Coverage		Total Earned	Exposures for	r California		Т		Exposures for U Communities	U nderserved		Percent	age of Total E	arned Exposu Communities	res in Underse	erved
	2008	2009	2010	2011	2012	2008	2009	2010	2011	2012	2008	2009	2010	2011	2012
Homeowners	5,983,726	5,980,805	6,056,562	6,057,840	6,025,193	366,095	368,058	376,697	379,556	378,596	6.1%	6.2%	6.2%	6.3%	6.3%
Dwll'g Owner Occp'd	368,202	385,994	402,910	409,551	413,774	138,634	138,496	142,837	142,873	143,485	37.7%	35.9%	35.4%	34.9%	34.7%
Dwll'g Tenant Occp'd	745,739	791,842	852,245	905,770	980,440	143,003	148,138	153,883	156,057	161,902	19.2%	18.7%	18.1%	17.2%	16.5%
Condominium	627,497	647,307	690,718	723,260	759,604	21,975	24,664	28,788	32,286	36,647	3.5%	3.8%	4.2%	4.5%	4.8%
Tenant	973,668	1,084,734	1,191,590	1,333,557	1,489,964	47,781	58,311	66,874	78,703	91,505	4.9%	5.4%	5.6%	5.9%	6.1%
Dwll'g Content Only	11,507	12,669	14,488	15,968	17,273	532	576	661	721	801	4.6%	4.5%	4.6%	4.5%	4.6%
Mobilehome	308,730	332,964	331,091	302,095	296,137	12,987	15,102	14,977	13,607	13,268	4.2%	4.5%	4.5%	4.5%	4.5%
Vacant Dwelling	3,747	5,221	7,110	7,643	7,959	957	1,353	1,812	1,759	1,781	25.5%	25.5%	25.2%	23.0%	22.49
v acant Dwening	3,747	3,221	7,110	7,043	1,939	951	1,333	1,012	1,739	1,701	23.3 /0	23.3 /0	23.2 /0	23.0 76	22.47
21ST CENTURY SUPE	ERIOR INSURA	ANCE													
Homeowners	15,056	14,335	0	0	0	205	208	0	0	0	1.4%	1.5%	0.0%	0.0%	0.0
Condominium	1,575	1,508	0	0	0	30	28	0	0	0	1.9%	1.9%	0.0%	0.0%	0.0
Tenant	583	583	0	0	0	17	16	0	0	0	2.9%	2.8%	0.0%	0.0%	0.09
AEGIS SECURITY INS	SURANCE CO														
Homeowners	4,435	4,305	4,100	3,625	3,274	509	537	528	505	473	11.5%	12.5%	12.9%	13.9%	14.4%
Condominium	202	191	202	203	256	6	6	10	16	31	2.7%	3.3%	4.8%	8.0%	12.0%
Tenant	33	62	90	293	944	0	3	7	39	94	0.8%	4.5%	8.2%	13.3%	10.0%
Mobilehome	4,699	4,336	4,081	3,950	3,832	261	233	223	224	218	5.5%	5.4%	5.5%	5.7%	5.79
ALLIED PROPERTY &	CASUALTY I	NS													
Homeowners	70,771	103,971	98,831	65,340	65,033	3,706	4,646	4,386	3,333	3,221	5.2%	4.5%	4.4%	5.1%	5.0%
Dwll'g Owner Occp'd	1,179	737	698	807	987	72	89	88	111	152	6.1%	12.1%	12.6%	13.7%	15.4%
Dwll'g Tenant Occp'd	30,109	25,847	26,292	26,501	27,979	1,972	1,684	1,676	1,599	1,586	6.5%	6.5%	6.4%	6.0%	5.7%
Condominium	3,824	5,193	5,352	4,361	4,514	81	103	121	111	124	2.1%	2.0%	2.3%	2.5%	2.89
Tenant ALLSTATE INDEMNIT	2,573	3,474	3,282	2,849	3,231	58	82	76	75	91	2.3%	2.4%	2.3%	2.6%	2.8%
ALLSTATE INDEMNIT	1 COMPANT														
Homeowners	1,175	855	674	524	404	57	41	18	-9	4	4.9%	4.8%	2.7%	-1.8%	0.9%
Tenant	6,057	5,278	5,418	6,027	6,582	344	314	321	357	372	5.7%	5.9%	5.9%	5.9%	5.79
ALLSTATE INSURANCE	CE COMPANY														
Homeowners	778,609	709,862	659,015	604,051	544,091	82,990	76,888	72,820	67,834	62,043	10.7%	10.8%	11.0%	11.2%	11.4%
Dwll'g Owner Occp'd	446	492	457	408	0	139	149	140	142	0	31.1%	30.3%	30.5%	34.9%	-77.8%
Condominium	83,108	84,916	86,938	90,053	93,842	3,300	3,721	4,024	4,403	4,881	4.0%	4.4%	4.6%	4.9%	5.29
Tenant	105,793	121,597	135,526	151,427	155,081	5,954	7,938	8,871	10,228	10,523	5.6%	6.5%	6.5%	6.8%	6.89
Mobilehome	16,728	15,373	13,914	12,257	11,038	942	876	781	695	631	5.6%	5.7%	5.6%	5.7%	5.7%

Coverage		Total Earned	Exposures for	· California		Т		Exposures for U Communities	Inderserved		Percent	0	arned Exposu Communities	res in Underse	erved
	2008	2009	2010	2011	2012	2008	2009	2010	2011	2012	2008	2009	2010	2011	2012
Homeowners	5,983,726	5,980,805	6,056,562	6,057,840	6,025,193	366,095	368,058	376,697	379,556	378,596	6.1%	6.2%	6.2%	6.3%	6.3%
Dwll'g Owner Occp'd	368,202	385,994	402,910	409,551	413,774	138,634	138,496	142,837	142,873	143,485	37.7%	35.9%	35.4%	34.9%	34.7%
Dwll'g Tenant Occp'd	745,739	791,842	852,245	905,770	980,440	143,003	148,138	153,883	156,057	161,902	19.2%	18.7%	18.1%	17.2%	16.5%
Condominium	627,497	647,307	690,718	723,260	759,604	21,975	24,664	28,788	32,286	36,647	3.5%	3.8%	4.2%	4.5%	4.8%
Tenant	973,668	1,084,734	1,191,590	1,333,557	1,489,964	47,781	58,311	66,874	78,703	91,505	4.9%	5.4%	5.6%	5.9%	6.1%
Dwll'g Content Only	11,507	12,669	14,488	15,968	17,273	532	576	661	721	801	4.6%	4.5%	4.6%	4.5%	4.6%
Mobilehome	308,730	332,964	331,091	302,095	296,137	12,987	15,102	14,977	13,607	13,268	4.2%	4.5%	4.5%	4.5%	4.5%
Vacant Dwelling	3,747	5,221	7,110	7,643	7,959	957	1,353	1,812	1,759	1,781	25.5%	25.5%	25.2%	23.0%	22.4%
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AMCO INSURANCE C	OMPANY														
Homeowners	166,712	155,130	157,891	158,933	158,155	5,327	5,547	6,062	6,359	6,454	3.2%	3.6%	3.8%	4.0%	4.1%
Dwll'g Owner Occp'd	3,127	1,930	2,170	2,088	1,870	500	307	447	441	394	16.0%	15.9%	20.6%	21.1%	21.1%
Dwll'g Tenant Occp'd	74,372	61,416	67,378	73,252	77,755	4,119	3,612	4,155	4,651	4,994	5.5%	5.9%	6.2%	6.3%	6.4%
Condominium	13,449	14,673	17,704	18,210	18,631	355	443	583	672	775	2.6%	3.0%	3.3%	3.7%	4.2%
Tenant	4,591	5,625	5,468	4,786	5,768	156	176	168	158	187	3.4%	3.1%	3.1%	3.3%	3.2%
AMERICAN FAMILY H	OME INSURA	NCE													
Tenant	15	722	2,190	5,622	10,990	2	61	190	508	1,324	13.6%	8.5%	8.7%	9.0%	12.0%
Mobilehome	10,598	21,165	21,560	22,377	19,410	1,165	2,254	2,283	2,518	2,259	11.0%	10.7%	10.6%	11.3%	11.6%
AMERICAN MODERN	HOME INSUR	ANCE													
Homeowners	2,555	2,138	1,885	1,624	1,520	55	49	43	39	37	2.2%	2.3%	2.3%	2.4%	2.5%
Dwll'g Owner Occp'd	4,194	3,814	3,589	5,781	5,550	596	480	419	725	686	14.2%	12.6%	11.7%	12.5%	12.4%
Dwll'g Tenant Occp'd	6,721	7,231	7,376	12,614	12,309	638	680	676	1,110	1,051	9.5%	9.4%	9.2%	8.8%	8.5%
Tenant	61,189	69,143	74,104	75,722	85,374	3,229	3,929	4,256	4,478	5,090	5.3%	5.7%	5.7%	5.9% 2.5%	6.0% 2.3%
Mobilehome Vacant Dwelling	23,813 538	24,997 492	24,675 594	25,352 891	26,808 932	613 29	611 32	593 39	637 45	608 80	2.6% 5.4%	2.4% 6.4%	2.4% 6.6%	2.5% 5.1%	2.5% 8.6%
AMICA MUTUAL INSU			394	091	932	29	32	39	45		3.4 /6	0.4 /6	0.0%	3.176	0.076
Homeowners	13,134	13,414	14,040	14,527	14,857	217	213	225	237	254	1.7%	1.6%	1.6%	1.6%	1.7%
Dwll'g Owner Occp'd	165	183	214	228	244	4	5	7	8	11	2.5%	2.6%	3.0%	3.3%	4.4%
Dwll'g Tenant Occp'd	1,067	1,253	1,467	1,679	1,874	36	42	52	61	71	3.4%	3.4%	3.5%	3.6%	3.8%
Condominium	2,769	2,918	3,193	3,446	3,605	64	81	105	122	132	2.3%	2.8%	3.3%	3.5%	3.7%
Tenant	4,666	5,247	5,798	6,455	7,160	163	205	222	270	318	3.5%	3.9%	3.8%	4.2%	4.4%
ARMED FORCES INS	JRANCE EXC	HANGE													
Homeowners	4,364	4,148	3,981	4,157	3,671	58	56	53	54	51	1.3%	1.4%	1.3%	1.3%	1.4%
Condominium	254	251	244	252	226	3	3	4	4	4	1.0%	1.4%	1.6%	1.4%	1.6%

						T		xposures for U	Underserved		Percent	age of Total E	-	res in Underse	rved
Coverage		Total Earned	Exposures for	· California				Communities				C	ommunities		
	2008	2009	2010	2011	2012	2008	2009	2010	2011	2012	2008	2009	2010	2011	2012
Homeowners	5,983,726	5,980,805	6,056,562	6,057,840	6,025,193	366,095	368,058	376,697	379,556	378,596	6.1%	6.2%	6.2%	6.3%	6.3%
Dwll'g Owner Occp'd	368,202	385,994	402,910	409,551	413,774	138,634	138,496	142,837	142,873	143,485	37.7%	35.9%	35.4%	34.9%	34.7%
Dwll'g Tenant Occp'd	745,739	791,842	852,245	905,770	980,440	143,003	148,138	153,883	156,057	161,902	19.2%	18.7%	18.1%	17.2%	16.5%
Condominium	627,497	647,307	690,718	723,260	759,604	21,975	24,664	28,788	32,286	36,647	3.5%	3.8%	4.2%	4.5%	4.8%
Tenant	973,668	1,084,734	1,191,590	1,333,557	1,489,964	47,781	58,311	66,874	78,703	91,505	4.9%	5.4%	5.6%	5.9%	6.1%
Dwll'g Content Only	11,507	12,669	14,488	15,968	17,273	532	576	661	721	801	4.6%	4.5%	4.6%	4.5%	4.6%
Mobilehome	308,730	332,964	331,091	302,095	296,137	12,987	15,102	14,977	13,607	13,268	4.2%	4.5%	4.5%	4.5%	4.5%
Vacant Dwelling	3,747	5,221	7,110	7,643	7,959	957	1,353	1,812	1,759	1,781	25.5%	25.5%	25.2%	23.0%	22.4%
ASSURANT GROUP															
ASSURANT GROUP															
Homeowners	26,544	22,010	19,703	16,253	14,469	1,740	1,469	1,273	1,031	882	6.6%	6.7%	6.5%	6.3%	6.1%
Dwll'g Owner Occp'd	8,297	2,882	2,340	3,001	2,553	1,011	564	461	377	316	12.2%	19.6%	19.7%	12.6%	12.4%
Dwll'g Tenant Occp'd	0	8,166	7,231	2,907	2,435	0	838	702	286	251	15.1%	10.3%	9.7%	9.8%	10.3%
Condominium	0	3,128	4,135	2,500	2,169	0	96	152	96	78		3.1%	3.7%	3.8%	3.6%
Tenant	27,624	39,970	34,457	38,504	42,301	1,177	1,836	2,266	2,771	3,168	4.3%	4.6%	6.6%	7.2%	7.5%
Mobilehome	22,716	47,908	55,282	33,209	32,812	1,504	2,880	3,205	1,895	1,905	6.6%	6.0%	5.8%	5.7%	5.8%
AUTO CLUB SOUTHER	N CALIFORI	NIA													
Homeowners	355,699	364,582	372,050	379,698	386,331	15,671	16,258	17,300	18,609	19,808	4.4%	4.5%	4.6%	4.9%	5.1%
Dwll'g Tenant Occp'd	11,173	14,426	17,635	21,365	25,210	933	1,211	1,519	1,844	2,175	8.4%	8.4%	8.6%	8.6%	8.6%
Condominium	40,942	42,391	42,822	42,767	43,000	1,413	1,535	1,655	1,745	1,826	3.5%	3.6%	3.9%	4.1%	4.2%
Tenant	48,785	57,877	69,351	88,973	107,360	2,956	3,711	4,828	6,753	8,548	6.1%	6.4%	7.0%	7.6%	8.09
BANK of AMERICA CO	RP GRP														
Homeowners	0	80,119	65,653	60,579	47,388	0	6,638	5,843	5,685	4,521	0.0%	8.3%	8.9%	9.4%	9.5%
Dwll'g Owner Occp'd	0	14,751	9,453	7,548	3,489	0	1,179	774	650	301	0.0%	8.0%	8.2%	8.6%	8.6%
Condominium	0	3,605	2,782	2,500	2,057	0	254	217	229	190	0.0%	7.0%	7.8%	9.2%	9.2%
Tenant	0	14,767	11,438	7,932	4,690	0	1,194	976	706	423	0.0%	8.1%	8.5%	8.9%	9.0%
Vacant Dwelling	0	535	128	0	0	0	106	30	0	0	0.0%	19.8%	23.2%	0.0%	0.09
BANKERS STANDARD															
Homeowners	0	467	3,156	3,896	5,001	0	7	41	59	69	0.0%	1.4%	1.3%	1.5%	1.4%
Condominium	0	47	375	529	727	0	2	7	13	17	0.0%	4.4%	1.8%	2.4%	2.4%
Tenant	0	18	145	195	255	0	0	1	5	7	0.0%	0.0%	0.9%	2.6%	2.99

Total Earned Exposures for Underserved Percentage of Total Earned Exposures in Underserved Coverage **Total Earned Exposures for California** Communities Communities 2008 2009 2010 2011 2012 2008 2009 2010 2012 2008 2009 2010 2011 2012 2011 Homeowners 5,983,726 5,980,805 6,056,562 6,057,840 6,025,193 366,095 368,058 376,697 379,556 378,596 6.1% 6.2% 6.2% 6.3% 6.3% Dwll'g Owner Occp'd 368,202 385,994 402,910 409,551 413,774 138,634 138,496 142,837 142,873 143,485 37.7% 35.9% 35.4% 34.9% 34.7% Dwll'g Tenant Occp'd 745,739 852,245 905,770 980,440 148,138 161,902 19.2% 17.2% 16.5% 791,842 143,003 153,883 156,057 18.7% 18.1% 627,497 690,718 759,604 21,975 3.5% 4.5% 4.8% Condominium 647,307 723,260 24,664 28,788 32,286 36,647 3.8% 4.2% 973,668 1,084,734 1,191,590 1,333,557 1,489,964 47,781 58,311 78,703 91,505 4.9% 5.4% 5.6% 5.9% 6.1% Tenant 66,874 801 4.6% 4.5% 4.6% Dwll'g Content Only 11,507 12,669 14,488 15,968 17,273 532 576 661 721 4.5% 4.6% 308,730 332,964 302,095 12,987 4.2% 4.5% 4.5% Mobilehome 331,091 296,137 15,102 14,977 13,607 13,268 4.5% 4.5% 1,781 25.5% 25.5% Vacant Dwelling 3,747 5,221 7,110 7,643 7,959 957 1,353 1,812 1,759 25.2% 23.0% 22.4% **CALIFORNIA CASUALTY** 34,905 34,173 33,831 33,666 33,323 1,780 1,722 1,689 1,659 1,634 5.1% 4.9% 4.9% Homeowners 5.0% 5.0% 5,584 5,455 5,444 5,360 5,30 228 221 221 226 226 4.1% 4.0% 4.1% 4.2% 4.3% Condominium 421 4.0% 4.4% 4.4% Tenant 7,117 7.455 7,780 8,570 9.623 285 343 346 376 4.6% 4.4% 277 8 3.0% 268 265 268 274 7 8 2.6% 2.9% Mobilehome 2.8% 3.1% **CALIFORNIA FAIR PLAN** 50.5% Dwll'g Owner Occp'd 107,283 100,054 96,599 93,459 90,503 55,505 51,731 49,664 47,601 45,734 51.7% 51.7% 51.4% 50.9% 56,727 42,662 39,925 38,597 34,095 60.5% Dwll'g Tenant Occp'd 70,568 65,968 63,454 60,141 36,501 60.5% 60.8% 60.7% 60.1% Dwll'g Content Only 437 395 371 356 369 32 26 22 19 18 7.3% 6.7% 6.0% 5.2% 4.8% Mobilehome 616 692 773 804 838 95 114 122 120 126 15.3% 14.9% 15.0% 16.4% 15.8% 2,530 1,066 2,208 2,295 3,041 2,831 835 992 1,340 1,207 37.8% 42.6% Vacant Dwelling 43.2% 44.1% 42.2% **CALIFORNIA STATE AUTO ASSO** 389,111 394,924 406,632 415,576 420,756 9,852 9,957 10,329 10,646 10,839 2.5% 2.6% 2.6% 2.5% 2.5% Homeowners 21.369 22.160 24,058 27,448 30.937 611 640 696 819 975 2.9% 2.9% 2.9% 3.0% 3.2% Condominium 61,612 67,023 76,733 85,295 88,389 1,452 1,657 1,986 2,364 2,458 2.4% 2.5% 2.6% 2.8% Tenant 2.8% CALIFORNIA STATE AUTO GROUP 36,756 46,245 54,361 61,890 68,900 2,031 2,699 3,311 3,839 4,358 5.5% Dwll'g Tenant Occp'd 5.8% 6.1% 6.2% 6.3% CAPITAL INSURANCE GROUP 65,479 52,353 53,515 56,012 59,047 1,173 1,007 1,102 1,217 1,347 1.8% 2.2% 2.3% Homeowners 1.9% 2.1% Dwll'g Owner Occp'd 1,064 884 821 788 761 49 54 51 50 52 4.6% 6.1% 6.3% 6.4% 6.9% Dwll'g Tenant Occp'd 21,962 20,725 23,056 26,097 29,483 715 702 810 964 1,197 3.3% 3.4% 3.5% 3.7% 4.1% 2.861 71 2.796 2.255 2.442 2.642 61 59 61 78 2.2% 2.7% 2.7% Condominium 2.6% 2.5% 2.2% 2,751 1,997 2,205 2,466 2,879 61 51 65 77 76 2.5% 2.9% 3.1% 2.6% Tenant

Coverage		Total Earned	Exposures for	· California		Т		Exposures for U Communities	Underserved		Percent	0	arned Exposu Communities	res in Underse	rved
	2008	2009	2010	2011	2012	2008	2009	2010	2011	2012	2008	2009	2010	2011	2012
Homeowners	5,983,726	5,980,805	6,056,562	6,057,840	6,025,193	366,095	368,058	376,697	379,556	378,596	6.1%	6.2%	6.2%	6.3%	6.3%
Dwll'g Owner Occp'd	368,202	385,994	402,910	409,551	413,774	138,634	138,496	142,837	142,873	143,485	37.7%	35.9%	35.4%	34.9%	34.7%
Dwll'g Tenant Occp'd	745,739	791,842	852,245	905,770	980,440	143,003	148,138	153,883	156,057	161,902	19.2%	18.7%	18.1%	17.2%	16.5%
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Tenant	973,668	1,084,734	1,191,590	1,333,557	1,489,964	47,781	58,311	66,874	78,703	91,505	4.9%	5.4%	5.6%	5.9%	6.1%
Dwll'g Content Only	11,507	12,669	14,488	15,968	17,273	532	576	661	721	801	4.6%	4.5%	4.6%	4.5%	4.6%
Mobilehome	308,730	332,964	331,091	302,095	296,137	12,987	15,102	14,977	13,607	13,268	4.2%	4.5%	4.5%	4.5%	4.5%
Vacant Dwelling	3,747	5,221	7,110	7,643	7,959	957	1,353	1,812	1,759	1,781	25.5%	25.5%	25.2%	23.0%	22.4%
v acant Dwening	3,141	3,221	7,110	7,043	1,939	751	1,000	1,012	1,739	1,701	23.3 /0	23.3 /0	23.2 /0	23.0 /0	22.4 /0
CENTURY-NATIONAL	INSURANCE	СО													
Homeowners	80,309	70,683	61,549	56,335	52,454	7,678	6,782	5,913	5,299	4,845	9.6%	9.6%	9.6%	9.4%	9.2%
Dwll'g Owner Occp'd	3,347	2,984	2,792	2,567	2,361	1,397	1,254	1,158	1,064	974	41.7%	42.0%	41.5%	41.5%	41.3%
Dwll'g Tenant Occp'd	20,088	19,008	17,534	16,029	14,632	2,129	2,018	1,898	1,744	1,583	10.6%	10.6%	10.8%	10.9%	10.8%
Condominium	264	240	215	200	182	13	11	9	9	8	4.8%	4.4%	4.2%	4.3%	4.3%
Mobilehome CHARTIS PROPERTY	6,383	6,319	6,231	6,832	8,025	376	386	379	418	500	5.9%	6.1%	6.1%	6.1%	6.2%
Homeowners	0	1,253	11,861	13,899	13,157	0	16	164	191	165	0.0%	1.3%	1.4%	1.4%	1.3%
Condominium	0	160	1,413	1,738	1,764	0	3	23	33	34	0.0%	1.7%	1.7%	1.9%	1.9%
Tenant	0	103	619	738	766	0	3	21	28	24	0.0%	3.2%	3.4%	3.8%	3.2%
COMMERCE WEST IN	NSURANCE CO	0													
Homeowners	0	1,022	1,937	3,092	3,499	0	37	94	195	215	0.0%	3.6%	4.8%	6.3%	6.1%
Condominium	0	42	120	199	260	0	3	13	25	30	0.0%	7.9%	11.1%	12.3%	11.6%
CSE INSURANCE GR	OUP														
Homeowners	34,741	38,226	40,684	42,444	43,028	1,409	1,880	2,133	2,200	2,193	4.1%	4.9%	5.2%	5.2%	5.1%
Dwll'g Owner Occp'd	3,289	3,529	3,606	2,804	3,062	551	678	710	590	644	16.8%	19.2%	19.7%	21.0%	21.0%
Dwll'g Tenant Occp'd	13,238	16,507	18,717	17,149	20,670	1,248	1,790	2,108	2,084	2,496	9.4%	10.8%	11.3%	12.2%	12.1%
Condominium	2,061	2,040	2,014	2,053	2,152	51	53	52	51	54	2.5%	2.6%	2.6%	2.5%	2.5%
Tenant	1,394	1,366	1,297	1,257	1,325	61	62	62	60	55	4.4%	4.5%	4.8%	4.8%	4.1%
Vacant Dwelling	320	431	547	565	674	29	44	57	80	122	9.0%	10.1%	10.4%	14.2%	18.1%
ELECTRIC INSURANCE	CE COMPANY														
Homeowners	1,427	1,391	1,367	1,327	1,304	46	45	45	42	40	3.2%	3.2%	3.3%	3.2%	3.1%
Condominium	158	177	185	195	203	9	7	8	11	11	5.5%	3.7%	4.2%	5.5%	5.4%
Tenant	177	204	235	264	280	5	8	10	9	14	3.0%	4.0%	4.1%	3.5%	4.9%

Coverage		Total Earned	Exposures for	· California		Т		Exposures for U Communities	Inderserved		Percent	age of Total E	arned Exposu ommunities	res in Underse	erved
	2008	2009	2010	2011	2012	2008	2009	2010	2011	2012	2008	2009	2010	2011	2012
Homeowners	5,983,726	5,980,805	6,056,562	6,057,840	6,025,193	366,095	368,058	376,697	379,556	378,596	6.1%	6.2%	6.2%	6.3%	6.3%
Dwll'g Owner Occp'd	368,202	385,994	402,910	409,551	413,774	138,634	138,496	142,837	142,873	143,485	37.7%	35.9%	35.4%	34.9%	34.7%
Dwll'g Tenant Occp'd	745,739	791,842	852,245	905,770	980,440	143,003	148,138	153,883	156,057	161,902	19.2%	18.7%	18.1%	17.2%	16.5%
Condominium	627,497	647,307	690,718	723,260	759,604	21,975	24,664	28,788	32,286	36,647	3.5%	3.8%	4.2%	4.5%	4.8%
Tenant	973,668	1,084,734	1,191,590	1,333,557	1,489,964	47,781	58,311	66,874	78,703	91,505	4.9%	5.4%	5.6%	5.9%	6.1%
Dwll'g Content Only	11,507	12,669	14,488	15,968	17,273	532	576	661	721	801	4.6%	4.5%	4.6%	4.5%	4.6%
Mobilehome	308,730	332,964	331,091	302,095	296,137	12,987	15,102	14,977	13,607	13,268	4.2%	4.5%	4.5%	4.5%	4.5%
Vacant Dwelling	3,747	5,221	7,110	7,643	7,959	957	1,353	1,812	1,759	1,781	25.5%	25.5%	25.2%	23.0%	22.4%
, ucunt 2 weining	2,		,,110	7,010	.,,,,,	,,,,	1,000	1,012	2,7.03	1,701	2010 / 0	2010 70	201270	2010 / 0	
ENCOMPASS INSURA	ANCE COMPA	NY													
Homeowners	21,669	19,191	18,246	17,679	17,966	485	389	363	340	327	2.2%	2.0%	2.0%	1.9%	1.8%
Dwll'g Owner Occp'd	8,583	8,639	9,205	9,624	10,461	421	420	434	438	467	4.9%	4.9%	4.7%	4.5%	4.5%
Condominium	2,616	2,356	2,255	2,145	2,144	49	39	37	33	40	1.9%	1.7%	1.6%	1.5%	1.9%
Tenant	1,707	1,571	1,489	1,614	1,800	47	37	30	41	40	2.8%	2.3%	2.0%	2.5%	2.2%
Dwll'g Content Only	7,687	7,539	7,832	8,060	8,597	383	375	381	381	404	5.0%	5.0%	4.9%	4.7%	4.7%
FARMERS INSURANC	CE GROUP														
Homeowners	1,021,627	964,048	980,500	986,919	977,534	84,407	80,135	81,570	82,207	81,885	8.3%	8.3%	8.3%	8.3%	8.4%
Dwll'g Owner Occp'd	159,949	175,634	197,130	204,883	216,399	66,585	70,406	76,565	78,446	81,305	41.6%	40.1%	38.8%	38.3%	37.6%
Dwll'g Tenant Occp'd	164,617	182,123	185,201	187,385	195,591	59,003	63,146	63,562	62,476	63,689	35.8%	34.7%	34.3%	33.3%	32.6%
Condominium	119,575	116,215	125,020	130,617	139,816	4,659	5,042	6,141	6,816	8,105	3.9%	4.3%	4.9%	5.2%	5.8% 4.9%
Tenant FEDERAL INSURANC	104,959 E COMPANY	106,436	112,766	118,555	133,258	5,155	5,447	5,628	5,613	6,512	4.9%	5.1%	5.0%	4.7%	4.9%
T EDETOTE INCOME	2 001111 71111														
Homeowners	14,376	15,256	16,226	18,071	19,813	159	167	170	178	184	1.1%	1.1%	1.0%	1.0%	0.9%
Condominium	2,572	2,691	2,856	3,076	3,260	30	32	38	43	45	1.2%	1.2%	1.3%	1.4%	1.4%
Tenant FIDELITY NATL INSU	1,028	1,051	1,088	1,185	1,327	23	28	33	36	41	2.3%	2.7%	3.0%	3.1%	3.1%
FIDELITY NATE INSU	RANCE COMP	ANY													
Homeowners	41,799	31,142	25,752	21,378	15,880	3,049	2,431	2,420	2,091	1,415	7.3%	7.8%	9.4%	9.8%	8.9%
Dwll'g Owner Occp'd	1,776	1,337	1,126	901	432	353	271	231	193	93	19.9%	20.3%	20.5%	21.5%	21.5%
Dwll'g Tenant Occp'd	7,622	6,514	5,777	5,581	6,994	552	466	386	339	384	7.2%	7.2%	6.7%	6.1%	5.5%
Condominium	2,615	2,510	3,289	4,200	5,325	104	101	172	227	310	4.0%	4.0%	5.2%	5.4%	5.8%
Tenant	1,846	1,554	2,419	2,762	2,472	74	68	114	142	116	4.0%	4.4%	4.7%	5.2%	4.7%

Coverage		Total Earned	Exposures for	· California		Т		Exposures for V Communities	Underserved		Percent	age of Total E	arned Exposu Communities	res in Underse	erved
	2008	2009	2010	2011	2012	2008	2009	2010	2011	2012	2008	2009	2010	2011	2012
Homeowners	5,983,726	5,980,805	6,056,562	6,057,840	6,025,193	366,095	368,058	376,697	379,556	378,596	6.1%	6.2%	6.2%	6.3%	6.3%
Dwll'g Owner Occp'd	368,202	385,994	402,910	409,551	413,774	138,634	138,496	142,837	142,873	143,485	37.7%	35.9%	35.4%	34.9%	34.7%
Dwll'g Tenant Occp'd	745,739	791,842	852,245	905,770	980,440	143,003	148,138	153,883	156,057	161,902	19.2%	18.7%	18.1%	17.2%	16.5%
Condominium	627,497	647,307	690,718	723,260	759,604	21,975	24,664	28,788	32,286	36,647	3.5%	3.8%	4.2%	4.5%	4.8%
Tenant	973,668	1,084,734	1,191,590	1,333,557	1,489,964	47,781	58,311	66,874	78,703	91,505	4.9%	5.4%	5.6%	5.9%	6.1%
Dwll'g Content Only	11,507	12,669	14,488	15,968	17,273	532	576	661	721	801	4.6%	4.5%	4.6%	4.5%	4.6%
Mobilehome	308,730	332,964	331,091	302,095	296,137	12,987	15,102	14,977	13,607	13,268	4.2%	4.5%	4.5%	4.5%	4.5%
Vacant Dwelling	3,747	5,221	7,110	7,643	7.959	957	1,353	1,812	1,759	1,781	25.5%	25.5%	25.2%	23.0%	22.4%
vacant Dweining	3,141	3,221	7,110	7,043	1,555	751	1,000	1,012	1,737	1,701	25.576	23.5 / 0	25.270	23.0 / 0	22.470
FIDELITY NATL P&C	INSURANCE (o													
Homeowners	1,023	5,814	10,630	12,262	11,040	59	307	527	560	475	5.8%	5.3%	5.0%	4.6%	4.3%
FIREMANS FUND INS	URANCE COM	//PANY													
Homeowners	53,568	46,069	41,426	35,774	32,083	1,579	1,302	1,109	922	788	2.9%	2.8%	2.7%	2.6%	2.5%
Dwll'g Owner Occp'd	1,521	876	727	659	600	372	91	41	38	32	24.5%	10.3%	5.6%	5.7%	5.3%
Dwll'g Tenant Occp'd	12,755	10,346	9,551	8,681	8,009	947	502	406	367	346	7.4%	4.9%	4.2%	4.2%	4.3%
Condominium	7,776	6,803	6,150	5,294	4,756	89	83	78	69	66	1.1%	1.2%	1.3%	1.3%	1.4%
Tenant FIRST AMERICAN DR	1,531	1,349	1,182	957	885	55	47	38	32	33	3.6%	3.5%	3.2%	3.4%	3.7%
FIRST AMERICAN PR	OPERIT INS														
Homeowners	17,545	14,284	13,944	11,847	10,411	899	773	827	737	656	5.1%	5.4%	5.9%	6.2%	6.3%
Tenant	5,201	3,434	3,543	3,140	4,430	388	215	148	88	130	7.5%	6.3%	4.2%	2.8%	2.9%
FIRST AMERICAN SP	ECIALTY INS														
Homeowners	70,717	55,572	51,610	46,011	45,260	5,697	4,373	4,033	3,626	3,532	8.1%	7.9%	7.8%	7.9%	7.8%
Dwll'g Owner Occp'd	5,109	4,263	4,432	4,490	5,212	1,672	1,403	1,528	1,620	1,927	32.7%	32.9%	34.5%	36.1%	37.0%
Dwll'g Tenant Occp'd	33,592	29,450	29,832	28,766	33,046	5,070	4,461	4,688	4,711	5,695	15.1%	15.1%	15.7%	16.4%	17.2%
Condominium	4,626	4,099	4,584	4,484	4,881	202	202	270	290	358	4.4%	4.9%	5.9%	6.5%	7.3%
FOREMOST INSURAN	ICE GROUP														
Homeowners	1,753	4,628	6,251	6,937	8,185	61	127	188	209	275	3.5%	2.7%	3.0%	3.0%	3.4%
Dwll'g Owner Occp'd	8,780	9,224	10,165	10,899	12,036	1,058	1,035	1,258	1,444	1,516	12.0%	11.2%	12.4%	13.3%	12.6%
Dwll'g Tenant Occp'd	7,223	9,814	12,983	15,220	17,241	965	1,254	1,756	2,094	2,289	13.4%	12.8%	13.5%	13.8%	13.3%
Mobilehome	162,741	156,623	154,675	151,716	148,099	5,164	5,024	4,963	4,908	4,780	3.2%	3.2%	3.2%	3.2%	3.2%
Vacant Dwelling	682	1,468	2,800	3,356	3,823	65	180	345	426	513	9.5%	12.3%	12.3%	12.7%	13.4%

Coverage		Total Earned	Exposures for	r California		Т		Exposures for U Communities	U nderserved		Percent	age of Total E	arned Exposu ommunities	res in Underse	erved
	2008	2009	2010	2011	2012	2008	2009	2010	2011	2012	2008	2009	2010	2011	2012
Homeowners	5,983,726	5,980,805	6,056,562	6,057,840	6,025,193	366,095	368,058	376,697	379,556	378,596	6.1%	6.2%	6.2%	6.3%	6.3%
Dwll'g Owner Occp'd	368,202	385,994	402,910	409,551	413,774	138,634	138,496	142,837	142,873	143,485	37.7%	35.9%	35.4%	34.9%	34.7%
Dwll'g Tenant Occp'd	745,739	791,842	852,245	905,770	980,440	143,003	148,138	153,883	156,057	161,902	19.2%	18.7%	18.1%	17.2%	16.5%
Condominium	627,497	647,307	690,718	723,260	759,604	21,975	24,664	28,788	32,286	36,647	3.5%	3.8%	4.2%	4.5%	4.8%
Tenant	973,668	1,084,734	1,191,590	1,333,557	1,489,964	47,781	58,311	66,874	78,703	91,505	4.9%	5.4%	5.6%	5.9%	6.1%
Dwll'g Content Only	11,507	12,669	14,488	15,968	17,273	532	576	661	721	801	4.6%	4.5%	4.6%	4.5%	4.6%
Mobilehome	308,730	332,964	331,091	302,095	296,137	12,987	15,102	14,977	13,607	13,268	4.2%	4.5%	4.5%	4.5%	4.5%
Vacant Dwelling	3,747	5,221	7,110	7,643	7,959	957	1,353	1,812	1,759	1,781	25.5%	25.5%	25.2%	23.0%	22.4%
					,		,								
GARRISON PROP & C	ASUALTY IN	s co													
Homeowners	1,967	3,891	5,806	7,516	9,540	42	82	141	191	235	2.1%	2.1%	2.4%	2.5%	2.5%
Dwll'g Tenant Occp'd	472	951	1,370	1,866	2,476	16	41	57	77	103	3.4%	4.4%	4.1%	4.1%	4.2%
Condominium	416	781	1,182	1,549	1,977	22	40	62	79	93	5.3%	5.1%	5.3%	5.1%	4.7%
Tenant	5,081	8,499	11,604	15,124	19,108	214	389	516	703	912	4.2%	4.6%	4.4%	4.6%	4.8%
GOLDEN BEAR INS															
Homeowners	0	0	0	3,176	3,566	0	0	0	202	212	0.0%	0.0%	0.0%	6.4%	5.9%
GRANGE INSURANCE	GROUP														
Homeowners	9,298	7,167	6,879	6,781	6,765	75	59	55	56	48	0.8%	0.8%	0.8%	0.8%	0.7%
Condominium	0	89	105	94	132	0	0	0	0	0		0.0%	0.0%	0.0%	0.0%
Tenant	511	605	669	441	901	6	7	6	7	8	1.1%	1.2%	0.9%	1.5%	0.8%
Mobilehome	867	966	1,007	1,068	1,088	1	1	1	0	0	0.1%	0.1%	0.0%	0.0%	0.0%
HOMESITE INS CO of	CA														
Homeowners	17,949	19,224	18,543	19,515	20,936	971	1,018	1,004	1,067	1,134	5.4%	5.3%	5.4%	5.5%	5.4%
Condominium	2,419	3,119	3,359	3,700	4,570	134	192	218	269	370	5.5%	6.1%	6.5%	7.3%	8.1%
Tenant	7,602	12,994	10,817	12,774	20,353	535	830	652	779	1,343	7.0%	6.4%	6.0%	6.1%	6.6%
HORACE MANN INSU	RANCE COMI	PANY													
Homeowners	11,424	11,911	12,431	12,698	13,122	546	560	586	572	584	4.8%	4.7%	4.7%	4.5%	4.5%
Condominium	703	776	817	839	877	10	11	13	15	17	1.5%	1.4%	1.6%	1.8%	2.0%
Tenant	858	911	995	1,069	1,287	19	21	39	33	54	2.2%	2.3%	3.9%	3.1%	4.2%
HORACE MANN PROF	& CAS INS	0													
Homeowners	7,545	6,753	6,144	5,597	5,070	626	559	494	459	409	8.3%	8.3%	8.0%	8.2%	8.1%
Condominium	254	225	216	220	232	8	6	6	8	8	3.3%	2.7%	2.7%	3.7%	3.6%
Tenant	492	453	457	497	668	18	16	17	27	45	3.7%	3.4%	3.7%	5.3%	6.7%

Coverage			T		Exposures for U Communities	J nderserved		Percent	age of Total Ea	arned Exposu ommunities	res in Underse	rved			
	2008	2009	2010	2011	2012	2008	2009	2010	2011	2012	2008	2009	2010	2011	2012
Homeowners	5,983,726	5,980,805	6,056,562	6,057,840	6,025,193	366,095	368,058	376,697	379,556	378,596	6.1%	6.2%	6.2%	6.3%	6.3%
Dwll'g Owner Occp'd	368,202	385,994	402,910	409,551	413,774	138,634	138,496	142,837	142,873	143,485	37.7%	35.9%	35.4%	34.9%	34.7%
Dwll'g Tenant Occp'd	745,739	791,842	852,245	905,770	980,440	143,003	148,138	153,883	156,057	161,902	19.2%	18.7%	18.1%	17.2%	16.5%
Condominium	627,497	647,307	690,718	723,260	759,604	21,975	24,664	28,788	32,286	36,647	3.5%	3.8%	4.2%	4.5%	4.8%
Tenant	973,668	1,084,734	1,191,590	1,333,557	1,489,964	47,781	58,311	66,874	78,703	91,505	4.9%	5.4%	5.6%	5.9%	6.1%
Dwll'g Content Only	11,507	12,669	14,488	15,968	17,273	532	576	661	721	801	4.6%	4.5%	4.6%	4.5%	4.6%
Mobilehome	308,730	332,964	331,091	302,095	296,137	12,987	15,102	14,977	13,607	13,268	4.2%	4.5%	4.5%	4.5%	4.5%
Vacant Dwelling	3,747	5,221	7,110	7,643	7,959	957	1,353	1,812	1,759	1,781	25.5%	25.5%	25.2%	23.0%	22.4%
IDS PROPERTY CAS	UALTY INSUR	ANCE													
Homeowners	21,300	24,678	29,684	33,560	36,991	557	686	901	1,062	1,186	2.6%	2.8%	3.0%	3.2%	3.2%
Condominium	3,353	3,711	4,742	5,449	5,952	132	150	229	286	327	3.9%	4.0%	4.8%	5.3%	5.5%
Tenant	3,513	4,165	8,563	11,708	12,968	122	160	411	577	645	3.5%	3.8%	4.8%	4.9%	5.0%
KEMPER AUTO AND	HOME COMPA	ANIES													
Homeowners	48,575	45,080	42,514	40,605	39,657	792	728	718	704	743	1.6%	1.6%	1.7%	1.7%	1.9%
Dwll'g Owner Occp'd	735	685	585	505	464	29	29	28	28	27	3.9%	4.2%	4.8%	5.5%	5.7%
Dwll'g Tenant Occp'd	11,786	12,851	12,642	13,068	13,572	486	516	497	521	557	4.1%	4.0%	3.9%	4.0%	4.1%
Condominium	2,848 1,904	2,773 1,805	2,821 1,752	3,046 1,772	3,342	51 36	47 30	47 27	58 31	72 36	1.8%	1.7%	1.7%	1.9%	2.2%
Tenant LIBERTY MUTUAL IN	,	1,605	1,752	1,772	1,940	30	30	21	31	30	1.9%	1.7%	1.6%	1.7%	1.9%
LIBERT MOTORE III	o onco.														
Homeowners	123,098	127,807	132,996	130,618	132,012	5,785	6,045	6,376	6,410	6,468	4.7%	4.7%	4.8%	4.9%	4.9%
Dwll'g Owner Occp'd	644	665	723	740	731	67	69	77	86	92	10.4%	10.4%	10.6%	11.6%	12.6%
Dwll'g Tenant Occp'd	17,396	19,224	20,970	22,672	23,870	1,519	1,847	2,034	2,196	2,282	8.7%	9.6%	9.7%	9.7%	9.6%
Condominium Tenant	12,925 15,826	14,121 18,549	16,209 23,172	17,376 28,973	18,899 39,141	423 717	476 815	588 1,065	681 1,447	786 1,862	3.3% 4.5%	3.4% 4.4%	3.6% 4.6%	3.9% 5.0%	4.2% 4.8%
Dwll'g Content Only	304	293	25,172	255	242	11	11	1,003	9	1,002	3.4%	3.6%	3.7%	3.6%	4.0 %
MERCED MUTUAL IN											2470	0.070	0.170	2.070	4.170
Homeowners	6,676	5,461	4,790	4,379	3,960	178	153	133	113	93	2.7%	2.8%	2.8%	2.6%	2.4%
MERCURY INSURAN	CE GROUP		,	•											
Homeowners	224,344	231,043	243,779	258,091	273,722	15,796	16,649	18,304	19,599	21,400	7.0%	7.2%	7.5%	7.6%	7.8%
Dwll'g Owner Occp'd	385	399	422	469	512	50	62	71	88	111	12.8%	15.5%	16.9%	18.7%	21.8%
Dwll'g Tenant Occp'd	13,343	14,072	15,464	17,486	19,646	1,490	1,595	1,800	2,057	2,295	11.2%	11.3%	11.6%	11.8%	11.7%
Condominium	25,678	25,815	27,467	29,447	31,559	1,454	1,512	1,713	1,941	2,198	5.7%	5.9%	6.2%	6.6%	7.0%
Tenant	23,396	31,119	38,380	45,943	56,961	1,555	2,254	2,752	3,364	4,307	6.6%	7.2%	7.2%	7.3%	7.6%

Coverage		Total Earned	Exposures for	· California		Т		Exposures for U Communities	J nderserved		Percent	age of Total E	arned Exposu Communities	res in Underse	rved
	2008	2009	2010	2011	2012	2008	2009	2010	2011	2012	2008	2009	2010	2011	2012
Homeowners	5,983,726	5,980,805	6,056,562	6,057,840	6,025,193	366,095	368,058	376,697	379,556	378,596	6.1%	6.2%	6.2%	6.3%	6.3%
Dwll'g Owner Occp'd	368,202	385,994	402,910	409,551	413,774	138,634	138,496	142,837	142,873	143,485	37.7%	35.9%	35.4%	34.9%	34.7%
Dwll'g Tenant Occp'd	745,739	791,842	852,245	905,770	980,440	143,003	148,138	153,883	156,057	161,902	19.2%	18.7%	18.1%	17.2%	16.5%
Condominium	627,497	647,307	690,718	723,260	759,604	21,975	24,664	28,788	32,286	36,647	3.5%	3.8%	4.2%	4.5%	4.8%
Tenant	973,668	1,084,734	1,191,590	1,333,557	1,489,964	47,781	58,311	66,874	78,703	91,505	4.9%	5.4%	5.6%	5.9%	6.1%
Dwll'g Content Only	11,507	12,669	14,488	15,968	17,273	532	576	661	721	801	4.6%	4.5%	4.6%	4.5%	4.6%
Mobilehome	308,730	332,964	331,091	302,095	296,137	12,987	15,102	14,977	13,607	13,268	4.2%	4.5%	4.5%	4.5%	4.5%
Vacant Dwelling	3,747	5,221	7,110	7,643	7,959	957	1,353	1,812	1,759	1,781	25.5%	25.5%	25.2%	23.0%	22.4%
	-,	-,	.,==-	.,	1,5-2-5		-,	-,	-,	-,					
METROPOLITAN DIRE	CT P&C INS	СО													
Homeowners	5,662	5,600	5,431	6,748	8,337	345	213	212	262	328	6.1%	3.8%	3.9%	3.9%	3.9%
Condominium	2,318	2,431	2,614	3,095	3,613	141	109	120	140	177	6.1%	4.5%	4.6%	4.5%	4.9%
Tenant	3,183	3,810	4,226	4,852	5,523	151	193	228	268	278	4.7%	5.1%	5.4%	5.5%	5.0%
NATIONWIDE FIRE IN	SURANCE CC)													
Homeowners	11,365	12,779	11,335	10,614	9,451	357	385	340	317	286	3.1%	3.0%	3.0%	3.0%	3.0%
Condominium	1,667	1,451	1,254	1,164	1,005	41	35	30	31	28	2.5%	2.4%	2.4%	2.7%	2.8%
Tenant	1,880	1,377	1,093	1,094	895	62	42	30	29	28	3.3%	3.1%	2.7%	2.6%	3.1%
NATIONWIDE INS CO	OF AMERICA														
Homeowners	14,610	22,291	24,330	22,941	24,212	1,494	1,907	1,997	1,874	1,869	10.2%	8.6%	8.2%	8.2%	7.7%
Dwll'g Owner Occp'd	107	92	94	97	104	33	27	27	30	29	31.2%	29.4%	28.9%	30.6%	27.7%
Dwll'g Tenant Occp'd	3,697	4,368	5,012	5,678	6,445	423	533	612	668	714	11.4%	12.2%	12.2%	11.8%	11.1%
Condominium	1,081	1,663	2,155	2,377	2,788	78	120	171	190	210	7.2%	7.2%	7.9%	8.0%	7.5%
Tenant NEW HAMPSHIRE INS	2,675	3,853	4,286	4,559	5,354	137	219	244	241	253	5.1%	5.7%	5.7%	5.3%	4.7%
NEW HAMPSHIRE INS	OURANCE CO	WPANT													
Mobilehome	14,790	10,694	4,409	0	0	799	591	195	0	0	5.4%	5.5%	4.4%	0.0%	0.0%
OREGON MUTUAL IN	s co														
Homeowners	7,638	7,436	6,919	6,273	5,724	377	364	338	303	274	4.9%	4.9%	4.9%	4.8%	4.8%
Dwll'g Owner Occp'd	598	1,942	1,845	1,667	1,527	37	127	118	107	93	6.1%	6.6%	6.4%	6.4%	6.1%
Condominium	481	492	500	522	532	16	16	20	25	32	3.3%	3.3%	3.9%	4.8%	6.0%
Tenant	156	159	154	154	147	6	5	3	4	5	3.6%	2.8%	1.6%	2.9%	3.3%
PACIFIC PROPERTY	AND CASUAL	ГҮ													
Homeowners	9,451	10,361	11,290	11,422	11,414	322	323	332	303	272	3.4%	3.1%	2.9%	2.7%	2.4%
Condominium	526	578	683	772	854	7	9	12	19	24	1.3%	1.5%	1.8%	2.5%	2.8%
Tenant	865	968	1,113	1,208	1,250	15	25	23	31	25	1.7%	2.5%	2.1%	2.5%	2.0%

Coverage		Total Earned	Exposures for	r California		Т		Exposures for Communities	Underserved		Percent	age of Total E	arned Exposu Communities	res in Underse	erved
	2008	2009	2010	2011	2012	2008	2009	2010	2011	2012	2008	2009	2010	2011	2012
Homeowners	5,983,726	5,980,805	6,056,562	6,057,840	6,025,193	366,095	368,058	376,697	379,556	378,596	6.1%	6.2%	6.2%	6.3%	6.3%
Dwll'g Owner Occp'd	368,202	385,994	402,910	409,551	413,774	138,634	138,496	142,837	142,873	143,485	37.7%	35.9%	35.4%	34.9%	34.7%
Dwll'g Tenant Occp'd	745,739	791,842	852,245	905,770	980,440	143,003	148,138	153,883	156,057	161,902	19.2%	18.7%	18.1%	17.2%	16.5%
Condominium	627,497	647,307	690,718	723,260	759,604	21,975	24,664	28,788	32,286	36,647	3.5%	3.8%	4.2%	4.5%	4.8%
Tenant	973,668	1,084,734	1,191,590	1,333,557	1,489,964	47,781	58,311	66,874	78,703	91,505	4.9%	5.4%	5.6%	5.9%	6.1%
Dwll'g Content Only	11,507	12,669	14,488	15,968	17,273	532	576	661	721	801	4.6%	4.5%	4.6%	4.5%	4.6%
Mobilehome	308,730	332,964	331,091	302,095	296,137	12,987	15,102	14,977	13,607	13,268	4.2%	4.5%	4.5%	4.5%	4.5%
Vacant Dwelling	3,747	5,221	7,110	7,643	7,959	957	1,353	1,812	1,759	1,781	25.5%	25.5%	25.2%	23.0%	22.4%
vacant D weining	3,747	3,221	7,110	7,040	1,555	,,,,	1,000	1,012	1,707	1,701	20.070	20.070	20.270	23.0 70	
PACIFIC SPECIALTY	NSURANCE (co													
Homeowners	54,703	57,560	63,750	70,199	72,904	6,736	7,304	8,672	9,949	10,668	12.3%	12.7%	13.6%	14.2%	14.6%
Dwll'g Owner Occp'd	11,857	10,043	9,316	8,838	8,972	3,387	2,774	2,486	2,290	2,314	28.6%	27.6%	26.7%	25.9%	25.8%
Dwll'g Tenant Occp'd	19,310	19,731	24,469	27,977	32,919	3,812	3,236	3,974	4,494	5,450	19.7%	16.4%	16.2%	16.1%	16.6%
Condominium	2,412	2,480	2,985	3,700	4,557	133	156	257	415	543	5.5%	6.3%	8.6%	11.2%	11.9%
Tenant	2,343	2,552	2,930	3,475	4,199	215	230	269	313	370	9.2%	9.0%	9.2%	9.0%	8.8%
Mobilehome	7,404	7,878	8,210	7,863	7,957	837	924	983	938	952	11.3%	11.7%	12.0%	11.9%	12.0%
PRAETORIAN INSURA	ANCE COMPA	NY													
Homeowners	0	537	2,998	5,059	6,960	0	12	73	116	255	0.0%	2.2%	2.4%	2.3%	3.7%
QBE INS CORPORATI	ON														
Tenant	12,762	7,768	5,803	7,240	9,874	734	408	308	510	716	5.7%	5.3%	5.3%	7.0%	7.3%
SAFECO INS COMPAI	NIES														
Homeowners	164,812	174,930	178,302	185,709	201,859	8,680	10,091	10,958	11,995	13,624	5.3%	5.8%	6.1%	6.5%	6.7%
Dwll'g Owner Occp'd	4,209	3,989	3,687	3,442	3,245	1,044	971	892	843	779	24.8%	24.3%	24.2%	24.5%	24.0%
Dwll'g Tenant Occp'd	87,011	110,542	130,758	149,768	171,740	8,136	11,122	13,943	16,348	18,824	9.4%	10.1%	10.7%	10.9%	11.0%
Condominium	20,432	21,837	23,719	25,001	26,836	666	782	904	1,052	1,256	3.3%	3.6%	3.8%	4.2%	4.7%
Tenant	34,228	44,153	52,825	58,879	62,761	2,398	3,127	3,671	4,161	4,499	7.0%	7.1%	6.9%	7.1%	7.2%
SEQUIOA INS GROUP	•														
Homeowners	7,175	7,014	6,744	7,067	7,434	46	43	38	42	45	0.6%	0.6%	0.6%	0.6%	0.6%
Condominium	115	124	135	114	115	1	1	1	0	1	0.9%	0.8%	0.4%	0.0%	0.4%
Tenant	0	139	160	199	267	0	1	2	1	2	0.0%	0.4%	1.1%	0.6%	0.8%

Coverage		Total Earned	Exposures for	· California		Т		Exposures for U Communities	Underserved		Percenta	age of Total E	arned Exposu communities	res in Underse	rved
	2008	2009	2010	2011	2012	2008	2009	2010	2011	2012	2008	2009	2010	2011	2012
Homeowners	5,983,726	5,980,805	6,056,562	6,057,840	6,025,193	366,095	368,058	376,697	379,556	378,596	6.1%	6.2%	6.2%	6.3%	6.3%
Dwll'g Owner Occp'd	368,202	385,994	402,910	409,551	413,774	138,634	138,496	142,837	142,873	143,485	37.7%	35.9%	35.4%	34.9%	34.7%
Dwll'g Tenant Occp'd	745,739	791,842	852,245	905,770	980,440	143,003	148,138	153,883	156,057	161,902	19.2%	18.7%	18.1%	17.2%	16.5%
Condominium	627,497	647,307	690,718	723,260	759,604	21,975	24,664	28,788	32,286	36,647	3.5%	3.8%	4.2%	4.5%	4.8%
Tenant	973,668	1,084,734	1,191,590	1,333,557	1,489,964	47,781	58,311	66,874	78,703	91,505	4.9%	5.4%	5.6%	5.9%	6.1%
Dwll'g Content Only	11,507	12,669	14,488	15,968	17,273	532	576	661	721	801	4.6%	4.5%	4.6%	4.5%	4.6%
Mobilehome	308,730	332,964	331,091	302,095	296,137	12,987	15,102	14,977	13,607	13,268	4.2%	4.5%	4.5%	4.5%	4.5%
Vacant Dwelling	3,747	5,221	7,110	7,643	7,959	957	1,353	1,812	1,759	1,781	25.5%	25.5%	25.2%	23.0%	22.4%
vacant D wenning	3,747	3,221	7,110	7,040	1,505	,,,,	1,000	1,012	1,707	1,701	2010 76	20.070	20.270	25.0 / 0	22.470
STATE FARM INSURA	ANCE COMPA	NIES													
Homeowners	1,326,867	1,302,811	1,330,119	1,361,972	1,359,662	70,393	71,370	75,343	79,084	80,829	5.3%	5.5%	5.7%	5.8%	5.9%
Condominium	166,917	171,421	181,589	191,399	198,243	5,377	6,082	6,970	7,740	8,595	3.2%	3.5%	3.8%	4.0%	4.3%
Tenant	239,043	252,875	288,913	336,765	379,907	13,576	16,149	19,820	24,532	29,188	5.7%	6.4%	6.9%	7.3%	7.7%
Mobilehome	37,109	35,751	36,006	36,392	35,953	1,223	1,203	1,243	1,247	1,280	3.3%	3.4%	3.5%	3.4%	3.6%
STATE NATIONAL IN	s co														
Homeowners	1,120	1,432	1,146	0	0	50	81	66	0	0	4.5%	5.6%	5.8%	0.0%	0.0%
THE HARTFORD															
Homeowners	113,511	109,083	101,037	94,252	92,205	5,712	5,561	5,127	4,718	4,629	5.0%	5.1%	5.1%	5.0%	5.0%
Dwll'g Owner Occp'd	775	700	644	581	529	165	154	145	132	120	21.2%	22.0%	22.5%	22.6%	22.7%
Dwll'g Tenant Occp'd	13,354	13,374	12,780	12,196	12,094	1,119	1,132	1,059	986	927	8.4%	8.5%	8.3%	8.1%	7.7%
Condominium	12,382	12,678	13,834	13,127	12,260	392	430	517	526	518	3.2%	3.4%	3.7%	4.0%	4.2%
Tenant	11,943	12,014	11,745	11,240	11,903	622	654	627	600	681	5.2%	5.4%	5.3%	5.3%	5.7%
TOKIO MARINE & NIC	HIDO FIRE														
Homeowners	12,041	11,732	11,504	11,262	11,798	1,577	1,539	1,513	1,463	1,555	13.1%	13.1%	13.2%	13.0%	13.2%
Dwll'g Owner Occp'd	417	51	50	69	70	94	36	34	44	43	22.4%	69.2%	67.3%	64.1%	62.2%
Dwll'g Tenant Occp'd	1,921	1,916	1,973	2,178	2,410	517	488	495	533	627	26.9%	25.5%	25.1%	24.5%	26.0%
Condominium	840	858	866	1,023	1,103	159	159	157	175	191	18.9%	18.5%	18.2%	17.1%	17.3%
Tenant	1,872	1,814	1,697	1,740	2,419	126	123	114	115	171	6.7%	6.8%	6.7%	6.6%	7.1%
TOPA INSURANCE CO	OMPANY														
Homeowners	13,013	10,993	10,543	10,021	9,654	1,954	1,747	1,794	1,668	1,596	15.0%	15.9%	17.0%	16.6%	16.5%
Condominium	0	17	35	41	59	0	2	6	2	8	0.0%	14.1%	17.8%	5.5%	14.1%
Tenant	215	213	209	211	219	11	14	9	9	10	4.9%	6.5%	4.3%	4.4%	4.6%
TOWER SELECT INS	CO														
Homeowners	3,557	32,696	57,074	63,235	68,485	180	1,714	2,932	3,184	3,464	5.0%	5.2%	5.1%	5.0%	5.1%
Dwll'g Owner Occp'd	0	0	9	40	67	0	0	1	2	2	0.0%	0.0%	10.6%	4.6%	3.6%
Dwll'g Tenant Occp'd	0	0	245	1,008	1,679	0	0	15	57	92	0.0%	0.0%	6.3%	5.6%	5.5%
Condominium	0	19	132	275	396	0	6	42	63	77	0.0%	29.6%	32.0%	22.9%	19.4%
Tenant	0	14	55	78	98	0	0	0	3	6	0.0%	1.7%	0.6%	3.3%	5.6%

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Coverage			Exposures for		1			Communities					communities		
	2008	2009	2010	2011	2012	2008	2009	2010	2011	2012	2008	2009	2010	2011	2012
Homeowners	5,983,726	5,980,805	6,056,562	6,057,840	6,025,193	366,095	368,058	376,697	379,556	378,596	6.1%	6.2%	6.2%	6.3%	6.3%
Dwll'g Owner Occp'd	368,202	385,994	402,910	409,551	413,774	138,634	138,496	142,837	142,873	143,485	37.7%	35.9%	35.4%	34.9%	34.7%
Dwll'g Tenant Occp'd	745,739	791,842	852,245	905,770	980,440	143,003	148,138	153,883	156,057	161,902	19.2%	18.7%	18.1%	17.2%	16.5%
Condominium	627,497	647,307	690,718	723,260	759,604	21,975	24,664	28,788	32,286	36,647	3.5%	3.8%	4.2%	4.5%	4.8%
Tenant	973,668	1,084,734	1,191,590	1,333,557	1,489,964	47,781	58,311	66,874	78,703	91,505	4.9%	5.4%	5.6%	5.9%	6.1%
Dwll'g Content Only	11,507	12,669	14,488	15,968	17,273	532	576	661	721	801	4.6%	4.5%	4.6%	4.5%	4.6%
Mobilehome	308,730	332,964	331,091	302,095	296,137	12,987	15,102	14,977	13,607	13,268	4.2%	4.5%	4.5%	4.5%	4.5%
Vacant Dwelling	3,747	5,221	7,110	7,643	7,959	957	1,353	1,812	1,759	1,781	25.5%	25.5%	25.2%	23.0%	22.4%
TRAVELERS INS GRO	OUP														
Homeowners	136,092	167,092	200,080	211,568	202,092	5,661	6,856	8,069	8,322	7,799	4.2%	4.1%	4.0%	3.9%	3.9%
Dwll'g Owner Occp'd	26,922	31,989	36,638	38,741	37,867	2,846	3,573	4,410	4,720	4,736	10.6%	11.2%	12.0%	12.2%	12.5%
Dwll'g Tenant Occp'd	68	75	71	62	51	6	8	11	10	10	8.2%	10.7%	15.5%	15.2%	18.8%
Condominium	13,179	14,970	18,250	21,983	23,847	497	601	866	1,166	1,341	3.8%	4.0%	4.7%	5.3%	5.6%
Tenant	23,879	25,681	26,083	27,616	28,594	856	988	1,023	1,120	1,189	3.6%	3.8%	3.9%	4.1%	4.2%
Dwll'g Content Only	3,079	4,443	6,010	7,297	8,065	107	164	248	312	369	3.5%	3.7%	4.1%	4.3%	4.6%
UNIGARD INSURANC	E GROUP														
Homeowners	20,011	13,631	13,063	13,464	12,909	445	300	277	259	236	2.2%	2.2%	2.1%	1.9%	1.8%
Dwll'g Owner Occp'd	674	610	591	554	514	67	64	60	58	53	9.9%	10.4%	10.1%	10.5%	10.4%
Dwll'g Tenant Occp'd	8,855	8,995	8,923	9,145	8,713	458	477	473	457	441	5.2%	5.3%	5.3%	5.0%	5.1%
Condominium	1,098	850	865	925	929	20	17	20	18	18	1.8%	2.0%	2.3%	2.0%	1.9%
Tenant	659	533	578	743	864	17	13	11	12	16	2.5%	2.5%	2.0%	1.6%	1.9%
UNITED SERVICES A	UTO ASSO														
Homeowners	109,071	111,320	112,951	113,643	114,179	1,285	1,353	1,439	1,465	1,477	1.2%	1.2%	1.3%	1.3%	1.3%
Dwll'g Owner Occp'd	1,164	1,052	991	926	829	22	23	20	17	19	1.9%	2.2%	2.1%	1.9%	2.3%
Dwll'g Tenant Occp'd	35,386	37,382	38,786	40,480	42,424	978	1,031	1,071	1,142	1,225	2.8%	2.8%	2.8%	2.8%	2.9%
Condominium	16,855	16,833	16,899	16,778	16,562	287	310	316	324	338	1.7%	1.8%	1.9%	1.9%	2.0%
Tenant	58,802	57,861	57,989	58,084	58,090	1,333	1,335	1,325	1,341	1,348	2.3%	2.3%	2.3%	2.3%	2.3%
UNIVERSAL NORTH	AMERICA INSU	JRANCE													
Homeowners	0	742	15,020	27,636	38,196	0	50	783	1,239	1,526	0.0%	6.7%	5.2%	4.5%	4.0%
Dwll'g Owner Occp'd	0	21	385	543	539	0	4	69	97	93	0.0%	16.6%	17.8%	17.8%	17.2%
Dwll'g Tenant Occp'd	0	330	6,332	9,927	13,510	0	28	434	648	773	0.0%	8.5%	6.9%	6.5%	5.7%
Condominium	0	63	1,306	2,000	2,342	0	4	78	114	135	0.0%	6.4%	6.0%	5.7%	5.8%
Tenant	0	19	236	314	387	0	0	11	17	18	0.0%	2.2%	4.6%	5.6%	4.7%

Coverage			Т		Exposures for U Communities	Inderserved		Percent		arned Exposu Communities	res in Underse	rved			
	2008	2009	2010	2011	2012	2008	2009	2010	2011	2012	2008	2009	2010	2011	2012
Homeowners	5,983,726	5,980,805	6,056,562	6,057,840	6,025,193	366,095	368,058	376,697	379,556	378,596	6.1%	6.2%	6.2%	6.3%	6.3%
Dwll'g Owner Occp'd	368,202	385,994	402,910	409,551	413,774	138,634	138,496	142,837	142,873	143,485	37.7%	35.9%	35.4%	34.9%	34.7%
Dwll'g Tenant Occp'd	745,739	791,842	852,245	905,770	980,440	143,003	148,138	153,883	156,057	161,902	19.2%	18.7%	18.1%	17.2%	16.5%
Condominium	627,497	647,307	690,718	723,260	759,604	21,975	24,664	28,788	32,286	36,647	3.5%	3.8%	4.2%	4.5%	4.8%
Tenant	973,668	1,084,734	1,191,590	1,333,557	1,489,964	47,781	58,311	66,874	78,703	91,505	4.9%	5.4%	5.6%	5.9%	6.1%
Dwll'g Content Only	11,507	12,669	14,488	15,968	17,273	532	576	661	721	801	4.6%	4.5%	4.6%	4.5%	4.6%
Mobilehome	308,730	332,964	331,091	302,095	296,137	12,987	15,102	14,977	13,607	13,268	4.2%	4.5%	4.5%	4.5%	4.5%
Vacant Dwelling	3,747	5,221	7,110	7,643	7,959	957	1,353	1,812	1,759	1,781	25.5%	25.5%	25.2%	23.0%	22.4%
USAA CASUALTY INS	URANCE COI	MPANY													
Homeowners	82,881	85,184	86,985	87,789	88,880	1,485	1,544	1,592	1,629	1,649	1.8%	1.8%	1.8%	1.9%	1.9%
Dwll'g Owner Occp'd	487	423	405	406	396	16	14	13	13	13	3.2%	3.2%	3.1%	3.1%	3.4%
Dwll'g Tenant Occp'd	15,731	17,122	18,088	19,421	21,099	582	623	669	719	786	3.7%	3.6%	3.7%	3.7%	3.7%
Condominium Tenant	15,380 62,155	15,588 61,053	15,887 60,617	15,800 61,239	15,626 62,785	429 2,477	463 2,544	494 2,572	512 2,646	531 2,696	2.8% 4.0%	3.0% 4.2%	3.1% 4.2%	3.2% 4.3%	3.4% 4.3%
USAA GENERAL INDE	EMNITY COM	PANY													
Homeowners	363	1,317	3,102	5,432	8,317	13	47	104	173	247	3.7%	3.5%	3.4%	3.2%	3.0%
Dwll'g Tenant Occp'd	49	130	359	867	1,513	0	3	16	32	62	0.5%	2.4%	4.3%	3.7%	4.1%
Condominium	76	206	515	949	1,300	1	7	20	45	57	1.3%	3.3%	3.9%	4.7%	4.4%
Tenant VIGILANT INURANCE	6,438 COMPANY	10,761	15,788	19,981	23,934	153	284	434	571	729	2.4%	2.6%	2.7%	2.9%	3.0%
Homeowners	508	473	451	416	387	2	3	3	3	3	0.5%	0.6%	0.7%	0.7%	0.8%
Condominium	0	152	140	131	125	0	0	0	0	1	0.0%	0.0%	0.0%	0.0%	0.6%

Coverage		Total Earned	Exposures for	r California		Т		Exposures for U Communities	Underserved		Percent	age of Total E	arned Exposu Communities	res in Underse	erved
	2008	2009	2010	2011	2012	2008	2009	2010	2011	2012	2008	2009	2010	2011	2012
Homeowners	5,983,726	5,980,805	6,056,562	6,057,840	6,025,193	366,095	368,058	376,697	379,556	378,596	6.1%	6.2%	6.2%	6.3%	6.3%
Dwll'g Owner Occp'd	368,202	385,994	402,910	409,551	413,774	138,634	138,496	142,837	142,873	143,485	37.7%	35.9%	35.4%	34.9%	34.7%
Dwll'g Tenant Occp'd	745,739	791,842	852,245	905,770	980,440	143,003	148,138	153,883	156,057	161,902	19.2%	18.7%	18.1%	17.2%	16.5%
Condominium	627,497	647,307	690,718	723,260	759,604	21,975	24,664	28,788	32,286	36,647	3.5%	3.8%	4.2%	4.5%	4.8%
Tenant	973,668	1,084,734	1,191,590	1,333,557	1,489,964	47,781	58,311	66,874	78,703	91,505	4.9%	5.4%	5.6%	5.9%	6.1%
Dwll'g Content Only	11,507	12,669	14,488	15,968	17,273	532	576	661	721	801	4.6%	4.5%	4.6%	4.5%	4.6%
Mobilehome	308,730	332,964	331,091	302,095	296,137	12,987	15,102	14,977	13,607	13,268	4.2%	4.5%	4.5%	4.5%	4.5%
Vacant Dwelling	3,747	5,221	7,110	7,643	7,959	957	1,353	1,812	1,759	1,781	25.5%	25.5%	25.2%	23.0%	22.4%
WAWANESA INSURAN	ICE GROUP														
Homeowners	31,742	31,525	30,944	30,074	29,164	1,365	1,397	1,411	1,418	1,398	4.3%	4.4%	4.6%	4.7%	4.8%
Condominium	4,921	5,090	5,577	5,892	6,109	132	151	209	259	296	2.7%	3.0%	3.7%	4.4%	4.8%
WESTERN MUTUAL IN	ISURANCE G	ROUP													
Homeowners	70,317	70,298	71,365	73,468	76,112	2,639	2,637	2,743	2,955	3,157	3.8%	3.8%	3.8%	4.0%	4.1%
Dwll'g Owner Occp'd	1,119	1,121	1,003	999	892	495	455	411	383	357	44.3%	40.6%	41.0%	38.4%	40.0%
Dwll'g Tenant Occp'd	5,499	5,740	6,160	6,715	7,427	442	427	422	444	475	8.0%	7.4%	6.8%	6.6%	6.4%
WORKMENS AUTO IN	s co														
Homeowners	5,225	5,166	4,251	0	0	235	227	184	0	0	4.5%	4.4%	4.3%	0.0%	0.0%
Condominium	92	74	68	0	0	8	6	7	0	0	8.6%	8.2%	10.3%	0.0%	0.0%
Tenant	156	116	61	0	0	11	8	6	0	0	6.9%	6.5%	9.2%	0.0%	0.0%
ZURICH NORTH AMER	RICA GROUP														
Homeowners	20,713	18,428	15,321	12,606	10,585	506	449	384	324	268	2.4%	2.4%	2.5%	2.6%	2.5%

Coverage		Total Earned	Exposures for	r California		1	Total Earned E	Exposures for U Communities	Underserved		Percent	-	arned Exposu Communities	res in Underse	rved
	2008	2009	2010	2011	2012	2008	2009	2010	2011	2012	2008	2009	2010	2011	2012
Pvt Passenger Auto	22,416,773	23,856,324	23,978,230	24,058,245	24,261,702	2,229,593	2,433,695	2,462,176	2,489,883	2,550,271	9.9%	10.2%	10.3%	10.3%	10.5%
Assigned Risk	4,819	2,248	1,566	1,240	969	1,465	665	437	331	246	30.4%	29.6%	27.9%	26.7%	25.4%
Low Cost Auto	7,700	7,861	8,676	7,955	3,921	3,370	2,906	2,819	2,516	1,216	43.8%	37.0%	32.5%	31.6%	31.0%
Motorcycle	679,699	735,480	733,755	751,729	777,604	30,878	34,944	34,874	36,535	39,321	4.5%	4.8%	4.8%	4.9%	5.1%
Motorhome	223,927	225,287	219,562	213,746	211,835	7,611	7,756	7,408	7,248	7,256	3.4%	3.4%	3.4%	3.4%	3.4%
21ST CENTURY INS	URANCE GRO	OUP													
Pvt Passenger Auto	0	999,428	890,819	828,159	771,632	0	113,715	98,920	90,761	84,382	0.0%	11.4%	11.1%	11.0%	10.9%
Motorcycle	0	6,686	5,173	209	0	0	383	305	4	0	0.0%	5.7%	5.9%	1.9%	0.0%
21ST CENTURY PRI	EMIER INSUR	ANCE													
Pvt Passenger Auto	0	60,630	87,329	0	0	0	29,444	43,414	0	0	0.0%	48.6%	49.7%	0.0%	0.0%
Motorcycle	0	375	1,855	0	0	0	101	440	0	0	0.0%	27.0%	23.7%	0.0%	0.0%
Motorhome	0	101	224	0	0	0	26	77	0	0	0.0%	25.8%	34.2%	0.0%	0.0%
ACCESS GENERAL	INSURANCE	COMPANY													
Pvt Passenger Auto	214,829	353,886	409,791	498,664	485,317	78,263	119,794	133,236	171,241	177,037	36.4%	33.9%	32.5%	34.3%	36.5%
AEGIS SECURITY I	NS														
Pvt Passenger Auto	3,968	0	7,209	15,819	28,103	689	0	731	1,424	2,978	17.4%	0.0%	10.1%	9.0%	10.6%
AFFIRMATIVE INS	URANCE COM	IPANY													
Pvt Passenger Auto	70,484	59,648	55,018	43,970	40,398	15,242	14,161	13,917	10,928	9,809	21.6%	23.7%	25.3%	24.9%	24.3%
ALLIANCE UNITED	INS CO														
Pvt Passenger Auto	109,599	160,383	235,172	275,399	346,425	39,555	58,360	86,359	98,118	117,815	36.1%	36.4%	36.7%	35.6%	34.0%
ALLIED PROPERTY	& CASUALT	Y INS													
Pvt Passenger Auto	126,568	135,105	132,596	121,458	122,112	4,467	5,054	4,704	3,795	3,598	3.5%	3.7%	3.5%	3.1%	2.9%
Motorhome	0	1,512	1,416	1,183	983	0	21	14	11	9	0.0%	1.4%	1.0%	0.9%	0.9%
ALLSTATE INDEM	NITY COMPA	NY													
Pvt Passenger Auto	1,588,138	1,682,658	1,619,239	1,569,346	1,584,341	171,299	180,219	168,128	160,826	166,353	10.8%	10.7%	10.4%	10.2%	10.5%
ALLSTATE INSURA	NCE COMPA	NY													
Pvt Passenger Auto	450,284	414,728	388,832	363,526	336,661	21,003	19,564	18,139	16,715	15,342	4.7%	4.7%	4.7%	4.6%	4.6%
Assigned Risk	274	71	125	52	29	85	26	29	19	10	30.9%	36.7%	23.2%	37.2%	33.2%
Motorcycle	24,146	28,963	31,665	34,150	36,243	602	934	1,073	1,202	1,383	2.5%	3.2%	3.4%	3.5%	3.8%
Motorhome	13,920	13,041	12,228	11,649	11,397	612	572	528	515	477	4.4%	4.4%	4.3%	4.4%	4.2%

Coverage		Total Earned	Exposures for	· California		1		exposures for U Communities	Jnderserved		Percent	age of Total Ea	arned Exposu ommunities	res in Underse	rved
	2008	2009	2010	2011	2012	2008	2009	2010	2011	2012	2008	2009	2010	2011	2012
Pvt Passenger Auto	22,416,773	23,856,324	23,978,230	24,058,245	24,261,702	2,229,593	2,433,695	2,462,176	2,489,883	2,550,271	9.9%	10.2%	10.3%	10.3%	10.5%
Assigned Risk	4,819	2,248	1,566	1,240	969	1,465	665	437	331	246	30.4%	29.6%	27.9%	26.7%	25.4%
Low Cost Auto	7,700	7,861	8,676	7,955	3,921	3,370	2,906	2,819	2,516	1,216	43.8%	37.0%	32.5%	31.6%	31.0%
Motorcycle	679,699	735,480	733,755	751,729	777,604	30,878	34,944	34,874	36,535	39,321	4.5%	4.8%	4.8%	4.9%	5.1%
Motorhome	223,927	225,287	219,562	213,746	211,835	7,611	7,756	7,408	7,248	7,256	3.4%	3.4%	3.4%	3.4%	3.4%
	-		-												
ALLSTATE PROP A	ND CASUALT	Y													
Pvt Passenger Auto	9,644	3,549	0	0	0	1,473	593	0	0	0	15.3%	16.7%	0.0%	0.0%	0.0%
AMERICAN FAMIL	Y HOME INSU	RANCE													
Motorcycle	0	0	0	5,702	14,548	0	0	0	161	328	0.0%	0.0%	0.0%	2.8%	2.3%
AMCO INSURANCE				0,702	14,040				101	020	0.070	0.070	0.070	2.070	2.570
Pvt Passenger Auto	222,376	254,157	259,717	269,400	279,312	7,738	9,998	10,177	9,762	9,444	3.5%	3.9%	3.9%	3.6%	3.4%
Motorcycle	10,133	12,625	15,171	16,088	16,393	195	274	307	291	293	1.9%	2.2%	2.0%	1.8%	1.8%
Motorhome	6,624	8,049	8,619	9,307	10,398	84	90	81	94	130	1.3%	1.1%	0.9%	1.0%	1.2%
AMERICAN INTERN	NATIONAL GI	ROUP													
Pvt Passenger Auto	0	0	0	20,465	19,134	268	0	0	309	268	0.0%	0.0%	0.0%	1.5%	1.4%
Motorhome	0	0	0	1,730	1,806	29	0	0	26	29	0.0%	0.0%	0.0%	1.5%	1.6%
AMERICAN MODER	RN HOME INS	URANCE													
Motorcycle	0	2,271	2,036	1,795	1,366	0	164	161	164	142	0.0%	7.2%	7.9%	9.1%	10.4%
Motorhome	0	2,757	2,295	2,223	1,614	0	148	120	108	76	0.0%	5.4%	5.2%	4.8%	4.7%
AMERICAN SENTIN	NEL COMPAN	Y													
Pvt Passenger Auto	0	0	0	0	11,254	0	0	0	0	5,925	0.0%	0.0%	0.0%	0.0%	52.6%
AMICA MUTUAL IN	SURANCE CO	OMPANY													
Pvt Passenger Auto	52,045	54,629	57,595	60,097	61,133	1,007	1,238	1,474	1,638	1,713	1.9%	2.3%	2.6%	2.7%	2.8%
Motorhome	207	202	205	215	226	2	2	3	4	6	1.2%	1.1%	1.5%	2.0%	2.5%
ANCHOR GENERAL	LINSURANCE	СО													
Pvt Passenger Auto	73,859	110,316	135,827	137,749	109,815	6,563	15,060	21,813	21,383	15,513	8.9%	13.7%	16.1%	15.5%	14.1%
AUTO CLUB SOUTH	HERN CALIFO	RNIA													
Pvt Passenger Auto	1,940,467	1,841,037	1,852,775	1,904,988	1,950,538	137,381	133,437	138,964	144,396	151,060	7.1%	7.2%	7.5%	7.6%	7.7%
Assigned Risk	584	230	166	164	122	185	65	41	36	32	31.7%	28.4%	24.8%	21.6%	26.3%
Motorcycle	49,959	46,760	48,233	54,931	60,643	2,245	2,154	2,459	2,752	3,188	4.5%	4.6%	5.1%	5.0%	5.3%
Motorhome	28,130	25,375	25,161	26,826	28,324	1,247	1,125	1,109	1,115	1,203	4.4%	4.4%	4.4%	4.2%	4.2%

Coverage		Total Earned	Exposures for	California		7		Exposures for U Communities	Underserved		Percent	age of Total E	arned Exposur	res in Underse	rved
	2008	2009	2010	2011	2012	2008	2009	2010	2011	2012	2008	2009	2010	2011	2012
Pvt Passenger Auto	22,416,773	23,856,324	23,978,230	24,058,245	24,261,702	2,229,593	2,433,695	2,462,176	2,489,883	2,550,271	9.9%	10.2%	10.3%	10.3%	10.5%
Assigned Risk	4,819	2,248	1,566	1,240	969	1,465	665	437	331	246	30.4%	29.6%	27.9%	26.7%	25.4%
Low Cost Auto	7,700	7,861	8,676	7,955	3,921	3,370	2,906	2,819	2,516	1,216	43.8%	37.0%	32.5%	31.6%	31.0%
Motorcycle	679,699	735,480	733,755	751,729	777,604	30,878	34,944	34.874	36,535	39,321	4.5%	4.8%	4.8%	4.9%	5.1%
Motorhome	223,927	225,287	219,562	213,746	211,835	7,611	7,756	7,408	7,248	7,256	3.4%	3.4%	3.4%	3.4%	3.4%
BANK of AMERICA	CORP GRP														
Pvt Passenger Auto	0	156,093	81,722	15,485	3,565	0	22,504	11,205	1,732	278	0.0%	14.4%	13.7%	11.2%	7.8%
BANKERS STANDA	RD														
Pvt Passenger Auto	0	717	4,491	6,528	8,293	0	11	72	112	132	0.0%	1.6%	1.6%	1.7%	1.6%
CALIFORNIA CASU	ALTY														
Pvt Passenger Auto	134,951	127,242	122,925	122,580	123,063	5,006	4,729	4,497	4,496	4,564	3.7%	3.7%	3.7%	3.7%	3.7%
Motorcycle	4,008	3,966	3,763	3,651	3,585	76	80	72	71	68	1.9%	2.0%	1.9%	1.9%	1.9%
Motorhome	1,553	1,490	1,463	1,201	1,195	41	39	46	37	38	2.7%	2.6%	3.1%	3.1%	3.2%
CALIFORNIA STAT	E AUTO ASSO	•													
Pvt Passenger Auto	1,694,012	1,669,360	1,676,620	1,662,802	1,512,655	45,925	44,708	45,045	44,307	38,827	2.7%	2.7%	2.7%	2.7%	2.6%
Motorhome	11,501	11,147	10,996	10,572	9,676	204	185	175	153	139	1.8%	1.7%	1.6%	1.4%	1.4%
CALIFORNIA STAT	E AUTO GRO	UP													
Pvt Passenger Auto	160,230	119,975	70,605	52,707	32,955	15,988	10,604	4,882	3,338	1,829	10.0%	8.8%	6.9%	6.3%	5.6%
Assigned Risk	673	278	169	163	147	202	80	43	41	33	30.0%	28.6%	25.7%	25.2%	22.7%
Low Cost Auto	945	836	788	851	812	429	352	304	293	273	45.4%	42.1%	38.6%	34.4%	33.6%
Motorcycle	16,319	17,821	18,458	14,684	4,218	375	414	411	315	93	2.3%	2.3%	2.2%	2.1%	2.2%
Motorhome	529	507	362	247	83	21	15	14	9	3	3.9%	3.0%	3.9%	3.8%	4.1%
CAPITAL INSURAN	CE GROUP														
Pvt Passenger Auto	52,797	57,243	61,098	64,707	67,504	1,187	1,273	1,441	1,523	1,560	2.2%	2.2%	2.4%	2.4%	2.3%
Motorhome	441	458	487	527	542	4	5	5	4	4	0.9%	1.1%	1.0%	0.8%	0.7%

Coverage		Total Earned	l Exposures for	r California		1	Fotal Earned F	Exposures for U Communities	Underserved		Percent	U	arned Exposus	res in Underse	rved
	2008	2009	2010	2011	2012	2008	2009	2010	2011	2012	2008	2009	2010	2011	2012
Pvt Passenger Auto	22,416,773	23,856,324	23,978,230	24,058,245	24,261,702	2,229,593	2,433,695	2,462,176	2,489,883	2,550,271	9.9%	10.2%	10.3%	10.3%	10.5%
Assigned Risk	4,819	2,248	1,566	1,240	969	1,465	665	437	331	246	30.4%	29.6%	27.9%	26.7%	25.4%
Low Cost Auto	7,700	7,861	8,676	7,955	3,921	3,370	2,906	2,819	2,516	1,216	43.8%	37.0%	32.5%	31.6%	31.0%
Motorcycle	679,699	735,480	733,755	751,729	777,604	30,878	34,944	34,874	36,535	39,321	4.5%	4.8%	4.8%	4.9%	5.1%
Motorhome	223,927	225,287	219,562	213,746	211.835	7,611	7.756	7,408	7,248	7,256	3.4%	3.4%	3.4%	3.4%	3.4%
		220,207	213,002	210,710	211,000	7,011	7,700	7,100	7,2.0	.,200		21170	21170		
CENTURY-NATION	AL INSURANC	CE CO													
Pvt Passenger Auto	8,557	10,400	11,492	14,625	16,270	665	762	1,097	2,308	2,950	7.8%	7.3%	9.5%	15.8%	18.1%
COAST NATIONAL	INSURANCE (CO													
Pvt Passenger Auto	233,235	224,983	338,916	461,169	453,119	43,997	42,653	73,119	105,206	104,041	18.9%	19.0%	21.6%	22.8%	23.0%
COMMERCE WEST	INSURANCE	СО													
Pvt Passenger Auto	79,457	124,224	196,270	244,910	174,480	5,905	9,216	15,381	19,861	13,179	7.4%	7.4%	7.8%	8.1%	7.6%
Assigned Risk	104	94	35	17	24	25	25	10	5	4	23.7%	26.4%	27.0%	32.3%	17.4%
COMMERCIAL ALI	LIANCE INSUI	RANCE													
Pvt Passenger Auto	0	0	0	3,678	7,978	0	0	0	1,495	3,088	0.0%	0.0%	0.0%	40.6%	38.7%
COMPANION P&C	INS COMPANY	Y													
Pvt Passenger Auto	0	0	0	19,328	135,758	0	0	0	4,414	27,658	0.0%	0.0%	0.0%	22.8%	20.4%
CORNERSTONE NA	TIONAL INS	CO													
Pvt Passenger Auto	0	30,454	29,907	26,219	23,442	0	9,625	9,407	8,158	7,615	0.0%	31.6%	31.5%	31.1%	32.5%
CSE INSURANCE G	ROUP														
Pvt Passenger Auto	37,914	38,471	39,362	37,312	36,641	1,780	1,847	1,974	1,777	1,744	4.7%	4.8%	5.0%	4.8%	4.8%
Motorhome	162	147	136	116	105	6	5	6	4	3	3.6%	3.6%	4.2%	3.5%	2.8%
DANIELSON NATIO	ONAL INSURA	NCE CO													
Pvt Passenger Auto	5,345	11,943	9,963	5,465	3,289	1,468	4,433	3,792	2,048	1,185	27.5%	37.1%	38.1%	37.5%	36.0%

Coverage		Total Earned	l Exposures for	r California		7	Total Earned F	Exposures for U Communities	Underserved		Percent		arned Exposu Communities	res in Underse	rved
	2008	2009	2010	2011	2012	2008	2009	2010	2011	2012	2008	2009	2010	2011	2012
Pvt Passenger Auto	22,416,773	23,856,324	23,978,230	24,058,245	24,261,702	2,229,593	2,433,695	2,462,176	2,489,883	2,550,271	9.9%	10.2%	10.3%	10.3%	10.5%
Assigned Risk	4,819	2,248	1,566	1,240	969	1,465	665	437	331	246	30.4%	29.6%	27.9%	26.7%	25.4%
Low Cost Auto	7,700	7,861	8,676	7,955	3,921	3,370	2,906	2,819	2,516	1,216	43.8%	37.0%	32.5%	31.6%	31.0%
Motorcycle	679,699	735,480	733,755	751,729	777,604	30,878	34,944	34,874	36,535	39,321	4.5%	4.8%	4.8%	4.9%	5.1%
Motorhome	223,927	225,287	219,562	213,746	211,835	7,611	7,756	7,408	7,248	7,256	3.4%	3.4%	3.4%	3.4%	3.4%
DEERBROOK INSU	RANCE COMI	PANY													
Pvt Passenger Auto	8,798	6,214	4,396	0	0	1,355	967	694	0	0	15.4%	15.6%	15.8%	0.0%	0.0%
DEPOSITORS INSU	RANCE COME	PANY													
Pvt Passenger Auto	13,278	10,948	8,440	6,999	5,986	267	213	150	114	97	2.0%	1.9%	1.8%	1.6%	1.6%
Motorhome	126	103	86	62	45	2	1	1	0	0	1.4%	1.0%	1.2%	0.4%	0.0%
DONGBU INSURAN	CE CO LTD														
Pvt Passenger Auto	0	0	0	0	5,822	0	0	0	0	736	0.0%	0.0%	0.0%	0.0%	12.6%
ELECTRIC INSURA	NCE COMPA	NY													
Pvt Passenger Auto	4,663	4,380	4,231	4,024	3,772	189	183	184	180	170	4.1%	4.2%	4.4%	4.5%	4.5%
Motorhome	718	799	847	844	874	29	33	37	33	33	4.0%	4.1%	4.3%	3.9%	3.8%
ENCOMPASS INSUI	RANCE COMP	PANY													
Pvt Passenger Auto	68,825	40,921	36,829	34,875	35,750	1,152	699	574	522	534	1.7%	1.7%	1.6%	1.5%	1.5%
Motorcycle	349	200	170	158	156	2	1	1	2	0	0.5%	0.7%	0.7%	1.4%	0.0%
Motorhome	347	189	177	166	159	4	3	3	4	1	1.2%	1.6%	1.8%	2.5%	0.6%
ESURANCE PROPE	RTY AND CAS	SUALTY													·
Pvt Passenger Auto	186,102	176,143	176,637	176,780	183,617	13,317	12,828	12,883	12,878	13,655	7.2%	7.3%	7.3%	7.3%	7.4%

Coverage		Total Earned	Exposures for	California		1	Total Earned E	Exposures for U Communities	Underserved		Percent	0	arned Exposur	res in Underse	rved
	2008	2009	2010	2011	2012	2008	2009	2010	2011	2012	2008	2009	2010	2011	2012
Pvt Passenger Auto	22,416,773	23,856,324	23,978,230	24,058,245	24,261,702	2,229,593	2,433,695	2,462,176	2,489,883	2,550,271	9.9%	10.2%	10.3%	10.3%	10.5%
Assigned Risk	4,819	2,248	1,566	1,240	969	1,465	665	437	331	246	30.4%	29.6%	27.9%	26.7%	25.4%
Low Cost Auto	7,700	7,861	8,676	7,955	3,921	3,370	2,906	2,819	2,516	1,216	43.8%	37.0%	32.5%	31.6%	31.0%
Motorcycle	679,699	735,480	733,755	751,729	777,604	30,878	34,944	34.874	36,535	39,321	4.5%	4.8%	4.8%	4.9%	5.1%
Motorhome	223,927	225,287	219,562	213,746	211,835	7,611	7,756	7,408	7,248	7,256	3.4%	3.4%	3.4%	3.4%	3.4%
FARMERS INSURAN	NCE GROUP														
Pvt Passenger Auto	2,111,394	2,069,699	2,105,965	1,995,531	1,910,690	141,378	134,217	131,991	123,585	117,914	6.7%	6.5%	6.3%	6.2%	6.2%
Assigned Risk	327	113	113	52	5	62	19	23	9	1	19.0%	17.0%	20.7%	17.3%	20.0%
Low Cost Auto	0	533	661	330	67	0	147	178	97	20	0.0%	27.6%	26.9%	29.5%	30.5%
Motorcycle	26,624	18,904	13,802	10,342	8,405	1,094	757	546	427	340	4.1%	4.0%	4.0%	4.1%	4.0%
Motorhome	2,264	1,841	1,569	1,178	990	74	63	55	40	34	3.3%	3.4%	3.5%	3.4%	3.5%
FEDERAL INSURAN	ICE COMPAN	Y													
Pvt Passenger Auto	0	10,128	11,258	12,399	13,827	0	112	121	125	144	0.0%	1.1%	1.1%	1.0%	1.0%
Motorcycle	0	103	134	150	172	0	0	1	0	0	0.0%	0.2%	0.7%	0.2%	0.0%
FIDELITY NATL INSUF	RANCE COMPA	NY													
Pvt Passenger Auto	10,348	10,823	11,966	8,089	4,836	629	862	1,119	589	284	6.1%	8.0%	9.3%	7.3%	5.9%
FINANCIAL INDEMNIT	Y COMPANY														
Pvt Passenger Auto	190,822	252,068	228,573	204,798	175,440	17,545	23,485	20,471	18,451	15,825	9.2%	9.3%	9.0%	9.0%	9.0%
Motorcycle	1,141	878	719	604	277	53	47	38	30	13	4.7%	5.4%	5.2%	5.0%	4.5%
FIREMANS FUND INS	URANCE COMP	PANY													
Pvt Passenger Auto	31,378	24,842	22,954	19,570	17,253	477	360	331	263	220	1.5%	1.4%	1.4%	1.3%	1.3%
Motorcycle	86	116	132	123	118	1	2	4	3	2	1.2%	2.1%	2.7%	2.6%	1.7%
Motorhome	0	190	198	187	172	0	0	0	0	0	0.0%	0.0%	0.1%	0.0%	0.0%
First American Proper	ty Ins														
Pvt Passenger Auto	0	0	0	1,447	0	0	0	0	139	0	0.0%	0.0%	0.0%	9.6%	0.0%

Coverage		Total Earned	l Exposures for	r California		1	Fotal Earned F	Exposures for U Communities	Underserved		Percent	U	arned Exposu Communities	res in Underse	rved
	2008	2009	2010	2011	2012	2008	2009	2010	2011	2012	2008	2009	2010	2011	2012
Pvt Passenger Auto	22,416,773	23,856,324	23,978,230	24,058,245	24,261,702	2,229,593	2,433,695	2,462,176	2,489,883	2,550,271	9.9%	10.2%	10.3%	10.3%	10.5%
Assigned Risk	4,819	2,248	1,566	1,240	969	1,465	665	437	331	246	30.4%	29.6%	27.9%	26.7%	25.4%
Low Cost Auto	7,700	7,861	8,676	7,955	3,921	3,370	2,906	2,819	2,516	1,216	43.8%	37.0%	32.5%	31.6%	31.0%
Motorcycle	679,699	735,480	733,755	751,729	777,604	30,878	34,944	34,874	36,535	39,321	4.5%	4.8%	4.8%	4.9%	5.1%
Motorhome	223,927	225,287	219,562	213,746	211,835	7,611	7,756	7,408	7,248	7,256	3.4%	3.4%	3.4%	3.4%	3.4%
FOREMOST INSURAN	ICE GROUP														
Motorcycle	68,394	73,002	73,862	76,783	78,289	2,997	3,172	3,167	3.421	3,586	4.4%	4.3%	4.3%	4.5%	4.6%
Motorhome	35,843	34,726	33,286	31,849	31,258	1,016	978	939	932	906	2.8%	2.8%	2.8%	2.9%	2.9%
GARRISON PROP & C					27,222	.,,,,,						2.070	2.070		
Pvt Passenger Auto	10,668	19,569	33,569	51,258	68,439	328	613	1,136	1,873	2,614	3.1%	3.1%	3.4%	3.7%	3.8%
Motorcycle	285	487	784	1,192	1,559	7	13	17	33	53	2.4%	2.6%	2.2%	2.8%	3.4%
Motorhome	375	566	724	911	1,027	20	28	33	42	47	5.3%	4.9%	4.6%	4.6%	4.6%
GEICO CASUALTY CO	OMPANY														
Pvt Passenger Auto	95,634	120,655	126,769	136,461	129,872	4,090	5,318	5,665	6,299	6,415	4.3%	4.4%	4.5%	4.6%	4.9%
Motorhome	0	201	382	439	419	0	12	20	17	16	0.0%	5.9%	5.1%	3.9%	3.8%
GEICO GENERAL INS	URANCE CO														
Pvt Passenger Auto	478,600	567,364	640,851	691,816	789,902	19,578	25,107	29,494	32,293	39,152	4.1%	4.4%	4.6%	4.7%	5.0%
Motorhome	1,143	1,950	2,947	3,347	3,646	22	58	104	125	134	1.9%	3.0%	3.5%	3.7%	3.7%
GEICO INDEMNITY C	OMPANY														
Pvt Passenger Auto	187,639	237,573	250,426	259,454	284,735	9,949	13,633	14,271	14,818	16,766	5.3%	5.7%	5.7%	5.7%	5.9%
Motorcycle	77,747	92,618	96,617	101,229	108,370	3,004	3,690	3,885	4,068	4,396	3.9%	4.0%	4.0%	4.0%	4.1%
Motorhome	381	672	1,004	1,179	1,302	12	33	42	57	61	3.1%	4.9%	4.2%	4.8%	4.7%
GOVERNMENT EMPL	OYEES INS CO)													
Pvt Passenger Auto	235,092	258,445	274,933	284,029	297,617	8,300	9,459	10,277	10,753	11,648	3.5%	3.7%	3.7%	3.8%	3.9%
Assigned Risk	164	50	14	1	0	42	11	3	0	0	25.4%	22.7%	21.3%	0.0%	0.0%
Motorhome	936	1,206	1,651	1,860	1,951	17	29	42	45	48	1.8%	2.4%	2.6%	2.4%	2.4%

Coverage		Total Earned	l Exposures for	· California		1	Fotal Earned F	Exposures for U Communities	Inderserved		Percent	U	arned Exposus Communities	res in Underse	rved
	2008	2009	2010	2011	2012	2008	2009	2010	2011	2012	2008	2009	2010	2011	2012
Pvt Passenger Auto	22,416,773	23,856,324	23,978,230	24,058,245	24,261,702	2,229,593	2,433,695	2,462,176	2,489,883	2,550,271	9.9%	10.2%	10.3%	10.3%	10.5%
Assigned Risk	4,819	2,248	1,566	1,240	969	1,465	665	437	331	246	30.4%	29.6%	27.9%	26.7%	25.4%
Low Cost Auto	7,700	7,861	8,676	7,955	3,921	3,370	2,906	2,819	2,516	1,216	43.8%	37.0%	32.5%	31.6%	31.0%
Motorcycle	679,699	735,480	733,755	751,729	777,604	30,878	34,944	34,874	36,535	39,321	4.5%	4.8%	4.8%	4.9%	5.1%
Motorhome	223,927	225,287	219,562	213,746	211,835	7,611	7,756	7,408	7,248	7,256	3.4%	3.4%	3.4%	3.4%	3.4%
GRANGE INSURANCE	GROUP														
Pvt Passenger Auto	15,439	17,150	17,882	18,206	18,945	90	133	150	149	136	0.6%	0.8%	0.8%	0.8%	0.7%
Motorhome	223	257	264	256	274	2	1	1	1	1	0.8%	0.5%	0.4%	0.5%	0.4%
GRANITE STATE INS	JRANCE COMP	ANY													
Pvt Passenger Auto	472,696	209,063	0	0	0	212,525	89,309	0	0	0	45.0%	42.7%	0.0%	0.0%	0.0%
Motorcycle	6,303	4,796	0	0	0	1,401	1,094	0	0	0	22.2%	22.8%	0.0%	0.0%	0.0%
Motorhome	677	1,232	0	0	0	206	365	0	0	0	30.5%	29.6%	0.0%	0.0%	0.0%
HILLSTAR INSURANC	E COMPANY														
Pvt Passenger Auto	6,827	6,548	18,033	31,797	29,021	630	1,581	4,963	8,226	7,594	9.2%	24.1%	27.5%	25.9%	26.2%
HORACE MANN INSU	RANCE COMPA	ANY				0									
Pvt Passenger Auto	33,210	35,883	38,090	39,999	42,970	2,158	2,337	2,501	2,689	2,855	6.5%	6.5%	6.6%	6.7%	6.6%
HORACE MANN PROI	P & CAS INS CO)													
Pvt Passenger Auto	9,662	8,765	8,203	7,618	6,911	1,019	899	801	711	618	10.5%	10.3%	9.8%	9.3%	8.9%
HUDSON INSURANCE	COMPANY														
Pvt Passenger Auto	42,276	34,369	21,356	15,821	14,382	11,146	9,109	6,241	5,035	4,874	26.4%	26.5%	29.2%	31.8%	33.9%
IDS PROPERTY CASU	PROPERTY CASUALTY INSURANCE														
Pvt Passenger Auto	253,654	267,873	278,573	293,762	314,202	16,236	17,132	17,422	18,188	19,714	6.4%	6.4%	6.3%	6.2%	6.3%
Motorhome	635	622	633	692	747	16	16	14	17	17	2.5%	2.6%	2.2%	2.4%	2.2%

Coverage		Total Earned	l Exposures for	California		1		Exposures for U Communities	Inderserved		Percent	age of Total E	arned Exposui Communities	es in Underse	rved
	2008	2009	2010	2011	2012	2008	2009	2010	2011	2012	2008	2009	2010	2011	2012
Pvt Passenger Auto	22,416,773	23,856,324	23,978,230	24,058,245	24,261,702	2,229,593	2,433,695	2,462,176	2,489,883	2,550,271	9.9%	10.2%	10.3%	10.3%	10.5%
Assigned Risk	4,819	2,248	1,566	1,240	969	1,465	665	437	331	246	30.4%	29.6%	27.9%	26.7%	25.4%
Low Cost Auto	7,700	7,861	8,676	7,955	3,921	3,370	2,906	2,819	2,516	1,216	43.8%	37.0%	32.5%	31.6%	31.0%
Motorcycle	679,699	735,480	733,755	751,729	777,604	30,878	34,944	34,874	36,535	39,321	4.5%	4.8%	4.8%	4.9%	5.1%
Motorhome	223,927	225,287	219,562	213,746	211,835	7,611	7,756	7,408	7,248	7,256	3.4%	3.4%	3.4%	3.4%	3.4%
IMPERIUM INSURANC	E COMPANY														,
Pvt Passenger Auto	5,076	26,051	14,466	5,131	2,354	1,093	6,289	3,849	823	246	21.5%	24.1%	26.6%	16.0%	10.5%
INFINITY PROPERTY	AND CASUALT	Y													
Pvt Passenger Auto	742,676	725,517	746,162	807,513	870,558	295,021	306,435	324,706	342,124	352,840	39.7%	42.2%	43.5%	42.4%	40.5%
Assigned Risk	432	337	355	371	372	171	134	136	122	106	39.6%	39.6%	38.3%	33.0%	28.5%
INS CO OF STATE OF	PENNSYLVAN	IA													
Pvt Passenger Auto	23,175	22,758	22,028	0	0	497	370	339	0	0	2.1%	1.6%	1.5%	0.0%	0.0%
Motorcycle	0	376	427	0	0	0	5	4	0	0	0.0%	1.3%	0.9%	0.0%	0.0%
Motorhome	0	1,550	1,667	0	0	0	17	21	0	0	0.0%	1.1%	1.3%	0.0%	0.0%
INSURANCE COMPAN	NY OF THE WES	ST													
Pvt Passenger Auto	87,648	160,979	231,371	169,803	110,604	12,503	24,845	38,483	28,452	16,540	14.3%	15.4%	16.6%	16.8%	15.0%
INTEGON NATIONAL	INSURANCE CO)													
Pvt Passenger Auto	0	0	0	2,333	58,927	0	0	0	272	5,021	0.0%	0.0%	0.0%	11.7%	8.5%
Motorcycle	0	0	0	6,743	8,293	0	0	0	549	689	0.0%	0.0%	0.0%	8.1%	8.3%
INTEGON PREFERRE	D INSURANCE	СО													
Pvt Passenger Auto	31,904	26,031	23,628	26,656	20,660	2,492	2,654	2,786	3,218	2,377	7.8%	10.2%	11.8%	12.1%	11.5%
KEMPER AUTO AND	HOME COMPAN	IIES													
Pvt Passenger Auto	68,193	62,683	58,008	55,347	54,655	823	684	665	671	780	1.2%	1.1%	1.1%	1.2%	1.4%

Coverage		Total Earned	Exposures for	California		1	Fotal Earned E	Exposures for U Communities	Underserved		Percent	-	arned Exposur	res in Underse	rved
	2008	2009	2010	2011	2012	2008	2009	2010	2011	2012	2008	2009	2010	2011	2012
Pvt Passenger Auto	22,416,773	23,856,324	23,978,230	24,058,245	24,261,702	2,229,593	2,433,695	2,462,176	2,489,883	2,550,271	9.9%	10.2%	10.3%	10.3%	10.5%
Assigned Risk	4,819	2,248	1,566	1,240	969	1,465	665	437	331	246	30.4%	29.6%	27.9%	26.7%	25.4%
Low Cost Auto	7,700	7,861	8,676	7,955	3,921	3,370	2,906	2,819	2,516	1,216	43.8%	37.0%	32.5%	31.6%	31.0%
Motorcycle	679,699	735,480	733,755	751,729	777,604	30,878	34,944	34,874	36,535	39,321	4.5%	4.8%	4.8%	4.9%	5.1%
Motorhome	223,927	225,287	219,562	213,746	211,835	7,611	7,756	7,408	7,248	7,256	3.4%	3.4%	3.4%	3.4%	3.4%
LIBERTY MUTUAL IN	S GROUP														
Pvt Passenger Auto	329,146	342,021	357,131	376,969	391,466	13,511	14,175	14,839	15,721	16,260	4.1%	4.1%	4.2%	4.2%	4.2%
Motorcycle	1,720	1,965	2,115	2,299	2,511	54	61	61	68	79	3.1%	3.1%	2.9%	3.0%	3.1%
Motorhome	1,707	1,759	1,829	1,896	1,933	28	24	31	27	30	1.6%	1.3%	1.7%	1.4%	1.6%
LOYA CASUALTY INS	SURANCE CO														
Pvt Passenger Auto	71,087	159,451	200,812	207,939	224,828	21,482	47,907	61,197	62,313	67,846	30.2%	30.0%	30.5%	30.0%	30.2%
MAPFRE INSURANCE	COMPANY														
Pvt Passenger Auto	0	0	0	0	1,864	0	0	0	0	91	0.0%	0.0%	0.0%	0.0%	4.9%
MENDOTA INS COMP	ANY														
Pvt Passenger Auto	23,672	28,058	27,815	24,797	15,949	5,975	11,325	13,048	10,866	6,482	25.2%	40.4%	46.9%	43.8%	40.6%
MERASTAR INSURAN	ICE COMPANY														
Pvt Passenger Auto	5,795	5,214	0	0	0	514	458	0	0	0	8.9%	8.8%	0.0%	0.0%	0.0%
MERCURY INSURANCE	CE GROUP														
Pvt Passenger Auto	2,040,168	1,940,524	1,878,956	1,853,626	1,876,680	252,282	239,448	229,597	226,578	226,639	12.4%	12.3%	12.2%	12.2%	12.1%
Assigned Risk	554	161	141	145	129	189	45	37	43	38	34.1%	28.1%	26.3%	29.6%	29.5%
Low Cost Auto	1,429	941	961	1,003	852	740	402	366	344	286	51.7%	42.7%	38.1%	34.3%	33.6%

Coverage		Total Earned	Exposures for	California		1		Exposures for U Communities	Underserved		Percent	age of Total E	arned Exposur	res in Underse	rved
	2008	2009	2010	2011	2012	2008	2009	2010	2011	2012	2008	2009	2010	2011	2012
Pvt Passenger Auto	22,416,773	23,856,324	23,978,230	24,058,245	24,261,702	2,229,593	2,433,695	2,462,176	2,489,883	2,550,271	9.9%	10.2%	10.3%	10.3%	10.5%
Assigned Risk	4,819	2,248	1,566	1,240	969	1,465	665	437	331	246	30.4%	29.6%	27.9%	26.7%	25.4%
Low Cost Auto	7,700	7,861	8,676	7,955	3,921	3,370	2,906	2,819	2,516	1,216	43.8%	37.0%	32.5%	31.6%	31.0%
Motorcycle	679,699	735,480	733,755	751,729	777,604	30,878	34,944	34,874	36,535	39,321	4.5%	4.8%	4.8%	4.9%	5.1%
Motorhome	223,927	225,287	219,562	213,746	211,835	7,611	7,756	7,408	7,248	7,256	3.4%	3.4%	3.4%	3.4%	3.4%
METROPOLITAN DIRE	ECT P&C INS C	0													
Pvt Passenger Auto	98,110	101,591	121,581	142,024	149,756	8,620	6,612	8,253	9,842	10,404	8.8%	6.5%	6.8%	6.9%	6.9%
Motorcycle	193	166	151	121	121	24	5	5	2	3	12.2%	2.9%	3.0%	1.4%	2.7%
Motorhome	452	474	502	537	522	35	19	19	15	16	7.6%	4.0%	3.8%	2.8%	3.1%
MGA INSURANCE CO	MPANY														
Pvt Passenger Auto	5,784	3,416	2,217	0	0	2,792	1,642	1,037	0	0	48.3%	48.1%	46.8%	0.0%	0.0%
MIC GENERAL INSUR	ANCE CORPOR	RATION													
Pvt Passenger Auto	22,948	19,916	17,977	15,370	13,991	1,858	1,624	1,490	1,297	1,161	8.1%	8.2%	8.3%	8.4%	8.3%
Motorhome	693	623	457	399	370	34	29	16	15	12	4.9%	4.7%	3.4%	3.7%	3.3%
NATIONAL AMERICAN	I INSURANCE	co													
Pvt Passenger Auto	10,460	15,847	17,570	15,775	14,024	1,543	1,756	1,757	1,536	1,297	14.8%	11.1%	10.0%	9.7%	9.2%
NATIONAL GENERAL	INSURANCE C	ORP													
Pvt Passenger Auto	133,346	115,801	102,458	86,036	81,358	5,558	4,754	4,165	3,418	3,502	4.2%	4.1%	4.1%	4.0%	4.3%
Motorcycle	14,022	13,670	12,857	11,081	9,977	412	397	382	335	299	2.9%	2.9%	3.0%	3.0%	3.0%
Motorhome	29,921	25,997	23,743	20,336	18,838	802	650	619	534	509	2.7%	2.5%	2.6%	2.6%	2.7%
NATIONAL UNITY INS	URANCE COM	PANY													
Pvt Passenger Auto	0	0	0	1,556	4,734	0	0	0	335	1,014	0.0%	0.0%	0.0%	21.5%	21.4%
NATIONS INSURANCE	<u> </u>														
Pvt Passenger Auto	0	6,564	8,155	18,680	21,152	0	1,199	1,325	2,780	3,249	0.0%	18.3%	16.3%	14.9%	15.4%

Coverage		Total Earned	l Exposures for	r California		7		Exposures for U Communities	Underserved		Percent	0	arned Exposur	es in Underse	rved
	2008	2009	2010	2011	2012	2008	2009	2010	2011	2012	2008	2009	2010	2011	2012
Pvt Passenger Auto	22,416,773	23,856,324	23,978,230	24,058,245	24,261,702	2,229,593	2,433,695	2,462,176	2,489,883	2,550,271	9.9%	10.2%	10.3%	10.3%	10.5%
Assigned Risk	4,819	2,248	1,566	1,240	969	1,465	665	437	331	246	30.4%	29.6%	27.9%	26.7%	25.4%
Low Cost Auto	7,700	7,861	8,676	7,955	3,921	3,370	2,906	2,819	2,516	1,216	43.8%	37.0%	32.5%	31.6%	31.0%
Motorcycle	679,699	735,480	733,755	751,729	777,604	30,878	34,944	34,874	36,535	39,321	4.5%	4.8%	4.8%	4.9%	5.1%
Motorhome	223,927	225,287	219,562	213,746	211,835	7,611	7,756	7,408	7,248	7,256	3.4%	3.4%	3.4%	3.4%	3.4%
NATIONWIDE INS CO	OF AMERICA														
Pvt Passenger Auto	112,416	125,676	124,368	117,021	112,994	7,312	7,944	7,808	6,984	6,299	6.5%	6.3%	6.3%	6.0%	5.6%
Motorcycle	4,316	6,424	6,844	3,486	3,573	123	196	197	105	113	2.8%	3.1%	2.9%	3.0%	3.1%
Motorhome	1,908	2,437	2,428	1,617	1,605	52	59	64	44	42	2.7%	2.4%	2.6%	2.7%	2.6%
OCCIDENTAL FIRE &	CASUALTY CO)													
Pvt Passenger Auto	33,911	29,706	33,166	33,247	30,576	4,986	4,710	5,431	5,601	5,661	14.7%	15.9%	16.4%	16.8%	18.5%
OCEAN HARBOR CAS	SUALTY INS														
Pvt Passenger Auto	13,093	11,802	20,189	21,879	18,356	3,406	4,017	7,732	8,211	6,468	26.0%	34.0%	38.3%	37.5%	35.2%
ONE BEACON INS GF	ROUP														
Assigned Risk	1,193	700	240	113	11	372	206	69	22	1	31.2%	29.4%	28.8%	19.7%	13.4%
Low Cost Auto	3,661	3,813	4,299	3,772	280	1,519	1,388	1,355	1,194	94	41.5%	36.4%	31.5%	31.7%	33.6%
OREGON MUTUAL IN	s co														
Pvt Passenger Auto	3,449	4,626	4,920	4,899	4,639	212	310	327	350	374	6.2%	6.7%	6.6%	7.1%	8.1%
PACIFIC PIONEER IN	SURANCE CON	IP	•				•		•				•		
Pvt Passenger Auto	0	0	0	0	5,213	0	0	0	0	427	0.0%	0.0%	0.0%	0.0%	8.2%
PACIFIC PROPERTY	AND CASUALT	Υ													
Pvt Passenger Auto	19,203	20,264	21,980	23,057	23,667	572	546	548	530	498	3.0%	2.7%	2.5%	2.3%	2.1%
Motorcycle	639	692	722	757	776	17	12	13	11	12	2.6%	1.8%	1.7%	1.4%	1.5%

Coverage		Total Earned	l Exposures for	r California		1		Exposures for U Communities	Underserved		Percent		arned Exposur	res in Underse	rved
	2008	2009	2010	2011	2012	2008	2009	2010	2011	2012	2008	2009	2010	2011	2012
Pvt Passenger Auto	22,416,773	23,856,324	23,978,230	24,058,245	24,261,702	2,229,593	2,433,695	2,462,176	2,489,883	2,550,271	9.9%	10.2%	10.3%	10.3%	10.5%
Assigned Risk	4,819	2,248	1,566	1,240	969	1,465	665	437	331	246	30.4%	29.6%	27.9%	26.7%	25.4%
Low Cost Auto	7,700	7,861	8,676	7,955	3,921	3,370	2,906	2,819	2,516	1,216	43.8%	37.0%	32.5%	31.6%	31.0%
Motorcycle	679,699	735,480	733,755	751,729	777,604	30,878	34,944	34,874	36,535	39,321	4.5%	4.8%	4.8%	4.9%	5.1%
Motorhome	223,927	225,287	219,562	213,746	211,835	7,611	7,756	7,408	7,248	7,256	3.4%	3.4%	3.4%	3.4%	3.4%
PACIFIC SPECIALTY	INSURANCE CO)													
Pvt Passenger Auto	963	691	560	509	520	163	115	89	86	76	16.9%	16.7%	16.0%	16.8%	14.7%
Low Cost Auto	35	49	59	71	51	18	18	15	16	11	50.6%	35.8%	25.6%	22.7%	21.5%
Motorcycle	72,530	69,712	63,465	59,815	56,554	5,513	5,654	5,401	5,416	5,436	7.6%	8.1%	8.5%	9.1%	9.6%
Motorhome	978	871	797	732	679	194	174	178	167	163	19.8%	20.0%	22.3%	22.9%	24.0%
PERMANENT GENER	AL ASSURANC	E CO													
Pvt Passenger Auto	75,965	65,609	59,914	57,554	55,958	10,125	8,151	6,735	6,220	6,351	13.3%	12.4%	11.2%	10.8%	11.3%
PRAETORIAN INSURA	ANCE COMPAN	IY													
Pvt Passenger Auto	15,037	30,789	36,995	34,547	19,584	6,198	16,099	21,057	19,915	11,161	41.2%	52.3%	56.9%	57.6%	57.0%
PRESERVER INS CO															
Pvt Passenger Auto	0	0	20,297	29,782	21,901	0	0	4,669	6,896	5,023	0.0%	0.0%	23.0%	23.2%	22.9%
PROCENTURY INS CO)														
Pvt Passenger Auto	0	710	4,539	8,181	5,679	0	402	2,414	4,347	3,067	0.0%	56.6%	53.2%	53.1%	54.0%
PROGRESSIVE INSUR	RANCE COMPA	NY													
Pvt Passenger Auto	642,168	613,577	616,653	671,798	723,020	56,512	52,549	52,301	58,994	66,422	8.8%	8.6%	8.5%	8.8%	9.2%
Low Cost Auto	262	297	333	336	357	115	110	115	107	105	44.0%	37.1%	34.7%	31.8%	29.4%
Motorcycle	164,810	180,825	182,901	192,185	205,173	8,233	9,572	9,918	10,807	12,186	5.0%	5.3%	5.4%	5.6%	5.9%
Motorhome	36,015	37,793	37,627	37,231	37,371	1,712	1,880	1,975	2,023	2,060	4.8%	5.0%	5.2%	5.4%	5.5%
QBE INS CORP															
Pvt Passenger Auto	109,833	106,768	104,999	87,954	61,344	42,384	42,507	43,437	37,015	24,752	38.6%	39.8%	41.4%	42.1%	40.4%

Coverage		Total Earned	Exposures for	California		1	Fotal Earned E	Exposures for U Communities	Jnderserved		Percent	age of Total E	arned Exposur	res in Underse	rved
	2008	2009	2010	2011	2012	2008	2009	2010	2011	2012	2008	2009	2010	2011	2012
Pvt Passenger Auto	22,416,773	23,856,324	23,978,230	24,058,245	24,261,702	2,229,593	2,433,695	2,462,176	2,489,883	2,550,271	9.9%	10.2%	10.3%	10.3%	10.5%
Assigned Risk	4,819	2,248	1,566	1,240	969	1,465	665	437	331	246	30.4%	29.6%	27.9%	26.7%	25.4%
Low Cost Auto	7,700	7,861	8,676	7,955	3,921	3,370	2,906	2,819	2,516	1,216	43.8%	37.0%	32.5%	31.6%	31.0%
Motorcycle	679,699	735,480	733,755	751,729	777,604	30,878	34,944	34,874	36,535	39,321	4.5%	4.8%	4.8%	4.9%	5.1%
Motorhome	223,927	225,287	219,562	213,746	211,835	7,611	7,756	7,408	7,248	7,256	3.4%	3.4%	3.4%	3.4%	3.4%
SAFECO INS COS															
Pvt Passenger Auto	373,144	375,344	358,729	355,388	363,878	25,603	26,553	25,064	24,659	25,321	6.9%	7.1%	7.0%	6.9%	7.0%
Motorcycle	5,069	7,601	10,568	11,947	13,436	208	317	463	562	682	4.1%	4.2%	4.4%	4.7%	5.1%
Motorhome	1,558	1,451	1,346	1,278	1,215	55	46	43	48	47	3.5%	3.2%	3.2%	3.7%	3.9%
SAFEWAY DIRECT IN	SURANCE CO														
Pvt Passenger Auto	2,690	2,278	1,935	1,665	1,454	348	287	241	215	192	12.9%	12.6%	12.4%	12.9%	13.2%
SAFEWAY INSURANCE	CE COMPANY														
Pvt Passenger Auto	51,089	45,135	37,949	31,592	26,575	19,588	18,043	16,075	13,592	11,829	38.3%	40.0%	42.4%	43.0%	44.5%
SEQUOIA INS GROUP	•														
Pvt Passenger Auto	13,302	12,885	12,798	12,915	13,913	173	149	129	123	122	1.3%	1.2%	1.0%	1.0%	0.9%
SOUTHERN INSURAN	ICE CO														
Pvt Passenger Auto	0	28,003	14,881	8,449	2,421	0	13,491	7,329	4,241	1,240	0.0%	48.2%	49.3%	50.2%	51.2%
STARR INDEMNITY &	LIABILITY CO														
Pvt Passenger Auto	0	0	6,735	23,763	19,082	0	0	871	3,075	2,418	0.0%	0.0%	12.9%	12.9%	12.7%
STATE FARM INSURA	ANCE COMPAN	IES													
Pvt Passenger Auto	3,008,590	3,054,500	3,117,050	3,194,587	3,289,628	174,178	182,296	195,033	204,877	218,116	5.8%	6.0%	6.3%	6.4%	6.6%
Assigned Risk	476	191	198	157	127	124	50	44	33	20	26.0%	26.0%	22.0%	21.2%	15.4%
Low Cost Auto	1,368	1,335	1,506	1,524	1,453	549	470	465	445	415	40.2%	35.2%	30.9%	29.2%	28.5%
Motorcycle	100,949	103,180	103,464	105,058	106,974	3,645	3,822	3,951	4,058	4,195	3.6%	3.7%	3.8%	3.9%	3.9%
Motorhome	28,314	27,768	27,099	26,876	26,401	702	670	654	647	628	2.5%	2.4%	2.4%	2.4%	2.4%

Coverage		Total Earned	Exposures for	California		1	Total Earned I	Exposures for U Communities	Underserved		Percent	0	arned Exposui Communities	res in Underse	rved
	2008	2009	2010	2011	2012	2008	2009	2010	2011	2012	2008	2009	2010	2011	2012
Pvt Passenger Auto	22,416,773	23,856,324	23,978,230	24,058,245	24,261,702	2,229,593	2,433,695	2,462,176	2,489,883	2,550,271	9.9%	10.2%	10.3%	10.3%	10.5%
Assigned Risk	4,819	2,248	1,566	1,240	969	1,465	665	437	331	246	30.4%	29.6%	27.9%	26.7%	25.4%
Low Cost Auto	7,700	7,861	8,676	7,955	3,921	3,370	2,906	2,819	2,516	1,216	43.8%	37.0%	32.5%	31.6%	31.0%
Motorcycle	679,699	735,480	733,755	751,729	777,604	30,878	34,944	34,874	36,535	39,321	4.5%	4.8%	4.8%	4.9%	5.1%
Motorhome	223,927	225,287	219,562	213,746	211,835	7,611	7,756	7,408	7,248	7,256	3.4%	3.4%	3.4%	3.4%	3.4%
STATE NATIONAL IN	s со														
Pvt Passenger Auto	17,589	14,701	22,748	17,867	16,784	2,127	1,908	3,173	2,566	2,362	12.1%	13.0%	13.9%	14.4%	14.1%
STERLING CASUALT	Y INS CO														
Pvt Passenger Auto	31,631	27,896	34,323	50,941	45,987	5,683	4,450	5,071	7,427	6,583	18.0%	16.0%	14.8%	14.6%	14.3%
THE HARTFORD															
Pvt Passenger Auto	399,186	369,859	336,752	257,665	257,698	21,157	19,601	18,058	14,047	13,917	5.3%	5.3%	5.4%	5.5%	5.4%
Motorhome	4,510	4,385	4,138	3,858	3,967	116	119	109	97	103	2.6%	2.7%	2.6%	2.5%	2.6%
TOKIO MARINE & NIC	HIDO FIRE														
Pvt Passenger Auto	13,227	13,263	13,292	14,733	16,873	1,324	1,298	1,310	1,390	1,623	10.0%	9.8%	9.9%	9.4%	9.6%
TOPA INSURANCE CO	OMPANY														
Pvt Passenger Auto	72,167	69,248	48,254	37,319	48,839	12,081	12,424	7,979	5,370	6,957	16.7%	17.9%	16.5%	14.4%	14.2%
TRANSGUARD INSUR	ANCE COMPA	NY													
Pvt Passenger Auto	0	3,720	19,964	24,281	29,598	0	1,334	8,284	10,773	13,168	0.0%	35.9%	41.5%	44.4%	44.5%
TRAVELERS INS GRO	DUP														
Pvt Passenger Auto	135,161	156,966	182,640	197,029	198,572	3,770	4,130	4,472	4,622	4,566	2.8%	2.6%	2.4%	2.3%	2.3%
Motorhome	659	811	966	982	924	17	15	16	14	13	2.6%	1.8%	1.7%	1.4%	1.4%

Coverage		Total Farmed	Exposures for	Colifornia		1	Total Earned E	Exposures for U	Underserved		Percent	age of Total E	arned Exposu Communities	res in Underse	rved
Coverage	2000				2012	2000			2011	2012	2000			2011	2012
	2008	2009	2010	2011	2012	2008	2009	2010	2011	2012	2008	2009	2010	2011	2012
Pvt Passenger Auto	22,416,773	23,856,324	23,978,230	24,058,245	24,261,702	2,229,593	2,433,695	2,462,176	2,489,883	2,550,271	9.9%	10.2%	10.3%	10.3%	10.5%
Assigned Risk	4,819	2,248	1,566	1,240	969	1,465	665	437	331	246	30.4%	29.6%	27.9%	26.7%	25.4%
Low Cost Auto	7,700	7,861	8,676	7,955	3,921	3,370	2,906	2,819	2,516	1,216	43.8%	37.0%	32.5%	31.6%	31.0%
Motorcycle	679,699	735,480	733,755	751,729	777,604	30,878	34,944	34,874	36,535	39,321	4.5%	4.8%	4.8%	4.9%	5.1%
Motorhome	223,927	225,287	219,562	213,746	211,835	7,611	7,756	7,408	7,248	7,256	3.4%	3.4%	3.4%	3.4%	3.4%
UNIGARD INSURANC	E GROUP														
Pvt Passenger Auto	25,108	15,072	15,452	18,768	19,828	364	233	215	244	242	1.4%	1.5%	1.4%	1.3%	1.2%
Motorhome	170	93	95	102	94	1	1	1	1	0	0.6%	1.1%	0.9%	1.0%	0.1%
UNITED SERVICES A	UTO ASSO														
Pvt Passenger Auto	416,268	412,931	411,453	411,679	412,916	7,099	6,943	6,977	7,154	7,283	1.7%	1.7%	1.7%	1.7%	1.8%
Motorcycle	16,330	15,932	15,104	14,405	13,923	296	300	287	267	260	1.8%	1.9%	1.9%	1.9%	1.9%
Motorhome	5,376	5,000	4,603	4,167	3,788	64	57	57	57	46	1.2%	1.1%	1.2%	1.4%	1.2%
UNITRIN DIRECT INS	JRANCE CO														
Pvt Passenger Auto	32,914	26,324	21,171	18,030	15,960	2,611	2,086	1,888	1,675	1,460	7.9%	7.9%	8.9%	9.3%	9.1%
UNIVERSAL CASUAL	TY CO														
Pvt Passenger Auto	0	9,407	10,348	0	0	0	2,714	2,912	0	0	0.0%	28.8%	28.1%	0.0%	0.0%
USAA CASUALTY INS	SURANCE COM	PANY													
Pvt Passenger Auto	394,138	395,611	397,940	403,950	412,315	9,340	9,274	9,438	9,684	10,134	2.4%	2.3%	2.4%	2.4%	2.5%
Motorcycle	12,864	12,626	11,838	11,190	10,823	283	278	263	251	256	2.2%	2.2%	2.2%	2.2%	2.4%
Motorhome	4,760	4,661	4,360	4,163	4,015	120	126	118	124	119	2.5%	2.7%	2.7%	3.0%	3.0%
USAA GENERAL INDI	EMNITY COMPA	ANY													
Pvt Passenger Auto	16,475	23,394	31,062	42,481	56,809	458	638	892	1,294	1,926	2.8%	2.7%	2.9%	3.0%	3.4%
Motorcycle	763	984	1,142	1,398	1,840	18	37	46	55	64	2.4%	3.7%	4.0%	3.9%	3.5%
Motorhome	173	222	297	406	493	10	14	15	19	28	6.0%	6.5%	5.0%	4.6%	5.7%

Coverage		Total Earned	l Exposures for	California		7	Total Earned F	Exposures for U Communities	Underserved		Percent		arned Exposui Communities	res in Underse	rved
	2008	2009	2010	2011	2012	2008	2009	2010	2011	2012	2008	2009	2010	2011	2012
Pvt Passenger Auto	22,416,773	23,856,324	23,978,230	24,058,245	24,261,702	2,229,593	2,433,695	2,462,176	2,489,883	2,550,271	9.9%	10.2%	10.3%	10.3%	10.5%
Assigned Risk	4,819	2,248	1,566	1,240	969	1,465	665	437	331	246	30.4%	29.6%	27.9%	26.7%	25.4%
Low Cost Auto	7,700	7,861	8,676	7,955	3,921	3,370	2,906	2,819	2,516	1,216	43.8%	37.0%	32.5%	31.6%	31.0%
Motorcycle	679,699	735,480	733,755	751,729	777,604	30,878	34,944	34,874	36,535	39,321	4.5%	4.8%	4.8%	4.9%	5.1%
Motorhome	223,927	225,287	219,562	213,746	211,835	7,611	7,756	7,408	7,248	7,256	3.4%	3.4%	3.4%	3.4%	3.4%
VICTORIA FIRE & CAS	S INS CO														
Pvt Passenger Auto	135,704	145,269	119,313	100,188	94,865	17,386	18,786	14,776	11,934	11,411	12.8%	12.9%	12.4%	11.9%	12.0%
Motorcycle	0	7	319	743	912	0	1	38	83	117	0.0%	8.8%	11.9%	11.2%	12.8%
Motorhome	0	54	249	404	411	0	1	6	23	26	0.0%	0.9%	2.3%	5.7%	6.4%
VIKING INS CO of WI															
Pvt Passenger Auto	276,938	269,031	262,019	253,849	259,386	51,269	51,843	53,149	52,666	55,391	18.5%	19.3%	20.3%	20.7%	21.4%
Motorcycle	0	10,749	9,267	8,712	8,376	0	1,005	959	1,024	1,048	0.0%	9.4%	10.4%	11.8%	12.5%
WAWANESA INSURAI	NCE GROUP														
Pvt Passenger Auto	440,970	454,039	462,342	464,191	460,200	30,524	32,102	33,151	33,098	32,070	6.9%	7.1%	7.2%	7.1%	7.0%
WESTERN GENERAL	INSURANCE C	0													
Pvt Passenger Auto	57,840	38,581	30,069	34,980	36,937	12,712	8,578	6,600	8,037	9,089	22.0%	22.2%	21.9%	23.0%	24.6%
Assigned Risk	38	24	9	7	2	9	5	2	0	0	24.1%	18.6%	21.2%	5.0%	10.7%
Low Cost Auto	0	57	70	68	50	0	19	20	20	13	0.0%	33.9%	29.1%	29.2%	25.7%
WESTERN HOME INS	URANCE COMP	PANY													
Pvt Passenger Auto	0	0	0	7,142	39,907	0	0	0	3,503	22,345	0.0%	0.0%	0.0%	49.1%	56.0%
WORKMENS AUTO IN	is co					0									· · · · · · · · · · · · · · · · · · ·
Pvt Passenger Auto	41,651	29,550	34,873	33,530	25,099	4,135	3,454	5,676	8,276	6,332	9.9%	11.7%	16.3%	24.7%	25.2%

Coverage	Total E	Earned Exposu	res for Califo	rnia	Total Ear	ned Exposure Commun		rved	Percentage of To	otal Earned Ex		derserved
	2009	2010	2011	2012	2009	2010	2011	2012	2009	2010	2011	2012
Building & Contents (CMP)	673,766	674,338	623,656	612,182	77,588	77,790	72,102	70,687		11.5%	11.6%	11.5%
Building & Contents (CF)	119,109	113,240	104,513	111,804	18,049	14,938	12,823	14,050	15.2%	13.2%	12.3%	12.6%
Building Only (CMP)	252,853	253,664	255,190	264,884	40,555	40,409	40,704	43,211	16.0%	15.9%	16.0%	16.3%
Building Only (CF)	26,276	26,225	22,942	21,803	10,584	10,989	9,689	8,810	40.3%	41.9%	42.2%	40.4%
Contents Only (CMP)	413,523	418,214	440,419	441,818	45,029	45,938	47,580	47,480	10.9%	11.0%	10.8%	10.7%
Contents Only (CF)	19,648	17,246	18,613	19,447	2,506	2,235	2,698	2,810	12.8%	13.0%	14.5%	14.5%
Vacant (CMP)	3,369	3,194	2,853	3,405	251	248	215	261	7.4%	7.8%	7.5%	7.7%
Vacant (CF)	120	116	131	152	7	6	10	12	5.8%	5.2%	7.8%	8.0%
Liability (CMP)	1,027,666	1,052,508	1,015,756	1,023,265	134,390	144,242	125,302	126,377	13.1%	13.7%	12.3%	12.4%
ACE AMERICAN INSURANCE O	COMPANY											
Building & Contents (CMP)	963	346	336	354	52	28	50	36	5.4%	8.1%	14.8%	10.2%
AFFILIATED FM INSURANCEC									0.170	0.170	111070	1012 / 0
Building & Contents (CMP)	470	542	1,167	1,221	53	58	98	114		10.7%	8.4%	9.3%
Building & Contents (CF)	3,085	3,405	8,569	9,568	601	678	1,384	1,547	19.5%	19.9%	16.2%	16.2%
AGCS MARINE INS CO												
Building & Contents (CF)	0	502	0	0	0	86	0	0	0.0%	17.2%	0.0%	0.0%
ALLIANZ GLOBAL RISK US INS	s co											
Building & Contents (CF)	4,514	3,785	2,282	1,467	576	466	293	195	12.7%	12.3%	12.9%	13.3%
ALLSTATE INSURANCE COMP	PANY											
Building & Contents (CMP)	750	759	673	597	72	67	51	49	9.5%	8.8%	7.5%	8.2%
Building Only (CMP)	5,418	4,232	4,191	3,985	402	309	302	276		7.3%	7.2%	6.9%
Contents Only (CMP)	1,612	1,476	1,685	1,791	174	154	168	176	10.8%	10.4%	9.9%	9.8%
Liability (CMP)	6,857	5,468	5,644	5,399	599	472	481	464	8.7%	8.6%	8.5%	8.6%
AMCO INSURANCE COMPANY												
Building & Contents (CMP)	45,204	41,792	18,685	18,279	4,536	4,220	1,849	1,737	10.0%	10.1%	9.9%	9.5%
Building & Contents (CF)	153	165	128	168	15	15	9	19		9.0%	7.3%	11.5%
Building Only (CMP)	13,975	13,221	14,477	14,418	1,294	1,185	1,225	1,275	9.3%	9.0%	8.5%	8.8%
Building Only (CF)	80	137	240	218	3	5	43	49	3.8%	3.9%	17.9%	22.6%
Contents Only (CMP)	33,425	32,032	31,391	30,853	2,994	3,005	3,102	3,032	9.0%	9.4%	9.9%	9.8%
Contents Only (CF)	67	71	112	111	5	6	11	13	7.7%	8.3%	10.2%	11.5%
Vacant (CMP)	225	195	68	56	21	22	4	4	9.5%	11.3%	5.4%	7.0%
Liability (CMP)	84,897	81,918	81,475	81,795	7,542	7,232	7,137	7,077	8.9%	8.8%	8.8%	8.7%
AMERICAN ALTERNATIVE INS	CORP											
Building & Contents (CMP)	851	990	1,716	1,761	36	47	99	107	4.2%	4.8%	5.7%	6.1%
Building Only (CMP)	531	536	708	687	16	14	23	24		2.7%	3.2%	3.5%
Contents Only (CMP)	336	354	496	565	26	33	47	51	7.7%	9.4%	9.5%	9.0%
Liability (CMP)	2,061	2,379	2,910	3,068	107	136	191	219		5.7%	6.5%	7.1%
AMERICAN HARDWARE MUTU	AL INS											
Building & Contents (CMP)	1,912	1,980	0	0	328	337	0	0	17.1%	17.0%	0.0%	0.0%
AMERICAN HOME ASSURANCE		.,3		3			-		,		230 / 0	
Building & Contents (CF)	62	0	0	0	3	0	0	0	4.3%	0.0%	0.0%	0.0%
									,0	0.0 / 0	0.070	0.0 / 0

Coverage	Total F	Earned Exposu	ıres for Califo	rnia	Total Ear	rned Exposure Commun		erved	Percentage of T	otal Earned E Commun	-	nderserved
	2009	2010	2011	2012	2009	2010	2011	2012	2009	2010	2011	2012
Building & Contents (CMP)	673,766	674,338	623,656	612,182	77,588	77,790	72,102	70,687	11.5%	11.5%	11.6%	11.5%
Building & Contents (CF)	119,109	113,240	104,513	111,804	18,049	14,938	12,823	14,050		13.2%	12.3%	12.6%
Building Only (CMP)	252,853	253,664	255,190	264,884	40,555	40,409	40,704	43,211		15.9%	16.0%	16.3%
Building Only (CF)	26,276	26,225	22,942	21,803	10,584	10,989	9,689	8,810		41.9%	42.2%	40.4%
Contents Only (CMP)	413,523	418,214	440,419	441,818	45,029	45,938	47,580	47,480		11.0%	10.8%	10.7%
• • •			,				,			13.0%		14.5%
Contents Only (CF)	19,648	17,246	18,613	19,447	2,506	2,235	2,698 215	2,810			14.5%	
Vacant (CMP)	3,369	3,194	2,853	3,405	251	248		261		7.8%	7.5%	7.7%
Vacant (CF)	120	116	131	152	7	6	10	12		5.2%	7.8%	8.0%
Liability (CMP)	1,027,666	1,052,508	1,015,756	1,023,265	134,390	144,242	125,302	126,377	13.1%	13.7%	12.3%	12.4%
AMERICAN INTERNATIONAL G	ROUP											
Building & Contents (CMP)	0	0	3,197	0	0	0	325	0	0.0%	0.0%	10.2%	0.0%
Building Only (CMP)	0	0	2,281	0	0	0	231	0	0.0%	0.0%	10.1%	0.0%
Liability (CMP)	0	0	3,602	0	0	0	312	0	0.0%	0.0%	8.7%	0.0%
AMERICAN MODERN HOME INS	SURANCE		•									
Building & Contents (CF)	0	0	878	0	0	0	111	0	0.0%	0.0%	0.0%	0.0%
ARCH INSURANCE COMPANY												
Building & Contents (CF)	140	151	190	171	14	19	33	29	10.0%	12.8%	17.5%	17.2%
Building Only (CF)	376	376	195	178	17	17	9	8		4.6%	4.5%	4.6%
Liability (CMP)	1,704	1,629	2,539	2,665	84	86	125	141		5.3%	4.9%	5.3%
ARGONAUT GREAT CENTRAL		,	,	,,,,,,	-		-		,			
Building & Contents (CMP)	1,556	1,752	2,224	2,484	213	213	213	224	13.7%	12.2%	9.6%	9.0%
Liability (CMP)	1,555	1,760	2,224	2,500	213	215	213	224	13.7%	12.2%	9.6%	9.0%
ARGONAUT MIDWEST INS CO												_
Building & Contents (CMP)	212	292	586	511	15	16	36	6	7.0%	5.4%	6.2%	1.2%
Liability (CMP)	129	179	261	234	15	16	18	4	11.5%	8.8%	7.1%	1.7%
ASSURANT GROUP												
Building & Contents (CMP)	372	916	1,063	2,715	13	48	45	99	3.6%	5.3%	4.2%	3.7%
Building Only (CMP)	95	291	153	165	15	27	16	19	15.6%	9.3%	10.2%	11.4%
Building Only (CF)	212	72	59	107	90	42	23	47		58.1%	39.1%	44.0%
Liability (CMP)	455	1,193	1,216	2,880	34	73	61	118	121170	6.1%	5.0%	4.1%
AXA INSURANCE COMPANY		.,	.,	_,	<u></u>				,	01170	210 / 0	
Building & Contents (CF)	277	0	192	227	28	0	10	19	10.1%	0.0%	5.4%	8.4%
Contents Only (CF)	46	0	123	153	9	0	15	24		0.0%	12.2%	15.6%
AXIS INSURANCE COMPANY			.20	.00					10.070	0.070	12.2 / 0	10.070
Building & Contents (CF)	6,142	5,027	3,748	3,825	656	491	384	431	10.7%	9.8%	10.2%	11.3%
BROTHERHOOD MUTUAL	-,	-,	2,. 10	2,220						0.0,3	10.2 / 0	11.0 /0
Building & Contents (CMP)	110	258	424	595	15	37	58	81	13.7%	14.2%	13.7%	13.6%
Building Only (CMP)	12	31	61	97	3	7	10	17		21.4%	16.0%	17.8%
Liability (CMP)	43	103	180	267	6	14	25	38		14.0%	13.9%	14.2%
BUSINESS ALLIANCE INSURAN					-			- 50	,	,		/0
Building & Contents (CMP)	0	0	2,540	0	0	0	433	0	0.0%	0.0%	17.1%	0.0%
Liability (CMP)	0	0	2,540	0	0	0	433	0		0.0%	17.1%	
LIADINITY (CIVIF)	0	0	2,540	U	0	U	433	U	0.0%	U.U%	1/.170	0.0%

Coverage	Total I	Earned Exposu	res for Califo	rnia	Total Ear	rned Exposure Commun		rved	Percentage of To	otal Earned E Commun	•	nderserved
	2009	2010	2011	2012	2009	2010	2011	2012	2009	2010	2011	2012
Building & Contents (CMP)	673,766	674,338	623,656	612,182	77,588	77,790	72,102	70,687	11.5%	11.5%	11.6%	11.5%
Building & Contents (CF)	119,109	113,240	104,513	111,804	18,049	14,938	12,823	14,050		13.2%	12.3%	12.6%
Building Only (CMP)	252,853	253,664	255,190	264,884	40,555	40,409	40,704	43,211	16.0%	15.9%	16.0%	16.3%
Building Only (CF)	26,276	26,225	22,942	21,803	10,584	10,989	9,689	8,810		41.9%	42.2%	40.4%
Contents Only (CMP)	413,523	418,214	440,419	441,818	45,029	45,938	47,580	47,480		11.0%	10.8%	10.7%
Contents Only (CF)	19,648	17,246	18,613	19,447	2,506	2,235	2,698	2,810	12.8%	13.0%	14.5%	14.5%
Vacant (CMP)	3,369	3,194	2,853	3,405	251	248	215	261	7.4%	7.8%	7.5%	7.7%
Vacant (CF)	120	116	131	152	7	6	10	12	5.8%	5.2%	7.8%	8.0%
Liability (CMP)	1,027,666	1,052,508	1,015,756	1,023,265	134,390	144,242	125,302	126,377	13.1%	13.7%	12.3%	12.4%
CALIFORNIA FAIR PLAN												
Building & Contents (CF)	8,065	3,998	3,156	2,772	4,631	2,095	1,793	1,587	57.4%	52.4%	56.8%	57.3%
Building Only (CF)	12,349	13,270	11,468	9,965	8,683	9,230	8,069	7,053	70.3%	69.6%	70.4%	70.8%
Contents Only (CF)	619	769	533	430	335	400	320	269	54.0%	52.0%	60.1%	62.7%
CALIFORNIA MUTUAL INSURA	NCE CO											
Building & Contents (CMP)	759	799	759	694	43	46	37	32		5.8%	4.9%	4.6%
Liability (CMP)	768	0	0	0	45	0	0	0	5.9%	0.0%	0.0%	0.0%
CAPITAL INSURANCE GROUP												
Building & Contents (CMP)	14,046	15,973	17,496	19,087	1,004	1,132	1,163	1,309		7.1%	6.6%	6.9%
Building Only (CMP)	13,141	13,509	13,901	14,595	1,575	1,639	1,686	1,739		12.1%	12.1%	11.9%
Contents Only (CMP)	2,340	2,389	2,400	2,409	120	140	136	133		5.9%	5.7%	5.5%
Liability (CMP)	31,290	32,764	34,226	36,655	2,812	3,011	3,161	3,342	9.0%	9.2%	9.2%	9.1%
CHURCH MUTUAL INSURANCE	E CO											
Building & Contents (CMP)	11,218	11,247	11,219	11,360	1,163	1,132	1,105	1,084	10.4%	10.1%	9.9%	9.5%
Contents Only (CMP)	2,623	2,657	2,683	2,701	244	253	257	252	9.3%	9.5%	9.6%	9.3%
Liability (CMP)	12,922	13,245	13,377	13,405	1,635	1,660	1,666	1,652	12.7%	12.5%	12.5%	12.3%
CNA INSURANCE COMPANIES	1											
Building & Contents (CMP)	14,928	22,940	6,246	4,307	1,090	3,061	707	498	7.3%	13.3%	11.3%	11.6%
Building & Contents (CF)	35	205	421	391	4	38	71	60	12.3%	18.4%	16.9%	15.4%
Building Only (CMP)	12,098	2,203	868	1,199	2,911	335	152	207	24.1%	15.2%	17.5%	17.2%
Contents Only (CMP)	194	146	12,904	22,407	0	0	1,472	2,544	0.0%	0.0%	11.4%	11.4%
Contents Only (CF)	0	1	27	55	0	0	5	10	0.0%	0.0%	18.1%	18.1%
Liability (CMP)	28,784	25,943	28,529	29,002	3,563	4,177	3,550	2,908	12.4%	16.1%	12.4%	10.0%
COMPANION P&C INS. COMPA	AIN T											
Liability (CMP)	0	0	0	619	0	0	0	31	0.0%	0.0%	0.0%	5.0%
CONTRACTORS BONDING & I	NS CO											
Contents Only (CMP)	399	328	331	335	16	10	7	9	3.9%	3.1%	2.0%	2.7%
Liability (CMP)	1,887	1,503	1,377	1,333	65	49	36	42	3.5%	3.3%	2.6%	3.2%
CRUM AND FORSTER INSURA	NCE GRP											
Liability (CMP)	0	0	1,002	0	0	0	71	0	0.0%	0.0%	7.1%	0.0%
CRUSADER INSURANCE COM	PANY	·			<u> </u>							
Building & Contents (CMP)	1,302	1,189	1,121	1,128	403	372	339	339	31.0%	31.3%	30.2%	30.0%
Building Only (CMP)	6,952	6,466	5,969	5,695	2,758	2,615	2,449	2,374	39.7%	40.4%	41.0%	41.7%
Contents Only (CMP)	3,654	3,445	3,211	3,225	656	629	580	602	18.0%	18.3%	18.1%	18.7%
Liability (CMP)	11,909	11,099	10,300	10,047	3,818	3,615	3,367	3,315	32.1%	32.6%	32.7%	33.0%
CSE INSURANCE GROUP												
Building & Contents (CMP)	3,721	3,805	4,225	4,463	818	834	1,006	1,085	22.0%	21.9%	23.8%	24.3%
Building & Contents (CF)	517	491	463	450	19	17	15	15		3.5%	3.2%	3.3%
Liability (CMP)	3,676	3,762	4,178	4,419	809	821	993	1,074	22.0%	21.8%	23.8%	24.3%

Coverage	Total F	Earned Exposu	res for Califo	rnia	Total Ear	rned Exposure Commun		rved	Percentage of To	otal Earned E Commun	•	nderserved
	2009	2010	2011	2012	2009	2010	2011	2012	2009	2010	2011	2012
Building & Contents (CMP)	673,766	674,338	623,656	612,182	77,588	77,790	72,102	70,687	11.5%	11.5%	11.6%	11.5%
Building & Contents (CF)	119,109	113,240	104,513	111,804	18,049	14,938	12,823	14,050	15.2%	13.2%	12.3%	12.6%
Building Only (CMP)	252,853	253,664	255,190	264,884	40,555	40,409	40,704	43,211	16.0%	15.9%	16.0%	16.3%
Building Only (CF)	26,276	26,225	22,942	21,803	10,584	10,989	9,689	8,810	40.3%	41.9%	42.2%	40.4%
Contents Only (CMP)	413,523	418,214	440,419	441,818	45,029	45,938	47,580	47,480	10.9%	11.0%	10.8%	10.7%
Contents Only (CF)	19,648	17,246	18,613	19,447	2,506	2,235	2,698	2,810	12.8%	13.0%	14.5%	14.5%
Vacant (CMP)	3,369	3,194	2,853	3,405	251	248	215	261	7.4%	7.8%	7.5%	7.7%
Vacant (CF)	120	116	131	152	7	6	10	12	5.8%	5.2%	7.8%	8.0%
Liability (CMP)	1,027,666	1,052,508	1,015,756	1,023,265	134,390	144,242	125,302	126,377	13.1%	13.7%	12.3%	12.4%
CUMIS INSURANCE SOCIETY II	NC											
Building & Contents (CMP)	1,486	1,492	1,417	1,397	156	157	153	147	10.5%	10.5%	10.8%	10.5%
Building Only (CMP)	99	172	255	163	8	15	21	11	8.0%	9.0%	8.3%	6.6%
Contents Only (CMP)	391	298	362	311	79	58	80	49	20.2%	19.5%	22.2%	15.8%
Vacant (CMP)	235	231	263	194	15	13	15	16	6.6%	5.4%	5.6%	8.2%
Liability (CMP)	1,668	1,581	1,508	1,408	195	178	171	163	11.7%	11.2%	11.4%	11.5%
DONGBU INS CO LTD	·											
Building & Contents (CMP)	0	85	439	1,284	0	41	193	628	0.0%	48.6%	44.1%	48.9%
Building Only (CMP)	0	30	117	235	0	12	46	83	0.0%	39.7%	39.5%	35.5%
Contents Only (CMP)	0	604	2,922	4,880	0	176	689	1,089	0.0%	29.1%	23.6%	22.3%
Liability (CMP)	0	717	3,331	5,651	0	228	849	1,361	0.0%	31.7%	25.5%	24.1%
EMPLOYERS MUTUAL CASUAL	-		2,221	5,551	<u> </u>			.,	0.070	V /V	2010 70	211170
Building & Contents (CF)	875	0	0	0	104	0	0	0	11.9%	0.0%	0.0%	0.0%
Building Only (CF)	1,125	0	0	0	148	0	0	0		0.0%	0.0%	0.0%
Contents Only (CF)	477	0	0	0	70	0	0	0		0.0%	0.0%	0.0%
Building & Contents (CMP)	0	236	434	591	0	47	76	94	0.0%	20.0%	17.5%	15.9%
Building Only (CMP)	0	50	106	134	0	7	17	20	0.0%	14.0%	15.6%	15.1%
Contents Only (CMP)	0	549	1,001	1,297	0	65	104	137	0.0%	11.8%	10.4%	10.6%
Liability (CMP)	0	836	1,541	2,026	0	121	197	252	0.0%	14.4%	12.8%	12.4%
EVEREST NATIONAL INS CO												
Building & Contents (CMP)	302	178	0	0	54	33	0	0	17.9%	18.7%	0.0%	0.0%
Building Only (CMP)	551	162	0	0	107	29	0	0	19.5%	17.7%	0.0%	0.0%
Contents Only (CMP)	164	110	0	0	13	17	0	0	8.1%	15.6%	0.0%	0.0%
Liability (CMP)	1,376	470	0	0	224	78	0	0	16.3%	16.6%	0.0%	0.0%
FACTORY MUTUAL INSURANC	E CO											
Building & Contents (CF)	15,347	17,108	16,270	16,649	1,863	2,075	1,930	1,940	12.1%	12.1%	11.9%	11.7%
FARMERS INSURANCE GROUP	•											
Building & Contents (CMP)	230,600	236,054	237,826	242,353	27,043	27,638	27,981	28,125	11.7%	11.7%	11.8%	11.6%
Building & Contents (CF)	181	277	138	119	37	45	27	24	20.7%	16.3%	19.7%	20.2%
Building Only (CMP)	38,669	39,197	39,038	37,690	8,840	8,964	8,649	8,202	22.9%	22.9%	22.2%	21.8%
Building Only (CF)	239	220	198	163	61	58	52	47	25.4%	26.6%	26.1%	28.5%
Contents Only (CMP)	44,324	49,376	55,295	54,918	5,138	5,685	6,520	6,426	11.6%	11.5%	11.8%	11.7%
Contents Only (CF)	83	78	67	52	3	3	3	2	3.6%	3.9%	4.5%	3.9%
Liability (CMP) FEDERAL INSURANCE COMPA	96,497 NY	103,889	109,457	108,194	15,553	16,856	17,427	17,098	16.1%	16.2%	15.9%	15.8%
Building & Contents (CMP)	3,658	3,667	3,595	3,389	489	477	452	397	13.4%	13.0%	12.6%	11.7%
Building Only (CMP)	2,628	2,416	2,150	1,944	334	283	278	260	12.7%	11.7%	13.0%	13.3%
Contents Only (CMP)	9,852	9,269	8,982	8,799	1,054	999	977	943	10.7%	10.8%	10.9%	10.7%
Liability (CMP)	16,131	16,011	15,930	15,706	1,732	1,700	1,790	1,725	10.7%	10.6%	11.2%	11.0%
FEDERATED MUTUAL INSURA	NCE GROUP											
Building & Contents (CMP)	2,200	1,943	1,738	1,186	331	303	281	225	15.0%	15.6%	16.2%	18.9%
Building & Contents (CF)	2,100	1,925	3,124	4,064	267	238	403	480		12.4%	12.9%	11.8%
Building Only (CF)	305	270	375	396	37	30	36	36		11.0%	9.5%	9.1%
Contents Only (CMP)	363	340	675	695	53	44	93	100		12.8%	13.8%	14.4%
Contents Only (CF)	361	332	309	357	61	55	51	46		16.5%	16.4%	12.9%
Liability (CMP)	1,464	1,325	1,601	1,626	244	228	284	293	16.7%	17.2%	17.7%	18.0%

Coverage	Total E	arned Exposu	res for Califo	rnia	Total Ear	rned Exposure Commun		rved	Percentage of To	otal Earned Ex Commun	-	ıderserved
	2009	2010	2011	2012	2009	2010	2011	2012	2009	2010	2011	2012
Building & Contents (CMP)	673,766	674,338	623,656	612,182	77,588	77,790	72,102	70,687	11.5%	11.5%	11.6%	11.5%
Building & Contents (CF)	119,109	113,240	104,513	111,804	18,049	14,938	12,823	14,050		13.2%	12.3%	12.6%
Building Only (CMP)	252,853	253,664	255,190	264,884	40,555	40,409	40,704	43,211	16.0%	15.9%	16.0%	16.3%
Building Only (CF)	26,276	26,225	22,942	21,803	10,584	10,989	9,689	8,810	40.3%	41.9%	42.2%	40.4%
Contents Only (CMP)	413,523	418,214	440,419	441,818	45,029	45,938	47,580	47,480	10.9%	11.0%	10.8%	10.7%
Contents Only (CF)	19,648	17,246	18,613	19,447	2,506	2,235	2,698	2,810		13.0%	14.5%	14.5%
Vacant (CMP)	3,369	3,194	2,853	3,405	251	248	215	261	7.4%	7.8%	7.5%	7.7%
Vacant (CF)	120	116	131	152	7	6	10	12		5.2%	7.8%	8.0%
Liability (CMP)	1,027,666	1,052,508	1,015,756	1,023,265	134,390	144,242	125,302	126,377	13.1%	13.7%	12.3%	12.4%
FIDELITY NATL INSURANCE C	OMPANY											
Building & Contents (CMP)	249	270	107	42	10	11	3	1	3.9%	4.1%	2.6%	2.4%
FINANCIAL PACIFIC INSURANC	CE CO											
Building & Contonts (CMD)	10 710	10.000	14 404	14 200	077	<i>EE</i> 7	600	647	0.50/	4 00/	4.50/	A 50/
Building & Contents (CMP) Liability (CMP)	10,718 10,342	13,363 13,143	14,124 13,857	14,296 14,491	377 385	557 506	630 604	647 640		4.2% 3.9%	4.5% 4.4%	4.5% 4.4%
FIREMANS FUND INSURANCE		13,143	13,037	14,431	303	300	004	040	3.776	3.9%	4.4 70	4.4 70
	· · · · ·											
Building & Contents (CMP)	25,145	22,021	17,843	14,252	2,627	2,267	1,753	1,385		10.3%	9.8%	9.7%
Building & Contents (CF)	205	94	9	10	10	8	1	2		8.3%	14.8%	25.2%
Building Only (CMP)	933	805	679	600	92	75	62	56		9.3%	9.2%	9.4%
Contents Only (CMP)	5,737	5,644	5,283	4,453	546	535	491	404		9.5%	9.3%	9.1%
Vacant (CMP)	2,511	2,369	2,137	2,001	191	191	172	164		8.1%	8.0%	8.2%
Liability (CMP)	26,884	24,521	21,816	18,459	2,547	2,316	2,036	1,629	9.5%	9.4%	9.3%	8.8%
FLORISTS MUTUAL INSURANCE	JE COMPANY											
Building & Contents (CMP)	1,051	1,061	1,111	1,056	48	54	60	55	4.5%	5.1%	5.4%	5.2%
Liability (CMP)	852	870	901	886	34	36	41	42	4.0%	4.2%	4.6%	4.8%
GRANITE STATE INSURANCE	COMPANY											
Building & Contents (CMP)	1,822	1,549	0	0	228	177	0	0	12.5%	11.5%	0.0%	0.0%
Building & Contents (CF)	445	448	0	0	74	56	0	0		12.5%	0.0%	0.0%
Building Only (CMP)	774	899	0	0	11	14	0	0		1.6%	0.0%	0.0%
Building Only (CF)	52	26	0	0	13	8	0	0	25.5%	31.6%	0.0%	0.0%
Liability (CMP)	10,865	10,167	0	0	1,126	1,024	0	0	10.4%	10.1%	0.0%	0.0%
GREAT AMERICAN ALLIANCE	СО											
Building & Contents (CMP)	67	192	511	749	5	23	74	102	7.5%	11.9%	14.4%	13.7%
Liability (CMP)	0	125	0	0	0	19	0	0		15.2%	0.0%	0.0%
GREAT AMERICAN ASSURANCE			-				-		0.070	10.270	0.070	0.070
Building & Contents (CMP)	419	371	1,858	1,766	54	52	183	181		14.1%	9.9%	10.2%
Building Only (CMP)	671	638	14	14	32	41	5	4	4.8%	6.4%	35.9%	25.5%
Contents Only (CMP)	323	302	1,238 1,331	1,152	40 122	47 135	153 134	128 131		15.5%	12.4%	11.1%
Liability (CMP) GREAT AMERICAN INS CO OF	1,416	1,304	1,331	1,297	122	133	134	131	8.6%	10.3%	10.1%	10.1%
CREAT AMERICAN INC CO CI												
Building & Contents (CMP)	974	412	1,441	1,619	129	50	256	296	13.2%	12.1%	17.8%	18.3%
Building & Contents (CF)	69	65	5	9	5	4	1	2		5.6%	20.7%	19.4%
Contents Only (CMP)	327	953	1,537	2,799	67	125	253	435		13.1%	16.4%	15.6%
Liability (CMP)	502	509	526	593	90	74	83	92	17.8%	14.6%	15.7%	15.6%
GREAT AMERICAN INSURANC	E CO											
Building & Contents (CMP)	512	459	1,643	1,753	81	72	264	278	15.8%	15.7%	16.1%	15.9%
Building Only (CMP)	57	67	44	41	8	7	16	16		10.0%	36.6%	38.8%
Contents Only (CMP)	243	243	870	933	38	33	173	201		13.5%	19.9%	21.5%
Liability (CMP)	778	731	833	854	114	102	145	148		14.0%	17.3%	17.3%

Coverage	Total E	arned Exposu	res for Califo	rnia	Total Ear	rned Exposure Commun		rved	Percentage of Total Earned Exposures in Underserved Communities				
<u> </u>	2009	2010	2011	2012	2009	2010	2011	2012	2009	2010	2011	2012	
Building & Contents (CMP)	673,766	674,338	623,656	612,182	77,588	77,790	72,102	70,687	11.5%	11.5%	11.6%	11.5%	
Building & Contents (CF)	119,109	113,240	104,513	111,804	18,049	14,938	12,823	14,050		13.2%	12.3%	12.6%	
Building Only (CMP)	252,853	253,664	255,190	264,884	40,555	40,409	40,704	43,211		15.9%	16.0%	16.3%	
Building Only (CF)	26,276	26,225	22,942	21,803	10,584	10,989	9,689	8,810	40.3%	41.9%	42.2%	40.4%	
Contents Only (CMP)	413,523	418,214	440,419	441,818	45,029	45,938	47,580	47,480	10.9%	11.0%	10.8%	10.7%	
Contents Only (CF)	19,648	17,246	18,613	19,447	2,506	2,235	2,698	2,810	12.8%	13.0%	14.5%	14.5%	
Vacant (CMP)	3,369	3,194	2,853	3,405	251	248	215	261	7.4%	7.8%	7.5%	7.7%	
Vacant (CF)	120	116	131	152	7	6	10	12	5.8%	5.2%	7.8%	8.0%	
Liability (CMP)	1,027,666	1,052,508	1,015,756	1,023,265	134,390	144,242	125,302	126,377	13.1%	13.7%	12.3%	12.4%	
GREAT DIVIDE INS CO													
Contents Only (CMP)	372	371	0	0	64	65	0	C	17.3%	17.5%	0.0%	0.0%	
Liability (CMP)	371	385	0	0	64	66	0	C	17.2%	17.1%	0.0%	0.0%	
GREAT NORTHERN INSURANCE	CE COMPANY	,											
Building & Contents (CMP)	387	274	341	331	27	22	25	21	6.9%	8.0%	7.3%	6.2%	
Building Only (CMP)	38	73	70	67	2	4	7	5		5.5%	9.4%	8.1%	
Contents Only (CMP)	1,411	1,312	1,419	1,370	171	158	159	147		12.1%	11.2%	10.7%	
Liability (CMP)	1,189	1,055	1,078	1,086	106	98	101	83		9.3%	9.3%	7.6%	
GREENWICH INS CO													
Building & Contents (CMP)	49	171	193	293	4	49	89	115	8.1%	28.5%	46.1%	39.2%	
Building & Contents (CF)	1,370	0	0	0	94	0	0			0.0%	0.0%	0.0%	
Building Only (CMP)	3,470	3,012	2,683	2,449	716	622	552	455		20.6%	20.6%	18.6%	
Building Only (CF)	647	0	0	0	35	0	0			0.0%	0.0%	0.0%	
Contents Only (CMP)	128	110	93	86	4	4	4	5	3.4%	3.4%	4.7%	5.4%	
Contents Only (CF)	886	0	0	0	64	0	0	C		0.0%	0.0%	0.0%	
Liability (CMP)	0	3,419	0	0	0	687	0	C		20.1%	0.0%	0.0%	
GUIDEONE MUTUAL INSURAN				-	-		-				******		
Building & Contents (CMP)	4,838	4,327	4,096	3,984	853	755	706	667	17.6%	17.4%	17.2%	16.7%	
Contents Only (CMP)	2,077	1,993	2,010	1,900	200	180	175	174		9.0%	8.7%	9.1%	
Liability (CMP)	3,649	3,445	6,120	5,899	555	505	881	840		14.7%	14.4%	14.2%	
GUIDEONE SPECIALTY MUTUA				-,									
Building & Contents (CMP)	8,319	7,025	6,314	5,882	767	766	820	714	9.2%	10.9%	13.0%	12.1%	
Contents Only (CMP)	143	127	120	105	15	11	9	9		8.3%	7.1%	8.2%	
Liability (CMP)	2,099	1,878	6,340	5,968	285	259	830	722		13.8%	13.1%	12.1%	
THE HANOVER INSURANCE G		1,070	0,040	3,300	200	200	030	122	13.076	13.076	13.1 /0	12.1 /0	
Building & Contents (CMP)	0	0	4,577	0	0	0	518	C	0.0%	0.0%	11.3%	0.0%	
Liability (CMP)	0	0	4,463	0	0	0	519	C		0.0%	11.5%	0.0%	
HARCO NATIONAL INSURANC		0	4,403	U		0	519		0.0%	0.0%	11.0%	0.0%	
Building & Contents (CF)	691	614	0	0	114	102	0	C	16.5%	16.6%	0.0%	0.0%	
HARTFORD STEAM BOIL INSP		014	<u> </u>	0	114	102			10.5%	10.0%	0.076	J.U 70	
Building & Contents (CMP)	484	0	0	0	93	0	0	C	19.1%	0.0%	0.0%	0.0%	
HDI-GERLING AMERICA INSUR		<u> </u>		0	35	<u> </u>	<u> </u>		13.1/0	0.070	0.070	J.U /0	
Building & Contents (CF)	202	224	186	162	36	38	36	23	18.0%	16.8%	19.2%	14.4%	
HOUSING AUTHORITY PROPE		224	100	102	30	30	30		10.070	10.070	17.4 /0	17,7 /0	
Building & Contents (CMP)	0	0	855	2,369	0	0	300	479	0.0%	0.0%	35.1%	20.29/	
HUDSON INSURANCE COMPANY	U	0	000	2,309	U	U	300	4/8	U.U%	U.U%	33.170	20.2%	
Building & Contents (CMP)	367	170	0	0	29	18	0		7.9%	10.4%	0.0%	0.0%	
Building Only (CMP)	794	1,280	1,467	1,606	29 77	131	149	172					
Danding Only (CIVIF)	194	1,200	1,407	1,000	11	131	149	1/2	9.170	10.2%	10.2%	10.7%	

Coverage	Total E	Carned Exposu	res for Califo	rnia	Total Ear	ned Exposure Commun		rved	Percentage of To	otal Earned E	•	nderserved
	2009	2010	2011	2012	2009	2010	2011	2012	2009	2010	2011	2012
Building & Contents (CMP)	673,766	674,338	623,656	612,182	77,588	77,790	72,102	70,687	11.5%	11.5%	11.6%	11.5%
Building & Contents (CF)	119,109	113,240	104,513	111,804	18,049	14,938	12,823	14,050		13.2%	12.3%	12.6%
Building Only (CMP)	252,853	253,664	255,190	264,884	40,555	40,409	40,704	43,211	16.0%	15.9%	16.0%	16.3%
Building Only (CF)	26,276	26,225	22,942	21,803	10,584	10,989	9,689	8,810	40.3%	41.9%	42.2%	40.4%
Contents Only (CMP)	413,523	418,214	440,419	441,818	45,029	45,938	47,580	47,480	10.9%	11.0%	10.8%	10.7%
Contents Only (CF)	19,648	17,246	18,613	19,447	2,506	2,235	2,698	2,810		13.0%	14.5%	14.5%
Vacant (CMP)	3,369	3,194	2,853	3,405	251	248	215	261		7.8%	7.5%	7.7%
Vacant (CF)	120	116	131	152	7	6	10	12		5.2%	7.8%	8.0%
Liability (CMP)	1,027,666	1,052,508	1,015,756	1,023,265	134,390	144,242	125,302	126,377	13.1%	13.7%	12.3%	12.4%
INDEMNITY INS CO OF NORTH AMERICA												
Building & Contents (CMP)	298	519	791	834	13	24	42	42	4.4%	4.7%	5.3%	5.0%
Liability (CMP)	298	520	806	869	13	24	43	44	4.4%	4.7%	5.3%	5.1%
INS CO OF STATE OF PENNSYLVANIA												
Building & Contents (CF)	673	472	0	0	62	70	0	0	9.2%	14.7%	0.0%	0.0%
JEWELERS MUTUAL INSURANCE CO												
Building & Contents (CMP)	49	48	54	49	7	6	8	6	13.5%	11.9%	15.0%	12.3%
Contents Only (CMP)	1,011	1,035	1,020	945	102	113	112	94	10.1%	10.9%	11.0%	9.9%
LIBERTY MUTUAL INS GROUP												
Building & Contents (CMP)	2,033	2,108	2,456	2,807	266	287	309	369	13.1%	13.6%	12.6%	13.2%
Building & Contents (CF)	7,359	6,381	6,838	8,755	964	778	872	1,063		12.2%	12.8%	12.1%
Building Only (CMP)	168	190	196	186	28	45	42	43		23.6%	21.5%	23.0%
Contents Only (CMP)	422	527	744	738	59	79	114	103		15.0%	15.4%	14.0%
Contents Only (CF)	51 1,644	27 1,809	11 2,235	2,453	5 240	5 241	3 269	286		19.3%	27.5%	40.7%
Liability (CMP)	1,044	1,009	2,233	2,400	240	241	209	200	14.6%	13.3%	12.0%	11.7%
LIG INSURANCE COMPANY LTD												
Building & Contents (CMP)	1,012	1,503	1,382	1,669	508	619	470	469		41.2%	34.0%	28.1%
Building Only (CMP)	1,557	2,716	2,581	5,971	907	1,240	1,068	1,975		45.7%	41.4%	33.1%
Contents Only (CMP) Liability (CMP)	5,660 8,047	7,591 11,569	6,198 9,729	7,639 15,124	3,221 4,490	3,686 5,377	2,272 3,646	1,959 4,345		48.6% 46.5%	36.7% 37.5%	25.6% 28.7%
LUMBERMENS UNDERWRITING ALLIANCE	0,041	11,503	3,723	10,124	4,400	3,377	3,040	7,040	33.076	40.378	31.370	28.7 /6
Building & Contents (CF)	117	112	115	105	12	12	10	9	10.2%	10.5%	8.2%	8.6%
Contents Only (CF)	17	38	54	47	4	10	13	9		26.0%	23.9%	18.9%
MAGNA CARTA COMPANIES												
Building & Contents (CMP) Liability (CMP)	953 915	817 786	647 626	512 497	207 202	178 174	137 134	106 103		21.8% 22.2%	21.2% 21.4%	20.7% 20.7%
MARKEL AMERICAN	0.10	700	020	-107	202	11-7	10-1	100	22.170	/U	#1.T /U	20.7 /0
INSURANCE CO	4.450	4.077			400	407						
Building Only (CF) MARKEL INSURANCE	1,150	1,077	0	0	109	107	0	0	9.4%	9.9%	0.0%	0.0%
COMPANY												
Building & Contents (CMP)	4,549	4,148	4,370	4,591	536	468	494	473		11.3%	11.3%	10.3%
Liability (CMP) MERCURY INSURANCE GROUP	6,269	6,740	7,197	6,755	758	802	855	748	12.1%	11.9%	11.9%	11.1%
Building & Contents (CMP)	4,367	4,909	5,539	6,310	462	486	595	688	10.6%	9.9%	10.7%	10.9%
Building Only (CMP)	16,307	17,426	18,785	22,753	1,968	2,187	2,412	2,899		12.5%	12.8%	12.7%
Contents Only (CMP)	4,278	4,264	4,275	4,412	471	447	454	475		10.5%	10.6%	10.8%
Liability (CMP)	23,503	25,156	27,163	32,261	2,748	2,967	3,302	3,928	11.7%	11.8%	12.2%	12.2%

Coverage	Total F	Carned Exposu	res for Califo	rnia	Total Ear	ned Exposure Commun		rved	Percentage of To	otal Earned E	•	derserved
	2009	2010	2011	2012	2009	2010	2011	2012	2009	2010	2011	2012
Desiration of Contracts (CMD)												
Building & Contents (CMP) Building & Contents (CF)	673,766	674,338	623,656	612,182 111,804	77,588 18,049	77,790	72,102 12,823	70,687	11.5%	11.5%	11.6% 12.3%	11.5% 12.6%
Building Only (CMP)	119,109 252,853	113,240 253,664	104,513 255,190	264,884	40,555	14,938 40,409	40,704	14,050 43,211	15.2% 16.0%	13.2% 15.9%	16.0%	16.3%
Building Only (CF)	26,276	26,225	22,942	21,803	10,584	10,989	9,689	8,810	40.3%	41.9%	42.2%	40.4%
Contents Only (CMP)	413,523	418,214	440,419	441,818	45,029	45,938	47,580	47,480	10.9%	11.0%	10.8%	10.7%
Contents Only (CF)	19,648	17,246	18,613	19,447	2,506	2,235	2,698	2,810	12.8%	13.0%	14.5%	14.5%
Vacant (CMP)	3,369	3,194	2,853	3,405	251	248	215	261	7.4%	7.8%	7.5%	7.7%
Vacant (CF)	120	116	131	152	7	6	10	12		5.2%	7.8%	8.0%
Liability (CMP)	1,027,666	1,052,508	1,015,756	1,023,265	134,390	144,242	125,302	126,377	13.1%	13.7%	12.3%	12.4%
MITSUI SUMITOMO INSURANCE GROUP												
Building & Contents (CMP)	1,916	1,101	516	602	428	300	129	121	22.3%	27.2%	25.0%	20.1%
Building Only (CMP)	2,269	2,613	2,890	2,589	498	553	624	550		21.2%	21.6%	21.2%
Contents Only (CMP)	868	834	817	750	200	186	181	166		22.3%	22.2%	22.1%
Liability (CMP)	4,607	4,153	3,762	3,460	1,005	926	780	698	21.8%	22.3%	20.7%	20.2%
NATIONAL UNION FIRE INS CO OF Pittsburgh												
Building Only (CMP)	380	1,163	0	0	57	183	0	0	14.9%	15.8%	0.0%	0.0%
NATIONWIDE AGRIBUSINESS		,	-	-			-		1110,72		****	
Building & Contents (CMP)	1,128	1,067	1,904	5,410	120	126	176	272	10.6%	11.8%	9.3%	5.0%
Building Only (CMP)	302	316	68	1,071	33	40	10	80	10.9%	12.7%	14.7%	7.4%
Contents Only (CMP)	117	78	218	1,210	7	9	1	89	5.6%	11.2%	0.2%	7.3%
NATIONWIDE INS CO OF AMERICA												
Building & Contents (CMP)	594	729	417	498	95	105	58	78	15.9%	14.4%	13.8%	15.6%
Building Only (CF)	59	56	94	71	15	11	18	13	25.6%	20.0%	18.6%	18.5%
Contents Only (CMP)	1,034	1,170	1,350	1,506	107	145	150	157		12.4%	11.1%	10.4%
Liability (CMP)	1,609	1,957	2,406	2,903	172	212	272	318	10.7%	10.8%	11.3%	11.0%
NATIONWIDE MUTUAL INS CO (ALLIED)												
Building & Contents (CMP)	5,341	5,489	4,476	5,210	420	496	388	484	7.9%	9.0%	8.7%	9.3%
Building & Contents (CF)	2,441	2,389	2,147	2,552	250	250	225	254	10.2%	10.5%	10.5%	9.9%
Building Only (CMP)	10,272	9,881	11,365	13,503	788	752	941	1,260	7.7%	7.6%	8.3%	9.3%
Building Only (CF)	1,760	2,222	3,329	4,657	149	192	378	608	8.5%	8.7%	11.3%	13.1%
Contents Only (CMP)	1,351	1,193	1,359	1,508	95	81	116	157	7.0%	6.8%	8.5%	10.4%
Contents Only (CF)	2,123	1,975	2,270	2,416	181	160	214	258		8.1%	9.4%	10.7%
Vacant (CMP)	392	390	374	379	23	22	24	25	5.8%	5.5%	6.4%	6.7%
Vacant (CF)	120	116	131	152	7	6	10	12		5.2%	7.8%	8.0%
Liability (CMP)	16,022	15,885	16,975	19,472	1,312	1,306	1,461	1,949	8.2%	8.2%	8.6%	10.0%
NAVIGATORS INS CO Building & Contents (CMP)	186	226	0	0	21	48	0	0	11.1%	21.2%	0.0%	0.0%
Liability (CMP)	236	230	0	0	16	32	0	0		13.9%	0.0%	0.0%
NEW HAMPSHIRE INSURANCE	200	200		Ŭ	10	- 02			0.770	13.370	0.070	0.0 /0
COMPANY	0	0	0	0	0	0	0	0				
Building & Contents (CMP)	1,145	1,259	0	0	104	103	0	0		8.2%	0.0%	0.0%
Liability (CMP)	909	918	0	0	76	72	0	0	8.4%	7.8%	0.0%	0.0%
NORTH AMERICAN ELITE	0.000	0.050	0.004	0.000	200	050	200	207	40 =0/	40 ===	0.00/	10.60/
Building & Contents (CMP)	3,062	3,359	3,394	2,886	329	359	338	307		10.7%	9.9%	10.6%
Building Only (CMP) Contents Only (CMP)	1,062 4,942	1,130 5,249	1,202 5,572	1,362 5,601	103 636	105 659	112 728	153 711	9.7% 12.9%	9.3% 12.6%	9.3% 13.1%	11.2% 12.7%
ONE BEACON INS GROUP	4,542	3,249	3,372	3,001	030	033	120	711	12.9%	12.0%	13.170	12.770
Building & Contents (CMP)	3,808	3,278	1,278	349	425	388	123	16	11.1%	11.8%	9.6%	4.7%
Building & Contents (CF)	1,014	705	973	790	155	111	134	95		15.7%	13.8%	12.0%
Building Only (CMP)	4,444	5,068	1,109	159	486	547	105	2		10.8%	9.4%	1.2%
Building Only (CF)	390	1,024	272	177	70	154	20	19		15.0%	7.2%	10.5%
Contents Only (CMP)	10,393	8,933	3,470	1,264	981	805	306	120		9.0%	8.8%	9.5%
Contents Only (CF)	700	546	755	678	113	77	117	101	16.2%	14.0%	15.5%	14.8%
Liability (CMP)	18,553	17,524	6,814	2,129	1,908	1,771	602	146	10.3%	10.1%	8.8%	6.9%

Coverage	Total I	Earned Exposu	res for Califo	rnia	Total Ear	rned Exposure Commun		erved	Percentage of Total Earned Exposures in Underserved Communities				
	2009	2010	2011	2012	2009	2010	2011	2012	2009	2010	2011	2012	
Building & Contents (CMP)	673,766	674,338	623,656	612,182	77,588	77,790	72,102	70,687	11.5%	11.5%	11.6%	11.5%	
Building & Contents (CF)	119,109	113,240	104,513	111,804	18,049	14,938	12,823	14,050		13.2%	12.3%	12.6%	
Building Only (CMP)	252,853	253,664	255,190	264,884	40,555	40,409	40,704	43,211	16.0%	15.9%	16.0%	16.3%	
Building Only (CF)	26,276	26,225	22,942	21,803	10,584	10,989	9,689	8,810	40.3%	41.9%	42.2%	40.4%	
Contents Only (CMP)	413,523	418,214	440,419	441,818	45,029	45,938	47,580	47,480	10.9%	11.0%	10.8%	10.7%	
Contents Only (CF)	19,648	17,246	18,613	19,447	2,506	2,235	2,698	2,810	12.8%	13.0%	14.5%	14.5%	
Vacant (CMP)	3,369	3,194	2,853	3,405	251	248	215	261		7.8%	7.5%	7.7%	
Vacant (CF)	120	116	131	152	7	6	10	12	5.8%	5.2%	7.8%	8.0%	
Liability (CMP)	1,027,666	1,052,508	1,015,756	1,023,265	134,390	144,242	125,302	126,377	13.1%	13.7%	12.3%	12.4%	
OREGON MUTUAL INS CO													
Building & Contents (CMP)	3,244	3,390	3,191	2,934	400	432	357	340	12.3%	12.8%	11.2%	11.6%	
Building Only (CMP)	2,618	2,737	2,576	2,367	322	349	288	274		12.7%	11.2%	11.6%	
Building Only (CF)	4,148	4,261	4,044	3,844	515	552	548	521		13.0%	13.6%	13.6%	
Contents Only (CMP)	1,009	1,054	992	912	124	135	111	105		12.8%	11.2%	11.5%	
Contents Only (CF)	288	4	4	2	26	0	0	0		0.0%	0.0%	0.0%	
Liability (CMP)	6,992	7,302	6,881	6,329	861	931	769	734		12.8%	11.2%	11.6%	
PACIFIC SPECIALTY	0,002	7,002	0,001	0,020					12.070	12.070	11.2 / 0	11.0 / 0	
INSURANCE CO													
Building & Contents (CMP)	79	90	101	100	21	22	21	18	26.8%	24.3%	20.4%	17.6%	
Contents Only (CMP)	715	860	938	890	66	92	117	102	9.2%	10.7%	12.5%	11.4%	
Liability (CMP)	1,081	1,227	1,308	1,241	121	149	176	155	11.1%	12.1%	13.5%	12.5%	
PENN AMERICA INS CO													
Liability (CMP)	938	811	0	0	247	213	0	0	26.3%	26.3%	0.0%	0.0%	
PHILADELPHIA INDEMNITY INS CO													
Building & Contents (CMP)	40,794	45,336	45,338	43,281	3,304	3,805	3,980	3,759	8.1%	8.4%	8.8%	8.7%	
Building Only (CMP)	7,278	6,817	6,381	6,577	244	269	289	322	3.3%	3.9%	4.5%	4.9%	
Contents Only (CMP)	3,432	4,191	4,620	5,020	419	550	577	602	12.2%	13.1%	12.5%	12.0%	
Liability (CMP)	23,271	26,531	28,140	28,737	2,982	3,621	3,850	3,914	12.8%	13.6%	13.7%	13.6%	
PRAETORIAN INSURANCE COMPANY													
Building & Contents (CMP)	2,120	2,905	3,468	3,549	286	436	748	854	13.5%	15.0%	21.6%	24.1%	
Liability (CMP)	3,400	2,589	3,186	3,868	450	370	686	843		14.3%	21.5%	21.8%	
QBE INS CORP	,		,										
Building & Contents (CMP)	1,526	585	507	607	176	53	22	11	11.5%	9.0%	4.4%	1.8%	
Building & Contents (CF)	2,547	1,619	770	1,436	287	175	78	131	11.3%	10.8%	10.1%	9.1%	
Building Only (CMP)	4,676	7,037	9,551	13,039	766	1,150	1,609	2,233	16.4%	16.3%	16.8%	17.1%	
Building Only (CF)	94	263	326	269	13	39	52	44	14.0%	14.7%	15.9%	16.5%	
Contents Only (CMP)	81	7	8	2	6	0	0	0	7.3%	0.0%	0.0%	0.0%	
Contents Only (CF)	91	718	1,265	1,049	6	74	135	118	6.1%	10.4%	10.7%	11.2%	
Vacant (CMP)	6	8	12	775	1	1	1	52	13.2%	10.9%	8.8%	6.7%	
Liability (CMP)	1,799	1,734	1,848	2,022	216	192	176	151	12.0%	11.1%	9.5%	7.4%	

Semilaring Sem	Coverage	Total F	Earned Exposu	res for Califo	rnia	Total Ear	ned Exposure Commun		rved	Percentage of Total Earned Exposures in Underserved Communities				
Building & Contents (CMP)		2009	2010	2011	2012	2009	2010	2011	2012	2009	2010	2011	2012	
Building Only (CPP) 25.85 25.86 45.66 25.519 25.458 4 8.65.6 8 4.690 4 4.701 4 3.211 (1.69) 15.75	Building & Contents (CMP)	673,766	674,338	623,656	612,182	77.588			70,687	11.5%	11.5%			
Building Chy (CF)	• , ,													
Contents Only (CMP)	Building Only (CMP)	252,853	253,664	255,190	264,884	40,555	40,409	40,704	43,211	16.0%	15.9%	16.0%	16.3%	
Contents Only (CF) 19,448 17,246 14,813 19,447 2,586 2,285 2,486 12,876 12,876 14,576 14,576 14,576 7,776	Building Only (CF)	26,276	26,225	22,942	21,803	10,584	10,989	9,689	8,810	40.3%	41.9%	42.2%	40.4%	
Vacant (CMP)	Contents Only (CMP)	413,523	418,214	440,419	441,818	45,029	45,938	47,580	47,480	10.9%	11.0%	10.8%	10.7%	
Vacant (CF)	Contents Only (CF)	19,648	17,246	18,613	19,447	2,506	2,235	2,698	2,810	12.8%	13.0%	14.5%	14.5%	
RIVERPORT INS CO	Vacant (CMP)	3,369	3,194	2,853	3,405	251	248	215	261	7.4%	7.8%	7.5%	7.7%	
Building Only (CMP)	• •											7.8%	8.0%	
Building Only (CMP) 1,066 1,220 1,402 1,242 246 282 364 280 22.9% 23.4% 19.1% 19.7% 22.5%	Liability (CMP)	1,027,666	1,052,508	1,015,756	1,023,265	134,390	144,242	125,302	126,377	13.1%	13.7%	12.3%	12.4%	
Building A Contents (CMP) 2,665 2,302 1,388 1,445 544 440 391 325 20.4% 19.1% 19.7% 22.5%	RIVERPORT INS CO													
Building & Contents (CMP) 9,088 9,206 8,303 7,717 1,766 1,665 1,485 1,359 18,2% 18,1% 17,7% 17,6%	Building Only (CMP)				1,242	245					23.1%		22.6%	
Building & Contents (CMP) 9.698 9.206 8.393 7.717 1.766 1.685 1.485 1.359 18.2% 18.1% 17.7% 17.56 1.680 1.690 1.590 1.780 1.590 1.421 2.94 2.54 2.29 2.21 14.2% 14.3% 14.9% 15.5% 1.8016(n) QN() (CMP) 3.982 3.955 3.264 3.106 7.97 702 6.40 6.22 2.00% 19.7% 19.9% 20.9% 19.6% 20.9% 2.040 2.	Building Only (CF)	2,665	2,302	1,988	1,445	544	440	391	325	20.4%	19.1%	19.7%	22.5%	
Building A Contents (CF) 2,064 1,780 1,539 1,421 294 294 229 221 14,2% 14,3% 14,9% 15,5% Building Only (CF) 3,686 3,055 3,254 3,106 797 702 464 622 20,09% 197% 19,9% 20,9% Building Only (CF) 3,666 3,055 3,264 3,106 797 702 464 40 622 20,09% 19,7% 19,9% 20,9% 2	SAFECO INS COS													
Building Only (CMP)	Building & Contents (CMP)	9,698	9,206	8,393	7,717	1,766	1,665	1,485	1,359	18.2%	18.1%	17.7%	17.6%	
Bullding Only (CMP) 3,882 3,555 3,264 3,106 797 702 649 642 20,0% 19,7% 19,9% 20,0%	• ' '				-									
Coments Only (CMP) 38.227 32,738 27,773 23,571 4.584 3.806 3.076 2.442 12.0% 11.6% 11.1% 10.4% Coments Only (CF) 3.394 2.814 2.259 2.042 312 265 234 199 9.2% 9.4% 9.9% 9.9% 9.3% 13.3	Building Only (CMP)	3,982	3,555	3,264	3,106	797	702	649	622				20.0%	
Contents Only (CF) 3.394 2.814 2.359 2.042 312 265 224 199 9.2% 9.4% 9.9% 9.9% 9.8% 13.37%	Building Only (CF)	356	308	271	239	51	44	40	32	14.2%	14.4%	14.8%	13.2%	
Liability (CMP)	Contents Only (CMP)		32,738		23,571	4,584	3,806				11.6%	11.1%	10.4%	
Liability (CMP)	Contents Only (CF)		2,814		2,042		265	234			9.4%	9.9%	9.8%	
Liability (CMP) 0 271 411 438 0 35 50 44 0.0% 12.8% 12.1% 10.1%		49,429	43,323	37,317	32,384	7,035	6,074	5,112	4,323	14.2%	14.0%	13.7%	13.3%	
Building & Contents (CMP) 383 497 720 825 101 119 193 277 26.3% 24.0% 26.8% 33.5%	SCOTTSDALE INDEMNITY CO													
Building & Contents (CMP) 383 497 720 825 101 119 193 277 26.3% 24.0% 26.8% 33.5%	Liability (CMP)	0	271	/11	130	0	35	50	11	0.0%	12 99/	12 10/	10 19/	
Building & Contents (CMP) 383 497 720 825 101 119 193 277 26.3% 24.0% 26.8% 33.5%			2/1	711	400		- 33	30		0.078	12.076	12.1 /0	10.1 /0	
SENTRY INSURANCE A MUTUAL CO														
MUTUAL CO Building & Contents (CMP) 1,874 1,561 1,434 1,334 157 126 111 101 8.4% 8.1% 7.7% 7.6% Building & Contents (CP) 2,749 2,704 2,782 2,783 407 412 431 456 14.8% 15.2% 15.5% 16.4% Liability (CMP) 2,270 1,907 1,743 1,612 192 152 127 116 8.4% 8.0% 7.3% 7.2% SENTRY SELECT INSURANCE Building & Contents (CF) 1,652 1,568 1,355 1,333 168 162 157 178 10.1% 10.4% 11.6% 13.3% 1.612 1.	Building & Contents (CMP)	383	497	720	825	101	119	193	277	26.3%	24.0%	26.8%	33.5%	
Building & Contents (CMP) 1,874 1,561 1,434 1,334 157 126 1111 101 8,4% 8,1% 7,7% 7,6% Building & Contents (CF) 2,749 2,704 2,782 2,783 407 412 431 456 14.8% 15.2% 15.5% 16.4% Liability (CMP) 2,270 1,907 1,743 1,612 192 152 127 116 8,4% 8,0% 7,3% 7,2% SENTRY SELECT INSURANCE Building & Contents (CF) 1,652 1,568 1,355 1,333 168 162 157 178 10,1% 10,4% 11,6% 13,3% ESQUOIA INS GROUP Building & Contents (CMP) 4,722 4,642 6,797 5,923 517 462 562 437 10,9% 10,0% 8,3% 7,4% Building Only (CMP) 5,709 5,141 5,681 4,318 809 691 627 406 14,2% 13,4% 11,0% 9,4% Contents (ONLP) 5,603 5,166 5,714 4,188 764 630 629 377 13,6% 12,2% 11,0% 9,0% SOMPO JAPAN INSURANCE COMPANY Building & Contents (CMP) 1,671 966 1,114 932 17,006 3,041 2,718 2,166 1,452 11,4% 10,3% 10,1% 8,5% EDMPO JAPAN INSURANCE COMPANY Building & Contents (CMP) 459 437 374 1,027 60 59 84 281 13,1% 13,4% 22,4% 27,4% Contents (ONLP) 965 1,051 1,014 963 163 161 149 162 16,8% 15,3% 14,6% 15,9% Building & Contents (CMP) 965 1,051 1,014 963 163 161 149 162 16,8% 15,3% 14,6% 16,8% Contents (ONLP) 682 7,57 7,10 461 124 175 148 142 18,2% 23,2% 20,9% 30,8% Building Only (CMP) 682 7,57 7,10 461 124 175 148 142 18,2% 23,2% 20,9% 30,8% Building Only (CMP) 682 7,57 7,10 461 124 175 148 142 18,2% 23,2% 20,9% 30,8% Building Only (CMP) 682 7,57 7,10 461 124 175 148 142 18,2% 23,2% 20,9% 30,8% Building Only (CMP) 682 7,57 7,10 461 124 175 148 142 18,2% 23,2% 20,9% 30,8% Building Only (CMP) 682 7,57 7,10 461 124 175 148 142 18,2% 23,2% 20,9% 30,8% Building Only (CMP) 682 7,57 7,10 461 124 175 148 142 18,2% 23,2% 20,9% 30,8% Building Only (CMP) 682 7,57 7,10 461 124 175 148 142 18,2% 23,2% 20,9% 30,8% Building Only (CMP) 682 7,57 7,10 461 124 175 148 142 18,2% 23,2% 20,9% 30,8% Building Only (CMP) 682 7,57 7,10 461 124 175 148 142 18,2% 23,2% 20,9% 30,8% Building Only (CMP) 682 7,57 7,10 461 124 175 148 142 18,2% 23,2% 20,9% 30,8% Building Only (CMP) 682 7,57 7,10 461 124 175 148 142 18,2% 23,2% 20,9% 30,8% Building Only (CMP) 682 7,57 7,10 461 124 175 148 142 18,2% 23,2% 20,9% 30														
Building & Contents (CF) 2,749 2,704 2,782 2,783 407 412 431 456 14.8% 15.2% 15.5% 16.4% Liability (CMP) 2,270 1,907 1,743 1,612 192 152 127 116 8.4% 8.0% 7,3% 7,2% 7,2%	MUTUAL CO													
Building & Contents (CF) 2,749 2,704 2,782 2,783 407 412 431 456 14.8% 15.2% 15.5% 16.4% Liability (CMP) 2,270 1,907 1,743 1,612 192 152 127 116 8.4% 8.0% 7,3% 7,2% 7,2%	Building & Contents (CMP)	1.874	1.561	1.434	1.334	157	126	111	101	8.4%	8.1%	7.7%	7.6%	
Liability (CMP) 2,270 1,907 1,743 1,612 192 152 127 116 8.4% 8.0% 7,3% 7,2%														
Building & Contents (CF)														
SEQUOIA INS GROUP Sequence	SENTRY SELECT INSURANCE													
SEQUOIA INS GROUP Sequence	Building & Contents (CF)	1.652	1.568	1.355	1.333	168	162	157	178	10.1%	10.4%	11.6%	13.3%	
Building Only (CMP) 5,709 5,141 5,681 4,318 809 691 627 406 14.2% 13.4% 11.0% 9.4% Contents Only (CMP) 5,603 5,166 5,714 4,188 764 630 629 377 13.6% 12.2% 11.0% 9.0% Liability (CMP) 26,704 26,454 21,458 17,036 3,041 2,718 2,166 1,452 11.4% 10.3% 10.1% 8.5% SOMPO JAPAN INSURANCE COMPANY Building & Contents (CMP) 1,671 966 1,114 932 134 93 107 171 8.0% 9.6% 9.6% 9.6% 18.3% Building & Contents (CF) 479 705 802 810 120 167 74 48 25.0% 23.6% 9.3% 5.9% Building Only (CMP) 459 437 374 1,027 60 59 84 281 13.1% 13.4% 22.4% 27.4% Contents Only (CMP) 965 1,051 1,014 963 163 161 149 162 16.8% 15.3% 14.6% 16.8% Contents Only (CF) 383 221 250 340 71 57 48 75 18.5% 25.8% 19.3% 22.1% 250 130 71 57 48 75 18.5% 25.8% 19.3% 22.1% 250 10.0% 27.9 489 719 0 0 0 47 0 0 0 0.0% 22.2% 0.0% 0.0% SPARTA INSURANCE CO Building & Contents (CMP) 0 279 489 719 0 22 49 89 0.0% 7.7% 10.1% 12.4% Contents Only (CMP) 0 96 163 198 0 5 21 25 0.0% 5.3% 13.1% 12.8%		.,,	.,	.,	1,000					101170	101170	111070	1010 / 0	
Building Only (CMP) 5,709 5,141 5,681 4,318 809 691 627 406 14.2% 13.4% 11.0% 9.4% Contents Only (CMP) 5,603 5,166 5,714 4,188 764 630 629 377 13.6% 12.2% 11.0% 9.0% Liability (CMP) 26,704 26,454 21,458 17,036 3,041 2,718 2,166 1,452 11.4% 10.3% 10.1% 8.5% SOMPO JAPAN INSURANCE COMPANY Building & Contents (CMP) 1,671 966 1,114 932 134 93 107 171 8.0% 9.6% 9.6% 9.6% 18.3% Building & Contents (CF) 479 705 802 810 120 167 74 48 25.0% 23.6% 9.3% 5.9% Building Only (CMP) 459 437 374 1,027 60 59 84 281 13.1% 13.4% 22.4% 27.4% Contents Only (CMP) 965 1,051 1,014 963 163 161 149 162 16.8% 15.3% 14.6% 16.8% Contents Only (CF) 383 221 250 340 71 57 48 75 18.5% 25.8% 19.3% 22.1% 250 130 71 57 48 75 18.5% 25.8% 19.3% 22.1% 250 10.0% 27.9 489 719 0 0 0 47 0 0 0 0.0% 22.2% 0.0% 0.0% SPARTA INSURANCE CO Building & Contents (CMP) 0 279 489 719 0 22 49 89 0.0% 7.7% 10.1% 12.4% Contents Only (CMP) 0 96 163 198 0 5 21 25 0.0% 5.3% 13.1% 12.8%														
Contents Only (CMP) 5,603 5,166 5,714 4,188 764 630 629 377 13.6% 12.2% 11.0% 9.0% Liability (CMP) 26,704 26,454 21,458 17,036 3,041 2,718 2,166 1,452 11.4% 10.3% 10.1% 8.5% SOMPO JAPAN INSURANCE COMPANY Building & Contents (CMP) 1,671 966 1,114 932 134 93 107 171 8.0% 9.6% 9.6% 9.6% 18.3% Building & Contents (CF) 479 705 802 810 120 167 74 48 25.0% 23.6% 9.3% 5.9% Building Only (CMP) 459 437 374 1,027 60 59 84 281 13.1% 13.4% 22.4% 27.4% Contents Only (CMP) 965 1,051 1,014 963 163 161 149 162 16.8% 15.3% 14.6% 16.8% Contents Only (CF) 383 221 250 340 71 57 48 75 18.5% 25.8% 19.3% 22.1% Liability (CMP) 682 757 710 461 124 175 148 142 18.2% 23.2% 20.9% 30.8% Building Only (CF) 0 212 0 0 0 0 47 0 0 0 0.0% 22.2% 0.0% 0.0% SPARTA INSURANCE CO Building & Contents (CMP) 0 279 489 719 0 22 49 89 0.0% 7.7% 10.1% 12.4% Contents Only (CMP) 0 96 163 198 0 5 21 25 0.0% 5.3% 13.1% 12.8%														
Liability (CMP) 26,704 26,454 21,458 17,036 3,041 2,718 2,166 1,452 11.4% 10.3% 10.1% 8.5%														
Building & Contents (CMP) 1,671 966 1,114 932 134 93 107 171 8.0% 9.6% 9.6% 9.6% 18.3%														
Building & Contents (CMP) 1,671 966 1,114 932 134 93 107 171 8.0% 9.6% 9.6% 9.6% 18.3%		26,704	26,454	21,458	17,036	3,041	2,718	2,166	1,452	11.4%	10.3%	10.1%	8.5%	
Building & Contents (CF) 479 705 802 810 120 167 74 48 25.0% 23.6% 9.3% 5.9% Building Only (CMP) 459 437 374 1,027 60 59 84 281 13.1% 13.4% 22.4% 27.4% Contents Only (CMP) 965 1,051 1,014 963 163 161 149 162 16.8% 15.3% 14.6% 16.8% Contents Only (CF) 383 221 250 340 71 57 48 75 18.5% 25.8% 19.3% 22.1% Liability (CMP) 682 757 710 461 124 175 148 142 18.2% 23.2% 20.9% 30.8% Building Only (CF) 0 212 0 0 0 47 0 0 0.0% 22.2% 0.0% 0.0% SPARTA INSURANCE CO Building & Contents (CMP) 0 279 489 719 0 22 49 89 0.0% 7.7% 10.1% 12.4% Contents Only (CMP) 0 96 163 198 0 5 21 25 0.0% 5.3% 13.1% 12.8%														
Building & Contents (CF) 479 705 802 810 120 167 74 48 25.0% 23.6% 9.3% 5.9% Building Only (CMP) 459 437 374 1,027 60 59 84 281 13.1% 13.4% 22.4% 27.4% Contents Only (CMP) 965 1,051 1,014 963 163 161 149 162 16.8% 15.3% 14.6% 16.8% Contents Only (CF) 383 221 250 340 71 57 48 75 18.5% 25.8% 19.3% 22.1% Liability (CMP) 682 757 710 461 124 175 148 142 18.2% 23.2% 20.9% 30.8% Building Only (CF) 0 212 0 0 0 0 47 0 0 0.0% 22.2% 0.0% 0.0% SPARTA INSURANCE CO Building & Contents (CMP) 0 279 489 719 0 22 49 89 0.0% 7.7% 10.1% 12.4% Contents Only (CMP) 0 96 163 198 0 5 21 25 0.0% 5.3% 13.1% 12.8%	Building & Contents (CMP)	1,671	966	1,114	932	134	93	107	171	8.0%	9.6%	9.6%	18.3%	
Building Only (CMP) 459 437 374 1,027 60 59 84 281 13.1% 13.4% 22.4% 27.4% Contents Only (CMP) 965 1,051 1,014 963 163 161 149 162 16.8% 15.3% 14.6% 16.8% Contents Only (CF) 383 221 250 340 71 57 48 75 18.5% 25.8% 19.3% 22.1% Liability (CMP) 682 757 710 461 124 175 148 142 18.2% 23.2% 20.9% 30.8% Building Only (CF) 0 212 0 0 0 47 0 0 0.0% 22.2% 0.0% 0.0% SPARTA INSURANCE CO Building & Contents (CMP) 0 279 489 719 0 22 49 89 0.0% 7.7% 10.1% 12.4% Contents Only (CMP) 0 96 163 198 0 5 21 25 0.0% 5.3% 13.1% 12.8%	Building & Contents (CF)		705		810	120	167	74	48		23.6%			
Contents Only (CMP) 965 1,051 1,014 963 163 161 149 162 16.8% 15.3% 14.6% 16.8% Contents Only (CF) 383 221 250 340 71 57 48 75 18.5% 25.8% 19.3% 22.1% Liability (CMP) 682 757 710 461 124 175 148 142 18.2% 23.2% 20.9% 30.8% Building Only (CF) 0 212 0 0 0 47 0 0 0.0% 22.2% 0.0% 0.0% SPARTA INSURANCE CO Building & Contents (CMP) 0 279 489 719 0 22 49 89 0.0% 7.7% 10.1% 12.4% Contents Only (CMP) 0 96 163 198 0 5 21 25 0.0% 5.3% 13.1% 12.8%			437		1,027	60		84	281					
Liability (CMP) 682 757 710 461 124 175 148 142 18.2% 23.2% 20.9% 30.8% Building Only (CF) 0 212 0 0 0 47 0 0 0.0% 22.2% 0.0% 0.0% SPARTA INSURANCE CO Building & Contents (CMP) 0 279 489 719 0 22 49 89 0.0% 7.7% 10.1% 12.4% Contents Only (CMP) 0 96 163 198 0 5 21 25 0.0% 5.3% 13.1% 12.8%	Contents Only (CMP)	965	1,051	1,014	963	163	161	149	162		15.3%		16.8%	
Building Only (CF) 0 212 0 0 0 47 0 0 0.0% 22.2% 0.0% 0.0% SPARTA INSURANCE CO Building & Contents (CMP) 0 279 489 719 0 22 49 89 0.0% 7.7% 10.1% 12.4% Contents Only (CMP) 0 96 163 198 0 5 21 25 0.0% 5.3% 13.1% 12.8%				250	340	71	57	48			25.8%	19.3%	22.1%	
SPARTA INSURANCE CO Building & Contents (CMP) 0 279 489 719 0 22 49 89 0.0% 7.7% 10.1% 12.4% Contents Only (CMP) 0 96 163 198 0 5 21 25 0.0% 5.3% 13.1% 12.8%	, ,													
Building & Contents (CMP) 0 279 489 719 0 22 49 89 0.0% 7.7% 10.1% 12.4% Contents Only (CMP) 0 96 163 198 0 5 21 25 0.0% 5.3% 13.1% 12.8%		0	212	0	0	0	47	0	0	0.0%	22.2%	0.0%	0.0%	
Contents Only (CMP) 0 96 163 198 0 5 21 25 0.0% 5.3% 13.1% 12.8%	SPARTA INSURANCE CO													
	Building & Contents (CMP)	0	279	489	719	0	22	49	89	0.0%	7.7%	10.1%	12.4%	
Liability (CMP) 0 403 640 984 0 24 70 135 0.0% 6.0% 10.9% 13.7%	Contents Only (CMP)		96			0	5	21			5.3%	13.1%		
	Liability (CMP)	0	403	640	984	0	24	70	135	0.0%	6.0%	10.9%	13.7%	

Coverage	Total F	Carned Exposu	res for Califo	rnia	Total Ear	ned Exposure Commun	s for Underse	rved	Percentage of To	otal Earned Ex Communi		iderserved
	2009	2010	2011	2012	2009	2010	2011	2012	2009	2010	2011	2012
Building & Contents (CMP)	673,766	674,338	623,656	612,182	77,588	77,790	72,102	70,687	11.5%	11.5%	11.6%	11.5%
Building & Contents (CF)	119,109	113,240	104,513	111,804	18,049	14,938	12,823	14,050	15.2%	13.2%	12.3%	12.6%
Building Only (CMP)	252,853	253,664	255,190	264,884	40,555	40,409	40,704	43,211	16.0%	15.9%	16.0%	16.3%
Building Only (CF)	26,276	26,225	22,942	21,803	10,584	10,989	9,689	8,810	40.3%	41.9%	42.2%	40.4%
Contents Only (CMP)	413,523	418,214	440,419	441,818	45,029	45,938	47,580	47,480	10.9%	11.0%	10.8%	10.7%
Contents Only (CF)	19,648	17,246	18,613	19,447	2,506	2,235	2,698	2,810	12.8%	13.0%	14.5%	14.5%
Vacant (CMP)	3,369	3,194	2,853	3,405	251	248	215	261	7.4%	7.8%	7.5%	7.7%
Vacant (CF)	120	116	131	152	7	6	10	12	5.8%	5.2%	7.8%	8.0%
Liability (CMP)	1,027,666	1,052,508	1,015,756	1,023,265	134,390	144,242	125,302	126,377	13.1%	13.7%	12.3%	12.4%
STAR INSURANCE COMPANY												
Building Only (CMP)	1,355	1,300	1,048	912	190	188	98	82	14.0%	14.4%	9.3%	9.0%
Contents Only (CMP)	2,037	1,944	1,317	1,283	269	269	215	196	13.2%	13.8%	16.3%	15.3%
Liability (CMP)	1,803	1,726	2,102	2,093	196	200	261	262	10.9%	11.6%	12.4%	12.5%
STARNET INS CO												
Liability (CMP)	671	0	0	0	39	0	0	0	5.8%	0.0%	0.0%	0.0%
STARR INDEMNITY & LIABILITY C	0											
Building Only (CMP)	0	360	614	814	0	99	98	116	0.0%	27.6%	16.0%	14.3%
Liability (CMP)	0	362	662	767	0	100	100	112	0.0%	27.8%	15.1%	14.6%
STATE FARM INSURANCE COMPA	ANIES											
Building & Contents (CMP)	38,132	38,288	37,417	36,103	4,481	4,524	4,508	4,381	11.8%	11.8%	12.0%	12.1%
Building Only (CMP)	40,526	40,993	40,625	39,637	6,024	6,152	6,178	6,131	14.9%	15.0%	15.2%	15.5%
Contents Only (CMP)	72,102	75,717	78,081	79,021	5,640	6,082	6,457	6,646	7.8%	8.0%	8.3%	8.4%
Liability (CMP)	150,783	155,003	156,121	154,763	16,149	16,757	17,142	17,158	10.7%	10.8%	11.0%	11.1%
STATE NATIONAL INS CO		,	,	, , ,	-, -	-, -	,	,	1011,0			
Duilding 9 Contents (CMD)	2,708	2,239	0.400	2,671	110	105	141	457	4.00/	4.70/	5.70/	5.00/
Building & Contents (CMP) Liability (CMP)	2,708 1,884	1,923	2,486 2,193	2,071	116 74	89	117	157 115		4.7% 4.6%	5.7% 5.3%	5.9% 5.1%
Contents Only (CMP)	1,004	77	2,193	2,239	0	9	0	0		11.8%	0.0%	0.0%
STONINGTON INSURANCE COMP		- ''		U					0.078	11.070	0.0 /0	0.0 /0
Building & Contents (CMP)	243	283	585	0	27	41	37	0		14.5%	6.3%	0.0%
Contents Only (CMP)	211	85	0	0	16	8	0	0	,	9.3%	0.0%	0.0%
Liability (CMP) THE DENTISTS INSURANCE COM	673 PANY	529	0	0	63	66	0	0	9.3%	12.5%	0.0%	0.0%
Building & Contents (CMP)	682	745	809	791	53	54	55	55		7.2%	6.8%	7.0%
Building Only (CMP)	87	86	86	126	2	0	6	4	2.5%	0.0%	7.2%	3.2%
Contents Only (CMP)	6,964	7,169	7,260	7,444	395	416	416	472	5.7%	5.8%	5.7%	6.3%
THE HARTFORD												
Building & Contents (CMP)	42,691	40,918	30,349	27,085	5,290	5,085	3,647	3,319		12.4%	12.0%	12.3%
Building Only (CMP)	14,535	13,917	7,409	6,967	1,973	1,845	1,049	984	13.6%	13.3%	14.2%	14.1%
Contents Only (CMP)	94,088	89,174	88,550	88,001	9,146	8,695	8,595	8,513		9.8%	9.7%	9.7%
Liability (CMP)	154,147	149,982	100,936	112,105	17,305	16,590	9,950	10,921	11.2%	11.1%	9.9%	9.7%
TOKIO MARINE & NICHIDO FIRE												
Building & Contents (CMP)	1,531	1,471	2,201	2,053	340	317	507	438	22.2%	21.6%	23.0%	21.3%
Building & Contents (CF)	218	189	203	229	26	21	20	21	12.0%	10.9%	9.6%	9.1%
Building Only (CMP)	1,227	1,092	1,221	1,037	328	284	325	290	26.8%	26.0%	26.6%	28.0%
Contents Only (CF)	1,554	1,381	1,490 25	1,609	406	348	392 0	402	26.1%	25.2%	26.3%	25.0%
Contents Only (CF)	57 2,990	28 2,716	3,500	17 3,539	15 690	3 630	0 816	835	26.0%	10.6%	0.7%	0.0%
Liability (CMP)	2,990	۷,1 ۱۵	3,000	3,339	690	030	010	030	23.1%	23.2%	23.3%	23.6%

Coverage	Total E	Earned Exposu	res for Califo	rnia	Total Ear	ned Exposure Commun		rved	Percentage of Total Earned Exposures in Underserved Communities				
	2009	2010	2011	2012	2009	2010	2011	2012	2009	2010	2011	2012	
Building & Contents (CMP)	673,766	674,338	623,656	612,182	77,588	77,790	72,102	70,687	11.5%	11.5%	11.6%	11.5%	
Building & Contents (CF)	119,109	113,240	104,513	111,804	18,049	14,938	12,823	14,050	15.2%	13.2%	12.3%	12.6%	
Building Only (CMP)	252,853	253,664	255,190	264,884	40,555	40,409	40,704	43,211	16.0%	15.9%	16.0%	16.3%	
Building Only (CF)	26,276	26,225	22,942	21,803	10,584	10,989	9,689	8,810	40.3%	41.9%	42.2%	40.4%	
Contents Only (CMP)	413,523	418,214	440,419	441,818	45,029	45,938	47,580	47,480	10.9%	11.0%	10.8%	10.7%	
Contents Only (CF)	19,648	17,246	18,613	19,447	2,506	2,235	2,698	2,810	12.8%	13.0%	14.5%	14.5%	
Vacant (CMP)	3,369	3,194	2,853	3,405	251	248	215	261	7.4%	7.8%	7.5%	7.7%	
Vacant (CF)	120	116	131	152	7	6	10	12	5.8%	5.2%	7.8%	8.0%	
Liability (CMP)	1,027,666	1,052,508	1,015,756	1,023,265	134,390	144,242	125,302	126,377	13.1%	13.7%	12.3%	12.4%	
TOPA INSURANCE COMPANY													
Building & Contents (CMP)	8,617	7,063	5,029	4,560	1,322	1,038	728	700	15.3%	14.7%	14.5%	15.3%	
Liability (CMP) TOWER SELECT INS CO	15,569	13,778	11,409	10,607	2,276	1,989	1,616	1,526	14.6%	14.4%	14.2%	14.4%	
Building & Contents (CMP)	196	548	701	825	66	181	199	221	33.7%	33.0%	28.4%	26.8%	
Building Only (CMP)	281	518	549	502	101	198	207	181	36.0%	38.2%	37.8%	36.1%	
Contents Only (CMP)	118	193	213	180	41	62	63	52	35.1%	31.9%	29.6%	28.9%	
Liability (CMP)	572	1,257	1,447	1,471	206	443	474	476	36.0%	35.2%	32.8%	32.4%	
TRAVELERS INS GROUP	**=	-,	.,	.,					00.070	00.270	021070	021171	
Building & Contents (CMP)	44,716	51,560	53,179	54,033	6,340	6,801	7,104	7,546	14.2%	13.2%	13.4%	14.0%	
Building & Contents (CF)	24,740	26,602	31,961	32,983	2,242	1,996	2,431	3,123	9.1%	7.5%	7.6%	9.5%	
Building Only (CMP)	31,249	38,088	46,514	49,507	4,611	6,115	7,608	8,804	14.8%	16.1%	16.4%	17.8%	
Building Only (CF)	217	59	78	49	32	11	11	6	14.6%	18.3%	13.8%	12.1%	
Contents Only (CMP)	44,013	49,541	58,674	53,553	5,181	5,775	6,475	6,119	11.8%	11.7%	11.0%	11.4%	
Contents Only (CF)	9,917	9,502	7,923	7,875	1,216	1,112	1,019	1,050	12.3%	11.7%	12.9%	13.3%	
Liability (CMP)	124,379	144,948	154,256	160,315	23,270	30,837	20,658	22,889	18.7%	21.3%	13.4%	14.3%	
U S SPECIALTY INSURANCE CO													
Building & Contents (CMP)	206	0	1	4	0	0	0	0	0.0%	0.0%	0.0%	0.0%	
UNIGARD INSURANCE GROUP													
Building & Contents (CMP)	6,144	6,195	6,455	4,514	760	777	790	553	12.4%	12.5%	12.2%	12.2%	
Building & Contents (CF)	1,261	1,177	899	668	129	114	102	92	10.2%	9.7%	11.3%	13.8%	
Liability (CMP)	3,555	3,596	3,338	2,354	471	458	421	299	13.3%	12.7%	12.6%	12.7%	
UNITED STATES LIABILITY INS													
Building & Contents (CF)	1,368	2,096	131	226	320	446	24	44	23.4%	21.3%	18.1%	19.6%	
Contents Only (CF)	14	43	2,374	3,664	0	5	482	616	1.8%	11.4%	20.3%	16.8%	
VIGILANT INURANCE COMPANY													
Building & Contents (CMP)	779	712	645	482	64	74	80	73	8.2%	10.4%	12.4%	15.1%	
Building Only (CMP)	108	109	113	93	11	15	13	14	10.4%	13.9%	11.1%	14.9%	
Contents Only (CMP)	1,826	1,739	1,664	1,418	216	212	207	191	11.8%	12.2%	12.4%	13.4%	
Liability (CMP)	1,898	1,764	1,664	1,436	218	220	215	207	11.5%	12.5%	12.9%	14.4%	
WESTPORT INSURANCE GROUP													
Building & Contents (CF)	5,919	7,867	1,794	2,000	952	1,176	297	323	16.1%	14.9%	16.5%	16.2%	
XL INSURANCE AMERICA, INC													
Building & Contents (CF)	1,953	2,199	2,525	3,226	208	220	213	287	10.6%	10.0%	8.4%	8.9%	
Building Only (CF)	53	49	5	26	0	0	1	1	0.2%	0.0%	19.7%	4.6%	
Contents Only (CF)	75	79	152	154	10	5	26	18	13.6%	6.1%	17.2%	11.8%	
XL SPECIALTY INSURANCE COMP													
Building & Contents (CMP)	72	815	2,186	1,805	5	51	129	117	6.5%	6.3%	5.9%	6.5%	
Building Only (CMP)	34	470	268	236	3	24	12	11	7.7%	5.2%	4.4%	4.8%	
Contents Only (CMP)	64	729	19	9	4	52	0	0	6.4%	7.2%	2.2%	0.0%	
Liability (CMP) ZENITH INSURANCE COMPANY	161	2,036	2,085	1,738	11	128	124	108	6.6%	6.3%	5.9%	6.2%	
Building & Contents (CMP)	0	0	0	1,118	0	0	0	67	0.0%	0.0%	0.0%	6.0%	
Liability (CMP) ZURICH NORTH AMERICA GROUP	0	0	0	759	0	0	0	49	0.0%	0.0%	0.0%	6.5%	
Building & Contents (CMP)	38,478	22,593	8,700	8,342	4,669	2,301	846	860	12.1%	10.2%	9.7%	10.3%	
Building & Contents (CF)	18,081	16,193	9,923	12,435	2,305	2,105	1,024	1,333	12.7%	13.0%	10.3%	10.7%	
Liability (CMP)	4,389	3,006	8,479	9,594	492	384	786	978	11.2%	12.8%	9.3%	10.2%	

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