



6TH ANNUAL INSURANCE DIVERSITY SUMMIT

HOSTED BY THE CALIFORNIA DEPARTMENT OF INSURANCE

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TUESDAY, NOVEMBER 28, 2017

CALIFORNIA STATE UNIVERSITY, SACRAMENTO

WORKSHOP 1 – STRENGTHENING YOUR ABILITY TO PENETRATE THE MARKET, PANELIST



Sam McClure

National Gay & Lesbian Chamber of Commerce

Sam McClure serves as Senior Vice President at the National Gay & Lesbian Chamber of Commerce (NGLCC). In this role, Sam oversees the Affiliate Relations, External Affairs, Advocacy, and Supplier Diversity teams and is a member of the NGLCC executive leadership team.

In 2014, Sam led NGLCC's legislative campaign to pass the historic California Assembly Bill 1678, the first law of its kind in the nation which added certified LGBT Business Enterprises (LGBTBEs) to the Supplier Diversity program of the California Public Utilities Commission. In 2015, Sam led the team that achieved the first statewide Executive Order to add LGBTBEs, as well as Disability-Owned & Veteran-Owned Business Enterprises (DOBEs & VBEs), to the small business development opportunities in the Commonwealth of Massachusetts. In 2016, Sam was recognized for her efforts at the Professional Women in Advocacy Conference for Excellence in Advocacy in the Veteran Practitioner Category.

Sam is a leading voice on organizational development strategies and LGBT business inclusion. Sam's work was recently published in *Gay, Lesbian, Bisexual and Transgender Civil Rights: A Public Policy Agenda for Uniting a Divided America*, an edited volume detailing the remaining battles in the movement for LGBT equality. Driven by entrepreneurial spirit and an appetite for community and economic development, Sam is a passionate advocate for the LGBT and disability communities and a champion of Business Equality.

<http://www.insurance.ca.gov/diversity/>