

Table E - Number & Percentage of
Total Earned Exposures in Underserved Communities
for General Liability *

Company	Total Earned Exposures For California	Total Earned Exposures For Underserved Communities	Percentage of Total Earned Exposures in Underserved Communities
TOTAL **	513,624	65,366	12.73%
CRUSADER INS CO	260	206	79.35%
NORTHBROOK PROPERTY & CASUALTY	82	37	45.72%
NATIONAL UNION FIRE INS CO OF PITTS	366	106	29.00%
FARMERS INS GROUP	225,064	55,799	24.79%
NEW HAMPSHIRE INS CO	116	28	23.76%
COMMERCIAL UNION INS GROUP	494	110	22.22%
ROYAL INS CO OF AMERICA	2,285	488	21.34%
UNITED STATES FIRE INS CO	9	2	20.59%
AIU INS CO	104	20	19.36%
HARTFORD FIRE INS GROUP	1,600	273	17.08%
INS CO OF THE STATE OF PA	15	2	16.38%
GERLING AMERICA INS CO	10	1	10.53%
RELIANCE INS GROUP	2,286	228	9.97%
TRAVELERS INS COS	1,600	153	9.57%
RANGER INS CO	830	79	9.55%
FIRST FINANCIAL INS CO	20,602	1,836	8.91%
SAFECO INS CO OF AMERICA	7,301	643	8.80%
FIREMANS FUND INS GROUP	5,742	477	8.31%
AETNA INS COS	3,143	260	8.29%
ALLSTATE INS CO	8	1	8.08%
ZURICH INS GROUP	485	38	7.88%
CLARENDON NATIONAL INS CO	284	18	6.36%
CALFARM INS CO	1,266	58	4.56%
FEDERAL INS CO	42,137	1,303	3.09%
INS CO OF THE WEST	1,669	35	2.12%
STATE FARM INS GROUP	195,865	3,164	1.62%
LIBERTY MUTUAL INS GROUP	1	0	0.00%

* See Definitions

** Represents approximately 10% of the market.