

CALIFORNIA DEPARTMENT OF INSURANCE 2014 GOVERNING BOARD DIVERSITY SURVEY

Report Type: In	dividual	Group / NAIC Code: 6	5676
Group / Company Name: Lin	ncoln National Life Insurance	Company	
1. Please provide the name of the public, U.S based Board of Directors that represents the ultimate controlling party of the insurance group:			
Lincoln National Corporation			
2. How many people:			
a) Serve on this Board of I	Directors? 11		
b) Of those in "a)", how m	nany identify as:		
i. Women	1	ii. Men 10	
c) Of those in "a)", how m	any:		
i. Are Disabled	Veterans? 0	ii. Publicly Identify as LGBT Bisexual, and / or Trans	
d) Of those in "a)", how m	nany identify as:		
i. American Ind	ian? 0	v. Multi-Ethnic?	0
ii. African Amer	ican? 2	vi. Caucasian?	9
iii. Asian Pacific	Islander? 0	vii. Other?	0
iv. Hispanic / Lat	ino?		
3. Of the board members ide	ntified in "b) i; c) i-ii, and d) i-v'	, how many:	
a) Currently serve as an o	fficer of the corporation?	0	
b) List of all positions currently held by these board members (i.e. chair, vice chair, secretary).			
c) Currently serve as an ch	nair of a board committee?	2	
d) List of all committees c committee).	urrently chaired by these boar	d members (i.e. nomination co	ommittee, governance
Finance Committee - African	American Audit Committee -	Female	

4. Do governing board members serve under term limits?

NO

11.2

If yes, description of the term limits (including the number of years per term and if there is a maximum number of terms one can serve on the board).

If no, the average number of years served by the current governing board:

5. Is diversity one of the attributes within the formal evaluation criteria by the nomination committee and by the board when considering prospective board members?

YES

6. Does the mission statement of the governing board and / or any of its committees include the goal of increasing and / or improving diversity amongst its governing board members?

YES

If yes, indicate where this language can be found (including mission statement language).

Lincoln National Corporation, Board of Directors, Corporate Governance Guidelines (See Attached)

7. Does your group actively engage in outreach efforts to diversify your board? This can include ongoing outreach efforts, as well as outreach efforts as vacancies arise.

YES

If yes, share the outreach efforts your company engages in to diversify your governing board.

When vacancies arise we request diversity in the slate of candidates for board vacancies.

8. Additional comments:

LNC Board of Directors are committed to Diversity and Inclusion in the workplace, for the markets we serve and seek, as well as in the communities we live and work in. Diversity is a standard agenda item 2 to 4 times per year for Board of Directors Meetings.