

CALIFORNIA

1998 - 2000

CREDIT PROPERTY INSURANCE

AND

CREDIT UNEMPLOYMENT INSURANCE

EXPERIENCE REPORT



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¹ After the deletion and reclassification of some data, 7 combinations resulted in “no” data. There are 18 Credit Property combinations remaining.

² After the deletion and reclassification of some data, 15 combinations resulted in “no” data. There are 52 Credit Unemployment combinations remaining. The original Combination Numbers were retained to keep the remaining sequence in order.

Summary

[California Insurance Code \(CIC\) Section 779.36](#) requires that the Insurance Commissioner adopt regulations that become effective no later than January 1, 2001, specifying prima facie rates based upon presumptive loss ratios, with a “target” loss ratio of 60%, or any other loss ratio as may be dictated by applying factors which are listed in the statute. Prima facie rates must be established for each class of credit disability, credit unemployment, credit property, and credit life insurance³. The prima facie rates shall be based upon loss experience filed with the commissioner, aggregated by class. [CIC Section 779.36](#) provides that “in order to provide insurers an opportunity to earn a fair and reasonable rate of return,” the commissioner must consider the following factors in the ratemaking process: “acquisition costs, including commissions and other forms of compensation, expenses, profits, loss ratios, reserves, and other reasonable actuarial considerations.”

In an effort to meet the January 1, 2001 implementation date set by the Legislature, the [Department drafted proposed regulations \(RH-386\)](#) which established prima facie benchmark rates for programs modeled on the largest premium volume credit property and credit unemployment insurance programs in California. Each prima facie rate used the statutory “target” loss ratio of 60%. The proposed regulations allowed companies to request rates different from the benchmark rates provided the companies had the data to support a different rate. The proposed regulations required rate reductions of approximately 75%.

On January 10, 2001, the Department of Insurance conducted a public hearing on the proposed regulations. Industry representatives at the hearing opposed the regulations, stating that the Department had not considered all of the factors which [Section 779.36](#) requires it to consider, such as acquisition costs (including commissions and other forms of compensation), expenses, profits, loss ratios, reserves, and other reasonable actuarial considerations. Representatives said that if the Department required the industry to respond to a data call for the ratemaking data referenced in [Section 779.36](#), that this data would require the Department to propose prima facie rates which would be much *higher* than the benchmark rates that the

³ The Department’s proposed regulations for credit life and credit disability insurance were promulgated separately from its proposed regulations for credit property and credit unemployment insurance. This report concerns the Department’s proposed regulations for credit property and credit unemployment insurance.

Department was proposing to adopt. In contrast, Consumer's Union objected to the regulations because it contended that the proposed prima facie benchmark rates were not low enough. After reviewing the public comments, the Department decided that the best way to resolve the matter was to do a comprehensive industry-wide data call for the data referenced in [Section 779.36](#), even though this would delay adoption of regulations.

Credit Property and Unemployment Insurance Data Call

In July 2001, the Rate Specialist Bureau sent out a special data call on credit property and credit unemployment insurance. Notices and report forms were sent out during the week of July 23, 2001, to all California licensed property and casualty insurers requesting them to file these reports by October 1, 2001. The report forms and instructions were also posted to the Department's internet website (<http://www.insurance.ca.gov/docs/FS-RateForms.htm>) for the insurers to download. A copy of the "2000 Credit Property and Credit Unemployment Insurance Data Call" form and the instructions are included in Appendix I.

Insurers were asked to submit data by: creditor name or program, class of business, type of premium payment, and general product category. Class of Business (Class A through F) was defined as the type of lender as specified in the Financial Code or type of loan (i.e. banks, credit unions, finance companies, etc.). Type of Premium Payment was either single payment (SP) or monthly outstanding balance (MOB). For General Product Type, the Department identified nine General Product Type Categories, Categories 1-5 for Credit Property Insurance and Categories 6-9 for Credit Unemployment Insurance.

In circumstances in which an insurer's product/program was not defined by the nine general product categories, the insurers were asked to submit an experience report for each product/program and include a detailed description of the type of product and coverage provided. In spite of our request for "detailed" descriptions of the type of product and coverage, some insurers only provided brief descriptions, just enough to make a distinction from the identified general product types.

Class Of Business:

For the purpose of this report, “Class of Business” means credit property or credit unemployment insurance providing coverage within one of the following groups:

Class A:

- * Industrial Loan Companies - credit insurance subject to Financial Code §§18290-18292;
- * California Finance Lenders - credit insurance subject to Financial Code §22314 & 22315 (“Regulated loans”).

Class B:

- * All business not otherwise classified.

Class C:

- * Credit Unions.

Class D:

- * Finance Companies – installment sales finance;
- * Industrial Loan Companies, California Finance Lenders – loans other than Class A or E.

Class E:

- * Banks and Savings & Loan Associations
 - home improvement loans, other loans secured by real estate, and mobile home loans;
- * Mobile Home Dealers;
- * Home Improvement Contractors and Dealers (including swimming pool dealers);
- * Industrial Loan Companies, California Finance Lenders – loans secured by real estate;
- * Land Development Companies – loans secured by real estate;
- * Mortgage Loan Companies specializing in second trust deeds.

Class F:

- * Banks and Production Credit Associations – agricultural and horticultural loans.

General Product Category Number:

The Department of Insurance identified 9 General Product Type Categories for Credit Property and Credit Unemployment Insurance. Each product/program under Credit Property was to be identified as either General Product Category 1, 2, 3, 4, or 5. Likewise, for Credit Unemployment, each product/program was to be identified as either General Product Category 6, 7, 8, or 9.

General Product Categories for Credit Property Insurance:

- Category 1:** Dual Interest Credit Property Insurance on an Open End Plan of Indebtedness
- Category 2:** Dual Interest Credit Property Insurance on a Closed End Plan of Indebtedness
- Category 3:** Dual Interest Credit Property Insurance on a Closed End Loan Secured by Personal Property
- Category 4:** Single Interest Credit Property Insurance on a Closed End Loan Secured by Personal Property

Category 5: Single Interest Credit Property Insurance on a Closed End Loan Secured by Automobile

General Product Categories for Credit Unemployment Insurance:

Category 6: 30-Day Retroactive Credit Unemployment Insurance on an Open End Plan of Indebtedness, Paying Minimum Monthly Payment

Category 7: 30-Day Non-Retroactive Credit Unemployment Insurance on an Open End Plan of Indebtedness, Paying Minimum Monthly Payment for 9 Months

Category 8: 30-Day Retroactive Credit Unemployment Insurance on an Installment Loan Plan of Indebtedness, Paying Monthly Payment on Installment Loan Up to 6 Monthly Payments

Category 9: 30-Day Non-Retroactive Credit Unemployment Insurance on an Open End Plan of Indebtedness, Paying Outstanding Balance Up to Policy Limit

Addendum to the “9” General Product Categories:

In addition to the “9” General Product Categories identified by the Department, 4 insurers provided data for the following products/coverages:

Category 10: [for Credit Property]

Single Interest Credit Property Insurance on an Open End Plan of Indebtedness
(data from 1 insurer)

Category 10: [for Credit Unemployment Insurance]

30-Day Retroactive Credit Unemployment Insurance on an Installment Loan Plan of Indebtedness, Paying Monthly Payment on Installment Loan up to 12 Monthly Benefits
(data from 3 insurers)

Category 11: [for Credit Unemployment Insurance]

30-Day Non-Retroactive Credit Leave of Absence Insurance on an Open End Plan of Indebtedness, Paying Outstanding Balance up to Policy Limit
(data from 1 insurer)

Category 12: [for Credit Unemployment Insurance]

30-Day Retroactive Credit Leave of Absence Insurance on an Open End Plan of Indebtedness, Paying Minimum Monthly Payment for up to 3 to 12 Monthly Benefits
(data from 3 insurers)

Category 13: [for Credit Unemployment Insurance]

30-Day Non-Retroactive Credit Unemployment Insurance on an Open End Plan of Indebtedness, Paying Minimum Monthly Payment for up to 6 Months
(data from 1 insurer)

*** See Appendix I for the complete Class of Business and Product Category definitions. ***

Data Call Response

Fourteen (14) companies submitted data for Credit Property Insurance, and seventeen (17) companies submitted Credit Unemployment data. Two reports were received later; however, one company's report was too incomplete to be useful and the other turned out to be for "forced-placed" business which does not fall under the credit property or credit unemployment insurance regulations.

In response to the data call, the insurers also provided data for one additional product type (Category 10) for Credit Property Insurance and four additional product types (Categories 10-13) for Credit Unemployment. Under Credit Property, data were received only for Classes A, B, D, and E. For Credit Unemployment, data were received for Classes A, B, C, D, and E.

Upon review of the data received under Class E, it was determined by the Department's Credit Property and Credit Unemployment Insurance Working Group⁴ (hereinafter referred to as the CP/CU Insurance Working Group) that the products reported under Class E did not fall under the jurisdiction of the current credit property/unemployment insurance statutes. Data for Class E under both Credit Property and Credit Unemployment were removed from the calculations and the report. Reference to Class F was also removed since "no" companies reported any data under Class F.

Under Credit Property, it was discovered that the majority of the data originally reported under Product Category 4 had been misclassified by one insurer and should be reclassified as Class 1. The remaining data was negligible. After verifying that no policies had been issued in 2000 under Category 4, it was decided that Product Category 4 should be removed. Additionally, further review of the program reported under Product Category 5 revealed that it did not fall within the definition of credit property insurance. The information received from the companies indicated that the product was a forced-placed automobile insurance product rather than credit property insurance. Consequently, the data for Products 4 and 5 were removed from the calculations. The new Product Category 10 under Credit Property also was removed since it had consisted of only Class E data. After the removal of the Product

⁴ The CP/CU Insurance Working Group was comprised of Department staff from Legal, Actuarial, the Rate Specialist and the Rate Filing Bureaus.

Category 5 data, the number of remaining insurers providing valid Credit Property data dropped to “12.”

Under Credit Unemployment, 3 insurers specifically identified a product as Family Leave or Leave of Absence (LOA) insurance. (It is possible that other similar insurance is/was sold, but reported under the general Lender/Creditor program name rather than a specific coverage name.) We had designated this insurance under new Product Categories 11 and 12. After review by the CP/CU Insurance Working Group, however, it was determined that voluntary family leave or LOA insurance is not under the jurisdiction of the current credit insurance statutes. Consequently, data from Products 11 and 12 were removed from the Credit Unemployment database.

Data Analysis

Using the submitted information, the data were aggregated by class and analyzed using various groupings and classifications, which produced a variety of combinations. The data have been aggregated based on: 1) Class of Business; 2) Type of Premium Payment; and 3) General Product Category. For Credit Unemployment, the data are further classified by Single Coverage (S) or Joint Coverage (J). After the removal of Class E and the various Products, this resulted in a total of 18 Combinations for Credit Property Insurance and 52 Combinations for Credit Unemployment Insurance.

The actual Combination data for Credit Property and Credit Unemployment can be found in Appendix II and Appendix III, respectively. The following is a list of the remaining Combinations. The Combination numbers that are missing are due to the deletion of Class E, CP Categories 4, 5 & 10, and CU Categories 11 & 12.

Credit Property:

<i>Combination#</i>	<i>Class of Business</i>	<i>Type of Premium Payment</i>	<i>Product Category</i>
<i>Combination 1</i>	<i>Class A</i>	<i>Single Payment</i>	<i>Category 3</i>
<i>Combination 2</i>	<i>Class B</i>	<i>Monthly Outstanding Balance</i>	<i>Category 1</i>
<i>Combination 4</i>	<i>Class B</i>	<i>Single Payment</i>	<i>Category 2</i>
<i>Combination 5</i>	<i>Class B</i>	<i>Single Payment</i>	<i>Category 3</i>

Credit Property (continued):

<i>Combination#</i>	<i>Class of Business</i>	<i>Type of Premium Payment</i>	<i>Product Category</i>
<i>Combination 7</i>	<i>Class D</i>	<i>Monthly Outstanding Balance</i>	<i>Category 1</i>
<i>Combination 8</i>	<i>Class D</i>	<i>Single Payment</i>	<i>Category 2</i>
<i>Combination 9</i>	<i>Class D</i>	<i>Single Payment</i>	<i>Category 3</i>
<i>Combination 13</i>	<i>Class B</i>	<i>All Payment Types</i>	<i>All Categories</i>
<i>Combination 14</i>	<i>Class D</i>	<i>All Payment Types</i>	<i>All Categories</i>
<i>Combination 16</i>	<i>All Classes</i>	<i>Monthly Outstanding Balance</i>	<i>All Categories</i>
<i>Combination 17</i>	<i>All Classes</i>	<i>Single Payment</i>	<i>All Categories</i>
<i>Combination 18</i>	<i>All Classes</i>	<i>All Payment Types</i>	<i>Category 1</i>
<i>Combination 19</i>	<i>All Classes</i>	<i>All Payment Types</i>	<i>Category 2</i>
<i>Combination 20</i>	<i>All Classes</i>	<i>All Payment Types</i>	<i>Category 3</i>
<i>Combination 22</i>	<i>All Classes</i>	<i>All Payment Types</i>	<i>All Categories</i>
<i>Combination 23</i>	<i>Class B</i>	<i>Single Payment</i>	<i>All Categories</i>
<i>Combination 24</i>	<i>Class B</i>	<i>Monthly Outstanding Balance</i>	<i>All Categories</i>
<i>Combination 25</i>	<i>Class D</i>	<i>Single Payment</i>	<i>All Categories</i>

Credit Unemployment:

<i>Combination#</i>	<i>Class of Business</i>	<i>Type of Premium Payment</i>	<i>Product Category</i>	<i>Coverage Type</i>
<i>Combination 1</i>	<i>Class A</i>	<i>Monthly Outstanding Balance</i>	<i>Cat. 6</i>	<i>Single</i>
<i>Combination 2</i>	<i>Class A</i>	<i>Single Payment</i>	<i>Cat. 8</i>	<i>Single</i>
<i>Combination 7</i>	<i>Class B</i>	<i>Monthly Outstanding Balance</i>	<i>Cat. 13</i>	<i>Single</i>
<i>Combination 8</i>	<i>Class B</i>	<i>Monthly Outstanding Balance</i>	<i>Cat. 6</i>	<i>Single</i>
<i>Combination 9</i>	<i>Class B</i>	<i>Monthly Outstanding Balance</i>	<i>Cat. 7</i>	<i>Single</i>
<i>Combination 10</i>	<i>Class B</i>	<i>Monthly Outstanding Balance</i>	<i>Cat. 9</i>	<i>Single</i>
<i>Combination 11</i>	<i>Class B</i>	<i>Single Payment</i>	<i>Cat. 10</i>	<i>Single</i>
<i>Combination 12</i>	<i>Class B</i>	<i>Single Payment</i>	<i>Cat. 8</i>	<i>Single</i>
<i>Combination 14</i>	<i>Class C</i>	<i>Monthly Outstanding Balance</i>	<i>Cat. 6</i>	<i>Single</i>
<i>Combination 15</i>	<i>Class C</i>	<i>Single Payment</i>	<i>Cat. 8</i>	<i>Single</i>
<i>Combination 16</i>	<i>Class D</i>	<i>Monthly Outstanding Balance</i>	<i>Cat. 6</i>	<i>Joint</i>
<i>Combination 18</i>	<i>Class D</i>	<i>Monthly Outstanding Balance</i>	<i>Cat. 6</i>	<i>Single</i>
<i>Combination 19</i>	<i>Class D</i>	<i>Monthly Outstanding Balance</i>	<i>Cat. 7</i>	<i>Single</i>
<i>Combination 20</i>	<i>Class D</i>	<i>Monthly Outstanding Balance</i>	<i>Cat. 9</i>	<i>Single</i>
<i>Combination 21</i>	<i>Class D</i>	<i>Single Payment</i>	<i>Cat. 8</i>	<i>Joint</i>
<i>Combination 22</i>	<i>Class D</i>	<i>Single Payment</i>	<i>Cat. 10</i>	<i>Single</i>
<i>Combination 23</i>	<i>Class D</i>	<i>Single Payment</i>	<i>Cat. 8</i>	<i>Single</i>

Credit Unemployment (continued):

<i>Combination#</i>	<i>Class of Business</i>	<i>Type of Premium Payment</i>	<i>Product Category</i>	<i>Coverage Type</i>
<i>Combination 28</i>	<i>Class A</i>	<i>All Payment Types</i>	<i>All Cats.</i>	<i>Single</i>
<i>Combination 29</i>	<i>Class B</i>	<i>Monthly Outstanding Balance</i>	<i>All Cats.</i>	<i>Single</i>
<i>Combination 30</i>	<i>Class B</i>	<i>Monthly Outstanding Balance</i>	<i>Cat. 6</i>	<i>All</i>
<i>Combination 31</i>	<i>Class B</i>	<i>Monthly Outstanding Balance</i>	<i>All Cats.</i>	<i>All</i>
<i>Combination 32</i>	<i>Class B</i>	<i>Single Payment</i>	<i>All Cats.</i>	<i>Single</i>
<i>Combination 33</i>	<i>Class C</i>	<i>Monthly Outstanding Balance</i>	<i>All Cats.</i>	<i>Single</i>
<i>Combination 34</i>	<i>Class D</i>	<i>Monthly Outstanding Balance</i>	<i>All Cats.</i>	<i>Single</i>
<i>Combination 35</i>	<i>Class D</i>	<i>Monthly Outstanding Balance</i>	<i>Cat. 6</i>	<i>All</i>
<i>Combination 36</i>	<i>Class D</i>	<i>Single Payment</i>	<i>All Cats.</i>	<i>Single</i>
<i>Combination 37</i>	<i>Class D</i>	<i>Single Payment</i>	<i>Cat. 8</i>	<i>All</i>
<i>Combination 38</i>	<i>Class D</i>	<i>Monthly Outstanding Balance</i>	<i>All Cats.</i>	<i>All</i>
<i>Combination 41</i>	<i>All Classes</i>	<i>Monthly Outstanding Balance</i>	<i>Cat. 6</i>	<i>Joint</i>
<i>Combination 42</i>	<i>All Classes</i>	<i>Monthly Outstanding Balance</i>	<i>All Cats.</i>	<i>Single</i>
<i>Combination 43</i>	<i>All Classes</i>	<i>Monthly Outstanding Balance</i>	<i>Cat. 6</i>	<i>Single</i>
<i>Combination 44</i>	<i>All Classes</i>	<i>Monthly Outstanding Balance</i>	<i>Cat. 7</i>	<i>Single</i>
<i>Combination 45</i>	<i>All Classes</i>	<i>Monthly Outstanding Balance</i>	<i>Cat. 9</i>	<i>Single</i>
<i>Combination 47</i>	<i>All Classes</i>	<i>Monthly Outstanding Balance</i>	<i>Cat. 6</i>	<i>All</i>
<i>Combination 48</i>	<i>All Classes</i>	<i>Monthly Outstanding Balance</i>	<i>All Cats.</i>	<i>All</i>
<i>Combination 49</i>	<i>All Classes</i>	<i>Single Payment</i>	<i>All Cats.</i>	<i>Single</i>
<i>Combination 50</i>	<i>All Classes</i>	<i>Single Payment</i>	<i>Cat. 8</i>	<i>Single</i>
<i>Combination 51</i>	<i>All Classes</i>	<i>Single Payment</i>	<i>Cat. 10</i>	<i>Single</i>
<i>Combination 52</i>	<i>All Classes</i>	<i>Single Payment</i>	<i>All Cats.</i>	<i>All</i>
<i>Combination 53</i>	<i>All Classes</i>	<i>All Payment Types</i>	<i>All Cats.</i>	<i>Joint</i>
<i>Combination 54</i>	<i>All Classes</i>	<i>All Payment Types</i>	<i>All Cats.</i>	<i>Single</i>
<i>Combination 55</i>	<i>All Classes</i>	<i>All Payment Types</i>	<i>Cat 10.</i>	<i>Single</i>
<i>Combination 56</i>	<i>Class B</i>	<i>All Payment Types</i>	<i>All Cats.</i>	<i>All</i>
<i>Combination 57</i>	<i>Class C</i>	<i>All Payment Types</i>	<i>All Cats.</i>	<i>All</i>
<i>Combination 58</i>	<i>Class D</i>	<i>Single Payment</i>	<i>All Cats.</i>	<i>All</i>
<i>Combination 59</i>	<i>Class D</i>	<i>All Payment Types</i>	<i>All Cats.</i>	<i>All</i>
<i>Combination 61</i>	<i>All Classes</i>	<i>All Payment Types</i>	<i>All Cats.</i>	<i>All</i>
<i>Combination 62</i>	<i>All Classes</i>	<i>All Payment Types</i>	<i>Cat. 8</i>	<i>All</i>
<i>Combination 63</i>	<i>Class B</i>	<i>All Payment Types</i>	<i>All Cats.</i>	<i>Single</i>
<i>Combination 64</i>	<i>Class D</i>	<i>All Payment Types</i>	<i>All Cats.</i>	<i>Single</i>
<i>Combination 65</i>	<i>Class D</i>	<i>All Payment Types</i>	<i>All Cats.</i>	<i>Joint</i>
<i>Combination 67</i>	<i>All Classes</i>	<i>Monthly Outstanding Balance</i>	<i>All Cats.</i>	<i>Joint</i>

Current Rate per \$100 of Loan Balance

The current rates per \$100 of loan balance were also compiled in the following tables. Table 1 displays the minimum and maximum rates for each classification for Credit Property Insurance. Table 2 displays the range of rates for each classification for Credit Unemployment Insurance.

The rates charged by insurers vary by company, by class of business (i.e. by lenders or type of loan), by product type, and by type of premium payment (i.e. single payment [SP] or monthly outstanding balance [MOB]). For Credit Unemployment, Product Categories 6 and 8 only, the rates also vary by single [S] or joint [J] coverage. In general, from the information provided, it appears that the rate for a MOB policy is less expensive than a SP policy.

For Credit Property Insurance, the rates range from a minimum of \$0.14 per \$100 of exposure (Colonial Penn Franklin Insurance Company, MOB) to a maximum of \$4.00 per \$100 (Balboa Insurance Company, SP). The minimum rate of \$0.14 is for a Class D-Product Category 1, for dual-interest credit property insurance on an open-end plan of indebtedness. The maximum rate of \$4.00 is for a Class B-Product Category 3, for dual-interest credit property insurance on a closed-end loan secured by personal property.

For Credit Unemployment, the rates range from a minimum of \$0.22 per \$100 of exposure (Colonial Penn Franklin Insurance Company, MOB) to a maximum of \$8.29 per \$100 (Triton Insurance Company, SP). The minimum rate of \$0.22 is for a Class D-Product Category 6, for 30-day retroactive credit unemployment insurance on an open-end plan of indebtedness, paying minimum monthly payments. The maximum rate of \$8.29 is for a Class D-Product Category 8, for 30-day retroactive credit unemployment insurance on an installment loan plan of indebtedness, paying up to 6 monthly payments.

3-Year Loss Ratio

The corresponding 3-year weighted loss ratios are shown in Table 3 for Credit Property and Table 4 for Credit Unemployment. As expected, the loss ratios vary by company, by class of business, by product type, and by type of premium payment. For Credit Unemployment, the loss ratios also vary by single or joint coverage.

For Credit Property Insurance, with one exception, the majority of the loss ratios are very low, ranging from -1.08% (Class D, Category 1, MOB) to 14.36% (Class A, Category 3, SP). The exception is for a Class D⁵- Product Category 2-SP, which has a loss ratio of 60.60%. For Credit Unemployment Insurance, with some exceptions, the loss ratios are also low, ranging from a -13.50% (Class D, Category 10, SP, S) to 20.68% (Class D, Category 8, SP, J). The exceptions are for a Class B⁶-Product Category 8-SP-S which has a loss ratio of 44.71% and a Class C-Product Category 8-SP-S which has a loss ratio of 38.88%.

The negative or high loss ratio anomalies can be caused by volatility in loss reserving or by the lack of credible data in the cell, or by a combination of both. The negative loss ratios of some combinations (e.g. Credit Property Combination 7 [-1.08%], and Credit Unemployment Combinations 22, 18, 16, and 7 [-13.50%, -12.06%, -11.27%, and -0.40%, respectively]) were caused by changes in the insurers' estimates of their incurred but not reported reserves (IBNR) or their loss reserves. The incurred loss is defined as the current year's paid loss plus the change in reserves (i.e. the current year's reserve minus the prior year's reserve). When insurers over-reserve in the prior year, and then reduce the reserve in the current year, this causes the change in reserves (the current year's reserve – the prior year's reserve) to be negative. If the absolute value of the change in reserves is greater than the current year's paid loss, then the incurred loss will be negative, thus causing a negative loss ratio.

The high loss ratios in some combinations (e.g. Credit Property Combination 8 [60.60%] and Credit Unemployment Combinations 12 and 15 [44.71% and 38.88%, respectively]) were caused by lack of credible data in the cells for some years. Some combinations of products or classifications represent only one insurer writing the business, or the type of product may have had only one year of experience. Please refer to Table 5 and Table 6 to see the number of insurers writing each combination of classification for Credit Property and Credit Unemployment, respectively.

⁵ Two insurers wrote this type of product.

⁶ Three insurers wrote this type of product.

TABLE 1**1998 - 2000 CALIFORNIA CREDIT PROPERTY INSURANCE****RANGE OF CURRENT RATES PER \$100.00**

Class	A				B				D				TOTAL				TOTAL	
	SP		MOB		SP		MOB		SP		MOB		SP		MOB			
Cat.	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max
1							\$0.20	\$0.46			\$0.14	\$0.29			\$0.14	\$0.46	\$0.14	\$0.46
2					\$3.00	\$3.90			\$3.00	\$3.90			\$3.00	\$3.90			\$3.00	\$3.90
3	\$1.00	\$1.58			\$1.50	\$4.00			\$1.50	\$3.90			\$1.00	\$4.00			\$1.00	\$4.00
Total 1	\$1.00	\$1.58			\$1.50	\$4.00	\$0.20	\$0.46	\$1.50	\$3.90	\$0.14	\$0.29	\$1.00	\$4.00	\$0.14	\$0.46		
Total 2	\$1.00		\$1.58		\$0.20		\$4.00		\$0.14		\$3.90						\$0.14	\$4.00

Please refer to Appendix I for detailed descriptions of each Class and Category.

The data for Class E (Product Category 10) and Product Categories 4 & 5 have been removed after the CP/CU Insurance Working Group determined that these Class/Products were either outside of the Department's jurisdiction under the current statutes or inappropriately classified. No data were reported for either Class C or Class F

TABLE 2

**1998 - 2000 CALIFORNIA CREDIT UNEMPLOYMENT INSURANCE
RANGE OF CURRENT RATES PER \$100.00**

Class		A				B				C				D				TOTAL				TOTAL	
Cat.		SP		MOB		SP		MOB		SP		MOB		SP		MOB		SP		MOB			
		Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max
6	S			\$0.30	\$0.30			\$0.25	\$0.54			\$0.32	\$0.32			\$0.22	\$3.50			\$0.22	\$3.50	\$0.22	\$3.50
	J															\$0.22	\$0.76			\$0.22	\$0.76	\$0.22	\$0.76
7	S							\$0.23	\$0.23							\$0.23	\$0.23			\$0.23	\$0.23	\$0.23	\$0.23
	J																						
8	S	\$2.00	\$5.50			\$3.00	\$4.80			\$3.50	\$4.00			\$4.00	\$5.50			\$2.00	\$5.50			\$2.00	\$5.50
	J													\$8.29	\$8.29			\$8.29	\$8.29			\$8.29	\$8.29
9	S							\$1.00	\$1.00							\$1.00	\$1.00			\$1.00	\$1.00	\$1.00	\$1.00
	J																						
10	S					\$3.60	\$5.10							\$3.60	\$5.10			\$3.60	\$5.10			\$3.60	\$5.10
	J																						
13	S							\$0.50	\$0.50											\$0.50	\$0.50	\$0.50	\$0.50
	J																						
Total 1	S	\$2.00	\$5.50	\$0.30	\$0.30	\$3.00	\$5.10	\$0.23	\$1.00	\$3.50	\$4.00	\$0.32	\$0.32	\$3.60	\$5.50	\$0.22	\$3.50	\$2.00	\$5.50	\$0.22	\$3.50	\$0.22	\$5.50
	J													\$8.29	\$8.29	\$0.22	\$0.76	\$8.29	\$8.29	\$0.22	\$0.76	\$0.22	\$8.29
Total 2		\$2.00	\$5.50	\$0.30	\$0.30	\$3.00	\$5.10	\$0.23	\$1.00	\$3.50	\$4.00	\$0.32	\$0.32	\$3.60	\$8.29	\$0.22	\$3.50	\$2.00	\$8.29	\$0.22	\$3.50		
Total 3		\$0.30 \$5.50		\$0.23 \$5.10		\$0.32 \$4.00		\$0.22 \$8.29														\$0.22	\$8.29

Please refer to Appendix I for detailed descriptions of each Class and Category.

Notes: The data for Class E and Product Categories 11 & 12 have been removed after the CP/CU Insurance Working Group determined that these Class/Products were outside of the Department's jurisdiction under the current statutes. There was no data reported for Class F.

CALIFORNIA CREDIT PROPERTY INSURANCE

1998 - 2000

Total 3-Year Incurred Loss Ratio

<i>Class</i>	<i>A</i>		<i>B</i>		<i>D</i>		<i>ALL</i>		<i>TOTAL COMBINED</i>
<i>Category</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	
1				3.62%		(1.08%)		3.59%	3.59%
2			13.33%		60.60%		14.46%		14.46%
3	14.36%		6.35%		6.78%		9.99%		9.99%
Total	14.36%	--	11.02%	3.62%	8.43%	(1.08%)	11.39%	3.59%	7.62%
	14.36%		6.05%		8.25%		7.62%		

Please refer to Appendix I for detailed descriptions of each Class and Category.

The data for Class E (Product Category 10) and Product Categories 4 & 5 have been removed after the CP/CU Insurance Working Group determined that these Class/Products were either outside of the Department's jurisdiction under the current statutes or inappropriately classified. No data were reported for either Class C or Class F.

CALIFORNIA CREDIT UNEMPLOYMENT INSURANCE (1998-2000)

Total 3-Year Incurred Loss Ratio

<i>Class</i>		<i>A</i>		<i>B</i>		<i>C</i>		<i>D</i>		<i>ALL</i>		<i>TOTAL COMBINED</i>
<i>Category</i>		<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	
6	S		0.00%		7.28%		11.59%		(12.06%)	-	7.17%	7.15%
	J								(11.27%)	-	(11.27%)	
7	S				9.13%				10.04%	-	9.34%	9.34%
	J									-	-	
8	S	12.65%		44.71%		38.88%		15.35%		15.05%	-	15.10%
	J							20.68%		20.68%	-	
9	S				5.57%				0.00%	-	5.57%	5.57%
	J									-	-	
10	S			9.98%				(13.50%)		6.11%		6.11%
	J									-	-	
13	S				(0.40%)					-	(0.40%)	(0.40%)
	J									-	-	
ALL	S	12.65%	0.00%	12.58%	7.05%	38.88%	11.59%	12.35%	(9.60%)	12.83%	6.95%	7.52%
	J	-	-	-	-	-	-	20.68%	(11.27%)	20.68%	(11.27%)	
ALL	S	12.54%		7.18%		24.82%		9.71%		7.53%		7.52%
	J	-		-		-		2.10%		2.10%		
TOTAL	12.65%		0.00%	12.58%	7.05%	38.88%	11.59%	12.48%	(9.83%)	12.88%	6.93%	7.52%
	12.54%			7.18%		24.82%		9.47%		7.52%		

The data for Class E and Product Categories 11 & 12 have been removed after the CP/CU Insurance Working Group determined that these Class/Products were outside of the Department's jurisdiction under the current statutes.

**CALIFORNIA CREDIT PROPERTY INSURANCE
1998 – 2000**

NUMBER OF COMPANIES WRITING IN EACH CATEGORY

The following chart shows the number of insurers reporting Credit Property data under each category.

<i>Class</i>	<i>A</i>		<i>B</i>		<i>D</i>		<i>ALL</i>		<i>TOTAL COMBINED</i>
<i>Category</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	
1				7		2		8	8
2			3		3		4		4
3	2		3		4		7		7
Total*	2	--	4	7	6	2	9	8	12
	2		8		7		12		

Please refer to Appendix I for detailed descriptions of each Class and Category.

Notes:

* The sum of the companies writing a particular class or category do not necessarily add up to the "Total" since the same company may be writing more than one category or type of coverage

The data for Class E (Product Category 10) and Product Categories 4 & 5 have been removed after it was determined that these Class/Products were either outside of the Department's jurisdiction under the current statutes or inappropriately classified. No data were reported for either Class C or Class F.

TABLE 6**CALIFORNIA CREDIT UNEMPLOYMENT INSURANCE (1998 – 2000)*****NUMBER OF COMPANIES WRITING IN EACH CATEGORY***

The following chart shows the number of insurers reporting Credit Unemployment data under each category.

<i>Class</i>		<i>A</i>		<i>B</i>		<i>C</i>		<i>D</i>		<i>ALL</i>		<i>TOTAL COMBINED</i>	
<i>Category</i>		<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>		
6	<i>S</i>		1		13		1		4	–	14	14	
	<i>J</i>								1	–	1		
7	<i>S</i>				1				1	–	1	1	
	<i>J</i>									–	–		
8	<i>S</i>	3		3		1		3		8	–	8	
	<i>J</i>							1		1	–		
9	<i>S</i>				1				1	–	1	1	
	<i>J</i>									–	–		
10	<i>S</i>			3				3		3		3	
	<i>J</i>									–	–		
13	<i>S</i>				1					–	1	1	
	<i>J</i>									–	–		
ALL	<i>S</i>	3	1	5	13	1	1	4	4	10	14	17	
	<i>J</i>	–	–	–	–	–	–	1	1	1	1		
ALL	<i>S</i>	3		13		2		8		17		17	
	<i>J</i>	–		–		–		2		2			
TOTAL*	3		1		5		13		1		1		17
	3		13		2		8		17				

Please refer to Appendix I for detailed descriptions of each Class and Category.

Notes:

- * The sum of the companies writing a particular class or category do not necessarily add up to the “Total” since the same company may be writing more than one category or type of coverage.

The data for Class E and Product Categories 11 & 12 have been removed after the CP/CU Insurance Working Group determined that these Class/Products were outside of the Department’s jurisdiction under the current statutes

Summary of Results

The summary pages for each combination displays the analytic results for each key rate component such as: incurred loss ratio, fixed expense ratio (including defense and cost containment expenses [formerly called allocated loss adjustment expenses or ALAE]), variable expense ratio, and combined (loss and expenses) ratio. Also included are policy/certificate count, exposure at current rate level, premium, loss, and expense detailed data elements as requested in the reporting format for each year from 1998 to 2000 and an overall 3-Year Total. The summary pages for each combination are included in this report as Appendix II for Credit Property Insurance and Appendix III for Credit Unemployment Insurance.

The overall results for Credit Property and Credit Unemployment insurance are summarized in Tables 7-A & 7-B and Tables 8-A & 8-B, respectively. The tables show the 3-year aggregate results by class of business and by product category. The summaries show key statistical information such as loss ratio, the fixed expense and variable expense ratios, the combined (loss and expenses) ratio, the average premium per policy/certificate, the average incurred loss per policy/certificate, and the average fixed expense and variable expense per policy/certificate. We also show the 3-year exposure count at current-rate-level.

Table 7-A

***Summary of 3-Year (1998-2000) Credit Property Experience
for each Class of Business***

Class of Business:	Class A	Class B	C	Class D	E	F	Total
Loss Ratio	14.36%	6.05%	-	8.25%	-	-	7.62%
Fixed Expense Ratio	1.63%	6.62%	-	9.60%	-	-	6.23%
Variable Expense Ratio	46.76%	32.85%	-	8.30%	-	-	31.85%
<i>Combined Ratio</i> (Loss + Expenses)	62.76%	45.52%	-	26.15%	-	-	45.70%
Average Written Premium per Policy/Certificate	\$141.23	\$35.08	-	\$34.61	-	-	\$41.84
Average Incurred Loss per Policy/Certificate	\$15.27	\$2.19	-	\$7.56	-	-	\$3.36
Average Fixed Expense per Policy/Certificate	\$1.74	\$2.39	-	\$8.79	-	-	\$2.75
Average Variable Expense per Policy/Certificate	\$49.74	\$11.87	-	\$7.61	-	-	\$14.03
3-Year Exposures	12,763,405	212,269,552	-	8,505,117	-	-	233,538,074

Please refer to Appendix I for detailed descriptions of each Class and Category.

The data for Class E (Product Category 10) and Product Categories 4 & 5 were removed after it was determined that these Class/Products were either outside of the Department's jurisdiction under the current statutes or inappropriately classified. No data were reported for either Class C or Class F.

Table 7-B

***Summary of 3-Year (1998-2000) Credit Property Experience
for each Product Category***

Product Category:	Cat. 1	Cat. 2	Cat. 3	4	5	10	Total
Loss Ratio	3.59%	14.46%	9.99%	-	-	-	7.62%
Fixed Expense Ratio	6.23%	8.88%	5.04%	-	-	-	6.23%
Variable Expense Ratio	30.12%	33.96%	33.24%	-	-	-	31.85%
<i>Combined Ratio</i> (Loss + Expenses)	39.94%	57.29%	48.27%	-	-	-	45.70%
Average Written Premium per Policy/Certificate	\$26.21	\$193.03	\$90.16	-	-	-	\$41.84
Average Incurred Loss per Policy/Certificate	\$0.94	\$29.07	\$10.26	-	-	-	\$3.36
Average Fixed Expense per Policy/Certificate	\$1.63	\$17.85	\$5.18	-	-	-	\$2.75
Average Variable Expense per Policy/Certificate	\$7.90	\$68.27	\$34.17	-	-	-	\$14.03
3-Year Exposures at Current-Rate-Level	205,904,457	4,900,204	22,733,413				233,538,074

Please refer to Appendix I for detailed descriptions of each Class and Category.

The data for Class E (Product Category 10) and Product Categories 4 & 5 were removed after it was determined that these Class/Products were either outside of the Department's jurisdiction under the current statutes or inappropriately classified. No data were reported for either Class C or Class F.

Table 8-A

***Summary of 3-Year (1998-2000) Credit Unemployment Experience
for each Class of Business***

Class of Business:	Class A	Class B	Class C	Class D	E	F	Total
Loss Ratio	12.54%	7.18%	24.82%	9.47%	-	-	7.52%
Fixed Expense Ratio	8.44%	14.33%	8.24%	6.87%	-	-	13.76%
Variable Expense Ratio	60.53%	40.00%	40.72%	(1.68%)	-	-	38.87%
<i>Combined Ratio</i> (Loss + Expenses)	81.51%	61.51%	73.78%	14.66%	-	-	60.15%
Average Written Premium per Policy/Certificate	\$182.37	\$40.42	\$60.97	\$76.44	-	-	\$43.34
Average Incurred Loss per Policy/Certificate	\$13.28	\$2.91	\$16.09	\$8.12	-	-	\$3.20
Average Fixed Expense per Policy/Certificate	\$8.94	\$5.82	\$5.34	\$5.89	-	-	\$5.86
Average Variable Expense per Policy/Certificate	\$64.11	\$16.24	\$26.39	(\$1.44)	-	-	\$16.57
3-Year Exposures at Current-Rate-Level	3,495,791	978,659,978	1,668,191	11,072,915	-	-	994,896,875

Please refer to Appendix I for detailed descriptions of each Class and Category.

The data for Class E and Product Categories 11 & 12 were removed after it was determined that these Class/Products were outside of the Department's jurisdiction under the current statutes. No data were reported for Class F.

Table 8-B

***Summary of 3-Year (1998-2000) Credit Unemployment Experience
for each Product Category***

Product Category:	Cat. 6	Cat. 7	Cat. 8	Cat. 9	Cat. 10	11	12	Cat. 13	Total
Loss Ratio	7.15%	9.34%	15.10%	5.57%	6.11%	-	-	(0.40%)	7.52%
Fixed Expense Ratio	14.93%	9.33%	7.52%	9.39%	10.06%	-	-	8.94%	13.76%
Variable Expense Ratio	39.81%	45.42%	27.68%	43.62%	22.84%	-	-	45.86%	38.87%
<i>CombinedRatio</i> (Loss+Expenses)	61.88%	64.09%	50.30%	58.58%	39.02%	-	-	54.40%	60.15%
Avg Wrtn Prem Per Pcly/Certifct	\$37.26	\$29.51	\$139.43	\$128.28	\$149.96	-	-	\$64.14	\$43.34
Avg Incurrd Loss Per Pcly/Certifct	\$2.66	\$2.76	\$15.72	\$7.14	\$13.76	-	-	(\$0.25)	\$3.20
Avg Fixed Exp per Pcly/Certifct	\$5.56	\$2.75	\$7.83	\$12.05	\$22.67	-	-	\$5.73	\$5.86
Avg VariablExp per Pcly/Certifct	\$14.83	\$13.40	\$28.83	\$55.96	\$51.45	-	-	\$29.42	\$16.57
3-Year Exposures at Current-Rt-Lvl	942,643,370	4,440,220	6,506,126	30,583,476	2,510,053	-	-	8,213,630	994,896,875

Please refer to Appendix I for detailed descriptions of each Class and Category.

Note: Categories 10 & 13 were added by the companies.

The data for Class E and Product Categories 11 & 12 were removed after it was determined that these Class/Products were outside of the Department's jurisdiction under the current statutes. No data were reported for Class F.

For the detailed information for Credit Property Insurance, please refer to Appendix II. See Combination 22 for “Credit Property: All Classes of Business, Payment Methods, and Product Types.”

For the detailed information for Credit Unemployment Insurance, please refer to Appendix III. Please see Combination 61 for “Credit Unemployment: All Classes of Business, Payment Methods, and Product Types.”

Estimated Impact Based on Presumptive 60% Loss Ratio Standard

In order to estimate how much the rates for each class of business or product category would be changed if the presumptive 60% loss ratio standard is applied, we analyzed the actual aggregated loss ratios shown in Tables 7-A and 7-B (for Credit Property) and Tables 8-A and 8-B (for Credit Unemployment).

The Indicated Rate Change by product category or by class of business for Credit Property is shown in Table 9. Overall, our results indicate that the rate level for Credit Property insurance can be reduced by 87.30%. This would result in the consumer saving \$34 million per year in overcharged premiums, if the presumptive 60% loss ratio standard is imposed.

Likewise, the Indicated Rate Change by product category or by class of business for Credit Unemployment is shown in Tables 10-A and 10-B. Overall, the results indicate that the rates for Credit Unemployment insurance can be reduced by 87.47%. This would mean a saving of \$116.5 million per year, if the presumptive 60% loss ratio standard is imposed.

TABLE 9**CALIFORNIA CREDIT PROPERTY INSURANCE: 1998 – 2000****INDICATED RATE CHANGE BY PRODUCT CATEGORY**
Based On Presumptive 60% Loss Ratio Standards

Product Category	Current Rate Level Range		3-Year Total Earned Premium	3-Year Weighted Loss Ratio	Indicated Rate Change	Overcharge
	Minimum	Maximum				
1	\$ 0.14	\$ 0.46	\$ 56,575,649	3.59%	(94.01%)	\$ 53,188,442
2	\$ 3.00	\$ 3.90	\$ 18,923,129	14.46%	(75.90%)	\$ 14,362,939
3	\$ 1.00	\$ 4.00	\$ 41,507,444	9.99%	(83.36%)	\$ 34,598,832
Total			\$ 117,006,222	7.62%	(87.30%)	\$102,150,214
<i>Average Annual Overcharge:</i>						\$ 34,050,071

INDICATED RATE CHANGE BY CLASS OF BUSINESS
Based On Presumptive 60% Loss Ratio Standards

Class of Business	Current Rate Level Range		3-Year Total Earned Premium	3-Year Weighted Loss Ratio	Indicated Rate Change	Overcharge
	Minimum	Maximum				
A	\$ 1.00	\$ 1.58	\$ 18,078,581	14.36%	(76.07%)	\$ 13,752,129
B	\$ 0.20	\$ 4.00	\$ 83,921,240	6.05%	(89.91%)	\$ 75,455,497
D	\$ 0.14	\$ 3.90	\$ 15,006,402	8.25%	(86.25%)	\$ 12,942,589
Total			\$ 117,006,222	7.62%	(87.30%)	\$102,150,214
<i>Average Annual Overcharge:</i>						\$ 34,050,071

Note: The data for Class E (Product Category 10) and Product Categories 4 & 5 were removed after it was determined that these Class/Products were either outside of the Department's jurisdiction under the current statutes or inappropriately classified. No data were reported for either Class C or Class F.

TABLE 10-A**CALIFORNIA CREDIT UNEMPLOYMENT INSURANCE: 1998 – 2000****INDICATED RATE CHANGE BY PRODUCT CATEGORY**
Based On Presumptive 60% Loss Ratio Standards

Product Category		Current Rate Level Range		3-Year Total Earned Premium	3-Year Weighted Loss Ratio	Indicated Rate Change	Overcharge
		Minimum	Maximum				
6	S	\$0.22	\$3.50	\$324,275,827	7.17%	(88.05%)	\$285,536,202
	J	\$0.22	\$0.76	\$335,518	(11.27%)	(118.79%)	\$398,563
7	S	\$0.23	\$0.23	\$1,021,251	9.34%	(84.44%)	\$862,294
	J						
8	S	\$2.00	\$5.50	\$29,356,205	15.05%	(74.91%)	\$21,991,423
	J	\$8.29	\$8.29	\$241,546	20.68%	(65.54%)	\$158,303
9	S	\$1.00	\$1.00	\$30,583,476	5.57%	(90.72%)	\$27,746,333
	J						
10	S	\$3.60	\$5.10	\$9,707,433	6.11%	(89.82%)	\$8,718,795
	J						
13	S	\$0.50	\$0.50	\$4,106,815	(0.40%)	(100.66%)	\$4,133,973
	J						
Total	S	\$0.22	\$5.50	\$399,051,007	7.53%	(87.45%)	\$348,989,020
	J	\$0.22	\$8.29	\$577,064	2.10%	(96.50%)	\$556,866
Grand Total		\$0.22	\$8.29	\$399,628,071	7.52%	(87.47%)	\$349,545,886
<i>Average Annual Overcharge</i>							\$ 116,515,295

Note: The data for Product Categories 11 & 12 were removed after it was determined that these Products were outside of the Department's jurisdiction under the current statutes.

TABLE 10-B**CALIFORNIA CREDIT UNEMPLOYMENT INSURANCE: 1998 – 2000****INDICATED RATE CHANGE BY CLASS OF BUSINESS**
Based On Presumptive 60% Loss Ratio Standards

Class of Business		Current Rate Level Range		3-Year Total Earned Premium	3-Year Weighted Loss Ratio	Indicated Rate Change	Overcharge
		Minimum	Maximum				
A	S	\$0.30	\$5.50	\$14,562,162	12.54%	(79.10%)	\$11,518,590
	J						
B	S	\$0.23	\$5.10	\$366,023,607	7.18%	(88.04%)	\$322,236,439
	J						
C	S	\$0.32	\$4.00	\$963,403	24.82%	(58.63%)	\$564,850
	J						
D	S	\$0.22	\$5.50	\$17,501,835	9.71%	(83.81%)	\$14,669,143
	J	\$0.22	\$8.29	\$577,064	2.10%	(96.50%)	\$556,866
Total	S	\$0.22	\$5.50	\$399,051,007	7.53%	(87.45%)	\$348,989,022
Total	J	\$0.22	\$8.29	\$577,064	2.10%	(96.50%)	\$556,866
Total		\$0.22	\$8.29	\$399,628,071	7.52%	(87.47%)	\$349,545,888
<i>Average Annual Overcharge</i>							\$116,515,296

Note: The data for Class E were removed after it was determined that this Class was outside of the Department's jurisdiction under the current statutes. There was no data reported for Class F.

Conclusion

In view of the submitted data, it appears that Credit Property Insurance and Credit Unemployment Insurance have been very profitable in the past three years.

Loss Ratio Result

As expected, the loss ratios vary by company, by class of business, by product type, and by type of premium payment. For Credit Unemployment, the loss ratios also vary by single or joint coverage. For Credit Property Insurance, with one exception, the majority of the loss ratios are very low, ranging from -1.08% to 14.36%. For Credit Unemployment Insurance, with two exceptions, the loss ratios are also low, ranging from -13.50% to 20.68%. There are some anomalies of negative or high loss ratios that were probably caused by volatility in loss reserving, by the lack of credible data in the cell, or by a combination of both.

Commission and Brokerage Fees

The Credit Property and Credit Unemployment insurance industry have paid higher Commission and Brokerage rates than the traditional property and casualty lines of business. From 1998 to 2000, Credit Property insurance carriers have Commission and Brokerage Fees representing 29.66% of the rates, and Credit Unemployment insurance carriers, 36.43% of the rates.

Expense Data

One of the comments from the Hearing was that the Department of Insurance did not consider the companies' actual loss and expense data. Subsequently, this data call was conducted to collect actual company experience. While the loss data supplied in the data call was program or product specific data, the expenses were not. Most of the companies explained that their expenses were "allocated" based on premium. In view of this "estimated" expense, the Department cannot promulgate a rate based on "actual" company expenses for each product category.

Rate Reduction is Warranted

Based on the data provided, the Department believes that the use of the 60% presumptive loss ratio is justified. If the current rate levels charged by the industry are reduced to a level based on the presumptive 60% loss ratio standard, consumers would save \$34 million in premium for

Credit Property insurance (see Table 9) and \$116.5 million for Credit Unemployment (see Tables 10-A & 10-B), representing a total saving of \$150.5 million per year.

Prima Facie Rates

The following table shows the revised prima facie rates developed by the Credit Property and Credit Unemployment Insurance Working Group, based upon the loss data provided in the companies' reports and the Department's targeted 60% presumptive loss ratio.

PRIMA FACIE RATES

<i>Product Category (Benchmark)</i>	<i>Current Average Rates</i>	<i>On-Current-Rate-Level Loss Ratio</i>	<i>Prior "Proposed" Prima Facie Rates</i>	<i>"New" Prima Facie Rates per \$100.00 of the..</i>	
<i>Credit Property Insurance</i>					
1	\$0.27	3.59%	\$0.070	\$0.017	Monthly Outstanding Balance
2	\$3.86	14.46%	\$0.980	\$0.930	Unpaid Balance Due at the time coverage attaches
3	\$1.83	9.99%	\$0.750	\$0.300	Unpaid Balance Due at the time coverage attaches
<i>Credit Unemployment Insurance ^{*1}</i>					
6	\$0.34	7.15%	\$0.050	\$0.048	Monthly Outstanding Balance
7 ^{*2}	\$0.23	9.34%	\$0.040	\$0.013	Monthly Outstanding Balance
8 ^{*3}	\$4.55	15.10%	\$0.500	\$1.080	Unpaid Balance Due at the time coverage attaches
9	\$1.00	5.57%	\$0.170	\$0.113	Monthly Outstanding Balance
10 ^{*3}	\$3.87	6.11%	new benchmark	\$1.320	Unpaid Balance Due at the time coverage attaches
13 ^{*2}	\$0.50	(0.40%)	new benchmark	\$0.013	Monthly Outstanding Balance
<i>Combined:</i>					
7 & 13 ^{*2}	\$0.41	1.54%	---	\$0.013	Monthly Outstanding Balance
8 & 10 ^{*3}	\$4.36	12.88%	---	\$1.137	Unpaid Balance Due at the time coverage attaches

Notes:

- *1: The “new” prima facie rates for Credit Unemployment were adjusted to take into account the change in unemployment rates using “prospective unemployment rate / historical unemployment rate.” A factor of (6.5% / 5.37%) was applied. Alternative adjustments may be considered in the future.

- *2: Experience for Categories 7 and 13 were combined – similar products but with slightly different benefit periods (6 months and 9 months, respectively). In the revised regulations, only Category 7 is shown.

- *3: Experience for Categories 8 and 10 were combined to determine an average indicated rate of \$0.94. This rate was then adjusted by the unemployment rate change factor to derive a prima facie rate of \$1.137. Weighted by the each categories’ exposures, a differential was then applied to develop the new rates. These two categories are for similar products but with different benefit payment periods based on the length of the loan. The rate differential is about 22% based on the rate differential used by Yosemite Insurance Company for its products in Categories 8 and 10. In the revised regulations, both are represented as Category 8.

Category 8: 30-Day Retroactive Credit Unemployment Insurance on an Installment Loan Plan of Indebtedness, paying Monthly Payment on Installment Loan Payments with a loan term of 25 months or less.

Category 10: 30-Day Retroactive Credit Unemployment Insurance on an Installment Loan Plan of Indebtedness, paying Monthly Payment on Installment Loan with a loan term of “more than” 25 months.

Please refer to Appendix IV to view the Combinations and data that were used to derive the “new” prima facie rates.

Introduction

[California Insurance Code \(CIC\) Section 779.36](#) requires that the Insurance Commissioner adopt regulations that become effective no later than January 1, 2001, specifying prima facie rates based upon presumptive loss ratios, with a “target” loss ratio of 60%, or any other loss ratio as may be dictated by applying factors which are listed in the statute. Prima facie rates must be established for each class of credit disability, credit unemployment, credit property, and credit life insurance¹. The prima facie rates shall be based upon loss experience filed with the commissioner, aggregated by class. [CIC Section 779.36](#) provides that “in order to provide insurers an opportunity to earn a fair and reasonable rate of return,” the commissioner must consider the following factors in the ratemaking process: “acquisition costs, including commissions and other forms of compensation, expenses, profits, loss ratios, reserves, and other reasonable actuarial considerations.”

In an effort to meet the January 1, 2001 implementation date set by the Legislature, the Department drafted proposed regulations ([RH-386](#)) which established prima facie benchmark rates for programs modeled on the largest premium volume credit property and credit unemployment insurance programs in California. Each prima facie rate used the statutory “target” loss ratio of 60%. The proposed regulations allowed companies to request rates different from the benchmark rates provided the companies had the data to support a different rate. The proposed regulations required rate reductions of approximately 75%.

On January 10, 2001, the Department of Insurance conducted a public hearing on the proposed regulations. Industry representatives at the hearing opposed the regulations, stating that the Department had not considered all of the factors which [Section 779.36](#) requires it to consider, such as acquisition costs (including commissions and other forms of compensation), expenses, profits, loss ratios, reserves, and other reasonable actuarial considerations. Representatives said that if the Department required the industry to respond to a data call for the ratemaking data referenced in [Section 779.36](#), that this data would require the Department to propose prima facie rates which would be much *higher* than the benchmark rates that the Department

¹ The Department’s proposed regulations for credit life and credit disability insurance were promulgated separately from its proposed regulations for credit property and credit unemployment insurance. This report concerns the Department’s proposed regulations for credit property and credit unemployment insurance.

was proposing to adopt. In contrast, Consumer's Union objected to the regulations because it contended that the proposed prima facie benchmark rates were not low enough. After reviewing the public comments, the Department decided that the best way to resolve the matter was to do a comprehensive industry-wide data call for the data referenced in [Section 779.36](#), even though this would delay adoption of regulations.

Credit Property and Unemployment Insurance Data Call

In July 2001, the Rate Specialist Bureau (RSB) sent out a special data call on credit property and credit unemployment insurance. Accordingly, pursuant to [CIC Section 779.36](#), the RSB conducted a data call to obtain premium, loss, reserves, and expense data for Credit Property Insurance and Credit Unemployment Insurance in California. Notices and report forms were sent out during the week of July 23, 2001, to all California licensed property and casualty insurers that are writing, or that had written, either Credit Property or Credit Unemployment Insurance in California during 1998, 1999, or 2000. The due date for these reports was October 1, 2001. The report forms and instructions were also posted to the Department's internet website (<http://www.insurance.ca.gov/docs/FS-RateForms.htm>) for the insurers to download. A copy of the "2000 Credit Property and Credit Unemployment Insurance Data Call" form and the instructions are included in Appendix I.

Separate report formats were developed for Credit Property Insurance and for Credit Unemployment Insurance for each of the 3 years. Insurers were asked to submit data by: creditor name and/or product/program name; class of business; type of premium payment; and general product category number. The companies were also asked to provide: the current rate per \$100.00 of loan balance; the policy or certificates count; premium; losses; reserves; and expenses.

Class Of Business:

For the purpose of this report, "Class of Business" (Class A through F) was defined by credit property or credit unemployment insurance coverage from the type of lender as specified in the Financial Code or the type of loan (i.e. from banks, credit unions, finance companies, etc.) falling within one of the following groups:

Class A: Industrial Loan Companies - credit insurance subject to Financial Code §§18290-18292;
CA Finance Lenders - credit insurance subject to FC §22314&22315 (“Regulated loans”).

Class B: All business not otherwise classified.

Class C: Credit Unions.

Class D: Finance Companies – installment sales finance;
Industrial Loan Companies, California Finance Lenders – loans other than Class A or E.

Class E: Banks and Savings & Loan Associations -- home improvement loans, other loans secured
by real estate, and mobile home loans;
Mobile Home Dealers;
Home Improvement Contractors and Dealers (including swimming pool dealers);
Industrial Loan Companies, California Finance Lenders – loans secured by real estate;
Land Development Companies – loans secured by real estate;
Mortgage Loan Companies specializing in second trust deeds.

Class F: Banks and Production Credit Associations – agricultural and horticultural loans.

Type of Premium Payment:

Type of Premium Payment was defined as either “single payment” (SP) or “monthly outstanding balance” (MOB).

General Product Category Number:

From previous reviews and the departmental hearing, the Department identified 9 General Product Type Categories, 5 under Credit Property Insurance and 4 under Credit Unemployment Insurance. Under Credit Property, each insurer was to identify each of their products/programs under General Product Category 1, 2, 3, 4, or 5. For Credit Unemployment, each insurer was to identify their product/program as either General Product Category 6, 7, 8, or 9.

The companies were asked to supply a detailed description of each product or program and the coverage provided for the Department’s review. In circumstances in which an insurer’s product/program was not defined by the nine general product categories, the insurers were asked to submit an experience report for each product/program and include a detailed description of the type of product and coverage provided. Under Credit Unemployment, insurers were asked to also include data on “family leave coverage” products. In spite of our request for “detailed” description of the type of product and coverage, some insurers only provided brief descriptions, just enough to make a distinction from the identified general product types.

General Product Categories for Credit Property Insurance:

- Category 1: Dual Interest Credit Property Insurance on an Open End Plan of Indebtedness
- Category 2: Dual Interest Credit Property Insurance on a Closed End Plan of Indebtedness
- Category 3: Dual Interest Credit Property Insurance on a Closed End Loan Secured by Personal Property
- Category 4: Single Interest Credit Property Insurance on a Closed End Loan Secured by Personal Property
- Category 5: Single Interest Credit Property Insurance on a Closed End Loan Secured by Automobile

General Product Categories for Credit Unemployment Insurance:

- Category 6: 30-Day Retroactive Credit Unemployment Insurance on an Open End Plan of Indebtedness, Paying Minimum Monthly Payment
- Category 7: 30-Day Non-Retroactive Credit Unemployment Insurance on an Open End Plan of Indebtedness, Paying Minimum Monthly Payment for 9 Months
- Category 8: 30-Day Retroactive Credit Unemployment Insurance on an Installment Loan Plan of Indebtedness, Paying Monthly Payment on Installment Loan Up to 6 Monthly Payments
- Category 9: 30-Day Non-Retroactive Credit Unemployment Insurance on an Open End Plan of Indebtedness, Paying Outstanding Balance Up to Policy Limit

In addition to the “9” General Product Categories identified by the Department, 4 insurers provided data for the following products/coverages:

Category 10: [for Credit Property]

Single Interest Credit Property Insurance on an Open End Plan of Indebtedness

Category 10: [for Credit Unemployment Insurance]

30-Day Retroactive Credit Unemployment Insurance on an Installment Loan Plan of Indebtedness, Paying Monthly Payment on Installment Loan up to 12 Monthly Benefits

Category 11: [for Credit Unemployment Insurance]

30-Day Non-Retroactive Credit Leave of Absence Insurance on an Open End Plan of Indebtedness, Paying Outstanding Balance up to Policy Limit

Category 12: [for Credit Unemployment Insurance]

30-Day Retroactive Credit Leave of Absence Insurance on an Open End Plan of Indebtedness, Paying Minimum Monthly Payment for up to 3 to 12 Monthly Benefits

Category 13: [for Credit Unemployment Insurance]

30-Day Non-Retroactive Credit Unemployment Insurance on an Open End Plan of Indebtedness, Paying Minimum Monthly Payment for up to 6 Months

For complete definitions of each Class of Business or General Product Category, see Appendix I.

As a way to verify the data submitted in these reports to data reported in the Annual Statement's *Credit Insurance Experience Exhibit (CIEE)* and the *Statutory Page Data* (shown on Page 15), the insurers were asked to reconcile their Total Gross Written Premium and Incurred Losses data with the Annual Statement data. Also, due to the different types of programs and company reporting methods, insurers were asked to identify which line(s) of business that their Credit Property and Credit Unemployment premium and loss experience are reported on in the State Page of the Annual Statement (i.e. reported under Inland Marine, Credit Accident & Health, Credit, Other Aggregate Write-Ins, etc.). The Department also asked insurers whether products/coverages were bundled together to sell as a package, and if so, how the expenses were allocated.

CREDIT PROPERTY INSURANCE

Data Analysis:

Fourteen (14) insurers initially submitted Credit Property Insurance data. Two reports were received later; however, one report was too incomplete to be useful and the other turned out to be for “forced-placed” business which does not fall under the credit property or credit unemployment insurance regulations.

The data from the 14 reports were aggregated, and the various components were combined in the following summaries according to the reporting format:

Section I: Summary of Reconciliation of Reported Data

In this section, companies were asked to reconcile their data with that reported in the insurer’s Annual Statement’s Credit Insurance Experience Exhibit (CIEE) and the Statutory Page Data.

Section II: Summary of Interrogatory

This section summarizes the interrogatory section of the report.

Section III: Summary and Analysis of Data

This section summarizes the experience results based on the various combinations of product category and class of business.

Data Call Response:

Using the submitted information, the data were aggregated by class and analyzed using various groupings and classifications, which produced a variety of combinations. The data have been aggregated based on: 1) Class of Business; 2) Type of Premium Payment; and 3) General Product Category. This resulted in a total of 25 Combinations for Credit Property. (See Appendix II.) Each exhibit shows the policy or certificate count, claims count, premium, loss, and expenses data provided for 1998 to 2000 and an overall 3-Year Total.

Fourteen (14) companies initially submitted data for Credit Property Insurance. Under Credit Property, data were received for Classes A, B, D & E and Product Categories 1, 2, 3, 4 & 5. No data were received for Class of Business “C” or for Class “F.” One insurer also provided data for one additional Credit Property product type (Category 10), which they classified as a Class E product.

After further review by the CP/CU Insurance Working Group, it was determined that Class E did not fall under the Credit Property/Credit Unemployment regulations and was outside of the Department’s jurisdiction under the current statutes. It was decided that all Class E data should be removed from the calculations. Consequently, the Product Category 10 designation for Credit Property was also removed.

It was also discovered that the majority of the data originally reported under Product Category 4 had been misclassified by the insurer and should be reclassified as Class 1. The remaining data was negligible, so it was decided that Product Category 4 should be removed. Additionally, further review of the program reported under Product Category 5 revealed that it did not fall within the definition of credit property insurance. Two insurers, Bancinsure and State National, reported Product Category 5 data only. After the removal of Category 5, the number of insurers submitting valid Credit Property data dropped to “12.”

The data for these Class/Products were removed from the calculations, leaving “18” Combinations from “12” remaining insurers. To mitigate the confusion over renumbering, the original Combination Numbers were retained.

Companies Reporting Credit Property Data

- 1) Bancinsure, Inc. *
- 2) Allstate Insurance Company
- 3) American Bankers Insurance Company of Florida
- 4) American Reliable Insurance Company
- 5) American Security Insurance Company
- 6) Voyager Property & Casualty Insurance Company
- 7) Triton Insurance Company
- 8) State National Insurance Company, Inc.*
- 9) Colonial Penn Franklin Insurance Company
- 10) Westport Insurance Corporation
- 11) Wesco Insurance Company
- 12) Lyndon Property Insurance Company
- 13) American Centennial Insurance Company
- 14) Balboa Insurance Company

* *These 2 insurers, Bancinsure and State National, reported Product Category 5 data only. After the removal of Category 5, the number of insurers submitting valid data dropped to "12."*

Section I: Summary of Reconciliation of Reported Data

In order to verify the data submitted, the companies were asked to reconcile their data with that reported in the insurer's Annual Statement's *Credit Insurance Experience Exhibit (CIEE)* and the *Statutory Page Data* (shown on Page 15). Insurers were requested to reconcile their Total Gross Written Premium and Incurred Losses with the data reported in the CIEE, and to identify which line(s) of business that their Credit Property premium and loss experience were reported on in the State Page of the Annual Statement (i.e. reported under Inland Marine, Credit Accident & Health, Credit, Other Aggregate Write-Ins, etc.).

For Credit Property Insurance, of the initial 14 Companies that submitted reports, 2 insurers (Bancinsure and State National) did not complete the reconciliation report. After Product Category 5 was removed, these two insurers dropped from the list of companies submitting

valid Credit Property data. The following exhibits summarize the information received from the 12 companies reporting.

1. Reconciliation of Reported Data with Annual Statement CIEE-7 Data				
		1998	1999	2000
1.1.	Total Gross Written Premiums (GWP) reported in this report.	\$61,150,237	\$45,919,582	\$31,456,779
	Total Gross Written Premium - All Classes & Categories (see Combination 22)	\$82,270,863	\$58,868,551	\$38,941,728
Note	<i>The main difference in the GWP amounts shown is due to American Bankers Ins. Co. of FL reporting Net WP instead of Gross WP on Question 1.1. Additionally, data for Class E and Products 4 & 5 were removed; thereby, reducing the premium and loss amount.</i>			
1.2.	Total Gross Written Premiums in CIEE-7, Part 4, Line 1-A, Column 5.	\$270,227,953	\$241,036,230	\$223,810,944
		1998	1999	2000
2.1.	Total Incurred Losses reported in this report.	\$3,170,365	\$6,527,298	\$2,080,333
2.2.	Total Incurred Claims in CIEE-7, Part 4, Line 2-F, Column 5.	\$25,049,001	\$23,940,295	\$20,388,033

2. Reconciliation of Reported Data with Annual Statement Data, Page 15				
<i>The 12 companies indicated that they report their Company's Credit Property Insurance under the following lines of business in the Annual Statement, Page 15, Exhibit of Premiums and Losses (Statutory Page 14 Data).</i>				
		Direct Premiums Written		
		1998	1999	2000
9.0	Inland Marine	\$43,234,378	\$34,051,543	\$22,139,725
10.0	Financial Guaranty	(\$1,705,304)	(\$199,646)	(\$12,072)
14.0	Credit Accident&Health (Group & Indvdl)	\$0	\$681,628	\$961,364
21.1	Private Passenger Auto Physical Damage	\$1,976,024	(\$236,289)	(\$655)
28.0	Credit	\$751,172	\$47,372	\$158,028
31.0	Aggregate Write-Ins For Other Lines	\$0	\$0	\$0
	Total	\$44,256,269	\$34,344,607	\$23,246,390

Some reasons given for the difference in the amounts reported:

- 1) The difference between the amounts is Column 5 of the CIEE which is force-placed property insurance on real property as well as some premium in column 1 on the CIEE that is insurance on real property. Only insurance on personal property was included in the experience report per the instructions.
- 2) Property not reported on CIEE.
- 3) Difference in all years' gross written premium is due to the inclusion of force-placed non-credit insurance in the CIEE but excluded in this report.
- 4) Forced-placed business on Property and Auto and Dual Interest on Auto are excluded.
- 5) Difference in all years' gross written premium is due to the exclusion in this report of several non-credit insurance programs that were included in the CIEE.
- 6) Company's property product was in runoff during the 3 years in question. Since there was no business written during these 3 years, no experience is being submitted. Note that the \$60.00 written in 1999 was a correction to experience written in earlier years. There was actually no gross written premium in California during the experience period listed.

Section II: Summary of Interrogatory

The data call asked respondents: "Does your company bundle products/coverages together?" It also asked, "If Yes, please explain how your company allocates expenses to these products/categories."

- Of the 12 companies that submitted data for Credit Property Insurance:
 - 5 companies responded "Yes"; and
 - 7 companies responded "No."
- The summary of the responses received follows on the next page.

2000 CALIFORNIA CREDIT PROPERTY INSURANCE

COMPANY NAME		Y E S	N O	COMMENTS
1	Allstate Insurance Company		X	
2	American Bankers Ins. Co. of FL	X		Expenses are allocated based on premium.
3	American Centennial Insurance Company	X		Departments complete a form indicating a percentage for each product which add to 100%. The percentages are measures of the relative work/time expended. Actual expenses for first 8 months of current year plus remaining 4 months are reviewed. New budget based on trend of expenses and projected budget for following year.
4	American Reliable Insurance Company	X		Expenses are allocated based on premium.
5	American Security Insurance Company		X	
6	Balboa Insurance Company		X	
7	Colonial Penn Franklin Insurance Company	X		Expenses are allocated to these products as a percentage of premium.
8	Lyndon Property Insurance Company		X	
9	Triton Insurance Company		X	
10	Voyager Property & Casualty Ins. Co.		X	
11	WESCO Insurance Company	X		An expense allocation blank is distributed as part of the annual budget process each year. Each department is instructed to complete the part of the form by indicating a percentage for all products listed. The total percentages need to add to 100%. These percentages are to be measures of the relative work effort/time expended in each area. Actual expenses for the first 8 months of the current year plus the remaining 4 months are reviewed. The new budget is then based on the trend of these expenses and the projected budget for the following year. Allocations by product are based on this budget.
12	Westport Insurance Corp.		X	

Section III: Summary and Analysis of Credit Property Insurance Data

The following is a summary of the combinations of “California Credit Property Insurance Experience Exhibits” as shown in Appendix II. Each exhibit summarizes the data compiled based on the combinations below. Please note that data for Class E has been removed from the calculations after it was determined that this Class was outside of the Department’s jurisdiction under the current statutes. Product Categories 4 & 5 were also removed after it was determined that there were no current data reported under Category 4, and Category 5 data consisted of forced-placed insurance for auto. The Combination Numbers, however, were kept the same to keep the sequence in order.

Summary of the Combinations for Credit Property Insurance

Combination #	Co. Count:	Class of Business	Type of Premium Payment	Product Category Number	Current Rate Per \$100	
	# of Cos. in Combination				Minimum	Maximum
1	2	A	SP	3	\$1.00	\$1.58
2	7	B	MOB	1	\$0.20	\$0.46
3*	0	B	MOB	4	n/a	n/a
4	3	B	SP	2	\$3.00	\$3.90
5	3	B	SP	3	\$1.50	\$4.00
6*	0	B	SP	5	n/a	n/a
7	2	D	MOB	1	\$0.14	\$0.29
8	3	D	SP	2	\$3.00	\$3.90
9	4	D	SP	3	\$1.50	\$3.90
10*	0	D	SP	4	n/a	n/a
11*	0	E	MOB	10	n/a	n/a
12*	0	E	SP	3	n/a	n/a
13	8	B	All	All	\$0.20	\$4.00
14	7	D	All	All	\$0.14	\$3.90
15*	2	E	All	All	n/a	n/a
16	8	All	MOB	All	\$0.14	\$0.46
17	9	All	SP	All	\$1.00	\$4.00
18	8	All	All	1	\$0.14	\$0.46
19	4	All	All	2	\$3.00	\$3.90
20	7	All	All	3	\$1.00	\$4.00
21*	0	All	All	4	n/a	n/a
22 – Total	12	All	All	All	\$0.14	\$4.00
23	4	B	SP	All	\$1.50	\$4.00
24	7	B	MOB	All	\$0.20	\$0.46
25	6	D	SP	All	\$1.50	\$3.90

For Credit Property Insurance, 12 companies reported data. The 1998 Loss Ratio for all premium payment methods, classes of business, and product types was 6.59%, with a Combined Loss and Expenses Ratio of 47.81%. The 1999 Loss Ratio was 10.04%, with a Combined Loss and Expenses Ratio of 52.00%. The 2000 Loss Ratio was 6.28%, with a Combined Loss and Expenses Ratio of 35.53%. The Overall 3-Year Loss Ratio for all classes and product types was 7.62%, with a Combined Loss and Expenses Ratio of 45.70%.

Summary of Results – Credit Property Insurance:

The following summaries are Credit Property data call statistical information by Class, by Premium Payment, and by Product Category level. They show the 3-year loss ratios, the fixed expense and variable expense ratios, the combined (loss and expenses) ratios, the 3-year average written premium per policy/certificate, the 3-year average incurred loss, and the 3-year average fixed expenses and variable expenses.

3-Year Loss Ratio

The 3-year weighted loss ratios are shown in the following table. As expected, the loss ratios vary by company, by class of business, by product type, and by type of premium payment. For Credit Property, with one exception, the majority of the loss ratios are very low, ranging from -1.08% (Class D, Category 1, MOB) to 14.36% (Class A, Category 3, SP). The exception is for a Class D¹ - Product Category 2 - SP, which has a loss ratio of 60.60%.

The negative or high loss ratio anomalies can be caused by volatility in loss reserving or by the lack of credible data in the cell, or by a combination of both. The negative loss ratio of -1.08% in Combination 7 was caused by changes in the insurers' estimates of their incurred but not reported reserves (IBNR) or their loss reserves. The incurred loss is defined as the current year's paid loss plus the change in reserves (i.e. the current year's reserve minus the prior year's reserve). When insurers over-reserve in the prior year, and then reduce the reserve in the current year, this causes the change in reserves (the current year's reserve – the prior year's reserve) to be negative. If the absolute value of the change in reserves is greater than the current year's paid loss, then the incurred loss will be negative, thus causing

¹ Two insurers wrote this type of product.

a negative loss ratio. The high loss ratio of 60.60% in Combination 8 was caused by lack of credible data in the cells for some years. Some combinations of products or classifications represent only one insurer writing the business, or the type of product may have had only one year of experience.

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CALIFORNIA CREDIT PROPERTY INSURANCE: 1998 – 2000

Total 3-Year Incurred Loss Ratio

<i>Class</i>	<i>A</i>		<i>B</i>		<i>D</i>		<i>ALL</i>		<i>TOTAL COMBINED</i>
<i>Category</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	
1				3.62%		(1.08%)		3.59%	3.59%
2			13.33%		60.60%		14.46%		14.46%
3	14.36%		6.35%		6.78%		9.99%		9.99%
Total	14.36%	--	11.02%	3.62%	8.43%	(1.08%)	11.39%	3.59%	7.62%
	14.36%		6.05%		8.25%		7.62%		

Please refer to Appendix I for detailed descriptions of each Class and Category.

The data for Class E (Product Category 10) and Product Categories 4 & 5 have been removed after the CP/CU Insurance Working Group determined that these Class/Products were either outside of the Department's jurisdiction under the current statutes or inappropriately classified. No data were reported for either Class C or Class F.

CALIFORNIA CREDIT PROPERTY INSURANCE: 1998 - 2000

Total 3-Year Fixed Expenses Ratio

<i>Class</i>	<i>A</i>		<i>B</i>		<i>D</i>		<i>ALL</i>		<i>TOTAL COMBINED</i>
<i>Category</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	
1				6.20%		12.10%		6.23%	6.23%
2			9.00%		4.04%		8.88%		8.88%
3	1.63%		4.46%		9.72%		5.04%		5.04%
Total	1.63%	--	7.49%	6.20%	9.55%	12.10%	6.24%	6.23%	6.23%
	1.63%		6.62%		9.60%		6.23%		

Total 3-Year Variable Expenses Ratio

<i>Class</i>	<i>A</i>		<i>B</i>		<i>D</i>		<i>ALL</i>		<i>TOTAL COMBINED</i>
<i>Category</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	
1				30.11%		32.41%		30.12%	30.12%
2			33.81%		40.10%		33.96%		33.96%
3	46.76%		47.75%		6.84%		33.24%		33.24%
Total	46.76%	--	38.43%	30.11%	7.85%	32.41%	33.47%	30.12%	31.85%
	46.76%		32.85%		8.30%		31.85%		

Please refer to Appendix I for detailed descriptions of each Class and Category.

The data for Class E (Product Category 10) and Product Categories 4 & 5 have been removed after the CP/CU Insurance Working Group determined that these Class/Products were either outside of the Department's jurisdiction under the current statutes or inappropriately classified. No data were reported for either Class C or Class F.

CALIFORNIA CREDIT PROPERTY INSURANCE: 1998 – 2000

Total 3-Year Combined Loss and Expenses Ratio

<i>Class</i>	<i>A</i>		<i>B</i>		<i>D</i>		<i>ALL</i>		<i>TOTAL COMBINED</i>
<i>Category</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	
1				39.92%		43.44%		39.94%	39.94%
2			56.14%		104.74%		57.29%		57.29%
3	62.76%		58.56%		23.34%		48.27%		48.27%
Total	62.76%	--	56.94%	39.92%	25.83%	43.44%	51.10%	39.94%	45.70%
	62.76%		45.52%		26.15%		45.70%		

Total 3-Year Average Written Premium Per Policy/Certificate

<i>Class</i>	<i>A</i>		<i>B</i>		<i>D</i>		<i>ALL</i>		<i>TOTAL COMBINED</i>
<i>Category</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	
1				\$26.28		\$16.61		\$26.21	\$26.21
2			\$200.22		\$93.11		\$193.03		\$193.03
3	\$141.23		\$81.86		\$34.08		\$90.16		\$90.16
Total	\$141.23	--	\$139.40	\$26.28	\$36.61	\$16.61	\$109.60	\$26.21	\$41.84
	\$141.23		\$35.08		\$34.61		\$41.84		

Please refer to Appendix I for detailed descriptions of each Class and Category.

The data for Class E (Product Category 10) and Product Categories 4 & 5 have been removed after the CP/CU Insurance Working Group determined that these Class/Products were either outside of the Department's jurisdiction under the current statutes or inappropriately classified. No data were reported for either Class C or Class F.

CALIFORNIA CREDIT PROPERTY INSURANCE: 1998 – 2000

Total 3-Year Average Incurred Loss Per Policy/Certificate

<i>Class</i>	<i>A</i>		<i>B</i>		<i>D</i>		<i>ALL</i>		<i>TOTAL COMBINED</i>
<i>Category</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	
1				\$0.95		(\$0.18)		\$0.94	\$0.94
2			\$28.05		\$43.16		\$29.07		\$29.07
3	\$15.27		\$6.26		\$6.86		\$10.26		\$10.26
Total	\$15.27		\$16.86	\$0.95	\$8.42	(\$0.18)	\$13.82	\$0.94	\$3.36
	\$15.27		\$2.19		\$7.56		\$3.36		

Total 3-Year Average Fixed Expenses Per Policy/Certificate

<i>Class</i>	<i>A</i>		<i>B</i>		<i>D</i>		<i>ALL</i>		<i>TOTAL</i>
<i>Category</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	
1				\$1.63		\$2.03		\$1.63	\$1.63
2			\$18.93		\$2.88		\$17.85		\$17.85
3	\$1.74		\$4.39		\$9.84		\$5.18		\$5.18
Total	\$1.74	--	\$11.46	\$1.63	\$9.54	\$2.03	\$7.57	\$1.63	\$2.75
	\$1.74		\$2.39		\$8.79		\$2.75		

Please refer to Appendix I for detailed descriptions of each Class and Category.

The data for Class E (Product Category 10) and Product Categories 4 & 5 have been removed after the CP/CU Insurance Working Group determined that these Class/Products were either outside of the Department's jurisdiction under the current statutes or inappropriately classified. No data were reported for either Class C or Class F.

CALIFORNIA CREDIT PROPERTY INSURANCE: 1998 - 2000

Total 3-Year Average Variable Expenses Per Policy/Certificate

<i>Class</i>	<i>A</i>		<i>B</i>		<i>D</i>		<i>ALL</i>		<i>TOTAL COMBINED</i>
<i>Category</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	
1				\$7.91		\$5.44		\$7.90	\$7.90
2			\$71.12		\$28.56		\$68.27		\$68.27
3	\$49.74		\$47.07		\$6.92		\$34.17		\$34.17
Total	\$49.74	--	\$58.77	\$7.91	\$7.85	\$5.44	\$40.61	\$7.90	\$14.03
	\$49.74		\$11.87		\$7.61		\$14.03		

*Total 3-Year Exposures***

<i>Class</i>	<i>A</i>		<i>B</i>		<i>D</i>		<i>ALL</i>		<i>TOTAL COMBINED</i>
<i>Category</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	
1				204,483,716		1,420,741		205,904,457	205,904,457
2			4,750,136		150,068		4,900,204		4,900,204
3	12,763,405		3,035,700		6,934,308		22,733,413		22,733,413
Total	12,763,405		7,785,836	204,483,716	7,084,376	1,420,741	27,633,617	205,904,457	233,538,074
	12,763,405		212,269,552		8,505,117		233,538,074		

Please refer to Appendix I for detailed descriptions of each Class and Category.

**** Exposures = (earned premium @current rate level) / (current rate per \$100)**

The data for Class E (Product Category 10) and Product Categories 4 & 5 have been removed after the CP/CU Insurance Working Group determined that these Class/Products were either outside of the Department's jurisdiction under the current statutes or inappropriately classified. No data were reported for either Class C or Class F.

CALIFORNIA CREDIT PROPERTY INSURANCE: 1998 – 2000

CROSS REFERENCE TABLE

The number in each cell represents a Combination Number in Appendix II. For each of the Combinations/cells in the Credit Property summaries (i.e. Loss Ratio, Fixed and Variable Expense Ratio, Combined Loss & Expense Ratio, etc.), you can locate the Combination from which the information came from by referring to the cells indicated below.

<i>Class</i>	<i>A</i>		<i>B</i>		<i>D</i>		<i>ALL</i>		<i>TOTAL COMBINED</i>
<i>Category</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	
1				2		7		18	18
2			4		8		19		19
3	1		5		9		20		20
Total	1	--	23	2	25	7	17	18	22
	1		13		14		22		

Please refer to Appendix I for detailed descriptions of each Class and Category.

NUMBER OF COMPANIES WRITING IN EACH CATEGORY

The following chart shows the number of insurers reporting Credit Property data under each category.

<i>Class</i>	<i>A</i>		<i>B</i>		<i>D</i>		<i>ALL</i>		<i>TOTAL COMBINED</i>
<i>Category</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	
1				7		2		8	8
2			3		3		4		4
3	2		3		4		7		7
Total*	2	--	4	7	6	2	9	8	12
	2		8		7		12		

Please refer to Appendix I for detailed descriptions of each Class and Category.

* The sum of the companies writing a particular class or category do not necessarily add up to the "Total" since the same company may be writing more than one category or type of coverage.

The data for Class E (Product Category 10) and Product Categories 4 & 5 have been removed after it was determined that these Class/Products were either outside of the Department's jurisdiction under the current statutes or inappropriately classified. No data were reported for either Class C or Class F.

Current Rate per \$100 of Loan Balance

The following table is a compilation of the current rates per \$100 of loan balance, showing the minimum and maximum rates for each classification for Credit Property Insurance. The rates charged by the insurers vary by company, by class of business (i.e. by lenders or type of loan), by product type, and by type of premium payment (i.e. single payment [SP] or monthly outstanding balance [MOB]).

In general, from the information provided, it appears that the rate for a MOB policy is less expensive than a SP policy. For Credit Property Insurance, the rates range from a minimum of \$0.14 per \$100 of exposure (Colonial Penn Franklin Insurance Company, MOB) to a maximum of \$4.00 per \$100 (Balboa Insurance Company, SP). The minimum rate of \$0.14 is for a Class D-Product Category 1, for dual-interest credit property insurance on an open-end plan of indebtedness. The maximum rate of \$4.00 is for a Class B-Product Category 3, for dual-interest credit property insurance on a closed-end loan secured by personal property.

**1998 - 2000 CALIFORNIA CREDIT PROPERTY INSURANCE
RANGE of CURRENT RATES per \$100.00**

Class	A				B				D				TOTAL				TOTAL	
	SP		MOB		SP		MOB		SP		MOB		SP		MOB			
Cat.	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max
1							\$0.20	\$0.46			\$0.14	\$0.29			\$0.14	\$0.46	\$0.14	\$0.46
2					\$3.00	\$3.90			\$3.00	\$3.90			\$3.00	\$3.90			\$3.00	\$3.90
3	\$1.00	\$1.58			\$1.50	\$4.00			\$1.50	\$3.90			\$1.00	\$4.00			\$1.00	\$4.00
Total 1	\$1.00	\$1.58			\$1.50	\$4.00	\$0.20	\$0.46	\$1.50	\$3.90	\$0.14	\$0.29	\$1.00	\$4.00	\$0.14	\$0.46		
Total 2	\$1.00		\$1.58		\$0.20		\$4.00		\$0.14		\$3.90						\$0.14	\$4.00

Please refer to Appendix I for detailed descriptions of each Class and Category.

The data for Class E (Product Category 10) and Product Categories 4 & 5 have been removed after the CP/CU Insurance Working Group determined that these Class/Products were either outside of the Department's jurisdiction under the current statutes or inappropriately classified. No data were reported for either Class C or Class F.

Estimated Impact Based on Presumptive 60% Loss Ratio Standard

In order to estimate how much the rates for each class of business or product category would be changed if the presumptive 60% loss ratio standard is applied, we analyzed the actual aggregated loss ratios for Credit Property. The Indicated Rate Change by product category or by class of business for Credit Property is shown in the following table. Overall, our results indicate that the rate level for Credit Property insurance can be reduced by 87.30%. This would result in the consumer saving \$34 million per year in overcharged premiums, if the presumptive 60% loss ratio standard is imposed.

CALIFORNIA CREDIT PROPERTY INSURANCE: 1998 – 2000

INDICATED RATE CHANGE BY PRODUCT CATEGORY
Based On Presumptive 60% Loss Ratio Standards

Product Category	Current Rate Level Range		3-Year Total Earned Premium	3-Year Weighted Loss Ratio	Indicated Rate Change	Overcharge
	Minimum	Maximum				
1	\$ 0.14	\$ 0.46	\$ 56,575,649	3.59%	(94.01%)	\$ 53,188,442
2	\$ 3.00	\$ 3.90	\$ 18,923,129	14.46%	(75.90%)	\$ 14,362,939
3	\$ 1.00	\$ 4.00	\$ 41,507,444	9.99%	(83.36%)	\$ 34,598,832
Total			\$ 117,006,222	7.62%	(87.30%)	\$102,150,214
<i>Average Annual Overcharge:</i>						\$ 34,050,071

INDICATED RATE CHANGE BY CLASS OF BUSINESS
Based On Presumptive 60% Loss Ratio Standards

Class of Business	Current Rate Level Range		3-Year Total Earned Premium	3-Year Weighted Loss Ratio	Indicated Rate Change	Overcharge
	Minimum	Maximum				
A	\$ 1.00	\$ 1.58	\$ 18,078,581	14.36%	(76.07%)	\$ 13,752,129
B	\$ 0.20	\$ 4.00	\$ 83,921,240	6.05%	(89.91%)	\$ 75,455,497
D	\$ 0.14	\$ 3.90	\$ 15,006,402	8.25%	(86.25%)	\$ 12,942,589
Total			\$ 117,006,222	7.62%	(87.30%)	\$102,150,214
<i>Average Annual Overcharge:</i>						\$ 34,050,071

Note: The data for Class E (Product Category 10) and Product Categories 4 & 5 were removed after it was determined that these Class/Products were either outside of the Department's jurisdiction under the current statutes or inappropriately classified. No data were reported for either Class C or Class F.

CREDIT UNEMPLOYMENT INSURANCE

Data Analysis:

Seventeen (17) insurers submitted Credit Unemployment Insurance data. The data from each insurer's report were aggregated, and the various components were combined in the following summaries according to the reporting format:

Section I: Summary of Reconciliation of Reported Data

In this section, the companies were asked to reconcile their data with that reported in the insurer's Annual Statement's Credit Insurance Experience Exhibit (CIEE) and the Statutory Page Data.

Section II: Summary of Interrogatory

This section summarizes the interrogatory section of the report.

Section III: Summary and Analysis of Data

This section summarizes the experience results based on the various combinations of product category and class of business.

Data Call Response:

Using the submitted information, the Credit Unemployment data were aggregated by class and analyzed using various groupings and classifications, which produced a variety of combinations. The data have been aggregated based on: 1) Class of Business; 2) Type of Premium Payment; 3) General Product Category; and 4) Single Coverage (S) or Joint Coverage (J). This originally resulted in a total of "67" Combinations for Credit Unemployment Insurance. Each exhibit shows the policy or certificate count, claims count, premium, loss, and expenses data provided for 1998 to 2000 and an overall 3-Year Total.

Seventeen (17) companies submitted Credit Unemployment Insurance data. Data were received for Classes A, B, C, D & E, and Product Categories 6, 7, 8 & 9. In their reports,

several insurers also provided data for four additional Credit Unemployment product types (Categories 10-13). No data were received for Class of Business “F.”

Under Credit Unemployment, 3 insurers specifically identified a product as Family Leave or Leave of Absence (LOA) insurance. We designated it under Categories 11 and 12, a 30-day non-retroactive credit leave of absence and a 30-day retroactive credit leave of absence, respectively. It was later determined by the CP/CU Insurance Working Group that this type of voluntary leave of absence insurance did not fall within the jurisdiction of the current statutes, and should be removed from the calculations. Additionally, after further review of Class E, it was felt that Class E did not fall under the Credit Property/Credit Unemployment statutes either. The data for these Class/Products were removed from the calculations, leaving “52” Combinations from the 17 insurers. To mitigate the confusion over renumbering, the original Combination Numbers were retained.

Companies Reporting Credit Unemployment Insurance Data

- 1) Allstate Insurance Company
- 2) American General Indemnity Company
- 3) Yosemite Insurance Company
- 4) American Bankers Insurance Company of Florida
- 5) American Reliable Insurance Company
- 6) American Security Insurance Company
- 7) Standard Guaranty Insurance Company
- 8) Voyager Property & Casualty Insurance Company
- 9) Central States Indemnity Company of Omaha
- 10) Associates Insurance Company
- 11) Triton Insurance Company
- 12) JC Penney Casualty Insurance Company
- 13) Colonial Penn Franklin Insurance Company
- 14) Wesco Insurance Company
- 15) Lyndon Property Insurance Company
- 16) American Centennial Insurance Company
- 17) Balboa Insurance Company

Review of CUMIS' data showed that it was for "forced-placed" business which does not fall under the Credit Unemployment statutes. Consequently, the data for CUMIS was not included in this report.

Section I: Summary of Reconciliation of Reported Data

In order to verify the data submitted, the Department asked companies to reconcile their data with that reported in the insurer's Annual Statement's *Credit Insurance Experience Exhibit (CIEE)* and the *Statutory Page Data* (shown on Page 15). Insurers were requested to reconcile their Total Gross Written Premium and Incurred Losses with the data reported in the CIEE, and to identify which line(s) of business that their Credit Unemployment premium and loss experience were reported on in the State Page of the Annual Statement (i.e. reported under Credit Accident & Health, Credit, Other Aggregate Write-Ins, etc.).

The following exhibits summarize the information received from the 17 companies reporting.

1. Reconciliation of Reported Data with Annual Statement CIEE-6 Data				
		1998	1999	2000
1.1.	Total Gross Written Premiums reported in this report.	\$167,036,681	\$180,281,998	\$178,372,408
	Total Gross Written Premium - All Classes & Categories (see Combination 61)	\$161,933,633	\$157,816,664	\$150,644,591
Note	<i>The main difference in the GWP amounts shown is due to American Reliable Ins. Co. reporting Net WP instead of Gross WP on Question 1.1. Additionally, data for Class E and Product Categories 11 & 12 were removed; thereby, reducing the premium and loss amount.</i>			
1.2.	Total Gross Written Premiums in CIEE-6, Part 3B, Line 1-A, Column 3.	\$157,604,358	\$172,007,387	\$168,682,109
		1998	1999	2000
2.1.	Total Incurred Losses reported in this report.	\$13,852,033	\$10,375,523	\$7,311,147
2.2.	Total Incurred Claims in CIEE-6, Part 3B, Line 2-F, Column 3.	\$16,827,195	\$12,236,572	\$7,811,219

2. Reconciliation of Reported Data with Annual Statement Data, Page 15

The 17 companies indicated that they report their Company's Credit Unemployment Insurance under the Following lines of business in the Annual Statement, Page 15, Exhibit of Premiums and Losses (Statutory Page 14 Data).

		Direct Premiums Written		
		1998	1999	2000
9.0	Inland Marine	\$17,227,091	\$17,826,236	\$21,648,826
14.0	Credit Accident&Health (Group & Indvdl)	\$53,989,666	\$118,966,484	\$107,094,938
15.6	All Other Accident & Health	\$54,483,922	\$1,332,869	\$2,727,692
28.0	Credit	\$10,090,669	\$4,631,411	\$7,389,551
31.0	Aggregate Write-Ins For Other Lines	\$32,813,417	\$35,123,805	\$33,813,447
Total		\$168,604,764	\$177,880,805	\$172,674,454

One reason given for the difference in the amounts reported:

The difference between the numbers is the leave of absence (LOA) premium which is shown in Line 9.0 of the part 2 reconciliation (AS Statutory Page data). The LOA premium is not reported on the CIEE. Also, loss adjustment expenses are included in the CIEE incurred claim figures.

Section II: Summary of Interrogatory

The data call asked respondents: "Does your company bundle products/coverages together?"

We also asked, "If Yes, please explain how your company allocates expenses to these products/categories."

- Of the 17 companies that submitted data for Credit Unemployment Insurance:
 - 11 companies responded "Yes"; and
 - 6 companies responded "No."
- The summary of the responses received follows on the next page.

2000 California Credit Unemployment Insurance

COMPANY NAME	Y E S	N O	COMMENTS
1 Allstate Insurance Company		X	
2 American Bankers Insurance Co. of FL	X		Expenses allocated based on premium.
3 American Centennial Insurance Company	X		Depts. complete a form indicating a percentage for each product which add to 100%. The percentages are measures of the relative work/time expended. Actual expenses for first 8 months of current year plus remaining 4 months are reviewed. New budget based on trend of expenses and projected budget for following year.
4 American General Indemnity Company	X		We allocate expenses on a net written premium by account basis.
5 American Reliable Insurance Company	X		Expenses are allocated based on premium.
6 American Security Insurance Company	X		Expenses are allocated to products based on premium.
7 Associates Insurance Company		X	
8 Balboa Insurance Company	X		Expenses are allocated according to earned premium.
9 Central States Indemnity Company of Omaha	X		Other Acquisition & General Expenses - allocated based on prem. attributed to covg. vs. total prem. of all covgs. in the bundle. ULAE-allocated based on claim reserves for covg. vs. claim reserves of all covgs. in the bundle. Taxes (other than prem. taxes) – allocated on prem. attributable to covg. vs. total prem. of all covgs. in the bundle. Commissions – true commissions paid on the product according to terms of the contracts with clients. Premium Tax – True expenses to the product.
10 Colonial Penn Franklin Insurance Company	X		Expenses are allocated to these products as a percentage of premium.
11 JC Penney Casualty Insurance Company	X		Actual expenses are allocated based on pricing assumptions.
12 Lyndon Property Insurance Company		X	
13 Standard Guaranty Insurance Company	X		Expenses are allocated to products by premium
14 Triton Insurance Company		X	
15 Voyager Property & Casualty Ins. Co.		X	
16 WESCO Insurance Company	X		Each dept. completes a part of the expense allocation blank form, indicating a percentage for all products listed. The total percentages need to add to 100%. These percentages are to be measures of the relative work effort/time expended in each area. Actual expenses for the first 8 months of the current year plus the remaining 4 months are reviewed. New budget is then based on the trend of these expenses and the projected budget for the following year. Allocations by product are based on this budget.
17 Yosemite Insurance Company		X	

Section III: Summary and Analysis of Credit Unemployment Insurance Data

The following is a summary of the combinations of “California Credit Unemployment Insurance Experience Exhibits” as shown in Appendix III. Each exhibit summarizes the data compiled based on the combinations below. Please note that the data for Class E and Product Categories 11 & 12 have been removed from the calculations after it was determined that these Class/Products were outside of the Department’s jurisdiction under the current statutes. The Combination Numbers, however, were kept the same to keep the sequence in order.

Summary of the Combinations for Credit Unemployment Insurance

Combination #	Co. Count:		Type of Premium Payment	Single [S] or Joint [J]	Product Category Number	Current Rate Per \$100	
	# of Cos. in Combination	Class of Business				Minimum	Maximum
1	1	A	MOB	S	6	\$0.30	\$0.30
2	3	A	SP	S	8	\$2.00	\$5.50
3*	0	B	MOB	J	12	n/a	n/a
4*	0	B	MOB	S	10	n/a	n/a
5*	0	B	MOB	S	11	n/a	n/a
6*	0	B	MOB	S	12	n/a	n/a
7	1	B	MOB	S	13	\$0.50	\$0.50
8	13	B	MOB	S	6	\$0.25	\$0.54
9	1	B	MOB	S	7	\$0.23	\$0.23
10	1	B	MOB	S	9	\$1.00	\$1.00
11	3	B	SP	S	10	\$3.60	\$5.10
12	3	B	SP	S	8	\$3.00	\$4.80
13*	0	C	MOB	S	12	n/a	n/a
14	1	C	MOB	S	6	\$0.32	\$0.32
15	1	C	SP	S	8	\$3.50	\$4.00
16	1	D	MOB	J	6	\$0.22	\$0.76
17*	0	D	MOB	S	12	n/a	n/a
18	4	D	MOB	S	6	\$0.22	\$3.50
19	1	D	MOB	S	7	\$0.23	\$0.23
20	1	D	MOB	S	9	\$1.00	\$1.00
21	1	D	SP	J	8	\$8.29	\$8.29
22	3	D	SP	S	10	\$3.60	\$5.10
23	3	D	SP	S	8	\$4.00	\$5.50
24*	0	E	MOB	S	12	n/a	n/a
25*	0	E	MOB	S	6	n/a	n/a
26*	0	E	SP	S	10	n/a	n/a
27*	0	E	SP	S	8	n/a	n/a
28	3	A	All	S	All	\$0.30	\$5.50
29	13	B	MOB	S	All	\$0.23	\$1.00
30	13	B	MOB	All	6	\$0.25	\$0.54

Summary of Combinations for Credit Unemployment Insurance (continued)

Combination #	Co. Count:	Class of Business	Type of Premium Payment	Single [S] or Joint [J]	Product Category Number	Current Rate Per \$100	
	# of Cos. in Combination					Minimum	Maximum
31	13	B	MOB	All	All	\$0.23	\$1.00
32	5	B	SP	S	All	\$3.00	\$5.10
33	1	C	MOB	S	All	\$0.32	\$0.32
34	4	D	MOB	S	All	\$0.22	\$3.50
35	3	D	MOB	All	6	\$0.22	\$3.50
36	4	D	SP	S	All	\$3.60	\$5.50
37	3	D	SP	All	8	\$4.00	\$8.29
38	4	D	MOB	All	All	\$0.22	\$3.50
39*	0	E	SP	S	All	n/a	n/a
40*	0	E	MOB	S	All	n/a	n/a
41	1	All	MOB	J	6	\$0.22	\$0.76
42	14	All	MOB	S	All	\$0.22	\$3.50
43	14	All	MOB	S	6	\$0.22	\$3.50
44	1	All	MOB	S	7	\$0.23	\$0.23
45	1	All	MOB	S	9	\$1.00	\$1.00
46*	0	All	MOB	S	12	n/a	n/a
47	14	All	MOB	All	6	\$0.22	\$3.50
48	14	All	MOB	All	All	\$0.22	\$3.50
49	10	All	SP	S	All	\$2.00	\$5.50
50	8	All	SP	S	8	\$2.00	\$5.50
51	3	All	SP	S	10	\$3.60	\$5.10
52	10	All	SP	All	All	\$2.00	\$8.29
53	2	All	All	J	All	\$0.22	\$8.29
54	17	All	All	S	All	\$0.22	\$5.50
55	3	All	All	S	10	\$3.60	\$5.10
56	13	B	All	All	All	\$0.23	\$5.10
57	2	C	All	All	All	\$0.32	\$4.00
58	6	D	SP	All	All	\$3.60	\$8.29
59	8	D	All	All	All	\$0.22	\$8.29
60*	0	E	All	All	All	n/a	n/a
61	17	All	All	All	All	\$0.22	\$8.29
62	8	All	All	All	8	\$2.00	\$8.29
63	13	B	All	S	All	\$0.23	\$5.10
64	8	D	All	S	All	\$0.22	\$5.50
65	2	D	All	J	All	\$0.22	\$8.29
66*	0	All	MOB	All	12	n/a	n/a
67	1	All	MOB	J	All	\$0.22	\$0.76

For Credit Unemployment Insurance, 17 companies reported data. The 1998 Loss Ratio for all payment methods, classes of business, product types, and coverage types was 9.79%, with a Combined Loss and Expenses Ratio of 62.92%. The 1999 Loss Ratio was 7.13%, with a Combined Loss and Expenses Ratio of 59.89%. The 2000 Loss Ratio was 5.54%, with a Combined Loss and Expenses Ratio of 57.50%. The Overall 3-Year Loss Ratio for all classes and product types was 7.52%, with a Combined Loss and Expenses Ratio of 60.15%.

Summary of Results – Credit Unemployment Insurance:

The following summaries are Credit Unemployment experience by Class [Class A through D], by Premium Payment [SP or MOB], by Product Category level [Categories 6 through 13], and by Single [S] or Joint Coverage [J]. The summaries show the 3-year loss ratios, the fixed expense and variable expense ratios, the combined (loss and expense) ratios, the 3-year average written premium per policy/certificate, the 3-year average incurred loss, and the 3-year average fixed expenses and variable expenses.

3-Year Loss Ratio

The 3-year weighted loss ratios are shown in the following table. As expected, the loss ratios vary by company, by class of business, by product type, and by type of premium payment. For Credit Unemployment, the loss ratios also vary by single or joint coverage. For Credit Unemployment Insurance, the loss ratios are even lower than for Credit Property, ranging from -13.50% (Class D, Product 10, SP, S) to 44.71% (Class B, Product 8, SP, S).

The negative loss ratio anomalies can be caused by volatility in loss reserving or by the lack of credible data in the cell, or by a combination of both. The negative loss ratios in some combinations (e.g. Credit Unemployment Insurance Combinations 22, 18, 16, and 7 have loss ratios of -13.50%, -12.06%, -11.27%, and -0.40%, respectively) were caused by changes in the insurers' estimates of their incurred but not reported reserves (IBNR) or their loss reserves. The incurred loss is defined as the current year's paid loss plus the change in reserves (i.e. the current year's reserve minus the prior year's reserve). When insurers over-reserve in the prior year, and then reduce the reserve in the current year, this causes the change in reserves (the current year's reserve – the prior year's reserve) to be negative. If the absolute value of the change in reserves

is greater than the current year's paid loss, then the incurred loss will be negative, thus causing a negative loss ratio. Some combinations of products or classifications represent only one insurer writing the business, or the type of product may have had only one year of experience.

CALIFORNIA CREDIT UNEMPLOYMENT INSURANCE: 1998 - 2000

Total 3-Year Incurred Loss Ratio

<i>Class</i>		<i>A</i>		<i>B</i>		<i>C</i>		<i>D</i>		<i>ALL</i>		<i>TOTAL COMBINED</i>
<i>Category</i>		<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	
6	S		0.00%		7.28%		11.59%		(12.06%)	-	7.17%	7.15%
	J								(11.27%)	-	(11.27%)	
7	S				9.13%				10.04%	-	9.34%	9.34%
	J									-	-	
8	S	12.65%		44.71%		38.88%		15.35%		15.05%	-	15.10%
	J							20.68%		20.68%	-	
9	S				5.57%				0.00%	-	5.57%	5.57%
	J									-	-	
10	S			9.98%				(13.50%)		6.11%		6.11%
	J									-	-	
13	S				(0.40%)					-	(0.40%)	(0.40%)
	J									-	-	
ALL	S	12.65%	0.00%	12.58%	7.05%	38.88%	11.59%	12.35%	(9.60%)	12.83%	6.95%	7.52%
	J	-	-	-	-	-	-	20.68%	(11.27%)	20.68%	(11.27%)	
ALL	S	12.54%		7.18%		24.82%		9.71%		7.53%		7.52%
	J	-		-		-		2.10%		2.10%		
TOTAL	12.65%		0.00%	12.58%	7.05%	38.88%	11.59%	12.48%	(9.83%)	12.88%	6.93%	7.52%
	12.54%			7.18%		24.82%		9.47%		7.52%		

Please refer to Appendix I for detailed descriptions of each Class and Category.

The data for Class E and Product Categories 11 & 12 have been removed after the CP/CU Insurance Working Group determined that these Class/Products were outside of the Department's jurisdiction under the current statutes.

CALIFORNIA CREDIT UNEMPLOYMENT INSURANCE: 1998 - 2000

Total 3-Year Fixed Expenses Ratio

<i>Class</i>		<i>A</i>		<i>B</i>		<i>C</i>		<i>D</i>		<i>ALL</i>		<i>TOTAL COMBINED</i>
<i>Category</i>		<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	
6	<i>S</i>		1.30%		14.97%		9.40%		9.36%	-	14.93%	14.93%
	<i>J</i>								12.14%	-	12.14%	
7	<i>S</i>				9.32%				9.39%	-	9.33%	9.33%
	<i>J</i>									-	-	
8	<i>S</i>	8.50%		10.80%		7.01%		6.42%		7.55%	-	7.52%
	<i>J</i>							3.99%		3.99%	-	
9	<i>S</i>				9.39%				8.80%	-	9.39%	9.39%
	<i>J</i>									-	-	
10	<i>S</i>			10.70%				6.83%		10.06%	-	10.06%
	<i>J</i>									-	-	
13	<i>S</i>				8.94%					-	8.94%	8.94%
	<i>J</i>									-	-	
ALL	<i>S</i>	8.50%	1.30%	10.71%	14.42%	7.01%	9.40%	6.46%	9.36%	8.18%	14.37%	13.76%
	<i>J</i>	-	-	-	-	-	-	3.99%	12.14%	3.99%	12.14%	
ALL	<i>S</i>	8.44%		14.33%		8.24%		6.81%		13.77%		13.76%
	<i>J</i>	-		-		-		8.73%		8.73%		
TOTAL	8.50%		1.30%	10.71%	14.42%	7.01%	9.40%	6.42%	9.74%	8.15%	14.37%	13.76%
	8.44%		14.33%		8.24%		6.87%		13.76%			

Please refer to Appendix I for detailed descriptions of each Class and Category.

The data for Class E and Product Categories 11 & 12 have been removed after the CP/CU Insurance Working Group determined that these Class/Products were outside of the Department's jurisdiction under the current statutes.

CALIFORNIA CREDIT UNEMPLOYMENT INSURANCE: 1998 - 2000

Total 3-Year Variable Expenses Ratio

<i>Class</i>		<i>A</i>		<i>B</i>		<i>C</i>		<i>D</i>		<i>ALL</i>		<i>TOTAL COMBINED</i>
<i>Category</i>		<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	
6	<i>S</i>		37.33%		39.80%		45.59%		43.39%	-	39.83%	39.81%
	<i>J</i>								18.84%	-	18.84%	
7	<i>S</i>				45.49%				45.18%	-	45.42%	45.42%
	<i>J</i>									-	-	
8	<i>S</i>	60.74%		60.85%		35.55%		(8.48%)		27.81%	-	27.68%
	<i>J</i>							12.83%		12.83%	-	
9	<i>S</i>				43.62%				48.29%	-	43.62%	43.62%
	<i>J</i>									-	-	
10	<i>S</i>			29.13%				(9.06%)		22.84%		22.84%
	<i>J</i>									-	-	
13	<i>S</i>				45.86%					-	45.86%	45.86%
	<i>J</i>									-	-	
ALL	<i>S</i>	60.74%	37.33%	31.51%	40.21%	35.55%	45.59%	(8.54%)	43.59%	26.57%	40.24%	38.87%
	<i>J</i>	-	-	-	-	-	-	12.83%	18.84%	12.83%	18.84%	
ALL	<i>S</i>	60.53%		40.00%		40.72%		(2.27%)		38.90%		38.87%
	<i>J</i>	-		-		-		16.33%		16.33%		
TOTAL		60.74%	37.33%	31.51%	40.21%	35.55%	45.59%	(8.21%)	40.19%	26.49%	40.22%	38.87%
		60.53%		40.00%		40.72%		(1.68%)		38.87%		

Please refer to Appendix I for detailed descriptions of each Class and Category.

The data for Class E and Product Categories 11 & 12 have been removed after the CP/CU Insurance Working Group determined that these Class/Products were outside of the Department's jurisdiction under the current statutes.

CALIFORNIA CREDIT UNEMPLOYMENT INSURANCE: 1998 - 2000

Total 3-Year Combined Loss & Expenses Ratio

<i>Class</i>		<i>A</i>		<i>B</i>		<i>C</i>		<i>D</i>		<i>ALL</i>		<i>TOTAL COMBINED</i>
<i>Category</i>		<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	
6	<i>S</i>		38.64%		62.05%		66.58%		40.69%	-	61.93%	61.88%
	<i>J</i>								19.71%	-	19.71%	
7	<i>S</i>				63.93%				64.60%	-	64.09%	64.09%
	<i>J</i>									-	-	
8	<i>S</i>	81.89%		116.35%		81.43%		13.29%		50.41%	-	50.30%
	<i>J</i>							37.50%		37.50%	-	
9	<i>S</i>				58.58%				57.09%	-	58.58%	58.58%
	<i>J</i>									-	-	
10	<i>S</i>			49.81%				(15.73%)		39.02%		39.02%
	<i>J</i>									-	-	
13	<i>S</i>				54.40%					-	54.40%	54.40%
	<i>J</i>									-	-	
ALL	<i>S</i>	81.89%	38.64%	54.79%	61.67%	81.43%	66.58%	10.27%	43.35%	47.58%	61.56%	60.15%
	<i>J</i>	-	-	-	-	-	-	37.50%	19.71%	37.50%	19.71%	
ALL	<i>S</i>	81.51%		61.51%		73.78%		14.25%		60.19%		60.15%
	<i>J</i>	-		-		-		27.15%		27.15%		
TOTAL		81.89%	38.64%	54.79%	61.67%	81.43%	66.58%	10.69%	40.10%	47.52%	61.52%	60.15%
		81.51%		61.51%		73.78%		14.66%		60.15%		

Please refer to Appendix I for detailed descriptions of each Class and Category.

The data for Class E and Product Categories 11 & 12 have been removed after the CP/CU Insurance Working Group determined that these Class/Products were outside of the Department's jurisdiction under the current statutes.

CALIFORNIA CREDIT UNEMPLOYMENT INSURANCE: 1998 - 2000

Total 3-Year Average Written Premium Per Policy/Certificate

<i>Class</i>		<i>A</i>		<i>B</i>		<i>C</i>		<i>D</i>		<i>ALL</i>		<i>TOTAL COMBINED</i>	
<i>Category</i>		<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>		
6	<i>S</i>		\$599.91		\$37.21		\$41.05		\$41.26	-	\$37.25	\$37.26	
	<i>J</i>								\$49.39	-	\$49.39		
7	<i>S</i>				\$29.50				\$29.51	-	\$29.51	\$29.51	
	<i>J</i>									-	-		
8	<i>S</i>	\$181.73		\$234.94		\$147.58		\$89.73		\$136.70	-	\$139.43	
	<i>J</i>							\$565.68		\$565.68	-		
9	<i>S</i>				\$128.28				NA	-	\$128.28	\$128.28	
	<i>J</i>									-	-		
10	<i>S</i>			\$190.30				\$18.31		\$149.96		\$149.96	
	<i>J</i>									-	-		
13	<i>S</i>				\$64.14					-	\$64.14	\$64.14	
	<i>J</i>									-	-		
ALL	<i>S</i>	\$181.73	\$599.91	\$194.33	\$39.80	\$147.58	\$41.05	\$84.89	\$39.51	\$138.46	\$39.81	\$43.34	
	<i>J</i>	-	-	-	-	-	-	\$565.68	\$49.39	\$565.68	\$49.39		
ALL	<i>S</i>	\$182.37		\$40.42		\$60.97		\$72.96		\$43.24		\$43.34	
	<i>J</i>	-		-		-		\$159.91		\$159.91			
TOTAL			\$181.73	\$599.91	\$194.33	\$39.80	\$147.58	\$41.05	\$90.65	\$40.60	\$140.82	\$39.82	\$43.34
			\$182.37		\$40.42		\$60.97		\$76.44		\$43.34		

Please refer to Appendix I for detailed descriptions of each Class and Category.

The data for Class E and Product Categories 11 & 12 have been removed after the CP/CU Insurance Working Group determined that these Class/Products were outside of the Department's jurisdiction under the current statutes.

CALIFORNIA CREDIT UNEMPLOYMENT INSURANCE: 1998 - 2000

Total 3-Year Average Incurred Loss Per Policy/Certificate

<i>Class</i>		<i>A</i>		<i>B</i>		<i>C</i>		<i>D</i>		<i>ALL</i>		<i>TOTAL COMBINED</i>
<i>Category</i>		<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	
6	<i>S</i>		\$0.00		\$2.71		\$4.76		(\$4.98)	-	\$2.67	\$2.66
	<i>J</i>								(\$5.70)	-	(\$5.70)	
7	<i>S</i>				\$2.69				\$2.96	-	\$2.76	\$2.76
	<i>J</i>									-	-	
8	<i>S</i>	\$13.30		\$89.65		\$65.34		\$15.23		\$15.65	-	\$15.72
	<i>J</i>							\$27.62		\$27.62	-	
9	<i>S</i>				\$7.14				NA	-	\$7.14	\$7.14
	<i>J</i>									-	-	
10	<i>S</i>			\$24.52				(\$21.35)		\$13.76		\$13.76
	<i>J</i>									-	-	
13	<i>S</i>				(\$0.25)					-	(\$0.25)	(\$0.25)
	<i>J</i>									-	-	
ALL	<i>S</i>	\$13.30	\$0.00	\$30.40	\$2.80	\$65.34	\$4.76	\$12.75	(\$3.80)	\$15.40	\$2.77	\$3.20
	<i>J</i>	-	-	-	-	-	-	\$27.62	(\$5.70)	\$27.62	(\$5.70)	
ALL	<i>S</i>	\$13.28		\$2.91		\$16.09		\$8.40		\$3.21		\$3.20
	<i>J</i>	-		-		-		\$1.43		\$1.43		
TOTAL		\$13.30	\$0.00	\$30.40	\$2.80	\$65.34	\$4.76	\$12.93	(\$4.01)	\$15.46	\$2.76	\$3.20
		\$13.28		\$2.91		\$16.09		\$8.12		\$3.20		

Please refer to Appendix I for detailed descriptions of each Class and Category

The data for Class E and Product Categories 11 & 12 have been removed after the CP/CU Insurance Working Group determined that these Class/Products were outside of the Department's jurisdiction under the current statutes.

CALIFORNIA CREDIT UNEMPLOYMENT INSURANCE: 1998 - 2000

Total 3-Year Average Fixed Expenses Per Policy/Certificate

<i>Class</i>		<i>A</i>		<i>B</i>		<i>C</i>		<i>D</i>		<i>ALL</i>		<i>TOTAL COMBINED</i>
<i>Category</i>		<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	
6	<i>S</i>		\$7.81		\$5.57		\$3.86		\$3.87	-	\$5.56	\$5.56
	<i>J</i>								\$6.14	-	\$6.14	
7	<i>S</i>				\$2.75				\$2.77	-	\$2.75	\$2.75
	<i>J</i>									-	-	
8	<i>S</i>	\$8.94		\$21.66		\$11.78		\$6.37		\$7.85	-	\$7.83
	<i>J</i>							\$5.33		\$5.33	-	
9	<i>S</i>				\$12.05				NA	-	\$12.05	\$12.05
	<i>J</i>									-	-	
10	<i>S</i>			\$26.31				\$10.80		\$22.67		\$22.67
	<i>J</i>									-	-	
13	<i>S</i>				\$5.73					-	\$5.73	\$5.73
	<i>J</i>									-	-	
ALL	<i>S</i>	\$8.94	\$7.81	\$25.89	\$5.74	\$11.78	\$3.86	\$6.67	\$3.70	\$9.81	\$5.72	\$5.86
	<i>J</i>	-	-	-	-	-	-	\$5.33	\$6.14	\$5.33	\$6.14	
ALL	<i>S</i>	\$8.94		\$5.82		\$5.34		\$5.89		\$5.86		\$5.86
	<i>J</i>	-		-		-		\$5.96		\$5.96		
TOTAL		\$8.94	\$7.81	\$25.89	\$5.74	\$11.78	\$3.86	\$6.65	\$3.97	\$9.79	\$5.72	\$5.86
		\$8.94		\$5.82		\$5.34		\$5.89		\$5.86		

Please refer to Appendix I for detailed descriptions of each Class and Category.

The data for Class E and Product Categories 11 & 12 have been removed after the CP/CU Insurance Working Group determined that these Class/Products were outside of the Department's jurisdiction under the current statutes.

CALIFORNIA CREDIT UNEMPLOYMENT INSURANCE: 1998 - 2000

Total 3-Year Average Variable Expenses Per Policy/Certificate

<i>Class</i>		<i>A</i>		<i>B</i>		<i>C</i>		<i>D</i>		<i>ALL</i>		<i>TOTAL COMBINED</i>	
<i>Category</i>		<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>		
6	<i>S</i>		\$223.97		\$14.81		\$18.71		\$17.93	-	\$14.84	\$14.83	
	<i>J</i>								\$9.52	-	\$9.52		
7	<i>S</i>				\$13.42				\$13.33	-	\$13.40	\$13.40	
	<i>J</i>									-	-		
8	<i>S</i>	\$63.86		\$122.02		\$59.75		(\$8.42)		\$28.90	-	\$28.83	
	<i>J</i>							\$17.15		\$17.15	-		
9	<i>S</i>				\$55.96				NA	-	\$55.96	\$55.96	
	<i>J</i>									-	-		
10	<i>S</i>			\$71.60				(\$14.32)		\$51.45	-	\$51.45	
	<i>J</i>									-	-		
13	<i>S</i>				\$29.42					-	\$29.42	\$29.42	
	<i>J</i>									-	-		
ALL	<i>S</i>	\$63.86	\$223.97	\$76.15	\$16.00	\$59.75	\$18.71	(\$8.82)	\$17.25	\$31.89	\$16.02	\$16.57	
	<i>J</i>	-	-	-	-	-	-	\$17.15	\$9.52	\$17.15	\$9.52		
ALL	<i>S</i>	\$64.11		\$16.24		\$26.39		(\$1.96)		\$16.57		\$16.57	
	<i>J</i>	-		-		-		\$11.15		\$11.15			
TOTAL	\$63.86		\$223.97		\$76.15		\$16.00		\$59.75		\$18.71		\$16.57
	\$64.11		\$16.24		\$26.39		(\$1.44)		\$16.57				

Please refer to Appendix I for detailed descriptions of each Class and Category.

The data for Class E and Product Categories 11 & 12 have been removed after the CP/CU Insurance Working Group determined that these Class/Products were outside of the Department's jurisdiction under the current statutes.

CALIFORNIA CREDIT UNEMPLOYMENT INSURANCE: 1998 - 2000

*Total 3-Year Exposures***

<i>Class</i>		<i>A</i>		<i>B</i>		<i>C</i>		<i>D</i>		<i>ALL</i>		<i>TOTAL</i>	
<i>Category</i>		<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>		
6	<i>S</i>		429,085		934,144,179		1,550,415		5,988,044	-	942,111,723	942,643,370	
	<i>J</i>								531,647	-	531,647		
7	<i>S</i>				3,424,087				1,016,133	-	4,440,220	4,440,220	
	<i>J</i>									-	-		
8	<i>S</i>	3,066,706		158,930		117,776		3,133,577		6,476,989	-	6,506,126	
	<i>J</i>							29,137		29,137	-		
9	<i>S</i>				30,583,441				35	-	30,583,476	30,583,476	
	<i>J</i>									-	-		
10	<i>S</i>			2,135,711				374,342		2,510,053		2,510,053	
	<i>J</i>									-	-		
13	<i>S</i>				8,213,630					-	8,213,630	8,213,630	
	<i>J</i>									-	-		
ALL	<i>S</i>	3,066,706	429,085	2,294,641	976,365,337	117,776	1,550,415	3,507,919	7,004,212	8,987,042	985,349,049	994,896,875	
	<i>J</i>	-	-	-	-	-	-	29,137	531,647	29,137	531,647		
ALL	<i>S</i>	3,495,791		978,659,978		1,668,191		10,512,131		994,336,091		994,896,875	
	<i>J</i>	-		-		-		560,784		560,784			
TOTAL			3,066,706	429,085	2,294,641	976,365,337	117,776	1,550,415	3,537,056	7,535,859	9,016,179	985,880,696	994,896,875
			3,495,791		978,659,978		1,668,191		11,072,915		994,896,875		

Please refer to Appendix I for detailed descriptions of each Class and Category.

** *Exposures = (earned premium @current rate level) / (current rate per \$100)*

The data for Class E and Product Categories 11 & 12 have been removed after the CP/CU Insurance Working Group determined that these Class/Products were outside of the Department's jurisdiction under the current statutes.

CALIFORNIA CREDIT UNEMPLOYMENT INSURANCE: 1998 - 2000

CROSS REFERENCE TABLE

The number in each cell represents a Combination Number in Appendix III. For each of the Combinations/cells in the Credit Unemployment summaries (i.e. Loss Ratio, Fixed and Variable Expense Ratios, Combined Loss & Expense Ratio, etc.), you can locate the Combination from which the information came from by referring to the cells indicated below.

Class		A		B		C		D		ALL		TOTAL COMBINED
		SP	MOB	SP	MOB	SP	MOB	SP	MOB	SP	MOB	
6	S		1		8		14		18	-	43	47
	J								16	-	16	
7	S				9				19	-	44	44
	J									-	-	
8	S	2		12		15		23		50	-	62
	J							21		21	-	
9	S				10				20	-	45	45
	J									-	-	
10	S			11				22		55		55
	J									-	-	
13	S				7					-	7	7
	J									-	-	
ALL	S	2	1	32	29	15	33	36	34	49	42	61
	J	-	-	-	-	-	-	21	16	21	67	
ALL	S	28		63		57		64		54		61
	J	-		-		-		65		53		
TOTAL	2		1	32	31	15	33	58	38	52	48	61
	28		56		57		59		61			

Please refer to Appendix I for detailed descriptions of each Class and Category.

The data for Class E and Product Categories 11 & 12 have been removed after the CP/CU Insurance Working Group determined that these Class/Products were outside of the Department's jurisdiction under the current statutes.

CALIFORNIA CREDIT UNEMPLOYMENT INSURANCE: 1998 – 2000

NUMBER OF COMPANIES WRITING IN EACH CATEGORY

The following chart shows the number of insurers reporting Credit Unemployment data under each category.

Class		A		B		C		D		ALL		TOTAL COMBINED	
Category		SP	MOB	SP	MOB	SP	MOB	SP	MOB	SP	MOB		
6	S		1		13		1		4	–	14	14	
	J								1	–	1		
7	S				1				1	–	1	1	
	J									–	–		
8	S	3		3		1		3		8	–	8	
	J							1		1	–		
9	S				1				1	–	1	1	
	J									–	–		
10	S			3				3		3		3	
	J									–	–		
13	S				1					–	1	1	
	J									–	–		
ALL	S	3	1	5	13	1	1	4	4	10	14	17	
	J	–	–	–	–	–	–	1	1	1	1		
ALL	S	3		13		2		8		17		17	
	J	–		–		–		2		2			
TOTAL*	3		1		5		13		1		1		17
	3		13		2		8		17				

Please refer to Appendix I for detailed descriptions of each Class and Category.

Notes:

* The sum of the companies writing a particular class or category do not necessarily add up to the “Total” since the same company may be writing more than one category or type of coverage

The data for Class E and Product Categories 11 & 12 have been removed after the CP/CU Insurance Working Group determined that these Class/Products were outside of the Department’s jurisdiction under the current statutes.

Current Rate per \$100 of Loan Balances

The following table is a compilation of the current rates per \$100 of loan balance, showing the minimum and maximum rates for each classification for Credit Unemployment Insurance.

The rates charged by insurers vary by company, by class of business (i.e. by lenders or type of loan), by product type, and by type of premium payment (i.e. single payment [SP] or monthly outstanding balance [MOB]). For Credit Unemployment, Product Categories 6 and 8 only, the rates also vary by single coverage [S] or joint [J] coverage.

In general, from the information provided, it appears that the rate for a MOB policy is less expensive than a SP policy. For Credit Unemployment, the rates range from a minimum of \$0.22 per \$100 of exposure (Colonial Penn Franklin Insurance Company, MOB) to a maximum of \$8.29 per \$100 (Triton Insurance Company, SP). The minimum rate of \$0.22 is for a Class D-Product Category 6, for 30-day retroactive Credit Unemployment insurance on an open-end plan of indebtedness, paying minimum monthly payment. The maximum rate of \$8.29 is for a Class D-Product Category 8, for 30-day retroactive Credit Unemployment insurance on an installment loan plan of indebtedness, paying up to 6 monthly payments.

1998 - 2000 CALIFORNIA CREDIT UNEMPLOYMENT INSURANCE

RANGE OF CURRENT RATES PER \$100.00

Class		A				B				C				D				TOTAL				TOTAL	
Cat.		SP		MOB		SP		MOB		SP		MOB		SP		MOB		SP		MOB			
		Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max
6	S			\$0.30	\$0.30			\$0.25	\$0.54			\$0.32	\$0.32			\$0.22	\$3.50			\$0.22	\$3.50	\$0.22	\$3.50
	J															\$0.22	\$0.76			\$0.22	\$0.76	\$0.22	\$0.76
7	S							\$0.23	\$0.23							\$0.23	\$0.23			\$0.23	\$0.23	\$0.23	\$0.23
	J																						
8	S	\$2.00	\$5.50			\$3.00	\$4.80			\$3.50	\$4.00			\$4.00	\$5.50			\$2.00	\$5.50			\$2.00	\$5.50
	J													\$8.29	\$8.29			\$8.29	\$8.29			\$8.29	\$8.29
9	S							\$1.00	\$1.00							\$1.00	\$1.00			\$1.00	\$1.00	\$1.00	\$1.00
	J																						
10	S					\$3.60	\$5.10							\$3.60	\$5.10			\$3.60	\$5.10			\$3.60	\$5.10
	J																						
13	S							\$0.50	\$0.50											\$0.50	\$0.50	\$0.50	\$0.50
	J																						
Total 1	S	\$2.00	\$5.50	\$0.30	\$0.30	\$3.00	\$5.10	\$0.23	\$1.00	\$3.50	\$4.00	\$0.32	\$0.32	\$3.60	\$5.50	\$0.22	\$3.50	\$2.00	\$5.50	\$0.22	\$3.50	\$0.22	\$3.50
	J													\$8.29	\$8.29	\$0.22	\$0.76	\$8.29	\$8.29	\$0.22	\$0.76	\$0.22	\$8.29
Total 2		\$2.00	\$5.50	\$0.30	\$0.30	\$3.00	\$5.10	\$0.23	\$1.00	\$3.50	\$4.00	\$0.32	\$0.32	\$3.60	\$8.29	\$0.22	\$3.50	\$2.00	\$8.29	\$0.22	\$3.50		
Total 3		\$0.30		\$5.50		\$0.23		\$5.10		\$0.32		\$4.00		\$0.22		\$8.29						\$0.22	\$8.29

Please refer to Appendix I for detailed descriptions of each Class and Category.

Notes: The data for Class E and Product Categories 11 & 12 have been removed after the CP/CU Insurance Working Group determined that these Class/Products were outside of the Department's jurisdiction under the current statutes. There was no data reported for Class F.

Estimated Impact Based on Presumptive 60% Loss Ratio Standard

In order to estimate how much the rates for each class of business or product category would be changed if the presumptive 60% loss ratio standard is applied, we analyzed the actual aggregated loss ratios for Credit Unemployment. The Indicated Rate Change by product category or by class of business for Credit Unemployment is shown in the following table. Overall, the results indicate that the rates for Credit Unemployment insurance can be reduced by 87.47%. This would mean a saving of \$116.5 million per year, if the presumptive 60% loss ratio standard is imposed.

CALIFORNIA CREDIT UNEMPLOYMENT INSURANCE: 1998 – 2000

INDICATED RATE CHANGE BY PRODUCT CATEGORY Based On Presumptive 60% Loss Ratio Standards

Product Category		Current Rate Level Range		3-Year Total Earned Premium	3-Year Weighted Loss Ratio	Indicated Rate Change	Overcharge
		Minimum	Maximum				
6	S	\$0.22	\$3.50	\$324,275,827	7.17%	(88.05%)	\$285,536,202
	J	\$0.22	\$0.76	\$335,518	(11.27%)	(118.79%)	\$398,563
7	S	\$0.23	\$0.23	\$1,021,251	9.34%	(84.44%)	\$862,294
	J						
8	S	\$2.00	\$5.50	\$29,356,205	15.05%	(74.91%)	\$21,991,423
	J	\$8.29	\$8.29	\$241,546	20.68%	(65.54%)	\$158,303
9	S	\$1.00	\$1.00	\$30,583,476	5.57%	(90.72%)	\$27,746,333
	J						
10	S	\$3.60	\$5.10	\$9,707,433	6.11%	(89.82%)	\$8,718,795
	J						
13	S	\$0.50	\$0.50	\$4,106,815	(0.40%)	(100.66%)	\$4,133,973
	J						
Total	S	\$0.22	\$5.50	\$399,051,007	7.53%	(87.45%)	\$348,989,020
	J	\$0.22	\$8.29	\$577,064	2.10%	(96.50%)	\$556,866
Grand Total		\$0.22	\$8.29	\$399,628,071	7.52%	(87.47%)	\$349,545,886
<i>Average Annual Overcharge</i>							\$ 116,515,295

Note: The data for Product Categories 11 & 12 have been removed after the CP/CU Insurance Working Group determined that these Products were outside of the Department's jurisdiction under the current statutes.

CALIFORNIA CREDIT UNEMPLOYMENT INSURANCE: 1998 – 2000

INDICATED RATE CHANGE BY CLASS OF BUSINESS
Based On Presumptive 60% Loss Ratio Standards

Class of Business		Current Rate Level Range		3-Year Total Earned Premium	3-Year Weighted Loss Ratio	Indicated Rate Change	Overcharge
		Minimum	Maximum				
A	S	\$0.30	\$5.50	\$14,562,162	12.54%	(79.10%)	\$11,518,590
	J						
B	S	\$0.23	\$5.10	\$366,023,607	7.18%	(88.04%)	\$322,236,439
	J						
C	S	\$0.32	\$4.00	\$963,403	24.82%	(58.63%)	\$564,850
	J						
D	S	\$0.22	\$5.50	\$17,501,835	9.71%	(83.81%)	\$14,669,143
	J	\$0.22	\$8.29	\$577,064	2.10%	(96.50%)	\$556,866
Total	S	\$0.22	\$5.50	\$399,051,007	7.53%	(87.45%)	\$348,989,022
Total	J	\$0.22	\$8.29	\$577,064	2.10%	(96.50%)	\$556,866
Total		\$0.22	\$8.29	\$399,628,071	7.52%	(87.47%)	\$349,545,888
<i>Average Annual Overcharge</i>							\$116,515,296

Notes: The data for Class E have been removed after the CP/CU Insurance Working Group determined that this Class was outside of the Department's jurisdiction under the current statutes. There was no data reported for Class F.

Conclusion

In view of the submitted data, it appears that Credit Property Insurance and Credit Unemployment Insurance have been very profitable in the past three years.

Loss Ratio Results

As expected, the loss ratios vary by company, by class of business, by product type, and by type of premium payment. For Credit Unemployment, the loss ratios also vary by single or joint coverage. For Credit Property Insurance, with one exception, the majority of the loss ratios are very low, ranging from -1.08% to 14.36%. For Credit Unemployment Insurance, with two exceptions, the loss ratios are also low, ranging from -13.50% to 20.68%.

There are some anomalies of negative or high loss ratios that were probably caused by volatility in loss reserving, by the lack of credible data in the cell, or by a combination of both. The negative loss ratios in some combinations were caused by changes in the insurers' estimates of their incurred but not reported reserves (IBNR) or their loss reserves. If the absolute value of the change in reserves (current year - prior year's reserves) is greater than the current year's paid loss, then the incurred loss will be negative, thus causing a negative loss ratio. The high loss ratios in some combinations were caused by lack of credible data in the cells for some years. Some combinations of products or classifications represent only one insurer writing the business, or the type of product may have had only one year of experience.

Commission and Brokerage Fees

The Credit Property and Credit Unemployment insurance industry have paid higher Commission and Brokerage rates than the traditional property and casualty lines of business. From 1998 to 2000, Credit Property insurance carriers have Commission and Brokerage Fees representing 29.66% of the rates, and Credit Unemployment insurance carriers, 36.43% of the rates.

Expense Data

One of the comments from the Hearing was that the Department of Insurance did not consider the companies' actual loss and expense data. Subsequently, this data call was conducted to collect actual company experience. While the loss data supplied in the data call was program or

product specific data, the expenses were not. Most of the companies explained that their expenses were “allocated” based on premium. In view of this “estimated” expense, the Department cannot promulgate a rate based on “actual” company expenses for each product category.

Rate Reduction is Warranted

Based on the data provided, the Department believes that the use of the 60% presumptive loss ratio is justified. If the current rate levels charged by the industry are reduced to a level based on the presumptive 60% loss ratio standard, consumers would save \$34 million in premium for Credit Property insurance and \$116.5 million for Credit Unemployment, representing a total saving of \$150.5 million per year.

Prima Facie Rates

The following table shows the revised prima facie rates developed by the Credit Property and Credit Unemployment Insurance Working Group, based upon the loss data provided in the companies’ reports and the Department’s targeted 60% presumptive loss ratio.

PRIMA FACIE RATES

<i>Product Category (Benchmark)</i>	<i>Current Average Rates</i>	<i>On-Current-Rate-Level Loss Ratio</i>	<i>Prior “Proposed” Prima Facie Rates</i>	<i>“New” Prima Facie Rates per \$100.00 of the..</i>	
<i>Credit Property Insurance</i>					
1	\$0.27	3.59%	\$0.070	\$0.017	Monthly Outstanding Balance
2	\$3.86	14.46%	\$0.980	\$0.930	Unpaid Balance Due at the time coverage attaches
3	\$1.83	9.99%	\$0.750	\$0.300	Unpaid Balance Due at the time coverage attaches

PRIMA FACIE RATES

<i>Product Category (Benchmark)</i>	<i>Current Average Rates</i>	<i>On-Current-Rate-Level Loss Ratio</i>	<i>Prior “Proposed” Prima Facie Rates</i>	<i>“New” Prima Facie Rates per \$100.00 of the..</i>	
<i>Credit Unemployment Insurance</i> ^{*1}					
6	\$0.34	7.15%	\$0.050	\$0.048	Monthly Outstanding Balance
7 ^{*2}	\$0.23	9.34%	\$0.040	\$0.013	Monthly Outstanding Balance
8 ^{*3}	\$4.55	15.10%	\$0.500	\$1.080	Unpaid Balance Due at the time coverage attaches
9	\$1.00	5.57%	\$0.170	\$0.113	Monthly Outstanding Balance
10 ^{*3}	\$3.87	6.11%	new benchmark	\$1.320	Unpaid Balance Due at the time coverage attaches
13 ^{*2}	\$0.50	(0.40%)	new benchmark	\$0.013	Monthly Outstanding Balance
<i>Combined:</i>					
7 & 13 ^{*2}	\$0.41	1.54%	---	\$0.013	Monthly Outstanding Balance
8 & 10 ^{*3}	\$4.36	12.88%	---	\$1.137	Unpaid Balance Due at the time coverage attaches

Notes:

***1:** The “new” prima facie rates for Credit Unemployment were adjusted to take into account the change in unemployment rates using “prospective unemployment rate / historical unemployment rate.” A factor of (6.5% / 5.37%) was applied. Alternative adjustments may be considered in the future.

***2:** Experience for Categories 7 and 13 were combined – similar products but with slightly different benefit periods (6 months and 9 months, respectively). In the revised regulations, only Category 7 is shown.

Notes (continued):

*3: Experience for Categories 8 and 10 were combined to determine an average indicated rate of \$0.94. This rate was then adjusted by the unemployment rate change factor to derive a prima facie rate of \$1.137. Weighted by the each categories' exposures, a differential was then applied to develop the new rates. These two categories are for similar products but with different benefit payment periods based on the length of the loan. The rate differential is about 22% based on the rate differential used by Yosemite Insurance Company for its products in Categories 8 and 10. In the revised regulations, both are represented as Category 8.

Category 8: 30-Day Retroactive Credit Unemployment Insurance on an Installment Loan Plan of Indebtedness, paying Monthly Payment on Installment Loan Payments with a loan term of 25 months or less.

Category 10: 30-Day Retroactive Credit Unemployment Insurance on an Installment Loan Plan of Indebtedness, paying Monthly Payment on Installment Loan with a loan term of "more than" 25 months.

Please refer to Appendix IV to view the Combinations and data that were used to derive the "new" prima facie rates.

Appendix I:

California Credit Property & Unemployment Insurance

Appendix I consists of the following:

- 1) The Credit Property and Credit Unemployment Insurance Report Forms & Instructions for Calendar Years 1998 – 2000

- 2) Key Terminology for the Credit Property and Credit Unemployment Summary Exhibits – Definition of:
 - Premium Payment Methods,
 - Class of Business, and
 - General Product Categories

Appendix I: Forms

- 1) Cover Memo from Commissioner Harry Low
- 2) General Instructions
- 3) Report Instructions
- 4) Credit Property Insurance Experience Report – Column Instructions
Credit Unemployment Insurance Experience Report – Column Instructions
- 5) Credit Property Insurance Experience Report Form: 1998 - 2000
- 6) Credit Unemployment Insurance Experience Report Form: 1998 - 2000

DEPARTMENT OF INSURANCE

OFFICE OF THE COMMISSIONER
300 CAPITOL MALL, 17TH FLOOR
SACRAMENTO, CA 95814

**July 23, 2001**

TO: All Insurers Writing Credit Property Insurance or Credit Unemployment Insurance in the State of California and Other Interested Persons

SUBJECT: Annual Experience Report of Credit Property and Credit Unemployment Insurance Statistics Pursuant to California Insurance Code §779.36

[California Insurance Code Section 779.36](#) requires that the Insurance Commissioner adopt regulations specifying prima facie rates based upon presumptive loss ratios for each class of credit disability, credit unemployment, credit property, and credit life insurance. The prima facie rates shall be based upon loss experience filed with the commissioner, aggregated by class.

Pursuant to this statute, I am asking that premium, loss, reserves, and expense data for Credit Property Insurance and Credit Unemployment Insurance be filed by all California licensed property and casualty insurers that are writing, or have written, either Credit Property or Credit Unemployment insurance in 1998, 1999, or 2000. This reporting requirement shall be continued in future reports, to be filed annually.

If your company wrote either Credit Property or Credit Unemployment insurance in any of the three years, please complete the report forms and return them to our office by **October 1, 2001**. The forms are available either on a diskette or as a downloadable form on the Department of Insurance website at "<http://www.insurance.ca.gov>." If you cannot download the forms from the website, please call our office at (213) 346-6732 for a diskette of the report forms. When you have completed filling out the forms, please save it on a diskette and send us a copy of the diskette and a print out of your report.

If your company did not write either Credit Property or Credit Unemployment insurance in all three calendar years (1998, 1999, and 2000), please fill out and return the attached CPIER and CUIER forms indicating that your company has "No Data" to report.

If you have any questions regarding the completion of the forms, please call my staff at (213) 346-6732. Thank you for your cooperation.

Very truly yours,

A handwritten signature in black ink that reads "Harry W. Low". The signature is written in a cursive, flowing style.

Harry W. Low
Insurance Commissioner

CALIFORNIA CREDIT PROPERTY INSURANCE & CREDIT UNEMPLOYMENT INSURANCE EXPERIENCE REPORT

For Calendar Years: 1998, 1999, and 2000

GENERAL INSTRUCTIONS

1. Pursuant to Section 779.36 of the California Insurance Code, this report is required of each licensed insurer transacting, or that has transacted, Credit Property Insurance or Credit Unemployment Insurance in California during 1998, 1999, or 2000.
2. The data reported are to reflect only the business written in California. This report is to be filed on a company basis.
3. A separate report is to be filed for Credit Property and for Credit Unemployment Insurance. All amounts to be reported are to be with respect to the “net direct premiums.” “Net direct premiums” mean total direct premiums written in this state, less return premiums and any surplus premium deposits. “Net direct premiums” do not include reinsurance assumed or ceded.
4. In the report, designate each creditor name or program by “Class of Business” (A through F), per the definitions in the Report’s Instruction sheet.
5. From our review, the Department has identified 9 General Product Type Categories, 5 for Credit Property Insurance and 4 for Credit Unemployment Insurance.

Under Credit Property Insurance, we ask that you identify each of your products/programs to see if it fits under **General Product Category 1, 2, 3, 4, or 5** per the definitions in the Report’s Instruction sheet. For Credit Unemployment Insurance, each product/program is to be identified as either **General Product Category 6, 7, 8, or 9** per the definitions in the Report’s Instruction sheet. We ask that you supply us with a detailed description of each product or program and the coverage provided for our review.

- In circumstances in which your product/program is not defined by the 9 General Product Categories, please submit the data for each of those products/programs **and** include a detailed description of the type of product and coverages provided.
- Also, if your company offers *family leave coverage*, please report the experience data.

General Instructions (con't)

6. Reconciliation of reported data with the Annual Statement's *Credit Insurance Experience Exhibit (CIEE)* and the *Statutory Page 14 Data* (shown on Page 15).

- If the "Total" Gross Written Premium on Column 8 of the Credit Property Report (or Column 9 of the Credit Unemployment Report) differs from the CIEE Total of Line 1A [shown on CIEE-6, Part 3B for Credit Unemployment, and CIEE-7, Part 4 for Credit Property], please explain.

In the same vein, if the "Total" Incurred Losses on Column 21 of the Credit Property Report (or Column 22 of the Credit Unemployment Report) differs from the CIEE Total of Line 2F [shown on CIEE-6, Part 3B for Credit Unemployment, and CIEE-7, Part 4 for Credit Property], please explain.

- Also, please identify under which line(s) of business that the Credit Property and Credit Unemployment premium and loss experience is reported on the State Page (Page 15) of the Annual Statement.

7. If your company **did not write** any Credit Property or Credit Unemployment Insurance in Calendar Years 1998, 1999, and 2000, please indicate so on forms CPIER and CUIER, and return only these pages to the Department.

8. Completed report forms and diskettes are due by **October 1, 2001** and are to be mailed to:

*California Department of Insurance
Rate Specialist Bureau
300 South Spring Street, South Tower, 14th Floor
Los Angeles CA 90013-1230*

If any questions arise regarding the completion or filing of this report, please call the Rate Specialist Bureau at (213) 346-6732.

CALIFORNIA CREDIT PROPERTY INSURANCE and CREDIT UNEMPLOYMENT INSURANCE EXPERIENCE REPORT

REPORT INSTRUCTIONS

CLASSES OF BUSINESS:

For the purpose of this report, Classes of Business means credit property or credit unemployment insurance providing coverage within one of the following groups:

For Column [3] of the report, use the following Classes:

- Class A:** Industrial Loan Companies - credit insurance subject to Financial Code §§18290-18292;
California Finance Lenders - credit insurance subject to Financial Code §22314 & 22315
("Regulated loans").
- Class B:** All business not otherwise classified.
- Class C:** Credit Unions.
- Class D:** Finance Companies – installment sales finance;
Industrial Loan Companies, California Finance Lenders – loans other than Class A or E.
- Class E:** Banks and Savings & Loan Associations – home improvement loans,
other loans secured by real estate, and mobile home loans;
Mobile Home Dealers;
Home Improvement Contractors and Dealers (including swimming pool dealers);
Industrial Loan Companies, California Finance Lenders – loans secured by real estate;
Land Development Companies – loans secured by real estate;
Mortgage Loan Companies specializing in second trust deeds.
- Class F:** Banks and Production Credit Associations – agricultural and horticultural loans.

GENERAL PRODUCT TYPE CATEGORIES:

For Column [5] on the Credit Property Insurance Report Form and Column [6] on the Credit Unemployment Insurance Report Form:

The Department of Insurance has identified Nine General Product Type Categories for Credit Property Insurance and Credit Unemployment Insurance. We ask that each product/program under Credit Property Insurance be identified as either General Product Category 1, 2, 3, 4, or 5 per the following definitions.

Likewise, for Credit Unemployment Insurance, each product/program is to be identified as either General Product Category 6, 7, 8, or 9 per the following definitions. For each product type or program, please submit a detailed description of the product and coverage for each.

In circumstances in which an insurance product/program is not defined by the nine general product categories, please submit an experience report for each product/program and include the detailed description of the type of product and coverages provided.

General Products for Credit Property Insurance

1) General Product Category One:

Dual Interest Credit Property Insurance on an Open End Plan of Indebtedness

Coverage is effective on the date the certificate of insurance holder's (the "certificate holder's") account has a balance, and continues for as long as there is an open balance in the account(s). Coverage ends on the date the certificate holder's account does not reflect an open balance, and is automatically reinstated when there is an open balance.

The insurance covers the interest of the master policyholder and the certificate holder in personal property purchased by the certificate holder and financed under an open end plan of indebtedness. The insurance covers the interest of the master policy holder and the certificate holder up to the maximum(s) stated in the certificate of insurance.

2) General Product Category Two:

Dual Interest Credit Property Insurance on a Closed End Plan of Indebtedness

Coverage is effective at 12:01 a.m. on the effective date specified in the certificate. The insurance attaches from the time the personal property is purchased or encumbered until the termination of the master policy holder's financial interest therein.

The insurance covers the interests of the master policy holder and the certificate holder in personal property which is purchased by the certificate holder, in which the master policyholder has a financial interest, and which is financed under a closed end plan of indebtedness.

3) *General Product Category Three:*

Dual Interest Credit Property Insurance on a Closed End Loan Secured by Personal Property

Coverage is in effect for the term of years set forth in the certificate of insurance, from 12:01 a.m. on the effective date of coverage to 12:01 a.m. on the expiration date of coverage.

The insurance covers the interest of the master policy holder and the certificate holder in personal property pledged as security for a closed end loan made by the master policy holder to the certificate holder, which property is specifically described in the security agreement.

4) *General Product Category Four:*

Single Interest Credit Property Insurance on a Closed End Loan Secured by Personal Property

Coverage is in effect for the term of years set forth in the certificate of insurance, from 12:01 a.m. on the effective date of coverage to 12:01 a.m. on the expiration date of coverage.

The insurance covers the interest of the master policy holder in personal property pledged as security for a closed end loan made by the master policy holder to the certificate holder, which personal property is specifically described in the security agreement. This coverage is written for the term of the loan.

5) *General Product Category Five:*

Single Interest Credit Property Insurance on a Closed End Loan Secured by Automobile

Coverage is in effect for the term of years set forth in the certificate of insurance, from 12:01 a.m. on the effective date of coverage to 12:01 a.m. on the expiration date of coverage.

The insurance covers the interest of the master policy holder in an automobile pledged as security for a closed end loan made by the master policy holder to the certificate holder, which automobile is specifically described in the security agreement. This coverage is written for the term of the loan.

General Products for Credit Unemployment Insurance

6) General Product Category Six:

30-Day Retroactive Credit Unemployment Insurance on an Open End Plan of Indebtedness, Paying Minimum Monthly Payment

Coverage is in effect from the time the certificate holder's account has a balance and continues as long as there is an open balance in the account(s). Insurance coverage will cease when the certificate holder's account does not reflect an open balance, and will be automatically reinstated when there is an open balance.

The insurance covers the interests of the master policyholder and the certificate holder in connection with purchases under an account agreement. All benefits apply to account payments and will be paid to the master policy holder to pay off or reduce the certificate holder's debt. The insurer will pay the minimum monthly payment on the certificate holder's account if he or she is unemployed for more than 30 consecutive days. After the 30-day waiting period benefits will be paid retroactively to the first day of unemployment and while the unemployment continues.

7) General Product Category Seven:

30-Day Non-Retroactive Credit Unemployment Insurance on an Open End Plan of Indebtedness, Paying Minimum Monthly Payment for Nine Months

Coverage is in effect from the time the certificate holder's account has a balance and continues as long as there is an open balance in the account(s). Insurance coverage will cease when the certificate holder's account does not reflect an open balance, and will be automatically reinstated when there is an open balance.

The insurance covers the interests of the master policyholder and the certificate holder in connection with purchases under an account agreement. All benefits apply to account payments and will be paid to the master policyholder to pay off or reduce the certificate holder's debt. The insurer will pay the minimum monthly payment on the certificate holder's account if he or she is unemployed for more than 30 consecutive days. After the 30-day waiting period, benefits will be paid beginning on the 31st day, and while the unemployment continues, up to a maximum of nine months.

8) General Product Category Eight:

30-Day Retroactive Credit Unemployment Insurance on an Installment Loan Plan of Indebtedness, Paying Monthly Payment on Installment Loan Up to Six Monthly Payments

Coverage is in effect for the term of years set forth in the certificate of insurance, from 12:01 a.m. on the effective date of coverage to 12:01 a.m. on the expiration date of coverage.

The insurer will pay loss payment benefits to the master policyholder for the benefit of the certificate holder's account on a loan agreement or sales contract between the certificate holder and the master policyholder. The loan agreement or sales contract must provide for equal monthly installment payments.

The insurer will pay the certificate holder's scheduled monthly payment on the loan agreement or sales contract if the certificate holder is involuntarily unemployed for at least 30 consecutive days. After the 30-day waiting period the insurer will pay the scheduled monthly payment retroactively to the first day of unemployment and while the unemployment continues. The scheduled monthly payment on the certificate holder's indebtedness must be at least 30 days delinquent for coverage to begin.

9) General Product Category Nine:

30-Day Non-Retroactive Credit Unemployment Insurance on an Open End Plan of Indebtedness, Paying Outstanding Balance Up to Policy Limit

Coverage is in effect from the time the account has an open balance and continues as long as there is an open balance in the certificate holder's account(s). The insurance will cease when the certificate holder's account does not reflect an open balance, and will be automatically reinstated when there is an open balance.

The insurance covers the interests of the master policyholder and the certificate holder in connection with purchases under an account agreement. The insurer will pay benefits for loss of employment income of the certificate holder resulting from involuntary unemployment. The benefits payable will apply to account payments. The benefit provided will be the amount of the outstanding balance as of the date of loss, or the maximum amount per account indicated in the certificate, whichever is less. Benefits will be paid after expiration of the 30-day waiting period specified in the certificate.

CREDIT PROPERTY INSURANCE EXPERIENCE REPORT
for Calendar Years 1998, 1999, and 2000

- 1) Enter Company Name and its 5-digit NAIC number; also enter the NAIC Group Code (if applicable).
- 2) Each line represents a different product/program written. List the Creditor's Name and/or Product/Program Name.

Columns:

- [1] Record Number - Start with 1 and number consecutively for each Creditor Name or Program.
- [2] Creditor Name and/or Product/Program Name.
- [3] Class of Business [Class A, B, C, D, E or F] -- refer to the Report Instructions for the Class of Business descriptions.
- [4] Type of Premium Payment: **SP** for Single Premium, **MOB** for Monthly Outstanding Balance.
- [5] General Product Category Number [Categories 1 to 5] -- refer to the Report Instructions for the description of the 5 General Products Categories for Credit Property Insurance.

If your product does not fit under these categories, leave column blank and list product at end of report. Please submit a detailed description of the type of product and the coverages provided.

- [6] Current Rate per \$100.00
- [7] Policies or Certificates Count: number of policies/certificates issued (in-force).
- [8] Gross Written Premium
- [9] Refunds on Terminations: premium refunded on cancelled policies.
- [10] Net Written Premium = [8]-[9]
- [11] Premium Reserve, Start of Period
- [12] Premium Reserve, End of Period
- [13] Actual Earned Premium = [10] + [11] - [12]
- [14] Earned Premium at Current Rate Level
- [15] Claims Count: number of claims paid during the period.
- [16] Losses Paid

[17] IBNR Loss Reserve, Start of Period

[18] IBNR Loss Reserve, End of Period

[19] Loss Reserve, Start of Period

[20] Loss Reserve, End of Period

[21] Incurred Losses = [16] + [18] – [17] + [20] – [19]

[22] Defense & Cost Containment Expenses Incurred (*formerly known as ALAE*)

[23] Adjusting and Other Expenses (*formerly known as ULAE*)

[24] Other Acquisitions, Field Supervision, and Collection Expenses Incurred

[25] General Expenses Incurred

[26] Taxes, Licenses & Fees Incurred, excluding California Premium Tax

[27] Commissions and Brokerage Expenses Incurred

[28] California Premium Tax

**** PLEASE REPEAT INFORMATION FOR EACH APPLICABLE CALENDAR YEAR ****

CREDIT UNEMPLOYMENT INSURANCE EXPERIENCE REPORT
for Calendar Years 1998, 1999, and 2000

- 1) Enter Company Name and its 5-digit NAIC number; also enter the NAIC Group Code (if applicable).
- 2) Each line represents a different product/program written. List the Creditor's Name and/or Product/Program Name.

Columns:

- [1] Record Number - Start with 1 and number consecutively for each Creditor Name or Program.
- [2] Creditor Name and/or Product/Program Name.
- [3] Class of Business [Class A, B, C, D, E or F] -- refer to the Report Instructions for the Class of Business descriptions.
- [4] Type of Premium Payment: **SP** for Single Premium, **MOB** for Monthly Outstanding Balance.
- [5] Single or Joint Coverage: mark **S** for Single Coverage, **J** for Joint Coverage.
- [6] General Product Category Number [Categories 6 to 9] -- refer to the Report Instructions for the description of the 4 General Products Categories for Credit Unemployment Insurance.

If your product does not fit under these categories, leave column blank and list product at end of report. Please submit a detailed description of the type of product and the coverages provided. Also, include data on "family leave coverage" products which your company writes.

- [7] Current Rate per \$100.00
- [8] Policies or Certificates Count: number of policies/certificates issued (in-force).
- [9] Gross Written Premium
- [10] Refunds on Terminations: premium refunded on cancelled policies.
- [11] Net Written Premium = [9]-[10]
- [12] Premium Reserve, Start of Period
- [13] Premium Reserve, End of Period
- [14] Actual Earned Premium = [11] + [12] - [13]
- [15] Earned Premium at Current Rate Level
- [16] Claims Count: number of claims paid during the period.
- [17] Losses Paid

[18] IBNR Loss Reserve, Start of Period

[19] IBNR Loss Reserve, End of Period

[20] Loss Reserve, Start of Period

[21] Loss Reserve, End of Period

[22] Incurred Losses = [17] + [19] – [18] + [21] – [20]

[23] Defense & Cost Containment Expenses Incurred (*formerly known as ALAE*)

[24] Adjusting and Other Expenses (*formerly known as ULAE*)

[25] Other Acquisitions, Field Supervision, and Collection Expenses Incurred

[26] General Expenses Incurred

[27] Taxes, Licenses & Fees Incurred, excluding California Premium Tax

[28] Commissions and Brokerage Expenses Incurred

[29] California Premium Tax

** PLEASE REPEAT INFORMATION FOR EACH APPLICABLE CALENDAR YEAR **

CALIFORNIA CREDIT PROPERTY INSURANCE
EXPERIENCE REPORT FOR THE YEARS 1998, 1999, 2000

<i>Company or Group Name</i>	<i>Company NAIC Code</i>	<i>Group Code</i>
<i>Address</i>	<i>City, State, Zip Code</i>	

Please mark the appropriate box:

We have no experience in 1998, 1999 or 2000 to report.

Completed Experience Report is hereby submitted.

Under penalty of perjury, I declare that I have examined this report, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete.

Signature of the Officer

Date

Name of the Officer (Please print)

Phone Number

Fax Number

Title

E-Mail Address

Completed form is to be mailed to:

CALIFORNIA DEPARTMENT OF INSURANCE
Rate Specialist Bureau
300 South Spring Street, South Tower, 14th Floor
Los Angeles CA 90013-1230

THIS FORM IS DUE NO LATER THAN OCTOBER 1, 2001

CALIFORNIA CREDIT PROPERTY INSURANCE EXPERIENCE REPORT FOR THE YEARS 1998, 1999, 2000

Company or Group Name	Company NAIC Code	Group Code
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1. Reconciliation of Reported Data with Annual Statement CIEE-7 Data

	1998	1999	2000
1.1. Total Gross Written Premiums reported in this report			
1.2. Total Gross Written Premiums in CIEE-7, Part 4, Line 1-A, Column 5.			
	If there is a difference of the two amounts, please explain.		
	1998	1999	2000
2.1. Total Incurred Losses reported in this report			
2.2. Total Incurred Claims in CIEE-7, Part 4, Line 2-F, Column 5.			
	If there is a difference of the two amounts, please explain.		

2. Reconciliation of Reported Data with Annual Statement Data, Page 15

Please explain under which of the following line of business is your Company's Credit Property Insurance reported on the Annual Statement, Page 15, Exhibit of Premiums and Losses (Statutory Page 14 Data). If different programs/products are reported under different lines, please indicate the amount in each line of business.

		Direct Premiums Written		
		1998	1999	2000
1.	Fire			
2.1	Allied Lines			
4.	Homeowners Multiple Peril			
5.1	Commercial Multiple Peril (Non-Liability)			
6.	Mortgage Guaranty			
9.	Inland Marine			
10.	Financial Guaranty			
12.	Earthquake			
13.	Group A And H			
14.	Credit A&H (Grp&Ind)			
15.1	Collectively Renewable A&H			
15.2	Non-Cancellable A&H			
15.3	Guaranteed Renewable A&H			
15.4	Non-Renewable For Stated Reasons Only			
15.5	Other Accident Only			
15.6	All Other A&H			
21.1	Private Passenger Auto Physical Damage			
21.2	Commercial Auto Physical Damage			
23.	Fidelity			
28.	Credit			
31.	Aggregate Write-Ins For Other Lines			
Total		\$ -	\$ -	\$ -

CALIFORNIA CREDIT PROPERTY INSURANCE
EXPERIENCE REPORT FOR THE YEARS 1998, 1999, 2000

<i>Company or Group Name</i>	<i>Company NAIC Code</i>	<i>Group Code</i>
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INTERROGATORY

1. Does your Company bundle products / coverages together ?

Yes

No

2. If "Yes", please explain how your Company allocates expenses to these products / coverages ?

State of California - Department of Insurance
CREDIT PROPERTY INSURANCE
EXPERIENCE REPORT for the Year 2000

Company Name _____

Company NAIC # _____

Group NAIC # _____

[1]	[2]	[3]	[4]	[5]	[6]	[7]	[8]	[9]
					2000	2000	2000	2000
Record Number	Creditor Name or Program	Class of Business	Type of Premium Payment	General Product Category Number	Current Rate per \$100.00	Policies or Certificates Count	Gross Written Premium	Refunds on Terminations

1								

State of California - Department of Insurance
CREDIT PROPERTY INSURANCE
EXPERIENCE REPORT for the Year 2000

Company Name _____

Company NAIC # _____

Group NAIC # _____

		2000	2000	2000	2000	2000	2000	2000
Record Number	Creditor Name or Program	Net Written Premium	Premium Reserve, Start of Period	Premium Reserve, End of Period	Actual Earned Premium	Earned Premium at Current Rate Level	Claims Count	Losses Paid
		<i>[8] - [9]</i>			<i>[10] + [11] - [12]</i>			

1								

State of California - Department of Insurance
CREDIT PROPERTY INSURANCE
EXPERIENCE REPORT for the Year 2000

Company Name _____

Company NAIC # _____

Group NAIC # _____

		2000	2000	2000	2000	2000	2000
Record Number	Creditor Name or Program	IBNR Loss Reserve, Start of Period	IBNR Loss Reserve, End of Period	Loss Reserve, Start of Period	Loss Reserve, End of Period	Incurred Losses	Defense & Cost Containment Expenses Incurred (formerly known as ALAE)
						<i>[16] + [18] - [17] + [20] - [19]</i>	

1	

State of California - Department of Insurance
**CREDIT PROPERTY INSURANCE
 EXPERIENCE REPORT for the Year 2000**

Company Name _____

Company NAIC # _____

Group NAIC # _____

		2000	2000	2000	2000	2000	2000
		Fixed Expenses				Variable Expenses	
Record Number	Creditor Name or Program	Adjusting and Other Expenses (formerly known as ULAE)	Other Acquisitions, Field Supervision, and Collection Expenses Incurred	General Expenses Incurred	Taxes, Licenses & Fees Incurred Excluding CA Premium Tax	Commissions and Brokerage Expenses Incurred	California Premium Tax

1							

State of California - Department of Insurance
**CREDIT PROPERTY INSURANCE
 EXPERIENCE REPORT for the Year 1999**

Company Name _____

Company NAIC # _____

Group NAIC # _____

[1]	[2]	[3]	[4]	[5]	[6]	[7]	[8]	[9]
					1999	1999	1999	1999
Record Number	Creditor Name or Program	Class of Business	Type of Premium Payment	General Product Category Number	Current Rate per \$100.00	Policies or Certificates Count	Gross Written Premium	Refunds on Terminations

1								

State of California - Department of Insurance
CREDIT PROPERTY INSURANCE
EXPERIENCE REPORT for the Year 1999

Company Name _____

Company NAIC # _____

Group NAIC # _____

		1999	1999	1999	1999	1999	1999	1999
Record Number	Creditor Name or Program	Net Written Premium	Premium Reserve, Start of Period	Premium Reserve, End of Period	Actual Earned Premium	Earned Premium at Current Rate Level	Claims Count	Losses Paid
		[8] - [9]			[10] + [11] - [12]			

1	

State of California - Department of Insurance
CREDIT PROPERTY INSURANCE
EXPERIENCE REPORT for the Year 1999

Company Name _____

Company NAIC # _____

Group NAIC # _____

		1999	1999	1999	1999	1999	1999
Record Number	Creditor Name or Program	IBNR Loss Reserve, Start of Period	IBNR Loss Reserve, End of Period	Loss Reserve, Start of Period	Loss Reserve, End of Period	Incurring Losses	Defense & Cost Containment Expenses Incurred (formerly known as ALAE)
						[16] + [18] - [17] + [20] - [19]	

1	

State of California - Department of Insurance
CREDIT PROPERTY INSURANCE
EXPERIENCE REPORT for the Year 1999

Company Name _____

Company NAIC # _____

Group NAIC # _____

		1999	1999	1999	1999	1999	1999
		Fixed Expenses				Variable Expenses	
Record Number	Creditor Name or Program	Adjusting and Other Expenses (formerly known as ULAE)	Other Acquisitions, Field Supervision, and Collection Expenses Incurred	General Expenses Incurred	Taxes, Licenses & Fees Incurred Excluding CA Premium Tax	Commissions and Brokerage Expenses Incurred	California Premium Tax

1							

State of California - Department of Insurance
CREDIT PROPERTY INSURANCE
EXPERIENCE REPORT for the Year 1998

Company Name _____

Company NAIC # _____

Group NAIC # _____

[1]	[2]	[3]	[4]	[5]	[6]	[7]	[8]	[9]
					1998	1998	1998	1998
Record Number	Creditor Name or Program	Class of Business	Type of Premium Payment	General Product Category Number	Current Rate per \$100.00	Policies or Certificates Count	Gross Written Premium	Refunds on Terminations

1								

State of California - Department of Insurance
CREDIT PROPERTY INSURANCE
EXPERIENCE REPORT for the Year 1998

Company Name _____

Company NAIC # _____

Group NAIC # _____

		1998	1998	1998	1998	1998	1998	1998
Record Number	Creditor Name or Program	Net Written Premium	Premium Reserve, Start of Period	Premium Reserve, End of Period	Actual Earned Premium	Earned Premium at Current Rate Level	Claims Count	Losses Paid
		[8] - [9]			[10] + [11] - [12]			

1	

State of California - Department of Insurance
CREDIT PROPERTY INSURANCE
EXPERIENCE REPORT for the Year 1998

Company Name _____

Company NAIC # _____

Group NAIC # _____

		1998	1998	1998	1998	1998	1998
Record Number	Creditor Name or Program	IBNR Loss Reserve, Start of Period	IBNR Loss Reserve, End of Period	Loss Reserve, Start of Period	Loss Reserve, End of Period	Incurred Losses	Defense & Cost Containment Expenses Incurred (formerly known as ALAE)
						[16] + [18] - [17] + [20] - [19]	

1							

State of California - Department of Insurance
CREDIT PROPERTY INSURANCE
EXPERIENCE REPORT for the Year 1998

Company Name _____

Company NAIC # _____

Group NAIC # _____

		1998	1998	1998	1998	1998	1998
		Fixed Expenses				Variable Expenses	
Record Number	Creditor Name or Program	Adjusting and Other Expenses (formerly known as ULAE)	Other Acquisitions, Field Supervision, and Collection Expenses Incurred	General Expenses Incurred	Taxes, Licenses & Fees Incurred Excluding CA Premium Tax	Commissions and Brokerage Expenses Incurred	California Premium Tax

1							

CALIFORNIA CREDIT UNEMPLOYMENT INSURANCE
EXPERIENCE REPORT FOR THE YEARS 1998, 1999, 2000

<i>Company or Group Name</i>	<i>Company NAIC Code</i>	<i>Group Code</i>
<i>Address</i>	<i>City, State, Zip Code</i>	

Please mark the appropriate box:

- We have no experience in 1998, 1999 or 2000 to report.
- Completed Experience Report is hereby submitted.

Under penalty of perjury, I declare that I have examined this report, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete.

<i>Signature of the Officer</i>	<i>Date</i>	
<i>Name of the Officer (Please print)</i>	<i>Phone Number</i>	<i>Fax Number</i>
<i>Title</i>	<i>E-Mail Address</i>	

Completed form is to be mailed to:

CALIFORNIA DEPARTMENT OF INSURANCE
Rate Specialist Bureau
300 South Spring Street, South Tower, 14th Floor
Los Angeles CA 90013-1230

THIS FORM IS DUE NO LATER THAN OCTOBER 1, 2001

CALIFORNIA CREDIT UNEMPLOYMENT INSURANCE

EXPERIENCE REPORT FOR THE YEARS 1998, 1999, 2000

Company or Group Name

Company NAIC Code

Group Code

1. Reconciliation of Reported Data with Annual Statement CIEE-6 Data

- 1.1. Total Gross Written Premiums reported in this report
 1.2. Total Gross Written Premiums in CIEE-6, Part 3B, Line 1-A, Column 3.

	1998	1999	2000

If there is a difference of the two amounts, please explain.

- 2.1. Total Incurred Losses reported in this report
 2.2. Total Incurred Claims in CIEE-6, Part 3B, Line 2-F, Column 3.

	1998	1999	2000

If there is a difference of the two amounts, please explain.

2. Reconciliation of Reported Data with Annual Statement Data, Page 15

Please explain under which of the following line of business is your Company's Credit Unemployment Insurance reported on the Annual Statement, Page 15, Exhibit of Premiums and Losses (Statutory Page 14 Data). If different programs/products are reported under different lines, please indicate the amount in each line of business.

		Direct Premiums Written		
		1998	1999	2000
1.	Fire			
2.1	Allied Lines			
4.	Homeowners Multiple Peril			
5.1	Commercial Multiple Peril (Non-Liability)			
6.	Mortgage Guaranty			
9.	Inland Marine			
10.	Financial Guaranty			
12.	Earthquake			
13.	Group A And H			
14.	Credit A&H (Grp&Ind)			
15.1	Collectively Renewable A&H			
15.2	Non-Cancellable A&H			
15.3	Guaranteed Renewable A&H			
15.4	Non-Renewable For Stated Reasons Only			
15.5	Other Accident Only			
15.6	All Other A&H			
21.1	Private Passenger Auto Physical Damage			
21.2	Commercial Auto Physical Damage			
23.	Fidelity			
28.	Credit			
31.	Aggregate Write-Ins For Other Lines			
Total		\$ -	\$ -	\$ -

CALIFORNIA CREDIT UNEMPLOYMENT INSURANCE
EXPERIENCE REPORT FOR THE YEARS 1998, 1999, 2000

<i>Company or Group Name</i>	<i>Company NAIC Code</i>	<i>Group Code</i>
------------------------------	--------------------------	-------------------

INTERROGATORY

1. Does your Company bundle products / coverages together ?

Yes

No

2. If "Yes", please explain how your Company allocates expenses to these products / coverages ?

State of California - Department of Insurance
**CREDIT UNEMPLOYMENT INSURANCE
EXPERIENCE REPORT for the Year 2000**

Company Name _____
Company NAIC # _____
Group NAIC # _____

[1]	[2]	[3]	[4]	[5]	[6]	[7]	[8]	[9]
						2000	2000	2000
Record Number	Creditor Name or Program	Class of Business	Type of Premium Payment	Single or Joint Coverage	General Product Category Number	Current Rate per \$100.00	Policies or Certificates Count	Gross Written Premium

1								

State of California - Department of Insurance
CREDIT UNEMPLOYMENT INSURANCE
EXPERIENCE REPORT for the Year 2000

Company Name _____

Company NAIC # _____

Group NAIC # _____

		2000	2000	2000	2000	2000	2000	2000
Record Number	Creditor Name or Program	Refunds on Terminations	Net Written Premium	Premium Reserve, Start of Period	Premium Reserve, End of Period	Actual Earned Premium	Earned Premium at Current Rate Level	Claims Count
			[9] - [10]			[11] + [12] - [13]		

1								

State of California - Department of Insurance
**CREDIT UNEMPLOYMENT INSURANCE
 EXPERIENCE REPORT for the Year 2000**

Company Name _____

Company NAIC # _____

Group NAIC # _____

		2000	2000	2000	2000	2000	2000	2000
Record Number	Creditor Name or Program	Losses Paid	IBNR Loss Reserve, Start of Period	IBNR Loss Reserve, End of Period	Loss Reserve, Start of Period	Loss Reserve, End of Period	Incurred Losses	Defense & Cost Containment Expenses Incurred (formerly known as ALAE)
							$[17] + [19] - [18] + [21] - [20]$	

1								

State of California - Department of Insurance
CREDIT UNEMPLOYMENT INSURANCE
EXPERIENCE REPORT for the Year 2000

Company Name _____
 Company NAIC # _____
 Group NAIC # _____

		2000	2000	2000	2000	2000	2000
		Fixed Expenses			Variable Expenses		
Record Number	Creditor Name or Program	Adjusting and Other Expenses (formerly known as ULAE)	Other Acquisitions, Field Supervision, and Collection Expenses Incurred	General Expenses Incurred	Taxes, Licenses & Fees Incurred Excluding CA Premium Tax	Commissions and Brokerage Expenses Incurred	California Premium Tax

1							

State of California - Department of Insurance
**CREDIT UNEMPLOYMENT INSURANCE
 EXPERIENCE REPORT for the Year 1999**

Company Name _____

Company NAIC # _____

Group NAIC # _____

[1]	[2]	[3]	[4]	[5]	[6]	[7]	[8]	[9]
						1999	1999	1999
Record Number	Creditor Name or Program	Class of Business	Type of Premium Payment	Single or Joint Coverage	General Product Category Number	Current Rate per \$100.00	Policies or Certificates Count	Gross Written Premium

1								

State of California - Department of Insurance
CREDIT UNEMPLOYMENT INSURANCE
EXPERIENCE REPORT for the Year 1999

Company Name _____

Company NAIC # _____

Group NAIC # _____

		1999	1999	1999	1999	1999	1999	1999
Record Number	Creditor Name or Program	Refunds on Terminations	Net Written Premium	Premium Reserve, Start of Period	Premium Reserve, End of Period	Actual Earned Premium	Earned Premium at Current Rate Level	Claims Count
			[9] - [10]			[11] + [12] - [13]		

1	

State of California - Department of Insurance
CREDIT UNEMPLOYMENT INSURANCE
EXPERIENCE REPORT for the Year 1999

Company Name _____

Company NAIC # _____

Group NAIC # _____

		1999	1999	1999	1999	1999	1999	1999
Record Number	Creditor Name or Program	Losses Paid	IBNR Loss Reserve, Start of Period	IBNR Loss Reserve, End of Period	Loss Reserve, Start of Period	Loss Reserve, End of Period	Incurred Losses	Defense & Cost Containment Expenses Incurred (formerly known as ALAE)
							[17] + [19] - [18] + [21] - [20]	

1								

State of California - Department of Insurance
CREDIT UNEMPLOYMENT INSURANCE
EXPERIENCE REPORT for the Year 1999

Company Name _____
 Company NAIC # _____
 Group NAIC # _____

		1999	1999	1999	1999	1999	1999
		Fixed Expenses				Variable Expenses	
Record Number	Creditor Name or Program	Adjusting and Other Expenses (formerly known as ULAE)	Other Acquisitions, Field Supervision, and Collection Expenses Incurred	General Expenses Incurred	Taxes, Licenses & Fees Incurred Excluding CA Premium Tax	Commissions and Brokerage Expenses Incurred	California Premium Tax

1							

State of California - Department of Insurance
**CREDIT UNEMPLOYMENT INSURANCE
 EXPERIENCE REPORT for the Year 1998**

Company Name _____

Company NAIC # _____

Group NAIC # _____

[1]	[2]	[3]	[4]	[5]	[6]	[7]	[8]	[9]
						1998	1998	1998
Record Number	Creditor Name or Program	Class of Business	Type of Premium Payment	Single or Joint Coverage	General Product Category Number	Current Rate per \$100.00	Policies or Certificates Count	Gross Written Premium

1								

State of California - Department of Insurance
CREDIT UNEMPLOYMENT INSURANCE
EXPERIENCE REPORT for the Year 1998

Company Name _____
 Company NAIC # _____
 Group NAIC # _____

		1998	1998	1998	1998	1998	1998	1998
Record Number	Creditor Name or Program	Losses Paid	IBNR Loss Reserve, Start of Period	IBNR Loss Reserve, End of Period	Loss Reserve, Start of Period	Loss Reserve, End of Period	Incurred Losses	Defense & Cost Containment Expenses Incurred (formerly known as ALAE)
							[17] + [19] - [18] + [21] - [20]	

1								

State of California - Department of Insurance
CREDIT UNEMPLOYMENT INSURANCE
EXPERIENCE REPORT for the Year 1998

Company Name _____

Company NAIC # _____

Group NAIC # _____

		1998	1998	1998	1998	1998	1998
		Fixed Expenses				Variable Expenses	
Record Number	Creditor Name or Program	Adjusting and Other Expenses (formerly known as ULAE)	Other Acquisitions, Field Supervision, and Collection Expenses Incurred	General Expenses Incurred	Taxes, Licenses & Fees Incurred Excluding CA Premium Tax	Commissions and Brokerage Expenses Incurred	California Premium Tax

1							

**Key Terminology for the Credit Property Insurance
and Credit Unemployment Insurance Summary Exhibits**

- ***Type Of Premium Payment:***

SP = Single Payment

MOB = Monthly Outstanding Balance

- ***Class Of Business:***

For the purpose of this report, Classes of Business means credit property or credit unemployment insurance providing coverage within one of the following groups:

Class A:

Industrial Loan Companies - credit insurance subject to Financial Code §§18290-18292;
California Finance Lenders - credit insurance subject to Financial Code §22314 & 22315
("Regulated loans").

Class B:

All business not otherwise classified.

Class C:

Credit Unions.

Class D:

Finance Companies – installment sales finance;
Industrial Loan Companies, California Finance Lenders – loans other than Class A or E.

Class E:

Banks and Savings & Loan Associations – home improvement loans, other loans secured
by real estate, and mobile home loans;
Mobile Home Dealers;

Class E (continued):

Home Improvement Contractors and Dealers (including swimming pool dealers);
Industrial Loan Companies, California Finance Lenders – loans secured by real estate;
Land Development Companies – loans secured by real estate;
Mortgage Loan Companies specializing in second trust deeds.

Class F:

Banks and Production Credit Associations – agricultural and horticultural loans.

Amendments Made to the Class Categories:

The original data call requested information for Class E and Class F. Upon review of the data received under Class E, it was determined by the Department’s Credit Property and Credit Unemployment Insurance Working Group that the products reported under Class E did not fall under the jurisdiction of the current credit property/unemployment insurance statutes. Data for Class E was subsequently removed from the calculations and the report.

Reference to Class F was also removed from the report since “no” companies submitted any data for Class F.

• ***General Product Category Number:***

The Department of Insurance has identified 9 General Product Type Categories for Credit Property Insurance and Credit Unemployment Insurance. Each product/program under Credit Property Insurance was to be identified as either General Product Category 1, 2, 3, 4, or 5 per the following definitions.

Likewise, for Credit Unemployment Insurance, each product/program was to be identified as either General Product Category 6, 7, 8, or 9 per the following definitions.

General Products for Credit Property Insurance

1) General Product Category One:

Dual Interest Credit Property Insurance on an Open End Plan of Indebtedness

Coverage is effective on the date the certificate of insurance holder’s (the “certificate holder’s”) account has a balance, and continues for as long as there is an open balance in the account(s). Coverage ends on the date the certificate holder’s account does not reflect an open balance, and is automatically reinstated when there is an open balance.

The insurance covers the interest of the master policyholder and the certificate holder in personal property purchased by the certificate holder and financed under an open end plan of indebtedness. The insurance covers the interest of the master policy holder and the certificate holder up to the maximum(s) stated in the certificate of insurance.

2) General Product Category Two:

Dual Interest Credit Property Insurance on a Closed End Plan of Indebtedness

Coverage is effective at 12:01 a.m. on the effective date specified in the certificate. The insurance attaches from the time the personal property is purchased or encumbered until the termination of the master policy holder's financial interest therein.

The insurance covers the interests of the master policy holder and the certificate holder in personal property which is purchased by the certificate holder, in which the master policyholder has a financial interest, and which is financed under a closed end plan of indebtedness.

3) General Product Category Three:

Dual Interest Credit Property Insurance on a Closed End Loan Secured by Personal Property

Coverage is in effect for the term of years set forth in the certificate of insurance, from 12:01 a.m. on the effective date of coverage to 12:01 a.m. on the expiration date of coverage.

The insurance covers the interest of the master policy holder and the certificate holder in personal property pledged as security for a closed end loan made by the master policy holder to the certificate holder, which property is specifically described in the security agreement.

4) General Product Category Four:

Single Interest Credit Property Insurance on a Closed End Loan Secured by Personal Property

Coverage is in effect for the term of years set forth in the certificate of insurance, from 12:01 a.m. on the effective date of coverage to 12:01 a.m. on the expiration date of coverage.

The insurance covers the interest of the master policy holder in personal property pledged as security for a closed end loan made by the master policy holder to the certificate holder, which personal property is specifically described in the security agreement. This coverage is written for the term of the loan.

5) General Product Category Five:

Single Interest Credit Property Insurance on a Closed End Loan Secured by Automobile

Coverage is in effect for the term of years set forth in the certificate of insurance, from 12:01 a.m. on the effective date of coverage to 12:01 a.m. on the expiration date of coverage.

The insurance covers the interest of the master policy holder in an automobile pledged as security for a closed end loan made by the master policy holder to the certificate holder, which automobile is specifically described in the security agreement. This coverage is written for the term of the loan.

General Products for Credit Unemployment Insurance

6) General Product Category Six:

30-Day Retroactive Credit Unemployment Insurance on an Open End Plan of Indebtedness, Paying Minimum Monthly Payment

Coverage is in effect from the time the certificate holder's account has a balance and continues as long as there is an open balance in the account(s). Insurance coverage will cease when the certificate holder's account does not reflect an open balance, and will be automatically reinstated when there is an open balance.

The insurance covers the interests of the master policyholder and the certificate holder in connection with purchases under an account agreement. All benefits apply to account payments and will be paid to the master policy holder to pay off or reduce the certificate holder's debt. The insurer will pay the minimum monthly payment on the certificate holder's account if he or she is unemployed for more than 30 consecutive days. After the 30-day waiting period benefits will be paid retroactively to the first day of unemployment and while the unemployment continues.

7) General Product Category Seven:

30-Day Non-Retroactive Credit Unemployment Insurance on an Open End Plan of Indebtedness, Paying Minimum Monthly Payment for Nine Months

Coverage is in effect from the time the certificate holder's account has a balance and continues as long as there is an open balance in the account(s). Insurance coverage will cease when the certificate holder's account does not reflect an open balance, and will be automatically reinstated when there is an open balance.

The insurance covers the interests of the master policyholder and the certificate holder in connection with purchases under an account agreement. All benefits apply to account

payments and will be paid to the master policyholder to pay off or reduce the certificate holder's debt. The insurer will pay the minimum monthly payment on the certificate holder's account if he or she is unemployed for more than 30 consecutive days. After the 30-day waiting period, benefits will be paid beginning on the 31st day, and while the unemployment continues, up to a maximum of nine months.

8) General Product Category Eight:

30-Day Retroactive Credit Unemployment Insurance on an Installment Loan Plan of Indebtedness, Paying Monthly Payment on Installment Loan Up to Six Monthly Payments

Coverage is in effect for the term of years set forth in the certificate of insurance, from 12:01 a.m. on the effective date of coverage to 12:01 a.m. on the expiration date of coverage.

The insurer will pay loss payment benefits to the master policyholder for the benefit of the certificate holder's account on a loan agreement or sales contract between the certificate holder and the master policyholder. The loan agreement or sales contract must provide for equal monthly installment payments.

The insurer will pay the certificate holder's scheduled monthly payment on the loan agreement or sales contract if the certificate holder is involuntarily unemployed for at least 30 consecutive days. After the 30-day waiting period the insurer will pay the scheduled monthly payment retroactively to the first day of unemployment and while the unemployment continues. The scheduled monthly payment on the certificate holder's indebtedness must be at least 30 days delinquent for coverage to begin.

9) General Product Category Nine:

30-Day Non-Retroactive Credit Unemployment Insurance on an Open End Plan of Indebtedness, Paying Outstanding Balance Up to Policy Limit

Coverage is in effect from the time the account has an open balance and continues as long as there is an open balance in the certificate holder's account(s). The insurance will cease when the certificate holder's account does not reflect an open balance, and will be automatically reinstated when there is an open balance.

The insurance covers the interests of the master policyholder and the certificate holder in connection with purchases under an account agreement. The insurer will pay benefits for loss of employment income of the certificate holder resulting from involuntary unemployment. The benefits payable will apply to account payments. The benefit provided will be the amount of the outstanding balance as of the date of loss, or the maximum amount per account indicated in the certificate, whichever is less. Benefits will be paid after expiration of the 30-day waiting period specified in the certificate.

Addendum to the “9” General Product Categories:

In addition to the “9” General Product Categories identified by the Department, 4 insurers provided data for the following products/coverages:

Product Category 10: [for Credit Property]

This product category used by 1 insurer is for:

Single Interest Credit Property Insurance on an Open End Plan of Indebtedness.

Product Category 10: [for Credit Unemployment Insurance]

This product category used by 3 insurers is for:

30-Day Retroactive Credit Unemployment Insurance on an Installment Loan Plan of Indebtedness, Paying Monthly Payment on Installment Loan up to Twelve Monthly Benefits.

Product Category 11: [for Credit Unemployment Insurance]

This product category used by 1 insurer is for:

30-Day Non-Retroactive Credit Leave of Absence Insurance on an Open End Plan of Indebtedness, Paying Outstanding Balance up to Policy Limit.

Product Category 12: [for Credit Unemployment Insurance]

This product category used by 3 insurers is for:

30-Day Retroactive Credit Leave of Absence Insurance on an Open End Plan of Indebtedness, Paying Minimum Monthly Payment for up to Three to Twelve Monthly Benefits.

Product Category 13: [for Credit Unemployment Insurance]

This product category used by 1 insurer is for:

30-Day Non-Retroactive Credit Unemployment Insurance on an Open End Plan of Indebtedness, Paying Minimum Monthly Payment for up to Six Months.

Amendments Made to the General Product Categories:

General Products for Credit Property Insurance

Upon further review of the data received:

Data for “*General Product Category Four: Single Interest Credit Property Insurance on a Closed End Loan Secured by Personal Property*” was deleted after it was determined that only one company had filed data for it for the 1998-2000 reporting periods. The product was a type of blanket policy for the lender, and there were no policies issued in 2000.

Data for “*General Product Category Five: Single Interest Credit Property Insurance a Closed End Loan Secured by Automobile*” was also deleted since the information received from the companies indicated that the product was a forced-placed automobile insurance product (i.e. a Vendor’s Single Interest or Collateral Damage product) rather than credit property insurance.

Data for “*General Product Category Ten: Single Interest Credit Property Insurance on an Open End Plan of Indebtedness*” consisted of only Class E data. After Credit Property Class E was deleted, Category 10 disappeared.

General Products for Credit Unemployment Insurance

Upon further review of the data received:

It was determined by the Department’s Credit Property and Credit Unemployment Insurance Working Group Data that products reported *Class 11* and *Class 12 (voluntary Leave of Absence or Family Leave of Absence)* did not fall under the current credit unemployment insurance statutes. The data for Product Categories 11 and 12 were subsequently removed from the report.

Appendix II:

California Credit Property Insurance Experience Exhibits

Appendix II consists of the following exhibits:

- 1) Cross Reference Table of “Combination Exhibits”

- 2) 3-Year (1998-2000) Total Credit Property Insurance Experience (in matrix table form)

- 3) Detailed California Credit Property Insurance Experience Exhibits: (see *Note)
Combinations 1 – 25 ~ combining class of business and general product category

* Note:

An error was discovered and corrected in the unearned premium reserves reported by Voyager Insurance Company (Class B, SP, Product Category 3). The correction impacts 6 Combinations [Combinations 5, 13, 17, 20, 22, and 23].

CALIFORNIA CREDIT PROPERTY INSURANCE

1998 - 2000

CROSS REFERENCE TABLE

The number in each cell represents a Combination Number in Appendix II. For each of the Combinations/cells in the Credit Property summaries (i.e. Loss Ratio, Fixed and Variable Expense Ratios, Combined Loss & Expense Ratio, etc.), you can locate the Combination from which the information came from by referring to the cells indicated below.

Class	A		B		D		ALL		TOTAL
Category	SP	MOB	SP	MOB	SP	MOB	SP	MOB	
1				2		7		18	18
2			4		8		19		19
3	1		5		9		20		20
Total	1		23	2	25	7	17	18	22
	1		13		14		22		

Notes: The data for Class E (new Product Category 10) and Product Categories 4& 5 were removed after it was determined that these Class/Products were either outside of the Department's jurisdiction under the current statutes, or inappropriately classified. No data were reported for either Class C or Class F.

CALIFORNIA CREDIT PROPERTY INSURANCE

1998 - 2000

TOTAL 3-YEAR INCURRED LOSS RATIO

<i>Class</i>	<i>A</i>		<i>B</i>		<i>D</i>		<i>ALL</i>		<i>TOTAL</i>
<i>Category</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	
1				3.62%		-1.08%		3.59%	3.59%
2			13.33%		60.60%		14.46%		14.46%
3	14.36%		6.35%		6.78%		9.99%		9.99%
Total	14.36%		11.02%	3.62%	8.43%	-1.08%	11.39%	3.59%	7.62%
	14.36%		6.05%		8.25%		7.62%		

TOTAL 3-YEAR FIXED EXPENSES RATIO

<i>Class</i>	<i>A</i>		<i>B</i>		<i>D</i>		<i>ALL</i>		<i>TOTAL</i>
<i>Category</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	
1				6.20%		12.10%		6.23%	6.23%
2			9.00%		4.04%		8.88%		8.88%
3	1.63%		4.46%		9.72%		5.04%		5.04%
Total	1.63%		7.49%	6.20%	9.55%	12.10%	6.24%	6.23%	6.23%
	1.63%		6.62%		9.60%		6.23%		

CALIFORNIA CREDIT PROPERTY INSURANCE

1998 - 2000

TOTAL 3-YEAR VARIABLE EXPENSES RATIO

<i>Class</i>	<i>A</i>		<i>B</i>		<i>D</i>		<i>ALL</i>		<i>TOTAL</i>
<i>Category</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	
1				30.11%		32.41%		30.12%	30.12%
2			33.81%		40.10%		33.96%		33.96%
3	46.76%		47.75%		6.84%		33.24%		33.24%
Total	46.76%		38.43%	30.11%	7.85%	32.41%	33.47%	30.12%	31.85%
	46.76%		32.85%		8.30%		31.85%		

TOTAL 3-YEAR COMBINED LOSS AND EXPENSES RATIO

<i>Class</i>	<i>A</i>		<i>B</i>		<i>D</i>		<i>ALL</i>		<i>TOTAL</i>
<i>Category</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	
1				39.92%		43.44%		39.94%	39.94%
2			56.14%		104.74%		57.29%		57.29%
3	62.76%		58.56%		23.34%		48.27%		48.27%
Total	62.76%		56.94%	39.92%	25.83%	43.44%	51.10%	39.94%	45.70%
	62.76%		45.52%		26.15%		45.70%		

CALIFORNIA CREDIT PROPERTY INSURANCE

1998 - 2000

TOTAL 3-YEAR AVERAGE WRITTEN PREMIUM PER POLICY/CERTIFICATE

<i>Class</i>	<i>A</i>		<i>B</i>		<i>D</i>		<i>ALL</i>		<i>TOTAL</i>
<i>Category</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	
1				\$26.28		\$16.61		\$26.21	\$26.21
2			\$200.22		\$93.11		\$193.03		\$193.03
3	\$141.23		\$81.86		\$34.08		\$90.16		\$90.16
Total	\$141.23		\$139.40	\$26.28	\$36.61	\$16.61	\$109.60	\$26.21	\$41.84
	\$141.23		\$35.08		\$34.61		\$41.84		

TOTAL 3-YEAR AVERAGE INCURRED LOSS PER POLICY/CERTIFICATE

<i>Class</i>	<i>A</i>		<i>B</i>		<i>D</i>		<i>ALL</i>		<i>TOTAL</i>
<i>Category</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	
1				\$0.95		-\$0.18		\$0.94	\$0.94
2			\$28.05		\$43.16		\$29.07		\$29.07
3	\$15.27		\$6.26		\$6.86		\$10.26		\$10.26
Total	\$15.27		\$16.86	\$0.95	\$8.42	-\$0.18	\$13.82	\$0.94	\$3.36
	\$15.27		\$2.19		\$7.56		\$3.36		

CALIFORNIA CREDIT PROPERTY INSURANCE

1998 - 2000

TOTAL 3-YEAR AVERAGE FIXED EXPENSES PER POLICY/CERTIFICATE

<i>Class</i>	<i>A</i>		<i>B</i>		<i>D</i>		<i>ALL</i>		<i>TOTAL</i>
<i>Category</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	
1				\$1.63		\$2.03		\$1.63	\$1.63
2			\$18.93		\$2.88		\$17.85		\$17.85
3	\$1.74		\$4.39		\$9.84		\$5.18		\$5.18
Total	\$1.74		\$11.46	\$1.63	\$9.54	\$2.03	\$7.57	\$1.63	\$2.75
	\$1.74		\$2.39		\$8.79		\$2.75		

TOTAL 3-YEAR AVERAGE VARIABLE EXPENSES PER POLICY/CERTIFICATE

<i>Class</i>	<i>A</i>		<i>B</i>		<i>D</i>		<i>ALL</i>		<i>TOTAL</i>
<i>Category</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	
1				\$7.91		\$5.44		\$7.90	\$7.90
2			\$71.12		\$28.56		\$68.27		\$68.27
3	\$49.74		\$47.07		\$6.92		\$34.17		\$34.17
Total	\$49.74		\$58.77	\$7.91	\$7.85	\$5.44	\$40.61	\$7.90	\$14.03
	\$49.74		\$11.87		\$7.61		\$14.03		

CALIFORNIA CREDIT PROPERTY INSURANCE

1998 - 2000

NUMBER OF COMPANIES WRITING IN EACH CATEGORY

<i>Class</i>	<i>A</i>		<i>B</i>		<i>D</i>		<i>ALL</i>		<i>TOTAL</i>
<i>Category</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	
1				7		2		8	8
2			3		3		4		4
3	2		3		4		7		7
Total	2		4	7	6	2	9	8	12
	2		8		7		12		

TOTAL 3-YEAR EXPOSURES

<i>Class</i>	<i>A</i>		<i>B</i>		<i>D</i>		<i>ALL</i>		<i>TOTAL</i>
<i>Category</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	
1				204,483,716		1,420,741		205,904,457	205,904,457
2			4,750,136		150,068		4,900,204		4,900,204
3	12,763,405		3,035,700		6,934,308		22,733,413		22,733,413
Total	12,763,405		7,785,836	204,483,716	7,084,376	1,420,741	27,633,617	205,904,457	233,538,074
	12,763,405		212,269,552		8,505,117		233,538,074		

California Credit Property Insurance Experience Exhibit

Combination: 1	Company Count: 2	Class of Business: A	
Type Of Premium Payment:	SP	General Product Cat. No:	3
Range of Current Rate Per \$100:	Minimum: 1.00	Maximum: 1.58	

		1998	1999	2000	Total
[7] Policy or Certificate Count		47,010	64,458	58,503	169,971
[8] Gross Written Premium	\$	23,333,134	\$ 14,940,775	\$ 4,738,777	\$ 43,012,686
[9] Refunds On Terminations	\$	10,629,271	\$ 5,838,655	\$ 2,539,301	\$ 19,007,227
[10] Net Written Premium: [8] - [9]	\$	12,703,863	\$ 9,102,120	\$ 2,199,476	\$ 24,005,459
[11] Premium Reserves, Start of Period	\$	3,160,767	\$ 9,999,148	\$ 13,024,041	\$ 26,183,956
[12] Premium Reserves, End of Period	\$	9,999,148	\$ 13,024,041	\$ 9,087,645	\$ 32,110,834
[13] Actual Earned Premium: [10]+[11]-[12]	\$	5,865,482	\$ 6,077,227	\$ 6,135,872	\$ 18,078,581
[14] Earned Premium @ Current Rate Level	\$	5,865,480	\$ 6,077,226	\$ 6,136,054	\$ 18,078,760
[14.a] Exposures [E.P.@CRL / Curr. Rate]		4,673,515	3,976,379	4,113,511	12,763,405
[15] Claims Count		267	865	373	1,505
[16] Losses Paid	\$	491,183	\$ 1,476,612	\$ 751,125	\$ 2,718,920
[17] IBNR Reserves, Start of Period	\$	306,959	\$ 316,960	\$ 286,836	\$ 910,755
[18] IBNR Reserves, End of Period	\$	316,960	\$ 286,836	\$ 110,610	\$ 714,406
[19] Loss Reserves, Start of Period	\$	-	\$ 118,011	\$ 192,159	\$ 310,170
[20] Loss Reserves, End of Period	\$	118,011	\$ 192,159	\$ 73,300	\$ 383,470
<u>INCURRED LOSSES</u>					
[21] Incurred Losses: [16]+[18]+[20]-[17]-[19]	\$	619,195	\$ 1,520,636	\$ 456,040	\$ 2,595,871
[21.a] Average Loss Per Claim: [21] / [15]	\$	2,319	\$ 1,758	\$ 1,223	\$ 1,725
[21.b] Avg. Loss Per Policy/Cert: [21] / [7]	\$	13.17	\$ 23.59	\$ 7.80	\$ 15.27
[21.c] Incurred Loss Ratio: [21] / [13]		10.56%	25.02%	7.43%	14.36%
<u>FIXED EXPENSES</u>					
[22] Defense and C.C. Expenses *	\$	-	\$ -	\$ 99	\$ 99
* [Formerly Allocated Loss Adj. Exp.]					
[23] Adj. & Other Exp. [Formerly ULAE]	\$	-	\$ -	\$ -	\$ -
[24] Other Acquisition & Field Expenses	\$	-	\$ -	\$ -	\$ -
[25] General Expenses Incurred	\$	49,401	\$ 24,863	\$ 16	\$ 74,280
[26] Taxes, Licenses and Fees	\$	93,226	\$ 98,813	\$ 28,656	\$ 220,695
[29.a] Fixed Expenses: Sum of [22] Thru [26]	\$	142,627	\$ 123,676	\$ 28,771	\$ 295,074
[29.b] Fixed Expenses Per Policy: [29.a] / [7]	\$	3.03	\$ 1.92	\$ 0.49	\$ 1.74
[29.c] Fixed Exp. to E. Premium Ratio: [29.a] / [13]		2.43%	2.04%	0.47%	1.63%
<u>VARIABLE EXPENSES</u>					
[27] Commission & Brokerage	\$	4,187,597	\$ 3,150,207	\$ 546,897	\$ 7,884,701
[27.a] Commission & Brokerage %: [27] / [13]		71.39%	51.84%	8.91%	43.61%
[28] CA Premium Tax	\$	298,541	\$ 219,452	\$ 51,707	\$ 569,700
[28.a] CA Premium Tax %: [28] / [13]		5.09%	3.61%	0.84%	3.15%
[30] Var. Expenses: [27] + [28]	\$	4,486,138	\$ 3,369,659	\$ 598,604	\$ 8,454,401
[30.a] Var. Expenses Per Policy: [30] / [7]	\$	95.43	\$ 52.28	\$ 10.23	\$ 49.74
[30.b] Var. Exp. To E. Premium Ratio: [30] / [13]		76.48%	55.45%	9.76%	46.76%
[31] Total Expenses: [29.a] + [30]	\$	4,628,765	\$ 3,493,335	\$ 627,375	\$ 8,749,475
[31.a] Total Exp. to E. Premium Ratio: [31] / [13]		78.92%	57.48%	10.22%	48.40%
[32] Combined Losses & Exp: [21] + [31]	\$	5,247,960	\$ 5,013,971	\$ 1,083,415	\$ 11,345,346
[32.a] Combined Losses & Exp. Ratio: [32] / [13]		89.47%	82.50%	17.66%	62.76%

California Credit Property Insurance Experience Exhibit

Combination:	2	Company Count:	7	Class of Business:	B
Type Of Premium Payment:		MOB		General Product Cat. No:	1
Range of Current Rate Per \$100:		Minimum:	0.20	Maximum:	0.46

		1998	1999	2000	Total
[7] Policy or Certificate Count		774,786	669,262	697,987	2,142,035
[8] Gross Written Premium	\$	30,459,763	\$ 20,814,566	\$ 17,203,549	\$ 68,477,878
[9] Refunds On Terminations	\$	7,414,720	\$ 3,522,640	\$ 1,239,971	\$ 12,177,331
[10] Net Written Premium: [8] - [9]	\$	23,045,042	\$ 17,291,926	\$ 15,963,578	\$ 56,300,547
[11] Premium Reserves, Start of Period	\$	-	\$ -	\$ -	\$ -
[12] Premium Reserves, End of Period	\$	-	\$ -	\$ -	\$ -
[13] Actual Earned Premium: [10]+[11]-[12]	\$	23,045,042	\$ 17,291,926	\$ 15,963,578	\$ 56,300,547
[14] Earned Premium @ Current Rate Level	\$	23,045,042	\$ 17,291,926	\$ 15,955,715	\$ 56,292,684
[14.a] Exposures [E.P.@CRL / Curr. Rate]		82,322,860	62,911,820	59,249,036	204,483,716
[15] Claims Count		1,954	1,261	984	4,199
[16] Losses Paid	\$	1,288,057	\$ 1,007,704	\$ 836,593	\$ 3,132,353
[17] IBNR Reserves, Start of Period	\$	1,445,128	\$ 649,501	\$ 572,255	\$ 2,666,884
[18] IBNR Reserves, End of Period	\$	649,501	\$ 572,255	\$ 356,060	\$ 1,577,815
[19] Loss Reserves, Start of Period	\$	16,964	\$ 11,364	\$ 16,660	\$ 44,988
[20] Loss Reserves, End of Period	\$	11,364	\$ 16,660	\$ 8,962	\$ 36,986
<u>INCURRED LOSSES</u>					
[21] Incurred Losses: [16]+[18]+[20]-[17]-[19]	\$	486,830	\$ 935,754	\$ 612,699	\$ 2,035,283
[21.a] Average Loss Per Claim: [21] / [15]	\$	249	\$ 742	\$ 623	\$ 485
[21.b] Avg. Loss Per Policy/Cert: [21] / [7]	\$	0.63	\$ 1.40	\$ 0.88	\$ 0.95
[21.c] Incurred Loss Ratio: [21] / [13]		2.11%	5.41%	3.84%	3.62%
<u>FIXED EXPENSES</u>					
[22] Defense and C.C. Expenses *	\$	5,934	\$ 7,846	\$ 6,433	\$ 20,213
* [Formerly Allocated Loss Adj. Exp.]					
[23] Adj. & Other Exp. [Formerly ULAE]	\$	7,267	\$ 27,010	\$ 11,892	\$ 46,170
[24] Other Acquisition & Field Expenses	\$	504,267	\$ 394,913	\$ 278,841	\$ 1,178,022
[25] General Expenses Incurred	\$	884,502	\$ 746,277	\$ 538,118	\$ 2,168,897
[26] Taxes, Licenses and Fees	\$	37,775	\$ 16,759	\$ 20,908	\$ 75,441
[29.a] Fixed Expenses: Sum of [22] Thru [26]	\$	1,439,746	\$ 1,192,805	\$ 856,193	\$ 3,488,743
[29.b] Fixed Expenses Per Policy: [29.a] / [7]	\$	1.86	\$ 1.78	\$ 1.23	\$ 1.63
[29.c] Fixed Exp. to E. Premium Ratio: [29.a] / [13]		6.25%	6.90%	5.36%	6.20%
<u>VARIABLE EXPENSES</u>					
[27] Commission & Brokerage	\$	6,802,931	\$ 5,058,837	\$ 3,868,920	\$ 15,730,687
[27.a] Commission & Brokerage %: [27] / [13]		29.52%	29.26%	24.24%	27.94%
[28] CA Premium Tax	\$	541,553	\$ 305,131	\$ 374,960	\$ 1,221,643
[28.a] CA Premium Tax %: [28] / [13]		2.35%	1.76%	2.35%	2.17%
[30] Var. Expenses: [27] + [28]	\$	7,344,484	\$ 5,363,967	\$ 4,243,880	\$ 16,952,331
[30.a] Var. Expenses Per Policy: [30] / [7]	\$	9.48	\$ 8.01	\$ 6.08	\$ 7.91
[30.b] Var. Exp. To E. Premium Ratio: [30] / [13]		31.87%	31.02%	26.58%	30.11%
[31] Total Expenses: [29.a] + [30]	\$	8,784,229	\$ 6,556,772	\$ 5,100,072	\$ 20,441,074
[31.a] Total Exp. to E. Premium Ratio: [31] / [13]		38.12%	37.92%	31.95%	36.31%
[32] Combined Losses & Exp: [21] + [31]	\$	9,271,059	\$ 7,492,526	\$ 5,712,772	\$ 22,476,357
[32.a] Combined Losses & Exp. Ratio: [32] / [13]		40.23%	43.33%	35.79%	39.92%

California Credit Property Insurance Experience Exhibit

Combination:	3	Company Count:	n/a	Class of Business:	B
Type Of Premium Payment:			MOB	General Product Cat. No:	4
Range of Current Rate Per \$100:		Minimum:	n/a	Maximum:	n/a

			1998		1999		2000		Total
[7]	Policy or Certificate Count		0		0		0		0
[8]	Gross Written Premium	\$	-	\$	-	\$	-	\$	-
[9]	Refunds On Terminations	\$	-	\$	-	\$	-	\$	-
[10]	Net Written Premium: [8] - [9]	\$	-	\$	-	\$	-	\$	-
[11]	Premium Reserves, Start of Period	\$	-	\$	-	\$	-	\$	-
[12]	Premium Reserves, End of Period	\$	-	\$	-	\$	-	\$	-
[13]	Actual Earned Premium: [10]+[11]-[12]	\$	-	\$	-	\$	-	\$	-
[14]	Earned Premium @ Current Rate Level	\$	-	\$	-	\$	-	\$	-
[14.a]	Exposures [E.P.@CRL / Curr. Rate]		0		0		0		0
[15]	Claims Count		0		0		0		0
[16]	Losses Paid	\$	-	\$	-	\$	-	\$	-
[17]	IBNR Reserves, Start of Period	\$	-	\$	-	\$	-	\$	-
[18]	IBNR Reserves, End of Period	\$	-	\$	-	\$	-	\$	-
[19]	Loss Reserves, Start of Period	\$	-	\$	-	\$	-	\$	-
[20]	Loss Reserves, End of Period	\$	-	\$	-	\$	-	\$	-
	<u>INCURRED LOSSES</u>								
[21]	Incurred Losses: [16]+[18]+[20]-[17]-[19]	\$	-	\$	-	\$	-	\$	-
[21.a]	Average Loss Per Claim: [21] / [15]	\$	-	\$	-	\$	-	\$	-
[21.b]	Avg. Loss Per Policy/Cert: [21] / [7]	\$	-	\$	-	\$	-	\$	-
[21.c]	Incurred Loss Ratio: [21] / [13]		0.00%		0.00%		0.00%		0.00%
	<u>FIXED EXPENSES</u>								
[22]	Defense and C.C. Expenses *	\$	-	\$	-	\$	-	\$	-
	* [Formerly Allocated Loss Adj. Exp.]								
[23]	Adj. & Other Exp. [Formerly ULAE]	\$	-	\$	-	\$	-	\$	-
[24]	Other Acquisition & Field Expenses	\$	-	\$	-	\$	-	\$	-
[25]	General Expenses Incurred	\$	-	\$	-	\$	-	\$	-
[26]	Taxes, Licenses and Fees	\$	-	\$	-	\$	-	\$	-
[29.a]	Fixed Expenses: Sum of [22] Thru [26]	\$	-	\$	-	\$	-	\$	-
[29.b]	Fixed Expenses Per Policy: [29.a] / [7]	\$	-	\$	-	\$	-	\$	-
[29.c]	Fixed Exp. to E. Premium Ratio: [29.a] / [13]		0.00%		0.00%		0.00%		0.00%
	<u>VARIABLE EXPENSES</u>								
[27]	Commission & Brokerage	\$	-	\$	-	\$	-	\$	-
[27.a]	Commission & Brokerage %: [27] / [13]		0.00%		0.00%		0.00%		0.00%
[28]	CA Premium Tax	\$	-	\$	-	\$	-	\$	-
[28.a]	CA Premium Tax %: [28] / [13]		0.00%		0.00%		0.00%		0.00%
[30]	Var. Expenses: [27] + [28]	\$	-	\$	-	\$	-	\$	-
[30.a]	Var. Expenses Per Policy: [30] / [7]	\$	-	\$	-	\$	-	\$	-
[30.b]	Var. Exp. To E. Premium Ratio: [30] / [13]		0.00%		0.00%		0.00%		0.00%
[31]	Total Expenses: [29.a] + [30]	\$	-	\$	-	\$	-	\$	-
[31.a]	Total Exp. to E. Premium Ratio: [31] / [13]		0.00%		0.00%		0.00%		0.00%
[32]	Combined Losses & Exp: [21] + [31]	\$	-	\$	-	\$	-	\$	-
[32.a]	Combined Losses & Exp. Ratio: [32] / [13]		0.00%		0.00%		0.00%		0.00%

California Credit Property Insurance Experience Exhibit

Combination:	4	Company Count:	3	Class of Business:	B
Type Of Premium Payment:			SP	General Product Cat. No:	2
Range of Current Rate Per \$100:		Minimum:	3.00	Maximum:	3.90

		1998	1999	2000	Total
[7] Policy or Certificate Count		32,344	31,522	23,939	87,805
[8] Gross Written Premium	\$	9,044,007	\$ 8,469,547	\$ 6,677,000	\$ 24,190,554
[9] Refunds On Terminations	\$	2,385,757	\$ 2,174,311	\$ 2,050,308	\$ 6,610,376
[10] Net Written Premium: [8] - [9]	\$	6,658,251	\$ 6,295,235	\$ 4,626,692	\$ 17,580,178
[11] Premium Reserves, Start of Period	\$	2,168,264	\$ 2,295,721	\$ 1,872,856	\$ 6,336,841
[12] Premium Reserves, End of Period	\$	2,295,721	\$ 1,872,856	\$ 1,275,541	\$ 5,444,119
[13] Actual Earned Premium: [10]+[11]-[12]	\$	6,530,793	\$ 6,718,100	\$ 5,224,007	\$ 18,472,900
[14] Earned Premium @ Current Rate Level	\$	6,530,793	\$ 6,718,100	\$ 5,224,007	\$ 18,472,900
[14.a] Exposures [E.P.@CRL / Curr. Rate]		1,675,551	1,726,330	1,348,255	4,750,136
[15] Claims Count		1,639	1,612	1,684	4,935
[16] Losses Paid	\$	789,794	\$ 843,260	\$ 882,719	\$ 2,515,774
[17] IBNR Reserves, Start of Period	\$	225,089	\$ 204,201	\$ 209,831	\$ 639,121
[18] IBNR Reserves, End of Period	\$	204,201	\$ 209,831	\$ 172,587	\$ 586,618
[19] Loss Reserves, Start of Period	\$	-	\$ -	\$ -	\$ -
[20] Loss Reserves, End of Period	\$	-	\$ -	\$ -	\$ -
<u>INCURRED LOSSES</u>					
[21] Incurred Losses: [16]+[18]+[20]-[17]-[19]	\$	768,905	\$ 848,890	\$ 845,476	\$ 2,463,271
[21.a] Average Loss Per Claim: [21] / [15]	\$	469	\$ 527	\$ 502	\$ 499
[21.b] Avg. Loss Per Policy/Cert: [21] / [7]	\$	23.77	\$ 26.93	\$ 35.32	\$ 28.05
[21.c] Incurred Loss Ratio: [21] / [13]		11.77%	12.64%	16.18%	13.33%
<u>FIXED EXPENSES</u>					
[22] Defense and C.C. Expenses *	\$	3,845	\$ 4,160	\$ 4,810	\$ 12,815
* [Formerly Allocated Loss Adj. Exp.]					
[23] Adj. & Other Exp. [Formerly ULAE]	\$	32,355	\$ 35,024	\$ 28,863	\$ 96,242
[24] Other Acquisition & Field Expenses	\$	188,696	\$ 224,293	\$ 148,596	\$ 561,585
[25] General Expenses Incurred	\$	308,401	\$ 371,080	\$ 272,589	\$ 952,071
[26] Taxes, Licenses and Fees	\$	15,277	\$ 11,658	\$ 12,391	\$ 39,327
[29.a] Fixed Expenses: Sum of [22] Thru [26]	\$	548,574	\$ 646,215	\$ 467,250	\$ 1,662,040
[29.b] Fixed Expenses Per Policy: [29.a] / [7]	\$	16.96	\$ 20.50	\$ 19.52	\$ 18.93
[29.c] Fixed Exp. to E. Premium Ratio: [29.a] / [13]		8.40%	9.62%	8.94%	9.00%
<u>VARIABLE EXPENSES</u>					
[27] Commission & Brokerage	\$	2,234,876	\$ 2,247,977	\$ 1,349,092	\$ 5,831,944
[27.a] Commission & Brokerage %: [27] / [13]		34.22%	33.46%	25.82%	31.57%
[28] CA Premium Tax	\$	156,478	\$ 147,938	\$ 108,727	\$ 413,143
[28.a] CA Premium Tax %: [28] / [13]		2.40%	2.20%	2.08%	2.24%
[30] Var. Expenses: [27] + [28]	\$	2,391,353	\$ 2,395,915	\$ 1,457,819	\$ 6,245,087
[30.a] Var. Expenses Per Policy: [30] / [7]	\$	73.93	\$ 76.01	\$ 60.90	\$ 71.12
[30.b] Var. Exp. To E. Premium Ratio: [30] / [13]		36.62%	35.66%	27.91%	33.81%
[31] Total Expenses: [29.a] + [30]	\$	2,939,928	\$ 3,042,130	\$ 1,925,069	\$ 7,907,127
[31.a] Total Exp. to E. Premium Ratio: [31] / [13]		45.02%	45.28%	36.85%	42.80%
[32] Combined Losses & Exp: [21] + [31]	\$	3,708,833	\$ 3,891,020	\$ 2,770,546	\$ 10,370,398
[32.a] Combined Losses & Exp. Ratio: [32] / [13]		56.79%	57.92%	53.03%	56.14%

California Credit Property Insurance Experience Exhibit

Combination:	5	Company Count:	3	Class of Business:	B
Type Of Premium Payment:			SP	General Product Cat. No:	3
Range of Current Rate Per \$100:		Minimum:	1.50	Maximum:	4.00

		1998	1999	2000	Total
[7]	Policy or Certificate Count	39,219	28,549	25,027	92,795
[8]	Gross Written Premium	\$ 8,502,126	\$ 5,155,651	\$ 4,614,153	\$ 18,271,930
[9]	Refunds On Terminations	\$ 5,541,445	\$ 2,705,403	\$ 2,428,954	\$ 10,675,802
[10]	Net Written Premium: [8] - [9]	\$ 2,960,681	\$ 2,450,248	\$ 2,185,199	\$ 7,596,128
[11]	Premium Reserves, Start of Period	\$ 3,863,448	\$ 3,336,884	\$ 2,650,766	\$ 9,851,098
[12]	Premium Reserves, End of Period	\$ 3,336,884	\$ 2,650,766	\$ 2,311,784	\$ 8,299,433
[13]	Actual Earned Premium: [10]+[11]-[12]	\$ 3,487,245	\$ 3,136,366	\$ 2,524,181	\$ 9,147,793
[14]	Earned Premium @ Current Rate Level	\$ 3,635,440	\$ 3,136,366	\$ 2,524,181	\$ 9,295,987
[14.a]	Exposures [E.P.@CRL / Curr. Rate]	1,263,665	986,905	785,130	3,035,700
[15]	Claims Count	448	320	258	1,026
[16]	Losses Paid	\$ 269,364	\$ 208,506	\$ 171,924	\$ 649,794
[17]	IBNR Reserves, Start of Period	\$ 125,532	\$ 124,567	\$ 90,757	\$ 340,856
[18]	IBNR Reserves, End of Period	\$ 124,567	\$ 90,757	\$ 61,375	\$ 276,699
[19]	Loss Reserves, Start of Period	\$ 19,356	\$ 19,198	\$ 19,916	\$ 58,470
[20]	Loss Reserves, End of Period	\$ 19,198	\$ 19,916	\$ 14,611	\$ 53,725
<u>INCURRED LOSSES</u>					
[21]	Incurred Losses: [16]+[18]+[20]-[17]-[19]	\$ 268,241	\$ 175,414	\$ 137,238	\$ 580,892
[21.a]	Average Loss Per Claim: [21] / [15]	\$ 599	\$ 548	\$ 532	\$ 566
[21.b]	Avg. Loss Per Policy/Cert: [21] / [7]	\$ 6.84	\$ 6.14	\$ 5.48	\$ 6.26
[21.c]	Incurred Loss Ratio: [21] / [13]	7.69%	5.59%	5.44%	6.35%
<u>FIXED EXPENSES</u>					
[22]	Defense and C.C. Expenses *	\$ 503	\$ 135	\$ 224	\$ 863
	* [Formerly Allocated Loss Adj. Exp.]				
[23]	Adj. & Other Exp. [Formerly ULAE]	\$ 3,214	\$ 2,431	\$ 4,632	\$ 10,276
[24]	Other Acquisition & Field Expenses	\$ 61,815	\$ 51,028	\$ 46,297	\$ 159,140
[25]	General Expenses Incurred	\$ 98,416	\$ 79,777	\$ 66,222	\$ 244,415
[26]	Taxes, Licenses and Fees	\$ (3,813)	\$ (2,640)	\$ (524)	\$ (6,976)
[29.a]	Fixed Expenses: Sum of [22] Thru [26]	\$ 160,136	\$ 130,731	\$ 116,851	\$ 407,718
[29.b]	Fixed Expenses Per Policy: [29.a] / [7]	\$ 4.08	\$ 4.58	\$ 4.67	\$ 4.39
[29.c]	Fixed Exp. to E. Premium Ratio: [29.a] / [13]	4.59%	4.17%	4.63%	4.46%
<u>VARIABLE EXPENSES</u>					
[27]	Commission & Brokerage	\$ 1,716,999	\$ 1,376,839	\$ 1,095,520	\$ 4,189,357
[27.a]	Commission & Brokerage %: [27] / [13]	49.24%	43.90%	43.40%	45.80%
[28]	CA Premium Tax	\$ 69,590	\$ 57,881	\$ 51,450	\$ 178,921
[28.a]	CA Premium Tax %: [28] / [13]	2.00%	1.85%	2.04%	1.96%
[30]	Var. Expenses: [27] + [28]	\$ 1,786,589	\$ 1,434,720	\$ 1,146,970	\$ 4,368,278
[30.a]	Var. Expenses Per Policy: [30] / [7]	\$ 45.55	\$ 50.25	\$ 45.83	\$ 47.07
[30.b]	Var. Exp. To E. Premium Ratio: [30] / [13]	51.23%	45.74%	45.44%	47.75%
[31]	Total Expenses: [29.a] + [30]	\$ 1,946,725	\$ 1,565,451	\$ 1,263,821	\$ 4,775,996
[31.a]	Total Exp. to E. Premium Ratio: [31] / [13]	55.82%	49.91%	50.07%	52.21%
[32]	Combined Losses & Exp: [21] + [31]	\$ 2,214,966	\$ 1,740,865	\$ 1,401,058	\$ 5,356,888
[32.a]	Combined Losses & Exp. Ratio: [32] / [13]	63.52%	55.51%	55.51%	58.56%

California Credit Property Insurance Experience Exhibit

Combination:	6	Company Count:	n/a	Class of Business:	B
Type Of Premium Payment:			SP	General Product Cat. No:	5
Range of Current Rate Per \$100:		Minimum:	n/a	Maximum:	n/a

		1998	1999	2000	Total				
[7]	Policy or Certificate Count	0	0	0	0				
[8]	Gross Written Premium	\$ -	\$ -	\$ -	\$ -				
[9]	Refunds On Terminations	\$ -	\$ -	\$ -	\$ -				
[10]	Net Written Premium: [8] - [9]	\$ -	\$ -	\$ -	\$ -				
[11]	Premium Reserves, Start of Period	\$ -	\$ -	\$ -	\$ -				
[12]	Premium Reserves, End of Period	\$ -	\$ -	\$ -	\$ -				
[13]	Actual Earned Premium: [10]+[11]-[12]	\$ -	\$ -	\$ -	\$ -				
[14]	Earned Premium @ Current Rate Level	\$ -	\$ -	\$ -	\$ -				
[14.a]	Exposures [E.P.@CRL / Curr. Rate]	0	0	0	0				
[15]	Claims Count	0	0	0	0				
[16]	Losses Paid	\$ -	\$ -	\$ -	\$ -				
[17]	IBNR Reserves, Start of Period	\$ -	\$ -	\$ -	\$ -				
[18]	IBNR Reserves, End of Period	\$ -	\$ -	\$ -	\$ -				
[19]	Loss Reserves, Start of Period	\$ -	\$ -	\$ -	\$ -				
[20]	Loss Reserves, End of Period	\$ -	\$ -	\$ -	\$ -				
	<u>INCURRED LOSSES</u>								
[21]	Incurred Losses: [16]+[18]+[20]-[17]-[19]	\$ -	\$ -	\$ -	\$ -				
[21.a]	Average Loss Per Claim: [21] / [15]	\$ -	\$ -	\$ -	\$ -				
[21.b]	Avg. Loss Per Policy/Cert: [21] / [7]	\$ -	\$ -	\$ -	\$ -				
[21.c]	Incurred Loss Ratio: [21] / [13]	0.00%	0.00%	0.00%	0.00%				
	<u>FIXED EXPENSES</u>								
[22]	Defense and C.C. Expenses *	\$ -	\$ -	\$ -	\$ -				
	* [Formerly Allocated Loss Adj. Exp.]								
[23]	Adj. & Other Exp. [Formerly ULAE]	\$ -	\$ -	\$ -	\$ -				
[24]	Other Acquisition & Field Expenses	\$ -	\$ -	\$ -	\$ -				
[25]	General Expenses Incurred	\$ -	\$ -	\$ -	\$ -				
[26]	Taxes, Licenses and Fees	\$ -	\$ -	\$ -	\$ -				
[29.a]	Fixed Expenses: Sum of [22] Thru [26]	\$ -	\$ -	\$ -	\$ -				
[29.b]	Fixed Expenses Per Policy: [29.a] / [7]	\$ -	\$ -	\$ -	\$ -				
[29.c]	Fixed Exp. to E. Premium Ratio: [29.a] / [13]	0.00%	0.00%	0.00%	0.00%				
	<u>VARIABLE EXPENSES</u>								
[27]	Commission & Brokerage	\$ -	\$ -	\$ -	\$ -				
[27.a]	Commission & Brokerage %: [27] / [13]	0.00%	0.00%	0.00%	0.00%				
[28]	CA Premium Tax	\$ -	\$ -	\$ -	\$ -				
[28.a]	CA Premium Tax %: [28] / [13]	0.00%	0.00%	0.00%	0.00%				
[30]	Var. Expenses: [27] + [28]	\$ -	\$ -	\$ -	\$ -				
[30.a]	Var. Expenses Per Policy: [30] / [7]	\$ -	\$ -	\$ -	\$ -				
[30.b]	Var. Exp. To E. Premium Ratio: [30] / [13]	0.00%	0.00%	0.00%	0.00%				
[31]	Total Expenses: [29.a] + [30]	\$ -	\$ -	\$ -	\$ -				
[31.a]	Total Exp. to E. Premium Ratio: [31] / [13]	0.00%	0.00%	0.00%	0.00%				
[32]	Combined Losses & Exp: [21] + [31]	\$ -	\$ -	\$ -	\$ -				
[32.a]	Combined Losses & Exp. Ratio: [32] / [13]	0.00%	0.00%	0.00%	0.00%				

California Credit Property Insurance Experience Exhibit

Combination:	7	Company Count:	2	Class of Business:	D
Type Of Premium Payment:		MOB		General Product Cat. No:	1
Range of Current Rate Per \$100:		Minimum:	0.14	Maximum:	0.29

		1998	1999	2000	Total
[7] Policy or Certificate Count		6,586	4,908	4,901	16,395
[8] Gross Written Premium	\$	128,956	\$ 94,326	\$ 49,070	\$ 272,351
[9] Refunds On Terminations	\$	-	\$ 3	\$ -	\$ 3
[10] Net Written Premium: [8] - [9]	\$	128,956	\$ 94,322	\$ 49,070	\$ 272,348
[11] Premium Reserves, Start of Period	\$	5,548	\$ 2,694	\$ 1,836	\$ 10,078
[12] Premium Reserves, End of Period	\$	2,694	\$ 1,836	\$ 2,794	\$ 7,324
[13] Actual Earned Premium: [10]+[11]-[12]	\$	131,810	\$ 95,180	\$ 48,112	\$ 275,102
[14] Earned Premium @ Current Rate Level	\$	131,810	\$ 95,180	\$ 48,112	\$ 275,102
[14.a] Exposures [E.P.@CRL / Curr. Rate]		674,022	494,612	252,107	1,420,741
[15] Claims Count		14	4	0	18
[16] Losses Paid	\$	6,873	\$ 1,950	\$ -	\$ 8,823
[17] IBNR Reserves, Start of Period	\$	23,332	\$ 24,619	\$ 5,440	\$ 53,391
[18] IBNR Reserves, End of Period	\$	24,619	\$ 5,440	\$ 11,551	\$ 41,610
[19] Loss Reserves, Start of Period	\$	-	\$ -	\$ -	\$ -
[20] Loss Reserves, End of Period	\$	-	\$ -	\$ -	\$ -
<u>INCURRED LOSSES</u>					
[21] Incurred Losses: [16]+[18]+[20]-[17]-[19]	\$	8,159	\$ (17,229)	\$ 6,111	\$ (2,958)
[21.a] Average Loss Per Claim: [21] / [15]	\$	583	\$ (4,307)	\$ -	\$ (164)
[21.b] Avg. Loss Per Policy/Cert: [21] / [7]	\$	1.24	\$ (3.51)	\$ 1.25	\$ (0.18)
[21.c] Incurred Loss Ratio: [21] / [13]		6.19%	-18.10%	12.70%	-1.08%
<u>FIXED EXPENSES</u>					
[22] Defense and C.C. Expenses *	\$	(2)	\$ (2)	\$ -	\$ (4)
* [Formerly Allocated Loss Adj. Exp.]					
[23] Adj. & Other Exp. [Formerly ULAE]	\$	(17)	\$ (13)	\$ -	\$ (30)
[24] Other Acquisition & Field Expenses	\$	152	\$ 9	\$ -	\$ 161
[25] General Expenses Incurred	\$	12,903	\$ 9,506	\$ 4,811	\$ 27,221
[26] Taxes, Licenses and Fees	\$	2,796	\$ 2,088	\$ 1,059	\$ 5,944
[29.a] Fixed Expenses: Sum of [22] Thru [26]	\$	15,833	\$ 11,590	\$ 5,870	\$ 33,292
[29.b] Fixed Expenses Per Policy: [29.a] / [7]	\$	2.40	\$ 2.36	\$ 1.20	\$ 2.03
[29.c] Fixed Exp. to E. Premium Ratio: [29.a] / [13]		12.01%	12.18%	12.20%	12.10%
<u>VARIABLE EXPENSES</u>					
[27] Commission & Brokerage	\$	40,592	\$ 26,792	\$ 16,307	\$ 83,691
[27.a] Commission & Brokerage %: [27] / [13]		30.80%	28.15%	33.89%	30.42%
[28] CA Premium Tax	\$	2,598	\$ 1,887	\$ 981	\$ 5,466
[28.a] CA Premium Tax %: [28] / [13]		1.97%	1.98%	2.04%	1.99%
[30] Var. Expenses: [27] + [28]	\$	43,190	\$ 28,679	\$ 17,288	\$ 89,157
[30.a] Var. Expenses Per Policy: [30] / [7]	\$	6.56	\$ 5.84	\$ 3.53	\$ 5.44
[30.b] Var. Exp. To E. Premium Ratio: [30] / [13]		32.77%	30.13%	35.93%	32.41%
[31] Total Expenses: [29.a] + [30]	\$	59,023	\$ 40,268	\$ 23,158	\$ 122,449
[31.a] Total Exp. to E. Premium Ratio: [31] / [13]		44.78%	42.31%	48.13%	44.51%
[32] Combined Losses & Exp: [21] + [31]	\$	67,182	\$ 23,040	\$ 29,269	\$ 119,491
[32.a] Combined Losses & Exp. Ratio: [32] / [13]		50.97%	24.21%	60.84%	43.44%

California Credit Property Insurance Experience Exhibit

Combination:	8	Company Count:	3	Class of Business:	D
Type Of Premium Payment:			SP	General Product Cat. No:	2
Range of Current Rate Per \$100:		Minimum:	3.00	Maximum:	3.90

		1998	1999	2000	Total
[7] Policy or Certificate Count		1,893	1,918	2,510	6,321
[8] Gross Written Premium	\$	278,725	\$ 290,482	\$ 485,096	\$ 1,054,303
[9] Refunds On Terminations	\$	141,003	\$ 137,227	\$ 187,500	\$ 465,730
[10] Net Written Premium: [8] - [9]	\$	137,722	\$ 153,255	\$ 297,596	\$ 588,573
[11] Premium Reserves, Start of Period	\$	270,082	\$ 268,719	\$ 273,171	\$ 811,972
[12] Premium Reserves, End of Period	\$	268,719	\$ 273,171	\$ 408,427	\$ 950,317
[13] Actual Earned Premium: [10]+[11]-[12]	\$	139,084	\$ 148,804	\$ 162,340	\$ 450,229
[14] Earned Premium @ Current Rate Level	\$	139,084	\$ 148,804	\$ 162,340	\$ 450,229
[14.a] Exposures [E.P.@CRL / Curr. Rate]		46,361	49,598	54,109	150,068
[15] Claims Count		14	8	4	26
[16] Losses Paid	\$	159,598	\$ 95,022	\$ 6,176	\$ 260,797
[17] IBNR Reserves, Start of Period	\$	-	\$ 5	\$ 8	\$ 13
[18] IBNR Reserves, End of Period	\$	5	\$ 8	\$ 4	\$ 17
[19] Loss Reserves, Start of Period	\$	2,820	\$ 18,527	\$ 12,470	\$ 33,817
[20] Loss Reserves, End of Period	\$	18,527	\$ 12,470	\$ 14,862	\$ 45,859
<u>INCURRED LOSSES</u>					
[21] Incurred Losses: [16]+[18]+[20]-[17]-[19]	\$	175,310	\$ 88,969	\$ 8,564	\$ 272,843
[21.a] Average Loss Per Claim: [21] / [15]	\$	12,522	\$ 11,121	\$ 2,141	\$ 10,494
[21.b] Avg. Loss Per Policy/Cert: [21] / [7]	\$	92.61	\$ 46.39	\$ 3.41	\$ 43.16
[21.c] Incurred Loss Ratio: [21] / [13]		126.05%	59.79%	5.28%	60.60%
<u>FIXED EXPENSES</u>					
[22] Defense and C.C. Expenses *	\$	-	\$ 0	\$ 0	\$ 0
* [Formerly Allocated Loss Adj. Exp.]					
[23] Adj. & Other Exp. [Formerly ULAE]	\$	(0)	\$ 0	\$ 4	\$ 5
[24] Other Acquisition & Field Expenses	\$	1,947	\$ 2,084	\$ 2,284	\$ 6,315
[25] General Expenses Incurred	\$	3,338	\$ 3,572	\$ 4,066	\$ 10,976
[26] Taxes, Licenses and Fees	\$	179	\$ 288	\$ 412	\$ 879
[29.a] Fixed Expenses: Sum of [22] Thru [26]	\$	5,464	\$ 5,945	\$ 6,766	\$ 18,175
[29.b] Fixed Expenses Per Policy: [29.a] / [7]	\$	2.89	\$ 3.10	\$ 2.70	\$ 2.88
[29.c] Fixed Exp. to E. Premium Ratio: [29.a] / [13]		3.93%	4.00%	4.17%	4.04%
<u>VARIABLE EXPENSES</u>					
[27] Commission & Brokerage	\$	31,878	\$ 40,417	\$ 91,960	\$ 164,255
[27.a] Commission & Brokerage %: [27] / [13]		22.92%	27.16%	56.65%	36.48%
[28] CA Premium Tax	\$	3,339	\$ 4,211	\$ 8,729	\$ 16,279
[28.a] CA Premium Tax %: [28] / [13]		2.40%	2.83%	5.38%	3.62%
[30] Var. Expenses: [27] + [28]	\$	35,217	\$ 44,628	\$ 100,689	\$ 180,534
[30.a] Var. Expenses Per Policy: [30] / [7]	\$	18.60	\$ 23.27	\$ 40.12	\$ 28.56
[30.b] Var. Exp. To E. Premium Ratio: [30] / [13]		25.32%	29.99%	62.02%	40.10%
[31] Total Expenses: [29.a] + [30]	\$	40,681	\$ 50,573	\$ 107,455	\$ 198,708
[31.a] Total Exp. to E. Premium Ratio: [31] / [13]		29.25%	33.99%	66.19%	44.14%
[32] Combined Losses & Exp: [21] + [31]	\$	215,991	\$ 139,541	\$ 116,018	\$ 471,551
[32.a] Combined Losses & Exp. Ratio: [32] / [13]		155.30%	93.78%	71.47%	104.74%

California Credit Property Insurance Experience Exhibit

Combination:	9	Company Count:	4	Class of Business:	D
Type Of Premium Payment:			SP	General Product Cat. No:	3
Range of Current Rate Per \$100:		Minimum:	1.50	Maximum:	3.90

		1998	1999	2000	Total
[7] Policy or Certificate Count		70,206	41,241	29,626	141,073
[8] Gross Written Premium	\$	10,524,152	\$ 9,103,205	\$ 5,174,083	\$ 24,801,440
[9] Refunds On Terminations	\$	8,978,947	\$ 7,190,746	\$ 3,824,507	\$ 19,994,200
[10] Net Written Premium: [8] - [9]	\$	1,545,205	\$ 1,912,458	\$ 1,349,576	\$ 4,807,240
[11] Premium Reserves, Start of Period	\$	13,217,172	\$ 7,862,386	\$ 5,363,642	\$ 26,443,200
[12] Premium Reserves, End of Period	\$	7,862,386	\$ 5,363,642	\$ 3,743,341	\$ 16,969,369
[13] Actual Earned Premium: [10]+[11]-[12]	\$	6,899,991	\$ 4,411,202	\$ 2,969,878	\$ 14,281,071
[14] Earned Premium @ Current Rate Level	\$	6,899,991	\$ 4,411,202	\$ 2,969,878	\$ 14,281,071
[14.a] Exposures [E.P.@CRL / Curr. Rate]		3,508,323	2,064,333	1,361,652	6,934,308
[15] Claims Count		514	157	58	729
[16] Losses Paid	\$	939,912	\$ 293,206	\$ 81,923	\$ 1,315,041
[17] IBNR Reserves, Start of Period	\$	309,240	\$ 203,602	\$ 202,903	\$ 715,745
[18] IBNR Reserves, End of Period	\$	203,602	\$ 202,903	\$ 123,281	\$ 529,786
[19] Loss Reserves, Start of Period	\$	165,538	\$ 43,552	\$ -	\$ 209,090
[20] Loss Reserves, End of Period	\$	43,552	\$ -	\$ 4,860	\$ 48,412
<u>INCURRED LOSSES</u>					
[21] Incurred Losses: [16]+[18]+[20]-[17]-[19]	\$	712,288	\$ 248,954	\$ 7,161	\$ 968,404
[21.a] Average Loss Per Claim: [21] / [15]	\$	1,386	\$ 1,586	\$ 123	\$ 1,328
[21.b] Avg. Loss Per Policy/Cert: [21] / [7]	\$	10.15	\$ 6.04	\$ 0.24	\$ 6.86
[21.c] Incurred Loss Ratio: [21] / [13]		10.32%	5.64%	0.24%	6.78%
<u>FIXED EXPENSES</u>					
[22] Defense and C.C. Expenses *	\$	19,792	\$ 32	\$ (1,098)	\$ 18,727
* [Formerly Allocated Loss Adj. Exp.]					
[23] Adj. & Other Exp. [Formerly ULAE]	\$	17,683	\$ 12,021	\$ 3,926	\$ 33,630
[24] Other Acquisition & Field Expenses	\$	76,508	\$ 71,008	\$ 43,992	\$ 191,508
[25] General Expenses Incurred	\$	386,748	\$ 403,776	\$ 339,785	\$ 1,130,310
[26] Taxes, Licenses and Fees	\$	7,262	\$ 4,277	\$ 2,914	\$ 14,453
[29.a] Fixed Expenses: Sum of [22] Thru [26]	\$	507,994	\$ 491,114	\$ 389,519	\$ 1,388,627
[29.b] Fixed Expenses Per Policy: [29.a] / [7]	\$	7.24	\$ 11.91	\$ 13.15	\$ 9.84
[29.c] Fixed Exp. to E. Premium Ratio: [29.a] / [13]		7.36%	11.13%	13.12%	9.72%
<u>VARIABLE EXPENSES</u>					
[27] Commission & Brokerage	\$	19,708	\$ 607,318	\$ 191,470	\$ 818,496
[27.a] Commission & Brokerage %: [27] / [13]		0.29%	13.77%	6.45%	5.73%
[28] CA Premium Tax	\$	76,316	\$ 49,634	\$ 31,992	\$ 157,942
[28.a] CA Premium Tax %: [28] / [13]		1.11%	1.13%	1.08%	1.11%
[30] Var. Expenses: [27] + [28]	\$	96,024	\$ 656,952	\$ 223,462	\$ 976,438
[30.a] Var. Expenses Per Policy: [30] / [7]	\$	1.37	\$ 15.93	\$ 7.54	\$ 6.92
[30.b] Var. Exp. To E. Premium Ratio: [30] / [13]		1.39%	14.89%	7.52%	6.84%
[31] Total Expenses: [29.a] + [30]	\$	604,018	\$ 1,148,067	\$ 612,981	\$ 2,365,066
[31.a] Total Exp. to E. Premium Ratio: [31] / [13]		8.75%	26.03%	20.64%	16.56%
[32] Combined Losses & Exp: [21] + [31]	\$	1,316,306	\$ 1,397,021	\$ 620,142	\$ 3,333,469
[32.a] Combined Losses & Exp. Ratio: [32] / [13]		19.08%	31.67%	20.88%	23.34%

California Credit Property Insurance Experience Exhibit

Combination: 10	Company Count: n/a	Class of Business: D
Type Of Premium Payment: SP	General Product Cat. No: 4	
Range of Current Rate Per \$100:	Minimum: n/a	Maximum: n/a

			1998	1999	2000	Total
[7]	Policy or Certificate Count		0	0	0	0
[8]	Gross Written Premium	\$	-	-	-	-
[9]	Refunds On Terminations	\$	-	-	-	-
[10]	Net Written Premium: [8] - [9]	\$	-	-	-	-
[11]	Premium Reserves, Start of Period	\$	-	-	-	-
[12]	Premium Reserves, End of Period	\$	-	-	-	-
[13]	Actual Earned Premium: [10]+[11]-[12]	\$	-	-	-	-
[14]	Earned Premium @ Current Rate Level	\$	-	-	-	-
[14.a]	Exposures [E.P.@CRL / Curr. Rate]		0	0	0	0
[15]	Claims Count		0	0	0	0
[16]	Losses Paid	\$	-	-	-	-
[17]	IBNR Reserves, Start of Period	\$	-	-	-	-
[18]	IBNR Reserves, End of Period	\$	-	-	-	-
[19]	Loss Reserves, Start of Period	\$	-	-	-	-
[20]	Loss Reserves, End of Period	\$	-	-	-	-
	<u>INCURRED LOSSES</u>					
[21]	Incurred Losses: [16]+[18]+[20]-[17]-[19]	\$	-	-	-	-
[21.a]	Average Loss Per Claim: [21] / [15]	\$	-	-	-	-
[21.b]	Avg. Loss Per Policy/Cert: [21] / [7]	\$	-	-	-	-
[21.c]	Incurred Loss Ratio: [21] / [13]		0.00%	0.00%	0.00%	0.00%
	<u>FIXED EXPENSES</u>					
[22]	Defense and C.C. Expenses *	\$	-	-	-	-
	* [Formerly Allocated Loss Adj. Exp.]					
[23]	Adj. & Other Exp. [Formerly ULAE]	\$	-	-	-	-
[24]	Other Acquisition & Field Expenses	\$	-	-	-	-
[25]	General Expenses Incurred	\$	-	-	-	-
[26]	Taxes, Licenses and Fees	\$	-	-	-	-
[29.a]	Fixed Expenses: Sum of [22] Thru [26]	\$	-	-	-	-
[29.b]	Fixed Expenses Per Policy: [29.a] / [7]	\$	-	-	-	-
[29.c]	Fixed Exp. to E. Premium Ratio: [29.a] / [13]		0.00%	0.00%	0.00%	0.00%
	<u>VARIABLE EXPENSES</u>					
[27]	Commission & Brokerage	\$	-	-	-	-
[27.a]	Commission & Brokerage %: [27] / [13]		0.00%	0.00%	0.00%	0.00%
[28]	CA Premium Tax	\$	-	-	-	-
[28.a]	CA Premium Tax %: [28] / [13]		0.00%	0.00%	0.00%	0.00%
[30]	Var. Expenses: [27] + [28]	\$	-	-	-	-
[30.a]	Var. Expenses Per Policy: [30] / [7]	\$	-	-	-	-
[30.b]	Var. Exp. To E. Premium Ratio: [30] / [13]		0.00%	0.00%	0.00%	0.00%
[31]	Total Expenses: [29.a] + [30]	\$	-	-	-	-
[31.a]	Total Exp. to E. Premium Ratio: [31] / [13]		0.00%	0.00%	0.00%	0.00%
[32]	Combined Losses & Exp: [21] + [31]	\$	-	-	-	-
[32.a]	Combined Losses & Exp. Ratio: [32] / [13]		0.00%	0.00%	0.00%	0.00%

California Credit Property Insurance Experience Exhibit

Combination: 11	Company Count: n/a	Class of Business: E
Type Of Premium Payment: MOB	General Product Cat. No: 10	
Range of Current Rate Per \$100:	Minimum: n/a	Maximum: n/a

		1998	1999	2000	Total				
[7]	Policy or Certificate Count	0	0	0	0				
[8]	Gross Written Premium	\$ -	\$ -	\$ -	\$ -				
[9]	Refunds On Terminations	\$ -	\$ -	\$ -	\$ -				
[10]	Net Written Premium: [8] - [9]	\$ -	\$ -	\$ -	\$ -				
[11]	Premium Reserves, Start of Period	\$ -	\$ -	\$ -	\$ -				
[12]	Premium Reserves, End of Period	\$ -	\$ -	\$ -	\$ -				
[13]	Actual Earned Premium: [10]+[11]-[12]	\$ -	\$ -	\$ -	\$ -				
[14]	Earned Premium @ Current Rate Level	\$ -	\$ -	\$ -	\$ -				
[14.a]	Exposures [E.P.@CRL / Curr. Rate]	0	0	0	0				
[15]	Claims Count	0	0	0	0				
[16]	Losses Paid	\$ -	\$ -	\$ -	\$ -				
[17]	IBNR Reserves, Start of Period	\$ -	\$ -	\$ -	\$ -				
[18]	IBNR Reserves, End of Period	\$ -	\$ -	\$ -	\$ -				
[19]	Loss Reserves, Start of Period	\$ -	\$ -	\$ -	\$ -				
[20]	Loss Reserves, End of Period	\$ -	\$ -	\$ -	\$ -				
	<u>INCURRED LOSSES</u>								
[21]	Incurred Losses: [16]+[18]+[20]-[17]-[19]	\$ -	\$ -	\$ -	\$ -				
[21.a]	Average Loss Per Claim: [21] / [15]	\$ -	\$ -	\$ -	\$ -				
[21.b]	Avg. Loss Per Policy/Cert: [21] / [7]	\$ -	\$ -	\$ -	\$ -				
[21.c]	Incurred Loss Ratio: [21] / [13]	0.00%	0.00%	0.00%	0.00%				
	<u>FIXED EXPENSES</u>								
[22]	Defense and C.C. Expenses *	\$ -	\$ -	\$ -	\$ -				
	* [Formerly Allocated Loss Adj. Exp.]								
[23]	Adj. & Other Exp. [Formerly ULAE]	\$ -	\$ -	\$ -	\$ -				
[24]	Other Acquisition & Field Expenses	\$ -	\$ -	\$ -	\$ -				
[25]	General Expenses Incurred	\$ -	\$ -	\$ -	\$ -				
[26]	Taxes, Licenses and Fees	\$ -	\$ -	\$ -	\$ -				
[29.a]	Fixed Expenses: Sum of [22] Thru [26]	\$ -	\$ -	\$ -	\$ -				
[29.b]	Fixed Expenses Per Policy: [29.a] / [7]	\$ -	\$ -	\$ -	\$ -				
[29.c]	Fixed Exp. to E. Premium Ratio: [29.a] / [13]	0.00%	0.00%	0.00%	0.00%				
	<u>VARIABLE EXPENSES</u>								
[27]	Commission & Brokerage	\$ -	\$ -	\$ -	\$ -				
[27.a]	Commission & Brokerage %: [27] / [13]	0.00%	0.00%	0.00%	0.00%				
[28]	CA Premium Tax	\$ -	\$ -	\$ -	\$ -				
[28.a]	CA Premium Tax %: [28] / [13]	0.00%	0.00%	0.00%	0.00%				
[30]	Var. Expenses: [27] + [28]	\$ -	\$ -	\$ -	\$ -				
[30.a]	Var. Expenses Per Policy: [30] / [7]	\$ -	\$ -	\$ -	\$ -				
[30.b]	Var. Exp. To E. Premium Ratio: [30] / [13]	0.00%	0.00%	0.00%	0.00%				
[31]	Total Expenses: [29.a] + [30]	\$ -	\$ -	\$ -	\$ -				
[31.a]	Total Exp. to E. Premium Ratio: [31] / [13]	0.00%	0.00%	0.00%	0.00%				
[32]	Combined Losses & Exp: [21] + [31]	\$ -	\$ -	\$ -	\$ -				
[32.a]	Combined Losses & Exp. Ratio: [32] / [13]	0.00%	0.00%	0.00%	0.00%				

California Credit Property Insurance Experience Exhibit

Combination:	12	Company Count:	n/a	Class of Business:	E
Type Of Premium Payment:			SP	General Product Cat. No:	3
Range of Current Rate Per \$100:		Minimum:	n/a	Maximum:	n/a

		1998	1999	2000	Total				
[7]	Policy or Certificate Count	0	0	0	0				
[8]	Gross Written Premium	\$ -	\$ -	\$ -	\$ -				
[9]	Refunds On Terminations	\$ -	\$ -	\$ -	\$ -				
[10]	Net Written Premium: [8] - [9]	\$ -	\$ -	\$ -	\$ -				
[11]	Premium Reserves, Start of Period	\$ -	\$ -	\$ -	\$ -				
[12]	Premium Reserves, End of Period	\$ -	\$ -	\$ -	\$ -				
[13]	Actual Earned Premium: [10]+[11]-[12]	\$ -	\$ -	\$ -	\$ -				
[14]	Earned Premium @ Current Rate Level	\$ -	\$ -	\$ -	\$ -				
[14.a]	Exposures [E.P.@CRL / Curr. Rate]	0	0	0	0				
[15]	Claims Count	0	0	0	0				
[16]	Losses Paid	\$ -	\$ -	\$ -	\$ -				
[17]	IBNR Reserves, Start of Period	\$ -	\$ -	\$ -	\$ -				
[18]	IBNR Reserves, End of Period	\$ -	\$ -	\$ -	\$ -				
[19]	Loss Reserves, Start of Period	\$ -	\$ -	\$ -	\$ -				
[20]	Loss Reserves, End of Period	\$ -	\$ -	\$ -	\$ -				
	<u>INCURRED LOSSES</u>								
[21]	Incurred Losses: [16]+[18]+[20]-[17]-[19]	\$ -	\$ -	\$ -	\$ -				
[21.a]	Average Loss Per Claim: [21] / [15]	\$ -	\$ -	\$ -	\$ -				
[21.b]	Avg. Loss Per Policy/Cert: [21] / [7]	\$ -	\$ -	\$ -	\$ -				
[21.c]	Incurred Loss Ratio: [21] / [13]	0.00%	0.00%	0.00%	0.00%				
	<u>FIXED EXPENSES</u>								
[22]	Defense and C.C. Expenses *	\$ -	\$ -	\$ -	\$ -				
	* [Formerly Allocated Loss Adj. Exp.]								
[23]	Adj. & Other Exp. [Formerly ULAE]	\$ -	\$ -	\$ -	\$ -				
[24]	Other Acquisition & Field Expenses	\$ -	\$ -	\$ -	\$ -				
[25]	General Expenses Incurred	\$ -	\$ -	\$ -	\$ -				
[26]	Taxes, Licenses and Fees	\$ -	\$ -	\$ -	\$ -				
[29.a]	Fixed Expenses: Sum of [22] Thru [26]	\$ -	\$ -	\$ -	\$ -				
[29.b]	Fixed Expenses Per Policy: [29.a] / [7]	\$ -	\$ -	\$ -	\$ -				
[29.c]	Fixed Exp. to E. Premium Ratio: [29.a] / [13]	0.00%	0.00%	0.00%	0.00%				
	<u>VARIABLE EXPENSES</u>								
[27]	Commission & Brokerage	\$ -	\$ -	\$ -	\$ -				
[27.a]	Commission & Brokerage %: [27] / [13]	0.00%	0.00%	0.00%	0.00%				
[28]	CA Premium Tax	\$ -	\$ -	\$ -	\$ -				
[28.a]	CA Premium Tax %: [28] / [13]	0.00%	0.00%	0.00%	0.00%				
[30]	Var. Expenses: [27] + [28]	\$ -	\$ -	\$ -	\$ -				
[30.a]	Var. Expenses Per Policy: [30] / [7]	\$ -	\$ -	\$ -	\$ -				
[30.b]	Var. Exp. To E. Premium Ratio: [30] / [13]	0.00%	0.00%	0.00%	0.00%				
[31]	Total Expenses: [29.a] + [30]	\$ -	\$ -	\$ -	\$ -				
[31.a]	Total Exp. to E. Premium Ratio: [31] / [13]	0.00%	0.00%	0.00%	0.00%				
[32]	Combined Losses & Exp: [21] + [31]	\$ -	\$ -	\$ -	\$ -				
[32.a]	Combined Losses & Exp. Ratio: [32] / [13]	0.00%	0.00%	0.00%	0.00%				

California Credit Property Insurance Experience Exhibit

Combination:	13	Company Count:	8	Class of Business:	B
Type Of Premium Payment:			All	General Product Cat. No:	All
Range of Current Rate Per \$100:		Minimum:	0.20	Maximum:	4.00

		1998	1999	2000	Total
[7]	Policy or Certificate Count	846,349	729,333	746,953	2,322,635
[8]	Gross Written Premium	\$ 48,005,896	\$ 34,439,764	\$ 28,494,702	\$ 110,940,362
[9]	Refunds On Terminations	\$ 15,341,922	\$ 8,402,354	\$ 5,719,232	\$ 29,463,508
[10]	Net Written Premium: [8] - [9]	\$ 32,663,974	\$ 26,037,410	\$ 22,775,470	\$ 81,476,853
[11]	Premium Reserves, Start of Period	\$ 6,031,712	\$ 5,632,605	\$ 4,523,622	\$ 16,187,939
[12]	Premium Reserves, End of Period	\$ 5,632,605	\$ 4,523,622	\$ 3,587,325	\$ 13,743,552
[13]	Actual Earned Premium: [10]+[11]-[12]	\$ 33,063,081	\$ 27,146,393	\$ 23,711,767	\$ 83,921,240
[14]	Earned Premium @ Current Rate Level	\$ 33,211,276	\$ 27,146,393	\$ 23,703,904	\$ 84,061,572
[14.a]	Exposures [E.P.@CRL / Curr. Rate]	85,262,076	65,625,055	61,382,421	212,269,552
[15]	Claims Count	4,041	3,193	2,926	10,160
[16]	Losses Paid	\$ 2,347,215	\$ 2,059,470	\$ 1,891,236	\$ 6,297,921
[17]	IBNR Reserves, Start of Period	\$ 1,795,749	\$ 978,268	\$ 872,843	\$ 3,646,860
[18]	IBNR Reserves, End of Period	\$ 978,268	\$ 872,843	\$ 590,022	\$ 2,441,133
[19]	Loss Reserves, Start of Period	\$ 36,320	\$ 30,562	\$ 36,576	\$ 103,458
[20]	Loss Reserves, End of Period	\$ 30,562	\$ 36,576	\$ 23,573	\$ 90,711
<u>INCURRED LOSSES</u>					
[21]	Incurred Losses: [16]+[18]+[20]-[17]-[19]	\$ 1,523,976	\$ 1,960,057	\$ 1,595,413	\$ 5,079,446
[21.a]	Average Loss Per Claim: [21] / [15]	\$ 377	\$ 614	\$ 545	\$ 500
[21.b]	Avg. Loss Per Policy/Cert: [21] / [7]	\$ 1.80	\$ 2.69	\$ 2.14	\$ 2.19
[21.c]	Incurred Loss Ratio: [21] / [13]	4.61%	7.22%	6.73%	6.05%
<u>FIXED EXPENSES</u>					
[22]	Defense and C.C. Expenses * * [Formerly Allocated Loss Adj. Exp.]	\$ 10,282	\$ 12,142	\$ 11,468	\$ 33,892
[23]	Adj. & Other Exp. [Formerly ULAE]	\$ 42,837	\$ 64,465	\$ 45,387	\$ 152,688
[24]	Other Acquisition & Field Expenses	\$ 754,778	\$ 670,234	\$ 473,735	\$ 1,898,747
[25]	General Expenses Incurred	\$ 1,291,320	\$ 1,197,134	\$ 876,929	\$ 3,365,383
[26]	Taxes, Licenses and Fees	\$ 49,239	\$ 25,777	\$ 32,775	\$ 107,792
[29.a]	Fixed Expenses: Sum of [22] Thru [26]	\$ 2,148,456	\$ 1,969,751	\$ 1,440,294	\$ 5,558,501
[29.b]	Fixed Expenses Per Policy: [29.a] / [7]	\$ 2.54	\$ 2.70	\$ 1.93	\$ 2.39
[29.c]	Fixed Exp. to E. Premium Ratio: [29.a] / [13]	6.50%	7.26%	6.07%	6.62%
<u>VARIABLE EXPENSES</u>					
[27]	Commission & Brokerage	\$ 10,754,806	\$ 8,683,652	\$ 6,313,531	\$ 25,751,989
[27.a]	Commission & Brokerage %: [27] / [13]	32.53%	31.99%	26.63%	30.69%
[28]	CA Premium Tax	\$ 767,620	\$ 510,950	\$ 535,137	\$ 1,813,707
[28.a]	CA Premium Tax %: [28] / [13]	2.32%	1.88%	2.26%	2.16%
[30]	Var. Expenses: [27] + [28]	\$ 11,522,426	\$ 9,194,602	\$ 6,848,669	\$ 27,565,696
[30.a]	Var. Expenses Per Policy: [30] / [7]	\$ 13.61	\$ 12.61	\$ 9.17	\$ 11.87
[30.b]	Var. Exp. To E. Premium Ratio: [30] / [13]	34.85%	33.87%	28.88%	32.85%
[31]	Total Expenses: [29.a] + [30]	\$ 13,670,882	\$ 11,164,353	\$ 8,288,962	\$ 33,124,197
[31.a]	Total Exp. to E. Premium Ratio: [31] / [13]	41.35%	41.13%	34.96%	39.47%
[32]	Combined Losses & Exp: [21] + [31]	\$ 15,194,858	\$ 13,124,410	\$ 9,884,376	\$ 38,203,644
[32.a]	Combined Losses & Exp. Ratio: [32] / [13]	45.96%	48.35%	41.69%	45.52%

California Credit Property Insurance Experience Exhibit

Combination: 14	Company Count: 7	Class of Business: D	
Type Of Premium Payment: All	General Product Cat. No: All		
Range of Current Rate Per \$100: Minimum: 0.14	Maximum: 3.90		

		1998	1999	2000	Total
[7] Policy or Certificate Count		78,685	48,067	37,037	163,789
[8] Gross Written Premium	\$	10,931,833	\$ 9,488,012	\$ 5,708,249	\$ 26,128,094
[9] Refunds On Terminations	\$	9,119,950	\$ 7,327,976	\$ 4,012,007	\$ 20,459,933
[10] Net Written Premium: [8] - [9]	\$	1,811,883	\$ 2,160,036	\$ 1,696,242	\$ 5,668,161
[11] Premium Reserves, Start of Period	\$	13,492,802	\$ 8,133,799	\$ 5,638,649	\$ 27,265,250
[12] Premium Reserves, End of Period	\$	8,133,799	\$ 5,638,649	\$ 4,154,561	\$ 17,927,010
[13] Actual Earned Premium: [10]+[11]-[12]	\$	7,170,885	\$ 4,655,186	\$ 3,180,330	\$ 15,006,402
[14] Earned Premium @ Current Rate Level	\$	7,170,885	\$ 4,655,186	\$ 3,180,330	\$ 15,006,402
[14.a] Exposures [E.P.@CRL / Curr. Rate]		4,228,706	2,608,543	1,667,868	8,505,117
[15] Claims Count		542	169	62	773
[16] Losses Paid	\$	1,106,384	\$ 390,178	\$ 88,099	\$ 1,584,661
[17] IBNR Reserves, Start of Period	\$	332,573	\$ 228,226	\$ 208,351	\$ 769,149
[18] IBNR Reserves, End of Period	\$	228,226	\$ 208,351	\$ 134,836	\$ 571,413
[19] Loss Reserves, Start of Period	\$	168,358	\$ 62,079	\$ 12,470	\$ 242,907
[20] Loss Reserves, End of Period	\$	62,079	\$ 12,470	\$ 19,722	\$ 94,271
<u>INCURRED LOSSES</u>					
[21] Incurred Losses: [16]+[18]+[20]-[17]-[19]	\$	895,758	\$ 320,694	\$ 21,836	\$ 1,238,288
[21.a] Average Loss Per Claim: [21] / [15]	\$	1,653	\$ 1,898	\$ 352	\$ 1,602
[21.b] Avg. Loss Per Policy/Cert: [21] / [7]	\$	11.38	\$ 6.67	\$ 0.59	\$ 7.56
[21.c] Incurred Loss Ratio: [21] / [13]		12.49%	6.89%	0.69%	8.25%
<u>FIXED EXPENSES</u>					
[22] Defense and C.C. Expenses *	\$	19,790	\$ 31	\$ (1,098)	\$ 18,723
* [Formerly Allocated Loss Adj. Exp.]					
[23] Adj. & Other Exp. [Formerly ULAE]	\$	17,666	\$ 12,008	\$ 3,930	\$ 33,605
[24] Other Acquisition & Field Expenses	\$	78,608	\$ 73,100	\$ 46,276	\$ 197,985
[25] General Expenses Incurred	\$	402,989	\$ 416,855	\$ 348,661	\$ 1,168,506
[26] Taxes, Licenses and Fees	\$	10,237	\$ 6,654	\$ 4,385	\$ 21,276
[29.a] Fixed Expenses: Sum of [22] Thru [26]	\$	529,291	\$ 508,649	\$ 402,155	\$ 1,440,095
[29.b] Fixed Expenses Per Policy: [29.a] / [7]	\$	6.73	\$ 10.58	\$ 10.86	\$ 8.79
[29.c] Fixed Exp. to E. Premium Ratio: [29.a] / [13]		7.38%	10.93%	12.65%	9.60%
<u>VARIABLE EXPENSES</u>					
[27] Commission & Brokerage	\$	92,178	\$ 674,527	\$ 299,737	\$ 1,066,442
[27.a] Commission & Brokerage %: [27] / [13]		1.29%	14.49%	9.42%	7.11%
[28] CA Premium Tax	\$	82,253	\$ 55,732	\$ 41,702	\$ 179,687
[28.a] CA Premium Tax %: [28] / [13]		1.15%	1.20%	1.31%	1.20%
[30] Var. Expenses: [27] + [28]	\$	174,431	\$ 730,259	\$ 341,439	\$ 1,246,128
[30.a] Var. Expenses Per Policy: [30] / [7]	\$	2.22	\$ 15.19	\$ 9.22	\$ 7.61
[30.b] Var. Exp. To E. Premium Ratio: [30] / [13]		2.43%	15.69%	10.74%	8.30%
[31] Total Expenses: [29.a] + [30]	\$	703,722	\$ 1,238,908	\$ 743,594	\$ 2,686,223
[31.a] Total Exp. to E. Premium Ratio: [31] / [13]		9.81%	26.61%	23.38%	17.90%
[32] Combined Losses & Exp: [21] + [31]	\$	1,599,480	\$ 1,559,602	\$ 765,430	\$ 3,924,511
[32.a] Combined Losses & Exp. Ratio: [32] / [13]		22.31%	33.50%	24.07%	26.15%

California Credit Property Insurance Experience Exhibit

Combination: 15	Company Count: 2	Class of Business: E	
Type Of Premium Payment: All	General Product Cat. No: All		
Range of Current Rate Per \$100:	Minimum: n/a	Maximum: n/a	

		1998	1999	2000	Total				
[7]	Policy or Certificate Count	0	0	0	0				
[8]	Gross Written Premium	\$ -	\$ -	\$ -	\$ -				
[9]	Refunds On Terminations	\$ -	\$ -	\$ -	\$ -				
[10]	Net Written Premium: [8] - [9]	\$ -	\$ -	\$ -	\$ -				
[11]	Premium Reserves, Start of Period	\$ -	\$ -	\$ -	\$ -				
[12]	Premium Reserves, End of Period	\$ -	\$ -	\$ -	\$ -				
[13]	Actual Earned Premium: [10]+[11]-[12]	\$ -	\$ -	\$ -	\$ -				
[14]	Earned Premium @ Current Rate Level	\$ -	\$ -	\$ -	\$ -				
[14.a]	Exposures [E.P.@CRL / Curr. Rate]	0	0	0	0				
[15]	Claims Count	0	0	0	0				
[16]	Losses Paid	\$ -	\$ -	\$ -	\$ -				
[17]	IBNR Reserves, Start of Period	\$ -	\$ -	\$ -	\$ -				
[18]	IBNR Reserves, End of Period	\$ -	\$ -	\$ -	\$ -				
[19]	Loss Reserves, Start of Period	\$ -	\$ -	\$ -	\$ -				
[20]	Loss Reserves, End of Period	\$ -	\$ -	\$ -	\$ -				
	<u>INCURRED LOSSES</u>								
[21]	Incurred Losses: [16]+[18]+[20]-[17]-[19]	\$ -	\$ -	\$ -	\$ -				
[21.a]	Average Loss Per Claim: [21] / [15]	\$ -	\$ -	\$ -	\$ -				
[21.b]	Avg. Loss Per Policy/Cert: [21] / [7]	\$ -	\$ -	\$ -	\$ -				
[21.c]	Incurred Loss Ratio: [21] / [13]	0.00%	0.00%	0.00%	0.00%				
	<u>FIXED EXPENSES</u>								
[22]	Defense and C.C. Expenses *	\$ -	\$ -	\$ -	\$ -				
	* [Formerly Allocated Loss Adj. Exp.]								
[23]	Adj. & Other Exp. [Formerly ULAE]	\$ -	\$ -	\$ -	\$ -				
[24]	Other Acquisition & Field Expenses	\$ -	\$ -	\$ -	\$ -				
[25]	General Expenses Incurred	\$ -	\$ -	\$ -	\$ -				
[26]	Taxes, Licenses and Fees	\$ -	\$ -	\$ -	\$ -				
[29.a]	Fixed Expenses: Sum of [22] Thru [26]	\$ -	\$ -	\$ -	\$ -				
[29.b]	Fixed Expenses Per Policy: [29.a] / [7]	\$ -	\$ -	\$ -	\$ -				
[29.c]	Fixed Exp. to E. Premium Ratio: [29.a] / [13]	0.00%	0.00%	0.00%	0.00%				
	<u>VARIABLE EXPENSES</u>								
[27]	Commission & Brokerage	\$ -	\$ -	\$ -	\$ -				
[27.a]	Commission & Brokerage %: [27] / [13]	0.00%	0.00%	0.00%	0.00%				
[28]	CA Premium Tax	\$ -	\$ -	\$ -	\$ -				
[28.a]	CA Premium Tax %: [28] / [13]	0.00%	0.00%	0.00%	0.00%				
[30]	Var. Expenses: [27] + [28]	\$ -	\$ -	\$ -	\$ -				
[30.a]	Var. Expenses Per Policy: [30] / [7]	\$ -	\$ -	\$ -	\$ -				
[30.b]	Var. Exp. To E. Premium Ratio: [30] / [13]	0.00%	0.00%	0.00%	0.00%				
[31]	Total Expenses: [29.a] + [30]	\$ -	\$ -	\$ -	\$ -				
[31.a]	Total Exp. to E. Premium Ratio: [31] / [13]	0.00%	0.00%	0.00%	0.00%				
[32]	Combined Losses & Exp: [21] + [31]	\$ -	\$ -	\$ -	\$ -				
[32.a]	Combined Losses & Exp. Ratio: [32] / [13]	0.00%	0.00%	0.00%	0.00%				

California Credit Property Insurance Experience Exhibit

Combination: 16	Company Count: 8	Class of Business: All	
Type Of Premium Payment: MOB		General Product Cat. No: All	
Range of Current Rate Per \$100:	Minimum: 0.14	Maximum: 0.46	

		1998	1999	2000	Total
[7] Policy or Certificate Count		781,372	674,170	702,888	2,158,430
[8] Gross Written Premium	\$	30,588,718	\$ 20,908,892	\$ 17,252,619	\$ 68,750,229
[9] Refunds On Terminations	\$	7,414,720	\$ 3,522,643	\$ 1,239,971	\$ 12,177,334
[10] Net Written Premium: [8] - [9]	\$	23,173,998	\$ 17,386,249	\$ 16,012,648	\$ 56,572,895
[11] Premium Reserves, Start of Period	\$	5,548	\$ 2,694	\$ 1,836	\$ 10,078
[12] Premium Reserves, End of Period	\$	2,694	\$ 1,836	\$ 2,794	\$ 7,324
[13] Actual Earned Premium: [10]+[11]-[12]	\$	23,176,852	\$ 17,387,107	\$ 16,011,690	\$ 56,575,649
[14] Earned Premium @ Current Rate Level	\$	23,176,852	\$ 17,387,107	\$ 16,003,827	\$ 56,567,786
[14.a] Exposures [E.P.@CRL / Curr. Rate]		82,996,882	63,406,432	59,501,143	205,904,457
[15] Claims Count		1,968	1,265	984	4,217
[16] Losses Paid	\$	1,294,930	\$ 1,009,654	\$ 836,593	\$ 3,141,176
[17] IBNR Reserves, Start of Period	\$	1,468,460	\$ 674,120	\$ 577,695	\$ 2,720,275
[18] IBNR Reserves, End of Period	\$	674,120	\$ 577,695	\$ 367,611	\$ 1,619,425
[19] Loss Reserves, Start of Period	\$	16,964	\$ 11,364	\$ 16,660	\$ 44,988
[20] Loss Reserves, End of Period	\$	11,364	\$ 16,660	\$ 8,962	\$ 36,986
<u>INCURRED LOSSES</u>					
[21] Incurred Losses: [16]+[18]+[20]-[17]-[19]	\$	494,989	\$ 918,525	\$ 618,810	\$ 2,032,324
[21.a] Average Loss Per Claim: [21] / [15]	\$	252	\$ 726	\$ 629	\$ 482
[21.b] Avg. Loss Per Policy/Cert: [21] / [7]	\$	0.63	\$ 1.36	\$ 0.88	\$ 0.94
[21.c] Incurred Loss Ratio: [21] / [13]		2.14%	5.28%	3.86%	3.59%
<u>FIXED EXPENSES</u>					
[22] Defense and C.C. Expenses *	\$	5,932	\$ 7,844	\$ 6,433	\$ 20,210
* [Formerly Allocated Loss Adj. Exp.]					
[23] Adj. & Other Exp. [Formerly ULAE]	\$	7,251	\$ 26,998	\$ 11,892	\$ 46,140
[24] Other Acquisition & Field Expenses	\$	504,420	\$ 394,922	\$ 278,841	\$ 1,178,183
[25] General Expenses Incurred	\$	897,405	\$ 755,783	\$ 542,929	\$ 2,196,118
[26] Taxes, Licenses and Fees	\$	40,571	\$ 18,847	\$ 21,967	\$ 81,385
[29.a] Fixed Expenses: Sum of [22] Thru [26]	\$	1,455,579	\$ 1,204,394	\$ 862,063	\$ 3,522,036
[29.b] Fixed Expenses Per Policy: [29.a] / [7]	\$	1.86	\$ 1.79	\$ 1.23	\$ 1.63
[29.c] Fixed Exp. to E. Premium Ratio: [29.a] / [13]		6.28%	6.93%	5.38%	6.23%
<u>VARIABLE EXPENSES</u>					
[27] Commission & Brokerage	\$	6,843,523	\$ 5,085,628	\$ 3,885,227	\$ 15,814,378
[27.a] Commission & Brokerage %: [27] / [13]		29.53%	29.25%	24.26%	27.95%
[28] CA Premium Tax	\$	544,150	\$ 307,018	\$ 375,941	\$ 1,227,109
[28.a] CA Premium Tax %: [28] / [13]		2.35%	1.77%	2.35%	2.17%
[30] Var. Expenses: [27] + [28]	\$	7,387,674	\$ 5,392,646	\$ 4,261,168	\$ 17,041,487
[30.a] Var. Expenses Per Policy: [30] / [7]	\$	9.45	\$ 8.00	\$ 6.06	\$ 7.90
[30.b] Var. Exp. To E. Premium Ratio: [30] / [13]		31.88%	31.02%	26.61%	30.12%
[31] Total Expenses: [29.a] + [30]	\$	8,843,252	\$ 6,597,040	\$ 5,123,230	\$ 20,563,523
[31.a] Total Exp. to E. Premium Ratio: [31] / [13]		38.16%	37.94%	32.00%	36.35%
[32] Combined Losses & Exp: [21] + [31]	\$	9,338,241	\$ 7,515,565	\$ 5,742,041	\$ 22,595,848
[32.a] Combined Losses & Exp. Ratio: [32] / [13]		40.29%	43.22%	35.86%	39.94%

California Credit Property Insurance Experience Exhibit

Combination: 17	Company Count: 9	Class of Business: All	
Type Of Premium Payment: SP		General Product Cat. No: All	
Range of Current Rate Per \$100:	Minimum: 1.00	Maximum: 4.00	

		1998	1999	2000	Total
[7] Policy or Certificate Count		190,672	167,688	139,604	497,965
[8] Gross Written Premium	\$	51,682,145	\$ 37,959,659	\$ 21,689,109	\$ 111,330,913
[9] Refunds On Terminations	\$	27,676,424	\$ 18,046,342	\$ 11,030,569	\$ 56,753,335
[10] Net Written Premium: [8] - [9]	\$	24,005,721	\$ 19,913,317	\$ 10,658,540	\$ 54,577,578
[11] Premium Reserves, Start of Period	\$	22,679,733	\$ 23,762,858	\$ 23,184,476	\$ 69,627,067
[12] Premium Reserves, End of Period	\$	23,762,858	\$ 23,184,476	\$ 16,826,737	\$ 63,774,071
[13] Actual Earned Premium: [10]+[11]-[12]	\$	22,922,596	\$ 20,491,699	\$ 17,016,278	\$ 60,430,573
[14] Earned Premium @ Current Rate Level	\$	23,070,789	\$ 20,491,698	\$ 17,016,460	\$ 60,578,947
[14.a] Exposures [E.P.@CRL / Curr. Rate]		11,167,415	8,803,545	7,662,657	27,633,617
[15] Claims Count		2,882	2,962	2,377	8,221
[16] Losses Paid	\$	2,649,852	\$ 2,916,606	\$ 1,893,868	\$ 7,460,325
[17] IBNR Reserves, Start of Period	\$	966,821	\$ 849,335	\$ 790,335	\$ 2,606,490
[18] IBNR Reserves, End of Period	\$	849,335	\$ 790,335	\$ 467,857	\$ 2,107,527
[19] Loss Reserves, Start of Period	\$	187,714	\$ 199,288	\$ 224,545	\$ 611,547
[20] Loss Reserves, End of Period	\$	199,288	\$ 224,545	\$ 107,633	\$ 531,466
<u>INCURRED LOSSES</u>					
[21] Incurred Losses: [16]+[18]+[20]-[17]-[19]	\$	2,543,940	\$ 2,882,863	\$ 1,454,479	\$ 6,881,281
[21.a] Average Loss Per Claim: [21] / [15]	\$	883	\$ 973	\$ 612	\$ 837
[21.b] Avg. Loss Per Policy/Cert: [21] / [7]	\$	13.34	\$ 17.19	\$ 10.42	\$ 13.82
[21.c] Incurred Loss Ratio: [21] / [13]		11.10%	14.07%	8.55%	11.39%
<u>FIXED EXPENSES</u>					
[22] Defense and C.C. Expenses *	\$	24,140	\$ 4,328	\$ 4,036	\$ 32,504
* [Formerly Allocated Loss Adj. Exp.]					
[23] Adj. & Other Exp. [Formerly ULAE]	\$	53,252	\$ 49,476	\$ 37,425	\$ 140,153
[24] Other Acquisition & Field Expenses	\$	328,967	\$ 348,412	\$ 241,170	\$ 918,548
[25] General Expenses Incurred	\$	846,305	\$ 883,068	\$ 682,677	\$ 2,412,051
[26] Taxes, Licenses and Fees	\$	112,131	\$ 112,397	\$ 43,849	\$ 268,378
[29.a] Fixed Expenses: Sum of [22] Thru [26]	\$	1,364,796	\$ 1,397,681	\$ 1,009,157	\$ 3,771,634
[29.b] Fixed Expenses Per Policy: [29.a] / [7]	\$	7.16	\$ 8.34	\$ 7.23	\$ 7.57
[29.c] Fixed Exp. to E. Premium Ratio: [29.a] / [13]		5.95%	6.82%	5.93%	6.24%
<u>VARIABLE EXPENSES</u>					
[27] Commission & Brokerage	\$	8,191,057	\$ 7,422,757	\$ 3,274,939	\$ 18,888,753
[27.a] Commission & Brokerage %: [27] / [13]		35.73%	36.22%	19.25%	31.26%
[28] CA Premium Tax	\$	604,263	\$ 479,116	\$ 252,605	\$ 1,335,985
[28.a] CA Premium Tax %: [28] / [13]		2.64%	2.34%	1.48%	2.21%
[30] Var. Expenses: [27] + [28]	\$	8,795,321	\$ 7,901,874	\$ 3,527,544	\$ 20,224,738
[30.a] Var. Expenses Per Policy: [30] / [7]	\$	46.13	\$ 47.12	\$ 25.27	\$ 40.61
[30.b] Var. Exp. To E. Premium Ratio: [30] / [13]		38.37%	38.56%	20.73%	33.47%
[31] Total Expenses: [29.a] + [30]	\$	10,160,116	\$ 9,299,555	\$ 4,536,701	\$ 23,996,372
[31.a] Total Exp. to E. Premium Ratio: [31] / [13]		44.32%	45.38%	26.66%	39.71%
[32] Combined Losses & Exp: [21] + [31]	\$	12,704,056	\$ 12,182,418	\$ 5,991,179	\$ 30,877,653
[32.a] Combined Losses & Exp. Ratio: [32] / [13]		55.42%	59.45%	35.21%	51.10%

California Credit Property Insurance Experience Exhibit

Combination: 18	Company Count: 8	Class of Business: All	
Type Of Premium Payment: All		General Product Cat. No: 1	
Range of Current Rate Per \$100:	Minimum: 0.14	Maximum: 0.46	

		1998	1999	2000	Total
[7] Policy or Certificate Count		781,372	674,170	702,888	2,158,430
[8] Gross Written Premium	\$	30,588,718	\$ 20,908,892	\$ 17,252,619	\$ 68,750,229
[9] Refunds On Terminations	\$	7,414,720	\$ 3,522,643	\$ 1,239,971	\$ 12,177,334
[10] Net Written Premium: [8] - [9]	\$	23,173,998	\$ 17,386,249	\$ 16,012,648	\$ 56,572,895
[11] Premium Reserves, Start of Period	\$	5,548	\$ 2,694	\$ 1,836	\$ 10,078
[12] Premium Reserves, End of Period	\$	2,694	\$ 1,836	\$ 2,794	\$ 7,324
[13] Actual Earned Premium: [10]+[11]-[12]	\$	23,176,852	\$ 17,387,107	\$ 16,011,690	\$ 56,575,649
[14] Earned Premium @ Current Rate Level	\$	23,176,852	\$ 17,387,107	\$ 16,003,827	\$ 56,567,786
[14.a] Exposures [E.P.@CRL / Curr. Rate]		82,996,882	63,406,432	59,501,143	205,904,457
[15] Claims Count		1,968	1,265	984	4,217
[16] Losses Paid	\$	1,294,930	\$ 1,009,654	\$ 836,593	\$ 3,141,176
[17] IBNR Reserves, Start of Period	\$	1,468,460	\$ 674,120	\$ 577,695	\$ 2,720,275
[18] IBNR Reserves, End of Period	\$	674,120	\$ 577,695	\$ 367,611	\$ 1,619,425
[19] Loss Reserves, Start of Period	\$	16,964	\$ 11,364	\$ 16,660	\$ 44,988
[20] Loss Reserves, End of Period	\$	11,364	\$ 16,660	\$ 8,962	\$ 36,986
<u>INCURRED LOSSES</u>					
[21] Incurred Losses: [16]+[18]+[20]-[17]-[19]	\$	494,989	\$ 918,525	\$ 618,810	\$ 2,032,324
[21.a] Average Loss Per Claim: [21] / [15]	\$	252	\$ 726	\$ 629	\$ 482
[21.b] Avg. Loss Per Policy/Cert: [21] / [7]	\$	0.63	\$ 1.36	\$ 0.88	\$ 0.94
[21.c] Incurred Loss Ratio: [21] / [13]		2.14%	5.28%	3.86%	3.59%
<u>FIXED EXPENSES</u>					
[22] Defense and C.C. Expenses *	\$	5,932	\$ 7,844	\$ 6,433	\$ 20,210
* [Formerly Allocated Loss Adj. Exp.]					
[23] Adj. & Other Exp. [Formerly ULAE]	\$	7,251	\$ 26,998	\$ 11,892	\$ 46,140
[24] Other Acquisition & Field Expenses	\$	504,420	\$ 394,922	\$ 278,841	\$ 1,178,183
[25] General Expenses Incurred	\$	897,405	\$ 755,783	\$ 542,929	\$ 2,196,118
[26] Taxes, Licenses and Fees	\$	40,571	\$ 18,847	\$ 21,967	\$ 81,385
[29.a] Fixed Expenses: Sum of [22] Thru [26]	\$	1,455,579	\$ 1,204,394	\$ 862,063	\$ 3,522,036
[29.b] Fixed Expenses Per Policy: [29.a] / [7]	\$	1.86	\$ 1.79	\$ 1.23	\$ 1.63
[29.c] Fixed Exp. to E. Premium Ratio: [29.a] / [13]		6.28%	6.93%	5.38%	6.23%
<u>VARIABLE EXPENSES</u>					
[27] Commission & Brokerage	\$	6,843,523	\$ 5,085,628	\$ 3,885,227	\$ 15,814,378
[27.a] Commission & Brokerage %: [27] / [13]		29.53%	29.25%	24.26%	27.95%
[28] CA Premium Tax	\$	544,150	\$ 307,018	\$ 375,941	\$ 1,227,109
[28.a] CA Premium Tax %: [28] / [13]		2.35%	1.77%	2.35%	2.17%
[30] Var. Expenses: [27] + [28]	\$	7,387,674	\$ 5,392,646	\$ 4,261,168	\$ 17,041,487
[30.a] Var. Expenses Per Policy: [30] / [7]	\$	9.45	\$ 8.00	\$ 6.06	\$ 7.90
[30.b] Var. Exp. To E. Premium Ratio: [30] / [13]		31.88%	31.02%	26.61%	30.12%
[31] Total Expenses: [29.a] + [30]	\$	8,843,252	\$ 6,597,040	\$ 5,123,230	\$ 20,563,523
[31.a] Total Exp. to E. Premium Ratio: [31] / [13]		38.16%	37.94%	32.00%	36.35%
[32] Combined Losses & Exp: [21] + [31]	\$	9,338,241	\$ 7,515,565	\$ 5,742,041	\$ 22,595,848
[32.a] Combined Losses & Exp. Ratio: [32] / [13]		40.29%	43.22%	35.86%	39.94%

California Credit Property Insurance Experience Exhibit

Combination: 19	Company Count: 4	Class of Business: All	
Type Of Premium Payment: All		General Product Cat. No: 2	
Range of Current Rate Per \$100:	Minimum: 3.00	Maximum: 3.90	

		1998	1999	2000	Total
[7] Policy or Certificate Count		34,237	33,440	26,449	94,126
[8] Gross Written Premium	\$	9,322,733	\$ 8,760,028	\$ 7,162,096	\$ 25,244,857
[9] Refunds On Terminations	\$	2,526,760	\$ 2,311,538	\$ 2,237,808	\$ 7,076,106
[10] Net Written Premium: [8] - [9]	\$	6,795,972	\$ 6,448,490	\$ 4,924,288	\$ 18,168,751
[11] Premium Reserves, Start of Period	\$	2,438,346	\$ 2,564,440	\$ 2,146,027	\$ 7,148,813
[12] Premium Reserves, End of Period	\$	2,564,440	\$ 2,146,027	\$ 1,683,968	\$ 6,394,435
[13] Actual Earned Premium: [10]+[11]-[12]	\$	6,669,878	\$ 6,866,904	\$ 5,386,347	\$ 18,923,129
[14] Earned Premium @ Current Rate Level	\$	6,669,878	\$ 6,866,904	\$ 5,386,347	\$ 18,923,129
[14.a] Exposures [E.P.@CRL / Curr. Rate]		1,721,912	1,775,928	1,402,364	4,900,204
[15] Claims Count		1,653	1,620	1,688	4,961
[16] Losses Paid	\$	949,393	\$ 938,283	\$ 888,895	\$ 2,776,571
[17] IBNR Reserves, Start of Period	\$	225,089	\$ 204,206	\$ 209,839	\$ 639,134
[18] IBNR Reserves, End of Period	\$	204,206	\$ 209,839	\$ 172,591	\$ 586,635
[19] Loss Reserves, Start of Period	\$	2,820	\$ 18,527	\$ 12,470	\$ 33,817
[20] Loss Reserves, End of Period	\$	18,527	\$ 12,470	\$ 14,862	\$ 45,859
<u>INCURRED LOSSES</u>					
[21] Incurred Losses: [16]+[18]+[20]-[17]-[19]	\$	944,216	\$ 937,859	\$ 854,040	\$ 2,736,114
[21.a] Average Loss Per Claim: [21] / [15]	\$	571	\$ 579	\$ 506	\$ 552
[21.b] Avg. Loss Per Policy/Cert: [21] / [7]	\$	27.58	\$ 28.05	\$ 32.29	\$ 29.07
[21.c] Incurred Loss Ratio: [21] / [13]		14.16%	13.66%	15.86%	14.46%
<u>FIXED EXPENSES</u>					
[22] Defense and C.C. Expenses *	\$	3,845	\$ 4,160	\$ 4,810	\$ 12,815
* [Formerly Allocated Loss Adj. Exp.]					
[23] Adj. & Other Exp. [Formerly ULAE]	\$	32,355	\$ 35,025	\$ 28,867	\$ 96,247
[24] Other Acquisition & Field Expenses	\$	190,643	\$ 226,376	\$ 150,880	\$ 567,900
[25] General Expenses Incurred	\$	311,739	\$ 374,652	\$ 276,655	\$ 963,046
[26] Taxes, Licenses and Fees	\$	15,456	\$ 11,947	\$ 12,803	\$ 40,206
[29.a] Fixed Expenses: Sum of [22] Thru [26]	\$	554,038	\$ 652,160	\$ 474,016	\$ 1,680,214
[29.b] Fixed Expenses Per Policy: [29.a] / [7]	\$	16.18	\$ 19.50	\$ 17.92	\$ 17.85
[29.c] Fixed Exp. to E. Premium Ratio: [29.a] / [13]		8.31%	9.50%	8.80%	8.88%
<u>VARIABLE EXPENSES</u>					
[27] Commission & Brokerage	\$	2,266,754	\$ 2,288,394	\$ 1,441,051	\$ 5,996,199
[27.a] Commission & Brokerage %: [27] / [13]		33.98%	33.32%	26.75%	31.69%
[28] CA Premium Tax	\$	159,817	\$ 152,149	\$ 117,457	\$ 429,422
[28.a] CA Premium Tax %: [28] / [13]		2.40%	2.22%	2.18%	2.27%
[30] Var. Expenses: [27] + [28]	\$	2,426,570	\$ 2,440,543	\$ 1,558,508	\$ 6,425,621
[30.a] Var. Expenses Per Policy: [30] / [7]	\$	70.88	\$ 72.98	\$ 58.93	\$ 68.27
[30.b] Var. Exp. To E. Premium Ratio: [30] / [13]		36.38%	35.54%	28.93%	33.96%
[31] Total Expenses: [29.a] + [30]	\$	2,980,608	\$ 3,092,703	\$ 2,032,524	\$ 8,105,835
[31.a] Total Exp. to E. Premium Ratio: [31] / [13]		44.69%	45.04%	37.73%	42.84%
[32] Combined Losses & Exp: [21] + [31]	\$	3,924,824	\$ 4,030,561	\$ 2,886,564	\$ 10,841,949
[32.a] Combined Losses & Exp. Ratio: [32] / [13]		58.84%	58.70%	53.59%	57.29%

California Credit Property Insurance Experience Exhibit

Combination: 20	Company Count: 7	Class of Business: All	
Type Of Premium Payment: All		General Product Cat. No: 3	
Range of Current Rate Per \$100:	Minimum: 1.00	Maximum: 4.00	

		1998	1999	2000	Total
[7] Policy or Certificate Count		156,435	134,248	113,155	403,839
[8] Gross Written Premium	\$	42,359,412	\$ 29,199,631	\$ 14,527,013	\$ 86,086,056
[9] Refunds On Terminations	\$	25,149,663	\$ 15,734,804	\$ 8,792,762	\$ 49,677,229
[10] Net Written Premium: [8] - [9]	\$	17,209,749	\$ 13,464,827	\$ 5,734,251	\$ 36,408,827
[11] Premium Reserves, Start of Period	\$	20,241,387	\$ 21,198,418	\$ 21,038,449	\$ 62,478,254
[12] Premium Reserves, End of Period	\$	21,198,418	\$ 21,038,449	\$ 15,142,769	\$ 57,379,636
[13] Actual Earned Premium: [10]+[11]-[12]	\$	16,252,718	\$ 13,624,795	\$ 11,629,931	\$ 41,507,444
[14] Earned Premium @ Current Rate Level	\$	16,400,911	\$ 13,624,794	\$ 11,630,113	\$ 41,655,818
[14.a] Exposures [E.P.@CRL / Curr. Rate]		9,445,503	7,027,617	6,260,293	22,733,413
[15] Claims Count		1,229	1,342	689	3,260
[16] Losses Paid	\$	1,700,459	\$ 1,978,324	\$ 1,004,972	\$ 4,683,755
[17] IBNR Reserves, Start of Period	\$	741,731	\$ 645,129	\$ 580,496	\$ 1,967,356
[18] IBNR Reserves, End of Period	\$	645,129	\$ 580,496	\$ 295,266	\$ 1,520,891
[19] Loss Reserves, Start of Period	\$	184,894	\$ 180,761	\$ 212,075	\$ 577,730
[20] Loss Reserves, End of Period	\$	180,761	\$ 212,075	\$ 92,771	\$ 485,607
<u>INCURRED LOSSES</u>					
[21] Incurred Losses: [16]+[18]+[20]-[17]-[19]	\$	1,599,724	\$ 1,945,004	\$ 600,439	\$ 4,145,167
[21.a] Average Loss Per Claim: [21] / [15]	\$	1,302	\$ 1,449	\$ 871	\$ 1,272
[21.b] Avg. Loss Per Policy/Cert: [21] / [7]	\$	10.23	\$ 14.49	\$ 5.31	\$ 10.26
[21.c] Incurred Loss Ratio: [21] / [13]		9.84%	14.28%	5.16%	9.99%
<u>FIXED EXPENSES</u>					
[22] Defense and C.C. Expenses *	\$	20,296	\$ 168	\$ (774)	\$ 19,689
* [Formerly Allocated Loss Adj. Exp.]					
[23] Adj. & Other Exp. [Formerly ULAE]	\$	20,897	\$ 14,451	\$ 8,557	\$ 43,906
[24] Other Acquisition & Field Expenses	\$	138,324	\$ 122,035	\$ 90,289	\$ 350,648
[25] General Expenses Incurred	\$	534,566	\$ 508,416	\$ 406,022	\$ 1,449,004
[26] Taxes, Licenses and Fees	\$	96,675	\$ 100,451	\$ 31,046	\$ 228,172
[29.a] Fixed Expenses: Sum of [22] Thru [26]	\$	810,757	\$ 745,521	\$ 535,141	\$ 2,091,419
[29.b] Fixed Expenses Per Policy: [29.a] / [7]	\$	5.18	\$ 5.55	\$ 4.73	\$ 5.18
[29.c] Fixed Exp. to E. Premium Ratio: [29.a] / [13]		4.99%	5.47%	4.60%	5.04%
<u>VARIABLE EXPENSES</u>					
[27] Commission & Brokerage	\$	5,924,304	\$ 5,134,363	\$ 1,833,887	\$ 12,892,554
[27.a] Commission & Brokerage %: [27] / [13]		36.45%	37.68%	15.77%	31.06%
[28] CA Premium Tax	\$	444,447	\$ 326,968	\$ 135,149	\$ 906,563
[28.a] CA Premium Tax %: [28] / [13]		2.73%	2.40%	1.16%	2.18%
[30] Var. Expenses: [27] + [28]	\$	6,368,750	\$ 5,461,331	\$ 1,969,036	\$ 13,799,118
[30.a] Var. Expenses Per Policy: [30] / [7]	\$	40.71	\$ 40.68	\$ 17.40	\$ 34.17
[30.b] Var. Exp. To E. Premium Ratio: [30] / [13]		39.19%	40.08%	16.93%	33.24%
[31] Total Expenses: [29.a] + [30]	\$	7,179,508	\$ 6,206,852	\$ 2,504,177	\$ 15,890,537
[31.a] Total Exp. to E. Premium Ratio: [31] / [13]		44.17%	45.56%	21.53%	38.28%
[32] Combined Losses & Exp: [21] + [31]	\$	8,779,232	\$ 8,151,856	\$ 3,104,615	\$ 20,035,704
[32.a] Combined Losses & Exp. Ratio: [32] / [13]		54.02%	59.83%	26.70%	48.27%

California Credit Property Insurance Experience Exhibit

Combination: 21	Company Count: n/a	Class of Business: All
Type Of Premium Payment: All	General Product Cat. No: 4	
Range of Current Rate Per \$100:	Minimum: n/a	Maximum: n/a

		1998	1999	2000	Total				
[7]	Policy or Certificate Count	0	0	0	0				
[8]	Gross Written Premium	\$ -	\$ -	\$ -	\$ -				
[9]	Refunds On Terminations	\$ -	\$ -	\$ -	\$ -				
[10]	Net Written Premium: [8] - [9]	\$ -	\$ -	\$ -	\$ -				
[11]	Premium Reserves, Start of Period	\$ -	\$ -	\$ -	\$ -				
[12]	Premium Reserves, End of Period	\$ -	\$ -	\$ -	\$ -				
[13]	Actual Earned Premium: [10]+[11]-[12]	\$ -	\$ -	\$ -	\$ -				
[14]	Earned Premium @ Current Rate Level	\$ -	\$ -	\$ -	\$ -				
[14.a]	Exposures [E.P.@CRL / Curr. Rate]	0	0	0	0				
[15]	Claims Count	0	0	0	0				
[16]	Losses Paid	\$ -	\$ -	\$ -	\$ -				
[17]	IBNR Reserves, Start of Period	\$ -	\$ -	\$ -	\$ -				
[18]	IBNR Reserves, End of Period	\$ -	\$ -	\$ -	\$ -				
[19]	Loss Reserves, Start of Period	\$ -	\$ -	\$ -	\$ -				
[20]	Loss Reserves, End of Period	\$ -	\$ -	\$ -	\$ -				
	<u>INCURRED LOSSES</u>								
[21]	Incurred Losses: [16]+[18]+[20]-[17]-[19]	\$ -	\$ -	\$ -	\$ -				
[21.a]	Average Loss Per Claim: [21] / [15]	\$ -	\$ -	\$ -	\$ -				
[21.b]	Avg. Loss Per Policy/Cert: [21] / [7]	\$ -	\$ -	\$ -	\$ -				
[21.c]	Incurred Loss Ratio: [21] / [13]	0.00%	0.00%	0.00%	0.00%				
	<u>FIXED EXPENSES</u>								
[22]	Defense and C.C. Expenses *	\$ -	\$ -	\$ -	\$ -				
	* [Formerly Allocated Loss Adj. Exp.]								
[23]	Adj. & Other Exp. [Formerly ULAE]	\$ -	\$ -	\$ -	\$ -				
[24]	Other Acquisition & Field Expenses	\$ -	\$ -	\$ -	\$ -				
[25]	General Expenses Incurred	\$ -	\$ -	\$ -	\$ -				
[26]	Taxes, Licenses and Fees	\$ -	\$ -	\$ -	\$ -				
[29.a]	Fixed Expenses: Sum of [22] Thru [26]	\$ -	\$ -	\$ -	\$ -				
[29.b]	Fixed Expenses Per Policy: [29.a] / [7]	\$ -	\$ -	\$ -	\$ -				
[29.c]	Fixed Exp. to E. Premium Ratio: [29.a] / [13]	0.00%	0.00%	0.00%	0.00%				
	<u>VARIABLE EXPENSES</u>								
[27]	Commission & Brokerage	\$ -	\$ -	\$ -	\$ -				
[27.a]	Commission & Brokerage %: [27] / [13]	0.00%	0.00%	0.00%	0.00%				
[28]	CA Premium Tax	\$ -	\$ -	\$ -	\$ -				
[28.a]	CA Premium Tax %: [28] / [13]	0.00%	0.00%	0.00%	0.00%				
[30]	Var. Expenses: [27] + [28]	\$ -	\$ -	\$ -	\$ -				
[30.a]	Var. Expenses Per Policy: [30] / [7]	\$ -	\$ -	\$ -	\$ -				
[30.b]	Var. Exp. To E. Premium Ratio: [30] / [13]	0.00%	0.00%	0.00%	0.00%				
[31]	Total Expenses: [29.a] + [30]	\$ -	\$ -	\$ -	\$ -				
[31.a]	Total Exp. to E. Premium Ratio: [31] / [13]	0.00%	0.00%	0.00%	0.00%				
[32]	Combined Losses & Exp: [21] + [31]	\$ -	\$ -	\$ -	\$ -				
[32.a]	Combined Losses & Exp. Ratio: [32] / [13]	0.00%	0.00%	0.00%	0.00%				

California Credit Property Insurance Experience Exhibit

Combination: 22	Company Count: 12	Class of Business: All	
Type Of Premium Payment: All		General Product Cat. No: All	
Range of Current Rate Per \$100:	Minimum: 0.14	Maximum: 4.00	

		1998	1999	2000	Total
[7] Policy or Certificate Count		972,044	841,858	842,493	2,656,395
[8] Gross Written Premium	\$	82,270,863	\$ 58,868,551	\$ 38,941,728	\$ 180,081,142
[9] Refunds On Terminations	\$	35,091,144	\$ 21,568,985	\$ 12,270,540	\$ 68,930,669
[10] Net Written Premium: [8] - [9]	\$	47,179,719	\$ 37,299,566	\$ 26,671,188	\$ 111,150,473
[11] Premium Reserves, Start of Period	\$	22,685,281	\$ 23,765,552	\$ 23,186,312	\$ 69,637,145
[12] Premium Reserves, End of Period	\$	23,765,552	\$ 23,186,312	\$ 16,829,531	\$ 63,781,395
[13] Actual Earned Premium: [10]+[11]-[12]	\$	46,099,448	\$ 37,878,806	\$ 33,027,968	\$ 117,006,222
[14] Earned Premium @ Current Rate Level	\$	46,247,641	\$ 37,878,805	\$ 33,020,287	\$ 117,146,733
[14.a] Exposures [E.P.@CRL / Curr. Rate]		94,164,297	72,209,977	67,163,800	233,538,074
[15] Claims Count		4,850	4,227	3,361	12,438
[16] Losses Paid	\$	3,944,781	\$ 3,926,260	\$ 2,730,460	\$ 10,601,502
[17] IBNR Reserves, Start of Period	\$	2,435,281	\$ 1,523,454	\$ 1,368,029	\$ 5,326,765
[18] IBNR Reserves, End of Period	\$	1,523,454	\$ 1,368,029	\$ 835,468	\$ 3,726,952
[19] Loss Reserves, Start of Period	\$	204,678	\$ 210,652	\$ 241,205	\$ 656,535
[20] Loss Reserves, End of Period	\$	210,652	\$ 241,205	\$ 116,595	\$ 568,452
<u>INCURRED LOSSES</u>					
[21] Incurred Losses: [16]+[18]+[20]-[17]-[19]	\$	3,038,929	\$ 3,801,388	\$ 2,073,289	\$ 8,913,606
[21.a] Average Loss Per Claim: [21] / [15]	\$	627	\$ 899	\$ 617	\$ 717
[21.b] Avg. Loss Per Policy/Cert: [21] / [7]	\$	3.13	\$ 4.52	\$ 2.46	\$ 3.36
[21.c] Incurred Loss Ratio: [21] / [13]		6.59%	10.04%	6.28%	7.62%
<u>FIXED EXPENSES</u>					
[22] Defense and C.C. Expenses *	\$	30,072	\$ 12,172	\$ 10,470	\$ 52,714
* [Formerly Allocated Loss Adj. Exp.]					
[23] Adj. & Other Exp. [Formerly ULAE]	\$	60,503	\$ 76,473	\$ 49,317	\$ 186,293
[24] Other Acquisition & Field Expenses	\$	833,386	\$ 743,334	\$ 520,011	\$ 2,096,731
[25] General Expenses Incurred	\$	1,743,710	\$ 1,638,852	\$ 1,225,607	\$ 4,608,169
[26] Taxes, Licenses and Fees	\$	152,702	\$ 131,244	\$ 65,816	\$ 349,763
[29.a] Fixed Expenses: Sum of [22] Thru [26]	\$	2,820,374	\$ 2,602,076	\$ 1,871,220	\$ 7,293,670
[29.b] Fixed Expenses Per Policy: [29.a] / [7]	\$	2.90	\$ 3.09	\$ 2.22	\$ 2.75
[29.c] Fixed Exp. to E. Premium Ratio: [29.a] / [13]		6.12%	6.87%	5.67%	6.23%
<u>VARIABLE EXPENSES</u>					
[27] Commission & Brokerage	\$	15,034,581	\$ 12,508,386	\$ 7,160,165	\$ 34,703,131
[27.a] Commission & Brokerage %: [27] / [13]		32.61%	33.02%	21.68%	29.66%
[28] CA Premium Tax	\$	1,148,414	\$ 786,134	\$ 628,546	\$ 2,563,094
[28.a] CA Premium Tax %: [28] / [13]		2.49%	2.08%	1.90%	2.19%
[30] Var. Expenses: [27] + [28]	\$	16,182,994	\$ 13,294,520	\$ 7,788,711	\$ 37,266,225
[30.a] Var. Expenses Per Policy: [30] / [7]	\$	16.65	\$ 15.79	\$ 9.24	\$ 14.03
[30.b] Var. Exp. To E. Premium Ratio: [30] / [13]		35.10%	35.10%	23.58%	31.85%
[31] Total Expenses: [29.a] + [30]	\$	19,003,368	\$ 15,896,595	\$ 9,659,931	\$ 44,559,895
[31.a] Total Exp. to E. Premium Ratio: [31] / [13]		41.22%	41.97%	29.25%	38.08%
[32] Combined Losses & Exp: [21] + [31]	\$	22,042,297	\$ 19,697,983	\$ 11,733,220	\$ 53,473,501
[32.a] Combined Losses & Exp. Ratio: [32] / [13]		47.81%	52.00%	35.53%	45.70%

California Credit Property Insurance Experience Exhibit

Combination:	23	Company Count:	4	Class of Business:	B
Type Of Premium Payment:			SP	General Product Cat. No:	All
Range of Current Rate Per \$100:		Minimum:	1.50	Maximum:	4.00

		1998	1999	2000	Total
[7]	Policy or Certificate Count	71,563	60,071	48,966	180,600
[8]	Gross Written Premium	\$ 17,546,133	\$ 13,625,197	\$ 11,291,153	\$ 42,462,484
[9]	Refunds On Terminations	\$ 7,927,202	\$ 4,879,714	\$ 4,479,261	\$ 17,286,178
[10]	Net Written Premium: [8] - [9]	\$ 9,618,931	\$ 8,745,483	\$ 6,811,891	\$ 25,176,306
[11]	Premium Reserves, Start of Period	\$ 6,031,712	\$ 5,632,605	\$ 4,523,622	\$ 16,187,939
[12]	Premium Reserves, End of Period	\$ 5,632,605	\$ 4,523,622	\$ 3,587,325	\$ 13,743,552
[13]	Actual Earned Premium: [10]+[11]-[12]	\$ 10,018,038	\$ 9,854,466	\$ 7,748,188	\$ 27,620,693
[14]	Earned Premium @ Current Rate Level	\$ 10,166,233	\$ 9,854,466	\$ 7,748,188	\$ 27,768,888
[14.a]	Exposures [E.P.@CRL / Curr. Rate]	2,939,216	2,713,235	2,133,385	7,785,836
[15]	Claims Count	2,087	1,932	1,942	5,961
[16]	Losses Paid	\$ 1,059,158	\$ 1,051,766	\$ 1,054,643	\$ 3,165,567
[17]	IBNR Reserves, Start of Period	\$ 350,622	\$ 328,767	\$ 300,588	\$ 979,977
[18]	IBNR Reserves, End of Period	\$ 328,767	\$ 300,588	\$ 233,963	\$ 863,318
[19]	Loss Reserves, Start of Period	\$ 19,356	\$ 19,198	\$ 19,916	\$ 58,470
[20]	Loss Reserves, End of Period	\$ 19,198	\$ 19,916	\$ 14,611	\$ 53,725
<u>INCURRED LOSSES</u>					
[21]	Incurred Losses: [16]+[18]+[20]-[17]-[19]	\$ 1,037,146	\$ 1,024,304	\$ 982,714	\$ 3,044,164
[21.a]	Average Loss Per Claim: [21] / [15]	\$ 497	\$ 530	\$ 506	\$ 511
[21.b]	Avg. Loss Per Policy/Cert: [21] / [7]	\$ 14.49	\$ 17.05	\$ 20.07	\$ 16.86
[21.c]	Incurred Loss Ratio: [21] / [13]	10.35%	10.39%	12.68%	11.02%
<u>FIXED EXPENSES</u>					
[22]	Defense and C.C. Expenses * * [Formerly Allocated Loss Adj. Exp.]	\$ 4,348	\$ 4,296	\$ 5,035	\$ 13,678
[23]	Adj. & Other Exp. [Formerly ULAE]	\$ 35,569	\$ 37,455	\$ 33,495	\$ 106,518
[24]	Other Acquisition & Field Expenses	\$ 250,511	\$ 275,321	\$ 194,893	\$ 720,725
[25]	General Expenses Incurred	\$ 406,818	\$ 450,857	\$ 338,811	\$ 1,196,485
[26]	Taxes, Licenses and Fees	\$ 11,465	\$ 9,018	\$ 11,867	\$ 32,351
[29.a]	Fixed Expenses: Sum of [22] Thru [26]	\$ 708,711	\$ 776,946	\$ 584,101	\$ 2,069,758
[29.b]	Fixed Expenses Per Policy: [29.a] / [7]	\$ 9.90	\$ 12.93	\$ 11.93	\$ 11.46
[29.c]	Fixed Exp. to E. Premium Ratio: [29.a] / [13]	7.07%	7.88%	7.54%	7.49%
<u>VARIABLE EXPENSES</u>					
[27]	Commission & Brokerage	\$ 3,951,875	\$ 3,624,815	\$ 2,444,612	\$ 10,021,301
[27.a]	Commission & Brokerage %: [27] / [13]	39.45%	36.78%	31.55%	36.28%
[28]	CA Premium Tax	\$ 226,067	\$ 205,819	\$ 160,177	\$ 592,064
[28.a]	CA Premium Tax %: [28] / [13]	2.26%	2.09%	2.07%	2.14%
[30]	Var. Expenses: [27] + [28]	\$ 4,177,942	\$ 3,830,635	\$ 2,604,789	\$ 10,613,365
[30.a]	Var. Expenses Per Policy: [30] / [7]	\$ 58.38	\$ 63.77	\$ 53.20	\$ 58.77
[30.b]	Var. Exp. To E. Premium Ratio: [30] / [13]	41.70%	38.87%	33.62%	38.43%
[31]	Total Expenses: [29.a] + [30]	\$ 4,886,653	\$ 4,607,581	\$ 3,188,890	\$ 12,683,123
[31.a]	Total Exp. to E. Premium Ratio: [31] / [13]	48.78%	46.76%	41.16%	45.92%
[32]	Combined Losses & Exp: [21] + [31]	\$ 5,923,798	\$ 5,631,885	\$ 4,171,604	\$ 15,727,287
[32.a]	Combined Losses & Exp. Ratio: [32] / [13]	59.13%	57.15%	53.84%	56.94%

California Credit Property Insurance Experience Exhibit

Combination: 24	Company Count: 7	Class of Business: B
Type Of Premium Payment: MOB	General Product Cat. No: All	
Range of Current Rate Per \$100:	Minimum: 0.20	Maximum: 0.46

		1998	1999	2000	Total
[7] Policy or Certificate Count		774,786	669,262	697,987	2,142,035
[8] Gross Written Premium	\$	30,459,763	\$ 20,814,566	\$ 17,203,549	\$ 68,477,878
[9] Refunds On Terminations	\$	7,414,720	\$ 3,522,640	\$ 1,239,971	\$ 12,177,331
[10] Net Written Premium: [8] - [9]	\$	23,045,042	\$ 17,291,926	\$ 15,963,578	\$ 56,300,547
[11] Premium Reserves, Start of Period	\$	-	\$ -	\$ -	\$ -
[12] Premium Reserves, End of Period	\$	-	\$ -	\$ -	\$ -
[13] Actual Earned Premium: [10]+[11]-[12]	\$	23,045,042	\$ 17,291,926	\$ 15,963,578	\$ 56,300,547
[14] Earned Premium @ Current Rate Level	\$	23,045,042	\$ 17,291,926	\$ 15,955,715	\$ 56,292,684
[14.a] Exposures [E.P.@CRL / Curr. Rate]		82,322,860	62,911,820	59,249,036	204,483,716
[15] Claims Count		1,954	1,261	984	4,199
[16] Losses Paid	\$	1,288,057	\$ 1,007,704	\$ 836,593	\$ 3,132,353
[17] IBNR Reserves, Start of Period	\$	1,445,128	\$ 649,501	\$ 572,255	\$ 2,666,884
[18] IBNR Reserves, End of Period	\$	649,501	\$ 572,255	\$ 356,060	\$ 1,577,815
[19] Loss Reserves, Start of Period	\$	16,964	\$ 11,364	\$ 16,660	\$ 44,988
[20] Loss Reserves, End of Period	\$	11,364	\$ 16,660	\$ 8,962	\$ 36,986
<u>INCURRED LOSSES</u>					
[21] Incurred Losses: [16]+[18]+[20]-[17]-[19]	\$	486,830	\$ 935,754	\$ 612,699	\$ 2,035,283
[21.a] Average Loss Per Claim: [21] / [15]	\$	249	\$ 742	\$ 623	\$ 485
[21.b] Avg. Loss Per Policy/Cert: [21] / [7]	\$	0.63	\$ 1.40	\$ 0.88	\$ 0.95
[21.c] Incurred Loss Ratio: [21] / [13]		2.11%	5.41%	3.84%	3.62%
<u>FIXED EXPENSES</u>					
[22] Defense and C.C. Expenses *	\$	5,934	\$ 7,846	\$ 6,433	\$ 20,213
* [Formerly Allocated Loss Adj. Exp.]					
[23] Adj. & Other Exp. [Formerly ULAE]	\$	7,267	\$ 27,010	\$ 11,892	\$ 46,170
[24] Other Acquisition & Field Expenses	\$	504,267	\$ 394,913	\$ 278,841	\$ 1,178,022
[25] General Expenses Incurred	\$	884,502	\$ 746,277	\$ 538,118	\$ 2,168,897
[26] Taxes, Licenses and Fees	\$	37,775	\$ 16,759	\$ 20,908	\$ 75,441
[29.a] Fixed Expenses: Sum of [22] Thru [26]	\$	1,439,746	\$ 1,192,805	\$ 856,193	\$ 3,488,743
[29.b] Fixed Expenses Per Policy: [29.a] / [7]	\$	1.86	\$ 1.78	\$ 1.23	\$ 1.63
[29.c] Fixed Exp. to E. Premium Ratio: [29.a] / [13]		6.25%	6.90%	5.36%	6.20%
<u>VARIABLE EXPENSES</u>					
[27] Commission & Brokerage	\$	6,802,931	\$ 5,058,837	\$ 3,868,920	\$ 15,730,687
[27.a] Commission & Brokerage %: [27] / [13]		29.52%	29.26%	24.24%	27.94%
[28] CA Premium Tax	\$	541,553	\$ 305,131	\$ 374,960	\$ 1,221,643
[28.a] CA Premium Tax %: [28] / [13]		2.35%	1.76%	2.35%	2.17%
[30] Var. Expenses: [27] + [28]	\$	7,344,484	\$ 5,363,967	\$ 4,243,880	\$ 16,952,331
[30.a] Var. Expenses Per Policy: [30] / [7]	\$	9.48	\$ 8.01	\$ 6.08	\$ 7.91
[30.b] Var. Exp. To E. Premium Ratio: [30] / [13]		31.87%	31.02%	26.58%	30.11%
[31] Total Expenses: [29.a] + [30]	\$	8,784,229	\$ 6,556,772	\$ 5,100,072	\$ 20,441,074
[31.a] Total Exp. to E. Premium Ratio: [31] / [13]		38.12%	37.92%	31.95%	36.31%
[32] Combined Losses & Exp: [21] + [31]	\$	9,271,059	\$ 7,492,526	\$ 5,712,772	\$ 22,476,357
[32.a] Combined Losses & Exp. Ratio: [32] / [13]		40.23%	43.33%	35.79%	39.92%

California Credit Property Insurance Experience Exhibit

Combination: 25	Company Count: 6	Class of Business: D	
Type Of Premium Payment:	SP	General Product Cat. No:	All
Range of Current Rate Per \$100:	Minimum: 1.50	Maximum:	3.90

		1998	1999	2000	Total
[7] Policy or Certificate Count		72,099	43,159	32,136	147,394
[8] Gross Written Premium	\$	10,802,878	\$ 9,393,687	\$ 5,659,179	\$ 25,855,743
[9] Refunds On Terminations	\$	9,119,950	\$ 7,327,973	\$ 4,012,007	\$ 20,459,930
[10] Net Written Premium: [8] - [9]	\$	1,682,927	\$ 2,065,714	\$ 1,647,172	\$ 5,395,813
[11] Premium Reserves, Start of Period	\$	13,487,254	\$ 8,131,105	\$ 5,636,813	\$ 27,255,172
[12] Premium Reserves, End of Period	\$	8,131,105	\$ 5,636,813	\$ 4,151,767	\$ 17,919,686
[13] Actual Earned Premium: [10]+[11]-[12]	\$	7,039,076	\$ 4,560,006	\$ 3,132,218	\$ 14,731,299
[14] Earned Premium @ Current Rate Level	\$	7,039,076	\$ 4,560,006	\$ 3,132,218	\$ 14,731,299
[14.a] Exposures [E.P.@CRL / Curr. Rate]		3,554,684	2,113,931	1,415,761	7,084,376
[15] Claims Count		528	165	62	755
[16] Losses Paid	\$	1,099,511	\$ 388,228	\$ 88,099	\$ 1,575,838
[17] IBNR Reserves, Start of Period	\$	309,240	\$ 203,607	\$ 202,911	\$ 715,758
[18] IBNR Reserves, End of Period	\$	203,607	\$ 202,911	\$ 123,285	\$ 529,803
[19] Loss Reserves, Start of Period	\$	168,358	\$ 62,079	\$ 12,470	\$ 242,907
[20] Loss Reserves, End of Period	\$	62,079	\$ 12,470	\$ 19,722	\$ 94,271
<u>INCURRED LOSSES</u>					
[21] Incurred Losses: [16]+[18]+[20]-[17]-[19]	\$	887,599	\$ 337,923	\$ 15,725	\$ 1,241,247
[21.a] Average Loss Per Claim: [21] / [15]	\$	1,681	\$ 2,048	\$ 254	\$ 1,644
[21.b] Avg. Loss Per Policy/Cert: [21] / [7]	\$	12.31	\$ 7.83	\$ 0.49	\$ 8.42
[21.c] Incurred Loss Ratio: [21] / [13]		12.61%	7.41%	0.50%	8.43%
<u>FIXED EXPENSES</u>					
[22] Defense and C.C. Expenses *	\$	19,792	\$ 32	\$ (1,098)	\$ 18,727
* [Formerly Allocated Loss Adj. Exp.]					
[23] Adj. & Other Exp. [Formerly ULAE]	\$	17,683	\$ 12,021	\$ 3,930	\$ 33,634
[24] Other Acquisition & Field Expenses	\$	78,456	\$ 73,091	\$ 46,276	\$ 197,823
[25] General Expenses Incurred	\$	390,086	\$ 407,349	\$ 343,850	\$ 1,141,285
[26] Taxes, Licenses and Fees	\$	7,441	\$ 4,566	\$ 3,326	\$ 15,333
[29.a] Fixed Expenses: Sum of [22] Thru [26]	\$	513,458	\$ 497,059	\$ 396,285	\$ 1,406,802
[29.b] Fixed Expenses Per Policy: [29.a] / [7]	\$	7.12	\$ 11.52	\$ 12.33	\$ 9.54
[29.c] Fixed Exp. to E. Premium Ratio: [29.a] / [13]		7.29%	10.90%	12.65%	9.55%
<u>VARIABLE EXPENSES</u>					
[27] Commission & Brokerage	\$	51,586	\$ 647,735	\$ 283,430	\$ 982,751
[27.a] Commission & Brokerage %: [27] / [13]		0.73%	14.20%	9.05%	6.67%
[28] CA Premium Tax	\$	79,655	\$ 53,845	\$ 40,721	\$ 174,221
[28.a] CA Premium Tax %: [28] / [13]		1.13%	1.18%	1.30%	1.18%
[30] Var. Expenses: [27] + [28]	\$	131,241	\$ 701,580	\$ 324,151	\$ 1,156,972
[30.a] Var. Expenses Per Policy: [30] / [7]	\$	1.82	\$ 16.26	\$ 10.09	\$ 7.85
[30.b] Var. Exp. To E. Premium Ratio: [30] / [13]		1.86%	15.39%	10.35%	7.85%
[31] Total Expenses: [29.a] + [30]	\$	644,699	\$ 1,198,639	\$ 720,436	\$ 2,563,774
[31.a] Total Exp. to E. Premium Ratio: [31] / [13]		9.16%	26.29%	23.00%	17.40%
[32] Combined Losses & Exp: [21] + [31]	\$	1,532,298	\$ 1,536,562	\$ 736,161	\$ 3,805,021
[32.a] Combined Losses & Exp. Ratio: [32] / [13]		21.77%	33.70%	23.50%	25.83%

Appendix III:

California Credit Unemployment Insurance Experience Exhibits

Appendix III consists of the following exhibits:

- 1) Cross Reference Table of “Combination Exhibits”

- 2) 3-Year (1998-2000) Total Credit Unemployment Insurance Experience
(in matrix table form)

- 3) Detailed California Credit Unemployment Insurance Experience Exhibits:
Combinations 1 – 67 ~ combining class of business and general product category

CALIFORNIA CREDIT UNEMPLOYMENT INSURANCE: 1998 - 2000**CROSS REFERENCE TABLE**

The number in each cell represents a Combination Number in Appendix III. For each of the Combinations/cells in the Credit Unemployment summaries (i.e. Loss Ratio, Fixed and Variable Expense Ratios, Combined Loss & Expense Ratio, etc.), you can locate the Combination from which the information came from by referring to the cells indicated below.

Class		A		B		C		D		ALL		TOTAL
Category		SP	MOB	SP	MOB	SP	MOB	SP	MOB	SP	MOB	
6	S		1		8		14		18	-	43	47
	J								16	-	16	
7	S				9				19	-	44	44
	J									-	-	
8	S	2		12		15		23		50	-	62
	J							21		21	-	
9	S				10				20	-	45	45
	J									-	-	
10	S			11				22		55		55
	J									-	-	
13	S				7					-	7	7
	J									-	-	
ALL	S	2	1	32	29	15	33	36	34	49	42	61
	J	-	-	-	-	-	-	21	16	21	67	
ALL	S	28		63		57		64		54		61
	J	-		-		-		65		53		
TOTAL		2	1	32	31	15	33	58	38	52	48	61
		28		56		57		59		61		

Notes: Data for Class E and Product Categories 11& 12 were removed after it was determined that these products were outside of the Department's jurisdiction under current statutes.

**CALIFORNIA CREDIT UNEMPLOYMENT INSURANCE
1998 - 2000
TOTAL 3-YEAR INCURRED LOSS RATIO**

<i>Class</i>		<i>A</i>		<i>B</i>		<i>C</i>		<i>D</i>		<i>ALL</i>		<i>TOTAL</i>
<i>Category</i>		<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	
6	S		0.00%		7.28%		11.59%		-12.06%	-	7.17%	7.15%
	J								-11.27%	-	-11.27%	
7	S				9.13%				10.04%	-	9.34%	9.34%
	J									-	-	
8	S	12.65%		44.71%		38.88%		15.35%		15.05%	-	15.10%
	J							20.68%		20.68%	-	
9	S				5.57%				0.00%	-	5.57%	5.57%
	J									-	-	
10	S			9.98%					-13.50%	6.11%		6.11%
	J									-	-	
13	S				-0.40%					-	-0.40%	-0.40%
	J									-	-	
ALL	S	12.65%	0.00%	12.58%	7.05%	38.88%	11.59%	12.35%	-9.60%	12.83%	6.95%	7.52%
	J	-	-	-	-	-	-	20.68%	-11.27%	20.68%	-11.27%	
ALL	S	12.54%		7.18%		24.82%		9.71%		7.53%		7.52%
	J	-		-		-		2.10%		2.10%		
TOTAL		12.65%	0.00%	12.58%	7.05%	38.88%	11.59%	12.48%	-9.83%	12.88%	6.93%	7.52%
		12.54%		7.18%		24.82%		9.47%		7.52%		

**CALIFORNIA CREDIT UNEMPLOYMENT INSURANCE
1998 - 2000
TOTAL 3-YEAR FIXED EXPENSES RATIO**

<i>Class</i>		<i>A</i>		<i>B</i>		<i>C</i>		<i>D</i>		<i>ALL</i>		<i>TOTAL</i>	
<i>Category</i>		<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>		
6	S		1.30%		14.97%		9.40%		9.36%	-	14.93%	14.93%	
	J								12.14%	-	12.14%		
7	S				9.32%				9.39%	-	9.33%	9.33%	
	J									-	-		
8	S	8.50%		10.80%		7.01%		6.42%		7.55%	-	7.52%	
	J							3.99%		3.99%	-		
9	S				9.39%				8.80%	-	9.39%	9.39%	
	J									-	-		
10	S			10.70%				6.83%		10.06%		10.06%	
	J									-	-		
13	S				8.94%					-	8.94%	8.94%	
	J									-	-		
ALL	S	8.50%	1.30%	10.71%	14.42%	7.01%	9.40%	6.46%	9.36%	8.18%	14.37%	13.76%	
	J	-	-	-	-	-	-	3.99%	12.14%	3.99%	12.14%		
ALL	S	8.44%		14.33%		8.24%		6.81%		13.77%		13.76%	
	J	-		-		-		8.73%		8.73%			
TOTAL			8.50%	1.30%	10.71%	14.42%	7.01%	9.40%	6.42%	9.74%	8.15%	14.37%	13.76%
			8.44%		14.33%		8.24%		6.87%		13.76%		

**CALIFORNIA CREDIT UNEMPLOYMENT INSURANCE
1998 - 2000
TOTAL 3-YEAR VARIABLE EXPENSES RATIO**

<i>Class</i>		<i>A</i>		<i>B</i>		<i>C</i>		<i>D</i>		<i>ALL</i>		<i>TOTAL</i>
<i>Category</i>		<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	
6	S		37.33%		39.80%		45.59%		43.39%	-	39.83%	39.81%
	J								18.84%	-	18.84%	
7	S				45.49%				45.18%	-	45.42%	45.42%
	J									-	-	
8	S	60.74%		60.85%		35.55%		-8.48%		27.81%	-	27.68%
	J							12.83%		12.83%	-	
9	S				43.62%				48.29%	-	43.62%	43.62%
	J									-	-	
10	S			29.13%				-9.06%		22.84%		22.84%
	J									-	-	
13	S				45.86%					-	45.86%	45.86%
	J									-	-	
ALL	S	60.74%	37.33%	31.51%	40.21%	35.55%	45.59%	-8.54%	43.59%	26.57%	40.24%	38.87%
	J	-	-	-	-	-	-	12.83%	18.84%	12.83%	18.84%	
ALL	S	60.53%		40.00%		40.72%		-2.27%		38.90%		38.87%
	J	-		-		-		16.33%		16.33%		
TOTAL		60.74%	37.33%	31.51%	40.21%	35.55%	45.59%	-8.21%	40.19%	26.49%	40.22%	38.87%
		60.53%		40.00%		40.72%		-1.68%		38.87%		

**CALIFORNIA CREDIT UNEMPLOYMENT INSURANCE
1998 - 2000
TOTAL 3-YEAR COMBINED LOSS AND EXPENSES RATIO**

<i>Class</i>		<i>A</i>		<i>B</i>		<i>C</i>		<i>D</i>		<i>ALL</i>		<i>TOTAL</i>
<i>Category</i>		<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	
6	S		38.64%		62.05%		66.58%		40.69%	-	61.93%	61.88%
	J								19.71%	-	19.71%	
7	S				63.93%				64.60%	-	64.09%	64.09%
	J									-	-	
8	S	81.89%		116.35%		81.43%		13.29%		50.41%	-	50.30%
	J							37.50%		37.50%	-	
9	S				58.58%				57.09%	-	58.58%	58.58%
	J									-	-	
10	S			49.81%				-15.73%		39.02%		39.02%
	J									-	-	
13	S				54.40%					-	54.40%	54.40%
	J									-	-	
ALL	S	81.89%	38.64%	54.79%	61.67%	81.43%	66.58%	10.27%	43.35%	47.58%	61.56%	60.15%
	J	-	-	-	-	-	-	37.50%	19.71%	37.50%	19.71%	
ALL	S	81.51%		61.51%		73.78%		14.25%		60.19%		60.15%
	J	-		-		-		27.15%		27.15%		
TOTAL		81.89%	38.64%	54.79%	61.67%	81.43%	66.58%	10.69%	40.10%	47.52%	61.52%	60.15%
		81.51%		61.51%		73.78%		14.66%		60.15%		

**CALIFORNIA CREDIT UNEMPLOYMENT INSURANCE
1998 - 2000
TOTAL 3-YEAR AVERAGE WRITTEN PREMIUM PER POLICY/CERTIFICATE**

<i>Class</i>		<i>A</i>		<i>B</i>		<i>C</i>		<i>D</i>		<i>ALL</i>		<i>TOTAL</i>	
<i>Category</i>		<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>		
6	S		\$599.91		\$37.21		\$41.05		\$41.26	-	\$37.25	\$37.26	
	J								\$49.39	-	\$49.39		
7	S				\$29.50				\$29.51	-	\$29.51	\$29.51	
	J									-	-		
8	S	\$181.73		\$234.94		\$147.58		\$89.73		\$136.70	-	\$139.43	
	J							\$565.68		\$565.68	-		
9	S				\$128.28				NA	-	\$128.28	\$128.28	
	J									-	-		
10	S			\$190.30				\$18.31		\$149.96		\$149.96	
	J									-	-		
13	S				\$64.14					-	\$64.14	\$64.14	
	J									-	-		
ALL	S	\$181.73	\$599.91	\$194.33	\$39.80	\$147.58	\$41.05	\$84.89	\$39.51	\$138.46	\$39.81	\$43.34	
	J	-	-	-	-	-	-	\$565.68	\$49.39	\$565.68	\$49.39		
ALL	S	\$182.37		\$40.42		\$60.97		\$72.96		\$43.24		\$43.34	
	J	-		-		-		\$159.91		\$159.91			
TOTAL			\$181.73	\$599.91	\$194.33	\$39.80	\$147.58	\$41.05	\$90.65	\$40.60	\$140.82	\$39.82	\$43.34
			\$182.37		\$40.42		\$60.97		\$76.44		\$43.34		

CALIFORNIA CREDIT UNEMPLOYMENT INSURANCE
1998 - 2000
TOTAL 3-YEAR AVERAGE INCURRED LOSS PER POLICY/CERTIFICATE

<i>Class</i>		<i>A</i>		<i>B</i>		<i>C</i>		<i>D</i>		<i>ALL</i>		<i>TOTAL</i>
<i>Category</i>		<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	
6	S		\$0.00		\$2.71		\$4.76		-\$4.98	-	\$2.67	\$2.66
	J								-\$5.70	-	-\$5.70	
7	S				\$2.69				\$2.96	-	\$2.76	\$2.76
	J									-	-	
8	S	\$13.30		\$89.65		\$65.34		\$15.23		\$15.65	-	\$15.72
	J							\$27.62		\$27.62	-	
9	S				\$7.14				NA	-	\$7.14	\$7.14
	J									-	-	
10	S			\$24.52					-\$21.35	\$13.76		\$13.76
	J									-	-	
13	S				-\$0.25					-	-\$0.25	-\$0.25
	J									-	-	
ALL	S	\$13.30	\$0.00	\$30.40	\$2.80	\$65.34	\$4.76	\$12.75	-\$3.80	\$15.40	\$2.77	\$3.20
	J	-	-	-	-	-	-	\$27.62	-\$5.70	\$27.62	-\$5.70	
ALL	S	\$13.28		\$2.91		\$16.09		\$8.40		\$3.21		\$3.20
	J	-		-		-		\$1.43		\$1.43		
TOTAL		\$13.30	\$0.00	\$30.40	\$2.80	\$65.34	\$4.76	\$12.93	-\$4.01	\$15.46	\$2.76	\$3.20
		\$13.28		\$2.91		\$16.09		\$8.12		\$3.20		

**CALIFORNIA CREDIT UNEMPLOYMENT INSURANCE
1998 - 2000
TOTAL 3-YEAR AVERAGE FIXED EXPENSES PER POLICY/CERTIFICATE**

<i>Class</i>		<i>A</i>		<i>B</i>		<i>C</i>		<i>D</i>		<i>ALL</i>		<i>TOTAL</i>
<i>Category</i>		<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	
6	S		\$7.81		\$5.57		\$3.86		\$3.87	-	\$5.56	\$5.56
	J								\$6.14	-	\$6.14	
7	S				\$2.75				\$2.77	-	\$2.75	\$2.75
	J									-	-	
8	S	\$8.94		\$21.66		\$11.78		\$6.37		\$7.85	-	\$7.83
	J							\$5.33		\$5.33	-	
9	S				\$12.05				NA	-	\$12.05	\$12.05
	J									-	-	
10	S			\$26.31				\$10.80		\$22.67		\$22.67
	J									-	-	
13	S				\$5.73					-	\$5.73	\$5.73
	J									-	-	
ALL	S	\$8.94	\$7.81	\$25.89	\$5.74	\$11.78	\$3.86	\$6.67	\$3.70	\$9.81	\$5.72	\$5.86
	J	-	-	-	-	-	-	\$5.33	\$6.14	\$5.33	\$6.14	
ALL	S	\$8.94		\$5.82		\$5.34		\$5.89		\$5.86		\$5.86
	J	-		-		-		\$5.96		\$5.96		
TOTAL		\$8.94	\$7.81	\$25.89	\$5.74	\$11.78	\$3.86	\$6.65	\$3.97	\$9.79	\$5.72	\$5.86
		\$8.94		\$5.82		\$5.34		\$5.89		\$5.86		

**CALIFORNIA CREDIT UNEMPLOYMENT INSURANCE
1998 - 2000
TOTAL 3-YEAR AVERAGE VARIABLE EXPENSES PER POLICY/CERTIFICATE**

<i>Class</i>		<i>A</i>		<i>B</i>		<i>C</i>		<i>D</i>		<i>ALL</i>		<i>TOTAL</i>
<i>Category</i>		<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	
6	S		\$223.97		\$14.81		\$18.71		\$17.93	-	\$14.84	\$14.83
	J								\$9.52	-	\$9.52	
7	S				\$13.42				\$13.33	-	\$13.40	\$13.40
	J									-	-	
8	S	\$63.86		\$122.02		\$59.75		-\$8.42		\$28.90	-	\$28.83
	J							\$17.15		\$17.15	-	
9	S				\$55.96				NA	-	\$55.96	\$55.96
	J									-	-	
10	S			\$71.60				-\$14.32		\$51.45		\$51.45
	J									-	-	
13	S				\$29.42					-	\$29.42	\$29.42
	J									-	-	
ALL	S	\$63.86	\$223.97	\$76.15	\$16.00	\$59.75	\$18.71	-\$8.82	\$17.25	\$31.89	\$16.02	\$16.57
	J	-	-	-	-	-	-	\$17.15	\$9.52	\$17.15	\$9.52	
ALL	S	\$64.11		\$16.24		\$26.39		-\$1.96		\$16.57		\$16.57
	J	-		-		-		\$11.15		\$11.15		
TOTAL		\$63.86	\$223.97	\$76.15	\$16.00	\$59.75	\$18.71	-\$8.50	\$16.39	\$31.80	\$16.01	\$16.57
		\$64.11		\$16.24		\$26.39		-\$1.44		\$16.57		

**CALIFORNIA CREDIT UNEMPLOYMENT INSURANCE
1998 - 2000
TOTAL 3-YEAR EXPOSURES**

<i>Class</i>		<i>A</i>		<i>B</i>		<i>C</i>		<i>D</i>		<i>ALL</i>		<i>TOTAL</i>
<i>Category</i>		<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	
6	S		429,085		934,144,179		1,550,415		5,988,044	-	942,111,723	942,643,370
	J								531,647	-	531,647	
7	S				3,424,087				1,016,133	-	4,440,220	4,440,220
	J									-	-	
8	S	3,066,706		158,930		117,776		3,133,577		6,476,989	-	6,506,126
	J							29,137		29,137	-	
9	S				30,583,441				35	-	30,583,476	30,583,476
	J									-	-	
10	S			2,135,711				374,342		2,510,053		2,510,053
	J									-	-	
13	S				8,213,630					-	8,213,630	8,213,630
	J									-	-	
ALL	S	3,066,706	429,085	2,294,641	976,365,337	117,776	1,550,415	3,507,919	7,004,212	8,987,042	985,349,049	994,896,875
	J	-	-	-	-	-	-	29,137	531,647	29,137	531,647	
ALL	S	3,495,791		978,659,978		1,668,191		10,512,131		994,336,091		994,896,875
	J	-		-		-		560,784		560,784		
TOTAL		3,066,706	429,085	2,294,641	976,365,337	117,776	1,550,415	3,537,056	7,535,859	9,016,179	985,880,696	994,896,875
		3,495,791		978,659,978		1,668,191		11,072,915		994,896,875		

**CALIFORNIA CREDIT UNEMPLOYMENT INSURANCE
1998 - 2000
NUMBER OF COMPANIES WRITING IN EACH CATEGORY**

<i>Class</i>		<i>A</i>		<i>B</i>		<i>C</i>		<i>D</i>		<i>ALL</i>		<i>TOTAL</i>
<i>Category</i>		<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	<i>SP</i>	<i>MOB</i>	
6	S		1		13		1		4	-	14	14
	J								1	-	1	
7	S				1				1	-	1	1
	J									-	-	
8	S	3		3		1		3		8	-	8
	J							1		1	-	
9	S				1				1	-	1	1
	J									-	-	
10	S			3				3		3		3
	J									-	-	
13	S				1					-	1	1
	J									-	-	
ALL	S	3	1	5	13	1	1	4	4	10	14	17
	J	-	-	-	-	-	-	1	1	1	1	
ALL	S	3		13		2		8		17		17
	J	-		-		-		2		2		
TOTAL		3	1	5	13	1	1	6	4	10	14	17
		3		13		2		8		17		

California Credit Unemployment Insurance Experience Exhibit

Combination: 1	Company Count: 1	Class of Business: A	
Type Of Premium Payment: MOB	Single or Joint: S	Gen.Prod.Cat.#: 6	
Range of Current Rate Per \$100:	Minimum: 0.30	Maximum: 0.30	

		1998	1999	2000	Total
[8] Policy or Certificate Count		0	0	211	211
[9] Gross Written Premium	\$	-	-	\$ 126,664	\$ 126,664
[10] Refunds On Terminations	\$	-	-	\$ 84	\$ 84
[11] Net Written Premium: [9] - [10]	\$	-	-	\$ 126,580	\$ 126,580
[12] Premium Reserves, Start of Period	\$	-	-	\$ -	\$ -
[13] Premium Reserves, End of Period	\$	-	-	\$ -	\$ -
[14] Actual Earned Premium: [11]+[12]-[13]	\$	-	-	\$ 126,580	\$ 126,580
[15] Earned Premium @ Current Rate Level	\$	-	-	\$ 126,580	\$ 126,580
[15.a] Exposures [E.P.@CRL / Curr. Rate]		0	0	429,085	429,085
[16] Claims Count		0	0	0	0
[17] Losses Paid	\$	-	-	\$ -	\$ -
[18] IBNR Reserves, Start of Period	\$	-	-	\$ -	\$ -
[19] IBNR Reserves, End of Period	\$	-	-	\$ -	\$ -
[20] Loss Reserves, Start of Period	\$	-	-	\$ -	\$ -
[21] Loss Reserves, End of Period	\$	-	-	\$ -	\$ -
<u>INCURRED LOSSES</u>					
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$	-	-	\$ -	\$ -
[22.a] Average Loss Per Claim: [22] / [16]	\$	-	-	\$ -	\$ -
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$	-	-	\$ -	\$ -
[22.c] Incurred Loss Ratio: [22] / [14]		0.00%	0.00%	0.00%	0.00%
<u>FIXED EXPENSES</u>					
[23] Defense and C.C. Expenses *	\$	-	-	\$ -	\$ -
* [Formerly Allocated Loss Adj. Exp.]					
[24] Adj. & Other Exp. [Formerly ULAE]	\$	-	-	\$ -	\$ -
[25] Other Acquisition & Field Expenses	\$	-	-	\$ -	\$ -
[26] General Expenses Incurred	\$	-	-	\$ -	\$ -
[27] Taxes, Licenses and Fees	\$	-	-	\$ 1,648	\$ 1,648
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$	-	-	\$ 1,648	\$ 1,648
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$	-	-	\$ 7.81	\$ 7.81
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]		0.00%	0.00%	1.30%	1.30%
<u>VARIABLE EXPENSES</u>					
[28] Commission & Brokerage	\$	-	-	\$ 44,283	\$ 44,283
[28.a] Commission & Brokerage %: [28] / [14]		0.00%	0.00%	34.98%	34.98%
[29] CA Premium Tax	\$	-	-	\$ 2,975	\$ 2,975
[29.a] CA Premium Tax %: [29] / [14]		0.00%	0.00%	2.35%	2.35%
[31] Var. Expenses: [28] + [29]	\$	-	-	\$ 47,258	\$ 47,258
[31.a] Var. Expenses Per Policy: [31] / [8]	\$	-	-	\$ 223.97	\$ 223.97
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]		0.00%	0.00%	37.33%	37.33%
[32] Total Expenses: [30.a] + [31]	\$	-	-	\$ 48,906	\$ 48,906
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]		0.00%	0.00%	38.64%	38.64%
[33] Combined Losses & Exp: [22] + [32]	\$	-	-	\$ 48,906	\$ 48,906
[33.a] Combined Losses & Exp. Ratio: [33] / [14]		0.00%	0.00%	38.64%	38.64%

California Credit Unemployment Insurance Experience Exhibit

Combination:	2	Company Count:	3	Class of Business:	A
Type Of Premium Payment:		SP		Single or Joint: S	Gen.Prod.Cat.#: 8
Range of Current Rate Per \$100:		Minimum:	2.00	Maximum:	5.50

		1998	1999	2000	Total
[8] Policy or Certificate Count		39,134	43,568	54,595	137,297
[9] Gross Written Premium	\$	10,834,273	\$ 12,720,638	\$ 17,930,871	\$ 41,485,782
[10] Refunds On Terminations	\$	3,613,663	\$ 5,414,310	\$ 7,506,910	\$ 16,534,883
[11] Net Written Premium: [9] - [10]	\$	7,220,610	\$ 7,306,328	\$ 10,423,961	\$ 24,950,899
[12] Premium Reserves, Start of Period	\$	4,412,753	\$ 8,080,262	\$ 10,396,980	\$ 22,889,995
[13] Premium Reserves, End of Period	\$	8,080,262	\$ 10,396,980	\$ 14,928,070	\$ 33,405,312
[14] Actual Earned Premium: [11]+[12]-[13]	\$	3,553,101	\$ 4,989,610	\$ 5,892,871	\$ 14,435,582
[15] Earned Premium @ Current Rate Level	\$	3,553,101	\$ 4,989,610	\$ 5,892,871	\$ 14,435,582
[15.a] Exposures [E.P.@CRL / Curr. Rate]		781,956	1,065,721	1,219,029	3,066,706
[16] Claims Count		853	1,861	1,761	4,475
[17] Losses Paid	\$	459,230	\$ 631,532	\$ 600,085	\$ 1,690,847
[18] IBNR Reserves, Start of Period	\$	621,669	\$ 399,593	\$ 561,144	\$ 1,582,406
[19] IBNR Reserves, End of Period	\$	399,593	\$ 561,144	\$ 657,937	\$ 1,618,674
[20] Loss Reserves, Start of Period	\$	153,415	\$ 170,210	\$ 276,632	\$ 600,257
[21] Loss Reserves, End of Period	\$	170,210	\$ 276,632	\$ 252,443	\$ 699,285
<u>INCURRED LOSSES</u>					
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$	253,949	\$ 899,505	\$ 672,689	\$ 1,826,143
[22.a] Average Loss Per Claim: [22] / [16]	\$	298	\$ 483	\$ 382	\$ 408
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$	6.49	\$ 20.65	\$ 12.32	\$ 13.30
[22.c] Incurred Loss Ratio: [22] / [14]		7.15%	18.03%	11.42%	12.65%
<u>FIXED EXPENSES</u>					
[23] Defense and C.C. Expenses *	\$	-	\$ -	\$ -	\$ -
* [Formerly Allocated Loss Adj. Exp.]					
[24] Adj. & Other Exp. [Formerly ULAE]	\$	102,534	\$ 125,627	\$ 132,060	\$ 360,221
[25] Other Acquisition & Field Expenses	\$	97,195	\$ 118,861	\$ 147,174	\$ 363,230
[26] General Expenses Incurred	\$	8,864	\$ 15,021	\$ 6,476	\$ 30,361
[27] Taxes, Licenses and Fees	\$	67,064	\$ 163,200	\$ 243,062	\$ 473,326
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$	275,657	\$ 422,709	\$ 528,772	\$ 1,227,138
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$	7.04	\$ 9.70	\$ 9.69	\$ 8.94
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]		7.76%	8.47%	8.97%	8.50%
<u>VARIABLE EXPENSES</u>					
[28] Commission & Brokerage	\$	2,431,034	\$ 2,268,266	\$ 3,481,958	\$ 8,181,258
[28.a] Commission & Brokerage %: [28] / [14]		68.42%	45.46%	59.09%	56.67%
[29] CA Premium Tax	\$	169,684	\$ 171,699	\$ 245,248	\$ 586,631
[29.a] CA Premium Tax %: [29] / [14]		4.78%	3.44%	4.16%	4.06%
[31] Var. Expenses: [28] + [29]	\$	2,600,718	\$ 2,439,965	\$ 3,727,206	\$ 8,767,889
[31.a] Var. Expenses Per Policy: [31] / [8]	\$	66.46	\$ 56.00	\$ 68.27	\$ 63.86
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]		73.20%	48.90%	63.25%	60.74%
[32] Total Expenses: [30.a] + [31]	\$	2,876,375	\$ 2,862,674	\$ 4,255,978	\$ 9,995,027
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]		80.95%	57.37%	72.22%	69.24%
[33] Combined Losses & Exp: [22] + [32]	\$	3,130,324	\$ 3,762,179	\$ 4,928,667	\$ 11,821,170
[33.a] Combined Losses & Exp. Ratio: [33] / [14]		88.10%	75.40%	83.64%	81.89%

California Credit Unemployment Insurance Experience Exhibit

Combination: 3	Company Count: n/a	Class of Business: B	
Type Of Premium Payment: MOB	Single or Joint: J	Gen.Prod.Cat.#: 12	
Range of Current Rate Per \$100:	Minimum: n/a	Maximum: n/a	

		1998	1999	2000	Total
[8] Policy or Certificate Count		0	0	0	0
[9] Gross Written Premium	\$	-	-	-	-
[10] Refunds On Terminations	\$	-	-	-	-
[11] Net Written Premium: [9] - [10]	\$	-	-	-	-
[12] Premium Reserves, Start of Period	\$	-	-	-	-
[13] Premium Reserves, End of Period	\$	-	-	-	-
[14] Actual Earned Premium: [11]+[12]-[13]	\$	-	-	-	-
[15] Earned Premium @ Current Rate Level	\$	-	-	-	-
[15.a] Exposures [E.P.@CRL / Curr. Rate]		0	0	0	0
[16] Claims Count		0	0	0	0
[17] Losses Paid	\$	-	-	-	-
[18] IBNR Reserves, Start of Period	\$	-	-	-	-
[19] IBNR Reserves, End of Period	\$	-	-	-	-
[20] Loss Reserves, Start of Period	\$	-	-	-	-
[21] Loss Reserves, End of Period	\$	-	-	-	-
<u>INCURRED LOSSES</u>					
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$	-	-	-	-
[22.a] Average Loss Per Claim: [22] / [16]	\$	-	-	-	-
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$	-	-	-	-
[22.c] Incurred Loss Ratio: [22] / [14]		0.00%	0.00%	0.00%	0.00%
<u>FIXED EXPENSES</u>					
[23] Defense and C.C. Expenses *	\$	-	-	-	-
* [Formerly Allocated Loss Adj. Exp.]					
[24] Adj. & Other Exp. [Formerly ULAE]	\$	-	-	-	-
[25] Other Acquisition & Field Expenses	\$	-	-	-	-
[26] General Expenses Incurred	\$	-	-	-	-
[27] Taxes, Licenses and Fees	\$	-	-	-	-
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$	-	-	-	-
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$	-	-	-	-
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]		0.00%	0.00%	0.00%	0.00%
<u>VARIABLE EXPENSES</u>					
[28] Commission & Brokerage	\$	-	-	-	-
[28.a] Commission & Brokerage %: [28] / [14]		0.00%	0.00%	0.00%	0.00%
[29] CA Premium Tax	\$	-	-	-	-
[29.a] CA Premium Tax %: [29] / [14]		0.00%	0.00%	0.00%	0.00%
[31] Var. Expenses: [28] + [29]	\$	-	-	-	-
[31.a] Var. Expenses Per Policy: [31] / [8]	\$	-	-	-	-
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]		0.00%	0.00%	0.00%	0.00%
[32] Total Expenses: [30.a] + [31]	\$	-	-	-	-
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]		0.00%	0.00%	0.00%	0.00%
[33] Combined Losses & Exp: [22] + [32]	\$	-	-	-	-
[33.a] Combined Losses & Exp. Ratio: [33] / [14]		0.00%	0.00%	0.00%	0.00%

California Credit Unemployment Insurance Experience Exhibit

Combination: 4	Company Count: n/a	Class of Business: B	
Type Of Premium Payment: MOB	Single or Joint: S	Gen.Prod.Cat.#: 10	
Range of Current Rate Per \$100:	Minimum: n/a	Maximum: n/a	

		1998	1999	2000	Total
[8] Policy or Certificate Count		0	0	0	0
[9] Gross Written Premium	\$	-	-	-	-
[10] Refunds On Terminations	\$	-	-	-	-
[11] Net Written Premium: [9] - [10]	\$	-	-	-	-
[12] Premium Reserves, Start of Period	\$	-	-	-	-
[13] Premium Reserves, End of Period	\$	-	-	-	-
[14] Actual Earned Premium: [11]+[12]-[13]	\$	-	-	-	-
[15] Earned Premium @ Current Rate Level	\$	-	-	-	-
[15.a] Exposures [E.P.@CRL / Curr. Rate]		0	0	0	0
[16] Claims Count		0	0	0	0
[17] Losses Paid	\$	-	-	-	-
[18] IBNR Reserves, Start of Period	\$	-	-	-	-
[19] IBNR Reserves, End of Period	\$	-	-	-	-
[20] Loss Reserves, Start of Period	\$	-	-	-	-
[21] Loss Reserves, End of Period	\$	-	-	-	-
<u>INCURRED LOSSES</u>					
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$	-	-	-	-
[22.a] Average Loss Per Claim: [22] / [16]	\$	-	-	-	-
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$	-	-	-	-
[22.c] Incurred Loss Ratio: [22] / [14]		0.00%	0.00%	0.00%	0.00%
<u>FIXED EXPENSES</u>					
[23] Defense and C.C. Expenses *	\$	-	-	-	-
* [Formerly Allocated Loss Adj. Exp.]					
[24] Adj. & Other Exp. [Formerly ULAE]	\$	-	-	-	-
[25] Other Acquisition & Field Expenses	\$	-	-	-	-
[26] General Expenses Incurred	\$	-	-	-	-
[27] Taxes, Licenses and Fees	\$	-	-	-	-
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$	-	-	-	-
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$	-	-	-	-
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]		0.00%	0.00%	0.00%	0.00%
<u>VARIABLE EXPENSES</u>					
[28] Commission & Brokerage	\$	-	-	-	-
[28.a] Commission & Brokerage %: [28] / [14]		0.00%	0.00%	0.00%	0.00%
[29] CA Premium Tax	\$	-	-	-	-
[29.a] CA Premium Tax %: [29] / [14]		0.00%	0.00%	0.00%	0.00%
[31] Var. Expenses: [28] + [29]	\$	-	-	-	-
[31.a] Var. Expenses Per Policy: [31] / [8]	\$	-	-	-	-
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]		0.00%	0.00%	0.00%	0.00%
[32] Total Expenses: [30.a] + [31]	\$	-	-	-	-
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]		0.00%	0.00%	0.00%	0.00%
[33] Combined Losses & Exp: [22] + [32]	\$	-	-	-	-
[33.a] Combined Losses & Exp. Ratio: [33] / [14]		0.00%	0.00%	0.00%	0.00%

California Credit Unemployment Insurance Experience Exhibit

Combination: 5	Company Count: n/a		Class of Business: B
Type Of Premium Payment: MOB	Single or Joint: S	Gen.Prod.Cat.#:	11
Range of Current Rate Per \$100:	Minimum: n/a	Maximum:	n/a

		1998	1999	2000	Total
[8] Policy or Certificate Count		0	0	0	0
[9] Gross Written Premium	\$	-	-	-	-
[10] Refunds On Terminations	\$	-	-	-	-
[11] Net Written Premium: [9] - [10]	\$	-	-	-	-
[12] Premium Reserves, Start of Period	\$	-	-	-	-
[13] Premium Reserves, End of Period	\$	-	-	-	-
[14] Actual Earned Premium: [11]+[12]-[13]	\$	-	-	-	-
[15] Earned Premium @ Current Rate Level	\$	-	-	-	-
[15.a] Exposures [E.P.@CRL / Curr. Rate]		0	0	0	0
[16] Claims Count		0	0	0	0
[17] Losses Paid	\$	-	-	-	-
[18] IBNR Reserves, Start of Period	\$	-	-	-	-
[19] IBNR Reserves, End of Period	\$	-	-	-	-
[20] Loss Reserves, Start of Period	\$	-	-	-	-
[21] Loss Reserves, End of Period	\$	-	-	-	-
<u>INCURRED LOSSES</u>					
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$	-	-	-	-
[22.a] Average Loss Per Claim: [22] / [16]	\$	-	-	-	-
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$	-	-	-	-
[22.c] Incurred Loss Ratio: [22] / [14]		0.00%	0.00%	0.00%	0.00%
<u>FIXED EXPENSES</u>					
[23] Defense and C.C. Expenses *	\$	-	-	-	-
* [Formerly Allocated Loss Adj. Exp.]					
[24] Adj. & Other Exp. [Formerly ULAE]	\$	-	-	-	-
[25] Other Acquisition & Field Expenses	\$	-	-	-	-
[26] General Expenses Incurred	\$	-	-	-	-
[27] Taxes, Licenses and Fees	\$	-	-	-	-
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$	-	-	-	-
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$	-	-	-	-
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]		0.00%	0.00%	0.00%	0.00%
<u>VARIABLE EXPENSES</u>					
[28] Commission & Brokerage	\$	-	-	-	-
[28.a] Commission & Brokerage %: [28] / [14]		0.00%	0.00%	0.00%	0.00%
[29] CA Premium Tax	\$	-	-	-	-
[29.a] CA Premium Tax %: [29] / [14]		0.00%	0.00%	0.00%	0.00%
[31] Var. Expenses: [28] + [29]	\$	-	-	-	-
[31.a] Var. Expenses Per Policy: [31] / [8]	\$	-	-	-	-
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]		0.00%	0.00%	0.00%	0.00%
[32] Total Expenses: [30.a] + [31]	\$	-	-	-	-
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]		0.00%	0.00%	0.00%	0.00%
[33] Combined Losses & Exp: [22] + [32]	\$	-	-	-	-
[33.a] Combined Losses & Exp. Ratio: [33] / [14]		0.00%	0.00%	0.00%	0.00%

California Credit Unemployment Insurance Experience Exhibit

Combination: 6	Company Count: n/a	Class of Business: B	
Type Of Premium Payment:	MOB	Single or Joint: S	Gen.Prod.Cat.#: 12
Range of Current Rate Per \$100:	Minimum: n/a	Maximum: n/a	

		1998	1999	2000	Total
[8] Policy or Certificate Count		0	0	0	0
[9] Gross Written Premium	\$	-	-	-	-
[10] Refunds On Terminations	\$	-	-	-	-
[11] Net Written Premium: [9] - [10]	\$	-	-	-	-
[12] Premium Reserves, Start of Period	\$	-	-	-	-
[13] Premium Reserves, End of Period	\$	-	-	-	-
[14] Actual Earned Premium: [11]+[12]-[13]	\$	-	-	-	-
[15] Earned Premium @ Current Rate Level	\$	-	-	-	-
[15.a] Exposures [E.P.@CRL / Curr. Rate]		0	0	0	0
[16] Claims Count		0	0	0	0
[17] Losses Paid	\$	-	-	-	-
[18] IBNR Reserves, Start of Period	\$	-	-	-	-
[19] IBNR Reserves, End of Period	\$	-	-	-	-
[20] Loss Reserves, Start of Period	\$	-	-	-	-
[21] Loss Reserves, End of Period	\$	-	-	-	-
<u>INCURRED LOSSES</u>					
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$	-	-	-	-
[22.a] Average Loss Per Claim: [22] / [16]	\$	-	-	-	-
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$	-	-	-	-
[22.c] Incurred Loss Ratio: [22] / [14]		0.00%	0.00%	0.00%	0.00%
<u>FIXED EXPENSES</u>					
[23] Defense and C.C. Expenses *	\$	-	-	-	-
* [Formerly Allocated Loss Adj. Exp.]					
[24] Adj. & Other Exp. [Formerly ULAE]	\$	-	-	-	-
[25] Other Acquisition & Field Expenses	\$	-	-	-	-
[26] General Expenses Incurred	\$	-	-	-	-
[27] Taxes, Licenses and Fees	\$	-	-	-	-
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$	-	-	-	-
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$	-	-	-	-
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]		0.00%	0.00%	0.00%	0.00%
<u>VARIABLE EXPENSES</u>					
[28] Commission & Brokerage	\$	-	-	-	-
[28.a] Commission & Brokerage %: [28] / [14]		0.00%	0.00%	0.00%	0.00%
[29] CA Premium Tax	\$	-	-	-	-
[29.a] CA Premium Tax %: [29] / [14]		0.00%	0.00%	0.00%	0.00%
[31] Var. Expenses: [28] + [29]	\$	-	-	-	-
[31.a] Var. Expenses Per Policy: [31] / [8]	\$	-	-	-	-
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]		0.00%	0.00%	0.00%	0.00%
[32] Total Expenses: [30.a] + [31]	\$	-	-	-	-
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]		0.00%	0.00%	0.00%	0.00%
[33] Combined Losses & Exp: [22] + [32]	\$	-	-	-	-
[33.a] Combined Losses & Exp. Ratio: [33] / [14]		0.00%	0.00%	0.00%	0.00%

California Credit Unemployment Insurance Experience Exhibit

Combination: 7	Company Count: 1	Class of Business: B	
Type Of Premium Payment: MOB	Single or Joint: S	Gen.Prod.Cat.#: 13	
Range of Current Rate Per \$100:	Minimum: 0.50	Maximum: 0.50	

		1998	1999	2000	Total
[8] Policy or Certificate Count		24,395	24,564	15,069	64,028
[9] Gross Written Premium	\$	1,565,003	\$ 1,580,687	\$ 1,011,019	\$ 4,156,709
[10] Refunds On Terminations	\$	286	\$ 5,122	\$ 44,486	\$ 49,894
[11] Net Written Premium: [9] - [10]	\$	1,564,716	\$ 1,575,566	\$ 966,533	\$ 4,106,815
[12] Premium Reserves, Start of Period	\$	-	\$ -	\$ -	\$ -
[13] Premium Reserves, End of Period	\$	-	\$ -	\$ -	\$ -
[14] Actual Earned Premium: [11]+[12]-[13]	\$	1,564,716	\$ 1,575,566	\$ 966,533	\$ 4,106,815
[15] Earned Premium @ Current Rate Level	\$	1,564,716	\$ 1,575,566	\$ 966,533	\$ 4,106,815
[15.a] Exposures [E.P.@CRL / Curr. Rate]		3,129,433	3,151,131	1,933,066	8,213,630
[16] Claims Count		0	0	0	0
[17] Losses Paid	\$	-	\$ 834	\$ -	\$ 834
[18] IBNR Reserves, Start of Period	\$	58,208	\$ 95,217	\$ 90,334	\$ 243,759
[19] IBNR Reserves, End of Period	\$	95,217	\$ 90,334	\$ 41,078	\$ 226,630
[20] Loss Reserves, Start of Period	\$	-	\$ -	\$ -	\$ -
[21] Loss Reserves, End of Period	\$	-	\$ -	\$ -	\$ -
<u>INCURRED LOSSES</u>					
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$	37,010	\$ (4,049)	\$ (49,256)	\$ (16,295)
[22.a] Average Loss Per Claim: [22] / [16]	\$	-	\$ -	\$ -	\$ -
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$	1.52	\$ (0.16)	\$ (3.27)	\$ (0.25)
[22.c] Incurred Loss Ratio: [22] / [14]		2.37%	-0.26%	-5.10%	-0.40%
<u>FIXED EXPENSES</u>					
[23] Defense and C.C. Expenses *	\$	-	\$ -	\$ -	\$ -
* [Formerly Allocated Loss Adj. Exp.]					
[24] Adj. & Other Exp. [Formerly ULAE]	\$	1,432	\$ 79	\$ (1,970)	\$ (459)
[25] Other Acquisition & Field Expenses	\$	47,724	\$ 56,248	\$ 30,736	\$ 134,707
[26] General Expenses Incurred	\$	77,923	\$ 91,698	\$ 54,126	\$ 223,747
[27] Taxes, Licenses and Fees	\$	3,599	\$ 2,836	\$ 2,610	\$ 9,045
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$	130,677	\$ 150,861	\$ 85,501	\$ 367,039
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$	5.36	\$ 6.14	\$ 5.67	\$ 5.73
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]		8.35%	9.58%	8.85%	8.94%
<u>VARIABLE EXPENSES</u>					
[28] Commission & Brokerage	\$	768,119	\$ 653,072	\$ 365,833	\$ 1,787,024
[28.a] Commission & Brokerage %: [28] / [14]		49.09%	41.45%	37.85%	43.51%
[29] CA Premium Tax	\$	36,771	\$ 37,026	\$ 22,714	\$ 96,510
[29.a] CA Premium Tax %: [29] / [14]		2.35%	2.35%	2.35%	2.35%
[31] Var. Expenses: [28] + [29]	\$	804,890	\$ 690,098	\$ 388,546	\$ 1,883,534
[31.a] Var. Expenses Per Policy: [31] / [8]	\$	32.99	\$ 28.09	\$ 25.78	\$ 29.42
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]		51.44%	43.80%	40.20%	45.86%
[32] Total Expenses: [30.a] + [31]	\$	935,567	\$ 840,959	\$ 474,047	\$ 2,250,573
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]		59.79%	53.38%	49.05%	54.80%
[33] Combined Losses & Exp: [22] + [32]	\$	972,577	\$ 836,910	\$ 424,791	\$ 2,234,278
[33.a] Combined Losses & Exp. Ratio: [33] / [14]		62.16%	53.12%	43.95%	54.40%

California Credit Unemployment Insurance Experience Exhibit

Combination:	8	Company Count:	13	Class of Business:	B
Type Of Premium Payment:		MOB		Single or Joint: S	Gen.Prod.Cat.#: 6
Range of Current Rate Per \$100:		Minimum:	0.25	Maximum:	0.54

		1998	1999	2000	Total
[8] Policy or Certificate Count		2,886,982	2,910,866	2,850,109	8,647,957
[9] Gross Written Premium	\$	124,208,585	\$ 108,641,335	\$ 102,984,861	\$ 335,834,781
[10] Refunds On Terminations	\$	10,176,278	\$ 2,597,731	\$ 1,279,964	\$ 14,053,973
[11] Net Written Premium: [9] - [10]	\$	114,032,307	\$ 106,043,604	\$ 101,704,898	\$ 321,780,808
[12] Premium Reserves, Start of Period	\$	-	\$ -	\$ -	\$ -
[13] Premium Reserves, End of Period	\$	-	\$ -	\$ -	\$ -
[14] Actual Earned Premium: [11]+[12]-[13]	\$	114,032,307	\$ 106,043,604	\$ 101,704,898	\$ 321,780,808
[15] Earned Premium @ Current Rate Level	\$	110,572,707	\$ 104,009,691	\$ 99,789,757	\$ 314,372,154
[15.a] Exposures [E.P.@CRL / Curr. Rate]		343,865,378	303,466,627	286,812,174	934,144,179
[16] Claims Count		21,021	17,013	11,068	49,103
[17] Losses Paid	\$	11,845,122	\$ 9,583,257	\$ 6,607,131	\$ 28,035,511
[18] IBNR Reserves, Start of Period	\$	4,869,776	\$ 5,002,266	\$ 3,175,595	\$ 13,047,637
[19] IBNR Reserves, End of Period	\$	5,002,266	\$ 3,175,595	\$ 2,800,495	\$ 10,978,356
[20] Loss Reserves, Start of Period	\$	5,315,806	\$ 4,674,388	\$ 3,700,292	\$ 13,690,486
[21] Loss Reserves, End of Period	\$	4,674,388	\$ 3,700,292	\$ 2,761,604	\$ 11,136,284
<u>INCURRED LOSSES</u>					
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$	11,336,193	\$ 6,782,490	\$ 5,293,343	\$ 23,412,027
[22.a] Average Loss Per Claim: [22] / [16]	\$	539	\$ 399	\$ 478	\$ 477
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$	3.93	\$ 2.33	\$ 1.86	\$ 2.71
[22.c] Incurred Loss Ratio: [22] / [14]		9.94%	6.40%	5.20%	7.28%
<u>FIXED EXPENSES</u>					
[23] Defense and C.C. Expenses *	\$	-	\$ -	\$ -	\$ -
* [Formerly Allocated Loss Adj. Exp.]					
[24] Adj. & Other Exp. [Formerly ULAE]	\$	622,855	\$ 291,313	\$ 225,159	\$ 1,139,327
[25] Other Acquisition & Field Expenses	\$	3,927,359	\$ 3,135,256	\$ 2,418,067	\$ 9,480,682
[26] General Expenses Incurred	\$	11,337,440	\$ 12,973,579	\$ 12,341,159	\$ 36,652,177
[27] Taxes, Licenses and Fees	\$	257,353	\$ 336,974	\$ 319,701	\$ 914,028
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$	16,145,006	\$ 16,737,123	\$ 15,304,085	\$ 48,186,214
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$	5.59	\$ 5.75	\$ 5.37	\$ 5.57
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]		14.16%	15.78%	15.05%	14.97%
<u>VARIABLE EXPENSES</u>					
[28] Commission & Brokerage	\$	45,750,432	\$ 38,503,006	\$ 36,250,451	\$ 120,503,889
[28.a] Commission & Brokerage %: [28] / [14]		40.12%	36.31%	35.64%	37.45%
[29] CA Premium Tax	\$	2,671,358	\$ 2,508,826	\$ 2,392,167	\$ 7,572,352
[29.a] CA Premium Tax %: [29] / [14]		2.34%	2.37%	2.35%	2.35%
[31] Var. Expenses: [28] + [29]	\$	48,421,790	\$ 41,011,832	\$ 38,642,618	\$ 128,076,240
[31.a] Var. Expenses Per Policy: [31] / [8]	\$	16.77	\$ 14.09	\$ 13.56	\$ 14.81
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]		42.46%	38.67%	37.99%	39.80%
[32] Total Expenses: [30.a] + [31]	\$	64,566,797	\$ 57,748,955	\$ 53,946,703	\$ 176,262,455
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]		56.62%	54.46%	53.04%	54.78%
[33] Combined Losses & Exp: [22] + [32]	\$	75,902,990	\$ 64,531,445	\$ 59,240,047	\$ 199,674,482
[33.a] Combined Losses & Exp. Ratio: [33] / [14]		66.56%	60.85%	58.25%	62.05%

California Credit Unemployment Insurance Experience Exhibit

Combination: 9	Company Count: 1	Class of Business: B	
Type Of Premium Payment: MOB	Single or Joint: S	Gen.Prod.Cat.#: 7	
Range of Current Rate Per \$100:	Minimum: 0.23	Maximum: 0.23	

		1998	1999	2000	Total
[8] Policy or Certificate Count		9,534	9,433	7,725	26,692
[9] Gross Written Premium	\$	289,680	\$ 284,656	\$ 227,932	\$ 802,268
[10] Refunds On Terminations	\$	8,387	\$ 6,341	\$ -	\$ 14,728
[11] Net Written Premium: [9] - [10]	\$	281,293	\$ 278,315	\$ 227,932	\$ 787,540
[12] Premium Reserves, Start of Period	\$	-	\$ -	\$ -	\$ -
[13] Premium Reserves, End of Period	\$	-	\$ -	\$ -	\$ -
[14] Actual Earned Premium: [11]+[12]-[13]	\$	281,293	\$ 278,315	\$ 227,932	\$ 787,540
[15] Earned Premium @ Current Rate Level	\$	281,293	\$ 278,315	\$ 227,932	\$ 787,540
[15.a] Exposures [E.P.@CRL / Curr. Rate]		1,223,014	1,210,065	991,008	3,424,087
[16] Claims Count		17	59	37	113
[17] Losses Paid	\$	9,875	\$ 28,670	\$ 17,985	\$ 56,531
[18] IBNR Reserves, Start of Period	\$	-	\$ 9,973	\$ 11,640	\$ 21,613
[19] IBNR Reserves, End of Period	\$	9,973	\$ 11,640	\$ 8,019	\$ 29,633
[20] Loss Reserves, Start of Period	\$	-	\$ 5,096	\$ 8,580	\$ 13,676
[21] Loss Reserves, End of Period	\$	5,096	\$ 8,580	\$ 7,361	\$ 21,037
<u>INCURRED LOSSES</u>					
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$	24,945	\$ 33,821	\$ 13,145	\$ 71,911
[22.a] Average Loss Per Claim: [22] / [16]	\$	1,467	\$ 573	\$ 355	\$ 636
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$	2.62	\$ 3.59	\$ 1.70	\$ 2.69
[22.c] Incurred Loss Ratio: [22] / [14]		8.87%	12.15%	5.77%	9.13%
<u>FIXED EXPENSES</u>					
[23] Defense and C.C. Expenses *	\$	-	\$ -	\$ -	\$ -
* [Formerly Allocated Loss Adj. Exp.]					
[24] Adj. & Other Exp. [Formerly ULAE]	\$	998	\$ 1,353	\$ 526	\$ 2,876
[25] Other Acquisition & Field Expenses	\$	8,579	\$ 9,936	\$ 7,248	\$ 25,764
[26] General Expenses Incurred	\$	14,008	\$ 16,198	\$ 12,764	\$ 42,971
[27] Taxes, Licenses and Fees	\$	647	\$ 501	\$ 615	\$ 1,763
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$	24,233	\$ 27,988	\$ 21,154	\$ 73,374
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$	2.54	\$ 2.97	\$ 2.74	\$ 2.75
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]		8.61%	10.06%	9.28%	9.32%
<u>VARIABLE EXPENSES</u>					
[28] Commission & Brokerage	\$	138,087	\$ 115,362	\$ 86,272	\$ 339,721
[28.a] Commission & Brokerage %: [28] / [14]		49.09%	41.45%	37.85%	43.14%
[29] CA Premium Tax	\$	6,610	\$ 6,540	\$ 5,356	\$ 18,507
[29.a] CA Premium Tax %: [29] / [14]		2.35%	2.35%	2.35%	2.35%
[31] Var. Expenses: [28] + [29]	\$	144,697	\$ 121,902	\$ 91,629	\$ 358,228
[31.a] Var. Expenses Per Policy: [31] / [8]	\$	15.18	\$ 12.92	\$ 11.86	\$ 13.42
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]		51.44%	43.80%	40.20%	45.49%
[32] Total Expenses: [30.a] + [31]	\$	168,930	\$ 149,890	\$ 112,782	\$ 431,602
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]		60.05%	53.86%	49.48%	54.80%
[33] Combined Losses & Exp: [22] + [32]	\$	193,875	\$ 183,710	\$ 125,928	\$ 503,512
[33.a] Combined Losses & Exp. Ratio: [33] / [14]		68.92%	66.01%	55.25%	63.93%

California Credit Unemployment Insurance Experience Exhibit

Combination: 10	Company Count: 1	Class of Business: B	
Type Of Premium Payment: MOB	Single or Joint: S	Gen.Prod.Cat.#: 9	
Range of Current Rate Per \$100:	Minimum: 1.00	Maximum: 1.00	

		1998	1999	2000	Total
[8] Policy or Certificate Count		36,871	111,605	89,936	238,412
[9] Gross Written Premium	\$	4,799,099	\$ 19,097,143	\$ 13,191,992	\$ 37,088,233
[10] Refunds On Terminations	\$	69,335	\$ 4,780,492	\$ 1,654,966	\$ 6,504,793
[11] Net Written Premium: [9] - [10]	\$	4,729,764	\$ 14,316,651	\$ 11,537,026	\$ 30,583,441
[12] Premium Reserves, Start of Period	\$	-	-	-	-
[13] Premium Reserves, End of Period	\$	-	-	-	-
[14] Actual Earned Premium: [11]+[12]-[13]	\$	4,729,764	\$ 14,316,651	\$ 11,537,026	\$ 30,583,441
[15] Earned Premium @ Current Rate Level	\$	4,729,764	\$ 14,316,651	\$ 11,537,026	\$ 30,583,441
[15.a] Exposures [E.P.@CRL / Curr. Rate]		4,729,764	14,316,651	11,537,026	30,583,441
[16] Claims Count		448	964	666	2,078
[17] Losses Paid	\$	232,834	\$ 559,264	\$ 455,870	\$ 1,247,968
[18] IBNR Reserves, Start of Period	\$	-	\$ 251,785	\$ 858,828	\$ 1,110,613
[19] IBNR Reserves, End of Period	\$	251,785	\$ 858,828	\$ 454,318	\$ 1,564,931
[20] Loss Reserves, Start of Period	\$	-	-	-	-
[21] Loss Reserves, End of Period	\$	-	-	-	-
<u>INCURRED LOSSES</u>					
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$	484,620	\$ 1,166,307	\$ 51,360	\$ 1,702,286
[22.a] Average Loss Per Claim: [22] / [16]	\$	1,082	\$ 1,210	\$ 77	\$ 819
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$	13.14	\$ 10.45	\$ 0.57	\$ 7.14
[22.c] Incurred Loss Ratio: [22] / [14]		10.25%	8.15%	0.45%	5.57%
<u>FIXED EXPENSES</u>					
[23] Defense and C.C. Expenses *	\$	-	-	-	-
* [Formerly Allocated Loss Adj. Exp.]					
[24] Adj. & Other Exp. [Formerly ULAE]	\$	19,385	\$ 46,652	\$ 2,054	\$ 68,091
[25] Other Acquisition & Field Expenses	\$	144,258	\$ 511,104	\$ 366,877	\$ 1,022,240
[26] General Expenses Incurred	\$	235,542	\$ 833,229	\$ 646,073	\$ 1,714,845
[27] Taxes, Licenses and Fees	\$	10,878	\$ 25,770	\$ 31,150	\$ 67,798
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$	410,063	\$ 1,416,756	\$ 1,046,155	\$ 2,872,974
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$	11.12	\$ 12.69	\$ 11.63	\$ 12.05
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]		8.67%	9.90%	9.07%	9.39%
<u>VARIABLE EXPENSES</u>					
[28] Commission & Brokerage	\$	2,321,841	\$ 5,934,252	\$ 4,366,764	\$ 12,622,857
[28.a] Commission & Brokerage %: [28] / [14]		49.09%	41.45%	37.85%	41.27%
[29] CA Premium Tax	\$	111,149	\$ 336,441	\$ 271,120	\$ 718,711
[29.a] CA Premium Tax %: [29] / [14]		2.35%	2.35%	2.35%	2.35%
[31] Var. Expenses: [28] + [29]	\$	2,432,990	\$ 6,270,693	\$ 4,637,885	\$ 13,341,568
[31.a] Var. Expenses Per Policy: [31] / [8]	\$	65.99	\$ 56.19	\$ 51.57	\$ 55.96
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]		51.44%	43.80%	40.20%	43.62%
[32] Total Expenses: [30.a] + [31]	\$	2,843,054	\$ 7,687,449	\$ 5,684,040	\$ 16,214,542
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]		60.11%	53.70%	49.27%	53.02%
[33] Combined Losses & Exp: [22] + [32]	\$	3,327,673	\$ 8,853,756	\$ 5,735,399	\$ 17,916,828
[33.a] Combined Losses & Exp. Ratio: [33] / [14]		70.36%	61.84%	49.71%	58.58%

California Credit Unemployment Insurance Experience Exhibit

Combination: 11	Company Count: 3	Class of Business: B	
Type Of Premium Payment: SP	Single or Joint: S	Gen.Prod.Cat.#: 10	
Range of Current Rate Per \$100:	Minimum: 3.60	Maximum: 5.10	

		1998	1999	2000	Total
[8] Policy or Certificate Count		14,337	9,616	9,039	32,993
[9] Gross Written Premium	\$	8,729,870	\$ 4,300,434	\$ 4,912,040	\$ 17,942,345
[10] Refunds On Terminations	\$	6,520,664	\$ 2,372,836	\$ 2,770,273	\$ 11,663,772
[11] Net Written Premium: [9] - [10]	\$	2,209,207	\$ 1,927,598	\$ 2,141,767	\$ 6,278,572
[12] Premium Reserves, Start of Period	\$	5,807,045	\$ 4,828,758	\$ 4,178,101	\$ 14,813,905
[13] Premium Reserves, End of Period	\$	4,828,758	\$ 4,178,101	\$ 3,976,745	\$ 12,983,604
[14] Actual Earned Premium: [11]+[12]-[13]	\$	3,187,494	\$ 2,578,255	\$ 2,343,124	\$ 8,108,873
[15] Earned Premium @ Current Rate Level	\$	3,187,494	\$ 2,578,255	\$ 2,343,124	\$ 8,108,873
[15.a] Exposures [E.P.@CRL / Curr. Rate]		836,543	677,711	621,457	2,135,711
[16] Claims Count		665	397	291	1,353
[17] Losses Paid	\$	429,076	\$ 296,976	\$ 291,299	\$ 1,017,352
[18] IBNR Reserves, Start of Period	\$	383,922	\$ 303,681	\$ 233,020	\$ 920,623
[19] IBNR Reserves, End of Period	\$	303,681	\$ 233,020	\$ 185,447	\$ 722,148
[20] Loss Reserves, Start of Period	\$	280,995	\$ 360,399	\$ 418,124	\$ 1,059,518
[21] Loss Reserves, End of Period	\$	360,399	\$ 418,124	\$ 271,165	\$ 1,049,688
<u>INCURRED LOSSES</u>					
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$	428,239	\$ 284,041	\$ 96,768	\$ 809,047
[22.a] Average Loss Per Claim: [22] / [16]	\$	644	\$ 715	\$ 333	\$ 598
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$	29.87	\$ 29.54	\$ 10.71	\$ 24.52
[22.c] Incurred Loss Ratio: [22] / [14]		13.43%	11.02%	4.13%	9.98%
<u>FIXED EXPENSES</u>					
[23] Defense and C.C. Expenses *	\$	-	\$ -	\$ -	\$ -
* [Formerly Allocated Loss Adj. Exp.]					
[24] Adj. & Other Exp. [Formerly ULAE]	\$	34,188	\$ 25,395	\$ 7,816	\$ 67,398
[25] Other Acquisition & Field Expenses	\$	48,054	\$ 43,507	\$ 35,070	\$ 126,631
[26] General Expenses Incurred	\$	258,049	\$ 216,756	\$ 205,643	\$ 680,448
[27] Taxes, Licenses and Fees	\$	(3,613)	\$ (691)	\$ (2,266)	\$ (6,571)
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$	336,678	\$ 284,965	\$ 246,263	\$ 867,907
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$	23.48	\$ 29.63	\$ 27.24	\$ 26.31
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]		10.56%	11.05%	10.51%	10.70%
<u>VARIABLE EXPENSES</u>					
[28] Commission & Brokerage	\$	751,925	\$ 728,845	\$ 734,022	\$ 2,214,791
[28.a] Commission & Brokerage %: [28] / [14]		23.59%	28.27%	31.33%	27.31%
[29] CA Premium Tax	\$	51,916	\$ 45,299	\$ 50,331	\$ 147,546
[29.a] CA Premium Tax %: [29] / [14]		1.63%	1.76%	2.15%	1.82%
[31] Var. Expenses: [28] + [29]	\$	803,841	\$ 774,144	\$ 784,353	\$ 2,362,338
[31.a] Var. Expenses Per Policy: [31] / [8]	\$	56.07	\$ 80.51	\$ 86.77	\$ 71.60
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]		25.22%	30.03%	33.47%	29.13%
[32] Total Expenses: [30.a] + [31]	\$	1,140,519	\$ 1,059,109	\$ 1,030,616	\$ 3,230,244
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]		35.78%	41.08%	43.98%	39.84%
[33] Combined Losses & Exp: [22] + [32]	\$	1,568,758	\$ 1,343,149	\$ 1,127,384	\$ 4,039,291
[33.a] Combined Losses & Exp. Ratio: [33] / [14]		49.22%	52.10%	48.11%	49.81%

California Credit Unemployment Insurance Experience Exhibit

Combination: 12	Company Count: 3	Class of Business: B	
Type Of Premium Payment: SP	Single or Joint: S	Gen.Prod.Cat.#: 8	
Range of Current Rate Per \$100:	Minimum: 3.00	Maximum: 4.80	

		1998	1999	2000	Total
[8] Policy or Certificate Count		878	1,439	955	3,272
[9] Gross Written Premium	\$	286,298	\$ 676,069	\$ 530,996	\$ 1,493,363
[10] Refunds On Terminations	\$	176,366	\$ 251,591	\$ 296,703	\$ 724,660
[11] Net Written Premium: [9] - [10]	\$	109,932	\$ 424,478	\$ 234,293	\$ 768,703
[12] Premium Reserves, Start of Period	\$	97,706	\$ 84,451	\$ 278,147	\$ 460,305
[13] Premium Reserves, End of Period	\$	84,451	\$ 278,147	\$ 210,279	\$ 572,878
[14] Actual Earned Premium: [11]+[12]-[13]	\$	123,187	\$ 230,782	\$ 302,161	\$ 656,130
[15] Earned Premium @ Current Rate Level	\$	123,187	\$ 230,782	\$ 302,161	\$ 656,130
[15.a] Exposures [E.P.@CRL / Curr. Rate]		33,908	58,007	67,015	158,930
[16] Claims Count		659	476	283	1,418
[17] Losses Paid	\$	146,612	\$ 108,930	\$ 73,133	\$ 328,675
[18] IBNR Reserves, Start of Period	\$	2,067	\$ 4,117	\$ 6,554	\$ 12,738
[19] IBNR Reserves, End of Period	\$	4,117	\$ 6,554	\$ 7,422	\$ 18,093
[20] Loss Reserves, Start of Period	\$	59,723	\$ 39,422	\$ 36,585	\$ 135,730
[21] Loss Reserves, End of Period	\$	39,422	\$ 36,585	\$ 19,018	\$ 95,025
<u>INCURRED LOSSES</u>					
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$	128,361	\$ 108,529	\$ 56,435	\$ 293,325
[22.a] Average Loss Per Claim: [22] / [16]	\$	195	\$ 228	\$ 200	\$ 207
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$	146.21	\$ 75.42	\$ 59.10	\$ 89.65
[22.c] Incurred Loss Ratio: [22] / [14]		104.20%	47.03%	18.68%	44.71%
<u>FIXED EXPENSES</u>					
[23] Defense and C.C. Expenses *	\$	-	\$ -	\$ -	\$ -
* [Formerly Allocated Loss Adj. Exp.]					
[24] Adj. & Other Exp. [Formerly ULAE]	\$	5,404	\$ 4,245	\$ 1,676	\$ 11,325
[25] Other Acquisition & Field Expenses	\$	4,506	\$ 7,836	\$ 10,914	\$ 23,256
[26] General Expenses Incurred	\$	6,734	\$ 12,314	\$ 17,820	\$ 36,868
[27] Taxes, Licenses and Fees	\$	63	\$ (373)	\$ (279)	\$ (590)
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$	16,707	\$ 24,022	\$ 30,130	\$ 70,859
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$	19.03	\$ 16.69	\$ 31.55	\$ 21.66
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]		13.56%	10.41%	9.97%	10.80%
<u>VARIABLE EXPENSES</u>					
[28] Commission & Brokerage	\$	19,097	\$ 222,891	\$ 138,599	\$ 380,587
[28.a] Commission & Brokerage %: [28] / [14]		15.50%	96.58%	45.87%	58.00%
[29] CA Premium Tax	\$	2,788	\$ 10,113	\$ 5,748	\$ 18,649
[29.a] CA Premium Tax %: [29] / [14]		2.26%	4.38%	1.90%	2.84%
[31] Var. Expenses: [28] + [29]	\$	21,885	\$ 233,005	\$ 144,347	\$ 399,236
[31.a] Var. Expenses Per Policy: [31] / [8]	\$	24.93	\$ 161.91	\$ 151.15	\$ 122.02
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]		17.77%	100.96%	47.77%	60.85%
[32] Total Expenses: [30.a] + [31]	\$	38,592	\$ 257,026	\$ 174,477	\$ 470,095
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]		31.33%	111.37%	57.74%	71.65%
[33] Combined Losses & Exp: [22] + [32]	\$	166,954	\$ 365,555	\$ 230,912	\$ 763,421
[33.a] Combined Losses & Exp. Ratio: [33] / [14]		135.53%	158.40%	76.42%	116.35%

California Credit Unemployment Insurance Experience Exhibit

Combination: 13	Company Count: n/a	Class of Business: C	
Type Of Premium Payment: MOB	Single or Joint: S	Gen.Prod.Cat.#: 12	
Range of Current Rate Per \$100:	Minimum: n/a	Maximum: n/a	

		1998	1999	2000	Total
[8] Policy or Certificate Count		0	0	0	0
[9] Gross Written Premium	\$	-	-	-	-
[10] Refunds On Terminations	\$	-	-	-	-
[11] Net Written Premium: [9] - [10]	\$	-	-	-	-
[12] Premium Reserves, Start of Period	\$	-	-	-	-
[13] Premium Reserves, End of Period	\$	-	-	-	-
[14] Actual Earned Premium: [11]+[12]-[13]	\$	-	-	-	-
[15] Earned Premium @ Current Rate Level	\$	-	-	-	-
[15.a] Exposures [E.P.@CRL / Curr. Rate]		0	0	0	0
[16] Claims Count		0	0	0	0
[17] Losses Paid	\$	-	-	-	-
[18] IBNR Reserves, Start of Period	\$	-	-	-	-
[19] IBNR Reserves, End of Period	\$	-	-	-	-
[20] Loss Reserves, Start of Period	\$	-	-	-	-
[21] Loss Reserves, End of Period	\$	-	-	-	-
<u>INCURRED LOSSES</u>					
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$	-	-	-	-
[22.a] Average Loss Per Claim: [22] / [16]	\$	-	-	-	-
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$	-	-	-	-
[22.c] Incurred Loss Ratio: [22] / [14]		0.00%	0.00%	0.00%	0.00%
<u>FIXED EXPENSES</u>					
[23] Defense and C.C. Expenses *	\$	-	-	-	-
* [Formerly Allocated Loss Adj. Exp.]					
[24] Adj. & Other Exp. [Formerly ULAE]	\$	-	-	-	-
[25] Other Acquisition & Field Expenses	\$	-	-	-	-
[26] General Expenses Incurred	\$	-	-	-	-
[27] Taxes, Licenses and Fees	\$	-	-	-	-
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$	-	-	-	-
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$	-	-	-	-
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]		0.00%	0.00%	0.00%	0.00%
<u>VARIABLE EXPENSES</u>					
[28] Commission & Brokerage	\$	-	-	-	-
[28.a] Commission & Brokerage %: [28] / [14]		0.00%	0.00%	0.00%	0.00%
[29] CA Premium Tax	\$	-	-	-	-
[29.a] CA Premium Tax %: [29] / [14]		0.00%	0.00%	0.00%	0.00%
[31] Var. Expenses: [28] + [29]	\$	-	-	-	-
[31.a] Var. Expenses Per Policy: [31] / [8]	\$	-	-	-	-
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]		0.00%	0.00%	0.00%	0.00%
[32] Total Expenses: [30.a] + [31]	\$	-	-	-	-
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]		0.00%	0.00%	0.00%	0.00%
[33] Combined Losses & Exp: [22] + [32]	\$	-	-	-	-
[33.a] Combined Losses & Exp. Ratio: [33] / [14]		0.00%	0.00%	0.00%	0.00%

California Credit Unemployment Insurance Experience Exhibit

Combination: 14	Company Count: 1	Class of Business: C	
Type Of Premium Payment: MOB	Single or Joint: S	Gen.Prod.Cat.#: 6	
Range of Current Rate Per \$100:	Minimum: 0.32	Maximum: 0.32	

		1998	1999	2000	Total
[8] Policy or Certificate Count		4,449	4,203	3,434	12,086
[9] Gross Written Premium	\$	190,942	\$ 211,761	\$ 152,195	\$ 554,898
[10] Refunds On Terminations	\$	8,310	\$ 39,236	\$ 11,219	\$ 58,765
[11] Net Written Premium: [9] - [10]	\$	182,632	\$ 172,525	\$ 140,976	\$ 496,133
[12] Premium Reserves, Start of Period	\$	-	\$ -	\$ -	\$ -
[13] Premium Reserves, End of Period	\$	-	\$ -	\$ -	\$ -
[14] Actual Earned Premium: [11]+[12]-[13]	\$	182,632	\$ 172,525	\$ 140,976	\$ 496,133
[15] Earned Premium @ Current Rate Level	\$	182,632	\$ 172,525	\$ 140,976	\$ 496,133
[15.a] Exposures [E.P.@CRL / Curr. Rate]		570,726	539,139	440,550	1,550,415
[16] Claims Count		49	42	20	111
[17] Losses Paid	\$	38,055	\$ 21,824	\$ 14,129	\$ 74,008
[18] IBNR Reserves, Start of Period	\$	12,666	\$ 10,009	\$ 8,206	\$ 30,881
[19] IBNR Reserves, End of Period	\$	10,009	\$ 8,206	\$ 5,691	\$ 23,906
[20] Loss Reserves, Start of Period	\$	17,010	\$ 12,253	\$ 10,331	\$ 39,594
[21] Loss Reserves, End of Period	\$	12,253	\$ 10,331	\$ 7,457	\$ 30,041
<u>INCURRED LOSSES</u>					
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$	30,641	\$ 18,098	\$ 8,741	\$ 57,480
[22.a] Average Loss Per Claim: [22] / [16]	\$	625	\$ 431	\$ 437	\$ 518
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$	6.89	\$ 4.31	\$ 2.55	\$ 4.76
[22.c] Incurred Loss Ratio: [22] / [14]		16.78%	10.49%	6.20%	11.59%
<u>FIXED EXPENSES</u>					
[23] Defense and C.C. Expenses *	\$	-	\$ -	\$ -	\$ -
* [Formerly Allocated Loss Adj. Exp.]					
[24] Adj. & Other Exp. [Formerly ULAE]	\$	1,226	\$ 724	\$ 350	\$ 2,299
[25] Other Acquisition & Field Expenses	\$	5,570	\$ 6,159	\$ 4,483	\$ 16,212
[26] General Expenses Incurred	\$	9,095	\$ 10,041	\$ 7,895	\$ 27,031
[27] Taxes, Licenses and Fees	\$	420	\$ 311	\$ 381	\$ 1,111
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$	16,311	\$ 17,235	\$ 13,108	\$ 46,654
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$	3.67	\$ 4.10	\$ 3.82	\$ 3.86
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]		8.93%	9.99%	9.30%	9.40%
<u>VARIABLE EXPENSES</u>					
[28] Commission & Brokerage	\$	89,654	\$ 71,511	\$ 53,359	\$ 214,525
[28.a] Commission & Brokerage %: [28] / [14]		49.09%	41.45%	37.85%	43.24%
[29] CA Premium Tax	\$	4,292	\$ 4,054	\$ 3,313	\$ 11,659
[29.a] CA Premium Tax %: [29] / [14]		2.35%	2.35%	2.35%	2.35%
[31] Var. Expenses: [28] + [29]	\$	93,946	\$ 75,566	\$ 56,672	\$ 226,184
[31.a] Var. Expenses Per Policy: [31] / [8]	\$	21.12	\$ 17.98	\$ 16.50	\$ 18.71
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]		51.44%	43.80%	40.20%	45.59%
[32] Total Expenses: [30.a] + [31]	\$	110,257	\$ 92,800	\$ 69,780	\$ 272,838
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]		60.37%	53.79%	49.50%	54.99%
[33] Combined Losses & Exp: [22] + [32]	\$	140,898	\$ 110,899	\$ 78,521	\$ 330,318
[33.a] Combined Losses & Exp. Ratio: [33] / [14]		77.15%	64.28%	55.70%	66.58%

California Credit Unemployment Insurance Experience Exhibit

Combination: 15	Company Count: 1	Class of Business: C	
Type Of Premium Payment: SP	Single or Joint: S	Gen.Prod.Cat.#: 8	
Range of Current Rate Per \$100:	Minimum: 3.50	Maximum: 4.00	

		1998	1999	2000	Total
[8] Policy or Certificate Count		774	990	1,016	2,780
[9] Gross Written Premium	\$	134,720	\$ 178,884	\$ 135,342	\$ 448,946
[10] Refunds On Terminations	\$	10,057	\$ 11,391	\$ 17,217	\$ 38,665
[11] Net Written Premium: [9] - [10]	\$	124,663	\$ 167,493	\$ 118,125	\$ 410,281
[12] Premium Reserves, Start of Period	\$	178,483	\$ 231,295	\$ 188,456	\$ 598,234
[13] Premium Reserves, End of Period	\$	231,295	\$ 188,456	\$ 121,494	\$ 541,245
[14] Actual Earned Premium: [11]+[12]-[13]	\$	71,851	\$ 210,332	\$ 185,087	\$ 467,270
[15] Earned Premium @ Current Rate Level	\$	71,851	\$ 210,332	\$ 185,087	\$ 467,270
[15.a] Exposures [E.P.@CRL / Curr. Rate]		18,314	52,908	46,554	117,776
[16] Claims Count		191	296	287	773
[17] Losses Paid	\$	36,068	\$ 65,611	\$ 67,460	\$ 169,139
[18] IBNR Reserves, Start of Period	\$	-	\$ -	\$ -	\$ -
[19] IBNR Reserves, End of Period	\$	-	\$ -	\$ -	\$ -
[20] Loss Reserves, Start of Period	\$	14,718	\$ 27,553	\$ 24,521	\$ 66,792
[21] Loss Reserves, End of Period	\$	27,553	\$ 24,521	\$ 27,231	\$ 79,305
<u>INCURRED LOSSES</u>					
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$	48,903	\$ 62,579	\$ 70,170	\$ 181,652
[22.a] Average Loss Per Claim: [22] / [16]	\$	256	\$ 212	\$ 244	\$ 235
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$	63.18	\$ 63.21	\$ 69.06	\$ 65.34
[22.c] Incurred Loss Ratio: [22] / [14]		68.06%	29.75%	37.91%	38.88%
<u>FIXED EXPENSES</u>					
[23] Defense and C.C. Expenses *	\$	-	\$ -	\$ -	\$ -
* [Formerly Allocated Loss Adj. Exp.]					
[24] Adj. & Other Exp. [Formerly ULAE]	\$	862	\$ 421	\$ -	\$ 1,283
[25] Other Acquisition & Field Expenses	\$	3,161	\$ 4,627	\$ 4,072	\$ 11,861
[26] General Expenses Incurred	\$	3,952	\$ 6,941	\$ 8,699	\$ 19,592
[27] Taxes, Licenses and Fees	\$	-	\$ -	\$ -	\$ -
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$	7,975	\$ 11,989	\$ 12,771	\$ 32,735
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$	10.30	\$ 12.11	\$ 12.57	\$ 11.78
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]		11.10%	5.70%	6.90%	7.01%
<u>VARIABLE EXPENSES</u>					
[28] Commission & Brokerage	\$	80,217	\$ 50,248	\$ 24,659	\$ 155,124
[28.a] Commission & Brokerage %: [28] / [14]		111.64%	23.89%	13.32%	33.20%
[29] CA Premium Tax	\$	1,688	\$ 4,943	\$ 4,350	\$ 10,981
[29.a] CA Premium Tax %: [29] / [14]		2.35%	2.35%	2.35%	2.35%
[31] Var. Expenses: [28] + [29]	\$	81,905	\$ 55,191	\$ 29,009	\$ 166,105
[31.a] Var. Expenses Per Policy: [31] / [8]	\$	105.82	\$ 55.75	\$ 28.55	\$ 59.75
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]		113.99%	26.24%	15.67%	35.55%
[32] Total Expenses: [30.a] + [31]	\$	89,881	\$ 67,180	\$ 41,780	\$ 198,840
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]		125.09%	31.94%	22.57%	42.55%
[33] Combined Losses & Exp: [22] + [32]	\$	138,784	\$ 129,759	\$ 111,950	\$ 380,492
[33.a] Combined Losses & Exp. Ratio: [33] / [14]		193.16%	61.69%	60.48%	81.43%

California Credit Unemployment Insurance Experience Exhibit

Combination: 16	Company Count: 1	Class of Business: D	
Type Of Premium Payment: MOB	Single or Joint: J	Gen.Prod.Cat.#: 6	
Range of Current Rate Per \$100:	Minimum: 0.22	Maximum: 0.76	

		1998	1999	2000	Total
[8] Policy or Certificate Count		2,410	2,388	1,840	6,638
[9] Gross Written Premium	\$	119,058	\$ 117,976	\$ 90,844	\$ 327,878
[10] Refunds On Terminations	\$	-	\$ -	\$ -	\$ -
[11] Net Written Premium: [9] - [10]	\$	119,058	\$ 117,976	\$ 90,844	\$ 327,878
[12] Premium Reserves, Start of Period	\$	9,515	\$ 4,877	\$ 3,178	\$ 17,570
[13] Premium Reserves, End of Period	\$	4,877	\$ 3,178	\$ 1,875	\$ 9,930
[14] Actual Earned Premium: [11]+[12]-[13]	\$	123,696	\$ 119,675	\$ 92,147	\$ 335,518
[15] Earned Premium @ Current Rate Level	\$	123,696	\$ 119,675	\$ 92,147	\$ 335,518
[15.a] Exposures [E.P.@CRL / Curr. Rate]		195,933	189,457	146,257	531,647
[16] Claims Count		47	14	10	71
[17] Losses Paid	\$	56,274	\$ 13,308	\$ (9,977)	\$ 59,605
[18] IBNR Reserves, Start of Period	\$	171,101	\$ 108,286	\$ 43,428	\$ 322,815
[19] IBNR Reserves, End of Period	\$	108,286	\$ 43,428	\$ 73,669	\$ 225,383
[20] Loss Reserves, Start of Period	\$	-	\$ -	\$ -	\$ -
[21] Loss Reserves, End of Period	\$	-	\$ -	\$ -	\$ -
<u>INCURRED LOSSES</u>					
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$	(6,541)	\$ (51,550)	\$ 20,264	\$ (37,827)
[22.a] Average Loss Per Claim: [22] / [16]	\$	(139)	\$ (3,682)	\$ 2,026	\$ (533)
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$	(2.71)	\$ (21.59)	\$ 11.01	\$ (5.70)
[22.c] Incurred Loss Ratio: [22] / [14]		-5.29%	-43.07%	21.99%	-11.27%
<u>FIXED EXPENSES</u>					
[23] Defense and C.C. Expenses *	\$	-	\$ -	\$ -	\$ -
* [Formerly Allocated Loss Adj. Exp.]					
[24] Adj. & Other Exp. [Formerly ULAE]	\$	-	\$ -	\$ -	\$ -
[25] Other Acquisition & Field Expenses	\$	-	\$ -	\$ -	\$ -
[26] General Expenses Incurred	\$	12,369	\$ 11,967	\$ 9,084	\$ 33,420
[27] Taxes, Licenses and Fees	\$	2,721	\$ 2,633	\$ 1,961	\$ 7,315
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$	15,090	\$ 14,600	\$ 11,045	\$ 40,735
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$	6.26	\$ 6.11	\$ 6.00	\$ 6.14
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]		12.20%	12.20%	11.99%	12.14%
<u>VARIABLE EXPENSES</u>					
[28] Commission & Brokerage	\$	15,621	\$ 20,836	\$ 20,158	\$ 56,615
[28.a] Commission & Brokerage %: [28] / [14]		12.63%	17.41%	21.88%	16.87%
[29] CA Premium Tax	\$	2,381	\$ 2,393	\$ 1,817	\$ 6,591
[29.a] CA Premium Tax %: [29] / [14]		1.92%	2.00%	1.97%	1.96%
[31] Var. Expenses: [28] + [29]	\$	18,002	\$ 23,229	\$ 21,975	\$ 63,206
[31.a] Var. Expenses Per Policy: [31] / [8]	\$	7.47	\$ 9.73	\$ 11.94	\$ 9.52
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]		14.55%	19.41%	23.85%	18.84%
[32] Total Expenses: [30.a] + [31]	\$	33,092	\$ 37,829	\$ 33,020	\$ 103,941
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]		26.75%	31.61%	35.83%	30.98%
[33] Combined Losses & Exp: [22] + [32]	\$	26,551	\$ (13,721)	\$ 53,284	\$ 66,114
[33.a] Combined Losses & Exp. Ratio: [33] / [14]		21.46%	-11.47%	57.82%	19.71%

California Credit Unemployment Insurance Experience Exhibit

Combination: 17	Company Count: n/a		Class of Business: D
Type Of Premium Payment: MOB	Single or Joint: S	Gen.Prod.Cat.#:	12
Range of Current Rate Per \$100:	Minimum: n/a	Maximum:	n/a

		1998	1999	2000	Total
[8] Policy or Certificate Count		0	0	0	0
[9] Gross Written Premium	\$	-	-	-	-
[10] Refunds On Terminations	\$	-	-	-	-
[11] Net Written Premium: [9] - [10]	\$	-	-	-	-
[12] Premium Reserves, Start of Period	\$	-	-	-	-
[13] Premium Reserves, End of Period	\$	-	-	-	-
[14] Actual Earned Premium: [11]+[12]-[13]	\$	-	-	-	-
[15] Earned Premium @ Current Rate Level	\$	-	-	-	-
[15.a] Exposures [E.P.@CRL / Curr. Rate]		0	0	0	0
[16] Claims Count		0	0	0	0
[17] Losses Paid	\$	-	-	-	-
[18] IBNR Reserves, Start of Period	\$	-	-	-	-
[19] IBNR Reserves, End of Period	\$	-	-	-	-
[20] Loss Reserves, Start of Period	\$	-	-	-	-
[21] Loss Reserves, End of Period	\$	-	-	-	-
<u>INCURRED LOSSES</u>					
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$	-	-	-	-
[22.a] Average Loss Per Claim: [22] / [16]	\$	-	-	-	-
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$	-	-	-	-
[22.c] Incurred Loss Ratio: [22] / [14]		0.00%	0.00%	0.00%	0.00%
<u>FIXED EXPENSES</u>					
[23] Defense and C.C. Expenses *	\$	-	-	-	-
* [Formerly Allocated Loss Adj. Exp.]					
[24] Adj. & Other Exp. [Formerly ULAE]	\$	-	-	-	-
[25] Other Acquisition & Field Expenses	\$	-	-	-	-
[26] General Expenses Incurred	\$	-	-	-	-
[27] Taxes, Licenses and Fees	\$	-	-	-	-
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$	-	-	-	-
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$	-	-	-	-
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]		0.00%	0.00%	0.00%	0.00%
<u>VARIABLE EXPENSES</u>					
[28] Commission & Brokerage	\$	-	-	-	-
[28.a] Commission & Brokerage %: [28] / [14]		0.00%	0.00%	0.00%	0.00%
[29] CA Premium Tax	\$	-	-	-	-
[29.a] CA Premium Tax %: [29] / [14]		0.00%	0.00%	0.00%	0.00%
[31] Var. Expenses: [28] + [29]	\$	-	-	-	-
[31.a] Var. Expenses Per Policy: [31] / [8]	\$	-	-	-	-
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]		0.00%	0.00%	0.00%	0.00%
[32] Total Expenses: [30.a] + [31]	\$	-	-	-	-
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]		0.00%	0.00%	0.00%	0.00%
[33] Combined Losses & Exp: [22] + [32]	\$	-	-	-	-
[33.a] Combined Losses & Exp. Ratio: [33] / [14]		0.00%	0.00%	0.00%	0.00%

California Credit Unemployment Insurance Experience Exhibit

Combination: 18	Company Count: 4	Class of Business: D	
Type Of Premium Payment: MOB	Single or Joint: S	Gen.Prod.Cat.#: 6	
Range of Current Rate Per \$100:	Minimum: 0.22	Maximum: 3.50	

		1998	1999	2000	Total
[8] Policy or Certificate Count		19,072	13,154	13,072	45,298
[9] Gross Written Premium	\$	852,445	\$ 616,473	\$ 532,271	\$ 2,001,189
[10] Refunds On Terminations	\$	50,810	\$ 81,420	\$ 132	\$ 132,362
[11] Net Written Premium: [9] - [10]	\$	801,635	\$ 535,054	\$ 532,139	\$ 1,868,827
[12] Premium Reserves, Start of Period	\$	3,952	\$ 2,409	\$ 1,363	\$ 7,724
[13] Premium Reserves, End of Period	\$	2,409	\$ 1,363	\$ 473	\$ 4,245
[14] Actual Earned Premium: [11]+[12]-[13]	\$	803,178	\$ 536,100	\$ 533,029	\$ 1,872,306
[15] Earned Premium @ Current Rate Level	\$	803,178	\$ 536,100	\$ 533,029	\$ 1,872,306
[15.a] Exposures [E.P.@CRL / Curr. Rate]		2,552,312	1,728,119	1,707,613	5,988,044
[16] Claims Count		305	142	109	556
[17] Losses Paid	\$	161,354	\$ 58,702	\$ 54,298	\$ 274,354
[18] IBNR Reserves, Start of Period	\$	732,679	\$ 478,513	\$ 201,319	\$ 1,412,511
[19] IBNR Reserves, End of Period	\$	478,513	\$ 201,319	\$ 257,359	\$ 937,191
[20] Loss Reserves, Start of Period	\$	37,223	\$ 20,298	\$ 22,844	\$ 80,365
[21] Loss Reserves, End of Period	\$	20,298	\$ 22,844	\$ 12,457	\$ 55,599
<u>INCURRED LOSSES</u>					
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$	(109,738)	\$ (215,946)	\$ 99,951	\$ (225,732)
[22.a] Average Loss Per Claim: [22] / [16]	\$	(360)	\$ (1,515)	\$ 915	\$ (406)
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$	(5.75)	\$ (16.42)	\$ 7.65	\$ (4.98)
[22.c] Incurred Loss Ratio: [22] / [14]		-13.66%	-40.28%	18.75%	-12.06%
<u>FIXED EXPENSES</u>					
[23] Defense and C.C. Expenses *	\$	-	\$ -	\$ -	\$ -
* [Formerly Allocated Loss Adj. Exp.]					
[24] Adj. & Other Exp. [Formerly ULAE]	\$	3,500	\$ 1,314	\$ 730	\$ 5,544
[25] Other Acquisition & Field Expenses	\$	24,056	\$ 17,371	\$ 15,785	\$ 57,213
[26] General Expenses Incurred	\$	42,521	\$ 32,480	\$ 31,111	\$ 106,113
[27] Taxes, Licenses and Fees	\$	2,553	\$ 1,782	\$ 2,010	\$ 6,344
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$	72,630	\$ 52,947	\$ 49,636	\$ 175,213
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$	3.81	\$ 4.03	\$ 3.80	\$ 3.87
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]		9.04%	9.88%	9.31%	9.36%
<u>VARIABLE EXPENSES</u>					
[28] Commission & Brokerage	\$	367,673	\$ 210,100	\$ 191,080	\$ 768,853
[28.a] Commission & Brokerage %: [28] / [14]		45.78%	39.19%	35.85%	41.06%
[29] CA Premium Tax	\$	18,693	\$ 12,451	\$ 12,401	\$ 43,545
[29.a] CA Premium Tax %: [29] / [14]		2.33%	2.32%	2.33%	2.33%
[31] Var. Expenses: [28] + [29]	\$	386,367	\$ 222,550	\$ 203,481	\$ 812,398
[31.a] Var. Expenses Per Policy: [31] / [8]	\$	20.26	\$ 16.92	\$ 15.57	\$ 17.93
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]		48.10%	41.51%	38.17%	43.39%
[32] Total Expenses: [30.a] + [31]	\$	458,996	\$ 275,497	\$ 253,118	\$ 987,611
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]		57.15%	51.39%	47.49%	52.75%
[33] Combined Losses & Exp: [22] + [32]	\$	349,259	\$ 59,551	\$ 353,069	\$ 761,879
[33.a] Combined Losses & Exp. Ratio: [33] / [14]		43.48%	11.11%	66.24%	40.69%

California Credit Unemployment Insurance Experience Exhibit

Combination: 19	Company Count: 1	Class of Business: D	
Type Of Premium Payment: MOB	Single or Joint: S	Gen.Prod.Cat.#: 7	
Range of Current Rate Per \$100:	Minimum: 0.23	Maximum: 0.23	

		1998	1999	2000	Total
[8] Policy or Certificate Count		2,574	2,916	2,430	7,920
[9] Gross Written Premium	\$	93,185	\$ 86,047	\$ 71,706	\$ 250,938
[10] Refunds On Terminations	\$	17,227	\$ -	\$ -	\$ 17,227
[11] Net Written Premium: [9] - [10]	\$	75,957	\$ 86,047	\$ 71,706	\$ 233,711
[12] Premium Reserves, Start of Period	\$	-	\$ -	\$ -	\$ -
[13] Premium Reserves, End of Period	\$	-	\$ -	\$ -	\$ -
[14] Actual Earned Premium: [11]+[12]-[13]	\$	75,957	\$ 86,047	\$ 71,706	\$ 233,711
[15] Earned Premium @ Current Rate Level	\$	75,957	\$ 86,047	\$ 71,706	\$ 233,711
[15.a] Exposures [E.P.@CRL / Curr. Rate]		330,250	374,119	311,764	1,016,133
[16] Claims Count		1	12	11	24
[17] Losses Paid	\$	1,308	\$ 6,079	\$ 9,641	\$ 17,028
[18] IBNR Reserves, Start of Period	\$	-	\$ 2,748	\$ 3,449	\$ 6,197
[19] IBNR Reserves, End of Period	\$	2,748	\$ 3,449	\$ 2,218	\$ 8,415
[20] Loss Reserves, Start of Period	\$	-	\$ 1,442	\$ 2,166	\$ 3,608
[21] Loss Reserves, End of Period	\$	1,442	\$ 2,166	\$ 4,217	\$ 7,825
<u>INCURRED LOSSES</u>					
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$	5,498	\$ 7,504	\$ 10,461	\$ 23,463
[22.a] Average Loss Per Claim: [22] / [16]	\$	5,498	\$ 625	\$ 951	\$ 978
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$	2.14	\$ 2.57	\$ 4.30	\$ 2.96
[22.c] Incurred Loss Ratio: [22] / [14]		7.24%	8.72%	14.59%	10.04%
<u>FIXED EXPENSES</u>					
[23] Defense and C.C. Expenses *	\$	-	\$ -	\$ -	\$ -
* [Formerly Allocated Loss Adj. Exp.]					
[24] Adj. & Other Exp. [Formerly ULAE]	\$	220	\$ 300	\$ 418	\$ 939
[25] Other Acquisition & Field Expenses	\$	2,317	\$ 3,072	\$ 2,280	\$ 7,669
[26] General Expenses Incurred	\$	3,783	\$ 5,008	\$ 4,016	\$ 12,806
[27] Taxes, Licenses and Fees	\$	175	\$ 155	\$ 194	\$ 523
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$	6,494	\$ 8,535	\$ 6,908	\$ 21,937
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$	2.52	\$ 2.93	\$ 2.84	\$ 2.77
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]		8.55%	9.92%	9.63%	9.39%
<u>VARIABLE EXPENSES</u>					
[28] Commission & Brokerage	\$	37,288	\$ 35,667	\$ 27,141	\$ 100,095
[28.a] Commission & Brokerage %: [28] / [14]		49.09%	41.45%	37.85%	42.83%
[29] CA Premium Tax	\$	1,785	\$ 2,022	\$ 1,685	\$ 5,492
[29.a] CA Premium Tax %: [29] / [14]		2.35%	2.35%	2.35%	2.35%
[31] Var. Expenses: [28] + [29]	\$	39,073	\$ 37,689	\$ 28,826	\$ 105,587
[31.a] Var. Expenses Per Policy: [31] / [8]	\$	15.18	\$ 12.92	\$ 11.86	\$ 13.33
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]		51.44%	43.80%	40.20%	45.18%
[32] Total Expenses: [30.a] + [31]	\$	45,567	\$ 46,224	\$ 35,733	\$ 127,524
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]		59.99%	53.72%	49.83%	54.56%
[33] Combined Losses & Exp: [22] + [32]	\$	51,065	\$ 53,728	\$ 46,194	\$ 150,986
[33.a] Combined Losses & Exp. Ratio: [33] / [14]		67.23%	62.44%	64.42%	64.60%

California Credit Unemployment Insurance Experience Exhibit

Combination: 20	Company Count: 1	Class of Business: D	
Type Of Premium Payment: MOB	Single or Joint: S	Gen.Prod.Cat.#: 9	
Range of Current Rate Per \$100:	Minimum: 1.00	Maximum: 1.00	

		1998	1999	2000	Total
[8] Policy or Certificate Count		0	0	0	0
[9] Gross Written Premium	\$	21	\$ 14	\$ -	\$ 35
[10] Refunds On Terminations	\$	-	\$ -	\$ -	\$ -
[11] Net Written Premium: [9] - [10]	\$	21	\$ 14	\$ -	\$ 35
[12] Premium Reserves, Start of Period	\$	-	\$ -	\$ -	\$ -
[13] Premium Reserves, End of Period	\$	-	\$ -	\$ -	\$ -
[14] Actual Earned Premium: [11]+[12]-[13]	\$	21	\$ 14	\$ -	\$ 35
[15] Earned Premium @ Current Rate Level	\$	21	\$ 14	\$ -	\$ 35
[15.a] Exposures [E.P.@CRL / Curr. Rate]		21	14	0	35
[16] Claims Count		0	0	0	0
[17] Losses Paid	\$	-	\$ -	\$ -	\$ -
[18] IBNR Reserves, Start of Period	\$	-	\$ 1	\$ 1	\$ 2
[19] IBNR Reserves, End of Period	\$	1	\$ 1	\$ -	\$ 2
[20] Loss Reserves, Start of Period	\$	-	\$ -	\$ -	\$ -
[21] Loss Reserves, End of Period	\$	-	\$ -	\$ -	\$ -
<u>INCURRED LOSSES</u>					
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$	1	\$ 1	\$ (1)	\$ -
[22.a] Average Loss Per Claim: [22] / [16]	\$	-	\$ -	\$ -	\$ -
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$	-	\$ -	\$ -	\$ -
[22.c] Incurred Loss Ratio: [22] / [14]		3.89%	3.47%	0.00%	0.00%
<u>FIXED EXPENSES</u>					
[23] Defense and C.C. Expenses *	\$	-	\$ -	\$ -	\$ -
* [Formerly Allocated Loss Adj. Exp.]					
[24] Adj. & Other Exp. [Formerly ULAE]	\$	0	\$ 0	\$ (0)	\$ -
[25] Other Acquisition & Field Expenses	\$	1	\$ 1	\$ -	\$ 1
[26] General Expenses Incurred	\$	1	\$ 1	\$ -	\$ 2
[27] Taxes, Licenses and Fees	\$	0	\$ 0	\$ -	\$ 0
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$	2	\$ 1	\$ (0)	\$ 3
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$	-	\$ -	\$ -	\$ -
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]		8.42%	9.71%	0.00%	8.80%
<u>VARIABLE EXPENSES</u>					
[28] Commission & Brokerage	\$	10	\$ 6	\$ -	\$ 16
[28.a] Commission & Brokerage %: [28] / [14]		49.09%	41.45%	0.00%	45.94%
[29] CA Premium Tax	\$	0	\$ 0	\$ -	\$ 1
[29.a] CA Premium Tax %: [29] / [14]		2.35%	2.35%	0.00%	2.35%
[31] Var. Expenses: [28] + [29]	\$	11	\$ 6	\$ -	\$ 17
[31.a] Var. Expenses Per Policy: [31] / [8]	\$	-	\$ -	\$ -	\$ -
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]		51.44%	43.80%	0.00%	48.29%
[32] Total Expenses: [30.a] + [31]	\$	12	\$ 8	\$ (0)	\$ 20
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]		59.86%	53.51%	0.00%	57.09%
[33] Combined Losses & Exp: [22] + [32]	\$	13	\$ 8	\$ (1)	\$ 20
[33.a] Combined Losses & Exp. Ratio: [33] / [14]		63.75%	56.98%	0.00%	57.09%

California Credit Unemployment Insurance Experience Exhibit

Combination: 21	Company Count: 1	Class of Business: D	
Type Of Premium Payment: SP	Single or Joint: J	Gen.Prod.Cat.#: 8	
Range of Current Rate Per \$100:	Minimum: 8.29	Maximum: 8.29	

		1998	1999	2000	Total
[8] Policy or Certificate Count		288	402	1,118	1,808
[9] Gross Written Premium	\$	284,403	\$ 274,191	\$ 888,856	\$ 1,447,451
[10] Refunds On Terminations	\$	65,791	\$ 138,241	\$ 220,677	\$ 424,709
[11] Net Written Premium: [9] - [10]	\$	218,612	\$ 135,950	\$ 668,180	\$ 1,022,742
[12] Premium Reserves, Start of Period	\$	-	\$ 184,084	\$ 254,463	\$ 438,547
[13] Premium Reserves, End of Period	\$	184,084	\$ 254,463	\$ 781,196	\$ 1,219,743
[14] Actual Earned Premium: [11]+[12]-[13]	\$	34,528	\$ 65,571	\$ 141,447	\$ 241,546
[15] Earned Premium @ Current Rate Level	\$	34,528	\$ 65,571	\$ 141,447	\$ 241,546
[15.a] Exposures [E.P.@CRL / Curr. Rate]		4,165	7,910	17,062	29,137
[16] Claims Count		1	7	10	18
[17] Losses Paid	\$	82	\$ 5,858	\$ 10,472	\$ 16,412
[18] IBNR Reserves, Start of Period	\$	-	\$ -	\$ -	\$ -
[19] IBNR Reserves, End of Period	\$	-	\$ -	\$ -	\$ -
[20] Loss Reserves, Start of Period	\$	-	\$ 350	\$ 18,260	\$ 18,609
[21] Loss Reserves, End of Period	\$	350	\$ 18,260	\$ 33,534	\$ 52,143
<u>INCURRED LOSSES</u>					
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$	431	\$ 23,769	\$ 25,746	\$ 49,946
[22.a] Average Loss Per Claim: [22] / [16]	\$	431	\$ 3,396	\$ 2,575	\$ 2,775
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$	1.50	\$ 59.13	\$ 23.03	\$ 27.62
[22.c] Incurred Loss Ratio: [22] / [14]		1.25%	36.25%	18.20%	20.68%
<u>FIXED EXPENSES</u>					
[23] Defense and C.C. Expenses *	\$	-	\$ -	\$ -	\$ -
* [Formerly Allocated Loss Adj. Exp.]					
[24] Adj. & Other Exp. [Formerly ULAE]	\$	-	\$ -	\$ -	\$ -
[25] Other Acquisition & Field Expenses	\$	483	\$ 918	\$ 1,980	\$ 3,382
[26] General Expenses Incurred	\$	967	\$ 1,836	\$ 1,980	\$ 4,783
[27] Taxes, Licenses and Fees	\$	284	\$ 256	\$ 925	\$ 1,465
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$	1,735	\$ 3,010	\$ 4,885	\$ 9,630
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$	6.02	\$ 7.49	\$ 4.37	\$ 5.33
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]		5.02%	4.59%	3.45%	3.99%
<u>VARIABLE EXPENSES</u>					
[28] Commission & Brokerage	\$	-	\$ -	\$ -	\$ -
[28.a] Commission & Brokerage %: [28] / [14]		0.00%	0.00%	0.00%	0.00%
[29] CA Premium Tax	\$	7,079	\$ 4,327	\$ 19,595	\$ 31,001
[29.a] CA Premium Tax %: [29] / [14]		20.50%	6.60%	13.85%	12.83%
[31] Var. Expenses: [28] + [29]	\$	7,079	\$ 4,327	\$ 19,595	\$ 31,001
[31.a] Var. Expenses Per Policy: [31] / [8]	\$	24.58	\$ 10.76	\$ 17.53	\$ 17.15
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]		20.50%	6.60%	13.85%	12.83%
[32] Total Expenses: [30.a] + [31]	\$	8,813	\$ 7,337	\$ 24,480	\$ 40,631
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]		25.53%	11.19%	17.31%	16.82%
[33] Combined Losses & Exp: [22] + [32]	\$	9,245	\$ 31,106	\$ 50,226	\$ 90,577
[33.a] Combined Losses & Exp. Ratio: [33] / [14]		26.77%	47.44%	35.51%	37.50%

California Credit Unemployment Insurance Experience Exhibit

Combination: 22	Company Count: 3	Class of Business: D	
Type Of Premium Payment: SP	Single or Joint: S	Gen.Prod.Cat.#: 10	
Range of Current Rate Per \$100:	Minimum: 3.60	Maximum: 5.10	

		1998	1999	2000	Total
[8] Policy or Certificate Count		5,372	2,556	2,181	10,109
[9] Gross Written Premium	\$	2,156,557	\$ 655,564	\$ 745,625	\$ 3,557,745
[10] Refunds On Terminations	\$	2,384,393	\$ 666,170	\$ 322,093	\$ 3,372,657
[11] Net Written Premium: [9] - [10]	\$	(227,837)	\$ (10,607)	\$ 423,532	\$ 185,088
[12] Premium Reserves, Start of Period	\$	2,085,675	\$ 1,012,134	\$ 571,189	\$ 3,668,998
[13] Premium Reserves, End of Period	\$	1,012,134	\$ 571,189	\$ 672,204	\$ 2,255,527
[14] Actual Earned Premium: [11]+[12]-[13]	\$	845,705	\$ 430,337	\$ 322,517	\$ 1,598,560
[15] Earned Premium @ Current Rate Level	\$	845,705	\$ 430,338	\$ 322,516	\$ 1,598,559
[15.a] Exposures [E.P.@CRL / Curr. Rate]		196,085	98,750	79,507	374,342
[16] Claims Count		75	50	21	146
[17] Losses Paid	\$	85,808	\$ 46,942	\$ 20,395	\$ 153,145
[18] IBNR Reserves, Start of Period	\$	413,082	\$ 116,892	\$ 54,860	\$ 584,834
[19] IBNR Reserves, End of Period	\$	116,892	\$ 54,860	\$ 37,699	\$ 209,451
[20] Loss Reserves, Start of Period	\$	6,969	\$ 8,017	\$ 5,935	\$ 20,921
[21] Loss Reserves, End of Period	\$	8,017	\$ 5,935	\$ 13,343	\$ 27,295
<u>INCURRED LOSSES</u>					
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$	(209,334)	\$ (17,172)	\$ 10,642	\$ (215,864)
[22.a] Average Loss Per Claim: [22] / [16]	\$	(2,791)	\$ (343)	\$ 507	\$ (1,479)
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$	(38.97)	\$ (6.72)	\$ 4.88	\$ (21.35)
[22.c] Incurred Loss Ratio: [22] / [14]		-24.75%	-3.99%	3.30%	-13.50%
<u>FIXED EXPENSES</u>					
[23] Defense and C.C. Expenses *	\$	-	\$ -	\$ -	\$ -
* [Formerly Allocated Loss Adj. Exp.]					
[24] Adj. & Other Exp. [Formerly ULAE]	\$	(22,248)	\$ (2,256)	\$ 1,800	\$ (22,705)
[25] Other Acquisition & Field Expenses	\$	22,246	\$ 15,731	\$ 8,779	\$ 46,755
[26] General Expenses Incurred	\$	43,985	\$ 21,480	\$ 22,588	\$ 88,053
[27] Taxes, Licenses and Fees	\$	(1,261)	\$ (925)	\$ (782)	\$ (2,969)
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$	42,721	\$ 34,029	\$ 32,384	\$ 109,134
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$	7.95	\$ 13.31	\$ 14.84	\$ 10.80
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]		5.05%	7.91%	10.04%	6.83%
<u>VARIABLE EXPENSES</u>					
[28] Commission & Brokerage	\$	(238,819)	\$ (42,250)	\$ 131,938	\$ (149,131)
[28.a] Commission & Brokerage %: [28] / [14]		-28.24%	-9.82%	40.91%	-9.33%
[29] CA Premium Tax	\$	(5,354)	\$ (249)	\$ 9,953	\$ 4,350
[29.a] CA Premium Tax %: [29] / [14]		-0.63%	-0.06%	3.09%	0.27%
[31] Var. Expenses: [28] + [29]	\$	(244,173)	\$ (42,499)	\$ 141,891	\$ (144,781)
[31.a] Var. Expenses Per Policy: [31] / [8]	\$	(45.46)	\$ (16.63)	\$ 65.04	\$ (14.32)
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]		-28.87%	-9.88%	43.99%	-9.06%
[32] Total Expenses: [30.a] + [31]	\$	(201,452)	\$ (8,470)	\$ 174,274	\$ (35,647)
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]		-23.82%	-1.97%	54.04%	-2.23%
[33] Combined Losses & Exp: [22] + [32]	\$	(410,786)	\$ (25,642)	\$ 184,916	\$ (251,512)
[33.a] Combined Losses & Exp. Ratio: [33] / [14]		-48.57%	-5.96%	57.34%	-15.73%

California Credit Unemployment Insurance Experience Exhibit

Combination: 23	Company Count: 3	Class of Business: D	
Type Of Premium Payment:	SP	Single or Joint: S	Gen.Prod.Cat.#: 8
Range of Current Rate Per \$100:	Minimum: 4.00	Maximum: 5.50	

		1998	1999	2000	Total
[8] Policy or Certificate Count		68,059	39,139	31,893	139,091
[9] Gross Written Premium	\$	7,389,495	\$ 8,374,792	\$ 7,111,376	\$ 22,875,663
[10] Refunds On Terminations	\$	3,105,740	\$ 3,651,414	\$ 3,637,936	\$ 10,395,090
[11] Net Written Premium: [9] - [10]	\$	4,283,755	\$ 4,723,378	\$ 3,473,440	\$ 12,480,573
[12] Premium Reserves, Start of Period	\$	9,541,397	\$ 8,059,352	\$ 8,569,844	\$ 26,170,593
[13] Premium Reserves, End of Period	\$	8,059,352	\$ 8,569,844	\$ 8,224,746	\$ 24,853,942
[14] Actual Earned Premium: [11]+[12]-[13]	\$	5,765,800	\$ 4,212,886	\$ 3,818,537	\$ 13,797,223
[15] Earned Premium @ Current Rate Level	\$	5,765,802	\$ 4,212,886	\$ 3,818,537	\$ 13,797,225
[15.a] Exposures [E.P.@CRL / Curr. Rate]		1,324,112	963,823	845,642	3,133,577
[16] Claims Count		4,658	2,680	797	8,134
[17] Losses Paid	\$	998,876	\$ 675,260	\$ 310,636	\$ 1,984,771
[18] IBNR Reserves, Start of Period	\$	128,278	\$ 33,182	\$ 3,697	\$ 165,157
[19] IBNR Reserves, End of Period	\$	33,182	\$ 3,697	\$ 379	\$ 37,258
[20] Loss Reserves, Start of Period	\$	943,962	\$ 838,828	\$ 784,827	\$ 2,567,618
[21] Loss Reserves, End of Period	\$	838,828	\$ 784,827	\$ 1,204,838	\$ 2,828,494
<u>INCURRED LOSSES</u>					
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$	798,646	\$ 591,774	\$ 727,329	\$ 2,117,749
[22.a] Average Loss Per Claim: [22] / [16]	\$	171	\$ 221	\$ 913	\$ 260
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$	11.73	\$ 15.12	\$ 22.81	\$ 15.23
[22.c] Incurred Loss Ratio: [22] / [14]		13.85%	14.05%	19.05%	15.35%
<u>FIXED EXPENSES</u>					
[23] Defense and C.C. Expenses *	\$	-	\$ -	\$ -	\$ -
* [Formerly Allocated Loss Adj. Exp.]					
[24] Adj. & Other Exp. [Formerly ULAE]	\$	48,538	\$ 5,803	\$ -	\$ 54,341
[25] Other Acquisition & Field Expenses	\$	181,954	\$ 75,175	\$ 68,980	\$ 326,109
[26] General Expenses Incurred	\$	230,428	\$ 118,432	\$ 144,620	\$ 493,479
[27] Taxes, Licenses and Fees	\$	2,648	\$ 5,261	\$ 3,898	\$ 11,807
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$	463,568	\$ 204,672	\$ 217,498	\$ 885,737
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$	6.81	\$ 5.23	\$ 6.82	\$ 6.37
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]		8.04%	4.86%	5.70%	6.42%
<u>VARIABLE EXPENSES</u>					
[28] Commission & Brokerage	\$	(1,816,473)	\$ 183,101	\$ 9,983	\$ (1,623,389)
[28.a] Commission & Brokerage %: [28] / [14]		-31.50%	4.35%	0.26%	-11.77%
[29] CA Premium Tax	\$	161,138	\$ 157,030	\$ 134,712	\$ 452,880
[29.a] CA Premium Tax %: [29] / [14]		2.79%	3.73%	3.53%	3.28%
[31] Var. Expenses: [28] + [29]	\$	(1,655,335)	\$ 340,131	\$ 144,695	\$ (1,170,509)
[31.a] Var. Expenses Per Policy: [31] / [8]	\$	(24.32)	\$ 8.69	\$ 4.54	\$ (8.42)
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]		-28.71%	8.07%	3.79%	-8.48%
[32] Total Expenses: [30.a] + [31]	\$	(1,191,767)	\$ 544,803	\$ 362,192	\$ (284,772)
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]		-20.67%	12.93%	9.49%	-2.06%
[33] Combined Losses & Exp: [22] + [32]	\$	(393,121)	\$ 1,136,576	\$ 1,089,521	\$ 1,832,977
[33.a] Combined Losses & Exp. Ratio: [33] / [14]		-6.82%	26.98%	28.53%	13.29%

California Credit Unemployment Insurance Experience Exhibit

Combination: 24	Company Count: n/a	Class of Business: E
Type Of Premium Payment: MOB	Single or Joint: S	Gen.Prod.Cat.#: 12
Range of Current Rate Per \$100:	Minimum: n/a	Maximum: n/a

		1998	1999	2000	Total
[8] Policy or Certificate Count		0	0	0	0
[9] Gross Written Premium	\$	-	-	-	-
[10] Refunds On Terminations	\$	-	-	-	-
[11] Net Written Premium: [9] - [10]	\$	-	-	-	-
[12] Premium Reserves, Start of Period	\$	-	-	-	-
[13] Premium Reserves, End of Period	\$	-	-	-	-
[14] Actual Earned Premium: [11]+[12]-[13]	\$	-	-	-	-
[15] Earned Premium @ Current Rate Level	\$	-	-	-	-
[15.a] Exposures [E.P.@CRL / Curr. Rate]		0	0	0	0
[16] Claims Count		0	0	0	0
[17] Losses Paid	\$	-	-	-	-
[18] IBNR Reserves, Start of Period	\$	-	-	-	-
[19] IBNR Reserves, End of Period	\$	-	-	-	-
[20] Loss Reserves, Start of Period	\$	-	-	-	-
[21] Loss Reserves, End of Period	\$	-	-	-	-
<u>INCURRED LOSSES</u>					
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$	-	-	-	-
[22.a] Average Loss Per Claim: [22] / [16]	\$	-	-	-	-
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$	-	-	-	-
[22.c] Incurred Loss Ratio: [22] / [14]		0.00%	0.00%	0.00%	0.00%
<u>FIXED EXPENSES</u>					
[23] Defense and C.C. Expenses *	\$	-	-	-	-
* [Formerly Allocated Loss Adj. Exp.]					
[24] Adj. & Other Exp. [Formerly ULAE]	\$	-	-	-	-
[25] Other Acquisition & Field Expenses	\$	-	-	-	-
[26] General Expenses Incurred	\$	-	-	-	-
[27] Taxes, Licenses and Fees	\$	-	-	-	-
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$	-	-	-	-
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$	-	-	-	-
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]		0.00%	0.00%	0.00%	0.00%
<u>VARIABLE EXPENSES</u>					
[28] Commission & Brokerage	\$	-	-	-	-
[28.a] Commission & Brokerage %: [28] / [14]		0.00%	0.00%	0.00%	0.00%
[29] CA Premium Tax	\$	-	-	-	-
[29.a] CA Premium Tax %: [29] / [14]		0.00%	0.00%	0.00%	0.00%
[31] Var. Expenses: [28] + [29]	\$	-	-	-	-
[31.a] Var. Expenses Per Policy: [31] / [8]	\$	-	-	-	-
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]		0.00%	0.00%	0.00%	0.00%
[32] Total Expenses: [30.a] + [31]	\$	-	-	-	-
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]		0.00%	0.00%	0.00%	0.00%
[33] Combined Losses & Exp: [22] + [32]	\$	-	-	-	-
[33.a] Combined Losses & Exp. Ratio: [33] / [14]		0.00%	0.00%	0.00%	0.00%

California Credit Unemployment Insurance Experience Exhibit

Combination: 25	Company Count: n/a	Class of Business: E	
Type Of Premium Payment: MOB	Single or Joint: S	Gen.Prod.Cat.#: 6	
Range of Current Rate Per \$100:	Minimum: n/a	Maximum: n/a	

		1998	1999	2000	Total
[8]	Policy or Certificate Count	0	0	0	0
[9]	Gross Written Premium	\$ -	\$ -	\$ -	\$ -
[10]	Refunds On Terminations	\$ -	\$ -	\$ -	\$ -
[11]	Net Written Premium: [9] - [10]	\$ -	\$ -	\$ -	\$ -
[12]	Premium Reserves, Start of Period	\$ -	\$ -	\$ -	\$ -
[13]	Premium Reserves, End of Period	\$ -	\$ -	\$ -	\$ -
[14]	Actual Earned Premium: [11]+[12]-[13]	\$ -	\$ -	\$ -	\$ -
[15]	Earned Premium @ Current Rate Level	\$ -	\$ -	\$ -	\$ -
[15.a]	Exposures [E.P.@CRL / Curr. Rate]	0	0	0	0
[16]	Claims Count	0	0	0	0
[17]	Losses Paid	\$ -	\$ -	\$ -	\$ -
[18]	IBNR Reserves, Start of Period	\$ -	\$ -	\$ -	\$ -
[19]	IBNR Reserves, End of Period	\$ -	\$ -	\$ -	\$ -
[20]	Loss Reserves, Start of Period	\$ -	\$ -	\$ -	\$ -
[21]	Loss Reserves, End of Period	\$ -	\$ -	\$ -	\$ -
<u>INCURRED LOSSES</u>					
[22]	Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$ -	\$ -	\$ -	\$ -
[22.a]	Average Loss Per Claim: [22] / [16]	\$ -	\$ -	\$ -	\$ -
[22.b]	Average Loss Per Policy/Cert: [22] / [8]	\$ -	\$ -	\$ -	\$ -
[22.c]	Incurred Loss Ratio: [22] / [14]	0.00%	0.00%	0.00%	0.00%
<u>FIXED EXPENSES</u>					
[23]	Defense and C.C. Expenses *	\$ -	\$ -	\$ -	\$ -
	* [Formerly Allocated Loss Adj. Exp.]				
[24]	Adj. & Other Exp. [Formerly ULAE]	\$ -	\$ -	\$ -	\$ -
[25]	Other Acquisition & Field Expenses	\$ -	\$ -	\$ -	\$ -
[26]	General Expenses Incurred	\$ -	\$ -	\$ -	\$ -
[27]	Taxes, Licenses and Fees	\$ -	\$ -	\$ -	\$ -
[30.a]	Fixed Expenses: Sum of [23] Thru [27]	\$ -	\$ -	\$ -	\$ -
[30.b]	Fixed Expenses Per Policy: [30.a] / [8]	\$ -	\$ -	\$ -	\$ -
[30.c]	Fixed Exp. to E. Premium Ratio: [30.a] / [14]	0.00%	0.00%	0.00%	0.00%
<u>VARIABLE EXPENSES</u>					
[28]	Commission & Brokerage	\$ -	\$ -	\$ -	\$ -
[28.a]	Commission & Brokerage %: [28] / [14]	0.00%	0.00%	0.00%	0.00%
[29]	CA Premium Tax	\$ -	\$ -	\$ -	\$ -
[29.a]	CA Premium Tax %: [29] / [14]	0.00%	0.00%	0.00%	0.00%
[31]	Var. Expenses: [28] + [29]	\$ -	\$ -	\$ -	\$ -
[31.a]	Var. Expenses Per Policy: [31] / [8]	\$ -	\$ -	\$ -	\$ -
[31.b]	Var. Exp. To E. Premium Ratio: [31] / [14]	0.00%	0.00%	0.00%	0.00%
[32]	Total Expenses: [30.a] + [31]	\$ -	\$ -	\$ -	\$ -
[32.a]	Total Exp. to E. Premium Ratio: [32] / [14]	0.00%	0.00%	0.00%	0.00%
[33]	Combined Losses & Exp: [22] + [32]	\$ -	\$ -	\$ -	\$ -
[33.a]	Combined Losses & Exp. Ratio: [33] / [14]	0.00%	0.00%	0.00%	0.00%

California Credit Unemployment Insurance Experience Exhibit

Combination: 26	Company Count: n/a		Class of Business: E
Type Of Premium Payment:	SP	Single or Joint: S	Gen.Prod.Cat.#: 10
Range of Current Rate Per \$100:	Minimum: n/a	Maximum: n/a	

		1998	1999	2000	Total
[8] Policy or Certificate Count		0	0	0	0
[9] Gross Written Premium	\$	-	-	-	-
[10] Refunds On Terminations	\$	-	-	-	-
[11] Net Written Premium: [9] - [10]	\$	-	-	-	-
[12] Premium Reserves, Start of Period	\$	-	-	-	-
[13] Premium Reserves, End of Period	\$	-	-	-	-
[14] Actual Earned Premium: [11]+[12]-[13]	\$	-	-	-	-
[15] Earned Premium @ Current Rate Level	\$	-	-	-	-
[15.a] Exposures [E.P.@CRL / Curr. Rate]		0	0	0	0
[16] Claims Count		0	0	0	0
[17] Losses Paid	\$	-	-	-	-
[18] IBNR Reserves, Start of Period	\$	-	-	-	-
[19] IBNR Reserves, End of Period	\$	-	-	-	-
[20] Loss Reserves, Start of Period	\$	-	-	-	-
[21] Loss Reserves, End of Period	\$	-	-	-	-
<u>INCURRED LOSSES</u>					
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$	-	-	-	-
[22.a] Average Loss Per Claim: [22] / [16]	\$	-	-	-	-
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$	-	-	-	-
[22.c] Incurred Loss Ratio: [22] / [14]		0.00%	0.00%	0.00%	0.00%
<u>FIXED EXPENSES</u>					
[23] Defense and C.C. Expenses *	\$	-	-	-	-
* [Formerly Allocated Loss Adj. Exp.]					
[24] Adj. & Other Exp. [Formerly ULAE]	\$	-	-	-	-
[25] Other Acquisition & Field Expenses	\$	-	-	-	-
[26] General Expenses Incurred	\$	-	-	-	-
[27] Taxes, Licenses and Fees	\$	-	-	-	-
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$	-	-	-	-
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$	-	-	-	-
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]		0.00%	0.00%	0.00%	0.00%
<u>VARIABLE EXPENSES</u>					
[28] Commission & Brokerage	\$	-	-	-	-
[28.a] Commission & Brokerage %: [28] / [14]		0.00%	0.00%	0.00%	0.00%
[29] CA Premium Tax	\$	-	-	-	-
[29.a] CA Premium Tax %: [29] / [14]		0.00%	0.00%	0.00%	0.00%
[31] Var. Expenses: [28] + [29]	\$	-	-	-	-
[31.a] Var. Expenses Per Policy: [31] / [8]	\$	-	-	-	-
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]		0.00%	0.00%	0.00%	0.00%
[32] Total Expenses: [30.a] + [31]	\$	-	-	-	-
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]		0.00%	0.00%	0.00%	0.00%
[33] Combined Losses & Exp: [22] + [32]	\$	-	-	-	-
[33.a] Combined Losses & Exp. Ratio: [33] / [14]		0.00%	0.00%	0.00%	0.00%

California Credit Unemployment Insurance Experience Exhibit

Combination: 27	Company Count: n/a	Class of Business: E	
Type Of Premium Payment:	SP	Single or Joint: S	Gen.Prod.Cat.#: 8
Range of Current Rate Per \$100:	Minimum: n/a	Maximum: n/a	

		1998	1999	2000	Total
[8] Policy or Certificate Count		0	0	0	0
[9] Gross Written Premium	\$	-	-	-	-
[10] Refunds On Terminations	\$	-	-	-	-
[11] Net Written Premium: [9] - [10]	\$	-	-	-	-
[12] Premium Reserves, Start of Period	\$	-	-	-	-
[13] Premium Reserves, End of Period	\$	-	-	-	-
[14] Actual Earned Premium: [11]+[12]-[13]	\$	-	-	-	-
[15] Earned Premium @ Current Rate Level	\$	-	-	-	-
[15.a] Exposures [E.P.@CRL / Curr. Rate]		0	0	0	0
[16] Claims Count		0	0	0	0
[17] Losses Paid	\$	-	-	-	-
[18] IBNR Reserves, Start of Period	\$	-	-	-	-
[19] IBNR Reserves, End of Period	\$	-	-	-	-
[20] Loss Reserves, Start of Period	\$	-	-	-	-
[21] Loss Reserves, End of Period	\$	-	-	-	-
<u>INCURRED LOSSES</u>					
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$	-	-	-	-
[22.a] Average Loss Per Claim: [22] / [16]	\$	-	-	-	-
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$	-	-	-	-
[22.c] Incurred Loss Ratio: [22] / [14]		0.00%	0.00%	0.00%	0.00%
<u>FIXED EXPENSES</u>					
[23] Defense and C.C. Expenses *	\$	-	-	-	-
* [Formerly Allocated Loss Adj. Exp.]					
[24] Adj. & Other Exp. [Formerly ULAE]	\$	-	-	-	-
[25] Other Acquisition & Field Expenses	\$	-	-	-	-
[26] General Expenses Incurred	\$	-	-	-	-
[27] Taxes, Licenses and Fees	\$	-	-	-	-
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$	-	-	-	-
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$	-	-	-	-
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]		0.00%	0.00%	0.00%	0.00%
<u>VARIABLE EXPENSES</u>					
[28] Commission & Brokerage	\$	-	-	-	-
[28.a] Commission & Brokerage %: [28] / [14]		0.00%	0.00%	0.00%	0.00%
[29] CA Premium Tax	\$	-	-	-	-
[29.a] CA Premium Tax %: [29] / [14]		0.00%	0.00%	0.00%	0.00%
[31] Var. Expenses: [28] + [29]	\$	-	-	-	-
[31.a] Var. Expenses Per Policy: [31] / [8]	\$	-	-	-	-
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]		0.00%	0.00%	0.00%	0.00%
[32] Total Expenses: [30.a] + [31]	\$	-	-	-	-
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]		0.00%	0.00%	0.00%	0.00%
[33] Combined Losses & Exp: [22] + [32]	\$	-	-	-	-
[33.a] Combined Losses & Exp. Ratio: [33] / [14]		0.00%	0.00%	0.00%	0.00%

California Credit Unemployment Insurance Experience Exhibit

Combination: 28	Company Count: 3	Class of Business: A	
Type Of Premium Payment:	All	Single or Joint: S	Gen.Prod.Cat.#: All
Range of Current Rate Per \$100:	Minimum: 0.30	Maximum: 5.50	

		1998	1999	2000	Total
[8] Policy or Certificate Count		39,134	43,568	54,806	137,508
[9] Gross Written Premium	\$	10,834,273	\$ 12,720,638	\$ 18,057,535	\$ 41,612,446
[10] Refunds On Terminations	\$	3,613,663	\$ 5,414,310	\$ 7,506,994	\$ 16,534,967
[11] Net Written Premium: [9] - [10]	\$	7,220,610	\$ 7,306,328	\$ 10,550,541	\$ 25,077,479
[12] Premium Reserves, Start of Period	\$	4,412,753	\$ 8,080,262	\$ 10,396,980	\$ 22,889,995
[13] Premium Reserves, End of Period	\$	8,080,262	\$ 10,396,980	\$ 14,928,070	\$ 33,405,312
[14] Actual Earned Premium: [11]+[12]-[13]	\$	3,553,101	\$ 4,989,610	\$ 6,019,451	\$ 14,562,162
[15] Earned Premium @ Current Rate Level	\$	3,553,101	\$ 4,989,610	\$ 6,019,451	\$ 14,562,162
[15.a] Exposures [E.P.@CRL / Curr. Rate]		781,956	1,065,721	1,648,114	3,495,791
[16] Claims Count		853	1,861	1,761	4,475
[17] Losses Paid	\$	459,230	\$ 631,532	\$ 600,085	\$ 1,690,847
[18] IBNR Reserves, Start of Period	\$	621,669	\$ 399,593	\$ 561,144	\$ 1,582,406
[19] IBNR Reserves, End of Period	\$	399,593	\$ 561,144	\$ 657,937	\$ 1,618,674
[20] Loss Reserves, Start of Period	\$	153,415	\$ 170,210	\$ 276,632	\$ 600,257
[21] Loss Reserves, End of Period	\$	170,210	\$ 276,632	\$ 252,443	\$ 699,285
<u>INCURRED LOSSES</u>					
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$	253,949	\$ 899,505	\$ 672,689	\$ 1,826,143
[22.a] Average Loss Per Claim: [22] / [16]	\$	298	\$ 483	\$ 382	\$ 408
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$	6.49	\$ 20.65	\$ 12.27	\$ 13.28
[22.c] Incurred Loss Ratio: [22] / [14]		7.15%	18.03%	11.18%	12.54%
<u>FIXED EXPENSES</u>					
[23] Defense and C.C. Expenses *	\$	-	\$ -	\$ -	\$ -
* [Formerly Allocated Loss Adj. Exp.]					
[24] Adj. & Other Exp. [Formerly ULAE]	\$	102,534	\$ 125,627	\$ 132,060	\$ 360,221
[25] Other Acquisition & Field Expenses	\$	97,195	\$ 118,861	\$ 147,174	\$ 363,230
[26] General Expenses Incurred	\$	8,864	\$ 15,021	\$ 6,476	\$ 30,361
[27] Taxes, Licenses and Fees	\$	67,064	\$ 163,200	\$ 244,710	\$ 474,974
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$	275,657	\$ 422,709	\$ 530,420	\$ 1,228,786
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$	7.04	\$ 9.70	\$ 9.68	\$ 8.94
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]		7.76%	8.47%	8.81%	8.44%
<u>VARIABLE EXPENSES</u>					
[28] Commission & Brokerage	\$	2,431,034	\$ 2,268,266	\$ 3,526,241	\$ 8,225,541
[28.a] Commission & Brokerage %: [28] / [14]		68.42%	45.46%	58.58%	56.49%
[29] CA Premium Tax	\$	169,684	\$ 171,699	\$ 248,223	\$ 589,606
[29.a] CA Premium Tax %: [29] / [14]		4.78%	3.44%	4.12%	4.05%
[31] Var. Expenses: [28] + [29]	\$	2,600,718	\$ 2,439,965	\$ 3,774,464	\$ 8,815,147
[31.a] Var. Expenses Per Policy: [31] / [8]	\$	66.46	\$ 56.00	\$ 68.87	\$ 64.11
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]		73.20%	48.90%	62.70%	60.53%
[32] Total Expenses: [30.a] + [31]	\$	2,876,375	\$ 2,862,674	\$ 4,304,884	\$ 10,043,933
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]		80.95%	57.37%	71.52%	68.97%
[33] Combined Losses & Exp: [22] + [32]	\$	3,130,324	\$ 3,762,179	\$ 4,977,573	\$ 11,870,076
[33.a] Combined Losses & Exp. Ratio: [33] / [14]		88.10%	75.40%	82.69%	81.51%

California Credit Unemployment Insurance Experience Exhibit

Combination: 29	Company Count: 13	Class of Business: B	
Type Of Premium Payment: MOB	Single or Joint: S	Gen.Prod.Cat.#: All	
Range of Current Rate Per \$100:	Minimum: 0.23	Maximum: 1.00	

	1998	1999	2000	Total
[8] Policy or Certificate Count	2,957,782	3,056,468	2,962,839	8,977,089
[9] Gross Written Premium	\$ 130,862,367	\$ 129,603,821	\$ 117,415,804	\$ 377,881,992
[10] Refunds On Terminations	\$ 10,254,287	\$ 7,389,685	\$ 2,979,416	\$ 20,623,387
[11] Net Written Premium: [9] - [10]	\$ 120,608,080	\$ 122,214,135	\$ 114,436,389	\$ 357,258,604
[12] Premium Reserves, Start of Period	\$ -	\$ -	\$ -	\$ -
[13] Premium Reserves, End of Period	\$ -	\$ -	\$ -	\$ -
[14] Actual Earned Premium: [11]+[12]-[13]	\$ 120,608,080	\$ 122,214,135	\$ 114,436,389	\$ 357,258,604
[15] Earned Premium @ Current Rate Level	\$ 117,148,480	\$ 120,180,222	\$ 112,521,248	\$ 349,849,950
[15.a] Exposures [E.P.@CRL / Curr. Rate]	352,947,589	322,144,474	301,273,274	976,365,337
[16] Claims Count	21,486	18,036	11,771	51,294
[17] Losses Paid	\$ 12,087,832	\$ 10,172,025	\$ 7,080,986	\$ 29,340,843
[18] IBNR Reserves, Start of Period	\$ 4,927,984	\$ 5,359,241	\$ 4,136,397	\$ 14,423,622
[19] IBNR Reserves, End of Period	\$ 5,359,241	\$ 4,136,397	\$ 3,303,910	\$ 12,799,549
[20] Loss Reserves, Start of Period	\$ 5,315,806	\$ 4,679,484	\$ 3,708,872	\$ 13,704,162
[21] Loss Reserves, End of Period	\$ 4,679,484	\$ 3,708,872	\$ 2,768,965	\$ 11,157,321
<u>INCURRED LOSSES</u>				
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$ 11,882,767	\$ 7,978,569	\$ 5,308,592	\$ 25,169,928
[22.a] Average Loss Per Claim: [22] / [16]	\$ 553	\$ 442	\$ 451	\$ 491
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$ 4.02	\$ 2.61	\$ 1.79	\$ 2.80
[22.c] Incurred Loss Ratio: [22] / [14]	9.85%	6.53%	4.64%	7.05%
<u>FIXED EXPENSES</u>				
[23] Defense and C.C. Expenses *	\$ -	\$ -	\$ -	\$ -
* [Formerly Allocated Loss Adj. Exp.]				
[24] Adj. & Other Exp. [Formerly ULAE]	\$ 644,669	\$ 339,398	\$ 225,769	\$ 1,209,835
[25] Other Acquisition & Field Expenses	\$ 4,127,920	\$ 3,712,544	\$ 2,822,928	\$ 10,663,393
[26] General Expenses Incurred	\$ 11,664,913	\$ 13,914,704	\$ 13,054,122	\$ 38,633,739
[27] Taxes, Licenses and Fees	\$ 272,477	\$ 366,081	\$ 354,076	\$ 992,634
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$ 16,709,979	\$ 18,332,727	\$ 16,456,895	\$ 51,499,601
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$ 5.65	\$ 6.00	\$ 5.55	\$ 5.74
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]	13.85%	15.00%	14.38%	14.42%
<u>VARIABLE EXPENSES</u>				
[28] Commission & Brokerage	\$ 48,978,479	\$ 45,205,691	\$ 41,069,321	\$ 135,253,491
[28.a] Commission & Brokerage %: [28] / [14]	40.61%	36.99%	35.89%	37.86%
[29] CA Premium Tax	\$ 2,825,889	\$ 2,888,834	\$ 2,691,357	\$ 8,406,080
[29.a] CA Premium Tax %: [29] / [14]	2.34%	2.36%	2.35%	2.35%
[31] Var. Expenses: [28] + [29]	\$ 51,804,368	\$ 48,094,525	\$ 43,760,678	\$ 143,659,570
[31.a] Var. Expenses Per Policy: [31] / [8]	\$ 17.51	\$ 15.74	\$ 14.77	\$ 16.00
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]	42.95%	39.35%	38.24%	40.21%
[32] Total Expenses: [30.a] + [31]	\$ 68,514,347	\$ 66,427,252	\$ 60,217,573	\$ 195,159,172
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]	56.81%	54.35%	52.62%	54.63%
[33] Combined Losses & Exp: [22] + [32]	\$ 80,397,115	\$ 74,405,821	\$ 65,526,165	\$ 220,329,100
[33.a] Combined Losses & Exp. Ratio: [33] / [14]	66.66%	60.88%	57.26%	61.67%

California Credit Unemployment Insurance Experience Exhibit

Combination: 30	Company Count: 13	Class of Business: B	
Type Of Premium Payment: MOB	Single or Joint: All	Gen.Prod.Cat.#: 6	
Range of Current Rate Per \$100:	Minimum: 0.25	Maximum: 0.54	

	1998	1999	2000	Total
[8] Policy or Certificate Count	2,886,982	2,910,866	2,850,109	8,647,957
[9] Gross Written Premium	\$ 124,208,585	\$ 108,641,335	\$ 102,984,861	\$ 335,834,781
[10] Refunds On Terminations	\$ 10,176,278	\$ 2,597,731	\$ 1,279,964	\$ 14,053,973
[11] Net Written Premium: [9] - [10]	\$ 114,032,307	\$ 106,043,604	\$ 101,704,898	\$ 321,780,808
[12] Premium Reserves, Start of Period	\$ -	\$ -	\$ -	\$ -
[13] Premium Reserves, End of Period	\$ -	\$ -	\$ -	\$ -
[14] Actual Earned Premium: [11]+[12]-[13]	\$ 114,032,307	\$ 106,043,604	\$ 101,704,898	\$ 321,780,808
[15] Earned Premium @ Current Rate Level	\$ 110,572,707	\$ 104,009,691	\$ 99,789,757	\$ 314,372,154
[15.a] Exposures [E.P.@CRL / Curr. Rate]	343,865,378	303,466,627	286,812,174	934,144,179
[16] Claims Count	21,021	17,013	11,068	49,103
[17] Losses Paid	\$ 11,845,122	\$ 9,583,257	\$ 6,607,131	\$ 28,035,511
[18] IBNR Reserves, Start of Period	\$ 4,869,776	\$ 5,002,266	\$ 3,175,595	\$ 13,047,637
[19] IBNR Reserves, End of Period	\$ 5,002,266	\$ 3,175,595	\$ 2,800,495	\$ 10,978,356
[20] Loss Reserves, Start of Period	\$ 5,315,806	\$ 4,674,388	\$ 3,700,292	\$ 13,690,486
[21] Loss Reserves, End of Period	\$ 4,674,388	\$ 3,700,292	\$ 2,761,604	\$ 11,136,284
<u>INCURRED LOSSES</u>				
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$ 11,336,193	\$ 6,782,490	\$ 5,293,343	\$ 23,412,027
[22.a] Average Loss Per Claim: [22] / [16]	\$ 539	\$ 399	\$ 478	\$ 477
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$ 3.93	\$ 2.33	\$ 1.86	\$ 2.71
[22.c] Incurred Loss Ratio: [22] / [14]	9.94%	6.40%	5.20%	7.28%
<u>FIXED EXPENSES</u>				
[23] Defense and C.C. Expenses *	\$ -	\$ -	\$ -	\$ -
* [Formerly Allocated Loss Adj. Exp.]				
[24] Adj. & Other Exp. [Formerly ULAE]	\$ 622,855	\$ 291,313	\$ 225,159	\$ 1,139,327
[25] Other Acquisition & Field Expenses	\$ 3,927,359	\$ 3,135,256	\$ 2,418,067	\$ 9,480,682
[26] General Expenses Incurred	\$ 11,337,440	\$ 12,973,579	\$ 12,341,159	\$ 36,652,177
[27] Taxes, Licenses and Fees	\$ 257,353	\$ 336,974	\$ 319,701	\$ 914,028
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$ 16,145,006	\$ 16,737,123	\$ 15,304,085	\$ 48,186,214
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$ 5.59	\$ 5.75	\$ 5.37	\$ 5.57
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]	14.16%	15.78%	15.05%	14.97%
<u>VARIABLE EXPENSES</u>				
[28] Commission & Brokerage	\$ 45,750,432	\$ 38,503,006	\$ 36,250,451	\$ 120,503,889
[28.a] Commission & Brokerage %: [28] / [14]	40.12%	36.31%	35.64%	37.45%
[29] CA Premium Tax	\$ 2,671,358	\$ 2,508,826	\$ 2,392,167	\$ 7,572,352
[29.a] CA Premium Tax %: [29] / [14]	2.34%	2.37%	2.35%	2.35%
[31] Var. Expenses: [28] + [29]	\$ 48,421,790	\$ 41,011,832	\$ 38,642,618	\$ 128,076,240
[31.a] Var. Expenses Per Policy: [31] / [8]	\$ 16.77	\$ 14.09	\$ 13.56	\$ 14.81
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]	42.46%	38.67%	37.99%	39.80%
[32] Total Expenses: [30.a] + [31]	\$ 64,566,797	\$ 57,748,955	\$ 53,946,703	\$ 176,262,455
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]	56.62%	54.46%	53.04%	54.78%
[33] Combined Losses & Exp: [22] + [32]	\$ 75,902,990	\$ 64,531,445	\$ 59,240,047	\$ 199,674,482
[33.a] Combined Losses & Exp. Ratio: [33] / [14]	66.56%	60.85%	58.25%	62.05%

California Credit Unemployment Insurance Experience Exhibit

Combination: 31	Company Count: 13	Class of Business: B	
Type Of Premium Payment: MOB	Single or Joint: All	Gen.Prod.Cat.#: All	
Range of Current Rate Per \$100:	Minimum: 0.23	Maximum: 1.00	

	1998	1999	2000	Total
[8] Policy or Certificate Count	2,957,782	3,056,468	2,962,839	8,977,089
[9] Gross Written Premium	\$ 130,862,367	\$ 129,603,821	\$ 117,415,804	\$ 377,881,992
[10] Refunds On Terminations	\$ 10,254,287	\$ 7,389,685	\$ 2,979,416	\$ 20,623,387
[11] Net Written Premium: [9] - [10]	\$ 120,608,080	\$ 122,214,135	\$ 114,436,389	\$ 357,258,604
[12] Premium Reserves, Start of Period	\$ -	\$ -	\$ -	\$ -
[13] Premium Reserves, End of Period	\$ -	\$ -	\$ -	\$ -
[14] Actual Earned Premium: [11]+[12]-[13]	\$ 120,608,080	\$ 122,214,135	\$ 114,436,389	\$ 357,258,604
[15] Earned Premium @ Current Rate Level	\$ 117,148,480	\$ 120,180,222	\$ 112,521,248	\$ 349,849,950
[15.a] Exposures [E.P.@CRL / Curr. Rate]	352,947,589	322,144,474	301,273,274	976,365,337
[16] Claims Count	21,486	18,036	11,771	51,294
[17] Losses Paid	\$ 12,087,832	\$ 10,172,025	\$ 7,080,986	\$ 29,340,843
[18] IBNR Reserves, Start of Period	\$ 4,927,984	\$ 5,359,241	\$ 4,136,397	\$ 14,423,622
[19] IBNR Reserves, End of Period	\$ 5,359,241	\$ 4,136,397	\$ 3,303,910	\$ 12,799,549
[20] Loss Reserves, Start of Period	\$ 5,315,806	\$ 4,679,484	\$ 3,708,872	\$ 13,704,162
[21] Loss Reserves, End of Period	\$ 4,679,484	\$ 3,708,872	\$ 2,768,965	\$ 11,157,321
<u>INCURRED LOSSES</u>				
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$ 11,882,767	\$ 7,978,569	\$ 5,308,592	\$ 25,169,928
[22.a] Average Loss Per Claim: [22] / [16]	\$ 553	\$ 442	\$ 451	\$ 491
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$ 4.02	\$ 2.61	\$ 1.79	\$ 2.80
[22.c] Incurred Loss Ratio: [22] / [14]	9.85%	6.53%	4.64%	7.05%
<u>FIXED EXPENSES</u>				
[23] Defense and C.C. Expenses *	\$ -	\$ -	\$ -	\$ -
* [Formerly Allocated Loss Adj. Exp.]				
[24] Adj. & Other Exp. [Formerly ULAE]	\$ 644,669	\$ 339,398	\$ 225,769	\$ 1,209,835
[25] Other Acquisition & Field Expenses	\$ 4,127,920	\$ 3,712,544	\$ 2,822,928	\$ 10,663,393
[26] General Expenses Incurred	\$ 11,664,913	\$ 13,914,704	\$ 13,054,122	\$ 38,633,739
[27] Taxes, Licenses and Fees	\$ 272,477	\$ 366,081	\$ 354,076	\$ 992,634
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$ 16,709,979	\$ 18,332,727	\$ 16,456,895	\$ 51,499,601
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$ 5.65	\$ 6.00	\$ 5.55	\$ 5.74
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]	13.85%	15.00%	14.38%	14.42%
<u>VARIABLE EXPENSES</u>				
[28] Commission & Brokerage	\$ 48,978,479	\$ 45,205,691	\$ 41,069,321	\$ 135,253,491
[28.a] Commission & Brokerage %: [28] / [14]	40.61%	36.99%	35.89%	37.86%
[29] CA Premium Tax	\$ 2,825,889	\$ 2,888,834	\$ 2,691,357	\$ 8,406,080
[29.a] CA Premium Tax %: [29] / [14]	2.34%	2.36%	2.35%	2.35%
[31] Var. Expenses: [28] + [29]	\$ 51,804,368	\$ 48,094,525	\$ 43,760,678	\$ 143,659,570
[31.a] Var. Expenses Per Policy: [31] / [8]	\$ 17.51	\$ 15.74	\$ 14.77	\$ 16.00
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]	42.95%	39.35%	38.24%	40.21%
[32] Total Expenses: [30.a] + [31]	\$ 68,514,347	\$ 66,427,252	\$ 60,217,573	\$ 195,159,172
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]	56.81%	54.35%	52.62%	54.63%
[33] Combined Losses & Exp: [22] + [32]	\$ 80,397,115	\$ 74,405,821	\$ 65,526,165	\$ 220,329,100
[33.a] Combined Losses & Exp. Ratio: [33] / [14]	66.66%	60.88%	57.26%	61.67%

California Credit Unemployment Insurance Experience Exhibit

Combination: 32	Company Count: 5	Class of Business: B	
Type Of Premium Payment:	SP	Single or Joint: S	Gen.Prod.Cat.#: All
Range of Current Rate Per \$100:	Minimum: 3.00	Maximum: 5.10	

		1998	1999	2000	Total
[8] Policy or Certificate Count		15,215	11,055	9,994	36,265
[9] Gross Written Premium	\$	9,016,169	\$ 4,976,502	\$ 5,443,037	\$ 19,435,708
[10] Refunds On Terminations	\$	6,697,030	\$ 2,624,426	\$ 3,066,976	\$ 12,388,432
[11] Net Written Premium: [9] - [10]	\$	2,319,139	\$ 2,352,076	\$ 2,376,061	\$ 7,047,275
[12] Premium Reserves, Start of Period	\$	5,904,751	\$ 4,913,209	\$ 4,456,249	\$ 15,274,209
[13] Premium Reserves, End of Period	\$	4,913,209	\$ 4,456,249	\$ 4,187,024	\$ 13,556,482
[14] Actual Earned Premium: [11]+[12]-[13]	\$	3,310,681	\$ 2,809,037	\$ 2,645,285	\$ 8,765,003
[15] Earned Premium @ Current Rate Level	\$	3,310,681	\$ 2,809,037	\$ 2,645,285	\$ 8,765,003
[15.a] Exposures [E.P.@CRL / Curr. Rate]		870,451	735,718	688,472	2,294,641
[16] Claims Count		1,324	873	574	2,771
[17] Losses Paid	\$	575,688	\$ 405,906	\$ 364,432	\$ 1,346,027
[18] IBNR Reserves, Start of Period	\$	385,989	\$ 307,798	\$ 239,573	\$ 933,360
[19] IBNR Reserves, End of Period	\$	307,798	\$ 239,573	\$ 192,870	\$ 740,241
[20] Loss Reserves, Start of Period	\$	340,718	\$ 399,821	\$ 454,709	\$ 1,195,248
[21] Loss Reserves, End of Period	\$	399,821	\$ 454,709	\$ 290,183	\$ 1,144,713
<u>INCURRED LOSSES</u>					
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$	556,600	\$ 392,570	\$ 153,203	\$ 1,102,372
[22.a] Average Loss Per Claim: [22] / [16]	\$	420	\$ 450	\$ 267	\$ 398
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$	36.58	\$ 35.51	\$ 15.33	\$ 30.40
[22.c] Incurred Loss Ratio: [22] / [14]		16.81%	13.98%	5.79%	12.58%
<u>FIXED EXPENSES</u>					
[23] Defense and C.C. Expenses *	\$	-	\$ -	\$ -	\$ -
* [Formerly Allocated Loss Adj. Exp.]					
[24] Adj. & Other Exp. [Formerly ULAE]	\$	39,592	\$ 29,639	\$ 9,491	\$ 78,723
[25] Other Acquisition & Field Expenses	\$	52,560	\$ 51,343	\$ 45,984	\$ 149,887
[26] General Expenses Incurred	\$	264,783	\$ 229,069	\$ 223,464	\$ 717,316
[27] Taxes, Licenses and Fees	\$	(3,551)	\$ (1,064)	\$ (2,545)	\$ (7,160)
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$	353,386	\$ 308,987	\$ 276,393	\$ 938,766
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$	23.23	\$ 27.95	\$ 27.66	\$ 25.89
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]		10.67%	11.00%	10.45%	10.71%
<u>VARIABLE EXPENSES</u>					
[28] Commission & Brokerage	\$	771,021	\$ 951,736	\$ 872,621	\$ 2,595,379
[28.a] Commission & Brokerage %: [28] / [14]		23.29%	33.88%	32.99%	29.61%
[29] CA Premium Tax	\$	54,704	\$ 55,412	\$ 56,079	\$ 166,195
[29.a] CA Premium Tax %: [29] / [14]		1.65%	1.97%	2.12%	1.90%
[31] Var. Expenses: [28] + [29]	\$	825,726	\$ 1,007,148	\$ 928,700	\$ 2,761,574
[31.a] Var. Expenses Per Policy: [31] / [8]	\$	54.27	\$ 91.10	\$ 92.92	\$ 76.15
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]		24.94%	35.85%	35.11%	31.51%
[32] Total Expenses: [30.a] + [31]	\$	1,179,111	\$ 1,316,135	\$ 1,205,093	\$ 3,700,340
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]		35.62%	46.85%	45.56%	42.22%
[33] Combined Losses & Exp: [22] + [32]	\$	1,735,712	\$ 1,708,705	\$ 1,358,296	\$ 4,802,712
[33.a] Combined Losses & Exp. Ratio: [33] / [14]		52.43%	60.83%	51.35%	54.79%

California Credit Unemployment Insurance Experience Exhibit

Combination: 33	Company Count: 1	Class of Business: C	
Type Of Premium Payment: MOB	Single or Joint: S	Gen.Prod.Cat.#:	All
Range of Current Rate Per \$100:	Minimum: 0.32	Maximum:	0.32

		1998	1999	2000	Total
[8] Policy or Certificate Count		4,449	4,203	3,434	12,086
[9] Gross Written Premium	\$	190,942	\$ 211,761	\$ 152,195	\$ 554,898
[10] Refunds On Terminations	\$	8,310	\$ 39,236	\$ 11,219	\$ 58,765
[11] Net Written Premium: [9] - [10]	\$	182,632	\$ 172,525	\$ 140,976	\$ 496,133
[12] Premium Reserves, Start of Period	\$	-	\$ -	\$ -	\$ -
[13] Premium Reserves, End of Period	\$	-	\$ -	\$ -	\$ -
[14] Actual Earned Premium: [11]+[12]-[13]	\$	182,632	\$ 172,525	\$ 140,976	\$ 496,133
[15] Earned Premium @ Current Rate Level	\$	182,632	\$ 172,525	\$ 140,976	\$ 496,133
[15.a] Exposures [E.P.@CRL / Curr. Rate]		570,726	539,139	440,550	1,550,415
[16] Claims Count		49	42	20	111
[17] Losses Paid	\$	38,055	\$ 21,824	\$ 14,129	\$ 74,008
[18] IBNR Reserves, Start of Period	\$	12,666	\$ 10,009	\$ 8,206	\$ 30,881
[19] IBNR Reserves, End of Period	\$	10,009	\$ 8,206	\$ 5,691	\$ 23,906
[20] Loss Reserves, Start of Period	\$	17,010	\$ 12,253	\$ 10,331	\$ 39,594
[21] Loss Reserves, End of Period	\$	12,253	\$ 10,331	\$ 7,457	\$ 30,041
<u>INCURRED LOSSES</u>					
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$	30,641	\$ 18,098	\$ 8,741	\$ 57,480
[22.a] Average Loss Per Claim: [22] / [16]	\$	625	\$ 431	\$ 437	\$ 518
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$	6.89	\$ 4.31	\$ 2.55	\$ 4.76
[22.c] Incurred Loss Ratio: [22] / [14]		16.78%	10.49%	6.20%	11.59%
<u>FIXED EXPENSES</u>					
[23] Defense and C.C. Expenses *	\$	-	\$ -	\$ -	\$ -
* [Formerly Allocated Loss Adj. Exp.]					
[24] Adj. & Other Exp. [Formerly ULAE]	\$	1,226	\$ 724	\$ 350	\$ 2,299
[25] Other Acquisition & Field Expenses	\$	5,570	\$ 6,159	\$ 4,483	\$ 16,212
[26] General Expenses Incurred	\$	9,095	\$ 10,041	\$ 7,895	\$ 27,031
[27] Taxes, Licenses and Fees	\$	420	\$ 311	\$ 381	\$ 1,111
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$	16,311	\$ 17,235	\$ 13,108	\$ 46,654
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$	3.67	\$ 4.10	\$ 3.82	\$ 3.86
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]		8.93%	9.99%	9.30%	9.40%
<u>VARIABLE EXPENSES</u>					
[28] Commission & Brokerage	\$	89,654	\$ 71,511	\$ 53,359	\$ 214,525
[28.a] Commission & Brokerage %: [28] / [14]		49.09%	41.45%	37.85%	43.24%
[29] CA Premium Tax	\$	4,292	\$ 4,054	\$ 3,313	\$ 11,659
[29.a] CA Premium Tax %: [29] / [14]		2.35%	2.35%	2.35%	2.35%
[31] Var. Expenses: [28] + [29]	\$	93,946	\$ 75,566	\$ 56,672	\$ 226,184
[31.a] Var. Expenses Per Policy: [31] / [8]	\$	21.12	\$ 17.98	\$ 16.50	\$ 18.71
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]		51.44%	43.80%	40.20%	45.59%
[32] Total Expenses: [30.a] + [31]	\$	110,257	\$ 92,800	\$ 69,780	\$ 272,838
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]		60.37%	53.79%	49.50%	54.99%
[33] Combined Losses & Exp: [22] + [32]	\$	140,898	\$ 110,899	\$ 78,521	\$ 330,318
[33.a] Combined Losses & Exp. Ratio: [33] / [14]		77.15%	64.28%	55.70%	66.58%

California Credit Unemployment Insurance Experience Exhibit

Combination: 34	Company Count: 4	Class of Business: D	
Type Of Premium Payment: MOB	Single or Joint: S	Gen.Prod.Cat.#: All	
Range of Current Rate Per \$100:	Minimum: 0.22	Maximum: 3.50	

		1998	1999	2000	Total
[8] Policy or Certificate Count		21,646	16,070	15,502	53,218
[9] Gross Written Premium	\$	945,650	\$ 702,535	\$ 603,977	\$ 2,252,162
[10] Refunds On Terminations	\$	68,037	\$ 81,420	\$ 132	\$ 149,589
[11] Net Written Premium: [9] - [10]	\$	877,613	\$ 621,116	\$ 603,845	\$ 2,102,573
[12] Premium Reserves, Start of Period	\$	3,952	\$ 2,409	\$ 1,363	\$ 7,724
[13] Premium Reserves, End of Period	\$	2,409	\$ 1,363	\$ 473	\$ 4,245
[14] Actual Earned Premium: [11]+[12]-[13]	\$	879,156	\$ 622,162	\$ 604,735	\$ 2,106,052
[15] Earned Premium @ Current Rate Level	\$	879,156	\$ 622,162	\$ 604,735	\$ 2,106,052
[15.a] Exposures [E.P.@CRL / Curr. Rate]		2,882,583	2,102,252	2,019,377	7,004,212
[16] Claims Count		306	154	120	580
[17] Losses Paid	\$	162,662	\$ 64,781	\$ 63,938	\$ 291,381
[18] IBNR Reserves, Start of Period	\$	732,679	\$ 481,262	\$ 204,769	\$ 1,418,710
[19] IBNR Reserves, End of Period	\$	481,262	\$ 204,769	\$ 259,577	\$ 945,608
[20] Loss Reserves, Start of Period	\$	37,223	\$ 21,740	\$ 25,010	\$ 83,973
[21] Loss Reserves, End of Period	\$	21,740	\$ 25,010	\$ 16,674	\$ 63,424
<u>INCURRED LOSSES</u>					
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$	(104,239)	\$ (208,442)	\$ 110,411	\$ (202,270)
[22.a] Average Loss Per Claim: [22] / [16]	\$	(341)	\$ (1,349)	\$ 918	\$ (348)
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$	(4.82)	\$ (12.97)	\$ 7.12	\$ (3.80)
[22.c] Incurred Loss Ratio: [22] / [14]		-11.86%	-33.50%	18.26%	-9.60%
<u>FIXED EXPENSES</u>					
[23] Defense and C.C. Expenses *	\$	-	\$ -	\$ -	\$ -
* [Formerly Allocated Loss Adj. Exp.]					
[24] Adj. & Other Exp. [Formerly ULAE]	\$	3,720	\$ 1,615	\$ 1,148	\$ 6,482
[25] Other Acquisition & Field Expenses	\$	26,373	\$ 20,444	\$ 18,066	\$ 64,883
[26] General Expenses Incurred	\$	46,305	\$ 37,489	\$ 35,127	\$ 118,921
[27] Taxes, Licenses and Fees	\$	2,727	\$ 1,937	\$ 2,203	\$ 6,867
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$	79,126	\$ 61,484	\$ 56,544	\$ 197,153
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$	3.66	\$ 3.83	\$ 3.65	\$ 3.70
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]		9.00%	9.88%	9.35%	9.36%
<u>VARIABLE EXPENSES</u>					
[28] Commission & Brokerage	\$	404,971	\$ 245,772	\$ 218,221	\$ 868,964
[28.a] Commission & Brokerage %: [28] / [14]		46.06%	39.50%	36.09%	41.26%
[29] CA Premium Tax	\$	20,479	\$ 14,473	\$ 14,086	\$ 49,038
[29.a] CA Premium Tax %: [29] / [14]		2.33%	2.33%	2.33%	2.33%
[31] Var. Expenses: [28] + [29]	\$	425,450	\$ 260,245	\$ 232,307	\$ 918,002
[31.a] Var. Expenses Per Policy: [31] / [8]	\$	19.65	\$ 16.19	\$ 14.99	\$ 17.25
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]		48.39%	41.83%	38.41%	43.59%
[32] Total Expenses: [30.a] + [31]	\$	504,575	\$ 321,729	\$ 288,851	\$ 1,115,155
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]		57.39%	51.71%	47.76%	52.95%
[33] Combined Losses & Exp: [22] + [32]	\$	400,337	\$ 113,287	\$ 399,262	\$ 912,885
[33.a] Combined Losses & Exp. Ratio: [33] / [14]		45.54%	18.21%	66.02%	43.35%

California Credit Unemployment Insurance Experience Exhibit

Combination: 35	Company Count: 3	Class of Business: D	
Type Of Premium Payment: MOB	Single or Joint: All	Gen.Prod.Cat.#: 6	
Range of Current Rate Per \$100:	Minimum: 0.22	Maximum: 3.50	

		1998	1999	2000	Total
[8] Policy or Certificate Count		21,482	15,542	14,912	51,936
[9] Gross Written Premium	\$	971,503	\$ 734,449	\$ 623,115	\$ 2,329,067
[10] Refunds On Terminations	\$	50,810	\$ 81,420	\$ 132	\$ 132,362
[11] Net Written Premium: [9] - [10]	\$	920,693	\$ 653,030	\$ 622,983	\$ 2,196,705
[12] Premium Reserves, Start of Period	\$	13,467	\$ 7,286	\$ 4,541	\$ 25,294
[13] Premium Reserves, End of Period	\$	7,286	\$ 4,541	\$ 2,348	\$ 14,175
[14] Actual Earned Premium: [11]+[12]-[13]	\$	926,874	\$ 655,775	\$ 625,176	\$ 2,207,824
[15] Earned Premium @ Current Rate Level	\$	926,874	\$ 655,775	\$ 625,176	\$ 2,207,824
[15.a] Exposures [E.P.@CRL / Curr. Rate]		2,748,245	1,917,576	1,853,870	6,519,691
[16] Claims Count		352	156	119	627
[17] Losses Paid	\$	217,628	\$ 72,010	\$ 44,321	\$ 333,959
[18] IBNR Reserves, Start of Period	\$	903,780	\$ 586,799	\$ 244,747	\$ 1,735,326
[19] IBNR Reserves, End of Period	\$	586,799	\$ 244,747	\$ 331,028	\$ 1,162,574
[20] Loss Reserves, Start of Period	\$	37,223	\$ 20,298	\$ 22,844	\$ 80,365
[21] Loss Reserves, End of Period	\$	20,298	\$ 22,844	\$ 12,457	\$ 55,599
<u>INCURRED LOSSES</u>					
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$	(116,278)	\$ (267,496)	\$ 120,215	\$ (263,559)
[22.a] Average Loss Per Claim: [22] / [16]	\$	(331)	\$ (1,709)	\$ 1,008	\$ (420)
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$	(5.41)	\$ (17.21)	\$ 8.06	\$ (5.07)
[22.c] Incurred Loss Ratio: [22] / [14]		-12.55%	-40.79%	19.23%	-11.94%
<u>FIXED EXPENSES</u>					
[23] Defense and C.C. Expenses *	\$	-	\$ -	\$ -	\$ -
* [Formerly Allocated Loss Adj. Exp.]					
[24] Adj. & Other Exp. [Formerly ULAE]	\$	3,500	\$ 1,314	\$ 730	\$ 5,544
[25] Other Acquisition & Field Expenses	\$	24,056	\$ 17,371	\$ 15,785	\$ 57,213
[26] General Expenses Incurred	\$	54,890	\$ 44,447	\$ 40,195	\$ 139,533
[27] Taxes, Licenses and Fees	\$	5,274	\$ 4,415	\$ 3,971	\$ 13,659
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$	87,720	\$ 67,547	\$ 60,681	\$ 215,948
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$	4.08	\$ 4.35	\$ 4.07	\$ 4.16
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]		9.46%	10.30%	9.71%	9.78%
<u>VARIABLE EXPENSES</u>					
[28] Commission & Brokerage	\$	383,294	\$ 230,936	\$ 211,238	\$ 825,468
[28.a] Commission & Brokerage %: [28] / [14]		41.35%	35.22%	33.79%	37.39%
[29] CA Premium Tax	\$	21,074	\$ 14,844	\$ 14,218	\$ 50,136
[29.a] CA Premium Tax %: [29] / [14]		2.27%	2.26%	2.27%	2.27%
[31] Var. Expenses: [28] + [29]	\$	404,369	\$ 245,779	\$ 225,456	\$ 875,604
[31.a] Var. Expenses Per Policy: [31] / [8]	\$	18.82	\$ 15.81	\$ 15.12	\$ 16.86
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]		43.63%	37.48%	36.06%	39.66%
[32] Total Expenses: [30.a] + [31]	\$	492,088	\$ 313,326	\$ 286,138	\$ 1,091,552
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]		53.09%	47.78%	45.77%	49.44%
[33] Combined Losses & Exp: [22] + [32]	\$	375,810	\$ 45,830	\$ 406,353	\$ 827,993
[33.a] Combined Losses & Exp. Ratio: [33] / [14]		40.55%	6.99%	65.00%	37.50%

California Credit Unemployment Insurance Experience Exhibit

Combination: 36	Company Count: 4	Class of Business: D	
Type Of Premium Payment:	SP	Single or Joint: S	Gen.Prod.Cat.#: All
Range of Current Rate Per \$100:	Minimum: 3.60	Maximum: 5.50	

		1998	1999	2000	Total
[8] Policy or Certificate Count		73,431	41,695	34,074	149,200
[9] Gross Written Premium	\$	9,546,052	\$ 9,030,356	\$ 7,857,001	\$ 26,433,408
[10] Refunds On Terminations	\$	5,490,134	\$ 4,317,584	\$ 3,960,029	\$ 13,767,747
[11] Net Written Premium: [9] - [10]	\$	4,055,918	\$ 4,712,771	\$ 3,896,971	\$ 12,665,661
[12] Premium Reserves, Start of Period	\$	11,627,072	\$ 9,071,485	\$ 9,141,033	\$ 29,839,591
[13] Premium Reserves, End of Period	\$	9,071,485	\$ 9,141,033	\$ 8,896,950	\$ 27,109,469
[14] Actual Earned Premium: [11]+[12]-[13]	\$	6,611,505	\$ 4,643,224	\$ 4,141,054	\$ 15,395,783
[15] Earned Premium @ Current Rate Level	\$	6,611,507	\$ 4,643,224	\$ 4,141,053	\$ 15,395,784
[15.a] Exposures [E.P.@CRL / Curr. Rate]		1,520,197	1,062,573	925,149	3,507,919
[16] Claims Count		4,733	2,730	818	8,280
[17] Losses Paid	\$	1,084,684	\$ 722,202	\$ 331,031	\$ 2,137,917
[18] IBNR Reserves, Start of Period	\$	541,360	\$ 150,074	\$ 58,557	\$ 749,991
[19] IBNR Reserves, End of Period	\$	150,074	\$ 58,557	\$ 38,078	\$ 246,709
[20] Loss Reserves, Start of Period	\$	950,931	\$ 846,845	\$ 790,762	\$ 2,588,539
[21] Loss Reserves, End of Period	\$	846,845	\$ 790,762	\$ 1,218,181	\$ 2,855,789
<u>INCURRED LOSSES</u>					
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$	589,312	\$ 574,602	\$ 737,971	\$ 1,901,884
[22.a] Average Loss Per Claim: [22] / [16]	\$	125	\$ 211	\$ 902	\$ 230
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$	8.03	\$ 13.78	\$ 21.66	\$ 12.75
[22.c] Incurred Loss Ratio: [22] / [14]		8.91%	12.38%	17.82%	12.35%
<u>FIXED EXPENSES</u>					
[23] Defense and C.C. Expenses *	\$	-	\$ -	\$ -	\$ -
* [Formerly Allocated Loss Adj. Exp.]					
[24] Adj. & Other Exp. [Formerly ULAE]	\$	26,290	\$ 3,547	\$ 1,800	\$ 31,637
[25] Other Acquisition & Field Expenses	\$	204,199	\$ 90,906	\$ 77,759	\$ 372,864
[26] General Expenses Incurred	\$	274,413	\$ 139,912	\$ 167,207	\$ 581,532
[27] Taxes, Licenses and Fees	\$	1,387	\$ 4,336	\$ 3,116	\$ 8,838
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$	506,289	\$ 238,701	\$ 249,881	\$ 994,871
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$	6.89	\$ 5.72	\$ 7.33	\$ 6.67
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]		7.66%	5.14%	6.03%	6.46%
<u>VARIABLE EXPENSES</u>					
[28] Commission & Brokerage	\$	(2,055,292)	\$ 140,851	\$ 141,921	\$ (1,772,520)
[28.a] Commission & Brokerage %: [28] / [14]		-31.09%	3.03%	3.43%	-11.51%
[29] CA Premium Tax	\$	155,784	\$ 156,781	\$ 144,665	\$ 457,230
[29.a] CA Premium Tax %: [29] / [14]		2.36%	3.38%	3.49%	2.97%
[31] Var. Expenses: [28] + [29]	\$	(1,899,507)	\$ 297,632	\$ 286,585	\$ (1,315,290)
[31.a] Var. Expenses Per Policy: [31] / [8]	\$	(25.87)	\$ 7.14	\$ 8.41	\$ (8.82)
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]		-28.73%	6.41%	6.92%	-8.54%
[32] Total Expenses: [30.a] + [31]	\$	(1,393,218)	\$ 536,333	\$ 536,467	\$ (320,419)
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]		-21.07%	11.55%	12.95%	-2.08%
[33] Combined Losses & Exp: [22] + [32]	\$	(803,907)	\$ 1,110,934	\$ 1,274,437	\$ 1,581,465
[33.a] Combined Losses & Exp. Ratio: [33] / [14]		-12.16%	23.93%	30.78%	10.27%

California Credit Unemployment Insurance Experience Exhibit

Combination: 37	Company Count: 3	Class of Business: D	
Type Of Premium Payment: SP	Single or Joint: All	Gen.Prod.Cat.#: 8	
Range of Current Rate Per \$100:	Minimum: 4.00	Maximum: 8.29	

		1998	1999	2000	Total
[8] Policy or Certificate Count		68,347	39,541	33,011	140,899
[9] Gross Written Premium	\$	7,673,898	\$ 8,648,983	\$ 8,000,233	\$ 24,323,114
[10] Refunds On Terminations	\$	3,171,531	\$ 3,789,655	\$ 3,858,613	\$ 10,819,799
[11] Net Written Premium: [9] - [10]	\$	4,502,367	\$ 4,859,328	\$ 4,141,619	\$ 13,503,315
[12] Premium Reserves, Start of Period	\$	9,541,397	\$ 8,243,436	\$ 8,824,307	\$ 26,609,140
[13] Premium Reserves, End of Period	\$	8,243,436	\$ 8,824,307	\$ 9,005,942	\$ 26,073,685
[14] Actual Earned Premium: [11]+[12]-[13]	\$	5,800,328	\$ 4,278,457	\$ 3,959,984	\$ 14,038,769
[15] Earned Premium @ Current Rate Level	\$	5,800,330	\$ 4,278,457	\$ 3,959,984	\$ 14,038,771
[15.a] Exposures [E.P.@CRL / Curr. Rate]		1,328,277	971,733	862,704	3,162,714
[16] Claims Count		4,659	2,687	807	8,152
[17] Losses Paid	\$	998,957	\$ 681,118	\$ 321,108	\$ 2,001,184
[18] IBNR Reserves, Start of Period	\$	128,278	\$ 33,182	\$ 3,697	\$ 165,157
[19] IBNR Reserves, End of Period	\$	33,182	\$ 3,697	\$ 379	\$ 37,258
[20] Loss Reserves, Start of Period	\$	943,962	\$ 839,178	\$ 803,087	\$ 2,586,227
[21] Loss Reserves, End of Period	\$	839,178	\$ 803,087	\$ 1,238,372	\$ 2,880,637
<u>INCURRED LOSSES</u>					
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$	799,077	\$ 615,542	\$ 753,075	\$ 2,167,695
[22.a] Average Loss Per Claim: [22] / [16]	\$	172	\$ 229	\$ 933	\$ 266
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$	11.69	\$ 15.57	\$ 22.81	\$ 15.38
[22.c] Incurred Loss Ratio: [22] / [14]		13.78%	14.39%	19.02%	15.44%
<u>FIXED EXPENSES</u>					
[23] Defense and C.C. Expenses *	\$	-	\$ -	\$ -	\$ -
* [Formerly Allocated Loss Adj. Exp.]					
[24] Adj. & Other Exp. [Formerly ULAE]	\$	48,538	\$ 5,803	\$ -	\$ 54,341
[25] Other Acquisition & Field Expenses	\$	182,437	\$ 76,093	\$ 70,960	\$ 329,491
[26] General Expenses Incurred	\$	231,395	\$ 120,268	\$ 146,600	\$ 498,262
[27] Taxes, Licenses and Fees	\$	2,932	\$ 5,517	\$ 4,823	\$ 13,272
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$	465,302	\$ 207,682	\$ 222,383	\$ 895,367
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$	6.81	\$ 5.25	\$ 6.74	\$ 6.35
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]		8.02%	4.85%	5.62%	6.38%
<u>VARIABLE EXPENSES</u>					
[28] Commission & Brokerage	\$	(1,816,473)	\$ 183,101	\$ 9,983	\$ (1,623,389)
[28.a] Commission & Brokerage %: [28] / [14]		-31.32%	4.28%	0.25%	-11.56%
[29] CA Premium Tax	\$	168,217	\$ 161,358	\$ 154,306	\$ 483,881
[29.a] CA Premium Tax %: [29] / [14]		2.90%	3.77%	3.90%	3.45%
[31] Var. Expenses: [28] + [29]	\$	(1,648,256)	\$ 344,459	\$ 164,289	\$ (1,139,508)
[31.a] Var. Expenses Per Policy: [31] / [8]	\$	(24.12)	\$ 8.71	\$ 4.98	\$ (8.09)
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]		-28.42%	8.05%	4.15%	-8.12%
[32] Total Expenses: [30.a] + [31]	\$	(1,182,954)	\$ 552,140	\$ 386,672	\$ (244,141)
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]		-20.39%	12.91%	9.76%	-1.74%
[33] Combined Losses & Exp: [22] + [32]	\$	(383,876)	\$ 1,167,682	\$ 1,139,747	\$ 1,923,553
[33.a] Combined Losses & Exp. Ratio: [33] / [14]		-6.62%	27.29%	28.78%	13.70%

California Credit Unemployment Insurance Experience Exhibit

Combination: 38	Company Count: 4	Class of Business: D	
Type Of Premium Payment: MOB	Single or Joint: All	Gen.Prod.Cat.#: All	
Range of Current Rate Per \$100:	Minimum: 0.22	Maximum: 3.50	

		1998	1999	2000	Total
[8] Policy or Certificate Count		24,056	18,458	17,342	59,856
[9] Gross Written Premium	\$	1,064,708	\$ 820,511	\$ 694,821	\$ 2,580,040
[10] Refunds On Terminations	\$	68,037	\$ 81,420	\$ 132	\$ 149,589
[11] Net Written Premium: [9] - [10]	\$	996,671	\$ 739,092	\$ 694,689	\$ 2,430,451
[12] Premium Reserves, Start of Period	\$	13,467	\$ 7,286	\$ 4,541	\$ 25,294
[13] Premium Reserves, End of Period	\$	7,286	\$ 4,541	\$ 2,348	\$ 14,175
[14] Actual Earned Premium: [11]+[12]-[13]	\$	1,002,852	\$ 741,837	\$ 696,882	\$ 2,441,570
[15] Earned Premium @ Current Rate Level	\$	1,002,852	\$ 741,837	\$ 696,882	\$ 2,441,570
[15.a] Exposures [E.P.@CRL / Curr. Rate]		3,078,516	2,291,709	2,165,634	7,535,859
[16] Claims Count		353	168	130	651
[17] Losses Paid	\$	218,936	\$ 78,089	\$ 53,961	\$ 350,987
[18] IBNR Reserves, Start of Period	\$	903,780	\$ 589,548	\$ 248,197	\$ 1,741,525
[19] IBNR Reserves, End of Period	\$	589,548	\$ 248,197	\$ 333,246	\$ 1,170,991
[20] Loss Reserves, Start of Period	\$	37,223	\$ 21,740	\$ 25,010	\$ 83,973
[21] Loss Reserves, End of Period	\$	21,740	\$ 25,010	\$ 16,674	\$ 63,424
<u>INCURRED LOSSES</u>					
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$	(110,779)	\$ (259,992)	\$ 130,675	\$ (240,096)
[22.a] Average Loss Per Claim: [22] / [16]	\$	(314)	\$ (1,543)	\$ 1,003	\$ (369)
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$	(4.61)	\$ (14.09)	\$ 7.54	\$ (4.01)
[22.c] Incurred Loss Ratio: [22] / [14]		-11.05%	-35.05%	18.75%	-9.83%
<u>FIXED EXPENSES</u>					
[23] Defense and C.C. Expenses *	\$	-	\$ -	\$ -	\$ -
* [Formerly Allocated Loss Adj. Exp.]					
[24] Adj. & Other Exp. [Formerly ULAE]	\$	3,720	\$ 1,615	\$ 1,148	\$ 6,482
[25] Other Acquisition & Field Expenses	\$	26,373	\$ 20,444	\$ 18,066	\$ 64,883
[26] General Expenses Incurred	\$	58,674	\$ 49,456	\$ 44,211	\$ 152,341
[27] Taxes, Licenses and Fees	\$	5,448	\$ 4,570	\$ 4,164	\$ 14,182
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$	94,216	\$ 76,084	\$ 67,589	\$ 237,888
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$	3.92	\$ 4.12	\$ 3.90	\$ 3.97
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]		9.39%	10.26%	9.70%	9.74%
<u>VARIABLE EXPENSES</u>					
[28] Commission & Brokerage	\$	420,592	\$ 266,608	\$ 238,379	\$ 925,579
[28.a] Commission & Brokerage %: [28] / [14]		41.94%	35.94%	34.21%	37.91%
[29] CA Premium Tax	\$	22,860	\$ 16,866	\$ 15,903	\$ 55,629
[29.a] CA Premium Tax %: [29] / [14]		2.28%	2.27%	2.28%	2.28%
[31] Var. Expenses: [28] + [29]	\$	443,452	\$ 283,474	\$ 254,282	\$ 981,208
[31.a] Var. Expenses Per Policy: [31] / [8]	\$	18.43	\$ 15.36	\$ 14.66	\$ 16.39
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]		44.22%	38.21%	36.49%	40.19%
[32] Total Expenses: [30.a] + [31]	\$	537,667	\$ 359,558	\$ 321,871	\$ 1,219,096
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]		53.61%	48.47%	46.19%	49.93%
[33] Combined Losses & Exp: [22] + [32]	\$	426,888	\$ 99,566	\$ 452,546	\$ 979,000
[33.a] Combined Losses & Exp. Ratio: [33] / [14]		42.57%	13.42%	64.94%	40.10%

California Credit Unemployment Insurance Experience Exhibit

Combination: 39	Company Count: n/a	Class of Business: E	
Type Of Premium Payment:	SP	Single or Joint: S	Gen.Prod.Cat.#: All
Range of Current Rate Per \$100:	Minimum: n/a	Maximum: n/a	

		1998	1999	2000	Total
[8] Policy or Certificate Count		0	0	0	0
[9] Gross Written Premium	\$	-	-	-	-
[10] Refunds On Terminations	\$	-	-	-	-
[11] Net Written Premium: [9] - [10]	\$	-	-	-	-
[12] Premium Reserves, Start of Period	\$	-	-	-	-
[13] Premium Reserves, End of Period	\$	-	-	-	-
[14] Actual Earned Premium: [11]+[12]-[13]	\$	-	-	-	-
[15] Earned Premium @ Current Rate Level	\$	-	-	-	-
[15.a] Exposures [E.P.@CRL / Curr. Rate]		0	0	0	0
[16] Claims Count		0	0	0	0
[17] Losses Paid	\$	-	-	-	-
[18] IBNR Reserves, Start of Period	\$	-	-	-	-
[19] IBNR Reserves, End of Period	\$	-	-	-	-
[20] Loss Reserves, Start of Period	\$	-	-	-	-
[21] Loss Reserves, End of Period	\$	-	-	-	-
<u>INCURRED LOSSES</u>					
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$	-	-	-	-
[22.a] Average Loss Per Claim: [22] / [16]	\$	-	-	-	-
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$	-	-	-	-
[22.c] Incurred Loss Ratio: [22] / [14]		0.00%	0.00%	0.00%	0.00%
<u>FIXED EXPENSES</u>					
[23] Defense and C.C. Expenses *	\$	-	-	-	-
* [Formerly Allocated Loss Adj. Exp.]					
[24] Adj. & Other Exp. [Formerly ULAE]	\$	-	-	-	-
[25] Other Acquisition & Field Expenses	\$	-	-	-	-
[26] General Expenses Incurred	\$	-	-	-	-
[27] Taxes, Licenses and Fees	\$	-	-	-	-
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$	-	-	-	-
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$	-	-	-	-
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]		0.00%	0.00%	0.00%	0.00%
<u>VARIABLE EXPENSES</u>					
[28] Commission & Brokerage	\$	-	-	-	-
[28.a] Commission & Brokerage %: [28] / [14]		0.00%	0.00%	0.00%	0.00%
[29] CA Premium Tax	\$	-	-	-	-
[29.a] CA Premium Tax %: [29] / [14]		0.00%	0.00%	0.00%	0.00%
[31] Var. Expenses: [28] + [29]	\$	-	-	-	-
[31.a] Var. Expenses Per Policy: [31] / [8]	\$	-	-	-	-
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]		0.00%	0.00%	0.00%	0.00%
[32] Total Expenses: [30.a] + [31]	\$	-	-	-	-
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]		0.00%	0.00%	0.00%	0.00%
[33] Combined Losses & Exp: [22] + [32]	\$	-	-	-	-
[33.a] Combined Losses & Exp. Ratio: [33] / [14]		0.00%	0.00%	0.00%	0.00%

California Credit Unemployment Insurance Experience Exhibit

Combination: 40	Company Count: n/a	Class of Business: E	
Type Of Premium Payment:	MOB	Single or Joint: S	Gen.Prod.Cat.#: All
Range of Current Rate Per \$100:	Minimum: n/a	Maximum: n/a	n/a

		1998	1999	2000	2000	2000	Total
[8]	Policy or Certificate Count	0	0	0	0	0	0
[9]	Gross Written Premium	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
[10]	Refunds On Terminations	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
[11]	Net Written Premium: [9] - [10]	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
[12]	Premium Reserves, Start of Period	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
[13]	Premium Reserves, End of Period	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
[14]	Actual Earned Premium: [11]+[12]-[13]	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
[15]	Earned Premium @ Current Rate Level	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
[15.a]	Exposures [E.P.@CRL / Curr. Rate]	0	0	0	0	0	0
[16]	Claims Count	0	0	0	0	0	0
[17]	Losses Paid	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
[18]	IBNR Reserves, Start of Period	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
[19]	IBNR Reserves, End of Period	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
[20]	Loss Reserves, Start of Period	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
[21]	Loss Reserves, End of Period	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	<u>INCURRED LOSSES</u>						
[22]	Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
[22.a]	Average Loss Per Claim: [22] / [16]	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
[22.b]	Average Loss Per Policy/Cert: [22] / [8]	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
[22.c]	Incurred Loss Ratio: [22] / [14]	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
	<u>FIXED EXPENSES</u>						
[23]	Defense and C.C. Expenses *	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	* [Formerly Allocated Loss Adj. Exp.]						
[24]	Adj. & Other Exp. [Formerly ULAE]	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
[25]	Other Acquisition & Field Expenses	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
[26]	General Expenses Incurred	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
[27]	Taxes, Licenses and Fees	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
[30.a]	Fixed Expenses: Sum of [23] Thru [27]	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
[30.b]	Fixed Expenses Per Policy: [30.a] / [8]	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
[30.c]	Fixed Exp. to E. Premium Ratio: [30.a] / [14]	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
	<u>VARIABLE EXPENSES</u>						
[28]	Commission & Brokerage	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
[28.a]	Commission & Brokerage %: [28] / [14]	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
[29]	CA Premium Tax	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
[29.a]	CA Premium Tax %: [29] / [14]	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
[31]	Var. Expenses: [28] + [29]	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
[31.a]	Var. Expenses Per Policy: [31] / [8]	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
[31.b]	Var. Exp. To E. Premium Ratio: [31] / [14]	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
[32]	Total Expenses: [30.a] + [31]	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
[32.a]	Total Exp. to E. Premium Ratio: [32] / [14]	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
[33]	Combined Losses & Exp: [22] + [32]	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
[33.a]	Combined Losses & Exp. Ratio: [33] / [14]	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%

California Credit Unemployment Insurance Experience Exhibit

Combination: 41	Company Count: 1	Class of Business: All	
Type Of Premium Payment: MOB	Single or Joint: J	Gen.Prod.Cat.#: 6	
Range of Current Rate Per \$100:	Minimum: 0.22	Maximum: 0.76	

		1998	1999	2000	Total
[8] Policy or Certificate Count		2,410	2,388	1,840	6,638
[9] Gross Written Premium	\$	119,058	\$ 117,976	\$ 90,844	\$ 327,878
[10] Refunds On Terminations	\$	-	-	-	-
[11] Net Written Premium: [9] - [10]	\$	119,058	\$ 117,976	\$ 90,844	\$ 327,878
[12] Premium Reserves, Start of Period	\$	9,515	\$ 4,877	\$ 3,178	\$ 17,570
[13] Premium Reserves, End of Period	\$	4,877	\$ 3,178	\$ 1,875	\$ 9,930
[14] Actual Earned Premium: [11]+[12]-[13]	\$	123,696	\$ 119,675	\$ 92,147	\$ 335,518
[15] Earned Premium @ Current Rate Level	\$	123,696	\$ 119,675	\$ 92,147	\$ 335,518
[15.a] Exposures [E.P.@CRL / Curr. Rate]		195,933	189,457	146,257	531,647
[16] Claims Count		47	14	10	71
[17] Losses Paid	\$	56,274	\$ 13,308	\$ (9,977)	\$ 59,605
[18] IBNR Reserves, Start of Period	\$	171,101	\$ 108,286	\$ 43,428	\$ 322,815
[19] IBNR Reserves, End of Period	\$	108,286	\$ 43,428	\$ 73,669	\$ 225,383
[20] Loss Reserves, Start of Period	\$	-	-	-	-
[21] Loss Reserves, End of Period	\$	-	-	-	-
<u>INCURRED LOSSES</u>					
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$	(6,541)	\$ (51,550)	\$ 20,264	\$ (37,827)
[22.a] Average Loss Per Claim: [22] / [16]	\$	(139)	\$ (3,682)	\$ 2,026	\$ (533)
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$	(2.71)	\$ (21.59)	\$ 11.01	\$ (5.70)
[22.c] Incurred Loss Ratio: [22] / [14]		-5.29%	-43.07%	21.99%	-11.27%
<u>FIXED EXPENSES</u>					
[23] Defense and C.C. Expenses *	\$	-	-	-	-
* [Formerly Allocated Loss Adj. Exp.]					
[24] Adj. & Other Exp. [Formerly ULAE]	\$	-	-	-	-
[25] Other Acquisition & Field Expenses	\$	-	-	-	-
[26] General Expenses Incurred	\$	12,369	\$ 11,967	\$ 9,084	\$ 33,420
[27] Taxes, Licenses and Fees	\$	2,721	\$ 2,633	\$ 1,961	\$ 7,315
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$	15,090	\$ 14,600	\$ 11,045	\$ 40,735
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$	6.26	\$ 6.11	\$ 6.00	\$ 6.14
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]		12.20%	12.20%	11.99%	12.14%
<u>VARIABLE EXPENSES</u>					
[28] Commission & Brokerage	\$	15,621	\$ 20,836	\$ 20,158	\$ 56,615
[28.a] Commission & Brokerage %: [28] / [14]		12.63%	17.41%	21.88%	16.87%
[29] CA Premium Tax	\$	2,381	\$ 2,393	\$ 1,817	\$ 6,591
[29.a] CA Premium Tax %: [29] / [14]		1.92%	2.00%	1.97%	1.96%
[31] Var. Expenses: [28] + [29]	\$	18,002	\$ 23,229	\$ 21,975	\$ 63,206
[31.a] Var. Expenses Per Policy: [31] / [8]	\$	7.47	\$ 9.73	\$ 11.94	\$ 9.52
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]		14.55%	19.41%	23.85%	18.84%
[32] Total Expenses: [30.a] + [31]	\$	33,092	\$ 37,829	\$ 33,020	\$ 103,941
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]		26.75%	31.61%	35.83%	30.98%
[33] Combined Losses & Exp: [22] + [32]	\$	26,551	\$ (13,721)	\$ 53,284	\$ 66,114
[33.a] Combined Losses & Exp. Ratio: [33] / [14]		21.46%	-11.47%	57.82%	19.71%

California Credit Unemployment Insurance Experience Exhibit

Combination: 42	Company Count: 14	Class of Business: All	
Type Of Premium Payment: MOB	Single or Joint: S	Gen.Prod.Cat.#: All	
Range of Current Rate Per \$100:	Minimum: 0.22	Maximum: 3.50	

	1998	1999	2000	Total
[8] Policy or Certificate Count	2,983,877	3,076,741	2,981,986	9,042,604
[9] Gross Written Premium	\$ 131,998,959	\$ 130,518,117	\$ 118,298,640	\$ 380,815,716
[10] Refunds On Terminations	\$ 10,330,634	\$ 7,510,341	\$ 2,990,851	\$ 20,831,826
[11] Net Written Premium: [9] - [10]	\$ 121,668,325	\$ 123,007,776	\$ 115,307,789	\$ 359,983,890
[12] Premium Reserves, Start of Period	\$ 3,952	\$ 2,409	\$ 1,363	\$ 7,724
[13] Premium Reserves, End of Period	\$ 2,409	\$ 1,363	\$ 473	\$ 4,245
[14] Actual Earned Premium: [11]+[12]-[13]	\$ 121,669,868	\$ 123,008,822	\$ 115,308,679	\$ 359,987,369
[15] Earned Premium @ Current Rate Level	\$ 118,210,268	\$ 120,974,909	\$ 113,393,538	\$ 352,578,715
[15.a] Exposures [E.P.@CRL / Curr. Rate]	356,400,898	324,785,865	304,162,286	985,349,049
[16] Claims Count	21,841	18,232	11,911	51,985
[17] Losses Paid	\$ 12,288,549	\$ 10,258,631	\$ 7,159,053	\$ 29,706,233
[18] IBNR Reserves, Start of Period	\$ 5,673,329	\$ 5,850,513	\$ 4,349,372	\$ 15,873,214
[19] IBNR Reserves, End of Period	\$ 5,850,513	\$ 4,349,372	\$ 3,569,178	\$ 13,769,063
[20] Loss Reserves, Start of Period	\$ 5,370,039	\$ 4,713,477	\$ 3,744,213	\$ 13,827,729
[21] Loss Reserves, End of Period	\$ 4,713,477	\$ 3,744,213	\$ 2,793,096	\$ 11,250,786
<u>INCURRED LOSSES</u>				
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$ 11,809,170	\$ 7,788,226	\$ 5,427,743	\$ 25,025,139
[22.a] Average Loss Per Claim: [22] / [16]	\$ 541	\$ 427	\$ 456	\$ 481
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$ 3.96	\$ 2.53	\$ 1.82	\$ 2.77
[22.c] Incurred Loss Ratio: [22] / [14]	9.71%	6.33%	4.71%	6.95%
<u>FIXED EXPENSES</u>				
[23] Defense and C.C. Expenses *	\$ -	\$ -	\$ -	\$ -
* [Formerly Allocated Loss Adj. Exp.]				
[24] Adj. & Other Exp. [Formerly ULAE]	\$ 649,614	\$ 341,736	\$ 227,266	\$ 1,218,617
[25] Other Acquisition & Field Expenses	\$ 4,159,864	\$ 3,739,147	\$ 2,845,477	\$ 10,744,488
[26] General Expenses Incurred	\$ 11,720,314	\$ 13,962,233	\$ 13,097,144	\$ 38,779,691
[27] Taxes, Licenses and Fees	\$ 275,624	\$ 368,328	\$ 358,308	\$ 1,002,261
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$ 16,805,416	\$ 18,411,445	\$ 16,528,195	\$ 51,745,056
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$ 5.63	\$ 5.98	\$ 5.54	\$ 5.72
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]	13.81%	14.97%	14.33%	14.37%
<u>VARIABLE EXPENSES</u>				
[28] Commission & Brokerage	\$ 49,473,104	\$ 45,522,975	\$ 41,385,184	\$ 136,381,263
[28.a] Commission & Brokerage %: [28] / [14]	40.66%	37.01%	35.89%	37.89%
[29] CA Premium Tax	\$ 2,850,660	\$ 2,907,361	\$ 2,711,731	\$ 8,469,752
[29.a] CA Premium Tax %: [29] / [14]	2.34%	2.36%	2.35%	2.35%
[31] Var. Expenses: [28] + [29]	\$ 52,323,764	\$ 48,430,336	\$ 44,096,915	\$ 144,851,015
[31.a] Var. Expenses Per Policy: [31] / [8]	\$ 17.54	\$ 15.74	\$ 14.79	\$ 16.02
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]	43.00%	39.37%	38.24%	40.24%
[32] Total Expenses: [30.a] + [31]	\$ 69,129,180	\$ 66,841,781	\$ 60,625,110	\$ 196,596,070
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]	56.82%	54.34%	52.58%	54.61%
[33] Combined Losses & Exp: [22] + [32]	\$ 80,938,350	\$ 74,630,006	\$ 66,052,853	\$ 221,621,209
[33.a] Combined Losses & Exp. Ratio: [33] / [14]	66.52%	60.67%	57.28%	61.56%

California Credit Unemployment Insurance Experience Exhibit

Combination: 43	Company Count: 14	Class of Business: All	
Type Of Premium Payment: MOB	Single or Joint: S	Gen.Prod.Cat.#: 6	
Range of Current Rate Per \$100:	Minimum: 0.22	Maximum: 3.50	

	1998	1999	2000	Total
[8] Policy or Certificate Count	2,910,503	2,928,223	2,866,826	8,705,552
[9] Gross Written Premium	\$ 125,251,972	\$ 109,469,569	\$ 103,795,991	\$ 338,517,532
[10] Refunds On Terminations	\$ 10,235,398	\$ 2,718,387	\$ 1,291,399	\$ 14,245,184
[11] Net Written Premium: [9] - [10]	\$ 115,016,574	\$ 106,751,182	\$ 102,504,593	\$ 324,272,348
[12] Premium Reserves, Start of Period	\$ 3,952	\$ 2,409	\$ 1,363	\$ 7,724
[13] Premium Reserves, End of Period	\$ 2,409	\$ 1,363	\$ 473	\$ 4,245
[14] Actual Earned Premium: [11]+[12]-[13]	\$ 115,018,117	\$ 106,752,228	\$ 102,505,483	\$ 324,275,827
[15] Earned Premium @ Current Rate Level	\$ 111,558,517	\$ 104,718,315	\$ 100,590,342	\$ 316,867,173
[15.a] Exposures [E.P.@CRL / Curr. Rate]	346,988,416	305,733,885	289,389,422	942,111,723
[16] Claims Count	21,375	17,197	11,197	49,770
[17] Losses Paid	\$ 12,044,531	\$ 9,663,783	\$ 6,675,558	\$ 28,383,872
[18] IBNR Reserves, Start of Period	\$ 5,615,122	\$ 5,490,788	\$ 3,385,119	\$ 14,491,029
[19] IBNR Reserves, End of Period	\$ 5,490,788	\$ 3,385,119	\$ 3,063,545	\$ 11,939,453
[20] Loss Reserves, Start of Period	\$ 5,370,039	\$ 4,706,939	\$ 3,733,467	\$ 13,810,445
[21] Loss Reserves, End of Period	\$ 4,706,939	\$ 3,733,467	\$ 2,781,518	\$ 11,221,924
<u>INCURRED LOSSES</u>				
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$ 11,257,097	\$ 6,584,642	\$ 5,402,035	\$ 23,243,775
[22.a] Average Loss Per Claim: [22] / [16]	\$ 527	\$ 383	\$ 482	\$ 467
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$ 3.87	\$ 2.25	\$ 1.88	\$ 2.67
[22.c] Incurred Loss Ratio: [22] / [14]	9.79%	6.17%	5.27%	7.17%
<u>FIXED EXPENSES</u>				
[23] Defense and C.C. Expenses *	\$ -	\$ -	\$ -	\$ -
* [Formerly Allocated Loss Adj. Exp.]				
[24] Adj. & Other Exp. [Formerly ULAE]	\$ 627,580	\$ 293,352	\$ 226,238	\$ 1,147,170
[25] Other Acquisition & Field Expenses	\$ 3,956,985	\$ 3,158,787	\$ 2,438,335	\$ 9,554,107
[26] General Expenses Incurred	\$ 11,389,057	\$ 13,016,100	\$ 12,380,165	\$ 36,785,321
[27] Taxes, Licenses and Fees	\$ 260,325	\$ 339,066	\$ 323,739	\$ 923,131
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$ 16,233,947	\$ 16,807,305	\$ 15,368,477	\$ 48,409,729
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$ 5.58	\$ 5.74	\$ 5.36	\$ 5.56
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]	14.11%	15.74%	14.99%	14.93%
<u>VARIABLE EXPENSES</u>				
[28] Commission & Brokerage	\$ 46,207,759	\$ 38,784,617	\$ 36,539,174	\$ 121,531,550
[28.a] Commission & Brokerage %: [28] / [14]	40.17%	36.33%	35.65%	37.48%
[29] CA Premium Tax	\$ 2,694,343	\$ 2,525,331	\$ 2,410,856	\$ 7,630,531
[29.a] CA Premium Tax %: [29] / [14]	2.34%	2.37%	2.35%	2.35%
[31] Var. Expenses: [28] + [29]	\$ 48,902,103	\$ 41,309,948	\$ 38,950,030	\$ 129,162,081
[31.a] Var. Expenses Per Policy: [31] / [8]	\$ 16.80	\$ 14.11	\$ 13.59	\$ 14.84
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]	42.52%	38.70%	38.00%	39.83%
[32] Total Expenses: [30.a] + [31]	\$ 65,136,050	\$ 58,117,252	\$ 54,318,507	\$ 177,571,810
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]	56.63%	54.44%	52.99%	54.76%
[33] Combined Losses & Exp: [22] + [32]	\$ 76,393,147	\$ 64,701,895	\$ 59,720,543	\$ 200,815,584
[33.a] Combined Losses & Exp. Ratio: [33] / [14]	66.42%	60.61%	58.26%	61.93%

California Credit Unemployment Insurance Experience Exhibit

Combination: 44	Company Count: 1	Class of Business: All	
Type Of Premium Payment: MOB	Single or Joint: S	Gen.Prod.Cat.#: 7	
Range of Current Rate Per \$100:	Minimum: 0.23	Maximum: 0.23	

		1998	1999	2000	Total
[8] Policy or Certificate Count		12,108	12,349	10,155	34,612
[9] Gross Written Premium	\$	382,865	\$ 370,703	\$ 299,637	\$ 1,053,206
[10] Refunds On Terminations	\$	25,614	\$ 6,341	\$ -	\$ 31,955
[11] Net Written Premium: [9] - [10]	\$	357,251	\$ 364,362	\$ 299,637	\$ 1,021,251
[12] Premium Reserves, Start of Period	\$	-	\$ -	\$ -	\$ -
[13] Premium Reserves, End of Period	\$	-	\$ -	\$ -	\$ -
[14] Actual Earned Premium: [11]+[12]-[13]	\$	357,251	\$ 364,362	\$ 299,637	\$ 1,021,251
[15] Earned Premium @ Current Rate Level	\$	357,251	\$ 364,362	\$ 299,637	\$ 1,021,251
[15.a] Exposures [E.P.@CRL / Curr. Rate]		1,553,264	1,584,184	1,302,772	4,440,220
[16] Claims Count		18	71	48	137
[17] Losses Paid	\$	11,183	\$ 34,749	\$ 27,626	\$ 73,558
[18] IBNR Reserves, Start of Period	\$	-	\$ 12,722	\$ 15,089	\$ 27,810
[19] IBNR Reserves, End of Period	\$	12,722	\$ 15,089	\$ 10,237	\$ 38,048
[20] Loss Reserves, Start of Period	\$	-	\$ 6,538	\$ 10,746	\$ 17,284
[21] Loss Reserves, End of Period	\$	6,538	\$ 10,746	\$ 11,578	\$ 28,862
<u>INCURRED LOSSES</u>					
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$	30,443	\$ 41,325	\$ 23,606	\$ 95,374
[22.a] Average Loss Per Claim: [22] / [16]	\$	1,691	\$ 582	\$ 492	\$ 696
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$	2.51	\$ 3.35	\$ 2.32	\$ 2.76
[22.c] Incurred Loss Ratio: [22] / [14]		8.52%	11.34%	7.88%	9.34%
<u>FIXED EXPENSES</u>					
[23] Defense and C.C. Expenses *	\$	-	\$ -	\$ -	\$ -
* [Formerly Allocated Loss Adj. Exp.]					
[24] Adj. & Other Exp. [Formerly ULAE]	\$	1,218	\$ 1,653	\$ 944	\$ 3,815
[25] Other Acquisition & Field Expenses	\$	10,896	\$ 13,008	\$ 9,528	\$ 33,432
[26] General Expenses Incurred	\$	17,791	\$ 21,206	\$ 16,780	\$ 55,777
[27] Taxes, Licenses and Fees	\$	822	\$ 656	\$ 809	\$ 2,287
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$	30,727	\$ 36,522	\$ 28,061	\$ 95,311
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$	2.54	\$ 2.96	\$ 2.76	\$ 2.75
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]		8.60%	10.02%	9.37%	9.33%
<u>VARIABLE EXPENSES</u>					
[28] Commission & Brokerage	\$	175,374	\$ 151,028	\$ 113,413	\$ 439,815
[28.a] Commission & Brokerage %: [28] / [14]		49.09%	41.45%	37.85%	43.07%
[29] CA Premium Tax	\$	8,395	\$ 8,563	\$ 7,041	\$ 23,999
[29.a] CA Premium Tax %: [29] / [14]		2.35%	2.35%	2.35%	2.35%
[31] Var. Expenses: [28] + [29]	\$	183,770	\$ 159,591	\$ 120,454	\$ 463,815
[31.a] Var. Expenses Per Policy: [31] / [8]	\$	15.18	\$ 12.92	\$ 11.86	\$ 13.40
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]		51.44%	43.80%	40.20%	45.42%
[32] Total Expenses: [30.a] + [31]	\$	214,496	\$ 196,113	\$ 148,516	\$ 559,125
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]		60.04%	53.82%	49.57%	54.75%
[33] Combined Losses & Exp: [22] + [32]	\$	244,939	\$ 237,438	\$ 172,122	\$ 654,499
[33.a] Combined Losses & Exp. Ratio: [33] / [14]		68.56%	65.17%	57.44%	64.09%

California Credit Unemployment Insurance Experience Exhibit

Combination: 45	Company Count: 1	Class of Business: All	
Type Of Premium Payment: MOB	Single or Joint: S	Gen.Prod.Cat.#: 9	
Range of Current Rate Per \$100:	Minimum: 1.00	Maximum: 1.00	

		1998	1999	2000	Total
[8] Policy or Certificate Count		36,871	111,605	89,936	238,412
[9] Gross Written Premium	\$	4,799,119	\$ 19,097,157	\$ 13,191,992	\$ 37,088,268
[10] Refunds On Terminations	\$	69,335	\$ 4,780,492	\$ 1,654,966	\$ 6,504,793
[11] Net Written Premium: [9] - [10]	\$	4,729,784	\$ 14,316,665	\$ 11,537,026	\$ 30,583,476
[12] Premium Reserves, Start of Period	\$	-	\$ -	\$ -	\$ -
[13] Premium Reserves, End of Period	\$	-	\$ -	\$ -	\$ -
[14] Actual Earned Premium: [11]+[12]-[13]	\$	4,729,784	\$ 14,316,665	\$ 11,537,026	\$ 30,583,476
[15] Earned Premium @ Current Rate Level	\$	4,729,784	\$ 14,316,665	\$ 11,537,026	\$ 30,583,476
[15.a] Exposures [E.P.@CRL / Curr. Rate]		4,729,785	14,316,665	11,537,026	30,583,476
[16] Claims Count		448	964	666	2,078
[17] Losses Paid	\$	232,834	\$ 559,264	\$ 455,870	\$ 1,247,968
[18] IBNR Reserves, Start of Period	\$	-	\$ 251,786	\$ 858,829	\$ 1,110,615
[19] IBNR Reserves, End of Period	\$	251,786	\$ 858,829	\$ 454,318	\$ 1,564,933
[20] Loss Reserves, Start of Period	\$	-	\$ -	\$ -	\$ -
[21] Loss Reserves, End of Period	\$	-	\$ -	\$ -	\$ -
<u>INCURRED LOSSES</u>					
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$	484,620	\$ 1,166,307	\$ 51,358	\$ 1,702,286
[22.a] Average Loss Per Claim: [22] / [16]	\$	1,082	\$ 1,210	\$ 77	\$ 819
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$	13.14	\$ 10.45	\$ 0.57	\$ 7.14
[22.c] Incurred Loss Ratio: [22] / [14]		10.25%	8.15%	0.45%	5.57%
<u>FIXED EXPENSES</u>					
[23] Defense and C.C. Expenses *	\$	-	\$ -	\$ -	\$ -
* [Formerly Allocated Loss Adj. Exp.]					
[24] Adj. & Other Exp. [Formerly ULAE]	\$	19,385	\$ 46,652	\$ 2,054	\$ 68,091
[25] Other Acquisition & Field Expenses	\$	144,258	\$ 511,105	\$ 366,877	\$ 1,022,241
[26] General Expenses Incurred	\$	235,543	\$ 833,230	\$ 646,073	\$ 1,714,847
[27] Taxes, Licenses and Fees	\$	10,879	\$ 25,770	\$ 31,150	\$ 67,798
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$	410,065	\$ 1,416,757	\$ 1,046,155	\$ 2,872,977
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$	11.12	\$ 12.69	\$ 11.63	\$ 12.05
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]		8.67%	9.90%	9.07%	9.39%
<u>VARIABLE EXPENSES</u>					
[28] Commission & Brokerage	\$	2,321,851	\$ 5,934,258	\$ 4,366,764	\$ 12,622,873
[28.a] Commission & Brokerage %: [28] / [14]		49.09%	41.45%	37.85%	41.27%
[29] CA Premium Tax	\$	111,150	\$ 336,442	\$ 271,120	\$ 718,712
[29.a] CA Premium Tax %: [29] / [14]		2.35%	2.35%	2.35%	2.35%
[31] Var. Expenses: [28] + [29]	\$	2,433,001	\$ 6,270,699	\$ 4,637,885	\$ 13,341,585
[31.a] Var. Expenses Per Policy: [31] / [8]	\$	65.99	\$ 56.19	\$ 51.57	\$ 55.96
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]		51.44%	43.80%	40.20%	43.62%
[32] Total Expenses: [30.a] + [31]	\$	2,843,066	\$ 7,687,457	\$ 5,684,040	\$ 16,214,562
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]		60.11%	53.70%	49.27%	53.02%
[33] Combined Losses & Exp: [22] + [32]	\$	3,327,686	\$ 8,853,764	\$ 5,735,398	\$ 17,916,848
[33.a] Combined Losses & Exp. Ratio: [33] / [14]		70.36%	61.84%	49.71%	58.58%

California Credit Unemployment Insurance Experience Exhibit

Combination: 46	Company Count: n/a	Class of Business: All	
Type Of Premium Payment: MOB	Single or Joint: S	Gen.Prod.Cat.#: 12	
Range of Current Rate Per \$100:	Minimum: n/a	Maximum: n/a	

		1998	1999	2000		Total
[8] Policy or Certificate Count		0	0	0		0
[9] Gross Written Premium	\$	-	-	-	\$	-
[10] Refunds On Terminations	\$	-	-	-	\$	-
[11] Net Written Premium: [9] - [10]	\$	-	-	-	\$	-
[12] Premium Reserves, Start of Period	\$	-	-	-	\$	-
[13] Premium Reserves, End of Period	\$	-	-	-	\$	-
[14] Actual Earned Premium: [11]+[12]-[13]	\$	-	-	-	\$	-
[15] Earned Premium @ Current Rate Level	\$	-	-	-	\$	-
[15.a] Exposures [E.P.@CRL / Curr. Rate]		0	0	0		0
[16] Claims Count		0	0	0		0
[17] Losses Paid	\$	-	-	-	\$	-
[18] IBNR Reserves, Start of Period	\$	-	-	-	\$	-
[19] IBNR Reserves, End of Period	\$	-	-	-	\$	-
[20] Loss Reserves, Start of Period	\$	-	-	-	\$	-
[21] Loss Reserves, End of Period	\$	-	-	-	\$	-
<u>INCURRED LOSSES</u>						
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$	-	-	-	\$	-
[22.a] Average Loss Per Claim: [22] / [16]	\$	-	-	-	\$	-
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$	-	-	-	\$	-
[22.c] Incurred Loss Ratio: [22] / [14]		0.00%	0.00%	0.00%		0.00%
<u>FIXED EXPENSES</u>						
[23] Defense and C.C. Expenses *	\$	-	-	-	\$	-
* [Formerly Allocated Loss Adj. Exp.]						
[24] Adj. & Other Exp. [Formerly ULAE]	\$	-	-	-	\$	-
[25] Other Acquisition & Field Expenses	\$	-	-	-	\$	-
[26] General Expenses Incurred	\$	-	-	-	\$	-
[27] Taxes, Licenses and Fees	\$	-	-	-	\$	-
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$	-	-	-	\$	-
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$	-	-	-	\$	-
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]		0.00%	0.00%	0.00%		0.00%
<u>VARIABLE EXPENSES</u>						
[28] Commission & Brokerage	\$	-	-	-	\$	-
[28.a] Commission & Brokerage %: [28] / [14]		0.00%	0.00%	0.00%		0.00%
[29] CA Premium Tax	\$	-	-	-	\$	-
[29.a] CA Premium Tax %: [29] / [14]		0.00%	0.00%	0.00%		0.00%
[31] Var. Expenses: [28] + [29]	\$	-	-	-	\$	-
[31.a] Var. Expenses Per Policy: [31] / [8]	\$	-	-	-	\$	-
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]		0.00%	0.00%	0.00%		0.00%
[32] Total Expenses: [30.a] + [31]	\$	-	-	-	\$	-
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]		0.00%	0.00%	0.00%		0.00%
[33] Combined Losses & Exp: [22] + [32]	\$	-	-	-	\$	-
[33.a] Combined Losses & Exp. Ratio: [33] / [14]		0.00%	0.00%	0.00%		0.00%

California Credit Unemployment Insurance Experience Exhibit

Combination: 47	Company Count: 14	Class of Business: All	
Type Of Premium Payment: MOB	Single or Joint: All	Gen.Prod.Cat.#: 6	
Range of Current Rate Per \$100:	Minimum: 0.22	Maximum: 3.50	

	1998	1999	2000	Total
[8] Policy or Certificate Count	2,912,913	2,930,611	2,868,666	8,712,190
[9] Gross Written Premium	\$ 125,371,030	\$ 109,587,545	\$ 103,886,835	\$ 338,845,410
[10] Refunds On Terminations	\$ 10,235,398	\$ 2,718,387	\$ 1,291,399	\$ 14,245,184
[11] Net Written Premium: [9] - [10]	\$ 115,135,632	\$ 106,869,158	\$ 102,595,437	\$ 324,600,226
[12] Premium Reserves, Start of Period	\$ 13,467	\$ 7,286	\$ 4,541	\$ 25,294
[13] Premium Reserves, End of Period	\$ 7,286	\$ 4,541	\$ 2,348	\$ 14,175
[14] Actual Earned Premium: [11]+[12]-[13]	\$ 115,141,813	\$ 106,871,903	\$ 102,597,630	\$ 324,611,345
[15] Earned Premium @ Current Rate Level	\$ 111,682,213	\$ 104,837,990	\$ 100,682,489	\$ 317,202,691
[15.a] Exposures [E.P.@CRL / Curr. Rate]	347,184,349	305,923,342	289,535,679	942,643,370
[16] Claims Count	21,422	17,211	11,207	49,841
[17] Losses Paid	\$ 12,100,805	\$ 9,677,091	\$ 6,665,581	\$ 28,443,478
[18] IBNR Reserves, Start of Period	\$ 5,786,223	\$ 5,599,074	\$ 3,428,547	\$ 14,813,844
[19] IBNR Reserves, End of Period	\$ 5,599,074	\$ 3,428,547	\$ 3,137,214	\$ 12,164,836
[20] Loss Reserves, Start of Period	\$ 5,370,039	\$ 4,706,939	\$ 3,733,467	\$ 13,810,445
[21] Loss Reserves, End of Period	\$ 4,706,939	\$ 3,733,467	\$ 2,781,518	\$ 11,221,924
<u>INCURRED LOSSES</u>				
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$ 11,250,556	\$ 6,533,092	\$ 5,422,299	\$ 23,205,948
[22.a] Average Loss Per Claim: [22] / [16]	\$ 525	\$ 380	\$ 484	\$ 466
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$ 3.86	\$ 2.23	\$ 1.89	\$ 2.66
[22.c] Incurred Loss Ratio: [22] / [14]	9.77%	6.11%	5.29%	7.15%
<u>FIXED EXPENSES</u>				
[23] Defense and C.C. Expenses *	\$ -	\$ -	\$ -	\$ -
* [Formerly Allocated Loss Adj. Exp.]				
[24] Adj. & Other Exp. [Formerly ULAE]	\$ 627,580	\$ 293,352	\$ 226,238	\$ 1,147,170
[25] Other Acquisition & Field Expenses	\$ 3,956,985	\$ 3,158,787	\$ 2,438,335	\$ 9,554,107
[26] General Expenses Incurred	\$ 11,401,426	\$ 13,028,067	\$ 12,389,249	\$ 36,818,741
[27] Taxes, Licenses and Fees	\$ 263,046	\$ 341,699	\$ 325,700	\$ 930,446
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$ 16,249,037	\$ 16,821,905	\$ 15,379,522	\$ 48,450,464
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$ 5.58	\$ 5.74	\$ 5.36	\$ 5.56
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]	14.11%	15.74%	14.99%	14.93%
<u>VARIABLE EXPENSES</u>				
[28] Commission & Brokerage	\$ 46,223,380	\$ 38,805,453	\$ 36,559,332	\$ 121,588,165
[28.a] Commission & Brokerage %: [28] / [14]	40.14%	36.31%	35.63%	37.46%
[29] CA Premium Tax	\$ 2,696,724	\$ 2,527,724	\$ 2,412,673	\$ 7,637,122
[29.a] CA Premium Tax %: [29] / [14]	2.34%	2.37%	2.35%	2.35%
[31] Var. Expenses: [28] + [29]	\$ 48,920,105	\$ 41,333,177	\$ 38,972,005	\$ 129,225,287
[31.a] Var. Expenses Per Policy: [31] / [8]	\$ 16.79	\$ 14.10	\$ 13.59	\$ 14.83
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]	42.49%	38.68%	37.99%	39.81%
[32] Total Expenses: [30.a] + [31]	\$ 65,169,142	\$ 58,155,081	\$ 54,351,527	\$ 177,675,751
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]	56.60%	54.42%	52.98%	54.73%
[33] Combined Losses & Exp: [22] + [32]	\$ 76,419,698	\$ 64,688,174	\$ 59,773,827	\$ 200,881,699
[33.a] Combined Losses & Exp. Ratio: [33] / [14]	66.37%	60.53%	58.26%	61.88%

California Credit Unemployment Insurance Experience Exhibit

Combination: 48	Company Count: 14	Class of Business: All	
Type Of Premium Payment: MOB	Single or Joint: All	Gen.Prod.Cat.#: All	
Range of Current Rate Per \$100:	Minimum: 0.22	Maximum: 3.50	

	1998	1999	2000	Total
[8] Policy or Certificate Count	2,986,287	3,079,129	2,983,826	9,049,242
[9] Gross Written Premium	\$ 132,118,017	\$ 130,636,093	\$ 118,389,484	\$ 381,143,594
[10] Refunds On Terminations	\$ 10,330,634	\$ 7,510,341	\$ 2,990,851	\$ 20,831,826
[11] Net Written Premium: [9] - [10]	\$ 121,787,383	\$ 123,125,752	\$ 115,398,633	\$ 360,311,768
[12] Premium Reserves, Start of Period	\$ 13,467	\$ 7,286	\$ 4,541	\$ 25,294
[13] Premium Reserves, End of Period	\$ 7,286	\$ 4,541	\$ 2,348	\$ 14,175
[14] Actual Earned Premium: [11]+[12]-[13]	\$ 121,793,564	\$ 123,128,497	\$ 115,400,826	\$ 360,322,887
[15] Earned Premium @ Current Rate Level	\$ 118,333,964	\$ 121,094,584	\$ 113,485,685	\$ 352,914,233
[15.a] Exposures [E.P.@CRL / Curr. Rate]	356,596,831	324,975,322	304,308,543	985,880,696
[16] Claims Count	21,888	18,246	11,921	52,056
[17] Losses Paid	\$ 12,344,823	\$ 10,271,939	\$ 7,149,076	\$ 29,765,838
[18] IBNR Reserves, Start of Period	\$ 5,844,430	\$ 5,958,799	\$ 4,392,800	\$ 16,196,029
[19] IBNR Reserves, End of Period	\$ 5,958,799	\$ 4,392,800	\$ 3,642,847	\$ 13,994,446
[20] Loss Reserves, Start of Period	\$ 5,370,039	\$ 4,713,477	\$ 3,744,213	\$ 13,827,729
[21] Loss Reserves, End of Period	\$ 4,713,477	\$ 3,744,213	\$ 2,793,096	\$ 11,250,786
<u>INCURRED LOSSES</u>				
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$ 11,802,629	\$ 7,736,676	\$ 5,448,007	\$ 24,987,312
[22.a] Average Loss Per Claim: [22] / [16]	\$ 539	\$ 424	\$ 457	\$ 480
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$ 3.95	\$ 2.51	\$ 1.83	\$ 2.76
[22.c] Incurred Loss Ratio: [22] / [14]	9.69%	6.28%	4.72%	6.93%
<u>FIXED EXPENSES</u>				
[23] Defense and C.C. Expenses *	\$ -	\$ -	\$ -	\$ -
* [Formerly Allocated Loss Adj. Exp.]				
[24] Adj. & Other Exp. [Formerly ULAE]	\$ 649,614	\$ 341,736	\$ 227,266	\$ 1,218,617
[25] Other Acquisition & Field Expenses	\$ 4,159,864	\$ 3,739,147	\$ 2,845,477	\$ 10,744,488
[26] General Expenses Incurred	\$ 11,732,683	\$ 13,974,200	\$ 13,106,228	\$ 38,813,111
[27] Taxes, Licenses and Fees	\$ 278,345	\$ 370,961	\$ 360,269	\$ 1,009,576
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$ 16,820,506	\$ 18,426,045	\$ 16,539,240	\$ 51,785,791
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$ 5.63	\$ 5.98	\$ 5.54	\$ 5.72
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]	13.81%	14.96%	14.33%	14.37%
<u>VARIABLE EXPENSES</u>				
[28] Commission & Brokerage	\$ 49,488,725	\$ 45,543,811	\$ 41,405,342	\$ 136,437,878
[28.a] Commission & Brokerage %: [28] / [14]	40.63%	36.99%	35.88%	37.87%
[29] CA Premium Tax	\$ 2,853,041	\$ 2,909,754	\$ 2,713,548	\$ 8,476,343
[29.a] CA Premium Tax %: [29] / [14]	2.34%	2.36%	2.35%	2.35%
[31] Var. Expenses: [28] + [29]	\$ 52,341,766	\$ 48,453,565	\$ 44,118,890	\$ 144,914,221
[31.a] Var. Expenses Per Policy: [31] / [8]	\$ 17.53	\$ 15.74	\$ 14.79	\$ 16.01
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]	42.98%	39.35%	38.23%	40.22%
[32] Total Expenses: [30.a] + [31]	\$ 69,162,272	\$ 66,879,610	\$ 60,658,130	\$ 196,700,011
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]	56.79%	54.32%	52.56%	54.59%
[33] Combined Losses & Exp: [22] + [32]	\$ 80,964,901	\$ 74,616,285	\$ 66,106,137	\$ 221,687,324
[33.a] Combined Losses & Exp. Ratio: [33] / [14]	66.48%	60.60%	57.28%	61.52%

California Credit Unemployment Insurance Experience Exhibit

Combination: 49	Company Count: 10	Class of Business: All	
Type Of Premium Payment: SP	Single or Joint: S	Gen.Prod.Cat.#: All	
Range of Current Rate Per \$100:	Minimum: 2.00	Maximum: 5.50	

	1998	1999	2000	Total
[8] Policy or Certificate Count	128,554	97,308	99,680	325,542
[9] Gross Written Premium	\$ 29,531,213	\$ 26,906,380	\$ 31,366,250	\$ 87,803,844
[10] Refunds On Terminations	\$ 15,810,884	\$ 12,367,712	\$ 14,551,132	\$ 42,729,728
[11] Net Written Premium: [9] - [10]	\$ 13,720,330	\$ 14,538,668	\$ 16,815,118	\$ 45,074,116
[12] Premium Reserves, Start of Period	\$ 22,123,060	\$ 22,296,252	\$ 24,182,718	\$ 68,602,029
[13] Premium Reserves, End of Period	\$ 22,296,252	\$ 24,182,718	\$ 28,133,538	\$ 74,612,507
[14] Actual Earned Premium: [11]+[12]-[13]	\$ 13,547,138	\$ 12,652,202	\$ 12,864,297	\$ 39,063,638
[15] Earned Premium @ Current Rate Level	\$ 13,547,140	\$ 12,652,203	\$ 12,864,296	\$ 39,063,639
[15.a] Exposures [E.P.@CRL / Curr. Rate]	3,190,918	2,916,920	2,879,204	8,987,042
[16] Claims Count	7,101	5,759	3,440	16,300
[17] Losses Paid	\$ 2,155,670	\$ 1,825,251	\$ 1,363,009	\$ 5,343,929
[18] IBNR Reserves, Start of Period	\$ 1,549,018	\$ 857,465	\$ 859,275	\$ 3,265,758
[19] IBNR Reserves, End of Period	\$ 857,465	\$ 859,275	\$ 888,885	\$ 2,605,624
[20] Loss Reserves, Start of Period	\$ 1,459,782	\$ 1,444,429	\$ 1,546,624	\$ 4,450,836
[21] Loss Reserves, End of Period	\$ 1,444,429	\$ 1,546,624	\$ 1,788,038	\$ 4,779,092
<u>INCURRED LOSSES</u>				
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$ 1,448,764	\$ 1,929,255	\$ 1,634,032	\$ 5,012,052
[22.a] Average Loss Per Claim: [22] / [16]	\$ 204	\$ 335	\$ 475	\$ 307
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$ 11.27	\$ 19.83	\$ 16.39	\$ 15.40
[22.c] Incurred Loss Ratio: [22] / [14]	10.69%	15.25%	12.70%	12.83%
<u>FIXED EXPENSES</u>				
[23] Defense and C.C. Expenses *	\$ -	\$ -	\$ -	\$ -
* [Formerly Allocated Loss Adj. Exp.]				
[24] Adj. & Other Exp. [Formerly ULAE]	\$ 169,278	\$ 159,234	\$ 143,351	\$ 471,864
[25] Other Acquisition & Field Expenses	\$ 357,116	\$ 265,737	\$ 274,988	\$ 897,842
[26] General Expenses Incurred	\$ 552,012	\$ 390,943	\$ 405,846	\$ 1,348,801
[27] Taxes, Licenses and Fees	\$ 64,900	\$ 166,471	\$ 243,632	\$ 475,003
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$ 1,143,307	\$ 982,386	\$ 1,067,818	\$ 3,193,510
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$ 8.89	\$ 10.10	\$ 10.71	\$ 9.81
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]	8.44%	7.76%	8.30%	8.18%
<u>VARIABLE EXPENSES</u>				
[28] Commission & Brokerage	\$ 1,226,981	\$ 3,411,101	\$ 4,521,159	\$ 9,159,240
[28.a] Commission & Brokerage %: [28] / [14]	9.06%	26.96%	35.15%	23.45%
[29] CA Premium Tax	\$ 381,861	\$ 388,835	\$ 450,341	\$ 1,221,037
[29.a] CA Premium Tax %: [29] / [14]	2.82%	3.07%	3.50%	3.13%
[31] Var. Expenses: [28] + [29]	\$ 1,608,842	\$ 3,799,936	\$ 4,971,500	\$ 10,380,278
[31.a] Var. Expenses Per Policy: [31] / [8]	\$ 12.51	\$ 39.05	\$ 49.87	\$ 31.89
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]	11.88%	30.03%	38.65%	26.57%
[32] Total Expenses: [30.a] + [31]	\$ 2,752,149	\$ 4,782,321	\$ 6,039,317	\$ 13,573,788
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]	20.32%	37.80%	46.95%	34.75%
[33] Combined Losses & Exp: [22] + [32]	\$ 4,200,913	\$ 6,711,577	\$ 7,673,350	\$ 18,585,839
[33.a] Combined Losses & Exp. Ratio: [33] / [14]	31.01%	53.05%	59.65%	47.58%

California Credit Unemployment Insurance Experience Exhibit

Combination: 50	Company Count: 8	Class of Business: All	
Type Of Premium Payment:	SP	Single or Joint: S	Gen.Prod.Cat.#: 8
Range of Current Rate Per \$100:	Minimum: 2.00	Maximum: 5.50	

		1998	1999	2000	Total
[8] Policy or Certificate Count		108,845	85,136	88,459	282,440
[9] Gross Written Premium	\$	18,644,787	\$ 21,950,382	\$ 25,708,585	\$ 66,303,754
[10] Refunds On Terminations	\$	6,905,827	\$ 9,328,705	\$ 11,458,766	\$ 27,693,298
[11] Net Written Premium: [9] - [10]	\$	11,738,960	\$ 12,621,677	\$ 14,249,819	\$ 38,610,456
[12] Premium Reserves, Start of Period	\$	14,230,339	\$ 16,455,360	\$ 19,433,427	\$ 50,119,126
[13] Premium Reserves, End of Period	\$	16,455,360	\$ 19,433,427	\$ 23,484,590	\$ 59,373,377
[14] Actual Earned Premium: [11]+[12]-[13]	\$	9,513,939	\$ 9,643,610	\$ 10,198,656	\$ 29,356,205
[15] Earned Premium @ Current Rate Level	\$	9,513,941	\$ 9,643,610	\$ 10,198,656	\$ 29,356,207
[15.a] Exposures [E.P.@CRL / Curr. Rate]		2,158,290	2,140,459	2,178,240	6,476,989
[16] Claims Count		6,361	5,312	3,128	14,801
[17] Losses Paid	\$	1,640,785	\$ 1,481,333	\$ 1,051,314	\$ 4,173,432
[18] IBNR Reserves, Start of Period	\$	752,014	\$ 436,892	\$ 571,395	\$ 1,760,301
[19] IBNR Reserves, End of Period	\$	436,892	\$ 571,395	\$ 665,738	\$ 1,674,025
[20] Loss Reserves, Start of Period	\$	1,171,818	\$ 1,076,013	\$ 1,122,565	\$ 3,370,397
[21] Loss Reserves, End of Period	\$	1,076,013	\$ 1,122,565	\$ 1,503,530	\$ 3,702,109
<u>INCURRED LOSSES</u>					
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$	1,229,860	\$ 1,662,386	\$ 1,526,623	\$ 4,418,869
[22.a] Average Loss Per Claim: [22] / [16]	\$	193	\$ 313	\$ 488	\$ 299
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$	11.30	\$ 19.53	\$ 17.26	\$ 15.65
[22.c] Incurred Loss Ratio: [22] / [14]		12.93%	17.24%	14.97%	15.05%
<u>FIXED EXPENSES</u>					
[23] Defense and C.C. Expenses *	\$	-	\$ -	\$ -	\$ -
* [Formerly Allocated Loss Adj. Exp.]					
[24] Adj. & Other Exp. [Formerly ULAE]	\$	157,339	\$ 136,096	\$ 133,736	\$ 427,170
[25] Other Acquisition & Field Expenses	\$	286,816	\$ 206,500	\$ 231,139	\$ 724,456
[26] General Expenses Incurred	\$	249,978	\$ 152,708	\$ 177,615	\$ 580,300
[27] Taxes, Licenses and Fees	\$	69,775	\$ 168,088	\$ 246,681	\$ 484,543
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$	763,908	\$ 663,391	\$ 789,171	\$ 2,216,469
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$	7.02	\$ 7.79	\$ 8.92	\$ 7.85
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]		8.03%	6.88%	7.74%	7.55%
<u>VARIABLE EXPENSES</u>					
[28] Commission & Brokerage	\$	713,875	\$ 2,724,506	\$ 3,655,199	\$ 7,093,580
[28.a] Commission & Brokerage %: [28] / [14]		7.50%	28.25%	35.84%	24.16%
[29] CA Premium Tax	\$	335,299	\$ 343,786	\$ 390,057	\$ 1,069,141
[29.a] CA Premium Tax %: [29] / [14]		3.52%	3.56%	3.82%	3.64%
[31] Var. Expenses: [28] + [29]	\$	1,049,174	\$ 3,068,292	\$ 4,045,256	\$ 8,162,721
[31.a] Var. Expenses Per Policy: [31] / [8]	\$	9.64	\$ 36.04	\$ 45.73	\$ 28.90
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]		11.03%	31.82%	39.66%	27.81%
[32] Total Expenses: [30.a] + [31]	\$	1,813,081	\$ 3,731,683	\$ 4,834,427	\$ 10,379,191
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]		19.06%	38.70%	47.40%	35.36%
[33] Combined Losses & Exp: [22] + [32]	\$	3,042,941	\$ 5,394,069	\$ 6,361,050	\$ 14,798,060
[33.a] Combined Losses & Exp. Ratio: [33] / [14]		31.98%	55.93%	62.37%	50.41%

California Credit Unemployment Insurance Experience Exhibit

Combination: 51	Company Count: 3	Class of Business: All	
Type Of Premium Payment: SP	Single or Joint: S	Gen.Prod.Cat.#: 10	
Range of Current Rate Per \$100:	Minimum: 3.60	Maximum: 5.10	

		1998	1999	2000	Total
[8] Policy or Certificate Count		19,709	12,172	11,221	43,102
[9] Gross Written Premium	\$	10,886,427	\$ 4,955,998	\$ 5,657,665	\$ 21,500,090
[10] Refunds On Terminations	\$	8,905,057	\$ 3,039,006	\$ 3,092,366	\$ 15,036,429
[11] Net Written Premium: [9] - [10]	\$	1,981,370	\$ 1,916,991	\$ 2,565,299	\$ 6,463,660
[12] Premium Reserves, Start of Period	\$	7,892,721	\$ 5,840,891	\$ 4,749,291	\$ 18,482,903
[13] Premium Reserves, End of Period	\$	5,840,891	\$ 4,749,291	\$ 4,648,948	\$ 15,239,131
[14] Actual Earned Premium: [11]+[12]-[13]	\$	4,033,199	\$ 3,008,592	\$ 2,665,641	\$ 9,707,433
[15] Earned Premium @ Current Rate Level	\$	4,033,199	\$ 3,008,593	\$ 2,665,640	\$ 9,707,432
[15.a] Exposures [E.P.@CRL / Curr. Rate]		1,032,628	776,461	700,964	2,510,053
[16] Claims Count		740	447	312	1,499
[17] Losses Paid	\$	514,885	\$ 343,918	\$ 311,694	\$ 1,170,497
[18] IBNR Reserves, Start of Period	\$	797,005	\$ 420,573	\$ 287,880	\$ 1,505,457
[19] IBNR Reserves, End of Period	\$	420,573	\$ 287,880	\$ 223,146	\$ 931,599
[20] Loss Reserves, Start of Period	\$	287,964	\$ 368,416	\$ 424,059	\$ 1,080,439
[21] Loss Reserves, End of Period	\$	368,416	\$ 424,059	\$ 284,508	\$ 1,076,983
<u>INCURRED LOSSES</u>					
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$	218,905	\$ 266,869	\$ 107,409	\$ 593,183
[22.a] Average Loss Per Claim: [22] / [16]	\$	296	\$ 597	\$ 344	\$ 396
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$	11.11	\$ 21.92	\$ 9.57	\$ 13.76
[22.c] Incurred Loss Ratio: [22] / [14]		5.43%	8.87%	4.03%	6.11%
<u>FIXED EXPENSES</u>					
[23] Defense and C.C. Expenses *	\$	-	\$ -	\$ -	\$ -
* [Formerly Allocated Loss Adj. Exp.]					
[24] Adj. & Other Exp. [Formerly ULAE]	\$	11,940	\$ 23,139	\$ 9,615	\$ 44,694
[25] Other Acquisition & Field Expenses	\$	70,300	\$ 59,237	\$ 43,849	\$ 173,386
[26] General Expenses Incurred	\$	302,034	\$ 238,236	\$ 228,231	\$ 768,501
[27] Taxes, Licenses and Fees	\$	(4,875)	\$ (1,617)	\$ (3,048)	\$ (9,540)
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$	379,399	\$ 318,994	\$ 278,647	\$ 977,041
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$	19.25	\$ 26.21	\$ 24.83	\$ 22.67
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]		9.41%	10.60%	10.45%	10.06%
<u>VARIABLE EXPENSES</u>					
[28] Commission & Brokerage	\$	513,106	\$ 686,595	\$ 865,959	\$ 2,065,660
[28.a] Commission & Brokerage %: [28] / [14]		12.72%	22.82%	32.49%	21.28%
[29] CA Premium Tax	\$	46,562	\$ 45,049	\$ 60,284	\$ 151,896
[29.a] CA Premium Tax %: [29] / [14]		1.15%	1.50%	2.26%	1.56%
[31] Var. Expenses: [28] + [29]	\$	559,668	\$ 731,644	\$ 926,244	\$ 2,217,556
[31.a] Var. Expenses Per Policy: [31] / [8]	\$	28.40	\$ 60.11	\$ 82.55	\$ 51.45
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]		13.88%	24.32%	34.75%	22.84%
[32] Total Expenses: [30.a] + [31]	\$	939,068	\$ 1,050,639	\$ 1,204,891	\$ 3,194,597
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]		23.28%	34.92%	45.20%	32.91%
[33] Combined Losses & Exp: [22] + [32]	\$	1,157,972	\$ 1,317,507	\$ 1,312,300	\$ 3,787,779
[33.a] Combined Losses & Exp. Ratio: [33] / [14]		28.71%	43.79%	49.23%	39.02%

California Credit Unemployment Insurance Experience Exhibit

Combination: 52	Company Count: 10	Class of Business: All	
Type Of Premium Payment: SP	Single or Joint: All	Gen.Prod.Cat.#: All	
Range of Current Rate Per \$100:	Minimum: 2.00	Maximum: 8.29	

		1998	1999	2000	Total
[8] Policy or Certificate Count		128,842	97,710	100,798	327,350
[9] Gross Written Premium	\$	29,815,617	\$ 27,180,571	\$ 32,255,107	\$ 89,251,295
[10] Refunds On Terminations	\$	15,876,674	\$ 12,505,953	\$ 14,771,809	\$ 43,154,437
[11] Net Written Premium: [9] - [10]	\$	13,938,942	\$ 14,674,619	\$ 17,483,298	\$ 46,096,858
[12] Premium Reserves, Start of Period	\$	22,123,060	\$ 22,480,336	\$ 24,437,181	\$ 69,040,576
[13] Premium Reserves, End of Period	\$	22,480,336	\$ 24,437,181	\$ 28,914,734	\$ 75,832,251
[14] Actual Earned Premium: [11]+[12]-[13]	\$	13,581,666	\$ 12,717,773	\$ 13,005,744	\$ 39,305,184
[15] Earned Premium @ Current Rate Level	\$	13,581,668	\$ 12,717,774	\$ 13,005,743	\$ 39,305,185
[15.a] Exposures [E.P.@CRL / Curr. Rate]		3,195,083	2,924,830	2,896,266	9,016,179
[16] Claims Count		7,102	5,766	3,450	16,318
[17] Losses Paid	\$	2,155,752	\$ 1,831,109	\$ 1,373,481	\$ 5,360,341
[18] IBNR Reserves, Start of Period	\$	1,549,018	\$ 857,465	\$ 859,275	\$ 3,265,758
[19] IBNR Reserves, End of Period	\$	857,465	\$ 859,275	\$ 888,885	\$ 2,605,624
[20] Loss Reserves, Start of Period	\$	1,459,782	\$ 1,444,779	\$ 1,564,884	\$ 4,469,445
[21] Loss Reserves, End of Period	\$	1,444,779	\$ 1,564,884	\$ 1,821,572	\$ 4,831,235
<u>INCURRED LOSSES</u>					
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$	1,449,195	\$ 1,953,024	\$ 1,659,779	\$ 5,061,998
[22.a] Average Loss Per Claim: [22] / [16]	\$	204	\$ 339	\$ 481	\$ 310
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$	11.25	\$ 19.99	\$ 16.47	\$ 15.46
[22.c] Incurred Loss Ratio: [22] / [14]		10.67%	15.36%	12.76%	12.88%
<u>FIXED EXPENSES</u>					
[23] Defense and C.C. Expenses *	\$	-	\$ -	\$ -	\$ -
* [Formerly Allocated Loss Adj. Exp.]					
[24] Adj. & Other Exp. [Formerly ULAE]	\$	169,278	\$ 159,234	\$ 143,351	\$ 471,864
[25] Other Acquisition & Field Expenses	\$	357,600	\$ 266,655	\$ 276,969	\$ 901,223
[26] General Expenses Incurred	\$	552,979	\$ 392,779	\$ 407,826	\$ 1,353,584
[27] Taxes, Licenses and Fees	\$	65,184	\$ 166,727	\$ 244,557	\$ 476,468
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$	1,145,041	\$ 985,396	\$ 1,072,703	\$ 3,203,140
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$	8.89	\$ 10.08	\$ 10.64	\$ 9.79
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]		8.43%	7.75%	8.25%	8.15%
<u>VARIABLE EXPENSES</u>					
[28] Commission & Brokerage	\$	1,226,981	\$ 3,411,101	\$ 4,521,159	\$ 9,159,240
[28.a] Commission & Brokerage %: [28] / [14]		9.03%	26.82%	34.76%	23.30%
[29] CA Premium Tax	\$	388,940	\$ 393,162	\$ 469,936	\$ 1,252,038
[29.a] CA Premium Tax %: [29] / [14]		2.86%	3.09%	3.61%	3.19%
[31] Var. Expenses: [28] + [29]	\$	1,615,921	\$ 3,804,263	\$ 4,991,095	\$ 10,411,278
[31.a] Var. Expenses Per Policy: [31] / [8]	\$	12.54	\$ 38.93	\$ 49.52	\$ 31.80
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]		11.90%	29.91%	38.38%	26.49%
[32] Total Expenses: [30.a] + [31]	\$	2,760,962	\$ 4,789,659	\$ 6,063,797	\$ 13,614,418
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]		20.33%	37.66%	46.62%	34.64%
[33] Combined Losses & Exp: [22] + [32]	\$	4,210,158	\$ 6,742,683	\$ 7,723,576	\$ 18,676,416
[33.a] Combined Losses & Exp. Ratio: [33] / [14]		31.00%	53.02%	59.39%	47.52%

California Credit Unemployment Insurance Experience Exhibit

Combination: 53	Company Count: 2	Class of Business: All	
Type Of Premium Payment: All	Single or Joint: J	Gen.Prod.Cat.#: All	
Range of Current Rate Per \$100:	Minimum: 0.22	Maximum: 8.29	

		1998	1999	2000	Total
[8] Policy or Certificate Count		2,698	2,790	2,958	8,446
[9] Gross Written Premium	\$	403,461	\$ 392,167	\$ 979,700	\$ 1,775,329
[10] Refunds On Terminations	\$	65,791	\$ 138,241	\$ 220,677	\$ 424,709
[11] Net Written Premium: [9] - [10]	\$	337,670	\$ 253,926	\$ 759,024	\$ 1,350,620
[12] Premium Reserves, Start of Period	\$	9,515	\$ 188,961	\$ 257,641	\$ 456,117
[13] Premium Reserves, End of Period	\$	188,961	\$ 257,641	\$ 783,071	\$ 1,229,673
[14] Actual Earned Premium: [11]+[12]-[13]	\$	158,224	\$ 185,246	\$ 233,594	\$ 577,064
[15] Earned Premium @ Current Rate Level	\$	158,224	\$ 185,246	\$ 233,594	\$ 577,064
[15.a] Exposures [E.P.@CRL / Curr. Rate]		200,098	197,367	163,319	560,784
[16] Claims Count		48	21	20	89
[17] Losses Paid	\$	56,356	\$ 19,166	\$ 495	\$ 76,018
[18] IBNR Reserves, Start of Period	\$	171,101	\$ 108,286	\$ 43,428	\$ 322,815
[19] IBNR Reserves, End of Period	\$	108,286	\$ 43,428	\$ 73,669	\$ 225,383
[20] Loss Reserves, Start of Period	\$	-	\$ 350	\$ 18,260	\$ 18,609
[21] Loss Reserves, End of Period	\$	350	\$ 18,260	\$ 33,534	\$ 52,143
<u>INCURRED LOSSES</u>					
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$	(6,109)	\$ (27,781)	\$ 46,010	\$ 12,119
[22.a] Average Loss Per Claim: [22] / [16]	\$	(127)	\$ (1,323)	\$ 2,301	\$ 136
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$	(2.26)	\$ (9.96)	\$ 15.55	\$ 1.43
[22.c] Incurred Loss Ratio: [22] / [14]		-3.86%	-15.00%	19.70%	2.10%
<u>FIXED EXPENSES</u>					
[23] Defense and C.C. Expenses *	\$	-	\$ -	\$ -	\$ -
* [Formerly Allocated Loss Adj. Exp.]					
[24] Adj. & Other Exp. [Formerly ULAE]	\$	-	\$ -	\$ -	\$ -
[25] Other Acquisition & Field Expenses	\$	483	\$ 918	\$ 1,980	\$ 3,382
[26] General Expenses Incurred	\$	13,336	\$ 13,803	\$ 11,064	\$ 38,203
[27] Taxes, Licenses and Fees	\$	3,005	\$ 2,889	\$ 2,886	\$ 8,780
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$	16,825	\$ 17,610	\$ 15,930	\$ 50,365
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$	6.24	\$ 6.31	\$ 5.39	\$ 5.96
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]		10.63%	9.51%	6.82%	8.73%
<u>VARIABLE EXPENSES</u>					
[28] Commission & Brokerage	\$	15,621	\$ 20,836	\$ 20,158	\$ 56,615
[28.a] Commission & Brokerage %: [28] / [14]		9.87%	11.25%	8.63%	9.81%
[29] CA Premium Tax	\$	9,460	\$ 6,720	\$ 21,412	\$ 37,592
[29.a] CA Premium Tax %: [29] / [14]		5.98%	3.63%	9.17%	6.51%
[31] Var. Expenses: [28] + [29]	\$	25,081	\$ 27,556	\$ 41,570	\$ 94,207
[31.a] Var. Expenses Per Policy: [31] / [8]	\$	9.30	\$ 9.88	\$ 14.05	\$ 11.15
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]		15.85%	14.88%	17.80%	16.33%
[32] Total Expenses: [30.a] + [31]	\$	41,905	\$ 45,166	\$ 57,500	\$ 144,572
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]		26.48%	24.38%	24.62%	25.05%
[33] Combined Losses & Exp: [22] + [32]	\$	35,796	\$ 17,385	\$ 103,510	\$ 156,691
[33.a] Combined Losses & Exp. Ratio: [33] / [14]		22.62%	9.38%	44.31%	27.15%

California Credit Unemployment Insurance Experience Exhibit

Combination: 54	Company Count: 17	Class of Business: All	
Type Of Premium Payment: All	Single or Joint: S	Gen.Prod.Cat.#: All	
Range of Current Rate Per \$100:	Minimum: 0.22	Maximum: 5.50	

	1998	1999	2000	Total
[8] Policy or Certificate Count	3,112,431	3,174,049	3,081,666	9,368,146
[9] Gross Written Premium	\$ 161,530,172	\$ 157,424,497	\$ 149,664,890	\$ 468,619,560
[10] Refunds On Terminations	\$ 26,141,518	\$ 19,878,053	\$ 17,541,983	\$ 63,561,554
[11] Net Written Premium: [9] - [10]	\$ 135,388,655	\$ 137,546,444	\$ 132,122,907	\$ 405,058,006
[12] Premium Reserves, Start of Period	\$ 22,127,012	\$ 22,298,661	\$ 24,184,081	\$ 68,609,753
[13] Premium Reserves, End of Period	\$ 22,298,661	\$ 24,184,081	\$ 28,134,011	\$ 74,616,752
[14] Actual Earned Premium: [11]+[12]-[13]	\$ 135,217,006	\$ 135,661,024	\$ 128,172,977	\$ 399,051,007
[15] Earned Premium @ Current Rate Level	\$ 131,757,408	\$ 133,627,112	\$ 126,257,835	\$ 391,642,354
[15.a] Exposures [E.P.@CRL / Curr. Rate]	359,591,816	327,702,785	307,041,490	994,336,091
[16] Claims Count	28,942	23,992	15,351	68,285
[17] Losses Paid	\$ 14,444,219	\$ 12,083,881	\$ 8,522,062	\$ 35,050,162
[18] IBNR Reserves, Start of Period	\$ 7,222,348	\$ 6,707,978	\$ 5,208,646	\$ 19,138,972
[19] IBNR Reserves, End of Period	\$ 6,707,978	\$ 5,208,646	\$ 4,458,063	\$ 16,374,687
[20] Loss Reserves, Start of Period	\$ 6,829,821	\$ 6,157,906	\$ 5,290,837	\$ 18,278,565
[21] Loss Reserves, End of Period	\$ 6,157,906	\$ 5,290,837	\$ 4,581,134	\$ 16,029,878
<u>INCURRED LOSSES</u>				
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$ 13,257,934	\$ 9,717,481	\$ 7,061,776	\$ 30,037,191
[22.a] Average Loss Per Claim: [22] / [16]	\$ 458	\$ 405	\$ 460	\$ 440
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$ 4.26	\$ 3.06	\$ 2.29	\$ 3.21
[22.c] Incurred Loss Ratio: [22] / [14]	9.80%	7.16%	5.51%	7.53%
<u>FIXED EXPENSES</u>				
[23] Defense and C.C. Expenses *	\$ -	\$ -	\$ -	\$ -
* [Formerly Allocated Loss Adj. Exp.]				
[24] Adj. & Other Exp. [Formerly ULAE]	\$ 818,893	\$ 500,971	\$ 370,617	\$ 1,690,480
[25] Other Acquisition & Field Expenses	\$ 4,516,980	\$ 4,004,884	\$ 3,120,465	\$ 11,642,329
[26] General Expenses Incurred	\$ 12,272,326	\$ 14,353,177	\$ 13,502,990	\$ 40,128,492
[27] Taxes, Licenses and Fees	\$ 340,524	\$ 534,799	\$ 601,940	\$ 1,477,264
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$ 17,948,723	\$ 19,393,831	\$ 17,596,012	\$ 54,938,566
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$ 5.77	\$ 6.11	\$ 5.71	\$ 5.86
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]	13.27%	14.30%	13.73%	13.77%
<u>VARIABLE EXPENSES</u>				
[28] Commission & Brokerage	\$ 50,700,085	\$ 48,934,076	\$ 45,906,343	\$ 145,540,503
[28.a] Commission & Brokerage %: [28] / [14]	37.50%	36.07%	35.82%	36.47%
[29] CA Premium Tax	\$ 3,232,521	\$ 3,296,196	\$ 3,162,073	\$ 9,690,789
[29.a] CA Premium Tax %: [29] / [14]	2.39%	2.43%	2.47%	2.43%
[31] Var. Expenses: [28] + [29]	\$ 53,932,606	\$ 52,230,272	\$ 49,068,415	\$ 155,231,292
[31.a] Var. Expenses Per Policy: [31] / [8]	\$ 17.33	\$ 16.46	\$ 15.92	\$ 16.57
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]	39.89%	38.50%	38.28%	38.90%
[32] Total Expenses: [30.a] + [31]	\$ 71,881,328	\$ 71,624,102	\$ 66,664,427	\$ 210,169,858
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]	53.16%	52.80%	52.01%	52.67%
[33] Combined Losses & Exp: [22] + [32]	\$ 85,139,263	\$ 81,341,583	\$ 73,726,203	\$ 240,207,049
[33.a] Combined Losses & Exp. Ratio: [33] / [14]	62.96%	59.96%	57.52%	60.19%

California Credit Unemployment Insurance Experience Exhibit

Combination: 55	Company Count: 3	Class of Business: All	
Type Of Premium Payment: All	Single or Joint: S	Gen.Prod.Cat.#: 10	
Range of Current Rate Per \$100:	Minimum: 3.60	Maximum: 5.10	

		1998	1999	2000	Total
[8] Policy or Certificate Count		19,709	12,172	11,221	43,102
[9] Gross Written Premium	\$	10,886,427	\$ 4,955,998	\$ 5,657,665	\$ 21,500,090
[10] Refunds On Terminations	\$	8,905,057	\$ 3,039,006	\$ 3,092,366	\$ 15,036,429
[11] Net Written Premium: [9] - [10]	\$	1,981,370	\$ 1,916,991	\$ 2,565,299	\$ 6,463,660
[12] Premium Reserves, Start of Period	\$	7,892,721	\$ 5,840,891	\$ 4,749,291	\$ 18,482,903
[13] Premium Reserves, End of Period	\$	5,840,891	\$ 4,749,291	\$ 4,648,948	\$ 15,239,131
[14] Actual Earned Premium: [11]+[12]-[13]	\$	4,033,199	\$ 3,008,592	\$ 2,665,641	\$ 9,707,433
[15] Earned Premium @ Current Rate Level	\$	4,033,199	\$ 3,008,593	\$ 2,665,640	\$ 9,707,432
[15.a] Exposures [E.P.@CRL / Curr. Rate]		1,032,628	776,461	700,964	2,510,053
[16] Claims Count		740	447	312	1,499
[17] Losses Paid	\$	514,885	\$ 343,918	\$ 311,694	\$ 1,170,497
[18] IBNR Reserves, Start of Period	\$	797,005	\$ 420,573	\$ 287,880	\$ 1,505,457
[19] IBNR Reserves, End of Period	\$	420,573	\$ 287,880	\$ 223,146	\$ 931,599
[20] Loss Reserves, Start of Period	\$	287,964	\$ 368,416	\$ 424,059	\$ 1,080,439
[21] Loss Reserves, End of Period	\$	368,416	\$ 424,059	\$ 284,508	\$ 1,076,983
<u>INCURRED LOSSES</u>					
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$	218,905	\$ 266,869	\$ 107,409	\$ 593,183
[22.a] Average Loss Per Claim: [22] / [16]	\$	296	\$ 597	\$ 344	\$ 396
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$	11.11	\$ 21.92	\$ 9.57	\$ 13.76
[22.c] Incurred Loss Ratio: [22] / [14]		5.43%	8.87%	4.03%	6.11%
<u>FIXED EXPENSES</u>					
[23] Defense and C.C. Expenses *	\$	-	\$ -	\$ -	\$ -
* [Formerly Allocated Loss Adj. Exp.]					
[24] Adj. & Other Exp. [Formerly ULAE]	\$	11,940	\$ 23,139	\$ 9,615	\$ 44,694
[25] Other Acquisition & Field Expenses	\$	70,300	\$ 59,237	\$ 43,849	\$ 173,386
[26] General Expenses Incurred	\$	302,034	\$ 238,236	\$ 228,231	\$ 768,501
[27] Taxes, Licenses and Fees	\$	(4,875)	\$ (1,617)	\$ (3,048)	\$ (9,540)
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$	379,399	\$ 318,994	\$ 278,647	\$ 977,041
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$	19.25	\$ 26.21	\$ 24.83	\$ 22.67
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]		9.41%	10.60%	10.45%	10.06%
<u>VARIABLE EXPENSES</u>					
[28] Commission & Brokerage	\$	513,106	\$ 686,595	\$ 865,959	\$ 2,065,660
[28.a] Commission & Brokerage %: [28] / [14]		12.72%	22.82%	32.49%	21.28%
[29] CA Premium Tax	\$	46,562	\$ 45,049	\$ 60,284	\$ 151,896
[29.a] CA Premium Tax %: [29] / [14]		1.15%	1.50%	2.26%	1.56%
[31] Var. Expenses: [28] + [29]	\$	559,668	\$ 731,644	\$ 926,244	\$ 2,217,556
[31.a] Var. Expenses Per Policy: [31] / [8]	\$	28.40	\$ 60.11	\$ 82.55	\$ 51.45
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]		13.88%	24.32%	34.75%	22.84%
[32] Total Expenses: [30.a] + [31]	\$	939,068	\$ 1,050,639	\$ 1,204,891	\$ 3,194,597
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]		23.28%	34.92%	45.20%	32.91%
[33] Combined Losses & Exp: [22] + [32]	\$	1,157,972	\$ 1,317,507	\$ 1,312,300	\$ 3,787,779
[33.a] Combined Losses & Exp. Ratio: [33] / [14]		28.71%	43.79%	49.23%	39.02%

California Credit Unemployment Insurance Experience Exhibit

Combination: 56	Company Count: 13	Class of Business: B	
Type Of Premium Payment: All	Single or Joint: All	Gen.Prod.Cat.#: All	
Range of Current Rate Per \$100:	Minimum: 0.23	Maximum: 5.10	

	1998	1999	2000	Total
[8] Policy or Certificate Count	2,972,997	3,067,523	2,972,833	9,013,354
[9] Gross Written Premium	\$ 139,878,535	\$ 134,580,323	\$ 122,858,841	\$ 397,317,699
[10] Refunds On Terminations	\$ 16,951,317	\$ 10,014,112	\$ 6,046,392	\$ 33,011,820
[11] Net Written Premium: [9] - [10]	\$ 122,927,219	\$ 124,566,211	\$ 116,812,449	\$ 364,305,880
[12] Premium Reserves, Start of Period	\$ 5,904,751	\$ 4,913,209	\$ 4,456,249	\$ 15,274,209
[13] Premium Reserves, End of Period	\$ 4,913,209	\$ 4,456,249	\$ 4,187,024	\$ 13,556,482
[14] Actual Earned Premium: [11]+[12]-[13]	\$ 123,918,761	\$ 125,023,172	\$ 117,081,674	\$ 366,023,607
[15] Earned Premium @ Current Rate Level	\$ 120,459,161	\$ 122,989,259	\$ 115,166,533	\$ 358,614,953
[15.a] Exposures [E.P.@CRL / Curr. Rate]	353,818,040	322,880,192	301,961,746	978,659,978
[16] Claims Count	22,810	18,909	12,345	54,064
[17] Losses Paid	\$ 12,663,520	\$ 10,577,932	\$ 7,445,418	\$ 30,686,870
[18] IBNR Reserves, Start of Period	\$ 5,313,973	\$ 5,667,040	\$ 4,375,970	\$ 15,356,983
[19] IBNR Reserves, End of Period	\$ 5,667,040	\$ 4,375,970	\$ 3,496,780	\$ 13,539,790
[20] Loss Reserves, Start of Period	\$ 5,656,524	\$ 5,079,305	\$ 4,163,581	\$ 14,899,410
[21] Loss Reserves, End of Period	\$ 5,079,305	\$ 4,163,581	\$ 3,059,148	\$ 12,302,034
<u>INCURRED LOSSES</u>				
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$ 12,439,368	\$ 8,371,138	\$ 5,461,795	\$ 26,272,301
[22.a] Average Loss Per Claim: [22] / [16]	\$ 545	\$ 443	\$ 442	\$ 486
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$ 4.18	\$ 2.73	\$ 1.84	\$ 2.91
[22.c] Incurred Loss Ratio: [22] / [14]	10.04%	6.70%	4.66%	7.18%
<u>FIXED EXPENSES</u>				
[23] Defense and C.C. Expenses *	\$ -	\$ -	\$ -	\$ -
* [Formerly Allocated Loss Adj. Exp.]				
[24] Adj. & Other Exp. [Formerly ULAE]	\$ 684,261	\$ 369,037	\$ 235,260	\$ 1,288,558
[25] Other Acquisition & Field Expenses	\$ 4,180,481	\$ 3,763,887	\$ 2,868,912	\$ 10,813,279
[26] General Expenses Incurred	\$ 11,929,697	\$ 14,143,773	\$ 13,277,586	\$ 39,351,056
[27] Taxes, Licenses and Fees	\$ 268,926	\$ 365,017	\$ 351,530	\$ 985,474
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$ 17,063,365	\$ 18,641,714	\$ 16,733,288	\$ 52,438,367
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$ 5.74	\$ 6.08	\$ 5.63	\$ 5.82
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]	13.77%	14.91%	14.29%	14.33%
<u>VARIABLE EXPENSES</u>				
[28] Commission & Brokerage	\$ 49,749,500	\$ 46,157,427	\$ 41,941,942	\$ 137,848,869
[28.a] Commission & Brokerage %: [28] / [14]	40.15%	36.92%	35.82%	37.66%
[29] CA Premium Tax	\$ 2,880,593	\$ 2,944,246	\$ 2,747,436	\$ 8,572,275
[29.a] CA Premium Tax %: [29] / [14]	2.32%	2.35%	2.35%	2.34%
[31] Var. Expenses: [28] + [29]	\$ 52,630,094	\$ 49,101,673	\$ 44,689,378	\$ 146,421,144
[31.a] Var. Expenses Per Policy: [31] / [8]	\$ 17.70	\$ 16.01	\$ 15.03	\$ 16.24
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]	42.47%	39.27%	38.17%	40.00%
[32] Total Expenses: [30.a] + [31]	\$ 69,693,459	\$ 67,743,387	\$ 61,422,666	\$ 198,859,511
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]	56.24%	54.18%	52.46%	54.33%
[33] Combined Losses & Exp: [22] + [32]	\$ 82,132,826	\$ 76,114,525	\$ 66,884,461	\$ 225,131,812
[33.a] Combined Losses & Exp. Ratio: [33] / [14]	66.28%	60.88%	57.13%	61.51%

California Credit Unemployment Insurance Experience Exhibit

Combination: 57	Company Count: 2	Class of Business: C	
Type Of Premium Payment: All	Single or Joint: All	Gen.Prod.Cat.#: All	
Range of Current Rate Per \$100:	Minimum: 0.32	Maximum: 4.00	

		1998	1999	2000	Total
[8] Policy or Certificate Count		5,223	5,193	4,450	14,866
[9] Gross Written Premium	\$	325,662	\$ 390,645	\$ 287,537	\$ 1,003,844
[10] Refunds On Terminations	\$	18,367	\$ 50,627	\$ 28,436	\$ 97,430
[11] Net Written Premium: [9] - [10]	\$	307,295	\$ 340,018	\$ 259,101	\$ 906,414
[12] Premium Reserves, Start of Period	\$	178,483	\$ 231,295	\$ 188,456	\$ 598,234
[13] Premium Reserves, End of Period	\$	231,295	\$ 188,456	\$ 121,494	\$ 541,245
[14] Actual Earned Premium: [11]+[12]-[13]	\$	254,483	\$ 382,857	\$ 326,063	\$ 963,403
[15] Earned Premium @ Current Rate Level	\$	254,483	\$ 382,857	\$ 326,063	\$ 963,403
[15.a] Exposures [E.P.@CRL / Curr. Rate]		589,040	592,047	487,104	1,668,191
[16] Claims Count		240	338	307	884
[17] Losses Paid	\$	74,123	\$ 87,435	\$ 81,589	\$ 243,147
[18] IBNR Reserves, Start of Period	\$	12,666	\$ 10,009	\$ 8,206	\$ 30,881
[19] IBNR Reserves, End of Period	\$	10,009	\$ 8,206	\$ 5,691	\$ 23,906
[20] Loss Reserves, Start of Period	\$	31,728	\$ 39,806	\$ 34,852	\$ 106,386
[21] Loss Reserves, End of Period	\$	39,806	\$ 34,852	\$ 34,688	\$ 109,346
<u>INCURRED LOSSES</u>					
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$	79,544	\$ 80,677	\$ 78,911	\$ 239,132
[22.a] Average Loss Per Claim: [22] / [16]	\$	332	\$ 239	\$ 257	\$ 270
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$	15.23	\$ 15.54	\$ 17.73	\$ 16.09
[22.c] Incurred Loss Ratio: [22] / [14]		31.26%	21.07%	24.20%	24.82%
<u>FIXED EXPENSES</u>					
[23] Defense and C.C. Expenses *	\$	-	\$ -	\$ -	\$ -
* [Formerly Allocated Loss Adj. Exp.]					
[24] Adj. & Other Exp. [Formerly ULAE]	\$	2,088	\$ 1,145	\$ 350	\$ 3,582
[25] Other Acquisition & Field Expenses	\$	8,732	\$ 10,786	\$ 8,555	\$ 28,073
[26] General Expenses Incurred	\$	13,047	\$ 16,982	\$ 16,594	\$ 46,623
[27] Taxes, Licenses and Fees	\$	420	\$ 311	\$ 381	\$ 1,111
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$	24,287	\$ 29,223	\$ 25,879	\$ 79,389
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$	4.65	\$ 5.63	\$ 5.82	\$ 5.34
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]		9.54%	7.63%	7.94%	8.24%
<u>VARIABLE EXPENSES</u>					
[28] Commission & Brokerage	\$	169,871	\$ 121,759	\$ 78,018	\$ 369,649
[28.a] Commission & Brokerage %: [28] / [14]		66.75%	31.80%	23.93%	38.37%
[29] CA Premium Tax	\$	5,980	\$ 8,997	\$ 7,662	\$ 22,640
[29.a] CA Premium Tax %: [29] / [14]		2.35%	2.35%	2.35%	2.35%
[31] Var. Expenses: [28] + [29]	\$	175,852	\$ 130,757	\$ 85,681	\$ 392,289
[31.a] Var. Expenses Per Policy: [31] / [8]	\$	33.67	\$ 25.18	\$ 19.25	\$ 26.39
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]		69.10%	34.15%	26.28%	40.72%
[32] Total Expenses: [30.a] + [31]	\$	200,138	\$ 159,980	\$ 111,560	\$ 471,678
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]		78.64%	41.79%	34.21%	48.96%
[33] Combined Losses & Exp: [22] + [32]	\$	279,682	\$ 240,657	\$ 190,470	\$ 710,810
[33.a] Combined Losses & Exp. Ratio: [33] / [14]		109.90%	62.86%	58.42%	73.78%

California Credit Unemployment Insurance Experience Exhibit

Combination: 58	Company Count: 6	Class of Business: D	
Type Of Premium Payment: SP	Single or Joint: All	Gen.Prod.Cat.#: All	
Range of Current Rate Per \$100:	Minimum: 3.60	Maximum: 8.29	

		1998	1999	2000	Total
[8] Policy or Certificate Count		73,719	42,097	35,192	151,008
[9] Gross Written Premium	\$	9,830,455	\$ 9,304,547	\$ 8,745,857	\$ 27,880,859
[10] Refunds On Terminations	\$	5,555,925	\$ 4,455,825	\$ 4,180,706	\$ 14,192,456
[11] Net Written Premium: [9] - [10]	\$	4,274,530	\$ 4,848,722	\$ 4,565,151	\$ 13,688,403
[12] Premium Reserves, Start of Period	\$	11,627,072	\$ 9,255,569	\$ 9,395,496	\$ 30,278,138
[13] Premium Reserves, End of Period	\$	9,255,569	\$ 9,395,496	\$ 9,678,146	\$ 28,329,212
[14] Actual Earned Premium: [11]+[12]-[13]	\$	6,646,033	\$ 4,708,795	\$ 4,282,501	\$ 15,637,329
[15] Earned Premium @ Current Rate Level	\$	6,646,035	\$ 4,708,795	\$ 4,282,500	\$ 15,637,330
[15.a] Exposures [E.P.@CRL / Curr. Rate]		1,524,362	1,070,483	942,211	3,537,056
[16] Claims Count		4,734	2,737	828	8,298
[17] Losses Paid	\$	1,084,766	\$ 728,060	\$ 341,503	\$ 2,154,329
[18] IBNR Reserves, Start of Period	\$	541,360	\$ 150,074	\$ 58,557	\$ 749,991
[19] IBNR Reserves, End of Period	\$	150,074	\$ 58,557	\$ 38,078	\$ 246,709
[20] Loss Reserves, Start of Period	\$	950,931	\$ 847,195	\$ 809,022	\$ 2,607,148
[21] Loss Reserves, End of Period	\$	847,195	\$ 809,022	\$ 1,251,715	\$ 2,907,932
<u>INCURRED LOSSES</u>					
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$	589,743	\$ 598,370	\$ 763,717	\$ 1,951,830
[22.a] Average Loss Per Claim: [22] / [16]	\$	125	\$ 219	\$ 923	\$ 235
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$	8.00	\$ 14.21	\$ 21.70	\$ 12.93
[22.c] Incurred Loss Ratio: [22] / [14]		8.87%	12.71%	17.83%	12.48%
<u>FIXED EXPENSES</u>					
[23] Defense and C.C. Expenses *	\$	-	\$ -	\$ -	\$ -
* [Formerly Allocated Loss Adj. Exp.]					
[24] Adj. & Other Exp. [Formerly ULAE]	\$	26,290	\$ 3,547	\$ 1,800	\$ 31,637
[25] Other Acquisition & Field Expenses	\$	204,683	\$ 91,824	\$ 79,739	\$ 376,246
[26] General Expenses Incurred	\$	275,379	\$ 141,748	\$ 169,188	\$ 586,315
[27] Taxes, Licenses and Fees	\$	1,671	\$ 4,592	\$ 4,040	\$ 10,303
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$	508,023	\$ 241,711	\$ 254,766	\$ 1,004,500
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$	6.89	\$ 5.74	\$ 7.24	\$ 6.65
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]		7.64%	5.13%	5.95%	6.42%
<u>VARIABLE EXPENSES</u>					
[28] Commission & Brokerage	\$	(2,055,292)	\$ 140,851	\$ 141,921	\$ (1,772,520)
[28.a] Commission & Brokerage %: [28] / [14]		-30.93%	2.99%	3.31%	-11.34%
[29] CA Premium Tax	\$	162,863	\$ 161,108	\$ 164,260	\$ 488,231
[29.a] CA Premium Tax %: [29] / [14]		2.45%	3.42%	3.84%	3.12%
[31] Var. Expenses: [28] + [29]	\$	(1,892,428)	\$ 301,959	\$ 306,180	\$ (1,284,289)
[31.a] Var. Expenses Per Policy: [31] / [8]	\$	(25.67)	\$ 7.17	\$ 8.70	\$ (8.50)
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]		-28.47%	6.41%	7.15%	-8.21%
[32] Total Expenses: [30.a] + [31]	\$	(1,384,405)	\$ 543,670	\$ 560,946	\$ (279,789)
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]		-20.83%	11.55%	13.10%	-1.79%
[33] Combined Losses & Exp: [22] + [32]	\$	(794,662)	\$ 1,142,040	\$ 1,324,663	\$ 1,672,042
[33.a] Combined Losses & Exp. Ratio: [33] / [14]		-11.96%	24.25%	30.93%	10.69%

California Credit Unemployment Insurance Experience Exhibit

Combination: 59	Company Count: 8	Class of Business: D	
Type Of Premium Payment: All	Single or Joint: All	Gen.Prod.Cat.#: All	
Range of Current Rate Per \$100:	Minimum: 0.22	Maximum: 8.29	

		1998	1999	2000	Total
[8] Policy or Certificate Count		97,774	60,555	52,535	210,864
[9] Gross Written Premium	\$	10,895,163	\$ 10,125,058	\$ 9,440,678	\$ 30,460,899
[10] Refunds On Terminations	\$	5,623,962	\$ 4,537,245	\$ 4,180,838	\$ 14,342,045
[11] Net Written Premium: [9] - [10]	\$	5,271,201	\$ 5,587,813	\$ 5,259,840	\$ 16,118,854
[12] Premium Reserves, Start of Period	\$	11,640,539	\$ 9,262,855	\$ 9,400,037	\$ 30,303,432
[13] Premium Reserves, End of Period	\$	9,262,855	\$ 9,400,037	\$ 9,680,494	\$ 28,343,387
[14] Actual Earned Premium: [11]+[12]-[13]	\$	7,648,885	\$ 5,450,631	\$ 4,979,383	\$ 18,078,899
[15] Earned Premium @ Current Rate Level	\$	7,648,887	\$ 5,450,632	\$ 4,979,382	\$ 18,078,900
[15.a] Exposures [E.P.@CRL / Curr. Rate]		4,602,878	3,362,192	3,107,845	11,072,915
[16] Claims Count		5,087	2,905	958	8,950
[17] Losses Paid	\$	1,303,702	\$ 806,149	\$ 395,464	\$ 2,505,316
[18] IBNR Reserves, Start of Period	\$	1,445,141	\$ 739,622	\$ 306,754	\$ 2,491,517
[19] IBNR Reserves, End of Period	\$	739,622	\$ 306,754	\$ 371,324	\$ 1,417,700
[20] Loss Reserves, Start of Period	\$	988,154	\$ 868,935	\$ 834,032	\$ 2,691,121
[21] Loss Reserves, End of Period	\$	868,935	\$ 834,032	\$ 1,268,389	\$ 2,971,356
<u>INCURRED LOSSES</u>					
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$	478,964	\$ 338,378	\$ 894,392	\$ 1,711,734
[22.a] Average Loss Per Claim: [22] / [16]	\$	94	\$ 116	\$ 934	\$ 191
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$	4.90	\$ 5.59	\$ 17.02	\$ 8.12
[22.c] Incurred Loss Ratio: [22] / [14]		6.26%	6.21%	17.96%	9.47%
<u>FIXED EXPENSES</u>					
[23] Defense and C.C. Expenses *	\$	-	\$ -	\$ -	\$ -
* [Formerly Allocated Loss Adj. Exp.]					
[24] Adj. & Other Exp. [Formerly ULAE]	\$	30,010	\$ 5,162	\$ 2,948	\$ 38,119
[25] Other Acquisition & Field Expenses	\$	231,056	\$ 112,268	\$ 97,805	\$ 441,128
[26] General Expenses Incurred	\$	334,054	\$ 191,204	\$ 213,399	\$ 738,656
[27] Taxes, Licenses and Fees	\$	7,119	\$ 9,161	\$ 8,204	\$ 24,485
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$	602,239	\$ 317,794	\$ 322,355	\$ 1,242,388
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$	6.16	\$ 5.25	\$ 6.14	\$ 5.89
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]		7.87%	5.83%	6.47%	6.87%
<u>VARIABLE EXPENSES</u>					
[28] Commission & Brokerage	\$	(1,634,700)	\$ 407,459	\$ 380,299	\$ (846,941)
[28.a] Commission & Brokerage %: [28] / [14]		-21.37%	7.48%	7.64%	-4.68%
[29] CA Premium Tax	\$	185,723	\$ 177,974	\$ 180,163	\$ 543,860
[29.a] CA Premium Tax %: [29] / [14]		2.43%	3.27%	3.62%	3.01%
[31] Var. Expenses: [28] + [29]	\$	(1,448,977)	\$ 585,433	\$ 560,462	\$ (303,081)
[31.a] Var. Expenses Per Policy: [31] / [8]	\$	(14.82)	\$ 9.67	\$ 10.67	\$ (1.44)
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]		-18.94%	10.74%	11.26%	-1.68%
[32] Total Expenses: [30.a] + [31]	\$	(846,738)	\$ 903,228	\$ 882,817	\$ 939,307
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]		-11.07%	16.57%	17.73%	5.20%
[33] Combined Losses & Exp: [22] + [32]	\$	(367,774)	\$ 1,241,606	\$ 1,777,209	\$ 2,651,041
[33.a] Combined Losses & Exp. Ratio: [33] / [14]		-4.81%	22.78%	35.69%	14.66%

California Credit Unemployment Insurance Experience Exhibit

Combination: 60	Company Count: n/a		Class of Business: E
Type Of Premium Payment:	All	Single or Joint: All	Gen.Prod.Cat.#: All
Range of Current Rate Per \$100:	Minimum: n/a		Maximum: n/a

		1998	1999	2000	2001	2002	Total
[8]	Policy or Certificate Count	0	0	0	0	0	0
[9]	Gross Written Premium	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
[10]	Refunds On Terminations	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
[11]	Net Written Premium: [9] - [10]	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
[12]	Premium Reserves, Start of Period	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
[13]	Premium Reserves, End of Period	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
[14]	Actual Earned Premium: [11]+[12]-[13]	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
[15]	Earned Premium @ Current Rate Level	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
[15.a]	Exposures [E.P.@CRL / Curr. Rate]	0	0	0	0	0	0
[16]	Claims Count	0	0	0	0	0	0
[17]	Losses Paid	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
[18]	IBNR Reserves, Start of Period	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
[19]	IBNR Reserves, End of Period	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
[20]	Loss Reserves, Start of Period	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
[21]	Loss Reserves, End of Period	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	<u>INCURRED LOSSES</u>						
[22]	Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
[22.a]	Average Loss Per Claim: [22] / [16]	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
[22.b]	Average Loss Per Policy/Cert: [22] / [8]	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
[22.c]	Incurred Loss Ratio: [22] / [14]	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
	<u>FIXED EXPENSES</u>						
[23]	Defense and C.C. Expenses *	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	* [Formerly Allocated Loss Adj. Exp.]						
[24]	Adj. & Other Exp. [Formerly ULAE]	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
[25]	Other Acquisition & Field Expenses	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
[26]	General Expenses Incurred	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
[27]	Taxes, Licenses and Fees	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
[30.a]	Fixed Expenses: Sum of [23] Thru [27]	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
[30.b]	Fixed Expenses Per Policy: [30.a] / [8]	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
[30.c]	Fixed Exp. to E. Premium Ratio: [30.a] / [14]	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
	<u>VARIABLE EXPENSES</u>						
[28]	Commission & Brokerage	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
[28.a]	Commission & Brokerage %: [28] / [14]	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
[29]	CA Premium Tax	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
[29.a]	CA Premium Tax %: [29] / [14]	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
[31]	Var. Expenses: [28] + [29]	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
[31.a]	Var. Expenses Per Policy: [31] / [8]	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
[31.b]	Var. Exp. To E. Premium Ratio: [31] / [14]	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
[32]	Total Expenses: [30.a] + [31]	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
[32.a]	Total Exp. to E. Premium Ratio: [32] / [14]	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
[33]	Combined Losses & Exp: [22] + [32]	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
[33.a]	Combined Losses & Exp. Ratio: [33] / [14]	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%

California Credit Unemployment Insurance Experience Exhibit

Combination: 61	Company Count: 17	Class of Business: All	
Type Of Premium Payment: All	Single or Joint: All	Gen.Prod.Cat.#: All	
Range of Current Rate Per \$100:	Minimum: 0.22	Maximum: 8.29	

	1998	1999	2000	Total
[8] Policy or Certificate Count	3,115,129	3,176,839	3,084,624	9,376,592
[9] Gross Written Premium	\$ 161,933,633	\$ 157,816,664	\$ 150,644,591	\$ 470,394,889
[10] Refunds On Terminations	\$ 26,207,308	\$ 20,016,294	\$ 17,762,660	\$ 63,986,262
[11] Net Written Premium: [9] - [10]	\$ 135,726,325	\$ 137,800,370	\$ 132,881,931	\$ 406,408,626
[12] Premium Reserves, Start of Period	\$ 22,136,527	\$ 22,487,622	\$ 24,441,722	\$ 69,065,870
[13] Premium Reserves, End of Period	\$ 22,487,622	\$ 24,441,722	\$ 28,917,082	\$ 75,846,426
[14] Actual Earned Premium: [11]+[12]-[13]	\$ 135,375,230	\$ 135,846,270	\$ 128,406,571	\$ 399,628,071
[15] Earned Premium @ Current Rate Level	\$ 131,915,632	\$ 133,812,358	\$ 126,491,429	\$ 392,219,418
[15.a] Exposures [E.P.@CRL / Curr. Rate]	359,791,914	327,900,152	307,204,809	994,896,875
[16] Claims Count	28,990	24,013	15,371	68,374
[17] Losses Paid	\$ 14,500,575	\$ 12,103,048	\$ 8,522,557	\$ 35,126,180
[18] IBNR Reserves, Start of Period	\$ 7,393,449	\$ 6,816,264	\$ 5,252,074	\$ 19,461,787
[19] IBNR Reserves, End of Period	\$ 6,816,264	\$ 5,252,074	\$ 4,531,732	\$ 16,600,070
[20] Loss Reserves, Start of Period	\$ 6,829,821	\$ 6,158,256	\$ 5,309,097	\$ 18,297,174
[21] Loss Reserves, End of Period	\$ 6,158,256	\$ 5,309,097	\$ 4,614,668	\$ 16,082,021
<u>INCURRED LOSSES</u>				
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$ 13,251,825	\$ 9,689,699	\$ 7,107,786	\$ 30,049,310
[22.a] Average Loss Per Claim: [22] / [16]	\$ 457	\$ 404	\$ 462	\$ 439
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$ 4.25	\$ 3.05	\$ 2.30	\$ 3.20
[22.c] Incurred Loss Ratio: [22] / [14]	9.79%	7.13%	5.54%	7.52%
<u>FIXED EXPENSES</u>				
[23] Defense and C.C. Expenses *	\$ -	\$ -	\$ -	\$ -
* [Formerly Allocated Loss Adj. Exp.]				
[24] Adj. & Other Exp. [Formerly ULAE]	\$ 818,893	\$ 500,971	\$ 370,617	\$ 1,690,480
[25] Other Acquisition & Field Expenses	\$ 4,517,464	\$ 4,005,802	\$ 3,122,445	\$ 11,645,711
[26] General Expenses Incurred	\$ 12,285,661	\$ 14,366,980	\$ 13,514,054	\$ 40,166,695
[27] Taxes, Licenses and Fees	\$ 343,530	\$ 537,689	\$ 604,825	\$ 1,486,044
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$ 17,965,547	\$ 19,411,441	\$ 17,611,942	\$ 54,988,931
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$ 5.77	\$ 6.11	\$ 5.71	\$ 5.86
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]	13.27%	14.29%	13.72%	13.76%
<u>VARIABLE EXPENSES</u>				
[28] Commission & Brokerage	\$ 50,715,706	\$ 48,954,912	\$ 45,926,501	\$ 145,597,118
[28.a] Commission & Brokerage %: [28] / [14]	37.46%	36.04%	35.77%	36.43%
[29] CA Premium Tax	\$ 3,241,981	\$ 3,302,916	\$ 3,183,484	\$ 9,728,381
[29.a] CA Premium Tax %: [29] / [14]	2.39%	2.43%	2.48%	2.43%
[31] Var. Expenses: [28] + [29]	\$ 53,957,686	\$ 52,257,828	\$ 49,109,985	\$ 155,325,499
[31.a] Var. Expenses Per Policy: [31] / [8]	\$ 17.32	\$ 16.45	\$ 15.92	\$ 16.57
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]	39.86%	38.47%	38.25%	38.87%
[32] Total Expenses: [30.a] + [31]	\$ 71,923,234	\$ 71,669,269	\$ 66,721,927	\$ 210,314,430
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]	53.13%	52.76%	51.96%	52.63%
[33] Combined Losses & Exp: [22] + [32]	\$ 85,175,059	\$ 81,358,968	\$ 73,829,713	\$ 240,363,740
[33.a] Combined Losses & Exp. Ratio: [33] / [14]	62.92%	59.89%	57.50%	60.15%

California Credit Unemployment Insurance Experience Exhibit

Combination: 62	Company Count: 8	Class of Business: All	Gen.Prod.Cat.#: 8
Type Of Premium Payment: All	Single or Joint: All		
Range of Current Rate Per \$100:	Minimum: 2.00	Maximum: 8.29	

		1998	1999	2000	Total
[8] Policy or Certificate Count		109,133	85,538	89,577	284,248
[9] Gross Written Premium	\$	18,929,190	\$ 22,224,574	\$ 26,597,442	\$ 67,751,205
[10] Refunds On Terminations	\$	6,971,617	\$ 9,466,947	\$ 11,679,443	\$ 28,118,007
[11] Net Written Premium: [9] - [10]	\$	11,957,572	\$ 12,757,627	\$ 14,917,999	\$ 39,633,198
[12] Premium Reserves, Start of Period	\$	14,230,339	\$ 16,639,444	\$ 19,687,890	\$ 50,557,673
[13] Premium Reserves, End of Period	\$	16,639,444	\$ 19,687,890	\$ 24,265,786	\$ 60,593,120
[14] Actual Earned Premium: [11]+[12]-[13]	\$	9,548,467	\$ 9,709,181	\$ 10,340,103	\$ 29,597,751
[15] Earned Premium @ Current Rate Level	\$	9,548,469	\$ 9,709,181	\$ 10,340,103	\$ 29,597,753
[15.a] Exposures [E.P.@CRL / Curr. Rate]		2,162,455	2,148,369	2,195,302	6,506,126
[16] Claims Count		6,362	5,319	3,138	14,819
[17] Losses Paid	\$	1,640,867	\$ 1,487,191	\$ 1,061,786	\$ 4,189,844
[18] IBNR Reserves, Start of Period	\$	752,014	\$ 436,892	\$ 571,395	\$ 1,760,301
[19] IBNR Reserves, End of Period	\$	436,892	\$ 571,395	\$ 665,738	\$ 1,674,025
[20] Loss Reserves, Start of Period	\$	1,171,818	\$ 1,076,363	\$ 1,140,825	\$ 3,389,006
[21] Loss Reserves, End of Period	\$	1,076,363	\$ 1,140,825	\$ 1,537,064	\$ 3,754,252
<u>INCURRED LOSSES</u>					
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$	1,230,291	\$ 1,686,155	\$ 1,552,369	\$ 4,468,815
[22.a] Average Loss Per Claim: [22] / [16]	\$	193	\$ 317	\$ 495	\$ 302
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$	11.27	\$ 19.71	\$ 17.33	\$ 15.72
[22.c] Incurred Loss Ratio: [22] / [14]		12.88%	17.37%	15.01%	15.10%
<u>FIXED EXPENSES</u>					
[23] Defense and C.C. Expenses *	\$	-	\$ -	\$ -	\$ -
* [Formerly Allocated Loss Adj. Exp.]					
[24] Adj. & Other Exp. [Formerly ULAE]	\$	157,339	\$ 136,096	\$ 133,736	\$ 427,170
[25] Other Acquisition & Field Expenses	\$	287,300	\$ 207,418	\$ 233,120	\$ 727,837
[26] General Expenses Incurred	\$	250,945	\$ 154,544	\$ 179,595	\$ 585,084
[27] Taxes, Licenses and Fees	\$	70,059	\$ 168,344	\$ 247,605	\$ 486,008
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$	765,642	\$ 666,401	\$ 794,056	\$ 2,226,099
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$	7.02	\$ 7.79	\$ 8.86	\$ 7.83
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]		8.02%	6.86%	7.68%	7.52%
<u>VARIABLE EXPENSES</u>					
[28] Commission & Brokerage	\$	713,875	\$ 2,724,506	\$ 3,655,199	\$ 7,093,580
[28.a] Commission & Brokerage %: [28] / [14]		7.48%	28.06%	35.35%	23.97%
[29] CA Premium Tax	\$	342,378	\$ 348,113	\$ 409,652	\$ 1,100,142
[29.a] CA Premium Tax %: [29] / [14]		3.59%	3.59%	3.96%	3.72%
[31] Var. Expenses: [28] + [29]	\$	1,056,252	\$ 3,072,619	\$ 4,064,851	\$ 8,193,722
[31.a] Var. Expenses Per Policy: [31] / [8]	\$	9.68	\$ 35.92	\$ 45.38	\$ 28.83
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]		11.06%	31.65%	39.31%	27.68%
[32] Total Expenses: [30.a] + [31]	\$	1,821,895	\$ 3,739,020	\$ 4,858,906	\$ 10,419,821
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]		19.08%	38.51%	46.99%	35.20%
[33] Combined Losses & Exp: [22] + [32]	\$	3,052,185	\$ 5,425,175	\$ 6,411,276	\$ 14,888,636
[33.a] Combined Losses & Exp. Ratio: [33] / [14]		31.97%	55.88%	62.00%	50.30%

California Credit Unemployment Insurance Experience Exhibit

Combination: 63	Company Count: 13	Class of Business: B	
Type Of Premium Payment:	All	Single or Joint: S	Gen.Prod.Cat.#: All
Range of Current Rate Per \$100:	Minimum: 0.23	Maximum: 5.10	

	1998	1999	2000	Total
[8] Policy or Certificate Count	2,972,997	3,067,523	2,972,833	9,013,354
[9] Gross Written Premium	\$ 139,878,535	\$ 134,580,323	\$ 122,858,841	\$ 397,317,699
[10] Refunds On Terminations	\$ 16,951,317	\$ 10,014,112	\$ 6,046,392	\$ 33,011,820
[11] Net Written Premium: [9] - [10]	\$ 122,927,219	\$ 124,566,211	\$ 116,812,449	\$ 364,305,880
[12] Premium Reserves, Start of Period	\$ 5,904,751	\$ 4,913,209	\$ 4,456,249	\$ 15,274,209
[13] Premium Reserves, End of Period	\$ 4,913,209	\$ 4,456,249	\$ 4,187,024	\$ 13,556,482
[14] Actual Earned Premium: [11]+[12]-[13]	\$ 123,918,761	\$ 125,023,172	\$ 117,081,674	\$ 366,023,607
[15] Earned Premium @ Current Rate Level	\$ 120,459,161	\$ 122,989,259	\$ 115,166,533	\$ 358,614,953
[15.a] Exposures [E.P.@CRL / Curr. Rate]	353,818,040	322,880,192	301,961,746	978,659,978
[16] Claims Count	22,810	18,909	12,345	54,064
[17] Losses Paid	\$ 12,663,520	\$ 10,577,932	\$ 7,445,418	\$ 30,686,870
[18] IBNR Reserves, Start of Period	\$ 5,313,973	\$ 5,667,040	\$ 4,375,970	\$ 15,356,983
[19] IBNR Reserves, End of Period	\$ 5,667,040	\$ 4,375,970	\$ 3,496,780	\$ 13,539,790
[20] Loss Reserves, Start of Period	\$ 5,656,524	\$ 5,079,305	\$ 4,163,581	\$ 14,899,410
[21] Loss Reserves, End of Period	\$ 5,079,305	\$ 4,163,581	\$ 3,059,148	\$ 12,302,034
<u>INCURRED LOSSES</u>				
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$ 12,439,368	\$ 8,371,138	\$ 5,461,795	\$ 26,272,301
[22.a] Average Loss Per Claim: [22] / [16]	\$ 545	\$ 443	\$ 442	\$ 486
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$ 4.18	\$ 2.73	\$ 1.84	\$ 2.91
[22.c] Incurred Loss Ratio: [22] / [14]	10.04%	6.70%	4.66%	7.18%
<u>FIXED EXPENSES</u>				
[23] Defense and C.C. Expenses *	\$ -	\$ -	\$ -	\$ -
* [Formerly Allocated Loss Adj. Exp.]				
[24] Adj. & Other Exp. [Formerly ULAE]	\$ 684,261	\$ 369,037	\$ 235,260	\$ 1,288,558
[25] Other Acquisition & Field Expenses	\$ 4,180,481	\$ 3,763,887	\$ 2,868,912	\$ 10,813,279
[26] General Expenses Incurred	\$ 11,929,697	\$ 14,143,773	\$ 13,277,586	\$ 39,351,056
[27] Taxes, Licenses and Fees	\$ 268,926	\$ 365,017	\$ 351,530	\$ 985,474
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$ 17,063,365	\$ 18,641,714	\$ 16,733,288	\$ 52,438,367
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$ 5.74	\$ 6.08	\$ 5.63	\$ 5.82
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]	13.77%	14.91%	14.29%	14.33%
<u>VARIABLE EXPENSES</u>				
[28] Commission & Brokerage	\$ 49,749,500	\$ 46,157,427	\$ 41,941,942	\$ 137,848,869
[28.a] Commission & Brokerage %: [28] / [14]	40.15%	36.92%	35.82%	37.66%
[29] CA Premium Tax	\$ 2,880,593	\$ 2,944,246	\$ 2,747,436	\$ 8,572,275
[29.a] CA Premium Tax %: [29] / [14]	2.32%	2.35%	2.35%	2.34%
[31] Var. Expenses: [28] + [29]	\$ 52,630,094	\$ 49,101,673	\$ 44,689,378	\$ 146,421,144
[31.a] Var. Expenses Per Policy: [31] / [8]	\$ 17.70	\$ 16.01	\$ 15.03	\$ 16.24
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]	42.47%	39.27%	38.17%	40.00%
[32] Total Expenses: [30.a] + [31]	\$ 69,693,459	\$ 67,743,387	\$ 61,422,666	\$ 198,859,511
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]	56.24%	54.18%	52.46%	54.33%
[33] Combined Losses & Exp: [22] + [32]	\$ 82,132,826	\$ 76,114,525	\$ 66,884,461	\$ 225,131,812
[33.a] Combined Losses & Exp. Ratio: [33] / [14]	66.28%	60.88%	57.13%	61.51%

California Credit Unemployment Insurance Experience Exhibit

Combination: 64	Company Count: 8	Class of Business: D	
Type Of Premium Payment:	All	Single or Joint: S	Gen.Prod.Cat.#: All
Range of Current Rate Per \$100:	Minimum: 0.22	Maximum: 5.50	

		1998	1999	2000	Total
[8] Policy or Certificate Count		95,076	57,765	49,577	202,418
[9] Gross Written Premium	\$	10,491,702	\$ 9,732,891	\$ 8,460,977	\$ 28,685,570
[10] Refunds On Terminations	\$	5,558,171	\$ 4,399,004	\$ 3,960,161	\$ 13,917,336
[11] Net Written Premium: [9] - [10]	\$	4,933,531	\$ 5,333,887	\$ 4,500,816	\$ 14,768,234
[12] Premium Reserves, Start of Period	\$	11,631,024	\$ 9,073,894	\$ 9,142,396	\$ 29,847,315
[13] Premium Reserves, End of Period	\$	9,073,894	\$ 9,142,396	\$ 8,897,423	\$ 27,113,714
[14] Actual Earned Premium: [11]+[12]-[13]	\$	7,490,660	\$ 5,265,385	\$ 4,745,789	\$ 17,501,835
[15] Earned Premium @ Current Rate Level	\$	7,490,662	\$ 5,265,386	\$ 4,745,788	\$ 17,501,836
[15.a] Exposures [E.P.@CRL / Curr. Rate]		4,402,780	3,164,825	2,944,526	10,512,131
[16] Claims Count		5,039	2,884	938	8,861
[17] Losses Paid	\$	1,247,346	\$ 786,983	\$ 394,969	\$ 2,429,298
[18] IBNR Reserves, Start of Period	\$	1,274,040	\$ 631,336	\$ 263,326	\$ 2,168,702
[19] IBNR Reserves, End of Period	\$	631,336	\$ 263,326	\$ 297,655	\$ 1,192,317
[20] Loss Reserves, Start of Period	\$	988,154	\$ 868,585	\$ 815,772	\$ 2,672,512
[21] Loss Reserves, End of Period	\$	868,585	\$ 815,772	\$ 1,234,855	\$ 2,919,213
<u>INCURRED LOSSES</u>					
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$	485,073	\$ 366,160	\$ 848,381	\$ 1,699,615
[22.a] Average Loss Per Claim: [22] / [16]	\$	96	\$ 127	\$ 904	\$ 192
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$	5.10	\$ 6.34	\$ 17.11	\$ 8.40
[22.c] Incurred Loss Ratio: [22] / [14]		6.48%	6.95%	17.88%	9.71%
<u>FIXED EXPENSES</u>					
[23] Defense and C.C. Expenses *	\$	-	\$ -	\$ -	\$ -
* [Formerly Allocated Loss Adj. Exp.]					
[24] Adj. & Other Exp. [Formerly ULAE]	\$	30,010	\$ 5,162	\$ 2,948	\$ 38,119
[25] Other Acquisition & Field Expenses	\$	230,573	\$ 111,350	\$ 95,824	\$ 437,747
[26] General Expenses Incurred	\$	320,718	\$ 177,401	\$ 202,334	\$ 700,453
[27] Taxes, Licenses and Fees	\$	4,114	\$ 6,272	\$ 5,319	\$ 15,705
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$	585,414	\$ 300,184	\$ 306,425	\$ 1,192,024
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$	6.16	\$ 5.20	\$ 6.18	\$ 5.89
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]		7.82%	5.70%	6.46%	6.81%
<u>VARIABLE EXPENSES</u>					
[28] Commission & Brokerage	\$	(1,650,321)	\$ 386,623	\$ 360,141	\$ (903,556)
[28.a] Commission & Brokerage %: [28] / [14]		-22.03%	7.34%	7.59%	-5.16%
[29] CA Premium Tax	\$	176,263	\$ 171,254	\$ 158,751	\$ 506,268
[29.a] CA Premium Tax %: [29] / [14]		2.35%	3.25%	3.35%	2.89%
[31] Var. Expenses: [28] + [29]	\$	(1,474,058)	\$ 557,877	\$ 518,893	\$ (397,288)
[31.a] Var. Expenses Per Policy: [31] / [8]	\$	(15.50)	\$ 9.66	\$ 10.47	\$ (1.96)
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]		-19.68%	10.60%	10.93%	-2.27%
[32] Total Expenses: [30.a] + [31]	\$	(888,643)	\$ 858,061	\$ 825,318	\$ 794,736
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]		-11.86%	16.30%	17.39%	4.54%
[33] Combined Losses & Exp: [22] + [32]	\$	(403,570)	\$ 1,224,221	\$ 1,673,699	\$ 2,494,350
[33.a] Combined Losses & Exp. Ratio: [33] / [14]		-5.39%	23.25%	35.27%	14.25%

California Credit Unemployment Insurance Experience Exhibit

Combination: 65	Company Count: 2	Class of Business: D	
Type Of Premium Payment: All	Single or Joint: J	Gen.Prod.Cat.#: All	
Range of Current Rate Per \$100:	Minimum: 0.22	Maximum: 8.29	

		1998	1999	2000	Total
[8] Policy or Certificate Count		2,698	2,790	2,958	8,446
[9] Gross Written Premium	\$	403,461	\$ 392,167	\$ 979,700	\$ 1,775,329
[10] Refunds On Terminations	\$	65,791	\$ 138,241	\$ 220,677	\$ 424,709
[11] Net Written Premium: [9] - [10]	\$	337,670	\$ 253,926	\$ 759,024	\$ 1,350,620
[12] Premium Reserves, Start of Period	\$	9,515	\$ 188,961	\$ 257,641	\$ 456,117
[13] Premium Reserves, End of Period	\$	188,961	\$ 257,641	\$ 783,071	\$ 1,229,673
[14] Actual Earned Premium: [11]+[12]-[13]	\$	158,224	\$ 185,246	\$ 233,594	\$ 577,064
[15] Earned Premium @ Current Rate Level	\$	158,224	\$ 185,246	\$ 233,594	\$ 577,064
[15.a] Exposures [E.P.@CRL / Curr. Rate]		200,098	197,367	163,319	560,784
[16] Claims Count		48	21	20	89
[17] Losses Paid	\$	56,356	\$ 19,166	\$ 495	\$ 76,018
[18] IBNR Reserves, Start of Period	\$	171,101	\$ 108,286	\$ 43,428	\$ 322,815
[19] IBNR Reserves, End of Period	\$	108,286	\$ 43,428	\$ 73,669	\$ 225,383
[20] Loss Reserves, Start of Period	\$	-	\$ 350	\$ 18,260	\$ 18,609
[21] Loss Reserves, End of Period	\$	350	\$ 18,260	\$ 33,534	\$ 52,143
<u>INCURRED LOSSES</u>					
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$	(6,109)	\$ (27,781)	\$ 46,010	\$ 12,119
[22.a] Average Loss Per Claim: [22] / [16]	\$	(127)	\$ (1,323)	\$ 2,301	\$ 136
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$	(2.26)	\$ (9.96)	\$ 15.55	\$ 1.43
[22.c] Incurred Loss Ratio: [22] / [14]		-3.86%	-15.00%	19.70%	2.10%
<u>FIXED EXPENSES</u>					
[23] Defense and C.C. Expenses *	\$	-	\$ -	\$ -	\$ -
* [Formerly Allocated Loss Adj. Exp.]					
[24] Adj. & Other Exp. [Formerly ULAE]	\$	-	\$ -	\$ -	\$ -
[25] Other Acquisition & Field Expenses	\$	483	\$ 918	\$ 1,980	\$ 3,382
[26] General Expenses Incurred	\$	13,336	\$ 13,803	\$ 11,064	\$ 38,203
[27] Taxes, Licenses and Fees	\$	3,005	\$ 2,889	\$ 2,886	\$ 8,780
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$	16,825	\$ 17,610	\$ 15,930	\$ 50,365
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$	6.24	\$ 6.31	\$ 5.39	\$ 5.96
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]		10.63%	9.51%	6.82%	8.73%
<u>VARIABLE EXPENSES</u>					
[28] Commission & Brokerage	\$	15,621	\$ 20,836	\$ 20,158	\$ 56,615
[28.a] Commission & Brokerage %: [28] / [14]		9.87%	11.25%	8.63%	9.81%
[29] CA Premium Tax	\$	9,460	\$ 6,720	\$ 21,412	\$ 37,592
[29.a] CA Premium Tax %: [29] / [14]		5.98%	3.63%	9.17%	6.51%
[31] Var. Expenses: [28] + [29]	\$	25,081	\$ 27,556	\$ 41,570	\$ 94,207
[31.a] Var. Expenses Per Policy: [31] / [8]	\$	9.30	\$ 9.88	\$ 14.05	\$ 11.15
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]		15.85%	14.88%	17.80%	16.33%
[32] Total Expenses: [30.a] + [31]	\$	41,905	\$ 45,166	\$ 57,500	\$ 144,572
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]		26.48%	24.38%	24.62%	25.05%
[33] Combined Losses & Exp: [22] + [32]	\$	35,796	\$ 17,385	\$ 103,510	\$ 156,691
[33.a] Combined Losses & Exp. Ratio: [33] / [14]		22.62%	9.38%	44.31%	27.15%

California Credit Unemployment Insurance Experience Exhibit

Combination: 66	Company Count: n/a	Class of Business: All	
Type Of Premium Payment: MOB	Single or Joint: All	Gen.Prod.Cat.#: 12	
Range of Current Rate Per \$100:	Minimum: n/a	Maximum: n/a	

		1998	1999	2000	Total
[8] Policy or Certificate Count		0	0	0	0
[9] Gross Written Premium	\$	-	-	-	-
[10] Refunds On Terminations	\$	-	-	-	-
[11] Net Written Premium: [9] - [10]	\$	-	-	-	-
[12] Premium Reserves, Start of Period	\$	-	-	-	-
[13] Premium Reserves, End of Period	\$	-	-	-	-
[14] Actual Earned Premium: [11]+[12]-[13]	\$	-	-	-	-
[15] Earned Premium @ Current Rate Level	\$	-	-	-	-
[15.a] Exposures [E.P.@CRL / Curr. Rate]		0	0	0	0
[16] Claims Count		0	0	0	0
[17] Losses Paid	\$	-	-	-	-
[18] IBNR Reserves, Start of Period	\$	-	-	-	-
[19] IBNR Reserves, End of Period	\$	-	-	-	-
[20] Loss Reserves, Start of Period	\$	-	-	-	-
[21] Loss Reserves, End of Period	\$	-	-	-	-
<u>INCURRED LOSSES</u>					
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$	-	-	-	-
[22.a] Average Loss Per Claim: [22] / [16]	\$	-	-	-	-
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$	-	-	-	-
[22.c] Incurred Loss Ratio: [22] / [14]		0.00%	0.00%	0.00%	0.00%
<u>FIXED EXPENSES</u>					
[23] Defense and C.C. Expenses *	\$	-	-	-	-
* [Formerly Allocated Loss Adj. Exp.]					
[24] Adj. & Other Exp. [Formerly ULAE]	\$	-	-	-	-
[25] Other Acquisition & Field Expenses	\$	-	-	-	-
[26] General Expenses Incurred	\$	-	-	-	-
[27] Taxes, Licenses and Fees	\$	-	-	-	-
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$	-	-	-	-
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$	-	-	-	-
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]		0.00%	0.00%	0.00%	0.00%
<u>VARIABLE EXPENSES</u>					
[28] Commission & Brokerage	\$	-	-	-	-
[28.a] Commission & Brokerage %: [28] / [14]		0.00%	0.00%	0.00%	0.00%
[29] CA Premium Tax	\$	-	-	-	-
[29.a] CA Premium Tax %: [29] / [14]		0.00%	0.00%	0.00%	0.00%
[31] Var. Expenses: [28] + [29]	\$	-	-	-	-
[31.a] Var. Expenses Per Policy: [31] / [8]	\$	-	-	-	-
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]		0.00%	0.00%	0.00%	0.00%
[32] Total Expenses: [30.a] + [31]	\$	-	-	-	-
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]		0.00%	0.00%	0.00%	0.00%
[33] Combined Losses & Exp: [22] + [32]	\$	-	-	-	-
[33.a] Combined Losses & Exp. Ratio: [33] / [14]		0.00%	0.00%	0.00%	0.00%

California Credit Unemployment Insurance Experience Exhibit

Combination: 67	Company Count: 1	Class of Business: All	
Type Of Premium Payment: MOB	Single or Joint: J	Gen.Prod.Cat.#: All	
Range of Current Rate Per \$100:	Minimum: 0.22	Maximum: 0.76	

		1998	1999	2000	Total
[8] Policy or Certificate Count		2,410	2,388	1,840	6,638
[9] Gross Written Premium	\$	119,058	\$ 117,976	\$ 90,844	\$ 327,878
[10] Refunds On Terminations	\$	-	\$ -	\$ -	\$ -
[11] Net Written Premium: [9] - [10]	\$	119,058	\$ 117,976	\$ 90,844	\$ 327,878
[12] Premium Reserves, Start of Period	\$	9,515	\$ 4,877	\$ 3,178	\$ 17,570
[13] Premium Reserves, End of Period	\$	4,877	\$ 3,178	\$ 1,875	\$ 9,930
[14] Actual Earned Premium: [11]+[12]-[13]	\$	123,696	\$ 119,675	\$ 92,147	\$ 335,518
[15] Earned Premium @ Current Rate Level	\$	123,696	\$ 119,675	\$ 92,147	\$ 335,518
[15.a] Exposures [E.P.@CRL / Curr. Rate]		195,933	189,457	146,257	531,647
[16] Claims Count		47	14	10	71
[17] Losses Paid	\$	56,274	\$ 13,308	\$ (9,977)	\$ 59,605
[18] IBNR Reserves, Start of Period	\$	171,101	\$ 108,286	\$ 43,428	\$ 322,815
[19] IBNR Reserves, End of Period	\$	108,286	\$ 43,428	\$ 73,669	\$ 225,383
[20] Loss Reserves, Start of Period	\$	-	\$ -	\$ -	\$ -
[21] Loss Reserves, End of Period	\$	-	\$ -	\$ -	\$ -
<u>INCURRED LOSSES</u>					
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$	(6,541)	\$ (51,550)	\$ 20,264	\$ (37,827)
[22.a] Average Loss Per Claim: [22] / [16]	\$	(139)	\$ (3,682)	\$ 2,026	\$ (533)
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$	(2.71)	\$ (21.59)	\$ 11.01	\$ (5.70)
[22.c] Incurred Loss Ratio: [22] / [14]		-5.29%	-43.07%	21.99%	-11.27%
<u>FIXED EXPENSES</u>					
[23] Defense and C.C. Expenses *	\$	-	\$ -	\$ -	\$ -
* [Formerly Allocated Loss Adj. Exp.]					
[24] Adj. & Other Exp. [Formerly ULAE]	\$	-	\$ -	\$ -	\$ -
[25] Other Acquisition & Field Expenses	\$	-	\$ -	\$ -	\$ -
[26] General Expenses Incurred	\$	12,369	\$ 11,967	\$ 9,084	\$ 33,420
[27] Taxes, Licenses and Fees	\$	2,721	\$ 2,633	\$ 1,961	\$ 7,315
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$	15,090	\$ 14,600	\$ 11,045	\$ 40,735
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$	6.26	\$ 6.11	\$ 6.00	\$ 6.14
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]		12.20%	12.20%	11.99%	12.14%
<u>VARIABLE EXPENSES</u>					
[28] Commission & Brokerage	\$	15,621	\$ 20,836	\$ 20,158	\$ 56,615
[28.a] Commission & Brokerage %: [28] / [14]		12.63%	17.41%	21.88%	16.87%
[29] CA Premium Tax	\$	2,381	\$ 2,393	\$ 1,817	\$ 6,591
[29.a] CA Premium Tax %: [29] / [14]		1.92%	2.00%	1.97%	1.96%
[31] Var. Expenses: [28] + [29]	\$	18,002	\$ 23,229	\$ 21,975	\$ 63,206
[31.a] Var. Expenses Per Policy: [31] / [8]	\$	7.47	\$ 9.73	\$ 11.94	\$ 9.52
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]		14.55%	19.41%	23.85%	18.84%
[32] Total Expenses: [30.a] + [31]	\$	33,092	\$ 37,829	\$ 33,020	\$ 103,941
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]		26.75%	31.61%	35.83%	30.98%
[33] Combined Losses & Exp: [22] + [32]	\$	26,551	\$ (13,721)	\$ 53,284	\$ 66,114
[33.a] Combined Losses & Exp. Ratio: [33] / [14]		21.46%	-11.47%	57.82%	19.71%

Appendix IV:

Prima Facie Rates

The following table shows the revised prima facie rates developed by the Credit Property and Credit Unemployment Insurance Working Group, based upon the loss data provided in the companies' reports and the Department's targeted 60% presumptive loss ratio.

Please refer to the specified Combinations for detailed information that were used in calculating the "new" Prima Facie Rates.

<i>Product Category (Benchmark)</i>	<i>Current Average Rates</i>	<i>On-Current-Rate-Level Loss Ratio</i>	<i>Prior "Proposed" Prima Facie Rates</i>	<i>"New" Prima Facie Rates</i>	<i>Support Documentation: Combination #</i>
<i>Credit Property Insurance</i>					
1	\$0.27	3.59%	\$0.070	\$0.017	18
2	\$3.86	14.46%	\$0.980	\$0.930	19
3	\$1.83	9.99%	\$0.750	\$0.300	20
<i>Credit Unemployment Insurance ^{*1}</i>					
6	\$0.34	7.15%	\$0.050	\$0.048	47
7 ^{*2}	\$0.23	9.34%	\$0.040	\$0.013	44
8 ^{*3}	\$4.55	15.10%	\$0.500	\$1.080	62
9	\$1.00	5.57%	\$0.170	\$0.113	45
10 ^{*3}	\$3.87	6.11%	new benchmark	\$1.320	55
13 ^{*2}	\$0.50	(0.40%)	new benchmark	\$0.013	7
<i>Combined:</i>					
7 & 13 ^{*2}	\$0.41	1.54%	---	\$0.013	69
8 & 10 ^{*3}	\$4.36	12.88%	---	\$1.137	68

Notes:

- *1: The “new” prima facie rates for Credit Unemployment were adjusted to take into account the change in unemployment rates using “prospective unemployment rate / historical unemployment rate.” A factor of (6.5% / 5.37%) was applied. Alternative adjustments may be considered in the future.
- *2: Experience for Categories 7 and 13 were combined – similar products but with slightly different benefit periods (6 months and 9 months, respectively). In the revised regulations, only Category 7 is shown.
- *3: Experience for Categories 8 and 10 were combined to determine an average indicated rate of \$0.94. This rate was then adjusted by the unemployment rate change factor to derive a prima facie rate of \$1.137. Weighted by the each categories’ exposures, a differential was then applied to develop the new rates. These two categories are for similar products but with different benefit payment periods based on the length of the loan. The rate differential is about 22% based on the rate differential used by Yosemite Insurance Company for its products in Categories 8 and 10. In the revised regulations, both are represented as Category 8.

Category 8: 30-Day Retroactive Credit Unemployment Insurance on an Installment Loan Plan of Indebtedness, paying Monthly Payment on Installment Loan Payments with a loan term of 25 months or less.

Category 10: 30-Day Retroactive Credit Unemployment Insurance on an Installment Loan Plan of Indebtedness, paying Monthly Payment on Installment Loan with a loan term of “more than” 25 months.

California Credit Property Insurance Experience Exhibit

Combination: 18	Company Count: 8	Class of Business: All	
Type Of Premium Payment: All		General Product Cat. No: 1	
Range of Current Rate Per \$100:	Minimum: 0.14	Maximum: 0.46	

		1998	1999	2000	Total
[7] Policy or Certificate Count		781,372	674,170	702,888	2,158,430
[8] Gross Written Premium	\$	30,588,718	\$ 20,908,892	\$ 17,252,619	\$ 68,750,229
[9] Refunds On Terminations	\$	7,414,720	\$ 3,522,643	\$ 1,239,971	\$ 12,177,334
[10] Net Written Premium: [8] - [9]	\$	23,173,998	\$ 17,386,249	\$ 16,012,648	\$ 56,572,895
[11] Premium Reserves, Start of Period	\$	5,548	\$ 2,694	\$ 1,836	\$ 10,078
[12] Premium Reserves, End of Period	\$	2,694	\$ 1,836	\$ 2,794	\$ 7,324
[13] Actual Earned Premium: [10]+[11]-[12]	\$	23,176,852	\$ 17,387,107	\$ 16,011,690	\$ 56,575,649
[14] Earned Premium @ Current Rate Level	\$	23,176,852	\$ 17,387,107	\$ 16,003,827	\$ 56,567,786
[14.a] Exposures [E.P.@CRL / Curr. Rate]		82,996,882	63,406,432	59,501,143	205,904,457
[15] Claims Count		1,968	1,265	984	4,217
[16] Losses Paid	\$	1,294,930	\$ 1,009,654	\$ 836,593	\$ 3,141,176
[17] IBNR Reserves, Start of Period	\$	1,468,460	\$ 674,120	\$ 577,695	\$ 2,720,275
[18] IBNR Reserves, End of Period	\$	674,120	\$ 577,695	\$ 367,611	\$ 1,619,425
[19] Loss Reserves, Start of Period	\$	16,964	\$ 11,364	\$ 16,660	\$ 44,988
[20] Loss Reserves, End of Period	\$	11,364	\$ 16,660	\$ 8,962	\$ 36,986
<u>INCURRED LOSSES</u>					
[21] Incurred Losses: [16]+[18]+[20]-[17]-[19]	\$	494,989	\$ 918,525	\$ 618,810	\$ 2,032,324
[21.a] Average Loss Per Claim: [21] / [15]	\$	252	\$ 726	\$ 629	\$ 482
[21.b] Avg. Loss Per Policy/Cert: [21] / [7]	\$	0.63	\$ 1.36	\$ 0.88	\$ 0.94
[21.c] Incurred Loss Ratio: [21] / [13]		2.14%	5.28%	3.86%	3.59%
<u>FIXED EXPENSES</u>					
[22] Defense and C.C. Expenses *	\$	5,932	\$ 7,844	\$ 6,433	\$ 20,210
* [Formerly Allocated Loss Adj. Exp.]					
[23] Adj. & Other Exp. [Formerly ULAE]	\$	7,251	\$ 26,998	\$ 11,892	\$ 46,140
[24] Other Acquisition & Field Expenses	\$	504,420	\$ 394,922	\$ 278,841	\$ 1,178,183
[25] General Expenses Incurred	\$	897,405	\$ 755,783	\$ 542,929	\$ 2,196,118
[26] Taxes, Licenses and Fees	\$	40,571	\$ 18,847	\$ 21,967	\$ 81,385
[29.a] Fixed Expenses: Sum of [22] Thru [26]	\$	1,455,579	\$ 1,204,394	\$ 862,063	\$ 3,522,036
[29.b] Fixed Expenses Per Policy: [29.a] / [7]	\$	1.86	\$ 1.79	\$ 1.23	\$ 1.63
[29.c] Fixed Exp. to E. Premium Ratio: [29.a] / [13]		6.28%	6.93%	5.38%	6.23%
<u>VARIABLE EXPENSES</u>					
[27] Commission & Brokerage	\$	6,843,523	\$ 5,085,628	\$ 3,885,227	\$ 15,814,378
[27.a] Commission & Brokerage %: [27] / [13]		29.53%	29.25%	24.26%	27.95%
[28] CA Premium Tax	\$	544,150	\$ 307,018	\$ 375,941	\$ 1,227,109
[28.a] CA Premium Tax %: [28] / [13]		2.35%	1.77%	2.35%	2.17%
[30] Var. Expenses: [27] + [28]	\$	7,387,674	\$ 5,392,646	\$ 4,261,168	\$ 17,041,487
[30.a] Var. Expenses Per Policy: [30] / [7]	\$	9.45	\$ 8.00	\$ 6.06	\$ 7.90
[30.b] Var. Exp. To E. Premium Ratio: [30] / [13]		31.88%	31.02%	26.61%	30.12%
[31] Total Expenses: [29.a] + [30]	\$	8,843,252	\$ 6,597,040	\$ 5,123,230	\$ 20,563,523
[31.a] Total Exp. to E. Premium Ratio: [31] / [13]		38.16%	37.94%	32.00%	36.35%
[32] Combined Losses & Exp: [21] + [31]	\$	9,338,241	\$ 7,515,565	\$ 5,742,041	\$ 22,595,848
[32.a] Combined Losses & Exp. Ratio: [32] / [13]		40.29%	43.22%	35.86%	39.94%

California Credit Property Insurance Experience Exhibit

Combination: 19	Company Count: 4	Class of Business: All	
Type Of Premium Payment: All		General Product Cat. No: 2	
Range of Current Rate Per \$100:	Minimum: 3.00	Maximum: 3.90	

		1998	1999	2000	Total
[7] Policy or Certificate Count		34,237	33,440	26,449	94,126
[8] Gross Written Premium	\$	9,322,733	\$ 8,760,028	\$ 7,162,096	\$ 25,244,857
[9] Refunds On Terminations	\$	2,526,760	\$ 2,311,538	\$ 2,237,808	\$ 7,076,106
[10] Net Written Premium: [8] - [9]	\$	6,795,972	\$ 6,448,490	\$ 4,924,288	\$ 18,168,751
[11] Premium Reserves, Start of Period	\$	2,438,346	\$ 2,564,440	\$ 2,146,027	\$ 7,148,813
[12] Premium Reserves, End of Period	\$	2,564,440	\$ 2,146,027	\$ 1,683,968	\$ 6,394,435
[13] Actual Earned Premium: [10]+[11]-[12]	\$	6,669,878	\$ 6,866,904	\$ 5,386,347	\$ 18,923,129
[14] Earned Premium @ Current Rate Level	\$	6,669,878	\$ 6,866,904	\$ 5,386,347	\$ 18,923,129
[14.a] Exposures [E.P.@CRL / Curr. Rate]		1,721,912	1,775,928	1,402,364	4,900,204
[15] Claims Count		1,653	1,620	1,688	4,961
[16] Losses Paid	\$	949,393	\$ 938,283	\$ 888,895	\$ 2,776,571
[17] IBNR Reserves, Start of Period	\$	225,089	\$ 204,206	\$ 209,839	\$ 639,134
[18] IBNR Reserves, End of Period	\$	204,206	\$ 209,839	\$ 172,591	\$ 586,635
[19] Loss Reserves, Start of Period	\$	2,820	\$ 18,527	\$ 12,470	\$ 33,817
[20] Loss Reserves, End of Period	\$	18,527	\$ 12,470	\$ 14,862	\$ 45,859
<u>INCURRED LOSSES</u>					
[21] Incurred Losses: [16]+[18]+[20]-[17]-[19]	\$	944,216	\$ 937,859	\$ 854,040	\$ 2,736,114
[21.a] Average Loss Per Claim: [21] / [15]	\$	571	\$ 579	\$ 506	\$ 552
[21.b] Avg. Loss Per Policy/Cert: [21] / [7]	\$	27.58	\$ 28.05	\$ 32.29	\$ 29.07
[21.c] Incurred Loss Ratio: [21] / [13]		14.16%	13.66%	15.86%	14.46%
<u>FIXED EXPENSES</u>					
[22] Defense and C.C. Expenses *	\$	3,845	\$ 4,160	\$ 4,810	\$ 12,815
* [Formerly Allocated Loss Adj. Exp.]					
[23] Adj. & Other Exp. [Formerly ULAE]	\$	32,355	\$ 35,025	\$ 28,867	\$ 96,247
[24] Other Acquisition & Field Expenses	\$	190,643	\$ 226,376	\$ 150,880	\$ 567,900
[25] General Expenses Incurred	\$	311,739	\$ 374,652	\$ 276,655	\$ 963,046
[26] Taxes, Licenses and Fees	\$	15,456	\$ 11,947	\$ 12,803	\$ 40,206
[29.a] Fixed Expenses: Sum of [22] Thru [26]	\$	554,038	\$ 652,160	\$ 474,016	\$ 1,680,214
[29.b] Fixed Expenses Per Policy: [29.a] / [7]	\$	16.18	\$ 19.50	\$ 17.92	\$ 17.85
[29.c] Fixed Exp. to E. Premium Ratio: [29.a] / [13]		8.31%	9.50%	8.80%	8.88%
<u>VARIABLE EXPENSES</u>					
[27] Commission & Brokerage	\$	2,266,754	\$ 2,288,394	\$ 1,441,051	\$ 5,996,199
[27.a] Commission & Brokerage %: [27] / [13]		33.98%	33.32%	26.75%	31.69%
[28] CA Premium Tax	\$	159,817	\$ 152,149	\$ 117,457	\$ 429,422
[28.a] CA Premium Tax %: [28] / [13]		2.40%	2.22%	2.18%	2.27%
[30] Var. Expenses: [27] + [28]	\$	2,426,570	\$ 2,440,543	\$ 1,558,508	\$ 6,425,621
[30.a] Var. Expenses Per Policy: [30] / [7]	\$	70.88	\$ 72.98	\$ 58.93	\$ 68.27
[30.b] Var. Exp. To E. Premium Ratio: [30] / [13]		36.38%	35.54%	28.93%	33.96%
[31] Total Expenses: [29.a] + [30]	\$	2,980,608	\$ 3,092,703	\$ 2,032,524	\$ 8,105,835
[31.a] Total Exp. to E. Premium Ratio: [31] / [13]		44.69%	45.04%	37.73%	42.84%
[32] Combined Losses & Exp: [21] + [31]	\$	3,924,824	\$ 4,030,561	\$ 2,886,564	\$ 10,841,949
[32.a] Combined Losses & Exp. Ratio: [32] / [13]		58.84%	58.70%	53.59%	57.29%

California Credit Property Insurance Experience Exhibit

Combination: 20	Company Count: 7	Class of Business: All	
Type Of Premium Payment: All		General Product Cat. No: 3	
Range of Current Rate Per \$100:	Minimum: 1.00	Maximum: 4.00	

		1998	1999	2000	Total
[7] Policy or Certificate Count		156,435	134,248	113,155	403,839
[8] Gross Written Premium	\$	42,359,412	\$ 29,199,631	\$ 14,527,013	\$ 86,086,056
[9] Refunds On Terminations	\$	25,149,663	\$ 15,734,804	\$ 8,792,762	\$ 49,677,229
[10] Net Written Premium: [8] - [9]	\$	17,209,749	\$ 13,464,827	\$ 5,734,251	\$ 36,408,827
[11] Premium Reserves, Start of Period	\$	20,241,387	\$ 21,198,418	\$ 21,038,449	\$ 62,478,254
[12] Premium Reserves, End of Period	\$	21,198,418	\$ 21,038,449	\$ 15,142,769	\$ 57,379,636
[13] Actual Earned Premium: [10]+[11]-[12]	\$	16,252,718	\$ 13,624,795	\$ 11,629,931	\$ 41,507,444
[14] Earned Premium @ Current Rate Level	\$	16,400,911	\$ 13,624,794	\$ 11,630,113	\$ 41,655,818
[14.a] Exposures [E.P.@CRL / Curr. Rate]		9,445,503	7,027,617	6,260,293	22,733,413
[15] Claims Count		1,229	1,342	689	3,260
[16] Losses Paid	\$	1,700,459	\$ 1,978,324	\$ 1,004,972	\$ 4,683,755
[17] IBNR Reserves, Start of Period	\$	741,731	\$ 645,129	\$ 580,496	\$ 1,967,356
[18] IBNR Reserves, End of Period	\$	645,129	\$ 580,496	\$ 295,266	\$ 1,520,891
[19] Loss Reserves, Start of Period	\$	184,894	\$ 180,761	\$ 212,075	\$ 577,730
[20] Loss Reserves, End of Period	\$	180,761	\$ 212,075	\$ 92,771	\$ 485,607
<u>INCURRED LOSSES</u>					
[21] Incurred Losses: [16]+[18]+[20]-[17]-[19]	\$	1,599,724	\$ 1,945,004	\$ 600,439	\$ 4,145,167
[21.a] Average Loss Per Claim: [21] / [15]	\$	1,302	\$ 1,449	\$ 871	\$ 1,272
[21.b] Avg. Loss Per Policy/Cert: [21] / [7]	\$	10.23	\$ 14.49	\$ 5.31	\$ 10.26
[21.c] Incurred Loss Ratio: [21] / [13]		9.84%	14.28%	5.16%	9.99%
<u>FIXED EXPENSES</u>					
[22] Defense and C.C. Expenses *	\$	20,296	\$ 168	\$ (774)	\$ 19,689
* [Formerly Allocated Loss Adj. Exp.]					
[23] Adj. & Other Exp. [Formerly ULAE]	\$	20,897	\$ 14,451	\$ 8,557	\$ 43,906
[24] Other Acquisition & Field Expenses	\$	138,324	\$ 122,035	\$ 90,289	\$ 350,648
[25] General Expenses Incurred	\$	534,566	\$ 508,416	\$ 406,022	\$ 1,449,004
[26] Taxes, Licenses and Fees	\$	96,675	\$ 100,451	\$ 31,046	\$ 228,172
[29.a] Fixed Expenses: Sum of [22] Thru [26]	\$	810,757	\$ 745,521	\$ 535,141	\$ 2,091,419
[29.b] Fixed Expenses Per Policy: [29.a] / [7]	\$	5.18	\$ 5.55	\$ 4.73	\$ 5.18
[29.c] Fixed Exp. to E. Premium Ratio: [29.a] / [13]		4.99%	5.47%	4.60%	5.04%
<u>VARIABLE EXPENSES</u>					
[27] Commission & Brokerage	\$	5,924,304	\$ 5,134,363	\$ 1,833,887	\$ 12,892,554
[27.a] Commission & Brokerage %: [27] / [13]		36.45%	37.68%	15.77%	31.06%
[28] CA Premium Tax	\$	444,447	\$ 326,968	\$ 135,149	\$ 906,563
[28.a] CA Premium Tax %: [28] / [13]		2.73%	2.40%	1.16%	2.18%
[30] Var. Expenses: [27] + [28]	\$	6,368,750	\$ 5,461,331	\$ 1,969,036	\$ 13,799,118
[30.a] Var. Expenses Per Policy: [30] / [7]	\$	40.71	\$ 40.68	\$ 17.40	\$ 34.17
[30.b] Var. Exp. To E. Premium Ratio: [30] / [13]		39.19%	40.08%	16.93%	33.24%
[31] Total Expenses: [29.a] + [30]	\$	7,179,508	\$ 6,206,852	\$ 2,504,177	\$ 15,890,537
[31.a] Total Exp. to E. Premium Ratio: [31] / [13]		44.17%	45.56%	21.53%	38.28%
[32] Combined Losses & Exp: [21] + [31]	\$	8,779,232	\$ 8,151,856	\$ 3,104,615	\$ 20,035,704
[32.a] Combined Losses & Exp. Ratio: [32] / [13]		54.02%	59.83%	26.70%	48.27%

California Credit Unemployment Insurance Experience Exhibit

Combination: 47	Company Count: 14	Class of Business: All		All
Type Of Premium Payment: MOB	Single or Joint: All	Gen.Prod.Cat.#: 6		6
Range of Current Rate Per \$100:	Minimum: 0.22	Maximum: 3.50		3.50

		1998	1999	2000	Total
[8]	Policy or Certificate Count	2,912,913	2,930,611	2,868,666	8,712,190
[9]	Gross Written Premium	\$ 125,371,030	\$ 109,587,545	\$ 103,886,835	\$ 338,845,410
[10]	Refunds On Terminations	\$ 10,235,398	\$ 2,718,387	\$ 1,291,399	\$ 14,245,184
[11]	Net Written Premium: [9] - [10]	\$ 115,135,632	\$ 106,869,158	\$ 102,595,437	\$ 324,600,226
[12]	Premium Reserves, Start of Period	\$ 13,467	\$ 7,286	\$ 4,541	\$ 25,294
[13]	Premium Reserves, End of Period	\$ 7,286	\$ 4,541	\$ 2,348	\$ 14,175
[14]	Actual Earned Premium: [11]+[12]-[13]	\$ 115,141,813	\$ 106,871,903	\$ 102,597,630	\$ 324,611,345
[15]	Earned Premium @ Current Rate Level	\$ 111,682,213	\$ 104,837,990	\$ 100,682,489	\$ 317,202,691
[15.a]	Exposures [E.P.@CRL / Curr. Rate]	347,184,349	305,923,342	289,535,679	942,643,370
[16]	Claims Count	21,422	17,211	11,207	49,841
[17]	Losses Paid	\$ 12,100,805	\$ 9,677,091	\$ 6,665,581	\$ 28,443,478
[18]	IBNR Reserves, Start of Period	\$ 5,786,223	\$ 5,599,074	\$ 3,428,547	\$ 14,813,844
[19]	IBNR Reserves, End of Period	\$ 5,599,074	\$ 3,428,547	\$ 3,137,214	\$ 12,164,836
[20]	Loss Reserves, Start of Period	\$ 5,370,039	\$ 4,706,939	\$ 3,733,467	\$ 13,810,445
[21]	Loss Reserves, End of Period	\$ 4,706,939	\$ 3,733,467	\$ 2,781,518	\$ 11,221,924
<u>INCURRED LOSSES</u>					
[22]	Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$ 11,250,556	\$ 6,533,092	\$ 5,422,299	\$ 23,205,948
[22.a]	Average Loss Per Claim: [22] / [16]	\$ 525	\$ 380	\$ 484	\$ 466
[22.b]	Average Loss Per Policy/Cert: [22] / [8]	\$ 3.86	\$ 2.23	\$ 1.89	\$ 2.66
[22.c]	Incurred Loss Ratio: [22] / [14]	9.77%	6.11%	5.29%	7.15%
<u>FIXED EXPENSES</u>					
[23]	Defense and C.C. Expenses *	\$ -	\$ -	\$ -	\$ -
	* [Formerly Allocated Loss Adj. Exp.]				
[24]	Adj. & Other Exp. [Formerly ULAE]	\$ 627,580	\$ 293,352	\$ 226,238	\$ 1,147,170
[25]	Other Acquisition & Field Expenses	\$ 3,956,985	\$ 3,158,787	\$ 2,438,335	\$ 9,554,107
[26]	General Expenses Incurred	\$ 11,401,426	\$ 13,028,067	\$ 12,389,249	\$ 36,818,741
[27]	Taxes, Licenses and Fees	\$ 263,046	\$ 341,699	\$ 325,700	\$ 930,446
[30.a]	Fixed Expenses: Sum of [23] Thru [27]	\$ 16,249,037	\$ 16,821,905	\$ 15,379,522	\$ 48,450,464
[30.b]	Fixed Expenses Per Policy: [30.a] / [8]	\$ 5.58	\$ 5.74	\$ 5.36	\$ 5.56
[30.c]	Fixed Exp. to E. Premium Ratio: [30.a] / [14]	14.11%	15.74%	14.99%	14.93%
<u>VARIABLE EXPENSES</u>					
[28]	Commission & Brokerage	\$ 46,223,380	\$ 38,805,453	\$ 36,559,332	\$ 121,588,165
[28.a]	Commission & Brokerage %: [28] / [14]	40.14%	36.31%	35.63%	37.46%
[29]	CA Premium Tax	\$ 2,696,724	\$ 2,527,724	\$ 2,412,673	\$ 7,637,122
[29.a]	CA Premium Tax %: [29] / [14]	2.34%	2.37%	2.35%	2.35%
[31]	Var. Expenses: [28] + [29]	\$ 48,920,105	\$ 41,333,177	\$ 38,972,005	\$ 129,225,287
[31.a]	Var. Expenses Per Policy: [31] / [8]	\$ 16.79	\$ 14.10	\$ 13.59	\$ 14.83
[31.b]	Var. Exp. To E. Premium Ratio: [31] / [14]	42.49%	38.68%	37.99%	39.81%
[32]	Total Expenses: [30.a] + [31]	\$ 65,169,142	\$ 58,155,081	\$ 54,351,527	\$ 177,675,751
[32.a]	Total Exp. to E. Premium Ratio: [32] / [14]	56.60%	54.42%	52.98%	54.73%
[33]	Combined Losses & Exp: [22] + [32]	\$ 76,419,698	\$ 64,688,174	\$ 59,773,827	\$ 200,881,699
[33.a]	Combined Losses & Exp. Ratio: [33] / [14]	66.37%	60.53%	58.26%	61.88%

California Credit Unemployment Insurance Experience Exhibit

Combination: 44	Company Count: 1	Class of Business: All	
Type Of Premium Payment: MOB	Single or Joint: S	Gen.Prod.Cat.#: 7	
Range of Current Rate Per \$100:	Minimum: 0.23	Maximum: 0.23	

		1998	1999	2000	Total
[8] Policy or Certificate Count		12,108	12,349	10,155	34,612
[9] Gross Written Premium	\$	382,865	\$ 370,703	\$ 299,637	\$ 1,053,206
[10] Refunds On Terminations	\$	25,614	\$ 6,341	\$ -	\$ 31,955
[11] Net Written Premium: [9] - [10]	\$	357,251	\$ 364,362	\$ 299,637	\$ 1,021,251
[12] Premium Reserves, Start of Period	\$	-	\$ -	\$ -	\$ -
[13] Premium Reserves, End of Period	\$	-	\$ -	\$ -	\$ -
[14] Actual Earned Premium: [11]+[12]-[13]	\$	357,251	\$ 364,362	\$ 299,637	\$ 1,021,251
[15] Earned Premium @ Current Rate Level	\$	357,251	\$ 364,362	\$ 299,637	\$ 1,021,251
[15.a] Exposures [E.P.@CRL / Curr. Rate]		1,553,264	1,584,184	1,302,772	4,440,220
[16] Claims Count		18	71	48	137
[17] Losses Paid	\$	11,183	\$ 34,749	\$ 27,626	\$ 73,558
[18] IBNR Reserves, Start of Period	\$	-	\$ 12,722	\$ 15,089	\$ 27,810
[19] IBNR Reserves, End of Period	\$	12,722	\$ 15,089	\$ 10,237	\$ 38,048
[20] Loss Reserves, Start of Period	\$	-	\$ 6,538	\$ 10,746	\$ 17,284
[21] Loss Reserves, End of Period	\$	6,538	\$ 10,746	\$ 11,578	\$ 28,862
<u>INCURRED LOSSES</u>					
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$	30,443	\$ 41,325	\$ 23,606	\$ 95,374
[22.a] Average Loss Per Claim: [22] / [16]	\$	1,691	\$ 582	\$ 492	\$ 696
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$	2.51	\$ 3.35	\$ 2.32	\$ 2.76
[22.c] Incurred Loss Ratio: [22] / [14]		8.52%	11.34%	7.88%	9.34%
<u>FIXED EXPENSES</u>					
[23] Defense and C.C. Expenses *	\$	-	\$ -	\$ -	\$ -
* [Formerly Allocated Loss Adj. Exp.]					
[24] Adj. & Other Exp. [Formerly ULAE]	\$	1,218	\$ 1,653	\$ 944	\$ 3,815
[25] Other Acquisition & Field Expenses	\$	10,896	\$ 13,008	\$ 9,528	\$ 33,432
[26] General Expenses Incurred	\$	17,791	\$ 21,206	\$ 16,780	\$ 55,777
[27] Taxes, Licenses and Fees	\$	822	\$ 656	\$ 809	\$ 2,287
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$	30,727	\$ 36,522	\$ 28,061	\$ 95,311
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$	2.54	\$ 2.96	\$ 2.76	\$ 2.75
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]		8.60%	10.02%	9.37%	9.33%
<u>VARIABLE EXPENSES</u>					
[28] Commission & Brokerage	\$	175,374	\$ 151,028	\$ 113,413	\$ 439,815
[28.a] Commission & Brokerage %: [28] / [14]		49.09%	41.45%	37.85%	43.07%
[29] CA Premium Tax	\$	8,395	\$ 8,563	\$ 7,041	\$ 23,999
[29.a] CA Premium Tax %: [29] / [14]		2.35%	2.35%	2.35%	2.35%
[31] Var. Expenses: [28] + [29]	\$	183,770	\$ 159,591	\$ 120,454	\$ 463,815
[31.a] Var. Expenses Per Policy: [31] / [8]	\$	15.18	\$ 12.92	\$ 11.86	\$ 13.40
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]		51.44%	43.80%	40.20%	45.42%
[32] Total Expenses: [30.a] + [31]	\$	214,496	\$ 196,113	\$ 148,516	\$ 559,125
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]		60.04%	53.82%	49.57%	54.75%
[33] Combined Losses & Exp: [22] + [32]	\$	244,939	\$ 237,438	\$ 172,122	\$ 654,499
[33.a] Combined Losses & Exp. Ratio: [33] / [14]		68.56%	65.17%	57.44%	64.09%

California Credit Unemployment Insurance Experience Exhibit

Combination: 62	Company Count: 8	Class of Business: All		All
Type Of Premium Payment:	All	Single or Joint: All	Gen.Prod.Cat.#:	8
Range of Current Rate Per \$100:	Minimum: 2.00	Maximum: 8.29		

		1998	1999	2000	Total
[8] Policy or Certificate Count		109,133	85,538	89,577	284,248
[9] Gross Written Premium	\$	18,929,190	\$ 22,224,574	\$ 26,597,442	\$ 67,751,205
[10] Refunds On Terminations	\$	6,971,617	\$ 9,466,947	\$ 11,679,443	\$ 28,118,007
[11] Net Written Premium: [9] - [10]	\$	11,957,572	\$ 12,757,627	\$ 14,917,999	\$ 39,633,198
[12] Premium Reserves, Start of Period	\$	14,230,339	\$ 16,639,444	\$ 19,687,890	\$ 50,557,673
[13] Premium Reserves, End of Period	\$	16,639,444	\$ 19,687,890	\$ 24,265,786	\$ 60,593,120
[14] Actual Earned Premium: [11]+[12]-[13]	\$	9,548,467	\$ 9,709,181	\$ 10,340,103	\$ 29,597,751
[15] Earned Premium @ Current Rate Level	\$	9,548,469	\$ 9,709,181	\$ 10,340,103	\$ 29,597,753
[15.a] Exposures [E.P.@CRL / Curr. Rate]		2,162,455	2,148,369	2,195,302	6,506,126
[16] Claims Count		6,362	5,319	3,138	14,819
[17] Losses Paid	\$	1,640,867	\$ 1,487,191	\$ 1,061,786	\$ 4,189,844
[18] IBNR Reserves, Start of Period	\$	752,014	\$ 436,892	\$ 571,395	\$ 1,760,301
[19] IBNR Reserves, End of Period	\$	436,892	\$ 571,395	\$ 665,738	\$ 1,674,025
[20] Loss Reserves, Start of Period	\$	1,171,818	\$ 1,076,363	\$ 1,140,825	\$ 3,389,006
[21] Loss Reserves, End of Period	\$	1,076,363	\$ 1,140,825	\$ 1,537,064	\$ 3,754,252
<u>INCURRED LOSSES</u>					
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$	1,230,291	\$ 1,686,155	\$ 1,552,369	\$ 4,468,815
[22.a] Average Loss Per Claim: [22] / [16]	\$	193	\$ 317	\$ 495	\$ 302
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$	11.27	\$ 19.71	\$ 17.33	\$ 15.72
[22.c] Incurred Loss Ratio: [22] / [14]		12.88%	17.37%	15.01%	15.10%
<u>FIXED EXPENSES</u>					
[23] Defense and C.C. Expenses *	\$	-	\$ -	\$ -	\$ -
* [Formerly Allocated Loss Adj. Exp.]					
[24] Adj. & Other Exp. [Formerly ULAE]	\$	157,339	\$ 136,096	\$ 133,736	\$ 427,170
[25] Other Acquisition & Field Expenses	\$	287,300	\$ 207,418	\$ 233,120	\$ 727,837
[26] General Expenses Incurred	\$	250,945	\$ 154,544	\$ 179,595	\$ 585,084
[27] Taxes, Licenses and Fees	\$	70,059	\$ 168,344	\$ 247,605	\$ 486,008
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$	765,642	\$ 666,401	\$ 794,056	\$ 2,226,099
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$	7.02	\$ 7.79	\$ 8.86	\$ 7.83
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]		8.02%	6.86%	7.68%	7.52%
<u>VARIABLE EXPENSES</u>					
[28] Commission & Brokerage	\$	713,875	\$ 2,724,506	\$ 3,655,199	\$ 7,093,580
[28.a] Commission & Brokerage %: [28] / [14]		7.48%	28.06%	35.35%	23.97%
[29] CA Premium Tax	\$	342,378	\$ 348,113	\$ 409,652	\$ 1,100,142
[29.a] CA Premium Tax %: [29] / [14]		3.59%	3.59%	3.96%	3.72%
[31] Var. Expenses: [28] + [29]	\$	1,056,252	\$ 3,072,619	\$ 4,064,851	\$ 8,193,722
[31.a] Var. Expenses Per Policy: [31] / [8]	\$	9.68	\$ 35.92	\$ 45.38	\$ 28.83
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]		11.06%	31.65%	39.31%	27.68%
[32] Total Expenses: [30.a] + [31]	\$	1,821,895	\$ 3,739,020	\$ 4,858,906	\$ 10,419,821
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]		19.08%	38.51%	46.99%	35.20%
[33] Combined Losses & Exp: [22] + [32]	\$	3,052,185	\$ 5,425,175	\$ 6,411,276	\$ 14,888,636
[33.a] Combined Losses & Exp. Ratio: [33] / [14]		31.97%	55.88%	62.00%	50.30%

California Credit Unemployment Insurance Experience Exhibit

Combination: 45	Company Count: 1	Class of Business: All	
Type Of Premium Payment: MOB	Single or Joint: S	Gen.Prod.Cat.#: 9	
Range of Current Rate Per \$100:	Minimum: 1.00	Maximum: 1.00	

		1998	1999	2000	Total
[8] Policy or Certificate Count		36,871	111,605	89,936	238,412
[9] Gross Written Premium	\$	4,799,119	\$ 19,097,157	\$ 13,191,992	\$ 37,088,268
[10] Refunds On Terminations	\$	69,335	\$ 4,780,492	\$ 1,654,966	\$ 6,504,793
[11] Net Written Premium: [9] - [10]	\$	4,729,784	\$ 14,316,665	\$ 11,537,026	\$ 30,583,476
[12] Premium Reserves, Start of Period	\$	-	\$ -	\$ -	\$ -
[13] Premium Reserves, End of Period	\$	-	\$ -	\$ -	\$ -
[14] Actual Earned Premium: [11]+[12]-[13]	\$	4,729,784	\$ 14,316,665	\$ 11,537,026	\$ 30,583,476
[15] Earned Premium @ Current Rate Level	\$	4,729,784	\$ 14,316,665	\$ 11,537,026	\$ 30,583,476
[15.a] Exposures [E.P.@CRL / Curr. Rate]		4,729,785	14,316,665	11,537,026	30,583,476
[16] Claims Count		448	964	666	2,078
[17] Losses Paid	\$	232,834	\$ 559,264	\$ 455,870	\$ 1,247,968
[18] IBNR Reserves, Start of Period	\$	-	\$ 251,786	\$ 858,829	\$ 1,110,615
[19] IBNR Reserves, End of Period	\$	251,786	\$ 858,829	\$ 454,318	\$ 1,564,933
[20] Loss Reserves, Start of Period	\$	-	\$ -	\$ -	\$ -
[21] Loss Reserves, End of Period	\$	-	\$ -	\$ -	\$ -
<u>INCURRED LOSSES</u>					
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$	484,620	\$ 1,166,307	\$ 51,358	\$ 1,702,286
[22.a] Average Loss Per Claim: [22] / [16]	\$	1,082	\$ 1,210	\$ 77	\$ 819
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$	13.14	\$ 10.45	\$ 0.57	\$ 7.14
[22.c] Incurred Loss Ratio: [22] / [14]		10.25%	8.15%	0.45%	5.57%
<u>FIXED EXPENSES</u>					
[23] Defense and C.C. Expenses *	\$	-	\$ -	\$ -	\$ -
* [Formerly Allocated Loss Adj. Exp.]					
[24] Adj. & Other Exp. [Formerly ULAE]	\$	19,385	\$ 46,652	\$ 2,054	\$ 68,091
[25] Other Acquisition & Field Expenses	\$	144,258	\$ 511,105	\$ 366,877	\$ 1,022,241
[26] General Expenses Incurred	\$	235,543	\$ 833,230	\$ 646,073	\$ 1,714,847
[27] Taxes, Licenses and Fees	\$	10,879	\$ 25,770	\$ 31,150	\$ 67,798
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$	410,065	\$ 1,416,757	\$ 1,046,155	\$ 2,872,977
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$	11.12	\$ 12.69	\$ 11.63	\$ 12.05
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]		8.67%	9.90%	9.07%	9.39%
<u>VARIABLE EXPENSES</u>					
[28] Commission & Brokerage	\$	2,321,851	\$ 5,934,258	\$ 4,366,764	\$ 12,622,873
[28.a] Commission & Brokerage %: [28] / [14]		49.09%	41.45%	37.85%	41.27%
[29] CA Premium Tax	\$	111,150	\$ 336,442	\$ 271,120	\$ 718,712
[29.a] CA Premium Tax %: [29] / [14]		2.35%	2.35%	2.35%	2.35%
[31] Var. Expenses: [28] + [29]	\$	2,433,001	\$ 6,270,699	\$ 4,637,885	\$ 13,341,585
[31.a] Var. Expenses Per Policy: [31] / [8]	\$	65.99	\$ 56.19	\$ 51.57	\$ 55.96
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]		51.44%	43.80%	40.20%	43.62%
[32] Total Expenses: [30.a] + [31]	\$	2,843,066	\$ 7,687,457	\$ 5,684,040	\$ 16,214,562
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]		60.11%	53.70%	49.27%	53.02%
[33] Combined Losses & Exp: [22] + [32]	\$	3,327,686	\$ 8,853,764	\$ 5,735,398	\$ 17,916,848
[33.a] Combined Losses & Exp. Ratio: [33] / [14]		70.36%	61.84%	49.71%	58.58%

California Credit Unemployment Insurance Experience Exhibit

Combination: 55	Company Count: 3	Class of Business: All	
Type Of Premium Payment: All	Single or Joint: S	Gen.Prod.Cat.#: 10	
Range of Current Rate Per \$100:	Minimum: 3.60	Maximum: 5.10	

		1998	1999	2000	Total
[8] Policy or Certificate Count		19,709	12,172	11,221	43,102
[9] Gross Written Premium	\$	10,886,427	\$ 4,955,998	\$ 5,657,665	\$ 21,500,090
[10] Refunds On Terminations	\$	8,905,057	\$ 3,039,006	\$ 3,092,366	\$ 15,036,429
[11] Net Written Premium: [9] - [10]	\$	1,981,370	\$ 1,916,991	\$ 2,565,299	\$ 6,463,660
[12] Premium Reserves, Start of Period	\$	7,892,721	\$ 5,840,891	\$ 4,749,291	\$ 18,482,903
[13] Premium Reserves, End of Period	\$	5,840,891	\$ 4,749,291	\$ 4,648,948	\$ 15,239,131
[14] Actual Earned Premium: [11]+[12]-[13]	\$	4,033,199	\$ 3,008,592	\$ 2,665,641	\$ 9,707,433
[15] Earned Premium @ Current Rate Level	\$	4,033,199	\$ 3,008,593	\$ 2,665,640	\$ 9,707,432
[15.a] Exposures [E.P.@CRL / Curr. Rate]		1,032,628	776,461	700,964	2,510,053
[16] Claims Count		740	447	312	1,499
[17] Losses Paid	\$	514,885	\$ 343,918	\$ 311,694	\$ 1,170,497
[18] IBNR Reserves, Start of Period	\$	797,005	\$ 420,573	\$ 287,880	\$ 1,505,457
[19] IBNR Reserves, End of Period	\$	420,573	\$ 287,880	\$ 223,146	\$ 931,599
[20] Loss Reserves, Start of Period	\$	287,964	\$ 368,416	\$ 424,059	\$ 1,080,439
[21] Loss Reserves, End of Period	\$	368,416	\$ 424,059	\$ 284,508	\$ 1,076,983
<u>INCURRED LOSSES</u>					
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$	218,905	\$ 266,869	\$ 107,409	\$ 593,183
[22.a] Average Loss Per Claim: [22] / [16]	\$	296	\$ 597	\$ 344	\$ 396
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$	11.11	\$ 21.92	\$ 9.57	\$ 13.76
[22.c] Incurred Loss Ratio: [22] / [14]		5.43%	8.87%	4.03%	6.11%
<u>FIXED EXPENSES</u>					
[23] Defense and C.C. Expenses *	\$	-	\$ -	\$ -	\$ -
* [Formerly Allocated Loss Adj. Exp.]					
[24] Adj. & Other Exp. [Formerly ULAE]	\$	11,940	\$ 23,139	\$ 9,615	\$ 44,694
[25] Other Acquisition & Field Expenses	\$	70,300	\$ 59,237	\$ 43,849	\$ 173,386
[26] General Expenses Incurred	\$	302,034	\$ 238,236	\$ 228,231	\$ 768,501
[27] Taxes, Licenses and Fees	\$	(4,875)	\$ (1,617)	\$ (3,048)	\$ (9,540)
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$	379,399	\$ 318,994	\$ 278,647	\$ 977,041
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$	19.25	\$ 26.21	\$ 24.83	\$ 22.67
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]		9.41%	10.60%	10.45%	10.06%
<u>VARIABLE EXPENSES</u>					
[28] Commission & Brokerage	\$	513,106	\$ 686,595	\$ 865,959	\$ 2,065,660
[28.a] Commission & Brokerage %: [28] / [14]		12.72%	22.82%	32.49%	21.28%
[29] CA Premium Tax	\$	46,562	\$ 45,049	\$ 60,284	\$ 151,896
[29.a] CA Premium Tax %: [29] / [14]		1.15%	1.50%	2.26%	1.56%
[31] Var. Expenses: [28] + [29]	\$	559,668	\$ 731,644	\$ 926,244	\$ 2,217,556
[31.a] Var. Expenses Per Policy: [31] / [8]	\$	28.40	\$ 60.11	\$ 82.55	\$ 51.45
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]		13.88%	24.32%	34.75%	22.84%
[32] Total Expenses: [30.a] + [31]	\$	939,068	\$ 1,050,639	\$ 1,204,891	\$ 3,194,597
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]		23.28%	34.92%	45.20%	32.91%
[33] Combined Losses & Exp: [22] + [32]	\$	1,157,972	\$ 1,317,507	\$ 1,312,300	\$ 3,787,779
[33.a] Combined Losses & Exp. Ratio: [33] / [14]		28.71%	43.79%	49.23%	39.02%

California Credit Unemployment Insurance Experience Exhibit

Combination:	7	Company Count:	1	Class of Business:	B
Type Of Premium Payment:		MOB		Single or Joint: S	Gen.Prod.Cat.#: 13
Range of Current Rate Per \$100:		Minimum:	0.50	Maximum:	0.50

		1998	1999	2000	Total
[8] Policy or Certificate Count		24,395	24,564	15,069	64,028
[9] Gross Written Premium	\$	1,565,003	\$ 1,580,687	\$ 1,011,019	\$ 4,156,709
[10] Refunds On Terminations	\$	286	\$ 5,122	\$ 44,486	\$ 49,894
[11] Net Written Premium: [9] - [10]	\$	1,564,716	\$ 1,575,566	\$ 966,533	\$ 4,106,815
[12] Premium Reserves, Start of Period	\$	-	\$ -	\$ -	\$ -
[13] Premium Reserves, End of Period	\$	-	\$ -	\$ -	\$ -
[14] Actual Earned Premium: [11]+[12]-[13]	\$	1,564,716	\$ 1,575,566	\$ 966,533	\$ 4,106,815
[15] Earned Premium @ Current Rate Level	\$	1,564,716	\$ 1,575,566	\$ 966,533	\$ 4,106,815
[15.a] Exposures [E.P.@CRL / Curr. Rate]		3,129,433	3,151,131	1,933,066	8,213,630
[16] Claims Count		0	0	0	0
[17] Losses Paid	\$	-	\$ 834	\$ -	\$ 834
[18] IBNR Reserves, Start of Period	\$	58,208	\$ 95,217	\$ 90,334	\$ 243,759
[19] IBNR Reserves, End of Period	\$	95,217	\$ 90,334	\$ 41,078	\$ 226,630
[20] Loss Reserves, Start of Period	\$	-	\$ -	\$ -	\$ -
[21] Loss Reserves, End of Period	\$	-	\$ -	\$ -	\$ -
<u>INCURRED LOSSES</u>					
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$	37,010	\$ (4,049)	\$ (49,256)	\$ (16,295)
[22.a] Average Loss Per Claim: [22] / [16]	\$	-	\$ -	\$ -	\$ -
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$	1.52	\$ (0.16)	\$ (3.27)	\$ (0.25)
[22.c] Incurred Loss Ratio: [22] / [14]		2.37%	-0.26%	-5.10%	-0.40%
<u>FIXED EXPENSES</u>					
[23] Defense and C.C. Expenses *	\$	-	\$ -	\$ -	\$ -
* [Formerly Allocated Loss Adj. Exp.]					
[24] Adj. & Other Exp. [Formerly ULAE]	\$	1,432	\$ 79	\$ (1,970)	\$ (459)
[25] Other Acquisition & Field Expenses	\$	47,724	\$ 56,248	\$ 30,736	\$ 134,707
[26] General Expenses Incurred	\$	77,923	\$ 91,698	\$ 54,126	\$ 223,747
[27] Taxes, Licenses and Fees	\$	3,599	\$ 2,836	\$ 2,610	\$ 9,045
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$	130,677	\$ 150,861	\$ 85,501	\$ 367,039
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$	5.36	\$ 6.14	\$ 5.67	\$ 5.73
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]		8.35%	9.58%	8.85%	8.94%
<u>VARIABLE EXPENSES</u>					
[28] Commission & Brokerage	\$	768,119	\$ 653,072	\$ 365,833	\$ 1,787,024
[28.a] Commission & Brokerage %: [28] / [14]		49.09%	41.45%	37.85%	43.51%
[29] CA Premium Tax	\$	36,771	\$ 37,026	\$ 22,714	\$ 96,510
[29.a] CA Premium Tax %: [29] / [14]		2.35%	2.35%	2.35%	2.35%
[31] Var. Expenses: [28] + [29]	\$	804,890	\$ 690,098	\$ 388,546	\$ 1,883,534
[31.a] Var. Expenses Per Policy: [31] / [8]	\$	32.99	\$ 28.09	\$ 25.78	\$ 29.42
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]		51.44%	43.80%	40.20%	45.86%
[32] Total Expenses: [30.a] + [31]	\$	935,567	\$ 840,959	\$ 474,047	\$ 2,250,573
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]		59.79%	53.38%	49.05%	54.80%
[33] Combined Losses & Exp: [22] + [32]	\$	972,577	\$ 836,910	\$ 424,791	\$ 2,234,278
[33.a] Combined Losses & Exp. Ratio: [33] / [14]		62.16%	53.12%	43.95%	54.40%

California Credit Unemployment Insurance Experience Exhibit

Combination: 68	Company Count: 10	Class of Business: All	
Type Of Premium Payment: All	Single or Joint: All	Gen.Prod.Cat.#: 8 & 10	
Range of Current Rate Per \$100:	Minimum: 2.00	Maximum: 8.29	

	1998	1999	2000	Total
[8] Policy or Certificate Count	128,842	97,710	100,798	327,350
[9] Gross Written Premium	\$ 29,815,617	\$ 27,180,571	\$ 32,255,107	\$ 89,251,295
[10] Refunds On Terminations	\$ 15,876,674	\$ 12,505,953	\$ 14,771,809	\$ 43,154,437
[11] Net Written Premium: [9] - [10]	\$ 13,938,942	\$ 14,674,619	\$ 17,483,298	\$ 46,096,858
[12] Premium Reserves, Start of Period	\$ 22,123,060	\$ 22,480,336	\$ 24,437,181	\$ 69,040,576
[13] Premium Reserves, End of Period	\$ 22,480,336	\$ 24,437,181	\$ 28,914,734	\$ 75,832,251
[14] Actual Earned Premium: [11]+[12]-[13]	\$ 13,581,666	\$ 12,717,773	\$ 13,005,744	\$ 39,305,184
[15] Earned Premium @ Current Rate Level	\$ 13,581,668	\$ 12,717,774	\$ 13,005,743	\$ 39,305,185
[15.a] Exposures [E.P.@CRL / Curr. Rate]	3,195,083	2,924,829	2,896,267	9,016,179
[16] Claims Count	7,102	5,766	3,450	16,318
[17] Losses Paid	\$ 2,155,752	\$ 1,831,109	\$ 1,373,481	\$ 5,360,341
[18] IBNR Reserves, Start of Period	\$ 1,549,018	\$ 857,465	\$ 859,275	\$ 3,265,758
[19] IBNR Reserves, End of Period	\$ 857,465	\$ 859,275	\$ 888,885	\$ 2,605,624
[20] Loss Reserves, Start of Period	\$ 1,459,782	\$ 1,444,779	\$ 1,564,884	\$ 4,469,445
[21] Loss Reserves, End of Period	\$ 1,444,779	\$ 1,564,884	\$ 1,821,572	\$ 4,831,235
<u>INCURRED LOSSES</u>				
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$ 1,449,195	\$ 1,953,024	\$ 1,659,779	\$ 5,061,998
[22.a] Average Loss Per Claim: [22] / [16]	\$ 204	\$ 339	\$ 481	\$ 310
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$ 11.25	\$ 19.99	\$ 16.47	\$ 15.46
[22.c] Incurred Loss Ratio: [22] / [14]	10.67%	15.36%	12.76%	12.88%
<u>FIXED EXPENSES</u>				
[23] Defense and C.C. Expenses *	\$ -	\$ -	\$ -	\$ -
* [Formerly Allocated Loss Adj. Exp.]				
[24] Adj. & Other Exp. [Formerly ULAE]	\$ 169,278	\$ 159,234	\$ 143,351	\$ 471,864
[25] Other Acquisition & Field Expenses	\$ 357,600	\$ 266,655	\$ 276,969	\$ 901,223
[26] General Expenses Incurred	\$ 552,979	\$ 392,779	\$ 407,826	\$ 1,353,584
[27] Taxes, Licenses and Fees	\$ 65,184	\$ 166,727	\$ 244,557	\$ 476,468
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$ 1,145,041	\$ 985,396	\$ 1,072,703	\$ 3,203,140
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$ 8.89	\$ 10.08	\$ 10.64	\$ 9.79
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]	8.43%	7.75%	8.25%	8.15%
<u>VARIABLE EXPENSES</u>				
[28] Commission & Brokerage	\$ 1,226,981	\$ 3,411,101	\$ 4,521,159	\$ 9,159,240
[28.a] Commission & Brokerage %: [28] / [14]	9.03%	26.82%	34.76%	23.30%
[29] CA Premium Tax	\$ 388,940	\$ 393,162	\$ 469,936	\$ 1,252,038
[29.a] CA Premium Tax %: [29] / [14]	2.86%	3.09%	3.61%	3.19%
[31] Var. Expenses: [28] + [29]	\$ 1,615,921	\$ 3,804,263	\$ 4,991,095	\$ 10,411,278
[31.a] Var. Expenses Per Policy: [31] / [8]	\$ 12.54	\$ 38.93	\$ 49.52	\$ 31.80
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]	11.90%	29.91%	38.38%	26.49%
[32] Total Expenses: [30.a] + [31]	\$ 2,760,962	\$ 4,789,659	\$ 6,063,798	\$ 13,614,418
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]	20.33%	37.66%	46.62%	34.64%
[33] Combined Losses & Exp: [22] + [32]	\$ 4,210,157	\$ 6,742,682	\$ 7,723,576	\$ 18,676,416
[33.a] Combined Losses & Exp. Ratio: [33] / [14]	31.00%	53.02%	59.39%	47.52%

California Credit Unemployment Insurance Experience Exhibit

Combination: 69	Company Count: 1	Class of Business: All		Gen.Prod.Cat.#: 7 & 13
Type Of Premium Payment:	All	Single or Joint: All		
Range of Current Rate Per \$100:	Minimum: 0.23	Maximum: 0.50		

	1998	1999	2000	Total
[8] Policy or Certificate Count	36,503	36,913	25,224	98,640
[9] Gross Written Premium	\$ 1,947,868	\$ 1,951,391	\$ 1,310,657	\$ 5,209,915
[10] Refunds On Terminations	\$ 25,901	\$ 11,463	\$ 44,486	\$ 81,849
[11] Net Written Premium: [9] - [10]	\$ 1,921,967	\$ 1,939,928	\$ 1,266,171	\$ 5,128,066
[12] Premium Reserves, Start of Period	\$ -	\$ -	\$ -	\$ -
[13] Premium Reserves, End of Period	\$ -	\$ -	\$ -	\$ -
[14] Actual Earned Premium: [11]+[12]-[13]	\$ 1,921,967	\$ 1,939,928	\$ 1,266,171	\$ 5,128,066
[15] Earned Premium @ Current Rate Level	\$ 1,921,967	\$ 1,939,928	\$ 1,266,171	\$ 5,128,066
[15.a] Exposures [E.P.@CRL / Curr. Rate]	4,682,696	4,735,316	3,235,838	12,653,850
[16] Claims Count	18	71	48	137
[17] Losses Paid	\$ 11,183	\$ 35,583	\$ 27,626	\$ 74,392
[18] IBNR Reserves, Start of Period	\$ 58,208	\$ 107,939	\$ 105,423	\$ 271,570
[19] IBNR Reserves, End of Period	\$ 107,939	\$ 105,423	\$ 51,316	\$ 264,677
[20] Loss Reserves, Start of Period	\$ -	\$ 6,538	\$ 10,746	\$ 17,284
[21] Loss Reserves, End of Period	\$ 6,538	\$ 10,746	\$ 11,578	\$ 28,862
<u>INCURRED LOSSES</u>				
[22] Incurred Losses: [17]+[19]+[21]-[18]-[20]	\$ 67,453	\$ 37,276	\$ (25,650)	\$ 79,078
[22.a] Average Loss Per Claim: [22] / [16]	\$ 3,747	\$ 525	\$ (534)	\$ 577
[22.b] Average Loss Per Policy/Cert: [22] / [8]	\$ 1.85	\$ 1.01	\$ (1.02)	\$ 0.80
[22.c] Incurred Loss Ratio: [22] / [14]	3.51%	1.92%	-2.03%	1.54%
<u>FIXED EXPENSES</u>				
[23] Defense and C.C. Expenses *	\$ -	\$ -	\$ -	\$ -
* [Formerly Allocated Loss Adj. Exp.]				
[24] Adj. & Other Exp. [Formerly ULAE]	\$ 2,649	\$ 1,732	\$ (1,026)	\$ 3,356
[25] Other Acquisition & Field Expenses	\$ 58,620	\$ 69,255	\$ 40,264	\$ 168,140
[26] General Expenses Incurred	\$ 95,714	\$ 112,904	\$ 70,906	\$ 279,523
[27] Taxes, Licenses and Fees	\$ 4,421	\$ 3,492	\$ 3,419	\$ 11,331
[30.a] Fixed Expenses: Sum of [23] Thru [27]	\$ 161,404	\$ 187,383	\$ 113,562	\$ 462,350
[30.b] Fixed Expenses Per Policy: [30.a] / [8]	\$ 4.42	\$ 5.08	\$ 4.50	\$ 4.69
[30.c] Fixed Exp. to E. Premium Ratio: [30.a] / [14]	8.40%	9.66%	8.97%	9.02%
<u>VARIABLE EXPENSES</u>				
[28] Commission & Brokerage	\$ 943,494	\$ 804,100	\$ 479,246	\$ 2,226,839
[28.a] Commission & Brokerage %: [28] / [14]	49.09%	41.45%	37.85%	43.42%
[29] CA Premium Tax	\$ 45,166	\$ 45,588	\$ 29,755	\$ 120,510
[29.a] CA Premium Tax %: [29] / [14]	2.35%	2.35%	2.35%	2.35%
[31] Var. Expenses: [28] + [29]	\$ 988,660	\$ 849,689	\$ 509,001	\$ 2,347,349
[31.a] Var. Expenses Per Policy: [31] / [8]	\$ 27.08	\$ 23.02	\$ 20.18	\$ 23.80
[31.b] Var. Exp. To E. Premium Ratio: [31] / [14]	51.44%	43.80%	40.20%	45.77%
[32] Total Expenses: [30.a] + [31]	\$ 1,150,064	\$ 1,037,072	\$ 622,563	\$ 2,809,699
[32.a] Total Exp. to E. Premium Ratio: [32] / [14]	59.84%	53.46%	49.17%	54.79%
[33] Combined Losses & Exp: [22] + [32]	\$ 1,217,516	\$ 1,074,348	\$ 596,913	\$ 2,888,777
[33.a] Combined Losses & Exp. Ratio: [33] / [14]	63.35%	55.38%	47.14%	56.33%

**STATE OF CALIFORNIA
DEPARTMENT OF INSURANCE
45 Fremont Street, 21st Floor
San Francisco, California 94105**

November 6, 2000

RH-386

TEXT OF PROPOSED REGULATIONS (THIS ENTIRE SUBCHAPTER IS NEW):

**Title 10 Chapter 5 Subchapter 4.10 Rates for Credit Property Insurance and
Credit Unemployment Insurance**

Article 1. Scope.

Section 2670.1. Authority.

This Subchapter is promulgated pursuant to the authority granted to the Insurance Commissioner under the provisions of Sections 779.21, 779.36, 12921, and 12926 of the California Insurance Code, *Credit Insurance General Agents Association v. Payne*, 16 Cal.3d 651 (1976), and *20th Century v. Garamendi*, 8 Cal.4th 216 (1994).

NOTE: Authority cited: Sections 779.21, 779.36, 12921, and 12926 of the California Insurance Code, *Credit Insurance General Agents Association v. Payne*, 16 Cal.3d 651 (1976), and *20th Century v. Garamendi*, 8 Cal.4th 216 (1994). Reference: Sections 779.36, 1861.01, and 1861.05 of the California Insurance Code.

Section 2670.2. Purpose.

The purpose of this Subchapter is to implement the provisions of Insurance Code Section 779.36 which apply to credit property insurance, joint credit property insurance, credit unemployment insurance and joint credit unemployment insurance.

NOTE: Authority cited: Sections 779.21, 779.36, 12921, and 12926 of the California Insurance Code, *Credit Insurance General Agents Association v. Payne*, 16 Cal.3d 651 (1976), and *20th Century v. Garamendi*, 8 Cal.4th 216 (1994). Reference: Section 779.36 of the California Insurance Code.

Section 2670.3. Applicability.

This Subchapter applies to all credit property insurance, joint credit property insurance, credit unemployment insurance, and joint credit unemployment insurance on risks or on operations in this state.

NOTE: Authority cited: Sections 779.21, 779.36, 12921, and 12926 of the California Insurance Code, *Credit Insurance General Agents Association v. Payne*, 16 Cal.3d 651 (1976), and *20th Century v. Garamendi*, 8 Cal.4th 216 (1994). Reference: Sections 779.36, 1851, 1861.01, 1861.05, and 1861.13 of the California Insurance Code.

Article 2. Definitions.

Section 2670.4. Definitions Applicable to this Subchapter.

(a) "Credit property insurance" means insurance that provides coverage (generally coverage to repair or replace) on personal property pledged or offered as collateral for securing a personal or consumer loan, or personal property purchased under an installment sales agreement or through a credit transaction. Credit property insurance provides coverage for loss or damage to personal property caused by the perils set forth in the credit property insurance policy. Credit property insurance does not include creditor-placed insurance which is "force-placed" by a lender or creditor in the event the borrower or debtor fails to maintain insurance as required under his or her agreement with the lender or creditor. Credit property insurance does not include insurance which covers physical damage to an automobile or other motor vehicle, watercraft, or aircraft as a part of or in conjunction with a liability insurance policy.

(b) "Joint credit property insurance" means credit property insurance which insures two persons who are jointly liable to a lender or creditor. For purposes of these regulations, references to "credit property insurance" shall encompass both credit property insurance and joint credit property insurance.

(c) "Credit unemployment insurance" is insurance which provides coverage for periodic payments or payment of an outstanding balance on a specific loan or other credit transaction while the debtor is involuntarily unemployed, as defined in the policy.

(d) "Joint credit unemployment insurance" means credit unemployment insurance which insures two persons who are jointly liable to a lender or creditor. For purposes of these regulations, references to "credit unemployment insurance" shall encompass both credit unemployment insurance and joint credit unemployment insurance.

(e) "Closed end" plan of indebtedness is defined in CCR Section 2248.31(c).

(f) "Earned premium" means gross premium earned, including policy and membership fees, less return premium and premium on policies not taken.

(g) "Experience group" means the experience under a program of insurance of one creditor or more than one creditor. For purposes of defining and using the term "experience group," the following are separate programs of insurance: property; unemployment; open end or closed end; single premium or monthly premium; elimination period for unemployment; and retroactive or nonretroactive for unemployment. The insurance programs of each creditor in a multiple creditor group must be reasonably similar and each creditor's program must contain the same type of coverages and exclusions. If an experience group has experience in more than this State, an insurer may use only the experience of the experience group in California to rate the group or, with the approval of the Commissioner, an insurer may use the multi-state experience of the experience group for this purpose if it is more credible than the California experience and is generated by the same or similar programs of insurance and is adjusted to account for differences in premium rates. Insurers using multiple-creditor groups for the purpose of determining rates shall establish written standards for the inclusion of individual creditor-groups within such multiple creditor groups.

(h) "Experience period" means the most recent period of time for which experience is reported, but not for a period longer than three full years. If an experience group develops a Credibility Factor of 1 from TABLE 1 (the "Credibility Table" in Section 2670.9) in less than three years, the experience period for that case will be the number of full years needed to attain

full credibility. Experience incurred in the period immediately preceding the effective date of this regulation may be used to the extent necessary to fill out the experience period. If a new experience group of an insurer has experience in this State with a prior insurer, the new insurer must use the most recent experience of the experience group with the prior insurer to the extent necessary to fill out an experience period. Other data or projections may be used if the Commissioner finds them to be more credible.

(i) “Incurred Claim Count”, as used in TABLE 1 (Section 2670.9), means the number of claims incurred for the experience group during the experience period. This means the total number of claims reported during the experience period, whether paid or in the process of payment plus any incurred but not reported (IBNR) at the end of the experience period less the number of claims incurred but not reported at the beginning of the experience period.

(j) “Open end” plan of indebtedness is defined in CCR Section 2248.31(l).

(k) “Prima facie rate” means the maximum rate which reasonably can be expected to provide the presumptive loss ratio referred to in Ins. Code Sec. 779.36 and which is not excessive, inadequate, unfairly discriminatory or otherwise in violation of Chapter 9 of the Insurance Code

NOTE: Authority cited: Sections 779.21, 779.36, 12921, and 12926 of the California Insurance Code, *Credit Insurance General Agents Association v. Payne*, 16 Cal.3d 651 (1976), and *20th Century v. Garamendi*, 8 Cal.4th 216 (1994). Reference: Sections 779.36, 1861.01, and 1861.05 of the California Insurance Code.

Article 3. Regulation of Rates.

Section 2670.5. Presumptive Loss Ratios and Prima Facie Rates, Generally.

For the purpose of implementing Insurance Code Section 779.36, the presumptive loss ratio for credit property insurance coverage or for credit unemployment insurance coverage shall be 60 percent, computed by dividing incurred losses by earned premiums, using calendar year data. For the purpose of Insurance Code Section 1861.05, it shall be presumed that a rate is excessive if incurred losses cannot be reasonably expected to equal 60 percent of the earned premiums for each credit property insurance experience group or for each credit unemployment insurance experience group. These regulations contain prima facie rates based on the benchmark programs set forth in this Subchapter. An insurer may use a program which is different from a benchmark program provided the insurer shows that the proposed rate for the program is expected to produce a loss ratio of at least 60%.

NOTE: Authority cited: Sections 779.21, 779.36, 12921, and 12926 of the California Insurance Code, *Credit Insurance General Agents Association v. Payne*, 16 Cal.3d 651 (1976), and *20th Century v. Garamendi*, 8 Cal.4th 216 (1994). Reference: Sections 779.36, 1861.01, and 1861.05 of the California Insurance Code.

Section 2670.6. Prima Facie Rates for Benchmark Programs.

The prima facie rates for the benchmark programs set forth in Sections 2670.12 through Section 2670.20 of these regulations are as follows:

(a) The prima facie rate for benchmark number one, Dual Interest Credit Property Insurance on Open End Plan of Indebtedness, Invoiced Monthly, is 7 cents per \$100.00.

(b) The prima facie rate for benchmark number two, Dual Interest Credit Property Insurance on a Closed End Plan of Indebtedness, Invoiced Monthly, is 98 cents per \$100.00.

(c) The prima facie rate for benchmark number three, Dual Interest Credit Property Insurance on a Closed End Loan Secured by Personal Property, Invoiced Monthly, is 75 cents per \$100.00.

(d) The prima facie rate for benchmark number four, Single Interest Credit Property Insurance on a Closed End Loan Secured by Personal Property, Invoiced Monthly, is 50 cents per \$100.00.

(e) The prima facie rate for benchmark number five, Single Interest Credit Property Insurance on a Closed End Loan Secured by an Automobile, Invoiced Monthly, is 70 cents per \$100.00 for a one month term, plus 10 cents per month for each additional month up to \$1.80 for a twelve month term, plus 15 cents per month for each additional month beyond 12.

(f) The prima facie rate for benchmark number six, 30-Day Retroactive Credit Unemployment Insurance on an Open End Plan of Indebtedness, Invoiced Monthly and Paying Minimum Monthly Payment, is 5 cents per \$100.00.

(g) The prima facie rate for benchmark number seven, 30-Day Non-Retroactive Credit Unemployment Insurance on an Open End Plan of Indebtedness, Invoiced Monthly and Paying Minimum Monthly Payment for Nine Months, is 4 cents per \$100.00.

(h) The prima facie rate for benchmark number eight, 30-Day Retroactive Credit Unemployment Insurance on an Installment Loan Plan of Indebtedness, Invoiced Annually, paying Monthly Payment on Installment Loan Up To Six Monthly Payments, is 50 cents per \$100.00.

(i) The prima facie rate for benchmark number nine, 30-Day Non-Retroactive Credit Unemployment Insurance on an Open End Plan of Indebtedness, Invoiced Monthly and Paying Outstanding Balance Up To Policy Limit, is 17 cents per \$100.00.

NOTE: Authority cited: Sections 779.21, 779.36, 12921, and 12926 of the California Insurance Code, *Credit Insurance General Agents Association v. Payne*, 16 Cal.3d 651 (1976), and 20th *Century v. Garamendi*, 8 Cal.4th 216 (1994). Reference: Section 779.36, 1861.01, and 1861.05 of the California Insurance Code.

Section 2670.7. Calculation of the Maximum Permitted Premium.

(a) Find the Credibility Factor (“Z”) from TABLE 1 (Section 2670.9) for the experience group. Where actual loss ratios are less than 45%, use the premium earned for the experience group during the experience period; otherwise, use the Incurred Claims Count. If either of these measures cannot be directly determined, the Commissioner may accept reasonable approximations of them.

(b) Calculate the credibility adjusted loss ratio (“CLR”) for the experience group using the following formula, where ALR is the actual loss ratio for the experience group for the experience period adjusted to the prima facie rate level for the initial annual review and adjusted to the current effective rate level for subsequent annual reviews.

$$\text{CLR} = Z (\text{ALR}) + .60(1-Z)$$

(c) Calculate the maximum permitted premium rate (“MaxPP”) using the following formulas.

For the initial review:

$$\text{MaxPP} = \text{CLR} \times \text{Prima Facie Rate} / .6$$

For subsequent reviews:

$$\text{MaxPP} = \text{CLR} \times \text{Current Approved Rate} / .6$$

Rates shall be calculated and applied separately for property and unemployment.

(d) Credibility adjusted loss ratios and maximum permitted premium rates shall be redetermined annually.

(e) For the initial review, rates for programs whose provisions differ significantly from the benchmarks shall be set so that the loss ratio shall not exceed .60, and shall be approved by the Commissioner before their use. For subsequent reviews, the maximum permitted premium rate shall be calculated as above.

NOTE: Authority cited: Sections 779.21, 779.36, 12921, and 12926 of the California Insurance Code, *Credit Insurance General Agents Association v. Payne*, 16 Cal.3d 651 (1976), and *20th Century v. Garamendi*, 8 Cal.4th 216 (1994). Reference: Sections 779.36, 1861.01, and 1861.05 of the California Insurance Code.

Section 2670.8. Rate Changes.

(a) An insurer shall submit, for the Commissioner's approval, a proposed rate decrease for an experience group subject to this Subchapter within 180 days after the end of an experience period during which the credibility adjusted loss ratio for the group was less than .60.

(b) An insurer may submit, for the Commissioner's approval, a proposed rate increase for an experience group subject to this Subchapter after the end of an experience period during which the credibility adjusted loss ratio for the group exceeded .60.

(c) The proposed rate shall not exceed the maximum permitted premium.

(d) The Commissioner shall disapprove submission of a proposed rate if it is not demonstrated to him or her that the rate has been determined in accordance with applicable statutes and regulations. The Commissioner may approve a rate higher than the maximum permitted premium rate if it is demonstrated to his or her satisfaction that the maximum permitted premium rate provides inadequate allowances for acquisition costs, including commissions and other forms of compensation, expenses, profits, loss ratios, reserves, and other reasonable actuarial considerations.

(e) An approved rate decrease shall become effective for the experience group within 90 days of the Commissioner's approval. The Commissioner may approve a later effective date if it is demonstrated to him or her that the approved rate cannot reasonably be implemented within 90 days of his or her approval.

(f) An approved rate increase may become effective at any time after the Commissioner's approval or upon the 120th day after the submission of such proposal if it has not been disapproved by that day.

(g) An insurer assuming the business of some or all of the creditors comprising an experience group shall not use rates exceeding the rates of the prior insurer, except as provided in this Subchapter.

(h) An insurer may transfer a creditor from an experience group with a rate lower than the prima facie rate to another experience group only if the transfer would not result in a higher rate for the remainder of the former group.

(i) No insurer shall transfer a creditor group it already insures to an experience group with a

rate higher than the prima facie rate. An insurer may assign a newly insured creditor group subject to a rate higher than the prima facie rate under its prior insurer into an experience group subject to a rate higher than the prima facie rate only if the assignment would not result in a higher rate for the newly-insured creditor group or the existing experience group.

(j) The Commissioner may consider proposals for rates in excess of the maximum permitted premium rates for specific creditors, creditor groups or products, if it is demonstrated to him or her that the maximum permitted premium rates provide inadequate allowances for acquisition costs, including commissions and other forms of compensation, expenses, profits, loss ratios, reserves, and other reasonable actuarial considerations, given the circumstances of the particular rate application.

NOTE: Authority cited: Sections 779.21, 779.36, 12921, and 12926 of the California Insurance Code, *Credit Insurance General Agents Association v. Payne*, 16 Cal.3d 651 (1976), and *20th Century v. Garamendi*, 8 Cal.4th 216 (1994). Reference: Sections 779.36, 1861.01, and 1861.05 of the California Insurance Code.

Section 2670.9. Table.

TABLE 1
CREDIBILITY TABLE

Earned Premium	Incurred Claim Count	Credibility Factor ("Z")
1	1	.00
62500	125	.25
90000	180	.30
122500	245	.35
160000	320	.4
202500	405	.45
250000	500	.50
302500	605	.55
360000	720	.60
422500	845	.65
490000	980	.70
562500	1125	.75
640000	1280	.80
722500	1445	.85
810000	1620	.90
902500	1805	.95
1000000	2000	1.00

The above integers represent the lower end of the bracket for each "Z" factor. The upper end is 1 less than the lower end for the next higher "Z" factor.

NOTE: Authority cited: Sections 779.21, 779.36, 12921, and 12926 of the California Insurance Code, *Credit Insurance General Agents Association v. Payne*, 16 Cal.3d 651 (1976), and *20th Century v. Garamendi*, 8 Cal.4th 216 (1994). Reference: Sections 779.36, 1861.01, and 1861.05 of the California Insurance Code.

Section 2670.10. Certificate of Insurance; Filing Requirements.

All coverages, exclusions, and limits of liability applicable to the certificate of insurance must be set forth in the certificate of insurance issued to the certificate holder. The coverages, exclusions, and limits of liability in the master policy which pertain to the certificate of insurance issued under the master policy must conform to the coverages, exclusions, and limits of liability set forth in the certificate of insurance issued under the master policy. Every rate filing subject to this Subchapter shall include copies of the certificate of insurance and master policy used in the program for which the rate filing is made.

NOTE: Authority cited: Sections 779.21, 779.36, 12921, and 12926 of the California Insurance Code, *Credit Insurance General Agents Association v. Payne*, 16 Cal.3d 651 (1976), and *20th Century v. Garamendi*, 8 Cal.4th 216 (1994). Reference: Sections 779.36, 1861.01, and 1861.05 of the California Insurance Code.

Section 2670.11. Cancellation of Coverage and Return Premium.

This section applies to all credit property insurance and credit unemployment insurance coverages except single interest credit property insurance coverage on closed end plans of indebtedness. In the event the certificate holder cancels coverage, any return premium shall be computed on a prorata basis if the premium is paid monthly, and by the Rule of 78's if the premium is paid annually and the coverage provided pays off the entire balance of the certificate holder's indebtedness.

NOTE: Authority cited: Sections 779.21, 779.36, 12921, and 12926 of the California Insurance Code, *Credit Insurance General Agents Association v. Payne*, 16 Cal.3d 651 (1976), and *20th Century v. Garamendi*, 8 Cal.4th 216 (1994). Reference: Sections 481(a), 779.36, and 1861.05 of the California Insurance Code.

Article 4. Benchmark Programs for Credit Property Insurance.

Section 2670.12. Benchmark Number One: Provisions for Dual Interest Credit Property Insurance on an Open End Plan of Indebtedness.

(a) When Coverage Is In Effect.

Coverage is effective on the date the certificate of insurance holder's (the "certificate holder's") account has a balance, and continues for as long as there is an open balance in the account(s). Coverage ends on the date the certificate holder's account does not reflect an open balance, and is automatically reinstated when there is an open balance. Coverage will continue for up to 36 months from the date the item of personal property was financed. Coverage covers the insured property anywhere in the world.

(b) Coverage Provided.

The insurance covers the interest of the master policyholder and the certificate holder in personal property purchased by the certificate holder and financed under an open end plan of

indebtedness. In the event of a loss to a pair, set, or parts, the insurer will provide the following coverage: (1) For any article(s) that is a part of a pair or set: the insurer will pay a reasonable and fair proportion of the total value of the pair or set, with consideration given to the importance of such article(s). In no event will such loss mean total loss of the pair or set; (2) For any part of property which consists of several parts when complete: the insurer will be liable only for the value of the part lost or damaged.

(c) Perils Insured.

The insurance provides coverage for direct and accidental loss or damage to insured personal property by fire; smoke; lightning; windstorm; cyclone; tornado; flood; hail; earthquake; explosion; riot; riot attending a strike; civil commotion; marine perils while on ferries and/or in cars or transfers in connection with land conveyances; aircraft; vehicles; collision; vandalism and malicious mischief; and burglary (of which there must be visible evidence of forced entry).

(d) Exclusions.

Coverage will not apply to purchases made while the certificate holder is receiving benefits under the certificate.

(e) Limit of Liability.

The insurance covers the interest of the master policy holder and the certificate holder up to the maximum(s) stated in the certificate of insurance. Coverage for any one account will be limited to the maximum amount per account as stated in the certificate of insurance. If the certificate holder has more than one account, the maximum limit stated in the certificate of insurance applies, and the total insurance provided under all of a certificate holder's accounts cannot exceed this amount. The insurer's limit of liability for loss is the cost to repair or replace the property insured at the time of the loss, not to exceed the following maximum limits: (1) for the first 60 days after enrollment for the insurance: an amount up to the highest balance in the certificate holder's open ended account during that 60-day period; and (2) after the first 60 days after enrollment for the insurance: an amount up to the highest balance on which a premium has been assessed during the 36 months before the date of loss. It is the insurer's option, after giving notice of its intention to do so within 60 days after the receipt of proof of loss to: (1) take all or any part of the property at the agreed or appraised value; or (2) repair, rebuild or replace the destroyed or damaged property with other of like kind and quality within a reasonable time.

NOTE: Authority cited: Sections 779.21, 779.36, 12921, and 12926 of the California Insurance Code, *Credit Insurance General Agents Association v. Payne*, 16 Cal.3d 651 (1976), and *20th Century v. Garamendi*, 8 Cal.4th 216 (1994). Reference: Sections 779.36, 1861.01, and 1861.05 of the California Insurance Code.

Section 2670.13. Benchmark Number Two: Provisions for Dual Interest Credit Property Insurance on a Closed End Plan of Indebtedness.

(a) When Coverage Is In Effect.

Coverage is effective at 12:01 a.m. on the effective date specified in the certificate. The insurance attaches from the time the personal property is purchased or encumbered until the termination of the master policy holder's financial interest therein. Coverage applies within the United States and Canada, during transportation or otherwise, while the property is in the custody of the seller for packing or awaiting shipment or for repair or adjustment, and while in the custody of the certificate holder.

(b) Coverage Provided.

The insurance covers the interests of the master policy holder and the certificate holder in personal property which is purchased by the certificate holder, in which the master policyholder has a financial interest, and which is financed under a closed end plan of indebtedness.

(c) Perils Insured.

The insurance provides coverage for direct loss or damage to insured personal property by fire and lightning; collision (the coming together of cars during coupling not to be deemed a collision), derailment or overturning of a vehicle, collapse of bridges, while being transported by land conveyances; marine perils while on ferries and/or in cars or transfers in connection with land conveyances; burglary from within a building or room (of which there must be signs of forcible entry); and vandalism and malicious mischief. The insurance also provides extended coverage covering earthquake, windstorm, cyclone, tornado, hail, explosion, riot, riot attending a strike, civil commotion, aircraft, vehicles, smoke, flood rising waters, tidal wave, high water or overflow, whether driven by wind or not, falling objects, collapse of building caused by weight of ice, snow, sleet or otherwise, rupture, cracking, burning or freezing of plumbing, heating or air-conditioning systems or domestic appliances, excluding domestic appliances for heating water for domestic consumption.

(d) Exclusions.

Loss or damage to goods by decay, wet or dampness, or by being marred, scratched, spotted, discolored, moldy, rusty, frosted, rotted, steamed or changed in flavor; unless the same is the direct result of a peril insured against; mechanical breakdown; against loss or damage due to short-circuiting, blowout or other electrical disturbances within the article(s) insured; loss or damage caused by the neglect of the master policyholder or certificate holder to use all reasonable means to save and preserve the property at and after any disaster insured against, or when the property is endangered by fire in neighboring premises; loss or damage caused by or resulting from: (1) hostile or warlike action in time of peace or war, including action in hindering, combating or defending against an actual, impending or expected attack (a) by any government or sovereign power (de jure or de facto), or by any authority maintaining or using military, naval or air forces; or (b) by military, naval, or air forces; or (c) by an agent of any such government, power, authority or forces; (2) any weapon of war employing atomic fission or radioactive force whether in time of peace or war; (3) insurrection, rebellion, revolution, civil war, usurped power, or action taken by governmental authority in hindering, combating or defending against such an occurrence, seizure or destruction under quarantine or Customs regulations, confiscation by order of any governmental or public authority, or risks of contraband or illegal transportation or trade; loss or damage under any coverage due to radioactive contamination; loss or damage to aircraft, motor vehicles, and boats and any equipment pertaining thereto.

(e) Limit of Liability.

The insurer shall not be liable for more than the amount stated in the certificate of insurance on property sold or encumbered for any one certificate holder. The insurer's limit of liability for loss or damage in the event of a partial loss is the cost to effect repair of the insured property, if the property is repairable. If the property is not repairable, the insurer will pay the cost of replacing the insured property with no deduction for depreciation. The insurer will not be liable for more than the original amount of insurance stated in the certificate of insurance. The insurer's limit of liability for a total loss shall be the original amount of insurance stated in the certificate of insurance.

NOTE: Authority cited: Sections 779.21, 779.36, 12921, and 12926 of the California Insurance Code, *Credit Insurance General Agents Association v. Payne*, 16 Cal.3d 651 (1976), and *20th Century v. Garamendi*, 8 Cal.4th 216 (1994). Reference: Sections 779.36, 1861.01, and 1861.05 of the California Insurance Code.

Section 2670.14. Benchmark Number Three: Provisions for Dual Interest Credit Property Insurance on a Closed End Loan Secured by Personal Property.

(a) When Coverage Is In Effect.

Coverage is in effect for the term of years set forth in the certificate of insurance, from 12:01 a.m. on the effective date of coverage to 12:01 a.m. on the expiration date of coverage.

(b) Coverage Provided.

The insurance covers the interest of the master policy holder and the certificate holder in personal property pledged as security for a closed end loan made by the master policy holder to the certificate holder, which property is specifically described in the security agreement.

(c) Perils Insured.

The insurance provides coverage for loss or damage caused by fire and lighting; and collision or overturn while being transported by land. Extended coverage covers loss or damage due to: windstorm, cyclone, tornado, hail, or explosion; riot, riot attending a strike and civil commotion; aircraft or private passenger type vehicles; smoke; flood; collapse of building; rupture, cracking, burning or freezing of plumbing, heating or air conditioning systems and domestic appliances except for water heaters; and robbery or burglary with evidence of forced entry.

(d) Exclusions.

Loss or damage due to: frost, cold weather, ice, snow or sleet; motor vehicles, land conveyances, farm equipment, aircraft or boats unless this coverage is provided; deterioration unless it results from insured perils; mechanical or electrical breakdown; the certificate holder's neglect of the property during and after any covered loss to the extent of the certificate holder's neglect; hostile or warlike action by any government or sovereign power, legal or actual, or their military authority or agent or by any armed forces; action taken by governmental authority in hindering, combating, or defending against such an occurrence; by nuclear reaction, nuclear radiation, or radioactive contamination; to all forms of money or instruments; or to television antennas and outside wiring.

(e) Limit of Liability.

The insurer's limit of liability for loss or damage in the event of a partial loss will be equal to the actual cash value of the insured property, not to exceed the cost to repair or replace the insured property with property of like kind or quality. The insurer's limit of liability in the event of a total loss will be equal to the lesser of the actual cash value of the insured property or the original amount of insurance. Coverage will not exceed the maximum limit of liability stated in the certificate of insurance.

NOTE: Authority cited: Sections 779.21, 779.36, 12921, and 12926 of the California Insurance Code, *Credit Insurance General Agents Association v. Payne*, 16 Cal.3d 651 (1976), and *20th Century v. Garamendi*, 8 Cal.4th 216 (1994). Reference: Sections 779.36, 1861.01, and 1861.05 of the California Insurance Code.

Section 2670.15. Benchmark Number Four: Provisions for Single Interest Credit Property Insurance on a Closed End Loan Secured by Personal Property.

(a) When Coverage Is In Effect.

Coverage is in effect for the term of years set forth in the certificate of insurance, from 12:01 a.m. on the effective date of coverage to 12:01 a.m. on the expiration date of coverage.

(b) Coverage Provided.

The insurance covers the interest of the master policy holder in personal property pledged as security for a closed end loan made by the master policy holder to the certificate holder, which personal property is specifically described in the security agreement. This coverage is written for the term of the loan.

(c) Perils Insured.

The insurance provides coverage for loss or damage caused by fire and lightening; and collision or overturn while being transported by land.

(d) Exclusions.

Loss or damage due to: frost, cold weather, ice, snow or sleet; motor vehicles, land conveyances, farm equipment, aircraft or boats unless this coverage is provided; deterioration unless it results from insured perils; mechanical or electrical breakdown; the certificate holder's neglect of the property during and after any covered loss to the extent of the certificate holder's neglect; hostile or warlike action by any government or sovereign power, legal or actual, or their military authority or agent or by any armed forces; action taken by governmental authority in hindering, combating, or defending against such an occurrence; by nuclear reaction, nuclear radiation, or radioactive contamination; to all forms of money or instruments; or to television antennas and outside wiring.

(e) Limit of Liability.

The insurer's limit of liability for loss or damage will be the lesser of: the maximum limit of liability stated in the certificate of insurance; or actual cash value less salvage; or the unpaid balance of the debt (not more than 60 days past due) less salvage, interest, finance and any other charges as of the date of loss. The insurer will not be liable for payments more than 60 days past due. Coverage will not exceed the maximum limit of liability stated in the certificate of insurance. The insurer's liability for loss or damage will be subject to the following conditions precedent: (1) the certificate holder has defaulted in payment; (2) the insured property has been repossessed; and (3) the interest of the master policyholder (the insured creditor) has become impaired as a result of a covered loss.

NOTE: Authority cited: Sections 779.21, 779.36, 12921, and 12926 of the California Insurance Code, *Credit Insurance General Agents Association v. Payne*, 16 Cal.3d 651 (1976), and *20th Century v. Garamendi*, 8 Cal.4th 216 (1994). Reference: Sections 779.36, 1861.01, and 1861.05 of the California Insurance Code.

Section 2670.16. Benchmark Number Five: Provisions for Single Interest Credit Property Insurance on a Closed End Loan Secured by Automobile.

(a) When Coverage Is In Effect.

Coverage is in effect for the term of years set forth in the certificate of insurance, from 12:01 a.m. on the effective date of coverage to 12:01 a.m. on the expiration date of coverage.

(b) Coverage Provided.

The insurance covers the interest of the master policy holder in an automobile pledged as security for a closed end loan made by the master policy holder to the certificate holder, which automobile is specifically described in the security agreement. This coverage is written for the term of the loan.

(c) Perils Insured.

The insurance provides coverage for loss or damage caused by fire; theft; and collision or overturn.

(d) Exclusions.

Loss or damage due to: frost, cold weather, ice, snow or sleet; motor vehicles, land conveyances, farm equipment, aircraft or boats unless this coverage is provided; deterioration unless it results from insured perils; mechanical or electrical breakdown; the certificate holder's neglect of the property during and after any covered loss to the extent of the certificate holder's neglect; hostile or warlike action by any government or sovereign power, legal or actual, or their military authority or agent or by any armed forces; action taken by governmental authority in hindering, combating, or defending against such an occurrence; by nuclear reaction, nuclear radiation, or radioactive contamination; to all forms of money or instruments; or to television antennas and outside wiring.

(e) Limit of Liability.

The insurer's limit of liability for loss or damage will be the lesser of: the maximum limit of liability stated in the certificate of insurance; or actual cash value less salvage; or the unpaid balance of the debt (not more than 60 days past due) less salvage, interest, finance and any other charges as of the date of loss. The insurer will not be liable for payments more than 60 days past due. Coverage will not exceed the maximum limit of liability stated in the certificate of insurance. The insurer's liability for loss or damage will be subject to the following conditions precedent: (1) the certificate holder has defaulted in payment; (2) the insured property has been repossessed; and (3) the interest of the master policyholder (the insured creditor) has become impaired as a result of a covered loss.

NOTE: Authority cited: Sections 779.21, 779.36, 12921, and 12926 of the California Insurance Code, *Credit Insurance General Agents Association v. Payne*, 16 Cal.3d 651 (1976), and *20th Century v. Garamendi*, 8 Cal.4th 216 (1994). Reference: Sections 779.36, 1861.01, and 1861.05 of the California Insurance Code.

Article 5. Benchmark Provisions for Credit Unemployment Insurance.

Section 2670.17. Benchmark Number Six: Provisions for 30-Day Retroactive Credit Unemployment Insurance on an Open End Plan of Indebtedness, Invoiced Monthly and Paying Minimum Monthly Payment.

(a) When Coverage Is In Effect.

Coverage is in effect from the time the certificate holder's account has a balance and continues as long as there is an open balance in the account(s). Insurance coverage will cease when the certificate holder's account does not reflect an open balance, and will be automatically reinstated when there is an open balance.

(b) Coverage Provided.

The insurance covers the interests of the master policyholder and the certificate holder in connection with purchases under an account agreement. All benefits apply to account payments

and will be paid to the master policy holder to pay off or reduce the certificate holder's debt. The insurer will pay the minimum monthly payment on the certificate holder's account if he or she is unemployed for more than 30 consecutive days. After the 30-day waiting period benefits will be paid retroactively to the first day of unemployment and while the unemployment continues.

(c) Perils Insured.

The insurer will pay benefits for loss of the certificate holder's employment income resulting from involuntary loss of employment, or unemployment due to labor disputes, strikes, or lockouts.

(d) Exclusions.

Coverage will not apply to loss of income due to retirement. Coverage will not apply to purchases made while the certificate holder is receiving benefits under his or her certificate.

(e) Limit of Liability.

The insurance covers the interest of the master policy holder and the certificate holder up to the maximum(s) stated in the certificate of insurance. Coverage for any one account will be limited to the maximum amount per account as stated in the certificate of insurance. If the certificate holder has more than one account, the maximum limit stated in the certificate of insurance applies, and the total insurance provided under all of a certificate holder's accounts cannot exceed this amount.

(f) Eligibility.

To be eligible for loss of employment income benefits, as of the effective date of the certificate the certificate holder must be insured under the plan and gainfully employed on a full-time basis in a nonseasonal occupation. To receive loss of employment income benefits, the certificate holder must verify that he or she registered with his or her state's unemployment office or a recognized employment agency. Registration must begin within 15 days after the date of involuntary unemployment and continue for the entire period of the claim. Coverage will not be denied if the certificate holder does not qualify because his or her former employer was not required to contribute to the state unemployment fund. A certificate holder will be reeligible for unemployment benefits after the completion of payments under a loss of employment claim if he or she has been gainfully employed on a full-time basis in a nonseasonal occupation for a period of 30 consecutive days.

NOTE: Authority cited: Sections 779.21, 779.36, 12921, and 12926 of the California Insurance Code, *Credit Insurance General Agents Association v. Payne*, 16 Cal.3d 651 (1976), and *20th Century v. Garamendi*, 8 Cal.4th 216 (1994). Reference: Sections 779.36, 1861.01, and 1861.05 of the California Insurance Code.

Section 2670.18. Benchmark Number Seven: Provisions for 30-Day Non-Retroactive Credit Unemployment Insurance on an Open End Plan of Indebtedness, Invoiced Monthly and Paying Minimum Monthly Payment for Nine Months.

(a) When Coverage Is In Effect.

Coverage is in effect from the time the certificate holder's account has a balance and continues as long as there is an open balance in the account(s). Insurance coverage will cease when the certificate holder's account does not reflect an open balance, and will be automatically reinstated when there is an open balance.

(b) Coverage Provided.

The insurance covers the interests of the master policyholder and the certificate holder in connection with purchases under an account agreement. All benefits apply to account payments and will be paid to the master policyholder to pay off or reduce the certificate holder's debt. The insurer will pay the minimum monthly payment on the certificate holder's account if he or she is unemployed for more than 30 consecutive days. After the 30-day waiting period, benefits will be paid beginning on the 31st day, and while the unemployment continues, up to a maximum of nine months.

(c) Perils Insured.

The insurer will pay benefits for loss of the certificate holder's employment income resulting from involuntary loss of employment, or unemployment due to labor disputes, strikes, or lockouts.

(d) Exclusions.

Coverage will not apply to loss of income due to retirement. Coverage will not apply to purchases made while the certificate holder is receiving benefits under his or her certificate.

(e) Limit of Liability.

The insurance covers the interest of the master policy holder and the certificate holder up to the maximum(s) stated in the certificate of insurance. Coverage for any one account will be limited to the maximum amount per account as stated in the certificate of insurance. If the certificate holder has more than one account, the maximum limit stated in the certificate of insurance applies, and the total insurance provided under all of a certificate holder's accounts cannot exceed this amount.

(f) Eligibility.

To be eligible for loss of employment income benefits, as of the effective date of the certificate the certificate holder must be insured under the plan and gainfully employed on a full-time basis in a nonseasonal occupation. To receive loss of employment income benefits, the certificate holder must verify that he or she registered with his or her state's unemployment office or a recognized employment agency. Registration must begin within 15 days after the date of involuntary unemployment and continue for the entire period of the claim. Coverage will not be denied if the certificate holder does not qualify because his or her former employer was not required to contribute to the state unemployment fund. A certificate holder will be reeligible for unemployment benefits after the completion of payments under a loss of employment claim if he or she has been gainfully employed on a full-time basis in a nonseasonal occupation for a period of 30 consecutive days.

NOTE: Authority cited: Sections 779.21, 779.36, 12921, and 12926 of the California Insurance Code, *Credit Insurance General Agents Association v. Payne*, 16 Cal.3d 651 (1976), and *20th Century v. Garamendi*, 8 Cal.4th 216 (1994). Reference: Sections 779.36, 1861.01, and 1861.05 of the California Insurance Code.

Section 2670.19. Benchmark Number Eight: Provisions for 30-Day Retroactive Credit Unemployment Insurance on an Installment Loan Plan of Indebtedness, Invoiced Annually, Paying Monthly Payment on Installment Loan Up to Six Monthly Payments.

(a) When Coverage Is In Effect.

Coverage is in effect for the term of years set forth in the certificate of insurance, from 12:01 a.m. on the effective date of coverage to 12:01 a.m. on the expiration date of coverage.

(b) Coverage Provided.

The insurer will pay loss payment benefits to the master policyholder for the benefit of the certificate holder's account on a loan agreement or sales contract between the certificate holder and the master policyholder. The loan agreement or sales contract must provide for equal monthly installment payments. The insurer will pay the certificate holder's scheduled monthly payment on the loan agreement or sales contract if the certificate holder is involuntarily unemployed for at least 30 consecutive days. After the 30-day waiting period the insurer will pay the scheduled monthly payment retroactively to the first day of unemployment and while the unemployment continues. The scheduled monthly payment on the certificate holder's indebtedness must be at least 30 days delinquent for coverage to begin.

(c) Perils Insured.

The insurer will make payments to the master policyholder when the certificate holder loses employment income as the result of involuntary employment caused by:

1. Individual or mass layoff – meaning a temporary or permanent suspension of employment of a person at the instance of his or her employer.
2. General strike – meaning a strike against all the employers in an industry or a territory. A simultaneous cessation or quitting of work by a body of workers acting in combination for the purpose of obtaining for themselves more desirable terms of employment.
3. Termination by Employer – meaning a complete severance of relationship of employer and employee by the employer.
4. Unionized Labor Dispute – meaning a trade or labor union, through the coalition of its members, has authorized a strike to obtain higher wages, shorter hours of employment, better working conditions or some other concession from an employer, by the employees stopping work at a preconcerted time, and involving a combination of persons and not a single individual.
5. Lockout – meaning an employer's discharge of his or her employees because of a labor dispute or because of his or her dislike of his or her employees' activities as a union. The temporary closing of the place of employment by the employer without formally discharging the employees; the object being to discourage union activities or to gain acceptance of his or her views or compromise which is more favorable to him or her than the demands made by his or her employees.

(d) Exclusions.

Coverage does not apply to loan agreements or sales contracts with irregular monthly payments; voluntary forfeiture of salary, wages, or employment income; resignation; retirement; or loss of income due to termination as the result of willful misconduct or criminal misconduct.

(e) Limit of Liability.

The maximum monthly benefit will not exceed the certificate holder's scheduled monthly payment. The maximum number of payment benefits will not exceed six (6) scheduled monthly payments during each covered period of involuntary unemployment, except that during the first 60 days after the effective date of the certificate of insurance, the maximum number of payment benefits will not exceed two (2) scheduled monthly payments during the covered period of involuntary unemployment. If the certificate holder remains involuntarily unemployed for a number of months equal to or greater than the maximum number of benefit payments allowed, the final payment shall be equal to the difference between the monthly benefit payment and the initial pro rated payment.

(f) Eligibility

To be eligible for loss of employment income benefits, as of the effective date of the certificate the certificate holder must be gainfully employed at least 30 hours a week and must have been so employed for at least 12 consecutive months. Employment interruption during the 12-month period by lockout, general strike, or unionized labor dispute will not eliminate a certificate holder from eligibility. Self-employed individuals or independent contractors are not eligible for coverage. To receive loss of income benefits, the certificate holder must qualify for unemployment benefits under his or her state's unemployment laws and must register for work with his or her state employment office or a recognized employment agency within 15 days after the last day employed and remain so registered during the claim period if the loss of employment occurred as the result of either layoff or employer termination; or provide the insurer with verification of loss which occurred as the result of a general strike, unionized labor dispute or lockout from sources as determined by the insurer at the time of loss. Coverage will not be denied if the certificate holder does not qualify for state unemployment benefits because his or her former employer was not required to contribute to the state unemployment fund. A certificate holder will be reeligible for unemployment benefits after the completion of payments under a loss of employment claim if he or she has been gainfully employed at least 30 hours a week for at least 30 consecutive days.

NOTE: Authority cited: Sections 779.21, 779.36, 12921, and 12926 of the California Insurance Code, *Credit Insurance General Agents Association v. Payne*, 16 Cal.3d 651 (1976), and *20th Century v. Garamendi*, 8 Cal.4th 216 (1994). Reference: Sections 779.36, 1861.01, and 1861.05 of the California Insurance Code.

Section 2670.20. Benchmark Number Nine: Provisions for 30-Day Non-Retroactive Credit Unemployment Insurance on an Open End Plan of Indebtedness, Invoiced Monthly and Paying Outstanding Balance Up to Policy Limit.

(a) When Coverage Is In Effect.

Coverage is in effect from the time the account has an open balance and continues as long as there is an open balance in the certificate holder's account(s). The insurance will cease when the certificate holder's account does not reflect an open balance, and will be automatically reinstated when there is an open balance.

(b) Coverage Provided.

The insurance covers the interests of the master policyholder and the certificate holder in connection with purchases under an account agreement. The insurer will pay benefits for loss of employment income of the certificate holder resulting from involuntary unemployment. The benefits payable will apply to account payments. The benefit provided will be the amount of the outstanding balance as of the date of loss, or the maximum amount per account indicated in the certificate, whichever is less. Benefits will be paid after expiration of the 30-day waiting period specified in the certificate.

(c) Perils Insured.

The insurer will pay a loss of employment income benefit if the certificate holder (1) has an involuntary loss of employment; or (2) is unemployed due to labor disputes; and (3) remains involuntarily unemployed for longer than the benefit waiting period of 30 days.

(d) Exclusions.

There is no coverage for loss of income due to retirement. Coverage will not apply to purchases made by the certificate holder during the claim period.

(e) Limit of Liability.

The insurance covers the interests of the master policyholder and the certificate holder up to the maximum(s) stated in the certificate. Coverage for any one account will be limited to the maximum amount per account as shown in the certificate. If the certificate holder has more than one account, the maximum limit shown in the certificate applies, and the total insurance provided under all of a certificate holder's accounts cannot exceed this amount.

(f) Eligibility

To be eligible for loss of employment income benefits, the certificate holder must be insured under the plan and gainfully employed on a full-time basis in a nonseasonal occupation at the time of loss. To receive loss of income benefits, the certificate holder must verify during the specified period of unemployment that he or she registered with his or her state unemployment office or a recognized employment agency. Registration must begin within 15 days after the date of involuntary unemployment and continue for the entire period of the claim. Coverage will not be denied if the certificate holder does not qualify for state unemployment benefits because his or her former employer was not required to contribute to the state unemployment fund.

NOTE: Authority cited: Sections 779.21, 779.36, 12921, and 12926 of the California Insurance Code, *Credit Insurance General Agents Association v. Payne*, 16 Cal.3d 651 (1976), and *20th Century v. Garamendi*, 8 Cal.4th 216 (1994). Reference: Sections 779.36, 1861.01, and 1861.05 of the California Insurance Code.

Article 6. Reporting Requirements.

Section 2670.21. Annual Experience Reports.

(a) Each insurer subject to this Subchapter shall file an Experience Report form cover sheet and an annual report of its credit property insurance and credit unemployment insurance experience statistics with the Commissioner no later than May 1 of the year following the calendar year reported. All annual reports of experience statistics shall be filed with the California Department of Insurance, Rate Regulation Division, Rate Specialist Bureau, 300 South Spring Street, 14th Floor, Los Angeles, California 90013.

(b) Each type of insurance as defined in this Subchapter shall be reported separately on the Credit Property Insurance Experience Report and Credit Unemployment Insurance Experience Report forms prescribed by the Commissioner. These forms and the Experience Report form cover sheet are set forth in sections 2670.25, 2670.26, and 2670.27 of this Subchapter. Experience reports for insurance programs not defined in this Subchapter shall include brief descriptions of the coverages provided. The experience for each type of coverage shall be reported separately. The Commissioner reserves the right to require that the reports be filed in electronic media form. Each insurer shall maintain experience data on an annual basis for its business subject to this Subchapter for at least five (5) years. Experience statistics generated under conditions different from those assumed in this Subchapter shall be reported separately.

(c) Credit insurance experience generated by business issued before the effective date of this Subchapter shall be maintained and reported separately from experience generated under this Subchapter.

NOTE: Authority cited: Sections 779.21, 779.36, 12921, and 12926 of the California Insurance Code, *Credit Insurance General Agents Association v. Payne*, 16 Cal.3d 651 (1976), and *20th Century v. Garamendi*, 8 Cal.4th 216 (1994). Reference: Section 779.36 of the California Insurance Code.

Section 2670.22. Reporting Forms.

The Credit Property Insurance Experience Report form, the Credit Unemployment Insurance Experience Report form, the Experience Report form cover sheet, and preformatted computer diskettes with these three forms are available to the public at the address below:

California Department of Insurance
Rate Regulation Division
Rate Specialist Bureau
300 South Spring Street, 14th Floor
Los Angeles, CA 90013.

NOTE: Authority cited: Sections 779.21, 779.36, 12921, and 12926 of the California Insurance Code, *Credit Insurance General Agents Association v. Payne*, 16 Cal.3d 651 (1976), and *20th Century v. Garamendi*, 8 Cal.4th 216 (1994). Reference: Section 779.36 of the California Insurance Code.

Article 7. Effective Date and Severability.

Section 2670.23. Effective Date.

This Subchapter shall take effect on May 1, 2001. Every insurer subject to this Subchapter shall seek approval of its rate(s) by filing a complete rate filing with the Department of Insurance Rate Filing Bureau no later than June 1, 2001. Credit property and credit unemployment rate filings shall be reviewed under Insurance Code Sections 779.36, 1861.01(c), 1861.05, and any other applicable law. Insurers subject to this Subchapter may continue using rates approved before May 1, 2001 until new rates under this Subchapter are approved. All programs with rates which the Department has not approved pursuant to this Subchapter will be assigned a rate by the Department. The assigned rates will take effect no later than September 29, 2001.

NOTE: Authority cited: Sections 779.21, 779.36, 12921, and 12926 of the California Insurance Code, *Credit Insurance General Agents Association v. Payne*, 16 Cal.3d 651 (1976), and *20th Century v. Garamendi*, 8 Cal.4th 216 (1994). Reference: Sections 779.36, 1861.01, and 1861.05 of the California Insurance Code.

Section 2670.24. Severability.

If any provision of this Subchapter or its application to any person or circumstance is held invalid for any reason, the rest of this Subchapter shall not be affected.

NOTE: Authority cited: Sections 779.21, 779.36, 12921, and 12926 of the California Insurance Code, *Credit Insurance General Agents Association v. Payne*, 16 Cal.3d 651 (1976), and *20th*

Century v. Garamendi, 8 Cal.4th 216 (1994). Reference: Sections 779.36, 1861.01, and 1861.05 of the California Insurance Code.

Article 8. Experience Report Form Cover Sheet, Credit Property Insurance Experience Report Form and Credit Unemployment Insurance Experience Report Form.

Section 2670.25. Experience Report Form Cover Sheet.

**State of California
Department of Insurance**

**CREDIT PROPERTY & CREDIT UNEMPLOYMENT INSURANCE
EXPERIENCE REPORT FOR THE YEAR 2000**

COMPANY IDENTIFICATION

NAIC Code

Company Name

Address

City

State

Zip Code

Contact Person

Phone Number

Fax Number

E-Mail Address

NOTE: Authority cited: Sections 779.21, 779.36, 12921, and 12926 of the California Insurance Code, *Credit Insurance General Agents Association v. Payne*, 16 Cal.3d 651 (1976), and *20th Century v. Garamendi*, 8 Cal.4th 216 (1994). Reference: Sections 779.36, 1861.01, and 1861.05 of the California Insurance Code.

**CREDIT PROPERTY INSURANCE
 EXPERIENCE REPORT for the Year
 2000**

[1]	[2]	[3]	[12]	[13]	[14]	[15]	[16]	[17]	[18]	[19]
			2000	2000	2000	2000	2000	2000	2000	2000
Case Count	NAIC Code	Creditor Name and/or Number or Program	Premium Reserve, End of Period	Actual Earned Premium	Earned Premium at Prima Facie Rate Level	Earned Premium at Current Rate Level	Losses Paid	Unreported Loss Reserve, Start of Period	Unreported Loss Reserve, End of Period	Loss Reserve, Start of Period
1										

**CREDIT PROPERTY INSURANCE
 EXPERIENCE REPORT for the Year
 2000**

[1]	[2]	[3]	[20]	[21]	[22]	[23]	[24]		[25]	[26]	[27]
			2000	2000	2000	2000	2000		1999	1999	1999
Case Count	NAIC Code	Creditor Name and/or Number or Program	Loss Reserve, End of Period	Incurred Losses	Actual Loss Ratio	Loss Ratio at Prima Facie Rate Level	Loss Ratio at Current Rate Level		Gross Written Premium	Refunds on Terminations	Net Written Premium
1											

CREDIT PROPERTY INSURANCE
EXPERIENCE REPORT for the Year
2000

[1]	[2]	[3]	[36]	[37]	[38]	[39]	[40]	[41]	[42]	[43]
			1999	1999	1999	1999	1999	1999	1998	1998
Case Count	NAIC Code	Creditor Name and/or Number or Program	Loss Reserve, Start of Period	Loss Reserve, End of Period	Incurred Losses	Actual Loss Ratio	Loss Ratio at Prima Facie Rate Level	Loss Ratio at Current Rate Level	Gross Written Premium	Refunds on Terminations
1										

State of California
 Department of Insurance

CREDIT PROPERTY INSURANCE
 EXPERIENCE REPORT for the Year
 2000

[1]	[2]	[3]	[44]	[45]	[46]	[47]	[48]	[49]	[50]	[51]
			1998	1998	1998	1998	1998	1998	1998	1998
Case Count	NAIC Code	Creditor Name and/or Number or Program	Net Written Premium	Premium Reserve, Start of Period	Premium Reserve, End of Period	Actual Earned Premium	Earned Premium at Prima Facie Rate Level	Earned Premium at Current Rate Level	Losses Paid	Unreported Loss Reserve, Start of Period
1										

**CREDIT PROPERTY INSURANCE
 EXPERIENCE REPORT for the Year
 2000**

[1]	[2]	[3]	[52]	[53]	[54]	[55]	[56]	[57]	[58]	[59]
			1998	1998	1998	1998	1998	1998	1998	1998 - 2000 Total
Case Count	NAIC Code	Creditor Name and/or Number or Program	Unreported Loss Reserve, End of Period	Loss Reserve, Start of Period	Loss Reserve, End of Period	Incurred Losses	Actual Loss Ratio	Loss Ratio at Prima Facie Rate Level	Loss Ratio at Current Rate Level	Gross Written Premium
1										

**CREDIT PROPERTY INSURANCE
EXPERIENCE REPORT for the Year
2000**

[1]	[2]	[3]	[68]	[69]	[70]	[71]	[72]	[73]	[74]	[75]
			1998 - 2000 Total	1998 - 2000 Total	1998 - 2000 Total	1998 - 2000 Total	1998 - 2000 Total	1998 - 2000 Total	1998 - 2000 Total	1998 - 2000 Total
Case Count	NAIC Code	Creditor Name and/or Number or Program	Unreported Loss Reserve, Start of Period	Unreported Loss Reserve, End of Period	Loss Reserve, Start of Period	Loss Reserve, End of Period	Incurred Losses	Actual Loss Ratio	Loss Ratio at Prima Facie Rate Level	Loss Ratio at Current Rate Level
1										

**CREDIT PROPERTY INSURANCE
 EXPERIENCE REPORT for the Year
 2000**

[1]	[2]	[3]	[76]	[77]	[78]	[79]	[80]
			2000	2000	2000	2000	2000
Case Count	NAIC Code	Creditor Name and/or Number or Program	Incurred Compensation: Commission & Service Fees	Incurred Compensation: Other Incurred Compensation	Total Incurred Compensation	Commission & Service Fees to Net Premium Ratio	Other Incurred Compensation to Actual Earned Premium Ratio
1							

CREDIT PROPERTY INSURANCE EXPERIENCE REPORT for the Year: 2000

Instructions for completing each column

Column ID	Description	Data Year	Acceptable Entries
[1]	Case Count		Starting with 1 and numbering consecutively.
[2]	NAIC Code		Enter 5 digit NAIC number in each row (line).
[3]	Creditor Name and/or Number or Program		Any text entry.
[4]	Type of Premium Payment		SP for Single Premium, MOB for Monthly Outstanding Balance.
[5]	Open-End or Closed-End Plan of Indebtedness		Open for Open-End, Closed for Closed-End Plan of Indebtedness.
[6]	Single or Dual Interest		Single for Single Interest, Dual for Dual Interest.
[7]	Benchmark Policy Number		Numeric entry.
[8]	Gross Written Premium	2000	Numeric entry.
[9]	Refunds on Terminations	2000	Numeric entry.
[10]	Net Written Premium	2000	Calculated Field. (8) - (9)
[11]	Premium Reserve, Start of Period	2000	Numeric entry. May prorate if necessary.
[12]	Premium Reserve, End of Period	2000	Numeric entry. May prorate if necessary.
[13]	Actual Earned Premium	2000	Calculated Field. (10) + (11) - (12)
[14]	Earned Premium at Prima Facie Rate Level	2000	Numeric entry.
[15]	Earned Premium at Current Rate Level	2000	Numeric entry.
[16]	Losses Paid	2000	Numeric entry.
[17]	Unreported Loss Reserve, Start of Period	2000	Numeric entry. May prorate if necessary.
[18]	Unreported Loss Reserve, End of Period	2000	Numeric entry. May prorate if necessary.
[19]	Loss Reserve, Start of Period	2000	Numeric entry. May prorate if necessary.
[20]	Loss Reserve, End of Period	2000	Numeric entry. May prorate if necessary.
[21]	Incurred Losses	2000	Calculated Field. (16) - (17) + (18) - (19) + (20)
[22]	Actual Loss Ratio	2000	Calculated Field. (21) / (13) 99.9% rounded
[23]	Loss Ratio at Prima Facie Rate Level	2000	Calculated Field. (21) / (14) 99.9% rounded
[24]	Loss Ratio at Current Rate Level	2000	Calculated Field. (21) / (15) 99.9% rounded
[25]	Gross Written Premium	1999	Numeric entry.
[26]	Refunds on Terminations	1999	Numeric entry.
[27]	Net Written Premium	1999	Calculated Field. (25) - (26)
[28]	Premium Reserve, Start of Period	1999	Numeric entry. May prorate if necessary.
[29]	Premium Reserve, End of Period	1999	Numeric entry. May prorate if necessary.
[30]	Actual Earned Premium	1999	Calculated Field. (27) + (28) - (29)
[31]	Earned Premium at Prima Facie Rate Level	1999	Numeric entry.
[32]	Earned Premium at Current Rate Level	1999	Numeric entry.
[33]	Losses Paid	1999	Numeric entry.
[34]	Unreported Loss Reserve, Start of Period	1999	Numeric entry. May prorate if necessary.
[35]	Unreported Loss Reserve, End of Period	1999	Numeric entry. May prorate if necessary.
[36]	Loss Reserve, Start of Period	1999	Numeric entry. May prorate if necessary.
[37]	Loss Reserve, End of Period	1999	Numeric entry. May prorate if necessary.

CREDIT PROPERTY INSURANCE EXPERIENCE REPORT for the Year: 2000

Instructions for completing each column

Column ID	Description	Data Year	Acceptable Entries
[38]	Incurred Losses	1999	Calculated Field. (33) - (34) + (35) - (36) + (37)
[39]	Actual Loss Ratio	1999	Calculated Field. (38) / (30) 99.9% rounded
[40]	Loss Ratio at Prima Facie Rate Level	1999	Calculated Field. (38) / (31) 99.9% rounded
[41]	Loss Ratio at Current Rate Level	1999	Calculated Field. (38) / (32) 99.9% rounded
[42]	Gross Written Premium	1998	Numeric entry.
[43]	Refunds on Terminations	1998	Numeric entry.
[44]	Net Written Premium	1998	Calculated Field. (42) - (43)
[45]	Premium Reserve, Start of Period	1998	Numeric entry. May prorate if necessary.
[46]	Premium Reserve, End of Period	1998	Numeric entry. May prorate if necessary.
[47]	Actual Earned Premium	1998	Calculated Field. (44) + (45) - (46)
[48]	Earned Premium at Prima Facie Rate Level	1998	Numeric entry.
[49]	Earned Premium at Current Rate Level	1998	Numeric entry.
[50]	Losses Paid	1998	Numeric entry.
[51]	Unreported Loss Reserve, Start of Period	1998	Numeric entry. May prorate if necessary.
[52]	Unreported Loss Reserve, End of Period	1998	Numeric entry. May prorate if necessary.
[53]	Loss Reserve, Start of Period	1998	Numeric entry. May prorate if necessary.
[54]	Loss Reserve, End of Period	1998	Numeric entry. May prorate if necessary.
[55]	Incurred Losses	1998	Calculated Field. (50) - (51) + (52) - (53) + (54)
[56]	Actual Loss Ratio	1998	Calculated Field. (55) / (47) 99.9% rounded
[57]	Loss Ratio at Prima Facie Rate Level	1998	Calculated Field. (55) / (48) 99.9% rounded
[58]	Loss Ratio at Current Rate Level	1998	Calculated Field. (55) / (49) 99.9% rounded
[59]	Gross Written Premium	1998-00 Total	Calculated Field. (8) + (25) + (42)
[60]	Refunds on Terminations	1998-00 Total	Calculated Field. (9) + (26) + (43)
[61]	Net Written Premium	1998-00 Total	Calculated Field. (59) - (60)
[62]	Premium Reserve, Start of Period	1998-00 Total	Calculated Field. (11) + (28) + (45)
[63]	Premium Reserve, End of Period	1998-00 Total	Calculated Field. (12) + (29) + (46)
[64]	Actual Earned Premium	1998-00 Total	Calculated Field. (61) + (62) - (63)
[65]	Earned Premium at Prima Facie Rate Level	1998-00 Total	Calculated Field. (14) + (31) + (48)
[66]	Earned Premium at Current Rate Level	1998-00 Total	Calculated Field. (15) + (32) + (49)
[67]	Losses Paid	1998-00 Total	Calculated Field. (16) + (33) + (50)
[68]	Unreported Loss Reserve, Start of Period	1998-00 Total	Calculated Field. (17) + (34) + (51)
[69]	Unreported Loss Reserve, End of Period	1998-00 Total	Calculated Field. (18) + (35) + (52)
[70]	Loss Reserve, Start of Period	1998-00 Total	Calculated Field. (19) + (36) + (53)
[71]	Loss Reserve, End of Period	1998-00 Total	Calculated Field. (20) + (37) + (54)
[72]	Incurred Losses	1998-00 Total	Calculated Field. (67) - (68) + (69) - (70) + (71)
[73]	Actual Loss Ratio	1998-00 Total	Calculated Field. (72) / (64) 99.9% rounded
[74]	Loss Ratio at Prima Facie Rate Level	1998-00 Total	Calculated Field. (72) / (65) 99.9% rounded

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CREDIT PROPERTY INSURANCE EXPERIENCE REPORT for the Year: 2000

Instructions for completing each column

Column ID	Description	Data Year	Acceptable Entries
[75]	Loss Ratio at Current Rate Level	1998-00 Total	Calculated Field. (72) / (66) 99.9% rounded
[76]	Incurred Compensation: Commission & Service Fees	2000	Numeric Entry.
[77]	Incurred Compensation: Other Incurred Compensation	2000	Numeric Entry.
[78]	Total Incurred Compensation	2000	Calculated Field. (76) + (77)
[79]	Commission & Service Fees to Net Premium Ratio	2000	Calculated Field. (76) / (10) 99.9% rounded
[80]	Other Incurred Compensation to Actual Earned Premium	2000	Calculated Field. (77) / (13) 99.9% rounded

NOTE: Authority cited: Sections 779.21, 779.36, 12921, and 12926 of the California Insurance Code, Credit Insurance General Agents Association v. Payne, 16 Cal.3d 651 (1976), and 20th Century v. Garamendi, 8 Cal.4th 216 (1994). Reference: Sections 779.36, 1861.01, and 1861.05 of the California Insurance Code.

Section 2670.27. Credit Unemployment Insurance Experience Report Form.

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**CREDIT UNEMPLOYMENT INSURANCE
EXPERIENCE REPORT for the Year
2000**

*Report each experience group on a separate line.
"Experience group" means the experience under a program of insurance of one creditor or more than one creditor.
A Credit Unemployment experience group is broken down into Open End or Closed End, Retroactive or Nonretroactive.
Appropriate segments should add to amounts reported in the annual statement Credit Insurance Experience Exhibit. Please do not leave any numeric cells blank.*

[1]	[2]	[3]	[4]	[5]	[6]	[7]	[8]	[9]	[10]	[11]
							2000	2000	2000	2000
Case Count	NAIC Code	Creditor Name and/or Number or Program	Retroactive or Nonretroactive	Type of Premium Payment	Open-End or Closed-End Plan of Indebtedness	Benchmark Policy Number	Gross Written Premium	Refunds on Terminations	Net Written Premium	Premium Reserve, Start of Period
1										

**CREDIT UNEMPLOYMENT
 INSURANCE EXPERIENCE REPORT
 for the Year 2000**

[1]	[2]	[3]	[12]	[13]	[14]	[15]	[16]	[17]	[18]	[19]
			2000	2000	2000	2000	2000	2000	2000	2000
Case Count	NAIC Code	Creditor Name and/or Number or Program	Premium Reserve, End of Period	Actual Earned Premium	Earned Premium at Prima Facie Rate Level	Earned Premium at Current Rate Level	Losses Paid	Unreported Loss Reserve, Start of Period	Unreported Loss Reserve, End of Period	Loss Reserve, Start of Period
1										

**CREDIT UNEMPLOYMENT
INSURANCE EXPERIENCE REPORT
for the Year 2000**

[1]	[2]	[3]	[20]	[21]	[22]	[23]	[24]	[25]	[26]	[27]
			2000	2000	2000	2000	2000	1999	1999	1999
Case Count	NAIC Code	Creditor Name and/or Number or Program	Loss Reserve, End of Period	Incurred Losses	Actual Loss Ratio	Loss Ratio at Prima Facie Rate Level	Loss Ratio at Current Rate Level	Gross Written Premium	Refunds on Terminations	Net Written Premium
1										

**CREDIT UNEMPLOYMENT
INSURANCE EXPERIENCE REPORT
for the Year 2000**

[1]	[2]	[3]	[28]	[29]	[30]	[31]	[32]	[33]	[34]	[35]
			1999	1999	1999	1999	1999	1999	1999	1999
Case Count	NAIC Code	Creditor Name and/or Number or Program	Premium Reserve, Start of Period	Premium Reserve, End of Period	Actual Earned Premium	Earned Premium at Prima Facie Rate Level	Earned Premium at Current Rate Level	Losses Paid	Unreported Loss Reserve, Start of Period	Unreported Loss Reserve, End of Period
1										

CREDIT UNEMPLOYMENT
INSURANCE EXPERIENCE REPORT
for the Year 2000

[1]	[2]	[3]	[36]	[37]	[38]	[39]	[40]	[41]	[42]	[43]
			1999	1999	1999	1999	1999	1999	1998	1998
Case Count	NAIC Code	Creditor Name and/or Number or Program	Loss Reserve, Start of Period	Loss Reserve, End of Period	Incurred Losses	Actual Loss Ratio	Loss Ratio at Prima Facie Rate Level	Loss Ratio at Current Rate Level	Gross Written Premium	Refunds on Terminations
1										

**CREDIT UNEMPLOYMENT
INSURANCE EXPERIENCE REPORT
for the Year 2000**

[1]	[2]	[3]	[52]	[53]	[54]	[55]	[56]	[57]	[58]	[59]
			1998	1998	1998	1998	1998	1998	1998	1998 - 2000 Total
Case Count	NAIC Code	Creditor Name and/or Number or Program	Unreported Loss Reserve, End of Period	Loss Reserve, Start of Period	Loss Reserve, End of Period	Incurred Losses	Actual Loss Ratio	Loss Ratio at Prima Facie Rate Level	Loss Ratio at Current Rate Level	Gross Written Premium
1										

**CREDIT UNEMPLOYMENT
 INSURANCE EXPERIENCE REPORT
 for the Year 2000**

[1]	[2]	[3]	[68]	[69]	[70]	[71]	[72]	[73]	[74]	[75]
Case Count	NAIC Code	Creditor Name and/or Number or Program	1998 - 2000 Total Unreported Loss Reserve, Start of Period	1998 - 2000 Total Unreported Loss Reserve, End of Period	1998 - 2000 Total Loss Reserve, Start of Period	1998 - 2000 Total Loss Reserve, End of Period	1998 - 2000 Total Incurred Losses	1998 - 2000 Total Actual Loss Ratio	1998 - 2000 Total Loss Ratio at Prima Facie Rate Level	1998 - 2000 Total Loss Ratio at Current Rate Level
1										

**CREDIT UNEMPLOYMENT
 INSURANCE EXPERIENCE REPORT
 for the Year 2000**

[1]	[2]	[3]	[76]	[77]	[78]	[79]	[80]
			2000	2000	2000	2000	2000
Case Count	NAIC Code	Creditor Name and/or Number or Program	Incurred Compensation: Commission & Service Fees	Incurred Compensation: Other Incurred Compensation	Total Incurred Compensation	Commission & Service Fees to Net Premium Ratio	Other Incurred Compensation to Actual Earned Premium Ratio
1							

State of California - Department of Insurance

CREDIT UNEMPLOYMENT INSURANCE EXPERIENCE REPORT for the Year: 2000

Instructions for completing each column

Col. ID	Description	Data Year	Acceptable Entries
[1]	Case Count		Starting with 1 and numbering consecutively.
[2]	NAIC Code		Enter 5 digit NAIC number in each row (line).
[3]	Creditor Name and/or Number or Program		Any text entry.
[4]	Retroactive or Nonretroactive		R for Retroactive, N for Nonretroactive
[5]	Type of Premium Payment		SP for Single Premium, MOB for Monthly Outstanding Balance.
[6]	Open-End or Closed-End Plan of Indebtedness		Open for Open-End, Closed for Closed-End Plan of Indebtedness.
[7]	Benchmark Policy Number		Numeric entry.
[8]	Gross Written Premium	2000	Numeric entry.
[9]	Refunds on Terminations	2000	Numeric entry.
[10]	Net Written Premium	2000	Calculated Field. (8) - (9)
[11]	Premium Reserve, Start of Period	2000	Numeric entry. May prorate if necessary.
[12]	Premium Reserve, End of Period	2000	Numeric entry. May prorate if necessary.
[13]	Actual Earned Premium	2000	Calculated Field. (10) + (11) - (12)
[14]	Earned Premium at Prima Facie Rate Level	2000	Numeric entry.
[15]	Earned Premium at Current Rate Level	2000	Numeric entry.
[16]	Losses Paid	2000	Numeric entry.
[17]	Unreported Loss Reserve, Start of Period	2000	Numeric entry. May prorate if necessary.
[18]	Unreported Loss Reserve, End of Period	2000	Numeric entry. May prorate if necessary.
[19]	Loss Reserve, Start of Period	2000	Numeric entry. May prorate if necessary.
[20]	Loss Reserve, End of Period	2000	Numeric entry. May prorate if necessary.
[21]	Incurred Losses	2000	Calculated Field. (16) - (17) + (18) - (19) + (20)
[22]	Actual Loss Ratio	2000	Calculated Field. (21) / (13) 99.9% rounded
[23]	Loss Ratio at Prima Facie Rate Level	2000	Calculated Field. (21) / (14) 99.9% rounded
[24]	Loss Ratio at Current Rate Level	2000	Calculated Field. (21) / (15) 99.9% rounded
[25]	Gross Written Premium	1999	Numeric entry.
[26]	Refunds on Terminations	1999	Numeric entry.
[27]	Net Written Premium	1999	Calculated Field. (25) - (26)
[28]	Premium Reserve, Start of Period	1999	Numeric entry. May prorate if necessary.
[29]	Premium Reserve, End of Period	1999	Numeric entry. May prorate if necessary.
[30]	Actual Earned Premium	1999	Calculated Field. (27) + (28) - (29)
[31]	Earned Premium at Prima Facie Rate Level	1999	Numeric entry.
[32]	Earned Premium at Current Rate Level	1999	Numeric entry.
[33]	Losses Paid	1999	Numeric entry.
[34]	Unreported Loss Reserve, Start of Period	1999	Numeric entry. May prorate if necessary.
[35]	Unreported Loss Reserve, End of Period	1999	Numeric entry. May prorate if necessary.

State of California - Department of Insurance

CREDIT UNEMPLOYMENT INSURANCE EXPERIENCE REPORT for the Year: 2000

Instructions for completing each column

Col. ID	Description	Data Year	Acceptable Entries
[36]	Loss Reserve, Start of Period	1999	Numeric entry. May prorate if necessary.
[37]	Loss Reserve, End of Period	1999	Numeric entry. May prorate if necessary.
[38]	Incurred Losses	1999	Calculated Field. (33) - (34) + (35) - (36) + (37)
[39]	Actual Loss Ratio	1999	Calculated Field. (38) / (30) 99.9% rounded
[40]	Loss Ratio at Prima Facie Rate Level	1999	Calculated Field. (38) / (31) 99.9% rounded
[41]	Loss Ratio at Current Rate Level	1999	Calculated Field. (38) / (32) 99.9% rounded
[42]	Gross Written Premium	1998	Numeric entry.
[43]	Refunds on Terminations	1998	Numeric entry.
[44]	Net Written Premium	1998	Calculated Field. (42) - (43)
[45]	Premium Reserve, Start of Period	1998	Numeric entry. May prorate if necessary.
[46]	Premium Reserve, End of Period	1998	Numeric entry. May prorate if necessary.
[47]	Actual Earned Premium	1998	Calculated Field. (44) + (45) - (46)
[48]	Earned Premium at Prima Facie Rate Level	1998	Numeric entry.
[49]	Earned Premium at Current Rate Level	1998	Numeric entry.
[50]	Losses Paid	1998	Numeric entry.
[51]	Unreported Loss Reserve, Start of Period	1998	Numeric entry. May prorate if necessary.
[52]	Unreported Loss Reserve, End of Period	1998	Numeric entry. May prorate if necessary.
[53]	Loss Reserve, Start of Period	1998	Numeric entry. May prorate if necessary.
[54]	Loss Reserve, End of Period	1998	Numeric entry. May prorate if necessary.
[55]	Incurred Losses	1998	Calculated Field. (50) - (51) + (52) - (53) + (54)
[56]	Actual Loss Ratio	1998	Calculated Field. (55) / (47) 99.9% rounded
[57]	Loss Ratio at Prima Facie Rate Level	1998	Calculated Field. (55) / (48) 99.9% rounded
[58]	Loss Ratio at Current Rate Level	1998	Calculated Field. (55) / (49) 99.9% rounded
[59]	Gross Written Premium	1998-00 Total	Calculated Field. (8) + (25) + (42)
[60]	Refunds on Terminations	1998-00 Total	Calculated Field. (9) + (26) + (43)
[61]	Net Written Premium	1998-00 Total	Calculated Field. (59) - (60)
[62]	Premium Reserve, Start of Period	1998-00 Total	Calculated Field. (11) + (28) + (45)
[63]	Premium Reserve, End of Period	1998-00 Total	Calculated Field. (12) + (29) + (46)
[64]	Actual Earned Premium	1998-00 Total	Calculated Field. (61) + (62) - (63)
[65]	Earned Premium at Prima Facie Rate Level	1998-00 Total	Calculated Field. (14) + (31) + (48)
[66]	Earned Premium at Current Rate Level	1998-00 Total	Calculated Field. (15) + (32) + (49)
[67]	Losses Paid	1998-00 Total	Calculated Field. (16) + (33) + (50)
[68]	Unreported Loss Reserve, Start of Period	1998-00 Total	Calculated Field. (17) + (34) + (51)
[69]	Unreported Loss Reserve, End of Period	1998-00 Total	Calculated Field. (18) + (35) + (52)
[70]	Loss Reserve, Start of Period	1998-00 Total	Calculated Field. (19) + (36) + (53)

State of California - Department of Insurance

CREDIT UNEMPLOYMENT INSURANCE EXPERIENCE REPORT for the Year: 2000

Instructions for completing each column

Col. ID	Description	Data Year	Acceptable Entries
[71]	Loss Reserve, End of Period	1998-00 Total	<i>Calculated Field.</i> (20) + (37) + (54)
[72]	Incurred Losses	1998-00 Total	<i>Calculated Field.</i> (67) - (68) + (69) - (70) + (71)
[73]	Actual Loss Ratio	1998-00 Total	<i>Calculated Field.</i> (72) / (64) 99.9% rounded
[74]	Loss Ratio at Prima Facie Rate Level	1998-00 Total	<i>Calculated Field.</i> (72) / (65) 99.9% rounded
[75]	Loss Ratio at Current Rate Level	1998-00 Total	<i>Calculated Field.</i> (72) / (66) 99.9% rounded
[76]	Incurred Compensation: Commission & Service Fee	2000	Numeric Entry.
[77]	Incurred Compensation: Other Incurred Compensat	2000	Numeric Entry.
[78]	Total Incurred Compensation	2000	<i>Calculated Field.</i> (76) + (77)
[79]	Commission & Service Fees to Net Premium Ratio	2000	<i>Calculated Field.</i> (76) / (10) 99.9% rounded
[80]	Other Incurred Compensation to Actual Earned Premium	2000	<i>Calculated Field.</i> (77) / (13) 99.9% rounded

NOTE: Authority cited: Sections 779.21, 779.36, 12921, and 12926 of the California Insurance Code, *Credit Insurance General Agents Association v. Payne*, 16 Cal.3d 651 (1976), and *20th Century v. Garamendi*, 8 Cal.4th 216 (1994). Reference: Sections 779.36, 1861.01, and 1861.05 of the California Insurance Code.

**STATE OF CALIFORNIA
DEPARTMENT OF INSURANCE
45 Fremont Street, 21st Floor
San Francisco, California 94105**

May 8, 2002

RH02021588

TEXT OF PROPOSED REGULATIONS (THIS ENTIRE SUBCHAPTER IS NEW):

**Title 10 Chapter 5 Subchapter 4.10 Rates for Credit Property Insurance and
Credit Unemployment Insurance**

Article 1. Scope.

Section 2670.1. Authority.

This Subchapter is promulgated pursuant to the authority granted to the Insurance Commissioner under the provisions of Sections 779.21, 779.36, 12921, and 12926 of the California Insurance Code, *Credit Insurance General Agents Association v. Payne*, 16 Cal.3d 651 (1976), and *20th Century v. Garamendi*, 8 Cal.4th 216 (1994).

NOTE: Authority cited: Sections 779.21, 779.36, 12921, and 12926 of the California Insurance Code, *Credit Insurance General Agents Association v. Payne*, 16 Cal.3d 651 (1976), and *20th Century v. Garamendi*, 8 Cal.4th 216 (1994). Reference: Sections 779.36, 1861.01, and 1861.05 of the California Insurance Code.

Section 2670.2. Purpose.

The purpose of this Subchapter is to implement the provisions of Insurance Code Section 779.36 which apply to credit property insurance, joint credit property insurance, credit unemployment insurance and joint credit unemployment insurance.

NOTE: Authority cited: Sections 779.21, 779.36, 12921, and 12926 of the California Insurance Code, *Credit Insurance General Agents Association v. Payne*, 16 Cal.3d 651 (1976), and *20th Century v. Garamendi*, 8 Cal.4th 216 (1994). Reference: Section 779.36 of the California Insurance Code.

Section 2670.3. Applicability.

This Subchapter applies to all credit property insurance, joint credit property insurance, credit unemployment insurance, and joint credit unemployment insurance on risks or on operations in this state.

NOTE: Authority cited: Sections 779.21, 779.36, 12921, and 12926 of the California Insurance Code, *Credit Insurance General Agents Association v. Payne*, 16 Cal.3d 651 (1976), and *20th Century v. Garamendi*, 8 Cal.4th 216 (1994). Reference: Sections 779.36, 1851, 1861.01, 1861.05, and 1861.13 of the California Insurance Code.

Article 2. Definitions.

Section 2670.4. Definitions Applicable to this Subchapter.

(a) "Credit property insurance" means insurance that provides coverage (generally coverage to repair or replace) on personal property pledged or offered as collateral for securing a personal or consumer loan, or personal property purchased under an installment sales agreement or through a credit transaction. Credit property insurance provides coverage for loss or damage to personal property caused by the perils set forth in the credit property insurance policy. Credit property insurance does not include creditor-placed insurance which is "force-placed" by a lender or creditor in the event the borrower or debtor fails to maintain insurance as required under his or her agreement with the lender or creditor. Credit property insurance does not include insurance which covers physical damage to an automobile or other motor vehicle, watercraft, or aircraft as a part of or in conjunction with a liability insurance policy.

(b) "Joint credit property insurance" means credit property insurance which insures two persons who are jointly liable to a lender or creditor. For purposes of these regulations, references to "credit property insurance" shall encompass both credit property insurance and joint credit property insurance.

(c) "Credit unemployment insurance" is insurance which provides coverage for periodic payments or payment of an outstanding balance on a specific loan or other credit transaction while the debtor is involuntarily unemployed, as defined in the policy.

(d) "Joint credit unemployment insurance" means credit unemployment insurance which insures two persons who are jointly liable to a lender or creditor. For purposes of these regulations, references to "credit unemployment insurance" shall encompass both credit unemployment insurance and joint credit unemployment insurance.

(e) "Closed end" plan of indebtedness is defined in CCR Section 2248.31(c).

(f) "Earned premium" means gross premium earned, including policy and membership fees, less return premium and premium on policies not taken.

(g) "Experience group" means the experience under a program of insurance of one creditor or more than one creditor. For purposes of defining and using the term "experience group," the following are separate programs of insurance: property; unemployment; open end or closed end; single premium or monthly premium; elimination period for unemployment; and retroactive or nonretroactive for unemployment. The insurance programs of each creditor in a multiple creditor group must be reasonably similar and each creditor's program must contain the same type of coverages and exclusions. If an experience group has experience in more than this State, an insurer may use only the experience of the experience group in California to rate the group or, with the approval of the Commissioner, an insurer may use the multi-state experience of the experience group for this purpose if it is more credible than the California experience and is generated by the same or similar programs of insurance and is adjusted to account for differences in premium rates. Insurers using multiple-creditor groups for the purpose of determining rates shall establish written standards for the inclusion of individual creditor-groups within such multiple creditor groups.

(h) "Experience period" means the most recent period of time for which experience is reported, but not for a period longer than three full years. If an experience group develops a Credibility Factor of 1 from TABLE 1 (the "Credibility Table" in Section 2670.9) in less than three years, the experience period for that case will be the number of full years needed to attain

full credibility. Experience incurred in the period immediately preceding the effective date of this regulation may be used to the extent necessary to fill out the experience period. If a new experience group of an insurer has experience in this State with a prior insurer, the new insurer must use the most recent experience of the experience group with the prior insurer to the extent necessary to fill out an experience period. Other data or projections may be used if the Commissioner finds them to be more credible.

(i) "Reported Claim Count", as used in TABLE 1 (Section 2670.9), means the number of claims reported for the experience group during the experience period. This means the total number of claims reported during the experience period, whether paid or in the process of payment excluding claims without payment.

(j) "Open end" plan of indebtedness is defined in CCR Section 2248.31(l).

(k) "Prima facie rate" means the maximum rate which reasonably can be expected to provide the presumptive loss ratio referred to in Ins. Code Sec. 779.36 and which is not excessive, inadequate, unfairly discriminatory or otherwise in violation of Chapter 9 of the Insurance Code

NOTE: Authority cited: Sections 779.21, 779.36, 12921, and 12926 of the California Insurance Code, *Credit Insurance General Agents Association v. Payne*, 16 Cal.3d 651 (1976), and *20th Century v. Garamendi*, 8 Cal.4th 216 (1994). Reference: Sections 779.36, 1861.01, and 1861.05 of the California Insurance Code.

Article 3. Regulation of Rates.

Section 2670.5. Presumptive Loss Ratios and Prima Facie Rates, Generally.

For the purpose of implementing Insurance Code Section 779.36, the presumptive loss ratio for credit property insurance coverage or for credit unemployment insurance coverage shall be 60 percent, computed by dividing incurred losses by earned premiums, using calendar year data. For the purpose of Insurance Code Section 1861.05, it shall be presumed that a rate is excessive if incurred losses cannot be reasonably expected to equal 60 percent of the earned premiums for each credit property insurance experience group or for each credit unemployment insurance experience group. These regulations contain prima facie rates based on the benchmark programs set forth in this Subchapter. An insurer may use a program which is different from a benchmark program provided the insurer shows that the proposed rate for the program is expected to produce a loss ratio of at least 60%.

NOTE: Authority cited: Sections 779.21, 779.36, 12921, and 12926 of the California Insurance Code, *Credit Insurance General Agents Association v. Payne*, 16 Cal.3d 651 (1976), and *20th Century v. Garamendi*, 8 Cal.4th 216 (1994). Reference: Sections 779.36, 1861.01, and 1861.05 of the California Insurance Code.

Section 2670.6. Prima Facie Rates for Benchmark Programs.

The prima facie rates for the benchmark programs set forth in Sections 2670.12 through Section 2670.20 of these regulations are as follows:

(a) The prima facie rate for benchmark number one, Dual Interest Credit Property Insurance on Open End Plan of Indebtedness, is 1.7 cents per \$100.00 of the monthly outstanding balance.

(b) The prima facie rate for benchmark number two, Dual Interest Credit Property Insurance on a Closed End Plan of Indebtedness, is 93 cents per \$100.00 of the unpaid balance due at the time coverage attaches.

(c) The prima facie rate for benchmark number three, Dual Interest Credit Property Insurance on a Closed End Loan Secured by Personal Property, Invoiced Monthly, is 30 cents per \$100.00 of the unpaid balance due at the time coverage attaches.

(f) The prima facie rate for benchmark number six, 30-Day Retroactive Credit Unemployment Insurance on an Open End Plan of Indebtedness, and Paying Minimum Monthly Payment, is 4.8 cents per \$100.00 of the monthly outstanding balance.

(g) The prima facie rate for benchmark number seven, 30-Day Non-Retroactive Credit Unemployment Insurance on an Open End Plan of Indebtedness, and Paying Minimum Monthly Payment for Six Months, is 1.3 cents per \$100.00 of the monthly outstanding balance.

(h) The prima facie rate for benchmark number eight, 30-Day Retroactive Credit Unemployment Insurance on an Installment Loan Plan of Indebtedness, paying Monthly Payment on Installment Loan Payments with a loan term of 25 months or less, is \$1.08 per \$100.00 of the unpaid balance due at the time coverage attaches. The prima facie rate for benchmark number eight, 30-Day Retroactive Credit Unemployment Insurance on an Installment Loan Plan of Indebtedness, paying Monthly Payment on Installment Loan with a loan term of more than 25 months, is \$1.32 per \$100.00 of the unpaid balance due at the time coverage attaches.

(i) The prima facie rate for benchmark number nine, 30-Day Non-Retroactive Credit Unemployment Insurance on an Open End Plan of Indebtedness, and Paying Outstanding Balance Up To Policy Limit, is 11.3 cents per \$100.00 of the monthly outstanding balance.

NOTE: Authority cited: Sections 779.21, 779.36, 12921, and 12926 of the California Insurance Code, *Credit Insurance General Agents Association v. Payne*, 16 Cal.3d 651 (1976), and *20th Century v. Garamendi*, 8 Cal.4th 216 (1994). Reference: Section 779.36, 1861.01, and 1861.05 of the California Insurance Code.

Section 2670.7. Calculation of the Maximum Permitted Premium.

(a) Find the Credibility Factor (“Z”) from TABLE 1 (Section 2670.9) for the experience group. Where actual loss ratios are less than 45%, use the premium earned for the experience group during the experience period; otherwise, use the Reported Claims Count. If either of these measures cannot be directly determined, the Commissioner may accept reasonable approximations of them.

(b) Calculate the credibility adjusted loss ratio (“CLR”) for the experience group using the following formula, where ALR is the actual loss ratio for the experience group for the experience period adjusted to the prima facie rate level for the initial annual review and adjusted to the current effective rate level for subsequent annual reviews.

For credit unemployment insurance, the actual loss ratio for each year of the experience period shall be multiplied by the ratio of the prospective unemployment rate to the historical unemployment rate for that year. Each year the Commissioner shall determine the prospective and historical unemployment rates to be used.

$$CLR = Z (ALR) + .60(1-Z)$$

(c) Calculate the maximum permitted premium rate (“MaxPP”) using the following formulas.

For the initial review:

$$\text{MaxPP} = \text{CLR} \times \text{Prima Facie Rate} / .6$$

For subsequent reviews:

$$\text{MaxPP} = \text{CLR} \times \text{Current Approved Rate} / .6$$

Rates shall be calculated and applied separately for property and unemployment.

(d) Credibility adjusted loss ratios and maximum permitted premium rates shall be redetermined annually.

(e) For the initial review, rates for programs whose provisions differ significantly from the benchmarks shall be set so that the loss ratio shall not be less than .60, and shall be approved by the Commissioner before their use. For subsequent reviews, the maximum permitted premium rate shall be calculated as above.

NOTE: Authority cited: Sections 779.21, 779.36, 12921, and 12926 of the California Insurance Code, *Credit Insurance General Agents Association v. Payne*, 16 Cal.3d 651 (1976), and *20th Century v. Garamendi*, 8 Cal.4th 216 (1994). Reference: Sections 779.36, 1861.01, and 1861.05 of the California Insurance Code.

Section 2670.8. Rate Changes.

(a) An insurer shall submit, for the Commissioner's approval, a proposed rate decrease for an experience group subject to this Subchapter within 180 days after the end of an experience period during which the credibility adjusted loss ratio for the group was less than .60.

(b) An insurer may submit, for the Commissioner's approval, a proposed rate increase for an experience group subject to this Subchapter after the end of an experience period during which the credibility adjusted loss ratio for the group exceeded .60.

(c) The proposed rate shall not exceed the maximum permitted premium rate.

(d) The Commissioner shall disapprove submission of a proposed rate if it is not demonstrated to him or her that the rate has been determined in accordance with applicable statutes and regulations. The Commissioner may approve a rate higher than the maximum permitted premium rate if it is demonstrated to his or her satisfaction that the maximum permitted premium rate provides inadequate allowances for acquisition costs, including commissions and other forms of compensation, expenses, profits, loss ratios, reserves, and other reasonable actuarial considerations.

(e) An approved rate decrease shall become effective for the experience group within 90 days of the Commissioner's approval. The Commissioner may approve a later effective date if it is demonstrated to him or her that the approved rate cannot reasonably be implemented within 90 days of his or her approval.

(f) An approved rate increase may become effective at any time after the Commissioner's approval or upon the 120th day after the submission of such proposal if it has not been disapproved by that day.

(g) An insurer assuming the business of some or all of the creditors comprising an experience group shall not use rates exceeding the rates of the prior insurer, except as provided in

this Subchapter.

(h) An insurer may transfer a creditor from an experience group with a rate lower than the prima facie rate to another experience group only if the transfer would not result in a higher rate for the remainder of the former group.

(i) No insurer shall transfer a creditor group it already insures to an experience group with a rate higher than the prima facie rate. An insurer may assign a newly insured creditor group subject to a rate higher than the prima facie rate under its prior insurer into an experience group subject to a rate higher than the prima facie rate only if the assignment would not result in a higher rate for the newly-insured creditor group or the existing experience group.

(j) The Commissioner may consider proposals for rates in excess of the maximum permitted premium rates for specific creditors, creditor groups or products, if it is demonstrated to him or her that the maximum permitted premium rates provide inadequate allowances for acquisition costs, including commissions and other forms of compensation, expenses, profits, loss ratios, reserves, and other reasonable actuarial considerations, given the circumstances of the particular rate application.

NOTE: Authority cited: Sections 779.21, 779.36, 12921, and 12926 of the California Insurance Code, *Credit Insurance General Agents Association v. Payne*, 16 Cal.3d 651 (1976), and *20th Century v. Garamendi*, 8 Cal.4th 216 (1994). Reference: Sections 779.36, 1861.01, and 1861.05 of the California Insurance Code.

Section 2670.9. Table.

TABLE 1
CREDIBILITY TABLE

Earned Premium	Reported Claim Count	Credibility Factor ("Z")
1	1	.00
56,000	17	.25
81,000	24	.30
111,000	33	.35
145,000	43	.40
183,000	55	.45
226,000	68	.50
273,000	82	.55
325,000	98	.60
382,000	114	.65
443,000	133	.70
508,000	152	.75
578,000	173	.80
653,000	196	.85
732,000	220	.90
815,000	245	.95
903,000	271	1.00

The above integers represent the lower end of the bracket for each "Z" factor. The upper end is 1 less than the lower end for the next higher "Z" factor.

NOTE: Authority cited: Sections 779.21, 779.36, 12921, and 12926 of the California Insurance Code, *Credit Insurance General Agents Association v. Payne*, 16 Cal.3d 651 (1976), and *20th Century v. Garamendi*, 8 Cal.4th 216 (1994). Reference: Sections 779.36, 1861.01, and 1861.05 of the California Insurance Code.

Section 2670.10. Certificate of Insurance; Filing Requirements.

All coverages, exclusions, and limits of liability applicable to the certificate of insurance must be set forth in the certificate of insurance issued to the certificate holder. The coverages, exclusions, and limits of liability in the master policy which pertain to the certificate of insurance issued under the master policy must conform to the coverages, exclusions, and limits of liability set forth in the certificate of insurance issued under the master policy. Every rate filing subject to this Subchapter shall include copies of the certificate of insurance and master policy used in the program for which the rate filing is made.

NOTE: Authority cited: Sections 779.21, 779.36, 12921, and 12926 of the California Insurance Code, *Credit Insurance General Agents Association v. Payne*, 16 Cal.3d 651 (1976), and *20th Century v. Garamendi*, 8 Cal.4th 216 (1994). Reference: Sections 779.36, 1861.01, and 1861.05 of the California Insurance Code.

Section 2670.11. Cancellation of Coverage and Return Premium.

This section applies to all credit property insurance and credit unemployment insurance coverages except single interest credit property insurance coverage on closed end plans of indebtedness. In the event the certificate holder cancels coverage, any return premium shall be computed on a prorata basis if the premium is paid monthly, and by the Rule of 78's if the premium is a single payment premium and the coverage provided pays off the entire balance of the certificate holder's indebtedness.

NOTE: Authority cited: Sections 779.21, 779.36, 12921, and 12926 of the California Insurance Code, *Credit Insurance General Agents Association v. Payne*, 16 Cal.3d 651 (1976), and *20th Century v. Garamendi*, 8 Cal.4th 216 (1994). Reference: Sections 481(a), 779.36, and 1861.05 of the California Insurance Code.

Article 4. Benchmark Programs for Credit Property Insurance.

Section 2670.12. Benchmark Number One: Provisions for Dual Interest Credit Property Insurance on an Open End Plan of Indebtedness.

(a) When Coverage Is In Effect.

Coverage is effective on the date the certificate of insurance holder's (the "certificate holder's") account has a balance, and continues for as long as there is an open balance in the account(s). Coverage ends on the date the certificate holder's account does not reflect an open balance, and is automatically reinstated when there is an open balance. Coverage will continue

for up to 36 months from the date the item of personal property was financed. Coverage covers the insured property anywhere in the world.

(b) Coverage Provided.

The insurance covers the interest of the master policyholder and the certificate holder in personal property purchased by the certificate holder and financed under an open end plan of indebtedness. In the event of a loss to a pair, set, or parts, the insurer will provide the following coverage: (1) For any article(s) that is a part of a pair or set: the insurer will pay a reasonable and fair proportion of the total value of the pair or set, with consideration given to the importance of such article(s). In no event will such loss mean total loss of the pair or set; (2) For any part of property which consists of several parts when complete: the insurer will be liable only for the value of the part lost or damaged.

(c) Perils Insured.

The insurance provides coverage for direct and accidental loss or damage to insured personal property by fire; smoke; lightning; windstorm; cyclone; tornado; flood; hail; earthquake; explosion; riot; riot attending a strike; civil commotion; marine perils while on ferries and/or in cars or transfers in connection with land conveyances; aircraft; vehicles; collision; vandalism and malicious mischief; and burglary (of which there must be visible evidence of forced entry).

(d) Exclusions.

Coverage will not apply to purchases made while the certificate holder is receiving benefits under the certificate.

(e) Limit of Liability.

The insurance covers the interest of the master policy holder and the certificate holder up to the maximum(s) stated in the certificate of insurance. Coverage for any one account will be limited to the maximum amount per account as stated in the certificate of insurance. If the certificate holder has more than one account, the maximum limit stated in the certificate of insurance applies, and the total insurance provided under all of a certificate holder's accounts cannot exceed this amount. The insurer's limit of liability for loss is the cost to repair or replace the property insured at the time of the loss, not to exceed the following maximum limits: (1) for the first 60 days after enrollment for the insurance: an amount up to the highest balance in the certificate holder's open ended account during that 60-day period; and (2) after the first 60 days after enrollment for the insurance: an amount up to the highest balance on which a premium has been assessed during the 36 months before the date of loss. It is the insurer's option, after giving notice of its intention to do so within 60 days after the receipt of proof of loss to: (1) take all or any part of the property at the agreed or appraised value; or (2) repair, rebuild or replace the destroyed or damaged property with other of like kind and quality within a reasonable time.

NOTE: Authority cited: Sections 779.21, 779.36, 12921, and 12926 of the California Insurance Code, *Credit Insurance General Agents Association v. Payne*, 16 Cal.3d 651 (1976), and *20th Century v. Garamendi*, 8 Cal.4th 216 (1994). Reference: Sections 779.36, 1861.01, and 1861.05 of the California Insurance Code.

Section 2670.13. Benchmark Number Two: Provisions for Dual Interest Credit Property Insurance on a Closed End Plan of Indebtedness.

(a) When Coverage Is In Effect.

Coverage is effective at 12:01 a.m. on the effective date specified in the certificate. The insurance attaches from the time the personal property is purchased or encumbered until the termination of the master policy holder's financial interest therein. Coverage applies within the United States and Canada, during transportation or otherwise, while the property is in the custody of the seller for packing or awaiting shipment or for repair or adjustment, and while in the custody of the certificate holder.

(b) Coverage Provided.

The insurance covers the interests of the master policy holder and the certificate holder in personal property which is purchased by the certificate holder, in which the master policyholder has a financial interest, and which is financed under a closed end plan of indebtedness.

(c) Perils Insured.

The insurance provides coverage for direct loss or damage to insured personal property by fire and lightning; collision (the coming together of cars during coupling not to be deemed a collision), derailment or overturning of a vehicle, collapse of bridges, while being transported by land conveyances; marine perils while on ferries and/or in cars or transfers in connection with land conveyances; burglary from within a building or room (of which there must be signs of forcible entry); and vandalism and malicious mischief. The insurance also provides extended coverage covering earthquake, windstorm, cyclone, tornado, hail, explosion, riot, riot attending a strike, civil commotion, aircraft, vehicles, smoke, flood rising waters, tidal wave, high water or overflow, whether driven by wind or not, falling objects, collapse of building caused by weight of ice, snow, sleet or otherwise, rupture, cracking, burning or freezing of plumbing, heating or air-conditioning systems or domestic appliances, excluding domestic appliances for heating water for domestic consumption.

(d) Exclusions.

Loss or damage to goods by decay, wet or dampness, or by being marred, scratched, spotted, discolored, moldy, rusty, frosted, rotted, steamed or changed in flavor; unless the same is the direct result of a peril insured against; mechanical breakdown; against loss or damage due to short-circuiting, blowout or other electrical disturbances within the article(s) insured; loss or damage caused by the neglect of the master policyholder or certificate holder to use all reasonable means to save and preserve the property at and after any disaster insured against, or when the property is endangered by fire in neighboring premises; loss or damage caused by or resulting from: (1) hostile or warlike action in time of peace or war, including action in hindering, combating or defending against an actual, impending or expected attack (a) by any government or sovereign power (de jure or de facto), or by any authority maintaining or using military, naval or air forces; or (b) by military, naval, or air forces; or (c) by an agent of any such government, power, authority or forces; (2) any weapon of war employing atomic fission or radioactive force whether in time of peace or war; (3) insurrection, rebellion, revolution, civil war, usurped power, or action taken by governmental authority in hindering, combating or defending against such an occurrence, seizure or destruction under quarantine or Customs regulations, confiscation by order of any governmental or public authority, or risks of contraband or illegal transportation or trade; loss or damage under any coverage due to radioactive contamination; loss or damage to aircraft, motor vehicles, and boats and any equipment pertaining thereto.

(e) Limit of Liability.

The insurer shall not be liable for more than the amount stated in the certificate of insurance on property sold or encumbered for any one certificate holder. The insurer's limit of

liability for loss or damage in the event of a partial loss is the cost to effect repair of the insured property, if the property is repairable. If the property is not repairable, the insurer will pay the cost of replacing the insured property with no deduction for depreciation. The insurer will not be liable for more than the original amount of insurance stated in the certificate of insurance. The insurer's limit of liability for a total loss shall be the original amount of insurance stated in the certificate of insurance.

NOTE: Authority cited: Sections 779.21, 779.36, 12921, and 12926 of the California Insurance Code, *Credit Insurance General Agents Association v. Payne*, 16 Cal.3d 651 (1976), and *20th Century v. Garamendi*, 8 Cal.4th 216 (1994). Reference: Sections 779.36, 1861.01, and 1861.05 of the California Insurance Code.

Section 2670.14. Benchmark Number Three: Provisions for Dual Interest Credit Property Insurance on a Closed End Loan Secured by Personal Property.

(a) When Coverage Is In Effect.

Coverage is in effect for the term of years set forth in the certificate of insurance, from 12:01 a.m. on the effective date of coverage to 12:01 a.m. on the expiration date of coverage.

(b) Coverage Provided.

The insurance covers the interest of the master policy holder and the certificate holder in personal property pledged as security for a closed end loan made by the master policy holder to the certificate holder, which property is specifically described in the security agreement.

(c) Perils Insured.

The insurance provides coverage for loss or damage caused by fire and lighting; and collision or overturn, stranding, sinking, burning, or derailment, while the insured property is in transit. Extended coverage covers loss or damage due to: windstorm, cyclone, tornado, hail, rising water, tidal wave, overflow of water, earthquake, collapse of bridges, falling objects, or explosion; riot, riot attending a strike and civil commotion; aircraft or private passenger type vehicles; smoke; flood; collapse of building; rupture, cracking, burning or freezing of plumbing, heating or air conditioning systems and domestic appliances except for water heaters; and robbery or burglary with evidence of forced entry.

(d) Exclusions.

Loss or damage due to: decay, wet or dampness, or by being marred, scratched, spotted, discolored, moldy, rusted or rotted unless the same is the direct result of a peril insured against; frost, cold weather, ice, snow or sleet; motor vehicles, land conveyances, farm equipment, aircraft or boats unless this coverage is provided; deterioration unless it results from insured perils; defective manufacturing, mechanical or electrical breakdown; the certificate holder's neglect of the property during and after any covered loss to the extent of the certificate holder's neglect; hostile or warlike action by any government or sovereign power, legal or actual, or their military authority or agent or by any armed forces; action taken by governmental authority in hindering, combating, or defending against such an occurrence; by nuclear reaction, nuclear radiation, or radioactive contamination; to all forms of money or instruments; or to television antennas and outside wiring.

(e) Limit of Liability.

The insurer's limit of liability for loss or damage in the event of a partial loss will be equal to the actual cash value of the insured property, not to exceed the cost to repair or replace the insured property with property of like kind or quality. The insurer's limit of liability in the

event of a total loss will be equal to the lesser of the actual cash value of the insured property or the original amount of insurance. Coverage will not exceed the maximum limit of liability stated in the certificate of insurance.

NOTE: Authority cited: Sections 779.21, 779.36, 12921, and 12926 of the California Insurance Code, *Credit Insurance General Agents Association v. Payne*, 16 Cal.3d 651 (1976), and *20th Century v. Garamendi*, 8 Cal.4th 216 (1994). Reference: Sections 779.36, 1861.01, and 1861.05 of the California Insurance Code.

Article 5. Benchmark Provisions for Credit Unemployment Insurance.

Section 2670.17. Benchmark Number Six: Provisions for 30-Day Retroactive Credit Unemployment Insurance on an Open End Plan of Indebtedness, and Paying Minimum Monthly Payment.

(a) When Coverage Is In Effect.

Coverage is in effect from the time the certificate holder's account has a balance and continues as long as there is an open balance in the account(s). Insurance coverage will cease when the certificate holder's account does not reflect an open balance, and will be automatically reinstated when there is an open balance.

(b) Coverage Provided.

The insurance covers the interests of the master policyholder and the certificate holder in connection with purchases under an account agreement. All benefits apply to account payments and will be paid to the master policy holder to pay off or reduce the certificate holder's debt. The insurer will pay the minimum monthly payment on the certificate holder's account if he or she is unemployed for more than 30 consecutive days. After the 30-day waiting period benefits will be paid retroactively to the first day of unemployment and while the unemployment continues.

(c) Perils Insured.

The insurer will pay benefits for loss of the certificate holder's employment income resulting from involuntary loss of employment, or unemployment due to labor disputes, strikes, or lockouts.

(d) Exclusions.

Coverage will not apply to loss of income due to retirement or disability. Coverage will not apply to purchases made while the certificate holder is receiving benefits under his or her certificate.

(e) Limit of Liability.

The insurance covers the interest of the master policy holder and the certificate holder up to the maximum(s) stated in the certificate of insurance. Coverage for any one account will be limited to the maximum amount per account as stated in the certificate of insurance. If the certificate holder has more than one account, the maximum limit stated in the certificate of insurance applies, and the total insurance provided under all of a certificate holder's accounts cannot exceed this amount.

(f) Eligibility.

To be eligible for loss of employment income benefits, as of the effective date of the certificate the certificate holder must be insured under the plan and gainfully employed on a full-time basis in a nonseasonal occupation. To receive loss of employment income benefits, the

certificate holder must verify that he or she registered with his or her state's unemployment office or a recognized employment agency. Registration must begin within 15 days after the date of involuntary unemployment and continue for the entire period of the claim. Coverage will not be denied if the certificate holder does not qualify because his or her former employer was not required to contribute to the state unemployment fund. A certificate holder will be reeligible for unemployment benefits after the completion of payments under a loss of employment claim if he or she has been gainfully employed on a full-time basis in a nonseasonal occupation for a period of 30 consecutive days.

NOTE: Authority cited: Sections 779.21, 779.36, 12921, and 12926 of the California Insurance Code, *Credit Insurance General Agents Association v. Payne*, 16 Cal.3d 651 (1976), and *20th Century v. Garamendi*, 8 Cal.4th 216 (1994). Reference: Sections 779.36, 1861.01, and 1861.05 of the California Insurance Code.

Section 2670.18. Benchmark Number Seven: Provisions for 30-Day Non-Retroactive Credit Unemployment Insurance on an Open End Plan of Indebtedness, and Paying Minimum Monthly Payment for Six Months.

(a) When Coverage Is In Effect.

Coverage is in effect from the time the certificate holder's account has a balance and continues as long as there is an open balance in the account(s). Insurance coverage will cease when the certificate holder's account does not reflect an open balance, and will be automatically reinstated when there is an open balance.

(b) Coverage Provided.

The insurance covers the interests of the master policyholder and the certificate holder in connection with purchases under an account agreement. All benefits apply to account payments and will be paid to the master policyholder to pay off or reduce the certificate holder's debt. The insurer will pay the minimum monthly payment on the certificate holder's account if he or she is unemployed for more than 30 consecutive days. After the 30-day waiting period, benefits will be paid beginning on the 31st day, and while the unemployment continues, up to a maximum of six months.

(c) Perils Insured.

The insurer will pay benefits for loss of the certificate holder's employment income resulting from involuntary loss of employment, or unemployment due to labor disputes, strikes, or lockouts.

(d) Exclusions.

Coverage will not apply to loss of income due to retirement. Coverage will not apply to purchases made while the certificate holder is receiving benefits under his or her certificate.

(e) Limit of Liability.

The insurance covers the interest of the master policyholder and the certificate holder up to the maximum(s) stated in the certificate of insurance. Coverage for any one account will be limited to the maximum amount per account as stated in the certificate of insurance. If the certificate holder has more than one account, the maximum limit stated in the certificate of insurance applies, and the total insurance provided under all of a certificate holder's accounts cannot exceed this amount.

(f) Eligibility.

To be eligible for loss of employment income benefits, as of the effective date of the certificate the certificate holder must be insured under the plan and gainfully employed on a full-time basis in a nonseasonal occupation. To receive loss of employment income benefits, the certificate holder must verify that he or she registered with his or her state's unemployment office or a recognized employment agency. Registration must begin within 15 days after the date of involuntary unemployment and continue for the entire period of the claim. Coverage will not be denied if the certificate holder does not qualify because his or her former employer was not required to contribute to the state unemployment fund. A certificate holder will be reeligible for unemployment benefits after the completion of payments under a loss of employment claim if he or she has been gainfully employed on a full-time basis in a nonseasonal occupation for a period of 30 consecutive days.

NOTE: Authority cited: Sections 779.21, 779.36, 12921, and 12926 of the California Insurance Code, *Credit Insurance General Agents Association v. Payne*, 16 Cal.3d 651 (1976), and *20th Century v. Garamendi*, 8 Cal.4th 216 (1994). Reference: Sections 779.36, 1861.01, and 1861.05 of the California Insurance Code.

Section 2670.19. Benchmark Number Eight: Provisions for 30-Day Retroactive Credit Unemployment Insurance on an Installment Loan Plan of Indebtedness, Paying Monthly Payment on Installment Loan Up to Twelve Monthly Payments.

(a) When Coverage Is In Effect.

Coverage is in effect for the term of years set forth in the certificate of insurance, from 12:01 a.m. on the effective date of coverage to 12:01 a.m. on the expiration date of coverage. (b) Coverage Provided.

The insurer will pay loss payment benefits to the master policyholder for the benefit of the certificate holder's account on a loan agreement or sales contract between the certificate holder and the master policyholder. The loan agreement or sales contract must provide for equal monthly installment payments or loans with a variable interest feature, or loans with a balloon payment. For loans with a variable interest rate of loans with a balloon payment the monthly benefit will not exceed the original monthly payment amount. The balloon payment is not covered. The insurer will pay the certificate holder's scheduled monthly payment on the loan agreement or sales contract if the certificate holder is involuntarily unemployed for at least 30 consecutive days. After the 30-day waiting period the insurer will pay the scheduled monthly payment retroactively to the first day of unemployment and while the unemployment continues. The scheduled monthly payment on the certificate holder's indebtedness must be at least 30 days delinquent for coverage to begin.

(c) Perils Insured.

The insurer will pay benefits for loss of the certificate holder's employment income resulting from involuntary loss of employment, or unemployment due to labor disputes, strikes, or lockouts.

(d) Exclusions.

Coverage does not apply to voluntary forfeiture of salary, wages, or employment income; resignation; retirement whether voluntary or mandatory; disability caused by accident, sickness, disease or pregnancy; or termination as the result of willful misconduct or criminal misconduct.

(e) Limit of Liability.

The insurer will pay the scheduled monthly benefit or an amount equal to 1/30th of the scheduled monthly benefit for each day of a period less than thirty days which the certificate holder are involuntarily unemployed. The insurer will go back to the first day of the certificate holder's eligibility to count the number of days. The total of all payments is limited to the schedule shown in the table below. If the certificate holder's loss of employment occurs during the first 60 days after inception of coverage the maximum number of payment benefits payable during that period of involuntary unemployment will be one-half of the total benefits payable as provided in the schedule.

The maximum number of monthly benefits provided shall not exceed the remaining originally scheduled total of loan payments at the time of loss. In the event that the certificate holder's loan or credit agreement is extended or modified in any manner, the insurer's liability will never be more than the total amount of monthly benefits that would have been provided without such modification or extension.

Term of Loan	Maximum Benefits Payable for Loss After 60 Days	Maximum Number of Benefits Payable for Loss Within the 1st 60 days
1-13 months	4	2
14-19 months	5	2.5
20-25 months	6	3
26-31 months	7	3.5
32-37 months	8	4
38-43 months	9	4.5
44-49 months	10	5
50-55 months	11	5.5
56-61 months	12	6

No more than the total monthly benefits shown above will be payable during the term of coverage. It will include all amounts paid for involuntary unemployment, whether during one or more periods of unemployment.

(f) Eligibility

To be eligible for loss of employment income benefits, as of the effective date of the certificate the certificate holder must be gainfully employed for at least 12 consecutive months except for vacation time, prior to the effective date of this coverage, except employment interruption for less than 30 consecutive days during the previous 12 month period or employment interrupted by lockout, general strike, or unionized labor dispute shall not eliminate a certificate holder from eligibility. Self-employed individuals or independent contractors or seasonal employees are not eligible for coverage. To receive loss of income benefits, the certificate holder must qualify for unemployment benefits under his or her state's unemployment laws and must register for work with his or her state employment office or a recognized employment agency within 15 days after the last day employed and remain so registered during the claim period if the loss of employment occurred as the result of either layoff or employer termination; or provide the insurer with verification of loss which occurred as the result of a general strike, unionized labor dispute or lockout from sources as determined by the insurer at the time of loss. Coverage will not be denied if the certificate holder does not qualify for state unemployment benefits because his or her former employer was not required to contribute to the state unemployment fund. Re-

eligibility for remaining benefits will begin on the 1st day of unemployment if the employment period is less than 30 days. If the unemployment period is greater than 30 days, eligibility for payment will begin after the 30th day of unemployment.

NOTE: Authority cited: Sections 779.21, 779.36, 12921, and 12926 of the California Insurance Code, *Credit Insurance General Agents Association v. Payne*, 16 Cal.3d 651 (1976), and *20th Century v. Garamendi*, 8 Cal.4th 216 (1994). Reference: Sections 779.36, 1861.01, and 1861.05 of the California Insurance Code.

Section 2670.20. Benchmark Number Nine: Provisions for 30-Day Non-Retroactive Credit Unemployment Insurance on an Open End Plan of Indebtedness, and Paying Outstanding Balance Up to Policy Limit.

(a) When Coverage Is In Effect.

Coverage is in effect from the time the account has an open balance and continues as long as there is an open balance in the certificate holder's account(s). The insurance will cease when the certificate holder's account does not reflect an open balance, and will be automatically reinstated when there is an open balance.

(b) Coverage Provided.

The insurance covers the interests of the master policyholder and the certificate holder in connection with purchases under an account agreement. The insurer will pay benefits for loss of employment income of the certificate holder resulting from involuntary unemployment. The benefits payable will apply to account payments. The benefit provided will be the amount of the outstanding balance as of the date of loss, or the maximum amount per account indicated in the certificate, whichever is less. Benefits will be paid after expiration of the 30-day waiting period specified in the certificate.

(c) Perils Insured.

The insurer will pay a loss of employment income benefit if the certificate holder (1) has an involuntary loss of employment; or (2) is unemployed due to labor disputes; and (3) remains involuntarily unemployed for longer than the benefit waiting period of 30 days.

(d) Exclusions.

There is no coverage for loss of income due to retirement. Coverage will not apply to purchases made by the certificate holder during the claim period.

(e) Limit of Liability.

The insurance covers the interests of the master policyholder and the certificate holder up to the maximum(s) stated in the certificate. Coverage for any one account will be limited to the maximum amount per account as shown in the certificate. If the certificate holder has more than one account, the maximum limit shown in the certificate applies, and the total insurance provided under all of a certificate holder's accounts cannot exceed this amount.

(f) Eligibility

To be eligible for loss of employment income benefits, the certificate holder must be insured under the plan and gainfully employed on a full-time basis in a nonseasonal occupation at the time of loss. To receive loss of income benefits, the certificate holder must verify during the specified period of unemployment that he or she registered with his or her state unemployment office or a recognized employment agency. Registration must begin within 15 days after the date of involuntary unemployment and continue for the entire period of the claim

Coverage will not be denied if the certificate holder does not qualify for state unemployment benefits because his or her former employer was not required to contribute to the state unemployment fund.

NOTE: Authority cited: Sections 779.21, 779.36, 12921, and 12926 of the California Insurance Code, *Credit Insurance General Agents Association v. Payne*, 16 Cal.3d 651 (1976), and *20th Century v. Garamendi*, 8 Cal.4th 216 (1994). Reference: Sections 779.36, 1861.01, and 1861.05 of the California Insurance Code.

Article 6. Reporting Requirements.

Section 2670.21. Annual Experience Reports.

(a) Each insurer subject to this Subchapter shall file an annual report of its credit property insurance and credit unemployment insurance experience statistics with the Commissioner no later than May 1 of the year following the calendar year reported. All annual reports of experience statistics shall be filed with the California Department of Insurance, Rate Regulation Division, Rate Specialist Bureau, 300 South Spring Street, 14th Floor, Los Angeles, California 90013.

(b) Each type of insurance as defined in this Subchapter shall be reported separately on the Credit Property Insurance Experience Report and Credit Unemployment Insurance Experience Report forms prescribed by the Commissioner. The experience report for insurance programs not defined in this Subchapter shall include brief descriptions of the coverages provided. The experience for each type of coverage shall be reported separately. The Commissioner reserves the right to require that the reports be filed in electronic media form. Each insurer shall maintain experience data on an annual basis for its business subject to this Subchapter for at least five (5) years. Experience statistics generated under conditions different from those assumed in this Subchapter shall be reported separately.

(c) Credit insurance experience generated by business issued before the effective date of this Subchapter shall be maintained and reported separately from experience generated under this Subchapter.

NOTE: Authority cited: Sections 779.21, 779.36, 12921, and 12926 of the California Insurance Code, *Credit Insurance General Agents Association v. Payne*, 16 Cal.3d 651 (1976), and *20th Century v. Garamendi*, 8 Cal.4th 216 (1994). Reference: Section 779.36 of the California Insurance Code.

Section 2670.22. Reporting Forms.

The Credit Property Insurance Experience Report form and the Credit Unemployment Insurance Experience Report form are available as downloadable forms on the Department of Insurance web site at <http://www.insurance.ca.gov>. If the forms cannot be successfully downloaded from the web site, they may be obtained by contacting the address below:

California Department of Insurance
Rate Regulation Branch, Rate Specialist Bureau
300 South Spring Street, 14th Floor
Los Angeles, CA 90013.

NOTE: Authority cited: Sections 779.21, 779.36, 12921, and 12926 of the California Insurance Code, *Credit Insurance General Agents Association v. Payne*, 16 Cal.3d 651 (1976), and *20th Century v. Garamendi*, 8 Cal.4th 216 (1994). Reference: Section 779.36 of the California Insurance Code.

Article 7. Effective Date and Severability.

Section 2670.23. Effective Date.

Every insurer subject to this Subchapter shall seek approval of its rates sixty (60) days after the effective date of these regulations. Credit property and credit unemployment rate filings shall be reviewed under Insurance Code Sections 779.36, 1861.01(c), 1861.05, and any other applicable law.

NOTE: Authority cited: Sections 779.21, 779.36, 12921, and 12926 of the California Insurance Code, *Credit Insurance General Agents Association v. Payne*, 16 Cal.3d 651 (1976), and *20th Century v. Garamendi*, 8 Cal.4th 216 (1994). Reference: Sections 779.36, 1861.01, and 1861.05 of the California Insurance Code.

Section 2670.24. Severability.

If any provision of this Subchapter or its application to any person or circumstance is held invalid for any reason, the rest of this Subchapter shall not be affected.

NOTE: Authority cited: Sections 779.21, 779.36, 12921, and 12926 of the California Insurance Code, *Credit Insurance General Agents Association v. Payne*, 16 Cal.3d 651 (1976), and *20th Century v. Garamendi*, 8 Cal.4th 216 (1994). Reference: Sections 779.36, 1861.01, and 1861.05 of the California Insurance Code.

CALIFORNIA INSURANCE CODE

SECTION 779.36

779.36. (a) The commissioner shall adopt regulations that become effective no later than January 1, 2001, specifying prima facie rates based upon presumptive loss ratios, with rates which would be expected to result in a target loss ratio of 60 percent, or any other loss ratio as may be dictated after applying the factors contained in this subdivision, for each class of credit disability, credit unemployment, credit property, and credit life insurance. The prima facie rates shall be based upon loss experience filed with the commissioner, aggregated by class. If any rate established under the commissioner's ratemaking authority produces actual loss ratios that are lower than the presumptive loss ratio, prospective rates may be adjusted, but no retroactive refunds shall be required. In order to provide insurers an opportunity to earn a fair and reasonable rate of return, the commissioner in the ratemaking process shall consider the following factors: acquisition costs, including commissions and other forms of compensation, expenses, profits, loss ratios, reserves, and other reasonable actuarial considerations. (b) The commissioner shall provide for rate deviations. Upward and downward deviations shall be considered by the commissioner upon initiation by the department, or at the insurer's request at the time of review of annual experience reports filed by insurers, or as provided by regulations pursuant to Section 779.21. Requested deviation rates shall be deemed approved if not disapproved within 120 days after submission to the department for approval. Creditor and agent compensation shall be based upon the prima facie rate, and shall not be affected by a deviated rate pursuant to this subdivision. This subdivision does not prohibit an insurer from paying compensation that is less than the prima facie rate. (c) The commissioner shall adopt regulations that become effective no later than January 1, 2001, specifying prima facie rates based upon presumptive loss ratios, with rates which would be expected to result in a target loss ratio of 60 percent, or any other loss ratio as may be dictated after applying the factors contained in this subdivision, for each class of joint life insurance, joint disability insurance, joint credit unemployment insurance, and joint credit property insurance. Those rates shall be expressed as a multiple of the prima facie rate for each class of insurance subject to subdivision (a), and shall be based upon loss experience filed with the commissioner, aggregated by class. If any rate established under the commissioner's

ratemaking authority produces actual loss ratios that are lower than the presumptive loss ratio, prospective rates may be adjusted, but no retroactive refunds shall be required. In order to provide insurers an opportunity to earn a fair and reasonable rate of return, the commissioner in the ratemaking process shall consider the following factors: acquisition costs, including commissions and other forms of compensation, expenses, profits, loss ratios, reserves, and other reasonable actuarial considerations. (d) Loss ratios shall consist of the ratio of incurred losses to earned premiums in a specified reporting period. (e) The commissioner shall, on an annual basis, make actual annual loss ratios under subdivisions (a) and (c) available to the public.

California Credit Property Insurance Experience Exhibit

Other Acq. Gen. Exp and TLF are counted as FIXED.

Name of Benchmark:		All Credit Property Benchmarks			
Company Count: 5					
Range of Current Rate Per \$100:		Minimum:	\$0.29	Maximum:	\$4.60
		<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>Total</u>
[7.]	Policy or Certificate Count	82,916	107,564	124,340	314,820
[8.]	Gross Written Premium	\$7,589,892	\$8,054,066	\$7,761,130	\$23,405,088
[9.]	Refunds On Terminations	\$299,625	\$651,069	\$620,830	\$1,571,524
[10.]	Net Written Premium [8.] - [9.]	\$7,290,267	\$7,402,997	\$7,140,300	\$21,833,564
[11.]	Premium Reserves, Start of Period	\$932,330	\$1,045,308	\$967,502	\$2,945,140
[12.]	Premium Reserves, End of Period	\$1,045,308	\$967,502	\$1,013,095	\$3,025,904
[13.]	Actual Earned Premium [10.]+[11.]-[12.]	\$7,177,289	\$7,480,803	\$7,094,707	\$21,752,799
[14.]	Earned Premium @ Current Rate Level	\$7,177,288	\$7,480,803	\$7,094,707	\$21,752,798
[14.a.]	Exposures [E.P.@CRL / Curr. Rate]	11,196,994	11,288,686	10,597,443	33,083,123
[15.]	Claims Count	495	386	322	1,203
[16.]	Losses Paid	\$414,053	\$316,742	\$238,066	\$968,861
[17.]	IBNR Reserves, Start of Period	\$111,384	\$114,682	\$110,546	\$336,612
[18.]	IBNR Reserves, End of Period	\$114,682	\$110,546	\$107,919	\$333,147
[19.]	Loss Reserves, Start of Period	\$46,879	\$60,103	\$38,459	\$145,441
[20.]	Loss Reserves, End of Period	\$60,103	\$38,459	\$3,375	\$101,937
<u>INCURRED LOSSES & DEFENSE COSTS</u>					
[21.]	Incurred Losses [16.]+[18.]+[20.]-[17.]-[19.]	\$430,575	\$290,961	\$200,355	\$921,892
[21.a.]	Average Loss Per Claim [21.] / [15.]	\$870	\$754	\$622	\$766
[21.b.]	Loss Ratio [21.] / [13.]	6.00%	3.89%	2.82%	4.24%
[22.]	Defense and C.C. Expenses [F. ALAE]	\$0	\$204	\$754	\$958
[22.a.]	Defense & C.C. Ratio [22.] / [13.]	0.00%	0.00%	0.01%	0.00%
[22.b.]	Inc. Loss + Defense [21.] + [22.]	\$430,575	\$291,166	\$201,109	\$922,850
[22.c.]	Loss+Defense Ratio [22.b.] / [13.]	6.00%	3.89%	2.83%	4.24%
<u>FIXED EXPENSES</u>					
[23.]	Adj. & Other Exp. [Formerly ULAE]	\$80,103	\$56,302	\$8,030	\$144,435
[24.]	Other Acquisition & Field Expenses	\$449,185	\$361,039	\$39,528	\$849,751
[25.]	General Expenses Incurred	\$572,376	\$389,129	\$311,199	\$1,272,704
[26.]	Taxes, Licenses and Fees	\$71,268	\$28,945	\$16,041	\$116,254
[26.a.]	Fixed Expenses: Sum of [23] Thru [26]	\$1,172,932	\$835,415	\$374,797	\$2,383,144
[26.b.]	Fixed Expenses Ratio: [26.a.] / [13.]	16.34%	11.17%	5.28%	10.96%
<u>VARIABLE EXPENSES</u>					
[27.]	Commission & Brokerage	\$2,353,054	\$2,226,490	\$1,881,701	\$6,461,245
[27.a.]	Commission & Brokerage % [27.] / [13.]	32.78%	29.76%	26.52%	29.70%
[28.]	CA Premium Tax	\$171,321	\$175,055	\$170,163	\$516,539
[28.a.]	CA Premium Tax % [28.] / [13.]	2.39%	2.34%	2.40%	2.37%
[28.b.]	Other Acq. (Treated as Var. Exp.)	\$0	\$0	\$0	\$0
[28.c.]	General Exp. (Treated as Var. Exp.)	\$0	\$0	\$0	\$0
[28.d.]	Tax,Lic,Fees (Treated as Var. Exp.)	\$0	\$0	\$0	\$0
[29.]	Var. Exp. Sum of [27] thru [28.d]	\$2,524,375	\$2,401,545	\$2,051,864	\$6,977,784
[29.a.]	Ratio: Var. Exp. To E. Premium [29.] / [13.]	35.17%	32.10%	28.92%	32.08%
[30.]	Total Expenses Sum of [26.a.] and [29]	\$3,697,307	\$3,236,959	\$2,426,661	\$9,360,927
[30.a.]	Total Expenses % [30.] / [13.]	51.51%	43.27%	34.20%	43.03%
[31.]	Combined Losses & Exp. [21.]+[22.]+[30.]	\$4,127,882	\$3,528,125	\$2,627,770	\$10,283,778
[32.]	Combined Loss & Exp. Ratio [31.]/[13.]	57.51%	47.16%	37.04%	47.28%

California Credit Property Insurance Experience Exhibit

Other Acq. Gen. Exp and TLF are counted as FIXED.

Name of Benchmark:					1
Company Count:	4				
Range of Current Rate Per \$100:	Minimum:	\$0.29	Maximum:	\$0.54	

	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>Total</u>
[7.] Policy or Certificate Count	80,670	76,480	76,365	233,515
[8.] Gross Written Premium	\$5,380,767	\$5,023,793	\$4,434,335	\$14,838,895
[9.] Refunds On Terminations	\$178,087	\$0	\$0	\$178,087
[10.] Net Written Premium [8.] - [9.]	\$5,202,680	\$5,023,793	\$4,434,335	\$14,660,808
[11.] Premium Reserves, Start of Period	\$0	\$0	\$0	\$0
[12.] Premium Reserves, End of Period	\$0	\$0	\$0	\$0
[13.] Actual Earned Premium [10.]+[11.]-[12.]	\$5,202,680	\$5,023,793	\$4,434,335	\$14,660,808
[14.] Earned Premium @ Current Rate Level	\$5,202,680	\$5,023,793	\$4,434,335	\$14,660,808
[14.a.] Exposures [E.P.@CRL / Curr. Rate]	10,652,195	10,147,790	8,827,157	29,627,143
[15.] Claims Count	469	281	48	798
[16.] Losses Paid	\$263,121	\$145,803	\$52,843	\$461,767
[17.] IBNR Reserves, Start of Period	\$93,400	\$98,813	\$86,137	\$278,350
[18.] IBNR Reserves, End of Period	\$98,813	\$86,137	\$78,345	\$263,295
[19.] Loss Reserves, Start of Period	\$1,345	\$830	\$830	\$3,005
[20.] Loss Reserves, End of Period	\$830	\$830	\$830	\$2,490
<u>INCURRED LOSSES & DEFENSE COSTS</u>				
[21.] Incurred Losses [16.]+[18.]+[20.]-[17.]-[19.]	\$268,019	\$133,127	\$45,051	\$446,197
[21.a.] Average Loss Per Claim [21.] / [15.]	\$571	\$474	\$939	\$559
[21.b.] Loss Ratio [21.] / [13.]	5.15%	2.65%	1.02%	3.04%
[22.] Defense and C.C. Expenses [F. ALAE]	\$0	(\$0)	(\$0)	(\$0)
[22.a.] Defense & C.C. Ratio [22.] / [13.]	0.00%	0.00%	0.00%	0.00%
[22.b.] Inc. Loss + Defense [21.] + [22.]	\$268,019	\$133,127	\$45,051	\$446,197
[22.c.] Loss+Defense Ratio [22.b.] / [13.]	5.15%	2.65%	1.02%	3.04%
<u>FIXED EXPENSES</u>				
[23.] Adj. & Other Exp. [Formerly ULAE]	\$59,132	\$44,798	\$5,699	\$109,630
[24.] Other Acquisition & Field Expenses	\$317,454	\$262,137	\$36,966	\$616,557
[25.] General Expenses Incurred	\$415,355	\$285,771	\$287,274	\$988,400
[26.] Taxes, Licenses and Fees	\$51,443	\$20,055	(\$5)	\$71,493
[26.a.] Fixed Expenses: Sum of [23] Thru [26]	\$843,384	\$612,761	\$329,935	\$1,786,080
[26.b.] Fixed Expenses Ratio: [26.a.] / [13.]	16.21%	12.20%	7.44%	12.18%
<u>VARIABLE EXPENSES</u>				
[27.] Commission & Brokerage	\$1,627,971	\$1,133,715	\$72,486	\$2,834,171
[27.a.] Commission & Brokerage % [27.] / [13.]	31.29%	22.57%	1.63%	19.33%
[28.] CA Premium Tax	\$122,262	\$118,059	\$104,207	\$344,528
[28.a.] CA Premium Tax % [28.] / [13.]	2.35%	2.35%	2.35%	2.35%
[28.b.] Other Acq. (Treated as Var. Exp.)	\$0	\$0	\$0	\$0
[28.c.] General Exp. (Treated as Var. Exp.)	\$0	\$0	\$0	\$0
[28.d.] Tax,Lic,Fees (Treated as Var. Exp.)	\$0	\$0	\$0	\$0
[29.] Var. Exp. Sum of [27] thru [28.d]	\$1,750,233	\$1,251,773	\$176,693	\$3,178,699
[29.a.] Ratio: Var. Exp. To E. Premium [29.] / [13.]	33.64%	24.92%	3.98%	21.68%
[30.] Total Expenses Sum of [26.a.] and [29]	\$2,593,617	\$1,864,535	\$506,628	\$4,964,779
[30.a.] Total Expenses % [30.] / [13.]	49.85%	37.11%	11.43%	33.86%
[31.] Combined Losses & Exp. [21.]+[22.]+[30.]	\$2,861,636	\$1,997,661	\$551,679	\$5,410,977
[32.] Combined Loss & Exp. Ratio [31.]/[13.]	55.00%	39.76%	12.44%	36.91%

California Credit Property Insurance Experience Exhibit

Other Acq. Gen. Exp and TLF are counted as FIXED.

Name of Benchmark:				2
Company Count:	1			
Range of Current Rate Per \$100:	Minimum:	\$3.64	Maximum:	\$3.64

	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>Total</u>
[7.] Policy or Certificate Count	2,246	2,246	2,246	6,738
[8.] Gross Written Premium	\$2,175,587	\$1,572,457	\$658	\$3,748,702
[9.] Refunds On Terminations	\$120,585	\$513,941	\$61,329	\$695,855
[10.] Net Written Premium [8.] - [9.]	\$2,055,002	\$1,058,516	(\$60,671)	\$3,052,847
[11.] Premium Reserves, Start of Period	\$925,267	\$1,045,308	\$384,551	\$2,355,126
[12.] Premium Reserves, End of Period	\$1,045,308	\$384,551	\$19,832	\$1,449,691
[13.] Actual Earned Premium [10.]+[11.]-[12.]	\$1,934,961	\$1,719,273	\$304,048	\$3,958,282
[14.] Earned Premium @ Current Rate Level	\$1,934,961	\$1,719,273	\$304,048	\$3,958,282
[14.a.] Exposures [E.P.@CRL / Curr. Rate]	531,583	472,328	83,530	1,087,440
[15.] Claims Count	0	0	0	0
[16.] Losses Paid	\$140,065	\$109,713	\$17,467	\$267,245
[17.] IBNR Reserves, Start of Period	\$16,661	\$15,313	\$14,531	\$46,505
[18.] IBNR Reserves, End of Period	\$15,313	\$14,531	\$2,570	\$32,414
[19.] Loss Reserves, Start of Period	\$45,534	\$59,273	\$37,629	\$142,436
[20.] Loss Reserves, End of Period	\$59,273	\$37,629	\$2,545	\$99,447
<u>INCURRED LOSSES & DEFENSE COSTS</u>				
[21.] Incurred Losses [16.]+[18.]+[20.]-[17.]-[19.]	\$152,456	\$87,287	(\$29,578)	\$210,165
[21.a.] Average Loss Per Claim [21.] / [15.]	\$0	\$0	\$0	\$0
[21.b.] Loss Ratio [21.] / [13.]	7.88%	5.08%	-9.73%	5.31%
[22.] Defense and C.C. Expenses [F. ALAE]	\$0	\$0	\$0	\$0
[22.a.] Defense & C.C. Ratio [22.] / [13.]	0.00%	0.00%	0.00%	0.00%
[22.b.] Inc. Loss + Defense [21.] + [22.]	\$152,456	\$87,287	(\$29,578)	\$210,165
[22.c.] Loss+Defense Ratio [22.b.] / [13.]	7.88%	5.08%	-9.73%	5.31%
<u>FIXED EXPENSES</u>				
[23.] Adj. & Other Exp. [Formerly ULAE]	\$20,971	\$10,873	\$0	\$31,844
[24.] Other Acquisition & Field Expenses	\$129,368	\$98,902	\$2,561	\$230,831
[25.] General Expenses Incurred	\$155,147	\$100,284	\$20,217	\$275,648
[26.] Taxes, Licenses and Fees	\$19,723	\$3,499	\$174	\$23,397
[26.a.] Fixed Expenses: Sum of [23] Thru [26]	\$325,209	\$213,559	\$22,953	\$561,721
[26.b.] Fixed Expenses Ratio: [26.a.] / [13.]	16.81%	12.42%	7.55%	14.19%
<u>VARIABLE EXPENSES</u>				
[27.] Commission & Brokerage	\$712,864	\$254,191	(\$36,402)	\$930,653
[27.a.] Commission & Brokerage % [27.] / [13.]	36.84%	14.78%	-11.97%	23.51%
[28.] CA Premium Tax	\$48,293	\$24,875	(\$1,426)	\$71,742
[28.a.] CA Premium Tax % [28.] / [13.]	2.50%	1.45%	-0.47%	1.81%
[28.b] Other Acq. (Treated as Var. Exp.)	\$0	\$0	\$0	\$0
[28.c] General Exp. (Treated as Var. Exp.)	\$0	\$0	\$0	\$0
[28.d] Tax,Lic,Fees (Treated as Var. Exp.)	\$0	\$0	\$0	\$0
[29.] Var. Exp. Sum of [27] thru [28.d]	\$761,157	\$279,066	(\$37,828)	\$1,002,395
[29.a.] Ratio: Var. Exp. To E. Premium [29.] / [13.]	39.34%	16.23%	-12.44%	25.32%
[30.] Total Expenses Sum of [26.a.] and [29]	\$1,086,366	\$492,625	(\$14,875)	\$1,564,116
[30.a.] Total Expenses % [30.] / [13.]	56.14%	28.65%	-4.89%	39.52%
[31.] Combined Losses & Exp. [21.]+[22.]+[30.]	\$1,238,822	\$579,912	(\$44,453)	\$1,774,281
[32.] Combined Loss & Exp. Ratio [31.]/[13.]	64.02%	33.73%	-14.62%	44.82%

California Credit Property Insurance Experience Exhibit

Other Acq. Gen. Exp and TLF are counted as FIXED.

Name of Benchmark:					3
Company Count:	2				
Range of Current Rate Per \$100:	Minimum:	\$0.51	Maximum:	\$4.60	

	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>Total</u>
[7.] Policy or Certificate Count	0	28,838	45,728	74,566
[8.] Gross Written Premium	\$33,538	\$1,457,816	\$3,326,137	\$4,817,491
[9.] Refunds On Terminations	\$953	\$137,128	\$559,501	\$697,582
[10.] Net Written Premium [8.] - [9.]	\$32,585	\$1,320,688	\$2,766,636	\$4,119,909
[11.] Premium Reserves, Start of Period	\$7,063	\$0	\$582,951	\$590,014
[12.] Premium Reserves, End of Period	\$0	\$582,951	\$993,262	\$1,576,213
[13.] Actual Earned Premium [10.]+[11.]-[12.]	\$39,648	\$737,737	\$2,356,325	\$3,133,710
[14.] Earned Premium @ Current Rate Level	\$39,647	\$737,737	\$2,356,325	\$3,133,709
[14.a.] Exposures [E.P.@CRL / Curr. Rate]	13,216	668,569	1,686,756	2,368,540
[15.] Claims Count	26	105	274	405
[16.] Losses Paid	\$10,867	\$61,225	\$167,756	\$239,848
[17.] IBNR Reserves, Start of Period	\$1,323	\$556	\$9,878	\$11,757
[18.] IBNR Reserves, End of Period	\$556	\$9,878	\$27,005	\$37,439
[19.] Loss Reserves, Start of Period	\$0	\$0	\$0	\$0
[20.] Loss Reserves, End of Period	\$0	\$0	\$0	\$0
<u>INCURRED LOSSES & DEFENSE COSTS</u>				
[21.] Incurred Losses [16.]+[18.]+[20.]-[17.]-[19.]	\$10,100	\$70,548	\$184,882	\$265,529
[21.a.] Average Loss Per Claim [21.] / [15.]	\$388	\$672	\$675	\$656
[21.b.] Loss Ratio [21.] / [13.]	25.47%	9.56%	7.85%	8.47%
[22.] Defense and C.C. Expenses [F. ALAE]	\$0	\$204	\$754	\$958
[22.a.] Defense & C.C. Ratio [22.] / [13.]	0.00%	0.03%	0.03%	0.03%
[22.b.] Inc. Loss + Defense [21.] + [22.]	\$10,100	\$70,752	\$185,636	\$266,488
[22.c.] Loss+Defense Ratio [22.b.] / [13.]	25.47%	9.59%	7.88%	8.50%
<u>FIXED EXPENSES</u>				
[23.] Adj. & Other Exp. [Formerly ULAE]	\$0	\$630	\$2,330	\$2,961
[24.] Other Acquisition & Field Expenses	\$2,363	\$0	\$0	\$2,363
[25.] General Expenses Incurred	\$1,874	\$3,074	\$3,708	\$8,656
[26.] Taxes, Licenses and Fees	\$102	\$5,391	\$15,871	\$21,364
[26.a.] Fixed Expenses: Sum of [23] Thru [26]	\$4,339	\$9,095	\$21,909	\$35,343
[26.b.] Fixed Expenses Ratio: [26.a.] / [13.]	10.94%	1.23%	0.93%	1.13%
<u>VARIABLE EXPENSES</u>				
[27.] Commission & Brokerage	\$12,219	\$838,585	\$1,845,617	\$2,696,421
[27.a.] Commission & Brokerage % [27.] / [13.]	30.82%	113.67%	78.33%	86.05%
[28.] CA Premium Tax	\$766	\$32,121	\$67,382	\$100,269
[28.a.] CA Premium Tax % [28.] / [13.]	1.93%	4.35%	2.86%	3.20%
[28.b] Other Acq. (Treated as Var. Exp.)	\$0	\$0	\$0	\$0
[28.c] General Exp. (Treated as Var. Exp.)	\$0	\$0	\$0	\$0
[28.d] Tax,Lic,Fees (Treated as Var. Exp.)	\$0	\$0	\$0	\$0
[29.] Var. Exp. Sum of [27] thru [28.d]	\$12,985	\$870,705	\$1,912,999	\$2,796,689
[29.a.] Ratio: Var. Exp. To E. Premium [29.] / [13.]	32.75%	118.02%	81.19%	89.25%
[30.] Total Expenses Sum of [26.a.] and [29]	\$17,324	\$879,800	\$1,934,908	\$2,832,032
[30.a.] Total Expenses % [30.] / [13.]	43.69%	119.26%	82.12%	90.37%
[31.] Combined Losses & Exp. [21.]+[22.]+[30.]	\$27,424	\$950,552	\$2,120,544	\$3,098,520
[32.] Combined Loss & Exp. Ratio [31.]/[13.]	69.17%	128.85%	89.99%	98.88%

California Credit Property Insurance Experience Exhibit

Other Acq. Gen. Exp and TLF are counted as FIXED.

Name of Class:	All Credit Property Classes			
Company Count: 5				
Range of Current Rate Per \$100:	Minimum:	\$0.29	Maximum:	\$4.60

	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>Total</u>
[7.] Policy or Certificate Count	82,916	107,564	124,340	314,820
[8.] Gross Written Premium	\$7,589,892	\$8,054,066	\$7,761,130	\$23,405,088
[9.] Refunds On Terminations	\$299,625	\$651,069	\$620,830	\$1,571,524
[10.] Net Written Premium [8.] - [9.]	\$7,290,267	\$7,402,997	\$7,140,300	\$21,833,564
[11.] Premium Reserves, Start of Period	\$932,330	\$1,045,308	\$967,502	\$2,945,140
[12.] Premium Reserves, End of Period	\$1,045,308	\$967,502	\$1,013,095	\$3,025,904
[13.] Actual Earned Premium [10.]+[11.]-[12.]	\$7,177,289	\$7,480,803	\$7,094,707	\$21,752,799
[14.] Earned Premium @ Current Rate Level	\$7,177,288	\$7,480,803	\$7,094,707	\$21,752,798
[14.a.] Exposures [E.P.@CRL / Curr. Rate]	11,196,994	11,288,686	10,597,443	33,083,123
[15.] Claims Count	495	386	322	1,203
[16.] Losses Paid	\$414,053	\$316,742	\$238,066	\$968,861
[17.] IBNR Reserves, Start of Period	\$111,384	\$114,682	\$110,546	\$336,612
[18.] IBNR Reserves, End of Period	\$114,682	\$110,546	\$107,919	\$333,147
[19.] Loss Reserves, Start of Period	\$46,879	\$60,103	\$38,459	\$145,441
[20.] Loss Reserves, End of Period	\$60,103	\$38,459	\$3,375	\$101,937
<u>INCURRED LOSSES & DEFENSE COSTS</u>				
[21.] Incurred Losses [16.]+[18.]+[20.]-[17.]-[19.]	\$430,575	\$290,961	\$200,355	\$921,892
[21.a.] Average Loss Per Claim [21.] / [15.]	\$870	\$754	\$622	\$766
[21.b.] Loss Ratio [21.] / [13.]	6.00%	3.89%	2.82%	4.24%
[22.] Defense and C.C. Expenses [F. ALAE]	\$0	\$204	\$754	\$958
[22.a.] Defense & C.C. Ratio [22.] / [13.]	0.00%	0.00%	0.01%	0.00%
[22.b.] Inc. Loss + Defense [21.] + [22.]	\$430,575	\$291,166	\$201,109	\$922,850
[22.c.] Loss+Defense Ratio [22.b.] / [13.]	6.00%	3.89%	2.83%	4.24%
<u>FIXED EXPENSES</u>				
[23.] Adj. & Other Exp. [Formerly ULAE]	\$80,103	\$56,302	\$8,030	\$144,435
[24.] Other Acquisition & Field Expenses	\$449,185	\$361,039	\$39,528	\$849,751
[25.] General Expenses Incurred	\$572,376	\$389,129	\$311,199	\$1,272,704
[26.] Taxes, Licenses and Fees	\$71,268	\$28,945	\$16,041	\$116,254
[26.a.] Fixed Expenses: Sum of [23] Thru [26]	\$1,172,932	\$835,415	\$374,797	\$2,383,144
[26.b.] Fixed Expenses Ratio: [26.a.] / [13.]	16.34%	11.17%	5.28%	10.96%
<u>VARIABLE EXPENSES</u>				
[27.] Commission & Brokerage	\$2,353,054	\$2,226,490	\$1,881,701	\$6,461,245
[27.a.] Commission & Brokerage % [27.] / [13.]	32.78%	29.76%	26.52%	29.70%
[28.] CA Premium Tax	\$171,321	\$175,055	\$170,163	\$516,539
[28.a.] CA Premium Tax % [28.] / [13.]	2.39%	2.34%	2.40%	2.37%
[28.b.] Other Acq. (Treated as Var. Exp.)	\$0	\$0	\$0	\$0
[28.c.] General Exp. (Treated as Var. Exp.)	\$0	\$0	\$0	\$0
[28.d.] Tax,Lic,Fees (Treated as Var. Exp.)	\$0	\$0	\$0	\$0
[29.] Var. Exp. Sum of [27] thru [28.d]	\$2,524,375	\$2,401,545	\$2,051,864	\$6,977,784
[29.a.] Ratio: Var. Exp. To E. Premium [29.] / [13.]	35.17%	32.10%	28.92%	32.08%
[30.] Total Expenses Sum of [26.a.] and [29]	\$3,697,307	\$3,236,959	\$2,426,661	\$9,360,927
[30.a.] Total Expenses % [30.] / [13.]	51.51%	43.27%	34.20%	43.03%
[31.] Combined Losses & Exp. [21.]+[22.]+[30.]	\$4,127,882	\$3,528,125	\$2,627,770	\$10,283,778
[32.] Combined Loss & Exp. Ratio [31.]/[13.]	57.51%	47.16%	37.04%	47.28%

California Credit Property Insurance Experience Exhibit

Other Acq. Gen. Exp and TLF are counted as FIXED.

Name of Class:		B			
Company Count: 5					
Range of Current Rate Per \$100:		Minimum:	\$0.29	Maximum:	\$3.64
		<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>Total</u>
[7.]	Policy or Certificate Count	82,916	78,726	78,620	240,262
[8.]	Gross Written Premium	\$7,556,354	\$6,596,250	\$4,548,452	\$18,701,056
[9.]	Refunds On Terminations	\$298,672	\$513,941	\$61,329	\$873,942
[10.]	Net Written Premium [8.] - [9.]	\$7,257,682	\$6,082,309	\$4,487,123	\$17,827,113
[11.]	Premium Reserves, Start of Period	\$925,267	\$1,045,308	\$384,551	\$2,355,126
[12.]	Premium Reserves, End of Period	\$1,045,308	\$384,551	\$119,896	\$1,549,755
[13.]	Actual Earned Premium [10.]+[11.]-[12.]	\$7,137,641	\$6,743,066	\$4,751,778	\$18,632,485
[14.]	Earned Premium @ Current Rate Level	\$7,137,641	\$6,743,066	\$4,751,778	\$18,632,485
[14.a.]	Exposures [E.P.@CRL / Curr. Rate]	11,183,778	10,620,118	8,910,687	30,714,583
[15.]	Claims Count	469	281	51	801
[16.]	Losses Paid	\$403,186	\$255,517	\$71,727	\$730,430
[17.]	IBNR Reserves, Start of Period	\$110,061	\$114,127	\$100,667	\$324,855
[18.]	IBNR Reserves, End of Period	\$114,127	\$100,667	\$80,915	\$295,709
[19.]	Loss Reserves, Start of Period	\$46,879	\$60,103	\$38,459	\$145,441
[20.]	Loss Reserves, End of Period	\$60,103	\$38,459	\$3,375	\$101,937
<u>INCURRED LOSSES & DEFENSE COSTS</u>					
[21.]	Incurred Losses [16.]+[18.]+[20.]-[17.]-[19.]	\$420,475	\$220,414	\$16,891	\$657,780
[21.a.]	Average Loss Per Claim [21.] / [15.]	\$897	\$784	\$331	\$821
[21.b.]	Loss Ratio [21.] / [13.]	5.89%	3.27%	0.36%	3.53%
[22.]	Defense and C.C. Expenses [F. ALAE]	\$0	(\$0)	\$4	\$4
[22.a.]	Defense & C.C. Ratio [22.] / [13.]	0.00%	0.00%	0.00%	0.00%
[22.b.]	Inc. Loss + Defense [21.] + [22.]	\$420,475	\$220,414	\$16,895	\$657,784
[22.c.]	Loss+Defense Ratio [22.b.] / [13.]	5.89%	3.27%	0.36%	3.53%
<u>FIXED EXPENSES</u>					
[23.]	Adj. & Other Exp. [Formerly ULAE]	\$80,103	\$55,671	\$5,713	\$141,487
[24.]	Other Acquisition & Field Expenses	\$446,822	\$361,039	\$39,528	\$847,388
[25.]	General Expenses Incurred	\$570,502	\$386,055	\$307,512	\$1,264,069
[26.]	Taxes, Licenses and Fees	\$71,166	\$23,554	\$260	\$94,980
[26.a.]	Fixed Expenses: Sum of [23] Thru [26]	\$1,168,593	\$826,320	\$353,012	\$2,347,925
[26.b.]	Fixed Expenses Ratio: [26.a.] / [13.]	16.37%	12.25%	7.43%	12.60%
<u>VARIABLE EXPENSES</u>					
[27.]	Commission & Brokerage	\$2,340,835	\$1,387,905	\$46,576	\$3,775,316
[27.a.]	Commission & Brokerage % [27.] / [13.]	32.80%	20.58%	0.98%	20.26%
[28.]	CA Premium Tax	\$170,555	\$142,934	\$103,164	\$416,653
[28.a.]	CA Premium Tax % [28.] / [13.]	2.39%	2.12%	2.17%	2.24%
[28.b.]	Other Acq. (Treated as Var. Exp.)	\$0	\$0	\$0	\$0
[28.c.]	General Exp. (Treated as Var. Exp.)	\$0	\$0	\$0	\$0
[28.d.]	Tax,Lic,Fees (Treated as Var. Exp.)	\$0	\$0	\$0	\$0
[29.]	Var. Exp. Sum of [27] thru [28.d]	\$2,511,390	\$1,530,839	\$149,740	\$4,191,969
[29.a.]	Ratio: Var. Exp. To E. Premium [29.] / [13.]	35.19%	22.70%	3.15%	22.50%
[30.]	Total Expenses Sum of [26.a.] and [29]	\$3,679,983	\$2,357,159	\$502,752	\$6,539,895
[30.a.]	Total Expenses % [30.] / [13.]	51.56%	34.96%	10.58%	35.10%
[31.]	Combined Losses & Exp. [21.]+[22.]+[30.]	\$4,100,458	\$2,577,573	\$519,647	\$7,197,679
[32.]	Combined Loss & Exp. Ratio [31.]/[13.]	57.45%	38.23%	10.94%	38.63%

California Credit Property Insurance Experience Exhibit

Other Acq. Gen. Exp and TLF are counted as FIXED.

Name of Class:		D			
Company Count: 2		Minimum: \$0.51		Maximum: \$4.60	
Range of Current Rate Per \$100:		Minimum: \$0.51		Maximum: \$4.60	
		<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>Total</u>
[7.]	Policy or Certificate Count	0	28,838	45,720	74,558
[8.]	Gross Written Premium	\$33,538	\$1,457,816	\$3,212,678	\$4,704,032
[9.]	Refunds On Terminations	\$953	\$137,128	\$559,501	\$697,582
[10.]	Net Written Premium [8.] - [9.]	\$32,585	\$1,320,688	\$2,653,177	\$4,006,450
[11.]	Premium Reserves, Start of Period	\$7,063	\$0	\$582,951	\$590,014
[12.]	Premium Reserves, End of Period	\$0	\$582,951	\$893,199	\$1,476,150
[13.]	Actual Earned Premium [10.]+[11.]-[12.]	\$39,648	\$737,737	\$2,342,929	\$3,120,314
[14.]	Earned Premium @ Current Rate Level	\$39,647	\$737,737	\$2,342,929	\$3,120,313
[14.a.]	Exposures [E.P.@CRL / Curr. Rate]	13,216	668,569	1,686,756	2,368,540
[15.]	Claims Count	26	105	271	402
[16.]	Losses Paid	\$10,867	\$61,225	\$166,338	\$238,431
[17.]	IBNR Reserves, Start of Period	\$1,323	\$556	\$9,878	\$11,757
[18.]	IBNR Reserves, End of Period	\$556	\$9,878	\$27,005	\$37,439
[19.]	Loss Reserves, Start of Period	\$0	\$0	\$0	\$0
[20.]	Loss Reserves, End of Period	\$0	\$0	\$0	\$0
<u>INCURRED LOSSES & DEFENSE COSTS</u>					
[21.]	Incurred Losses [16.]+[18.]+[20.]-[17.]-[19.]	\$10,100	\$70,548	\$183,465	\$264,112
[21.a.]	Average Loss Per Claim [21.] / [15.]	\$388	\$672	\$677	\$657
[21.b.]	Loss Ratio [21.] / [13.]	25.47%	9.56%	7.83%	8.46%
[22.]	Defense and C.C. Expenses [F. ALAE]	\$0	\$204	\$750	\$954
[22.a.]	Defense & C.C. Ratio [22.] / [13.]	0.00%	0.03%	0.03%	0.03%
[22.b.]	Inc. Loss + Defense [21.] + [22.]	\$10,100	\$70,752	\$184,214	\$265,066
[22.c.]	Loss+Defense Ratio [22.b.] / [13.]	25.47%	9.59%	7.86%	8.49%
<u>FIXED EXPENSES</u>					
[23.]	Adj. & Other Exp. [Formerly ULAE]	\$0	\$630	\$2,317	\$2,947
[24.]	Other Acquisition & Field Expenses	\$2,363	\$0	\$0	\$2,363
[25.]	General Expenses Incurred	\$1,874	\$3,074	\$3,687	\$8,635
[26.]	Taxes, Licenses and Fees	\$102	\$5,391	\$15,780	\$21,273
[26.a.]	Fixed Expenses: Sum of [23] Thru [26]	\$4,339	\$9,095	\$21,785	\$35,219
[26.b.]	Fixed Expenses Ratio: [26.a.] / [13.]	10.94%	1.23%	0.93%	1.13%
<u>VARIABLE EXPENSES</u>					
[27.]	Commission & Brokerage	\$12,219	\$838,585	\$1,835,125	\$2,685,929
[27.a.]	Commission & Brokerage % [27.] / [13.]	30.82%	113.67%	78.33%	86.08%
[28.]	CA Premium Tax	\$766	\$32,121	\$66,999	\$99,885
[28.a.]	CA Premium Tax % [28.] / [13.]	1.93%	4.35%	2.86%	3.20%
[28.b.]	Other Acq. (Treated as Var. Exp.)	\$0	\$0	\$0	\$0
[28.c.]	General Exp. (Treated as Var. Exp.)	\$0	\$0	\$0	\$0
[28.d.]	Tax,Lic,Fees (Treated as Var. Exp.)	\$0	\$0	\$0	\$0
[29.]	Var. Exp. Sum of [27] thru [28.d]	\$12,985	\$870,705	\$1,902,124	\$2,785,814
[29.a.]	Ratio: Var. Exp. To E. Premium [29.] / [13.]	32.75%	118.02%	81.19%	89.28%
[30.]	Total Expenses Sum of [26.a.] and [29]	\$17,324	\$879,800	\$1,923,909	\$2,821,033
[30.a.]	Total Expenses % [30.] / [13.]	43.69%	119.26%	82.12%	90.41%
[31.]	Combined Losses & Exp. [21.]+[22.]+[30.]	\$27,424	\$950,552	\$2,108,123	\$3,086,099
[32.]	Combined Loss & Exp. Ratio [31.]/[13.]	69.17%	128.85%	89.98%	98.90%

California Credit Unemployment Insurance Experience ExhibitOther Acq, Gen. Exp and TLF are counted as FIXED.

Name of Benchmark:		All Credit Unemployment Benchmarks Combined			
Company Count: 10					
Range of Current Rate Per \$100:		Minimum:	\$0.20	Maximum:	\$8.29
		<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>Total</u>
[7.]	Policy or Certificate Count	191,025	165,981	143,508	500,514
[8.]	Gross Written Premium	\$24,946,785	\$22,198,160	\$19,635,099	\$66,780,044
[9.]	Refunds On Terminations	\$8,365,798	\$8,558,159	\$7,769,458	\$24,693,416
[10.]	Net Written Premium [8.] - [9.]	\$16,580,987	\$13,640,000	\$11,865,641	\$42,086,629
[11.]	Premium Reserves, Start of Period	\$15,610,278	\$16,614,536	\$15,743,920	\$47,968,734
[12.]	Premium Reserves, End of Period	\$16,614,536	\$15,743,920	\$14,349,368	\$46,707,824
[13.]	Actual Earned Premium [10.]+[11.]-[12.]	\$15,576,729	\$14,510,616	\$13,260,193	\$43,347,539
[14.]	Earned Premium @ Current Rate Level	\$15,710,512	\$13,130,903	\$12,205,995	\$41,047,410
[14.a.]	Exposures [E.P.@CRL / Curr. Rate]	32,161,719	26,872,320	24,287,415	83,321,454
[15.]	Claims Count	6,872	6,682	2,856	16,410
[16.]	Losses Paid	\$2,520,328	\$2,514,173	\$1,522,082	\$6,556,584
[17.]	IBNR Reserves, Start of Period	\$1,490,036	\$1,108,846	\$1,007,869	\$3,606,751
[18.]	IBNR Reserves, End of Period	\$1,108,846	\$1,007,869	\$583,962	\$2,700,677
[19.]	Loss Reserves, Start of Period	\$1,263,765	\$1,114,690	\$1,037,902	\$3,416,357
[20.]	Loss Reserves, End of Period	\$1,114,690	\$1,037,902	\$697,206	\$2,849,798
<u>INCURRED LOSSES & DEFENSE COSTS</u>					
[21.]	Incurred Losses [16.]+[18.]+[20.]-[17.]-[19.]	\$1,990,063	\$2,336,408	\$757,480	\$5,083,951
[21.a.]	Average Loss Per Claim [21.] / [15.]	\$290	\$350	\$265	\$310
[21.b.]	Loss Ratio [21.] / [13.]	12.78%	16.10%	5.71%	11.73%
[22.]	Defense and C.C. Expenses [F. ALAE]	\$0	\$48	\$128	\$176
[22.a.]	Defense & C.C. Ratio [22.] / [13.]	0.00%	0.00%	0.00%	0.00%
[22.b.]	Inc. Loss + Defense [21.] + [22.]	\$1,990,063	\$2,336,456	\$757,608	\$5,084,127
[22.c.]	Loss+Defense Ratio [22.b.] / [13.]	12.78%	16.10%	5.71%	11.73%
<u>FIXED EXPENSES</u>					
[23.]	Adj. & Other Exp. [Formerly ULAE]	\$128,359	\$109,218	\$83,226	\$320,803
[24.]	Other Acquisition & Field Expenses	\$487,493	\$536,746	\$567,746	\$1,591,984
[25.]	General Expenses Incurred	\$636,379	\$435,322	\$428,513	\$1,500,214
[26.]	Taxes, Licenses and Fees	\$97,285	\$142,982	\$128,321	\$368,588
[26.a.]	Fixed Expenses: Sum of [23] Thru [26]	\$1,349,516	\$1,224,269	\$1,207,805	\$3,781,589
[26.b.]	Fixed Expenses Ratio: [26.a.] / [13.]	8.66%	8.44%	9.11%	8.72%
<u>VARIABLE EXPENSES</u>					
[27.]	Commission & Brokerage	\$2,947,791	\$3,823,373	\$3,061,408	\$9,832,573
[27.a.]	Commission & Brokerage % [27.] / [13.]	18.92%	26.35%	23.09%	22.68%
[28.]	CA Premium Tax	\$319,667	\$270,905	\$261,317	\$851,889
[28.a.]	CA Premium Tax % [28.] / [13.]	2.05%	1.87%	1.97%	1.97%
[28.b.]	Other Acq. (Treated as Var. Exp.)	\$0	\$0	\$0	\$0
[28.c.]	General Exp. (Treated as Var. Exp.)	\$0	\$0	\$0	\$0
[28.d.]	Tax,Lic,Fees (Treated as Var. Exp.)	\$0	\$0	\$0	\$0
[29.]	Var. Exp. Sum of [27] thru [28.d]	\$3,267,458	\$4,094,278	\$3,322,725	\$10,684,462
[29.a.]	Ratio: Var. Exp. To E. Premium [29.] / [13.]	20.98%	28.22%	25.06%	24.65%
[30.]	Total Expenses Sum of [26.a.] and [29]	\$4,616,974	\$5,318,547	\$4,530,530	\$14,466,050
[30.a.]	Total Expenses % [30.] / [13.]	29.64%	36.65%	34.17%	33.37%
[31.]	Combined Losses & Exp. [21.]+[22.]+[30.]	\$6,607,037	\$7,655,002	\$5,288,138	\$19,550,177
[32.]	Combined Loss & Exp. Ratio [31.]/[13.]	42.42%	52.75%	39.88%	45.10%

California Credit Unemployment Insurance Experience ExhibitOther Acq, Gen. Exp and TLF are counted as FIXED.

Name of Benchmark:			Benchmark 6	
Company Count:	8			
Range of Current Rate Per \$100:	Minimum:	\$0.20	Maximum:	\$3.60

	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>Total</u>
[7.] Policy or Certificate Count	151,809	126,319	104,431	382,559
[8.] Gross Written Premium	\$8,881,168	\$7,543,961	\$6,845,548	\$23,270,677
[9.] Refunds On Terminations	\$64,118	\$0	\$547	\$64,665
[10.] Net Written Premium [8.] - [9.]	\$8,817,050	\$7,543,961	\$6,845,001	\$23,206,012
[11.] Premium Reserves, Start of Period	\$0	\$0	\$0	\$0
[12.] Premium Reserves, End of Period	\$0	\$0	\$0	\$0
[13.] Actual Earned Premium [10.]+[11.]-[12.]	\$8,817,050	\$7,543,961	\$6,845,001	\$23,206,012
[14.] Earned Premium @ Current Rate Level	\$8,953,711	\$7,662,280	\$6,955,264	\$23,571,255
[14.a.] Exposures [E.P.@CRL / Curr. Rate]	30,849,237	25,496,872	22,993,687	79,339,797
[15.] Claims Count	5,646	5,477	1,193	12,316
[16.] Losses Paid	\$1,017,611	\$924,682	\$508,633	\$2,450,927
[17.] IBNR Reserves, Start of Period	\$1,065,749	\$610,836	\$444,189	\$2,120,774
[18.] IBNR Reserves, End of Period	\$610,836	\$444,189	\$370,048	\$1,425,073
[19.] Loss Reserves, Start of Period	\$585,865	\$425,717	\$263,072	\$1,274,654
[20.] Loss Reserves, End of Period	\$425,717	\$263,072	\$191,080	\$879,869
<u>INCURRED LOSSES & DEFENSE COSTS</u>				
[21.] Incurred Losses [16.]+[18.]+[20.]-[17.]-[19.]	\$402,551	\$595,390	\$362,500	\$1,360,441
[21.a.] Average Loss Per Claim [21.] / [15.]	\$71	\$109	\$304	\$110
[21.b.] Loss Ratio [21.] / [13.]	4.57%	7.89%	5.30%	5.86%
[22.] Defense and C.C. Expenses [F. ALAE]	\$0	\$48	\$128	\$176
[22.a.] Defense & C.C. Ratio [22.] / [13.]	0.00%	0.00%	0.00%	0.00%
[22.b.] Inc. Loss + Defense [21.] + [22.]	\$402,551	\$595,438	\$362,628	\$1,360,617
[22.c.] Loss+Defense Ratio [22.b.] / [13.]	4.57%	7.89%	5.30%	5.86%
<u>FIXED EXPENSES</u>				
[23.] Adj. & Other Exp. [Formerly ULAE]	\$55,859	\$3,604	\$29,944	\$89,407
[24.] Other Acquisition & Field Expenses	\$320,914	\$232,557	\$272,569	\$826,041
[25.] General Expenses Incurred	\$529,098	\$374,060	\$374,080	\$1,277,238
[26.] Taxes, Licenses and Fees	\$29,925	\$33,713	\$25,828	\$89,465
[26.a.] Fixed Expenses: Sum of [23] Thru [26]	\$935,796	\$643,934	\$702,420	\$2,282,150
[26.b.] Fixed Expenses Ratio: [26.a.] / [13.]	10.61%	8.54%	10.26%	9.83%
<u>VARIABLE EXPENSES</u>				
[27.] Commission & Brokerage	\$1,838,416	\$1,770,186	\$1,418,824	\$5,027,427
[27.a.] Commission & Brokerage % [27.] / [13.]	20.85%	23.46%	20.73%	21.66%
[28.] CA Premium Tax	\$189,493	\$169,802	\$154,589	\$513,885
[28.a.] CA Premium Tax % [28.] / [13.]	2.15%	2.25%	2.26%	2.21%
[28.b.] Other Acq. (Treated as Var. Exp.)	\$0	\$0	\$0	\$0
[28.c.] General Exp. (Treated as Var. Exp.)	\$0	\$0	\$0	\$0
[28.d.] Tax,Lic,Fees (Treated as Var. Exp.)	\$0	\$0	\$0	\$0
[29.] Var. Exp. Sum of [27] thru [28.d]	\$2,027,909	\$1,939,988	\$1,573,414	\$5,541,311
[29.a.] Ratio: Var. Exp. To E. Premium [29.] / [13.]	23.00%	25.72%	22.99%	23.88%
[30.] Total Expenses Sum of [26.a.] and [29.]	\$2,963,705	\$2,583,922	\$2,275,834	\$7,823,461
[30.a.] Total Expenses % [30.] / [13.]	33.61%	34.25%	33.25%	33.71%
[31.] Combined Losses & Exp. [21.]+[22.]+[30.]	\$3,366,256	\$3,179,360	\$2,638,462	\$9,184,078
[32.] Combined Loss & Exp. Ratio [31.]/[13.]	38.18%	42.14%	38.55%	39.58%

California Credit Unemployment Insurance Experience ExhibitOther Acq, Gen. Exp and TLF are counted as FIXED.

Name of Benchmark:		Benchmark 8			
Company Count: 5		Minimum: \$2.92		Maximum: \$8.29	
Range of Current Rate Per \$100:		Minimum: \$2.92		Maximum: \$8.29	
		2013	2014	2015	Total
[7.]	Policy or Certificate Count	38,969	39,453	38,912	117,334
[8.]	Gross Written Premium	\$16,006,342	\$14,604,067	\$12,750,044	\$43,360,453
[9.]	Refunds On Terminations	\$8,301,680	\$8,558,159	\$7,768,911	\$24,628,751
[10.]	Net Written Premium [8.] - [9.]	\$7,704,662	\$6,045,908	\$4,981,133	\$18,731,702
[11.]	Premium Reserves, Start of Period	\$15,610,278	\$16,614,536	\$15,743,920	\$47,968,734
[12.]	Premium Reserves, End of Period	\$16,614,536	\$15,743,920	\$14,349,368	\$46,707,824
[13.]	Actual Earned Premium [10.]+[11.]-[12.]	\$6,700,404	\$6,916,523	\$6,375,685	\$19,992,612
[14.]	Earned Premium @ Current Rate Level	\$6,697,526	\$5,418,491	\$5,211,224	\$17,327,241
[14.a.]	Exposures [E.P.@CRL / Curr. Rate]	1,253,207	1,325,183	1,254,115	3,832,505
[15.]	Claims Count	1,220	1,202	1,663	4,085
[16.]	Losses Paid	\$1,498,233	\$1,586,793	\$1,013,449	\$4,098,475
[17.]	IBNR Reserves, Start of Period	\$409,438	\$496,807	\$562,148	\$1,468,393
[18.]	IBNR Reserves, End of Period	\$496,807	\$562,148	\$212,297	\$1,271,252
[19.]	Loss Reserves, Start of Period	\$677,900	\$688,973	\$774,830	\$2,141,703
[20.]	Loss Reserves, End of Period	\$688,973	\$774,830	\$506,126	\$1,969,929
<u>INCURRED LOSSES & DEFENSE COSTS</u>					
[21.]	Incurred Losses [16.]+[18.]+[20.]-[17.]-[19.]	\$1,596,676	\$1,737,992	\$394,894	\$3,729,561
[21.a.]	Average Loss Per Claim [21.] / [15.]	\$1,309	\$1,446	\$237	\$913
[21.b.]	Loss Ratio [21.] / [13.]	23.83%	25.13%	6.19%	18.65%
[22.]	Defense and C.C. Expenses [F. ALAE]	\$0	\$0	\$0	\$0
[22.a.]	Defense & C.C. Ratio [22.] / [13.]	0.00%	0.00%	0.00%	0.00%
[22.b.]	Inc. Loss + Defense [21.] + [22.]	\$1,596,676	\$1,737,992	\$394,894	\$3,729,561
[22.c.]	Loss+Defense Ratio [22.b.] / [13.]	23.83%	25.13%	6.19%	18.65%
<u>FIXED EXPENSES</u>					
[23.]	Adj. & Other Exp. [Formerly ULAE]	\$72,555	\$105,639	\$53,283	\$231,477
[24.]	Other Acquisition & Field Expenses	\$163,333	\$302,684	\$293,188	\$759,205
[25.]	General Expenses Incurred	\$104,706	\$59,538	\$52,249	\$216,493
[26.]	Taxes, Licenses and Fees	\$67,174	\$109,003	\$102,357	\$278,534
[26.a.]	Fixed Expenses: Sum of [23] Thru [26]	\$407,768	\$576,864	\$501,077	\$1,485,709
[26.b.]	Fixed Expenses Ratio: [26.a.] / [13.]	6.09%	8.34%	7.86%	7.43%
<u>VARIABLE EXPENSES</u>					
[27.]	Commission & Brokerage	\$1,109,375	\$2,053,187	\$1,642,584	\$4,805,146
[27.a.]	Commission & Brokerage % [27.] / [13.]	16.56%	29.69%	25.76%	24.03%
[28.]	CA Premium Tax	\$128,781	\$99,925	\$105,799	\$334,505
[28.a.]	CA Premium Tax % [28.] / [13.]	1.92%	1.44%	1.66%	1.67%
[28.b.]	Other Acq. (Treated as Var. Exp.)	\$0	\$0	\$0	\$0
[28.c.]	General Exp. (Treated as Var. Exp.)	\$0	\$0	\$0	\$0
[28.d.]	Tax,Lic,Fees (Treated as Var. Exp.)	\$0	\$0	\$0	\$0
[29.]	Var. Exp. Sum of [27] thru [28.d]	\$1,238,156	\$2,153,112	\$1,748,383	\$5,139,651
[29.a.]	Ratio: Var. Exp. To E. Premium [29.] / [13.]	18.48%	31.13%	27.42%	25.71%
[30.]	Total Expenses Sum of [26.a.] and [29]	\$1,645,924	\$2,729,976	\$2,249,460	\$6,625,360
[30.a.]	Total Expenses % [30.] / [13.]	24.56%	39.47%	35.28%	33.14%
[31.]	Combined Losses & Exp. [21.]+[22.]+[30.]	\$3,242,600	\$4,467,967	\$2,644,354	\$10,354,921
[32.]	Combined Loss & Exp. Ratio [31.]/[13.]	48.39%	64.60%	41.48%	51.79%

California Credit Unemployment Insurance Experience ExhibitOther Acq, Gen. Exp and TLF are counted as FIXED.

Name of Benchmark:	Benchmark 9			
Company Count: 1				
Range of Current Rate Per \$100:	Minimum:	\$1.00	Maximum:	\$1.00

	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>Total</u>
[7.] Policy or Certificate Count	247	209	165	621
[8.] Gross Written Premium	\$59,275	\$50,132	\$39,508	\$148,914
[9.] Refunds On Terminations	\$0	\$0	\$0	\$0
[10.] Net Written Premium [8.] - [9.]	\$59,275	\$50,132	\$39,508	\$148,914
[11.] Premium Reserves, Start of Period	\$0	\$0	\$0	\$0
[12.] Premium Reserves, End of Period	\$0	\$0	\$0	\$0
[13.] Actual Earned Premium [10.]+[11.]-[12.]	\$59,275	\$50,132	\$39,508	\$148,914
[14.] Earned Premium @ Current Rate Level	\$59,275	\$50,132	\$39,508	\$148,914
[14.a.] Exposures [E.P.@CRL / Curr. Rate]	59,275	50,265	39,613	149,153
[15.] Claims Count	6	3	0	9
[16.] Losses Paid	\$4,484	\$2,698	\$0	\$7,182
[17.] IBNR Reserves, Start of Period	\$14,850	\$1,203	\$1,531	\$17,584
[18.] IBNR Reserves, End of Period	\$1,203	\$1,531	\$1,617	\$4,351
[19.] Loss Reserves, Start of Period	\$0	\$0	\$0	\$0
[20.] Loss Reserves, End of Period	\$0	\$0	\$0	\$0
<u>INCURRED LOSSES & DEFENSE COSTS</u>				
[21.] Incurred Losses [16.]+[18.]+[20.]-[17.]-[19.]	(\$9,163)	\$3,026	\$86	(\$6,051)
[21.a.] Average Loss Per Claim [21.] / [15.]	(\$1,527)	\$1,009	\$0	(\$672)
[21.b.] Loss Ratio [21.] / [13.]	-15.46%	6.04%	0.22%	-4.06%
[22.] Defense and C.C. Expenses [F. ALAE]	\$0	\$0	\$0	\$0
[22.a.] Defense & C.C. Ratio [22.] / [13.]	0.00%	0.00%	0.00%	0.00%
[22.b.] Inc. Loss + Defense [21.] + [22.]	(\$9,163)	\$3,026	\$86	(\$6,051)
[22.c.] Loss+Defense Ratio [22.b.] / [13.]	-15.46%	6.04%	0.22%	-4.06%
<u>FIXED EXPENSES</u>				
[23.] Adj. & Other Exp. [Formerly ULAE]	(\$55)	(\$24)	(\$2)	(\$81)
[24.] Other Acquisition & Field Expenses	\$3,246	\$1,504	\$1,988	\$6,739
[25.] General Expenses Incurred	\$2,575	\$1,725	\$2,184	\$6,484
[26.] Taxes, Licenses and Fees	\$186	\$267	\$136	\$589
[26.a.] Fixed Expenses: Sum of [23] Thru [26]	\$5,952	\$3,471	\$4,307	\$13,730
[26.b.] Fixed Expenses Ratio: [26.a.] / [13.]	10.04%	6.92%	10.90%	9.22%
<u>VARIABLE EXPENSES</u>				
[27.] Commission & Brokerage	\$0	\$0	\$0	\$0
[27.a.] Commission & Brokerage % [27.] / [13.]	0.00%	0.00%	0.00%	0.00%
[28.] CA Premium Tax	\$1,393	\$1,178	\$928	\$3,500
[28.a.] CA Premium Tax % [28.] / [13.]	2.35%	2.35%	2.35%	2.35%
[28.b.] Other Acq. (Treated as Var. Exp.)	\$0	\$0	\$0	\$0
[28.c.] General Exp. (Treated as Var. Exp.)	\$0	\$0	\$0	\$0
[28.d.] Tax,Lic,Fees (Treated as Var. Exp.)	\$0	\$0	\$0	\$0
[29.] Var. Exp. Sum of [27] thru [28.d]	\$1,393	\$1,178	\$928	\$3,500
[29.a.] Ratio: Var. Exp. To E. Premium [29.] / [13.]	2.35%	2.35%	2.35%	2.35%
[30.] Total Expenses Sum of [26.a.] and [29]	\$7,345	\$4,649	\$5,235	\$17,230
[30.a.] Total Expenses % [30.] / [13.]	12.39%	9.27%	13.25%	11.57%
[31.] Combined Losses & Exp. [21.]+[22.]+[30.]	(\$1,818)	\$7,675	\$5,322	\$11,179
[32.] Combined Loss & Exp. Ratio [31.]/[13.]	-3.07%	15.31%	13.47%	7.51%

California Credit Unemployment Insurance Experience ExhibitOther Acq, Gen. Exp and TLF are counted as FIXED.

Name of Class:		All Credit Unemployment Classes Combined			
Company Count: 10					
Range of Current Rate Per \$100:		Minimum:	\$0.20	Maximum:	\$8.29
		<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>Total</u>
[7.]	Policy or Certificate Count	191,025	165,981	143,508	500,514
[8.]	Gross Written Premium	\$24,946,785	\$22,198,160	\$19,635,099	\$66,780,044
[9.]	Refunds On Terminations	\$8,365,798	\$8,558,159	\$7,769,458	\$24,693,416
[10.]	Net Written Premium [8.] - [9.]	\$16,580,987	\$13,640,000	\$11,865,641	\$42,086,629
[11.]	Premium Reserves, Start of Period	\$15,610,278	\$16,614,536	\$15,743,920	\$47,968,734
[12.]	Premium Reserves, End of Period	\$16,614,536	\$15,743,920	\$14,349,368	\$46,707,824
[13.]	Actual Earned Premium [10.]+[11.]-[12.]	\$15,576,729	\$14,510,616	\$13,260,193	\$43,347,539
[14.]	Earned Premium @ Current Rate Level	\$15,710,512	\$13,130,903	\$12,205,995	\$41,047,410
[14.a.]	Exposures [E.P.@CRL / Curr. Rate]	32,161,719	26,872,320	24,287,415	83,321,454
[15.]	Claims Count	6,872	6,682	2,856	16,410
[16.]	Losses Paid	\$2,520,328	\$2,514,173	\$1,522,082	\$6,556,584
[17.]	IBNR Reserves, Start of Period	\$1,490,036	\$1,108,846	\$1,007,869	\$3,606,751
[18.]	IBNR Reserves, End of Period	\$1,108,846	\$1,007,869	\$583,962	\$2,700,677
[19.]	Loss Reserves, Start of Period	\$1,263,765	\$1,114,690	\$1,037,902	\$3,416,357
[20.]	Loss Reserves, End of Period	\$1,114,690	\$1,037,902	\$697,206	\$2,849,798
<u>INCURRED LOSSES & DEFENSE COSTS</u>					
[21.]	Incurred Losses [16.]+[18.]+[20.]-[17.]-[19.]	\$1,990,063	\$2,336,408	\$757,480	\$5,083,951
[21.a.]	Average Loss Per Claim [21.] / [15.]	\$290	\$350	\$265	\$310
[21.b.]	Loss Ratio [21.] / [13.]	12.78%	16.10%	5.71%	11.73%
[22.]	Defense and C.C. Expenses [F. ALAE]	\$0	\$48	\$128	\$176
[22.a.]	Defense & C.C. Ratio [22.] / [13.]	0.00%	0.00%	0.00%	0.00%
[22.b.]	Inc. Loss + Defense [21.] + [22.]	\$1,990,063	\$2,336,456	\$757,608	\$5,084,127
[22.c.]	Loss+Defense Ratio [22.b.] / [13.]	12.78%	16.10%	5.71%	11.73%
<u>FIXED EXPENSES</u>					
[23.]	Adj. & Other Exp. [Formerly ULAE]	\$128,359	\$109,218	\$83,226	\$320,803
[24.]	Other Acquisition & Field Expenses	\$487,493	\$536,746	\$567,746	\$1,591,984
[25.]	General Expenses Incurred	\$636,379	\$435,322	\$428,513	\$1,500,214
[26.]	Taxes, Licenses and Fees	\$97,285	\$142,982	\$128,321	\$368,588
[26.a.]	Fixed Expenses: Sum of [23] Thru [26]	\$1,349,516	\$1,224,269	\$1,207,805	\$3,781,589
[26.b.]	Fixed Expenses Ratio: [26.a.] / [13.]	8.66%	8.44%	9.11%	8.72%
<u>VARIABLE EXPENSES</u>					
[27.]	Commission & Brokerage	\$2,947,791	\$3,823,373	\$3,061,408	\$9,832,573
[27.a.]	Commission & Brokerage % [27.] / [13.]	18.92%	26.35%	23.09%	22.68%
[28.]	CA Premium Tax	\$319,667	\$270,905	\$261,317	\$851,889
[28.a.]	CA Premium Tax % [28.] / [13.]	2.05%	1.87%	1.97%	1.97%
[28.b.]	Other Acq. (Treated as Var. Exp.)	\$0	\$0	\$0	\$0
[28.c.]	General Exp. (Treated as Var. Exp.)	\$0	\$0	\$0	\$0
[28.d.]	Tax,Lic,Fees (Treated as Var. Exp.)	\$0	\$0	\$0	\$0
[29.]	Var. Exp. Sum of [27] thru [28.d]	\$3,267,458	\$4,094,278	\$3,322,725	\$10,684,462
[29.a.]	Ratio: Var. Exp. To E. Premium [29.] / [13.]	20.98%	28.22%	25.06%	24.65%
[30.]	Total Expenses Sum of [26.a.] and [29]	\$4,616,974	\$5,318,547	\$4,530,530	\$14,466,050
[30.a.]	Total Expenses % [30.] / [13.]	29.64%	36.65%	34.17%	33.37%
[31.]	Combined Losses & Exp. [21.]+[22.]+[30.]	\$6,607,037	\$7,655,002	\$5,288,138	\$19,550,177
[32.]	Combined Loss & Exp. Ratio [31.]/[13.]	42.42%	52.75%	39.88%	45.10%

California Credit Unemployment Insurance Experience ExhibitOther Acq, Gen. Exp and TLF are counted as FIXED.

Name of Class:	Class A			
Company Count: 2				
Range of Current Rate Per \$100:	Minimum:	\$0.30	Maximum:	\$5.50

	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>Total</u>
[7.] Policy or Certificate Count	20,545	21,073	19,826	61,444
[8.] Gross Written Premium	\$7,009,918	\$7,278,637	\$6,435,798	\$20,724,353
[9.] Refunds On Terminations	\$2,408,593	\$2,793,716	\$2,714,410	\$7,916,719
[10.] Net Written Premium [8.] - [9.]	\$4,601,325	\$4,484,921	\$3,721,388	\$12,807,634
[11.] Premium Reserves, Start of Period	\$4,549,141	\$5,695,136	\$6,463,099	\$16,707,376
[12.] Premium Reserves, End of Period	\$5,695,136	\$6,463,099	\$6,506,822	\$18,665,057
[13.] Actual Earned Premium [10.]+[11.]-[12.]	\$3,455,330	\$3,716,958	\$3,677,665	\$10,849,953
[14.] Earned Premium @ Current Rate Level	\$3,455,331	\$3,716,957	\$3,677,665	\$10,849,953
[14.a.] Exposures [E.P.@CRL / Curr. Rate]	1,594,481	1,387,782	1,180,163	4,162,427
[15.] Claims Count	619	659	1,185	2,463
[16.] Losses Paid	\$591,835	\$594,844	\$403,168	\$1,589,847
[17.] IBNR Reserves, Start of Period	\$440,631	\$497,487	\$568,223	\$1,506,341
[18.] IBNR Reserves, End of Period	\$497,487	\$568,223	\$222,963	\$1,288,673
[19.] Loss Reserves, Start of Period	\$187,119	\$167,372	\$163,109	\$517,600
[20.] Loss Reserves, End of Period	\$167,372	\$163,109	\$110,812	\$441,293
<u>INCURRED LOSSES & DEFENSE COSTS</u>				
[21.] Incurred Losses [16.]+[18.]+[20.]-[17.]-[19.]	\$628,944	\$661,317	\$5,611	\$1,295,872
[21.a.] Average Loss Per Claim [21.] / [15.]	\$1,016	\$1,004	\$5	\$526
[21.b.] Loss Ratio [21.] / [13.]	18.20%	17.79%	0.15%	11.94%
[22.] Defense and C.C. Expenses [F. ALAE]	\$0	\$0	\$0	\$0
[22.a.] Defense & C.C. Ratio [22.] / [13.]	0.00%	0.00%	0.00%	0.00%
[22.b.] Inc. Loss + Defense [21.] + [22.]	\$628,944	\$661,317	\$5,611	\$1,295,872
[22.c.] Loss+Defense Ratio [22.b.] / [13.]	18.20%	17.79%	0.15%	11.94%
<u>FIXED EXPENSES</u>				
[23.] Adj. & Other Exp. [Formerly ULAE]	\$72,600	\$105,633	\$53,283	\$231,516
[24.] Other Acquisition & Field Expenses	\$125,991	\$294,550	\$277,799	\$698,340
[25.] General Expenses Incurred	\$4,436	\$10,245	\$9,037	\$23,718
[26.] Taxes, Licenses and Fees	\$46,558	\$77,074	\$92,025	\$215,657
[26.a.] Fixed Expenses: Sum of [23] Thru [26]	\$249,585	\$487,502	\$432,144	\$1,169,231
[26.b.] Fixed Expenses Ratio: [26.a.] / [13.]	7.22%	13.12%	11.75%	10.78%
<u>VARIABLE EXPENSES</u>				
[27.] Commission & Brokerage	\$992,807	\$1,535,592	\$958,169	\$3,486,568
[27.a.] Commission & Brokerage % [27.] / [13.]	28.73%	41.31%	26.05%	32.13%
[28.] CA Premium Tax	\$55,454	\$87,022	\$75,987	\$218,463
[28.a.] CA Premium Tax % [28.] / [13.]	1.60%	2.34%	2.07%	2.01%
[28.b.] Other Acq. (Treated as Var. Exp.)	\$0	\$0	\$0	\$0
[28.c.] General Exp. (Treated as Var. Exp.)	\$0	\$0	\$0	\$0
[28.d.] Tax,Lic,Fees (Treated as Var. Exp.)	\$0	\$0	\$0	\$0
[29.] Var. Exp. Sum of [27] thru [28.d]	\$1,048,261	\$1,622,614	\$1,034,156	\$3,705,031
[29.a.] Ratio: Var. Exp. To E. Premium [29.] / [13.]	30.34%	43.65%	28.12%	34.15%
[30.] Total Expenses Sum of [26.a.] and [29.]	\$1,297,846	\$2,110,116	\$1,466,300	\$4,874,262
[30.a.] Total Expenses % [30.] / [13.]	37.56%	56.77%	39.87%	44.92%
[31.] Combined Losses & Exp. [21.]+[22.]+[30.]	\$1,926,790	\$2,771,433	\$1,471,911	\$6,170,134
[32.] Combined Loss & Exp. Ratio [31.]/[13.]	55.76%	74.56%	40.02%	56.87%

California Credit Unemployment Insurance Experience ExhibitOther Acq, Gen. Exp and TLF are counted as FIXED.

Name of Class:		Class B			
Company Count: 6		Minimum: \$0.20		Maximum: \$4.70	
Range of Current Rate Per \$100:		Minimum: \$0.20		Maximum: \$4.70	
		2013	2014	2015	Total
[7.]	Policy or Certificate Count	150,962	125,677	103,957	380,595
[8.]	Gross Written Premium	\$8,610,712	\$7,199,689	\$6,329,797	\$22,140,198
[9.]	Refunds On Terminations	\$47,255	\$0	\$547	\$47,802
[10.]	Net Written Premium [8.] - [9.]	\$8,563,457	\$7,199,689	\$6,329,250	\$22,092,396
[11.]	Premium Reserves, Start of Period	\$5,602	\$0	\$0	\$5,602
[12.]	Premium Reserves, End of Period	\$0	\$0	\$0	\$0
[13.]	Actual Earned Premium [10.]+[11.]-[12.]	\$8,569,059	\$7,199,689	\$6,329,250	\$22,097,998
[14.]	Earned Premium @ Current Rate Level	\$8,705,575	\$7,318,008	\$6,439,513	\$22,463,096
[14.a.]	Exposures [E.P.@CRL / Curr. Rate]	29,924,987	24,395,852	21,495,804	75,816,643
[15.]	Claims Count	5,618	5,374	1,179	12,171
[16.]	Losses Paid	\$970,199	\$876,100	\$365,618	\$2,211,916
[17.]	IBNR Reserves, Start of Period	\$1,027,141	\$611,289	\$427,572	\$2,066,003
[18.]	IBNR Reserves, End of Period	\$611,289	\$427,572	\$289,504	\$1,328,365
[19.]	Loss Reserves, Start of Period	\$551,400	\$425,717	\$255,656	\$1,232,773
[20.]	Loss Reserves, End of Period	\$425,717	\$255,656	\$184,257	\$865,630
<u>INCURRED LOSSES & DEFENSE COSTS</u>					
[21.]	Incurred Losses [16.]+[18.]+[20.]-[17.]-[19.]	\$428,664	\$522,322	\$156,150	\$1,107,136
[21.a.]	Average Loss Per Claim [21.] / [15.]	\$76	\$97	\$132	\$91
[21.b.]	Loss Ratio [21.] / [13.]	5.00%	7.25%	2.47%	5.01%
[22.]	Defense and C.C. Expenses [F. ALAE]	\$0	\$0	\$0	\$0
[22.a.]	Defense & C.C. Ratio [22.] / [13.]	0.00%	0.00%	0.00%	0.00%
[22.b.]	Inc. Loss + Defense [21.] + [22.]	\$428,664	\$522,322	\$156,150	\$1,107,136
[22.c.]	Loss+Defense Ratio [22.b.] / [13.]	5.00%	7.25%	2.47%	5.01%
<u>FIXED EXPENSES</u>					
[23.]	Adj. & Other Exp. [Formerly ULAE]	\$55,733	\$3,437	\$29,546	\$88,715
[24.]	Other Acquisition & Field Expenses	\$324,184	\$234,062	\$274,558	\$832,803
[25.]	General Expenses Incurred	\$516,679	\$352,176	\$353,043	\$1,221,898
[26.]	Taxes, Licenses and Fees	\$27,657	\$31,864	\$23,262	\$82,782
[26.a.]	Fixed Expenses: Sum of [23] Thru [26]	\$924,253	\$621,538	\$680,408	\$2,226,199
[26.b.]	Fixed Expenses Ratio: [26.a.] / [13.]	10.79%	8.63%	10.75%	10.07%
<u>VARIABLE EXPENSES</u>					
[27.]	Commission & Brokerage	\$1,840,507	\$1,573,638	\$1,104,580	\$4,518,724
[27.a.]	Commission & Brokerage % [27.] / [13.]	21.48%	21.86%	17.45%	20.45%
[28.]	CA Premium Tax	\$184,003	\$161,875	\$140,942	\$486,820
[28.a.]	CA Premium Tax % [28.] / [13.]	2.15%	2.25%	2.23%	2.20%
[28.b.]	Other Acq. (Treated as Var. Exp.)	\$0	\$0	\$0	\$0
[28.c.]	General Exp. (Treated as Var. Exp.)	\$0	\$0	\$0	\$0
[28.d.]	Tax,Lic,Fees (Treated as Var. Exp.)	\$0	\$0	\$0	\$0
[29.]	Var. Exp. Sum of [27] thru [28.d]	\$2,024,510	\$1,735,512	\$1,245,522	\$5,005,544
[29.a.]	Ratio: Var. Exp. To E. Premium [29.] / [13.]	23.63%	24.11%	19.68%	22.65%
[30.]	Total Expenses Sum of [26.a.] and [29]	\$2,948,763	\$2,357,050	\$1,925,930	\$7,231,743
[30.a.]	Total Expenses % [30.] / [13.]	34.41%	32.74%	30.43%	32.73%
[31.]	Combined Losses & Exp. [21.]+[22.]+[30.]	\$3,377,428	\$2,879,372	\$2,082,080	\$8,338,879
[32.]	Combined Loss & Exp. Ratio [31.]/[13.]	39.41%	39.99%	32.90%	37.74%

California Credit Unemployment Insurance Experience ExhibitOther Acq, Gen. Exp and TLF are counted as FIXED.

Name of Class:	Class C			
Company Count: 1				
Range of Current Rate Per \$100:	Minimum:	\$4.00	Maximum:	\$4.00

	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>Total</u>
[7.] Policy or Certificate Count	9	3	0	12
[8.] Gross Written Premium	\$0	\$0	\$0	\$0
[9.] Refunds On Terminations	\$0	\$0	\$0	\$0
[10.] Net Written Premium [8.] - [9.]	\$0	\$0	\$0	\$0
[11.] Premium Reserves, Start of Period	\$1,776	\$437	\$0	\$2,213
[12.] Premium Reserves, End of Period	\$437	\$0	\$0	\$437
[13.] Actual Earned Premium [10.]+[11.]-[12.]	\$1,339	\$437	\$0	\$1,776
[14.] Earned Premium @ Current Rate Level	\$1,339	\$437	\$0	\$1,776
[14.a.] Exposures [E.P.@CRL / Curr. Rate]	335	109	0	444
[15.] Claims Count	0	0	0	0
[16.] Losses Paid	\$4,502	\$0	\$0	\$4,502
[17.] IBNR Reserves, Start of Period	\$138	\$70	\$27	\$235
[18.] IBNR Reserves, End of Period	\$70	\$27	\$0	\$97
[19.] Loss Reserves, Start of Period	\$0	\$0	\$0	\$0
[20.] Loss Reserves, End of Period	\$0	\$0	\$0	\$0
<u>INCURRED LOSSES & DEFENSE COSTS</u>				
[21.] Incurred Losses [16.]+[18.]+[20.]-[17.]-[19.]	\$4,434	(\$43)	(\$27)	\$4,364
[21.a.] Average Loss Per Claim [21.] / [15.]	\$0	\$0	\$0	\$0
[21.b.] Loss Ratio [21.] / [13.]	331.12%	-9.78%	0.00%	245.72%
[22.] Defense and C.C. Expenses [F. ALAE]	\$0	\$0	\$0	\$0
[22.a.] Defense & C.C. Ratio [22.] / [13.]	0.00%	0.00%	0.00%	0.00%
[22.b.] Inc. Loss + Defense [21.] + [22.]	\$4,434	(\$43)	(\$27)	\$4,364
[22.c.] Loss+Defense Ratio [22.b.] / [13.]	331.12%	-9.78%	0.00%	245.72%
<u>FIXED EXPENSES</u>				
[23.] Adj. & Other Exp. [Formerly ULAE]	\$26	\$0	\$0	\$27
[24.] Other Acquisition & Field Expenses	\$73	\$13	\$0	\$86
[25.] General Expenses Incurred	\$58	\$15	\$0	\$73
[26.] Taxes, Licenses and Fees	\$0	\$0	\$0	\$0
[26.a.] Fixed Expenses: Sum of [23] Thru [26]	\$157	\$28	\$0	\$186
[26.b.] Fixed Expenses Ratio: [26.a.] / [13.]	11.73%	6.52%	0.00%	10.46%
<u>VARIABLE EXPENSES</u>				
[27.] Commission & Brokerage	\$0	\$0	\$0	\$0
[27.a.] Commission & Brokerage % [27.] / [13.]	0.00%	0.00%	0.00%	0.00%
[28.] CA Premium Tax	\$0	\$0	\$0	\$0
[28.a.] CA Premium Tax % [28.] / [13.]	0.00%	0.00%	0.00%	0.00%
[28.b] Other Acq. (Treated as Var. Exp.)	\$0	\$0	\$0	\$0
[28.c] General Exp. (Treated as Var. Exp.)	\$0	\$0	\$0	\$0
[28.d] Tax,Lic,Fees (Treated as Var. Exp.)	\$0	\$0	\$0	\$0
[29.] Var. Exp. Sum of [27] thru [28.d]	\$0	\$0	\$0	\$0
[29.a.] Ratio: Var. Exp. To E. Premium [29.] / [13.]	0.00%	0.00%	0.00%	0.00%
[30.] Total Expenses Sum of [26.a.] and [29]	\$157	\$28	\$0	\$186
[30.a.] Total Expenses % [30.] / [13.]	11.73%	6.52%	0.00%	10.46%
[31.] Combined Losses & Exp. [21.]+[22.]+[30.]	\$4,591	(\$14)	(\$27)	\$4,550
[32.] Combined Loss & Exp. Ratio [31.]/[13.]	342.85%	-3.26%	0.00%	256.18%

California Credit Unemployment Insurance Experience ExhibitOther Acq, Gen. Exp and TLF are counted as FIXED.

Name of Class:		Class D			
Company Count: 2		Minimum: \$0.38		Maximum: \$8.29	
Range of Current Rate Per \$100:		Minimum: \$0.38		Maximum: \$8.29	
		2013	2014	2015	Total
[7.]	Policy or Certificate Count	19,443	19,173	19,680	58,296
[8.]	Gross Written Premium	\$9,298,314	\$7,700,366	\$6,854,837	\$23,853,517
[9.]	Refunds On Terminations	\$5,909,710	\$5,764,443	\$5,054,501	\$16,728,655
[10.]	Net Written Premium [8.] - [9.]	\$3,388,604	\$1,935,922	\$1,800,335	\$7,124,861
[11.]	Premium Reserves, Start of Period	\$11,053,759	\$10,918,963	\$9,280,821	\$31,253,543
[12.]	Premium Reserves, End of Period	\$10,918,963	\$9,280,821	\$7,842,546	\$28,042,330
[13.]	Actual Earned Premium [10.]+[11.]-[12.]	\$3,523,400	\$3,574,064	\$3,238,611	\$10,336,075
[14.]	Earned Premium @ Current Rate Level	\$3,520,664	\$2,076,033	\$2,074,150	\$7,670,846
[14.a.]	Exposures [E.P.@CRL / Curr. Rate]	618,969	1,077,150	1,602,251	3,298,370
[15.]	Claims Count	631	647	490	1,768
[16.]	Losses Paid	\$944,880	\$1,029,238	\$745,462	\$2,719,580
[17.]	IBNR Reserves, Start of Period	\$0	\$0	\$12,022	\$12,022
[18.]	IBNR Reserves, End of Period	\$0	\$12,022	\$71,495	\$83,518
[19.]	Loss Reserves, Start of Period	\$521,816	\$521,601	\$618,460	\$1,661,877
[20.]	Loss Reserves, End of Period	\$521,601	\$618,460	\$402,137	\$1,542,198
<u>INCURRED LOSSES & DEFENSE COSTS</u>					
[21.]	Incurred Losses [16.]+[18.]+[20.]-[17.]-[19.]	\$944,665	\$1,138,120	\$588,612	\$2,671,397
[21.a.]	Average Loss Per Claim [21.] / [15.]	\$1,497	\$1,759	\$1,201	\$1,511
[21.b.]	Loss Ratio [21.] / [13.]	26.81%	31.84%	18.17%	25.85%
[22.]	Defense and C.C. Expenses [F. ALAE]	\$0	\$48	\$128	\$176
[22.a.]	Defense & C.C. Ratio [22.] / [13.]	0.00%	0.00%	0.00%	0.00%
[22.b.]	Inc. Loss + Defense [21.] + [22.]	\$944,665	\$1,138,167	\$588,740	\$2,671,573
[22.c.]	Loss+Defense Ratio [22.b.] / [13.]	26.81%	31.85%	18.18%	25.85%
<u>FIXED EXPENSES</u>					
[23.]	Adj. & Other Exp. [Formerly ULAE]	\$0	\$148	\$397	\$545
[24.]	Other Acquisition & Field Expenses	\$37,245	\$8,121	\$15,389	\$60,755
[25.]	General Expenses Incurred	\$100,184	\$49,998	\$43,843	\$194,026
[26.]	Taxes, Licenses and Fees	\$20,617	\$33,193	\$13,034	\$66,844
[26.a.]	Fixed Expenses: Sum of [23] Thru [26]	\$158,046	\$91,460	\$72,663	\$322,169
[26.b.]	Fixed Expenses Ratio: [26.a.] / [13.]	4.49%	2.56%	2.24%	3.12%
<u>VARIABLE EXPENSES</u>					
[27.]	Commission & Brokerage	\$114,477	\$714,144	\$998,660	\$1,827,280
[27.a.]	Commission & Brokerage % [27.] / [13.]	3.25%	19.98%	30.84%	17.68%
[28.]	CA Premium Tax	\$79,569	\$21,553	\$44,352	\$145,474
[28.a.]	CA Premium Tax % [28.] / [13.]	2.26%	0.60%	1.37%	1.41%
[28.b.]	Other Acq. (Treated as Var. Exp.)	\$0	\$0	\$0	\$0
[28.c.]	General Exp. (Treated as Var. Exp.)	\$0	\$0	\$0	\$0
[28.d.]	Tax,Lic,Fees (Treated as Var. Exp.)	\$0	\$0	\$0	\$0
[29.]	Var. Exp. Sum of [27] thru [28.d]	\$194,046	\$735,697	\$1,043,012	\$1,972,754
[29.a.]	Ratio: Var. Exp. To E. Premium [29.] / [13.]	5.51%	20.58%	32.21%	19.09%
[30.]	Total Expenses Sum of [26.a.] and [29]	\$352,092	\$827,157	\$1,115,675	\$2,294,924
[30.a.]	Total Expenses % [30.] / [13.]	9.99%	23.14%	34.45%	22.20%
[31.]	Combined Losses & Exp. [21.]+[22.]+[30.]	\$1,296,757	\$1,965,324	\$1,704,415	\$4,966,496
[32.]	Combined Loss & Exp. Ratio [31.]/[13.]	36.80%	54.99%	52.63%	48.05%

California Credit Unemployment Insurance Experience ExhibitOther Acq, Gen. Exp and TLF are counted as FIXED.

Name of Class:		Class E			
Company Count: 2		Minimum: \$0.30		Maximum: \$3.60	
Range of Current Rate Per \$100:		Minimum: \$0.30		Maximum: \$3.60	
		2013	2014	2015	Total
[7.]	Policy or Certificate Count	66	56	45	167
[8.]	Gross Written Premium	\$27,841	\$19,468	\$14,668	\$61,977
[9.]	Refunds On Terminations	\$240	\$0	\$0	\$240
[10.]	Net Written Premium [8.] - [9.]	\$27,601	\$19,468	\$14,668	\$61,737
[11.]	Premium Reserves, Start of Period	\$0	\$0	\$0	\$0
[12.]	Premium Reserves, End of Period	\$0	\$0	\$0	\$0
[13.]	Actual Earned Premium [10.]+[11.]-[12.]	\$27,601	\$19,468	\$14,668	\$61,737
[14.]	Earned Premium @ Current Rate Level	\$27,603	\$19,468	\$14,668	\$61,739
[14.a.]	Exposures [E.P.@CRL / Curr. Rate]	22,948	11,426	9,197	43,571
[15.]	Claims Count	4	2	2	8
[16.]	Losses Paid	\$8,912	\$13,991	\$7,835	\$30,738
[17.]	IBNR Reserves, Start of Period	\$22,126	\$0	\$24	\$22,150
[18.]	IBNR Reserves, End of Period	\$0	\$24	\$0	\$24
[19.]	Loss Reserves, Start of Period	\$3,430	\$0	\$677	\$4,107
[20.]	Loss Reserves, End of Period	\$0	\$677	\$0	\$677
<u>INCURRED LOSSES & DEFENSE COSTS</u>					
[21.]	Incurred Losses [16.]+[18.]+[20.]-[17.]-[19.]	(\$16,644)	\$14,692	\$7,134	\$5,182
[21.a.]	Average Loss Per Claim [21.] / [15.]	(\$4,161)	\$7,346	\$3,567	\$648
[21.b.]	Loss Ratio [21.] / [13.]	-60.30%	75.47%	48.64%	8.39%
[22.]	Defense and C.C. Expenses [F. ALAE]	\$0	\$0	\$0	\$0
[22.a.]	Defense & C.C. Ratio [22.] / [13.]	0.00%	0.00%	0.00%	0.00%
[22.b.]	Inc. Loss + Defense [21.] + [22.]	(\$16,644)	\$14,692	\$7,134	\$5,182
[22.c.]	Loss+Defense Ratio [22.b.] / [13.]	-60.30%	75.47%	48.64%	8.39%
<u>FIXED EXPENSES</u>					
[23.]	Adj. & Other Exp. [Formerly ULAE]	\$0	\$0	\$0	\$0
[24.]	Other Acquisition & Field Expenses	\$0	\$0	\$0	\$0
[25.]	General Expenses Incurred	\$15,022	\$22,888	\$22,589	\$60,499
[26.]	Taxes, Licenses and Fees	\$2,453	\$852	\$0	\$3,305
[26.a.]	Fixed Expenses: Sum of [23] Thru [26]	\$17,475	\$23,740	\$22,589	\$63,804
[26.b.]	Fixed Expenses Ratio: [26.a.] / [13.]	63.31%	121.94%	154.00%	103.35%
<u>VARIABLE EXPENSES</u>					
[27.]	Commission & Brokerage	\$0	\$0	\$0	\$0
[27.a.]	Commission & Brokerage % [27.] / [13.]	0.00%	0.00%	0.00%	0.00%
[28.]	CA Premium Tax	\$641	\$455	\$36	\$1,132
[28.a.]	CA Premium Tax % [28.] / [13.]	2.32%	2.34%	0.25%	1.83%
[28.b.]	Other Acq. (Treated as Var. Exp.)	\$0	\$0	\$0	\$0
[28.c.]	General Exp. (Treated as Var. Exp.)	\$0	\$0	\$0	\$0
[28.d.]	Tax,Lic,Fees (Treated as Var. Exp.)	\$0	\$0	\$0	\$0
[29.]	Var. Exp. Sum of [27] thru [28.d]	\$641	\$455	\$36	\$1,132
[29.a.]	Ratio: Var. Exp. To E. Premium [29.] / [13.]	2.32%	2.34%	0.25%	1.83%
[30.]	Total Expenses Sum of [26.a.] and [29]	\$18,116	\$24,195	\$22,625	\$64,936
[30.a.]	Total Expenses % [30.] / [13.]	65.64%	124.28%	154.25%	105.18%
[31.]	Combined Losses & Exp. [21.]+[22.]+[30.]	\$1,472	\$38,887	\$29,759	\$70,118
[32.]	Combined Loss & Exp. Ratio [31.]/[13.]	5.33%	199.75%	202.88%	113.58%