



# 2016 MULTISTATE INSURANCE DIVERSITY SURVEY

## PART 3: CHARTS - INSURER SUPPLIER DIVERSITY CALIFORNIA

**TABLE 1 TOTAL PROCUREMENT**

Total Procurement Spend (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL	\$ 1,000.00							\$ 500.00							\$ 1,500.00

**TABLE 2A WOMEN BUSINESS ENTERPRISES (WBE)**

Total Diverse Spend (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL								\$ 500.00							\$ 500.00

**TABLE 2B WOMEN BUSINESS ENTERPRISES (WBE)**

Total Dollars in Contracts Signed (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

**TABLE 2C WOMEN BUSINESS ENTERPRISES (WBE)**

Total Number of Unique Paid Suppliers (#)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k								1							1
>= \$50k but < \$100k															
>= \$100k but < \$500k															
>= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M															
>= 10M															
TOTAL								1							1

**TABLE 3A MINORITY BUSINESS ENTERPRISES (MBE)**

Total Diverse Spend (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

**TABLE 3B MINORITY BUSINESS ENTERPRISES (MBE)**

Total Dollars in Contracts Signed (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

**TABLE 3C MINORITY BUSINESS ENTERPRISES (MBE)**

Total Number of Unique Paid Suppliers (#)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k															
>= \$50k but < \$100k															
>= \$100k but < \$500k															
>= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M															
>= 10M															
TOTAL															

**TABLE 3D MINORITY BUSINESS ENTERPRISES (MBE)**

Total Diverse Spend (\$) by Ethnicity						
	(a) African American	(b) Asian/Pacific Islander	(c) Latino/Hispanic	(d) American Indian	(e) Multi-Ethnic	TOTAL
TOTAL						

**TABLE 4A DISABLED VETERAN BUSINESS ENTERPRISES (DVBE)**

Total Diverse Spend (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

**TABLE 4B DISABLED VETERAN BUSINESS ENTERPRISES (DVBE)**

Total Dollars in Contracts Signed (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															



# 2016 MULTISTATE INSURANCE DIVERSITY SURVEY

State of California · District of Columbia · State of Minnesota  
State of New York · State of Oregon · State of Washington

## PART 3: CHARTS - INSURER SUPPLIER DIVERSITY CALIFORNIA

**TABLE 4C DISABLED VETERAN BUSINESS ENTERPRISES (DVBE)**  
Total Number of Unique Paid Suppliers (#)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k															
>= \$50k but < \$100k															
>= \$100k but < \$500k															
>= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M															
>= \$10M															
<b>TOTAL</b>															

**TABLE 5A LESBIAN, GAY, BISEXUAL, TRANSGENDER BUSINESS ENTERPRISES (LGBTBE)**  
Total Diverse Spend (\$)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<b>TOTAL</b>															

**TABLE 5B LESBIAN, GAY, BISEXUAL, TRANSGENDER BUSINESS ENTERPRISES (LGBTBE)**  
Total Dollars in Contracts Signed (\$)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<b>TOTAL</b>															

**TABLE 5C LESBIAN, GAY, BISEXUAL, TRANSGENDER BUSINESS ENTERPRISES (LGBTBE)**  
Total Number of Unique Paid Suppliers (#)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k															
>= \$50k but < \$100k															
>= \$100k but < \$500k															
>= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M															
>= \$10M															
<b>TOTAL</b>															

**TABLE 6A MULTI CERTIFIED BUSINESS ENTERPRISES (MCBE)**  
Total Diverse Spend (\$)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<b>TOTAL</b>															

**TABLE 6B MULTI CERTIFIED BUSINESS ENTERPRISES (MCBE)**  
Total Dollars in Contracts Signed (\$)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<b>TOTAL</b>															

**TABLE 6C MULTI CERTIFIED BUSINESS ENTERPRISES (MCBE)**  
Total Number of Unique Paid Diverse Suppliers (#)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k															
>= \$50k but < \$100k															
>= \$100k but < \$500k															
>= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M															
>= \$10M															
<b>TOTAL</b>															

**TABLE 6D MULTI CERTIFIED BUSINESS ENTERPRISES (MCBE)**  
Total Diverse Spend (\$) by Ethnicity

	(a) African American	(b) Asian/Pacific Islander	(c) Latino/Hispanic	(d) American Indian	(e) Multi-Ethnic	TOTAL
<b>TOTAL</b>						



## 2016 MULTISTATE INSURANCE DIVERSITY SURVEY

State of California · District of Columbia · State of Minnesota  
 State of New York · State of Oregon · State of Washington

### PART 3: CHARTS - INSURER SUPPLIER DIVERSITY CALIFORNIA

**TABLE 6E MULTI CERTIFIED BUSINESS ENTERPRISES MCBE**  
 Number of Multi-Certified Business Enterprises by Certification Combination (#)

TOTAL	
WBE / MBE	
WBE / DVBE	
WBE / LGBTE	
MBE / DVBE	
MBE / LGBTE	
DVBE / LGBTE	
WBE / MBE / DVBE	
WBE / MBE / LGBTE	
WBE / DVBE / LGBTE	
MBE / DVBE / LGBTE	
WBE / MBE / DVBE / LGBTE	
TOTAL	

#### SUMMARY OF PROCUREMENT SPEND

1. Total Diverse Spend (\$)	\$	500.00
2. Total Procurement Spend (\$)	\$	1,500.00
% Diverse Spend		33.3%

#### SUMMARY BY CERTIFICATION

	Total Diverse Spend (\$)	Total Dollars in Contracts Signed (\$)	Total Number of Unique Paid Suppliers (#)
WBE	\$ 500.00		1
MBE			
DVBE			
LGBTE			
MCBE			
<b>TOTAL</b>	<b>\$ 500.00</b>	<b>\$ -</b>	<b>1</b>

#### SUMMARY BY INDUSTRY CATEGORY

	Total Procurement Spend Overall (\$)	Total Diverse Spend (\$)	Total Dollars in Contracts Signed (\$)	Total Number of Unique Paid Suppliers (#)
Advertising/Marketing	\$ 1,000.00			1
Financial/Investment Services				
Claims Services				
Facilities				
Human Resources				
Information Technology				
Office Supplies				
Print Services	\$ 500.00	\$ 500.00		1
Professional Services				
Telecom				
Real Estate				
Travel/Entertainment				
Legal Services				
Other				
<b>TOTAL</b>	<b>\$ 1,500.00</b>	<b>\$ 500.00</b>	<b>\$ -</b>	<b>2</b>



# 2016 MULTISTATE INSURANCE DIVERSITY SURVEY

State of California · District of Columbia · State of Minnesota  
 State of New York · State of Oregon · State of Washington

## PART 3: CHARTS - INSURER SUPPLIER DIVERSITY DISTRICT OF COLUMBIA

**TABLE 1 TOTAL PROCUREMENT**

Total Procurement Spend (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL		\$ 3,000.00													\$ 3,000.00

**TABLE 2A WOMEN BUSINESS ENTERPRISES (WBE)**

Total Diverse Spend (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

**TABLE 2B WOMEN BUSINESS ENTERPRISES (WBE)**

Total Dollars in Contracts Signed (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

**TABLE 2C WOMEN BUSINESS ENTERPRISES (WBE)**

Total Number of Unique Paid Suppliers (#)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k															
>=\$50k but <\$100k															
>=\$100k but <\$500k															
>=\$500k but <\$1M															
>=\$1M but <\$5M															
>=\$5M but <\$10M															
>= 10M															
TOTAL															

**TABLE 3A MINORITY BUSINESS ENTERPRISES (MBE)**

Total Diverse Spend (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL		\$ 3,000.00													\$ 3,000.00

**TABLE 3B MINORITY BUSINESS ENTERPRISES (MBE)**

Total Dollars in Contracts Signed (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

**TABLE 3C MINORITY BUSINESS ENTERPRISES (MBE)**

Total Number of Unique Paid Suppliers (#)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k		2													2
>=\$50k but <\$100k															
>=\$100k but <\$500k															
>=\$500k but <\$1M															
>=\$1M but <\$5M															
>=\$5M but <\$10M															
>= 10M															
TOTAL		2													2

**TABLE 3D MINORITY BUSINESS ENTERPRISES (MBE)**

Total Diverse Spend (\$) by Ethnicity														
	(a) African American	(b) Asian/Pacific Islander	(c) Latino/Hispanic	(d) American Indian	(e) Multi-Ethnic	TOTAL								
TOTAL	\$ 2,000.00	\$ 1,000.00				\$ 3,000.00								

**TABLE 4A DISABLED VETERAN BUSINESS ENTERPRISES (DVBE)**

Total Diverse Spend (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

**TABLE 4B DISABLED VETERAN BUSINESS ENTERPRISES (DVBE)**

Total Dollars in Contracts Signed (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															



## 2016 MULTISTATE INSURANCE DIVERSITY SURVEY

State of California · District of Columbia · State of Minnesota  
State of New York · State of Oregon · State of Washington

### PART 3: CHARTS - INSURER SUPPLIER DIVERSITY DISTRICT OF COLUMBIA

**TABLE 4C DISABLED VETERAN BUSINESS ENTERPRISES (DVBE)**  
Total Number of Unique Paid Suppliers (#)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k															
>= \$50k but < \$100k															
>= \$100k but < \$500k															
>= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M															
>= \$10M															
<b>TOTAL</b>															

**TABLE 5A LESBIAN, GAY, BISEXUAL, TRANSGENDER BUSINESS ENTERPRISES (LGBTBE)**  
Total Diverse Spend (\$)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<b>TOTAL</b>															

**TABLE 5B LESBIAN, GAY, BISEXUAL, TRANSGENDER BUSINESS ENTERPRISES (LGBTBE)**  
Total Dollars in Contracts Signed (\$)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<b>TOTAL</b>															

**TABLE 5C LESBIAN, GAY, BISEXUAL, TRANSGENDER BUSINESS ENTERPRISES (LGBTBE)**  
Total Number of Unique Paid Suppliers (#)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k															
>= \$50k but < \$100k															
>= \$100k but < \$500k															
>= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M															
>= \$10M															
<b>TOTAL</b>															

**TABLE 6A MULTI CERTIFIED BUSINESS ENTERPRISES (MCBE)**  
Total Diverse Spend (\$)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<b>TOTAL</b>															

**TABLE 6B MULTI CERTIFIED BUSINESS ENTERPRISES (MCBE)**  
Total Dollars in Contracts Signed (\$)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<b>TOTAL</b>															

**TABLE 6C MULTI CERTIFIED BUSINESS ENTERPRISES (MCBE)**  
Total Number of Unique Paid Diverse Suppliers (#)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k															
>= \$50k but < \$100k															
>= \$100k but < \$500k															
>= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M															
>= \$10M															
<b>TOTAL</b>															

**TABLE 6D MULTI CERTIFIED BUSINESS ENTERPRISES (MCBE)**  
Total Diverse Spend (\$) by Ethnicity

	(a) African American	(b) Asian/Pacific Islander	(c) Latino/Hispanic	(d) American Indian	(e) Multi-Ethnic	TOTAL
<b>TOTAL</b>						



## 2016 MULTISTATE INSURANCE DIVERSITY SURVEY

*State of California · District of Columbia · State of Minnesota  
State of New York · State of Oregon · State of Washington*

### PART 3: CHARTS - INSURER SUPPLIER DIVERSITY DISTRICT OF COLUMBIA

**TABLE 6E MULTI CERTIFIED BUSINESS ENTERPRISES MCBE**  
Number of Multi-Certified Business Enterprises by Certification Combination (#)

	TOTAL	
WBE / MBE		
WBE / DVBE		
WBE / LGBTE		
MBE / DVBE		
MBE / LGBTE		
DVBE / LGBTE		
WBE / MBE / DVBE		
WBE / MBE / LGBTE		
WBE / DVBE / LGBTE		
MBE / DVBE / LGBTE		
WBE / MBE / DVBE / LGBTE		
TOTAL		

**SUMMARY OF PROCUREMENT SPEND**

1. Total Diverse Spend (\$)	\$	3,000.00
2. Total Procurement Spend (\$)	\$	3,000.00
% Diverse Spend		100.0%

**SUMMARY BY CERTIFICATION**

	Total Diverse Spend (\$)	Total Dollars in Contracts Signed (\$)	Total Number of Unique Paid Suppliers (#)
WBE			
MBE	\$ 3,000.00		2
DVBE			
LGBTE			
MCBE			
<b>TOTAL</b>	<b>\$ 3,000.00</b>	<b>\$ -</b>	<b>2</b>

**SUMMARY BY INDUSTRY CATEGORY**

	Total Procurement Spend Overall (\$)	Total Diverse Spend (\$)	Total Dollars in Contracts Signed (\$)	Total Number of Unique Paid Suppliers (#)
Advertising/Marketing				
Financial/Investment Services	\$ 3,000.00	\$ 3,000.00		1
Claims Services				
Facilities				
Human Resources				
Information Technology				
Office Supplies				
Print Services				
Professional Services				
Telecom				
Real Estate				
Travel/Entertainment				
Legal Services				
Other				
<b>TOTAL</b>	<b>\$ 3,000.00</b>	<b>\$ 3,000.00</b>	<b>\$ -</b>	<b>1</b>



# 2016 MULTISTATE INSURANCE DIVERSITY SURVEY

State of California · District of Columbia · State of Minnesota  
State of New York · State of Oregon · State of Washington

## PART 3: CHARTS - INSURER SUPPLIER DIVERSITY MINNESOTA

**TABLE 1 TOTAL PROCUREMENT**

Total Procurement Spend (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL			\$ 2,500.00				\$ 1,000.00								\$ 3,500.00

**TABLE 2A WOMEN BUSINESS ENTERPRISES (WBE)**

Total Diverse Spend (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

**TABLE 2B WOMEN BUSINESS ENTERPRISES (WBE)**

Total Dollars in Contracts Signed (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

**TABLE 2C WOMEN BUSINESS ENTERPRISES (WBE)**

Total Number of Unique Paid Suppliers (#)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k															
>= \$50k but < \$100k															
>= \$100k but < \$500k															
>= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M															
>= 10M															
TOTAL															

**TABLE 3A MINORITY BUSINESS ENTERPRISES (MBE)**

Total Diverse Spend (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

**TABLE 3B MINORITY BUSINESS ENTERPRISES (MBE)**

Total Dollars in Contracts Signed (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

**TABLE 3C MINORITY BUSINESS ENTERPRISES (MBE)**

Total Number of Unique Paid Suppliers (#)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k															
>= \$50k but < \$100k															
>= \$100k but < \$500k															
>= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M															
>= 10M															
TOTAL															

**TABLE 3D MINORITY BUSINESS ENTERPRISES (MBE)**

Total Diverse Spend (\$) by Ethnicity						
	(a) African American	(b) Asian/Pacific Islander	(c) Latino/Hispanic	(d) American Indian	(e) Multi-Ethnic	TOTAL
TOTAL						

**TABLE 4A DISABLED VETERAN BUSINESS ENTERPRISES (DVBE)**

Total Diverse Spend (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL			\$ 2,500.00												\$ 2,500.00

**TABLE 4B DISABLED VETERAN BUSINESS ENTERPRISES (DVBE)**

Total Dollars in Contracts Signed (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL			\$ 5,000.00												\$ 5,000.00



# 2016 MULTISTATE INSURANCE DIVERSITY SURVEY

State of California · District of Columbia · State of Minnesota  
 State of New York · State of Oregon · State of Washington

## PART 3: CHARTS - INSURER SUPPLIER DIVERSITY MINNESOTA

**TABLE 4C DISABLED VETERAN BUSINESS ENTERPRISES (DVBE)**  
 Total Number of Unique Paid Suppliers (#)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k			1												1
>= \$50k but < \$100k															
>= \$100k but < \$500k															
>= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M															
>= 10M															
<b>TOTAL</b>			1												1

**TABLE 5A LESBIAN, GAY, BISEXUAL, TRANSGENDER BUSINESS ENTERPRISES (LGBTBE)**  
 Total Diverse Spend (\$)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<b>TOTAL</b>															

**TABLE 5B LESBIAN, GAY, BISEXUAL, TRANSGENDER BUSINESS ENTERPRISES (LGBTBE)**  
 Total Dollars in Contracts Signed (\$)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<b>TOTAL</b>															

**TABLE 5C LESBIAN, GAY, BISEXUAL, TRANSGENDER BUSINESS ENTERPRISES (LGBTBE)**  
 Total Number of Unique Paid Suppliers (#)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k															
>= \$50k but < \$100k															
>= \$100k but < \$500k															
>= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M															
>= 10M															
<b>TOTAL</b>															

**TABLE 6A MULTI CERTIFIED BUSINESS ENTERPRISES (MCBE)**  
 Total Diverse Spend (\$)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<b>TOTAL</b>															

**TABLE 6B MULTI CERTIFIED BUSINESS ENTERPRISES (MCBE)**  
 Total Dollars in Contracts Signed (\$)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<b>TOTAL</b>															

**TABLE 6C MULTI CERTIFIED BUSINESS ENTERPRISES (MCBE)**  
 Total Number of Unique Paid Diverse Suppliers (#)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k															
>= \$50k but < \$100k															
>= \$100k but < \$500k															
>= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M															
>= 10M															
<b>TOTAL</b>															

**TABLE 6D MULTI CERTIFIED BUSINESS ENTERPRISES (MCBE)**  
 Total Diverse Spend (\$) by Ethnicity

	(a) African American	(b) Asian/Pacific Islander	(c) Latino/Hispanic	(d) American Indian	(e) Multi-Ethnic	TOTAL
<b>TOTAL</b>						





## 2016 MULTISTATE INSURANCE DIVERSITY SURVEY

State of California · District of Columbia · State of Minnesota  
State of New York · State of Oregon · State of Washington

### PART 3: CHARTS - INSURER SUPPLIER DIVERSITY MINNESOTA

**TABLE 6E MULTI CERTIFIED BUSINESS ENTERPRISES (MCBE)**  
Number of Multi-Certified Business Enterprises by Certification Combination (#)

	TOTAL	
WBE / MBE		
WBE / DVBE		
WBE / LGBTE		
MBE / DVBE		
MBE / LGBTE		
DVBE / LGBTE		
WBE / MBE / DVBE		
WBE / MBE / LGBTE		
WBE / DVBE / LGBTE		
MBE / DVBE / LGBTE		
WBE / MBE / DVBE / LGBTE		
<b>TOTAL</b>		

#### SUMMARY OF PROCUREMENT SPEND

1. Total Diverse Spend (\$)	\$	2,500.00
2. Total Procurement Spend (\$)	\$	3,500.00
% Diverse Spend		71.4%

#### SUMMARY BY CERTIFICATION

	Total Diverse Spend (\$)	Total Dollars in Contracts Signed (\$)	Total Number of Unique Paid Suppliers (#)
WBE			
MBE			
DVBE	\$ 2,500.00	\$ 5,000.00	1
LGBTE			
MCBE			
<b>TOTAL</b>	<b>\$ 2,500.00</b>	<b>\$ 5,000.00</b>	<b>1</b>

#### SUMMARY BY INDUSTRY CATEGORY

	Total Procurement Spend Overall (\$)	Total Diverse Spend (\$)	Total Dollars in Contracts Signed (\$)	Total Number of Unique Paid Suppliers (#)
Advertising/Marketing				
Financial/Investment Services				
Claims Services	\$ 2,500.00	\$ 2,500.00		1
Facilities				
Human Resources				
Information Technology				
Office Supplies	\$ 1,000.00			1
Print Services				
Professional Services				
Telecom				
Real Estate				
Travel/Entertainment				
Legal Services				
Other				
<b>TOTAL</b>	<b>\$ 3,500.00</b>	<b>\$ 2,500.00</b>	<b>\$ 5,000.00</b>	<b>2</b>



# 2016 MULTISTATE INSURANCE DIVERSITY SURVEY

State of California · District of Columbia · State of Minnesota  
State of New York · State of Oregon · State of Washington

## PART 3: CHARTS - INSURER SUPPLIER DIVERSITY NEW YORK

**TABLE 1 TOTAL PROCUREMENT**

Total Procurement Spend (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL						\$ 10,000.00							\$ 10,000.00		\$ 20,000.00

**TABLE 2A WOMEN BUSINESS ENTERPRISES (WBE)**

Total Diverse Spend (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

**TABLE 2B WOMEN BUSINESS ENTERPRISES (WBE)**

Total Dollars in Contracts Signed (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

**TABLE 2C WOMEN BUSINESS ENTERPRISES (WBE)**

Total Number of Unique Paid Suppliers (#)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k															
>= \$50k but < \$100k															
>= \$100k but < \$500k															
>= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M															
>= 10M															
TOTAL															

**TABLE 3A MINORITY BUSINESS ENTERPRISES (MBE)**

Total Diverse Spend (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

**TABLE 3B MINORITY BUSINESS ENTERPRISES (MBE)**

Total Dollars in Contracts Signed (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

**TABLE 3C MINORITY BUSINESS ENTERPRISES (MBE)**

Total Number of Unique Paid Suppliers (#)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k															
>= \$50k but < \$100k															
>= \$100k but < \$500k															
>= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M															
>= 10M															
TOTAL															

**TABLE 3D MINORITY BUSINESS ENTERPRISES (MBE)**

Total Diverse Spend (\$) by Ethnicity						
	(a) African American	(b) Asian/Pacific Islander	(c) Latino/Hispanic	(d) American Indian	(e) Multi-Ethnic	TOTAL
TOTAL						

**TABLE 4A DISABLED VETERAN BUSINESS ENTERPRISES (DVBE)**

Total Diverse Spend (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

**TABLE 4B DISABLED VETERAN BUSINESS ENTERPRISES (DVBE)**

Total Dollars in Contracts Signed (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															



## 2016 MULTISTATE INSURANCE DIVERSITY SURVEY

State of California · District of Columbia · State of Minnesota  
State of New York · State of Oregon · State of Washington

### PART 3: CHARTS - INSURER SUPPLIER DIVERSITY NEW YORK

**TABLE 4C DISABLED VETERAN BUSINESS ENTERPRISES (DVBE)**  
Total Number of Unique Paid Suppliers (#)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k															
>= \$50k but < \$100k															
>= \$100k but < \$500k															
>= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M															
>= \$10M															
<b>TOTAL</b>															

**TABLE 5A LESBIAN, GAY, BISEXUAL, TRANSGENDER BUSINESS ENTERPRISES (LGBTBE)**  
Total Diverse Spend (\$)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<b>TOTAL</b>						\$ 5,000.00									\$ 5,000.00

**TABLE 5B LESBIAN, GAY, BISEXUAL, TRANSGENDER BUSINESS ENTERPRISES (LGBTBE)**  
Total Dollars in Contracts Signed (\$)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<b>TOTAL</b>															

**TABLE 5C LESBIAN, GAY, BISEXUAL, TRANSGENDER BUSINESS ENTERPRISES (LGBTBE)**  
Total Number of Unique Paid Suppliers (#)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k						1									1
>= \$50k but < \$100k															
>= \$100k but < \$500k															
>= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M															
>= \$10M															
<b>TOTAL</b>						1									1

**TABLE 6A MULTI CERTIFIED BUSINESS ENTERPRISES (MCBE)**  
Total Diverse Spend (\$)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<b>TOTAL</b>													\$ 10,000.00		\$ 10,000.00

**TABLE 6B MULTI CERTIFIED BUSINESS ENTERPRISES (MCBE)**  
Total Dollars in Contracts Signed (\$)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<b>TOTAL</b>															

**TABLE 6C MULTI CERTIFIED BUSINESS ENTERPRISES (MCBE)**  
Total Number of Unique Paid Diverse Suppliers (#)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k													1		1
>= \$50k but < \$100k															
>= \$100k but < \$500k															
>= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M															
>= \$10M															
<b>TOTAL</b>													1		1

**TABLE 6D MULTI CERTIFIED BUSINESS ENTERPRISES (MCBE)**  
Total Diverse Spend (\$) by Ethnicity

	(a) African American	(b) Asian/Pacific Islander	(c) Latino/Hispanic	(d) American Indian	(e) Multi-Ethnic	TOTAL
<b>TOTAL</b>			\$ 10,000.00			\$ 10,000.00



## 2016 MULTISTATE INSURANCE DIVERSITY SURVEY

State of California · District of Columbia · State of Minnesota  
State of New York · State of Oregon · State of Washington

### PART 3: CHARTS - INSURER SUPPLIER DIVERSITY NEW YORK

**TABLE 6E MULTI CERTIFIED BUSINESS ENTERPRISES MCBE**  
Number of Multi-Certified Business Enterprises by Certification Combination (#)

	TOTAL
WBE / MBE	1
WBE / DVBE	
WBE / LGBTE	
MBE / DVBE	
MBE / LGBTE	
DVBE / LGBTE	
WBE / MBE / DVBE	
WBE / MBE / LGBTE	
WBE / DVBE / LGBTE	
MBE / DVBE / LGBTE	
WBE / MBE / DVBE / LGBTE	
<b>TOTAL</b>	<b>1</b>

#### SUMMARY OF PROCUREMENT SPEND

1. Total Diverse Spend (\$)	\$	15,000.00
2. Total Procurement Spend (\$)	\$	20,000.00
% Diverse Spend		75.0%

#### SUMMARY BY CERTIFICATION

	Total Diverse Spend (\$)	Total Dollars in Contracts Signed (\$)	Total Number of Unique Paid Suppliers (#)
WBE			
MBE			
DVBE			
LGBTE	\$ 5,000.00		1
MCBE	\$ 10,000.00		1
<b>TOTAL</b>	<b>\$ 15,000.00</b>	<b>\$ -</b>	<b>2</b>

#### SUMMARY BY INDUSTRY CATEGORY

	Total Procurement Spend Overall (\$)	Total Diverse Spend (\$)	Total Dollars in Contracts Signed (\$)	Total Number of Unique Paid Suppliers (#)
Advertising/Marketing				
Financial/Investment Services				
Claims Services				
Facilities				
Human Resources				
Information Technology	\$ 10,000.00	\$ 5,000.00		2
Office Supplies				
Print Services				
Professional Services				
Telecom				
Real Estate				
Travel/Entertainment				
Legal Services	\$ 10,000.00	\$ 10,000.00		1
Other				
<b>TOTAL</b>	<b>\$ 20,000.00</b>	<b>\$ 15,000.00</b>	<b>\$ -</b>	<b>3</b>



# 2016 MULTISTATE INSURANCE DIVERSITY SURVEY

State of California · District of Columbia · State of Minnesota  
State of New York · State of Oregon · State of Washington

## PART 3: CHARTS - INSURER SUPPLIER DIVERSITY OREGON

**TABLE 1 TOTAL PROCUREMENT**

Total Procurement Spend (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL											\$ 13,000.00	\$ 2,000.00			\$ 15,000.00

**TABLE 2A WOMEN BUSINESS ENTERPRISES (WBE)**

Total Diverse Spend (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

**TABLE 2B WOMEN BUSINESS ENTERPRISES (WBE)**

Total Dollars in Contracts Signed (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

**TABLE 2C WOMEN BUSINESS ENTERPRISES (WBE)**

Total Number of Unique Paid Suppliers (#)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k															
>= \$50k but < \$100k															
>= \$100k but < \$500k															
>= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M															
>= 10M															
TOTAL															

**TABLE 3A MINORITY BUSINESS ENTERPRISES (MBE)**

Total Diverse Spend (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

**TABLE 3B MINORITY BUSINESS ENTERPRISES (MBE)**

Total Dollars in Contracts Signed (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

**TABLE 3C MINORITY BUSINESS ENTERPRISES (MBE)**

Total Number of Unique Paid Suppliers (#)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k															
>= \$50k but < \$100k															
>= \$100k but < \$500k															
>= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M															
>= 10M															
TOTAL															

**TABLE 3D MINORITY BUSINESS ENTERPRISES (MBE)**

Total Diverse Spend (\$) by Ethnicity						
	(a) African American	(b) Asian/Pacific Islander	(c) Latino/Hispanic	(d) American Indian	(e) Multi-Ethnic	TOTAL
TOTAL						

**TABLE 4A DISABLED VETERAN BUSINESS ENTERPRISES (DVBE)**

Total Diverse Spend (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

**TABLE 4B DISABLED VETERAN BUSINESS ENTERPRISES (DVBE)**

Total Dollars in Contracts Signed (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															



# 2016 MULTISTATE INSURANCE DIVERSITY SURVEY

State of California · District of Columbia · State of Minnesota  
State of New York · State of Oregon · State of Washington

## PART 3: CHARTS - INSURER SUPPLIER DIVERSITY OREGON

**TABLE 4C DISABLED VETERAN BUSINESS ENTERPRISES (DVBE)**  
Total Number of Unique Paid Suppliers (#)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k															
>= \$50k but < \$100k															
>= \$100k but < \$500k															
>= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M															
>= 10M															
<b>TOTAL</b>															

**TABLE 5A LESBIAN, GAY, BISEXUAL, TRANSGENDER BUSINESS ENTERPRISES (LGBTBE)**  
Total Diverse Spend (\$)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<b>TOTAL</b>															

**TABLE 5B LESBIAN, GAY, BISEXUAL, TRANSGENDER BUSINESS ENTERPRISES (LGBTBE)**  
Total Dollars in Contracts Signed (\$)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<b>TOTAL</b>															

**TABLE 5C LESBIAN, GAY, BISEXUAL, TRANSGENDER BUSINESS ENTERPRISES (LGBTBE)**  
Total Number of Unique Paid Suppliers (#)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k															
>= \$50k but < \$100k															
>= \$100k but < \$500k															
>= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M															
>= 10M															
<b>TOTAL</b>															

**TABLE 6A MULTI CERTIFIED BUSINESS ENTERPRISES (MCBE)**  
Total Diverse Spend (\$)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<b>TOTAL</b>															

**TABLE 6B MULTI CERTIFIED BUSINESS ENTERPRISES (MCBE)**  
Total Dollars in Contracts Signed (\$)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<b>TOTAL</b>															

**TABLE 6C MULTI CERTIFIED BUSINESS ENTERPRISES (MCBE)**  
Total Number of Unique Paid Diverse Suppliers (#)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k															
>= \$50k but < \$100k															
>= \$100k but < \$500k															
>= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M															
>= 10M															
<b>TOTAL</b>															

**TABLE 6D MULTI CERTIFIED BUSINESS ENTERPRISES (MCBE)**  
Total Diverse Spend (\$) by Ethnicity

	(a) African American	(b) Asian/Pacific Islander	(c) Latino/Hispanic	(d) American Indian	(e) Multi-Ethnic	TOTAL
<b>TOTAL</b>						



## 2016 MULTISTATE INSURANCE DIVERSITY SURVEY

State of California · District of Columbia · State of Minnesota  
 State of New York · State of Oregon · State of Washington

### PART 3: CHARTS - INSURER SUPPLIER DIVERSITY OREGON

**TABLE 6E MULTI CERTIFIED BUSINESS ENTERPRISES (MCBE)**  
 Number of Multi-Certified Business Enterprises by Certification Combination (#)

TOTAL	
WBE / MBE	
WBE / DVBE	
WBE / LGBTE	
MBE / DVBE	
MBE / LGBTE	
DVBE / LGBTE	
WBE / MBE / DVBE	
WBE / MBE / LGBTE	
WBE / DVBE / LGBTE	
MBE / DVBE / LGBTE	
WBE / MBE / DVBE / LGBTE	
TOTAL	

**SUMMARY OF PROCUREMENT SPEND**

1. Total Diverse Spend (\$)	\$	-
2. Total Procurement Spend (\$)	\$	15,000.00
% Diverse Spend		0.0%

**SUMMARY BY CERTIFICATION**

	Total Diverse Spend (\$)	Total Dollars in Contracts Signed (\$)	Total Number of Unique Paid Suppliers (#)
WBE			
MBE			
DVBE			
LGBTE			
MCBE			
TOTAL			

**SUMMARY BY INDUSTRY CATEGORY**

	Total Procurement Spend Overall (\$)	Total Diverse Spend (\$)	Total Dollars in Contracts Signed (\$)	Total Number of Unique Paid Suppliers (#)
Advertising/Marketing				
Financial/Investment Services				
Claims Services				
Facilities				
Human Resources				
Information Technology				
Office Supplies				
Print Services				
Professional Services				
Telecom				
Real Estate	\$ 13,000.00			1
Travel/Entertainment	\$ 2,000.00			1
Legal Services				
Other				
TOTAL	\$ 15,000.00	\$ -	\$ -	2



# 2016 MULTISTATE INSURANCE DIVERSITY SURVEY

State of California · District of Columbia · State of Minnesota  
State of New York · State of Oregon · State of Washington

## PART 3: CHARTS - INSURER SUPPLIER DIVERSITY WASHINGTON

**TABLE 1 TOTAL PROCUREMENT**

Total Procurement Spend (\$)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<b>TOTAL</b>															\$ -

**TABLE 2A WOMEN BUSINESS ENTERPRISES (WBE)**

Total Diverse Spend (\$)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<b>TOTAL</b>															

**TABLE 2B WOMEN BUSINESS ENTERPRISES (WBE)**

Total Dollars in Contracts Signed (\$)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<b>TOTAL</b>															

**TABLE 2C WOMEN BUSINESS ENTERPRISES (WBE)**

Total Number of Unique Paid Suppliers (#)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k															
>= \$50k but < \$100k															
>= \$100k but < \$500k															
>= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M															
>= 10M															
<b>TOTAL</b>															

**TABLE 3A MINORITY BUSINESS ENTERPRISES (MBE)**

Total Diverse Spend (\$)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<b>TOTAL</b>															

**TABLE 3B MINORITY BUSINESS ENTERPRISES (MBE)**

Total Dollars in Contracts Signed (\$)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<b>TOTAL</b>															

**TABLE 3C MINORITY BUSINESS ENTERPRISES (MBE)**

Total Number of Unique Paid Suppliers (#)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k															
>= \$50k but < \$100k															
>= \$100k but < \$500k															
>= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M															
>= 10M															
<b>TOTAL</b>															

**TABLE 3D MINORITY BUSINESS ENTERPRISES (MBE)**

Total Diverse Spend (\$) by Ethnicity

	(a) African American	(b) Asian/Pacific Islander	(c) Latino/Hispanic	(d) American Indian	(e) Multi-Ethnic	TOTAL
<b>TOTAL</b>						

**TABLE 4A DISABLED VETERAN BUSINESS ENTERPRISES (DVBE)**

Total Diverse Spend (\$)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<b>TOTAL</b>															

**TABLE 4B DISABLED VETERAN BUSINESS ENTERPRISES (DVBE)**

Total Dollars in Contracts Signed (\$)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<b>TOTAL</b>															





# 2016 MULTISTATE INSURANCE DIVERSITY SURVEY

State of California · District of Columbia · State of Minnesota  
 State of New York · State of Oregon · State of Washington

## PART 3: CHARTS - INSURER SUPPLIER DIVERSITY WASHINGTON

**TABLE 4C DISABLED VETERAN BUSINESS ENTERPRISES (DVBE)**  
 Total Number of Unique Paid Suppliers (#)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k															
>= \$50k but < \$100k															
>= \$100k but < \$500k															
>= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M															
>= 10M															
<b>TOTAL</b>															

**TABLE 5A LESBIAN, GAY, BISEXUAL, TRANSGENDER BUSINESS ENTERPRISES (LGBTBE)**  
 Total Diverse Spend (\$)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<b>TOTAL</b>															

**TABLE 5B LESBIAN, GAY, BISEXUAL, TRANSGENDER BUSINESS ENTERPRISES (LGBTBE)**  
 Total Dollars in Contracts Signed (\$)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<b>TOTAL</b>															

**TABLE 5C LESBIAN, GAY, BISEXUAL, TRANSGENDER BUSINESS ENTERPRISES (LGBTBE)**  
 Total Number of Unique Paid Suppliers (#)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k															
>= \$50k but < \$100k															
>= \$100k but < \$500k															
>= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M															
>= 10M															
<b>TOTAL</b>															

**TABLE 6A MULTI CERTIFIED BUSINESS ENTERPRISES (MCBE)**  
 Total Diverse Spend (\$)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<b>TOTAL</b>															

**TABLE 6B MULTI CERTIFIED BUSINESS ENTERPRISES (MCBE)**  
 Total Dollars in Contracts Signed (\$)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<b>TOTAL</b>															

**TABLE 6C MULTI CERTIFIED BUSINESS ENTERPRISES (MCBE)**  
 Total Number of Unique Paid Diverse Suppliers (#)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k															
>= \$50k but < \$100k															
>= \$100k but < \$500k															
>= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M															
>= 10M															
<b>TOTAL</b>															

**TABLE 6D MULTI CERTIFIED BUSINESS ENTERPRISES (MCBE)**  
 Total Diverse Spend (\$) by Ethnicity

	(a) African American	(b) Asian/Pacific Islander	(c) Latino/Hispanic	(d) American Indian	(e) Multi-Ethnic	TOTAL
<b>TOTAL</b>						



# 2016 MULTISTATE INSURANCE DIVERSITY SURVEY

State of California · District of Columbia · State of Minnesota  
 State of New York · State of Oregon · State of Washington

## PART 3: CHARTS - INSURER SUPPLIER DIVERSITY WASHINGTON

**TABLE 6E MULTI CERTIFIED BUSINESS ENTERPRISES (MCBE)**  
 Number of Multi-Certified Business Enterprises by Certification Combination (#)

	TOTAL
WBE / MBE	
WBE / DVBE	
WBE / LGBTE	
MBE / DVBE	
MBE / LGBTE	
DVBE / LGBTE	
WBE / MBE / DVBE	
WBE / MBE / LGBTE	
WBE / DVBE / LGBTE	
MBE / DVBE / LGBTE	
WBE / MBE / DVBE / LGBTE	
TOTAL	

SUMMARY OF PROCUREMENT SPEND	
1. Total Diverse Spend (\$)	\$ -
2. Total Procurement Spend (\$)	\$ -
% Diverse Spend	0.0%

SUMMARY BY CERTIFICATION			
	Total Diverse Spend (\$)	Total Dollars in Contracts Signed (\$)	Total Number of Unique Paid Suppliers (#)
WBE			
MBE			
DVBE			
LGBTE			
MCBE			
TOTAL			

SUMMARY BY INDUSTRY CATEGORY				
	Total Procurement Spend Overall (\$)	Total Diverse Spend (\$)	Total Dollars in Contracts Signed (\$)	Total Number of Unique Paid Suppliers (#)
Advertising/Marketing				
Financial/Investment Services				
Claims Services				
Facilities				
Human Resources				
Information Technology				
Office Supplies				
Print Services				
Professional Services				
Telecom				
Real Estate				
Travel/Entertainment				
Legal Services				
Other				
TOTAL				



# 2016 MULTISTATE INSURANCE DIVERSITY SURVEY

State of California · District of Columbia · State of Minnesota  
State of New York · State of Oregon · State of Washington

## PART 3: CHARTS - INSURER SUPPLIER DIVERSITY NATIONAL

**TABLE 1 TOTAL PROCUREMENT**

Total Procurement Spend (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL	\$ 1,000.00	\$ 3,000.00	\$ 2,500.00	\$ 5,000.00		\$ 10,000.00	\$ 1,000.00	\$ 500.00		\$ 1,000.00	\$ 13,000.00	\$ 2,000.00	\$ 10,000.00		\$ 49,000.00

**TABLE 2A WOMEN BUSINESS ENTERPRISES (WBE)**

Total Diverse Spend (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL				\$ 5,000.00				\$ 500.00							\$ 5,500.00

**TABLE 2B WOMEN BUSINESS ENTERPRISES (WBE)**

Total Dollars in Contracts Signed (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

**TABLE 2C WOMEN BUSINESS ENTERPRISES (WBE)**

Total Number of Unique Paid Suppliers (#)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k				1				1							2
>=\$50k but <\$100k															
>=\$100k but <\$500k															
>=\$500k but <\$1M															
>=\$1M but <\$5M															
>=\$5M but <\$10M															
>=\$10M															
TOTAL				1				1							2

**TABLE 3A MINORITY BUSINESS ENTERPRISES (MBE)**

Total Diverse Spend (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL		\$ 3,000.00								\$ 1,000.00					\$ 4,000.00

**TABLE 3B MINORITY BUSINESS ENTERPRISES (MBE)**

Total Dollars in Contracts Signed (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL															

**TABLE 3C MINORITY BUSINESS ENTERPRISES (MBE)**

Total Number of Unique Paid Suppliers (#)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k		2								1					3
>=\$50k but <\$100k															
>=\$100k but <\$500k															
>=\$500k but <\$1M															
>=\$1M but <\$5M															
>=\$5M but <\$10M															
>=\$10M															
TOTAL		2								1					3

**TABLE 3D MINORITY BUSINESS ENTERPRISES (MBE)**

Total Diverse Spend (\$) by Ethnicity						
	(a) African American	(b) Asian/Pacific Islander	(c) Latino/Hispanic	(d) American Indian	(e) Multi-Ethnic	TOTAL
TOTAL	\$ 2,000.00	\$ 1,000.00		\$ 1,000.00		\$ 4,000.00

**TABLE 4A DISABLED VETERAN BUSINESS ENTERPRISES (DVBE)**

Total Diverse Spend (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL			\$ 2,500.00												\$ 2,500.00

**TABLE 4B DISABLED VETERAN BUSINESS ENTERPRISES (DVBE)**

Total Dollars in Contracts Signed (\$)															
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
TOTAL			\$ 5,000.00												\$ 5,000.00



## 2016 MULTISTATE INSURANCE DIVERSITY SURVEY

State of California · District of Columbia · State of Minnesota  
State of New York · State of Oregon · State of Washington

### PART 3: CHARTS - INSURER SUPPLIER DIVERSITY NATIONAL

**TABLE 4C DISABLED VETERAN BUSINESS ENTERPRISES (DVBE)**  
Total Number of Unique Paid Suppliers (#)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k			1												1
>= \$50k but < \$100k															
>= \$100k but < \$500k															
>= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M															
>= \$10M															
<b>TOTAL</b>			1												1

**TABLE 5A LESBIAN, GAY, BISEXUAL, TRANSGENDER BUSINESS ENTERPRISES (LGBTBE)**  
Total Diverse Spend (\$)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<b>TOTAL</b>						\$ 5,000.00									\$ 5,000.00

**TABLE 5B LESBIAN, GAY, BISEXUAL, TRANSGENDER BUSINESS ENTERPRISES (LGBTBE)**  
Total Dollars in Contracts Signed (\$)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<b>TOTAL</b>															

**TABLE 5C LESBIAN, GAY, BISEXUAL, TRANSGENDER BUSINESS ENTERPRISES (LGBTBE)**  
Total Number of Unique Paid Suppliers (#)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k						1									1
>= \$50k but < \$100k															
>= \$100k but < \$500k															
>= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M															
>= \$10M															
<b>TOTAL</b>						1									1

**TABLE 6A MULTI CERTIFIED BUSINESS ENTERPRISES (MCBE)**  
Total Diverse Spend (\$)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<b>TOTAL</b>													\$ 10,000.00		\$ 10,000.00

**TABLE 6B MULTI CERTIFIED BUSINESS ENTERPRISES (MCBE)**  
Total Dollars in Contracts Signed (\$)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<b>TOTAL</b>															

**TABLE 6C MULTI CERTIFIED BUSINESS ENTERPRISES (MCBE)**  
Total Number of Unique Paid Suppliers (#)

	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(l) Travel / Entertainment	(m) Legal Services	(n) Other	TOTAL
<\$50k													1		1
>= \$50k but < \$100k															
>= \$100k but < \$500k															
>= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M															
>= \$10M															
<b>TOTAL</b>													1		1

**TABLE 6D MULTI CERTIFIED BUSINESS ENTERPRISES (MCBE)**  
Total Diverse Spend (\$) by Ethnicity

	(a) African American	(b) Asian/Pacific Islander	(c) Latino/Hispanic	(d) American Indian	(e) Multi-Ethnic	TOTAL
<b>TOTAL</b>			\$ 10,000.00			\$ 10,000.00



## 2016 MULTISTATE INSURANCE DIVERSITY SURVEY

State of California · District of Columbia · State of Minnesota  
 State of New York · State of Oregon · State of Washington

### PART 3: CHARTS - INSURER SUPPLIER DIVERSITY NATIONAL

**TABLE 6E MULTI CERTIFIED BUSINESS ENTERPRISES (MCBE)**  
 Number of Multi-Certified Business Enterprises by Certification Combination (#)

	TOTAL
WBE / MBE	1
WBE / DVBE	
WBE / LGTBTE	
MBE / DVBE	
MBE / LGTBTE	
DVBE / LGTBTE	
WBE / MBE / DVBE	
WBE / MBE / LGTBTE	
WBE / DVBE / LGTBTE	
MBE / DVBE / LGTBTE	
WBE / MBE / DVBE / LGTBTE	
<b>TOTAL</b>	<b>1</b>

#### SUMMARY OF PROCUREMENT SPEND

1. Total Diverse Spend (\$)	\$	27,000.00
2. Total Procurement Spend (\$)	\$	49,000.00
% Diverse Spend		55.1%

#### SUMMARY BY CERTIFICATION

	Total Diverse Spend (\$)	Total Dollars in Contracts Signed (\$)	Total Number of Unique Paid Suppliers (#)
WBE	\$ 5,500.00		2
MBE	\$ 4,000.00		3
DVBE	\$ 2,500.00	\$ 5,000.00	1
LGBTBE	\$ 5,000.00		1
MCBE	\$ 10,000.00		1
<b>TOTAL</b>	<b>\$ 27,000.00</b>	<b>\$ 5,000.00</b>	<b>8</b>

#### SUMMARY BY INDUSTRY CATEGORY

	Total Procurement Spend Overall (\$)	Total Diverse Spend (\$)	Total Dollars in Contracts Signed (\$)	Total Number of Unique Paid Suppliers (#)
Advertising/Marketing	\$ 1,000.00			
Financial/Investment Services	\$ 3,000.00	\$ 3,000.00		2
Claims Services	\$ 2,500.00	\$ 2,500.00	\$ 5,000.00	1
Facilities	\$ 5,000.00	\$ 5,000.00		1
Human Resources				
Information Technology	\$ 10,000.00	\$ 5,000.00		1
Office Supplies	\$ 1,000.00			
Print Services	\$ 500.00	\$ 500.00		1
Professional Services				
Telecom	\$ 1,000.00	\$ 1,000.00		1
Real Estate	\$ 13,000.00			
Travel/Entertainment	\$ 2,000.00			
Legal Services	\$ 10,000.00	\$ 10,000.00		1
Other				
<b>TOTAL</b>	<b>\$ 49,000.00</b>	<b>\$ 27,000.00</b>	<b>\$ 5,000.00</b>	<b>8</b>