

SUMMARY - CALIFORNIA ONLY

	PROCUREMENT SPEND		
	(1) Total Diverse Spend (\$)	(2) Total Procurement Spend (\$)	(1) / (2) % Diverse Spend
2013	\$ 11,273,905	\$ 220,977,202	5.10%
2014	\$ 13,220,814	\$ 269,763,021	4.90%

	Total Diverse Spend (\$)	Total Dollars in Contracts Signed (\$)	Total Unique Paid Suppliers (#)	Total Procurement Spend Overall (\$)	Total Diverse Spend (\$)	Total Dollars in Contracts Signed (\$)	Total Unique Paid Suppliers (#)	Total Procurement Spend Overall (\$)
	2013				2014			
Advertising / Marketing	\$ 95,930	\$ -	3	\$ 97,945,527	\$ -	\$ -	-	\$ 123,167,361
Fin'l / Investment Svcs	\$ -	\$ -	-	\$ 107,536	\$ -	\$ -	-	\$ -
Claims Services	\$ 10,156,471	\$ 9,509,566	205	\$ 69,704,866	\$ 12,478,291	\$ 11,840,892	225	\$ 90,106,396
Facilities	\$ 848,042	\$ 848,042	3	\$ 1,242,107	\$ 526,745	\$ 516,168	5	\$ 973,831
Human Resources	\$ -	\$ -	-	\$ 47,306	\$ -	\$ -	-	\$ -
Information Technology	\$ 13,107	\$ 13,107	1	\$ 4,738,544	\$ 16,085	\$ 15,893	3	\$ 6,648,380
Office Supplies	\$ -	\$ -	-	\$ -	\$ -	\$ -	-	\$ -
Print Services	\$ -	\$ -	-	\$ 1,915	\$ -	\$ -	-	\$ 1,180
Professional Services	\$ 118,106	\$ 61,164	12	\$ 34,251,570	\$ 118,020	\$ 59,467	19	\$ 33,958,685
Telecom	\$ 13,431	\$ -	2	\$ 40,343	\$ 7,707	\$ -	2	\$ 19,433
Real Estate	\$ 15,061	\$ -	8	\$ 10,767,410	\$ 30,492	\$ -	6	\$ 12,980,215
Travel / Entertainment	\$ -	\$ -	-	\$ -	\$ -	\$ -	-	\$ 24,721
Legal Services	\$ 13,059	\$ 1,000	4	\$ 632,726	\$ 42,678	\$ -	6	\$ 689,021
Other	\$ 699	\$ -	2	\$ 1,497,353	\$ 796	\$ -	2	\$ 1,193,798
TOTAL	\$ 11,273,905	\$ 10,432,878	240	\$ 220,977,202	\$ 13,220,814	\$ 12,432,420	268	\$ 269,763,021
WBE	\$ 2,556,149	\$ 2,109,865	155		\$ 3,006,697	\$ 2,514,875	168	
MBE	\$ 7,234,317	\$ 6,958,686	56		\$ 8,754,310	\$ 8,546,046	69	
DVBE	\$ 4,520	\$ -	2		\$ 1,574	\$ -	2	
LGBTBE	\$ -	\$ -	-		\$ -	\$ -	-	
Multi-Certified	\$ 1,478,919	\$ 1,364,327	27		\$ 1,458,233	\$ 1,371,498	29	
TOTAL	\$ 11,273,905	\$ 10,432,878	240		\$ 13,220,814	\$ 12,432,420	268	

WOMEN BUSINESS ENTERPRISES (WBE) - CALIFORNIA ONLY

		Total Number of Unique Paid Suppliers (#)									
		Total Diverse Spend (\$)	Total Dollars in Contracts Signed (\$)	<\$50k	>=\$50k but <\$100k	>=\$100k but <\$500k	>=\$500k but <\$1M	>=\$1M but <\$5M	>=\$5M but <\$10M	>=\$10M	TOTAL
Advertising / Marketing	2013	\$ 5,930	\$ -	2	-	-	-	-	-	-	2
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Financial / Investm. Svcs	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Claims Services	2013	\$ 2,372,943	\$ 1,997,477	128	3	4	1	-	-	-	136
	2014	\$ 2,760,661	\$ 2,369,789	140	-	4	2	-	-	-	146
Facilities	2013	\$ 47,118	\$ 47,118	2	-	-	-	-	-	-	2
	2014	\$ 83,509	\$ 83,509	2	-	-	-	-	-	-	2
Human Resources	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Information Technology	2013	\$ 13,107	\$ 13,107	1	-	-	-	-	-	-	1
	2014	\$ 11,110	\$ 11,110	1	-	-	-	-	-	-	1
Office Supplies	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Print Services	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Professional Services	2013	\$ 96,865	\$ 52,164	6	1	-	-	-	-	-	7
	2014	\$ 102,095	\$ 50,467	9	1	-	-	-	-	-	10
Telecom	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Real Estate	2013	\$ 8,958	\$ -	4	-	-	-	-	-	-	4
	2014	\$ 9,105	\$ -	3	-	-	-	-	-	-	3
Travel / Entertain't	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Legal Services	2013	\$ 11,059	\$ -	2	-	-	-	-	-	-	2
	2014	\$ 39,535	\$ -	5	-	-	-	-	-	-	5
Other	2013	\$ 170	\$ -	1	-	-	-	-	-	-	1
	2014	\$ 682	\$ -	1	-	-	-	-	-	-	1
TOTAL	2013	\$ 2,556,149	\$ 2,109,865	146	4	4	1	-	-	-	155
	2014	\$ 3,006,697	\$ 2,514,875	161	1	4	2	-	-	-	168

MINORITY BUSINESS ENTERPRISES (MBE) - CALIFORNIA ONLY

		Total Number of Unique Paid Suppliers (#)									
		Total Diverse Spend (\$)	Total Dollars in Contracts Signed (\$)	<\$50k	>=\$50k but <\$100k	>=\$100k but <\$500k	>=\$500k but <\$1M	>=\$1M but <\$5M	>=\$5M but <\$10M	>=\$10M	TOTAL
Advertising / Marketing	2013	\$ 90,000	\$ -	-	1	-	-	-	-	-	1
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Financial / Investm. Svcs	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Claims Services	2013	\$ 6,312,071	\$ 6,147,762	36	2	3	4	1	-	-	46
	2014	\$ 8,267,216	\$ 8,099,605	45	-	4	2	3	-	-	54
Facilities	2013	\$ 800,924	\$ 800,924	-	-	-	1	-	-	-	1
	2014	\$ 443,236	\$ 432,659	2	-	1	-	-	-	-	3
Human Resources	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Information Technology	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ 4,975	\$ 4,783	2	-	-	-	-	-	-	2
Office Supplies	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Print Services	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Professional Services	2013	\$ 15,121	\$ 9,000	3	-	-	-	-	-	-	3
	2014	\$ 12,462	\$ 9,000	5	-	-	-	-	-	-	5
Telecom	2013	\$ 13,431	\$ -	2	-	-	-	-	-	-	2
	2014	\$ 7,707	\$ -	2	-	-	-	-	-	-	2
Real Estate	2013	\$ 1,242	\$ -	1	-	-	-	-	-	-	1
	2014	\$ 15,456	\$ -	1	-	-	-	-	-	-	1
Travel / Entertain't	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Legal Services	2013	\$ 1,000	\$ 1,000	1	-	-	-	-	-	-	1
	2014	\$ 3,143	\$ -	1	-	-	-	-	-	-	1
Other	2013	\$ 529	\$ -	1	-	-	-	-	-	-	1
	2014	\$ 114	\$ -	1	-	-	-	-	-	-	1
TOTAL	2013	\$ 7,234,317	\$ 6,958,686	44	3	3	5	1	-	-	56
	2014	\$ 8,754,310	\$ 8,546,046	59	-	5	2	3	-	-	69

		2013	2014
Total Diverse Spend (\$) by Ethnicity	African American	\$ 709,459	\$ 699,889
	Asian / Pacific Islander	\$ 137,828	\$ 55,134
	Latino / Hispanic	\$ 3,589,913	\$ 5,172,803
	American Indian	\$ 222,278	\$ 200,974
	Multi-Ethnic	\$ 900	\$ -
TOTAL		\$ 4,660,378	\$ 6,128,799

DISABLED VETERAN BUSINESS ENTERPRISES (DVBE) - CALIFORNIA ONLY

		Total Number of Unique Paid Suppliers (#)									
		Total Diverse Spend (\$)	Total Dollars in Contracts Signed (\$)	<\$50k	>=\$50k but <\$100k	>=\$100k but <\$500k	>=\$500k but <\$1M	>=\$1M but <\$5M	>=\$5M but <\$10M	>=\$10M	TOTAL
Advertising / Marketing	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Financial / Investm. Svcs	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Claims Services	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ 184	\$ -	1	-	-	-	-	-	-	1
Facilities	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Human Resources	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Information Technology	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Office Supplies	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Print Services	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Professional Services	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Telecom	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Real Estate	2013	\$ 4,520	\$ -	2	-	-	-	-	-	-	2
	2014	\$ 1,390	\$ -	1	-	-	-	-	-	-	1
Travel / Entertain't	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Legal Services	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Other	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
TOTAL	2013	\$ 4,520	\$ -	2	-	-	-	-	-	-	2
	2014	\$ 1,574	\$ -	2	-	-	-	-	-	-	2

LESBIAN, GAY, BISEXUAL, TRANSGENDER BUSINESS ENTERPRISES (LGBTBE) - CALIFORNIA ONLY

		Total Number of Unique Paid Suppliers (#)									
		Total Diverse Spend (\$)	Total Dollars in Contracts Signed (\$)	<\$50k	>=\$50k but <\$100k	>=\$100k but <\$500k	>=\$500k but <\$1M	>=\$1M but <\$5M	>=\$5M but <\$10M	>=\$10M	TOTAL
Advertising / Marketing	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Financial / Investm. Svcs	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Claims Services	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Facilities	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Human Resources	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Information Technology	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Office Supplies	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Print Services	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Professional Services	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Telecom	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Real Estate	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Travel / Entertain't	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Legal Services	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Other	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
TOTAL	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-

MULTI-CERTIFIED BUSINESS ENTERPRISES - CALIFORNIA ONLY

		Total Number of Unique Paid Suppliers (#)									
		Total Diverse Spend (\$)	Total Dollars in Contracts Signed (\$)	<\$50k	>=\$50k but <\$100k	>=\$100k but <\$500k	>=\$500k but <\$1M	>=\$1M but <\$5M	>=\$5M but <\$10M	>=\$10M	TOTAL
Advertising / Marketing	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Financial / Investm. Svcs	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Claims Services	2013	\$ 1,471,457	\$ 1,364,327	18	2	2	1	-	-	-	23
	2014	\$ 1,450,230	\$ 1,371,498	20	-	3	1	-	-	-	24
Facilities	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Human Resources	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Information Technology	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Office Supplies	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Print Services	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Professional Services	2013	\$ 6,121	\$ -	2	-	-	-	-	-	-	2
	2014	\$ 3,462	\$ -	4	-	-	-	-	-	-	4
Telecom	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Real Estate	2013	\$ 342	\$ -	1	-	-	-	-	-	-	1
	2014	\$ 4,541	\$ -	1	-	-	-	-	-	-	1
Travel / Entertain't	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Legal Services	2013	\$ 1,000	\$ -	1	-	-	-	-	-	-	1
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
Other	2013	\$ -	\$ -	-	-	-	-	-	-	-	-
	2014	\$ -	\$ -	-	-	-	-	-	-	-	-
TOTAL	2013	\$ 1,478,919	\$ 1,364,327	22	2	2	1	-	-	-	27
	2014	\$ 1,458,233	\$ 1,371,498	25	-	3	1	-	-	-	29

		2013	2014			2013	2014
Number of Multi-Certified Business Enterprises by Certification Combination (#)	WBE / MBE	27	28	WBE / MBE / DVBE		-	-
	WBE / DVBE	-	1	WBE / MBE / LGBTE		-	-
	WBE / LGBTE	-	-	WBE / DVBE / LGBTE		-	-
	MBE / DVBE	-	-	MBE / DVBE / LGBTE		-	-
	MBE / LGBTE	-	-	WBE / MBE / DVBE / LGBTE		-	-
	DVBE / LGBTE	-	-	TOTAL		27	29