



2017 MULTISTATE INSURANCE DIVERSITY SURVEY

State of California · District of Columbia
State of Oregon · State of Washington

NARRATIVE – INSURER SUPPLIER DIVERSITY

1. Does your company / group have a **supplier diversity policy statement**?

- Yes
 No, but will be creating one within the next 12 months
 No

A supplier diversity policy statement is any language that refers to the company's / group's policies in regards to supplier diversity, with the goal of procuring goods and services from diverse businesses.

If yes, provide the supplier diversity policy statement below: _____

- Provide a list of all documents in which the statement can be found (i.e. website, company / group report, board charter, etc.): _____
- *If the statement is available online, provide link here:* _____

If no, but will be creating one within the next 12 months, provide a timeline for when your company / group expects the policy statement to be completed and any other details available at this time (i.e. policy language, policy creation team, etc.): _____

If no, please explain why: _____

2. Does your company / group have a **supplier diversity program**?

- Yes
 No, but will be creating one within the next 12 months
 No

A supplier diversity program is any formal plan and / or structure that has been setup specifically for the company / group to implement its supplier diversity policy statements.

If yes, provide an overview of the program: _____

If no, but will be creating one within the next 12 months, provide a timeline for when your company / group expects the program to begin and any other details available at this time (i.e. program plan, program director, etc.): _____

If no, please explain why: _____

3. Does your company / group conduct outreach specifically to diverse businesses? Yes No

If **yes**, respond to parts **a, b, c, and d** below.

- a. Share all company / group outreach and communication strategies and practices that are conducted specifically to diverse businesses: _____
- b. Share any outreach and communication strategies and practices about supplier diversity conducted internally to company / group employees: _____
- c. Check below all outreach and communication practices in which your company / group engages:

EVENTS – seminars, meet-and-greets, summits, etc.

- Host matchmaking
- Host supplier diversity events
- Internal Awards Program
- Participate in matchmaking
- Participate in supplier diversity events
- Sponsor matchmaking
- Sponsor supplier diversity events

Share the name of an event you attended / hosted that has best guided and / or influenced growth of your supplier diversity efforts: _____

MEDIA – advertising, announcements, interviews, webinars, etc.

- Traditional media (newspaper, television commercial, etc.)
- Ethnic media outlets
- Social media; please specify: _____
- Trade publications

Share the name of a media group or outlet that has best guided and / or influenced growth of your supplier diversity efforts: _____

ORGANIZATIONS – membership, affiliation, sponsorship, etc.

- Member of a certification agency
- Member of ethnic chamber of commerce
- Member/affiliate of other organization, please specify: _____

Share the name of an organization that has best guided and / or influenced growth of your supplier diversity efforts: _____

PROGRAMS – mentorship, training, locator, etc.

- Diverse supplier registration portal
- Manage and run a supplier diversity mentorship program (in-house)
- Participate in a supplier diversity mentorship program
- Subscriber to a supplier locator program (or 3rd party service that identifies diverse suppliers)
- Operate a website dedicated to a supplier diversity program
Provide link here: _____
- Technical assistance / training program for diverse suppliers

Share the name of a program that has best guided and / or influenced growth of your supplier diversity efforts: _____

OTHER, please specify: _____

d. Explain how, and to what extent, these strategies and practices have been successful in establishing relationships with diverse businesses: _____

4. Does your company / group require and / or encourage procurement with Veteran Owned Business Enterprises (VOBEs)? Yes No

5. Does your company / group require and / or encourage procurement with Disabled Owned Business Enterprises (DOBEs)? Yes No

6. Does your company / group require and/or encourage its primary suppliers to subcontract with diverse businesses? Yes No

If yes:

a. Do you track procurement spend with Tier 2 diverse suppliers? Yes No

b. Please explain: _____

7. Does your company / group set internal targets or goals in regards to its supplier diversity statement and / or program? Yes No

If yes, explain: _____

8. Describe in detail any updates, progress, and / or best practices established by your company / group with regards to supplier diversity; include any awards or recognition received for supplier diversity work:

9. Additional Comments: _____

10. Provide the most accurate and direct information for the primary, secondary, and general points of contact for your company / group's supplier diversity operations for interested diverse business enterprises:

Primary – Name, Title, Phone Number, Email, Physical Address

Secondary – Name, Title, Phone Number, Email, Physical Address

General (optional) – Name, Title, Phone Number, Email, Physical Address



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CHARTS - INSURER SUPPLIER DIVERSITY NATIONAL

TABLE 1 - TOTAL PROCUREMENT

Total Procurement Spend (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

TABLE 2A - WOMEN BUSINESS ENTERPRISES (WBE)

Total Diverse Spend (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

TABLE 2B - WOMEN BUSINESS ENTERPRISES (WBE)

Total Dollars in Contracts Signed (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

TABLE 2C - WOMEN BUSINESS ENTERPRISES (WBE)

Total Number of Unique Paid Suppliers (#)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k															
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>=\$500k but <\$1M															
>=\$1M but <\$5M															
>=\$5M but <\$10M															
>=\$10M															
TOTAL															

TABLE 3A - MINORITY BUSINESS ENTERPRISES (MBE)

Total Diverse Spend (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

TABLE 3B - MINORITY BUSINESS ENTERPRISES (MBE)

Total Dollars in Contracts Signed (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

TABLE 3C - MINORITY BUSINESS ENTERPRISES (MBE)

Total Number of Unique Paid Suppliers (#)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
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>=\$5M but <\$10M															
>=\$10M															
TOTAL															

TABLE 3D - MINORITY BUSINESS ENTERPRISES (MBE)

Total Diverse Spend (\$) by Ethnicity						
	(a) African American	(b) Asian/Pacific Islander	(c) Latino/Hispanic	(d) American Indian	(e) Multi-Ethnic	TOTAL
TOTAL						

TABLE 4A - DISABLED VETERAN BUSINESS ENTERPRISES (DVBE)

Total Diverse Spend (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

TABLE 4B - DISABLED VETERAN BUSINESS ENTERPRISES (DVBE)

Total Dollars in Contracts Signed (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															



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CHARTS - INSURER SUPPLIER DIVERSITY NATIONAL

TABLE 4C - DISABLED VETERAN BUSINESS ENTERPRISES (DVBE)

Total Number of Unique Paid Suppliers (#)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
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>= \$10M															
TOTAL															

TABLE 5A - LESBIAN, GAY, BISEXUAL, TRANSGENDER BUSINESS ENTERPRISES (LGBTBE)

Total Diverse Spend (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

TABLE 5B - LESBIAN, GAY, BISEXUAL, TRANSGENDER BUSINESS ENTERPRISES (LGBTBE)

Total Dollars in Contracts Signed (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

TABLE 5C - LESBIAN, GAY, BISEXUAL, TRANSGENDER BUSINESS ENTERPRISES (LGBTBE)

Total Number of Unique Paid Suppliers (#)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
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>= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M															
>= \$10M															
TOTAL															

TABLE 6A - MULTI-CERTIFIED BUSINESS ENTERPRISES (MCBE)

Total Diverse Spend (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

TABLE 6B - MULTI-CERTIFIED BUSINESS ENTERPRISES (MCBE)

Total Dollars in Contracts Signed (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

TABLE 6C - MULTI-CERTIFIED BUSINESS ENTERPRISES (MCBE)

Total Number of Unique Paid Diverse Suppliers (#)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
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TOTAL															



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CHARTS - INSURER SUPPLIER DIVERSITY NATIONAL

TABLE 6D - MULTI-CERTIFIED BUSINESS ENTERPRISES (MCBE)
Total Diverse Spend (\$) by Ethnicity

	(a) African American	(b) Asian/Pacific Islander	(c) Latino/Hispanic	(d) American Indian	(e) Multi-Ethnic	TOTAL
TOTAL						

TABLE 6E - MULTI-CERTIFIED BUSINESS ENTERPRISES (MCBE)
Number of Multi-Certified Business Enterprises by Certification Combination (#)

	TOTAL
WBE / MBE	
WBE / DVBE	
WBE / LGTBTE	
MBE / DVBE	
MBE / LGTBTE	
DVBE / LGTBTE	
WBE / MBE / DVBE	
WBE / MBE / LGTBTE	
WBE / DVBE / LGTBTE	
MBE / DVBE / LGTBTE	
WBE / MBE / DVBE / LGTBTE	
TOTAL	

TABLE 7A - VETERAN-OWNED BUSINESS ENTERPRISES (VOBE)
Total Diverse Spend (\$)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

TABLE 7B - VETERAN-OWNED BUSINESS ENTERPRISES (VOBE)
Total Dollars in Contracts Signed (\$)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

TABLE 7C - VETERAN-OWNED BUSINESS ENTERPRISES (VOBE)
Total Number of Unique Paid Suppliers (#)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k															
>= \$50k but < \$100k															
>= \$100k but < \$500k															
>= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M															
>= 10M															
TOTAL															

SUMMARY OF PROCUREMENT SPEND

1. Total Diverse Spend (\$)	
2. Total Procurement Spend (\$)	
% Diverse Spend	

SUMMARY BY CERTIFICATION

	Total Diverse Spend (\$)	Total Dollars in Contracts Signed (\$)	Total Number of Unique Paid Suppliers (#)
WBE			
MBE			
DVBE			
LGBTBTE			
MCBE			
TOTAL			

SUMMARY BY INDUSTRY CATEGORY

	Total Procurement Spend Overall (\$)	Total Diverse Spend (\$)	Total Dollars in Contracts Signed (\$)	Total Number of Unique Paid Suppliers (#)
Advertising/Marketing				
Financial/Investment Services				
Claims Services				
Facilities				
Human Resources				
Information Technology				
Office Supplies				
Print Services				
Professional Services				
Telecom				
Real Estate				
Travel/Entertainment				
Legal Services				



COPY

2017 MULTISTATE INSURANCE DIVERSITY SURVEY

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CHARTS - INSURER SUPPLIER DIVERSITY NATIONAL

Other				
TOTAL				



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CHARTS - INSURER SUPPLIER DIVERSITY CALIFORNIA

TABLE 1 - TOTAL PROCUREMENT

Total Procurement Spend (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

TABLE 2A - WOMEN BUSINESS ENTERPRISES (WBE)

Total Diverse Spend (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

TABLE 2B - WOMEN BUSINESS ENTERPRISES (WBE)

Total Dollars in Contracts Signed (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

TABLE 2C - WOMEN BUSINESS ENTERPRISES (WBE)

Total Number of Unique Paid Suppliers (#)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
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>= 10M															
TOTAL															

TABLE 3A - MINORITY BUSINESS ENTERPRISES (MBE)

Total Diverse Spend (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

TABLE 3B - MINORITY BUSINESS ENTERPRISES (MBE)

Total Dollars in Contracts Signed (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

TABLE 3C - MINORITY BUSINESS ENTERPRISES (MBE)

Total Number of Unique Paid Suppliers (#)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
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>= 10M															
TOTAL															

TABLE 3D - MINORITY BUSINESS ENTERPRISES (MBE)

Total Diverse Spend (\$) by Ethnicity						
	(a) African American	(b) Asian/Pacific Islander	(c) Latino/Hispanic	(d) American Indian	(e) Multi-Ethnic	TOTAL
TOTAL						

TABLE 4A - DISABLED VETERAN BUSINESS ENTERPRISES (DVBE)

Total Diverse Spend (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

TABLE 4B - DISABLED VETERAN BUSINESS ENTERPRISES (DVBE)

Total Dollars in Contracts Signed (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															



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CHARTS - INSURER SUPPLIER DIVERSITY CALIFORNIA

TABLE 4C - DISABLED VETERAN BUSINESS ENTERPRISES (DVBE)

Total Number of Unique Paid Suppliers (#)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
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>= \$5M but < \$10M															
>= \$10M															
TOTAL															

TABLE 5A - LESBIAN, GAY, BISEXUAL, TRANSGENDER BUSINESS ENTERPRISES (LGBTBE)

Total Diverse Spend (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

TABLE 5B - LESBIAN, GAY, BISEXUAL, TRANSGENDER BUSINESS ENTERPRISES (LGBTBE)

Total Dollars in Contracts Signed (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

TABLE 5C - LESBIAN, GAY, BISEXUAL, TRANSGENDER BUSINESS ENTERPRISES (LGBTBE)

Total Number of Unique Paid Suppliers (#)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
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>= \$10M															
TOTAL															

TABLE 6A - MULTI-CERTIFIED BUSINESS ENTERPRISES (MCBE)

Total Diverse Spend (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

TABLE 6B - MULTI-CERTIFIED BUSINESS ENTERPRISES (MCBE)

Total Dollars in Contracts Signed (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

TABLE 6C - MULTI-CERTIFIED BUSINESS ENTERPRISES (MCBE)

Total Number of Unique Paid Diverse Suppliers (#)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
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>= \$10M															
TOTAL															

TABLE 6D - MULTI-CERTIFIED BUSINESS ENTERPRISES (MCBE)

Total Diverse Spend (\$) by Ethnicity						
	(a) African American	(b) Asian/Pacific Islander	(c) Latino/Hispanic	(d) American Indian	(e) Multi-Ethnic	TOTAL
TOTAL						



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**CHARTS - INSURER SUPPLIER DIVERSITY
CALIFORNIA**

TABLE 6E - MULTI-CERTIFIED BUSINESS ENTERPRISES (MCBE)
Number of Multi-Certified Business Enterprises by Certification Combination (#)

TOTAL	
WBE / MBE	
WBE / DVBE	
WBE / LGBTE	
MBE / DVBE	
MBE / LGBTE	
DVBE / LGBTE	
WBE / MBE / DVBE	
WBE / MBE / LGBTE	
WBE / DVBE / LGBTE	
MBE / DVBE / LGBTE	
WBE / MBE / DVBE / LGBTE	
TOTAL	

TABLE 7A - VETERAN-OWNED BUSINESS ENTERPRISES (VOBE)
Total Diverse Spend (\$)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

TABLE 7B - VETERAN-OWNED BUSINESS ENTERPRISES (VOBE)
Total Dollars in Contracts Signed (\$)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

TABLE 7C - VETERAN-OWNED BUSINESS ENTERPRISES (VOBE)
Total Number of Unique Paid Suppliers (#)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k															
>=\$50k but < \$100k															
>=\$100k but < \$500k															
>=\$500k but < \$1M															
>=\$1M but < \$5M															
>=\$5M but < \$10M															
>=\$10M															
TOTAL															

SUMMARY OF PROCUREMENT SPEND

1. Total Diverse Spend (\$)	
2. Total Procurement Spend (\$)	
% Diverse Spend	

SUMMARY BY CERTIFICATION

	Total Diverse Spend (\$)	Total Dollars in Contracts Signed (\$)	Total Number of Unique Paid Suppliers (#)
WBE			
MBE			
DVBE			
LGBTE			
MCBE			
TOTAL			

SUMMARY BY INDUSTRY CATEGORY

	Total Procurement Spend Overall (\$)	Total Diverse Spend (\$)	Total Dollars in Contracts Signed (\$)	Total Number of Unique Paid Suppliers (#)
Advertising/Marketing				
Financial/Investment Services				
Claims Services				
Facilities				
Human Resources				
Information Technology				
Office Supplies				
Print Services				
Professional Services				
Telecom				
Real Estate				
Travel/Entertainment				
Legal Services				
Other				
TOTAL				



2017 MULTISTATE INSURANCE DIVERSITY SURVEY

State of California · District of Columbia
State of Oregon · State of Washington

CHARTS - INSURER SUPPLIER DIVERSITY DISTRICT OF COLUMBIA

TABLE 1 - TOTAL PROCUREMENT

Total Procurement Spend (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

TABLE 2A - WOMEN BUSINESS ENTERPRISES (WBE)

Total Diverse Spend (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

TABLE 2B - WOMEN BUSINESS ENTERPRISES (WBE)

Total Dollars in Contracts Signed (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

TABLE 2C - WOMEN BUSINESS ENTERPRISES (WBE)

Total Number of Unique Paid Suppliers (#)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k															
>=\$50k but <\$100k															
>=\$100k but <\$500k															
>=\$500k but <\$1M															
>=\$1M but <\$5M															
>=\$5M but <\$10M															
>=\$10M															
TOTAL															

TABLE 3A - MINORITY BUSINESS ENTERPRISES (MBE)

Total Diverse Spend (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

TABLE 3B - MINORITY BUSINESS ENTERPRISES (MBE)

Total Dollars in Contracts Signed (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

TABLE 3C - MINORITY BUSINESS ENTERPRISES (MBE)

Total Number of Unique Paid Suppliers (#)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k															
>=\$50k but <\$100k															
>=\$100k but <\$500k															
>=\$500k but <\$1M															
>=\$1M but <\$5M															
>=\$5M but <\$10M															
>=\$10M															
TOTAL															

TABLE 3D - MINORITY BUSINESS ENTERPRISES (MBE)

Total Diverse Spend (\$) by Ethnicity						
	(a) African American	(b) Asian/Pacific Islander	(c) Latino/Hispanic	(d) American Indian	(e) Multi-Ethnic	TOTAL
TOTAL						

TABLE 4A - DISABLED VETERAN BUSINESS ENTERPRISES (DVBE)

Total Diverse Spend (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

TABLE 4B - DISABLED VETERAN BUSINESS ENTERPRISES (DVBE)

Total Dollars in Contracts Signed (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															



2017 MULTISTATE INSURANCE DIVERSITY SURVEY

State of California · District of Columbia
State of Oregon · State of Washington

**CHARTS - INSURER SUPPLIER DIVERSITY
DISTRICT OF COLUMBIA**

TABLE 4C - DISABLED VETERAN BUSINESS ENTERPRISES (DVBE)
Total Number of Unique Paid Suppliers (#)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k															
>= \$50k but < \$100k															
>= \$100k but < \$500k															
>= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M															
>= \$10M															
TOTAL															

TABLE 5A - LESBIAN, GAY, BISEXUAL, TRANSGENDER BUSINESS ENTERPRISES (LGBTBE)
Total Diverse Spend (\$)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

TABLE 5B - LESBIAN, GAY, BISEXUAL, TRANSGENDER BUSINESS ENTERPRISES (LGBTBE)
Total Dollars in Contracts Signed (\$)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

TABLE 5C - LESBIAN, GAY, BISEXUAL, TRANSGENDER BUSINESS ENTERPRISES (LGBTBE)
Total Number of Unique Paid Suppliers (#)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k															
>= \$50k but < \$100k															
>= \$100k but < \$500k															
>= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M															
>= \$10M															
TOTAL															

TABLE 6A - MULTI-CERTIFIED BUSINESS ENTERPRISES (MCBE)
Total Diverse Spend (\$)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

TABLE 6B - MULTI-CERTIFIED BUSINESS ENTERPRISES (MCBE)
Total Dollars in Contracts Signed (\$)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

TABLE 6C - MULTI-CERTIFIED BUSINESS ENTERPRISES (MCBE)
Total Number of Unique Paid Diverse Suppliers (#)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k															
>= \$50k but < \$100k															
>= \$100k but < \$500k															
>= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M															
>= \$10M															
TOTAL															

TABLE 6D - MULTI-CERTIFIED BUSINESS ENTERPRISES (MCBE)
Total Diverse Spend (\$) by Ethnicity

	(a) African American	(b) Asian/Pacific Islander	(c) Latino/Hispanic	(d) American Indian	(e) Multi-Ethnic	TOTAL
TOTAL						



2017 MULTISTATE INSURANCE DIVERSITY SURVEY

State of California · District of Columbia
State of Oregon · State of Washington

CHARTS - INSURER SUPPLIER DIVERSITY DISTRICT OF COLUMBIA

TABLE 6E - MULTI-CERTIFIED BUSINESS ENTERPRISES (MCBE)
Number of Multi-Certified Business Enterprises by Certification Combination (#)

TOTAL	
WBE / MBE	
WBE / DVBE	
WBE / LGBTE	
MBE / DVBE	
MBE / LGBTE	
DVBE / LGBTE	
WBE / MBE / DVBE	
WBE / MBE / LGBTE	
WBE / DVBE / LGBTE	
MBE / DVBE / LGBTE	
WBE / MBE / DVBE / LGBTE	
TOTAL	

TABLE 7A - VETERAN-OWNED BUSINESS ENTERPRISES (VOBE)
Total Diverse Spend (\$)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

TABLE 7B - VETERAN-OWNED BUSINESS ENTERPRISES (VOBE)
Total Dollars in Contracts Signed (\$)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

TABLE 7C - VETERAN-OWNED BUSINESS ENTERPRISES (VOBE)
Total Number of Unique Paid Suppliers (#)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k															
>= \$50k but < \$100k															
>= \$100k but < \$500k															
>= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M															
>= \$10M															
TOTAL															

SUMMARY OF PROCUREMENT SPEND

1. Total Diverse Spend (\$)	
2. Total Procurement Spend (\$)	
% Diverse Spend	

SUMMARY BY CERTIFICATION

	Total Diverse Spend (\$)	Total Dollars in Contracts Signed (\$)	Total Number of Unique Paid Suppliers (#)
WBE			
MBE			
DVBE			
LGBTBE			
MCBE			
TOTAL			

SUMMARY BY INDUSTRY CATEGORY

	Total Procurement Spend Overall (\$)	Total Diverse Spend (\$)	Total Dollars in Contracts Signed (\$)	Total Number of Unique Paid Suppliers (#)
Advertising/Marketing				
Financial/Investment Services				
Claims Services				
Facilities				
Human Resources				
Information Technology				
Office Supplies				
Print Services				
Professional Services				
Telecom				
Real Estate				
Travel/Entertainment				
Legal Services				
Other				
TOTAL				



2017 MULTISTATE INSURANCE DIVERSITY SURVEY

State of California · District of Columbia
State of Oregon · State of Washington

CHARTS - INSURER SUPPLIER DIVERSITY OREGON

TABLE 1 - TOTAL PROCUREMENT

Total Procurement Spend (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

TABLE 2A - WOMEN BUSINESS ENTERPRISES (WBE)

Total Diverse Spend (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

TABLE 2B - WOMEN BUSINESS ENTERPRISES (WBE)

Total Dollars in Contracts Signed (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

TABLE 2C - WOMEN BUSINESS ENTERPRISES (WBE)

Total Number of Unique Paid Suppliers (#)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k															
>= \$50k but < \$100k															
>= \$100k but < \$500k															
>= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M															
>= 10M															
TOTAL															

TABLE 3A - MINORITY BUSINESS ENTERPRISES (MBE)

Total Diverse Spend (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

TABLE 3B - MINORITY BUSINESS ENTERPRISES (MBE)

Total Dollars in Contracts Signed (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

TABLE 3C - MINORITY BUSINESS ENTERPRISES (MBE)

Total Number of Unique Paid Suppliers (#)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k															
>= \$50k but < \$100k															
>= \$100k but < \$500k															
>= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M															
>= 10M															
TOTAL															

TABLE 3D - MINORITY BUSINESS ENTERPRISES (MBE)

Total Diverse Spend (\$) by Ethnicity						
	(a) African American	(b) Asian/Pacific Islander	(c) Latino/Hispanic	(d) American Indian	(e) Multi-Ethnic	TOTAL
TOTAL						

TABLE 4A - DISABLED VETERAN BUSINESS ENTERPRISES (DVBE)

Total Diverse Spend (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

TABLE 4B - DISABLED VETERAN BUSINESS ENTERPRISES (DVBE)

Total Dollars in Contracts Signed (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															



2017 MULTISTATE INSURANCE DIVERSITY SURVEY

State of California · District of Columbia
State of Oregon · State of Washington

**CHARTS - INSURER SUPPLIER DIVERSITY
OREGON**

TABLE 4C - DISABLED VETERAN BUSINESS ENTERPRISES (DVBE)
Total Number of Unique Paid Suppliers (#)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k															
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>= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M															
>= \$10M															
TOTAL															

TABLE 5A - LESBIAN, GAY, BISEXUAL, TRANSGENDER BUSINESS ENTERPRISES (LGBTBE)
Total Diverse Spend (\$)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

TABLE 5B - LESBIAN, GAY, BISEXUAL, TRANSGENDER BUSINESS ENTERPRISES (LGBTBE)
Total Dollars in Contracts Signed (\$)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

TABLE 5C - LESBIAN, GAY, BISEXUAL, TRANSGENDER BUSINESS ENTERPRISES (LGBTBE)
Total Number of Unique Paid Suppliers (#)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k															
>= \$50k but < \$100k															
>= \$100k but < \$500k															
>= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M															
>= \$10M															
TOTAL															

TABLE 6A - MULTI-CERTIFIED BUSINESS ENTERPRISES (MCBE)
Total Diverse Spend (\$)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

TABLE 6B - MULTI-CERTIFIED BUSINESS ENTERPRISES (MCBE)
Total Dollars in Contracts Signed (\$)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

TABLE 6C - MULTI-CERTIFIED BUSINESS ENTERPRISES (MCBE)
Total Number of Unique Paid Diverse Suppliers (#)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k															
>= \$50k but < \$100k															
>= \$100k but < \$500k															
>= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M															
>= \$10M															
TOTAL															

TABLE 6D - MULTI-CERTIFIED BUSINESS ENTERPRISES (MCBE)
Total Diverse Spend (\$) by Ethnicity

	(a) African American	(b) Asian/Pacific Islander	(c) Latino/Hispanic	(d) American Indian	(e) Multi-Ethnic	TOTAL
TOTAL						



2017 MULTISTATE INSURANCE DIVERSITY SURVEY

State of California · District of Columbia
State of Oregon · State of Washington

**CHARTS - INSURER SUPPLIER DIVERSITY
OREGON**

TABLE 6E - MULTI-CERTIFIED BUSINESS ENTERPRISES (MCBE)
Number of Multi-Certified Business Enterprises by Certification Combination (#)

TOTAL	
WBE / MBE	
WBE / DVBE	
WBE / LGTBE	
MBE / DVBE	
MBE / LGTBE	
DVBE / LGTBE	
WBE / MBE / DVBE	
WBE / MBE / LGTBE	
WBE / DVBE / LGTBE	
MBE / DVBE / LGTBE	
WBE / MBE / DVBE / LGTBE	
TOTAL	

TABLE 7A - VETERAN-OWNED BUSINESS ENTERPRISES (VOBE)
Total Diverse Spend (\$)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

TABLE 7B - VETERAN-OWNED BUSINESS ENTERPRISES (VOBE)
Total Dollars in Contracts Signed (\$)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

TABLE 7C - VETERAN-OWNED BUSINESS ENTERPRISES (VOBE)
Total Number of Unique Paid Suppliers (#)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k															
>= \$50k but < \$100k															
>= \$100k but < \$500k															
>= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M															
>= \$10M															
TOTAL															

SUMMARY OF PROCUREMENT SPEND

1. Total Diverse Spend (\$)	
2. Total Procurement Spend (\$)	
% Diverse Spend	

SUMMARY BY CERTIFICATION

	Total Diverse Spend (\$)	Total Dollars in Contracts Signed (\$)	Total Number of Unique Paid Suppliers (#)
WBE			
MBE			
DVBE			
LGBTBE			
MCBE			
TOTAL			

SUMMARY BY INDUSTRY CATEGORY

	Total Procurement Spend Overall (\$)	Total Diverse Spend (\$)	Total Dollars in Contracts Signed (\$)	Total Number of Unique Paid Suppliers (#)
Advertising/Marketing				
Financial/Investment Services				
Claims Services				
Facilities				
Human Resources				
Information Technology				
Office Supplies				
Print Services				
Professional Services				
Telecom				
Real Estate				
Travel/Entertainment				
Legal Services				
Other				
TOTAL				



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TABLE 1 - TOTAL PROCUREMENT

Total Procurement Spend (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

TABLE 2A - WOMEN BUSINESS ENTERPRISES (WBE)

Total Diverse Spend (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

TABLE 2B - WOMEN BUSINESS ENTERPRISES (WBE)

Total Dollars in Contracts Signed (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

TABLE 2C - WOMEN BUSINESS ENTERPRISES (WBE)

Total Number of Unique Paid Suppliers (#)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k															
>= \$50k but < \$100k															
>= \$100k but < \$500k															
>= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M															
>= 10M															
TOTAL															

TABLE 3A - MINORITY BUSINESS ENTERPRISES (MBE)

Total Diverse Spend (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

TABLE 3B - MINORITY BUSINESS ENTERPRISES (MBE)

Total Dollars in Contracts Signed (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

TABLE 3C - MINORITY BUSINESS ENTERPRISES (MBE)

Total Number of Unique Paid Suppliers (#)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k															
>= \$50k but < \$100k															
>= \$100k but < \$500k															
>= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M															
>= 10M															
TOTAL															

TABLE 3D - MINORITY BUSINESS ENTERPRISES (MBE)

Total Diverse Spend (\$) by Ethnicity						
	(a) African American	(b) Asian/Pacific Islander	(c) Latino/Hispanic	(d) American Indian	(e) Multi-Ethnic	TOTAL
TOTAL						

TABLE 4A - DISABLED VETERAN BUSINESS ENTERPRISES (DVBE)

Total Diverse Spend (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

TABLE 4B - DISABLED VETERAN BUSINESS ENTERPRISES (DVBE)

Total Dollars in Contracts Signed (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															



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WASHINGTON**

TABLE 4C - DISABLED VETERAN BUSINESS ENTERPRISES (DVBE)
Total Number of Unique Paid Suppliers (#)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k															
>= \$50k but < \$100k															
>= \$100k but < \$500k															
>= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M															
>= \$10M															
TOTAL															

TABLE 5A - LESBIAN, GAY, BISEXUAL, TRANSGENDER BUSINESS ENTERPRISES (LGBTBE)
Total Diverse Spend (\$)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

TABLE 5B - LESBIAN, GAY, BISEXUAL, TRANSGENDER BUSINESS ENTERPRISES (LGBTBE)
Total Dollars in Contracts Signed (\$)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

TABLE 5C - LESBIAN, GAY, BISEXUAL, TRANSGENDER BUSINESS ENTERPRISES (LGBTBE)
Total Number of Unique Paid Suppliers (#)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k															
>= \$50k but < \$100k															
>= \$100k but < \$500k															
>= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M															
>= \$10M															
TOTAL															

TABLE 6A - MULTI-CERTIFIED BUSINESS ENTERPRISES (MCBE)
Total Diverse Spend (\$)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

TABLE 6B - MULTI-CERTIFIED BUSINESS ENTERPRISES (MCBE)
Total Dollars in Contracts Signed (\$)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

TABLE 6C - MULTI-CERTIFIED BUSINESS ENTERPRISES (MCBE)
Total Number of Unique Paid Diverse Suppliers (#)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k															
>= \$50k but < \$100k															
>= \$100k but < \$500k															
>= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M															
>= \$10M															
TOTAL															

TABLE 6D - MULTI-CERTIFIED BUSINESS ENTERPRISES (MCBE)
Total Diverse Spend (\$) by Ethnicity

	(a) African American	(b) Asian/Pacific Islander	(c) Latino/Hispanic	(d) American Indian	(e) Multi-Ethnic	TOTAL
TOTAL						



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TABLE 6E - MULTI-CERTIFIED BUSINESS ENTERPRISES (MCBE)
Number of Multi-Certified Business Enterprises by Certification Combination (#)

TOTAL	
WBE / MBE	
WBE / DVBE	
WBE / LGBTE	
MBE / DVBE	
MBE / LGBTE	
DVBE / LGBTE	
WBE / MBE / DVBE	
WBE / MBE / LGBTE	



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WBE / DVBE / LGBTE	
MBE / DVBE / LGBTE	
WBE / MBE / DVBE / LGBTE	
TOTAL	

TABLE 7A - VETERAN-OWNED BUSINESS ENTERPRISES (VOBE)

Total Diverse Spend (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

TABLE 7B - VETERAN-OWNED BUSINESS ENTERPRISES (VOBE)

Total Dollars in Contracts Signed (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

TABLE 7C - VETERAN-OWNED BUSINESS ENTERPRISES (VOBE)

Total Number of Unique Paid Suppliers (#)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
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>= \$50k but < \$100k															
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>= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M															
>= 10M															
TOTAL															

SUMMARY OF PROCUREMENT SPEND

1. Total Diverse Spend (\$)	
2. Total Procurement Spend (\$)	
% Diverse Spend	

SUMMARY BY CERTIFICATION

	Total Diverse Spend (\$)	Total Dollars in Contracts Signed (\$)	Total Number of Unique Paid Suppliers (#)
WBE			
MBE			
DVBE			
LGBTBE			
MCBE			
TOTAL			

SUMMARY BY INDUSTRY CATEGORY

	Total Procurement Spend Overall (\$)	Total Diverse Spend (\$)	Total Dollars in Contracts Signed (\$)	Total Number of Unique Paid Suppliers (#)
Advertising/Marketing				
Financial/Investment Services				
Claims Services				
Facilities				
Human Resources				
Information Technology				
Office Supplies				
Print Services				
Professional Services				
Telecom				
Real Estate				
Travel/Entertainment				
Legal Services				
Other				
TOTAL				