1 2 3 4	CALIFORNIA DEPARTMENT OF INSURANCE LEGAL DIVISION JAMIE KATZ, Attorney (SBN: 244835) California Department of Insurance 1901 Harrison Street Oakland, CA 94612 Telephone: (415) 538-4180 Facsimile: (510) 238-7830	
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6	Attorney for CALIFORNIA DEPARTMENT OF INSURANCE	
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8	BEFORE THE INSURANCE COMMISSIONER	
9	OF THE STATE OF CALIFORNIA	
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11	In the Matter of	File No. LA201900132
12	Airport Van Rental, Inc.,	
13	Yazdan Irani, and Kimberly Irani,	ORDER TO CEASE AND DESIST and NOTICE OF RIGHT TO HEARING
14	Pagnandanta	(Insurance Code § 12921.8)
15	Respondents.	
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18	JURISDICTION AND PARTIES	
19	1. The California Department of Insurance ("Department") brings this matter	
20	before the Insurance Commissioner ("Commissioner") of the State of California. The	
21	Department brings this matter before the Commissioner pursuant to Insurance Code	
22	section 12921.8.1 Section 12921.8(a)(1) provides, in part, that the Commissioner may	
23	"Issue a cease and desist order to a person who has acted in a capacity for which a	
24	license, registration, or certificate of authority from the commissioner was required but	
25	not possessed."	
26	2. AIRPORT VAN RENTAL, INC. ("Airport Van Rental"), YAZDAN IRANI	
27	("Yazdan"), and KIMBERLY IRANI ("Kiml	berly") - collectively "Respondents" - are not
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	¹ All statutory citations are to the Cal. Insurance Code except as otherwise indicated.	

licensed by the Commissioner to transact insurance or engage in the business of insurance in any capacity, and were not licensed at all times relevant to this action.

- 3. This proceeding is governed by the California Administrative Procedures Act, Chapter 5, commencing with Government Code section 11500 *et seq.*
- 4. Complainant is the Department. Complainant files this matter in its official capacity pursuant to Government Code section 11503 and Insurance Code section 12921.8.

FACTUAL FINDINGS

- 5. Airport Van Rental is a company that rents vehicles, including passenger vans, mini vans, and automobiles. Yazdan and Kimberly own and operate it; Yazdan is the Chief Executive Officer and has a 49% ownership interest in Airport Van Rental and Kimberly is the Secretary and has a 51% ownership interest in the company.
- 6. On or about May 17, 1993, Yazdan was charged in Hennepin County, Minnesota with felony financial transaction card fraud (unauthorized use), Case Number 27-CR-93-020027. On or about July 25, 2013, he pled guilty to and was convicted of misdemeanor misusing credit card to secure services.
- 7. On or about July 8, 1993, Yazdan was arrested and charged with the crime of unlawfully transporting a loaded firearm in a motor vehicle in the state of Oklahoma. On or about July 12, 1993, he pled guilty to and was found guilty of the charge in the District Court of Logan County and State of Oklahoma, Case Number CRM 93-397.
- 8. In or around 2007, Yazdan applied with the Department for an individual license; his application was deemed withdrawn when he failed to respond to the Department's inquiries concerning his misstatement on the application regarding his criminal background or provide documents to that effect.
- 9. On or about May 11, 2015, Yazdan reapplied with the Department for a license. Rather than seek an individual license, however, this time Yazdan and Kimberly sought a Business Entity license for Airport Van Rental. On the application,

- 10. On or about September 21, 2015, the Los Angeles County District Attorney's Office forwarded to the Department an anonymous complaint it received that Respondents were, among other things, selling insurance to customers without a license to do so.
- 11. While Yazdan eventually responded to the Department's repeated requests for a written statement concerning his criminal background, he failed to provide the requisite court documents; as such, like the 2007 application, the 2015 application was deemed withdrawn.
- 12. On or about January 23, 2018, Yazdan applied for a license a third time; like the 2015 application, Yazdan and Kimberly sought a Business Entity license for Airport Van Rental. And, like the 2007 and 2015 applications, this application made misstatements to the Department concerning Yazdan's criminal background by failing to disclose it. Once again, Respondents failed to truthfully answer Question 21 on their Business Entity Application; it asked, "Has the business entity or any of its partners, members, controlling persons, officers, directors, managers, or any shareholders owning 10% or more interest in the business entity, ever been convicted of... committing a crime...?" Despite the fact that Yazdan had a 49% ownership interest in Airport Van Rental, Respondents answered "no" to this question.
 - 13. The 2018 application is still pending and no license has been issued.
- 14. On or about March 19, 2019, the Department received an anonymous complaint, alleging that Airport Van Rental was selling insurance-related products to the public without a valid license.

- 15. On or about April 3, 2019, Eric Green, the Department's investigator assigned to handle the investigation arising from the failure to disclose Yazdan's criminal background, conducted an interview with Yazdan. During the interview, Yazdan acknowledged that any company that sells insurance must be licensed and registered with the Department. Yazdan also acknowledged that Airport Van Rental provides insurance to its customers via Sonoran National Insurance Group ("Sonoran Insurance"). In addition, Yazdan acknowledged that, by providing insurance via Sonoran Insurance to its customers, Airport Van Rental is selling an insurance product.
- 16. Green further discovered during the course of his investigation that Sonoran Insurance is the managing general agent for rental car products, and it places coverage on behalf of Airport Van Rental's customers through National Specialty Insurance Company.

AUTHORITY TO IMPOSE PENALTIES

- 17. Insurance Code section 12921.8(a)(1) provides that the Commissioner may "Issue a cease and desist order to a person who has acted in a capacity for which a license, registration, or certificate of authority from the commissioner was required but not possessed."
 - 18. Section 35 defines "transact" to include *any* of the following:
 - (a) Solicitation
 - (b) Negotiations preliminary to execution
 - (c) Execution of a contract of insurance
 - (d) Transaction of matters subsequent to execution of the contract and arising out of it.
 - 19. Section 1631 provides, in part, that:

A person shall not solicit, negotiate, or effect contracts of insurance, or act in any of the capacities defined in Article 1 (commencing with Section 1621) unless the person holds a valid license from the commissioner authorizing the person to act in that capacity.

20. Section 1633 provides, in part, that:

Any person who transacts insurance without a valid license so to act is guilty of a misdemeanor punishable by a fine not exceeding fifty thousand dollars (\$50,000) or by imprisonment ... for a period not exceeding one year, or by both...

21. The facts alleged in paragraphs 2 and 5 – 16 show that Respondent transacted insurance without a license in violation of sections 1631 and 1633.

ORDER TO CEASE AND DESIST

- 22. NOW, THEREFORE, RESPONDENTS AIRPORT VAN RENTAL, INC., YAZDAN IRANI, and KIMBERLY IRANI ARE HEREBY ORDERED to immediately CEASE AND DESIST the solicitation, marketing, sale, and issuance of any contracts, policies, or certificates of insurance in California.
- 23. RESPONDENTS ARE FURTHER ORDERED TO immediately cease and desist from the following:
 - a. Transacting insurance in the State of California in any capacity, including but not limited to insurer, insurance agent, broker, or solicitor.
 - Advertising or acting as an insurer, insurance agent, broker, or solicitor in the State of California.
 - Advertising or acting as an insurer, insurance agent, broker, or solicitor exempt from regulation in the State of California.
 - d. Advertising, or participating in advertising, by newspaper, telephone book or listing, mail, handout, business card, or by any other written or printed presentation, or by telephone, radio, television, Internet, public outcry or proclamation, or in any other manner or means whatsoever, whether personally or through others, that implies that they are licensed or are engaged in the business of soliciting, negotiating, executing, delivering, or

1 furnishing insurance in the State of California in any manner. 2 e. Receiving any money, commission, fee, rebate, payment, remuneration, or 3 any other valuable consideration whatsoever, in connection with any 4 insurance transactions. 5 6 NOTICE OF FINE 7 PLEASE TAKE NOTICE that the Commissioner may, pursuant to Insurance Code 8 § 12921.8(a)(3)(b), impose a fine of up to five thousand dollars (\$5,000) for each day 9 this Order is violated. 10 11 NOTICE OF RIGHT TO HEARING 12 Insurance Code § 12921.8(c), a copy of which is attached to this Order, provides 13 in part, as follows: 14 "A person to whom a cease and desist order...has been issued, 15 may, within seven days after service of the order...request a hearing by filing a request for the hearing with the commissioner." 16 17 // 18 // 19 // 20 // 21 // 22 // 23 // 24 // 25 // 26 27 28 //

If you desire a hearing in this matter, your written request for a hearing must be received within seven days after you are personally served with this Order. The seven day period begins on the day after you are served with this Order, and if the seventh day falls on a weekend or holiday, the deadline is extended to the next business day. Your written request for a hearing must be directed to:

Jamie Katz Attorney California Department of Insurance, 1901 Harrison Street Oakland, CA 94612

IN WITNESS THEREOF, I have set my hand and affixed my official seal, this 28th day of May, 2020.

Bv:

RICARDO LARA
Insurance Commissioner

TERESA R. CAMPBELL Assistant Chief Counsel