

Table E - Number & Percentage of  
Total Earned Exposures in Underserved Communities  
for Commercial Fire \*

Company	Total Earned Exposures For California	Total Earned Exposures For Underserved Communities	Percentage of Total Earned Exposures in Underserved Communities
<b>TOTAL **</b>	<b>7,944</b>	<b>1,240</b>	<b>15.61%</b>
CRUSADER INS CO	30	10	33.06%
SAFECO INS CO OF AMERICA	1,021	204	19.98%
NORTHBROOK PROPERTY & CASUALTY	8	1	17.71%
FARMERS INS GROUP	5,498	880	16.00%
ALLSTATE INS CO	24	3	14.44%
TRAVELERS INS COS	644	71	11.07%
ZURICH INS GROUP	9	1	10.62%
COMMERCIAL UNION INS GROUP	613	61	9.93%
CALFARM INS CO	65	5	8.37%
AGRICULTURAL INS CO	33	3	8.29%

\* See Definitions

\*\* The combination of commercial and noncommercial fire represents approximately 18% of the fire market.