

**Table E - Agent / Agency Data per Company  
(2006 and 2007 Data)**

Company	Business Type	Reported Agent / Agency	Number of Agents / Agencies in California		Number of Agents / Agencies in Underserved Communities		Percentage in California that are in the Underserved Communities	
			2006	2007	2006	2007	2006	2007
21ST CENTURY INSURANCE GROUP	Personal	Agent	725	776	0	0	0.00%	0.00%
ACCESS GENERAL INSURANCE COMPANY	Personal	Agency	1	1	0	0	0.00%	0.00%
ACE INA	Commercial	Agent	673	596	69	53	10.25%	8.89%
AEGIS SECURITY INS CO	Personal	Agency	2	2	0	0	0.00%	0.00%
AFFIRMATIVE INSURANCE COMPANY	Personal	Agent	52	52	0	0	0.00%	0.00%
ALLIANCE UNITED INSURANCE COMP	Personal	Agency	1	1	0	0	0.00%	0.00%
ALLIED MUTUAL INSURANCE COMPANY	Personal	Agent	1,147	2,470	40	110	3.49%	4.45%
	Commercial	Agent	1,147	2,470	40	110	3.49%	4.45%
ALLIED PROPERTY & CASUALTY INS	Personal	Agent	944	2,176	35	100	3.71%	4.60%
ALLSTATE INDEMNITY COMPANY	Personal	Agency	1,405	1,405	81	81	5.77%	5.77%
	Commercial	Agency	1,405	1,405	81	81	5.77%	5.77%
ALLSTATE INSURANCE COMPANY	Personal	Agency	1,405	1,405	81	81	5.77%	5.77%
	Commercial	Agency	1,405	1,405	81	81	5.77%	5.77%
ALLSTATE PROP AND CASUALTY	Personal	Agency	1,405	1,405	81	81	5.77%	5.77%
	Commercial	Agency	1,405	1,405	81	81	5.77%	5.77%
AMCO INSURANCE COMPANY	Personal	Agent	1,147	2,466	40	110	3.49%	4.46%
	Commercial	Agent	1,147	2,466	40	110	3.49%	4.46%
AMERICAN ALTERNATIVE INS CORP	Commercial	Agency	1	1	0	0	0.00%	0.00%
AMERICAN FAMILY HOME INSURANCE	Personal	Agent		19		4		21.05%
AMERICAN HARDWARE MUTUAL INSURANCE	Commercial	Agent	12	19	0	1	0.00%	5.26%
AMERICAN MODERN HOME INSURANCE	Personal	Agent	109	40	3	4	2.75%	10.00%
AMICA MUTUAL INSURANCE COMPANY	Personal	Agent	45	39	0	0	0.00%	0.00%
ANCHOR GENERAL INSURANCE CO	Personal	Agency	1	1	0	0	0.00%	0.00%
ARCH INSURANCE COMPANY	Commercial	Agency	2	12	0	2	0.00%	16.67%
ARGONAUT GREAT CENTRAL INSURANCE	Commercial	Agent	5	5	0	0	0.00%	0.00%
ASSURANT SOLUTIONS	Personal	Agency	317	247	1	13	0.32%	5.26%

**Table E - Agent / Agency Data per Company  
(2006 and 2007 Data)**

Company	Business Type	Reported Agent / Agency	Number of Agents / Agencies in California		Number of Agents / Agencies in Underserved Communities		Percentage in California that are in the Underserved Communities	
			2006	2007	2006	2007	2006	2007
	Commercial	Agency	53			0	0.00%	
AUTO CLUB SOUTHERN CALIFORNIA	Personal	Agent	472	557	43	41	9.11%	7.36%
AXIS INSURANCE COMPANY	Commercial	Agent		9		4		44.44%
AXIS REINSURANCE COMPANY	Commercial	Agent	17	10	4	3	23.53%	30.00%
BALBOA INSURANCE GROUP	Personal	Agency	3,711	6	401	0	10.81%	0.00%
	Commercial	Agency		4		0		0.00%
CALIFORNIA MUTUAL INSURANCE CO	Personal	Agent	149	149	0	0	0.00%	0.00%
	Commercial	Agent	149	149	0	0	0.00%	0.00%
CALIFORNIA STATE AUTO ASSOC	Personal	Agent	625	611	5	13	0.80%	2.13%
CALIFORNIA STATE AUTO GROUP	Personal	Agent	3,489	4,100	674	687	19.32%	16.76%
CAPITAL INSURANCE GROUP	Personal	Agent	1,075	1,039	27	27	2.51%	2.60%
	Commercial	Agent	1,075	1,039	27	27	2.51%	2.60%
CENTURY-NATIONAL INSURANCE CO.	Personal	Agent	190	212	108	111	56.84%	52.36%
CLARENDON NATIONAL INSURANCE	Personal	Agency	2	2	0	0	0.00%	0.00%
CNA INSURANCE COMPANIES GROUP	Commercial	Agent	584	582	101	113	17.29%	19.42%
COAST NATIONAL INSURANCE CO	Personal	Agent	2,477	7,073	603	889	24.34%	12.57%
COMMERCE WEST INSURANCE COMPANY	Personal	Agent	948	1,120	60	78	6.33%	6.96%
CONTRACTORS BONDING & I NSURANCE CO	Commercial	Agency	120	122	6	6	5.00%	4.92%
CRUSADER INSURANCE COMPANY	Commercial	Agency	3	3	0	0	0.00%	0.00%
CSE INSURANCE GROUP	Personal	Agency	393	441	23	23	5.85%	5.22%
	Commercial	Agency	393	441	23	23	5.85%	5.22%
DANIELSON NATIONAL INS. CO.	Personal	Agency	1	1	0	0	0.00%	0.00%
DEERBROOK INSURANCE COMPANY	Personal	Agency	8	8	0	0	0.00%	0.00%
	Commercial	Agency	8	8	0	0	0.00%	0.00%
DELOS INSURANCE COMPANY	Personal	Agency	1	3	0	0	0.00%	0.00%
	Commercial	Agency	1	1	0	0	0.00%	0.00%
DEPOSITORS INSURANCE COMPANY	Personal	Agent	1,143	2,458	39	108	3.41%	4.39%
DIAMOND STATE INSURANCE CO.	Commercial	Agency	6	8	1	1	16.67%	12.50%

**Table E - Agent / Agency Data per Company  
(2006 and 2007 Data)**

Company	Business Type	Reported Agent / Agency	Number of Agents / Agencies in California		Number of Agents / Agencies in Underserved Communities		Percentage in California that are in the Underserved Communities	
			2006	2007	2006	2007	2006	2007
EMPIRE FIRE AND MARINE INSURANCE	Personal	Agency	4	4	0	0	0.00%	0.00%
	Commercial	Agency	4	4		0	0.00%	
EMPLOYERS MUTUAL CASUALTY CO	Commercial	Agency	42	43	1	1	2.38%	2.33%
ENCOMPASS INSURANCE COMPANY	Personal	Agency	172	172	14	14	8.14%	8.14%
ESURANCE PROPERTY AND CASUALTY	Personal	Agency	3	3	0	0	0.00%	0.00%
EVEREST NATIONAL INS CO	Commercial	Agency	1	1	0	0	0.00%	0.00%
FAIRMONT SPECIALTY INS CO	Commercial	Agency	27			0	0.00%	
FARMERS INSURANCE GROUP	Personal	Agent	6,294	6,843	450	488	7.15%	7.13%
	Commercial	Agent	6,294	6,843	450	488	7.15%	7.13%
FEDERAL INSURANCE COMPANY	Personal	Agency	191	202	13	15	6.81%	7.43%
	Commercial	Agency	303	323	30	35	9.90%	10.84%
FIDELITY NATIONAL INSURANCE CO	Personal	Agency	1,070	1,070	146	146	13.64%	13.64%
	Commercial	Agency	20	20	4	4	20.00%	20.00%
FINANCIAL INDEMNITY COMPANY	Personal	Agency	2,254	2,327	300	343	13.31%	14.74%
FINANCIAL PACIFIC INSURANCE CO	Commercial	Agency	173	199	3	1	1.73%	0.50%
FIREMAN'S FUND INSURANCE COMPANY	Personal	Agency	168	169	9	9	5.36%	5.33%
	Commercial	Agency	225	231	14	13	6.22%	5.63%
FIRST AMERICAN PROP & CASUALTY	Personal	Agent	13	12	13	12	100.00%	100.00%
	Commercial	Agent	13	3	13	3	100.00%	100.00%
FIRST AMERICAN SPECIALTY INS	Personal	Agency	508	569	46	38	9.06%	6.68%
FLORISTS MUTUAL INSURANCE CO	Commercial	Agent	67	99	0	0	0.00%	0.00%
FOLKSAMERICA REINSURANCE COMPANY	Commercial	Agency	653	608	51	41	7.81%	6.74%
FOREMOST INSURANCE GROUP	Personal	Agency	9,651	9,527	587	724	6.08%	7.60%
GOLDEN EAGLE INSURANCE CORP	Commercial	Agency	523	568	21	23	4.02%	4.05%
GRANGE INSURANCE GROUP	Personal	Agency	72	83	0	0	0.00%	0.00%
GREAT AMERICAN ASSURANCE CO	Commercial	Agent	717	717	58	58	8.09%	8.09%
GREAT AMERICAN INS CO OF NY	Commercial	Agent	717	717	58	58	8.09%	8.09%
GREAT AMERICAN INSURANCE CO	Commercial	Agent	717	717	58	58	8.09%	8.09%

**Table E - Agent / Agency Data per Company  
(2006 and 2007 Data)**

Company	Business Type	Reported Agent / Agency	Number of Agents / Agencies in California		Number of Agents / Agencies in Underserved Communities		Percentage in California that are in the Underserved Communities	
			2006	2007	2006	2007	2006	2007
GREAT NORTHERN INSURANCE CO	Commercial	Agency	252	266	22	23	8.73%	8.65%
GREENWICH INSURANCE COMPANY	Personal	Agency	1			0	0.00%	
	Commercial	Agency	529	610	37	41	6.99%	6.72%
GUIDEONE MUTUAL INSURANCE CO.	Commercial	Agency	56	55	3	3	5.36%	5.45%
GUIDEONE SPECIALTY MUTUAL CO.	Commercial	Agency	56	55	3	3	5.36%	5.45%
HILLSTAR INSURANCE COMPANY	Personal	Agency		2,493		583		23.39%
HOMESITE INS. COMPANY OF CA	Personal	Agency	37	9	5	1	13.51%	11.11%
HORACE MANN INSURANCE COMPANY	Personal	Agent	59	66	1	1	1.69%	1.52%
HORACE MANN PROP & CAS INS CO	Personal	Agent	59	66	1	1	1.69%	1.52%
HUDSON INSURANCE COMPANY	Personal	Agency	4	4	0	0	0.00%	0.00%
	Commercial	Agency		8		0		0.00%
INFINITY PROPERTY AND CASUALTY	Personal	Agency	3,185	2,337	634	577	19.91%	24.69%
INSURANCE COMPANY OF THE WEST	Personal	Agency	1,451	1,593	128	145	8.82%	9.10%
	Commercial	Agency	1,451	1,593	128	145	8.82%	9.10%
INTEGON PREFERRED INSURANCE CO	Personal	Agent	136	3,251	11	413	8.09%	12.70%
KEMPER AUTO AND HOME COMPANIES	Personal	Agency	482	772	28	30	5.81%	3.89%
	Commercial	Agency		772		30		3.89%
LIBERTYMUTUALINSURANCEGROUP	Personal	Agent	238	274	6	0	2.52%	0.00%
	Commercial	Agent	279	49	75	6	26.88%	12.24%
LINCOLN GENERAL INSURANCE COMPANY	Personal	Agency	393	393	60	60	15.27%	15.27%
LOYA CASUALTY INSURANCE CO	Personal	Agent		195		75		38.46%
LUMBERMENS UNDERWRITING ALLIANCE	Commercial	Agent		5		0		0.00%
MAGNA CARTA COMPANIES	Commercial	Agency	86	90	4	4	4.65%	4.44%
MARKEL AMERICAN INSURANCE CO	Personal	Agent	1	1	0	0	0.00%	0.00%
MARKEL INSURANCE CO	Commercial	Agency	246	339	16	26	6.50%	7.67%
MERCED MUTUAL INSURANCE COMPANY	Personal	Agency	88	86	1	1	1.14%	1.16%
MERCURY INSURANCE GROUP	Personal	Agency	1,888	1,589	140	132	7.42%	8.31%

**Table E - Agent / Agency Data per Company  
(2006 and 2007 Data)**

Company	Business Type	Reported Agent / Agency	Number of Agents / Agencies in California		Number of Agents / Agencies in Underserved Communities		Percentage in California that are in the Underserved Communities	
			2006	2007	2006	2007	2006	2007
	Commercial	Agency	689	744	32	44	4.64%	5.91%
MGA INSURANCE COMPANY	Personal	Agency	1	1	1	0	100.00%	0.00%
MITSUI SUMITOMO INSURANCE GROUP	Commercial	Agency	547	0	46	0	8.41%	
NATIONAL AMERICAN INS CO OF CA	Personal	Agency	1	1	0	0	0.00%	0.00%
NATIONAL GENERAL INSURANCE CO	Personal	Agency	8	4	1	0	12.50%	0.00%
NATIONWIDE AGRIBUSINESS INSURANCE	Commercial	Agency	26	25	0	0	0.00%	0.00%
NATIONWIDE INS CO OF AMERICA	Personal	Agent	1,143	40	39	3	3.41%	7.50%
NORTHWESTERN PACIFIC INDEMNITY	Personal	Agency	184	194	13	15	7.07%	7.73%
NOVA CASUALTY COMPANY	Commercial	Agency		2		0		0.00%
OCEAN HARBOR CASUALTY INSURANC	Personal	Agency	0	1	0	0		0.00%
ONEBEACON INSURANCE GROUP	Commercial	Agency	237	425	10	28	4.22%	6.59%
OREGON MUTUAL INSURANCE CO	Personal	Agency	218	220	6	14	2.75%	6.36%
	Commercial	Agency	218	220	6	14	2.75%	6.36%
PACIFIC INDEMNITY COMPANY	Commercial	Agency		268		24		8.96%
PACIFIC PROPERTY AND CASUALTY	Personal	Agent	43	50	0	1	0.00%	2.00%
PACIFIC SPECIALTY INSURANCE CO	Personal	Agent	4,677	4,675	513	545	10.97%	11.66%
	Commercial	Agent	3,314	3,356	428	458	12.91%	13.65%
PEERLESS INSURANCE COMPANY	Commercial	Agency	523	568	21	23	4.02%	4.05%
PENN-AMERICA INSURANCE COMPANY	Commercial	Agency	6	11	0	0	0.00%	0.00%
PERMANENT GENERAL ASSURANCE CO	Personal	Agent	20	32	0	11	0.00%	34.38%
PHILADELPHIA INDEMNITY INS CO	Commercial	Agency	701	784	30	35	4.28%	4.46%
PRAETORIAN INSURANCE COMPANY	Personal	Agency	1	1	0	0	0.00%	0.00%
PROGRESSIVE INSURANCE COMPANY	Personal	Agent	3,968	4,983	402	570	10.13%	11.44%
QBE INSURANCE CORPORATION	Personal	Agency	1,048	1,167	265	314	25.29%	26.91%
	Commercial	Agency	296	291	13	13	4.39%	4.47%

**Table E - Agent / Agency Data per Company  
(2006 and 2007 Data)**

Company	Business Type	Reported Agent / Agency	Number of Agents / Agencies in California		Number of Agents / Agencies in Underserved Communities		Percentage in California that are in the Underserved Communities	
			2006	2007	2006	2007	2006	2007
REDLAND INSURANCE COMPANY	Personal	Agent	115	115	0	34	0.00%	29.57%
RIVERPORT INSURANCE COMPANY	Commercial	Agency	55	611	3	41	5.45%	6.71%
SAFECO INSURANCE COMPANIES	Personal	Agency	1,800	1,800	136	136	7.56%	7.56%
	Commercial	Agency	1,800	1,800	136	136	7.56%	7.56%
SAFEWAY INSURANCE COMPANY	Personal	Agent	1,717	2,700	558	932	32.50%	34.52%
SENTRY INSURANCE A MUTUAL CO	Commercial	Agent	25	27	0	0	0.00%	0.00%
SENTRY SELECT INSURANCE	Commercial	Agent	9	9	1	0	11.11%	0.00%
SEQUOIA INSURANCE GROUP	Personal	Agency	3	3	0	0	0.00%	0.00%
	Commercial	Agency	140	140	4	4	2.86%	2.86%
SOMPO JAPAN INSURANCE COMPANY	Commercial	Agency	32	32	14	13	43.75%	40.63%
STAR INSURANCE COMPANY	Commercial	Agency	14	13	0	0	0.00%	0.00%
STATE FARM INSURANCE COMPANIES	Personal	Agent	1,878	1,884	74	88	3.94%	4.67%
	Commercial	Agent	1,878	1,884	74	88	3.94%	4.67%
STATE NATIONAL INSURANCE CO	Personal	Agent	3	150	0	3	0.00%	2.00%
	Commercial	Agent	46	62	5	5	10.87%	8.06%
STERLING CASUALTY INS CO	Personal	Agent	73	73	3	3	4.11%	4.11%
THE DENTISTS INSURANCE COMPANY	Commercial	Agent	6	6	0	0	0.00%	0.00%
THE HARTFORD	Personal	Agency	1,837	1,799	155	194	8.44%	10.78%
	Commercial	Agency	2,654	1,301	206	96	7.76%	7.38%
THE HARTFORD STEAM BOILER INSP	Commercial	Agency	1			1	0.00%	
THE NETHERLANDS INSURANCE COMPANY	Commercial	Agency	523	568	21	23	4.02%	4.05%
TOKIO MARINE & NICHIDO FIRE	Personal	Agency	33	32	11	11	33.33%	34.38%
	Commercial	Agency	33	32	12	12	36.36%	37.50%
TOPA INSURANCE COMPANY	Personal	Agent	8	8	0	0	0.00%	0.00%
	Commercial	Agent	56	56	0	0	0.00%	0.00%
TRAVELERS PROPERTY & CASUALTY	Personal	Agency	2,259	1,751	141	150	6.24%	8.57%
	Commercial	Agency	2,259	1,751	141	150	6.24%	8.57%
UNIGARD INSURANCE GROUP	Personal	Agency	147	123	4	5	2.72%	4.07%
	Commercial	Agency	147	123	4	5	2.72%	4.07%

**Table E - Agent / Agency Data per Company  
(2006 and 2007 Data)**

Company	Business Type	Reported Agent / Agency	Number of Agents / Agencies in California		Number of Agents / Agencies in Underserved Communities		Percentage in California that are in the Underserved Communities	
			2006	2007	2006	2007	2006	2007
VALLEY INSURANCE COMPANY	Personal	Agent	482			28	0.00%	
	Commercial	Agent	482			28	0.00%	
VICTORIA INSURANCE	Personal	Agent	1,213	1,357	134	180	11.05%	13.26%
VIGILANT INSURANCE COMPANY	Personal	Agency	187	198	13	15	6.95%	7.58%
	Commercial	Agency	257	268	23	25	8.95%	9.33%
VIKING INSURANCE COMPANY OF WI	Personal	Agency	1,092	1,120	178	165	16.30%	14.73%
WAUSAU INSURANCE COMPANIES	Commercial	Agent	2	1	0	0	0.00%	0.00%
WESTERN GENERAL INSURANCE CO	Personal	Agency	1	4	0	0	0.00%	0.00%
WESTERN MUTUAL INSURANCE GROUP	Personal	Agency	9	8	0	0	0.00%	0.00%
WESTPORT INSURANCE CORPORATION	Commercial	Agency		35		6		17.14%
WORKMEN'S AUTO INSURANCE CO	Personal	Agency	80	136	3	10	3.75%	7.35%
XL INSURANCE AMERICA, INC.	Commercial	Agency	6	5	1	1	16.67%	20.00%
ZURICH US	Personal	Agency	267	176	8	7	3.00%	3.98%
	Commercial	Agency	1,298	1,340	127	129	9.78%	9.63%