

2014 GOVERNING BOARD DIVERSITY SURVEY BY PREMIUM

List of companies by most California premiums collected (2013)

COMPANY NAME	NAIC CODE	GROUP CODE	GROUP NAME	SUM OF TOTAL
Anthem Blue Cross Life & Hlth Ins Co	62825	671	WELLPOINT INC GRP	\$5,337,203,200.00
State Farm Mut Auto Ins Co	25178	176	STATE FARM IL	\$3,011,086,592.00
Prudential Ins Co Of Amer	68241	304	PRUDENTIAL OF AMER	\$2,606,785,280.00
Jackson Natl Life Ins Co	65056	918	JACKSON NATL GRP	\$2,505,007,104.00
John Hancock Life Ins Co USA	65838	904	JOHN HANCOCK GRP	\$2,422,128,128.00
Blue Shield of CA Life & Hlth Ins Co	61557	2798	BLUE SHIELD OF CA GRP	\$2,359,301,888.00
Lincoln Natl Life Ins Co	65676	20	LINCOLN NATL	\$2,318,798,592.00
Interins Exch Of The Automobile Club	15598	1318	AUTO CLUB ENTERPRISES INS GRP	\$2,133,651,968.00
State Farm Gen Ins Co	25151	176	STATE FARM IL	\$2,055,912,320.00
Aetna Life Ins Co	60054	1	AETNA	\$1,983,825,664.00
UnitedHealthcare Ins Co	79413	707	UNITEDHEALTH GRP	\$1,966,792,064.00
CSAA Ins Exch	15539	1278	CSAA INS GRP	\$1,802,643,072.00
Transamerica Life Ins Co	86231	468	AEGON US HOLDING GRP	\$1,797,915,392.00
American Gen Life Ins Co	60488	12	AMERICAN INTRNL GRP	\$1,785,120,384.00
Metropolitan Life Ins Co	65978	241	METROPOLITAN GRP	\$1,734,497,024.00
Mid Century Ins Co	21687	69	FARMERS INS GRP	\$1,612,871,680.00
Mercury Ins Co	27553	660	MERCURY GEN GRP	\$1,350,176,256.00
Pruco Life Ins Co	79227	304	PRUDENTIAL OF AMER	\$1,346,523,776.00
Allstate Ins Co	19240	8	ALLSTATE INS GRP	\$1,341,093,888.00
Pacific Life Ins Co	67466	709	PACIFIC LIFE INS CO	\$1,337,016,448.00
Farmers Ins Exch	21652	69	FARMERS INS GRP	\$1,323,778,176.00
Travelers Prop Cas Co Of Amer	25674	3548	TRAVELERS GRP	\$1,275,723,904.00
Nationwide Life Ins Co	66869	140	NATIONWIDE CORP	\$1,240,448,640.00
New York Life Ins & Ann Corp	91596	826	NEW YORK LIFE GRP	\$1,174,968,320.00
Massachusetts Mut Life Ins Co	65935	435	MASS MUT L I C	\$1,145,061,888.00
AXA Equitable Life Ins Co	62944	968	AXA INS GRP	\$1,141,890,688.00
State Compensation Ins Fund	35076			\$1,112,517,632.00
New York Life Ins Co	66915	826	NEW YORK LIFE GRP	\$1,090,781,312.00
Allianz Life Ins Co Of N Amer	90611	761	ALLIANZ INS GRP	\$1,030,826,816.00
Allstate Ins Co	19232	8	ALLSTATE INS GRP	\$1,025,779,328.00
Federal Ins Co	20281	38	CHUBB & SON INC	\$991,585,280.00
MetLife Investors USA Ins Co	61050	241	METROPOLITAN GRP	\$921,580,992.00
Health Net Life Ins Co	66141	623	HEALTH NET INC GRP	\$901,018,688.00
National Union Fire Ins Co Of Pitts	19445	12	AMERICAN INTRNL GRP	\$896,437,184.00
Ing Life Ins & Ann Co	86509	229	ING AMERICA INS HOLDING GRP	\$876,167,872.00
Northwestern Mut Life Ins Co	67091	860	NORTHWESTERN MUT	\$868,167,488.00
Fire Ins Exch	21660	69	FARMERS INS GRP	\$855,962,304.00
Zurich Amer Ins Co	16535	212	ZURICH INS GRP	\$833,234,368.00
Teachers Ins & Ann Assoc Of Amer	69345	1216	TIAA FAMILY OF CO	\$788,893,120.00
Liberty Mut Fire Ins Co	23035	111	LIBERTY MUT GRP	\$718,021,120.00
Geico Gen Ins Co	35882	31	BERKSHIRE HATHAWAY	\$689,044,992.00
Great W Life & Ann Ins Co	68322	769	GREAT WEST L ASR	\$666,830,400.00
Amco Ins Co	19100	140	NATIONWIDE CORP	\$661,438,400.00
RiverSource Life Ins Co	65005	4	AMERIPRISE FINANCIAL GRP	\$618,800,960.00
Cigna Hlth & Life Ins Co	67369	901	CIGNA HEALTH GRP	\$604,474,752.00
Infinity Ins Co	22268	3495	INFINITY PROP & CAS INS GRP	\$590,529,152.00
Safeco Ins Co Of Amer	24740	111	LIBERTY MUT GRP	\$570,105,088.00
United Serv Automobile Assn	25941	200	UNITED SERVICES AUTOMOBILE ASN GRP	\$559,306,880.00
Ace Amer Ins Co	22667	626	ACE LTD	\$551,194,496.00
USAA Cas Ins Co	25968	200	UNITED SERVICES AUTOMOBILE ASN GRP	\$545,969,024.00
Principal Life Ins Co	61271	332	PRINCIPAL FIN GRP	\$542,359,488.00

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21st Century Ins Co	12963	69	FARMERS INS GRP	\$537,187,776.00
Guardian Life Ins Co Of Amer	64246	429	GUARDIAN LIFE GRP	\$535,824,992.00
Minnesota Life Ins Co	66168	869	MINNESOTA MUT	\$527,476,480.00
Cypress Ins Co	10855	31	BERKSHIRE HATHAWAY	\$506,561,632.00
Insurance Co Of The West	27847	922	AMERICAN ASSETS GRP	\$488,996,128.00
Transamerica Financial Life Ins Co	70688	468	AEGON US HOLDING GRP	\$479,252,480.00
Standard Ins Co	69019	1348	STANCORP FINANCIAL GRP	\$473,649,536.00
Continental Cas Co	20443	218	CNA INS GRP	\$471,660,192.00
Midland Natl Life Ins Co	66044	431	SAMMONS ENTERPRISES GRP	\$468,560,032.00
Athene Ann & Life Co	61689	4734	ATHENE GRP	\$448,029,632.00
State Farm Life Ins Co	69108	176	STATE FARM IL	\$440,703,872.00
Security Benefit Life Ins Co	68675	431	SAMMONS ENTERPRISES GRP	\$434,918,912.00
Life Ins Co Of N Amer	65498	901	CIGNA HEALTH GRP	\$434,364,960.00
United Financial Cas Co	11770	155	PROGRESSIVE GRP	\$422,674,464.00
California Automobile Ins Co	38342	660	MERCURY GEN GRP	\$410,813,792.00
First Amer Title Ins Co	50814	70	FIRST AMN TITLE	\$410,754,716.00
Employers Compensation Ins Co	11512	3363	EMPLOYERS INS GRP	\$410,204,160.00
Symetra Life Ins Co	68608	1129	WHITE MOUNTAINS GRP	\$409,944,064.00
Connecticut Gen Life Ins Co	62308	901	CIGNA HEALTH GRP	\$395,968,384.00
Factory Mut Ins Co	21482	65	FM GLOBAL GRP	\$381,752,832.00
Liberty Mut Ins Co	23043	111	LIBERTY MUT GRP	\$380,000,864.00
American Equity Invest Life Ins Co	92738	2658	AMERICAN EQUITY INVESTMENT GRP	\$377,042,112.00
Life Ins Co Of The Southwest	65528	634	NATIONAL LIFE GROUP	\$375,416,832.00
Variable Ann Life Ins Co	70238	12	AMERICAN INTRNL GRP	\$375,329,536.00
Unum Life Ins Co Of Amer	62235	565	UNUMPROVIDENT CORP GRP	\$370,389,952.00
Genworth Life Ins Co	70025	4011	GENWORTH FINANCIAL GRP	\$368,982,144.00
American Family Life Assur Co of Col	60380	370	AFLAC GRP	\$365,985,280.00
Reliastar Life Ins Co	67105	229	ING AMERICA INS HOLDING GRP	\$362,450,368.00
Everest Natl Ins Co	10120	1120	EVEREST REIN HOL INC	\$361,059,136.00
Thrivent Financial For Lutherans	56014	2938	THRIVENT FINANCIAL FOR LUTHERANS	\$360,751,744.00
North Amer Co Life & Hlth Ins	66974	431	SAMMONS ENTERPRISES GRP	\$358,441,376.00
Zenith Ins Co	13269	158	FAIRFAX FINANCIAL	\$357,847,840.00
Protective Life Ins Co	68136	458	PROTECTIVE LIFE INS GRP	\$356,410,912.00
Mercury Cas Co	11908	660	MERCURY GEN GRP	\$353,838,720.00
Fidelity Investments Life Ins Co	93696	981	FIDELITY INVEST INS & ANNUITY GRP	\$344,781,312.00
Security Natl Ins Co	19879	2538	AMTRUST GRP	\$335,969,792.00
Truck Ins Exch	21709	69	FARMERS INS GRP	\$327,651,552.00
Wawanesa Gen Ins Co	10683			\$326,752,896.00
Philadelphia Ind Ins Co	18058	3098	TOKIO MARINE HOLDINGS INC GRP	\$322,347,264.00
Primerica Life Ins Co	65919	4750	PRIMERICA GRP	\$308,178,176.00
Chicago Title Ins Co	50229	670	FIDELITY NATL FIN INC	\$305,492,905.00
Humana Ins Co	73288	119	HUMANA INC	\$303,251,264.00
Firemans Fund Ins Co	21873	761	ALLIANZ INS GRP	\$300,489,408.00
Progressive West Ins Co	27804	155	PROGRESSIVE GRP	\$293,710,464.00
Farmers New World Life Ins Co	63177	212	ZURICH INS GRP	\$286,676,352.00
Coast Natl Ins Co	25089	69	FARMERS INS GRP	\$284,065,248.00
Hartford Fire In Co	19682	91	HARTFORD FIRE & CAS GRP	\$281,499,584.00
Lincoln Benefit Life Co	65595	8	ALLSTATE INS GRP	\$280,776,512.00
Hartford Underwriters Ins Co	30104	91	HARTFORD FIRE & CAS GRP	\$279,407,136.00
California Capital Ins Co	13544	802	CAPITAL INS GROUP	\$278,043,680.00
Golden Eagle Ins Corp	10836	111	LIBERTY MUT GRP	\$276,506,496.00

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Sentinel Ins Co Ltd	11000	91	HARTFORD FIRE & CAS GRP	\$274,752,128.00
AIG Prop Cas Co	19402	12	AMERICAN INTRNL GRP	\$269,932,768.00
Western Reserve Life Assur Co of OH	91413	468	AEGON US HOLDING GRP	\$266,975,792.00
United Of Omaha Life Ins Co	69868	261	MUTUAL OF OMAHA	\$264,635,024.00
IDS Prop Cas Ins Co	29068	4	AMERIPRISE FINANCIAL GRP	\$264,188,448.00
Genworth Life & Ann Ins Co	65536	4011	GENWORTH FINANCIAL GRP	\$262,146,064.00
Great Amer Life Ins Co	63312	84	AMERICAN FINANCIAL GRP	\$259,843,936.00
Nationwide Mut Ins Co	23787	140	NATIONWIDE CORP	\$258,579,904.00
Geico Ins Co	22055	31	BERKSHIRE HATHAWAY	\$256,959,040.00
Hartford Life Ins Co	88072	91	HARTFORD FIRE & CAS GRP	\$251,476,432.00
California Ins Co	38865	31	BERKSHIRE HATHAWAY	\$250,517,808.00
ING USA Ann & Life Ins Co	80942	229	ING AMERICA INS HOLDING GRP	\$248,585,776.00
American United Life Ins Co	60895	619	ONEAMERICA FINANCIAL PARTNERS GRP	\$247,530,240.00
Arch Ins Co	11150	1279	ARCH INS GRP	\$247,039,280.00
Companion Prop & Cas Ins Co	12157	661	BCBS OF SC GRP	\$246,201,104.00
Fidelity & Guar Life Ins Co	63274	4731	HARBINGER GRP	\$245,456,928.00
Alliance United Ins Co	10920			\$243,046,240.00
US Br Sun Life Assur Co of Canada	80802	549	SUN LIFE ASSUR CO OF CN	\$239,112,848.00
Government Employees Ins Co	22063	31	BERKSHIRE HATHAWAY	\$235,038,464.00
Travelers Commercial Ins Co	36137	3548	TRAVELERS GRP	\$234,453,584.00
Hartford Life & Ann Ins Co	71153	91	HARTFORD FIRE & CAS GRP	\$228,683,328.00
QBE Ins Corp	39217	796	QBE INS GRP LTD	\$223,129,488.00
USAA Life Ins Co	69663	200	UNITED SERVICES AUTOMOBILE ASN GRP	\$222,604,672.00
Hartford Life & Accident Ins Co	70815	91	HARTFORD FIRE & CAS GRP	\$219,314,848.00
Fidelity Natl Title Ins Co	51586	670	FIDELITY NATL FIN INC	\$215,680,168.00
Equitrust Life Ins Co	62510	431	SAMMONS ENTERPRISES GRP	\$215,144,736.00
Esurance Prop & Cas Ins Co	30210	8	ALLSTATE INS GRP	\$213,848,896.00
Wesco Ins Co	25011	2538	AMTRUST GRP	\$210,539,904.00
AAA Life Ins Co	71854	55	AUTOMOBILE CLUB MI	\$201,516,528.00
American Zurich Ins Co	40142	212	ZURICH INS GRP	\$200,261,696.00
Allied Prop & Cas Ins Co	42579	140	NATIONWIDE CORP	\$198,663,072.00
Liberty Life Assur Co Of Boston	65315	111	LIBERTY MUT GRP	\$197,837,456.00
Standard Fire Ins Co	19070	3548	TRAVELERS GRP	\$195,203,248.00
Reliance Standard Life Ins Co	68381	3098	TOKIO MARINE HOLDINGS INC GRP	\$194,073,088.00
Peerless Ins Co	24198	111	LIBERTY MUT GRP	\$192,502,208.00
Ohio Natl Life Ins Co	67172	704	OHIO NATL LIFE GRP	\$191,756,992.00
Travelers Cas & Surety Co Of Amer	31194	3548	TRAVELERS GRP	\$190,387,072.00
Progressive Select Ins Co	10192	155	PROGRESSIVE GRP	\$187,311,984.00
American Fidelity Assur Co	60410	330	AMERICAN FIDELITY CORP GRP	\$183,082,400.00
Doctors Co An Interins Exch	34495	831	DOCTORS CO GRP	\$180,915,664.00
Hartford Cas Ins Co	29424	91	HARTFORD FIRE & CAS GRP	\$180,567,776.00
Old Republic Natl Title Ins Co	50520	150	OLD REPUBLIC GRP	\$178,368,704.00
Kaiser Permanente Ins Co	60053	601	KAISER FOUNDATION	\$177,703,120.00
Foremost Ins Co Grand Rapids MI	11185	69	FARMERS INS GRP	\$177,557,920.00
Forethought Life Ins Co	91642	3891	GOLDMAN SACHS GRP	\$177,254,176.00
Travelers Ind Co Of CT	25682	3548	TRAVELERS GRP	\$177,112,624.00
Old Republic Gen Ins Corp	24139	150	OLD REPUBLIC GRP	\$166,847,648.00
Travelers Cas Ins Co Of Amer	19046	3548	TRAVELERS GRP	\$165,451,808.00
Old Republic Ins Co	24147	150	OLD REPUBLIC GRP	\$163,964,208.00
Twin City Fire Ins Co Co	29459	91	HARTFORD FIRE & CAS GRP	\$162,956,048.00
Financial Ins Co	19852	215	KEMPER CORP GRP	\$161,294,592.00

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Star Ins Co	18023	748	MEADOWBROOK INS GRP	\$161,226,272.00
Starr Ind & Liab Co	38318	4670	STARR GRP	\$160,989,504.00
Mutual Of Amer Life Ins Co	88668			\$160,849,392.00
Geico Cas Co	41491	31	BERKSHIRE HATHAWAY	\$160,608,320.00
Ameritas Life Ins Corp	61301	943	AMERITAS MUT HOLDING GRP	\$157,422,640.00
Access Ins Co	11711			\$155,446,784.00
Metropolitan Drt Prop & Cas Ins Co	25321	241	METROPOLITAN GRP	\$153,616,816.00
Nationwide Ins Co Of Amer	25453	140	NATIONWIDE CORP	\$153,280,320.00
National Western Life Ins Co	66850			\$148,647,520.00
Radian Guar Inc	33790	766	RADIAN GRP	\$146,368,640.00
California Cas Ind Exch	20117	33	CALIFORNIA CAS MGMT	\$145,070,928.00
XL Specialty Ins Co	37885	1285	XL AMER GRP	\$144,613,952.00
Republic Underwriters Ins Co	24538	3489	DELEK GRP	\$140,878,272.00
Pacific Specialty Ins Co	37850	2898	WESTERN SERVICE CONTRACT GRP	\$140,560,880.00
Colonial Life & Accident Ins Co	62049	565	UNUMPROVIDENT CORP GRP	\$138,382,432.00
Monumental Life Ins Co	66281	468	AEGON US HOLDING GRP	\$137,464,608.00
American Natl Ins Co	60739	408	AMERICAN NATL FNCL GRP	\$137,355,616.00
American Security Ins Co	42978	19	ASSURANT INC GRP	\$136,499,280.00
Allstate Life Ins Co	60186	8	ALLSTATE INS GRP	\$135,218,736.00
USAA Gen Ind Co	18600	200	UNITED SERVICES AUTOMOBILE ASN GRP	\$130,701,392.00
Atlantic Specialty Ins Co	27154	1129	WHITE MOUNTAINS GRP	\$130,463,000.00
Liberty Ins Underwriters Inc	19917	111	LIBERTY MUT GRP	\$129,468,704.00
Century Natl Ins Co	26905			\$128,853,728.00
New Hampshire Ins Co	23841	12	AMERICAN INTRNL GRP	\$127,041,200.00
Markel Ins Co	38970	785	MARKEL CORP GRP	\$126,107,328.00
Norcal Mut Ins Co	33200	1282	NORCAL GRP	\$126,097,160.00
Nationwide Agribusiness Ins Co	28223	140	NATIONWIDE CORP	\$125,425,944.00
Great Amer Ins Co	16691	84	AMERICAN FINANCIAL GRP	\$122,807,320.00
Liberty Ins Corp	42404	111	LIBERTY MUT GRP	\$121,995,704.00
Insurance Co Of The State Of PA	19429	12	AMERICAN INTRNL GRP	\$121,788,240.00
Preferred Employers Ins Co	10900	98	WR BERKLEY CORP	\$121,755,680.00
PHL Variable Ins Co	93548	403	PHOENIX CO	\$121,423,256.00
Hartford Accident & Ind Co	22357	91	HARTFORD FIRE & CAS GRP	\$119,498,880.00
Republic Ins Co of CA	43753	84	AMERICAN FINANCIAL GRP	\$118,735,328.00
Tokio Marine Amer Ins Co	10945	3098	TOKIO MARINE HOLDINGS INC GRP	\$118,616,528.00
Bankers Life & Cas Co	61263	233	CNO FINANCIAL GRP	\$118,129,264.00
Commonwealth Land Title Ins Co	50083	670	FIDELITY NATL FIN INC	\$117,818,610.00
Loya Cas Ins Co	12589	3702	LOYA GRP	\$116,679,712.00
Viking Ins Co Of WI	13137	169	SENTRY INS GRP	\$114,140,416.00
Axis Ins Co	37273	3416	AXIS CAPITAL GRP	\$114,139,224.00
Nationwide Life & Ann Ins Co	92657	140	NATIONWIDE CORP	\$113,949,568.00
Seechange Hlth Ins Co	63541			\$113,538,064.00
Stewart Title Guar Co	50121	340	STEWART TITLE CO	\$112,445,500.00
Greenwich Ins Co	22322	1285	XL AMER GRP	\$111,211,952.00
CMFG Life Ins Co	62626	306	CUNA MUT GRP	\$109,275,304.00
Affiliated Fm Ins Co	10014	65	FM GLOBAL GRP	\$109,076,264.00
Granite State Ins Co	23809	12	AMERICAN INTRNL GRP	\$108,670,888.00
Kemper Independence Ins Co	10914	215	KEMPER CORP GRP	\$108,602,696.00
West Coast Life Ins Co	70335	458	PROTECTIVE LIFE INS GRP	\$108,192,784.00
New York Marine & Gen Ins Co	16608	256	PROSIGHT GRP	\$107,593,608.00
Union Security Ins Co	70408	19	ASSURANT INC GRP	\$106,760,376.00

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Amica Mut Ins Co	19976	28	AMICA MUT GRP	\$105,886,384.00
Oak River Ins Co	34630	31	BERKSHIRE HATHAWAY	\$105,735,712.00
American Guar & Liab Ins	26247	212	ZURICH INS GRP	\$104,990,392.00
Praetorian Ins Co	37257	796	QBE INS GRP LTD	\$104,756,632.00
Security Life Of Denver Ins Co	68713	229	ING AMERICA INS HOLDING GRP	\$104,430,336.00
Provident Life & Accident Ins Co	68195	565	UNUMPROVIDENT CORP GRP	\$102,958,512.00
Guardian Ins & Ann Co Inc	78778	429	GUARDIAN LIFE GRP	\$100,979,720.00
Safety Natl Cas Corp	15105	3098	TOKIO MARINE HOLDINGS INC GRP	\$100,879,344.00