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. 2	CALIFORNIA DEPARTMENT OF INSURANCE LEGAL DIVISION			
3	Rate Enforcement Bureau Daniel M. Goodell, Bar No. 142502 Jennifer McCune, Bar No. 160089			
4 5	45 Fremont Street, 21st Floor San Francisco, CA 94105 Telephone: 415-538-4148			
6	Facsimile: 415-904-5490			
7	Attorneys for The California Department of Insurance			
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9	BEFORE THE INSURANCE COMMISSIONER			
10	OF THE STATE OF CALIFORNIA			
11.				
12	In the Matter of the Rates, Rating Plans, or Rating Systems of			
	STIPULATION AND CONSENT ORDER			
13	Mercury Casualty Company, Mercury Insurance Company, and			
14	California Automobile Insurance Company,			
15 16	Respondents.			
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18	The California Department of Insurance ("the Department") and Mercury Casualty			
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21	("Respondents") (collectively, the "Parties") stipulate as follows:			
22	RECITALS			
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24	1. The Department has jurisdiction over Respondents who are, and at all relevant times were			
25	insurers licensed to transact the business of insurance in California.			
26	2. At all relevant times, each of the Respondents transacted the business of insurance in			
27	California on risks or lines subject to the provisions of the California Insurance Code			
28	("CIC" or "Code") and the California Code of Regulations ("CCR" or "Regulations").			

- 3. Respondents acknowledge receipt of the Notice of Noncompliance in this matter which alleges violations of the Code and Regulations that the Department's Field Rating and Underwriting Bureau discovered during an examination of Respondents' rating and underwriting practices for the period of March 1, 2007 to May 31, 2007 (the "Exam"). The written report detailing these alleged violations was adopted on February 18, 2010 (the "Exam Report").
- 4. The purpose of this Stipulation is to resolve contested issues resulting from the Exam and the Exam Report.
- 5. The Department and Respondents believe that it is in the public interest to resolve this matter without the need for a hearing or any further administrative action.
- 6. The Parties have not agreed to any factual findings or legal conclusions.
- 7. Respondents deny the allegations of noncompliance set forth in the Exam and Exam Report and those allegations contained in the Notice of Noncompliance (the "Allegations") and by entering into this stipulated agreement, memorialized by this Stipulation, Respondents make no admission of liability, wrongdoing or violation of law, and nothing in this Stipulation shall be construed as a concession or admission of the truth or validity of those allegations.
- 8. Without admitting wrongdoing, Respondents waive their rights to a hearing and any and all rights to which they may be entitled pursuant to CIC sections 1858.1, et seq.
- From the time of the Exam until the present the Department and Respondents have met and conferred in an effort to address the Allegations.
- 10. On certain items raised in the Exam Report, Respondents have or will take the actions agreed to in the Exam Report and in subsequent correspondence with the Department. These actions include but are not limited to (i) the restatement and/or refund of premium,

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 (ii) modification of rating and underwriting rules, and (iii) development of new forms, practices and procedures. On other items raised in the Exam Report and the Notice of Noncompliance, Respondents have provided further information and the Department has determined no changes are necessary to those practices or procedures.

- 11. The Department agrees that Respondents have either demonstrated compliance with California insurance law based on additional information provided to the Department or that Respondents will be in compliance with California law with the modifications and refunds noted above, with the following exception. Respondents contend they comply with California law when they rely solely on current Contributing Loss Underwriting Exchange Reports ("CLUE Reports) to determine the chargeability of accidents. The Department disagrees.
- 12. The Department contends that Respondents may not rely solely on the current form of CLUE Reports to determine chargeability of accidents. Specifically, the Department contends that sole reliance on the current form of CLUE Reports to determine chargeability is a violation of CCR section 2632.13. The Department further contends that the current system used by Respondents' CLUE vendor does not allow Respondents to report or the vendor to confirm that the reporting insurer: 1) found the driver to be at least 51% at-fault for the accident; and 2) considered the presumptions in CCR section 2632.13 (c) and (d). Respondents disagree with the Department's position on a number of grounds. For instance, Respondents contend that their current practice to determine chargeability of accidents based on the use of current CLUE Reports complies with CCR section 2632.13. Respondents further contend that the current system used by Respondents' CLUE vendor allows and requires Respondents and other reporting insurers to attest and confirm that each at-fault determination was made in accordance with CCR section 2632.13. Further, it is Respondents' position that the process in which data would be provided by contributing carriers and the form of the current CLUE Reports were

expressly discussed between the industry, LexisNexis and the Department, and said process and form were approved by the Department. The Department disagrees.

- 13. With regard to Respondents' historical use of CLUE Reports to determine chargeability of accidents, this Stipulation resolves and settles the Department's criticisms.
- 14. With regard to the future use of CLUE Reports to determine chargeability of accidents, the Parties are in discussions with Respondents' current CLUE Report vendor ("Vendor") to address the Department's concerns. But it is ultimately Respondents' duty to comply with CCR section 2632.13.
- 15. The Parties expect changes will be made to the current CLUE Report process ("Current CLUE Process") that will change how principally-at-fault determinations will be reported and coded in the CLUE process ("New Clue Process"). The Parties also understand that there will be a six month transition period during which Respondents' Vendor and Respondents will implement the New CLUE Process. In the future, the Department agrees not to pursue an enforcement action against Respondents for relying solely on CLUE Reports to determine the chargeability of an accident where a driver has been coded as principally-at-fault under the (1) New CLUE Process or (2) Current CLUE Process prior to December 31, 2015. If the Department agrees to apply a date later than December 31, 2015 to the insurance industry generally, such later date will also apply to Respondents.
- 16. Nothing in this Agreement limits CDI's rights to bring future enforcement actions against Respondents for any violations related to the use of CLUE Reports other than the violations described above.
- 17. In further compromise of the issues arising from the Exam, the Exam Report, and the Notice of Noncompliance, Respondents agree to and shall pay, within thirty (30) days after receipt of an invoice from the Department, a penalty in the amount of \$1,000,000

(\$1 million).

18. Respondents acknowledge that this Stipulation is a public record as required by Government Code section 11517(d) and that this Stipulation will be accessible to the public pursuant to the Public Records Act, Government Code sections 6250 et seq. The Stipulation will be posted on the Department's Internet website pursuant to CIC section 12968.

- 19. Respondents acknowledge that CIC section 12921(a)(1) requires the Insurance Commissioner of the State of California ("Commissioner") to approve the final settlement of this matter. Both the settlement terms and conditions in this Stipulation and the acceptance of those terms and conditions are contingent upon the Commissioner's approval. This Stipulation will become final and effective when it is approved by the Commissioner as evidenced by the execution of the Order provided below, expressly adopting this Stipulation.
- 20. Respondents acknowledge that they freely and voluntarily executed this Stipulation with full realization of their legal rights.
- 21. Respondents acknowledge that this Stipulation is effective on the date the Order adopting it is executed by the Commissioner.
- 22. This Stipulation shall have no force or effect if it is not approved by the Commissioner.
- 23. This Stipulation and Consent Order includes all acts covered in the Exam, the Exam
 Report and the Notice of Noncompliance up to the date of this Stipulation and Consent
 Order. Nothing in this Stipulation precludes the Department from pursuing further action
 against Respondents for failure to take the corrective actions that are the subject of this
 Stipulation and Consent Order.
- 24. Nothing contained in this Stipulation and Consent Order constitutes a limitation upon, or a

waiver of the rights and powers of the Commissioner to enforce any California law, to examine the rating, underwriting and any other business practices of Respondents, to take corrective or disciplinary action, to assess penalties against Respondents as provided for by law, or to take such other action as necessary to protect the public. But the Department shall not seek any additional and/or augmented penalties against Respondents based on any of the allegations contained in the Exam Report and/or Notice of Noncompliance arising from acts occurring before the issuance of the Insurance Commissioner's final order settling this matter.

25. The Commissioner retains jurisdiction to ensure that the Parties comply with the provisions and terms of this Stipulation and the Order requested thereon.

13	Dated: February 12015	Mercury Casualty Company, Mercury Insurance Company, and California Automobile Insurance
-14		Company,
15	Dated: February 1, 2015	By Juli
16		Gabriel Pirador On behalf of Mercury Casualty Company
i7		010
18	Dated: February 27, 2015	By
19		On behalf of Mercury Insurance Company
20	Dated: February 2 2015	By
21		Gabriel Tirador On behalf of California Automobile Insurance
22		Company
23	Dated: February 3, 2015	CALIFORNIA DEPARTMENT OF INSURANCE
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25	•	est.
26		By Henry Grock
27		Danie McCome, Esq.
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1	DEEODE THE INCHDANCE COMMISSIONED			
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3	OF THE STATE OF CALIFORNIA			
5	In the Matter of the Rates, Rating Plans, or Rating Systems of ORDER ADOPTING STIPULATION AND			
6 7	Mercury Casualty Company, CONSENT ORDER Mercury Insurance Company, and California Automobile Insurance			
8	Company,			
9	Respondents.			
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13	ORDER			
	Having reviewed the Parties' Stipulation and good cause appearing, I approve the terms of			
14	the Stipulation and adopt those terms as the Order of the Insurance Commissioner of the State of			
15	California in this matter.			
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18	Dated: March 2015 DAVE JONES			
19	Insurance Commissioner			
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21	Clave Jone			
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