

2012 CALIFORNIA P&C PREMIUM AND LOSS DISTRIBUTION BY LINE LICENSED INSURERS

Data Source: NAIC database

| LINE # | LINE NAME | Premium Written | Prem. Dist. by Line | Losses Incurred | Loss Dist. by Line |
|-------------|----------------------------------|-----------------------|---------------------|-----------------------|--------------------|
| 01. | FIRE | 1,008,950,132 | 1.86 % | 282,408,811 | 0.92 % |
| 02.1 | ALLIED LINES | 582,472,855 | 1.07 % | 382,723,995 | 1.25 % |
| 02.2 | MULTIPLE PERIL CROP | 276,687,431 | 0.51 % | 108,901,698 | 0.35 % |
| 02.3 | FEDERAL FLOOD | 163,322,322 | 0.30 % | 1,818,829 | 0.01 % |
| 03. | FARMOWNERS MULTIPLE PERIL | 204,124,036 | 0.38 % | 86,129,409 | 0.28 % |
| 04. | HOMEOWNERS MULTIPLE PERIL | 7,018,043,553 | 12.90 % | 3,076,419,837 | 10.02 % |
| 05.1 | COMM. MULTI. PERIL(NON-LIAB) | 2,604,412,431 | 4.79 % | 1,062,196,783 | 3.46 % |
| 05.2 | COMM. MULTIPLE PERIL(LIAB) | 1,471,756,713 | 2.71 % | 600,945,440 | 1.96 % |
| 06. | MORTGAGE GUARANTY | 328,898,236 | 0.60 % | 643,924,341 | 2.10 % |
| 08. | OCEAN MARINE | 240,580,687 | 0.44 % | 343,899,340 | 1.12 % |
| 09. | INLAND MARINE | 1,775,763,145 | 3.27 % | 993,807,117 | 3.24 % |
| 10. | FINANCIAL GUARANTY | 35,516,457 | 0.07 % | 148,398,143 | 0.48 % |
| 11. | MEDICAL PROF. LIAB. | 505,680,260 | 0.93 % | 194,917,110 | 0.63 % |
| 12. | EARTHQUAKE | 1,205,043,657 | 2.22 % | 4,558,867 | 0.01 % |
| 13. | GROUP A AND H | 359,392,825 | 0.66 % | 182,329,213 | 0.59 % |
| 14. | CREDIT A&H (GRP&IND) | 1,643,178 | 0.00 % | 126,743 | 0.00 % |
| 15.1 | COLLECTIVELY RENEWABLE A&H | 210,106 | 0.00 % | 229,442 | 0.00 % |
| 15.2 | NON-CANCELLABLE A&H | 3,521 | 0.00 % | 611 | 0.00 % |
| 15.3 | GUARANTEED RENEWABLE A&H | 83,492,265 | 0.15 % | 103,513,672 | 0.34 % |
| 15.4 | NON-RENEW. - ST. REASONS ONLY | 6,091,776 | 0.01 % | 7,421,421 | 0.02 % |
| 15.5 | OTHER ACCIDENT ONLY | 2,984,711 | 0.01 % | 1,441,812 | 0.00 % |
| 15.7 | ALL OTHER A&H | 10,580,040 | 0.02 % | 6,454,159 | 0.02 % |
| 16. | WORKERS' COMPENSATION | 9,005,555,144 | 16.56 % | 6,253,166,730 | 20.36 % |
| 17.1 | OTHER LIABILITY - Occurrence | 2,452,262,305 | 4.51 % | 1,193,769,438 | 3.89 % |
| 17.2 | OTHER LIABILITY - Claims Made | 1,556,852,410 | 2.86 % | 818,561,721 | 2.67 % |
| 17.3 | EXCESS WORKERS' COMP. | 183,032,790 | 0.34 % | 175,514,004 | 0.57 % |
| 18. | PRODUCTS LIABILITY | 212,456,045 | 0.39 % | 186,848,459 | 0.61 % |
| 19.1 | PRIVATE PASS. AUTO NO-FAULT | 6,310 | 0.00 % | 59,499 | 0.00 % |
| 19.2 | PRIVATE PASS. AUTO LIABILITY | 11,057,909,232 | 20.33 % | 7,263,614,742 | 23.65 % |
| 19.3 | COMMERCIAL AUTO NO-FAULT | 36,733 | 0.00 % | (1,131,117) | (0.00) % |
| 19.4 | COMMERCIAL AUTO LIABILITY | 1,808,043,694 | 3.32 % | 1,115,582,917 | 3.63 % |
| 21.1 | PRIVATE PASS. AUTO PHY DAM. | 8,373,897,820 | 15.40 % | 4,822,307,225 | 15.70 % |
| 21.2 | COMMERCIAL AUTO PHY DAM. | 505,993,510 | 0.93 % | 277,006,283 | 0.90 % |
| 22. | AIRCRAFT | 151,877,088 | 0.28 % | 41,397,241 | 0.13 % |
| 23. | FIDELITY | 109,300,748 | 0.20 % | 63,351,248 | 0.21 % |
| 24. | SURETY | 678,277,040 | 1.25 % | 137,785,702 | 0.45 % |
| 26. | BURGLARY & THEFT | 23,068,944 | 0.04 % | 3,398,318 | 0.01 % |
| 27. | BOILER & MACHINERY | 115,070,875 | 0.21 % | 41,931,746 | 0.14 % |
| 28. | CREDIT | 95,136,300 | 0.17 % | 25,621,723 | 0.08 % |
| 30. | WARRANTY | 107,554,276 | 0.20 % | 49,963,874 | 0.16 % |
| 34. | AGG. WRITE-INS FOR OTHER LINES | 65,516,413 | 0.12 % | 12,793,331 | 0.04 % |
| 35. | TOTAL LINE | 54,352,574,366 | 100.00 % | 30,720,871,694 | 100.00 % |
| 19.2 + 21.1 | Combined P.P. Auto Liab & P.D. | 19,431,807,052 | 35.73 % | 12,085,921,967 | 39.35 % |
| 19.4 + 21.2 | Combined Comm. Auto Liab. & P.D. | 2,314,037,204 | 4.25 % | 1,392,589,200 | 4.53 % |

2012 CALIFORNIA P&C PREMIUM AND LOSS DISTRIBUTION BY LINE
LICENSED INSURERS - Sorted By Premium Written

Data Source: NAIC database

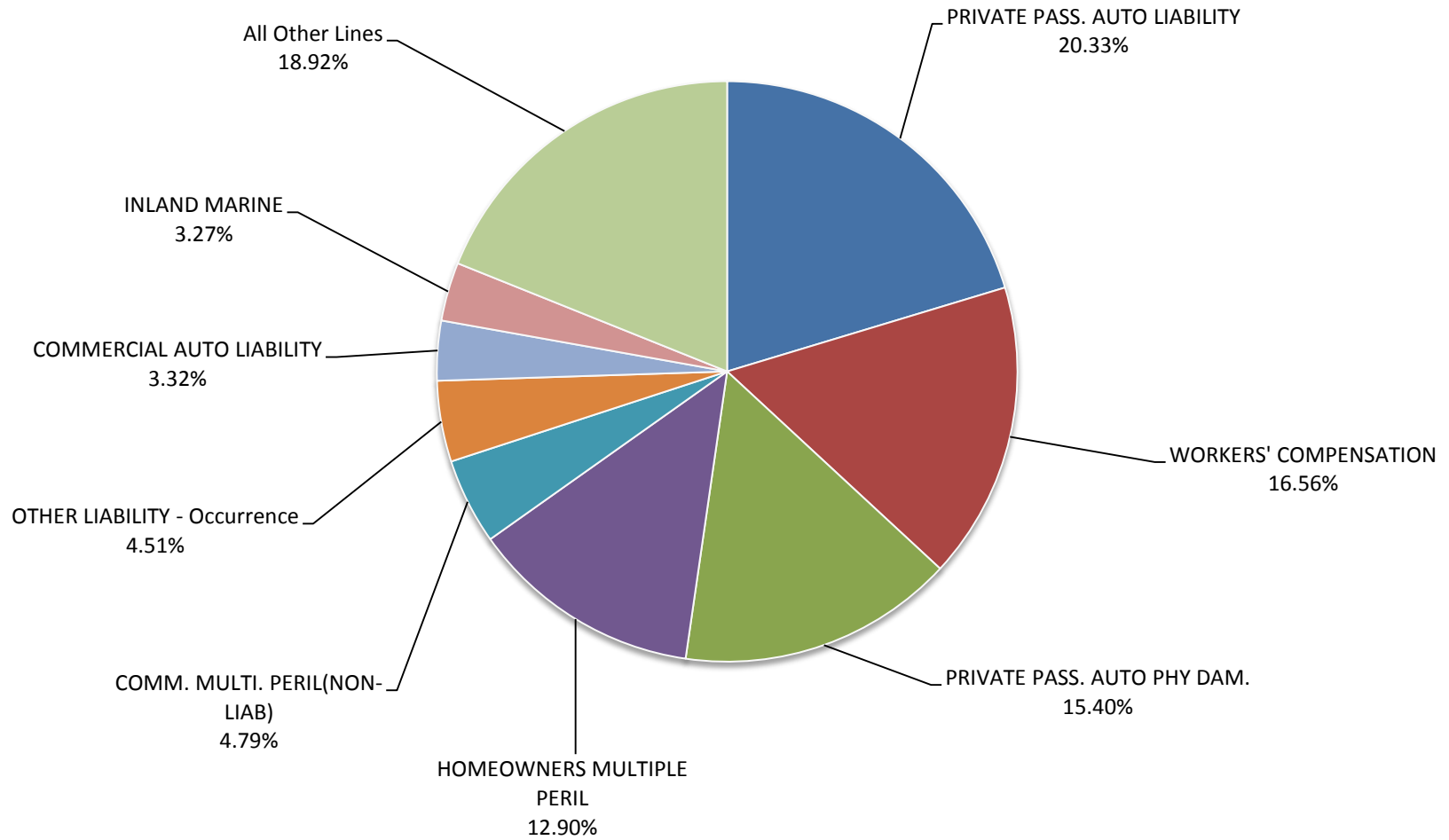
| LINE # | LINE NAME | Premium Written | Prem. Dist. by Line | Losses Incurred | Loss Dist. by Line |
|--------|--------------------------------|-----------------------|---------------------|-----------------------|--------------------|
| 19.2 | PRIVATE PASS. AUTO LIABILITY | 11,057,909,232 | 20.34 % | 7,263,614,742 | 23.64 % |
| 16. | WORKERS' COMPENSATION | 9,005,555,144 | 16.57 % | 6,253,166,730 | 20.35 % |
| 21.1 | PRIVATE PASS. AUTO PHY DAM. | 8,373,897,820 | 15.41 % | 4,822,307,225 | 15.70 % |
| 04. | HOMEOWNERS MULTIPLE PERIL | 7,018,043,553 | 12.91 % | 3,076,419,837 | 10.01 % |
| 05.1 | COMM. MULTI. PERIL(NON-LIAB) | 2,604,412,431 | 4.79 % | 1,062,196,783 | 3.46 % |
| 17.1 | OTHER LIABILITY - Occurrence | 2,452,262,305 | 4.51 % | 1,193,769,438 | 3.89 % |
| 19.4 | COMMERCIAL AUTO LIABILITY | 1,808,043,694 | 3.33 % | 1,115,582,917 | 3.63 % |
| 09. | INLAND MARINE | 1,775,763,145 | 3.27 % | 993,807,117 | 3.23 % |
| 17.2 | OTHER LIABILITY - Claims Made | 1,556,852,410 | 2.86 % | 818,561,721 | 2.66 % |
| 05.2 | COMM. MULTIPLE PERIL(LIAB) | 1,471,756,713 | 2.71 % | 600,945,440 | 1.96 % |
| 12. | EARTHQUAKE | 1,205,043,657 | 2.22 % | 4,558,867 | 0.01 % |
| 01. | FIRE | 1,008,950,132 | 1.86 % | 282,408,811 | 0.92 % |
| 24. | SURETY | 678,277,040 | 1.25 % | 137,785,702 | 0.45 % |
| 02.1 | ALLIED LINES | 582,472,855 | 1.07 % | 382,723,995 | 1.25 % |
| 21.2 | COMMERCIAL AUTO PHY DAM. | 505,993,510 | 0.93 % | 277,006,283 | 0.90 % |
| 11. | MEDICAL PROF. LIAB. | 505,680,260 | 0.93 % | 194,917,110 | 0.63 % |
| 13. | GROUP A AND H | 359,392,825 | 0.66 % | 182,329,213 | 0.59 % |
| 06. | MORTGAGE GUARANTY | 328,898,236 | 0.61 % | 643,924,341 | 2.10 % |
| 02.2 | MULTIPLE PERIL CROP | 276,687,431 | 0.51 % | 108,901,698 | 0.35 % |
| 08. | OCEAN MARINE | 240,580,687 | 0.44 % | 343,899,340 | 1.12 % |
| 18. | PRODUCTS LIABILITY | 212,456,045 | 0.39 % | 186,848,459 | 0.61 % |
| 03. | FARMOWNERS MULTIPLE PERIL | 204,124,036 | 0.38 % | 86,129,409 | 0.28 % |
| 17.3 | EXCESS WORKERS' COMP. | 183,032,790 | 0.34 % | 175,514,004 | 0.57 % |
| 02.3 | FEDERAL FLOOD | 163,322,322 | 0.30 % | 1,818,829 | 0.01 % |
| 22. | AIRCRAFT | 151,877,088 | 0.28 % | 41,397,241 | 0.13 % |
| 27. | BOILER & MACHINERY | 115,070,875 | 0.21 % | 41,931,746 | 0.14 % |
| 23. | FIDELITY | 109,300,748 | 0.20 % | 63,351,248 | 0.21 % |
| 30. | WARRANTY | 107,554,276 | 0.20 % | 49,963,874 | 0.16 % |
| 28. | CREDIT | 95,136,300 | 0.18 % | 25,621,723 | 0.08 % |
| 15.3 | GUARANTEED RENEWABLE A&H | 83,492,265 | 0.15 % | 103,513,672 | 0.34 % |
| 34. | AGG. WRITE-INS FOR OTHER LINES | 65,516,413 | 0.12 % | 12,793,331 | 0.04 % |
| 10. | FINANCIAL GUARANTY | 35,516,457 | 0.07 % | 148,398,143 | 0.48 % |
| 26. | BURGLARY & THEFT | 23,068,944 | 0.04 % | 3,398,318 | 0.01 % |
| 15.7 | ALL OTHER A&H | 10,580,040 | 0.02 % | 6,454,159 | 0.02 % |
| 15.4 | NON-RENEW. - ST. REASONS ONLY | 6,091,776 | 0.01 % | 7,421,421 | 0.02 % |
| 15.5 | OTHER ACCIDENT ONLY | 2,984,711 | 0.01 % | 1,441,812 | 0.00 % |
| 14. | CREDIT A&H (GRP&IND) | 1,643,178 | 0.00 % | 126,743 | 0.00 % |
| 15.1 | COLLECTIVELY RENEWABLE A&H | 210,106 | 0.00 % | 229,442 | 0.00 % |
| 19.3 | COMMERCIAL AUTO NO-FAULT | 36,733 | 0.00 % | (1,131,117) | (0.00) % |
| 19.1 | PRIVATE PASS. AUTO NO-FAULT | 6,310 | 0.00 % | 59,499 | 0.00 % |
| 15.2 | NON-CANCELLABLE A&H | 3,521 | 0.00 % | 611 | 0.00 % |
| 35. | TOTAL LINE | 54,352,574,366 | 100.00 % | 30,720,871,694 | 100.00 % |

2012 CALIFORNIA P&C PREMIUM AND LOSS DISTRIBUTION BY LINE
LICENSED INSURERS - Sorted By Losses Incurred

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| LINE # | LINE NAME | Premium Written | Prem. Dist. by Line | Losses Incurred | Loss Dist. by Line |
|--------|--------------------------------|-----------------------|---------------------|-----------------------|--------------------|
| 19.2 | PRIVATE PASS. AUTO LIABILITY | 11,057,909,232 | 20.34 % | 7,263,614,742 | 23.64 % |
| 16. | WORKERS' COMPENSATION | 9,005,555,144 | 16.57 % | 6,253,166,730 | 20.35 % |
| 21.1 | PRIVATE PASS. AUTO PHY DAM. | 8,373,897,820 | 15.41 % | 4,822,307,225 | 15.70 % |
| 04. | HOMEOWNERS MULTIPLE PERIL | 7,018,043,553 | 12.91 % | 3,076,419,837 | 10.01 % |
| 17.1 | OTHER LIABILITY - Occurrence | 2,452,262,305 | 4.51 % | 1,193,769,438 | 3.89 % |
| 19.4 | COMMERCIAL AUTO LIABILITY | 1,808,043,694 | 3.33 % | 1,115,582,917 | 3.63 % |
| 05.1 | COMM. MULTI. PERIL(NON-LIAB) | 2,604,412,431 | 4.79 % | 1,062,196,783 | 3.46 % |
| 09. | INLAND MARINE | 1,775,763,145 | 3.27 % | 993,807,117 | 3.23 % |
| 17.2 | OTHER LIABILITY - Claims Made | 1,556,852,410 | 2.86 % | 818,561,721 | 2.66 % |
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| 05.2 | COMM. MULTIPLE PERIL(LIAB) | 1,471,756,713 | 2.71 % | 600,945,440 | 1.96 % |
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2012 Premium Written Distribution By Line



2012 Loss Distribution By Line

