

2015 INSURER SUPPLIER DIVERSITY SURVEY - CHART 1
REPORTING YEAR: 2013 CALIFORNIA ONLY

TABLE 1A - WOMEN BUSINESS ENTERPRISES (WBE)
Total Diverse Spend (\$) in 2013

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

TABLE 1B - WOMEN BUSINESS ENTERPRISES (WBE)
Total Dollars in Contracts Signed (\$) in 2013

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

TABLE 1C - WOMEN BUSINESS ENTERPRISES (WBE)
Total Number of Unique Paid Suppliers (#) in 2013

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k															0
>= \$50k but < \$100k															0
>= \$100k but < \$500k															0
>= \$500k but < \$1M															0
>= \$1M but < \$5M															0
>= \$5M but < \$10M															0
>= 10M															0
TOTAL	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0

TABLE 2A - MINORITY BUSINESS ENTERPRISES (MBE)
Total Diverse Spend (\$) in 2013

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

TABLE 2B - MINORITY BUSINESS ENTERPRISES (MBE)
Total Dollars in Contracts Signed (\$) in 2013

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

TABLE 2C - MINORITY BUSINESS ENTERPRISES (MBE)
Total Number of Unique Paid Suppliers (#) in 2013

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k															0
>= \$50k but < \$100k															0
>= \$100k but < \$500k															0
>= \$500k but < \$1M															0
>= \$1M but < \$5M															0
>= \$5M but < \$10M															0
>= 10M															0
TOTAL	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0

TABLE 2D - MINORITY BUSINESS ENTERPRISES (MBE)
Total Diverse Spend (\$) by Ethnicity in 2013

	(a) African American	(b) Asian/Pacific Islander	(c) Latino/Hispanic	(d) American Indian	(e) Multi-Ethnic	TOTAL
TOTAL	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

TABLE 3A - DISABLED VETERAN BUSINESS ENTERPRISES (DVBE)
Total Diverse Spend (\$) in 2013

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

TABLE 3B - DISABLED VETERAN BUSINESS ENTERPRISES (DVBE)
Total Dollars in Contracts Signed (\$) in 2013

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

2015 INSURER SUPPLIER DIVERSITY SURVEY - CHART 1
REPORTING YEAR: 2013 CALIFORNIA ONLY

WBE / LGBTE	
MBE / DVBE	
WBE / LGBTE	
DVBE / LGBTE	
WBE / MBE / DVBE	
WBE / MBE / LGBTE	
WBE / DVBE / LGBTE	
MBE / DVBE / LGBTE	
WBE / MBE / DVBE / LGBTE	
TOTAL	0

TABLE 6 - SUMMARY
BY CERTIFICATION

	Total Diverse Spend (\$)	Total Dollars in Contracts Signed (\$)	Total Number of Unique Paid Suppliers (#)
WBE	-	-	-
MBE	-	-	-
DVBE	-	-	-
LGBTBE	-	-	-
Multi-Certified	-	-	-
TOTAL	-	-	-

TABLE 7 - SUMMARY
BY INDUSTRY CATEGORY

	Total Diverse Spend (\$)	Total Dollars in Contracts Signed (\$)	Total Number of Unique Paid Suppliers (#)	Total Procurement Spend Overall (\$)
Adv/Marketing	\$ -	\$ -	0	\$ -
Financial/Investment Services	\$ -	\$ -	0	\$ -
Claims Services	\$ -	\$ -	0	\$ -
Facilities	\$ -	\$ -	0	\$ -
Human Resources	\$ -	\$ -	0	\$ -
Information Technology	\$ -	\$ -	0	\$ -
Office Supplies	\$ -	\$ -	0	\$ -
Print Services	\$ -	\$ -	0	\$ -
Professional Services	\$ -	\$ -	0	\$ -
Telecom	\$ -	\$ -	0	\$ -
Real Estate	\$ -	\$ -	0	\$ -
Travel/Entertainment	\$ -	\$ -	0	\$ -
Legal Services	\$ -	\$ -	0	\$ -
Other	\$ -	\$ -	0	\$ -
TOTAL	\$ -	\$ -	0	\$ -

COPY

TABLE 8

PROCUREMENT SPEND 2013

1. Total Diverse Spend (\$) in CA	\$ -
2. Total Procurement Spend (\$) in CA	\$ -
% Diverse Spend (Divide Figure 1 by Figure 2)	#DIV/0!

2015 INSURER SUPPLIER DIVERSITY SURVEY - CHART 2
REPORTING YEAR: 2014 CALIFORNIA ONLY

TABLE 1A - WOMEN BUSINESS ENTERPRISES (WBE)
Total Diverse Spend (\$) in 2014

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

TABLE 1B - WOMEN BUSINESS ENTERPRISES (WBE)
Total Dollars in Contracts Signed (\$) in 2014

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

TABLE 1C - WOMEN BUSINESS ENTERPRISES (WBE)
Total Number of Unique Paid Suppliers (#) in 2014

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k															0
>= \$50k but < \$100k															0
>= \$100k but < \$500k															0
>= \$500k but < \$1M															0
>= \$1M but < \$5M															0
>= \$5M but < \$10M															0
>= 10M															0
TOTAL	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0

TABLE 2A - MINORITY BUSINESS ENTERPRISES (MBE)
Total Diverse Spend (\$) in 2014

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

TABLE 2B - MINORITY BUSINESS ENTERPRISES (MBE)
Total Dollars in Contracts Signed (\$) in 2014

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

TABLE 2C - MINORITY BUSINESS ENTERPRISES (MBE)
Total Number of Unique Paid Suppliers (#) in 2014

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k															0
>= \$50k but < \$100k															0
>= \$100k but < \$500k															0
>= \$500k but < \$1M															0
>= \$1M but < \$5M															0
>= \$5M but < \$10M															0
>= 10M															0
TOTAL	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0

TABLE 2D - MINORITY BUSINESS ENTERPRISES (MBE)
Total Diverse Spend (\$) by Ethnicity in 2014

	(a) African American	(b) Asian/Pacific Islander	(c) Latino/Hispanic	(d) American Indian	(e) Multi-Ethnic	TOTAL
TOTAL	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

TABLE 3A - DISABLED VETERAN BUSINESS ENTERPRISES (DVBE)
Total Diverse Spend (\$) in 2014

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

TABLE 3B - DISABLED VETERAN BUSINESS ENTERPRISES (DVBE)
Total Dollars in Contracts Signed (\$) in 2014

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

2015 INSURER SUPPLIER DIVERSITY SURVEY - CHART 2
REPORTING YEAR: 2014 CALIFORNIA ONLY

WBE / LGBTE	
MBE / DVBE	
WBE / LGBTE	
DVBE / LGBTE	
WBE / MBE / DVBE	
WBE / MBE / LGBTE	
WBE / DVBE / LGBTE	
MBE / DVBE / LGBTE	
WBE / MBE / DVBE / LGBTE	
TOTAL	0

TABLE 6 - SUMMARY			
BY CERTIFICATION			
	Total Diverse Spend (\$)	Total Dollars in Contracts Signed (\$)	Total Number of Unique Paid Suppliers (#)
WBE	-	-	-
MBE	-	-	-
DVBE	-	-	-
LGBTBE	-	-	-
Multi-Certified	-	-	-
TOTAL	-	-	-

TABLE 7 - SUMMARY				
BY INDUSTRY CATEGORY				
	Total Diverse Spend (\$)	Total Dollars in Contracts Signed (\$)	Total Number of Unique Paid Suppliers (#)	Total Procurement Spend Overall (\$)
Adv/Marketing	\$ -	\$ -	0	\$ -
Financial/Investment Services	\$ -	\$ -	0	\$ -
Claims Services	\$ -	\$ -	0	\$ -
Facilities	\$ -	\$ -	0	\$ -
Human Resources	\$ -	\$ -	0	\$ -
Information Technology	\$ -	\$ -	0	\$ -
Office Supplies	\$ -	\$ -	0	\$ -
Print Services	\$ -	\$ -	0	\$ -
Professional Services	\$ -	\$ -	0	\$ -
Telecom	\$ -	\$ -	0	\$ -
Real Estate	\$ -	\$ -	0	\$ -
Travel/Entertainment	\$ -	\$ -	0	\$ -
Legal Services	\$ -	\$ -	0	\$ -
Other	\$ -	\$ -	0	\$ -
TOTAL	\$ -	\$ -	0	\$ -

TABLE 8	
PROCUREMENT SPEND 2014	
1. Total Diverse Spend (\$) in CA	\$ -
2. Total Procurement Spend (\$) in CA	\$ -
% Diverse Spend (Divide Figure 1 by Figure 2)	#DIV/0!

COPY

2015 INSURER SUPPLIER DIVERSITY SURVEY - CHART 3
REPORTING YEAR: 2013 NATIONAL ONLY

TABLE 1A - WOMEN BUSINESS ENTERPRISES (WBE)
Total Diverse Spend (\$) in 2013

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

TABLE 1B - WOMEN BUSINESS ENTERPRISES (WBE)
Total Dollars in Contracts Signed (\$) in 2013

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

TABLE 1C - WOMEN BUSINESS ENTERPRISES (WBE)
Total Number of Unique Paid Suppliers (#) in 2013

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k															0
>= \$50k but < \$100k															0
>= \$100k but < \$500k															0
>= \$500k but < \$1M															0
>= \$1M but < \$5M															0
>= \$5M but < \$10M															0
>= 10M															0
TOTAL	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0

TABLE 2A - MINORITY BUSINESS ENTERPRISES (MBE)
Total Diverse Spend (\$) in 2013

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

TABLE 2B - MINORITY BUSINESS ENTERPRISES (MBE)
Total Dollars in Contracts Signed (\$) in 2013

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

TABLE 2C - MINORITY BUSINESS ENTERPRISES (MBE)
Total Number of Unique Paid Suppliers (#) in 2013

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k															0
>= \$50k but < \$100k															0
>= \$100k but < \$500k															0
>= \$500k but < \$1M															0
>= \$1M but < \$5M															0
>= \$5M but < \$10M															0
>= 10M															0
TOTAL	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0

TABLE 2D - MINORITY BUSINESS ENTERPRISES (MBE)
Total Diverse Spend (\$) by Ethnicity in 2013

	(a) African American	(b) Asian/Pacific Islander	(c) Latino/Hispanic	(d) American Indian	(e) Multi-Ethnic	TOTAL
TOTAL	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

TABLE 3A - DISABLED VETERAN BUSINESS ENTERPRISES (DVBE)
Total Diverse Spend (\$) in 2013

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

TABLE 3B - DISABLED VETERAN BUSINESS ENTERPRISES (DVBE)
Total Dollars in Contracts Signed (\$) in 2013

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

2015 INSURER SUPPLIER DIVERSITY SURVEY - CHART 3
REPORTING YEAR: 2013 NATIONAL ONLY

WBE / LGBTE	
MBE / DVBE	
WBE / LGBTE	
DVBE / LGBTE	
WBE / MBE / DVBE	
WBE / MBE / LGBTE	
WBE / DVBE / LGBTE	
MBE / DVBE / LGBTE	
WBE / MBE / DVBE / LGBTE	
TOTAL	0

TABLE 6 - SUMMARY			
BY CERTIFICATION			
	Total Diverse Spend (\$)	Total Dollars in Contracts Signed (\$)	Total Number of Unique Paid Suppliers (#)
WBE	-	-	-
MBE	-	-	-
DVBE	-	-	-
LGBTBE	-	-	-
Multi-Certified	-	-	-
TOTAL	-	-	-

TABLE 7 - SUMMARY				
BY INDUSTRY CATEGORY				
	Total Diverse Spend (\$)	Total Dollars in Contracts Signed (\$)	Total Number of Unique Paid Suppliers (#)	Total Procurement Spend Overall (\$)
Adv/Marketing	\$ -	\$ -	0	\$ -
Financial/Investment Services	\$ -	\$ -	0	\$ -
Claims Services	\$ -	\$ -	0	\$ -
Facilities	\$ -	\$ -	0	\$ -
Human Resources	\$ -	\$ -	0	\$ -
Information Technology	\$ -	\$ -	0	\$ -
Office Supplies	\$ -	\$ -	0	\$ -
Print Services	\$ -	\$ -	0	\$ -
Professional Services	\$ -	\$ -	0	\$ -
Telecom	\$ -	\$ -	0	\$ -
Real Estate	\$ -	\$ -	0	\$ -
Travel/Entertainment	\$ -	\$ -	0	\$ -
Legal Services	\$ -	\$ -	0	\$ -
Other	\$ -	\$ -	0	\$ -
TOTAL	\$ -	\$ -	0	\$ -

TABLE 8	
PROCUREMENT SPEND 2013	
1. Total Diverse Spend (\$) in CA	\$ -
2. Total Procurement Spend (\$) in CA	\$ -
% Diverse Spend (Divide Figure 1 by Figure 2)	#DIV/0!

COPY

2015 INSURER SUPPLIER DIVERSITY SURVEY - CHART 4
REPORTING YEAR: 2014 NATIONAL ONLY

TABLE 1A - WOMEN BUSINESS ENTERPRISES (WBE)
Total Diverse Spend (\$) in 2014

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

TABLE 1B - WOMEN BUSINESS ENTERPRISES (WBE)
Total Dollars in Contracts Signed (\$) in 2014

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

TABLE 1C - WOMEN BUSINESS ENTERPRISES (WBE)
Total Number of Unique Paid Suppliers (#) in 2014

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k															0
>= \$50k but < \$100k															0
>= \$100k but < \$500k															0
>= \$500k but < \$1M															0
>= \$1M but < \$5M															0
>= \$5M but < \$10M															0
>= 10M															0
TOTAL	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0

TABLE 2A - MINORITY BUSINESS ENTERPRISES (MBE)
Total Diverse Spend (\$) in 2014

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

TABLE 2B - MINORITY BUSINESS ENTERPRISES (MBE)
Total Dollars in Contracts Signed (\$) in 2014

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

TABLE 2C - MINORITY BUSINESS ENTERPRISES (MBE)
Total Number of Unique Paid Suppliers (#) in 2014

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k															0
>= \$50k but < \$100k															0
>= \$100k but < \$500k															0
>= \$500k but < \$1M															0
>= \$1M but < \$5M															0
>= \$5M but < \$10M															0
>= 10M															0
TOTAL	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0

TABLE 2D - MINORITY BUSINESS ENTERPRISES (MBE)
Total Diverse Spend (\$) by Ethnicity in 2014

	(a) African American	(b) Asian/Pacific Islander	(c) Latino/Hispanic	(d) American Indian	(e) Multi-Ethnic	TOTAL
TOTAL	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

TABLE 3A - DISABLED VETERAN BUSINESS ENTERPRISES (DVBE)
Total Diverse Spend (\$) in 2014

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

TABLE 3B - DISABLED VETERAN BUSINESS ENTERPRISES (DVBE)
Total Dollars in Contracts Signed (\$) in 2014

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

2015 INSURER SUPPLIER DIVERSITY SURVEY - CHART 4
REPORTING YEAR: 2014 NATIONAL ONLY

WBE / LGBTE	
MBE / DVBE	
WBE / LGBTE	
DVBE / LGBTE	
WBE / MBE / DVBE	
WBE / MBE / LGBTE	
WBE / DVBE / LGBTE	
MBE / DVBE / LGBTE	
WBE / MBE / DVBE / LGBTE	
TOTAL	0

TABLE 6 - SUMMARY
BY CERTIFICATION

	Total Diverse Spend (\$)	Total Dollars in Contracts Signed (\$)	Total Number of Unique Paid Suppliers (#)
WBE	-	-	-
MBE	-	-	-
DVBE	-	-	-
LGBTBE	-	-	-
Multi-Certified	-	-	-
TOTAL	-	-	-

TABLE 7 - SUMMARY
BY INDUSTRY CATEGORY

	Total Diverse Spend (\$)	Total Dollars in Contracts Signed (\$)	Total Number of Unique Paid Suppliers (#)	Total Procurement Spend Overall (\$)
Adv/Marketing	\$ -	\$ -	0	\$ -
Financial/Investment Services	\$ -	\$ -	0	\$ -
Claims Services	\$ -	\$ -	0	\$ -
Facilities	\$ -	\$ -	0	\$ -
Human Resources	\$ -	\$ -	0	\$ -
Information Technology	\$ -	\$ -	0	\$ -
Office Supplies	\$ -	\$ -	0	\$ -
Print Services	\$ -	\$ -	0	\$ -
Professional Services	\$ -	\$ -	0	\$ -
Telecom	\$ -	\$ -	0	\$ -
Real Estate	\$ -	\$ -	0	\$ -
Travel/Entertainment	\$ -	\$ -	0	\$ -
Legal Services	\$ -	\$ -	0	\$ -
Other	\$ -	\$ -	0	\$ -
TOTAL	\$ -	\$ -	0	\$ -

COPY

TABLE 8

PROCUREMENT SPEND 2014

1. Total Diverse Spend (\$) in CA	\$ -
2. Total Procurement Spend (\$) in CA	\$ -
% Diverse Spend (Divide Figure 1 by Figure 2)	#DIV/0!