# AGENDA

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
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<tbody>
<tr>
<td>7:30 am</td>
<td>REGISTRATION – Resource Expo Exhibitors Only</td>
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<tr>
<td>8:00 am</td>
<td>REGISTRATION (Open All Day) – All Attendees</td>
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<tr>
<td>8:00 am – 11:00 am</td>
<td>RESOURCE EXPO &amp; GENERAL NETWORKING</td>
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<tr>
<td>9:00 am – 11:00 am</td>
<td>BUSINESS MATCHMAKING (Morning Session) Facilitated by: BrandGOV</td>
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## MORNING PLENARY: 11:00 AM – 12 NOON

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| 11:05 am – 11:15 am | WELCOME  
  o Salvador Peinado, Jr. – Chair, Insurance Diversity Task Force  
  Senior Supplier Diversity Consultant, CSAA Insurance Exchange |
| 11:15 am – 11:30 am | OPENING REMARKS  
  o Dave Jones – Insurance Commissioner, California Department of Insurance |
| 11:30 am – 11:55 am | INSURANCE DIVERSITY INITIATIVE PRESENTATION  
  o Chandara K. Phanachone – Director, Insurance Diversity Initiative  
  o Rebecca Ball – Coordinator, Insurance Diversity Initiative |
| 11:55 am – 12:00 pm | PLENARY CLOSING |

## AWARDS LUNCHEON: 12:00 – 1:00 pm

<table>
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| 12:15 pm – 1:00 pm | 2018 DIVERSITY AWARDS AND SPONSOR RECOGNITION  
  o Insurance Commissioner Dave Jones  
  o Chair Salvador Peinado, Jr. and Vice Chair Pat Fong-Kushida – Insurance Diversity Task Force |
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| 1:15 – 2:30 pm | WORKSHOP (A): NAVIGATING THE PROCUREMENT PROCESS                                           | Attendees will be provided with a step-by-step overview of how to enter into procurement contracts with select insurance companies, gain tips on how to navigate the RFP process, and learn of post-business matchmaking success strategies.  
**Moderator:** Dawn Marchand, President/CEO – Helenistic Enterprises  
**Distinguished Panelists:**  
- Pauline Gebon, Global Head of Supplier Inclusion & Development – Metropolitan Life  
- Greg Harwell, Sourcing Specialist – CSAA Insurance Group  
- Andaye Hill-Espinoza, Project Lead – Kaiser Permanente  
- Wassel Lewis, Director of Strategic Sourcing & Procurement – Aflac  
- Joy Wong, Corporate Vice President of Supplier Diversity – New York Life |
| 2:30 – 3:30 pm | INSURANCE DIVERSITY ROUNDTABLE                                                            | Roundtable discussion focused on topics to advance supplier & governing board diversity                                                                                                                                                                                                              |
| 2:30 – 4:30 pm | BUSINESS MATCHMAKING (Afternoon Session)                                                   | Facilitated by: BrandGOV                                                                                                                                                                                                                                                                                                                                       |
| 3:00 – 4:45 pm | AFTERNOON NETWORKING RECEPTION                                                             |                                                                                                                                                                                                                                                                                                                                                             |
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