

SUMMARY - CALIFORNIA ONLY

| | PROCUREMENT SPEND | | |
|-------------|------------------------------|----------------------------------|------------------------------|
| | (1) Total Diverse Spend (\$) | (2) Total Procurement Spend (\$) | (1) / (2) % Diverse Spend |
| 2013 | \$ 264,983 | \$ 4,462,276 | 5.94% |
| 2014 | \$ 120,703 | \$ 7,805,985 | 1.55% |

| | Total Diverse Spend (\$) | Total Dollars in Contracts Signed (\$) | Total Number of Unique Paid Suppliers (#) | Total Procurement Spend Overall (\$) | Total Diverse Spend (\$) | Total Dollars in Contracts Signed (\$) | Total Number of Unique Paid Suppliers (#) | Total Procurement Spend Overall (\$) |
|-------------------------|--------------------------|--|---|--------------------------------------|--------------------------|--|---|--------------------------------------|
| | 2013 | | | | 2014 | | | |
| Advertising / Marketing | \$ 224,666 | \$ - | 2 | \$ 236,142 | \$ 70,383 | \$ - | 3 | \$ 279,464 |
| Fin'l / Investment Svcs | \$ - | \$ - | - | \$ 1,770,956 | \$ - | \$ - | - | \$ 5,665,035 |
| Claims Services | \$ - | \$ - | - | \$ 1,896 | \$ - | \$ - | - | \$ 1,023 |
| Facilities | \$ - | \$ - | - | \$ - | \$ - | \$ - | - | \$ - |
| Human Resources | \$ - | \$ - | - | \$ 28,700 | \$ - | \$ - | - | \$ 6,200 |
| Information Technology | \$ - | \$ - | - | \$ 474,424 | \$ - | \$ - | - | \$ 568,632 |
| Office Supplies | \$ - | \$ - | - | \$ - | \$ - | \$ - | - | \$ - |
| Print Services | \$ - | \$ - | - | \$ - | \$ - | \$ - | - | \$ - |
| Professional Services | \$ 31,626 | \$ - | 1 | \$ 26,039 | \$ 44,140 | \$ - | 1 | \$ 156,200 |
| Telecom | \$ - | \$ - | - | \$ 4,293 | \$ - | \$ - | - | \$ 13,792 |
| Real Estate | \$ - | \$ - | - | \$ - | \$ - | \$ - | - | \$ - |
| Travel / Entertainment | \$ - | \$ - | - | \$ - | \$ - | \$ - | - | \$ - |
| Legal Services | \$ 8,691 | \$ - | 1 | \$ 361,292 | \$ 6,180 | \$ - | 1 | \$ 596,814 |
| Other | \$ - | \$ - | - | \$ 1,558,534 | \$ - | \$ - | - | \$ 518,825 |
| TOTAL | \$ 264,983 | \$ - | 4 | \$ 4,462,276 | \$ 120,703 | \$ - | 5 | \$ 7,805,985 |
| WBE | \$ 264,983 | \$ - | 4 | | \$ 120,703 | \$ - | 5 | |
| MBE | \$ - | \$ - | - | | \$ - | \$ - | - | |
| DVBE | \$ - | \$ - | - | | \$ - | \$ - | - | |
| LGBTBE | \$ - | \$ - | - | | \$ - | \$ - | - | |
| Multi-Certified | \$ - | \$ - | - | | \$ - | \$ - | - | |
| TOTAL | \$ 264,983 | \$ - | 4 | | \$ 120,703 | \$ - | 5 | |

WOMEN BUSINESS ENTERPRISES (WBE) - CALIFORNIA ONLY

| | | Total Number of Unique Paid Suppliers (#) | | | | | | | | | |
|------------------------------|-------------|---|---|--------|---------------------------|----------------------------|--------------------------|------------------------|-------------------------|---------|-------|
| | | Total Diverse Spend (\$) | Total Dollars in Contracts Signed (\$) | <\$50k | >=\$50k but <\$100k | >=\$100k but <\$500k | >=\$500k but <\$1M | >=\$1M but <\$5M | >=\$5M but <\$10M | >=\$10M | TOTAL |
| Advertising / Marketing | 2013 | \$ 224,666 | \$ - | 1 | - | 1 | - | - | - | - | 2 |
| | 2014 | \$ 70,383 | \$ - | 3 | - | - | - | - | - | - | 3 |
| Financial / Investm. Svcs | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| Claims Services | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| Facilities | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| Human Resources | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| Information Technology | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| Office Supplies | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| Print Services | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| Professional Services | 2013 | \$ 31,626 | \$ - | 1 | - | - | - | - | - | - | 1 |
| | 2014 | \$ 44,140 | \$ - | 1 | - | - | - | - | - | - | 1 |
| Telecom | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| Real Estate | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| Travel / Entertain't | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| Legal Services | 2013 | \$ 8,691 | \$ - | 1 | - | - | - | - | - | - | 1 |
| | 2014 | \$ 6,180 | \$ - | 1 | - | - | - | - | - | - | 1 |
| Other | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| TOTAL | 2013 | \$ 264,983 | \$ - | 3 | - | 1 | - | - | - | - | 4 |
| | 2014 | \$ 120,703 | \$ - | 5 | - | - | - | - | - | - | 5 |

MINORITY BUSINESS ENTERPRISES (MBE) - CALIFORNIA ONLY

| | | Total Number of Unique Paid Suppliers (#) | | | | | | | | | |
|---------------------------|-------------|---|--|--------|---------------------|----------------------|--------------------|------------------|-------------------|---------|-------|
| | | Total Diverse Spend (\$) | Total Dollars in Contracts Signed (\$) | <\$50k | >=\$50k but <\$100k | >=\$100k but <\$500k | >=\$500k but <\$1M | >=\$1M but <\$5M | >=\$5M but <\$10M | >=\$10M | TOTAL |
| Advertising / Marketing | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| Financial / Investm. Svcs | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| Claims Services | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| Facilities | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| Human Resources | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| Information Technology | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| Office Supplies | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| Print Services | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| Professional Services | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| Telecom | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| Real Estate | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| Travel / Entertain't | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| Legal Services | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| Other | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| TOTAL | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |

| | | 2013 | 2014 |
|---------------------------------------|--------------------------|------|------|
| Total Diverse Spend (\$) by Ethnicity | African American | \$ - | \$ - |
| | Asian / Pacific Islander | \$ - | \$ - |
| | Latino / Hispanic | \$ - | \$ - |
| | American Indian | \$ - | \$ - |
| | Multi-Ethnic | \$ - | \$ - |
| | TOTAL | \$ - | \$ - |

DISABLED VETERAN BUSINESS ENTERPRISES (DVBE) - CALIFORNIA ONLY

| | | Total Number of Unique Paid Suppliers (#) | | | | | | | | | |
|------------------------------|-------------|---|---|--------|---------------------------|----------------------------|--------------------------|------------------------|-------------------------|---------|-------|
| | | Total Diverse Spend (\$) | Total Dollars in Contracts Signed (\$) | <\$50k | >=\$50k but <\$100k | >=\$100k but <\$500k | >=\$500k but <\$1M | >=\$1M but <\$5M | >=\$5M but <\$10M | >=\$10M | TOTAL |
| Advertising / Marketing | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| Financial / Investm. Svcs | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| Claims Services | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| Facilities | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| Human Resources | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| Information Technology | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| Office Supplies | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| Print Services | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| Professional Services | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| Telecom | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| Real Estate | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| Travel / Entertain't | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| Legal Services | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| Other | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| TOTAL | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |

LESBIAN, GAY, BISEXUAL, TRANSGENDER BUSINESS ENTERPRISES (LGBTBE) - CALIFORNIA ONLY

| | | Total Number of Unique Paid Suppliers (#) | | | | | | | | | |
|------------------------------|-------------|---|---|--------|---------------------------|----------------------------|--------------------------|------------------------|-------------------------|---------|-------|
| | | Total Diverse Spend (\$) | Total Dollars in Contracts Signed (\$) | <\$50k | >=\$50k but <\$100k | >=\$100k but <\$500k | >=\$500k but <\$1M | >=\$1M but <\$5M | >=\$5M but <\$10M | >=\$10M | TOTAL |
| Advertising / Marketing | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| Financial / Investm. Svcs | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| Claims Services | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| Facilities | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| Human Resources | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| Information Technology | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| Office Supplies | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| Print Services | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| Professional Services | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| Telecom | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| Real Estate | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| Travel / Entertain't | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| Legal Services | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| Other | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| TOTAL | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |

MULTI-CERTIFIED BUSINESS ENTERPRISES - CALIFORNIA ONLY

| | | Total Number of Unique Paid Suppliers (#) | | | | | | | | | |
|------------------------------|-------------|---|---|--------|---------------------------|----------------------------|--------------------------|------------------------|-------------------------|---------|-------|
| | | Total Diverse Spend (\$) | Total Dollars in Contracts Signed (\$) | <\$50k | >=\$50k but <\$100k | >=\$100k but <\$500k | >=\$500k but <\$1M | >=\$1M but <\$5M | >=\$5M but <\$10M | >=\$10M | TOTAL |
| Advertising / Marketing | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| Financial / Investm. Svcs | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| Claims Services | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| Facilities | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| Human Resources | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| Information Technology | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| Office Supplies | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| Print Services | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| Professional Services | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| Telecom | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| Real Estate | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| Travel / Entertain't | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| Legal Services | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| Other | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| TOTAL | 2013 | \$ - | \$ - | - | - | - | - | - | - | - | - |
| | 2014 | \$ - | \$ - | - | - | - | - | - | - | - | - |

| | | 2013 | | 2014 | | 2013 | | 2014 | |
|--|--------------|-----------|---|--------------------------|------------------|------|---|------|--|
| | | WBE / MBE | - | - | WBE / MBE / DVBE | | - | - | |
| Number of Multi- Certified Business Enterprises by Certification Combination (#) | WBE / DVBE | - | - | WBE / MBE / LGBTE | | - | - | | |
| | WBE / LGBTE | - | - | WBE / DVBE / LGBTE | | - | - | | |
| | MBE / DVBE | - | - | MBE / DVBE / LGBTE | | - | - | | |
| | MBE / LGBTE | - | - | WBE / MBE / DVBE / LGBTE | | - | - | | |
| | DVBE / LGBTE | - | - | TOTAL | | - | - | | |