

2016 California Property and Casualty Market Share Report

Line of Business: Total Line [35]

Sorted by: Group Market Share

| Rec. No. | Group No. | Group Name | Written Premium | Market Share | Cumulative Mkt. Share | Incurred Losses | Loss Ratio |
|---------------------|-----------|---------------------------------|-----------------|--------------|-----------------------|-----------------|------------|
| 1 | 176 | STATE FARM GRP | 5,974,366,837 | 8.7686% | 8.7686% | 4,436,837,422 | 75.87% |
| 2 | 69 | FARMERS INS GRP | 5,795,182,205 | 8.5056% | 17.2742% | 3,636,580,170 | 63.24% |
| 3 | 31 | BERKSHIRE HATHAWAY GRP | 3,803,455,244 | 5.5823% | 22.8566% | 2,343,696,278 | 64.10% |
| 4 | 111 | LIBERTY MUT GRP | 3,181,496,492 | 4.6695% | 27.5261% | 1,715,115,318 | 55.49% |
| 5 | 8 | ALLSTATE INS GRP | 2,896,550,705 | 4.2513% | 31.7774% | 1,837,010,923 | 63.69% |
| 6 | 660 | MERCURY GEN GRP | 2,593,729,885 | 3.8068% | 35.5842% | 1,606,967,838 | 63.20% |
| 7 | 1318 | Auto Club Enterprises Ins Grp | 2,566,943,279 | 3.7675% | 39.3517% | 1,646,206,870 | 66.73% |
| 8 | 626 | Chubb Ltd Grp | 2,510,598,723 | 3.6848% | 43.0365% | 945,993,684 | 38.90% |
| 9 | 3548 | Travelers Grp | 2,500,163,102 | 3.6695% | 46.7060% | 1,100,581,454 | 43.77% |
| 10 | 1278 | CSEA Ins Grp | 2,311,041,458 | 3.3919% | 50.0979% | 1,388,169,228 | 62.67% |
| 11 | 2538 | AmTrust NGH Grp | 2,059,394,740 | 3.0226% | 53.1205% | 1,022,018,068 | 50.02% |
| 12 | 140 | NATIONWIDE CORP GRP | 1,988,536,321 | 2.9186% | 56.0391% | 1,186,654,037 | 60.81% |
| 13 | 12 | AMERICAN INTL GRP | 1,683,086,013 | 2.4703% | 58.5094% | 1,868,415,415 | 110.54% |
| 14 | 91 | HARTFORD FIRE & CAS GRP | 1,622,449,322 | 2.3813% | 60.8907% | 842,840,710 | 52.95% |
| 15 | 35076 | State Compensation Ins Fund | 1,613,211,847 | 2.3677% | 63.2584% | 1,125,960,049 | 73.03% |
| 16 | 200 | UNITED SERV AUTOMOBILE ASSN GRF | 1,591,056,688 | 2.3352% | 65.5936% | 1,114,345,907 | 71.44% |
| 17 | 212 | ZURICH INS GRP | 1,476,962,822 | 2.1677% | 67.7613% | 855,011,781 | 55.44% |
| 18 | 155 | PROGRESSIVE GRP | 1,310,923,838 | 1.9240% | 69.6854% | 844,632,172 | 66.50% |
| 19 | 218 | CNA INS GRP | 969,269,747 | 1.4226% | 71.1080% | 578,189,377 | 64.24% |
| 20 | 3098 | Tokio Marine Holdings Inc GRP | 878,791,758 | 1.2898% | 72.3978% | 443,160,923 | 53.34% |
| 21 | 215 | Kemper Corp Grp | 849,019,918 | 1.2461% | 73.6439% | 608,722,776 | 73.62% |
| 22 | 922 | American Assets Grp | 836,168,194 | 1.2272% | 74.8711% | 444,165,446 | 52.58% |
| 23 | 3495 | Infinity Prop & Cas Ins Grp | 756,842,827 | 1.1108% | 75.9820% | 524,808,675 | 69.42% |
| 24 | 158 | FAIRFAX FIN GRP | 732,967,102 | 1.0758% | 77.0578% | 270,796,041 | 37.24% |
| 25 | 84 | American Financial Grp | 685,321,684 | 1.0059% | 78.0636% | 308,349,864 | 44.77% |
| Sub Total - Top 25: | | | 53,187,530,751 | 78.0636% | 78.0636% | 32,695,230,426 | 62.68% |
| 26 | 10779 | CALIFORNIA EARTHQUAKE AUTHORIT | 621,548,760 | 0.9123% | 78.9759% | 114 | 0.00% |
| 27 | 150 | OLD REPUBLIC GRP | 557,560,138 | 0.8183% | 79.7942% | 339,071,979 | 61.78% |
| 28 | 761 | ALLIANZ INS GRP | 521,866,303 | 0.7659% | 80.5601% | 435,242,032 | 75.86% |
| 29 | 1285 | XL AMER GRP | 467,067,517 | 0.6855% | 81.2456% | 281,996,457 | 63.58% |
| 30 | 65 | FM GLOBAL GRP | 447,763,902 | 0.6572% | 81.9028% | 86,281,761 | 19.95% |
| 31 | 1279 | Arch Ins Grp | 446,050,112 | 0.6547% | 82.5575% | 197,446,886 | 45.50% |
| 32 | 98 | WR Berkley Corp GRP | 432,142,631 | 0.6343% | 83.1918% | 133,781,224 | 31.89% |
| 33 | 1120 | EVEREST REINS HOLDINGS GRP | 426,227,044 | 0.6256% | 83.8173% | 255,667,264 | 62.12% |
| 34 | 796 | QBE INS GRP | 397,682,986 | 0.5837% | 84.4010% | 268,252,954 | 60.92% |
| 35 | 3363 | Employers Holdings Grp | 393,291,721 | 0.5772% | 84.9783% | 166,536,423 | 42.12% |
| 36 | 10683 | Wawanesa Gen Ins Co | 355,688,655 | 0.5220% | 85.5003% | 287,744,685 | 75.93% |
| 37 | 88 | The Hanover Ins Grp | 352,529,166 | 0.5174% | 86.0177% | 190,622,217 | 54.77% |
| 38 | 4 | Ameriprise Fin Grp | 339,415,526 | 0.4982% | 86.5159% | 264,059,374 | 78.83% |
| 39 | 802 | Capital Ins Grp | 313,627,366 | 0.4603% | 86.9762% | 171,015,648 | 54.34% |
| 40 | 169 | SENTRY INS GRP | 268,410,420 | 0.3939% | 87.3701% | 155,449,184 | 61.72% |
| 41 | 19 | Assurant Inc Grp | 249,598,795 | 0.3663% | 87.7365% | 131,919,375 | 55.82% |
| 42 | 4670 | Starr Grp | 243,464,054 | 0.3573% | 88.0938% | 125,504,649 | 52.52% |
| 43 | 11711 | Access Ins Co | 231,160,676 | 0.3393% | 88.4331% | 196,549,115 | 95.44% |
| 44 | 501 | Alleghany Grp | 221,309,905 | 0.3248% | 88.7579% | 113,131,585 | 51.52% |
| 45 | 361 | Munich Re Grp | 215,777,062 | 0.3167% | 89.0746% | 106,211,388 | 47.30% |
| 46 | 748 | Meadowbrook Ins Grp | 215,478,387 | 0.3163% | 89.3908% | 101,177,882 | 45.33% |
| 47 | 225 | IAT Reins Co Grp | 208,272,947 | 0.3057% | 89.6965% | 153,663,688 | 74.54% |
| 48 | 785 | MARKEL CORP GRP | 203,426,126 | 0.2986% | 89.9951% | 75,271,917 | 37.75% |
| 49 | 831 | DOCTORS CO GRP | 182,768,583 | 0.2683% | 90.2634% | 53,372,844 | 28.92% |
| 50 | 256 | ProSight GRP | 178,424,017 | 0.2619% | 90.5252% | 98,235,201 | 56.75% |
| 51 | 241 | METROPOLITAN GRP | 177,557,260 | 0.2606% | 90.7858% | 119,991,097 | 70.54% |

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| 52 | 2898 | Western Serv Contract Grp | 173,897,376 | 0.2552% | 91.0411% | 75,729,263 | 44.75% |
| 53 | 1129 | White Mountains Grp | 167,028,947 | 0.2451% | 91.2862% | 94,310,157 | 57.09% |
| 54 | 33 | CALIFORNIA CAS MGMT GRP | 164,000,713 | 0.2407% | 91.5269% | 101,140,681 | 63.34% |
| 55 | 3702 | Loya Grp | 151,124,759 | 0.2218% | 91.7487% | 115,332,520 | 75.70% |
| 56 | 411 | MAPFRE INS GRP | 143,267,031 | 0.2103% | 91.9590% | 121,114,269 | 81.45% |
| 57 | 473 | AMERICAN FAMILY INS GRP | 142,568,871 | 0.2092% | 92.1682% | 80,059,835 | 64.12% |
| 58 | 3239 | Allied World Assur Holding Grp | 133,175,533 | 0.1955% | 92.3637% | 49,960,659 | 39.09% |
| 59 | 766 | Radian Grp | 130,871,857 | 0.1921% | 92.5558% | 8,801,696 | 6.57% |
| 60 | 28 | AMICA MUT GRP | 125,655,381 | 0.1844% | 92.7402% | 85,275,340 | 70.86% |
| 61 | 572 | BCBS OF MI GRP | 121,583,239 | 0.1784% | 92.9187% | 43,583,109 | 43.86% |
| 62 | 4256 | Anchor Ins Holdings Grp | 121,400,639 | 0.1782% | 93.0968% | 88,921,695 | 74.43% |
| 63 | 181 | SWISS RE GRP | 121,318,918 | 0.1781% | 93.2749% | 126,286,921 | 107.59% |
| 64 | 323 | CIVIL SERV EMPLOYEE GRP | 119,798,526 | 0.1758% | 93.4507% | 71,288,963 | 62.02% |
| 65 | 4725 | Enstar Grp | 116,960,681 | 0.1717% | 93.6224% | 52,332,418 | 43.74% |
| 66 | 1282 | Norcal GRP | 105,819,348 | 0.1553% | 93.7777% | 45,889,278 | 40.74% |
| 67 | 7 | FEDERATED MUT GRP | 102,186,714 | 0.1500% | 93.9277% | 71,024,623 | 73.23% |
| 68 | 93 | STATE NATL GRP | 101,284,997 | 0.1487% | 94.0763% | 40,705,982 | 44.30% |
| 69 | 248 | UNITED FIRE & CAS GRP | 99,772,773 | 0.1464% | 94.2228% | 53,976,590 | 52.97% |
| 70 | 105 | MGIC GRP | 99,262,742 | 0.1457% | 94.3685% | -1,785,286 | -1.91% |
| 71 | 27502 | Western Gen Ins Co | 97,282,001 | 0.1428% | 94.5112% | 45,849,358 | 53.58% |
| 72 | 4715 | MS & AD Ins Grp | 96,424,033 | 0.1415% | 94.6528% | 35,808,386 | 38.80% |
| 73 | 4886 | Benchmark Holding Grp | 92,214,049 | 0.1353% | 94.7881% | 41,436,618 | 45.40% |
| 74 | 3416 | AXIS Capital Grp | 91,176,353 | 0.1338% | 94.9219% | 47,394,682 | 50.92% |
| 75 | 3829 | GeoVera Holdings Inc Grp | 87,488,821 | 0.1284% | 95.0503% | 322,176 | 0.36% |
| 76 | 38733 | Alaska Natl Ins Co | 85,913,620 | 0.1261% | 95.1764% | 42,747,765 | 53.65% |
| 77 | 457 | ARGONAUT GRP | 85,243,904 | 0.1251% | 95.3015% | 31,048,221 | 37.00% |
| 78 | 4851 | Church Mut Grp | 85,041,766 | 0.1248% | 95.4264% | 32,832,168 | 38.69% |
| 79 | 70 | FIRST AMER TITLE GRP | 83,542,238 | 0.1226% | 95.5490% | 44,635,787 | 52.99% |
| 80 | 517 | HANNOVER GRP | 78,689,267 | 0.1155% | 95.6645% | 46,704,614 | 63.57% |
| 81 | 71 | UNIVERSAL INS CO GRP | 75,922,375 | 0.1114% | 95.7759% | 38,782,966 | 50.93% |
| 82 | 4666 | Hiscox Ins Grp | 72,906,035 | 0.1070% | 95.8829% | 22,951,587 | 34.73% |
| 83 | 408 | AMERICAN NATL FIN GRP | 70,864,374 | 0.1040% | 95.9869% | 38,511,470 | 60.44% |
| 84 | 3786 | Endurance Grp | 70,284,543 | 0.1032% | 96.0901% | 16,141,654 | 29.46% |
| 85 | 783 | RLI INS GRP | 69,594,404 | 0.1021% | 96.1922% | 41,010,731 | 60.20% |
| 86 | 300 | HORACE MANN GRP | 68,596,667 | 0.1007% | 96.2929% | 43,125,119 | 63.56% |
| 87 | 3219 | Sompo Japan Nipponkoa Holdings Inc Grp | 66,971,862 | 0.0983% | 96.3912% | 22,641,860 | 34.70% |
| 88 | 4011 | Genworth Fin Grp | 64,895,062 | 0.0952% | 96.4864% | 3,992,984 | 7.27% |
| 89 | 4891 | California Dental Assn Grp | 60,392,875 | 0.0886% | 96.5751% | 26,808,699 | 44.90% |
| 90 | 303 | GUIDEONE INS GRP | 59,666,510 | 0.0876% | 96.6627% | 35,609,531 | 60.95% |
| 91 | 800 | WESTERN MUT INS GRP | 57,652,162 | 0.0846% | 96.7473% | 26,093,484 | 45.35% |
| 92 | 4869 | WT Holdings Grp | 55,974,910 | 0.0822% | 96.8294% | 29,513,407 | 58.39% |
| 93 | 161 | TOPA EQUITIES LTD GRP | 51,503,268 | 0.0756% | 96.9050% | 16,240,568 | 32.96% |
| 94 | 468 | Aegon US Holding Grp | 49,946,145 | 0.0733% | 96.9783% | 28,288,520 | 57.06% |
| 95 | 510 | NAVIGATORS GRP | 49,449,459 | 0.0726% | 97.0509% | 34,434,063 | 72.62% |
| 96 | 4698 | Aspen Ins Holding Grp | 47,221,207 | 0.0693% | 97.1202% | 17,100,339 | 45.60% |
| 97 | 3494 | James River Grp | 47,137,064 | 0.0692% | 97.1894% | 14,474,862 | 56.02% |
| 98 | 4672 | Dongbu Ins Grp | 46,200,990 | 0.0678% | 97.2572% | 27,160,535 | 59.90% |
| 99 | 175 | STATE AUTO MUT GRP | 45,778,648 | 0.0672% | 97.3244% | 26,847,754 | 63.65% |
| 100 | 20338 | Palomar Specialty Ins Co | 44,998,482 | 0.0660% | 97.3904% | 0 | 0.00% |
| 101 | 4694 | Essent Grp | 44,198,065 | 0.0649% | 97.4553% | 1,219,901 | 2.94% |
| 102 | 313 | AEGIS GRP | 41,663,704 | 0.0612% | 97.5164% | 15,564,502 | 44.09% |
| 103 | 39861 | Golden Bear Ins Co | 40,541,961 | 0.0595% | 97.5760% | 1,551,801 | 3.77% |
| 104 | 4254 | The Warranty Grp | 39,618,089 | 0.0581% | 97.6341% | 27,893,006 | 82.88% |
| 105 | 4705 | IFIC Surety Grp | 39,592,004 | 0.0581% | 97.6922% | 1,934,528 | 4.84% |
| 106 | 36706 | Lawyers Mut Ins Co | 39,114,458 | 0.0574% | 97.7496% | 7,406,444 | 18.80% |

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|----------|-----------|----------------------------------|-----------------|--------------|-----------------------|-----------------|------------|
| 107 | 14010 | Crusader Ins Co | 38,573,623 | 0.0566% | 97.8062% | 18,380,795 | 49.30% |
| 108 | 10520 | Care W Ins Co | 38,087,801 | 0.0559% | 97.8621% | 17,739,351 | 47.27% |
| 109 | 306 | CUNA MUT GRP | 36,857,609 | 0.0541% | 97.9162% | 17,919,218 | 50.03% |
| 110 | 12190 | American Pet Ins Co | 36,706,781 | 0.0539% | 97.9701% | 25,094,371 | 69.01% |
| 111 | 4664 | Pure Companies Grp | 35,750,491 | 0.0525% | 98.0226% | 12,467,919 | 47.42% |
| 112 | 13127 | Nations Ins Co | 34,985,374 | 0.0513% | 98.0739% | 19,336,333 | 64.68% |
| 113 | 83 | GRANGE INS GRP | 34,634,151 | 0.0508% | 98.1248% | 24,484,436 | 74.00% |
| 114 | 645 | OREGON MUT GRP | 33,460,871 | 0.0491% | 98.1739% | 18,923,788 | 55.07% |
| 115 | 456 | LANCER FINANCIAL GRP | 33,427,420 | 0.0491% | 98.2229% | 18,394,895 | 58.49% |
| 116 | 13528 | Brotherhood Mut Ins Co | 32,121,158 | 0.0471% | 98.2701% | 11,825,987 | 38.38% |
| 117 | 257 | SAFEWAY INS GRP | 31,910,897 | 0.0468% | 98.3169% | 24,247,066 | 74.69% |
| 118 | 920 | Global Ind Grp | 30,759,802 | 0.0451% | 98.3621% | 7,935,220 | 26.56% |
| 119 | 62 | EMC INS CO GRP | 30,555,130 | 0.0448% | 98.4069% | 21,553,655 | 73.13% |
| 120 | 27928 | Amex Assur Co | 29,770,398 | 0.0437% | 98.4506% | 14,712,050 | 48.00% |
| 121 | 4795 | Atlas Financial Holdings Grp | 29,632,476 | 0.0435% | 98.4941% | 15,340,509 | 53.28% |
| 122 | 3483 | PartnerRe Grp | 28,847,851 | 0.0423% | 98.5364% | 23,141,469 | 80.22% |
| 123 | 4051 | Ocean Harbor Grp | 28,159,116 | 0.0413% | 98.5778% | 16,863,599 | 73.44% |
| 124 | 194 | Assured Guar Grp | 27,951,770 | 0.0410% | 98.6188% | -9,186,629 | -11.87% |
| 125 | 4779 | JK Grp | 27,872,260 | 0.0409% | 98.6597% | 1,391,287 | 5.22% |
| 126 | 14133 | Qualitas Ins Co | 26,793,208 | 0.0393% | 98.6990% | 9,150,098 | 42.44% |
| 127 | 11523 | Wright Natl Flood Ins Co | 26,452,896 | 0.0388% | 98.7378% | 823,452 | 2.84% |
| 128 | 32433 | Medical Ins Exch Of CA | 25,840,376 | 0.0379% | 98.7758% | 5,337,414 | 19.94% |
| 129 | 38300 | Samsung Fire & Marine Ins Co Ltd | 24,840,041 | 0.0365% | 98.8122% | 36,774,411 | 126.99% |
| 130 | 34738 | Arag Ins Co | 24,049,510 | 0.0353% | 98.8475% | 11,441,467 | 47.55% |
| 131 | 4760 | NMI Holdings Grp | 24,012,374 | 0.0352% | 98.8828% | 224,040 | 1.68% |
| 132 | 867 | Baldwin & Lyons Grp | 22,693,361 | 0.0333% | 98.9161% | 11,830,622 | 52.35% |
| 133 | 309 | WESTERN NATL MUT GRP | 21,297,530 | 0.0313% | 98.9473% | 27,517,841 | 107.40% |
| 134 | 4889 | Jewelers Mut Grp | 20,871,682 | 0.0306% | 98.9780% | 13,124,684 | 65.26% |
| 135 | 4509 | Ironshore Grp | 20,858,878 | 0.0306% | 99.0086% | 9,822,994 | 43.27% |
| 136 | 23 | BCS INS GRP | 20,474,862 | 0.0301% | 99.0386% | 9,937,503 | 46.82% |
| 137 | 37540 | Beazley Ins Co Inc | 20,400,368 | 0.0299% | 99.0686% | 6,809,951 | 36.39% |
| 138 | 37800 | Kookmin Best Ins Co Ltd | 18,837,652 | 0.0276% | 99.0962% | 22,072,568 | 112.99% |
| 139 | 36340 | Camico Mut Ins Co | 17,213,665 | 0.0253% | 99.1215% | 3,181,302 | 18.77% |
| 140 | 16705 | Dealers Assur Co | 16,390,508 | 0.0241% | 99.1455% | 1,225,333 | 5.49% |
| 141 | 12878 | Sterling Cas Ins Co | 16,219,818 | 0.0238% | 99.1693% | 10,403,548 | 63.51% |
| 142 | 262 | CANAL GRP | 16,148,512 | 0.0237% | 99.1930% | 9,198,104 | 68.69% |
| 143 | 26492 | Courtesy Ins Co | 16,050,346 | 0.0236% | 99.2166% | 10,913,591 | 78.73% |
| 144 | 3179 | Home State Ins Grp | 15,133,272 | 0.0222% | 99.2388% | 12,585,365 | 89.94% |
| 145 | 25405 | Safe Auto Ins Co | 14,923,150 | 0.0219% | 99.2607% | 11,276,741 | 70.84% |
| 146 | 3569 | Caterpillar Grp | 14,725,106 | 0.0216% | 99.2823% | 6,689,070 | 60.58% |
| 147 | 1326 | KINGSWAY GRP | 14,427,872 | 0.0212% | 99.3035% | 9,560,844 | 74.99% |
| 148 | 32107 | Sutter Ins Co | 14,316,628 | 0.0210% | 99.3245% | 7,953,624 | 50.48% |
| 149 | 37621 | Toyota Motor Ins Co | 13,667,814 | 0.0201% | 99.3446% | 13,124,256 | 63.92% |
| 150 | 866 | WESTERN WORLD GRP | 13,609,434 | 0.0200% | 99.3646% | 9,154,173 | 65.29% |
| 151 | 4381 | Houston Intl Ins Grp | 13,591,375 | 0.0199% | 99.3845% | 10,084,162 | 76.99% |
| 152 | 1135 | PMI GRP | 13,580,151 | 0.0199% | 99.4044% | 1,929,588 | 13.68% |
| 153 | 968 | AXA INS GRP | 13,443,985 | 0.0197% | 99.4242% | 10,416,068 | 80.53% |
| 154 | 450 | GENEVE HOLDINGS INC GRP | 13,438,099 | 0.0197% | 99.4439% | 8,100,044 | 60.49% |
| 155 | 4718 | Tiptree Fin Grp | 13,425,698 | 0.0197% | 99.4636% | 13,322,662 | 78.20% |
| 156 | 2638 | NCMIC Grp | 12,639,885 | 0.0186% | 99.4821% | 4,177,012 | 32.23% |
| 157 | 57 | ELECTRIC INS GRP | 12,583,198 | 0.0185% | 99.5006% | 182,883 | 1.47% |
| 158 | 15290 | Aspire Gen Ins Co | 12,443,066 | 0.0183% | 99.5189% | 10,091,586 | 86.89% |
| 159 | 246 | PENNSYLVANIA LUMBERMENS GRP | 11,511,802 | 0.0169% | 99.5358% | 9,013,374 | 89.93% |
| 160 | 11231 | Generali Us Branch | 11,103,629 | 0.0163% | 99.5521% | 6,596,265 | 54.50% |
| 161 | 869 | MINNESOTA MUT GRP | 11,014,118 | 0.0162% | 99.5682% | 3,424,737 | 33.53% |

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| 162 | 31887 | Coface N Amer Ins Co | 10,801,810 | 0.0159% | 99.5841% | 7,839,225 | 71.08% |
| 163 | 3488 | J A Patterson Grp | 10,541,298 | 0.0155% | 99.5996% | -3,711,652 | -36.50% |
| 164 | 3479 | Merchants Bonding Co Grp | 10,403,666 | 0.0153% | 99.6148% | 3,346,497 | 33.62% |
| 165 | 775 | PHARMACISTS MUT GRP | 10,313,458 | 0.0151% | 99.6300% | 3,936,353 | 45.39% |
| 166 | 2698 | ProAssurance Corp Grp | 9,962,040 | 0.0146% | 99.6446% | 6,867,675 | 69.40% |
| 167 | 4863 | China Minsheng Grp | 9,899,911 | 0.0145% | 99.6591% | 10,304,417 | 105.82% |
| 168 | 40550 | Pacific Pioneer Ins Co | 9,689,730 | 0.0142% | 99.6733% | 6,079,753 | 73.89% |
| 169 | 36650 | Guarantee Co Of N Amer USA | 9,039,293 | 0.0133% | 99.6866% | -422,111 | -4.58% |
| 170 | 79 | Ally Ins Holdings Grp | 8,861,984 | 0.0130% | 99.6996% | 3,371,108 | 38.96% |
| 171 | 26565 | Ohio Ind Co | 8,706,793 | 0.0128% | 99.7124% | 3,193,809 | 37.09% |
| 172 | 14380 | Build Amer Mut Assur Co | 8,645,724 | 0.0127% | 99.7251% | 0 | 0.00% |
| 173 | 19631 | American Road Ins Co | 8,502,253 | 0.0125% | 99.7376% | 5,108,905 | 60.10% |
| 174 | 689 | BANKERS INS GRP | 8,349,855 | 0.0123% | 99.7498% | 829,645 | 10.64% |
| 175 | 10004 | Seaview Ins Co | 8,166,575 | 0.0120% | 99.7618% | -27,069 | -0.32% |
| 176 | 124 | AMERISURE CO GRP | 8,068,623 | 0.0118% | 99.7736% | 4,818,015 | 58.17% |
| 177 | 4736 | GGC Grp | 7,798,922 | 0.0114% | 99.7851% | 1,793,020 | 36.52% |
| 178 | 25422 | Atradius Trade Credit Ins Co | 7,012,333 | 0.0103% | 99.7954% | 4,005,534 | 57.04% |
| 179 | 244 | CINCINNATI FIN GRP | 6,669,613 | 0.0098% | 99.8052% | 2,527,494 | 53.27% |
| 180 | 10830 | Business Alliance Ins Co | 6,656,382 | 0.0098% | 99.8149% | 3,153,602 | 47.13% |
| 181 | 35009 | Financial Cas & Surety Inc | 6,385,655 | 0.0094% | 99.8243% | -17,407 | -0.27% |
| 182 | 3478 | Hallmark Fin Serv Grp | 6,155,272 | 0.0090% | 99.8333% | 3,284,306 | 66.62% |
| 183 | 1147 | Workers Comp Fund Grp | 5,634,166 | 0.0083% | 99.8416% | 436,409 | 8.08% |
| 184 | 2878 | United Heritage Mut Grp | 5,476,687 | 0.0080% | 99.8497% | 874,396 | 17.27% |
| 185 | 41459 | Armed Forces Ins Exch | 5,177,329 | 0.0076% | 99.8573% | 3,819,872 | 72.09% |
| 186 | 1248 | AMBAC ASSUR CORP GRP | 5,168,416 | 0.0076% | 99.8648% | -34,773,686 | -57.27% |
| 187 | 4716 | Fortress Grp | 5,019,022 | 0.0074% | 99.8722% | 944,016 | 14.01% |
| 188 | 1316 | KnightBrook Ins Grp | 4,770,655 | 0.0070% | 99.8792% | 2,840,367 | 53.61% |
| 189 | 27480 | California Mut Ins Co | 4,711,568 | 0.0069% | 99.8861% | 2,285,364 | 49.27% |
| 190 | 19119 | National Unity Ins Co | 4,338,603 | 0.0064% | 99.8925% | 3,380,016 | 78.17% |
| 191 | 4799 | Assure Holding Corp Grp | 4,278,935 | 0.0063% | 99.8988% | 5,494,380 | 103.92% |
| 192 | 574 | AMERCO CORP GRP | 4,177,371 | 0.0061% | 99.9049% | -1,302,180 | -31.17% |
| 193 | 458 | PROTECTIVE LIFE INS GRP | 4,175,357 | 0.0061% | 99.9110% | 1,074,555 | 35.94% |
| 194 | 23132 | RVI Amer Ins Co | 4,138,973 | 0.0061% | 99.9171% | 0 | 0.00% |
| 195 | 242 | SELECTIVE INS GRP | 4,071,990 | 0.0060% | 99.9231% | 412,907 | 9.23% |
| 196 | 31380 | American Surety Co | 3,706,632 | 0.0054% | 99.9285% | -296,961 | -7.64% |
| 197 | 528 | MBIA GRP | 3,455,185 | 0.0051% | 99.9336% | -1,077,121 | -2.05% |
| 198 | 4359 | Housing Authority Prop Grp | 3,306,205 | 0.0049% | 99.9384% | 1,670,950 | 44.94% |
| 199 | 594 | AMERICAN CONTRACTORS INS GRP | 3,287,383 | 0.0048% | 99.9433% | 997,770 | 30.35% |
| 200 | 10048 | Hyundai Marine & Fire Ins Co Ltd | 3,029,337 | 0.0044% | 99.9477% | 682,916 | 25.56% |
| 201 | 569 | FARMERS MUT HAIL INS GRP | 3,009,039 | 0.0044% | 99.9521% | 1,827,624 | 53.08% |
| 202 | 1154 | Coverys Grp | 2,926,281 | 0.0043% | 99.9564% | 1,487,503 | 54.93% |
| 203 | 37940 | Lexington Natl Ins Corp | 2,472,931 | 0.0036% | 99.9601% | 103,531 | 4.49% |
| 204 | 4234 | Randall & Quilter Investment Grp | 2,463,878 | 0.0036% | 99.9637% | 21,145 | 0.86% |
| 205 | 10758 | Colonial Surety Co | 2,205,317 | 0.0032% | 99.9669% | 17,122 | 0.89% |
| 206 | 1332 | MAINE EMPLOYERS MUT INS GRP | 2,200,701 | 0.0032% | 99.9701% | 1,079,803 | 46.37% |
| 207 | 10642 | Cherokee Ins Co | 1,761,462 | 0.0026% | 99.9727% | 1,760,611 | 100.01% |
| 208 | 16187 | Metromile Ins Co | 1,654,691 | 0.0024% | 99.9752% | 411,137 | 105.14% |
| 209 | 1208 | GRAY INS GRP | 1,435,331 | 0.0021% | 99.9773% | -68,370 | -5.26% |
| 210 | 3299 | AJK Holdings Grp | 1,373,393 | 0.0020% | 99.9793% | 57,822 | 4.33% |
| 211 | 4676 | Syncora Holdings Grp | 1,364,705 | 0.0020% | 99.9813% | 195,712 | 2.96% |
| 212 | 33499 | Dorinc Reins Co | 1,348,380 | 0.0020% | 99.9833% | 0 | 0.00% |
| 213 | 853 | PUBLIC SERV GRP | 1,332,100 | 0.0020% | 99.9852% | 4,687,622 | 180.10% |
| 214 | 3362 | First Acceptance Ins Grp | 1,185,688 | 0.0017% | 99.9870% | 283,163 | 89.53% |
| 215 | 749 | SCOR GRP | 1,122,589 | 0.0016% | 99.9886% | -214,212 | -19.17% |
| 216 | 12815 | Financial Guar Ins Co | 1,112,915 | 0.0016% | 99.9902% | 0 | 0.00% |

Source: NAIC Database

Licensed Companies Only

2016 California Property and Casualty Market Share Report

Line of Business: Total Line [35]

Sorted by: Group Market Share

| Rec. No. | Group No. | Group Name | Written Premium | Market Share | Cumulative Mkt. Share | Incurred Losses | Loss Ratio |
|--------------------------|-----------|-----------------------------------|-----------------|--------------|-----------------------|-----------------|------------|
| 217 | 201 | UTICA GRP | 894,579 | 0.0013% | 99.9915% | -63,443 | -7.60% |
| 218 | 12297 | Petroleum Cas Co | 707,291 | 0.0010% | 99.9926% | 459,779 | 65.00% |
| 219 | 39551 | Continental Heritage Ins Co | 694,268 | 0.0010% | 99.9936% | 1,064 | 0.15% |
| 220 | 228 | WESTFIELD Grp | 605,926 | 0.0009% | 99.9945% | -1 | 0.00% |
| 221 | 669 | ZALE CORP GRP | 530,297 | 0.0008% | 99.9953% | 5,530 | 1.04% |
| 222 | 508 | NATIONAL GRP | 455,649 | 0.0007% | 99.9959% | 8,638 | 1.98% |
| 223 | 28497 | Usplate Glass Ins Co | 432,980 | 0.0006% | 99.9966% | 37,226 | 8.13% |
| 224 | 680 | AMERISAFE GRP | 407,437 | 0.0006% | 99.9972% | 92,648 | 16.23% |
| 225 | 3485 | Rothschild Intl Grp | 352,397 | 0.0005% | 99.9977% | 5,865 | 1.70% |
| 226 | 11118 | Federated Rural Electric Ins Exch | 325,359 | 0.0005% | 99.9982% | -937,379 | -286.03% |
| 227 | 503 | LANDCAR INS GRP | 322,218 | 0.0005% | 99.9986% | 22,709 | 20.21% |
| 228 | 553 | Arrowpoint Capital Grp | 292,451 | 0.0004% | 99.9991% | -5,133,913 | -1755.48% |
| 229 | 10783 | Cornerstone Natl Ins Co | 181,193 | 0.0003% | 99.9993% | 281,910 | 90.43% |
| 230 | 34460 | Maidstone Ins Co | 107,389 | 0.0002% | 99.9995% | 72,606 | 62.69% |
| 231 | 4746 | Catalina Holdings Grp | 94,797 | 0.0001% | 99.9996% | 6,628,108 | 6774.16% |
| 232 | 22950 | Acstar Ins Co | 61,371 | 0.0001% | 99.9997% | 24,524 | 35.59% |
| 233 | 479 | IFG CO GRP | 54,677 | 0.0001% | 99.9998% | 99,345 | 584.52% |
| 234 | 10909 | Sun Surety Ins Co | 48,673 | 0.0001% | 99.9999% | 0 | 0.00% |
| 235 | 690 | CENTRAL STATES GRP | 25,113 | 0.0000% | 99.9999% | 2,893 | 11.52% |
| 236 | 40150 | MGA Ins Co Inc | 22,546 | 0.0000% | 99.9999% | 5,197 | 18.92% |
| 237 | 4820 | Hamilton Ins Grp | 12,745 | 0.0000% | 100.0000% | -416,314 | -11548.24% |
| 238 | 23663 | National Amer Ins Co | 12,365 | 0.0000% | 100.0000% | 11,630 | 68.62% |
| 239 | 1228 | BAR PLAN GRP | 5,341 | 0.0000% | 100.0000% | 0 | 0.00% |
| 240 | 4850 | Clear Blue Financial Grp | 4,750 | 0.0000% | 100.0000% | 0 | 0.00% |
| 241 | 15385 | OneCIS Ins Co | 272 | 0.0000% | 100.0000% | 0 | 0.00% |
| Sub Total - 26 Thru 241: | | | 14,946,055,816 | 21.9364% | 100.0000% | 7,480,866,366 | 50.46% |
| Line Total: | | | 68,133,586,567 | 100.0000% | 100.0000% | 40,176,096,792 | 59.97% |

STATE FARM GRP (Group # 176)
2016 California State Page By Line Market Share Information

Source: NAIC Database

Licensed Company only

| Line # | Line of Business | Written Premium | Concentration Level | Earned Premium | Loss Incurred | Loss Ratio | Statewide WP | Mkt Shr By Line |
|--------|--|-----------------|---------------------|----------------|---------------|------------|----------------|-----------------|
| 01 | FIRE | 9,209,194 | 0.15% | 9,112,556 | 4,256,232 | 46.71% | 948,188,169 | 0.9712% |
| 02.1 | ALLIED LINES | 1,718,518 | 0.03% | 1,718,805 | 618,466 | 35.98% | 571,784,930 | 0.3006% |
| 02.2 | MULTIPLE PERIL CROP | 1,052,768 | 0.02% | 1,011,492 | 835,516 | 82.60% | 466,846,227 | 0.2255% |
| 02.4 | PRIVATE CROP | 9,621 | 0.00% | 12,514 | 0 | 0.00% | 14,754,741 | 0.0652% |
| 03 | FARMOWNERS MULTIPLE PERIL | 11,083,843 | 0.19% | 12,058,900 | 4,609,038 | 38.22% | 209,357,952 | 5.2942% |
| 04 | HOMEOWNERS MULTIPLE PERIL | 1,504,930,452 | 25.19% | 1,488,067,806 | 807,086,305 | 54.24% | 7,637,423,029 | 19.7047% |
| 05.1 | COMMERCIAL MULTIPLE PERIL(NON-LIABILITY) | 204,758,966 | 3.43% | 205,556,517 | 107,998,027 | 52.54% | 2,757,880,662 | 7.4245% |
| 05.2 | COMMERCIAL MULTIPLE PERIL(LIABILITY) | 100,851,431 | 1.69% | 101,469,091 | 54,543,585 | 53.75% | 1,646,183,082 | 6.1264% |
| 09 | INLAND MARINE | 57,737,576 | 0.97% | 56,919,557 | 24,533,251 | 43.10% | 2,391,230,085 | 2.4146% |
| 11 | MEDICAL PROFESSIONAL LIABILITY | 602,974 | 0.01% | 611,256 | 441,150 | 72.17% | 450,062,374 | 0.1340% |
| 12 | EARTHQUAKE | 13,944,381 | 0.23% | 14,314,230 | 0 | 0.00% | 1,289,912,179 | 1.0810% |
| 13 | GROUP A AND H | 29,746,921 | 0.50% | 29,746,921 | 35,117,806 | 118.06% | 342,771,142 | 8.6784% |
| 14 | CREDIT A&H(GRP&IND) | -90,231 | 0.00% | 339,474 | 182,210 | 53.67% | 245,658 | -36.7303% |
| 15.3 | GUARANTEED RENEWABLE A&H | 49,297,802 | 0.83% | 17,212,510 | 39,317,849 | 228.43% | 81,669,666 | 60.3624% |
| 15.4 | NON-RENEWABLE FOR STATED REASONS ONLY | 5,206,435 | 0.09% | 5,202,240 | 2,061,800 | 39.63% | 5,208,357 | 99.9631% |
| 15.5 | OTHER ACCIDENT ONLY | 378 | 0.00% | 361 | 20 | 5.54% | 860,284 | 0.0439% |
| 15.7 | ALL OTHER ACCIDENT AND HEALTH | 1,797,736 | 0.03% | 1,785,143 | 502,259 | 28.14% | 33,431,854 | 5.3773% |
| 16 | WORKERS' COMPENSATION | 79,249,913 | 1.33% | 78,955,744 | 26,618,023 | 33.71% | 12,960,639,286 | 0.6115% |
| 17.1 | OTHER LIABILITY OCCURRENCE | 160,441,936 | 2.69% | 159,093,906 | 183,643,866 | 115.43% | 2,939,731,232 | 5.4577% |
| 17.2 | OTHER LIABILITY CLAIMS MADE | 7,046,342 | 0.12% | 7,057,133 | -187,241 | -2.65% | 1,852,324,038 | 0.3804% |
| 19.1 | PRIVATE PASSENGER AUTO NO-FAULT | 0 | 0.00% | 0 | 1,059,497 | | -7 | |
| 19.2 | PRIVATE PASSENGER AUTO LIABILITY | 2,020,561,254 | 33.82% | 1,974,928,889 | 1,925,478,378 | 97.50% | 14,230,238,932 | 14.1991% |
| 19.4 | COMMERCIAL AUTO LIABILITY | 56,428,728 | 0.94% | 53,738,428 | 79,380,077 | 147.72% | 2,500,894,563 | 2.2563% |
| 21.1 | PRIVATE PASSENGER AUTO PHYSICAL DAMAGE | 1,634,901,443 | 27.37% | 1,608,170,382 | 1,122,595,048 | 69.81% | 11,024,409,853 | 14.8298% |
| 21.2 | COMMERCIAL AUTO PHYSICAL DAMAGE | 22,294,223 | 0.37% | 19,672,941 | 15,944,347 | 81.05% | 728,238,332 | 3.0614% |
| 23 | FIDELITY | 958,585 | 0.02% | 950,790 | 79,105 | 8.32% | 120,817,161 | 0.7934% |
| 24 | SURETY | 625,646 | 0.01% | 617,092 | 122,805 | 19.90% | 753,364,833 | 0.0830% |
| 35 | TOTALS | 5,974,366,837 | 100.00% | 5,848,324,678 | 4,436,837,422 | 75.87% | 68,131,582,766 | 8.7689% |

FARMERS INS GRP (Group # 69)
2016 California State Page By Line Market Share Information

Source: NAIC Database

Licensed Company only

| Line # | Line of Business | Written Premium | Concentration Level | Earned Premium | Loss Incurred | Loss Ratio | Statewide WP | Mkt Shr By Line |
|--------|--|-----------------|---------------------|----------------|---------------|------------|----------------|-----------------|
| 01 | FIRE | 117,578,655 | 2.03% | 120,818,341 | 58,175,811 | 48.15% | 948,188,169 | 12.4004% |
| 02.1 | ALLIED LINES | 123,378,664 | 2.13% | 124,305,678 | 55,444,361 | 44.60% | 571,784,930 | 21.5778% |
| 02.3 | FEDERAL FLOOD INSURANCE | 32,941,807 | 0.57% | 35,417,300 | 3,045,370 | 8.60% | 154,471,386 | 21.3255% |
| 04 | HOMEOWNERS MULTIPLE PERIL | 1,246,135,044 | 21.50% | 1,231,289,573 | 705,079,367 | 57.26% | 7,637,423,029 | 16.3162% |
| 05.1 | COMMERCIAL MULTIPLE PERIL(NON-LIABILITY) | 547,130,635 | 9.44% | 557,273,042 | 226,819,228 | 40.70% | 2,757,880,662 | 19.8388% |
| 05.2 | COMMERCIAL MULTIPLE PERIL(LIABILITY) | 179,519,876 | 3.10% | 165,046,042 | 125,679,469 | 76.15% | 1,646,183,082 | 10.9052% |
| 08 | OCEAN MARINE | 5,322,332 | 0.09% | 5,122,357 | 3,485,545 | 68.05% | 276,288,097 | 1.9264% |
| 09 | INLAND MARINE | 12,358,992 | 0.21% | 12,150,444 | 4,238,287 | 34.88% | 2,391,230,085 | 0.5168% |
| 11 | MEDICAL PROFESSIONAL LIABILITY | 0 | 0.00% | 0 | 1,364,781 | | 450,062,374 | |
| 12 | EARTHQUAKE | 2,390,995 | 0.04% | 2,270,231 | -21,941 | -0.97% | 1,289,912,179 | 0.1854% |
| 13 | GROUP A AND H | 60,009 | 0.00% | 61,433 | 18,807 | 30.61% | 342,771,142 | 0.0175% |
| 15.3 | GUARANTEED RENEWABLE A&H | 3,068 | 0.00% | 3,099 | 3,839 | 123.88% | 81,669,666 | 0.0038% |
| 16 | WORKERS' COMPENSATION | 266,787,379 | 4.60% | 268,355,712 | 146,610,931 | 54.63% | 12,960,639,286 | 2.0584% |
| 17.1 | OTHER LIABILITY OCCURRENCE | 109,730,621 | 1.89% | 106,624,923 | 160,860,458 | 150.87% | 2,939,731,232 | 3.7327% |
| 18 | PRODUCTS LIABILITY | 37,894 | 0.00% | 46,714 | -10,752 | -23.02% | 229,616,939 | 0.0165% |
| 19.1 | PRIVATE PASSENGER AUTO NO-FAULT | 0 | 0.00% | 0 | 0 | | -7 | |
| 19.2 | PRIVATE PASSENGER AUTO LIABILITY | 1,771,220,284 | 30.56% | 1,733,954,826 | 1,260,536,115 | 72.70% | 14,230,238,932 | 12.4469% |
| 19.3 | COMMERCIAL AUTO NO-FAULT | 0 | 0.00% | 0 | -160 | | 242,421 | |
| 19.4 | COMMERCIAL AUTO LIABILITY | 77,542,335 | 1.34% | 77,259,177 | 38,609,427 | 49.97% | 2,500,894,563 | 3.1006% |
| 21.1 | PRIVATE PASSENGER AUTO PHYSICAL DAMAGE | 1,280,460,569 | 22.10% | 1,288,115,959 | 834,339,038 | 64.77% | 11,024,409,853 | 11.6148% |
| 21.2 | COMMERCIAL AUTO PHYSICAL DAMAGE | 21,276,342 | 0.37% | 20,864,493 | 12,894,072 | 61.80% | 728,238,332 | 2.9216% |
| 23 | FIDELITY | 910,797 | 0.02% | 910,085 | 54,419 | 5.98% | 120,817,161 | 0.7539% |
| 24 | SURETY | 0 | 0.00% | 2,344 | 299,450 | 12775.17% | 753,364,833 | |
| 26 | BURGLARY & THEFT | 992 | 0.00% | 1,169 | -2,332 | -199.49% | 31,871,426 | 0.0031% |
| 27 | BOILER & MACHINERY | 394,855 | 0.01% | 408,926 | 37,598 | 9.19% | 124,801,995 | 0.3164% |
| 35 | TOTALS | 5,795,182,144 | 100.00% | 5,750,301,872 | 3,637,561,191 | 63.26% | 68,131,582,766 | 8.5059% |

BERKSHIRE HATHAWAY GRP (Group # 31)
2016 California State Page By Line Market Share Information

Source: NAIC Database

Licensed Company only

| Line # | Line of Business | Written Premium | Concentration Level | Earned Premium | Loss Incurred | Loss Ratio | Statewide WP | Mkt Shr By Line |
|--------|--|-----------------|---------------------|----------------|---------------|------------|----------------|-----------------|
| 01 | FIRE | 6,463,316 | 0.17% | 6,220,714 | 3,575,591 | 57.48% | 948,188,169 | 0.6816% |
| 02.1 | ALLIED LINES | 3,122 | 0.00% | 4,701 | 19,650 | 418.00% | 571,784,930 | 0.0005% |
| 04 | HOMEOWNERS MULTIPLE PERIL | 0 | 0.00% | 0 | 0 | | 7,637,423,029 | |
| 05.1 | COMMERCIAL MULTIPLE PERIL(NON-LIABILITY) | 13,034,806 | 0.34% | 8,919,482 | 7,059,668 | 79.15% | 2,757,880,662 | 0.4726% |
| 05.2 | COMMERCIAL MULTIPLE PERIL(LIABILITY) | 12,691,975 | 0.33% | 8,471,416 | 8,345,070 | 98.51% | 1,646,183,082 | 0.7710% |
| 08 | OCEAN MARINE | 11,313,865 | 0.30% | 11,041,318 | 7,037,354 | 63.74% | 276,288,097 | 4.0950% |
| 09 | INLAND MARINE | 8,540,976 | 0.22% | 8,416,901 | 5,328,852 | 63.31% | 2,391,230,085 | 0.3572% |
| 10 | FINANCIAL GUARANTY | 0 | 0.00% | 4,190,697 | 0 | 0.00% | 47,698,715 | |
| 11 | MEDICAL PROFESSIONAL LIABILITY | 27,212,311 | 0.72% | 26,949,090 | 10,883,847 | 40.39% | 450,062,374 | 6.0463% |
| 12 | EARTHQUAKE | 1,175 | 0.00% | 1,925 | 435 | 22.60% | 1,289,912,179 | 0.0001% |
| 13 | GROUP A AND H | 120,145 | 0.00% | 121,022 | 51,901 | 42.89% | 342,771,142 | 0.0351% |
| 14 | CREDIT A&H(GRP&IND) | 335,889 | 0.01% | 335,889 | 87,315 | 26.00% | 245,658 | 136.7303% |
| 15.1 | COLLECTIVELY RENEWABLE A&H | 301 | 0.00% | 346 | 15 | 4.34% | 93,498 | 0.3219% |
| 15.3 | GUARANTEED RENEWABLE A&H | 0 | 0.00% | 0 | -109,601 | | 81,669,666 | |
| 15.7 | ALL OTHER ACCIDENT AND HEALTH | 212,021 | 0.01% | 216,074 | 37,543 | 17.38% | 33,431,854 | 0.6342% |
| 16 | WORKERS' COMPENSATION | 1,410,855,028 | 37.09% | 1,359,584,949 | 600,630,768 | 44.18% | 12,960,639,286 | 10.8857% |
| 17.1 | OTHER LIABILITY OCCURRENCE | 71,482,872 | 1.88% | 66,379,535 | 41,871,086 | 63.08% | 2,939,731,232 | 2.4316% |
| 17.2 | OTHER LIABILITY CLAIMS MADE | 38,984,861 | 1.02% | 36,041,319 | 31,596,268 | 87.67% | 1,852,324,038 | 2.1046% |
| 17.3 | EXCESS WORKERS' COMPENSATION | 0 | 0.00% | 0 | -22,845,606 | | 243,424,610 | |
| 18 | PRODUCTS LIABILITY | 575,871 | 0.02% | 553,958 | 227,635 | 41.09% | 229,616,939 | 0.2508% |
| 19.1 | PRIVATE PASSENGER AUTO NO-FAULT | 0 | 0.00% | 0 | 249,279 | | -7 | |
| 19.2 | PRIVATE PASSENGER AUTO LIABILITY | 1,059,932,222 | 27.87% | 1,030,289,536 | 887,181,607 | 86.11% | 14,230,238,932 | 7.4484% |
| 19.3 | COMMERCIAL AUTO NO-FAULT | 0 | 0.00% | 0 | 0 | | 242,421 | |
| 19.4 | COMMERCIAL AUTO LIABILITY | 70,487,796 | 1.85% | 69,249,981 | 39,393,925 | 56.89% | 2,500,894,563 | 2.8185% |
| 21.1 | PRIVATE PASSENGER AUTO PHYSICAL DAMAGE | 1,031,787,386 | 27.13% | 985,397,662 | 701,603,029 | 71.20% | 11,024,409,853 | 9.3591% |
| 21.2 | COMMERCIAL AUTO PHYSICAL DAMAGE | 16,295,032 | 0.43% | 16,205,822 | 15,970,824 | 98.55% | 728,238,332 | 2.2376% |
| 22 | AIRCRAFT | 8,878,593 | 0.23% | 9,381,162 | 4,533,131 | 48.32% | 139,662,969 | 6.3572% |
| 23 | FIDELITY | 275,273 | 0.01% | 120,776 | 47,973 | 39.72% | 120,817,161 | 0.2278% |
| 24 | SURETY | 8,451,556 | 0.22% | 7,105,072 | 434,685 | 6.12% | 753,364,833 | 1.1218% |
| 26 | BURGLARY & THEFT | 44,458 | 0.00% | 32,217 | -5,629 | -17.47% | 31,871,426 | 0.1395% |
| 27 | BOILER & MACHINERY | 2,628 | 0.00% | 4,425 | 1,697 | 38.35% | 124,801,995 | 0.0021% |
| 28 | CREDIT | 882,926 | 0.02% | 618,866 | 262,133 | 42.36% | 138,886,982 | 0.6357% |
| 30 | WARRANTY | 112,000 | 0.00% | 112,000 | 500 | 0.45% | 193,792,602 | 0.0578% |
| 34 | AGGREGATE WRITE-INS FOR OTHER LINES | 4,476,837 | 0.12% | 4,551,816 | 225,335 | 4.95% | 87,138,532 | 5.1376% |
| 35 | TOTALS | 3,803,455,244 | 100.00% | 3,660,518,672 | 2,343,696,281 | 64.03% | 68,131,582,766 | 5.5825% |

LIBERTY MUT GRP (Group # 111)
2016 California State Page By Line Market Share Information

Source: NAIC Database

Licensed Company only

| Line # | Line of Business | Written Premium | Concentration Level | Earned Premium | Loss Incurred | Loss Ratio | Statewide WP | Mkt Shr By Line |
|--------|--|-----------------|---------------------|----------------|---------------|------------|----------------|-----------------|
| 01 | FIRE | 97,204,433 | 3.06% | 98,452,542 | 40,377,050 | 41.01% | 948,188,169 | 10.2516% |
| 02.1 | ALLIED LINES | 76,755,116 | 2.41% | 76,984,251 | 40,437,516 | 52.53% | 571,784,930 | 13.4238% |
| 02.3 | FEDERAL FLOOD INSURANCE | 2,297,209 | 0.07% | 2,572,582 | 134,365 | 5.22% | 154,471,386 | 1.4871% |
| 03 | FARMOWNERS MULTIPLE PERIL | 7,937,250 | 0.25% | 8,034,281 | 2,786,943 | 34.69% | 209,357,952 | 3.7912% |
| 04 | HOMEOWNERS MULTIPLE PERIL | 453,299,757 | 14.25% | 442,383,763 | 251,204,091 | 56.78% | 7,637,423,029 | 5.9352% |
| 05.1 | COMMERCIAL MULTIPLE PERIL(NON-LIABILITY) | 213,212,954 | 6.70% | 214,343,222 | 80,386,471 | 37.50% | 2,757,880,662 | 7.7310% |
| 05.2 | COMMERCIAL MULTIPLE PERIL(LIABILITY) | 173,773,085 | 5.46% | 172,826,765 | 97,512,825 | 56.42% | 1,646,183,082 | 10.5561% |
| 08 | OCEAN MARINE | 3,756,551 | 0.12% | 4,034,733 | 16,863,890 | 417.97% | 276,288,097 | 1.3596% |
| 09 | INLAND MARINE | 336,311,661 | 10.57% | 331,814,319 | 178,704,591 | 53.86% | 2,391,230,085 | 14.0644% |
| 11 | MEDICAL PROFESSIONAL LIABILITY | 5,786,249 | 0.18% | 5,613,917 | -1,127,143 | -20.08% | 450,062,374 | 1.2857% |
| 12 | EARTHQUAKE | 8,471,702 | 0.27% | 9,676,490 | 10,449 | 0.11% | 1,289,912,179 | 0.6568% |
| 13 | GROUP A AND H | 0 | 0.00% | 0 | 24,813 | | 342,771,142 | |
| 15.2 | NON-CANCELLABLE A&H | 3,744 | 0.00% | 3,744 | 0 | 0.00% | 3,888 | 96.2963% |
| 15.3 | GUARANTEED RENEWABLE A&H | 11,770 | 0.00% | 11,434 | 3,185 | 27.86% | 81,669,666 | 0.0144% |
| 15.7 | ALL OTHER ACCIDENT AND HEALTH | 0 | 0.00% | 0 | 0 | | 33,431,854 | |
| 16 | WORKERS' COMPENSATION | 282,362,487 | 8.88% | 271,202,809 | 136,497,309 | 50.33% | 12,960,639,286 | 2.1786% |
| 17.1 | OTHER LIABILITY OCCURRENCE | 213,372,546 | 6.71% | 204,438,660 | 106,645,164 | 52.16% | 2,939,731,232 | 7.2582% |
| 17.2 | OTHER LIABILITY CLAIMS MADE | 41,685,136 | 1.31% | 40,845,281 | 9,708,823 | 23.77% | 1,852,324,038 | 2.2504% |
| 17.3 | EXCESS WORKERS' COMPENSATION | 10,411,971 | 0.33% | 7,587,672 | 12,513,105 | 164.91% | 243,424,610 | 4.2773% |
| 18 | PRODUCTS LIABILITY | 13,170,397 | 0.41% | 11,568,536 | 5,370,923 | 46.43% | 229,616,939 | 5.7358% |
| 19.1 | PRIVATE PASSENGER AUTO NO-FAULT | 0 | 0.00% | 0 | 32,861 | | -7 | |
| 19.2 | PRIVATE PASSENGER AUTO LIABILITY | 472,999,398 | 14.87% | 452,989,058 | 311,734,600 | 68.82% | 14,230,238,932 | 3.3239% |
| 19.3 | COMMERCIAL AUTO NO-FAULT | 0 | 0.00% | 0 | 0 | | 242,421 | |
| 19.4 | COMMERCIAL AUTO LIABILITY | 216,646,206 | 6.81% | 207,249,356 | 189,589,523 | 91.48% | 2,500,894,563 | 8.6627% |
| 21.1 | PRIVATE PASSENGER AUTO PHYSICAL DAMAGE | 371,805,535 | 11.69% | 358,984,260 | 230,910,010 | 64.32% | 11,024,409,853 | 3.3726% |
| 21.2 | COMMERCIAL AUTO PHYSICAL DAMAGE | 72,737,078 | 2.29% | 67,645,453 | 41,827,810 | 61.83% | 728,238,332 | 9.9881% |
| 22 | AIRCRAFT | 4,148,351 | 0.13% | 4,336,475 | 1,338,777 | 30.87% | 139,662,969 | 2.9703% |
| 23 | FIDELITY | 3,451,141 | 0.11% | 3,337,935 | 1,185,829 | 35.53% | 120,817,161 | 2.8565% |
| 24 | SURETY | 96,897,428 | 3.05% | 89,560,039 | -35,967,492 | -40.16% | 753,364,833 | 12.8620% |
| 26 | BURGLARY & THEFT | 148,702 | 0.00% | 133,369 | 43,197 | 32.39% | 31,871,426 | 0.4666% |
| 27 | BOILER & MACHINERY | 2,714,271 | 0.09% | 2,669,499 | 760,073 | 28.47% | 124,801,995 | 2.1749% |
| 35 | TOTALS | 3,181,372,128 | 100.00% | 3,089,300,445 | 1,719,509,558 | 55.66% | 68,131,582,766 | 4.6695% |

ALLSTATE INS GRP (Group # 8)
2016 California State Page By Line Market Share Information

Source: NAIC Database

Licensed Company only

| Line # | Line of Business | Written Premium | Concentration Level | Earned Premium | Loss Incurred | Loss Ratio | Statewide WP | Mkt Shr By Line |
|--------|--|-----------------|---------------------|----------------|---------------|------------|----------------|-----------------|
| 01 | FIRE | 5,272,949 | 0.18% | 5,170,262 | 2,837,354 | 54.88% | 948,188,169 | 0.5561% |
| 02.1 | ALLIED LINES | 1,002,784 | 0.03% | 1,050,183 | 12,621 | 1.20% | 571,784,930 | 0.1754% |
| 02.3 | FEDERAL FLOOD INSURANCE | 14,436,026 | 0.50% | 16,417,703 | 124,364 | 0.76% | 154,471,386 | 9.3454% |
| 04 | HOMEOWNERS MULTIPLE PERIL | 484,641,083 | 16.73% | 522,400,224 | 250,988,430 | 48.05% | 7,637,423,029 | 6.3456% |
| 05.1 | COMMERCIAL MULTIPLE PERIL(NON-LIABILITY) | 52,725,956 | 1.82% | 55,883,524 | 29,961,854 | 53.61% | 2,757,880,662 | 1.9118% |
| 05.2 | COMMERCIAL MULTIPLE PERIL(LIABILITY) | 14,408,761 | 0.50% | 15,250,170 | 10,832,049 | 71.03% | 1,646,183,082 | 0.8753% |
| 09 | INLAND MARINE | 15,710,444 | 0.54% | 15,922,602 | 5,006,534 | 31.44% | 2,391,230,085 | 0.6570% |
| 12 | EARTHQUAKE | 5,018 | 0.00% | 4,556 | 1,177 | 25.83% | 1,289,912,179 | 0.0004% |
| 16 | WORKERS' COMPENSATION | 0 | 0.00% | 0 | -1,670,170 | | 12,960,639,286 | |
| 17.1 | OTHER LIABILITY OCCURRENCE | 42,197,397 | 1.46% | 39,995,200 | 70,038,294 | 175.12% | 2,939,731,232 | 1.4354% |
| 18 | PRODUCTS LIABILITY | 169,161 | 0.01% | 189,216 | -28,107,436 | -14854.68% | 229,616,939 | 0.0737% |
| 19.1 | PRIVATE PASSENGER AUTO NO-FAULT | 0 | 0.00% | 0 | 30,557 | | -7 | |
| 19.2 | PRIVATE PASSENGER AUTO LIABILITY | 1,272,295,403 | 43.92% | 1,223,401,911 | 864,335,462 | 70.65% | 14,230,238,932 | 8.9408% |
| 19.4 | COMMERCIAL AUTO LIABILITY | 40,781,808 | 1.41% | 40,696,097 | 44,676,716 | 109.78% | 2,500,894,563 | 1.6307% |
| 21.1 | PRIVATE PASSENGER AUTO PHYSICAL DAMAGE | 932,034,718 | 32.18% | 925,202,897 | 572,299,396 | 61.86% | 11,024,409,853 | 8.4543% |
| 21.2 | COMMERCIAL AUTO PHYSICAL DAMAGE | 12,411,628 | 0.43% | 12,086,084 | 10,412,492 | 86.15% | 728,238,332 | 1.7043% |
| 23 | FIDELITY | 1,652 | 0.00% | 1,984 | -1,800 | -90.73% | 120,817,161 | 0.0014% |
| 24 | SURETY | 0 | 0.00% | 0 | 0 | | 753,364,833 | |
| 26 | BURGLARY & THEFT | 0 | 0.00% | 0 | -234 | | 31,871,426 | |
| 27 | BOILER & MACHINERY | 1,016,122 | 0.04% | 1,051,115 | 386,948 | 36.81% | 124,801,995 | 0.8142% |
| 28 | CREDIT | 3,809,859 | 0.13% | 5,867,286 | 4,819,253 | 82.14% | 138,886,982 | 2.7431% |
| 30 | WARRANTY | 89,201 | 0.00% | 70,795 | 27,124 | 38.31% | 193,792,602 | 0.0460% |
| 34 | AGGREGATE WRITE-INS FOR OTHER LINES | 3,540,733 | 0.12% | 3,541,275 | 4,219 | 0.12% | 87,138,532 | 4.0633% |
| 35 | TOTALS | 2,896,550,705 | 100.00% | 2,884,203,083 | 1,837,015,206 | 63.69% | 68,131,582,766 | 4.2514% |

MERCURY GEN GRP (Group # 660)
2016 California State Page By Line Market Share Information

Source: NAIC Database

Licensed Company only

| Line # | Line of Business | Written Premium | Concentration Level | Earned Premium | Loss Incurred | Loss Ratio | Statewide WP | Mkt Shr By Line |
|--------|--|-----------------|---------------------|----------------|---------------|------------|----------------|-----------------|
| 01 | FIRE | 14,993,791 | 0.58% | 14,929,579 | 5,518,524 | 36.96% | 948,188,169 | 1.5813% |
| 02.1 | ALLIED LINES | 2,232,866 | 0.09% | 2,226,429 | 107,369 | 4.82% | 571,784,930 | 0.3905% |
| 04 | HOMEOWNERS MULTIPLE PERIL | 352,598,814 | 13.59% | 336,300,951 | 213,130,621 | 63.37% | 7,637,423,029 | 4.6167% |
| 05.1 | COMMERCIAL MULTIPLE PERIL(NON-LIABILITY) | 53,793,331 | 2.07% | 51,624,673 | 35,441,634 | 68.65% | 2,757,880,662 | 1.9505% |
| 05.2 | COMMERCIAL MULTIPLE PERIL(LIABILITY) | 18,805,762 | 0.73% | 18,263,126 | 5,219,338 | 28.58% | 1,646,183,082 | 1.1424% |
| 12 | EARTHQUAKE | 978,643 | 0.04% | 967,973 | 0 | 0.00% | 1,289,912,179 | 0.0759% |
| 17.1 | OTHER LIABILITY OCCURRENCE | 9,379,655 | 0.36% | 9,279,616 | 6,337,753 | 68.30% | 2,939,731,232 | 0.3191% |
| 19.1 | PRIVATE PASSENGER AUTO NO-FAULT | 0 | 0.00% | 0 | 21,724 | | -7 | |
| 19.2 | PRIVATE PASSENGER AUTO LIABILITY | 1,188,375,502 | 45.82% | 1,174,240,255 | 728,461,888 | 62.04% | 14,230,238,932 | 8.3511% |
| 19.4 | COMMERCIAL AUTO LIABILITY | 63,401,722 | 2.44% | 60,116,051 | 51,884,935 | 86.31% | 2,500,894,563 | 2.5352% |
| 21.1 | PRIVATE PASSENGER AUTO PHYSICAL DAMAGE | 847,594,998 | 32.68% | 838,622,132 | 543,061,682 | 64.76% | 11,024,409,853 | 7.6883% |
| 21.2 | COMMERCIAL AUTO PHYSICAL DAMAGE | 23,363,129 | 0.90% | 22,146,160 | 11,396,413 | 51.46% | 728,238,332 | 3.2082% |
| 24 | SURETY | 1,500 | 0.00% | 1,500 | 0 | 0.00% | 753,364,833 | 0.0002% |
| 27 | BOILER & MACHINERY | 2,578,643 | 0.10% | 2,501,565 | 147,405 | 5.89% | 124,801,995 | 2.0662% |
| 30 | WARRANTY | 15,631,529 | 0.60% | 11,329,332 | 6,238,552 | 55.07% | 193,792,602 | 8.0661% |
| 35 | TOTALS | 2,593,729,885 | 100.00% | 2,542,549,342 | 1,606,967,838 | 63.20% | 68,131,582,766 | 3.8069% |

Auto Club Enterprises Ins Grp (Group # 1318)
2016 California State Page By Line Market Share Information

Source: NAIC Database

Licensed Company only

| Line # | Line of Business | Written Premium | Concentration Level | Earned Premium | Loss Incurred | Loss Ratio | Statewide WP | Mkt Shr By Line |
|--------|--|-----------------|---------------------|----------------|---------------|------------|----------------|-----------------|
| 01 | FIRE | 21,734,159 | 0.85% | 21,261,434 | 9,235,406 | 43.44% | 948,188,169 | 2.2922% |
| 04 | HOMEOWNERS MULTIPLE PERIL | 483,981,946 | 18.85% | 462,716,717 | 256,899,986 | 55.52% | 7,637,423,029 | 6.3370% |
| 09 | INLAND MARINE | 5,151,511 | 0.20% | 5,129,391 | 3,290,218 | 64.14% | 2,391,230,085 | 0.2154% |
| 17.1 | OTHER LIABILITY OCCURRENCE | 13,953,119 | 0.54% | 13,916,732 | 13,906,468 | 99.93% | 2,939,731,232 | 0.4746% |
| 19.2 | PRIVATE PASSENGER AUTO LIABILITY | 1,143,913,592 | 44.56% | 1,110,303,137 | 826,026,175 | 74.40% | 14,230,238,932 | 8.0386% |
| 21.1 | PRIVATE PASSENGER AUTO PHYSICAL DAMAGE | 898,208,952 | 34.99% | 853,598,439 | 536,848,617 | 62.89% | 11,024,409,853 | 8.1475% |
| 35 | TOTALS | 2,566,943,279 | 100.00% | 2,466,925,850 | 1,646,206,870 | 66.73% | 68,131,582,766 | 3.7676% |

Chubb Ltd Grp (Group # 626)
2016 California State Page By Line Market Share Information

Source: NAIC Database

Licensed Company only

| Line # | Line of Business | Written Premium | Concentration Level | Earned Premium | Loss Incurred | Loss Ratio | Statewide WP | Mkt Shr By Line |
|--------|--|-----------------|---------------------|----------------|---------------|------------|----------------|-----------------|
| 01 | FIRE | 8,775,890 | 0.35% | 8,568,847 | 12,867,161 | 150.16% | 948,188,169 | 0.9255% |
| 02.1 | ALLIED LINES | 8,331,762 | 0.33% | 8,602,852 | 424,383 | 4.93% | 571,784,930 | 1.4571% |
| 02.2 | MULTIPLE PERIL CROP | 109,163,036 | 4.35% | 110,787,180 | 42,682,672 | 38.53% | 466,846,227 | 23.3831% |
| 02.4 | PRIVATE CROP | 784,958 | 0.03% | 790,714 | 1,647,781 | 208.39% | 14,754,741 | 5.3200% |
| 03 | FARMOWNERS MULTIPLE PERIL | 3,597,602 | 0.14% | 3,720,353 | 2,732,638 | 73.45% | 209,357,952 | 1.7184% |
| 04 | HOMEOWNERS MULTIPLE PERIL | 219,746,261 | 8.75% | 212,619,158 | 105,909,120 | 49.81% | 7,637,423,029 | 2.8772% |
| 05.1 | COMMERCIAL MULTIPLE PERIL(NON-LIABILITY) | 216,507,961 | 8.62% | 198,500,128 | 70,545,221 | 35.54% | 2,757,880,662 | 7.8505% |
| 05.2 | COMMERCIAL MULTIPLE PERIL(LIABILITY) | 79,287,520 | 3.16% | 79,466,660 | 36,033,430 | 45.34% | 1,646,183,082 | 4.8164% |
| 06 | MORTGAGE GUARANTY | 0 | 0.00% | 0 | 0 | | 459,017,151 | |
| 08 | OCEAN MARINE | 10,561,856 | 0.42% | 11,448,293 | 3,142,968 | 27.45% | 276,288,097 | 3.8228% |
| 09 | INLAND MARINE | 112,930,811 | 4.50% | 109,922,131 | 51,057,338 | 46.45% | 2,391,230,085 | 4.7227% |
| 11 | MEDICAL PROFESSIONAL LIABILITY | 7,170,834 | 0.29% | 7,165,909 | 270,572 | 3.78% | 450,062,374 | 1.5933% |
| 12 | EARTHQUAKE | 74,397,733 | 2.96% | 72,026,331 | -1,915 | 0.00% | 1,289,912,179 | 5.7677% |
| 13 | GROUP A AND H | 53,174,210 | 2.12% | 56,678,121 | 16,420,900 | 28.97% | 342,771,142 | 15.5130% |
| 15.5 | OTHER ACCIDENT ONLY | 730,070 | 0.03% | 718,939 | 49,141 | 6.84% | 860,284 | 84.8638% |
| 15.7 | ALL OTHER ACCIDENT AND HEALTH | 69,676 | 0.00% | 69,464 | 35,308 | 50.83% | 33,431,854 | 0.2084% |
| 16 | WORKERS' COMPENSATION | 660,349,417 | 26.31% | 634,357,645 | 311,400,483 | 49.09% | 12,960,639,286 | 5.0950% |
| 17.1 | OTHER LIABILITY OCCURRENCE | 360,464,819 | 14.36% | 347,341,320 | 77,641,971 | 22.35% | 2,939,731,232 | 12.2618% |
| 17.2 | OTHER LIABILITY CLAIMS MADE | 232,877,801 | 9.28% | 236,875,922 | 117,303,619 | 49.52% | 1,852,324,038 | 12.5722% |
| 17.3 | EXCESS WORKERS' COMPENSATION | 17,142,115 | 0.68% | 15,555,194 | 4,342,584 | 27.92% | 243,424,610 | 7.0421% |
| 18 | PRODUCTS LIABILITY | 57,600,299 | 2.29% | 54,808,778 | 14,188,766 | 25.89% | 229,616,939 | 25.0854% |
| 19.1 | PRIVATE PASSENGER AUTO NO-FAULT | 0 | 0.00% | 0 | 0 | | -7 | |
| 19.2 | PRIVATE PASSENGER AUTO LIABILITY | 28,185,103 | 1.12% | 26,190,867 | 18,152,983 | 69.31% | 14,230,238,932 | 0.1981% |
| 19.3 | COMMERCIAL AUTO NO-FAULT | 0 | 0.00% | 0 | 0 | | 242,421 | |
| 19.4 | COMMERCIAL AUTO LIABILITY | 64,438,164 | 2.57% | 61,592,452 | 37,278,718 | 60.52% | 2,500,894,563 | 2.5766% |
| 21.1 | PRIVATE PASSENGER AUTO PHYSICAL DAMAGE | 40,669,776 | 1.62% | 39,790,275 | 18,785,451 | 47.21% | 11,024,409,853 | 0.3689% |
| 21.2 | COMMERCIAL AUTO PHYSICAL DAMAGE | 14,208,369 | 0.57% | 13,663,724 | 6,570,019 | 48.08% | 728,238,332 | 1.9511% |
| 22 | AIRCRAFT | 7,282,032 | 0.29% | 9,668,002 | 2,403,747 | 24.86% | 139,662,969 | 5.2140% |
| 23 | FIDELITY | 33,234,061 | 1.32% | 33,495,530 | 11,893,619 | 35.51% | 120,817,161 | 27.5077% |
| 24 | SURETY | 54,830,158 | 2.18% | 52,924,617 | -8,383,317 | -15.84% | 753,364,833 | 7.2780% |
| 26 | BURGLARY & THEFT | 5,508,108 | 0.22% | 5,375,832 | 662,655 | 12.33% | 31,871,426 | 17.2823% |
| 27 | BOILER & MACHINERY | 13,375,687 | 0.53% | 13,654,590 | 627,505 | 4.60% | 124,801,995 | 10.7175% |
| 28 | CREDIT | 13,028,264 | 0.52% | 3,640,098 | 1,780,003 | 48.90% | 138,886,982 | 9.3805% |
| 30 | WARRANTY | 0 | 0.00% | 0 | 0 | | 193,792,602 | |
| 34 | AGGREGATE WRITE-INS FOR OTHER LINES | 1,517,044 | 0.06% | 1,517,044 | 119,974 | 7.91% | 87,138,532 | 1.7410% |
| 35 | TOTALS | 2,510,598,723 | 100.00% | 2,432,159,428 | 958,727,522 | 39.42% | 68,131,582,766 | 3.6849% |

Travelers Grp (Group # 3548)
2016 California State Page By Line Market Share Information

Source: NAIC Database

Licensed Company only

| Line # | Line of Business | Written Premium | Concentration Level | Earned Premium | Loss Incurred | Loss Ratio | Statewide WP | Mkt Shr By Line |
|--------|--|-----------------|---------------------|----------------|---------------|------------|----------------|-----------------|
| 01 | FIRE | 57,450,584 | 2.30% | 57,242,693 | 33,607,341 | 58.71% | 948,188,169 | 6.0590% |
| 02.1 | ALLIED LINES | 44,077,188 | 1.76% | 49,633,351 | 27,010,119 | 54.42% | 571,784,930 | 7.7087% |
| 03 | FARMOWNERS MULTIPLE PERIL | 35,211,917 | 1.41% | 34,916,889 | 10,779,581 | 30.87% | 209,357,952 | 16.8190% |
| 04 | HOMEOWNERS MULTIPLE PERIL | 238,480,913 | 9.54% | 232,048,414 | 109,472,495 | 47.18% | 7,637,423,029 | 3.1225% |
| 05.1 | COMMERCIAL MULTIPLE PERIL(NON-LIABILITY) | 295,552,114 | 11.82% | 294,372,054 | 122,500,999 | 41.61% | 2,757,880,662 | 10.7166% |
| 05.2 | COMMERCIAL MULTIPLE PERIL(LIABILITY) | 184,530,674 | 7.38% | 184,948,463 | 85,200,380 | 46.07% | 1,646,183,082 | 11.2096% |
| 08 | OCEAN MARINE | 19,629,456 | 0.79% | 19,498,786 | 6,418,837 | 32.92% | 276,288,097 | 7.1047% |
| 09 | INLAND MARINE | 59,517,196 | 2.38% | 58,622,179 | 18,914,258 | 32.26% | 2,391,230,085 | 2.4890% |
| 11 | MEDICAL PROFESSIONAL LIABILITY | 0 | 0.00% | 0 | -176,411 | | 450,062,374 | |
| 12 | EARTHQUAKE | 33,240,955 | 1.33% | 27,650,570 | -2,426 | -0.01% | 1,289,912,179 | 2.5770% |
| 13 | GROUP A AND H | 0 | 0.00% | 0 | -472,424 | | 342,771,142 | |
| 15.2 | NON-CANCELLABLE A&H | 0 | 0.00% | 59 | 0 | 0.00% | 3,888 | |
| 15.5 | OTHER ACCIDENT ONLY | 0 | 0.00% | 0 | 0 | | 860,284 | |
| 15.7 | ALL OTHER ACCIDENT AND HEALTH | 0 | 0.00% | 0 | 0 | | 33,431,854 | |
| 16 | WORKERS' COMPENSATION | 707,199,772 | 28.29% | 741,896,406 | 351,067,270 | 47.32% | 12,960,639,286 | 5.4565% |
| 17.1 | OTHER LIABILITY OCCURRENCE | 191,635,107 | 7.67% | 206,082,242 | 28,284,120 | 13.72% | 2,939,731,232 | 6.5188% |
| 17.2 | OTHER LIABILITY CLAIMS MADE | 104,429,438 | 4.18% | 101,652,790 | 61,796,305 | 60.79% | 1,852,324,038 | 5.6378% |
| 17.3 | EXCESS WORKERS' COMPENSATION | 1,577,266 | 0.06% | 1,306,681 | -30,027,726 | -2298.02% | 243,424,610 | 0.6479% |
| 18 | PRODUCTS LIABILITY | 15,100,965 | 0.60% | 15,304,442 | 8,665,777 | 56.62% | 229,616,939 | 6.5766% |
| 19.1 | PRIVATE PASSENGER AUTO NO-FAULT | 0 | 0.00% | 0 | 65 | | -7 | |
| 19.2 | PRIVATE PASSENGER AUTO LIABILITY | 121,869,165 | 4.87% | 109,420,813 | 77,151,883 | 70.51% | 14,230,238,932 | 0.8564% |
| 19.3 | COMMERCIAL AUTO NO-FAULT | 31 | 0.00% | 31 | -17,617 | -56829.03% | 242,421 | 0.0128% |
| 19.4 | COMMERCIAL AUTO LIABILITY | 157,053,886 | 6.28% | 151,738,197 | 76,748,733 | 50.58% | 2,500,894,563 | 6.2799% |
| 21.1 | PRIVATE PASSENGER AUTO PHYSICAL DAMAGE | 80,045,891 | 3.20% | 73,855,566 | 49,218,916 | 66.64% | 11,024,409,853 | 0.7261% |
| 21.2 | COMMERCIAL AUTO PHYSICAL DAMAGE | 41,372,807 | 1.65% | 38,743,704 | 27,272,946 | 70.39% | 728,238,332 | 5.6812% |
| 22 | AIRCRAFT | 0 | 0.00% | 0 | -666,607 | | 139,662,969 | |
| 23 | FIDELITY | 14,682,998 | 0.59% | 14,399,394 | 9,400,023 | 65.28% | 120,817,161 | 12.1531% |
| 24 | SURETY | 80,585,662 | 3.22% | 84,963,924 | -12,629,451 | -14.86% | 753,364,833 | 10.6968% |
| 26 | BURGLARY & THEFT | 5,648,880 | 0.23% | 5,369,813 | 2,415,946 | 44.99% | 31,871,426 | 17.7240% |
| 27 | BOILER & MACHINERY | 11,238,262 | 0.45% | 10,313,752 | 1,118,969 | 10.85% | 124,801,995 | 9.0049% |
| 30 | WARRANTY | 0 | 0.00% | 0 | 0 | | 193,792,602 | |
| 35 | TOTALS | 2,500,131,127 | 100.00% | 2,513,981,205 | 1,063,052,305 | 42.29% | 68,131,582,766 | 3.6696% |

CSAA Ins Grp (Group # 1278)
2016 California State Page By Line Market Share Information

Source: NAIC Database

Licensed Company only

| Line # | Line of Business | Written Premium | Concentration Level | Earned Premium | Loss Incurred | Loss Ratio | Statewide WP | Mkt Shr By Line |
|--------|--|-----------------|---------------------|----------------|---------------|------------|----------------|-----------------|
| 01 | FIRE | 56,198,272 | 2.43% | 55,873,927 | 25,515,001 | 45.67% | 948,188,169 | 5.9269% |
| 02.1 | ALLIED LINES | 616,737 | 0.03% | 592,342 | 43,113 | 7.28% | 571,784,930 | 0.1079% |
| 02.3 | FEDERAL FLOOD INSURANCE | 9,052,346 | 0.39% | 10,411,427 | 118,535 | 1.14% | 154,471,386 | 5.8602% |
| 04 | HOMEOWNERS MULTIPLE PERIL | 514,100,769 | 22.25% | 505,777,313 | 226,922,265 | 44.87% | 7,637,423,029 | 6.7313% |
| 09 | INLAND MARINE | 7,723,771 | 0.33% | 7,822,980 | 2,032,264 | 25.98% | 2,391,230,085 | 0.3230% |
| 17.1 | OTHER LIABILITY OCCURRENCE | 31,824,529 | 1.38% | 31,487,341 | 27,338,038 | 86.82% | 2,939,731,232 | 1.0826% |
| 19.2 | PRIVATE PASSENGER AUTO LIABILITY | 873,290,721 | 37.79% | 811,327,193 | 614,930,579 | 75.79% | 14,230,238,932 | 6.1369% |
| 21.1 | PRIVATE PASSENGER AUTO PHYSICAL DAMAGE | 818,234,312 | 35.41% | 791,892,879 | 491,269,432 | 62.04% | 11,024,409,853 | 7.4220% |
| 35 | TOTALS | 2,311,041,458 | 100.00% | 2,215,185,400 | 1,388,169,228 | 62.67% | 68,131,582,766 | 3.3920% |

AmTrust NGH Grp (Group # 2538)
2016 California State Page By Line Market Share Information

Source: NAIC Database

Licensed Company only

| Line # | Line of Business | Written Premium | Concentration Level | Earned Premium | Loss Incurred | Loss Ratio | Statewide WP | Mkt Shr By Line |
|--------|--|-----------------|---------------------|----------------|---------------|------------|----------------|-----------------|
| 01 | FIRE | 10,356,758 | 0.50% | 10,924,027 | 1,418,461 | 12.98% | 948,188,169 | 1.0923% |
| 02.1 | ALLIED LINES | 9,247,079 | 0.45% | 9,768,826 | 3,246,924 | 33.24% | 571,784,930 | 1.6172% |
| 02.3 | FEDERAL FLOOD INSURANCE | 753,127 | 0.04% | 439,350 | 0 | 0.00% | 154,471,386 | 0.4876% |
| 03 | FARMOWNERS MULTIPLE PERIL | 0 | 0.00% | 0 | -197,250 | | 209,357,952 | |
| 04 | HOMEOWNERS MULTIPLE PERIL | 128,783,412 | 6.25% | 142,511,892 | 85,788,693 | 60.20% | 7,637,423,029 | 1.6862% |
| 05.1 | COMMERCIAL MULTIPLE PERIL(NON-LIABILITY) | 43,354,304 | 2.11% | 39,635,332 | 12,194,626 | 30.77% | 2,757,880,662 | 1.5720% |
| 05.2 | COMMERCIAL MULTIPLE PERIL(LIABILITY) | 22,005,961 | 1.07% | 19,201,784 | 8,176,179 | 42.58% | 1,646,183,082 | 1.3368% |
| 09 | INLAND MARINE | 3,737,985 | 0.18% | 3,735,403 | 622,890 | 16.68% | 2,391,230,085 | 0.1563% |
| 12 | EARTHQUAKE | 5,864,785 | 0.28% | 5,548,501 | 37,963 | 0.68% | 1,289,912,179 | 0.4547% |
| 13 | GROUP A AND H | 0 | 0.00% | 0 | 0 | | 342,771,142 | |
| 15.3 | GUARANTEED RENEWABLE A&H | 0 | 0.00% | 0 | 0 | | 81,669,666 | |
| 15.7 | ALL OTHER ACCIDENT AND HEALTH | 94 | 0.00% | 94 | 200 | 212.77% | 33,431,854 | 0.0003% |
| 16 | WORKERS' COMPENSATION | 1,122,274,836 | 54.50% | 1,133,831,966 | 509,838,952 | 44.97% | 12,960,639,286 | 8.6591% |
| 17.1 | OTHER LIABILITY OCCURRENCE | 56,148,841 | 2.73% | 62,216,612 | 32,062,180 | 51.53% | 2,939,731,232 | 1.9100% |
| 17.2 | OTHER LIABILITY CLAIMS MADE | 15,296,243 | 0.74% | 14,702,870 | 3,718,619 | 25.29% | 1,852,324,038 | 0.8258% |
| 17.3 | EXCESS WORKERS' COMPENSATION | 55,584,859 | 2.70% | 56,462,297 | 23,239,117 | 41.16% | 243,424,610 | 22.8345% |
| 18 | PRODUCTS LIABILITY | 5,418,221 | 0.26% | 6,876,553 | 13,808,042 | 200.80% | 229,616,939 | 2.3597% |
| 19.1 | PRIVATE PASSENGER AUTO NO-FAULT | 0 | 0.00% | -11,513 | 24,300 | -211.07% | -7 | |
| 19.2 | PRIVATE PASSENGER AUTO LIABILITY | 175,992,744 | 8.55% | 156,747,948 | 88,311,701 | 56.34% | 14,230,238,932 | 1.2368% |
| 19.3 | COMMERCIAL AUTO NO-FAULT | 6,916 | 0.00% | 6,487 | -331 | -5.10% | 242,421 | 2.8529% |
| 19.4 | COMMERCIAL AUTO LIABILITY | 122,960,910 | 5.97% | 124,145,328 | 103,766,357 | 83.58% | 2,500,894,563 | 4.9167% |
| 21.1 | PRIVATE PASSENGER AUTO PHYSICAL DAMAGE | 157,063,316 | 7.63% | 140,363,369 | 88,585,231 | 63.11% | 11,024,409,853 | 1.4247% |
| 21.2 | COMMERCIAL AUTO PHYSICAL DAMAGE | 29,392,001 | 1.43% | 30,213,331 | 17,941,959 | 59.38% | 728,238,332 | 4.0360% |
| 23 | FIDELITY | 395,851 | 0.02% | 420,561 | 71,729 | 17.06% | 120,817,161 | 0.3276% |
| 24 | SURETY | 22,057,160 | 1.07% | 21,579,785 | 1,684,210 | 7.80% | 753,364,833 | 2.9278% |
| 26 | BURGLARY & THEFT | 326,587 | 0.02% | 360,964 | -55,971 | -15.51% | 31,871,426 | 1.0247% |
| 27 | BOILER & MACHINERY | 1,769 | 0.00% | 5,319 | 18 | 0.34% | 124,801,995 | 0.0014% |
| 28 | CREDIT | 305,833 | 0.01% | 299,445 | 21,054 | 7.03% | 138,886,982 | 0.2202% |
| 30 | WARRANTY | 72,065,152 | 3.50% | 63,029,283 | 27,712,212 | 43.97% | 193,792,602 | 37.1867% |
| 35 | TOTALS | 2,059,394,740 | 100.00% | 2,043,015,816 | 1,022,018,068 | 50.02% | 68,131,582,766 | 3.0227% |

NATIONWIDE CORP GRP (Group # 140)
2016 California State Page By Line Market Share Information

Source: NAIC Database

Licensed Company only

| Line # | Line of Business | Written Premium | Concentration Level | Earned Premium | Loss Incurred | Loss Ratio | Statewide WP | Mkt Shr By Line |
|--------|--|-----------------|---------------------|----------------|---------------|------------|----------------|-----------------|
| 01 | FIRE | 65,889,977 | 3.31% | 65,437,899 | 41,705,446 | 63.73% | 948,188,169 | 6.9490% |
| 02.1 | ALLIED LINES | 35,227,468 | 1.77% | 34,890,264 | 41,869,136 | 120.00% | 571,784,930 | 6.1610% |
| 02.3 | FEDERAL FLOOD INSURANCE | 2,745,022 | 0.14% | 5,240,376 | 28,733 | 0.55% | 154,471,386 | 1.7770% |
| 03 | FARMOWNERS MULTIPLE PERIL | 105,392,188 | 5.30% | 107,440,465 | 38,478,434 | 35.81% | 209,357,952 | 50.3407% |
| 04 | HOMEOWNERS MULTIPLE PERIL | 315,395,690 | 15.86% | 306,654,392 | 173,968,169 | 56.73% | 7,637,423,029 | 4.1296% |
| 05.1 | COMMERCIAL MULTIPLE PERIL(NON-LIABILITY) | 165,643,952 | 8.33% | 168,030,852 | 70,973,316 | 42.24% | 2,757,880,662 | 6.0062% |
| 05.2 | COMMERCIAL MULTIPLE PERIL(LIABILITY) | 126,444,335 | 6.36% | 125,283,256 | 51,783,239 | 41.33% | 1,646,183,082 | 7.6811% |
| 08 | OCEAN MARINE | 1,950,687 | 0.10% | 1,785,383 | 652,675 | 36.56% | 276,288,097 | 0.7060% |
| 09 | INLAND MARINE | 90,321,044 | 4.54% | 84,621,165 | 46,063,263 | 54.43% | 2,391,230,085 | 3.7772% |
| 11 | MEDICAL PROFESSIONAL LIABILITY | 1,724,816 | 0.09% | 1,652,286 | 2,059,402 | 124.64% | 450,062,374 | 0.3832% |
| 12 | EARTHQUAKE | 3,115,279 | 0.16% | 3,084,437 | 74 | 0.00% | 1,289,912,179 | 0.2415% |
| 13 | GROUP A AND H | 2,649,229 | 0.13% | 2,637,434 | 1,476,384 | 55.98% | 342,771,142 | 0.7729% |
| 15.1 | COLLECTIVELY RENEWABLE A&H | 93,197 | 0.00% | 100,144 | -356,696 | -356.18% | 93,498 | 99.6781% |
| 15.5 | OTHER ACCIDENT ONLY | 6,609 | 0.00% | 7,086 | 1,156 | 16.31% | 860,284 | 0.7682% |
| 16 | WORKERS' COMPENSATION | 21,012,913 | 1.06% | 30,967,120 | 13,918,172 | 44.94% | 12,960,639,286 | 0.1621% |
| 17.1 | OTHER LIABILITY OCCURRENCE | 122,471,462 | 6.16% | 119,285,475 | 64,725,916 | 54.26% | 2,939,731,232 | 4.1661% |
| 17.2 | OTHER LIABILITY CLAIMS MADE | 33,198,410 | 1.67% | 30,931,322 | 7,713,274 | 24.94% | 1,852,324,038 | 1.7923% |
| 18 | PRODUCTS LIABILITY | 12,680,079 | 0.64% | 13,029,099 | 1,161,506 | 8.91% | 229,616,939 | 5.5223% |
| 19.1 | PRIVATE PASSENGER AUTO NO-FAULT | 0 | 0.00% | 0 | 0 | | -7 | |
| 19.2 | PRIVATE PASSENGER AUTO LIABILITY | 368,015,755 | 18.51% | 352,153,746 | 278,851,678 | 79.18% | 14,230,238,932 | 2.5862% |
| 19.3 | COMMERCIAL AUTO NO-FAULT | 0 | 0.00% | 0 | 3,000 | | 242,421 | |
| 19.4 | COMMERCIAL AUTO LIABILITY | 187,508,573 | 9.43% | 185,076,412 | 145,704,111 | 78.73% | 2,500,894,563 | 7.4977% |
| 21.1 | PRIVATE PASSENGER AUTO PHYSICAL DAMAGE | 249,812,125 | 12.56% | 238,668,568 | 165,213,384 | 69.22% | 11,024,409,853 | 2.2660% |
| 21.2 | COMMERCIAL AUTO PHYSICAL DAMAGE | 57,783,953 | 2.91% | 56,175,025 | 37,046,598 | 65.95% | 728,238,332 | 7.9348% |
| 23 | FIDELITY | 680,969 | 0.03% | 646,907 | 448,581 | 69.34% | 120,817,161 | 0.5636% |
| 24 | SURETY | 5,098,068 | 0.26% | 4,948,740 | -302,105 | -6.10% | 753,364,833 | 0.6767% |
| 26 | BURGLARY & THEFT | 647,290 | 0.03% | 687,049 | 226,536 | 32.97% | 31,871,426 | 2.0309% |
| 27 | BOILER & MACHINERY | 11,866,885 | 0.60% | 11,173,803 | 2,384,067 | 21.34% | 124,801,995 | 9.5086% |
| 30 | WARRANTY | 1,160,346 | 0.06% | 827,100 | 854,940 | 103.37% | 193,792,602 | 0.5988% |
| 35 | TOTALS | 1,988,536,321 | 100.00% | 1,951,435,805 | 1,186,652,389 | 60.81% | 68,131,582,766 | 2.9187% |

AMERICAN INTL GRP (Group # 12)
2016 California State Page By Line Market Share Information

Source: NAIC Database

Licensed Company only

| Line # | Line of Business | Written Premium | Concentration Level | Earned Premium | Loss Incurred | Loss Ratio | Statewide WP | Mkt Shr By Line |
|--------|--|-----------------|---------------------|----------------|---------------|------------|----------------|-----------------|
| 01 | FIRE | 54,521,914 | 3.25% | 34,288,775 | 16,586,963 | 48.37% | 948,188,169 | 5.7501% |
| 02.1 | ALLIED LINES | 7,537,010 | 0.45% | 7,277,655 | 183,301 | 2.52% | 571,784,930 | 1.3182% |
| 02.3 | FEDERAL FLOOD INSURANCE | 490,197 | 0.03% | 490,197 | 572 | 0.12% | 154,471,386 | 0.3173% |
| 04 | HOMEOWNERS MULTIPLE PERIL | 141,047,200 | 8.40% | 135,992,406 | 62,645,548 | 46.07% | 7,637,423,029 | 1.8468% |
| 05.1 | COMMERCIAL MULTIPLE PERIL(NON-LIABILITY) | 18,489,969 | 1.10% | 19,294,547 | -374,043 | -1.94% | 2,757,880,662 | 0.6704% |
| 05.2 | COMMERCIAL MULTIPLE PERIL(LIABILITY) | 14,466,612 | 0.86% | 13,362,370 | 11,016,876 | 82.45% | 1,646,183,082 | 0.8788% |
| 08 | OCEAN MARINE | 51,400,746 | 3.06% | 51,526,495 | 25,496,532 | 49.48% | 276,288,097 | 18.6040% |
| 09 | INLAND MARINE | 130,135,861 | 7.75% | 126,502,406 | 46,174,136 | 36.50% | 2,391,230,085 | 5.4422% |
| 11 | MEDICAL PROFESSIONAL LIABILITY | 14,582,301 | 0.87% | 14,875,546 | 61,599,040 | 414.10% | 450,062,374 | 3.2401% |
| 12 | EARTHQUAKE | 65,652,441 | 3.91% | 62,088,150 | 0 | 0.00% | 1,289,912,179 | 5.0897% |
| 13 | GROUP A AND H | 112,024,949 | 6.67% | 112,242,213 | 67,792,083 | 60.40% | 342,771,142 | 32.6821% |
| 15.3 | GUARANTEED RENEWABLE A&H | 52,826 | 0.00% | 52,826 | -101,064 | -191.31% | 81,669,666 | 0.0647% |
| 15.5 | OTHER ACCIDENT ONLY | 102,888 | 0.01% | 103,704 | -2,196 | -2.12% | 860,284 | 11.9598% |
| 16 | WORKERS' COMPENSATION | 435,845,480 | 25.96% | 474,348,253 | 607,886,851 | 128.15% | 12,960,639,286 | 3.3628% |
| 17.1 | OTHER LIABILITY OCCURRENCE | 166,449,840 | 9.92% | 178,339,401 | 513,072,615 | 287.69% | 2,939,731,232 | 5.6621% |
| 17.2 | OTHER LIABILITY CLAIMS MADE | 206,072,268 | 12.28% | 203,938,919 | 278,320,182 | 136.47% | 1,852,324,038 | 11.1251% |
| 17.3 | EXCESS WORKERS' COMPENSATION | 7,697,563 | 0.46% | 10,356,185 | 644,502 | 6.22% | 243,424,610 | 3.1622% |
| 18 | PRODUCTS LIABILITY | 9,599,478 | 0.57% | 10,236,749 | 37,624,097 | 367.54% | 229,616,939 | 4.1806% |
| 19.1 | PRIVATE PASSENGER AUTO NO-FAULT | 0 | 0.00% | 0 | 0 | | -7 | |
| 19.2 | PRIVATE PASSENGER AUTO LIABILITY | 22,884,805 | 1.36% | 20,676,366 | 15,958,510 | 77.18% | 14,230,238,932 | 0.1608% |
| 19.3 | COMMERCIAL AUTO NO-FAULT | -56 | 0.00% | -731 | -7,158 | 979.21% | 242,421 | -0.0231% |
| 19.4 | COMMERCIAL AUTO LIABILITY | 96,384,197 | 5.74% | 98,030,274 | 92,818,974 | 94.68% | 2,500,894,563 | 3.8540% |
| 21.1 | PRIVATE PASSENGER AUTO PHYSICAL DAMAGE | 27,287,293 | 1.63% | 26,673,739 | 19,325,773 | 72.45% | 11,024,409,853 | 0.2475% |
| 21.2 | COMMERCIAL AUTO PHYSICAL DAMAGE | 9,701,515 | 0.58% | 9,403,162 | 6,838,935 | 72.73% | 728,238,332 | 1.3322% |
| 22 | AIRCRAFT | 20,963,890 | 1.25% | 25,710,857 | 14,730,476 | 57.29% | 139,662,969 | 15.0103% |
| 23 | FIDELITY | 11,288,052 | 0.67% | 11,634,339 | -739,655 | -6.36% | 120,817,161 | 9.3431% |
| 24 | SURETY | 10,942,164 | 0.65% | 7,229,851 | -485,910 | -6.72% | 753,364,833 | 1.4524% |
| 26 | BURGLARY & THEFT | 4,273,629 | 0.25% | 4,557,201 | -146,213 | -3.21% | 31,871,426 | 13.4090% |
| 27 | BOILER & MACHINERY | 11,959,060 | 0.71% | 9,673,571 | 353,637 | 3.66% | 124,801,995 | 9.5824% |
| 30 | WARRANTY | 22,510,840 | 1.34% | 17,008,905 | 10,560,070 | 62.09% | 193,792,602 | 11.6159% |
| 35 | TOTALS | 1,683,086,013 | 100.00% | 1,690,337,751 | 1,887,773,428 | 111.68% | 68,131,582,766 | 2.4703% |

HARTFORD FIRE & CAS GRP (Group # 91)
2016 California State Page By Line Market Share Information

Source: NAIC Database

Licensed Company only

| Line # | Line of Business | Written Premium | Concentration Level | Earned Premium | Loss Incurred | Loss Ratio | Statewide WP | Mkt Shr By Line |
|--------|--|-----------------|---------------------|----------------|---------------|------------|----------------|-----------------|
| 01 | FIRE | 5,607,364 | 0.35% | 5,815,108 | 1,761,349 | 30.29% | 948,188,169 | 0.5914% |
| 02.1 | ALLIED LINES | 1,645,878 | 0.10% | 1,733,257 | 1,395,682 | 80.52% | 571,784,930 | 0.2878% |
| 02.3 | FEDERAL FLOOD INSURANCE | 28,485,489 | 1.76% | 30,510,335 | 1,903,931 | 6.24% | 154,471,386 | 18.4406% |
| 03 | FARMOWNERS MULTIPLE PERIL | 0 | 0.00% | 0 | 0 | | 209,357,952 | |
| 04 | HOMEOWNERS MULTIPLE PERIL | 131,852,569 | 8.13% | 138,141,423 | 85,788,890 | 62.10% | 7,637,423,029 | 1.7264% |
| 05.1 | COMMERCIAL MULTIPLE PERIL(NON-LIABILITY) | 142,195,966 | 8.76% | 141,047,377 | 69,354,663 | 49.17% | 2,757,880,662 | 5.1560% |
| 05.2 | COMMERCIAL MULTIPLE PERIL(LIABILITY) | 109,240,052 | 6.73% | 108,216,844 | 45,002,384 | 41.59% | 1,646,183,082 | 6.6360% |
| 08 | OCEAN MARINE | 2,624,384 | 0.16% | 2,626,765 | 630,074 | 23.99% | 276,288,097 | 0.9499% |
| 09 | INLAND MARINE | 22,407,923 | 1.38% | 21,317,079 | 7,473,650 | 35.06% | 2,391,230,085 | 0.9371% |
| 11 | MEDICAL PROFESSIONAL LIABILITY | 0 | 0.00% | 0 | 0 | | 450,062,374 | |
| 12 | EARTHQUAKE | 14,776,339 | 0.91% | 15,210,499 | -5,328 | -0.04% | 1,289,912,179 | 1.1455% |
| 16 | WORKERS' COMPENSATION | 670,534,113 | 41.33% | 647,434,228 | 283,501,604 | 43.79% | 12,960,639,286 | 5.1736% |
| 17.1 | OTHER LIABILITY OCCURRENCE | 77,406,747 | 4.77% | 72,642,525 | 72,482,466 | 99.78% | 2,939,731,232 | 2.6331% |
| 17.2 | OTHER LIABILITY CLAIMS MADE | 31,633,598 | 1.95% | 31,493,502 | 9,508,525 | 30.19% | 1,852,324,038 | 1.7078% |
| 17.3 | EXCESS WORKERS' COMPENSATION | 527,968 | 0.03% | 831,467 | -14,507,115 | -1744.76% | 243,424,610 | 0.2169% |
| 18 | PRODUCTS LIABILITY | 17,664,121 | 1.09% | 18,226,874 | 11,028,908 | 60.51% | 229,616,939 | 7.6929% |
| 19.1 | PRIVATE PASSENGER AUTO NO-FAULT | -7 | 0.00% | -7 | -27,451 | 392157.14% | -7 | 100.0000% |
| 19.2 | PRIVATE PASSENGER AUTO LIABILITY | 170,974,731 | 10.54% | 166,586,992 | 155,419,487 | 93.30% | 14,230,238,932 | 1.2015% |
| 19.4 | COMMERCIAL AUTO LIABILITY | 53,629,974 | 3.31% | 49,903,209 | 46,945,635 | 94.07% | 2,500,894,563 | 2.1444% |
| 21.1 | PRIVATE PASSENGER AUTO PHYSICAL DAMAGE | 103,311,413 | 6.37% | 103,917,701 | 80,461,746 | 77.43% | 11,024,409,853 | 0.9371% |
| 21.2 | COMMERCIAL AUTO PHYSICAL DAMAGE | 13,977,915 | 0.86% | 13,129,917 | 9,975,602 | 75.98% | 728,238,332 | 1.9194% |
| 22 | AIRCRAFT | 0 | 0.00% | 0 | -61 | | 139,662,969 | |
| 23 | FIDELITY | 6,729,757 | 0.41% | 6,533,589 | -149,645 | -2.29% | 120,817,161 | 5.5702% |
| 24 | SURETY | 16,286,979 | 1.00% | 15,177,630 | -7,347,934 | -48.41% | 753,364,833 | 2.1619% |
| 26 | BURGLARY & THEFT | 756,625 | 0.05% | 779,812 | 270,231 | 34.65% | 31,871,426 | 2.3740% |
| 27 | BOILER & MACHINERY | 179,425 | 0.01% | 429,784 | 106,941 | 24.88% | 124,801,995 | 0.1438% |
| 35 | TOTALS | 1,622,449,322 | 100.00% | 1,591,705,904 | 860,974,235 | 54.09% | 68,131,582,766 | 2.3813% |

State Compensation Ins Fund (NAIC # 35076)
2016 California State Page By Line Market Share Information

Source: NAIC Database

Licensed Company only

| Line # | Line of Business | Written Premium | Concentration Level | Earned Premium | Loss Incurred | Loss Ratio | Statewide WP | Mkt Share By Line |
|--------|------------------------------|-----------------|---------------------|----------------|---------------|------------|----------------|-------------------|
| 16 | WORKERS' COMPENSATION | 1,612,049,875 | 99.93% | 1,540,665,261 | 1,125,061,049 | 73.02% | 12,960,639,286 | 12.4380% |
| 17.3 | EXCESS WORKERS' COMPENSATION | 1,161,972 | 0.07% | 1,123,955 | 899,000 | 79.99% | 243,424,610 | 0.4773% |
| 35 | TOTALS | 1,613,211,847 | 100.00% | 1,541,789,216 | 1,125,960,049 | 73.03% | 68,131,582,766 | 2.3678% |

UNITED SERV AUTOMOBILE ASSN GRP (Group # 200)
2016 California State Page By Line Market Share Information

Source: NAIC Database

Licensed Company only

| Line # | Line of Business | Written Premium | Concentration Level | Earned Premium | Loss Incurred | Loss Ratio | Statewide WP | Mkt Shr By Line |
|--------|--|-----------------|---------------------|----------------|---------------|------------|----------------|-----------------|
| 01 | FIRE | 24,360,184 | 1.53% | 24,254,242 | 6,985,464 | 28.80% | 948,188,169 | 2.5691% |
| 02.1 | ALLIED LINES | 19,280,081 | 1.21% | 19,136,991 | 19,325,445 | 100.98% | 571,784,930 | 3.3719% |
| 02.3 | FEDERAL FLOOD INSURANCE | 7,458,816 | 0.47% | 8,650,551 | 568,749 | 6.57% | 154,471,386 | 4.8286% |
| 04 | HOMEOWNERS MULTIPLE PERIL | 359,417,688 | 22.59% | 348,998,828 | 205,388,122 | 58.85% | 7,637,423,029 | 4.7060% |
| 08 | OCEAN MARINE | 634,913 | 0.04% | 666,424 | 26,960 | 4.05% | 276,288,097 | 0.2298% |
| 09 | INLAND MARINE | 26,352,657 | 1.66% | 25,542,695 | 9,195,424 | 36.00% | 2,391,230,085 | 1.1021% |
| 12 | EARTHQUAKE | 0 | 0.00% | 0 | 61,024 | | 1,289,912,179 | |
| 17.1 | OTHER LIABILITY OCCURRENCE | 26,382,328 | 1.66% | 25,544,795 | 27,999,181 | 109.61% | 2,939,731,232 | 0.8974% |
| 19.1 | PRIVATE PASSENGER AUTO NO-FAULT | 0 | 0.00% | 0 | 289,567 | | -7 | |
| 19.2 | PRIVATE PASSENGER AUTO LIABILITY | 564,166,722 | 35.46% | 556,536,760 | 477,724,038 | 85.84% | 14,230,238,932 | 3.9646% |
| 21.1 | PRIVATE PASSENGER AUTO PHYSICAL DAMAGE | 563,003,297 | 35.39% | 550,504,574 | 366,781,930 | 66.63% | 11,024,409,853 | 5.1069% |
| 35 | TOTALS | 1,591,056,688 | 100.00% | 1,559,835,861 | 1,114,345,907 | 71.44% | 68,131,582,766 | 2.3353% |

ZURICH INS GRP (Group # 212)
2016 California State Page By Line Market Share Information

Source: NAIC Database

Licensed Company only

| Line # | Line of Business | Written Premium | Concentration Level | Earned Premium | Loss Incurred | Loss Ratio | Statewide WP | Mkt Shr By Line |
|--------|--|-----------------|---------------------|----------------|---------------|------------|----------------|-----------------|
| 01 | FIRE | 48,928,896 | 3.31% | 50,582,186 | 3,585,836 | 7.09% | 948,188,169 | 5.1603% |
| 02.1 | ALLIED LINES | 39,031,161 | 2.64% | 42,378,312 | -12,610,508 | -29.76% | 571,784,930 | 6.8262% |
| 02.2 | MULTIPLE PERIL CROP | 16,963,583 | 1.15% | 23,459,794 | 38,532,586 | 164.25% | 466,846,227 | 3.6337% |
| 02.3 | FEDERAL FLOOD INSURANCE | 405,186 | 0.03% | 405,230 | 198,234 | 48.92% | 154,471,386 | 0.2623% |
| 02.4 | PRIVATE CROP | 1,765,355 | 0.12% | 1,765,355 | 1,008,050 | 57.10% | 14,754,741 | 11.9647% |
| 04 | HOMEOWNERS MULTIPLE PERIL | 182,059 | 0.01% | 171,384 | 2,862,831 | 1670.42% | 7,637,423,029 | 0.0024% |
| 05.1 | COMMERCIAL MULTIPLE PERIL(NON-LIABILITY) | 30,315,253 | 2.05% | 32,185,622 | 31,616,822 | 98.23% | 2,757,880,662 | 1.0992% |
| 05.2 | COMMERCIAL MULTIPLE PERIL(LIABILITY) | 16,615,540 | 1.12% | 17,703,581 | 1,588,487 | 8.97% | 1,646,183,082 | 1.0093% |
| 08 | OCEAN MARINE | 8,961,489 | 0.61% | 10,397,498 | 4,899,531 | 47.12% | 276,288,097 | 3.2435% |
| 09 | INLAND MARINE | 81,826,584 | 5.54% | 89,557,959 | 32,636,893 | 36.44% | 2,391,230,085 | 3.4219% |
| 11 | MEDICAL PROFESSIONAL LIABILITY | 37 | 0.00% | -200 | -125,037 | 62518.50% | 450,062,374 | 0.0000% |
| 12 | EARTHQUAKE | 79,076,097 | 5.35% | 84,148,619 | 4,004 | 0.00% | 1,289,912,179 | 6.1303% |
| 13 | GROUP A AND H | 14,021,995 | 0.95% | 13,923,469 | 9,932,066 | 71.33% | 342,771,142 | 4.0908% |
| 16 | WORKERS' COMPENSATION | 677,856,010 | 45.90% | 686,325,504 | 391,316,231 | 57.02% | 12,960,639,286 | 5.2301% |
| 17.1 | OTHER LIABILITY OCCURRENCE | 130,572,265 | 8.84% | 146,777,015 | 101,447,950 | 69.12% | 2,939,731,232 | 4.4416% |
| 17.2 | OTHER LIABILITY CLAIMS MADE | 44,347,329 | 3.00% | 47,921,148 | 70,986,622 | 148.13% | 1,852,324,038 | 2.3941% |
| 17.3 | EXCESS WORKERS' COMPENSATION | 2,513,952 | 0.17% | 7,391,747 | 5,668,073 | 76.68% | 243,424,610 | 1.0327% |
| 18 | PRODUCTS LIABILITY | 13,717,273 | 0.93% | 14,603,414 | -1,288,360 | -8.82% | 229,616,939 | 5.9740% |
| 19.2 | PRIVATE PASSENGER AUTO LIABILITY | 0 | 0.00% | 0 | -2,177,094 | | 14,230,238,932 | |
| 19.3 | COMMERCIAL AUTO NO-FAULT | 0 | 0.00% | 0 | -7,038 | | 242,421 | |
| 19.4 | COMMERCIAL AUTO LIABILITY | 147,163,997 | 9.96% | 148,436,082 | 106,604,236 | 71.82% | 2,500,894,563 | 5.8845% |
| 21.1 | PRIVATE PASSENGER AUTO PHYSICAL DAMAGE | 0 | 0.00% | 0 | -9,417 | | 11,024,409,853 | |
| 21.2 | COMMERCIAL AUTO PHYSICAL DAMAGE | 28,424,755 | 1.92% | 28,380,485 | 24,807,004 | 87.41% | 728,238,332 | 3.9032% |
| 22 | AIRCRAFT | 0 | 0.00% | 0 | -12 | | 139,662,969 | |
| 23 | FIDELITY | 5,300,336 | 0.36% | 6,029,752 | 3,013,962 | 49.98% | 120,817,161 | 4.3871% |
| 24 | SURETY | 63,506,879 | 4.30% | 63,616,783 | 31,522,245 | 49.55% | 753,364,833 | 8.4298% |
| 26 | BURGLARY & THEFT | 2,155,641 | 0.15% | 2,201,080 | 103,122 | 4.69% | 31,871,426 | 6.7636% |
| 27 | BOILER & MACHINERY | 7,188,239 | 0.49% | 9,870,794 | 8,680 | 0.09% | 124,801,995 | 5.7597% |
| 28 | CREDIT | 303,568 | 0.02% | 226,007 | 53,480 | 23.66% | 138,886,982 | 0.2186% |
| 30 | WARRANTY | 15,819,344 | 1.07% | 13,868,805 | 9,666,357 | 69.70% | 193,792,602 | 8.1630% |
| 35 | TOTALS | 1,476,962,822 | 100.00% | 1,542,327,426 | 855,845,842 | 55.49% | 68,131,582,766 | 2.1678% |

PROGRESSIVE GRP (Group # 155)
2016 California State Page By Line Market Share Information

Source: NAIC Database

Licensed Company only

| Line # | Line of Business | Written Premium | Concentration Level | Earned Premium | Loss Incurred | Loss Ratio | Statewide WP | Mkt Shr By Line |
|--------|--|-----------------|---------------------|----------------|---------------|------------|----------------|-----------------|
| 01 | FIRE | 57,258 | 0.00% | 8,293 | 0 | 0.00% | 948,188,169 | 0.0060% |
| 02.1 | ALLIED LINES | 89,694 | 0.01% | 16,668 | 179,605 | 1077.54% | 571,784,930 | 0.0157% |
| 02.3 | FEDERAL FLOOD INSURANCE | 52,286 | 0.00% | 62,437 | 0 | 0.00% | 154,471,386 | 0.0338% |
| 04 | HOMEOWNERS MULTIPLE PERIL | 1,314,330 | 0.10% | 378,846 | 49,959 | 13.19% | 7,637,423,029 | 0.0172% |
| 09 | INLAND MARINE | 20,616,309 | 1.57% | 19,016,464 | 8,178,582 | 43.01% | 2,391,230,085 | 0.8622% |
| 17.1 | OTHER LIABILITY OCCURRENCE | 7,185,238 | 0.55% | 6,924,957 | 3,176,964 | 45.88% | 2,939,731,232 | 0.2444% |
| 17.2 | OTHER LIABILITY CLAIMS MADE | 0 | 0.00% | 0 | -593,720 | | 1,852,324,038 | |
| 19.1 | PRIVATE PASSENGER AUTO NO-FAULT | 0 | 0.00% | 0 | 262,077 | | -7 | |
| 19.2 | PRIVATE PASSENGER AUTO LIABILITY | 568,143,857 | 43.34% | 561,522,188 | 366,745,458 | 65.31% | 14,230,238,932 | 3.9925% |
| 19.3 | COMMERCIAL AUTO NO-FAULT | 0 | 0.00% | 0 | -4,062 | | 242,421 | |
| 19.4 | COMMERCIAL AUTO LIABILITY | 201,358,897 | 15.36% | 183,844,979 | 128,173,728 | 69.72% | 2,500,894,563 | 8.0515% |
| 21.1 | PRIVATE PASSENGER AUTO PHYSICAL DAMAGE | 449,755,885 | 34.31% | 443,120,394 | 305,705,583 | 68.99% | 11,024,409,853 | 4.0796% |
| 21.2 | COMMERCIAL AUTO PHYSICAL DAMAGE | 62,350,085 | 4.76% | 55,290,200 | 32,875,591 | 59.46% | 728,238,332 | 8.5618% |
| 23 | FIDELITY | 0 | 0.00% | 0 | -116,839 | | 120,817,161 | |
| 24 | SURETY | 0 | 0.00% | 0 | -754 | | 753,364,833 | |
| 35 | TOTALS | 1,310,923,838 | 100.00% | 1,270,185,426 | 844,632,172 | 66.50% | 68,131,582,766 | 1.9241% |

CNA INS GRP (Group # 218)
2016 California State Page By Line Market Share Information

Source: NAIC Database

Licensed Company only

| Line # | Line of Business | Written Premium | Concentration Level | Earned Premium | Loss Incurred | Loss Ratio | Statewide WP | Mkt Shr By Line |
|--------|--|-----------------|---------------------|----------------|---------------|------------|----------------|-----------------|
| 01 | FIRE | 6,396,653 | 0.66% | 5,845,800 | 3,863,212 | 66.09% | 948,188,169 | 0.6746% |
| 02.1 | ALLIED LINES | 2,950,840 | 0.30% | 2,622,704 | 2,225,237 | 84.85% | 571,784,930 | 0.5161% |
| 04 | HOMEOWNERS MULTIPLE PERIL | 0 | 0.00% | 0 | 173,837 | | 7,637,423,029 | |
| 05.1 | COMMERCIAL MULTIPLE PERIL(NON-LIABILITY) | 61,257,588 | 6.32% | 61,022,583 | 22,982,278 | 37.66% | 2,757,880,662 | 2.2212% |
| 05.2 | COMMERCIAL MULTIPLE PERIL(LIABILITY) | 41,635,387 | 4.30% | 39,953,670 | 16,957,190 | 42.44% | 1,646,183,082 | 2.5292% |
| 06 | MORTGAGE GUARANTY | 0 | 0.00% | 0 | 0 | | 459,017,151 | |
| 08 | OCEAN MARINE | 11,502,929 | 1.19% | 11,557,499 | 4,365,695 | 37.77% | 276,288,097 | 4.1634% |
| 09 | INLAND MARINE | 412,401,530 | 42.55% | 423,509,047 | 320,048,900 | 75.57% | 2,391,230,085 | 17.2464% |
| 10 | FINANCIAL GUARANTY | 0 | 0.00% | 0 | 0 | | 47,698,715 | |
| 11 | MEDICAL PROFESSIONAL LIABILITY | 23,327,974 | 2.41% | 23,504,529 | 8,708,805 | 37.05% | 450,062,374 | 5.1833% |
| 12 | EARTHQUAKE | 5,477,808 | 0.57% | 5,354,600 | -89,134 | -1.66% | 1,289,912,179 | 0.4247% |
| 13 | GROUP A AND H | 11,580,808 | 1.19% | -20,303,371 | 12,475,725 | -61.45% | 342,771,142 | 3.3786% |
| 15.3 | GUARANTEED RENEWABLE A&H | 32,302,461 | 3.33% | 8,355,367 | 86,344,521 | 1033.40% | 81,669,666 | 39.5526% |
| 15.4 | NON-RENEWABLE FOR STATED REASONS ONLY | 1,922 | 0.00% | 1,922 | 60 | 3.12% | 5,208,357 | 0.0369% |
| 16 | WORKERS' COMPENSATION | 88,654,167 | 9.15% | 83,284,409 | -12,402,597 | -14.89% | 12,960,639,286 | 0.6840% |
| 17.1 | OTHER LIABILITY OCCURRENCE | 70,730,104 | 7.30% | 63,465,734 | 32,373,319 | 51.01% | 2,939,731,232 | 2.4060% |
| 17.2 | OTHER LIABILITY CLAIMS MADE | 106,541,907 | 10.99% | 106,407,712 | 51,745,980 | 48.63% | 1,852,324,038 | 5.7518% |
| 17.3 | EXCESS WORKERS' COMPENSATION | 0 | 0.00% | 0 | 191,998 | | 243,424,610 | |
| 18 | PRODUCTS LIABILITY | 7,872,039 | 0.81% | 4,586,936 | 2,486,157 | 54.20% | 229,616,939 | 3.4283% |
| 19.2 | PRIVATE PASSENGER AUTO LIABILITY | 0 | 0.00% | 0 | 26,735 | | 14,230,238,932 | |
| 19.4 | COMMERCIAL AUTO LIABILITY | 25,778,890 | 2.66% | 24,485,242 | 12,991,102 | 53.06% | 2,500,894,563 | 1.0308% |
| 21.1 | PRIVATE PASSENGER AUTO PHYSICAL DAMAGE | 0 | 0.00% | 0 | -1,083 | | 11,024,409,853 | |
| 21.2 | COMMERCIAL AUTO PHYSICAL DAMAGE | 4,854,853 | 0.50% | 4,596,348 | 2,948,112 | 64.14% | 728,238,332 | 0.6667% |
| 22 | AIRCRAFT | 0 | 0.00% | 0 | 67,453 | | 139,662,969 | |
| 23 | FIDELITY | 6,972,166 | 0.72% | 6,587,329 | 16,504 | 0.25% | 120,817,161 | 5.7708% |
| 24 | SURETY | 45,475,904 | 4.69% | 42,050,579 | 2,727,897 | 6.49% | 753,364,833 | 6.0364% |
| 26 | BURGLARY & THEFT | 492,076 | 0.05% | 438,184 | -398,391 | -90.92% | 31,871,426 | 1.5439% |
| 27 | BOILER & MACHINERY | 2,754,396 | 0.28% | 2,473,430 | 7,344,307 | 296.93% | 124,801,995 | 2.2070% |
| 30 | WARRANTY | 307,345 | 0.03% | 210,311 | 15,553 | 7.40% | 193,792,602 | 0.1586% |
| 35 | TOTALS | 969,269,747 | 100.00% | 900,010,564 | 578,189,377 | 64.24% | 68,131,582,766 | 1.4226% |

Tokio Marine Holdings Inc GRP (Group # 3098)
2016 California State Page By Line Market Share Information

Source: NAIC Database

Licensed Company only

| Line # | Line of Business | Written Premium | Concentration Level | Earned Premium | Loss Incurred | Loss Ratio | Statewide WP | Mkt Shr By Line |
|--------|--|-----------------|---------------------|----------------|---------------|------------|----------------|-----------------|
| 01 | FIRE | 6,283,271 | 0.71% | 5,986,974 | 496,434 | 8.29% | 948,188,169 | 0.6627% |
| 02.1 | ALLIED LINES | 10,086,378 | 1.15% | 8,792,833 | -518,889 | -5.90% | 571,784,930 | 1.7640% |
| 02.2 | MULTIPLE PERIL CROP | 73,448,575 | 8.36% | 72,192,600 | 59,303,723 | 82.15% | 466,846,227 | 15.7329% |
| 02.3 | FEDERAL FLOOD INSURANCE | 2,120,607 | 0.24% | 2,358,327 | -314,234 | -13.32% | 154,471,386 | 1.3728% |
| 02.4 | PRIVATE CROP | 3,912,056 | 0.45% | 3,912,056 | 2,146,490 | 54.87% | 14,754,741 | 26.5139% |
| 04 | HOMEOWNERS MULTIPLE PERIL | 10,307,548 | 1.17% | 10,169,770 | 2,886,739 | 28.39% | 7,637,423,029 | 0.1350% |
| 05.1 | COMMERCIAL MULTIPLE PERIL(NON-LIABILITY) | 110,939,220 | 12.62% | 108,260,757 | 39,037,158 | 36.06% | 2,757,880,662 | 4.0226% |
| 05.2 | COMMERCIAL MULTIPLE PERIL(LIABILITY) | 101,952,799 | 11.60% | 96,979,784 | 68,393,625 | 70.52% | 1,646,183,082 | 6.1933% |
| 08 | OCEAN MARINE | 24,031,634 | 2.73% | 23,638,674 | 18,942,835 | 80.13% | 276,288,097 | 8.6980% |
| 09 | INLAND MARINE | 11,413,976 | 1.30% | 11,637,724 | 6,584,997 | 56.58% | 2,391,230,085 | 0.4773% |
| 11 | MEDICAL PROFESSIONAL LIABILITY | 1,888,798 | 0.21% | 1,907,443 | 1,148,398 | 60.21% | 450,062,374 | 0.4197% |
| 13 | GROUP A AND H | 0 | 0.00% | 0 | -725 | | 342,771,142 | |
| 16 | WORKERS' COMPENSATION | 94,393,900 | 10.74% | 69,626,635 | 38,618,724 | 55.47% | 12,960,639,286 | 0.7283% |
| 17.1 | OTHER LIABILITY OCCURRENCE | 64,877,037 | 7.38% | 60,643,415 | 55,800,702 | 92.01% | 2,939,731,232 | 2.2069% |
| 17.2 | OTHER LIABILITY CLAIMS MADE | 80,768,203 | 9.19% | 80,304,496 | 13,432,434 | 16.73% | 1,852,324,038 | 4.3604% |
| 17.3 | EXCESS WORKERS' COMPENSATION | 84,716,417 | 9.64% | 80,501,768 | 35,262,960 | 43.80% | 243,424,610 | 34.8019% |
| 18 | PRODUCTS LIABILITY | 2,830,301 | 0.32% | 2,965,467 | 1,602,683 | 54.04% | 229,616,939 | 1.2326% |
| 19.2 | PRIVATE PASSENGER AUTO LIABILITY | 8,804,539 | 1.00% | 8,213,891 | 9,358,094 | 113.93% | 14,230,238,932 | 0.0619% |
| 19.3 | COMMERCIAL AUTO NO-FAULT | 23,387 | 0.00% | -71,536 | 3,446 | -4.82% | 242,421 | 9.6473% |
| 19.4 | COMMERCIAL AUTO LIABILITY | 71,536,905 | 8.14% | 70,019,780 | 60,206,790 | 85.99% | 2,500,894,563 | 2.8605% |
| 21.1 | PRIVATE PASSENGER AUTO PHYSICAL DAMAGE | 11,581,663 | 1.32% | 10,970,135 | 5,979,611 | 54.51% | 11,024,409,853 | 0.1051% |
| 21.2 | COMMERCIAL AUTO PHYSICAL DAMAGE | 14,176,053 | 1.61% | 13,679,503 | 11,736,494 | 85.80% | 728,238,332 | 1.9466% |
| 22 | AIRCRAFT | 10,360,797 | 1.18% | 10,599,203 | 4,338,891 | 40.94% | 139,662,969 | 7.4184% |
| 23 | FIDELITY | 1,906,946 | 0.22% | 1,961,521 | 182,863 | 9.32% | 120,817,161 | 1.5784% |
| 24 | SURETY | 73,339,690 | 8.35% | 72,425,684 | 7,039,555 | 9.72% | 753,364,833 | 9.7350% |
| 26 | BURGLARY & THEFT | 926,864 | 0.11% | 1,179,820 | 1,687,519 | 143.03% | 31,871,426 | 2.9081% |
| 27 | BOILER & MACHINERY | 706,792 | 0.08% | 670,296 | -6,633 | -0.99% | 124,801,995 | 0.5663% |
| 28 | CREDIT | 1,457,403 | 0.17% | 1,290,343 | -189,762 | -14.71% | 138,886,982 | 1.0493% |
| 35 | TOTALS | 878,791,758 | 100.00% | 830,817,361 | 443,160,923 | 53.34% | 68,131,582,766 | 1.2898% |

Kemper Corp Grp (Group # 215)
2016 California State Page By Line Market Share Information

Source: NAIC Database

Licensed Company only

| Line # | Line of Business | Written Premium | Concentration Level | Earned Premium | Loss Incurred | Loss Ratio | Statewide WP | Mkt Shr By Line |
|--------|--|-----------------|---------------------|----------------|---------------|------------|----------------|-----------------|
| 01 | FIRE | 5,092,015 | 0.60% | 4,986,321 | 743,365 | 14.91% | 948,188,169 | 0.5370% |
| 02.1 | ALLIED LINES | 2,820,292 | 0.33% | 2,767,866 | 2,586,613 | 93.45% | 571,784,930 | 0.4932% |
| 04 | HOMEOWNERS MULTIPLE PERIL | 55,221,920 | 6.50% | 53,630,781 | 30,466,252 | 56.81% | 7,637,423,029 | 0.7230% |
| 09 | INLAND MARINE | 2,065,779 | 0.24% | 2,054,674 | 290,995 | 14.16% | 2,391,230,085 | 0.0864% |
| 12 | EARTHQUAKE | 2,424,041 | 0.29% | 2,457,358 | -50,553 | -2.06% | 1,289,912,179 | 0.1879% |
| 16 | WORKERS' COMPENSATION | 0 | 0.00% | 0 | 243,530 | | 12,960,639,286 | |
| 17.1 | OTHER LIABILITY OCCURRENCE | 3,917,540 | 0.46% | 3,792,556 | 4,867,668 | 128.35% | 2,939,731,232 | 0.1333% |
| 19.1 | PRIVATE PASSENGER AUTO NO-FAULT | 0 | 0.00% | 0 | 22,500 | | -7 | |
| 19.2 | PRIVATE PASSENGER AUTO LIABILITY | 478,512,695 | 56.36% | 463,817,515 | 385,152,045 | 83.04% | 14,230,238,932 | 3.3626% |
| 19.4 | COMMERCIAL AUTO LIABILITY | 22,756,844 | 2.68% | 24,163,020 | 21,834,654 | 90.36% | 2,500,894,563 | 0.9099% |
| 21.1 | PRIVATE PASSENGER AUTO PHYSICAL DAMAGE | 268,953,313 | 31.68% | 261,199,630 | 158,166,282 | 60.55% | 11,024,409,853 | 2.4396% |
| 21.2 | COMMERCIAL AUTO PHYSICAL DAMAGE | 6,918,243 | 0.81% | 7,619,700 | 4,373,795 | 57.40% | 728,238,332 | 0.9500% |
| 26 | BURGLARY & THEFT | 337,236 | 0.04% | 337,311 | 18,228 | 5.40% | 31,871,426 | 1.0581% |
| 35 | TOTALS | 849,019,918 | 100.00% | 826,826,730 | 608,715,374 | 73.62% | 68,131,582,766 | 1.2461% |

American Assets Grp (Group # 922)
2016 California State Page By Line Market Share Information

Source: NAIC Database

Licensed Company only

| Line # | Line of Business | Written Premium | Concentration Level | Earned Premium | Loss Incurred | Loss Ratio | Statewide WP | Mkt Shr By Line |
|--------|--|-----------------|---------------------|----------------|---------------|------------|----------------|-----------------|
| 02.1 | ALLIED LINES | -5,000 | 0.00% | -4,718 | 0 | 0.00% | 571,784,930 | -0.0009% |
| 04 | HOMEOWNERS MULTIPLE PERIL | 0 | 0.00% | 0 | 7,500 | | 7,637,423,029 | |
| 05.2 | COMMERCIAL MULTIPLE PERIL(LIABILITY) | 0 | 0.00% | 0 | 7,533,018 | | 1,646,183,082 | |
| 09 | INLAND MARINE | 5,310,200 | 0.64% | 6,124,142 | -707 | -0.01% | 2,391,230,085 | 0.2221% |
| 12 | EARTHQUAKE | 29,529,107 | 3.53% | 32,091,048 | 0 | 0.00% | 1,289,912,179 | 2.2892% |
| 16 | WORKERS' COMPENSATION | 773,735,123 | 92.53% | 772,463,198 | 411,922,766 | 53.33% | 12,960,639,286 | 5.9699% |
| 17.1 | OTHER LIABILITY OCCURRENCE | 0 | 0.00% | 0 | -11 | | 2,939,731,232 | |
| 17.2 | OTHER LIABILITY CLAIMS MADE | 0 | 0.00% | 0 | 0 | | 1,852,324,038 | |
| 19.2 | PRIVATE PASSENGER AUTO LIABILITY | 15,662,669 | 1.87% | 19,443,312 | 14,036,738 | 72.19% | 14,230,238,932 | 0.1101% |
| 19.4 | COMMERCIAL AUTO LIABILITY | 0 | 0.00% | 0 | -25,009 | | 2,500,894,563 | |
| 21.1 | PRIVATE PASSENGER AUTO PHYSICAL DAMAGE | 11,618,491 | 1.39% | 14,266,693 | 9,978,609 | 69.94% | 11,024,409,853 | 0.1054% |
| 21.2 | COMMERCIAL AUTO PHYSICAL DAMAGE | 0 | 0.00% | 0 | -275 | | 728,238,332 | |
| 22 | AIRCRAFT | 47,698 | 0.01% | 38,859 | 0 | 0.00% | 139,662,969 | 0.0342% |
| 24 | SURETY | 269,905 | 0.03% | 344,721 | 712,817 | 206.78% | 753,364,833 | 0.0358% |
| 35 | TOTALS | 836,168,194 | 100.00% | 844,767,255 | 444,165,446 | 52.58% | 68,131,582,766 | 1.2273% |

Infinity Prop & Cas Ins Grp (Group # 3495)
2016 California State Page By Line Market Share Information

Source: NAIC Database

Licensed Company only

| Line # | Line of Business | Written Premium | Concentration Level | Earned Premium | Loss Incurred | Loss Ratio | Statewide WP | Mkt Shr By Line |
|--------|--|-----------------|---------------------|----------------|---------------|------------|----------------|-----------------|
| 19.2 | PRIVATE PASSENGER AUTO LIABILITY | 429,232,502 | 56.71% | 424,042,970 | 292,743,135 | 69.04% | 14,230,238,932 | 3.0163% |
| 19.4 | COMMERCIAL AUTO LIABILITY | 52,990,421 | 7.00% | 50,226,033 | 36,794,773 | 73.26% | 2,500,894,563 | 2.1189% |
| 21.1 | PRIVATE PASSENGER AUTO PHYSICAL DAMAGE | 259,888,661 | 34.34% | 267,938,389 | 187,523,743 | 69.99% | 11,024,409,853 | 2.3574% |
| 21.2 | COMMERCIAL AUTO PHYSICAL DAMAGE | 14,731,243 | 1.95% | 13,835,291 | 7,747,024 | 55.99% | 728,238,332 | 2.0229% |
| 35 | TOTALS | 756,842,827 | 100.00% | 756,042,683 | 524,808,675 | 69.42% | 68,131,582,766 | 1.1109% |

FAIRFAX FIN GRP (Group # 158)
2016 California State Page By Line Market Share Information

Source: NAIC Database

Licensed Company only

| Line # | Line of Business | Written Premium | Concentration Level | Earned Premium | Loss Incurred | Loss Ratio | Statewide WP | Mkt Shr By Line |
|--------|--|-----------------|---------------------|----------------|---------------|------------|----------------|-----------------|
| 01 | FIRE | 7,875,020 | 1.07% | 7,278,354 | 21,254,979 | 292.03% | 948,188,169 | 0.8305% |
| 02.1 | ALLIED LINES | 1,456,868 | 0.20% | 1,249,092 | 332,117 | 26.59% | 571,784,930 | 0.2548% |
| 02.4 | PRIVATE CROP | 7,294 | 0.00% | 7,294 | 8,932 | 122.46% | 14,754,741 | 0.0494% |
| 04 | HOMEOWNERS MULTIPLE PERIL | 0 | 0.00% | 0 | -318 | | 7,637,423,029 | |
| 05.1 | COMMERCIAL MULTIPLE PERIL(NON-LIABILITY) | 29,792,283 | 4.06% | 28,486,485 | 10,834,223 | 38.03% | 2,757,880,662 | 1.0803% |
| 05.2 | COMMERCIAL MULTIPLE PERIL(LIABILITY) | 11,436,076 | 1.56% | 11,093,748 | 6,044,088 | 54.48% | 1,646,183,082 | 0.6947% |
| 08 | OCEAN MARINE | 2,759,843 | 0.38% | 2,771,202 | 3,293,092 | 118.83% | 276,288,097 | 0.9989% |
| 09 | INLAND MARINE | 24,914,375 | 3.40% | 24,784,235 | 17,652,192 | 71.22% | 2,391,230,085 | 1.0419% |
| 11 | MEDICAL PROFESSIONAL LIABILITY | 33,214 | 0.00% | 15,846 | -146,645 | -925.44% | 450,062,374 | 0.0074% |
| 12 | EARTHQUAKE | 299,842 | 0.04% | 299,715 | -8,547 | -2.85% | 1,289,912,179 | 0.0232% |
| 13 | GROUP A AND H | 27,535,893 | 3.76% | 27,535,893 | 22,325,020 | 81.08% | 342,771,142 | 8.0333% |
| 16 | WORKERS' COMPENSATION | 496,487,498 | 67.74% | 497,092,607 | 108,451,224 | 21.82% | 12,960,639,286 | 3.8307% |
| 17.1 | OTHER LIABILITY OCCURRENCE | 40,209,372 | 5.49% | 37,989,847 | 2,658,171 | 7.00% | 2,939,731,232 | 1.3678% |
| 17.2 | OTHER LIABILITY CLAIMS MADE | 19,294,758 | 2.63% | 19,845,748 | 2,760,099 | 13.91% | 1,852,324,038 | 1.0417% |
| 17.3 | EXCESS WORKERS' COMPENSATION | 0 | 0.00% | 0 | 4,066,759 | | 243,424,610 | |
| 18 | PRODUCTS LIABILITY | 807,419 | 0.11% | 785,879 | 33,830,963 | 4304.86% | 229,616,939 | 0.3516% |
| 19.2 | PRIVATE PASSENGER AUTO LIABILITY | -2,775 | 0.00% | 99,620 | -46,420 | -46.60% | 14,230,238,932 | 0.0000% |
| 19.3 | COMMERCIAL AUTO NO-FAULT | 38,190 | 0.01% | 38,190 | 12,353 | 32.35% | 242,421 | 15.7536% |
| 19.4 | COMMERCIAL AUTO LIABILITY | 42,607,605 | 5.81% | 41,054,374 | 27,372,928 | 66.67% | 2,500,894,563 | 1.7037% |
| 21.1 | PRIVATE PASSENGER AUTO PHYSICAL DAMAGE | 1,065 | 0.00% | 58,842 | 30,944 | 52.59% | 11,024,409,853 | 0.0000% |
| 21.2 | COMMERCIAL AUTO PHYSICAL DAMAGE | 14,380,313 | 1.96% | 13,284,326 | 7,540,573 | 56.76% | 728,238,332 | 1.9747% |
| 22 | AIRCRAFT | 0 | 0.00% | 0 | 12,464 | | 139,662,969 | |
| 23 | FIDELITY | 700,587 | 0.10% | 672,968 | 676,097 | 100.46% | 120,817,161 | 0.5799% |
| 24 | SURETY | 12,263,023 | 1.67% | 12,716,167 | 1,994,026 | 15.68% | 753,364,833 | 1.6278% |
| 26 | BURGLARY & THEFT | 69,340 | 0.01% | 62,880 | 1,414 | 2.25% | 31,871,426 | 0.2176% |
| 27 | BOILER & MACHINERY | 0 | 0.00% | 0 | -4,935 | | 124,801,995 | |
| 30 | WARRANTY | 0 | 0.00% | 0 | -149,749 | | 193,792,602 | |
| 35 | TOTALS | 732,967,102 | 100.00% | 727,223,313 | 270,796,041 | 37.24% | 68,131,582,766 | 1.0758% |

American Financial Grp (Group # 84)
2016 California State Page By Line Market Share Information

Source: NAIC Database

Licensed Company only

| Line # | Line of Business | Written Premium | Concentration Level | Earned Premium | Loss Incurred | Loss Ratio | Statewide WP | Mkt Shr By Line |
|--------|--|-----------------|---------------------|----------------|---------------|------------|----------------|-----------------|
| 01 | FIRE | 1,228,667 | 0.18% | 1,402,609 | -115,744 | -8.25% | 948,188,169 | 0.1296% |
| 02.1 | ALLIED LINES | 209,254 | 0.03% | 223,904 | 23,336 | 10.42% | 571,784,930 | 0.0366% |
| 02.2 | MULTIPLE PERIL CROP | 35,967,165 | 5.25% | 34,938,544 | 29,665,506 | 84.91% | 466,846,227 | 7.7043% |
| 02.3 | FEDERAL FLOOD INSURANCE | 226,450 | 0.03% | 258,308 | 450 | 0.17% | 154,471,386 | 0.1466% |
| 02.4 | PRIVATE CROP | 1,057,001 | 0.15% | 1,001,200 | 2,299,481 | 229.67% | 14,754,741 | 7.1638% |
| 03 | FARMOWNERS MULTIPLE PERIL | 7,202,166 | 1.05% | 6,570,090 | 2,052,117 | 31.23% | 209,357,952 | 3.4401% |
| 04 | HOMEOWNERS MULTIPLE PERIL | 0 | 0.00% | 0 | 7,500 | | 7,637,423,029 | |
| 05.1 | COMMERCIAL MULTIPLE PERIL(NON-LIABILITY) | 27,416,178 | 4.00% | 27,392,007 | 16,079,979 | 58.70% | 2,757,880,662 | 0.9941% |
| 05.2 | COMMERCIAL MULTIPLE PERIL(LIABILITY) | 19,564,629 | 2.85% | 19,044,675 | 4,425,723 | 23.24% | 1,646,183,082 | 1.1885% |
| 08 | OCEAN MARINE | 9,637,491 | 1.41% | 10,003,339 | 3,674,637 | 36.73% | 276,288,097 | 3.4882% |
| 09 | INLAND MARINE | 28,730,254 | 4.19% | 27,818,515 | 6,793,519 | 24.42% | 2,391,230,085 | 1.2015% |
| 11 | MEDICAL PROFESSIONAL LIABILITY | 102,570 | 0.01% | 88,834 | 34,642 | 39.00% | 450,062,374 | 0.0228% |
| 12 | EARTHQUAKE | 77,244 | 0.01% | 84,238 | -6,961 | -8.26% | 1,289,912,179 | 0.0060% |
| 13 | GROUP A AND H | 4,401,773 | 0.64% | 4,526,902 | -86,185 | -1.90% | 342,771,142 | 1.2842% |
| 16 | WORKERS' COMPENSATION | 324,028,483 | 47.28% | 330,116,522 | 129,901,320 | 39.35% | 12,960,639,286 | 2.5001% |
| 17.1 | OTHER LIABILITY OCCURRENCE | 86,739,593 | 12.66% | 84,973,903 | 34,361,456 | 40.44% | 2,939,731,232 | 2.9506% |
| 17.2 | OTHER LIABILITY CLAIMS MADE | 30,559,070 | 4.46% | 28,922,221 | 16,560,499 | 57.26% | 1,852,324,038 | 1.6498% |
| 17.3 | EXCESS WORKERS' COMPENSATION | 0 | 0.00% | 0 | -212,631 | | 243,424,610 | |
| 18 | PRODUCTS LIABILITY | 26,638 | 0.00% | 22,887 | 3,655,968 | 15973.99% | 229,616,939 | 0.0116% |
| 19.2 | PRIVATE PASSENGER AUTO LIABILITY | 263,104 | 0.04% | 268,192 | -170,914 | -63.73% | 14,230,238,932 | 0.0018% |
| 19.3 | COMMERCIAL AUTO NO-FAULT | 5,795 | 0.00% | 6,557 | 0 | 0.00% | 242,421 | 2.3905% |
| 19.4 | COMMERCIAL AUTO LIABILITY | 39,876,528 | 5.82% | 41,757,708 | 39,622,094 | 94.89% | 2,500,894,563 | 1.5945% |
| 21.1 | PRIVATE PASSENGER AUTO PHYSICAL DAMAGE | 1,217,349 | 0.18% | 1,235,959 | 340,035 | 27.51% | 11,024,409,853 | 0.0110% |
| 21.2 | COMMERCIAL AUTO PHYSICAL DAMAGE | 15,481,870 | 2.26% | 15,222,725 | 8,547,623 | 56.15% | 728,238,332 | 2.1259% |
| 22 | AIRCRAFT | 875,221 | 0.13% | 780,182 | 518,696 | 66.48% | 139,662,969 | 0.6267% |
| 23 | FIDELITY | 9,038,931 | 1.32% | 9,379,554 | -702,479 | -7.49% | 120,817,161 | 7.4815% |
| 24 | SURETY | 16,333,754 | 2.38% | 16,539,576 | 4,245,337 | 25.67% | 753,364,833 | 2.1681% |
| 26 | BURGLARY & THEFT | 358,311 | 0.05% | 349,625 | -47,334 | -13.54% | 31,871,426 | 1.1242% |
| 27 | BOILER & MACHINERY | 1,531,595 | 0.22% | 1,517,369 | 164,144 | 10.82% | 124,801,995 | 1.2272% |
| 28 | CREDIT | 22,688,098 | 3.31% | 23,820,541 | 7,428,144 | 31.18% | 138,886,982 | 16.3357% |
| 30 | WARRANTY | 230,842 | 0.03% | 289,949 | -119,287 | -41.14% | 193,792,602 | 0.1191% |
| 34 | AGGREGATE WRITE-INS FOR OTHER LINES | 220,361 | 0.03% | 156,381 | -606,169 | -387.62% | 87,138,532 | 0.2529% |
| 35 | TOTALS | 685,296,384 | 100.00% | 688,713,017 | 308,334,501 | 44.77% | 68,131,582,766 | 1.0058% |