

State of California · District of Columbia · State of Minnesota State of New York · State of Oregon · State of Washington

PART 1: GOVERNING BOARD DIVERSITY

1.		le the name of the <u>company</u> with the public, I olling party of the insurance group:	J.Sbased Board of Directors that represents the ultimate
2.	How n	nany people:	
	a)	Serve on this Board of Directors?	
	b)	Of those in "a)," how many identify as:	
		i. Women	ii. Men
	c)	Of those in "a)," how many:	
		i. Are Disabled Veterans?	ii. Publicly Identify as LGBT (Lesbian, Gay, Bisexual, and/or Transgender)?
	d)	Of those in "a)," how many identify as:	,
		i. American Indian?ii. African American?iii. Asian Pacific Islander?iv. Hispanic / Latino?	v. Multi-Ethnic? vi. Caucasian? vii. Other; specify:
3.	Of the	board members identified in "b) i; c) i-ii, and	d) i-v," how many:
	a)	Currently serve as an officer of the corpora	tion?
		i. Check <u>all</u> positions currently held by	y these board members below:
		☐ Chief Executive Officer (CEO) ☐ Chief Financial Officer (CFO) ☐ Chief Operations Officer (COO) ☐ Chairman of the Board ☐ President ☐ Secretary ☐ Treasurer ☐ Director ☐ Other; please specify:	
	b)	Currently serve as the chair on one of the b	oard committees?

i. Check <u>all</u> committees currently chaired by these board members below:

		☐ Audit☐ Compensation☐ Finance
		 □ Nominating & Corporate Governance □ Regulator, Compliance, & Governing Affairs □ Other; please specify:
4.	Do gov □Yes	rerning board members serve under term limits? \Box No
	If yes,	provide: Number of years per term:year(s) Maximum number of terms a member may serve on this board:term(s)
	If no, p	provide the average number of years served by the current governing board:
5.		assessing prospective board members, is diversity one of the attributes used within the formal tion criteria by the nominating committee and by the board? \Box No
6.		he mission statement of the governing board and / or any of its committees include the goal of increasing or improving diversity on the company's governing board? \Box No
	If yes,	indicate where this language can be found and share below the mission statement language:
7.	-	our company actively engage in outreach efforts to diversify your board? This can include outreach that are ongoing or intermittent as vacancies arise. \Box No
	If yes:	
	a)	Check <u>all</u> outreach and communication practices in which your company engages below:
		EVENTS – seminars, meet-and-greets, trainings, etc. ☐ Attend meet-and-greets to scout potential members ☐ Host seminar on how to get on corporate boards
		Share the name of an event you attended / hosted that has best guided and / or influenced growth of your governing board diversity efforts:
		MEDIA – advertising, announcements, interviews, etc. ☐ Traditional media (newspaper, television commercial, etc.) ☐ Ethnic media outlets ☐ Letters to diverse organizations, chambers of commerce, etc. ☐ Recruitment brochures
		☐ Social media; please specify: ☐ Trade publications

	governing board diversity efforts:
	ORGANIZATIONS – membership, affiliation, sponsorship, etc.
	☐ Member of ethnic chamber of commerce
	\square Member/affiliate of other organization, please specify:
	Share the name of an organization that has best guided and / or influenced growth of your governing board diversity efforts:
	PROGRAMS – mentorship, training, locator, etc.
	\square Assemble internal board development team \square Manage and run a governing board diversity mentorship program (in-house)
	☐ Participate in a governing board diversity mentorship program
	☐ Operate a website dedicated to governing board diversity efforts
	Provide link here:
	\Box Retain executive search firm(s) specializing in placing diverse candidates
	\square Technical assistance / training program for diverse candidates
	Share the name of a program that has best guided and / or influenced growth of your governing board diversity efforts:
	OTHER, please specify:
	b) Explain how, and to what extent, these strategies and practices have been successful in establishing relationships with diverse candidates for board positions:
8.	Additional Comments:
	PART 2: NARRATIVE - INSURER SUPPLIER DIVERSITY
1.	Does your company / group have a supplier diversity policy statement ? □Yes
	□ No, but will be creating one within the next 12 months □ No
	A supplier diversity policy statement is any language that refers to the company's / group's policies in regards to supplier diversity, with the goal of procuring goods and services from diverse businesses.
	If yes, provide the supplier diversity policy statement below:
	 Provide a list of all documents in which the statement can be found (i.e. website, company / group report, board charter, etc.):
	If the statement is available online, provide link here:
	If <i>no, but will be creating one within the next 12 months,</i> provide a timeline for when your company / group expects the policy statement to be completed and any other details available at this time (i.e. policy language, policy creation team, etc.):

	11 /	no, piease expiain why:
2.		nes your company / group have a supplier diversity program ? Yes No, but will be creating one within the next 12 months No
		supplier diversity program is any formal plan and / or structure that has been setup specifically for the compan Proup to implement its supplier diversity policy statements.
	If y	ves, provide an overview of the program:
	exp	no, but will be creating one within the next 12 months, provide a timeline for when your company / group pects the program to begin and any other details available at this time (i.e. program plan, program director, c.):
	If r	<mark>no,</mark> please explain why:
3.	Do	bes your company / group conduct outreach specifically to diverse businesses? \Box Yes \Box No
	Ify	ves, respond to parts a, b, c, and d below.
	a.	Share all company / group outreach and communication strategies and practices that are conducted specifically to diverse businesses:
	b.	Share any outreach and communication strategies and practices about supplier diversity conducted internally to company / group employees:
	c.	Check below all outreach and communication practices in which your company / group engages:
		EVENTS – seminars, meet-and-greets, summits, etc.
		☐ Host matchmaking☐ Host supplier diversity events
		☐ Internal Awards Program
		□ Participate in matchmaking
		☐ Participate in supplier diversity events
		☐ Sponsor matchmaking
		\square Sponsor supplier diversity events
		Share the name of an event you attended / hosted that has best guided and / or influenced growth of your supplier diversity efforts:
		MEDIA – advertising, announcements, interviews, webinars, etc. ☐ Traditional media (newspaper, television commercial, etc.)
		☐ Ethnic media outlets
		☐ Social media; please specify:
		☐ Trade publications
		Share the name of a media group or outlet that has best guided and / or influenced growth of your supplie diversity efforts:

		ORGANIZATIONS – membership, affiliation, sponsorship, etc. ☐ Member of a certification agency
		☐ Member of a certification agency
		☐ Member of ethinic chamber of commerce ☐ Member/affiliate of other organization, please specify:
		Share the name of an organization that has best guided and / or influenced growth of your supplier diversity efforts:
		PROGRAMS – mentorship, training, locator, etc.
		\square Diverse supplier registration portal
		\square Manage and run a supplier diversity mentorship program (in-house)
		\square Participate in a supplier diversity mentorship program
		\square Subscriber to a supplier locator program (or 3^{rd} party service that identifies diverse suppliers)
		\square Operate a website dedicated to a supplier diversity program
		Provide link here:
		☐ Technical assistance / training program for diverse suppliers
		Share the name of a program that has best guided and / or influenced growth of your supplier diversity efforts:
		OTHER, please specify:
	d.	Explain how, and to what extent, these strategies and practices have been successful in establishing relationships with diverse businesses:
4.		es your company / group require and / or encourage procurement with Veteran Owned Business terprises (VOBEs)? \square Yes \square No
5.		es your company / group require and / or encourage procurement with Disabled Owned Business terprises (DOBEs)? \Box Yes \Box No
6.		es your company / group require and/or encourage its primary suppliers to subcontract with diverse sinesses? \Box Yes \Box No
		If yes:
		a. Do you track procurement spend with Tier 2 diverse suppliers? □Yesb. Please explain:
7.		es your company / group set internal targets or goals in regards to its supplier diversity statement and / or ogram? \Box Yes \Box No
	Ify	/es , explain:
8.		scribe in detail any updates, progress, and / or best practices established by your company / group with gards to supplier diversity; include any awards or recognition received for supplier diversity work:
9.	Ad	ditional Comments:

10. Provide the most accurate and direct information for the primary, secondary, and general points of contact for your company / group's supplier diversity operations for interested diverse business enterprises:

Primary – Name, Title, Phone Number, Email, Physical Address **Secondary -** Name, Title, Phone Number, Email, Physical Address General (optional) - Name, Title, Phone Number, Email, Physical Address



2016 MULTISTATE INSURANCE DIVERSITY SURVEY

State of California · District of Columbia · State of Minnesota
State of New York · State of Oregon · State of Washington

PART 3: CHARTS - INSUREN SUPPLIER DIVERSITY NATIONAL															
TABLE 1 - TOTAL PROCUREMENT															
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TOTAL	(a) Advertising / Marketing (a) African American (a) Advertising /	(b) Financial / Investment Services (b) Asian/Pacific Islander (b) Financial /	(c) Claims Services (c) Latino/Hispanic	(d) Facilities	TABLE 3B T (e) Human Resources TABLE 3C Total (e) Human Resources TABLE 3D T (e) Multi-Ethnic TABLE 4A - DISA (e) Human Resources	- MINORITY BUSIN otal Dollars in Con (f) Information Technology - MINORITY BUSIN Number of Unique (f) Information Technology - MINORITY BUSIN otal Diverse Spend TOTAL BLED VETERAN B Total Diverse (f) Information	ESS ENTERPRIST (g) Office Supplies ESS ENTERPRIST PAID AND ADDRESS ENTERPRIST (g) Office Supplies (g) Office Supplies (5) by Ethnicity USINESS ENTERPRIST (6) Office Supplies USINESS ENTERPRIST (7) Defice Supplies	(h) Print Services (S) (MBE) (H) Print Services (S) (MBE) (H) Print Services (S) (MBE) (H) Print Services	(i) Professional Services (i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment (I) Travel / Entertainment	(m) Legal Services (m) Legal Services	(n) Other	TOTAL
TOTAL	(a) Advertising / Marketing (a) African American (a) Advertising / Marketing	(b) Financial / Investment Services (b) Asian/Pacific Islander (b) Financial / Investment Services	(c) Claims Services (c) Latino/Hispanic	(d) Facilities	TABLE 3B T (e) Human Resources TABLE 3C Tota (e) Human Resources TABLE 3D T (e) Multi-Ethnic TABLE 4A - DISA (e) Human Resources	- MINORITY BUSIN otal Dollars in Con (f) Information Technology - MINORITY BUSIN Number of Unique (f) Information Technology - MINORITY BUSIN otal Diverse Spend - TOTAL - BLED VETERAN B Total Diverse (f) Information Technology	ESS ENTERPRIS (g) Office Supplies ESS ENTERPRIS (g) Office Supplies USINESS ENTERPRIS (g) Office Supplies USINESS ENTERPRIS (g) Office Supplies	(h) Print Services (S) (MBE) (H) Print Services (S) (MBE) (H) Print Services (S) (MBE) (H) Print Services	(i) Professional Services (i) Professional Services (i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment (I) Travel / Entertainment (I) Travel / Entertainment	(m) Legal Services (m) Legal Services	(n) Other	TOTAL
TOTAL	(a) Advertising / Marketing (a) African American (a) Advertising / Marketing	(b) Financial / Investment Services (b) Asian/Pacific Islander (b) Financial / Investment Services	(c) Claims Services (c) Latino/Hispanic (c) Claims Services	(d) Facilities (d) American Indian (d) Facilities	TABLE 3D TABLE 3D TABLE 3D TABLE 3D TABLE 4A - DISA (e) Human Resources TABLE 4B - DISA TABLE 4B - DISA TABLE 4B - DISA TEST TABLE 4B - DISA TES	- MINORITY BUSIN otal Dollars in Con (f) Information Technology - MINORITY BUSIN Number of Unique (f) Information Technology - MINORITY BUSIN OTAL - MINORITY BUSIN otal Diverse Spend TOTAL - MINORITY BUSIN otal Diverse Spend Total Diverse (f) Information Technology	ESS ENTERPRIS (g) Office Supplies ESS ENTERPRIS e Paid Supplies ESS ENTERPRIS (g) Office Supplies (g) Office Supplies USINESS ENTERPRIS (g) Office Supplies	(h) Print Services (S) (MBE) (H) (h) Print Services (S) (MBE)	(i) Professional Services (i) Professional Services (i) Professional Services (i) Professional Services	(j) Telecom	(k) Real Estate (k) Real Estate	(I) Travel / Entertainment (I) Travel / Entertainment (I) Travel / Entertainment	(m) Legal Services (m) Legal Services (m) Legal Services	(n) Other (n) Other	TOTAL
TOTAL <\$50k = \$50k but < \$100k = \$100k but < \$500k = \$500k but < \$500k = \$500k but < \$10M = \$50M but < \$10M TOTAL TOTAL	(a) Advertising / Marketing (a) African American (a) Advertising / Marketing	(b) Financial / Investment Services (b) Asian/Pacific Islander (b) Financial / Investment Services	(c) Claims Services (c) Latino/Hispanic	(d) Facilities	TABLE 3B T (e) Human Resources TABLE 3C Tota (e) Human Resources TABLE 3D T (e) Multi-Ethnic TABLE 4A - DISA (e) Human Resources	- MINORITY BUSIN otal Dollars in Con (f) Information Technology - MINORITY BUSIN Number of Unique (f) Information Technology - MINORITY BUSIN otal Diverse Spend - TOTAL - BLED VETERAN B Total Diverse (f) Information Technology	ESS ENTERPRIS (g) Office Supplies ESS ENTERPRIS (g) Office Supplies USINESS ENTERPRIS (g) Office Supplies USINESS ENTERPRIS (g) Office Supplies	(h) Print Services (S) (MBE) (H) Print Services (S) (MBE) (H) Print Services (S) (MBE) (H) Print Services	(i) Professional Services (i) Professional Services (i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment (I) Travel / Entertainment (I) Travel / Entertainment	(m) Legal Services (m) Legal Services	(n) Other	TOTAL



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THE CO. DIGHT IN WITHOUT HE WITHOUT PRINCIPLE CHARLES															
	TABLE 4C - DISABLED VETERAN BUSINESS ENTERPRISES (DVBE)														
	Total Number of Unique Paid Suppliers (#)														
	(a) Advertising / (b) Financial / (e) Human (f) Information (g) Office (i) Professional (l) Travel / (m) Legal														
	Marketing	Investment Services	(c) Claims Services	(d) Facilities	Resources	Technology	Supplies	(h) Print Services	Services	(j) Telecom	(k) Real Estate	Entertainment	Services	(n) Other	TOTAL
<\$50k															
>= \$50k but < \$100k															
>= \$100k but < \$500k															
>= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M															
>= 10M															
TOTAL															

	TABLE 5A - LESBIAN, GAY, BISEXUAL, TRANSGENDER BUSINESS ENTERPRISES (LGBTBE)														
	Total Diverse Spend (\$)														
	(a) Advertising /	(b) Financial /			(e) Human	(f) Information	(g) Office		(i) Professional			(l) Travel /	(m) Legal		
	Marketing	Investment Services	(c) Claims Services	(d) Facilities	Resources	Technology	Supplies	(h) Print Services	Services	(i) Telecom	(k) Real Estate	Entertainment	Services	(n) Other	TOTAL
TOTAL															

	TABLE 5B - LESBIAN, GAY, BISEXUAL, TRANSGENDER BUSINESS ENTERPRISES (LGBTBE)														
						Total Dollars in Cont	racts Signed (\$)								
	(a) Advertising /	(b) Financial /			(e) Human	(f) Information	(g) Office		(i) Professional			(l) Travel /	(m) Legal		
	Marketing	Investment Services	(c) Claims Services	(d) Facilities	Resources	Technology	Supplies	(h) Print Services	Services	(i) Telecom	(k) Real Estate	Entertainment	Services	(n) Other	TOTAL
TOTAL															

	TABLE 5C - LESBIAN, GAY, BISEXUAL, TRANSGENDER BUSINESS ENTERPRISES (LGBTBE)														
	Total Number of Unique Paid Suppliers (#)														
	(a) Advertising / (b) Financial / (e) Human (f) Information (g) Office (i) Professional (l) Travel / (m) Legal														
	Marketing	Investment Services	(c) Claims Services	(d) Facilities	Resources	Technology	Supplies	(h) Print Services	Services	(j) Telecom	(k) Real Estate	Entertainment	Services	(n) Other	TOTAL
<\$50k															
>= \$50k but < \$100k															
>= \$100k but < \$500k															
>= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M															
>= 10M															
TOTAL															

	TABLE 6A - MULTI-CERTIFIED BUSINESS ENTERPRISES (MCBE)														
	Total Diverse Spend (S)														
	(a) Advertising /	(b) Financial /			(e) Human	(f) Information	(g) Office		(i) Professional			(l) Travel /	(m) Legal		
	Marketing	Investment Services	(c) Claims Services	(d) Facilities	Resources	Technology	Supplies	(h) Print Services	Services	(i) Telecom	(k) Real Estate	Entertainment	Services	(n) Other	TOTAL
TOTAL															
					TARIF 6R. MI	II TL-CERTIFIED BUS	INESS ENTERP	RISES (MCRE)							

TABLE 6B - MULTI-CERTIFIED BUSINESS ENTERPRISES (MCBE)															
					T	otal Dollars in Cont	tracts Signed (\$)								
	(a) Advertising /	(b) Financial /			(e) Human	(f) Information	(g) Office		(i) Professional			(l) Travel /	(m) Legal	1	
	Marketing Investment Services (c) Claims Services (d) Facilities Resources Technology Supplies (h) Print Services Services (i) Telecom (k) Real Estate Entertainment Services (n) Other TOTAL														TOTAL
TOTAL														4	(

					TABLE 6C - MU	LTI-CERTIFIED BUS	SINESS ENTERP	RISES (MCBE)							
	Total Number of Unique Paid Diverse Suppliers (#)														
	(a) Advertising / (b) Financial / (e) Human (f) Information (g) Office (i) Professional (l) Travel / (m) Legal														
	Marketing	Investment Services	(c) Claims Services	(d) Facilities	Resources	Technology	Supplies	(h) Print Services	Services	(j) Telecom	(k) Real Estate	Entertainment	Services	(n) Other	TOTAL
<\$50k															
>= \$50k but < \$100k															
>= \$100k but < \$500k															
>= \$500k but < \$1M															í
>= \$1M but < \$5M															
>= \$5M but < \$10M															
>= 10M															
TOTAL															



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					TABLE 6D - MU	LTI-CERTIFIED BU	SINESS ENTERPRISES (MCBE)							
					T	otal Diverse Spend	(\$) by Ethnicity							
	Total Diverse Spend (\$) by Ethnicity (b) Asian/Pacific													
	(a) African American	Islander	(c) Latino/Hispanic	(d) American Indian	(e) Multi-Ethnic	TOTAL								
TOTAL														

		TABLE 6E - MULTI-CERTIFIED BUSINESS ENTERPRISES MCBE)
		Number of Multi-Certified Business Enterprises by Certification Combination (#)
	TOTAL	
WBE / MBE		
WBE / DVBE		
WBE / LGBTE		
MBE / DVBE		
MBE / LGBTE		
DVBE / LGBTE		
WBE / MBE / DVBE		
WBE / MBE / LGBTE		
WBE/ DVBE / LGBTE		
MBE / DVBE / LGBTE		
WBE / MBE / DVBE / LGBTE		
TOTAL		

SUMMARY OF PROC	UREMENT SPEND
1. Total Diverse Spend (\$)	
2. Total Procurement Spend (\$)	
% Diverse Spend	
% Diverse Spend	

	SUMMARY BY CE	ERTIFICATION	
	Total Diverse Spend	Total Dollars in Contracts Signed (\$)	Total Number of Unique Paid Suppliers (#)
WBE			
MBE			
DVBE			
LGBTBE			
MCBE			
TOTAL			

	SUMMAI	RY BY INDUSTRY CATEGO	RY	
	Total Procurement		Total Dollars in Contracts	Total Number of Unique Paid
	Spend Overall (\$)	Total Diverse Spend (\$)	Signed (\$)	Suppliers (#)
Advertising/Marketing	0,000		3.8.2.2 (4)	опрриот (п)
Financial/Investment Services				
Claims Services				
Facilities				
Human Resources				
Information Technology				
Office Supplies				
Print Services				
Professional Services				
Telecom				
Real Estate				
Travel/Entertainment				
Legal Services				
Other				
TOTAL				



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					rani 3. Ci	CALIFOI		IVERSITI							
						TABLE 1 - TOTAL P	ROCUREMENT								
						Total Procureme	nt Spend (\$)								
	(a) Advertising /	(b) Financial /	(a) Claima Camina	CD Franklin	(e) Human	(f) Information	(g) Office	G.) Podout Council our	(i) Professional	(1) m-1	da Barl Estata	(l) Travel /	(m) Legal	() Out	TOTAL
TOTAL	Marketing	Investment Services	(c) Claims Services	(d) Facilities	Resources	Technology	Supplies	(h) Print Services	Services	(i) Telecom	(k) Real Estate	Entertainment	Services	(n) Other	TOTAL
					TABLE 2/	A - WOMEN BUSINE	SS ENTERPRISE	S (WBE)							
						Total Diverse									
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional	(i) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal	(n) Other	TOTAL
TOTAL	Marketing	investment services	(c) Claims services	(u) racilities	Resources	Technology	Supplies	(II) Print Services	Services	(II) Telecom	(R) Real Estate	Entertainment	Services	(II) Other	TOTAL
					TADICO	NOMEN DUCINE	CC PATERDRICE	C (MDE)							
						B - WOMEN BUSINES otal Dollars in Cont		S (WBE)							
	(a) Advertising / (b) Financial / (e) Human (f) Information (g) Office (i) Professional (l) Travel / (m) Legal Marketing Investment Services (c) Claims Services (d) Facilities Resources Technology Supplies (h) Print Services Services (j) Telecom (k) Real Estate Entertainment Services (n) Other TOTAL														
TOTAL	Marketing	Investment Services	(c) Claims Services	(d) Facilities	Resources	Technology	Supplies	(h) Print Services	Services	(j) Telecom	(k) Real Estate	Entertainment	Services	(n) Other	TOTAL
	•		•			l.		I.	·I		I				'
						: - WOMEN BUSINES I Number of Unique									
	(a) Advertising /	(b) Financial /		1	(e) Human	(f) Information	(g) Office	(*)	(i) Professional			(l) Travel /	(m) Legal		
<\$50k	Marketing	Investment Services	(c) Claims Services	(d) Facilities	Resources	Technology	Supplies	(h) Print Services	Services	(i) Telecom	(k) Real Estate	Entertainment	Services	(n) Other	TOTAL
>= \$50k but < \$100k															
>= \$100k but < \$500k >= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M >= 10M															
TOTAL															
					TABLE 3A	- MINORITY BUSIN		ES (MBE)							
	(a) Advertising /	(b) Financial /			(e) Human	Total Diverse	Spend (\$) (g) Office		(i) Professional	1		(l) Travel /	(m) Legal		
	Marketing	Investment Services	(c) Claims Services	(d) Facilities	Resources	Technology	Supplies	(h) Print Services	Services	(j) Telecom	(k) Real Estate	Entertainment	Services	(n) Other	TOTAL
TOTAL															
						- MINORITY BUSIN		ES (MBE)							
		(1) (1)		1		otal Dollars in Cont		T	0.5 6 1 1	1	T.	(D. m. 1.)		1	
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL			1												
						•									
					TABLE 3C	- MINORITY BUSIN	ESS ENTERPRIS	ES (MBE)							
					Tota	l Number of Unique	Paid Suppliers								
	(a) Advertising /	(b) Financial /	(c) Claims Services	(d) Facilities	Tota (e) Human	l Number of Unique (f) Information	Paid Suppliers (g) Office	(#)	(i) Professional	(i) Telecom	(k) Real Estate	(l) Travel /	(m) Legal	(n) Other	TOTAL
<\$50k	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	Tota	l Number of Unique	Paid Suppliers		(i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
			(c) Claims Services	(d) Facilities	Tota (e) Human	l Number of Unique (f) Information	Paid Suppliers (g) Office	(#)		(j) Telecom	(k) Real Estate			(n) Other	TOTAL
<\$50k >= \$50k but < \$100k >= \$100k but < \$500k >= \$500k but < \$1M			(c) Claims Services	(d) Facilities	Tota (e) Human	l Number of Unique (f) Information	Paid Suppliers (g) Office	(#)		(j) Telecom	(k) Real Estate			(n) Other	TOTAL
<\$50k >= \$50k but < \$100k >= \$500k but < \$500k >= \$500k but < \$1M >= \$1M but < \$5M >= \$5M but < \$10M			(c) Claims Services	(d) Facilities	Tota (e) Human	l Number of Unique (f) Information	Paid Suppliers (g) Office	(#)		(j) Telecom	(k) Real Estate			(n) Other	TOTAL
<\$50k >= \$50k but < \$100k >= \$100k but < \$500k >= \$100k but < \$500k >= \$500k but < \$1M >= \$5M but < \$1M >= \$5M but < \$10M >= \$1M but < \$10M			(c) Claims Services	(d) Facilities	Tota (e) Human	l Number of Unique (f) Information	Paid Suppliers (g) Office	(#)		(j) Telecom	(k) Real Estate			(n) Other	TOTAL
<\$50k >= \$50k but < \$100k >= \$500k but < \$500k >= \$500k but < \$1M >= \$1M but < \$5M >= \$5M but < \$10M			(c) Claims Services	(d) Facilities	Tota (e) Human Resources	Number of Unique (f) Information Technology	Paid Suppliers (g) Office Supplies	(#) (h) Print Services		(j) Telecom	(k) Real Estate			(n) Other	TOTAL
<\$50k >= \$50k but < \$100k >= \$100k but < \$500k >= \$100k but < \$500k >= \$500k but < \$1M >= \$5M but < \$1M >= \$5M but < \$10M >= \$1M but < \$10M			(c) Claims Services	(d) Facilities	Tota (e) Human Resources	Number of Unique (f) Information Technology - MINORITY BUSIN	Paid Suppliers (g) Office Supplies	(#) (h) Print Services ES (MBE)		(j) Telecom	(k) Real Estate			(n) Other	TOTAL
<\$50k >= \$50k but < \$100k >= \$100k but < \$500k >= \$100k but < \$500k >= \$500k but < \$1M >= \$5M but < \$1M >= \$5M but < \$10M >= \$1M but < \$10M			(c) Claims Services	(d) Facilities	Tota (e) Human Resources	Number of Unique (f) Information Technology	Paid Suppliers (g) Office Supplies	(#) (h) Print Services ES (MBE)		(j) Telecom	(k) Real Estate			(n) Other	TOTAL
<\$50k >= \$50k but < \$100k >= \$100k but < \$500k >= \$100k but < \$500k >= \$500k but < \$1M >= \$5M but < \$1M >= \$5M but < \$10M >= \$1M but < \$10M		Investment Services	(c) Claims Services	(d) Facilities	Tota (e) Human Resources	Number of Unique (f) Information Technology - MINORITY BUSIN	Paid Suppliers (g) Office Supplies	(#) (h) Print Services ES (MBE)		(j) Telecom	(k) Real Estate			(n) Other	TOTAL
<\$50k >= \$50k >= \$500k but < \$100k >= \$100k but < \$500k >= \$500k but < \$1M >= \$1M but < \$5M >= \$1M but < \$5M >= 10M TOTAL			(c) Claims Services	(d) Facilities	Tota (e) Human Resources	Number of Unique (f) Information Technology - MINORITY BUSIN	Paid Suppliers (g) Office Supplies	(#) (h) Print Services ES (MBE)		(j) Telecom	(k) Real Estate			(n) Other	TOTAL
<\$50k >= \$50k but < \$100k >= \$100k but < \$500k >= \$100k but < \$500k >= \$500k but < \$1M >= \$5M but < \$1M >= \$5M but < \$10M >= \$1M but < \$10M	Marketing	Investment Services (b) Asian/Pacific			Tota (e) Human Resources TABLE 3D	I Number of Unique (f) Information Technology - MINORITY BUSIN otal Diverse Spend	Paid Suppliers (g) Office Supplies	(#) (h) Print Services ES (MBE)		(j) Telecom	(k) Real Estate			(n) Other	TOTAL
<\$50k >= \$50k >= \$500k but < \$100k >= \$100k but < \$500k >= \$500k but < \$1M >= \$1M but < \$5M >= \$1M but < \$5M >= 10M TOTAL	Marketing	Investment Services (b) Asian/Pacific			Tota (e) Human Resources TABLE 3D T (e) Multi-Ethnic	I Number of Unique (f) Information Technology - MINORITY BUSIN otal Diverse Spend	Paid Suppliers (g) Office Supplies Supplies ESS ENTERPRIS (S) by Ethnicity	(h) Print Services (h) Print Services ES (MBE)		(j) Telecom	(k) Real Estate			(n) Other	TOTAL
<\$50k >= \$50k >= \$500k but < \$100k >= \$100k but < \$500k >= \$500k but < \$1M >= \$1M but < \$5M >= \$1M but < \$5M >= 10M TOTAL	Marketing	Investment Services (b) Asian/Pacific			Tota (e) Human Resources TABLE 3D T (e) Multi-Ethnic	I Number of Unique (f) Information Technology - MINORITY BUSIN otal Diverse Spend TOTAL	Paid Suppliers (g) Office Supplies ESS ENTERPRIS (S) by Ethnicity	(h) Print Services (h) Print Services ES (MBE)		(j) Telecom	(k) Real Estate			(n) Other	TOTAL
<\$50k >= \$50k >= \$500k but < \$100k >= \$100k but < \$500k >= \$500k but < \$1M >= \$1M but < \$5M >= \$1M but < \$5M >= 10M TOTAL	Marketing (a) African American	Investment Services (b) Asian/Pacific			Tota (e) Human Resources TABLE 3D T (e) Multi-Ethnic	I Number of Unique (f) Information Technology - MINORITY BUSIN otal Diverse Spend	e Paid Suppliers (g) Office Supplies Supplies ESS ENTERPRIS (S) by Ethnicity USINESS ENTER	(h) Print Services (h) Print Services ES (MBE)	Services	(j) Telecom	(k) Real Estate	Entertainment	Services	(n) Other	TOTAL
<\$50k >= \$50k but < \$100k >= \$100k but < \$500k >= \$500k but < \$1M >= \$11M but < \$5M >= \$1M but < \$1M >= 10M TOTAL	Marketing	Investment Services (b) Asian/Pacific Islander			Tota (e) Human Resources TABLE 3D T (e) Multi-Ethnic	- MINORITY BUSIN otal Diverse Spend TOTAL BLED VETERAN BU Total Diverse.	Paid Suppliers (g) Office Supplies ESS ENTERPRIS (S) by Ethnicity	(h) Print Services (h) Print Services ES (MBE)		(j) Telecom	(k) Real Estate			(n) Other	TOTAL
<\$50k >= \$50k but < \$100k >= \$100k but < \$500k >= \$500k but < \$1M >= \$1M but < \$5M >= \$5M but < \$10M >= 10M	(a) African American	(b) Asian/Pacific Islander (b) Financial /	(c) Latino/Hispanic	(d) American Indian	Tota (e) Human Resources TABLE 3D T (e) Multi-Ethnic TABLE 4A - DISA (e) Human	Mumber of Unique (f) Information Technology - MINORITY BUSIN otal Diverse Spend TOTAL BLED VETERAN BU Total Diverse (f) Information	Paid Suppliers (g) Office Supplies ESS ENTERPRIS (S) by Ethnicity USINESS ENTER Spend (\$) (g) Office	(#) (h) Print Services ES (MBE) PRISES (DVBE)	Services (i) Professional			Entertainment (I) Travel /	(m) Legal		
<pre><550k >= \$50k but < \$100k >= \$500k but < \$500k >= \$500k but < \$1M >= \$11M but < \$5M >= 15M but < \$1M >= 10M TOTAL</pre>	(a) African American	(b) Asian/Pacific Islander (b) Financial /	(c) Latino/Hispanic	(d) American Indian	Tota (e) Human Resources TABLE 3D T (e) Multi-Ethnic TABLE 4A - DIS/ (e) Human Resources TABLE 4B - DIS/	- MINORITY BUSIN otal Diverse Spend TOTAL BLED VETERAN BI Total Diverse: (f) Information Technology	e Paid Suppliers (g) Office Supplies ESS ENTERPRIS (S) by Ethnicity USINESS ENTER Spend (S) (g) Office Supplies	(#) (h) Print Services ES (MBE) (h) Print Services (h) Print Services	Services (i) Professional			Entertainment (I) Travel /	(m) Legal		
<pre><550k >= \$50k but < \$100k >= \$500k but < \$500k >= \$500k but < \$1M >= \$11M but < \$5M >= 15M but < \$1M >= 10M TOTAL</pre>	(a) African American (a) Advertising / Marketing	(b) Asian/Pacific Islander (b) Financial / Investment Services	(c) Latino/Hispanic	(d) American Indian	Tota (e) Human Resources TABLE 3D T (e) Multi-Ethnic TABLE 4A - DIS/ (e) Human Resources TABLE 4B - DIS/ T	- MINORITY BUSIN otal Diverse Spend Total Diverse (f) Information Technology - MINORITY BUSIN otal Diverse Spend Total Diverse (f) Information Technology ABLED VETERAN BU otal Dollars in Cont	Paid Suppliers (g) Office Supplies ESS ENTERPRIS (5) by Ethnicity JSINESS ENTER Spend (5) (g) Office Supplies JSINESS ENTER Spend (5) (g) Office Supplies	(#) (h) Print Services ES (MBE) (h) Print Services (h) Print Services	(i) Professional Services			Entertainment (I) Travel / Entertainment	(m) Legal Services		
<\$50k >= \$50k but < \$100k >= \$500k but < \$500k >= \$500k but < \$500k >= \$5500k but < \$1M >= \$1M but < \$5M >= \$5M but < \$10M >= 10M TOTAL	(a) African American	(b) Asian/Pacific Islander (b) Financial /	(c) Latino/Hispanic	(d) American Indian	Tota (e) Human Resources TABLE 3D T (e) Multi-Ethnic TABLE 4A - DIS/ (e) Human Resources TABLE 4B - DIS/	- MINORITY BUSIN otal Diverse Spend TOTAL BLED VETERAN BI Total Diverse: (f) Information Technology	e Paid Suppliers (g) Office Supplies ESS ENTERPRIS (S) by Ethnicity USINESS ENTER Spend (S) (g) Office Supplies	(#) (h) Print Services ES (MBE) (h) Print Services (h) Print Services	Services (i) Professional			Entertainment (I) Travel /	(m) Legal		
<\$50k bu < \$100k bu < \$100k >= \$500k but < \$500k >= \$500k but < \$5M >= \$500k but < \$5M >= \$1M but < \$5M >= \$1M but < \$1M >= 10M TOTAL	(a) Advertising / Marketing (a) Advertising / Marketing	(b) Asian/Pacific Islander (b) Financial / Investment Services	(c) Latino/Hispanic (c) Claims Services	(d) American Indian	TABLE 3D TABLE 4A - DISA (e) Human Resources TABLE 4A - DISA (e) Human Resources TABLE 4B - DISA (e) Human	Mumber of Unique (f) Information Technology - MINORITY BUSIN otal Diverse Spend TOTAL BLED VETERAN BI Total Diverse (f) Information Technology BLED VETERAN BI OTAL BLED VETERAN BI OTAL	ESS ENTERPRIS (S) by Ethnicity USINESS ENTER (g) Office Supplies USINESS ENTER (g) Office Supplies USINESS ENTER (g) Office (g) Office (g) Office (g) Office (g) Office (g) Office	(#) (h) Print Services ES (MBE) (h) Print Services (h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL



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PART 3: CHARTS - INSURER SUPPLIER DIVERSITY CALIFORNIA

	TABLE 4C - DISABLED VETERAN BUSINESS ENTERPRISES (DVBE)														
	Total Number of Unique Paid Suppliers (#)														
	(a) Advertising / (b) Financial / (e) Human (f) Information (g) Office (i) Professional (I) Travel / (m) Legal														
	Marketing	Investment Services	(c) Claims Services	(d) Facilities	Resources	Technology	Supplies	(h) Print Services	Services	(j) Telecom	(k) Real Estate	Entertainment	Services	(n) Other	TOTAL
<\$50k															
>= \$50k but < \$100k															
>= \$100k but < \$500k															
>= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M															
>= 10M															
TOTAL															

TABLE 5A - LESBIAN, GAY, BISEXUAL, TRANSGENDER BUSINESS ENTERPRISES (LGBTBE)															
	Total Diverse Spend (\$)														
	(a) Advertising / (b) Financial / (e) Human (f) Information (g) Office (i) Professional (I) Travel / (m) Legal														
	Marketing	Investment Services	(c) Claims Services	(d) Facilities	Resources	Technology	Supplies	(h) Print Services	Services	(i) Telecom	(k) Real Estate	Entertainment	Services	(n) Other	TOTAL
TOTAL															

	TABLE 5B - LESBIAN, GAY, BISEXUAL, TRANSGENDER BUSINESS ENTERPRISES (LGBTBE)														
					T	otal Dollars in Cont	racts Signed (\$)								
	(a) Advertising /	(b) Financial /			(e) Human	(f) Information	(g) Office		(i) Professional			(l) Travel /	(m) Legal		
	Marketing	Investment Services	(c) Claims Services	(d) Facilities	Resources	Technology	Supplies	(h) Print Services	Services	(i) Telecom	(k) Real Estate	Entertainment	Services	(n) Other	TOTAL
TOTAL															

	TABLE 5C - LESBIAN, GAY, BISEXUAL, TRANSGENDER BUSINESS ENTERPRISES (LGBTBE)														
	Total Number of Unique Paid Suppliers (#)														
	(a) Advertising / (b) Financial / (e) Human (f) Information (g) Office (i) Professional (i) Travel / (m) Legal														
	Marketing	Investment Services	(c) Claims Services	(d) Facilities	Resources	Technology	Supplies	(h) Print Services	Services	(j) Telecom	(k) Real Estate	Entertainment	Services	(n) Other	TOTAL
<\$50k															
>= \$50k but < \$100k															
>= \$100k but < \$500k															
>= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M															
>= 10M															
TOTAL															

	TABLE 6A - MULTI-CERTIFIED BUSINESS ENTERPRISES (MCBE)														
	Total Diverse Spend (\$)														
	(a) Advertising / (b) Financial / (e) Human (f) Information (g) Office (i) Professional (l) Travel / (m) Legal														
	Marketing	Investment Services	(c) Claims Services	(d) Facilities	Resources	Technology	Supplies	(h) Print Services	Services	(i) Telecom	(k) Real Estate	Entertainment	Services	(n) Other	TOTAL
TOTAL															
					TABLE 6B - MU	ILTI-CERTIFIED BUS	INESS ENTERPI	RISES (MCBE)							

	TABLE 6B - MULTI-CERTIFIED BUSINESS ENTERPRISES (MCBE)														
					T	otal Dollars in Conti	racts Signed (\$)								
	(a) Advertising /	(b) Financial /			(e) Human	(f) Information	(g) Office		(i) Professional			(l) Travel /	(m) Legal		
	Marketing	Investment Services	(c) Claims Services	(d) Facilities	Resources	Technology	Supplies	(h) Print Services	Services	(i) Telecom	(k) Real Estate	Entertainment	Services	(n) Other	TOTAL
TOTAL											,	,			

	TABLE 6C - MULTI-CERTIFIED BUSINESS ENTERPRISES (MCBE)														
	Total Number of Unique Paid Diverse Suppliers (#)														
	(a) Advertising / (b) Financial / (e) Human (f) Information (g) Office (i) Professional (I) Travel / (m) Legal														
	Marketing Investment Services (c) Claims Services (d) Facilities Resources Technology Supplies (h) Print Services Services (j) Telecom (k) Real Estate Entertainment Services (n) Other TOTAL														TOTAL
<\$50k															
>= \$50k but < \$100k															
>= \$100k but < \$500k															
>= \$500k but < \$1M															í
>= \$1M but < \$5M															
>= \$5M but < \$10M															
>= 10M															
TOTAL															

	TABLE 6D - MULTI-CERTIFIED BUSINESS ENTERPRISES (MCBE)													
	Total Diverse Spend (\$) by Ethnicity													
		(b) Asian/Pacific												
	(a) African American Islander (c) Latino/Hispanic (d) American Indian (e) Multi-Ethnic TOTAL													
TOTAL														



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PART 3: CHARTS - INSURER SUPPLIER DIVERSITY CALIFORNIA

		TABLE 6E - MULTI-CERTIFIED BUSINESS ENTERPRISES MCBE)
		Number of Multi-Certified Business Enterprises by Certification Combination (#)
	TOTAL	
WBE / MBE		
WBE / DVBE		
WBE / LGBTE		
MBE / DVBE		
MBE / LGBTE		
DVBE / LGBTE		
WBE / MBE / DVBE		
WBE / MBE / LGBTE		
WBE/ DVBE / LGBTE		
MBE / DVBE / LGBTE		
WBE / MBE / DVBE / LGBTE		
TOTAL		

SUMMARY OF PROCUREMENT SPEND												
1. Total Diverse Spend (\$)												
2. Total Procurement Spend (\$)												
% Diverse Spend												

	SUMMARY BY CE	ERTIFICATION	
	Total Diverse Spend	Total Dollars in Contracts Signed (\$)	Total Number of Unique Paid Suppliers (#)
WBE			
MBE			
DVBE			
LGBTBE			
MCBE			
TOTAL			

	SUMMAI	RY BY INDUSTRY CATEGO	RY	
	Total Procurement Spend Overall (\$)	Total Diverse Spend (\$)	Total Dollars in Contracts Signed (\$)	Total Number of Unique Paid Suppliers (#)
Advertising/Marketing				
Financial/Investment Services				
Claims Services				
Facilities	<u> </u>			
Human Resources	l .			
Information Technology				
Office Supplies				
Print Services				
Professional Services				
Telecom				
Real Estate				
Travel/Entertainment				
Legal Services				
Other				
TOTAL				



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DISTRICT OF COLUMBIA TABLE 1 - TOTAL PROCUREMENT															
						TABLE 1 - TOTAL P	ROCUREMENT								
						Total Procureme									
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(i) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL	Marketing	investment services	(c) claims services	(u) racilities	Resources	Technology	Supplies	(II) Print services	Services	(II) Telecom	(K) Real Estate	Entertainment	Services	(II) Other	TOTAL
					TABLE 2	- WOMEN BUSINE	SS ENTERPRISE	S (WRF)							
						Total Diverse		, (WBE)							
	(a) Advertising / (b) Financial / (c) Human (f) Information (g) Office Services (f) Print Services (f) Telecom (k) Real Estate Entertainment Services (n) Other TOTAL														
TOTAL.	Marketing	Investment Services	(c) Claims Services	(d) Facilities	Resources	Technology	Supplies	(h) Print Services	Services	(i) Telecom	(k) Real Estate	Entertainment	Services	(n) Other	TOTAL
						B - WOMEN BUSINE									
	Total Dollars in Contracts Signed (\$) (a) Advertising / (b) Financial / (e) Human (f) Information (g) Office (i) Professional (l) Travel / (m) Legal														
	Marketing	Investment Services	(c) Claims Services	(d) Facilities	Resources	Technology	Supplies	(h) Print Services	Services	(j) Telecom	(k) Real Estate	Entertainment	Services	(n) Other	TOTAL
TOTAL															
					TABLE 20	- WOMEN BUSINE	SS ENTERPRISE	S (WBE)							
	TABLE 2C - WOMEN BUSINESS ENTERPRISES (WBE) Total Number of Unique Paid Suppliers (#)														
	Total Number of Unique Paid Suppliers (#) (a) Advertising / (b) Financial /														
<\$50k	mai Keung	investment services	(c) Gaims Services	juj ratilities	nesources	1 CUMUIUEV	Jupplies	(II) FI IIIt Services	services	III 1 elecoin	(N) NEW ESTRIE	Theimini raini	Services	(m) Other	TOTAL
>= \$50k but < \$100k >= \$100k but < \$500k															
>= \$500k but < \$1M															
>= \$1M but < \$5M >= \$5M but < \$10M												-			
>= 10M															
TOTAL															
					TABLE 3A	- MINORITY BUSIN		ES (MBE)							
	(-) Administration (GO Electrical ((-) H	Total Diverse			(l) Professional		ı	(D. T	() I1	1	
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL										(j) reiceom	(-,	Ditter turninent	GCTTTCCS		
TOTAL										(j) receom	(1)	anter turninent	Services		
TOTAL					TABLE 3B	- MINORITY BUSIN	ESS ENTERPRIS			(j) receom	(1)	2 Act thinnel	SCIVICES		
TOTAL	(a) Advertising /	(b) Financial /			TABLE 3B T (e) Human	- MINORITY BUSIN otal Dollars in Cont (f) Information	ESS ENTERPRIS tracts Signed (\$)	ES (MBE)	(i) Professional			(l) Travel /	(m) Legal		
	(a) Advertising /	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	TABLE 3B	- MINORITY BUSIN otal Dollars in Cont	ESS ENTERPRIS tracts Signed (\$)			(j) Telecom	(k) Real Estate			(n) Other	TOTAL
TOTAL			(c) Claims Services		TABLE 3B T (e) Human Resources	- MINORITY BUSIN otal Dollars in Cont (f) Information Technology	ESS ENTERPRIS tracts Signed (\$) (g) Office Supplies	ES (MBE) (h) Print Services	(i) Professional			(l) Travel /	(m) Legal		
			(c) Claims Services		TABLE 3B T (e) Human Resources	- MINORITY BUSIN otal Dollars in Cont (f) Information Technology	ESS ENTERPRIS tracts Signed (\$) (g) Office Supplies ESS ENTERPRIS	ES (MBE) (h) Print Services ES (MBE)	(i) Professional			(l) Travel /	(m) Legal		
	Marketing	Investment Services	(c) Claims Services		TABLE 3B T (e) Human Resources TABLE 3C Tota	- MINORITY BUSIN otal Dollars in Cont (f) Information Technology - MINORITY BUSIN Number of Unique	ESS ENTERPRIS (g) Office Supplies ESS ENTERPRIS Paid Suppliers	ES (MBE) (h) Print Services ES (MBE)	(i) Professional Services			(I) Travel / Entertainment	(m) Legal Services		
TOTAL			(c) Claims Services		TABLE 3B T (e) Human Resources	- MINORITY BUSIN otal Dollars in Cont (f) Information Technology	ESS ENTERPRIS tracts Signed (\$) (g) Office Supplies ESS ENTERPRIS	ES (MBE) (h) Print Services ES (MBE)	(i) Professional			(l) Travel /	(m) Legal		
TOTAL <\$50k	Marketing (a) Advertising /	Investment Services (b) Financial /		(d) Facilities	TABLE 3B T (e) Human Resources TABLE 3C Tota (e) Human	- MINORITY BUSIN otal Dollars in Con (f) Information Technology - MINORITY BUSIN I Number of Unique (f) Information	ESS ENTERPRIS tracts Signed (\$) (g) Office Supplies ESS ENTERPRIS Paid Suppliers (g) Office	(h) Print Services ES (MBE) (#)	(i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL <\$50k >= \$50k but < \$100k >= \$50k but < \$500k	Marketing (a) Advertising /	Investment Services (b) Financial /		(d) Facilities	TABLE 3B T (e) Human Resources TABLE 3C Tota (e) Human	- MINORITY BUSIN otal Dollars in Con (f) Information Technology - MINORITY BUSIN I Number of Unique (f) Information	ESS ENTERPRIS tracts Signed (\$) (g) Office Supplies ESS ENTERPRIS Paid Suppliers (g) Office	(h) Print Services ES (MBE) (#)	(i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<pre></pre>	Marketing (a) Advertising /	Investment Services (b) Financial /		(d) Facilities	TABLE 3B T (e) Human Resources TABLE 3C Tota (e) Human	- MINORITY BUSIN otal Dollars in Con (f) Information Technology - MINORITY BUSIN I Number of Unique (f) Information	ESS ENTERPRIS tracts Signed (\$) (g) Office Supplies ESS ENTERPRIS Paid Suppliers (g) Office	(h) Print Services ES (MBE) (#)	(i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<pre></pre>	Marketing (a) Advertising /	Investment Services (b) Financial /		(d) Facilities	TABLE 3B T (e) Human Resources TABLE 3C Tota (e) Human	- MINORITY BUSIN otal Dollars in Con (f) Information Technology - MINORITY BUSIN I Number of Unique (f) Information	ESS ENTERPRIS tracts Signed (\$) (g) Office Supplies ESS ENTERPRIS Paid Suppliers (g) Office	(h) Print Services ES (MBE) (#)	(i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL <\$50k >= \$50k but < \$100k >= \$100k but < \$500k >= \$500k but < \$10M >= \$500k but < \$500k >= \$500k but < \$10M >= \$5M but < \$50M	Marketing (a) Advertising /	Investment Services (b) Financial /		(d) Facilities	TABLE 3B T (e) Human Resources TABLE 3C Tota (e) Human	- MINORITY BUSIN otal Dollars in Con (f) Information Technology - MINORITY BUSIN I Number of Unique (f) Information	ESS ENTERPRIS tracts Signed (\$) (g) Office Supplies ESS ENTERPRIS Paid Suppliers (g) Office	(h) Print Services ES (MBE) (#)	(i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<pre></pre>	Marketing (a) Advertising /	Investment Services (b) Financial /		(d) Facilities	TABLE 3B T (e) Human Resources TABLE 3C Tota (e) Human Resources	- MINORITY BUSIN otal Dollars in Coni (f) Information Technology - MINORITY BUSIN Number of Unique (f) Information Technology	ESS ENTERPRIS tracts Signed (5) (g) Office Supplies ESS ENTERPRIS Paid Suppliers (g) Office Supplies	(h) Print Services ES (MBE) (#) (h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL <\$50k >= \$50k but < \$100k >= \$100k but < \$500k >= \$500k but < \$10M >= \$500k but < \$500k >= \$500k but < \$10M >= \$5M but < \$50M	Marketing (a) Advertising /	Investment Services (b) Financial /		(d) Facilities	TABLE 3B T (e) Human Resources TABLE 3C Tota (e) Human Resources	- MINORITY BUSIN otal Dollars in Cont (f) Information Technology - MINORITY BUSIN Number of Unique (f) Information Technology	ESS ENTERPRIS tracts Signed (5) (g) Office Supplies ESS ENTERPRIS Paid Suppliers (g) Office Supplies ESS ENTERPRIS ESS ENTERPRIS	(h) Print Services (S (MBE) (H) (h) Print Services (H) (E) (E) (E) (E) (E) (E) (E) (E) (E) (E	(i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL <\$50k >= \$50k but < \$100k >= \$100k but < \$500k >= \$500k but < \$10M >= \$500k but < \$500k >= \$500k but < \$10M >= \$5M but < \$50M	Marketing (a) Advertising /	Investment Services (b) Financial /		(d) Facilities	TABLE 3B T (e) Human Resources TABLE 3C Tota (e) Human Resources	- MINORITY BUSIN otal Dollars in Coni (f) Information Technology - MINORITY BUSIN Number of Unique (f) Information Technology	ESS ENTERPRIS tracts Signed (5) (g) Office Supplies ESS ENTERPRIS Paid Suppliers (g) Office Supplies ESS ENTERPRIS ESS ENTERPRIS	(h) Print Services (S (MBE) (H) (h) Print Services (H) (E) (E) (E) (E) (E) (E) (E) (E) (E) (E	(i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL <\$50k >= \$50k but < \$100k >= \$100k but < \$500k >= \$500k but < \$10M >= \$500k but < \$500k >= \$500k but < \$10M >= \$5M but < \$50M	Marketing (a) Advertising /	(b) Financial / Investment Services		(d) Facilities	TABLE 3B T (e) Human Resources TABLE 3C Tota (e) Human Resources	- MINORITY BUSIN otal Dollars in Cont (f) Information Technology - MINORITY BUSIN Number of Unique (f) Information Technology	ESS ENTERPRIS tracts Signed (5) (g) Office Supplies ESS ENTERPRIS Paid Suppliers (g) Office Supplies ESS ENTERPRIS ESS ENTERPRIS	(h) Print Services (S (MBE) (H) (h) Print Services (H) (E) (E) (E) (E) (E) (E) (E) (E) (E) (E	(i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL <\$50k >= \$50k but < \$100k >= \$100k but < \$500k >= \$500k but < \$10M >= \$500k but < \$500k >= \$500k but < \$10M >= \$5M but < \$50M	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities (d) Facilities	TABLE 3B T (e) Human Resources TABLE 3C Tota (e) Human Resources	- MINORITY BUSIN otal Dollars in Coni (f) Information Technology - MINORITY BUSIN Number of Unique (f) Information Technology - MINORITY BUSIN Otal Diverse Spend	ESS ENTERPRIS tracts Signed (5) (g) Office Supplies ESS ENTERPRIS Paid Suppliers (g) Office Supplies ESS ENTERPRIS ESS ENTERPRIS	(h) Print Services (S (MBE) (H) (h) Print Services (H) (E) (E) (E) (E) (E) (E) (E) (E) (E) (E	(i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL <\$50k >= \$50k but < \$100k >= \$100k but < \$500k >= \$500k but < \$10M >= \$500k but < \$500k >= \$500k but < \$10M >= \$5M but < \$50M	Marketing (a) Advertising /	(b) Financial / Investment Services		(d) Facilities	TABLE 3B T (e) Human Resources TABLE 3C Tota (e) Human Resources	- MINORITY BUSIN otal Dollars in Cont (f) Information Technology - MINORITY BUSIN Number of Unique (f) Information Technology	ESS ENTERPRIS tracts Signed (5) (g) Office Supplies ESS ENTERPRIS Paid Suppliers (g) Office Supplies ESS ENTERPRIS ESS ENTERPRIS	(h) Print Services (S (MBE) (H) (h) Print Services (H) (E) (E) (E) (E) (E) (E) (E) (E) (E) (E	(i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL <\$50k = \$50k but < \$100k = \$500k but < \$500k = \$500k but < \$5M = \$5M but < \$1M = \$1M but < \$5M >= \$1M but < \$1M TOTAL	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities (d) Facilities	TABLE 3B T (e) Human Resources TABLE 3C Tota (e) Human Resources	- MINORITY BUSIN otal Dollars in Coni (f) Information Technology - MINORITY BUSIN Number of Unique (f) Information Technology - MINORITY BUSIN Otal Diverse Spend	ESS ENTERPRIS tracts Signed (5) (g) Office Supplies ESS ENTERPRIS Paid Suppliers (g) Office Supplies ESS ENTERPRIS ESS ENTERPRIS	(h) Print Services (S (MBE) (H) (h) Print Services (H) (E) (E) (E) (E) (E) (E) (E) (E) (E) (E	(i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL <\$50k = \$50k but < \$100k = \$500k but < \$500k = \$500k but < \$5M = \$5M but < \$1M = \$1M but < \$5M >= \$1M but < \$1M TOTAL	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities (d) Facilities	TABLE 3B T (e) Human Resources TABLE 3C Tota (e) Human Resources TABLE 3D TABLE 3D T (e) Multi-Ethnic	- MINORITY BUSIN otal Dollars in Coni (f) Information Technology - MINORITY BUSIN Number of Unique (f) Information Technology - MINORITY BUSIN Otal Diverse Spend	ESS ENTERPRIS (g) Office Supplies ESS ENTERPRIS e Paid Supplies ESS ENTERPRIS (g) Office Supplies ESS ENTERPRIS (g) Office Supplies	(h) Print Services ES (MBE) (h) Print Services (h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL <\$50k = \$50k but < \$100k = \$500k but < \$500k = \$500k but < \$5M = \$5M but < \$1M = \$1M but < \$5M >= \$1M but < \$1M TOTAL	(a) Advertising / Marketing (a) African American	(b) Financial / Investment Services (b) Financial / Investment Services (b) Asian/Pacific Islander	(c) Claims Services	(d) Facilities (d) Facilities	TABLE 3B T (e) Human Resources TABLE 3C Tota (e) Human Resources TABLE 3D T (e) Multi-Ethnic	- MINORITY BUSIN otal Dollars in Coni (f) Information Technology - MINORITY BUSIN Number of Unique (f) Information Technology - MINORITY BUSIN otal Diverse Spend TOTAL	ESS ENTERPRIS (g) Office Supplies ESS ENTERPRIS Paid Suppliers (g) Office Supplies (g) Office Supplies (g) Office Supplies ESS ENTERPRIS (g) Office Supplies	(h) Print Services ES (MBE) (h) Print Services (h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(i) Travel / Entertainment (i) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL <\$50k = \$50k but < \$100k = \$500k but < \$500k = \$500k but < \$5M = \$5M but < \$1M = \$1M but < \$5M >= \$1M but < \$1M TOTAL	(a) Advertising / Marketing (a) African American (a) Advertising /	(b) Financial / Investment Services (b) Asian/Pacific Islander (b) Financial /	(c) Claims Services (c) Latino/Hispanic	(d) Facilities (d) Facilities (d) American Indian	TABLE 3B T (e) Human Resources TABLE 3C Tota (e) Human Resources TABLE 3D T (e) Multi-Ethnic TABLE 4A - DIS/	- MINORITY BUSIN otal Dollars in Com (f) Information Technology - MINORITY BUSIN Number of Unique (f) Information Technology - MINORITY BUSIN otal Diverse Spend TOTAL BLED VETERAN B Total Diverse (f) Information	ESS ENTERPRIS (g) Office Supplies ESS ENTERPRIS Paid Supplies ESS ENTERPRIS (g) Office Supplies ESS ENTERPRIS (g) by Ethnicity USINESS ENTER (g) Office (g) Office	(h) Print Services ES (MBE) (h) Print Services (h) Print Services ES (MBE)	(i) Professional Services (i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment (I) Travel / Entertainment	(m) Legal Services (m) Legal Services	(n) Other	TOTAL
TOTAL <\$50k = \$50k but < \$100k = \$500k but < \$500k = \$500k but < \$5M = \$5M but < \$1M = \$1M but < \$5M >= \$1M but < \$1M TOTAL	(a) Advertising / Marketing (a) African American	(b) Financial / Investment Services (b) Financial / Investment Services (b) Asian/Pacific Islander	(c) Claims Services	(d) Facilities (d) Facilities	TABLE 3B T (e) Human Resources TABLE 3C Tota (e) Human Resources TABLE 3D T (e) Multi-Ethnic	- MINORITY BUSIN otal Dollars in Coni (f) Information Technology - MINORITY BUSIN Number of Unique (f) Information Technology - MINORITY BUSIN otal Diverse Spend TOTAL	ESS ENTERPRIS (g) Office Supplies ESS ENTERPRIS Paid Suppliers (g) Office Supplies (g) Office Supplies (g) Office Supplies ESS ENTERPRIS (g) Office Supplies	(h) Print Services ES (MBE) (h) Print Services (h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(i) Travel / Entertainment (i) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL <\$50k >= \$50k but < \$100k >= \$100k but < \$500k >= \$500k but < \$500k >= \$500k but < \$500 >= \$500k but < \$500 >= \$500 but < \$500 >= \$50 but < \$100M >= 10M TOTAL	(a) Advertising / Marketing (a) African American (a) Advertising /	(b) Financial / Investment Services (b) Asian/Pacific Islander (b) Financial /	(c) Claims Services (c) Latino/Hispanic	(d) Facilities (d) Facilities (d) American Indian	TABLE 3B T (e) Human Resources TABLE 3C Tota (e) Human Resources TABLE 3D TABLE 3D TABLE 3D TABLE 4A - DIS/	- MINORITY BUSIN otal Dollars in Com (f) Information Technology - MINORITY BUSIN Number of Unique (f) Information Technology - MINORITY BUSIN otal Diverse Spend TOTAL - MINORITY BUSIN otal Diverse Spend TOTAL - MINORITY BUSIN otal Diverse Spend Total Diverse (f) Information Technology	ESS ENTERPRIS (g) Office Supplies ESS ENTERPRIS Paid Supplies Supplies ESS ENTERPRIS (g) Office Supplies (g) Office Supplies ESS ENTERPRIS (g) Office Supplies (g) Office Supplies (g) Office Supplies USINESS ENTERPRIS (g) Office Supplies	(h) Print Services ES (MBE) (h) Print Services (h) Print Services ES (MBE) (h) Print Services	(i) Professional Services (i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment (I) Travel / Entertainment	(m) Legal Services (m) Legal Services	(n) Other	TOTAL
TOTAL <\$50k >= \$50k but < \$100k >= \$100k but < \$500k >= \$500k but < \$500k >= \$500k but < \$500 >= \$500k but < \$500 >= \$500 but < \$500 >= \$50 but < \$100M >= 10M TOTAL	(a) Advertising / Marketing (a) African American (a) Advertising /	(b) Financial / Investment Services (b) Asian/Pacific Islander (b) Financial /	(c) Claims Services (c) Latino/Hispanic	(d) Facilities (d) Facilities (d) American Indian	TABLE 3B T (e) Human Resources TABLE 3C Tota (e) Human Resources TABLE 3D T (e) Multi-Ethnic TABLE 4A - DIS/	MINORITY BUSIN otal Dollars in Com (f) Information Technology MINORITY BUSIN Number of Unique (f) Information Technology MINORITY BUSIN Otal Diverse Spend TOTAL BLED VETERAN BI Total Diverse (f) Information Technology	ESS ENTERPRIS (g) Office Supplies ESS ENTERPRIS ESS ENTERPRIS (g) Office Supplies (g) Office Supplies (S) by Ethnicity USINESS ENTER (g) Office Supplies USINESS ENTER Spend (S) (g) Office Supplies	(h) Print Services ES (MBE) (h) Print Services ES (MBE) (h) Print Services ES (MBE) (h) Print Services	(i) Professional Services (i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment (I) Travel / Entertainment	(m) Legal Services (m) Legal Services	(n) Other	TOTAL
TOTAL <\$50k >= \$50k but < \$100k >= \$100k but < \$500k >= \$500k but < \$500k >= \$500k but < \$500 >= \$500k but < \$500 >= \$500 but < \$500 >= \$50 but < \$100M >= 10M TOTAL	(a) Advertising / Marketing (a) African American (a) Advertising / Marketing	(b) Financial / Investment Services (b) Asian/Pacific Islander (b) Financial / Investment Services	(c) Claims Services (c) Latino/Hispanic	(d) Facilities (d) Facilities (d) American Indian	TABLE 3B T (e) Human Resources TABLE 3C Tota (e) Human Resources TABLE 3D T (e) Multi-Ethnic TABLE 4A - DIS/	- MINORITY BUSIN otal Dollars in Cont (f) Information Technology - MINORITY BUSIN Number of Unique (f) Information Technology - MINORITY BUSIN otal Diverse Spend TOTAL - MINORITY BUSIN otal Diverse (f) Information Technology BLED VETERAN BUSIN OTAL	ESS ENTERPRIS (g) Office Supplies ESS ENTERPRIS ESS ENTERPRIS (g) Office Supplies (g) Office Supplies (g) Office Supplies (g) Office Supplies USINESS ENTERPRIS (g) Office Supplies	(h) Print Services ES (MBE) (h) Print Services ES (MBE) (h) Print Services ES (MBE) (h) Print Services	(i) Professional Services (i) Professional Services (i) Professional Services	(j) Telecom	(k) Real Estate	(i) Travel / Entertainment (i) Travel / Entertainment (i) Travel / Entertainment	(m) Legal Services (m) Legal Services	(n) Other	TOTAL
TOTAL <\$50k >= \$50k but < \$100k >= \$100k but < \$500k >= \$500k but < \$500k >= \$500k but < \$500 >= \$500k but < \$500M >= \$50M but < \$50M >= \$5M but < \$10M >= 10M TOTAL	(a) Advertising / Marketing (a) African American (a) Advertising /	(b) Financial / Investment Services (b) Asian/Pacific Islander (b) Financial /	(c) Claims Services (c) Latino/Hispanic	(d) Facilities (d) Facilities (d) American Indian	TABLE 3B T (e) Human Resources TABLE 3C Tota (e) Human Resources TABLE 3D T (e) Multi-Ethnic TABLE 4A - DIS/	MINORITY BUSIN otal Dollars in Com (f) Information Technology MINORITY BUSIN Number of Unique (f) Information Technology MINORITY BUSIN Otal Diverse Spend TOTAL BLED VETERAN BI Total Diverse (f) Information Technology	ESS ENTERPRIS (g) Office Supplies ESS ENTERPRIS ESS ENTERPRIS (g) Office Supplies (g) Office Supplies (S) by Ethnicity USINESS ENTER (g) Office Supplies USINESS ENTER Spend (S) (g) Office Supplies	(h) Print Services ES (MBE) (h) Print Services ES (MBE) (h) Print Services ES (MBE) (h) Print Services	(i) Professional Services (i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment (I) Travel / Entertainment	(m) Legal Services (m) Legal Services	(n) Other	TOTAL



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PART 3: CHARTS - INSURER SUPPLIER DIVERSITY DISTRICT OF COLUMBIA

	TABLE 4.C., DISABLED VETEDAN RUSINESS ENTEDDRISES (DVRE)														
	TABLE 4C - DISABLED VETERAN BUSINESS ENTERPRISES (DVBE)														
	Total Number of Unique Paid Suppliers (#)														
	(a) Advertising / (b) Financial / (e) Human (f) Information (g) Office (i) Professional (I) Travel / (m) Legal														
	Marketing Investment Services (c) Claims Services (d) Facilities Resources Technology Supplies (h) Print Services Services (j) Telecom (k) Real Estate Entertainment Services (n) Other TOTAL														
<\$50k															
>= \$50k but < \$100k															
>= \$100k but < \$500k															
>= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M															
>= 10M															
TOTAL															

	TABLE 5.4 - LESBIAN, GAY, BISEXUAL, TRANSGENDER BUSINESS ENTERPRISES (LGBTBE)														
	Total Diverse Spend (\$)														
	(a) Advertising /	(b) Financial /			(e) Human	(f) Information	(g) Office		(i) Professional			(l) Travel /	(m) Legal		
	Marketing	Investment Services	(c) Claims Services	(d) Facilities	Resources	Technology	Supplies	(h) Print Services	Services	(i) Telecom	(k) Real Estate	Entertainment	Services	(n) Other	TOTAL
TOTAL															

	TABLE 5B - LESBIAN, GAY, BISEXUAL, TRANSGENDER BUSINESS ENTERPRISES (LGBTBE)														
	Total Dollars in Contracts Signed (\$)														
	(a) Advertising /	(b) Financial /			(e) Human	(f) Information	(g) Office		(i) Professional			(l) Travel /	(m) Legal		
	Marketing	Investment Services	(c) Claims Services	(d) Facilities	Resources	Technology	Supplies	(h) Print Services	Services	(i) Telecom	(k) Real Estate	Entertainment	Services	(n) Other	TOTAL
TOTAL															

				TARLE 5	C - LESBIAN GAY B	ISEXIIAL TRANSGI	NDER BUSINES	S ENTERPRISES (LGRT	'RF)						
	TABLE 5C - LESBIAN, GAY, BISEXUAL, TRANSGENDER BUSINESS ENTERPRISES (LGBTBE) Total Number of Unique Paid Suppliers (#)														
	(a) Advertising / (b) Financial / (e) Human (f) Information (g) Office (i) Professional (f) Travel / (m) Legal														
	Marketing Investment Services (c) Claims Services (d) Facilities Resources Technology Supplies (h) Print Services (j) Telecom (k) Real Estate Entertainment Services (n) Other TOTAL														
<\$50k															
>= \$50k but < \$100k															
>= \$100k but < \$500k															
>= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M															
>= 10M															
TOTAL															

	TABLE 6A - MULTI-CERTIFIED BUSINESS ENTERPRISES (MCBE)															
	Total Diverse Spend (\$)															
	(a) Advertising / (b) Financial / (e) Human (f) Information (g) Office (i) Professional (I) Travel / (m) Legal															
	Marketing Investment Services (c) Claims Services (d) Facilities Resources Technology Supplies (h) Print Services Services (f) Telecom (k) Real Estate Entertainment Services (n) Other TOTAL															
1	TOTAL															
	TABLE 6B - MULTI-CERTIFIED BUSINESS ENTERPRISES (MCBE)															

	TABLE 6B - MULTI-CERTIFIED BUSINESS ENTERPRISES (MCBE)														
	Total Dollars in Contracts Signed (\$)														
	(a) Advertising / (b) Financial / (e) Human (f) Information (g) Office (i) Professional (l) Travel / (m) Legal														
	Marketing	Investment Services	(c) Claims Services	(d) Facilities	Resources	Technology	Supplies	(h) Print Services	Services	(i) Telecom	(k) Real Estate	Entertainment	Services	(n) Other	TOTAL
TOTAL															

TABLE 6C - MULTI-CERTIFIED BUSINESS ENTERPRISES (MCBE)															
	Total Number of Unique Paid Diverse Suppliers (#)														
	(a) Advertising / (b) Financial / (e) Human (f) Information (g) Office (i) Professional (I) Travel / (m) Legal														
	Marketing Investment Services (c) Claims Services (d) Facilities Resources Technology Supplies (h) Print Services Services (j) Telecom (k) Real Estate Entertainment Services (n) Other TOTAL														
<\$50k															
>= \$50k but < \$100k															
>= \$100k but < \$500k															
>= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M															
>= 10M															
TOTAL															

					TABLE (D. MIL	mi oppmining bu	CAMPAG BURRADA (ACADA)							
	TABLE 6D - MULTI-CERTIFIED BUSINESS ENTERPRISES (MCBE)													
	Total Diverse Spend (\$) by Ethnicity													
		(b) Asian/Pacific												
	(a) African American Islander (c) Latino/Hispanic (d) American Indian (e) Multi-Ethnic TOTAL													
TOTAL														



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		TABLE 6E - MULTI-CERTIFIED BUSINESS ENTERPRISES MCBE)
		Number of Multi-Certified Business Enterprises by Certification Combination (#)
	TOTAL	
WBE / MBE		
WBE / DVBE		
WBE / LGBTE		
MBE / DVBE		
MBE / LGBTE		
DVBE / LGBTE		
WBE / MBE / DVBE		
WBE / MBE / LGBTE		
WBE/ DVBE / LGBTE		
MBE / DVBE / LGBTE		
WBE / MBE / DVBE / LGBTE		
TOTAL		

SUMMARY OF PROC	UREMENT SPEND
1. Total Diverse Spend (\$)	
2. Total Procurement Spend (\$)	
% Diverse Spend	

SUMMARY BY CERTIFICATION												
	Total Diverse Spend	Total Dollars in Contracts Signed (\$)	Total Number of Unique Paid Suppliers (#)									
WBE												
MBE												
DVBE												
LGBTBE												
MCBE												
TOTAL												

	SUMMA	RY BY INDUSTRY CATEGO	RY	
	Total Procurement Spend Overall (\$)	Total Diverse Spend (\$)	Total Dollars in Contracts Signed (\$)	Total Number of Unique Paid Suppliers (#)
Advertising/Marketing				
Financial/Investment Services Claims Services				
Facilities				
Human Resources				
Information Technology Office Supplies				
Print Services				
Professional Services				
Telecom				
Real Estate				
Travel/Entertainment				
Legal Services				
Other				
TOTAL				



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MINNESOTA															
						TABLE 1 - TOTAL P	ROCHREMENT								
						Total Procureme									
	(a) Advertising /	(b) Financial /			(e) Human	(f) Information	(g) Office		(i) Professional			(l) Travel /	(m) Legal		
TOTAL	Marketing	Investment Services	(c) Claims Services	(d) Facilities	Resources	Technology	Supplies	(h) Print Services	Services	(i) Telecom	(k) Real Estate	Entertainment	Services	(n) Other	TOTAL
TOTAL													I.		
					TARLE OF	A AMONEN DATES	CC PAREDDRAGE	(AUDE)							
					TABLE ZA	A - WOMEN BUSINES Total Diverse:		(WBE)							
	(a) Advertising /	(b) Financial /			(e) Human	(f) Information	(g) Office		(i) Professional			(l) Travel /	(m) Legal	T	
TOTAL	Marketing	Investment Services	(c) Claims Services	(d) Facilities	Resources	Technology	Supplies	(h) Print Services	Services	(i) Telecom	(k) Real Estate	Entertainment	Services	(n) Other	TOTAL
TOTAL															
					TABLE 2E	B - WOMEN BUSINES	SS ENTERPRISES	(WBE)							
						otal Dollars in Cont									
	(a) Advertising / (b) Financial / (c) Claims Services (d) Facilities Resources Technology Supplies (h) Print Services (i) Professional Services (j) Telecom (k) Real Estate Entertainment Services (n) Other TOTAL														
TOTAL	Marketing	mvestment services	(c) ciainis services	(u) racinties	Resources	reciniology	Зирриез	(ii) Time services	Services	(j) Telecom	(K) Real Estate	Entertainment	Scrvices	(ii) other	TOTAL
					TABLES	: - WOMEN BUSINES	PC PATERDRICE	(WDE)							
					TABLE 20	l Number of Unique	Paid Suppliers	(#)							
	Total Number of Unique Paid Suppliers (#) (a) Advertising / (b) Financial / (n) Legal / (
<\$50k	Marketing	Investment Services	(c) Claims Services	(d) Facilities	Resources	Technology	Supplies	(h) Print Services	Services	(i) Telecom	(k) Real Estate	Entertainment	Services	(n) Other	TOTAL
>= \$50k but < \$100k															
>= \$100k but < \$500k >= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M >= 10M															
TOTAL															
					TABLE 3A	- MINORITY BUSIN	ESS ENTERPRISI	ES (MBE)							
						Total Diverse				_					
	(a) Advertising /	(b) Financial /	() (1) (1)	(D.B. 1994	(e) Human	(f) Information Technology	(g) Office	assis i	(i) Professional	(D. M. I	(k) Real Estate	(l) Travel /	(m) Legal	() () (TOTAL
	Marketing	Investment Services	(c) Claims Services	(d) Facilities			Supplies	(h) Print Services	Services			Entertainment			
TOTAL			(0) 0.0		Resources	recimology	0.00	(,	SCIVICOS	(j) Telecom	(K) Kear Estate		Services	(n) Other	101112
TOTAL			(-)						50177003	(j) Telecolii	(K) Kear Estate		Services	(ii) other	101.112
TOTAL			(7)		TABLE 3B	- MINORITY BUSIN	ESS ENTERPRISI		ou vices	(j) Telecom	(K) ICAI ESTAC		Services	(ii) other	TOTAL
TOTAL					TABLE 3B	- MINORITY BUSIN	ESS ENTERPRISI tracts Signed (\$)			(j) Telecom	[K] Kear Estate			(II) Other	101112
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	TABLE 3B	- MINORITY BUSIN	ESS ENTERPRISI		(i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL	(a) Advertising /	(b) Financial /			TABLE 3B T (e) Human	- MINORITY BUSING tal Dollars in Cont	ESS ENTERPRISE racts Signed (\$) (g) Office	ES (MBE)	(i) Professional			(l) Travel /	(m) Legal		
	(a) Advertising /	(b) Financial /			TABLE 3B T (e) Human Resources	- MINORITY BUSING tal Dollars in Cont	ess enterprisi racts Signed (\$) (g) Office Supplies	ES (MBE) (h) Print Services	(i) Professional			(l) Travel /	(m) Legal		
	(a) Advertising / Marketing	(b) Financial / Investment Services			TABLE 3B T (e) Human Resources TABLE 3C	- MINORITY BUSIN otal Dollars in Cont (f) Information Technology - MINORITY BUSIN I Number of Unique	ESS ENTERPRISI (g) Office Supplies ESS ENTERPRISI Paid Suppliers	(h) Print Services	(i) Professional Services			(I) Travel / Entertainment	(m) Legal Services		
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	TABLE 3B T (e) Human Resources TABLE 3C Total (e) Human	- MINORITY BUSIN otal Dollars in Cont (f) Information Technology - MINORITY BUSIN I Number of Unique (f) Information	ESS ENTERPRISI racts Signed (\$) (g) Office Supplies ESS ENTERPRISI Paid Suppliers (g) Office	(h) Print Services 2S (MBE) ##	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL <550k	(a) Advertising / Marketing	(b) Financial / Investment Services			TABLE 3B T (e) Human Resources TABLE 3C	- MINORITY BUSIN otal Dollars in Cont (f) Information Technology - MINORITY BUSIN I Number of Unique	ESS ENTERPRISI (g) Office Supplies ESS ENTERPRISI Paid Suppliers	(h) Print Services	(i) Professional Services			(I) Travel / Entertainment	(m) Legal Services		
TOTAL <\$50k >= \$50k but < \$100k	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	TABLE 3B T (e) Human Resources TABLE 3C Total (e) Human	- MINORITY BUSIN otal Dollars in Cont (f) Information Technology - MINORITY BUSIN I Number of Unique (f) Information	ESS ENTERPRISI racts Signed (\$) (g) Office Supplies ESS ENTERPRISI Paid Suppliers (g) Office	(h) Print Services 2S (MBE) ##	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL <\$50k >= \$50k but <\$100k >= \$100k but <\$500k >= \$50ut \$1M	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	TABLE 3B T (e) Human Resources TABLE 3C Total (e) Human	- MINORITY BUSIN otal Dollars in Cont (f) Information Technology - MINORITY BUSIN I Number of Unique (f) Information	ESS ENTERPRISI racts Signed (\$) (g) Office Supplies ESS ENTERPRISI Paid Suppliers (g) Office	(h) Print Services 2S (MBE) ##	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL <\$50k >= \$50k but < \$100k >= \$100k but < \$500k >= \$500k but < \$1M >= \$1M but < \$5M	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	TABLE 3B T (e) Human Resources TABLE 3C Total (e) Human	- MINORITY BUSIN otal Dollars in Cont (f) Information Technology - MINORITY BUSIN I Number of Unique (f) Information	ESS ENTERPRISI racts Signed (\$) (g) Office Supplies ESS ENTERPRISI Paid Suppliers (g) Office	(h) Print Services 2S (MBE) ##	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL <550k = \$50k but < \$100k = \$100k but < \$500k = \$500k but < \$1M = \$500k but < \$1M = \$50k but < \$1M = \$5M but < \$10M = \$5M but < \$10M	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	TABLE 3B T (e) Human Resources TABLE 3C Total (e) Human	- MINORITY BUSIN otal Dollars in Cont (f) Information Technology - MINORITY BUSIN I Number of Unique (f) Information	ESS ENTERPRISI racts Signed (\$) (g) Office Supplies ESS ENTERPRISI Paid Suppliers (g) Office	(h) Print Services 2S (MBE) ##	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL <\$50k =\$550k but < \$100k =\$50k but < \$500k >=\$500k but < \$51M >=\$50M but < \$5M ==\$550M but < \$1M	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	TABLE 3B T (e) Human Resources TABLE 3C Total (e) Human	- MINORITY BUSIN otal Dollars in Cont (f) Information Technology - MINORITY BUSIN I Number of Unique (f) Information	ESS ENTERPRISI racts Signed (\$) (g) Office Supplies ESS ENTERPRISI Paid Suppliers (g) Office	(h) Print Services 2S (MBE) ##	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL <550k = \$50k but < \$100k = \$100k but < \$500k = \$500k but < \$1M = \$500k but < \$1M = \$50k but < \$1M = \$5M but < \$10M = \$5M but < \$10M	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	TABLE 3B T (e) Human Resources TABLE 3C Total (e) Human Resources	- MINORITY BUSIN otal Dollars in Cont (f) Information Technology - MINORITY BUSIN I Number of Unique (f) Information	ess enterprisi racts Signed (5) (g) Office Supplies ess enterprisi Paid Suppliers (g) Office Supplies	(h) Print Services (S (MBE) (#) (h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL <550k = \$50k but < \$100k = \$100k but < \$500k = \$500k but < \$1M = \$500k but < \$1M = \$50k but < \$1M = \$5M but < \$10M = \$5M but < \$10M	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	TABLE 3B T (e) Human Resources TABLE 3C Total (e) Human Resources	- MINORITY BUSINI otal Dollars in Cont (f) Information Technology - MINORITY BUSINI Number of Unique (f) Information Technology	ess enterprisi racts Signed (5) (g) Office Supplies ess enterprisi (g) Office Supplies	(h) Print Services (S (MBE) (#) (h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL <550k = \$50k but < \$100k = \$100k but < \$500k = \$500k but < \$1M = \$500k but < \$1M = \$50k but < \$1M = \$5M but < \$10M = \$5M but < \$10M	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	TABLE 3B T (e) Human Resources TABLE 3C Total (e) Human Resources	- MINORITY BUSINI otal Dollars in Continuous (f) Information Technology - MINORITY BUSINI Number of Unique (f) Information Technology - MINORITY BUSINI HORIZONIA (F) INFORMATION TECHNOLOGY	ess enterprisi racts Signed (5) (g) Office Supplies ess enterprisi (g) Office Supplies	(h) Print Services (S (MBE) (#) (h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL <550k = \$50k but < \$100k = \$100k but < \$500k = \$500k but < \$1M = \$500k but < \$1M = \$50k but < \$1M = \$5M but < \$10M = \$5M but < \$10M	(a) Advertising / Marketing (a) Advertising / Marketing	(b) Financial / Investment Services (b) Financial / Investment Services	(c) Claims Services (c) Claims Services	(d) Facilities (d) Facilities	TABLE 3B T (e) Human Resources TABLE 3C Tota (e) Human Resources	- MINORITY BUSIN otal Dollars in Cont (f) Information Technology - MINORITY BUSIN Number of Unique (f) Information Technology - MINORITY BUSIN OTAL DIVERSE Spend	ess enterprisi racts Signed (5) (g) Office Supplies ess enterprisi (g) Office Supplies	(h) Print Services (S (MBE) (#) (h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL <\$50k = \$50k but < \$100k = \$500k but < \$500k = \$500k but < \$1M = \$1M but < \$5M = \$5M but < \$10M = 10M TOTAL	(a) Advertising / Marketing	(b) Financial / Investment Services (b) Financial / Investment Services	(c) Claims Services	(d) Facilities	TABLE 3B T (e) Human Resources TABLE 3C Total (e) Human Resources	- MINORITY BUSINI otal Dollars in Continuous (f) Information Technology - MINORITY BUSINI Number of Unique (f) Information Technology - MINORITY BUSINI HORIZONIA (F) INFORMATION TECHNOLOGY	ess enterprisi racts Signed (5) (g) Office Supplies ess enterprisi (g) Office Supplies	(h) Print Services (S (MBE) (#) (h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL <550k = \$50k but < \$100k = \$100k but < \$500k = \$500k but < \$1M = \$500k but < \$1M = \$50k but < \$1M = \$5M but < \$10M = \$5M but < \$10M	(a) Advertising / Marketing (a) Advertising / Marketing	(b) Financial / Investment Services (b) Financial / Investment Services	(c) Claims Services (c) Claims Services	(d) Facilities (d) Facilities	TABLE 3B T (e) Human Resources TABLE 3C Tota (e) Human Resources	- MINORITY BUSIN otal Dollars in Cont (f) Information Technology - MINORITY BUSIN Number of Unique (f) Information Technology - MINORITY BUSIN OTAL DIVERSE Spend	ess enterprisi racts Signed (5) (g) Office Supplies ess enterprisi (g) Office Supplies	(h) Print Services (S (MBE) (#) (h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL <\$50k = \$50k but < \$100k = \$500k but < \$500k = \$500k but < \$1M = \$1M but < \$5M = \$5M but < \$10M = 10M TOTAL	(a) Advertising / Marketing (a) Advertising / Marketing	(b) Financial / Investment Services (b) Financial / Investment Services	(c) Claims Services (c) Claims Services	(d) Facilities (d) Facilities	TABLE 3B T (e) Human Resources TABLE 3C Tota (e) Human Resources TABLE 3D T (e) Multi-Ethnic	- MINORITY BUSIN otal Dollars in Cont (f) Information Technology - MINORITY BUSIN I Number of Unique (f) Information Technology - MINORITY BUSIN otal Diverse Spend	ess enterprist (g) Office Supplies ESS ENTERPRIST (g) Office Supplies ESS ENTERPRIST (g) Office Suppliers (g) Of	(h) Print Services (S) (MBE) (h) Print Services (H) (h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL <\$50k = \$50k but < \$100k = \$500k but < \$500k = \$500k but < \$1M = \$1M but < \$5M = \$5M but < \$10M = 10M TOTAL	(a) Advertising / Marketing (a) Advertising / Marketing	(b) Financial / Investment Services (b) Financial / Investment Services	(c) Claims Services (c) Claims Services	(d) Facilities (d) Facilities	TABLE 3B T (e) Human Resources TABLE 3C Tota (e) Human Resources TABLE 3D T (e) Multi-Ethnic	- MINORITY BUSINI otal Dollars in Cont (f) Information Technology - MINORITY BUSINI Number of Unique (f) Information Technology - MINORITY BUSINI OTAL ABLED VETERAN BUSINI OTAL	ESS ENTERPRISI (g) Office Supplies ESS ENTERPRISI Paid Suppliers (g) Office Supplies ESS ENTERPRISI (g) Office (g) Office Supplies ESS ENTERPRISI (S) by Ethnicity	(h) Print Services (S) (MBE) (h) Print Services (H) (h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL <\$50k = \$50k but < \$100k = \$500k but < \$500k = \$500k but < \$1M = \$1M but < \$5M = \$5M but < \$10M = 10M TOTAL	(a) Advertising / Marketing (a) Advertising / Marketing	(b) Financial / Investment Services (b) Financial / Investment Services	(c) Claims Services (c) Claims Services	(d) Facilities (d) Facilities	TABLE 3B T (e) Human Resources TABLE 3C Tota (e) Human Resources TABLE 3D T (e) Multi-Ethnic	- MINORITY BUSIN otal Dollars in Cont (f) Information Technology - MINORITY BUSIN I Number of Unique (f) Information Technology - MINORITY BUSIN otal Diverse Spend	ESS ENTERPRISI (g) Office Supplies ESS ENTERPRISI Paid Suppliers (g) Office Supplies ESS ENTERPRISI (g) Office (g) Office Supplies ESS ENTERPRISI (S) by Ethnicity	(h) Print Services (S) (MBE) (h) Print Services (H) (h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL <\$50k =\$50k but <\$100k =\$100k but <\$500k =\$500k but <\$500k =\$500k but <\$10M =\$55M but <\$10M =\$55M but <\$10M TOTAL	(a) Advertising / Marketing (a) Advertising / Marketing (a) Advertising / Marketing	(b) Financial / Investment Services (b) Financial / Investment Services (b) Asian/Pacific Islander	(c) Claims Services (c) Claims Services	(d) Facilities (d) Facilities	TABLE 3B T (e) Human Resources TABLE 3C Tota (e) Human Resources TABLE 3D T (e) Multi-Ethnic	- MINORITY BUSIN otal Dollars in Cont (f) Information Technology - MINORITY BUSIN Number of Unique (f) Information Technology - MINORITY BUSIN otal Diverse Spend TOTAL	ESS ENTERPRISI (g) Office Supplies ESS ENTERPRISI Paid Suppliers (g) Office Supplies (g) Office Supplies (g) Office Supplies Supplies ESS ENTERPRISI (S) by Ethnicity USINESS ENTERPRISI (S) by Ethnicity	(h) Print Services (S) (MBE) (h) Print Services (H) (h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment (I) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL <\$50k = \$50k but < \$100k = \$500k but < \$500k = \$500k but < \$1M = \$1M but < \$5M = \$5M but < \$10M = 10M TOTAL	(a) Advertising / Marketing (a) Advertising / Marketing (a) African American (a) Advertising /	(b) Financial / Investment Services (b) Financial / Investment Services (b) Asian/Pacific Islander	(c) Claims Services (c) Claims Services (c) Latino/Hispanic	(d) Facilities (d) Facilities (d) American Indian	TABLE 3B T (e) Human Resources TABLE 3C Tota (e) Human Resources TABLE 3D T (e) Multi-Ethnic	- MINORITY BUSIN otal Dollars in Cont (f) Information Technology - MINORITY BUSIN I Number of Unique (f) Information Technology - MINORITY BUSIN otal Diverse Spend TOTAL BLED VETERAN BUT Total Diverse (f) Information	ESS ENTERPRIST Tacts Signed (5) (g) Office Supplies ESS ENTERPRIST (g) Office Suppliers (g) Office (g) Office (g) Office	(h) Print Services (S) (MBE) (h) Print Services (H) (h) Print Services	(i) Professional Services (i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment (I) Travel / Entertainment	(m) Legal Services (m) Legal Services	(n) Other	TOTAL
TOTAL <\$50k =\$50k but <\$100k =\$100k but <\$500k =\$500k but <\$500k =\$500k but <\$10M =\$55M but <\$10M =\$55M but <\$10M TOTAL	(a) Advertising / Marketing (a) Advertising / Marketing (a) African American (a) Advertising /	(b) Financial / Investment Services (b) Financial / Investment Services (b) Asian/Pacific Islander	(c) Claims Services (c) Claims Services (c) Latino/Hispanic	(d) Facilities (d) Facilities (d) American Indian	TABLE 3B T (e) Human Resources TABLE 3C Tota (e) Human Resources TABLE 3D T (e) Multi-Ethnic TABLE 4A - DISA (e) Human Resources	- MINORITY BUSIN total Dollars in Cont (f) Information Technology - MINORITY BUSIN Number of Unique (f) Information Technology - MINORITY BUSIN total Diverse Spend TOTAL BLED VETERAN BU Total Diverse (f) Information Technology	ESS ENTERPRISI (g) Office Supplies ESS ENTERPRISI (g) Office Suppliers (g) Office Supplies (g) Office Supplies (S) by Ethnicity JSINESS ENTERPRISI (g) Office Supplies	(h) Print Services (S) (MBE) (H) (h) Print Services (S) (MBE) (S) (MBE) (S) (MBE) (S) (MBE) (S) (MBE) (S) (MBE)	(i) Professional Services (i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment (I) Travel / Entertainment	(m) Legal Services (m) Legal Services	(n) Other	TOTAL
TOTAL <\$50k =\$50k but <\$100k =\$100k but <\$500k =\$500k but <\$500k =\$500k but <\$10M =\$55M but <\$10M =\$55M but <\$10M TOTAL	(a) Advertising / Marketing (a) Advertising / Marketing (a) African American (a) Advertising / Marketing	(b) Financial / Investment Services (b) Financial / Investment Services (b) Asian/Pacific Islander (b) Financial / Investment Services	(c) Claims Services (c) Claims Services (c) Latino/Hispanic	(d) Facilities (d) Facilities (d) American Indian	TABLE 3B T (e) Human Resources TABLE 3C Tota (e) Human Resources TABLE 3D T (e) Multi-Ethnic TABLE 4A - DISA (e) Human Resources	- MINORITY BUSIN otal Dollars in Cont (f) Information Technology - MINORITY BUSIN Number of Unique (f) Information Technology - MINORITY BUSIN otal Diverse Spend TOTAL ABLED VETERAN BU Total Diverse (f) Information Technology BBLED VETERAN BU Total Dollars in Cont otal Dollars in Cont	ESS ENTERPRIST (g) Office Supplies ESS ENTERPRIST (g) Office Supplies ESS ENTERPRIST (g) Office Supplies (g) Office Supplies (g) Office Supplies ESS ENTERPRIST (g) Office Supplies USINESS ENTERPRIST (g) Office Supplies	(h) Print Services (S) (MBE) (H) (h) Print Services (S) (MBE) (S) (MBE) (S) (MBE) (S) (MBE) (S) (MBE) (S) (MBE)	(i) Professional Services (i) Professional Services (i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment (I) Travel / Entertainment (I) Travel / Entertainment	(m) Legal Services (m) Legal Services (m) Legal Services	(n) Other	TOTAL
TOTAL <\$50k =\$50k but <\$100k =\$100k but <\$500k =\$500k but <\$500k =\$500k but <\$10M =\$55M but <\$10M =\$55M but <\$10M TOTAL	(a) Advertising / Marketing (a) Advertising / Marketing (a) African American (a) Advertising / Marketing	(b) Financial / Investment Services (b) Financial / Investment Services (b) Asian/Pacific Islander (b) Financial / Investment Services	(c) Claims Services (c) Claims Services (c) Latino/Hispanic (c) Claims Services	(d) Facilities (d) Facilities (d) American Indian (d) Facilities	TABLE 3D TABLE 3C TOtal (e) Human Resources TABLE 3D TABLE 3D TABLE 4A - DISA (e) Human Resources TABLE 4A - DISA (e) Human TABLE 4B - DISA TABLE 4B - DISA TERM TERM TERM TERM TERM TERM TERM TERM	- MINORITY BUSIN total Dollars in Cont (f) Information Technology - MINORITY BUSIN Number of Unique (f) Information Technology - MINORITY BUSIN Total Diverse Spend TOTAL ABLED VETERAN BU Total Diverse (f) Information Technology BUSIN TOTAL ABLED VETERAN BU TOTAL	ESS ENTERPRIST Tacts Signed (5) (g) Office Supplies ESS ENTERPRIST Paid Supplies (g) Office Supplies ESS ENTERPRIST (g) Office Supplies (g) Office Supplies ESS ENTERPRIST (g) Office Supplies ESS ENTERPRIST (g) Defice Supplies ESS ENTERPRIST (g) Office Supplies ESS ENTERPRIST (g) Office (g) Office (g) Office (g) Office	(h) Print Services (S) (MBE) (H) (h) Print Services (S) (MBE)	(i) Professional Services (i) Professional Services (i) Professional Services (i) Professional Services	(j) Telecom (j) Telecom (j) Telecom	(k) Real Estate (k) Real Estate	(I) Travel / Entertainment (I) Travel / Entertainment (I) Travel / Entertainment	(m) Legal Services (m) Legal Services (m) Legal Services	(n) Other (n) Other (n) Other	TOTAL
TOTAL <\$50k =\$50k but <\$100k =\$100k but <\$500k =\$500k but <\$500k =\$500k but <\$10M =\$55M but <\$10M =\$55M but <\$10M TOTAL	(a) Advertising / Marketing (a) Advertising / Marketing (a) African American (a) Advertising / Marketing	(b) Financial / Investment Services (b) Financial / Investment Services (b) Asian/Pacific Islander (b) Financial / Investment Services	(c) Claims Services (c) Claims Services (c) Latino/Hispanic	(d) Facilities (d) Facilities (d) American Indian	TABLE 3B T (e) Human Resources TABLE 3C Tota (e) Human Resources TABLE 3D T (e) Multi-Ethnic TABLE 4A - DISA (e) Human Resources	- MINORITY BUSIN otal Dollars in Cont (f) Information Technology - MINORITY BUSIN Number of Unique (f) Information Technology - MINORITY BUSIN otal Diverse Spend TOTAL ABLED VETERAN BU Total Diverse (f) Information Technology BBLED VETERAN BU Total Dollars in Cont otal Dollars in Cont	ESS ENTERPRIST (g) Office Supplies ESS ENTERPRIST (g) Office Supplies ESS ENTERPRIST (g) Office Supplies (g) Office Supplies (g) Office Supplies ESS ENTERPRIST (g) Office Supplies USINESS ENTERPRIST (g) Office Supplies	(h) Print Services (S) (MBE) (H) (h) Print Services (S) (MBE) (S) (MBE) (S) (MBE) (S) (MBE) (S) (MBE) (S) (MBE)	(i) Professional Services (i) Professional Services (i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment (I) Travel / Entertainment (I) Travel / Entertainment	(m) Legal Services (m) Legal Services (m) Legal Services	(n) Other	TOTAL



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	TABLE 4C - DISABLED VETERAN BUSINESS ENTERPRISES (DVBE)														
	` '														
	Total Number of Unique Paid Suppliers (#)														
	(a) Advertising / (b) Financial / (e) Human (f) Information (g) Office (i) Professional (l) Travel / (m) Legal														
	Marketing Investment Services (c) Claims Services (d) Facilities Resources Technology Supplies (h) Print Services Services (j) Telecom (k) Real Estate Entertainment Services (n) Other TOTAL														
<\$50k															
>= \$50k but < \$100k															
>= \$100k but < \$500k															
>= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M															
>= 10M															
TOTAL															

	TABLE 5A - LESBIAN, GAY, BISEXUAL, TRANSGENDER BUSINESS ENTERPRISES (LGBTBE)														
	Total Diverse Spend (\$)														
	(a) Advertising / (b) Financial / (e) Human (f) Information (g) Office (i) Professional (l) Travel / (m) Legal														
	Marketing	Investment Services	(c) Claims Services	(d) Facilities	Resources	Technology	Supplies	(h) Print Services	Services	(i) Telecom	(k) Real Estate	Entertainment	Services	(n) Other	TOTAL
TOTAL															

	TABLE 5B - LESBIAN, GAY, BISEXUAL, TRANSGENDER BUSINESS ENTERPRISES (LGBTBE)														
	Total Dollars in Contracts Signed (\$)														
	(a) Advertising /	(b) Financial /			(e) Human	(f) Information	(g) Office		(i) Professional			(l) Travel /	(m) Legal		
	Marketing Investment Services (c) Claims Services (d) Facilities Resources Technology Supplies (h) Print Services Services (i) Telecom (k) Real Estate Entertainment Services (n) Other TOT														TOTAL
TOTAL									,		,		,		

	TABLE 5C - LESBIAN, GAY, BISEXUAL, TRANSGENDER BUSINESS ENTERPRISES (LGBTBE)														
	Total Number of Unique Paid Suppliers (#)														
	(a) Advertising / (b) Financial / (e) Human (f) Information (g) Office (i) Professional (I) Travel / (m) Legal														
	Marketing	Investment Services	(c) Claims Services	(d) Facilities	Resources	Technology	Supplies	(h) Print Services	Services	(j) Telecom	(k) Real Estate	Entertainment	Services	(n) Other	TOTAL
<\$50k															
>= \$50k but < \$100k															
>= \$100k but < \$500k															
>= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M															
>= 10M															
TOTAL															

	TABLE 6A - MULTI-CERTIFIED BUSINESS ENTERPRISES (MCBE)														
	Total Diverse Spend (\$)														
	(a) Advertising / (b) Financial / (e) Human (f) Information (g) Office (i) Professional (l) Travel / (m) Legal														
	Marketing	Investment Services	(c) Claims Services	(d) Facilities	Resources	Technology	Supplies	(h) Print Services	Services	(i) Telecom	(k) Real Estate	Entertainment	Services	(n) Other	TOTAL
TOTAL															
					TABLE 6B - MU	ILTI-CERTIFIED BUS	INESS ENTERPI	RISES (MCBE)							

	TABLE 6B - MULTI-CERTIFIED BUSINESS ENTERPRISES (MCBE)														
	Total Dollars in Contracts Signed (\$)														
	(a) Advertising /	(b) Financial /			(e) Human	(f) Information	(g) Office		(i) Professional			(l) Travel /	(m) Legal		
	Marketing	Investment Services	(c) Claims Services	(d) Facilities	Resources	Technology	Supplies	(h) Print Services	Services	(i) Telecom	(k) Real Estate	Entertainment	Services	(n) Other	TOTAL
TOTAL															

	TABLE 6C - MULTI-CERTIFIED BUSINESS ENTERPRISES (MCBE)														
	Total Number of Unique Paid Diverse Suppliers (#)														
	(a) Advertising / (b) Financial / (e) Human (f) Information (g) Office (i) Professional (I) Travel / (m) Legal														
	Marketing	Investment Services	(c) Claims Services	(d) Facilities	Resources	Technology	Supplies	(h) Print Services	Services	(j) Telecom	(k) Real Estate	Entertainment	Services	(n) Other	TOTAL
<\$50k															
>= \$50k but < \$100k															
>= \$100k but < \$500k															
>= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M															
>= 10M															
TOTAL															

					TARIF 6D - MIII	TL-CERTIFIED BII	SINESS ENTEDDRISES (MCRE)							
	TABLE 6D - MULTI-CERTIFIED BUSINESS ENTERPRISES (MCBE) Total Diverse Spend (\$) by Ethnicity													
	(a) African American	(b) Asian/Pacific Islander	(c) Latino/Hispanic	(d) American Indian	(e) Multi-Ethnic	TOTAL								
TOTAL (C) Launoynispanic (U) American minan (E) Multi-Edinic TOTAL														



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		TABLE 6E - MULTI-CERTIFIED BUSINESS ENTERPRISES MCBE)
		Number of Multi-Certified Business Enterprises by Certification Combination (#)
	TOTAL	
WBE / MBE		
WBE / DVBE		
WBE / LGBTE		
MBE / DVBE		
MBE / LGBTE		
DVBE / LGBTE		
WBE / MBE / DVBE		
WBE / MBE / LGBTE		
WBE/ DVBE / LGBTE		
MBE / DVBE / LGBTE		
WBE / MBE / DVBE / LGBTE		
TOTAL		

SUMMARY OF PROC	UREMENT SPEND
1. Total Diverse Spend (\$)	
2. Total Procurement Spend (\$)	
% Diverse Spend	

	SUMMARY BY CE	ERTIFICATION	
	Total Diverse Spend (\$)	Total Dollars in Contracts Signed (\$)	Total Number of Unique Paid Suppliers (#)
WBE			
MBE			
DVBE			
LGBTBE			
MCBE			
TOTAL			

	SUMMA	RY BY INDUSTRY CATEGO	RY	
	Total Procurement Spend Overall (\$)	Total Diverse Spend (\$)	Total Dollars in Contracts Signed (\$)	Total Number of Unique Paid Suppliers (#)
Advertising/Marketing				
Financial/Investment Services Claims Services				
Facilities				
Human Resources				
Information Technology Office Supplies				
Print Services				
Professional Services Telecom				
Real Estate				
Travel/Entertainment				
Legal Services				
Other				
TOTAL				



2016 MULTISTATE INSURANCE DIVERSITY SURVEY

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					PART 3: CI	ARTS - INSURE NEW Y		IVEKSITY							
						TABLE 1 - TOTAL P	DOCHDEMENT								
						Total Procureme									
	(a) Advertising /	(b) Financial /			(e) Human	(f) Information	(g) Office		(i) Professional			(l) Travel /	(m) Legal		
TOTAL	Marketing	Investment Services	(c) Claims Services	(d) Facilities	Resources	Technology	Supplies	(h) Print Services	Services	(i) Telecom	(k) Real Estate	Entertainment	Services	(n) Other	TOTAL
101111															
					TADIFO	WOMEN BUCINE	CC PATERDRICE	C (MDF)							
					I ABLE ZP	- WOMEN BUSINE Total Diverse		S (WBE)							
	(a) Advertising /	(b) Financial /			(e) Human	(f) Information	(g) Office		(i) Professional	T T		(l) Travel /	(m) Legal		
TOTAL	Marketing	Investment Services	(c) Claims Services	(d) Facilities	Resources	Technology	Supplies	(h) Print Services	Services	(i) Telecom	(k) Real Estate	Entertainment	Services	(n) Other	TOTAL
TOTAL															
					TABLE 2E	- WOMEN BUSINE	SS ENTERPRISE	S (WBE)							
						otal Dollars in Con									
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL	ranteng	mvestment services	(c) dams services	(u) ruemees	Resources	тесниотоду	барриез	(ii) Time Services	bervices	(j) relecon	(it) Neur Estate	Direct diffinence	Services	(ii) other	101110
					TARIF O	WOMEN BUGINE	ACC ENTERDED DE LOPE	(MPP)							
						- WOMEN BUSINE Number of Unique	SS ENTERPRISES e Paid Suppliers								
	(a) Advertising /	(b) Financial /			(e) Human	(f) Information	(g) Office		(i) Professional			(l) Travel /	(m) Legal		
<\$50k	Marketing	Investment Services	(c) Claims Services	(d) Facilities	Resources	Technology	Supplies	(h) Print Services	Services	(i) Telecom	(k) Real Estate	Entertainment	Services	(n) Other	TOTAL
>= \$50k but < \$100k															
>= \$100k but < \$500k >= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M >= 10M															
TOTAL															
					TABLE 3A	- MINORITY BUSIN	IESS ENTERPRIS	ES (MBE)							
						Total Diverse									
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL	Marketing	investment services	(c) claims services	(u) racinges	Resources	recimology	Зиррпсэ	(II) I I III SCI VICES	Scrvices	(j) relection	(K) Kear Estate	Litertainment	Services	(II) Other	TOTAL
					TADI E 2D	MINODITY BUSIN	IECC ENTEDDDIC	ES (MDE)							
						- MINORITY BUSIN									
	(a) Advertising /	(b) Financial /			(e) Human	otal Dollars in Con (f) Information	tracts Signed (\$) (g) Office		(i) Professional			(l) Travel /	(m) Legal		
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	T	otal Dollars in Con	tracts Signed (\$)		(i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL			(c) Claims Services	(d) Facilities	(e) Human Resources	otal Dollars in Con (f) Information Technology	(g) Office Supplies	(h) Print Services		(j) Telecom	(k) Real Estate			(n) Other	TOTAL
			(c) Claims Services	(d) Facilities	(e) Human Resources	otal Dollars in Con (f) Information Technology	tracts Signed (\$) (g) Office Supplies	(h) Print Services		(j) Telecom	(k) Real Estate			(n) Other	TOTAL
	Marketing	Investment Services	(c) Claims Services	(d) Facilities	T (e) Human Resources TABLE 3C	otal Dollars in Con (f) Information Technology MINORITY BUSIN Number of Unique	tracts Signed (\$) (g) Office Supplies (ESS ENTERPRIS e Paid Suppliers	(h) Print Services	Services	(j) Telecom	(k) Real Estate	Entertainment	Services	(n) Other	TOTAL
TOTAL			(c) Claims Services	(d) Facilities (d) Facilities	(e) Human Resources	otal Dollars in Con (f) Information Technology	tracts Signed (\$) (g) Office Supplies	(h) Print Services		(j) Telecom	(k) Real Estate			(n) Other	TOTAL
TOTAL <s50k< td=""><td>Marketing (a) Advertising /</td><td>Investment Services (b) Financial /</td><td></td><td></td><td>(e) Human Resources TABLE 3C Tota (e) Human</td><td>otal Dollars in Con (f) Information Technology - MINORITY BUSIN Number of Unique (f) Information</td><td>racts Signed (\$) (g) Office Supplies ESS ENTERPRIS e Paid Suppliers (g) Office</td><td>(h) Print Services ES (MBE) (#)</td><td>Services (i) Professional</td><td></td><td></td><td>Entertainment (I) Travel /</td><td>Services (m) Legal</td><td></td><td></td></s50k<>	Marketing (a) Advertising /	Investment Services (b) Financial /			(e) Human Resources TABLE 3C Tota (e) Human	otal Dollars in Con (f) Information Technology - MINORITY BUSIN Number of Unique (f) Information	racts Signed (\$) (g) Office Supplies ESS ENTERPRIS e Paid Suppliers (g) Office	(h) Print Services ES (MBE) (#)	Services (i) Professional			Entertainment (I) Travel /	Services (m) Legal		
TOTAL <\$50k >= \$50k but < \$100k >= \$50k but < \$500k	Marketing (a) Advertising /	Investment Services (b) Financial /			(e) Human Resources TABLE 3C Tota (e) Human	otal Dollars in Con (f) Information Technology - MINORITY BUSIN Number of Unique (f) Information	racts Signed (\$) (g) Office Supplies ESS ENTERPRIS e Paid Suppliers (g) Office	(h) Print Services ES (MBE) (#)	Services (i) Professional			Entertainment (I) Travel /	Services (m) Legal		
TOTAL <\$50k == \$50k but < \$100k == \$100k but < \$500k == \$500k but < \$100k	Marketing (a) Advertising /	Investment Services (b) Financial /			(e) Human Resources TABLE 3C Tota (e) Human	otal Dollars in Con (f) Information Technology - MINORITY BUSIN Number of Unique (f) Information	racts Signed (\$) (g) Office Supplies ESS ENTERPRIS e Paid Suppliers (g) Office	(h) Print Services ES (MBE) (#)	Services (i) Professional			Entertainment (I) Travel /	Services (m) Legal		
TOTAL <\$50k = \$50k but < \$100k = \$500k but < \$500k = \$100k but < \$500k = \$130k but < \$50M = \$1M but < \$50M	Marketing (a) Advertising /	Investment Services (b) Financial /			(e) Human Resources TABLE 3C Tota (e) Human	otal Dollars in Con (f) Information Technology - MINORITY BUSIN Number of Unique (f) Information	racts Signed (\$) (g) Office Supplies ESS ENTERPRIS e Paid Suppliers (g) Office	(h) Print Services ES (MBE) (#)	Services (i) Professional			Entertainment (I) Travel /	Services (m) Legal		
TOTAL <\$50k = \$50k but < \$100k = \$100k but < \$500k = \$500k but < \$1M = \$50M but < \$1M = \$5M but < \$10M = \$5M but < \$10M	Marketing (a) Advertising /	Investment Services (b) Financial /			(e) Human Resources TABLE 3C Tota (e) Human	otal Dollars in Con (f) Information Technology - MINORITY BUSIN Number of Unique (f) Information	racts Signed (\$) (g) Office Supplies ESS ENTERPRIS e Paid Suppliers (g) Office	(h) Print Services ES (MBE) (#)	Services (i) Professional			Entertainment (I) Travel /	Services (m) Legal		
TOTAL <\$50k = \$50k but < \$100k = \$500k but < \$500k = \$100k but < \$500k = \$130k but < \$50M = \$1M but < \$50M	Marketing (a) Advertising /	Investment Services (b) Financial /			(e) Human Resources TABLE 3C Total (e) Human Resources	otal Dollars in Con (f) Information Technology MINORITY BUSIN Number of Unique (f) Information Technology	tracts Signed (\$) (g) Office Supplies Supplies Paid Suppliers (g) Office Supplies	(h) Print Services ES (MBE) (#) (h) Print Services	Services (i) Professional			Entertainment (I) Travel /	Services (m) Legal		
TOTAL <\$50k = \$50k but < \$100k = \$100k but < \$500k = \$500k but < \$1M = \$50M but < \$1M = \$5M but < \$10M = \$5M but < \$10M	Marketing (a) Advertising /	Investment Services (b) Financial /			TABLE 3D TABLE 3C Total (e) Human Resources	otal Dollars in Con (f) Information Technology MINORITY BUSIN Number of Unique (f) Information Technology MINORITY BUSIN Technology	(g) Office Supplies ESS ENTERPRIS e Paid Suppliers (g) Office Suppliers ESS ENTERPRIS ESS ENTERPRIS	(h) Print Services ES (MBE) (#) (h) Print Services	Services (i) Professional			Entertainment (I) Travel /	Services (m) Legal		
TOTAL <\$50k = \$50k but < \$100k = \$100k but < \$500k = \$500k but < \$1M = \$50M but < \$1M = \$5M but < \$10M = \$5M but < \$10M	Marketing (a) Advertising /	Investment Services (b) Financial /			TABLE 3D TABLE 3C Total (e) Human Resources	otal Dollars in Con (f) Information Technology MINORITY BUSIN Number of Unique (f) Information Technology	(g) Office Supplies ESS ENTERPRIS e Paid Suppliers (g) Office Suppliers ESS ENTERPRIS ESS ENTERPRIS	(h) Print Services ES (MBE) (#) (h) Print Services	Services (i) Professional			Entertainment (I) Travel /	Services (m) Legal		
TOTAL <\$50k = \$50k but < \$100k = \$100k but < \$500k = \$500k but < \$1M = \$50M but < \$1M = \$5M but < \$10M = \$5M but < \$10M	Marketing (a) Advertising /	(b) Financial / Investment Services			TABLE 3D TABLE 3C Total (e) Human Resources	otal Dollars in Con (f) Information Technology MINORITY BUSIN Number of Unique (f) Information Technology MINORITY BUSIN Technology	(g) Office Supplies ESS ENTERPRIS e Paid Suppliers (g) Office Suppliers ESS ENTERPRIS ESS ENTERPRIS	(h) Print Services ES (MBE) (#) (h) Print Services	Services (i) Professional			Entertainment (I) Travel /	Services (m) Legal		
TOTAL <\$50k = \$50k but < \$100k = \$500k but < \$500k = \$500k but < \$51M = \$1M but < \$5M = \$5M but < \$10M = 10M TOTAL	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	TABLE 3D TABLE 3D	otal Dollars in Con (f) Information Technology MINORITY BUSIN Number of Unique (f) Information Technology MINORITY BUSIN Datal Diverse Spend	(g) Office Supplies ESS ENTERPRIS e Paid Suppliers (g) Office Suppliers ESS ENTERPRIS ESS ENTERPRIS	(h) Print Services ES (MBE) (#) (h) Print Services	Services (i) Professional			Entertainment (I) Travel /	Services (m) Legal		
TOTAL <\$50k = \$50k but < \$100k = \$100k but < \$500k = \$500k but < \$1M = \$50M but < \$1M = \$5M but < \$10M = \$5M but < \$10M	Marketing (a) Advertising /	(b) Financial / Investment Services			TABLE 3D TABLE 3D	otal Dollars in Con (f) Information Technology MINORITY BUSIN Number of Unique (f) Information Technology MINORITY BUSIN Technology	(g) Office Supplies ESS ENTERPRIS e Paid Suppliers (g) Office Suppliers ESS ENTERPRIS ESS ENTERPRIS	(h) Print Services ES (MBE) (#) (h) Print Services	Services (i) Professional			Entertainment (I) Travel /	Services (m) Legal		
TOTAL <\$50k = \$50k but < \$100k = \$500k but < \$500k = \$500k but < \$51M = \$1M but < \$5M = \$5M but < \$10M = 10M TOTAL	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	TABLE 3D TABLE 3D	otal Dollars in Con (f) Information Technology MINORITY BUSIN Number of Unique (f) Information Technology MINORITY BUSIN Datal Diverse Spend	(g) Office Supplies ESS ENTERPRIS e Paid Suppliers (g) Office Suppliers ESS ENTERPRIS ESS ENTERPRIS	(h) Print Services ES (MBE) (#) (h) Print Services	Services (i) Professional			Entertainment (I) Travel /	Services (m) Legal		
TOTAL <\$50k = \$50k but < \$100k = \$500k but < \$500k = \$500k but < \$51M = \$1M but < \$5M = \$5M but < \$10M = 10M TOTAL	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	TABLE 3C TOtal (e) Human Resources TABLE 3C Total (e) Human Resources TABLE 3D T (e) Multi-Ethnic	otal Dollars in Con (f) Information Technology MINORITY BUSIN Number of Unique (f) Information Technology MINORITY BUSIN Datal Diverse Spend	(g) Office Supplies ESS ENTERPRIS e Paid Suppliers (g) Office Supplies	(h) Print Services ES (MBE) (h) Print Services (h) Print Services	Services (i) Professional			Entertainment (I) Travel /	Services (m) Legal		
TOTAL <\$50k = \$50k but < \$100k = \$500k but < \$500k = \$500k but < \$51M = \$1M but < \$5M = \$5M but < \$10M = 10M TOTAL	(a) Advertising / Marketing Marketing (a) African American	(b) Financial / Investment Services (b) Asian/Pacific Islander	(c) Claims Services	(d) Facilities	TABLE 3D	MINORITY BUSIN Technology MINORITY BUSIN TOTAL	tracts Signed (\$) (g) Office Supplies ESS ENTERPRIS (e) Office Supplies (f) Office Supplies (g) Office Supplies	(h) Print Services ES (MBE) (h) Print Services (h) Print Services	(i) Professional Services			(I) Travel / Entertainment	(m) Legal Services		
TOTAL <\$50k = \$50k but < \$100k = \$500k but < \$500k = \$500k but < \$51M = \$1M but < \$5M = \$5M but < \$10M = 10M TOTAL	(a) Advertising / Marketing (a) African American (a) Advertising /	(b) Financial / Investment Services (b) Asian/Pacific Islander (b) Financial /	(c) Claims Services (c) Latino/Hispanic	(d) Facilities	TABLE 3C Total (e) Human Resources TABLE 3C Total (e) Human Resources TABLE 3D T (e) Multi-Ethnic	otal Dollars in Con (f) Information Technology MINORITY BUSIN Number of Unique (f) Information Technology MINORITY BUSIN Technology MINORITY BUSIN otal Diverse Spend TOTAL BLED VETERAN B Total Diverse (f) Information	tracts Signed (\$) (g) Office Supplies ESS ENTERPRIS e Paid Suppliers (g) Office Supplies ESS ENTERPRIS (g) Office Supplies USINESS ENTERPRIS (g) Office	(h) Print Services ES (MBE) (h) Print Services ES (MBE) PRISES (DVBE)	(i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL <\$50k = \$50k but < \$100k = \$500k but < \$500k = \$500k but < \$51M = \$1M but < \$5M = \$5M but < \$10M = 10M TOTAL	(a) Advertising / Marketing Marketing (a) African American	(b) Financial / Investment Services (b) Asian/Pacific Islander	(c) Claims Services	(d) Facilities	TABLE 3D	MINORITY BUSIN Technology MINORITY BUSIN TOTAL	tracts Signed (\$) (g) Office Supplies ESS ENTERPRIS (e) Office Supplies (f) Office Supplies (g) Office Supplies	(h) Print Services ES (MBE) (h) Print Services (h) Print Services	(i) Professional Services			(I) Travel / Entertainment	(m) Legal Services		
TOTAL <\$50k >=\$50k but <\$100k >=\$100k but <\$500k >=\$500k but <\$500k >=\$500k but <\$10M >=\$500k but <\$10M >=\$500k but <\$10M TOTAL	(a) Advertising / Marketing (a) African American (a) Advertising /	(b) Financial / Investment Services (b) Asian/Pacific Islander (b) Financial /	(c) Claims Services (c) Latino/Hispanic	(d) Facilities	TABLE 3C Tota (e) Human Resources TABLE 3C Tota (e) Human Resources TABLE 3D T (e) Multi-Ethnic	MINORITY BUSIN Technology MINORITY BUSIN Total Diverse Spend TOTAL BLED VETERAN B Total Diverse (f) Information Technology	tracts Signed (\$) (g) Office Supplies ESS ENTERPRIS e Paid Suppliers (g) Office Supplies LESS ENTERPRIS (g) Office Supplies USINESS ENTER Spend (\$) (g) Office Supplies	(h) Print Services ES (MBE) (#) (h) Print Services ES (MBE) PRISES (DVBE) (h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL <\$50k >=\$50k but <\$100k >=\$100k but <\$500k >=\$500k but <\$500k >=\$500k but <\$10M >=\$500k but <\$10M >=\$500k but <\$10M TOTAL	(a) Advertising / Marketing (a) African American (a) Advertising /	(b) Financial / Investment Services (b) Asian/Pacific Islander (b) Financial /	(c) Claims Services (c) Latino/Hispanic	(d) Facilities	TABLE 3C Total (e) Human Resources TABLE 3C Total (e) Human Resources TABLE 3D T (e) Multi-Ethnic TABLE 4A - DISA (e) Human Resources	MINORITY BUSIN Technology MINORITY BUSIN Technology	ESS ENTERPRIS (g) Office Supplies Paid Suppliers (g) Office Supplies (g) Office Supplies USINESS ENTERPRIS (g) Office Supplies USINESS ENTERPRIS (g) Office Supplies USINESS ENTERPRIS USINESS ENTERPRIS USINESS ENTERPRIS USINESS ENTERPRIS USINESS ENTERPRIS USINESS ENTERPRIS	(h) Print Services ES (MBE) (#) (h) Print Services ES (MBE) PRISES (DVBE) (h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL <\$50k >=\$50k but <\$100k >=\$100k but <\$500k >=\$500k but <\$500k >=\$500k but <\$10M >=\$500k but <\$10M >=\$500k but <\$10M TOTAL	(a) Advertising / Marketing (a) African American (a) Advertising /	(b) Financial / Investment Services (b) Asian/Pacific Islander (b) Financial /	(c) Claims Services (c) Latino/Hispanic	(d) Facilities	TABLE 3C Total (e) Human Resources TABLE 3C Total (e) Human Resources TABLE 3D T (e) Multi-Ethnic TABLE 4A - DISA (e) Human Resources	MINORITY BUSIN Technology MINORITY BUSIN Total Diverse Spend TOTAL BLED VETERAN B Total Diverse (f) Information Technology	LESS ENTERPRIS (g) Office Supplies Paid Suppliers (g) Office Supplies (g) Office Supplies (ii) by Ethnicity USINESS ENTERPRIS (g) Office Supplies USINESS ENTERT Spend (s) (g) Office Supplies	(h) Print Services ES (MBE) (#) (h) Print Services ES (MBE) PRISES (DVBE) (h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL <\$50k >=\$50k but <\$100k >=\$100k but <\$500k >=\$500k but <\$500k >=\$500k but <\$10M >=\$500k but <\$10M >=\$500k but <\$10M TOTAL	(a) Advertising / Marketing (a) African American (a) African American	(b) Financial / Investment Services (b) Asian/Pacific Islander (b) Financial / Investment Services	(c) Claims Services (c) Latino/Hispanic	(d) Facilities	TABLE 4B - DISA T	MINORITY BUSIN Number of Unique (f) Information Technology MINORITY BUSIN Number of Unique (f) Information Technology MINORITY BUSIN Technology MINORITY BUSIN Otal Diverse Spend TOTAL BLED VETERAN B Total Diverse (f) Information Technology BLED VETERAN Biotal Dollars in Con	ESS ENTERPRIS (g) Office Supplies Paid Suppliers (g) Office Supplies (g) Office Supplies USINESS ENTERPRIS (g) Office Supplies USINESS ENTERPRIS (g) Office Supplies USINESS ENTERPRIS USINESS ENTERPRIS USINESS ENTERPRIS USINESS ENTERPRIS USINESS ENTERPRIS USINESS ENTERPRIS	(h) Print Services ES (MBE) (#) (h) Print Services ES (MBE) PRISES (DVBE) (h) Print Services	(i) Professional Services (i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment (I) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL



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	TABLE 4C - DISABLED VETERAN BUSINESS ENTERPRISES (DVBE)														
	Total Number of Unique Paid Suppliers (#)														
	(a) Advertising / (b) Financial / (e) Human (f) Information (g) Office (i) Professional (l) Travel / (m) Legal														
	Marketing	Investment Services	(c) Claims Services	(d) Facilities	Resources	Technology	Supplies	(h) Print Services	Services	(j) Telecom	(k) Real Estate	Entertainment	Services	(n) Other	TOTAL
<\$50k															
>= \$50k but < \$100k															
>= \$100k but < \$500k															
>= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M															
>= 10M															
TOTAL															

	TABLE 5.A - LESBIAN, GAY, BISEXUAL, TRANSGENDER BUSINESS ENTERPRISES (LGBTBE)														
	Total Diverse Spend (\$)														
	(a) Advertising /	(b) Financial /			(e) Human	(f) Information	(g) Office		(i) Professional			(l) Travel /	(m) Legal		
	Marketing	Investment Services	(c) Claims Services	(d) Facilities	Resources	Technology	Supplies	(h) Print Services	Services	(i) Telecom	(k) Real Estate	Entertainment	Services	(n) Other	TOTAL
TOTAL															

				TABLE 5	5B - LESBIAN, GAY, B	ISEXUAL, TRANSGE	NDER BUSINES	S ENTERPRISES (LGBT	BE)						
					Te	otal Dollars in Cont	racts Signed (\$)								
	(a) Advertising /	(b) Financial /			(e) Human	(f) Information	(g) Office		(i) Professional			(l) Travel /	(m) Legal		
	Marketing	Investment Services	(c) Claims Services	(d) Facilities	Resources	Technology	Supplies	(h) Print Services	Services	(i) Telecom	(k) Real Estate	Entertainment	Services	(n) Other	TOTAL
TOTAL				,		,					,				·

				TABLE !	5C - LESBIAN, GAY, E	ISEXUAL, TRANSGI	ENDER BUSINES	S ENTERPRISES (LGBT	BE)						
					Tota	l Number of Unique	Paid Suppliers	(#)							
	(a) Advertising /	(b) Financial /			(e) Human	(f) Information	(g) Office		(i) Professional			(l) Travel /	(m) Legal		
	Marketing	Investment Services	(c) Claims Services	(d) Facilities	Resources	Technology	Supplies	(h) Print Services	Services	(j) Telecom	(k) Real Estate	Entertainment	Services	(n) Other	TOTAL
<\$50k															
>= \$50k but < \$100k															
>= \$100k but < \$500k															
>= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M															
>= 10M															
TOTAL															

					TABLE 6A - MU	LTI-CERTIFIED BUS	SINESS ENTERP	RISES (MCBE)							
						Total Diverse	Spend (\$)								
	(a) Advertising /	(b) Financial /			(e) Human	(f) Information	(g) Office		(i) Professional			(l) Travel /	(m) Legal		
	Marketing	Investment Services	(c) Claims Services	(d) Facilities	Resources	Technology	Supplies	(h) Print Services	Services	(i) Telecom	(k) Real Estate	Entertainment	Services	(n) Other	TOTAL
TOTAL															
					TABLE 6B - MU	LTI-CERTIFIED BUS	SINESS ENTERP	RISES (MCBE)							

					TABLE 6B - MUI	TI-CERTIFIED BUS	INESS ENTERPE	RISES (MCBE)							
					To	otal Dollars in Cont	racts Signed (\$)								
	(a) Advertising /	(b) Financial /			(e) Human	(f) Information	(g) Office		(i) Professional			(l) Travel /	(m) Legal		
	Marketing	Investment Services	(c) Claims Services	(d) Facilities	Resources	Technology	Supplies	(h) Print Services	Services	(i) Telecom	(k) Real Estate	Entertainment	Services	(n) Other	TOTAL
TOTAL															

					TABLE 6C - MII	LTI-CERTIFIED BUS	INFSS ENTERP	RISES (MCBE)							
						mber of Unique Pai									
					1 Otal Nu			1613 (#)							
	(a) Advertising /	(b) Financial /			(e) Human	(f) Information	(g) Office		(i) Professional			(l) Travel /	(m) Legal		
	Marketing	Investment Services	(c) Claims Services	(d) Facilities	Resources	Technology	Supplies	(h) Print Services	Services	(j) Telecom	(k) Real Estate	Entertainment	Services	(n) Other	TOTAL
<\$50k															
>= \$50k but < \$100k															
>= \$100k but < \$500k															
>= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M															
>= 10M															
TOTAL															

					TABLE 6D - MUI	LTI-CERTIFIED BU	JSINESS ENTERPRISES (MCBE)
					To	otal Diverse Spend	(S) by Ethnicity
		(b) Asian/Pacific					
	(a) African American	Islander	(c) Latino/Hispanic	(d) American Indian	(e) Multi-Ethnic	TOTAL	
TOTAL							



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		TABLE 6E - MULTI-CERTIFIED BUSINESS ENTERPRISES MCBE)
		Number of Multi-Certified Business Enterprises by Certification Combination (#)
	TOTAL	
WBE / MBE		
WBE / DVBE		
WBE / LGBTE		
MBE / DVBE		
MBE / LGBTE		
DVBE / LGBTE		
WBE / MBE / DVBE		
WBE / MBE / LGBTE		
WBE/ DVBE / LGBTE		
MBE / DVBE / LGBTE		
WBE / MBE / DVBE / LGBTE		
TOTAL		

SUMMARY OF PROC	UREMENT SPEND
1. Total Diverse Spend (\$)	
2. Total Procurement Spend (\$)	
% Diverse Spend	

	SUMMARY BY CE	ERTIFICATION	
	Total Diverse Spend	Total Dollars in Contracts Signed (\$)	Total Number of Unique Paid Suppliers (#)
WBE			
MBE			
DVBE			
LGBTBE			
MCBE			
TOTAL			

	SUMMAI	RY BY INDUSTRY CATEGO	RY	
Alexandria Of salaria	Total Procurement Spend Overall (\$)	Total Diverse Spend (\$)	Total Dollars in Contracts Signed (\$)	Total Number of Unique Paid Suppliers (#)
Advertising/Marketing				
Financial/Investment Services				
Claims Services				
Facilities				
Human Resources				
Information Technology				
Office Supplies				
Print Services				
Professional Services				
Telecom				
Real Estate				
Travel/Entertainment				
Legal Services				
Other				
TOTAL				



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					TAKT 5. CI	OREG		IVERSITI							
						TABLE 1 - TOTAL I	PROCUREMENT								
						Total Procurem	ent Spend (\$)								
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(i) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL	Marketing	investment services	(c) claims services	(u) racinites	Resources	reciniology	Зиррисэ	(II) I I III SCIVICES	Scivices	III Telecom	(R) Real Estate	Entertainment	Scrvices	Injoiner	TOTAL
					TABLE 2/	- WOMEN BUSINE	SS ENTERPRISE	S (WBE)							
						Total Diverse		,			,				
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(i) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															-
					TARLE 2	B - WOMEN BUSINE	SS ENTERPRISE	S (WRF)							
						otal Dollars in Con									
	(a) Advertising /	(b) Financial /	() (1) (1)	(D.D. 1994	(e) Human	(f) Information	(g) Office		(i) Professional	(D. m. 1	are the	(l) Travel /	(m) Legal	63.00	mom
TOTAL	Marketing	Investment Services	(c) Claims Services	(d) Facilities	Resources	Technology	Supplies	(h) Print Services	Services	(j) Telecom	(k) Real Estate	Entertainment	Services	(n) Other	TOTAL
		•													
						- WOMEN BUSINE Number of Uniqu									
	(a) Advertising /	(b) Financial /			(e) Human	(f) Information	(g) Office		(i) Professional			(l) Travel /	(m) Legal		
\$50k	Marketing	Investment Services	(c) Claims Services	(d) Facilities	Resources	Technology	Supplies	(h) Print Services	Services	(i) Telecom	(k) Real Estate	Entertainment	Services	(n) Other	TOTAL
: \$50k but < \$100k															
: \$100k but < \$500k : \$500k but < \$1M															
\$1M but < \$5M															
: \$5M but < \$10M : 10M	<u> </u>	<u> </u>		<u> </u>					<u> </u>		<u> </u>				
TOTAL															
					TABLE 3A	- MINORITY BUSIN		ES (MBE)							
	(a) Advertising /	(b) Financial /	1	1	(e) Human	Total Diverse	Spend (\$) (g) Office		(i) Professional			(D Travel /	(m) Legal	1	
	Marketing	Investment Services	(c) Claims Services	(d) Facilities	Resources	Technology	Supplies	(h) Print Services	Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	Services	(n) Other	TOTAL
TOTAL															
					TABLE 3B	- MINORITY BUSIN	IESS ENTERPRIS	ES (MBE)							
					Т	otal Dollars in Con	tracts Signed (\$)		,		,				
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL				1				31		W	•				
					TABLE 3C	- MINORITY BUSIN	IESS ENTERPRIS	ES (MBE)							
						Number of Uniqu									
	(a) Advertising /	(b) Financial /	(a) Chalana Camalana	CD Fordish .	(e) Human	(f) Information		Go Paint Country	(i) Professional	(D) TI-1	Go Bard Fatata	(l) Travel /	(m) Legal	6-2 Out	TOTAL
\$50k	Marketing	Investment Services	(c) Claims Services	(d) Facilities	Resources	Technology	Supplies	(h) Print Services	Services	(j) Telecom	(k) Real Estate	Entertainment	Services	(n) Other	TOTAL
\$50k but < \$100k \$100k but < \$500k															
\$500k but < \$1M															
: \$1M but < \$5M : \$5M but < \$10M															
10M															
TOTAL															
						- MINORITY BUSIN		ES (MBE)							
		(b) Asia: (D-16)		<u> </u>	Т	otal Diverse Spend	(\$) by Ethnicity								
	(a) African American	(b) Asian/Pacific Islander	(c) Latino/Hispanic	(d) American Indian	(e) Multi-Ethnic	TOTAL									
TOTAL															
					TABLE 4A - DISA	ABLED VETERAN B		PRISES (DVBE)							
	(a) Advertising /	(h) Financial /			(a) Human	Total Diverse (f) Information	Spend (\$) (g) Office		(i) Professional			(I) Travel /	(m) Legal	1	
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															
					TABLE 4B - DISA	ABLED VETERAN B	USINESS ENTER	PRISES (DVBE)							
					T	otal Dollars in Con	tracts Signed (\$)								
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL	marketing	investment services	(c) Gains Services	(u) racinties	nesources	recullology	Supplies	(ii) Finit Services	Services	U) Telecom	(n) near estate	anter tallillent	Jei vices	(ii) Other	TOTAL



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elecom (k) Real Estate	(l) Travel / Estate Entertainment	(m) Legal Services (n) Othe	r TOTAL
elecom (k) Real Estate			r TOTAL
elecom (k) Real Estate	Estate Entertainment	Services (n) Othe	r TOTAL
		1	

				TABLE 5	5A - LESBIAN, GAY, I	BISEXUAL, TRANSGE	ENDER BUSINES	S ENTERPRISES (LGBT	BE)						
						Total Diverse S	Spend (\$)								
	(a) Advertising /	(b) Financial /			(e) Human	(f) Information	(g) Office		(i) Professional			(l) Travel /	(m) Legal		
	Marketing	Investment Services	(c) Claims Services	(d) Facilities	Resources	Technology	Supplies	(h) Print Services	Services	(i) Telecom	(k) Real Estate	Entertainment	Services	(n) Other	TOTAL
TOTAL															

				TABLE 5	B - LESBIAN, GAY, I	BISEXUAL, TRANSGE	NDER BUSINES	S ENTERPRISES (LGBT	BE)						
					Т	otal Dollars in Cont	racts Signed (\$)								
	(a) Advertising /	(b) Financial /			(e) Human	(f) Information	(g) Office		(i) Professional			(l) Travel /	(m) Legal		
	Marketing	Investment Services	(c) Claims Services	(d) Facilities	Resources	Technology	Supplies	(h) Print Services	Services	(i) Telecom	(k) Real Estate	Entertainment	Services	(n) Other	TOTAL
TOTAL															

				TABLE !	5C - LESBIAN, GAY, E	SISEXUAL, TRANSGI	ENDER BUSINES	S ENTERPRISES (LGBT	BE)						
					Tota	l Number of Unique	Paid Suppliers	(#)							
	(a) Advertising /	(b) Financial /			(e) Human	(f) Information	(g) Office		(i) Professional			(l) Travel /	(m) Legal		
	Marketing	Investment Services	(c) Claims Services	(d) Facilities	Resources	Technology	Supplies	(h) Print Services	Services	(j) Telecom	(k) Real Estate	Entertainment	Services	(n) Other	TOTAL
<\$50k															
>= \$50k but < \$100k															
>= \$100k but < \$500k															
>= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M															
>= 10M															
TOTAL															

					TABLE 6A - MU	LTI-CERTIFIED BUS	INESS ENTERPI	RISES (MCBE)							
						Total Diverse S	pend (\$)								
	(a) Advertising /	(b) Financial /			(e) Human	(f) Information	(g) Office		(i) Professional			(l) Travel /	(m) Legal		
	Marketing	Investment Services	(c) Claims Services	(d) Facilities	Resources	Technology	Supplies	(h) Print Services	Services	(i) Telecom	(k) Real Estate	Entertainment	Services	(n) Other	TOTAL
TOTAL															
					TABLE 6B - MU	ILTI-CERTIFIED BUS	INESS ENTERPI	RISES (MCBE)							

					TABLE 6B - MU	LTI-CERTIFIED BUS	SINESS ENTERP	RISES (MCBE)							
					T	otal Dollars in Cont	racts Signed (\$)								
	(a) Advertising /	(b) Financial /			(e) Human	(f) Information	(g) Office		(i) Professional			(l) Travel /	(m) Legal		
	Marketing	Investment Services	(c) Claims Services	(d) Facilities	Resources	Technology	Supplies	(h) Print Services	Services	(i) Telecom	(k) Real Estate	Entertainment	Services	(n) Other	TOTAL
TOTAL															

					TABLE 6C - MU	LTI-CERTIFIED BUS	SINESS ENTERP	RISES (MCBE)							
					Total Nu	mber of Unique Pai	d Diverse Suppl	iers (#)							
	(a) Advertising /	(b) Financial /			(e) Human	(f) Information	(g) Office		(i) Professional			(l) Travel /	(m) Legal		
	Marketing	Investment Services	(c) Claims Services	(d) Facilities	Resources	Technology	Supplies	(h) Print Services	Services	(j) Telecom	(k) Real Estate	Entertainment	Services	(n) Other	TOTAL
<\$50k															
>= \$50k but < \$100k															
>= \$100k but < \$500k															
>= \$500k but < \$1M															í
>= \$1M but < \$5M															
>= \$5M but < \$10M															
>= 10M															
TOTAL															

					TABLE 6D - MUI	LTI-CERTIFIED BU	ISINESS ENTERPRISES (MCBE)
					To	otal Diverse Spend	(\$) by Ethnicity
		(b) Asian/Pacific					
	(a) African American	Islander	(c) Latino/Hispanic	(d) American Indian	(e) Multi-Ethnic	TOTAL	
TOTAL							



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		TABLE 6E - MULTI-CERTIFIED BUSINESS ENTERPRISES MCBE)
		Number of Multi-Certified Business Enterprises by Certification Combination (#)
	TOTAL	
WBE / MBE		
WBE / DVBE		
WBE / LGBTE		
MBE / DVBE		
MBE / LGBTE		
DVBE / LGBTE		
WBE / MBE / DVBE		
WBE / MBE / LGBTE		
WBE/ DVBE / LGBTE		
MBE / DVBE / LGBTE		
WBE / MBE / DVBE / LGBTE		
TOTAL		

SUMMARY OF PROC	UREMENT SPEND
1. Total Diverse Spend (\$)	
2. Total Procurement Spend (\$)	
% Diverse Spend	

	SUMMARY BY CE	ERTIFICATION	
	Total Diverse Spend	Total Dollars in Contracts Signed (\$)	Total Number of Unique Paid Suppliers (#)
WBE			
MBE			
DVBE			
LGBTBE			
MCBE			
TOTAL			

	SUMMAI	RY BY INDUSTRY CATEGO	RY	
Alexandria Of salaria	Total Procurement Spend Overall (\$)	Total Diverse Spend (\$)	Total Dollars in Contracts Signed (\$)	Total Number of Unique Paid Suppliers (#)
Advertising/Marketing				
Financial/Investment Services				
Claims Services				
Facilities				
Human Resources				
Information Technology				
Office Supplies				
Print Services				
Professional Services				
Telecom				
Real Estate				
Travel/Entertainment				
Legal Services				
Other				
TOTAL				



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PART 3: CHARTS - INSURER SUPPLIER DIVERSITY
WASHINGTON

					rani 3. Ci	WASHIN		IVERSITI							
						TABLE 1 - TOTAL P	ROCUREMENT								
						Total Procureme	nt Spend (\$)								
	(a) Advertising /	(b) Financial /	(a) Claima Camilana	CD F	(e) Human	(f) Information	(g) Office	G.) Polos Comiles	(i) Professional	(1) m-1	da Barl Fatata	(l) Travel /	(m) Legal	6-2 Out	TOTAL
TOTAL	Marketing	Investment Services	(c) Claims Services	(d) Facilities	Resources	Technology	Supplies	(h) Print Services	Services	(i) Telecom	(k) Real Estate	Entertainment	Services	(n) Other	TOTAL
					TABLE 2/	A - WOMEN BUSINE	SS ENTERPRISE	S (WBE)							
						Total Diverse									
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional	(i) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal	(n) Other	TOTAL
TOTAL	Marketing	investment services	(c) Claims Services	(u) racinues	Resources	Technology	Supplies	(II) Print Services	Services	(II) Telecom	(R) Real Estate	Entertainment	Services	(II) Other	TOTAL
								2 (21)							
						B - WOMEN BUSINES otal Dollars in Cont		S (WBE)							
	(a) Advertising /	(b) Financial /			(e) Human	(f) Information	(g) Office		(i) Professional			(l) Travel /	(m) Legal		
TOTAL	Marketing	Investment Services	(c) Claims Services	(d) Facilities	Resources	Technology	Supplies	(h) Print Services	Services	(j) Telecom	(k) Real Estate	Entertainment	Services	(n) Other	TOTAL
TOTAL															
						- WOMEN BUSINES									
	(a) Advertising /	(b) Financial /			(e) Human	(f) Information	(g) Office	(#)	(i) Professional			(l) Travel /	(m) Legal		
-¢50k	Marketing	Investment Services	(c) Claims Services	(d) Facilities	Resources	Technology	Supplies	(h) Print Services	Services	(i) Telecom	(k) Real Estate	Entertainment	Services	(n) Other	TOTAL
<\$50k >= \$50k but < \$100k															
>= \$100k but < \$500k >= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M >= 10M						 									
TOTAL															
					TABLE 3A	- MINORITY BUSIN		ES (MBE)							
						Total Diverse				1					
		(b) Financial /			(e) Human	(f) Information	(g) Office		(i) Professional			(l) Travel /	(m) Legal		TOTAL
l	(a) Advertising / Marketing		(c) Claims Services	(d) Facilities	Resources	Technology	Supplies	(h) Print Services	Services	(j) Telecom	(k) Real Estate	Entertainment	Services	(n) Other	TOTAL
TOTAL	Marketing	Investment Services	(c) Claims Services	(d) Facilities	Resources	Technology	Supplies	(h) Print Services	Services	(j) Telecom	(k) Real Estate	Entertainment	Services	(n) Other	IUIAL
TOTAL	Marketing		(c) Claims Services	(d) Facilities					Services	(j) Telecom	(k) Real Estate	Entertainment	Services	(n) Other	TOTAL
TOTAL	Marketing	Investment Services	(c) Claims Services	(d) Facilities	TABLE 3B	- MINORITY BUSIN	ESS ENTERPRIS tracts Signed (\$)			(j) Telecom	(k) Real Estate			(n) Other	TOTAL
TOTAL	Marketing (a) Advertising /	Investment Services (b) Financial /			TABLE 3B T (e) Human	- MINORITY BUSIN otal Dollars in Cont	ESS ENTERPRIS tracts Signed (\$) (g) Office	ES (MBE)	(i) Professional			(l) Travel /	(m) Legal		
TOTAL	Marketing	Investment Services	(c) Claims Services	(d) Facilities (d) Facilities	TABLE 3B	- MINORITY BUSIN	ESS ENTERPRIS tracts Signed (\$)			(j) Telecom	(k) Real Estate			(n) Other	TOTAL
	Marketing (a) Advertising /	Investment Services (b) Financial /			TABLE 3B T (e) Human Resources	- MINORITY BUSIN otal Dollars in Cont (f) Information Technology	ESS ENTERPRIS tracts Signed (\$) (g) Office Supplies	ES (MBE) (h) Print Services	(i) Professional			(l) Travel /	(m) Legal		
	Marketing (a) Advertising /	Investment Services (b) Financial /			TABLE 3B T (e) Human Resources TABLE 3C	- MINORITY BUSIN otal Dollars in Cont (f) Information Technology - MINORITY BUSIN	ESS ENTERPRIS tracts Signed (\$) (g) Office Supplies	ES (MBE) (h) Print Services ES (MBE)	(i) Professional			(l) Travel /	(m) Legal		
	(a) Advertising / Marketing (a) Advertising /	(b) Financial / Investment Services (b) Financial / Investment Services	(c) Claims Services	(d) Facilities	TABLE 3B T (e) Human Resources TABLE 3C Tota (e) Human	- MINORITY BUSIN otal Dollars in Cont (f) Information Technology - MINORITY BUSIN I Number of Unique (f) Information	ESS ENTERPRIS tracts Signed (\$) (g) Office Supplies ESS ENTERPRIS Paid Suppliers (g) Office	(h) Print Services ES (MBE) (#)	(i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment	(m) Legal Services (m) Legal	(n) Other	TOTAL
TOTAL	(a) Advertising / Marketing	(b) Financial / Investment Services			TABLE 3B T (e) Human Resources TABLE 3C Tota	- MINORITY BUSIN otal Dollars in Cont (f) Information Technology - MINORITY BUSIN I Number of Unique	ESS ENTERPRIS (g) Office Supplies ESS ENTERPRIS Paid Suppliers	ES (MBE) (h) Print Services ES (MBE)	(i) Professional Services			(I) Travel / Entertainment	(m) Legal Services		
TOTAL -<\$50k >= \$50k but < \$100k	(a) Advertising / Marketing (a) Advertising /	(b) Financial / Investment Services (b) Financial / Investment Services	(c) Claims Services	(d) Facilities	TABLE 3B T (e) Human Resources TABLE 3C Tota (e) Human	- MINORITY BUSIN otal Dollars in Cont (f) Information Technology - MINORITY BUSIN I Number of Unique (f) Information	ESS ENTERPRIS tracts Signed (\$) (g) Office Supplies ESS ENTERPRIS Paid Suppliers (g) Office	(h) Print Services ES (MBE) (#)	(i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment	(m) Legal Services (m) Legal	(n) Other	TOTAL
TOTAL <	(a) Advertising / Marketing (a) Advertising /	(b) Financial / Investment Services (b) Financial / Investment Services	(c) Claims Services	(d) Facilities	TABLE 3B T (e) Human Resources TABLE 3C Tota (e) Human	- MINORITY BUSIN otal Dollars in Cont (f) Information Technology - MINORITY BUSIN I Number of Unique (f) Information	ESS ENTERPRIS tracts Signed (\$) (g) Office Supplies ESS ENTERPRIS Paid Suppliers (g) Office	(h) Print Services ES (MBE) (#)	(i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment	(m) Legal Services (m) Legal	(n) Other	TOTAL
TOTAL <\$50k >= \$50k but < \$100k >= \$510bk but < \$500k >= \$510bk but < \$5M	(a) Advertising / Marketing (a) Advertising /	(b) Financial / Investment Services (b) Financial / Investment Services	(c) Claims Services	(d) Facilities	TABLE 3B T (e) Human Resources TABLE 3C Tota (e) Human	- MINORITY BUSIN otal Dollars in Cont (f) Information Technology - MINORITY BUSIN I Number of Unique (f) Information	ESS ENTERPRIS tracts Signed (\$) (g) Office Supplies ESS ENTERPRIS Paid Suppliers (g) Office	(h) Print Services ES (MBE) (#)	(i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment	(m) Legal Services (m) Legal	(n) Other	TOTAL
TOTAL <\$550k >=\$550k but <\$100k >=\$100k but <\$500k >=\$500k but <\$51M >=\$51M but <\$5M >=\$58 but <\$10M >=\$550 but <\$10M >=\$10 but <\$10M	(a) Advertising / Marketing (a) Advertising /	(b) Financial / Investment Services (b) Financial / Investment Services	(c) Claims Services	(d) Facilities	TABLE 3B T (e) Human Resources TABLE 3C Tota (e) Human	- MINORITY BUSIN otal Dollars in Cont (f) Information Technology - MINORITY BUSIN I Number of Unique (f) Information	ESS ENTERPRIS tracts Signed (\$) (g) Office Supplies ESS ENTERPRIS Paid Suppliers (g) Office	(h) Print Services ES (MBE) (#)	(i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment	(m) Legal Services (m) Legal	(n) Other	TOTAL
TOTAL <\$50k = \$50k but < \$100k = \$500k but < \$500k >= \$500k but < \$51M = \$11M but < \$5M = \$5M but < \$10M	(a) Advertising / Marketing (a) Advertising /	(b) Financial / Investment Services (b) Financial / Investment Services	(c) Claims Services	(d) Facilities	TABLE 3B T (e) Human Resources TABLE 3C Tota (e) Human	- MINORITY BUSIN otal Dollars in Cont (f) Information Technology - MINORITY BUSIN I Number of Unique (f) Information	ESS ENTERPRIS tracts Signed (\$) (g) Office Supplies ESS ENTERPRIS Paid Suppliers (g) Office	(h) Print Services ES (MBE) (#)	(i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment	(m) Legal Services (m) Legal	(n) Other	TOTAL
TOTAL <\$550k >=\$550k but <\$100k >=\$100k but <\$500k >=\$500k but <\$51M >=\$51M but <\$5M >=\$58 but <\$10M >=\$550 but <\$10M >=\$10 but <\$10M	(a) Advertising / Marketing (a) Advertising /	(b) Financial / Investment Services (b) Financial / Investment Services	(c) Claims Services	(d) Facilities	TABLE 3B T (e) Human Resources TABLE 3C Tota (e) Human Resources	- MINORITY BUSIN otal Dollars in Cont (f) Information Technology - MINORITY BUSIN Number of Unique (f) Information Technology	ESS ENTERPRIS tracts Signed (\$) (g) Office Supplies ESS ENTERPRIS Paid Suppliers (g) Office Supplies ESS ENTERPRIS	(h) Print Services ES (MBE) (h) Print Services (h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment	(m) Legal Services (m) Legal	(n) Other	TOTAL
TOTAL <\$550k >=\$550k but <\$100k >=\$100k but <\$500k >=\$500k but <\$51M >=\$51M but <\$5M >=\$58 but <\$10M >=\$550 but <\$10M >=\$10 but <\$10M	(a) Advertising / Marketing (a) Advertising /	(b) Financial / Investment Services (b) Financial / Investment Services	(c) Claims Services	(d) Facilities	TABLE 3B T (e) Human Resources TABLE 3C Tota (e) Human Resources	- MINORITY BUSIN otal Dollars in Cont (f) Information Technology - MINORITY BUSIN Number of Unique (f) Information Technology	ESS ENTERPRIS tracts Signed (\$) (g) Office Supplies ESS ENTERPRIS Paid Suppliers (g) Office Supplies ESS ENTERPRIS	(h) Print Services ES (MBE) (h) Print Services (h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment	(m) Legal Services (m) Legal	(n) Other	TOTAL
TOTAL <\$550k <\$550k but <\$100k >\$500k but <\$500k >\$500k but <\$500k >\$500k but <\$500k >\$500k but <\$500 >\$500k but <\$500k \$500k but <\$500k but <\$500k but <\$500k \$500k but <\$500k but <	(a) Advertising / Marketing (a) Advertising /	(b) Financial / Investment Services (b) Financial / Investment Services	(c) Claims Services	(d) Facilities	TABLE 3B T (e) Human Resources TABLE 3C Tota (e) Human Resources	- MINORITY BUSIN otal Dollars in Cont (f) Information Technology - MINORITY BUSIN Number of Unique (f) Information Technology	ESS ENTERPRIS tracts Signed (\$) (g) Office Supplies ESS ENTERPRIS Paid Suppliers (g) Office Supplies ESS ENTERPRIS	(h) Print Services ES (MBE) (h) Print Services (h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment	(m) Legal Services (m) Legal	(n) Other	TOTAL
TOTAL <\$550k <\$550k but <\$100k >\$500k but <\$500k >\$500k but <\$500k >\$500k but <\$500k >\$500k but <\$500 >\$500k but <\$500k \$500k but <\$500k but <\$500k but <\$500k \$500k but <\$500k but <	(a) Advertising / Marketing (a) Advertising / Marketing (a) Advertising / Marketing	(b) Financial / Investment Services (b) Financial / Investment Services (b) Financial / Investment Services	(c) Claims Services (c) Claims Services	(d) Facilities (d) Facilities	TABLE 3B T (e) Human Resources TABLE 3C Tota (e) Human Resources	- MINORITY BUSIN otal Dollars in Cont (f) Information Technology - MINORITY BUSIN Number of Unique (f) Information Technology - MINORITY BUSIN OTAL DIVERSE Spend	ESS ENTERPRIS tracts Signed (\$) (g) Office Supplies ESS ENTERPRIS Paid Suppliers (g) Office Supplies ESS ENTERPRIS	(h) Print Services ES (MBE) (h) Print Services (h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment	(m) Legal Services (m) Legal	(n) Other	TOTAL
TOTAL <\$550k <\$550k but <\$100k >\$500k but <\$500k >\$500k but <\$500k >\$500k but <\$500k >\$500k but <\$500 >\$500k but <\$500k \$500k but <\$500k but <\$500k but <\$500k \$500k but <\$500k but <	(a) Advertising / Marketing (a) Advertising /	(b) Financial / Investment Services (b) Financial / Investment Services	(c) Claims Services	(d) Facilities	TABLE 3B T (e) Human Resources TABLE 3C Tota (e) Human Resources	- MINORITY BUSIN otal Dollars in Cont (f) Information Technology - MINORITY BUSIN Number of Unique (f) Information Technology	ESS ENTERPRIS tracts Signed (\$) (g) Office Supplies ESS ENTERPRIS Paid Suppliers (g) Office Supplies ESS ENTERPRIS	(h) Print Services ES (MBE) (h) Print Services (h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment	(m) Legal Services (m) Legal	(n) Other	TOTAL
TOTAL <\$50k >= \$50k but < \$100k >= \$500k but < \$500k >= \$500k but < \$5M >= \$5M but < \$1M >= 10M TOTAL	(a) Advertising / Marketing (a) Advertising / Marketing (a) Advertising / Marketing	(b) Financial / Investment Services (b) Financial / Investment Services (b) Financial / Investment Services	(c) Claims Services (c) Claims Services	(d) Facilities (d) Facilities	TABLE 3B T (e) Human Resources TABLE 3C Tota (e) Human Resources	- MINORITY BUSIN otal Dollars in Cont (f) Information Technology - MINORITY BUSIN Number of Unique (f) Information Technology - MINORITY BUSIN OTAL DIVERSE Spend	ESS ENTERPRIS tracts Signed (\$) (g) Office Supplies ESS ENTERPRIS Paid Suppliers (g) Office Supplies ESS ENTERPRIS	(h) Print Services ES (MBE) (h) Print Services (h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment	(m) Legal Services (m) Legal	(n) Other	TOTAL
TOTAL <\$50k >= \$50k but < \$100k >= \$500k but < \$500k >= \$500k but < \$5M >= \$5M but < \$1M >= 10M TOTAL	(a) Advertising / Marketing (a) Advertising / Marketing (a) Advertising / Marketing	(b) Financial / Investment Services (b) Financial / Investment Services (b) Financial / Investment Services	(c) Claims Services (c) Claims Services	(d) Facilities (d) Facilities	TABLE 3B T (e) Human Resources TABLE 3C Tota (e) Human Resources TABLE 3D T (e) Multi-Ethnic	- MINORITY BUSIN otal Dollars in Com (f) Information Technology - MINORITY BUSIN Number of Unique (f) Information Technology - MINORITY BUSIN Otal Diverse Spend TOTAL	ESS ENTERPRIS (g) Office Supplies ESS ENTERPRIS Paid Supplies (g) Office Supplies (g) Office Supplies (g) Office Supplies (g) Office Supplies	(h) Print Services ES (MBE) (h) Print Services (h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment	(m) Legal Services (m) Legal	(n) Other	TOTAL
TOTAL <\$50k >= \$50k but < \$100k >= \$500k but < \$500k >= \$500k but < \$5M >= \$5M but < \$1M >= 10M TOTAL	(a) Advertising / Marketing (a) Advertising / Marketing (a) Advertising / Marketing	(b) Financial / Investment Services (b) Financial / Investment Services (b) Financial / Investment Services (b) Asian/Pacific Islander	(c) Claims Services (c) Claims Services	(d) Facilities (d) Facilities	TABLE 3B T (e) Human Resources TABLE 3C Tota (e) Human Resources TABLE 3D T (e) Multi-Ethnic	- MINORITY BUSIN otal Dollars in Cont (f) Information Technology - MINORITY BUSIN Number of Unique (f) Information Technology - MINORITY BUSIN otal Diverse Spend TOTAL	ESS ENTERPRIS (g) Office Supplies ESS ENTERPRIS Paid Suppliers (g) Office Supplies	(h) Print Services ES (MBE) (h) Print Services (h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment (I) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL <\$50k = \$50k but < \$100k = \$100k but < \$500k = \$500k but < \$500k = \$500k but < \$1M = \$1M but < \$1M = \$10M TOTAL TOTAL	(a) Advertising / Marketing (a) Advertising / Marketing (a) Advertising / Marketing	(b) Financial / Investment Services (b) Financial / Investment Services (b) Financial / Investment Services (b) Asian/Pacific Islander (b) Financial /	(c) Claims Services (c) Claims Services (c) Latino/Hispanic	(d) Facilities (d) Facilities	TABLE 3B T (e) Human Resources TABLE 3C Tota (e) Human Resources TABLE 3D T (e) Multi-Ethnic	- MINORITY BUSIN otal Dollars in Cont (f) Information Technology - MINORITY BUSIN I Number of Unique (f) Information Technology - MINORITY BUSIN otal Diverse Spend TOTAL BLED VETERAN BUSIN Total Diverse (f) Information	ESS ENTERPRIS (g) Office Supplies SSS ENTERPRIS Paid Suppliers (g) Office (g) Office (g) Office	(h) Print Services ES (MBE) (h) Print Services (h) Print Services ES (MBE)	(i) Professional Services (i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment (I) Travel / Entertainment	(m) Legal Services (m) Legal Services	(n) Other	TOTAL
TOTAL <\$50k >= \$50k but < \$100k >= \$500k but < \$500k >= \$500k but < \$5M >= \$5M but < \$1M >= 10M TOTAL	(a) Advertising / Marketing (a) Advertising / Marketing (a) Advertising / Marketing	(b) Financial / Investment Services (b) Financial / Investment Services (b) Financial / Investment Services (b) Asian/Pacific Islander	(c) Claims Services (c) Claims Services	(d) Facilities (d) Facilities	TABLE 3B T (e) Human Resources TABLE 3C Tota (e) Human Resources TABLE 3D T (e) Multi-Ethnic	- MINORITY BUSIN otal Dollars in Cont (f) Information Technology - MINORITY BUSIN Number of Unique (f) Information Technology - MINORITY BUSIN otal Diverse Spend TOTAL	ESS ENTERPRIS (g) Office Supplies ESS ENTERPRIS Paid Suppliers (g) Office Supplies	(h) Print Services ES (MBE) (h) Print Services (h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment (I) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL <\$50k = \$50k but < \$100k = \$100k but < \$500k = \$500k but < \$500k = \$500k but < \$1M = \$1M but < \$1M = \$10M TOTAL TOTAL	(a) Advertising / Marketing (a) Advertising / Marketing (a) Advertising / Marketing	(b) Financial / Investment Services (b) Financial / Investment Services (b) Financial / Investment Services (b) Asian/Pacific Islander (b) Financial /	(c) Claims Services (c) Claims Services (c) Latino/Hispanic	(d) Facilities (d) Facilities	TABLE 3B T (e) Human Resources TABLE 3C Tota (e) Human Resources TABLE 3D T (e) Multi-Ethnic TABLE 4A - DIS/	- MINORITY BUSIN otal Dollars in Com (f) Information Technology - MINORITY BUSIN Number of Unique (f) Information Technology - MINORITY BUSIN otal Diverse Spend TOTAL MBLED VETERAN BU Total Diverse (f) Information Technology	ESS ENTERPRIS (g) Office Supplies ESS ENTERPRIS Paid Supplies Supplies (g) Office Supplies	(h) Print Services ES (MBE) (h) Print Services (h) Print Services ES (MBE) (h) Print Services (h) Print Services	(i) Professional Services (i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment (I) Travel / Entertainment	(m) Legal Services (m) Legal Services	(n) Other	TOTAL
TOTAL <\$50k = \$50k but < \$100k = \$100k but < \$500k = \$500k but < \$500k = \$500k but < \$1M = \$1M but < \$1M = \$10M TOTAL TOTAL	(a) Advertising / Marketing (a) Advertising / Marketing (a) Advertising / Marketing	(b) Financial / Investment Services (b) Financial / Investment Services (b) Financial / Investment Services (b) Asian/Pacific Islander (b) Financial /	(c) Claims Services (c) Claims Services (c) Latino/Hispanic	(d) Facilities (d) Facilities	TABLE 3B T (e) Human Resources TABLE 3C Tota (e) Human Resources TABLE 3D T (e) Multi-Ethnic TABLE 4A - DISA (e) Human Resources	- MINORITY BUSIN otal Dollars in Cont (f) Information Technology - MINORITY BUSIN I Number of Unique (f) Information Technology - MINORITY BUSIN otal Diverse Spend TOTAL BLED VETERAN BUSIN Technology ABLED VETERAN BUSIN Technology	ESS ENTERPRIS (2) Office Supplies ESS ENTERPRIS (B) Office Supplies ESS ENTERPRIS (C) Office Supplies ESS ENTERPRIS (C) Office Supplies (S) by Ethnicity (G) Office Supplies (S) Description of the supplies (E) Office Supplies (E) Office Supplies (E) Office Supplies	(h) Print Services ES (MBE) (h) Print Services (h) Print Services ES (MBE) (h) Print Services (h) Print Services	(i) Professional Services (i) Professional Services (i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment (I) Travel / Entertainment	(m) Legal Services (m) Legal Services	(n) Other	TOTAL
TOTAL <\$50k = \$50k but < \$100k = \$100k but < \$500k = \$500k but < \$500k = \$500k but < \$1M = \$1M but < \$1M = \$10M TOTAL TOTAL	(a) Advertising / Marketing (a) Advertising / Marketing (a) Advertising / Marketing (a) African American (a) Advertising / Marketing	(b) Financial / Investment Services (b) Financial / Investment Services (b) Financial / Investment Services (b) Asian/Pacific Islander (b) Financial / Investment Services	(c) Claims Services (c) Claims Services (c) Latino/Hispanic (c) Claims Services	(d) Facilities (d) Facilities (d) American Indian (d) Facilities	TABLE 3B T (e) Human Resources TABLE 3C Tota (e) Human Resources TABLE 3D T (e) Multi-Ethnic TABLE 4A - DIS/ (e) Human Resources TABLE 4B - DIS/ (e) Human	- MINORITY BUSIN otal Dollars in Cont (f) Information Technology - MINORITY BUSIN Number of Unique (f) Information Technology - MINORITY BUSIN otal Diverse Spend TOTAL ABLED VETERAN BU Total Diverse (f) Information Technology	ESS ENTERPRIS (g) Office Supplies ESS ENTERPRIS Paid Supplies ESS ENTERPRIS (g) Office Supplies (g) Office Supplies (g) Office Supplies ESS ENTERPRIS (g) Office Supplies USINESS ENTERPRIS (g) Office Supplies (g) Office Supplies	(h) Print Services ES (MBE) (h) Print Services (h) Print Services ES (MBE) (h) Print Services (h) Print Services	(i) Professional Services (i) Professional Services (i) Professional Services (i) Professional Services	(j) Telecom	(k) Real Estate (k) Real Estate	(I) Travel / Entertainment (I) Travel / Entertainment (I) Travel / Entertainment	(m) Legal Services (m) Legal Services (m) Legal Services	(n) Other (n) Other (n) Other	TOTAL
TOTAL <\$50k = \$50k but < \$100k = \$100k but < \$500k = \$500k but < \$500k = \$500k but < \$1M = \$1M but < \$1M = \$10M TOTAL TOTAL	(a) Advertising / Marketing (a) Advertising / Marketing (a) Advertising / Marketing (a) African American	(b) Financial / Investment Services (b) Financial / Investment Services (b) Financial / Investment Services (b) Asian/Pacific Islander (b) Financial / Investment Services	(c) Claims Services (c) Claims Services (c) Latino/Hispanic	(d) Facilities (d) Facilities	TABLE 3B T (e) Human Resources TABLE 3C Tota (e) Human Resources TABLE 3D T (e) Multi-Ethnic TABLE 4A - DIS/	- MINORITY BUSIN otal Dollars in Cont (f) Information Technology - MINORITY BUSIN I Number of Unique (f) Information Technology - MINORITY BUSIN otal Diverse Spend TOTAL BLED VETERAN BUSIN Technology ABLED VETERAN BUSIN Technology	ESS ENTERPRIS (2) Office Supplies ESS ENTERPRIS (B) Office Supplies ESS ENTERPRIS (C) Office Supplies ESS ENTERPRIS (C) Office Supplies (S) by Ethnicity (G) Office Supplies (S) Description of the supplies (E) Office Supplies (E) Office Supplies (E) Office Supplies	(h) Print Services ES (MBE) (h) Print Services (h) Print Services ES (MBE) (h) Print Services (h) Print Services	(i) Professional Services (i) Professional Services (i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment (I) Travel / Entertainment (I) Travel / Entertainment	(m) Legal Services (m) Legal Services	(n) Other	TOTAL



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	TABLE 4C - DISABLED VETERAN BUSINESS ENTERPRISES (DVBE)														
	Total Number of Unique Paid Suppliers (#)														
	(a) Advertising /	(b) Financial /			(e) Human	(f) Information	(g) Office		(i) Professional			(l) Travel /	(m) Legal		
	Marketing	Investment Services	(c) Claims Services	(d) Facilities	Resources	Technology	Supplies	(h) Print Services	Services	(j) Telecom	(k) Real Estate	Entertainment	Services	(n) Other	TOTAL
<\$50k															
>= \$50k but < \$100k															
>= \$100k but < \$500k															
>= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M					1										
>= 10M															
TOTAL															

	TABLE 5A - LESBIAN, GAY, BISEXUAL, TRANSGENDER BUSINESS ENTERPRISES (LGBTBE)														
Total Diverse Spend (\$)															
	(a) Advertising / (b) Financial / (e) Human (f) Information (g) Office (i) Professional (l) Travel / (m) Legal														
	Marketing	Investment Services	(c) Claims Services	(d) Facilities	Resources	Technology	Supplies	(h) Print Services	Services	(i) Telecom	(k) Real Estate	Entertainment	Services	(n) Other	TOTAL
TOTAL	TOTAL														
				mant n	D I DODIAN CAN F	MODULIAL MD ANGOL	VIDED DISCUSSES	C DAMED DE LODO (1 ODE	ID D)						

	TABLE 5B - LESBIAN, GAY, BISEXUAL, TRANSGENDER BUSINESS ENTERPRISES (LGBTBE)														
	Total Dollars in Contracts Signed (\$)														
	(a) Advertising /	(b) Financial /			(e) Human	(f) Information	(g) Office		(i) Professional			(l) Travel /	(m) Legal		
	Marketing Investment Services (c) Claims Services (d) Facilities Resources Technology Supplies (h) Print Services Services (j) Telecom (k) Real Estate Entertainment Services (n) Other TOTAL													TOTAL	
TOTAL															

	TABLE 5C - LESBIAN, GAY, BISEXUAL, TRANSGENDER BUSINESS ENTERPRISES (LGBTBE)														
	Total Number of Unique Paid Suppliers (#)														
	(a) Advertising /	(b) Financial /			(e) Human	(f) Information	(g) Office		(i) Professional			(l) Travel /	(m) Legal		
	Marketing	Investment Services	(c) Claims Services	(d) Facilities	Resources	Technology	Supplies	(h) Print Services	Services	(j) Telecom	(k) Real Estate	Entertainment	Services	(n) Other	TOTAL
<\$50k															
>= \$50k but < \$100k	50k but < \$100k														
>= \$100k but < \$500k															
>= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M															
>= 10M															
TOTAL															

	TABLE 6A - MULTI-CERTIFIED BUSINESS ENTERPRISES (MCBE)														
Total Diverse Spend (\$)															
	(a) Advertising / (b) Financial / (e) Human (f) Information (g) Office (i) Professional (I) Travel / (m) Legal														
	Marketing Investment Services (c) Claims Services (d) Facilities Resources Technology Supplies (h) Print Services Services (i) Telecom (k) Real Estate Entertainment Services (n) Other TOTAL														
TOTAL															
	TABLE 6B - MULTI-CERTIFIED BUSINESS ENTERPRISES (MCBE)														

	TABLE 6B - MULTI-CERTIFIED BUSINESS ENTERPRISES (MCBE)														
					T	otal Dollars in Cont	racts Signed (\$)								
	(a) Advertising / (b) Financial / (e) Human (f) Information (g) Office (i) Professional (l) Travel / (m) Legal														
	Marketing	Investment Services	(c) Claims Services	(d) Facilities	Resources	Technology	Supplies	(h) Print Services	Services	(i) Telecom	(k) Real Estate	Entertainment	Services	(n) Other	TOTAL
TOTAL															

	TABLE 6C - MULTI-CERTIFIED BUSINESS ENTERPRISES (MCBE)														
	Total Number of Unique Paid Diverse Suppliers (#)														
	(a) Advertising /	(b) Financial /			(e) Human	(f) Information	(g) Office		(i) Professional			(l) Travel /	(m) Legal		
	Marketing	Investment Services	(c) Claims Services	(d) Facilities	Resources	Technology	Supplies	(h) Print Services	Services	(j) Telecom	(k) Real Estate	Entertainment	Services	(n) Other	TOTAL
<\$50k															
>= \$50k but < \$100k															
>= \$100k but < \$500k															
>= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M															
>= 10M															
TOTAL															

	TABLE 6D - MULTI-CERTIFIED BUSINESS ENTERPRISES (MCBE)													
	Total Diverse Spend (\$) by Ethnicity													
		(b) Asian/Pacific												
	(a) African American Islander (c) Latino/Hispanic (d) American Indian (e) Multi-Ethnic TOTAL													
TOTAL														



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	TABLE 6E - MULTI-CERTIFIED BUSINESS ENTERPRISES MCBE)											
	Number of Multi-Certified Business Enterprises by Certification Combination (#)											
TOTAL	······································											
WBE / MBE												
WBE / DVBE												
WBE / LGBTE MBE / DVBE												
MBE / DVBE												
MBE / LGBTE DVBE / LGBTE												
DVBE / LGBTE												
WBE / MBE / DVBE												
WBE / MBE / LGBTE												



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WBE/ DVBE / LGBTE	
MBE / DVBE / LGBTE	
WBE / MBE / DVBE / LGBTE	
TOTAL	

SUMMARY OF PROC	UREMENT SPEND
1. Total Diverse Spend (\$)	
2. Total Procurement Spend (\$)	
% Diverse Spend	

SUMMARY BY CERTIFICATION												
	Total Diverse Spend	Total Dollars in Contracts Signed (\$)	Total Number of Unique Paid Suppliers (#)									
WBE												
MBE												
DVBE												
LGBTBE												
MCBE												
TOTAL												

SUMMARY BY INDUSTRY CATEGORY				
Advertising/Marketing	Total Procurement Spend Overall (\$)	Total Diverse Spend (\$)	Total Dollars in Contracts Signed (\$)	Total Number of Unique Paid Suppliers (#)
Financial/Investment Services				
Claims Services				
Facilities				
Human Resources				
Information Technology				
Office Supplies				
Print Services				
Professional Services				
Telecom				
Real Estate				
Travel/Entertainment				
Legal Services				
Other				
TOTAL				