

Cov Kev Pab Uas Raug Txvv Tsis Kam Pab Them

Cov kev pab kho mob uas koj **qhov issaws las kho mob** lossis **qhov kev npaj pab them nqi kho mob** tsis kam them lossis tsis kam pab them rau.

Kev Tsis Txaus Siab

Cov lus yws uas koj qhia rau lub tuam txhab tuav issaws las kho mob lossis **qhov kev npaj pab them nqi kho mob**.

Cov Kev Pab Kawm Tej Yam Siv Rau Txhua Hnub

Cov kev pab kho mob uas pab ib tug neeg khaws, kawm, kho nws cov kev txawj ntse thiab t xo j kev khia v dej num nws siv rau txhua hnub kom zoog tua j. Cov piv txvv ntawm no yuav nrog rau t xo j kev pab kho rau ib tug menuyam uas tsis tau taug kev thiab hais lus thaum txog hnub nyoo g uas nws yuav tsum paub ua tej ntawd. Cov kev pab ntawm no tej zaum yuav nrog rau kev pab kho ib ce kom rov muaj zog thiab kev kho kom ua tau dej num li qub thiab kev pab hais lus thiab lwm cov kev pab rau cov tib neeg uas xiam oob qhab uas yuav raug pw thiab lossis tsis raug pw hauv lub chaw kho mob.

Issaws las Kho Mob

Ib daim ntaww cog lus uas hais kom koj qhov issaws las kho mob them rau ib co lossis tagnrho koj cov nqi kho mob rau **tus nqi yuav issaws las**.

Kev Tu Xyuas Hauv Tsev

Cov kev pab tu xyuas uas ib tug neeg txais tom tsev.

Cov Kev Pab Tu Xyuas Cov Neeg Mob Uas Tos Txog Thaum Txo j Sia Tu

Cov kev pab kom tau zoo nyob thiab cov kev pab txhawb rau cov tib neeg uas nyob theem kawg nkaus ntawm lawv tus mob uas kho tsis tau thiab rau lawv tsev neeg.

Kev Raug Mus Nyob Tom Tsev Kho Mob Loj

Kev tu xyuas hauv lub tsev kho mob loj uas koj yuav raug nyob pw thiab feem ntau koj yuav tau nyob ib hmo. Lub sijhawm koj yuav tau nyob ib hmo rau lawv saib xyuas tau koj kuj yog cov kev tu xyuas hauv lub tsev kho mob loj uas tsis nyob pw hauv thiab.

Kev Tu Xyuas Hauv Lub Tsev Kho Mob Loj Uas Tsis Nyob Pw Hauv

Kev tu xyuas hauv lub tsev kho mob loj uas koj yuav tsis raug nyob pw thiab feem ntau koj tsis thas nyob ib hmo.

Tus Nqi Koom Them Nrog Issaws las Rau Cov Nyob Hauv Peb Pab Pawg Kho Mob

Qhov feem pua (piv txvv tias, 20%) koj yuav tau them ntawm **tus nqi pom zoo them** rau cov kev pab kho mob uas raug pab them rau **cov kws kho mob** uas

muaj daim ntaww cog lus nrog koj **qhov issaws las kho mob** lossis **qhov kev npaj pab them nqi kho mob**. Feem ntau cov nqi koom them nrog issaws las rau cov nyob hauv pab pawg kho mob phee j yig dua **cov nqi koom them nrog issaws las rau cov tsis nyob hauv pab pawg kho mob** **tus nqi koom them nrog issaws las**.

Tus Nqi Koom Them Rau Cov Nyob Hauv Peb Pawg Kho Mob

Ib tug nqi (piv txvv tias, \$15) koj them rau cov kev pab kho mob uas raug pab them rau **cov kws kho mob** uas muaj daim ntaww cog lus nrog koj **qhov issaws las kho mob** lossis **qhov kev npaj pab them nqi kho mob**. Feem ntau cov nqi koom them rau cov nyob hauv pab pawg kho mob phee j yig dua **cov nqi koom them rau cov tsis nyob hauv pab pawg kho mob**.

Tej Yam Koj Yuav Tsum Tau Vim Ib Tug Mob

Cov kev pab kho mob lossis cov khoom koj yuav tsum tau los tiv thaiv, tshawb nrhiav lossis kho ib tug mob nkeeg, kev raug mob, tus mob, kab mob lossis nws cov tsos thiab haum raws li cov cai siv los kho mob.

Cov Nyob Hauv Peb Pawg Kho Mob

Cov chaw, **cov kws kho mob** thiab cov chaw muab khoom uas koj lub tuam txhab muab issaws las kho mob lossis **qhov kev npaj pab them nqi kho mob** tau muaj daim ntaww cog lus rau lawv los muab cov kev pab kho mob.

Cov Kws Kho Mob Uas Peb Tsis Xum Siv

Ib **tug kws kho mob** uas tsis muaj daim ntaww cog lus nrog koj lub tuam txhab muab issaws las kho mob lossis **qhov kev npaj pab them nqi kho mob** los muab cov kev pab rau koj. Koj yuav tau them ntaww cog lus nrog koj mus ntsib cov kws kho mob uas peb tsis xum siv. Saib koj phau ntaww tuav issaws las kho mob seb koj mus puas tau rau tagnrho cov kws kho mob uas muaj daim ntaww cog lus nrog koj **qhov issaws las kho mob** lossis qhov kev npaj pab them nqi kho mob, lossis seb koj qhov issaws las kho mob lossis qhov kev npaj pab them nqi kho mob puas muaj "cov theem txaww" ntawm **cov pawg kws kho mob** thiab seb koj puas yuav tsum tau them ntaww cog mus ntsib ib co kws kho mob.

Tus Nqi Koom Them Nrog Issaws las Rau Cov Tsis Nyob Hauv Peb Pawg Kho Mob

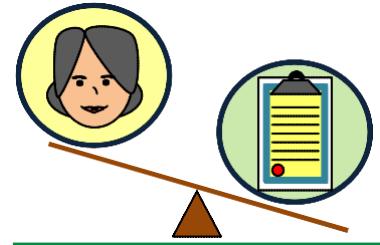
Qhov feem pua (piv txvv tias, 40%), koj them **tus nqi pom zoo them** rau cov kev pab kho mob uas peb kam pab them rau cov kws kho mob uas **tsis muaj** daim ntaww cog lus nrog koj **qhov issaws las kho mob** lossis **qhov kev npaj pab them nqi kho mob**. Feem ntau cov nqi koom them nrog issaws las rau cov tsis nyob hauv pab pawg kho mob kim dua **cov nqi koom them rau cov nyob hauv pab pawg kho mob**.

Tus Nqi Koom Them Rau Cov Tsis Nyob Hauv Peb Pawg Kho Mob

Ib tug nqi (piv txvv tias, \$30) koj them rau cov kev pab kho mob uas raug pab them rau cov kws kho mob uas **tsis muaj** daim ntaww cog lus nrog koj **qhov issaws las kho mob** lossis **qhov kev npaj pab them nqi kho mob**. Cov nqi koom them rau cov tsis nyob hauv pab pawg kho mob feem ntau yuav kim dua **cov nqi koom them rau cov nyob hauv pab pawg kho mob**.

Tus Nqi Ntau Tshaj Plaws Uas Them Tawm Hnab

Ris Qhov ntaw tshaj plaws uas koj yuav tau them rau ib lub sijhawm hauv phau ntaww tuav issaws las (feem ntaw ib xyoo) ua ntej koj **qhov issaws las kho mob** lossis **qhov kev npaj pab them nqi kho mob** pib them 100% ntawm **cov nqi pom zoo them**. Tus nqi ntaw tshaj plaws ntawm no tsis suav **tus nqi them yuav issaws las**,



Jane
them
0%

Nws qhov kev npaj
pab them nqi kho
mob yuav them
100%

tus nqi seem uas raug tsub rau koj them lossis
cov kev kho mob uas koj qhov

(Mus saib nplooj 4 kom koj pom ib qho piv txvv uas tseeb zog.)

issaws las kho mob tsis kam pab them. Tej co issaws las kho mob lossis cov kev npaj pab them nqi kho mob tsis suav tagnrho koj cov **nqi koom them, qhov feem koj them**, cov nqi **koom them nrog issaws las**, cov nqi them rau cov tsis nyob hauv peb pab pawg kho mob lossis lwm cov nqi tsub rau tus nqi ntawm no.

Cov Kev Pab Los Ntawm Cov Kws Kho Mob

Cov kev pab kho mob uas ib tug kws kho mob muaj laisxes (M.D. – Tus Kws Kho Mob lossis D.O. – Tus Kws Kho Ib Ce) muab lossis teem rau koj mus.

Qhov Kev Npaj Pab Them Nqi Kho Mob

Txoj kev pab uas koj lub chaw haujlwm, koj pab pawg sawv cev rau koj lossis lwm pab pawg uas pab koj them rau koj cov kev pab them nqi kho mob.

Kev Tso Cai Ua Ntej

Txoj kev txim ntawm koj lub tuam tuam txhab muab issaws las lossis **qhov kev npaj pab them nqi kho mob** has tias txoj kev pab kho mob, txoj npaj siv los kho tus mob, **cov tshuaj uas kws kho mob muab** lossis **qhov khoom siv rau tus mob** yeej yog ib Yam uas **yuav tsum tau rau tus mob**. Qee zaus lawv hu tias kev tso cai ua ntej, kev pom zoo ua ntej lossis kev txim txim ua ntej. Koj qhov **issaws las kho mob** lossis qhov kev npaj pab them nqi kho mob tej zaum yuav tau tso cai ua ntej rau tej co kev pab ua ntej koj yuav mus txais, tiamsis koj tsis thas tau kev tso cai rau tej yam xwm txhee ceev. Txoj kev tso cai tsis yog txhais tias koj qhov issaws las kho mob lossis qhov kev npaj pab them nqi kho mob yuav cog lus tias lawv yuav them rau cov nqi kho mob.

Cov Kws Kho Mob Uas Peb Xum Siv

Ib **tug kws kho mob** uas muaj daim ntaww cog lus nrog koj lub tuam txhab muab issaws las kho mob lossis **qhov kev npaj pab them nqi kho mob** los muab cov kev pab rau koj kom pheej yig dua. Saib koj phau ntaww tuav issaws las kho mob rau tagnrho cov kws kho mob uas peb xum siv seb koj **qhov issaws las kho mob** lossis qhov kev npaj pab them nqi kho mob puas muaj "cov theem txawv" ntawm **cov pawg kws kho mob** thiab saib seb koj puas yuav tsum tau them ntaw zog mus ntsib ib co kws kho mob. Koj qhov issaws las kho mob lossis qhov kev npaj pab them nqi kho mob muaj ib co kws kho mob uas lawv xum siv uas hu tias cov kws kho mob uas "koom nrog lawv". Cov kws kho mob uas koom nrog lawv kuj muaj ib daim ntaww cog lus nrog koj lub tuam txhab muab issaws las lossis qhov kev npaj pab them nqi kho mob, tiamsis tus nqi lov ntawd tej zaum yuav tsis ntaw heev, thiab tej zaum koj yuav tau them ntaw zog.

Tus Nqi Them Yuav Issaws las

Tus nqi uas koj yuav tau them rau koj **qhov issaws las kho mob** lossis **qhov kev npaj pab them nqi kho mob**. Feem ntaw koj thiab lossis koj lub chaw haujlwm them lawv txhua hli, txhua peb lub hlis lossis txhua xyoo.

Cov Kev Pab Them Nqi Tshuaj Kws Kho Mob Muab

Qhov issaws las kho mob lossis **qhov kev npaj pab them nqi kho mob** uas pab them rau **cov tshuaj uas kws kho mob muab** thiab rau cov tshuaj.

Cov Tshuaj Uas Kws Kho Mob Muab

Tagnrho cov tshuaj thiab cov tshuaj yuav uas txoj cai khoo tias yuav tsum muaj ib tug kws kho mob muab.

Tus Thawj Kws Kho Mob

Tus kws kho mob (M.D. – Tus Kws Kho Mob lossis D.O. – Tus Kws Kho Ib Ce) uas muab txoj kev kho mob ncaj nraim rau koj lossis teem cov kev pab kho mob rau ib tug neeg mob.

Tus Thawj Kws Kho Mob

Ib tug kws kho mob (M.D. – Tus Kws Kho Mob lossis tus D.O. – Tus Kws Kho Ib Ce), tus kws tu neeg mob, tus kws tu neeg mob tshwj xeeb lossis tus neeg pab tus kws kho mob, raws li lub xeev cov cai, uas muab, pab teem lossis pab ib tug neeg mob nrog ntaw yam kev kho mob.

Tus Kws Pab Kho Mob

Ib tug kws kho mob (M.D. – Tus Kws Kho Mob lossis tus D.O. – Tus Kws Kho Ib Ce), ib tug kws pab kho mob lossis lub chaw kho mob uas muaj laisxes, daim npav lossis muaj cai kho raws li lub xeev cov cai.

Kev Phais Kho Ib Ce

Kev phais thiab kev rov kuaj dua ib Yam dabtsi uas koj yuav tsum tau los kho lossis kho ib Yam ntawm lub cev kom zoo zog tuaj vim ib txoj kev xiam oob qhab thaum yug los, yuam kev raug, raug mob lossis vim muaj mob.

Cov Kev Pab Kom Rov Peem Tsheej Dua

Cov kev pab kho kom ib tug neeg ua tau li qub, rov qab ua tau lossis kom nws cov kev txawj thiab tej Yam nws ua txhua hnub hauv nws lub neej rov ua tau zoo zog tuaj uas nws tau xiam lossis ua tsis tau vim tus neeg muaj mob, raug mob lossis xiam oob qhab. Cov kev pab ntawm no tej zaum yuav nrog rau kev pab kho ib ce kom rov muaj zog thiab kev kho kom ua tau dej num li qub thiab kev pab hais lus thiab cov kev pab qhuab ntawm tswv yim kom rov peem tsheej dua uas yuav raug pw thiab lossis tsis raug pw hauv lub chaw kho mob.

Kev Pab Tu Xyuas Los Ntawm Ib Tug Kws Txawj Tu Mob

Cov kev pab los ntawm cov neeg muaj laixees tu neeg mob hauv lub tsev lossis hauv lub tsev tu xyuas neeg. Cov kev pab uas loj zog yuav los ntawm cov kws siv tshuab thiab cov kws kho hauv koj lub tsev lossis lub tsev tu xyuas neeg.

Tus Kws Kho Mob Tshwj Xeeb

Tus kws kho mob tshwj xeeb tsom ntsoov rau ib kab ke kho mob lossis ib pawg neeg mob los tshawb nrhiav, tswj, tiv thaiv lossis kho ib txhia tsos mob thiab kev mob. Ib tug kws tshwj xeeb uas tsis yog kws kho mob yog ib **tug kws pab kho mob** uas tau mus kawm ntaw zog txog ib kab ke kho mob.

UCR (Niaj Zaus Li Qub, Niaj Zaus Ua thiab Haum)

Tus nqi them rau cov kev kho mob hauv ib thaj tsam raws li seb **cov kws kho mob** uas nyob hauv thaj tsam ntawd feem ntaw tsub nqi ntaw npaum li cas rau txoj kev pab ntawd lossis txoj kev pab kho mob uas xws li ntawd. Qee zaus qhov UCR yog siv los txim **tus nqi pom zoo them**.

Kev Tu Xyuas Nrawm

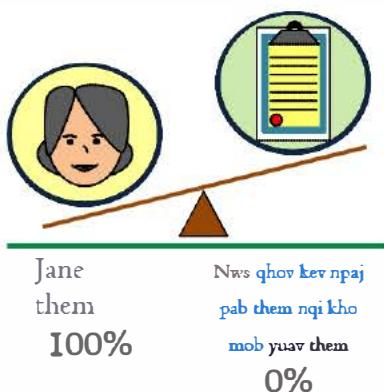
Kev tu xyuas ib tug mob nkeeg lossis ib tug mob loj ua rau ib tug neeg yuav tau mus txais kev tu xyuas tamsid, tiamsis tsis loj heev txaus mus rau tom **lub chaw kho mob xwm txhee ceev**.

Koj thiab Koj Lub Tuam Txhab Tuav Issawsas Sib Koom Them Cov Nqi Li Cas - Piv Txwv

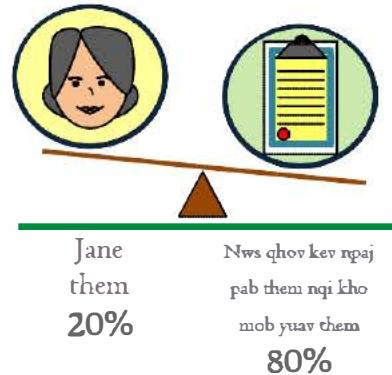
Jane Qhov Feem Nws Them Rau Nws Qhov Kev Npaj Pab Them Nqi Kho Mob: \$1,500 Tus Nqi Koom Them Nrog Issawsas: 20%
Qhov Ntau Kawg Nkaus Them Tawm Hnab Ris: \$5,000

Lub Ib Hlis Ntuj Tim 1
Pib Lub Sijhawm Uas Koj
Muaj Cov Kev Pab Them
Nqi Kho Mob

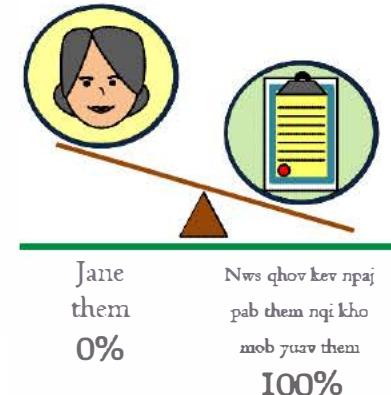
Lub Kaum Ob Hlis
Ntuj Tim 31
Lub Sijhawm Uas Koj Cov Muaj
Kev Pab Them Nqi Kho Mob



cov
nqi
them
ntxiv



cov
nqi
them
ntxiv



Jane tseem tsis tau them tag nws qhov \$1,500 uas yog qhov feem nws them.
Nws qhov kev npaj pab them nqi kho mob yuav tsis pab them cov nqi.

Tus nqi them thaum mus ntsib hauv lub chaw kuaj mob: \$125
Jane them: \$125
Nws qhov kev npaj pab them nqi kho mob yuav them: \$0

Jane them tag qhov \$1,500 uas yog qhov feem nws them, cov nqi sib koom them nrog issawsas pib.
Jane tau mus ntsib tus kws kho mob ob peb zaug thiab them \$1,500 tagnhoo.
Nws qhov kev npaj pab them nqi kho mob them ib feem ntawm cov nqi lub sijhawm nws mus ntsib kws kho mob tom ntej.

Tus nqi them thaum mus ntsib hauv lub chaw kuaj mob: \$75
Jane them: 20% of \$75 = \$15
Nws qhov kev npaj pab them nqi kho mob yuav them: 80% of \$75 = \$60

Jane them tag qhov \$5,000 uas yog qhov ntau tshaj plaws tawm nws hnab ris.
Jane mus ntsib nws tus kws kho mob heev thiab nws them \$5,000 tagnhoo.
Nws qhov kev npaj pab them nqi kho mob yuav tau them tagnhoo nws cov kev kho mob rau xyoo ntawd kom tag.

Tus nqi them thaum mus ntsib hauv lub chaw kuaj mob: \$200
Jane them: \$0
Nws qhov kev npaj pab them nqi kho mob yuav them: \$200