

Table E - Number & Percentage of
Total Earned Exposures in Underserved Communities
for Commercial Multiple Peril - Liability*

Company	Total Earned Exposures for California	Total Earned Exposures for Underserved Communities	Percentage of Total Earned Exposures in Underserved Communities
TOTAL **	392,316	41,768	10.65%
CRUSADER INS CO	13,909	4,216	30.31%
FARMERS INSURANCE GROUP	79,000	12,762	16.15%
ZURICH-AMERICAN INS GROUP	102	15	14.99%
SAFECO INS CO OF AMERICA	11,567	1,687	14.58%
PACIFIC NATIONAL INS CO	1,077	130	12.10%
ATLANTIC MUTUAL INSURANCE CO	425	51	12.03%
WESTPORT INSURANCE CORP	627	70	11.21%
ALLSTATE INSURANCE COMPANY	4,784	535	11.19%
VIGILANT INSURANCE COMPANY	592	63	10.56%
FIREMANS FUND INS COS	6,318	608	9.62%
FEDERAL INSURANCE COMPANY	2,518	239	9.50%
ITT HARTFORD GROUP	3,557	333	9.37%
STATE FARM GROUP	151,573	13,049	8.61%
SEQUOIA INS CO	67,611	5,446	8.05%
NEW HAMPSHIRE INSURANCE COMPANY	2,348	186	7.90%
COMMERCIAL UNION INSURANCE COS	10,401	811	7.80%
RELIANCE INSURANCE GROUP	2,245	175	7.78%
CALFARM INS CO	3,362	204	6.07%
CALIFORNIA CAPITAL INS CO	15,041	814	5.41%
TRAVELERS INS GROUP	2,512	106	4.22%
CLARENDON NATIONAL INS CO	107	4	3.91%
AMCO INSURANCE COMPANY	9,814	215	2.19%
MARYLAND INSURANCE COMPANIES	2,807	50	1.76%
ICW GROUP	19	0	0.00%

* See Definitions

** Represents approximately 24% of the market.