

# 4<sup>TH</sup> ANNUAL INSURANCE DIVERSITY SUMMIT

Hosted by the California Department of Insurance

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WEDNESDAY, NOVEMBER 4, 2015  
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UNIVERSITY UNION  
CALIFORNIA STATE UNIVERSITY, SACRAMENTO



## AGENDA

<b>7:30 am</b>	<b>REGISTRATION</b> ( <i>open all day</i> ) BALLROOM LOBBY
<b>8:00 – 10:00 am</b>	<b>MATCHMAKING</b> ( <i>Morning Session</i> ) <i>Facilitated by SMA Global/Business Matchmaking</i> BALLROOM III
<b>MORNING PLENARY</b> BALLROOM II	
<b>10:00 – 10:10 am</b>	<b>WELCOME</b> – Melinda Guzman <i>CEO, Melinda Guzman Professional Corporation</i> <i>Chair, Insurance Diversity Task Force</i>
<b>10:10 – 10:30 am</b>	<b>OPENING REMARKS</b> – Dave Jones <i>Insurance Commissioner, California Department of Insurance</i>
<b>10:30 – 11:00 am</b>	<b>2015 ISD SURVEY RESULTS PRESENTATION + Q/A</b> Melanie Ramil – <i>Chief, Community Programs</i> Naveen Habib – <i>Director, Insurance Diversity Initiative</i>
<b>11:00 am – 12:00 pm</b>	<b>PANEL: CREATING SUCCESSFUL PARTNERSHIPS</b> <i>A Conversation with Insurers and Diverse Suppliers</i>  <b>MODERATOR:</b> Melanie Shelby <i>Managing Director, Gray, Greer, Shelby &amp; Vaughn LLC</i> <i>Vice Chair, Insurance Diversity Task Force</i>  <b>PANELISTS:</b> <ul style="list-style-type: none"><li>○ Dicran Arnold – <i>Director, Business Development, West Region, World Wide Technology, Inc.</i></li><li>○ Diana Domenech – <i>Senior Director of Supplier Diversity, Sustainability, &amp; Strategy, AIG</i></li><li>○ John Fogli – <i>President, Sentenium, Inc.</i></li><li>○ Joy Wong – <i>Corporate Vice President of Supplier Diversity, New York Life</i></li></ul>
<b>LUNCH</b>	
<b>12:20 – 12:40 pm</b>	<b>LUNCHEON KEYNOTE</b> – Nina Vaca <i>Chairman &amp; CEO, Pinnacle Group</i>
<b>12:40 – 1:00 pm</b>	<b>2015 DIVERSITY AWARDS</b> <i>presented by Insurance Commissioner Dave Jones, Chair Melinda Guzman, &amp; Vice-Chair Melanie Shelby</i>
<b>AFTERNOON SESSION</b>	

	<p><b><u>BREAKOUT – INSURERS: BRIDGING THE GAP</u></b>  <b>3<sup>RD</sup> FLOOR – CALIFORNIA SUITE</b></p> <p><i>An in-depth Q&amp;A Session between insurance company peers about best practices and challenges of building successful supplier diversity programs. Open <u>only</u> to insurance company representatives.</i></p> <p><b>MODERATOR:</b> Salvador Peinado, Jr.  <i>Senior Supplier Diversity &amp; Innovation Advisor, CSAA Insurance Exchange Member, Insurance Diversity Task Force</i></p> <p><b>PANELISTS:</b></p> <ul style="list-style-type: none"> <li>○ Margaret Klinsport – <i>Director of Supplier Diversity &amp; Sustainability, Allstate Insurance Company</i></li> <li>○ Edna Zapata-Fuller – <i>Supplier Diversity Specialist, State Compensation Insurance Fund</i></li> </ul> <hr/> <p><b><u>BREAKOUT – DIVERSE SUPPLIERS: BUSINESS-TO-BUSINESS (B2B)</u></b>  <b>2<sup>ND</sup> FLOOR – ORCHARD SUITE</b></p> <p><i>B2B refers to a situation where a commercial business transaction is conducted between companies. B2B sessions are popular amongst diverse businesses and have proven to be a successful approach for businesses looking to network for partners, growth opportunities, and/or tiered contracting.</i></p> <p><b>MODERATORS:</b></p> <ul style="list-style-type: none"> <li>○ Robin Billups – <i>Director of Business Development, Women's Business Enterprise National Council &amp; Member, Insurance Diversity Task Force</i></li> <li>○ Mark Morales – <i>Vice President, SBA Division, HomeStreet Bank &amp; Member, Insurance Diversity Task Force</i></li> </ul> <hr/> <p><b><u>BREAKOUT: GOVERNING BOARD DIVERSITY ROUNDTABLE</u></b>  <b>2<sup>ND</sup> FLOOR – FOREST SUITE</b></p> <p><i>An in-depth roundtable discussion about the business case for governing board diversity with subject matter experts and board diversity advocates.</i></p> <p><b>MODERATOR:</b> Scott Syphax  <i>President &amp; CEO, Nehemiah Corporation of America Member, Insurance Diversity Task Force</i></p> <p><b>PANELISTS:</b></p> <ul style="list-style-type: none"> <li>○ Linda Akutagawa – <i>President &amp; CEO, Leadership Education for Asian Pacifics, Inc. (LEAP) &amp; Member, Insurance Diversity Task Force</i></li> <li>○ Becky Heidesch – <i>CEO &amp; Founder, WSS Executive Search</i></li> <li>○ Jeff Hodge – <i>Chairman &amp; CEO, Hodge Partners</i></li> <li>○ Travis Antoniono – <i>Investment Officer, California State Teachers' Retirement System (CalSTRS)</i></li> </ul>
<p><b>1:15 – 2:15 pm</b></p>	<p><b>MATCHMAKING (Afternoon Session)</b>  <b>BALLROOM III</b></p>
<p><b>2:30 – 5:00 pm</b></p>	<p><b>RECEPTION</b>  <b>LOBBY LOUNGE</b></p>

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