

Table E - Number & Percentage of
Total Earned Exposures in Underserved Communities
for Private Passenger Auto Physical Damage *

Company	Total Earned Exposures for California	Total Earned Exposures for Underserved Communities	Percentage of Total Earned Exposures in Underserved Communities
TOTAL **	11,502,015	560,417	4.87%
SOUTHERN INS CO	19,009	4,984	26.22%
WESTERN PIONEER INS CO	23,304	4,804	20.61%
COAST NATIONAL INS CO	64,550	13,145	20.36%
WESTERN UNITED INS CO	11,477	1,786	15.56%
MILLERS MUTUAL FIRE INS CO THE	40,418	4,642	11.48%
CLARENDON NATIONAL INS CO	58,325	6,255	10.72%
TWENTIETH CENTURY INS COS	846,391	77,808	9.19%
NATIONAL AMERICAN INS CO OF CA	5,350	445	8.32%
ALLSTATE INDEMNITY COMPANY	457,369	35,259	7.71%
ICW GROUP	48,288	3,665	7.59%
MARYLAND INSURANCE COMPANIES	14,496	1,088	7.50%
WORKMENS AUTO INS CO	5,278	391	7.41%
GENERAL ELECTRIC	114,954	7,755	6.75%
INTERINS EXCH OF THE AUTOMOBILE CLUB	990,358	63,631	6.43%
ALLSTATE INSURANCE COMPANY	718,053	41,771	5.82%
WAWANESA INS GROUP	169,953	9,604	5.65%
FARMERS INSURANCE GROUP	1,801,166	101,654	5.64%
ITT HARTFORD GROUP	92,214	4,931	5.35%
CALIFORNIA CASUALTY INSURANCE COS	132,691	6,555	4.94%
PRUDENTIAL PROPERTY & CAS INS CO	32,928	1,591	4.83%
PROGRESSIVE GROUP	234,454	11,013	4.70%
ALLIED PROPERTY & CASUALTY INS CO	29,816	1,374	4.61%
GOVERNMENT EMPLOYEES INS CO	111,287	4,504	4.05%
LIBERTY MUTUAL GROUP	91,006	3,546	3.90%
SAFECO INS CO OF AMERICA	206,480	7,410	3.59%
STATE FARM GROUP	2,278,357	81,667	3.58%
NATIONWIDE MUTUAL GROUP	66,562	2,109	3.17%
NATIONAL AUTOMOBILE & CAS INS CO	17,310	538	3.11%
NATIONAL GENERAL INSURANCE CO	189,559	5,561	2.93%
GEICO GENERAL INSURANCE CO	59,211	1,696	2.86%
CALFARM INS CO	16,386	466	2.84%
AMERICAN ECONOMY INSURANCE CO	35,683	996	2.79%
CALIFORNIA CAPITAL INS CO	63,607	1,646	2.59%
FIREMANS FUND INS COS	24,048	604	2.51%
AMICA MUTUAL INSURANCE COMPANY	33,500	825	2.46%
AMCO INSURANCE COMPANY	39,850	819	2.05%
USAA CASUALTY INSURANCE CO	325,868	6,667	2.05%
CALIFORNIA STATE AUTO ASN INTER-INS	1,464,873	29,035	1.98%
UNITED SERVICES AUTO ASSOC	535,222	7,719	1.44%
KEMPER INS COMPANIES	32,362	461	1.42%

* See Definitions

** Represents approximately 82% of the market.