# REPORT OF EXAMINATION OF THE WESTERN MUTUAL INSURANCE COMPANY AS OF DECEMBER 31, 2022

Insurance Commissioner

Filed on February 22, 2024

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Los Angeles, California January 31, 2024

Honorable Ricardo Lara Insurance Commissioner California Department of Insurance Sacramento, California

Dear Commissioner:

Pursuant to your instructions, an examination was made of the

#### WESTERN MUTUAL INSURANCE COMPANY

(hereinafter also referred to as the Company). The Company's home office and main administrative office is located at 2172 Dupont Drive, Irvine California 92612.

#### SCOPE OF EXAMINATION

We have performed our multi-state examination of the Company. The previous examination of the Company was as of December 31, 2018. This examination covered the period from January 1, 2019 through December 31, 2022.

The examination was conducted in accordance with the National Association of Insurance Commissioners *Financial Condition Examiners Handbook (Handbook)*. The Handbook requires the planning and performance of the examination to evaluate the Company's financial condition, assess corporate governance, identify current and prospective risks, and evaluate system controls and procedures used to mitigate those risks. An examination also includes identifying and evaluating significant risks that could cause an insurer's surplus to be materially misstated both currently and prospectively.

All accounts and activities of the Company were considered in accordance with the riskfocused examination process. This may include assessing significant estimates made by management and evaluating management's compliance with Statutory Accounting Principles. The examination does not attest to the fair presentation of the financial statements included herein. If, during the course of the examination, an adjustment is identified, the impact of such adjustment will be documented separately following the Company's financial statements.

This examination report includes findings of fact and general information about the Company and its financial condition. There might be other items identified during the examination that, due to their nature (e.g., subjective conclusions, proprietary information, etc.), were not included within the examination report but separately communicated to other regulators and/or the Company.

This was a coordinated examination with California as the lead state of the Western Mutual Insurance Group. It was conducted concurrently with other insurance entities in the holding company group, including Residence Mutual Insurance Company and Arizona Home Insurance Company. Arizona participated on the examination.

## COMPANY HISTORY

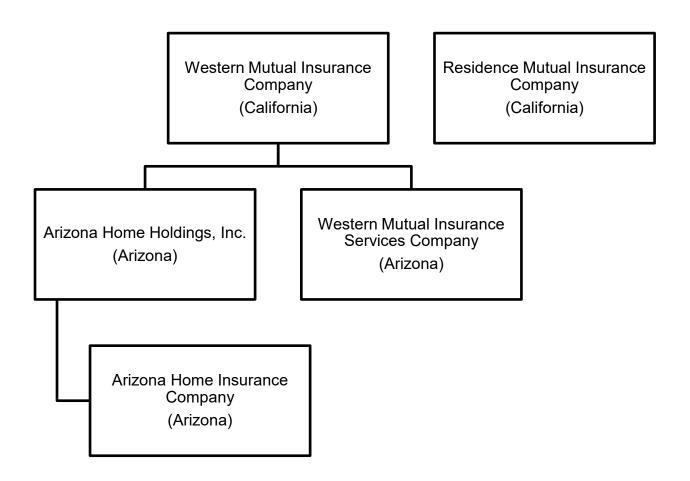
Western Mutual Insurance Group consists of three property and casualty insurance companies: The Company, Residence Mutual Insurance Company (RMIC), and Arizona Home Insurance Company (AHIC), which is 100% owned by Arizona Home Holdings, Inc. (AHH). The Company was incorporated in California on March 7, 1942 and commenced business on April 30, 1942.

#### Capitalization

The Company is a mutual insurance company and has no shareholders.

# MANAGEMENT AND CONTROL

The following organizational chart depicts the Company's relationship with its affiliates as of December 31, 2022. All ownership is 100%.



The six members of the board of directors, who are elected annually, manage the business and affairs of the Company. Following are members of the board and principal officers of the Company serving at December 31, 2022:

#### Directors

Name and Location Principal Business Affiliation

James D. Anderson Certified Public Accountant Newport Beach, California James D. Anderson, CPA

Michael D. Antonovich Retired Politician Glendale, California Glendale, California

John J. Barcal Attorney

La Habra Heights, California John J. Barcal, Inc.

Brent A. Braun Attorney

Santa Clarita, California Brent A. Braun, Inc.

Joe Crail Chairman of the Board and President Newport Coast, California Western Mutual Insurance Group

Kelly Ann Walker Vice President Marketing and Assistant

Irvine, California Secretary

Western Mutual Insurance Group

**Principal Officers** 

Name Title

Joe Crail

Carmen Estrada

Michael G. Hardy (a)

Chairman of the Board and President
Senior Vice President and Secretary
Vice President and Chief Financial Officer

Paul E. Calvet (b) Senior Vice President

The following changes in management occurred subsequent to the examination date:

(a) Michael G. Hardy was replaced by Richard Leza, effective July 5, 2023.

(b) Paul E. Calvet retired February 1, 2023.

#### **Management Agreements**

Service Agreement: Effective January 1, 2006, the Company, Residence Mutual Insurance Company (RMIC), and Arizona Home Insurance Company (AHIC) entered into the Service Agreement (Agreement) whereby the parties participate in the performance of certain administrative and special services and share in the use of the day to day operations of certain property, equipment, and facilities. The California Department of Insurance approved the Agreement on February 8, 2008.

The shared functions provided by the participants include the following: accounting and auditing, premium collection, underwriting, claims, actuarial, data processing, legal, and payroll. Costs of the services are allocated at cost in accordance with the pooling percentages: 35% to the Company, 53% to RMIC, and 12% to AHIC. The Agreement requires that the charges be settled within 45 days after each quarter. From 2019 through 2022, the Company's allocated shared costs were \$10,411,522, \$11,105,737, \$11,071,939, and \$10,993,114, respectively, under this agreement.

#### TERRITORY AND PLAN OF OPERATION

As of December 31, 2022, the Company was licensed to transact multiple lines of property and casualty insurance in the following eight states: Arizona, California, Colorado, Idaho, Nevada, New Mexico, Texas, and Utah.

In 2022, the Company wrote \$19,703,858 of direct premiums, of which \$13,118,646 (67%) was written in Texas, \$4,831,216 (25%) was written in Nevada, \$851,099 (4%) was written in New Mexico. The major line of business written was homeowners' multiple peril (99%).

Policies are issued exclusively on residential properties. Business is produced on a direct basis as well as through agencies and brokers.

#### **REINSURANCE**

#### Intercompany Reinsurance Agreement

Intercompany Quota Share Pooling Agreement: Effective January 1, 2006, the Company, Residence Mutual Insurance Company (RMIC), and Arizona Home Insurance Company (AHIC) participate in the Intercompany Quota Share Pooling Agreement, whereby all business written by the pool participants is pooled and all premium, losses and expenses are reapportioned among the participants. Pool participation percentages are 53% for RMIC, 35% for the Company, and 12% for AHIC.

#### Assumed

The Company does not assume any business except from the Intercompany Quota Share Pooling Agreement.

# Ceded

The following is a summary of the principal ceded reinsurance treaties as of December 31, 2022:

Line of Business and Type of Contract	Reinsurer's Name (All reinsurers are authorized)	Company's Retention	Reinsurer's Limit
Homeowner Property Catastrophe:			
First Layer	14 domestic, foreign and alien companies insure 49.5% of the layer. The top 5 reinsurers by perecentage are: R+V Versicherung AG (20%), Hannover Ruck SE (17.5%), Various Lloyds syndicates (16%) American Agricultural Insurance Company (12%), and Mapfre Re (10%)	\$2.5 million plus 50.5% of \$2.5 million	49.5% of \$5 million in excess of \$2.5 million aggregate excess loss for Loss Occurrences during the term of the contract.

Line of Business and Type of Contract	Reinsurer's Name (All reinsurers are authorized)	Company's Retention	Reinsurer's Limit
Second Layer	15 domestic, foreign and alien companies companies insure 83.5% of the layer. The top 5 reinsurers by perecentage are: R+V Versicherung AG (20%), Hannover Ruck SE (20%), Various Lloyds syndicates (16), and Mapfre Re (10%)	\$7.5 million plus 16.5% of \$5 million	83.5% of \$12.5 million excess \$7.5 million aggregate excess loss for Loss Occurrences during the term of the contract.
Third Layer	15 domestic, foreign and alien companies companies insure 80% of the layer. The top 5 reinsurers by perecentage are: R+V Versicherung AG (20%), Various Lloyds syndicates (13.5%), Hannover Ruck Se (12.5%), Mapfre Re (11%), and American Agricultural Insurance Company (9.5%)	\$20 million plus 20% of \$15 million	80% of \$35 million in excess of \$20 million aggregate excess loss for Loss Occurrences during the term of the Contract.
Multiple line Excess of Loss:			
First layer	6 domestic, foreign and alien companies led by Employers Mutual Casualty Company (25%), Hannover Ruck SE (25%), Partner Reinsurance Company of the US (20%), Allied World (5%), Farm Mutual Re (5%), and Swiss Re America (3%)	\$500,000 plus 17% of \$500,000	83% of \$500,000 in excess of \$500,000 for each loss, risk, with a limit of \$1,500,000 each loss occurrence.
Second Layer	6 domestic, foreign and alien companies led by Employers Mutual Casualty Company (25%), Hannover Ruck SE (25%), Partner Reinsurance Company of the US (10%), Allied World (5%), Farm Mutual Re (5%), and Swiss Re America (3%)	\$1 million plus 27% of \$2 million	73% of \$3 million in excess \$1 million for each loss, risk, with a limit of \$6,000,000 each loss occurrence

As of the examination date, and under the terms of its external reinsurance agreements, the Company reported a total net reinsurance recoverable of approximately \$41,000.

#### **ACCOUNTS AND RECORDS**

#### **Annual Statement Instructions**

A review was made of the Company's Annual Statement. It was noted that the Annual Statement was, in many instances, incorrectly and inadequately prepared. Various schedules were missing information and others were missing information to reconcile between the balance sheet and supporting schedules and exhibits.

Also, pursuant to the Statement of Statutory Accounting Principle (SSAP) No. 55 and the Annual Statement Instructions prescribed by the National Association of Insurance Commissioners (NAIC), Notes to the Financial Statements Number 14D, Claims Related Extra Contractual Obligation and Bad Faith Losses Stemming from Lawsuits, the Company shall disclose the dollar amount paid (for the extra contractual and bad faith portion of the total claim amount) for claims related extra contractual obligations and bad faith losses stemming from lawsuits, in the current reporting period on a direct basis. The Company's Annual Statement Note to Financial Statements 14D was not prepared in accordance to the NAIC's Annual Statement Instructions and did not disclose the potential risk and/or uncertainties related to lawsuits in the manner or format required by the NAIC. The Company should compile its bad faith/extra contractual litigation settlements arising from claims and disclose it annually in the Notes to Financial Statements 14D in accordance with the NAIC Annual Statement Instructions. The Company failed to comply with the instructions for all years under examination.

California Insurance Code Section 923 requires every insurer to file an annual or quarterly statement using statement blanks and instructions for the appropriate year adopted by the NAIC. The statements shall be completed in conformity with the statutory accounting principles prescribed in the Accounting Practices and Procedures (AP&P) Manual adopted by the NAIC. As the result of all of the above discrepancies, it is determined that the Annual Statement were not prepared in conformity with the requirement and the examiner was unable to perform a complete review and validation on the reported information. It is recommended that the Company review the NAIC Annual Statement

Instructions and the AP&P Manual and implement procedures to ensure that accurate and adequate information is provided in all future filings, to comply with the CIC Section 923, NAIC Annual Statement Instructions, and the AP&P Manual. Upon notification by the California Department of Insurance during the examination, the Company has acted to remedy the presentation of the 2022 filed annual statement.

#### FINANCIAL STATEMENTS

The following financial statements are based on the statutory financial statements filed by the Company with the California Department of Insurance and present the financial condition of the Company for the period ending December 31, 2022. There were no adjustments made to the financial statements as a result of the examination.

Statement of Financial Condition as of December 31, 2022

Underwriting and Investment Exhibit for the Year Ended December 31, 2022

Reconciliation of Surplus as Regards Policyholders from December 31, 2018 through December 31, 2022

# Statement of Financial Condition as of December 31, 2022

<u>Assets</u>		Ledger and Assets Not Nonledger Assets Admitted				Net Admitted <u>Assets</u>	<u>Notes</u>
Bonds	\$	61,847,883	\$		\$	61,847,883	
Preferred stocks	*	- 1,- 11,	•		*	.,,	
Common stocks		33,944,603				33,944,603	
Real estate: Properties occupied by the Company		1,742,203				1,742,203	
Cash and short-term investments		375,596				375,596	
Investment income due and accrued		182,208				182,208	
Premiums and agents' balances in course of							
collection		898,527		11,526		887,001	
Amount recoverable from reinsurers		2,436,868				2,436,868	
Current federal and foreign income tax recoverable		040.040				040.040	
and interest there on		618,018		111 101		618,018	
Electronic data processing equipment and software		144,164		144,164		0	
Furniture and equipment		71,748		71,748		~	
Receivables from parent, subsidiaries, and affiliates Aggregate write-ins for other than invested assets		1,983,170 4,139,555		4,154,391		1,983,170 (14,836)	
Aggregate write-ins for other than invested assets		4, 139,333		4,134,381		(14,030)	
Total assets	\$	108,384,543	\$	4,381,829	\$	104,002,714	
Liabilities, Surplus and Other Funds						Current Year	<u>Notes</u>
Losses and loss adjustment expenses					\$	7,891,313	(1)
Reinsurance payable on paid loss and loss adjustme	nt exp	penses				2,406,644	, ,
Commissions payable, contingent commissions and	other	similar charge	s				
Other expenses						250,205	
Taxes, licenses and fees						126,834	
Net deferred tax liability						186,226	
Unearned premiums						15,749,322	
Advance premiums						738,986	
Ceded reinsurance premiums payable						10,528	
Funds held by company under reinsurance treaties						600,000	
Aggregate write-ins for liabilities						86,941	
Total liabilities						28,326,682	
Unassigned funds (surplus)						75,676,032	
Surplus as regards policyholders						75,676,032	

\$ 104,002,714

Total liabilities, Surplus, and other funds

## <u>Underwriting and Investment Exhibit</u> for the Year Ended December 31, 2022

#### State of Income

<u>Underwriting Income</u>	<u>C</u>	urrent Year
Premium earned Deduction:	\$	28,499,857
Losses and loss expenses incurred Other underwriting expenses incurred	\$	21,877,359 6,762,349
Total underwriting deductions		28,639,708
Net underwriting loss		(139,851)
Investment Income		
Net investment income earned Net realized capital gain	\$	645,606 3,662,318
Net investment gain		4,307,924
Other Income		
Figure 2 and	Φ.	44.700
Finance and service charges not included in premiums	\$	14,788
Total other income		14,788
Net income before dividends to policyholders, after capital gains tax and before federal and foreign income taxes  Net income after dividends to policyholders, after capital gains tax and		4,182,861
before federal and foreign income taxes		4,182,861
Federal and foreign income taxes incurred		993,523
Net income	\$	3,189,338
Capital and Surplus Account		
Surplus as regards policyholders, December 31, 2021  Net income \$ 3,189,338  Change in net unrealized capital gains (4,607,824)  Change in net deferred income tax 917,774  Change in nonadmitted assets (1,012,133)		77,188,877
Change in surplus as regards policyholders for the year		(1,512,845)
Surplus as regards policyholders, December 31, 2022	\$	75,676,032

# Reconciliation of Surplus as Regards to Policyholders from December 31, 2018 through December 31, 2022

Surplus as regards policyholders, December 31, 2018			\$ 66,536,719
	Gain in Surplus	 Loss in Surplus	
Net income Net unrealized capital gains Change in net deferred income tax Change in nonadmitted assets	\$ 10,751,942 1,732,080 219,774	\$ 3,564,483	
Total gains and losses Net increase in surplus as regards policyholders	\$ 12,703,796	\$ 3,564,483	 9,139,313
Surplus as regards policyholders, December 31, 2022			\$ 75,676,032

#### **COMMENTS ON FINANCIAL STATEMENT ITEMS**

### (1) Losses and Loss Adjustment Expenses

Since the majority of the business of the Company was pooled, it was necessary to evaluate the losses on a group-wide basis. Based on the analysis by the California actuary, the Company's December 31, 2022 reserves for losses and loss adjustment expenses were found to be reasonably stated and have been accepted for purposes of this examination.

#### SUMMARY OF COMMENTS AND RECOMMENDATIONS

#### **Current Report of Examination**

Accounts and Records – Annual Statement Instructions (<u>Page 7</u>): It is recommended that the Company review the National Association of Insurance Commissioners (NAIC) Annual Statement Instructions and the Accounting Practices and Procedures (AP&P) Manual and implement procedures to ensure that accurate and adequate information is provided in all future filings, to comply with California Insurance Code Section 923, NAIC Annual Statement Instructions, and the AP&P Manual.

#### Previous Report of Examination

Current Report of Examination Management and Control – Agency Agreement (Page 5): The Agency Agreement between the Company and Western Mutual Insurance Services Company (WMISC) still reflects WMISC's former name, Inland Southern Insurance Services, Inc. The Company amended the agreement to reflect the name change to WMISC. The Company is now in compliance.

#### <u>ACKNOWLEDGMENT</u>

Acknowledgment is made of the cooperation and assistance extended by the Company's officers and employees during the course of this examination.

Respectfully submitted,

Thomas Podsiadlo, CFE Examiner-In-Charge Senior Insurance Examiner Department of Insurance State of California

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Ralph Oseguera, CFE Senior Insurance Examiner, Supervisor Department of Insurance State of California