

REPORT OF EXAMINATION  
OF THE  
SUPERIOR NATIONAL INSURANCE COMPANY  
AS OF  
DECEMBER 31, 1999

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Los Angeles, California  
March 1, 2000

Honorable Alfred W. Gross  
Chair, Financial Condition (EX4)  
Subcommittee  
Commissioner of Insurance  
Virginia Department of Insurance  
Richmond, Virginia

Honorable Chuck Quackenbush  
Insurance Commissioner  
California Department of Insurance  
Sacramento, California

Dear Chair and Commissioner:

Pursuant to your instructions, an examination was made of the

**SUPERIOR NATIONAL INSURANCE COMPANY**

at its home office located at 26541 Agoura Road, Calabasas, California 91302.

**SCOPE OF EXAMINATION**

This was a limited scope examination as of December 31, 1999. The only financial numbers analyzed were losses and loss adjustment expenses. Based on a loss and loss adjustment expense reserve analysis conducted by Ernst & Young LLP (E&Y), the Company's independent consulting actuary, the loss and loss adjustment expense reserves used for this Report of Examination were those amounts representing E&Y's selected ultimates. This examination also included a review of the status of the reinsurance ceded contract with United States Life Insurance Company, a review of the purchase of the Business Insurance Group made by Superior National Insurance Group, Inc. in 1998, a review of principal directors and officers, and a review of jurisdictions in which the Company is licensed.

## INSOLVENCY

This Examination determined that the surplus as regards policyholders of the Company as of December 31, 1999 is a negative \$40,320,000 as a result of examination adjustments to the loss and loss adjustment expense reserves. This financial condition meets the definition of insolvency per California Insurance Code Section 985.

## COMPANY HISTORY

### Acquisition of Business Insurance Group, Inc. by Superior National Insurance Group, Inc.

Superior National Insurance Group, Inc. (SNIG) entered into a Purchase Agreement dated May 5, 1998 with Foundation Health Corporation (FHC) under which SNIG would purchase from FHC all of the shares of Business Insurance Group, Inc.(BIG), and by that means, the ownership of its insurance subsidiaries, Business Insurance Company (BICO), Combined Benefits Insurance Company (CBIC), Commercial Compensation Insurance Company (CCIC), and California Compensation Insurance Company (CalComp).

Prior to the closing, FHC agreed to cause the seller subsidiaries (BIG, BICO, CBIC, CCIC and CalComp) to purchase \$150,000,000 of adverse development protections on loss and allocated loss adjustment expense reserves for claims occurring on or before December 31, 1997. Within 60 days of the date of the agreement, SNIG may request, in writing, and, if requested, FHC agreed to cause the seller subsidiaries to increase the amount of reinsurance cover by \$25,000,000 for losses occurring on or prior to that portion of the 1998 accident year commencing January 1, 1998 and including June 30, 1998, in exchange for a \$5,000,000 increase in the purchase price. The option was exercised by SNIG. The sale was contingent on the purchase of the aggregate excess of loss agreement with Inter-Ocean Reinsurance Company, Ltd.

Prior to the closing, Business Insurance Group, Inc. dividended or caused to be distributed, all of the capital stock of Foundation Health Resource Management (d.b.a. Reviewco), Foundation

Integrated Risk Management Solutions, Incorporated (d.b.a. FIRM Solutions), and Axis Integrated Resources, Inc.

As part of the closing, SNIG and BIG agreed to enter into a long-term service agreement for medical bill review, PPO utilization and certain managed care services. They also agreed to enter into a long-term service agreement with FIRM Solutions for claim negotiation and review services. In addition, they agreed to enter into a long-term service agreement with Axis Integrated Resources, Inc. for recruitment of employees and placement of temporary workers services. SNIG and BIG agreed to enter into an agreement with Foundation Health Systems, Inc. (FHS) setting forth the terms of the transitional services.

Upon execution of this purchase agreement, FHC agreed that SNIG may place certain senior executives (Interim Consulting Team) in interim consulting positions at BIG and its insurance subsidiaries. FHC agreed to cause BIG and its insurance subsidiaries to take, or not take, such actions as the Interim Consulting Team may reasonably direct with respect to (1) the strategy and execution of the insurance subsidiaries' underwriting, reinsurance, claims handling and other operational functions and (2) the restructuring of certain asset positions.

The purchase price was \$285,000,000 less the cost of the reinsurance agreement described above.

#### Sale of BICO

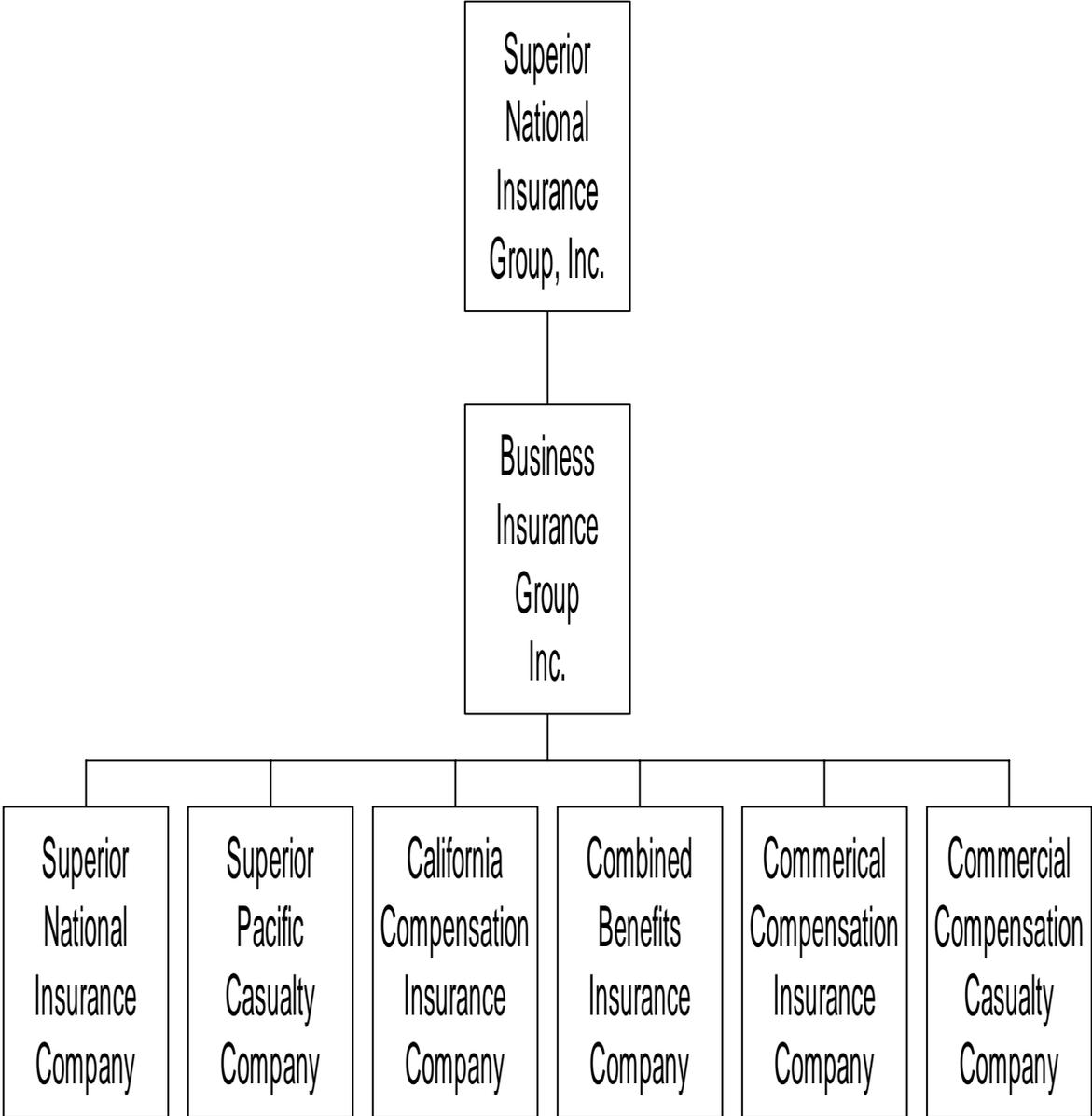
Business Insurance Group, Inc. sold BICO to Centre Solutions Holding (Delaware) Limited during December 1998. See the Reinsurance section of this report for a discussion of reinsurance agreements related to the sale.

### MANAGEMENT AND CONTROL

The Company is a member of an insurance holding company system of which Superior National Insurance Group, Inc. is the ultimate parent. The immediate parent of the Company is Business

Insurance Group, Inc. which is a wholly owned subsidiary of Superior National Insurance Group, Inc. The following abridged organization chart shows the relationships between the Company and its insurance company affiliates under the holding company system:

Superior National Insurance Group Insurance Company Subsidiaries



The following are the principal directors and officers of the Company:

Directors

<u>Name and Residence</u>	<u>Principal Business Affiliation</u>
Bradley E. Cooper New York, New York	Senior Vice President of Capital Z Management, Inc. and Partner of Insurance Partners, Inc.
William L. Gentz Encino, California	Chairman of the Board Superior National Insurance Group, Inc.
Steven D. Germain New York, New York	Director Zurich Centre Group, LLC
Roger W. Gilbert Newport Beach, California	Managing Partner of Insurance Partners Advisors, L. P.
Steven B. Gruber Scarsdale, New York	Insurance Partners, LP
Arnold J. Senter Bell Canyon, California	Executive Vice President Superior National Insurance Group, Inc.
Gordon E. Noble Tiburon, California	Chairman and Chief Executive Officer Noble & Associates
Charles L. Pecchenino (1) Gig Harbor, Washington	Former Chairman of the Board Superior National Insurance Group, Inc.
Craig F. Schwarberg Mission Hills, Kansas	Retired
Jonathan C. Seaman Oak Park, California	President Superior National Insurance Group, Inc.
Robert A. Spass Westfield, New Jersey	Deputy Chairman of the Board of Capital Z Management, Inc. and Capital Z Partners, Ltd., Managing Partner of Insurance Partners Advisors, L.P.

(1) resigned December 1999; not replaced to date

## Officers

<u>Name</u>	<u>Title</u>
William L. Gentz	Chairman of the Board
J. Chris Seaman	President and Chief Executive Officer
Arnold J. Senter	Executive Vice President, Chief Operating Officer
Thomas I. Boggs, Jr.	Senior Vice President, Chief Underwriting Officer
James L. Cinney	Senior Vice President, Administration
R. Scott Holman	Senior Vice President, Regional Manager – Woodland Hills
Karl O. Johnson	Senior Vice President, Regional Manager - Fresno
Robert E. Nagle	Senior Vice President, General Counsel, and Secretary
Robert J. Nieber	Senior Vice President, Regional Manager, Pleasanton
Douglas R. Roche	Senior Vice President, Management Information Systems
Theresa A. Sealy	Senior Vice President, California Operations Officer
Edward C. Shoop	Senior Vice President, Chief Actuary
Ronald J. Tonani	Senior Vice President, Marketing
Stephen J. Weiss	Senior Vice President, National Operations Officer
Doris K. Lai	Vice President, Finance and Treasurer

## TERRITORY AND PLAN OF OPERATION

The Company is licensed as a multiple lines insurer in Arizona, Arkansas, California, Colorado, District of Columbia, Indiana, Iowa, Kentucky, Maryland, Mississippi, Missouri, Montana, Nevada, New Mexico, Oregon, South Dakota, Tennessee, Utah, and Wyoming. Direct business is only written in Arizona and California.

## REINSURANCE

### Intercompany Pooling Agreement Effective December 31, 1998:

Effective December 31, 1998, California Compensation Insurance Company (CalComp), Combined Benefits Insurance Company (CBIC), Commercial Compensation Insurance Company (CCIC), Superior National Insurance Company (SNIC), and Superior Pacific Casualty Company (SPCC) entered into a Restated and Amended Intercompany Pooling Agreement. The lines of business covered under this pooling agreement include all workers' compensation insurance policies, certificates, insurance contracts and reinsurance issued, written or assumed

(other than reinsurance under this agreement, reinsurance of any accident and health/disability insurance policies, or any Arizona business ceded to SNIC by Business Insurance Company), by the parties thereto, for occurrences taking place January 1, 1995 and subsequent. Occurrences prior to January 1, 1995 are not included as insurance, and remain on the books of the respective company.

The effective percentages as of December 31, 1998 are shown as follows:

<u>Company</u>	<u>Percent</u>
California Compensation Insurance Company	62.0
Combined Benefits Insurance Company	2.0
Commercial Compensation Insurance Company	2.0
Superior National Insurance Company	22.0
Superior Pacific Casualty Company	<u>12.0</u>
Total	<u>100.0</u>

At December 31, 1999, the pooling participation percentages had been changed to the following:

<u>Company</u>	<u>Percent</u>
California Compensation Insurance Company	63.9
Combined Benefits Insurance Company	1.2
Commercial Compensation Insurance Company	0.9
Superior National Insurance Company	22.0
Superior Pacific Casualty Company	<u>12.0</u>
Total	<u>100.0</u>

The applicable percentage for CalComp is defined in the agreement as 100% less the designated percentages of CBIC, CCIC, SNIC, and SPCC. The agreement allows the applicable percentages to be recomputed and revised at the discretion of CalComp, except that a change of 5% or more for CCIC can not be effective without the prior written approval of the New York Department of Insurance. At CalComp's discretion, any revision of the applicable percentages may be effective as of December 31 of the preceding year.

Under the agreement, CBIC, CCIC, SNIC , and SPCC cede to CalComp all losses and expenses incurred under all policies to which this agreement applies, and CalComp retrocedes to CBIC, CCIC, SNIC, and SPCC their applicable percentage of the pooled business.

With respect to the liability balance as of December 31, 1998, consisting of unearned premium reserve, general and other acquisition underwriting reserves, and the loss and loss adjustment expense reserves for claims with an accident date of January 1, 1995 and subsequent, the agreement provides for a portfolio transfer by CBIC, CCIC, SNIC, and SPCC, and recorded by CalComp.

This contract was submitted to the California Department of Insurance pursuant to California Insurance Code Section 1215.5.

Quota Share Treaty with United States Life Insurance Company (New York):

The SNIG and BIG companies entered into a multi-year quota share treaty with United States Life Insurance Company (US Life) to be effective May 1, 1998. The treaty was executed on November 13, 1998. For the purposes of the above quota share treaty, the Superior National Insurance Group (SNIG) collectively refers to Superior National Insurance Company (SNIC) and Superior Pacific Casualty Company (SPCC). Similarly, the Business Insurance Group (BIG) collectively refers to California Compensation Insurance Company (Calcomp), Combined Benefits Insurance Company (CBIC), Commercial Compensation Insurance Company (CCIC) and Business Insurance Company (since renamed Centre Insurance Company).

The class of business reinsured was workers' compensation insurance and subject business is further defined as "large account business". The term large account business for the purposes of this treaty shall mean:

- (1) Ceded policies of BIG generating an estimated annualized premium volume of \$25,000 or greater;

- (2) Ceded policies of SNIG during the period May 1, 1998, through February 1, 1999, generating an estimated annualized premium volume of \$25,000 or greater but not exceeding \$100; and
- (3) Ceded policies of SNIG issued or renewed on or after February 1, 1999 and generating an estimated annualized premium volume of \$25,000 or greater.

The term of the treaty covers five contract years and shall remain in force until January 1, 2003, however, at the sole option of US Life the treaty may be terminated at January 1, 2001 or January 1, 2002 (i.e., three years fixed with a two-year option). Also, at the sole option of US Life, the term of the contract may be extended for an additional two years (resulting in seven contract years in total). If the treaty is terminated, a runoff of policies inforce and claims obligations is applicable. WEB Management LLC acted as the broker on behalf of US Life and E.W. Blanch Co. is named as intermediary.

As respects business subject to this treaty, SNIG and BIG shall retain and be liable for a percentage of their net liability as set forth below:

<u>Contract Year</u>	<u>Cession</u>	<u>Retention</u>
First contract year	100%	0%
Second contract year	93%	7%
Third contract year	87%	13%
Fourth contract year	0% to 80%	20% to 100%
Fifth contract year	0% to 73%	27% to 100%

Article V, Section F of the treaty specifies SNIG and BIG shall purchase or be deemed to have purchased inuring reinsurance to limit its loss subject hereto from any one occurrence to \$500,000. Our examination indicated that SNIG and BIG were party to a per occurrence excess of loss treaty effective May 1, 1998 with Trustmark Life Insurance Company (Illinois) ceding \$4.5 million in excess of \$500,000. However, Trustmark subsequently has disputed this treaty, desires to rescind or commute and has requested arbitration.

The following schedule depicts the Group's stated reinsurance premiums ceded to US Life via this treaty (inception through December 31, 1999):

	<u>Ceded premiums</u>
SNIG	\$127,815,329
BIG	<u>\$538,009,502</u>
Total	<u>\$665,824,831</u>

Material Contingency:

On November 24, 1999, US Life refused to recognize or receive payment of reinsurance premiums for this treaty from SNIG and BIG.

On November 29, 1999, SNIG and BIG were notified in writing that US Life demands arbitration against them on the above quota share treaty. US Life in arbitration will seek relief including, but not limited to, rescission or reformation of the treaty and damages.

The outcome of the arbitration of this quota share treaty with US Life is material to SNIG and BIG. Because of the adverse loss experience that has occurred on the subject business, a rescission or a retroactive termination of this treaty will cause a material additional reduction to SNIG's and BIG's policyholders surplus. It is anticipated that the arbitration process may well exceed one year.

Loss Portfolio Transfer and Quota Share Agreements with Business Insurance Company:

As indicated earlier, Business Insurance Company (BICO), a former member of the Business Insurance Group (BIG), was sold to Centre Solutions Holding (Delaware) Limited during December 1998. BICO was then renamed Centre Insurance Company. Concurrent with that sale, and in accordance with the terms and conditions of the Stock Purchase Agreement, Superior National Insurance Group (SNIG) agreed to sell BICO as a "shell" effectively free of all

policyholder obligations and liabilities. This was accomplished by BICO entering into the following agreements with the indicated companies on or before December 18, 1998: Loss Portfolio Transfer and 100% Quota Share Reinsurance Contract between BICO (reinsured) and California Compensation Insurance Company (Calcomp), dated December 10, 1998 and effective December 18, 1998. This treaty covered all business other than Arizona and was a retrospective treaty; concurrent with this loss portfolio transfer, Calcomp retroceded the subject losses (workers' compensation only) to Superior National Insurance Company (SNIC) via a Retrocession Agreement effective December 18, 1998.

The Arizona Loss Portfolio Transfer and 100% Quota Share Reinsurance Contract between BICO and SNIC, dated and effective December 10, 1998, covers only Arizona business and is a retrospective treaty.

In addition, BICO and Calcomp entered into a 100% Quota Share Reinsurance Contract dated December 10, 1998, and effective December 18, 1998. This agreement provides for a fronting arrangement in which BICO (now renamed Centre Insurance Company) cedes 100% of the business produced by SN Insurance Administrators, Inc. (SNIA) to Calcomp, in states other than those Calcomp is licensed in. This is a prospective treaty (and in conjunction with a certain Underwriting Management Agreement, and a Claims Administration Services Agreement) and for purposes of this Report will be referred to as "the fronting arrangement".

#### Partial Commutation and Settlement Agreement:

Effective December 31, 1999, Centre Insurance Company (Centre) entered into a Partial Commutation and Settlement Agreement with Calcomp, and SNIC and Superior National Insurance Group, Inc. (acting as guarantor). This is a multi-purpose agreement addressing several issues including certain modifications to "the fronting arrangement", certain amendments, certain other XOL treaties contemplated by Centre, and a partial commutation of the aforementioned Loss Portfolio Transaction (LPT) and Quota Share Agreements. For purposes of this examination report only the partial commutation of the LPT and Quota Share Agreements is further summarized as follows: Upon execution of this agreement, Calcomp and

SNIC agree to remit to Centre the sum of \$163,400,000 (or at the discretion of Centre, marketable securities in said amount). In exchange, Centre will release and fully discharge them from obligations arising from the terms and conditions of the LPT and Quota Share Agreements, “as respects cessions effected thereunder prior to January 1, 2000; except with respect to the cessions of losses, loss adjustment expenses, and unearned premium reserves, in excess of \$180,000,000 (the “retained loss, loss adjustment expense and unearned premium reserve”), which the parties expressly intend to be retained by the reinsurers”.

Therefore, pursuant to this partial commutation and settlement agreement, Calcomp and SNIC (the reinsurers) retain the obligations for losses and loss adjustment expenses in excess of the \$180,000,000. And as respects all business ceded under the fronting arrangement on or after January 1, 2000, Centre obligates itself to cede and the reinsurers obligate themselves to accept as reinsurance a 100% quota share of any resulting policyholder obligations.

The examiners have been informed that Calcomp and SNIC transferred marketable securities to Centre as consideration for the partial commutation aspect of the above agreement. However, there is currently an outstanding issue concerning the adequacy of the market value of the transferred securities.

## FINANCIAL STATEMENTS

The financial statements prepared for this examination report include:

Statement of Financial Condition as of December 31, 1999;

Underwriting and Investment Exhibit for the Year Ended December 31, 1999;

Reconciliation of Examination Changes as of December 31, 1999.

Statement of Financial Condition  
as of December 31, 1999  
(Amounts in Thousands)

<u>Assets</u>	Net Admitted <u>Assets</u>	<u>Notes</u>
Bonds	\$ 65,914	
Stocks	2,738	
Cash and short-term investments	9,099	
Other invested assets	187	
Agents' balances or uncollected premiums	6,097	
Funds held by or deposited with reinsured companies	47,494	
Reinsurance recoverables on loss and loss adjustment expense payments	14,693	
Electronic data processing equipment	2,350	
Interest, dividends and real estate income due and accrued	963	
Receivable from parent, subsidiaries and affiliates	79,674	
Aggregate write-ins for other than invested assets	<u>11,067</u>	
Total assets	<u>\$240,276</u>	
 <u>Liabilities, Surplus and Other Funds</u>		
Losses and loss adjustment expenses	\$132,276	(1)
Contingent commissions and other similar charges	253	
Other expenses	11,057	
Taxes, licenses and fees	638	
Unearned premiums	7,208	
Dividends to policyholders declared and unpaid	50	
Funds held by company under reinsurance treaties	21,073	
Amounts withheld or retained by company for account of others	2,788	
Payable to parent, subsidiaries and affiliates	101,715	
Aggregate write-ins for liabilities	<u>3,538</u>	
Total liabilities	280,596	
Common capital stock	\$ 3,000	
Gross paid-in and contributed surplus	43,772	
Unassigned funds (surplus)	<u>(87,092)</u>	
Surplus as regards policyholders	<u>(40,320)</u>	
Total liabilities, surplus and other funds	<u>\$240,276</u>	

Underwriting and Investment Exhibit  
for the Year Ended December 31, 1999  
(Amounts in Thousands)

Statement of Income

Underwriting Income

Premiums earned		\$ 51,847
Deductions:		
Losses incurred and loss expenses incurred	\$157,081	
Other underwriting expenses incurred	<u>4,611</u>	
Total underwriting deductions		<u>161,692</u>
Net underwriting loss		(109,845)

Investment Income

Net investment income earned	\$ 8,052	
Net realized capital gains	<u>(3,246)</u>	
Net investment gain		4,806

Other Income

Net loss from agents' or other premium balances charged off	\$ <u>(8,411)</u>	
Total other income		<u>(8,411)</u>
Net income loss before dividends to policyholders and federal income taxes		(113,450)
Dividends to policyholders		-0-
Federal income taxes incurred		<u>-0-</u>
Net loss		<u>\$(113,450)</u>

Reconciliation of Examination Changes  
as of December 31, 1999  
(Amounts in Thousands)

	<u>Per</u> <u>Company</u>	<u>Per</u> <u>Examination</u>	<u>Surplus</u> <u>Increase</u> <u>(Decrease)</u>	<u>Notes</u>
Losses and Loss Adjustment Expenses	\$10,850	\$132,276	<u>\$(121,426)</u>	(1)
Decrease in surplus as regards policyholders			(121,426)	
Surplus as regards policyholders, Per Company			<u>81,106</u>	
Surplus as regards policyholders, Per Examination			<u>\$ (40,320)</u>	

## COMMENTS ON FINANCIAL STATEMENT ITEMS

### (1) Losses and Loss Adjustment Expenses

This examination increased the Company's reserve for losses and loss adjustment expenses by \$121,426,000. The examination conclusion is based on a loss and loss adjustment expense reserve analysis performed by Ernst & Young LLP, the Company's consulting actuary, and further supported by a separate loss and loss adjustment expense reserve analysis performed by the California Department of Insurance.

The Company pools its loss and loss adjustment expenses with its affiliated companies, Combined Benefits Insurance Company, Commercial Compensation Insurance Company, California Compensation Insurance Company and Superior Pacific Casualty Company. The pooling percentages as of December 31, 1999 are shown as follows:

<u>Company</u>	<u>Percent</u>	<u>Examination Loss and Loss Adjustment Expense Reserve Increase (thousands)</u>
California Compensation Insurance Company	63.9	\$230,804
Combined Benefits Insurance Company	1.2	3,909
Commercial Compensation Insurance Company	0.9	3,305
Superior National Insurance Company	22.0	121,426
Superior Pacific Casualty Company	<u>12.0</u>	<u>51,820</u>
Total	<u>100.0</u>	<u>\$411,264</u>

Actuarial analysis was made for the entire pool as a whole, and applicable participation percentages were allocated to each company.

## SUMMARY OF COMMENTS AND RECOMMENDATIONS

### Current Report of Examination

Insolvency (Page 1): This examination determined that the surplus as regards policyholders of the Company as of December 31, 1999 (after adjustment of losses and loss adjustment expenses) is a negative \$40,320,000. This financial condition meets the definition of insolvency shown in California Insurance Code Section 985.

ACKNOWLEDGEMENT

The courtesy and cooperation extended by the officers and employees of the Company during the course of this examination is acknowledged.

Sincerely,

---

Ronald M. Redholtz, CFE  
Examiner-in-Charge  
Senior Insurance Examiner  
Department of Insurance  
State of California