The Source for California High-Impact Investments

Since 1997, COIN has researched investments for insurers that provide social and environmental benefits and competitive financial returns.

**FINANCIAL RETURNS ON COIN INVESTMENTS**

- **5.8%** Fixed Income
- **7.5%** Private Debt
- **24.4%** Private Equity
- **20.1%** Real Estate

- **Returns noted above were based on Topaz Solar Series A Senior Secured Notes, HCAP Partners II, Bay Area Equity Fund, and Avanath Affordable Housing I, respectively. Returns are based on historical investments and do not represent the performance of future investments.**

**INVESTMENT BULLETINS PROVIDE**

- **CHOICES**
  - Multiple asset classes to find an opportunity that fits an insurer's portfolio

- **VALIDATION**
  - Fund is pre-qualified by COIN's Community Investment Survey Data Call

- **IMPACT**
  - Social/environmental impact with competitive financial returns

**EXPERTISE**

- Finding California-focused investment opportunities for insurers

**DUE DILIGENCE**

- Evaluating and verifying management, risks, benefits and potential returns of investments

**UNLOCKING CAPITAL**

- Finding insurers to fund social/environmental impact investments

**PERFORMANCE**

- Sowing consistent, competitive financial return with associated environmental benefits

**COIN DOES THE RESEARCH FOR THE INSURER**

- Expertise
- Due Diligence
- Unlocking Capital
- Performance

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