

Table G - Number & Percentage of
Direct Mail Solicitations in Underserved Communities
for Private Passenger Automobile

Company	Total Number of Direct Mail Solicitations for California	Total Number of Direct Mail Solicitations for Underserved Communities	Percentage of Direct Mail Solicitations in Underserved Communities
TOTAL	45,352,991	3,146,208	6.94%
MILLERS MUTUAL FIRE INS CO (THE)	50,980	5,982	11.73%
TWENTIETH CENTURY INS GROUP	5,489,587	630,571	11.49%
INTERINS EXCH-AUTO CLUB OF SO CA	1,412,378	101,062	7.16%
HARTFORD FIRE INS GROUP	25,701,913	1,794,866	6.98%
COLONIAL PENN INS GROUP	4,834,807	329,057	6.81%
CALIFORNIA CASUALTY INS GROUP	159,726	10,566	6.62%
GEICO GENERAL INS CO	229,019	12,335	5.39%
NATIONWIDE INS GROUP	2,170,403	79,047	3.64%
NATIONAL GENERAL INS CO	4,001,693	141,080	3.53%
GOVERNMENT EMPLOYEES INS CO	882,738	29,933	3.39%
UNITED SERVICES AUTOMOBILE ASSOC	56,157	1,768	3.15%
ALLIED PROPERTY & CASUALTY INS CO	10,328	317	3.07%
USAA CASUALTY INS CO	353,064	9,624	2.73%
GRANGE INS ASSOCIATION	198	0	0.00%