

SUMMARY - CALIFORNIA ONLY

	PROCUREMENT SPEND		
	(1) Total Diverse Spend (\$)	(2) Total Procurement Spend (\$)	(1) / (2) % Diverse Spend
2013	\$ 30,737,884	\$ 577,645,952	5.32%
2014	\$ 68,339,766	\$ 791,808,911	8.63%

	Total Diverse Spend (\$)	Total Dollars in Contracts Signed (\$)	Total Unique Paid Suppliers (#)	Total Procurement Spend Overall (\$)	Total Diverse Spend (\$)	Total Dollars in Contracts Signed (\$)	Total Unique Paid Suppliers (#)	Total Procurement Spend Overall (\$)
	2013			2014				
Advertising / Marketing	\$ 3,394,412	\$ 2,162,433	9	\$ 60,408,792	\$ 877,637	\$ 1,027,220	10	\$ 98,389,252
Fin'l / Investment Svcs	\$ -	\$ -	-	\$ 22,220,602	\$ -	\$ -	-	\$ 19,763,820
Claims Services	\$ -	\$ -	-	\$ 21,364	\$ -	\$ -	-	\$ 43,754,870
Facilities	\$ 13,405,147	\$ 6,718,000	3	\$ 18,761,541	\$ 6,827,903	\$ 6,830,222	2	\$ 20,146,606
Human Resources	\$ 9,139,490	\$ 8,727,720	4	\$ 10,783,757	\$ 9,831,242	\$ 9,878,793	3	\$ 15,487,577
Information Technology	\$ 2,752,053	\$ 14,675,198	4	\$ 211,986,571	\$ 46,246,702	\$ 38,075,303	8	\$ 318,564,508
Office Supplies	\$ 373,645	\$ 31,514	2	\$ 128,891	\$ 70,613	\$ 23,338	1	\$ 339,871
Print Services	\$ 50,737	\$ 347,458	3	\$ 7,514,681	\$ 503,293	\$ 507,353	3	\$ 12,026,999
Professional Services	\$ 351,235	\$ 1,514,220	10	\$ 73,602,408	\$ 1,035,103	\$ 2,045,361	11	\$ 88,480,525
Telecom	\$ -	\$ -	-	\$ 5,328,180	\$ -	\$ -	-	\$ 9,130,714
Real Estate	\$ -	\$ -	-	\$ 24,226,083	\$ -	\$ -	-	\$ 8,117,677
Travel / Entertainment	\$ -	\$ -	-	\$ 10,561,375	\$ 431,325	\$ 26,016	1	\$ 13,129,357
Legal Services	\$ 150,165	\$ 177,732	5	\$ 16,650,269	\$ 570,851	\$ 551,824	7	\$ 21,805,287
Other	\$ 1,120,999	\$ 2,115,572	15	\$ 115,451,437	\$ 1,945,098	\$ 2,199,027	21	\$ 122,671,846
TOTAL	\$ 30,737,884	\$ 36,469,847	55	\$ 577,645,952	\$ 68,339,766	\$ 61,164,455	67	\$ 791,808,911
WBE	\$ 3,384,743	\$ 15,383,458	26		\$ 44,889,516	\$ 36,616,853	35	
MBE	\$ 11,256,803	\$ 10,914,974	17		\$ 12,298,028	\$ 12,246,416	20	
DVBE	\$ 64,124	\$ 182,732	1		\$ 371,187	\$ 359,305	1	
LGBTBE	\$ 58,386	\$ 1,233,387	2		\$ 49,146	\$ 1,225,000	2	
Multi-Certified	\$ 15,973,828	\$ 8,755,297	9		\$ 10,731,888	\$ 10,716,882	9	
TOTAL	\$ 30,737,884	\$ 36,469,847	55		\$ 68,339,766	\$ 61,164,455	67	

WOMEN BUSINESS ENTERPRISES (WBE) - CALIFORNIA ONLY

		Total Number of Unique Paid Suppliers (#)									
		Total Diverse Spend (\$)	Total Dollars in Contracts Signed (\$)	<\$50k	>=\$50k but <\$100k	>=\$100k but <\$500k	>=\$500k but <\$1M	>=\$1M but <\$5M	>=\$5M but <\$10M	>=\$10M	TOTAL
Advertising / Marketing	2013	\$ 1,978,349	\$ 1,281,126	-	-	3	-	1	-	-	4
	2014	\$ 548,124	\$ 564,111	2	1	2	-	-	-	-	5
Financial / Investm. Svcs	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Claims Services	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Facilities	2013	\$ 5,014	\$ 18,000	1	-	-	-	-	-	-	1
	2014	\$ 15,681	\$ 18,000	1	-	-	-	-	-	-	1
Human Resources	2013	\$ 62,941	\$ 464,186	3	-	-	-	-	-	-	3
	2014	\$ 203,732	\$ 238,619	1	-	1	-	-	-	-	2
Information Technology	2013	\$ 123,441	\$ 12,078,440	-	-	1	-	-	-	-	1
	2014	\$ 41,941,414	\$ 34,034,132	-	-	1	-	-	-	1	2
Office Supplies	2013	\$ 52,645	\$ 14,464	-	1	-	-	-	-	-	1
	2014	\$ 70,613	\$ 23,338	-	1	-	-	-	-	-	1
Print Services	2013	\$ -	\$ 110,303	-	-	-	-	-	-	-	-
	2014	\$ 76,004	\$ 93,749	-	1	-	-	-	-	-	1
Professional Services	2013	\$ 177,842	\$ 177,691	5	-	1	-	-	-	-	6
	2014	\$ 474,701	\$ 240,290	4	-	2	-	-	-	-	6
Telecom	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Real Estate	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Travel / Entertain't	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Legal Services	2013	\$ 142,040	\$ 163,162	2	-	2	-	-	-	-	4
	2014	\$ 562,726	\$ 547,429	3	-	3	-	-	-	-	6
Other	2013	\$ 842,471	\$ 1,076,085	4	1	-	1	-	-	-	6
	2014	\$ 996,521	\$ 857,185	8	-	2	1	-	-	-	11
TOTAL	2013	\$ 3,384,743	\$ 15,383,458	15	2	7	1	1	-	-	26
	2014	\$ 44,889,516	\$ 36,616,853	19	3	11	1	-	-	1	35

MINORITY BUSINESS ENTERPRISES (MBE) - CALIFORNIA ONLY

		Total Number of Unique Paid Suppliers (#)									
		Total Diverse Spend (\$)	Total Dollars in Contracts Signed (\$)	<\$50k	>=\$50k but <\$100k	>=\$100k but <\$500k	>=\$500k but <\$1M	>=\$1M but <\$5M	>=\$5M but <\$10M	>=\$10M	TOTAL
Advertising / Marketing	2013	\$ 1,416,063	\$ 881,307	3	-	-	2	-	-	-	5
	2014	\$ 324,736	\$ 461,293	2	1	1	-	-	-	-	4
Financial / Investm. Svcs	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Claims Services	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Facilities	2013	\$ 6,700,067	\$ 6,700,000	-	-	-	-	-	1	-	1
	2014	\$ 6,812,222	\$ 6,812,222	-	-	-	-	-	1	-	1
Human Resources	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Information Technology	2013	\$ 2,628,612	\$ 2,596,758	1	-	1	-	1	-	-	3
	2014	\$ 3,751,669	\$ 3,486,171	2	-	2	-	1	-	-	5
Office Supplies	2013	\$ 321,000	\$ 17,050	-	-	1	-	-	-	-	1
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Print Services	2013	\$ 30,265	\$ 37,155	1	-	-	-	-	-	-	1
	2014	\$ 56,101	\$ 54,300	-	1	-	-	-	-	-	1
Professional Services	2013	\$ 1,000	\$ 25,247	1	-	-	-	-	-	-	1
	2014	\$ 166,063	\$ 239,972	1	-	1	-	-	-	-	2
Telecom	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Real Estate	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Travel / Entertain't	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ 431,325	\$ 26,016	-	-	1	-	-	-	-	1
Legal Services	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Other	2013	\$ 159,795	\$ 657,457	4	-	1	-	-	-	-	5
	2014	\$ 755,912	\$ 1,166,443	4	-	2	-	-	-	-	6
TOTAL	2013	\$ 11,256,803	\$ 10,914,974	10	-	3	2	1	1	-	17
	2014	\$ 12,298,028	\$ 12,246,416	9	2	7	-	1	1	-	20

		2013	2014
Total Diverse Spend (\$) by Ethnicity	African American	\$ 49,920	\$ 1,000
	Asian / Pacific Islander	\$ 3,108,192	\$ 4,972,461
	Latino / Hispanic	\$ 1,396,409	\$ 512,346
	American Indian	\$ -	\$ -
	Multi-Ethnic	\$ 6,702,282	\$ 6,812,222
	TOTAL	\$ 11,256,803	\$ 12,298,028

DISABLED VETERAN BUSINESS ENTERPRISES (DVBE) - CALIFORNIA ONLY

		Total Number of Unique Paid Suppliers (#)									
		Total Diverse Spend (\$)	Total Dollars in Contracts Signed (\$)	<\$50k	>=\$50k but <\$100k	>=\$100k but <\$500k	>=\$500k but <\$1M	>=\$1M but <\$5M	>=\$5M but <\$10M	>=\$10M	TOTAL
Advertising / Marketing	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Financial / Investm. Svcs	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Claims Services	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Facilities	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Human Resources	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Information Technology	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Office Supplies	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Print Services	2013	\$ -	\$ -	-	1	-	-	-	-	-	1
	2014	\$ 371,187	\$ 359,305	-	-	1	-	-	-	-	1
Professional Services	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Telecom	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Real Estate	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Travel / Entertain't	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Legal Services	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Other	2013	\$ 64,124	\$ 182,732	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
TOTAL	2013	\$ 64,124	\$ 182,732	-	1	-	-	-	-	-	1
	2014	\$ 371,187	\$ 359,305	-	-	1	-	-	-	-	1

LESBIAN, GAY, BISEXUAL, TRANSGENDER BUSINESS ENTERPRISES (LGBTBE) - CALIFORNIA ONLY

		Total Number of Unique Paid Suppliers (#)									
		Total Diverse Spend (\$)	Total Dollars in Contracts Signed (\$)	<\$50k	>=\$50k but <\$100k	>=\$100k but <\$500k	>=\$500k but <\$1M	>=\$1M but <\$5M	>=\$5M but <\$10M	>=\$10M	TOTAL
Advertising / Marketing	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Financial / Investm. Svcs	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Claims Services	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Facilities	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Human Resources	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Information Technology	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Office Supplies	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Print Services	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Professional Services	2013	\$ 25,000	\$ 1,200,000	1	-	-	-	-	-	-	1
	2014	\$ 25,000	\$ 1,200,000	1	-	-	-	-	-	-	1
Telecom	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Real Estate	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Travel / Entertain't	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Legal Services	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Other	2013	\$ 33,386	\$ 33,387	1	-	-	-	-	-	-	1
	2014	\$ 24,146	\$ 25,000	1	-	-	-	-	-	-	1
TOTAL	2013	\$ 58,386	\$ 1,233,387	2	-	-	-	-	-	-	2
	2014	\$ 49,146	\$ 1,225,000	2	-	-	-	-	-	-	2

MULTI-CERTIFIED BUSINESS ENTERPRISES - CALIFORNIA ONLY

		Total Number of Unique Paid Suppliers (#)									
		Total Diverse Spend (\$)	Total Dollars in Contracts Signed (\$)	<\$50k	>=\$50k but <\$100k	>=\$100k but <\$500k	>=\$500k but <\$1M	>=\$1M but <\$5M	>=\$5M but <\$10M	>=\$10M	TOTAL
Advertising / Marketing	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ 4,776	\$ 1,816	1	-	-	-	-	-	-	1
Financial / Investm. Svcs	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Claims Services	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Facilities	2013	\$ 6,700,067	\$ -	-	-	-	-	-	1	-	1
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Human Resources	2013	\$ 9,076,549	\$ 8,263,534	-	-	-	-	-	1	-	1
	2014	\$ 9,627,510	\$ 9,640,174	-	-	-	-	-	1	-	1
Information Technology	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ 553,618	\$ 555,000	-	-	-	1	-	-	-	1
Office Supplies	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Print Services	2013	\$ 20,472	\$ 200,000	1	-	-	-	-	-	-	1
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Professional Services	2013	\$ 147,392	\$ 111,282	1	-	1	-	-	-	-	2
	2014	\$ 369,339	\$ 365,098	1	-	1	-	-	-	-	2
Telecom	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Real Estate	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Travel / Entertain't	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Legal Services	2013	\$ 8,125	\$ 14,570	1	-	-	-	-	-	-	1
	2014	\$ 8,125	\$ 4,394	1	-	-	-	-	-	-	1
Other	2013	\$ 21,223	\$ 165,911	3	-	-	-	-	-	-	3
	2014	\$ 168,519	\$ 150,400	2	-	1	-	-	-	-	3
TOTAL	2013	\$ 15,973,828	\$ 8,755,297	6	-	1	-	-	2	-	9
	2014	\$ 10,731,888	\$ 10,716,882	5	-	2	1	-	1	-	9

		2013	2014			2013	2014
Number of Multi-Certified Business Enterprises by Certification Combination (#)	WBE / MBE	7	7	WBE / MBE / DVBE		-	-
	WBE / DVBE	-	-	WBE / MBE / LGBTE		-	-
	WBE / LGBTE	1	1	WBE / DVBE / LGBTE		-	-
	MBE / DVBE	1	1	MBE / DVBE / LGBTE		-	-
	MBE / LGBTE	-	-	WBE / MBE / DVBE / LGBTE		-	-
	DVBE / LGBTE	-	-	TOTAL		9	9