California Department of Insurance Curriculum Board Meeting Dates

2025 Thursday, October 16th

2026 Thursday, February 19th; Thursday, July 16th; Thursday, October 15th;

Each meeting will begin at 11:00 a.m. Check-in procedures and meeting rooms will be stated in the meeting agenda.

Location: To be Determined



CALIFORNIA INSURANCE COMMISSIONER

PUBLIC NOTICE OF MEETING Curriculum Board Meeting

Thursday, July 17, 2025 11:00 p.m. – 1:30 p.m. (PDT)

California Department of Insurance (CDI) Sacramento Office

300 Capitol Mall, Sacramento, CA 95814 Meeting in 16TH Floor Conference Room (Check-in on 17th Floor)

CDI Oakland Office

1901 Harrison Street, Oakland, CA 94612 Meeting in 6th Floor Conference Room (Check-in with Lobby Security)

CDI Los Angeles Office

300 South Spring Street, South Tower, Los Angeles, CA 90013 Meeting in 13th Floor Conference Room (Check-in on 9th Floor)

> Virtual Via Microsoft Teams computer, mobile app, or room device <u>Click here to join the meeting</u>

Or call in +1 916-245-2537 Phone Conference ID: 103 903 750#

For security and seating purposes, please RSVP if you will be attending the meeting at one of the CDI Offices to <u>Ammy.Dang@insurance.ca.gov</u>

Other locations with Board members attending virtually:

400 S. Ramona Ave. #212p. Corona CA 92879 15 N. State Hwy 49-88 Jackson, CA 95642 1637 48th Ave. San Francisco, CA 94122 127 8th ST E, St. Petersburg, FL 33715

Note on Public Meetings:

• The Curriculum Board meetings operate under the requirements of the Bagley-Keene Open Meeting Act (Act) set forth in <u>Government Code Section 11120-11132</u>. The Act generally requires

that the Curriculum Board publicly notice meetings, prepare agendas, accept public testimony, and conduct sessions in public unless specifically authorized by the Act to meet in closed session. Agenda items may be taken out of order and action (e.g., voting) may be taken on any agenda item.

- The Curriculum Board conducts public meetings to ensure adequate opportunity for public participation. Time limitation on public comments is at the discretion of the Chair and must relate to agenda items. Materials reviewed during meetings are available for public review and comment on CDI's <u>Curriculum Board</u> web page. Members of the public may also email: <u>Ammy.Dang@Insurance.ca.gov</u> to request a copy of the materials.
- Requests for disability-related accommodations or modifications should be made via email to <u>Ammy.Dang@Insurance.ca.gov</u> or by calling (916) 492-3612 no later than five (5) business days prior to the day of the meeting.

Curriculum Board Meeting Thursday, July 17, 2025 11:00 p.m. – 1:30 p.m. (PDT)

Curriculum Board Members:

Chairperson

• Jesse Dogillo, Owner, Bay Area Financial & Insurance Services

Vice Chairperson

• Anne Lintz, Owner/Agent, Anne Lintz Insurance (State Farm Agency)

Commissioner Appointees

- Janise Graham, Owner/Business Strategist, Entrepreneur's Insurance Services
- Aretha Hartley, Sales Market Leader, Allstate Insurance
- Monique Howard, Vice President, Inland Marine at Ascot Insurance
- Colbie McRae, President, insureCAL Insurance Agency
- Sandra Moriarty, United Policyholders, Roadmap to Recovery Project Coordinator
- Peter Schifrin, President, Schifrin, Gagnon & Dickey, Inc.
- Doug Smith, Senior Director of Policy and Legal Strategy, Inclusive Action for the City
- Samantha Tradelius, Vice President of Operations, LyteSpeed Learning
- Vinh Truong, Founder and CEO, CMT Insurance Agency

CDI Staff Members:

- Charlene Ferguson, Chief, Licensing Services Division
- Dawn Ward, Chief, Curriculum and Licensing Background Bureau
- Dillon Gingras, Manager, Curriculum Review Section
- Rebecca Galsote, Analyst, Curriculum Compliance Analyst

- Ammy Dang, Analyst, Curriculum Review Section
- Maria Alfaro, Analyst, Curriculum Review Section
- Shakira Rule, Analyst, Curriculum Review Section
- Katey Piciucco, Attorney, Legal Division

<u>AGENDA</u>

1. Opening Remarks	Chairperson Jesse Dogillo		
2. Approval of February 20 th Meeting Minutes	Chairperson Jesse Dogillo		
3. Licensing Update	Charlene Ferguson		
4. Examination Statistics Report	Rebecca Galsote		
5. Long-Term Care Subcommittee Report	Dillon Gingras		
6. Curriculum Review Schedule and Update	Dawn Ward		
7. Education Work Status Report	Maria Alfaro		
. Roundtable/Adjourn	Everyone		

Materials to review in advance:

• February 20, 2025 Curriculum Board Meeting Minutes

All materials for the Curriculum Board Meeting will be made available on CDI's <u>Curriculum Board</u> web page.



RICARDO LARA CALIFORNIA INSURANCE COMMISSIONER

California Department of Insurance Curriculum Board Meeting Minutes

Thursday, February 20, 2025 12:30 p.m. to 3:00 p.m.

The meeting was called to order at 12:30 p.m. by Board Chairperson, Jesse Dogillo.

- Jesse Dogillo (Chairperson), Bay Area Financial & Insurance Services Anne Lintz (Vice Chairperson), Anne Lintz Insurance Agency, Inc. Janise Graham, Entrepreneur's Insurance Services Aretha Hartley, Allstate Insurance (Guest, Appointed April 18, 2025) Monique Howard, Inland Marine at Ascot Group (Absent) Michael Lujan, Michael Lujan Consulting Group, LLC Colbie McRae, insureCAL Insurance Agency
- Gloria Mitchell, Gloria Mitchell Bail Bonds Sandra Moriarty, Roadmap to
- Recovery Project Coordinator (Absent)
- Peter Schifrin, Schifrin, Gagnon & Dickey, Inc.
- Doug Smith, Inclusive Action for the City
- Samantha Tradelius, Lytespeed Learning
- Vinh Truong, CMT Insurance Agency (Absent)
- 1. Welcome: Chairperson Dogillo welcomed and thanked the Board members and guests for attending the Curriculum Board (Board) meeting and reviewed the meeting procedures.
- 2. **Minutes:** Chairperson Dogillo asked for a motion from the Board members to approve the October 17, 2024, Board meeting minutes. Vice Chairperson Anne Lintz made a motion to approve the meeting minutes and Board member Janise Graham seconded the motion. The October 17, 2024, meeting minutes were approved as written.
- 3. Bagley-Keene Open Meeting Act: Dawn Ward, Chief of the Curriculum and Licensing Background Bureau, stated the Bagley-Keene Open Meeting Act requires state bodies to give adequate notice of the following: 1) when meetings are held; 2) provide an opportunity for public comment; and, 3) conduct such meetings in open session, except where a closed session is specifically

authorized. The Department is also required to publish the agenda for the meeting, which includes the meeting locations ten days prior to the date of the meeting.

Dawn reported for the Curriculum Board meetings to be in compliance with the Bagley-Keene Open Meeting Act, the Board has two options on how to conduct its meeting:

- 1) Hold an "in person" meeting, where all the Board members and the public are present at the same noticed physical location. The meeting must otherwise comply with all standard agenda, posting, public participation and related requirements set forth in <u>California Government Code section 11122.5</u>.
- 2) Hold a meeting via teleconference in accordance with the rules outlined in <u>California Government Code section 11123</u>. To do so, the primary meeting location and any additional teleconference locations must be identified on the agenda and be open to, and accessible by, the public.

At least one Board member must be physically present at each of the noticed locations.

At each teleconference location, the meeting agenda must be posted, the proceedings must be broadcast, and the meeting must be open to allow the public to be at that location to participate in the public comment.

If the Board decides to hold the meeting using this option, each Board Member is required to notify the Department or Ammy Dang, Curriculum Board Liaison and Education Unit Analyst of the address where the Board member will be attending the meeting by the first day of the month in which the meeting will be held. The first day of the month will allow time for the Curriculum Review Section's (CRS) Education Unit to publish the agenda on the Department's Curriculum Board web page.

Dawn stated the week following this Curriculum Board meeting, Ammy will send an email to ask the Board members which meeting option the Board members would prefer to follow for the July 17, 2025, Board meeting and all future meetings.

Ammy will also ask the Board members if the current meeting start time of !2:30 p.m. is convenient or would the members prefer the meetings to start at an earlier time or a later time. After receiving the Board members responses, a follow-up email will be sent to provide the Board with the chosen start time for the Board meetings and which meeting option (i.e., in-person or teleconference with an in-person option).

4. Licensing Update: Charlene Ferguson, Chief of the Licensing Services Division (Licensing), provided a 2025 Legislative Session Update.

Wildfire Legislative Package

On February 14, 2025, the Department issued a <u>news release</u> regarding Commissioner Lara and legislative leaders joining forces to safeguard consumers by introducing proposals for wildfire mitigation and recovery.

As stated in the news release, this package focuses on three key goals: Consumer Protection, Climate Resiliency, and Market Strength.

The news release stated that among the ten proposals sponsored by the Commissioner is a new statewide grant program to assist with wildfire hardening, protections for businesses against insurance non-renewals, initiatives to combat deceptive disaster advertising, and measures to maximize insurance claim payouts by limiting the fees that public adjusters can charge.

Pharmacy Benefit Manager

One other legislative proposal that may be of interest to the Board is <u>Senate Bill</u> <u>41</u> (Weiner) Pharmacy Benefits, was introduced on December 3, 2024 in the 2025 Legislative Session. This bill is identical to <u>Senate Bill 966</u> (Weiner and Wahab) Pharmacy Benefits which was vetoed by the Governor during the 2025 Legislative Session.

Licensing Services Division Notices - Late 2024 and Early 2025

As you know, <u>Senate (SB) Bill 263</u> (Dodd, Chapter 2, Statutes of 2024) Insurance: annuities and life insurance policies, kept the Department and the Curriculum Board's <u>SB 263</u> Subcommittee busy in 2024.

As previously reported, <u>SB 263</u> required the Department to provide new course training for the new Life Insurance Policies Four-Hour, the Variable Life Two-Hour Courses, and updates to the Annuity Four-Hour Training and the Annuity Eight-Hour Training Courses to include the new suitability and best interest standards by January 1, 2025.

On October 11, 2024, the Curriculum and Licensing Background Bureau distributed the last SB 263-type Notice regarding the availability of the New 2025 Eight-Hour Annuity Training Course.

With the distribution of this Notice, the California Department of Insurance met <u>SB</u> <u>263</u> and the NAIC's Suitability in Annuity Transactions Model Act #275 standards requirements to avoid dual oversight and regulation of annuities by the federal government (namely the U.S. Securities and Exchange Commission) by January 1, 2025.

Notice - New California Live Scan Vendor

On February 13, 2025, the Licensing Services Division distributed a Notice announcing the Department's new live scan fingerprint vendor for California resident license applicants, Secure Screening Solutions, Inc, dba Capital Live Scan (CLS). For several months, Licensing did not have a contracted live scan vendor for California resident license applicants. The fee to have a California resident license applicant schedule a live scan fingerprint is \$74, which includes:

- \$17 for FBI,
- \$32 for DOJ, and
- \$25 rolling fee for CLS.

CLS offers an online live scan fingerprint scheduling service at more than 800 live scan fingerprinting sites located throughout California. After the license applicant submits their license application, the applicant can schedule a live scan fingerprinting appointment near their home, work, or near the Los Angeles and PSI test centers.

One item for the Board to note is California non-resident applicants who are required to submit fingerprints in California, must use a standard FBI fingerprint card and send their completed fingerprint impressions to Accurate Biometrics for FBI and DOJ fingerprint processing.

2024 Agent & Broker ALERT

• December 16, 2024, <u>In a California "first," Commissioner Lara announces</u> enforcement of regulation to expand insurance coverage across the state

Commissioner's Notices

- Declaration of Emergency Situation, 2025 Los Angeles Area Fires
- Urgent Notice—Solicitation by Public Adjusters in the Southern California Wildfire Areas
- Annual Notice—Significant California Laws Effective as of the Date of this
 Notice Pertaining to Residential Property Insurance Policies, including
 those related to a Declared State of Emergency—2025
- <u>The Guide for Adjusting Property Claims in California After a Disaster-</u> 2025
- **5. Examination Statistics Update:** Rebecca Galsote, Curriculum Compliance Analyst, reported from January 1, 2024 through December 31, 2024, there were 21,702 first-time online remote proctored test takers with 14,145 passing, which is a 65 percent first-time pass rate.

Rebecca also stated, there were 26,849 first-time test center license examination test takers with 16,570 passing, which is a 62 percent first-time pass rate.

Overall, there were 48,551 first-time examinations with a total of 30,715 passing, which is a 63 percent first-time pass rate.

In addition, the License Examination Percentage Scores Reports provide the pass rates by percentile for those examinees who scored 50 percent or higher on their

license examination for the timeframe of January 1, 2024 through December 31, 2024. The first report is in English and the second report includes Chinese (Simplified), Korean, Spanish, Tagalog, and Vietnamese.

Rebecca also reported there were 32 license examination cheating incidents from January 1, 2024 through December 31, 2024, which resulted in 32 incident reports. Of those instances, 1 is still under review and 31 resulted in Administrative Bars. Rebecca explained that <u>California Insurance Code section 1681.5</u> states what is considered to be "willfully cheating" on a license examination and can result in a license examinee being issued an Administrative Bar.

6. Long-Term Care Outline Subcommittee Report: Dillon Gingras, Manager of the Curriculum Review Section, reported on the status of the Long-Term Care (LTC) Subcommittee's (Subcommittee) development of Four-Hour LTC Outlines (Outlines).

The Curriculum Board appointed the Four-Hour LTC Subcommittee to develop four-hour, topic-specific, LTC course outlines. These courses are to provide agents with in-depth curriculum on specific LTC topics in each four-hour course.

The Subcommittee held their first meeting on September 20, 2022, and currently meets every two weeks, unless scheduling conflicts arise. The Subcommittee has completed developing three Four-Hour LTC Outlines titled: "LTCi Plan Design," "Navigating the LTCi Claims Process" and "Suitability."

Currently, the Subcommittee is drafting the fourth Four-Hour Outline, titled "Making Changes to LTCi Benefits" and expects to complete this outline in late summer or early fall of 2025.

The Subcommittee's goal is to have a minimum of four four-hour LTC course outlines launched and distributed for these courses to be available for accident and health or sickness agents as an option to meet their eight-hour LTC continuing education requirement. The Subcommittee may consider developing additional course outlines as new LTC topics of importance arise.

7. Senate Bill 263 Subcommittee Report: Maria Alfaro, Education Analyst, reported on the status of the <u>Senate Bill (SB) 263</u> Subcommittee (Subcommittee). With Governor Gavin Newsom signing <u>SB 263</u>, the creation of a four-hour life insurance course and a two-hour variable life policies course requirement was added to the California Insurance Code sections <u>1749.81(a) and (b)</u>.

In addition, <u>SB 263</u> also required the new suitability and best interest standard to be added to the four-hour and eight-hour annuity curriculum, which amended <u>Section 10509.914</u>, and added Sections <u>10509.9200</u>, <u>10509.9204</u>, and <u>10509.9205</u> to the California Insurance Code. This Subcommittee was appointed by Chairman Dogillo on July 20, 2023, to develop the new curriculum for each of these course outlines.

The Subcommittee held their first meeting on January 23, 2024, and continued to meet twice a month to develop the curriculum for the 2025 Life Insurance Policies Four-Hour Course Curriculum, the 2025 Variable Life Two-Hour Course Curriculum, the 2025 Annuity Four-Hour Training Course Curriculum, and the 2025 Annuity Eight-Hour Training Course Curriculum. The last time the Subcommittee met was on August 20, 2024.

The Department's Licensing Services Division sent nine Notices, which include four Notices to Education Providers announcing the availability of the new course curriculum and four Notices to life insurers and life agents announcing the new life insurance policies, variable life, the four-hour and eight-hour annuity training courses were available.

As of today, the Curriculum Review Section has approved 26 of the 2025 Life Insurance Policies Four-Hour courses, 18 of the 2025 Variable Life Insurance Two-Hour Courses, 21 of the 2025 Annuity Four-Hour Training Courses and 23 of the 2025 Annuity Eight-Hour Training Courses, which are available for life agents to meet <u>SB 263</u>'s training requirements.

The ninth Notice was distributed, on December 5, 2024, advising Education Providers that there are three additional four-hour annuity training course outlines available on the Department's <u>Education Provider Information</u>, California "Resident" and "Non-Resident - Provider Training Materials web pages, for Education Providers to develop additional new four-hour annuity courses that meet the suitability standards stated in <u>SB 263</u>. However, as of the date of this meeting, the Department has not received course applications for these three additional four-hour annuity courses.

8. Curriculum Review Schedule: Dawn Ward, Chief of the Curriculum and Licensing Background Bureau, provided the Board's Curriculum Review Schedule update.

Dawn explained for the new Board members that this schedule lists when the outline or guideline was developed, the dates this curriculum was reviewed, and the three-year review timeline for the Board to consider if the curriculum needs an in-depth review by an appointed subcommittee is necessary to update the curriculum to ensure the course or guideline material is up-to-date and meets current laws and regulations. The 2024 Curriculum Review Schedule had several courses scheduled for review in 2025.

Dawn noted the 12-Hour ethics and California Insurance Code Prelicensing Training and the Three-Hour Ethics Training Course Development and Review Guidelines are scheduled for the Board's review. The California Insurance Code was amended to require licensed California resident agents and brokers to complete one hour of study on insurance fraud (California Insurance Code sections 1749(g)(h)(i), 1749.3, 1749.31, 1749.32, and 1749.33). On March 10, 2023, a Department Notice announced how agents and brokers can complete the Department created one-hour anti-fraud course to meet this requirement. In addition, education providers added the one hour of anti-fraud training to their

three-hour ethics training continuing education courses and their 12-hour Ethics and California Insurance Code training courses for students to meet this requirement.

In December 2024, the Department's Special Investigative Unit (SIU) worked with the Curriculum Review Section's Education Unit to update the three-hour ethics training continuing education course outline and the 12-hour Ethics and California Insurance Code training course outline to include the one hour of study on insurance fraud training. The Department's SIU also created a new, stand-alone, one hour of study on insurance fraud ethics training outline for education providers to be able to submit a one-hour course of study on insurance fraud.

Dawn also reported the new ethics outlines were sent to the Board members and were approved prior to this Board meeting. The Department will be sending a Notice to education providers announcing the release of these outlines during the last week in February. In early March, the Department's one-hour anti-fraud training will be removed from the Department's website.

- **9.** Education Work Status Report: Ammy Dang, Education Analyst, reviewed the Education Unit's statistics for the calendar year of 2024. Ammy also informed the Board that all paper and Sircon applications were assigned to an education analyst to review within ten days of its receipt at the Department.
- **10. Roundtable:** Board member Samantha Tradelius raised a question regarding a recent email that was sent to the Board members regarding potentially eliminating the pre-licensing education requirement. She inquired whether this was something officially being implemented.

Charlene clarified that no formal notice was issued. The email to the Board provided a question the Department received. Licensing was asked to contact the Board members on potentially removing the prelicensing requirement. At this time, no further action has been taken. Charlene stated she will inform the Curriculum Board on any new developments.

11. Remarks and Adjournment: Chairperson Dogillo reminded the Board members and guests that the next Board meeting is scheduled for Thursday, July 17, 2025. The meeting will begin at 12:30 p.m. CRS' Board Liaison, Ammy Dang, will provide the Board members and guests with the next Board meeting arrangements approximately 30 days before the July 17th meeting.

Chairperson Dogillo asked for a motion to adjourn the meeting. Vice Chairperson Anne Lintz made a motion, and Board member Colbie McRae seconded the motion to adjourn the meeting. Chairperson Dogillo announced the February 20, 2025, Board meeting was adjourned at 1:27 p.m.

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3	0	0%	0	0	0%
1	0	0%	0	0	0%
2	1	50%	0	0	0%
5	4	80%	1	1	100%
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		Accident and He	alth Examination						
Month	Number of First Time			Number of Repeat	Number of	Repeat Pass			
	Examinations	Passed	Rate (%)	Examinations	Repeat Passed	Rate (%)			
January 2025	0	0	0%	0	0	0%			
February 2025	0	0	0%	0	0	0%			
March 2025	0	0	0%	0	0	0%			
April 2025	0	0	0%	0	0	0%			
May 2025	0	0	0%	0	0	0%			
June 2025	0	0	0%	0	0	0%			
Jan-Jun 2025 0 0 0% 0% 0 0%									
		Accident and Heal	th Examination	- Vietnamese					
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January 2025	0	0	0%	0	0	0%			
February 2025	1	0	0%	0	0	0%			
March 2025	0	0	0%	0	0	0%			
April 2025	0	0	0%	0	0	0%			
May 2025	0	0	0%	0	0	0%			
June 2025	1	0	0%	0	0	0%			
Jan-Jun 2025	2	0	0%	0	0	0%			
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Month	Examinations	Passed	Rate (%)	Examinations	Repeat Passed	Rate (%)			
January 2025	23	19	83%	13	7	54%			
February 2025	18	9	50%	11	3	27%			
March 2025	29	23	79%	17	7	41%			
April 2025	11	5	45%	14	6	43%			
May 2025	26	18	69%	8	2	25%			
June 2025	19	10	53%	14	5	36%			
Jan-Jun 2025	126	84	67%	77	30	39%			
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Marith	Number of First Time	Number of First Time	First Time Pass	Number of Repeat	Number of	Repeat Pass			
Month	Examinations	Passed	Rate (%)	Examinations	Repeat Passed	Rate (%)			
January 2025	5	4	80%	4	1	25%			
February 2025	9	5	56%	5	1	20%			
	8	2	25%	3	0	0%			
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January 2025	0	0	0%	0	0	0%		
February 2025	0	0	0%	0	0	0%		
March 2025	1	0	0%	0	0	0%		
April 2025	0	0	0%	0	0	0%		
May 2025	0	0	0%	0	0	0%		
June 2025	1	0	0%	0	0	0%		
Jan-Jun 2025 2 0 0% 00 0%								
		Casualty E	Examination - Ko	orean				
Mar un Alla	Number of First Time	Number of First Time	First Time Pass	Number of Repeat	Number of	Repeat Pass		
Month	Examinations	Passed	Rate (%)	Examinations	Repeat Passed	Rate (%)		
January 2025	0	0	0%	0	0	0%		
February 2025	0	0	0%	0	0	0%		
March 2025	0	0	0%	0	0	0%		
April 2025	0	0	0%	0	0	0%		
May 2025	0	0	0%	0	0	0%		
June 2025	0	0	0%	0	0	0%		
Jan-Jun 2025	0	0	0%	0	0	0%		
		Casualty E	xamination - Sp	anish				
Maria	Number of First Time			Number of Repeat	Number of	Repeat Pass		
Month	Examinations	Passed	Rate (%)	Examinations	Repeat Passed	Rate (%)		
January 2025	1	0	0%	1	0	0%		
February 2025	0	0	0%	0	0	0%		
March 2025	0	0	0%	0	0	0%		
April 2025	0	0	0%	0	0	0%		
May 2025	1	0	0%	0	0	0%		
June 2025	1	0	0%	0	0	0%		
Jan-Jun 2025	3	0	0%	1	0	0%		
		Casualty E	xamination - Ta	galog				
	Number of First Time	Number of First Time		Number of Repeat	Number of	Repeat Pass		
Month	Examinations	Passed	Rate (%)	Examinations	Repeat Passed	Rate (%)		
January 2025	0	0	0%	0	0	0%		
February 2025	1	0	0%	0	0	0%		
March 2025	0	0	0%	0	0	0%		
April 2025	0	0	0%	0	0	0%		
May 2025	0	0	0%	0	0	0%		
June 2025	0	0	0%	0	0	0%		
Jan-Jun 2025		0	0%	0	0	0%		

			ination Report						
			amination - Vietr						
Month		Number of First Time		Number of Repeat	Number of	Repeat Pass			
	Examinations	Passed	Rate (%)	Examinations	Repeat Passed	Rate (%)			
January 2025	0	0	0%	0	0	0%			
February 2025	0	0	0%	0	0	0%			
March 2025	0	0	0%	0	0	0%			
April 2025	0	0	0%	0	0	0%			
May 2025	0	0	0%	0	0	0%			
June 2025	0	0	0%	0	0	0%			
Jan-Jun 2025 0 0 0% 00 0% 0%									
		Commercial	Examination - E	English					
Month	Number of First Time	Number of First Time	First Time Pass	Number of Repeat	Number of	Repeat Pass			
wonun	Examinations	Passed	Rate (%)	Examinations	Repeat Passed	Rate (%)			
January 2025	13	6	46%	9	5	56%			
February 2025	17	6	35%	11	3	27%			
March 2025	7	3	43%	11	4	36%			
April 2025	13	5	38%	10	4	40%			
May 2025	24	9	38%	14	2	14%			
June 2025	12	5	42%	15	2	13%			
Jan-Jun 2025	86	34	40%	70	20	29%			
		Commercial	Examination - C	chinese					
NA	Number of First Time	Number of First Time	First Time Pass	Number of Repeat	Number of	Repeat Pass			
Month	Examinations	Passed	Rate (%)	Examinations	Repeat Passed	Rate (%)			
January 2025	0	0	0%	0	0	0%			
February 2025	1	0	0%	0	0	0%			
March 2025	0	0	0%	0	0	0%			
April 2025	1	0	0%	0	0	0%			
May 2025	1	0	0%	0	0	0%			
June 2025	1	1	100%	0	0	0%			
Jan-Jun 2025	4	1	25%	0	0	0%			
		Commercia	Examination - I	Korean		•			
	Number of First Time	Number of First Time	First Time Pass	Number of Repeat	Number of	Repeat Pass			
Month	Examinations	Passed	Rate (%)	Examinations	Repeat Passed	Rate (%)			
January 2025	0	0	0%	0	0	0%			
February 2025	0	0	0%	0	0	0%			
March 2025	0	0	0%	0	0	0%			
April 2025	0	0	0%	0	0	0%			
May 2025	0	0	0%	0	0	0%			
June 2025	0	0	0%	0	0	0%			
Jan-Jun 2025		0	0%	0	0	0%			

			ination Report					
			Examination - S					
Month		Number of First Time		Number of Repeat	Number of	Repeat Pass		
	Examinations	Passed	Rate (%)	Examinations	Repeat Passed	Rate (%)		
January 2025	0	0	0%	0	0	0%		
February 2025	0	0	0%	0	0	0%		
March 2025	0	0	0%	0	0	0%		
April 2025	2	0	0%	0	0	0%		
May 2025	1	0	0%	0	0	0%		
June 2025	1	1	100%	1	0	0%		
Jan-Jun 2025 4 1 25% 1 0 0%								
		Commercial	Examination - T	agalog				
Mar un Alla	Number of First Time	Number of First Time	First Time Pass	Number of Repeat	Number of	Repeat Pass		
Month	Examinations	Passed	Rate (%)	Examinations	Repeat Passed	Rate (%)		
January 2025	0	0	0%	0	0	0%		
February 2025	0	0	0%	0	0	0%		
March 2025	0	0	0%	0	0	0%		
April 2025	0	0	0%	0	0	0%		
May 2025	0	0	0%	0	0	0%		
June 2025	0	0	0%	0	0	0%		
Jan-Jun 2025	0	0	0%	0	0	0%		
		Commercial E	xamination - Vie	etnamese				
Maria	Number of First Time	Number of First Time	First Time Pass	Number of Repeat	Number of	Repeat Pass		
Month	Examinations	Passed	Rate (%)	Examinations	Repeat Passed	Rate (%)		
January 2025	0	0	0%	0	0	0%		
February 2025	0	0	0%	0	0	0%		
March 2025	0	0	0%	0	0	0%		
April 2025	0	0	0%	0	0	0%		
May 2025	0	0	0%	0	0	0%		
June 2025	0	0	0%	0	0	0%		
Jan-Jun 2025	0	0	0%	0	0	0%		
		Insurance Adjus	ster Examinatio	n - English				
	Number of First Time	Number of First Time		Number of Repeat	Number of	Repeat Pass		
Month	Examinations	Passed	Rate (%)	Examinations	Repeat Passed	Rate (%)		
January 2025	49	15	31%	57	20	35%		
February 2025	51	20	39%	50	15	30%		
March 2025	57	23	40%	68	20	29%		
April 2025	51	19	37%	61	19	31%		
May 2025	45	16	36%	69	25	36%		
June 2025	42	21	50%	34	10	29%		
Jan-Jun 2025		114	39%	339	109	32%		

		LXUI	ппацоп кероп			
		Life and Disability		ation - English		
Month	Number of First Time	Number of First Time	First Time Pass	Number of Repeat	Number of	Repeat Pass
MOHUT	Examinations	Passed	Rate (%)	Examinations	Repeat Passed	Rate (%)
January 2025	0	0	0%	0	0	0%
February 2025	6	1	17%	0	0	0%
March 2025	1	0	0%	0	0	0%
April 2025	0	0	0%	0	0	0%
May 2025	0	0	0%	0	0	0%
June 2025	2	0	0%	0	0	0%
Jan-Jun 2025	9	1	11%	0	0	0%
		Life and Disability A	Analyst Examina	tion - Chinese		
Month	Number of First Time	Number of First Time	First Time Pass	Number of Repeat	Number of	Repeat Pass
Month	Examinations	Passed	Rate (%)	Examinations	Repeat Passed	Rate (%)
January 2025	0	0	0%	0	0	0%
February 2025	0	0	0%	0	0	0%
March 2025	0	0	0%	0	0	0%
April 2025	1	0	0%	1	0	0%
May 2025	0	0	0%	0	0	0%
June 2025	0	0	0%	0	0	0%
Jan-Jun 2025	1	0	0%	1	0	0%
		Life and Disability	Analyst Examina	ation - Korean		
Manth	Number of First Time	Number of First Time	First Time Pass	Number of Repeat	Number of	Repeat Pass
Month	Examinations	Passed	Rate (%)	Examinations	Repeat Passed	Rate (%)
January 2025	2	0	0%	0	0	0%
February 2025	3	0	0%	3	0	0%
March 2025	0	0	0%	2	0	0%
April 2025	0	0	0%	0	0	0%
May 2025	0	0	0%	0	0	0%
June 2025	0	0	0%	0	0	0%
Jan-Jun 2025	5	0	0%	5	0	0%

		Exan	ination Report			
		Life and Disability A		tion - Spanish		
Month	Number of First Time	Number of First Time	First Time Pass	Number of Repeat	Number of	Repeat Pass
Month	Examinations	Passed	Rate (%)	Examinations	Repeat Passed	Rate (%)
January 2025	0	0	0%	0	0	0%
February 2025	0	0	0%	0	0	0%
March 2025	0	0	0%	0	0	0%
April 2025	0	0	0%	0	0	0%
May 2025	0	0	0%	0	0	0%
June 2025	0	0	0%	0	0	0%
Jan-Jun 2025	0	0	0%	0	0	0%
		Life and Disability	Analyst Examina	tion - Tagalog		-
Month	Number of First Time	Number of First Time	First Time Pass	Number of Repeat	Number of	Repeat Pass
Ivionth	Examinations	Passed	Rate (%)	Examinations	Repeat Passed	Rate (%)
January 2025	0	0	0%	0	0	0%
February 2025	0	0	0%	0	0	0%
March 2025	0	0	0%	0	0	0%
April 2025	0	0	0%	0	0	0%
May 2025	0	0	0%	0	0	0%
June 2025	0	0	0%	0	0	0%
Jan-Jun 2025	0	0	0%	0	0	0%
	L	ife and Disability An	alyst Examinati	on - Vietnamese		-
Marin Ala		Number of First Time		Number of Repeat	Number of	Repeat Pass
Month	Examinations	Passed	Rate (%)	Examinations	Repeat Passed	Rate (%)
January 2025	0	0	0%	0	0	0%
February 2025	0	0	0%	0	0	0%
March 2025	0	0	0%	0	0	0%
April 2025	0	0	0%	0	0	0%
May 2025	0	0	0%	0	0	0%
June 2025	0	0	0%	0	0	0%
Jan-Jun 2025	0	0	0%	0	0	0%

		EXall	ination Report			
		Life Exa	mination - Engli	sh		
Month	Number of First Time	Number of First Time	First Time Pass	Number of Repeat	Number of	Repeat Pass
wonth	Examinations	Passed	Rate (%)	Examinations	Repeat Passed	Rate (%)
January 2025	1,182	724	61%	523	228	44%
February 2025	1,210	736	61%	454	198	44%
March 2025	1,501	922	61%	632	249	39%
April 2025	1,440	885	61%	618	265	43%
May 2025	1,423	882	62%	631	274	43%
June 2025	1,308	817	62%	526	220	42%
Jan-Jun 2025	8,064	4,966	62%	3,384	1,434	42%
		Life Exa	mination - Chine	ese		
Month	Number of First Time	Number of First Time	First Time Pass	Number of Repeat	Number of	Repeat Pass
	Examinations	Passed	Rate (%)	Examinations	Repeat Passed	Rate (%)
January 2025	89	68	76%	6	4	67%
February 2025	86	68	79%	19	15	79%
March 2025	104	85	82%	21	17	81%
April 2025	93	78	84%	17	14	82%
May 2025	104	86	83%	14	9	64%
June 2025	92	78	85%	16	9	56%
Jan-Jun 2025	568	463	82%	93	68	73%
		Life Exa	amination - Kore	an		
Month	Number of First Time	Number of First Time	First Time Pass	Number of Repeat	Number of	Repeat Pass
Montin	Examinations	Passed	Rate (%)	Examinations	Repeat Passed	Rate (%)
January 2025	1	0	0%	0	0	0%
February 2025	1	0	0%	2	0	0%
March 2025	1	0	0%	2	0	0%
April 2025	4	1	25%	2	1	50%
May 2025	6	3	50%	3	1	33%
June 2025	2	1	50%	3	2	67%
Jan-Jun 2025	15	5	33%	12	4	33%

		Exam	ination Report			
		Life Exa	mination - Span	ish		
Month	Number of First Time	Number of First Time	First Time Pass	Number of Repeat	Number of	Repeat Pass
IVIONUN	Examinations	Passed	Rate (%)	Examinations	Repeat Passed	Rate (%)
January 2025	85	37	44%	54	18	33%
February 2025	97	35	36%	73	25	34%
March 2025	130	44	34%	99	37	37%
April 2025	134	41	31%	92	20	22%
May 2025	142	43	30%	107	26	24%
June 2025	96	28	29%	107	29	27%
Jan-Jun 2025	684	228	33%	532	155	29%
		Life Exa	mination - Taga	log		
Month	Number of First Time Examinations	Number of First Time Passed	First Time Pass Rate (%)	Number of Repeat Examinations	Number of Repeat Passed	Repeat Pass Rate (%)
January 2025	1	0	0%	0	0	0%
February 2025	0	0	0%	0	0	0%
March 2025	0	0	0%	0	0	0%
April 2025	2	0	0%	0	0	0%
May 2025	0	0	0%	0	0	0%
June 2025	0	0	0%	0	0	0%
Jan-Jun 2025	3	0	0%	0	0	0%
		Life Exam	ination - Vietnar	nese		
Manth	Number of First Time	Number of First Time	First Time Pass	Number of Repeat	Number of	Repeat Pass
Month	Examinations	Passed	Rate (%)	Examinations	Repeat Passed	Rate (%)
January 2025	2	0	0%	3	1	33%
February 2025	0	0	0%	0	0	0%
March 2025	1	1	100%	0	0	0%
April 2025	0	0	0%	0	0	0%
May 2025	2	0	0%	0	0	0%
June 2025	2	0	0%	0	0	0%
Jan-Jun 2025	7	1	14%	3	1	33%

	l ife L imited to t		ral and Burial F	penses Examination	n - English	
	Number of First Time			Number of Repeat	Number of	Repeat Pass
Month	Examinations	Passed	Rate (%)	Examinations	Repeat Passed	Rate (%)
January 2025	23	12	52%	12	5	42%
February 2025	25	20	80%	16	6	38%
March 2025	20	12	60%	9	1	11%
April 2025	26	12	58%	10	5	50%
May 2025	23	16	70%	13	5	38%
June 2025	22	12	55%	14	5	36%
Jan-Jun 2025		87	63%	74	27	36%
		-		penses Examination		0070
	Number of First Time			Number of Repeat	Number of	Repeat Pass
Month	Examinations	Passed	Rate (%)	Examinations	Repeat Passed	Rate (%)
January 2025	0	0	0%	0	0	0%
February 2025	1	0	0%	0	0	0%
March 2025	0	0	0%	0	0	0%
April 2025	0	0	0%	0	0	0%
May 2025	0	0	0%	0	0	0%
June 2025	0	0	0%	0	0	0%
Jan-Jun 2025	1	0	0%	0	0	0%
	Life Limited to t	he Pavment of Fune		xpenses Examinatio	n - Korean	
NA (1)	Number of First Time	-		Number of Repeat	Number of	Repeat Pass
Month	Examinations	Passed	Rate (%)	Examinations	Repeat Passed	Rate (%)
January 2025	0	0	0%	0	0	0%
February 2025	0	0	0%	0	0	0%
March 2025	0	0	0%	0	0	0%
April 2025	0	0	0%	0	0	0%
May 2025	0	0	0%	0	0	0%
June 2025	0	0	0%	0	0	0%
Jan-Jun 2025	0	0	0%	0	0	0%
	Life Limited to the	ne Payment of Funer	ral and Burial Ex	penses Examination	n - Spanish	•
Manth	Number of First Time	Number of First Time	First Time Pass	Number of Repeat	Number of	Repeat Pass
Month	Examinations	Passed	Rate (%)	Examinations	Repeat Passed	Rate (%)
January 2025	0	0	0%	5	1	20%
February 2025	4	0	0%	4	1	25%
March 2025	6	2	33%	1	0	0%
April 2025	0	0	0%	7	0	0%
May 2025	6	1	17%	4	0	0%
June 2025	7	2	29%	5	1	20%
Jan-Jun 2025	23	5	22%	26	3	12%

	l ifa l imitad to th		ral and Burial Ex	penses Examination	n - Tagalog	
	Number of First Time			Number of Repeat	Number of	Repeat Pass
Month	Examinations		Rate (%)			
January 2025		Passed 0	0%	Examinations 0	Repeat Passed	Rate (%) 0%
*	0	0	0%	0	0	0%
February 2025	0	÷	0%		÷	0%
March 2025	0	0	0%	0	0	
April 2025	0	0		0	0	0% 0%
May 2025	0	0	0%	0	0	
June 2025	0	0	0%	0	0	0%
Jan-Jun 2025		0	0%	•	0	0%
				enses Examination		
Month		Number of First Time		Number of Repeat	Number of	Repeat Pass
	Examinations	Passed	Rate (%)	Examinations	Repeat Passed	Rate (%)
January 2025	0	0	0%	0	0	0%
February 2025	0	0	0%	0	0	0%
March 2025	0	0	0%	0	0	0%
April 2025	0	0	0%	0	0	0%
May 2025	0	0	0%	0	0	0%
June 2025	1	0	0%	0	0	0%
Jan-Jun 2025	1	0	0%	0	0	0%
	Life	/Accident/Health an	d Sickness Exar	nination - English		
Month	Number of First Time	Number of First Time	First Time Pass	Number of Repeat	Number of	Repeat Pass
WOTUT	Examinations	Passed	Rate (%)	Examinations	Repeat Passed	Rate (%)
January 2025	1,129	649	57%	435	183	42%
February 2025	1,138	661	58%	492	209	42%
March 2025	1,354	818	60%	617	279	45%
April 2025	1,356	823	61%	604	278	46%
May 2025	1,413	864	61%	637	267	42%
June 2025	1,302	786	60%	559	272	49%
Jan-Jun 2025	7,692	4,601	60%	3,344	1,488	44%
	Life	/Accident/Health an	d Sickness Exar	nination - Chinese		-
Manth	Number of First Time	Number of First Time	First Time Pass	Number of Repeat	Number of	Repeat Pass
Month	Examinations	Passed	Rate (%)	Examinations	Repeat Passed	Rate (%)
January 2025	36	27	75%	11	5	45%
February 2025	50	36	72%	8	4	50%
March 2025	67	53	79%	5	3	60%
April 2025	52	42	81%	8	5	63%
May 2025	52	32	62%	13	7	54%
June 2025	56	47	84%	4	3	75%
Jan-Jun 2025		237	76%	49	27	55%

	Life	Accident/Health an	Infation Report	mination - Korean		
	Number of First Time			Number of Repeat	Number of	Repeat Pass
Month	Examinations	Passed	Rate (%)	Examinations	Repeat Passed	Rate (%)
January 2025	14	7	50%	6	3	50%
February 2025	13	6	46%	2	0	0%
March 2025	14	9	9%	9	3	33%
April 2025	21	13	62%	6	4	67%
May 2025	25	14	56%	3	2	67%
June 2025	13	8	62%	7	1	14%
Jan-Jun 2025	100	57	57%	33	13	39%
		/Accident/Health an				
	Number of First Time			Number of Repeat	Number of	Repeat Pass
Month	Examinations	Passed	Rate (%)	Examinations	Repeat Passed	Rate (%)
January 2025	85	37	44%	54	18	33%
February 2025	31	8	26%	21	3	14%
March 2025	43	10	23%	28	8	29%
April 2025	41	10	24%	19	6	32%
May 2025	31	7	23%	33	9	27%
June 2025	48	10	21%	23	8	35%
Jan-Jun 2025	279	82	29%	178	52	29%
	Life/A	ccident/Health and	Sickness Exami	nation - Vietnamese		
NA	Number of First Time	Number of First Time	First Time Pass	Number of Repeat	Number of	Repeat Pass
Month	Examinations	Passed	Rate (%)	Examinations	Repeat Passed	Rate (%)
January 2025	4	1	25%	0	0	0%
February 2025	1	0	0%	0	0	0%
March 2025	1	0	0%	0	0	0%
April 2025	2	1	50%	2	0	0%
May 2025	2	0	0%	3	1	33%
June 2025	3	2	67%	3	1	33%
Jan-Jun 2025	13	4	31%	8	2	25%
		Limited Lines Auto	mobile Examina	tion - English		-
Manth	Number of First Time	Number of First Time	First Time Pass	Number of Repeat	Number of	Repeat Pass
Month	Examinations	Passed	Rate (%)	Examinations	Repeat Passed	Rate (%)
January 2025	25	12	48%	18	7	39%
February 2025	33	25	76%	9	5	56%
March 2025	19	15	79%	13	5	38%
April 2025	23	17	74%	11	2	18%
May 2025	18	14	78%	14	3	21%
June 2025	24	17	71%	11	1	9%
Jan-Jun 2025	142	100	70%	76	23	30%

		Limited Lines Auto	mobile Examina	tion - Chinese		
	Number of First Time	Number of First Time		Number of Repeat	Number of	Repeat Pass
Month	Examinations	Passed	Rate (%)	Examinations	Repeat Passed	Rate (%)
January 2025	0	0	0%	0	0	0%
February 2025	0	0	0%	0	0	0%
March 2025	0	0	0%	0	0	0%
April 2025	0	0	0%	0	0	0%
May 2025	0	0	0%	0	0	0%
June 2025	0	0	0%	0	0	0%
Jan-Jun 2025	0	0	0%	0	0	0%
		Limited Lines Auto	mobile Examina	ation - Korean		
Month	Number of First Time	Number of First Time	First Time Pass	Number of Repeat	Number of	Repeat Pass
WOTUT	Examinations	Passed	Rate (%)	Examinations	Repeat Passed	Rate (%)
January 2025	0	0	0%	0	0	0%
February 2025	0	0	0%	0	0	0%
March 2025	0	0	0%	0	0	0%
April 2025	0	0	0%	0	0	0%
May 2025	0	0	0%	0	0	0%
June 2025	0	0	0%	0	0	0%
Jan-Jun 2025	0	0	0%	0	0	0%
		Limited Lines Auto	mobile Examina	tion - Spanish		
Month	Number of First Time	Number of First Time	First Time Pass	Number of Repeat	Number of	Repeat Pass
Montin	Examinations	Passed	Rate (%)	Examinations	Repeat Passed	Rate (%)
January 2025	0	0	0%	0	0	0%
February 2025	0	0	0%	0	0	0%
March 2025	1	1	100%	1	0	0%
April 2025	0	0	0%	0	0	0%
May 2025	0	0	0%	0	0	0%
June 2025	0	0	0%	0	0	0%
Jan-Jun 2025	1	1	100%	1	0	0%
		Limited Lines Auto				
Month	Number of First Time			Number of Repeat	Number of	Repeat Pass
	Examinations	Passed	Rate (%)	Examinations	Repeat Passed	Rate (%)
January 2025	0	0	0%	0	0	0%
February 2025	0	0	0%	0	0	0%
March 2025	1	0	0%	0	0	0%
April 2025	0	0	0%	0	0	0%
May 2025	0	0	0%	0	0	0%
June 2025	0	0	0%	0	0	0%
Jan-Jun 2025	1	0	0%	0	0	0%

	L	imited Lines Autom	obile Examination	on - Vietnamese		
	Number of First Time			Number of Repeat	Number of	Repeat Pass
Month	Examinations	Passed	Rate (%)	Examinations	Repeat Passed	Rate (%)
January 2025	0	0	0%	0	0	0%
February 2025	0	0	0%	0	0	0%
March 2025	0	0	0%	0	0	0%
April 2025	0	0	0%	0	0	0%
May 2025	0	0	0%	0	0	0%
June 2025	0	0	0%	0	0	0%
Jan-Jun 2025	0	0	0%	0	0	0%
		Personal Line	s Examination -	English		
Month	Number of First Time	Number of First Time		Number of Repeat	Number of	Repeat Pass
Month	Examinations	Passed	Rate (%)	Examinations	Repeat Passed	Rate (%)
January 2025	165	69	42%	191	63	33%
February 2025	172	86	50%	168	40	24%
March 2025	180	109	61%	165	48	29%
April 2025	183	92	50%	168	49	29%
May 2025	176	87	49%	141	41	29%
June 2025	165	77	47%	156	51	33%
Jan-Jun 2025	1,041	520	50%	989	292	30%
		Personal Line	s Examination -	Chinese		
Month	Number of First Time	Number of First Time	First Time Pass	Number of Repeat	Number of	Repeat Pass
Montan	Examinations	Passed	Rate (%)	Examinations	Repeat Passed	Rate (%)
January 2025	0	0	0%	0	0	0%
February 2025	0	0	0%	0	0	0%
March 2025	1	0	0%	0	0	0%
April 2025	1	0	0%	0	0	0%
May 2025	0	0	0%	0	0	0%
June 2025	0	0	0%	0	0	0%
Jan-Jun 2025	2	0	0%	0	0	0%
			es Examination -			
Month	Number of First Time		First Time Pass	Number of Repeat	Number of	Repeat Pass
	Examinations	Passed	Rate (%)	Examinations	Repeat Passed	Rate (%)
January 2025	0	0	0%	0	0	0%
February 2025	0	0	0%	0	0	0%
March 2025	0	0	0%	0	0	0%
April 2025	0	0	0%	0	0	0%
May 2025	0	0	0%	0	0	0%
June 2025	0	0	0%	0	0	0%
Jan-Jun 2025	0	0	0%	0	0	0%

			ination Report			
			s Examination -	Spanish		
Month	Number of First Time	Number of First Time	First Time Pass	Number of Repeat	Number of	Repeat Pass
WORT	Examinations	Passed	Rate (%)	Examinations	Repeat Passed	Rate (%)
January 2025	3	0	0%	11	4	36%
February 2025	4	1	25%	9	4	44%
March 2025	5	2	40%	7	2	29%
April 2025	7	2	29%	5	1	20%
May 2025	3	1	33%	3	1	33%
June 2025	4	0	0%	6	2	33%
Jan-Jun 2025	26	6	23%	41	14	34%
		Personal Line	s Examination -	Tagalog		
N A = us Ala	Number of First Time	Number of First Time	First Time Pass	Number of Repeat	Number of	Repeat Pass
Month	Examinations	Passed	Rate (%)	Examinations	Repeat Passed	Rate (%)
January 2025	0	0	0%	0	0	0%
February 2025	0	0	0%	0	0	0%
March 2025	0	0	0%	0	0	0%
April 2025	0	0	0%	0	0	0%
May 2025	0	0	0%	0	0	0%
June 2025	0	0	0%	0	0	0%
Jan-Jun 2025	0	0	0%	0	0	0%
		Personal Lines	Examination - V	ietnamese		
Marshie	Number of First Time	Number of First Time	First Time Pass	Number of Repeat	Number of	Repeat Pass
Month	Examinations	Passed	Rate (%)	Examinations	Repeat Passed	Rate (%)
January 2025	0	0	0%	0	0	0%
February 2025	0	0	0%	0	0	0%
March 2025	0	1	0%	1	1	100%
April 2025	0	0	0%	0	0	0%
May 2025	0	0	0%	0	0	0%
June 2025	0	0	0%	0	0	0%
Jan-Jun 2025	0	1	0%	1	1	100%
		Property and Cas	ualty Examinati	on - English		
Marit	Number of First Time	Number of First Time		Number of Repeat	Number of	Repeat Pass
Month	Examinations	Passed	Rate (%)	Examinations	Repeat Passed	Rate (%)
January 2025	371	208	56%	234	87	37%
February 2025	420	239	57%	273	103	38%
March 2025	442	259	59%	311	121	39%
April 2025	414	251	61%	304	114	38%
May 2025	462	275	60%	289	119	41%
June 2025	475	279	59%	310	117	38%
Jan-Jun 2025		1,511	58%	1,721	661	38%

		Property and Cas	ualty Examination	on - Chinese		
	Number of First Time			Number of Repeat	Number of	Repeat Pass
Month	Examinations	Passed	Rate (%)	Examinations	Repeat Passed	Rate (%)
January 2025	6	0	0%	3	2	67%
February 2025	2	1	50%	2	0	0%
March 2025	5	0	0%	2	1	50%
April 2025	4	1	25%	0	0	0%
May 2025	8	2	25%	6	3	50%
June 2025	8	4	50%	3	1	33%
Jan-Jun 2025	33	8	24%	16	7	44%
		Property and Cas			1	4470
	Number of First Time	Number of First Time		Number of Repeat	Number of	Repeat Pass
Month	Examinations	Passed	Rate (%)	Examinations	Repeat Passed	Rate (%)
January 2025	3	2	67%	0	0	0%
February 2025	1	0	0%	0	0	0%
March 2025	0	0	0%	1	1	100%
April 2025	1	1	100%	0	0	0%
May 2025	1	0	0%	0	0	0%
June 2025	3	2	67%	1	1	100%
Jan-Jun 2025	9	5	56%	2	2	100%
	·	Property and Cas			_	
	Number of First Time	Number of First Time	First Time Pass	Number of Repeat	Number of	Repeat Pass
Month	Examinations	Passed	Rate (%)	Examinations	Repeat Passed	Rate (%)
January 2025	5	0	0%	8	3	38%
February 2025	1	0	0%	5	0	0%
March 2025	5	1	20%	6	0	0%
April 2025	4	2	50%	7	2	29%
May 2025	7	1	14%	7	1	14%
June 2025	3	1	33%	3	2	67%
Jan-Jun 2025	25	5	20%	36	8	22%
		Property and Cas				/
	Number of First Time	Number of First Time		Number of Repeat	Number of	Repeat Pass
Month	Examinations	Passed	Rate (%)	Examinations	Repeat Passed	Rate (%)
January 2025	0	0	0%	0	0	0%
February 2025	0	0	0%	0	0	0%
March 2025	0	0	0%	0	0	0%
April 2025	2	1	50%	0	0	0%
May 2025	0	0	0%	0	0	0%
June 2025	1	0	0%	2	1	50%

		Property and Casua	alty Examination	- Vietnamese		
	Number of First Time	Number of First Time		Number of Repeat	Number of	Repeat Pass
Month	Examinations	Passed	Rate (%)	Examinations	Repeat Passed	Rate (%)
January 2025	0	0	0%	0	0	0%
February 2025	0	0	0%	0	0	0%
March 2025	0	0	0%	0	0	0%
April 2025	1	1	100%	0	0	0%
May 2025	0	0	0%	0	0	0%
June 2025	0	0	0%	0	0	0%
Jan-Jun 2025	1	1	100%	0	0	0%
		Property E	Examination - En	nglish		
Month	Number of First Time	Number of First Time	First Time Pass	Number of Repeat	Number of	Repeat Pass
wonth	Examinations	Passed	Rate (%)	Examinations	Repeat Passed	Rate (%)
January 2025	2	1	50%	0	0	0%
February 2025	4	2	50%	2	1	50%
March 2025	5	2	40%	0	0	0%
April 2025	7	2	29%	4	2	50%
May 2025	3	1	33%	1	1	100%
June 2025	4	2	50%	2	2	100%
Jan-Jun 2025	25	10	40%	9	6	67%
		Property E	xamination - Ch	inese		
Month	Number of First Time	Number of First Time	First Time Pass	Number of Repeat	Number of	Repeat Pass
WOTUT	Examinations	Passed	Rate (%)	Examinations	Repeat Passed	Rate (%)
January 2025	0	0	0%	0	0	0%
February 2025	0	0	0%	0	0	0%
March 2025	0	0	0%	0	0	0%
April 2025	0	0	0%	0	0	0%
May 2025	0	0	0%	0	0	0%
June 2025	0	0	0%	0	0	0%
Jan-Jun 2025	0	0	0%	0	0	0%
		Property E	Examination - Ko	orean		
Month	Number of First Time	Number of First Time	First Time Pass	Number of Repeat	Number of	Repeat Pass
	Examinations	Passed	Rate (%)	Examinations	Repeat Passed	Rate (%)
January 2025	0	0	0%	0	0	0%
February 2025	0	0	0%	0	0	0%
March 2025	0	0	0%	0	0	0%
April 2025	0	0	0%	0	0	0%
May 2025	0	0	0%	0	0	0%
June 2025	0	0	0%	0	0	0%
Jan-Jun 2025	0	0	0%	0	0	0%

			ination Report			
			xamination - Sp			-
Month	Number of First Time	Number of First Time		Number of Repeat	Number of	Repeat Pass
Month	Examinations	Passed	Rate (%)	Examinations	Repeat Passed	Rate (%)
January 2025	0	0	0%	0	0	0%
February 2025	0	0	0%	0	0	0%
March 2025	0	0	0%	0	0	0%
April 2025	0	0	0%	0	0	0%
May 2025	0	0	0%	0	0	0%
June 2025	0	0	0%	0	0	0%
Jan-Jun 2025	0	0	0%	0	0	0%
		Property E	xamination - Ta	galog		-
N. 4. 41	Number of First Time	Number of First Time	First Time Pass	Number of Repeat	Number of	Repeat Pass
Month	Examinations	Passed	Rate (%)	Examinations	Repeat Passed	Rate (%)
January 2025	0	0	0%	0	0	0%
February 2025	0	0	0%	0	0	0%
March 2025	0	0	0%	0	0	0%
April 2025	0	0	0%	0	0	0%
May 2025	0	0	0%	0	0	0%
June 2025	0	0	0%	0	0	0%
Jan-Jun 2025	0	0	0%	0	0	0%
		Property Ex	amination - Vieti	namese		
NA	Number of First Time			Number of Repeat	Number of	Repeat Pass
Month	Examinations	Passed	Rate (%)	Examinations	Repeat Passed	Rate (%)
January 2025	0	0	0%	0	0	0%
February 2025	0	0	0%	0	0	0%
March 2025	0	0	0%	0	0	0%
April 2025	0	0	0%	0	0	0%
May 2025	0	0	0%	0	0	0%
June 2025	0	0	0%	0	0	0%
Jan-Jun 2025	0	0	0%	0	0	0%
		Public Insurance A	djuster Examina	tion - English		•
	Number of First Time	Number of First Time	-	Number of Repeat	Number of	Repeat Pass
Month	Examinations	Passed	Rate (%)	Examinations	Repeat Passed	Rate (%)
January 2025	8	3	38%	8	3	38%
February 2025	15	5	33%	10	2	20%
March 2025	17	2	12%	22	7	32%
April 2025	5	0	0%	24	7	29%
May 2025	8	1	13%	6	1	17%
June 2025	4	3	75%	10	3	30%
Jan-Jun 2025		14	25%	80	23	29%

		License Examina January 1, 2025 te		Scores	
Life Agent	50% to 59% Examination Score	60% to 69% Examination Score	70% to 79% Examination Score	80% to 89% Examination Score	90% to 100% Examination Score
Life, Accident and Health or Sickness	897	2,481	1,895	960	142
Life	612	2,362	1,649	1,338	417
Accident and Health or Sickness	117	370	398	334	79
Life- Limited to the Payment of Funeral and Burial Expenses	8	50	32	19	1
Life and Disability Analyst	0	2	1	0	0
Property and Casualty Broker-Agent	50% to 59% Examination Score	60% to 69% Examination Score	70% to 79% Examination Score	80% to 89% Examination Score	90% to 100% Examination Score
Property and Casualty	436	1,091	626	207	28
Property	7	12	2	0	0
Casualty	10	14	6	3	0
Personal Lines	169	436	224	83	7
Limited Auto	10	49	34	15	3
Commercial	43	27	17	5	2
Insurance Adjuster	50% to 59% Examination Score	60% to 69% Examination Score	70% to 79% Examination Score	80% to 89% Examination Score	90% to 100% Examination Score
Insurance Adjuster	25	71	161	31	1
Public Insurance Adjuster	17	30	26	4	1
Bail Agent	50% to 59% Examination Score	60% to 69% Examination Score	70% to 79% Examination Score	80% to 89% Examination Score	90% to 100% Examination Score
Bail Agent	4	19	63	32	0

2025 Language License Examination Percentage Scores from January 1, 2025 to June 30, 2025								
Chinese (Simplified) Langu	uage Examinations	6						
Life Agent	50% to 59% Examination Score	60% to 69% Examination Score	70% to 79% Examination Score	80% to 89% Examination Score	90% to 100% Examination Score			
Life, Accident and Health or Sickness	8	85	86	57	10			
Life	18	179	177	98	16			
Accident and Health or Sickness	6	9	4	4	2			
Life- Limited to the Payment of Funeral and Burial Expenses	0	0	0	0	0			
Life and Disability Analyst	0	1	0	0	0			
Property and Casualty Broker-Agent	50% to 59% Examination Score	60% to 69% Examination Score	70% to 79% Examination Score	80% to 89% Examination Score	90% to 100% Examination Score			
Property and Casualty	8	9	1	0	0			
Property	0	0	0	0	0			
Casualty	0	0	0	0	0			
Personal Lines	0	0	0	0	0			
Limited Auto	0	0	0	0	0			
Commercial	0	0	0	0	0			

Korean Language Examinations Page 2								
Life Agent	50% to 59% Examination Score	60% to 69% Examination Score	70% to 79% Examination Score	80% to 89% Examination Score	90% to 100% Examination Score			
Life, Accident and Health or Sickness	5	22	27	15	1			
Life	6	4	2	1	1			
Accident and Health or Sickness	1	11	4	1	0			
Life- Limited to the Payment of Funeral and Burial Expenses	0	0	0	0	0			
Life and Disability Analyst	1	0	0	0	0			
Property and Casualty Broker-Agent	50% to 59% Examination Score	60% to 69% Examination Score	70% to 79% Examination Score	80% to 89% Examination Score	90% to 100% Examination Score			
Property and Casualty	3	4	1	1	0			
Property	0	0	0	0	0			
Casualty	0	0	0	0	0			
Personal Lines	0	0	0	0	0			
Limited Auto	0	0	0	0	0			
Commercial	0	0	0	0	0			

Spanish Examinations Page 3								
Life Agent	50% to 59% Examination Score	60% to 69% Examination Score	70% to 79% Examination Score	80% to 89% Examination Score	90% to 100% Examination Score			
Life, Accident and Health or Sickness	7	53	28	7	1			
Life	84	214	81	35	15			
Accident and Health or Sickness	6	15	10	1	10			
Life- Limited to the Payment of Funeral and Burial Expenses	5	7	0	0	0			
Life and Disability Analyst	0	0	0	0	0			
Property and Casualty Broker-Agent	50% to 59% Examination Score	60% to 69% Examination Score	70% to 79% Examination Score	80% to 89% Examination Score	90% to 100% Examination Score			
Property and Casualty	15	11	0	0	0			
Property	0	0	0	0	0			
Casualty	0	0	0	1	0			
Personal Lines	2	19	0	0	0			
Limited Auto	0	0	0	0	0			
Commercial	0	0	0	0	0			

Tagalog Examinations Page 4								
Life Agent	50% to 59% Examination Score	60% to 69% Examination Score	70% to 79% Examination Score	80% to 89% Examination Score	90% to 100% Examination Score			
Life, Accident and Health or Sickness - Spanish	5	2	2	0	1			
Life	0	0	0	0	0			
Accident and Health or Sickness	0	0	0	0	0			
Life- Limited to the Payment of Funeral and Burial Expenses	0	0	0	0	0			
Life and Disability Analyst	0	0	0	0	0			
Property and Casualty Broker-Agent	50% to 59% Examination Score	60% to 69% Examination Score	70% to 79% Examination Score	80% to 89% Examination Score	90% to 100% Examination Score			
Property and Casualty	1	1	0	0	0			
Property	0	0	0	0	0			
Casualty	0	0	0	0	0			
Personal Lines	0	0	0	0	0			
Limited Auto	0	0	0	0	0			
Commercial	0	0	0	0	0			

Vietnamese Examinations Page 5								
Life Agent	50% to 59% Examination Score	60% to 69% Examination Score	70% to 79% Examination Score	80% to 89% Examination Score	90% to 100% Examination Score			
Life, Accident and Health or Sickness - Spanish	1	3	1	1	0			
Life	1	1	1	0	0			
Accident and Health or Sickness	0	0	0	0	0			
Life- Limited to the Payment of Funeral and Burial Expenses	0	0	0	0	0			
Life and Disability Analyst	0	0	0	0	0			
Property and Casualty Broker-Agent	50% to 59% Examination Score	60% to 69% Examination Score	70% to 79% Examination Score	80% to 89% Examination Score	90% to 100% Examination Score			
Property and Casualty	0	0	0	1	0			
Property	0	0	0	0	0			
Casualty	0	0	0	0	0			
Personal Lines	0	0	1	0	0			
Limited Auto	0	0	0	0	0			
Commercial	0	0	0	0	0			

Objective and Course Outlines	Curriculum Board Subcommittee Previous Revision Dates	Last Revision Date	Three-Year Projected Review Date	Current Status
Life, Accident and Health or Sickness Life Prelicensing Educational Objectives Authority: California Insurance Code section 1749(d) and California Code of Regulations, Title 10, section 2187	10/21/2009 03/17/2010 02/03/2015 09/10/2019 02/20/2020	02/20/2020	02/2026	Scheduled for review in 2026.
Accident and Health or Sickness Authority: California Insurance Code section 1749(f) and California Code of Regulations, Title 10, section 2187.1	10/31/2008 02/03/2015 07/08/2019	07/8/2019	02/2026	Scheduled for review in 2026.
Property, Casualty, Personal Lines, Commercial, Limited A Property Authority: California Insurance Code section 1749(a) and California Code of Regulations, Title 10, section 2187.31	Automobile 12/3/2008 (Fire and Casualty) 11/17/2010 03/07/2011 08/06/2015 04/04/2016 08/26/2021	08/26/2021	08/2027	Scheduled for review in 2027.
Casualty Authority: California Insurance Code section 1749(b) and California Code of Regulations, Title 10, section 2187.3	12/3/2008 (Fire and Casualty) 11/17/2010 03/07/2011 04/04/2016 08/26/2021	8/26/2021	08/2027	Scheduled for review in 2027.
Personal Lines Authority: California Insurance Code section 1749(c) and California Code of Regulations, Title 10, section 2187.4	10/31/2008 12/01/2010 05/24/2011 04/04/2016 08/26/2021	08/26/2021	08/2027	Scheduled for review in 2027.
Commercial Insurance Examination Authority: California Insurance Code section 1749(j) and California Code of Regulations, Title 10, section 2187.5	10/31/2008 (Commercial and Health) 11/27/2010 (Commercial Only) 03/07/2011 04/04/2016 08/26/2021	08/26/2021	08/2027	Scheduled for review in 2027.
Limited Lines Automobile Agent Authority: California Insurance Code section 1749(j) and California Code of Regulations, Title 10, section 2187.5	10/31/2008 12/01/2010 01/06/2012 04/04/2016 08/26/2021	08/26/2021	08/2027	Scheduled for review in 2027.

Curriculum Board Subcommittee Previous Revision Dates	Last Revision Date	Three-Year Projected Review Date	Current Status
03/14/2014 06/26/2017 10/30/2022 02/19/2025	02/19/2025	10/2028	The updated 12-Hour Ethics and Code Outline was published on March 6, 2025.
09/26/2011 03/14/2014 10/30/2022 02/19/2025	02/19/2025	10/2028	The updated Three-Hour Ethics Training Guidelines was published on March 6, 2025.
03/2013 02/01/2017 04/2020 03/2023	03/2023	03/2026	Scheduled for review in 2026.
07/26/2013 04/2023	04/2023	04/2026	Scheduled for review in 2026.
11/15/2016 04/2023	04/2023	04/2026	Scheduled for review in 2026.
10/2016	10/2016	10/2025	Scheduled for review in 2025.
02/16/2012 07/18/2018	07/18/2018	2/2026	Scheduled for review in 2026.
olicies (Senate Bill 263, Dodd, (05/08/2024	Chapter 2, Statute: 05/08/2024	s of 2024) 05/2027	Scheduled for review in 2027.
07/12/2024	07/12/2024	07/2027	Scheduled for review in 2027.
	Subcommittee Previous Revision Dates 03/14/2014 06/26/2017 10/30/2022 02/19/2025 09/26/2011 03/14/2014 10/30/2022 02/19/2025 03/2013 02/01/2017 04/2020 03/2013 04/2023 11/15/2016 04/2023 10/2016 02/16/2012 07/18/2018 01icies (Senate Bill 263, Dodd, O 05/08/2024	Subcommittee Previous Revision Dates Last Revision Date 03/14/2014 02/19/2025 06/26/2017 02/19/2025 02/19/2025 02/19/2025 09/26/2011 02/19/2025 03/14/2014 02/19/2025 03/2013 02/19/2025 03/2013 03/2023 03/2012 03/2023 03/2023 03/2023 03/2023 04/2023 07/26/2013 04/2023 04/2023 04/2023 04/2023 04/2023 02/16/2012 07/18/2018 02/16/2012 07/18/2018 02/16/2012 07/18/2018 01icies (Senate Bill 263, Dodd, Chapter 2, Statutes 05/08/2024 05/08/2024	Subcommittee Previous Revision Dates Last Revision Date Projected Review Date 03/14/2014 02/19/2025 10/2028 06/26/2017 02/19/2025 10/2028 09/26/2011 02/19/2025 10/2028 03/14/2014 02/19/2025 10/2028 03/2022 02/19/2025 10/2028 03/2013 02/19/2025 03/2023 03/2013 03/2023 03/2026 03/2023 03/2023 03/2026 03/2023 04/2023 04/2026 04/2023 04/2023 04/2026 11/15/2016 04/2023 04/2026 04/2023 04/2026 04/2026 04/2023 04/2023 04/2026 04/2023 04/2023 04/2026 04/2023 04/2028 04/2026 02/16/2012 07/18/2018 2/2026 05/08/2024 05/08/2024 05/2027

Objective and Course Outlines	Curriculum Board Subcommittee Previous Revision Dates	Last Revision Date	Three-Year Projected Review Date	Current Status
2025 Eight-Hour Annuity Training Curriculum Outlines (Se				Osh shuls d fan naviswin 0007
2025 Eight-Hour Annuity Training Curriculum Outline, Attachments I through III	2004 02/2006	09/09/2024	09/2027	Scheduled for review in 2027.
Authority: California Insurance Code section 1749.8.	04/30/2012			
Autionty. California insurance Code section 1749.0.	09/09/2024			
This course name changed to "2025 Annuity Eight-Hour	00/00/2021			
Training Course" on January 1, 2025, as stated in SB 263				
(Dodd, Chapter 2, Statutes of 2024).				
2025 Four-Hour Annuity Training Curriculum Outlines (Ser	ate Bill 263, Dodd, Chapter 2, S	Statutes of 2024)		
2025 Annuity Suitability Transactions - Four Hour	02/2006	08/20/2024	08/2027	Scheduled for review in 2027.
Authority: California Insurance Code sections 1749.8(b),	04/30/2012			
10509.910 through 10509.918, 10509.915(b) and	08/20/2024			
10509.9205(b).				
2025 How Fixed, Variable, and Index Annuity Contract	02/2006	11/05/2024	11/2027	Scheduled for review in 2027.
Provisions Affect Consumers - Four Hour	04/30/2012			
Authority: California Insurance Code sections 1749.8(b),	11/05/2024			
10509.910 through 10509.918, 10509.915(b) and 10509.9205(b).				
10509.9205(b).				
2025 Primary Uses of Annuities, Types of Annuities and	02/2006	11/05/2024	11/2027	Scheduled for review in 2027.
the Senior Market - Four Hour	04/30/2012			
Authority: California Insurance Code sections 1749.8(b),	11/05/2024			
10509.910 through 10509.918, 10509.915(b) and				
10509.9205(b).				
2025 Taxation and Suitability of Annuities for California	02/2006	11/05/2024	11/2027	Schedule for review in 2027.
Insurance Agents' Training Courses - Four Hour	04/30/2012			
Authority: California Insurance Code sections 1749.8(b), 10509.910 through 10509.918, 10509.915(b) and	11/05/2024			
10509.910 through 10509.916, 10509.915(b) and 10509.9205(b).				
10000.0200(b).				
Long-Term Care				
Mandatory Eight Hour Long-Term Care	7/16/2013	01/2023	01/2026	Scheduled for review in 2026.
Authority: California Insurance Code section	06/2022			
10234.93(a)(4)(A)	01/2023			
Four-Hour Long-Term Care Courses	TBD	In Progress	TBD	The Four-Hour Long-Term Care Subcommittee is in
Authority: California Insurance Code section				progress.
10234.93(a)(4)(A)				
Life Settlement Broker			1010007	
15-Hour Life Settlement Broker Outline	11/24/2016	02/18/2021	10/2027	Scheduled for review in 2027.
Authority: California Insurance Code section 10113.2(b)(1)(A)	11/28/2018			
	02/18/2021			

Objective and Course Outlines	Curriculum Board Subcommittee Previous Revision Dates	Last Revision Date	Three-Year Projected Review Date	Current Status
Twenty-Four Hour Coverage				
Twenty-Four Hour Coverage Course Guidelines and General Concepts Authority: California Insurance Code section 1749.02 and California Insurance Code section 1749.33 (d)	11/05/2009 11/2012	2/1/2021	8/1/2027	Scheduled for review in 2027.

Course Guideline and Outline based on specific sections in the California Insurance Code and in Title 10, California Code of Regulations+A24	Curriculum Board Subcommittee Review and Approval Dates	Last Revision Date	Three-Year Projected Review Date	Current Status
Business Management Practices Course Development Guidelines Authority: California Insurance Code section 1749.1(c)	01/25/2012	01/25/2012	11/2027	Scheduled for review in 2027.
Commercial Earthquake Risk Management Authority: California Insurance Code section 1749.1(a)	12/01/2016	12/1/2016	11/2027	Scheduled for review in 2027.
Homeowners' Insurance Valuation Authority California Insurance Code section 1749.85 and California Code of Regulations, Title 10, section 2188.65	01/13/2009 02/04/2011	2/4/2011	08/2027	Scheduled for review in 2027.