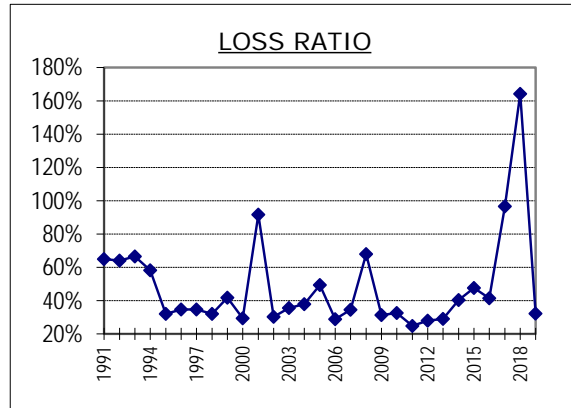
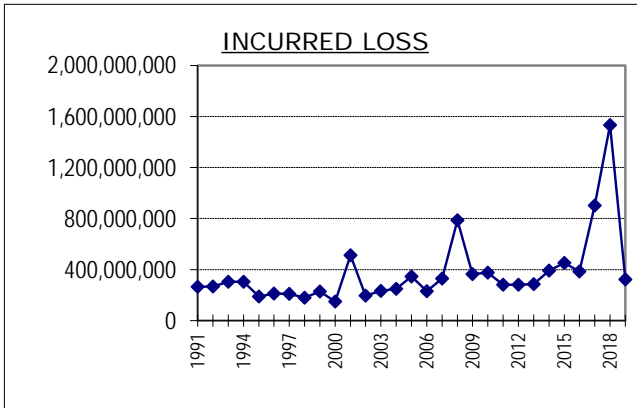
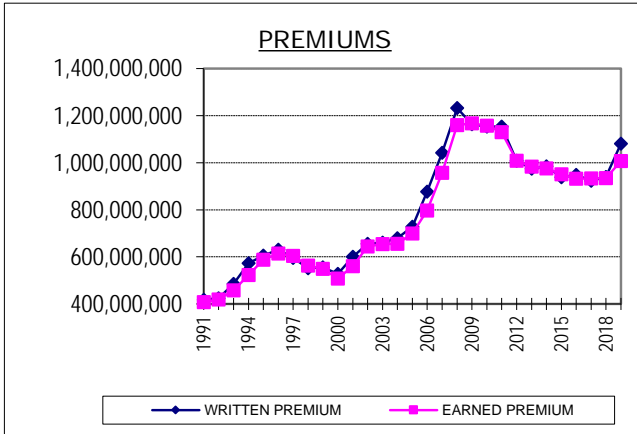


# 1991-2019 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

## Line of Business: FIRE [01]

| YEAR | WRITTEN PREMIUM | % Chg. | Co.Count | EARNED PREMIUM | INCURRED LOSS | LOSS RATIO |
|------|-----------------|--------|----------|----------------|---------------|------------|
| 1991 | 417,976,842     |        | 289      | 407,877,851    | 265,120,897   | 65.00%     |
| 1992 | 424,138,763     | 1.5%   | 289      | 419,288,706    | 268,668,590   | 64.08%     |
| 1993 | 485,283,617     | 14.4%  | 282      | 457,284,810    | 304,497,608   | 66.59%     |
| 1994 | 573,016,142     | 18.1%  | 325      | 523,290,231    | 304,693,941   | 58.23%     |
| 1995 | 604,978,996     | 5.6%   | 336      | 588,137,238    | 188,130,075   | 31.99%     |
| 1996 | 631,102,736     | 4.3%   | 277      | 614,402,304    | 212,751,727   | 34.63%     |
| 1997 | 595,676,281     | -5.6%  | 275      | 604,120,230    | 209,316,624   | 34.65%     |
| 1998 | 551,652,317     | -7.4%  | 264      | 562,840,242    | 180,631,085   | 32.09%     |
| 1999 | 554,991,561     | 0.6%   | 271      | 549,105,020    | 229,270,829   | 41.75%     |
| 2000 | 527,434,435     | -5.0%  | 276      | 507,449,981    | 148,863,257   | 29.34%     |
| 2001 | 600,024,242     | 13.8%  | 272      | 560,383,605    | 513,104,484   | 91.56%     |
| 2002 | 655,238,652     | 9.2%   | 254      | 644,746,901    | 195,374,359   | 30.30%     |
| 2003 | 660,287,913     | 0.8%   | 240      | 654,140,653    | 232,271,941   | 35.51%     |
| 2004 | 678,772,686     | 2.8%   | 229      | 655,931,557    | 248,214,049   | 37.84%     |
| 2005 | 727,681,516     | 7.2%   | 234      | 699,421,658    | 345,251,747   | 49.36%     |
| 2006 | 877,300,618     | 20.6%  | 221      | 796,490,402    | 230,053,834   | 28.88%     |
| 2007 | 1,042,355,645   | 18.8%  | 224      | 956,555,708    | 329,265,970   | 34.42%     |
| 2008 | 1,231,946,639   | 18.2%  | 221      | 1,159,452,076  | 787,755,168   | 67.94%     |
| 2009 | 1,163,709,015   | -5.5%  | 227      | 1,167,122,132  | 365,429,687   | 31.31%     |
| 2010 | 1,153,860,735   | -0.8%  | 222      | 1,157,779,637  | 376,685,571   | 32.54%     |
| 2011 | 1,152,988,214   | -0.1%  | 227      | 1,129,495,965  | 280,478,737   | 24.83%     |
| 2012 | 1,008,950,132   | -12.5% | 235      | 1,008,290,786  | 282,408,811   | 28.01%     |
| 2013 | 974,591,844     | -3.4%  | 240      | 982,909,202    | 285,327,435   | 29.03%     |
| 2014 | 984,529,598     | 1.0%   | 236      | 976,445,775    | 393,287,027   | 40.28%     |
| 2015 | 937,913,045     | -4.7%  | 225      | 950,444,711    | 452,200,574   | 47.58%     |
| 2016 | 948,340,971     | 1.1%   | 225      | 931,691,877    | 386,113,924   | 41.44%     |
| 2017 | 923,299,224     | -2.6%  | 227      | 933,262,145    | 902,086,719   | 96.66%     |
| 2018 | 939,112,586     | 1.7%   | 233      | 934,161,721    | 1,534,083,985 | 164.22%    |
| 2019 | 1,081,235,771   | 15.1%  | 232      | 1,007,514,103  | 324,081,533   | 32.17%     |

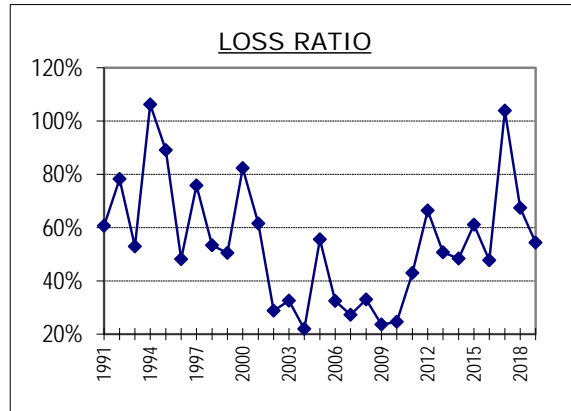
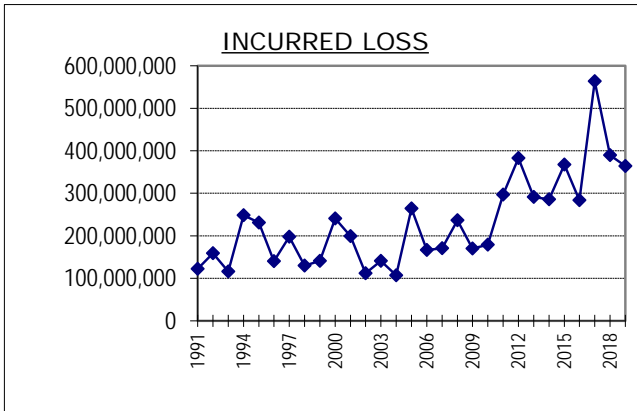
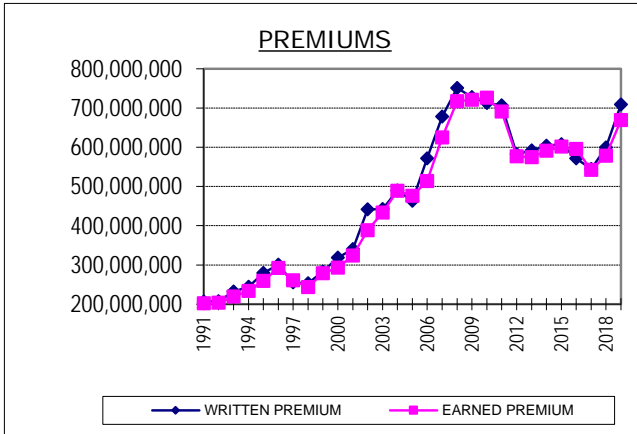


Note: This report includes only California licensed companies with written premium greater than zero.

# 1991-2019 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

## Line of Business: ALLIED LINES [02.1]

| YEAR | WRITTEN PREMIUM | % Chg. | Co.Count | EARNED PREMIUM | INCURRED LOSS | LOSS RATIO |
|------|-----------------|--------|----------|----------------|---------------|------------|
| 1991 | 206,758,588     |        | 283      | 201,873,845    | 122,419,635   | 60.64%     |
| 1992 | 207,318,929     | 0.3%   | 278      | 203,389,018    | 159,131,447   | 78.24%     |
| 1993 | 231,886,906     | 11.9%  | 271      | 219,740,177    | 116,291,439   | 52.92%     |
| 1994 | 244,062,246     | 5.3%   | 307      | 233,878,721    | 248,426,066   | 106.22%    |
| 1995 | 279,432,307     | 14.5%  | 317      | 259,510,530    | 231,066,717   | 89.04%     |
| 1996 | 300,699,850     | 7.6%   | 269      | 292,150,480    | 140,540,683   | 48.11%     |
| 1997 | 255,724,950     | -15.0% | 263      | 260,649,586    | 197,606,651   | 75.81%     |
| 1998 | 253,510,335     | -0.9%  | 248      | 243,389,191    | 129,705,761   | 53.29%     |
| 1999 | 283,523,155     | 11.8%  | 264      | 278,976,886    | 140,895,489   | 50.50%     |
| 2000 | 318,243,551     | 12.2%  | 262      | 292,892,875    | 241,052,885   | 82.30%     |
| 2001 | 340,067,674     | 6.9%   | 255      | 323,440,772    | 198,986,814   | 61.52%     |
| 2002 | 441,608,212     | 29.9%  | 246      | 388,341,917    | 111,917,792   | 28.82%     |
| 2003 | 442,228,061     | 0.1%   | 242      | 433,242,991    | 140,922,280   | 32.53%     |
| 2004 | 489,928,564     | 10.8%  | 226      | 488,966,987    | 107,130,878   | 21.91%     |
| 2005 | 463,683,050     | -5.4%  | 223      | 476,149,093    | 264,324,374   | 55.51%     |
| 2006 | 571,237,442     | 23.2%  | 220      | 513,791,293    | 166,606,301   | 32.43%     |
| 2007 | 678,390,204     | 18.8%  | 224      | 625,199,600    | 170,650,747   | 27.30%     |
| 2008 | 751,197,831     | 10.7%  | 219      | 717,255,615    | 236,884,451   | 33.03%     |
| 2009 | 727,645,867     | -3.1%  | 229      | 720,750,476    | 170,258,025   | 23.62%     |
| 2010 | 712,699,234     | -2.1%  | 230      | 726,232,724    | 178,872,581   | 24.63%     |
| 2011 | 706,600,261     | -0.9%  | 233      | 691,017,533    | 296,595,655   | 42.92%     |
| 2012 | 582,472,855     | -17.6% | 236      | 576,479,534    | 382,723,995   | 66.39%     |
| 2013 | 591,645,303     | 1.6%   | 241      | 574,475,044    | 291,210,825   | 50.69%     |
| 2014 | 604,030,206     | 2.1%   | 228      | 591,287,128    | 285,703,932   | 48.32%     |
| 2015 | 607,916,278     | 0.6%   | 232      | 601,407,696    | 367,258,608   | 61.07%     |
| 2016 | 571,852,846     | -5.9%  | 225      | 595,216,561    | 283,830,759   | 47.69%     |
| 2017 | 544,410,949     | -4.8%  | 225      | 542,112,731    | 563,388,256   | 103.92%    |
| 2018 | 599,352,239     | 10.1%  | 230      | 578,458,847    | 389,542,262   | 67.34%     |
| 2019 | 708,929,065     | 18.3%  | 224      | 669,456,184    | 363,952,578   | 54.37%     |

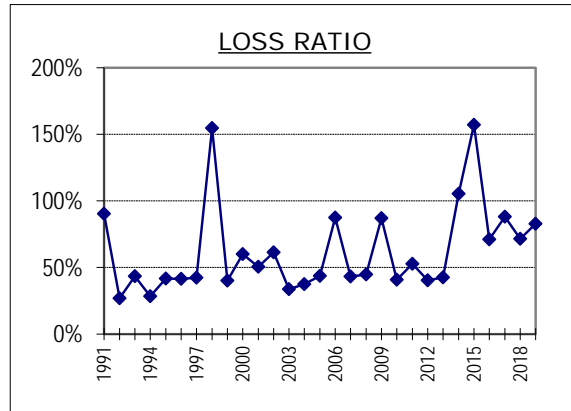
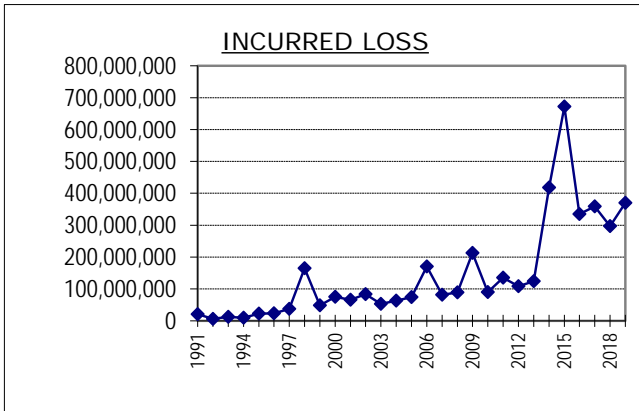
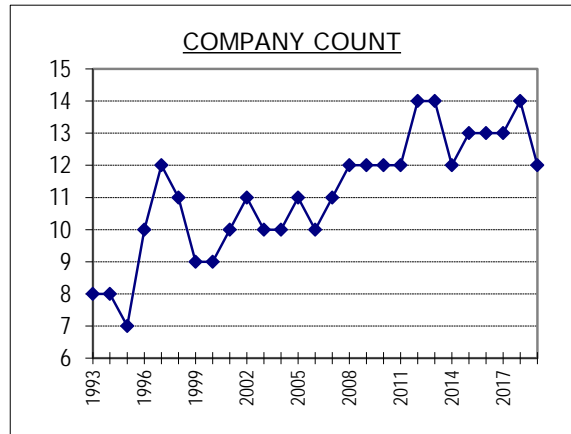
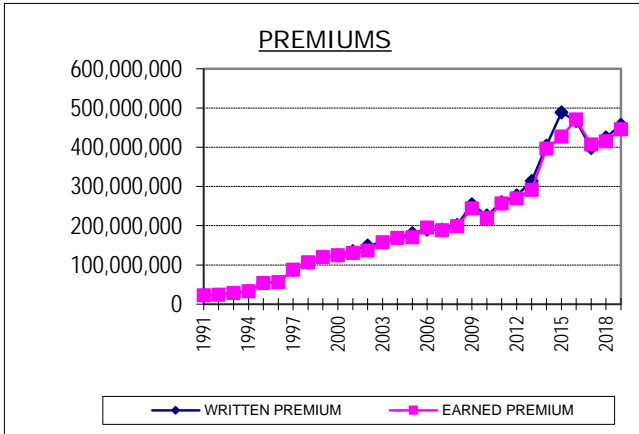


Note: This report includes only California licensed companies with written premium greater than zero.

# 1991-2019 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

## Line of Business: MULTIPLE PERIL CROP [02.2]

| <u>YEAR</u> | <u>WRITTEN PREMIUM</u> | <u>% Chg.</u> | <u>Co.Count</u> | <u>EARNED PREMIUM</u> | <u>INCURRED LOSS</u> | <u>LOSS RATIO</u> |
|-------------|------------------------|---------------|-----------------|-----------------------|----------------------|-------------------|
| 1991        | 22,697,910             |               | n/a             | 22,705,879            | 20,515,002           | 90.35%            |
| 1992        | 23,825,566             | 5.0%          | n/a             | 23,783,182            | 6,414,795            | 26.97%            |
| 1993        | 28,165,311             | 18.2%         | 8               | 28,142,063            | 12,213,284           | 43.40%            |
| 1994        | 33,009,076             | 17.2%         | 8               | 33,013,443            | 9,417,719            | 28.53%            |
| 1995        | 54,175,906             | 64.1%         | 7               | 54,056,956            | 22,587,146           | 41.78%            |
| 1996        | 56,607,068             | 4.5%          | 10              | 56,148,031            | 23,253,251           | 41.41%            |
| 1997        | 87,063,605             | 53.8%         | 12              | 87,779,144            | 37,145,258           | 42.32%            |
| 1998        | 106,076,544            | 21.8%         | 11              | 106,816,209           | 165,312,872          | 154.76%           |
| 1999        | 120,147,321            | 13.3%         | 9               | 120,094,137           | 48,152,102           | 40.10%            |
| 2000        | 124,552,046            | 3.7%          | 9               | 124,605,230           | 74,885,115           | 60.10%            |
| 2001        | 135,097,974            | 8.5%          | 10              | 130,366,847           | 65,925,325           | 50.57%            |
| 2002        | 149,383,394            | 10.6%         | 11              | 136,532,880           | 83,867,295           | 61.43%            |
| 2003        | 157,369,292            | 5.3%          | 10              | 157,627,494           | 53,271,922           | 33.80%            |
| 2004        | 167,863,693            | 6.7%          | 10              | 169,121,322           | 63,321,185           | 37.44%            |
| 2005        | 181,107,816            | 7.9%          | 11              | 170,419,198           | 74,357,311           | 43.63%            |
| 2006        | 189,864,614            | 4.8%          | 10              | 195,153,628           | 170,750,299          | 87.50%            |
| 2007        | 190,177,272            | 0.2%          | 11              | 188,458,055           | 81,528,948           | 43.26%            |
| 2008        | 201,812,544            | 6.1%          | 12              | 198,925,358           | 88,890,200           | 44.69%            |
| 2009        | 254,434,517            | 26.1%         | 12              | 244,067,917           | 212,554,407          | 87.09%            |
| 2010        | 226,188,157            | -11.1%        | 12              | 219,333,275           | 89,579,022           | 40.84%            |
| 2011        | 259,463,560            | 14.7%         | 12              | 257,003,881           | 135,417,342          | 52.69%            |
| 2012        | 276,687,431            | 6.6%          | 14              | 269,431,112           | 108,901,698          | 40.42%            |
| 2013        | 313,384,430            | 13.3%         | 14              | 291,404,288           | 123,760,294          | 42.47%            |
| 2014        | 403,796,746            | 28.9%         | 12              | 396,276,135           | 417,664,042          | 105.40%           |
| 2015        | 488,836,978            | 21.1%         | 13              | 427,229,808           | 671,561,189          | 157.19%           |
| 2016        | 466,850,788            | -4.5%         | 13              | 470,388,755           | 334,438,620          | 71.10%            |
| 2017        | 398,134,591            | -14.7%        | 13              | 407,149,734           | 358,575,323          | 88.07%            |
| 2018        | 424,577,059            | 6.6%          | 14              | 415,323,824           | 297,101,439          | 71.53%            |
| 2019        | 456,908,944            | 7.6%          | 12              | 445,799,713           | 369,590,742          | 82.91%            |

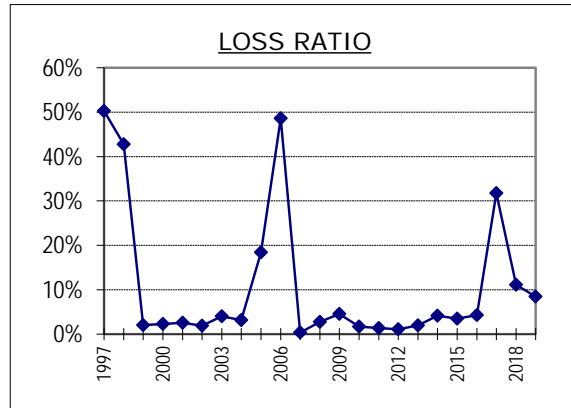
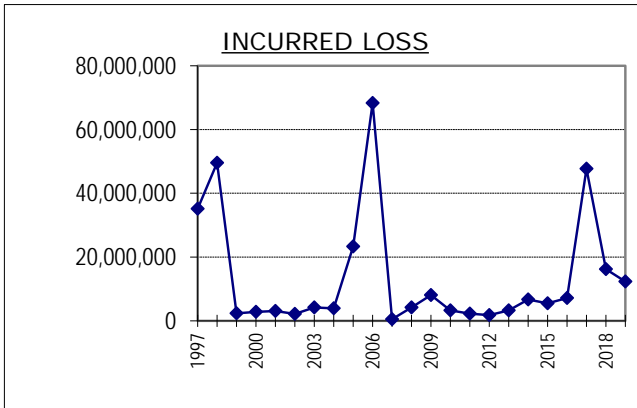
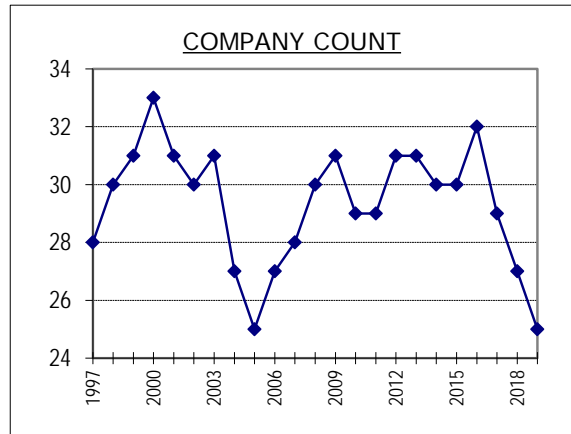
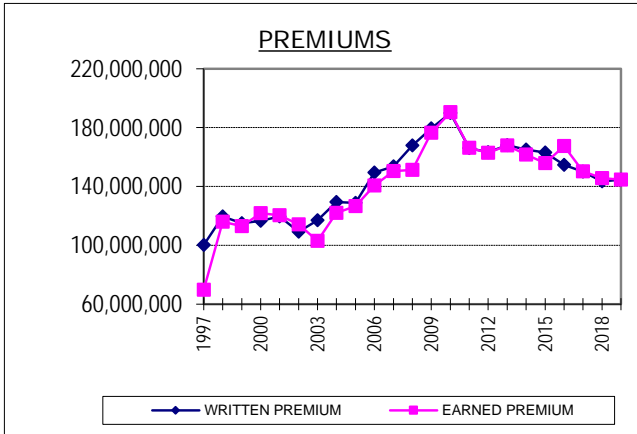


Note: This report includes only California licensed companies with written premium greater than zero.

# 1991-2019 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

## Line of Business: FEDERAL FLOOD INSURANCE [02.3]

| YEAR | WRITTEN PREMIUM | % Chg. | Co.Count | EARNED PREMIUM | INCURRED LOSS | LOSS RATIO |
|------|-----------------|--------|----------|----------------|---------------|------------|
| 1991 | n/a             |        | n/a      | n/a            | n/a           | n/a        |
| 1992 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 1993 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 1994 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 1995 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 1996 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 1997 | 100,229,015     | n/a    | 28       | 69,830,179     | 35,107,075    | 50.27%     |
| 1998 | 119,539,377     | 19.3%  | 30       | 115,993,835    | 49,589,998    | 42.75%     |
| 1999 | 115,038,190     | -3.8%  | 31       | 113,041,340    | 2,310,618     | 2.04%      |
| 2000 | 116,576,700     | 1.3%   | 33       | 121,832,200    | 2,829,616     | 2.32%      |
| 2001 | 119,638,395     | 2.6%   | 31       | 120,413,259    | 3,094,321     | 2.57%      |
| 2002 | 109,175,639     | -8.7%  | 30       | 114,213,125    | 2,170,159     | 1.90%      |
| 2003 | 117,073,697     | 7.2%   | 31       | 103,107,416    | 4,173,292     | 4.05%      |
| 2004 | 129,403,437     | 10.5%  | 27       | 122,117,004    | 3,884,452     | 3.18%      |
| 2005 | 128,920,096     | -0.4%  | 25       | 126,622,564    | 23,348,105    | 18.44%     |
| 2006 | 149,395,406     | 15.9%  | 27       | 140,639,955    | 68,334,202    | 48.59%     |
| 2007 | 153,726,393     | 2.9%   | 28       | 150,444,788    | 511,581       | 0.34%      |
| 2008 | 167,867,325     | 9.2%   | 30       | 151,265,944    | 4,198,312     | 2.78%      |
| 2009 | 179,463,664     | 6.9%   | 31       | 176,511,406    | 8,075,285     | 4.57%      |
| 2010 | 189,887,375     | 5.8%   | 29       | 190,469,679    | 3,235,168     | 1.70%      |
| 2011 | 166,029,650     | -12.6% | 29       | 166,198,522    | 2,262,980     | 1.36%      |
| 2012 | 163,322,322     | -1.6%  | 31       | 162,920,867    | 1,818,829     | 1.12%      |
| 2013 | 168,088,672     | 2.9%   | 31       | 167,912,365    | 3,286,781     | 1.96%      |
| 2014 | 165,119,480     | -1.8%  | 30       | 161,702,754    | 6,670,583     | 4.13%      |
| 2015 | 163,140,635     | -1.2%  | 30       | 155,954,292    | 5,452,695     | 3.50%      |
| 2016 | 154,628,112     | -5.2%  | 32       | 167,528,136    | 7,144,343     | 4.26%      |
| 2017 | 150,021,654     | -3.0%  | 29       | 150,284,689    | 47,723,798    | 31.76%     |
| 2018 | 143,540,112     | -4.3%  | 27       | 145,666,209    | 16,191,181    | 11.12%     |
| 2019 | 144,684,574     | 0.8%   | 25       | 144,748,449    | 12,290,974    | 8.49%      |

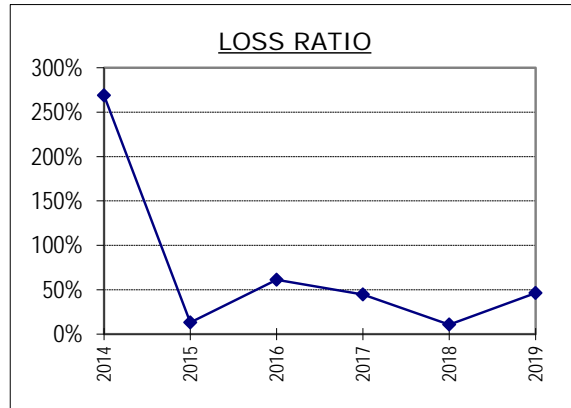
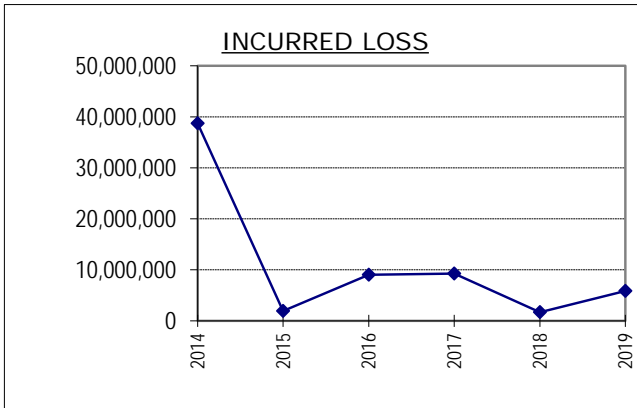
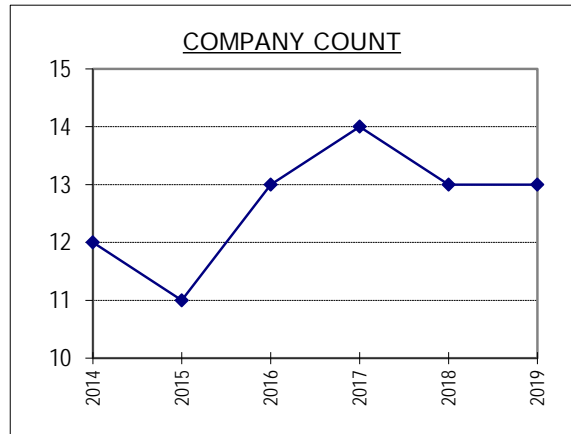
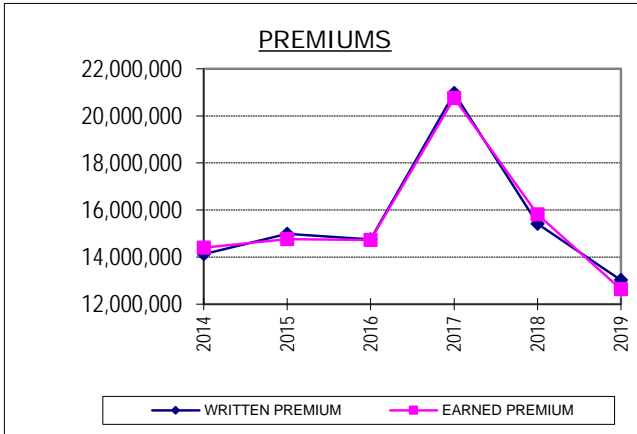


Note: This report includes only California licensed companies with written premium greater than zero.

# 1991-2019 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

## Line of Business: PRIVATE CROP [02.4]

| <u>YEAR</u> | <u>WRITTEN PREMIUM</u> | <u>% Chg.</u> | <u>Co.Count</u> | <u>EARNED PREMIUM</u> | <u>INCURRED LOSS</u> | <u>LOSS RATIO</u> |
|-------------|------------------------|---------------|-----------------|-----------------------|----------------------|-------------------|
| 1991        | n/a                    |               | n/a             | n/a                   | n/a                  | n/a               |
| 1992        | n/a                    | n/a           | n/a             | n/a                   | n/a                  | n/a               |
| 1993        | n/a                    | n/a           | n/a             | n/a                   | n/a                  | n/a               |
| 1994        | n/a                    | n/a           | n/a             | n/a                   | n/a                  | n/a               |
| 1995        | n/a                    | n/a           | n/a             | n/a                   | n/a                  | n/a               |
| 1996        | n/a                    | n/a           | n/a             | n/a                   | n/a                  | n/a               |
| 1997        | n/a                    | n/a           | n/a             | n/a                   | n/a                  | n/a               |
| 1998        | n/a                    | n/a           | n/a             | n/a                   | n/a                  | n/a               |
| 1999        | n/a                    | n/a           | n/a             | n/a                   | n/a                  | n/a               |
| 2000        | n/a                    | n/a           | n/a             | n/a                   | n/a                  | n/a               |
| 2001        | n/a                    | n/a           | n/a             | n/a                   | n/a                  | n/a               |
| 2002        | n/a                    | n/a           | n/a             | n/a                   | n/a                  | n/a               |
| 2003        | n/a                    | n/a           | n/a             | n/a                   | n/a                  | n/a               |
| 2004        | n/a                    | n/a           | n/a             | n/a                   | n/a                  | n/a               |
| 2005        | n/a                    | n/a           | n/a             | n/a                   | n/a                  | n/a               |
| 2006        | n/a                    | n/a           | n/a             | n/a                   | n/a                  | n/a               |
| 2007        | n/a                    | n/a           | n/a             | n/a                   | n/a                  | n/a               |
| 2008        | n/a                    | n/a           | n/a             | n/a                   | n/a                  | n/a               |
| 2009        | n/a                    | n/a           | n/a             | n/a                   | n/a                  | n/a               |
| 2010        | n/a                    | n/a           | n/a             | n/a                   | n/a                  | n/a               |
| 2011        | n/a                    | n/a           | n/a             | n/a                   | n/a                  | n/a               |
| 2012        | n/a                    | n/a           | n/a             | n/a                   | n/a                  | n/a               |
| 2013        | n/a                    | n/a           | n/a             | n/a                   | n/a                  | n/a               |
| 2014        | 14,129,956             | n/a           | 12              | 14,396,641            | 38,695,156           | 268.78%           |
| 2015        | 14,983,507             | 6.0%          | 11              | 14,768,361            | 1,932,553            | 13.09%            |
| 2016        | 14,754,741             | -1.5%         | 13              | 14,722,880            | 9,035,466            | 61.37%            |
| 2017        | 20,965,398             | 42.1%         | 14              | 20,755,153            | 9,263,477            | 44.63%            |
| 2018        | 15,411,116             | -26.5%        | 13              | 15,811,411            | 1,688,513            | 10.68%            |
| 2019        | 13,018,722             | -15.5%        | 13              | 12,632,213            | 5,832,224            | 46.17%            |

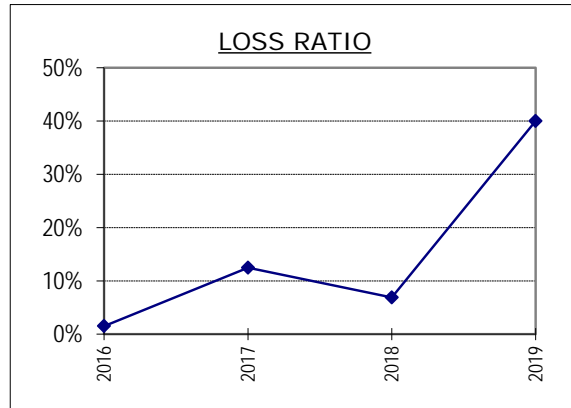
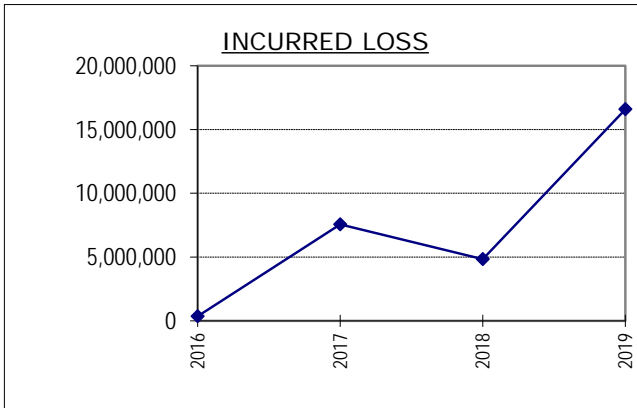
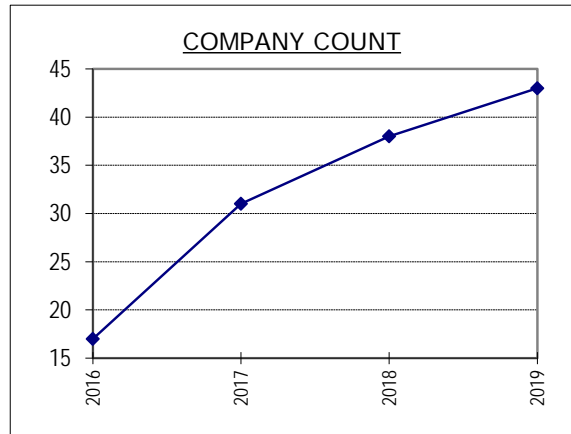
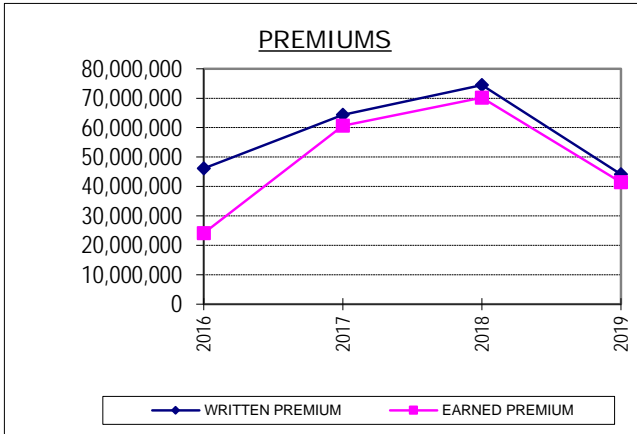


Note: This report includes only California licensed companies with written premium greater than zero.

# 1991-2019 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

## Line of Business: PRIVATE FLOOD [02.5]

| <u>YEAR</u> | <u>WRITTEN PREMIUM</u> | <u>% Chg.</u> | <u>Co.Count</u> | <u>EARNED PREMIUM</u> | <u>INCURRED LOSS</u> | <u>LOSS RATIO</u> |
|-------------|------------------------|---------------|-----------------|-----------------------|----------------------|-------------------|
| 1991        | n/a                    |               | n/a             | n/a                   | n/a                  | n/a               |
| 1992        | n/a                    | n/a           | n/a             | n/a                   | n/a                  | n/a               |
| 1993        | n/a                    | n/a           | n/a             | n/a                   | n/a                  | n/a               |
| 1994        | n/a                    | n/a           | n/a             | n/a                   | n/a                  | n/a               |
| 1995        | n/a                    | n/a           | n/a             | n/a                   | n/a                  | n/a               |
| 1996        | n/a                    | n/a           | n/a             | n/a                   | n/a                  | n/a               |
| 1997        | n/a                    | n/a           | n/a             | n/a                   | n/a                  | n/a               |
| 1998        | n/a                    | n/a           | n/a             | n/a                   | n/a                  | n/a               |
| 1999        | n/a                    | n/a           | n/a             | n/a                   | n/a                  | n/a               |
| 2000        | n/a                    | n/a           | n/a             | n/a                   | n/a                  | n/a               |
| 2001        | n/a                    | n/a           | n/a             | n/a                   | n/a                  | n/a               |
| 2002        | n/a                    | n/a           | n/a             | n/a                   | n/a                  | n/a               |
| 2003        | n/a                    | n/a           | n/a             | n/a                   | n/a                  | n/a               |
| 2004        | n/a                    | n/a           | n/a             | n/a                   | n/a                  | n/a               |
| 2005        | n/a                    | n/a           | n/a             | n/a                   | n/a                  | n/a               |
| 2006        | n/a                    | n/a           | n/a             | n/a                   | n/a                  | n/a               |
| 2007        | n/a                    | n/a           | n/a             | n/a                   | n/a                  | n/a               |
| 2008        | n/a                    | n/a           | n/a             | n/a                   | n/a                  | n/a               |
| 2009        | n/a                    | n/a           | n/a             | n/a                   | n/a                  | n/a               |
| 2010        | n/a                    | n/a           | n/a             | n/a                   | n/a                  | n/a               |
| 2011        | n/a                    | n/a           | n/a             | n/a                   | n/a                  | n/a               |
| 2012        | n/a                    | n/a           | n/a             | n/a                   | n/a                  | n/a               |
| 2013        | n/a                    | n/a           | n/a             | n/a                   | n/a                  | n/a               |
| 2014        | n/a                    | n/a           | n/a             | n/a                   | n/a                  | n/a               |
| 2015        | n/a                    | n/a           | n/a             | n/a                   | n/a                  | n/a               |
| 2016        | 46,102,945             | n/a           | 17              | 24,136,464            | 361,160              | 1.50%             |
| 2017        | 64,357,224             | 39.6%         | 31              | 60,665,984            | 7,569,536            | 12.48%            |
| 2018        | 74,468,626             | 15.7%         | 38              | 70,188,400            | 4,846,725            | 6.91%             |
| 2019        | 44,138,813             | -40.7%        | 43              | 41,449,354            | 16,582,262           | 40.01%            |

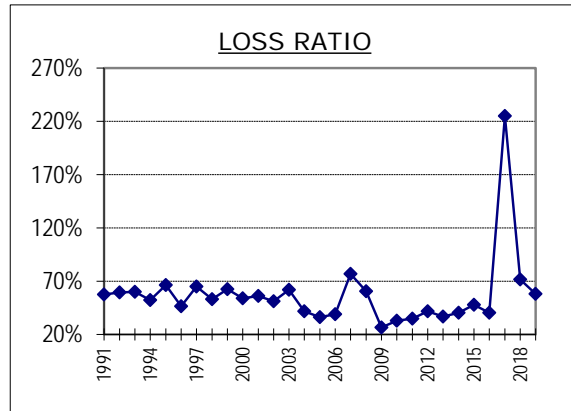
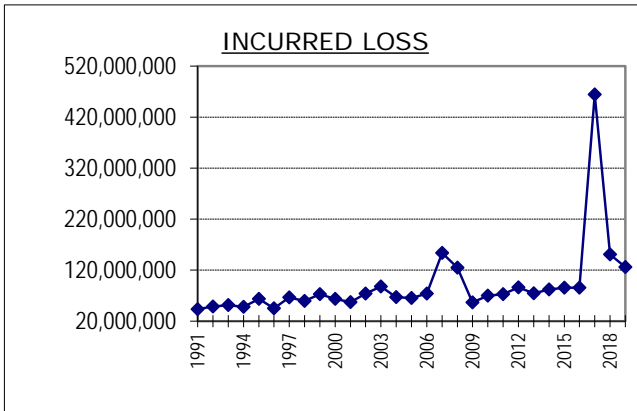
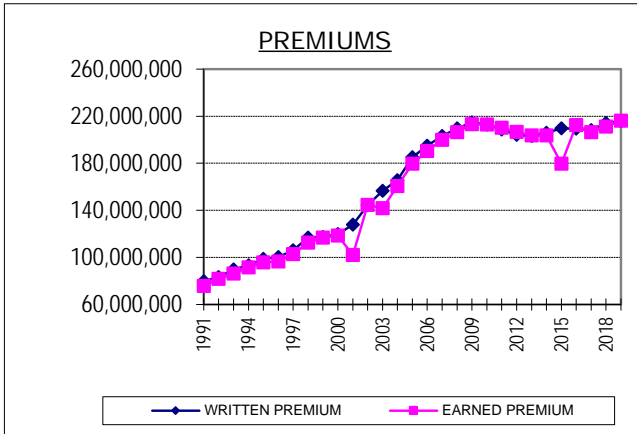


Note: This report includes only California licensed companies with written premium greater than zero.

# 1991-2019 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

## Line of Business: FARMOWNERS MULTIPLE PERIL [03]

| YEAR | WRITTEN PREMIUM | % Chg. | Co.Count | EARNED PREMIUM | INCURRED LOSS | LOSS RATIO |
|------|-----------------|--------|----------|----------------|---------------|------------|
| 1991 | 79,732,672      |        | 44       | 75,812,648     | 43,632,404    | 57.55%     |
| 1992 | 83,174,327      | 4.3%   | 46       | 81,757,484     | 48,689,903    | 59.55%     |
| 1993 | 89,860,318      | 8.0%   | 42       | 86,244,111     | 51,736,880    | 59.99%     |
| 1994 | 93,197,184      | 3.7%   | 47       | 91,502,800     | 47,899,084    | 52.35%     |
| 1995 | 98,839,057      | 6.1%   | 46       | 95,678,993     | 63,555,482    | 66.43%     |
| 1996 | 100,383,541     | 1.6%   | 41       | 96,631,836     | 44,982,219    | 46.55%     |
| 1997 | 105,966,774     | 5.6%   | 37       | 102,732,219    | 66,683,248    | 64.91%     |
| 1998 | 116,892,992     | 10.3%  | 39       | 112,540,460    | 59,747,129    | 53.09%     |
| 1999 | 117,178,020     | 0.2%   | 43       | 116,673,256    | 72,904,385    | 62.49%     |
| 2000 | 119,759,532     | 2.2%   | 41       | 118,615,526    | 63,814,350    | 53.80%     |
| 2001 | 127,739,163     | 6.7%   | 38       | 102,088,785    | 57,186,384    | 56.02%     |
| 2002 | 144,374,124     | 13.0%  | 36       | 144,647,620    | 73,897,671    | 51.09%     |
| 2003 | 156,533,386     | 8.4%   | 37       | 141,918,293    | 87,744,371    | 61.83%     |
| 2004 | 165,643,632     | 5.8%   | 32       | 160,534,114    | 66,972,615    | 41.72%     |
| 2005 | 185,144,419     | 11.8%  | 31       | 179,727,245    | 65,239,538    | 36.30%     |
| 2006 | 194,804,229     | 5.2%   | 32       | 190,360,332    | 73,992,341    | 38.87%     |
| 2007 | 203,141,062     | 4.3%   | 30       | 199,843,854    | 153,714,522   | 76.92%     |
| 2008 | 209,593,125     | 3.2%   | 30       | 206,400,040    | 125,053,459   | 60.59%     |
| 2009 | 214,632,849     | 2.4%   | 31       | 213,146,870    | 56,575,572    | 26.54%     |
| 2010 | 212,988,548     | -0.8%  | 29       | 212,881,042    | 69,882,079    | 32.83%     |
| 2011 | 208,524,960     | -2.1%  | 30       | 210,023,652    | 73,015,254    | 34.77%     |
| 2012 | 204,124,036     | -2.1%  | 29       | 206,743,081    | 86,129,409    | 41.66%     |
| 2013 | 203,010,426     | -0.5%  | 29       | 203,745,171    | 74,748,426    | 36.69%     |
| 2014 | 205,910,086     | 1.4%   | 29       | 203,693,290    | 82,155,705    | 40.33%     |
| 2015 | 209,680,777     | 1.8%   | 25       | 179,569,823    | 85,623,128    | 47.68%     |
| 2016 | 209,370,547     | -0.1%  | 24       | 212,489,626    | 85,619,721    | 40.29%     |
| 2017 | 208,032,034     | -0.6%  | 26       | 206,303,651    | 464,271,923   | 225.04%    |
| 2018 | 214,107,254     | 2.9%   | 26       | 211,017,480    | 150,830,800   | 71.48%     |
| 2019 | 215,921,812     | 0.8%   | 26       | 216,205,997    | 125,782,562   | 58.18%     |

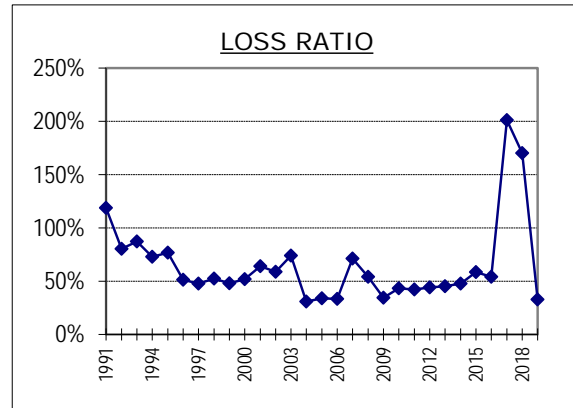
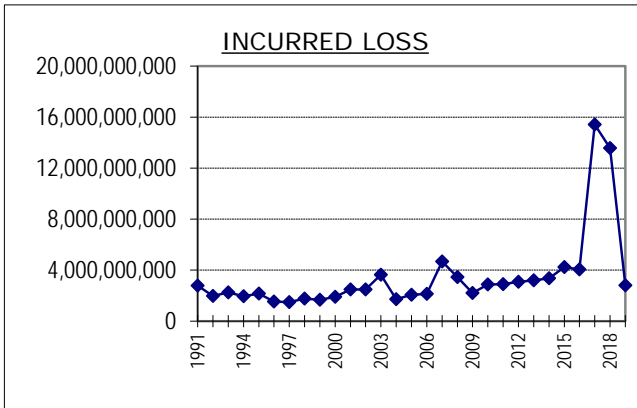
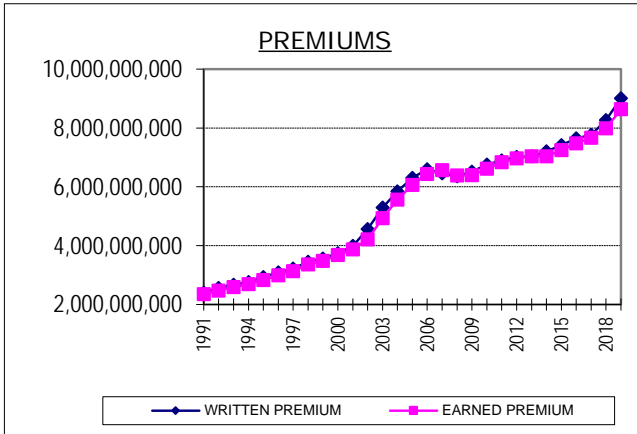


Note: This report includes only California licensed companies with written premium greater than zero.

# 1991-2019 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

## Line of Business: HOMEOWNERS MULTIPLE PERIL [04]

| YEAR | WRITTEN PREMIUM | % Chg. | Co.Count | EARNED PREMIUM | INCURRED LOSS  | LOSS RATIO |
|------|-----------------|--------|----------|----------------|----------------|------------|
| 1991 | 2,398,651,496   |        | 191      | 2,349,924,901  | 2,791,008,371  | 118.77%    |
| 1992 | 2,555,745,940   | 6.5%   | 188      | 2,468,835,484  | 1,980,200,380  | 80.21%     |
| 1993 | 2,669,536,350   | 4.5%   | 179      | 2,588,229,132  | 2,260,932,154  | 87.35%     |
| 1994 | 2,757,073,066   | 3.3%   | 176      | 2,688,902,970  | 1,957,548,203  | 72.80%     |
| 1995 | 2,934,990,317   | 6.5%   | 180      | 2,828,528,558  | 2,170,026,959  | 76.72%     |
| 1996 | 3,090,172,058   | 5.3%   | 157      | 2,992,922,532  | 1,536,204,414  | 51.33%     |
| 1997 | 3,219,673,063   | 4.2%   | 156      | 3,128,673,253  | 1,493,329,331  | 47.73%     |
| 1998 | 3,445,849,365   | 7.0%   | 153      | 3,358,899,095  | 1,758,775,892  | 52.36%     |
| 1999 | 3,560,100,595   | 3.3%   | 163      | 3,476,827,465  | 1,663,998,077  | 47.86%     |
| 2000 | 3,740,477,538   | 5.1%   | 161      | 3,676,266,079  | 1,908,291,220  | 51.91%     |
| 2001 | 3,992,960,925   | 6.8%   | 166      | 3,866,932,308  | 2,474,244,352  | 63.98%     |
| 2002 | 4,565,626,156   | 14.3%  | 152      | 4,211,592,936  | 2,476,270,849  | 58.80%     |
| 2003 | 5,296,194,308   | 16.0%  | 148      | 4,935,892,774  | 3,647,291,668  | 73.89%     |
| 2004 | 5,843,429,606   | 10.3%  | 125      | 5,560,574,064  | 1,715,301,749  | 30.85%     |
| 2005 | 6,305,176,422   | 7.9%   | 113      | 6,065,178,507  | 2,063,072,529  | 34.02%     |
| 2006 | 6,591,912,516   | 4.5%   | 111      | 6,436,870,073  | 2,147,266,579  | 33.36%     |
| 2007 | 6,453,088,200   | -2.1%  | 111      | 6,568,857,449  | 4,675,914,725  | 71.18%     |
| 2008 | 6,355,980,869   | -1.5%  | 113      | 6,386,251,776  | 3,452,898,028  | 54.07%     |
| 2009 | 6,513,371,686   | 2.5%   | 115      | 6,391,096,439  | 2,209,791,955  | 34.58%     |
| 2010 | 6,758,183,845   | 3.8%   | 114      | 6,612,865,838  | 2,870,059,793  | 43.40%     |
| 2011 | 6,896,796,197   | 2.1%   | 112      | 6,832,454,959  | 2,890,230,414  | 42.30%     |
| 2012 | 7,018,043,553   | 1.8%   | 116      | 6,962,824,501  | 3,076,419,837  | 44.18%     |
| 2013 | 7,033,097,194   | 0.2%   | 117      | 7,038,071,457  | 3,189,727,981  | 45.32%     |
| 2014 | 7,202,319,845   | 2.4%   | 116      | 7,031,937,018  | 3,351,846,286  | 47.67%     |
| 2015 | 7,409,994,305   | 2.9%   | 117      | 7,248,990,918  | 4,230,850,026  | 58.36%     |
| 2016 | 7,645,677,515   | 3.2%   | 107      | 7,475,784,553  | 4,047,329,931  | 54.14%     |
| 2017 | 7,761,932,830   | 1.5%   | 108      | 7,664,490,935  | 15,418,577,650 | 201.17%    |
| 2018 | 8,266,332,994   | 6.5%   | 112      | 7,983,075,132  | 13,577,455,112 | 170.08%    |
| 2019 | 9,004,847,173   | 8.9%   | 117      | 8,631,287,540  | 2,818,562,833  | 32.66%     |



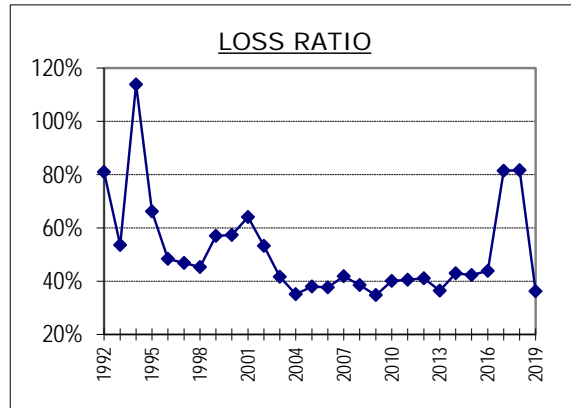
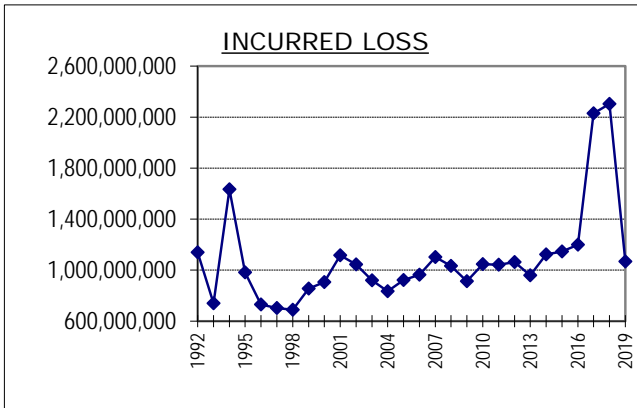
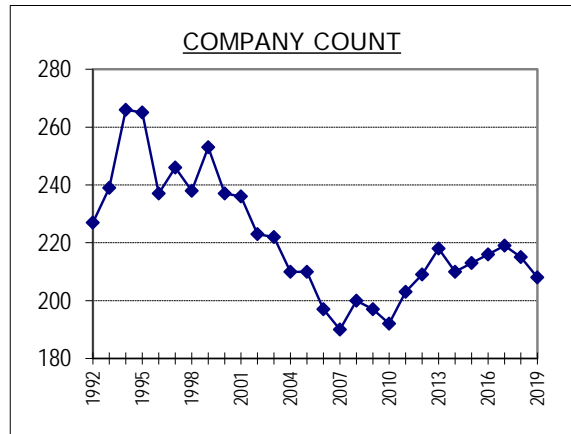
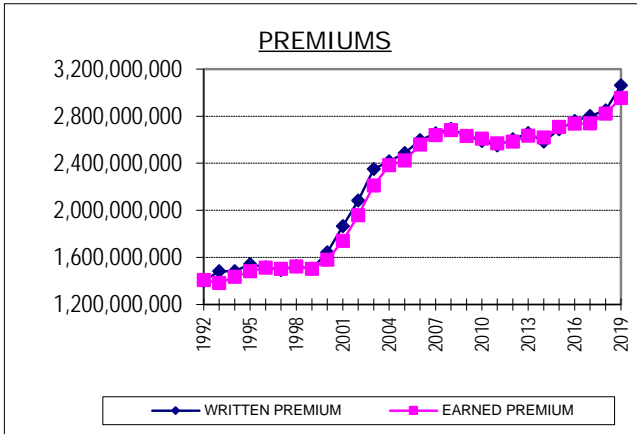
Note: This report includes only California licensed companies with written premium greater than zero.



# 1991-2019 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

## Line of Business: CMP: NON-LIABILITY [05.1]

| YEAR | WRITTEN PREMIUM | % Chg. | Co.Count | EARNED PREMIUM | INCURRED LOSS | LOSS RATIO |
|------|-----------------|--------|----------|----------------|---------------|------------|
| 1991 | n/a             |        | n/a      | n/a            | n/a           | n/a        |
| 1992 | 1,399,097,093   | n/a    | 227      | 1,407,038,547  | 1,138,898,185 | 80.94%     |
| 1993 | 1,481,852,301   | 5.9%   | 239      | 1,381,789,906  | 739,744,249   | 53.54%     |
| 1994 | 1,482,359,574   | 0.0%   | 266      | 1,434,557,028  | 1,633,266,837 | 113.85%    |
| 1995 | 1,542,041,115   | 4.0%   | 265      | 1,483,341,913  | 981,769,303   | 66.19%     |
| 1996 | 1,513,950,958   | -1.8%  | 237      | 1,512,051,666  | 731,645,613   | 48.39%     |
| 1997 | 1,491,709,195   | -1.5%  | 246      | 1,501,416,861  | 702,229,038   | 46.77%     |
| 1998 | 1,525,990,501   | 2.3%   | 238      | 1,522,491,355  | 689,704,986   | 45.30%     |
| 1999 | 1,501,928,803   | -1.6%  | 253      | 1,502,555,441  | 855,791,253   | 56.96%     |
| 2000 | 1,642,391,259   | 9.4%   | 237      | 1,581,084,401  | 905,739,816   | 57.29%     |
| 2001 | 1,865,332,299   | 13.6%  | 236      | 1,740,035,898  | 1,115,276,405 | 64.10%     |
| 2002 | 2,083,146,832   | 11.7%  | 223      | 1,959,251,912  | 1,043,827,539 | 53.28%     |
| 2003 | 2,351,976,240   | 12.9%  | 222      | 2,211,149,180  | 919,261,420   | 41.57%     |
| 2004 | 2,417,183,359   | 2.8%   | 210      | 2,382,358,833  | 835,026,877   | 35.05%     |
| 2005 | 2,486,232,181   | 2.9%   | 210      | 2,424,227,211  | 921,989,603   | 38.03%     |
| 2006 | 2,596,543,557   | 4.4%   | 197      | 2,558,457,099  | 963,326,845   | 37.65%     |
| 2007 | 2,653,876,508   | 2.2%   | 190      | 2,639,002,096  | 1,103,238,957 | 41.81%     |
| 2008 | 2,690,941,918   | 1.4%   | 200      | 2,680,323,113  | 1,033,256,753 | 38.55%     |
| 2009 | 2,633,011,853   | -2.2%  | 197      | 2,632,136,571  | 913,838,359   | 34.72%     |
| 2010 | 2,589,151,345   | -1.7%  | 192      | 2,609,061,771  | 1,046,387,478 | 40.11%     |
| 2011 | 2,552,233,987   | -1.4%  | 203      | 2,568,229,442  | 1,041,303,411 | 40.55%     |
| 2012 | 2,604,412,431   | 2.0%   | 209      | 2,585,010,780  | 1,062,196,783 | 41.09%     |
| 2013 | 2,657,105,085   | 2.0%   | 218      | 2,634,273,414  | 959,640,530   | 36.43%     |
| 2014 | 2,583,300,817   | -2.8%  | 210      | 2,618,592,074  | 1,123,505,263 | 42.90%     |
| 2015 | 2,688,924,131   | 4.1%   | 213      | 2,709,919,379  | 1,145,929,731 | 42.29%     |
| 2016 | 2,759,010,475   | 2.6%   | 216      | 2,735,636,027  | 1,198,343,783 | 43.80%     |
| 2017 | 2,801,647,020   | 1.5%   | 219      | 2,739,089,260  | 2,229,735,229 | 81.40%     |
| 2018 | 2,850,096,005   | 1.7%   | 215      | 2,822,686,282  | 2,303,310,270 | 81.60%     |
| 2019 | 3,062,982,701   | 7.5%   | 208      | 2,954,133,114  | 1,068,448,117 | 36.17%     |

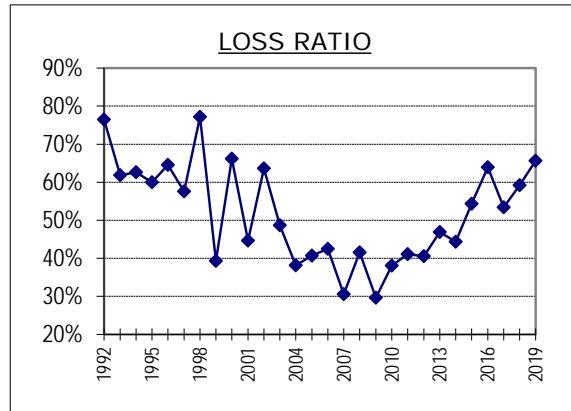
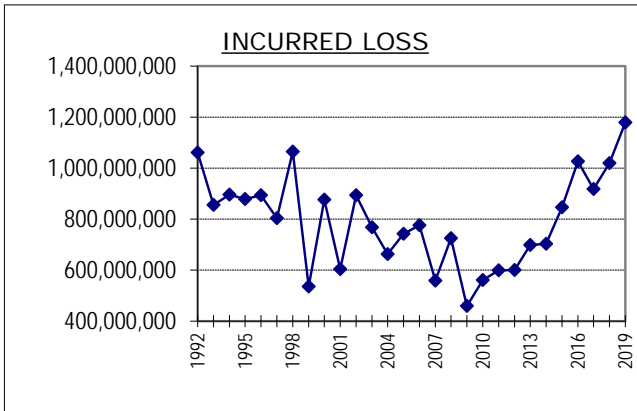
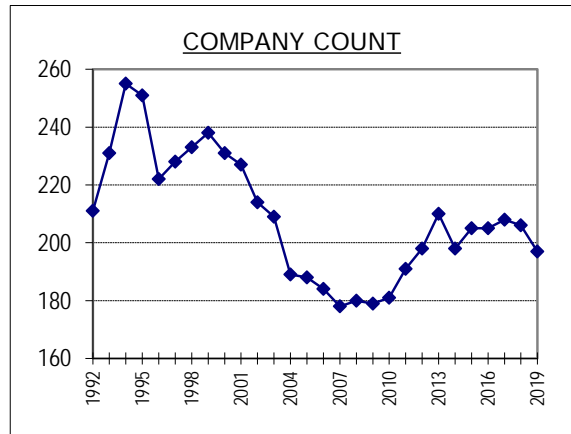
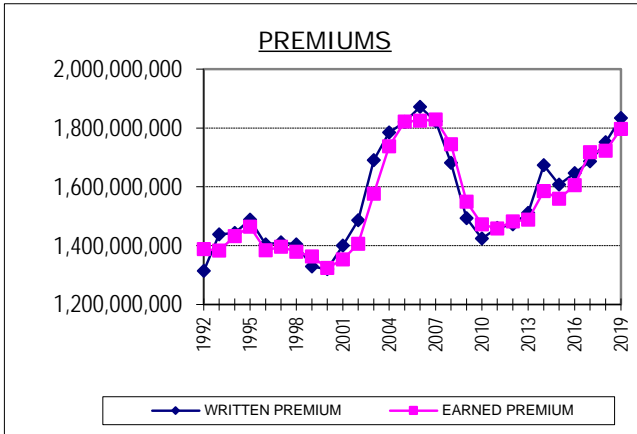


Note: This report includes only California licensed companies with written premium greater than zero.

# 1991-2019 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

## Line of Business: CMP: LIABILITY [05.2]

| YEAR | WRITTEN PREMIUM | % Chg. | Co.Count | EARNED PREMIUM | INCURRED LOSS | LOSS RATIO |
|------|-----------------|--------|----------|----------------|---------------|------------|
| 1991 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 1992 | 1,313,606,574   | n/a    | 211      | 1,388,274,854  | 1,061,653,231 | 76.47%     |
| 1993 | 1,437,969,751   | 9.5%   | 231      | 1,383,075,569  | 855,504,387   | 61.86%     |
| 1994 | 1,443,221,955   | 0.4%   | 255      | 1,431,737,884  | 896,469,381   | 62.61%     |
| 1995 | 1,488,358,847   | 3.1%   | 251      | 1,464,619,109  | 878,972,413   | 60.01%     |
| 1996 | 1,404,607,591   | -5.6%  | 222      | 1,383,848,064  | 893,306,720   | 64.55%     |
| 1997 | 1,411,486,248   | 0.5%   | 228      | 1,396,531,928  | 804,055,496   | 57.58%     |
| 1998 | 1,403,985,856   | -0.5%  | 233      | 1,379,247,307  | 1,064,294,272 | 77.16%     |
| 1999 | 1,329,410,174   | -5.3%  | 238      | 1,363,525,179  | 535,765,699   | 39.29%     |
| 2000 | 1,319,704,258   | -0.7%  | 231      | 1,323,986,601  | 875,934,466   | 66.16%     |
| 2001 | 1,400,325,178   | 6.1%   | 227      | 1,352,685,965  | 603,923,747   | 44.65%     |
| 2002 | 1,486,184,218   | 6.1%   | 214      | 1,405,649,329  | 894,095,436   | 63.61%     |
| 2003 | 1,690,220,948   | 13.7%  | 209      | 1,576,812,920  | 767,939,185   | 48.70%     |
| 2004 | 1,784,084,348   | 5.6%   | 189      | 1,737,716,235  | 663,128,568   | 38.16%     |
| 2005 | 1,820,364,393   | 2.0%   | 188      | 1,821,415,546  | 741,900,635   | 40.73%     |
| 2006 | 1,871,502,963   | 2.8%   | 184      | 1,824,677,936  | 775,666,400   | 42.51%     |
| 2007 | 1,822,149,198   | -2.6%  | 178      | 1,828,583,388  | 558,565,578   | 30.55%     |
| 2008 | 1,681,486,879   | -7.7%  | 180      | 1,744,269,438  | 725,324,357   | 41.58%     |
| 2009 | 1,493,104,718   | -11.2% | 179      | 1,548,892,855  | 458,985,121   | 29.63%     |
| 2010 | 1,423,682,704   | -4.6%  | 181      | 1,472,454,019  | 560,695,581   | 38.08%     |
| 2011 | 1,460,321,534   | 2.6%   | 191      | 1,457,898,768  | 599,501,394   | 41.12%     |
| 2012 | 1,471,756,713   | 0.8%   | 198      | 1,482,437,431  | 600,945,440   | 40.54%     |
| 2013 | 1,511,739,899   | 2.7%   | 210      | 1,488,703,949  | 698,265,786   | 46.90%     |
| 2014 | 1,673,394,462   | 10.7%  | 198      | 1,585,212,455  | 703,632,092   | 44.39%     |
| 2015 | 1,606,945,144   | -4.0%  | 205      | 1,559,481,191  | 846,866,890   | 54.30%     |
| 2016 | 1,646,416,097   | 2.5%   | 205      | 1,605,267,198  | 1,026,790,945 | 63.96%     |
| 2017 | 1,686,412,040   | 2.4%   | 208      | 1,717,564,751  | 917,655,995   | 53.43%     |
| 2018 | 1,751,379,369   | 3.9%   | 206      | 1,722,720,288  | 1,019,707,892 | 59.19%     |
| 2019 | 1,833,409,158   | 4.7%   | 197      | 1,796,848,385  | 1,179,277,995 | 65.63%     |

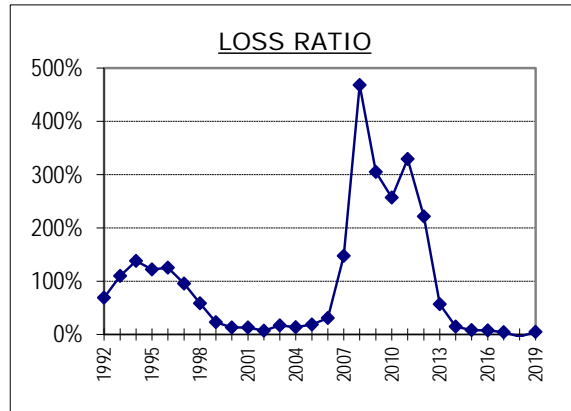
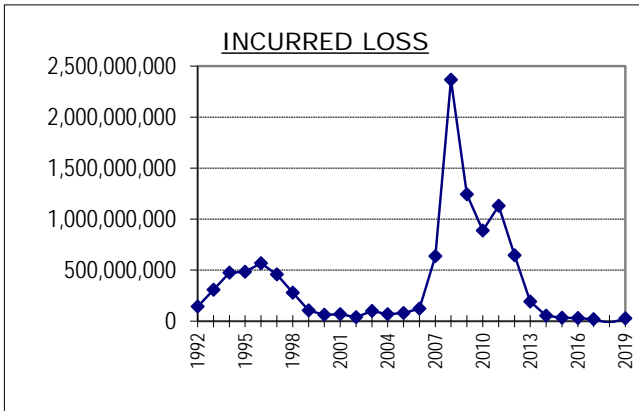
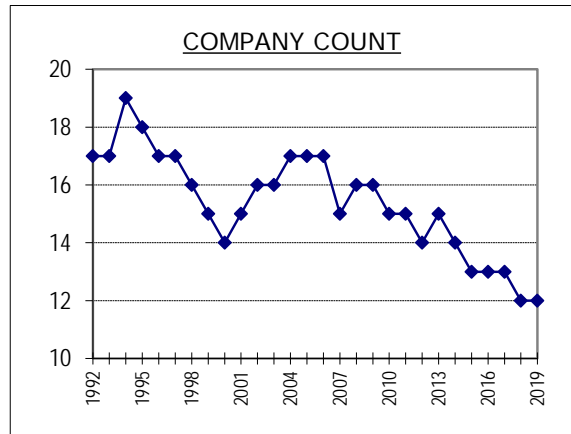
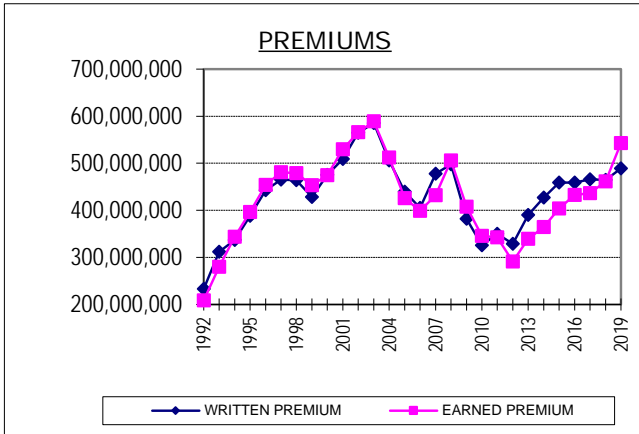


Note: This report includes only California licensed companies with written premium greater than zero.

# 1991-2019 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

## Line of Business: MORTGAGE GUARANTY [06]

| YEAR | WRITTEN PREMIUM | % Chg. | Co.Count | EARNED PREMIUM | INCURRED LOSS | LOSS RATIO |
|------|-----------------|--------|----------|----------------|---------------|------------|
| 1991 | n/a             |        | n/a      | n/a            | n/a           | n/a        |
| 1992 | 233,252,217     | n/a    | 17       | 208,832,395    | 143,930,249   | 68.92%     |
| 1993 | 311,846,920     | 33.7%  | 17       | 280,149,626    | 307,459,725   | 109.75%    |
| 1994 | 336,721,239     | 8.0%   | 19       | 343,761,310    | 474,564,298   | 138.05%    |
| 1995 | 388,403,825     | 15.3%  | 18       | 396,683,081    | 482,995,148   | 121.76%    |
| 1996 | 442,630,852     | 14.0%  | 17       | 454,105,971    | 568,603,621   | 125.21%    |
| 1997 | 465,010,864     | 5.1%   | 17       | 480,931,641    | 457,665,826   | 95.16%     |
| 1998 | 464,291,304     | -0.2%  | 16       | 479,248,102    | 278,696,154   | 58.15%     |
| 1999 | 428,247,914     | -7.8%  | 15       | 453,570,199    | 104,980,109   | 23.15%     |
| 2000 | 475,241,558     | 11.0%  | 14       | 474,363,857    | 62,152,299    | 13.10%     |
| 2001 | 508,808,025     | 7.1%   | 15       | 529,721,454    | 67,824,633    | 12.80%     |
| 2002 | 564,793,942     | 11.0%  | 16       | 565,808,545    | 38,747,767    | 6.85%      |
| 2003 | 585,425,919     | 3.7%   | 16       | 588,849,773    | 98,679,819    | 16.76%     |
| 2004 | 505,750,484     | -13.6% | 17       | 512,372,329    | 69,405,813    | 13.55%     |
| 2005 | 439,788,935     | -13.0% | 17       | 425,957,198    | 80,082,220    | 18.80%     |
| 2006 | 405,386,122     | -7.8%  | 17       | 399,164,527    | 122,029,788   | 30.57%     |
| 2007 | 477,992,892     | 17.9%  | 15       | 431,893,851    | 637,510,219   | 147.61%    |
| 2008 | 497,833,818     | 4.2%   | 16       | 505,612,975    | 2,366,631,067 | 468.07%    |
| 2009 | 381,907,640     | -23.3% | 16       | 407,836,748    | 1,243,047,284 | 304.79%    |
| 2010 | 325,604,536     | -14.7% | 15       | 345,618,988    | 888,224,609   | 257.00%    |
| 2011 | 349,887,136     | 7.5%   | 15       | 342,746,963    | 1,129,439,092 | 329.53%    |
| 2012 | 328,898,236     | -6.0%  | 14       | 291,059,127    | 643,924,341   | 221.23%    |
| 2013 | 390,128,373     | 18.6%  | 15       | 339,691,340    | 193,100,685   | 56.85%     |
| 2014 | 427,044,405     | 9.5%   | 14       | 364,200,050    | 53,436,837    | 14.67%     |
| 2015 | 458,718,567     | 7.4%   | 13       | 403,934,017    | 33,019,618    | 8.17%      |
| 2016 | 459,017,197     | 0.1%   | 13       | 432,649,267    | 31,446,472    | 7.27%      |
| 2017 | 466,077,590     | 1.5%   | 13       | 436,305,553    | 18,009,067    | 4.13%      |
| 2018 | 464,561,035     | -0.3%  | 12       | 461,319,147    | -19,045,787   | -4.13%     |
| 2019 | 489,016,516     | 5.3%   | 12       | 542,992,895    | 26,674,400    | 4.91%      |

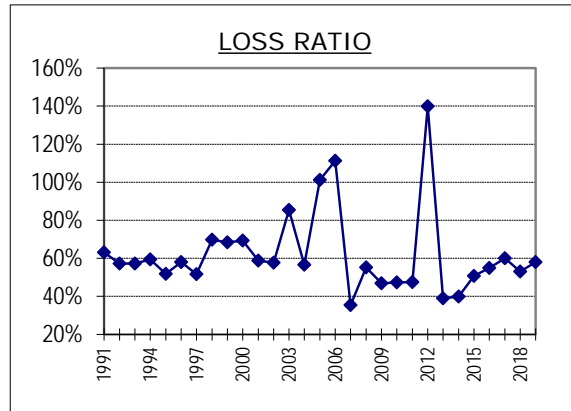
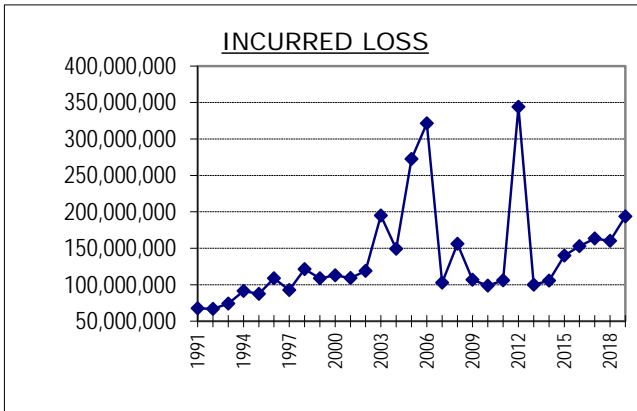
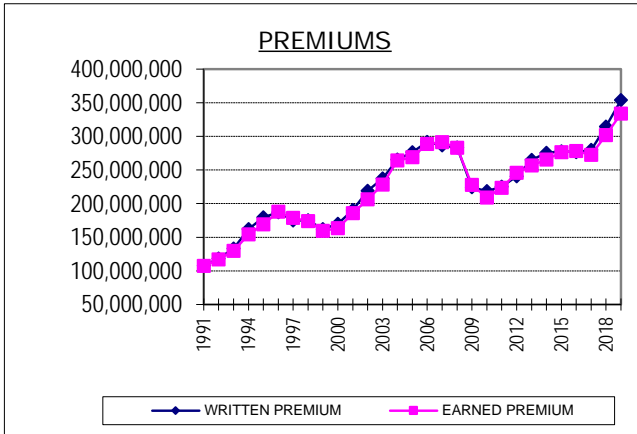


Note: This report includes only California licensed companies with written premium greater than zero.

# 1991-2019 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

## Line of Business: OCEAN MARINE [08]

| YEAR | WRITTEN PREMIUM | % Chg. | Co.Count | EARNED PREMIUM | INCURRED LOSS | LOSS RATIO |
|------|-----------------|--------|----------|----------------|---------------|------------|
| 1991 | 107,722,953     |        | n/a      | 107,190,994    | 67,643,790    | 63.11%     |
| 1992 | 118,089,522     | 9.6%   | 79       | 116,848,811    | 66,897,967    | 57.25%     |
| 1993 | 133,055,429     | 12.7%  | 80       | 129,500,304    | 74,079,559    | 57.20%     |
| 1994 | 162,075,019     | 21.8%  | 98       | 154,028,532    | 91,622,703    | 59.48%     |
| 1995 | 179,628,137     | 10.8%  | 102      | 168,913,870    | 87,480,183    | 51.79%     |
| 1996 | 187,230,090     | 4.2%   | 97       | 187,790,529    | 108,817,853   | 57.95%     |
| 1997 | 174,807,298     | -6.6%  | 101      | 178,915,048    | 92,582,355    | 51.75%     |
| 1998 | 175,044,722     | 0.1%   | 100      | 173,797,357    | 121,190,406   | 69.73%     |
| 1999 | 162,158,038     | -7.4%  | 89       | 159,321,520    | 108,870,966   | 68.33%     |
| 2000 | 169,957,549     | 4.8%   | 77       | 163,240,803    | 113,058,550   | 69.26%     |
| 2001 | 190,554,387     | 12.1%  | 78       | 185,692,823    | 109,212,125   | 58.81%     |
| 2002 | 218,989,754     | 14.9%  | 78       | 206,305,719    | 119,103,371   | 57.73%     |
| 2003 | 237,436,343     | 8.4%   | 75       | 228,414,107    | 195,096,574   | 85.41%     |
| 2004 | 265,657,215     | 11.9%  | 68       | 264,202,583    | 149,417,414   | 56.55%     |
| 2005 | 276,327,638     | 4.0%   | 69       | 269,118,823    | 272,493,618   | 101.25%    |
| 2006 | 291,751,221     | 5.6%   | 70       | 288,789,226    | 321,350,351   | 111.28%    |
| 2007 | 286,626,507     | -1.8%  | 72       | 291,209,222    | 102,935,109   | 35.35%     |
| 2008 | 283,185,009     | -1.2%  | 68       | 282,950,115    | 156,083,495   | 55.16%     |
| 2009 | 224,229,853     | -20.8% | 75       | 227,848,157    | 106,778,919   | 46.86%     |
| 2010 | 218,496,001     | -2.6%  | 73       | 208,732,613    | 98,707,382    | 47.29%     |
| 2011 | 225,092,598     | 3.0%   | 76       | 223,315,025    | 106,198,016   | 47.56%     |
| 2012 | 240,580,687     | 6.9%   | 71       | 245,929,360    | 343,899,340   | 139.84%    |
| 2013 | 265,218,481     | 10.2%  | 76       | 256,475,320    | 100,043,906   | 39.01%     |
| 2014 | 275,319,629     | 3.8%   | 74       | 265,569,334    | 105,792,169   | 39.84%     |
| 2015 | 277,628,158     | 0.8%   | 71       | 276,326,741    | 140,063,012   | 50.69%     |
| 2016 | 276,391,153     | -0.4%  | 72       | 278,183,358    | 152,830,536   | 54.94%     |
| 2017 | 280,032,788     | 1.3%   | 72       | 272,577,966    | 163,454,531   | 59.97%     |
| 2018 | 314,543,950     | 12.3%  | 74       | 301,876,700    | 160,288,859   | 53.10%     |
| 2019 | 353,808,986     | 12.5%  | 70       | 333,642,594    | 193,692,635   | 58.05%     |

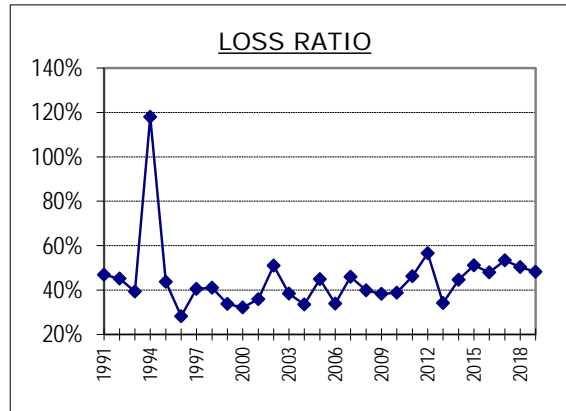
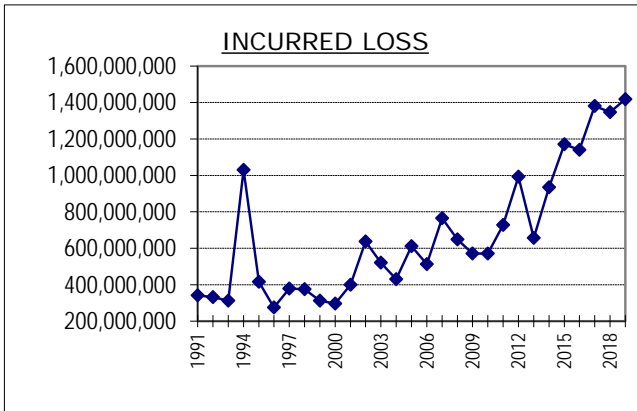
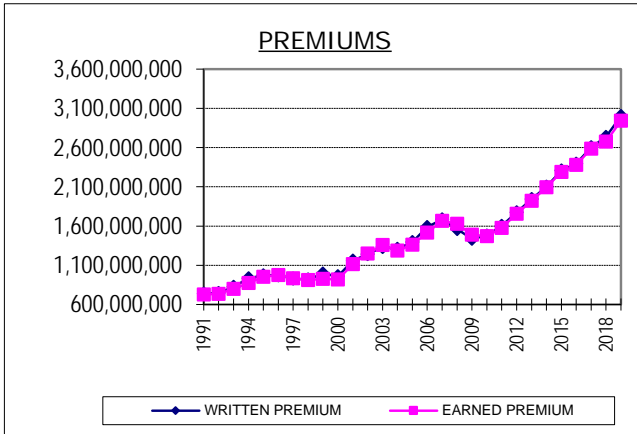


Note: This report includes only California licensed companies with written premium greater than zero.

# 1991-2019 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

## Line of Business: INLAND MARINE [09]

| YEAR | WRITTEN PREMIUM | % Chg. | Co.Count | EARNED PREMIUM | INCURRED LOSS | LOSS RATIO |
|------|-----------------|--------|----------|----------------|---------------|------------|
| 1991 | 737,528,056     |        | 319      | 728,222,452    | 341,109,293   | 46.84%     |
| 1992 | 747,797,258     | 1.4%   | 313      | 736,010,644    | 332,370,676   | 45.16%     |
| 1993 | 823,191,818     | 10.1%  | 310      | 797,317,855    | 313,007,815   | 39.26%     |
| 1994 | 933,492,565     | 13.4%  | 366      | 872,944,053    | 1,030,160,078 | 118.01%    |
| 1995 | 972,834,100     | 4.2%   | 354      | 952,245,137    | 416,158,095   | 43.70%     |
| 1996 | 971,937,118     | -0.1%  | 305      | 974,007,391    | 275,004,488   | 28.23%     |
| 1997 | 931,329,300     | -4.2%  | 301      | 934,722,202    | 378,403,007   | 40.48%     |
| 1998 | 918,155,556     | -1.4%  | 295      | 912,889,719    | 375,055,380   | 41.08%     |
| 1999 | 992,067,178     | 8.1%   | 302      | 925,887,468    | 312,175,631   | 33.72%     |
| 2000 | 958,935,926     | -3.3%  | 297      | 920,062,875    | 295,771,307   | 32.15%     |
| 2001 | 1,160,180,496   | 21.0%  | 311      | 1,114,463,502  | 400,492,510   | 35.94%     |
| 2002 | 1,240,125,336   | 6.9%   | 295      | 1,249,328,386  | 637,496,130   | 51.03%     |
| 2003 | 1,333,179,167   | 7.5%   | 285      | 1,358,194,835  | 521,254,862   | 38.38%     |
| 2004 | 1,309,070,663   | -1.8%  | 285      | 1,288,085,426  | 430,609,968   | 33.43%     |
| 2005 | 1,394,632,693   | 6.5%   | 270      | 1,361,188,089  | 610,843,609   | 44.88%     |
| 2006 | 1,586,497,359   | 13.8%  | 263      | 1,514,521,736  | 513,337,799   | 33.89%     |
| 2007 | 1,685,712,491   | 6.3%   | 262      | 1,667,645,399  | 765,570,005   | 45.91%     |
| 2008 | 1,561,172,928   | -7.4%  | 275      | 1,627,041,882  | 647,912,870   | 39.82%     |
| 2009 | 1,438,036,611   | -7.9%  | 279      | 1,490,484,264  | 571,181,494   | 38.32%     |
| 2010 | 1,477,170,535   | 2.7%   | 282      | 1,471,513,315  | 570,530,540   | 38.77%     |
| 2011 | 1,601,424,630   | 8.4%   | 283      | 1,576,748,348  | 727,869,428   | 46.16%     |
| 2012 | 1,775,763,145   | 10.9%  | 283      | 1,755,312,479  | 993,807,117   | 56.62%     |
| 2013 | 1,944,539,539   | 9.5%   | 298      | 1,922,441,304  | 657,416,100   | 34.20%     |
| 2014 | 2,102,996,231   | 8.1%   | 296      | 2,095,134,747  | 934,702,007   | 44.61%     |
| 2015 | 2,308,521,171   | 9.8%   | 284      | 2,289,259,281  | 1,171,259,034 | 51.16%     |
| 2016 | 2,392,612,969   | 3.6%   | 290      | 2,379,182,971  | 1,140,261,362 | 47.93%     |
| 2017 | 2,605,843,437   | 8.9%   | 284      | 2,586,343,682  | 1,381,494,250 | 53.41%     |
| 2018 | 2,734,448,881   | 4.9%   | 286      | 2,676,262,583  | 1,346,787,942 | 50.32%     |
| 2019 | 3,002,379,927   | 9.8%   | 281      | 2,940,538,817  | 1,418,114,167 | 48.23%     |

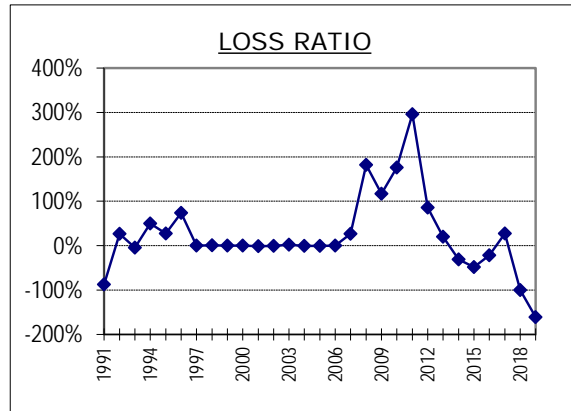
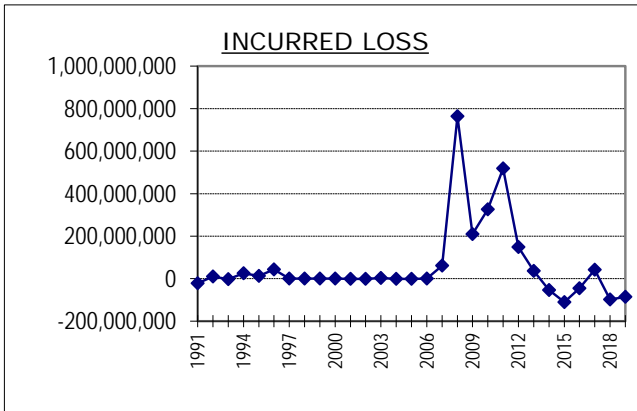
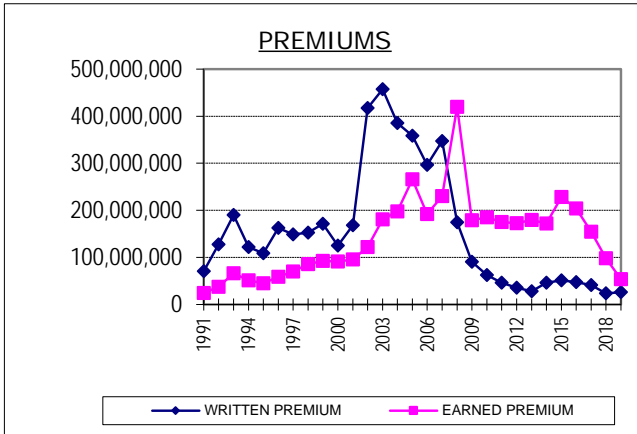


Note: This report includes only California licensed companies with written premium greater than zero.

# 1991-2019 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

## Line of Business: FINANCIAL GUARANTY [10]

| <u>YEAR</u> | <u>WRITTEN PREMIUM</u> | <u>% Chg.</u> | <u>Co.Count</u> | <u>EARNED PREMIUM</u> | <u>INCURRED LOSS</u> | <u>LOSS RATIO</u> |
|-------------|------------------------|---------------|-----------------|-----------------------|----------------------|-------------------|
| 1991        | 70,699,864             |               | 18              | 24,648,562            | -21,514,597          | -87.29%           |
| 1992        | 127,560,570            | 80.4%         | 15              | 37,647,506            | 10,028,668           | 26.64%            |
| 1993        | 190,022,534            | 49.0%         | 19              | 65,998,420            | -2,871,711           | -4.35%            |
| 1994        | 121,982,832            | -35.8%        | 15              | 51,236,348            | 25,615,945           | 50.00%            |
| 1995        | 108,998,001            | -10.6%        | 14              | 44,775,685            | 12,119,985           | 27.07%            |
| 1996        | 162,559,833            | 49.1%         | 12              | 58,622,741            | 43,182,665           | 73.66%            |
| 1997        | 148,562,473            | -8.6%         | 7               | 69,909,730            | 77,091               | 0.11%             |
| 1998        | 152,810,379            | 2.9%          | 10              | 85,705,501            | 449,645              | 0.52%             |
| 1999        | 171,370,754            | 12.1%         | 11              | 92,540,873            | -51,750              | -0.06%            |
| 2000        | 125,216,135            | -26.9%        | 10              | 91,057,413            | 1,169                | 0.00%             |
| 2001        | 168,118,672            | 34.3%         | 6               | 95,857,037            | -1,135,643           | -1.18%            |
| 2002        | 417,535,767            | 148.4%        | 8               | 121,660,455           | -582,103             | -0.48%            |
| 2003        | 457,234,715            | 9.5%          | 8               | 180,776,297           | 3,232,914            | 1.79%             |
| 2004        | 385,466,933            | -15.7%        | 9               | 197,599,940           | -1,724,442           | -0.87%            |
| 2005        | 358,696,841            | -6.9%         | 9               | 265,849,089           | -1,405,016           | -0.53%            |
| 2006        | 296,414,143            | -17.4%        | 10              | 192,300,942           | -368,362             | -0.19%            |
| 2007        | 347,387,829            | 17.2%         | 10              | 230,056,082           | 61,686,473           | 26.81%            |
| 2008        | 174,328,032            | -49.8%        | 9               | 419,700,456           | 763,493,173          | 181.91%           |
| 2009        | 90,900,910             | -47.9%        | 8               | 178,862,897           | 209,059,979          | 116.88%           |
| 2010        | 62,446,084             | -31.3%        | 7               | 185,082,234           | 325,447,647          | 175.84%           |
| 2011        | 46,000,287             | -26.3%        | 7               | 175,063,076           | 518,476,359          | 296.17%           |
| 2012        | 35,516,457             | -22.8%        | 6               | 172,668,890           | 148,398,143          | 85.94%            |
| 2013        | 28,090,102             | -20.9%        | 8               | 179,578,140           | 35,736,116           | 19.90%            |
| 2014        | 45,972,800             | 63.7%         | 10              | 171,894,160           | -53,107,080          | -30.90%           |
| 2015        | 51,102,241             | 11.2%         | 10              | 228,069,003           | -110,211,042         | -48.32%           |
| 2016        | 47,698,715             | -6.7%         | 9               | 203,727,931           | -44,841,724          | -22.01%           |
| 2017        | 41,543,928             | -12.9%        | 9               | 154,557,684           | 42,212,553           | 27.31%            |
| 2018        | 23,439,858             | -43.6%        | 7               | 98,379,568            | -98,214,047          | -99.83%           |
| 2019        | 26,502,828             | 13.1%         | 7               | 53,538,892            | -86,124,252          | -160.86%          |

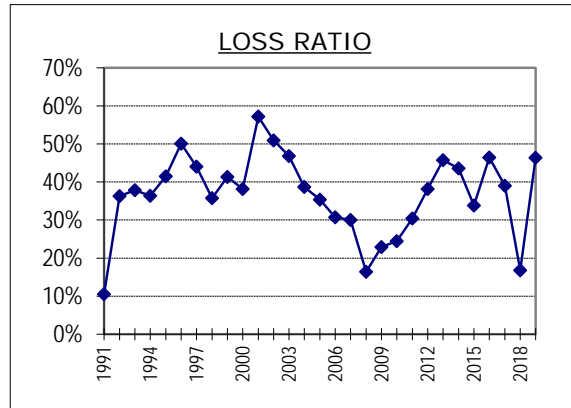
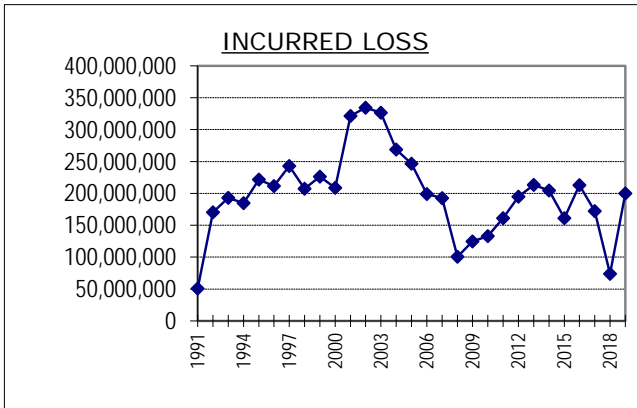
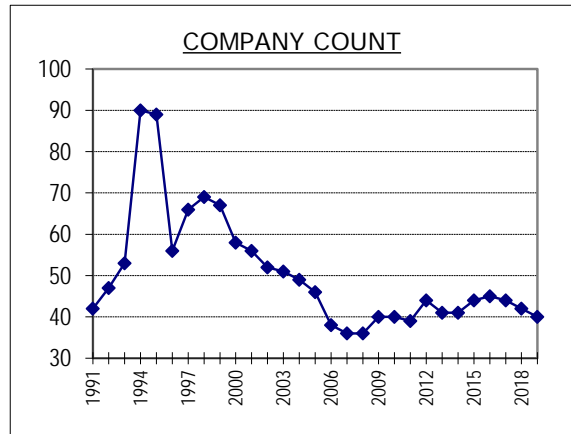
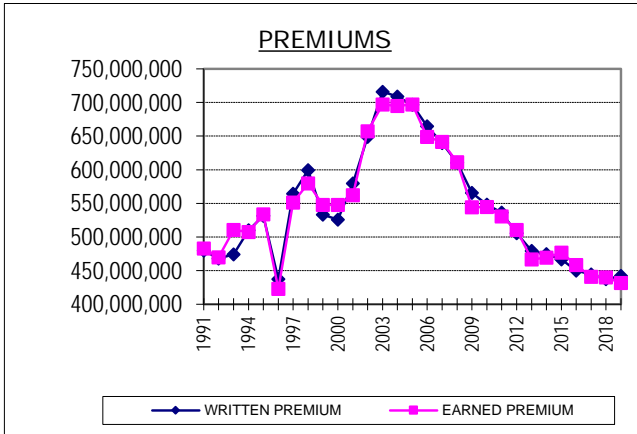


Note: This report includes only California licensed companies with written premium greater than zero.

# 1991-2019 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

## Line of Business: MEDICAL PROF. LIAB. [11]

| <u>YEAR</u> | <u>WRITTEN PREMIUM</u> | <u>% Chg.</u> | <u>Co.Count</u> | <u>EARNED PREMIUM</u> | <u>INCURRED LOSS</u> | <u>LOSS RATIO</u> |
|-------------|------------------------|---------------|-----------------|-----------------------|----------------------|-------------------|
| 1991        | 479,663,284            |               | 42              | 483,083,221           | 50,777,603           | 10.51%            |
| 1992        | 468,231,310            | -2.4%         | 47              | 469,861,987           | 170,424,895          | 36.27%            |
| 1993        | 474,101,262            | 1.3%          | 53              | 510,339,210           | 193,177,205          | 37.85%            |
| 1994        | 510,239,908            | 7.6%          | 90              | 507,567,628           | 184,672,843          | 36.38%            |
| 1995        | 531,375,570            | 4.1%          | 89              | 533,929,446           | 221,664,167          | 41.52%            |
| 1996        | 437,474,242            | -17.7%        | 56              | 422,718,481           | 211,688,829          | 50.08%            |
| 1997        | 564,351,627            | 29.0%         | 66              | 551,318,918           | 242,817,287          | 44.04%            |
| 1998        | 599,260,197            | 6.2%          | 69              | 579,762,444           | 207,169,202          | 35.73%            |
| 1999        | 533,411,144            | -11.0%        | 67              | 547,677,842           | 226,422,741          | 41.34%            |
| 2000        | 526,016,546            | -1.4%         | 58              | 547,757,297           | 208,893,535          | 38.14%            |
| 2001        | 579,626,699            | 10.2%         | 56              | 562,199,882           | 321,427,533          | 57.17%            |
| 2002        | 649,019,958            | 12.0%         | 52              | 657,029,612           | 334,545,327          | 50.92%            |
| 2003        | 716,109,806            | 10.3%         | 51              | 697,072,664           | 326,628,942          | 46.86%            |
| 2004        | 708,973,375            | -1.0%         | 49              | 694,789,507           | 268,810,711          | 38.69%            |
| 2005        | 696,532,534            | -1.8%         | 46              | 697,186,167           | 246,400,108          | 35.34%            |
| 2006        | 664,637,166            | -4.6%         | 38              | 648,877,456           | 199,268,300          | 30.71%            |
| 2007        | 639,699,856            | -3.8%         | 36              | 641,288,249           | 192,509,258          | 30.02%            |
| 2008        | 610,446,385            | -4.6%         | 36              | 611,448,969           | 100,485,324          | 16.43%            |
| 2009        | 565,612,534            | -7.3%         | 40              | 544,200,009           | 124,715,998          | 22.92%            |
| 2010        | 548,003,891            | -3.1%         | 40              | 544,608,949           | 133,050,164          | 24.43%            |
| 2011        | 536,383,065            | -2.1%         | 39              | 530,638,970           | 161,256,107          | 30.39%            |
| 2012        | 505,680,260            | -5.7%         | 44              | 510,682,573           | 194,917,110          | 38.17%            |
| 2013        | 479,434,263            | -5.2%         | 41              | 466,695,231           | 213,487,537          | 45.74%            |
| 2014        | 474,616,083            | -1.0%         | 41              | 469,384,423           | 204,582,446          | 43.59%            |
| 2015        | 466,715,656            | -1.7%         | 44              | 476,851,578           | 161,115,611          | 33.79%            |
| 2016        | 450,121,156            | -3.6%         | 45              | 458,586,473           | 213,106,431          | 46.47%            |
| 2017        | 444,168,541            | -1.3%         | 44              | 440,944,860           | 172,044,301          | 39.02%            |
| 2018        | 437,161,169            | -1.6%         | 42              | 439,935,999           | 73,994,872           | 16.82%            |
| 2019        | 442,189,095            | 1.2%          | 40              | 431,462,992           | 200,176,560          | 46.39%            |



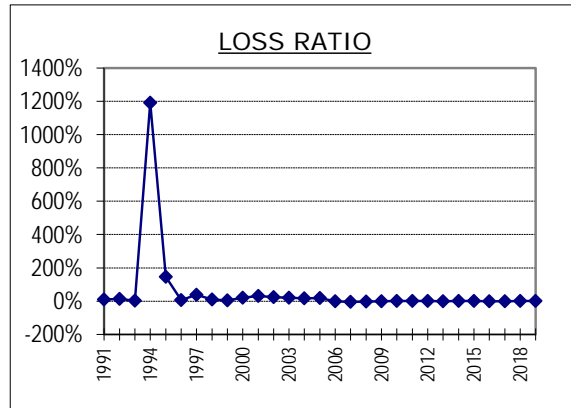
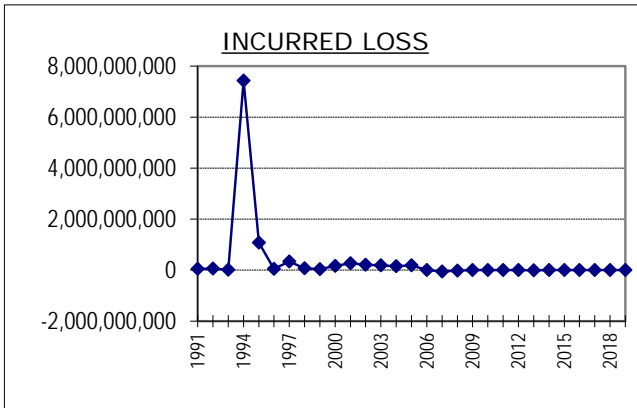
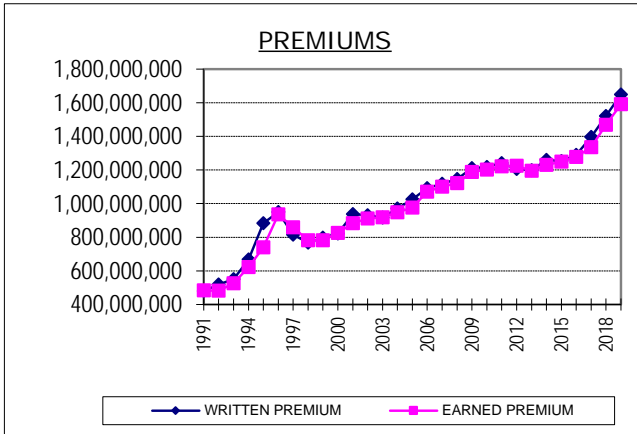
Note: This report includes only California licensed companies with written premium greater than zero.



# 1991-2019 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

## Line of Business: EARTHQUAKE [12]

| YEAR | WRITTEN PREMIUM | % Chg. | Co.Count | EARNED PREMIUM | INCURRED LOSS | LOSS RATIO |
|------|-----------------|--------|----------|----------------|---------------|------------|
| 1991 | 479,663,284     |        | 226      | 483,083,221    | 50,777,603    | 10.51%     |
| 1992 | 518,571,831     | 8.1%   | 220      | 481,401,801    | 61,514,432    | 12.78%     |
| 1993 | 549,712,468     | 6.0%   | 214      | 526,538,095    | 14,327,587    | 2.72%      |
| 1994 | 668,045,939     | 21.5%  | 222      | 622,870,915    | 7,424,935,087 | 1192.05%   |
| 1995 | 882,989,220     | 32.2%  | 229      | 740,270,005    | 1,082,188,518 | 146.19%    |
| 1996 | 950,812,762     | 7.7%   | 208      | 935,686,727    | 54,461,174    | 5.82%      |
| 1997 | 814,412,866     | -14.3% | 213      | 859,299,731    | 333,734,451   | 38.84%     |
| 1998 | 768,439,425     | -5.6%  | 180      | 782,596,613    | 76,629,132    | 9.79%      |
| 1999 | 798,377,077     | 3.9%   | 171      | 781,016,231    | 37,321,548    | 4.78%      |
| 2000 | 822,151,419     | 3.0%   | 164      | 826,194,330    | 171,261,981   | 20.73%     |
| 2001 | 937,640,473     | 14.0%  | 167      | 883,638,806    | 270,521,983   | 30.61%     |
| 2002 | 930,528,526     | -0.8%  | 161      | 912,234,065    | 216,667,259   | 23.75%     |
| 2003 | 916,863,965     | -1.5%  | 166      | 917,805,658    | 185,391,016   | 20.20%     |
| 2004 | 970,826,379     | 5.9%   | 150      | 948,342,277    | 158,237,403   | 16.69%     |
| 2005 | 1,024,822,221   | 5.6%   | 146      | 976,098,590    | 183,859,230   | 18.84%     |
| 2006 | 1,092,064,295   | 6.6%   | 143      | 1,071,352,628  | -103,396      | -0.01%     |
| 2007 | 1,117,559,848   | 2.3%   | 139      | 1,100,683,902  | -51,727,307   | -4.70%     |
| 2008 | 1,146,181,196   | 2.6%   | 141      | 1,120,923,158  | -22,306,204   | -1.99%     |
| 2009 | 1,210,118,872   | 5.6%   | 146      | 1,188,182,122  | -951,792      | -0.08%     |
| 2010 | 1,217,497,625   | 0.6%   | 144      | 1,202,169,626  | 2,609,828     | 0.22%      |
| 2011 | 1,240,186,674   | 1.9%   | 148      | 1,221,540,837  | 2,984,214     | 0.24%      |
| 2012 | 1,205,043,657   | -2.8%  | 155      | 1,224,549,347  | 4,558,867     | 0.37%      |
| 2013 | 1,198,409,274   | -0.6%  | 150      | 1,194,497,651  | -6,830,817    | -0.57%     |
| 2014 | 1,259,163,352   | 5.1%   | 150      | 1,229,480,403  | 8,693,706     | 0.71%      |
| 2015 | 1,253,019,330   | -0.5%  | 142      | 1,248,720,700  | 7,094,561     | 0.57%      |
| 2016 | 1,290,175,933   | 3.0%   | 146      | 1,277,960,523  | 119,112       | 0.01%      |
| 2017 | 1,396,373,365   | 8.2%   | 145      | 1,334,711,308  | -89,343       | -0.01%     |
| 2018 | 1,520,916,327   | 8.9%   | 150      | 1,468,171,552  | 6,287,554     | 0.43%      |
| 2019 | 1,649,410,966   | 8.4%   | 145      | 1,590,545,137  | 9,269,819     | 0.58%      |



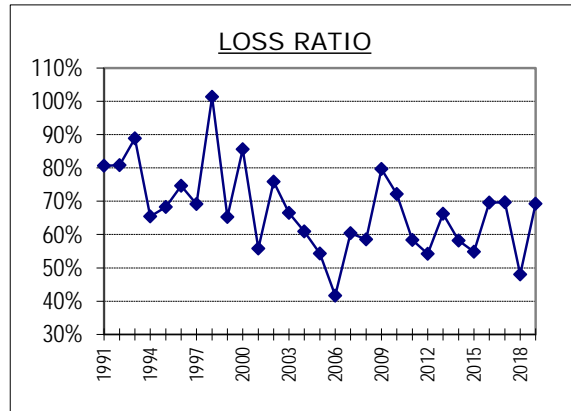
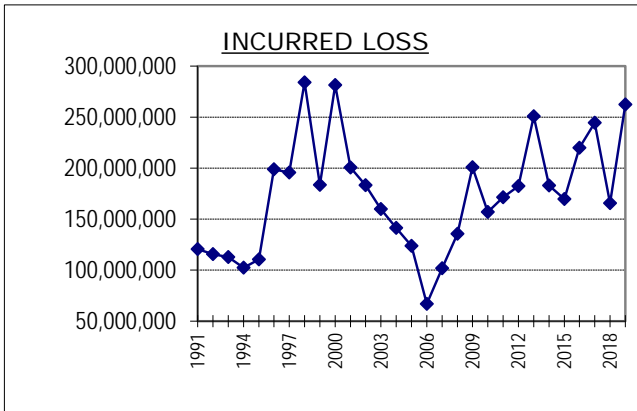
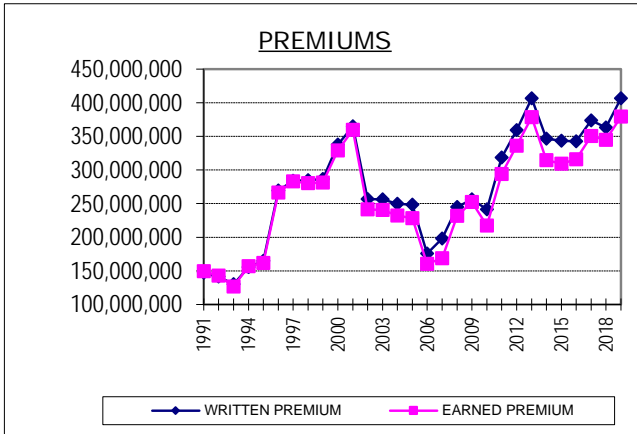
Note: This report includes only California licensed companies with written premium greater than zero.



# 1991-2019 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

## Line of Business: GROUP A & H [13]

| YEAR | WRITTEN PREMIUM | % Chg. | Co.Count | EARNED PREMIUM | INCURRED LOSS | LOSS RATIO |
|------|-----------------|--------|----------|----------------|---------------|------------|
| 1991 | 147,063,066     |        | n/a      | 149,462,880    | 120,529,075   | 80.64%     |
| 1992 | 141,629,292     | -3.7%  | 44       | 142,992,670    | 115,557,138   | 80.81%     |
| 1993 | 130,053,417     | -8.2%  | 43       | 126,871,321    | 112,803,878   | 88.91%     |
| 1994 | 155,449,902     | 19.5%  | 43       | 156,744,826    | 102,553,855   | 65.43%     |
| 1995 | 164,830,794     | 6.0%   | 49       | 161,680,743    | 110,419,156   | 68.29%     |
| 1996 | 269,305,312     | 63.4%  | 46       | 266,179,972    | 198,728,166   | 74.66%     |
| 1997 | 283,913,175     | 5.4%   | 53       | 283,009,780    | 195,698,189   | 69.15%     |
| 1998 | 284,803,004     | 0.3%   | 50       | 280,457,032    | 284,129,235   | 101.31%    |
| 1999 | 286,422,335     | 0.6%   | 55       | 281,316,072    | 183,582,650   | 65.26%     |
| 2000 | 337,608,875     | 17.9%  | 50       | 328,873,475    | 281,526,254   | 85.60%     |
| 2001 | 365,138,430     | 8.2%   | 50       | 359,759,715    | 200,636,948   | 55.77%     |
| 2002 | 256,634,021     | -29.7% | 46       | 241,497,933    | 183,173,380   | 75.85%     |
| 2003 | 256,522,837     | 0.0%   | 43       | 240,377,854    | 159,934,886   | 66.53%     |
| 2004 | 249,786,596     | -2.6%  | 45       | 232,176,026    | 141,357,928   | 60.88%     |
| 2005 | 248,371,899     | -0.6%  | 37       | 228,157,154    | 123,865,216   | 54.29%     |
| 2006 | 175,949,777     | -29.2% | 37       | 160,594,828    | 66,944,983    | 41.69%     |
| 2007 | 198,284,651     | 12.7%  | 38       | 168,508,494    | 101,725,902   | 60.37%     |
| 2008 | 244,950,468     | 23.5%  | 36       | 231,746,339    | 135,593,230   | 58.51%     |
| 2009 | 256,144,990     | 4.6%   | 37       | 252,261,645    | 200,945,794   | 79.66%     |
| 2010 | 241,585,282     | -5.7%  | 38       | 217,494,040    | 156,885,808   | 72.13%     |
| 2011 | 318,465,714     | 31.8%  | 38       | 293,967,810    | 171,459,797   | 58.33%     |
| 2012 | 359,392,825     | 12.9%  | 39       | 336,185,064    | 182,329,213   | 54.23%     |
| 2013 | 406,640,775     | 13.1%  | 38       | 378,660,306    | 250,693,573   | 66.21%     |
| 2014 | 346,714,343     | -14.7% | 32       | 314,456,713    | 182,885,802   | 58.16%     |
| 2015 | 343,355,100     | -1.0%  | 35       | 309,424,797    | 169,558,888   | 54.80%     |
| 2016 | 342,771,501     | -0.2%  | 33       | 315,843,552    | 219,807,404   | 69.59%     |
| 2017 | 373,664,553     | 9.0%   | 41       | 350,636,165    | 244,377,283   | 69.70%     |
| 2018 | 363,257,436     | -2.8%  | 42       | 344,776,877    | 165,636,607   | 48.04%     |
| 2019 | 406,652,766     | 11.9%  | 44       | 379,293,343    | 262,469,298   | 69.20%     |

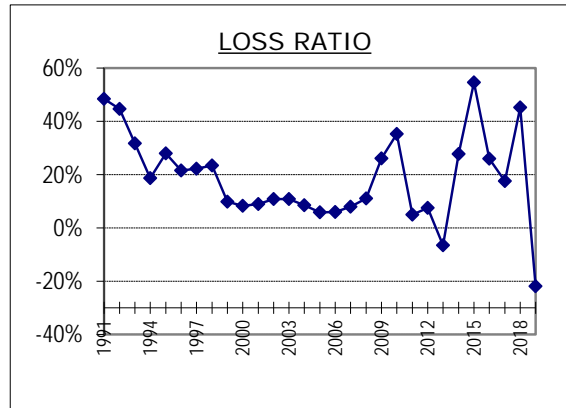
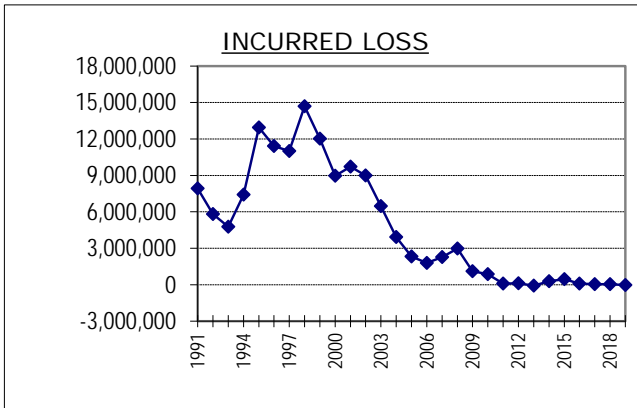
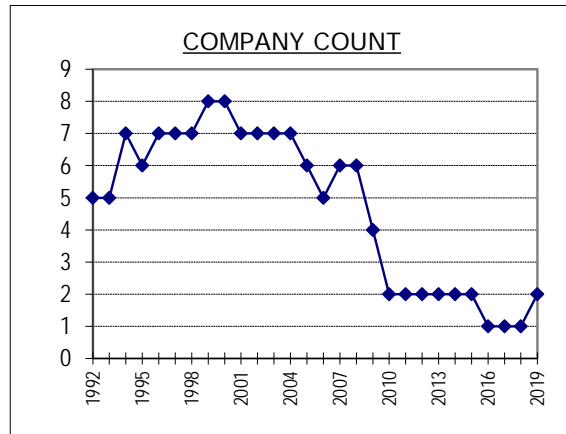
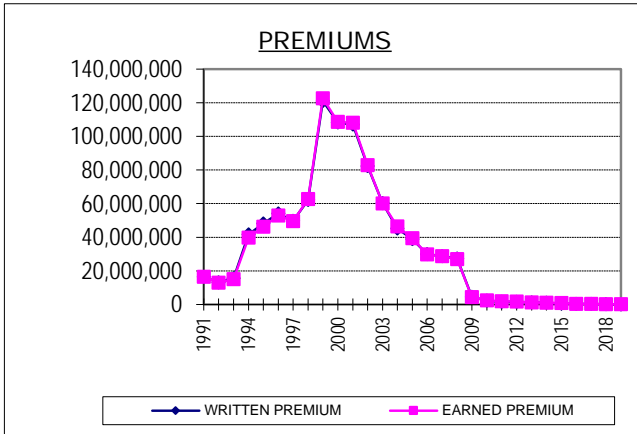


Note: This report includes only California licensed companies with written premium greater than zero.

# 1991-2019 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

## Line of Business: CREDIT A & H [14]

| YEAR | WRITTEN PREMIUM | % Chg. | Co.Count | EARNED PREMIUM | INCURRED LOSS | LOSS RATIO |
|------|-----------------|--------|----------|----------------|---------------|------------|
| 1991 | 16,375,025      |        | n/a      | 16,373,281     | 7,935,654     | 48.47%     |
| 1992 | 13,047,681      | -20.3% | 5        | 13,032,103     | 5,823,203     | 44.68%     |
| 1993 | 15,573,094      | 19.4%  | 5        | 15,106,765     | 4,785,155     | 31.68%     |
| 1994 | 41,744,699      | 168.1% | 7        | 39,701,796     | 7,412,847     | 18.67%     |
| 1995 | 48,184,720      | 15.4%  | 6        | 46,281,996     | 12,939,672    | 27.96%     |
| 1996 | 54,134,814      | 12.3%  | 7        | 52,950,054     | 11,415,748    | 21.56%     |
| 1997 | 49,749,691      | -8.1%  | 7        | 49,483,117     | 10,995,780    | 22.22%     |
| 1998 | 62,214,254      | 25.1%  | 7        | 62,752,449     | 14,693,473    | 23.41%     |
| 1999 | 121,081,906     | 94.6%  | 8        | 122,687,350    | 12,032,631    | 9.81%      |
| 2000 | 108,172,992     | -10.7% | 8        | 108,598,177    | 8,965,428     | 8.26%      |
| 2001 | 107,007,851     | -1.1%  | 7        | 108,030,785    | 9,713,322     | 8.99%      |
| 2002 | 82,236,726      | -23.1% | 7        | 82,821,357     | 8,985,713     | 10.85%     |
| 2003 | 60,305,353      | -26.7% | 7        | 60,160,340     | 6,477,257     | 10.77%     |
| 2004 | 45,111,417      | -25.2% | 7        | 46,362,619     | 3,931,059     | 8.48%      |
| 2005 | 38,883,970      | -13.8% | 6        | 39,480,884     | 2,325,250     | 5.89%      |
| 2006 | 29,897,398      | -23.1% | 5        | 29,837,180     | 1,790,157     | 6.00%      |
| 2007 | 28,680,985      | -4.1%  | 6        | 28,649,401     | 2,277,246     | 7.95%      |
| 2008 | 27,265,631      | -4.9%  | 6        | 26,978,439     | 2,983,346     | 11.06%     |
| 2009 | 4,541,957       | -83.3% | 4        | 4,287,441      | 1,119,261     | 26.11%     |
| 2010 | 2,262,074       | -50.2% | 2        | 2,466,174      | 870,668       | 35.30%     |
| 2011 | 1,638,473       | -27.6% | 2        | 1,925,048      | 95,518        | 4.96%      |
| 2012 | 1,643,178       | 0.3%   | 2        | 1,695,826      | 126,743       | 7.47%      |
| 2013 | 1,238,389       | -24.6% | 2        | 1,169,893      | -77,104       | -6.59%     |
| 2014 | 1,119,290       | -9.6%  | 2        | 1,050,039      | 291,523       | 27.76%     |
| 2015 | 480,212         | -57.1% | 2        | 836,178        | 456,401       | 54.58%     |
| 2016 | 335,889         | -30.1% | 1        | 335,889        | 87,315        | 26.00%     |
| 2017 | 291,853         | -13.1% | 1        | 291,853        | 51,246        | 17.56%     |
| 2018 | 123,417         | -57.7% | 1        | 123,417        | 55,826        | 45.23%     |
| 2019 | 28,111          | -77.2% | 2        | 108,417        | -23,748       | -21.90%    |

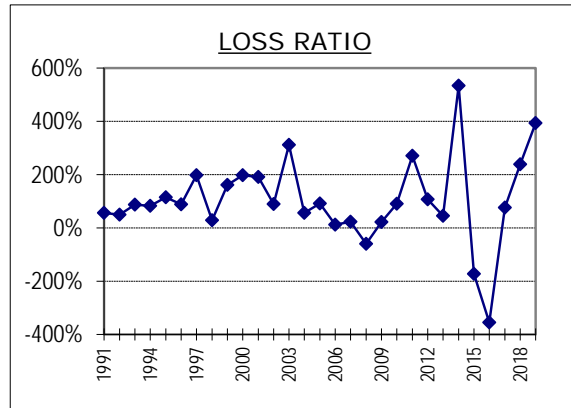
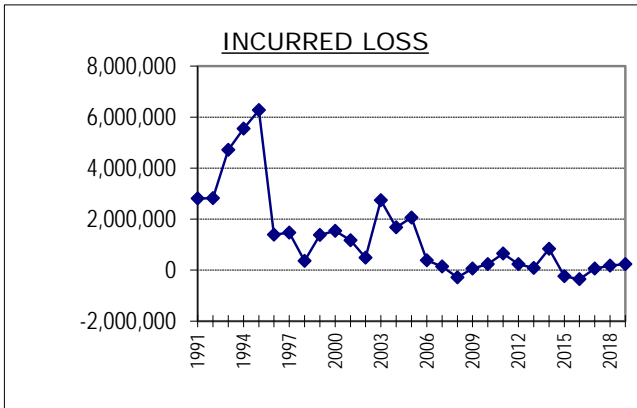
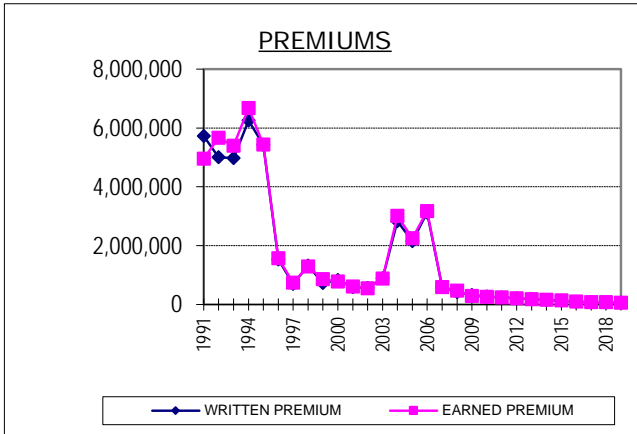


Note: This report includes only California licensed companies with written premium greater than zero.

# 1991-2019 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

## Line of Business: COLLECTIVELY RENEWABLE A & H [15.1]

| YEAR | WRITTEN PREMIUM | % Chg. | Co.Count | EARNED PREMIUM | INCURRED LOSS | LOSS RATIO |
|------|-----------------|--------|----------|----------------|---------------|------------|
| 1991 | 5,729,071       |        | n/a      | 4,959,100      | 2,815,033     | 56.76%     |
| 1992 | 5,001,683       | -12.7% | 10       | 5,660,773      | 2,827,243     | 49.94%     |
| 1993 | 4,970,336       | -0.6%  | 10       | 5,391,022      | 4,719,281     | 87.54%     |
| 1994 | 6,251,951       | 25.8%  | 9        | 6,676,395      | 5,544,832     | 83.05%     |
| 1995 | 5,425,174       | -13.2% | 9        | 5,436,726      | 6,269,265     | 115.31%    |
| 1996 | 1,529,319       | -71.8% | 6        | 1,568,651      | 1,386,114     | 88.36%     |
| 1997 | 697,762         | -54.4% | 5        | 744,327        | 1,471,569     | 197.70%    |
| 1998 | 1,323,742       | 89.7%  | 5        | 1,288,976      | 361,593       | 28.05%     |
| 1999 | 732,150         | -44.7% | 4        | 856,336        | 1,377,315     | 160.84%    |
| 2000 | 828,703         | 13.2%  | 4        | 776,976        | 1,539,993     | 198.20%    |
| 2001 | 586,325         | -29.2% | 5        | 609,735        | 1,164,871     | 191.05%    |
| 2002 | 560,981         | -4.3%  | 5        | 553,546        | 492,160       | 88.91%     |
| 2003 | 894,399         | 59.4%  | 4        | 879,142        | 2,741,114     | 311.79%    |
| 2004 | 2,833,716       | 216.8% | 5        | 3,008,076      | 1,682,080     | 55.92%     |
| 2005 | 2,150,591       | -24.1% | 6        | 2,254,904      | 2,060,800     | 91.39%     |
| 2006 | 3,124,580       | 45.3%  | 5        | 3,168,332      | 386,102       | 12.19%     |
| 2007 | 596,808         | -80.9% | 5        | 594,033        | 138,737       | 23.36%     |
| 2008 | 420,783         | -29.5% | 4        | 473,484        | -282,530      | -59.67%    |
| 2009 | 320,182         | -23.9% | 5        | 294,464        | 63,776        | 21.66%     |
| 2010 | 271,348         | -15.3% | 5        | 262,179        | 236,939       | 90.37%     |
| 2011 | 239,354         | -11.8% | 4        | 238,910        | 648,058       | 271.26%    |
| 2012 | 210,106         | -12.2% | 4        | 213,840        | 229,442       | 107.30%    |
| 2013 | 175,707         | -16.4% | 2        | 180,548        | 81,225        | 44.99%     |
| 2014 | 150,362         | -14.4% | 2        | 156,334        | 834,600       | 533.86%    |
| 2015 | 131,323         | -12.7% | 2        | 134,985        | -233,264      | -172.81%   |
| 2016 | 93,498          | -28.8% | 2        | 100,490        | -356,681      | -354.94%   |
| 2017 | 79,779          | -14.7% | 2        | 83,294         | 63,757        | 76.54%     |
| 2018 | 72,938          | -8.6%  | 2        | 74,250         | 177,343       | 238.85%    |
| 2019 | 58,442          | -19.9% | 2        | 58,414         | 230,103       | 393.92%    |

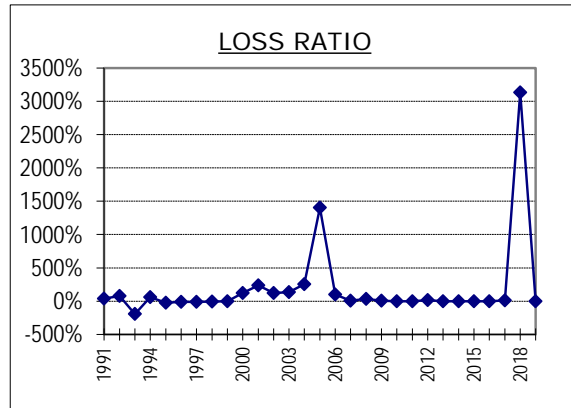
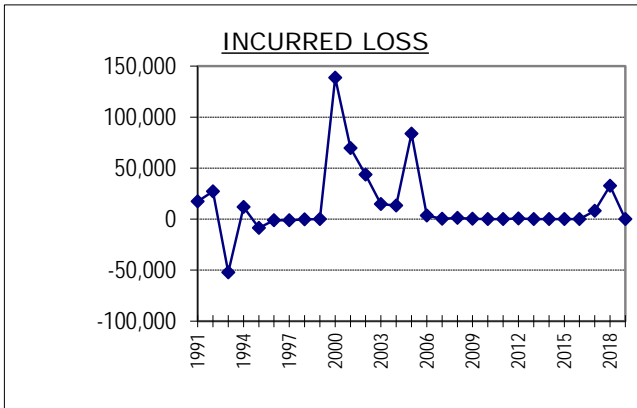
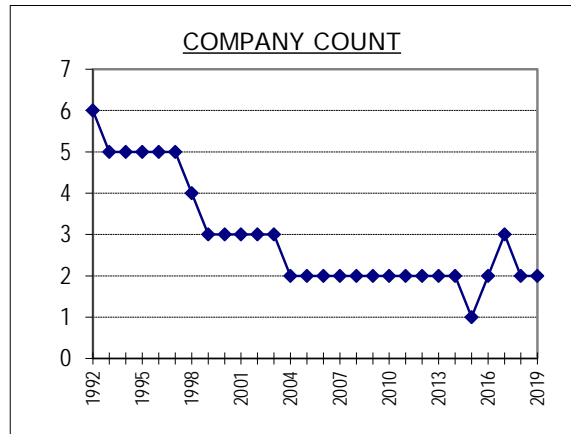
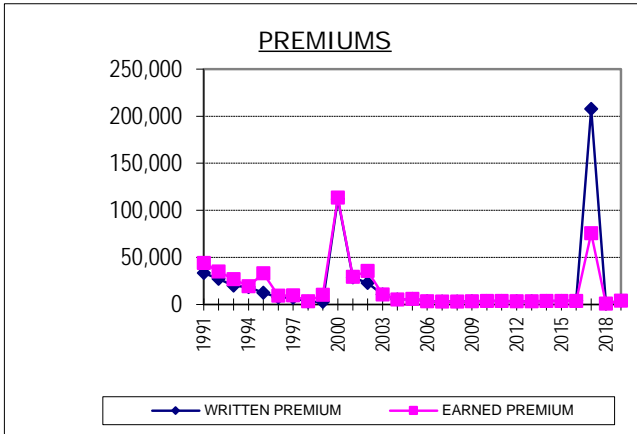


Note: This report includes only California licensed companies with written premium greater than zero.

# 1991-2019 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

## Line of Business: NON-CANCELLABLE A & H [15.2]

| <u>YEAR</u> | <u>WRITTEN PREMIUM</u> | <u>% Chg.</u> | <u>Co.Count</u> | <u>EARNED PREMIUM</u> | <u>INCURRED LOSS</u> | <u>LOSS RATIO</u> |
|-------------|------------------------|---------------|-----------------|-----------------------|----------------------|-------------------|
| 1991        | 33,548                 |               | n/a             | 43,951                | 17,494               | 39.80%            |
| 1992        | 27,099                 | -19.2%        | 6               | 35,153                | 27,291               | 77.63%            |
| 1993        | 19,944                 | -26.4%        | 5               | 26,820                | -52,101              | -194.26%          |
| 1994        | 18,369                 | -7.9%         | 5               | 19,373                | 11,926               | 61.56%            |
| 1995        | 12,436                 | -32.3%        | 5               | 33,279                | -8,711               | -26.18%           |
| 1996        | 7,374                  | -40.7%        | 5               | 9,264                 | -968                 | -10.45%           |
| 1997        | 7,035                  | -4.6%         | 5               | 9,622                 | -1,086               | -11.29%           |
| 1998        | 2,823                  | -59.9%        | 4               | 3,263                 | -167                 | -5.12%            |
| 1999        | 2,897                  | 2.6%          | 3               | 10,192                | -68                  | -0.67%            |
| 2000        | 112,123                | 3770.3%       | 3               | 113,395               | 138,573              | 122.20%           |
| 2001        | 28,867                 | -74.3%        | 3               | 29,519                | 69,547               | 235.60%           |
| 2002        | 22,936                 | -20.5%        | 3               | 35,785                | 43,645               | 121.96%           |
| 2003        | 10,733                 | -53.2%        | 3               | 10,733                | 14,736               | 137.30%           |
| 2004        | 5,253                  | -51.1%        | 2               | 5,249                 | 13,287               | 253.13%           |
| 2005        | 5,965                  | 13.6%         | 2               | 5,965                 | 83,867               | 1405.98%          |
| 2006        | 3,408                  | -42.9%        | 2               | 3,408                 | 3,371                | 98.91%            |
| 2007        | 3,191                  | -6.4%         | 2               | 3,191                 | 213                  | 6.68%             |
| 2008        | 3,191                  | 0.0%          | 2               | 3,191                 | 1,076                | 33.72%            |
| 2009        | 3,382                  | 6.0%          | 2               | 3,389                 | 229                  | 6.76%             |
| 2010        | 3,612                  | 6.8%          | 2               | 3,612                 | -20                  | -0.55%            |
| 2011        | 3,629                  | 0.5%          | 2               | 3,628                 | 8                    | 0.22%             |
| 2012        | 3,521                  | -3.0%         | 2               | 3,520                 | 611                  | 17.36%            |
| 2013        | 3,517                  | -0.1%         | 2               | 3,512                 | 0                    | 0.00%             |
| 2014        | 3,775                  | 7.3%          | 2               | 3,773                 | 0                    | 0.00%             |
| 2015        | 3,744                  | -0.8%         | 1               | 3,744                 | 0                    | 0.00%             |
| 2016        | 3,888                  | 3.8%          | 2               | 3,874                 | 0                    | 0.00%             |
| 2017        | 207,668                | 5241.3%       | 3               | 75,744                | 8,072                | 10.66%            |
| 2018        | 1,042                  | -99.5%        | 2               | 1,041                 | 32,640               | 3135.45%          |
| 2019        | 3,938                  | 277.9%        | 2               | 3,938                 | 0                    | 0.00%             |

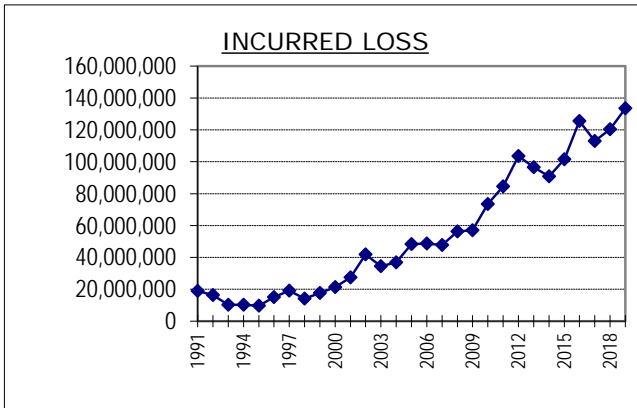
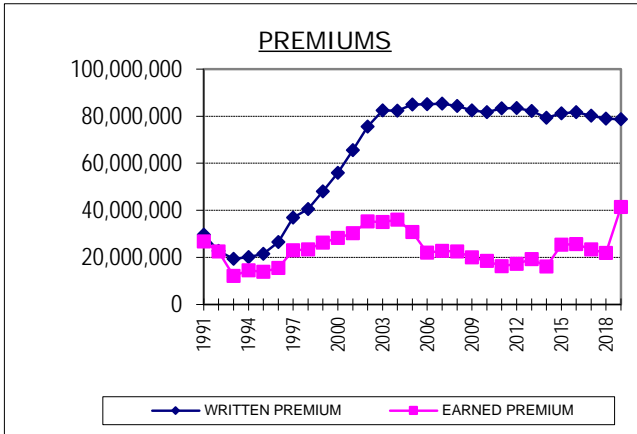


Note: This report includes only California licensed companies with written premium greater than zero.

# 1991-2019 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

## Line of Business: GUARANTEED RENEWABLE A & H [15.3]

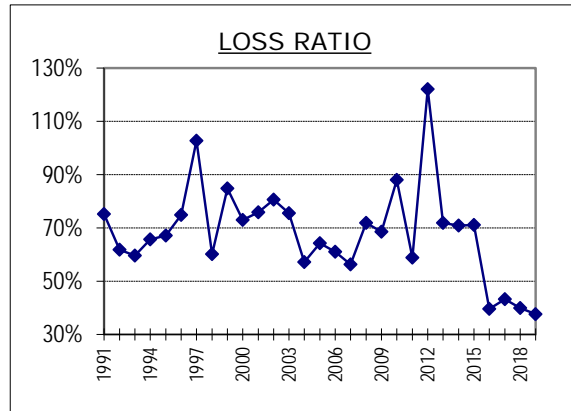
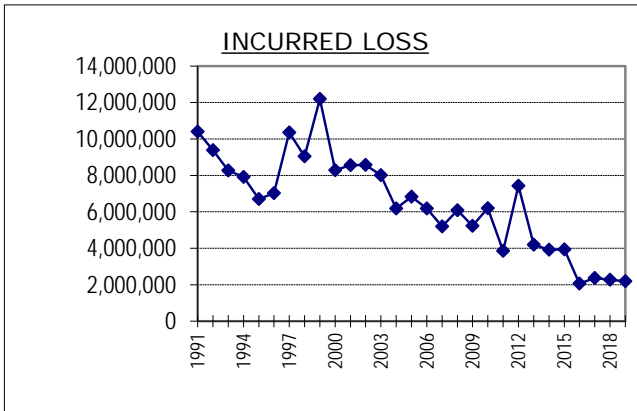
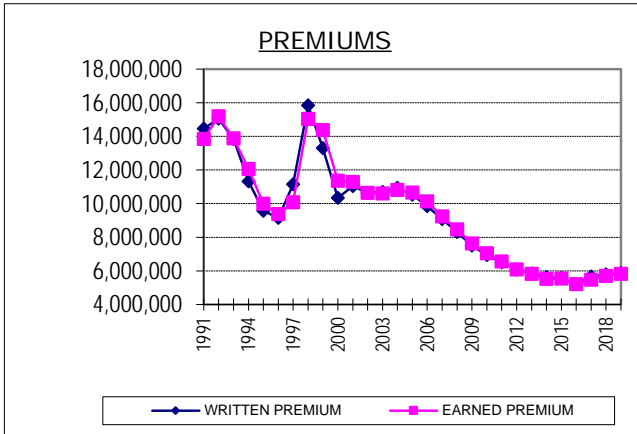
| YEAR | WRITTEN PREMIUM | % Chg. | Co.Count | EARNED PREMIUM | INCURRED LOSS | LOSS RATIO |
|------|-----------------|--------|----------|----------------|---------------|------------|
| 1991 | 29,700,782      |        | n/a      | 26,774,643     | 18,974,534    | 70.87%     |
| 1992 | 22,771,075      | -23.3% | 19       | 22,541,116     | 16,403,642    | 72.77%     |
| 1993 | 19,378,033      | -14.9% | 18       | 12,146,305     | 10,304,790    | 84.84%     |
| 1994 | 20,093,210      | 3.7%   | 19       | 14,564,377     | 10,315,474    | 70.83%     |
| 1995 | 21,468,989      | 6.8%   | 18       | 13,853,449     | 9,673,233     | 69.83%     |
| 1996 | 26,562,328      | 23.7%  | 14       | 15,451,552     | 14,985,288    | 96.98%     |
| 1997 | 36,849,354      | 38.7%  | 12       | 22,994,382     | 19,072,681    | 82.94%     |
| 1998 | 40,522,298      | 10.0%  | 12       | 23,449,913     | 14,131,771    | 60.26%     |
| 1999 | 48,102,101      | 18.7%  | 12       | 26,248,846     | 17,619,968    | 67.13%     |
| 2000 | 55,875,156      | 16.2%  | 12       | 28,254,687     | 21,399,597    | 75.74%     |
| 2001 | 65,610,618      | 17.4%  | 11       | 30,292,837     | 27,446,861    | 90.61%     |
| 2002 | 75,559,405      | 15.2%  | 12       | 35,309,627     | 41,852,350    | 118.53%    |
| 2003 | 82,417,692      | 9.1%   | 11       | 34,991,624     | 34,539,706    | 98.71%     |
| 2004 | 82,285,208      | -0.2%  | 11       | 36,074,710     | 36,849,705    | 102.15%    |
| 2005 | 84,945,635      | 3.2%   | 10       | 30,804,102     | 48,249,697    | 156.63%    |
| 2006 | 85,085,516      | 0.2%   | 11       | 22,059,923     | 48,775,847    | 221.11%    |
| 2007 | 85,306,120      | 0.3%   | 9        | 22,774,235     | 47,717,354    | 209.52%    |
| 2008 | 84,293,269      | -1.2%  | 10       | 22,494,667     | 56,193,808    | 249.81%    |
| 2009 | 82,415,678      | -2.2%  | 8        | 20,067,079     | 56,984,945    | 283.97%    |
| 2010 | 81,701,148      | -0.9%  | 8        | 18,486,001     | 73,434,420    | 397.24%    |
| 2011 | 83,318,185      | 2.0%   | 7        | 16,305,233     | 84,567,395    | 518.65%    |
| 2012 | 83,492,265      | 0.2%   | 7        | 17,213,553     | 103,513,672   | 601.35%    |
| 2013 | 82,174,074      | -1.6%  | 8        | 19,265,967     | 96,500,779    | 500.89%    |
| 2014 | 79,351,420      | -3.4%  | 8        | 16,127,678     | 90,866,746    | 563.42%    |
| 2015 | 81,194,083      | 2.3%   | 8        | 25,410,652     | 101,463,659   | 399.30%    |
| 2016 | 81,669,666      | 0.6%   | 7        | 25,636,975     | 125,568,807   | 489.80%    |
| 2017 | 80,256,683      | -1.7%  | 8        | 23,342,078     | 113,060,698   | 484.36%    |
| 2018 | 78,953,283      | -1.6%  | 6        | 21,903,117     | 120,464,945   | 549.99%    |
| 2019 | 78,709,189      | -0.3%  | 5        | 41,395,527     | 133,429,413   | 322.33%    |



Note: This report includes only California licensed companies with written premium greater than zero.

**1991-2019 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS**  
**Line of Business: NON-RENEW. - STATED REASONS ONLY [15.4]**

| <u>YEAR</u> | <u>WRITTEN PREMIUM</u> | <u>% Chg.</u> | <u>Co.Count</u> | <u>EARNED PREMIUM</u> | <u>INCURRED LOSS</u> | <u>LOSS RATIO</u> |
|-------------|------------------------|---------------|-----------------|-----------------------|----------------------|-------------------|
| 1991        | 14,452,765             |               | n/a             | 13,836,103            | 10,395,857           | 75.14%            |
| 1992        | 15,050,774             | 4.1%          | 8               | 15,186,573            | 9,389,908            | 61.83%            |
| 1993        | 13,839,310             | -8.0%         | 8               | 13,874,672            | 8,262,857            | 59.55%            |
| 1994        | 11,322,543             | -18.2%        | 10              | 12,058,502            | 7,917,690            | 65.66%            |
| 1995        | 9,561,582              | -15.6%        | 9               | 9,983,551             | 6,704,013            | 67.15%            |
| 1996        | 9,155,688              | -4.2%         | 9               | 9,374,666             | 7,018,531            | 74.87%            |
| 1997        | 11,141,737             | 21.7%         | 8               | 10,083,689            | 10,357,492           | 102.72%           |
| 1998        | 15,844,943             | 42.2%         | 9               | 15,032,525            | 9,045,457            | 60.17%            |
| 1999        | 13,303,438             | -16.0%        | 6               | 14,377,819            | 12,193,246           | 84.81%            |
| 2000        | 10,344,398             | -22.2%        | 7               | 11,361,780            | 8,292,766            | 72.99%            |
| 2001        | 11,033,462             | 6.7%          | 7               | 11,290,095            | 8,558,962            | 75.81%            |
| 2002        | 10,636,335             | -3.6%         | 6               | 10,643,821            | 8,576,809            | 80.58%            |
| 2003        | 10,683,893             | 0.4%          | 4               | 10,609,665            | 8,014,547            | 75.54%            |
| 2004        | 10,938,808             | 2.4%          | 3               | 10,821,974            | 6,188,401            | 57.18%            |
| 2005        | 10,540,738             | -3.6%         | 4               | 10,646,964            | 6,835,021            | 64.20%            |
| 2006        | 9,848,258              | -6.6%         | 3               | 10,125,512            | 6,179,480            | 61.03%            |
| 2007        | 9,084,869              | -7.8%         | 4               | 9,230,669             | 5,199,129            | 56.32%            |
| 2008        | 8,302,487              | -8.6%         | 3               | 8,468,905             | 6,083,850            | 71.84%            |
| 2009        | 7,504,682              | -9.6%         | 2               | 7,630,165             | 5,229,682            | 68.54%            |
| 2010        | 6,936,725              | -7.6%         | 3               | 7,044,514             | 6,202,145            | 88.04%            |
| 2011        | 6,498,856              | -6.3%         | 3               | 6,558,716             | 3,856,917            | 58.81%            |
| 2012        | 6,091,776              | -6.3%         | 3               | 6,082,691             | 7,421,421            | 122.01%           |
| 2013        | 5,839,938              | -4.1%         | 3               | 5,827,506             | 4,190,738            | 71.91%            |
| 2014        | 5,628,630              | -3.6%         | 3               | 5,528,304             | 3,915,904            | 70.83%            |
| 2015        | 5,574,075              | -1.0%         | 3               | 5,542,266             | 3,937,364            | 71.04%            |
| 2016        | 5,208,357              | -6.6%         | 3               | 5,204,162             | 2,061,860            | 39.62%            |
| 2017        | 5,661,837              | 8.7%          | 3               | 5,468,448             | 2,364,889            | 43.25%            |
| 2018        | 5,790,716              | 2.3%          | 2               | 5,698,150             | 2,277,018            | 39.96%            |
| 2019        | 5,849,117              | 1.0%          | 2               | 5,811,937             | 2,187,628            | 37.64%            |

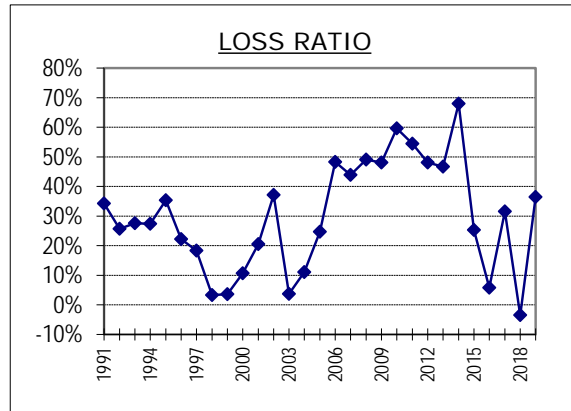
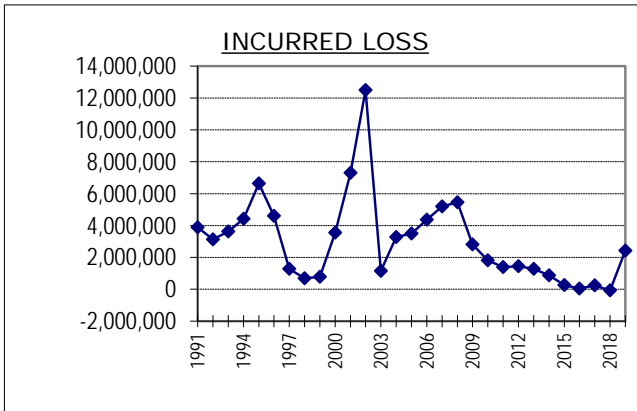
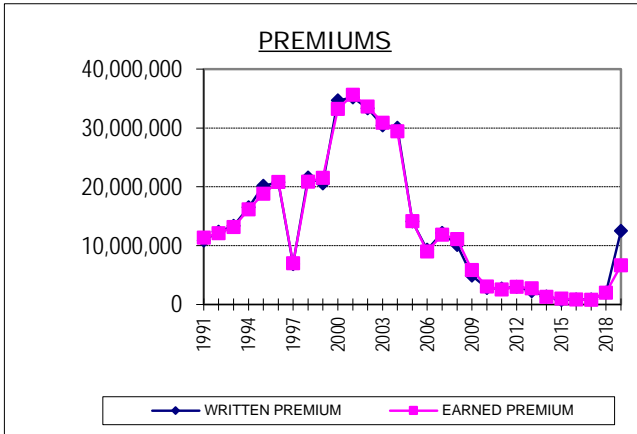


Note: This report includes only California licensed companies with written premium greater than zero.

# 1991-2019 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

## Line of Business: OTHER ACCIDENT ONLY [15.5]

| YEAR | WRITTEN PREMIUM | % Chg. | Co.Count | EARNED PREMIUM | INCURRED LOSS | LOSS RATIO |
|------|-----------------|--------|----------|----------------|---------------|------------|
| 1991 | 10,840,462      |        | n/a      | 11,338,413     | 3,879,322     | 34.21%     |
| 1992 | 12,344,168      | 13.9%  | 23       | 12,130,746     | 3,119,568     | 25.72%     |
| 1993 | 13,335,508      | 8.0%   | 24       | 13,144,516     | 3,619,576     | 27.54%     |
| 1994 | 16,531,596      | 24.0%  | 21       | 16,171,155     | 4,424,977     | 27.36%     |
| 1995 | 20,187,826      | 22.1%  | 23       | 18,808,680     | 6,644,808     | 35.33%     |
| 1996 | 20,784,062      | 3.0%   | 22       | 20,802,637     | 4,613,643     | 22.18%     |
| 1997 | 6,839,077       | -67.1% | 17       | 7,007,174      | 1,284,112     | 18.33%     |
| 1998 | 21,565,645      | 215.3% | 16       | 20,882,563     | 689,086       | 3.30%      |
| 1999 | 20,588,275      | -4.5%  | 14       | 21,529,269     | 775,335       | 3.60%      |
| 2000 | 34,688,321      | 68.5%  | 13       | 33,208,355     | 3,546,871     | 10.68%     |
| 2001 | 35,169,910      | 1.4%   | 13       | 35,636,246     | 7,305,461     | 20.50%     |
| 2002 | 33,342,091      | -5.2%  | 14       | 33,610,089     | 12,493,045    | 37.17%     |
| 2003 | 30,444,316      | -8.7%  | 11       | 30,875,187     | 1,154,487     | 3.74%      |
| 2004 | 30,019,321      | -1.4%  | 9        | 29,422,933     | 3,267,469     | 11.11%     |
| 2005 | 14,101,491      | -53.0% | 9        | 14,175,568     | 3,497,029     | 24.67%     |
| 2006 | 9,317,708       | -33.9% | 6        | 9,022,645      | 4,358,278     | 48.30%     |
| 2007 | 12,170,252      | 30.6%  | 8        | 11,846,679     | 5,203,624     | 43.92%     |
| 2008 | 10,098,284      | -17.0% | 7        | 11,114,706     | 5,457,941     | 49.11%     |
| 2009 | 4,880,300       | -51.7% | 9        | 5,853,908      | 2,814,417     | 48.08%     |
| 2010 | 2,789,380       | -42.8% | 9        | 3,030,336      | 1,808,182     | 59.67%     |
| 2011 | 2,677,317       | -4.0%  | 9        | 2,551,925      | 1,389,736     | 54.46%     |
| 2012 | 2,984,711       | 11.5%  | 8        | 2,999,459      | 1,441,812     | 48.07%     |
| 2013 | 2,242,826       | -24.9% | 8        | 2,726,032      | 1,272,975     | 46.70%     |
| 2014 | 1,349,388       | -39.8% | 6        | 1,288,597      | 876,283       | 68.00%     |
| 2015 | 747,580         | -44.6% | 7        | 1,018,509      | 257,060       | 25.24%     |
| 2016 | 860,308         | 15.1%  | 6        | 839,212        | 48,828        | 5.82%      |
| 2017 | 823,930         | -4.2%  | 8        | 794,261        | 250,484       | 31.54%     |
| 2018 | 2,012,722       | 144.3% | 8        | 1,982,730      | -69,789       | -3.52%     |
| 2019 | 12,494,445      | 520.8% | 10       | 6,650,792      | 2,423,545     | 36.44%     |

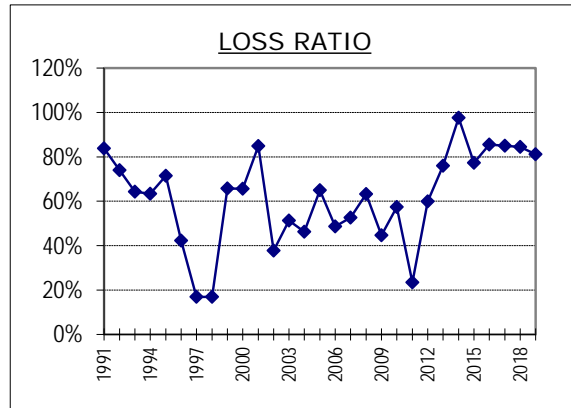
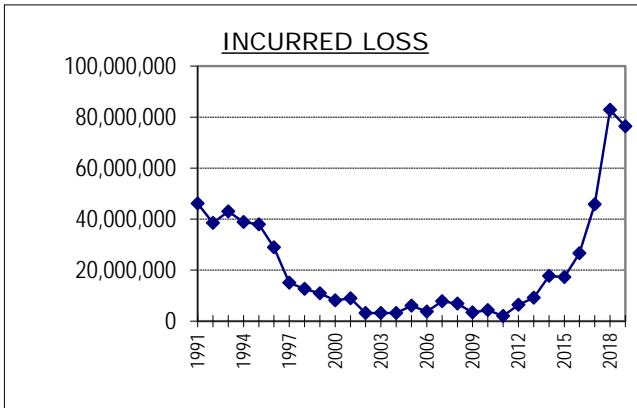
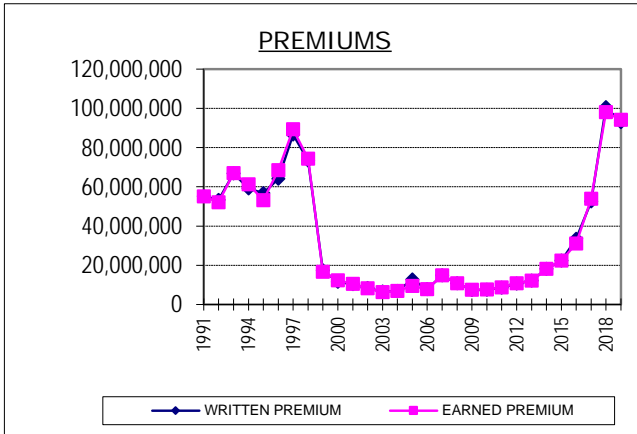


Note: This report includes only California licensed companies with written premium greater than zero.

# 1991-2019 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

## Line of Business: ALL OTHER A&H [15.7]

| YEAR | WRITTEN PREMIUM | % Chg. | Co.Count | EARNED PREMIUM | INCURRED LOSS | LOSS RATIO |
|------|-----------------|--------|----------|----------------|---------------|------------|
| 1991 | 55,180,324      |        | n/a      | 55,062,256     | 46,145,220    | 83.81%     |
| 1992 | 53,233,664      | -3.5%  | 26       | 52,100,067     | 38,543,399    | 73.98%     |
| 1993 | 66,804,433      | 25.5%  | 23       | 67,010,136     | 43,071,691    | 64.28%     |
| 1994 | 59,078,162      | -11.6% | 20       | 61,306,514     | 38,858,405    | 63.38%     |
| 1995 | 56,758,759      | -3.9%  | 19       | 53,074,455     | 37,920,815    | 71.45%     |
| 1996 | 64,114,501      | 13.0%  | 15       | 68,461,069     | 28,954,283    | 42.29%     |
| 1997 | 86,699,242      | 35.2%  | 17       | 89,276,994     | 15,075,267    | 16.89%     |
| 1998 | 73,402,081      | -15.3% | 16       | 74,378,105     | 12,621,437    | 16.97%     |
| 1999 | 17,384,396      | -76.3% | 14       | 16,594,552     | 10,921,684    | 65.81%     |
| 2000 | 11,495,403      | -33.9% | 13       | 12,331,528     | 8,096,280     | 65.66%     |
| 2001 | 10,348,049      | -10.0% | 13       | 10,545,798     | 8,949,592     | 84.86%     |
| 2002 | 8,378,723       | -19.0% | 9        | 8,297,348      | 3,134,247     | 37.77%     |
| 2003 | 6,563,311       | -21.7% | 9        | 6,295,163      | 3,230,670     | 51.32%     |
| 2004 | 6,880,715       | 4.8%   | 9        | 6,861,988      | 3,177,973     | 46.31%     |
| 2005 | 12,698,608      | 84.6%  | 11       | 9,408,134      | 6,115,284     | 65.00%     |
| 2006 | 7,794,788       | -38.6% | 9        | 7,800,055      | 3,792,406     | 48.62%     |
| 2007 | 14,913,156      | 91.3%  | 8        | 14,920,392     | 7,843,507     | 52.57%     |
| 2008 | 10,841,112      | -27.3% | 12       | 10,796,346     | 6,827,931     | 63.24%     |
| 2009 | 7,366,563       | -32.0% | 9        | 7,548,689      | 3,373,882     | 44.69%     |
| 2010 | 7,429,852       | 0.9%   | 9        | 7,610,646      | 4,364,590     | 57.35%     |
| 2011 | 8,588,296       | 15.6%  | 8        | 8,666,328      | 2,030,879     | 23.43%     |
| 2012 | 10,580,040      | 23.2%  | 8        | 10,767,142     | 6,454,159     | 59.94%     |
| 2013 | 12,111,003      | 14.5%  | 7        | 12,165,371     | 9,240,518     | 75.96%     |
| 2014 | 18,212,876      | 50.4%  | 8        | 18,218,867     | 17,778,572    | 97.58%     |
| 2015 | 22,325,298      | 22.6%  | 8        | 22,368,262     | 17,278,166    | 77.24%     |
| 2016 | 33,431,854      | 49.7%  | 10       | 31,101,167     | 26,588,900    | 85.49%     |
| 2017 | 52,597,399      | 57.3%  | 13       | 53,857,329     | 45,788,178    | 85.02%     |
| 2018 | 100,591,485     | 91.2%  | 12       | 98,013,562     | 82,800,880    | 84.48%     |
| 2019 | 92,895,134      | -7.7%  | 13       | 94,071,074     | 76,342,595    | 81.15%     |



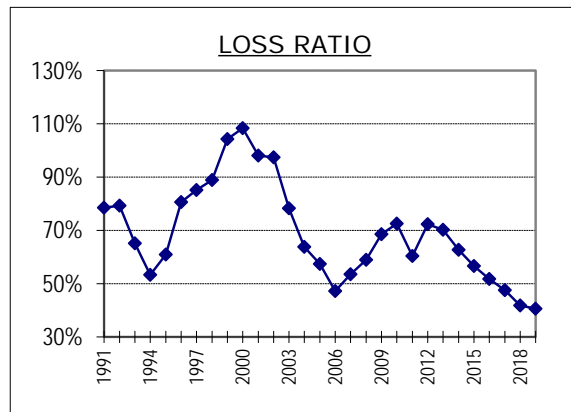
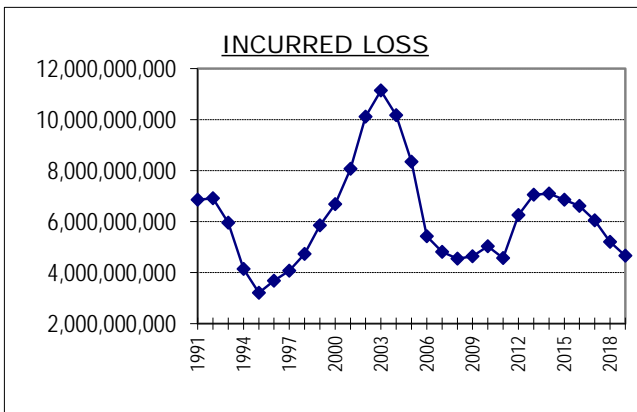
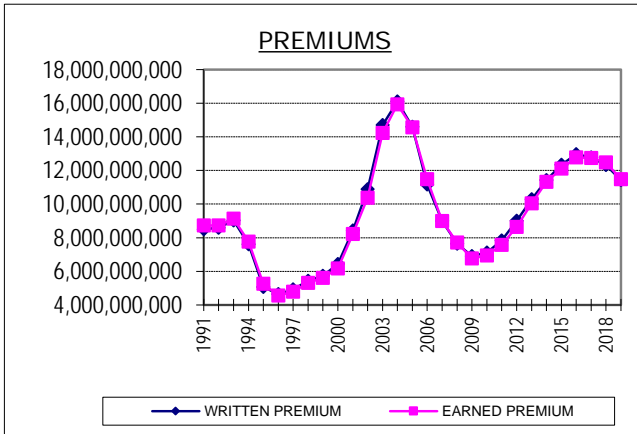
Note: This report includes only California licensed companies with written premium greater than zero.



# 1991-2019 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

## Line of Business: WORKERS' COMPENSATION [16]

| <u>YEAR</u> | <u>WRITTEN PREMIUM</u> | <u>% Chg.</u> | <u>Co.Count</u> | <u>EARNED PREMIUM</u> | <u>INCURRED LOSS</u> | <u>LOSS RATIO</u> |
|-------------|------------------------|---------------|-----------------|-----------------------|----------------------|-------------------|
| 1991        | 8,508,295,542          |               | 246             | 8,734,534,512         | 6,854,321,071        | 78.47%            |
| 1992        | 8,596,782,372          | 1.0%          | 243             | 8,724,243,691         | 6,914,923,749        | 79.26%            |
| 1993        | 9,019,992,732          | 4.9%          | 235             | 9,139,512,975         | 5,953,581,927        | 65.14%            |
| 1994        | 7,615,932,674          | -15.6%        | 237             | 7,765,645,959         | 4,137,463,447        | 53.28%            |
| 1995        | 5,060,488,643          | -33.6%        | 238             | 5,263,838,980         | 3,209,322,485        | 60.97%            |
| 1996        | 4,641,713,409          | -8.3%         | 234             | 4,564,616,839         | 3,677,609,046        | 80.57%            |
| 1997        | 4,920,517,490          | 6.0%          | 241             | 4,784,724,347         | 4,074,949,568        | 85.17%            |
| 1998        | 5,435,008,535          | 10.5%         | 249             | 5,321,460,727         | 4,731,250,670        | 88.91%            |
| 1999        | 5,738,487,462          | 5.6%          | 246             | 5,609,008,031         | 5,848,934,594        | 104.28%           |
| 2000        | 6,430,560,370          | 12.1%         | 244             | 6,163,646,831         | 6,679,399,029        | 108.37%           |
| 2001        | 8,439,566,246          | 31.2%         | 235             | 8,227,250,405         | 8,069,939,151        | 98.09%            |
| 2002        | 10,876,609,874         | 28.9%         | 230             | 10,376,038,384        | 10,107,894,184       | 97.42%            |
| 2003        | 14,702,619,538         | 35.2%         | 224             | 14,232,903,111        | 11,135,065,547       | 78.23%            |
| 2004        | 16,105,098,218         | 9.5%          | 213             | 15,926,010,096        | 10,168,356,211       | 63.85%            |
| 2005        | 14,592,722,090         | -9.4%         | 210             | 14,557,496,792        | 8,346,439,922        | 57.33%            |
| 2006        | 11,157,132,302         | -23.5%        | 204             | 11,478,828,093        | 5,423,230,095        | 47.25%            |
| 2007        | 8,993,380,154          | -19.4%        | 207             | 8,993,511,680         | 4,816,001,069        | 53.55%            |
| 2008        | 7,646,401,821          | -15.0%        | 207             | 7,707,215,020         | 4,544,798,209        | 58.97%            |
| 2009        | 6,901,664,129          | -9.7%         | 207             | 6,766,542,785         | 4,636,687,077        | 68.52%            |
| 2010        | 7,115,216,292          | 3.1%          | 220             | 6,942,143,750         | 5,032,363,386        | 72.49%            |
| 2011        | 7,827,723,401          | 10.0%         | 227             | 7,576,178,320         | 4,574,172,863        | 60.38%            |
| 2012        | 9,005,555,144          | 15.0%         | 226             | 8,647,469,290         | 6,253,166,730        | 72.31%            |
| 2013        | 10,296,178,869         | 14.3%         | 239             | 10,046,923,051        | 7,057,280,814        | 70.24%            |
| 2014        | 11,425,340,216         | 11.0%         | 238             | 11,320,509,129        | 7,095,006,044        | 62.67%            |
| 2015        | 12,334,059,626         | 8.0%          | 224             | 12,114,247,225        | 6,861,435,126        | 56.64%            |
| 2016        | 12,962,449,922         | 5.1%          | 226             | 12,782,176,587        | 6,611,820,758        | 51.73%            |
| 2017        | 12,770,440,503         | -1.5%         | 219             | 12,741,056,697        | 6,052,042,673        | 47.50%            |
| 2018        | 12,324,684,337         | -3.5%         | 230             | 12,470,275,010        | 5,206,980,021        | 41.76%            |
| 2019        | 11,418,933,467         | -7.3%         | 226             | 11,479,054,677        | 4,660,590,445        | 40.60%            |

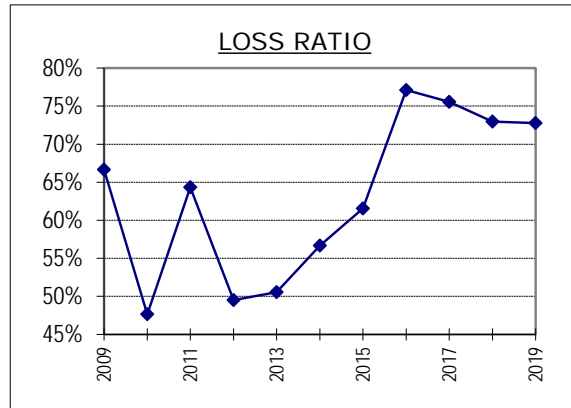
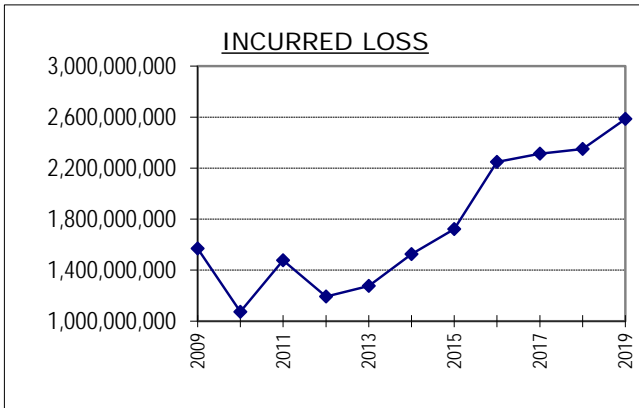
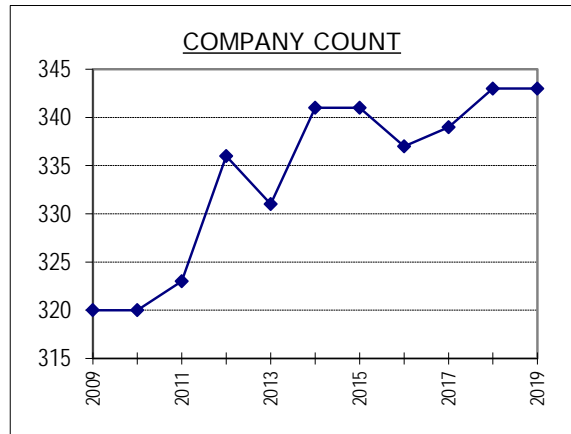
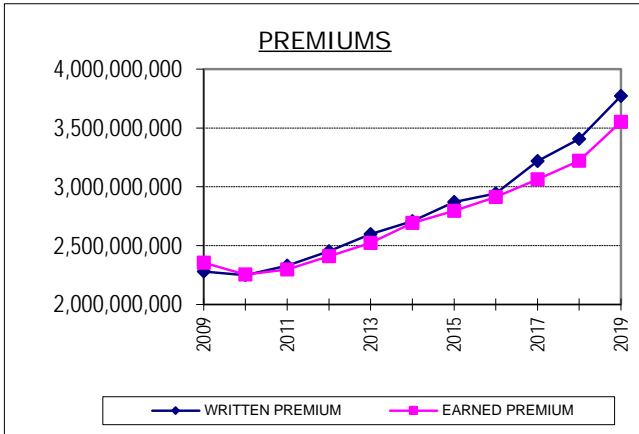


Note: This report includes only California licensed  
companies with written premium  
greater than zero.

# 1991-2019 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

## Line of Business: OTHER LIABILITY - Occurrence [17.1]

| YEAR | WRITTEN PREMIUM | % Chg. | Co.Count | EARNED PREMIUM | INCURRED LOSS | LOSS RATIO |
|------|-----------------|--------|----------|----------------|---------------|------------|
| 1991 | n/a             |        | n/a      | n/a            | n/a           | n/a        |
| 1992 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 1993 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 1994 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 1995 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 1996 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 1997 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 1998 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 1999 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 2000 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 2001 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 2002 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 2003 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 2004 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 2005 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 2006 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 2007 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 2008 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 2009 | 2,281,085,039   | n/a    | 320      | 2,355,618,874  | 1,570,176,632 | 66.66%     |
| 2010 | 2,248,960,606   | -1.4%  | 320      | 2,254,406,208  | 1,074,004,415 | 47.64%     |
| 2011 | 2,329,938,524   | 3.6%   | 323      | 2,297,191,181  | 1,477,782,170 | 64.33%     |
| 2012 | 2,452,262,305   | 5.3%   | 336      | 2,411,246,560  | 1,193,769,438 | 49.51%     |
| 2013 | 2,598,352,873   | 6.0%   | 331      | 2,522,761,622  | 1,275,923,087 | 50.58%     |
| 2014 | 2,707,048,576   | 4.2%   | 341      | 2,693,054,093  | 1,526,647,168 | 56.69%     |
| 2015 | 2,870,770,478   | 6.0%   | 341      | 2,795,911,163  | 1,720,945,574 | 61.55%     |
| 2016 | 2,942,344,182   | 2.5%   | 337      | 2,914,445,683  | 2,247,552,221 | 77.12%     |
| 2017 | 3,217,359,770   | 9.3%   | 339      | 3,062,231,436  | 2,313,460,292 | 75.55%     |
| 2018 | 3,407,282,104   | 5.9%   | 343      | 3,221,450,725  | 2,349,997,042 | 72.95%     |
| 2019 | 3,771,654,726   | 10.7%  | 343      | 3,552,083,445  | 2,584,904,394 | 72.77%     |

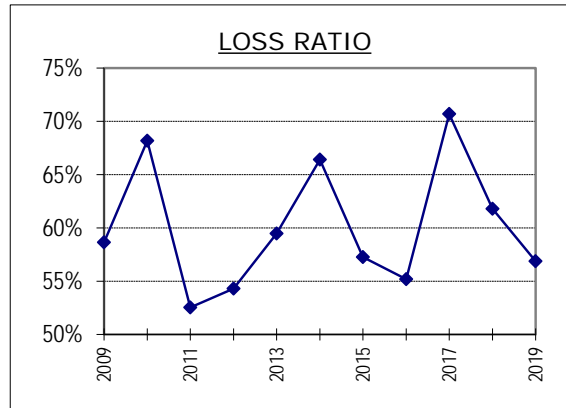
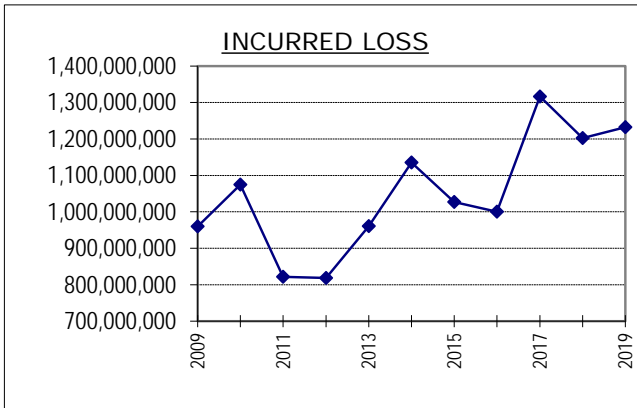
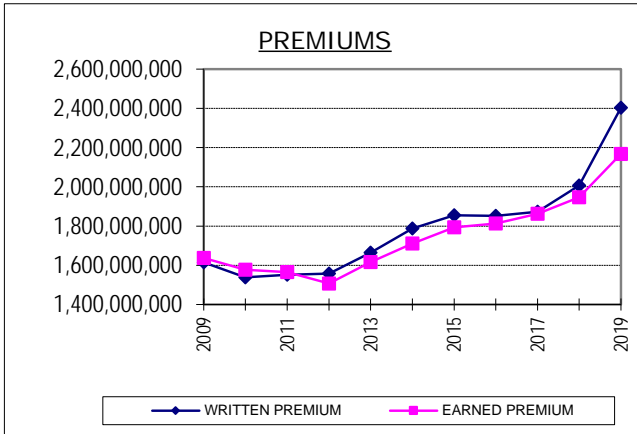


Note: This report includes only California licensed companies with written premium greater than zero.

# 1991-2019 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

## Line of Business: OTHER LIABILITY - Claims Made [17.2]

| YEAR | WRITTEN PREMIUM | % Chg. | Co.Count | EARNED PREMIUM | INCURRED LOSS | LOSS RATIO |
|------|-----------------|--------|----------|----------------|---------------|------------|
| 1991 | n/a             |        | n/a      | n/a            | n/a           | n/a        |
| 1992 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 1993 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 1994 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 1995 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 1996 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 1997 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 1998 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 1999 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 2000 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 2001 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 2002 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 2003 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 2004 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 2005 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 2006 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 2007 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 2008 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 2009 | 1,614,673,720   | n/a    | 141      | 1,636,380,800  | 959,531,363   | 58.64%     |
| 2010 | 1,538,519,910   | -4.7%  | 159      | 1,576,499,737  | 1,074,771,958 | 68.17%     |
| 2011 | 1,551,064,311   | 0.8%   | 167      | 1,564,749,151  | 822,033,538   | 52.53%     |
| 2012 | 1,556,852,410   | 0.4%   | 173      | 1,507,128,284  | 818,561,721   | 54.31%     |
| 2013 | 1,663,619,715   | 6.9%   | 165      | 1,615,432,117  | 960,498,240   | 59.46%     |
| 2014 | 1,787,343,780   | 7.4%   | 179      | 1,710,182,146  | 1,135,529,325 | 66.40%     |
| 2015 | 1,855,307,931   | 3.8%   | 171      | 1,793,714,522  | 1,027,100,614 | 57.26%     |
| 2016 | 1,852,328,484   | -0.2%  | 179      | 1,813,129,724  | 1,000,525,093 | 55.18%     |
| 2017 | 1,873,064,539   | 1.1%   | 175      | 1,862,864,302  | 1,316,688,486 | 70.68%     |
| 2018 | 2,006,558,581   | 7.1%   | 188      | 1,946,172,242  | 1,202,498,426 | 61.79%     |
| 2019 | 2,403,371,105   | 19.8%  | 187      | 2,167,744,635  | 1,232,629,677 | 56.86%     |

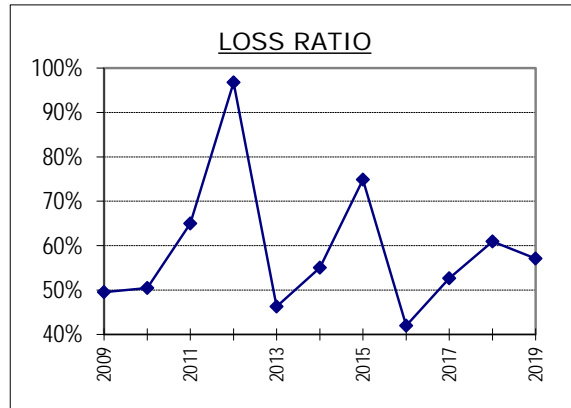
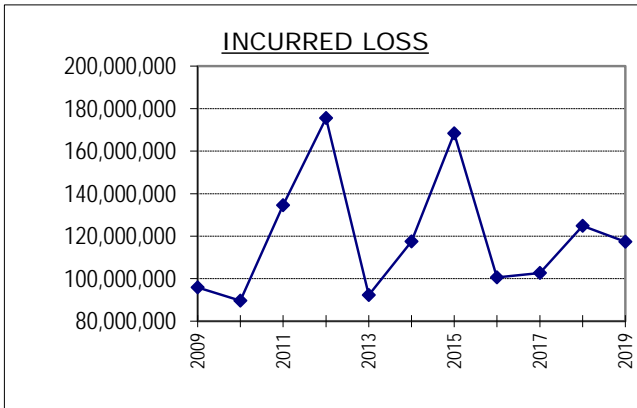
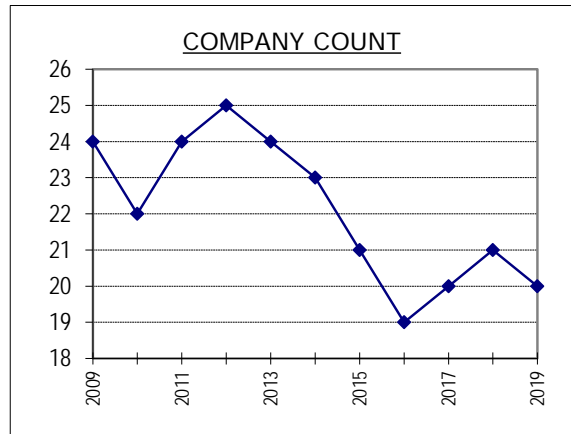
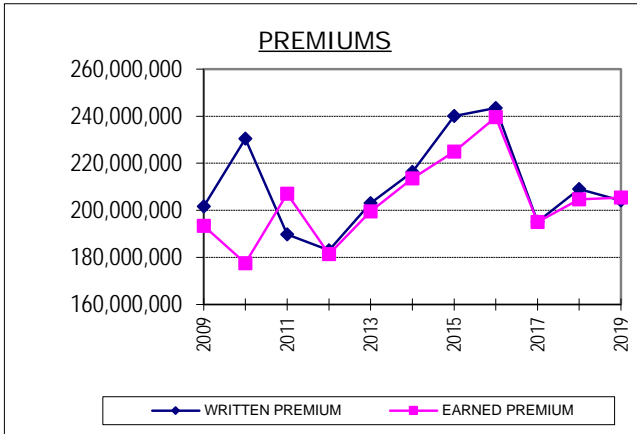


Note: This report includes only California licensed companies with written premium greater than zero.

# 1991-2019 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

## Line of Business: EXCESS WORKERS' COMPENSATION [17.3]

| YEAR | WRITTEN PREMIUM | % Chg. | Co.Count | EARNED PREMIUM | INCURRED LOSS | LOSS RATIO |
|------|-----------------|--------|----------|----------------|---------------|------------|
| 1991 | n/a             |        | n/a      | n/a            | n/a           | n/a        |
| 1992 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 1993 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 1994 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 1995 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 1996 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 1997 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 1998 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 1999 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 2000 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 2001 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 2002 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 2003 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 2004 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 2005 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 2006 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 2007 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 2008 | 171,459,325     | n/a    | 26       | 140,440,749    | 104,121,384   | 74.14%     |
| 2009 | 201,651,066     | 17.6%  | 24       | 193,451,219    | 95,846,141    | 49.55%     |
| 2010 | 230,417,315     | 14.3%  | 22       | 177,567,629    | 89,634,612    | 50.48%     |
| 2011 | 189,800,428     | -17.6% | 24       | 207,052,070    | 134,590,156   | 65.00%     |
| 2012 | 183,032,790     | -3.6%  | 25       | 181,419,586    | 175,514,004   | 96.74%     |
| 2013 | 203,005,818     | 10.9%  | 24       | 199,483,890    | 92,318,632    | 46.28%     |
| 2014 | 216,259,152     | 6.5%   | 23       | 213,569,608    | 117,510,118   | 55.02%     |
| 2015 | 240,071,651     | 11.0%  | 21       | 224,949,269    | 168,410,178   | 74.87%     |
| 2016 | 243,485,387     | 1.4%   | 19       | 239,540,567    | 100,557,408   | 41.98%     |
| 2017 | 195,104,509     | -19.9% | 20       | 195,006,182    | 102,622,124   | 52.63%     |
| 2018 | 209,022,776     | 7.1%   | 21       | 204,673,002    | 124,786,903   | 60.97%     |
| 2019 | 204,193,791     | -2.3%  | 20       | 205,384,411    | 117,287,599   | 57.11%     |

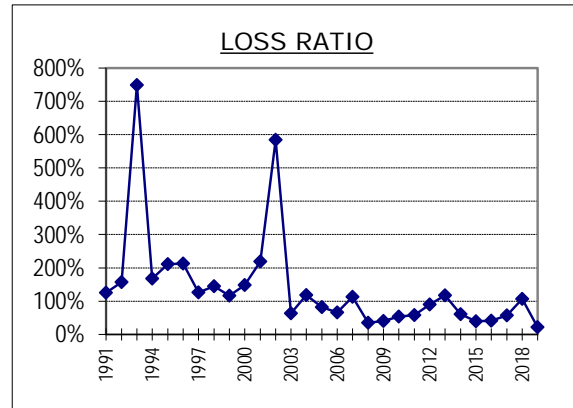
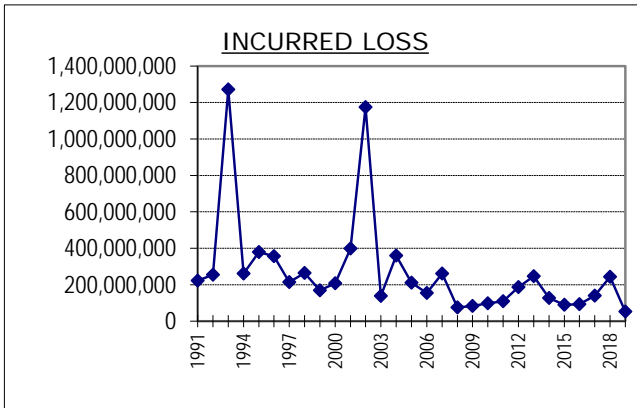
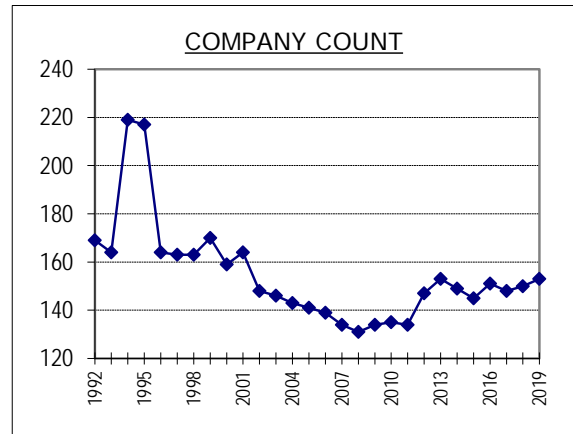
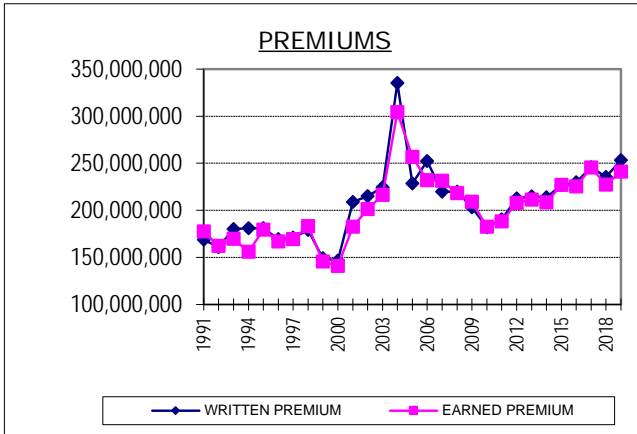


Note: This report includes only California licensed companies with written premium greater than zero.

# 1991-2019 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

## Line of Business: PRODUCTS LIABILITY [18]

| YEAR | WRITTEN PREMIUM | % Chg. | Co.Count | EARNED PREMIUM | INCURRED LOSS | LOSS RATIO |
|------|-----------------|--------|----------|----------------|---------------|------------|
| 1991 | 168,856,572     |        | n/a      | 177,658,586    | 222,452,028   | 125.21%    |
| 1992 | 160,862,220     | -4.7%  | 169      | 162,371,845    | 255,180,365   | 157.16%    |
| 1993 | 180,152,322     | 12.0%  | 164      | 169,699,572    | 1,270,793,022 | 748.85%    |
| 1994 | 180,862,703     | 0.4%   | 219      | 155,851,495    | 261,444,769   | 167.75%    |
| 1995 | 180,949,732     | 0.0%   | 217      | 179,343,694    | 379,173,984   | 211.42%    |
| 1996 | 169,308,922     | -6.4%  | 164      | 167,060,440    | 355,831,673   | 213.00%    |
| 1997 | 170,917,205     | 0.9%   | 163      | 169,417,571    | 213,880,304   | 126.24%    |
| 1998 | 179,247,807     | 4.9%   | 163      | 183,326,199    | 265,104,908   | 144.61%    |
| 1999 | 148,973,143     | -16.9% | 170      | 145,580,501    | 169,183,291   | 116.21%    |
| 2000 | 146,533,783     | -1.6%  | 159      | 141,038,848    | 208,563,708   | 147.88%    |
| 2001 | 208,959,607     | 42.6%  | 164      | 182,553,030    | 399,358,692   | 218.76%    |
| 2002 | 215,113,321     | 2.9%   | 148      | 201,184,580    | 1,175,297,535 | 584.19%    |
| 2003 | 224,589,653     | 4.4%   | 146      | 216,239,029    | 137,930,562   | 63.79%     |
| 2004 | 335,319,444     | 49.3%  | 143      | 304,268,457    | 359,915,831   | 118.29%    |
| 2005 | 228,594,215     | -31.8% | 141      | 256,794,926    | 211,452,572   | 82.34%     |
| 2006 | 252,231,344     | 10.3%  | 139      | 231,962,932    | 153,766,634   | 66.29%     |
| 2007 | 219,891,113     | -12.8% | 134      | 231,323,191    | 260,435,539   | 112.59%    |
| 2008 | 219,867,938     | 0.0%   | 131      | 218,245,040    | 75,971,764    | 34.81%     |
| 2009 | 203,346,190     | -7.5%  | 134      | 209,018,981    | 83,721,346    | 40.05%     |
| 2010 | 181,839,581     | -10.6% | 135      | 182,418,507    | 98,184,103    | 53.82%     |
| 2011 | 190,460,063     | 4.7%   | 134      | 188,209,022    | 109,516,635   | 58.19%     |
| 2012 | 212,456,045     | 11.5%  | 147      | 207,888,909    | 186,848,459   | 89.88%     |
| 2013 | 214,882,189     | 1.1%   | 153      | 211,262,874    | 247,079,993   | 116.95%    |
| 2014 | 213,926,430     | -0.4%  | 149      | 208,403,459    | 127,308,743   | 61.09%     |
| 2015 | 226,680,129     | 6.0%   | 145      | 227,032,335    | 89,212,961    | 39.30%     |
| 2016 | 229,783,521     | 1.4%   | 151      | 225,303,618    | 92,845,748    | 41.21%     |
| 2017 | 245,847,142     | 7.0%   | 148      | 245,376,247    | 140,299,872   | 57.18%     |
| 2018 | 235,559,964     | -4.2%  | 150      | 227,278,105    | 242,671,075   | 106.77%    |
| 2019 | 253,119,356     | 7.5%   | 153      | 241,035,908    | 51,850,746    | 21.51%     |

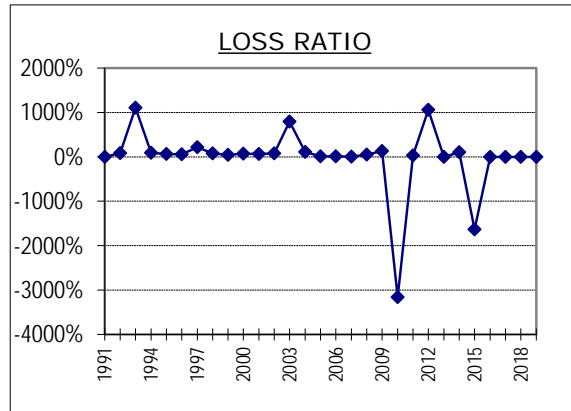
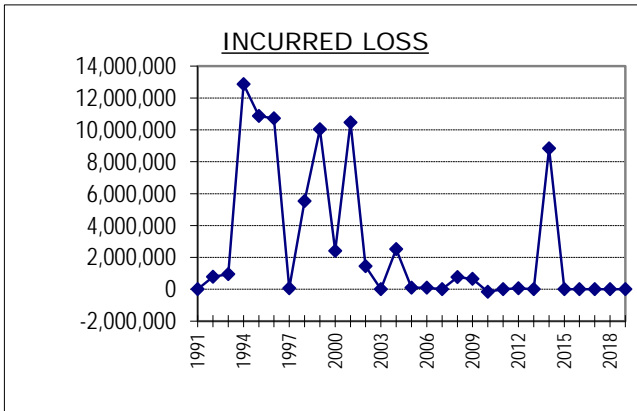
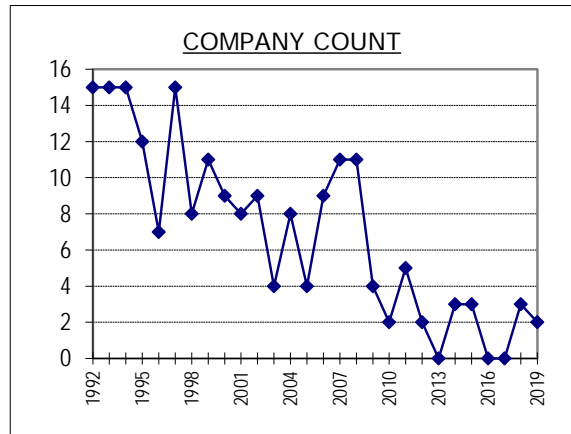
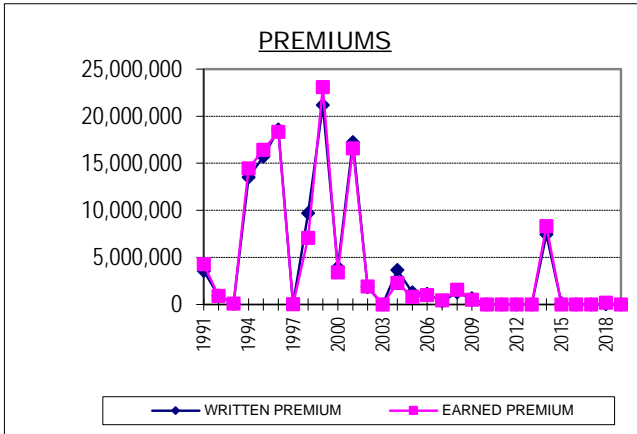


Note: This report includes only California licensed companies with written premium greater than zero.

# 1991-2019 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

## Line of Business: P.P. AUTO NO-FAULT [19.1]

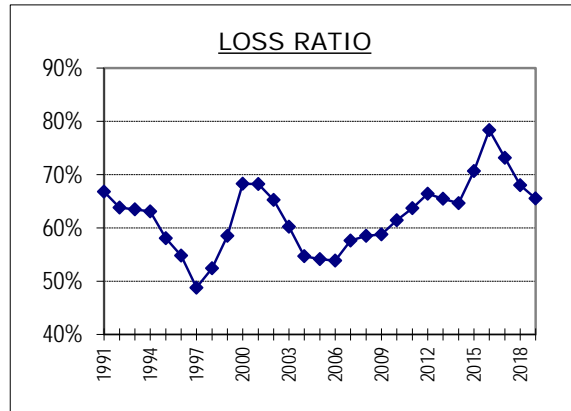
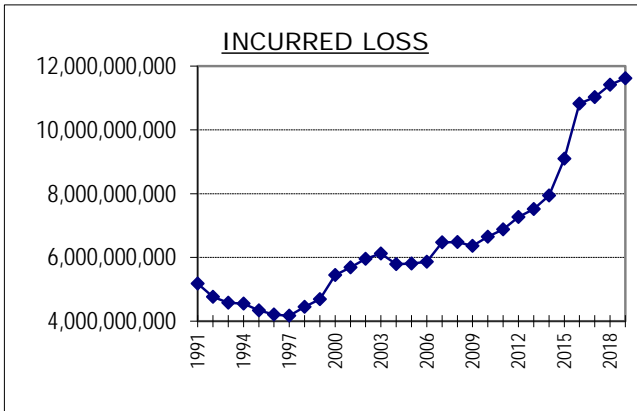
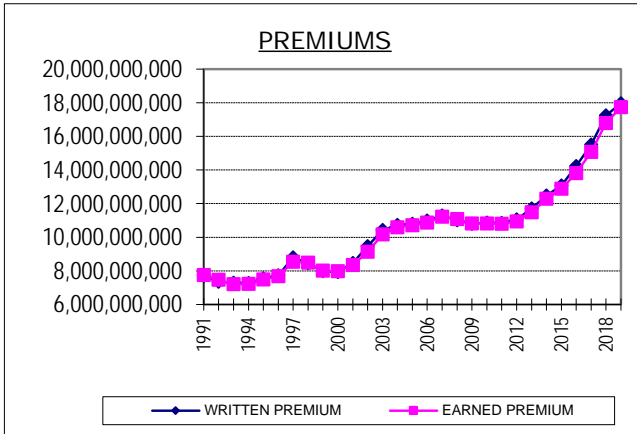
| YEAR | WRITTEN PREMIUM | % Chg.  | Co.Count | EARNED PREMIUM | INCURRED LOSS | LOSS RATIO |
|------|-----------------|---------|----------|----------------|---------------|------------|
| 1991 | 3,549,839       |         | n/a      | 4,281,810      | 5,067         | 0.12%      |
| 1992 | 944,642         | -73.4%  | 15       | 911,845        | 781,123       | 85.66%     |
| 1993 | 84,769          | -91.0%  | 15       | 85,911         | 951,241       | 1107.24%   |
| 1994 | 13,497,507      | 15823%  | 15       | 14,456,886     | 12,860,055    | 88.95%     |
| 1995 | 15,709,335      | 16.4%   | 12       | 16,413,308     | 10,876,394    | 66.27%     |
| 1996 | 18,583,299      | 18.3%   | 7        | 18,329,726     | 10,729,406    | 58.54%     |
| 1997 | 32,289          | -99.8%  | 15       | 25,690         | 55,669        | 216.70%    |
| 1998 | 9,706,172       | 29960%  | 8        | 7,056,075      | 5,524,794     | 78.30%     |
| 1999 | 21,176,793      | 118.2%  | 11       | 23,076,396     | 10,033,644    | 43.48%     |
| 2000 | 3,952,615       | -81.3%  | 9        | 3,413,716      | 2,410,250     | 70.60%     |
| 2001 | 17,230,667      | 335.9%  | 8        | 16,574,238     | 10,468,262    | 63.16%     |
| 2002 | 1,844,478       | -89.3%  | 9        | 1,900,063      | 1,440,122     | 75.79%     |
| 2003 | 1,160           | -99.9%  | 4        | 596            | 4,744         | 795.97%    |
| 2004 | 3,644,189       | 314054% | 8        | 2,279,231      | 2,513,873     | 110.29%    |
| 2005 | 1,285,146       | -64.7%  | 4        | 816,979        | 94,627        | 11.58%     |
| 2006 | 1,112,854       | -13.4%  | 9        | 1,008,885      | 91,103        | 9.03%      |
| 2007 | 328,828         | -70.5%  | 11       | 440,843        | 7,070         | 1.60%      |
| 2008 | 1,275,860       | 288.0%  | 11       | 1,558,204      | 768,585       | 49.33%     |
| 2009 | 649,579         | -49.1%  | 4        | 505,865        | 656,638       | 129.80%    |
| 2010 | 6,197           | -99.0%  | 2        | 5,032          | -158,992      | -3159.62%  |
| 2011 | 7,223           | 16.6%   | 5        | 10,745         | 3,496         | 32.54%     |
| 2012 | 6,310           | -12.6%  | 2        | 5,625          | 59,499        | 1057.76%   |
| 2013 | 0               | -100.0% | 0        | 0              | 0             | n/a        |
| 2014 | 7,446,867       | n/a     | 3        | 8,321,185      | 8,836,175     | 106.19%    |
| 2015 | 136,105         | -98.2%  | 3        | 53             | -865          | -1632.08%  |
| 2016 | 0               | -100.0% | 0        | 0              | 0             | n/a        |
| 2017 | 0               | n/a     | 0        | 0              | 0             | n/a        |
| 2018 | 27,881          | n/a     | 3        | 171,972        | -2,716        | -1.58%     |
| 2019 | 1,508           | -94.6%  | 2        | 779            | 0             | 0.00%      |



Note: This report includes only California licensed companies with written premium greater than zero.

**1991-2019 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS**  
**Line of Business: PRIVATE PASSENGER AUTO LIABILITY [19.2]**

| <u>YEAR</u> | <u>WRITTEN PREMIUM</u> | <u>% Chg.</u> | <u>Co.Count</u> | <u>EARNED PREMIUM</u> | <u>INCURRED LOSS</u> | <u>LOSS RATIO</u> |
|-------------|------------------------|---------------|-----------------|-----------------------|----------------------|-------------------|
| 1991        | 7,699,752,043          |               | 214             | 7,744,149,657         | 5,174,507,699        | 66.82%            |
| 1992        | 7,338,845,146          | -4.7%         | 199             | 7,467,088,200         | 4,764,423,001        | 63.81%            |
| 1993        | 7,290,322,891          | -0.7%         | 204             | 7,209,315,430         | 4,574,662,114        | 63.45%            |
| 1994        | 7,275,425,912          | -0.2%         | 214             | 7,218,242,134         | 4,554,602,186        | 63.10%            |
| 1995        | 7,563,440,188          | 4.0%          | 209             | 7,479,544,239         | 4,341,810,741        | 58.05%            |
| 1996        | 7,734,108,034          | 2.3%          | 199             | 7,684,493,886         | 4,210,066,396        | 54.79%            |
| 1997        | 8,796,194,572          | 13.7%         | 207             | 8,541,145,705         | 4,167,660,111        | 48.80%            |
| 1998        | 8,452,351,357          | -3.9%         | 218             | 8,491,251,877         | 4,450,515,689        | 52.41%            |
| 1999        | 7,974,623,723          | -5.7%         | 227             | 8,006,951,555         | 4,684,378,285        | 58.50%            |
| 2000        | 7,919,316,572          | -0.7%         | 242             | 7,981,933,482         | 5,448,618,819        | 68.26%            |
| 2001        | 8,466,006,397          | 6.9%          | 238             | 8,340,734,415         | 5,690,894,896        | 68.23%            |
| 2002        | 9,475,139,315          | 11.9%         | 231             | 9,128,623,682         | 5,955,614,019        | 65.24%            |
| 2003        | 10,431,568,262         | 10.1%         | 228             | 10,169,703,978        | 6,124,145,175        | 60.22%            |
| 2004        | 10,724,262,980         | 2.8%          | 213             | 10,581,592,132        | 5,786,219,643        | 54.68%            |
| 2005        | 10,804,620,473         | 0.7%          | 193             | 10,716,466,808        | 5,802,003,635        | 54.14%            |
| 2006        | 10,982,909,943         | 1.7%          | 181             | 10,873,936,180        | 5,858,820,343        | 53.88%            |
| 2007        | 11,294,116,763         | 2.8%          | 177             | 11,227,218,058        | 6,467,766,726        | 57.61%            |
| 2008        | 11,011,182,726         | -2.5%         | 175             | 11,073,489,729        | 6,479,117,633        | 58.51%            |
| 2009        | 10,795,554,789         | -2.0%         | 176             | 10,817,378,596        | 6,359,911,485        | 58.79%            |
| 2010        | 10,877,277,383         | 0.8%          | 167             | 10,819,203,444        | 6,643,806,971        | 61.41%            |
| 2011        | 10,844,350,264         | -0.3%         | 167             | 10,796,247,456        | 6,877,176,166        | 63.70%            |
| 2012        | 11,057,909,232         | 2.0%          | 164             | 10,940,853,614        | 7,263,614,742        | 66.39%            |
| 2013        | 11,718,229,926         | 6.0%          | 166             | 11,483,370,841        | 7,516,791,434        | 65.46%            |
| 2014        | 12,485,551,091         | 6.5%          | 170             | 12,292,839,998        | 7,943,286,939        | 64.62%            |
| 2015        | 13,079,459,329         | 4.8%          | 176             | 12,880,661,175        | 9,098,347,745        | 70.64%            |
| 2016        | 14,231,022,452         | 8.8%          | 172             | 13,805,008,511        | 10,818,475,687       | 78.37%            |
| 2017        | 15,504,990,771         | 9.0%          | 167             | 15,074,112,576        | 11,024,724,877       | 73.14%            |
| 2018        | 17,237,283,705         | 11.2%         | 158             | 16,787,241,387        | 11,415,014,873       | 68.00%            |
| 2019        | 17,960,230,340         | 4.2%          | 155             | 17,737,734,204        | 11,619,034,705       | 65.50%            |

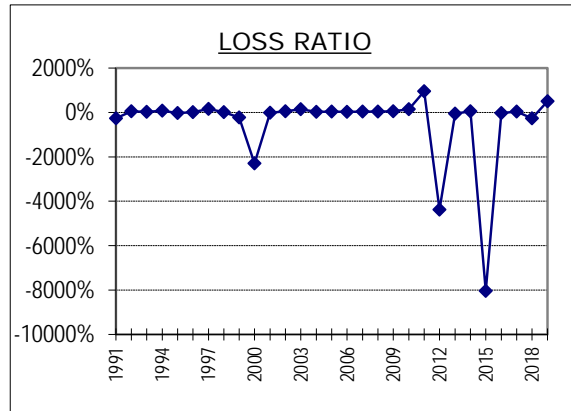
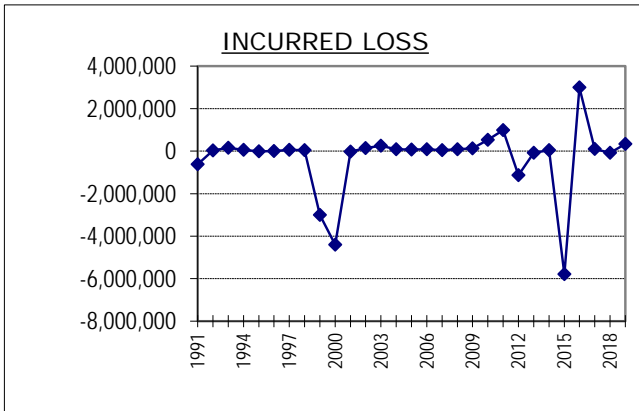
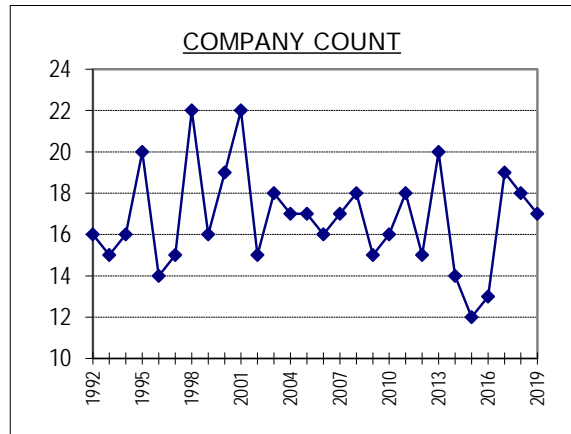
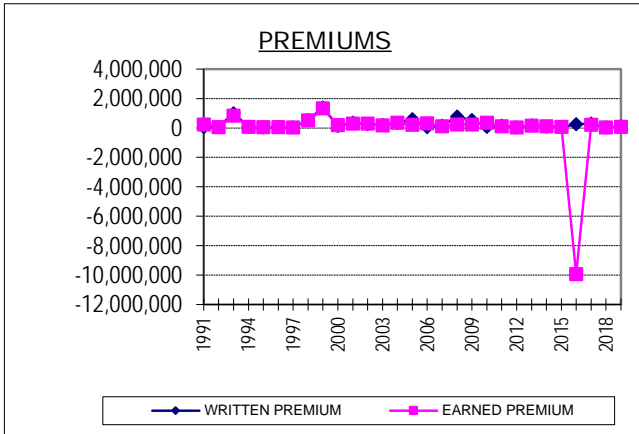


Note: This report includes only California licensed companies with written premium greater than zero.

# 1991-2019 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

## Line of Business: COMM. AUTO NO-FAULT [19.3]

| YEAR | WRITTEN PREMIUM | % Chg.  | Co.Count | EARNED PREMIUM | INCURRED LOSS | LOSS RATIO |
|------|-----------------|---------|----------|----------------|---------------|------------|
| 1991 | 45,391          |         | n/a      | 237,966        | -622,429      | -261.56%   |
| 1992 | 68,378          | 50.6%   | 16       | 59,763         | 32,961        | 55.15%     |
| 1993 | 986,807         | 1343.2% | 15       | 840,317        | 161,671       | 19.24%     |
| 1994 | 71,252          | -92.8%  | 16       | 65,557         | 52,998        | 80.84%     |
| 1995 | 35,283          | -50.5%  | 20       | 56,228         | -13,687       | -24.34%    |
| 1996 | 64,378          | 82.5%   | 14       | 56,626         | 4,276         | 7.55%      |
| 1997 | 33,739          | -47.6%  | 15       | 34,958         | 56,717        | 162.24%    |
| 1998 | 529,151         | 1468.4% | 22       | 513,743        | 37,657        | 7.33%      |
| 1999 | 1,390,217       | 162.7%  | 16       | 1,325,519      | -3,002,091    | -226.48%   |
| 2000 | 135,054         | -90.3%  | 19       | 191,875        | -4,399,996    | -2293.16%  |
| 2001 | 355,581         | 163.3%  | 22       | 291,002        | -24,602       | -8.45%     |
| 2002 | 252,845         | -28.9%  | 15       | 282,892        | 146,438       | 51.76%     |
| 2003 | 194,325         | -23.1%  | 18       | 172,042        | 255,202       | 148.34%    |
| 2004 | 333,337         | 71.5%   | 17       | 357,862        | 85,387        | 23.86%     |
| 2005 | 595,915         | 78.8%   | 17       | 220,518        | 71,766        | 32.54%     |
| 2006 | 45,644          | -92.3%  | 16       | 320,715        | 91,547        | 28.54%     |
| 2007 | 149,940         | 228.5%  | 17       | 101,762        | 43,305        | 42.56%     |
| 2008 | 769,872         | 413.5%  | 18       | 236,077        | 92,559        | 39.21%     |
| 2009 | 524,694         | -31.8%  | 15       | 232,012        | 133,160       | 57.39%     |
| 2010 | 65,232          | -87.6%  | 16       | 350,057        | 527,837       | 150.79%    |
| 2011 | 156,067         | 139.2%  | 18       | 103,263        | 980,616       | 949.63%    |
| 2012 | 36,733          | -76.5%  | 15       | 25,861         | -1,131,117    | -4373.83%  |
| 2013 | 164,715         | 348.4%  | 20       | 148,046        | -79,540       | -53.73%    |
| 2014 | 92,397          | -43.9%  | 14       | 104,482        | 51,214        | 49.02%     |
| 2015 | 54,258          | -41.3%  | 12       | 72,067         | -5,795,391    | -8041.67%  |
| 2016 | 242,940         | 347.7%  | 13       | -9,930,304     | 2,989,176     | -30.10%    |
| 2017 | 283,632         | 16.7%   | 19       | 206,938        | 94,330        | 45.58%     |
| 2018 | 25,115          | -91.1%  | 18       | 29,512         | -76,620       | -259.62%   |
| 2019 | 117,026         | 366.0%  | 17       | 68,059         | 338,378       | 497.18%    |



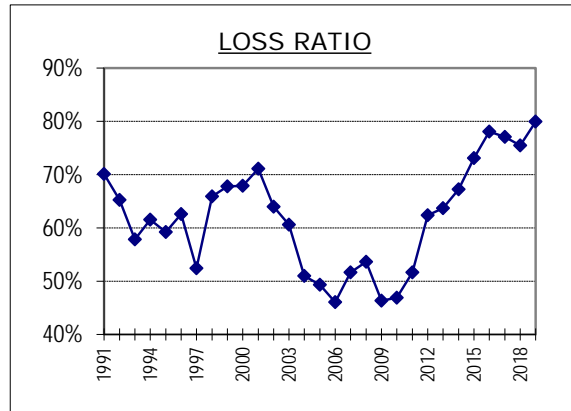
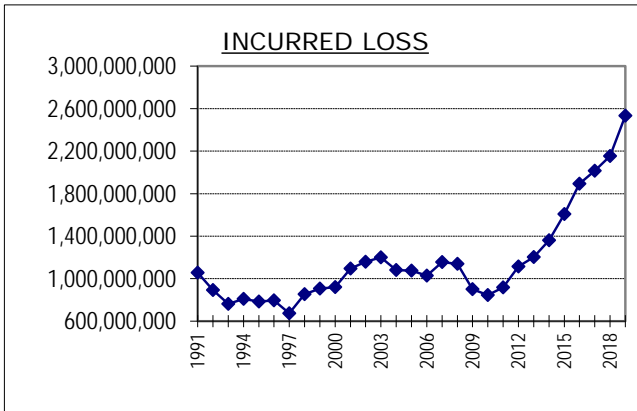
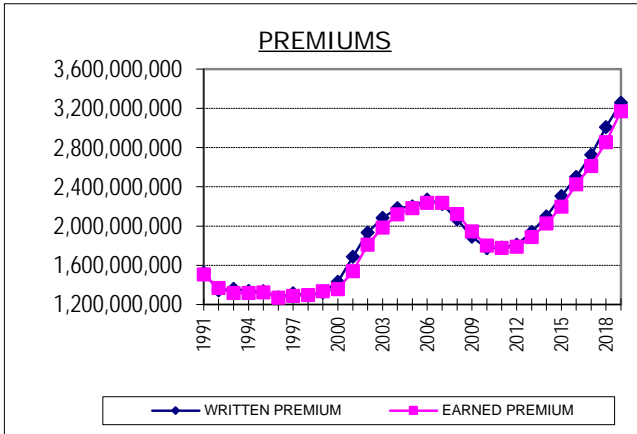
Note: This report includes only California licensed companies with written premium greater than zero.



# 1991-2019 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

## Line of Business: COMMERCIAL AUTO LIABILITY [19.4]

| YEAR | WRITTEN PREMIUM | % Chg. | Co.Count | EARNED PREMIUM | INCURRED LOSS | LOSS RATIO |
|------|-----------------|--------|----------|----------------|---------------|------------|
| 1991 | 1,524,042,947   |        | 263      | 1,506,898,875  | 1,056,853,980 | 70.13%     |
| 1992 | 1,344,440,114   | -11.8% | 263      | 1,367,496,522  | 892,153,956   | 65.24%     |
| 1993 | 1,358,069,005   | 1.0%   | 254      | 1,316,967,513  | 762,029,052   | 57.86%     |
| 1994 | 1,338,784,852   | -1.4%  | 296      | 1,317,682,349  | 810,575,242   | 61.52%     |
| 1995 | 1,335,007,833   | -0.3%  | 306      | 1,323,125,810  | 783,837,269   | 59.24%     |
| 1996 | 1,271,150,159   | -4.8%  | 265      | 1,269,507,135  | 794,415,429   | 62.58%     |
| 1997 | 1,313,184,757   | 3.3%   | 275      | 1,286,243,657  | 674,349,036   | 52.43%     |
| 1998 | 1,292,046,497   | -1.6%  | 272      | 1,297,097,077  | 854,948,832   | 65.91%     |
| 1999 | 1,323,620,995   | 2.4%   | 279      | 1,335,749,679  | 905,534,921   | 67.79%     |
| 2000 | 1,432,155,520   | 8.2%   | 279      | 1,356,393,051  | 920,676,228   | 67.88%     |
| 2001 | 1,685,861,375   | 17.7%  | 277      | 1,539,466,984  | 1,095,005,705 | 71.13%     |
| 2002 | 1,934,002,209   | 14.7%  | 262      | 1,809,690,133  | 1,157,592,875 | 63.97%     |
| 2003 | 2,082,367,154   | 7.7%   | 257      | 1,983,432,457  | 1,201,503,962 | 60.58%     |
| 2004 | 2,182,834,110   | 4.8%   | 230      | 2,119,544,691  | 1,081,111,358 | 51.01%     |
| 2005 | 2,200,854,554   | 0.8%   | 233      | 2,182,217,073  | 1,076,307,200 | 49.32%     |
| 2006 | 2,267,808,734   | 3.0%   | 230      | 2,235,698,959  | 1,029,359,175 | 46.04%     |
| 2007 | 2,224,273,426   | -1.9%  | 224      | 2,236,385,065  | 1,155,396,071 | 51.66%     |
| 2008 | 2,067,720,580   | -7.0%  | 232      | 2,121,751,375  | 1,138,045,996 | 53.64%     |
| 2009 | 1,891,279,202   | -8.5%  | 239      | 1,944,027,677  | 900,658,160   | 46.33%     |
| 2010 | 1,772,040,795   | -6.3%  | 236      | 1,800,079,894  | 844,335,327   | 46.91%     |
| 2011 | 1,779,414,791   | 0.4%   | 244      | 1,775,017,750  | 916,714,993   | 51.65%     |
| 2012 | 1,808,043,694   | 1.6%   | 251      | 1,788,565,133  | 1,115,582,917 | 62.37%     |
| 2013 | 1,939,160,248   | 7.3%   | 257      | 1,888,226,516  | 1,202,989,990 | 63.71%     |
| 2014 | 2,097,383,318   | 8.2%   | 250      | 2,026,342,637  | 1,362,254,932 | 67.23%     |
| 2015 | 2,304,533,711   | 9.9%   | 247      | 2,198,087,819  | 1,606,157,089 | 73.07%     |
| 2016 | 2,501,486,661   | 8.5%   | 250      | 2,424,670,972  | 1,892,856,090 | 78.07%     |
| 2017 | 2,725,528,129   | 9.0%   | 257      | 2,611,924,926  | 2,013,684,467 | 77.10%     |
| 2018 | 3,009,056,531   | 10.4%  | 253      | 2,855,686,364  | 2,154,625,317 | 75.45%     |
| 2019 | 3,257,871,858   | 8.3%   | 246      | 3,169,920,704  | 2,533,458,407 | 79.92%     |

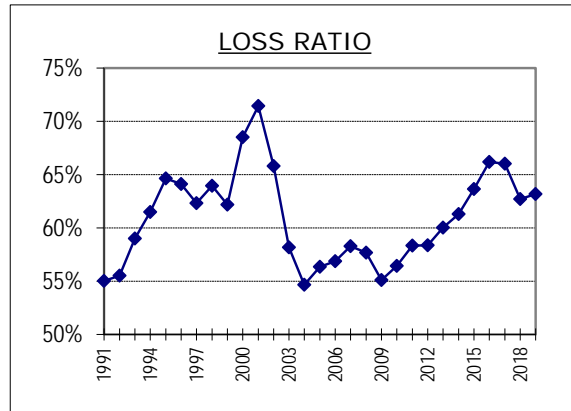
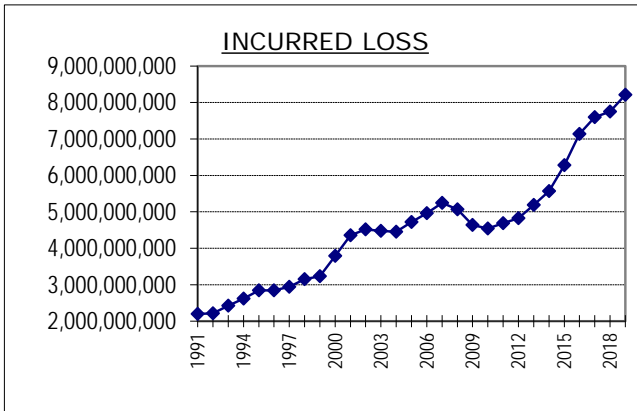
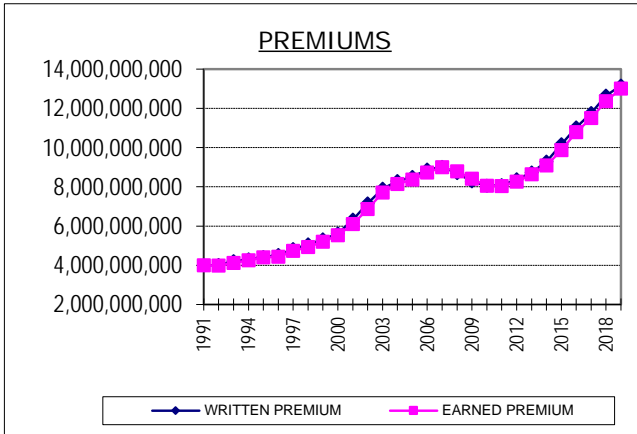


Note: This report includes only California licensed companies with written premium greater than zero.

# 1991-2019 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

## Line of Business: P.P. AUTO PHYSICAL DAMAGE [21.1]

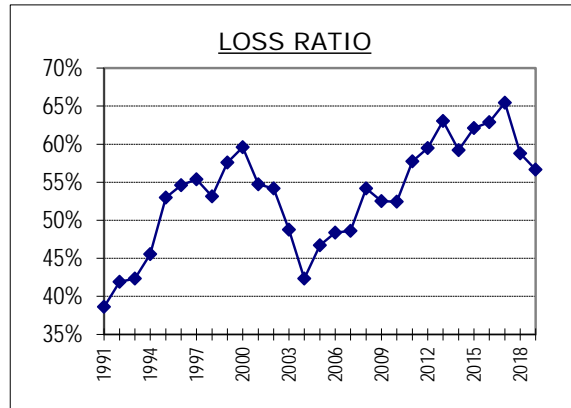
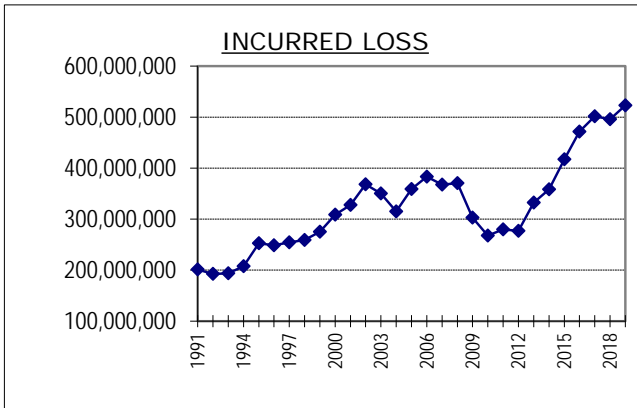
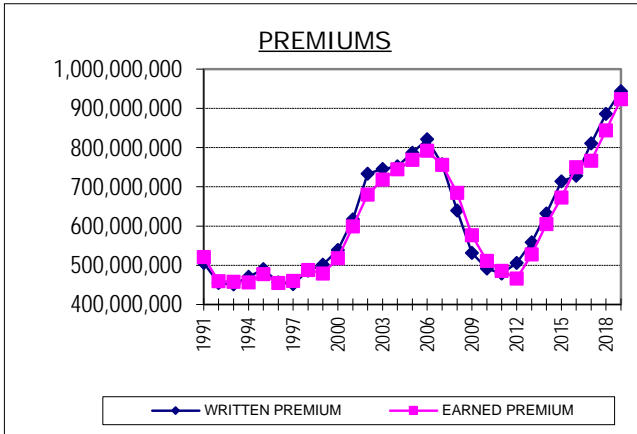
| YEAR | WRITTEN PREMIUM | % Chg. | Co.Count | EARNED PREMIUM | INCURRED LOSS | LOSS RATIO |
|------|-----------------|--------|----------|----------------|---------------|------------|
| 1991 | 3,994,535,670   |        | 222      | 3,996,112,007  | 2,199,074,668 | 55.03%     |
| 1992 | 4,004,867,944   | 0.3%   | 204      | 3,984,727,516  | 2,211,775,060 | 55.51%     |
| 1993 | 4,206,272,494   | 5.0%   | 201      | 4,115,571,737  | 2,427,657,463 | 58.99%     |
| 1994 | 4,293,269,292   | 2.1%   | 203      | 4,255,263,585  | 2,616,227,138 | 61.48%     |
| 1995 | 4,415,236,361   | 2.8%   | 208      | 4,397,818,244  | 2,842,755,465 | 64.64%     |
| 1996 | 4,516,305,794   | 2.3%   | 199      | 4,434,647,866  | 2,843,791,909 | 64.13%     |
| 1997 | 4,819,494,387   | 6.7%   | 203      | 4,724,633,248  | 2,944,936,798 | 62.33%     |
| 1998 | 5,055,795,761   | 4.9%   | 219      | 4,927,492,928  | 3,150,988,428 | 63.95%     |
| 1999 | 5,315,200,087   | 5.1%   | 239      | 5,198,630,892  | 3,231,996,138 | 62.17%     |
| 2000 | 5,624,794,681   | 5.8%   | 237      | 5,532,745,381  | 3,790,510,167 | 68.51%     |
| 2001 | 6,325,003,208   | 12.4%  | 239      | 6,097,965,909  | 4,355,983,961 | 71.43%     |
| 2002 | 7,150,120,696   | 13.0%  | 231      | 6,863,729,860  | 4,517,260,996 | 65.81%     |
| 2003 | 7,900,430,670   | 10.5%  | 221      | 7,702,553,630  | 4,480,725,937 | 58.17%     |
| 2004 | 8,282,950,985   | 4.8%   | 212      | 8,144,811,317  | 4,452,102,693 | 54.66%     |
| 2005 | 8,493,202,402   | 2.5%   | 196      | 8,371,790,775  | 4,717,974,180 | 56.36%     |
| 2006 | 8,871,299,757   | 4.5%   | 182      | 8,730,123,210  | 4,965,321,939 | 56.88%     |
| 2007 | 9,014,141,349   | 1.6%   | 184      | 8,997,816,647  | 5,243,517,496 | 58.28%     |
| 2008 | 8,698,363,678   | -3.5%  | 172      | 8,782,923,516  | 5,065,270,959 | 57.67%     |
| 2009 | 8,277,900,332   | -4.8%  | 171      | 8,417,007,891  | 4,638,400,920 | 55.11%     |
| 2010 | 8,048,459,313   | -2.8%  | 159      | 8,047,637,769  | 4,540,315,109 | 56.42%     |
| 2011 | 8,080,326,187   | 0.4%   | 163      | 8,032,955,764  | 4,685,182,978 | 58.32%     |
| 2012 | 8,373,897,820   | 3.6%   | 160      | 8,263,735,796  | 4,822,307,225 | 58.36%     |
| 2013 | 8,727,329,426   | 4.2%   | 163      | 8,638,627,538  | 5,185,456,453 | 60.03%     |
| 2014 | 9,285,155,449   | 6.4%   | 165      | 9,080,411,855  | 5,565,734,978 | 61.29%     |
| 2015 | 10,171,516,539  | 9.5%   | 167      | 9,871,328,083  | 6,283,222,135 | 63.65%     |
| 2016 | 11,025,332,193  | 8.4%   | 167      | 10,789,545,736 | 7,140,171,666 | 66.18%     |
| 2017 | 11,755,597,804  | 6.6%   | 165      | 11,505,677,949 | 7,597,693,551 | 66.03%     |
| 2018 | 12,651,114,407  | 7.6%   | 152      | 12,358,314,054 | 7,749,952,812 | 62.71%     |
| 2019 | 13,161,623,489  | 4.0%   | 152      | 13,002,415,060 | 8,212,670,057 | 63.16%     |



Note: This report includes only California licensed companies with written premium greater than zero.

**1991-2019 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS**  
**Line of Business: COMMERCIAL AUTO PHYSICAL DAMAGE [21.2]**

| <u>YEAR</u> | <u>WRITTEN PREMIUM</u> | <u>% Chg.</u> | <u>Co.Count</u> | <u>EARNED PREMIUM</u> | <u>INCURRED LOSS</u> | <u>LOSS RATIO</u> |
|-------------|------------------------|---------------|-----------------|-----------------------|----------------------|-------------------|
| 1991        | 505,775,500            |               | 251             | 521,111,890           | 201,168,473          | 38.60%            |
| 1992        | 454,652,372            | -10.1%        | 251             | 458,938,234           | 192,419,653          | 41.93%            |
| 1993        | 450,726,420            | -0.9%         | 252             | 457,983,490           | 193,883,787          | 42.33%            |
| 1994        | 470,577,644            | 4.4%          | 290             | 456,069,731           | 207,826,612          | 45.57%            |
| 1995        | 489,660,971            | 4.1%          | 292             | 477,242,597           | 252,924,718          | 53.00%            |
| 1996        | 455,976,595            | -6.9%         | 261             | 455,048,376           | 248,412,849          | 54.59%            |
| 1997        | 451,718,270            | -0.9%         | 260             | 459,983,944           | 254,708,968          | 55.37%            |
| 1998        | 486,110,622            | 7.6%          | 273             | 488,017,836           | 259,295,917          | 53.13%            |
| 1999        | 500,981,013            | 3.1%          | 269             | 478,419,279           | 275,485,330          | 57.58%            |
| 2000        | 539,106,013            | 7.6%          | 270             | 518,008,917           | 308,751,951          | 59.60%            |
| 2001        | 616,875,365            | 14.4%         | 267             | 598,601,558           | 327,550,191          | 54.72%            |
| 2002        | 733,312,045            | 18.9%         | 260             | 680,198,940           | 368,497,799          | 54.18%            |
| 2003        | 745,062,867            | 1.6%          | 261             | 718,556,037           | 350,440,446          | 48.77%            |
| 2004        | 751,766,696            | 0.9%          | 236             | 744,724,057           | 315,307,772          | 42.34%            |
| 2005        | 786,550,610            | 4.6%          | 235             | 768,648,974           | 359,152,035          | 46.73%            |
| 2006        | 821,480,081            | 4.4%          | 226             | 791,992,395           | 383,276,760          | 48.39%            |
| 2007        | 757,661,497            | -7.8%         | 227             | 755,993,945           | 367,603,707          | 48.63%            |
| 2008        | 639,503,043            | -15.6%        | 234             | 684,522,936           | 370,768,021          | 54.16%            |
| 2009        | 531,574,892            | -16.9%        | 237             | 576,660,975           | 302,918,291          | 52.53%            |
| 2010        | 491,561,042            | -7.5%         | 237             | 510,920,831           | 267,949,440          | 52.44%            |
| 2011        | 478,446,847            | -2.7%         | 241             | 485,297,642           | 280,124,664          | 57.72%            |
| 2012        | 505,993,510            | 5.8%          | 249             | 465,669,544           | 277,006,283          | 59.49%            |
| 2013        | 558,075,289            | 10.3%         | 248             | 527,638,216           | 332,581,715          | 63.03%            |
| 2014        | 631,984,919            | 13.2%         | 246             | 604,701,029           | 358,118,958          | 59.22%            |
| 2015        | 713,915,520            | 13.0%         | 243             | 672,103,850           | 417,492,512          | 62.12%            |
| 2016        | 728,297,032            | 2.0%          | 246             | 750,129,294           | 471,638,337          | 62.87%            |
| 2017        | 810,329,618            | 11.3%         | 247             | 766,176,283           | 501,474,509          | 65.45%            |
| 2018        | 885,921,931            | 9.3%          | 247             | 843,727,337           | 495,863,336          | 58.77%            |
| 2019        | 943,888,790            | 6.5%          | 243             | 923,310,106           | 523,010,152          | 56.65%            |

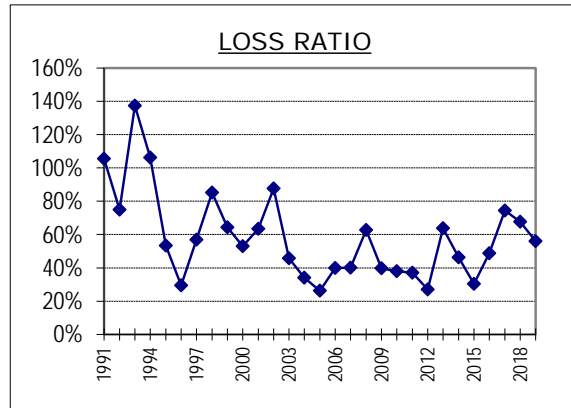
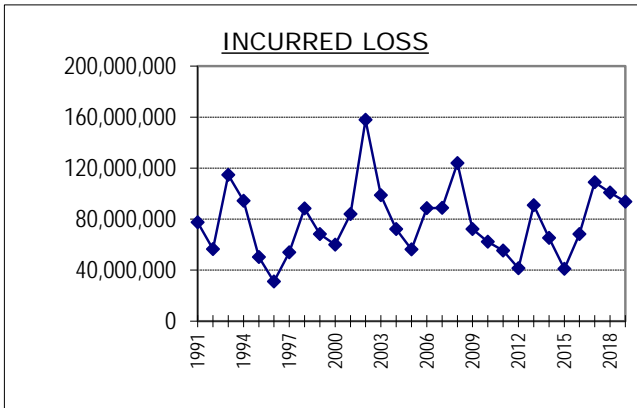
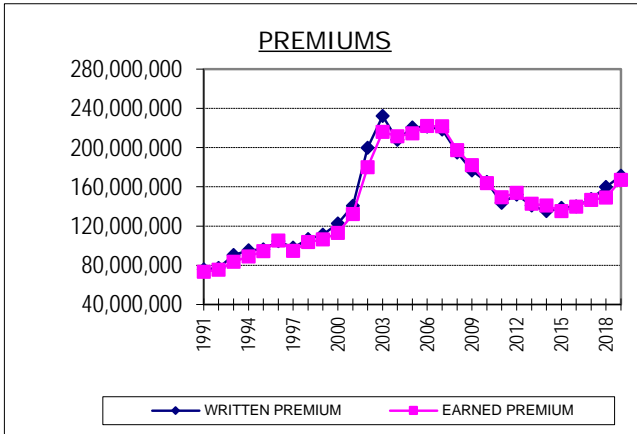


Note: This report includes only California licensed companies with written premium greater than zero.

# 1991-2019 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

## Line of Business: AIRCRAFT [22]

| YEAR | WRITTEN PREMIUM | % Chg. | Co.Count | EARNED PREMIUM | INCURRED LOSS | LOSS RATIO |
|------|-----------------|--------|----------|----------------|---------------|------------|
| 1991 | 75,618,152      |        | 51       | 73,421,581     | 77,539,261    | 105.61%    |
| 1992 | 77,077,615      | 1.9%   | 51       | 75,333,217     | 56,398,670    | 74.87%     |
| 1993 | 90,420,328      | 17.3%  | 49       | 83,447,497     | 114,665,295   | 137.41%    |
| 1994 | 95,291,229      | 5.4%   | 61       | 88,818,251     | 94,333,187    | 106.21%    |
| 1995 | 96,220,253      | 1.0%   | 60       | 94,226,827     | 50,225,016    | 53.30%     |
| 1996 | 104,452,979     | 8.6%   | 51       | 105,156,153    | 31,003,381    | 29.48%     |
| 1997 | 97,928,998      | -6.2%  | 45       | 94,612,073     | 53,900,661    | 56.97%     |
| 1998 | 106,747,284     | 9.0%   | 42       | 103,761,323    | 88,351,780    | 85.15%     |
| 1999 | 111,189,724     | 4.2%   | 36       | 106,270,907    | 68,348,776    | 64.32%     |
| 2000 | 122,633,141     | 10.3%  | 43       | 113,070,990    | 59,903,123    | 52.98%     |
| 2001 | 140,726,723     | 14.8%  | 32       | 132,261,971    | 83,901,980    | 63.44%     |
| 2002 | 199,838,416     | 42.0%  | 24       | 179,887,386    | 157,794,111   | 87.72%     |
| 2003 | 232,203,048     | 16.2%  | 32       | 215,949,832    | 98,802,774    | 45.75%     |
| 2004 | 207,839,052     | -10.5% | 29       | 211,510,208    | 72,186,320    | 34.13%     |
| 2005 | 220,325,594     | 6.0%   | 33       | 214,316,515    | 56,175,589    | 26.21%     |
| 2006 | 221,350,467     | 0.5%   | 36       | 221,823,401    | 88,636,003    | 39.96%     |
| 2007 | 218,472,355     | -1.3%  | 27       | 221,612,135    | 88,869,186    | 40.10%     |
| 2008 | 194,951,767     | -10.8% | 30       | 197,349,940    | 123,834,181   | 62.75%     |
| 2009 | 176,735,242     | -9.3%  | 28       | 181,971,733    | 72,279,074    | 39.72%     |
| 2010 | 164,808,781     | -6.7%  | 29       | 163,849,259    | 62,205,462    | 37.97%     |
| 2011 | 143,512,610     | -12.9% | 32       | 149,412,185    | 55,289,513    | 37.00%     |
| 2012 | 151,877,088     | 5.8%   | 32       | 153,689,232    | 41,397,241    | 26.94%     |
| 2013 | 140,979,126     | -7.2%  | 32       | 142,632,660    | 90,894,296    | 63.73%     |
| 2014 | 135,074,561     | -4.2%  | 33       | 140,858,863    | 65,162,571    | 46.26%     |
| 2015 | 138,433,118     | 2.5%   | 32       | 135,054,843    | 41,049,551    | 30.39%     |
| 2016 | 140,129,707     | 1.2%   | 31       | 139,758,324    | 68,195,820    | 48.80%     |
| 2017 | 147,572,177     | 5.3%   | 34       | 146,596,769    | 108,961,337   | 74.33%     |
| 2018 | 159,852,707     | 8.3%   | 32       | 149,093,339    | 100,860,751   | 67.65%     |
| 2019 | 171,237,592     | 7.1%   | 30       | 167,071,135    | 93,568,482    | 56.01%     |

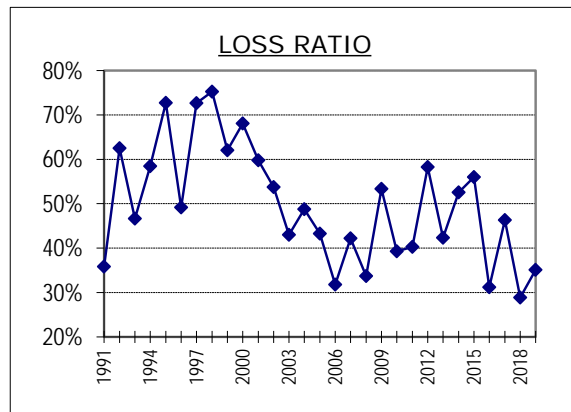
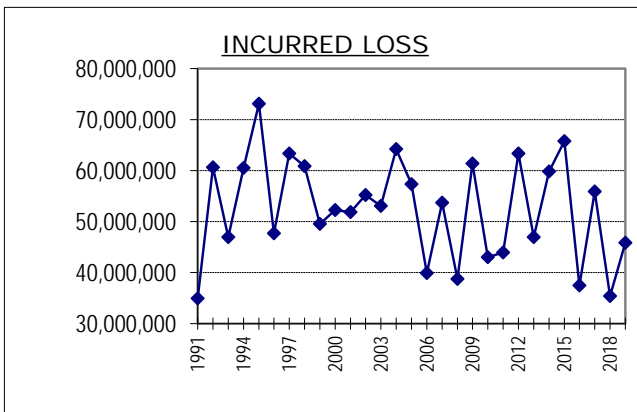
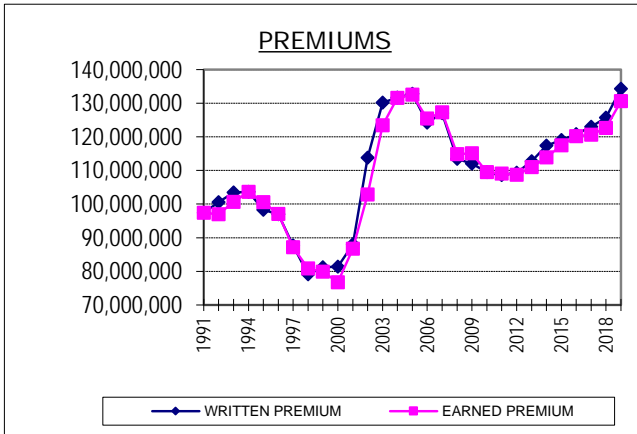


Note: This report includes only California licensed companies with written premium greater than zero.

# 1991-2019 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

## Line of Business: FIDELITY [23]

| YEAR | WRITTEN PREMIUM | % Chg. | Co.Count | EARNED PREMIUM | INCURRED LOSS | LOSS RATIO |
|------|-----------------|--------|----------|----------------|---------------|------------|
| 1991 | 97,428,675      |        | 134      | 97,441,583     | 34,927,087    | 35.84%     |
| 1992 | 100,588,951     | 3.2%   | 129      | 97,003,794     | 60,650,046    | 62.52%     |
| 1993 | 103,490,508     | 2.9%   | 126      | 100,636,157    | 46,950,592    | 46.65%     |
| 1994 | 103,604,473     | 0.1%   | 135      | 103,608,231    | 60,542,438    | 58.43%     |
| 1995 | 98,249,069      | -5.2%  | 131      | 100,549,622    | 73,090,112    | 72.69%     |
| 1996 | 96,948,835      | -1.3%  | 132      | 97,063,760     | 47,727,213    | 49.17%     |
| 1997 | 87,729,907      | -9.5%  | 129      | 87,157,512     | 63,323,781    | 72.65%     |
| 1998 | 79,081,099      | -9.9%  | 123      | 80,860,659     | 60,856,266    | 75.26%     |
| 1999 | 81,248,339      | 2.7%   | 125      | 79,881,038     | 49,554,646    | 62.04%     |
| 2000 | 81,372,352      | 0.2%   | 129      | 76,777,163     | 52,264,618    | 68.07%     |
| 2001 | 88,063,380      | 8.2%   | 124      | 86,687,723     | 51,839,040    | 59.80%     |
| 2002 | 113,804,124     | 29.2%  | 128      | 102,812,597    | 55,229,126    | 53.72%     |
| 2003 | 130,185,426     | 14.4%  | 113      | 123,445,298    | 53,081,472    | 43.00%     |
| 2004 | 131,705,443     | 1.2%   | 106      | 131,581,655    | 64,193,580    | 48.79%     |
| 2005 | 132,829,042     | 0.9%   | 113      | 132,494,432    | 57,321,454    | 43.26%     |
| 2006 | 124,220,772     | -6.5%  | 107      | 125,408,995    | 39,884,323    | 31.80%     |
| 2007 | 127,003,984     | 2.2%   | 103      | 127,315,016    | 53,718,523    | 42.19%     |
| 2008 | 113,458,537     | -10.7% | 103      | 114,870,793    | 38,730,843    | 33.72%     |
| 2009 | 112,005,083     | -1.3%  | 106      | 115,136,779    | 61,407,407    | 53.33%     |
| 2010 | 109,509,127     | -2.2%  | 97       | 109,511,367    | 43,041,779    | 39.30%     |
| 2011 | 108,603,246     | -0.8%  | 108      | 109,067,431    | 43,941,284    | 40.29%     |
| 2012 | 109,300,748     | 0.6%   | 107      | 108,712,981    | 63,351,248    | 58.27%     |
| 2013 | 112,773,692     | 3.2%   | 110      | 110,970,919    | 46,955,914    | 42.31%     |
| 2014 | 117,359,401     | 4.1%   | 110      | 113,888,082    | 59,817,138    | 52.52%     |
| 2015 | 119,008,833     | 1.4%   | 109      | 117,474,257    | 65,797,848    | 56.01%     |
| 2016 | 120,817,661     | 1.5%   | 116      | 120,222,439    | 37,481,024    | 31.18%     |
| 2017 | 123,017,154     | 1.8%   | 115      | 120,626,965    | 55,904,660    | 46.35%     |
| 2018 | 125,721,479     | 2.2%   | 122      | 122,627,778    | 35,416,194    | 28.88%     |
| 2019 | 134,301,253     | 6.8%   | 113      | 130,594,828    | 45,848,300    | 35.11%     |

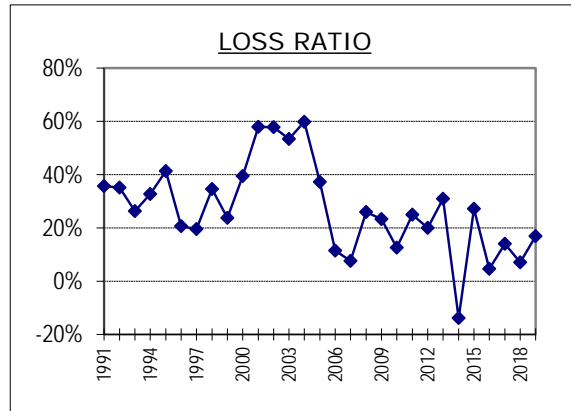
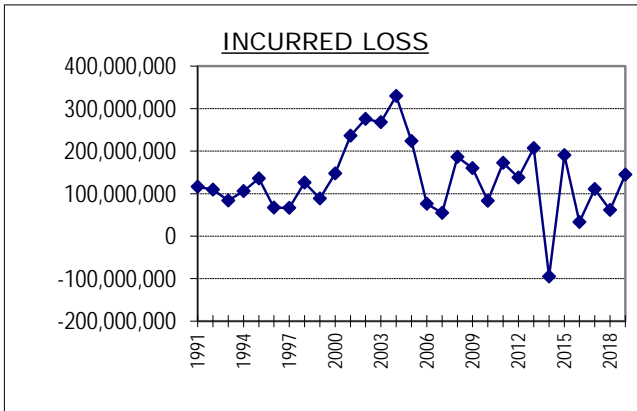
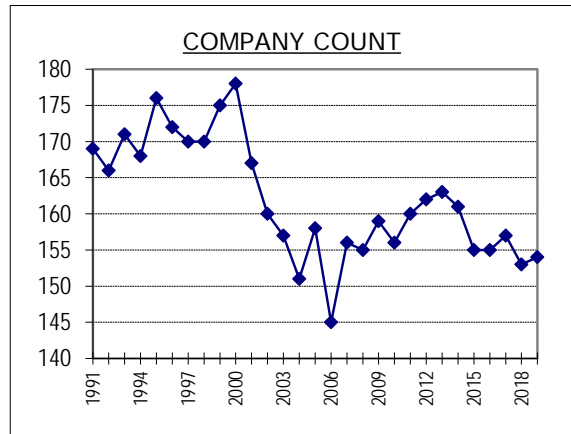
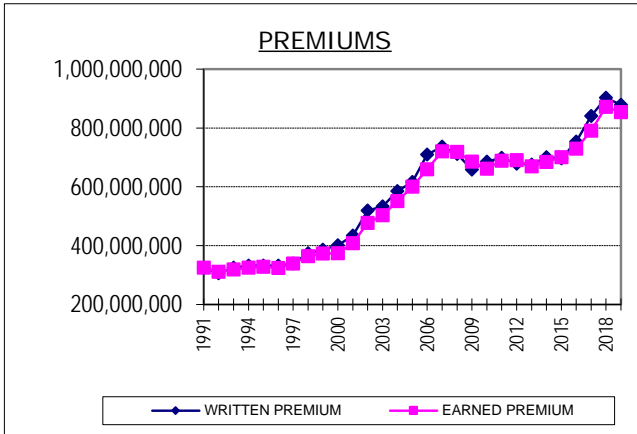


Note: This report includes only California licensed companies with written premium greater than zero.

# 1991-2019 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

## Line of Business: SURETY [24]

| YEAR | WRITTEN PREMIUM | % Chg. | Co.Count | EARNED PREMIUM | INCURRED LOSS | LOSS RATIO |
|------|-----------------|--------|----------|----------------|---------------|------------|
| 1991 | 322,665,125     |        | 169      | 325,210,942    | 116,084,650   | 35.70%     |
| 1992 | 306,274,471     | -5.1%  | 166      | 311,393,304    | 109,397,531   | 35.13%     |
| 1993 | 324,688,687     | 6.0%   | 171      | 318,810,502    | 83,729,709    | 26.26%     |
| 1994 | 332,160,203     | 2.3%   | 168      | 325,066,497    | 106,191,039   | 32.67%     |
| 1995 | 332,344,889     | 0.1%   | 176      | 327,956,001    | 135,401,845   | 41.29%     |
| 1996 | 331,837,437     | -0.2%  | 172      | 323,790,844    | 66,947,610    | 20.68%     |
| 1997 | 338,690,574     | 2.1%   | 170      | 338,853,474    | 66,083,219    | 19.50%     |
| 1998 | 374,268,096     | 10.5%  | 170      | 363,664,518    | 125,878,166   | 34.61%     |
| 1999 | 385,654,818     | 3.0%   | 175      | 372,868,979    | 88,711,294    | 23.79%     |
| 2000 | 401,394,544     | 4.1%   | 178      | 373,905,400    | 147,539,691   | 39.46%     |
| 2001 | 434,048,078     | 8.1%   | 167      | 407,879,371    | 236,316,279   | 57.94%     |
| 2002 | 519,568,904     | 19.7%  | 160      | 476,915,984    | 275,792,299   | 57.83%     |
| 2003 | 532,835,878     | 2.6%   | 157      | 503,081,276    | 268,301,144   | 53.33%     |
| 2004 | 585,612,090     | 9.9%   | 151      | 551,090,609    | 329,742,582   | 59.83%     |
| 2005 | 616,634,014     | 5.3%   | 158      | 600,357,023    | 223,542,869   | 37.23%     |
| 2006 | 709,834,331     | 15.1%  | 145      | 659,530,981    | 75,929,876    | 11.51%     |
| 2007 | 736,544,026     | 3.8%   | 156      | 720,702,492    | 54,652,353    | 7.58%      |
| 2008 | 711,166,663     | -3.4%  | 155      | 718,592,946    | 186,374,500   | 25.94%     |
| 2009 | 657,914,860     | -7.5%  | 159      | 685,377,506    | 159,877,121   | 23.33%     |
| 2010 | 685,740,762     | 4.2%   | 156      | 661,152,821    | 83,153,353    | 12.58%     |
| 2011 | 698,717,475     | 1.9%   | 160      | 688,235,104    | 172,096,536   | 25.01%     |
| 2012 | 678,277,040     | -2.9%  | 162      | 690,785,983    | 137,785,702   | 19.95%     |
| 2013 | 675,572,542     | -0.4%  | 163      | 669,656,014    | 206,764,211   | 30.88%     |
| 2014 | 700,751,228     | 3.7%   | 161      | 684,369,712    | -95,086,733   | -13.89%    |
| 2015 | 695,963,755     | -0.7%  | 155      | 700,847,710    | 190,268,124   | 27.15%     |
| 2016 | 753,410,917     | 8.3%   | 155      | 729,766,118    | 33,359,841    | 4.57%      |
| 2017 | 840,523,077     | 11.6%  | 157      | 790,483,399    | 110,563,744   | 13.99%     |
| 2018 | 902,518,299     | 7.4%   | 153      | 871,539,999    | 61,641,863    | 7.07%      |
| 2019 | 878,800,390     | -2.6%  | 154      | 853,235,497    | 144,559,298   | 16.94%     |

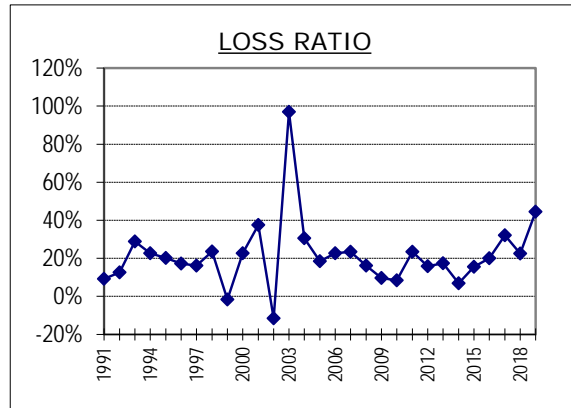
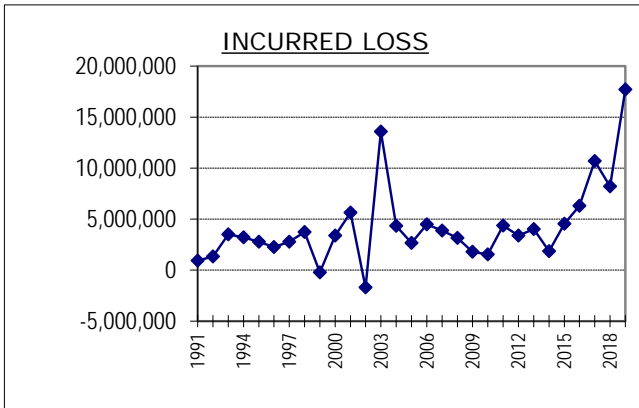
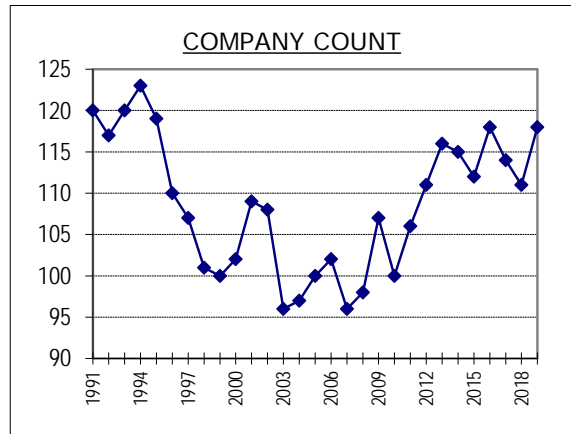
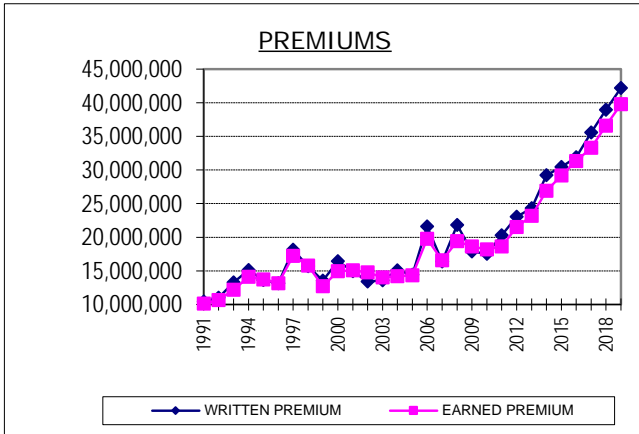


Note: This report includes only California licensed companies with written premium greater than zero.

# 1991-2019 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

## Line of Business: BURGLARY & THEFT [26]

| <u>YEAR</u> | <u>WRITTEN PREMIUM</u> | <u>% Chg.</u> | <u>Co.Count</u> | <u>EARNED PREMIUM</u> | <u>INCURRED LOSS</u> | <u>LOSS RATIO</u> |
|-------------|------------------------|---------------|-----------------|-----------------------|----------------------|-------------------|
| 1991        | 10,442,925             |               | 120             | 10,118,590            | 934,000              | 9.23%             |
| 1992        | 10,990,810             | 5.2%          | 117             | 10,651,229            | 1,349,994            | 12.67%            |
| 1993        | 13,302,978             | 21.0%         | 120             | 12,192,097            | 3,508,786            | 28.78%            |
| 1994        | 15,104,818             | 13.5%         | 123             | 14,121,989            | 3,201,499            | 22.67%            |
| 1995        | 13,620,650             | -9.8%         | 119             | 13,703,221            | 2,768,558            | 20.20%            |
| 1996        | 13,164,143             | -3.4%         | 110             | 13,131,355            | 2,260,995            | 17.22%            |
| 1997        | 18,130,151             | 37.7%         | 107             | 17,216,384            | 2,782,984            | 16.16%            |
| 1998        | 15,677,919             | -13.5%        | 101             | 15,795,604            | 3,731,457            | 23.62%            |
| 1999        | 13,553,707             | -13.5%        | 100             | 12,701,383            | -215,866             | -1.70%            |
| 2000        | 16,430,831             | 21.2%         | 102             | 14,964,263            | 3,382,614            | 22.60%            |
| 2001        | 14,952,223             | -9.0%         | 109             | 15,088,738            | 5,650,660            | 37.45%            |
| 2002        | 13,413,024             | -10.3%        | 108             | 14,770,328            | -1,707,492           | -11.56%           |
| 2003        | 13,609,397             | 1.5%          | 96              | 14,014,384            | 13,583,502           | 96.93%            |
| 2004        | 15,079,132             | 10.8%         | 97              | 14,183,691            | 4,340,590            | 30.60%            |
| 2005        | 14,407,859             | -4.5%         | 100             | 14,315,638            | 2,656,494            | 18.56%            |
| 2006        | 21,618,325             | 50.0%         | 102             | 19,774,606            | 4,489,659            | 22.70%            |
| 2007        | 16,380,628             | -24.2%        | 96              | 16,563,072            | 3,888,051            | 23.47%            |
| 2008        | 21,819,499             | 33.2%         | 98              | 19,411,243            | 3,146,466            | 16.21%            |
| 2009        | 17,868,950             | -18.1%        | 107             | 18,645,689            | 1,789,101            | 9.60%             |
| 2010        | 17,510,612             | -2.0%         | 100             | 18,200,152            | 1,544,645            | 8.49%             |
| 2011        | 20,275,150             | 15.8%         | 106             | 18,609,233            | 4,372,017            | 23.49%            |
| 2012        | 23,068,944             | 13.8%         | 111             | 21,533,072            | 3,398,318            | 15.78%            |
| 2013        | 24,299,064             | 5.3%          | 116             | 23,159,252            | 4,014,279            | 17.33%            |
| 2014        | 29,236,138             | 20.3%         | 115             | 26,891,625            | 1,850,959            | 6.88%             |
| 2015        | 30,446,260             | 4.1%          | 112             | 29,186,288            | 4,543,168            | 15.57%            |
| 2016        | 31,874,418             | 4.7%          | 118             | 31,319,036            | 6,294,345            | 20.10%            |
| 2017        | 35,580,247             | 11.6%         | 114             | 33,308,940            | 10,689,426           | 32.09%            |
| 2018        | 38,937,151             | 9.4%          | 111             | 36,583,710            | 8,207,228            | 22.43%            |
| 2019        | 42,199,210             | 8.4%          | 118             | 39,775,049            | 17,713,666           | 44.53%            |



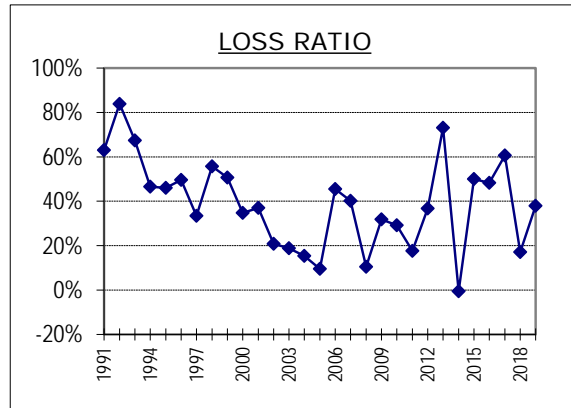
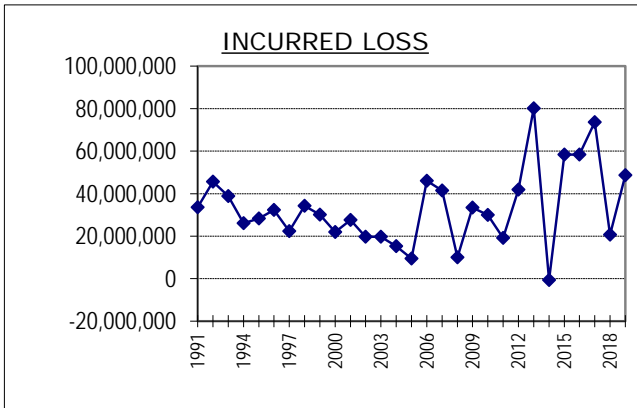
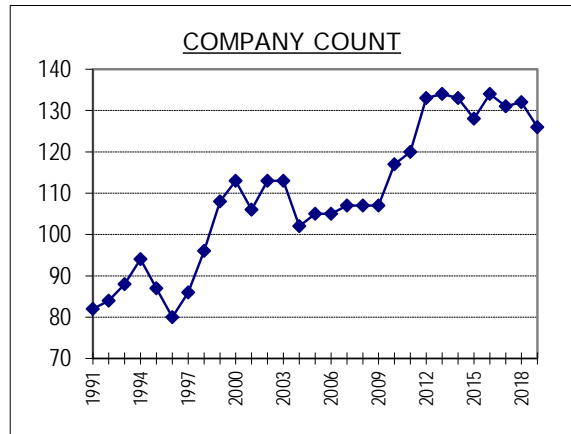
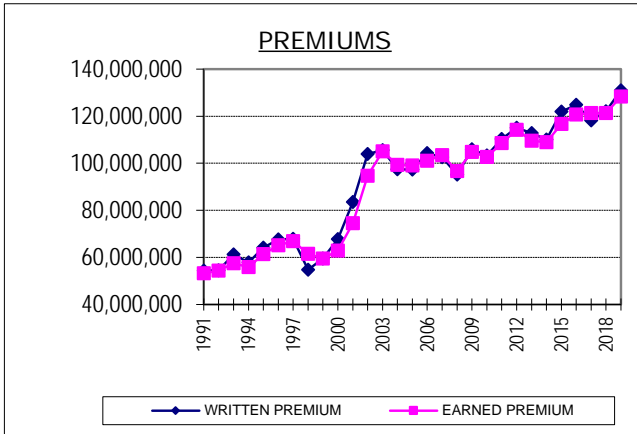
Note: This report includes only California licensed companies with written premium greater than zero.



# 1991-2019 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

## Line of Business: BOILER & MACHINERY [27]

| YEAR | WRITTEN PREMIUM | % Chg. | Co.Count | EARNED PREMIUM | INCURRED LOSS | LOSS RATIO |
|------|-----------------|--------|----------|----------------|---------------|------------|
| 1991 | 54,393,378      |        | 82       | 53,225,846     | 33,543,103    | 63.02%     |
| 1992 | 54,558,434      | 0.3%   | 84       | 54,380,585     | 45,627,757    | 83.90%     |
| 1993 | 61,248,754      | 12.3%  | 88       | 57,559,895     | 38,783,353    | 67.38%     |
| 1994 | 57,937,256      | -5.4%  | 94       | 55,922,832     | 26,059,927    | 46.60%     |
| 1995 | 64,109,843      | 10.7%  | 87       | 61,391,927     | 28,279,603    | 46.06%     |
| 1996 | 67,664,271      | 5.5%   | 80       | 65,145,478     | 32,321,915    | 49.61%     |
| 1997 | 67,948,452      | 0.4%   | 86       | 66,932,256     | 22,370,865    | 33.42%     |
| 1998 | 54,738,090      | -19.4% | 96       | 61,484,009     | 34,231,919    | 55.68%     |
| 1999 | 59,507,202      | 8.7%   | 108      | 59,477,264     | 30,152,539    | 50.70%     |
| 2000 | 67,777,408      | 13.9%  | 113      | 62,878,823     | 21,883,121    | 34.80%     |
| 2001 | 83,510,907      | 23.2%  | 106      | 74,551,809     | 27,561,887    | 36.97%     |
| 2002 | 103,907,937     | 24.4%  | 113      | 94,629,638     | 19,662,999    | 20.78%     |
| 2003 | 105,512,603     | 1.5%   | 113      | 105,085,482    | 19,740,681    | 18.79%     |
| 2004 | 97,364,552      | -7.7%  | 102      | 99,277,220     | 15,308,733    | 15.42%     |
| 2005 | 97,281,077      | -0.1%  | 105      | 99,081,807     | 9,423,777     | 9.51%      |
| 2006 | 104,255,935     | 7.2%   | 105      | 101,084,305    | 46,028,765    | 45.54%     |
| 2007 | 102,583,776     | -1.6%  | 107      | 103,376,133    | 41,507,438    | 40.15%     |
| 2008 | 95,217,888      | -7.2%  | 107      | 96,655,612     | 10,069,821    | 10.42%     |
| 2009 | 105,874,030     | 11.2%  | 107      | 104,804,473    | 33,393,806    | 31.86%     |
| 2010 | 103,247,936     | -2.5%  | 117      | 102,720,466    | 29,994,333    | 29.20%     |
| 2011 | 110,310,377     | 6.8%   | 120      | 108,610,947    | 19,093,211    | 17.58%     |
| 2012 | 115,070,875     | 4.3%   | 133      | 114,136,756    | 41,931,746    | 36.74%     |
| 2013 | 112,774,866     | -2.0%  | 134      | 109,601,528    | 80,157,332    | 73.14%     |
| 2014 | 110,113,501     | -2.4%  | 133      | 108,934,486    | -601,232      | -0.55%     |
| 2015 | 121,942,368     | 10.7%  | 128      | 116,686,411    | 58,381,205    | 50.03%     |
| 2016 | 124,808,046     | 2.4%   | 134      | 120,719,154    | 58,332,018    | 48.32%     |
| 2017 | 118,203,278     | -5.3%  | 131      | 121,360,597    | 73,550,808    | 60.61%     |
| 2018 | 122,044,326     | 3.2%   | 132      | 121,264,406    | 20,710,896    | 17.08%     |
| 2019 | 131,023,552     | 7.4%   | 126      | 128,277,918    | 48,667,104    | 37.94%     |



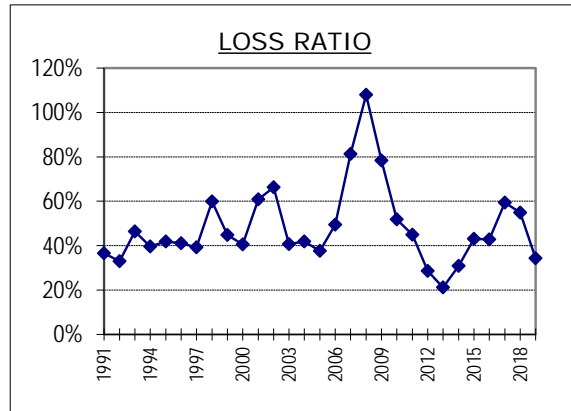
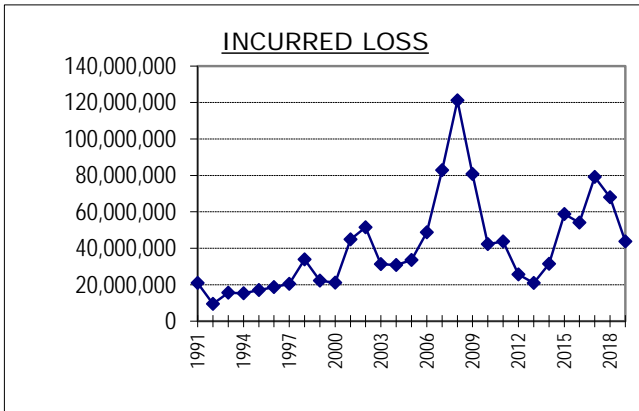
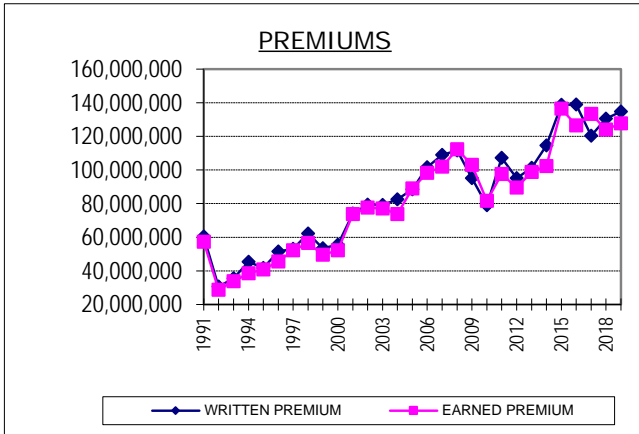
Note: This report includes only California licensed companies with written premium greater than zero.



# 1991-2019 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

## Line of Business: CREDIT [28]

| <u>YEAR</u> | <u>WRITTEN PREMIUM</u> | <u>% Chg.</u> | <u>Co.Count</u> | <u>EARNED PREMIUM</u> | <u>INCURRED LOSS</u> | <u>LOSS RATIO</u> |
|-------------|------------------------|---------------|-----------------|-----------------------|----------------------|-------------------|
| 1991        | 60,430,534             |               | 24              | 57,303,437            | 20,939,628           | 36.54%            |
| 1992        | 30,609,207             | -49.3%        | 18              | 28,800,649            | 9,489,187            | 32.95%            |
| 1993        | 35,540,377             | 16.1%         | 16              | 33,742,350            | 15,641,654           | 46.36%            |
| 1994        | 45,318,231             | 27.5%         | 17              | 38,527,096            | 15,248,686           | 39.58%            |
| 1995        | 41,653,030             | -8.1%         | 24              | 40,813,230            | 17,068,574           | 41.82%            |
| 1996        | 51,504,991             | 23.7%         | 19              | 45,513,517            | 18,687,529           | 41.06%            |
| 1997        | 53,107,848             | 3.1%          | 18              | 52,273,776            | 20,518,474           | 39.25%            |
| 1998        | 62,146,962             | 17.0%         | 18              | 56,604,869            | 33,923,776           | 59.93%            |
| 1999        | 53,460,443             | -14.0%        | 17              | 49,630,631            | 22,199,527           | 44.73%            |
| 2000        | 55,478,503             | 3.8%          | 18              | 52,163,439            | 21,149,284           | 40.54%            |
| 2001        | 74,116,972             | 33.6%         | 20              | 73,751,990            | 44,897,983           | 60.88%            |
| 2002        | 79,319,261             | 7.0%          | 18              | 77,706,505            | 51,562,158           | 66.36%            |
| 2003        | 79,165,941             | -0.2%         | 17              | 77,023,719            | 31,300,810           | 40.64%            |
| 2004        | 82,452,987             | 4.2%          | 18              | 73,748,094            | 30,847,819           | 41.83%            |
| 2005        | 88,451,935             | 7.3%          | 17              | 89,074,667            | 33,526,105           | 37.64%            |
| 2006        | 101,571,825            | 14.8%         | 17              | 98,364,725            | 48,695,518           | 49.51%            |
| 2007        | 109,048,341            | 7.4%          | 18              | 101,994,565           | 82,846,458           | 81.23%            |
| 2008        | 111,658,176            | 2.4%          | 22              | 112,242,266           | 121,131,268          | 107.92%           |
| 2009        | 95,161,453             | -14.8%        | 23              | 103,028,761           | 80,745,003           | 78.37%            |
| 2010        | 79,105,809             | -16.9%        | 24              | 81,701,992            | 42,321,612           | 51.80%            |
| 2011        | 107,224,509            | 35.5%         | 28              | 97,507,993            | 43,776,439           | 44.90%            |
| 2012        | 95,136,300             | -11.3%        | 27              | 89,585,599            | 25,621,723           | 28.60%            |
| 2013        | 101,353,697            | 6.5%          | 26              | 98,759,006            | 20,889,870           | 21.15%            |
| 2014        | 114,609,277            | 13.1%         | 28              | 102,283,211           | 31,504,891           | 30.80%            |
| 2015        | 138,842,788            | 21.1%         | 28              | 136,406,796           | 58,774,937           | 43.09%            |
| 2016        | 138,888,191            | 0.0%          | 29              | 126,498,721           | 54,077,020           | 42.75%            |
| 2017        | 120,410,340            | -13.3%        | 29              | 133,339,585           | 79,111,093           | 59.33%            |
| 2018        | 130,607,764            | 8.5%          | 24              | 124,065,977           | 68,022,231           | 54.83%            |
| 2019        | 134,794,700            | 3.2%          | 23              | 127,758,942           | 43,816,328           | 34.30%            |

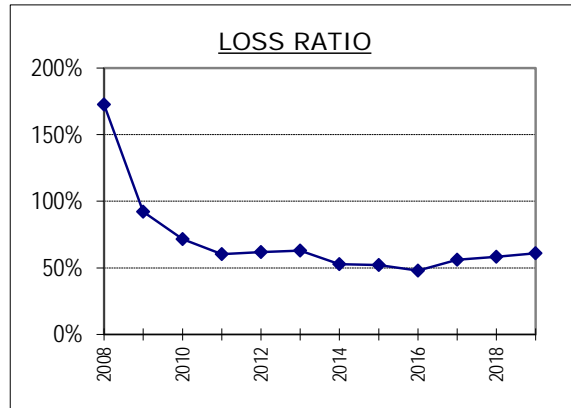
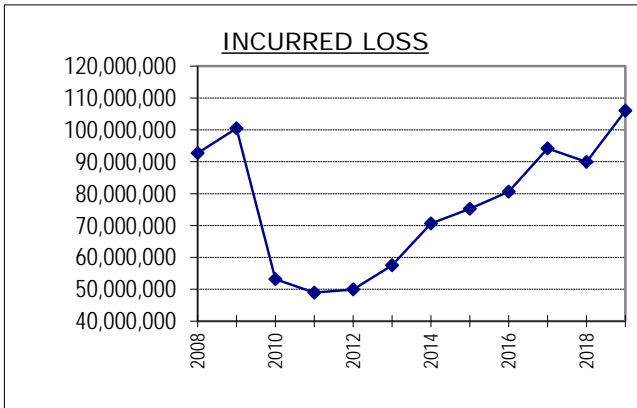
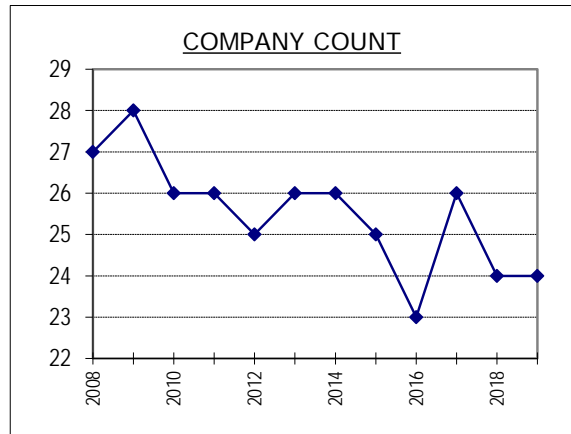
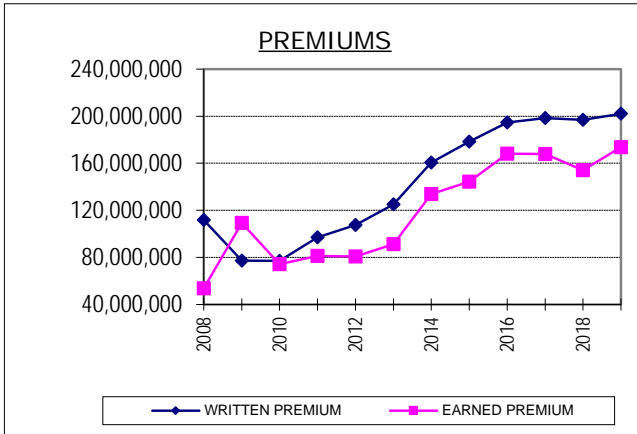


Note: This report includes only California licensed companies with written premium greater than zero.

# 1991-2019 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

## Line of Business: WARRANTY [30]

| YEAR | WRITTEN PREMIUM | % Chg. | Co.Count | EARNED PREMIUM | INCURRED LOSS | LOSS RATIO |
|------|-----------------|--------|----------|----------------|---------------|------------|
| 1991 | n/a             |        | n/a      | n/a            | n/a           | n/a        |
| 1992 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 1993 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 1994 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 1995 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 1996 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 1997 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 1998 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 1999 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 2000 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 2001 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 2002 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 2003 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 2004 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 2005 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 2006 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 2007 | n/a             | n/a    | n/a      | n/a            | n/a           | n/a        |
| 2008 | 111,694,861     | n/a    | 27       | 53,702,412     | 92,681,555    | 172.58%    |
| 2009 | 77,344,180      | -30.8% | 28       | 109,213,423    | 100,501,130   | 92.02%     |
| 2010 | 77,097,077      | -0.3%  | 26       | 74,293,096     | 53,142,501    | 71.53%     |
| 2011 | 97,163,965      | 26.0%  | 26       | 81,343,670     | 48,962,997    | 60.19%     |
| 2012 | 107,554,276     | 10.7%  | 25       | 80,678,115     | 49,963,874    | 61.93%     |
| 2013 | 124,964,199     | 16.2%  | 26       | 91,232,770     | 57,500,354    | 63.03%     |
| 2014 | 160,573,872     | 28.5%  | 26       | 133,827,084    | 70,585,545    | 52.74%     |
| 2015 | 178,454,085     | 11.1%  | 25       | 144,319,452    | 75,232,907    | 52.13%     |
| 2016 | 194,670,478     | 9.1%   | 23       | 168,141,910    | 80,587,134    | 47.93%     |
| 2017 | 198,349,739     | 1.9%   | 26       | 167,956,111    | 94,173,130    | 56.07%     |
| 2018 | 196,878,585     | -0.7%  | 24       | 154,134,978    | 89,915,761    | 58.34%     |
| 2019 | 202,032,182     | 2.6%   | 24       | 173,667,100    | 105,977,730   | 61.02%     |

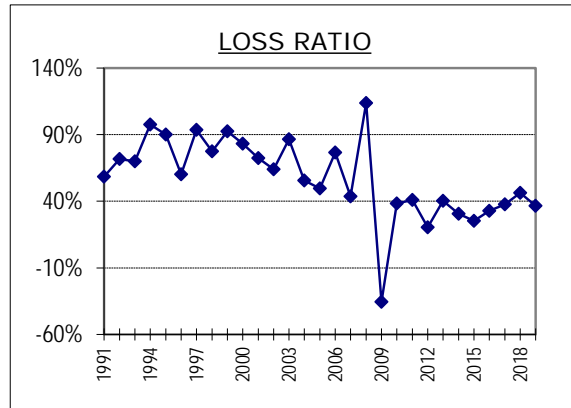
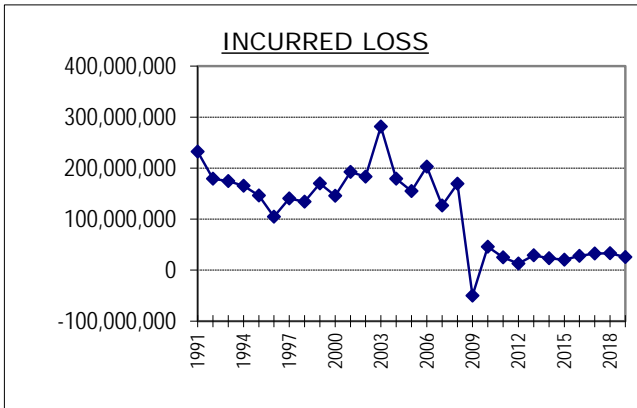
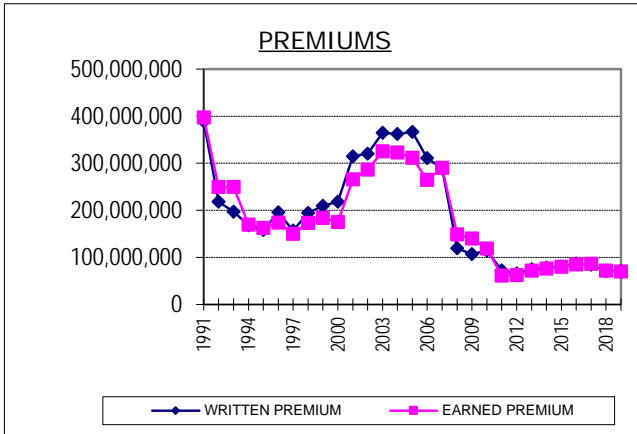


Note: This report includes only California licensed companies with written premium greater than zero.

# 1991-2019 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

## Line of Business: AGGREGATE WRITE-INS [34]

| YEAR | WRITTEN PREMIUM | % Chg. | Co.Count | EARNED PREMIUM | INCURRED LOSS | LOSS RATIO |
|------|-----------------|--------|----------|----------------|---------------|------------|
| 1991 | 388,854,586     |        | n/a      | 397,504,298    | 232,493,190   | 58.49%     |
| 1992 | 218,394,465     | -43.8% | 60       | 249,761,978    | 179,040,388   | 71.68%     |
| 1993 | 196,978,074     | -9.8%  | 57       | 249,480,405    | 174,425,708   | 69.92%     |
| 1994 | 168,129,674     | -14.6% | 62       | 169,565,924    | 165,386,378   | 97.54%     |
| 1995 | 158,222,556     | -5.9%  | 60       | 162,623,555    | 146,361,724   | 90.00%     |
| 1996 | 195,888,565     | 23.8%  | 57       | 174,116,725    | 104,810,384   | 60.20%     |
| 1997 | 157,245,464     | -19.7% | 54       | 149,858,873    | 140,213,674   | 93.56%     |
| 1998 | 194,544,375     | 23.7%  | 53       | 172,985,281    | 134,080,362   | 77.51%     |
| 1999 | 209,353,798     | 7.6%   | 57       | 183,980,221    | 170,160,364   | 92.49%     |
| 2000 | 218,308,495     | 4.3%   | 57       | 175,324,178    | 145,836,142   | 83.18%     |
| 2001 | 314,606,340     | 44.1%  | 57       | 266,114,375    | 192,670,559   | 72.40%     |
| 2002 | 320,373,220     | 1.8%   | 51       | 286,412,401    | 183,381,308   | 64.03%     |
| 2003 | 364,888,335     | 13.9%  | 56       | 325,213,493    | 281,342,849   | 86.51%     |
| 2004 | 361,901,792     | -0.8%  | 51       | 322,769,969    | 179,039,662   | 55.47%     |
| 2005 | 366,856,219     | 1.4%   | 44       | 311,529,031    | 154,763,665   | 49.68%     |
| 2006 | 311,017,202     | -15.2% | 46       | 264,629,098    | 202,744,992   | 76.61%     |
| 2007 | 289,065,336     | -7.1%  | 44       | 290,148,182    | 126,657,633   | 43.65%     |
| 2008 | 119,326,188     | -58.7% | 26       | 148,787,125    | 169,362,657   | 113.83%    |
| 2009 | 106,920,942     | -10.4% | 29       | 140,119,868    | -49,902,103   | -35.61%    |
| 2010 | 114,387,060     | 7.0%   | 27       | 118,857,264    | 45,668,000    | 38.42%     |
| 2011 | 72,829,752      | -36.3% | 24       | 61,280,956     | 25,142,366    | 41.03%     |
| 2012 | 65,516,413      | -10.0% | 26       | 62,430,692     | 12,793,331    | 20.49%     |
| 2013 | 75,279,658      | 14.9%  | 28       | 72,178,784     | 29,069,681    | 40.27%     |
| 2014 | 77,999,005      | 3.6%   | 29       | 76,297,168     | 23,299,031    | 30.54%     |
| 2015 | 80,941,936      | 3.8%   | 27       | 79,908,648     | 20,219,143    | 25.30%     |
| 2016 | 87,139,160      | 7.7%   | 26       | 84,779,131     | 27,747,670    | 32.73%     |
| 2017 | 84,313,180      | -3.2%  | 26       | 86,496,179     | 32,562,516    | 37.65%     |
| 2018 | 70,792,749      | -16.0% | 22       | 71,782,498     | 33,293,428    | 46.38%     |
| 2019 | 71,160,564      | 0.5%   | 25       | 70,117,978     | 25,656,942    | 36.59%     |

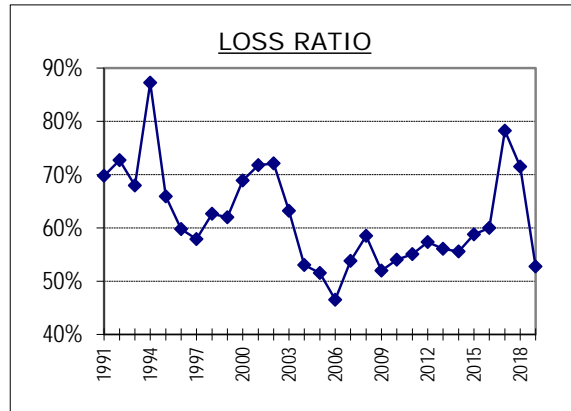
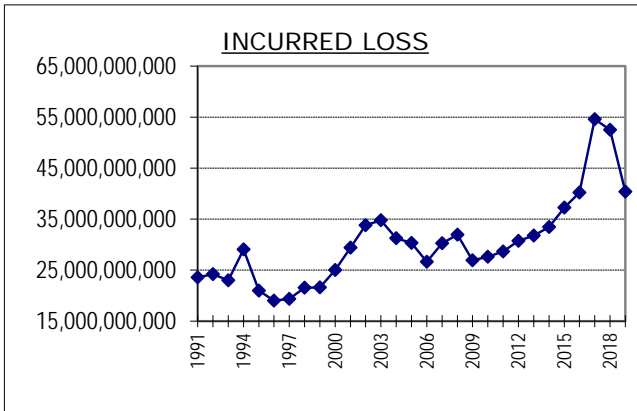
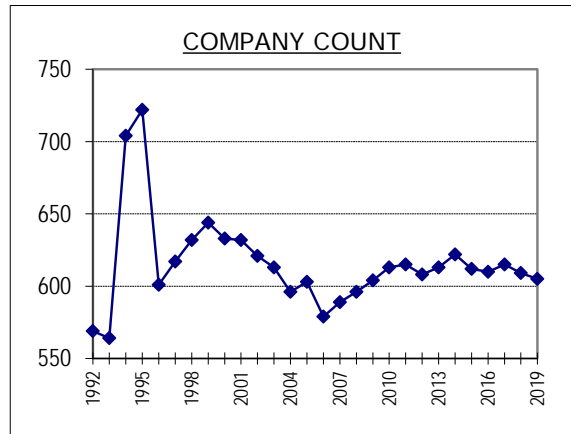
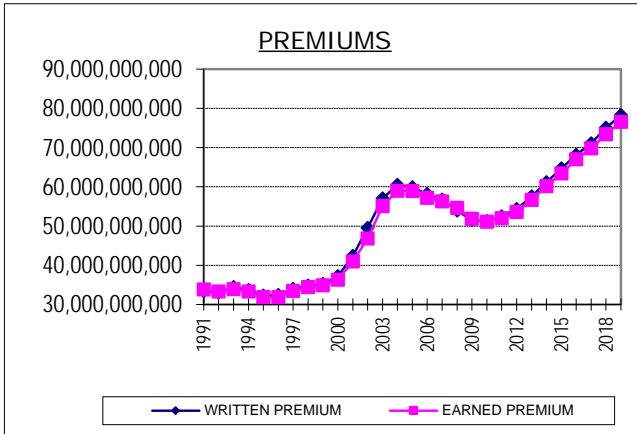


Note: This report includes only California licensed companies with written premium greater than zero.

# 1991-2019 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

## Line of Business: TOTAL LINE [35]

| YEAR | WRITTEN PREMIUM | % Chg. | Co.Count | EARNED PREMIUM | INCURRED LOSS  | LOSS RATIO |
|------|-----------------|--------|----------|----------------|----------------|------------|
| 1991 | 33,455,701,490  |        | n/a      | 33,790,536,205 | 23,577,203,168 | 69.77%     |
| 1992 | 33,077,451,747  | -1.1%  | 569      | 33,261,223,152 | 24,186,446,531 | 72.72%     |
| 1993 | 34,447,699,316  | 4.1%   | 564      | 33,868,756,556 | 23,007,153,244 | 67.93%     |
| 1994 | 33,703,125,382  | -2.2%  | 704      | 33,334,173,374 | 29,075,539,412 | 87.22%     |
| 1995 | 32,261,149,311  | -4.3%  | 722      | 31,852,393,638 | 20,996,775,149 | 65.92%     |
| 1996 | 32,409,675,757  | 0.5%   | 601      | 31,846,646,884 | 19,031,793,073 | 59.76%     |
| 1997 | 33,941,567,907  | 4.7%   | 617      | 33,450,647,429 | 19,372,295,524 | 57.91%     |
| 1998 | 34,811,006,509  | 2.6%   | 632      | 34,387,805,092 | 21,551,000,109 | 62.67%     |
| 1999 | 35,280,098,787  | 1.3%   | 644      | 34,880,532,040 | 21,622,000,948 | 61.99%     |
| 2000 | 37,207,584,274  | 5.5%   | 633      | 36,278,034,266 | 24,994,560,773 | 68.90%     |
| 2001 | 42,387,775,199  | 13.9%  | 632      | 40,942,536,624 | 29,381,589,588 | 71.76%     |
| 2002 | 49,531,134,253  | 16.9%  | 621      | 46,835,606,785 | 33,776,460,793 | 72.12%     |
| 2003 | 57,027,056,134  | 15.1%  | 613      | 55,042,030,223 | 34,792,170,020 | 63.21%     |
| 2004 | 60,501,660,452  | 6.1%   | 596      | 58,965,883,741 | 31,257,496,185 | 53.01%     |
| 2005 | 59,907,385,740  | -1.0%  | 603      | 58,921,290,324 | 30,355,962,573 | 51.52%     |
| 2006 | 58,122,368,497  | -3.0%  | 579      | 57,193,255,714 | 26,610,179,082 | 46.53%     |
| 2007 | 56,687,190,572  | -2.5%  | 589      | 56,280,156,848 | 30,275,928,484 | 53.80%     |
| 2008 | 53,945,980,721  | -4.8%  | 596      | 54,635,391,064 | 31,963,655,131 | 58.50%     |
| 2009 | 51,453,652,723  | -4.6%  | 604      | 51,843,440,281 | 26,941,325,085 | 51.97%     |
| 2010 | 51,275,187,902  | -0.3%  | 613      | 51,113,522,134 | 27,606,239,353 | 54.01%     |
| 2011 | 52,429,464,010  | 2.3%   | 615      | 51,985,739,645 | 28,630,314,912 | 55.07%     |
| 2012 | 54,352,574,366  | 3.7%   | 608      | 53,575,940,454 | 30,720,871,694 | 57.34%     |
| 2013 | 57,534,611,063  | 5.9%   | 613      | 56,613,099,793 | 31,755,528,506 | 56.09%     |
| 2014 | 61,157,750,124  | 6.3%   | 622      | 60,161,335,615 | 33,440,700,799 | 55.59%     |
| 2015 | 64,685,005,797  | 5.8%   | 612      | 63,404,916,426 | 37,261,121,211 | 58.77%     |
| 2016 | 68,133,586,567  | 5.3%   | 610      | 66,992,137,164 | 40,176,096,792 | 59.97%     |
| 2017 | 71,053,858,335  | 4.3%   | 615      | 69,796,084,417 | 54,597,252,690 | 78.22%     |
| 2018 | 75,006,621,044  | 5.6%   | 609      | 73,394,588,310 | 52,477,489,909 | 71.50%     |
| 2019 | 78,249,222,828  | 4.3%   | 605      | 76,522,562,620 | 40,349,477,764 | 52.73%     |

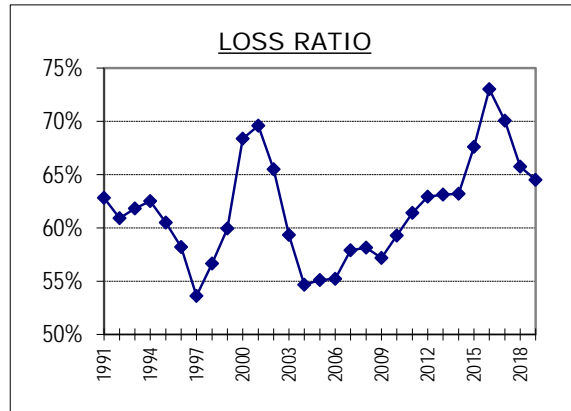
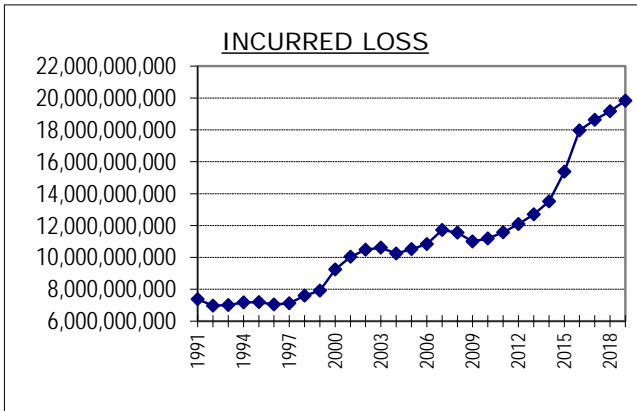
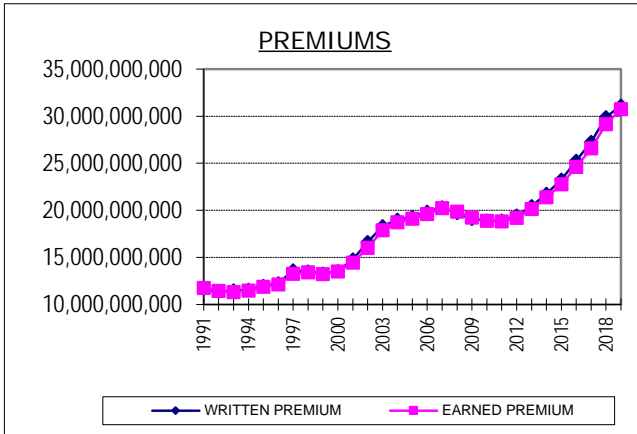


Note: This report includes only California licensed companies with written premium greater than zero.

# 1991-2019 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

## Line of Business: Combined PPAL & PPAD [19.2 + 21.1]

| YEAR | WRITTEN PREMIUM | % Chg. | Co.Count | EARNED PREMIUM | INCURRED LOSS  | LOSS RATIO |
|------|-----------------|--------|----------|----------------|----------------|------------|
| 1991 | 11,694,287,713  |        | n/a      | 11,740,261,664 | 7,373,582,367  | 62.81%     |
| 1992 | 11,343,713,090  | -3.0%  | n/a      | 11,451,815,716 | 6,976,198,061  | 60.92%     |
| 1993 | 11,496,595,385  | 1.3%   | n/a      | 11,324,887,167 | 7,002,319,577  | 61.83%     |
| 1994 | 11,568,695,204  | 0.6%   | n/a      | 11,473,505,719 | 7,170,829,324  | 62.50%     |
| 1995 | 11,978,676,549  | 3.5%   | n/a      | 11,877,362,483 | 7,184,566,206  | 60.49%     |
| 1996 | 12,250,413,828  | 2.3%   | n/a      | 12,119,141,752 | 7,053,858,305  | 58.20%     |
| 1997 | 13,615,688,959  | 11.1%  | 221      | 13,265,778,953 | 7,112,596,909  | 53.62%     |
| 1998 | 13,508,147,118  | -0.8%  | 237      | 13,418,744,805 | 7,601,504,117  | 56.65%     |
| 1999 | 13,289,823,810  | -1.6%  | 258      | 13,205,582,447 | 7,916,374,423  | 59.95%     |
| 2000 | 13,544,111,253  | 1.9%   | 258      | 13,514,678,863 | 9,239,128,986  | 68.36%     |
| 2001 | 14,791,009,605  | 9.2%   | 259      | 14,438,700,324 | 10,046,878,857 | 69.58%     |
| 2002 | 16,625,260,011  | 12.4%  | 250      | 15,992,353,542 | 10,472,875,015 | 65.49%     |
| 2003 | 18,331,998,932  | 10.3%  | 239      | 17,872,257,608 | 10,604,871,112 | 59.34%     |
| 2004 | 19,007,213,965  | 3.7%   | 225      | 18,726,403,449 | 10,238,322,336 | 54.67%     |
| 2005 | 19,297,822,875  | 1.5%   | 205      | 19,088,257,583 | 10,519,977,815 | 55.11%     |
| 2006 | 19,854,209,700  | 2.9%   | 193      | 19,604,059,390 | 10,824,142,282 | 55.21%     |
| 2007 | 20,308,258,112  | 2.3%   | 191      | 20,225,034,705 | 11,711,284,222 | 57.90%     |
| 2008 | 19,709,546,404  | -2.9%  | 183      | 19,856,413,245 | 11,544,388,592 | 58.14%     |
| 2009 | 19,073,455,121  | -3.2%  | 182      | 19,234,386,487 | 10,998,312,405 | 57.18%     |
| 2010 | 18,925,736,696  | -0.8%  | 170      | 18,866,841,213 | 11,184,122,080 | 59.28%     |
| 2011 | 18,924,676,451  | 0.0%   | 171      | 18,829,203,220 | 11,562,359,144 | 61.41%     |
| 2012 | 19,431,807,052  | 2.7%   | 167      | 19,204,589,410 | 12,085,921,967 | 62.93%     |
| 2013 | 20,445,559,352  | 5.2%   | 168      | 20,121,998,379 | 12,702,247,887 | 63.13%     |
| 2014 | 21,770,706,540  | 6.5%   | 172      | 21,373,251,853 | 13,509,021,917 | 63.21%     |
| 2015 | 23,250,975,868  | 6.8%   | 179      | 22,751,989,258 | 15,381,569,880 | 67.61%     |
| 2016 | 25,256,354,645  | 8.6%   | 175      | 24,594,554,247 | 17,958,647,353 | 73.02%     |
| 2017 | 27,260,588,575  | 7.9%   | 172      | 26,579,790,525 | 18,622,418,428 | 70.06%     |
| 2018 | 29,888,398,112  | 9.6%   | 161      | 29,145,555,441 | 19,164,967,685 | 65.76%     |
| 2019 | 31,121,853,829  | 4.1%   |          | 30,740,149,264 | 19,831,704,762 | 64.51%     |

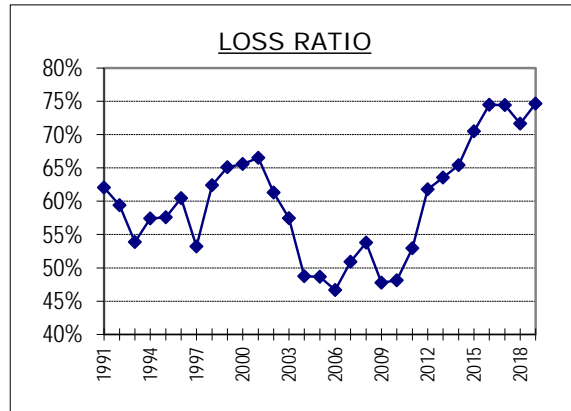
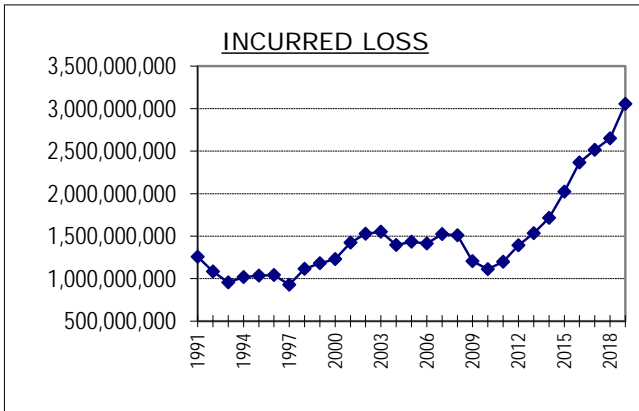
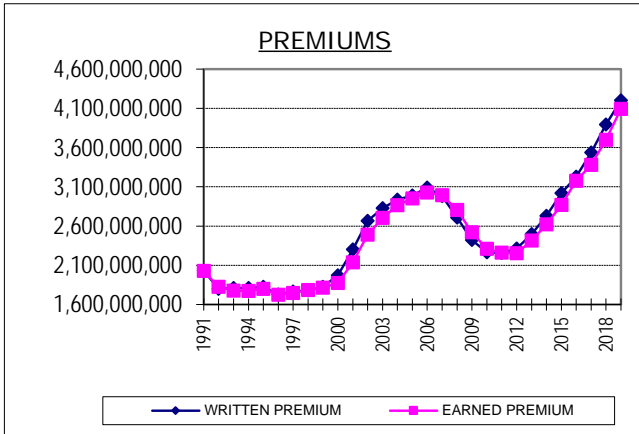


Note: This report includes only California licensed companies with written premium greater than zero.

# 1991-2019 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

## Line of Business: Combined CAL & CAPD [19.4 + 21.2]

| YEAR | WRITTEN PREMIUM | % Chg. | Co.Count | EARNED PREMIUM | INCURRED LOSS | LOSS RATIO |
|------|-----------------|--------|----------|----------------|---------------|------------|
| 1991 | 2,029,818,447   |        | n/a      | 2,028,010,765  | 1,258,022,453 | 62.03%     |
| 1992 | 1,799,092,486   | -11.4% | n/a      | 1,826,434,756  | 1,084,573,609 | 59.38%     |
| 1993 | 1,808,795,425   | 0.5%   | n/a      | 1,774,951,003  | 955,912,839   | 53.86%     |
| 1994 | 1,809,362,496   | 0.0%   | n/a      | 1,773,752,080  | 1,018,401,854 | 57.42%     |
| 1995 | 1,824,668,804   | 0.8%   | n/a      | 1,800,368,407  | 1,036,761,987 | 57.59%     |
| 1996 | 1,727,126,754   | -5.3%  | n/a      | 1,724,555,511  | 1,042,828,278 | 60.47%     |
| 1997 | 1,764,903,027   | 2.2%   | 288      | 1,746,227,601  | 929,058,004   | 53.20%     |
| 1998 | 1,778,157,119   | 0.8%   | 293      | 1,785,114,913  | 1,114,244,749 | 62.42%     |
| 1999 | 1,824,602,008   | 2.6%   | 293      | 1,814,168,958  | 1,181,020,251 | 65.10%     |
| 2000 | 1,971,261,533   | 8.0%   | 293      | 1,874,401,968  | 1,229,428,179 | 65.59%     |
| 2001 | 2,302,736,740   | 16.8%  | 292      | 2,138,068,542  | 1,422,555,896 | 66.53%     |
| 2002 | 2,667,314,254   | 15.8%  | 280      | 2,489,889,073  | 1,526,090,674 | 61.29%     |
| 2003 | 2,827,430,021   | 6.0%   | 280      | 2,701,988,494  | 1,551,944,408 | 57.44%     |
| 2004 | 2,934,600,806   | 3.8%   | 253      | 2,864,268,748  | 1,396,419,130 | 48.75%     |
| 2005 | 2,987,405,164   | 1.8%   | 255      | 2,950,866,047  | 1,435,459,235 | 48.65%     |
| 2006 | 3,089,288,815   | 3.4%   | 243      | 3,027,691,354  | 1,412,635,935 | 46.66%     |
| 2007 | 2,981,934,923   | -3.5%  | 241      | 2,992,379,010  | 1,522,999,778 | 50.90%     |
| 2008 | 2,707,223,623   | -9.2%  | 247      | 2,806,274,311  | 1,508,814,017 | 53.77%     |
| 2009 | 2,422,854,094   | -10.5% | 254      | 2,520,688,652  | 1,203,576,451 | 47.75%     |
| 2010 | 2,263,601,837   | -6.6%  | 254      | 2,311,000,725  | 1,112,284,767 | 48.13%     |
| 2011 | 2,257,861,638   | -0.3%  | 256      | 2,260,315,392  | 1,196,839,657 | 52.95%     |
| 2012 | 2,314,037,204   | 2.5%   | 265      | 2,254,234,677  | 1,392,589,200 | 61.78%     |
| 2013 | 2,497,235,537   | 7.9%   | 264      | 2,415,864,732  | 1,535,571,705 | 63.56%     |
| 2014 | 2,729,355,719   | 9.3%   | 259      | 2,620,745,057  | 1,714,541,676 | 65.42%     |
| 2015 | 3,018,449,231   | 10.6%  | 253      | 2,870,191,669  | 2,023,649,601 | 70.51%     |
| 2016 | 3,229,783,693   | 7.0%   | 257      | 3,174,800,266  | 2,364,494,427 | 74.48%     |
| 2017 | 3,535,857,747   | 9.5%   | 264      | 3,378,101,209  | 2,515,158,976 | 74.45%     |
| 2018 | 3,894,978,462   | 10.2%  | 258      | 3,699,413,701  | 2,650,488,653 | 71.65%     |
| 2019 | 4,201,760,648   | 7.9%   |          | 4,093,230,810  | 3,056,468,559 | 74.67%     |



Note: This report includes only California licensed companies with written premium greater than zero.