



CALIFORNIA ORGANIZED INVESTMENT NETWORK  
Insurers investing in a better California  
CALIFORNIA DEPARTMENT OF INSURANCE

# INVESTMENT BULLETINS

## The Source for California High-Impact Investments



Since 1997, COIN has researched investments for insurers that provide social and environmental benefits and competitive financial returns

## FINANCIAL RETURNS ON COIN INVESTMENTS

**5.8%**  
FIXED INCOME

**7.5%**  
PRIVATE DEBT

**24.4%**  
PRIVATE EQUITY

**20.1%**  
REAL ESTATE

Returns noted above were based on Topaz Solar Series A Senior Secured Notes, HCAP Partners II, Bay Area Equity Fund, and Avanath Affordable Housing I, respectively. Returns are based on historical investments and do not represent the performance of future investments.



## COIN DOES THE RESEARCH FOR THE INSURER

### EXPERTISE



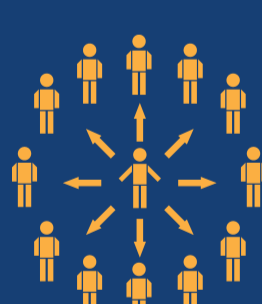
Finding California-focused investment opportunities for insurers

### DUE DILIGENCE



Evaluating and verifying management, risks, benefits and potential returns of investments

### PERFORMANCE



Seeking consistent, competitive financial return with a social/environmental benefit

### UNLOCKING CAPITAL



Finding insurers to fund social/environmental impact investments



## INVESTMENT BULLETINS PROVIDE



### CHOICES

Multiple asset classes to find an opportunity that fits an insurer's portfolio



### VALIDATION

Fund is pre-qualified by COIN for Community Investment Survey Data Call



### IMPACT

Social/environmental impact with competitive financial returns

#### CONTACT COIN

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