## 2015 INSURER SUPPLIER DIVERSITY SURVEY - CHARTS **REPORTING YEAR: 2013 CALIFORNIA ONLY**

						<b>WOMEN BUSINI</b>	ESS ENTERE	RISES (WRE)						
						otal Diverse Sp								
		(b) Financial /		<u>г</u>	•			15					<u>г г</u>	
	(a) Advertising /	Investment	(c) Claims		(e) Human	(f) Information	(g) Office		(i) Professional			(I) Travel /		
	Marketing	Services	Services	(d) Facilities	Resources	Technology	Supplies	(h) Print Services	Services	(j) Telecom	(k) Real Estate	Entertainment	(m) Other	TOTAL
TOTAL						loomoregy	Cuppiec							101/12
					TABLE 1B - \	<b>NOMEN BUSINI</b>	ESS ENTERF	RISES (WBE)						
						ollars in Contra								
		(b) Financial /										[		
	(a) Advertising /	Investment	(c) Claims		(e) Human	(f) Information	(g) Office		(i) Professional			(I) Travel /		
	Marketing	Services	Services	(d) Facilities	Resources	Technology	Supplies	(h) Print Services	Services	(j) Telecom	(k) Real Estate	Entertainment	(m) Other	TOTAL
TOTAL														
					TABLE 1C - V	VOMEN BUSINE	ESS ENTERP	RISES (WBE)						
					Total Numl	ber of Unique P	aid Suppliers	s (#) in 2013						
		(b) Financial /												
	(a) Advertising /	Investment	(c) Claims		(e) Human	(f) Information	(g) Office		(i) Professional			(I) Travel /		
	Marketing	Services	Services	(d) Facilities	Resources	Technology	Supplies	(h) Print Services	Services	(j) Telecom	(k) Real Estate	Entertainment	(m) Other	TOTAL
<\$50k														
>= \$50k but < \$100k														
>= \$100k but < \$500k														
>= \$500k but < \$1M														
>= \$1M but < \$5M														
>= \$5M but < \$10M >= 10M														
TOTAL														
						INORITY BUSIN								
					Т	otal Diverse Sp	end (\$) in 20	13						
		(b) Financial /										~		
	(a) Advertising /	Investment	(c) Claims		(e) Human	(f) Information	(g) Office		(i) Professional	/		(I) Travel /		
TOTAL	Marketing	Services	Services	(d) Facilities	Resources	Technology	Supplies	(h) Print Services	Services	(j) Telecom	(k) Real Estate	Entertainment	(m) Other	TOTAL
TOTAL														
						INORITY BUSIN								
					Total Do	ollars in Contra	cts Signed (\$	) in 2013						

														,
					TABLE 2B - N	MINORITY BUSIN	NESS ENTER	PRISES (MBE)						
					Total D	ollars in Contra	cts Signed (\$	5) in 2013						
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment	(m) Other	TOTAL
TOTAL	U U						••							

					TABLE 2C - N	<b>MINORITY BUSI</b>	NESS ENTER	RPRISES (MBE)						
					Total Num	ber of Unique P	aid Supplier	s (#) in 2013						
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment	(m) Other	TOTAL
<\$50k														
>= \$50k but < \$100k														
>= \$100k but < \$500k														
>= \$500k but < \$1M														
>= \$1M but < \$5M														
>= \$5M but < \$10M														
>= 10M														
TOTAL														

					TABLE 2D - M	<b>INORITY BUSI</b>	NESS ENTERPR
					Total Di	verse Spend (\$	6) by Ethnicity in
	(a) African	(b) Asian/Pacific	(c)	(d) American			
	American	Islander	Latino/Hispanic	Indian	(e) Multi-Ethnic	TOTAL	
TOTAL							

				TAB	LE 3A - DISABL	ED VETERAN I	BUSINESS E	NTERPRISES (DVE	BE)						
	Total Diverse Spend (\$) in 2013														
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services		(k) Real Estate	(I) Travel / Entertainment	(m) Other	TOTAL	
TOTAL															
													201E Incurrent	Suppliar Divorsity Supr	

RISES (MBE) in 2013

				2015		UPPLIER DIV NG YEAR: 201		SURVEY - CHA RNIA <i>ONLY</i>	ARTS					
				TAB		LED VETERAN E ollars in Contra		NTERPRISES (DVI S) in 2013	3E)					
TOTAL	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment	(m) Other	TOTAL
TOTAL														

				TABI	_E 3C - DISABL	.ED VETERAN B	BUSINESS E	NTERPRISES (DVE	BE)					
					Total Num	ber of Unique P	aid Supplier	s (#) in 2013						
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment	(m) Other	TOTAL
<\$50k														
>= \$50k but < \$100k														
>= \$100k but < \$500k														
>= \$500k but < \$1M														
>= \$1M but < \$5M														
>= \$5M but < \$10M														
>= 10M														
TOTAL														

			TA	BLE 4A - LESE	BIAN, GAY, BISE	EXUAL, TRANS	GENDER BU	SINESS ENTERPR	ISES (LGBTBE)						
					Т	otal Diverse Sp	end (\$) in 20	13							
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment	(m) Other	TOTAL	
TOTAL															
			TA	BLE 4B - LESE	BIAN, GAY, BISE	EXUAL, TRANS	GENDER BU	SINESS ENTERPR	ISES (LGBTBE)						
					Total Do	ollars in Contra	cts Signed (\$	5) in 2013							
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment	(m) Other	TOTAL	
TOTAL															

				TABLE	E 4C - LESE	BIAN, GAY, BISI	EXUAL, TRANS	GENDER BU	SINESS ENTERPR	ISES (LGBTBE)					
						Total Num	ber of Unique P	aid Supplier	s (#) in 2013						
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services		d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment	(m) Other	TOTAL
<\$50k	-														
>= \$50k but < \$100k															
>= \$100k but < \$500k															
>= \$500k but < \$1M															
>= \$1M but < \$5M															
>= \$5M but < \$10M															
>= 10M															
TOTAL															

					TABLE 5A - M	ULTI-CERTIFIEI	<b>D BUSINESS</b>	ENTERPRISES							
					Т	otal Diverse Sp	end (\$) in 20	13							
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment	(m) Other	TOTAL	
TOTAL															
	TABLE 5B - MULTI-CERTIFIED BUSINESS ENTERPRISES														
					Total Do	ollars in Contra	cts Signed (\$	5) in 2013							
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment	(m) Other	TOTAL	
TOTAL															

					TABLE 5A - M	ULTI-CERTIFIEI	D BUSINESS	ENTERPRISES							
					Т	otal Diverse Sp	end (\$) in 20	13							
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment	(m) Other	TOTAL	
TOTAL															
	TABLE 5B - MULTI-CERTIFIED BUSINESS ENTERPRISES														
					Total Do	ollars in Contra	cts Signed (\$	5) in 2013							
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment	(m) Other	TOTAL	
TOTAL															

					TABLE 5C - M	<b>ULTI-CERTIFIEI</b>	D BUSINESS	ENTERPRISES						
					<b>Total Number</b>	of Unique Paid I	Diverse Sup	oliers (#) in 2013						
	(a) Advertising / Marketing	(b) Financial / Investment Services	(c) Claims Services	(d) Facilities	(e) Human Resources	(f) Information Technology	(g) Office Supplies	(h) Print Services	(i) Professional Services	(j) Telecom	(k) Real Estate	(I) Travel / Entertainment	(m) Other	TOTAL
<\$50k														
>= \$50k but < \$100k														
>= \$100k but < \$500k														upplier Diversity Surve

2015 INSURER SUPPLIER DIVERSITY SURVEY - CHARTS REPORTING YEAR: 2013 CALIFORNIA <i>ONLY</i>									
>= \$500k but < \$1M									
>= \$1M but < \$5M									
>= \$5M but < \$10M									
>= 10M									
TOTAL									

	TOTAL
WBE/MBE	
WBE / DVBE	
WBE / LGBTE	
MBE / DVBE	
MBE / LGBTE	
DVBE / LGBTE	
WBE / MBE / DVBE	
WBE/MBE/LGBTE	
WBE/ DVBE / LGBTE	
MBE / DVBE / LGBTE	
WBE/MBE/DVBE/	
LGBTE	
TOTAL	

TABLE 6 - SUMMARY					
BY CERTIFICATION					
	Total diverse spend overall (\$)	Total dollars in contracts signed overall (\$)	Total number of unique paid suppliers overall (#)		
WBE					
MBE					
DVBE					
LGBTBE					
Multi-Certified					
TOTAL					

TABLE 7 - SUMMARY					
BY INDUSTRY CATEGORY					
	Total diverse spend overall (\$)	Total dollars in contracts signed overall (\$)	Total number of unique paid suppliers overall (#)		
Adv/Marketing					
Financial/Investment					
Services					
Claims Services					
Facilities					
Human Resources					
Information Technology					
Office Supplies Print Services					
Professional Services					
Telecom					
Real Estate					
Travel/Entertainment					
Other					
TOTAL					

TABLE 8				
PROCUREMENT SPEND 2013				
Total Diverse Spend (\$)				
in CA				
Total Procurement				
Spend (\$) in CA				
% Diverse Spend				
(Divide Figure 1 by				
Figure 2)				

TABLE 5D - MULTI-CERTIFIED BUSINESS ENTERPRISES

Number of Multi-Certified Business Enterprises by Certification Combination (#) in 2013

