Table C - Comparison between 1996 vs. 1995 Data for Homeowners Insurance

| Company | 1996 Percentage of Total Earned Exposures in Underserved Communities | 1995 Percentage of Total Earned Exposures in Underserved Communities | Difference in Percentage Points |
|-------------------------------------|--|--|------------------------------------|
| FARMERS INS GROUP | 8.19% | 6.43% | 1.76 |
| HARTFORD FIRE INS GROUP | 6.71% | 5.47% | 1.24 |
| ALLSTATE INS GROUP | 13.33% | 12.22% | 1.11 |
| CALIFORNIA CASUALTY INS GROUP | 7.16% | 6.26% | 0.90 |
| STATE FARM INS GROUP | 6.02% | 5.19% | 0.83 |
| PRUDENTIAL PROPERTY & CAS INS CO | 9.70% | 8.89% | 0.81 |
| CENTURY NATIONAL INS CO | 12.29% | 11.53% | 0.76 |
| AETNA INS COS | 4.69% | 4.09% | 0.60 |
| LIBERTY MUTUAL INS GROUP | 5.76% | 5.27% | 0.48 |
| USAA CASUALTY INS CO | 2.51% | 2.05% | 0.46 |
| NATIONAL GENERAL INS CO | 3.47% | 3.06% | 0.41 |
| KEMPER INS CORP | 2.37% | 2.07% | 0.30 |
| CALIFORNIA STATE AUTO ASN INTER-INS | 2.47% | 2.18% | 0.29 |
| CALIFORNIA CAPITAL INS CO | 2.61% | 2.33% | 0.28 |
| UNITED SERVICES AUTOMOBILE ASSOC | 1.62% | 1.36% | 0.26 |
| AMERICAN ECONOMY INS CO | 3.38% | 3.17% | 0.21 |
| CALFARM INS CO | 3.55% | 3.35% | 0.21 |
| FEDERAL INS CO | 2.49% | 2.37% | 0.11 |
| FIREMANS FUND INS GROUP | 5.72% | 5.66% | 0.05 |
| ALLIED PROPERTY & CASUALTY INS CO | 10.23% | 10.27% | (0.04) |
| AMCO INS CO | 3.95% | 4.02% | (0.07) |
| INTERINS EXCH-AUTO CLUB OF SO CA | 7.93% | 8.64% | (0.72) |
| COMMERCIAL UNION INS GROUP | 6.44% | 7.22% | (0.78) |