



7TH ANNUAL INSURANCE DIVERSITY SUMMIT
HOSTED BY THE CALIFORNIA DEPARTMENT OF INSURANCE

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MONDAY, OCTOBER 1, 2018
THE CALIFORNIA ENDOWMENT, LOS ANGELES

WORKSHOP A: NAVIGATING THE PROCUREMENT PROCESS, PANELIST



Greg Harwell, CPCU, CSP, CSMP
CSAA Insurance Group – Sourcing Specialist

Greg joined CSAA IS in 1977 with the most recent 8 years in contract management and strategic sourcing roles. His responsibilities include supplier management, managing sourcing spend categories, and the management of contract lifecycle activities, including PRx, post award and lifecycle activities with a focus on optimizing cost savings, service excellence, and operational efficiencies. His categories are Real Estate and Facilities Management along with Mail Production services and related

print services.

Greg holds several insurance designations, including CPCU and has earned SIG's Certified Sourcing Professional and Certified Supplier Management Professional designations.

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