					2013 INSURER SU	JPPLIER DIVE	RSITY SU	RVEY - CHART	S						
						NG YEAR: 2013									
					- KEI OKTII	TO TEARLED IS	ONEH ONN								
						NOMEN BUSINES		SES (WBE)							
					T	otal Diverse Sper									
	(a) Advertising /	(b) Financial /			=	(f) Information	(g) Office		(i) Professional			(I) Travel /			
TOTAL	Marketing \$ 31,517,978.14	Investment Services \$ 4,614,593.00	(c) Claims Services \$ 59,774,590.15	(d) Facilities \$ 183,959,276.41	(e) Human Resources	Technology	Supplies	(h) Print Services 8,482,287.02	Services	(j) Telecom	(k) Real Estate	Entertainment		(n) Other \$ 38,923,407.31	TOTAL \$ 432,667,372.35
TOTAL	\$ 31,517,976.14	\$ 4,614,593.00	\$ 59,774,590.15	\$ 103,959,276.41	\$ 20,720,762.03	\$ 29,142,130.34	\$ 1,433,573.74	\$ 0,402,207.02	\$ 41,333,009.30	\$ 646,730.39	\$ 2,115,363.67	\$ 1,312,046.90	\$ 0,000,712.07	\$ 30,923,407.31	\$ 432,007,372.33
					TARLE 1R - V	VOMEN BUSINES	SENTERPRI	SES (WRE)							
						ollars in Contracts									
	(a) Advertising /	(b) Financial /				(f) Information	(g) Office	1	(i) Professional			(I) Travel /			
	Marketing	Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	Technology	Supplies	(h) Print Services	Services	(j) Telecom	(k) Real Estate	Entertainment		(n) Other	TOTAL
TOTAL	\$ 80,439,570.97	\$ 8,837,678.00	\$ 112,995,437.06	\$ 633,011.94	\$ 107,047,195.54	\$ 450,369,030.50	\$8,079,774	\$ 119,660,758.86	\$ 100,057,257.52	\$ 411,948.23	\$ 73,228,048.20	\$ 1,890,189.00	\$ 14,881,826.45	\$ 26,390,361.55	\$ 1,104,922,087.82
						VOMEN BUSINES									
	(a) Advantisina (	(h) Financial (			i otai Numi	per of Unique Pai		) in 2013	(i) Drefessional	1		(I) Travel /	1		
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k	62	3	395	190	32	36	32	46	169	9	23	36	46	227	1306
>= \$50k but < \$100k	4	0	19	31	6	4	5	4	23	1	3	4	7	28	139
>= \$100k but < \$500k	13	1	44	41	7	18	4	8	48	1	4	4	6	30	229
>= \$500k but < \$1M	5	0	10	10	3	5	0	0	6	1	0	0	1	11	52
>= \$1M but < \$5M >= \$5M but < \$10M	2	2	2	21	1 0	5	0	3	7	0	0	0	2	9	54
>= \$5W BUT < \$10W >= 10M	1	0	0	2	1	0	0	0	0	0	0	0	0	0	9
TOTAL	88	6	473	299	50	70	41	61	254	12	30	44	62	305	1795
						INORITY BUSINE		ISES (MBE)							
	1 () 41 (1)	43 - 11:			Т	otal Diverse Sper						m =			
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL	\$ 22,875,757.51			\$ 213,472,722.07				(n) Print Services							\$ 618,035,360.85
. 31,72		.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	. 30,000,003.20										,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
					TABLE 2B - M	INORITY BUSINE	SS ENTERPR	ISES (MBE)							
					Total Do	ollars in Contracts	s Signed (\$) in	2013							
	(a) Advertising /	(b) Financial /				(f) Information	(g) Office		(i) Professional			(I) Travel /			
TOTAL	Marketing	Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	Technology	Supplies	(h) Print Services	Services	(j) Telecom	(k) Real Estate			(n) Other	TOTAL
TOTAL	\$ 3,450,447.82	\$ -	a 72,619,320.57	\$ 11,442,198.37	a 1,024,614.65	\$ 47,811,891.63	a 249,724.04	418,815.51	a 6,922,989.51	<b>\$ 45,774.00</b>	a 31,498.00	<b>a</b> 261,278.22	a 655,201.64	a 1,189,906.15	\$ 146,123,660.11
				_	TABLE 2C - M	INORITY BUSINE	SS ENTERPR	ISES (MBE)							
						per of Unique Pai									
	(a) Advertising /	(b) Financial /				(f) Information	(g) Office		(i) Professional			(I) Travel /			
	Marketing	Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	Technology	Supplies	(h) Print Services	Services	(j) Telecom	(k) Real Estate	Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k	30	2	443	124	13	70	17	31	82	7	11	51	24	200	1105
>= \$50k but < \$100k	2	0	40	22	2	13	1	3	12	0	3	4	3	21	126
>= \$100k but < \$500k >= \$500k but < \$1M	5	0	76 16	32 10	0 2	15 7	3	7 2	22 5	0	2	4	12	36 6	211 58
>= \$1M but < \$5M	3	1	5	28	2	6	0	4	3	0	0	0	0	8	60
>= \$5M but < \$10M	1	0	0	2	0	0	0	0	2	0	Ö	0	0	0	5
>= 10M	0	0	1	2	1	3	0	0	0	0	0	0	0	1	8
TOTAL	45	3	581	220	20	114	21	47	126	7	16	59	42	272	1573
					TABLE 2D M	INORITY BUSINE	SS ENTERER	ISES (MRE)							
						verse Spend (\$) b									
					Total Di	verse opena (\$) I	y Emilienty In	2013							
1		(h) A-1 (D15)													
1	(a) African American	(b) Asian/Pacific	(c) Latino/Hispanic	(d) American Indian	(e) Multi-Ethnic	TOTAL									
TOTAL	\$ 153.610.073.52					\$ 593.037.539.03									
101.7.2	1 100,010,010.02	2.0,000,100.00	+ 111,110,303.17	7 71,111,014,42	0,000,000.00										
					TABLE 3A - DISABL			ERPRISES (DVBE)							
					T	otal Diverse Sper									
	(a) Advertising /	(b) Financial /	(-) Ol-! C :	(.0.5	(-) II =	(f) Information	(g) Office	(h) P-1	(i) Professional	() T-:	#2 B	(I) Travel /	() 1 ( 2	(-) 5::	
TOTAL	Marketing	Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	Technology	Supplies	(h) Print Services	Services	(j) Telecom	(k) Real Estate	Entertainment		(n) Other	TOTAL
TOTAL	\$144,724	\$78,333	\$14,511,391	\$9,195,572	\$0	\$529,357	\$12,319	\$246,368	\$6,381,574	\$0	\$248,511	\$11,549	\$4,530,054	\$47,032,267	\$82,922,019
					TABLE 3B - DISABL	FD VETERAN BU	ISINESS ENTE	RPRISES (DVBE)							
						ollars in Contracts									
	(a) Advertising /	(b) Financial /			Total De	(f) Information	(g) Office	2013	(i) Professional	T T		(I) Travel /			
1	Marketing	Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	Technology	Supplies	(h) Print Services	Services	(j) Telecom	(k) Real Estate		(m) Legal Services	(n) Other	TOTAL
						\$245.670	\$n								\$736.851

	TABLE 3A - DISABLED VETERAN BUSINESS ENTERPRISES (DVBE)														
	Total Diverse Spend (\$) in 2013														
	(a) Advertising /	(b) Financial /				(f) Information	(g) Office		(i) Professional			(I) Travel /			
	Marketing	Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	Technology	Supplies	(h) Print Services	Services	(j) Telecom	(k) Real Estate	Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL	\$144,724	\$78,333	\$14,511,391	\$9,195,572	\$0	\$529,357	\$12,319	\$246,368	\$6,381,574	\$0	\$248,511	\$11,549	\$4,530,054	\$47,032,267	\$82,922,019
	TABLE 3B - DISABLED VETERAN BUSINESS ENTERPRISES (DVBE)														
	Total Dollars in Contracts Signed (\$) in 2013														
	(a) Advertising / (b) Financial / (f) Information (g) Office (i) Professional (l) Travel /														
	Marketing	Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	Technology	Supplies	(h) Print Services	Services	(j) Telecom	(k) Real Estate	Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL	\$53,117	\$0	\$17,288	\$0	\$0	\$245,670	\$0	\$0	\$0	\$0	\$0	\$0	\$47,798	\$372,978	\$736,851

					TABLE 3C - DISABL	ED VETERAN BU	SINESS ENTE	RPRISES (DVBE)							
	Total Number of Unique Paid Suppliers (#) in 2013														
	(a) Advertising /	(b) Financial /				(f) Information	(g) Office		(i) Professional			(I) Travel /			
	Marketing	Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	Technology	Supplies	(h) Print Services	Services	(j) Telecom	(k) Real Estate	Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k	4	0	9	10	0	3	1	1	14	0	2	4	4	18	70
>= \$50k but < \$100k	1	2	0	0	0	1	0	1	1	0	0	0	0	0	6
>= \$100k but < \$500k	0	0	0	2	0	2	0	1	2	0	1	0	0	2	10
>= \$500k but < \$1M	0	0	0	2	0	0	0	0	0	0	0	0	0	1	3
>= \$1M but < \$5M	0	0	0	3	0	0	0	0	0	0	0	0	1	1	5
>= \$5M but < \$10M	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1
>= 10M	0	0	1	0	0	0	0	0	0	0	0	0	0	1	2
TOTAL	5	2	10	17	0	6	1	3	18	0	3	4	5	23	97

	TABLE 4A - LESBIAN, GAY, BISEXUAL, TRANSGENDER BUSINESS ENTERPRISES (LGBTBE)														
	Total Diverse Spend (\$) in 2013														
	(a) Advertising / (b) Financial / (f) Information (g) Office (i) Professional (i) Travel /														
	Marketing Investment Services (c) Claims Services (d) Facilities (e) Human Resources Technology Supplies (h) Print Services Services (j) Telecom (k) Real Estate Entertainment (m) Legal Services (n) Other TOTAL														
TOTAL	TOTAL \$1,196,870 \$0 \$492,590 \$1,061,381 \$0 \$1,530 \$3,664 \$31,133 \$755,336 \$0 \$0 \$0 \$264,411 \$1,814,058 \$5,620,974														\$5,620,974
	TABLE AD LEGGIAN CAN DISCULLATE TRANSCENDED DUSINESS ENTERDRISES (LODDE)														

2013 INSURER SUPPLIER DIVERSITY SURVEY - CHARTS REPORTING YEAR: 2013 CALIFORNIA <i>ONLY</i>															
Total Dollars in Contracts Signed (\$) in 2013															
	(a) Advertising /	(b) Financial /				(f) Information	(g) Office		(i) Professional			(I) Travel /			
Marketing Investment Services (c) Claims Services (d) Facilities (e) Human Resources Technology Supplies (h) Print Services Services (j) Telecom (k) Real Estate Entertainment (m) Legal Services (n) Other TOTAL															
TOTAL	\$ -	\$ -	\$ 452,696.00	\$ -	\$ -	\$ -	\$0	\$ -	\$ 1,884,057.00	\$ -	\$ -	\$ -	\$ -	\$ 33,387.00	\$2,370,140

				TABLE 4C	- LESBIAN, GAY, BISE	XUAL, TRANSGE	NDER BUSINI	ESS ENTERPRISES	S (LGBTBE)						
	Total Number of Unique Paid Suppliers (#) in 2013														
	(a) Advertising /	(b) Financial /				(f) Information	(g) Office		(i) Professional			(I) Travel /			
	Marketing	Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	Technology	Supplies	(h) Print Services	Services	(j) Telecom	(k) Real Estate	Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k	1	0	2	1	0	1	2	2	5	0	0	0	2	4	20
>= \$50k but < \$100k	0	0	0	0	0	0	0	0	0	0	0	0	0	1	1
>= \$100k but < \$500k	0	0	1	1	0	0	0	0	1	0	0	0	1	3	7
>= \$500k but < \$1M	0	0	0	1	0	0	0	0	0	0	0	0	0	1	2
>= \$1M but < \$5M	1	0	0	0	0	0	0	0	0	0	0	0	0	0	1
>= \$5M but < \$10M	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
>= 10M	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL	2	0	3	3	0	1	2	2	6	0	0	0	3	9	31

	TABLE 5A - MULTI-CERTIFIED BUSINESS ENTERPRISES														
	Total Diverse Spend (\$) in 2013														
	(a) Advertising /	(b) Financial /				(f) Information	(g) Office		(i) Professional			(I) Travel /			
	Marketing	Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	Technology	Supplies	(h) Print Services	Services	(j) Telecom	(k) Real Estate	Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL	\$1,132,301	\$0	\$5,764,076	\$33,399,324	\$16,549,966	\$3,189,035	\$575,810	\$1,593,050	\$36,434,379	\$1,727	\$9,398	\$714,189	\$974,932	\$10,835,429	\$111,173,617
	TABLE 5B - MULTI-CERTIFIED BUSINESS ENTERPRISES														
	Total Dollars in Contracts Signed (\$) in 2013														
	(a) Advertising / (b) Financial / (f) Information (g) Office (i) Professional (l) Travel /														
	Marketing	Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	Technology	Supplies	(h) Print Services	Services	(j) Telecom	(k) Real Estate	Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL	\$871,037	\$120,172	\$1,852,123	\$77,125	\$9,130,074	\$598,759	\$0	\$205,658	\$1,299,333	\$0	\$0	\$0	\$14,831	\$312,291	\$14,481,402

	TABLE 5C - MULTI-CERTIFIED BUSINESS ENTERPRISES														
	Total Number of Unique Paid Diverse Suppliers (#) in 2013														
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k	12	0	41	28	2	10	7	9	36	1	3	9	11	65	234
>= \$50k but < \$100k	1	0	3	7	1	2	0	0	4	0	0	2	1	11	32
>= \$100k but < \$500k	1	1	5	3	0	6	2	1	5	0	0	3	4	11	42
>= \$500k but < \$1M	1	0	1	4	0	2	0	0	1	0	0	0	0	2	11
>= \$1M but < \$5M	1	0	1	5	0	0	0	1	1	0	0	0	0	2	11
>= \$5M but < \$10M	0	0	0	1	2	0	0	0	0	0	0	0	0	0	3
>= 10M	0	0	0	1	0	0	0	0	1	0	0	0	0	0	2
TOTAL	16	1	51	49	5	20	9	11	48	1	3	14	16	91	335

		TABLE 5D - MULTI-CERTIFIED BUSINESS ENTERPRISES
		Number of Multi-Certified Business Enterprises by Certification Combination (#) in 2013
	TOTAL	
WBE / MBE	1450	
WBE / DVBE	3	
WBE / LGBTE	11	
MBE / DVBE	8	
MBE / LGBTE	4	
DVBE / LGBTE	0	
WBE / MBE / DVBE	0	
WBE / MBE / LGBTE	3	
WBE/ DVBE / LGBTE	0	
MBE / DVBE / LGBTE	1	
WBE / MBE / DVBE / LGBTE	0	
TOTAL	1480	

	TABLE 6 - SUMMARY									
BY CERTIFICATION										
	To	tal Diverse Spend		Total Dollars in	Total Number of Unique					
		(\$)	C	ontracts Signed (\$)	Paid Suppliers (#)					
WBE	\$	432,667,372.35	\$	1,104,922,087.82	1795					
MBE	\$	618,035,360.85	\$	146,123,660.11	1573					
DVBE	\$	82,922,018.56	\$	736,850.80	97					
LGBTBE	\$	5,620,973.97	\$	2,370,140.00	31					
Multi-Certified	\$	111,173,617.07	\$	14,481,401.95	335					
TOTAL	\$	1,250,419,342.80	\$	1,268,634,140.68	3831					

	TABLE 7 - SUMMARY											
		BY INC	US	TRY CATEGORY								
	To	tal Diverse Spend		Total Dollars in	Total Number of Unique	T	otal Procurement					
		(\$)	Co	intracts Signed (\$)	Paid Suppliers (#)	:	Spend Overall (\$)					
Adv/Marketing	\$	56,867,630.82	\$	84,814,172.79	156	\$	1,208,306,450.96					
Financial/Investment Services	\$	6,292,762.00	\$	8,957,850.00	12	\$	866,012,511.29					
Claims Services	\$	166,506,630.39	\$	187,936,865.19	1,118	\$	2,075,643,165.12					
Facilities	\$	441,088,275.39	\$	12,152,335.23	588	\$	2,195,183,234.60					
Human Resources	\$	68,840,806.61	\$	117,201,883.86	75	\$	517,353,272.78					
Information Technology	\$	114,566,226.75	\$	499,025,350.73	211	\$	2,634,826,824.63					
Office Supplies	\$	3,458,684.60	\$	8,329,498.04	74	\$	50,602,031.00					
Print Services	\$	20,850,010.76	\$	120,285,232.41	124	\$	452,848,861.67					
Professional Services	\$	114,707,870.66	\$	110,163,636.93	452	\$	1,849,861,903.22					
Telecom	\$	711,849.00	\$	457,722.23	20	\$	229,422,473.89					
Real Estate	\$	4,130,025.95	\$	73,259,546.20	52	\$	483,951,092.91					
Travel/Entertainment	\$	3,324,441.21	\$	2,151,467.22	121	\$	186,007,503.82					
Legal Services	\$	19,054,030.22	\$	15,599,657.09	128	\$	468,421,927.46					
Other	\$	230,020,098.44	\$	28,298,922.76	700	\$	8,125,141,279.04					
TOTAL	\$	1,250,419,342.80	\$	1,268,634,140.68	3,831	\$	21,343,582,532.39					

# 2013 INSURER SUPPLIER DIVERSITY SURVEY - CHARTS REPORTING YEAR: 2013 CALIFORNIA *ONLY*

PROCUREMENT S	SPEND 2013
1. Total Diverse Spend (\$) in CA	\$1,250,419,342.80
1b. Total Diverse Spend (\$) in CA (for companies/groups that did not provide Total Procurement	\$60,639,556.17
1c. Diverse Spend (\$)	\$1,189,779,786.63
2. Total Procurement Spend (\$) in CA	\$21,343,582,532.39
% Diverse Spend (Divide Figure 1c by Figure 2)	5.57%

## 2014 INSURER SUPPLIER DIVERSITY SURVEY - CHARTS REPORTING YEAR: 2014 CALIFORNIA ONLY

					REPORTING YE	AR: 2014 CALIF	ORNIA UNL	<u> </u>							
					TABLE 1A - WOMEN			E)							
		T (1) = 11/1			Total Div	verse Spend (\$) in		I .		1		(O.T			
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(i) Tolocom	(k) Real Estate	(I) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL	\$ 23,809,625.75												\$ 13,076,070.15		
		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	, ,	,,	-,,		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	7,,	<b>,</b> , ,	* -,,	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			_ +
					TABLE 1B - WOMEN	N BUSINESS ENTE	ERPRISES (WE	E)							
					Total Dollars in	Contracts Signe	d (\$) in 2014								
		(b) Financial / Investment				(f) Information	(g) Office		(i) Professional			(I) Travel /			
	(a) Advertising / Marketing	Services	(c) Claims Services	(d) Facilities	(e) Human Resources	Technology	Supplies	(h) Print Services	Services	(j) Telecom	(k) Real Estate	Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL	\$ 86,205,976.23	\$ 8,255,744.00	\$ 146,574,815.10	\$ 29,966,058.10	\$ 69,427,440.28	\$ 451,113,319.47	\$118,518	\$ 127,567,931.53	\$ 91,832,841.59	###########	\$ 59,930,797.00	\$ 839,394.73	\$ 43,172,396.38	\$ 7,279,699.73	\$ 1,393,487,925.06
					TABLE 10 WOMEN	I DI ICINICCO ENTE	DDDISES (MD	=\							
					TABLE 1C - WOMEN Total Number of U										
		(b) Financial / Investment			Total Hambol of C	(f) Information	(g) Office		(i) Professional			(I) Travel /			
	(a) Advertising / Marketing	Services	(c) Claims Services	(d) Facilities	(e) Human Resources	Technology	Supplies	(h) Print Services	Services	(j) Telecom	(k) Real Estate	Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k	59	2	518	180	35	39	38	43	176	6	26	37	58	201	1418
>= \$50k but < \$100k	6	1	20	29	4	8	5	4	22	1	5	2	8	19	134
>= \$100k but < \$500k >= \$500k but < \$1M	13	2	40 11	55 21	6	9	2	3	47 6	0	4	5	17	44	249 68
>= \$1M but < \$5M	2	2	5	19	1	6	0	3	6	0	0	0	3	12	52
>= \$5M but < \$10M	1	0	2	2	Ö	1	Ö	0	2	0	0	0	0	2	10
>= 10M	0	0	1	4	0	3	0	0	0	0	0	0	0	0	8
TOTAL	85	7	597	310	48	74	45	54	259	9	35	44	89	283	1939
	TABLE 2A - MINORITY BUSINESS ENTERPRISES (MBE) Total Diverse Spend (\$) in 2014														
	Total Diverse Spend (\$) in 2014   (b) Financial / Investment   (f) Information   (g) Office   (i) Professional   (l) Travel / (l) Tra														
		(b) Financial / Investment			I Olai Div				(i) Professional			(I) Travel /			
	(a) Advertising / Marketing	Services	(c) Claims Services	(d) Facilities	(e) Human Resources	Technology	Supplies	(h) Print Services	Services	(j) Telecom	(k) Real Estate		(m) Legal Services	(n) Other	TOTAL
TOTAL	\$ 20,123,214.56												\$ 8,426,614.30		
					TABLE 2B - MINORIT	Y BUSINESS ENT	ERPRISES (MI	BE)							
Total Dollars in Contracts	Signed (\$) in 2014														
	(a) Advartising ( Mant	(b) Financial / Investment	(a) Claims Ci	(d) En-:::4:	(a) Human Deserve	(f) Information	(g) Office	(b) Brint Comite	(i) Professional	(i) To!	(k) Bool F-t-t	(I) Travel /	(m)   ogg  \$	(n) C++	T0711
TOTAL	(a) Advertising / Marketing \$ 1,831,653.04	Services \$ 103,138.10	(c) Claims Services \$ 28,265,367.48	(d) Facilities \$ 8,321,812.73	(e) Human Resources	Technology \$ 48,363,212.41	Supplies \$ 276 685 17	(h) Print Services \$ 473 277 59	Services \$ 27,291,989.45	(j) Telecom \$ 145,060,00	(k) Real Estate	Entertainment \$ 232 830 28	(m) Legal Services \$ 631 097 02	(n) Other \$ 17 621 976 92	TOTAL \$ 135,800,058.57
TOTAL	\$ 1,031,033.04	\$ 103,136.10	\$ 28,203,307.46	\$ 6,321,612.73	2,203,230.00	\$ 40,303,212.41	\$ 270,000.17	\$ 413,211.33	\$ 21,291,909.43	\$ 145,000.00	\$ 30,721.76	\$ 232,030.20	\$ 031,097.02	\$ 17,021,970.92	φ 133,000,036.37
					TABLE 2C - MINORIT	Y BUSINESS ENT	ERPRISES (MI	BE)							
					Total Number of U										
		(b) Financial / Investment				(f) Information	(g) Office		(i) Professional			(I) Travel /			
	(a) Advertising / Marketing	Services	(c) Claims Services	(d) Facilities	(e) Human Resources	Technology	Supplies	(h) Print Services	Services	(j) Telecom	(k) Real Estate	Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k	25	1	397	108	9	61	21	31	94	6	10	37	21	180	1001
>= \$50k but < \$100k >= \$100k but < \$500k	1	1	39	16	3 4	19	1	2	10	0	1 4	2	7	17	119
>= \$500k but < \$1M	9	0	96 17	43 12	1	20	0	1	21 5	0	2	0	4	42 8	270 56
>= \$1M but < \$5M	3	0	10	20	2	7	0	5	4	0	0	0	1	9	61
>= \$5M but < \$10M	0	1	0	6	0	1	0	0	1	0	0	0	0	2	11
>= 10M	1	0	2	3	11	2	0	0	1	0	0	0	0	1	11
TOTAL	40	5	561	208	20	115	24	45	136	7	17	45	47	259	1529
					TABLE 2D - MINORIT	Y BUSINESS ENT	ERPRISES (MI	BE)							
						Spend (\$) by Ethni									
						(+, -, -									
	(a) African American	(b) Asian/Pacific Islander	(c) Latino/Hispanic	(d) American Indian	(e) Multi-Ethnic	TOTAL									
TOTAL	\$ 173,366,397.24		\$ 146,240,721.63			\$ 698,250,899.32									
								. (5) (55)							
				IAB	BLE 3A - DISABLED VET			S (DARE)							
		(b) Financial (Investment	1		Total Div	verse Spend (\$) in		1	(i) Professional	1		(I) Terrel (			
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL	\$58,570	\$69,248	\$14,825,330	\$6,370,391	\$126,629	\$1,136,889	\$6,969	\$516,852	\$7,155,440	\$0	\$392,682	\$3,971	\$1,281,094	\$57,515,989	\$89,460,054
				TAB	SLE 3B - DISABLED VET			S (DVBE)							
					Total Dollars in	Contracts Signe									
1	(a) Advartising ( **	(b) Financial / Investment	(a) Claims Ci	(d) En-:::4:	(a) Human Deserver	(f) Information	(g) Office	(b) Brint Comite	(i) Professional	(i) To!	(k) Bool F-t-t	(I) Travel /	(m)   ogg  \$	(n) C++	TOTAL
TOTAL	(a) Advertising / Marketing \$14,464	Services \$0	(c) Claims Services \$22,279	(d) Facilities \$6,771	(e) Human Resources \$0	Technology \$206,842	Supplies \$0	(h) Print Services \$359,305	Services \$1,104	(j) Telecom \$0	(k) Real Estate \$0	Entertainment \$0	(m) Legal Services \$88.888	(n) Other \$61,774	\$761,427
	717,707		,,_,	<del>+-,</del> ,		7-10,0-12	, ,~	, ,,,,,,,,,	Ţ.,,. <b></b>	, ,		, ,,	+,500	· · · · · · ·	
				TAB	BLE 3C - DISABLED VET	TERAN BUSINESS	ENTERPRISE	S (DVBE)							
					Total Number of U										
		(b) Financial / Investment				(f) Information	(g) Office		(i) Professional			(I) Travel /			
.eroi.	(a) Advertising / Marketing	Services	(c) Claims Services	(d) Facilities	(e) Human Resources	Technology	Supplies	(h) Print Services	Services	(j) Telecom	(k) Real Estate	Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k >= \$50k but < \$100k	6	1	11	17 0	0	1 2	0	2	13	0	0	2	- 4	20	77 6
>= \$100k but < \$100k	0	0	1	2	1	0	0	2	2	0	2	0	0	4	14
>= \$500k but < \$1M	0	0	0	2	0	1	0	0	0	0	0	0	0	1	4
>= \$1M but < \$5M	0	0	0	2	0	0	0	0	0	0	0	0	1	0	3
>= \$5M but < \$10M	0	0	0	0	0	0	0	0	1	0	0	0	0	1	2
>= 10M TOTAL	0	0	1 13	0 23	0	0 5	0	0	0 16	0	0 3	0	0	1 28	108
IUIAL	0	1	13	43		3	2	4	10	U	3			20	100
				TABLE 4A - LESE	BIAN, GAY, BISEXUAL,			ERPRISES (LGBT	BE)						
					Total Div	verse Spend (\$) in	2014								
		(b) Financial / Investment				(f) Information	(g) Office		(i) Professional			(I) Travel /			
Tar.:	(a) Advertising / Marketing	Services	(c) Claims Services	(d) Facilities	(e) Human Resources	Technology	Supplies	(h) Print Services	Services	(j) Telecom	(k) Real Estate	Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL	\$1,588,342	\$0	\$372,071	\$795,620	\$80,000	\$86,468	\$2,858	\$18,729	\$547,986	\$0	\$0	\$0	\$170,334	\$1,622,393	\$5,284,801
				TABLE 4B - LEGG	BIAN, GAY, BISEXUAL,	TRANSGENDER	RIISINESS EN	EBBBISES (I CBT	RF)						
				I ADLE 45 - LESE		Contracts Signe		EMI MOEO (EGBI	<u> </u>						
		1 43 5			Total Dollars In	(f) Information	(g) Office		(i) Professional			(I) Travel /			
		(b) Financiai / investment													
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	Technology	Supplies	(h) Print Services	Services	(j) Telecom	(k) Real Estate	Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL	(a) Advertising / Marketing				(e) Human Resources \$ 80,000.00	Technology			Services \$ 1,695,161.00			Entertainment		(n) Other \$ 25,000.00	TOTAL \$2,110,455

#### 2014 INSURER SUPPLIER DIVERSITY SURVEY - CHARTS **REPORTING YEAR: 2014 CALIFORNIA ONLY** TABLE 4C - LES Total Number of Unique Paid Suppliers (#) in 2014 (j) Telecom (k) Real Estate Entertainment (f) Information Technology (g) Office Supplies (i) Professional Services (b) Financial / Investment (a) Advertising / Marketing (c) Claims Services (d) Facilities (e) Human Resources (h) Print Services (m) Legal Services (n) Other TOTAL <\$50k >= \$50k but < \$100k >= \$100k but < \$500k >= \$500k but < \$1M >= \$1M but < \$5M >= \$5M but < \$10M >= 10M TOTAL

	TABLE 5A - MULTI-CERTIFIED BUSINESS ENTERPRISES														
	Total Diverse Spend (\$) in 2014														
	(b) Financial / Investment (f) Information (g) Office (i) Professional (i) Travel /														
	(a) Advertising / Marketing Services (c) Claims Services (d) Facilities (e) Human Resources Technology Supplies (h) Print Services Services (j) Telecom (k) Real Estate Entertainment (m) Legal Services (n) Other TOTAL														
TOTAL	\$567,805	\$99,456	\$12,576,652	\$25,488,948	\$17,373,628	\$4,224,559	\$524,104	\$1,329,739	\$46,930,363	\$0	\$5,266	\$782,344	\$1,115,077	\$23,850,125	\$134,868,068
	TABLE 5B - MULTI-CERTIFIED BUSINESS ENTERPRISES														
					Total Dollars in	Contracts Signer	d (\$) in 2014								
		(b) Financial / Investment				(f) Information	(g) Office		(i) Professional			(I) Travel /			
	(a) Advertising / Marketing	Services	(c) Claims Services	(d) Facilities	(e) Human Resources	Technology	Supplies	(h) Print Services	Services	(j) Telecom	(k) Real Estate	Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL	\$285,991	\$106,362	\$2,018,385	\$16,119	\$9,640,174	\$850,826	\$0	\$0	\$492,396	\$0	\$0	\$0	\$4,569	\$568,086	\$13,982,907
	101AL \$203,351 \$100,302 \$2,010,303 \$10,115 \$3,000,114 \$000,020 \$0 \$0 \$432,350 \$0 \$0 \$0 \$4,003 \$300,000 \$13,302,300														

TABLE 5C - MULTI-CERTIFIED BUSINESS ENTERPRISES														
Total Number of Unique Paid Diverse Suppliers (#) in 2014														
(b) Financial / Investment (f) Information (g) Office (i) Professional (i) Travel /														
(a) Advertising / Marketing	Services	(c) Claims Services	(d) Facilities	(e) Human Resources	Technology	Supplies	(h) Print Services	Services	(j) Telecom	(k) Real Estate	Entertainment	(m) Legal Services	(n) Other	TOTAL
12	5	77	25	4	13	7	8	49	0	2	17	10	76	305
1	0	3	5	0	4	1	0	5	0	0	0	2	4	25
2	1	12	9	1	7	1	1	5	0	0	4	4	18	65
0	0	1	6	0	3	0	0	2	0	0	0	0	2	14
0	0	2	4	0	0	0	1	1	0	0	0	0	2	10
0	0	0	0	2	0	0	0	0	0	0	0	0	2	4
0	0	0	1	0	1	0	0	0	0	0	0	0	0	2
15	6	95	50	7	28	9	10	62	0	2	21	16	104	425
	(a) Advertising / Marketing 12 1 2 0 0 0 0 15			(b) Financial / Investment	Total Number of Uniqu	Total Number of Unique Paid Diverse Su (b) Financial / Investment (f) Information	Total Number of Unique Paid Diverse Suppliers (#) in   (b) Financial / Investment   (f) Information   (g) Office	Total Number of Unique Paid Diverse Suppliers (#) in 2014   (b) Financial / Investment   (f) Information (g) Office	Total Number of Unique Paid Diverse Suppliers (#) in 2014	Total Number of Unique Paid Diverse Suppliers (#) in 2014	Total Number of Unique Paid Diverse Suppliers (#) in 2014  (b) Financial / Investment (f) Information (g) Office (i) Professional	Total Number of Unique Paid Diverse Suppliers (#) in 2014	Total Number of Unique Paid Diverse Suppliers (#) in 2014  (b) Financial / Investment (f) Information (g) Office (i) Professional (i) Travel /	Total Number of Unique Paid Diverse Suppliers (#) in 2014   Professional Services   Professional Ser

		TABLE 5D - MULTI-CERTIFIED BUSINESS ENTERPRISES
		Number of Multi-Certified Business Enterprises by Certification Combination (#) in 2014
	TOTAL	
WBE / MBE	1001	
WBE / DVBE	5	
WBE / LGBTE	13	
MBE / DVBE	13	
MBE / LGBTE	5	
DVBE / LGBTE	0	
WBE / MBE / DVBE	49	
WBE / MBE / LGBTE	3	
WBE/ DVBE / LGBTE	0	
MBE / DVBE / LGBTE	1	
WBE / MBE / DVBE / LGBTE	0	
TOTAL	1090	

		TABLE A OU		IDV	
		TABLE 6 - SU	IVIIVI.A	ARY	
		BY CERTIFIC	ATI	ON	
			Tot	al Dollars in Contracts	Total Number of Unique
	Tota	al Diverse Spend (\$)		Signed (\$)	Paid Suppliers (#)
WBE	\$	558,366,923.62	\$	1,393,487,925.06	1939
MBE	\$	728,851,898.89	\$	135,800,058.57	1529
DVBE	\$	89,460,054.06	\$	761,427.24	108
LGBTBE	\$	5,284,800.98	\$	2,110,455.00	31
Multi-Certified	\$	134,868,067.72	\$	13,982,907.28	425
TOTAL	\$	1,516,831,745.27	\$	1,546,142,773.15	4032

			T 4 D	E Z. OLUMBARY			
				LE 7 - SUMMARY			
		ВҮ	IND	USTRY CATEGORY			
			Tot	al Dollars in Contracts	Total Number of Unique	1	Total Procurement Spend
	Te	otal Diverse Spend (\$)		Signed (\$)	Paid Suppliers (#)		Overall (\$)
Adv/Marketing	\$	46,147,557.46	\$	88,338,083.89	147	\$	1,371,249,521.23
Financial/Investment Services	\$	12,139,732.40	\$	8,465,244.10	19	\$	632,541,279.78
Claims Services	\$	199,054,288.89	\$	177,191,140.68	1,270	\$	3,439,094,855.73
Facilities	\$	509,781,696.94	\$	38,310,760.65	593	\$	2,032,970,755.02
Human Resources	\$	58,430,551.27	\$	81,352,850.41	77	\$	427,447,284.78
Information Technology	\$	208,041,112.17	\$	500,534,200.28	224	\$	2,610,863,710.00
Office Supplies	\$	2,872,286.42	\$	395,203.17	82	\$	62,067,537.51
Print Services	\$	22,491,818.63	\$	128,400,514.12	115	\$	351,371,141.12
Professional Services	\$	138,023,669.43	\$	121,313,492.03	477	\$	2,070,109,019.71
Telecom	\$	804,936.77	\$	271,348,052.92	16	\$	480,107,622.70
Real Estate	\$	4,777,268.73	\$	59,967,518.78	57	\$	522,649,173.45
Travel/Entertainment	\$	3,608,227.90	\$	1,072,225.01	112	\$	201,585,773.76
Legal Services	\$	24,069,189.57	\$	43,896,950.65	159	\$	566,331,537.09
Other	\$	286,589,408.69	\$	25,556,536.46	684	\$	8,282,689,411.31
TOTAL	S	1,516,831,745.27	ŝ	1.546.142.773.15	4.032	S	23.051.078.623.20

TABLE 8 PROCUREMENT SPEND	2014
T ROOOKEMENT OF END	2014
Total Diverse Spend (\$) in CA	\$1,516,831,745.27
1b. Total Diverse Spend (\$) in CA (for companies/groups that	
did not provide Total Procurement	\$43,169,863.87
1c. Diverse Spend (\$)	\$1,473,661,881.40

2014 INSURER SUPPLIER DIVERSITY SURVEY - CHARTS	
DEBORTING VEAR, 2014 CALIFORNIA ONLY	

2. Total Procurement Spend (\$) in CA	\$23,051,078,623.20
% Diverse Spend (Divide Figure 1b by Figure 2)	6.39%

### 2013 INSURER SUPPLIER DIVERSITY SURVEY - CHARTS REPORTING YEAR: 2013 NATIONAL ONLY

· · · · · · · · · · · · · · · · · · ·					RE	PORTING YEAR: 2013	NATIONAL ONLY	/							
					TARI	LE 1A - WOMEN BUSINESS	ENTERPRISES (WE	RF)							
					17.00	Total Diverse Spend		,							
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL	\$ 80,901,949.32	\$ 8,262,261.55	\$ 84,057,782.57	\$ 231,229,551.10	\$ 47,360,982.35	\$ 200,029,473.28	\$ 40,742,750.31	\$ 38,581,031.13	\$ 75,484,678.93	\$ 4,851,408.84	\$ 11,426,340.94	\$ 3,894,085.03	\$ 14,718,767.00	\$ 208,379,666.90	\$ 1,049,920,729.26
						E 1B - WOMEN BUSINESS		BE)							
	(a) Advertising /	(b) Financial /				Total Dollars in Contracts	Signed (\$) in 2013		(i) Professional		I	(I) Travel /			
	Marketing	Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	Services	(j) Telecom	(k) Real Estate	Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL	\$ 26,433,495.03	\$ 3,544,408.45	\$ 43,668,970.85	\$ 1,121,729.07	\$ 8,410,482.71	\$ 8,136,046.78	\$236,139	\$ 24,001,208.50	\$ 27,071,581.00	\$ 1,131,025.45	\$ 19,029.50	\$ 487,740.00	\$ 1,341,550.73	\$ 9,784,104.64	\$ 155,387,511.71
					TABL	E 1C - WOMEN BUSINESS tal Number of Unique Paid	ENTERPRISES (WE	BE)							
	(a) Advertising /	(b) Financial /				•			(i) Professional			(I) Travel /			
<\$50k	Marketing 120	Investment Services 33	(c) Claims Services 1292	(d) Facilities 396	(e) Human Resources 73	(f) Information Technology 115	(g) Office Supplies 88	(h) Print Services 99	Services 357	(j) Telecom 27	(k) Real Estate 280	Entertainment 137	(m) Legal Services 53	(n) Other 1124	TOTAL 4194
>= \$50k but < \$100k >= \$100k but < \$500k	20	2	100	65	20	20	3	9	51 87	5	19	7	9	93	423
>= \$500k but < \$1M	25 5	0	102 18	65 18	13 2	23 7	13 1	12 5	11	5 5	13 1	13 1	15 2	132 28	522 104
>= \$1M but < \$5M >= \$5M but < \$10M	8 24	3	2 4	31 3	5	20 5	1 0	5	18 37	0	0	0	2	38 1	137 74
>= 10M TOTAL	2 204	0	0 1518	6 584	2 115	3 193	1 107	15 145	0 <b>561</b>	0	0 315	0 158	0 81	1 1417	30 5484
TOTAL	204	42	1516	364	115	193	107	145	361	44	315	130	61	1417	3464
					TABL	E 2A - MINORITY BUSINES	S ENTERPRISES (M	IBE)							
	(34: 2: 2	0.5				Total Diverse Spend			(3.5.4.)			(A) T			
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL	\$ 66,698,766.22			\$ 292,719,749.30				\$ 8,624,308.16	\$ 189,743,676.21	\$ 1,148,517.77	\$ 4,979,552.72	\$ 1,284,941.20	\$ 3,587,418.89	\$ 705,918,492.71	
						E 2B - MINORITY BUSINES		IBE)							
	(a) Advantining '	(b) Eigenein!	I Total			Total Dollars in Contracts			(i) Profession			(I) Terror! (	1		
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL	\$ 1,890,639.00	\$ 57,689.00	\$ 39,090,198.00	\$ 6,596,106.48	\$ 250,539.00	\$ 61,168,252.34	\$ 2,315,771.00	\$ 522,513.50	\$ 79,621,632.30	\$ 28,550.00	\$ 123,543.59	\$ 35,179.00	\$ 456,907.02	\$ 46,475,011.17	\$ 238,632,531.40
						E 2C - MINORITY BUSINES									
	(a) Advertising /	(b) Financial /			Tot	al Number of Unique Paid	Suppliers (#) in 201	3	(i) Professional			(I) Travel /			
AFA!	Marketing	Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	Services	(j) Telecom	(k) Real Estate	Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k >= \$50k but < \$100k	40 3	12	881 77	245 42	10	79 17	42 3	49	149 33	13 0	50 4	59 5	24 9	647 50	2300 252
>= \$100k but < \$500k >= \$500k but < \$1M	5 2	1 0	93 13	50 15	3	16 8	4	8 7	36 10	1	7 2	3	14	98 27	339 86
>= \$1M but < \$5M	9	1	0	45	0	14	5	3	45	0	1	0	0	21	144
>= \$5M but < \$10M >= 10M	2 2	0	0	2 4	0	5 16	0	0	5	0	0	0	0	9	24 34
TOTAL	63	16	1065	403	16	155	56	71	283	15	64	67	47	858	3179
						E 2D - MINORITY BUSINES		IBE)							
						Total Diverse Spend (\$) by	Ethnicity in 2013								
		(b) Asian/Pacific													
TOTAL	(a) African American \$ 561,739,609,70	Islander													
	, ,	\$ 599.554.115.87	(c) Latino/Hispanic \$ 199.536.221.17	(d) American Indian \$ 21.340.830.30	(e) Multi-Ethnic \$ 5,271,549,32	TOTAL \$ 1,387,442,326,36									
		\$ 599,554,115.87	\$ 199,536,221.17	(d) American Indian \$ 21,340,830.30	(e) Multi-Ethnic \$ 5,271,549.32										
		\$ 599,554,115.87	(c) Latino/Hispanic \$ 199,536,221.17	(d) American Indian \$ 21,340,830.30	\$ 5,271,549.32	TOTAL \$ 1,387,442,326.36  DISABLED VETERAN BUS		ES (DVBE)							
		\$ 599,554,115.87	(c) Latino/Hispanic \$ 199,536,221.17	(d) American Indian \$ 21,340,830.30	\$ 5,271,549.32	\$ 1,387,442,326.36	INESS ENTERPRISE	ES (DVBE)							
	(a) Advertising / Marketing	\$ 599,554,115.87  (b) Financial / Investment Services	\$ 199,536,221.17 (c) Claims Services	\$ 21,340,830.30 (d) Facilities	\$ 5,271,549.32  TABLE 3A -	\$ 1,387,442,326.36  DISABLED VETERAN BUS Total Diverse Spend  (f) Information Technology	INESS ENTERPRISE I (\$) in 2013 (g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate		(m) Legal Services	(n) Other	TOTAL
TOTAL		\$ 599,554,115.87	\$ 199,536,221.17	\$ 21,340,830.30	\$ 5,271,549.32 TABLE 3A -	\$ 1,387,442,326.36  DISABLED VETERAN BUS  Total Diverse Spend	INESS ENTERPRISE			(j) Telecom \$0	(k) Real Estate \$311,977	(I) Travel / Entertainment \$41,141	(m) Legal Services \$4,435,611	(n) Other \$55,781,116	TOTAL \$95,234,362
TOTAL	Marketing	\$ 599,554,115.87  (b) Financial / Investment Services	\$ 199,536,221.17 (c) Claims Services	\$ 21,340,830.30 (d) Facilities	TABLE 3A-  (e) Human Resources  \$0  TABLE 3B-	\$ 1,387,442,326.36  DISABLED VETERAN BUS  Total Diverse Spend  (f) Information Technology \$46,289  DISABLED VETERAN BUS	INESS ENTERPRISE 1 (\$) in 2013  (g) Office Supplies \$18,440  INESS ENTERPRISE	(h) Print Services \$132,194	Services			Entertainment	(m) Legal Services \$4,435,611		
TOTAL	Marketing \$91,607	\$ 599,554,115.87  (b) Financial / Investment Services \$73,333	\$ 199,536,221.17 (c) Claims Services	\$ 21,340,830.30 (d) Facilities	TABLE 3A-  (e) Human Resources  \$0  TABLE 3B-	\$ 1,387,442,326.36  DISABLED VETERAN BUS Total Diverse Spend  (f) Information Technology \$46,289	INESS ENTERPRISE 1 (\$) in 2013  (g) Office Supplies \$18,440  INESS ENTERPRISE	(h) Print Services \$132,194	Services \$6,590,481			Entertainment \$41,141	(m) Legal Services \$4,435,611		
	Marketing \$91,607 (a) Advertising / Marketing	\$ 599,554,115.87  (b) Financial / Investment Services \$73,333  (b) Financial / Investment Services	(c) Claims Services \$14,803,177	(d) Facilities \$12,908,994 (d) Facilities	\$ 5,271,549.32  TABLE 3A-  (e) Human Resources \$0  TABLE 3B -	\$ 1,387,442,326.36  DISABLED VETERAN BUS  Total Diverse Spend  (f) Information Technology \$46,289  DISABLED VETERAN BUS Total Dollars in Contracts  (f) Information Technology	INESS ENTERPRISE (g) Office Supplies \$18,440  INESS ENTERPRISE Signed (\$) in 2013  (g) Office Supplies	(h) Print Services \$132,194 ES (DVBE)	Services \$6,590,481 (i) Professional Services	\$0 (j) Telecom	\$311,977 (k) Real Estate	\$41,141 (I) Travel / Entertainment	\$4,435,611 (m) Legal Services	\$55,781,116 (n) Other	\$95,234,362 TOTAL
TOTAL	Marketing \$91,607	(b) Financial / Investment Services \$73,333	\$ 199,536,221.17 (c) Claims Services \$14,803,177	\$ 21,340,830.30 (d) Facilities \$12,908,994	\$ 5,271,549.32  TABLE 3A-  (e) Human Resources \$0  TABLE 3B-  (e) Human Resources \$5	\$ 1,387,442,326.36  DISABLED VETERAN BUS  Total Diverse Spend  (f) Information Technology \$46,289  DISABLED VETERAN BUS Total Dollars in Contracts  (f) Information Technology \$0	INESS ENTERPRISE 1 (\$) in 2013 (g) Office Supplies \$18,440 INESS ENTERPRISE Signed (\$) in 2013 (g) Office Supplies \$0	(h) Print Services \$132,194 ES (DVBE) (h) Print Services \$47,393	Services \$6,590,481 (i) Professional	\$0	\$311,977	Entertainment \$41,141	\$4,435,611	\$55,781,116	\$95,234,362
	Marketing \$91,607 (a) Advertising / Marketing	\$ 599,554,115.87  (b) Financial / Investment Services \$73,333  (b) Financial / Investment Services	(c) Claims Services \$14,803,177	(d) Facilities \$12,908,994 (d) Facilities	\$ 5,271,549.32  TABLE 3A-  (e) Human Resources \$0  TABLE 3B-  (e) Human Resources \$0  TABLE 3C-	S 1,387,442,326.36  DISABLED VETERAN BUS Total Diverse Spend (f) Information Technology \$46,289  DISABLED VETERAN BUS Total Dollars in Contracts (f) Information Technology \$0  DISABLED VETERAN BUS	INESS ENTERPRISE (\$) in 2013 (g) Office Supplies \$18,440  INESS ENTERPRISE Signed (\$) in 2013 (g) Office Supplies \$0  INESS ENTERPRISE	(h) Print Services \$132,194 ES (DVBE) (h) Print Services \$47,393 ES (DVBE)	Services \$6,590,481 (i) Professional Services	\$0 (j) Telecom	\$311,977 (k) Real Estate	\$41,141 (I) Travel / Entertainment	\$4,435,611 (m) Legal Services	\$55,781,116 (n) Other	\$95,234,362 TOTAL
	Marketing \$91,607  (a) Advertising / Marketing \$0  (a) Advertising /	\$ 599,554,115.87  (b) Financial / Investment Services \$73,333  (b) Financial / Investment Services \$0	(c) Claims Services \$14,803,177 (c) Claims Services \$5,875	\$ 21,340,830.30  (d) Facilities \$12,906,994  (d) Facilities \$0	\$ 5,271,549.32  TABLE 3A-  (e) Human Resources \$0  TABLE 3B-  (e) Human Resources \$0  TABLE 3C- Tof	S 1,387,442,326.36  DISABLED VETERAN BUS Total Diverse Spence (f) Information Technology \$46,289  DISABLED VETERAN BUS Total Dollars in Contracts (f) Information Technology 30  DISABLED VETERAN BUS at Number of Unique Paid	INESS ENTERPRISE  (g) Office Supplies \$18,440  INESS ENTERPRISE Signed (\$) in 2013  (g) Office Supplies \$0  INESS ENTERPRISE Suppliers (#) in 201	(h) Print Services \$132,194 ES (DVBE) (h) Print Services \$47,393 ES (DVBE)	Services \$6,590,481 (i) Professional Services \$799	(j) Telecom	\$311,977 (k) Real Estate \$0	Entertainment \$41,141 (I) Travel / Entertainment \$0	\$4,435,611 (m) Legal Services \$0	\$55,781,116 (n) Other \$208,214	\$95,234,362 TOTAL \$262,281
TOTAL	Marketing \$91,607  (a) Advertising / Marketing \$0	\$ 599,554,115.87  (b) Financial / Investment Services \$73,333  (b) Financial / Investment Services \$0	(c) Claims Services \$14,803,177  (c) Claims Services \$5,875  (c) Claims Services	\$ 21,340,830.30  (d) Facilities \$12,908,994  (d) Facilities \$0  (d) Facilities	\$ 5,271,549,32  TABLE 3A-  (e) Human Resources \$0  TABLE 3B-  (e) Human Resources  TABLE 3C-  Tol  (o) Human Resources	\$ 1,387,442,326.36  DISABLED VETERAN BUS  Total Diverse Spend  (f) Information Technology \$46,289  DISABLED VETERAN BUS Total Dollars in Contracts  (f) Information Technology \$0  DISABLED VETERAN BUS at Number of Unique Paid  (f) Information Technology  (g) Information Technology	INESS ENTERPRISE (g) Office Supplies \$13,440  INESS ENTERPRISE Signed (\$) in 2013 (g) Office Supplies \$10,000	(h) Print Services \$132,194 ES (DVBE) (h) Print Services \$47,393 ES (DVBE)	Services \$6,590,481 (i) Professional Services \$799 (i) Professional Services	(j) Telecom \$0	\$311,977  (k) Real Estate \$0  (k) Real Estate	Entertainment \$41,141 (I) Travel / Entertainment \$0	\$4,435,611 (m) Legal Services	(n) Other \$208,214	\$95,234,362  TOTAL \$262,281
TOTAL  -(\$50k >= \$50k but < \$100k	Marketing \$91,607  (a) Advertising / Marketing \$0  (a) Advertising / Marketing 3 0	(b) Financial / Investment Services \$73,333 (b) Financial / Investment Services \$70,000 (c) Financial / Investment Services \$0 (c) Financial / Investment Services 1 (c) Financial / Inv	(c) Claims Services \$14,803,177  (c) Claims Services \$5,875  (c) Claims Services \$5,875	(d) Facilities \$12,908,994  (d) Facilities \$0  (d) Facilities \$0  (d) Facilities \$0	\$ 5,271,549.32  TABLE 3A-  (e) Human Resources \$0  TABLE 3B-  (e) Human Resources TABLE 3C- Tot  (e) Human Resources 0	S 1,387,442,326.36  DISABLED VETERAN BUS Total Diverse Spend (f) Information Technology \$46,289  DISABLED VETERAN BUS Total Dollars in Contracts (f) Information Technology \$0  DISABLED VETERAN BUS all Number of Unique Paid (f) Information Technology 5 0	INESS ENTERPRISE  (\$) in 2013  (g) Office Supplies \$18,440  INESS ENTERPRISE Signed (\$) in 2013  (g) Office Supplies \$10  INESS ENTERPRISE Suppliers (#) in 201  (g) Office Supplies  (g) Office Supplies  0	(h) Print Services \$132,194 ES (DVBE) (h) Print Services \$47,393 ES (DVBE) 3 (h) Print Services 6 1	Services   \$6,590,481	(j) Telecom S0  (j) Telecom 0	(k) Real Estate \$0  (k) Real Estate \$0  0	Entertainment \$41,141  (I) Travel / Entertainment \$0  (I) Travel / Entertainment 6 0	(m) Legal Services (m) Legal Services (m) Legal Services 2 0	(n) Other \$208,214  (n) Other 42 3	\$95,234,362  TOTAL \$262,281  TOTAL 115 7
TOTAL  <\$50k >= \$50k but < \$100k >= \$500k but < \$500k >= \$500k but < \$500k	Marketing \$91,607  (a) Advertising / Marketing \$0  (a) Advertising / Marketing 3 0 0 0	(b) Financial / Investment Services \$73,333 (b) Financial / Investment Services \$73,333 (c) Financial / Investment Services \$0 (c) Financial / Investment Services 1 (c) Financial / Investment Financial	(c) Claims Services \$14,803,177  (c) Claims Services \$51,875  (c) Claims Services \$5,875	(d) Facilities \$12,908,994  (d) Facilities \$0  (d) Facilities \$0  (d) Facilities \$0  3 3	\$ 5,271,549,32  TABLE 3A-  (e) Human Resources \$0  TABLE 3B-  (e) Human Resources  TABLE 3C-  Tol  (o) Human Resources	S 1,387,442,326.36  DISABLED VETERAN BUS Total Diverse Spend (f) Information Technology \$46,289  DISABLED VETERAN BUS Total Dollars in Contracts (f) Information Technology \$0  DISABLED VETERAN BUS all Number of Unique Paid (f) Information Technology 5 0 0 0 0	INESS ENTERPRISE  (\$) in 2013  (g) Office Supplies \$18,440  INESS ENTERPRISE Signed (\$) in 2013  (g) Office Supplies \$0  INESS ENTERPRISE Suppliers (#) in 201  (g) Office Supplies  (g) Office Supplies  0 0 0	(h) Print Services \$132,194 ES (DVBE) (h) Print Services \$47,393 ES (DVBE)	Services \$6,590,481 (i) Professional Services \$799 (i) Professional Services	(j) Telecom \$0 (j) Telecom 0 0	(k) Real Estate \$0  (k) Real Estate 5 0 1 0	Entertainment \$41,141 (I) Travel / Entertainment \$0	\$4,435,611 (m) Legal Services \$0	(n) Other \$208,214	\$95,234,362  TOTAL \$262,281  TOTAL 115 7 23 6
- **SOK but < \$100k >>> \$50K but < \$100k >>> \$500K but < \$500K >>> \$500K but < \$500K >>> \$500K but < \$51M >>> \$100K	Marketing \$91,607  (a) Advertising / Marketing \$0  (a) Advertising / Marketing 3 0 0	(b) Financial / Investment Services (b) Financial / Investment Services (c) Financial / Investment Services (d) Financial / Investment Services (e) Financial / Investment Services (f) Financial / Investment Services (h) Financial / Investment Services	(c) Claims Services \$14,803,177  (c) Claims Services \$54,803,177  (c) Claims Services \$5,875  (c) Claims Services 2	\$ 21,340,830.30  (d) Facilities \$12,908,994  (d) Facilities \$0  (d) Facilities \$0  13  0  5	\$ 5,271,549.32  TABLE 3A-  (e) Human Resources \$0  TABLE 3B-  (e) Human Resources \$0  TABLE 3C- Tot  (e) Human Resources 0 0 0	S 1,387,442,326.36  DISABLED VETERAN BUS Total Diverse Spence (f) Information Technology \$46,289  DISABLED VETERAN BUS Total Dollars in Contracts (f) Information Technology DISABLED VETERAN BUS at Number of Unique Paid (f) Information Technology  5 5 0 0 0	INESS ENTERPRISE  (g) Office Supplies \$18,440  INESS ENTERPRISE Signed (s) in 2013  (g) Office Supplies \$0  INESS ENTERPRISE Suppliers (#) in 201  (g) Office Supplies 0 0	(h) Print Services \$132,194 ES (DVBE) (h) Print Services \$47,393 ES (DVBE) 3 (h) Print Services 6 6 1	Services   \$6,590,481	(j) Telecom \$0 (j) Telecom 0 0	(k) Real Estate \$0  (k) Real Estate \$0  (k) Real Estate 5 0 1	Entertainment \$41,141  (I) Travel / Entertainment \$0  (I) Travel / Entertainment \$0  O  O	(m) Legal Services (m) Legal Services (m) Legal Services 2 0 0	(n) Other \$208,214  (n) Other 42 3 11	\$95,234,362  TOTAL \$262,281  TOTAL 115 7 23
-\$50k	(a) Advertising / Marketing S0  (a) Advertising / Marketing S0  (a) Advertising / Marketing 3 0 0 0 0 0	(b) Financial / Investment Services \$73,333 (b) Financial / Investment Services \$73,333 (c) Financial / Investment Services \$0 (c) Financial / Investment Services 1 1 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	(c) Claims Services \$14,803,177  (c) Claims Services \$5,875  (c) Claims Services \$5,875  0 2 0 0 1	(d) Facilities \$12,908,994 (d) Facilities \$0 (d) Facilities \$0 (d) Facilities \$0 13 0 5 3 4 0 0	\$ 5,271,549.32  TABLE 3A-  (e) Human Resources \$0  TABLE 3B-  (e) Human Resources 50  TABLE 3C- Tol  (e) Human Resources 0 0 0 0 0 0 0	S 1,387,442,326.36  DISABLED VETERAN BUS Total Diverse Spence (f) Information Technology \$46,289  DISABLED VETERAN BUS Total Dollars in Contracts (f) Information Technology  DISABLED VETERAN BUS at Number of Unique Paid (f) Information Technology  0 0 0 0 0 0 0	INESS ENTERPRISE  (g) Office Supplies \$18,440  INESS ENTERPRISE Signed (\$) in 2013  (g) Office Supplies \$0  INESS ENTERPRISE Suppliers (#) in 201  (g) Office Supplies 0 0 0 0 0	(h) Print Services \$132,194 ES (DVBE) (h) Print Services \$47,393 ES (DVBE) 3 (h) Print Services 6 1 0 0 0	Services   \$6,590,481	(j) Telecom \$0 (j) Telecom 0 0 0 0 0	(k) Real Estate \$0  (k) Real Estate \$0  (k) Real Estate  0 0 0 0	(i) Travel / Entertainment \$41,141  (i) Travel / Entertainment 6 0 0 0 0 0	(m) Legal Services \$0  (m) Legal Services \$0  (m) Legal Services \$0  0 0 1 0 0 0	(n) Other \$208,214  (n) Other 42 3 111 3 0 1	TOTAL \$262,281 TOTAL 115 7 23 6 9 1 1 2
-\$50k >= \$50k but < \$100k >= \$50k but < \$500k >= \$100k but < \$500k >= \$500k but < \$500k >= \$500k but < \$500k >= \$500k but < \$10M	(a) Advertising / Marketing  (a) Advertising / Marketing  (a) Advertising / Marketing  3 0 0 0 0 0	(b) Financial / Investment Services \$73,333 (b) Financial / Investment Services \$73,333 (c) Financial / Investment Services \$0 (c) Financial / Investment Services 1 (c) Financial / Investment Financial	(c) Claims Services \$14,803,177  (c) Claims Services \$54,803,177  (c) Claims Services \$5,875  (c) Claims Services 2 0 0 0	(d) Facilities \$12,908,994  (d) Facilities \$10,908,994  (d) Facilities \$10,000,000,000,000,000,000,000,000,000,	\$ 5,271,549.32  TABLE 3A-  (e) Human Resources \$0  TABLE 3B-  (e) Human Resources  0  OHuman Resources 0 0 0 0 0 0 0	S 1,387,442,326.36  DISABLED VETERAN BUS Total Diverse Spence (f) Information Technology \$46,289  DISABLED VETERAN BUS Total Dolars in Contracts (f) Information Technology  DISABLED VETERAN BUS at Number of Unique Paid (f) Information Technology  6 0 0 0 0 0	INESS ENTERPRISE  (g) Office Supplies  \$1(\$) in 2013  (g) Office Supplies  \$18,440  INESS ENTERPRISE Signed (\$) in 2013  (g) Office Supplies  \$10(\$) in 2013  (g) Office Supplies  (g) Office Supplies  3  0  0  0  0  0  0	(h) Print Services \$132,194 ES (DVBE) (h) Print Services \$47,393 ES (DVBE) 3 (h) Print Services 6 1 0 0	Services   \$6,590,481   (i) Professional   Services   \$799   (i) Professional   Services   \$799   (ii) Professional   Services   26   2   4   0   1   1   1	(j) Telecom \$0 (j) Telecom 0 0 0 0	(k) Real Estate \$0  (k) Real Estate \$5  0 1 0 0 0	Entertainment \$41,141  (I) Travel / Entertainment \$0  (I) Travel / Entertainment 6 0 0 0 0	(m) Legal Services \$0  (m) Legal Services \$0  (m) Legal Services \$0  0 0 1 0	(n) Other \$208,214 (n) Other 42 3 11 3 3 0	TOTAL \$262,281 TOTAL 115 7 23 6 9 1
-\$50k	(a) Advertising / Marketing S0  (a) Advertising / Marketing S0  (a) Advertising / Marketing 3 0 0 0 0 0	(b) Financial / Investment Services \$73,333 (b) Financial / Investment Services \$73,333 (c) Financial / Investment Services \$0 (c) Financial / Investment Services 1 1 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	(c) Claims Services \$14,803,177  (c) Claims Services \$5,875  (c) Claims Services \$5,875  0 2 0 0 1	(d) Facilities \$12,908,994  (d) Facilities \$10,908,994  (d) Facilities \$10  (d) Facilities \$13  0  5  4  0  0  25	\$ 5,271,549.32  TABLE 3A-  (e) Human Resources \$0  TABLE 3B-  (e) Human Resources \$0  TABLE 3C-  Tot  (e) Human Resources 0 0 0 0 0 0 0 0	S 1,387,442,326.36  DISABLED VETERAN BUS Total Diverse Spend (f) Information Technology \$46,289  DISABLED VETERAN BUS Total Dollars in Contracts (f) Information Technology \$0  DISABLED VETERAN BUS all Number of Unique Paid (f) Information Technology  5 0 0 0 0 0 0 5 5	INESS ENTERPRISE  (\$) in 2013  (g) Office Supplies \$18,440  INESS ENTERPRISE Signed (\$) in 2013  (g) Office Supplies \$0  INESS ENTERPRISE Suppliers (#) in 201  (g) Office Supplies  0  0  0  0  0  0  3	(h) Print Services \$132,194 ES (DVBE) (h) Print Services \$47,393 ES (DVBE) 3 (h) Print Services 6 1 0 0 0 0 7	Services   \$6,590,481	(j) Telecom \$0 (j) Telecom 0 0 0 0 0	(k) Real Estate \$0  (k) Real Estate \$0  (k) Real Estate  0 0 0 0	(i) Travel / Entertainment \$41,141  (i) Travel / Entertainment 6 0 0 0 0 0	(m) Legal Services \$0  (m) Legal Services \$0  (m) Legal Services \$0  0 0 1 0 0 0	(n) Other \$208,214  (n) Other 42 3 111 3 0 1	TOTAL \$262,281 TOTAL 115 7 23 6 9 1 1 2
-\$50k	(a) Advertising / Marketing S0  (a) Advertising / Marketing S0  (a) Advertising / Marketing On S0  (b) On	\$ 599,554,115.87  (b) Financial / Investment Services \$73,333  (b) Financial / Investment Services \$0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	(c) Claims Services \$14,803,177  (c) Claims Services \$5,875  (c) Claims Services \$5,875  0 2 0 0 1	(d) Facilities \$12,908,994  (d) Facilities \$10,908,994  (d) Facilities \$10  (d) Facilities \$13  0  5  4  0  0  25	\$ 5,271,549.32  TABLE 3A-  (e) Human Resources \$0  TABLE 3B-  (e) Human Resources \$0  TABLE 3C-  Tot  (e) Human Resources 0 0 0 0 0 0 0 0	S 1,387,442,326.36  DISABLED VETERAN BUS Total Diverse Spence (f) Information Technology \$46,289  DISABLED VETERAN BUS Total Dollars in Contracts (f) Information Technology  DISABLED VETERAN BUS at Number of Unique Paid (f) Information Technology  0 0 0 0 0 0 0	INESS ENTERPRISE  (\$) in 2013  (g) Office Supplies \$18,440  INESS ENTERPRISE Signed (\$) in 2013  (g) Office Supplies \$0  INESS ENTERPRISE Suppliers (#) in 201  (g) Office Supplies 0 0 0 0 0 0 3	(h) Print Services \$132,194 ES (DVBE) (h) Print Services \$47,393 ES (DVBE) 3 (h) Print Services 6 1 0 0 0 0 7	Services   \$6,590,481	(j) Telecom \$0 (j) Telecom 0 0 0 0 0	(k) Real Estate \$0  (k) Real Estate \$0  (k) Real Estate  0 0 0 0	Entertainment \$41,141  (i) Travel / Entertainment \$0  (i) Travel / Entertainment 0 0 0 0 0 6	(m) Legal Services \$0  (m) Legal Services \$0  (m) Legal Services \$0  0 0 1 0 0 0	(n) Other \$208,214  (n) Other 42 3 111 3 0 1	TOTAL \$262,281 TOTAL 115 7 23 6 9 1 1 2
-\$50k	(a) Advertising / Marketing S0  (a) Advertising / Marketing S0  (a) Advertising / Marketing 3 0 0 0 0 3 3	\$ 599,554,115.87	(c) Claims Services \$14,803,177  (c) Claims Services \$51,875  (c) Claims Services 3 0 2 0 0 1 6	(d) Facilities \$12,908,994  (d) Facilities \$10,000,994  (d) Facilities  (d) Facilities  13 0 5 4 0 0 25	\$ 5,271,549.32  TABLE 3A-  (e) Human Resources \$0  TABLE 3B-  (e) Human Resources  0  O  0  0  0  0  0  0  0  0  0  0  0	S 1,387,442,326.36  DISABLED VETERAN BUS Total Diverse Spend (f) Information Technology \$46,289  DISABLED VETERAN BUS Total Dollars in Contracts (f) Information Technology \$0  DISABLED VETERAN BUS all Number of Unique Paid (f) Information Technology  5 0 0 0 0 0 5 V, BISEXUAL, TRANSGEN Total Diverse Spend	INESS ENTERPRISE  (\$) in 2013  (g) Office Supplies \$18,440  INESS ENTERPRISE Signed (\$) in 2013  (g) Office Supplies \$0  INESS ENTERPRISE Suppliers (#) in 201  (g) Office Supplies 0 0 0 0 0 0 0 0 0 1 0 0 1 0 1 0 1 0 1	(h) Print Services \$132,194 ES (DVBE)  (h) Print Services \$47,393 ES (DVBE) 3 (h) Print Services 6 1 0 0 7 TERPRISES (LGB	Services   \$6,590,481	(j) Telecom \$0 (j) Telecom 0 0 0 0 0 0 0 0	(k) Real Estate	Entertainment   \$41,141	(m) Legal Services \$0  (m) Legal Services 2 0 0 0 1 0 3	(n) Other \$208,214	TOTAL \$262,281 TOTAL \$262,281 TOTAL 115 7 23 6 9 1 1 2 163
-\$50k	(a) Advertising / Marketing S0  (a) Advertising / Marketing S0  (a) Advertising / Marketing On S0  (b) On	\$ 599,554,115.87  (b) Financial / Investment Services \$73,333  (b) Financial / Investment Services \$0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	(c) Claims Services \$14,803,177  (c) Claims Services \$5,875  (c) Claims Services \$5,875  0 2 0 0 1	(d) Facilities \$12,908,994  (d) Facilities \$10,908,994  (d) Facilities \$10  (d) Facilities \$13  0  5  4  0  0  25	\$ 5,271,549.32  TABLE 3A-  (e) Human Resources \$0  TABLE 3B-  (e) Human Resources \$0  TABLE 3C-  Tot  (e) Human Resources 0 0 0 0 0 0 0 0	\$ 1,387,442,326.36  DISABLED VETERAN BUS  Total Diverse Spend  (f) Information Technology \$46,289  DISABLED VETERAN BUS Total Dollars in Contracts  (f) Information Technology \$0  DISABLED VETERAN BUS at Number of Unique Paid  (f) Information Technology  5  0  0  0  0  5  47, BISEXUAL, TRANSGEN	INESS ENTERPRISE  (\$) in 2013  (g) Office Supplies \$18,440  INESS ENTERPRISE Signed (\$) in 2013  (g) Office Supplies \$0  INESS ENTERPRISE Suppliers (#) in 201  (g) Office Supplies 0 0 0 0 0 0 0 0 0 1 0 0 1 0 1 0 1 0 1	(h) Print Services \$132,194  ES (DVBE)  (h) Print Services \$47,393  ES (DVBE)  3  (h) Print Services 6 6 6 1 0 0 0 7  TERPRISES (LGB)	Services   \$6,590,481	(j) Telecom (j) Telecom 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	(k) Real Estate \$0  (k) Real Estate \$0  (k) Real Estate  0 0 0 0	Entertainment \$41,141  (i) Travel / Entertainment \$0  (i) Travel / Entertainment 0 0 0 0 0 6	(m) Legal Services	(n) Other \$208,214  (n) Other 42 3 111 3 0 1	TOTAL \$262,281 TOTAL 115 7 23 6 9 1 1 2
TOTAL <\$50k >> \$50k but < \$100k >> \$500k but < \$500c >> \$500k but < \$500 >> \$500k but < \$1M >> \$1M but < \$5M >> \$1M but < \$510M >> \$10M TOTAL	(a) Advertising / Marketing So  (a) Advertising / Marketing So  (a) Advertising / Marketing 3 0 0 0 0 3 3  (a) Advertising / Marketing	\$ 599,554,115.87  (b) Financial / Investment Services \$73,333  (b) Financial / Investment Services \$10,000	(c) Claims Services \$14,803,177  (c) Claims Services \$5,875  (c) Claims Services \$5,875  (c) Claims Services  0 0 0 1 6 (c) Claims Services	\$ 21,340,830.30  (d) Facilities \$12,906,994  (d) Facilities \$0  (d) Facilities \$13  0  5  3  4  0  0  25	\$ 5,271,549.32  TABLE 3A-  (e) Human Resources \$0  TABLE 3B-  (e) Human Resources \$0  0  0  0  0  0  0  0  0  0  0  0  0	S 1,387,442,326.36  DISABLED VETERAN BUS Total Diverse Spend (f) Information Technology \$46,289  DISABLED VETERAN BUS Total Dollars in Contracts (f) Information Technology \$50  DISABLED VETERAN BUS at Number of Unique Paid (f) Information Technology  5 5 0 0 0 0 0 5 5 VI, BISEXUAL, TRANSGEN Total Diverse Spend (f) Information Technology	INESS ENTERPRISE  (g) Office Supplies \$18,440  INESS ENTERPRISE  \$18,440  INESS ENTERPRISE  \$20  (g) Office Supplies \$30  INESS ENTERPRISE  Suppliers (#) in 201  (g) Office Supplies  0 0 0 0 0 0 1 0 0 1 0 1 0 0 1 0 0 0 0	(h) Print Services \$132,194  ES (DVBE)  (h) Print Services \$47,393  ES (DVBE)  3  (h) Print Services 6 6 6 0 0 0 7  TERPRISES (LGB)  (h) Print Services 532,857	Services   \$6,590,481	(j) Telecom (j) Telecom 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	(k) Real Estate  (k) Real Estate	Entertainment \$41,141  (i) Travel / Entertainment \$0  (i) Travel / Entertainment 0 0 0 0 0 6	(m) Legal Services	(n) Other (n) Other (n) Other 42 3 111 3 3 0 0 1 63	\$95,234,362  TOTAL \$262,281  TOTAL 115 7 23 6 9 1 1 2 163
TOTAL <\$50k >> \$50k but < \$100k >> \$500k but < \$500c >> \$500k but < \$500 >> \$500k but < \$1M >> \$1M but < \$5M >> \$1M but < \$510M >> \$10M TOTAL	(a) Advertising / Marketing \$91,607  (a) Advertising / Marketing \$0  (a) Advertising / Marketing 0 0 0 0 3 3  (a) Advertising / Marketing 2 3 4 5 6 7 7 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8	\$ 599,554,115.87  (b) Financial / Investment Services \$73,333  (b) Financial / Investment Services \$0  (c) Financial / Investment Services \$0  (d) Financial / Investment Services \$0  (e) Financial / Investment Services \$0  (f) Financial / Investment Services \$0  (g) Financial / Investment Services \$0  (h) Financial / Investment Services \$0	(c) Claims Services \$14,803,177  (c) Claims Services \$5,875  (c) Claims Services \$5,875  (c) Claims Services  0 0 0 1 6 (c) Claims Services	\$ 21,340,830.30  (d) Facilities \$12,906,994  (d) Facilities \$0  (d) Facilities \$13  0  5  3  4  0  0  25	\$ 5,271,549.32  TABLE 3A-  (e) Human Resources \$0  TABLE 3B-  (f) Human Resources  0  0  0  0  0  0  0  0  0  0  0  0  0	S 1,387,442,326.36  DISABLED VETERAN BUS Total Diverse Spend (f) Information Technology \$46,289  DISABLED VETERAN BUS Total Dollars in Contracts (f) Information Technology \$50  DISABLED VETERAN BUS at Number of Unique Paid (f) Information Technology  5 5 5 6 0 0 0 0 0 5 5  AV, BISEXUAL, TRANSGEN Total Diverse Spend (f) Information Technology 5 5 10 10 10 10 10 10 10 10 10 10 10 10 10 1	INESS ENTERPRISE  (\$) in 2013  (g) Office Supplies \$18,440  INESS ENTERPRISE Signed (\$) in 2013  (g) Office Supplies \$0  INESS ENTERPRISE Suppliers (#) in 201  (g) Office Supplies  0  0  0  0  0  10  10  10  10  10  10	(h) Print Services \$132,194  ES (DVBE)  (h) Print Services \$47,393  ES (DVBE)  3  (h) Print Services 6 6 6 0 0 0 7  TERPRISES (LGB)  (h) Print Services 532,857	Services   \$6,590,481	(j) Telecom (j) Telecom 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	(k) Real Estate  (k) Real Estate	(I) Travel /     (I) Travel /     (I) Travel /     (II) Travel /     (III) Travel /     (III) Travel /   (III) Travel /   (III) Travel /   (III) Travel /   (III) Travel /   (III) Travel /   (III) Travel /   (III) Travel /     (III) Travel /     (III) Travel /     (III) Travel /     (III) Travel /       (III) Travel /	(m) Legal Services	(n) Other (n) Other (n) Other 42 3 111 3 3 0 0 1 63	\$95,234,362  TOTAL \$262,281  TOTAL 115 7 23 6 9 1 1 2 163
TOTAL <\$50k >> \$50k but < \$100k >> \$500k but < \$500c >> \$500k but < \$500 >> \$500k but < \$1M >> \$1M but < \$5M >> \$1M but < \$510M >> \$10M TOTAL	(a) Advertising / Marketing So  (a) Advertising / Marketing So  (a) Advertising / Marketing 3 0 0 0 0 3 3  (a) Advertising / Marketing	\$ 599,554,115.87  (b) Financial / Investment Services \$73,333  (b) Financial / Investment Services \$10,000	(c) Claims Services \$14,803,177  (c) Claims Services \$5,875  (c) Claims Services \$5,875  (c) Claims Services  0 0 0 1 6 (c) Claims Services	\$ 21,340,830.30  (d) Facilities \$12,906,994  (d) Facilities \$0  (d) Facilities \$13  0  5  3  4  0  0  25	\$ 5,271,549.32  TABLE 3A-  (e) Human Resources \$0  TABLE 3B-  (f) Human Resources  0  0  0  0  0  0  0  0  0  0  0  0  0	S 1,387,442,326.36  DISABLED VETERAN BUS Total Diverse Spend (f) Information Technology \$46,289  DISABLED VETERAN BUS Total Dollars in Contracts (f) Information Technology \$5  DISABLED VETERAN BUS an Number of Unique Paid (f) Information Technology \$5  0  0  0  0  0  0  0  0  0  10  0  0  0	INESS ENTERPRISE  (\$) in 2013  (g) Office Supplies \$18,440  INESS ENTERPRISE Signed (\$) in 2013  (g) Office Supplies \$0  INESS ENTERPRISE Suppliers (#) in 201  (g) Office Supplies  0 0 0 0 0 0 3  INESS ENTERPRISE Suppliers (#) in 201  (g) Office Supplies  1 (g) Office Supplies  0 (g) Office Supplies  1 (g) Office Supplies	(h) Print Services \$132,194  ES (DVBE)  (h) Print Services \$47,393  ES (DVBE)  3  (h) Print Services 6	Services   \$6,590,481	(j) Telecom (j) Telecom 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	(k) Real Estate  (k) Real Estate	(i) Travel / Entertainment \$41,141  (ii) Travel / Entertainment  0 0 0 0 0 0 0 0 Entertainment  (iii) Travel / Entertainment  50 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	(m) Legal Services	(n) Other (n) Other (n) Other 42 3 111 3 3 0 0 1 63	\$95,234,362  TOTAL \$262,281  TOTAL 115 7 23 6 9 1 1 2 163
TOTAL <\$50k >> \$50k but < \$100k >> \$500k but < \$500c >> \$500k but < \$500 >> \$500k but < \$1M >> \$1M but < \$5M >> \$1M but < \$510M >> \$10M TOTAL	Marketing \$91,607  (a) Advertising / Marketing \$0  (a) Advertising / Marketing 3 0 0 0 0 0 3  (a) Advertising / Marketing \$2,315,982	\$ 599,554,115.87  (b) Financial / Investment Services \$73,333  (b) Financial / Investment Services \$73,333  (c) Financial / Investment Services 1 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	(c) Claims Services \$14,803,177  (c) Claims Services \$54,803,177  (c) Claims Services \$5,875  (c) Claims Services  3 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	\$ 21,340,830.30  (d) Facilities \$12,908,994  (d) Facilities \$0  (d) Facilities  13  0  5  3  4  0  0  25  TA  (d) Facilities  \$1,245,684	\$ 5,271,549.32  TABLE 3A-  (e) Human Resources \$0  TABLE 3B-  (e) Human Resources TABLE 3C-  TOI  (e) Human Resources 0 0 0 0 0 0 0 0 0 BILE 4A - LESBIAN, GA  (e) Human Resources BIE 4B - LESBIAN, GA	S 1,387,442,326.36  DISABLED VETERAN BUS Total Diverse Spend (f) Information Technology \$46,289  DISABLED VETERAN BUS Total Dollars in Contracts (f) Information Technology \$5  DISABLED VETERAN BUS all Number of Unique Paid (f) Information Technology \$5  0  0  0  0  0  47  STATUS BUSELIA TRANSGEN TOTAL DIVERSE SPEND (f) Information Technology (g) Information Technology (g) Information Technology (g) Information Technology (g) Information Technology 35  AY, BISEXUAL, TRANSGEN (g) Information Technology 39,377	INESS ENTERPRISE  (\$) in 2013  (g) Office Supplies \$18,440  INESS ENTERPRISE Signed (\$) in 2013  (g) Office Supplies \$0  INESS ENTERPRISE Suppliers (#) in 201  (g) Office Supplies 0 0 0 0 0 0 1 0 1 0 1 0 0 1 0 0 0 0 0	(h) Print Services \$132,194  ES (DVBE)  (h) Print Services \$47,393  ES (DVBE)  3  (h) Print Services 6	Services   \$6,590,481	(j) Telecom	(k) Real Estate \$0  (k) Real Estate \$5 0 0 0 0 6 (k) Real Estate \$5 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	(I) Travel / Entertainment   \$41,141	(m) Legal Services  (m) Legal Services	(n) Other \$208,214  (n) Other 42 3 11 3 0 1 63  (n) Other	TOTAL \$262,281  TOTAL 115 7 23 6 9 1 2 163

						RER SUPPLIER DIVE									
						EPORTING YEAR: 2013									
				T/	ABLE 4C - LESBIAN, G	AY, BISEXUAL, TRANSGEN	ider Business en	TERPRISES (LGB	TBE)						
					То	tal Number of Unique Paid	Suppliers (#) in 201	3							
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k	2	0	4	1	0	2	2	3	4	0	0	1	1	8	28
>= \$50k but < \$100k	0	0	0	0	0	0	0	0	1	0	0	0	0	1	2
>= \$100k but < \$500k	0	0	1	2	1	0	0	0	0	0	0	0	1	3	8
>= \$500k but < \$1M	0	0	0	1	0	0	0	0	1	0	0	0	0	1	3
>= \$1M but < \$5M	2	0	0	0	0	0	0	0	1	0	0	0	0	0	3
>= \$5M but < \$10M	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1
>= 10M	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL	4	0		4	1	2	2	3		0	0	1	2	12	AE

	TABLE 5A - MULTI-CERTIFIED BUSINESS ENTERPRISES														
	Total Diverse Spend (\$) in 2013														
	(a) Advertising / (b) Financial / (i) Professional (i) Travel /														
	Marketing	Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	Services	(j) Telecom	(k) Real Estate	Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL	\$10,708,542	\$3,843,246	\$10,620,137	\$50,360,039	\$19,179,779	\$94,901,998	\$45,489,843	\$1,970,619	\$43,130,455	\$89,840	\$5,293,772	\$2,613,282	\$1,100,415	\$115,800,441	\$405,102,410
	TABLE 5B - MULTI-CERTIFIED BUSINESS ENTERPRISES														
						Total Dollars in Contracts	Signed (\$) in 2013								
	(a) Advertising /	(b) Financial /							(i) Professional			(I) Travel /			
	Marketing	Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	Services	(j) Telecom	(k) Real Estate	Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL	\$411,729	\$0	\$0	\$730,415	\$0	\$169,802	\$353	\$4,739	\$244,257	\$0	\$110,604	\$362	\$0	\$83,520	\$1,755,780

					TABLE	5C - MULTI-CERTIFIED BI	JSINESS ENTERPR	ISES							
	Total Number of Unique Paid Diverse Suppliers (#) in 2013														
	(a) Advertising /	(b) Financial /							(i) Professional			(i) Travel /			
	Marketing	Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	Services	(j) Telecom	(k) Real Estate	Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k	35	23	6	60	10	55	19	16	77	4	54	109	7	186	661
>= \$50k but < \$100k	0	4	0	15	3	11	2	1	14	0	6	5	2	15	78
>= \$100k but < \$500k	7	4	4	9	3	10	1	5	19	0	6	3	4	27	102
>= \$500k but < \$1M	1	1	1	5	2	4	1	0	3	0	1	2	0	5	26
>= \$1M but < \$5M	3	1	1	11	0	3	1	1	2	0	2	0	0	10	35
>= \$5M but < \$10M	0	0	1	1	1	2	1	0	0	0	0	0	0	0	6
>= 10M	0	0	0	1	1	1	1	0	1	0	0	0	0	1	6
TOTAL	46	33	13	102	20	86	26	23	116	4	69	119	13	244	914

	TABLE 5D - MULTI-CERTIFIED BUSINESS ENTERPRISES								
	Number of Multi-Certified Business Enterprises by Certification Combination (#) in 2013								
	TOTAL								
WBE / MBE	537								
VBE / DVBE	8								
VBE / LGBTE	16								
MBE / DVBE	8								
MBE / LGBTE	5								
DVBE / LGBTE	0								
WBE / MBE / DVBE	252								
WBE / MBE / LGBTE	4								
VBE/ DVBE / LGBTE	0								
MBE / DVBE / LGBTE	0								
WBE / MBE / DVBE / LGBTE	0								
TOTAL	830								

	TABLE 6 - SUMMARY									
BY CERTIFICATION										
	Tota	al Diverse Spend (\$)		Total Dollars in ontracts Signed (\$)	Total Number of Unique Paid Suppliers (#)					
WBE	\$	1,049,920,729.26	\$	155,387,511.71	5484					
MBE	\$	1,661,844,900.55	\$	238,632,531.40	3179					
DVBE	\$	95,234,361.75	\$	262,280.69	163					
LGBTBE	\$	8,288,402.34	\$	1,258,514.00	45					
Multi-Certified	\$	405,102,409.79	\$	1,755,780.06	914					
TOTAL	\$	3,220,390,803.68	\$	397,296,617.86	9785					

		TAB	LE	7 - SUMMARY				
		BY IND	US'	TRY CATEGORY				
	Total Diverse Spend (\$)			Total Dollars in intracts Signed (\$)	Total Number of Unique Paid Suppliers (#)	Total Procurement Spend Overall (\$)		
Adv/Marketing	\$	160,716,846.58	\$	28,735,863.03	320	\$	1,851,704,154.23	
Financial/Investment Services	\$	16,105,065.61	\$	3,602,097.45	93	\$	1,395,827,377.96	
Claims Services	\$	159,439,115.84	\$	83,219,500.85	2,607	\$	4,664,561,540.90	
Facilities	\$	588,464,017.81	\$	8,448,250.05	1,118	\$	2,742,924,882.24	
Human Resources	\$	67,533,244.52	\$	8,661,021.71	152	\$	590,495,881.97	
Information Technology	\$	586,261,753.68	\$	69,474,101.08	441	\$	3,445,156,248.27	
Office Supplies	\$	127,927,246.80	\$	2,552,263.00	194	\$	178,544,283.55	
Print Services	\$	49,341,010.31	\$	24,575,854.00	249	\$	478,961,331.04	
Professional Services	\$	316,825,470.34	\$	107,742,326.30	1,002	\$	2,383,073,027.92	
Telecom	\$	6,089,766.90	\$	1,159,575.45	63	\$	568,083,739.61	
Real Estate	\$	22,011,643.06	\$	253,177.09	454	\$	701,213,125.29	
Travel/Entertainment	\$	7,854,238.08	\$	523,281.00	351	\$	327,784,429.77	
Legal Services	\$	24,106,190.36	\$	1,798,457.75	146	\$	975,261,710.68	
Other	\$	1,087,715,193.80	\$	56,550,849.10	2,595	\$	20,769,431,565.81	
TOTAL	\$	3,220,390,803.68	\$	397,296,617.86	9,785	\$	41,073,023,299.22	

TABLE 8 PROCUREMENT SPEND 2013							
1. Total Diverse Spend (\$) Nationally	\$3,220,390,803.68						
1b. Total Diverse Spend (\$) Nationally (for companies/groups that did not provide Total Procurement	\$250,210,962.03						
1c. Diverse Spend (\$)	\$2,970,179,841.65						

2013 INSURER SUPPLIER DIVERSITY SURVEY - CHARTS	
DEPORTING VEAR, 2012 NATIONAL ONLY	

2. Total Procurement Spend (\$) Nationally	\$41,073,023,299.22
% Diverse Spend (Divide Figure 1b by Figure 2)	7.23%

## 2014 INSURER SUPPLIER DIVERSITY SURVEY - CHARTS REPORTING YEAR: 2014 NATIONAL ONLY

						NG TEAR: 2014 NATION									
						OMEN BUSINESS ENTERP									
		(b) Financial / Investment			To	otal Diverse Spend (\$) in 201	(g) Office	T T	(i) Professional		T	(I) Travel /			
	(a) Advertising / Marketing	Services	(c) Claims Services	(d) Facilities	(e) Human Resources		Supplies	(h) Print Services	Services	(j) Telecom		Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL	\$ 60,195,356.01	\$ 8,347,610.00	\$ 77,699,367.48 \$	249,169,681.87	\$ 45,944,794.77	\$ 251,236,634.55	\$59,134,313.93	\$ 47,468,520.85	\$ 84,766,396.31	###########	\$ 13,897,901.21	\$ 6,411,612.22	\$ 20,380,963.19	\$ 223,114,611.88	\$ 1,159,526,407.15
						OMEN BUSINESS ENTERP									
		(b) Financial / Investment			Total Do	llars in Contracts Signed (\$)	in 2014 (g) Office		(i) Professional	1	<u> </u>	(I) Travel /			
	(a) Advertising / Marketing	Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	Supplies	(h) Print Services	Services	(j) Telecom		Entertainment		(n) Other	TOTAL
TOTAL	\$ 10,147,760.19	\$ 4,073,160.39	\$ 33,107,721.50 \$	4,554,789.11	\$ 1,008,678.00	\$ 10,841,704.56	\$188,207	\$ 26,908,928.49	\$ 37,585,432.00	###########	\$ 140,709.00	\$ 770,989.00	\$ 6,059,645.30	\$ 57,059,298.44	\$ 193,566,949.11
						OMEN BUSINESS ENTERP									
		(b) Financial / Investment			Total Numb	er of Unique Paid Suppliers	(#) in 2014 (g) Office		(i) Professional	1	<u> </u>	(i) Travel /			
	(a) Advertising / Marketing	Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	Supplies	(h) Print Services	Services	(j) Telecom	(k) Real Estate	Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k >= \$50k but < \$100k	138	32 5	2116 95	394 56	78 16	110 20	258 3	99 14	450 64	19 4	364 11	96 4	100 17	813 75	5067 401
>= \$100k but < \$500k	29	5	107	81	23	33	17	10	82	12	20	16	29	99	563
>= \$500k but < \$1M >= \$1M but < \$5M	9	1 4	12 10	23 26	3	5 28	0	7	14 51	2	3	2	5	29 18	110 161
>= \$5M but < \$10M >= 10M	27	0	4	5	0	3	0	1	5	1	0	0	0	17	63
>= 10W TOTAL	227	47	2345	6 591	126	6 205	1 279	20 153	668	39	399	0 119	155	1052	40 6405
						NORITY BUSINESS ENTER									
		(h) Einanaia! (laurette	1		To	otal Diverse Spend (\$) in 201			(i) Profi			(I) Tr1			
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom		(I) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL	\$ 59,876,182.57			342,063,796.78		\$ 368,680,880.81	\$61,061,384.11	\$ 10,676,156.92	\$ 428,970,812.20		\$ 7,816,873.87	\$ 2,997,029.96	\$ 11,022,021.40		\$ 2,123,119,694.11
						NORITY BUSINESS ENTER									
		(b) Financial / Investment	1		Total Do	llars in Contracts Signed (\$)			(i) Prof!			(I) Travel /			
	(a) Advertising / Marketing	Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	Entertainment		(n) Other	TOTAL
TOTAL	\$ 3,131,357.00	\$ 253,909.00	\$ 86,405,078.00 \$	2,543,728.17	\$ 767,770.00	\$ 50,431,047.52	\$ 2,194,308.00	\$ 657,046.00	\$ 312,791,319.50	\$ 151,496.00	\$ 82,545.00	\$ 936,091.00		\$ 46,618,109.53	\$ 507,883,745.27
					TABLE 2C - MI	NORITY BUSINESS ENTER	PRISES (MBE)								
	1	(b) Financial / Investment	ı		Total Numb	er of Unique Paid Suppliers		1	(i) Professional		T	(I) Tananal (	<u> </u>	1	
	(a) Advertising / Marketing	Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k >= \$50k but < \$100k	46	16	1292	221 43	15	81 15	174 1	52	194	11	78	60	46 12	607 54	2893 272
>= \$100k but < \$500k	5	5	103 120	74	6	20	6	7	25 40	4	9	8	17	80	401
>= \$500k but < \$1M >= \$1M but < \$5M	3 8	1	16 4	16 35	0	11	7	4	9 35	0	2	1 0	4	22 27	89 137
>= \$5M but < \$10M	2	1	2	8	0	5	0	0	6	0	0	0	0	14	38
>= 10M TOTAL	2 69	0	1 1	5	0	19	1		5			0	0	5	38
		28	1538	402	24	162	189	71	314	15	96	70	81	809	3868
	03	28	1538	402				71			96		81	809	3868
		28	1538	402	TABLE 2D - MI	NORITY BUSINESS ENTER	PRISES (MBE)	71			96		81	809	3868
		28	1538	402	TABLE 2D - MI		PRISES (MBE)	71			96		81	809	3868
					TABLE 2D - MI Total Div	NORITY BUSINESS ENTERI verse Spend (\$) by Ethnicity	PRISES (MBE)	71			96		81	809	3868
TOTAL	(a) African American \$ 669,315,243.00	(b) Asian/Pacific Islander	(c) Latino/Hispanic	(d) American Indian	TABLE 2D - MI Total Div	NORITY BUSINESS ENTERI verse Spend (\$) by Ethnicity	PRISES (MBE) in 2014	71			96		81	809	3868
	(a) African American	(b) Asian/Pacific Islander	(c) Latino/Hispanic	(d) American Indian	TABLE 2D - MI Total Div	NORITY BUSINESS ENTERI verse Spend (\$) by Ethnicity	PRISES (MBE) in 2014	71			96		81	809	3868
	(a) African American	(b) Asian/Pacific Islander	(c) Latino/Hispanic	(d) American Indian	TABLE 2D - MI Total Div  (e) Multi-Ethnic \$ 5,688,778.80  TABLE 3A - DISABLE	NORITY BUSINESS ENTERI verse Spend (\$) by Ethnicity  TOTAL \$ 1,569,931,385.02	PRISES (MBE) in 2014				96		81	809	3868
	(a) African American	(b) Asian/Pacific Islander \$ 624,734,834.64	(c) Latino/Hispanic	(d) American Indian	TABLE 2D - MI Total Div  (e) Multi-Ethnic \$ 5,688,778.80  TABLE 3A - DISABLE	NORITY BUSINESS ENTER! rerse Spend (\$) by Ethnicity  TOTAL \$ 1,569,931,385.02	PRISES (MBE) in 2014 TERPRISES (D		314		96	70	81	809	3868
TOTAL	(a) African American \$ 669,315,243.00  (a) Advertising / Marketing	(b) Asian/Pacific Islander \$ 624,734,834.64 (b) Financial / Investment Services	(c) Latino/Hispanic \$ 243,976,791.76 \$ (c) Claims Services	(d) American Indian 26,215,736.82 (d) Facilities	TABLE 2D - MI Total Div  (e) Multi-Ethnic \$ 5,888,778.80  TABLE 3A - DISABLE TC  (e) Human Resources	NORITY BUSINESS ENTER! rerse Spend (\$) by Ethnicity  TOTAL \$ 1,569,931,385.02  D VETERAN BUSINESS EN tal Diverse Spend (\$) in 201  (f) Information Technology	TERPRISES (MBE) in 2014  TERPRISES (D44  (g) Office Supplies	DVBE)	(i) Professional Services	(j) Telecom	(k) Real Estate	(i) Travel /	(m) Legal Services	(n) Other	TOTAL
	(a) African American \$ 669,315,243.00	(b) Asian/Pacific Islander \$ 624,734,834.64 (b) Financial / Investment	(c) Latino/Hispanic \$ 243,976,791.76 \$	(d) American Indian 26,215,736.82	TABLE 2D - MI Total Div  (e) Multi-Ethnic \$ 5,688,778.80  TABLE 3A - DISABLE	NORITY BUSINESS ENTERI PERSE Spend (\$) by Ethnicity  TOTAL  \$ 1,569,331,385.02  D VETERAN BUSINESS EN tal Diverse Spend (\$) in 201	PRISES (MBE) in 2014 TERPRISES (D 4 (g) Office	DVBE)	314 (i) Professional	15	(k) Real Estate	(I) Travel /			
TOTAL	(a) African American \$ 669,315,243.00  (a) Advertising / Marketing	(b) Asian/Pacific Islander \$ 624,734,834.64 (b) Financial / Investment Services	(c) Latino/Hispanic \$ 243,976,791.76 \$ (c) Claims Services	(d) American Indian 26,215,736.82 (d) Facilities	TABLE 2D - Mil Total Div  (e) Multi-Ethnic \$ 5,688,778.80  TABLE 3A - DISABLE TC  (e) Human Resources \$0  TABLE 3B - DISABLE	NORITY BUSINESS ENTER verse Spend (\$) by Ethnicity  TOTAL \$ 1,569,931,385.02  D VETERAN BUSINESS EN tal Diverse Spend (\$) in 201  (f) Information Technology \$1,107,349	TERPRISES (D 4 (g) Office Supplies \$279,960	(h) Print Services \$183,147	(i) Professional Services	(j) Telecom	(k) Real Estate	(i) Travel /	(m) Legal Services	(n) Other	TOTAL
TOTAL	(a) African American \$ 669,315,243.00  (a) Advertising / Marketing	(b) Asian/Pacific Islander \$ 624,734,834.64 (b) Financial / Investment Services \$138,496	(c) Latino/Hispanic \$ 243,976,791.76 \$ (c) Claims Services	(d) American Indian 26,215,736.82 (d) Facilities	TABLE 2D - Mil Total Div  (e) Multi-Ethnic \$ 5,688,778.80  TABLE 3A - DISABLE TC  (e) Human Resources \$0  TABLE 3B - DISABLE	NORITY BUSINESS ENTERI verse Spend (\$) by Ethnicity  TOTAL \$ 1,569,931,385.02  ID VETERAN BUSINESS EN tal Diverse Spend (\$) in 201  (f) Information Technology \$1,107,949	PRISES (MBE) in 2014  TERPRISES (D4  (g) Office Supplies \$279,960  TERPRISES (D in 2014	(h) Print Services \$183,147	314  (i) Professional Services \$14,236,115	(j) Telecom	(k) Real Estate	(i) Travel / Entertainment \$48,672	(m) Legal Services	(n) Other	TOTAL
TOTAL	(a) African American \$ 669,315,243.00  (a) Advertising / Marketing \$35,026	(b) Asian/Pacific Islander \$ 624,734,834.64  (b) Financial / Investment Services \$138,496  (b) Financial / Investment Services	(c) Latino/Hispanic \$ 243,976,791.76 \$  (c) Claims Services \$15,267,178	(d) American Indian 26,215,736.82  (d) Facilities \$9,975,075  (d) Facilities	TABLE 2D - Mil Total Div  (e) Multi-Ethnic \$ 5,688,778.80  TABLE 3A - DISABLE TC (e) Human Resources \$ 50  TABLE 3B - DISABLE Total Do (e) Human Resources	NORITY BUSINESS ENTERI PERSE Spend (\$) by Ethnicity  TOTAL  \$ 1,569,331,385.02  D VETERAN BUSINESS EN tall Diverse Spend (\$) in 201  (f) Information Technology  ED VETERAN BUSINESS EN liars in Contracts Signed (\$)  (f) Information Technology	TERPRISES (MBE) in 2014  TERPRISES (D4  (g) Office Supplies \$279,960  TERPRISES (D in 2014 (g) Office Supplies	(h) Print Services (h) Print Ser	(i) Professional Services \$14,236,115	(j) Telecom \$110,086	(k) Real Estate \$6,417,320	(i) Travel / Entertainment \$48,672	(m) Legal Services \$1,145,671 (m) Legal Services	(n) Other \$64,681,544	TOTAL \$113,626,240
TOTAL	(a) African American \$ 669,315,243.00  (a) Advertising / Marketing \$35,026	(b) Asian/Pacific Islander \$ 624,734,834.64 (b) Financial / Investment Services \$136,496	(c) Latino/Hispanic \$ 243,976,791.76 \$ (c) Claims Services \$15,267,178	(d) American Indian 26,215,736.82 (d) Facilities \$9,975,075	TABLE 2D - Mil Total Div  (e) Multi-Ethnic S 5,688,778.80  TABLE 3A - DISABLE TC  (e) Human Resources S0  TABLE 3B - DISABLE Total Do	NORITY BUSINESS ENTER PERSE Spend (\$) by Ethnicity  TOTAL  \$ 1,569,931,385.02  D VETERAN BUSINESS EN tal Diverse Spend (\$) in 201  (() Information Technology \$1,107,849  D VETERAN BUSINESS EN liars in Contracts Signed (\$)	TERPRISES (MBE) in 2014  (g) Office Supplies \$279,960  TERPRISES (Lin 2014 (g) Office (g	(h) Print Services \$183,147	314  (i) Professional Services \$14,236,115	(j) Telecom \$110,086	(k) Real Estate \$6,417,320	(i) Travel / Entertainment \$48,672	(m) Legal Services \$1,145,671	(n) Other \$64,681,544	TOTAL \$113,626,240
TOTAL	(a) African American \$ 669,315,243.00  (a) Advertising / Marketing \$35,026	(b) Asian/Pacific Islander \$ 624,734,834.64  (b) Financial / Investment Services \$138,496  (b) Financial / Investment Services	(c) Latino/Hispanic \$ 243,976,791.76 \$  (c) Claims Services \$15,267,178	(d) American Indian 26,215,736.82 (d) Facilities \$9,975,075	TABLE 2D - MI Total Div  (e) Multi-Ethnic \$ 5,688,778.30  TABLE 3A - DISABLE (e) Human Resources 50  TABLE 3B - DISABLE Total Do  (e) Human Resources 50  TABLE 3C - DISABLE 3	NORITY BUSINESS ENTER: verse Spend (\$) by Ethnicity  TOTAL  \$ 1,569,931,385.02  D VETERAN BUSINESS EN tal Diverse Spend (\$) in 201  (() Information Technology \$1,107,949  D VETERAN BUSINESS EN lars in Contracts Signed (\$)  (() Information Technology \$135,745	RISES (MBE) in 2014  TERPRISES (D 4  (g) Office Supplies \$279,960  TERPRISES (D in 2014 (g) Office Supplies \$0	(h) Print Services \$183,147	(i) Professional Services \$14,236,115	(j) Telecom \$110,086	(k) Real Estate \$6,417,320	(i) Travel / Entertainment \$48,672	(m) Legal Services \$1,145,671 (m) Legal Services	(n) Other \$64,681,544	TOTAL \$113,626,240
TOTAL	(a) African American \$ 669,315,243.00  (a) Advertising / Marketing \$35,026	(b) Asian/Pacific Islander \$ 624,734,834.64 (b) Financial / investment Services \$138,496 (b) Financial / investment Services 30	(c) Latino/Hispanic \$ 243,976,791.76 \$  (c) Claims Services \$15,267,178	(d) American Indian 26,215,736.82 (d) Facilities \$9,975,075	TABLE 2D - MI Total Div  (e) Multi-Ethnic \$ 5,688,778.30  TABLE 3A - DISABLE (e) Human Resources 50  TABLE 3B - DISABLE Total Do  (e) Human Resources 50  TABLE 3C - DISABLE 3	NORITY BUSINESS ENTERI PERSE Spend (\$) by Ethnicity  TOTAL  \$ 1.569,331,385.02  D VETERAN BUSINESS EN tal Diverse Spend (\$) in 201  (f) Information Technology \$1,107,949  D VETERAN BUSINESS EN lars in Contracts Signed (\$)  (f) Information Technology \$135,745	TERPRISES (Description of the control of the contro	(h) Print Services \$183,147	(i) Professional Services \$14,236,115 (i) Professional Services \$6,177,388	(j) Telecom \$110,086	(k) Real Estate \$6,417,320	(i) Travel/ Entertainment \$48,672	(m) Legal Services \$1,145,671 (m) Legal Services	(n) Other \$64,681,544	TOTAL \$113,626,240
TOTAL	(a) African American \$ 669,315,243.00  (a) Advertising / Marketing \$35,026	(b) Asian/Pacific Islander \$ 624,734,834.64  (b) Financial / Investment Services \$138,496  (b) Financial / Investment Services	(c) Latino/Hispanic \$ 243,976,791.76 \$  (c) Claims Services \$15,267,178	(d) American Indian 26,215,736.82  (d) Facilities \$9,975,075  (d) Facilities \$63,370  (d) Facilities	TABLE 2D - MI Total Div  (e) Multi-Ethnic \$ 5,688,778.30  TABLE 3A - DISABLE (e) Human Resources 50  TABLE 3B - DISABLE Total Do  (e) Human Resources 50  TABLE 3C - DISABLE 3	NORITY BUSINESS ENTER: verse Spend (\$) by Ethnicity  TOTAL  \$ 1,569,931,385.02  D VETERAN BUSINESS EN tal Diverse Spend (\$) in 201  (() Information Technology \$1,107,949  D VETERAN BUSINESS EN lars in Contracts Signed (\$)  (() Information Technology \$135,745	RISES (MBE) in 2014  TERPRISES (D 4 (g) Office Supplies \$279,960  TERPRISES (D in 2014 (g) Office Supplies \$0  TERPRISES (E (#) in 2014 (g) Office Supplies Supplies Supplies	(h) Print Services \$183,147	(i) Professional Services \$14,236,115	(j) Telecom \$110,086	(k) Real Estate \$6,417,320	(i) Travel / Entertainment \$48,672	(m) Legal Services \$1,145,671 (m) Legal Services	(n) Other \$64,681,544 (n) Other \$24,233	TOTAL \$113,626,240 TOTAL \$6,879,678
TOTAL  TOTAL  TOTAL  TOTAL  **S50k**  **\$ \$50k but < \$100k**	(a) African American  \$ 669,315,243.00  (a) Advertising / Marketing \$35,026  (a) Advertising / Marketing \$0  (a) Advertising / Marketing	(b) Asian/Pacific Islander \$ 624,734,834.64  (b) Financial / investment Services \$138,496  (b) Financial / investment Services \$0  (b) Financial / investment Services \$0  2	(c) Latino/Hispanic \$ 243,976,791.76 \$  (c) Claims Services \$15,267,178  (c) Claims Services \$385,075  (c) Claims Services	(d) American Indian 26,215,736.82  (d) Facilities \$9,975,075  (d) Facilities \$63,370  (d) Facilities 17 2	TABLE 2D - Mil Total Div  (e) Multi-Ethnic \$ 5,688,778.80  TABLE 3A - DISABLE Total Div  (e) Human Resources \$0  TABLE 3B - DISABLE Total Do  (e) Human Resources \$0  TABLE 3C - DISABLE Total Numb  (e) Human Resources 0  (e) Human Resources	NORITY BUSINESS ENTER PERSON (\$) by Ethnicity  TOTAL  \$ 1,569,331,385.02  D VETERAN BUSINESS EN total Diverse Spend (\$) in 201  (f) Information Technology \$1,107,949  D VETERAN BUSINESS EN liars in Contracts Signed (\$)  (f) Information Technology \$135,745  D VETERAN BUSINESS EN er of Unique Paid Suppliers  (f) Information Technology  (f) Information Technology  (g) Information Technology	TERPRISES (L. (g) Office Supplies (g.) Office Suppl	(h) Print Services	(i) Professional Services \$14,236,115 (i) Professional Services \$6,177,388	(j) Telecom \$110,086	(k) Real Estate \$6,417,320  (k) Real Estate \$0  (k) Real Estate 7	(i) Travel / Entertainment \$48,672  (i) Travel / Entertainment \$0  (i) Travel / Entertainment	(m) Legal Services \$1,145,671  (m) Legal Services \$0  (m) Legal Services 0	(n) Other \$64,681,544 (n) Other \$24,233 (n) Other 43 6	TOTAL \$113,626,240 TOTAL \$6,879,678
TOTAL  TOTAL  TOTAL  **S50k** **s \$50k but < \$100k** **s \$500k but < \$500k**	(a) African American \$ 669,315,243.00  (a) Advertising / Marketing \$35,026  (a) Advertising / Marketing 30 0	(b) Asian/Pacific Islander \$ 624,734,834.64  (b) Financial / Investment Services \$138,496  (b) Financial / Investment Services \$0  (b) Financial / Investment Services 0 0	(c) Latino/Hispanic \$ 243,976,791.76 \$  (c) Claims Services \$15,267,178  (c) Claims Services \$385,075  (c) Claims Services \$385,075	(d) American Indian 26,215,736.82  (d) Facilities \$3,975,075  (d) Facilities \$63,370  (d) Facilities 17	TABLE 2D - MI Total Div  (e) Multi-Ethnic \$ 5.688,778.80  TABLE 3A - DISABLE TOTAL  (b) Human Resources \$0  TABLE 3B - DISABLE TOTAL  (e) Human Resources  TABLE 3C - DISABLE TOTAL Numb  (e) Human Resources 0 0 0	NORITY BUSINESS ENTER: verse Spend (\$) by Ethnicity  TOTAL  \$ 1,569,931,385.02  ID VETERAN BUSINESS EN tall Diverse Spend (\$) in 201  (() Information Technology  \$1,107,949  D VETERAN BUSINESS EN tallars in Contracts Signed (\$)  (() Information Technology  \$135,745  D VETERAN BUSINESS EN er of Unique Paid Suppliers  (() Information Technology  1 1	RISES (MBE) in 2014  TERPRISES (L4  (g) Office Supplies \$279,960  TERPRISES (L5) in 2014 (g) Office Supplies \$0  TERPRISES (L5) in 2014 (g) Office Supplies \$0  TERPRISES (L5) in 2014 (g) Office Supplies \$0  1	(h) Print Services \$183,147	(i) Professional Services \$14,236,115 (i) Professional Services \$6,177,388 (i) Professional Services 33	(j) Telecom \$110,086	(k) Real Estate \$6,417,320 (k) Real Estate \$0	(i) Travel / Entertainment \$48,672  (i) Travel / Entertainment \$0  (i) Travel / Entertainment 0 0	(m) Legal Services \$1,145,671 (m) Legal Services \$0	(n) Other \$64,881,544 (n) Other \$24,233	TOTAL \$113,626,240 TOTAL \$6,879,678 TOTAL 133 14 26
TOTAL  TOTAL  TOTAL  *\$50k ** \$50k but < \$100k ** \$500k but < \$500k ** \$500k but < \$500k ** \$500k but < \$500k	(a) African American  \$ 669,315,243.00  (a) Advertising / Marketing \$35,026  (a) Advertising / Marketing \$0  (a) Advertising / Marketing	(b) Asian/Pacific Islander \$ 624,734,834.64  (b) Financial / investment Services \$138,496  (b) Financial / investment Services \$0  (b) Financial / investment Services \$0  2	(c) Latino/Hispanic \$ 243,976,791.76 \$  (c) Claims Services \$15,267,178  (c) Claims Services \$385,075  (c) Claims Services	(d) American Indian 26,215,736.82  (d) Facilities \$9,975,075  (d) Facilities \$63,370  (d) Facilities 17 2	TABLE 2D - Mil Total Div  (e) Multi-Ethnic \$ 5,688,778.80  TABLE 3A - DISABLE Total Div  (e) Human Resources \$0  TABLE 3B - DISABLE Total Do  (e) Human Resources \$0  TABLE 3C - DISABLE Total Numb  (e) Human Resources 0  (e) Human Resources	NORITY BUSINESS ENTER PERSON (\$) by Ethnicity  TOTAL  \$ 1,569,331,385.02  D VETERAN BUSINESS EN total Diverse Spend (\$) in 201  (f) Information Technology \$1,107,949  D VETERAN BUSINESS EN liars in Contracts Signed (\$)  (f) Information Technology \$135,745  D VETERAN BUSINESS EN er of Unique Paid Suppliers  (f) Information Technology  (f) Information Technology  (g) Information Technology	TERPRISES (L. (g) Office Supplies (g. (g) Office Supplies (g. (g) Office Supplies (g. (g) Office Supplies (g. (g. (g) Office Supplies (g.	(h) Print Services	(i) Professional Services \$14,236,115 (i) Professional Services \$6,177,388 (i) Professional Services 33	(j) Telecom \$110,086	(k) Real Estate \$6,417,320  (k) Real Estate \$0  (k) Real Estate 7	(i) Travel / Entertainment \$48,672  (i) Travel / Entertainment \$0  (i) Travel / Entertainment	(m) Legal Services \$1,145,671  (m) Legal Services \$0  (m) Legal Services 0	(n) Other \$64,681,544 (n) Other \$24,233 (n) Other 43 6	TOTAL \$113,626,240 TOTAL \$6,879,678
TOTAL  TOTAL  TOTAL  **S50k** **S50k** **S50k** **S500k** **S500k*	(a) African American \$ 669,315,243.00  (a) Advertising / Marketing \$35,026  (a) Advertising / Marketing 30 0	(b) Asian/Pacific Islander \$ 624,734,834.64  (b) Financial / Investment Services \$138,496  (b) Financial / Investment Services \$0  (b) Financial / Investment Services 0 0	(c) Latino/Hispanic \$ 243,976,791.76 \$  (c) Claims Services \$15,267,178  (c) Claims Services \$385,075  (c) Claims Services \$385,075	(d) American Indian 26,215,736.82  (d) Facilities \$9,975,075  (d) Facilities \$63,370  (d) Facilities 17 2	TABLE 2D - MI Total Div  (e) Multi-Ethnic \$ 5.688,778.80  TABLE 3A - DISABLE TOTAL  (b) Human Resources \$0  TABLE 3B - DISABLE TOTAL  (e) Human Resources  TABLE 3C - DISABLE TOTAL Numb  (e) Human Resources 0 0 0	NORITY BUSINESS ENTER verse Spend (\$) by Ethnicity  TOTAL  \$ 1,569,931,385.02  D VETERAN BUSINESS EN total Diverse Spend (\$) in 201  (f) Information Technology \$1,107,349  D VETERAN BUSINESS EN liars in Contracts Signed (\$) (f) Information Technology \$135,745  D VETERAN BUSINESS EN er of Unique Paid Suppliers  (f) Information Technology  3 1 1 1	RISES (MBE) in 2014  TERPRISES (L4  (g) Office Supplies \$279,960  TERPRISES (L5) in 2014 (g) Office Supplies \$0  TERPRISES (L5) in 2014 (g) Office Supplies \$0  TERPRISES (L5) in 2014 (g) Office Supplies \$0  1	(h) Print Services	(i) Professional Services \$14,236,115 (i) Professional Services \$6,177,388 (i) Professional Services 33	(j) Telecom \$110,086	(k) Real Estate \$6,417,320  (k) Real Estate \$0  (k) Real Estate 7	(i) Travel / Entertainment \$48,672  (i) Travel / Entertainment \$0  (i) Travel / Entertainment 0 0	(m) Legal Services \$1,145,671  (m) Legal Services \$0  (m) Legal Services 0	(n) Other \$64,681,544 (n) Other \$24,233 (n) Other 43 6	TOTAL \$113,626,240 TOTAL \$6,879,678 TOTAL 133 14 26 10
TOTAL  TOTAL  TOTAL  **S50k** **S50k** **S50k** **S50k** **S500k**	(a) African American \$ 669,315,243.00  (a) Advertising / Marketing \$35,026  (a) Advertising / Marketing 30 0	(b) Asian/Pacific Islander \$ 624,734,834.64  (b) Financial / Investment Services \$138,496  (b) Financial / Investment Services \$0  (b) Financial / Investment Services 0 0	(c) Latino/Hispanic \$ 243,976,791.76 \$  (c) Claims Services \$15,267,178  (c) Claims Services \$385,075  (c) Claims Services \$385,075	(d) American Indian 26,215,736.82  (d) Facilities \$9,975,075  (d) Facilities \$63,370  (d) Facilities 17 2	TABLE 2D - MI Total Div  (e) Multi-Ethnic \$ 5.688,778.80  TABLE 3A - DISABLE TOTAL  (b) Human Resources \$0  TABLE 3B - DISABLE TOTAL  (e) Human Resources  TABLE 3C - DISABLE TOTAL Numb  (e) Human Resources 0 0 0	NORITY BUSINESS ENTER verse Spend (\$) by Ethnicity  TOTAL  \$ 1,569,931,385.02  D VETERAN BUSINESS EN total Diverse Spend (\$) in 201  (f) Information Technology \$1,107,349  D VETERAN BUSINESS EN liars in Contracts Signed (\$) (f) Information Technology \$135,745  D VETERAN BUSINESS EN er of Unique Paid Suppliers  (f) Information Technology  3 1 1 1	RISES (MBE) in 2014  TERPRISES (L4  (g) Office Supplies \$279,960  TERPRISES (L5) in 2014 (g) Office Supplies \$0  TERPRISES (L5) in 2014 (g) Office Supplies \$0  TERPRISES (L5) in 2014 (g) Office Supplies \$0  1	(h) Print Services	(i) Professional Services \$14,236,115 (i) Professional Services \$6,177,388 (i) Professional Services 33	(j) Telecom \$110,086	(k) Real Estate \$6,417,320  (k) Real Estate \$0  (k) Real Estate 7	(i) Travel / Entertainment \$48,672  (i) Travel / Entertainment \$0  (i) Travel / Entertainment 0 0	(m) Legal Services \$1,145,671  (m) Legal Services \$0  (m) Legal Services 0	(n) Other \$64,681,544 (n) Other \$24,233 (n) Other 43 6	TOTAL \$113,626,240 TOTAL \$6,879,678 TOTAL 133 14 26 10
TOTAL  TOTAL  TOTAL  - \$50k	(a) African American \$ 669,315,243.00  (a) Advertising / Marketing \$35,026  (a) Advertising / Marketing 30 0	(b) Asian/Pacific Islander \$ 624,734,834.64  (b) Financial / Investment Services \$138,496  (b) Financial / Investment Services \$0  (b) Financial / Investment Services 0 0	(c) Latino/Hispanic \$ 243,976,791.76 \$  (c) Claims Services \$15,267,178  (c) Claims Services \$385,075  (c) Claims Services \$385,075	(d) American Indian 26,215,736.82  (d) Facilities \$9,975,075  (d) Facilities \$63,370  (d) Facilities 17 2	TABLE 2D - MI Total Div  (e) Multi-Ethnic \$ 5.688,778.80  TABLE 3A - DISABLE TOTAL  (b) Human Resources \$0  TABLE 3B - DISABLE TOTAL  (e) Human Resources  TABLE 3C - DISABLE TOTAL Numb  (e) Human Resources 0 0 0	NORITY BUSINESS ENTER verse Spend (\$) by Ethnicity  TOTAL  \$ 1,569,931,385.02  D VETERAN BUSINESS EN total Diverse Spend (\$) in 201  (f) Information Technology \$1,107,349  D VETERAN BUSINESS EN liars in Contracts Signed (\$) (f) Information Technology \$135,745  D VETERAN BUSINESS EN er of Unique Paid Suppliers  (f) Information Technology  3 1 1 1	RISES (MBE) in 2014  TERPRISES (L4  (g) Office Supplies \$279,960  TERPRISES (L5) in 2014 (g) Office Supplies \$0  TERPRISES (L5) in 2014 (g) Office Supplies \$0  TERPRISES (L5) in 2014 (g) Office Supplies \$0  1	(h) Print Services	(i) Professional Services \$14,236,115 (i) Professional Services \$6,177,388 (i) Professional Services 33	(j) Telecom \$110,086	(k) Real Estate \$6,417,320  (k) Real Estate \$0  (k) Real Estate 7	(i) Travel / Entertainment \$48,672  (i) Travel / Entertainment \$0  (i) Travel / Entertainment 0 0	(m) Legal Services \$1,145,671  (m) Legal Services \$0  (m) Legal Services 0	(n) Other \$64,681,544 (n) Other \$24,233 (n) Other 43 6	TOTAL \$113,626,240 TOTAL \$6,879,678 TOTAL 133 14 26 10
TOTAL  TOTAL  TOTAL  - \$50k	(a) African American \$ 669,315,243.00  (a) Advertising / Marketing \$35,026  (a) Advertising / Marketing 30 0	(b) Asian/Pacific Islander \$ 624,734,834.64  (b) Financial / Investment Services \$138,496  (b) Financial / Investment Services \$0  (b) Financial / Investment Services 0 0	(c) Latino/Hispanic \$ 243,976,791.76 \$  (c) Claims Services \$15,267,178  (c) Claims Services \$385,075  (c) Claims Services \$385,075	(d) American Indian 26,215,736.82  (d) Facilities \$9,975,075  (d) Facilities \$63,370  (d) Facilities 17 2 6 6 2 3 0 0 0 30	TABLE 2D - MI Total Div  (e) Multi-Ethnic \$ 5.688,778.30  TABLE 3A - DISABLE TOTAL TOTAL (e) Human Resources \$0  TABLE 3B - DISABLE TOTAL Numb  (e) Human Resources 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	NORITY BUSINESS ENTER: verse Spend (\$) by Ethnicity  TOTAL  \$ 1,569,931,385.02  ID VETERAN BUSINESS EN tall Diverse Spend (\$) in 201  (() Information Technology \$1,107,949  DVETERAN BUSINESS EN lars in Contracts Signed (\$)  (() Information Technology \$135,745  DVETERAN BUSINESS EN er of Unique Paid Suppliers  (() Information Technology  1 1 1 0 0 0 6  KUAL, TRANSGENDER BUSINESS EN  (VILLE STANSGENDER BUSINESS EN  (VILLE STANSGENDER BUSINESS EN  (I) Information Technology  1 1 0 0 6 (I) ENTERAN BUSINESS EN  (I) Information Technology  1 1 1 0 0 0 6 (I) ENTERAN BUSINESS EN  (I) Information Technology  1 1 1 0 0 0 0 6	RISES (MBE) in 2014  ITERPRISES (D4  (g) Office Supplies \$279,960  TERPRISES (D4  (g) Office Supplies \$00  TERPRISES (D4  (g)	(h) Print Services \$183,147  VVBE)  (h) Print Services \$93,867  VVBE)  (n) Print Services 6  1 0 0 0 7	(i) Professional Services \$14,236,115 (i) Professional Services \$6,177,388 (i) Professional Services 33	(j) Telecom \$110,086	(k) Real Estate \$6,417,320  (k) Real Estate \$0  (k) Real Estate 7	(i) Travel / Entertainment \$48,672  (i) Travel / Entertainment \$0  (i) Travel / Entertainment 0 0	(m) Legal Services \$1,145,671  (m) Legal Services \$0  (m) Legal Services 0	(n) Other \$64,681,544 (n) Other \$24,233 (n) Other 43 6	TOTAL \$113,626,240 TOTAL \$6,879,678 TOTAL 133 14 26 10
TOTAL  TOTAL  TOTAL  - \$50k	(a) African American \$ 669,315,243.00  (a) Advertising / Marketing \$35,026  (a) Advertising / Marketing 30 0	(b) Asian/Pacific Islander \$ 624,734,834.64  (b) Financial / Investment Services \$138,496  (b) Financial / Investment Services \$0  (b) Financial / Investment Services 0 0	(c) Latino/Hispanic \$ 243,976,791.76 \$  (c) Claims Services \$15,267,178  (c) Claims Services \$385,075  (c) Claims Services \$385,075	(d) American Indian 26,215,736.82  (d) Facilities \$9,975,075  (d) Facilities \$63,370  (d) Facilities 17 2 6 6 2 3 0 0 0 30	TABLE 2D - MI Total Div  (e) Multi-Ethnic \$ 5,588,778.30  TABLE 3A - DISABLE Total Do  (f) Human Resources \$0  TABLE 3B - DISABLE Total Do  (g) Human Resources  TABLE 3C - DISABLE TOTAL Numb  (human Resources  0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	NORITY BUSINESS ENTER verse Spend (\$) by Ethnicity  TOTAL  \$ 1,569,931,385.02  ID VETERAN BUSINESS EN tall Diverse Spend (\$) in 201  (() Information Technology  \$1,107,949  ID VETERAN BUSINESS EN lars in Contracts Signed (\$)  (() Information Technology  \$135,745  ID VETERAN BUSINESS EN er of Unique Paid Suppliers  (() Information Technology  1 1 1 0 0 0 6 6   (UAL, TRANSGENDER BUS  USTANSGENDER BUS  USTAN	RISES (MBE) in 2014  ITERPRISES (LA 4 (S) Office Supplies \$279,960  ITERPRISES (LA 12 (S) Office Supplies \$0  ITERPRISES (LA (S) OFFICE SUPPLIES (LA (	(h) Print Services \$183,147  VVBE)  (h) Print Services \$93,867  VVBE)  (n) Print Services 6  1 0 0 0 7	(i) Professional Services \$14,236,115 (i) Professional Services \$6,177,388 (i) Professional Services 33	(j) Telecom \$110,086	(k) Real Estate \$6,417,320  (k) Real Estate \$0  (k) Real Estate 7	(i) Travel / Entertainment \$48,672  (i) Travel / Entertainment \$0  (i) Travel / Entertainment 0 0	(m) Legal Services \$1,145,671  (m) Legal Services \$0  (m) Legal Services 0	(n) Other \$64,681,544 (n) Other \$24,233 (n) Other 43 6	TOTAL \$113,626,240 TOTAL \$6,879,678 TOTAL 133 14 26 10
TOTAL  TOTAL  TOTAL  -(\$50k) >= \$500k but < \$100k) >= \$100k but < \$500k) >= \$10k but < \$50k) >= \$10k but < \$10k)	(a) African American  \$ 669,315,243.00  (a) Advertising / Marketing \$35,026  (a) Advertising / Marketing  3 0 0 0 0 0 3 3	(b) Asian/Pacific Islander \$ 624,734,834.64  (b) Financial / Investment Services \$138,496  (b) Financial / Investment Services \$0  (b) Financial / Investment Services \$0  0  0  2  2  (b) Financial / Investment Services 2 2 2 2 3 4 5 6 6 7 7 7 8 7 8 7 8 8 8 8 9 9 9 9 9 9 9 9 9	(c) Latino/Hispanic \$ 243,976,791.76 \$  (c) Claims Services \$15,267,178  (c) Claims Services \$385,075  (c) Claims Services  8 0 0 0 1 1 12  (c) Claims Services	(d) American Indian 26,215,736.82  (d) Facilities \$9,975,075  (d) Facilities \$63,370  (d) Facilities 17 2 6 2 3 0 0 0 TABLE 4A-	TABLE 2D - MI Total Div  (e) Multi-Ethnic  \$ 5,688,778.80  TABLE 3A - DISABLE Total Do  (e) Human Resources  (e) Human Resources  0  0  0  0  LESBIAN, GAY, BISE TOTAL TOTAL  (e) Human Resources  0  0  0  0  0  0  0  0  0  0  0  0  0	NORITY BUSINESS ENTER PERSE Spend (\$) by Ethnicity  TOTAL  \$ 1,569,331,385.02  D VETERAN BUSINESS EN tal Diverse Spend (\$) in 201  (f) Information Technology \$1,107,249  D VETERAN BUSINESS EN (f) Information Signed (\$)  (f) Information Technology \$13,745  D VETERAN BUSINESS EN er of Unique Paid Suppliers  (f) Information Technology  1 1 1 0 0 0 6  (UAL, TRANSGENDER BUS tal Diverse Spend (\$) in 201  (f) Information Technology	RISES (MBE) in 2014  ITERPRISES (L 4  (g) Office Supplies \$279,960  ITERPRISES (L in 2014 (g) Office Supplies \$0  INESS ENTER 4  (g) Office Supplies \$0  INESS ENTER 4	(h) Print Services \$183,147  DVBE)  (h) Print Services \$93,867  DVBE)  (h) Print Services 6 1 0 0 0 7  PRISES (LGBTE) (h) Print Services	(i) Professional Services \$14,236,115  (i) Professional Services \$6,177,388  (i) Professional Services 33 1 5 2 2 1 1 0 0 444	(j) Telecom \$110,086  (j) Telecom \$0  (j) Telecom 0 0 1 1 0 0 0 0 (j) Telecom	(k) Real Estate \$6,417,320  (k) Real Estate \$0  (k) Real Estate 7 1 1 0 0 11 11  (k) Real Estate	(i) Travel / Entertainment \$48,672  (i) Travel / Entertainment \$0  (i) Travel / Entertainment 8 0 0 0 0 0 8 8	(m) Legal Services \$1,145,671  (m) Legal Services \$0  (m) Legal Services 0 0 0 0 1 1 0 1 (m) Legal Services	(n) Other \$64,681,544  (n) Other \$24,233  (n) Other 43 6 8 5 1 1 1 66	TOTAL \$113,626,240 TOTAL \$6,879,678 TOTAL 133 14 26 10 10 2 2 2 197
TOTAL  TOTAL  TOTAL  - \$50k	(a) African American \$ 669,315,243.00  (a) Advertising / Marketing \$35,026  (a) Advertising / Marketing 30  (a) Advertising / Marketing 3 0 0 0 0 0 0 3	(b) Asian/Pacific Islander \$ 624,734,834.64  (b) Financial / Investment Services \$138,496  (b) Financial / Investment Services 2 0 0 0 2 2 (b) Financial / Investment Services 2 0 2 0 0 0 0 0 0 0 0 0 1 0 0 0 0 0 1 0	(c) Latino/Hispanic \$ 243,976,791.76 \$  (c) Claims Services \$15,267,178  (c) Claims Services \$385,075  (c) Claims Services  3 3 0 0 0 0 0 0 1 1 1 12	(d) American Indian 26,215,736.82  (d) Facilities \$9,975,075  (d) Facilities \$63,370  (d) Facilities 17 2 6 2 3 0 0 TABLE 4A-	TABLE 2D - MI Total Div  (e) Multi-Ethnic  § 5,688,778.80  TABLE 3A - DISABLE Total Do  (e) Human Resources (e) Human Resources  O  TABLE 3C - DISABLE Total Numb  (e) Human Resources 0 0 0 0 1 0 0 0 0 0 0 0 0 0 0 0 0 0 0	NORITY BUSINESS ENTER PERSE Spend (\$) by Ethnicity  TOTAL  \$ 1,569,931,385.02  D VETERAN BUSINESS EN tal Diverse Spend (\$) in 201  (f) Information Technology \$1,107,249  D VETERAN BUSINESS EN (f) Information Technology \$135,745  D VETERAN BUSINESS EN (f) Information Technology \$10,000  10,000	RISES (MBE) in 2014  ITERPRISES (LA 4 (S) Office Supplies S279,960  ITERPRISES (LA 12 (S) Office Supplies S0 (MBE) S0 (M	(h) Print Services \$183,147  DVBE)  (h) Print Services \$93,867  DVBE)  (h) Print Services 6  1 0 0 7  PRISES (LGBTBE)  (h) Print Services 522,882	(i) Professional Services \$14,236,115  (i) Professional Services \$6,177,388  (i) Professional Services 33 1 5 2 2 1 1 0 444	(j) Telecom \$110,086 (j) Telecom \$0 (j) Telecom 0 0 1 0 0 0	(k) Real Estate \$6,417,320  (k) Real Estate \$0  (k) Real Estate 7 1 1 2 0 0 11  (k) Real Estate	(i) Travel/ Entertainment \$48,672  (i) Travel/ Entertainment \$0  (i) Travel/ Entertainment 8 0 0 0 0 0 8	(m) Legal Services \$1,145,671  (m) Legal Services \$0  (m) Legal Services 0 0 0 0 1 1 0 1	(n) Other \$64,681,544 (n) Other \$24,233 (n) Other 43 6 8 5 5 2 1 1 66	TOTAL \$113,626,240 TOTAL \$6,879,678 TOTAL 133 14 26 10 10 2 2 197
TOTAL  TOTAL  TOTAL  -(\$50k) >= \$500k but < \$100k) >= \$100k but < \$500k) >= \$10k but < \$50k) >= \$10k but < \$10k)	(a) African American  \$ 669,315,243.00  (a) Advertising / Marketing \$35,026  (a) Advertising / Marketing  3 0 0 0 0 0 3 3	(b) Asian/Pacific Islander \$ 624,734,834.64  (b) Financial / Investment Services \$138,496  (b) Financial / Investment Services \$0  (b) Financial / Investment Services \$0  0  0  2  2  (b) Financial / Investment Services 2 2 2 2 3 4 5 6 6 7 7 7 8 7 8 7 8 8 8 8 9 9 9 9 9 9 9 9 9	(c) Latino/Hispanic \$ 243,976,791.76 \$  (c) Claims Services \$15,267,178  (c) Claims Services \$385,075  (c) Claims Services  8 0 0 0 1 1 12  (c) Claims Services	(d) American Indian 26,215,736.82  (d) Facilities \$9,975,075  (d) Facilities \$63,370  (d) Facilities 17 2 6 2 3 0 0 TABLE 4A-	TABLE 2D - MI Total Div  (e) Multi-Ethnic \$ 5,858,778.80  TABLE 3A - DISABLE Total Div  (e) Human Resources \$ 50  TABLE 3B - DISABLE Total Do  (e) Human Resources 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	NORITY BUSINESS ENTER PRESS Spend (\$) by Ethnicity  TOTAL  \$ 1,569,931,385.02  D VETERAN BUSINESS EN total Diverse Spend (\$) in 201  (f) Information Technology  \$1,107,949  D VETERAN BUSINESS EN lars in Contracts Signed (\$)  (f) Information Technology  \$135,745  D VETERAN BUSINESS EN er of Unique Paid Suppliers  (f) Information Technology  1 1 1 0 0 0 0 6  KUAL, TRANSGENDER BUS  (V) Information Technology  \$416,871	TERPRISES (L. (g) Office Supplies	(h) Print Services \$183,147  DVBE)  (h) Print Services \$93,867  DVBE)  (h) Print Services 6  1 0 0 7  PRISES (LGBTBE)  (h) Print Services 522,882	(i) Professional Services \$14,236,115  (i) Professional Services \$6,177,388  (i) Professional Services 33 1 5 2 2 1 1 0 0 444	(j) Telecom \$110,086  (j) Telecom \$0  (j) Telecom 0 0 1 1 0 0 0 0 (j) Telecom	(k) Real Estate \$6,417,320  (k) Real Estate \$0  (k) Real Estate 7 1 1 0 0 11 11  (k) Real Estate	(i) Travel / Entertainment \$48,672  (i) Travel / Entertainment \$0  (i) Travel / Entertainment 8 0 0 0 0 0 8 8	(m) Legal Services \$1,145,671  (m) Legal Services \$0  (m) Legal Services 0 0 0 0 1 1 0 1 (m) Legal Services	(n) Other \$64,681,544  (n) Other \$24,233  (n) Other 43 6 8 5 1 1 1 66	TOTAL \$113,626,240 TOTAL \$6,879,678 TOTAL 133 14 26 10 10 2 2 197
TOTAL  TOTAL  TOTAL  -(\$50k) >= \$500k but < \$100k) >= \$100k but < \$500k) >= \$10k but < \$50k) >= \$10k but < \$10k)	(a) African American  \$ 669,315,243.00  (a) Advertising / Marketing \$35,026  (a) Advertising / Marketing  3 0 0 0 0 0 3 3	(b) Asian/Pacific Islander \$ 624,734,834.64  (b) Financial / Investment Services \$138,496  (b) Financial / Investment Services \$0  (b) Financial / Investment Services \$0  0  0  2  2  (b) Financial / Investment Services 2 2 2 2 3 4 5 6 6 7 7 7 8 7 8 7 8 8 8 8 9 9 9 9 9 9 9 9 9	(c) Latino/Hispanic \$ 243,976,791.76 \$  (c) Claims Services \$15,267,178  (c) Claims Services \$385,075  (c) Claims Services  8 0 0 0 1 1 12  (c) Claims Services	(d) American Indian 26,215,736.82  (d) Facilities \$9,975,075  (d) Facilities \$63,370  (d) Facilities 17 2 6 2 3 0 0 TABLE 4A-	TABLE 2D - MI Total Div  (e) Multi-Ethnic \$ 5,858,778.80  TABLE 3A - DISABLE Total Div  (e) Human Resources \$ 50  TABLE 3B - DISABLE Total Do  (e) Human Resources 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	NORITY BUSINESS ENTER PERSE Spend (\$) by Ethnicity  TOTAL  \$ 1,569,931,385.02  D VETERAN BUSINESS EN tal Diverse Spend (\$) in 201  (f) Information Technology \$1,107,249  D VETERAN BUSINESS EN (f) Information Technology \$135,745  D VETERAN BUSINESS EN (f) Information Technology \$10,000  10,000	RISES (MBE) in 2014  (g) Office Supplies \$279,960  IERPRISES (L (g) Office Supplies \$0  I (g) Office Supplies \$0  INESS ENTER 4  (g) Office Supplies \$2,858  INESS ENTER IN 2014	(h) Print Services \$183,147  DVBE)  (h) Print Services \$93,867  DVBE)  (h) Print Services 6  1 0 0 7  PRISES (LGBTBE)  (h) Print Services 522,882	(i) Professional Services \$14,236,115  (i) Professional Services \$6,177,388  (i) Professional Services 33 1 5 2 2 1 1 0 0 444	(j) Telecom \$110,086  (j) Telecom \$0  (j) Telecom 0 0 1 1 0 0 0 0 (j) Telecom	(k) Real Estate \$6,417,320  (k) Real Estate \$0  (k) Real Estate 7 1 1 0 0 11 11  (k) Real Estate	(I) Travel / Entertainment \$46,672  (i) Travel / Entertainment \$0  (i) Travel / Entertainment  8  0  0  0  0  0  0  0  Entertainment  8  0  0  0  0  0  0  0  0  0  0  0  0	(m) Legal Services \$1,145,671  (m) Legal Services \$0  (m) Legal Services 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	(n) Other \$64,681,544  (n) Other \$24,233  (n) Other 43 6 8 5 1 1 1 66	TOTAL \$113,626,240 TOTAL \$6,879,678 TOTAL 133 14 26 10 10 2 2 2 197
TOTAL  TOTAL  TOTAL  - \$50k -> \$50k but < \$100k -> \$50k but < \$500k -> \$500k but < \$500k -> \$500k but < \$50M -> \$500k but < \$1M -> \$10M but < \$5M -> \$10M TOTAL	(a) African American  \$ 669,315,243.00  (a) Advertising / Marketing  \$35,026  (a) Advertising / Marketing  0 0 0 0 3 3  (a) Advertising / Marketing  4 (a) Advertising / Marketing  5 (a) Advertising / Marketing	(b) Asian/Pacific Islander \$ 624,734,834.64  (b) Financial / Investment Services \$138,496  (b) Financial / Investment Services \$0  0  0  2  0  0  0  2  (b) Financial / Investment Services \$30  (b) Financial / Investment Services  (c) Company the company that is a company to the company that is a company to the company that is a compan	(c) Latino/Hispanic \$ 243,976,791.76 \$  (c) Claims Services \$15,267,178  (c) Claims Services  (c) Claims Services	(d) American Indian 26,215,736.82  (d) Facilities \$9,975,075  (d) Facilities \$63,370  (d) Facilities 17 2 6 6 2 3 0 0 30  TABLE 4A  (d) Facilities \$1,116,308  TABLE 4B	TABLE 2D - MI Total Div  (e) Multi-Ethnic  \$ 5,688,778.80  TABLE 3A - DISABLE TOtal Do  (e) Human Resources (e) Human Resources  TABLE 3C - DISABLE TOtal Numb  (e) Human Resources 0 0 0 0 0 0 1 0 0 0 0 0 0 0 0 0 0 0 0	NORITY BUSINESS ENTER: verse Spend (\$) by Ethnicity  TOTAL  \$ 1,569,931,385.02  D VETERAN BUSINESS EN tal Diverse Spend (\$) in 201  (() Information Technology  S1,107,949  D VETERAN BUSINESS EN lars in Contracts Signed (\$)  (f) Information Technology  S135,745  D VETERAN BUSINESS EN er of Unique Paid Suppliers  (() Information Technology  1 1 1 0 0 0 6 6   KUAL, TRANSGENDER BUS tal Diverse Spend (\$) in 201  (() Information Technology  416,371  (() Information Technology  416,371  (() Information Technology  416,371  (() Information Technology  416,371	RISES (MBE) in 2014  (a) Office Supplies \$279,960  IERPRISES (L (a) Office Supplies \$0  I (a) Office Supplies \$0  I (b) Office Supplies \$0  INESS ENTER (a) Office Supplies \$2,858	(h) Print Services	(i) Professional Services \$14,236,115  (i) Professional Services \$6,177,388  (i) Professional Services 33 1 5 2 1 0 44  (i) Professional Services \$796,431	(j) Telecom	(k) Real Estate \$6,417,320  (k) Real Estate \$0  (k) Real Estate 7 1 0 0 11 (k) Real Estate 30	(i) Travel / Entertainment \$48,672  (i) Travel / Entertainment \$0  (i) Travel / Entertainment \$0  0  0  0  0  0  0  10  10  10  10  1	(m) Legal Services \$1,145,671  (m) Legal Services \$0  (m) Legal Services 0 0 0 0 1 1 0 1 (m) Legal Services \$170,214	(n) Other \$64,681,544  (n) Other \$24,233  (n) Other 43 6 8 5 2 1 1 66 (n) Other \$2,284,260	TOTAL \$113,626,240 TOTAL \$6,879,678 TOTAL 133 14 26 10 10 2 2 197 TOTAL \$7,966,594
TOTAL  TOTAL  TOTAL  -(\$50k) >= \$500k but < \$100k) >= \$100k but < \$500k) >= \$10k but < \$50k) >= \$10k but < \$10k)	(a) African American  \$ 669,315,243.00  (a) Advertising / Marketing \$355,026  (a) Advertising / Marketing \$0  (a) Advertising / Marketing 3 0 0 0 0 0 3 3  (a) Advertising / Marketing	(b) Asian/Pacific Islander \$ 624,734,834.64  (b) Financial / Investment Services \$138,496  (b) Financial / Investment Services \$0  0  0  0  0  0  2  (b) Financial / Investment Services 30  (b) Financial / Investment Services (c) Company (c) Compa	(c) Latino/Hispanic \$ 243,976,791.76 \$  (c) Claims Services \$15,267,178  (c) Claims Services  (c) Claims Services	(d) American Indian 26,215,736.82  (d) Facilities \$9,975,075  (d) Facilities \$63,370  (d) Facilities 17 2 6 6 2 2 3 0 0 0 30  TABLE 4A-  (d) Facilities \$1,116,308  TABLE 4B-	TABLE 2D - MI Total Div  (e) Multi-Ethnic  \$ 5,688,778.80  TABLE 3A - DISABLE Total Do  (e) Human Resources  0  CHARACTER STATE  (e) Human Resources  0  0  0  0  0  0  0  0  0  0  0  0  1  0  0	NORITY BUSINESS ENTER verse Spend (\$) by Ethnicity  TOTAL  \$ 1,569,931,385.02  D VETERAN BUSINESS EN tal Diverse Spend (\$) in 201  (() Information Technology \$1,107,949  D VETERAN BUSINESS EN lars in Contracts Signed (\$)  (f) Information Technology \$13,5745  D VETERAN BUSINESS EN er of Unique Paid Suppliers (f) Information Technology  1 1 1 0 0 0 0 6  CUAL, TRANSGENDER BUS tal Diverse Spend (\$) in 201  (f) Information Technology \$416,871  (ULL, TRANSGENDER BUS tal Diverse Spend (\$) in 201  (f) Information Technology \$416,871  CUAL, TRANSGENDER BUS tal Diverse Spend (\$) in 201  (f) Information Technology \$416,871  CUAL, TRANSGENDER BUS tal Diverse Signed (\$)  (f) Information Technology \$416,871  CUAL, TRANSGENDER BUS tal Diverse Signed (\$)  (f) Information Technology	RISES (MBE) in 2014  ITERPRISES (L)  4  (g) Office Supplies \$279,960  ITERPRISES (L)  in 2014 (g) Office Supplies \$0  ITERPRISES (L)  (g) Office Supplies \$0  INESS ENTER (G) Office Supplies \$2,858  INESS ENTER (G) Office Supplies \$0  INESS ENTER (G) Office Supplies \$0	(h) Print Services \$183,147  VVBE)  (h) Print Services \$93,867  VVBE)  (h) Print Services 6  0 0 0 7  PRISES (LGBTBE)  (h) Print Services \$22,862  PRISES (LGBTBE)	(i) Professional Services \$14,236,115  (i) Professional Services \$6,177,388  (i) Professional Services 33 1 1 5 2 2 1 1 0 0 44 4 4 4 4 4 4 4 4 4 4 4 4 4 4	(j) Telecom	(k) Real Estate \$6,417,320  (k) Real Estate \$0  (k) Real Estate 7 1 0 0 11 (k) Real Estate 30	(I) Travel / Entertainment \$46,672  (i) Travel / Entertainment \$0  (i) Travel / Entertainment  8  0  0  0  0  0  0  0  Entertainment  8  0  0  0  0  0  0  0  0  0  0  0  0	(m) Legal Services \$1,145,671  (m) Legal Services \$0  (m) Legal Services 0 0 0 0 1 1 0 1 (m) Legal Services \$170,214	(n) Other \$64,681,544  (n) Other \$24,233  (n) Other 43 6 8 5 2 1 1 66 (n) Other \$2,284,260	TOTAL \$113,626,240 TOTAL \$6,879,678 TOTAL 133 14 26 10 10 2 2 2 197 TOTAL \$7,966,594
TOTAL  TOTAL  TOTAL  - \$50k -> \$50k but < \$100k -> \$50k but < \$500k -> \$500k but < \$500k -> \$500k but < \$50M -> \$500k but < \$1M -> \$10M but < \$5M -> \$10M TOTAL	(a) African American  \$ 669,315,243.00  (a) Advertising / Marketing  \$35,026  (a) Advertising / Marketing  0 0 0 0 3 3  (a) Advertising / Marketing  4 (a) Advertising / Marketing  5 (a) Advertising / Marketing	(b) Asian/Pacific Islander \$ 624,734,834.64  (b) Financial / Investment Services \$138,496  (b) Financial / Investment Services \$0  0  0  0  0  0  2  (b) Financial / Investment Services 30  (b) Financial / Investment Services (c) Company (c) Compa	(c) Latino/Hispanic \$ 243,976,791.76 \$  (c) Claims Services \$15,267,178  (c) Claims Services  (c) Claims Services	(d) American Indian 26,215,736.82  (d) Facilities \$9,975,075  (d) Facilities \$63,370  (d) Facilities 17 2 6 6 2 2 3 0 0 0 30  TABLE 4A-  (d) Facilities \$1,116,308  TABLE 4B-	TABLE 2D - MI Total Div  (e) Multi-Ethnic  \$ 5,688,778.80  TABLE 3A - DISABLE Total Do  (e) Human Resources  (f) Human Resources  0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	NORITY BUSINESS ENTER PERSE Spend (\$) by Ethnicity  TOTAL  \$ 1,569,331,385.02  D VETERAN BUSINESS EN tal Diverse Spend (\$) in 201  (() Information Technology	RISES (MBE) in 2014  (g) Office Supplies \$279,960  TERPRISES (Lin 2014 (g) Office Supplies \$0  NESS ENTER (g) Office Supplies \$2,858  NESS ENTER (g) Office Supplies \$0  NESS ENTER (g) Office Supplies \$0	(h) Print Services \$183,147  VVBE)  (h) Print Services \$93,867  VVBE)  (h) Print Services 6  0 0 0 7  PRISES (LGBTBE)  (h) Print Services \$22,862  PRISES (LGBTBE)	(i) Professional Services \$14,236,115  (i) Professional Services \$6,177,388  (i) Professional Services 33 1 5 2 1 0 44  (i) Professional Services \$796,431	(j) Telecom	(k) Real Estate \$6,417,320  (k) Real Estate \$0  (k) Real Estate 7 1 0 0 11 (k) Real Estate 30	(i) Travel / Entertainment \$48,672  (i) Travel / Entertainment \$0  (i) Travel / Entertainment \$0  0  0  0  0  0  0  10  10  10  10  1	(m) Legal Services \$1,145,671  (m) Legal Services \$0  (m) Legal Services 0 0 0 0 1 1 0 1 (m) Legal Services \$170,214	(n) Other \$64,681,544  (n) Other \$24,233  (n) Other 43 6 8 5 2 1 1 66 (n) Other \$2,284,260	TOTAL \$113,626,240 TOTAL \$6,879,678 TOTAL 133 14 26 10 10 2 2 2 197 TOTAL \$7,966,594
TOTAL  TOTAL  TOTAL  - \$50k -> \$50k but < \$100k -> \$50k but < \$500k -> \$500k but < \$500k -> \$500k but < \$50M -> \$500k but < \$1M -> \$10M but < \$5M -> \$10M TOTAL	(a) African American  \$ 669,315,243.00  (a) Advertising / Marketing  \$35,026  (a) Advertising / Marketing  0 0 0 0 3 3  (a) Advertising / Marketing  4 (a) Advertising / Marketing  5 (a) Advertising / Marketing	(b) Asian/Pacific Islander \$ 624,734,834.64  (b) Financial / Investment Services \$138,496  (b) Financial / Investment Services  0 0 2 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	(c) Latino/Hispanic \$ 243,976,791.76 \$  (c) Claims Services \$15,267,178  (c) Claims Services  (c) Claims Services	(d) American Indian 26,215,736.82  (d) Facilities \$9,975,075  (d) Facilities \$63,370  (d) Facilities 17 2 6 6 2 2 3 0 0 0 30  TABLE 4A-  (d) Facilities \$1,116,308  TABLE 4B-	TABLE 2D - MI Total Div  (e) Multi-Ethnic  \$ 5,688,778.80  TABLE 3A - DISABLE Total Do  (e) Human Resources  (f) Human Resources  0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	NORITY BUSINESS ENTER verse Spend (\$) by Ethnicity  TOTAL  \$ 1,569,931,385.02  D VETERAN BUSINESS EN tal Diverse Spend (\$) in 201  (() Information Technology \$1,107,949  D VETERAN BUSINESS EN lars in Contracts Signed (\$)  (f) Information Technology \$13,5745  D VETERAN BUSINESS EN er of Unique Paid Suppliers (f) Information Technology  1 1 1 0 0 0 0 6  CUAL, TRANSGENDER BUS tal Diverse Spend (\$) in 201  (f) Information Technology \$416,871  (ULL, TRANSGENDER BUS tal Diverse Spend (\$) in 201  (f) Information Technology \$416,871  CUAL, TRANSGENDER BUS tal Diverse Spend (\$) in 201  (f) Information Technology \$416,871  CUAL, TRANSGENDER BUS tal Diverse Signed (\$)  (f) Information Technology \$416,871  CUAL, TRANSGENDER BUS tal Diverse Signed (\$)  (f) Information Technology	RISES (MBE) in 2014  TERPRISES (L4  (g) Office Supplies \$279,960  TERPRISES (L6  (g) Office Supplies \$0  TERPRISES (L7  (g) Office Supplies \$2,858  TERPRISES ENTER (G) Office Supplies \$0  TERPRISES (L7  (g) Office Supplies \$2,858  TERPRISES ENTER (G) Office Supplies \$0  TERPRISES (L7  (g) O	(h) Print Services \$183,147  VVBE)  (h) Print Services \$93,867  VVBE)  (h) Print Services 6  0 0 0 7  PRISES (LGBTBE)  (h) Print Services \$22,862  PRISES (LGBTBE)	(i) Professional Services \$14,236,115  (i) Professional Services \$6,177,388  (i) Professional Services 33 1 5 2 2 1 1 0 444  (i) Professional Services \$796,431	(j) Telecom	(k) Real Estate \$6,417,320  (k) Real Estate \$0  (k) Real Estate 7 1 0 0 11 (k) Real Estate 30	(i) Travel / Entertainment \$48,672  (i) Travel / Entertainment \$0  (i) Travel / Entertainment 8  0  0  0  8  (i) Travel / Entertainment \$0  (ii) Travel / Entertainment \$0  4,667.06	(m) Legal Services \$1,145,671  (m) Legal Services \$0  (m) Legal Services 0 0 0 0 1 1 0 1 (m) Legal Services \$170,214	(n) Other \$64,681,544  (n) Other \$24,233  (n) Other 43 6 8 5 2 1 1 66 (n) Other \$2,284,260	TOTAL \$113,626,240 TOTAL \$6,879,678 TOTAL 133 14 26 10 10 2 2 2 197 TOTAL \$7,966,594
TOTAL  TOTAL  TOTAL  - \$50k ->= \$50k but < \$100k ->= \$500k but < \$500k ->= \$500k but < \$	(a) African American  \$ 669,315,243.00  (a) Advertising / Marketing  \$35,026  (a) Advertising / Marketing  0 0 0 0 3 3  (a) Advertising / Marketing  4 (a) Advertising / Marketing  5 (a) Advertising / Marketing	(b) Asian/Pacific Islander \$ 624,734,834.64  (b) Financial / Investment Services \$138,496  (b) Financial / Investment Services \$0  0  0  0  0  0  2  (b) Financial / Investment Services 30  (b) Financial / Investment Services (c) Company (c) Compa	(c) Latino/Hispanic \$ 243,976,791.76 \$  (c) Claims Services \$15,267,178  (c) Claims Services  (c) Claims Services	(d) American Indian 26,215,736.82  (d) Facilities \$9,975,075  (d) Facilities \$63,370  (d) Facilities 17 2 6 6 2 2 3 0 0 0 30  TABLE 4A-  (d) Facilities \$1,116,308  TABLE 4B-	TABLE 2D - MI Total Div  (e) Multi-Ethnic  \$ 5,688,778.80  TABLE 3A - DISABLE Total Do  (e) Human Resources  (f) Human Resources  0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	NORITY BUSINESS ENTER PERSE Spend (\$) by Ethnicity  TOTAL  \$ 1,569,331,385.02  D VETERAN BUSINESS EN tal Diverse Spend (\$) in 201  (() Information Technology	RISES (MBE) in 2014  (g) Office Supplies \$279,960  TERPRISES (Lin 2014 (g) Office Supplies \$0  NESS ENTER (g) Office Supplies \$2,858  NESS ENTER (g) Office Supplies \$0  NESS ENTER (g) Office Supplies \$0	(h) Print Services \$183,147  VVBE)  (h) Print Services \$93,867  VVBE)  (h) Print Services 6  0 0 0 7  PRISES (LGBTBE)  (h) Print Services \$22,862  PRISES (LGBTBE)	(i) Professional Services \$14,236,115  (i) Professional Services \$6,177,388  (i) Professional Services 33 1 5 2 1 0 44  (i) Professional Services \$796,431	(j) Telecom	(k) Real Estate \$6,417,320  (k) Real Estate \$0  (k) Real Estate 7 1 0 0 11 (k) Real Estate 30	(i) Travel / Entertainment \$48,672  (i) Travel / Entertainment \$0  (i) Travel / Entertainment \$0  0  0  0  0  0  0  10  10  10  10  1	(m) Legal Services \$1,145,671  (m) Legal Services \$0  (m) Legal Services 0 0 0 0 1 1 1 (m) Legal Services \$170,214	(n) Other \$64,681,544  (n) Other \$24,233  (n) Other 43 6 8 5 2 1 1 66 (n) Other \$2,284,260	TOTAL \$113,626,240 TOTAL \$6,879,678 TOTAL 133 14 26 10 10 2 2 2 197 TOTAL \$7,966,594

				2		PPLIER DIVERSITY S NG YEAR: 2014 NATION		HARTS							
<\$50k	5	0	3	0	2	1	2	3	3	0	0	1	1	9	30
>= \$50k but < \$100k >= \$100k but < \$500k >= \$500k but < \$1M >= \$1M but < \$5M >= \$5M but < \$10M	0	0	2	1	0	2	0	0	1	0	0	0	0	1	7
>= \$100k but < \$500k	0	0	0	1	1	1	0	0	2	0	0	0	1	5	11
>= \$500k but < \$1M	1	0	0	1	0	0	0	0	0	0	0	0	0	1	3
>= \$1M but < \$5M	1	0	0	0	0	0	0	0	0	0	0	0	0	0	1
>= \$5M but < \$10M	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1
>= 10M	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL	7	0	5	3	3	4	2	3	7	0	0	1	2	16	53

	TABLE 5A - MULTI-CERTIFIED BUSINESS ENTERPRISES														
	Total Diverse Spend (\$) in 2014														
		(b) Financial / Investment					(g) Office		(i) Professional			(I) Travel /			
	(a) Advertising / Marketing	Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	Supplies	(h) Print Services	Services	(j) Telecom	(k) Real Estate	Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL	\$11,392,319	\$1,273,034	\$12,954,984	\$49,461,696	\$22,891,821	\$97,208,125	\$64,873,084	\$1,863,975	\$56,643,651	\$39,960	\$6,650,396	\$1,740,655	\$1,185,487	\$104,862,305	\$433,041,491
					TABLE 5B - MU	LTI-CERTIFIED BUSINESS I	ENTERPRISES								
					Total Dol	lars in Contracts Signed (\$)	in 2014								
		(b) Financial / Investment					(g) Office		(i) Professional			(I) Travel /			
	(a) Advertising / Marketing	Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	Supplies	(h) Print Services	Services	(j) Telecom	(k) Real Estate	Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL	\$317,112	\$0	\$0	\$353,606	\$3,000	\$206,450	\$0	\$4,505	\$316,468	\$330	\$110,633	\$1,701	\$175	\$151,731	\$1,465,711

						LTI-CERTIFIED BUSINESS E									
					Total Number of	Unique Paid Diverse Suppl	ers (#) in 2014								
		(b) Financial / Investment					(g) Office		(i) Professional			(I) Travel /			
	(a) Advertising / Marketing	Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	Supplies	(h) Print Services	Services	(j) Telecom	(k) Real Estate	Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k	35	4	5	54	17	35	18	21	71	5	67	69	9	239	649
>= \$50k but < \$100k	4	0	2	12	0	13	1	1	11	0	3	1	3	21	72
>= \$100k but < \$500k	12	1	5	16	4	11	3	2	21	0	7	3	4	28	117
>= \$500k but < \$1M	1	0	0	6	2	3	0	0	4	0	1	0	0	4	21
>= \$1M but < \$5M	2	1	0	8	0	4	1	1	3	0	1	0	0	4	25
>= \$5M but < \$10M	0	0	1	2	1	0	1	0	0	0	0	0	0	2	7
>= 10M	0	0	0	1	1	4	1	0	1	0	0	0	0	1	9
TOTAL	54	6	13	99	25	70	25	25	111	5	79	73	16	299	900

		TABLE 5D - MULTI-CERTIFIED BUSINESS ENTERPRISES							
	Number of Multi-Certified Business Enterprises by Certification Combination (#) in 2014								
	TOTAL								
WBE / MBE	511								
WBE / DVBE	9								
WBE / LGBTE	15								
MBE / DVBE	8								
MBE / LGBTE	6								
DVBE / LGBTE	0								
WBE / MBE / DVBE	289								
WBE / MBE / LGBTE	2								
WBE/ DVBE / LGBTE	0								
MBE / DVBE / LGBTE	0								
WBE / MBE / DVBE / LGBTE	0								
TOTAL	840								

		TABLE 6 - SUMMARY									
BY CERTIFICATION											
	Total Diverse Spend (\$)			Dollars in Contracts Signed (\$)	Total Number of Unique Paid Suppliers (#)						
WBE	\$	1,159,526,407.15	\$	193,566,949.11	6405						
MBE	\$	2,123,119,694.11	\$	507,883,745.27	3868						
DVBE	\$	113,626,240.41	\$	6,879,678.00	197						
LGBTBE	\$	7,966,594.36	\$	861,561.06	53						
Multi-Certified	\$	433,041,490.78	\$	1,465,710.80	900						
TOTAL	\$	3,837,280,426.80	\$	710,657,644.24	11423						

TABLE 7 - SUMMARY										
BY INDUSTRY CATEGORY										
		Total Dollars in Contracts   Total Number of Unique   Total Procurement Spend								
	Т	otal Diverse Spend (\$)		Signed (\$)	Paid Suppliers (#)		Overall (\$)			
Adv/Marketing	\$	134,089,496.39	\$	13,596,624.19	360	\$	1,977,625,386.24			
Financial/Investment Services	\$	19,778,308.60	\$	4,327,069.39	83	\$	1,735,484,042.38			
Claims Services	\$	204,620,374.08	\$	120,208,168.50	3,913	\$	4,525,025,989.29			
Facilities	\$	651,786,558.29	\$	7,515,493.47	1,125	\$	2,606,806,300.36			
Human Resources	\$	72,076,140.53	\$	1,779,448.00	178	\$	638,964,839.64			
Information Technology	\$	718,650,459.30	\$	61,614,946.63	447	\$	3,859,253,978.30			
Office Supplies	\$	185,351,599.79	\$	2,382,515.13	501	\$	218,406,045.64			
Print Services	\$	60,214,681.33	\$	27,664,346.49	259	\$	520,319,792.16			
Professional Services	\$	585,413,404.55	\$	357,415,518.50	1,144	\$	3,281,626,105.89			
Telecom	\$	12,430,677.39	\$	1,271,752.16	60	\$	566,376,721.22			
Real Estate	\$	34,782,490.78	\$	333,887.00	585	\$	768,605,573.50			
Travel/Entertainment	\$	11,197,969.59	\$	1,713,448.06	271	\$	391,090,000.20			
Legal Services	\$	33,904,357.18	\$	6,979,760.75	255	\$	1,040,812,639.01			
Other	\$	1,112,983,909.01	\$	103,854,665.97	2,242	\$	28,891,300,264.67			
TOTAL	\$	3,837,280,426.80	\$	710,657,644.24	11,423	\$	51,021,697,678.48			

TABLE 8 PROCUREMENT SPEND 2014							
1. Total Diverse Spend (\$) Nationally	\$3,837,280,426.80						
1b. Total Diverse Spend (\$) Nationally (for companies/groups that did not provide Total Procurement	\$101,523,275.07						
1c. Diverse Spend (\$)	\$3,735,757,151.73						
2. Total Procurement Spend (\$) Nationally	\$5,735,757,151.75 \$51,021,697,678.48						
% Diverse Spend (Divide Figure 1b by Figure 2)	7.32%						