.77%**
4	248	UNITED FIRE & CAS GRP						
		31453	Financial Pacific Ins Co	14,299,830	6.6547%	11,807,540	75,275,969	637.52%
				14,299,830	**6.6547%**	**11,807,540**	**75,275,969**	**637.52%**

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Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
5	111	LIBERTY MUT GRP						
		23035	Liberty Mut Fire Ins Co	8,831,978	4.1101%	6,142,030	5,588,519	90.99%
		23043	Liberty Mut Ins Co	1,049,855	0.4886%	1,197,469	-151,213	-12.63%
		24198	Peerless Ins Co	967,820	0.4504%	1,028,556	749,572	72.88%
		26042	Wausau Underwriters Ins Co	950,843	0.4425%	1,200,374	876,173	72.99%
		42404	Liberty Ins Corp	173,612	0.0808%	341,839	75,462	22.08%
		26069	Wausau Business Ins Co	154,786	0.0720%	149,307	52,424	35.11%
		19704	American States Ins Co	134,117	0.0624%	139,903	-487,390	-348.38%
		19690	American Economy Ins Co	70,046	0.0326%	61,434	195,062	317.51%
		24732	General Ins Co Of Amer	63,992	0.0298%	82,684	225,024	272.15%
		33600	LM Ins Corp	59,138	0.0275%	45,827	17,792	38.82%
		21458	Employers Ins of Wausau	56,390	0.0262%	68,604	577,183	841.33%
		24082	Ohio Security Ins Co	53,751	0.0250%	11,701	2,810	24.02%
		33588	First Liberty Ins Corp	46,479	0.0216%	33,796	15,825	46.83%
		18333	Peerless Ind Ins Co	42,830	0.0199%	40,081	15,038	37.52%
		44393	West Amer Ins Co	27,089	0.0126%	4,463	992	22.23%
		24074	Ohio Cas Ins Co	25,853	0.0120%	5,247	1,071	20.41%
		24724	First Natl Ins Co Of Amer	21,752	0.0101%	36,452	-19,701	-54.05%
		10836	Golden Eagle Ins Corp	17,902	0.0083%	19,762	567	2.87%
		24171	Netherlands Ins Co The	14	0.0000%	1,014	-2,873	-283.33%
				12,748,247	**5.9327%**	**10,610,543**	**7,732,337**	**72.87%**
6	140	NATIONWIDE CORP GRP						
		28223	Nationwide Agribusiness Ins Co	6,818,806	3.1733%	6,575,648	3,291,479	50.06%
		23787	Nationwide Mut Ins Co	3,150,073	1.4660%	2,774,247	15,252,621	549.79%
		13838	Farmland Mut Ins Co	1,397,895	0.6505%	1,175,969	226,169	19.23%
		19100	Amco Ins Co	1,227,750	0.5714%	2,117,139	397,769	18.79%
		25453	Nationwide Ins Co Of Amer	70,961	0.0330%	82,379	382	0.46%
		22209	Freedom Specialty Ins Co	1,141	0.0005%	264	81	30.68%
				12,666,626	**5.8947%**	**12,725,646**	**19,168,501**	**150.63%**
7	212	ZURICH INS GRP						
		16535	Zurich Amer Ins Co	7,546,048	3.5117%	7,152,445	14,269,827	199.51%
		26247	American Guar & Liab Ins	4,373,814	2.0354%	6,311,939	-2,046,413	-32.42%
		41181	Universal Underwriters Ins Co	274,603	0.1278%	295,943	165,107	55.79%
		40142	American Zurich Ins Co	24,913	0.0116%	19,179	997,157	5199.21%
		21326	Empire Fire & Marine Ins Co	191	0.0001%	195	7,665	3930.77%
		27855	Zurich Amer Ins Co Of IL	2	0.0000%	2	-121	-6050.00%
				12,219,571	**5.6866%**	**13,779,703**	**13,393,222**	**97.20%**

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8	3548	Travelers Grp						
		25674	Travelers Prop Cas Co Of Amer	8,263,816	3.8457%	7,850,958	5,837,890	74.36%
		25682	Travelers Ind Co Of CT	2,387,306	1.1110%	2,121,807	5,082,030	239.51%
		24767	St Paul Fire & Marine Ins Co	1,385,789	0.6449%	1,522,615	4,042,812	265.52%
		36463	Discover Prop & Cas Ins Co	41,146	0.0191%	86,427	117,095	135.48%
		24015	Northland Ins Co	24,265	0.0113%	23,089	-9,179	-39.75%
		24791	St Paul Mercury Ins Co	17,358	0.0081%	72,659	1,793,347	2468.17%
		24775	St Paul Guardian Ins Co	436	0.0002%	512	-78,512	-15334.38%
				12,120,116	**5.6404%**	**11,678,067**	**16,785,483**	**143.74%**
9	626	Ace Ltd Grp						
		22667	Ace Amer Ins Co	6,445,394	2.9995%	5,864,832	-767,923	-13.09%
		10030	Westchester Fire Ins Co	1,617,765	0.7529%	1,666,658	-1,809,906	-108.59%
		20699	Ace Prop & Cas Ins Co	87,480	0.0407%	84,102	559,829	665.65%
		22748	Pacific Employers Ins Co	38,306	0.0178%	12,195	127,873	1048.57%
		43575	Indemnity Ins Co Of North Amer	22,454	0.0104%	20,846	221,470	1062.41%
		18279	Bankers Standard Ins Co	1	0.0000%	0	-9	0.00%
				8,211,400	**3.8213%**	**7,648,633**	**-1,668,666**	**-21.82%**
10	3219	NKSJ Holdings Inc Grp						
		11126	Sompo Japan Ins Co of Amer	6,198,724	2.8847%	5,991,789	-76,158	-1.27%
		27073	Nipponkoa Ins Co Ltd US Br	753,786	0.3508%	747,432	122,162	16.34%
				6,952,510	**3.2355%**	**6,739,221**	**46,004**	**0.68%**
11	761	ALLIANZ INS GRP						
		21873	Firemans Fund Ins Co	3,039,050	1.4143%	3,114,982	23,189,653	744.46%
		35300	Allianz Global Risks US Ins Co	1,816,325	0.8453%	2,392,111	1,005,848	42.05%
		21881	National Surety Corp	630,474	0.2934%	607,940	-297,388	-48.92%
		21857	American Ins Co	343,862	0.1600%	393,614	4,530,841	1151.09%
		21865	Associated Ind Corp	42,784	0.0199%	65,323	-33,605	-51.44%
		21849	American Automobile Ins Co	7,091	0.0033%	73,971	-30,294	-40.95%
				5,879,586	**2.7362%**	**6,647,941**	**28,365,055**	**426.67%**
12	2538	AmTrust NGH Grp						
		25011	Wesco Ins Co	4,767,680	2.2187%	4,388,899	1,049,090	23.90%
		19879	Security Natl Ins Co	265,892	0.1237%	263,161	829,718	315.29%
				5,033,572	**2.3425%**	**4,652,060**	**1,878,808**	**40.39%**
13	169	SENTRY INS GRP						
		24988	Sentry Ins A Mut Co	3,124,846	1.4542%	2,964,607	3,589,967	121.09%
		21180	Sentry Select Ins Co	811,295	0.3776%	777,815	153,020	19.67%
				3,936,141	**1.8318%**	**3,742,422**	**3,742,987**	**100.02%**
14	7	FEDERATED MUT GRP						
		13935	Federated Mut Ins Co	3,135,689	1.4593%	2,979,509	803,780	26.98%
		28304	Federated Serv Ins Co	675,980	0.3146%	669,549	612,529	91.48%
				3,811,669	**1.7738%**	**3,649,058**	**1,416,309**	**38.81%**

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15	3098	Tokio Marine Holdings Inc GRP						
		10945	Tokio Marine Amer Ins Co	3,113,307	1.4488%	3,108,722	900,607	28.97%
		15105	Safety Natl Cas Corp	342,255	0.1593%	338,722	143,498	42.36%
		18058	Philadelphia Ind Ins Co	108,881	0.0507%	104,658	10,242	9.79%
		41238	Trans Pacific Ins Co	2,245	0.0010%	9,785	901	9.21%
		32301	TNUS Ins Co	1,949	0.0009%	1,089	692	63.54%
				3,568,637	**1.6607%**	**3,562,976**	**1,055,940**	**29.64%**
16	150	OLD REPUBLIC GRP						
		24147	Old Republic Ins Co	3,413,349	1.5885%	3,268,923	1,353,780	41.41%
		41424	Pennsylvania Manufacturers Ind Co	2,990	0.0014%	8,193	1,434	17.50%
		12262	Pennsylvania Manufacturers Assoc Ins	2,599	0.0012%	1,191	-11,559	-970.53%
				3,418,938	**1.5911%**	**3,278,307**	**1,343,655**	**40.99%**
17	2698	ProAssurance Corp Grp						
		22241	Medmarc Cas Ins Co	3,372,823	1.5696%	3,510,825	-136,409	-3.89%
				3,372,823	**1.5696%**	**3,510,825**	**-136,409**	**-3.89%**
18	1279	Arch Ins Grp						
		11150	Arch Ins Co	3,065,879	1.4268%	3,123,624	2,656,149	85.03%
				3,065,879	**1.4268%**	**3,123,624**	**2,656,149**	**85.03%**
19	218	CNA INS GRP						
		20478	National Fire Ins Co Of Hartford	1,591,467	0.7406%	1,625,009	-4,877,699	-300.16%
		20508	Valley Forge Ins Co	711,521	0.3311%	706,308	-376,457	-53.30%
		35289	Continental Ins Co	163,654	0.0762%	127,418	20,798	16.32%
		20443	Continental Cas Co	49,683	0.0231%	68,904	887,231	1287.63%
		20494	Transportation Ins Co	13,696	0.0064%	-110,268	102,056	-92.55%
		20427	American Cas Co Of Reading PA	8,185	0.0038%	8,638	4,420	51.17%
				2,538,206	**1.1812%**	**2,426,009**	**-4,239,651**	**-174.76%**
20	517	HANNOVER GRP						
		41343	HDI Gerling Amer Ins Co	2,528,396	1.1766%	2,173,513	2,802,581	128.94%
				2,528,396	**1.1766%**	**2,173,513**	**2,802,581**	**128.94%**
21	4715	MS & AD Ins Grp						
		20362	Mitsui Sumitomo Ins Co of Amer	2,023,755	0.9418%	1,901,394	-139,094	-7.32%
		22551	Mitsui Sumitomo Ins USA Inc	428,130	0.1992%	378,178	-217,816	-57.60%
				2,451,885	**1.1410%**	**2,279,572**	**-356,910**	**-15.66%**
22	57	ELECTRIC INS GRP						
		21261	Electric Ins Co	2,423,164	1.1277%	2,423,168	5,859,465	241.81%
				2,423,164	**1.1277%**	**2,423,168**	**5,859,465**	**241.81%**
23	4574	Catlin US Ins Grp						
		19518	Catlin Ins Co	2,128,355	0.9905%	2,321,173	139,604	6.01%
				2,128,355	**0.9905%**	**2,321,173**	**139,604**	**6.01%**

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24	1285	XL AMER GRP						
		24554	XL Ins Amer Inc	1,965,955	0.9149%	1,440,434	-1,533,905	-106.49%
		22322	Greenwich Ins Co	50,825	0.0237%	115,569	-9,953	-8.61%
				2,016,780	**0.9386%**	**1,556,003**	**-1,543,858**	**-99.22%**
25	93	STATE NATL GRP						
		12831	State Natl Ins Co Inc	1,248,479	0.5810%	1,083,216	65,305	6.03%
				1,248,479	**0.5810%**	**1,083,216**	**65,305**	**6.03%**
26	1129	White Mountains Grp						
		27154	Atlantic Specialty Ins Co	1,095,842	0.5100%	763,459	235,915	30.90%
		20621	OneBeacon Amer Ins Co	71,525	0.0333%	219,398	-10,573,696	-4819.41%
				1,167,367	**0.5433%**	**982,857**	**-10,337,781**	**-1051.81%**
27	3703	Tower Grp						
		44300	Tower Ins Co Of NY	1,100,384	0.5121%	1,534,845	198,641	12.94%
				1,100,384	**0.5121%**	**1,534,845**	**198,641**	**12.94%**
28	4670	Starr Grp						
		38318	Starr Ind & Liab Co	976,809	0.4546%	1,748,019	335,739	19.21%
				976,809	**0.4546%**	**1,748,019**	**335,739**	**19.21%**
29	3786	Endurance Grp						
		43630	Endurance Risk Solutions Assur Co	864,951	0.4025%	642,932	-145,418	-22.62%
				864,951	**0.4025%**	**642,932**	**-145,418**	**-22.62%**
30	246	PENNSYLVANIA LUMBERMENS GRP						
		14265	Indiana Lumbermens Mut Ins Co	829,449	0.3860%	763,539	319,618	41.86%
		14974	Pennsylvania Lumbermens Mut Ins	29,826	0.0139%	25,758	196,867	764.29%
				859,275	**0.3999%**	**789,297**	**516,485**	**65.44%**
31	31	BERKSHIRE HATHAWAY GRP						
		25895	United States Liab Ins Co	774,319	0.3603%	683,657	81,352	11.90%
		20052	National Liab & Fire Ins Co	11,999	0.0056%	10,020	-1,279	-12.76%
				786,318	**0.3659%**	**693,677**	**80,073**	**11.54%**
32	88	The Hanover Ins Grp						
		22306	Massachusetts Bay Ins Co	268,317	0.1249%	222,132	174,412	78.52%
		36064	Hanover Amer Ins Co	235,777	0.1097%	207,742	255,656	123.06%
		22292	Hanover Ins Co	89,669	0.0417%	87,042	756,075	868.63%
		31534	Citizens Ins Co Of Amer	53,280	0.0248%	55,195	33,663	60.99%
				647,043	**0.3011%**	**572,111**	**1,219,806**	**213.21%**
33	158	FAIRFAX FIN GRP						
		21113	United States Fire Ins Co	382,243	0.1779%	411,238	2,365,284	575.16%
		21105	North River Ins Co	207,483	0.0966%	178,050	94,556	53.11%
		25054	Hudson Ins Co	18,650	0.0087%	9,321	-3,034	-32.55%
				608,376	**0.2831%**	**598,609**	**2,456,806**	**410.42%**
34	1120	EVEREST REINS HOLDINGS GRP						
		10120	Everest Natl Ins Co	482,296	0.2244%	263,797	-15,461	-5.86%
				482,296	**0.2244%**	**263,797**	**-15,461**	**-5.86%**

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35	748		Meadowbrook Ins Grp					
		18023	Star Ins Co	470,898	0.2191%	513,850	284,238	55.32%
				470,898	**0.2191%**	**513,850**	**284,238**	**55.32%**
36	796		QBE INS GRP					
		37257	Praetorian Ins Co	460,903	0.2145%	491,773	2,156,054	438.42%
				460,903	**0.2145%**	**491,773**	**2,156,054**	**438.42%**
37	62		EMC INS CO GRP					
		21415	Employers Mut Cas Co	395,075	0.1839%	371,957	-43,737	-11.76%
				395,075	**0.1839%**	**371,957**	**-43,737**	**-11.76%**
38	645		OREGON MUT GRP					
		14907	Oregon Mut Ins Co	392,546	0.1827%	395,573	-365,845	-92.48%
				392,546	**0.1827%**	**395,573**	**-365,845**	**-92.48%**
39	36790		Springfield Ins Co Inc					
		36790	Springfield Ins Co Inc	357,154	0.1662%	390,249	100	0.03%
				357,154	**0.1662%**	**390,249**	**100**	**0.03%**
40	244		CINCINNATI FIN GRP					
		10677	Cincinnati Ins Co	299,199	0.1392%	286,311	214,304	74.85%
				299,199	**0.1392%**	**286,311**	**214,304**	**74.85%**
41	968		AXA INS GRP					
		33022	AXA Ins Co	170,555	0.0794%	172,974	6,875	3.97%
				170,555	**0.0794%**	**172,974**	**6,875**	**3.97%**
42	8		ALLSTATE INS GRP					
		19232	Allstate Ins Co	164,311	0.0765%	138,660	-5,374,548	-3876.06%
				164,311	**0.0765%**	**138,660**	**-5,374,548**	**-3876.06%**
43	161		TOPA EQUITIES LTD GRP					
		18031	Topa Ins Co	137,226	0.0639%	107,444	70,499	65.61%
				137,226	**0.0639%**	**107,444**	**70,499**	**65.61%**
44	181		SWISS RE GRP					
		29700	North Amer Elite Ins Co	63,421	0.0295%	38,143	31,680	83.06%
		29874	North Amer Specialty Ins Co	6,930	0.0032%	5,589	-1,782,565	-31894.17%
				70,351	**0.0327%**	**43,732**	**-1,750,885**	**-4003.67%**
45	4702		Sparta Grp					
		20613	Sparta Ins Co	67,078	0.0312%	97,944	147,276	150.37%
				67,078	**0.0312%**	**97,944**	**147,276**	**150.37%**
46	69		FARMERS INS GRP					
		21709	Truck Ins Exch	35,013	0.0163%	38,436	-33,064	-86.02%
		21652	Farmers Ins Exch	27,140	0.0126%	28,656	287	1.00%
				62,153	**0.0289%**	**67,092**	**-32,777**	**-48.85%**

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47	920	Global Ind Grp						
		32859	Penn Amer Ins Co	53,420	0.0249%	49,207	38,384	78.01%
		42048	Diamond State Ins Co	1,543	0.0007%	1,436	-1,878	-130.78%
				54,963	**0.0256%**	**50,643**	**36,506**	**72.08%**
48	98	WR Berkley Corp GRP						
		38911	Berkley Natl Ins Co	24,084	0.0112%	15,542	6,030	38.80%
		36684	Riverport Ins Co	16,462	0.0077%	14,491	-81,115	-559.76%
		25224	Great Divide Ins Co	10,567	0.0049%	9,801	-9,764	-99.62%
				51,113	**0.0238%**	**39,834**	**-84,849**	**-213.01%**
49	866	WESTERN WORLD GRP						
		40436	Stratford Ins Co	48,810	0.0227%	46,440	15,276	32.89%
				48,810	**0.0227%**	**46,440**	**15,276**	**32.89%**
50	84	American Financial Grp						
		16691	Great Amer Ins Co	13,486	0.0063%	17,075	3,294,373	19293.55%
		26344	Great Amer Assur Co	13,228	0.0062%	13,385	-25,959	-193.94%
		26832	Great Amer Alliance Ins Co	7,962	0.0037%	8,949	3,353	37.47%
		22136	Great Amer Ins Co of NY	4,000	0.0019%	4,253	49,509	1164.10%
				38,676	**0.0180%**	**43,662**	**3,321,276**	**7606.79%**
51	124	AMERISURE CO GRP						
		23396	Amerisure Mut Ins Co	27,656	0.0129%	28,396	-44,228	-155.75%
				27,656	**0.0129%**	**28,396**	**-44,228**	**-155.75%**
52	38300	Samsung Fire & Marine Ins Co Ltd						
		38300	Samsung Fire & Marine Ins Co Ltd	22,899	0.0107%	16,507	8,405	50.92%
				22,899	**0.0107%**	**16,507**	**8,405**	**50.92%**
53	785	MARKEL CORP GRP						
		28932	Markel Amer Ins Co	10,326	0.0048%	9,888	-30,227	-305.69%
		38970	Markel Ins Co	2,107	0.0010%	1,164	9,045	777.06%
				12,433	**0.0058%**	**11,052**	**-21,182**	**-191.66%**
54	11231	Generali Us Branch						
		11231	Generali Us Branch	7,307	0.0034%	8,618	1,000	11.60%
				7,307	**0.0034%**	**8,618**	**1,000**	**11.60%**
55	41394	Benchmark Ins Co						
		41394	Benchmark Ins Co	6,050	0.0028%	148,089	-603,752	-407.70%
				6,050	**0.0028%**	**148,089**	**-603,752**	**-407.70%**
56	225	IAT Reins Co Grp						
		20010	Acceptance Ind Ins Co	2,972	0.0014%	2,133	2,250	105.49%
		23248	Occidental Fire & Cas Co Of NC	737	0.0003%	252	256	101.59%
				3,709	**0.0017%**	**2,385**	**2,506**	**105.07%**
57	175	STATE AUTO MUT GRP						
		30945	Plaza Ins Co	2,545	0.0012%	2,919	1,246	42.69%
				2,545	**0.0012%**	**2,919**	**1,246**	**42.69%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: PRODUCTS LIABILITY [18]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
58	783	RLI INS GRP						
		13056	RLI Ins Co	1,773	0.0008%	1,565	-147,399	-9418.47%
				1,773	**0.0008%**	**1,565**	**-147,399**	**-9418.47%**
59	38733	Alaska Natl Ins Co						
		38733	Alaska Natl Ins Co	806	0.0004%	793	-6,088	-767.72%
				806	**0.0004%**	**793**	**-6,088**	**-767.72%**
60	501	Alleghany Grp						
		10472	Capitol Ind Corp	401	0.0002%	48	949	1977.08%
				401	**0.0002%**	**48**	**949**	**1977.08%**
61	23663	National Amer Ins Co						
		23663	National Amer Ins Co	356	0.0002%	193	25	12.95%
				356	**0.0002%**	**193**	**25**	**12.95%**
62	291	MOTORISTS MUT GRP						
		13331	Motorists Commercial Mut Ins Co	277	0.0001%	277	208,469	75259.57%
				277	**0.0001%**	**277**	**208,469**	**75259.57%**
			Line Total:	**214,882,189**	**100.0000%**	**211,262,874**	**247,079,993**	**116.95%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: PRIVATE PASSENGER AUTO LIABILITY [19.2]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
1	69	FARMERS INS GRP						
		21652	Farmers Ins Exch	580,510,714	4.9539%	564,298,310	322,261,499	57.11%
		21687	Mid Century Ins Co	497,512,156	4.2456%	517,188,118	269,960,002	52.20%
		12963	21st Century Ins Co	307,034,290	2.6201%	312,410,841	165,378,322	52.94%
		25089	Coast Natl Ins Co	171,993,899	1.4677%	183,631,793	98,313,293	53.54%
		11185	Foremost Ins Co Grand Rapids MI	17,915,633	0.1529%	17,534,080	10,466,322	59.69%
		36404	21st Century Cas Co	9,699,757	0.0828%	9,794,652	5,401,875	55.15%
		34789	21st Century Centennial Ins Co	1,166,136	0.0100%	1,079,851	641,011	59.36%
		11800	Foremost Prop & Cas Ins Co	372,035	0.0032%	359,546	78,068	21.71%
				1,586,204,620	**13.5362%**	**1,606,297,191**	**872,500,392**	**54.32%**
2	176	STATE FARM GRP						
		25178	State Farm Mut Auto Ins Co	1,582,066,623	13.5009%	1,532,390,064	965,722,162	63.02%
				1,582,066,623	**13.5009%**	**1,532,390,064**	**965,722,162**	**63.02%**
3	8	ALLSTATE INS GRP						
		19240	Allstate Ind Co	787,474,891	6.7201%	777,230,484	503,841,257	64.83%
		19232	Allstate Ins Co	141,772,628	1.2098%	143,464,224	63,249,598	44.09%
		30210	Esurance Prop & Cas Ins Co	129,871,398	1.1083%	125,147,575	80,211,648	64.09%
		10358	Encompass Ins Co	26,025,427	0.2221%	24,956,924	11,901,181	47.69%
				1,085,144,344	**9.2603%**	**1,070,799,207**	**659,203,684**	**61.56%**
4	660	MERCURY GEN GRP						
		27553	Mercury Ins Co	752,370,723	6.4205%	747,153,412	477,563,272	63.92%
		38342	California Automobile Ins Co	218,597,326	1.8654%	212,195,043	136,285,710	64.23%
				970,968,049	**8.2860%**	**959,348,455**	**613,848,982**	**63.99%**
5	1318	Auto Club Enterprises Ins Grp						
		15598	Interins Exch Of The Automobile Club	959,082,209	8.1845%	910,983,737	593,873,423	65.19%
				959,082,209	**8.1845%**	**910,983,737**	**593,873,423**	**65.19%**
6	31	BERKSHIRE HATHAWAY GRP						
		35882	Geico Gen Ins Co	373,194,822	3.1847%	352,833,076	265,265,671	75.18%
		22055	Geico Ind Co	146,118,137	1.2469%	140,888,758	111,124,618	78.87%
		22063	Government Employees Ins Co	116,792,622	0.9967%	113,335,983	82,012,936	72.36%
		41491	Geico Cas Co	95,594,509	0.8158%	94,155,909	63,094,463	67.01%
		20052	National Liab & Fire Ins Co	1,102,756	0.0094%	912,859	925,469	101.38%
		25895	United States Liab Ins Co	916	0.0000%	233	140	60.09%
				732,803,762	**6.2535%**	**702,126,818**	**522,423,297**	**74.41%**
7	1278	CSAA Ins Grp						
		15539	CSAA Ins Exch	672,994,775	5.7431%	690,938,879	445,584,967	64.49%
		37770	CSAA Gen Ins Co	26,621,120	0.2272%	25,564,186	15,465,761	60.50%
		10921	CSAA Fire & Cas Ins Co	102,404	0.0009%	214,876	121,395	56.50%
				699,718,299	**5.9712%**	**716,717,941**	**461,172,123**	**64.34%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: PRIVATE PASSENGER AUTO LIABILITY [19.2]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
8	200		UNITED SERV AUTOMOBILE ASSN GRP					
		25968	USAA Cas Ins Co	202,914,500	1.7316%	201,564,883	144,758,970	71.82%
		25941	United Serv Automobile Assn	181,702,587	1.5506%	181,613,539	126,451,914	69.63%
		18600	USAA Gen Ind Co	49,657,784	0.4238%	45,778,570	32,466,146	70.92%
		21253	Garrison Prop & Cas Ins Co	40,189,605	0.3430%	39,204,335	32,015,562	81.66%
				474,464,476	**4.0489%**	**468,161,327**	**335,692,592**	**71.70%**
9	155		PROGRESSIVE GRP					
		11770	United Financial Cas Co	168,567,014	1.4385%	158,170,617	101,762,542	64.34%
		27804	Progressive West Ins Co	168,400,074	1.4371%	167,451,867	122,490,549	73.15%
		10192	Progressive Select Ins Co	114,888,811	0.9804%	110,160,671	67,144,648	60.95%
		16322	Progressive Direct Ins Co	18,145,112	0.1548%	17,453,238	13,564,298	77.72%
		24260	Progressive Cas Ins Co	3,519,190	0.0300%	3,528,479	1,683,366	47.71%
				473,520,201	**4.0409%**	**456,764,872**	**306,645,403**	**67.13%**
10	111		LIBERTY MUT GRP					
		24740	Safeco Ins Co Of Amer	201,003,885	1.7153%	193,066,536	116,756,831	60.47%
		23035	Liberty Mut Fire Ins Co	190,125,399	1.6225%	182,857,434	139,441,887	76.26%
		37214	American States Preferred Ins Co	22,724,992	0.1939%	22,287,815	13,993,034	62.78%
		39012	Safeco Ins Co Of IL	3,195,431	0.0273%	3,015,661	1,855,884	61.54%
		24724	First Natl Ins Co Of Amer	771,795	0.0066%	767,814	370,308	48.23%
		23043	Liberty Mut Ins Co	2,744	0.0000%	1,709	1,908	111.64%
				417,824,246	**3.5656%**	**401,996,969**	**272,419,852**	**67.77%**
11	3495		Infinity Prop & Cas Ins Grp					
		22268	Infinity Ins Co	361,936,449	3.0887%	352,498,797	260,231,942	73.82%
		10068	Hillstar Ins Co	4,236,592	0.0362%	8,035,037	10,089,165	125.56%
		11738	Infinity Auto Ins Co	725,016	0.0062%	846,121	418,580	49.47%
		20260	Infinity Select Ins Co	237,326	0.0020%	231,747	137,363	59.27%
				367,135,383	**3.1330%**	**361,611,702**	**270,877,050**	**74.91%**
12	140		NATIONWIDE CORP GRP					
		19100	Amco Ins Co	141,915,346	1.2111%	140,028,590	94,609,514	67.56%
		25453	Nationwide Ins Co Of Amer	70,558,619	0.6021%	68,521,161	39,571,948	57.75%
		42579	Allied Prop & Cas Ins Co	67,299,689	0.5743%	66,472,448	37,012,849	55.68%
		42889	Victoria Fire & Cas Co	39,820,819	0.3398%	40,654,995	28,063,815	69.03%
		42587	Depositors Ins Co	2,232,588	0.0191%	2,357,028	1,841,843	78.14%
		13242	Titan Ind Co	370,906	0.0032%	1,583,500	296,617	18.73%
				322,197,967	**2.7495%**	**319,617,722**	**201,396,586**	**63.01%**
13	10920		Alliance United Ins Co					
		10920	Alliance United Ins Co	173,094,645	1.4771%	157,827,077	117,512,375	74.46%
				173,094,645	**1.4771%**	**157,827,077**	**117,512,375**	**74.46%**
14	10683		Wawanesa Gen Ins Co					
		10683	Wawanesa Gen Ins Co	172,625,200	1.4731%	168,571,304	130,948,644	77.68%
				172,625,200	**1.4731%**	**168,571,304**	**130,948,644**	**77.68%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: PRIVATE PASSENGER AUTO LIABILITY [19.2]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
15	11711	Access Ins Co						
		11711	Access Ins Co	139,076,288	1.1868%	142,584,394	128,546,004	90.15%
				139,076,288	**1.1868%**	**142,584,394**	**128,546,004**	**90.15%**
16	91	HARTFORD FIRE & CAS GRP						
		30104	Hartford Underwriters Ins Co	91,927,448	0.7845%	86,386,179	64,687,197	74.88%
		29424	Hartford Cas Ins Co	25,548,201	0.2180%	25,262,199	15,007,117	59.41%
		27120	Trumbull Ins Co	15,411,307	0.1315%	10,528,997	8,437,753	80.14%
		29459	Twin City Fire Ins Co Co	623,010	0.0053%	727,523	1,006,631	138.36%
				133,509,966	**1.1393%**	**122,904,898**	**89,138,698**	**72.53%**
17	215	Kemper Corp Grp						
		19852	Financial Ind Co	86,499,016	0.7382%	88,765,936	55,649,483	62.69%
		10914	Kemper Independence Ins Co	26,509,974	0.2262%	26,963,964	13,252,770	49.15%
		10226	Unitrin Direct Ins Co	7,605,152	0.0649%	7,837,114	5,065,106	64.63%
		16063	Unitrin Auto & Home Ins Co	157,297	0.0013%	166,025	19,041	11.47%
				120,771,439	**1.0306%**	**123,733,039**	**73,986,400**	**59.80%**
18	4	Ameriprise Fin Grp						
		29068	IDS Prop Cas Ins Co	113,407,417	0.9678%	111,397,036	88,465,746	79.41%
				113,407,417	**0.9678%**	**111,397,036**	**88,465,746**	**79.41%**
19	3548	Travelers Grp						
		19070	Standard Fire Ins Co	99,757,705	0.8513%	103,866,142	72,725,234	70.02%
		24015	Northland Ins Co	470	0.0000%	2,177	1,624	74.60%
				99,758,175	**0.8513%**	**103,868,319**	**72,726,858**	**70.02%**
20	169	SENTRY INS GRP						
		13137	Viking Ins Co Of WI	96,092,628	0.8200%	96,204,582	65,385,882	67.97%
				96,092,628	**0.8200%**	**96,204,582**	**65,385,882**	**67.97%**
21	2538	AmTrust NGH Grp						
		29742	Integon Natl Ins Co	43,856,903	0.3743%	45,159,722	29,855,921	66.11%
		23728	National Gen Ins Co	26,035,115	0.2222%	26,623,976	17,074,207	64.13%
		31488	Integon Preferred Ins Co	13,935,079	0.1189%	11,270,958	8,330,273	73.91%
		12832	Personal Express Ins Co	5,048,200	0.0431%	4,960,506	3,317,795	66.88%
		38660	MIC Gen Ins Corp	4,142,798	0.0354%	4,399,223	4,498,104	102.25%
		22985	Sequoia Ins Co	18,293	0.0002%	19,270	9,861	51.17%
				93,036,388	**0.7939%**	**92,433,655**	**63,086,161**	**68.25%**
22	241	METROPOLITAN GRP						
		25321	Metropolitan Drt Prop & Cas Ins Co	81,800,279	0.6981%	75,112,874	51,582,285	68.67%
				81,800,279	**0.6981%**	**75,112,874**	**51,582,285**	**68.67%**
23	3702	Loya Grp						
		12589	Loya Cas Ins Co	73,452,931	0.6268%	72,577,949	45,803,894	63.11%
				73,452,931	**0.6268%**	**72,577,949**	**45,803,894**	**63.11%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: PRIVATE PASSENGER AUTO LIABILITY [19.2]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
24	411	MAPFRE INS GRP						
		13161	Commerce W Ins Co	47,612,971	0.4063%	48,337,046	38,291,673	79.22%
		23876	Mapfre Ins Co	10,981,987	0.0937%	6,318,266	4,394,561	69.55%
				58,594,958	**0.5000%**	**54,655,312**	**42,686,234**	**78.10%**
25	4256	Anchor Ins Holdings Grp						
		40010	Anchor Gen Ins Co	57,535,233	0.4910%	46,402,636	33,761,549	72.76%
				57,535,233	**0.4910%**	**46,402,636**	**33,761,549**	**72.76%**
26	33	CALIFORNIA CAS MGMT GRP						
		20117	California Cas Ind Exch	52,057,139	0.4442%	51,326,268	30,699,164	59.81%
				52,057,139	**0.4442%**	**51,326,268**	**30,699,164**	**59.81%**
27	3596	Affirmative Ins Grp						
		42609	Affirmative Ins Co	46,213,455	0.3944%	39,772,901	28,586,663	71.87%
				46,213,455	**0.3944%**	**39,772,901**	**28,586,663**	**71.87%**
28	922	American Assets Grp						
		40029	Explorer Ins Co	35,961,759	0.3069%	34,265,867	21,408,141	62.48%
		27847	Insurance Co Of The West	2,633	0.0000%	3,762	422,854	11240.14%
				35,964,392	**0.3069%**	**34,269,629**	**21,830,995**	**63.70%**
29	28	AMICA MUT GRP						
		19976	Amica Mut Ins Co	35,437,499	0.3024%	34,585,602	30,097,441	87.02%
				35,437,499	**0.3024%**	**34,585,602**	**30,097,441**	**87.02%**
30	802	Capital Ins Grp						
		13544	California Capital Ins Co	28,743,054	0.2453%	27,924,902	13,164,050	47.14%
		12890	Eagle W Ins Co	1,967,283	0.0168%	1,897,581	882,019	46.48%
				30,710,337	**0.2621%**	**29,822,483**	**14,046,069**	**47.10%**
31	661	BCBS of SC Grp						
		12157	Companion Prop & Cas Ins Co	28,893,047	0.2466%	33,451,717	45,341,865	135.54%
				28,893,047	**0.2466%**	**33,451,717**	**45,341,865**	**135.54%**
32	473	AMERICAN FAMILY INS GRP						
		37648	Permanent Gen Assur Corp	26,818,604	0.2289%	27,218,108	15,659,916	57.53%
				26,818,604	**0.2289%**	**27,218,108**	**15,659,916**	**57.53%**
33	300	HORACE MANN GRP						
		22578	Horace Mann Ins Co	20,204,822	0.1724%	19,645,242	14,274,978	72.66%
		22756	Horace Mann Prop & Cas Ins Co	3,122,134	0.0266%	3,137,439	1,690,389	53.88%
				23,326,956	**0.1991%**	**22,782,681**	**15,965,367**	**70.08%**
34	161	TOPA EQUITIES LTD GRP						
		18031	Topa Ins Co	21,535,396	0.1838%	19,793,458	17,117,204	86.48%
				21,535,396	**0.1838%**	**19,793,458**	**17,117,204**	**86.48%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: PRIVATE PASSENGER AUTO LIABILITY [19.2]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
35	225	IAT Reins Co Grp						
		23248	Occidental Fire & Cas Co Of NC	9,171,371	0.0783%	9,102,022	5,431,292	59.67%
		28886	Transguard Ins Co Of Amer Inc	7,634,466	0.0652%	9,249,665	6,124,859	66.22%
		26433	Harco Natl Ins Co	2,648,548	0.0226%	2,377,579	1,055,883	44.41%
		10906	Commercial Alliance Ins Co	1,846,624	0.0158%	2,713,198	2,575,860	94.94%
				21,301,009	**0.1818%**	**23,442,464**	**15,187,894**	**64.79%**
36	796	QBE INS GRP						
		39217	QBE Ins Corp	9,827,988	0.0839%	11,055,640	11,516,410	104.17%
		25747	Unigard Ins Co	8,951,469	0.0764%	9,181,262	7,577,434	82.53%
		37257	Praetorian Ins Co	1,477,559	0.0126%	1,926,345	3,297,857	171.20%
				20,257,016	**0.1729%**	**22,163,247**	**22,391,701**	**101.03%**
37	257	SAFEWAY INS GRP						
		12521	Safeway Ins Co	19,258,263	0.1643%	15,286,002	9,389,527	61.43%
		10939	Safeway Direct Ins Co	354,018	0.0030%	399,018	52,194	13.08%
				19,612,281	**0.1674%**	**15,685,020**	**9,441,721**	**60.20%**
38	309	WESTERN NATL MUT GRP						
		26395	Western Home Ins Co	18,417,619	0.1572%	17,950,656	17,461,848	97.28%
				18,417,619	**0.1572%**	**17,950,656**	**17,461,848**	**97.28%**
39	313	AEGIS GRP						
		33898	Aegis Security Ins Co	8,862,888	0.0756%	8,259,557	6,500,624	78.70%
		17965	American Sentinel Ins Co	8,046,835	0.0687%	6,999,718	6,377,714	91.11%
				16,909,723	**0.1443%**	**15,259,275**	**12,878,338**	**84.40%**
40	12	AMERICAN INTL GRP						
		19402	AIG Prop Cas Co	15,274,955	0.1304%	15,152,105	8,669,163	57.21%
		19445	National Union Fire Ins Co Of Pitts	59,791	0.0005%	59,865	-1,126,735	-1882.13%
				15,334,746	**0.1309%**	**15,211,970**	**7,542,428**	**49.58%**
41	323	CIVIL SERV EMPLOYEE GRP						
		18953	CSE Safeguard Ins Co	8,252,415	0.0704%	8,335,217	5,085,079	61.01%
		10693	Civil Serv Employees Ins Co	6,654,892	0.0568%	6,690,803	5,261,649	78.64%
				14,907,307	**0.1272%**	**15,026,020**	**10,346,728**	**68.86%**
42	175	STATE AUTO MUT GRP						
		30945	Plaza Ins Co	12,711,366	0.1085%	7,430,965	4,783,925	64.38%
				12,711,366	**0.1085%**	**7,430,965**	**4,783,925**	**64.38%**
43	27502	Western Gen Ins Co						
		27502	Western Gen Ins Co	12,670,030	0.1081%	16,272,274	9,998,891	61.45%
				12,670,030	**0.1081%**	**16,272,274**	**9,998,891**	**61.45%**
44	12878	Sterling Cas Ins Co						
		12878	Sterling Cas Ins Co	12,178,887	0.1039%	12,594,417	7,198,449	57.16%
				12,178,887	**0.1039%**	**12,594,417**	**7,198,449**	**57.16%**
45	761	ALLIANZ INS GRP						
		21873	Firemans Fund Ins Co	12,178,410	0.1039%	12,457,398	5,052,830	40.56%
				12,178,410	**0.1039%**	**12,457,398**	**5,052,830**	**40.56%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: PRIVATE PASSENGER AUTO LIABILITY [19.2]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
46	38		Chubb Inc Grp					
		20281	Federal Ins Co	11,956,800	0.1020%	11,514,846	6,458,642	56.09%
		20397	Vigilant Ins Co	117	0.0000%	117	-22	-18.80%
				11,956,917	**0.1020%**	**11,514,963**	**6,458,620**	**56.09%**
47	13250		Workmens Auto Ins Co					
		13250	Workmens Auto Ins Co	11,189,734	0.0955%	10,187,245	7,138,719	70.08%
				11,189,734	**0.0955%**	**10,187,245**	**7,138,719**	**70.08%**
48	19119		National Unity Ins Co					
		19119	National Unity Ins Co	11,046,533	0.0943%	6,869,559	5,993,672	87.25%
				11,046,533	**0.0943%**	**6,869,559**	**5,993,672**	**87.25%**
49	408		AMERICAN NATL FIN GRP					
		11048	Pacific Prop & Cas Co	10,673,266	0.0911%	10,559,801	7,710,307	73.02%
				10,673,266	**0.0911%**	**10,559,801**	**7,710,307**	**73.02%**
50	4051		Ocean Harbor Grp					
		12360	Ocean Harbor Cas Ins Co	9,612,646	0.0820%	8,874,622	4,927,690	55.53%
				9,612,646	**0.0820%**	**8,874,622**	**4,927,690**	**55.53%**
51	26905		Century Natl Ins Co					
		26905	Century Natl Ins Co	9,438,731	0.0805%	8,622,006	6,721,593	77.96%
				9,438,731	**0.0805%**	**8,622,006**	**6,721,593**	**77.96%**
52	1120		EVEREST REINS HOLDINGS GRP					
		10120	Everest Natl Ins Co	8,674,699	0.0740%	4,283,862	3,627,660	84.68%
				8,674,699	**0.0740%**	**4,283,862**	**3,627,660**	**84.68%**
53	1326		KINGSWAY GRP					
		33650	Mendota Ins Co	7,892,442	0.0674%	7,486,547	5,634,586	75.26%
				7,892,442	**0.0674%**	**7,486,547**	**5,634,586**	**75.26%**
54	13127		Nations Ins Co					
		13127	Nations Ins Co	7,794,087	0.0665%	7,682,734	5,963,198	77.62%
				7,794,087	**0.0665%**	**7,682,734**	**5,963,198**	**77.62%**
55	2898		Western Serv Contract Grp					
		37850	Pacific Specialty Ins Co	7,141,866	0.0609%	7,277,947	3,152,141	43.31%
				7,141,866	**0.0609%**	**7,277,947**	**3,152,141**	**43.31%**
56	83		GRANGE INS GRP					
		22101	Grange Ins Assn	7,014,898	0.0599%	7,007,051	4,211,793	60.11%
				7,014,898	**0.0599%**	**7,007,051**	**4,211,793**	**60.11%**
57	4799		Assure Holding Corp Grp					
		27898	Americas Ins Co	6,374,124	0.0544%	1,598,438	989,325	61.89%
				6,374,124	**0.0544%**	**1,598,438**	**989,325**	**61.89%**
58	626		Ace Ltd Grp					
		18279	Bankers Standard Ins Co	6,285,719	0.0536%	6,214,611	4,751,000	76.45%
				6,285,719	**0.0536%**	**6,214,611**	**4,751,000**	**76.45%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

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Sorted by Market Share

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Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
59	3098		Tokio Marine Holdings Inc GRP					
		10945	Tokio Marine Amer Ins Co	5,446,769	0.0465%	5,531,095	3,494,707	63.18%
		18058	Philadelphia Ind Ins Co	389,503	0.0033%	371,306	759,637	204.59%
				5,836,272	**0.0498%**	**5,902,401**	**4,254,344**	**72.08%**
60	361		Munich Re Grp					
		23450	American Family Home Ins Co	3,860,746	0.0329%	4,137,723	1,720,431	41.58%
		23469	American Modern Home Ins Co	504,362	0.0043%	606,987	292,058	48.12%
				4,365,108	**0.0373%**	**4,744,710**	**2,012,489**	**42.42%**
61	10783		Cornerstone Natl Ins Co					
		10783	Cornerstone Natl Ins Co	4,223,224	0.0360%	5,425,289	3,908,661	72.05%
				4,223,224	**0.0360%**	**5,425,289**	**3,908,661**	**72.05%**
62	70		FIRST AMER TITLE GRP					
		37710	First Amer Prop & Cas Ins Co	3,900,625	0.0333%	3,356,090	2,358,623	70.28%
				3,900,625	**0.0333%**	**3,356,090**	**2,358,623**	**70.28%**
63	40550		Pacific Pioneer Ins Co					
		40550	Pacific Pioneer Ins Co	3,328,097	0.0284%	3,224,687	2,700,342	83.74%
				3,328,097	**0.0284%**	**3,224,687**	**2,700,342**	**83.74%**
64	785		MARKEL CORP GRP					
		37915	Essentia Ins Co	2,451,469	0.0209%	1,282,297	986,989	76.97%
		28932	Markel Amer Ins Co	416,955	0.0036%	443,081	68,773	15.52%
				2,868,424	**0.0245%**	**1,725,378**	**1,055,762**	**61.19%**
65	645		OREGON MUT GRP					
		14907	Oregon Mut Ins Co	2,706,925	0.0231%	2,517,973	1,839,551	73.06%
				2,706,925	**0.0231%**	**2,517,973**	**1,839,551**	**73.06%**
66	57		ELECTRIC INS GRP					
		21261	Electric Ins Co	1,959,926	0.0167%	1,900,534	814,439	42.85%
				1,959,926	**0.0167%**	**1,900,534**	**814,439**	**42.85%**
67	4765		WBL Grp					
		25180	Stillwater Ins Co	1,812,653	0.0155%	2,092,864	94,898	4.53%
				1,812,653	**0.0155%**	**2,092,864**	**94,898**	**4.53%**
68	930		DHC GRP					
		23671	National Amer Ins Co of CA	1,348,169	0.0115%	1,452,210	1,344,391	92.58%
		19269	Danielson Natl Ins Co	281,463	0.0024%	317,412	207,811	65.47%
				1,629,632	**0.0139%**	**1,769,622**	**1,552,202**	**87.71%**
69	4670		Starr Grp					
		38318	Starr Ind & Liab Co	1,548,377	0.0132%	1,897,516	2,039,866	107.50%
				1,548,377	**0.0132%**	**1,897,516**	**2,039,866**	**107.50%**
70	158		FAIRFAX FIN GRP					
		25054	Hudson Ins Co	1,528,457	0.0130%	2,579,292	941,214	36.49%
				1,528,457	**0.0130%**	**2,579,292**	**941,214**	**36.49%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: PRIVATE PASSENGER AUTO LIABILITY [19.2]

Sorted by Market Share

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Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
71	4672	Dongbu Ins Grp						
		12502	Dongbu Ins Co Ltd	1,265,508	0.0108%	1,677,610	1,847,092	110.10%
				1,265,508	**0.0108%**	**1,677,610**	**1,847,092**	**110.10%**
72	19	Assurant Inc Grp						
		10111	American Bankers Ins Co Of FL	863,665	0.0074%	835,823	229,903	27.51%
		19615	American Reliable Ins Co	95,443	0.0008%	101,426	77,043	75.96%
				959,108	**0.0082%**	**937,249**	**306,946**	**32.75%**
73	25405	Safe Auto Ins Co						
		25405	Safe Auto Ins Co	708,156	0.0060%	227,764	205,021	90.01%
				708,156	**0.0060%**	**227,764**	**205,021**	**90.01%**
74	748	Meadowbrook Ins Grp						
		21903	Procentury Ins Co	436,403	0.0037%	718,790	524,948	73.03%
				436,403	**0.0037%**	**718,790**	**524,948**	**73.03%**
75	333	MUTUAL OF ENUMCLAW GRP						
		10007	Nevada Gen Ins Co	372,259	0.0032%	198,079	199,339	100.64%
				372,259	**0.0032%**	**198,079**	**199,339**	**100.64%**
76	84	American Financial Grp						
		32620	National Interstate Ins Co	257,263	0.0022%	278,609	56,829	20.40%
		26344	Great Amer Assur Co	101,834	0.0009%	113,797	74,689	65.63%
		41106	Triumphe Cas Co	702	0.0000%	5	0	0.00%
				359,799	**0.0031%**	**392,411**	**131,518**	**33.52%**
77	4509	Ironshore Grp						
		23647	Ironshore Ind Inc	286,425	0.0024%	307,373	281,991	91.74%
				286,425	**0.0024%**	**307,373**	**281,991**	**91.74%**
78	4757	Interboro Grp						
		34460	Autoone Ins Co	281,697	0.0024%	404,187	245,682	60.78%
				281,697	**0.0024%**	**404,187**	**245,682**	**60.78%**
79	3489	Delek Grp						
		19216	Southern Ins Co	248,980	0.0021%	287,653	72,227	25.11%
				248,980	**0.0021%**	**287,653**	**72,227**	**25.11%**
80	1281	BANKAMERICA CORP GRP						
		24813	Balboa Ins Co	173,408	0.0015%	209,033	110,435	52.83%
		24821	Meritplan Ins Co	51,887	0.0004%	61,301	-61,077	-99.63%
				225,295	**0.0019%**	**270,334**	**49,358**	**18.26%**
81	3703	Tower Grp						
		40134	Castlepoint Natl Ins Co	216,263	0.0018%	407,366	439,146	107.80%
				216,263	**0.0018%**	**407,366**	**439,146**	**107.80%**
82	10830	Business Alliance Ins Co						
		10830	Business Alliance Ins Co	196,452	0.0017%	92,021	30,929	33.61%
				196,452	**0.0017%**	**92,021**	**30,929**	**33.61%**

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83	40150	MGA Ins Co Inc						
		40150	MGA Ins Co Inc	148,953	0.0013%	180,201	75,050	41.65%
				148,953	**0.0013%**	**180,201**	**75,050**	**41.65%**
84	3483	PartnerRe Grp						
		11835	PartnerRe Amer Ins Co	102,980	0.0009%	102,980	15,083	14.65%
				102,980	**0.0009%**	**102,980**	**15,083**	**14.65%**
85	4725	Enstar Grp						
		20532	Clarendon Natl Ins Co	83,566	0.0007%	89,901	21,059	23.42%
				83,566	**0.0007%**	**89,901**	**21,059**	**23.42%**
86	783	RLI INS GRP						
		13056	RLI Ins Co	68,237	0.0006%	20,061	11,090	55.28%
				68,237	**0.0006%**	**20,061**	**11,090**	**55.28%**
87	15290	Greenpath Ins Co						
		15290	Greenpath Ins Co	38,766	0.0003%	8,292	4,000	48.24%
				38,766	**0.0003%**	**8,292**	**4,000**	**48.24%**
88	4381	Houston Intl Ins Grp						
		35408	Imperium Ins Co	37,765	0.0003%	50,252	385,479	767.09%
				37,765	**0.0003%**	**50,252**	**385,479**	**767.09%**
89	3678	American Independent Ins Grp						
		39098	Omni Ins Co	22,415	0.0002%	28,961	81,867	282.68%
				22,415	**0.0002%**	**28,961**	**81,867**	**282.68%**
90	11231	Generali Us Branch						
		11231	Generali Us Branch	11,293	0.0001%	11,133	124	1.11%
				11,293	**0.0001%**	**11,133**	**124**	**1.11%**
91	831	DOCTORS CO GRP						
		34495	Doctors Co An Interins Exch	10,792	0.0001%	10,911	-59,882	-548.82%
				10,792	**0.0001%**	**10,911**	**-59,882**	**-548.82%**
92	88	The Hanover Ins Grp						
		22292	Hanover Ins Co	9,872	0.0001%	10,187	2,495	24.49%
				9,872	**0.0001%**	**10,187**	**2,495**	**24.49%**
93	3239	Allied World Assur Holding Grp						
		22730	Allied World Ins Co	8,736	0.0001%	9,350	29,247	312.80%
				8,736	**0.0001%**	**9,350**	**29,247**	**312.80%**
94	303	GUIDEONE INS GRP						
		15032	Guideone Mut Ins Co	5,879	0.0001%	6,400	3,217	50.27%
				5,879	**0.0001%**	**6,400**	**3,217**	**50.27%**
			Line Total:	**11,718,229,926**	**100.0000%**	**11,483,370,841**	**7,516,791,434**	**65.46%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: COMMERCIAL AUTO NO-FAULT [19.3]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
1	12	AMERICAN INTL GRP						
		19445	National Union Fire Ins Co Of Pitts	116,287	70.5989%	116,287	71,391	61.39%
		19410	Commerce & Industry Ins Co	56	0.0340%	51	-15	-29.41%
				116,343	**70.6329%**	**116,338**	**71,376**	**61.35%**
2	796	QBE INS GRP						
		37257	Praetorian Ins Co	12,309	7.4729%	4,321	16,378	379.03%
		39217	QBE Ins Corp	3,350	2.0338%	3,350	-22,246	-664.06%
				15,659	**9.5067%**	**7,671**	**-5,868**	**-76.50%**
3	84	American Financial Grp						
		21172	Vanliner Ins Co	10,183	6.1822%	11,564	0	0.00%
				10,183	**6.1822%**	**11,564**	**0**	**0.00%**
4	3098	Tokio Marine Holdings Inc GRP						
		18058	Philadelphia Ind Ins Co	7,599	4.6134%	-42	-49,521	17907.14%
				7,599	**4.6134%**	**-42**	**-49,521**	**17907.14%**
5	457	ARGONAUT GRP						
		19801	Argonaut Ins Co	6,589	4.0002%	4,278	86,734	2027.44%
				6,589	**4.0002%**	**4,278**	**86,734**	**2027.44%**
6	3703	Tower Grp						
		44300	Tower Ins Co Of NY	2,817	1.7102%	3,418	216	6.32%
				2,817	**1.7102%**	**3,418**	**216**	**6.32%**
7	256	ProSight GRP						
		16608	New York Marine & Gen Ins Co	1,205	0.7316%	1,205	67	5.56%
				1,205	**0.7316%**	**1,205**	**67**	**5.56%**
8	93	STATE NATL GRP						
		12831	State Natl Ins Co Inc	884	0.5367%	884	0	0.00%
				884	**0.5367%**	**884**	**0**	**0.00%**
9	867	Baldwin & Lyons Grp						
		12416	Protective Ins Co	767	0.4657%	767	0	0.00%
				767	**0.4657%**	**767**	**0**	**0.00%**
10	456	LANCER FINANCIAL GRP						
		26077	Lancer Ins Co	744	0.4517%	744	15	2.02%
				744	**0.4517%**	**744**	**15**	**2.02%**
11	158	FAIRFAX FIN GRP						
		25054	Hudson Ins Co	564	0.3424%	275	-182,951	-66527.64%
				564	**0.3424%**	**275**	**-182,951**	**-66527.64%**
12	246	PENNSYLVANIA LUMBERMENS GRP						
		14265	Indiana Lumbermens Mut Ins Co	500	0.3036%	354	0	0.00%
				500	**0.3036%**	**354**	**0**	**0.00%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: COMMERCIAL AUTO NO-FAULT [19.3]

Sorted by Market Share

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Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
13	4670	Starr Grp						
		38318	Starr Ind & Liab Co	413	0.2507%	45	9	20.00%
				413	**0.2507%**	**45**	**9**	**20.00%**
14	10200	Hiscox Ins Co Inc						
		10200	Hiscox Ins Co Inc	186	0.1129%	128	0	0.00%
				186	**0.1129%**	**128**	**0**	**0.00%**
15	124	AMERISURE CO GRP						
		23396	Amerisure Mut Ins Co	173	0.1050%	327	22	6.73%
				173	**0.1050%**	**327**	**22**	**6.73%**
16	3416	AXIS Capital Grp						
		37273	Axis Ins Co	48	0.0291%	51	335	656.86%
				48	**0.0291%**	**51**	**335**	**656.86%**
17	783	RLI INS GRP						
		13056	RLI Ins Co	25	0.0152%	22	24	109.09%
				25	**0.0152%**	**22**	**24**	**109.09%**
18	361	Munich Re Grp						
		19720	American Alt Ins Corp	16	0.0097%	17	2	11.76%
				16	**0.0097%**	**17**	**2**	**11.76%**
			Line Total:	**164,715**	**100.0000%**	**148,046**	**-79,540**	**-53.73%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: COMMERCIAL AUTO LIABILITY [19.4]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
1	111	LIBERTY MUT GRP						
		10836	Golden Eagle Ins Corp	65,616,743	3.3838%	65,086,051	33,586,553	51.60%
		24198	Peerless Ins Co	30,471,816	1.5714%	30,626,213	15,619,087	51.00%
		23035	Liberty Mut Fire Ins Co	17,915,836	0.9239%	15,533,813	9,928,939	63.92%
		24171	Netherlands Ins Co The	12,211,507	0.6297%	12,858,282	6,727,438	52.32%
		24732	General Ins Co Of Amer	8,818,041	0.4547%	9,387,765	5,802,789	61.81%
		19704	American States Ins Co	7,895,435	0.4072%	8,309,038	4,582,616	55.15%
		19690	American Economy Ins Co	7,404,132	0.3818%	7,685,034	3,475,771	45.23%
		26042	Wausau Underwriters Ins Co	6,370,319	0.3285%	9,087,604	6,412,109	70.56%
		19917	Liberty Ins Underwriters Inc	4,404,966	0.2272%	2,302,663	2,255,118	97.94%
		24724	First Natl Ins Co Of Amer	3,565,456	0.1839%	3,686,892	1,080,293	29.30%
		44393	West Amer Ins Co	2,779,167	0.1433%	739,020	399,234	54.02%
		18333	Peerless Ind Ins Co	2,228,695	0.1149%	2,203,801	1,486,030	67.43%
		24066	American Fire & Cas Co	1,785,103	0.0921%	355,684	105,575	29.68%
		42404	Liberty Ins Corp	1,321,455	0.0681%	1,460,424	2,072	0.14%
		21458	Employers Ins of Wausau	1,308,559	0.0675%	440,506	387,165	87.89%
		24082	Ohio Security Ins Co	1,239,063	0.0639%	281,788	118,386	42.01%
		24074	Ohio Cas Ins Co	816,644	0.0421%	171,201	41,165	24.04%
		33588	First Liberty Ins Corp	668,278	0.0345%	475,549	313,143	65.85%
		23043	Liberty Mut Ins Co	460,959	0.0238%	658,631	79,257	12.03%
		26069	Wausau Business Ins Co	68,585	0.0035%	565,631	361,627	63.93%
		33600	LM Ins Corp	65,497	0.0034%	39,187	190,695	486.63%
				177,416,256	**9.1491%**	**171,954,777**	**92,955,062**	**54.06%**
2	140	NATIONWIDE CORP GRP						
		23787	Nationwide Mut Ins Co	52,563,177	2.7106%	49,635,710	32,541,482	65.56%
		28223	Nationwide Agribusiness Ins Co	50,403,889	2.5993%	49,167,237	25,193,711	51.24%
		15580	Scottsdale Ind Co	22,905,406	1.1812%	20,893,564	18,002,226	86.16%
		13242	Titan Ind Co	11,882,802	0.6128%	12,679,129	5,796,448	45.72%
		11991	National Cas Co	8,296,210	0.4278%	8,086,267	9,131,151	112.92%
		42587	Depositors Ins Co	4,173,547	0.2152%	3,632,415	1,708,568	47.04%
		13838	Farmland Mut Ins Co	3,438,645	0.1773%	2,591,735	2,486,040	95.92%
		42889	Victoria Fire & Cas Co	1,756,212	0.0906%	415,840	170,243	40.94%
		19100	Amco Ins Co	1,498,001	0.0772%	707,756	526,459	74.38%
		25453	Nationwide Ins Co Of Amer	1,329,940	0.0686%	1,258,656	729,225	57.94%
				158,247,829	**8.1606%**	**149,068,309**	**96,285,553**	**64.59%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: COMMERCIAL AUTO LIABILITY [19.4]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
3	3548	Travelers Grp						
		25674	Travelers Prop Cas Co Of Amer	70,686,435	3.6452%	68,656,705	32,431,449	47.24%
		25682	Travelers Ind Co Of CT	34,289,195	1.7682%	32,342,897	18,292,487	56.56%
		24015	Northland Ins Co	14,885,810	0.7676%	16,838,521	11,083,953	65.82%
		19046	Travelers Cas Ins Co Of Amer	13,418,733	0.6920%	15,293,380	8,190,835	53.56%
		24767	St Paul Fire & Marine Ins Co	5,036,196	0.2597%	4,950,882	997,678	20.15%
		24791	St Paul Mercury Ins Co	981,298	0.0506%	1,027,544	648,250	63.09%
		36463	Discover Prop & Cas Ins Co	377,638	0.0195%	5,450,536	-1,289,916	-23.67%
		24775	St Paul Guardian Ins Co	72,433	0.0037%	109,948	1,024,472	931.78%
		25887	United States Fidelity & Guar Co	12,452	0.0006%	12,452	-702,808	-5644.14%
				139,760,190	**7.2073%**	**144,682,865**	**70,676,400**	**48.85%**
4	212	ZURICH INS GRP						
		16535	Zurich Amer Ins Co	51,279,376	2.6444%	53,704,928	46,429,773	86.45%
		21326	Empire Fire & Marine Ins Co	46,531,094	2.3995%	46,794,797	7,242,960	15.48%
		41181	Universal Underwriters Ins Co	11,543,980	0.5953%	10,993,820	3,838,878	34.92%
		26247	American Guar & Liab Ins	4,628,395	0.2387%	4,800,977	3,310,984	68.96%
		40142	American Zurich Ins Co	3,444,314	0.1776%	3,700,953	1,891,030	51.10%
		27855	Zurich Amer Ins Co Of IL	2,166,619	0.1117%	1,827,579	2,742,049	150.04%
		19356	Maryland Cas Co	589,382	0.0304%	1,026,421	574,706	55.99%
		19305	Assurance Co Of Amer	170,160	0.0088%	202,650	26,871	13.26%
		19372	Northern Ins Co Of NY	67,100	0.0035%	111,593	198,043	177.47%
				120,420,420	**6.2099%**	**123,163,718**	**66,255,294**	**53.79%**
5	155	PROGRESSIVE GRP						
		11770	United Financial Cas Co	94,588,317	4.8778%	92,976,397	72,195,833	77.65%
		10243	National Continental Ins Co	12,860,415	0.6632%	10,596,964	8,019,463	75.68%
		10193	Progressive Express Ins Co	11,727,747	0.6048%	11,485,381	5,646,039	49.16%
				119,176,479	**6.1458%**	**115,058,742**	**85,861,335**	**74.62%**
6	12	AMERICAN INTL GRP						
		19445	National Union Fire Ins Co Of Pitts	44,787,466	2.3096%	44,930,785	21,644,795	48.17%
		23809	Granite State Ins Co	22,490,366	1.1598%	18,883,310	14,202,227	75.21%
		19429	Insurance Co Of The State Of PA	8,051,974	0.4152%	8,993,492	11,187,912	124.40%
		23841	New Hampshire Ins Co	6,628,923	0.3418%	5,994,641	505,210	8.43%
		19410	Commerce & Industry Ins Co	3,087,321	0.1592%	3,750,225	2,991,365	79.76%
		19380	American Home Assur Co	642,857	0.0332%	642,857	-1,116,543	-173.68%
		19402	AIG Prop Cas Co	20,035	0.0010%	17,999	-59,047	-328.06%
		19399	AIU Ins Co	183	0.0000%	183	70	38.25%
				85,709,125	**4.4199%**	**83,213,492**	**49,355,989**	**59.31%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: COMMERCIAL AUTO LIABILITY [19.4]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
7	69	FARMERS INS GRP						
		21709	Truck Ins Exch	30,560,514	1.5760%	32,498,514	19,316,029	59.44%
		21687	Mid Century Ins Co	23,622,789	1.2182%	25,136,855	21,010,209	83.58%
		21652	Farmers Ins Exch	19,405,318	1.0007%	19,430,121	9,621,931	49.52%
		41513	Foremost Signature Ins Co	392,666	0.0202%	54,624	24,909	45.60%
		11185	Foremost Ins Co Grand Rapids MI	48,928	0.0025%	8,112	3,117	38.42%
		11800	Foremost Prop & Cas Ins Co	40,794	0.0021%	6,577	2,539	38.60%
		10317	Neighborhood Spirit Prop & Cas Co	9,800	0.0005%	36,534	164,334	449.81%
		10315	Civic Prop & Cas Co	7,924	0.0004%	51,573	25,879	50.18%
		10318	Exact Prop & Cas Co Inc	7,518	0.0004%	27,175	33	0.12%
				74,096,251	**3.8210%**	**77,250,085**	**50,168,980**	**64.94%**
8	2538	AmTrust NGH Grp						
		25011	Wesco Ins Co	53,975,478	2.7834%	48,450,459	28,866,433	59.58%
		31488	Integon Preferred Ins Co	5,839,731	0.3011%	4,647,422	3,208,170	69.03%
		19879	Security Natl Ins Co	3,597,790	0.1855%	2,328,432	1,058,497	45.46%
		29742	Integon Natl Ins Co	2,174,554	0.1121%	1,479,026	1,843,596	124.65%
		22985	Sequoia Ins Co	742,786	0.0383%	1,271,653	339,341	26.69%
				66,330,339	**3.4206%**	**58,176,992**	**35,316,037**	**60.70%**
9	3098	Tokio Marine Holdings Inc GRP						
		18058	Philadelphia Ind Ins Co	42,141,466	2.1732%	40,072,018	24,828,281	61.96%
		10945	Tokio Marine Amer Ins Co	9,727,340	0.5016%	9,644,749	7,816,391	81.04%
		15105	Safety Natl Cas Corp	1,545,274	0.0797%	1,464,532	869,334	59.36%
		41238	Trans Pacific Ins Co	44,126	0.0023%	38,250	-2,420	-6.33%
		32301	TNUS Ins Co	9,754	0.0005%	4,812	1,592	33.08%
				53,467,960	**2.7573%**	**51,224,361**	**33,513,178**	**65.42%**
10	176	STATE FARM GRP						
		25178	State Farm Mut Auto Ins Co	45,265,990	2.3343%	45,891,325	19,809,859	43.17%
		25143	State Farm Fire & Cas Co	1,755,450	0.0905%	1,799,935	1,076,428	59.80%
				47,021,440	**2.4248%**	**47,691,260**	**20,886,287**	**43.79%**
11	91	HARTFORD FIRE & CAS GRP						
		11000	Sentinel Ins Co Ltd	23,298,726	1.2015%	17,344,333	11,184,622	64.49%
		19682	Hartford Fire In Co	19,959,056	1.0293%	20,892,037	19,594,677	93.79%
		29424	Hartford Cas Ins Co	1,326,436	0.0684%	2,031,224	3,783,973	186.29%
		30104	Hartford Underwriters Ins Co	519,294	0.0268%	2,617,970	2,221,873	84.87%
		29459	Twin City Fire Ins Co Co	466,924	0.0241%	666,696	650,853	97.62%
		34690	Property & Cas Ins Co Of Hartford	130,179	0.0067%	2,045,298	-1,471,527	-71.95%
				45,700,615	**2.3567%**	**45,597,558**	**35,964,471**	**78.87%**
12	660	MERCURY GEN GRP						
		38342	California Automobile Ins Co	21,784,646	1.1234%	14,623,007	9,576,110	65.49%
		11908	Mercury Cas Co	18,646,337	0.9616%	20,428,701	11,234,887	55.00%
				40,430,983	**2.0850%**	**35,051,708**	**20,810,997**	**59.37%**

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13	150	OLD REPUBLIC GRP						
		11371	Great West Cas Co	18,365,240	0.9471%	18,703,414	8,622,777	46.10%
		24139	Old Republic Gen Ins Corp	12,016,510	0.6197%	11,422,852	9,571,279	83.79%
		24147	Old Republic Ins Co	7,373,260	0.3802%	7,266,608	4,801,583	66.08%
		12262	Pennsylvania Manufacturers Assoc Ins	750,010	0.0387%	1,388,861	1,471,775	105.97%
		36897	Manufacturers Alliance Ins Co	41,645	0.0021%	36,674	25,674	70.01%
		41424	Pennsylvania Manufacturers Ind Co	18,092	0.0009%	20,432	5,834	28.55%
		20095	Bituminous Cas Corp	765	0.0000%	2,697	200	7.42%
				38,565,522	**1.9888%**	**38,841,538**	**24,499,122**	**63.07%**
14	84	American Financial Grp						
		32620	National Interstate Ins Co	26,881,399	1.3862%	27,758,426	25,964,496	93.54%
		21172	Vanliner Ins Co	3,637,254	0.1876%	3,338,157	818,682	24.52%
		16691	Great Amer Ins Co	3,339,215	0.1722%	3,207,653	3,009,085	93.81%
		26344	Great Amer Assur Co	1,506,287	0.0777%	1,371,672	-435,761	-31.77%
		26832	Great Amer Alliance Ins Co	1,379,093	0.0711%	1,326,605	650,131	49.01%
		22136	Great Amer Ins Co of NY	961,718	0.0496%	1,092,860	-127,774	-11.69%
				37,704,966	**1.9444%**	**38,095,373**	**29,878,859**	**78.43%**
15	3495	Infinity Prop & Cas Ins Grp						
		20260	Infinity Select Ins Co	32,985,450	1.7010%	31,910,954	18,315,059	57.39%
		11738	Infinity Auto Ins Co	768,375	0.0396%	871,750	-85,451	-9.80%
				33,753,825	**1.7406%**	**32,782,704**	**18,229,608**	**55.61%**
16	796	QBE INS GRP						
		37257	Praetorian Ins Co	16,910,834	0.8721%	17,858,074	15,424,959	86.38%
		25747	Unigard Ins Co	9,112,202	0.4699%	10,291,682	4,951,311	48.11%
		39217	QBE Ins Corp	3,047,475	0.1572%	3,085,516	4,194,839	135.95%
		24414	General Cas Co Of WI	290,853	0.0150%	246,648	-18,458	-7.48%
		24449	Regent Ins Co	225,021	0.0116%	133,657	53,379	39.94%
		16217	National Farmers Union Prop & Cas	100,869	0.0052%	93,180	310,666	333.40%
		10340	Stonington Ins Co	3,626	0.0002%	116,020	105,128	90.61%
		25798	Unigard Ind Co	805	0.0000%	2,414	-108,719	-4503.69%
				29,691,685	**1.5312%**	**31,827,191**	**24,913,105**	**78.28%**
17	8	ALLSTATE INS GRP						
		19232	Allstate Ins Co	29,104,226	1.5009%	25,851,327	20,068,211	77.63%
				29,104,226	**1.5009%**	**25,851,327**	**20,068,211**	**77.63%**
18	26905	Century Natl Ins Co						
		26905	Century Natl Ins Co	28,973,992	1.4942%	27,850,939	26,277,007	94.35%
				28,973,992	**1.4942%**	**27,850,939**	**26,277,007**	**94.35%**
19	802	Capital Ins Grp						
		23540	Monterey Ins Co	18,534,016	0.9558%	17,269,651	13,459,616	77.94%
		13544	California Capital Ins Co	6,794,540	0.3504%	6,750,454	2,330,630	34.53%
		12890	Eagle W Ins Co	734,018	0.0379%	763,896	464,423	60.80%
				26,062,574	**1.3440%**	**24,784,001**	**16,254,669**	**65.59%**

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20	748	Meadowbrook Ins Grp						
		25780	Williamsburg Natl Ins Co	20,120,657	1.0376%	19,133,950	14,429,471	75.41%
		18023	Star Ins Co	5,527,310	0.2850%	7,806,597	2,507,493	32.12%
				25,647,967	**1.3226%**	**26,940,547**	**16,936,964**	**62.87%**
21	218	CNA INS GRP						
		20443	Continental Cas Co	6,006,175	0.3097%	7,056,922	6,645,645	94.17%
		35289	Continental Ins Co	5,490,533	0.2831%	7,902,146	6,906,139	87.40%
		20508	Valley Forge Ins Co	4,608,832	0.2377%	5,294,813	-2,700,734	-51.01%
		20427	American Cas Co Of Reading PA	4,121,427	0.2125%	4,556,492	1,922,900	42.20%
		20478	National Fire Ins Co Of Hartford	3,035,405	0.1565%	4,543,654	6,764,456	148.88%
		20494	Transportation Ins Co	2,341,139	0.1207%	2,277,780	1,080,400	47.43%
				25,603,511	**1.3203%**	**31,631,807**	**20,618,806**	**65.18%**
22	93	STATE NATL GRP						
		12831	State Natl Ins Co Inc	25,095,392	1.2941%	25,841,151	29,995,315	116.08%
		22608	National Specialty Ins Co	65,847	0.0034%	67,913	254,842	375.25%
				25,161,239	**1.2975%**	**25,909,064**	**30,250,157**	**116.76%**
23	225	IAT Reins Co Grp						
		13234	Wilshire Ins Co	8,243,684	0.4251%	8,194,652	395,725	4.83%
		23248	Occidental Fire & Cas Co Of NC	5,515,219	0.2844%	5,098,474	7,627,795	149.61%
		20010	Acceptance Ind Ins Co	5,311,834	0.2739%	2,325,685	1,220,237	52.47%
		26433	Harco Natl Ins Co	3,095,726	0.1596%	3,901,644	1,690,922	43.34%
		28886	Transguard Ins Co Of Amer Inc	2,482,146	0.1280%	2,394,904	1,240,535	51.80%
				24,648,609	**1.2711%**	**21,915,359**	**12,175,214**	**55.56%**
24	626	Ace Ltd Grp						
		22667	Ace Amer Ins Co	22,269,192	1.1484%	19,526,591	14,836,416	75.98%
		20699	Ace Prop & Cas Ins Co	816,866	0.0421%	663,303	172,655	26.03%
		20702	Ace Fire Underwriters Ins Co	692,035	0.0357%	683,966	132,303	19.34%
		43575	Indemnity Ins Co Of North Amer	542,432	0.0280%	563,407	279,857	49.67%
		22748	Pacific Employers Ins Co	58,195	0.0030%	15,819	-880,345	-5565.11%
				24,378,720	**1.2572%**	**21,453,086**	**14,540,886**	**67.78%**
25	215	Kemper Corp Grp						
		19852	Financial Ind Co	24,098,049	1.2427%	22,900,459	15,687,961	68.51%
				24,098,049	**1.2427%**	**22,900,459**	**15,687,961**	**68.51%**
26	38	Chubb Inc Grp						
		20281	Federal Ins Co	21,003,738	1.0831%	22,140,568	12,206,130	55.13%
		20303	Great Northern Ins Co	2,641,991	0.1362%	2,652,984	1,507,631	56.83%
		20397	Vigilant Ins Co	17,858	0.0009%	24,386	-167	-0.68%
		20346	Pacific Ind Co	2,741	0.0001%	2,894	164,488	5683.76%
				23,666,328	**1.2204%**	**24,820,832**	**13,878,082**	**55.91%**

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27	158	FAIRFAX FIN GRP						
		25054	Hudson Ins Co	11,409,673	0.5884%	9,054,632	10,500,897	115.97%
		13269	Zenith Ins Co	8,213,473	0.4236%	6,845,720	4,334,687	63.32%
		21113	United States Fire Ins Co	2,393,333	0.1234%	3,043,301	1,605,537	52.76%
		21105	North River Ins Co	1,256,376	0.0648%	1,253,044	564,467	45.05%
		10936	Seneca Ins Co Inc	214,334	0.0111%	161,537	73,405	45.44%
				23,487,189	**1.2112%**	**20,358,234**	**17,078,993**	**83.89%**
28	98	WR Berkley Corp GRP						
		10510	Carolina Cas Ins Co	16,274,417	0.8393%	16,399,975	18,163,307	110.75%
		25224	Great Divide Ins Co	4,840,035	0.2496%	5,107,014	3,465,043	67.85%
		36684	Riverport Ins Co	1,458,449	0.0752%	1,435,916	1,499,454	104.42%
		38911	Berkley Natl Ins Co	324,625	0.0167%	179,791	20,497	11.40%
		40045	Starnet Ins Co	132,128	0.0068%	91,306	-54,855	-60.08%
		29580	Berkley Regional Ins Co	14,884	0.0008%	14,297	1,429	10.00%
				23,044,538	**1.1884%**	**23,228,299**	**23,094,875**	**99.43%**
29	88	The Hanover Ins Grp						
		41840	Allmerica Fin Benefit Ins Co	11,866,292	0.6119%	10,476,085	3,429,989	32.74%
		42552	Nova Cas Co	8,457,959	0.4362%	10,494,422	7,501,025	71.48%
		22292	Hanover Ins Co	984,798	0.0508%	1,027,163	968,929	94.33%
		22306	Massachusetts Bay Ins Co	781,356	0.0403%	831,413	100,942	12.14%
		31534	Citizens Ins Co Of Amer	4,653	0.0002%	5,080	6,078	119.65%
		36064	Hanover Amer Ins Co	1,178	0.0001%	1,234	179	14.51%
				22,096,236	**1.1395%**	**22,835,397**	**12,007,142**	**52.58%**
30	256	ProSight GRP						
		16608	New York Marine & Gen Ins Co	21,431,018	1.1052%	16,517,055	7,761,337	46.99%
				21,431,018	**1.1052%**	**16,517,055**	**7,761,337**	**46.99%**
31	7	FEDERATED MUT GRP						
		13935	Federated Mut Ins Co	17,024,169	0.8779%	16,072,534	12,456,496	77.50%
		28304	Federated Serv Ins Co	3,272,667	0.1688%	3,258,861	644,453	19.78%
				20,296,836	**1.0467%**	**19,331,395**	**13,100,949**	**67.77%**
32	1279	Arch Ins Grp						
		11150	Arch Ins Co	19,885,159	1.0255%	18,041,458	9,555,220	52.96%
				19,885,159	**1.0255%**	**18,041,458**	**9,555,220**	**52.96%**
33	3703	Tower Grp						
		15586	Preserver Ins Co	9,931,619	0.5122%	11,408,861	5,927,520	51.96%
		40134	Castlepoint Natl Ins Co	6,749,122	0.3480%	5,345,618	5,772,284	107.98%
		44300	Tower Ins Co Of NY	3,144,953	0.1622%	4,033,171	4,050,464	100.43%
				19,825,694	**1.0224%**	**20,787,650**	**15,750,268**	**75.77%**

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34	31		BERKSHIRE HATHAWAY GRP					
		20052	National Liab & Fire Ins Co	10,240,789	0.5281%	7,350,157	2,033,393	27.66%
		11673	Redwood Fire & Cas Ins Co	2,664,107	0.1374%	1,329,075	1,943,836	146.25%
		22063	Government Employees Ins Co	2,581,338	0.1331%	2,157,555	1,012,114	46.91%
		27812	Columbia Ins Co	2,478,330	0.1278%	2,278,243	43,194	1.90%
		20087	National Ind Co	13,136	0.0007%	25,024	-5,974	-23.87%
		11967	General Star Natl Ins Co	256	0.0000%	3,745	-278,492	-7436.37%
				17,977,956	**0.9271%**	**13,143,799**	**4,748,071**	**36.12%**
35	161		TOPA EQUITIES LTD GRP					
		18031	Topa Ins Co	17,625,465	0.9089%	16,037,548	16,525,814	103.04%
				17,625,465	**0.9089%**	**16,037,548**	**16,525,814**	**103.04%**
36	456		LANCER FINANCIAL GRP					
		26077	Lancer Ins Co	16,700,738	0.8612%	14,934,672	3,940,903	26.39%
				16,700,738	**0.8612%**	**14,934,672**	**3,940,903**	**26.39%**
37	248		UNITED FIRE & CAS GRP					
		31453	Financial Pacific Ins Co	15,990,249	0.8246%	16,954,223	5,645,560	33.30%
		13021	United Fire & Cas Co	139	0.0000%	59	0	0.00%
				15,990,388	**0.8246%**	**16,954,282**	**5,645,560**	**33.30%**
38	169		SENTRY INS GRP					
		21180	Sentry Select Ins Co	9,275,186	0.4783%	9,713,326	4,243,815	43.69%
		24988	Sentry Ins A Mut Co	4,507,547	0.2324%	4,168,399	1,381,378	33.14%
		28460	Sentry Cas Co	88,006	0.0045%	87,667	-9,122	-10.41%
		23434	Middlesex Ins Co	3,441	0.0002%	3,004	389	12.95%
				13,874,180	**0.7155%**	**13,972,396**	**5,616,460**	**40.20%**
39	4672		Dongbu Ins Grp					
		12502	Dongbu Ins Co Ltd	13,574,170	0.7000%	13,261,811	7,981,804	60.19%
				13,574,170	**0.7000%**	**13,261,811**	**7,981,804**	**60.19%**
40	1316		KnightBrook Ins Grp					
		13722	Knightbrook Ins Co	12,599,855	0.6498%	12,459,852	6,204,587	49.80%
				12,599,855	**0.6498%**	**12,459,852**	**6,204,587**	**49.80%**
41	175		STATE AUTO MUT GRP					
		30945	Plaza Ins Co	10,298,675	0.5311%	10,471,654	9,691,677	92.55%
				10,298,675	**0.5311%**	**10,471,654**	**9,691,677**	**92.55%**
42	1285		XL AMER GRP					
		22322	Greenwich Ins Co	6,443,246	0.3323%	6,437,938	6,262,989	97.28%
		37885	XL Specialty Ins Co	1,755,042	0.0905%	2,468,591	1,625,566	65.85%
		24554	XL Ins Amer Inc	1,290,620	0.0666%	1,501,426	2,868	0.19%
				9,488,908	**0.4893%**	**10,407,955**	**7,891,423**	**75.82%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: COMMERCIAL AUTO LIABILITY [19.4]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
43	761	ALLIANZ INS GRP						
		21857	American Ins Co	3,774,914	0.1947%	4,046,228	4,205,424	103.93%
		21881	National Surety Corp	2,246,276	0.1158%	2,018,397	1,968,725	97.54%
		21849	American Automobile Ins Co	1,703,736	0.0879%	2,047,722	1,880,882	91.85%
		21873	Firemans Fund Ins Co	943,985	0.0487%	928,708	133,290	14.35%
		21865	Associated Ind Corp	754,802	0.0389%	698,118	249,066	35.68%
				9,423,713	**0.4860%**	**9,739,173**	**8,437,387**	**86.63%**
44	361	Munich Re Grp						
		19720	American Alt Ins Corp	6,941,690	0.3580%	6,527,693	6,987,824	107.05%
		23469	American Modern Home Ins Co	1,292,410	0.0666%	1,252,484	546,049	43.60%
				8,234,100	**0.4246%**	**7,780,177**	**7,533,873**	**96.83%**
45	4702	Sparta Grp						
		20613	Sparta Ins Co	7,398,696	0.3815%	13,018,741	12,924,719	99.28%
				7,398,696	**0.3815%**	**13,018,741**	**12,924,719**	**99.28%**
46	783	RLI INS GRP						
		13056	RLI Ins Co	7,210,485	0.3718%	6,210,721	2,554,567	41.13%
		37206	Contractors Bonding & Ins Co	935	0.0000%	978	10,467	1070.25%
				7,211,420	**0.3719%**	**6,211,699**	**2,565,034**	**41.29%**
47	32107	Sutter Ins Co						
		32107	Sutter Ins Co	7,029,453	0.3625%	7,001,566	4,562,211	65.16%
				7,029,453	**0.3625%**	**7,001,566**	**4,562,211**	**65.16%**
48	457	ARGONAUT GRP						
		19828	Argonaut Midwest Ins Co	3,673,027	0.1894%	4,347,655	4,734,259	108.89%
		19860	Argonaut Great Central Ins Co	1,917,031	0.0989%	2,004,139	915,911	45.70%
		19801	Argonaut Ins Co	1,342,723	0.0692%	1,296,583	630,020	48.59%
				6,932,781	**0.3575%**	**7,648,377**	**6,280,190**	**82.11%**
49	62	EMC INS CO GRP						
		21415	Employers Mut Cas Co	6,727,499	0.3469%	6,655,428	4,435,042	66.64%
				6,727,499	**0.3469%**	**6,655,428**	**4,435,042**	**66.64%**
50	866	WESTERN WORLD GRP						
		40436	Stratford Ins Co	6,410,189	0.3306%	4,514,712	1,986,816	44.01%
				6,410,189	**0.3306%**	**4,514,712**	**1,986,816**	**44.01%**
51	645	OREGON MUT GRP						
		14907	Oregon Mut Ins Co	5,521,001	0.2847%	4,756,604	4,490,740	94.41%
				5,521,001	**0.2847%**	**4,756,604**	**4,490,740**	**94.41%**
52	4670	Starr Grp						
		38318	Starr Ind & Liab Co	5,397,854	0.2784%	3,834,549	2,088,823	54.47%
				5,397,854	**0.2784%**	**3,834,549**	**2,088,823**	**54.47%**
53	4715	MS & AD Ins Grp						
		20362	Mitsui Sumitomo Ins Co of Amer	2,866,880	0.1478%	2,265,662	2,578,993	113.83%
		22551	Mitsui Sumitomo Ins USA Inc	2,195,303	0.1132%	2,152,896	1,479,398	68.72%
				5,062,183	**0.2611%**	**4,418,558**	**4,058,391**	**91.85%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: COMMERCIAL AUTO LIABILITY [19.4]

Sorted by Market Share

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Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
54	411	MAPFRE INS GRP						
		13161	Commerce W Ins Co	4,845,500	0.2499%	4,914,582	2,303,434	46.87%
				4,845,500	**0.2499%**	**4,914,582**	**2,303,434**	**46.87%**
55	785	MARKEL CORP GRP						
		38970	Markel Ins Co	4,541,754	0.2342%	3,708,677	2,102,517	56.69%
		28932	Markel Amer Ins Co	119,116	0.0061%	142,277	-155,491	-109.29%
				4,660,870	**0.2404%**	**3,850,954**	**1,947,026**	**50.56%**
56	1129	White Mountains Grp						
		27154	Atlantic Specialty Ins Co	4,418,605	0.2279%	3,168,711	1,759,385	55.52%
		20648	Employers Fire Ins Co	22,531	0.0012%	266,374	644,473	241.94%
				4,441,136	**0.2290%**	**3,435,085**	**2,403,858**	**69.98%**
57	3219	NKSJ Holdings Inc Grp						
		11126	Sompo Japan Ins Co of Amer	3,547,550	0.1829%	3,466,189	3,838,632	110.75%
		27073	Nipponkoa Ins Co Ltd US Br	742,075	0.0383%	770,579	-140,811	-18.27%
		38997	Sompo Japan Fire & Mar Ins Co Amer	144,448	0.0074%	149,110	77,580	52.03%
				4,434,073	**0.2287%**	**4,385,878**	**3,775,401**	**86.08%**
58	4795	Atlas Financial Holdings Grp						
		28339	Gateway Ins Co	3,591,691	0.1852%	2,214,830	645,955	29.16%
				3,591,691	**0.1852%**	**2,214,830**	**645,955**	**29.16%**
59	38300	Samsung Fire & Marine Ins Co Ltd						
		38300	Samsung Fire & Marine Ins Co Ltd	3,550,721	0.1831%	2,217,695	1,242,994	56.05%
				3,550,721	**0.1831%**	**2,217,695**	**1,242,994**	**56.05%**
60	517	HANNOVER GRP						
		41343	HDI Gerling Amer Ins Co	3,374,454	0.1740%	2,938,884	2,027,410	68.99%
				3,374,454	**0.1740%**	**2,938,884**	**2,027,410**	**68.99%**
61	11092	Global Liberty Ins Co of NY						
		11092	Global Liberty Ins Co of NY	3,259,419	0.1681%	2,288,567	577,760	25.25%
				3,259,419	**0.1681%**	**2,288,567**	**577,760**	**25.25%**
62	920	Global Ind Grp						
		42048	Diamond State Ins Co	2,839,060	0.1464%	2,352,445	2,060,736	87.60%
				2,839,060	**0.1464%**	**2,352,445**	**2,060,736**	**87.60%**
63	18767	Church Mut Ins Co						
		18767	Church Mut Ins Co	2,388,389	0.1232%	2,324,326	583,134	25.09%
				2,388,389	**0.1232%**	**2,324,326**	**583,134**	**25.09%**
64	246	PENNSYLVANIA LUMBERMENS GRP						
		14265	Indiana Lumbermens Mut Ins Co	2,122,822	0.1095%	2,024,779	1,271,339	62.79%
		14974	Pennsylvania Lumbermens Mut Ins	75,274	0.0039%	106,232	49,534	46.63%
				2,198,096	**0.1134%**	**2,131,011**	**1,320,873**	**61.98%**
65	349	FLORISTS MUT GRP						
		13978	Florists Mut Ins Co	2,065,127	0.1065%	2,180,575	2,569,301	117.83%
				2,065,127	**0.1065%**	**2,180,575**	**2,569,301**	**117.83%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: COMMERCIAL AUTO LIABILITY [19.4]

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66	27502	Western Gen Ins Co						
		27502	Western Gen Ins Co	2,005,281	0.1034%	1,968,234	827,989	42.07%
				2,005,281	**0.1034%**	**1,968,234**	**827,989**	**42.07%**
67	303	GUIDEONE INS GRP						
		15032	Guideone Mut Ins Co	1,689,336	0.0871%	1,654,286	1,386,574	83.82%
				1,689,336	**0.0871%**	**1,654,286**	**1,386,574**	**83.82%**
68	867	Baldwin & Lyons Grp						
		40460	Sagamore Ins Co	957,429	0.0494%	805,222	1,147,993	142.57%
		12416	Protective Ins Co	702,939	0.0362%	637,873	151,467	23.75%
				1,660,368	**0.0856%**	**1,443,095**	**1,299,460**	**90.05%**
69	1120	EVEREST REINS HOLDINGS GRP						
		10120	Everest Natl Ins Co	1,514,676	0.0781%	1,459,194	290,892	19.94%
				1,514,676	**0.0781%**	**1,459,194**	**290,892**	**19.94%**
70	3589	Maxum Specialty Ins Grp						
		10784	Maxum Cas Ins Co	1,288,990	0.0665%	1,021,551	1,101,313	107.81%
				1,288,990	**0.0665%**	**1,021,551**	**1,101,313**	**107.81%**
71	36790	Springfield Ins Co Inc						
		36790	Springfield Ins Co Inc	1,288,023	0.0664%	1,277,401	271,034	21.22%
				1,288,023	**0.0664%**	**1,277,401**	**271,034**	**21.22%**
72	10499	Corepointe Ins Co						
		10499	Corepointe Ins Co	1,201,947	0.0620%	548,712	1,175,253	214.18%
				1,201,947	**0.0620%**	**548,712**	**1,175,253**	**214.18%**
73	3239	Allied World Assur Holding Grp						
		19489	Allied World Assur Co US Inc	1,111,023	0.0573%	734,182	212,307	28.92%
		16624	Darwin Natl Assur Co	421	0.0000%	54,788	5,107	9.32%
				1,111,444	**0.0573%**	**788,970**	**217,414**	**27.56%**
74	13528	Brotherhood Mut Ins Co						
		13528	Brotherhood Mut Ins Co	1,101,391	0.0568%	1,062,355	570,002	53.65%
				1,101,391	**0.0568%**	**1,062,355**	**570,002**	**53.65%**
75	83	GRANGE INS GRP						
		22101	Grange Ins Assn	1,008,510	0.0520%	960,733	89,860	9.35%
				1,008,510	**0.0520%**	**960,733**	**89,860**	**9.35%**
76	57	ELECTRIC INS GRP						
		21261	Electric Ins Co	864,730	0.0446%	864,730	300,301	34.73%
				864,730	**0.0446%**	**864,730**	**300,301**	**34.73%**
77	4381	Houston Intl Ins Grp						
		35408	Imperium Ins Co	838,119	0.0432%	455,014	2,204,905	484.58%
				838,119	**0.0432%**	**455,014**	**2,204,905**	**484.58%**
78	244	CINCINNATI FIN GRP						
		10677	Cincinnati Ins Co	692,623	0.0357%	649,214	844,604	130.10%
				692,623	**0.0357%**	**649,214**	**844,604**	**130.10%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: COMMERCIAL AUTO LIABILITY [19.4]

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79	19		Assurant Inc Grp					
		19615	American Reliable Ins Co	565,449	0.0292%	593,010	95,861	16.17%
				565,449	**0.0292%**	**593,010**	**95,861**	**16.17%**
80	3416		AXIS Capital Grp					
		37273	Axis Ins Co	523,668	0.0270%	376,267	296,817	78.88%
				523,668	**0.0270%**	**376,267**	**296,817**	**78.88%**
81	306		CUNA MUT GRP					
		10847	Cumis Ins Society Inc	439,923	0.0227%	482,297	-12,979	-2.69%
				439,923	**0.0227%**	**482,297**	**-12,979**	**-2.69%**
82	408		AMERICAN NATL FIN GRP					
		11048	Pacific Prop & Cas Co	243,740	0.0126%	213,035	123,525	57.98%
				243,740	**0.0126%**	**213,035**	**123,525**	**57.98%**
83	4743		Christus Hlth Grp					
		36234	Preferred Professional Ins Co	235,840	0.0122%	301,754	224,823	74.51%
				235,840	**0.0122%**	**301,754**	**224,823**	**74.51%**
84	124		AMERISURE CO GRP					
		23396	Amerisure Mut Ins Co	187,589	0.0097%	196,798	58,803	29.88%
				187,589	**0.0097%**	**196,798**	**58,803**	**29.88%**
85	10200		Hiscox Ins Co Inc					
		10200	Hiscox Ins Co Inc	128,031	0.0066%	66,868	1,980	2.96%
				128,031	**0.0066%**	**66,868**	**1,980**	**2.96%**
86	38733		Alaska Natl Ins Co					
		38733	Alaska Natl Ins Co	121,640	0.0063%	106,031	189,580	178.80%
				121,640	**0.0063%**	**106,031**	**189,580**	**178.80%**
87	4574		Catlin US Ins Grp					
		24503	Catlin Ind Co	97,877	0.0050%	59,787	14,825	24.80%
				97,877	**0.0050%**	**59,787**	**14,825**	**24.80%**
88	19631		American Road Ins Co					
		19631	American Road Ins Co	75,653	0.0039%	74,512	0	0.00%
				75,653	**0.0039%**	**74,512**	**0**	**0.00%**
89	181		SWISS RE GRP					
		29874	North Amer Specialty Ins Co	73,186	0.0038%	91,430	74,427	81.40%
				73,186	**0.0038%**	**91,430**	**74,427**	**81.40%**
90	510		NAVIGATORS GRP					
		42307	Navigators Ins Co	53,129	0.0027%	98,531	3,984,837	4044.25%
				53,129	**0.0027%**	**98,531**	**3,984,837**	**4044.25%**
91	11231		Generali Us Branch					
		11231	Generali Us Branch	50,422	0.0026%	50,284	8,000	15.91%
				50,422	**0.0026%**	**50,284**	**8,000**	**15.91%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: COMMERCIAL AUTO LIABILITY [19.4]

Sorted by Market Share

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Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
92	11118	Federated Rural Electric Ins Exch						
		11118	Federated Rural Electric Ins Exch	32,908	0.0017%	32,697	-377	-1.15%
				32,908	**0.0017%**	**32,697**	**-377**	**-1.15%**
93	574	AMERCO CORP GRP						
		31089	Repwest Ins Co	15,339	0.0008%	15,339	-2,592	-16.90%
				15,339	**0.0008%**	**15,339**	**-2,592**	**-16.90%**
94	4701	Torus Ins Grp						
		25496	Torus Natl Ins Co	11,513	0.0006%	11,409	6,260	54.87%
				11,513	**0.0006%**	**11,409**	**6,260**	**54.87%**
95	201	UTICA GRP						
		25976	Utica Mut Ins Co	5,073	0.0003%	6,653	-833	-12.52%
		25984	Graphic Arts Mut Ins Co	100	0.0000%	100	8	8.00%
				5,173	**0.0003%**	**6,753**	**-825**	**-12.22%**
96	291	MOTORISTS MUT GRP						
		13331	Motorists Commercial Mut Ins Co	200	0.0000%	258	-2,327,001	)01938.37%
				200	**0.0000%**	**258**	**-2,327,001**	**)01938.37%**
			Line Total:	**1,939,160,248**	**100.0000%**	**1,888,226,516**	**1,202,989,990**	**63.71%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: PRIVATE PASSENGER AUTO PHYSICAL DAMAGE [21.1]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
1	176	STATE FARM GRP						
		25178	State Farm Mut Auto Ins Co	1,281,633,180	14.6853%	1,273,513,759	823,819,054	64.69%
				1,281,633,180	**14.6853%**	**1,273,513,759**	**823,819,054**	**64.69%**
2	69	FARMERS INS GRP						
		21652	Farmers Ins Exch	387,946,683	4.4452%	378,656,045	232,359,779	61.36%
		21687	Mid Century Ins Co	350,931,203	4.0211%	368,667,270	187,982,656	50.99%
		12963	21st Century Ins Co	230,153,478	2.6372%	231,777,602	119,088,342	51.38%
		25089	Coast Natl Ins Co	112,071,338	1.2841%	118,189,411	79,875,993	67.58%
		11185	Foremost Ins Co Grand Rapids MI	25,976,312	0.2976%	25,057,698	17,487,490	69.79%
		36404	21st Century Cas Co	5,655,961	0.0648%	5,615,979	3,817,518	67.98%
		11800	Foremost Prop & Cas Ins Co	314,736	0.0036%	302,458	190,850	63.10%
				1,113,049,711	**12.7536%**	**1,128,266,463**	**640,802,628**	**56.80%**
3	660	MERCURY GEN GRP						
		27553	Mercury Ins Co	597,805,556	6.8498%	589,390,202	357,277,482	60.62%
		38342	California Automobile Ins Co	165,938,069	1.9014%	163,044,533	109,433,844	67.12%
				763,743,625	**8.7512%**	**752,434,735**	**466,711,326**	**62.03%**
4	1318	Auto Club Enterprises Ins Grp						
		15598	Interins Exch Of The Automobile Club	759,346,397	8.7008%	798,511,199	395,155,908	49.49%
				759,346,397	**8.7008%**	**798,511,199**	**395,155,908**	**49.49%**
5	8	ALLSTATE INS GRP						
		19240	Allstate Ind Co	550,896,156	6.3123%	543,029,453	330,236,318	60.81%
		19232	Allstate Ins Co	104,675,534	1.1994%	106,195,644	47,665,896	44.88%
		30210	Esurance Prop & Cas Ins Co	81,668,289	0.9358%	78,329,217	53,893,981	68.80%
		10358	Encompass Ins Co	15,929,017	0.1825%	16,401,822	9,011,634	54.94%
				753,168,996	**8.6300%**	**743,956,136**	**440,807,829**	**59.25%**
6	1278	CSAA Ins Grp						
		15539	CSAA Ins Exch	639,594,613	7.3286%	648,376,206	378,824,784	58.43%
		37770	CSAA Gen Ins Co	13,721,825	0.1572%	12,919,675	9,467,892	73.28%
		10921	CSAA Fire & Cas Ins Co	58,478	0.0007%	117,846	124,011	105.23%
				653,374,916	**7.4865%**	**661,413,727**	**388,416,687**	**58.73%**
7	31	BERKSHIRE HATHAWAY GRP						
		35882	Geico Gen Ins Co	315,850,132	3.6191%	299,598,468	194,765,727	65.01%
		22055	Geico Ind Co	110,840,910	1.2700%	106,594,593	88,510,564	83.03%
		22063	Government Employees Ins Co	102,908,417	1.1792%	100,694,650	59,585,139	59.17%
		41491	Geico Cas Co	65,013,818	0.7449%	63,141,300	35,523,157	56.26%
		25895	United States Liab Ins Co	10,441	0.0001%	3,404	704	20.68%
		20052	National Liab & Fire Ins Co	1	0.0000%	1	0	0.00%
				594,623,719	**6.8134%**	**570,032,416**	**378,385,291**	**66.38%**

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8	200	UNITED SERV AUTOMOBILE ASSN GRP						
		25968	USAA Cas Ins Co	170,732,389	1.9563%	168,072,230	97,731,652	58.15%
		25941	United Serv Automobile Assn	160,830,639	1.8428%	159,508,570	92,824,986	58.19%
		18600	USAA Gen Ind Co	52,536,680	0.6020%	48,107,760	32,842,244	68.27%
		21253	Garrison Prop & Cas Ins Co	33,975,149	0.3893%	32,792,689	24,871,018	75.84%
				418,074,857	**4.7904%**	**408,481,249**	**248,269,900**	**60.78%**
9	155	PROGRESSIVE GRP						
		11770	United Financial Cas Co	129,370,134	1.4824%	120,348,108	77,933,336	64.76%
		27804	Progressive West Ins Co	125,275,561	1.4354%	123,241,238	83,629,630	67.86%
		10192	Progressive Select Ins Co	72,423,173	0.8298%	68,857,418	41,690,282	60.55%
		16322	Progressive Direct Ins Co	22,404,176	0.2567%	20,972,234	17,373,253	82.84%
		24260	Progressive Cas Ins Co	16,033,583	0.1837%	16,063,029	8,438,327	52.53%
				365,506,627	**4.1881%**	**349,482,027**	**229,064,828**	**65.54%**
10	111	LIBERTY MUT GRP						
		24740	Safeco Ins Co Of Amer	149,159,489	1.7091%	142,919,990	87,858,221	61.47%
		23035	Liberty Mut Fire Ins Co	148,699,325	1.7038%	147,060,657	85,206,426	57.94%
		37214	American States Preferred Ins Co	19,434,253	0.2227%	19,114,191	11,412,401	59.71%
		39012	Safeco Ins Co Of IL	3,063,589	0.0351%	2,908,151	2,235,857	76.88%
		24724	First Natl Ins Co Of Amer	615,776	0.0071%	619,419	255,449	41.24%
				320,972,432	**3.6778%**	**312,622,408**	**186,968,354**	**59.81%**
11	3495	Infinity Prop & Cas Ins Grp						
		22268	Infinity Ins Co	228,592,733	2.6193%	219,913,359	122,374,343	55.65%
		10068	Hillstar Ins Co	3,480,498	0.0399%	6,630,391	3,357,405	50.64%
		20260	Infinity Select Ins Co	1,520,967	0.0174%	1,453,265	1,387,174	95.45%
		11738	Infinity Auto Ins Co	311,164	0.0036%	441,116	197,226	44.71%
				233,905,362	**2.6801%**	**228,438,131**	**127,316,148**	**55.73%**
12	140	NATIONWIDE CORP GRP						
		19100	Amco Ins Co	93,086,326	1.0666%	92,061,589	57,644,372	62.62%
		25453	Nationwide Ins Co Of Amer	43,234,589	0.4954%	42,297,632	28,744,272	67.96%
		42579	Allied Prop & Cas Ins Co	41,802,213	0.4790%	41,745,174	24,795,319	59.40%
		42889	Victoria Fire & Cas Co	24,595,523	0.2818%	24,404,758	13,791,498	56.51%
		42587	Depositors Ins Co	1,427,784	0.0164%	1,520,568	816,440	53.69%
		13242	Titan Ind Co	276,025	0.0032%	563,695	365,303	64.81%
				204,422,460	**2.3423%**	**202,593,416**	**126,157,204**	**62.27%**
13	10683	Wawanesa Gen Ins Co						
		10683	Wawanesa Gen Ins Co	127,583,289	1.4619%	122,757,684	90,831,906	73.99%
				127,583,289	**1.4619%**	**122,757,684**	**90,831,906**	**73.99%**
14	4	Ameriprise Fin Grp						
		29068	IDS Prop Cas Ins Co	101,797,085	1.1664%	99,013,936	64,389,214	65.03%
				101,797,085	**1.1664%**	**99,013,936**	**64,389,214**	**65.03%**

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15	2538	AmTrust NGH Grp						
		23728	National Gen Ins Co	35,439,923	0.4061%	36,167,365	15,294,544	42.29%
		29742	Integon Natl Ins Co	29,731,674	0.3407%	30,037,283	17,198,942	57.26%
		31488	Integon Preferred Ins Co	10,113,139	0.1159%	8,214,133	4,890,232	59.53%
		12832	Personal Express Ins Co	4,218,941	0.0483%	4,038,381	2,794,192	69.19%
		38660	MIC Gen Ins Corp	4,039,936	0.0463%	4,203,963	2,288,753	54.44%
		22985	Sequoia Ins Co	11,175	0.0001%	10,806	10,795	99.90%
				83,554,788	**0.9574%**	**82,671,931**	**42,477,458**	**51.38%**
16	91	HARTFORD FIRE & CAS GRP						
		30104	Hartford Underwriters Ins Co	52,393,998	0.6003%	47,551,958	37,874,848	79.65%
		29424	Hartford Cas Ins Co	16,923,770	0.1939%	16,127,123	9,158,984	56.79%
		27120	Trumbull Ins Co	10,627,366	0.1218%	7,083,692	5,868,361	82.84%
		29459	Twin City Fire Ins Co Co	382,645	0.0044%	466,381	628,602	134.78%
				80,327,779	**0.9204%**	**71,229,154**	**53,530,795**	**75.15%**
17	215	Kemper Corp Grp						
		19852	Financial Ind Co	44,444,955	0.5093%	46,380,208	30,068,762	64.83%
		10914	Kemper Independence Ins Co	21,841,028	0.2503%	21,694,894	10,174,739	46.90%
		10226	Unitrin Direct Ins Co	5,934,403	0.0680%	6,174,251	3,278,412	53.10%
		16063	Unitrin Auto & Home Ins Co	124,698	0.0014%	133,592	70,525	52.79%
				72,345,084	**0.8289%**	**74,382,945**	**43,592,438**	**58.61%**
18	10920	Alliance United Ins Co						
		10920	Alliance United Ins Co	69,951,603	0.8015%	62,708,398	34,601,837	55.18%
				69,951,603	**0.8015%**	**62,708,398**	**34,601,837**	**55.18%**
19	3548	Travelers Grp						
		19070	Standard Fire Ins Co	65,848,843	0.7545%	68,071,100	39,003,607	57.30%
		24015	Northland Ins Co	918	0.0000%	1,613	887	54.99%
				65,849,761	**0.7545%**	**68,072,713**	**39,004,494**	**57.30%**
20	241	METROPOLITAN GRP						
		25321	Metropolitan Drt Prop & Cas Ins Co	53,535,126	0.6134%	49,185,423	33,450,807	68.01%
				53,535,126	**0.6134%**	**49,185,423**	**33,450,807**	**68.01%**
21	33	CALIFORNIA CAS MGMT GRP						
		20117	California Cas Ind Exch	48,134,821	0.5515%	46,294,220	26,027,889	56.22%
				48,134,821	**0.5515%**	**46,294,220**	**26,027,889**	**56.22%**
22	4256	Anchor Ins Holdings Grp						
		40010	Anchor Gen Ins Co	38,820,277	0.4448%	30,726,501	14,418,445	46.93%
				38,820,277	**0.4448%**	**30,726,501**	**14,418,445**	**46.93%**
23	411	MAPFRE INS GRP						
		13161	Commerce W Ins Co	29,650,580	0.3397%	30,108,749	20,085,716	66.71%
		23876	Mapfre Ins Co	7,749,167	0.0888%	4,385,262	4,453,772	101.56%
				37,399,747	**0.4285%**	**34,494,011**	**24,539,488**	**71.14%**

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24	3702	Loya Grp						
		12589	Loya Cas Ins Co	32,819,661	0.3761%	32,308,305	13,637,592	42.21%
				32,819,661	**0.3761%**	**32,308,305**	**13,637,592**	**42.21%**
25	3596	Affirmative Ins Grp						
		42609	Affirmative Ins Co	27,527,704	0.3154%	22,393,044	16,526,662	73.80%
				27,527,704	**0.3154%**	**22,393,044**	**16,526,662**	**73.80%**
26	28	AMICA MUT GRP						
		19976	Amica Mut Ins Co	25,102,859	0.2876%	24,343,643	13,378,151	54.96%
				25,102,859	**0.2876%**	**24,343,643**	**13,378,151**	**54.96%**
27	661	BCBS of SC Grp						
		12157	Companion Prop & Cas Ins Co	23,929,777	0.2742%	27,557,647	26,592,110	96.50%
				23,929,777	**0.2742%**	**27,557,647**	**26,592,110**	**96.50%**
28	802	Capital Ins Grp						
		13544	California Capital Ins Co	22,421,024	0.2569%	22,230,070	11,442,893	51.47%
		12890	Eagle W Ins Co	1,477,989	0.0169%	1,451,816	777,304	53.54%
				23,899,013	**0.2738%**	**23,681,886**	**12,220,197**	**51.60%**
29	922	American Assets Grp						
		40029	Explorer Ins Co	23,160,891	0.2654%	21,322,871	10,456,258	49.04%
		27847	Insurance Co Of The West	2,586	0.0000%	4,476	-64,171	-1433.67%
				23,163,477	**0.2654%**	**21,327,347**	**10,392,087**	**48.73%**
30	12	AMERICAN INTL GRP						
		19402	AIG Prop Cas Co	21,656,662	0.2481%	21,127,570	11,874,422	56.20%
				21,656,662	**0.2481%**	**21,127,570**	**11,874,422**	**56.20%**
31	785	MARKEL CORP GRP						
		37915	Essentia Ins Co	17,858,794	0.2046%	9,437,739	3,836,154	40.65%
		28932	Markel Amer Ins Co	449,056	0.0051%	466,370	304,012	65.19%
				18,307,850	**0.2098%**	**9,904,109**	**4,140,166**	**41.80%**
32	169	SENTRY INS GRP						
		13137	Viking Ins Co Of WI	18,047,789	0.2068%	18,514,789	11,936,589	64.47%
				18,047,789	**0.2068%**	**18,514,789**	**11,936,589**	**64.47%**
33	38	Chubb Inc Grp						
		20281	Federal Ins Co	16,409,207	0.1880%	15,093,000	5,492,051	36.39%
				16,409,207	**0.1880%**	**15,093,000**	**5,492,051**	**36.39%**
34	11711	Access Ins Co						
		11711	Access Ins Co	16,370,494	0.1876%	18,708,086	11,424,056	61.06%
				16,370,494	**0.1876%**	**18,708,086**	**11,424,056**	**61.06%**
35	300	HORACE MANN GRP						
		22578	Horace Mann Ins Co	14,388,425	0.1649%	13,842,054	8,613,745	62.23%
		22756	Horace Mann Prop & Cas Ins Co	1,928,561	0.0221%	1,897,805	1,059,701	55.84%
				16,316,986	**0.1870%**	**15,739,859**	**9,673,446**	**61.46%**

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36	473		AMERICAN FAMILY INS GRP					
		37648	Permanent Gen Assur Corp	13,900,541	0.1593%	13,972,758	6,230,960	44.59%
				13,900,541	**0.1593%**	**13,972,758**	**6,230,960**	**44.59%**
37	761		ALLIANZ INS GRP					
		21873	Firemans Fund Ins Co	13,397,407	0.1535%	13,344,718	7,437,818	55.74%
				13,397,407	**0.1535%**	**13,344,718**	**7,437,818**	**55.74%**
38	323		CIVIL SERV EMPLOYEE GRP					
		18953	CSE Safeguard Ins Co	6,528,459	0.0748%	6,658,697	3,132,114	47.04%
		10693	Civil Serv Employees Ins Co	5,386,598	0.0617%	5,357,176	2,436,152	45.47%
				11,915,057	**0.1365%**	**12,015,873**	**5,568,266**	**46.34%**
39	161		TOPA EQUITIES LTD GRP					
		18031	Topa Ins Co	11,722,861	0.1343%	10,596,951	7,157,851	67.55%
				11,722,861	**0.1343%**	**10,596,951**	**7,157,851**	**67.55%**
40	257		SAFEWAY INS GRP					
		12521	Safeway Ins Co	11,003,692	0.1261%	8,873,456	5,221,170	58.84%
		10939	Safeway Direct Ins Co	185,558	0.0021%	222,020	46,294	20.85%
				11,189,250	**0.1282%**	**9,095,476**	**5,267,464**	**57.91%**
41	27502		Western Gen Ins Co					
		27502	Western Gen Ins Co	10,992,974	0.1260%	14,450,799	7,401,728	51.22%
				10,992,974	**0.1260%**	**14,450,799**	**7,401,728**	**51.22%**
42	3098		Tokio Marine Holdings Inc GRP					
		10945	Tokio Marine Amer Ins Co	5,412,641	0.0620%	5,250,666	2,702,138	51.46%
		18058	Philadelphia Ind Ins Co	4,520,970	0.0518%	4,520,561	2,050,546	45.36%
				9,933,611	**0.1138%**	**9,771,227**	**4,752,684**	**48.64%**
43	796		QBE INS GRP					
		25747	Unigard Ins Co	6,079,369	0.0697%	6,196,353	4,115,067	66.41%
		39217	QBE Ins Corp	3,434,083	0.0393%	4,219,652	3,018,155	71.53%
		37257	Praetorian Ins Co	268,232	0.0031%	339,618	-247,839	-72.98%
				9,781,684	**0.1121%**	**10,755,623**	**6,885,383**	**64.02%**
44	225		IAT Reins Co Grp					
		23248	Occidental Fire & Cas Co Of NC	4,311,888	0.0494%	4,291,743	2,417,585	56.33%
		26433	Harco Natl Ins Co	2,321,487	0.0266%	2,091,705	942,336	45.05%
		28886	Transguard Ins Co Of Amer Inc	1,981,194	0.0227%	2,688,321	1,259,233	46.84%
		10906	Commercial Alliance Ins Co	510,491	0.0058%	854,014	686,159	80.35%
				9,125,060	**0.1046%**	**9,925,783**	**5,305,313**	**53.45%**
45	626		Ace Ltd Grp					
		18279	Bankers Standard Ins Co	8,899,750	0.1020%	8,183,131	3,319,791	40.57%
				8,899,750	**0.1020%**	**8,183,131**	**3,319,791**	**40.57%**
46	408		AMERICAN NATL FIN GRP					
		11048	Pacific Prop & Cas Co	8,889,036	0.1019%	8,726,553	5,002,989	57.33%
				8,889,036	**0.1019%**	**8,726,553**	**5,002,989**	**57.33%**

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47	309		WESTERN NATL MUT GRP					
		26395	Western Home Ins Co	8,757,030	0.1003%	8,292,101	5,501,461	66.35%
				8,757,030	**0.1003%**	**8,292,101**	**5,501,461**	**66.35%**
48	13250		Workmens Auto Ins Co					
		13250	Workmens Auto Ins Co	7,298,428	0.0836%	6,046,713	4,329,479	71.60%
				7,298,428	**0.0836%**	**6,046,713**	**4,329,479**	**71.60%**
49	12878		Sterling Cas Ins Co					
		12878	Sterling Cas Ins Co	7,175,543	0.0822%	7,503,385	4,058,052	54.08%
				7,175,543	**0.0822%**	**7,503,385**	**4,058,052**	**54.08%**
50	13127		Nations Ins Co					
		13127	Nations Ins Co	7,162,861	0.0821%	7,180,737	3,150,663	43.88%
				7,162,861	**0.0821%**	**7,180,737**	**3,150,663**	**43.88%**
51	26905		Century Natl Ins Co					
		26905	Century Natl Ins Co	6,510,313	0.0746%	6,176,925	2,847,844	46.10%
				6,510,313	**0.0746%**	**6,176,925**	**2,847,844**	**46.10%**
52	1326		KINGSWAY GRP					
		33650	Mendota Ins Co	6,257,071	0.0717%	5,751,242	3,469,206	60.32%
				6,257,071	**0.0717%**	**5,751,242**	**3,469,206**	**60.32%**
53	361		Munich Re Grp					
		23450	American Family Home Ins Co	4,471,918	0.0512%	4,314,826	2,994,962	69.41%
		23469	American Modern Home Ins Co	1,654,408	0.0190%	2,065,775	617,848	29.91%
				6,126,326	**0.0702%**	**6,380,601**	**3,612,810**	**56.62%**
54	313		AEGIS GRP					
		33898	Aegis Security Ins Co	4,855,901	0.0556%	4,503,617	2,283,711	50.71%
		17965	American Sentinel Ins Co	695,114	0.0080%	640,138	200,525	31.33%
				5,551,015	**0.0636%**	**5,143,755**	**2,484,236**	**48.30%**
55	4799		Assure Holding Corp Grp					
		27898	Americas Ins Co	5,196,547	0.0595%	1,302,927	787,456	60.44%
				5,196,547	**0.0595%**	**1,302,927**	**787,456**	**60.44%**
56	2898		Western Serv Contract Grp					
		37850	Pacific Specialty Ins Co	4,625,014	0.0530%	4,493,230	3,222,518	71.72%
				4,625,014	**0.0530%**	**4,493,230**	**3,222,518**	**71.72%**
57	83		GRANGE INS GRP					
		22101	Grange Ins Assn	4,487,754	0.0514%	4,490,369	2,945,012	65.59%
				4,487,754	**0.0514%**	**4,490,369**	**2,945,012**	**65.59%**
58	19		Assurant Inc Grp					
		10111	American Bankers Ins Co Of FL	3,231,534	0.0370%	3,200,864	1,508,423	47.13%
		19615	American Reliable Ins Co	1,163,340	0.0133%	1,209,239	644,274	53.28%
				4,394,874	**0.0504%**	**4,410,103**	**2,152,697**	**48.81%**

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59	1120		EVEREST REINS HOLDINGS GRP					
		10120	Everest Natl Ins Co	3,952,578	0.0453%	1,810,277	1,061,624	58.64%
				3,952,578	**0.0453%**	**1,810,277**	**1,061,624**	**58.64%**
60	175		STATE AUTO MUT GRP					
		30945	Plaza Ins Co	3,378,205	0.0387%	2,143,845	1,688,713	78.77%
				3,378,205	**0.0387%**	**2,143,845**	**1,688,713**	**78.77%**
61	70		FIRST AMER TITLE GRP					
		37710	First Amer Prop & Cas Ins Co	2,960,471	0.0339%	2,510,172	2,465,382	98.22%
				2,960,471	**0.0339%**	**2,510,172**	**2,465,382**	**98.22%**
62	645		OREGON MUT GRP					
		14907	Oregon Mut Ins Co	2,346,705	0.0269%	2,132,118	1,293,191	60.65%
				2,346,705	**0.0269%**	**2,132,118**	**1,293,191**	**60.65%**
63	10783		Cornerstone Natl Ins Co					
		10783	Cornerstone Natl Ins Co	2,263,180	0.0259%	2,997,873	1,694,073	56.51%
				2,263,180	**0.0259%**	**2,997,873**	**1,694,073**	**56.51%**
64	40550		Pacific Pioneer Ins Co					
		40550	Pacific Pioneer Ins Co	1,907,549	0.0219%	1,973,170	948,532	48.07%
				1,907,549	**0.0219%**	**1,973,170**	**948,532**	**48.07%**
65	4051		Ocean Harbor Grp					
		12360	Ocean Harbor Cas Ins Co	1,725,085	0.0198%	1,833,588	973,864	53.11%
				1,725,085	**0.0198%**	**1,833,588**	**973,864**	**53.11%**
66	84		American Financial Grp					
		32620	National Interstate Ins Co	979,086	0.0112%	1,040,698	356,693	34.27%
		26344	Great Amer Assur Co	491,632	0.0056%	530,703	363,018	68.40%
		41106	Triumphe Cas Co	5,902	0.0001%	42	0	0.00%
				1,476,620	**0.0169%**	**1,571,443**	**719,711**	**45.80%**
67	57		ELECTRIC INS GRP					
		21261	Electric Ins Co	1,302,053	0.0149%	1,365,815	1,037,769	75.98%
				1,302,053	**0.0149%**	**1,365,815**	**1,037,769**	**75.98%**
68	4765		WBL Grp					
		25180	Stillwater Ins Co	1,192,464	0.0137%	1,367,397	723,301	52.90%
				1,192,464	**0.0137%**	**1,367,397**	**723,301**	**52.90%**
69	4509		Ironshore Grp					
		23647	Ironshore Ind Inc	1,031,652	0.0118%	1,122,829	243,906	21.72%
				1,031,652	**0.0118%**	**1,122,829**	**243,906**	**21.72%**
70	1279		Arch Ins Grp					
		11150	Arch Ins Co	960,512	0.0110%	1,009,646	-787,335	-77.98%
				960,512	**0.0110%**	**1,009,646**	**-787,335**	**-77.98%**
71	158		FAIRFAX FIN GRP					
		25054	Hudson Ins Co	775,446	0.0089%	1,443,834	795,751	55.11%
				775,446	**0.0089%**	**1,443,834**	**795,751**	**55.11%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: PRIVATE PASSENGER AUTO PHYSICAL DAMAGE [21.1]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
72	4670	Starr Grp						
		38318	Starr Ind & Liab Co	715,909	0.0082%	921,209	814,017	88.36%
				715,909	**0.0082%**	**921,209**	**814,017**	**88.36%**
73	4672	Dongbu Ins Grp						
		12502	Dongbu Ins Co Ltd	622,252	0.0071%	949,071	733,921	77.33%
				622,252	**0.0071%**	**949,071**	**733,921**	**77.33%**
74	930	DHC GRP						
		23671	National Amer Ins Co of CA	418,986	0.0048%	433,480	247,412	57.08%
		19269	Danielson Natl Ins Co	97,487	0.0011%	108,347	39,380	36.35%
				516,473	**0.0059%**	**541,827**	**286,792**	**52.93%**
75	19119	National Unity Ins Co						
		19119	National Unity Ins Co	488,195	0.0056%	371,336	258,893	69.72%
				488,195	**0.0056%**	**371,336**	**258,893**	**69.72%**
76	25405	Safe Auto Ins Co						
		25405	Safe Auto Ins Co	475,825	0.0055%	152,917	84,800	55.45%
				475,825	**0.0055%**	**152,917**	**84,800**	**55.45%**
77	783	RLI INS GRP						
		13056	RLI Ins Co	316,681	0.0036%	92,420	116,806	126.39%
				316,681	**0.0036%**	**92,420**	**116,806**	**126.39%**
78	3703	Tower Grp						
		40134	Castlepoint Natl Ins Co	196,380	0.0023%	375,073	309,303	82.46%
				196,380	**0.0023%**	**375,073**	**309,303**	**82.46%**
79	1281	BANKAMERICA CORP GRP						
		24813	Balboa Ins Co	130,256	0.0015%	157,338	-61,547	-39.12%
		24821	Meritplan Ins Co	20,378	0.0002%	23,065	-33,121	-143.60%
				150,634	**0.0017%**	**180,403**	**-94,668**	**-52.48%**
80	748	Meadowbrook Ins Grp						
		21903	Procentury Ins Co	127,284	0.0015%	201,768	126,149	62.52%
				127,284	**0.0015%**	**201,768**	**126,149**	**62.52%**
81	93	STATE NATL GRP						
		12831	State Natl Ins Co Inc	82,946	0.0010%	1,244,340	719,325	57.81%
				82,946	**0.0010%**	**1,244,340**	**719,325**	**57.81%**
82	10830	Business Alliance Ins Co						
		10830	Business Alliance Ins Co	76,158	0.0009%	35,546	78,080	219.66%
				76,158	**0.0009%**	**35,546**	**78,080**	**219.66%**
83	40150	MGA Ins Co Inc						
		40150	MGA Ins Co Inc	72,890	0.0008%	87,844	26,879	30.60%
				72,890	**0.0008%**	**87,844**	**26,879**	**30.60%**
84	333	MUTUAL OF ENUMCLAW GRP						
		10007	Nevada Gen Ins Co	68,978	0.0008%	36,586	119,255	325.96%
				68,978	**0.0008%**	**36,586**	**119,255**	**325.96%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: PRIVATE PASSENGER AUTO PHYSICAL DAMAGE [21.1]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
85	15290	Greenpath Ins Co						
		15290	Greenpath Ins Co	40,328	0.0005%	8,351	4,600	55.08%
				40,328	**0.0005%**	**8,351**	**4,600**	**55.08%**
86	4725	Enstar Grp						
		20532	Clarendon Natl Ins Co	39,344	0.0005%	44,466	-16,126	-36.27%
				39,344	**0.0005%**	**44,466**	**-16,126**	**-36.27%**
87	3483	PartnerRe Grp						
		11835	PartnerRe Amer Ins Co	34,327	0.0004%	34,327	5,027	14.64%
				34,327	**0.0004%**	**34,327**	**5,027**	**14.64%**
88	3489	Delek Grp						
		19216	Southern Ins Co	34,294	0.0004%	38,833	-10,650	-27.43%
				34,294	**0.0004%**	**38,833**	**-10,650**	**-27.43%**
89	3678	American Independent Ins Grp						
		39098	Omni Ins Co	8,254	0.0001%	13,378	11,961	89.41%
				8,254	**0.0001%**	**13,378**	**11,961**	**89.41%**
90	88	The Hanover Ins Grp						
		22292	Hanover Ins Co	7,643	0.0001%	8,016	1,070	13.35%
				7,643	**0.0001%**	**8,016**	**1,070**	**13.35%**
91	4381	Houston Intl Ins Grp						
		35408	Imperium Ins Co	7,623	0.0001%	3,977	82,635	2077.82%
				7,623	**0.0001%**	**3,977**	**82,635**	**2077.82%**
92	3239	Allied World Assur Holding Grp						
		22730	Allied World Ins Co	5,787	0.0001%	5,697	14,559	255.56%
				5,787	**0.0001%**	**5,697**	**14,559**	**255.56%**
93	303	GUIDEONE INS GRP						
		15032	Guideone Mut Ins Co	2,973	0.0000%	2,731	6,205	227.21%
				2,973	**0.0000%**	**2,731**	**6,205**	**227.21%**
94	831	DOCTORS CO GRP						
		34495	Doctors Co An Interins Exch	1,579	0.0000%	1,566	0	0.00%
				1,579	**0.0000%**	**1,566**	**0**	**0.00%**
95	11231	Generali Us Branch						
		11231	Generali Us Branch	1,021	0.0000%	1,002	0	0.00%
				1,021	**0.0000%**	**1,002**	**0**	**0.00%**
			Line Total:	**8,727,329,426**	**100.0000%**	**8,638,627,538**	**5,185,456,453**	**60.03%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: COMMERCIAL AUTO PHYSICAL DAMAGE [21.2]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
1	796	QBE INS GRP						
		39217	QBE Ins Corp	54,362,667	9.7411%	51,618,855	23,726,022	45.96%
		37257	Praetorian Ins Co	8,940,471	1.6020%	8,358,286	1,365,138	16.33%
		25747	Unigard Ins Co	1,783,724	0.3196%	1,920,223	1,300,031	67.70%
		24414	General Cas Co Of WI	95,126	0.0170%	76,727	36,491	47.56%
		16217	National Farmers Union Prop & Cas	30,140	0.0054%	27,387	19,011	69.42%
		24449	Regent Ins Co	10,097	0.0018%	7,376	23,322	316.19%
				65,222,225	**11.6870%**	**62,008,854**	**26,470,015**	**42.69%**
2	111	LIBERTY MUT GRP						
		10836	Golden Eagle Ins Corp	21,832,816	3.9122%	21,234,638	11,139,925	52.46%
		24198	Peerless Ins Co	10,367,227	1.8577%	10,106,809	4,855,692	48.04%
		24171	Netherlands Ins Co The	3,960,219	0.7096%	4,027,409	1,717,212	42.64%
		23035	Liberty Mut Fire Ins Co	3,481,717	0.6239%	2,683,058	1,657,008	61.76%
		19704	American States Ins Co	2,006,625	0.3596%	2,068,655	1,076,349	52.03%
		24732	General Ins Co Of Amer	2,002,600	0.3588%	2,118,261	882,762	41.67%
		26042	Wausau Underwriters Ins Co	1,698,532	0.3044%	2,252,454	1,465,826	65.08%
		19690	American Economy Ins Co	1,590,070	0.2849%	1,658,813	935,854	56.42%
		24724	First Natl Ins Co Of Amer	880,811	0.1578%	893,506	686,177	76.80%
		44393	West Amer Ins Co	863,575	0.1547%	227,525	184,568	81.12%
		18333	Peerless Ind Ins Co	585,798	0.1050%	596,201	357,433	59.95%
		24066	American Fire & Cas Co	583,995	0.1046%	116,085	53,049	45.70%
		24082	Ohio Security Ins Co	426,321	0.0764%	95,621	23,977	25.08%
		19917	Liberty Ins Underwriters Inc	384,023	0.0688%	386,243	28,675	7.42%
		21458	Employers Ins of Wausau	306,222	0.0549%	209,589	117,698	56.16%
		24074	Ohio Cas Ins Co	249,259	0.0447%	46,163	1,377	2.98%
		42404	Liberty Ins Corp	231,852	0.0415%	246,897	173,824	70.40%
		33588	First Liberty Ins Corp	158,528	0.0284%	114,933	124,761	108.55%
		23043	Liberty Mut Ins Co	108,521	0.0194%	145,889	62,152	42.60%
		33600	LM Ins Corp	17,115	0.0031%	8,013	2,209	27.57%
		26069	Wausau Business Ins Co	15,365	0.0028%	26,086	49,590	190.10%
				51,751,191	**9.2732%**	**49,262,848**	**25,596,118**	**51.96%**
3	140	NATIONWIDE CORP GRP						
		28223	Nationwide Agribusiness Ins Co	13,227,493	2.3702%	12,951,630	10,125,349	78.18%
		23787	Nationwide Mut Ins Co	12,424,441	2.2263%	11,848,345	7,185,838	60.65%
		15580	Scottsdale Ind Co	10,019,368	1.7953%	9,169,756	6,901,787	75.27%
		13242	Titan Ind Co	2,894,668	0.5187%	3,125,692	3,361,608	107.55%
		42587	Depositors Ins Co	880,683	0.1578%	785,590	489,373	62.29%
		13838	Farmland Mut Ins Co	844,823	0.1514%	627,548	389,360	62.04%
		42889	Victoria Fire & Cas Co	361,843	0.0648%	85,352	12,345	14.46%
		25453	Nationwide Ins Co Of Amer	294,012	0.0527%	271,041	274,559	101.30%
		11991	National Cas Co	205,367	0.0368%	216,136	120,719	55.85%
				41,152,698	**7.3740%**	**39,081,090**	**28,860,938**	**73.85%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: COMMERCIAL AUTO PHYSICAL DAMAGE [21.2]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
4	3548	Travelers Grp						
		25674	Travelers Prop Cas Co Of Amer	14,793,544	2.6508%	14,192,635	9,660,489	68.07%
		25682	Travelers Ind Co Of CT	7,543,450	1.3517%	6,951,812	3,522,768	50.67%
		24015	Northland Ins Co	7,146,827	1.2806%	7,234,325	5,389,798	74.50%
		19046	Travelers Cas Ins Co Of Amer	3,563,991	0.6386%	3,948,567	2,514,792	63.69%
		24767	St Paul Fire & Marine Ins Co	1,625,592	0.2913%	1,595,454	944,077	59.17%
		36463	Discover Prop & Cas Ins Co	186,295	0.0334%	1,244,441	245,374	19.72%
		24791	St Paul Mercury Ins Co	172,677	0.0309%	175,822	70,177	39.91%
		24775	St Paul Guardian Ins Co	10,622	0.0019%	18,827	57,586	305.87%
				35,042,998	**6.2793%**	**35,361,883**	**22,405,061**	**63.36%**
5	155	PROGRESSIVE GRP						
		11770	United Financial Cas Co	27,805,939	4.9825%	27,981,458	20,802,363	74.34%
		10193	Progressive Express Ins Co	3,664,970	0.6567%	3,517,126	2,445,984	69.54%
				31,470,909	**5.6392%**	**31,498,584**	**23,248,347**	**73.81%**
6	212	ZURICH INS GRP						
		41181	Universal Underwriters Ins Co	9,924,757	1.7784%	9,265,359	6,924,062	74.73%
		16535	Zurich Amer Ins Co	8,706,978	1.5602%	8,726,897	5,873,895	67.31%
		21326	Empire Fire & Marine Ins Co	2,083,272	0.3733%	2,130,840	1,205,815	56.59%
		26247	American Guar & Liab Ins	973,664	0.1745%	971,769	688,968	70.90%
		40142	American Zurich Ins Co	670,107	0.1201%	722,194	593,462	82.17%
		27855	Zurich Amer Ins Co Of IL	324,091	0.0581%	344,145	512,173	148.82%
		19356	Maryland Cas Co	103,097	0.0185%	154,769	364,145	235.28%
		19305	Assurance Co Of Amer	25,362	0.0045%	28,689	33,201	115.73%
		19372	Northern Ins Co Of NY	10,350	0.0019%	15,388	2,490	16.18%
				22,821,678	**4.0894%**	**22,360,050**	**16,198,211**	**72.44%**
7	69	FARMERS INS GRP						
		21709	Truck Ins Exch	8,279,840	1.4836%	8,139,887	5,150,854	63.28%
		21687	Mid Century Ins Co	6,468,680	1.1591%	6,154,744	5,131,019	83.37%
		21652	Farmers Ins Exch	4,855,991	0.8701%	4,465,725	3,677,291	82.34%
		41513	Foremost Signature Ins Co	39,020	0.0070%	5,468	609	11.14%
		10315	Civic Prop & Cas Co	6,812	0.0012%	23,014	5,938	25.80%
		11800	Foremost Prop & Cas Ins Co	5,442	0.0010%	593	0	0.00%
		10317	Neighborhood Spirit Prop & Cas Co	2,955	0.0005%	7,070	16,409	232.09%
		11185	Foremost Ins Co Grand Rapids MI	2,753	0.0005%	537	0	0.00%
		10318	Exact Prop & Cas Co Inc	1,871	0.0003%	4,540	10,042	221.19%
				19,663,364	**3.5234%**	**18,801,578**	**13,992,162**	**74.42%**
8	27502	Western Gen Ins Co						
		27502	Western Gen Ins Co	14,465,769	2.5921%	12,979,871	4,847,599	37.35%
				14,465,769	**2.5921%**	**12,979,871**	**4,847,599**	**37.35%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: COMMERCIAL AUTO PHYSICAL DAMAGE [21.2]

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9	150	OLD REPUBLIC GRP						
		11371	Great West Cas Co	10,609,509	1.9011%	10,282,749	5,874,654	57.13%
		24139	Old Republic Gen Ins Corp	2,248,062	0.4028%	2,111,313	1,996,444	94.56%
		24147	Old Republic Ins Co	1,447,520	0.2594%	1,401,244	1,323,263	94.43%
		12262	Pennsylvania Manufacturers Assoc Ins	111,318	0.0199%	115,675	138,589	119.81%
		36897	Manufacturers Alliance Ins Co	21,077	0.0038%	17,168	3,657	21.30%
		41424	Pennsylvania Manufacturers Ind Co	3,688	0.0007%	4,440	928	20.90%
				14,441,174	**2.5877%**	**13,932,589**	**9,337,535**	**67.02%**
10	93	STATE NATL GRP						
		12831	State Natl Ins Co Inc	12,117,764	2.1713%	12,045,589	5,782,439	48.00%
		22608	National Specialty Ins Co	1,525,130	0.2733%	1,531,308	557,241	36.39%
				13,642,894	**2.4446%**	**13,576,897**	**6,339,680**	**46.69%**
11	660	MERCURY GEN GRP						
		11908	Mercury Cas Co	8,068,676	1.4458%	8,715,238	3,155,556	36.21%
		38342	California Automobile Ins Co	4,493,756	0.8052%	2,927,897	3,668,498	125.29%
				12,562,432	**2.2510%**	**11,643,135**	**6,824,054**	**58.61%**
12	176	STATE FARM GRP						
		25178	State Farm Mut Auto Ins Co	11,724,886	2.1010%	11,535,344	8,405,443	72.87%
		25143	State Farm Fire & Cas Co	506,153	0.0907%	520,977	455,456	87.42%
				12,231,039	**2.1916%**	**12,056,321**	**8,860,899**	**73.50%**
13	3098	Tokio Marine Holdings Inc GRP						
		18058	Philadelphia Ind Ins Co	10,041,106	1.7992%	9,485,825	5,623,368	59.28%
		10945	Tokio Marine Amer Ins Co	1,750,203	0.3136%	1,370,076	1,440,666	105.15%
		15105	Safety Natl Cas Corp	197,391	0.0354%	188,344	144,248	76.59%
		41238	Trans Pacific Ins Co	8,587	0.0015%	7,006	2,843	40.58%
		32301	TNUS Ins Co	1,281	0.0002%	587	-235	-40.03%
				11,998,568	**2.1500%**	**11,051,838**	**7,210,890**	**65.25%**
14	91	HARTFORD FIRE & CAS GRP						
		11000	Sentinel Ins Co Ltd	6,585,316	1.1800%	4,891,577	3,695,221	75.54%
		19682	Hartford Fire In Co	4,264,612	0.7642%	4,349,322	3,051,360	70.16%
		29424	Hartford Cas Ins Co	217,847	0.0390%	414,946	343,718	82.83%
		29459	Twin City Fire Ins Co Co	139,945	0.0251%	179,187	126,521	70.61%
		30104	Hartford Underwriters Ins Co	135,581	0.0243%	741,612	546,605	73.70%
		34690	Property & Cas Ins Co Of Hartford	41,277	0.0074%	628,054	506,711	80.68%
				11,384,578	**2.0400%**	**11,204,698**	**8,270,136**	**73.81%**
15	84	American Financial Grp						
		32620	National Interstate Ins Co	5,152,431	0.9233%	5,563,330	1,686,255	30.31%
		26344	Great Amer Assur Co	4,076,305	0.7304%	3,409,479	2,562,661	75.16%
		21172	Vanliner Ins Co	866,964	0.1553%	730,470	718,771	98.40%
		16691	Great Amer Ins Co	709,541	0.1271%	675,711	537,258	79.51%
		26832	Great Amer Alliance Ins Co	296,596	0.0531%	275,855	170,239	61.71%
		22136	Great Amer Ins Co of NY	217,193	0.0389%	260,973	179,915	68.94%
		10646	Great Amer Contemporary Ins Co	16,653	0.0030%	12,899	0	0.00%
				11,335,683	**2.0312%**	**10,928,717**	**5,855,099**	**53.58%**

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16	2538	AmTrust NGH Grp						
		25011	Wesco Ins Co	8,053,761	1.4431%	7,752,412	5,055,528	65.21%
		31488	Integon Preferred Ins Co	1,397,274	0.2504%	1,132,643	829,327	73.22%
		19879	Security Natl Ins Co	563,292	0.1009%	384,217	284,852	74.14%
		29742	Integon Natl Ins Co	490,640	0.0879%	461,963	292,004	63.21%
		22985	Sequoia Ins Co	178,204	0.0319%	316,222	600,235	189.81%
				10,683,171	**1.9143%**	**10,047,457**	**7,061,946**	**70.29%**
17	26905	Century Natl Ins Co						
		26905	Century Natl Ins Co	9,222,415	1.6525%	9,022,882	5,767,407	63.92%
				9,222,415	**1.6525%**	**9,022,882**	**5,767,407**	**63.92%**
18	8	ALLSTATE INS GRP						
		19232	Allstate Ins Co	8,116,332	1.4543%	7,263,762	5,710,632	78.62%
				8,116,332	**1.4543%**	**7,263,762**	**5,710,632**	**78.62%**
19	802	Capital Ins Grp						
		23540	Monterey Ins Co	5,763,285	1.0327%	5,213,918	4,821,729	92.48%
		13544	California Capital Ins Co	1,669,886	0.2992%	1,640,181	1,481,809	90.34%
		12890	Eagle W Ins Co	217,876	0.0390%	223,898	153,332	68.48%
				7,651,047	**1.3710%**	**7,077,997**	**6,456,870**	**91.22%**
20	7	FEDERATED MUT GRP						
		13935	Federated Mut Ins Co	5,820,787	1.0430%	5,496,319	3,439,292	62.57%
		28304	Federated Serv Ins Co	1,667,029	0.2987%	1,632,481	105,881	6.49%
				7,487,816	**1.3417%**	**7,128,800**	**3,545,173**	**49.73%**
21	1279	Arch Ins Grp						
		11150	Arch Ins Co	7,305,101	1.3090%	6,269,151	2,827,713	45.11%
				7,305,101	**1.3090%**	**6,269,151**	**2,827,713**	**45.11%**
22	3495	Infinity Prop & Cas Ins Grp						
		20260	Infinity Select Ins Co	7,014,499	1.2569%	6,646,623	4,286,429	64.49%
		11738	Infinity Auto Ins Co	198,759	0.0356%	225,520	91,705	40.66%
				7,213,258	**1.2925%**	**6,872,143**	**4,378,134**	**63.71%**
23	158	FAIRFAX FIN GRP						
		25054	Hudson Ins Co	3,551,912	0.6365%	2,899,350	367,696	12.68%
		13269	Zenith Ins Co	2,393,105	0.4288%	1,985,274	1,438,372	72.45%
		21113	United States Fire Ins Co	704,720	0.1263%	814,789	741,549	91.01%
		21105	North River Ins Co	386,650	0.0693%	367,246	227,240	61.88%
		10936	Seneca Ins Co Inc	55,552	0.0100%	45,041	57,853	128.45%
				7,091,939	**1.2708%**	**6,111,700**	**2,832,710**	**46.35%**

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24	98	WR Berkley Corp GRP						
		10510	Carolina Cas Ins Co	5,405,059	0.9685%	4,820,286	2,882,807	59.81%
		25224	Great Divide Ins Co	1,152,816	0.2066%	1,249,399	666,993	53.39%
		36684	Riverport Ins Co	288,604	0.0517%	266,575	116,125	43.56%
		38911	Berkley Natl Ins Co	109,010	0.0195%	51,986	26,100	50.21%
		40045	Starnet Ins Co	57,871	0.0104%	42,858	2,275	5.31%
		29580	Berkley Regional Ins Co	2,079	0.0004%	2,038	-339	-16.63%
				7,015,439	**1.2571%**	**6,433,142**	**3,693,961**	**57.42%**
25	215	Kemper Corp Grp						
		19852	Financial Ind Co	6,252,580	1.1204%	5,665,784	3,163,748	55.84%
				6,252,580	**1.1204%**	**5,665,784**	**3,163,748**	**55.84%**
26	12	AMERICAN INTL GRP						
		23809	Granite State Ins Co	2,448,554	0.4387%	2,200,608	2,498,149	113.52%
		19445	National Union Fire Ins Co Of Pitts	1,650,227	0.2957%	1,745,877	1,640,132	93.94%
		23841	New Hampshire Ins Co	975,411	0.1748%	853,889	616,393	72.19%
		19410	Commerce & Industry Ins Co	599,777	0.1075%	657,032	668,601	101.76%
		19429	Insurance Co Of The State Of PA	354,593	0.0635%	383,432	149,452	38.98%
		19380	American Home Assur Co	78,624	0.0141%	78,624	-9,062	-11.53%
		19402	AIG Prop Cas Co	1,081	0.0002%	366	-227	-62.02%
		19399	AIU Ins Co	122	0.0000%	122	0	0.00%
				6,108,389	**1.0945%**	**5,919,950**	**5,563,438**	**93.98%**
27	26565	Ohio Ind Co						
		26565	Ohio Ind Co	5,719,766	1.0249%	2,513,052	1,211,510	48.21%
				5,719,766	**1.0249%**	**2,513,052**	**1,211,510**	**48.21%**
28	169	SENTRY INS GRP						
		21180	Sentry Select Ins Co	4,640,491	0.8315%	4,530,299	3,087,767	68.16%
		24988	Sentry Ins A Mut Co	992,475	0.1778%	911,871	263,670	28.92%
		28460	Sentry Cas Co	11,526	0.0021%	11,305	-1,199	-10.61%
		23434	Middlesex Ins Co	2,089	0.0004%	1,387	-30	-2.16%
				5,646,581	**1.0118%**	**5,454,862**	**3,350,208**	**61.42%**
29	218	CNA INS GRP						
		35289	Continental Ins Co	1,343,269	0.2407%	1,402,902	1,274,274	90.83%
		20443	Continental Cas Co	1,263,233	0.2264%	1,257,640	810,423	64.44%
		20427	American Cas Co Of Reading PA	850,487	0.1524%	954,561	586,913	61.49%
		20508	Valley Forge Ins Co	669,819	0.1200%	773,571	806,721	104.29%
		20478	National Fire Ins Co Of Hartford	575,564	0.1031%	794,403	683,660	86.06%
		20494	Transportation Ins Co	476,664	0.0854%	655,395	429,815	65.58%
				5,179,036	**0.9280%**	**5,838,472**	**4,591,806**	**78.65%**

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30	88		The Hanover Ins Grp					
		41840	Allmerica Fin Benefit Ins Co	2,818,986	0.5051%	2,373,129	1,997,288	84.16%
		42552	Nova Cas Co	1,935,248	0.3468%	2,657,235	1,267,028	47.68%
		22292	Hanover Ins Co	214,100	0.0384%	222,100	130,984	58.98%
		22306	Massachusetts Bay Ins Co	197,566	0.0354%	183,820	148,002	80.51%
		31534	Citizens Ins Co Of Amer	126	0.0000%	154	184	119.48%
		36064	Hanover Amer Ins Co	45	0.0000%	65	3	4.62%
				5,166,071	**0.9257%**	**5,436,503**	**3,543,489**	**65.18%**
31	225		IAT Reins Co Grp					
		13234	Wilshire Ins Co	2,727,282	0.4887%	2,694,613	1,515,511	56.24%
		23248	Occidental Fire & Cas Co Of NC	843,263	0.1511%	732,773	373,356	50.95%
		26433	Harco Natl Ins Co	601,171	0.1077%	819,346	614,651	75.02%
		28886	Transguard Ins Co Of Amer Inc	527,105	0.0945%	496,434	54,915	11.06%
		20010	Acceptance Ind Ins Co	286,207	0.0513%	126,061	-24,092	-19.11%
				4,985,028	**0.8933%**	**4,869,227**	**2,534,341**	**52.05%**
32	38		Chubb Inc Grp					
		20281	Federal Ins Co	4,377,307	0.7844%	4,392,856	1,451,419	33.04%
		20303	Great Northern Ins Co	568,010	0.1018%	567,742	239,208	42.13%
		20397	Vigilant Ins Co	2,612	0.0005%	3,418	-61	-1.78%
		20346	Pacific Ind Co	698	0.0001%	698	-407	-58.31%
				4,948,627	**0.8867%**	**4,964,714**	**1,690,159**	**34.04%**
33	456		LANCER FINANCIAL GRP					
		26077	Lancer Ins Co	4,800,979	0.8603%	4,171,828	2,002,264	47.99%
				4,800,979	**0.8603%**	**4,171,828**	**2,002,264**	**47.99%**
34	248		UNITED FIRE & CAS GRP					
		31453	Financial Pacific Ins Co	4,384,839	0.7857%	4,076,972	3,783,481	92.80%
				4,384,839	**0.7857%**	**4,076,972**	**3,783,481**	**92.80%**
35	4672		Dongbu Ins Grp					
		12502	Dongbu Ins Co Ltd	4,005,126	0.7177%	3,450,952	2,850,301	82.59%
				4,005,126	**0.7177%**	**3,450,952**	**2,850,301**	**82.59%**
36	161		TOPA EQUITIES LTD GRP					
		18031	Topa Ins Co	3,712,865	0.6653%	2,903,107	1,969,603	67.84%
				3,712,865	**0.6653%**	**2,903,107**	**1,969,603**	**67.84%**
37	626		Ace Ltd Grp					
		22667	Ace Amer Ins Co	3,257,732	0.5837%	3,138,400	4,305,791	137.20%
		43575	Indemnity Ins Co Of North Amer	142,412	0.0255%	150,098	56,764	37.82%
		20702	Ace Fire Underwriters Ins Co	118,082	0.0212%	107,091	54,769	51.14%
		20699	Ace Prop & Cas Ins Co	102,802	0.0184%	92,380	168,634	182.54%
		22748	Pacific Employers Ins Co	15,674	0.0028%	4,374	-101,728	-2325.74%
				3,636,702	**0.6517%**	**3,492,343**	**4,484,230**	**128.40%**

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38	361	Munich Re Grp						
		19720	American Alt Ins Corp	2,216,740	0.3972%	2,082,117	1,542,879	74.10%
		23469	American Modern Home Ins Co	978,435	0.1753%	966,574	453,094	46.88%
				3,195,175	**0.5725%**	**3,048,691**	**1,995,973**	**65.47%**
39	866	WESTERN WORLD GRP						
		40436	Stratford Ins Co	2,941,584	0.5271%	2,006,634	1,731,334	86.28%
				2,941,584	**0.5271%**	**2,006,634**	**1,731,334**	**86.28%**
40	32107	Sutter Ins Co						
		32107	Sutter Ins Co	2,885,726	0.5171%	2,489,187	1,439,289	57.82%
				2,885,726	**0.5171%**	**2,489,187**	**1,439,289**	**57.82%**
41	31	BERKSHIRE HATHAWAY GRP						
		20052	National Liab & Fire Ins Co	1,225,222	0.2195%	954,039	401,346	42.07%
		22063	Government Employees Ins Co	546,568	0.0979%	439,595	316,622	72.03%
		27812	Columbia Ins Co	493,973	0.0885%	463,869	105,650	22.78%
		11673	Redwood Fire & Cas Ins Co	410,628	0.0736%	214,502	158,947	74.10%
		20087	National Ind Co	1,250	0.0002%	4,748	-1,171	-24.66%
		35882	Geico Gen Ins Co	32	0.0000%	111	-4	-3.60%
				2,677,673	**0.4798%**	**2,076,864**	**981,390**	**47.25%**
42	748	Meadowbrook Ins Grp						
		25780	Williamsburg Natl Ins Co	1,459,463	0.2615%	1,196,608	906,889	75.79%
		18023	Star Ins Co	1,180,193	0.2115%	1,627,958	1,214,872	74.63%
				2,639,656	**0.4730%**	**2,824,566**	**2,121,761**	**75.12%**
43	645	OREGON MUT GRP						
		14907	Oregon Mut Ins Co	2,216,797	0.3972%	1,916,602	2,510,067	130.96%
				2,216,797	**0.3972%**	**1,916,602**	**2,510,067**	**130.96%**
44	175	STATE AUTO MUT GRP						
		30945	Plaza Ins Co	2,092,925	0.3750%	2,124,984	1,664,012	78.31%
				2,092,925	**0.3750%**	**2,124,984**	**1,664,012**	**78.31%**
45	256	ProSight GRP						
		16608	New York Marine & Gen Ins Co	1,983,120	0.3553%	1,559,672	1,334,085	85.54%
				1,983,120	**0.3553%**	**1,559,672**	**1,334,085**	**85.54%**
46	761	ALLIANZ INS GRP						
		21857	American Ins Co	688,605	0.1234%	767,210	480,163	62.59%
		21881	National Surety Corp	598,906	0.1073%	561,927	470,342	83.70%
		21873	Firemans Fund Ins Co	243,599	0.0436%	230,523	87,616	38.01%
		21849	American Automobile Ins Co	226,068	0.0405%	276,993	282,573	102.01%
		21865	Associated Ind Corp	212,572	0.0381%	207,520	112,904	54.41%
				1,969,750	**0.3530%**	**2,044,173**	**1,433,598**	**70.13%**
47	79	Ally Ins Holdings Grp						
		22012	Motors Ins Corp	1,929,568	0.3458%	1,929,568	628,162	32.55%
				1,929,568	**0.3458%**	**1,929,568**	**628,162**	**32.55%**

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48	457		ARGONAUT GRP					
		19828	Argonaut Midwest Ins Co	1,221,094	0.2188%	1,392,063	702,372	50.46%
		19860	Argonaut Great Central Ins Co	354,539	0.0635%	351,948	203,358	57.78%
		19801	Argonaut Ins Co	276,281	0.0495%	275,046	272,741	99.16%
				1,851,914	**0.3318%**	**2,019,057**	**1,178,471**	**58.37%**
49	62		EMC INS CO GRP					
		21415	Employers Mut Cas Co	1,676,602	0.3004%	1,615,112	1,308,951	81.04%
				1,676,602	**0.3004%**	**1,615,112**	**1,308,951**	**81.04%**
50	1129		White Mountains Grp					
		27154	Atlantic Specialty Ins Co	1,526,005	0.2734%	1,120,132	645,887	57.66%
		20648	Employers Fire Ins Co	37,987	0.0068%	145,245	70,476	48.52%
				1,563,992	**0.2802%**	**1,265,377**	**716,363**	**56.61%**
51	783		RLI INS GRP					
		13056	RLI Ins Co	1,455,195	0.2608%	1,411,094	496,719	35.20%
		37206	Contractors Bonding & Ins Co	3,363	0.0006%	3,038	18,278	601.65%
				1,458,558	**0.2614%**	**1,414,132**	**514,997**	**36.42%**
52	3219		NKSJ Holdings Inc Grp					
		11126	Sompo Japan Ins Co of Amer	1,128,630	0.2022%	1,049,465	559,675	53.33%
		27073	Nipponkoa Ins Co Ltd US Br	217,897	0.0390%	224,302	264,381	117.87%
		38997	Sompo Japan Fire & Mar Ins Co Amer	73,374	0.0131%	73,715	61,522	83.46%
				1,419,901	**0.2544%**	**1,347,482**	**885,578**	**65.72%**
53	1285		XL AMER GRP					
		24554	XL Ins Amer Inc	612,981	0.1098%	500,275	120,712	24.13%
		22322	Greenwich Ins Co	408,105	0.0731%	459,915	135,809	29.53%
		37885	XL Specialty Ins Co	376,862	0.0675%	470,312	162,009	34.45%
				1,397,948	**0.2505%**	**1,430,502**	**418,530**	**29.26%**
54	411		MAPFRE INS GRP					
		13161	Commerce W Ins Co	1,380,402	0.2474%	1,408,295	820,649	58.27%
				1,380,402	**0.2474%**	**1,408,295**	**820,649**	**58.27%**
55	10499		Corepointe Ins Co					
		10499	Corepointe Ins Co	1,342,613	0.2406%	1,306,488	391,940	30.00%
				1,342,613	**0.2406%**	**1,306,488**	**391,940**	**30.00%**
56	4715		MS & AD Ins Grp					
		20362	Mitsui Sumitomo Ins Co of Amer	702,468	0.1259%	572,599	346,873	60.58%
		22551	Mitsui Sumitomo Ins USA Inc	596,086	0.1068%	628,671	282,468	44.93%
				1,298,554	**0.2327%**	**1,201,270**	**629,341**	**52.39%**
57	4670		Starr Grp					
		38318	Starr Ind & Liab Co	1,294,615	0.2320%	867,514	800,802	92.31%
				1,294,615	**0.2320%**	**867,514**	**800,802**	**92.31%**
58	4716		Fortress Grp					
		26220	Yosemite Ins Co	1,207,488	0.2164%	1,052,525	137,393	13.05%
				1,207,488	**0.2164%**	**1,052,525**	**137,393**	**13.05%**

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59	785	MARKEL CORP GRP						
		38970	Markel Ins Co	987,506	0.1769%	824,227	405,767	49.23%
		28932	Markel Amer Ins Co	46,052	0.0083%	50,499	361,016	714.90%
				1,033,558	**0.1852%**	**874,726**	**766,783**	**87.66%**
60	4702	Sparta Grp						
		20613	Sparta Ins Co	907,341	0.1626%	1,249,265	1,097,635	87.86%
				907,341	**0.1626%**	**1,249,265**	**1,097,635**	**87.86%**
61	38300	Samsung Fire & Marine Ins Co Ltd						
		38300	Samsung Fire & Marine Ins Co Ltd	876,194	0.1570%	570,855	517,243	90.61%
				876,194	**0.1570%**	**570,855**	**517,243**	**90.61%**
62	1316	KnightBrook Ins Grp						
		13722	Knightbrook Ins Co	741,548	0.1329%	541,160	222,321	41.08%
				741,548	**0.1329%**	**541,160**	**222,321**	**41.08%**
63	306	CUNA MUT GRP						
		10847	Cumis Ins Society Inc	712,609	0.1277%	134,356	135,562	100.90%
				712,609	**0.1277%**	**134,356**	**135,562**	**100.90%**
64	246	PENNSYLVANIA LUMBERMENS GRP						
		14265	Indiana Lumbermens Mut Ins Co	652,243	0.1169%	612,324	251,430	41.06%
		14974	Pennsylvania Lumbermens Mut Ins	22,208	0.0040%	21,853	38,032	174.04%
				674,451	**0.1209%**	**634,177**	**289,462**	**45.64%**
65	920	Global Ind Grp						
		42048	Diamond State Ins Co	647,771	0.1161%	518,921	375,993	72.46%
				647,771	**0.1161%**	**518,921**	**375,993**	**72.46%**
66	3589	Maxum Specialty Ins Grp						
		10784	Maxum Cas Ins Co	627,460	0.1124%	498,748	238,023	47.72%
				627,460	**0.1124%**	**498,748**	**238,023**	**47.72%**
67	517	HANNOVER GRP						
		41343	HDI Gerling Amer Ins Co	575,620	0.1031%	635,061	945,511	148.89%
				575,620	**0.1031%**	**635,061**	**945,511**	**148.89%**
68	11092	Global Liberty Ins Co of NY						
		11092	Global Liberty Ins Co of NY	521,025	0.0934%	327,356	483,420	147.67%
				521,025	**0.0934%**	**327,356**	**483,420**	**147.67%**
69	313	AEGIS GRP						
		33898	Aegis Security Ins Co	464,039	0.0831%	274,489	421,597	153.59%
				464,039	**0.0831%**	**274,489**	**421,597**	**153.59%**
70	18767	Church Mut Ins Co						
		18767	Church Mut Ins Co	417,803	0.0749%	401,326	204,756	51.02%
				417,803	**0.0749%**	**401,326**	**204,756**	**51.02%**
71	244	CINCINNATI FIN GRP						
		10677	Cincinnati Ins Co	415,246	0.0744%	319,527	265,442	83.07%
				415,246	**0.0744%**	**319,527**	**265,442**	**83.07%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: COMMERCIAL AUTO PHYSICAL DAMAGE [21.2]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
72	349		FLORISTS MUT GRP					
		13978	Florists Mut Ins Co	407,221	0.0730%	410,620	414,894	101.04%
				407,221	**0.0730%**	**410,620**	**414,894**	**101.04%**
73	83		GRANGE INS GRP					
		22101	Grange Ins Assn	404,222	0.0724%	378,606	268,709	70.97%
				404,222	**0.0724%**	**378,606**	**268,709**	**70.97%**
74	510		NAVIGATORS GRP					
		42307	Navigators Ins Co	358,994	0.0643%	183,677	2,897,881	1577.70%
				358,994	**0.0643%**	**183,677**	**2,897,881**	**1577.70%**
75	303		GUIDEONE INS GRP					
		15032	Guideone Mut Ins Co	353,176	0.0633%	340,621	148,572	43.62%
				353,176	**0.0633%**	**340,621**	**148,572**	**43.62%**
76	867		Baldwin & Lyons Grp					
		40460	Sagamore Ins Co	188,651	0.0338%	135,301	11,059	8.17%
		12416	Protective Ins Co	137,136	0.0246%	130,234	109,293	83.92%
				325,787	**0.0584%**	**265,535**	**120,352**	**45.32%**
77	13528		Brotherhood Mut Ins Co					
		13528	Brotherhood Mut Ins Co	280,118	0.0502%	266,716	148,225	55.57%
				280,118	**0.0502%**	**266,716**	**148,225**	**55.57%**
78	1120		EVEREST REINS HOLDINGS GRP					
		10120	Everest Natl Ins Co	276,945	0.0496%	227,047	83,764	36.89%
				276,945	**0.0496%**	**227,047**	**83,764**	**36.89%**
79	3703		Tower Grp					
		44300	Tower Ins Co Of NY	205,372	0.0368%	328,451	625,232	190.36%
		40134	Castlepoint Natl Ins Co	4,172	0.0007%	4,088	448,722	10976.57%
				209,544	**0.0375%**	**332,539**	**1,073,954**	**322.96%**
80	3239		Allied World Assur Holding Grp					
		19489	Allied World Assur Co US Inc	170,618	0.0306%	76,563	127,958	167.13%
				170,618	**0.0306%**	**76,563**	**127,958**	**167.13%**
81	4381		Houston Intl Ins Grp					
		35408	Imperium Ins Co	139,331	0.0250%	-2,130	-175,621	8245.12%
				139,331	**0.0250%**	**-2,130**	**-175,621**	**8245.12%**
82	19		Assurant Inc Grp					
		19615	American Reliable Ins Co	126,088	0.0226%	118,836	112,626	94.77%
				126,088	**0.0226%**	**118,836**	**112,626**	**94.77%**
83	3416		AXIS Capital Grp					
		37273	Axis Ins Co	123,975	0.0222%	101,870	207,439	203.63%
				123,975	**0.0222%**	**101,870**	**207,439**	**203.63%**
84	408		AMERICAN NATL FIN GRP					
		11048	Pacific Prop & Cas Co	68,420	0.0123%	59,061	66,231	112.14%
				68,420	**0.0123%**	**59,061**	**66,231**	**112.14%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: COMMERCIAL AUTO PHYSICAL DAMAGE [21.2]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
85	10200		Hiscox Ins Co Inc					
		10200	Hiscox Ins Co Inc	46,959	0.0084%	21,348	3,933	18.42%
				46,959	**0.0084%**	**21,348**	**3,933**	**18.42%**
86	4795		Atlas Financial Holdings Grp					
		28339	Gateway Ins Co	45,086	0.0081%	9,976	-5,000	-50.12%
				45,086	**0.0081%**	**9,976**	**-5,000**	**-50.12%**
87	124		AMERISURE CO GRP					
		23396	Amerisure Mut Ins Co	43,985	0.0079%	47,692	39,862	83.58%
				43,985	**0.0079%**	**47,692**	**39,862**	**83.58%**
88	36790		Springfield Ins Co Inc					
		36790	Springfield Ins Co Inc	38,075	0.0068%	28,584	40,314	141.04%
				38,075	**0.0068%**	**28,584**	**40,314**	**141.04%**
89	38733		Alaska Natl Ins Co					
		38733	Alaska Natl Ins Co	30,660	0.0055%	29,275	50,552	172.68%
				30,660	**0.0055%**	**29,275**	**50,552**	**172.68%**
90	4574		Catlin US Ins Grp					
		24503	Catlin Ind Co	27,097	0.0049%	16,477	1,986	12.05%
				27,097	**0.0049%**	**16,477**	**1,986**	**12.05%**
91	4743		Christus Hlth Grp					
		36234	Preferred Professional Ins Co	18,433	0.0033%	37,156	17,036	45.85%
				18,433	**0.0033%**	**37,156**	**17,036**	**45.85%**
92	181		SWISS RE GRP					
		29700	North Amer Elite Ins Co	8,512	0.0015%	13,304	1,451	10.91%
				8,512	**0.0015%**	**13,304**	**1,451**	**10.91%**
93	11231		Generali Us Branch					
		11231	Generali Us Branch	6,165	0.0011%	6,148	0	0.00%
				6,165	**0.0011%**	**6,148**	**0**	**0.00%**
94	11118		Federated Rural Electric Ins Exch					
		11118	Federated Rural Electric Ins Exch	3,668	0.0007%	3,668	252	6.87%
				3,668	**0.0007%**	**3,668**	**252**	**6.87%**
95	201		UTICA GRP					
		25976	Utica Mut Ins Co	2,458	0.0004%	2,395	-188	-7.85%
				2,458	**0.0004%**	**2,395**	**-188**	**-7.85%**
96	4701		Torus Ins Grp					
		25496	Torus Natl Ins Co	219	0.0000%	217	231	106.45%
				219	**0.0000%**	**217**	**231**	**106.45%**
			Line Total:	**558,075,289**	**100.0000%**	**527,638,216**	**332,581,715**	**63.03%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: AIRCRAFT [22]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
1	12		AMERICAN INTL GRP					
		19445	National Union Fire Ins Co Of Pitts	30,394,212	21.5594%	30,818,733	25,674,161	83.31%
		19410	Commerce & Industry Ins Co	155,645	0.1104%	19,490	4,872	25.00%
		19380	American Home Assur Co	6,724	0.0048%	6,724	-789,095	-11735.50%
				30,556,581	**21.6745%**	**30,844,947**	**24,889,938**	**80.69%**
2	38		Chubb Inc Grp					
		20281	Federal Ins Co	10,757,971	7.6309%	13,669,679	7,682,918	56.20%
				10,757,971	**7.6309%**	**13,669,679**	**7,682,918**	**56.20%**
3	31		BERKSHIRE HATHAWAY GRP					
		20087	National Ind Co	5,252,339	3.7256%	4,884,764	4,738,887	97.01%
		20052	National Liab & Fire Ins Co	2,635,518	1.8694%	2,719,181	1,286,629	47.32%
		22039	General Reins Corp	2,635,518	1.8694%	2,719,181	1,481,946	54.50%
		27812	Columbia Ins Co	191,447	0.1358%	243,400	341,832	140.44%
				10,714,822	**7.6003%**	**10,566,526**	**7,849,294**	**74.28%**
4	361		Munich Re Grp					
		19720	American Alt Ins Corp	9,761,270	6.9239%	10,313,396	11,216,396	108.76%
				9,761,270	**6.9239%**	**10,313,396**	**11,216,396**	**108.76%**
5	984		HCC INS HOLDINGS GRP					
		29599	US Specialty Ins Co	5,579,178	3.9574%	5,289,987	1,487,214	28.11%
		10367	Avemco Ins Co	3,372,277	2.3920%	3,458,615	1,564,771	45.24%
				8,951,455	**6.3495%**	**8,748,602**	**3,051,985**	**34.89%**
6	4574		Catlin US Ins Grp					
		19518	Catlin Ins Co	8,693,336	6.1664%	8,419,982	2,157,141	25.62%
				8,693,336	**6.1664%**	**8,419,982**	**2,157,141**	**25.62%**
7	4670		Starr Grp					
		38318	Starr Ind & Liab Co	8,685,121	6.1606%	6,666,065	2,989,548	44.85%
				8,685,121	**6.1606%**	**6,666,065**	**2,989,548**	**44.85%**
8	150		OLD REPUBLIC GRP					
		24147	Old Republic Ins Co	8,398,353	5.9572%	8,577,834	984,648	11.48%
				8,398,353	**5.9572%**	**8,577,834**	**984,648**	**11.48%**
9	761		ALLIANZ INS GRP					
		35300	Allianz Global Risks US Ins Co	6,987,465	4.9564%	7,544,446	6,982,516	92.55%
				6,987,465	**4.9564%**	**7,544,446**	**6,982,516**	**92.55%**
10	1285		XL AMER GRP					
		37885	XL Specialty Ins Co	6,546,992	4.6439%	6,513,235	-331,325	-5.09%
		24554	XL Ins Amer Inc	408,056	0.2894%	408,056	744,130	182.36%
				6,955,048	**4.9334%**	**6,921,291**	**412,805**	**5.96%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: AIRCRAFT [22]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
11	626		Ace Ltd Grp					
		22667	Ace Amer Ins Co	5,269,462	3.7378%	5,269,462	-2,168	-0.04%
		10030	Westchester Fire Ins Co	665,341	0.4719%	692,748	771,407	111.35%
		20699	Ace Prop & Cas Ins Co	89,339	0.0634%	110,362	-398,856	-361.41%
				6,024,142	**4.2731%**	**6,072,572**	**370,383**	**6.10%**
12	98		WR Berkley Corp GRP					
		40045	Starnet Ins Co	5,404,851	3.8338%	5,984,706	13,215,598	220.82%
				5,404,851	**3.8338%**	**5,984,706**	**13,215,598**	**220.82%**
13	111		LIBERTY MUT GRP					
		23043	Liberty Mut Ins Co	4,315,131	3.0608%	4,469,272	1,491,722	33.38%
				4,315,131	**3.0608%**	**4,469,272**	**1,491,722**	**33.38%**
14	796		QBE INS GRP					
		39217	QBE Ins Corp	3,757,308	2.6652%	2,684,979	1,549,792	57.72%
				3,757,308	**2.6652%**	**2,684,979**	**1,549,792**	**57.72%**
15	181		SWISS RE GRP					
		29700	North Amer Elite Ins Co	1,813,275	1.2862%	1,459,802	1,232,888	84.46%
		29874	North Amer Specialty Ins Co	1,698,253	1.2046%	1,651,385	34,033	2.06%
				3,511,528	**2.4908%**	**3,111,187**	**1,266,921**	**40.72%**
16	3098		Tokio Marine Holdings Inc GRP					
		10945	Tokio Marine Amer Ins Co	2,463,893	1.7477%	2,427,076	2,287,646	94.26%
				2,463,893	**1.7477%**	**2,427,076**	**2,287,646**	**94.26%**
17	4715		MS & AD Ins Grp					
		20362	Mitsui Sumitomo Ins Co of Amer	1,882,144	1.3351%	1,897,723	1,264,693	66.64%
				1,882,144	**1.3351%**	**1,897,723**	**1,264,693**	**66.64%**
18	3478		Hallmark Fin Serv Grp					
		34037	Hallmark Ins Co	1,170,822	0.8305%	1,187,218	618,675	52.11%
				1,170,822	**0.8305%**	**1,187,218**	**618,675**	**52.11%**
19	697		VAN ENT GRP					
		37060	Old United Cas Co	952,702	0.6758%	1,069,335	390,410	36.51%
				952,702	**0.6758%**	**1,069,335**	**390,410**	**36.51%**
20	748		Meadowbrook Ins Grp					
		25780	Williamsburg Natl Ins Co	798,080	0.5661%	1,230,020	243,062	19.76%
				798,080	**0.5661%**	**1,230,020**	**243,062**	**19.76%**
21	968		AXA INS GRP					
		33022	AXA Ins Co	208,911	0.1482%	197,612	-52,303	-26.47%
				208,911	**0.1482%**	**197,612**	**-52,303**	**-26.47%**
22	922		American Assets Grp					
		27847	Insurance Co Of The West	28,192	0.0200%	28,192	30,508	108.22%
				28,192	**0.0200%**	**28,192**	**30,508**	**108.22%**
			Line Total:	**140,979,126**	**100.0000%**	**142,632,660**	**90,894,296**	**63.73%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: FIDELITY [23]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
1	38	Chubb Inc Grp						
		20281	Federal Ins Co	28,122,900	24.9375%	27,480,170	14,765,762	53.73%
		20397	Vigilant Ins Co	134,572	0.1193%	149,016	-14,514	-9.74%
		35181	Executive Risk Ind Inc	118,853	0.1054%	196,479	-250,684	-127.59%
		20303	Great Northern Ins Co	18,655	0.0165%	21,830	97,487	446.57%
		20346	Pacific Ind Co	2,955	0.0026%	8,528	277	3.25%
				28,397,935	**25.1813%**	**27,856,023**	**14,598,328**	**52.41%**
2	3548	Travelers Grp						
		31194	Travelers Cas & Surety Co Of Amer	12,211,735	10.8285%	11,195,726	3,138,906	28.04%
		24767	St Paul Fire & Marine Ins Co	1,153,042	1.0224%	1,429,618	100,430	7.02%
		24791	St Paul Mercury Ins Co	303,046	0.2687%	1,185,535	1,538,947	129.81%
		25674	Travelers Prop Cas Co Of Amer	114,418	0.1015%	115,194	150,882	130.98%
		24775	St Paul Guardian Ins Co	9,915	0.0088%	9,251	-15,459	-167.11%
		25682	Travelers Ind Co Of CT	9,557	0.0085%	12,529	-4,372	-34.90%
		36463	Discover Prop & Cas Ins Co	3,218	0.0029%	12,530	-16,997	-135.65%
				13,804,931	**12.2413%**	**13,960,383**	**4,892,337**	**35.04%**
3	12	AMERICAN INTL GRP						
		19445	National Union Fire Ins Co Of Pitts	12,335,349	10.9381%	11,538,331	1,821,737	15.79%
				12,335,349	**10.9381%**	**11,538,331**	**1,821,737**	**15.79%**
4	84	American Financial Grp						
		16691	Great Amer Ins Co	8,826,328	7.8266%	8,512,284	3,456,464	40.61%
		22136	Great Amer Ins Co of NY	124,443	0.1103%	119,442	-30,714	-25.71%
		26832	Great Amer Alliance Ins Co	45,749	0.0406%	40,213	-9,728	-24.19%
		26344	Great Amer Assur Co	40,559	0.0360%	38,814	-35,065	-90.34%
				9,037,079	**8.0135%**	**8,710,753**	**3,380,957**	**38.81%**
5	306	CUNA MUT GRP						
		10847	Cumis Ins Society Inc	8,065,983	7.1524%	8,408,268	7,109,465	84.55%
				8,065,983	**7.1524%**	**8,408,268**	**7,109,465**	**84.55%**
6	91	HARTFORD FIRE & CAS GRP						
		19682	Hartford Fire In Co	5,786,451	5.1310%	5,793,801	812,984	14.03%
		29459	Twin City Fire Ins Co Co	826,697	0.7331%	830,036	636,771	76.72%
				6,613,148	**5.8641%**	**6,623,837**	**1,449,755**	**21.89%**
7	212	ZURICH INS GRP						
		16535	Zurich Amer Ins Co	2,930,422	2.5985%	3,453,310	3,449,961	99.90%
		39306	Fidelity & Deposit Co Of MD	2,131,160	1.8898%	2,782,795	1,666,655	59.89%
		41181	Universal Underwriters Ins Co	670,800	0.5948%	670,573	21,816	3.25%
		40142	American Zurich Ins Co	227,053	0.2013%	165,402	16,102	9.74%
		34347	Colonial Amer Cas & Surety Co	204,267	0.1811%	342,900	152,708	44.53%
		26247	American Guar & Liab Ins	53,567	0.0475%	45,362	36,251	79.91%
		27855	Zurich Amer Ins Co Of IL	849	0.0008%	128	91	71.09%
				6,218,118	**5.5138%**	**7,460,470**	**5,343,584**	**71.63%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: FIDELITY [23]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
8	218	CNA INS GRP						
		20443	Continental Cas Co	2,326,700	2.0632%	2,400,415	1,861,331	77.54%
		13188	Western Surety Co	1,803,062	1.5988%	1,802,665	501,131	27.80%
		35289	Continental Ins Co	1,333,906	1.1828%	1,270,108	332,612	26.19%
		24047	Surety Bonding Co Of Amer	432,887	0.3839%	362,437	-84,694	-23.37%
		20508	Valley Forge Ins Co	4,905	0.0043%	4,154	-884	-21.28%
		20494	Transportation Ins Co	516	0.0005%	28	-97	-346.43%
		20427	American Cas Co Of Reading PA	372	0.0003%	0	0	0.00%
				5,902,348	**5.2338%**	**5,839,807**	**2,609,399**	**44.68%**
9	98	WR Berkley Corp GRP						
		29580	Berkley Regional Ins Co	2,644,935	2.3453%	2,004,121	275,993	13.77%
		36684	Riverport Ins Co	72,107	0.0639%	68,353	-9,995	-14.62%
				2,717,042	**2.4093%**	**2,072,474**	**265,998**	**12.83%**
10	626	Ace Ltd Grp						
		10030	Westchester Fire Ins Co	2,159,452	1.9149%	1,921,010	172,313	8.97%
		22667	Ace Amer Ins Co	15,744	0.0140%	44,784	-106,723	-238.31%
		22748	Pacific Employers Ins Co	4,387	0.0039%	3,245	456	14.05%
				2,179,583	**1.9327%**	**1,969,039**	**66,046**	**3.35%**
11	111	LIBERTY MUT GRP						
		23043	Liberty Mut Ins Co	1,712,098	1.5182%	1,544,497	332,263	21.51%
		24074	Ohio Cas Ins Co	96,374	0.0855%	45,093	1,493	3.31%
		23035	Liberty Mut Fire Ins Co	58,101	0.0515%	58,819	-11,764	-20.00%
		26042	Wausau Underwriters Ins Co	44,578	0.0395%	46,360	90,564	195.35%
		19704	American States Ins Co	39,295	0.0348%	40,208	0	0.00%
		21458	Employers Ins of Wausau	18,454	0.0164%	4,890	-1,469	-30.04%
		24732	General Ins Co Of Amer	14,879	0.0132%	14,240	9	0.06%
		19690	American Economy Ins Co	11,831	0.0105%	13,120	0	0.00%
		26069	Wausau Business Ins Co	11,015	0.0098%	8,280	-9,640	-116.43%
		24724	First Natl Ins Co Of Amer	5,944	0.0053%	5,381	1	0.02%
		42404	Liberty Ins Corp	4,141	0.0037%	1,384	-4,428	-319.94%
		24198	Peerless Ins Co	159	0.0001%	53	0	0.00%
				2,016,869	**1.7884%**	**1,782,325**	**397,029**	**22.28%**
12	3098	Tokio Marine Holdings Inc GRP						
		18058	Philadelphia Ind Ins Co	1,452,370	1.2879%	1,444,673	-53,774	-3.72%
		10945	Tokio Marine Amer Ins Co	19,301	0.0171%	20,882	-1,828	-8.75%
				1,471,671	**1.3050%**	**1,465,555**	**-55,602**	**-3.79%**
13	10758	Colonial Surety Co						
		10758	Colonial Surety Co	1,348,892	1.1961%	1,110,393	5,493	0.49%
				1,348,892	**1.1961%**	**1,110,393**	**5,493**	**0.49%**
14	1120	EVEREST REINS HOLDINGS GRP						
		10120	Everest Natl Ins Co	1,266,146	1.1227%	1,255,558	885,914	70.56%
				1,266,146	**1.1227%**	**1,255,558**	**885,914**	**70.56%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: FIDELITY [23]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
15	7		FEDERATED MUT GRP					
		13935	Federated Mut Ins Co	994,459	0.8818%	1,015,289	428,466	42.20%
		28304	Federated Serv Ins Co	235,067	0.2084%	245,890	17,417	7.08%
				1,229,526	**1.0903%**	**1,261,179**	**445,883**	**35.35%**
16	3416		AXIS Capital Grp					
		37273	Axis Ins Co	1,211,091	1.0739%	1,070,779	311,525	29.09%
				1,211,091	**1.0739%**	**1,070,779**	**311,525**	**29.09%**
17	69		FARMERS INS GRP					
		21709	Truck Ins Exch	970,084	0.8602%	971,002	256,212	26.39%
		21652	Farmers Ins Exch	4,053	0.0036%	4,546	-525	-11.55%
		41513	Foremost Signature Ins Co	4,022	0.0036%	482	0	0.00%
		11185	Foremost Ins Co Grand Rapids MI	1,014	0.0009%	151	0	0.00%
		21687	Mid Century Ins Co	847	0.0008%	2,382	478	20.07%
				980,020	**0.8690%**	**978,563**	**256,165**	**26.18%**
18	176		STATE FARM GRP					
		25143	State Farm Fire & Cas Co	960,478	0.8517%	948,226	-80,018	-8.44%
				960,478	**0.8517%**	**948,226**	**-80,018**	**-8.44%**
19	4670		Starr Grp					
		38318	Starr Ind & Liab Co	952,970	0.8450%	804,467	636,761	79.15%
				952,970	**0.8450%**	**804,467**	**636,761**	**79.15%**
20	88		The Hanover Ins Grp					
		22292	Hanover Ins Co	770,254	0.6830%	700,817	709,106	101.18%
		22306	Massachusetts Bay Ins Co	5,981	0.0053%	4,553	231	5.07%
				776,235	**0.6883%**	**705,370**	**709,337**	**100.56%**
21	158		FAIRFAX FIN GRP					
		21113	United States Fire Ins Co	690,841	0.6126%	681,995	-40,174	-5.89%
				690,841	**0.6126%**	**681,995**	**-40,174**	**-5.89%**
22	140		NATIONWIDE CORP GRP					
		23787	Nationwide Mut Ins Co	430,193	0.3815%	382,067	9,058	2.37%
		28223	Nationwide Agribusiness Ins Co	169,579	0.1504%	174,537	65,950	37.79%
		13838	Farmland Mut Ins Co	68,510	0.0607%	51,784	2,287	4.42%
		19100	Amco Ins Co	1,183	0.0010%	3,076	110	3.58%
				669,465	**0.5936%**	**611,464**	**77,405**	**12.66%**
23	1279		Arch Ins Grp					
		11150	Arch Ins Co	597,861	0.5301%	573,769	106,812	18.62%
				597,861	**0.5301%**	**573,769**	**106,812**	**18.62%**
24	984		HCC INS HOLDINGS GRP					
		29599	US Specialty Ins Co	474,611	0.4209%	461,541	619,569	134.24%
				474,611	**0.4209%**	**461,541**	**619,569**	**134.24%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: FIDELITY [23]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
25	783	RLI INS GRP						
		13056	RLI Ins Co	339,928	0.3014%	324,993	12,591	3.87%
		37206	Contractors Bonding & Ins Co	84,105	0.0746%	18,811	0	0.00%
		28860	RLI Ind Co	399	0.0004%	332	-23	-6.93%
				424,432	**0.3764%**	**344,136**	**12,568**	**3.65%**
26	2538	AmTrust NGH Grp						
		19879	Security Natl Ins Co	418,060	0.3707%	275,804	74,762	27.11%
				418,060	**0.3707%**	**275,804**	**74,762**	**27.11%**
27	3239	Allied World Assur Holding Grp						
		19489	Allied World Assur Co US Inc	394,243	0.3496%	372,886	578,978	155.27%
				394,243	**0.3496%**	**372,886**	**578,978**	**155.27%**
28	37540	Beazley Ins Co Inc						
		37540	Beazley Ins Co Inc	393,670	0.3491%	294,170	100,234	34.07%
				393,670	**0.3491%**	**294,170**	**100,234**	**34.07%**
29	169	SENTRY INS GRP						
		21180	Sentry Select Ins Co	253,250	0.2246%	239,231	412,713	172.52%
		24988	Sentry Ins A Mut Co	84,133	0.0746%	86,677	25,868	29.84%
				337,383	**0.2992%**	**325,908**	**438,581**	**134.57%**
30	501	Alleghany Grp						
		18619	Platte River Ins Co	220,386	0.1954%	229,700	-11,064	-4.82%
		10472	Capitol Ind Corp	637	0.0006%	637	330	51.81%
				221,023	**0.1960%**	**230,337**	**-10,734**	**-4.66%**
31	150	OLD REPUBLIC GRP						
		40444	Old Republic Surety Co	195,406	0.1733%	180,800	-16,777	-9.28%
		24147	Old Republic Ins Co	250	0.0002%	107,953	0	0.00%
				195,656	**0.1735%**	**288,753**	**-16,777**	**-5.81%**
32	4705	AIA Holdings Inc Grp						
		11592	International Fidelity Ins Co	102,178	0.0906%	114,427	4,675	4.09%
				102,178	**0.0906%**	**114,427**	**4,675**	**4.09%**
33	256	ProSight GRP						
		16608	New York Marine & Gen Ins Co	77,538	0.0688%	68,194	-7,183	-10.53%
				77,538	**0.0688%**	**68,194**	**-7,183**	**-10.53%**
34	1129	White Mountains Grp						
		27154	Atlantic Specialty Ins Co	76,314	0.0677%	55,762	8,576	15.38%
				76,314	**0.0677%**	**55,762**	**8,576**	**15.38%**
35	3219	NKSJ Holdings Inc Grp						
		27073	Nipponkoa Ins Co Ltd US Br	52,914	0.0469%	59,040	-7,281	-12.33%
				52,914	**0.0469%**	**59,040**	**-7,281**	**-12.33%**
36	3703	Tower Grp						
		44300	Tower Ins Co Of NY	40,461	0.0359%	62,104	9,121	14.69%
				40,461	**0.0359%**	**62,104**	**9,121**	**14.69%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: FIDELITY [23]

Sorted by Market Share

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Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
37	62		EMC INS CO GRP					
		21415	Employers Mut Cas Co	34,477	0.0306%	30,953	-3,503	-11.32%
				34,477	**0.0306%**	**30,953**	**-3,503**	**-11.32%**
38	3488		J A Patterson Grp					
		13307	Lexon Ins Co	27,198	0.0241%	162,485	-9,851	-6.06%
		27081	Bond Safeguard Ins Co	800	0.0007%	800	0	0.00%
				27,998	**0.0248%**	**163,285**	**-9,851**	**-6.03%**
39	8		ALLSTATE INS GRP					
		19232	Allstate Ins Co	18,910	0.0168%	102,656	-33,596	-32.73%
				18,910	**0.0168%**	**102,656**	**-33,596**	**-32.73%**
40	3479		Merchants Bonding Co Grp					
		14494	Merchants Bonding Co a Mut	14,145	0.0125%	10,467	586	5.60%
				14,145	**0.0125%**	**10,467**	**586**	**5.60%**
41	457		ARGONAUT GRP					
		19801	Argonaut Ins Co	11,220	0.0099%	5,782	0	0.00%
				11,220	**0.0099%**	**5,782**	**0**	**0.00%**
42	10499		Corepointe Ins Co					
		10499	Corepointe Ins Co	2,456	0.0022%	2,488	-34	-1.37%
				2,456	**0.0022%**	**2,488**	**-34**	**-1.37%**
43	645		OREGON MUT GRP					
		14907	Oregon Mut Ins Co	1,986	0.0018%	2,087	0	0.00%
				1,986	**0.0018%**	**2,087**	**0**	**0.00%**
44	4381		Houston Intl Ins Grp					
		35408	Imperium Ins Co	1,928	0.0017%	666	328	49.25%
				1,928	**0.0017%**	**666**	**328**	**49.25%**
45	761		ALLIANZ INS GRP					
		21857	American Ins Co	1,873	0.0017%	1,615	-352	-21.80%
				1,873	**0.0017%**	**1,615**	**-352**	**-21.80%**
46	36650		Guarantee Co Of N Amer USA					
		36650	Guarantee Co Of N Amer USA	1,803	0.0016%	1,811	0	0.00%
				1,803	**0.0016%**	**1,811**	**0**	**0.00%**
47	11118		Federated Rural Electric Ins Exch					
		11118	Federated Rural Electric Ins Exch	1,287	0.0011%	1,287	63	4.90%
				1,287	**0.0011%**	**1,287**	**63**	**4.90%**
48	38733		Alaska Natl Ins Co					
		38733	Alaska Natl Ins Co	862	0.0008%	1,446	0	0.00%
				862	**0.0008%**	**1,446**	**0**	**0.00%**
49	248		UNITED FIRE & CAS GRP					
		31453	Financial Pacific Ins Co	750	0.0007%	828	1,535	185.39%
		13021	United Fire & Cas Co	100	0.0001%	88	3	3.41%
				850	**0.0008%**	**916**	**1,538**	**167.90%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: FIDELITY [23]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
50	175		STATE AUTO MUT GRP					
		30945	Plaza Ins Co	619	0.0005%	965	376	38.96%
				619	**0.0005%**	**965**	**376**	**38.96%**
51	361		Munich Re Grp					
		19720	American Alt Ins Corp	500	0.0004%	573	-58	-10.12%
				500	**0.0004%**	**573**	**-58**	**-10.12%**
52	246		PENNSYLVANIA LUMBERMENS GRP					
		14974	Pennsylvania Lumbermens Mut Ins	393	0.0003%	1,329	0	0.00%
				393	**0.0003%**	**1,329**	**0**	**0.00%**
53	796		QBE INS GRP					
		25747	Unigard Ins Co	321	0.0003%	503	1,192	236.98%
				321	**0.0003%**	**503**	**1,192**	**236.98%**
			Line Total:	**112,773,692**	**100.0000%**	**110,970,919**	**46,955,914**	**42.31%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: SURETY [24]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
1	3548	Travelers Grp						
		31194	Travelers Cas & Surety Co Of Amer	93,654,164	13.8629%	87,330,567	-7,269,924	-8.32%
		19038	Travelers Cas & Surety Co	3,769,933	0.5580%	5,317,750	-239,871	-4.51%
		41483	Farmington Cas Co	164,277	0.0243%	189,523	-7,487	-3.95%
		25658	Travelers Ind Co	133,893	0.0198%	168,090	828,296	492.77%
		24767	St Paul Fire & Marine Ins Co	58,656	0.0087%	-1,732,757	-189,220	10.92%
		35386	Fidelity & Guar Ins Co	1,378	0.0002%	4,925	16,826	341.64%
		19070	Standard Fire Ins Co	100	0.0000%	100	-9	-9.00%
		25674	Travelers Prop Cas Co Of Amer	100	0.0000%	100	-4	-4.00%
				97,782,501	**14.4740%**	**91,278,298**	**-6,861,393**	**-7.52%**
2	111	LIBERTY MUT GRP						
		23043	Liberty Mut Ins Co	68,111,591	10.0821%	64,090,817	-21,071,150	-32.88%
		24740	Safeco Ins Co Of Amer	10,833,363	1.6036%	20,429,230	187,234,618	916.50%
		24074	Ohio Cas Ins Co	9,187,356	1.3599%	8,273,923	13,327,204	161.07%
		24724	First Natl Ins Co Of Amer	635,147	0.0940%	1,487,988	-916,506	-61.59%
		24732	General Ins Co Of Amer	334,300	0.0495%	406,832	-10,121,442	-2487.87%
		19704	American States Ins Co	224,036	0.0332%	307,101	-228,649	-74.45%
		24066	American Fire & Cas Co	21,259	0.0031%	21,471	99,699	464.34%
		44393	West Amer Ins Co	132	0.0000%	132	0	0.00%
				89,347,184	**13.2254%**	**95,017,494**	**168,323,774**	**177.15%**
3	212	ZURICH INS GRP						
		39306	Fidelity & Deposit Co Of MD	63,864,622	9.4534%	61,782,345	3,966,958	6.42%
		34347	Colonial Amer Cas & Surety Co	145,733	0.0216%	152,368	-21,473	-14.09%
		16535	Zurich Amer Ins Co	364	0.0001%	82	-2	-2.44%
				64,010,719	**9.4750%**	**61,934,795**	**3,945,483**	**6.37%**
4	984	HCC INS HOLDINGS GRP						
		10216	American Contractors Ind Co	45,381,084	6.7174%	47,993,708	-1,482,576	-3.09%
		29599	US Specialty Ins Co	13,972,648	2.0683%	13,444,581	2,968,589	22.08%
				59,353,732	**8.7857%**	**61,438,289**	**1,486,013**	**2.42%**
5	218	CNA INS GRP						
		13188	Western Surety Co	27,430,558	4.0603%	27,195,549	4,751,853	17.47%
		35289	Continental Ins Co	2,668,272	0.3950%	3,951,972	1,233,111	31.20%
		20443	Continental Cas Co	1,226,298	0.1815%	2,450,106	-179,010	-7.31%
		20478	National Fire Ins Co Of Hartford	255,094	0.0378%	263,554	-271,698	-103.09%
		20427	American Cas Co Of Reading PA	34,235	0.0051%	38,838	-147,326	-379.33%
		24047	Surety Bonding Co Of Amer	1,739	0.0003%	2,146	-360,413	-16794.64%
		13200	Universal Surety Of Amer	415	0.0001%	415	0	0.00%
				31,616,611	**4.6800%**	**33,902,580**	**5,026,517**	**14.83%**
6	38	Chubb Inc Grp						
		20281	Federal Ins Co	29,252,484	4.3300%	30,625,024	494,095	1.61%
		20346	Pacific Ind Co	1,496,744	0.2216%	174,020	18,400	10.57%
		20397	Vigilant Ins Co	806,510	0.1194%	962,457	-1,453,442	-151.01%
				31,555,738	**4.6710%**	**31,761,501**	**-940,947**	**-2.96%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: SURETY [24]

Sorted by Market Share

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Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
7	4705	AIA Holdings Inc Grp						
		11592	International Fidelity Ins Co	24,716,168	3.6586%	24,437,638	2,197,934	8.99%
		13285	Allegheny Cas Co	6,279,133	0.9295%	6,682,167	3,210,122	48.04%
				30,995,301	**4.5880%**	**31,119,805**	**5,408,056**	**17.38%**
8	2538	AmTrust NGH Grp						
		12718	Developers Surety & Ind Co	9,567,709	1.4162%	9,242,056	118,324	1.28%
		25011	Wesco Ins Co	7,464,796	1.1050%	6,088,229	2,302,517	37.82%
		25550	Indemnity Co Of CA	4,553,950	0.6741%	4,312,986	-154,647	-3.59%
				21,586,455	**3.1953%**	**19,643,271**	**2,266,194**	**11.54%**
9	4779	JK Grp						
		10916	Suretec Ins Co	16,867,649	2.4968%	19,588,797	2,779,415	14.19%
		15099	Suretec Ind Co	4,465,318	0.6610%	1,063,296	212,659	20.00%
				21,332,967	**3.1578%**	**20,652,093**	**2,992,074**	**14.49%**
10	626	Ace Ltd Grp						
		10030	Westchester Fire Ins Co	17,116,936	2.5337%	14,787,429	1,305,317	8.83%
		22713	Insurance Co of N Amer	11,687	0.0017%	11,880	-5,452	-45.89%
		22748	Pacific Employers Ins Co	6,830	0.0010%	6,469	1,156	17.87%
		43575	Indemnity Ins Co Of North Amer	2,257	0.0003%	2,507	-1,681	-67.05%
				17,137,710	**2.5368%**	**14,808,285**	**1,299,340**	**8.77%**
11	84	American Financial Grp						
		16691	Great Amer Ins Co	15,918,221	2.3563%	15,250,430	8,407,941	55.13%
		32620	National Interstate Ins Co	42,750	0.0063%	42,806	10	0.02%
		26832	Great Amer Alliance Ins Co	18,907	0.0028%	13,717	8,004	58.35%
		22136	Great Amer Ins Co of NY	500	0.0001%	500	37,303	7460.60%
		26344	Great Amer Assur Co	313	0.0000%	104	-190	-182.69%
				15,980,691	**2.3655%**	**15,307,557**	**8,453,068**	**55.22%**
12	91	HARTFORD FIRE & CAS GRP						
		19682	Hartford Fire In Co	14,858,938	2.1995%	15,060,823	-18,081,875	-120.06%
		29424	Hartford Cas Ins Co	1,092,235	0.1617%	833,025	223,046	26.78%
		22357	Hartford Accident & Ind Co	12,328	0.0018%	11,022	437	3.96%
				15,963,501	**2.3630%**	**15,904,870**	**-17,858,392**	**-112.28%**
13	158	FAIRFAX FIN GRP						
		39969	American Safety Cas Ins Co	7,802,933	1.1550%	6,642,020	5,311,269	79.96%
		21105	North River Ins Co	1,515,866	0.2244%	1,516,711	2,443	0.16%
		25054	Hudson Ins Co	1,290,113	0.1910%	1,142,636	277,826	24.31%
		21113	United States Fire Ins Co	727,678	0.1077%	721,506	-86,749	-12.02%
		10936	Seneca Ins Co Inc	627,159	0.0928%	610,810	0	0.00%
		24384	Fairmont Specialty Ins Co	24	0.0000%	24	-2,940	-12250.00%
				11,963,773	**1.7709%**	**10,633,707**	**5,501,849**	**51.74%**

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14	3098		Tokio Marine Holdings Inc GRP					
		18058	Philadelphia Ind Ins Co	11,412,513	1.6893%	10,465,031	1,460,461	13.96%
		11123	Safety First Ins Co	255,149	0.0378%	124,942	67,808	54.27%
		15105	Safety Natl Cas Corp	1,495	0.0002%	769,124	33,122	4.31%
				11,669,157	**1.7273%**	**11,359,097**	**1,561,391**	**13.75%**
15	3488		J A Patterson Grp					
		13307	Lexon Ins Co	6,479,962	0.9592%	6,216,279	534,196	8.59%
		27081	Bond Safeguard Ins Co	3,698,487	0.5475%	4,135,494	4,558,942	110.24%
				10,178,449	**1.5066%**	**10,351,773**	**5,093,138**	**49.20%**
16	1279		Arch Ins Grp					
		11150	Arch Ins Co	9,344,517	1.3832%	8,353,423	-3,911,861	-46.83%
				9,344,517	**1.3832%**	**8,353,423**	**-3,911,861**	**-46.83%**
17	761		ALLIANZ INS GRP					
		21873	Firemans Fund Ins Co	8,788,878	1.3010%	8,802,400	1,192,395	13.55%
		21857	American Ins Co	106,816	0.0158%	113,213	479,138	423.22%
		21849	American Automobile Ins Co	1,575	0.0002%	1,637	63,942	3906.05%
		21881	National Surety Corp	100	0.0000%	100	175,255	.75255.00%
				8,897,369	**1.3170%**	**8,917,350**	**1,910,730**	**21.43%**
18	501		Alleghany Grp					
		18619	Platte River Ins Co	6,963,770	1.0308%	6,819,675	-151,277	-2.22%
		10472	Capitol Ind Corp	1,390,656	0.2058%	1,006,080	329,328	32.73%
				8,354,426	**1.2366%**	**7,825,755**	**178,051**	**2.28%**
19	783		RLI INS GRP					
		13056	RLI Ins Co	6,142,843	0.9093%	5,828,245	965,358	16.56%
		37206	Contractors Bonding & Ins Co	2,060,521	0.3050%	2,254,266	-13,604	-0.60%
		28860	RLI Ind Co	25,750	0.0038%	24,453	-15	-0.06%
				8,229,114	**1.2181%**	**8,106,964**	**951,739**	**11.74%**
20	88		The Hanover Ins Grp					
		22292	Hanover Ins Co	8,053,978	1.1922%	7,045,222	6,801,376	96.54%
		22306	Massachusetts Bay Ins Co	64,137	0.0095%	62,747	137	0.22%
		42552	Nova Cas Co	1,020	0.0002%	1,009	82,672	8193.46%
				8,119,135	**1.2018%**	**7,108,978**	**6,884,185**	**96.84%**
21	10004		Seaview Ins Co					
		10004	Seaview Ins Co	7,969,078	1.1796%	7,937,744	248,898	3.14%
				7,969,078	**1.1796%**	**7,937,744**	**248,898**	**3.14%**
22	3479		Merchants Bonding Co Grp					
		14494	Merchants Bonding Co a Mut	7,424,724	1.0990%	7,171,887	1,338,073	18.66%
				7,424,724	**1.0990%**	**7,171,887**	**1,338,073**	**18.66%**
23	36650		Guarantee Co Of N Amer USA					
		36650	Guarantee Co Of N Amer USA	7,400,564	1.0955%	7,385,244	1,270,458	17.20%
				7,400,564	**1.0955%**	**7,385,244**	**1,270,458**	**17.20%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: SURETY [24]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
24	35009	Financial Cas & Surety Inc						
		35009	Financial Cas & Surety Inc	6,809,989	1.0080%	6,809,989	220,938	3.24%
				6,809,989	**1.0080%**	**6,809,989**	**220,938**	**3.24%**
25	181	SWISS RE GRP						
		29874	North Amer Specialty Ins Co	4,837,508	0.7161%	4,704,161	-43,466	-0.92%
		32778	Washington Intl Ins Co	1,731,150	0.2562%	1,917,995	-63,043	-3.29%
				6,568,658	**0.9723%**	**6,622,156**	**-106,509**	**-1.61%**
26	689	BANKERS INS GRP						
		33162	Bankers Ins Co	5,803,651	0.8591%	6,404,138	-10,104	-0.16%
				5,803,651	**0.8591%**	**6,404,138**	**-10,104**	**-0.16%**
27	98	WR Berkley Corp GRP						
		29580	Berkley Regional Ins Co	3,030,870	0.4486%	4,286,165	4,536,792	105.85%
		32603	Berkley Ins Co	2,270,253	0.3360%	987,104	1,862,152	188.65%
		10510	Carolina Cas Ins Co	28,718	0.0043%	35,640	-101,718	-285.40%
				5,329,841	**0.7889%**	**5,308,909**	**6,297,226**	**118.62%**
28	31	BERKSHIRE HATHAWAY GRP						
		38865	California Ins Co	4,978,111	0.7369%	4,978,111	584,254	11.74%
		20087	National Ind Co	66,787	0.0099%	53,672	-21,099	-39.31%
				5,044,898	**0.7468%**	**5,031,783**	**563,155**	**11.19%**
29	140	NATIONWIDE CORP GRP						
		23787	Nationwide Mut Ins Co	3,235,264	0.4789%	3,285,434	446,288	13.58%
		19100	Amco Ins Co	599,372	0.0887%	690,968	-17,140	-2.48%
		42579	Allied Prop & Cas Ins Co	200	0.0000%	8	38	475.00%
				3,834,836	**0.5676%**	**3,976,410**	**429,186**	**10.79%**
30	361	Munich Re Grp						
		19720	American Alt Ins Corp	3,774,712	0.5587%	3,864,250	1,909,827	49.42%
				3,774,712	**0.5587%**	**3,864,250**	**1,909,827**	**49.42%**
31	12	AMERICAN INTL GRP						
		19429	Insurance Co Of The State Of PA	1,342,495	0.1987%	5,064,494	-205,002	-4.05%
		19445	National Union Fire Ins Co Of Pitts	1,314,341	0.1946%	2,067,982	-345,033	-16.68%
		19380	American Home Assur Co	834,289	0.1235%	1,629,964	1,474,088	90.44%
		23841	New Hampshire Ins Co	8,610	0.0013%	24,737	-13,913	-56.24%
				3,499,735	**0.5180%**	**8,787,177**	**910,140**	**10.36%**
32	150	OLD REPUBLIC GRP						
		40444	Old Republic Surety Co	3,274,277	0.4847%	2,947,744	293,261	9.95%
		24147	Old Republic Ins Co	217,211	0.0322%	141,588	-95,096	-67.16%
		11371	Great West Cas Co	1,615	0.0002%	703	0	0.00%
				3,493,103	**0.5171%**	**3,090,035**	**198,165**	**6.41%**
33	457	ARGONAUT GRP						
		19801	Argonaut Ins Co	3,315,361	0.4907%	2,699,359	-229,946	-8.52%
				3,315,361	**0.4907%**	**2,699,359**	**-229,946**	**-8.52%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: SURETY [24]

Sorted by Market Share

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Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
34	4698		Aspen Ins Holding Grp					
		43460	Aspen Amer Ins Co	2,459,217	0.3640%	1,259,315	35,456	2.82%
				2,459,217	**0.3640%**	**1,259,315**	**35,456**	**2.82%**
35	37940		Lexington Natl Ins Corp					
		37940	Lexington Natl Ins Corp	2,367,746	0.3505%	2,219,500	11,599	0.52%
				2,367,746	**0.3505%**	**2,219,500**	**11,599**	**0.52%**
36	26379		Accredited Surety & Cas Co Inc					
		26379	Accredited Surety & Cas Co Inc	2,364,114	0.3499%	2,364,226	25,527	1.08%
				2,364,114	**0.3499%**	**2,364,226**	**25,527**	**1.08%**
37	31380		American Surety Co					
		31380	American Surety Co	2,277,847	0.3372%	2,340,118	-136,180	-5.82%
				2,277,847	**0.3372%**	**2,340,118**	**-136,180**	**-5.82%**
38	922		American Assets Grp					
		27847	Insurance Co Of The West	1,968,473	0.2914%	2,198,265	-3,818,945	-173.73%
		40029	Explorer Ins Co	16,890	0.0025%	16,889	-44,182	-261.60%
				1,985,363	**0.2939%**	**2,215,154**	**-3,863,127**	**-174.40%**
39	1248		AMBAC ASSUR CORP GRP					
		18708	Ambac Assur Corp	1,817,804	0.2691%	67,898	0	0.00%
				1,817,804	**0.2691%**	**67,898**	**0**	**0.00%**
40	1285		XL AMER GRP					
		37885	XL Specialty Ins Co	1,775,290	0.2628%	1,462,692	576,515	39.41%
		22322	Greenwich Ins Co	9,834	0.0015%	10,928	23,280	213.03%
				1,785,124	**0.2642%**	**1,473,620**	**599,795**	**40.70%**
41	19		Assurant Inc Grp					
		10111	American Bankers Ins Co Of FL	1,707,713	0.2528%	1,706,280	1,017,797	59.65%
				1,707,713	**0.2528%**	**1,706,280**	**1,017,797**	**59.65%**
42	93		STATE NATL GRP					
		12831	State Natl Ins Co Inc	1,682,025	0.2490%	1,334,103	-27,000	-2.02%
				1,682,025	**0.2490%**	**1,334,103**	**-27,000**	**-2.02%**
43	12750		Evergreen Natl Ind Co					
		12750	Evergreen Natl Ind Co	1,638,029	0.2425%	1,662,798	-76,654	-4.61%
				1,638,029	**0.2425%**	**1,662,798**	**-76,654**	**-4.61%**
44	1208		GRAY INS GRP					
		36307	Gray Ins Co	1,232,598	0.1825%	1,792,643	1,250,000	69.73%
				1,232,598	**0.1825%**	**1,792,643**	**1,250,000**	**69.73%**
45	10830		Business Alliance Ins Co					
		10830	Business Alliance Ins Co	1,118,535	0.1656%	1,014,338	205,969	20.31%
				1,118,535	**0.1656%**	**1,014,338**	**205,969**	**20.31%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: SURETY [24]

Sorted by Market Share

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Licensed companies only

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46	3703	Tower Grp						
		44300	Tower Ins Co Of NY	967,662	0.1432%	1,174,256	277,017	23.59%
		40134	Castlepoint Natl Ins Co	34,496	0.0051%	31,607	8,377	26.50%
				1,002,158	**0.1483%**	**1,205,863**	**285,394**	**23.67%**
47	39551	Continental Heritage Ins Co						
		39551	Continental Heritage Ins Co	895,080	0.1325%	860,547	-3,163	-0.37%
				895,080	**0.1325%**	**860,547**	**-3,163**	**-0.37%**
48	248	UNITED FIRE & CAS GRP						
		31453	Financial Pacific Ins Co	716,031	0.1060%	786,963	-1,253,903	-159.33%
		13021	United Fire & Cas Co	92,374	0.0137%	48,588	-609	-1.25%
				808,405	**0.1197%**	**835,551**	**-1,254,512**	**-150.14%**
49	1129	White Mountains Grp						
		27154	Atlantic Specialty Ins Co	740,843	0.1097%	331,866	73,369	22.11%
		21970	OneBeacon Ins Co	14,504	0.0021%	8,016	841	10.49%
				755,347	**0.1118%**	**339,882**	**74,210**	**21.83%**
50	748	Meadowbrook Ins Grp						
		18023	Star Ins Co	532,445	0.0788%	626,476	412,256	65.81%
		25780	Williamsburg Natl Ins Co	96,537	0.0143%	111,327	0	0.00%
		21903	Procentury Ins Co	527	0.0001%	5,565	1,164	20.92%
				629,509	**0.0932%**	**743,368**	**413,420**	**55.61%**
51	176	STATE FARM GRP						
		25143	State Farm Fire & Cas Co	612,332	0.0906%	600,244	34,925	5.82%
		25151	State Farm Gen Ins Co	420	0.0001%	-1,201	0	0.00%
				612,752	**0.0907%**	**599,043**	**34,925**	**5.83%**
52	246	PENNSYLVANIA LUMBERMENS GRP						
		14265	Indiana Lumbermens Mut Ins Co	474,664	0.0703%	448,187	0	0.00%
				474,664	**0.0703%**	**448,187**	**0**	**0.00%**
53	3239	Allied World Assur Holding Grp						
		22730	Allied World Ins Co	453,711	0.0672%	125,233	6,153	4.91%
				453,711	**0.0672%**	**125,233**	**6,153**	**4.91%**
54	244	CINCINNATI FIN GRP						
		10677	Cincinnati Ins Co	430,386	0.0637%	465,615	-4,107	-0.88%
				430,386	**0.0637%**	**465,615**	**-4,107**	**-0.88%**
55	313	AEGIS GRP						
		33898	Aegis Security Ins Co	382,124	0.0566%	400,784	1,254,833	313.09%
				382,124	**0.0566%**	**400,784**	**1,254,833**	**313.09%**
56	26565	Ohio Ind Co						
		26565	Ohio Ind Co	333,239	0.0493%	289,135	-5,876	-2.03%
				333,239	**0.0493%**	**289,135**	**-5,876**	**-2.03%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: SURETY [24]

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57	4753	Tawa Grp						
		33855	Lincoln Gen Ins Co	318,968	0.0472%	306,191	1,004,503	328.06%
				318,968	**0.0472%**	**306,191**	**1,004,503**	**328.06%**
58	7	FEDERATED MUT GRP						
		13935	Federated Mut Ins Co	284,322	0.0421%	278,566	62,088	22.29%
				284,322	**0.0421%**	**278,566**	**62,088**	**22.29%**
59	169	SENTRY INS GRP						
		21180	Sentry Select Ins Co	259,829	0.0385%	275,267	-3,031	-1.10%
		24988	Sentry Ins A Mut Co	6,598	0.0010%	7,107	99	1.39%
				266,427	**0.0394%**	**282,374**	**-2,932**	**-1.04%**
60	3786	Endurance Grp						
		11551	Endurance Reins Corp of Amer	265,798	0.0393%	77,773	32,982	42.41%
				265,798	**0.0393%**	**77,773**	**32,982**	**42.41%**
61	228	WESTFIELD Grp						
		24120	Westfield Natl Ins Co	245,516	0.0363%	292,296	300	0.10%
				245,516	**0.0363%**	**292,296**	**300**	**0.10%**
62	62	EMC INS CO GRP						
		21415	Employers Mut Cas Co	181,651	0.0269%	179,150	57,982	32.37%
				181,651	**0.0269%**	**179,150**	**57,982**	**32.37%**
63	4509	Ironshore Grp						
		23647	Ironshore Ind Inc	177,041	0.0262%	0	0	0.00%
				177,041	**0.0262%**	**0**	**0**	**#Num!**
64	70	FIRST AMER TITLE GRP						
		34525	First Amer Specilaty Ins Co	151,839	0.0225%	165,182	5,000	3.03%
				151,839	**0.0225%**	**165,182**	**5,000**	**3.03%**
65	22950	Acstar Ins Co						
		22950	Acstar Ins Co	147,671	0.0219%	107,841	2,456	2.28%
				147,671	**0.0219%**	**107,841**	**2,456**	**2.28%**
66	3416	AXIS Capital Grp						
		37273	Axis Ins Co	80,569	0.0119%	50,732	-28,410	-56.00%
				80,569	**0.0119%**	**50,732**	**-28,410**	**-56.00%**
67	4746	Catalina Holdings Grp						
		23752	Quanta Ind Co	59,310	0.0088%	63,998	-8,145	-12.73%
				59,310	**0.0088%**	**63,998**	**-8,145**	**-12.73%**
68	510	NAVIGATORS GRP						
		42307	Navigators Ins Co	59,126	0.0088%	900,491	676,230	75.10%
				59,126	**0.0088%**	**900,491**	**676,230**	**75.10%**
69	10909	Sun Surety Ins Co						
		10909	Sun Surety Ins Co	58,338	0.0086%	57,177	0	0.00%
				58,338	**0.0086%**	**57,177**	**0**	**0.00%**

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70	306	CUNA MUT GRP						
		10847	Cumis Ins Society Inc	45,831	0.0068%	45,831	0	0.00%
				45,831	**0.0068%**	**45,831**	**0**	**0.00%**
71	10499	Corepointe Ins Co						
		10499	Corepointe Ins Co	44,876	0.0066%	41,775	8,877	21.25%
				44,876	**0.0066%**	**41,775**	**8,877**	**21.25%**
72	12297	Petroleum Cas Co						
		12297	Petroleum Cas Co	44,502	0.0066%	39,931	0	0.00%
				44,502	**0.0066%**	**39,931**	**0**	**0.00%**
73	661	BCBS of SC Grp						
		12157	Companion Prop & Cas Ins Co	44,050	0.0065%	28,369	1,702	6.00%
				44,050	**0.0065%**	**28,369**	**1,702**	**6.00%**
74	1120	EVEREST REINS HOLDINGS GRP						
		26921	Everest Reins Co	40,994	0.0061%	71,285	30,836	43.26%
				40,994	**0.0061%**	**71,285**	**30,836**	**43.26%**
75	930	DHC GRP						
		19269	Danielson Natl Ins Co	25,986	0.0038%	101,248	-70,459	-69.59%
		23671	National Amer Ins Co of CA	3,200	0.0005%	4,279	18,729	437.70%
				29,186	**0.0043%**	**105,527**	**-51,730**	**-49.02%**
76	458	PROTECTIVE LIFE INS GRP						
		35769	Lyndon Prop Ins Co	28,925	0.0043%	25,939	-13,562	-52.28%
				28,925	**0.0043%**	**25,939**	**-13,562**	**-52.28%**
77	867	Baldwin & Lyons Grp						
		12416	Protective Ins Co	23,544	0.0035%	22,577	300	1.33%
				23,544	**0.0035%**	**22,577**	**300**	**1.33%**
78	29998	Upper Hudson Natl Ins Co						
		29998	Upper Hudson Natl Ins Co	23,312	0.0035%	179,791	400,067	222.52%
				23,312	**0.0035%**	**179,791**	**400,067**	**222.52%**
79	796	QBE INS GRP						
		16217	National Farmers Union Prop & Cas	18,326	0.0027%	17,880	-1,261	-7.05%
				18,326	**0.0027%**	**17,880**	**-1,261**	**-7.05%**
80	1228	BAR PLAN GRP						
		29513	The Bar Plan Mut Ins Co	8,184	0.0012%	7,705	0	0.00%
				8,184	**0.0012%**	**7,705**	**0**	**0.00%**
81	225	IAT Reins Co Grp						
		26433	Harco Natl Ins Co	7,959	0.0012%	12,006	-5,120	-42.65%
				7,959	**0.0012%**	**12,006**	**-5,120**	**-42.65%**
82	697	VAN ENT GRP						
		37060	Old United Cas Co	5,790	0.0009%	5,485	0	0.00%
				5,790	**0.0009%**	**5,485**	**0**	**0.00%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: SURETY [24]

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Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
83	574		AMERCO CORP GRP					
		31089	Repwest Ins Co	3,966	0.0006%	2,167	0	0.00%
				3,966	**0.0006%**	**2,167**	**0**	**0.00%**
84	79		Ally Ins Holdings Grp					
		22012	Motors Ins Corp	1,469	0.0002%	699	0	0.00%
				1,469	**0.0002%**	**699**	**0**	**0.00%**
85	10758		Colonial Surety Co					
		10758	Colonial Surety Co	1,262	0.0002%	1,097	684	62.35%
				1,262	**0.0002%**	**1,097**	**684**	**62.35%**
86	660		MERCURY GEN GRP					
		16810	American Mercury Ins Co	1,000	0.0001%	4,369	0	0.00%
				1,000	**0.0001%**	**4,369**	**0**	**0.00%**
87	57		ELECTRIC INS GRP					
		21261	Electric Ins Co	600	0.0001%	3,143	0	0.00%
				600	**0.0001%**	**3,143**	**0**	**0.00%**
88	23663		National Amer Ins Co					
		23663	National Amer Ins Co	500	0.0001%	500	-1,611	-322.20%
				500	**0.0001%**	**500**	**-1,611**	**-322.20%**
			Line Total:	**675,572,542**	**100.0000%**	**669,656,014**	**206,764,211**	**30.88%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: BURGLARY & THEFT [26]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
1	3548	Travelers Grp						
		31194	Travelers Cas & Surety Co Of Amer	4,415,852	18.1729%	4,209,133	989,871	23.52%
		24767	St Paul Fire & Marine Ins Co	79,826	0.3285%	107,683	-384,074	-356.67%
		24791	St Paul Mercury Ins Co	10,974	0.0452%	31,083	-40,039	-128.81%
		25674	Travelers Prop Cas Co Of Amer	9,382	0.0386%	11,010	-15,482	-140.62%
		25682	Travelers Ind Co Of CT	5,149	0.0212%	5,222	-138	-2.64%
		36161	Travelers Prop Cas Ins Co	1,588	0.0065%	1,702	78	4.58%
		24015	Northland Ins Co	490	0.0020%	486	-70	-14.40%
		19038	Travelers Cas & Surety Co	123	0.0005%	132	-135	-102.27%
				4,523,384	**18.6155%**	**4,366,451**	**550,011**	**12.60%**
2	38	Chubb Inc Grp						
		20281	Federal Ins Co	4,277,004	17.6015%	4,216,911	1,157,330	27.44%
		20303	Great Northern Ins Co	52,346	0.2154%	53,628	6,262	11.68%
		35181	Executive Risk Ind Inc	21,849	0.0899%	26,781	-18,162	-67.82%
		20397	Vigilant Ins Co	4,939	0.0203%	5,086	-144	-2.83%
		20346	Pacific Ind Co	3,256	0.0134%	3,189	-115	-3.61%
				4,359,394	**17.9406%**	**4,305,595**	**1,145,171**	**26.60%**
3	12	AMERICAN INTL GRP						
		19445	National Union Fire Ins Co Of Pitts	3,567,666	14.6823%	3,619,576	-473,254	-13.07%
				3,567,666	**14.6823%**	**3,619,576**	**-473,254**	**-13.07%**
4	10200	Hiscox Ins Co Inc						
		10200	Hiscox Ins Co Inc	3,325,860	13.6872%	2,648,896	1,492,051	56.33%
				3,325,860	**13.6872%**	**2,648,896**	**1,492,051**	**56.33%**
5	212	ZURICH INS GRP						
		16535	Zurich Amer Ins Co	1,326,423	5.4587%	1,294,063	2,510	0.19%
		41181	Universal Underwriters Ins Co	515,443	2.1212%	528,087	113,167	21.43%
		39306	Fidelity & Deposit Co Of MD	217,553	0.8953%	268,507	13,344	4.97%
		40142	American Zurich Ins Co	141,737	0.5833%	39,490	16	0.04%
		26247	American Guar & Liab Ins	5,428	0.0223%	4,781	-399	-8.35%
		27855	Zurich Amer Ins Co Of IL	2,969	0.0122%	992	0	0.00%
				2,209,553	**9.0932%**	**2,135,920**	**128,638**	**6.02%**
6	91	HARTFORD FIRE & CAS GRP						
		19682	Hartford Fire In Co	915,316	3.7669%	947,538	86,868	9.17%
		29459	Twin City Fire Ins Co Co	201,412	0.8289%	201,654	-46,988	-23.30%
				1,116,728	**4.5958%**	**1,149,192**	**39,880**	**3.47%**
7	984	HCC INS HOLDINGS GRP						
		29599	US Specialty Ins Co	925,751	3.8098%	941,910	144,661	15.36%
				925,751	**3.8098%**	**941,910**	**144,661**	**15.36%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: BURGLARY & THEFT [26]

Sorted by Market Share

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Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
8	140	NATIONWIDE CORP GRP						
		23787	Nationwide Mut Ins Co	554,165	2.2806%	486,798	-12,707	-2.61%
		18961	Crestbrook Ins Co	40,285	0.1658%	35,287	50	0.14%
		28223	Nationwide Agribusiness Ins Co	11,779	0.0485%	11,932	9,396	78.75%
		25453	Nationwide Ins Co Of Amer	9,404	0.0387%	9,172	76	0.83%
		13838	Farmland Mut Ins Co	4,464	0.0184%	3,680	109	2.96%
		19100	Amco Ins Co	1,751	0.0072%	1,384	12	0.87%
		15580	Scottsdale Ind Co	290	0.0012%	290	0	0.00%
		13242	Titan Ind Co	180	0.0007%	176	0	0.00%
		42889	Victoria Fire & Cas Co	45	0.0002%	17	2	11.76%
				622,363	**2.5613%**	**548,736**	**-3,062**	**-0.56%**
9	626	Ace Ltd Grp						
		10030	Westchester Fire Ins Co	465,563	1.9160%	466,979	-5,024	-1.08%
		22667	Ace Amer Ins Co	6,586	0.0271%	10,004	4,470	44.68%
		22748	Pacific Employers Ins Co	1,743	0.0072%	1,244	132	10.61%
				473,892	**1.9502%**	**478,227**	**-422**	**-0.09%**
10	215	Kemper Corp Grp						
		11142	United Cas Ins Co Of Amer	366,311	1.5075%	366,585	35,667	9.73%
				366,311	**1.5075%**	**366,585**	**35,667**	**9.73%**
11	218	CNA INS GRP						
		20443	Continental Cas Co	303,763	1.2501%	305,970	143,975	47.06%
		35289	Continental Ins Co	166	0.0007%	147	0	0.00%
		20494	Transportation Ins Co	103	0.0004%	35	0	0.00%
		20508	Valley Forge Ins Co	74	0.0003%	6	-2	-33.33%
		20427	American Cas Co Of Reading PA	41	0.0002%	0	0	0.00%
				304,147	**1.2517%**	**306,158**	**143,973**	**47.03%**
12	802	Capital Ins Grp						
		13544	California Capital Ins Co	173,531	0.7141%	162,187	45,724	28.19%
		23540	Monterey Ins Co	119,089	0.4901%	121,601	300,000	246.71%
				292,620	**1.2042%**	**283,788**	**345,724**	**121.82%**
13	84	American Financial Grp						
		16691	Great Amer Ins Co	192,079	0.7905%	186,481	-67,655	-36.28%
		22136	Great Amer Ins Co of NY	48,973	0.2015%	43,785	20,643	47.15%
		26344	Great Amer Assur Co	14,318	0.0589%	15,707	32,507	206.96%
		26832	Great Amer Alliance Ins Co	11,166	0.0460%	9,352	4,061	43.42%
		21172	Vanliner Ins Co	2,058	0.0085%	1,504	-500	-33.24%
				268,594	**1.1054%**	**256,829**	**-10,944**	**-4.26%**
14	88	The Hanover Ins Grp						
		22292	Hanover Ins Co	177,098	0.7288%	156,658	0	0.00%
		42552	Nova Cas Co	52,901	0.2177%	24,241	4,323	17.83%
		31534	Citizens Ins Co Of Amer	4,892	0.0201%	3,749	0	0.00%
		22306	Massachusetts Bay Ins Co	3,705	0.0152%	8,478	0	0.00%
		36064	Hanover Amer Ins Co	2,211	0.0091%	7,890	0	0.00%
				240,807	**0.9910%**	**201,016**	**4,323**	**2.15%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: BURGLARY & THEFT [26]

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15	1285	XL AMER GRP						
		24554	XL Ins Amer Inc	239,572	0.9859%	248,444	-6,429	-2.59%
				239,572	**0.9859%**	**248,444**	**-6,429**	**-2.59%**
16	3098	Tokio Marine Holdings Inc GRP						
		18058	Philadelphia Ind Ins Co	202,588	0.8337%	209,787	171,386	81.70%
		10945	Tokio Marine Amer Ins Co	11,901	0.0490%	11,537	-1,380	-11.96%
				214,489	**0.8827%**	**221,324**	**170,006**	**76.81%**
17	2538	AmTrust NGH Grp						
		19879	Security Natl Ins Co	135,409	0.5573%	76,145	28,141	36.96%
		25011	Wesco Ins Co	59,699	0.2457%	42,275	2,017	4.77%
				195,108	**0.8029%**	**118,420**	**30,158**	**25.47%**
18	7	FEDERATED MUT GRP						
		13935	Federated Mut Ins Co	121,961	0.5019%	116,916	5,888	5.04%
		28304	Federated Serv Ins Co	54,547	0.2245%	55,961	0	0.00%
				176,508	**0.7264%**	**172,877**	**5,888**	**3.41%**
19	3239	Allied World Assur Holding Grp						
		19489	Allied World Assur Co US Inc	156,391	0.6436%	115,178	32,953	28.61%
		16624	Darwin Natl Assur Co	10,748	0.0442%	10,597	7,764	73.27%
				167,139	**0.6878%**	**125,775**	**40,717**	**32.37%**
20	111	LIBERTY MUT GRP						
		24198	Peerless Ins Co	36,028	0.1483%	36,557	1,518	4.15%
		23035	Liberty Mut Fire Ins Co	33,989	0.1399%	24,524	24,939	101.69%
		26042	Wausau Underwriters Ins Co	30,774	0.1266%	29,869	-5,525	-18.50%
		26069	Wausau Business Ins Co	11,235	0.0462%	9,435	-283	-3.00%
		19690	American Economy Ins Co	7,335	0.0302%	7,566	46	0.61%
		21458	Employers Ins of Wausau	5,929	0.0244%	4,693	-794	-16.92%
		19704	American States Ins Co	4,539	0.0187%	4,856	136	2.80%
		24732	General Ins Co Of Amer	3,066	0.0126%	3,057	-197	-6.44%
		33600	LM Ins Corp	2,820	0.0116%	2,629	216	8.22%
		42404	Liberty Ins Corp	2,222	0.0091%	743	-91	-12.25%
		18333	Peerless Ind Ins Co	1,595	0.0066%	2,507	55	2.19%
		10836	Golden Eagle Ins Corp	1,556	0.0064%	2,072	124	5.98%
		24724	First Natl Ins Co Of Amer	323	0.0013%	237	0	0.00%
				141,411	**0.5820%**	**128,745**	**20,144**	**15.65%**
21	1129	White Mountains Grp						
		27154	Atlantic Specialty Ins Co	130,035	0.5351%	96,294	23,504	24.41%
				130,035	**0.5351%**	**96,294**	**23,504**	**24.41%**
22	169	SENTRY INS GRP						
		21180	Sentry Select Ins Co	50,024	0.2059%	53,706	-185,291	-345.01%
		24988	Sentry Ins A Mut Co	34,922	0.1437%	36,218	9,474	26.16%
				84,946	**0.3496%**	**89,924**	**-175,817**	**-195.52%**

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Line of Business: BURGLARY & THEFT [26]

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23	248	UNITED FIRE & CAS GRP						
		31453	Financial Pacific Ins Co	60,009	0.2470%	61,944	5,083	8.21%
				60,009	**0.2470%**	**61,944**	**5,083**	**8.21%**
24	510	NAVIGATORS GRP						
		42307	Navigators Ins Co	55,841	0.2298%	63,021	245,907	390.20%
				55,841	**0.2298%**	**63,021**	**245,907**	**390.20%**
25	225	IAT Reins Co Grp						
		26433	Harco Natl Ins Co	28,273	0.1164%	19,123	-77,457	-405.05%
		28886	Transguard Ins Co Of Amer Inc	16,383	0.0674%	16,703	4,834	28.94%
		23248	Occidental Fire & Cas Co Of NC	9,110	0.0375%	9,389	-226	-2.41%
				53,766	**0.2213%**	**45,215**	**-72,849**	**-161.12%**
26	158	FAIRFAX FIN GRP						
		13269	Zenith Ins Co	39,179	0.1612%	35,991	1,923	5.34%
				39,179	**0.1612%**	**35,991**	**1,923**	**5.34%**
27	3219	NKSJ Holdings Inc Grp						
		27073	Nipponkoa Ins Co Ltd US Br	23,867	0.0982%	26,055	6,482	24.88%
		11126	Sompo Japan Ins Co of Amer	12,650	0.0521%	7,157	0	0.00%
				36,517	**0.1503%**	**33,212**	**6,482**	**19.52%**
28	4670	Starr Grp						
		38318	Starr Ind & Liab Co	29,091	0.1197%	24,848	5,120	20.61%
				29,091	**0.1197%**	**24,848**	**5,120**	**20.61%**
29	98	WR Berkley Corp GRP						
		36684	Riverport Ins Co	15,135	0.0623%	14,194	-21,094	-148.61%
		29580	Berkley Regional Ins Co	10,205	0.0420%	18,686	50,701	271.33%
		25224	Great Divide Ins Co	578	0.0024%	856	-9,211	-1076.05%
		38911	Berkley Natl Ins Co	49	0.0002%	49	13	26.53%
				25,967	**0.1069%**	**33,785**	**20,409**	**60.41%**
30	4765	WBL Grp						
		25180	Stillwater Ins Co	11,153	0.0459%	9,754	0	0.00%
				11,153	**0.0459%**	**9,754**	**0**	**0.00%**
31	31	BERKSHIRE HATHAWAY GRP						
		25895	United States Liab Ins Co	9,971	0.0410%	8,656	784	9.06%
				9,971	**0.0410%**	**8,656**	**784**	**9.06%**
32	1279	Arch Ins Grp						
		11150	Arch Ins Co	6,981	0.0287%	1,562	478	30.60%
				6,981	**0.0287%**	**1,562**	**478**	**30.60%**
33	796	QBE INS GRP						
		25747	Unigard Ins Co	3,523	0.0145%	3,263	167,888	5145.20%
		27740	North Pointe Ins Co	1,250	0.0051%	1,148	-401	-34.93%
		37257	Praetorian Ins Co	497	0.0020%	181	-6	-3.31%
		24449	Regent Ins Co	111	0.0005%	108	5	4.63%
				5,381	**0.0221%**	**4,700**	**167,486**	**3563.53%**

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34	62	EMC INS CO GRP						
		21415	Employers Mut Cas Co	3,733	0.0154%	4,222	-982	-23.26%
				3,733	**0.0154%**	**4,222**	**-982**	**-23.26%**
35	645	OREGON MUT GRP						
		14907	Oregon Mut Ins Co	3,235	0.0133%	3,193	0	0.00%
				3,235	**0.0133%**	**3,193**	**0**	**0.00%**
36	69	FARMERS INS GRP						
		41513	Foremost Signature Ins Co	2,322	0.0096%	292	0	0.00%
		11185	Foremost Ins Co Grand Rapids MI	383	0.0016%	53	0	0.00%
		21709	Truck Ins Exch	103	0.0004%	103	-20,249	-19659.22%
		21652	Farmers Ins Exch	59	0.0002%	59	-14	-23.73%
				2,867	**0.0118%**	**507**	**-20,263**	**-3996.65%**
37	10499	Corepointe Ins Co						
		10499	Corepointe Ins Co	2,682	0.0110%	2,465	14,057	570.26%
				2,682	**0.0110%**	**2,465**	**14,057**	**570.26%**
38	161	TOPA EQUITIES LTD GRP						
		18031	Topa Ins Co	2,088	0.0086%	333	652	195.80%
				2,088	**0.0086%**	**333**	**652**	**195.80%**
39	256	ProSight GRP						
		16608	New York Marine & Gen Ins Co	1,760	0.0072%	1,392	-118	-8.48%
				1,760	**0.0072%**	**1,392**	**-118**	**-8.48%**
40	175	STATE AUTO MUT GRP						
		30945	Plaza Ins Co	758	0.0031%	964	380	39.42%
				758	**0.0031%**	**964**	**380**	**39.42%**
41	4701	Torus Ins Grp						
		25496	Torus Natl Ins Co	484	0.0020%	5,123	965	18.84%
				484	**0.0020%**	**5,123**	**965**	**18.84%**
42	8	ALLSTATE INS GRP						
		19232	Allstate Ins Co	378	0.0016%	6,398	-14,376	-224.70%
				378	**0.0016%**	**6,398**	**-14,376**	**-224.70%**
43	11118	Federated Rural Electric Ins Exch						
		11118	Federated Rural Electric Ins Exch	345	0.0014%	345	0	0.00%
				345	**0.0014%**	**345**	**0**	**0.00%**
44	38733	Alaska Natl Ins Co						
		38733	Alaska Natl Ins Co	273	0.0011%	394	0	0.00%
				273	**0.0011%**	**394**	**0**	**0.00%**
45	361	Munich Re Grp						
		19720	American Alt Ins Corp	116	0.0005%	51	5	9.80%
				116	**0.0005%**	**51**	**5**	**9.80%**

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46	761	ALLIANZ INS GRP						
		21857	American Ins Co	108	0.0004%	309	2,548	824.60%
				108	**0.0004%**	**309**	**2,548**	**824.60%**
47	246	PENNSYLVANIA LUMBERMENS GRP						
		14974	Pennsylvania Lumbermens Mut Ins	103	0.0004%	186	0	0.00%
				103	**0.0004%**	**186**	**0**	**0.00%**
			Line Total:	**24,299,064**	**100.0000%**	**23,159,252**	**4,014,279**	**17.33%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: BOILER & MACHINERY [27]

Sorted by Market Share

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1	65	FM GLOBAL GRP						
		21482	Factory Mut Ins Co	13,084,310	11.6022%	13,307,592	56,647,261	425.68%
		10014	Affiliated Fm Ins Co	5,089,396	4.5129%	5,291,538	968,831	18.31%
				18,173,706	**16.1150%**	**18,599,130**	**57,616,092**	**309.78%**
2	212	ZURICH INS GRP						
		16535	Zurich Amer Ins Co	9,716,592	8.6159%	9,362,785	3,878,589	41.43%
		26247	American Guar & Liab Ins	2,170,647	1.9248%	2,189,825	42,470	1.94%
		41181	Universal Underwriters Ins Co	1,407,375	1.2480%	1,442,916	14,957	1.04%
		40142	American Zurich Ins Co	311,864	0.2765%	241,098	162,117	67.24%
		39306	Fidelity & Deposit Co Of MD	169,142	0.1500%	128,805	2,721	2.11%
		27855	Zurich Amer Ins Co Of IL	866	0.0008%	967	7	0.72%
				13,776,486	**12.2159%**	**13,366,396**	**4,100,861**	**30.68%**
3	38	Chubb Inc Grp						
		20281	Federal Ins Co	8,961,228	7.9461%	9,181,025	1,861,046	20.27%
		20346	Pacific Ind Co	2,780,378	2.4654%	2,706,674	3,128,960	115.60%
		20397	Vigilant Ins Co	761,207	0.6750%	791,243	5,411	0.68%
		20303	Great Northern Ins Co	504,068	0.4470%	479,793	6,512	1.36%
				13,006,881	**11.5335%**	**13,158,735**	**5,001,929**	**38.01%**
4	12	AMERICAN INTL GRP						
		19445	National Union Fire Ins Co Of Pitts	11,515,957	10.2115%	10,867,580	25,270	0.23%
		23809	Granite State Ins Co	401,975	0.3564%	379,033	33,483	8.83%
		23841	New Hampshire Ins Co	323,204	0.2866%	311,916	-7,397	-2.37%
		19380	American Home Assur Co	23,720	0.0210%	25,594	-3,055	-11.94%
				12,264,856	**10.8755%**	**11,584,123**	**48,301**	**0.42%**
5	3548	Travelers Grp						
		25674	Travelers Prop Cas Co Of Amer	8,892,768	7.8854%	8,621,467	4,150,988	48.15%
		25682	Travelers Ind Co Of CT	1,219,058	1.0810%	1,162,771	948,284	81.55%
		24767	St Paul Fire & Marine Ins Co	40,069	0.0355%	54,698	56,843	103.92%
		24791	St Paul Mercury Ins Co	348	0.0003%	996	-8,219	-825.20%
		24775	St Paul Guardian Ins Co	10	0.0000%	10	-2,874	-28740.00%
				10,152,253	**9.0022%**	**9,839,942**	**5,145,022**	**52.29%**
6	140	NATIONWIDE CORP GRP						
		19100	Amco Ins Co	5,701,397	5.0556%	5,504,238	905,279	16.45%
		23787	Nationwide Mut Ins Co	1,736,651	1.5399%	1,424,684	309,837	21.75%
		28223	Nationwide Agribusiness Ins Co	379,888	0.3369%	290,954	255,786	87.91%
		25453	Nationwide Ins Co Of Amer	200,948	0.1782%	184,490	74,482	40.37%
		15580	Scottsdale Ind Co	137,441	0.1219%	131,431	-809	-0.62%
		42579	Allied Prop & Cas Ins Co	108,278	0.0960%	70,015	34,865	49.80%
				8,264,603	**7.3284%**	**7,605,812**	**1,579,440**	**20.77%**

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7	802	Capital Ins Grp						
		13544	California Capital Ins Co	4,696,996	4.1649%	4,476,170	168,712	3.77%
		23540	Monterey Ins Co	342,192	0.3034%	309,385	-24,075	-7.78%
		12890	Eagle W Ins Co	45,356	0.0402%	45,223	7,580	16.76%
				5,084,544	**4.5086%**	**4,830,778**	**152,217**	**3.15%**
8	361	Munich Re Grp						
		11452	Hartford Steam Boil Inspec & Ins Co	4,716,278	4.1820%	4,860,017	943,504	19.41%
		19720	American Alt Ins Corp	129,562	0.1149%	112,116	53,692	47.89%
				4,845,840	**4.2969%**	**4,972,133**	**997,196**	**20.06%**
9	181	SWISS RE GRP						
		39845	Westport Ins Corp	3,785,432	3.3566%	3,070,781	2,199,873	71.64%
				3,785,432	**3.3566%**	**3,070,781**	**2,199,873**	**71.64%**
10	761	ALLIANZ INS GRP						
		35300	Allianz Global Risks US Ins Co	2,979,176	2.6417%	3,124,919	-432,151	-13.83%
		21873	Firemans Fund Ins Co	640,545	0.5680%	617,632	49,583	8.03%
		21881	National Surety Corp	23,347	0.0207%	22,985	41,800	181.86%
		21857	American Ins Co	3,026	0.0027%	3,001	54	1.80%
		21865	Associated Ind Corp	1,433	0.0013%	1,270	8	0.63%
		21849	American Automobile Ins Co	402	0.0004%	879	26	2.96%
				3,647,929	**3.2347%**	**3,770,686**	**-340,680**	**-9.03%**
11	111	LIBERTY MUT GRP						
		23035	Liberty Mut Fire Ins Co	2,727,884	2.4189%	2,553,171	2,705,796	105.98%
		24198	Peerless Ins Co	693,465	0.6149%	672,680	-25,545	-3.80%
		24732	General Ins Co Of Amer	47,575	0.0422%	50,884	1,073	2.11%
		19690	American Economy Ins Co	46,354	0.0411%	44,922	1,188	2.64%
		19704	American States Ins Co	39,871	0.0354%	45,066	1,460	3.24%
		10836	Golden Eagle Ins Corp	24,568	0.0218%	21,650	1,124	5.19%
		18333	Peerless Ind Ins Co	24,356	0.0216%	24,667	1,709	6.93%
		24724	First Natl Ins Co Of Amer	21,040	0.0187%	18,543	416	2.24%
		44393	West Amer Ins Co	4,531	0.0040%	179	0	0.00%
		24082	Ohio Security Ins Co	3,715	0.0033%	415	0	0.00%
		24074	Ohio Cas Ins Co	3,031	0.0027%	209	0	0.00%
		26042	Wausau Underwriters Ins Co	1,928	0.0017%	468	270	57.69%
		24066	American Fire & Cas Co	575	0.0005%	121	0	0.00%
		24171	Netherlands Ins Co The	74	0.0001%	48	0	0.00%
		26069	Wausau Business Ins Co	51	0.0000%	18	-11	-61.11%
				3,639,018	**3.2268%**	**3,433,041**	**2,687,480**	**78.28%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: BOILER & MACHINERY [27]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
12	218	CNA INS GRP						
		20443	Continental Cas Co	2,366,705	2.0986%	2,518,990	-809,215	-32.12%
		35289	Continental Ins Co	72,501	0.0643%	65,367	-555	-0.85%
		20478	National Fire Ins Co Of Hartford	11,535	0.0102%	31,017	6,614	21.32%
		20508	Valley Forge Ins Co	10,187	0.0090%	6,048	2,885	47.70%
		20427	American Cas Co Of Reading PA	2,553	0.0023%	2,004	-3	-0.15%
		20494	Transportation Ins Co	927	0.0008%	984	-1,466	-148.98%
				2,464,408	**2.1852%**	**2,624,410**	**-801,740**	**-30.55%**
13	660	MERCURY GEN GRP						
		11908	Mercury Cas Co	1,849,242	1.6398%	1,762,573	74,762	4.24%
				1,849,242	**1.6398%**	**1,762,573**	**74,762**	**4.24%**
14	1285	XL AMER GRP						
		24554	XL Ins Amer Inc	1,732,663	1.5364%	1,869,175	-13,806	-0.74%
		22322	Greenwich Ins Co	53,003	0.0470%	69,679	-29,871	-42.87%
		37885	XL Specialty Ins Co	2,201	0.0020%	2,053	-1,240	-60.40%
				1,787,867	**1.5853%**	**1,940,907**	**-44,917**	**-2.31%**
15	84	American Financial Grp						
		22136	Great Amer Ins Co of NY	544,391	0.4827%	452,250	270,695	59.86%
		26832	Great Amer Alliance Ins Co	358,227	0.3176%	308,527	-23,947	-7.76%
		16691	Great Amer Ins Co	218,492	0.1937%	201,745	45,900	22.75%
		26344	Great Amer Assur Co	61,801	0.0548%	61,483	11,750	19.11%
		21172	Vanliner Ins Co	6,850	0.0061%	6,885	0	0.00%
				1,189,761	**1.0550%**	**1,030,890**	**304,398**	**29.53%**
16	8	ALLSTATE INS GRP						
		19232	Allstate Ins Co	872,864	0.7740%	462,215	146,742	31.75%
				872,864	**0.7740%**	**462,215**	**146,742**	**31.75%**
17	62	EMC INS CO GRP						
		21415	Employers Mut Cas Co	686,264	0.6085%	628,977	9,796	1.56%
				686,264	**0.6085%**	**628,977**	**9,796**	**1.56%**
18	13528	Brotherhood Mut Ins Co						
		13528	Brotherhood Mut Ins Co	633,286	0.5615%	592,599	12,435	2.10%
				633,286	**0.5615%**	**592,599**	**12,435**	**2.10%**
19	3098	Tokio Marine Holdings Inc GRP						
		10945	Tokio Marine Amer Ins Co	619,770	0.5496%	566,237	49,232	8.69%
				619,770	**0.5496%**	**566,237**	**49,232**	**8.69%**
20	88	The Hanover Ins Grp						
		10815	Verlan Fire Ins Co MD	333,643	0.2958%	277,319	54,754	19.74%
		22292	Hanover Ins Co	206,500	0.1831%	181,864	0	0.00%
		22306	Massachusetts Bay Ins Co	28,179	0.0250%	26,992	21,715	80.45%
		31534	Citizens Ins Co Of Amer	20,808	0.0185%	14,905	0	0.00%
		42552	Nova Cas Co	9,158	0.0081%	11,595	101,127	872.16%
		36064	Hanover Amer Ins Co	6,486	0.0058%	10,485	0	0.00%
				604,774	**0.5363%**	**523,160**	**177,596**	**33.95%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: BOILER & MACHINERY [27]

Sorted by Market Share

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Licensed companies only

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21	7		FEDERATED MUT GRP					
		13935	Federated Mut Ins Co	522,857	0.4636%	504,423	49,005	9.72%
		28304	Federated Serv Ins Co	70,239	0.0623%	71,520	2,289	3.20%
				593,096	**0.5259%**	**575,943**	**51,294**	**8.91%**
22	91		HARTFORD FIRE & CAS GRP					
		19682	Hartford Fire In Co	525,248	0.4657%	517,818	83,206	16.07%
		30104	Hartford Underwriters Ins Co	6,983	0.0062%	7,211	0	0.00%
		29459	Twin City Fire Ins Co Co	3,666	0.0033%	4,264	378	8.86%
		29424	Hartford Cas Ins Co	1,622	0.0014%	3,223	37	1.15%
		34690	Property & Cas Ins Co Of Hartford	614	0.0005%	403	-5	-1.24%
		27120	Trumbull Ins Co	183	0.0002%	124	0	0.00%
		11000	Sentinel Ins Co Ltd	67	0.0001%	21	0	0.00%
				538,383	**0.4774%**	**533,064**	**83,616**	**15.69%**
23	645		OREGON MUT GRP					
		14907	Oregon Mut Ins Co	515,749	0.4573%	504,092	259,939	51.57%
				515,749	**0.4573%**	**504,092**	**259,939**	**51.57%**
24	3416		AXIS Capital Grp					
		37273	Axis Ins Co	458,074	0.4062%	526,442	-47,665	-9.05%
		20370	AXIS Reins Co	4,983	0.0044%	3,795	-3,500	-92.23%
				463,057	**0.4106%**	**530,237**	**-51,165**	**-9.65%**
25	69		FARMERS INS GRP					
		21709	Truck Ins Exch	219,650	0.1948%	246,963	37,654	15.25%
		21652	Farmers Ins Exch	174,086	0.1544%	210,074	22,992	10.94%
		21687	Mid Century Ins Co	55,457	0.0492%	62,002	8,363	13.49%
		11185	Foremost Ins Co Grand Rapids MI	400	0.0004%	83	0	0.00%
				449,593	**0.3987%**	**519,122**	**69,009**	**13.29%**
26	796		QBE INS GRP					
		37257	Praetorian Ins Co	396,304	0.3514%	363,066	-41,242	-11.36%
		39217	QBE Ins Corp	25,202	0.0223%	17,351	-513	-2.96%
		27740	North Pointe Ins Co	354	0.0003%	347	-197	-56.77%
				421,860	**0.3741%**	**380,764**	**-41,952**	**-11.02%**
27	3239		Allied World Assur Holding Grp					
		19489	Allied World Assur Co US Inc	359,983	0.3192%	191,402	71,384	37.30%
		16624	Darwin Natl Assur Co	5,650	0.0050%	5,348	2,133	39.88%
				365,633	**0.3242%**	**196,750**	**73,517**	**37.37%**
28	23108		Lumbermens Underwriting Alliance					
		23108	Lumbermens Underwriting Alliance	319,943	0.2837%	269,389	512	0.19%
				319,943	**0.2837%**	**269,389**	**512**	**0.19%**
29	38300		Samsung Fire & Marine Ins Co Ltd					
		38300	Samsung Fire & Marine Ins Co Ltd	241,226	0.2139%	173,745	63,000	36.26%
				241,226	**0.2139%**	**173,745**	**63,000**	**36.26%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: BOILER & MACHINERY [27]

Sorted by Market Share

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Licensed companies only

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30	248	UNITED FIRE & CAS GRP						
		31453	Financial Pacific Ins Co	232,613	0.2063%	256,648	91,025	35.47%
				232,613	**0.2063%**	**256,648**	**91,025**	**35.47%**
31	349	FLORISTS MUT GRP						
		13978	Florists Mut Ins Co	179,527	0.1592%	160,734	130,845	81.40%
				179,527	**0.1592%**	**160,734**	**130,845**	**81.40%**
32	98	WR Berkley Corp GRP						
		40045	Starnet Ins Co	84,666	0.0751%	36,766	10,469	28.47%
		38911	Berkley Natl Ins Co	77,523	0.0687%	56,944	20,681	36.32%
		29580	Berkley Regional Ins Co	6,298	0.0056%	2,259	577	25.54%
		25224	Great Divide Ins Co	2,825	0.0025%	2,724	0	0.00%
				171,312	**0.1519%**	**98,693**	**31,727**	**32.15%**
33	3219	NKSJ Holdings Inc Grp						
		11126	Sompo Japan Ins Co of Amer	153,058	0.1357%	368,346	64,382	17.48%
				153,058	**0.1357%**	**368,346**	**64,382**	**17.48%**
34	1129	White Mountains Grp						
		27154	Atlantic Specialty Ins Co	138,630	0.1229%	122,536	1,812	1.48%
		20621	OneBeacon Amer Ins Co	4,693	0.0042%	24,862	-3,841	-15.45%
		20648	Employers Fire Ins Co	25	0.0000%	2,441	-408	-16.71%
				143,348	**0.1271%**	**149,839**	**-2,437**	**-1.63%**
35	244	CINCINNATI FIN GRP						
		10677	Cincinnati Ins Co	115,246	0.1022%	74,389	10,482	14.09%
				115,246	**0.1022%**	**74,389**	**10,482**	**14.09%**
36	626	Ace Ltd Grp						
		22667	Ace Amer Ins Co	62,044	0.0550%	58,255	131,975	226.55%
		43575	Indemnity Ins Co Of North Amer	41,655	0.0369%	41,425	-9,906	-23.91%
		22748	Pacific Employers Ins Co	10,219	0.0091%	5,307	1,869	35.22%
				113,918	**0.1010%**	**104,987**	**123,938**	**118.05%**
37	517	HANNOVER GRP						
		41343	HDI Gerling Amer Ins Co	104,398	0.0926%	60,097	6,713	11.17%
				104,398	**0.0926%**	**60,097**	**6,713**	**11.17%**
38	27480	California Mut Ins Co						
		27480	California Mut Ins Co	74,039	0.0657%	49,023	10,025	20.45%
				74,039	**0.0657%**	**49,023**	**10,025**	**20.45%**
39	4702	Sparta Grp						
		20613	Sparta Ins Co	50,020	0.0444%	50,688	28,992	57.20%
				50,020	**0.0444%**	**50,688**	**28,992**	**57.20%**
40	4715	MS & AD Ins Grp						
		22551	Mitsui Sumitomo Ins USA Inc	28,603	0.0254%	14,422	0	0.00%
		20362	Mitsui Sumitomo Ins Co of Amer	9,473	0.0084%	7,269	0	0.00%
				38,076	**0.0338%**	**21,691**	**0**	**0.00%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: BOILER & MACHINERY [27]

Sorted by Market Share

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41	4670	Starr Grp						
		38318	Starr Ind & Liab Co	28,968	0.0257%	30,993	1,468	4.74%
				28,968	**0.0257%**	**30,993**	**1,468**	**4.74%**
42	256	ProSight GRP						
		16608	New York Marine & Gen Ins Co	27,745	0.0246%	19,979	51	0.26%
				27,745	**0.0246%**	**19,979**	**51**	**0.26%**
43	3703	Tower Grp						
		44300	Tower Ins Co Of NY	26,314	0.0233%	30,806	20,928	67.93%
				26,314	**0.0233%**	**30,806**	**20,928**	**67.93%**
44	38733	Alaska Natl Ins Co						
		38733	Alaska Natl Ins Co	24,246	0.0215%	24,551	0	0.00%
				24,246	**0.0215%**	**24,551**	**0**	**0.00%**
45	246	PENNSYLVANIA LUMBERMENS GRP						
		14974	Pennsylvania Lumbermens Mut Ins	11,745	0.0104%	12,622	0	0.00%
				11,745	**0.0104%**	**12,622**	**0**	**0.00%**
46	10499	Corepointe Ins Co						
		10499	Corepointe Ins Co	10,029	0.0089%	8,906	7	0.08%
				10,029	**0.0089%**	**8,906**	**7**	**0.08%**
47	225	IAT Reins Co Grp						
		23248	Occidental Fire & Cas Co Of NC	9,260	0.0082%	8,147	0	0.00%
		20010	Acceptance Ind Ins Co	715	0.0006%	3,316	11,836	356.94%
				9,975	**0.0088%**	**11,463**	**11,836**	**103.25%**
48	4701	Torus Ins Grp						
		25496	Torus Natl Ins Co	1,211	0.0011%	12,807	2,887	22.54%
				1,211	**0.0011%**	**12,807**	**2,887**	**22.54%**
49	158	FAIRFAX FIN GRP						
		25054	Hudson Ins Co	364	0.0003%	363	173	47.66%
				364	**0.0003%**	**363**	**173**	**47.66%**
50	291	MOTORISTS MUT GRP						
		13331	Motorists Commercial Mut Ins Co	245	0.0002%	245	0	0.00%
				245	**0.0002%**	**245**	**0**	**0.00%**
51	661	BCBS of SC Grp						
		12157	Companion Prop & Cas Ins Co	75	0.0001%	2,030	1,020	50.25%
				75	**0.0001%**	**2,030**	**1,020**	**50.25%**
52	175	STATE AUTO MUT GRP						
		30945	Plaza Ins Co	70	0.0001%	4,997	-535	-10.71%
				70	**0.0001%**	**4,997**	**-535**	**-10.71%**
			Line Total:	**112,774,866**	**100.0000%**	**109,601,528**	**80,157,332**	**73.14%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: CREDIT [28]

Sorted by Market Share

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Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
1	761	ALLIANZ INS GRP						
		20516	Euler Hermes N Amer Ins Co	37,391,887	36.8925%	34,356,235	9,124,226	26.56%
				37,391,887	**36.8925%**	**34,356,235**	**9,124,226**	**26.56%**
2	84	American Financial Grp						
		16691	Great Amer Ins Co	7,571,597	7.4705%	8,024,758	1,941,270	24.19%
		26344	Great Amer Assur Co	3,086,499	3.0453%	6,291,166	1,262,967	20.08%
		26832	Great Amer Alliance Ins Co	5,001	0.0049%	79,545	59,486	74.78%
				10,663,097	**10.5207%**	**14,395,469**	**3,263,723**	**22.67%**
3	31887	Coface N Amer Ins Co						
		31887	Coface N Amer Ins Co	9,990,407	9.8570%	9,159,307	2,742,198	29.94%
				9,990,407	**9.8570%**	**9,159,307**	**2,742,198**	**29.94%**
4	19	Assurant Inc Grp						
		10111	American Bankers Ins Co Of FL	5,556,356	5.4821%	5,557,695	201,127	3.62%
		42978	American Security Ins Co	3,293,004	3.2490%	3,293,012	54,842	1.67%
		19615	American Reliable Ins Co	516,800	0.5099%	522,262	318,766	61.04%
				9,366,160	**9.2411%**	**9,372,969**	**574,735**	**6.13%**
5	408	AMERICAN NATL FIN GRP						
		28401	American Natl Prop & Cas Co	8,435,534	8.3229%	6,219,787	2,186,849	35.16%
				8,435,534	**8.3229%**	**6,219,787**	**2,186,849**	**35.16%**
6	25422	Atradius Trade Credit Ins Co						
		25422	Atradius Trade Credit Ins Co	7,669,976	7.5675%	7,439,864	-513,412	-6.90%
				7,669,976	**7.5675%**	**7,439,864**	**-513,412**	**-6.90%**
7	8	ALLSTATE INS GRP						
		36455	Northbrook Ind Co	5,394,326	5.3223%	7,149,012	2,831,333	39.60%
				5,394,326	**5.3223%**	**7,149,012**	**2,831,333**	**39.60%**
8	150	OLD REPUBLIC GRP						
		24147	Old Republic Ins Co	4,702,538	4.6397%	4,256,961	-1,323,696	-31.09%
				4,702,538	**4.6397%**	**4,256,961**	**-1,323,696**	**-31.09%**
9	468	Aegon US Holding Grp						
		10952	Stonebridge Cas Ins Co	2,668,914	2.6333%	1,663,325	488,954	29.40%
				2,668,914	**2.6333%**	**1,663,325**	**488,954**	**29.40%**
10	796	QBE INS GRP						
		39217	QBE Ins Corp	2,372,914	2.3412%	2,186,943	1,179,682	53.94%
				2,372,914	**2.3412%**	**2,186,943**	**1,179,682**	**53.94%**
11	984	HCC INS HOLDINGS GRP						
		29599	US Specialty Ins Co	786,709	0.7762%	746,541	128,287	17.18%
				786,709	**0.7762%**	**746,541**	**128,287**	**17.18%**
12	697	VAN ENT GRP						
		37060	Old United Cas Co	489,918	0.4834%	380,384	64,393	16.93%
				489,918	**0.4834%**	**380,384**	**64,393**	**16.93%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

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13	16705	Dealers Assur Co						
		16705	Dealers Assur Co	328,744	0.3244%	238,884	160,000	66.98%
				328,744	**0.3244%**	**238,884**	**160,000**	**66.98%**
14	669	ZALE CORP GRP						
		30325	Zale Ind Co	294,980	0.2910%	294,980	28,087	9.52%
				294,980	**0.2910%**	**294,980**	**28,087**	**9.52%**
15	2538	AmTrust NGH Grp						
		25011	Wesco Ins Co	281,640	0.2779%	351,239	13,345	3.80%
				281,640	**0.2779%**	**351,239**	**13,345**	**3.80%**
16	212	ZURICH INS GRP						
		16535	Zurich Amer Ins Co	252,776	0.2494%	254,828	141,924	55.69%
				252,776	**0.2494%**	**254,828**	**141,924**	**55.69%**
17	26905	Century Natl Ins Co						
		26905	Century Natl Ins Co	129,217	0.1275%	146,708	11,794	8.04%
				129,217	**0.1275%**	**146,708**	**11,794**	**8.04%**
18	12	AMERICAN INTL GRP						
		40525	United Guar Credit Ins Co	85,522	0.0844%	97,151	-121,770	-125.34%
				85,522	**0.0844%**	**97,151**	**-121,770**	**-125.34%**
19	626	Ace Ltd Grp						
		22667	Ace Amer Ins Co	24,589	0.0243%	24,589	-57,876	-235.37%
				24,589	**0.0243%**	**24,589**	**-57,876**	**-235.37%**
20	4725	Enstar Grp						
		15563	SeaBright Ins Co	22,909	0.0226%	22,909	-10,114	-44.15%
				22,909	**0.0226%**	**22,909**	**-10,114**	**-44.15%**
21	18538	Red Rock Ins Co						
		18538	Red Rock Ins Co	800	0.0008%	800	-22,792	-2849.00%
				800	**0.0008%**	**800**	**-22,792**	**-2849.00%**
22	218	CNA INS GRP						
		20443	Continental Cas Co	140	0.0001%	121	0	0.00%
				140	**0.0001%**	**121**	**0**	**0.00%**
			Line Total:	**101,353,697**	**100.0000%**	**98,759,006**	**20,889,870**	**21.15%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: WARRANTY [30]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
1	2538	AmTrust NGH Grp						
		25011	Wesco Ins Co	28,024,154	22.4257%	20,221,050	6,492,414	32.11%
		19879	Security Natl Ins Co	1,535,878	1.2291%	712,977	440,826	61.83%
				29,560,032	**23.6548%**	**20,934,027**	**6,933,240**	**33.12%**
2	212	ZURICH INS GRP						
		41181	Universal Underwriters Ins Co	20,831,751	16.6702%	13,893,681	13,251,139	95.38%
				20,831,751	**16.6702%**	**13,893,681**	**13,251,139**	**95.38%**
3	16705	Dealers Assur Co						
		16705	Dealers Assur Co	11,400,097	9.1227%	10,660,047	4,555,944	42.74%
				11,400,097	**9.1227%**	**10,660,047**	**4,555,944**	**42.74%**
4	660	MERCURY GEN GRP						
		16810	American Mercury Ins Co	11,032,756	8.8287%	9,274,591	6,970,429	75.16%
				11,032,756	**8.8287%**	**9,274,591**	**6,970,429**	**75.16%**
5	471	Wells Fargo Grp						
		39527	Heritage Ind Co	10,781,006	8.6273%	9,595,764	9,451,859	98.50%
				10,781,006	**8.6273%**	**9,595,764**	**9,451,859**	**98.50%**
6	26492	Courtesy Ins Co						
		26492	Courtesy Ins Co	7,524,416	6.0213%	5,205,693	3,442,880	66.14%
				7,524,416	**6.0213%**	**5,205,693**	**3,442,880**	**66.14%**
7	150	OLD REPUBLIC GRP						
		24147	Old Republic Ins Co	7,471,234	5.9787%	2,421,297	1,836,442	75.85%
				7,471,234	**5.9787%**	**2,421,297**	**1,836,442**	**75.85%**
8	19	Assurant Inc Grp						
		10111	American Bankers Ins Co Of FL	3,989,745	3.1927%	2,017,242	808,829	40.10%
		42978	American Security Ins Co	2,347,699	1.8787%	1,314,619	1,066,765	81.15%
		42986	Standard Guar Ins Co	30,929	0.0248%	291,277	45,041	15.46%
		19615	American Reliable Ins Co	2,942	0.0024%	4,508	148	3.28%
				6,371,315	**5.0985%**	**3,627,646**	**1,920,783**	**52.95%**
9	12	AMERICAN INTL GRP						
		23841	New Hampshire Ins Co	5,424,113	4.3405%	1,577,150	348,366	22.09%
				5,424,113	**4.3405%**	**1,577,150**	**348,366**	**22.09%**
10	4736	GGC Grp						
		21075	Financial Amer Prop & Cas Ins Co	4,756,771	3.8065%	3,947,190	1,704,900	43.19%
				4,756,771	**3.8065%**	**3,947,190**	**1,704,900**	**43.19%**
11	32107	Sutter Ins Co						
		32107	Sutter Ins Co	4,042,201	3.2347%	3,429,122	3,420,726	99.76%
				4,042,201	**3.2347%**	**3,429,122**	**3,420,726**	**99.76%**
12	4254	The Warranty Grp						
		40827	Virginia Surety Co Inc	3,131,812	2.5062%	3,370,044	2,042,439	60.61%
				3,131,812	**2.5062%**	**3,370,044**	**2,042,439**	**60.61%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: WARRANTY [30]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
13	4670	Starr Grp						
		38318	Starr Ind & Liab Co	1,123,477	0.8990%	346,313	303,798	87.72%
				1,123,477	**0.8990%**	**346,313**	**303,798**	**87.72%**
14	140	NATIONWIDE CORP GRP						
		11991	National Cas Co	512,169	0.4099%	963,926	1,041,186	108.02%
				512,169	**0.4099%**	**963,926**	**1,041,186**	**108.02%**
15	79	Ally Ins Holdings Grp						
		38601	MIC Prop & Cas Ins Corp	385,560	0.3085%	420,153	29,957	7.13%
				385,560	**0.3085%**	**420,153**	**29,957**	**7.13%**
16	84	American Financial Grp						
		22136	Great Amer Ins Co of NY	182,766	0.1463%	101,937	1,298	1.27%
		16691	Great Amer Ins Co	74,031	0.0592%	126,618	-13,075	-10.33%
		26344	Great Amer Assur Co	41,895	0.0335%	74,053	-78,044	-105.39%
				298,692	**0.2390%**	**302,608**	**-89,821**	**-29.68%**
17	218	CNA INS GRP						
		20443	Continental Cas Co	99,281	0.0794%	95,148	70,637	74.24%
				99,281	**0.0794%**	**95,148**	**70,637**	**74.24%**
18	31	BERKSHIRE HATHAWAY GRP						
		38865	California Ins Co	90,000	0.0720%	90,000	1,700	1.89%
				90,000	**0.0720%**	**90,000**	**1,700**	**1.89%**
19	8	ALLSTATE INS GRP						
		36455	Northbrook Ind Co	83,376	0.0667%	1,041,156	258,182	24.80%
				83,376	**0.0667%**	**1,041,156**	**258,182**	**24.80%**
20	26565	Ohio Ind Co						
		26565	Ohio Ind Co	44,140	0.0353%	37,214	5,568	14.96%
				44,140	**0.0353%**	**37,214**	**5,568**	**14.96%**
			Line Total:	**124,964,199**	**100.0000%**	**91,232,770**	**57,500,354**	**63.03%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: AGGREGATE WRITE-INS FOR OTHER LINES [34]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
1	34738	Arag Ins Co						
		34738	Arag Ins Co	18,320,409	24.3365%	18,316,857	8,445,724	46.11%
				18,320,409	**24.3365%**	**18,316,857**	**8,445,724**	**46.11%**
2	3702	Loya Grp						
		12589	Loya Cas Ins Co	10,407,120	13.8246%	10,407,120	0	0.00%
				10,407,120	**13.8246%**	**10,407,120**	**0**	**0.00%**
3	450	GENEVE HOLDINGS INC GRP						
		26581	Independence Amer Ins Co	9,985,095	13.2640%	9,786,961	6,433,608	65.74%
				9,985,095	**13.2640%**	**9,786,961**	**6,433,608**	**65.74%**
4	31	BERKSHIRE HATHAWAY GRP						
		34274	Central States Ind Co Of Omaha	3,743,666	4.9730%	3,746,801	30,272	0.81%
		38865	California Ins Co	1,807,950	2.4016%	1,607,074	726,074	45.18%
				5,551,616	**7.3747%**	**5,353,875**	**756,346**	**14.13%**
5	19631	American Road Ins Co						
		19631	American Road Ins Co	5,211,839	6.9233%	5,211,839	712,160	13.66%
				5,211,839	**6.9233%**	**5,211,839**	**712,160**	**13.66%**
6	26492	Courtesy Ins Co						
		26492	Courtesy Ins Co	4,722,090	6.2727%	4,158,488	817,490	19.66%
				4,722,090	**6.2727%**	**4,158,488**	**817,490**	**19.66%**
7	4716	Fortress Grp						
		26220	Yosemite Ins Co	4,697,084	6.2395%	3,341,821	693,133	20.74%
				4,697,084	**6.2395%**	**3,341,821**	**693,133**	**20.74%**
8	41	CITIGROUP GRP						
		41211	Triton Ins Co	3,388,604	4.5014%	3,523,400	944,690	26.81%
				3,388,604	**4.5014%**	**3,523,400**	**944,690**	**26.81%**
9	8	ALLSTATE INS GRP						
		30210	Esurance Prop & Cas Ins Co	2,309,208	3.0675%	2,309,208	0	0.00%
		19240	Allstate Ind Co	189,559	0.2518%	162,948	868	0.53%
		19232	Allstate Ins Co	51,100	0.0679%	45,893	0	0.00%
				2,549,867	**3.3872%**	**2,518,049**	**868**	**0.03%**
10	626	Ace Ltd Grp						
		22667	Ace Amer Ins Co	2,486,210	3.3026%	2,486,210	220,719	8.88%
		18279	Bankers Standard Ins Co	323	0.0004%	323	21	6.50%
				2,486,533	**3.3031%**	**2,486,533**	**220,740**	**8.88%**
11	468	Aegon US Holding Grp						
		10952	Stonebridge Cas Ins Co	1,439,928	1.9128%	1,448,141	292,600	20.21%
				1,439,928	**1.9128%**	**1,448,141**	**292,600**	**20.21%**
12	26565	Ohio Ind Co						
		26565	Ohio Ind Co	1,415,102	1.8798%	1,415,102	-11,860	-0.84%
				1,415,102	**1.8798%**	**1,415,102**	**-11,860**	**-0.84%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: AGGREGATE WRITE-INS FOR OTHER LINES [34]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
13	98		WR Berkley Corp GRP					
		23612	Midwest Employers Cas Co	1,414,640	1.8792%	1,431,233	9,425,206	658.54%
				1,414,640	**1.8792%**	**1,431,233**	**9,425,206**	**658.54%**
14	23132		RVI Amer Ins Co					
		23132	RVI Amer Ins Co	1,030,669	1.3691%	619,649	0	0.00%
				1,030,669	**1.3691%**	**619,649**	**0**	**0.00%**
15	1285		XL AMER GRP					
		22322	Greenwich Ins Co	1,021,005	1.3563%	766,775	646,049	84.26%
				1,021,005	**1.3563%**	**766,775**	**646,049**	**84.26%**
16	1279		Arch Ins Grp					
		11150	Arch Ins Co	616,193	0.8185%	597,093	-384,125	-64.33%
				616,193	**0.8185%**	**597,093**	**-384,125**	**-64.33%**
17	181		SWISS RE GRP					
		39845	Westport Ins Corp	398,407	0.5292%	473,103	359,470	75.98%
				398,407	**0.5292%**	**473,103**	**359,470**	**75.98%**
18	19		Assurant Inc Grp					
		10111	American Bankers Ins Co Of FL	349,040	0.4637%	349,040	33,048	9.47%
		19615	American Reliable Ins Co	42,588	0.0566%	43,148	20,912	48.47%
				391,628	**0.5202%**	**392,188**	**53,960**	**13.76%**
19	785		MARKEL CORP GRP					
		38970	Markel Ins Co	123,372	0.1639%	100,085	10,211	10.20%
				123,372	**0.1639%**	**100,085**	**10,211**	**10.20%**
20	796		QBE INS GRP					
		24449	Regent Ins Co	61,925	0.0823%	42,371	151,103	356.62%
				61,925	**0.0823%**	**42,371**	**151,103**	**356.62%**
21	84		American Financial Grp					
		16691	Great Amer Ins Co	37,004	0.0492%	-229,858	-501,184	218.04%
				37,004	**0.0492%**	**-229,858**	**-501,184**	**218.04%**
22	27502		Western Gen Ins Co					
		27502	Western Gen Ins Co	9,183	0.0122%	17,614	1,500	8.52%
				9,183	**0.0122%**	**17,614**	**1,500**	**8.52%**
23	1281		BANKAMERICA CORP GRP					
		24813	Balboa Ins Co	345	0.0005%	345	1,992	577.39%
				345	**0.0005%**	**345**	**1,992**	**577.39%**
			Line Total:	**75,279,658**	**100.0000%**	**72,178,784**	**29,069,681**	**40.27%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: TOTALS [35]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
1	69	FARMERS INS GRP						
		21687	Mid Century Ins Co	1,612,871,728	2.8033%	1,671,608,268	898,098,974	53.73%
		21652	Farmers Ins Exch	1,323,778,166	2.3008%	1,290,297,951	712,770,906	55.24%
		21660	Fire Ins Exch	855,962,286	1.4877%	826,581,113	369,235,573	44.67%
		12963	21st Century Ins Co	537,187,768	0.9337%	544,188,443	283,658,541	52.13%
		21709	Truck Ins Exch	327,651,559	0.5695%	332,989,952	226,259,857	67.95%
		25089	Coast Natl Ins Co	284,065,237	0.4937%	301,821,204	178,189,287	59.04%
		11185	Foremost Ins Co Grand Rapids MI	177,557,919	0.3086%	173,762,880	89,784,454	51.67%
		10317	Neighborhood Spirit Prop & Cas Co	18,084,187	0.0314%	18,991,250	7,813,421	41.14%
		36404	21st Century Cas Co	15,355,718	0.0267%	15,410,631	9,219,393	59.82%
		11800	Foremost Prop & Cas Ins Co	11,259,594	0.0196%	10,738,485	6,653,278	61.96%
		10315	Civic Prop & Cas Co	5,502,825	0.0096%	6,160,814	2,264,150	36.75%
		10318	Exact Prop & Cas Co Inc	3,788,035	0.0066%	5,120,606	1,344,055	26.25%
		41513	Foremost Signature Ins Co	3,221,528	0.0056%	513,141	200,024	38.98%
		34789	21st Century Centennial Ins Co	1,166,136	0.0020%	1,079,851	644,090	59.65%
		20796	21st Century Premier Ins Co	83,318	0.0001%	88,921	478,346	537.94%
				5,177,536,004	**8.9990%**	**5,199,353,510**	**2,786,614,349**	**53.60%**
2	176	STATE FARM GRP						
		25178	State Farm Mut Auto Ins Co	3,011,086,703	5.2335%	2,922,003,555	1,886,036,690	64.55%
		25151	State Farm Gen Ins Co	2,055,912,270	3.5733%	2,107,196,062	875,449,508	41.55%
		25143	State Farm Fire & Cas Co	78,289,388	0.1361%	76,786,344	60,668,898	79.01%
				5,145,288,361	**8.9429%**	**5,105,985,961**	**2,822,155,096**	**55.27%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: TOTALS [35]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
3	111	LIBERTY MUT GRP						
		23035	Liberty Mut Fire Ins Co	718,021,089	1.2480%	728,241,573	464,253,136	63.75%
		24740	Safeco Ins Co Of Amer	570,105,114	0.9909%	560,289,730	491,545,494	87.73%
		23043	Liberty Mut Ins Co	380,000,866	0.6605%	382,863,145	81,835,235	21.37%
		10836	Golden Eagle Ins Corp	276,506,501	0.4806%	277,753,318	128,042,434	46.10%
		24198	Peerless Ins Co	192,502,203	0.3346%	193,835,909	66,019,205	34.06%
		19917	Liberty Ins Underwriters Inc	129,468,704	0.2250%	120,759,835	65,032,183	53.85%
		42404	Liberty Ins Corp	121,995,702	0.2120%	117,854,229	88,026,857	74.69%
		24732	General Ins Co Of Amer	86,430,862	0.1502%	75,031,418	26,709,458	35.60%
		26042	Wausau Underwriters Ins Co	77,210,310	0.1342%	92,885,783	85,624,262	92.18%
		24724	First Natl Ins Co Of Amer	75,989,397	0.1321%	79,791,923	42,652,581	53.45%
		39012	Safeco Ins Co Of IL	67,304,434	0.1170%	68,510,275	21,035,360	30.70%
		19690	American Economy Ins Co	48,780,950	0.0848%	50,081,171	18,945,862	37.83%
		37214	American States Preferred Ins Co	42,159,245	0.0733%	41,402,006	25,409,719	61.37%
		19704	American States Ins Co	39,950,502	0.0694%	42,048,985	19,728,609	46.92%
		24171	Netherlands Ins Co The	28,268,448	0.0491%	29,418,706	13,875,906	47.17%
		18333	Peerless Ind Ins Co	27,509,984	0.0478%	27,080,585	21,911,218	80.91%
		21458	Employers Ins of Wausau	22,676,854	0.0394%	22,843,855	24,180,528	105.85%
		24082	Ohio Security Ins Co	15,274,106	0.0265%	3,721,214	1,009,282	27.12%
		24066	American Fire & Cas Co	14,222,483	0.0247%	8,832,285	5,177,025	58.61%
		24074	Ohio Cas Ins Co	12,878,801	0.0224%	9,100,688	12,544,470	137.84%
		33588	First Liberty Ins Corp	10,425,272	0.0181%	8,479,876	6,430,475	75.83%
		44393	West Amer Ins Co	8,107,114	0.0141%	1,908,280	954,124	50.00%
		26069	Wausau Business Ins Co	6,357,731	0.0111%	8,913,709	14,782,163	165.84%
		33600	LM Ins Corp	4,008,232	0.0070%	5,314,513	4,582,852	86.23%
		41939	Liberty Northwest Ins Corp	3,694,726	0.0064%	4,710,550	-415,453	-8.82%
		19712	American States Ins Co Of TX	3,646,499	0.0063%	3,717,550	1,228,656	33.05%
				2,983,496,129	**5.1856%**	**2,965,391,111**	**1,731,121,641**	**58.38%**
4	8	ALLSTATE INS GRP						
		19240	Allstate Ind Co	1,341,093,921	2.3309%	1,323,323,744	831,925,446	62.87%
		19232	Allstate Ins Co	1,025,779,316	1.7829%	1,048,761,147	399,265,033	38.07%
		30210	Esurance Prop & Cas Ins Co	213,848,895	0.3717%	205,785,999	134,164,167	65.20%
		10358	Encompass Ins Co	85,302,208	0.1483%	83,646,249	37,313,799	44.61%
		36455	Northbrook Ind Co	5,557,492	0.0097%	8,262,454	3,918,562	47.43%
				2,671,581,832	**4.6434%**	**2,669,779,593**	**1,406,587,007**	**52.69%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: TOTALS [35]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
5	31	BERKSHIRE HATHAWAY GRP						
		35882	Geico Gen Ins Co	689,044,986	1.1976%	652,431,655	460,159,095	70.53%
		10855	Cypress Ins Co	506,561,632	0.8804%	439,211,684	256,327,678	58.36%
		22055	Geico Ind Co	256,959,047	0.4466%	247,483,351	199,670,313	80.68%
		38865	California Ins Co	250,517,807	0.4354%	250,316,931	113,666,034	45.41%
		22063	Government Employees Ins Co	235,038,467	0.4085%	227,765,298	147,194,660	64.63%
		41491	Geico Cas Co	160,608,327	0.2792%	157,297,210	98,640,497	62.71%
		34630	Oak River Ins Co	105,735,714	0.1838%	102,438,852	55,004,964	53.70%
		31470	Norguard Ins Co	76,030,349	0.1321%	66,666,440	33,049,162	49.57%
		25895	United States Liab Ins Co	48,845,584	0.0849%	44,304,757	14,692,645	33.16%
		42390	Amguard Ins Co	42,595,798	0.0740%	42,041,947	29,613,557	70.44%
		11843	Medical Protective Co	26,817,051	0.0466%	27,826,075	-1,754,665	-6.31%
		20052	National Liab & Fire Ins Co	21,186,644	0.0368%	13,919,171	-2,010,559	-14.44%
		11967	General Star Natl Ins Co	6,567,462	0.0114%	6,323,391	-2,492	-0.04%
		34274	Central States Ind Co Of Omaha	5,478,792	0.0095%	5,749,408	496,012	8.63%
		20087	National Ind Co	5,338,244	0.0093%	4,974,060	4,698,766	94.47%
		11673	Redwood Fire & Cas Ins Co	3,247,537	0.0056%	1,596,704	-10,251,959	-642.07%
		27812	Columbia Ins Co	3,169,795	0.0055%	2,991,547	490,213	16.39%
		37923	Seaworthy Ins Co	2,763,113	0.0048%	2,494,725	1,832,505	73.46%
		22039	General Reins Corp	2,635,518	0.0046%	2,719,181	-2,052,989	-75.50%
		38962	Genesis Ins Co	2,330,678	0.0041%	2,647,739	5,771,855	217.99%
		14702	Eastguard Ins Co	1,643,406	0.0029%	1,903,051	559,894	29.42%
				2,453,115,951	**4.2637%**	**2,303,103,177**	**1,405,795,186**	**61.04%**
6	3548	Travelers Grp						
		25674	Travelers Prop Cas Co Of Amer	1,275,723,881	2.2173%	1,239,859,822	576,186,792	46.47%
		36137	Travelers Commercial Ins Co	234,453,581	0.4075%	207,678,143	86,693,016	41.74%
		19070	Standard Fire Ins Co	195,203,254	0.3393%	207,673,838	117,462,071	56.56%
		31194	Travelers Cas & Surety Co Of Amer	190,387,064	0.3309%	178,367,932	45,156,514	25.32%
		25682	Travelers Ind Co Of CT	177,112,620	0.3078%	174,837,416	91,554,833	52.37%
		19046	Travelers Cas Ins Co Of Amer	165,451,805	0.2876%	164,449,761	80,714,457	49.08%
		24767	St Paul Fire & Marine Ins Co	69,841,108	0.1214%	69,883,330	21,881,840	31.31%
		36161	Travelers Prop Cas Ins Co	36,386,885	0.0632%	67,471,059	28,004,474	41.51%
		24015	Northland Ins Co	25,952,271	0.0451%	28,392,750	19,018,970	66.99%
		24791	St Paul Mercury Ins Co	15,537,018	0.0270%	21,687,062	52,558,283	242.35%
		25887	United States Fidelity & Guar Co	9,816,540	0.0171%	34,557,441	36,000,136	104.17%
		19038	Travelers Cas & Surety Co	5,443,547	0.0095%	7,029,430	7,178,885	102.13%
		36463	Discover Prop & Cas Ins Co	1,898,330	0.0033%	8,977,011	-186,962	-2.08%
		25658	Travelers Ind Co	1,103,972	0.0019%	1,312,608	5,892,555	448.92%
		25879	Fidelity & Guar Ins Underwriters Inc	822,312	0.0014%	688,795	995,040	144.46%
		41483	Farmington Cas Co	429,828	0.0007%	462,405	447,043	96.68%
		24775	St Paul Guardian Ins Co	121,813	0.0002%	169,457	995,211	587.29%
		36170	Travelers Cas Co Of CT	15,058	0.0000%	15,058	989,860	6573.65%
		19224	St Paul Protective Ins Co	219	0.0000%	1,718	2,156,585	.25528.81%
				2,405,701,106	**4.1813%**	**2,413,515,036**	**1,173,699,603**	**48.63%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: TOTALS [35]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
7	1318		Auto Club Enterprises Ins Grp					
		15598	Interins Exch Of The Automobile Club	2,133,651,989	3.7085%	2,116,089,672	1,239,281,700	58.56%
				2,133,651,989	**3.7085%**	**2,116,089,672**	**1,239,281,700**	**58.56%**
8	660		MERCURY GEN GRP					
		27553	Mercury Ins Co	1,350,176,279	2.3467%	1,336,543,614	834,840,754	62.46%
		38342	California Automobile Ins Co	410,813,797	0.7140%	392,790,480	258,964,162	65.93%
		11908	Mercury Cas Co	353,838,721	0.6150%	348,781,102	178,421,243	51.16%
		16810	American Mercury Ins Co	11,033,756	0.0192%	9,278,961	6,970,429	75.12%
				2,125,862,553	**3.6949%**	**2,087,394,157**	**1,279,196,588**	**61.28%**
9	1278		CSAA Ins Grp					
		15539	CSAA Ins Exch	1,802,643,021	3.1331%	1,834,197,132	1,008,792,916	55.00%
		10921	CSAA Fire & Cas Ins Co	59,170,290	0.1028%	57,399,730	28,748,717	50.09%
		37770	CSAA Gen Ins Co	40,342,945	0.0701%	38,483,862	24,933,654	64.79%
				1,902,156,256	**3.3061%**	**1,930,080,724**	**1,062,475,287**	**55.05%**
10	12		AMERICAN INTL GRP					
		19445	National Union Fire Ins Co Of Pitts	896,437,175	1.5581%	879,108,249	644,307,753	73.29%
		19402	AIG Prop Cas Co	269,932,757	0.4692%	264,397,040	101,735,621	38.48%
		23841	New Hampshire Ins Co	127,041,198	0.2208%	109,622,961	-2,235,884	-2.04%
		19429	Insurance Co Of The State Of PA	121,788,244	0.2117%	133,190,808	149,607,653	112.33%
		23809	Granite State Ins Co	108,670,885	0.1889%	111,359,810	63,794,744	57.29%
		19410	Commerce & Industry Ins Co	94,278,370	0.1639%	89,137,502	55,560,690	62.33%
		15873	United Guar Residential Ins Co	45,368,796	0.0789%	35,577,064	24,124,953	67.81%
		26999	United Guar Mortgage Ind Co	11,096,678	0.0193%	11,140,972	16,827,471	151.04%
		19380	American Home Assur Co	5,685,197	0.0099%	6,648,088	-27,674,128	-416.27%
		40525	United Guar Credit Ins Co	85,522	0.0001%	97,151	-121,770	-125.34%
		19399	AIU Ins Co	580	0.0000%	580	8,202,611	-14243.28%
				1,680,385,402	**2.9207%**	**1,640,280,225**	**1,034,129,714**	**63.05%**
11	140		NATIONWIDE CORP GRP					
		19100	Amco Ins Co	661,438,430	1.1496%	651,065,355	345,505,133	53.07%
		23787	Nationwide Mut Ins Co	258,579,912	0.4494%	244,675,777	118,955,342	48.62%
		42579	Allied Prop & Cas Ins Co	198,663,071	0.3453%	196,418,622	110,717,380	56.37%
		25453	Nationwide Ins Co Of Amer	153,280,316	0.2664%	148,207,303	92,205,372	62.21%
		28223	Nationwide Agribusiness Ins Co	125,425,946	0.2180%	121,568,131	65,991,962	54.28%
		42889	Victoria Fire & Cas Co	66,536,380	0.1156%	65,562,561	42,037,927	64.12%
		15580	Scottsdale Ind Co	60,215,880	0.1047%	56,409,293	33,288,453	59.01%
		42285	Veterinary Pet Ins Co	44,544,839	0.0774%	43,566,538	26,805,721	61.53%
		11991	National Cas Co	25,814,561	0.0449%	22,583,085	15,868,990	70.27%
		13242	Titan Ind Co	15,439,960	0.0268%	17,966,457	9,824,637	54.68%
		13838	Farmland Mut Ins Co	11,970,928	0.0208%	9,253,729	4,413,633	47.70%
		22209	Freedom Specialty Ins Co	11,016,106	0.0191%	9,597,397	4,088,743	42.60%
		23779	Nationwide Mut Fire Ins Co	10,099,345	0.0176%	10,200,760	5,197,308	50.95%
		42587	Depositors Ins Co	8,715,091	0.0151%	8,296,090	4,856,292	58.54%
		18961	Crestbrook Ins Co	4,492,730	0.0078%	3,934,487	1,543,183	39.22%
				1,656,233,495	**2.8787%**	**1,609,305,585**	**881,300,076**	**54.76%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

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12	91	HARTFORD FIRE & CAS GRP						
		19682	Hartford Fire In Co	281,499,582	0.4893%	270,547,469	182,874,798	67.59%
		30104	Hartford Underwriters Ins Co	279,407,151	0.4856%	274,513,976	189,602,716	69.07%
		11000	Sentinel Ins Co Ltd	274,752,137	0.4775%	241,729,334	153,429,005	63.47%
		29424	Hartford Cas Ins Co	180,567,768	0.3138%	223,560,262	98,114,355	43.89%
		29459	Twin City Fire Ins Co Co	162,956,050	0.2832%	159,141,042	135,657,611	85.24%
		22357	Hartford Accident & Ind Co	119,498,877	0.2077%	118,276,767	107,427,394	90.83%
		37478	Hartford Ins Co Of The Midwest	106,361,639	0.1849%	129,280,972	103,250,873	79.87%
		27120	Trumbull Ins Co	55,784,976	0.0970%	37,549,986	28,190,412	75.07%
		34690	Property & Cas Ins Co Of Hartford	43,489,242	0.0756%	38,493,465	28,598,799	74.30%
				1,504,317,422	**2.6146%**	**1,493,093,273**	**1,027,145,963**	**68.79%**
13	212	ZURICH INS GRP						
		16535	Zurich Amer Ins Co	833,234,381	1.4482%	833,523,518	534,498,874	64.13%
		40142	American Zurich Ins Co	200,261,693	0.3481%	201,669,078	184,778,655	91.62%
		26247	American Guar & Liab Ins	104,990,390	0.1825%	111,922,955	59,204,408	52.90%
		39306	Fidelity & Deposit Co Of MD	80,268,178	0.1395%	79,062,880	9,019,684	11.41%
		21326	Empire Fire & Marine Ins Co	66,015,313	0.1147%	66,073,246	10,331,330	15.64%
		41181	Universal Underwriters Ins Co	59,524,496	0.1035%	50,844,257	30,628,110	60.24%
		27855	Zurich Amer Ins Co Of IL	37,219,013	0.0647%	29,429,008	16,463,136	55.94%
		19356	Maryland Cas Co	10,033,706	0.0174%	14,085,322	12,171,497	86.41%
		19372	Northern Ins Co Of NY	4,853,207	0.0084%	6,694,233	10,004,542	149.45%
		19305	Assurance Co Of Amer	3,653,447	0.0063%	4,932,759	3,284,107	66.58%
		34347	Colonial Amer Cas & Surety Co	350,000	0.0006%	495,268	130,377	26.32%
				1,400,403,824	**2.4340%**	**1,398,732,524**	**870,514,720**	**62.24%**
14	200	UNITED SERV AUTOMOBILE ASSN GRP						
		25941	United Serv Automobile Assn	559,306,902	0.9721%	556,100,081	303,602,572	54.59%
		25968	USAA Cas Ins Co	545,969,008	0.9489%	538,098,417	311,646,089	57.92%
		18600	USAA Gen Ind Co	130,701,392	0.2272%	119,379,241	76,585,834	64.15%
		21253	Garrison Prop & Cas Ins Co	98,782,326	0.1717%	94,261,262	70,617,639	74.92%
				1,334,759,628	**2.3199%**	**1,307,839,001**	**762,452,134**	**58.30%**
15	38	Chubb Inc Grp						
		20281	Federal Ins Co	991,585,311	1.7235%	989,331,286	366,552,382	37.05%
		20346	Pacific Ind Co	40,747,267	0.0708%	37,791,827	2,887,055	7.64%
		20397	Vigilant Ins Co	30,008,299	0.0522%	29,898,902	11,255,782	37.65%
		20303	Great Northern Ins Co	24,923,462	0.0433%	24,504,960	9,171,539	37.43%
		12777	Chubb Ind Ins Co	21,242,605	0.0369%	21,663,316	11,797,630	54.46%
		35181	Executive Risk Ind Inc	9,724,580	0.0169%	11,602,827	-9,807,675	-84.53%
		10052	Chubb Natl Ins Co	6,784,190	0.0118%	7,110,772	3,190,619	44.87%
				1,125,015,714	**1.9554%**	**1,121,903,890**	**395,047,332**	**35.21%**
16	35076	State Compensation Ins Fund						
		35076	State Compensation Ins Fund	1,112,517,683	1.9336%	1,109,993,774	825,775,316	74.39%
				1,112,517,683	**1.9336%**	**1,109,993,774**	**825,775,316**	**74.39%**

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17	155	PROGRESSIVE GRP						
		11770	United Financial Cas Co	422,674,454	0.7346%	401,511,138	273,605,825	68.14%
		27804	Progressive West Ins Co	293,710,459	0.5105%	290,727,731	206,254,553	70.94%
		10192	Progressive Select Ins Co	187,311,984	0.3256%	179,018,089	108,837,331	60.80%
		16322	Progressive Direct Ins Co	47,120,657	0.0819%	44,883,368	33,713,343	75.11%
		24260	Progressive Cas Ins Co	30,081,222	0.0523%	30,779,859	23,576,946	76.60%
		10193	Progressive Express Ins Co	15,550,284	0.0270%	15,151,489	8,161,499	53.87%
		10243	National Continental Ins Co	12,860,415	0.0224%	10,596,964	11,454,748	108.09%
				1,009,309,475	**1.7543%**	**972,668,638**	**665,604,245**	**68.43%**
18	2538	AmTrust NGH Grp						
		19879	Security Natl Ins Co	335,969,796	0.5839%	281,744,767	148,857,895	52.83%
		25011	Wesco Ins Co	210,539,897	0.3659%	168,364,805	77,840,960	46.23%
		22985	Sequoia Ins Co	96,530,233	0.1678%	104,393,705	78,657,970	75.35%
		29742	Integon Natl Ins Co	77,414,588	0.1346%	77,513,451	49,309,593	63.61%
		23728	National Gen Ins Co	61,475,023	0.1068%	62,791,325	32,365,442	51.54%
		42376	Technology Ins Co Inc	51,152,628	0.0889%	42,712,393	15,113,177	35.38%
		31488	Integon Preferred Ins Co	31,285,223	0.0544%	25,265,156	17,258,003	68.31%
		12832	Personal Express Ins Co	16,180,038	0.0281%	15,831,740	9,993,512	63.12%
		12718	Developers Surety & Ind Co	14,532,689	0.0253%	13,397,145	2,241,225	16.73%
		38660	MIC Gen Ins Corp	8,182,734	0.0142%	8,603,185	6,786,858	78.89%
		25550	Indemnity Co Of CA	4,553,950	0.0079%	4,312,986	-154,647	-3.59%
				907,816,799	**1.5779%**	**804,930,658**	**438,269,988**	**54.45%**
19	626	Ace Ltd Grp						
		22667	Ace Amer Ins Co	551,194,510	0.9580%	541,140,214	209,010,501	38.62%
		18279	Bankers Standard Ins Co	71,573,108	0.1244%	68,789,983	30,969,377	45.02%
		20699	Ace Prop & Cas Ins Co	67,929,890	0.1181%	65,417,334	28,641,781	43.78%
		10030	Westchester Fire Ins Co	54,071,830	0.0940%	46,039,720	1,752,562	3.81%
		42757	Agri Gen Ins Co	26,570,643	0.0462%	26,274,128	10,866,651	41.36%
		43575	Indemnity Ins Co Of North Amer	18,063,104	0.0314%	18,047,509	10,393,956	57.59%
		20702	Ace Fire Underwriters Ins Co	8,682,701	0.0151%	8,682,187	23,866,228	274.89%
		22713	Insurance Co of N Amer	1,325,063	0.0023%	1,363,042	-35,742,502	-2622.26%
		22748	Pacific Employers Ins Co	1,283,871	0.0022%	-1,570,896	8,147,653	-518.66%
				800,694,720	**1.3917%**	**774,183,221**	**287,906,207**	**37.19%**
20	218	CNA INS GRP						
		20443	Continental Cas Co	471,660,186	0.8198%	422,695,119	277,179,709	65.57%
		20508	Valley Forge Ins Co	85,784,207	0.1491%	84,498,496	54,414,095	64.40%
		20427	American Cas Co Of Reading PA	78,724,121	0.1368%	78,051,677	41,454,152	53.11%
		20478	National Fire Ins Co Of Hartford	58,266,603	0.1013%	65,761,403	30,478,126	46.35%
		35289	Continental Ins Co	32,323,432	0.0562%	34,139,519	70,814,873	207.43%
		13188	Western Surety Co	29,753,685	0.0517%	29,450,200	5,352,984	18.18%
		20494	Transportation Ins Co	20,986,570	0.0365%	24,424,818	15,596,047	63.85%
		24047	Surety Bonding Co Of Amer	577,921	0.0010%	513,038	-747,316	-145.66%
		13200	Universal Surety Of Amer	415	0.0000%	415	0	0.00%
				778,077,140	**1.3524%**	**739,534,685**	**494,542,670**	**66.87%**

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21	761	ALLIANZ INS GRP						
		21873	Firemans Fund Ins Co	300,489,397	0.5223%	305,287,107	223,218,862	73.12%
		22837	AGCS Marine Ins Co	89,768,881	0.1560%	90,415,296	33,664,650	37.23%
		21857	American Ins Co	76,221,998	0.1325%	84,538,320	33,713,241	39.88%
		21881	National Surety Corp	71,391,421	0.1241%	72,422,117	58,983,920	81.44%
		35300	Allianz Global Risks US Ins Co	49,645,105	0.0863%	48,288,056	8,383,961	17.36%
		11630	Jefferson Ins Co	44,816,682	0.0779%	43,198,750	16,290,222	37.71%
		21849	American Automobile Ins Co	44,288,811	0.0770%	49,183,434	26,341,196	53.56%
		20516	Euler Hermes N Amer Ins Co	37,391,887	0.0650%	34,356,235	9,124,226	26.56%
		21865	Associated Ind Corp	32,440,098	0.0564%	32,512,933	12,995,728	39.97%
		22810	Chicago Ins Co	52,791	0.0001%	52,745	5,126,156	9718.75%
				746,507,071	**1.2975%**	**760,254,993**	**427,842,162**	**56.28%**
22	3495	Infinity Prop & Cas Ins Grp						
		22268	Infinity Ins Co	590,529,182	1.0264%	572,412,156	382,606,285	66.84%
		20260	Infinity Select Ins Co	41,758,242	0.0726%	40,242,589	24,126,025	59.95%
		10068	Hillstar Ins Co	7,717,090	0.0134%	14,665,428	13,446,570	91.69%
		11738	Infinity Auto Ins Co	2,003,314	0.0035%	2,384,507	622,060	26.09%
				642,007,828	**1.1159%**	**629,704,680**	**420,800,940**	**66.83%**
23	158	FAIRFAX FIN GRP						
		13269	Zenith Ins Co	357,847,844	0.6220%	347,895,063	155,736,051	44.77%
		21113	United States Fire Ins Co	87,293,591	0.1517%	100,816,578	66,963,306	66.42%
		30120	Znat Ins Co	71,502,751	0.1243%	67,944,794	24,064,176	35.42%
		25054	Hudson Ins Co	59,370,031	0.1032%	56,011,654	33,492,878	59.80%
		21105	North River Ins Co	14,921,996	0.0259%	15,488,497	13,755,501	88.81%
		39969	American Safety Cas Ins Co	8,557,221	0.0149%	7,548,520	5,154,431	68.28%
		10936	Seneca Ins Co Inc	6,877,908	0.0120%	7,165,980	1,391,197	19.41%
		25534	TIG Ins Co	982,547	0.0017%	982,547	-6,452,548	-656.72%
		31348	Crum & Forster Ind Co	134,055	0.0002%	697,550	263,413	37.76%
		24384	Fairmont Specialty Ins Co	24	0.0000%	24	-1,494,940	!28916.67%
				607,487,968	**1.0559%**	**604,551,207**	**292,873,465**	**48.44%**
24	10779	CALIFORNIA EARTHQUAKE AUTHORITY						
		10779	CALIFORNIA EARTHQUAKE AUTHORITY	573,959,642	0.9976%	568,729,298	249,407	0.04%
				573,959,642	**0.9976%**	**568,729,298**	**249,407**	**0.04%**
25	3098	Tokio Marine Holdings Inc GRP						
		18058	Philadelphia Ind Ins Co	322,347,266	0.5603%	318,497,004	151,919,863	47.70%
		10945	Tokio Marine Amer Ins Co	118,616,526	0.2062%	109,845,056	35,783,633	32.58%
		15105	Safety Natl Cas Corp	100,879,342	0.1753%	95,874,988	48,091,814	50.16%
		32301	TNUS Ins Co	7,399,124	0.0129%	6,832,725	5,607,929	82.07%
		41238	Trans Pacific Ins Co	6,919,201	0.0120%	5,569,345	4,401,817	79.04%
		11123	Safety First Ins Co	255,149	0.0004%	124,942	67,275	53.84%
				556,416,608	**0.9671%**	**536,744,060**	**245,872,331**	**45.81%**

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Line of Business: TOTALS [35]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
26	922	American Assets Grp						
		27847	Insurance Co Of The West	488,996,137	0.8499%	483,959,656	207,592,426	42.89%
		40029	Explorer Ins Co	64,725,165	0.1125%	61,877,671	31,811,926	51.41%
				553,721,302	**0.9624%**	**545,837,327**	**239,404,352**	**43.86%**
27	84	American Financial Grp						
		16691	Great Amer Ins Co	122,807,318	0.2134%	114,885,588	35,622,401	31.01%
		43753	Republic Ind Co of CA	118,735,329	0.2064%	116,878,728	61,066,816	52.25%
		32620	National Interstate Ins Co	76,301,565	0.1326%	71,878,395	52,426,226	72.94%
		22179	Republic Ind Co Of Amer	68,687,618	0.1194%	67,603,668	29,878,900	44.20%
		26344	Great Amer Assur Co	57,769,187	0.1004%	57,913,050	8,825,515	15.24%
		22136	Great Amer Ins Co of NY	54,188,267	0.0942%	49,130,853	27,965,752	56.92%
		26832	Great Amer Alliance Ins Co	26,370,028	0.0458%	20,164,347	35,614,748	176.62%
		21172	Vanliner Ins Co	18,543,375	0.0322%	17,340,463	7,987,591	46.06%
		33723	Great Amer Spirit Ins Co	215,464	0.0004%	209,731	22,788	10.87%
		31135	Great Amer Security Ins Co	20,452	0.0000%	22,528	0	0.00%
		10646	Great Amer Contemporary Ins Co	16,653	0.0000%	12,899	0	0.00%
		41106	Triumphe Cas Co	6,702	0.0000%	48	1	2.08%
				543,661,958	**0.9449%**	**516,040,298**	**259,410,738**	**50.27%**
28	65	FM GLOBAL GRP						
		21482	Factory Mut Ins Co	381,752,847	0.6635%	366,944,187	59,809,631	16.30%
		10014	Affiliated Fm Ins Co	109,076,265	0.1896%	114,252,468	33,893,721	29.67%
				490,829,112	**0.8531%**	**481,196,655**	**93,703,352**	**19.47%**
29	796	QBE INS GRP						
		39217	QBE Ins Corp	223,129,481	0.3878%	225,114,668	104,132,451	46.26%
		37257	Praetorian Ins Co	104,756,634	0.1821%	98,831,678	105,642,782	106.89%
		25747	Unigard Ins Co	69,914,849	0.1215%	70,429,425	30,664,990	43.54%
		25240	NAU Country Ins Co	64,203,182	0.1116%	62,915,548	30,693,209	48.78%
		27740	North Pointe Ins Co	5,855,354	0.0102%	4,518,740	1,690,661	37.41%
		24414	General Cas Co Of WI	5,200,806	0.0090%	4,225,493	1,843,491	43.63%
		10340	Stonington Ins Co	3,569,715	0.0062%	4,065,813	2,884,251	70.94%
		25798	Unigard Ind Co	1,561,846	0.0027%	5,333,252	1,858,900	34.85%
		16217	National Farmers Union Prop & Cas	1,241,401	0.0022%	1,137,606	460,033	40.44%
		24449	Regent Ins Co	1,000,372	0.0017%	953,193	1,442,829	151.37%
				480,433,640	**0.8350%**	**477,525,416**	**281,313,597**	**58.91%**

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Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
30	150	OLD REPUBLIC GRP						
		24139	Old Republic Gen Ins Corp	166,847,656	0.2900%	154,695,303	133,864,853	86.53%
		24147	Old Republic Ins Co	163,964,201	0.2850%	151,323,632	105,361,601	69.63%
		11371	Great West Cas Co	35,660,687	0.0620%	35,503,850	17,555,690	49.45%
		12262	Pennsylvania Manufacturers Assoc Ins	24,067,391	0.0418%	25,238,630	18,838,760	74.64%
		28452	Republic Mortgage Ins Co	19,674,897	0.0342%	19,780,737	8,923,594	45.11%
		36897	Manufacturers Alliance Ins Co	4,510,463	0.0078%	5,537,813	6,650,815	120.10%
		40444	Old Republic Surety Co	3,473,113	0.0060%	3,131,241	276,484	8.83%
		41424	Pennsylvania Manufacturers Ind Co	1,865,824	0.0032%	1,530,318	2,599,700	169.88%
		20095	Bituminous Cas Corp	38,021	0.0001%	37,905	33,700	88.91%
		20109	Bituminous Fire & Marine Ins Co	32,590	0.0001%	30,766	29,300	95.23%
				420,134,843	**0.7302%**	**396,810,195**	**294,134,497**	**74.12%**
31	3363	Employers Holdings Grp						
		11512	Employers Compensation Ins Co	410,204,147	0.7130%	388,277,483	308,110,616	79.35%
				410,204,147	**0.7130%**	**388,277,483**	**308,110,616**	**79.35%**
32	1120	EVEREST REINS HOLDINGS GRP						
		10120	Everest Natl Ins Co	361,059,121	0.6276%	342,341,279	246,964,830	72.14%
		26921	Everest Reins Co	4,300,362	0.0075%	4,333,955	7,397,526	170.69%
				365,359,483	**0.6350%**	**346,675,234**	**254,362,356**	**73.37%**
33	1285	XL AMER GRP						
		37885	XL Specialty Ins Co	144,613,959	0.2514%	141,073,483	43,387,079	30.75%
		22322	Greenwich Ins Co	111,211,956	0.1933%	99,341,332	75,226,862	75.73%
		24554	XL Ins Amer Inc	75,123,447	0.1306%	69,249,880	13,802,592	19.93%
				330,949,362	**0.5752%**	**309,664,695**	**132,416,533**	**42.76%**
34	802	Capital Ins Grp						
		13544	California Capital Ins Co	278,043,668	0.4833%	270,000,869	142,299,401	52.70%
		23540	Monterey Ins Co	40,984,163	0.0712%	38,694,239	27,389,866	70.79%
		12890	Eagle W Ins Co	8,938,120	0.0155%	8,566,853	7,501,889	87.57%
				327,965,951	**0.5700%**	**317,261,961**	**177,191,156**	**55.85%**
35	10683	Wawanesa Gen Ins Co						
		10683	Wawanesa Gen Ins Co	326,752,896	0.5679%	317,838,319	239,675,969	75.41%
				326,752,896	**0.5679%**	**317,838,319**	**239,675,969**	**75.41%**
36	98	WR Berkley Corp GRP						
		10900	Preferred Employers Ins Co	121,755,683	0.2116%	92,221,452	38,473,318	41.72%
		10510	Carolina Cas Ins Co	51,645,843	0.0898%	49,331,224	49,969,036	101.29%
		25224	Great Divide Ins Co	42,407,549	0.0737%	41,866,409	25,405,693	60.68%
		32603	Berkley Ins Co	25,629,704	0.0445%	23,661,648	5,901,505	24.94%
		40045	Starnet Ins Co	21,142,450	0.0367%	20,017,894	13,262,109	66.25%
		38911	Berkley Natl Ins Co	14,998,824	0.0261%	8,792,530	2,600,946	29.58%
		36684	Riverport Ins Co	12,812,880	0.0223%	13,452,327	6,374,511	47.39%
		29580	Berkley Regional Ins Co	6,872,369	0.0119%	7,063,688	5,201,536	73.64%
		23612	Midwest Employers Cas Co	1,427,269	0.0025%	1,450,466	8,268,706	570.07%
				298,692,571	**0.5192%**	**257,857,638**	**155,457,360**	**60.29%**

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37	215	Kemper Corp Grp						
		19852	Financial Ind Co	161,294,600	0.2803%	163,712,387	104,569,961	63.87%
		10914	Kemper Independence Ins Co	108,602,696	0.1888%	108,976,377	43,556,176	39.97%
		10226	Unitrin Direct Ins Co	13,539,555	0.0235%	14,011,365	8,343,518	59.55%
		11142	United Cas Ins Co Of Amer	1,408,760	0.0024%	1,410,427	120,565	8.55%
		16063	Unitrin Auto & Home Ins Co	520,097	0.0009%	553,933	-995,494	-179.71%
		31968	Merastar Ins Co	343,848	0.0006%	367,969	62,248	16.92%
		10915	Unitrin Direct Prop & Cas Co	153,303	0.0003%	152,033	13,809	9.08%
				285,862,859	**0.4969%**	**289,184,491**	**155,670,783**	**53.83%**
38	748	Meadowbrook Ins Grp						
		18023	Star Ins Co	161,226,277	0.2802%	177,810,265	107,508,847	60.46%
		21903	Procentury Ins Co	78,986,923	0.1373%	82,141,150	44,667,065	54.38%
		25780	Williamsburg Natl Ins Co	35,275,946	0.0613%	39,450,243	23,141,873	58.66%
				275,489,146	**0.4788%**	**299,401,658**	**175,317,785**	**58.56%**
39	88	The Hanover Ins Grp						
		42552	Nova Cas Co	82,959,414	0.1442%	84,924,531	43,003,558	50.64%
		22292	Hanover Ins Co	73,013,665	0.1269%	66,786,657	40,083,967	60.02%
		22306	Massachusetts Bay Ins Co	36,294,699	0.0631%	34,974,362	26,032,577	74.43%
		36064	Hanover Amer Ins Co	34,343,692	0.0597%	32,558,106	29,396,457	90.29%
		31534	Citizens Ins Co Of Amer	21,249,626	0.0369%	19,101,578	10,705,055	56.04%
		41840	Allmerica Fin Benefit Ins Co	17,286,221	0.0300%	14,802,116	8,103,437	54.75%
		10815	Verlan Fire Ins Co MD	5,263,640	0.0091%	4,481,726	619,286	13.82%
		12260	Campmed Cas & Ind Co Inc	46,773	0.0001%	59,656	-6,146	-10.30%
		25585	Professionals Direct Ins Co	8,970	0.0000%	94,022	460,525	489.81%
				270,466,700	**0.4701%**	**257,782,754**	**158,398,716**	**61.45%**
40	4	Ameriprise Fin Grp						
		29068	IDS Prop Cas Ins Co	264,188,449	0.4592%	256,431,798	179,900,359	70.16%
				264,188,449	**0.4592%**	**256,431,798**	**179,900,359**	**70.16%**
41	1279	Arch Ins Grp						
		11150	Arch Ins Co	247,039,285	0.4294%	233,277,994	83,685,003	35.87%
		40266	ARCH Mortgage Ins Co	7,566,886	0.0132%	7,958,506	4,790,709	60.20%
		29114	ARCH Mortgage Assur Co	4,145	0.0000%	4,307	32,735	760.04%
				254,610,316	**0.4425%**	**241,240,807**	**88,508,447**	**36.69%**
42	661	BCBS of SC Grp						
		12157	Companion Prop & Cas Ins Co	246,201,108	0.4279%	255,490,227	262,259,193	102.65%
				246,201,108	**0.4279%**	**255,490,227**	**262,259,193**	**102.65%**
43	10920	Alliance United Ins Co						
		10920	Alliance United Ins Co	243,046,248	0.4224%	220,535,475	152,114,212	68.97%
				243,046,248	**0.4224%**	**220,535,475**	**152,114,212**	**68.97%**

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44	19	Assurant Inc Grp						
		42978	American Security Ins Co	136,499,285	0.2372%	160,680,815	39,730,155	24.73%
		10111	American Bankers Ins Co Of FL	74,499,027	0.1295%	63,206,428	24,245,967	38.36%
		19615	American Reliable Ins Co	30,515,678	0.0530%	33,143,532	11,361,162	34.28%
		42986	Standard Guar Ins Co	1,377,762	0.0024%	2,269,980	758,218	33.40%
				242,891,752	**0.4222%**	**259,300,755**	**76,095,502**	**29.35%**
45	169	SENTRY INS GRP						
		13137	Viking Ins Co Of WI	114,140,417	0.1984%	114,719,372	77,322,471	67.40%
		24988	Sentry Ins A Mut Co	44,531,272	0.0774%	42,170,309	37,963,114	90.02%
		21180	Sentry Select Ins Co	27,132,848	0.0472%	26,943,050	12,860,571	47.73%
		23434	Middlesex Ins Co	12,676,405	0.0220%	11,284,888	-48,097,737	-426.21%
		28460	Sentry Cas Co	11,487,432	0.0200%	10,040,470	5,173,482	51.53%
				209,968,374	**0.3649%**	**205,158,089**	**85,221,901**	**41.54%**
46	361	Munich Re Grp						
		19720	American Alt Ins Corp	91,062,442	0.1583%	93,774,594	51,793,844	55.23%
		23469	American Modern Home Ins Co	84,274,889	0.1465%	80,622,628	31,263,816	38.78%
		23450	American Family Home Ins Co	27,284,299	0.0474%	27,261,359	13,029,207	47.79%
		11452	Hartford Steam Boil Inspec & Ins Co	4,819,030	0.0084%	4,945,526	983,802	19.89%
				207,440,660	**0.3605%**	**206,604,107**	**97,070,669**	**46.98%**
47	3703	Tower Grp						
		44300	Tower Ins Co Of NY	113,389,787	0.1971%	146,069,585	110,323,010	75.53%
		40134	Castlepoint Natl Ins Co	58,221,907	0.1012%	63,574,306	82,507,483	129.78%
		15586	Preserver Ins Co	34,213,363	0.0595%	37,662,892	25,767,615	68.42%
				205,825,057	**0.3577%**	**247,306,783**	**218,598,108**	**88.39%**
48	831	DOCTORS CO GRP						
		34495	Doctors Co An Interins Exch	180,915,661	0.3144%	170,473,035	103,793,299	60.89%
		34487	TDC Specialty Ins Co	5,592,011	0.0097%	5,553,466	-1,154,230	-20.78%
				186,507,672	**0.3242%**	**176,026,501**	**102,639,069**	**58.31%**
49	785	MARKEL CORP GRP						
		38970	Markel Ins Co	126,107,332	0.2192%	127,300,933	67,699,366	53.18%
		28932	Markel Amer Ins Co	22,840,805	0.0397%	21,049,370	5,012,068	23.81%
		37915	Essentia Ins Co	21,202,079	0.0369%	11,079,918	4,877,807	44.02%
		21296	Alterra Amer Ins Co	14,330,312	0.0249%	11,528,184	3,841,895	33.33%
				184,480,528	**0.3206%**	**170,958,405**	**81,431,136**	**47.63%**
50	4670	Starr Grp						
		38318	Starr Ind & Liab Co	160,989,511	0.2798%	134,081,237	74,172,760	55.32%
				160,989,511	**0.2798%**	**134,081,237**	**74,172,760**	**55.32%**
51	3489	Delek Grp						
		24538	Republic Underwriters Ins Co	140,878,272	0.2449%	106,345,091	62,883,853	59.13%
		19216	Southern Ins Co	18,599,273	0.0323%	17,391,430	13,088,064	75.26%
				159,477,545	**0.2772%**	**123,736,521**	**75,971,917**	**61.40%**

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52	11711	Access Ins Co						
		11711	Access Ins Co	155,446,782	0.2702%	161,292,480	139,970,060	86.78%
				155,446,782	**0.2702%**	**161,292,480**	**139,970,060**	**86.78%**
53	241	METROPOLITAN GRP						
		25321	Metropolitan Drt Prop & Cas Ins Co	153,616,810	0.2670%	140,822,580	91,686,169	65.11%
				153,616,810	**0.2670%**	**140,822,580**	**91,686,169**	**65.11%**
54	766	Radian Grp						
		33790	Radian Guar Inc	146,368,647	0.2544%	113,853,162	43,029,144	37.79%
				146,368,647	**0.2544%**	**113,853,162**	**43,029,144**	**37.79%**
55	33	CALIFORNIA CAS MGMT GRP						
		20117	California Cas Ind Exch	145,070,926	0.2521%	142,469,461	78,065,828	54.79%
		20125	California Cas Ins Co	65,603	0.0001%	67,666	-160,012	-236.47%
				145,136,529	**0.2523%**	**142,537,127**	**77,905,816**	**54.66%**
56	2898	Western Serv Contract Grp						
		37850	Pacific Specialty Ins Co	140,560,878	0.2443%	135,710,997	52,293,036	38.53%
				140,560,878	**0.2443%**	**135,710,997**	**52,293,036**	**38.53%**
57	501	Alleghany Grp						
		22314	RSUI Ind Co	86,406,129	0.1502%	76,678,828	53,930,529	70.33%
		11555	Pacific Compensation Ins Co	41,814,539	0.0727%	39,917,555	31,516,681	78.95%
		18619	Platte River Ins Co	7,187,670	0.0125%	7,313,490	-1,760,421	-24.07%
		10472	Capitol Ind Corp	1,758,106	0.0031%	1,337,864	150,246	11.23%
		35157	Fair Amer Ins & Reins Co	1,650,279	0.0029%	879,953	593,887	67.49%
				138,816,723	**0.2413%**	**126,127,690**	**84,430,922**	**66.94%**
58	1129	White Mountains Grp						
		27154	Atlantic Specialty Ins Co	130,462,999	0.2268%	109,914,622	52,394,944	47.67%
		20648	Employers Fire Ins Co	2,268,471	0.0039%	6,309,005	-907,414	-14.38%
		21970	OneBeacon Ins Co	485,611	0.0008%	3,565,929	483,985	13.57%
		38776	Sirius Amer Ins Co	350,955	0.0006%	350,955	-117,084	-33.36%
		20621	OneBeacon Amer Ins Co	220,803	0.0004%	7,463,812	964,314	12.92%
		14190	OBI Natl Ins Co	12,053	0.0000%	861	448	52.03%
				133,800,892	**0.2326%**	**127,605,184**	**52,819,193**	**41.39%**
59	1282	Norcal GRP						
		33200	Norcal Mut Ins Co	126,097,163	0.2192%	125,492,091	52,549,367	41.87%
		12754	Medicus Ins Co	7,336,693	0.0128%	5,842,637	6,398,508	109.51%
				133,433,856	**0.2319%**	**131,334,728**	**58,947,875**	**44.88%**
60	26905	Century Natl Ins Co						
		26905	Century Natl Ins Co	128,853,725	0.2240%	122,308,889	68,518,597	56.02%
				128,853,725	**0.2240%**	**122,308,889**	**68,518,597**	**56.02%**

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61	181	SWISS RE GRP						
		39845	Westport Ins Corp	89,665,257	0.1558%	84,717,847	212,795,560	251.18%
		29700	North Amer Elite Ins Co	16,541,291	0.0288%	15,282,516	7,294,772	47.73%
		29874	North Amer Specialty Ins Co	13,256,715	0.0230%	12,660,391	-6,674,515	-52.72%
		32778	Washington Intl Ins Co	1,731,150	0.0030%	1,917,995	-67,790	-3.53%
				121,194,413	**0.2106%**	**114,578,749**	**213,348,027**	**186.20%**
62	3702	Loya Grp						
		12589	Loya Cas Ins Co	116,679,712	0.2028%	115,293,374	59,441,486	51.56%
				116,679,712	**0.2028%**	**115,293,374**	**59,441,486**	**51.56%**
63	984	HCC INS HOLDINGS GRP						
		29599	US Specialty Ins Co	67,812,083	0.1179%	74,241,253	66,027,205	88.94%
		10216	American Contractors Ind Co	45,381,084	0.0789%	47,993,708	-1,482,576	-3.09%
		10367	Avemco Ins Co	3,414,334	0.0059%	3,499,801	1,564,771	44.71%
				116,607,501	**0.2027%**	**125,734,762**	**66,109,400**	**52.58%**
64	3416	AXIS Capital Grp						
		37273	Axis Ins Co	114,139,222	0.1984%	108,961,822	117,548,965	107.88%
		20370	AXIS Reins Co	2,068,585	0.0036%	20,557,266	898,975	4.37%
				116,207,807	**0.2020%**	**129,519,088**	**118,447,940**	**91.45%**
65	411	MAPFRE INS GRP						
		13161	Commerce W Ins Co	86,093,551	0.1496%	87,412,497	63,568,261	72.72%
		23876	Mapfre Ins Co	21,244,652	0.0369%	11,953,187	9,398,927	78.63%
		19941	American Commerce Ins Co	949,931	0.0017%	223,411	0	0.00%
				108,288,134	**0.1882%**	**99,589,095**	**72,967,188**	**73.27%**
66	225	IAT Reins Co Grp						
		23248	Occidental Fire & Cas Co Of NC	60,198,054	0.1046%	59,527,352	34,194,745	57.44%
		28886	Transguard Ins Co Of Amer Inc	17,358,909	0.0302%	19,201,452	11,180,358	58.23%
		13234	Wilshire Ins Co	12,531,205	0.0218%	12,429,905	2,320,715	18.67%
		26433	Harco Natl Ins Co	9,264,678	0.0161%	9,629,769	3,733,960	38.78%
		20010	Acceptance Ind Ins Co	5,916,124	0.0103%	2,786,463	661,843	23.75%
		10906	Commercial Alliance Ins Co	2,357,115	0.0041%	3,567,212	3,262,019	91.44%
		36560	Service Ins Co	9,254	0.0000%	9,254	0	0.00%
				107,635,339	**0.1871%**	**107,151,407**	**55,353,640**	**51.66%**
67	256	ProSight GRP						
		16608	New York Marine & Gen Ins Co	107,593,609	0.1870%	101,326,682	48,581,235	47.95%
				107,593,609	**0.1870%**	**101,326,682**	**48,581,235**	**47.95%**
68	323	CIVIL SERV EMPLOYEE GRP						
		18953	CSE Safeguard Ins Co	66,973,876	0.1164%	66,781,147	30,826,174	46.16%
		10693	Civil Serv Employees Ins Co	40,365,339	0.0702%	40,987,462	16,839,855	41.09%
				107,339,215	**0.1866%**	**107,768,609**	**47,666,029**	**44.23%**
69	28	AMICA MUT GRP						
		19976	Amica Mut Ins Co	105,886,384	0.1840%	103,403,659	59,555,010	57.59%
				105,886,384	**0.1840%**	**103,403,659**	**59,555,010**	**57.59%**

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Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
70	3829	GeoVera Holdings Inc Grp						
		10799	Geovera Ins Co	84,840,626	0.1475%	85,625,161	179,888	0.21%
		10887	Pacific Select Prop Ins Co	13,563,705	0.0236%	13,948,682	31,365	0.22%
		10182	Geovera Specialty Ins Co	208,158	0.0004%	237,222	-617,207	-260.18%
				98,612,489	**0.1714%**	**99,811,065**	**-405,954**	**-0.41%**
71	4256	Anchor Ins Holdings Grp						
		40010	Anchor Gen Ins Co	96,699,907	0.1681%	77,473,534	48,196,563	62.21%
				96,699,907	**0.1681%**	**77,473,534**	**48,196,563**	**62.21%**
72	3239	Allied World Assur Holding Grp						
		19489	Allied World Assur Co US Inc	82,042,630	0.1426%	63,388,671	16,753,819	26.43%
		16624	Darwin Natl Assur Co	13,430,654	0.0233%	14,516,919	5,333,330	36.74%
		22730	Allied World Ins Co	1,074,644	0.0019%	606,262	-403,364	-66.53%
				96,547,928	**0.1678%**	**78,511,852**	**21,683,785**	**27.62%**
73	93	STATE NATL GRP						
		12831	State Natl Ins Co Inc	82,251,013	0.1430%	86,412,388	47,721,529	55.23%
		22608	National Specialty Ins Co	4,010,231	0.0070%	3,002,347	1,550,009	51.63%
				86,261,244	**0.1499%**	**89,414,735**	**49,271,538**	**55.10%**
74	70	FIRST AMER TITLE GRP						
		34525	First Amer Specilaty Ins Co	64,195,126	0.1116%	62,811,714	31,816,053	50.65%
		37710	First Amer Prop & Cas Ins Co	16,940,451	0.0294%	16,374,316	7,294,687	44.55%
				81,135,577	**0.1410%**	**79,186,030**	**39,110,740**	**49.39%**
75	473	AMERICAN FAMILY INS GRP						
		37648	Permanent Gen Assur Corp	40,719,145	0.0708%	41,190,866	21,890,876	53.14%
		11005	Homesite Ins Co Of CA	40,041,571	0.0696%	33,183,229	15,824,120	47.69%
				80,760,716	**0.1404%**	**74,374,095**	**37,714,996**	**50.71%**
76	161	TOPA EQUITIES LTD GRP						
		18031	Topa Ins Co	79,578,764	0.1383%	72,728,604	48,304,764	66.42%
				79,578,764	**0.1383%**	**72,728,604**	**48,304,764**	**66.42%**
77	248	UNITED FIRE & CAS GRP						
		31453	Financial Pacific Ins Co	79,233,540	0.1377%	79,567,848	34,467,874	43.32%
		13021	United Fire & Cas Co	92,664	0.0002%	48,757	-606	-1.24%
				79,326,204	**0.1379%**	**79,616,605**	**34,467,268**	**43.29%**
78	4715	MS & AD Ins Grp						
		20362	Mitsui Sumitomo Ins Co of Amer	51,730,592	0.0899%	50,374,093	849,984	1.69%
		22551	Mitsui Sumitomo Ins USA Inc	25,750,812	0.0448%	23,661,998	16,566,081	70.01%
				77,481,404	**0.1347%**	**74,036,091**	**17,416,065**	**23.52%**
79	7	FEDERATED MUT GRP						
		13935	Federated Mut Ins Co	62,520,566	0.1087%	59,476,983	26,834,488	45.12%
		28304	Federated Serv Ins Co	13,217,654	0.0230%	13,112,562	4,151,953	31.66%
				75,738,220	**0.1316%**	**72,589,545**	**30,986,441**	**42.69%**

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80	105	MGIC GRP						
		29858	Mortgage Guar Ins Corp	70,786,777	0.1230%	68,752,659	28,943,901	42.10%
		18740	MGIC Ind Corp	3,157,126	0.0055%	3,300,528	8,632	0.26%
		10682	MGIC Credit Assur Corp	24,665	0.0000%	24,665	7,179	29.11%
				73,968,568	**0.1286%**	**72,077,852**	**28,959,712**	**40.18%**
81	3596	Affirmative Ins Grp						
		42609	Affirmative Ins Co	73,741,159	0.1282%	62,165,945	45,113,325	72.57%
				73,741,159	**0.1282%**	**62,165,945**	**45,113,325**	**72.57%**
82	306	CUNA MUT GRP						
		10847	Cumis Ins Society Inc	62,967,195	0.1094%	65,442,972	7,073,997	10.81%
		34312	Producers Agriculture Ins Co	9,360,061	0.0163%	9,105,982	7,458,982	81.91%
				72,327,256	**0.1257%**	**74,548,954**	**14,532,979**	**19.49%**
83	4702	Sparta Grp						
		20613	Sparta Ins Co	43,752,385	0.0760%	49,715,568	48,364,725	97.28%
		10079	SPARTA Amer Ins Co	24,838,363	0.0432%	25,433,836	18,072,720	71.06%
				68,590,748	**0.1192%**	**75,149,404**	**66,437,445**	**88.41%**
84	18767	Church Mut Ins Co						
		18767	Church Mut Ins Co	66,593,048	0.1157%	63,024,788	38,025,360	60.33%
				66,593,048	**0.1157%**	**63,024,788**	**38,025,360**	**60.33%**
85	71	UNIVERSAL INS CO GRP						
		10759	Universal N Amer Ins Co	63,137,873	0.1097%	58,774,843	22,078,307	37.56%
				63,137,873	**0.1097%**	**58,774,843**	**22,078,307**	**37.56%**
86	471	Wells Fargo Grp						
		39039	Rural Comm Ins Co	51,492,138	0.0895%	45,804,255	25,697,461	56.10%
		39527	Heritage Ind Co	10,781,006	0.0187%	9,595,764	9,451,859	98.50%
				62,273,144	**0.1082%**	**55,400,019**	**35,149,320**	**63.45%**
87	300	HORACE MANN GRP						
		22578	Horace Mann Ins Co	49,653,874	0.0863%	48,395,646	30,670,916	63.38%
		22756	Horace Mann Prop & Cas Ins Co	10,767,522	0.0187%	10,809,589	4,205,139	38.90%
				60,421,396	**0.1050%**	**59,205,235**	**34,876,055**	**58.91%**
88	3219	NKSJ Holdings Inc Grp						
		11126	Sompo Japan Ins Co of Amer	41,818,989	0.0727%	39,429,556	22,093,876	56.03%
		27073	Nipponkoa Ins Co Ltd US Br	14,406,177	0.0250%	13,784,934	9,237,607	67.01%
		38997	Sompo Japan Fire & Mar Ins Co Amer	2,273,923	0.0040%	2,194,640	1,402,337	63.90%
				58,499,089	**0.1017%**	**55,409,130**	**32,733,820**	**59.08%**
89	510	NAVIGATORS GRP						
		42307	Navigators Ins Co	57,649,892	0.1002%	61,180,178	30,921,927	50.54%
				57,649,892	**0.1002%**	**61,180,178**	**30,921,927**	**50.54%**

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90	457		ARGONAUT GRP					
		19801	Argonaut Ins Co	33,486,422	0.0582%	30,489,093	11,679,230	38.31%
		19860	Argonaut Great Central Ins Co	15,169,050	0.0264%	15,493,806	7,153,006	46.17%
		19828	Argonaut Midwest Ins Co	6,395,617	0.0111%	8,541,353	6,442,835	75.43%
		19844	Argonaut SW Ins Co	256,095	0.0004%	256,095	-1,172,663	-457.90%
				55,307,184	**0.0961%**	**54,780,347**	**24,102,408**	**44.00%**
91	783		RLI INS GRP					
		13056	RLI Ins Co	49,364,273	0.0858%	46,986,086	21,418,510	45.58%
		37206	Contractors Bonding & Ins Co	5,477,255	0.0095%	5,360,361	2,747,283	51.25%
		28860	RLI Ind Co	26,149	0.0000%	24,785	-36	-0.15%
				54,867,677	**0.0954%**	**52,371,232**	**24,165,757**	**46.14%**
92	37800		Leading Ins Grp Ins Co Ltd					
		37800	Leading Ins Grp Ins Co Ltd	54,763,159	0.0952%	44,454,055	31,039,052	69.82%
				54,763,159	**0.0952%**	**44,454,055**	**31,039,052**	**69.82%**
93	38733		Alaska Natl Ins Co					
		38733	Alaska Natl Ins Co	54,339,679	0.0944%	43,149,726	14,147,906	32.79%
				54,339,679	**0.0944%**	**43,149,726**	**14,147,906**	**32.79%**
94	41394		Benchmark Ins Co					
		41394	Benchmark Ins Co	52,837,170	0.0918%	52,057,295	19,730,898	37.90%
				52,837,170	**0.0918%**	**52,057,295**	**19,730,898**	**37.90%**
95	40975		Dentists Ins Co					
		40975	Dentists Ins Co	52,581,664	0.0914%	51,101,338	20,246,256	39.62%
				52,581,664	**0.0914%**	**51,101,338**	**20,246,256**	**39.62%**
96	800		WESTERN MUT INS GRP					
		15776	Residence Mut Ins Co	48,239,097	0.0838%	47,658,257	20,647,638	43.32%
		13625	Western Mut Ins Co	2,910,175	0.0051%	2,999,169	1,142,350	38.09%
				51,149,272	**0.0889%**	**50,657,426**	**21,789,988**	**43.01%**
97	303		GUIDEONE INS GRP					
		15032	Guideone Mut Ins Co	32,044,893	0.0557%	30,973,234	12,674,346	40.92%
		14559	Guideone Specialty Mut Ins Co	18,168,820	0.0316%	17,766,196	6,808,179	38.32%
				50,213,713	**0.0873%**	**48,739,430**	**19,482,525**	**39.97%**
98	572		BCBS OF MI GRP					
		12177	Compwest Ins Co	47,518,082	0.0826%	35,684,366	32,732,018	91.73%
		10166	Accident Fund Ins Co of Amer	2,168,701	0.0038%	2,169,137	1,075,260	49.57%
		29157	United WI Ins Co	518,954	0.0009%	503,914	300,265	59.59%
				50,205,737	**0.0873%**	**38,357,417**	**34,107,543**	**88.92%**
99	38300		Samsung Fire & Marine Ins Co Ltd					
		38300	Samsung Fire & Marine Ins Co Ltd	44,334,779	0.0771%	30,982,234	15,075,866	48.66%
				44,334,779	**0.0771%**	**30,982,234**	**15,075,866**	**48.66%**

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100	408		AMERICAN NATL FIN GRP					
		11048	Pacific Prop & Cas Co	34,253,138	0.0595%	33,417,794	23,787,639	71.18%
		28401	American Natl Prop & Cas Co	9,101,623	0.0158%	6,606,126	2,135,741	32.33%
				43,354,761	**0.0754%**	**40,023,920**	**25,923,380**	**64.77%**
101	853		PUBLIC SERV GRP					
		15059	Public Serv Ins Co	41,970,729	0.0729%	42,209,295	42,739,756	101.26%
				41,970,729	**0.0729%**	**42,209,295**	**42,739,756**	**101.26%**
102	39861		Golden Bear Ins Co					
		39861	Golden Bear Ins Co	41,385,749	0.0719%	38,506,931	5,851,082	15.19%
				41,385,749	**0.0719%**	**38,506,931**	**5,851,082**	**15.19%**
103	27502		Western Gen Ins Co					
		27502	Western Gen Ins Co	40,142,479	0.0698%	46,533,525	23,549,730	50.61%
				40,142,479	**0.0698%**	**46,533,525**	**23,549,730**	**50.61%**
104	36706		Lawyers Mut Ins Co					
		36706	Lawyers Mut Ins Co	39,634,718	0.0689%	39,696,563	9,728,249	24.51%
				39,634,718	**0.0689%**	**39,696,563**	**9,728,249**	**24.51%**
105	10200		Hiscox Ins Co Inc					
		10200	Hiscox Ins Co Inc	38,825,380	0.0675%	31,407,403	19,748,721	62.88%
				38,825,380	**0.0675%**	**31,407,403**	**19,748,721**	**62.88%**
106	4765		WBL Grp					
		25180	Stillwater Ins Co	26,833,417	0.0466%	26,960,329	8,731,233	32.39%
		16578	Stillwater Prop & Cas Ins Co	11,961,104	0.0208%	27,936,516	2,900,237	10.38%
				38,794,521	**0.0674%**	**54,896,845**	**11,631,470**	**21.19%**
107	4011		Genworth Fin Grp					
		38458	Genworth Mortgage Ins Corp	37,800,262	0.0657%	36,110,665	24,111,518	66.77%
		29823	Genworth Residential Mortgage Ins Co	868,974	0.0015%	1,022,891	897,240	87.72%
		18759	Genworth Residential Mortgage Assur	53,145	0.0001%	23,634	-1,258	-5.32%
				38,722,381	**0.0673%**	**37,157,190**	**25,007,500**	**67.30%**
108	468		Aegon US Holding Grp					
		10952	Stonebridge Cas Ins Co	38,435,582	0.0668%	37,705,724	21,502,780	57.03%
				38,435,582	**0.0668%**	**37,705,724**	**21,502,780**	**57.03%**
109	645		OREGON MUT GRP					
		14907	Oregon Mut Ins Co	37,511,166	0.0652%	35,719,537	19,256,800	53.91%
				37,511,166	**0.0652%**	**35,719,537**	**19,256,800**	**53.91%**
110	23		BCS INS GRP					
		38245	BCS Ins Co	37,277,496	0.0648%	35,220,770	16,648,112	47.27%
				37,277,496	**0.0648%**	**35,220,770**	**16,648,112**	**47.27%**
111	4254		The Warranty Grp					
		40827	Virginia Surety Co Inc	36,741,768	0.0639%	28,117,169	12,739,415	45.31%
				36,741,768	**0.0639%**	**28,117,169**	**12,739,415**	**45.31%**

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112	4672	Dongbu Ins Grp						
		12502	Dongbu Ins Co Ltd	34,046,783	0.0592%	32,910,019	21,206,382	64.44%
				34,046,783	**0.0592%**	**32,910,019**	**21,206,382**	**64.44%**
113	175	STATE AUTO MUT GRP						
		30945	Plaza Ins Co	33,641,432	0.0585%	27,183,283	21,589,195	79.42%
				33,641,432	**0.0585%**	**27,183,283**	**21,589,195**	**79.42%**
114	517	HANNOVER GRP						
		41343	HDI Gerling Amer Ins Co	32,143,415	0.0559%	27,426,604	23,174,770	84.50%
				32,143,415	**0.0559%**	**27,426,604**	**23,174,770**	**84.50%**
115	4574	Catlin US Ins Grp						
		19518	Catlin Ins Co	28,848,112	0.0501%	27,720,716	10,057,618	36.28%
		24503	Catlin Ind Co	2,374,016	0.0041%	1,855,471	215,009	11.59%
				31,222,128	**0.0543%**	**29,576,187**	**10,272,627**	**34.73%**
116	14010	Crusader Ins Co						
		14010	Crusader Ins Co	31,214,091	0.0543%	31,983,540	9,689,794	30.30%
				31,214,091	**0.0543%**	**31,983,540**	**9,689,794**	**30.30%**
117	4705	AIA Holdings Inc Grp						
		11592	International Fidelity Ins Co	24,818,346	0.0431%	24,552,065	2,202,609	8.97%
		13285	Allegheny Cas Co	6,279,133	0.0109%	6,682,167	3,210,122	48.04%
				31,097,479	**0.0541%**	**31,234,232**	**5,412,731**	**17.33%**
118	257	SAFEWAY INS GRP						
		12521	Safeway Ins Co	30,261,955	0.0526%	24,159,458	14,610,697	60.48%
		10939	Safeway Direct Ins Co	539,576	0.0009%	621,038	98,488	15.86%
				30,801,531	**0.0535%**	**24,780,496**	**14,709,185**	**59.36%**
119	83	GRANGE INS GRP						
		22101	Grange Ins Assn	30,178,937	0.0525%	29,715,448	12,054,593	40.57%
				30,178,937	**0.0525%**	**29,715,448**	**12,054,593**	**40.57%**
120	27928	Amex Assur Co						
		27928	Amex Assur Co	30,033,048	0.0522%	29,472,553	16,068,450	54.52%
				30,033,048	**0.0522%**	**29,472,553**	**16,068,450**	**54.52%**
121	10520	Care W Ins Co						
		10520	Care W Ins Co	29,715,528	0.0516%	27,839,495	13,621,316	48.93%
				29,715,528	**0.0516%**	**27,839,495**	**13,621,316**	**48.93%**
122	32433	Medical Ins Exch Of CA						
		32433	Medical Ins Exch Of CA	29,638,378	0.0515%	29,244,229	21,098,749	72.15%
				29,638,378	**0.0515%**	**29,244,229**	**21,098,749**	**72.15%**
123	313	AEGIS GRP						
		33898	Aegis Security Ins Co	20,506,829	0.0356%	19,073,160	11,706,964	61.38%
		17965	American Sentinel Ins Co	8,741,949	0.0152%	7,639,856	6,578,239	86.10%
				29,248,778	**0.0508%**	**26,713,016**	**18,285,203**	**68.45%**

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Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
124	4747	WRM Amer Grp						
		11523	Wright Natl Flood Ins Co	27,461,325	0.0477%	11,297,637	480,737	4.26%
				27,461,325	**0.0477%**	**11,297,637**	**480,737**	**4.26%**
125	4725	Enstar Grp						
		15563	SeaBright Ins Co	27,256,107	0.0474%	77,104,357	75,829,271	98.35%
		20532	Clarendon Natl Ins Co	122,910	0.0002%	134,368	6,797,602	5058.94%
				27,379,017	**0.0476%**	**77,238,725**	**82,626,873**	**106.98%**
126	309	WESTERN NATL MUT GRP						
		26395	Western Home Ins Co	27,174,649	0.0472%	26,242,757	22,963,309	87.50%
				27,174,649	**0.0472%**	**26,242,757**	**22,963,309**	**87.50%**
127	867	Baldwin & Lyons Grp						
		12416	Protective Ins Co	25,630,439	0.0445%	26,940,896	20,441,115	75.87%
		40460	Sagamore Ins Co	1,200,526	0.0021%	983,425	1,164,552	118.42%
				26,830,965	**0.0466%**	**27,924,321**	**21,605,667**	**77.37%**
128	36790	Springfield Ins Co Inc						
		36790	Springfield Ins Co Inc	26,376,084	0.0458%	25,729,745	27,510,713	106.92%
				26,376,084	**0.0458%**	**25,729,745**	**27,510,713**	**106.92%**
129	1135	PMI GRP						
		27251	PMI Mortgage Ins Co	25,834,307	0.0449%	28,368,907	41,224,323	145.32%
				25,834,307	**0.0449%**	**28,368,907**	**41,224,323**	**145.32%**
130	456	LANCER FINANCIAL GRP						
		26077	Lancer Ins Co	23,510,642	0.0409%	21,005,276	6,583,416	31.34%
				23,510,642	**0.0409%**	**21,005,276**	**6,583,416**	**31.34%**
131	13528	Brotherhood Mut Ins Co						
		13528	Brotherhood Mut Ins Co	22,801,006	0.0396%	21,048,342	5,335,944	25.35%
				22,801,006	**0.0396%**	**21,048,342**	**5,335,944**	**25.35%**
132	62	EMC INS CO GRP						
		21415	Employers Mut Cas Co	22,091,145	0.0384%	21,127,256	13,018,203	61.62%
				22,091,145	**0.0384%**	**21,127,256**	**13,018,203**	**61.62%**
133	4701	Torus Ins Grp						
		25496	Torus Natl Ins Co	22,067,465	0.0384%	11,967,594	9,368,495	78.28%
				22,067,465	**0.0384%**	**11,967,594**	**9,368,495**	**78.28%**
134	4694	Essent Grp						
		13634	Essent Guar Inc	21,498,832	0.0374%	13,765,004	180,544	1.31%
				21,498,832	**0.0374%**	**13,765,004**	**180,544**	**1.31%**
135	4779	JK Grp						
		10916	Suretec Ins Co	16,867,649	0.0293%	19,588,797	2,779,267	14.19%
		15099	Suretec Ind Co	4,465,318	0.0078%	1,063,296	212,659	20.00%
				21,332,967	**0.0371%**	**20,652,093**	**2,991,926**	**14.49%**

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Sorted by Market Share

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Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
136	12878	Sterling Cas Ins Co						
		12878	Sterling Cas Ins Co	19,354,430	0.0336%	20,097,802	11,256,501	56.01%
				19,354,430	**0.0336%**	**20,097,802**	**11,256,501**	**56.01%**
137	13250	Workmens Auto Ins Co						
		13250	Workmens Auto Ins Co	18,496,510	0.0321%	16,241,518	11,479,095	70.68%
				18,496,510	**0.0321%**	**16,241,518**	**11,479,095**	**70.68%**
138	34738	Arag Ins Co						
		34738	Arag Ins Co	18,320,409	0.0318%	18,316,857	8,445,724	46.11%
				18,320,409	**0.0318%**	**18,316,857**	**8,445,724**	**46.11%**
139	4698	Aspen Ins Holding Grp						
		43460	Aspen Amer Ins Co	18,318,544	0.0318%	13,365,305	7,446,998	55.72%
				18,318,544	**0.0318%**	**13,365,305**	**7,446,998**	**55.72%**
140	36340	Camico Mut Ins Co						
		36340	Camico Mut Ins Co	17,151,026	0.0298%	17,158,319	8,359,892	48.72%
				17,151,026	**0.0298%**	**17,158,319**	**8,359,892**	**48.72%**
141	14354	Jewelers Mut Ins Co						
		14354	Jewelers Mut Ins Co	17,139,099	0.0298%	16,524,312	5,892,487	35.66%
				17,139,099	**0.0298%**	**16,524,312**	**5,892,487**	**35.66%**
142	3786	Endurance Grp						
		43630	Endurance Risk Solutions Assur Co	9,749,488	0.0169%	8,411,531	12,200,164	145.04%
		12548	American Agri Business Ins Co	6,519,019	0.0113%	5,880,547	1,053,583	17.92%
		11551	Endurance Reins Corp of Amer	514,043	0.0009%	326,018	18,761,094	5754.62%
				16,782,550	**0.0292%**	**14,618,096**	**32,014,841**	**219.01%**
143	32107	Sutter Ins Co						
		32107	Sutter Ins Co	16,430,365	0.0286%	15,174,823	10,302,183	67.89%
				16,430,365	**0.0286%**	**15,174,823**	**10,302,183**	**67.89%**
144	12190	American Pet Ins Co						
		12190	American Pet Ins Co	15,943,449	0.0277%	15,118,112	9,072,247	60.01%
				15,943,449	**0.0277%**	**15,118,112**	**9,072,247**	**60.01%**
145	349	FLORISTS MUT GRP						
		13978	Florists Mut Ins Co	15,102,619	0.0262%	17,915,780	12,709,771	70.94%
				15,102,619	**0.0262%**	**17,915,780**	**12,709,771**	**70.94%**
146	13127	Nations Ins Co						
		13127	Nations Ins Co	14,956,948	0.0260%	14,863,471	9,113,861	61.32%
				14,956,948	**0.0260%**	**14,863,471**	**9,113,861**	**61.32%**
147	57	ELECTRIC INS GRP						
		21261	Electric Ins Co	14,661,598	0.0255%	14,639,076	19,183,616	131.04%
				14,661,598	**0.0255%**	**14,639,076**	**19,183,616**	**131.04%**
148	37540	Beazley Ins Co Inc						
		37540	Beazley Ins Co Inc	14,379,387	0.0250%	13,908,214	2,504,104	18.00%
				14,379,387	**0.0250%**	**13,908,214**	**2,504,104**	**18.00%**

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149	4381		Houston Intl Ins Grp					
		35408	Imperium Ins Co	14,146,618	0.0246%	8,786,410	-416,312	-4.74%
		18694	Great Midwest Ins Co	3,367	0.0000%	1,605	0	0.00%
				14,149,985	**0.0246%**	**8,788,015**	**-416,312**	**-4.74%**
150	1326		KINGSWAY GRP					
		33650	Mendota Ins Co	14,149,513	0.0246%	13,237,788	9,103,792	68.77%
				14,149,513	**0.0246%**	**13,237,788**	**9,103,792**	**68.77%**
151	1316		KnightBrook Ins Grp					
		13722	Knightbrook Ins Co	13,414,097	0.0233%	13,052,806	6,419,173	49.18%
				13,414,097	**0.0233%**	**13,052,806**	**6,419,173**	**49.18%**
152	23108		Lumbermens Underwriting Alliance					
		23108	Lumbermens Underwriting Alliance	13,011,732	0.0226%	15,459,013	8,998,929	58.21%
				13,011,732	**0.0226%**	**15,459,013**	**8,998,929**	**58.21%**
153	2638		NCMIC Grp					
		15865	NCMIC Ins Co	7,024,775	0.0122%	7,072,917	5,401,334	76.37%
		11127	Professional Solutions Ins Co	5,482,293	0.0095%	5,017,444	1,513,742	30.17%
				12,507,068	**0.0217%**	**12,090,361**	**6,915,076**	**57.19%**
154	16705		Dealers Assur Co					
		16705	Dealers Assur Co	12,373,040	0.0215%	11,454,000	4,747,156	41.45%
				12,373,040	**0.0215%**	**11,454,000**	**4,747,156**	**41.45%**
155	26492		Courtesy Ins Co					
		26492	Courtesy Ins Co	12,246,506	0.0213%	9,364,181	4,260,370	45.50%
				12,246,506	**0.0213%**	**9,364,181**	**4,260,370**	**45.50%**
156	2698		ProAssurance Corp Grp					
		14460	Podiatry Ins Co Of Amer	6,339,121	0.0110%	6,247,766	2,592,092	41.49%
		22241	Medmarc Cas Ins Co	3,372,823	0.0059%	3,510,825	-136,409	-3.89%
		10222	PACO Assur Co Inc	2,256,793	0.0039%	2,344,698	-1,615,098	-68.88%
				11,968,737	**0.0208%**	**12,103,289**	**840,585**	**6.95%**
157	11231		Generali Us Branch					
		11231	Generali Us Branch	11,680,972	0.0203%	10,674,205	3,545,127	33.21%
				11,680,972	**0.0203%**	**10,674,205**	**3,545,127**	**33.21%**
158	4799		Assure Holding Corp Grp					
		27898	Americas Ins Co	11,570,671	0.0201%	2,901,365	1,776,781	61.24%
				11,570,671	**0.0201%**	**2,901,365**	**1,776,781**	**61.24%**
159	194		Assured Guar Grp					
		18287	Assured Guar Municipal Corp	11,437,429	0.0199%	26,517,815	23,621,896	89.08%
		30180	Assured Guar Corp	122,878	0.0002%	2,943,401	495,641	16.84%
				11,560,307	**0.0201%**	**29,461,216**	**24,117,537**	**81.86%**
160	19119		National Unity Ins Co					
		19119	National Unity Ins Co	11,534,728	0.0200%	7,240,895	6,252,565	86.35%
				11,534,728	**0.0200%**	**7,240,895**	**6,252,565**	**86.35%**

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161	4051	Ocean Harbor Grp						
		12360	Ocean Harbor Cas Ins Co	11,337,731	0.0197%	10,708,210	5,901,554	55.11%
				11,337,731	**0.0197%**	**10,708,210**	**5,901,554**	**55.11%**
162	920	Global Ind Grp						
		42048	Diamond State Ins Co	9,019,730	0.0157%	7,926,720	2,950,043	37.22%
		32859	Penn Amer Ins Co	2,101,675	0.0037%	2,127,667	1,779,074	83.62%
				11,121,405	**0.0193%**	**10,054,387**	**4,729,117**	**47.04%**
163	450	GENEVE HOLDINGS INC GRP						
		26581	Independence Amer Ins Co	11,120,310	0.0193%	10,922,176	8,258,269	75.61%
				11,120,310	**0.0193%**	**10,922,176**	**8,258,269**	**75.61%**
164	866	WESTERN WORLD GRP						
		40436	Stratford Ins Co	11,062,048	0.0192%	7,754,178	5,068,689	65.37%
				11,062,048	**0.0192%**	**7,754,178**	**5,068,689**	**65.37%**
165	3488	J A Patterson Grp						
		13307	Lexon Ins Co	6,507,160	0.0113%	6,378,764	524,345	8.22%
		27081	Bond Safeguard Ins Co	3,699,287	0.0064%	4,136,294	4,558,942	110.22%
				10,206,447	**0.0177%**	**10,515,058**	**5,083,287**	**48.34%**
166	3479	Merchants Bonding Co Grp						
		14494	Merchants Bonding Co a Mut	10,191,883	0.0177%	9,814,128	1,452,715	14.80%
				10,191,883	**0.0177%**	**9,814,128**	**1,452,715**	**14.80%**
167	3569	Caterpillar Grp						
		11255	Caterpillar Ins Co	10,068,023	0.0175%	9,029,077	3,326,351	36.84%
				10,068,023	**0.0175%**	**9,029,077**	**3,326,351**	**36.84%**
168	31887	Coface N Amer Ins Co						
		31887	Coface N Amer Ins Co	9,990,407	0.0174%	9,159,307	2,742,198	29.94%
				9,990,407	**0.0174%**	**9,159,307**	**2,742,198**	**29.94%**
169	37621	Toyota Motor Ins Co						
		37621	Toyota Motor Ins Co	9,946,963	0.0173%	36,245,852	16,893,373	46.61%
				9,946,963	**0.0173%**	**36,245,852**	**16,893,373**	**46.61%**
170	1248	AMBAC ASSUR CORP GRP						
		18708	Ambac Assur Corp	9,363,997	0.0163%	67,508,130	18,530,078	27.45%
				9,363,997	**0.0163%**	**67,508,130**	**18,530,078**	**27.45%**
171	246	PENNSYLVANIA LUMBERMENS GRP						
		14265	Indiana Lumbermens Mut Ins Co	8,518,629	0.0148%	8,039,444	4,717,999	58.69%
		14974	Pennsylvania Lumbermens Mut Ins	367,597	0.0006%	428,317	323,419	75.51%
				8,886,226	**0.0154%**	**8,467,761**	**5,041,418**	**59.54%**
172	10004	Seaview Ins Co						
		10004	Seaview Ins Co	7,969,078	0.0139%	7,937,744	248,898	3.14%
				7,969,078	**0.0139%**	**7,937,744**	**248,898**	**3.14%**

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173	4509	Ironshore Grp						
		23647	Ironshore Ind Inc	7,877,653	0.0137%	5,968,491	4,149,293	69.52%
				7,877,653	**0.0137%**	**5,968,491**	**4,149,293**	**69.52%**
174	25422	Atradius Trade Credit Ins Co						
		25422	Atradius Trade Credit Ins Co	7,669,976	0.0133%	7,439,864	-513,412	-6.90%
				7,669,976	**0.0133%**	**7,439,864**	**-513,412**	**-6.90%**
175	26565	Ohio Ind Co						
		26565	Ohio Ind Co	7,606,402	0.0132%	4,334,714	1,222,568	28.20%
				7,606,402	**0.0132%**	**4,334,714**	**1,222,568**	**28.20%**
176	36650	Guarantee Co Of N Amer USA						
		36650	Guarantee Co Of N Amer USA	7,402,367	0.0129%	7,387,055	1,270,458	17.20%
				7,402,367	**0.0129%**	**7,387,055**	**1,270,458**	**17.20%**
177	35009	Financial Cas & Surety Inc						
		35009	Financial Cas & Surety Inc	6,809,989	0.0118%	6,809,989	220,938	3.24%
				6,809,989	**0.0118%**	**6,809,989**	**220,938**	**3.24%**
178	10783	Cornerstone Natl Ins Co						
		10783	Cornerstone Natl Ins Co	6,486,404	0.0113%	8,423,162	5,602,734	66.52%
				6,486,404	**0.0113%**	**8,423,162**	**5,602,734**	**66.52%**
179	4716	Fortress Grp						
		26220	Yosemite Ins Co	6,258,000	0.0109%	4,801,834	-926,894	-19.30%
				6,258,000	**0.0109%**	**4,801,834**	**-926,894**	**-19.30%**
180	19631	American Road Ins Co						
		19631	American Road Ins Co	6,139,764	0.0107%	6,138,623	1,160,532	18.91%
				6,139,764	**0.0107%**	**6,138,623**	**1,160,532**	**18.91%**
181	689	BANKERS INS GRP						
		33162	Bankers Ins Co	6,032,843	0.0105%	6,496,356	-1,225,639	-18.87%
				6,032,843	**0.0105%**	**6,496,356**	**-1,225,639**	**-18.87%**
182	79	Ally Ins Holdings Grp						
		38601	MIC Prop & Cas Ins Corp	3,947,443	0.0069%	2,128,489	726,517	34.13%
		22012	Motors Ins Corp	1,931,037	0.0034%	1,930,267	628,162	32.54%
				5,878,480	**0.0102%**	**4,058,756**	**1,354,679**	**33.38%**
183	10830	Business Alliance Ins Co						
		10830	Business Alliance Ins Co	5,704,593	0.0099%	5,378,733	3,799,817	70.65%
				5,704,593	**0.0099%**	**5,378,733**	**3,799,817**	**70.65%**
184	968	AXA INS GRP						
		33022	AXA Ins Co	5,393,905	0.0094%	5,011,027	3,154,548	62.95%
				5,393,905	**0.0094%**	**5,011,027**	**3,154,548**	**62.95%**
185	41459	Armed Forces Ins Exch						
		41459	Armed Forces Ins Exch	5,392,866	0.0094%	5,473,158	2,900,102	52.99%
				5,392,866	**0.0094%**	**5,473,158**	**2,900,102**	**52.99%**

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186	775		PHARMACISTS MUT GRP					
		13714	Pharmacists Mut Ins Co	5,253,847	0.0091%	4,251,921	2,625,751	61.75%
				5,253,847	**0.0091%**	**4,251,921**	**2,625,751**	**61.75%**
187	40550		Pacific Pioneer Ins Co					
		40550	Pacific Pioneer Ins Co	5,236,774	0.0091%	5,199,018	3,648,874	70.18%
				5,236,774	**0.0091%**	**5,199,018**	**3,648,874**	**70.18%**
188	869		MINNESOTA MUT GRP					
		10054	Securian Cas Co	4,982,269	0.0087%	4,375,260	1,720,782	39.33%
				4,982,269	**0.0087%**	**4,375,260**	**1,720,782**	**39.33%**
189	4736		GGC Grp					
		21075	Financial Amer Prop & Cas Ins Co	4,907,461	0.0085%	4,097,879	1,067,155	26.04%
				4,907,461	**0.0085%**	**4,097,879**	**1,067,155**	**26.04%**
190	244		CINCINNATI FIN GRP					
		10677	Cincinnati Ins Co	4,381,726	0.0076%	4,097,382	5,449,735	133.01%
		28665	Cincinnati Cas Co	64,608	0.0001%	13,127	2,988	22.76%
		23280	The Cincinnati Ind Co	29,925	0.0001%	8,375	8,202	97.93%
				4,476,259	**0.0078%**	**4,118,884**	**5,460,925**	**132.58%**
191	2878		United Heritage Mut Grp					
		15768	Merced Prop & Cas Co	4,343,031	0.0075%	4,353,448	939,174	21.57%
				4,343,031	**0.0075%**	**4,353,448**	**939,174**	**21.57%**
192	242		SELECTIVE INS GRP					
		12572	Selective Ins Co Of Amer	4,332,739	0.0075%	4,289,960	30,844	0.72%
				4,332,739	**0.0075%**	**4,289,960**	**30,844**	**0.72%**
193	124		AMERISURE CO GRP					
		23396	Amerisure Mut Ins Co	4,230,981	0.0074%	4,297,184	2,049,286	47.69%
				4,230,981	**0.0074%**	**4,297,184**	**2,049,286**	**47.69%**
194	4359		Housing Authority Prop Grp					
		10069	Housing Authority Prop A Mut Co	3,719,300	0.0065%	3,714,120	150,893	4.06%
		11206	Housing Enterprise Ins Co Inc	482,616	0.0008%	433,275	-62,717	-14.48%
				4,201,916	**0.0073%**	**4,147,395**	**88,176**	**2.13%**
195	29530		AXA Art Ins Corp					
		29530	AXA Art Ins Corp	4,162,494	0.0072%	4,135,109	1,039,638	25.14%
				4,162,494	**0.0072%**	**4,135,109**	**1,039,638**	**25.14%**
196	14380		Build Amer Mut Assur Co					
		14380	Build Amer Mut Assur Co	4,151,848	0.0072%	16,085	0	0.00%
				4,151,848	**0.0072%**	**16,085**	**0**	**0.00%**
197	11092		Global Liberty Ins Co of NY					
		11092	Global Liberty Ins Co of NY	3,790,851	0.0066%	2,628,974	1,444,498	54.95%
				3,790,851	**0.0066%**	**2,628,974**	**1,444,498**	**54.95%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: TOTALS [35]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
198	27480	California Mut Ins Co						
		27480	California Mut Ins Co	3,726,749	0.0065%	3,404,695	1,055,671	31.01%
				3,726,749	**0.0065%**	**3,404,695**	**1,055,671**	**31.01%**
199	458	PROTECTIVE LIFE INS GRP						
		35769	Lyndon Prop Ins Co	3,644,846	0.0063%	2,655,483	1,369,296	51.56%
				3,644,846	**0.0063%**	**2,655,483**	**1,369,296**	**51.56%**
200	3478	Hallmark Fin Serv Grp						
		34037	Hallmark Ins Co	3,643,731	0.0063%	3,674,546	1,928,954	52.50%
				3,643,731	**0.0063%**	**3,674,546**	**1,928,954**	**52.50%**
201	4795	Atlas Financial Holdings Grp						
		28339	Gateway Ins Co	3,641,497	0.0063%	2,225,766	641,613	28.83%
				3,641,497	**0.0063%**	**2,225,766**	**641,613**	**28.83%**
202	40517	Advantage Workers Comp Ins Co						
		40517	Advantage Workers Comp Ins Co	3,597,219	0.0063%	3,639,239	9,614,467	264.19%
				3,597,219	**0.0063%**	**3,639,239**	**9,614,467**	**264.19%**
203	41	CITIGROUP GRP						
		41211	Triton Ins Co	3,388,673	0.0059%	3,523,469	944,690	26.81%
				3,388,673	**0.0059%**	**3,523,469**	**944,690**	**26.81%**
204	574	AMERCO CORP GRP						
		31089	Repwest Ins Co	3,211,509	0.0056%	3,209,710	577,172	17.98%
				3,211,509	**0.0056%**	**3,209,710**	**577,172**	**17.98%**
205	10499	Corepointe Ins Co						
		10499	Corepointe Ins Co	2,813,831	0.0049%	1,992,690	1,702,001	85.41%
				2,813,831	**0.0049%**	**1,992,690**	**1,702,001**	**85.41%**
206	1	AETNA GRP						
		36153	Aetna Ins Co of CT	2,616,845	0.0045%	3,050,721	7,064,766	231.58%
				2,616,845	**0.0045%**	**3,050,721**	**7,064,766**	**231.58%**
207	10048	Hyundai Marine & Fire Ins Co Ltd						
		10048	Hyundai Marine & Fire Ins Co Ltd	2,566,143	0.0045%	2,583,606	511,570	19.80%
				2,566,143	**0.0045%**	**2,583,606**	**511,570**	**19.80%**
208	37940	Lexington Natl Ins Corp						
		37940	Lexington Natl Ins Corp	2,367,746	0.0041%	2,219,500	11,599	0.52%
				2,367,746	**0.0041%**	**2,219,500**	**11,599**	**0.52%**
209	26379	Accredited Surety & Cas Co Inc						
		26379	Accredited Surety & Cas Co Inc	2,364,114	0.0041%	2,364,226	25,509	1.08%
				2,364,114	**0.0041%**	**2,364,226**	**25,509**	**1.08%**
210	31380	American Surety Co						
		31380	American Surety Co	2,277,847	0.0040%	2,340,118	-136,180	-5.82%
				2,277,847	**0.0040%**	**2,340,118**	**-136,180**	**-5.82%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: TOTALS [35]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
211	930	DHC GRP						
		23671	National Amer Ins Co of CA	1,770,355	0.0031%	1,889,969	-2,288,941	-121.11%
		19269	Danielson Natl Ins Co	404,936	0.0007%	527,007	429,347	81.47%
				2,175,291	**0.0038%**	**2,416,976**	**-1,859,594**	**-76.94%**
212	3589	Maxum Specialty Ins Grp						
		10784	Maxum Cas Ins Co	2,129,922	0.0037%	1,692,059	1,417,399	83.77%
				2,129,922	**0.0037%**	**1,692,059**	**1,417,399**	**83.77%**
213	4743	Christus Hlth Grp						
		36234	Preferred Professional Ins Co	2,123,251	0.0037%	2,310,925	941,066	40.72%
				2,123,251	**0.0037%**	**2,310,925**	**941,066**	**40.72%**
214	528	MBIA GRP						
		12041	MBIA Ins Corp	1,773,663	0.0031%	51,109,281	-3,114,861	-6.09%
				1,773,663	**0.0031%**	**51,109,281**	**-3,114,861**	**-6.09%**
215	4693	Deere & Co Grp						
		36781	John Deere Ins Co	1,751,295	0.0030%	1,446,269	2,548,587	176.22%
				1,751,295	**0.0030%**	**1,446,269**	**2,548,587**	**176.22%**
216	697	VAN ENT GRP						
		37060	Old United Cas Co	1,715,961	0.0030%	1,876,274	916,811	48.86%
				1,715,961	**0.0030%**	**1,876,274**	**916,811**	**48.86%**
217	12750	Evergreen Natl Ind Co						
		12750	Evergreen Natl Ind Co	1,638,029	0.0028%	1,662,855	-76,654	-4.61%
				1,638,029	**0.0028%**	**1,662,855**	**-76,654**	**-4.61%**
218	4676	Syncora Holdings Grp						
		20311	Syncora Guar Inc	1,633,400	0.0028%	8,322,273	-3,796,638	-45.62%
				1,633,400	**0.0028%**	**8,322,273**	**-3,796,638**	**-45.62%**
219	594	AMERICAN CONTRACTORS INS GRP						
		19984	ACIG Ins Co	1,603,302	0.0028%	1,603,302	6,645,509	414.49%
				1,603,302	**0.0028%**	**1,603,302**	**6,645,509**	**414.49%**
220	12297	Petroleum Cas Co						
		12297	Petroleum Cas Co	1,456,996	0.0025%	1,452,425	933,505	64.27%
				1,456,996	**0.0025%**	**1,452,425**	**933,505**	**64.27%**
221	10758	Colonial Surety Co						
		10758	Colonial Surety Co	1,448,637	0.0025%	1,195,451	16,262	1.36%
				1,448,637	**0.0025%**	**1,195,451**	**16,262**	**1.36%**
222	33499	Dorinco Reins Co						
		33499	Dorinco Reins Co	1,444,680	0.0025%	1,440,986	0	0.00%
				1,444,680	**0.0025%**	**1,440,986**	**0**	**0.00%**
223	1208	GRAY INS GRP						
		36307	Gray Ins Co	1,232,598	0.0021%	1,792,643	1,766,162	98.52%
				1,232,598	**0.0021%**	**1,792,643**	**1,766,162**	**98.52%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: TOTALS [35]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
224	25405	Safe Auto Ins Co						
		25405	Safe Auto Ins Co	1,183,981	0.0021%	380,681	289,821	76.13%
				1,183,981	**0.0021%**	**380,681**	**289,821**	**76.13%**
225	12815	Financial Guar Ins Co						
		12815	Financial Guar Ins Co	1,167,260	0.0020%	20,328,581	0	0.00%
				1,167,260	**0.0020%**	**20,328,581**	**0**	**0.00%**
226	23132	RVI Amer Ins Co						
		23132	RVI Amer Ins Co	1,030,669	0.0018%	619,649	3,120	0.50%
				1,030,669	**0.0018%**	**619,649**	**3,120**	**0.50%**
227	39551	Continental Heritage Ins Co						
		39551	Continental Heritage Ins Co	895,080	0.0016%	860,547	-3,163	-0.37%
				895,080	**0.0016%**	**860,547**	**-3,163**	**-0.37%**
228	3299	AJK Holdings Grp						
		29033	Atain Ins Co	754,098	0.0013%	719,050	762,541	106.05%
				754,098	**0.0013%**	**719,050**	**762,541**	**106.05%**
229	669	ZALE CORP GRP						
		30325	Zale Ind Co	698,736	0.0012%	698,736	56,364	8.07%
				698,736	**0.0012%**	**698,736**	**56,364**	**8.07%**
230	680	AMERISAFE GRP						
		31895	American Interstate Ins Co	590,530	0.0010%	628,658	231,399	36.81%
				590,530	**0.0010%**	**628,658**	**231,399**	**36.81%**
231	1332	MAINE EMPLOYERS MUT INS GRP						
		11030	Memic Ind Co	479,848	0.0008%	334,529	205,154	61.33%
				479,848	**0.0008%**	**334,529**	**205,154**	**61.33%**
232	28497	Usplate Glass Ins Co						
		28497	Usplate Glass Ins Co	457,991	0.0008%	452,348	29,701	6.57%
				457,991	**0.0008%**	**452,348**	**29,701**	**6.57%**
233	333	MUTUAL OF ENUMCLAW GRP						
		10007	Nevada Gen Ins Co	441,237	0.0008%	234,665	318,594	135.77%
				441,237	**0.0008%**	**234,665**	**318,594**	**135.77%**
234	11118	Federated Rural Electric Ins Exch						
		11118	Federated Rural Electric Ins Exch	346,580	0.0006%	345,284	4,670,706	1352.71%
				346,580	**0.0006%**	**345,284**	**4,670,706**	**1352.71%**
235	553	Arrowpoint Capital Grp						
		24678	Arrowood Ind Co	341,438	0.0006%	341,935	19,236,381	5625.74%
				341,438	**0.0006%**	**341,935**	**19,236,381**	**5625.74%**
236	508	NATIONAL GRP						
		10801	Fortress Ins Co	341,382	0.0006%	302,530	86,575	28.62%
				341,382	**0.0006%**	**302,530**	**86,575**	**28.62%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: TOTALS [35]

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237	4753	Tawa Grp						
		33855	Lincoln Gen Ins Co	318,767	0.0006%	314,443	-4,203,474	-1336.80%
				318,767	**0.0006%**	**314,443**	**-4,203,474**	**-1336.80%**
238	201	UTICA GRP						
		25976	Utica Mut Ins Co	188,794	0.0003%	328,563	-157,672	-47.99%
		25984	Graphic Arts Mut Ins Co	107,032	0.0002%	120,415	29,869	24.81%
				295,826	**0.0005%**	**448,978**	**-127,803**	**-28.47%**
239	4757	Interboro Grp						
		34460	Autoone Ins Co	281,697	0.0005%	404,187	245,682	60.78%
				281,697	**0.0005%**	**404,187**	**245,682**	**60.78%**
240	25771	CIFG Assur N Amer Inc						
		25771	CIFG Assur N Amer Inc	257,431	0.0004%	2,900,472	0	0.00%
				257,431	**0.0004%**	**2,900,472**	**0**	**0.00%**
241	3485	Rothschild Intl Grp						
		41580	Red Shield Ins Co	255,273	0.0004%	275,428	6,455	2.34%
				255,273	**0.0004%**	**275,428**	**6,455**	**2.34%**
242	228	WESTFIELD Grp						
		24120	Westfield Natl Ins Co	245,516	0.0004%	292,296	300	0.10%
				245,516	**0.0004%**	**292,296**	**300**	**0.10%**
243	40150	MGA Ins Co Inc						
		40150	MGA Ins Co Inc	221,843	0.0004%	268,045	101,929	38.03%
				221,843	**0.0004%**	**268,045**	**101,929**	**38.03%**
244	3483	PartnerRe Grp						
		11835	PartnerRe Amer Ins Co	206,241	0.0004%	206,241	65,709	31.86%
				206,241	**0.0004%**	**206,241**	**65,709**	**31.86%**
245	22950	Acstar Ins Co						
		22950	Acstar Ins Co	147,671	0.0003%	107,841	2,456	2.28%
				147,671	**0.0003%**	**107,841**	**2,456**	**2.28%**
246	15290	Greenpath Ins Co						
		15290	Greenpath Ins Co	79,094	0.0001%	16,643	8,600	51.67%
				79,094	**0.0001%**	**16,643**	**8,600**	**51.67%**
247	690	CENTRAL STATES GRP						
		11499	Censtat Cas Co	69,981	0.0001%	66,484	572	0.86%
				69,981	**0.0001%**	**66,484**	**572**	**0.86%**
248	4746	Catalina Holdings Grp						
		23752	Quanta Ind Co	59,310	0.0001%	131,053	-4,007,014	-3057.55%
				59,310	**0.0001%**	**131,053**	**-4,007,014**	**-3057.55%**
249	10909	Sun Surety Ins Co						
		10909	Sun Surety Ins Co	58,338	0.0001%	57,177	0	0.00%
				58,338	**0.0001%**	**57,177**	**0**	**0.00%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: TOTALS [35]

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Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
250	23663	National Amer Ins Co						
		23663	National Amer Ins Co	55,453	0.0001%	52,601	35,784	68.03%
				55,453	**0.0001%**	**52,601**	**35,784**	**68.03%**
251	749	SCOR GRP						
		39322	General Security Natl Ins Co	38,066	0.0001%	26,753	415,875	1554.50%
				38,066	**0.0001%**	**26,753**	**415,875**	**1554.50%**
252	3678	American Independent Ins Grp						
		39098	Omni Ins Co	30,669	0.0001%	42,339	93,828	221.61%
				30,669	**0.0001%**	**42,339**	**93,828**	**221.61%**
253	4760	NMI Holdings Grp						
		13695	National Mortgage Ins Corp	24,236	0.0000%	7,639	0	0.00%
				24,236	**0.0000%**	**7,639**	**0**	**0.00%**
254	29998	Upper Hudson Natl Ins Co						
		29998	Upper Hudson Natl Ins Co	23,312	0.0000%	179,791	400,067	222.52%
				23,312	**0.0000%**	**179,791**	**400,067**	**222.52%**
255	291	MOTORISTS MUT GRP						
		13331	Motorists Commercial Mut Ins Co	13,577	0.0000%	15,056	-689,758	-4581.28%
				13,577	**0.0000%**	**15,056**	**-689,758**	**-4581.28%**
256	12934	Academic Medical Professionals Ins E						
		12934	Academic Medical Professionals Ins E	11,385	0.0000%	11,855	2,778	23.43%
				11,385	**0.0000%**	**11,855**	**2,778**	**23.43%**
257	1228	BAR PLAN GRP						
		29513	The Bar Plan Mut Ins Co	8,184	0.0000%	7,705	0	0.00%
				8,184	**0.0000%**	**7,705**	**0**	**0.00%**
			Line Total:	**57,534,611,063**	**100.0000%**	**56,613,099,793**	**31,755,528,506**	**56.09%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: Combined PP Auto Liab & PP Auto PD [19.2 & 21.1]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
1	176	STATE FARM GRP						
		25178	State Farm Mut Auto Ins Co	2,863,699,803	14.0065%	2,805,903,823	1,789,541,216	63.78%
				2,863,699,803	**14.0065%**	**2,805,903,823**	**1,789,541,216**	**63.78%**
2	69	FARMERS INS GRP						
		21652	Farmers Ins Exch	968,457,397	4.7368%	942,954,355	554,621,278	58.82%
		21687	Mid Century Ins Co	848,443,359	4.1498%	885,855,388	457,942,658	51.69%
		12963	21st Century Ins Co	537,187,768	2.6274%	544,188,443	284,466,664	52.27%
		25089	Coast Natl Ins Co	284,065,237	1.3894%	301,821,204	178,189,286	59.04%
		11185	Foremost Ins Co Grand Rapids MI	43,891,945	0.2147%	42,591,778	27,953,812	65.63%
		36404	21st Century Cas Co	15,355,718	0.0751%	15,410,631	9,219,393	59.82%
		34789	21st Century Centennial Ins Co	1,166,136	0.0057%	1,079,851	641,011	59.36%
		11800	Foremost Prop & Cas Ins Co	686,771	0.0034%	662,004	268,918	40.62%
				2,699,254,331	**13.2022%**	**2,734,563,654**	**1,513,303,020**	**55.34%**
3	8	ALLSTATE INS GRP						
		19240	Allstate Ind Co	1,338,371,047	6.5460%	1,320,259,937	834,077,575	63.18%
		19232	Allstate Ins Co	246,448,162	1.2054%	249,659,868	110,915,494	44.43%
		30210	Esurance Prop & Cas Ins Co	211,539,687	1.0346%	203,476,792	134,105,629	65.91%
		10358	Encompass Ins Co	41,954,444	0.2052%	41,358,746	20,912,815	50.56%
				1,838,313,340	**8.9913%**	**1,814,755,343**	**1,100,011,513**	**60.61%**
4	660	MERCURY GEN GRP						
		27553	Mercury Ins Co	1,350,176,279	6.6038%	1,336,543,614	834,840,754	62.46%
		38342	California Automobile Ins Co	384,535,395	1.8808%	375,239,576	245,719,554	65.48%
				1,734,711,674	**8.4845%**	**1,711,783,190**	**1,080,560,308**	**63.12%**
5	1318	Auto Club Enterprises Ins Grp						
		15598	Interins Exch Of The Automobile Club	1,718,428,606	8.4049%	1,709,494,936	989,029,331	57.86%
				1,718,428,606	**8.4049%**	**1,709,494,936**	**989,029,331**	**57.86%**
6	1278	CSAA Ins Grp						
		15539	CSAA Ins Exch	1,312,589,388	6.4199%	1,339,315,085	824,409,751	61.55%
		37770	CSAA Gen Ins Co	40,342,945	0.1973%	38,483,861	24,933,653	64.79%
		10921	CSAA Fire & Cas Ins Co	160,882	0.0008%	332,722	245,406	73.76%
				1,353,093,215	**6.6180%**	**1,378,131,668**	**849,588,810**	**61.65%**
7	31	BERKSHIRE HATHAWAY GRP						
		35882	Geico Gen Ins Co	689,044,954	3.3701%	652,431,544	460,031,398	70.51%
		22055	Geico Ind Co	256,959,047	1.2568%	247,483,351	199,635,182	80.67%
		22063	Government Employees Ins Co	219,701,039	1.0746%	214,030,633	141,598,075	66.16%
		41491	Geico Cas Co	160,608,327	0.7855%	157,297,209	98,617,620	62.70%
		20052	National Liab & Fire Ins Co	1,102,757	0.0054%	912,860	925,469	101.38%
		25895	United States Liab Ins Co	11,357	0.0001%	3,637	844	23.21%
				1,327,427,481	**6.4925%**	**1,272,159,234**	**900,808,588**	**70.81%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: Combined PP Auto Liab & PP Auto PD [19.2 & 21.1]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
8	200	UNITED SERV AUTOMOBILE ASSN GRP						
		25968	USAA Cas Ins Co	373,646,889	1.8275%	369,637,113	242,490,622	65.60%
		25941	United Serv Automobile Assn	342,533,226	1.6753%	341,122,109	219,276,900	64.28%
		18600	USAA Gen Ind Co	102,194,464	0.4998%	93,886,330	65,308,390	69.56%
		21253	Garrison Prop & Cas Ins Co	74,164,754	0.3627%	71,997,024	56,886,580	79.01%
				892,539,333	**4.3654%**	**876,642,576**	**583,962,492**	**66.61%**
9	155	PROGRESSIVE GRP						
		11770	United Financial Cas Co	297,937,148	1.4572%	278,518,725	179,695,878	64.52%
		27804	Progressive West Ins Co	293,675,635	1.4364%	290,693,105	206,120,179	70.91%
		10192	Progressive Select Ins Co	187,311,984	0.9161%	179,018,089	108,834,930	60.80%
		16322	Progressive Direct Ins Co	40,549,288	0.1983%	38,425,472	30,937,551	80.51%
		24260	Progressive Cas Ins Co	19,552,773	0.0956%	19,591,508	10,121,693	51.66%
				839,026,828	**4.1037%**	**806,246,899**	**535,710,231**	**66.44%**
10	111	LIBERTY MUT GRP						
		24740	Safeco Ins Co Of Amer	350,163,374	1.7127%	335,986,526	204,615,052	60.90%
		23035	Liberty Mut Fire Ins Co	338,824,724	1.6572%	329,918,091	224,648,313	68.09%
		37214	American States Preferred Ins Co	42,159,245	0.2062%	41,402,006	25,405,435	61.36%
		39012	Safeco Ins Co Of IL	6,259,020	0.0306%	5,923,812	4,091,741	69.07%
		24724	First Natl Ins Co Of Amer	1,387,571	0.0068%	1,387,233	625,757	45.11%
		23043	Liberty Mut Ins Co	2,744	0.0000%	1,709	1,908	111.64%
				738,796,678	**3.6135%**	**714,619,377**	**459,388,206**	**64.28%**
11	3495	Infinity Prop & Cas Ins Grp						
		22268	Infinity Ins Co	590,529,182	2.8883%	572,412,156	382,606,285	66.84%
		10068	Hillstar Ins Co	7,717,090	0.0377%	14,665,428	13,446,570	91.69%
		20260	Infinity Select Ins Co	1,758,293	0.0086%	1,685,012	1,524,537	90.48%
		11738	Infinity Auto Ins Co	1,036,180	0.0051%	1,287,237	615,806	47.84%
				601,040,745	**2.9397%**	**590,049,833**	**398,193,198**	**67.48%**
12	140	NATIONWIDE CORP GRP						
		19100	Amco Ins Co	235,001,672	1.1494%	232,090,179	152,253,886	65.60%
		25453	Nationwide Ins Co Of Amer	113,793,208	0.5566%	110,818,793	68,316,220	61.65%
		42579	Allied Prop & Cas Ins Co	109,101,902	0.5336%	108,217,622	61,808,168	57.11%
		42889	Victoria Fire & Cas Co	64,416,342	0.3151%	65,059,753	41,855,313	64.33%
		42587	Depositors Ins Co	3,660,372	0.0179%	3,877,596	2,658,283	68.55%
		13242	Titan Ind Co	646,931	0.0032%	2,147,195	661,920	30.83%
				526,620,427	**2.5757%**	**522,211,138**	**327,553,790**	**62.72%**
13	10683	Wawanesa Gen Ins Co						
		10683	Wawanesa Gen Ins Co	300,208,489	1.4683%	291,328,988	221,780,550	76.13%
				300,208,489	**1.4683%**	**291,328,988**	**221,780,550**	**76.13%**
14	10920	Alliance United Ins Co						
		10920	Alliance United Ins Co	243,046,248	1.1887%	220,535,475	152,114,212	68.97%
				243,046,248	**1.1887%**	**220,535,475**	**152,114,212**	**68.97%**

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15	4	Ameriprise Fin Grp						
		29068	IDS Prop Cas Ins Co	215,204,502	1.0526%	210,410,972	152,854,960	72.65%
				215,204,502	**1.0526%**	**210,410,972**	**152,854,960**	**72.65%**
16	91	HARTFORD FIRE & CAS GRP						
		30104	Hartford Underwriters Ins Co	144,321,446	0.7059%	133,938,137	102,562,045	76.57%
		29424	Hartford Cas Ins Co	42,471,971	0.2077%	41,389,322	24,166,101	58.39%
		27120	Trumbull Ins Co	26,038,673	0.1274%	17,612,689	14,306,114	81.23%
		29459	Twin City Fire Ins Co Co	1,005,655	0.0049%	1,193,904	1,635,233	136.97%
				213,837,745	**1.0459%**	**194,134,052**	**142,669,493**	**73.49%**
17	215	Kemper Corp Grp						
		19852	Financial Ind Co	130,943,971	0.6405%	135,146,144	85,718,245	63.43%
		10914	Kemper Independence Ins Co	48,351,002	0.2365%	48,658,858	23,427,509	48.15%
		10226	Unitrin Direct Ins Co	13,539,555	0.0662%	14,011,365	8,343,518	59.55%
		16063	Unitrin Auto & Home Ins Co	281,995	0.0014%	299,617	89,566	29.89%
				193,116,523	**0.9445%**	**198,115,984**	**117,578,838**	**59.35%**
18	2538	AmTrust NGH Grp						
		29742	Integon Natl Ins Co	73,588,577	0.3599%	75,197,005	47,054,863	62.58%
		23728	National Gen Ins Co	61,475,038	0.3007%	62,791,341	32,368,751	51.55%
		31488	Integon Preferred Ins Co	24,048,218	0.1176%	19,485,091	13,220,505	67.85%
		12832	Personal Express Ins Co	9,267,141	0.0453%	8,998,887	6,111,987	67.92%
		38660	MIC Gen Ins Corp	8,182,734	0.0400%	8,603,186	6,786,857	78.89%
		22985	Sequoia Ins Co	29,468	0.0001%	30,076	20,656	68.68%
				176,591,176	**0.8637%**	**175,105,586**	**105,563,619**	**60.29%**
19	3548	Travelers Grp						
		19070	Standard Fire Ins Co	165,606,548	0.8100%	171,937,242	111,728,841	64.98%
		24015	Northland Ins Co	1,388	0.0000%	3,790	2,511	66.25%
				165,607,936	**0.8100%**	**171,941,032**	**111,731,352**	**64.98%**
20	11711	Access Ins Co						
		11711	Access Ins Co	155,446,782	0.7603%	161,292,480	139,970,060	86.78%
				155,446,782	**0.7603%**	**161,292,480**	**139,970,060**	**86.78%**
21	241	METROPOLITAN GRP						
		25321	Metropolitan Drt Prop & Cas Ins Co	135,335,405	0.6619%	124,298,297	85,033,092	68.41%
				135,335,405	**0.6619%**	**124,298,297**	**85,033,092**	**68.41%**
22	169	SENTRY INS GRP						
		13137	Viking Ins Co Of WI	114,140,417	0.5583%	114,719,371	77,322,471	67.40%
				114,140,417	**0.5583%**	**114,719,371**	**77,322,471**	**67.40%**
23	3702	Loya Grp						
		12589	Loya Cas Ins Co	106,272,592	0.5198%	104,886,254	59,441,486	56.67%
				106,272,592	**0.5198%**	**104,886,254**	**59,441,486**	**56.67%**
24	33	CALIFORNIA CAS MGMT GRP						
		20117	California Cas Ind Exch	100,191,960	0.4900%	97,620,488	56,727,053	58.11%
				100,191,960	**0.4900%**	**97,620,488**	**56,727,053**	**58.11%**

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25	4256	Anchor Ins Holdings Grp						
		40010	Anchor Gen Ins Co	96,355,510	0.4713%	77,129,137	48,179,994	62.47%
				96,355,510	**0.4713%**	**77,129,137**	**48,179,994**	**62.47%**
26	411	MAPFRE INS GRP						
		13161	Commerce W Ins Co	77,263,551	0.3779%	78,445,795	58,377,389	74.42%
		23876	Mapfre Ins Co	18,731,154	0.0916%	10,703,528	8,848,333	82.67%
				95,994,705	**0.4695%**	**89,149,323**	**67,225,722**	**75.41%**
27	3596	Affirmative Ins Grp						
		42609	Affirmative Ins Co	73,741,159	0.3607%	62,165,945	45,113,325	72.57%
				73,741,159	**0.3607%**	**62,165,945**	**45,113,325**	**72.57%**
28	28	AMICA MUT GRP						
		19976	Amica Mut Ins Co	60,540,358	0.2961%	58,929,245	43,475,592	73.78%
				60,540,358	**0.2961%**	**58,929,245**	**43,475,592**	**73.78%**
29	922	American Assets Grp						
		40029	Explorer Ins Co	59,122,650	0.2892%	55,588,738	31,864,399	57.32%
		27847	Insurance Co Of The West	5,219	0.0000%	8,238	358,683	4354.01%
				59,127,869	**0.2892%**	**55,596,976**	**32,223,082**	**57.96%**
30	802	Capital Ins Grp						
		13544	California Capital Ins Co	51,164,078	0.2502%	50,154,972	24,606,943	49.06%
		12890	Eagle W Ins Co	3,445,272	0.0169%	3,349,397	1,659,323	49.54%
				54,609,350	**0.2671%**	**53,504,369**	**26,266,266**	**49.09%**
31	661	BCBS of SC Grp						
		12157	Companion Prop & Cas Ins Co	52,822,824	0.2584%	61,009,364	71,933,975	117.91%
				52,822,824	**0.2584%**	**61,009,364**	**71,933,975**	**117.91%**
32	473	AMERICAN FAMILY INS GRP						
		37648	Permanent Gen Assur Corp	40,719,145	0.1992%	41,190,866	21,890,876	53.14%
				40,719,145	**0.1992%**	**41,190,866**	**21,890,876**	**53.14%**
33	300	HORACE MANN GRP						
		22578	Horace Mann Ins Co	34,593,247	0.1692%	33,487,296	22,888,723	68.35%
		22756	Horace Mann Prop & Cas Ins Co	5,050,695	0.0247%	5,035,244	2,750,090	54.62%
				39,643,942	**0.1939%**	**38,522,540**	**25,638,813**	**66.56%**
34	12	AMERICAN INTL GRP						
		19402	AIG Prop Cas Co	36,931,617	0.1806%	36,279,675	20,543,585	56.63%
		19445	National Union Fire Ins Co Of Pitts	59,791	0.0003%	59,865	-1,126,735	-1882.13%
				36,991,408	**0.1809%**	**36,339,540**	**19,416,850**	**53.43%**
35	161	TOPA EQUITIES LTD GRP						
		18031	Topa Ins Co	33,258,257	0.1627%	30,390,409	24,275,055	79.88%
				33,258,257	**0.1627%**	**30,390,409**	**24,275,055**	**79.88%**

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36	257	SAFEWAY INS GRP						
		12521	Safeway Ins Co	30,261,955	0.1480%	24,159,458	14,610,697	60.48%
		10939	Safeway Direct Ins Co	539,576	0.0026%	621,038	98,488	15.86%
				30,801,531	**0.1507%**	**24,780,496**	**14,709,185**	**59.36%**
37	225	IAT Reins Co Grp						
		23248	Occidental Fire & Cas Co Of NC	13,483,259	0.0659%	13,393,765	7,848,877	58.60%
		28886	Transguard Ins Co Of Amer Inc	9,615,660	0.0470%	11,937,986	7,384,092	61.85%
		26433	Harco Natl Ins Co	4,970,035	0.0243%	4,469,284	1,998,219	44.71%
		10906	Commercial Alliance Ins Co	2,357,115	0.0115%	3,567,212	3,262,019	91.44%
				30,426,069	**0.1488%**	**33,368,247**	**20,493,207**	**61.42%**
38	796	QBE INS GRP						
		25747	Unigard Ins Co	15,030,838	0.0735%	15,377,615	11,692,501	76.04%
		39217	QBE Ins Corp	13,262,071	0.0649%	15,275,292	14,534,565	95.15%
		37257	Praetorian Ins Co	1,745,791	0.0085%	2,265,963	3,050,018	134.60%
				30,038,700	**0.1469%**	**32,918,870**	**29,277,084**	**88.94%**
39	38	Chubb Inc Grp						
		20281	Federal Ins Co	28,366,007	0.1387%	26,607,846	11,950,693	44.91%
		20397	Vigilant Ins Co	117	0.0000%	117	-22	-18.80%
				28,366,124	**0.1387%**	**26,607,963**	**11,950,671**	**44.91%**
40	309	WESTERN NATL MUT GRP						
		26395	Western Home Ins Co	27,174,649	0.1329%	26,242,757	22,963,309	87.50%
				27,174,649	**0.1329%**	**26,242,757**	**22,963,309**	**87.50%**
41	323	CIVIL SERV EMPLOYEE GRP						
		18953	CSE Safeguard Ins Co	14,780,874	0.0723%	14,993,914	8,217,193	54.80%
		10693	Civil Serv Employees Ins Co	12,041,490	0.0589%	12,047,979	7,697,801	63.89%
				26,822,364	**0.1312%**	**27,041,893**	**15,914,994**	**58.85%**
42	761	ALLIANZ INS GRP						
		21873	Firemans Fund Ins Co	25,575,817	0.1251%	25,802,116	12,490,648	48.41%
				25,575,817	**0.1251%**	**25,802,116**	**12,490,648**	**48.41%**
43	27502	Western Gen Ins Co						
		27502	Western Gen Ins Co	23,663,004	0.1157%	30,723,073	17,400,619	56.64%
				23,663,004	**0.1157%**	**30,723,073**	**17,400,619**	**56.64%**
44	313	AEGIS GRP						
		33898	Aegis Security Ins Co	13,718,789	0.0671%	12,763,174	8,784,335	68.83%
		17965	American Sentinel Ins Co	8,741,949	0.0428%	7,639,856	6,578,239	86.10%
				22,460,738	**0.1099%**	**20,403,030**	**15,362,574**	**75.30%**
45	785	MARKEL CORP GRP						
		37915	Essentia Ins Co	20,310,263	0.0993%	10,720,036	4,823,143	44.99%
		28932	Markel Amer Ins Co	866,011	0.0042%	909,451	372,785	40.99%
				21,176,274	**0.1036%**	**11,629,487**	**5,195,928**	**44.68%**

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46	408		AMERICAN NATL FIN GRP					
		11048	Pacific Prop & Cas Co	19,562,302	0.0957%	19,286,354	12,713,296	65.92%
				19,562,302	**0.0957%**	**19,286,354**	**12,713,296**	**65.92%**
47	12878		Sterling Cas Ins Co					
		12878	Sterling Cas Ins Co	19,354,430	0.0947%	20,097,802	11,256,501	56.01%
				19,354,430	**0.0947%**	**20,097,802**	**11,256,501**	**56.01%**
48	13250		Workmens Auto Ins Co					
		13250	Workmens Auto Ins Co	18,488,162	0.0904%	16,233,958	11,468,198	70.64%
				18,488,162	**0.0904%**	**16,233,958**	**11,468,198**	**70.64%**
49	175		STATE AUTO MUT GRP					
		30945	Plaza Ins Co	16,089,571	0.0787%	9,574,810	6,472,638	67.60%
				16,089,571	**0.0787%**	**9,574,810**	**6,472,638**	**67.60%**
50	26905		Century Natl Ins Co					
		26905	Century Natl Ins Co	15,949,044	0.0780%	14,798,931	9,569,437	64.66%
				15,949,044	**0.0780%**	**14,798,931**	**9,569,437**	**64.66%**
51	3098		Tokio Marine Holdings Inc GRP					
		10945	Tokio Marine Amer Ins Co	10,859,410	0.0531%	10,781,761	6,196,845	57.48%
		18058	Philadelphia Ind Ins Co	4,910,473	0.0240%	4,891,867	2,810,183	57.45%
				15,769,883	**0.0771%**	**15,673,628**	**9,007,028**	**57.47%**
52	626		Ace Ltd Grp					
		18279	Bankers Standard Ins Co	15,185,469	0.0743%	14,397,742	8,070,791	56.06%
				15,185,469	**0.0743%**	**14,397,742**	**8,070,791**	**56.06%**
53	13127		Nations Ins Co					
		13127	Nations Ins Co	14,956,948	0.0732%	14,863,471	9,113,861	61.32%
				14,956,948	**0.0732%**	**14,863,471**	**9,113,861**	**61.32%**
54	1326		KINGSWAY GRP					
		33650	Mendota Ins Co	14,149,513	0.0692%	13,237,789	9,103,792	68.77%
				14,149,513	**0.0692%**	**13,237,789**	**9,103,792**	**68.77%**
55	1120		EVEREST REINS HOLDINGS GRP					
		10120	Everest Natl Ins Co	12,627,277	0.0618%	6,094,139	4,689,284	76.95%
				12,627,277	**0.0618%**	**6,094,139**	**4,689,284**	**76.95%**
56	2898		Western Serv Contract Grp					
		37850	Pacific Specialty Ins Co	11,766,880	0.0576%	11,771,177	6,374,659	54.15%
				11,766,880	**0.0576%**	**11,771,177**	**6,374,659**	**54.15%**
57	4799		Assure Holding Corp Grp					
		27898	Americas Ins Co	11,570,671	0.0566%	2,901,365	1,776,781	61.24%
				11,570,671	**0.0566%**	**2,901,365**	**1,776,781**	**61.24%**
58	19119		National Unity Ins Co					
		19119	National Unity Ins Co	11,534,728	0.0564%	7,240,895	6,252,565	86.35%
				11,534,728	**0.0564%**	**7,240,895**	**6,252,565**	**86.35%**

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59	83	GRANGE INS GRP						
		22101	Grange Ins Assn	11,502,652	0.0563%	11,497,420	7,156,805	62.25%
				11,502,652	**0.0563%**	**11,497,420**	**7,156,805**	**62.25%**
60	4051	Ocean Harbor Grp						
		12360	Ocean Harbor Cas Ins Co	11,337,731	0.0555%	10,708,210	5,901,554	55.11%
				11,337,731	**0.0555%**	**10,708,210**	**5,901,554**	**55.11%**
61	361	Munich Re Grp						
		23450	American Family Home Ins Co	8,332,664	0.0408%	8,452,549	4,715,393	55.79%
		23469	American Modern Home Ins Co	2,158,770	0.0106%	2,672,762	909,906	34.04%
				10,491,434	**0.0513%**	**11,125,311**	**5,625,299**	**50.56%**
62	70	FIRST AMER TITLE GRP						
		37710	First Amer Prop & Cas Ins Co	6,861,096	0.0336%	5,866,262	4,824,005	82.23%
				6,861,096	**0.0336%**	**5,866,262**	**4,824,005**	**82.23%**
63	10783	Cornerstone Natl Ins Co						
		10783	Cornerstone Natl Ins Co	6,486,404	0.0317%	8,423,162	5,602,734	66.52%
				6,486,404	**0.0317%**	**8,423,162**	**5,602,734**	**66.52%**
64	19	Assurant Inc Grp						
		10111	American Bankers Ins Co Of FL	4,095,199	0.0200%	4,036,687	1,738,326	43.06%
		19615	American Reliable Ins Co	1,258,783	0.0062%	1,310,665	721,317	55.03%
				5,353,982	**0.0262%**	**5,347,352**	**2,459,643**	**46.00%**
65	40550	Pacific Pioneer Ins Co						
		40550	Pacific Pioneer Ins Co	5,235,646	0.0256%	5,197,857	3,648,874	70.20%
				5,235,646	**0.0256%**	**5,197,857**	**3,648,874**	**70.20%**
66	645	OREGON MUT GRP						
		14907	Oregon Mut Ins Co	5,053,630	0.0247%	4,650,091	3,132,742	67.37%
				5,053,630	**0.0247%**	**4,650,091**	**3,132,742**	**67.37%**
67	57	ELECTRIC INS GRP						
		21261	Electric Ins Co	3,261,979	0.0160%	3,266,349	1,852,208	56.71%
				3,261,979	**0.0160%**	**3,266,349**	**1,852,208**	**56.71%**
68	4765	WBL Grp						
		25180	Stillwater Ins Co	3,005,117	0.0147%	3,460,261	818,199	23.65%
				3,005,117	**0.0147%**	**3,460,261**	**818,199**	**23.65%**
69	158	FAIRFAX FIN GRP						
		25054	Hudson Ins Co	2,303,903	0.0113%	4,023,126	1,736,965	43.17%
				2,303,903	**0.0113%**	**4,023,126**	**1,736,965**	**43.17%**
70	4670	Starr Grp						
		38318	Starr Ind & Liab Co	2,264,286	0.0111%	2,818,725	2,853,883	101.25%
				2,264,286	**0.0111%**	**2,818,725**	**2,853,883**	**101.25%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: Combined PP Auto Liab & PP Auto PD [19.2 & 21.1]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
71	930	DHC GRP						
		23671	National Amer Ins Co of CA	1,767,155	0.0086%	1,885,690	1,591,803	84.41%
		19269	Danielson Natl Ins Co	378,950	0.0019%	425,759	247,191	58.06%
				2,146,105	**0.0105%**	**2,311,449**	**1,838,994**	**79.56%**
72	4672	Dongbu Ins Grp						
		12502	Dongbu Ins Co Ltd	1,887,760	0.0092%	2,626,681	2,581,013	98.26%
				1,887,760	**0.0092%**	**2,626,681**	**2,581,013**	**98.26%**
73	84	American Financial Grp						
		32620	National Interstate Ins Co	1,236,349	0.0060%	1,319,307	413,522	31.34%
		26344	Great Amer Assur Co	593,466	0.0029%	644,500	437,707	67.91%
		41106	Triumphe Cas Co	6,604	0.0000%	47	0	0.00%
				1,836,419	**0.0090%**	**1,963,854**	**851,229**	**43.34%**
74	4509	Ironshore Grp						
		23647	Ironshore Ind Inc	1,318,077	0.0064%	1,430,202	525,897	36.77%
				1,318,077	**0.0064%**	**1,430,202**	**525,897**	**36.77%**
75	25405	Safe Auto Ins Co						
		25405	Safe Auto Ins Co	1,183,981	0.0058%	380,681	289,821	76.13%
				1,183,981	**0.0058%**	**380,681**	**289,821**	**76.13%**
76	1279	Arch Ins Grp						
		11150	Arch Ins Co	960,512	0.0047%	1,009,646	-787,335	-77.98%
				960,512	**0.0047%**	**1,009,646**	**-787,335**	**-77.98%**
77	748	Meadowbrook Ins Grp						
		21903	Procentury Ins Co	563,687	0.0028%	920,558	651,097	70.73%
				563,687	**0.0028%**	**920,558**	**651,097**	**70.73%**
78	333	MUTUAL OF ENUMCLAW GRP						
		10007	Nevada Gen Ins Co	441,237	0.0022%	234,665	318,594	135.77%
				441,237	**0.0022%**	**234,665**	**318,594**	**135.77%**
79	3703	Tower Grp						
		40134	Castlepoint Natl Ins Co	412,643	0.0020%	782,439	748,449	95.66%
				412,643	**0.0020%**	**782,439**	**748,449**	**95.66%**
80	783	RLI INS GRP						
		13056	RLI Ins Co	384,918	0.0019%	112,481	127,896	113.70%
				384,918	**0.0019%**	**112,481**	**127,896**	**113.70%**
81	1281	BANKAMERICA CORP GRP						
		24813	Balboa Ins Co	303,664	0.0015%	366,371	48,888	13.34%
		24821	Meritplan Ins Co	72,265	0.0004%	84,366	-94,198	-111.65%
				375,929	**0.0018%**	**450,737**	**-45,310**	**-10.05%**
82	3489	Delek Grp						
		19216	Southern Ins Co	283,274	0.0014%	326,486	61,577	18.86%
				283,274	**0.0014%**	**326,486**	**61,577**	**18.86%**

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83	4757	Interboro Grp						
		34460	Autoone Ins Co	281,697	0.0014%	404,187	245,682	60.78%
				281,697	**0.0014%**	**404,187**	**245,682**	**60.78%**
84	10830	Business Alliance Ins Co						
		10830	Business Alliance Ins Co	272,610	0.0013%	127,567	109,009	85.45%
				272,610	**0.0013%**	**127,567**	**109,009**	**85.45%**
85	40150	MGA Ins Co Inc						
		40150	MGA Ins Co Inc	221,843	0.0011%	268,045	101,929	38.03%
				221,843	**0.0011%**	**268,045**	**101,929**	**38.03%**
86	3483	PartnerRe Grp						
		11835	PartnerRe Amer Ins Co	137,307	0.0007%	137,307	20,110	14.65%
				137,307	**0.0007%**	**137,307**	**20,110**	**14.65%**
87	4725	Enstar Grp						
		20532	Clarendon Natl Ins Co	122,910	0.0006%	134,367	4,933	3.67%
				122,910	**0.0006%**	**134,367**	**4,933**	**3.67%**
88	93	STATE NATL GRP						
		12831	State Natl Ins Co Inc	82,946	0.0004%	1,244,340	719,325	57.81%
				82,946	**0.0004%**	**1,244,340**	**719,325**	**57.81%**
89	15290	Greenpath Ins Co						
		15290	Greenpath Ins Co	79,094	0.0004%	16,643	8,600	51.67%
				79,094	**0.0004%**	**16,643**	**8,600**	**51.67%**
90	4381	Houston Intl Ins Grp						
		35408	Imperium Ins Co	45,388	0.0002%	54,229	468,114	863.22%
				45,388	**0.0002%**	**54,229**	**468,114**	**863.22%**
91	3678	American Independent Ins Grp						
		39098	Omni Ins Co	30,669	0.0002%	42,339	93,828	221.61%
				30,669	**0.0002%**	**42,339**	**93,828**	**221.61%**
92	88	The Hanover Ins Grp						
		22292	Hanover Ins Co	17,515	0.0001%	18,203	3,565	19.58%
				17,515	**0.0001%**	**18,203**	**3,565**	**19.58%**
93	3239	Allied World Assur Holding Grp						
		22730	Allied World Ins Co	14,523	0.0001%	15,047	43,806	291.13%
				14,523	**0.0001%**	**15,047**	**43,806**	**291.13%**
94	831	DOCTORS CO GRP						
		34495	Doctors Co An Interins Exch	12,371	0.0001%	12,477	-59,882	-479.94%
				12,371	**0.0001%**	**12,477**	**-59,882**	**-479.94%**
95	11231	Generali Us Branch						
		11231	Generali Us Branch	12,314	0.0001%	12,135	124	1.02%
				12,314	**0.0001%**	**12,135**	**124**	**1.02%**

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96	303		GUIDEONE INS GRP					
		15032	Guideone Mut Ins Co	8,852	0.0000%	9,131	9,422	103.19%
				8,852	**0.0000%**	**9,131**	**9,422**	**103.19%**
			Line Total:	**20,445,559,352**	**100.0000%**	**20,121,998,379**	**12,702,247,887**	**63.13%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: Combined Cmcl Auto Liab & Cmcl Auto PD [19.4 + 21.2]

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Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
1	111	LIBERTY MUT GRP						
		10836	Golden Eagle Ins Corp	87,449,559	3.5019%	86,320,689	44,726,478	51.81%
		24198	Peerless Ins Co	40,839,043	1.6354%	40,733,022	20,474,779	50.27%
		23035	Liberty Mut Fire Ins Co	21,397,553	0.8568%	18,216,871	11,585,947	63.60%
		24171	Netherlands Ins Co The	16,171,726	0.6476%	16,885,691	8,444,650	50.01%
		24732	General Ins Co Of Amer	10,820,641	0.4333%	11,506,026	6,685,551	58.10%
		19704	American States Ins Co	9,902,060	0.3965%	10,377,693	5,658,965	54.53%
		19690	American Economy Ins Co	8,994,202	0.3602%	9,343,847	4,411,625	47.21%
		26042	Wausau Underwriters Ins Co	8,068,851	0.3231%	11,340,058	7,877,935	69.47%
		19917	Liberty Ins Underwriters Inc	4,788,989	0.1918%	2,688,906	2,283,793	84.93%
		24724	First Natl Ins Co Of Amer	4,446,267	0.1780%	4,580,398	1,766,470	38.57%
		44393	West Amer Ins Co	3,642,742	0.1459%	966,545	583,802	60.40%
		18333	Peerless Ind Ins Co	2,814,493	0.1127%	2,800,002	1,843,463	65.84%
		24066	American Fire & Cas Co	2,369,098	0.0949%	471,769	158,624	33.62%
		24082	Ohio Security Ins Co	1,665,384	0.0667%	377,409	142,363	37.72%
		21458	Employers Ins of Wausau	1,614,781	0.0647%	650,095	504,863	77.66%
		42404	Liberty Ins Corp	1,553,307	0.0622%	1,707,321	175,896	10.30%
		24074	Ohio Cas Ins Co	1,065,903	0.0427%	217,364	42,542	19.57%
		33588	First Liberty Ins Corp	826,806	0.0331%	590,482	437,904	74.16%
		23043	Liberty Mut Ins Co	569,480	0.0228%	804,520	141,409	17.58%
		26069	Wausau Business Ins Co	83,950	0.0034%	591,717	411,217	69.50%
		33600	LM Ins Corp	82,612	0.0033%	47,200	192,904	408.69%
				229,167,447	**9.1768%**	**221,217,625**	**118,551,180**	**53.59%**
2	140	NATIONWIDE CORP GRP						
		23787	Nationwide Mut Ins Co	64,987,618	2.6024%	61,484,055	39,727,320	64.61%
		28223	Nationwide Agribusiness Ins Co	63,631,382	2.5481%	62,118,867	35,319,060	56.86%
		15580	Scottsdale Ind Co	32,924,774	1.3184%	30,063,320	24,904,013	82.84%
		13242	Titan Ind Co	14,777,470	0.5918%	15,804,821	9,158,056	57.94%
		11991	National Cas Co	8,501,577	0.3404%	8,302,403	9,251,870	111.44%
		42587	Depositors Ins Co	5,054,230	0.2024%	4,418,005	2,197,941	49.75%
		13838	Farmland Mut Ins Co	4,283,468	0.1715%	3,219,283	2,875,400	89.32%
		42889	Victoria Fire & Cas Co	2,118,055	0.0848%	501,192	182,588	36.43%
		25453	Nationwide Ins Co Of Amer	1,623,952	0.0650%	1,529,697	1,003,784	65.62%
		19100	Amco Ins Co	1,498,001	0.0600%	707,756	526,459	74.38%
				199,400,527	**7.9849%**	**188,149,399**	**125,146,491**	**66.51%**
3	3548	Travelers Grp						
		25674	Travelers Prop Cas Co Of Amer	85,479,979	3.4230%	82,849,340	42,091,938	50.81%
		25682	Travelers Ind Co Of CT	41,832,645	1.6752%	39,294,709	21,815,255	55.52%
		24015	Northland Ins Co	22,032,637	0.8823%	24,072,846	16,473,751	68.43%
		19046	Travelers Cas Ins Co Of Amer	16,982,724	0.6801%	19,241,947	10,705,627	55.64%
		24767	St Paul Fire & Marine Ins Co	6,661,788	0.2668%	6,546,336	1,941,755	29.66%
		24791	St Paul Mercury Ins Co	1,153,975	0.0462%	1,203,366	718,427	59.70%
		36463	Discover Prop & Cas Ins Co	563,933	0.0226%	6,694,977	-1,044,542	-15.60%
		24775	St Paul Guardian Ins Co	83,055	0.0033%	128,775	1,082,058	840.27%
		25887	United States Fidelity & Guar Co	12,452	0.0005%	12,452	-702,808	-5644.14%
				174,803,188	**6.9999%**	**180,044,748**	**93,081,461**	**51.70%**

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4	155	PROGRESSIVE GRP						
		11770	United Financial Cas Co	122,394,256	4.9012%	120,957,855	92,998,196	76.88%
		10193	Progressive Express Ins Co	15,392,717	0.6164%	15,002,507	8,092,023	53.94%
		10243	National Continental Ins Co	12,860,415	0.5150%	10,596,964	8,019,463	75.68%
				150,647,388	**6.0326%**	**146,557,326**	**109,109,682**	**74.45%**
5	212	ZURICH INS GRP						
		16535	Zurich Amer Ins Co	59,986,354	2.4021%	62,431,825	52,303,668	83.78%
		21326	Empire Fire & Marine Ins Co	48,614,366	1.9467%	48,925,637	8,448,775	17.27%
		41181	Universal Underwriters Ins Co	21,468,737	0.8597%	20,259,179	10,762,940	53.13%
		26247	American Guar & Liab Ins	5,602,059	0.2243%	5,772,746	3,999,952	69.29%
		40142	American Zurich Ins Co	4,114,421	0.1648%	4,423,147	2,484,492	56.17%
		27855	Zurich Amer Ins Co Of IL	2,490,710	0.0997%	2,171,724	3,254,222	149.85%
		19356	Maryland Cas Co	692,479	0.0277%	1,181,190	938,851	79.48%
		19305	Assurance Co Of Amer	195,522	0.0078%	231,339	60,072	25.97%
		19372	Northern Ins Co Of NY	77,450	0.0031%	126,981	200,533	157.92%
				143,242,098	**5.7360%**	**145,523,768**	**82,453,505**	**56.66%**
6	796	QBE INS GRP						
		39217	QBE Ins Corp	57,410,142	2.2989%	54,704,371	27,920,861	51.04%
		37257	Praetorian Ins Co	25,851,305	1.0352%	26,216,360	16,790,097	64.04%
		25747	Unigard Ins Co	10,895,926	0.4363%	12,211,905	6,251,342	51.19%
		24414	General Cas Co Of WI	385,979	0.0155%	323,375	18,033	5.58%
		24449	Regent Ins Co	235,118	0.0094%	141,033	76,701	54.39%
		16217	National Farmers Union Prop & Cas	131,009	0.0052%	120,567	329,677	273.44%
		10340	Stonington Ins Co	3,626	0.0001%	116,020	105,128	90.61%
		25798	Unigard Ind Co	805	0.0000%	2,414	-108,719	-4503.69%
				94,913,910	**3.8008%**	**93,836,045**	**51,383,120**	**54.76%**
7	69	FARMERS INS GRP						
		21709	Truck Ins Exch	38,840,354	1.5553%	40,638,401	24,466,883	60.21%
		21687	Mid Century Ins Co	30,091,469	1.2050%	31,291,599	26,141,228	83.54%
		21652	Farmers Ins Exch	24,261,309	0.9715%	23,895,846	13,299,222	55.65%
		41513	Foremost Signature Ins Co	431,686	0.0173%	60,092	25,518	42.46%
		11185	Foremost Ins Co Grand Rapids MI	51,681	0.0021%	8,649	3,117	36.04%
		11800	Foremost Prop & Cas Ins Co	46,236	0.0019%	7,170	2,539	35.41%
		10315	Civic Prop & Cas Co	14,736	0.0006%	74,587	31,817	42.66%
		10317	Neighborhood Spirit Prop & Cas Co	12,755	0.0005%	43,604	180,743	414.51%
		10318	Exact Prop & Cas Co Inc	9,389	0.0004%	31,715	10,075	31.77%
				93,759,615	**3.7545%**	**96,051,663**	**64,161,142**	**66.80%**

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8	12	AMERICAN INTL GRP						
		19445	National Union Fire Ins Co Of Pitts	46,437,693	1.8596%	46,676,662	23,284,927	49.89%
		23809	Granite State Ins Co	24,938,920	0.9987%	21,083,918	16,700,376	79.21%
		19429	Insurance Co Of The State Of PA	8,406,567	0.3366%	9,376,924	11,337,364	120.91%
		23841	New Hampshire Ins Co	7,604,334	0.3045%	6,848,530	1,121,603	16.38%
		19410	Commerce & Industry Ins Co	3,687,098	0.1476%	4,407,257	3,659,966	83.04%
		19380	American Home Assur Co	721,481	0.0289%	721,481	-1,125,605	-156.01%
		19402	AIG Prop Cas Co	21,116	0.0008%	18,365	-59,274	-322.76%
		19399	AIU Ins Co	305	0.0000%	305	70	22.95%
				91,817,514	**3.6768%**	**89,133,442**	**54,919,427**	**61.61%**
9	2538	AmTrust NGH Grp						
		25011	Wesco Ins Co	62,029,239	2.4839%	56,202,871	33,921,961	60.36%
		31488	Integon Preferred Ins Co	7,237,005	0.2898%	5,780,065	4,037,497	69.85%
		19879	Security Natl Ins Co	4,161,082	0.1666%	2,712,649	1,343,349	49.52%
		29742	Integon Natl Ins Co	2,665,194	0.1067%	1,940,989	2,135,600	110.03%
		22985	Sequoia Ins Co	920,990	0.0369%	1,587,875	939,576	59.17%
				77,013,510	**3.0840%**	**68,224,449**	**42,377,983**	**62.12%**
10	3098	Tokio Marine Holdings Inc GRP						
		18058	Philadelphia Ind Ins Co	52,182,572	2.0896%	49,557,843	30,451,649	61.45%
		10945	Tokio Marine Amer Ins Co	11,477,543	0.4596%	11,014,825	9,257,057	84.04%
		15105	Safety Natl Cas Corp	1,742,665	0.0698%	1,652,876	1,013,582	61.32%
		41238	Trans Pacific Ins Co	52,713	0.0021%	45,256	423	0.93%
		32301	TNUS Ins Co	11,035	0.0004%	5,399	1,357	25.13%
				65,466,528	**2.6216%**	**62,276,199**	**40,724,068**	**65.39%**
11	176	STATE FARM GRP						
		25178	State Farm Mut Auto Ins Co	56,990,876	2.2822%	57,426,669	28,215,302	49.13%
		25143	State Farm Fire & Cas Co	2,261,603	0.0906%	2,320,912	1,531,884	66.00%
				59,252,479	**2.3727%**	**59,747,581**	**29,747,186**	**49.79%**
12	91	HARTFORD FIRE & CAS GRP						
		11000	Sentinel Ins Co Ltd	29,884,042	1.1967%	22,235,910	14,879,843	66.92%
		19682	Hartford Fire In Co	24,223,668	0.9700%	25,241,359	22,646,037	89.72%
		29424	Hartford Cas Ins Co	1,544,283	0.0618%	2,446,170	4,127,691	168.74%
		30104	Hartford Underwriters Ins Co	654,875	0.0262%	3,359,582	2,768,478	82.41%
		29459	Twin City Fire Ins Co Co	606,869	0.0243%	845,883	777,374	91.90%
		34690	Property & Cas Ins Co Of Hartford	171,456	0.0069%	2,673,352	-964,816	-36.09%
				57,085,193	**2.2859%**	**56,802,256**	**44,234,607**	**77.87%**

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13	150	OLD REPUBLIC GRP						
		11371	Great West Cas Co	28,974,749	1.1603%	28,986,163	14,497,431	50.02%
		24139	Old Republic Gen Ins Corp	14,264,572	0.5712%	13,534,165	11,567,723	85.47%
		24147	Old Republic Ins Co	8,820,780	0.3532%	8,667,852	6,124,846	70.66%
		12262	Pennsylvania Manufacturers Assoc Ins	861,328	0.0345%	1,504,536	1,610,364	107.03%
		36897	Manufacturers Alliance Ins Co	62,722	0.0025%	53,842	29,331	54.48%
		41424	Pennsylvania Manufacturers Ind Co	21,780	0.0009%	24,872	6,762	27.19%
		20095	Bituminous Cas Corp	765	0.0000%	2,697	200	7.42%
				53,006,696	**2.1226%**	**52,774,127**	**33,836,657**	**64.12%**
14	660	MERCURY GEN GRP						
		11908	Mercury Cas Co	26,715,013	1.0698%	29,143,939	14,390,443	49.38%
		38342	California Automobile Ins Co	26,278,402	1.0523%	17,550,904	13,244,608	75.46%
				52,993,415	**2.1221%**	**46,694,843**	**27,635,051**	**59.18%**
15	84	American Financial Grp						
		32620	National Interstate Ins Co	32,033,830	1.2828%	33,321,756	27,650,751	82.98%
		26344	Great Amer Assur Co	5,582,592	0.2236%	4,781,151	2,126,900	44.49%
		21172	Vanliner Ins Co	4,504,218	0.1804%	4,068,627	1,537,453	37.79%
		16691	Great Amer Ins Co	4,048,756	0.1621%	3,883,364	3,546,343	91.32%
		26832	Great Amer Alliance Ins Co	1,675,689	0.0671%	1,602,460	820,370	51.19%
		22136	Great Amer Ins Co of NY	1,178,911	0.0472%	1,353,833	52,141	3.85%
		10646	Great Amer Contemporary Ins Co	16,653	0.0007%	12,899	0	0.00%
				49,040,649	**1.9638%**	**49,024,090**	**35,733,958**	**72.89%**
16	3495	Infinity Prop & Cas Ins Grp						
		20260	Infinity Select Ins Co	39,999,949	1.6018%	38,557,577	22,601,488	58.62%
		11738	Infinity Auto Ins Co	967,134	0.0387%	1,097,270	6,254	0.57%
				40,967,083	**1.6405%**	**39,654,847**	**22,607,742**	**57.01%**
17	93	STATE NATL GRP						
		12831	State Natl Ins Co Inc	37,213,156	1.4902%	37,886,740	35,777,754	94.43%
		22608	National Specialty Ins Co	1,590,977	0.0637%	1,599,221	812,083	50.78%
				38,804,133	**1.5539%**	**39,485,961**	**36,589,837**	**92.67%**
18	26905	Century Natl Ins Co						
		26905	Century Natl Ins Co	38,196,407	1.5295%	36,873,821	32,044,414	86.90%
				38,196,407	**1.5295%**	**36,873,821**	**32,044,414**	**86.90%**
19	8	ALLSTATE INS GRP						
		19232	Allstate Ins Co	37,220,558	1.4905%	33,115,089	25,778,843	77.85%
				37,220,558	**1.4905%**	**33,115,089**	**25,778,843**	**77.85%**
20	802	Capital Ins Grp						
		23540	Monterey Ins Co	24,297,301	0.9730%	22,483,569	18,281,345	81.31%
		13544	California Capital Ins Co	8,464,426	0.3390%	8,390,635	3,812,439	45.44%
		12890	Eagle W Ins Co	951,894	0.0381%	987,794	617,755	62.54%
				33,713,621	**1.3500%**	**31,861,998**	**22,711,539**	**71.28%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

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Sorted by Market Share

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Licensed companies only

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21	218	CNA INS GRP						
		20443	Continental Cas Co	7,269,408	0.2911%	8,314,562	7,456,068	89.67%
		35289	Continental Ins Co	6,833,802	0.2737%	9,305,048	8,180,413	87.91%
		20508	Valley Forge Ins Co	5,278,651	0.2114%	6,068,384	-1,894,013	-31.21%
		20427	American Cas Co Of Reading PA	4,971,914	0.1991%	5,511,053	2,509,813	45.54%
		20478	National Fire Ins Co Of Hartford	3,610,969	0.1446%	5,338,057	7,448,116	139.53%
		20494	Transportation Ins Co	2,817,803	0.1128%	2,933,175	1,510,215	51.49%
				30,782,547	**1.2327%**	**37,470,279**	**25,210,612**	**67.28%**
22	158	FAIRFAX FIN GRP						
		25054	Hudson Ins Co	14,961,585	0.5991%	11,953,982	10,868,593	90.92%
		13269	Zenith Ins Co	10,606,578	0.4247%	8,830,994	5,773,059	65.37%
		21113	United States Fire Ins Co	3,098,053	0.1241%	3,858,090	2,347,086	60.84%
		21105	North River Ins Co	1,643,026	0.0658%	1,620,290	791,707	48.86%
		10936	Seneca Ins Co Inc	269,886	0.0108%	206,578	131,258	63.54%
				30,579,128	**1.2245%**	**26,469,934**	**19,911,703**	**75.22%**
23	215	Kemper Corp Grp						
		19852	Financial Ind Co	30,350,629	1.2154%	28,566,243	18,851,709	65.99%
				30,350,629	**1.2154%**	**28,566,243**	**18,851,709**	**65.99%**
24	98	WR Berkley Corp GRP						
		10510	Carolina Cas Ins Co	21,679,476	0.8681%	21,220,261	21,046,114	99.18%
		25224	Great Divide Ins Co	5,992,851	0.2400%	6,356,413	4,132,036	65.01%
		36684	Riverport Ins Co	1,747,053	0.0700%	1,702,491	1,615,579	94.90%
		38911	Berkley Natl Ins Co	433,635	0.0174%	231,777	46,597	20.10%
		40045	Starnet Ins Co	189,999	0.0076%	134,164	-52,580	-39.19%
		29580	Berkley Regional Ins Co	16,963	0.0007%	16,335	1,090	6.67%
				30,059,977	**1.2037%**	**29,661,441**	**26,788,836**	**90.32%**
25	225	IAT Reins Co Grp						
		13234	Wilshire Ins Co	10,970,966	0.4393%	10,889,265	1,911,236	17.55%
		23248	Occidental Fire & Cas Co Of NC	6,358,482	0.2546%	5,831,247	8,001,151	137.21%
		20010	Acceptance Ind Ins Co	5,598,041	0.2242%	2,451,746	1,196,145	48.79%
		26433	Harco Natl Ins Co	3,696,897	0.1480%	4,720,990	2,305,573	48.84%
		28886	Transguard Ins Co Of Amer Inc	3,009,251	0.1205%	2,891,338	1,295,450	44.80%
				29,633,637	**1.1867%**	**26,784,586**	**14,709,555**	**54.92%**
26	38	Chubb Inc Grp						
		20281	Federal Ins Co	25,381,045	1.0164%	26,533,424	13,657,549	51.47%
		20303	Great Northern Ins Co	3,210,001	0.1285%	3,220,726	1,746,839	54.24%
		20397	Vigilant Ins Co	20,470	0.0008%	27,804	-228	-0.82%
		20346	Pacific Ind Co	3,439	0.0001%	3,592	164,081	4567.96%
				28,614,955	**1.1459%**	**29,785,546**	**15,568,241**	**52.27%**
27	748	Meadowbrook Ins Grp						
		25780	Williamsburg Natl Ins Co	21,580,120	0.8642%	20,330,558	15,336,360	75.44%
		18023	Star Ins Co	6,707,503	0.2686%	9,434,555	3,722,365	39.45%
				28,287,623	**1.1328%**	**29,765,113**	**19,058,725**	**64.03%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: Combined Cmcl Auto Liab & Cmcl Auto PD [19.4 + 21.2]

Sorted by Market Share

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28	626	Ace Ltd Grp						
		22667	Ace Amer Ins Co	25,526,924	1.0222%	22,664,991	19,142,207	84.46%
		20699	Ace Prop & Cas Ins Co	919,668	0.0368%	755,683	341,289	45.16%
		20702	Ace Fire Underwriters Ins Co	810,117	0.0324%	791,057	187,072	23.65%
		43575	Indemnity Ins Co Of North Amer	684,844	0.0274%	713,505	336,621	47.18%
		22748	Pacific Employers Ins Co	73,869	0.0030%	20,193	-982,073	-4863.43%
				28,015,422	**1.1219%**	**24,945,429**	**19,025,116**	**76.27%**
29	7	FEDERATED MUT GRP						
		13935	Federated Mut Ins Co	22,844,956	0.9148%	21,568,853	15,895,788	73.70%
		28304	Federated Serv Ins Co	4,939,696	0.1978%	4,891,342	750,334	15.34%
				27,784,652	**1.1126%**	**26,460,195**	**16,646,122**	**62.91%**
30	88	The Hanover Ins Grp						
		41840	Allmerica Fin Benefit Ins Co	14,685,278	0.5881%	12,849,214	5,427,277	42.24%
		42552	Nova Cas Co	10,393,207	0.4162%	13,151,657	8,768,053	66.67%
		22292	Hanover Ins Co	1,198,898	0.0480%	1,249,263	1,099,913	88.04%
		22306	Massachusetts Bay Ins Co	978,922	0.0392%	1,015,233	248,944	24.52%
		31534	Citizens Ins Co Of Amer	4,779	0.0002%	5,234	6,262	119.64%
		36064	Hanover Amer Ins Co	1,223	0.0000%	1,299	182	14.01%
				27,262,307	**1.0917%**	**28,271,900**	**15,550,631**	**55.00%**
31	1279	Arch Ins Grp						
		11150	Arch Ins Co	27,190,260	1.0888%	24,310,609	12,382,933	50.94%
				27,190,260	**1.0888%**	**24,310,609**	**12,382,933**	**50.94%**
32	256	ProSight GRP						
		16608	New York Marine & Gen Ins Co	23,414,138	0.9376%	18,076,727	9,095,422	50.32%
				23,414,138	**0.9376%**	**18,076,727**	**9,095,422**	**50.32%**
33	456	LANCER FINANCIAL GRP						
		26077	Lancer Ins Co	21,501,717	0.8610%	19,106,500	5,943,167	31.11%
				21,501,717	**0.8610%**	**19,106,500**	**5,943,167**	**31.11%**
34	161	TOPA EQUITIES LTD GRP						
		18031	Topa Ins Co	21,338,330	0.8545%	18,940,655	18,495,417	97.65%
				21,338,330	**0.8545%**	**18,940,655**	**18,495,417**	**97.65%**
35	31	BERKSHIRE HATHAWAY GRP						
		20052	National Liab & Fire Ins Co	11,466,011	0.4591%	8,304,196	2,434,739	29.32%
		22063	Government Employees Ins Co	3,127,906	0.1253%	2,597,150	1,328,736	51.16%
		11673	Redwood Fire & Cas Ins Co	3,074,735	0.1231%	1,543,577	2,102,783	136.23%
		27812	Columbia Ins Co	2,972,303	0.1190%	2,742,112	148,844	5.43%
		20087	National Ind Co	14,386	0.0006%	29,772	-7,145	-24.00%
		11967	General Star Natl Ins Co	256	0.0000%	3,745	-278,492	-7436.37%
		35882	Geico Gen Ins Co	32	0.0000%	111	-4	-3.60%
				20,655,629	**0.8271%**	**15,220,663**	**5,729,461**	**37.64%**

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36	248	UNITED FIRE & CAS GRP						
		31453	Financial Pacific Ins Co	20,375,088	0.8159%	21,031,195	9,429,041	44.83%
		13021	United Fire & Cas Co	139	0.0000%	59	0	0.00%
				20,375,227	**0.8159%**	**21,031,254**	**9,429,041**	**44.83%**
37	3703	Tower Grp						
		15586	Preserver Ins Co	9,931,619	0.3977%	11,408,861	5,927,520	51.96%
		40134	Castlepoint Natl Ins Co	6,753,294	0.2704%	5,349,706	6,221,006	116.29%
		44300	Tower Ins Co Of NY	3,350,325	0.1342%	4,361,622	4,675,696	107.20%
				20,035,238	**0.8023%**	**21,120,189**	**16,824,222**	**79.66%**
38	169	SENTRY INS GRP						
		21180	Sentry Select Ins Co	13,915,677	0.5572%	14,243,625	7,331,582	51.47%
		24988	Sentry Ins A Mut Co	5,500,022	0.2202%	5,080,270	1,645,048	32.38%
		28460	Sentry Cas Co	99,532	0.0040%	98,972	-10,321	-10.43%
		23434	Middlesex Ins Co	5,530	0.0002%	4,391	359	8.18%
				19,520,761	**0.7817%**	**19,427,258**	**8,966,668**	**46.16%**
39	4672	Dongbu Ins Grp						
		12502	Dongbu Ins Co Ltd	17,579,296	0.7040%	16,712,763	10,832,105	64.81%
				17,579,296	**0.7040%**	**16,712,763**	**10,832,105**	**64.81%**
40	27502	Western Gen Ins Co						
		27502	Western Gen Ins Co	16,471,050	0.6596%	14,948,105	5,675,588	37.97%
				16,471,050	**0.6596%**	**14,948,105**	**5,675,588**	**37.97%**
41	1316	KnightBrook Ins Grp						
		13722	Knightbrook Ins Co	13,341,403	0.5342%	13,001,012	6,426,908	49.43%
				13,341,403	**0.5342%**	**13,001,012**	**6,426,908**	**49.43%**
42	175	STATE AUTO MUT GRP						
		30945	Plaza Ins Co	12,391,600	0.4962%	12,596,638	11,355,689	90.15%
				12,391,600	**0.4962%**	**12,596,638**	**11,355,689**	**90.15%**
43	361	Munich Re Grp						
		19720	American Alt Ins Corp	9,158,430	0.3667%	8,609,810	8,530,703	99.08%
		23469	American Modern Home Ins Co	2,270,845	0.0909%	2,219,058	999,143	45.03%
				11,429,275	**0.4577%**	**10,828,868**	**9,529,846**	**88.00%**
44	761	ALLIANZ INS GRP						
		21857	American Ins Co	4,463,519	0.1787%	4,813,438	4,685,587	97.34%
		21881	National Surety Corp	2,845,182	0.1139%	2,580,324	2,439,067	94.53%
		21849	American Automobile Ins Co	1,929,804	0.0773%	2,324,715	2,163,455	93.06%
		21873	Firemans Fund Ins Co	1,187,584	0.0476%	1,159,231	220,906	19.06%
		21865	Associated Ind Corp	967,374	0.0387%	905,638	361,970	39.97%
				11,393,463	**0.4562%**	**11,783,346**	**9,870,985**	**83.77%**

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45	1285	XL AMER GRP						
		22322	Greenwich Ins Co	6,851,351	0.2744%	6,897,853	6,398,798	92.77%
		37885	XL Specialty Ins Co	2,131,904	0.0854%	2,938,903	1,787,575	60.82%
		24554	XL Ins Amer Inc	1,903,601	0.0762%	2,001,701	123,580	6.17%
				10,886,856	**0.4360%**	**11,838,457**	**8,309,953**	**70.19%**
46	32107	Sutter Ins Co						
		32107	Sutter Ins Co	9,915,179	0.3970%	9,490,753	6,001,500	63.24%
				9,915,179	**0.3970%**	**9,490,753**	**6,001,500**	**63.24%**
47	866	WESTERN WORLD GRP						
		40436	Stratford Ins Co	9,351,773	0.3745%	6,521,346	3,718,150	57.02%
				9,351,773	**0.3745%**	**6,521,346**	**3,718,150**	**57.02%**
48	457	ARGONAUT GRP						
		19828	Argonaut Midwest Ins Co	4,894,121	0.1960%	5,739,718	5,436,631	94.72%
		19860	Argonaut Great Central Ins Co	2,271,570	0.0910%	2,356,087	1,119,269	47.51%
		19801	Argonaut Ins Co	1,619,004	0.0648%	1,571,629	902,761	57.44%
				8,784,695	**0.3518%**	**9,667,434**	**7,458,661**	**77.15%**
49	783	RLI INS GRP						
		13056	RLI Ins Co	8,665,680	0.3470%	7,621,815	3,051,286	40.03%
		37206	Contractors Bonding & Ins Co	4,298	0.0002%	4,016	28,745	715.76%
				8,669,978	**0.3472%**	**7,625,831**	**3,080,031**	**40.39%**
50	62	EMC INS CO GRP						
		21415	Employers Mut Cas Co	8,404,101	0.3365%	8,270,540	5,743,993	69.45%
				8,404,101	**0.3365%**	**8,270,540**	**5,743,993**	**69.45%**
51	4702	Sparta Grp						
		20613	Sparta Ins Co	8,306,037	0.3326%	14,268,006	14,022,354	98.28%
				8,306,037	**0.3326%**	**14,268,006**	**14,022,354**	**98.28%**
52	645	OREGON MUT GRP						
		14907	Oregon Mut Ins Co	7,737,798	0.3099%	6,673,206	7,000,807	104.91%
				7,737,798	**0.3099%**	**6,673,206**	**7,000,807**	**104.91%**
53	4670	Starr Grp						
		38318	Starr Ind & Liab Co	6,692,469	0.2680%	4,702,063	2,889,625	61.45%
				6,692,469	**0.2680%**	**4,702,063**	**2,889,625**	**61.45%**
54	4715	MS & AD Ins Grp						
		20362	Mitsui Sumitomo Ins Co of Amer	3,569,348	0.1429%	2,838,261	2,925,866	103.09%
		22551	Mitsui Sumitomo Ins USA Inc	2,791,389	0.1118%	2,781,567	1,761,866	63.34%
				6,360,737	**0.2547%**	**5,619,828**	**4,687,732**	**83.41%**
55	411	MAPFRE INS GRP						
		13161	Commerce W Ins Co	6,225,902	0.2493%	6,322,877	3,124,083	49.41%
				6,225,902	**0.2493%**	**6,322,877**	**3,124,083**	**49.41%**

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56	1129		White Mountains Grp					
		27154	Atlantic Specialty Ins Co	5,944,610	0.2380%	4,288,843	2,405,272	56.08%
		20648	Employers Fire Ins Co	60,518	0.0024%	411,619	714,949	173.69%
				6,005,128	**0.2405%**	**4,700,462**	**3,120,221**	**66.38%**
57	3219		NKSJ Holdings Inc Grp					
		11126	Sompo Japan Ins Co of Amer	4,676,180	0.1873%	4,515,654	4,398,307	97.40%
		27073	Nipponkoa Ins Co Ltd US Br	959,972	0.0384%	994,881	123,570	12.42%
		38997	Sompo Japan Fire & Mar Ins Co Amer	217,822	0.0087%	222,825	139,102	62.43%
				5,853,974	**0.2344%**	**5,733,360**	**4,660,979**	**81.30%**
58	26565		Ohio Ind Co					
		26565	Ohio Ind Co	5,719,766	0.2290%	2,513,052	1,211,510	48.21%
				5,719,766	**0.2290%**	**2,513,052**	**1,211,510**	**48.21%**
59	785		MARKEL CORP GRP					
		38970	Markel Ins Co	5,529,260	0.2214%	4,532,904	2,508,284	55.34%
		28932	Markel Amer Ins Co	165,168	0.0066%	192,776	205,525	106.61%
				5,694,428	**0.2280%**	**4,725,680**	**2,713,809**	**57.43%**
60	38300		Samsung Fire & Marine Ins Co Ltd					
		38300	Samsung Fire & Marine Ins Co Ltd	4,426,915	0.1773%	2,788,550	1,760,237	63.12%
				4,426,915	**0.1773%**	**2,788,550**	**1,760,237**	**63.12%**
61	517		HANNOVER GRP					
		41343	HDI Gerling Amer Ins Co	3,950,074	0.1582%	3,573,945	2,972,921	83.18%
				3,950,074	**0.1582%**	**3,573,945**	**2,972,921**	**83.18%**
62	11092		Global Liberty Ins Co of NY					
		11092	Global Liberty Ins Co of NY	3,780,444	0.1514%	2,615,923	1,061,180	40.57%
				3,780,444	**0.1514%**	**2,615,923**	**1,061,180**	**40.57%**
63	4795		Atlas Financial Holdings Grp					
		28339	Gateway Ins Co	3,636,777	0.1456%	2,224,806	640,955	28.81%
				3,636,777	**0.1456%**	**2,224,806**	**640,955**	**28.81%**
64	920		Global Ind Grp					
		42048	Diamond State Ins Co	3,486,831	0.1396%	2,871,366	2,436,729	84.86%
				3,486,831	**0.1396%**	**2,871,366**	**2,436,729**	**84.86%**
65	246		PENNSYLVANIA LUMBERMENS GRP					
		14265	Indiana Lumbermens Mut Ins Co	2,775,065	0.1111%	2,637,103	1,522,769	57.74%
		14974	Pennsylvania Lumbermens Mut Ins	97,482	0.0039%	128,085	87,566	68.37%
				2,872,547	**0.1150%**	**2,765,188**	**1,610,335**	**58.24%**
66	18767		Church Mut Ins Co					
		18767	Church Mut Ins Co	2,806,192	0.1124%	2,725,652	787,890	28.91%
				2,806,192	**0.1124%**	**2,725,652**	**787,890**	**28.91%**
67	10499		Corepointe Ins Co					
		10499	Corepointe Ins Co	2,544,560	0.1019%	1,855,200	1,567,193	84.48%
				2,544,560	**0.1019%**	**1,855,200**	**1,567,193**	**84.48%**

2013 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: Combined Cmcl Auto Liab & Cmcl Auto PD [19.4 + 21.2]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
68	349		FLORISTS MUT GRP					
		13978	Florists Mut Ins Co	2,472,348	0.0990%	2,591,195	2,984,195	115.17%
				2,472,348	**0.0990%**	**2,591,195**	**2,984,195**	**115.17%**
69	303		GUIDEONE INS GRP					
		15032	Guideone Mut Ins Co	2,042,512	0.0818%	1,994,907	1,535,146	76.95%
				2,042,512	**0.0818%**	**1,994,907**	**1,535,146**	**76.95%**
70	867		Baldwin & Lyons Grp					
		40460	Sagamore Ins Co	1,146,080	0.0459%	940,523	1,159,052	123.23%
		12416	Protective Ins Co	840,075	0.0336%	768,107	260,760	33.95%
				1,986,155	**0.0795%**	**1,708,630**	**1,419,812**	**83.10%**
71	79		Ally Ins Holdings Grp					
		22012	Motors Ins Corp	1,929,568	0.0773%	1,929,568	628,162	32.55%
				1,929,568	**0.0773%**	**1,929,568**	**628,162**	**32.55%**
72	3589		Maxum Specialty Ins Grp					
		10784	Maxum Cas Ins Co	1,916,450	0.0767%	1,520,299	1,339,336	88.10%
				1,916,450	**0.0767%**	**1,520,299**	**1,339,336**	**88.10%**
73	1120		EVEREST REINS HOLDINGS GRP					
		10120	Everest Natl Ins Co	1,791,621	0.0717%	1,686,241	374,656	22.22%
				1,791,621	**0.0717%**	**1,686,241**	**374,656**	**22.22%**
74	83		GRANGE INS GRP					
		22101	Grange Ins Assn	1,412,732	0.0566%	1,339,339	358,569	26.77%
				1,412,732	**0.0566%**	**1,339,339**	**358,569**	**26.77%**
75	13528		Brotherhood Mut Ins Co					
		13528	Brotherhood Mut Ins Co	1,381,509	0.0553%	1,329,071	718,227	54.04%
				1,381,509	**0.0553%**	**1,329,071**	**718,227**	**54.04%**
76	36790		Springfield Ins Co Inc					
		36790	Springfield Ins Co Inc	1,326,098	0.0531%	1,305,985	311,348	23.84%
				1,326,098	**0.0531%**	**1,305,985**	**311,348**	**23.84%**
77	3239		Allied World Assur Holding Grp					
		19489	Allied World Assur Co US Inc	1,281,641	0.0513%	810,745	340,265	41.97%
		16624	Darwin Natl Assur Co	421	0.0000%	54,788	5,107	9.32%
				1,282,062	**0.0513%**	**865,533**	**345,372**	**39.90%**
78	4716		Fortress Grp					
		26220	Yosemite Ins Co	1,207,488	0.0484%	1,052,525	137,393	13.05%
				1,207,488	**0.0484%**	**1,052,525**	**137,393**	**13.05%**
79	306		CUNA MUT GRP					
		10847	Cumis Ins Society Inc	1,152,532	0.0462%	616,653	122,583	19.88%
				1,152,532	**0.0462%**	**616,653**	**122,583**	**19.88%**
80	244		CINCINNATI FIN GRP					
		10677	Cincinnati Ins Co	1,107,869	0.0444%	968,741	1,110,046	114.59%
				1,107,869	**0.0444%**	**968,741**	**1,110,046**	**114.59%**

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81	4381		Houston Intl Ins Grp					
		35408	Imperium Ins Co	977,450	0.0391%	452,884	2,029,284	448.08%
				977,450	**0.0391%**	**452,884**	**2,029,284**	**448.08%**
82	57		ELECTRIC INS GRP					
		21261	Electric Ins Co	864,730	0.0346%	864,730	300,301	34.73%
				864,730	**0.0346%**	**864,730**	**300,301**	**34.73%**
83	19		Assurant Inc Grp					
		19615	American Reliable Ins Co	691,537	0.0277%	711,846	208,487	29.29%
				691,537	**0.0277%**	**711,846**	**208,487**	**29.29%**
84	3416		AXIS Capital Grp					
		37273	Axis Ins Co	647,643	0.0259%	478,137	504,256	105.46%
				647,643	**0.0259%**	**478,137**	**504,256**	**105.46%**
85	313		AEGIS GRP					
		33898	Aegis Security Ins Co	464,039	0.0186%	274,489	421,597	153.59%
				464,039	**0.0186%**	**274,489**	**421,597**	**153.59%**
86	510		NAVIGATORS GRP					
		42307	Navigators Ins Co	412,123	0.0165%	282,208	6,882,718	2438.88%
				412,123	**0.0165%**	**282,208**	**6,882,718**	**2438.88%**
87	408		AMERICAN NATL FIN GRP					
		11048	Pacific Prop & Cas Co	312,160	0.0125%	272,096	189,756	69.74%
				312,160	**0.0125%**	**272,096**	**189,756**	**69.74%**
88	4743		Christus Hlth Grp					
		36234	Preferred Professional Ins Co	254,273	0.0102%	338,910	241,859	71.36%
				254,273	**0.0102%**	**338,910**	**241,859**	**71.36%**
89	124		AMERISURE CO GRP					
		23396	Amerisure Mut Ins Co	231,574	0.0093%	244,490	98,665	40.36%
				231,574	**0.0093%**	**244,490**	**98,665**	**40.36%**
90	10200		Hiscox Ins Co Inc					
		10200	Hiscox Ins Co Inc	174,990	0.0070%	88,216	5,913	6.70%
				174,990	**0.0070%**	**88,216**	**5,913**	**6.70%**
91	38733		Alaska Natl Ins Co					
		38733	Alaska Natl Ins Co	152,300	0.0061%	135,306	240,132	177.47%
				152,300	**0.0061%**	**135,306**	**240,132**	**177.47%**
92	4574		Catlin US Ins Grp					
		24503	Catlin Ind Co	124,974	0.0050%	76,264	16,811	22.04%
				124,974	**0.0050%**	**76,264**	**16,811**	**22.04%**
93	181		SWISS RE GRP					
		29874	North Amer Specialty Ins Co	73,186	0.0029%	91,430	74,427	81.40%
		29700	North Amer Elite Ins Co	8,512	0.0003%	13,304	1,451	10.91%
				81,698	**0.0033%**	**104,734**	**75,878**	**72.45%**

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94	19631	American Road Ins Co						
		19631	American Road Ins Co	75,653	0.0030%	74,512	0	0.00%
				75,653	**0.0030%**	**74,512**	**0**	**0.00%**
95	11231	Generali Us Branch						
		11231	Generali Us Branch	56,587	0.0023%	56,432	8,000	14.18%
				56,587	**0.0023%**	**56,432**	**8,000**	**14.18%**
96	11118	Federated Rural Electric Ins Exch						
		11118	Federated Rural Electric Ins Exch	36,576	0.0015%	36,365	-125	-0.34%
				36,576	**0.0015%**	**36,365**	**-125**	**-0.34%**
97	574	AMERCO CORP GRP						
		31089	Repwest Ins Co	15,339	0.0006%	15,339	-2,592	-16.90%
				15,339	**0.0006%**	**15,339**	**-2,592**	**-16.90%**
98	4701	Torus Ins Grp						
		25496	Torus Natl Ins Co	11,732	0.0005%	11,626	6,491	55.83%
				11,732	**0.0005%**	**11,626**	**6,491**	**55.83%**
99	201	UTICA GRP						
		25976	Utica Mut Ins Co	7,531	0.0003%	9,048	-1,021	-11.28%
		25984	Graphic Arts Mut Ins Co	100	0.0000%	100	8	8.00%
				7,631	**0.0003%**	**9,148**	**-1,013**	**-11.07%**
100	291	MOTORISTS MUT GRP						
		13331	Motorists Commercial Mut Ins Co	200	0.0000%	258	-2,327,001	)01938.37%
				200	**0.0000%**	**258**	**-2,327,001**	**)01938.37%**
			Line Total:	**2,497,235,537**	**100.0000%**	**2,415,864,732**	**1,535,571,705**	**63.56%**