

Table E - Number & Percentage of  
Total Earned Exposures in Underserved Communities  
for Commercial Multiple Peril - Non-Liability \*

Company	Total Earned Exposures For California	Total Earned Exposures For Underserved Communities	Percentage of Total Earned Exposures in Underserved Communities
<b>TOTAL **</b>	<b>634,447</b>	<b>67,921</b>	<b>10.71%</b>
CRUSADER INS CO	12,785	4,021	31.45%
GENERALI-US BRANCH	6,529	1,346	20.62%
ZURICH INS GROUP	1,058	189	17.86%
CITATION INS CO	7,128	1,142	16.02%
NEW HAMPSHIRE INS CO	807	117	14.46%
NORTHBROOK PROPERTY & CASUALTY	850	116	13.61%
ATLANTIC MUTUAL INS CO	503	62	12.41%
FEDERAL INS CO	1,692	207	12.21%
VIGILANT INS CO	540	66	12.17%
FIREMANS FUND INS GROUP	7,062	812	11.50%
ALLSTATE INS CO	4,694	537	11.43%
FARMERS INS GROUP	327,829	36,429	11.11%
KEMPER INS CORP	1,025	107	10.47%
STATE FARM INS GROUP	152,681	15,677	10.27%
RELIANCE INS GROUP	1,927	188	9.76%
LMI INS CO	5,094	463	9.10%
COMMERCIAL UNION INS GROUP	14,246	1,236	8.68%
TRAVELERS INS COS	3,837	311	8.11%
AETNA INS COS	4,522	357	7.90%
HARTFORD FIRE INS GROUP	3,657	247	6.77%
CALFARM INS CO	3,197	165	5.16%
AMCO INS CO	17,882	906	5.07%
SEQUOIA INS CO	41,024	2,486	6.06%
CALIFORNIA CAPITAL INS CO	13,881	734	5.29%

\* See Definitions

\*\* Represents approximately 38% of the market.