

**SUMMARY OF 2000
RESIDENTIAL MARKET TOTALS**

| 2000 Experience Year | Written Premiums | No. of Policies | Market Share * | EQ Premiums | No. of EQ Policies | Market Share * | % with EQ ** |
|---|------------------|-----------------|----------------|-------------|--------------------|----------------|--------------|
| Total CEA Companies | 3,146,120,168 | 5,905,910 | 72.33% | 419,779,934 | 838,635 | 65.40% | 14.20% |
| Total Residential Mkt (Excluding CEA) | 1,316,729,643 | 2,259,065 | 27.67% | 217,482,486 | 443,765 | 34.60% | 19.64% |
| Total Residential Mkt (Including CEA) | 4,462,849,811 | 8,164,975 | 100.00% | 637,262,420 | 1,282,400 | 100.00% | 15.71% |
| Total Homeowners Market | 3,735,391,721 | 5,736,753 | 70.26% | 562,480,623 | 947,077 | 73.85% | 16.51% |
| Total Rental Market | 149,920,563 | 563,339 | 6.90% | 7,006,517 | 72,853 | 5.68% | 12.93% |
| Total Condominium Market | 140,727,356 | 480,941 | 5.89% | 28,384,000 | 131,905 | 10.29% | 27.43% |
| Total Dwelling Fire Market | 340,046,604 | 1,051,839 | 12.88% | 29,283,033 | 57,225 | 4.46% | 5.44% |
| Total Mobilehome Market | 96,763,568 | 332,103 | 4.07% | 10,108,246 | 73,340 | 5.72% | 22.08% |
| Total Residential Mkt (Including CEA) | 4,462,849,811 | 8,164,975 | 100.00% | 637,262,420 | 1,282,400 | 100.00% | 15.71% |
| California FAIR Plan | 62,145,768 | 192,509 | 18.30% | 7,866,996 | 10,213 | 17.85% | 5.31% |
| Total Dwelling Fire (Excluding CA FAIR Plan) | 277,900,836 | 859,330 | 81.70% | 21,416,037 | 47,012 | 82.15% | 5.47% |
| Total Dwelling Fire Market | 340,046,604 | 1,051,839 | 100.00% | 29,283,033 | 57,225 | 100.00% | 5.44% |

* Market share represents the percentage of policies to total residential market except for the Total Dwelling Fire Market Section.

** Percent with EQ represents the percentage of policies that also have EQ coverage.

*** Due to rounding, totals in shaded area may not balance.