



**CALIFORNIA DEPARTMENT OF INSURANCE  
2015 INSURER SUPPLIER DIVERSITY SURVEY**

Report Type: **Group**

Group / NAIC Code:

**408**

Group / Company Name: **American National Financial Group**

**Our company / group enters into contracts to procure goods or services in California.**

1. Does your company / group have a supplier diversity policy statement?

**NO**

*A supplier diversity policy statement is any language that refers to the company's / group's policies in regards to supplier diversity, with the goal of procuring goods and services from diverse businesses*

If yes, provide the supplier diversity policy statement below:

- Provide a list of all documents in which the statement can be found (i.e. website, co. / group report, board charter, etc.):

- If the state is available online, provide link here:

If no, but will be creating one within the next 12 months, provide a timeline for when your co. / group expects the policy statement to be completed and any other details available at this time (i.e. policy language, policy creation team, etc.):

If no, please explain why:

**American National Insurance Company does not maintain a separate supplier diversity program. Vendors are selected based on business need, cost benefit, reliability and all potential vendors are welcome to participate in seeking business from American Nat**

2. Does your company / group have a supplier diversity program?

**NO**

*A supplier diversity program is any formal plan and / or structure that has been setup specifically for the company / group to implement its supplier diversity policy statements.*

If yes, provide an overview of the program:

If no, but will be creating one within the next 12 months, provide a timeline for when your company / group expects the program to begin and any other details available at this time (i.e. program plan, program director, etc.):

If no, please explain why:

American National Insurance Company does not maintain a separate supplier diversity program. Vendors are selected based on business need, cost benefit, reliability and all potential vendors are welcome to participate in seeking business from American National Insurance Company. American National does not currently plan on implementing a supplier diversity policy statement in the next 12 months.

3. Does your company / group conduct outreach specifically to diverse businesses? **NO**

If yes, respond to parts a, b, c, d, and e below.

a. Share all company / group outreach and communication strategies and practices that are conducted specifically to diverse businesses. Specify what outreach is conducted specifically to California diverse businesses:

[Redacted]

b. Share any outreach and communication strategies and practices about supplier diversity conducted internally to company / group employees:

[Redacted]

c. Check below all outreach and communication practices in which your company / group engages:

**EVENT** – seminars, meet-and-greets, summits, etc.

- Host matchmaking
- Host supplier diversity events
- Internal Awards Program
- Participate in matchmaking
- Participate in supplier diversity events
- Sponsor matchmaking
- Sponsor supplier diversity events

Share the name of an event you attended / hosted that has best guided and / or influenced growth of your Supplier Diversity efforts:

[Redacted]

**MEDIA** – advertising, announcements, interviews, webinars, etc.

- Traditional media (newspaper, television commercial, etc.)
- Ethnic media outlets
- Social media; please specify: [Redacted]
- Trade publications

Share the name of a media group or outlet that has best guided and / or influenced growth of your Supplier Diversity efforts:

[Redacted]

**ORGANIZATIONS** – membership, affiliation, sponsorship, etc.

- Member of a certification agency
- Member of ethnic chamber of commerce
- Member/affiliate of other organization, please specify:

[Redacted]

Share the name of an organization that has best guided and / or influenced growth of your Supplier Diversity efforts:

[Redacted]

**PROGRAMS** – mentorship, training, locator, etc.

- Diverse supplier registration portal
- Manage and run a supplier diversity mentorship program (in-house)
- Participate in a supplier diversity mentorship program
- Subscriber to a supplier locator program (or 3rd party service that identifies diverse suppliers)
- Operate a website dedicated to a Supplier Diversity Program

[Redacted]

- Technical assistance / training program for diverse suppliers

Share the name of a program that has best guided and / or influenced growth of your Supplier Diversity efforts:

[Redacted]

d. Explain how, and to what extent, these strategies and practices have been successful in establishing relationships with diverse businesses:

[Redacted]

4. Does your co. / group require and/or encourage its primary suppliers to subcontract with diverse businesses? **NO**

If yes:

a. Do you track procurement spend with Tier 2 diverse suppliers? **N/A**

b. Please explain:

[Redacted]

5. Does your co. / group set internal targets or goals in regards to its supplier diversity statement and / or program? **NO**

If yes, please explain:

[Redacted]

6. Describe in detail any updates, progress, and / or best practices established by your company / group in the two years since the 2013 Insurer Supplier Diversity Survey was administered; include any awards or recognition received for Supplier Diversity work:

**Outreach to vendors is communicated via requests for proposals and vendor capabilities. American National Insurance Company encourages suppliers to participate dependent upon goods and services offered.**

7. Additional Comments:

[Redacted]

8. Points of contact for the company's / group's supplier diversity operations for diverse business enterprises:

**PRIMARY CONTACT**

Contact Name: **Gerald Pierce**  
 Title: **Procurement Director**  
 Phone Number: **409 766 6450**  
 Email Address: **gerald.pierce@anico.com**  
 Mailing Address **American National Insurance Company P.O. Box 1780 Attention Procurement Services Galveston, TX 77550**

**SECONDARY CONTACT**

Contact Name: **Monica Wylie**  
 Title: **Procurement Team Lead**  
 Phone Number: **409 766 6593**  
 Email Address: **monica.wylie@anico.com**  
 Mailing Address **American National Insurance Company P.O. Box 1780 Attn. Procurement Services Galveston TX, 77550**

**GENERAL CONTACT**

Contact Name: **Sherrell Sargent**  
 Title: **Procurement Analyst**  
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 Email Address: **sherrell.sargent@anico.com**  
 Mailing Address **American National Insurance Company P.O. Box 1780 Attn. Procurement Services Galveston TX 77550**

LIST OF COMPANIES INCLUDED IN THIS REPORT

Company Name	Company NAIC Number
Standard Life and Accident Insurance Company	86355
Garden State Life Insurance Company	63657
Pacific Property and Casualty Company	11048
American National Life Insurance Company of Texas	71773
American National Insurance Company	60739

