Table E - Number & Percentage of Total Earned Exposures in Underserved Communities for Commercial Auto Liability \*

Company	Total Earned Exposures for California	Total Earned Exposures for Underserved Communities	Percentage of Total Earned Exposures in Underserved Communities
TOTAL **	425,008	31,604	7.44%
WILSHIRE INSURANCE COMPANY	4,355		18.99%
NATIONWIDE CORP	10,736	,	18.51%
CENTURY-NATIONAL INS CO	23,697	4,194	17.70%
NATIONAL UNION FIRE INS CO OF PITTS	511	89	17.42%
RELIANCE INSURANCE GROUP	2,855		16.73%
KEMPER INS COMPANIES	856		14.85%
RANGER INS CO	10,096	· · · · · · · · · · · · · · · · · · ·	13.78%
CLARENDON NATIONAL INS CO	768	104	13.51%
FARMERS INSURANCE GROUP	22,008	2,792	12.69%
WESTPORT INSURANCE CORP	3,807	430	11.30%
NATIONAL AMERICAN INS CO OF CA	5,142	553	10.75%
COMMERCIAL UNION INSURANCE COS	15,291	1,485	9.71%
ROYAL INS CO OF AMERICA	3,245	312	9.61%
ALLSTATE INSURANCE COMPANY	12,241	1,109	9.06%
FIREMANS FUND INS COS	9,373	817	8.72%
FEDERAL INSURANCE COMPANY	4,114	357	8.67%
ITT HARTFORD GROUP	9,224	723	7.84%
ALLSTATE INDEMNITY COMPANY	5,922	461	7.78%
SAFECO INS CO OF AMERICA	10,523	755	7.17%
UNIGARD INS COS	10,210	587	5.75%
PROGRESSIVE GROUP	38,666	2,160	5.59%
ICW GROUP	8,473	465	5.49%
CALFARM INS CO	55,589	2,706	4.87%
TRAVELERS INS GROUP	1,683	73	4.34%
STATE FARM GROUP	151,585	6,535	4.31%
MARYLAND INSURANCE COMPANIES	2,746	· ·	2.58%
ZURICH-AMERICAN INS GROUP	1,276		1.38%
AMICA MUTUAL INSURANCE COMPANY	19	0	0.00%

<sup>\*</sup> See Definitions

<sup>\*\*</sup> Represents approximately 19% of the market.