

**2009 Commissioner's Report on Underserved Communities**  
**Table E - Agent / Agency Data per Company**  
**(2007 and 2008 Data)**

Company	Business Type	Reported Agent / Agency	Number of Agents / Agencies in California *		Number of Agents / Agencies in Underserved Communities		Percentage in California that are in the Underserved Communities	
			2007	2008	2007	2008	2007	2008
21st Century Insurance Group	Personal	Agent	776	358	0	0	0.00%	0.00%
ACCESS GENERAL INSURANCE COMPANY	Personal	Agency	1	1	0	0	0.00%	0.00%
ACE INA	Commercial	Agent	596	596	53	56	8.89%	9.40%
AEGIS SECURITY INS CO	Personal	Agency	2	2	0	0	0.00%	0.00%
AFFIRMATIVE INSURANCE COMPANY	Personal	Agent	52	52	0	0	0.00%	0.00%
ALLIANCE UNITED INS CO	Personal	Agency	1	1	0	0	0.00%	0.00%
ALLIED MUTUAL INSURANCE CO	Commercial	Agent	2,470	1,380	110	71	4.45%	5.14%
ALLIED PROPERTY & CASUALTY INS	Personal	Agent	2,176	1,268	100	68	4.60%	5.36%
ALLSTATE INDEMNITY COMPANY	Commercial	Agency	1,405	1,405	81	81	5.77%	5.77%
	Personal	Agency	1,405	1,405	81	81	5.77%	5.77%
ALLSTATE INSURANCE COMPANY	Commercial	Agency	1,405	1,405	81	81	5.77%	5.77%
	Personal	Agency	1,405	1,405	81	81	5.77%	5.77%
ALLSTATE PROP AND CASUALTY	Commercial	Agency	1,405	1,405	81	81	5.77%	5.77%
	Personal	Agency	1,405	1,405	81	81	5.77%	5.77%
AMCO INSURANCE COMPANY	Commercial	Agent	2,466	1,364	110	71	4.46%	5.21%
	Personal	Agent	2,466	1,364	110	71	4.46%	5.21%
AMERICAN ALTERNATIVE INS CORP	Commercial	Agency	1	1	0	0	0.00%	0.00%
American Family Home Insurance CO	Personal	Agent	19	22	4	4	21.05%	18.18%
AMERICAN HARDWARE MUTUAL INS	Commercial	Agent	19	20	1	1	5.26%	5.00%
American Modern Home Insurance Co	Personal	Agent	40	41	4	4	10.00%	9.76%
AMICA MUTUAL INSURANCE COMPANY	Personal	Agent	39	47	0	0	0.00%	0.00%
ANCHOR GENERAL INSURANCE CO	Personal	Agency	1	1	0	0	0.00%	0.00%
ARCH INSURANCE COMPANY	Commercial	Agency	12	12	2	2	16.67%	16.67%
ARGONAUT GREAT CENTRA INS	Commercial	Agent	5	7	0	0	0.00%	0.00%
ASSURANT SOLUTIONS	Personal	Agents/Agency	247	177	13	1	5.26%	0.56%
AUTO CLUB SOUTHERN CALIFORNIA	Personal	Agent	557	555	41	39	7.36%	7.03%

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			AXIS INSURANCE COMPANY	Commercial	Agent	9	12	4
BALBOA INSURANCE GROUP	Commercial	Agency	4	4	0	0	0.00%	0.00%
	Personal	Agency	6	6	0	0	0.00%	0.00%
BUSINESS ALLIANCE INSURANCE CO	Commercial		0	154	0	24	0.00%	15.58%
California Mutual Insurance Co	Commercial	Agent	149	110	0	0	0.00%	0.00%
	Personal	Agent	149	110	0	0	0.00%	0.00%
CALIFORNIA STATE AUTO ASSO	Personal	Agent	611	648	13	14	2.13%	2.16%
CALIFORNIA STATE AUTO GROUP	Personal	Agent	4,100	4,134	687	688	16.76%	16.64%
CAPITAL INSURANCE GROUP	Commercial	Agent	1,039	1,125	27	31	2.60%	2.76%
	Personal	Agent	1,039	1,125	27	31	2.60%	2.76%
CENTURY-NATIONAL INSURANCE CO	Personal	Agent	212	282	111	93	52.36%	32.98%
CNA INSURANCE COMPANIES GROUP	Commercial	Agent	582	1,429	113	108	19.42%	7.56%
COAST NATIONAL INSURANCE CO	Personal	Agent	7,073	9,139	889	1,001	12.57%	10.95%
Commerce West Insurance Co	Personal	Agent	1,120	1,552	78	148	6.96%	9.54%
Contractors Bonding & Insurance Co	Commercial	Agency	122	166	6	8	4.92%	4.82%
CORNERSTONE NATIONAL INSURANCE	Personal	Agency	0	2	0	1	0.00%	50.00%
CRUSADER INSURANCE COMPANY	Commercial	Agency	3	13	0	3	0.00%	23.08%
CSE Insurance Group	Commercial	Agency	441	416	23	22	5.22%	5.29%
	Personal	Agency	441	416	23	22	5.22%	5.29%
DANIELSON NATIONAL INS CO	Personal	Agency	1	1	0	0	0.00%	0.00%
DEERBROOK INSURANCE COMPANY	Commercial	Agency	8	8	0	0	0.00%	0.00%
	Personal	Agency	8	8	0	0	0.00%	0.00%
DELOS INSURANCE COMPANY	Commercial	Agency	1	1	0	0	0.00%	0.00%
	Personal	Agency	3	3	0	0	0.00%	0.00%
DEPOSITORS INSURANCE COMPANY	Personal	Agent	2,458	1,361	108	70	4.39%	5.14%
Diamond State Insurance CO	Commercial	Agency	8	6	1	1	12.50%	16.67%
EMPLOYERS MUTUAL CASUALTY CO	Commercial	Agency	43	53	1	2	2.33%	3.77%

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			ENCOMPASS INSURANCE COMPANY	Personal	Agency	172	172	14
ESURANCE PROPERTY AND CASUALTY	Personal	Agency	3	3	0	0	0.00%	0.00%
EVEREST NATIONAL INS CO	Commercial	Agency	1	1	0	0	0.00%	0.00%
FARMERS INSURANCE GROUP	Commercial	Agent	6,843	6,731	488	540	7.13%	8.02%
	Personal	Agent	6,843	6,731	488	540	7.13%	8.02%
FEDERAL INSURANCE COMPANY	Commercial	Agency	323	320	35	34	10.84%	10.63%
	Personal	Agency	202	212	15	15	7.43%	7.08%
FIDELITY NATIONAL INSURANCE CO	Commercial	Agency	20	26	4	4	20.00%	15.38%
	Personal	Agency	1,070	1,556	146	226	13.64%	14.52%
FIDELITY NATIONAL P&C INSUR CO	Personal	Agency	0	1,556	0	226	0.00%	14.52%
FINANCIAL INDEMNITY COMPANY	Personal	Agency	2,327	2,396	343	375	14.74%	15.65%
FINANCIAL PACIFIC INSURANCE CO	Commercial	Agency	199	148	1	2	0.50%	1.35%
FIREMAN'S FUND INSURANCE CO	Commercial	Agency	231	211	13	13	5.63%	6.16%
	Personal	Agency	169	166	9	10	5.33%	6.02%
First American Prop & Casualty	Personal	Agent	12	9	12	9	100.00%	100.00%
First American Specialty Ins	Personal	Agency	569	320	38	27	6.68%	8.44%
FLORISTS MUTUAL INSURANCE CO	Commercial	Agent	99	144	0	0	0.00%	0.00%
FOREMOST INSURANCE GROUP	Personal	Agency	9,527	9,445	724	755	7.60%	7.99%
GOLDEN EAGLE INSURANCE CORP	Commercial	Agency	568	658	23	28	4.05%	4.26%
GRANGE INSURANCE GROUP	Personal	Agency	83	87	0	0	0.00%	0.00%
GREAT AMERICAN INS CO OF NY	Commercial	Agent	717	717	58	58	8.09%	8.09%
GREAT NORTHERN INSURANCE CO	Commercial	Agency	266	272	23	22	8.65%	8.09%
Greenwich Insurance Company	Commercial	Agency	610	628	41	49	6.72%	7.80%
GUIDEONE MUTUAL INSURANCE CO	Commercial	Agency	55	63	3	3	5.45%	4.76%
GUIDEONE SPECIALTY MUTUAL CO	Commercial	Agency	55	63	3	3	5.45%	4.76%
HILLSTAR INSURANCE COMPANY	Personal	Agency	2,493	216	583	55	23.39%	25.46%

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			Homesite Insurance Company of California	Personal	Agency	9	10	1
Horace Mann Insurance Company	Personal	Agent	66	54	1	1	1.52%	1.85%
Horace Mann Property and Casualty Insurance Company	Personal	Agent	66	54	1	1	1.52%	1.85%
HUDSON INSURANCE COMPANY	Commercial	Agency	8	8	0	0	0.00%	0.00%
	Personal	Agency	4	4	0	1	0.00%	25.00%
INFINITY PROPERTY AND CASUALTY	Personal	Agency	2,337	3,178	577	746	24.69%	23.47%
INSURANCE COMPANY OF THE WEST	Commercial	Agency	1,593	1,813	145	192	9.10%	10.59%
	Personal	Agency	1,593	1,813	145	192	9.10%	10.59%
INTEGON PREFERRED INSURANCE CO	Personal	Agent	3,251	3,232	413	394	12.70%	12.19%
KEMPER AUTO AND HOME COMPANIES	Commercial	Agency	772	834	30	31	3.89%	3.72%
	Personal	Agency	772	834	30	31	3.89%	3.72%
LIBERTY MUTUAL INSURANCE GROUP	Commercial	Agent	49	32	6	6	12.24%	18.75%
	Personal	Agent	274	252	0	0	0.00%	0.00%
LINCOLN GENERAL INSURANCE COMPANY	Personal	Agency	393	507	60	66	15.27%	13.02%
LOYA CASUALTY INSURANCE CO	Personal	Agent	195	524	75	154	38.46%	29.39%
LUMBERMENS UNDERWRITING ALLIANCE	Commercial	Agent	5	6	0	0	0.00%	0.00%
MAGNA CARTA COMPANIES	Commercial	Agency	90	90	4	4	4.44%	4.44%
MARKEL INSURANCE CO	Commercial	Agency	339	339	26	26	7.67%	7.67%
MERCED MUTUAL INSURANCE COMPANY	Personal	Agency	86	86	1	1	1.16%	1.16%
MERCURY INSURANCE GROUP	Commercial	Agency	744	704	44	40	5.91%	5.68%
	Personal	Agency	1,589	1,505	132	121	8.31%	8.04%
MGA INSURANCE COMPANY	Personal	Agency	1	1	0	0	0.00%	0.00%
NATIONAL AMERICAN INS CO OF CA	Personal	Agency	1	1	0	0	0.00%	0.00%
NATIONAL GENERAL INSURANCE CO	Personal	Agency	4	4	0	0	0.00%	0.00%
NATIONWIDE AGRIBUSINESS INS	Commercial	Agency	25	25	0	0	0.00%	0.00%
NATIONWIDE INS CO OF AMERICA	Personal	Agent	40	44	3	2	7.50%	4.55%
NOVA CASUALTY COMPANY	Commercial	Agency	2	3	0	0	0.00%	0.00%

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Ocean Harbor Casualty Insurance	Personal	Agency	1	0	0	0	0.00%	0.00%
ONE BEACON INSURANCE GROUP	Commercial	Agency	425	415	28	19	6.59%	4.58%
Oregon Mutual Insurance CO	Commercial	Agency	220	220	14	14	6.36%	6.36%
	Personal	Agency	220	220	14	14	6.36%	6.36%
PACIFIC PROPERTY AND CASUALTY	Personal	Agent	50	54	1	1	2.00%	1.85%
PACIFIC SPECIALTY INSURANCE CO	Commercial	Agent	3,356	3,331	458	449	13.65%	13.48%
	Personal	Agent	4,675	4,690	545	536	11.66%	11.43%
PEERLESS INDEMNITY INSURANCE CO	Commercial	Agency	0	658	0	28	0.00%	4.26%
	Commercial	Agency	0	658	0	28	0.00%	4.26%
PEERLESS INSURANCE COMPANY	Commercial	Agency	568	658	23	28	4.05%	4.26%
PENN-AMERICA INSURANCE COMPANY	Commercial	Agency	11	7	0	0	0.00%	0.00%
Permanent General Assurance Co	Personal	Agent	32	26	11	10	34.38%	38.46%
PHILADELPHIA INDEMNITY INS CO	Commercial	Agency	784	980	35	48	4.46%	4.90%
PRAETORIAN INSURANCE COMPANY	Personal	Agency	1	1	0	1	0.00%	100.00%
PROGRESSIVE INSURANCE COMPANY	Personal	Agent	4,983	4,867	570	600	11.44%	12.33%
QBE Insurance Corporation	Commercial	Agency	291	623	13	49	4.47%	7.87%
	Personal	Agency	1,167	1,403	314	283	26.91%	20.17%
REDLAND INSURANCE COMPANY	Personal	Agent/Agency	115	1	34	0	29.57%	0.00%
RIVERPORT INSURANCE COMPANY	Commercial	Agency	611	611	41	41	6.71%	6.71%
Safeco Insurance Companies	Commercial	Agency	1,800	1,184	136	73	7.56%	6.17%
	Personal	Agency	1,800	1,184	136	73	7.56%	6.17%
SAFEWAY INSURANCE COMPANY	Personal	Agent	2,700	2,983	932	1,078	34.52%	36.14%
SENTRY INSURANCE A MUTUAL CO	Commercial	Agent	27	28	0	1	0.00%	3.57%

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			SENTRY SELECT INSURANCE	Commercial	Agent	9	9	0
Sequoia Insurance Group	Commercial	Agency	140	110	4	4	2.86%	3.64%
	Personal	Agency	3	1	0	0	0.00%	0.00%
SOMPO JAPAN INSURANCE COMPANY	Commercial	Agency	32	31	13	9	40.63%	29.03%
STAR INSURANCE COMPANY	Commercial	Agency	13	12	0	0	0.00%	0.00%
STATE FARM INSURANCE COMPANIES	Commercial	Agent	1,884	1,907	88	95	4.67%	4.98%
	Personal	Agent	1,884	1,907	88	95	4.67%	4.98%
State National Insurance Co	Commercial	Agent	62	73	5	1	8.06%	1.37%
	Personal	Agent	150	435	3	4	2.00%	0.92%
Sterling Casualty Ins Co	Personal	Agent	73	73	3	3	4.11%	4.11%
THE DENTISTS INSURANCE COMPANY	Commercial	Agent	6	6	0	0	0.00%	0.00%
THE HARTFORD	Commercial	Agency	1,301	1,072	96	102	7.38%	9.51%
	Personal	Agency	1,799	4,457	194	480	10.78%	10.77%
THE NETHERLANDS INSURANCE CO	Commercial	Agency	568	658	23	28	4.05%	4.26%
TOKIO MARINE & NICHIDO FIRE	Commercial	Agency	32	33	12	12	37.50%	36.36%
	Personal	Agency	32	33	11	11	34.38%	33.33%
TOPA INSURANCE COMPANY	Commercial	Agent	56	56	0	0	0.00%	0.00%
	Personal	Agent	8	8	0	0	0.00%	0.00%
Travelers Property & Casualty	Commercial	Agency	1,751	1,751	150	150	8.57%	8.57%
	Personal	Agency	1,751	1,751	150	150	8.57%	8.57%
U S SPECIALTY INSURANCE COMPANY	Commercial	Agency	0	2	0	0	0.00%	0.00%
UNIGARD INSURANCE GROUP	Commercial	Agency	123	128	5	5	4.07%	3.91%
	Personal	Agency	123	128	5	5	4.07%	3.91%
UNITEDSTATESLIABILITYINSURANCE	Commercial	Agency	0	46	0	2	0.00%	4.35%
VICTORIA INSURANCE	Personal	Agent	1,357	1,359	180	196	13.26%	14.42%
VIGILANT INSURANCE COMPANY	Commercial	Agency	268	274	25	24	9.33%	8.76%
	Personal	Agency	198	208	15	15	7.58%	7.21%
Viking Insurance Company of WI	Personal	Agency	1,120	1,716	165	288	14.73%	16.78%
WAUSAU INSURANCE COMPANIES	Commercial	Agent	1	3	0	0	0.00%	0.00%

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			WESTERN GENERAL INSURANCE CO	Personal	Agency	4	4	0
WESTERN MUTUAL INSURANCE GROUP	Personal	Agency	8	8	0	0	0.00%	0.00%
WESTPORT INSURANCE CORP	Commercial	Agency	35	35	6	7	17.14%	20.00%
WORKMEN'S AUTO INSURANCE CO	Personal	Agency	136	137	10	10	7.35%	7.30%
XL INSURANCE AMERICA, INC	Commercial	Agency	5	12	1	3	20.00%	25.00%
ZURICH US	Commercial	Agency	1,340	2,011	129	183	9.63%	9.10%
	Personal	Agency	176	627	7	49	3.98%	7.81%