

2013 Commissioner's Report on Underserved Communities
Table D - Service Office Data per Company
(2008 - 2012 Data)

Company	Business Type	Number of Service Offices in California					Number of Service Offices in Underserved Communities					Percentage of Offices in California that are in the Underserved Communities				
		2008	2009	2010	2011	2012	2008	2009	2010	2011	2012	2008	2009	2010	2011	2012
21ST CENTURY INSURANCE GROUP	Personal	0	11	11	17	17	0	1	1	1	1	0%	9%	9%	6%	6%
21ST CENTURY PREMIER INSURANCE	Personal	0	5	5	0	0	0	1	1	0	0	0%	20%	20%	0%	0%
21ST CENTURY SUPERIOR INSURANCE	Personal	11	4	0	0	0	4	1	0	0	0	36%	25%	0%	0%	0%
ACCESS GENERAL INSURANCE COMPANY	Personal	1	1	1	1	1	0	0	0	0	0	0%	0%	0%	0%	0%
ACE AMERICAN INSURANCE COMPANY *	Commercial	601	156	139	380	358	1	13	11	34	30	0%	8%	8%	9%	8%
AEGIS SECURITY INSURANCE CO	Personal	2	3	3	2	2	0	0	0	0	0	0%	0%	0%	0%	0%
AFFIRMATIVE INSURANCE COMPANY	Personal	2	3	3	4	4	0	0	0	0	0	0%	0%	0%	0%	0%
ALLIANCE UNITED INSURANCE COMPANY	Personal	1	1	1	4	4	0	0	0	0	0	0%	0%	0%	0%	0%
ALLIED PROPERTY & CASUALTY INS	Personal	1,272	1,202	1,309	1,302	1,384	0	64	71	65	69	0%	5%	5%	5%	5%
	Commercial	0	1,202	1,309	0	0	0	64	71	0	0	0%	5%	5%	0%	0%
ALLSTATE INDEMNITY COMPANY	Personal	1,408	1,229	1,069	995	893	81	67	52	51	41	6%	5%	5%	5%	5%
ALLSTATE INSURANCE COMPANY	Personal	1,408	1,229	1,069	995	893	81	67	52	51	41	6%	5%	5%	5%	5%
	Commercial	1,408	1,229	1,069	995	893	81	67	52	51	41	6%	5%	5%	5%	5%
ALLSTATE PROP AND CASUALTY	Personal	1,408	1,229	1,069	0	0	81	67	52	0	0	6%	5%	5%	0%	0%
AMCO INSURANCE COMPANY	Personal	1,368	1,277	1,390	1,374	1,460	0	67	74	68	72	0%	5%	5%	5%	5%
	Commercial	1,368	1,277	1,390	1,374	1,460	0	67	74	68	72	0%	5%	5%	5%	5%
AMERICAN ALTERNATIVE INS CORP	Commercial	4	6	6	6	6	0	0	0	0	0	0%	0%	0%	0%	0%
AMERICAN FAMILY HOME INSURANCE	Personal	0	46	45	170	206	0	3	2	7	9	0%	7%	4%	4%	4%
AMERICAN HARDWARE MUTUAL INS	Commercial	20	22	20	0	0	1	1	1	0	0	5%	5%	5%	0%	0%
AMERICAN HOME ASSURANCE COMPANY	Commercial	0	6	0	0	0	0	2	0	0	0	0%	33%	0%	0%	0%

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AMERICAN MODERN HOME INSURANCE	Personal	0	269	250	185	222	0	8	8	7	9	0%	3%	3%	4%	4%
AMERICAN SENTINEL COMPANY	Personal	0	0	0	1	1	0	0	0	0	0	0%	0%	0%	0%	0%
AMICA MUTUAL INSURANCE COMPANY	Personal	2	2	2	2	2	0	0	0	0	0	0%	0%	0%	0%	0%
ANCHOR GENERAL INSURANCE COMPANY	Personal	1	1	1	1	1	0	0	0	0	0	0%	0%	0%	0%	0%
ARCH INSURANCE COMPANY	Commercial	12	16	16	16	16	2	4	4	4	4	17%	25%	25%	25%	25%
ARGONAUT INSURANCE COMPANY	Commercial	0	0	0	27	47	0	0	0	2	3	0%	0%	0%	7%	6%
ARGONAUT GREAT CENTRAL INSURANCE	Commercial	1	6	6	22	22	0	0	0	1	1	0%	0%	0%	5%	5%
ASSURANT GROUP	Personal	177	10	76	23	27	1	0	3	0	1	1%	0%	4%	0%	4%
	Commercial	0	1	3	14	20	0	0	0	1	1	0%	0%	0%	7%	5%
AUTO CLUB SOUTHERN CALIFORNIA	Personal	80	80	83	97	97	7	7	7	8	8	9%	9%	8%	8%	8%
BANK OF AMERICA CORP GRP	Personal	0	32	32	3	3	0	1	1	0	0	0%	3%	3%	0%	0%
BANKERS STANDARD	Personal	0	105	137	1,696	1,945	0	8	9	52	65	0%	8%	7%	3%	3%
BEAZLEY INSURANCE COMPANY INC	Commercial	0	2	2	0	0	0	0	0	0	0	0%	0%	0%	0%	0%
BROTHERHOOD MUTUAL	Commercial	0	4	4	4	4	0	0	0	0	0	0%	0%	0%	0%	0%
BUSINESS ALLIANCE INSURANCE CO	Commercial	0	0	0	943	956	0	0	0	154	168	0%	0%	0%	16%	18%
CALIFORNIA CASUALTY	Personal	0	0	0	0	0	0	0	0	0	0	0%	0%	0%	0%	0%
CALIFORNIA FAIR PLAN	Personal	0	1	1	1	1	0	1	1	1	1	0%	100%	100%	100%	100%
	Commercial	0	1	1	1	1	0	1	1	1	1	0%	100%	100%	100%	100%
CALIFORNIA MUTUAL INSURANCE CO	Commercial	111	144	162	102	108	0	1	2	1	1	0%	1%	1%	1%	1%
CALIFORNIA STATE AUTO ASSOC	Personal	99	97	90	87	84	3	3	2	1	1	3%	3%	2%	1%	1%
CALIFORNIA STATE AUTO GROUP *	Personal	1,613	97	90	87	84	302	3	2	1	1	19%	3%	2%	1%	1%

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CAPITAL INSURANCE GROUP	Personal	1,136	1,198	1,428	657	692	0	53	67	26	27	0%	4%	5%	4%	4%
	Commercial	1,136	1,198	1,428	695	735	0	53	67	32	34	0%	4%	5%	5%	5%
CENTURY-NATIONAL INSURANCE COMPANY	Personal	172	379	375	456	441	2	41	41	40	38	1%	11%	11%	9%	9%
CHARTIS PROPERTY CASUALTY COMPANY	Personal	0	7	7	7	7	0	2	2	2	2	0%	29%	29%	29%	29%
CNA INSURANCE COMPANIES *	Commercial	1,436	534	534	498	495	1	46	46	43	43	0%	9%	9%	9%	9%
COAST NATIONAL INSURANCE CO	Personal	9,141	8,023	9,619	6,749	6,599	0	1,002	1,256	972	974	0%	12%	13%	14%	15%
COMMERCE WEST INSURANCE COMPANY	Personal	1,553	1,810	2,086	1,459	1,424	0	176	218	172	169	0%	10%	10%	12%	12%
COMMERCIAL ALLIANCE INSURANCE	Personal	0	0	0	3	3	0	0	0	0	0	0%	0%	0%	0%	0%
COMPANION P&C INS. COMPANY	Personal	0	0	0	1	1	0	0	0	0	0	0%	0%	0%	0%	0%
	Commercial	0	0	0	1	1	0	0	0	0	0	0%	0%	0%	0%	0%
CONTRACTORS BONDING & INSURANCE CO	Commercial	168	184	202	181	231	0	11	12	8	9	0%	6%	6%	4%	4%
CORNERSTONE NATIONAL INS CO	Personal	0	2	2	2	0	0	1	1	1	0	0%	50%	50%	50%	0%
CRESTBROOK INSURANCE CO	Personal	0	0	0	791	890	0	0	0	32	38	0%	0%	0%	4%	4%
CRUM AND FORSTER INSURANCE GRP	Commercial	0	0	0	2	2	0	0	0	1	1	0%	0%	0%	50%	50%
CRUSADER INSURANCE COMPANY	Commercial	13	17	17	14	14	3	2	2	1	1	23%	12%	12%	7%	7%
CSE INSURANCE GROUP	Personal	419	370	430	473	335	0	19	16	20	16	0%	5%	4%	4%	5%
	Commercial	419	370	430	473	335	0	19	16	20	16	0%	5%	4%	4%	5%
DANIELSON NATIONAL INSURANCE CO	Personal	2	2	2	2	2	0	0	0	0	0	0%	0%	0%	0%	0%
DEERBROOK INSURANCE COMPANY	Personal	6	6	6	0	0	0	0	0	0	0	0%	0%	0%	0%	0%
DEPOSITORS INSURANCE COMPANY	Personal	1,365	1,266	1,361	1,363	1,487	0	66	73	69	74	0%	5%	5%	5%	5%
DONGBU INSURANCE CO LTD	Commercial	0	0	0	402	402	0	0	0	99	99	0%	0%	0%	25%	25%

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ELECTRIC INSURANCE COMPANY	Personal	0	0	0	0	0	0	0	0	0	0	0%	0%	0%	0%	0%
EMPLOYERS MUTUAL CASUALTY CO	Commercial	0	64	88	113	105	0	2	3	3	4	0%	3%	3%	3%	4%
ENCOMPASS INSURANCE COMPANY	Personal	172	210	229	213	226	14	10	10	10	10	8%	5%	4%	5%	4%
ESURANCE PROPERTY AND CASUALTY	Personal	2	3	3	3	3	0	0	0	0	0	0%	0%	0%	0%	0%
EVEREST NATIONAL INS CO	Commercial	3	4	4	0	0	2	2	2	0	0	67%	50%	50%	0%	0%
FARMERS INSURANCE GROUP	Personal	3,370	3,432	3,379	3,106	3,188	320	330	318	305	322	9%	10%	9%	10%	10%
	Commercial	3,365	3,427	3,375	3,107	3,189	320	330	318	306	323	10%	10%	9%	10%	10%
FARMLAND INSURANCE COMPANY	Commercial	0	0	0	0	51	0	0	0	0	0	0%	0%	0%	0%	0%
FEDERAL INSURANCE COMPANY	Personal	218	241	238	256	259	0	15	13	13	15	0%	6%	5%	5%	6%
	Commercial	320	342	346	348	352	0	37	32	32	34	0%	11%	9%	9%	10%
FEDERATED MUTUAL INSURANCE GROUP	Commercial	2	2	2	5	5	0	0	0	0	0	0%	0%	0%	0%	0%
FIDELITY NATL INSURANCE COMPANY	Personal	1,556	1,351	1,351	908	940	226	184	184	99	100	15%	14%	14%	11%	11%
	Commercial	26	24	24	22	22	4	2	2	1	1	15%	8%	8%	5%	5%
FIDELITY NATL P&C INSURANCE CO	Personal	0	1,351	1,351	906	938	0	184	184	99	100	0%	14%	14%	11%	11%
FINANCIAL INDEMNITY COMPANY	Personal	2,396	2,963	2,930	3,027	3,063	375	463	465	476	477	16%	16%	16%	16%	16%
FINANCIAL PACIFIC INSURANCE CO	Commercial	149	159	152	357	377	0	2	2	5	13	0%	1%	1%	1%	3%
FIREMANS FUND INSURANCE COMPANY	Personal	170	282	279	277	278	10	20	17	15	15	6%	7%	6%	5%	5%
	Commercial	215	380	364	328	327	13	35	31	24	24	6%	9%	9%	7%	7%
FIRST AMERICAN PROPERTY INS	Personal	1	1	1	1	1	1	1	1	1	1	100%	100%	100%	100%	100%
FIRST AMERICAN SPECIALTY INS	Personal	321	550	563	550	570	1	41	43	44	44	0%	7%	8%	8%	8%
FLORISTS MUTUAL INSURANCE CO	Commercial	13	21	21	22	17	0	0	0	0	0	0%	0%	0%	0%	0%

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FOREMOST INSURANCE GROUP	Personal	9,489	7,783	7,815	8,052	6,642	757	676	710	755	640	8%	9%	9%	9%	10%
GARRISON PROP & CASUALTY INS CO	Personal	0	0	0	0	0	0	0	0	0	0	0%	0%	0%	0%	0%
GEICO GROUP OF COMPANIES	Personal	1	6	9	11	11	0	0	0	1	1	0%	0%	0%	9%	9%
GENERAL CASUALTY COMPANY OF WI	Commercial	0	0	0	0	156	0	0	0	0	5	0%	0%	0%	0%	3%
GOLDEN BEAR INSURANCE COMPANY	Personal	0	0	0	57	116	0	0	0	6	10	0%	0%	0%	11%	9%
GOVERNMENT EMPLOYEES INS CO	Personal	1	6	9	11	11	0	0	0	1	1	0%	0%	0%	9%	9%
GRANGE INSURANCE GROUP	Personal	87	94	103	100	112	0	0	0	1	2	0%	0%	0%	1%	2%
GRANITE STATE INSURANCE COMPANY	Personal	5	5	0	0	0	1	1	0	0	0	20%	20%	0%	0%	0%
	Commercial	5	5	5	0	0	2	2	2	0	0	40%	40%	40%	0%	0%
GREAT AMERICAN ALLIANCE CO	Commercial	726	773	722	969	969	0	54	47	53	53	0%	7%	7%	5%	5%
GREAT AMERICAN ASSURANCE CO	Commercial	726	773	722	969	969	0	54	47	53	53	0%	7%	7%	5%	5%
GREAT AMERICAN INS CO OF NY	Commercial	726	773	722	969	969	1	54	47	53	53	0%	7%	7%	5%	5%
GREAT AMERICAN INSURANCE CO	Commercial	726	773	722	969	969	0	54	47	53	53	0%	7%	7%	5%	5%
GREAT NORTHERN INSURANCE COMPANY	Commercial	227	289	295	298	300	0	24	20	21	23	0%	8%	7%	7%	8%
GREENWICH INSURANCE COMPANY	Commercial	630	695	694	654	654	0	43	42	36	36	0%	6%	6%	6%	6%
GUIDEONE MUTUAL INSURANCE CO	Commercial	64	69	77	78	83	0	3	1	2	2	0%	4%	1%	3%	2%
GUIDEONE SPECIALTY MUTUAL CO	Commercial	64	69	77	78	83	0	3	1	2	2	0%	4%	1%	3%	2%
HARTFORD STEAM BOIL INSPEC COMPANY	Commercial	0	2	0	0	0	0	0	0	0	0	0%	0%	0%	0%	0%

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HDI-GERLING AMERICA INSURANCE	Commercial	1	1	1	1	1	0	0	0	0	0	0%	0%	0%	0%	0%
HILLSTAR INSURANCE COMPANY	Personal	227	569	621	1,168	1,148	2	156	171	279	272	1%	27%	28%	24%	24%
HOMESITE INS. COMPANY OF CALIF	Personal	0	15	50	0	0	0	2	5	0	0	0%	13%	10%	0%	0%
HORACE MANN GROUP OF COMPANIES	Personal	0	43	72	69	67	0	3	3	3	5	0%	7%	4%	4%	7%
HUDSON INSURANCE COMPANY	Personal	6	6	4	4	3	2	1	1	1	1	33%	17%	25%	25%	33%
	Commercial	8	8	8	8	8	0	0	0	0	0	0%	0%	0%	0%	0%
IDS PROPERTY CASUALTY INSURANCE	Personal	0	0	0	0	0	0	0	0	0	0	0%	0%	0%	0%	0%
IMPERIUM INSURANCE COMPANY	Personal	4	5	5	3	0	0	0	0	0	0	0%	0%	0%	0%	0%
INDEMNITY INS CO OF NORTH AMERICA	Commercial	0	156	139	380	358	0	13	11	34	30	0%	8%	8%	9%	8%
INFINITY PROPERTY AND CASUALTY	Personal	3,199	3,899	3,981	4,749	4,778	3	968	994	1,168	1,194	0%	25%	25%	25%	25%
INS CO OF STATE OF PENNSYLVANIA	Personal	7	7	7	0	0	4	2	2	0	0	57%	29%	29%	0%	0%
	Commercial	0	2	2	0	0	0	1	1	0	0	0%	50%	50%	0%	0%
INSURANCE COMPANY OF THE WEST	Personal	1,814	2,801	2,801	2,803	2,171	0	480	480	572	484	0%	17%	17%	20%	22%
	Commercial	1,814	2,801	2,801	0	0	0	480	480	0	0	0%	17%	17%	0%	0%
INTEGON NATIONAL INSURANCE CO	Personal	0	0	0	1,842	2,063	0	0	0	235	239	0%	0%	0%	13%	12%
INTEGON PREFERRED INSURANCE CO	Personal	1,335	1,427	1,560	1,842	2,068	199	205	226	235	239	15%	14%	14%	13%	12%
KEMPER AUTO AND HOME COMPANIES *	Personal	847	597	664	685	805	0	16	19	25	31	0%	3%	3%	4%	4%
LIBERTY MUTUAL INSURANCE GROUP	Personal	29	29	28	27	26	0	0	0	0	0	0%	0%	0%	0%	0%
	Commercial	40	164	164	308	236	1	10	10	21	16	3%	6%	6%	7%	7%
LOYA CASUALTY INSURANCE CO	Personal	98	142	149	185	182	35	50	52	63	60	36%	35%	35%	34%	33%
LUMBERMENS UNDERWRITING ALLIANCE	Commercial	2	1	1	1	1	0	0	0	0	0	0%	0%	0%	0%	0%
MAGNA CARTA COMPANIES	Commercial	1	95	96	97	99	0	4	4	4	4	0%	4%	4%	4%	4%

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MAPFRE INSURANCE COMPANY	Personal	0	0	0	0	173	0	0	0	0	14	0%	0%	0%	0%	8%
MARKEL INSURANCE COMPANY	Commercial	354	401	419	433	448	26	27	23	30	31	7%	7%	5%	7%	7%
MERCED MUTUAL INSURANCE COMPANY	Personal	87	90	102	109	114	1	0	0	0	0	1%	0%	0%	0%	0%
MERCURY INSURANCE GROUP	Personal	1,514	1,880	1,852	2,322	2,284	0	138	135	172	171	0%	7%	7%	7%	7%
	Commercial	709	787	805	897	997	0	42	45	48	57	0%	5%	6%	5%	6%
METROPOLITAN DIRECT P&C INS CO	Personal	0	261	467	602	697	0	16	25	29	32	0%	6%	5%	5%	5%
MGA INSURANCE COMPANY	Personal	1	2	2	0	0	0	0	0	0	0	0%	0%	0%	0%	0%
MIC GENERAL INSURANCE CORPORATION	Personal	1	1	1	1	1	0	0	0	0	0	0%	0%	0%	0%	0%
MITSUI SUMITOMO INSURANCE GROUP	Commercial	0	2	2	2	2	0	0	0	0	0	0%	0%	0%	0%	0%
NATIONAL AMERICAN INSURANCE CO	Personal	2	2	2	2	2	0	0	0	0	0	0%	0%	0%	0%	0%
NATIONAL GENERAL INSURANCE CORP	Personal	5	5	5	5	5	0	0	0	0	0	0%	0%	0%	0%	0%
NATIONAL UNION FIRE INC CO	Commercial	1	1	1	0	0	1	1	1	0	0	100%	100%	100%	0%	0%
NATIONAL UNITY INSURANCE CO	Personal	0	0	0	1	1	0	0	0	0	0	0%	0%	0%	0%	0%
NATIONS INSURANCE	Personal	0	2	2	2	2	0	0	0	0	0	0%	0%	0%	0%	0%
NATIONWIDE AGRIBUSINESS	Commercial	25	25	25	850	973	0	0	0	27	33	0%	0%	0%	3%	3%
NATIONWIDE FIRE INSURANCE INS	Personal	3	3	3	2	1	0	0	0	0	0	0%	0%	0%	0%	0%
NATIONWIDE INS OF INS AMERICA	Personal	2	50	65	68	81	0	3	3	3	3	0%	6%	5%	4%	4%
	Commercial	0	50	65	68	81	0	3	3	3	3	0%	6%	5%	4%	4%
NATIONWIDE MUTUALINS CO ALLIED	Commercial	0	1,294	1,409	1,391	1,476	0	69	76	70	74	0%	5%	5%	5%	5%
NAVIGATORS INSURANCE COMPANY	Commercial	0	2	2	0	0	0	0	0	0	0	0%	0%	0%	0%	0%
NEW HAMPSHIRE INSURANCE CO	Personal	1	1	1	0	0	0	0	0	0	0	0%	0%	0%	0%	0%
	Commercial	1	1	1	0	0	0	0	0	0	0	0%	0%	0%	0%	0%

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OCCIDENTAL FIRE & CASUALTY CO	Personal	2	2	2	2	2	1	1	1	1	1	50%	50%	50%	50%	50%
OCEAN HARBOR CASUALTY INSURANCE	Personal	3	3	3	3	3	0	0	0	0	0	0%	0%	0%	0%	0%
ONE BEACON INSURANCE GROUP	Commercial	120	771	267	246	275	0	50	14	13	16	0%	6%	5%	5%	6%
OREGON MUTUAL INSURANCE CO	Personal	227	306	273	314	315	0	13	10	11	10	0%	4%	4%	4%	3%
	Commercial	227	306	273	314	315	0	13	10	11	10	0%	4%	4%	4%	3%
PACIFIC PIONEER INSURANCE CO	Personal	0	0	0	2	2	0	0	0	0	0	0%	0%	0%	0%	0%
PACIFIC PROPERTY AND CASUALTY	Personal	54	58	64	50	53	1	1	1	1	1	2%	2%	2%	2%	2%
PACIFIC SPECIALTY INSURANCE CO *	Personal	4,690	26	27	28	27	536	3	3	3	3	11%	12%	11%	11%	11%
	Commercial	3,331	18	18	17	17	449	0	0	0	0	13%	0%	0%	0%	0%
PENN AMERICA INSURANCE COMPANY	Commercial	7	12	12	10	10	0	0	0	1	1	0%	0%	0%	10%	10%
PERMANENT GENERAL ASSURANCE CO	Personal	4	4	1	0	0	1	1	0	0	0	25%	25%	0%	0%	0%
PHILADELPHIA INDEMNITY INS CO	Commercial	984	1,191	1,259	1,324	1,415	48	62	62	69	79	5%	5%	5%	5%	6%
PLAZA INDEMNITY COMPANY	Personal	0	0	0	0	3	0	0	0	0	0	0%	0%	0%	0%	0%
PRAETORIAN INSURANCE COMPANY	Personal	1	7	7	7	7	1	0	0	0	0	100%	0%	0%	0%	0%
	Commercial	0	2	2	2	2	0	0	0	0	0	0%	0%	0%	0%	0%
PRESERVER INSURANCE COMPANY	Personal	0	0	2	2	2	0	0	0	0	0	0%	0%	0%	0%	0%
PROCENTURYINSURANCECOMPANY	Personal	0	3	3	3	3	0	0	0	0	0	0%	0%	0%	0%	0%
PROGRESSIVE INSURANCE COMPANY	Personal	4,984	5,209	5,579	5,203	5,682	660	663	722	656	721	13%	13%	13%	13%	13%
QBE INSURANCE CORPORATION	Personal	1,403	1,196	1,266	1,297	1,405	314	246	270	277	325	22%	21%	21%	21%	23%
	Commercial	623	621	621	597	597	13	39	39	32	32	2%	6%	6%	5%	5%

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		2008	2009	2010	2011	2012	2008	2009	2010	2011	2012	2008	2009	2010	2011	2012
RIVERPORT INSURANCE COMPANY	Commercial	621	621	621	597	597	39	39	39	32	32	6%	6%	6%	5%	5%
SAFECO INSURANCE COMPANIES	Personal	1,195	1,228	1,129	1,142	1,107	1	88	83	77	78	0%	7%	7%	7%	7%
	Commercial	1,195	1,229	1,131	1,142	1,107	1	88	83	77	78	0%	7%	7%	7%	7%
SAFEWAY DIRECT INSURANCE CO	Personal	1	1	1	1	1	0	0	0	0	0	0%	0%	0%	0%	0%
SAFEWAY INSURANCE COMPANY *	Personal	2,984	925	980	1,005	1,052	0	300	326	335	351	0%	32%	33%	33%	33%
SAMSUNG FIRE & MARINE (USB)	Commercial	0	0	0	0	34	0	0	0	0	11	0%	0%	0%	0%	32%
SCOTTSDALE INDEMNITY COMPANY	Commercial	0	0	3	3	3	0	0	0	0	0	0%	0%	0%	0%	0%
SENECA INSURANCE COMPANY	Commercial	0	5	5	5	5	0	0	0	0	0	0%	0%	0%	0%	0%
SENTRY INSURANCE A MUTUAL CO	Commercial	28	31	35	34	32	1	1	1	2	0	4%	3%	3%	6%	0%
SENTRY SELECT INSURANCE	Commercial	9	11	11	10	9	0	0	0	0	0	0%	0%	0%	0%	0%
SEQUOIA INSURANCE GROUP	Personal	3	3	3	3	3	0	0	0	0	0	0%	0%	0%	0%	0%
	Commercial	130	76	76	76	76	5	3	3	3	3	4%	4%	4%	4%	4%
SOMPO JAPAN INSURANCE COMPANY	Commercial	1	36	39	38	42	1	12	11	10	9	100%	33%	28%	26%	21%
SPARTA INSURANCE COMPANY	Commercial	0	0	20	16	16	0	0	0	0	0	0%	0%	0%	0%	0%
STAR INSURANCE COMPANY	Commercial	12	11	13	11	10	0	0	1	1	1	0%	0%	8%	9%	10%
STARNET INSURANCE COMPANY	Commercial	1	2	0	0	0	0	0	0	0	0	0%	0%	0%	0%	0%
STARR INDEMNITY & LIABILITY CO	Personal	0	0	0	2	3	0	0	0	0	0	0%	0%	0%	0%	0%
	Commercial	0	0	0	2	3	0	0	0	0	0	0%	0%	0%	0%	0%
STATE FARM INSURANCE COMPANIES	Personal	1,932	1,869	1,896	1,906	1,942	95	96	103	103	107	5%	5%	5%	5%	6%
	Commercial	1,932	1,869	1,896	1,906	1,942	95	96	103	103	107	5%	5%	5%	5%	6%
STATE NATIONAL INSURANCE CO **	Personal	435	2,250	2,445	2,621	2,773	4	482	541	556	578	1%	21%	22%	21%	21%
	Commercial	73	99	108	90	88	1	1	1	2	1	1%	1%	1%	2%	1%

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		2008	2009	2010	2011	2012	2008	2009	2010	2011	2012	2008	2009	2010	2011	2012
STERLING CASUALTY INSURANCE CO	Personal	20	30	32	34	29	1	2	2	3	1	5%	7%	6%	9%	3%
THE DENTISTS INSURANCE COMPANY	Commercial	3	3	2	3	3	0	0	0	0	0	0%	0%	0%	0%	0%
THE HANOVER INSURANCE GROUP	Commercial	0	0	0	234	234	0	0	0	12	12	0%	0%	0%	5%	5%
THE HARTFORD	Personal	4,464	794	767	1,062	1,115	481	50	45	61	63	11%	6%	6%	6%	6%
	Commercial	1,078	698	735	1,230	1,305	103	40	49	80	79	10%	6%	7%	7%	6%
TOKIO MARINE & NICHIDO FIRE	Personal	21	48	53	47	46	0	12	11	11	11	0%	25%	21%	23%	24%
	Commercial	17	44	49	45	43	0	11	10	11	11	0%	25%	20%	24%	26%
TOPA INSURANCE COMPANY	Personal	8	9	9	10	10	0	0	0	0	0	0%	0%	0%	0%	0%
	Commercial	2	3	3	8	8	0	0	0	0	0	0%	0%	0%	0%	0%
TOWER SELECT INSURANCE COMPANY	Personal	0	14	16	15	13	0	1	1	1	1	0%	7%	6%	7%	8%
	Commercial	0	16	18	20	17	0	2	2	2	2	0%	13%	11%	10%	12%
TRANSGUARD INSURANCE COMPANY	Personal	0	2	2	2	2	0	1	1	1	1	0%	50%	50%	50%	50%
TRAVELERS INSURANCE GROUP	Personal	1,765	2,375	2,463	2,013	2,597	2	178	178	131	173	0%	7%	7%	7%	7%
	Commercial	1,765	2,375	2,463	2,013	2,597	2	178	178	131	173	0%	7%	7%	7%	7%
U S SPECIALTY INSURANCE CO	Commercial	0	3	0	0	0	0	0	0	0	0	0%	0%	0%	0%	0%
UNIGARD INSURANCE GROUP	Personal	131	184	184	184	157	0	6	6	6	5	0%	3%	3%	3%	3%
	Commercial	131	184	184	184	157	0	6	6	6	5	0%	3%	3%	3%	3%
UNITED SERVICES AUTO ASSOCIATION	Personal	0	0	0	0	0	0	0	0	0	0	0%	0%	0%	0%	0%

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UNITED STATES LIABILITY INSURANCE	Commercial	0	41	62	201	255	0	1	2	15	19	0%	2%	3%	7%	7%
UNITRIN DIRECT INSURANCE CO	Personal	0	1	1	1	1	0	0	0	0	0	0%	0%	0%	0%	0%
UNIVERSAL NORTH AMERICA INS	Personal	0	2	4	2	2	0	0	0	0	0	0%	0%	0%	0%	0%
USAA CASUALTY INSURANCE COMPANY	Personal	0	0	0	0	0	0	0	0	0	0	0%	0%	0%	0%	0%
USAA GENERAL INDEMNITY COMPANY	Personal	0	0	0	0	0	0	0	0	0	0	0%	0%	0%	0%	0%
VICTORIA FIRE & CAS INS CO	Personal	1,361	1,130	1,291	1,180	1,326	196	128	166	157	170	14%	11%	13%	13%	13%
VIGILANT INURANCE COMPANY	Personal	214	233	233	250	252	0	13	13	13	15	0%	6%	6%	5%	6%
	Commercial	280	291	296	298	300	0	26	21	21	23	0%	9%	7%	7%	8%
VIKING INSURANCE COMPANY OF WI	Personal	1,495	2,000	1,990	2,036	2,053	0	355	357	370	371	0%	18%	18%	18%	18%
WAWANESA INSURANCE GROUP	Personal	1	1	1	1	1	0	0	0	0	0	0%	0%	0%	0%	0%
WESTERN GENERAL INSURANCE COMP	Personal	4	6	7	6	6	0	0	0	0	0	0%	0%	0%	0%	0%
WESTERN MUTUAL INSURANCE GROUP	Personal	1	10	10	10	10	0	0	0	0	0	0%	0%	0%	0%	0%
WORKMENS AUTO INSURANCE CO	Personal	130	146	145	380	517	11	11	11	87	104	8%	8%	8%	23%	20%
XL INSURANCE AMERICA, INC	Commercial	1	15	15	21	21	1	2	2	2	2	100%	13%	13%	10%	10%
XL SPECIALTY INSURANCE COMPANY	Commercial	0	48	48	47	47	0	4	4	5	5	0%	8%	8%	11%	11%
ZENITH INSURANCE COMPANY	Commercial	0	0	0	91	107	0	0	0	1	1	0%	0%	0%	1%	1%
ZURICH NORTH AMERICA GROUP	Personal	638	635	635	604	604	0	45	45	32	32	0%	7%	7%	5%	5%
	Commercial	0	621	621	597	597	0	43	43	32	32	0%	7%	7%	5%	5%

* Company chose to report number of agents for experience year 2008. Reporting by Number of agents' offices or agencies is the only method of reporting for experience years after 2008.

** Company wrote an additional line of business that increased the number of agencies.