

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: FIRE [01]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
1	1278	15539	AAA Northern CA NV & UT Ins Exch	1,753,570	0.1738%	69	1,663,069	405,356	24.37%
2	1278	10921	ACA Ins Co	43,887,389	4.3498%	4	41,437,451	16,831,407	40.62%
3	626	22667	Ace Amer Ins Co	152,393	0.0151%	139	166,494	-15,915,042	-9558.93%
4	313	33898	Aegis Security Ins Co	407,352	0.0404%	108	396,268	-11,872	-3.00%
5	65	10014	Affiliated Fm Ins Co	32,759,620	3.2469%	8	32,955,958	-214,999	-0.65%
6		38733	Alaska Natl Ins Co	34,003	0.0034%	175	23,275	1,071	4.60%
7	761	35300	Allianz Global Risks US Ins Co	13,465,991	1.3347%	19	14,324,424	468,302	3.27%
8	140	42579	Allied Prop & Cas Ins Co	11,787,053	1.1682%	23	11,474,593	4,507,045	39.28%
9	3239	19489	Allied World Assur Co US Inc	532,512	0.0528%	98	108,469	674,045	621.42%
10	8	19232	Allstate Ins Co	6,140	0.0006%	210	25,729	1,672,082	6498.82%
11	4636	21296	Alterra Amer Ins Co	124,276	0.0123%	145	177,082	148,339	83.77%
12	140	19100	Amco Ins Co	34,536,827	3.4230%	7	32,814,632	6,927,990	21.11%
13	361	19720	American Alt Ins Corp	312,562	0.0310%	117	415,486	37,184	8.95%
14	761	21849	American Automobile Ins Co	1,844	0.0002%	219	1,844	90	4.88%
15	218	20427	American Cas Co Of Reading PA	41,016	0.0041%	171	46,339	15,772	34.04%
16	111	19690	American Economy Ins Co	388,877	0.0385%	110	381,216	2,667	0.70%
17	361	23450	American Family Home Ins Co	16,768	0.0017%	194	24,257	0	0.00%
18	212	26247	American Guar & Liab Ins	13,067,219	1.2951%	21	12,261,425	-2,370,410	-19.33%
19	761	21857	American Ins Co	106,016	0.0105%	147	82,366	62,934	76.41%
20	361	23469	American Modern Home Ins Co	14,025,791	1.3901%	18	13,860,632	3,335,908	24.07%
21	19	19615	American Reliable Ins Co	1,279,437	0.1268%	77	1,703,661	173,328	10.17%
22	19	42978	American Security Ins Co	126,123,023	12.5004%	1	126,350,964	13,327,357	10.55%
23	111	19704	American States Ins Co	702,677	0.0696%	91	724,388	79,099	10.92%
24	212	40142	American Zurich Ins Co	15,775	0.0016%	195	9,503	-975	-10.26%
25	124	23396	Amerisure Mut Ins Co	7,345	0.0007%	206	9,438	86	0.91%
26	28	19976	Amica Mut Ins Co	633,031	0.0627%	94	604,251	474,871	78.59%
27	1279	11150	Arch Ins Co	1,984,045	0.1966%	63	2,162,853	2,109,111	97.52%
28		41459	Armed Forces Ins Exch	345,703	0.0343%	114	339,893	48,986	14.41%
29	4698	43460	Aspen Amer Ins Co	28,838	0.0029%	181	32,952	73,958	224.44%
30	761	21865	Associated Ind Corp	4,167,995	0.4131%	44	4,245,656	2,059,409	48.51%
31	785	27189	Associated Intl Ins Co	47,350	0.0047%	166	47,350	-34,794	-73.48%
32	1129	27154	Atlantic Specialty Ins Co	478,346	0.0474%	105	200,236	13,256	6.62%
33	968	33022	AXA Ins Co	2,183,726	0.2164%	59	2,227,916	166,047	7.45%
34	3416	37273	Axis Ins Co	8,190,933	0.8118%	30	7,878,728	1,763,144	22.38%
35	3416	20370	AXIS Reins Co	249,010	0.0247%	123	262,988	7,964	3.03%
36	1281	24813	Balboa Ins Co	2,840,728	0.2816%	54	5,477,222	1,444,607	26.37%
37	98	38911	Berkley Natl Ins Co	1,653	0.0002%	222	1,578	820	51.96%
38	98	29580	Berkley Regional Ins Co	4,733	0.0005%	213	2,406	1,251	52.00%
39	802	13544	California Capital Ins Co	11,673,735	1.1570%	25	11,057,267	3,153,226	28.52%
40	33	20117	California Cas Ind Exch	163,831	0.0162%	138	161,142	39,037	24.23%
41		27480	California Mut Ins Co	170,215	0.0169%	137	175,901	10,026	5.70%
42		26905	Century Natl Ins Co	7,888,367	0.7818%	33	8,110,370	536,830	6.62%
43	38	10052	Chubb Natl Ins Co	57	0.0000%	230	107	25	23.36%
44		18767	Church Mut Ins Co	85,813	0.0085%	153	79,539	29,000	36.46%
45	244	10677	Cincinnati Ins Co	85,046	0.0084%	154	82,534	-2,008	-2.43%
46	88	31534	Citizens Ins Co Of Amer	54,617	0.0054%	162	42,082	746	1.77%
47	212	10315	Civic Prop & Cas Co	1,809,670	0.1794%	65	1,839,589	655,736	35.65%

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48	323	10693	Civil Serv Employees Ins Co	5,283,815	0.5237%	38	5,348,442	2,017,327	37.72%
49	661	12157	Companion Prop & Cas Ins Co	208,139	0.0206%	129	156,945	33,598	21.41%
50	218	20443	Continental Cas Co	6,875,856	0.6815%	36	7,778,255	247,156	3.18%
51	218	35289	Continental Ins Co	199,051	0.0197%	131	215,658	22,266	10.32%
52		10499	Corepointe Ins Co	20,128	0.0020%	190	16,494	-3,742	-22.69%
53		14010	Crusader Ins Co	83,447	0.0083%	155	87,068	36,153	41.52%
54	323	18953	CSE Safeguard Ins Co	6,660,939	0.6602%	37	5,968,273	3,642,416	61.03%
55	920	42048	Diamond State Ins Co	20,226	0.0020%	189	14,455	3,688	25.51%
56	3548	36463	Discover Prop & Cas Ins Co	300,702	0.0298%	118	309,631	112,477	36.33%
57	4672	12502	Dongbu Ins Co Ltd	132,207	0.0131%	142	101,225	8,106	8.01%
58		33499	Dorinco Reins Co	1,320,960	0.1309%	76	1,339,917	0	0.00%
59	802	12890	Eagle W Ins Co	496,441	0.0492%	104	445,133	6,373	1.43%
60	57	21261	Electric Ins Co	24,605	0.0024%	185	24,993	0	0.00%
61	212	21326	Empire Fire & Marine Ins Co	58,742	0.0058%	161	56,925	37,104	65.18%
62	1129	20648	Employers Fire Ins Co	284,512	0.0282%	122	468,901	179,744	38.33%
63	111	21458	Employers Ins of Wausau	38,958	0.0039%	172	60,438	-5,218	-8.63%
64	62	21415	Employers Mut Cas Co	838,172	0.0831%	85	815,917	-43,215	-5.30%
65	8	10358	Encompass Ins Co	4,692,920	0.4651%	42	4,533,701	3,063,918	67.58%
66	212	10318	Exact Prop & Cas Co Inc	1,776,017	0.1760%	67	1,837,907	378,306	20.58%
67	65	21482	Factory Mut Ins Co	36,604,218	3.6280%	6	38,512,900	12,201,601	31.68%
68	212	21652	Farmers Ins Exch	17,815,909	1.7658%	14	18,362,522	4,963,888	27.03%
69	38	20281	Federal Ins Co	3,260,322	0.3231%	50	2,479,357	1,099,764	44.36%
70	7	13935	Federated Mut Ins Co	2,900,586	0.2875%	52	2,797,929	1,394,004	49.82%
71		11118	Federated Rural Electric Ins Exch	41,759	0.0041%	170	41,787	-8	-0.02%
72	7	28304	Federated Serv Ins Co	895,955	0.0888%	82	846,905	1,381,776	163.16%
73	212	39306	Fidelity & Deposit Co Of MD	4,874,262	0.4831%	40	3,840,946	1,314,186	34.22%
74	4765	25180	Fidelity Natl Ins Co	1,925,685	0.1909%	64	2,456,634	1,606,860	65.41%
75	248	31453	Financial Pacific Ins Co	525,091	0.0520%	100	96,830	241,064	248.96%
76	212	21660	Fire Ins Exch	98,036,173	9.7167%	2	94,996,929	28,746,643	30.26%
77	761	21873	Firemans Fund Ins Co	3,391,829	0.3362%	49	3,568,337	1,240,362	34.76%
78	70	37710	First Amer Prop & Cas Ins Co	109,511	0.0109%	146	109,511	235,069	214.65%
79	70	34525	First Amer Speciaty Ins Co	16,624,283	1.6477%	15	15,607,891	7,052,233	45.18%
80	111	24724	First Natl Ins Co Of Amer	290,965	0.0288%	120	263,896	-132,669	-50.27%
81	349	13978	Florists Mut Ins Co	8,307	0.0008%	204	8,307	2,536	30.53%
82	212	11185	Foremost Ins Co Grand Rapids MI	22,841,520	2.2639%	12	24,853,322	10,471,214	42.13%
83	200	21253	Garrison Prop & Cas Ins Co	1,127,044	0.1117%	81	991,654	-29,205	-2.95%
84	796	24414	General Cas Co Of WI	11,855	0.0012%	201	11,311	1,378	12.18%
85	111	24732	General Ins Co Of Amer	598,684	0.0593%	96	681,023	-1,122	-0.16%
86	3829	10799	Geovera Ins Co	525,041	0.0520%	101	524,469	128,490	24.50%
87	3829	10182	Geovera Specialty Ins Co	1,459	0.0001%	223	1,570	221	14.08%
88		39861	Golden Bear Ins Co	514,080	0.0510%	103	508,204	190,688	37.52%
89	111	10836	Golden Eagle Ins Corp	225,841	0.0224%	126	223,856	-739	-0.33%
90	83	22101	Grange Ins Assn	824,570	0.0817%	87	860,551	195,720	22.74%
91	12	23809	Granite State Ins Co	785,065	0.0778%	88	866,916	34,616	3.99%
92	201	25984	Graphic Arts Mut Ins Co	51	0.0000%	231	51	0	0.00%
93	84	26832	Great Amer Alliance Ins Co	17,305	0.0017%	193	17,314	12,539	72.42%
94	84	26344	Great Amer Assur Co	203,407	0.0202%	130	199,850	194,820	97.48%

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95	84	16691	Great Amer Ins Co	178,577	0.0177%	135	146,620	57,647	39.32%
96	84	22136	Great Amer Ins Co of NY	2,865,378	0.2840%	53	2,746,905	197,934	7.21%
97	84	33723	Great Amer Spirit Ins Co	2	0.0000%	235	2	-77	-3850.00%
98	98	25224	Great Divide Ins Co	8,172	0.0008%	205	7,787	733	9.41%
99	38	20303	Great Northern Ins Co	288,557	0.0286%	121	296,892	-10,923	-3.68%
100	1285	22322	Greenwich Ins Co	446,380	0.0442%	107	439,067	214,709	48.90%
101	303	15032	Guideone Mut Ins Co	94,359	0.0094%	150	74,038	4,987	6.74%
102	303	14559	Guideone Specialty Mut Ins Co	185,797	0.0184%	133	152,865	21,642	14.16%
103	88	36064	Hanover Amer Ins Co	71,267	0.0071%	160	23,498	13	0.06%
104	88	22292	Hanover Ins Co	71,581	0.0071%	159	76,119	594,401	780.88%
105	225	26433	Harco Natl Ins Co	34,491	0.0034%	174	105,438	223,251	211.74%
106	91	29424	Hartford Cas Ins Co	241,776	0.0240%	124	249,582	332	0.13%
107	91	19682	Hartford Fire In Co	3,958,198	0.3923%	45	4,193,702	2,533,864	60.42%
108	91	30104	Hartford Underwriters Ins Co	1,496,391	0.1483%	71	1,440,884	518,469	35.98%
109	517	41343	HDI Gerling Amer Ins Co	4,699,244	0.4658%	41	4,585,019	2,236,277	48.77%
110	300	22578	Horace Mann Ins Co	648,504	0.0643%	93	615,129	744,460	121.03%
111	300	22756	Horace Mann Prop & Cas Ins Co	148,856	0.0148%	140	142,466	56,620	39.74%
112	158	25054	Hudson Ins Co	42,909	0.0043%	169	55,517	110,974	199.89%
113	4381	35408	Imperium Ins Co	457	0.0000%	227	245	-225	-91.84%
114	626	43575	Indemnity Ins Co Of North Amer	2,326	0.0002%	218	2,109	754	35.75%
115	626	22713	Insurance Co of N Amer	346,658	0.0344%	113	342,345	15,107,734	4413.01%
116	12	19429	Insurance Co Of The State Of PA	7,646,527	0.7579%	34	9,324,862	5,548,458	59.50%
117	1318	15598	Interins Exch Of The Automobile Club	16,324,428	1.6180%	17	15,158,357	7,778,794	51.32%
118	215	10914	Kemper Independence Ins Co	3,667,276	0.3635%	47	3,596,146	1,777,597	49.43%
119		37800	Leading Ins Grp Ins Co Ltd	51,727	0.0051%	164	41,495	10,308	24.84%
120	111	23035	Liberty Mut Fire Ins Co	32,480,523	3.2192%	9	30,383,012	8,464,992	27.86%
121	111	23043	Liberty Mut Ins Co	861,267	0.0854%	83	856,209	261,442	30.53%
122		23108	Lumbermens Underwriting Alliance	1,272,094	0.1261%	78	1,659,431	10,507	0.63%
123	411	23876	Mapfre Ins Co	3,106	0.0003%	215	224	0	0.00%
124	785	28932	Markel Amer Ins Co	756,836	0.0750%	89	775,074	127,361	16.43%
125	785	38970	Markel Ins Co	35,491	0.0035%	173	22,331	-3	-0.01%
126	212	19356	Maryland Cas Co	31,986	0.0032%	176	110,497	-20,241	-18.32%
127	88	22306	Massachusetts Bay Ins Co	82,688	0.0082%	156	77,263	2,458	3.18%
128		15768	Merced Mut Ins Co	383,796	0.0380%	111	370,621	17,066	4.60%
129	660	11908	Mercury Cas Co	11,710,482	1.1607%	24	11,088,708	3,368,439	30.38%
130	1281	24821	Meritplan Ins Co	8,782,317	0.8704%	27	27,762,350	5,513,612	19.86%
131	241	25321	Metropolitan Drt Prop & Cas Ins Co	48,151	0.0048%	165	48,517	14,260	29.39%
132		14508	Michigan Millers Mut Ins Co	18	0.0000%	233	18	2	11.11%
133	212	21687	Mid Century Ins Co	9,506	0.0009%	202	9,544	-453	-4.75%
134	169	23434	Middlesex Ins Co	2,780	0.0003%	217	3,010	351	11.66%
135	4715	20362	Mitsui Sumitomo Ins Co of Amer	197,508	0.0196%	132	184,045	32,895	17.87%
136	4715	22551	Mitsui Sumitomo Ins USA Inc	27,534	0.0027%	183	26,205	4,796	18.30%
137	802	23540	Monterey Ins Co	31,974	0.0032%	177	29,370	8,281	28.20%
138	291	13331	Motorists Commercial Mut Ins Co	15,693	0.0016%	196	15,693	4,370	27.85%
139	796	16217	National Farmers Union Prop & Cas	9,138	0.0009%	203	9,337	-718,888	-7699.35%
140	218	20478	National Fire Ins Co Of Hartford	29,373	0.0029%	180	22,815	-12,612	-55.28%
141	761	21881	National Surety Corp	2,895	0.0003%	216	3,254	-887	-27.26%

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142	12	19445	National Union Fire Ins Co Of Pitts	25,251,808	2.5028%	11	24,976,155	4,808,142	19.25%
143	140	28223	Nationwide Agribusiness Ins Co	523,243	0.0519%	102	179,901	72,081	40.07%
144	140	25453	Nationwide Ins Co Of Amer	2,319,056	0.2298%	58	2,182,113	1,101,794	50.49%
145	140	23779	Nationwide Mut Fire Ins Co	316,305	0.0313%	115	335,787	196,080	58.39%
146	140	23787	Nationwide Mut Ins Co	5,106,857	0.5062%	39	4,534,722	737,734	16.27%
147	212	10317	Neighborhood Spirit Prop & Cas Co	8,316,878	0.8243%	29	8,509,750	3,009,126	35.36%
148	111	24171	Netherlands Ins Co The	14,400	0.0014%	198	10,528	59	0.56%
149	12	23841	New Hampshire Ins Co	20,639	0.0020%	188	26,915	-2	-0.01%
150	256	16608	New York Marine & Gen Ins Co	218,877	0.0217%	127	125,145	3,004	2.40%
151	3219	27073	Nipponkoa Ins Co Ltd US Br	2,590,961	0.2568%	56	2,241,963	267,814	11.95%
152	181	29874	North Amer Specialty Ins Co	1,664	0.0002%	221	1,090	0	0.00%
153	158	21105	North River Ins Co	4	0.0000%	234	222	-2,124	-956.76%
154	3548	24015	Northland Ins Co	7,120	0.0007%	207	10,881	3,024	27.79%
155	88	42552	Nova Cas Co	44,273	0.0044%	167	59,360	41,467	69.86%
156	1129	20621	OneBeacon Amer Ins Co	403,231	0.0400%	109	960,409	264,609	27.55%
157	645	14907	Oregon Mut Ins Co	1,461,734	0.1449%	72	1,622,317	2,159,922	133.14%
158	626	22748	Pacific Employers Ins Co	20,834	0.0021%	187	24,045	16,264	67.64%
159	38	20346	Pacific Ind Co	6,635	0.0007%	209	6,696	1,934	28.88%
160	408	11048	Pacific Prop & Cas Co	80,522	0.0080%	157	74,722	782,199	1046.81%
161	3829	10887	Pacific Select Prop Ins Co	96,121	0.0095%	149	97,597	21,982	22.52%
162	111	18333	Peerless Ind Ins Co	174,851	0.0173%	136	193,376	32,260	16.68%
163	111	24198	Peerless Ins Co	13,134,783	1.3018%	20	12,937,381	3,473,137	26.85%
164	920	32859	Penn Amer Ins Co	43,457	0.0043%	168	45,234	25	0.06%
165		14974	Pennsylvania Lumbermens Mut Ins	88,364	0.0088%	152	72,514	0	0.00%
166	150	12262	Pennsylvania Manufacturers Assoc Ins	173	0.0000%	229	126	286	226.98%
167	9	12832	Personal Express Ins Co	826,300	0.0819%	86	756,106	301,704	39.90%
168	175	30945	Plaza Ins Co	15,086	0.0015%	197	10,077	705	7.00%
169	796	37257	Praetorian Ins Co	13,196	0.0013%	199	38,144	-206,232	-540.67%
170	853	15059	Public Serv Ins Co	28,586	0.0028%	182	33,208	5,061	15.24%
171	796	39217	QBE Ins Corp	1,993,070	0.1975%	62	1,863,683	37,576	2.02%
172	796	24449	Regent Ins Co	740	0.0001%	226	679	0	0.00%
173	800	15776	Residence Mut Ins Co	2,177,555	0.2158%	60	2,089,998	729,019	34.88%
174	98	36684	Riverport Ins Co	1,142,467	0.1132%	80	1,173,943	39,624	3.38%
175	501	22314	RSUI Ind Co	2,332,194	0.2312%	57	2,384,055	1,125,612	47.21%
176	111	24740	Safeco Ins Co Of Amer	56,583,678	5.6082%	3	53,306,598	19,781,884	37.11%
177		38300	Samsung Fire & Marine Ins Co Ltd	1,835	0.0002%	220	106	0	0.00%
178	140	15580	Scottsdale Ind Co	864	0.0001%	225	1,557	27	1.73%
179	2538	19879	Security Natl Ins Co	296,915	0.0294%	119	289,392	20,980	7.25%
180	158	10936	Seneca Ins Co Inc	1,382,510	0.1370%	73	1,144,001	481,458	42.09%
181	169	24988	Sentry Ins A Mut Co	3,229,490	0.3201%	51	3,169,547	898,020	28.33%
182	169	21180	Sentry Select Ins Co	1,336,791	0.1325%	75	1,346,764	134,881	10.02%
183	9	22985	Sequoia Ins Co	218,777	0.0217%	128	212,070	55,702	26.27%
184	3219	11126	Sompo Japan Ins Co of Amer	3,496,293	0.3465%	48	3,469,545	12,343,034	355.75%
185	4702	20613	Sparta Ins Co	27,454	0.0027%	184	24,700	-4,155	-16.82%
186	3548	24767	St Paul Fire & Marine Ins Co	1,204,065	0.1193%	79	1,298,605	917,614	70.66%
187	3548	24775	St Paul Guardian Ins Co	6,838	0.0007%	208	9,115	-23,454	-257.31%
188	3548	24791	St Paul Mercury Ins Co	139,257	0.0138%	141	205,390	48,722	23.72%

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Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
189	3548	19070	Standard Fire Ins Co	1,763,668	0.1748%	68	1,570,074	425,356	27.09%
190	19	42986	Standard Guar Ins Co	182,397	0.0181%	134	207,252	-6,213	-3.00%
191	748	18023	Star Ins Co	1,353	0.0001%	224	2,620	-2,969	-113.32%
192	98	40045	Starnet Ins Co	125,735	0.0125%	144	101,803	39,010	38.32%
193	4670	38318	Starr Ind & Liab Co	3,834	0.0004%	214	3,687	499	13.53%
194	176	25151	State Farm Gen Ins Co	8,089,373	0.8018%	31	8,226,595	1,932,546	23.49%
195		32107	Sutter Ins Co	230,631	0.0229%	125	208,018	42,398	20.38%
196	3098	12904	Tokio Marine & Nichido Fire Ins Co	6,978,498	0.6917%	35	7,685,116	1,093,205	14.22%
197	161	18031	Topa Ins Co	378,868	0.0376%	112	325,199	-138,723	-42.66%
198	4701	25496	Torus Natl Ins Co	128,669	0.0128%	143	12,118	4,464	36.84%
199	3703	44300	Tower Ins Co Of NY	1,656,083	0.1641%	70	1,454,290	1,144,783	78.72%
200	225	28886	Transguard Ins Co Of Amer Inc	51,870	0.0051%	163	58,754	8,160	13.89%
201	218	20494	Transportation Ins Co	24,009	0.0024%	186	15,953	-1,567	-9.82%
202	3548	19038	Travelers Cas & Surety Co	1,371,185	0.1359%	74	1,323,253	220,639	16.67%
203	3548	25682	Travelers Ind Co Of CT	529,578	0.0525%	99	492,828	130,671	26.51%
204	3548	25674	Travelers Prop Cas Co Of Amer	38,936,452	3.8591%	5	37,626,675	16,942,287	45.03%
205	3548	36161	Travelers Prop Cas Ins Co	13,041,894	1.2926%	22	13,487,481	5,531,572	41.01%
206	212	21709	Truck Ins Exch	629,878	0.0624%	95	631,439	-275,378	-43.61%
207	796	25798	Unigard Ind Co	18,925	0.0019%	191	20,297	0	0.00%
208	796	25747	Unigard Ins Co	4,475,711	0.4436%	43	4,735,307	1,658,655	35.03%
209	215	11142	United Cas Ins Co Of Amer	710,293	0.0704%	90	711,081	19,730	2.77%
210	200	25941	United Serv Automobile Assn	19,181,407	1.9011%	13	18,110,551	3,158,474	17.44%
211	158	21113	United States Fire Ins Co	31,951	0.0032%	178	144,472	-656,543	-454.44%
212	31	25895	United States Liab Ins Co	3,855,213	0.3821%	46	2,859,313	1,425,672	49.86%
213	71	10759	Universal N Amer Ins Co	11,191,760	1.1092%	26	10,305,303	3,980,794	38.63%
214	212	41181	Universal Underwriters Ins Co	858,876	0.0851%	84	913,681	439,413	48.09%
215	200	25968	USAA Cas Ins Co	8,764,565	0.8687%	28	8,317,404	1,411,575	16.97%
216	200	18600	USAA Gen Ind Co	665,552	0.0660%	92	534,186	140,672	26.33%
217	201	25976	Utica Mut Ins Co	44	0.0000%	232	19	-19	-100.00%
218	218	20508	Valley Forge Ins Co	17,438	0.0017%	192	18,682	127	0.68%
219	84	21172	Vanliner Ins Co	5,053	0.0005%	212	2,784	500	17.96%
220	88	10815	Verlan Fire Ins Co MD	2,102,061	0.2083%	61	1,633,944	2,317,142	141.81%
221	38	20397	Vigilant Ins Co	101,152	0.0100%	148	104,950	30,542	29.10%
222	111	26069	Wausau Business Ins Co	266	0.0000%	228	253	-29	-11.46%
223	111	26042	Wausau Underwriters Ins Co	5,517	0.0005%	211	5,543	34,031	613.95%
224		10683	Wawanesa Gen Ins Co	90,882	0.0090%	151	89,379	24,908	27.87%
225	2538	25011	Wesco Ins Co	315,151	0.0312%	116	308,805	475,776	154.07%
226	626	10030	Westchester Fire Ins Co	2,818,658	0.2794%	55	2,821,849	861,886	30.54%
227	800	13625	Western Mut Ins Co	78,532	0.0078%	158	78,675	235,480	299.31%
228	181	39845	Westport Ins Corp	8,003,172	0.7932%	32	7,226,680	1,062,870	14.71%
229	4747	20273	WRM Amer Ind Co Inc	12,395	0.0012%	200	42,745	740	1.73%
230	1285	24554	XL Ins Amer Inc	16,385,655	1.6240%	16	14,563,283	646,762	4.44%
231	1285	37885	XL Specialty Ins Co	30,873	0.0031%	179	26,888	-92	-0.34%
232	4716	26220	Yosemite Ins Co	474,602	0.0470%	106	270,354	36,666	13.56%
233	158	13269	Zenith Ins Co	1,795,754	0.1780%	66	1,249,500	162,483	13.00%
234	212	16535	Zurich Amer Ins Co	32,365,869	3.2079%	10	30,105,497	4,573,036	15.19%
235	212	27855	Zurich Amer Ins Co Of IL	557,553	0.0553%	97	542,784	-198,658	-36.60%

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: FIRE [01]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

<i>Rec #</i>	<i>Group #</i>	<i>Naic #</i>	<i>Company Name</i>	<i>Written Premium</i>	<i>Market Share</i>	<i>Share Rank</i>	<i>Earned Premium</i>	<i>Incurred Losses</i>	<i>Loss Ratio</i>
<b>Line Total:</b>				<b>1,008,950,132</b>	<b>100.0000%</b>		<b>1,008,290,786</b>	<b>282,408,811</b>	<b>28.01%</b>

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: ALLIED LINES [02.1]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
1	1278	15539	AAA Northern CA NV & UT Ins Exch	351,891	0.0604%	98	355,268	209,166	58.88%
2	1278	10921	ACA Ins Co	38,936	0.0067%	160	37,149	21,946	59.08%
3	626	22667	Ace Amer Ins Co	2,924,914	0.5022%	38	2,794,994	1,641,442	58.73%
4	626	20699	Ace Prop & Cas Ins Co	858,973	0.1475%	73	858,973	647,880	75.42%
5	65	10014	Affiliated Fm Ins Co	18,711,632	3.2124%	7	18,468,581	260,431	1.41%
6	626	42757	Agri Gen Ins Co	114,545	0.0197%	127	114,545	84,915	74.13%
7		38733	Alaska Natl Ins Co	135,562	0.0233%	124	107,566	250	0.23%
8	761	35300	Allianz Global Risks US Ins Co	7,112,207	1.2210%	21	7,405,109	101,335,707	1368.46%
9	140	42579	Allied Prop & Cas Ins Co	5,446,664	0.9351%	23	5,324,174	3,859,947	72.50%
10	3239	19489	Allied World Assur Co US Inc	141,127	0.0242%	121	45,647	864,727	1894.38%
11	8	19232	Allstate Ins Co	364,998	0.0627%	96	379,469	58,174	15.33%
12	4636	21296	Alterra Amer Ins Co	471,105	0.0809%	87	688,887	400,994	58.21%
13	140	19100	Amco Ins Co	16,206,441	2.7824%	8	15,552,499	11,432,071	73.51%
14	3786	12548	American Agri Business Ins Co	298,083	0.0512%	101	298,083	92,250	30.95%
15	361	19720	American Alt Ins Corp	29,152	0.0050%	167	32,550	3,050,615	9372.09%
16	218	20427	American Cas Co Of Reading PA	16,118	0.0028%	188	19,145	-2,020	-10.55%
17	111	19690	American Economy Ins Co	356,066	0.0611%	97	378,896	125,044	33.00%
18	361	23450	American Family Home Ins Co	4,884	0.0008%	209	7,024	-162	-2.31%
19	212	26247	American Guar & Liab Ins	13,137,348	2.2554%	10	12,308,959	17,796,296	144.58%
20	12	19380	American Home Assur Co	31,250	0.0054%	165	34,623	-2,189	-6.32%
21	761	21857	American Ins Co	774	0.0001%	225	763	-32	-4.19%
22	361	23469	American Modern Home Ins Co	10,183,769	1.7484%	15	9,675,481	3,619,528	37.41%
23	19	19615	American Reliable Ins Co	529,737	0.0909%	84	328,068	113,004	34.45%
24	19	42978	American Security Ins Co	43,175,464	7.4124%	2	43,666,311	14,251,184	32.64%
25	111	19704	American States Ins Co	943,669	0.1620%	70	964,213	12,373	1.28%
26	212	40142	American Zurich Ins Co	75,010	0.0129%	145	33,652	-1,464	-4.35%
27	124	23396	Amerisure Mut Ins Co	17,619	0.0030%	184	20,028	32	0.16%
28	28	19976	Amica Mut Ins Co	418,945	0.0719%	91	401,173	760,436	189.55%
29	1279	11150	Arch Ins Co	162,201	0.0278%	119	164,451	596,213	362.55%
30	457	19828	Argonaut Midwest Ins Co	309	0.0001%	228	290	0	0.00%
31		41459	Armed Forces Ins Exch	197,601	0.0339%	112	194,533	219,411	112.79%
32	4698	43460	Aspen Amer Ins Co	9,612	0.0017%	197	15,602	-5,769	-36.98%
33	761	21865	Associated Ind Corp	1,912,008	0.3283%	48	1,945,564	1,234,703	63.46%
34	785	27189	Associated Intl Ins Co	13,355	0.0023%	193	13,355	142	1.06%
35	1129	27154	Atlantic Specialty Ins Co	481,121	0.0826%	85	134,462	11,702	8.70%
36	968	33022	AXA Ins Co	915,233	0.1571%	71	922,563	205,119	22.23%
37	3416	37273	Axis Ins Co	1,047,257	0.1798%	65	1,169,920	1,084,595	92.71%
38	3416	20370	AXIS Reins Co	75,050	0.0129%	144	106,816	39,709	37.18%
39	1281	24813	Balboa Ins Co	2,266,201	0.3891%	43	4,569,349	456,896	10.00%
40	689	33162	Bankers Ins Co	102,524	0.0176%	132	107,536	4,515	4.20%
41	98	38911	Berkley Natl Ins Co	3,786	0.0006%	216	3,776	1,963	51.99%
42	98	29580	Berkley Regional Ins Co	1,244	0.0002%	224	629	327	51.99%
43	802	13544	California Capital Ins Co	4,984,934	0.8558%	24	4,748,662	6,466,957	136.18%
44	33	20117	California Cas Ind Exch	32,868	0.0056%	162	34,488	20,299	58.86%
45		27480	California Mut Ins Co	29,026	0.0050%	168	29,627	0	0.00%
46		26905	Century Natl Ins Co	4,274,151	0.7338%	28	4,390,023	2,613,116	59.52%
47	12	19402	Chartis Prop Cas Co	3,104,356	0.5330%	35	3,106,657	-18,822	-0.61%

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: ALLIED LINES [02.1]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
48	38	10052	Chubb Natl Ins Co	12	0.0000%	233	25	0	0.00%
49		18767	Church Mut Ins Co	29,855	0.0051%	166	126,264	59	0.05%
50	244	10677	Cincinnati Ins Co	48,545	0.0083%	156	44,203	-624	-1.41%
51	88	31534	Citizens Ins Co Of Amer	42,669	0.0073%	158	41,221	177	0.43%
52	212	10315	Civic Prop & Cas Co	1,175,780	0.2019%	64	1,193,345	1,152,051	96.54%
53	323	10693	Civil Serv Employees Ins Co	1,603,741	0.2753%	52	1,622,641	1,038,731	64.01%
54	661	12157	Companion Prop & Cas Ins Co	22,801	0.0039%	174	18,660	3,901	20.91%
55	218	20443	Continental Cas Co	2,334,394	0.4008%	41	2,080,312	-6,506,235	-312.75%
56	218	35289	Continental Ins Co	62,363	0.0107%	149	48,829	11,872	24.31%
57		10499	Corepointe Ins Co	11,087	0.0019%	195	7,287	133	1.83%
58		14010	Crusader Ins Co	13,937	0.0024%	191	15,615	9,200	58.92%
59	323	18953	CSE Safeguard Ins Co	3,830,201	0.6576%	30	3,375,024	3,106,265	92.04%
60	306	10847	Cumis Ins Society Inc	1,450,392	0.2490%	56	1,454,652	6,138,387	421.98%
61	920	42048	Diamond State Ins Co	4,198	0.0007%	212	3,550	1,058	29.80%
62	3548	36463	Discover Prop & Cas Ins Co	79,041	0.0136%	142	51,505	8,946	17.37%
63	802	12890	Eagle W Ins Co	212,258	0.0364%	109	191,008	162,362	85.00%
64	57	21261	Electric Ins Co	17,674	0.0030%	183	18,877	3,854	20.42%
65	212	21326	Empire Fire & Marine Ins Co	50,366	0.0086%	154	50,933	201,036	394.71%
66	1129	20648	Employers Fire Ins Co	267,091	0.0459%	104	434,257	-203,022	-46.75%
67	111	21458	Employers Ins of Wausau	8,657	0.0015%	200	14,593	-2,673	-18.32%
68	62	21415	Employers Mut Cas Co	965,136	0.1657%	68	931,565	398,922	42.82%
69	212	10318	Exact Prop & Cas Co Inc	955,796	0.1641%	69	988,489	213,674	21.62%
70	65	21482	Factory Mut Ins Co	81,589,861	14.0075%	1	75,951,067	5,046,518	6.64%
71	212	21652	Farmers Ins Exch	7,495,813	1.2869%	18	7,755,109	5,775,549	74.47%
72	38	20281	Federal Ins Co	1,214,879	0.2086%	59	1,181,087	808,578	68.46%
73	7	13935	Federated Mut Ins Co	2,756,480	0.4732%	40	2,617,061	1,124,388	42.96%
74		11118	Federated Rural Electric Ins Exch	70,667	0.0121%	147	70,823	20,191	28.51%
75	7	28304	Federated Serv Ins Co	767,992	0.1319%	78	756,880	627,283	82.88%
76	212	39306	Fidelity & Deposit Co Of MD	1,532,049	0.2630%	54	1,345,782	3,782	0.28%
77	4765	25180	Fidelity Natl Ins Co	1,581,733	0.2716%	53	1,041,821	692,296	66.45%
78	248	31453	Financial Pacific Ins Co	3,005,886	0.5161%	36	1,726,752	258,551	14.97%
79	212	21660	Fire Ins Exch	40,683,032	6.9845%	3	39,519,021	45,991,853	116.38%
80	761	21873	Firemans Fund Ins Co	1,749,671	0.3004%	50	1,826,152	449,497	24.61%
81	111	24724	First Natl Ins Co Of Amer	365,316	0.0627%	95	345,212	129,091	37.39%
82	349	13978	Florists Mut Ins Co	2,320	0.0004%	218	2,320	1,269	54.70%
83	212	11185	Foremost Ins Co Grand Rapids MI	10,488,336	1.8007%	14	5,861,618	292,721	4.99%
84	200	21253	Garrison Prop & Cas Ins Co	811,501	0.1393%	76	719,605	498,762	69.31%
85	796	24414	General Cas Co Of WI	22,532	0.0039%	176	21,591	2,622	12.14%
86	111	24732	General Ins Co Of Amer	834,161	0.1432%	74	910,907	96,183	10.56%
87	3829	10799	Geovera Ins Co	105,323	0.0181%	130	112,332	66,163	58.90%
88	3829	10182	Geovera Specialty Ins Co	292	0.0001%	229	337	197	58.46%
89	111	10836	Golden Eagle Ins Corp	239,270	0.0411%	107	223,593	114,208	51.08%
90	83	22101	Grange Ins Assn	629,409	0.1081%	81	596,355	307,440	51.55%
91	12	23809	Granite State Ins Co	678,227	0.1164%	80	714,900	1,787,720	250.07%
92	201	25984	Graphic Arts Mut Ins Co	117	0.0000%	232	117	0	0.00%
93	84	26832	Great Amer Alliance Ins Co	32,102	0.0055%	163	12,034	19,411	161.30%
94	84	26344	Great Amer Assur Co	102,375	0.0176%	133	106,422	218,472	205.29%



# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: ALLIED LINES [02.1]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
95	84	16691	Great Amer Ins Co	1,378,979	0.2367%	58	1,385,305	615,189	44.41%
96	84	22136	Great Amer Ins Co of NY	42,316	0.0073%	159	40,096	-31,440	-78.41%
97	84	33723	Great Amer Spirit Ins Co	1	0.0000%	236	1	0	0.00%
98	98	25224	Great Divide Ins Co	4,654	0.0008%	211	4,866	1,804	37.07%
99	38	20303	Great Northern Ins Co	106,143	0.0182%	129	78,464	-1,161,187	-1479.90%
100	1285	22322	Greenwich Ins Co	572,666	0.0983%	82	501,273	1,590,818	317.36%
101	303	15032	Guideone Mut Ins Co	253,771	0.0436%	105	200,217	-8,000	-4.00%
102	303	14559	Guideone Specialty Mut Ins Co	347,627	0.0597%	99	296,977	45,958	15.48%
103	88	36064	Hanover Amer Ins Co	178,647	0.0307%	116	49,154	61	0.12%
104	88	22292	Hanover Ins Co	2,292,683	0.3936%	42	1,930,854	873,335	45.23%
105	225	26433	Harco Natl Ins Co	56,676	0.0097%	152	173,827	-17,909	-10.30%
106	91	29424	Hartford Cas Ins Co	89,553	0.0154%	138	93,039	-73,782	-79.30%
107	91	19682	Hartford Fire In Co	1,179,305	0.2025%	63	1,267,711	561,910	44.32%
108	91	30104	Hartford Underwriters Ins Co	538,842	0.0925%	83	521,689	593,391	113.74%
109	517	41343	HDI Gerling Amer Ins Co	3,132,829	0.5378%	33	2,838,788	526,328	18.54%
110	300	22578	Horace Mann Ins Co	452,125	0.0776%	89	429,955	0	0.00%
111	300	22756	Horace Mann Prop & Cas Ins Co	100,611	0.0173%	134	96,022	0	0.00%
112	158	25054	Hudson Ins Co	36,758	0.0063%	161	33,122	7,721	23.31%
113	4381	35408	Imperium Ins Co	125	0.0000%	231	78	0	0.00%
114	626	43575	Indemnity Ins Co Of North Amer	1,398	0.0002%	222	1,464	556	37.98%
115	626	22713	Insurance Co of N Amer	86,455	0.0148%	139	85,018	47,529	55.90%
116	12	19429	Insurance Co Of The State Of PA	103,306	0.0177%	131	103,306	614,388	594.73%
117	4693	36781	John Deere Ins Co	20,274	0.0035%	181	20,274	47,844	235.99%
118	215	10914	Kemper Independence Ins Co	2,201,775	0.3780%	44	2,163,879	1,549,625	71.61%
119		37800	Leading Ins Grp Ins Co Ltd	12,141	0.0021%	194	10,235	5,254	51.33%
120	111	23035	Liberty Mut Fire Ins Co	13,050,888	2.2406%	11	12,450,913	2,779,885	22.33%
121	111	23043	Liberty Mut Ins Co	199,076	0.0342%	111	197,578	101,673	51.46%
122		23108	Lumbermens Underwriting Alliance	223,950	0.0384%	108	342,607	-40,603	-11.85%
123	785	28932	Markel Amer Ins Co	175,989	0.0302%	118	192,605	128,226	66.57%
124	785	38970	Markel Ins Co	60,742	0.0104%	150	28,152	4,884	17.35%
125	212	19356	Maryland Cas Co	7,248	0.0012%	203	24,956	-433	-1.74%
126	88	22306	Massachusetts Bay Ins Co	190,339	0.0327%	114	177,948	536,394	301.43%
127		15768	Merced Mut Ins Co	129,485	0.0222%	125	125,786	64,791	51.51%
128	660	11908	Mercury Cas Co	1,781,987	0.3059%	49	1,705,880	70,669	4.14%
129	1281	24821	Meritplan Ins Co	8,273,965	1.4205%	17	27,215,441	4,493,158	16.51%
130		14508	Michigan Millers Mut Ins Co	4	0.0000%	235	4	4	100.00%
131	212	21687	Mid Century Ins Co	5,874	0.0010%	205	5,920	112,089	1893.40%
132	169	23434	Middlesex Ins Co	3,345	0.0006%	217	2,244	128	5.70%
133	4715	20362	Mitsui Sumitomo Ins Co of Amer	72,438	0.0124%	146	162,489	46,635	28.70%
134	4715	22551	Mitsui Sumitomo Ins USA Inc	92,444	0.0159%	137	23,455	-320	-1.36%
135	802	23540	Monterey Ins Co	9,056	0.0016%	199	8,901	5,038	56.60%
136	291	13331	Motorists Commercial Mut Ins Co	3,792	0.0007%	215	3,792	2,231	58.83%
137	796	16217	National Farmers Union Prop & Cas	9,138	0.0016%	198	9,337	91,257	977.37%
138	218	20478	National Fire Ins Co Of Hartford	96,181	0.0165%	136	37,808	6,310	16.69%
139	761	21881	National Surety Corp	601	0.0001%	227	629	-22	-3.50%
140	12	19445	National Union Fire Ins Co Of Pitts	11,031,302	1.8939%	13	10,961,083	114,371	1.04%
141	140	28223	Nationwide Agribusiness Ins Co	176,157	0.0302%	117	409,146	442,184	108.07%

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: ALLIED LINES [02.1]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
142	140	25453	Nationwide Ins Co Of Amer	1,192,326	0.2047%	61	1,126,994	1,250,501	110.96%
143	140	23779	Nationwide Mut Fire Ins Co	118,868	0.0204%	126	126,125	85,566	67.84%
144	140	23787	Nationwide Mut Ins Co	4,427,826	0.7602%	27	3,886,822	1,406,359	36.18%
145	796	25240	NAU Country Ins Co	3,339,821	0.5734%	32	3,303,143	1,487,194	45.02%
146	212	10317	Neighborhood Spirit Prop & Cas Co	4,858,746	0.8342%	25	4,960,272	2,532,562	51.06%
147	111	24171	Netherlands Ins Co The	10,938	0.0019%	196	9,167	116	1.27%
148	12	23841	New Hampshire Ins Co	96,552	0.0166%	135	117,827	118,341	100.44%
149	256	16608	New York Marine & Gen Ins Co	206,643	0.0355%	110	143,166	67,583	47.21%
150	3219	27073	Nipponkoa Ins Co Ltd US Br	84,489	0.0145%	140	82,516	-34,057	-41.27%
151	796	27740	North Pointe Ins Co	23,233	0.0040%	173	17,293	14,256	82.44%
152	3548	24015	Northland Ins Co	31,351	0.0054%	164	31,927	11,217	35.13%
153	88	42552	Nova Cas Co	65,580	0.0113%	148	60,048	-3,522	-5.87%
154	225	23248	Occidental Fire & Cas Co Of NC	1,921,812	0.3299%	47	1,921,812	785,078	40.85%
155	1129	20621	OneBeacon Amer Ins Co	809,034	0.1389%	77	1,558,872	502,105	32.21%
156	645	14907	Oregon Mut Ins Co	979,255	0.1681%	67	998,300	223,617	22.40%
157	626	22748	Pacific Employers Ins Co	16,578	0.0028%	186	16,880	4,513	26.74%
158	38	20346	Pacific Ind Co	1,371	0.0002%	223	1,479	359	24.27%
159	408	11048	Pacific Prop & Cas Co	2,052,178	0.3523%	46	2,011,565	489,444	24.33%
160	3829	10887	Pacific Select Prop Ins Co	19,280	0.0033%	182	20,920	12,279	58.70%
161	2898	37850	Pacific Specialty Ins Co	22,557	0.0039%	175	23,866	0	0.00%
162	111	18333	Peerless Ind Ins Co	179,092	0.0307%	115	195,607	45,300	23.16%
163	111	24198	Peerless Ins Co	7,150,030	1.2275%	20	6,875,383	4,636,525	67.44%
164	920	32859	Penn Amer Ins Co	16,578	0.0028%	185	17,339	-50,059	-288.71%
165		14974	Pennsylvania Lumbermens Mut Ins	82,886	0.0142%	141	78,315	0	0.00%
166	150	12262	Pennsylvania Manufacturers Assoc Ins	204	0.0000%	230	176	59	33.52%
167	9	12832	Personal Express Ins Co	4,807	0.0008%	210	5,065	2,982	58.87%
168	3098	18058	Philadelphia Ind Ins Co	23,813	0.0041%	170	61,591	98,752	160.34%
169	175	30945	Plaza Ins Co	16,266	0.0028%	187	9,931	11,881	119.64%
170	796	37257	Praetorian Ins Co	52,713	0.0090%	153	77,612	-7,444	-9.59%
171	853	15059	Public Serv Ins Co	7,423	0.0013%	202	8,577	1,821	21.23%
172	796	39217	QBE Ins Corp	4,506,852	0.7737%	26	3,548,112	29,930	0.84%
173	796	24449	Regent Ins Co	1,636	0.0003%	221	1,482	0	0.00%
174	800	15776	Residence Mut Ins Co	2,059,606	0.3536%	45	1,977,184	995,446	50.35%
175	98	36684	Riverport Ins Co	991,273	0.1702%	66	1,032,165	324,048	31.39%
176	501	22314	RSUI Ind Co	2,872,351	0.4931%	39	2,786,616	12,792,523	459.07%
177	471	39039	Rural Comm Ins Co	2,965,035	0.5090%	37	2,965,035	4,797,187	161.79%
178	111	24740	Safeco Ins Co Of Amer	37,488,247	6.4361%	5	35,556,708	18,801,020	52.88%
179		38300	Samsung Fire & Marine Ins Co Ltd	7,099	0.0012%	204	1,781	1,000	56.15%
180	140	15580	Scottsdale Ind Co	1,935	0.0003%	220	2,872	-122	-4.25%
181	2538	19879	Security Natl Ins Co	267,957	0.0460%	103	239,528	106,003	44.25%
182	158	10936	Seneca Ins Co Inc	707,612	0.1215%	79	605,872	149,283	24.64%
183	169	24988	Sentry Ins A Mut Co	3,535,875	0.6070%	31	3,453,374	1,216,166	35.22%
184	169	21180	Sentry Select Ins Co	872,606	0.1498%	72	906,653	320,909	35.39%
185	9	22985	Sequoia Ins Co	49,553	0.0085%	155	51,394	30,223	58.81%
186	3219	11126	Sompo Japan Ins Co of Amer	136,531	0.0234%	122	114,661	-11,040,992	-9629.25%
187	4702	20613	Sparta Ins Co	15,599	0.0027%	190	14,411	1,190	8.26%
188	3548	24767	St Paul Fire & Marine Ins Co	826,022	0.1418%	75	889,260	950,022	106.83%

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: ALLIED LINES [02.1]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
189	3548	24791	St Paul Mercury Ins Co	147,280	0.0253%	120	150,975	195,713	129.63%
190	3548	19224	St Paul Protective Ins Co	2,192	0.0004%	219	25,713	10,837	42.15%
191	3548	19070	Standard Fire Ins Co	370,283	0.0636%	94	350,570	206,678	58.95%
192	19	42986	Standard Guar Ins Co	135,833	0.0233%	123	151,372	91,971	60.76%
193	748	18023	Star Ins Co	5,268	0.0009%	206	5,587	-1,779	-31.84%
194	98	40045	Starnet Ins Co	5,098	0.0009%	208	5,620	630	11.21%
195	176	25143	State Farm Fire & Cas Co	5,111	0.0009%	207	5,111	0	0.00%
196	176	25151	State Farm Gen Ins Co	1,623,111	0.2787%	51	1,771,929	985,403	55.61%
197	93	12831	State Natl Ins Co Inc	1,191,171	0.2045%	62	1,190,924	1,519,993	127.63%
198		32107	Sutter Ins Co	23,875	0.0041%	169	20,894	0	0.00%
199	3098	12904	Tokio Marine & Nichido Fire Ins Co	9,938,554	1.7063%	16	7,847,875	12,661,854	161.34%
200	161	18031	Topa Ins Co	42,817	0.0074%	157	38,652	-22,946	-59.37%
201	4701	25496	Torus Natl Ins Co	77,201	0.0133%	143	7,271	2,678	36.83%
202	3703	44300	Tower Ins Co Of NY	439,017	0.0754%	90	377,044	0	0.00%
203	225	28886	Transguard Ins Co Of Amer Inc	108,661	0.0187%	128	111,603	-48,039	-43.04%
204	218	20494	Transportation Ins Co	20,800	0.0036%	178	14,763	0	0.00%
205	3548	19038	Travelers Cas & Surety Co	275,260	0.0473%	102	283,005	158,191	55.90%
206	3548	25682	Travelers Ind Co Of CT	415,335	0.0713%	92	351,542	-160,339	-45.61%
207	3548	25674	Travelers Prop Cas Co Of Amer	37,700,958	6.4726%	4	36,677,285	12,782,516	34.85%
208	3548	36161	Travelers Prop Cas Ins Co	14,749,532	2.5322%	9	15,230,701	8,424,192	55.31%
209	212	21709	Truck Ins Exch	193,423	0.0332%	113	204,936	-1,116,288	-544.70%
210	796	25798	Unigard Ind Co	23,258	0.0040%	172	24,499	0	0.00%
211	796	25747	Unigard Ins Co	3,108,595	0.5337%	34	3,306,548	1,158,237	35.03%
212	215	11142	United Cas Ins Co Of Amer	245,438	0.0421%	106	245,840	14,820	6.03%
213	200	25941	United Serv Automobile Assn	12,563,777	2.1570%	12	12,202,837	7,769,369	63.67%
214	158	21113	United States Fire Ins Co	15,966	0.0027%	189	47,221	391,682	829.47%
215	212	41181	Universal Underwriters Ins Co	1,383,844	0.2376%	57	1,421,598	486,774	34.24%
216	200	25968	USAA Cas Ins Co	6,358,707	1.0917%	22	6,079,265	3,373,438	55.49%
217	200	18600	USAA Gen Ind Co	473,294	0.0813%	86	380,024	167,184	43.99%
218		28497	Usplate Glass Ins Co	462,963	0.0795%	88	438,961	26,175	5.96%
219	201	25976	Utica Mut Ins Co	9	0.0000%	234	3	5	166.67%
220	218	20508	Valley Forge Ins Co	13,904	0.0024%	192	27,362	270	0.99%
221	84	21172	Vanliner Ins Co	23,469	0.0040%	171	21,481	0	0.00%
222	88	10815	Verlan Fire Ins Co MD	1,492,915	0.2563%	55	1,218,769	506,429	41.55%
223	38	20397	Vigilant Ins Co	22,404	0.0038%	177	24,592	5,943	24.17%
224	111	26069	Wausau Business Ins Co	631	0.0001%	226	635	-27	-4.25%
225	111	26042	Wausau Underwriters Ins Co	4,141	0.0007%	213	3,964	-23	-0.58%
226		10683	Wawanesa Gen Ins Co	20,614	0.0035%	180	21,671	12,774	58.95%
227	2538	25011	Wesco Ins Co	309,950	0.0532%	100	272,377	113,377	41.63%
228	626	10030	Westchester Fire Ins Co	1,209,248	0.2076%	60	1,210,366	-37,660	-3.11%
229	800	13625	Western Mut Ins Co	59,035	0.0101%	151	59,175	72,962	123.30%
230	181	39845	Westport Ins Corp	4,273,554	0.7337%	29	3,893,478	2,298,176	59.03%
231	748	25780	Williamsburg Natl Ins Co	3,854	0.0007%	214	1,513	42	2.78%
232	4747	20273	WRM Amer Ind Co Inc	7,628	0.0013%	201	35,117	729	2.08%
233	1285	24554	XL Ins Amer Inc	7,385,407	1.2679%	19	6,650,207	2,398,219	36.06%
234	1285	37885	XL Specialty Ins Co	20,715	0.0036%	179	20,314	-507	-2.50%
235	212	16535	Zurich Amer Ins Co	29,590,294	5.0801%	6	27,286,616	26,857,236	98.43%

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: ALLIED LINES [02.1]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

<i>Rec #</i>	<i>Group #</i>	<i>Naic #</i>	<i>Company Name</i>	<i>Written Premium</i>	<i>Market Share</i>	<i>Share Rank</i>	<i>Earned Premium</i>	<i>Incurred Losses</i>	<i>Loss Ratio</i>
236	212	27855	Zurich Amer Ins Co Of IL	371,703	0.0638%	93	361,857	-132,440	-36.60%
<b>Line Total:</b>				<b>582,472,855</b>	<b>100.0000%</b>		<b>576,479,534</b>	<b>382,723,995</b>	<b>66.39%</b>

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: MULTIPLE PERIL CROP [02.2]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
1	626	20699	Ace Prop & Cas Ins Co	45,529,949	16.4554%	3	42,952,195	6,249,898	14.55%
2	626	42757	Agri Gen Ins Co	26,043,208	9.4125%	5	25,985,933	15,214,538	58.55%
3	3786	12548	American Agri Business Ins Co	5,304,806	1.9173%	9	5,775,308	2,158,136	37.37%
4	306	10847	Cumis Ins Society Inc	34,484,737	12.4634%	4	37,140,646	17,200,165	46.31%
5	3786	11551	Endurance Reins Corp of Amer	188,806	0.0682%	14	189,452	1,687,098	890.51%
6	84	16691	Great Amer Ins Co	13,963,068	5.0465%	7	12,208,086	2,754,040	22.56%
7	1285	22322	Greenwich Ins Co	6,825,820	2.4670%	8	3,808,561	12,053	0.32%
8	12	19429	Insurance Co Of The State Of PA	2,030,054	0.7337%	11	2,304,941	-125,507	-5.45%
9	4693	36781	John Deere Ins Co	396,251	0.1432%	13	263,355	117,109	44.47%
10	796	25240	NAU Country Ins Co	73,266,446	26.4799%	1	70,269,616	23,492,320	33.43%
11	225	23248	Occidental Fire & Cas Co Of NC	18,590,467	6.7189%	6	18,590,467	13,997,142	75.29%
12	306	34312	Producers Agriculture Ins Co	2,517,442	0.9099%	10	2,398,442	1,715,130	71.51%
13	471	39039	Rural Comm Ins Co	46,798,623	16.9139%	2	46,727,104	24,321,360	52.05%
14	176	25143	State Farm Fire & Cas Co	747,754	0.2703%	12	817,006	108,216	13.25%
<b>Line Total:</b>				<b>276,687,431</b>	<b>100.0000%</b>		<b>269,431,112</b>	<b>108,901,698</b>	<b>40.42%</b>

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: FEDERAL FLOOD INSURANCE [02.3]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
1	1278	15539	AAA Northern CA NV & UT Ins Exch	10,235,473	6.2670%	6	10,493,062	20,166	0.19%
2	8	19232	Allstate Ins Co	18,112,333	11.0899%	4	18,239,870	368,682	2.02%
3	19	10111	American Bankers Ins Co Of FL	10,322,573	6.3204%	5	10,370,575	291,214	2.81%
4	408	28401	American Natl Prop & Cas Co	290,677	0.1780%	20	291,263	0	0.00%
5	689	33162	Bankers Ins Co	10,648	0.0065%	27	7,031	9	0.13%
6		26905	Century Natl Ins Co	1,084,241	0.6639%	14	1,156,653	0	0.00%
7	212	21652	Farmers Ins Exch	3,032	0.0019%	29	3,032	0	0.00%
8	212	39306	Fidelity & Deposit Co Of MD	35,642	0.0218%	26	31,809	205	0.64%
9	4765	16578	Fidelity Natl Prop & Cas Ins Co	30,283,743	18.5423%	2	30,732,531	592,914	1.93%
10	212	21660	Fire Ins Exch	32,070,255	19.6362%	1	31,788,644	-135,829	-0.43%
11	70	37710	First Amer Prop & Cas Ins Co	858,295	0.5255%	16	898,892	-7,888	-0.88%
12	212	11185	Foremost Ins Co Grand Rapids MI	1,708,873	1.0463%	13	1,659,323	-7,949	-0.48%
13	91	37478	Hartford Ins Co Of The Midwest	27,310,494	16.7218%	3	27,235,594	494,895	1.82%
14	91	30104	Hartford Underwriters Ins Co	840,177	0.5144%	17	830,168	13,623	1.64%
15	501	11005	Homesite Ins Co Of CA	105,057	0.0643%	24	102,143	3,381	3.31%
16	111	23035	Liberty Mut Fire Ins Co	2,452,020	1.5013%	11	2,395,104	36,935	1.54%
17	241	25321	Metropolitan Drt Prop & Cas Ins Co	213,300	0.1306%	23	193,961	0	0.00%
18	84	32620	National Interstate Ins Co	250,588	0.1534%	21	244,147	3,330	1.36%
19	140	23779	Nationwide Mut Fire Ins Co	3,065,211	1.8768%	10	2,948,983	-10,731	-0.36%
20	140	23787	Nationwide Mut Ins Co	454,694	0.2784%	19	464,874	13,654	2.94%
21	12	23841	New Hampshire Ins Co	668,672	0.4094%	18	668,672	-8,181	-1.22%
22	225	23248	Occidental Fire & Cas Co Of NC	43,357	0.0265%	25	43,357	0	0.00%
23	3098	18058	Philadelphia Ind Ins Co	2,165,498	1.3259%	12	2,218,131	-286,245	-12.90%
24	796	39217	QBE Ins Corp	218,514	0.1338%	22	170,617	0	0.00%
25	471	39039	Rural Comm Ins Co	927,337	0.5678%	15	927,337	0	0.00%
26	242	12572	Selective Ins Co Of Amer	4,072,824	2.4937%	9	3,733,541	127,751	3.42%
27	225	36560	Service Ins Co	8,253	0.0051%	28	8,253	0	0.00%
28	3548	19070	Standard Fire Ins Co	8,709,838	5.3329%	7	8,468,697	119,885	1.42%
29	71	10759	Universal N Amer Ins Co	345	0.0002%	31	89	0	0.00%
30	200	18600	USAA Gen Ind Co	6,800,002	4.1635%	8	6,594,511	188,962	2.87%
31	4747	11523	Wright Natl Flood Ins Co	356	0.0002%	30	3	46	1533.33%
<b>Line Total:</b>				<b>163,322,322</b>	<b>100.0000%</b>		<b>162,920,867</b>	<b>1,818,829</b>	<b>1.12%</b>

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: FARMOWNERS MULTIPLE PERIL [03]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
1	761	21849	American Automobile Ins Co	5	0.0000%	29	113	2	1.77%
2	761	21857	American Ins Co	2,657,121	1.3017%	14	3,170,468	2,452,485	77.35%
3	19	19615	American Reliable Ins Co	112,818	0.0553%	24	739,783	156,667	21.18%
4	111	19704	American States Ins Co	66,622	0.0326%	25	64,034	20,629	32.22%
5	761	21865	Associated Ind Corp	22,183	0.0109%	27	81,832	16,128	19.71%
6	802	13544	California Capital Ins Co	12,606,688	6.1760%	3	12,628,874	4,144,634	32.82%
7		27480	California Mut Ins Co	34,415	0.0169%	26	34,321	8,400	24.47%
8	761	21873	Firemans Fund Ins Co	4,061,649	1.9898%	11	4,078,639	1,221,040	29.94%
9	349	13978	Florists Mut Ins Co	206,323	0.1011%	22	206,108	25,000	12.13%
10	111	10836	Golden Eagle Ins Corp	4,794	0.0023%	28	4,802	-714	-14.87%
11	83	22101	Grange Ins Assn	5,301,361	2.5971%	8	5,202,822	1,355,225	26.05%
12	84	26832	Great Amer Alliance Ins Co	675,476	0.3309%	18	688,869	195,845	28.43%
13	84	26344	Great Amer Assur Co	455,720	0.2233%	20	438,804	185,717	42.32%
14	84	16691	Great Amer Ins Co	2,128,169	1.0426%	15	2,089,345	1,323,622	63.35%
15	84	22136	Great Amer Ins Co of NY	442,205	0.2166%	21	439,419	75,013	17.07%
16	626	43575	Indemnity Ins Co Of North Amer	4,174,927	2.0453%	10	3,724,968	9,468,960	254.20%
17	785	38970	Markel Ins Co	936,490	0.4588%	16	845,130	224,455	26.56%
18	761	21881	National Surety Corp	3,541,391	1.7349%	12	2,878,369	850,889	29.56%
19	140	25453	Nationwide Ins Co Of Amer	141,721	0.0694%	23	221,036	-56,503	-25.56%
20	140	23787	Nationwide Mut Ins Co	99,302,576	48.6482%	1	98,811,002	37,819,425	38.27%
21	645	14907	Oregon Mut Ins Co	744,602	0.3648%	17	713,083	567,681	79.61%
22	111	24198	Peerless Ins Co	5,996,819	2.9378%	7	5,836,515	2,124,317	36.40%
23	796	39217	QBE Ins Corp	7,016,958	3.4376%	6	9,818,002	3,322,322	33.84%
24	9	22985	Sequoia Ins Co	4,455,986	2.1830%	9	4,376,498	1,512,222	34.55%
25	98	40045	Starnet Ins Co	527,545	0.2584%	19	521,728	-47,718	-9.15%
26	176	25151	State Farm Gen Ins Co	11,872,591	5.8164%	4	11,892,202	4,964,383	41.74%
27	3548	25682	Travelers Ind Co Of CT	11,275,921	5.5241%	5	11,233,675	3,333,969	29.68%
28	3548	25674	Travelers Prop Cas Co Of Amer	22,548,475	11.0465%	2	22,630,853	9,518,834	42.06%
29	796	25747	Unigard Ins Co	2,812,485	1.3778%	13	3,371,787	1,346,480	39.93%
<b>Line Total:</b>				<b>204,124,036</b>	<b>100.0000%</b>		<b>206,743,081</b>	<b>86,129,409</b>	<b>41.66%</b>

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: HOMEOWNERS MULTIPLE PERIL [04]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
1	1278	15539	AAA Northern CA NV & UT Ins Exch	463,206,874	6.6002%	4	458,895,158	166,031,107	36.18%
2	313	33898	Aegis Security Ins Co	3,794,839	0.0541%	77	3,855,911	1,418,541	36.79%
3	65	10014	Affiliated Fm Ins Co	197,767	0.0028%	102	192,338	43,097	22.41%
4	140	42579	Allied Prop & Cas Ins Co	62,441,067	0.8897%	20	62,136,590	30,462,522	49.03%
5	8	19240	Allstate Ind Co	2,408,321	0.0343%	85	2,348,287	639,932	27.25%
6	8	19232	Allstate Ins Co	598,120,164	8.5226%	3	606,399,989	245,755,325	40.53%
7	140	19100	Amco Ins Co	158,148,612	2.2535%	11	158,753,983	73,769,072	46.47%
8	19	10111	American Bankers Ins Co Of FL	15,273,556	0.2176%	48	13,504,908	3,917,470	29.01%
9	361	23450	American Family Home Ins Co	11,817,724	0.1684%	53	13,037,702	6,119,079	46.93%
10	761	21857	American Ins Co	42,418	0.0006%	108	44,304	-1,731	-3.91%
11	361	23469	American Modern Home Ins Co	37,311,945	0.5317%	32	35,077,030	14,289,511	40.74%
12	19	19615	American Reliable Ins Co	17,371,592	0.2475%	45	18,069,838	6,910,856	38.25%
13	19	42978	American Security Ins Co	10,515,991	0.1498%	55	11,084,168	7,213,533	65.08%
14	28	19976	Amica Mut Ins Co	26,756,576	0.3813%	39	26,121,123	8,693,402	33.28%
15		41459	Armed Forces Ins Exch	4,271,952	0.0609%	74	4,358,888	1,658,608	38.05%
16	761	21865	Associated Ind Corp	6,600,338	0.0940%	66	6,941,015	1,769,841	25.50%
17	1281	24813	Balboa Ins Co	372,649	0.0053%	96	767,743	-554,528	-72.23%
18	626	18279	Bankers Standard Ins Co	24,442,651	0.3483%	40	22,906,408	3,307,856	14.44%
19	802	13544	California Capital Ins Co	52,492,491	0.7480%	25	51,115,404	27,817,915	54.42%
20	33	20117	California Cas Ind Exch	42,626,161	0.6074%	28	42,576,687	14,673,113	34.46%
21		27480	California Mut Ins Co	770,156	0.0110%	93	739,904	158,136	21.37%
22		26905	Century Natl Ins Co	48,904,321	0.6968%	26	49,473,445	20,123,892	40.68%
23	12	19402	Chartis Prop Cas Co	100,467,881	1.4316%	16	99,661,392	31,634,443	31.74%
24	244	10677	Cincinnati Ins Co	15,674	0.0002%	109	15,948	7,454	46.74%
25	212	10315	Civic Prop & Cas Co	2,033,929	0.0290%	87	2,120,003	1,042,506	49.17%
26	323	10693	Civil Serv Employees Ins Co	21,119,228	0.3009%	44	21,135,879	7,184,011	33.99%
27	411	13161	Commerce W Ins Co	2,633,765	0.0375%	84	2,501,292	1,125,071	44.98%
28	140	18961	Crestbrook Ins Co	2,819,957	0.0402%	82	2,309,404	387,112	16.76%
29	323	18953	CSE Safeguard Ins Co	24,183,932	0.3446%	41	22,855,814	12,294,210	53.79%
30	4672	12502	Dongbu Ins Co Ltd	111,842	0.0016%	105	99,839	20,432	20.46%
31	802	12890	Eagle W Ins Co	2,890,631	0.0412%	81	2,755,829	1,902,873	69.05%
32	57	21261	Electric Ins Co	1,884,873	0.0269%	90	1,856,951	660,973	35.59%
33	212	21326	Empire Fire & Marine Ins Co	10,451,239	0.1489%	56	10,833,810	708,272	6.54%
34	111	21458	Employers Ins of Wausau	1,738	0.0000%	113	1,738	710	40.85%
35	8	10358	Encompass Ins Co	31,648,358	0.4510%	35	31,450,002	12,830,104	40.80%
36	212	10318	Exact Prop & Cas Co Inc	884,427	0.0126%	92	936,278	81,775	8.73%
37	212	21652	Farmers Ins Exch	11,083,289	0.1579%	54	11,707,329	3,962,256	33.84%
38	38	20281	Federal Ins Co	103,002,067	1.4677%	15	96,920,477	34,837,655	35.94%
39	212	39306	Fidelity & Deposit Co Of MD	1,521,276	0.0217%	91	1,588,873	481,525	30.31%
40	4765	25180	Fidelity Natl Ins Co	16,536,768	0.2356%	46	16,803,689	7,850,793	46.72%
41	4765	16578	Fidelity Natl Prop & Cas Ins Co	8,162,245	0.1163%	61	8,373,643	2,757,275	32.93%
42	212	21660	Fire Ins Exch	452,520,475	6.4480%	5	470,806,367	195,168,669	41.45%
43	761	21873	Firemans Fund Ins Co	109,312,203	1.5576%	13	112,175,541	52,736,332	47.01%
44	70	37710	First Amer Prop & Cas Ins Co	9,663,243	0.1377%	59	10,269,009	3,333,107	32.46%
45	70	34525	First Amer Speciaty Ins Co	41,763,506	0.5951%	29	42,253,060	19,693,790	46.61%
46	111	24724	First Natl Ins Co Of Amer	63,963,112	0.9114%	19	66,974,892	41,043,969	61.28%
47	212	11185	Foremost Ins Co Grand Rapids MI	83,328,923	1.1874%	17	81,688,515	32,042,915	39.23%



# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: HOMEOWNERS MULTIPLE PERIL [04]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
48	212	11800	Foremost Prop & Cas Ins Co	10,062,609	0.1434%	58	10,187,356	4,668,859	45.83%
49	200	21253	Garrison Prop & Cas Ins Co	16,386,074	0.2335%	47	15,081,612	6,427,182	42.62%
50	111	24732	General Ins Co Of Amer	28,207,354	0.4019%	37	15,337,473	8,093,121	52.77%
51	3829	10182	Geovera Specialty Ins Co	265,770	0.0038%	99	295,318	-516,402	-174.86%
52		39861	Golden Bear Ins Co	1,899,714	0.0271%	89	1,804,596	791,347	43.85%
53	83	22101	Grange Ins Assn	7,607,860	0.1084%	63	7,692,918	3,776,569	49.09%
54	91	29424	Hartford Cas Ins Co	34,240,305	0.4879%	34	36,495,645	11,763,702	32.23%
55	91	37478	Hartford Ins Co Of The Midwest	4,827	0.0001%	111	5,116	-74,866	-1463.37%
56	91	30104	Hartford Underwriters Ins Co	56,711,594	0.8081%	24	59,170,949	24,473,496	41.36%
57	501	11005	Homesite Ins Co Of CA	27,912,233	0.3977%	38	25,598,209	12,363,727	48.30%
58	300	22578	Horace Mann Ins Co	12,321,979	0.1756%	51	12,030,385	4,356,216	36.21%
59	300	22756	Horace Mann Prop & Cas Ins Co	5,283,057	0.0753%	71	5,419,492	1,396,463	25.77%
60	4	29068	IDS Prop Cas Ins Co	41,138,338	0.5862%	30	38,524,960	14,797,938	38.41%
61	1318	15598	Interins Exch Of The Automobile Club	362,695,521	5.1680%	6	356,973,543	212,039,148	59.40%
62	215	10914	Kemper Independence Ins Co	46,468,785	0.6621%	27	46,455,527	20,864,707	44.91%
63	111	23035	Liberty Mut Fire Ins Co	162,089,437	2.3096%	9	157,789,020	55,101,138	34.92%
64	111	23043	Liberty Mut Ins Co	1,738	0.0000%	114	731	9,961	1362.65%
65	411	23876	Mapfre Ins Co	226,179	0.0032%	101	29,037	0	0.00%
66	785	28932	Markel Amer Ins Co	370,665	0.0053%	98	370,665	208,965	56.38%
67	88	22306	Massachusetts Bay Ins Co	1,992	0.0000%	112	1,965	0	0.00%
68	215	31968	Merastar Ins Co	372,095	0.0053%	97	407,824	-23,720	-5.82%
69		15768	Merced Mut Ins Co	3,665,612	0.0522%	78	3,701,601	1,414,510	38.21%
70	660	11908	Mercury Cas Co	241,949,546	3.4475%	7	232,255,871	136,050,035	58.58%
71	1281	24821	Meritplan Ins Co	3,983,355	0.0568%	76	9,681,899	1,287,844	13.30%
72	241	25321	Metropolitan Drt Prop & Cas Ins Co	12,257,883	0.1747%	52	11,094,814	4,980,778	44.89%
73	212	21687	Mid Century Ins Co	601,510,137	8.5709%	2	574,225,547	295,468,795	51.46%
74	761	21881	National Surety Corp	68,237	0.0010%	107	64,296	5,238	8.15%
75	140	25453	Nationwide Ins Co Of Amer	23,377,670	0.3331%	43	22,476,335	10,788,354	48.00%
76	140	23779	Nationwide Mut Fire Ins Co	6,601,193	0.0941%	65	7,100,864	2,089,060	29.42%
77	212	10317	Neighborhood Spirit Prop & Cas Co	4,244,645	0.0605%	75	4,476,366	2,140,782	47.82%
78	1281	24848	Newport Ins Co	14,739,843	0.2100%	49	28,177,307	9,653,492	34.26%
79	645	14907	Oregon Mut Ins Co	5,604,585	0.0799%	68	5,772,586	2,974,495	51.53%
80	38	20346	Pacific Ind Co	758,404	0.0108%	94	750,701	162,182	21.60%
81		40550	Pacific Pioneer Ins Co	1,521	0.0000%	115	1,417	0	0.00%
82	408	11048	Pacific Prop & Cas Co	9,408,155	0.1341%	60	9,226,934	5,828,407	63.17%
83	2898	37850	Pacific Specialty Ins Co	106,421,860	1.5164%	14	104,007,470	35,756,382	34.38%
84	9	12832	Personal Express Ins Co	5,586,249	0.0796%	69	5,391,237	2,113,685	39.21%
85	796	37257	Praetorian Ins Co	5,298,994	0.0755%	70	4,577,911	1,299,338	28.38%
86	91	34690	Property & Cas Ins Co Of Hartford	4,439,098	0.0633%	73	1,616,843	636,857	39.39%
87	796	39217	QBE Ins Corp	28,902,401	0.4118%	36	9,388,296	2,995,536	31.91%
88	800	15776	Residence Mut Ins Co	40,726,578	0.5803%	31	39,567,454	19,138,168	48.37%
89	111	24740	Safeco Ins Co Of Amer	72,855,351	1.0381%	18	73,565,686	28,172,988	38.30%
90	111	39012	Safeco Ins Co Of IL	61,094,404	0.8705%	21	62,932,780	32,079,445	50.97%
91	91	11000	Sentinel Ins Co Ltd	3,362,221	0.0479%	79	1,156,347	355,653	30.76%
92	9	22985	Sequoia Ins Co	71,707	0.0010%	106	82,032	-10,319	-12.58%
93	3548	19070	Standard Fire Ins Co	5,916,172	0.0843%	67	6,399,476	1,381,201	21.58%
94	19	42986	Standard Guar Ins Co	2,265,915	0.0323%	86	2,356,464	855,887	36.32%

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: HOMEOWNERS MULTIPLE PERIL [04]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
95	176	25143	State Farm Fire & Cas Co	15	0.0000%	116	11	-22,344	103127.27%
96	176	25151	State Farm Gen Ins Co	1,555,279,663	22.1612%	1	1,535,113,356	686,300,601	44.71%
97		32107	Sutter Ins Co	677,504	0.0097%	95	603,945	364,825	60.41%
98	3098	12904	Tokio Marine & Nichido Fire Ins Co	10,160,882	0.1448%	57	10,620,641	1,307,593	12.31%
99	161	18031	Topa Ins Co	4,686,374	0.0668%	72	4,825,853	1,784,214	36.97%
100	3703	44300	Tower Ins Co Of NY	59,438,614	0.8469%	22	55,575,287	39,983,583	71.94%
101	3548	36137	Travelers Commercial Ins Co	172,145,674	2.4529%	8	179,526,477	71,330,032	39.73%
102	3548	36161	Travelers Prop Cas Ins Co	57,286,834	0.8163%	23	62,968,659	20,549,646	32.63%
103	91	27120	Trumbull Ins Co	2,989,140	0.0426%	80	993,027	285,472	28.75%
104	91	29459	Twin City Fire Ins Co Co	174,990	0.0025%	103	65,347	27,959	42.79%
105	796	25798	Unigard Ind Co	7,622,765	0.1086%	62	8,108,269	2,976,788	36.71%
106	796	25747	Unigard Ins Co	7,173,680	0.1022%	64	7,397,928	2,644,889	35.75%
107	200	25941	United Serv Automobile Assn	160,556,789	2.2878%	10	170,515,983	79,582,840	46.67%
108	215	16063	Unitrin Auto & Home Ins Co	232,818	0.0033%	100	238,706	480,040	201.10%
109	215	10915	Unitrin Direct Prop & Cas Co	149,756	0.0021%	104	157,494	9,027	5.73%
110	71	10759	Universal N Amer Ins Co	34,895,591	0.4972%	33	31,267,375	12,477,397	39.91%
111	200	25968	USAA Cas Ins Co	133,283,216	1.8992%	12	138,283,932	54,761,375	39.60%
112	200	18600	USAA Gen Ind Co	13,742,290	0.1958%	50	12,119,990	6,734,410	55.56%
113	38	20397	Vigilant Ins Co	1,958,516	0.0279%	88	1,953,568	1,288,245	65.94%
114		10683	Wawanesa Gen Ins Co	23,562,823	0.3357%	42	23,440,915	16,316,515	69.61%
115	800	13625	Western Mut Ins Co	2,743,873	0.0391%	83	2,818,314	1,056,646	37.49%
116		13250	Workmens Auto Ins Co	9,138	0.0001%	110	12,152	38,959	320.60%
<b>Line Total:</b>				<b>7,018,043,553</b>	<b>100.0000%</b>		<b>6,962,824,501</b>	<b>3,076,419,837</b>	<b>44.18%</b>

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: COMMERCIAL MULTIPLE PERIL(NON-LIABILITY) [05.1]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
1	225	20010	Acceptance Ind Ins Co	257,515	0.0099%	165	271,293	-29,676	-10.94%
2	626	22667	Ace Amer Ins Co	49,621,423	1.9053%	17	48,516,948	15,877,957	32.73%
3	626	20702	Ace Fire Underwriters Ins Co	143	0.0000%	208	104	-19,312	-18569.23%
4	65	10014	Affiliated Fm Ins Co	6,441,928	0.2473%	65	7,983,941	477,111	5.98%
5	761	22837	AGCS Marine Ins Co	9,490,864	0.3644%	47	9,846,425	1,450,217	14.73%
6		38733	Alaska Natl Ins Co	26,484	0.0010%	190	19,603	-305	-1.56%
7	8	19232	Allstate Ins Co	85,289,085	3.2748%	10	87,375,224	27,247,603	31.18%
8	4636	21296	Alterra Amer Ins Co	362,527	0.0139%	155	77,664	44,553	57.37%
9	140	19100	Amco Ins Co	97,161,331	3.7306%	7	98,680,325	39,151,569	39.68%
10	361	19720	American Alt Ins Corp	6,121,718	0.2351%	71	6,274,033	1,690,596	26.95%
11	761	21849	American Automobile Ins Co	11,871,923	0.4558%	37	12,370,129	5,224,892	42.24%
12	19	10111	American Bankers Ins Co Of FL	4,221,838	0.1621%	82	3,429,935	2,146,324	62.58%
13	218	20427	American Cas Co Of Reading PA	11,356,224	0.4360%	40	10,071,628	4,541,919	45.10%
14	111	19690	American Economy Ins Co	21,640,076	0.8309%	25	23,697,439	12,202,576	51.49%
15	212	26247	American Guar & Liab Ins	997,041	0.0383%	131	1,174,608	-12,640	-1.08%
16	12	19380	American Home Assur Co	423,431	0.0163%	150	472,704	-26,271	-5.56%
17	761	21857	American Ins Co	25,173,211	0.9666%	24	27,490,839	2,181,477	7.94%
18	19	19615	American Reliable Ins Co	2,798,442	0.1075%	98	2,319,760	1,084,679	46.76%
19	1346	39969	American Safety Cas Ins Co	35,985	0.0014%	187	249,211	-32,702	-13.12%
20	111	19704	American States Ins Co	6,858,725	0.2634%	62	6,965,329	5,698,020	81.81%
21	212	40142	American Zurich Ins Co	2,106,989	0.0809%	114	1,412,056	627,698	44.45%
22	124	23396	Amerisure Mut Ins Co	47,826	0.0018%	184	49,200	1,287	2.62%
23	1279	11150	Arch Ins Co	2,735,379	0.1050%	100	2,548,981	2,176,226	85.38%
24	457	19860	Argonaut Great Central Ins Co	4,727,349	0.1815%	77	5,123,332	4,326,342	84.44%
25	457	19801	Argonaut Ins Co	2,631,405	0.1010%	103	2,282,815	1,098,635	48.13%
26	457	19828	Argonaut Midwest Ins Co	683,540	0.0262%	141	879,057	143,573	16.33%
27	4698	43460	Aspen Amer Ins Co	356,804	0.0137%	156	190,668	421,582	221.11%
28	761	21865	Associated Ind Corp	7,186,669	0.2759%	60	7,077,364	449,715	6.35%
29	212	19305	Assurance Co Of Amer	2,758,468	0.1059%	99	3,228,123	-7,218,342	-223.61%
30	1129	27154	Atlantic Specialty Ins Co	2,463,843	0.0946%	105	443,034	118,205	26.68%
31	98	38911	Berkley Natl Ins Co	375,945	0.0144%	153	172,129	77,135	44.81%
32	98	29580	Berkley Regional Ins Co	12,488	0.0005%	196	3,889	1,103	28.36%
33		13528	Brotherhood Mut Ins Co	5,572,821	0.2140%	75	5,086,645	2,498,418	49.12%
34		10830	Business Alliance Ins Co	2,278,362	0.0875%	109	2,330,264	756,546	32.47%
35	802	13544	California Capital Ins Co	64,285,386	2.4683%	13	63,034,906	36,249,200	57.51%
36		27480	California Mut Ins Co	1,289,656	0.0495%	127	1,227,088	163,694	13.34%
37	4574	24503	Catlin Ind Co	157,845	0.0061%	175	60,655	16,890	27.85%
38		18767	Church Mut Ins Co	17,048,483	0.6546%	30	16,759,326	6,265,423	37.38%
39	244	10677	Cincinnati Ins Co	327,345	0.0126%	159	324,695	16,198	4.99%
40	88	31534	Citizens Ins Co Of Amer	8,322,518	0.3196%	50	7,440,450	5,435,501	73.05%
41	212	10315	Civic Prop & Cas Co	455,798	0.0175%	146	459,984	1,362,066	296.11%
42	158	10220	Commonwealth Ins Co Of Amer	19,531	0.0007%	192	176,321	19,905	11.29%
43	661	12157	Companion Prop & Cas Ins Co	1,038,404	0.0399%	130	2,090,318	426,158	20.39%
44	218	20443	Continental Cas Co	10,152,919	0.3898%	45	10,267,258	5,985,216	58.29%
45	218	35289	Continental Ins Co	3,501,549	0.1344%	87	3,175,313	605,743	19.08%
46	783	37206	Contractors Bonding & Ins Co	129,748	0.0050%	177	135,222	116,815	86.39%
47		10499	Corepointe Ins Co	21,318	0.0008%	191	21,166	-31	-0.15%

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: COMMERCIAL MULTIPLE PERIL(NON-LIABILITY) [05.1]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
48		14010	Crusader Ins Co	14,135,454	0.5428%	35	14,259,994	6,428,037	45.08%
49	323	18953	CSE Safeguard Ins Co	8,253,635	0.3169%	52	8,236,289	5,692,845	69.12%
50	306	10847	Cumis Ins Society Inc	4,546,775	0.1746%	78	4,604,378	825,530	17.93%
51		40975	Dentists Ins Co	11,244,560	0.4318%	41	10,936,303	5,578,969	51.01%
52	920	42048	Diamond State Ins Co	440,720	0.0169%	147	468,916	100,430	21.42%
53	3548	36463	Discover Prop & Cas Ins Co	208,382	0.0080%	167	30,054	248,893	828.15%
54	4672	12502	Dongbu Ins Co Ltd	7,816,419	0.3001%	56	6,911,453	3,041,603	44.01%
55	802	12890	Eagle W Ins Co	2,499	0.0001%	203	1,164	812,902	69836.94%
56	1129	20648	Employers Fire Ins Co	615,687	0.0236%	142	843,264	-228,118	-27.05%
57	111	21458	Employers Ins of Wausau	166,103	0.0064%	173	158,212	-85,964	-54.33%
58	62	21415	Employers Mut Cas Co	1,924,157	0.0739%	116	1,792,722	1,510,568	84.26%
59	1120	10120	Everest Natl Ins Co	110,891	0.0043%	179	234,719	48,619	20.71%
60	212	10318	Exact Prop & Cas Co Inc	2,047,556	0.0786%	115	2,308,758	1,070,112	46.35%
61	212	21652	Farmers Ins Exch	187,701,061	7.2070%	2	186,115,528	64,534,916	34.67%
62	140	13838	Farmland Mut Ins Co	1,384,966	0.0532%	126	1,101,655	227,618	20.66%
63	38	20281	Federal Ins Co	99,042,116	3.8029%	6	100,003,515	15,488,181	15.49%
64	7	13935	Federated Mut Ins Co	2,448,772	0.0940%	106	2,414,442	1,302,759	53.96%
65	7	28304	Federated Serv Ins Co	3,261	0.0001%	202	12,137	-12,096	-99.66%
66	212	39306	Fidelity & Deposit Co Of MD	3,829,701	0.1470%	84	3,695,742	431,981	11.69%
67	4765	25180	Fidelity Natl Ins Co	10,341	0.0004%	198	17,799	-12,097	-67.96%
68	248	31453	Financial Pacific Ins Co	980,404	0.0376%	132	4,872,504	-1,115,193	-22.89%
69	212	21660	Fire Ins Exch	137,850,836	5.2930%	3	135,017,318	51,741,229	38.32%
70	761	21873	Firemans Fund Ins Co	15,472,797	0.5941%	34	18,545,485	4,499,732	24.26%
71	70	37710	First Amer Prop & Cas Ins Co	154	0.0000%	207	646	-1,864	-288.54%
72	111	33588	First Liberty Ins Corp	8,879	0.0003%	199	8,343	445	5.33%
73	111	24724	First Natl Ins Co Of Amer	1,776,373	0.0682%	118	1,815,606	39,478	2.17%
74	349	13978	Florists Mut Ins Co	2,187,623	0.0840%	113	2,307,294	2,741,418	118.82%
75	796	24414	General Cas Co Of WI	1,454,972	0.0559%	123	639,508	1,637,633	256.08%
76	111	24732	General Ins Co Of Amer	7,733,299	0.2969%	57	7,869,364	713,591	9.07%
77	1169	11231	Generali Us Branch	2,212,237	0.0849%	111	2,853,617	463,000	16.23%
78	111	10836	Golden Eagle Ins Corp	77,120,502	2.9611%	12	72,943,187	33,573,504	46.03%
79	83	22101	Grange Ins Assn	199,756	0.0077%	170	206,341	107,007	51.86%
80	12	23809	Granite State Ins Co	5,765,204	0.2214%	74	5,462,698	2,370,653	43.40%
81	201	25984	Graphic Arts Mut Ins Co	4,121	0.0002%	201	3,841	-6	-0.16%
82	84	26832	Great Amer Alliance Ins Co	4,347,299	0.1669%	80	3,804,130	2,438,601	64.10%
83	84	26344	Great Amer Assur Co	3,055,152	0.1173%	95	2,913,063	4,939,550	169.57%
84	84	16691	Great Amer Ins Co	3,407,749	0.1308%	90	3,539,444	4,474,537	126.42%
85	84	22136	Great Amer Ins Co of NY	8,269,176	0.3175%	51	7,799,432	3,360,458	43.09%
86	98	25224	Great Divide Ins Co	775,672	0.0298%	139	829,372	190,543	22.97%
87	38	20303	Great Northern Ins Co	7,900,552	0.3034%	55	7,889,753	1,593,170	20.19%
88	1285	22322	Greenwich Ins Co	6,228,479	0.2392%	68	6,002,857	1,345,240	22.41%
89	303	15032	Guideone Mut Ins Co	6,179,201	0.2373%	69	6,012,879	5,278,145	87.78%
90	303	14559	Guideone Specialty Mut Ins Co	9,019,605	0.3463%	48	8,756,869	6,871,585	78.47%
91	88	36064	Hanover Amer Ins Co	2,945,532	0.1131%	96	2,217,851	300,501	13.55%
92	88	22292	Hanover Ins Co	7,014,392	0.2693%	61	6,031,579	2,131,898	35.35%
93	91	22357	Hartford Accident & Ind Co	568,045	0.0218%	145	582,169	-7,617	-1.31%
94	91	29424	Hartford Cas Ins Co	101,257,794	3.8879%	5	125,871,202	54,031,866	42.93%

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: COMMERCIAL MULTIPLE PERIL(NON-LIABILITY) [05.1]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
95	91	19682	Hartford Fire In Co	16,971,309	0.6516%	31	18,359,757	8,055,823	43.88%
96	91	37478	Hartford Ins Co Of The Midwest	367,178	0.0141%	154	382,403	-77,191	-20.19%
97	91	30104	Hartford Underwriters Ins Co	1,774,535	0.0681%	119	1,981,939	357,529	18.04%
98	517	41343	HDI Gerling Amer Ins Co	200,601	0.0077%	169	78,613	48,178	61.29%
99	4666	10200	Hiscox Ins Co Inc	105,300	0.0040%	180	59,198	47,677	80.54%
100	4359	10069	Housing Authority Prop A Mut Co	3,667,364	0.1408%	86	3,642,811	1,611,978	44.25%
101	4359	11206	Housing Enterprise Ins Co Inc	300,389	0.0115%	161	296,243	70,541	23.81%
102	158	25054	Hudson Ins Co	3,781,751	0.1452%	85	3,968,262	1,531,012	38.58%
103		10048	Hyundai Marine & Fire Ins Co Ltd	286,507	0.0110%	163	274,280	-39,692	-14.47%
104	4381	35408	Imperium Ins Co	278,086	0.0107%	164	330,082	-356,272	-107.93%
105	626	43575	Indemnity Ins Co Of North Amer	2,642,362	0.1015%	101	2,608,087	-2,170,128	-83.21%
106	246	14265	Indiana Lumbermens Mut Ins Co	2,269,196	0.0871%	110	2,051,034	777,350	37.90%
107		14354	Jewelers Mut Ins Co	1,138,755	0.0437%	129	1,129,084	1,186,674	105.10%
108		37800	Leading Ins Grp Ins Co Ltd	21,136,210	0.8116%	26	15,282,516	6,085,179	39.82%
109	111	42404	Liberty Ins Corp	37,042	0.0014%	186	68,619	4,246	6.19%
110	111	23035	Liberty Mut Fire Ins Co	1,833,617	0.0704%	117	1,646,659	-284,035	-17.25%
111	111	23043	Liberty Mut Ins Co	8,422,856	0.3234%	49	8,969,627	7,338,498	81.81%
112	111	33600	LM Ins Corp	1,080	0.0000%	206	9,196	-2,972	-32.32%
113	150	36897	Manufacturers Alliance Ins Co	30,723	0.0012%	189	29,327	4,205	14.34%
114	785	28932	Markel Amer Ins Co	203,389	0.0078%	168	251,831	12,004	4.77%
115	785	38970	Markel Ins Co	5,925,925	0.2275%	73	5,786,017	2,022,010	34.95%
116	212	19356	Maryland Cas Co	10,284,441	0.3949%	44	11,094,009	3,629,388	32.71%
117	88	22306	Massachusetts Bay Ins Co	15,943,706	0.6122%	33	15,900,036	2,066,037	12.99%
118	660	11908	Mercury Cas Co	33,094,961	1.2707%	21	32,044,173	15,733,466	49.10%
119	212	21687	Mid Century Ins Co	51,347,572	1.9716%	16	51,560,670	26,790,075	51.96%
120	4715	20362	Mitsui Sumitomo Ins Co of Amer	11,572,421	0.4443%	39	11,701,394	30,095,737	257.20%
121	4715	22551	Mitsui Sumitomo Ins USA Inc	4,493,416	0.1725%	79	4,652,541	2,836,906	60.98%
122	802	23540	Monterey Ins Co	6,617,369	0.2541%	64	6,553,210	8,643,730	131.90%
123	291	13331	Motorists Commercial Mut Ins Co	1,119	0.0000%	205	4,332	-230,490	-5320.64%
124	140	11991	National Cas Co	198,280	0.0076%	171	424,782	765,307	180.16%
125	796	16217	National Farmers Union Prop & Cas	420,271	0.0161%	151	396,922	-395	-0.10%
126	218	20478	National Fire Ins Co Of Hartford	18,868,316	0.7245%	28	19,579,500	7,294,995	37.26%
127	84	32620	National Interstate Ins Co	69,621	0.0027%	182	67,070	27,087	40.39%
128	93	22608	National Specialty Ins Co	382,868	0.0147%	152	92,731	47,000	50.68%
129	761	21881	National Surety Corp	26,317,118	1.0105%	22	29,692,995	9,329,752	31.42%
130	12	19445	National Union Fire Ins Co Of Pitts	13,313,895	0.5112%	36	14,873,678	9,395,718	63.17%
131	140	28223	Nationwide Agribusiness Ins Co	18,620,421	0.7150%	29	15,471,820	7,092,675	45.84%
132	140	25453	Nationwide Ins Co Of Amer	2,632,412	0.1011%	102	2,394,939	2,686,225	112.16%
133	140	23787	Nationwide Mut Ins Co	20,047,506	0.7698%	27	18,584,274	17,238,020	92.76%
134	212	10317	Neighborhood Spirit Prop & Cas Co	294,980	0.0113%	162	285,377	163,033	57.13%
135	111	24171	Netherlands Ins Co The	3,181,830	0.1222%	91	3,258,802	2,907,466	89.22%
136	12	23841	New Hampshire Ins Co	2,409,469	0.0925%	107	2,373,457	758,930	31.98%
137	256	16608	New York Marine & Gen Ins Co	90	0.0000%	209	23	11	47.83%
138	181	29700	North Amer Elite Ins Co	10,589,967	0.4066%	42	10,693,242	2,217,976	20.74%
139	158	21105	North River Ins Co	824,776	0.0317%	136	589,635	194,031	32.91%
140	212	19372	Northern Ins Co Of NY	694,500	0.0267%	140	747,470	4,340,757	580.73%
141	3548	24015	Northland Ins Co	856,144	0.0329%	134	788,581	70,366	8.92%

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: COMMERCIAL MULTIPLE PERIL(NON-LIABILITY) [05.1]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
142	88	42552	Nova Cas Co	7,500,493	0.2880%	58	7,158,807	2,479,488	34.64%
143	225	23248	Occidental Fire & Cas Co Of NC	215,349	0.0083%	166	223,680	-20,029	-8.95%
144	1129	20621	OneBeacon Amer Ins Co	4,207,466	0.1616%	83	5,470,884	941,253	17.20%
145	645	14907	Oregon Mut Ins Co	6,366,756	0.2445%	66	6,490,811	3,928,769	60.53%
146	38	20346	Pacific Ind Co	303,122	0.0116%	160	299,932	-9,334	-3.11%
147	408	11048	Pacific Prop & Cas Co	147,700	0.0057%	176	139,698	15,979	11.44%
148	2898	37850	Pacific Specialty Ins Co	1,446,282	0.0555%	124	1,394,486	805,443	57.76%
149	111	18333	Peerless Ind Ins Co	3,410,476	0.1309%	89	3,136,468	804,374	25.65%
150	111	24198	Peerless Ins Co	43,276,612	1.6617%	18	42,154,923	15,337,237	36.38%
151	920	32859	Penn Amer Ins Co	938,534	0.0360%	133	1,005,845	216,871	21.56%
152	150	12262	Pennsylvania Manufacturers Assoc Ins	47,440	0.0018%	185	60,805	2,016	3.32%
153	775	13714	Pharmacists Mut Ins Co	344,906	0.0132%	157	230,361	44,813	19.45%
154	3098	18058	Philadelphia Ind Ins Co	90,624,374	3.4796%	9	86,614,634	28,299,066	32.67%
155	175	30945	Plaza Ins Co	569,836	0.0219%	144	411,454	179,156	43.54%
156	796	37257	Praetorian Ins Co	8,220,192	0.3156%	53	7,709,973	6,050,193	78.47%
157	91	34690	Property & Cas Ins Co Of Hartford	427,751	0.0164%	149	555,577	320,185	57.63%
158	853	15059	Public Serv Ins Co	2,848,583	0.1094%	97	3,434,050	1,631,659	47.51%
159	796	39217	QBE Ins Corp	55,609,567	2.1352%	15	39,306,947	4,606,483	11.72%
160	796	24449	Regent Ins Co	126,209	0.0048%	178	138,604	154,075	111.16%
161	98	36684	Riverport Ins Co	3,148,074	0.1209%	92	2,954,235	1,033,982	35.00%
162	783	13056	RLI Ins Co	823,752	0.0316%	137	721,354	15,396	2.13%
163	111	24740	Safeco Ins Co Of Amer	2,630,715	0.1010%	104	2,763,035	456,160	16.51%
164		38300	Samsung Fire & Marine Ins Co Ltd	1,758,235	0.0675%	120	509,499	172,000	33.76%
165	140	15580	Scottsdale Ind Co	1,461,116	0.0561%	122	1,513,112	706,985	46.72%
166	2538	19879	Security Natl Ins Co	18,879	0.0007%	193	9,154	611	6.67%
167	158	10936	Seneca Ins Co Inc	2,198,716	0.0844%	112	2,203,794	144,239	6.55%
168	91	11000	Sentinel Ins Co Ltd	43,082,961	1.6542%	19	31,303,269	20,763,777	66.33%
169	169	24988	Sentry Ins A Mut Co	1,198,371	0.0460%	128	1,362,667	1,061,664	77.91%
170	9	22985	Sequoia Ins Co	34,812,190	1.3367%	20	34,984,596	12,739,873	36.42%
171	3219	11126	Sompo Japan Ins Co of Amer	5,557,869	0.2134%	76	5,679,368	-655,576	-11.54%
172	4702	20613	Sparta Ins Co	3,061,741	0.1176%	94	2,835,214	843,754	29.76%
173		36790	Springfield Ins Co Inc	327,467	0.0126%	158	336,285	346,292	102.98%
174	3548	24767	St Paul Fire & Marine Ins Co	1,426,316	0.0548%	125	1,537,409	172,732	11.24%
175	748	18023	Star Ins Co	6,255,704	0.2402%	67	6,178,470	2,062,915	33.39%
176	98	40045	Starnet Ins Co	427,970	0.0164%	148	433,371	343,242	79.20%
177	4670	38318	Starr Ind & Liab Co	6,166,423	0.2368%	70	5,660,652	1,169,401	20.66%
178	176	25151	State Farm Gen Ins Co	217,695,743	8.3587%	1	221,151,231	93,818,878	42.42%
179	93	12831	State Natl Ins Co Inc	11,719,859	0.4500%	38	11,180,435	3,943,678	35.27%
180	796	10340	Stonington Ins Co	813,301	0.0312%	138	1,094,367	305,419	27.91%
181	866	40436	Stratford Ins Co	2,053	0.0001%	204	512	0	0.00%
182	3098	32301	TNUS Ins Co	4,551	0.0002%	200	6,764	-352	-5.20%
183	3098	12904	Tokio Marine & Nichido Fire Ins Co	3,464,556	0.1330%	88	3,711,041	-893,100	-24.07%
184	161	18031	Topa Ins Co	1,488,410	0.0571%	121	1,298,273	635,868	48.98%
185	3703	44300	Tower Ins Co Of NY	3,074,093	0.1180%	93	3,045,017	1,799,446	59.09%
186	3098	41238	Trans Pacific Ins Co	35,015	0.0013%	188	42,136	-6,169	-14.64%
187	218	20494	Transportation Ins Co	7,350,120	0.2822%	59	6,947,688	2,814,922	40.52%
188	3548	19038	Travelers Cas & Surety Co	60,503	0.0023%	183	64,442	-264,423	-410.33%

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: COMMERCIAL MULTIPLE PERIL(NON-LIABILITY) [05.1]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
189	3548	19046	Travelers Cas Ins Co Of Amer	95,369,104	3.6618%	8	87,705,454	52,681,469	60.07%
190	3548	25682	Travelers Ind Co Of CT	56,223,998	2.1588%	14	58,201,955	13,722,757	23.58%
191	3548	25674	Travelers Prop Cas Co Of Amer	126,053,362	4.8400%	4	128,518,939	46,823,277	36.43%
192	212	21709	Truck Ins Exch	83,574,047	3.2089%	11	83,806,895	50,299,072	60.02%
193	91	29459	Twin City Fire Ins Co Co	841,245	0.0323%	135	858,131	336,938	39.26%
194	781	37893	Ullico Cas Co	74,874	0.0029%	181	71,222	17,270	24.25%
195	796	25798	Unigard Ind Co	16,294	0.0006%	195	42,075	-2,621	-6.23%
196	796	25747	Unigard Ins Co	10,456,352	0.4015%	43	12,713,642	7,321,303	57.59%
197	158	21113	United States Fire Ins Co	2,291,182	0.0880%	108	2,157,578	563,596	26.12%
198	984	29599	US Specialty Ins Co	6,803,171	0.2612%	63	5,909,194	3,737,555	63.25%
199	201	25976	Utica Mut Ins Co	10,802	0.0004%	197	7,707	-123	-1.60%
200	218	20508	Valley Forge Ins Co	16,158,509	0.6204%	32	15,551,232	5,592,039	35.96%
201	84	21172	Vanliner Ins Co	172,612	0.0066%	172	160,396	-3,774	-2.35%
202	38	20397	Vigilant Ins Co	9,809,365	0.3766%	46	11,748,490	4,154,014	35.36%
203	111	26069	Wausau Business Ins Co	572,033	0.0220%	143	733,778	115,940	15.80%
204	111	26042	Wausau Underwriters Ins Co	4,233,281	0.1625%	81	4,042,148	932,177	23.06%
205	2538	25011	Wesco Ins Co	163,152	0.0063%	174	77,589	23,914	30.82%
206	1285	37885	XL Specialty Ins Co	8,094,379	0.3108%	54	7,296,559	4,394,833	60.23%
207	158	13269	Zenith Ins Co	5,988,988	0.2300%	72	3,773,211	2,638,743	69.93%
208	212	16535	Zurich Amer Ins Co	25,833,672	0.9919%	23	22,890,055	7,448,065	32.54%
209	212	27855	Zurich Amer Ins Co Of IL	16,851	0.0006%	194	17,156	331	1.93%
<b>Line Total:</b>				<b>2,604,412,431</b>	<b>100.0000%</b>		<b>2,585,010,780</b>	<b>1,062,196,783</b>	<b>41.09%</b>

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: COMMERCIAL MULTIPLE PERIL(LIABILITY) [05.2]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
1	225	20010	Acceptance Ind Ins Co	200,988	0.0137%	149	242,873	112,588	46.36%
2	626	22667	Ace Amer Ins Co	478,795	0.0325%	131	589,844	492,491	83.50%
3	626	20702	Ace Fire Underwriters Ins Co	1,918	0.0001%	192	1,834	48,326	2635.01%
4		38733	Alaska Natl Ins Co	65,379	0.0044%	172	50,479	3,264	6.47%
5	8	19232	Allstate Ins Co	30,542,907	2.0753%	15	31,423,110	7,497,889	23.86%
6	140	19100	Amco Ins Co	74,021,650	5.0295%	3	76,202,690	34,102,698	44.75%
7	361	19720	American Alt Ins Corp	10,735,323	0.7294%	34	11,132,636	3,427,131	30.78%
8	761	21849	American Automobile Ins Co	8,472,920	0.5757%	41	8,687,382	597,544	6.88%
9	19	10111	American Bankers Ins Co Of FL	1,553,434	0.1055%	108	1,274,344	730,833	57.35%
10	218	20427	American Cas Co Of Reading PA	6,959,381	0.4729%	45	6,168,525	1,652,663	26.79%
11	111	19690	American Economy Ins Co	15,432,764	1.0486%	22	17,043,799	4,517,357	26.50%
12	212	26247	American Guar & Liab Ins	1,825,753	0.1241%	100	1,989,052	545,891	27.44%
13	12	19380	American Home Assur Co	700	0.0000%	195	700	0	0.00%
14	761	21857	American Ins Co	19,751,381	1.3420%	18	20,996,662	11,211,757	53.40%
15	19	19615	American Reliable Ins Co	2,853,235	0.1939%	83	2,618,943	33,351	1.27%
16	1346	39969	American Safety Cas Ins Co	9,588	0.0007%	184	71,998	74,847	103.96%
17	111	19704	American States Ins Co	5,560,742	0.3778%	51	5,860,685	1,432,129	24.44%
18	212	40142	American Zurich Ins Co	2,973,281	0.2020%	79	2,809,261	1,126,798	40.11%
19	124	23396	Amerisure Mut Ins Co	179,633	0.0122%	152	234,280	540,241	230.60%
20	1279	11150	Arch Ins Co	9,408,667	0.6393%	37	9,303,427	1,604,796	17.25%
21	457	19860	Argonaut Great Central Ins Co	7,483,274	0.5085%	44	7,209,581	5,203,381	72.17%
22	457	19801	Argonaut Ins Co	3,130,229	0.2127%	77	2,550,330	672,858	26.38%
23	457	19828	Argonaut Midwest Ins Co	1,000,460	0.0680%	115	1,303,117	1,143,895	87.78%
24	4698	43460	Aspen Amer Ins Co	297,574	0.0202%	143	159,017	426,146	267.99%
25	761	21865	Associated Ind Corp	5,764,029	0.3916%	50	5,709,986	1,622,151	28.41%
26	212	19305	Assurance Co Of Amer	270,912	0.0184%	145	295,317	468,837	158.76%
27	1129	27154	Atlantic Specialty Ins Co	2,580,486	0.1753%	88	476,143	-115,091	-24.17%
28	98	38911	Berkley Natl Ins Co	208,046	0.0141%	147	88,539	29,197	32.98%
29	98	29580	Berkley Regional Ins Co	5,095	0.0003%	188	1,618	840	51.92%
30	150	20095	Bituminous Cas Corp	982	0.0001%	194	948	1,100	116.03%
31		13528	Brotherhood Mut Ins Co	4,626,715	0.3144%	63	4,264,976	1,470,814	34.49%
32		10830	Business Alliance Ins Co	1,864,114	0.1267%	98	1,906,579	536,041	28.12%
33	802	13544	California Capital Ins Co	38,189,599	2.5948%	11	37,494,824	14,368,608	38.32%
34		27480	California Mut Ins Co	579,580	0.0394%	130	564,904	-161,979	-28.67%
35	3703	40134	Castlepoint Natl Ins Co	600	0.0000%	197	4,533	39,693	875.65%
36	4574	24503	Catlin Ind Co	102,333	0.0070%	168	39,786	17,100	42.98%
37		18767	Church Mut Ins Co	11,583,653	0.7871%	29	11,666,054	3,065,526	26.28%
38	244	10677	Cincinnati Ins Co	429,673	0.0292%	133	439,387	225,846	51.40%
39	88	31534	Citizens Ins Co Of Amer	5,129,686	0.3485%	54	4,458,674	559,964	12.56%
40	212	10315	Civic Prop & Cas Co	282,020	0.0192%	144	285,598	420,911	147.38%
41	661	12157	Companion Prop & Cas Ins Co	784,280	0.0533%	125	1,482,726	316,587	21.35%
42	218	20443	Continental Cas Co	6,199,768	0.4212%	47	6,288,787	841,289	13.38%
43	218	35289	Continental Ins Co	2,373,148	0.1612%	90	2,202,992	-763,141	-34.64%
44	783	37206	Contractors Bonding & Ins Co	2,683,908	0.1824%	87	2,778,844	225,433	8.11%
45		10499	Corepointe Ins Co	45,784	0.0031%	179	48,735	11,256	23.10%
46		14010	Crusader Ins Co	17,852,012	1.2130%	20	17,615,579	4,314,064	24.49%
47	323	18953	CSE Safeguard Ins Co	5,926,441	0.4027%	48	5,920,235	1,249,261	21.10%



# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: COMMERCIAL MULTIPLE PERIL(LIABILITY) [05.2]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
48	306	10847	Cumis Ins Society Inc	1,808,259	0.1229%	101	1,809,669	5,131,444	283.56%
49	920	42048	Diamond State Ins Co	161,114	0.0109%	155	195,370	-347,269	-177.75%
50	3548	36463	Discover Prop & Cas Ins Co	174,791	0.0119%	154	51,737	-91,405	-176.67%
51	4672	12502	Dongbu Ins Co Ltd	4,506,575	0.3062%	65	3,871,889	2,851,785	73.65%
52	802	12890	Eagle W Ins Co	683	0.0000%	196	1,493	0	0.00%
53	1129	20648	Employers Fire Ins Co	330,539	0.0225%	142	437,916	-155,929	-35.61%
54	111	21458	Employers Ins of Wausau	339,113	0.0230%	141	342,076	-75,607	-22.10%
55	62	21415	Employers Mut Cas Co	2,343,000	0.1592%	91	2,146,208	1,808,195	84.25%
56	1120	10120	Everest Natl Ins Co	102,505	0.0070%	167	318,868	1,765,223	553.59%
57	212	10318	Exact Prop & Cas Co Inc	620,635	0.0422%	127	697,026	-82,617	-11.85%
58	212	21652	Farmers Ins Exch	60,967,607	4.1425%	7	58,667,444	37,787,806	64.41%
59	140	13838	Farmland Mut Ins Co	61,399	0.0042%	174	59,427	-2,201	-3.70%
60	38	20281	Federal Ins Co	69,529,521	4.7243%	6	70,917,440	22,620,118	31.90%
61	7	13935	Federated Mut Ins Co	3,105,374	0.2110%	78	3,061,671	-2,431,553	-79.42%
62	212	39306	Fidelity & Deposit Co Of MD	897,690	0.0610%	119	848,481	2,464,827	290.50%
63	4765	25180	Fidelity Natl Ins Co	8,435	0.0006%	186	4,153	37,500	902.96%
64	248	31453	Financial Pacific Ins Co	12,789,335	0.8690%	24	30,817,265	-64,110,127	-208.03%
65	212	21660	Fire Ins Exch	25,117,664	1.7066%	17	27,459,241	19,526,294	71.11%
66	761	21873	Firemans Fund Ins Co	10,493,720	0.7130%	35	11,956,249	7,729,829	64.65%
67	70	37710	First Amer Prop & Cas Ins Co	1,593	0.0001%	193	9,145	-10,510	-114.93%
68	111	33588	First Liberty Ins Corp	17,382	0.0012%	181	16,358	5,044	30.84%
69	111	24724	First Natl Ins Co Of Amer	1,518,126	0.1032%	109	1,507,783	-455,316	-30.20%
70	349	13978	Florists Mut Ins Co	1,471,673	0.1000%	110	1,552,890	126,327	8.13%
71	796	24414	General Cas Co Of WI	654,400	0.0445%	126	305,385	51,310	16.80%
72	111	24732	General Ins Co Of Amer	4,654,070	0.3162%	62	4,965,410	1,380,766	27.81%
73	1169	11231	Generali Us Branch	2,734	0.0002%	190	2,733	0	0.00%
74	111	10836	Golden Eagle Ins Corp	72,642,582	4.9358%	5	70,816,333	24,746,276	34.94%
75	83	22101	Grange Ins Assn	2,740	0.0002%	189	3,020	-359	-11.89%
76	12	23809	Granite State Ins Co	8,534,237	0.5799%	40	8,213,973	1,390,925	16.93%
77	201	25984	Graphic Arts Mut Ins Co	2,133	0.0001%	191	2,033	-96	-4.72%
78	84	26832	Great Amer Alliance Ins Co	2,136,162	0.1451%	94	1,977,983	868,150	43.89%
79	84	26344	Great Amer Assur Co	4,117,052	0.2797%	72	4,006,121	1,745,696	43.58%
80	84	16691	Great Amer Ins Co	3,840,971	0.2610%	73	4,112,474	3,450,220	83.90%
81	84	22136	Great Amer Ins Co of NY	2,899,928	0.1970%	82	2,641,071	7,314,699	276.96%
82	84	33723	Great Amer Spirit Ins Co	53,389	0.0036%	176	41,966	16,038	38.22%
83	98	25224	Great Divide Ins Co	793,093	0.0539%	123	833,111	89,319	10.72%
84	38	20303	Great Northern Ins Co	2,904,487	0.1973%	81	3,127,371	1,085,978	34.72%
85	1285	22322	Greenwich Ins Co	1,661,386	0.1129%	106	1,609,754	246,834	15.33%
86	303	15032	Guideone Mut Ins Co	4,756,918	0.3232%	59	4,951,674	-795,880	-16.07%
87	303	14559	Guideone Specialty Mut Ins Co	6,351,382	0.4316%	46	6,148,508	2,023,563	32.91%
88	88	36064	Hanover Amer Ins Co	2,838,216	0.1928%	84	2,236,443	318,321	14.23%
89	88	22292	Hanover Ins Co	5,326,977	0.3619%	52	4,514,850	-1,494,364	-33.10%
90	91	22357	Hartford Accident & Ind Co	194,616	0.0132%	150	197,847	-195,203	-98.66%
91	91	29424	Hartford Cas Ins Co	30,698,840	2.0859%	14	34,894,016	1,690,832	4.85%
92	91	19682	Hartford Fire In Co	12,814,845	0.8707%	23	13,860,085	11,367,297	82.01%
93	91	37478	Hartford Ins Co Of The Midwest	12,528,888	0.8513%	25	12,395,028	338,941	2.73%
94	91	30104	Hartford Underwriters Ins Co	4,723,528	0.3209%	61	5,263,508	2,652,990	50.40%

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: COMMERCIAL MULTIPLE PERIL(LIABILITY) [05.2]

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Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
95	517	41343	HDI Gerling Amer Ins Co	141,942	0.0096%	158	83,092	41,319	49.73%
96	4666	10200	Hiscox Ins Co Inc	51,621	0.0035%	177	28,155	1,170	4.16%
97	158	25054	Hudson Ins Co	888,204	0.0603%	120	1,034,372	79,761	7.71%
98	4381	35408	Imperium Ins Co	344,258	0.0234%	140	325,564	-38,295	-11.76%
99	626	43575	Indemnity Ins Co Of North Amer	2,782,247	0.1890%	85	2,656,535	1,555,926	58.57%
100	246	14265	Indiana Lumbermens Mut Ins Co	784,690	0.0533%	124	680,530	272,939	40.11%
101		14354	Jewelers Mut Ins Co	798,437	0.0543%	122	806,965	400,725	49.66%
102		37800	Leading Ins Grp Ins Co Ltd	11,291,077	0.7672%	31	8,848,877	5,565,566	62.90%
103	111	42404	Liberty Ins Corp	177,705	0.0121%	153	232,087	-219,594	-94.62%
104	111	23035	Liberty Mut Fire Ins Co	1,002,519	0.0681%	114	937,450	1,588,560	169.46%
105	111	23043	Liberty Mut Ins Co	61,719	0.0042%	173	53,666	-79,910	-148.90%
106	111	33600	LM Ins Corp	13,731	0.0009%	183	35,381	133,514	377.36%
107	785	28932	Markel Amer Ins Co	114,286	0.0078%	166	214,034	28,794	13.45%
108	785	38970	Markel Ins Co	8,243,810	0.5601%	42	8,068,048	3,841,669	47.62%
109	212	19356	Maryland Cas Co	980,005	0.0666%	116	1,014,347	-73,646	-7.26%
110	88	22306	Massachusetts Bay Ins Co	12,506,828	0.8498%	26	12,070,540	967,270	8.01%
111	660	11908	Mercury Cas Co	8,773,050	0.5961%	39	8,536,715	5,135,228	60.15%
112	212	21687	Mid Century Ins Co	26,503,851	1.8008%	16	25,307,276	24,095,109	95.21%
113	4715	20362	Mitsui Sumitomo Ins Co of Amer	4,187,083	0.2845%	70	4,271,630	-1,081,750	-25.32%
114	4715	22551	Mitsui Sumitomo Ins USA Inc	3,728,450	0.2533%	74	3,811,517	117,360	3.08%
115	802	23540	Monterey Ins Co	5,016,288	0.3408%	56	4,882,897	2,851,814	58.40%
116	291	13331	Motorists Commercial Mut Ins Co	431	0.0000%	198	449	590,229	31454.12%
117	140	11991	National Cas Co	210,980	0.0143%	146	334,440	185,232	55.39%
118	796	16217	National Farmers Union Prop & Cas	360,712	0.0245%	138	361,655	-984	-0.27%
119	218	20478	National Fire Ins Co Of Hartford	15,438,214	1.0490%	21	15,916,178	10,240,441	64.34%
120	93	22608	National Specialty Ins Co	378,464	0.0257%	136	89,601	60,000	66.96%
121	761	21881	National Surety Corp	18,233,432	1.2389%	19	21,144,933	7,686,388	36.35%
122	140	28223	Nationwide Agribusiness Ins Co	5,080,907	0.3452%	55	2,442,041	1,200,462	49.16%
123	140	25453	Nationwide Ins Co Of Amer	1,981,539	0.1346%	95	1,787,032	625,210	34.99%
124	140	23787	Nationwide Mut Ins Co	10,238,963	0.6957%	36	9,179,259	5,549,773	60.46%
125	212	10317	Neighborhood Spirit Prop & Cas Co	137,333	0.0093%	160	142,061	12,510	8.81%
126	111	24171	Netherlands Ins Co The	3,151,161	0.2141%	76	3,215,361	3,198,253	99.47%
127	12	23841	New Hampshire Ins Co	5,227,314	0.3552%	53	5,071,064	2,147,110	42.34%
128	256	16608	New York Marine & Gen Ins Co	123,965	0.0084%	162	115,228	47,175	40.94%
129	158	21105	North River Ins Co	1,928,827	0.1311%	96	1,625,545	195,008	12.00%
130	212	19372	Northern Ins Co Of NY	81,835	0.0056%	170	80,525	1,511,613	1877.20%
131	3548	24015	Northland Ins Co	123,561	0.0084%	163	121,778	-38,925	-31.96%
132	88	42552	Nova Cas Co	8,160,798	0.5545%	43	7,594,737	710,038	9.35%
133	225	23248	Occidental Fire & Cas Co Of NC	365,896	0.0249%	137	379,079	105,565	27.85%
134	1129	20621	OneBeacon Amer Ins Co	4,774,344	0.3244%	58	5,815,101	-2,063,772	-35.49%
135	645	14907	Oregon Mut Ins Co	4,245,044	0.2884%	67	4,327,792	2,278,846	52.66%
136	38	20346	Pacific Ind Co	204,473	0.0139%	148	218,275	-241,472	-110.63%
137	408	11048	Pacific Prop & Cas Co	83,727	0.0057%	169	85,860	5,904	6.88%
138	2898	37850	Pacific Specialty Ins Co	1,838,131	0.1249%	99	1,814,027	580,743	32.01%
139	111	18333	Peerless Ind Ins Co	3,165,011	0.2150%	75	3,051,832	1,001,233	32.81%
140	111	24198	Peerless Ins Co	45,839,519	3.1146%	8	45,757,816	17,563,897	38.38%
141	920	32859	Penn Amer Ins Co	611,270	0.0415%	128	674,943	96,051	14.23%

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: COMMERCIAL MULTIPLE PERIL(LIABILITY) [05.2]

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142	150	12262	Pennsylvania Manufacturers Assoc Ins	58,675	0.0040%	175	69,274	-74,062	-106.91%
143	775	13714	Pharmacists Mut Ins Co	600,961	0.0408%	129	451,216	221,108	49.00%
144	3098	18058	Philadelphia Ind Ins Co	73,675,088	5.0059%	4	69,554,633	36,088,440	51.89%
145	175	30945	Plaza Ins Co	399,893	0.0272%	134	267,232	72,876	27.27%
146	796	37257	Praetorian Ins Co	11,107,596	0.7547%	32	10,556,363	4,281,131	40.55%
147	91	34690	Property & Cas Ins Co Of Hartford	976,722	0.0664%	117	1,386,435	98,487	7.10%
148	853	15059	Public Serv Ins Co	2,244,783	0.1525%	92	2,774,437	1,592,741	57.41%
149	796	39217	QBE Ins Corp	2,411,171	0.1638%	89	2,884,682	428,338	14.85%
150	796	24449	Regent Ins Co	150,802	0.0102%	157	147,503	12,704	8.61%
151	98	36684	Riverport Ins Co	946,596	0.0643%	118	825,770	208,798	25.29%
152	783	13056	RLI Ins Co	393,194	0.0267%	135	339,285	18,448	5.44%
153	111	24740	Safeco Ins Co Of Amer	1,670,066	0.1135%	104	1,533,301	313,850	20.47%
154	3098	15105	Safety Natl Cas Corp	27,864	0.0019%	180	28,393	619,023	2180.20%
155		38300	Samsung Fire & Marine Ins Co Ltd	1,296,262	0.0881%	111	410,365	118,356	28.84%
156	140	15580	Scottsdale Ind Co	2,684,834	0.1824%	86	2,769,537	1,008,266	36.41%
157	2538	19879	Security Natl Ins Co	14,161	0.0010%	182	6,928	484	6.99%
158	158	10936	Seneca Ins Co Inc	1,132,672	0.0770%	113	1,135,288	1,088,916	95.92%
159	91	11000	Sentinel Ins Co Ltd	31,408,288	2.1341%	13	22,674,026	3,225,819	14.23%
160	169	24988	Sentry Ins A Mut Co	474,569	0.0322%	132	466,458	767,504	164.54%
161	9	22985	Sequoia Ins Co	12,359,196	0.8398%	27	13,273,924	26,794,238	201.86%
162	3219	11126	Sompo Japan Ins Co of Amer	1,135,249	0.0771%	112	1,039,826	4,588,898	441.31%
163	4702	20613	Sparta Ins Co	2,969,614	0.2018%	80	2,836,987	1,474,567	51.98%
164		36790	Springfield Ins Co Inc	344,268	0.0234%	139	335,786	155,820	46.40%
165	3548	24767	St Paul Fire & Marine Ins Co	1,602,475	0.1089%	107	1,654,334	779,508	47.12%
166	3548	19070	Standard Fire Ins Co	77,821	0.0053%	171	75,879	-253,975	-334.71%
167	748	18023	Star Ins Co	4,775,563	0.3245%	57	4,762,093	4,467,640	93.82%
168	98	40045	Starnet Ins Co	882,256	0.0599%	121	896,775	771,305	86.01%
169	4670	38318	Starr Ind & Liab Co	4,117,585	0.2798%	71	3,797,242	1,078,163	28.39%
170	176	25151	State Farm Gen Ins Co	96,893,481	6.5835%	1	96,810,198	101,162,447	104.50%
171	93	12831	State Natl Ins Co Inc	4,750,086	0.3227%	60	4,752,367	3,725,772	78.40%
172	796	10340	Stonington Ins Co	153,210	0.0104%	156	223,323	-624,357	-279.58%
173	866	40436	Stratford Ins Co	7,895	0.0005%	187	1,968	0	0.00%
174	3098	12904	Tokio Marine & Nichido Fire Ins Co	4,224,266	0.2870%	68	4,355,045	-1,196,079	-27.46%
175	161	18031	Topa Ins Co	5,886,660	0.4000%	49	5,672,708	1,654,120	29.16%
176	3703	44300	Tower Ins Co Of NY	1,919,729	0.1304%	97	2,199,617	2,340,046	106.38%
177	218	20494	Transportation Ins Co	4,443,710	0.3019%	66	4,261,050	1,856,093	43.56%
178	3548	19046	Travelers Cas Ins Co Of Amer	45,187,492	3.0703%	9	44,334,285	16,987,152	38.32%
179	3548	25682	Travelers Ind Co Of CT	35,896,871	2.4390%	12	37,570,316	15,318,811	40.77%
180	3548	25674	Travelers Prop Cas Co Of Amer	96,689,292	6.5697%	2	100,547,486	36,979,969	36.78%
181	212	21709	Truck Ins Exch	43,586,019	2.9615%	10	42,751,686	16,664,727	38.98%
182	91	29459	Twin City Fire Ins Co Co	1,688,115	0.1147%	103	1,577,095	441,414	27.99%
183	781	37893	Ullico Cas Co	46,407	0.0032%	178	42,882	-324,959	-757.80%
184	796	25798	Unigard Ind Co	9,431	0.0006%	185	22,480	-32,479	-144.48%
185	796	25747	Unigard Ins Co	9,026,013	0.6133%	38	10,314,369	4,432,875	42.98%
186	158	21113	United States Fire Ins Co	2,221,868	0.1510%	93	2,122,801	-3,617,700	-170.42%
187	984	29599	US Specialty Ins Co	138,391	0.0094%	159	40,605	11,261	27.73%
188	201	25976	Utica Mut Ins Co	119,488	0.0081%	164	111,619	38,112	34.14%

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189	218	20508	Valley Forge Ins Co	11,448,678	0.7779%	30	12,452,154	4,891,286	39.28%
190	84	21172	Vanliner Ins Co	131,594	0.0089%	161	149,879	1,260	0.84%
191	38	20397	Vigilant Ins Co	4,541,337	0.3086%	64	5,181,492	1,181,584	22.80%
192	111	26069	Wausau Business Ins Co	1,776,928	0.1207%	102	2,031,350	590,563	29.07%
193	111	26042	Wausau Underwriters Ins Co	10,929,810	0.7426%	33	10,117,685	4,260,633	42.11%
194	2538	25011	Wesco Ins Co	180,905	0.0123%	151	87,359	28,495	32.62%
195	1285	37885	XL Specialty Ins Co	4,213,804	0.2863%	69	3,795,624	3,363,719	88.62%
196	158	13269	Zenith Ins Co	1,662,946	0.1130%	105	1,053,128	645,423	61.29%
197	212	16535	Zurich Amer Ins Co	11,625,150	0.7899%	28	11,673,802	3,626,952	31.07%
198	212	27855	Zurich Amer Ins Co Of IL	118,114	0.0080%	165	151,967	-166,440	-109.52%
<b>Line Total:</b>				<b>1,471,756,713</b>	<b>100.0000%</b>		<b>1,482,437,431</b>	<b>600,945,440</b>	<b>40.54%</b>

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: MORTGAGE GUARANTY [06]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
1	306	29114	CMG Mortgage Assur Co	6,271	0.0019%	14	5,963	0	0.00%
2	306	40266	CMG Mortgage Ins Co	5,919,230	1.7997%	8	6,405,113	14,099,642	220.13%
3	4694	13634	Essent Guar Inc	7,930,952	2.4114%	7	4,536,450	160,142	3.53%
4	4011	38458	Genworth Mortgage Ins Corp	32,017,233	9.7347%	3	29,675,580	53,932,817	181.74%
5	4011	18759	Genworth Residential Mortgage Assur	52,656	0.0160%	12	3,669	933	25.43%
6	4011	29823	Genworth Residential Mortgage Ins Co	1,385,868	0.4214%	11	1,544,109	2,962,814	191.88%
7	105	10682	MGIC Credit Assur Corp	28,213	0.0086%	13	28,213	33,528	118.84%
8	105	18740	MGIC Ind Corp	1,977,748	0.6013%	10	875,748	46,906	5.36%
9	105	29858	Mortgage Guar Ins Corp	75,996,556	23.1064%	2	76,157,056	202,959,728	266.50%
10	1135	27251	PMI Mortgage Ins Co	26,548,443	8.0719%	5	28,797,118	103,653,947	359.95%
11	766	33790	Radian Guar Inc	117,599,254	35.7555%	1	91,485,695	110,198,734	120.45%
12	150	28452	Republic Mortgage Ins Co	23,362,550	7.1033%	6	23,661,156	90,868,246	384.04%
13	12	26999	United Guar Mortgage Ind Co	4,489,577	1.3650%	9	4,438,298	36,602,907	824.71%
14	12	15873	United Guar Residential Ins Co	31,583,685	9.6029%	4	23,444,959	28,403,997	121.15%
<b>Line Total:</b>				<b>328,898,236</b>	<b>100.0000%</b>		<b>291,059,127</b>	<b>643,924,341</b>	<b>221.23%</b>

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: OCEAN MARINE [08]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
1	626	22667	Ace Amer Ins Co	768,527	0.3194%	39	789,497	350,552	44.40%
2	65	10014	Affiliated Fm Ins Co	1,079,822	0.4488%	35	1,080,468	475,312	43.99%
3	761	22837	AGCS Marine Ins Co	26,875,400	11.1711%	2	26,978,821	15,401,346	57.09%
4	761	35300	Allianz Global Risks US Ins Co	2	0.0000%	71	104	-349	-335.58%
5	4636	21296	Alterra Amer Ins Co	2,880,357	1.1973%	20	3,020,558	1,398,922	46.31%
6	19	19615	American Reliable Ins Co	479,143	0.1992%	43	506,974	447,849	88.34%
7	28	19976	Amica Mut Ins Co	74,753	0.0311%	55	73,229	-7,007	-9.57%
8	1279	11150	Arch Ins Co	701	0.0003%	70	701	-1,042,459	48710.27%
9	4698	43460	Aspen Amer Ins Co	1,496,936	0.6222%	30	1,400,903	157,172	11.22%
10	1129	27154	Atlantic Specialty Ins Co	10,229,836	4.2521%	7	5,986,827	2,940,205	49.11%
11	968	33022	AXA Ins Co	73,375	0.0305%	56	77,460	40,963	52.88%
12	3416	37273	Axis Ins Co	425,986	0.1771%	44	187,293	345,336	184.38%
13	3416	20370	AXIS Reins Co	1,217,293	0.5060%	34	1,635,194	-707	-0.04%
14		37540	Beazley Ins Co Inc	299,690	0.1246%	48	264,255	71,110	26.91%
15	1129	21946	Camden Fire Ins Assoc	12,575	0.0052%	62	63,259	3,937	6.22%
16	4574	24503	Catlin Ind Co	793,235	0.3297%	38	319,684	249,302	77.98%
17	4574	19518	Catlin Ins Co	1,851,116	0.7694%	28	1,436,752	871,591	60.66%
18	12	19402	Chartis Prop Cas Co	4,068,835	1.6913%	18	4,843,766	1,008,410	20.82%
19	218	20443	Continental Cas Co	9,621,813	3.9994%	9	9,071,236	5,889,573	64.93%
20	218	35289	Continental Ins Co	7,459,260	3.1005%	11	6,841,958	907,527	13.26%
21	3239	16624	Darwin Natl Assur Co	115,920	0.0482%	54	94,006	34,392	36.58%
22	57	21261	Electric Ins Co	986	0.0004%	69	1,021	0	0.00%
23	38	20281	Federal Ins Co	8,895,631	3.6976%	10	9,203,816	2,996,107	32.55%
24	212	11185	Foremost Ins Co Grand Rapids MI	4,445,558	1.8478%	17	4,396,081	2,726,755	62.03%
25	84	22136	Great Amer Ins Co of NY	6,513,894	2.7076%	13	6,178,077	2,360,271	38.20%
26	38	20303	Great Northern Ins Co	7,114	0.0030%	64	10,047	311	3.10%
27	88	22292	Hanover Ins Co	2,527,502	1.0506%	25	1,236,937	346,287	28.00%
28	91	29424	Hartford Cas Ins Co	44,107	0.0183%	60	48,096	12,116	25.19%
29	91	19682	Hartford Fire In Co	2,606,108	1.0833%	23	1,619,549	1,016,144	62.74%
30	91	30104	Hartford Underwriters Ins Co	153,308	0.0637%	51	145,684	99,963	68.62%
31	517	41343	HDI Gerling Amer Ins Co	116,345	0.0484%	53	108,791	-414,652	-381.15%
32		10048	Hyundai Marine & Fire Ins Co Ltd	2,453,566	1.0199%	26	2,509,792	7,603,945	302.97%
33	626	43575	Indemnity Ins Co Of North Amer	989,740	0.4114%	37	1,075,285	1,447,800	134.64%
34	626	22713	Insurance Co of N Amer	2,102	0.0009%	68	2,092	988,097	47232.17%
35	111	23035	Liberty Mut Fire Ins Co	194,181	0.0807%	50	208,049	109,423	52.59%
36	111	23043	Liberty Mut Ins Co	2,542,285	1.0567%	24	2,019,225	1,081,766	53.57%
37	785	28932	Markel Amer Ins Co	6,003,917	2.4956%	14	6,010,366	1,863,424	31.00%
38	4715	20362	Mitsui Sumitomo Ins Co of Amer	2,887,791	1.2003%	19	3,237,643	1,159,587	35.82%
39	4715	22551	Mitsui Sumitomo Ins USA Inc	62,462	0.0260%	57	103,008	20,647	20.04%
40	140	11991	National Cas Co	1,423,720	0.5918%	32	1,306,604	183,585	14.05%
41	12	19445	National Union Fire Ins Co Of Pitts	29,191,935	12.1339%	1	31,896,217	21,892,535	68.64%
42	510	42307	Navigators Ins Co	11,413,958	4.7443%	6	11,537,420	8,853,782	76.74%
43	12	23841	New Hampshire Ins Co	1,847,676	0.7680%	29	1,798,900	203,775	11.33%
44	256	16608	New York Marine & Gen Ins Co	2,671,464	1.1104%	22	2,658,807	91,301	3.43%
45	3219	27073	Nipponkoa Ins Co Ltd US Br	1,054,281	0.4382%	36	1,031,354	-70,522	-6.84%
46	181	29874	North Amer Specialty Ins Co	40,050	0.0166%	61	41,507	20,000	48.18%
47	1129	38369	Northern Assur Co Of Amer	645,311	0.2682%	40	5,160,705	2,613,302	50.64%

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: OCEAN MARINE [08]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
48	697	37060	Old United Cas Co	332,127	0.1381%	46	331,611	-182,576	-55.06%
49	1129	21970	OneBeacon Ins Co	3,875	0.0016%	66	18,197	-2,846	-15.64%
50	748	21903	Procentury Ins Co	45,615	0.0190%	59	64,085	18,945	29.56%
51	3485	41580	Red Shield Ins Co	283,727	0.1179%	49	279,193	-75,233	-26.95%
52	783	13056	RLI Ins Co	2,797,395	1.1628%	21	3,274,885	600,105	18.32%
53		38300	Samsung Fire & Marine Ins Co Ltd	325,500	0.1353%	47	6,405,059	30,000	0.47%
54		15563	SeaBright Ins Co	571,458	0.2375%	41	525,780	264,792	50.36%
55	31	37923	Seaworthy Ins Co	2,288,157	0.9511%	27	1,890,004	961,644	50.88%
56	3548	24767	St Paul Fire & Marine Ins Co	4,641,628	1.9293%	16	9,911,331	3,270,341	33.00%
57	3548	19070	Standard Fire Ins Co	6,582,125	2.7359%	12	6,938,913	3,765,297	54.26%
58	748	18023	Star Ins Co	52,211	0.0217%	58	43,623	36,989	84.79%
59	98	40045	Starnet Ins Co	1,496,332	0.6220%	31	2,030,346	1,141,631	56.23%
60	4670	38318	Starr Ind & Liab Co	15,626,100	6.4952%	4	14,870,998	11,339,004	76.25%
61	93	12831	State Natl Ins Co Inc	129,323	0.0538%	52	240,953	1,432,096	594.35%
62	3098	12904	Tokio Marine & Nichido Fire Ins Co	17,481,728	7.2665%	3	17,321,325	210,884,661	1217.49%
63	3548	36137	Travelers Commercial Ins Co	4,212	0.0018%	65	4,327	139	3.21%
64	3548	25658	Travelers Ind Co	12,232	0.0051%	63	7,977	0	0.00%
65	3548	25674	Travelers Prop Cas Co Of Amer	12,197,376	5.0700%	5	6,832,861	2,700,257	39.52%
66	3548	36161	Travelers Prop Cas Ins Co	2,891	0.0012%	67	3,106	-46	-1.48%
67	200	25941	United Serv Automobile Assn	565,584	0.2351%	42	588,649	31,052	5.28%
68	158	21113	United States Fire Ins Co	1,328,425	0.5522%	33	962,908	386,941	40.18%
69	200	25968	USAA Cas Ins Co	368,061	0.1530%	45	386,524	-12,397	-3.21%
70	1285	37885	XL Specialty Ins Co	5,140,087	2.1365%	15	5,988,637	16,677,347	278.48%
71	212	16535	Zurich Amer Ins Co	9,744,951	4.0506%	8	8,790,050	3,882,471	44.17%
<b>Line Total:</b>				<b>240,580,687</b>	<b>100.0000%</b>		<b>245,929,360</b>	<b>343,899,340</b>	<b>139.84%</b>

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: INLAND MARINE [09]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
1	1278	15539	AAA Northern CA NV & UT Ins Exch	8,692,475	0.4895%	34	8,892,131	2,790,609	31.38%
2	626	22667	Ace Amer Ins Co	14,473,610	0.8151%	20	13,635,592	69,751	0.51%
3	626	20702	Ace Fire Underwriters Ins Co	768,560	0.0433%	126	768,431	170,174	22.15%
4	313	33898	Aegis Security Ins Co	207,554	0.0117%	176	170,273	11,376	6.68%
5	1	36153	Aetna Ins Co of CT	2,405,114	0.1354%	82	6,549,243	5,302,967	80.97%
6	65	10014	Affiliated Fm Ins Co	53,019,309	2.9857%	7	51,331,553	11,178,176	21.78%
7	761	22837	AGCS Marine Ins Co	56,126,031	3.1607%	6	55,603,150	67,510,845	121.42%
8		38733	Alaska Natl Ins Co	2,664	0.0002%	267	2,504	-46	-1.84%
9	761	35300	Allianz Global Risks US Ins Co	9,591,051	0.5401%	28	11,789,782	12,013,635	101.90%
10	140	42579	Allied Prop & Cas Ins Co	1,818,351	0.1024%	96	1,794,604	577,769	32.19%
11	3239	19489	Allied World Assur Co US Inc	493,701	0.0278%	144	202,454	31,537	15.58%
12	8	19240	Allstate Ind Co	57,922	0.0033%	213	51,512	9,969	19.35%
13	8	19232	Allstate Ins Co	15,809,818	0.8903%	19	16,203,583	5,384,990	33.23%
14	4636	21296	Alterra Amer Ins Co	1,841,669	0.1037%	94	1,691,456	5,803,694	343.12%
15	140	19100	Amco Ins Co	5,015,719	0.2825%	50	4,989,111	1,540,240	30.87%
16	361	19720	American Alt Ins Corp	4,341,340	0.2445%	55	4,397,797	5,900,498	134.17%
17	761	21849	American Automobile Ins Co	39,534	0.0022%	223	31,681	2,889	9.12%
18	19	10111	American Bankers Ins Co Of FL	3,971,652	0.2237%	62	6,071,311	1,342,525	22.11%
19	218	20427	American Cas Co Of Reading PA	3,361	0.0002%	264	6,806	50,144	736.76%
20	111	19690	American Economy Ins Co	264,605	0.0149%	169	273,864	28,853	10.54%
21	361	23450	American Family Home Ins Co	5,984,440	0.3370%	43	3,120,090	1,644,169	52.70%
22	212	26247	American Guar & Liab Ins	1,107,351	0.0624%	110	1,027,262	120,611	11.74%
23	12	19380	American Home Assur Co	980,078	0.0552%	114	1,007,613	990,488	98.30%
24	761	21857	American Ins Co	4,492,093	0.2530%	53	4,487,179	4,345,935	96.85%
25	361	23469	American Modern Home Ins Co	3,833,142	0.2159%	64	3,264,782	1,598,018	48.95%
26		12190	American Pet Ins Co	10,230,067	0.5761%	26	9,755,733	5,572,605	57.12%
27	19	19615	American Reliable Ins Co	5,915,789	0.3331%	44	5,747,078	398,698	6.94%
28	18	19631	American Road Ins Co	736,340	0.0415%	130	736,340	103,148	14.01%
29	1346	39969	American Safety Cas Ins Co	1,774,633	0.0999%	97	2,031,505	184,394	9.08%
30	19	42978	American Security Ins Co	1,969,720	0.1109%	91	1,969,720	510,887	25.94%
31	111	19704	American States Ins Co	1,869,395	0.1053%	93	1,987,887	275,126	13.84%
32	212	40142	American Zurich Ins Co	12,129,468	0.6831%	23	11,631,786	2,148,806	18.47%
33	124	23396	Amerisure Mut Ins Co	2,164	0.0001%	269	1,680	40	2.38%
34		27928	Amex Assur Co	23,064,039	1.2988%	16	23,096,862	14,149,812	61.26%
35	28	19976	Amica Mut Ins Co	614,168	0.0346%	135	596,254	475,394	79.73%
36	4256	40010	Anchor Gen Ins Co	441,593	0.0249%	148	441,593	14,526	3.29%
37	1279	11150	Arch Ins Co	758,066	0.0427%	128	471,930	46,139	9.78%
38	457	19860	Argonaut Great Central Ins Co	35,334	0.0020%	225	57,338	-622	-1.08%
39	457	19801	Argonaut Ins Co	83,107	0.0047%	202	339,994	243,906	71.74%
40	457	19828	Argonaut Midwest Ins Co	434,988	0.0245%	150	487,384	-21,012	-4.31%
41		41459	Armed Forces Ins Exch	520,742	0.0293%	140	528,767	271,535	51.35%
42	4698	43460	Aspen Amer Ins Co	2,581,802	0.1454%	79	1,260,709	1,232,815	97.79%
43	761	21865	Associated Ind Corp	361,849	0.0204%	159	375,546	86,935	23.15%
44	3299	29033	Atain Ins Co	674,198	0.0380%	133	615,599	96,902	15.74%
45	1129	27154	Atlantic Specialty Ins Co	3,432,670	0.1933%	68	1,118,818	720,021	64.36%
46	984	10367	Avemco Ins Co	52,236	0.0029%	215	52,236	0	0.00%
47		29530	AXA Art Ins Corp	4,069,178	0.2292%	60	4,264,443	24,139	0.57%



# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: INLAND MARINE [09]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
48	3416	37273	Axis Ins Co	302,327	0.0170%	165	265,456	85,518	32.22%
49	1281	24813	Balboa Ins Co	190,315	0.0107%	181	194,034	-46,011	-23.71%
50	626	18279	Bankers Standard Ins Co	7,471,779	0.4208%	37	6,972,518	1,292,167	18.53%
51		37540	Beazley Ins Co Inc	161,012	0.0091%	187	543,278	123,664	22.76%
52	802	13544	California Capital Ins Co	2,741,686	0.1544%	76	2,653,747	601,585	22.67%
53	33	20117	California Cas Ind Exch	347,287	0.0196%	161	351,189	48,432	13.79%
54	33	20125	California Cas Ins Co	73,391	0.0041%	205	74,028	1,125	1.52%
55	98	10510	Carolina Cas Ins Co	2,218,889	0.1250%	86	2,360,178	1,173,431	49.72%
56	3569	11255	Caterpillar Ins Co	483,123	0.0272%	146	511,664	153,381	29.98%
57	4574	19518	Catlin Ins Co	1,377,517	0.0776%	106	1,207,025	1,143,472	94.73%
58	31	34274	Central States Ind Co Of Omaha	808,060	0.0455%	123	696,843	447,713	64.25%
59		26905	Century Natl Ins Co	54,419	0.0031%	214	54,948	-4,736	-8.62%
60	12	19402	Chartis Prop Cas Co	37,711,211	2.1237%	10	36,469,535	8,763,287	24.03%
61	38	10052	Chubb Natl Ins Co	6,046,289	0.3405%	42	5,014,018	2,192,830	43.73%
62	244	10677	Cincinnati Ins Co	9,893	0.0006%	252	9,261	-143	-1.54%
63	88	31534	Citizens Ins Co Of Amer	1,060	0.0001%	275	616	1	0.16%
64	212	10315	Civic Prop & Cas Co	3,040	0.0002%	266	3,698	-117	-3.16%
65	323	10693	Civil Serv Employees Ins Co	256,459	0.0144%	170	266,640	29,244	10.97%
66	31	27812	Columbia Ins Co	7,260	0.0004%	257	6,637	45	0.68%
67	12	19410	Commerce & Industry Ins Co	502,904	0.0283%	143	557,718	139,982	25.10%
68	661	12157	Companion Prop & Cas Ins Co	7,309	0.0004%	256	-3,293	1,813	-55.06%
69	218	20443	Continental Cas Co	177,544,659	9.9982%	3	180,035,552	98,643,979	54.79%
70	218	35289	Continental Ins Co	1,482,608	0.0835%	103	1,556,866	-1,149,850	-73.86%
71		10499	Corepointe Ins Co	49,248	0.0028%	218	40,925	-2,410	-5.89%
72	140	18961	Crestbrook Ins Co	266,452	0.0150%	168	236,921	61,045	25.77%
73	323	18953	CSE Safeguard Ins Co	127,280	0.0072%	191	126,194	-3,406	-2.70%
74	75	12718	Developers Surety & Ind Co	9,901	0.0006%	251	1,572	1	0.06%
75	920	42048	Diamond State Ins Co	2,715,501	0.1529%	77	2,442,342	1,640,215	67.16%
76	3548	36463	Discover Prop & Cas Ins Co	47,992	0.0027%	219	14,191	-708,598	-4993.29%
77	802	12890	Eagle W Ins Co	44,536	0.0025%	220	44,119	6,867	15.56%
78	57	21261	Electric Ins Co	39,782	0.0022%	222	38,527	82,840	215.02%
79	212	21326	Empire Fire & Marine Ins Co	3,214,335	0.1810%	70	3,267,068	157,349	4.82%
80	1129	20648	Employers Fire Ins Co	3,729,685	0.2100%	66	5,062,224	1,794,763	35.45%
81	111	21458	Employers Ins of Wausau	4,832	0.0003%	261	4,837	95,828	1981.15%
82	62	21415	Employers Mut Cas Co	826,518	0.0465%	121	812,646	333,567	41.05%
83	8	10358	Encompass Ins Co	1,872,437	0.1054%	92	1,831,795	706,651	38.58%
84	785	37915	Essentia Ins Co	829,031	0.0467%	120	853,385	195,574	22.92%
85	212	10318	Exact Prop & Cas Co Inc	115	0.0000%	283	115	0	0.00%
86	65	21482	Factory Mut Ins Co	244,930,541	13.7930%	2	230,798,710	117,799,846	51.04%
87	212	21652	Farmers Ins Exch	350,534	0.0197%	160	361,533	34,186	9.46%
88	140	13838	Farmland Mut Ins Co	61,304	0.0035%	211	56,437	13,760	24.38%
89	38	20281	Federal Ins Co	63,459,453	3.5736%	4	57,284,690	22,854,228	39.90%
90	7	13935	Federated Mut Ins Co	1,513,157	0.0852%	102	1,358,183	630,992	46.46%
91		11118	Federated Rural Electric Ins Exch	1,563	0.0001%	273	1,633	-27	-1.65%
92	7	28304	Federated Serv Ins Co	322,720	0.0182%	164	335,713	8,150	2.43%
93	212	39306	Fidelity & Deposit Co Of MD	67,922	0.0038%	209	64,553	2,964	4.59%
94	4765	25180	Fidelity Natl Ins Co	87,155	0.0049%	198	90,643	34,770	38.36%

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95	4765	16578	Fidelity Natl Prop & Cas Ins Co	25,250	0.0014%	235	24,006	-6,962	-29.00%
96	248	31453	Financial Pacific Ins Co	3,210,459	0.1808%	71	1,733,167	1,264,395	72.95%
97	212	21660	Fire Ins Exch	5,278,686	0.2973%	48	5,349,697	119,919	2.24%
98	761	21873	Firemans Fund Ins Co	44,406,260	2.5007%	8	47,273,165	30,554,320	64.63%
99	70	37710	First Amer Prop & Cas Ins Co	17,180	0.0010%	240	17,879	0	0.00%
100	70	34525	First Amer Specilaty Ins Co	173,263	0.0098%	184	172,510	39,402	22.84%
101	111	24724	First Natl Ins Co Of Amer	1,700,447	0.0958%	99	1,716,432	954,601	55.62%
102	200	21253	Garrison Prop & Cas Ins Co	1,162,644	0.0655%	108	1,019,810	718,830	70.49%
103	796	24414	General Cas Co Of WI	334	0.0000%	279	2,352	-57,136	-2429.25%
104	111	24732	General Ins Co Of Amer	432,839	0.0244%	151	317,610	16,735	5.27%
105	1169	11231	Generali Us Branch	1,046,563	0.0589%	111	1,044,542	190,505	18.24%
106	111	10836	Golden Eagle Ins Corp	241,615	0.0136%	174	245,613	25,885	10.54%
107	83	22101	Grange Ins Assn	84,343	0.0047%	201	85,536	9,375	10.96%
108	12	23809	Granite State Ins Co	1,420,484	0.0800%	104	1,312,618	85,287	6.50%
109	84	26832	Great Amer Alliance Ins Co	276,391	0.0156%	167	232,746	14,192	6.10%
110	84	26344	Great Amer Assur Co	11,305,998	0.6367%	24	11,547,754	7,809,636	67.63%
111	84	16691	Great Amer Ins Co	2,814,703	0.1585%	75	2,705,180	2,236,800	82.69%
112	84	22136	Great Amer Ins Co of NY	7,739,301	0.4358%	36	7,671,366	3,305,690	43.09%
113	84	33723	Great Amer Spirit Ins Co	85,856	0.0048%	199	90,829	6,000	6.61%
114	98	25224	Great Divide Ins Co	564,045	0.0318%	137	600,504	152,831	25.45%
115	38	20303	Great Northern Ins Co	121,766	0.0069%	192	129,467	102,695	79.32%
116	150	11371	Great West Cas Co	4,208,448	0.2370%	57	4,048,645	4,785,707	118.21%
117	1285	22322	Greenwich Ins Co	362,901	0.0204%	158	222,673	670,572	301.15%
118	88	36064	Hanover Amer Ins Co	1,805	0.0001%	270	1,991	2	0.10%
119	88	22292	Hanover Ins Co	12,565,752	0.7076%	22	13,661,916	16,087,145	117.75%
120	225	26433	Harco Natl Ins Co	61,385	0.0035%	210	106,489	12,690	11.92%
121	91	29424	Hartford Cas Ins Co	881,215	0.0496%	115	933,734	419,909	44.97%
122	91	19682	Hartford Fire In Co	18,540,136	1.0441%	18	20,606,048	12,278,103	59.58%
123	91	37478	Hartford Ins Co Of The Midwest	13,814	0.0008%	245	16,016	-12,579	-78.54%
124	361	11452	Hartford Steam Boil Inspec & Ins Co	27,951	0.0016%	229	20,907	-4,015	-19.20%
125	91	30104	Hartford Underwriters Ins Co	759,733	0.0428%	127	790,973	293,165	37.06%
126	517	41343	HDI Gerling Amer Ins Co	173,575	0.0098%	183	92,926	-136,217	-146.59%
127	4666	10200	Hiscox Ins Co Inc	2,002,328	0.1128%	90	1,082,040	1,526,329	141.06%
128	300	22578	Horace Mann Ins Co	91,831	0.0052%	197	90,014	24,184	26.87%
129	300	22756	Horace Mann Prop & Cas Ins Co	25,532	0.0014%	233	25,725	18,242	70.91%
130	158	25054	Hudson Ins Co	3,156,665	0.1778%	73	3,859,638	1,690,040	43.79%
131	4	29068	IDS Prop Cas Ins Co	13,593	0.0008%	246	11,685	-10,221	-87.47%
132	626	43575	Indemnity Ins Co Of North Amer	2,325,206	0.1309%	85	2,446,676	96,134	3.93%
133	246	14265	Indiana Lumbermens Mut Ins Co	515,565	0.0290%	142	456,915	50,596	11.07%
134	626	22713	Insurance Co of N Amer	864,092	0.0487%	116	927,328	5,863,512	632.30%
135	922	27847	Insurance Co Of The West	9,151,298	0.5153%	31	8,750,588	10	0.00%
136	1318	15598	Interins Exch Of The Automobile Club	5,152,966	0.2902%	49	5,168,164	2,170,488	42.00%
137	761	11630	Jefferson Ins Co	37,279,741	2.0994%	11	36,626,974	14,302,711	39.05%
138		14354	Jewelers Mut Ins Co	14,174,731	0.7982%	21	13,984,014	7,473,678	53.44%
139	215	10914	Kemper Independence Ins Co	1,831,422	0.1031%	95	1,817,756	488,838	26.89%
140	456	26077	Lancer Ins Co	831,301	0.0468%	119	793,148	343,783	43.34%
141	111	42404	Liberty Ins Corp	3,252	0.0002%	265	844	358	42.42%

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142	111	23035	Liberty Mut Fire Ins Co	3,159,661	0.1779%	72	2,659,502	988,219	37.16%
143	111	23043	Liberty Mut Ins Co	279,990,598	15.7673%	1	280,537,996	191,640,670	68.31%
144		23108	Lumbermens Underwriting Alliance	40,904	0.0023%	221	97,367	20,066	20.61%
145	411	23876	Mapfre Ins Co	1,433	0.0001%	274	347	0	0.00%
146	785	28932	Markel Amer Ins Co	2,171,617	0.1223%	88	2,171,769	1,191,158	54.85%
147	785	38970	Markel Ins Co	5,573,235	0.3139%	46	5,648,892	4,852,400	85.90%
148	212	19356	Maryland Cas Co	21,792	0.0012%	239	31,611	4,777	15.11%
149	88	22306	Massachusetts Bay Ins Co	14,246	0.0008%	243	13,797	33	0.24%
150	3589	10784	Maxum Cas Ins Co	103,912	0.0059%	193	51,488	24,308	47.21%
151	215	31968	Merastar Ins Co	4,277	0.0002%	262	4,361	0	0.00%
152		15768	Merced Mut Ins Co	33,345	0.0019%	227	34,680	0	0.00%
153	1281	24821	Meritplan Ins Co	6,926	0.0004%	258	14,140	-1,178	-8.33%
154	241	25321	Metropolitan Drt Prop & Cas Ins Co	412,583	0.0232%	155	390,990	183,938	47.04%
155	212	21687	Mid Century Ins Co	4,160,112	0.2343%	58	4,470,988	195,329	4.37%
156	4715	20362	Mitsui Sumitomo Ins Co of Amer	517,507	0.0291%	141	485,311	-5,888	-1.21%
157	4715	22551	Mitsui Sumitomo Ins USA Inc	27,674	0.0016%	230	28,451	-208	-0.73%
158	802	23540	Monterey Ins Co	2,491,699	0.1403%	81	2,428,229	982,596	40.47%
159	291	13331	Motorists Commercial Mut Ins Co	300	0.0000%	281	384	-8,473	-2206.51%
160	140	11991	National Cas Co	174,676	0.0098%	182	274,265	29,343	10.70%
161	796	16217	National Farmers Union Prop & Cas	16,710	0.0009%	241	18,970	-2,369	-12.49%
162	218	20478	National Fire Ins Co Of Hartford	74,170	0.0042%	204	31,738	4,954	15.61%
163	84	32620	National Interstate Ins Co	816,050	0.0460%	122	971,613	511,878	52.68%
164	31	20052	National Liab & Fire Ins Co	159,019	0.0090%	188	105,641	28,728	27.19%
165	761	21881	National Surety Corp	25,963	0.0015%	232	27,366	0	0.00%
166	12	19445	National Union Fire Ins Co Of Pitts	3,828,530	0.2156%	65	4,671,485	12,665,354	271.12%
167	140	28223	Nationwide Agribusiness Ins Co	84,505	0.0048%	200	65,091	24,905	38.26%
168	140	25453	Nationwide Ins Co Of Amer	398,138	0.0224%	156	376,428	266,725	70.86%
169	140	23779	Nationwide Mut Fire Ins Co	325,149	0.0183%	163	343,300	48,198	14.04%
170	140	23787	Nationwide Mut Ins Co	7,010,485	0.3948%	39	6,924,381	1,125,339	16.25%
171	510	42307	Navigators Ins Co	4,215,705	0.2374%	56	4,355,523	2,335,033	53.61%
172	212	10317	Neighborhood Spirit Prop & Cas Co	10,509	0.0006%	250	10,757	0	0.00%
173	111	24171	Netherlands Ins Co The	1,713	0.0001%	272	1,714	0	0.00%
174	12	23841	New Hampshire Ins Co	22,746,425	1.2809%	17	22,624,848	1,308,397	5.78%
175	256	16608	New York Marine & Gen Ins Co	4,150,099	0.2337%	59	2,998,311	1,194,800	39.85%
176	1281	24848	Newport Ins Co	24,484	0.0014%	236	39,826	-2,704	-6.79%
177	3219	27073	Nipponkoa Ins Co Ltd US Br	26,249	0.0015%	231	29,160	-13,524	-46.38%
178	181	29700	North Amer Elite Ins Co	49,337	0.0028%	216	67,533	209,209	309.79%
179	181	29874	North Amer Specialty Ins Co	2,055,769	0.1158%	89	2,995,263	676,233	22.58%
180	796	27740	North Pointe Ins Co	487	0.0000%	278	724	-148,758	-20546.69%
181	8	36455	Northbrook Ind Co	172,435	0.0097%	185	385,652	59,881	15.53%
182	1129	38369	Northern Assur Co Of Amer	1,000	0.0001%	276	8,799	-1,109	-12.60%
183	212	19372	Northern Ins Co Of NY	5,020	0.0003%	260	5,349	-299	-5.59%
184	3548	24015	Northland Ins Co	3,567,700	0.2009%	67	3,564,942	2,020,459	56.68%
185	88	42552	Nova Cas Co	740,878	0.0417%	129	769,052	252,747	32.86%
186	225	23248	Occidental Fire & Cas Co Of NC	8,928,877	0.5028%	33	8,927,238	792,130	8.87%
187		26565	Ohio Ind Co	70,180	0.0040%	207	61,687	8,419	13.65%
188	150	24147	Old Republic Ins Co	31,051,461	1.7486%	15	31,051,458	22,128,413	71.26%

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189	697	37060	Old United Cas Co	127,541	0.0072%	190	2,213,985	-30,632	-1.38%
190	1129	20621	OneBeacon Amer Ins Co	4,825,554	0.2717%	52	5,897,853	1,795,727	30.45%
191	1129	21970	OneBeacon Ins Co	68,833	0.0039%	208	113,650	79,495	69.95%
192	645	14907	Oregon Mut Ins Co	584,450	0.0329%	136	558,828	11,471	2.05%
193	626	22748	Pacific Employers Ins Co	8,464	0.0005%	253	12,331	2,151	17.44%
194	38	20346	Pacific Ind Co	244,001	0.0137%	173	473,195	36,225	7.66%
195	408	11048	Pacific Prop & Cas Co	204,467	0.0115%	179	202,580	29,282	14.45%
196	2898	37850	Pacific Specialty Ins Co	843,631	0.0475%	118	926,947	-137,801	-14.87%
197	111	18333	Peerless Ind Ins Co	169,214	0.0095%	186	168,254	-10,992	-6.53%
198	111	24198	Peerless Ins Co	8,427,662	0.4746%	35	8,546,615	3,288,281	38.47%
199	920	32859	Penn Amer Ins Co	3,621	0.0002%	263	4,469	731	16.36%
200		14974	Pennsylvania Lumbermens Mut Ins	10,875	0.0006%	248	10,208	0	0.00%
201	150	12262	Pennsylvania Manufacturers Assoc Ins	9,251,169	0.5210%	30	9,114,437	805,824	8.84%
202	775	13714	Pharmacists Mut Ins Co	14,154	0.0008%	244	13,210	440	3.33%
203	3098	18058	Philadelphia Ind Ins Co	6,605,933	0.3720%	41	7,097,339	1,528,164	21.53%
204	796	37257	Praetorian Ins Co	9,837,411	0.5540%	27	10,126,650	3,751,596	37.05%
205	748	21903	Procentury Ins Co	300	0.0000%	282	467	-27	-5.78%
206	155	24260	Progressive Cas Ins Co	6,909,506	0.3891%	40	6,817,565	3,060,958	44.90%
207	155	16322	Progressive Direct Ins Co	4,008,612	0.2257%	61	3,800,439	1,556,953	40.97%
208	155	10193	Progressive Express Ins Co	130,738	0.0074%	189	97,410	81,740	83.91%
209	155	27804	Progressive West Ins Co	25,513	0.0014%	234	18,820	2,619	13.92%
210	91	34690	Property & Cas Ins Co Of Hartford	23,033	0.0013%	237	8,285	0	0.00%
211	867	12416	Protective Ins Co	2,214	0.0001%	268	1,279	0	0.00%
212	796	39217	QBE Ins Corp	1,585,362	0.0893%	100	2,117,443	232,873	11.00%
213	31	11673	Redwood Fire & Cas Ins Co	1,713	0.0001%	271	3,141	-5,713	-181.88%
214	796	24449	Regent Ins Co	803	0.0000%	277	20,868	45,734	219.16%
215	574	31089	Repwest Ins Co	2,669,820	0.1503%	78	2,669,905	247,442	9.27%
216	98	36684	Riverport Ins Co	492,671	0.0277%	145	285,196	40,314	14.14%
217	783	13056	RLI Ins Co	3,358,699	0.1891%	69	2,945,977	1,708,605	58.00%
218	501	22314	RSUI Ind Co	252,650	0.0142%	171	435,628	4,244	0.97%
219	111	24740	Safeco Ins Co Of Amer	4,974,216	0.2801%	51	4,970,836	1,543,569	31.05%
220	111	39012	Safeco Ins Co Of IL	2,389,846	0.1346%	83	2,395,917	581,540	24.27%
221	867	40460	Sagamore Ins Co	35,820	0.0020%	224	75,069	25,443	33.89%
222	140	15580	Scottsdale Ind Co	2,934,261	0.1652%	74	2,241,471	1,219,979	54.43%
223	869	10054	Securian Cas Co	216,393	0.0122%	175	319,848	313,547	98.03%
224	2538	19879	Security Natl Ins Co	102,542	0.0058%	194	96,861	16,523	17.06%
225	158	10936	Seneca Ins Co Inc	437,863	0.0247%	149	321,747	218,539	67.92%
226	91	11000	Sentinel Ins Co Ltd	60,301	0.0034%	212	20,561	0	0.00%
227	169	24988	Sentry Ins A Mut Co	856,839	0.0483%	117	847,102	83,839	9.90%
228	169	21180	Sentry Select Ins Co	1,579,464	0.0889%	101	1,487,510	847,667	56.99%
229	3219	11126	Sompo Japan Ins Co of Amer	246,345	0.0139%	172	297,847	-226,892	-76.18%
230	4702	20613	Sparta Ins Co	22,425	0.0013%	238	20,294	893	4.40%
231	3548	24767	St Paul Fire & Marine Ins Co	4,474,681	0.2520%	54	5,009,971	-228,938	-4.57%
232	3548	24775	St Paul Guardian Ins Co	5,375	0.0003%	259	5,410	-8,884	-164.21%
233	3548	24791	St Paul Mercury Ins Co	731,934	0.0412%	131	780,679	-231,307	-29.63%
234	3548	19070	Standard Fire Ins Co	5,450,058	0.3069%	47	5,377,845	2,407,810	44.77%
235	748	18023	Star Ins Co	776,272	0.0437%	124	775,011	175,607	22.66%

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236	98	40045	Starnet Ins Co	5,658,266	0.3186%	45	5,726,858	3,397,219	59.32%
237	4670	38318	Starr Ind & Liab Co	1,135,495	0.0639%	109	641,998	304,993	47.51%
238	176	25151	State Farm Gen Ins Co	62,159,802	3.5005%	5	61,713,720	26,181,015	42.42%
239	93	12831	State Natl Ins Co Inc	205,874	0.0116%	178	146,031	135,134	92.54%
240	468	10952	Stonebridge Cas Ins Co	31,357,729	1.7659%	14	31,463,753	18,376,462	58.41%
241	866	40436	Stratford Ins Co	426,143	0.0240%	152	360,667	209,717	58.15%
242		32107	Sutter Ins Co	1,026,259	0.0578%	112	1,078,473	258,759	23.99%
243	2538	42376	Technology Ins Co Inc	523,039	0.0295%	139	105,580	97,734	92.57%
244	140	13242	Titan Ind Co	8,446	0.0005%	254	7,544	13,215	175.17%
245	3098	12904	Tokio Marine & Nichido Fire Ins Co	7,392,652	0.4163%	38	6,043,060	78,352,666	1296.57%
246	4701	25496	Torus Natl Ins Co	7,720	0.0004%	255	727	268	36.86%
247	3703	44300	Tower Ins Co Of NY	2,552,179	0.1437%	80	2,407,582	1,903,773	79.07%
248	225	28886	Transguard Ins Co Of Amer Inc	998,918	0.0563%	113	1,034,314	155,753	15.06%
249	218	20494	Transportation Ins Co	78,498	0.0044%	203	83,611	45,048	53.88%
250	3548	36137	Travelers Commercial Ins Co	2,178,184	0.1227%	87	2,225,542	969,655	43.57%
251	3548	25682	Travelers Ind Co Of CT	540,039	0.0304%	138	465,133	554,342	119.18%
252	3548	25674	Travelers Prop Cas Co Of Amer	31,603,411	1.7797%	13	30,410,146	9,757,782	32.09%
253	3548	36161	Travelers Prop Cas Ins Co	688,261	0.0388%	132	739,228	255,361	34.54%
254	212	21709	Truck Ins Exch	283,732	0.0160%	166	297,924	187,725	63.01%
255	91	27120	Trumbull Ins Co	201,616	0.0114%	180	139,798	9,825	7.03%
256	91	29459	Twin City Fire Ins Co Co	328	0.0000%	280	158	-1,032	-653.16%
257	796	25798	Unigard Ind Co	207,180	0.0117%	177	214,187	38,674	18.06%
258	796	25747	Unigard Ins Co	771,451	0.0434%	125	859,971	166,328	19.34%
259	155	11770	United Financial Cas Co	1,382,756	0.0779%	105	1,255,764	756,244	60.22%
260	200	25941	United Serv Automobile Assn	9,256,986	0.5213%	29	9,039,818	4,584,287	50.71%
261	158	21113	United States Fire Ins Co	10,958,343	0.6171%	25	10,958,478	6,257,961	57.11%
262	31	25895	United States Liab Ins Co	49,301	0.0028%	217	26,021	1	0.00%
263	215	16063	Unitrin Auto & Home Ins Co	11,052	0.0006%	247	11,310	-153	-1.35%
264	212	41181	Universal Underwriters Ins Co	415,598	0.0234%	153	470,357	-355,336	-75.55%
265	200	25968	USAA Cas Ins Co	9,108,926	0.5130%	32	8,824,638	3,449,428	39.09%
266	200	18600	USAA Gen Ind Co	659,611	0.0371%	134	545,724	581,027	106.47%
267	218	20508	Valley Forge Ins Co	35,058	0.0020%	226	47,347	-329	-0.69%
268	84	21172	Vanliner Ins Co	101,478	0.0057%	195	112,031	3,880	3.46%
269	88	10815	Verlan Fire Ins Co MD	16,168	0.0009%	242	15,013	0	0.00%
270	140	42285	Veterinary Pet Ins Co	42,617,620	2.4000%	9	41,569,789	23,698,580	57.01%
271	38	20397	Vigilant Ins Co	450,777	0.0254%	147	449,146	134,923	30.04%
272	4254	40827	Virginia Surety Co Inc	3,943,579	0.2221%	63	3,944,977	2,160,186	54.76%
273	111	26042	Wausau Underwriters Ins Co	29,779	0.0017%	228	24,220	16,302	67.31%
274	2538	25011	Wesco Ins Co	1,761,333	0.0992%	98	1,625,654	962,781	59.22%
275	626	10030	Westchester Fire Ins Co	98,239	0.0055%	196	776,791	-161,868	-20.84%
276	181	39845	Westport Ins Corp	10,744	0.0006%	249	11,437	-7,115	-62.21%
277	748	25780	Williamsburg Natl Ins Co	330,735	0.0186%	162	235,115	43,826	18.64%
278	225	13234	Wilshire Ins Co	1,289,587	0.0726%	107	1,291,686	882,449	68.32%
279	1285	24554	XL Ins Amer Inc	381,899	0.0215%	157	233,700	39,211	16.78%
280	1285	37885	XL Specialty Ins Co	2,328,679	0.1311%	84	2,403,161	2,667,847	111.01%
281	669	30325	Zale Ind Co	414,850	0.0234%	154	414,850	35,584	8.58%
282	212	16535	Zurich Amer Ins Co	35,995,600	2.0270%	12	34,573,234	5,915,539	17.11%

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: INLAND MARINE [09]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

<i>Rec #</i>	<i>Group #</i>	<i>Naic #</i>	<i>Company Name</i>	<i>Written Premium</i>	<i>Market Share</i>	<i>Share Rank</i>	<i>Earned Premium</i>	<i>Incurred Losses</i>	<i>Loss Ratio</i>
283	212	27855	Zurich Amer Ins Co Of IL	70,586	0.0040%	206	60,155	6,537	10.87%
<b>Line Total:</b>				<b>1,775,763,145</b>	<b>100.0000%</b>		<b>1,755,312,479</b>	<b>993,807,117</b>	<b>56.62%</b>

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: FINANCIAL GUARANTY [10]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
1	1248	18708	Ambac Assur Corp	8,732,412	24.5869%	2	54,660,249	76,796,120	140.50%
2	194	30180	Assured Guar Corp	268,897	0.7571%	5	5,204,933	2,643,473	50.79%
3	194	18287	Assured Guar Municipal Corp	18,617,971	52.4207%	1	37,365,541	30,631,118	81.98%
4		25771	CIFG Assur N Amer Inc	259,308	0.7301%	6	908,774	0	0.00%
5	528	12041	MBIA Ins Corp	2,225,653	6.2665%	4	66,446,458	2,979,962	4.48%
6	4676	20311	Syncora Guar Inc	5,412,216	15.2386%	3	8,082,935	35,347,470	437.31%
<b>Line Total:</b>				<b>35,516,457</b>	<b>100.0000%</b>		<b>172,668,890</b>	<b>148,398,143</b>	<b>85.94%</b>

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: MEDICAL PROFESSIONAL LIABILITY [11]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
1	626	22667	Ace Amer Ins Co	6,711,779	1.3273%	9	6,709,277	3,497,116	52.12%
2	361	19720	American Alt Ins Corp	1,088,763	0.2153%	22	1,115,536	-1,624,179	-145.60%
3	218	20427	American Cas Co Of Reading PA	16,094,553	3.1828%	7	15,981,279	1,833,779	11.47%
4	831	39152	American Hlthcare Ind Co	1,460,329	0.2888%	21	1,882,605	-218,889	-11.63%
5	12	19380	American Home Assur Co	146,643	0.0290%	33	135,675	-187	-0.14%
6	761	21857	American Ins Co	52,550	0.0104%	37	70,823	-1,306,019	-1844.06%
7	1129	27154	Atlantic Specialty Ins Co	45,880	0.0091%	39	11,564	5,018	43.39%
8		37540	Beazley Ins Co Inc	99	0.0000%	44	33	33	100.00%
9	88	12260	Campmed Cas & Ind Co Inc	49,026	0.0097%	38	56,062	-1,844	-3.29%
10	761	22810	Chicago Ins Co	22,022	0.0044%	42	24,945	-1,139,532	-4568.18%
11		18767	Church Mut Ins Co	738,755	0.1461%	24	489,207	69,503	14.21%
12	218	20443	Continental Cas Co	3,065,310	0.6062%	14	3,557,069	1,270,098	35.71%
13	3239	16624	Darwin Natl Assur Co	1,554,074	0.3073%	20	1,450,027	485,298	33.47%
14		40975	Dentists Ins Co	26,597,182	5.2597%	5	28,399,497	5,363,599	18.89%
15	831	34495	Doctors Co An Interins Exch	202,602,897	40.0654%	1	199,180,575	76,234,405	38.27%
16		12003	Emergency Medicine Professional Asr	353,017	0.0698%	29	358,517	133,720	37.30%
17	1120	10120	Everest Natl Ins Co	147,286	0.0291%	32	102,547	15,224	14.85%
18	508	10801	Fortress Ins Co	235,465	0.0466%	30	196,948	84,829	43.07%
19	140	22209	Freedom Specialty Ins Co	1,779,102	0.3518%	18	1,480,427	543,207	36.69%
20	111	24732	General Ins Co Of Amer	28,265	0.0056%	40	35,808	7,263	20.28%
21	12	23809	Granite State Ins Co	537,237	0.1062%	26	530,292	211,459	39.88%
22	98	25224	Great Divide Ins Co	109,119	0.0216%	34	88,545	38,340	43.30%
23	1285	22322	Greenwich Ins Co	23,641	0.0047%	41	11,844	2,118	17.88%
24		11832	Health Care Industry Liab Recip Ins	1,801,279	0.3562%	17	2,002,949	1,395,554	69.67%
25	626	43575	Indemnity Ins Co Of North Amer	911	0.0002%	43	686	286	41.69%
26	111	19917	Liberty Ins Underwriters Inc	5,450,852	1.0779%	12	5,603,607	2,600,167	46.40%
27		32433	Medical Ins Exch Of CA	27,779,498	5.4935%	3	29,885,112	18,507,603	61.93%
28	31	11843	Medical Protective Co	27,646,583	5.4672%	4	28,383,583	5,617,865	19.79%
29	1282	12754	Medicus Ins Co	4,214,772	0.8335%	13	2,043,566	797,929	39.05%
30	12	19445	National Union Fire Ins Co Of Pitts	16,174,131	3.1985%	6	16,280,227	2,060,237	12.65%
31	2638	15865	NCMIC Ins Co	7,315,897	1.4467%	8	7,514,452	-397,391	-5.29%
32	1282	33200	Norcal Mut Ins Co	131,299,679	25.9650%	2	135,762,546	71,797,593	52.88%
33	1129	21970	OneBeacon Ins Co	69,375	0.0137%	35	72,319	8,760	12.11%
34	2698	10222	PACO Assur Co Inc	2,350,382	0.4648%	15	2,568,966	1,085,720	42.26%
35	775	13714	Pharmacists Mut Ins Co	465,501	0.0921%	28	524,365	45,731	8.72%
36	3098	18058	Philadelphia Ind Ins Co	1,936,098	0.3829%	16	1,946,978	692,581	35.57%
37	2698	14460	Podiatry Ins Co Of Amer	6,055,471	1.1975%	10	6,132,376	2,521,847	41.12%
38	4743	36234	Preferred Professional Ins Co	1,707,505	0.3377%	19	1,589,919	1,081,682	68.03%
39	831	34487	Professional Underwriters Liab Ins C	5,758,057	1.1387%	11	6,069,389	274,417	4.52%
40	831	10352	Scpie Ind Co	908,810	0.1797%	23	944,618	1,393,389	147.51%
41	176	25143	State Farm Fire & Cas Co	607,137	0.1201%	25	609,509	110,685	18.16%
42	176	25151	State Farm Gen Ins Co	64,991	0.0129%	36	65,186	3,000	4.60%
43	158	21113	United States Fire Ins Co	152,398	0.0301%	31	123,731	209,374	169.22%
44	212	16535	Zurich Amer Ins Co	477,939	0.0945%	27	689,387	-394,278	-57.19%
<b>Line Total:</b>				<b>505,680,260</b>	<b>100.0000%</b>		<b>510,682,573</b>	<b>194,917,110</b>	<b>38.17%</b>



# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: EARTHQUAKE [12]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
1	626	22667	Ace Amer Ins Co	2,784,426	0.2311%	33	1,823,613	-105,705	-5.80%
2	626	20702	Ace Fire Underwriters Ins Co	4,465	0.0004%	125	5,254	-260	-4.95%
3		38733	Alaska Natl Ins Co	8,591	0.0007%	118	6,446	0	0.00%
4	761	35300	Allianz Global Risks US Ins Co	2,610,897	0.2167%	37	2,804,995	832,517	29.68%
5	3239	19489	Allied World Assur Co US Inc	275	0.0000%	147	1,183	178	15.05%
6	140	19100	Amco Ins Co	653,891	0.0543%	53	6,219,504	147	0.00%
7	361	19720	American Alt Ins Corp	1,775,824	0.1474%	40	1,370,209	138,369	10.10%
8	218	20427	American Cas Co Of Reading PA	13	0.0000%	154	4	0	0.00%
9	111	19690	American Economy Ins Co	267,169	0.0222%	71	293,559	-6,123	-2.09%
10	212	26247	American Guar & Liab Ins	12,000,378	0.9958%	16	12,013,746	-33,500	-0.28%
11	12	19380	American Home Assur Co	57,043	0.0047%	89	64,617	0	0.00%
12	761	21857	American Ins Co	34,528	0.0029%	96	34,248	-540	-1.58%
13	19	19615	American Reliable Ins Co	6,620	0.0005%	122	6,616	91	1.38%
14	111	19704	American States Ins Co	105,130	0.0087%	81	102,531	-2,364	-2.31%
15	212	40142	American Zurich Ins Co	455,417	0.0378%	59	360,680	-11	0.00%
16	28	19976	Amica Mut Ins Co	13,050,103	1.0830%	14	12,979,587	47,000	0.36%
17	1279	11150	Arch Ins Co	3,174,278	0.2634%	29	3,366,398	1,687,500	50.13%
18	761	21865	Associated Ind Corp	2,004,326	0.1663%	39	2,047,947	-31,395	-1.53%
19	212	19305	Assurance Co Of Amer	1,305	0.0001%	136	3,010	0	0.00%
20	1129	27154	Atlantic Specialty Ins Co	62,495	0.0052%	87	13,009	0	0.00%
21	3416	37273	Axis Ins Co	8,558,987	0.7103%	22	8,473,455	119,680	1.41%
22	3416	20370	AXIS Reins Co	39,829,493	3.3052%	7	40,107,190	-787,128	-1.96%
23	1281	24813	Balboa Ins Co	15,945	0.0013%	108	33,589	-2,685	-7.99%
24	626	18279	Bankers Standard Ins Co	12,437,647	1.0321%	15	11,580,471	0	0.00%
25	802	13544	California Capital Ins Co	3,551,863	0.2947%	27	3,572,382	0	0.00%
26	33	20117	California Cas Ind Exch	1,291,348	0.1072%	46	1,330,377	0	0.00%
27		10779	CALIFORNIA EARTHQUAKE AUTHO	566,664,072	47.0244%	1	588,502,379	55,705	0.01%
28		27480	California Mut Ins Co	27,224	0.0023%	100	30,677	0	0.00%
29		26905	Century Natl Ins Co	5,720,813	0.4747%	26	5,885,618	0	0.00%
30	12	19402	Chartis Prop Cas Co	52,761,209	4.3784%	3	51,592,678	0	0.00%
31	244	10677	Cincinnati Ins Co	127	0.0000%	150	174	0	0.00%
32	212	10315	Civic Prop & Cas Co	291	0.0000%	146	-177	0	0.00%
33	323	10693	Civil Serv Employees Ins Co	73,910	0.0061%	85	71,474	13,368	18.70%
34	661	12157	Companion Prop & Cas Ins Co	9,015	0.0007%	117	7,037	1,390	19.75%
35	218	20443	Continental Cas Co	7,279,511	0.6041%	23	8,278,703	226,574	2.74%
36	218	35289	Continental Ins Co	216,014	0.0179%	74	109,828	-527	-0.48%
37		10499	Corepointe Ins Co	5,355	0.0004%	123	5,355	0	0.00%
38	3548	36463	Discover Prop & Cas Ins Co	31,336	0.0026%	98	47,175	30,534	64.72%
39	802	12890	Eagle W Ins Co	90,453	0.0075%	83	88,266	0	0.00%
40	212	21326	Empire Fire & Marine Ins Co	37,781	0.0031%	95	37,781	4,999	13.23%
41	1129	20648	Employers Fire Ins Co	44,752	0.0037%	93	63,581	0	0.00%
42	111	21458	Employers Ins of Wausau	12,973	0.0011%	111	11,931	0	0.00%
43	62	21415	Employers Mut Cas Co	23,689	0.0020%	103	19,461	0	0.00%
44	212	10318	Exact Prop & Cas Co Inc	5	0.0000%	155	-157	0	0.00%
45	212	21652	Farmers Ins Exch	406,560	0.0337%	65	249,049	87,278	35.04%
46	38	20281	Federal Ins Co	41,910,931	3.4780%	5	40,714,462	8,795	0.02%
47	7	13935	Federated Mut Ins Co	740,089	0.0614%	52	628,066	0	0.00%

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: EARTHQUAKE [12]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
48	7	28304	Federated Serv Ins Co	551,436	0.0458%	55	464,920	0	0.00%
49	212	39306	Fidelity & Deposit Co Of MD	1,472,302	0.1222%	42	1,505,070	-2,016	-0.13%
50	4765	25180	Fidelity Natl Ins Co	1,439,576	0.1195%	43	1,422,614	6,500	0.46%
51	4765	16578	Fidelity Natl Prop & Cas Ins Co	3,855	0.0003%	128	2,062	0	0.00%
52	761	21873	Firemans Fund Ins Co	19,735,733	1.6378%	11	20,294,743	-215,496	-1.06%
53	70	37710	First Amer Prop & Cas Ins Co	83,090	0.0069%	84	96,856	0	0.00%
54	70	34525	First Amer Speciatly Ins Co	842,080	0.0699%	50	851,803	0	0.00%
55	111	24724	First Natl Ins Co Of Amer	20,019	0.0017%	107	15,510	-488	-3.15%
56	200	21253	Garrison Prop & Cas Ins Co	18	0.0000%	152	503	-1	-0.20%
57	796	24414	General Cas Co Of WI	2,075	0.0002%	134	2,138	0	0.00%
58	111	24732	General Ins Co Of Amer	199,070	0.0165%	76	186,995	-4,757	-2.54%
59	3829	10799	Geovera Ins Co	85,920,134	7.1300%	2	87,341,474	5,115	0.01%
60		39861	Golden Bear Ins Co	30,147,060	2.5017%	9	27,276,524	0	0.00%
61	111	10836	Golden Eagle Ins Corp	3,098,137	0.2571%	31	2,918,757	-81,255	-2.78%
62	12	23809	Granite State Ins Co	21,763	0.0018%	105	12,581	0	0.00%
63	84	26832	Great Amer Alliance Ins Co	34,240	0.0028%	97	38,351	2,719	7.09%
64	84	26344	Great Amer Assur Co	9,234	0.0008%	116	8,634	4,169	48.29%
65	84	16691	Great Amer Ins Co	61,380	0.0051%	88	62,161	13,751	22.12%
66	84	22136	Great Amer Ins Co of NY	13,837	0.0011%	110	12,369	-1,194	-9.65%
67	88	22292	Hanover Ins Co	1,246	0.0001%	138	623	2	0.32%
68	91	29424	Hartford Cas Ins Co	3,117,706	0.2587%	30	3,303,758	1,699	0.05%
69	91	19682	Hartford Fire In Co	440,818	0.0366%	60	462,222	-16	0.00%
70	91	37478	Hartford Ins Co Of The Midwest	767	0.0001%	139	3,343	0	0.00%
71	91	30104	Hartford Underwriters Ins Co	9,014,820	0.7481%	21	9,361,077	-2,708	-0.03%
72	300	22578	Horace Mann Ins Co	909,350	0.0755%	49	1,018,163	0	0.00%
73	300	22756	Horace Mann Prop & Cas Ins Co	281,118	0.0233%	70	326,567	0	0.00%
74	922	27847	Insurance Co Of The West	40,979,788	3.4007%	6	38,344,550	0	0.00%
75	215	10914	Kemper Independence Ins Co	2,628,788	0.2181%	36	2,730,333	-31,076	-1.14%
76	111	42404	Liberty Ins Corp	720	0.0001%	140	974	0	0.00%
77	111	23035	Liberty Mut Fire Ins Co	17,862,144	1.4823%	12	16,762,508	0	0.00%
78		23108	Lumbermens Underwriting Alliance	91,488	0.0076%	82	117,698	0	0.00%
79	785	38970	Markel Ins Co	7,500	0.0006%	119	9,343	-9,006	-96.39%
80	212	19356	Maryland Cas Co	11,223	0.0009%	112	7,468	0	0.00%
81	88	22306	Massachusetts Bay Ins Co	600	0.0000%	141	159	0	0.00%
82		15768	Merced Mut Ins Co	48,872	0.0041%	92	49,918	0	0.00%
83	660	11908	Mercury Cas Co	767,141	0.0637%	51	715,415	0	0.00%
84	1281	24821	Meritplan Ins Co	23,243	0.0019%	104	61,005	-5,050	-8.28%
85	241	25321	Metropolitan Drt Prop & Cas Ins Co	1,416,144	0.1175%	44	1,404,687	32,062	2.28%
86	212	21687	Mid Century Ins Co	483,756	0.0401%	58	-12,521	179,079	-1430.23%
87	4715	20362	Mitsui Sumitomo Ins Co of Amer	2,858	0.0002%	132	2,185	0	0.00%
88	802	23540	Monterey Ins Co	11,065	0.0009%	113	19,004	0	0.00%
89	218	20478	National Fire Ins Co Of Hartford	2,690	0.0002%	133	1,090	-435	-39.91%
90	84	32620	National Interstate Ins Co	4,054	0.0003%	126	4,405	697	15.82%
91	761	21881	National Surety Corp	27,542	0.0023%	99	27,301	-471	-1.73%
92	12	19445	National Union Fire Ins Co Of Pitts	1,178,015	0.0978%	47	1,288,742	0	0.00%
93	140	28223	Nationwide Agribusiness Ins Co	7,073	0.0006%	121	19,459	5	0.03%
94	140	23787	Nationwide Mut Ins Co	1,526,841	0.1267%	41	1,472,948	1,806	0.12%

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: EARTHQUAKE [12]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
95	212	10317	Neighborhood Spirit Prop & Cas Co	236	0.0000%	149	90	0	0.00%
96	111	24171	Netherlands Ins Co The	191,915	0.0159%	77	170,684	-7,893	-4.62%
97	12	23841	New Hampshire Ins Co	23,879	0.0020%	102	20,034	0	0.00%
98	256	16608	New York Marine & Gen Ins Co	51,091	0.0042%	91	46,831	19,304	41.22%
99	1281	24848	Newport Ins Co	553	0.0000%	143	548	-27	-4.93%
100	3219	27073	Nipponkoa Ins Co Ltd US Br	7,493	0.0006%	120	6,963	2,046	29.38%
101	88	42552	Nova Cas Co	9,920	0.0008%	115	15,161	-27,749	-183.03%
102	1129	20621	OneBeacon Amer Ins Co	119,980	0.0100%	80	240,576	0	0.00%
103	645	14907	Oregon Mut Ins Co	1,016,646	0.0844%	48	1,028,909	0	0.00%
104	38	20346	Pacific Ind Co	425,230	0.0353%	62	435,131	0	0.00%
105	408	11048	Pacific Prop & Cas Co	422,297	0.0350%	63	436,105	0	0.00%
106	3829	10887	Pacific Select Prop Ins Co	14,415,412	1.1963%	13	15,026,063	0	0.00%
107	2898	37850	Pacific Specialty Ins Co	3,456,650	0.2868%	28	3,562,513	0	0.00%
108	111	18333	Peerless Ind Ins Co	230,505	0.0191%	73	222,722	-8,230	-3.70%
109	111	24198	Peerless Ins Co	1,390,750	0.1154%	45	1,337,344	-30,014	-2.24%
110		14974	Pennsylvania Lumbermens Mut Ins	591	0.0000%	142	347	0	0.00%
111	9	12832	Personal Express Ins Co	165,460	0.0137%	78	166,854	0	0.00%
112	175	30945	Plaza Ins Co	2,890,283	0.2398%	32	2,591,510	-14	0.00%
113	796	37257	Praetorian Ins Co	2,001	0.0002%	135	3,938	411	10.44%
114	91	34690	Property & Cas Ins Co Of Hartford	351,508	0.0292%	67	125,082	0	0.00%
115	796	39217	QBE Ins Corp	5,787,790	0.4803%	25	2,927,870	-563	-0.02%
116	796	24449	Regent Ins Co	50	0.0000%	151	50	0	0.00%
117	800	15776	Residence Mut Ins Co	2,208,414	0.1833%	38	2,198,625	0	0.00%
118	501	22314	RSUI Ind Co	2,668,085	0.2214%	35	2,487,679	-819	-0.03%
119		38300	Samsung Fire & Marine Ins Co Ltd	264	0.0000%	148	15	0	0.00%
120	91	11000	Sentinel Ins Co Ltd	238,703	0.0198%	72	92,266	0	0.00%
121	9	22985	Sequoia Ins Co	425,427	0.0353%	61	451,594	0	0.00%
122	3219	11126	Sompo Japan Ins Co of Amer	509,696	0.0423%	57	420,104	0	0.00%
123	3548	24767	St Paul Fire & Marine Ins Co	3,445	0.0003%	130	2,832	-3,495	-123.41%
124	3548	24791	St Paul Mercury Ins Co	3,310	0.0003%	131	6,864	-11,603	-169.04%
125	3548	19070	Standard Fire Ins Co	513,368	0.0426%	56	621,025	8,193	1.32%
126	176	25143	State Farm Fire & Cas Co	436	0.0000%	144	436	-1	-0.23%
127	176	25151	State Farm Gen Ins Co	28,233,124	2.3429%	10	33,798,136	0	0.00%
128	161	18031	Topa Ins Co	14,500	0.0012%	109	14,503	5,594	38.57%
129	4701	25496	Torus Natl Ins Co	25,734	0.0021%	101	2,424	893	36.84%
130	3548	36137	Travelers Commercial Ins Co	9,071,183	0.7528%	20	9,267,156	97,503	1.05%
131	3548	25682	Travelers Ind Co Of CT	20,651	0.0017%	106	15,880	98	0.62%
132	3548	25674	Travelers Prop Cas Co Of Amer	9,264,463	0.7688%	18	9,101,944	1,710,585	18.79%
133	3548	36161	Travelers Prop Cas Ins Co	5,857,770	0.4861%	24	6,171,020	71,169	1.15%
134	212	21709	Truck Ins Exch	379,518	0.0315%	66	-32,786	471,076	-1436.82%
135	91	27120	Trumbull Ins Co	304,862	0.0253%	68	95,941	0	0.00%
136	91	29459	Twin City Fire Ins Co Co	5,223	0.0004%	124	1,409	0	0.00%
137	796	25747	Unigard Ins Co	409,436	0.0340%	64	434,218	0	0.00%
138	215	11142	United Cas Ins Co Of Amer	147,364	0.0122%	79	147,364	0	0.00%
139	200	25941	United Serv Automobile Assn	3,948	0.0003%	127	30,713	-5,350	-17.42%
140	215	16063	Unitrin Auto & Home Ins Co	11,005	0.0009%	114	11,586	-114	-0.98%
141	71	10759	Universal N Amer Ins Co	9,208,409	0.7642%	19	9,209,454	0	0.00%

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: EARTHQUAKE [12]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
142	212	41181	Universal Underwriters Ins Co	53,286	0.0044%	90	48,412	2,178	4.50%
143	200	25968	USAA Cas Ins Co	1,286	0.0001%	137	13,313	-46	-0.35%
144	218	20508	Valley Forge Ins Co	17	0.0000%	153	1,253	0	0.00%
145	38	20397	Vigilant Ins Co	558,594	0.0464%	54	599,406	0	0.00%
146	111	26069	Wausau Business Ins Co	38,767	0.0032%	94	51,718	0	0.00%
147	111	26042	Wausau Underwriters Ins Co	299,571	0.0249%	69	259,888	0	0.00%
148		10683	Wawanesa Gen Ins Co	2,759,164	0.2290%	34	2,782,175	-1,405	-0.05%
149	626	10030	Westchester Fire Ins Co	3,624	0.0003%	129	73,053	0	0.00%
150	800	13625	Western Mut Ins Co	201,938	0.0168%	75	203,844	0	0.00%
151	181	39845	Westport Ins Corp	34,490,117	2.8621%	8	29,313,105	0	0.00%
152	1285	24554	XL Ins Amer Inc	11,909,522	0.9883%	17	10,890,833	108,284	0.99%
153	1285	37885	XL Specialty Ins Co	367	0.0000%	145	229	0	0.00%
154	158	13269	Zenith Ins Co	68,239	0.0057%	86	48,677	0	0.00%
155	212	16535	Zurich Amer Ins Co	48,869,611	4.0554%	4	52,373,244	-18,666	-0.04%
<b>Line Total:</b>				<b>1,205,043,657</b>	<b>100.0000%</b>		<b>1,224,549,347</b>	<b>4,558,867</b>	<b>0.37%</b>

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: GROUP A AND H [13]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
1	212	20796	21st Century Premier Ins Co	112,970	0.0314%	28	109,773	84,495	76.97%
2	626	22667	Ace Amer Ins Co	37,439,842	10.4175%	2	37,233,652	18,931,385	50.84%
3	313	33898	Aegis Security Ins Co	19,428	0.0054%	35	16,847	80,975	480.65%
4	361	19720	American Alt Ins Corp	5,518,495	1.5355%	13	5,518,495	3,407,989	61.76%
5	19	10111	American Bankers Ins Co Of FL	133,022	0.0370%	27	134,538	-3,630	-2.70%
6		27928	Amex Assur Co	16,857,060	4.6904%	8	16,903,506	3,908,524	23.12%
7	1279	11150	Arch Ins Co	3,024,702	0.8416%	15	2,887,402	1,834,166	63.52%
8	1129	27154	Atlantic Specialty Ins Co	8,904,433	2.4776%	12	3,242,247	2,844,535	87.73%
9	3416	37273	Axis Ins Co	2,346,706	0.6530%	16	1,682,237	1,056,011	62.77%
10	23	38245	BCS Ins Co	17,892,955	4.9787%	7	17,247,216	7,177,275	41.61%
11	31	34274	Central States Ind Co Of Omaha	243,904	0.0679%	23	246,166	113,623	46.16%
12	218	20443	Continental Cas Co	18,985,651	5.2827%	6	-2,055,672	10,087,545	-490.72%
13	1129	20648	Employers Fire Ins Co	1,341,805	0.3734%	18	6,340,546	2,331,834	36.78%
14	38	20281	Federal Ins Co	9,468,112	2.6345%	10	10,157,799	5,680,910	55.93%
15	31	22063	Government Employees Ins Co	39	0.0000%	39	39	-110	-282.05%
16	84	16691	Great Amer Ins Co	3,296,909	0.9174%	14	3,114,031	871,455	27.98%
17	91	19682	Hartford Fire In Co	349	0.0001%	37	349	0	0.00%
18	4	29068	IDS Prop Cas Ins Co	155	0.0000%	38	705	0	0.00%
19	4381	35408	Imperium Ins Co	1,312,836	0.3653%	19	1,312,836	533,183	40.61%
20	450	26581	Independence Amer Ins Co	1,761,678	0.4902%	17	1,761,678	2,270,963	128.91%
21	12	19429	Insurance Co Of The State Of PA	935,113	0.2602%	21	405,692	311,902	76.88%
22	785	38970	Markel Ins Co	1,121,110	0.3119%	20	1,113,029	120,741	10.85%
23	140	11991	National Cas Co	34,764	0.0097%	33	35,322	198	0.56%
24	12	19445	National Union Fire Ins Co Of Pitts	129,685,503	36.0846%	1	129,878,101	34,138,980	26.29%
25	140	23787	Nationwide Mut Ins Co	148,333	0.0413%	25	148,333	1,151,627	776.38%
26	181	29874	North Amer Specialty Ins Co	87,533	0.0244%	30	87,533	224,078	255.99%
27	1129	20621	OneBeacon Amer Ins Co	470,471	0.1309%	22	940,312	306,635	32.61%
28	501	18619	Platte River Ins Co	3,064	0.0009%	36	3,144	11,317	359.96%
29	796	39217	QBE Ins Corp	19,003,308	5.2876%	5	18,608,720	16,099,734	86.52%
30	169	24988	Sentry Ins A Mut Co	142,765	0.0397%	26	6,689	57,508	859.74%
31	98	40045	Starnet Ins Co	28,838	0.0080%	34	41,349	54,351	131.44%
32	4670	38318	Starr Ind & Liab Co	92,028	0.0256%	29	391,233	398,091	101.75%
33	176	25178	State Farm Mut Auto Ins Co	35,703,697	9.9344%	3	35,703,697	35,521,755	99.49%
34	468	10952	Stonebridge Cas Ins Co	46,236	0.0129%	31	46,653	1	0.00%
35	158	21113	United States Fire Ins Co	20,167,161	5.6115%	4	20,167,161	13,927,774	69.06%
36	984	29599	US Specialty Ins Co	227,248	0.0632%	24	227,818	6,048	2.65%
37	2538	25011	Wesco Ins Co	37,728	0.0105%	32	37,728	22,637	60.00%
38	181	39845	Westport Ins Corp	13,493,097	3.7544%	9	12,595,484	11,540,095	91.62%
39	212	16535	Zurich Amer Ins Co	9,303,777	2.5887%	11	9,892,676	7,224,613	73.03%
<b>Line Total:</b>				<b>359,392,825</b>	<b>100.0000%</b>		<b>336,185,064</b>	<b>182,329,213</b>	<b>54.23%</b>

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: CREDIT A&H(GRP&IND) [14]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

<i>Rec #</i>	<i>Group #</i>	<i>Naic #</i>	<i>Company Name</i>	<i>Written Premium</i>	<i>Market Share</i>	<i>Share Rank</i>	<i>Earned Premium</i>	<i>Incurred Losses</i>	<i>Loss Ratio</i>
1	31	34274	Central States Ind Co Of Omaha	1,183,798	72.0432%	1	1,183,798	-66,961	-5.66%
2	176	25178	State Farm Mut Auto Ins Co	459,380	27.9568%	2	512,028	193,704	37.83%
<b>Line Total:</b>				<b>1,643,178</b>	<b>100.0000%</b>		<b>1,695,826</b>	<b>126,743</b>	<b>7.47%</b>

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: COLLECTIVELY RENEWABLE A&H [15.1]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
1	212	20796	21st Century Premier Ins Co	26	0.0124%	4	26	-48	-184.62%
2	31	38962	Genesis Ins Co	5,468	2.6025%	2	1,921	113,597	5913.43%
3	31	22063	Government Employees Ins Co	548	0.2608%	3	622	84	13.50%
4	140	11991	National Cas Co	204,064	97.1243%	1	211,271	115,809	54.82%
<b>Line Total:</b>				<b>210,106</b>	<b>100.0000%</b>		<b>213,840</b>	<b>229,442</b>	<b>107.30%</b>

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: NON-CANCELLABLE A&H [15.2]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

<i>Rec #</i>	<i>Group #</i>	<i>Naic #</i>	<i>Company Name</i>	<i>Written Premium</i>	<i>Market Share</i>	<i>Share Rank</i>	<i>Earned Premium</i>	<i>Incurred Losses</i>	<i>Loss Ratio</i>
1	111	23043	Liberty Mut Ins Co	3,436	97.5859%	1	3,436	618	17.99%
2	468	10952	Stonebridge Cas Ins Co	85	2.4141%	2	84	-7	-8.33%
<b>Line Total:</b>				<b>3,521</b>	<b>100.0000%</b>		<b>3,520</b>	<b>611</b>	<b>17.36%</b>



# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: GUARANTEED RENEWABLE A&H [15.3]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
1	212	20796	21st Century Premier Ins Co	3,835	0.0046%	5	3,566	4,975	139.51%
2	111	19704	American States Ins Co	29,591	0.0354%	4	163,675	-259,471	-158.53%
3		27928	Amex Assur Co	1,264	0.0015%	6	1,264	0	0.00%
4	218	20443	Continental Cas Co	36,709,721	43.9678%	2	648,662	78,523,121	12105.40%
5	140	11991	National Cas Co	649	0.0008%	7	26,638	217,482	816.44%
6	12	19445	National Union Fire Ins Co Of Pitts	66,577	0.0797%	3	66,577	-6,237	-9.37%
7	176	25178	State Farm Mut Auto Ins Co	46,680,628	55.9101%	1	16,303,171	25,033,802	153.55%
<b>Line Total:</b>				<b>83,492,265</b>	<b>100.0000%</b>		<b>17,213,553</b>	<b>103,513,672</b>	<b>601.35%</b>

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: NON-RENEWABLE FOR STATED REASONS ONLY [15.4]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
1	218	20427	American Cas Co Of Reading PA	48	0.0008%	3	48	1	2.08%
2	218	20443	Continental Cas Co	1,294	0.0212%	2	1,294	54	4.17%
3	176	25178	State Farm Mut Auto Ins Co	6,090,434	99.9780%	1	6,081,349	7,421,366	122.03%
<b>Line Total:</b>				<b>6,091,776</b>	<b>100.0000%</b>		<b>6,082,691</b>	<b>7,421,421</b>	<b>122.01%</b>

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: OTHER ACCIDENT ONLY [15.5]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
1	1278	15539	AAA Northern CA NV & UT Ins Exch	984,060	32.9700%	2	1,026,240	337,910	32.93%
2	12	19380	American Home Assur Co	118,678	3.9762%	3	122,980	4,970	4.04%
3		27928	Amex Assur Co	421	0.0141%	7	422	0	0.00%
4	38	20281	Federal Ins Co	80,915	2.7110%	4	80,114	30,634	38.24%
5	140	11991	National Cas Co	10,159	0.3404%	5	11,042	161	1.46%
6	150	24147	Old Republic Ins Co	1,789,713	59.9627%	1	1,757,896	1,068,102	60.76%
7	176	25178	State Farm Mut Auto Ins Co	707	0.0237%	6	707	35	4.95%
8	41	41211	Triton Ins Co	58	0.0019%	8	58	0	0.00%
<b>Line Total:</b>				<b>2,984,711</b>	<b>100.0000%</b>		<b>2,999,459</b>	<b>1,441,812</b>	<b>48.07%</b>

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: ALL OTHER ACCIDENT AND HEALTH [15.7]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
1	626	22667	Ace Amer Ins Co	36,869	0.3485%	6	36,869	5,977	16.21%
2	361	19720	American Alt Ins Corp	5,951,117	56.2485%	1	5,951,117	4,841,952	81.36%
3	19	10111	American Bankers Ins Co Of FL	73,335	0.6931%	5	73,335	-5,029	-6.86%
4	31	34274	Central States Ind Co Of Omaha	550,108	5.1995%	4	561,008	138,734	24.73%
5	785	38970	Markel Ins Co	1,800,936	17.0220%	3	1,940,596	610,155	31.44%
6	291	13331	Motorists Commercial Mut Ins Co	1,364	0.0129%	7	1,365	1,530	112.09%
7	140	11991	National Cas Co	17	0.0002%	8	17	0	0.00%
8	176	25178	State Farm Mut Auto Ins Co	2,166,294	20.4753%	2	2,202,835	860,840	39.08%
<b>Line Total:</b>				<b>10,580,040</b>	<b>100.0000%</b>		<b>10,767,142</b>	<b>6,454,159</b>	<b>59.94%</b>

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: WORKERS' COMPENSATION [16]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
1	572	10166	Accident Fund Ins Co of Amer	945,287	0.0105%	182	731,680	461,255	63.04%
2	626	22667	Ace Amer Ins Co	119,932,667	1.3318%	17	113,268,404	41,046,870	36.24%
3	626	20702	Ace Fire Underwriters Ins Co	6,506,318	0.0722%	128	6,302,022	7,101,249	112.68%
4	626	20699	Ace Prop & Cas Ins Co	3,662,112	0.0407%	146	3,320,939	6,133,616	184.70%
5	594	19984	ACIG Ins Co	777,700	0.0086%	187	777,700	238,607	30.68%
6		40517	Advantage Workers Comp Ins Co	8,562,805	0.0951%	113	10,653,184	14,267,752	133.93%
7	12	19399	AIU Ins Co	184,900	0.0021%	207	184,900	94,059	50.87%
8		38733	Alaska Natl Ins Co	39,707,215	0.4409%	54	28,278,948	19,745,497	69.82%
9	88	41840	Allmerica Fin Benefit Ins Co	1,330,494	0.0148%	176	1,262,161	615,570	48.77%
10	361	19720	American Alt Ins Corp	7,778,725	0.0864%	119	4,335,328	7,105,846	163.91%
11	761	21849	American Automobile Ins Co	18,369,337	0.2040%	87	19,426,108	31,854,814	163.98%
12	218	20427	American Cas Co Of Reading PA	32,995,860	0.3664%	62	32,739,348	42,378,593	129.44%
13	111	19690	American Economy Ins Co	4,281,460	0.0475%	142	4,332,731	3,651,517	84.28%
14	212	26247	American Guar & Liab Ins	35,165,948	0.3905%	58	53,523,684	51,856,242	96.88%
15	12	19380	American Home Assur Co	15,556,994	0.1727%	94	18,176,868	35,946,188	197.76%
16	761	21857	American Ins Co	25,861,113	0.2872%	72	22,705,410	21,797,157	96.00%
17	680	31895	American Interstate Ins Co	496,540	0.0055%	195	238,986	229,296	95.95%
18	111	19704	American States Ins Co	4,101,333	0.0455%	143	4,201,687	3,797,240	90.37%
19	111	19712	American States Ins Co Of TX	2,878,022	0.0320%	156	2,699,278	530,112	19.64%
20	212	40142	American Zurich Ins Co	145,943,225	1.6206%	12	155,812,001	192,231,538	123.37%
21	124	23396	Amerisure Mut Ins Co	3,470,834	0.0385%	149	3,649,205	2,902,790	79.55%
22	31	42390	Amguard Ins Co	37,299,125	0.4142%	56	31,961,131	21,098,055	66.01%
23	1279	11150	Arch Ins Co	58,644,111	0.6512%	44	58,235,359	37,470,265	64.34%
24	457	19801	Argonaut Ins Co	8,316,850	0.0924%	115	7,898,603	4,037,093	51.11%
25	457	19828	Argonaut Midwest Ins Co	1,379,661	0.0153%	174	1,229,090	617,355	50.23%
26	457	19844	Argonaut SW Ins Co	263,184	0.0029%	204	263,184	137,049	52.07%
27	553	24678	Arrowood Ind Co	223,027	0.0025%	205	223,027	-1,108,647	-497.09%
28	761	21865	Associated Ind Corp	1,028,296	0.0114%	178	764,908	2,210,723	289.02%
29	212	19305	Assurance Co Of Amer	2,314,724	0.0257%	164	2,846,129	6,712,632	235.85%
30	1129	27154	Atlantic Specialty Ins Co	7,877,414	0.0875%	117	1,691,925	968,123	57.22%
31	626	18279	Bankers Standard Ins Co	1,687,702	0.0187%	168	1,606,834	2,300,368	143.16%
32		41394	Benchmark Ins Co	29,375,693	0.3262%	65	28,999,537	14,814,712	51.09%
33	98	38911	Berkley Natl Ins Co	2,796,906	0.0311%	158	1,069,344	348,612	32.60%
34	98	29580	Berkley Regional Ins Co	687,770	0.0076%	190	624,755	194,569	31.14%
35	150	20095	Bituminous Cas Corp	5,606	0.0001%	219	4,431	-1,800	-40.62%
36	150	20109	Bituminous Fire & Marine Ins Co	19,467	0.0002%	214	19,467	8,800	45.20%
37		13528	Brotherhood Mut Ins Co	5,856,780	0.0650%	132	5,401,070	1,725,241	31.94%
38	33	20117	California Cas Ind Exch	410,463	0.0046%	198	406,196	5,521,265	1359.26%
39	31	38865	California Ins Co	145,187,124	1.6122%	13	145,187,124	58,858,831	40.54%
40		10520	Care W Ins Co	26,627,410	0.2957%	70	25,597,399	23,193,434	90.61%
41	3703	40134	Castlepoint Natl Ins Co	69,381,759	0.7704%	40	83,539,017	57,237,831	68.52%
42	12	19402	Chartis Prop Cas Co	3,785,322	0.0420%	145	3,779,712	6,918,348	183.04%
43	38	12777	Chubb Ind Ins Co	22,734,897	0.2525%	78	20,816,439	13,886,770	66.71%
44		18767	Church Mut Ins Co	23,334,100	0.2591%	75	20,685,927	11,670,854	56.42%
45	244	10677	Cincinnati Ins Co	994,127	0.0110%	179	981,229	132,207	13.47%
46	88	31534	Citizens Ins Co Of Amer	2,748,344	0.0305%	161	1,844,532	1,662,298	90.12%
47	12	19410	Commerce & Industry Ins Co	71,695,263	0.7961%	39	63,657,165	29,296,623	46.02%

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: WORKERS' COMPENSATION [16]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
48	661	12157	Companion Prop & Cas Ins Co	139,876,250	1.5532%	14	138,682,757	103,879,937	74.90%
49	572	12177	Compwest Ins Co	54,274,483	0.6027%	47	43,377,880	64,246,430	148.11%
50	218	20443	Continental Cas Co	11,539,409	0.1281%	103	10,867,208	-15,908,602	-146.39%
51	218	35289	Continental Ins Co	1,479,555	0.0164%	173	124,676	6,330,419	5077.50%
52	158	31348	Crum & Forster Ind Co	1,096,255	0.0122%	177	464,458	195,537	42.10%
53	31	10855	Cypress Ins Co	324,370,926	3.6019%	4	260,790,236	180,558,630	69.24%
54		40975	Dentists Ins Co	10,559,987	0.1173%	106	10,293,270	6,311,229	61.31%
55	3548	36463	Discover Prop & Cas Ins Co	1,597,708	0.0177%	172	211,984	2,905,207	1370.48%
56	31	14702	Eastguard Ins Co	2,525,437	0.0280%	162	2,917,959	2,209,269	75.71%
57	57	21261	Electric Ins Co	5,222,590	0.0580%	138	5,222,590	7,284,143	139.47%
58	3363	11512	Employers Compensation Ins Co	341,280,902	3.7897%	3	295,765,618	209,781,879	70.93%
59	1129	20648	Employers Fire Ins Co	3,277,924	0.0364%	151	4,085,972	1,327,770	32.50%
60	111	21458	Employers Ins of Wausau	24,620,314	0.2734%	73	21,820,753	19,134,518	87.69%
61	62	21415	Employers Mut Cas Co	937,115	0.0104%	183	680,538	518,340	76.17%
62	3786	11551	Endurance Reins Corp of Amer	18,500	0.0002%	215	18,500	3,652,275	19742.03%
63	1120	10120	Everest Natl Ins Co	277,781,678	3.0846%	7	258,095,893	178,052,526	68.99%
64	212	10318	Exact Prop & Cas Co Inc	291,659	0.0032%	201	384,525	318,181	82.75%
65	922	40029	Explorer Ins Co	16,475,584	0.1829%	92	16,421,111	5,702,964	34.73%
66	212	21652	Farmers Ins Exch	30,174,191	0.3351%	63	34,397,149	15,224,601	44.26%
67	140	13838	Farmland Mut Ins Co	38,885	0.0004%	210	32,806	-153	-0.47%
68	38	20281	Federal Ins Co	149,387,972	1.6588%	11	129,093,060	73,312,458	56.79%
69		11118	Federated Rural Electric Ins Exch	21,142	0.0002%	211	21,027	-61,941	-294.58%
70	212	39306	Fidelity & Deposit Co Of MD	17	0.0000%	225	239	2,461,695	129997.91%
71	3548	25879	Fidelity & Guar Ins Underwriters Inc	596,875	0.0066%	192	915,633	1,087,778	118.80%
72	761	21873	Firemans Fund Ins Co	10,383,115	0.1153%	107	10,948,340	12,531,677	114.46%
73	111	33588	First Liberty Ins Corp	4,709,911	0.0523%	140	3,999,792	2,051,492	51.29%
74	111	24724	First Natl Ins Co Of Amer	5,509,559	0.0612%	134	5,992,767	5,840,805	97.46%
75	349	13978	Florists Mut Ins Co	12,538,657	0.1392%	102	12,485,999	9,162,104	73.38%
76	796	24414	General Cas Co Of WI	285,284	0.0032%	203	335,980	315,941	94.04%
77	111	24732	General Ins Co Of Amer	463,968	0.0052%	196	255,394	-2,878,702	-1127.16%
78	111	10836	Golden Eagle Ins Corp	45	0.0000%	224	59	-5,164	-8752.54%
79	12	23809	Granite State Ins Co	75,093,684	0.8339%	38	84,626,267	41,623,531	49.19%
80	201	25984	Graphic Arts Mut Ins Co	127,148	0.0014%	208	220,489	127,845	57.98%
81	84	26832	Great Amer Alliance Ins Co	2,766,134	0.0307%	159	1,851,125	1,015,947	54.88%
82	84	26344	Great Amer Assur Co	3,187,103	0.0354%	153	2,029,290	1,072,509	52.85%
83	84	22136	Great Amer Ins Co of NY	4,019,193	0.0446%	144	3,230,731	688,721	21.32%
84	98	25224	Great Divide Ins Co	23,011,935	0.2555%	77	21,029,689	9,276,790	44.11%
85	38	20303	Great Northern Ins Co	6,805,951	0.0756%	122	6,005,379	2,264,706	37.71%
86	150	11371	Great West Cas Co	916,197	0.0102%	184	915,287	54,040	5.90%
87	1285	22322	Greenwich Ins Co	1,662,286	0.0185%	169	885,771	773,019	87.27%
88	303	15032	Guideone Mut Ins Co	12,561,984	0.1395%	101	12,018,834	6,135,456	51.05%
89	88	36064	Hanover Amer Ins Co	22,670,322	0.2517%	79	22,234,730	9,824,503	44.19%
90	88	22292	Hanover Ins Co	2,411,196	0.0268%	163	2,495,092	1,497,311	60.01%
91	225	26433	Harco Natl Ins Co	1,447	0.0000%	221	1,447	-1,121,299	-77491.29%
92	91	22357	Hartford Accident & Ind Co	115,645,656	1.2842%	20	124,011,791	76,412,454	61.62%
93	91	29424	Hartford Cas Ins Co	39,320,464	0.4366%	55	43,692,711	30,755,723	70.39%
94	91	19682	Hartford Fire In Co	95,794,069	1.0637%	24	78,228,939	41,013,119	52.43%

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: WORKERS' COMPENSATION [16]

Sorted by Company Name

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Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
95	91	37478	Hartford Ins Co Of The Midwest	130,762,421	1.4520%	15	144,786,711	122,556,744	84.65%
96	91	30104	Hartford Underwriters Ins Co	94,165,697	1.0456%	26	112,884,417	78,986,171	69.97%
97	517	41343	HDI Gerling Amer Ins Co	5,616,796	0.0624%	133	3,360,903	1,393,485	41.46%
98	4381	35408	Imperium Ins Co	395,839	0.0044%	200	1,814,259	-3,868,479	-213.23%
99	626	43575	Indemnity Ins Co Of North Amer	5,322,889	0.0591%	135	5,037,983	-1,998,843	-39.68%
100	12	19429	Insurance Co Of The State Of PA	95,741,295	1.0631%	25	87,039,322	72,077,949	82.81%
101	922	27847	Insurance Co Of The West	268,462,769	2.9811%	8	259,182,377	141,166,770	54.47%
102	111	42404	Liberty Ins Corp	117,759,905	1.3076%	18	109,407,062	65,634,769	59.99%
103	111	23035	Liberty Mut Fire Ins Co	84,363,819	0.9368%	34	75,146,760	154,741,471	205.92%
104	111	23043	Liberty Mut Ins Co	13,643,136	0.1515%	98	4,891,919	10,868,765	222.18%
105	111	41939	Liberty Northwest Ins Corp	17,664,044	0.1961%	89	12,966,822	6,754,489	52.09%
106	111	33600	LM Ins Corp	6,612,372	0.0734%	127	6,494,003	8,320,373	128.12%
107		23108	Lumbermens Underwriting Alliance	14,704,790	0.1633%	97	12,591,228	7,496,894	59.54%
108	150	36897	Manufacturers Alliance Ins Co	7,431,817	0.0825%	120	7,755,980	6,461,033	83.30%
109	785	38970	Markel Ins Co	95,857,184	1.0644%	23	94,292,237	52,657,398	55.84%
110	212	19356	Maryland Cas Co	2,819,655	0.0313%	157	3,443,091	3,040,149	88.30%
111	88	22306	Massachusetts Bay Ins Co	3,234,369	0.0359%	152	3,008,177	1,574,140	52.33%
112	1332	11030	Memic Ind Co	210,084	0.0023%	206	136,639	-26,103	-19.10%
113	212	21687	Mid Century Ins Co	87,863,360	0.9757%	32	75,687,605	93,328,702	123.31%
114	169	23434	Middlesex Ins Co	8,369,280	0.0929%	114	6,003,676	2,172,521	36.19%
115	98	23612	Midwest Employers Cas Co	117,542	0.0013%	209	105,127	47,057	44.76%
116	4715	20362	Mitsui Sumitomo Ins Co of Amer	17,856,111	0.1983%	88	17,093,722	11,538,327	67.50%
117	4715	22551	Mitsui Sumitomo Ins USA Inc	5,281,045	0.0586%	137	5,930,365	3,583,295	60.42%
118	291	13331	Motorists Commercial Mut Ins Co	732	0.0000%	223	1,240	112,027	9034.44%
119		23663	National Amer Ins Co	1,413	0.0000%	222	11,108	24,713	222.48%
120	140	11991	National Cas Co	2,756,175	0.0306%	160	2,318,721	1,003,918	43.30%
121	218	20478	National Fire Ins Co Of Hartford	14,947,728	0.1660%	96	13,862,667	7,243,158	52.25%
122	84	32620	National Interstate Ins Co	27,586,674	0.3063%	69	21,355,494	19,330,349	90.52%
123	31	20052	National Liab & Fire Ins Co	9,883	0.0001%	218	9,883	2,703	27.35%
124	761	21881	National Surety Corp	18,978,529	0.2107%	85	24,139,984	27,154,337	112.49%
125	12	19445	National Union Fire Ins Co Of Pitts	192,642,108	2.1391%	9	202,629,920	223,895,370	110.49%
126	140	28223	Nationwide Agribusiness Ins Co	1,648,169	0.0183%	171	717,366	317,241	44.22%
127	140	23779	Nationwide Mut Fire Ins Co	20,312	0.0002%	213	22,028	-152,919	-694.20%
128	212	10317	Neighborhood Spirit Prop & Cas Co	762,658	0.0085%	188	705,153	776,212	110.08%
129	111	24171	Netherlands Ins Co The	6,406,269	0.0711%	130	6,221,287	4,484,595	72.08%
130	12	23841	New Hampshire Ins Co	42,793,293	0.4752%	53	43,917,555	24,778,759	56.42%
131	256	16608	New York Marine & Gen Ins Co	45,087,705	0.5007%	51	32,144,621	17,801,919	55.38%
132	3219	27073	Nipponkoa Ins Co Ltd US Br	6,165,165	0.0685%	131	6,249,287	4,010,205	64.17%
133	31	31470	Norguard Ins Co	54,298,949	0.6029%	46	50,077,631	28,970,436	57.85%
134	796	27740	North Pointe Ins Co	3,520,880	0.0391%	148	1,411,062	529,863	37.55%
135	158	21105	North River Ins Co	6,803,629	0.0755%	123	7,817,800	16,645,747	212.92%
136	212	19372	Northern Ins Co Of NY	6,731,022	0.0747%	125	9,701,401	19,180,614	197.71%
137	88	42552	Nova Cas Co	50,284,878	0.5584%	50	48,795,692	33,736,183	69.14%
138	31	34630	Oak River Ins Co	93,280,559	1.0358%	28	84,484,612	46,811,083	55.41%
139	150	24139	Old Republic Gen Ins Corp	93,755,634	1.0411%	27	85,931,037	71,664,696	83.40%
140	150	24147	Old Republic Ins Co	43,498,187	0.4830%	52	38,506,576	27,158,087	70.53%
141	1129	20621	OneBeacon Amer Ins Co	4,360,824	0.0484%	141	5,422,891	342,137	6.31%

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: WORKERS' COMPENSATION [16]

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142	1129	21970	OneBeacon Ins Co	8,796,665	0.0977%	112	9,522,448	4,294,595	45.10%
143	501	11555	Pacific Compensation Ins Co	19,344,444	0.2148%	84	16,944,737	13,484,271	79.58%
144	626	22748	Pacific Employers Ins Co	3,310,425	0.0368%	150	2,360,302	14,650,600	620.71%
145	38	20346	Pacific Ind Co	28,978,659	0.3218%	66	29,885,443	14,197,121	47.51%
146	111	18333	Peerless Ind Ins Co	16,527,637	0.1835%	91	16,063,557	10,966,471	68.27%
147	111	24198	Peerless Ins Co	9,163,317	0.1018%	110	8,907,772	6,780,823	76.12%
148	150	12262	Pennsylvania Manufacturers Assoc Ins	12,812,560	0.1423%	100	14,161,435	17,989,954	127.03%
149	150	41424	Pennsylvania Manufacturers Ind Co	976,833	0.0108%	180	1,699,775	5,478,770	322.32%
150		12297	Petroleum Cas Co	290,440	0.0032%	202	290,440	12,259	4.22%
151	775	13714	Pharmacists Mut Ins Co	1,778,343	0.0197%	167	1,413,036	927,550	65.64%
152	796	37257	Praetorian Ins Co	34,228,998	0.3801%	60	36,289,798	30,314,012	83.53%
153	98	10900	Preferred Employers Ins Co	80,753,894	0.8967%	35	79,427,916	34,477,338	43.41%
154	4743	36234	Preferred Professional Ins Co	20,553	0.0002%	212	18,369	-2,272,160	-12369.54%
155	3703	15586	Preserver Ins Co	23,112,598	0.2566%	76	25,812,656	18,206,404	70.53%
156	748	21903	Procentury Ins Co	50,523,986	0.5610%	49	18,551,904	8,766,155	47.25%
157	91	34690	Property & Cas Ins Co Of Hartford	16,540,139	0.1837%	90	5,662,709	2,798,706	49.42%
158	867	12416	Protective Ins Co	15,610,505	0.1733%	93	15,610,505	11,206,640	71.79%
159	853	15059	Public Serv Ins Co	28,900,149	0.3209%	67	26,872,498	24,409,749	90.84%
160	796	39217	QBE Ins Corp	8,893,645	0.0988%	111	3,281,528	1,076,004	32.79%
161	796	24449	Regent Ins Co	396,180	0.0044%	199	901,682	-102,942	-11.42%
162	84	22179	Republic Ind Co Of Amer	54,610,703	0.6064%	45	53,730,744	35,891,345	66.80%
163	84	43753	Republic Ind Co of CA	88,100,351	0.9783%	31	86,670,256	51,275,476	59.16%
164	3489	24538	Republic Underwriters Ins Co	79,318,897	0.8808%	36	79,095,452	49,716,710	62.86%
165	783	13056	RLI Ins Co	1,340,155	0.0149%	175	959,940	568,179	59.19%
166	111	24740	Safeco Ins Co Of Amer	574,363	0.0064%	193	576,241	-1,582,371	-274.60%
167	111	39012	Safeco Ins Co Of IL	434,030	0.0048%	197	443,176	-2,813,477	-634.84%
168	3098	15105	Safety Natl Cas Corp	26,034,394	0.2891%	71	20,777,326	10,084,907	48.54%
169		38300	Samsung Fire & Marine Ins Co Ltd	7,201,309	0.0800%	121	2,075,230	751,573	36.22%
170		15563	SeaBright Ins Co	104,012,208	1.1550%	21	102,871,763	83,484,123	81.15%
171	2538	19879	Security Natl Ins Co	126,381,587	1.4034%	16	101,886,680	58,675,675	57.59%
172	158	10936	Seneca Ins Co Inc	18,158	0.0002%	216	13,650	5,956	43.63%
173	91	11000	Sentinel Ins Co Ltd	66,033,635	0.7333%	41	41,207,086	21,218,914	51.49%
174	169	28460	Sentry Cas Co	6,477,259	0.0719%	129	4,055,269	4,022,747	99.20%
175	169	24988	Sentry Ins A Mut Co	21,686,145	0.2408%	81	22,149,733	23,212,236	104.80%
176	169	21180	Sentry Select Ins Co	879,318	0.0098%	185	927,567	1,538,960	165.91%
177	9	22985	Sequoia Ins Co	51,094,778	0.5674%	48	49,433,047	24,189,151	48.93%
178	3219	38997	Sompo Japan Fire & Mar Ins Co Amer	1,788,165	0.0199%	166	1,739,919	1,447,849	83.21%
179	3219	11126	Sompo Japan Ins Co of Amer	9,545,136	0.1060%	109	7,989,869	-1,088,199	-13.62%
180	3489	19216	Southern Ins Co	15,043,589	0.1670%	95	19,589,390	15,289,045	78.05%
181	4702	10079	SPARTA Amer Ins Co	20,512,842	0.2278%	83	19,736,988	13,350,781	67.64%
182	4702	20613	Sparta Ins Co	23,427,937	0.2601%	74	30,059,852	11,942,424	39.73%
183		36790	Springfield Ins Co Inc	21,304,336	0.2366%	82	20,851,614	14,849,062	71.21%
184	3548	24767	St Paul Fire & Marine Ins Co	966,124	0.0107%	181	1,003,124	-7,155,801	-713.35%
185	3548	19070	Standard Fire Ins Co	4,762,291	0.0529%	139	5,074,551	1,322,317	26.06%
186	748	18023	Star Ins Co	165,067,492	1.8330%	10	195,950,380	130,529,158	66.61%
187	4670	38318	Starr Ind & Liab Co	18,481,273	0.2052%	86	5,694,996	3,767,187	66.15%
188		35076	State Compensation Ins Fund	903,787,259	10.0359%	1	938,793,362	697,906,337	74.34%



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189	176	25143	State Farm Fire & Cas Co	62,496,303	0.6940%	43	63,180,206	33,444,596	52.94%
190	93	12831	State Natl Ins Co Inc	10,649,751	0.1183%	105	6,468,751	3,533,648	54.63%
191	796	10340	Stonington Ins Co	3,016,002	0.0335%	154	843,833	221,379	26.23%
192	2538	42376	Technology Ins Co Inc	28,402,897	0.3154%	68	21,930,226	7,183,103	32.75%
193	3098	32301	TNUS Ins Co	5,286,235	0.0587%	136	5,382,314	5,876,338	109.18%
194	3098	12904	Tokio Marine & Nichido Fire Ins Co	11,268,480	0.1251%	104	12,065,052	3,764,214	31.20%
195	161	18031	Topa Ins Co	3,411	0.0000%	220	253,444	-419,656	-165.58%
196	3703	44300	Tower Ins Co Of NY	92,895,774	1.0315%	29	77,436,404	42,981,027	55.50%
197	3098	41238	Trans Pacific Ins Co	6,796,497	0.0755%	124	7,320,817	5,024,076	68.63%
198	225	28886	Transguard Ins Co Of Amer Inc	1,883,329	0.0209%	165	1,949,028	2,586,863	132.73%
199	218	20494	Transportation Ins Co	7,835,493	0.0870%	118	9,927,184	7,678,223	77.35%
200	3548	36137	Travelers Commercial Ins Co	1,654,522	0.0184%	170	1,723,376	1,332,675	77.33%
201	3548	25658	Travelers Ind Co	799,526	0.0089%	186	489,985	18,196,013	3713.59%
202	3548	25674	Travelers Prop Cas Co Of Amer	638,705,936	7.0924%	2	607,625,832	356,838,787	58.73%
203	3548	36161	Travelers Prop Cas Ins Co	510,984	0.0057%	194	551,322	861,934	156.34%
204	212	21709	Truck Ins Exch	116,326,482	1.2917%	19	124,886,921	44,524,927	35.65%
205	91	27120	Trumbull Ins Co	3,545,074	0.0394%	147	333,146	134,880	40.49%
206	91	29459	Twin City Fire Ins Co Co	101,789,543	1.1303%	22	107,305,700	63,935,986	59.58%
207	781	37893	Ullico Cas Co	77,948,193	0.8656%	37	77,625,153	96,859,583	124.78%
208	796	25747	Unigard Ins Co	1	0.0000%	226	1	-8,330	133000.00%
209	3548	25887	United States Fidelity & Guar Co	34,596,283	0.3842%	59	31,888,934	29,789,042	93.41%
210	158	21113	United States Fire Ins Co	92,264,110	1.0245%	30	109,329,741	121,398,585	111.04%
211	572	29157	United WI Ins Co	663,471	0.0074%	191	603,221	344,312	57.08%
212	212	41181	Universal Underwriters Ins Co	13,520	0.0002%	217	13,520	647,003	4785.53%
213	201	25976	Utica Mut Ins Co	699,948	0.0078%	189	666,898	529,174	79.35%
214	218	20508	Valley Forge Ins Co	34,192,394	0.3797%	61	33,168,930	27,077,472	81.64%
215	84	21172	Vanliner Ins Co	10,197,218	0.1132%	108	9,316,045	6,058,143	65.03%
216	38	20397	Vigilant Ins Co	8,204,364	0.0911%	116	8,549,473	3,461,400	40.49%
217	111	26069	Wausau Business Ins Co	13,281,110	0.1475%	99	14,738,197	17,677,126	119.94%
218	111	26042	Wausau Underwriters Ins Co	87,836,156	0.9754%	33	87,605,936	86,918,880	99.22%
219	2538	25011	Wesco Ins Co	29,402,077	0.3265%	64	16,487,498	5,659,858	34.33%
220	748	25780	Williamsburg Natl Ins Co	22,301,891	0.2476%	80	23,592,912	13,008,766	55.14%
221	1285	24554	XL Ins Amer Inc	2,914,525	0.0324%	155	1,960,235	1,013,575	51.71%
222	1285	37885	XL Specialty Ins Co	37,129,611	0.4123%	57	35,344,173	22,296,117	63.08%
223	158	13269	Zenith Ins Co	285,683,658	3.1723%	5	283,028,031	161,471,492	57.05%
224	158	30120	Znat Ins Co	63,150,796	0.7012%	42	62,100,755	34,490,808	55.54%
225	212	16535	Zurich Amer Ins Co	283,625,275	3.1494%	6	266,978,686	236,949,682	88.75%
226	212	27855	Zurich Amer Ins Co Of IL	6,628,326	0.0736%	126	4,110,443	14,578,898	354.68%
<b>Line Total:</b>				<b>9,005,555,144</b>	<b>100.0000%</b>		<b>8,647,469,290</b>	<b>6,253,166,730</b>	<b>72.31%</b>

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: OTHER LIABILITY OCCURRENCE [17.1]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
1	1278	15539	AAA Northern CA NV & UT Ins Exch	15,575,341	0.6351%	42	15,316,568	5,044,010	32.93%
2	1278	10921	ACA Ins Co	10,376,386	0.4231%	61	9,834,961	1,303,760	13.26%
3	225	20010	Acceptance Ind Ins Co	9,013	0.0004%	310	19,503	-5,498	-28.19%
4	626	22667	Ace Amer Ins Co	141,191,126	5.7576%	3	136,399,158	-11,552,518	-8.47%
5	626	20702	Ace Fire Underwriters Ins Co	230,477	0.0094%	230	225,425	98,799	43.83%
6	626	20699	Ace Prop & Cas Ins Co	26,537,869	1.0822%	18	19,089,153	16,065,424	84.16%
7	1	36153	Aetna Ins Co of CT	2,491,065	0.1016%	130	2,344,271	3,639,398	155.25%
8	761	22837	AGCS Marine Ins Co	398	0.0000%	333	398	-3,206	-805.53%
9	12	19399	AIU Ins Co	5,399,417	0.2202%	97	5,399,417	10,948,297	202.77%
10		38733	Alaska Natl Ins Co	61,588	0.0025%	272	60,401	119,238	197.41%
11	761	35300	Allianz Global Risks US Ins Co	808,564	0.0330%	185	787,046	-300,538	-38.19%
12	140	42579	Allied Prop & Cas Ins Co	4,525,574	0.1845%	104	4,433,042	1,157,416	26.11%
13	3239	19489	Allied World Assur Co US Inc	29,405,150	1.1991%	17	23,014,758	15,544,568	67.54%
14	8	19240	Allstate Ind Co	550	0.0000%	331	536	0	0.00%
15	8	19232	Allstate Ins Co	41,573,026	1.6953%	10	42,139,842	27,511,535	65.29%
16	4636	21296	Alterra Amer Ins Co	1,407,134	0.0574%	168	564,262	381,764	67.66%
17	140	19100	Amco Ins Co	20,633,927	0.8414%	34	26,824,651	10,204,115	38.04%
18	361	19720	American Alt Ins Corp	22,138,030	0.9028%	25	24,173,842	6,658,308	27.54%
19	761	21849	American Automobile Ins Co	9,978,436	0.4069%	66	9,437,923	1,394,121	14.77%
20	19	10111	American Bankers Ins Co Of FL	10,259,863	0.4184%	62	9,946,014	3,242,817	32.60%
21	218	20427	American Cas Co Of Reading PA	3,028,376	0.1235%	121	2,258,666	4,614,999	204.32%
22	411	19941	American Commerce Ins Co	496,621	0.0203%	198	193,059	21,902	11.34%
23	111	19690	American Economy Ins Co	386,417	0.0158%	214	441,068	-81,148	-18.40%
24	361	23450	American Family Home Ins Co	1,581,708	0.0645%	162	1,047,861	394,124	37.61%
25	111	24066	American Fire & Cas Co	6,772,158	0.2762%	80	5,714,223	3,243,217	56.76%
26	212	26247	American Guar & Liab Ins	22,311,899	0.9098%	24	22,626,254	-12,499,208	-55.24%
27	761	21857	American Ins Co	8,808,005	0.3592%	69	9,078,793	2,098,853	23.12%
28	361	23469	American Modern Home Ins Co	4,343,246	0.1771%	105	4,322,620	1,581,296	36.58%
29	408	28401	American Natl Prop & Cas Co	21,707	0.0009%	295	720,292	-53,239	-7.39%
30	19	19615	American Reliable Ins Co	332,554	0.0136%	221	389,017	355,112	91.28%
31	1346	39969	American Safety Cas Ins Co	93,562	0.0038%	263	100,079	-77,216	-77.16%
32	19	42978	American Security Ins Co	1,114,999	0.0455%	175	953,020	397,734	41.73%
33	111	19704	American States Ins Co	10,516,125	0.4288%	60	11,151,895	5,671,904	50.86%
34	212	40142	American Zurich Ins Co	2,169,606	0.0885%	140	1,988,442	2,085,990	104.91%
35	124	23396	Amerisure Mut Ins Co	83,411	0.0034%	266	83,338	339,568	407.46%
36	28	19976	Amica Mut Ins Co	1,973,742	0.0805%	150	1,936,412	6,064,611	313.19%
37	1279	11150	Arch Ins Co	23,244,015	0.9479%	23	22,493,509	2,377,483	10.57%
38	457	19860	Argonaut Great Central Ins Co	1,220,749	0.0498%	174	1,207,800	109,573	9.07%
39	457	19801	Argonaut Ins Co	3,545,991	0.1446%	113	1,686,927	1,319,489	78.22%
40	457	19828	Argonaut Midwest Ins Co	1,340	0.0001%	327	1,124	4,604	409.61%
41		41459	Armed Forces Ins Exch	211,900	0.0086%	235	217,471	-53,379	-24.55%
42	4698	43460	Aspen Amer Ins Co	139,665	0.0057%	246	74,188	644,707	869.02%
43	761	21865	Associated Ind Corp	1,314,443	0.0536%	173	1,358,257	18,189,044	1339.15%
44	785	27189	Associated Intl Ins Co	3,300	0.0001%	319	589	8,732,519	182600.85%
45	3299	29033	Atain Ins Co	29,159	0.0012%	288	24,362	0	0.00%
46	1129	27154	Atlantic Specialty Ins Co	6,492,450	0.2648%	83	1,992,881	1,154,876	57.95%
47	968	33022	AXA Ins Co	497,860	0.0203%	197	644,882	-55,476	-8.60%

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: OTHER LIABILITY OCCURRENCE [17.1]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
48	3416	37273	Axis Ins Co	16,380,478	0.6680%	39	13,415,775	7,005,682	52.22%
49	1281	24813	Balboa Ins Co	34,620	0.0014%	285	78,667	216,476	275.18%
50	689	33162	Bankers Ins Co	42,566	0.0017%	279	44,253	470,952	1064.23%
51	626	18279	Bankers Standard Ins Co	5,293,225	0.2159%	98	4,847,421	6,942,058	143.21%
52		41394	Benchmark Ins Co	10,648,227	0.4342%	59	9,544,923	3,613,624	37.86%
53	98	38911	Berkley Natl Ins Co	54,156	0.0022%	276	32,163	13,568	42.19%
54	98	29580	Berkley Regional Ins Co	18,944	0.0008%	300	11,892	3,183	26.77%
55		13528	Brotherhood Mut Ins Co	1,354,517	0.0552%	172	1,285,634	-39,180	-3.05%
56	802	13544	California Capital Ins Co	10,070,088	0.4106%	63	9,814,833	3,770,028	38.41%
57		27480	California Mut Ins Co	14,989	0.0006%	303	14,954	14,000	93.62%
58		36340	Camico Mut Ins Co	338,021	0.0138%	220	992,718	672,720	67.77%
59	501	10472	Capitol Ind Corp	152,543	0.0062%	245	83,256	-33,926	-40.75%
60	98	10510	Carolina Cas Ins Co	177,807	0.0073%	242	192,188	19,076	9.93%
61	3703	40134	Castlepoint Natl Ins Co	463,088	0.0189%	202	1,879,914	-5,006,622	-266.32%
62	3569	11255	Caterpillar Ins Co	9,738,676	0.3971%	67	5,358,158	1,892,249	35.32%
63	4574	24503	Catlin Ind Co	71,718	0.0029%	271	26,992	10,074	37.32%
64	4574	19518	Catlin Ins Co	6,362,313	0.2594%	85	6,670,190	3,371,856	50.55%
65	690	11499	Censtat Cas Co	21,494	0.0009%	296	19,306	15,625	80.93%
66	31	34274	Central States Ind Co Of Omaha	40,539	0.0017%	280	40,539	-57,641	-142.19%
67		26905	Century Natl Ins Co	21,812	0.0009%	294	17,874	0	0.00%
68	12	19402	Chartis Prop Cas Co	21,475,555	0.8757%	30	21,282,685	18,539,194	87.11%
69	761	22810	Chicago Ins Co	12,894	0.0005%	305	7,271	-14,585,478	-100597.96%
70		18767	Church Mut Ins Co	1,815,662	0.0740%	155	1,840,015	4,022,391	218.61%
71	244	10677	Cincinnati Ins Co	95,759	0.0039%	262	101,267	-9,851	-9.73%
72	88	31534	Citizens Ins Co Of Amer	446,111	0.0182%	207	351,287	51,301	14.60%
73	212	10315	Civic Prop & Cas Co	387,780	0.0158%	212	405,942	-35,755	-8.81%
74	323	10693	Civil Serv Employees Ins Co	1,099,845	0.0449%	176	1,139,080	-163,056	-14.31%
75	12	19410	Commerce & Industry Ins Co	382,574	0.0156%	215	1,130,709	-2,149,629	-190.11%
76	411	13161	Commerce W Ins Co	28,968	0.0012%	289	30,990	1,393	4.49%
77	218	20443	Continental Cas Co	23,535,489	0.9597%	22	22,942,494	6,531,779	28.47%
78	218	35289	Continental Ins Co	481,788	0.0196%	201	642,849	11,037,758	1717.01%
79		10499	Corepointe Ins Co	19,345	0.0008%	298	13,764	14,143	102.75%
80	140	18961	Crestbrook Ins Co	229,259	0.0093%	231	184,894	30,181	16.32%
81		14010	Crusader Ins Co	487,197	0.0199%	200	475,832	-263,260	-55.33%
82	323	18953	CSE Safeguard Ins Co	1,982,060	0.0808%	148	1,868,063	-541,504	-28.99%
83	306	10847	Cumis Ins Society Inc	10,840,605	0.4421%	57	10,675,162	4,988,486	46.73%
84	3239	16624	Darwin Natl Assur Co	118,523	0.0048%	258	60,264	19,101	31.70%
85		16705	Dealers Assur Co	567,965	0.0232%	195	337,678	18,259	5.41%
86	140	42587	Depositors Ins Co	600	0.0000%	330	600	49	8.17%
87	75	12718	Developers Surety & Ind Co	2,970,534	0.1211%	123	2,519,569	37,505	1.49%
88	920	42048	Diamond State Ins Co	2,149,766	0.0877%	142	1,885,080	16,573,657	879.20%
89	3548	36463	Discover Prop & Cas Ins Co	1,017,617	0.0415%	181	-256,783	7,587,283	-2954.75%
90	802	12890	Eagle W Ins Co	193,596	0.0079%	238	174,693	-60,834	-34.82%
91	57	21261	Electric Ins Co	365,719	0.0149%	217	370,549	100,000	26.99%
92	212	21326	Empire Fire & Marine Ins Co	1,644,336	0.0671%	158	1,716,869	1,026,360	59.78%
93	1129	20648	Employers Fire Ins Co	5,506,149	0.2245%	95	7,412,190	3,864,007	52.13%
94	111	21458	Employers Ins of Wausau	1,073,441	0.0438%	177	963,457	-21,242,203	-2204.79%

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: OTHER LIABILITY OCCURRENCE [17.1]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
95	62	21415	Employers Mut Cas Co	2,503,597	0.1021%	129	2,445,638	100,673	4.12%
96	8	10358	Encompass Ins Co	2,810,645	0.1146%	125	2,780,160	2,131,667	76.67%
97	3786	43630	Endurance Risk Solutions Assur Co	6,291,320	0.2566%	87	5,798,266	3,332,692	57.48%
98	1120	10120	Everest Natl Ins Co	661,109	0.0270%	192	3,016,463	-644,348	-21.36%
99	1120	26921	Everest Reins Co	3,440,668	0.1403%	114	3,440,668	1,370,309	39.83%
100	212	10318	Exact Prop & Cas Co Inc	174,393	0.0071%	244	180,174	46,504	25.81%
101	212	21652	Farmers Ins Exch	4,580,019	0.1868%	102	6,648,292	4,699,876	70.69%
102	140	13838	Farmland Mut Ins Co	1,467,556	0.0598%	166	1,212,948	219,326	18.08%
103	38	20281	Federal Ins Co	103,984,819	4.2404%	5	101,953,733	29,696,721	29.13%
104	7	13935	Federated Mut Ins Co	12,631,908	0.5151%	49	11,648,260	7,610,133	65.33%
105		11118	Federated Rural Electric Ins Exch	131,739	0.0054%	252	130,137	-136,876	-105.18%
106	7	28304	Federated Serv Ins Co	3,367,871	0.1373%	116	3,244,767	-845,424	-26.05%
107	212	39306	Fidelity & Deposit Co Of MD	852,974	0.0348%	183	785,803	494,928	62.98%
108	4765	25180	Fidelity Natl Ins Co	1,367,070	0.0557%	171	1,153,963	-192,914	-16.72%
109	4765	16578	Fidelity Natl Prop & Cas Ins Co	22,807	0.0009%	292	24,441	0	0.00%
110	4736	21075	Financial Amer Prop & Cas Ins Co	215,714	0.0088%	234	216,359	66,235	30.61%
111	248	31453	Financial Pacific Ins Co	29,954,181	1.2215%	16	17,427,737	13,947,646	80.03%
112	212	21660	Fire Ins Exch	17,591,461	0.7174%	38	17,177,736	4,195,982	24.43%
113	761	21873	Firemans Fund Ins Co	50,230,125	2.0483%	8	52,188,294	16,481,682	31.58%
114	70	37710	First Amer Prop & Cas Ins Co	138,475	0.0056%	247	131,031	492	0.38%
115	70	34525	First Amer Speciatly Ins Co	1,911,245	0.0779%	153	1,733,171	557,553	32.17%
116	479	11177	First Fin Ins Co	5,500	0.0002%	315	4,795	-14,619	-304.88%
117	111	33588	First Liberty Ins Corp	85,590	0.0035%	265	28,294	48,867	172.71%
118	111	24724	First Natl Ins Co Of Amer	408,876	0.0167%	209	407,599	-159,545	-39.14%
119	349	13978	Florists Mut Ins Co	749,644	0.0306%	187	787,968	1,338,866	169.91%
120	212	11185	Foremost Ins Co Grand Rapids MI	7,912,745	0.3227%	72	7,423,657	2,545,176	34.28%
121	140	22209	Freedom Specialty Ins Co	129,000	0.0053%	253	170,448	2,088,945	1225.56%
122	200	21253	Garrison Prop & Cas Ins Co	453,894	0.0185%	205	383,915	462,978	120.59%
123		28339	Gateway Ins Co	1,657	0.0001%	326	2,031	0	0.00%
124	796	24414	General Cas Co Of WI	132,184	0.0054%	251	59,808	6,573	10.99%
125	111	24732	General Ins Co Of Amer	1,522,859	0.0621%	165	1,434,413	1,391,621	97.02%
126	31	11967	General Star Natl Ins Co	5,532,823	0.2256%	94	5,439,983	-2,139,000	-39.32%
127	1169	11231	Generali Us Branch	132,791	0.0054%	250	135,116	29,000	21.46%
128	31	38962	Genesis Ins Co	3,079,861	0.1256%	120	3,008,671	2,025,214	67.31%
129		11092	Global Liberty Ins Co of NY	34,455	0.0014%	286	31,948	15,284	47.84%
130		39861	Golden Bear Ins Co	2,287,254	0.0933%	135	1,896,940	-1,676,995	-88.41%
131	111	10836	Golden Eagle Ins Corp	30,799,269	1.2560%	15	29,616,530	10,964,069	37.02%
132	31	22063	Government Employees Ins Co	9,999,163	0.4078%	65	9,224,977	5,358,515	58.09%
133	83	22101	Grange Ins Assn	1,980,064	0.0807%	149	1,919,375	1,336,484	69.63%
134	12	23809	Granite State Ins Co	2,130,654	0.0869%	143	2,166,495	-2,222,804	-102.60%
135	84	26832	Great Amer Alliance Ins Co	3,959,297	0.1615%	106	3,620,052	-2,159,842	-59.66%
136	84	26344	Great Amer Assur Co	20,225,819	0.8248%	35	17,855,915	4,054,976	22.71%
137	84	16691	Great Amer Ins Co	23,876,343	0.9736%	20	22,672,178	11,447,153	50.49%
138	84	22136	Great Amer Ins Co of NY	12,425,649	0.5067%	50	10,658,869	7,526,833	70.62%
139	98	25224	Great Divide Ins Co	2,113,340	0.0862%	145	2,030,787	885,997	43.63%
140	38	20303	Great Northern Ins Co	394,990	0.0161%	211	446,445	50,741	11.37%
141	150	11371	Great West Cas Co	495,909	0.0202%	199	478,891	314,097	65.59%

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: OTHER LIABILITY OCCURRENCE [17.1]

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142	1285	22322	Greenwich Ins Co	11,621,559	0.4739%	52	11,314,712	4,283,762	37.86%
143	303	15032	Guideone Mut Ins Co	2,242,799	0.0915%	137	2,242,678	335,315	14.95%
144	303	14559	Guideone Specialty Mut Ins Co	115,475	0.0047%	261	57,486	9,961	17.33%
145	3478	34037	Hallmark Ins Co	2,656,228	0.1083%	127	2,509,972	1,631,482	65.00%
146	88	36064	Hanover Amer Ins Co	182,012	0.0074%	240	116,041	30,368	26.17%
147	88	22292	Hanover Ins Co	5,814,335	0.2371%	91	6,255,907	4,349,233	69.52%
148	225	26433	Harco Natl Ins Co	226,023	0.0092%	232	451,359	2,656,179	588.48%
149	91	22357	Hartford Accident & Ind Co	382,572	0.0156%	216	389,399	608,907	156.37%
150	91	29424	Hartford Cas Ins Co	21,803,407	0.8891%	28	24,359,321	12,362,360	50.75%
151	91	19682	Hartford Fire In Co	15,862,857	0.6469%	41	15,331,842	5,790,525	37.77%
152	91	37478	Hartford Ins Co Of The Midwest	47,240	0.0019%	277	541,500	-513,420	-94.81%
153	361	11452	Hartford Steam Boil Inspec & Ins Co	9,797	0.0004%	307	11,562	-874	-7.56%
154	91	30104	Hartford Underwriters Ins Co	5,196,601	0.2119%	99	4,128,399	2,471,854	59.87%
155	517	41343	HDI Gerling Amer Ins Co	1,918,367	0.0782%	152	1,538,962	-129,051	-8.39%
156	4666	10200	Hiscox Ins Co Inc	11,175,711	0.4557%	56	8,958,788	5,598,003	62.49%
157	300	22578	Horace Mann Ins Co	260,098	0.0106%	227	252,684	49,223	19.48%
158	300	22756	Horace Mann Prop & Cas Ins Co	28,105	0.0011%	290	26,488	250,000	943.82%
159	4359	11206	Housing Enterprise Ins Co Inc	93,293	0.0038%	264	86,328	65,737	76.15%
160	158	25054	Hudson Ins Co	8,970,096	0.3658%	68	9,792,098	9,241,073	94.37%
161		10048	Hyundai Marine & Fire Ins Co Ltd	58,040	0.0024%	273	31,736	0	0.00%
162	4	29068	IDS Prop Cas Ins Co	1,536,035	0.0626%	164	1,414,967	251,000	17.74%
163	626	43575	Indemnity Ins Co Of North Amer	118,053	0.0048%	259	107,716	-1,397,346	-1297.25%
164	246	14265	Indiana Lumbermens Mut Ins Co	277,037	0.0113%	226	255,022	68,429	26.83%
165	12	19429	Insurance Co Of The State Of PA	21,181,386	0.8637%	31	31,743,528	109,355,121	344.50%
166	1318	15598	Interins Exch Of The Automobile Club	13,005,414	0.5303%	48	12,912,241	-5,636,394	-43.65%
167	4509	23647	Ironshore Ind Inc	191,800	0.0078%	239	96,688	-3,795,899	-3925.93%
168	215	10914	Kemper Independence Ins Co	3,120,356	0.1272%	119	3,126,839	1,266,646	40.51%
169	456	26077	Lancer Ins Co	1,056,931	0.0431%	178	1,055,681	86,734	8.22%
170		37800	Leading Ins Grp Ins Co Ltd	116,643	0.0048%	260	68,169	0	0.00%
171	111	42404	Liberty Ins Corp	14,036,289	0.5724%	45	11,228,522	9,798,413	87.26%
172	111	19917	Liberty Ins Underwriters Inc	25,751,293	1.0501%	19	26,961,171	11,117,654	41.24%
173	111	23035	Liberty Mut Fire Ins Co	8,272,036	0.3373%	71	12,855,932	4,245,101	33.02%
174	111	23043	Liberty Mut Ins Co	14,741,550	0.6011%	43	14,340,956	3,035,371	21.17%
175	111	33600	LM Ins Corp	248,245	0.0101%	228	213,765	-18,752	-8.77%
176	458	35769	Lyndon Prop Ins Co	2,164,382	0.0883%	141	1,193,745	126,369	10.59%
177	411	23876	Mapfre Ins Co	1,673	0.0001%	325	184	0	0.00%
178	785	28932	Markel Amer Ins Co	1,399,247	0.0571%	169	1,426,767	157,531	11.04%
179	785	38970	Markel Ins Co	7,200,834	0.2936%	78	5,122,986	-4,104,291	-80.12%
180	212	19356	Maryland Cas Co	1,879	0.0001%	324	6,739	5,683,646	84339.61%
181	88	22306	Massachusetts Bay Ins Co	461,218	0.0188%	203	437,644	93,111	21.28%
182	215	31968	Merastar Ins Co	3,106	0.0001%	320	3,428	-594	-17.33%
183		15768	Merced Mut Ins Co	119,111	0.0049%	257	117,447	15,750	13.41%
184	3479	14494	Merchants Bonding Co a Mut	2,449,816	0.0999%	132	2,129,475	-662,208	-31.10%
185	660	11908	Mercury Cas Co	7,413,981	0.3023%	77	7,210,165	672,793	9.33%
186	1281	24821	Meritplan Ins Co	15,646	0.0006%	302	35,294	-4,534	-12.85%
187	241	25321	Metropolitan Drt Prop & Cas Ins Co	459,552	0.0187%	204	420,136	259,296	61.72%
188	79	38601	MIC Prop & Cas Ins Corp	2,455,448	0.1001%	131	1,279,985	182,938	14.29%

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: OTHER LIABILITY OCCURRENCE [17.1]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
189	212	21687	Mid Century Ins Co	79,222	0.0032%	269	1,073,986	-285,493	-26.58%
190	169	23434	Middlesex Ins Co	1,986	0.0001%	322	564	17,778,090	52143.62%
191	4715	20362	Mitsui Sumitomo Ins Co of Amer	3,854,220	0.1572%	108	4,048,555	183,665	4.54%
192	4715	22551	Mitsui Sumitomo Ins USA Inc	3,002,763	0.1224%	122	3,000,806	2,408,886	80.27%
193	802	23540	Monterey Ins Co	962,244	0.0392%	182	985,930	-133,608	-13.55%
194	291	13331	Motorists Commercial Mut Ins Co	142	0.0000%	335	5,098	980,469	19232.42%
195		23663	National Amer Ins Co	899	0.0000%	328	943	-1,130	-119.83%
196	140	11991	National Cas Co	5,085,741	0.2074%	100	5,120,021	1,364,513	26.65%
197	796	16217	National Farmers Union Prop & Cas	136,171	0.0056%	249	131,892	61,927	46.95%
198	218	20478	National Fire Ins Co Of Hartford	11,767,353	0.4799%	51	11,131,862	7,945,019	71.37%
199	31	20087	National Ind Co	6,409	0.0003%	312	6,432	-2,521	-39.19%
200	84	32620	National Interstate Ins Co	4,535,100	0.1849%	103	4,760,890	608,169	12.77%
201	31	20052	National Liab & Fire Ins Co	75,979	0.0031%	270	75,737	1,471	1.94%
202	761	21881	National Surety Corp	6,260,164	0.2553%	88	6,039,188	16,608,546	275.01%
203	12	19445	National Union Fire Ins Co Of Pitts	184,988,363	7.5436%	1	195,839,215	182,276,184	93.07%
204	140	28223	Nationwide Agribusiness Ins Co	20,799,129	0.8482%	33	13,469,147	2,552,091	18.95%
205	140	25453	Nationwide Ins Co Of Amer	1,623,967	0.0662%	161	1,537,368	977,152	63.56%
206	140	23779	Nationwide Mut Fire Ins Co	19,174	0.0008%	299	23,425	-12,927	-55.18%
207	140	23787	Nationwide Mut Ins Co	18,079,278	0.7372%	37	17,014,646	5,827,884	34.25%
208	510	42307	Navigators Ins Co	21,938,842	0.8946%	26	26,093,844	17,498,892	67.06%
209	212	10317	Neighborhood Spirit Prop & Cas Co	1,388,871	0.0566%	170	1,411,565	618,475	43.81%
210	111	24171	Netherlands Ins Co The	32,002	0.0013%	287	30,478	-9,623	-31.57%
211	12	23841	New Hampshire Ins Co	10,820,227	0.4412%	58	9,505,173	12,932,725	136.06%
212	256	16608	New York Marine & Gen Ins Co	6,136,533	0.2502%	89	4,492,333	1,392,611	31.00%
213	1281	24848	Newport Ins Co	2,300	0.0001%	321	6,539	-635	-9.71%
214	3219	27073	Nipponkoa Ins Co Ltd US Br	1,643,534	0.0670%	159	1,496,625	463,860	30.99%
215	181	29700	North Amer Elite Ins Co	1,824,273	0.0744%	154	639,250	0	0.00%
216	181	29874	North Amer Specialty Ins Co	1,776,440	0.0724%	156	1,900,184	-3,700,882	-194.76%
217	796	27740	North Pointe Ins Co	45,452	0.0019%	278	28,846	-7,371	-25.55%
218	158	21105	North River Ins Co	733,654	0.0299%	189	653,628	596,081	91.20%
219	8	36455	Northbrook Ind Co	13,350	0.0005%	304	-7,670	635,325	-8283.25%
220	3548	24015	Northland Ins Co	300,879	0.0123%	224	304,518	-195,429	-64.18%
221	88	42552	Nova Cas Co	3,935,391	0.1605%	107	3,483,732	741,169	21.28%
222	225	23248	Occidental Fire & Cas Co Of NC	35,545	0.0014%	284	24,993	5,759	23.04%
223	150	24139	Old Republic Gen Ins Corp	31,503,688	1.2847%	13	29,321,763	8,415,644	28.70%
224	150	24147	Old Republic Ins Co	7,618,350	0.3107%	75	7,569,680	-2,190,750	-28.94%
225	150	40444	Old Republic Surety Co	1,939	0.0001%	323	2,949	0	0.00%
226	1129	20621	OneBeacon Amer Ins Co	3,797,562	0.1549%	110	4,989,635	17,105,894	342.83%
227	1129	21970	OneBeacon Ins Co	37,010	0.0015%	283	1,586,353	559,782	35.29%
228	645	14907	Oregon Mut Ins Co	2,130,485	0.0869%	144	2,167,423	160,131	7.39%
229	626	22748	Pacific Employers Ins Co	525	0.0000%	332	525	-875,888	66835.81%
230	38	20346	Pacific Ind Co	136,692	0.0056%	248	146,874	11,415,165	7772.08%
231	408	11048	Pacific Prop & Cas Co	1,018,455	0.0415%	180	988,982	-25,000	-2.53%
232	2898	37850	Pacific Specialty Ins Co	5,489,252	0.2238%	96	5,367,450	3,062,027	57.05%
233	111	18333	Peerless Ind Ins Co	351,746	0.0143%	218	335,168	-86,029	-25.67%
234	111	24198	Peerless Ins Co	14,736,598	0.6009%	44	14,038,810	817,548	5.82%
235	920	32859	Penn Amer Ins Co	425,309	0.0173%	208	504,077	-578,486	-114.76%

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: OTHER LIABILITY OCCURRENCE [17.1]

Sorted by Company Name

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Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
236		14974	Pennsylvania Lumbermens Mut Ins	56,940	0.0023%	275	71,617	0	0.00%
237	150	12262	Pennsylvania Manufacturers Assoc Ins	306,602	0.0125%	223	388,557	94,164	24.23%
238	150	41424	Pennsylvania Manufacturers Ind Co	127,806	0.0052%	254	143,480	82,711	57.65%
239	9	12832	Personal Express Ins Co	119,771	0.0049%	256	116,555	9,345	8.02%
240	775	13714	Pharmacists Mut Ins Co	123,744	0.0050%	255	87,543	16,430	18.77%
241	3098	18058	Philadelphia Ind Ins Co	33,234,509	1.3553%	12	32,378,735	17,976,158	55.52%
242	501	18619	Platte River Ins Co	81,085	0.0033%	268	150,870	61,061	40.47%
243	175	30945	Plaza Ins Co	776,281	0.0317%	186	711,739	383,604	53.90%
244	796	37257	Praetorian Ins Co	3,422,297	0.1396%	115	2,403,412	900,569	37.47%
245	2638	11127	Professional Solutions Ins Co	22,100	0.0009%	293	22,100	-55,004	-248.89%
246	155	24260	Progressive Cas Ins Co	3,801,129	0.1550%	109	4,047,528	710,870	17.56%
247	155	16322	Progressive Direct Ins Co	2,276,432	0.0928%	136	2,331,602	289,117	12.40%
248	155	10193	Progressive Express Ins Co	9,609	0.0004%	309	6,490	176	2.71%
249	155	27804	Progressive West Ins Co	6,384	0.0003%	313	6,300	144	2.29%
250	91	34690	Property & Cas Ins Co Of Hartford	20,597	0.0008%	297	22,456	90,722	404.00%
251	867	12416	Protective Ins Co	241,063	0.0098%	229	237,961	77,401	32.53%
252	853	15059	Public Serv Ins Co	218,014	0.0089%	233	243,923	15,123	6.20%
253	796	39217	QBE Ins Corp	2,360,955	0.0963%	133	1,759,244	171,079	9.72%
254	31	11673	Redwood Fire & Cas Ins Co	3,600	0.0001%	318	4,274	-2,858	-66.87%
255	98	36684	Riverport Ins Co	7,473,391	0.3048%	76	8,049,419	3,075,405	38.21%
256	783	13056	RLI Ins Co	7,751,249	0.3161%	73	7,474,183	35,812	0.48%
257	501	22314	RSUI Ind Co	31,047,712	1.2661%	14	29,188,766	8,978,561	30.76%
258	111	24740	Safeco Ins Co Of Amer	21,546,517	0.8786%	29	20,558,044	8,073,383	39.27%
259	3098	15105	Safety Natl Cas Corp	605,211	0.0247%	194	440,832	885,267	200.82%
260		38300	Samsung Fire & Marine Ins Co Ltd	347,595	0.0142%	219	105,148	57,000	54.21%
261	140	15580	Scottsdale Ind Co	13,009,223	0.5305%	47	13,087,511	8,172,499	62.45%
262	869	10054	Securian Cas Co	2,348,118	0.0958%	134	2,176,138	615,877	28.30%
263	2538	19879	Security Natl Ins Co	18,281,690	0.7455%	36	11,447,986	5,211,001	45.52%
264	158	10936	Seneca Ins Co Inc	387,480	0.0158%	213	391,274	-7,465	-1.91%
265	91	11000	Sentinel Ins Co Ltd	5,757,771	0.2348%	92	4,151,849	734,441	17.69%
266	169	24988	Sentry Ins A Mut Co	2,759,311	0.1125%	126	2,657,264	-669,165	-25.18%
267	169	21180	Sentry Select Ins Co	4,966,109	0.2025%	101	4,986,643	4,152,384	83.27%
268	9	22985	Sequoia Ins Co	2,230,058	0.0909%	138	2,155,391	2,049,726	95.10%
269	3219	11126	Sompo Japan Ins Co of Amer	3,273,137	0.1335%	118	3,006,905	-1,625,778	-54.07%
270	4702	20613	Sparta Ins Co	2,101,920	0.0857%	146	2,013,730	701,549	34.84%
271		36790	Springfield Ins Co Inc	658,328	0.0268%	193	635,951	96,616	15.19%
272	3548	24767	St Paul Fire & Marine Ins Co	50,000,088	2.0389%	9	51,447,850	14,473,366	28.13%
273	3548	24775	St Paul Guardian Ins Co	23,946	0.0010%	291	25,844	-132,370	-512.19%
274	3548	24791	St Paul Mercury Ins Co	3,294,249	0.1343%	117	3,619,590	-1,147,090	-31.69%
275	3548	19224	St Paul Protective Ins Co	296	0.0000%	334	10,462	227,600	2175.49%
276	3548	19070	Standard Fire Ins Co	6,295,526	0.2567%	86	6,198,240	1,917,766	30.94%
277	748	18023	Star Ins Co	2,905,687	0.1185%	124	2,802,941	588,261	20.99%
278	98	40045	Starnet Ins Co	670,444	0.0273%	191	1,758,264	799,264	45.46%
279	4670	38318	Starr Ind & Liab Co	40,075,603	1.6342%	11	39,201,091	20,218,673	51.58%
280	176	25151	State Farm Gen Ins Co	148,523,746	6.0566%	2	147,500,768	83,226,688	56.42%
281	176	25178	State Farm Mut Auto Ins Co	451,861	0.0184%	206	434,722	33,783	7.77%
282	93	12831	State Natl Ins Co Inc	2,565,625	0.1046%	128	4,779,875	11,308,711	236.59%

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: OTHER LIABILITY OCCURRENCE [17.1]

Sorted by Company Name

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Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
283	796	10340	Stonington Ins Co	198,541	0.0081%	237	724,296	-1,043,384	-144.05%
284	866	40436	Stratford Ins Co	179,423	0.0073%	241	166,883	-905,306	-542.48%
285		32107	Sutter Ins Co	395,651	0.0161%	210	375,660	106,040	28.23%
286	140	13242	Titan Ind Co	3,887	0.0002%	317	3,877	-163	-4.20%
287	3098	32301	TNUS Ins Co	38,211	0.0016%	282	27,066	17,981	66.43%
288	3098	12904	Tokio Marine & Nichido Fire Ins Co	7,707,101	0.3143%	74	7,989,620	-13,269,557	-166.08%
289	161	18031	Topa Ins Co	8,800,272	0.3589%	70	8,058,243	-1,300,153	-16.13%
290	4701	25496	Torus Natl Ins Co	1,627,367	0.0664%	160	560,060	344,791	61.56%
291	3703	44300	Tower Ins Co Of NY	2,045,490	0.0834%	147	2,730,921	-176,113	-6.45%
292		37621	Toyota Motor Ins Co	6,831,456	0.2786%	79	37,755,702	18,362,020	48.63%
293	3098	41238	Trans Pacific Ins Co	7,528	0.0003%	311	12,246	3,194	26.08%
294	225	28886	Transguard Ins Co Of Amer Inc	671,104	0.0274%	190	631,144	-97,076	-15.38%
295	218	20494	Transportation Ins Co	1,566,489	0.0639%	163	1,812,126	-794,848	-43.86%
296	3548	19038	Travelers Cas & Surety Co	6,093	0.0002%	314	3,078	3,100,970	00746.26%
297	3548	31194	Travelers Cas & Surety Co Of Amer	5,247	0.0002%	316	5,247	1,444	27.52%
298	3548	36137	Travelers Commercial Ins Co	1,770,570	0.0722%	157	1,809,056	4,062,993	224.59%
299	3548	25658	Travelers Ind Co	83,269	0.0034%	267	55,067	-986,228	-1790.96%
300	3548	25682	Travelers Ind Co Of CT	23,666,085	0.9651%	21	22,498,235	8,770,396	38.98%
301	3548	25674	Travelers Prop Cas Co Of Amer	84,769,158	3.4568%	6	85,410,758	14,972,175	17.53%
302	3548	36161	Travelers Prop Cas Ins Co	1,440,102	0.0587%	167	1,489,108	1,616,322	108.54%
303	212	21709	Truck Ins Exch	59,591,275	2.4301%	7	59,730,769	58,711,026	98.29%
304	91	27120	Trumbull Ins Co	501,299	0.0204%	196	251,390	57,204	22.76%
305	91	29459	Twin City Fire Ins Co Co	3,744,761	0.1527%	111	3,588,300	14,088,241	392.62%
306	781	37893	Ullico Cas Co	879	0.0000%	329	129,536	-65,861	-50.84%
307	796	25798	Unigard Ind Co	39,438	0.0016%	281	41,683	-10,000	-23.99%
308	796	25747	Unigard Ins Co	6,041,106	0.2463%	90	6,842,101	1,869,953	27.33%
309	155	11770	United Financial Cas Co	317,624	0.0130%	222	337,517	113,824	33.72%
310	200	25941	United Serv Automobile Assn	13,458,381	0.5488%	46	13,132,760	5,051,903	38.47%
311	158	21113	United States Fire Ins Co	6,615,025	0.2698%	82	4,224,333	27,157,504	642.88%
312	31	25895	United States Liab Ins Co	21,924,489	0.8941%	27	18,441,846	13,168,113	71.40%
313	215	16063	Unitrin Auto & Home Ins Co	16,256	0.0007%	301	16,309	467,470	2866.33%
314	212	41181	Universal Underwriters Ins Co	11,345,742	0.4627%	53	10,703,867	10,225,404	95.53%
315	200	25968	USAA Cas Ins Co	6,649,712	0.2712%	81	6,248,409	5,068,130	81.11%
316	200	18600	USAA Gen Ind Co	207,143	0.0084%	236	154,114	118,211	76.70%
317	201	25976	Utica Mut Ins Co	9,617	0.0004%	308	10,759	962	8.94%
318	158	26611	Valiant Ins Co	57,407	0.0023%	274	62,081	-270,507	-435.73%
319	218	20508	Valley Forge Ins Co	11,249,875	0.4588%	55	9,871,317	-1,798,917	-18.22%
320	84	21172	Vanliner Ins Co	1,957,003	0.0798%	151	1,956,950	-29,689	-1.52%
321	140	42889	Victoria Fire & Cas Co	121	0.0000%	336	582	-52	-8.93%
322	38	20397	Vigilant Ins Co	1,042,720	0.0425%	179	982,990	-6,166	-0.63%
323	4254	40827	Virginia Surety Co Inc	20,820,204	0.8490%	32	14,978,943	7,454,715	49.77%
324	111	26069	Wausau Business Ins Co	2,189,477	0.0893%	139	2,161,363	3,470,640	160.58%
325	111	26042	Wausau Underwriters Ins Co	10,065,820	0.4105%	64	8,998,370	5,006,809	55.64%
326	2538	25011	Wesco Ins Co	6,429,722	0.2622%	84	5,448,075	3,613,922	66.33%
327	626	10030	Westchester Fire Ins Co	11,296,365	0.4607%	54	11,075,359	-28,955,298	-261.44%
328	218	13188	Western Surety Co	279,409	0.0114%	225	313,033	179,752	57.42%
329	748	25780	Williamsburg Natl Ins Co	823,745	0.0336%	184	813,540	-290,900	-35.76%



# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: OTHER LIABILITY OCCURRENCE [17.1]

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330	225	13234	Wilshire Ins Co	174,823	0.0071%	243	176,140	274,653	155.93%
331	4747	20273	WRM Amer Ind Co Inc	11,898	0.0005%	306	60,899	7,891	12.96%
332	1285	24554	XL Ins Amer Inc	15,873,924	0.6473%	40	12,739,648	9,027,929	70.86%
333	1285	37885	XL Specialty Ins Co	738,334	0.0301%	188	353,451	270,063	76.41%
334	158	13269	Zenith Ins Co	3,591,937	0.1465%	112	2,429,768	-111,098	-4.57%
335	212	16535	Zurich Amer Ins Co	106,784,673	4.3545%	4	105,615,668	23,727,924	22.47%
336	212	27855	Zurich Amer Ins Co Of IL	5,655,238	0.2306%	93	5,672,883	-228,565	-4.03%
<b>Line Total:</b>				<b>2,452,262,305</b>	<b>100.0000%</b>		<b>2,411,246,560</b>	<b>1,193,769,438</b>	<b>49.51%</b>

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: OTHER LIABILITY CLAIMS MADE [17.2]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
1	626	22667	Ace Amer Ins Co	67,310,504	4.3235%	5	64,190,802	35,454,798	55.23%
2	626	20699	Ace Prop & Cas Ins Co	305,580	0.0196%	93	304,745	205,919	67.57%
3		38733	Alaska Natl Ins Co	2,510	0.0002%	158	2,110	0	0.00%
4	761	35300	Allianz Global Risks US Ins Co	102,427	0.0066%	109	89,603	-65,892	-73.54%
5	761	36420	Allianz Underwriters Ins Co	1,000	0.0001%	166	611	23,453	3838.46%
6	3239	19489	Allied World Assur Co US Inc	27,319,148	1.7548%	15	21,828,714	10,607,516	48.59%
7	4636	21296	Alterra Amer Ins Co	1,614,084	0.1037%	69	630,821	430,408	68.23%
8	361	19720	American Alt Ins Corp	3,261,969	0.2095%	61	1,450,840	-112,487	-7.75%
9	761	21849	American Automobile Ins Co	243	0.0000%	171	243	-13,169	-5419.34%
10	218	20427	American Cas Co Of Reading PA	63,031	0.0040%	116	53,830	12,138	22.55%
11	111	19690	American Economy Ins Co	1,312	0.0001%	165	1,514	21,430	1415.46%
12	212	26247	American Guar & Liab Ins	10,106,070	0.6491%	38	11,158,609	3,172,934	28.43%
13	761	21857	American Ins Co	10,594	0.0007%	145	15,523	-45,105	-290.57%
14	1346	39969	American Safety Cas Ins Co	328,969	0.0211%	90	277,541	399,260	143.86%
15	111	19704	American States Ins Co	45,610	0.0029%	126	48,663	-108,898	-223.78%
16	212	40142	American Zurich Ins Co	181,687	0.0117%	99	317,718	-1,480,725	-466.05%
17	1279	11150	Arch Ins Co	66,363,352	4.2627%	6	64,960,724	35,340,646	54.40%
18	457	19801	Argonaut Ins Co	6,640,118	0.4265%	45	7,331,932	5,355,790	73.05%
19	4698	43460	Aspen Amer Ins Co	2,532,890	0.1627%	62	1,287,471	314,247	24.41%
20	3299	29033	Atain Ins Co	11,910	0.0008%	144	5,725	7,726	134.95%
21	1129	27154	Atlantic Specialty Ins Co	19,732,071	1.2674%	24	13,612,975	6,428,621	47.22%
22	968	33022	AXA Ins Co	17,158	0.0011%	140	17,974	-8,007	-44.55%
23	3416	37273	Axis Ins Co	63,004,870	4.0469%	7	58,849,722	25,555,084	43.42%
24	3416	20370	AXIS Reins Co	1,061,137	0.0682%	76	1,793,518	-1,672,910	-93.28%
25		18538	Bancinsure Inc	23,044	0.0015%	135	134,160	60,760	45.29%
26	23	38245	BCS Ins Co	15,540,052	0.9982%	28	13,937,861	4,699,774	33.72%
27		37540	Beazley Ins Co Inc	13,198,900	0.8478%	35	13,837,649	9,437,525	68.20%
28	98	32603	Berkley Ins Co	20,808,684	1.3366%	21	19,933,229	16,119,593	80.87%
29	98	38911	Berkley Natl Ins Co	33,522	0.0022%	129	25,850	9,901	38.30%
30	150	20095	Bituminous Cas Corp	2,100	0.0001%	162	2,013	0	0.00%
31		36340	Camico Mut Ins Co	17,242,607	1.1075%	26	17,164,891	2,914,512	16.98%
32	88	12260	Campmed Cas & Ind Co Inc	6,026	0.0004%	154	5,350	1,044	19.51%
33	98	10510	Carolina Cas Ins Co	22,879,077	1.4696%	18	24,793,587	13,206,976	53.27%
34	3703	40134	Castlepoint Natl Ins Co	7,128	0.0005%	151	7,127	2,745	38.52%
35	4574	24503	Catlin Ind Co	45,885	0.0029%	125	17,480	2,346	13.42%
36	4574	19518	Catlin Ins Co	5,763,328	0.3702%	48	5,464,013	2,847,319	52.11%
37	12	19402	Chartis Prop Cas Co	3,498,582	0.2247%	60	3,163,500	35,593	1.13%
38	761	22810	Chicago Ins Co	15,339	0.0010%	142	15,044	531,893	3535.58%
39		18767	Church Mut Ins Co	61,902	0.0040%	117	63,192	9,074	14.36%
40		10758	Colonial Surety Co	61,515	0.0040%	119	41,474	4,416	10.65%
41	12	19410	Commerce & Industry Ins Co	81,733	0.0052%	111	319,275	4,732,318	1482.21%
42	218	20443	Continental Cas Co	93,156,531	5.9836%	3	93,600,381	63,023,704	67.33%
43	218	35289	Continental Ins Co	136,886	0.0088%	102	127,563	95,868	75.15%
44	306	10847	Cumis Ins Society Inc	8,450,762	0.5428%	42	8,368,036	1,967,305	23.51%
45	3239	16624	Darwin Natl Assur Co	13,400,249	0.8607%	33	14,407,598	6,537,159	45.37%
46	831	34495	Doctors Co An Interins Exch	7,689	0.0005%	149	7,688	0	0.00%
47	1129	20648	Employers Fire Ins Co	1,090,809	0.0701%	75	4,941,781	-509,375	-10.31%

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: OTHER LIABILITY CLAIMS MADE [17.2]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
48	62	21415	Employers Mut Cas Co	379,939	0.0244%	87	320,792	3,772	1.18%
49	3786	43630	Endurance Risk Solutions Assur Co	2,150,699	0.1381%	66	1,687,813	957,584	56.74%
50	1120	10120	Everest Natl Ins Co	14,362,412	0.9225%	30	12,154,946	6,695,735	55.09%
51	38	35181	Executive Risk Ind Inc	14,107,750	0.9062%	32	19,934,260	-1,715,011	-8.60%
52	3548	41483	Farmington Cas Co	112,082	0.0072%	107	134,532	-146,868	-109.17%
53	38	20281	Federal Ins Co	139,986,362	8.9916%	2	142,786,103	71,707,784	50.22%
54	7	13935	Federated Mut Ins Co	4,758,111	0.3056%	53	4,309,852	2,850,875	66.15%
55		11118	Federated Rural Electric Ins Exch	24,308	0.0016%	133	24,342	2,931	12.04%
56	7	28304	Federated Serv Ins Co	1,302,338	0.0837%	73	1,279,577	3,100,593	242.31%
57	212	39306	Fidelity & Deposit Co Of MD	325,271	0.0209%	91	452,544	3,222,319	712.05%
58	761	21873	Firemans Fund Ins Co	4,152,922	0.2668%	58	3,588,960	-1,571,748	-43.79%
59	111	24724	First Natl Ins Co Of Amer	34,643	0.0022%	128	36,649	-2,218	-6.05%
60	349	13978	Florists Mut Ins Co	359,517	0.0231%	88	378,719	468,049	123.59%
61	140	22209	Freedom Specialty Ins Co	6,216,025	0.3993%	46	4,752,183	0	0.00%
62	111	24732	General Ins Co Of Amer	6,723,342	0.4319%	43	6,715,366	-1,332,883	-19.85%
63	31	11967	General Star Natl Ins Co	354,424	0.0228%	89	497,774	-73,990	-14.86%
64	1169	11231	Generali Us Branch	2,100	0.0001%	161	2,100	0	0.00%
65	31	38962	Genesis Ins Co	4,053	0.0003%	157	21,686	-1,648,807	-7603.09%
66	111	10836	Golden Eagle Ins Corp	2,246	0.0001%	160	2,281	-21	-0.92%
67	12	23809	Granite State Ins Co	1,174,477	0.0754%	74	725,364	-1,191,371	-164.24%
68	84	26832	Great Amer Alliance Ins Co	122,826	0.0079%	103	116,229	-223,004	-191.87%
69	84	26344	Great Amer Assur Co	314,634	0.0202%	92	244,874	-5,459,041	-2229.33%
70	84	16691	Great Amer Ins Co	18,457,470	1.1856%	25	18,430,028	9,011,875	48.90%
71	84	22136	Great Amer Ins Co of NY	49,768	0.0032%	122	45,791	-23,906	-52.21%
72	84	31135	Great Amer Security Ins Co	5,472	0.0004%	155	3,556	-357	-10.04%
73	84	33723	Great Amer Spirit Ins Co	47,814	0.0031%	123	38,599	-12,443	-32.24%
74	98	25224	Great Divide Ins Co	9,682	0.0006%	147	8,608	-365	-4.24%
75	1285	22322	Greenwich Ins Co	21,018,227	1.3500%	20	20,631,836	26,868,732	130.23%
76	303	15032	Guideone Mut Ins Co	227,017	0.0146%	97	127,562	61,623	48.31%
77	303	14559	Guideone Specialty Mut Ins Co	458,471	0.0294%	85	280,493	188,443	67.18%
78	88	36064	Hanover Amer Ins Co	1,868	0.0001%	164	311	15	4.82%
79	88	22292	Hanover Ins Co	12,567,341	0.8072%	36	9,206,383	3,108,058	33.76%
80	91	29424	Hartford Cas Ins Co	2,383,632	0.1531%	63	2,452,979	232,752	9.49%
81	91	19682	Hartford Fire In Co	4,430,593	0.2846%	56	4,429,463	645,256	14.57%
82	91	37478	Hartford Ins Co Of The Midwest	6,805	0.0004%	152	9,536	-13,195	-138.37%
83	91	30104	Hartford Underwriters Ins Co	10,252	0.0007%	146	-942	-8,792	933.33%
84	4666	10200	Hiscox Ins Co Inc	9,893,312	0.6355%	39	7,008,492	5,306,721	75.72%
85	158	25054	Hudson Ins Co	21,584,255	1.3864%	19	25,000,563	12,289,159	49.16%
86	4381	35408	Imperium Ins Co	1,484,533	0.0954%	71	3,674,809	1,735,114	47.22%
87	4509	23647	Ironshore Ind Inc	11,129,775	0.7149%	37	10,119,750	4,982,457	49.23%
88	1316	13722	Knightbrook Ins Co	24,870	0.0016%	132	9,490	0	0.00%
89		36706	Lawyers Mut Ins Co	40,163,715	2.5798%	12	40,872,626	13,930,851	34.08%
90		37800	Leading Ins Grp Ins Co Ltd	357	0.0000%	169	220	0	0.00%
91	111	19917	Liberty Ins Underwriters Inc	35,688,172	2.2923%	14	34,237,751	25,541,162	74.60%
92	111	23035	Liberty Mut Fire Ins Co	6,737	0.0004%	153	6,745	5,042,771	74763.10%
93	111	23043	Liberty Mut Ins Co	14,299,829	0.9185%	31	13,672,409	-6,414,053	-46.91%
94	785	28932	Markel Amer Ins Co	8,987,086	0.5773%	40	7,174,237	5,764,429	80.35%

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: OTHER LIABILITY CLAIMS MADE [17.2]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
95	785	38970	Markel Ins Co	98,971	0.0064%	110	138,667	22,100	15.94%
96	88	22306	Massachusetts Bay Ins Co	750	0.0000%	168	134	3	2.24%
97		32433	Medical Ins Exch Of CA	528,667	0.0340%	84	506,087	148,600	29.36%
98	4715	20362	Mitsui Sumitomo Ins Co of Amer	265	0.0000%	170	265	0	0.00%
99	4715	22551	Mitsui Sumitomo Ins USA Inc	649,583	0.0417%	81	681,063	32,291	4.74%
100	140	11991	National Cas Co	586,531	0.0377%	83	780,005	368,549	47.25%
101	796	16217	National Farmers Union Prop & Cas	47,264	0.0030%	124	46,266	4,967	10.74%
102	218	20478	National Fire Ins Co Of Hartford	28,462	0.0018%	131	26,582	7,165	26.95%
103	84	32620	National Interstate Ins Co	122,319	0.0079%	104	161,052	58,491	36.32%
104	31	20052	National Liab & Fire Ins Co	791,813	0.0509%	78	688,151	249,842	36.31%
105	12	19445	National Union Fire Ins Co Of Pitts	155,603,084	9.9947%	1	146,066,102	72,896,799	49.91%
106	140	23787	Nationwide Mut Ins Co	122,069	0.0078%	105	110,427	28,492	25.80%
107	510	42307	Navigators Ins Co	20,290,812	1.3033%	23	23,817,103	2,833,289	11.90%
108	111	24171	Netherlands Ins Co The	1,949	0.0001%	163	2,000	6	0.30%
109	12	23841	New Hampshire Ins Co	2,168,426	0.1393%	65	2,021,135	185,126	9.16%
110	256	16608	New York Marine & Gen Ins Co	2,295,830	0.1475%	64	2,109,049	1,488,611	70.58%
111	181	29874	North Amer Specialty Ins Co	895,056	0.0575%	77	723,894	0	0.00%
112	158	21105	North River Ins Co	4,551,751	0.2924%	55	4,068,238	1,703,641	41.88%
113	225	23248	Occidental Fire & Cas Co Of NC	12,895	0.0008%	143	5,928	1,628	27.46%
114	150	24147	Old Republic Ins Co	25,409,633	1.6321%	16	24,449,229	21,289,731	87.08%
115	1129	20621	OneBeacon Amer Ins Co	8,658,858	0.5562%	41	9,785,609	8,521,982	87.09%
116	645	14907	Oregon Mut Ins Co	53,234	0.0034%	121	50,953	1,252	2.46%
117	38	20346	Pacific Ind Co	66,553	0.0043%	115	60,366	120,881	200.25%
118	2698	10222	PACO Assur Co Inc	23,250	0.0015%	134	21,702	-203,294	-936.75%
119	111	18333	Peerless Ind Ins Co	999	0.0001%	167	909	0	0.00%
120	111	24198	Peerless Ins Co	36,468	0.0023%	127	35,682	63,397	177.67%
121	3098	18058	Philadelphia Ind Ins Co	43,154,962	2.7719%	10	45,309,639	35,488,200	78.32%
122	175	30945	Plaza Ins Co	110,000	0.0071%	108	59,699	26,285	44.03%
123	2698	14460	Podiatry Ins Co Of Amer	18,309	0.0012%	139	24,781	22,266	89.85%
124	796	37257	Praetorian Ins Co	14	0.0000%	173	1,365	-299,980	-21976.56%
125	2698	33391	ProAssurance Ind Co Inc	21,058	0.0014%	137	44,371	25,544	57.57%
126	748	21903	Procentury Ins Co	1,690,631	0.1086%	68	1,627,959	2,091,132	128.45%
127	2638	11127	Professional Solutions Ins Co	4,733,677	0.3041%	54	4,239,138	908,638	21.43%
128	88	25585	Professionals Direct Ins Co	720,145	0.0463%	79	1,358,719	449,008	33.05%
129	91	34690	Property & Cas Ins Co Of Hartford	117	0.0000%	172	118	16	13.56%
130	867	12416	Protective Ins Co	5,294,088	0.3401%	50	4,680,862	3,454,892	73.81%
131	796	39217	QBE Ins Corp	4,109,653	0.2640%	59	1,358,139	792,556	58.36%
132	98	36684	Riverport Ins Co	72,342	0.0046%	112	76,275	50,167	65.77%
133	783	13056	RLI Ins Co	15,114,293	0.9708%	29	14,449,357	17,702,741	122.52%
134	501	22314	RSUI Ind Co	37,960,984	2.4383%	13	28,755,753	21,154,891	73.57%
135	140	15580	Scottsdale Ind Co	4,162,167	0.2673%	57	4,331,637	1,048,230	24.20%
136	91	11000	Sentinel Ins Co Ltd	1,314,599	0.0844%	72	956,313	105,551	11.04%
137	169	21180	Sentry Select Ins Co	457,064	0.0294%	86	473,867	23,423	4.94%
138	3219	11126	Sompo Japan Ins Co of Amer	16,420	0.0011%	141	16,438	0	0.00%
139	3548	24767	St Paul Fire & Marine Ins Co	1,520,609	0.0977%	70	2,093,887	-1,674,584	-79.97%
140	3548	24775	St Paul Guardian Ins Co	7,944	0.0005%	148	5,665	-8,735	-154.19%
141	3548	24791	St Paul Mercury Ins Co	15,851,878	1.0182%	27	17,631,762	42,993,225	243.84%

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: OTHER LIABILITY CLAIMS MADE [17.2]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
142	748	18023	Star Ins Co	223,807	0.0144%	98	222,951	140,222	62.89%
143	98	40045	Starnet Ins Co	298,148	0.0192%	94	177,359	44,069	24.85%
144	4670	38318	Starr Ind & Liab Co	20,597,603	1.3230%	22	18,342,600	11,713,106	63.86%
145	176	25143	State Farm Fire & Cas Co	6,214,890	0.3992%	47	6,218,302	1,577,458	25.37%
146	93	12831	State Natl Ins Co Inc	5,048,342	0.3243%	51	6,077,956	9,086,450	149.50%
147	4779	10916	Suretec Ins Co	4,800	0.0003%	156	0	1,200	0.00%
148	218	24047	Surety Bonding Co Of Amer	155,300	0.0100%	101	160,877	-45,090	-28.03%
149	3098	12904	Tokio Marine & Nichido Fire Ins Co	31,747	0.0020%	130	32,475	135,338	416.75%
150	161	18031	Topa Ins Co	636,451	0.0409%	82	863,222	-1,495,059	-173.20%
151	4701	25496	Torus Natl Ins Co	6,682,312	0.4292%	44	2,918,049	3,043,976	104.32%
152	218	20494	Transportation Ins Co	119,856	0.0077%	106	118,274	1,950	1.65%
153	3548	31194	Travelers Cas & Surety Co Of Amer	72,479,162	4.6555%	4	69,260,063	34,328,144	49.56%
154	3548	25658	Travelers Ind Co	21,014	0.0013%	138	14,807	-3,072,949	-20753.35%
155	3548	25682	Travelers Ind Co Of CT	61,664	0.0040%	118	63,582	-68,082	-107.08%
156	3548	25674	Travelers Prop Cas Co Of Amer	5,446,144	0.3498%	49	5,430,788	1,043,626	19.22%
157	91	29459	Twin City Fire Ins Co Co	25,320,825	1.6264%	17	28,694,873	-18,554,980	-64.66%
158	781	37893	Ullico Cas Co	59,324	0.0038%	120	59,686	-72,447	-121.38%
159	158	21113	United States Fire Ins Co	694,552	0.0446%	80	577,592	205,712	35.62%
160	31	25895	United States Liab Ins Co	13,278,856	0.8529%	34	12,443,425	-3,508,017	-28.19%
161	212	41181	Universal Underwriters Ins Co	233,343	0.0150%	96	234,965	43,577	18.55%
162	984	29599	US Specialty Ins Co	40,260,132	2.5860%	11	32,258,461	48,334,103	149.83%
163	201	25976	Utica Mut Ins Co	69,058	0.0044%	114	63,539	0	0.00%
164	218	20508	Valley Forge Ins Co	21,864	0.0014%	136	19,751	9,101	46.08%
165	38	20397	Vigilant Ins Co	7,628	0.0005%	150	7,645	1,075	14.06%
166	626	10030	Westchester Fire Ins Co	4,950,414	0.3180%	52	5,432,223	7,999,922	147.27%
167	218	13188	Western Surety Co	161,739	0.0104%	100	148,516	205,755	138.54%
168	181	39845	Westport Ins Corp	2,084,823	0.1339%	67	1,974,635	-1,231,186	-62.35%
169	4747	20273	WRM Amer Ind Co Inc	2,464	0.0002%	159	17,070	2,746	16.09%
170	1285	24554	XL Ins Amer Inc	71,436	0.0046%	113	69,043	839,232	1215.52%
171	1285	37885	XL Specialty Ins Co	61,493,509	3.9499%	8	59,866,470	38,277,284	63.94%
172	212	16535	Zurich Amer Ins Co	45,063,167	2.8945%	9	45,035,116	25,754,480	57.19%
173	212	27855	Zurich Amer Ins Co Of IL	243,462	0.0156%	95	252,716	209,776	83.01%
<b>Line Total:</b>				<b>1,556,852,410</b>	<b>100.0000%</b>		<b>1,507,128,284</b>	<b>818,561,721</b>	<b>54.31%</b>

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: EXCESS WORKERS' COMPENSATION [17.3]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
1	626	22667	Ace Amer Ins Co	13,212,547	7.2187%	5	15,661,798	9,064,741	57.88%
2	212	40142	American Zurich Ins Co	266,089	0.1454%	17	226,390	173,143	76.48%
3	1279	11150	Arch Ins Co	8,525,074	4.6577%	9	8,832,642	7,273,224	82.34%
4	3703	40134	Castlepoint Natl Ins Co	466,231	0.2547%	16	24,921,823	42,172,396	169.22%
5	306	10847	Cumis Ins Society Inc	144,802	0.0791%	20	144,802	0	0.00%
6	3548	36463	Discover Prop & Cas Ins Co	26,527	0.0145%	22	26,527	404,300	1524.11%
7	38	20281	Federal Ins Co	2,212,235	1.2087%	11	1,914,745	967,857	50.55%
8	38	20303	Great Northern Ins Co	92,644	0.0506%	21	82,419	1,837	2.23%
9	91	29424	Hartford Cas Ins Co	1,867,164	1.0201%	12	2,150,833	70,143	3.26%
10	111	42404	Liberty Ins Corp	13,075,105	7.1436%	6	12,220,464	11,664,886	95.45%
11	12	19445	National Union Fire Ins Co Of Pitts	15,967,937	8.7241%	3	11,187,379	18,499,256	165.36%
12	256	16608	New York Marine & Gen Ins Co	8,866,563	4.8442%	8	9,152,661	6,172,182	67.44%
13	150	24147	Old Republic Ins Co	1,850,267	1.0109%	13	1,781,632	12,214,266	685.57%
14	38	20346	Pacific Ind Co	503	0.0003%	24	279	-21	-7.53%
15	3098	15105	Safety Natl Cas Corp	52,269,722	28.5576%	1	49,142,233	22,821,450	46.44%
16	2538	19879	Security Natl Ins Co	32,757,893	17.8973%	2	16,513,254	10,453,796	63.31%
17	748	18023	Star Ins Co	13,310,107	7.2720%	4	12,972,966	6,100,198	47.02%
18	3098	12904	Tokio Marine & Nichido Fire Ins Co	193,492	0.1057%	18	191,251	929,003	485.75%
19	3548	25682	Travelers Ind Co Of CT	761,027	0.4158%	15	761,027	-90,712	-11.92%
20	3548	25674	Travelers Prop Cas Co Of Amer	1,690,341	0.9235%	14	1,984,260	656,459	33.08%
21	3548	25887	United States Fidelity & Guar Co	184,821	0.1010%	19	25,802	-1,934,807	-7498.67%
22	38	20397	Vigilant Ins Co	10,841	0.0059%	23	11,575	-10,624	-91.78%
23	181	39845	Westport Ins Corp	1	0.0000%	25	-4,347	16,482,848	179177.55%
24	1285	37885	XL Specialty Ins Co	4,659,674	2.5458%	10	3,590,031	484,325	13.49%
25	212	16535	Zurich Amer Ins Co	10,621,183	5.8029%	7	7,927,140	10,943,858	138.06%
<b>Line Total:</b>				<b>183,032,790</b>	<b>100.0000%</b>		<b>181,419,586</b>	<b>175,514,004</b>	<b>96.74%</b>

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: PRODUCTS LIABILITY [18]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
1	626	22667	Ace Amer Ins Co	6,612,888	3.1126%	6	6,284,740	1,959,878	31.18%
2	626	20699	Ace Prop & Cas Ins Co	86,221	0.0406%	90	54,558	-375,715	-688.65%
3		38733	Alaska Natl Ins Co	1,187	0.0006%	137	776	-5,973	-769.72%
4	761	35300	Allianz Global Risks US Ins Co	3,677,978	1.7312%	13	3,535,222	675,500	19.11%
5	761	36420	Allianz Underwriters Ins Co	52,000	0.0245%	102	31,778	7,310,027	23003.42%
6	8	19232	Allstate Ins Co	111,761	0.0526%	83	114,006	-1,299,367	-1139.74%
7	140	19100	Amco Ins Co	2,822,392	1.3285%	18	3,608,511	3,281,289	90.93%
8	761	21849	American Automobile Ins Co	94,431	0.0444%	87	32,403	22,446	69.27%
9	218	20427	American Cas Co Of Reading PA	21,062	0.0099%	116	47,923	-98,351	-205.23%
10	111	19690	American Economy Ins Co	60,799	0.0286%	97	67,071	158,330	236.06%
11	212	26247	American Guar & Liab Ins	7,662,259	3.6065%	4	7,750,334	1,954,376	25.22%
12	761	21857	American Ins Co	408,050	0.1921%	56	415,004	77,165	18.59%
13	111	19704	American States Ins Co	143,564	0.0676%	78	156,746	-83,101	-53.02%
14	212	40142	American Zurich Ins Co	49,060	0.0231%	103	39,296	474,128	1206.56%
15	124	23396	Amerisure Mut Ins Co	36,875	0.0174%	109	28,304	88,497	312.67%
16	1279	11150	Arch Ins Co	2,357,414	1.1096%	23	2,409,874	961,380	39.89%
17	457	19828	Argonaut Midwest Ins Co	353	0.0002%	143	296	50	16.89%
18	761	21865	Associated Ind Corp	87,262	0.0411%	88	70,974	4,608	6.49%
19	1129	27154	Atlantic Specialty Ins Co	293,160	0.1380%	67	97,231	42,142	43.34%
20	968	33022	AXA Ins Co	166,820	0.0785%	76	165,891	11,843	7.14%
21		41394	Benchmark Ins Co	617,990	0.2909%	46	1,007,790	3,208	0.32%
22	4574	19518	Catlin Ins Co	2,432,947	1.1452%	22	2,474,432	2,318,563	93.70%
23	244	10677	Cincinnati Ins Co	208,437	0.0981%	72	180,310	297,895	165.21%
24	88	31534	Citizens Ins Co Of Amer	57,686	0.0272%	99	33,710	0	0.00%
25	12	19410	Commerce & Industry Ins Co	65,713	0.0309%	95	65,603	256,266	390.63%
26	218	20443	Continental Cas Co	339,267	0.1597%	63	238,015	-167,588	-70.41%
27	218	35289	Continental Ins Co	49,019	0.0231%	104	44,100	-486,764	-1103.77%
28	920	42048	Diamond State Ins Co	1,027	0.0005%	138	1,027	-1,172	-114.12%
29	3548	36463	Discover Prop & Cas Ins Co	113,328	0.0533%	82	89,527	-425,088	-474.82%
30	57	21261	Electric Ins Co	4,727,221	2.2250%	11	4,727,321	12,863,239	272.10%
31	212	21326	Empire Fire & Marine Ins Co	87	0.0000%	146	88	-95,400	08409.09%
32	1129	20648	Employers Fire Ins Co	34,720	0.0163%	110	47,564	-5,633	-11.84%
33	111	21458	Employers Ins of Wausau	66,740	0.0314%	94	24,538	4,870,033	19846.90%
34	62	21415	Employers Mut Cas Co	358,629	0.1688%	61	350,896	137,545	39.20%
35	3786	43630	Endurance Risk Solutions Assur Co	463,511	0.2182%	52	1,325,652	589,962	44.50%
36	1120	10120	Everest Natl Ins Co	44,355	0.0209%	106	76,140	-39,093	-51.34%
37	212	21652	Farmers Ins Exch	30,130	0.0142%	112	27,065	-66,135	-244.36%
38	140	13838	Farmland Mut Ins Co	824,431	0.3880%	40	621,505	131,881	21.22%
39	38	20281	Federal Ins Co	44,934,310	21.1499%	1	44,180,005	28,909,675	65.44%
40	7	13935	Federated Mut Ins Co	2,623,853	1.2350%	20	2,470,547	850,623	34.43%
41	7	28304	Federated Serv Ins Co	799,054	0.3761%	41	810,506	37,469	4.62%
42	248	31453	Financial Pacific Ins Co	6,081,080	2.8623%	8	1,709,699	23,976,822	1402.40%
43	761	21873	Firemans Fund Ins Co	3,055,062	1.4380%	17	3,053,682	30,864,237	1010.72%
44	111	33588	First Liberty Ins Corp	5,651	0.0027%	128	4,915	2,013	40.96%
45	111	24724	First Natl Ins Co Of Amer	20,227	0.0095%	118	11,783	-22,334	-189.54%
46	111	24732	General Ins Co Of Amer	87,105	0.0410%	89	76,517	1,407,948	1840.05%
47	1169	11231	Generali Us Branch	4,999	0.0024%	130	6,775	3,000	44.28%

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: PRODUCTS LIABILITY [18]

Sorted by Company Name

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Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
48	111	10836	Golden Eagle Ins Corp	14,345	0.0068%	120	16,582	800	4.82%
49	12	23809	Granite State Ins Co	299,048	0.1408%	66	451,924	51,761	11.45%
50	84	26832	Great Amer Alliance Ins Co	34,400	0.0162%	111	31,674	-2,506	-7.91%
51	84	26344	Great Amer Assur Co	12,291	0.0058%	122	5,622	-5,146	-91.53%
52	84	16691	Great Amer Ins Co	20,674	0.0097%	117	25,108	1,657,322	6600.77%
53	84	22136	Great Amer Ins Co of NY	320	0.0002%	144	303	341,641	12752.81%
54	98	25224	Great Divide Ins Co	9,329	0.0044%	126	8,595	9,713	113.01%
55	38	20303	Great Northern Ins Co	1,617,839	0.7615%	32	1,801,002	1,218,480	67.66%
56	1285	22322	Greenwich Ins Co	162,387	0.0764%	77	143,046	308,925	215.96%
57	88	36064	Hanover Amer Ins Co	181,555	0.0855%	74	143,043	0	0.00%
58	88	22292	Hanover Ins Co	52,474	0.0247%	100	89,536	5,984	6.68%
59	91	22357	Hartford Accident & Ind Co	266,799	0.1256%	68	266,818	8,912,354	3340.24%
60	91	29424	Hartford Cas Ins Co	262,795	0.1237%	69	388,711	97,624	25.11%
61	91	19682	Hartford Fire In Co	16,271,735	7.6589%	3	16,074,948	-6,020,293	-37.45%
62	91	37478	Hartford Ins Co Of The Midwest	317,614	0.1495%	65	263,241	8,340	3.17%
63	91	30104	Hartford Underwriters Ins Co	414,955	0.1953%	54	410,023	217,001	52.92%
64	517	41343	HDI Gerling Amer Ins Co	1,307,061	0.6152%	35	1,223,600	-1,436,730	-117.42%
65	158	25054	Hudson Ins Co	5,577	0.0026%	129	5,637	7,283	129.20%
66	626	43575	Indemnity Ins Co Of North Amer	19,933	0.0094%	119	22,974	-561,445	-2443.83%
67	246	14265	Indiana Lumbermens Mut Ins Co	662,984	0.3121%	45	572,123	-2,771	-0.48%
68	12	19429	Insurance Co Of The State Of PA	2,054,075	0.9668%	27	2,837,491	463,585	16.34%
69	111	42404	Liberty Ins Corp	904,597	0.4258%	39	292,089	-507,307	-173.68%
70	111	23035	Liberty Mut Fire Ins Co	5,120,234	2.4100%	10	7,372,651	8,916,092	120.93%
71	111	23043	Liberty Mut Ins Co	1,187,817	0.5591%	36	1,488,197	-462,997	-31.11%
72	111	33600	LM Ins Corp	29,894	0.0141%	113	34,073	-22,506	-66.05%
73	785	28932	Markel Amer Ins Co	9,859	0.0046%	125	10,803	-122,317	-1132.25%
74	785	38970	Markel Ins Co	2,975	0.0014%	134	3,140	10,408	331.46%
75	88	22306	Massachusetts Bay Ins Co	133,836	0.0630%	80	104,734	0	0.00%
76	2698	22241	Medmarc Cas Ins Co	3,201,366	1.5068%	16	3,682,126	-3,243,640	-88.09%
77	169	23434	Middlesex Ins Co	652	0.0003%	140	226	452,580	100256.64%
78	4715	20362	Mitsui Sumitomo Ins Co of Amer	174,993	0.0824%	75	1,851,124	2,931,153	158.34%
79	4715	22551	Mitsui Sumitomo Ins USA Inc	447,283	0.2105%	53	395,635	70,430	17.80%
80	291	13331	Motorists Commercial Mut Ins Co	277	0.0001%	145	502	-17,334	-3452.99%
81	218	20478	National Fire Ins Co Of Hartford	1,646,176	0.7748%	31	1,314,572	4,530,020	344.60%
82	31	20052	National Liab & Fire Ins Co	11,503	0.0054%	123	13,034	-3,901	-29.93%
83	761	21881	National Surety Corp	671,850	0.3162%	44	611,332	-10,713	-1.75%
84	12	19445	National Union Fire Ins Co Of Pitts	19,637,831	9.2432%	2	19,929,019	5,010,352	25.14%
85	140	28223	Nationwide Agribusiness Ins Co	6,446,254	3.0342%	7	5,452,671	3,001,185	55.04%
86	140	25453	Nationwide Ins Co Of Amer	115,039	0.0541%	81	91,628	8,522	9.30%
87	140	23787	Nationwide Mut Ins Co	2,309,946	1.0873%	24	2,034,175	594,005	29.20%
88	111	24171	Netherlands Ins Co The	774	0.0004%	139	2,290	-6,400	-279.48%
89	3219	27073	Nipponkoa Ins Co Ltd US Br	409,594	0.1928%	55	683,857	56,571	8.27%
90	181	29874	North Amer Specialty Ins Co	3,735	0.0018%	131	3,735	-1,628,092	-43590.15%
91	158	21105	North River Ins Co	135,117	0.0636%	79	106,157	-15,269	-14.38%
92	3548	24015	Northland Ins Co	21,162	0.0100%	115	20,444	2,556	12.50%
93	150	24147	Old Republic Ins Co	2,273,621	1.0702%	25	2,318,654	135,556	5.85%
94	1129	20621	OneBeacon Amer Ins Co	580,048	0.2730%	48	623,168	-8,000,623	-1283.86%



# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: PRODUCTS LIABILITY [18]

Sorted by Company Name

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Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
95	645	14907	Oregon Mut Ins Co	383,581	0.1805%	59	367,724	-96,902	-26.35%
96	626	22748	Pacific Employers Ins Co	3,352	0.0016%	133	3,352	-189,481	-5652.77%
97	38	20346	Pacific Ind Co	106,942	0.0503%	84	98,641	6,593,100	6683.93%
98	111	18333	Peerless Ind Ins Co	52,406	0.0247%	101	57,690	14,352	24.88%
99	111	24198	Peerless Ins Co	1,082,596	0.5096%	38	960,103	217,929	22.70%
100	920	32859	Penn Amer Ins Co	44,708	0.0210%	105	49,073	-46,856	-95.48%
101		14974	Pennsylvania Lumbermens Mut Ins	23,854	0.0112%	114	22,285	0	0.00%
102	150	41424	Pennsylvania Manufacturers Ind Co	10,917	0.0051%	124	4,094	9,793	239.20%
103	3098	18058	Philadelphia Ind Ins Co	102,698	0.0483%	85	92,383	12,760	13.81%
104	175	30945	Plaza Ins Co	1,770	0.0008%	135	1,013	337	33.27%
105	796	37257	Praetorian Ins Co	607,862	0.2861%	47	579,899	758,559	130.81%
106	91	34690	Property & Cas Ins Co Of Hartford	13,529	0.0064%	121	13,507	3,942	29.18%
107	796	39217	QBE Ins Corp	637	0.0003%	141	363	0	0.00%
108	98	36684	Riverport Ins Co	37,648	0.0177%	108	42,545	19,675	46.25%
109	783	13056	RLI Ins Co	1,318	0.0006%	136	2,262	-22,558	-997.26%
110	3098	15105	Safety Natl Cas Corp	324,591	0.1528%	64	256,644	332,408	129.52%
111	140	15580	Scottsdale Ind Co	85	0.0000%	147	32	-122	-381.25%
112	2538	19879	Security Natl Ins Co	212,547	0.1000%	71	244,844	358,026	146.23%
113	169	24988	Sentry Ins A Mut Co	2,777,980	1.3076%	19	2,533,745	87,306	3.45%
114	169	21180	Sentry Select Ins Co	711,531	0.3349%	43	678,905	-573,849	-84.53%
115	3219	11126	Sompo Japan Ins Co of Amer	5,702,135	2.6839%	9	5,708,793	141,561	2.48%
116	4702	20613	Sparta Ins Co	67,611	0.0318%	93	98,375	22,095	22.46%
117		36790	Springfield Ins Co Inc	404,110	0.1902%	57	472,039	0	0.00%
118	3548	24767	St Paul Fire & Marine Ins Co	1,524,249	0.7174%	34	1,443,478	1,744,640	120.86%
119	3548	24775	St Paul Guardian Ins Co	7,520	0.0035%	127	7,296	-162,341	-2225.07%
120	3548	24791	St Paul Mercury Ins Co	82,158	0.0387%	91	88,106	365,830	415.22%
121	748	18023	Star Ins Co	515,975	0.2429%	51	500,099	91,742	18.34%
122	4670	38318	Starr Ind & Liab Co	1,884,424	0.8870%	29	1,884,794	353,300	18.74%
123	93	12831	State Natl Ins Co Inc	576,407	0.2713%	49	138,283	-108,563	-78.51%
124	866	40436	Stratford Ins Co	38,654	0.0182%	107	36,364	-88,228	-242.62%
125	3098	12904	Tokio Marine & Nichido Fire Ins Co	2,478,990	1.1668%	21	1,691,768	-2,786,830	-164.73%
126	161	18031	Topa Ins Co	73,714	0.0347%	92	36,134	22,727	62.90%
127	3703	44300	Tower Ins Co Of NY	1,899,792	0.8942%	28	2,674,223	368,359	13.77%
128	218	20494	Transportation Ins Co	219,648	0.1034%	70	353,245	153,105	43.34%
129	3548	25658	Travelers Ind Co	58,733	0.0276%	98	57,100	107,295	187.91%
130	3548	25682	Travelers Ind Co Of CT	1,754,969	0.8260%	30	2,073,171	5,570,906	268.71%
131	3548	25674	Travelers Prop Cas Co Of Amer	7,434,973	3.4995%	5	7,230,034	7,970,071	110.24%
132	212	21709	Truck Ins Exch	62,282	0.0293%	96	60,424	-61,700	-102.11%
133	91	29459	Twin City Fire Ins Co Co	1,095,865	0.5158%	37	953,141	3,574	0.37%
134	796	25798	Unigard Ind Co	547	0.0003%	142	1,063	67,858	6383.63%
135	796	25747	Unigard Ins Co	101,101	0.0476%	86	100,182	-34,763	-34.70%
136	158	21113	United States Fire Ins Co	391,526	0.1843%	58	251,931	3,956,917	1570.64%
137	31	25895	United States Liab Ins Co	527,093	0.2481%	50	322,599	118,755	36.81%
138	212	41181	Universal Underwriters Ins Co	371,638	0.1749%	60	385,841	124,198	32.19%
139	158	26611	Valiant Ins Co	3,672	0.0017%	132	4,965	0	0.00%
140	218	20508	Valley Forge Ins Co	732,914	0.3450%	42	746,231	768,138	102.94%
141	38	20397	Vigilant Ins Co	196,815	0.0926%	73	188,353	201,280	106.86%

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: PRODUCTS LIABILITY [18]

Sorted by Company Name

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Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
142	111	26069	Wausau Business Ins Co	355,702	0.1674%	62	375,331	-96,269	-25.65%
143	111	26042	Wausau Underwriters Ins Co	1,592,175	0.7494%	33	1,453,351	879,849	60.54%
144	2538	25011	Wesco Ins Co	3,601,929	1.6954%	14	3,229,664	1,371,029	42.45%
145	626	10030	Westchester Fire Ins Co	3,416,296	1.6080%	15	1,463,121	-2,310,340	-157.90%
146	1285	24554	XL Ins Amer Inc	2,078,069	0.9781%	26	2,570,552	1,764,468	68.64%
147	212	16535	Zurich Amer Ins Co	4,447,069	2.0932%	12	3,487,067	20,530,800	588.77%
<b>Line Total:</b>				<b>212,456,045</b>	<b>100.0000%</b>		<b>207,888,909</b>	<b>186,848,459</b>	<b>89.88%</b>

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: PRIVATE PASSENGER AUTO NO-FAULT [19.1]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

<i>Rec #</i>	<i>Group #</i>	<i>Naic #</i>	<i>Company Name</i>	<i>Written Premium</i>	<i>Market Share</i>	<i>Share Rank</i>	<i>Earned Premium</i>	<i>Incurred Losses</i>	<i>Loss Ratio</i>
1	785	37915	Essentia Ins Co	6,294	99.7464%	1	5,609	44,577	794.74%
2	2538	23728	National Gen Ins Co	16	0.2536%	2	16	14,922	93262.50%
<b>Line Total:</b>				<b>6,310</b>	<b>100.0000%</b>		<b>5,625</b>	<b>59,499</b>	<b>1057.76%</b>

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: PRIVATE PASSENGER AUTO LIABILITY [19.2]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
1	212	36404	21st Century Cas Co	9,843,437	0.0890%	74	9,789,845	5,549,559	56.69%
2	212	34789	21st Century Centennial Ins Co	924,512	0.0084%	123	686,356	440,547	64.19%
3	212	12963	21st Century Ins Co	325,225,271	2.9411%	9	330,922,322	188,376,865	56.92%
4	1278	15539	AAA Northern CA NV & UT Ins Exch	689,913,740	6.2391%	5	695,913,234	411,941,476	59.19%
5	1278	10921	ACA Ins Co	281,309	0.0025%	140	961,025	-1,681,318	-174.95%
6		11711	Access Ins Co	149,807,176	1.3548%	19	158,617,621	188,450,916	118.81%
7	313	33898	Aegis Security Ins Co	6,052,504	0.0547%	91	6,052,504	4,500,107	74.35%
8	3596	42609	Affirmative Ins Co	13,760,593	0.1244%	66	11,753,633	9,010,091	76.66%
9		10920	Alliance United Ins Co	117,169,119	1.0596%	24	104,120,347	78,327,495	75.23%
10	140	42579	Allied Prop & Cas Ins Co	64,706,044	0.5852%	37	63,036,546	36,600,070	58.06%
11	3239	22730	Allied World Ins Co	16,932	0.0002%	154	19,432	-197	-1.01%
12	8	19240	Allstate Ind Co	720,973,459	6.5200%	3	710,868,658	470,080,136	66.13%
13	8	19232	Allstate Ins Co	142,090,183	1.2850%	20	142,892,543	81,088,355	56.75%
14	140	19100	Amco Ins Co	138,072,377	1.2486%	21	135,912,051	80,260,210	59.05%
15	19	10111	American Bankers Ins Co Of FL	810,678	0.0073%	127	790,885	746,168	94.35%
16	361	23450	American Family Home Ins Co	4,140,731	0.0374%	98	3,566,160	1,244,152	34.89%
17	361	23469	American Modern Home Ins Co	835,298	0.0076%	126	1,086,556	422,297	38.87%
18	19	19615	American Reliable Ins Co	105,370	0.0010%	147	107,976	28,910	26.77%
19	313	17965	American Sentinel Ins Co	4,791,999	0.0433%	96	3,090,515	2,315,605	74.93%
20	111	37214	American States Preferred Ins Co	20,467,238	0.1851%	57	20,307,524	9,813,800	48.33%
21	28	19976	Amica Mut Ins Co	34,545,709	0.3124%	48	32,396,160	30,043,597	92.74%
22	4256	40010	Anchor Gen Ins Co	37,645,112	0.3404%	44	39,432,408	28,736,288	72.87%
23	4757	34460	Autoone Ins Co	521,177	0.0047%	131	847,695	470,079	55.45%
24	1281	24813	Balboa Ins Co	327,684	0.0030%	135	394,804	641,722	162.54%
25	626	18279	Bankers Standard Ins Co	6,056,409	0.0548%	90	5,693,667	3,990,665	70.09%
26	660	38342	California Automobile Ins Co	127,555,113	1.1535%	23	84,610,960	57,541,077	68.01%
27	802	13544	California Capital Ins Co	25,031,772	0.2264%	54	24,664,157	15,946,594	64.65%
28	33	20117	California Cas Ind Exch	51,033,519	0.4615%	38	51,418,381	29,710,771	57.78%
29	3703	40134	Castlepoint Natl Ins Co	581,287	0.0053%	129	874,349	838,355	95.88%
30		26905	Century Natl Ins Co	7,420,561	0.0671%	84	6,944,788	4,667,621	67.21%
31	12	19402	Chartis Prop Cas Co	15,133,257	0.1369%	63	10,338,237	5,565,047	53.83%
32	323	10693	Civil Serv Employees Ins Co	7,069,916	0.0639%	86	7,140,787	4,577,133	64.10%
33	4725	20532	Clarendon Natl Ins Co	113,108	0.0010%	146	129,809	34,538	26.61%
34	212	25089	Coast Natl Ins Co	189,171,925	1.7107%	13	225,858,483	164,606,046	72.88%
35	411	13161	Commerce W Ins Co	45,249,280	0.4092%	42	60,079,278	47,396,378	78.89%
36	225	10906	Commercial Alliance Ins Co	3,030,826	0.0274%	105	2,534,134	1,935,253	76.37%
37	661	12157	Companion Prop & Cas Ins Co	49,273,347	0.4456%	39	46,775,938	33,342,503	71.28%
38		10783	Cornerstone Natl Ins Co	6,978,481	0.0631%	87	7,385,598	6,754,358	91.45%
39	323	18953	CSE Safeguard Ins Co	8,764,963	0.0793%	80	8,861,161	6,207,660	70.05%
40	930	19269	Danielson Natl Ins Co	982,032	0.0089%	120	1,027,371	562,730	54.77%
41	140	42587	Depositors Ins Co	2,657,806	0.0240%	108	2,797,549	1,633,310	58.38%
42	831	34495	Doctors Co An Interins Exch	21,572	0.0002%	152	23,053	24,937	108.17%
43	4672	12502	Dongbu Ins Co Ltd	2,271,752	0.0205%	113	2,122,857	2,649,873	124.83%
44	802	12890	Eagle W Ins Co	1,676,710	0.0152%	117	1,625,645	1,220,087	75.05%
45	57	21261	Electric Ins Co	1,899,480	0.0172%	115	1,930,183	925,018	47.92%
46	8	10358	Encompass Ins Co	24,609,196	0.2225%	56	24,601,850	13,105,323	53.27%
47	785	37915	Essentia Ins Co	2,319,919	0.0210%	112	2,240,333	2,853,393	127.36%

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: PRIVATE PASSENGER AUTO LIABILITY [19.2]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
48	8	30210	Esurance Prop & Cas Ins Co	108,238,875	0.9788%	26	104,443,465	59,540,940	57.01%
49	38	35181	Executive Risk Ind Inc	1,437	0.0000%	160	7,845	-229	-2.92%
50	922	40029	Explorer Ins Co	34,012,417	0.3076%	49	38,343,660	29,481,445	76.89%
51	212	21652	Farmers Ins Exch	494,681,688	4.4736%	7	440,713,015	291,952,198	66.25%
52	38	20281	Federal Ins Co	11,141,501	0.1008%	70	10,740,944	4,857,721	45.23%
53	4765	25180	Fidelity Natl Ins Co	2,511,773	0.0227%	109	3,015,643	2,387,082	79.16%
54	215	19852	Financial Ind Co	96,032,068	0.8684%	30	99,920,935	67,610,019	67.66%
55	761	21873	Firemans Fund Ins Co	12,850,702	0.1162%	68	13,349,475	11,142,886	83.47%
56	70	37710	First Amer Prop & Cas Ins Co	2,763,646	0.0250%	107	2,152,270	1,738,855	80.79%
57	111	24724	First Natl Ins Co Of Amer	806,904	0.0073%	128	811,757	283,568	34.93%
58	212	11185	Foremost Ins Co Grand Rapids MI	17,371,076	0.1571%	59	17,142,759	7,667,358	44.73%
59	212	11800	Foremost Prop & Cas Ins Co	355,354	0.0032%	134	325,096	176,168	54.19%
60	200	21253	Garrison Prop & Cas Ins Co	36,954,081	0.3342%	45	35,581,644	35,395,707	99.48%
61	31	41491	Geico Cas Co	91,102,237	0.8239%	31	91,610,629	58,307,986	63.65%
62	31	35882	Geico Gen Ins Co	306,052,774	2.7677%	10	295,542,058	211,274,333	71.49%
63	31	22055	Geico Ind Co	128,379,202	1.1610%	22	125,038,482	95,338,505	76.25%
64	1169	11231	Generali Us Branch	12,698	0.0001%	156	17,190	-4,000	-23.27%
65	31	22063	Government Employees Ins Co	106,347,234	0.9617%	28	105,334,594	68,162,327	64.71%
66	83	22101	Grange Ins Assn	6,510,834	0.0589%	88	6,253,446	3,957,415	63.28%
67	84	26344	Great Amer Assur Co	142,783	0.0013%	144	136,837	134,109	98.01%
68	303	15032	Guideone Mut Ins Co	6,924	0.0001%	158	6,762	11,508	170.19%
69	88	22292	Hanover Ins Co	11,627	0.0001%	157	12,070	0	0.00%
70	91	22357	Hartford Accident & Ind Co	153	0.0000%	163	135	-3,272	-2423.70%
71	91	29424	Hartford Cas Ins Co	26,245,961	0.2374%	53	26,945,755	11,207,199	41.59%
72	91	19682	Hartford Fire In Co	154	0.0000%	162	91	-705	-774.73%
73	91	30104	Hartford Underwriters Ins Co	80,591,456	0.7288%	32	78,605,259	52,140,675	66.33%
74	3495	10068	Hillstar Ins Co	12,159,856	0.1100%	69	14,432,432	13,840,752	95.90%
75	300	22578	Horace Mann Ins Co	17,642,640	0.1595%	58	16,610,030	14,205,782	85.53%
76	300	22756	Horace Mann Prop & Cas Ins Co	3,063,472	0.0277%	104	2,984,473	2,004,065	67.15%
77	158	25054	Hudson Ins Co	3,723,444	0.0337%	100	4,320,866	3,374,074	78.09%
78	4	29068	IDS Prop Cas Ins Co	106,457,223	0.9627%	27	105,606,614	82,828,950	78.43%
79	3495	11738	Infinity Auto Ins Co	1,101,628	0.0100%	119	1,293,029	807,611	62.46%
80	3495	22268	Infinity Ins Co	336,851,774	3.0463%	8	322,080,589	212,806,600	66.07%
81	3495	20260	Infinity Select Ins Co	216,823	0.0020%	141	206,236	278,505	135.04%
82	922	27847	Insurance Co Of The West	46,699	0.0004%	149	237,767	770,637	324.11%
83	2538	29742	Integon Natl Ins Co	47,434,510	0.4290%	40	26,579,857	19,760,330	74.34%
84	2538	31488	Integon Preferred Ins Co	10,843,512	0.0981%	72	10,702,312	7,604,615	71.06%
85	1318	15598	Interins Exch Of The Automobile Club	888,295,749	8.0331%	2	891,326,456	559,340,033	62.75%
86	4509	23647	Ironshore Ind Inc	312,718	0.0028%	137	315,646	827	0.26%
87	215	10914	Kemper Independence Ins Co	26,977,480	0.2440%	52	27,101,332	15,321,128	56.53%
88	111	23035	Liberty Mut Fire Ins Co	173,221,223	1.5665%	16	163,446,631	121,447,936	74.30%
89	4753	33855	Lincoln Gen Ins Co	22,211	0.0002%	151	65,393	-930,825	-1423.43%
90	3702	12589	Loya Cas Ins Co	68,952,529	0.6236%	34	69,109,138	47,035,998	68.06%
91	411	23876	Mapfre Ins Co	2,175,714	0.0197%	114	784,875	470,632	59.96%
92	785	28932	Markel Amer Ins Co	479,288	0.0043%	132	516,150	71,998	13.95%
93	1326	33650	Mendota Ins Co	5,829,570	0.0527%	92	5,520,448	4,480,134	81.16%
94	660	11908	Mercury Cas Co	72,557,306	0.6562%	33	112,487,710	86,152,749	76.59%

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: PRIVATE PASSENGER AUTO LIABILITY [19.2]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
95	660	27553	Mercury Ins Co	720,136,770	6.5124%	4	696,639,011	470,378,848	67.52%
96	1281	24821	Meritplan Ins Co	91,288	0.0008%	148	115,141	-475,898	-413.32%
97	241	25321	Metropolitan Drt Prop & Cas Ins Co	66,851,631	0.6046%	36	61,443,567	60,199,075	97.97%
98		40150	MGA Ins Co Inc	209,321	0.0019%	142	253,397	18,685	7.37%
99	2538	38660	MIC Gen Ins Corp	4,592,965	0.0415%	97	4,880,291	3,367,067	68.99%
100	212	21687	Mid Century Ins Co	546,438,343	4.9416%	6	560,103,661	346,981,822	61.95%
101	930	23671	National Amer Ins Co of CA	3,224,362	0.0292%	102	3,281,259	2,426,983	73.96%
102	2538	23728	National Gen Ins Co	29,564,212	0.2674%	50	29,249,620	18,530,029	63.35%
103	84	32620	National Interstate Ins Co	303,967	0.0027%	139	327,803	142,640	43.51%
104	31	20052	National Liab & Fire Ins Co	872,590	0.0079%	125	939,716	603,299	64.20%
105		19119	National Unity Ins Co	1,809,045	0.0164%	116	1,632,095	1,000,000	61.27%
106		13127	Nations Ins Co	7,304,511	0.0661%	85	7,875,893	6,114,873	77.64%
107	140	25453	Nationwide Ins Co Of Amer	66,903,146	0.6050%	35	65,342,915	37,275,952	57.05%
108	140	23787	Nationwide Mut Ins Co	895,756	0.0081%	124	895,756	-655	-0.07%
109	3548	24015	Northland Ins Co	3,980	0.0000%	159	4,042	2,662	65.86%
110	225	23248	Occidental Fire & Cas Co Of NC	8,873,661	0.0802%	79	8,860,091	6,855,513	77.38%
111	4051	12360	Ocean Harbor Cas Ins Co	7,431,755	0.0672%	83	6,621,222	3,348,983	50.58%
112	3678	39098	Omni Ins Co	36,284	0.0003%	150	45,241	-8,378	-18.52%
113	645	14907	Oregon Mut Ins Co	2,409,246	0.0218%	111	2,426,975	1,754,247	72.28%
114		40550	Pacific Pioneer Ins Co	3,877,778	0.0351%	99	2,765,685	1,571,408	56.82%
115	408	11048	Pacific Prop & Cas Co	10,247,272	0.0927%	73	10,163,076	7,587,114	74.65%
116	2898	37850	Pacific Specialty Ins Co	7,623,350	0.0689%	81	7,966,610	3,604,323	45.24%
117	3483	11835	PartnerRe Amer Ins Co	130,163	0.0012%	145	130,163	103,193	79.28%
118	473	37648	Permanent Gen Assur Corp	27,350,557	0.2473%	51	27,938,774	16,664,730	59.65%
119	9	12832	Personal Express Ins Co	4,866,481	0.0440%	95	4,695,064	2,763,614	58.86%
120	3098	18058	Philadelphia Ind Ins Co	362,408	0.0033%	133	364,671	1,005,964	275.86%
121	175	30945	Plaza Ins Co	1,475,320	0.0133%	118	229,176	120,073	52.39%
122	796	37257	Praetorian Ins Co	2,507,033	0.0227%	110	4,446,889	4,965,444	111.66%
123	3703	15586	Preserver Ins Co	5,732,087	0.0518%	93	7,769,230	8,749,995	112.62%
124	748	21903	Procentury Ins Co	968,501	0.0088%	122	1,394,632	1,123,644	80.57%
125	155	24260	Progressive Cas Ins Co	3,490,830	0.0316%	101	3,498,702	1,019,357	29.14%
126	155	44288	Progressive Choice Ins Co	183,403,476	1.6586%	14	238,182,683	145,139,862	60.94%
127	155	16322	Progressive Direct Ins Co	16,619,129	0.1503%	60	16,216,446	7,535,618	46.47%
128	155	10192	Progressive Select Ins Co	35,161,875	0.3180%	46	11,482,197	6,608,912	57.56%
129	155	27804	Progressive West Ins Co	166,260,257	1.5035%	17	168,596,167	110,729,890	65.68%
130	796	39217	QBE Ins Corp	16,247,381	0.1469%	61	18,776,261	15,136,371	80.61%
131	215	10970	Response Ind Co Of CA	41	0.0000%	164	179	-211,768	18306.15%
132	111	24740	Safeco Ins Co Of Amer	190,529,321	1.7230%	12	183,634,882	94,499,929	51.46%
133	111	39012	Safeco Ins Co Of IL	2,821,999	0.0255%	106	2,564,872	968,579	37.76%
134	257	10939	Safeway Direct Ins Co	562,175	0.0051%	130	589,110	449,828	76.36%
135	257	12521	Safeway Ins Co	10,914,642	0.0987%	71	11,306,208	6,397,007	56.58%
136	9	22985	Sequoia Ins Co	20,386	0.0002%	153	23,441	967	4.13%
137	3489	19216	Southern Ins Co	307,050	0.0028%	138	726,761	297,339	40.91%
138	3548	19070	Standard Fire Ins Co	110,379,109	0.9982%	25	110,831,220	82,719,805	74.64%
139	98	40045	Starnet Ins Co	13,642	0.0001%	155	17,375	-201,404	-1159.16%
140	4670	38318	Starr Ind & Liab Co	3,126,563	0.0283%	103	6,203,086	4,836,989	77.98%
141	176	25178	State Farm Mut Auto Ins Co	1,475,183,197	13.3405%	1	1,467,822,136	962,881,260	65.60%

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: PRIVATE PASSENGER AUTO LIABILITY [19.2]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
142	93	12831	State Natl Ins Co Inc	7,583,976	0.0686%	82	8,218,010	5,573,982	67.83%
143		12878	Sterling Cas Ins Co	13,788,149	0.1247%	65	14,931,189	11,493,939	76.98%
144	140	13242	Titan Ind Co	323,025	0.0029%	136	163,489	118,732	72.62%
145	3098	12904	Tokio Marine & Nichido Fire Ins Co	5,600,897	0.0507%	94	5,467,172	5,590,597	102.26%
146	161	18031	Topa Ins Co	13,845,798	0.1252%	64	11,012,539	6,654,086	60.42%
147	225	28886	Transguard Ins Co Of Amer Inc	9,278,851	0.0839%	76	8,384,936	7,750,175	92.43%
148	91	27120	Trumbull Ins Co	6,313,556	0.0571%	89	3,411,855	2,374,292	69.59%
149	91	29459	Twin City Fire Ins Co Co	978,764	0.0089%	121	1,738,243	1,481,682	85.24%
150	796	25747	Unigard Ins Co	9,542,937	0.0863%	75	9,347,483	6,978,373	74.66%
151	155	11770	United Financial Cas Co	47,423,612	0.4289%	41	15,444,853	9,793,571	63.41%
152	200	25941	United Serv Automobile Assn	181,503,244	1.6414%	15	181,007,519	116,113,301	64.15%
153	215	16063	Unitrin Auto & Home Ins Co	181,235	0.0016%	143	199,191	152,948	76.78%
154	215	10226	Unitrin Direct Ins Co	9,003,459	0.0814%	78	9,246,235	6,718,955	72.67%
155	200	25968	USAA Cas Ins Co	197,701,362	1.7879%	11	196,083,036	128,363,982	65.46%
156	200	18600	USAA Gen Ind Co	34,874,628	0.3154%	47	32,735,543	18,855,717	57.60%
157	140	42889	Victoria Fire & Cas Co	41,001,060	0.3708%	43	43,171,027	26,019,449	60.27%
158	38	20397	Vigilant Ins Co	166	0.0000%	161	166	1	0.60%
159	169	13137	Viking Ins Co Of WI	99,352,815	0.8985%	29	94,340,408	60,693,354	64.33%
160		10683	Wawanesa Gen Ins Co	164,627,463	1.4888%	18	160,436,125	122,576,403	76.40%
161		27502	Western Gen Ins Co	16,061,346	0.1452%	62	14,983,383	12,968,592	86.55%
162	309	26395	Western Home Ins Co	13,546,098	0.1225%	67	10,687,588	10,947,286	102.43%
163	1278	37770	Western United Ins Co	24,623,323	0.2227%	55	24,711,068	11,751,064	47.55%
164		13250	Workmens Auto Ins Co	9,197,801	0.0832%	77	10,833,996	7,132,542	65.83%
<b>Line Total:</b>				<b>11,057,909,232</b>	<b>100.0000%</b>		<b>10,940,853,614</b>	<b>7,263,614,742</b>	<b>66.39%</b>

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: COMMERCIAL AUTO NO-FAULT [19.3]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
1	361	19720	American Alt Ins Corp	17	0.0463%	15	15	4	26.67%
2	124	23396	Amerisure Mut Ins Co	625	1.7015%	6	461	59	12.80%
3	3416	37273	Axis Ins Co	62	0.1688%	8	60	-119	-198.33%
4		10499	Corepointe Ins Co	33	0.0898%	10	30	196	653.33%
5	4381	35408	Imperium Ins Co	27	0.0735%	12	27	4	14.81%
6	212	21687	Mid Century Ins Co	5,411	14.7306%	3	5,411	1,146	21.18%
7	12	19445	National Union Fire Ins Co Of Pitts	29	0.0789%	11	29	-874,801	116555.17%
8	3098	18058	Philadelphia Ind Ins Co	13,238	36.0384%	2	2,068	48,732	2356.48%
9	867	12416	Protective Ins Co	71	0.1933%	7	71	0	0.00%
10	783	13056	RLI Ins Co	22	0.0599%	14	3	2	66.67%
11	93	12831	State Natl Ins Co Inc	958	2.6080%	5	958	0	0.00%
12	161	18031	Topa Ins Co	24	0.0653%	13	79	0	0.00%
13	3703	44300	Tower Ins Co Of NY	2,801	7.6253%	4	2,515	-305,254	-12137.34%
14	781	37893	Ullico Cas Co	35	0.0953%	9	32	-1,086	-3393.75%
15	84	21172	Vanliner Ins Co	13,380	36.4250%	1	14,102	0	0.00%
<b>Line Total:</b>				<b>36,733</b>	<b>100.0000%</b>		<b>25,861</b>	<b>-1,131,117</b>	<b>-4373.83%</b>



# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: COMMERCIAL AUTO LIABILITY [19.4]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
1	225	20010	Acceptance Ind Ins Co	1,511,073	0.0836%	145	2,933,405	931,020	31.74%
2	626	22667	Ace Amer Ins Co	14,419,975	0.7975%	43	15,547,999	-4,595,808	-29.56%
3	626	20702	Ace Fire Underwriters Ins Co	752,312	0.0416%	179	1,002,854	135,045	13.47%
4	626	20699	Ace Prop & Cas Ins Co	550,833	0.0305%	187	407,665	95,772	23.49%
5		38733	Alaska Natl Ins Co	121,579	0.0067%	205	106,282	-6,424	-6.04%
6	3239	19489	Allied World Assur Co US Inc	135,027	0.0075%	204	38,011	15,296	40.24%
7	88	41840	Allmerica Fin Benefit Ins Co	9,098,037	0.5032%	57	8,450,737	7,051,814	83.45%
8	8	19240	Allstate Ind Co	1,860,583	0.1029%	138	3,907,287	4,899,989	125.41%
9	8	19232	Allstate Ins Co	22,269,421	1.2317%	21	20,476,317	9,053,946	44.22%
10	140	19100	Amco Ins Co	484,836	0.0268%	191	471,081	-616,148	-130.79%
11	361	19720	American Alt Ins Corp	6,204,768	0.3432%	82	6,617,469	4,235,666	64.01%
12	761	21849	American Automobile Ins Co	2,415,189	0.1336%	118	2,223,797	1,731,960	77.88%
13	218	20427	American Cas Co Of Reading PA	5,320,923	0.2943%	88	6,079,604	3,720,271	61.19%
14	111	19690	American Economy Ins Co	7,944,397	0.4394%	69	8,249,218	3,408,293	41.32%
15	212	26247	American Guar & Liab Ins	3,293,569	0.1822%	106	3,702,369	298,906	8.07%
16	761	21857	American Ins Co	4,302,844	0.2380%	95	4,290,416	3,759,957	87.64%
17	361	23469	American Modern Home Ins Co	1,362,051	0.0753%	150	1,362,051	496,080	36.42%
18	19	19615	American Reliable Ins Co	606,524	0.0335%	185	536,937	55,153	10.27%
19	18	19631	American Road Ins Co	71,738	0.0040%	217	71,748	0	0.00%
20	111	19704	American States Ins Co	8,352,828	0.4620%	64	8,382,873	4,458,446	53.19%
21	212	40142	American Zurich Ins Co	3,390,408	0.1875%	104	2,602,642	296,827	11.40%
22	124	23396	Amerisure Mut Ins Co	225,569	0.0125%	197	220,554	38,656	17.53%
23	1279	11150	Arch Ins Co	15,576,352	0.8615%	35	15,743,564	11,175,436	70.98%
24	457	19860	Argonaut Great Central Ins Co	1,966,974	0.1088%	133	1,700,656	1,136,524	66.83%
25	457	19801	Argonaut Ins Co	1,136,860	0.0629%	161	934,837	264,057	28.25%
26	457	19828	Argonaut Midwest Ins Co	5,387,553	0.2980%	87	5,918,960	3,445,480	58.21%
27	761	21865	Associated Ind Corp	764,179	0.0423%	178	729,519	279,952	38.37%
28	212	19305	Assurance Co Of Amer	230,590	0.0128%	196	237,839	8,578	3.61%
29	1129	27154	Atlantic Specialty Ins Co	1,437,569	0.0795%	148	337,924	173,631	51.38%
30	3416	37273	Axis Ins Co	181,646	0.0100%	199	186,544	81,916	43.91%
31	98	38911	Berkley Natl Ins Co	67,909	0.0038%	219	58,805	41,382	70.37%
32	98	29580	Berkley Regional Ins Co	6,173	0.0003%	240	1,899	972	51.18%
33	150	20095	Bituminous Cas Corp	1,468	0.0001%	246	-751	700	-93.21%
34		13528	Brotherhood Mut Ins Co	1,010,242	0.0559%	166	886,714	337,465	38.06%
35	660	38342	California Automobile Ins Co	7,397,659	0.4092%	70	2,498,548	1,536,718	61.50%
36	802	13544	California Capital Ins Co	6,509,555	0.3600%	76	6,381,936	2,369,758	37.13%
37	98	10510	Carolina Cas Ins Co	15,283,098	0.8453%	38	16,370,940	11,822,740	72.22%
38	3703	40134	Castlepoint Natl Ins Co	4,436,659	0.2454%	94	3,773,203	5,452,466	144.50%
39	4574	24503	Catlin Ind Co	20,316	0.0011%	236	8,985	2,137	23.78%
40		26905	Century Natl Ins Co	26,243,308	1.4515%	16	24,540,697	14,883,162	60.65%
41	12	19402	Chartis Prop Cas Co	258,468	0.0143%	195	269,316	25,011	9.29%
42		18767	Church Mut Ins Co	2,242,732	0.1240%	126	2,258,371	463,765	20.54%
43	244	10677	Cincinnati Ins Co	511,167	0.0283%	189	500,964	114,770	22.91%
44	88	31534	Citizens Ins Co Of Amer	4,782	0.0003%	243	3,768	32	0.85%
45	212	10315	Civic Prop & Cas Co	93,748	0.0052%	213	96,385	34,775	36.08%
46	31	27812	Columbia Ins Co	2,140,022	0.1184%	129	2,160,028	1,301,106	60.24%
47	12	19410	Commerce & Industry Ins Co	4,643,856	0.2568%	92	5,296,109	2,465,098	46.55%

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: COMMERCIAL AUTO LIABILITY [19.4]

Sorted by Company Name

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Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
48	411	13161	Commerce W Ins Co	5,058,823	0.2798%	90	5,401,998	2,659,069	49.22%
49	661	12157	Companion Prop & Cas Ins Co	5,284	0.0003%	241	13,043	7,182	55.06%
50	218	20443	Continental Cas Co	8,523,818	0.4714%	62	8,356,693	2,852,713	34.14%
51	218	35289	Continental Ins Co	9,144,885	0.5058%	56	9,862,766	7,095,877	71.95%
52	783	37206	Contractors Bonding & Ins Co	1,062	0.0001%	247	1,082	-798	-73.75%
53		10499	Corepointe Ins Co	414,408	0.0229%	193	50,151	45,814	91.35%
54	306	10847	Cumis Ins Society Inc	534,010	0.0295%	188	581,928	200,329	34.43%
55	3239	16624	Darwin Natl Assur Co	93,599	0.0052%	214	39,232	15,384	39.21%
56	140	42587	Depositors Ins Co	2,744,502	0.1518%	114	1,116,995	545,834	48.87%
57	920	42048	Diamond State Ins Co	2,269,478	0.1255%	124	1,749,554	889,144	50.82%
58	3548	36463	Discover Prop & Cas Ins Co	3,400,343	0.1881%	103	-1,315,551	3,919,283	-297.92%
59	4672	12502	Dongbu Ins Co Ltd	9,025,070	0.4992%	58	3,000,859	1,755,305	58.49%
60	802	12890	Eagle W Ins Co	791,361	0.0438%	175	901,983	477,386	52.93%
61	57	21261	Electric Ins Co	640,772	0.0354%	183	640,772	-9,256	-1.44%
62	212	21326	Empire Fire & Marine Ins Co	45,853,594	2.5361%	6	45,851,438	9,376,640	20.45%
63	1129	20648	Employers Fire Ins Co	847,459	0.0469%	172	1,324,943	1,416,489	106.91%
64	111	21458	Employers Ins of Wausau	505,144	0.0279%	190	470,512	-70,162	-14.91%
65	62	21415	Employers Mut Cas Co	6,488,958	0.3589%	77	6,361,183	3,768,903	59.25%
66	1120	10120	Everest Natl Ins Co	1,163,560	0.0644%	159	1,101,358	609,625	55.35%
67	212	10318	Exact Prop & Cas Co Inc	42,754	0.0024%	226	78,279	31,485	40.22%
68	212	21652	Farmers Ins Exch	19,726,316	1.0910%	24	18,432,484	9,704,974	52.65%
69	140	13838	Farmland Mut Ins Co	1,996,977	0.1104%	131	1,661,965	138,840	8.35%
70	38	20281	Federal Ins Co	21,866,342	1.2094%	22	20,501,191	10,846,139	52.90%
71	7	13935	Federated Mut Ins Co	14,763,689	0.8166%	40	13,348,465	8,379,824	62.78%
72		11118	Federated Rural Electric Ins Exch	31,680	0.0018%	230	31,632	-3,611	-11.42%
73	7	28304	Federated Serv Ins Co	3,181,206	0.1759%	108	3,063,719	2,901,134	94.69%
74	215	19852	Financial Ind Co	21,291,627	1.1776%	23	20,090,019	5,186,443	25.82%
75	248	31453	Financial Pacific Ins Co	19,094,896	1.0561%	27	18,909,021	25,582,804	135.29%
76	761	21873	Firemans Fund Ins Co	849,515	0.0470%	171	962,219	1,282,826	133.32%
77	111	33588	First Liberty Ins Corp	106,519	0.0059%	211	65,412	23,880	36.51%
78	111	24724	First Natl Ins Co Of Amer	3,738,915	0.2068%	100	4,043,894	1,466,081	36.25%
79	349	13978	Florists Mut Ins Co	2,322,176	0.1284%	122	2,731,868	781,027	28.59%
80		28339	Gateway Ins Co	1,724,668	0.0954%	143	2,434,683	1,716,466	70.50%
81	796	24414	General Cas Co Of WI	173,575	0.0096%	201	128,521	60,680	47.21%
82	111	24732	General Ins Co Of Amer	9,787,388	0.5413%	55	10,651,793	5,291,214	49.67%
83	31	11967	General Star Natl Ins Co	64,667	0.0036%	220	65,587	-285,061	-434.63%
84	1169	11231	Generali Us Branch	25,369	0.0014%	234	25,369	6,000	23.65%
85		11092	Global Liberty Ins Co of NY	1,856,494	0.1027%	139	1,436,527	623,376	43.39%
86		39861	Golden Bear Ins Co	1,783,930	0.0987%	141	1,696,584	250,000	14.74%
87	111	10836	Golden Eagle Ins Corp	62,306,496	3.4461%	3	58,825,270	38,969,683	66.25%
88	31	22063	Government Employees Ins Co	1,769,725	0.0979%	142	1,380,421	794,011	57.52%
89	83	22101	Grange Ins Assn	919,871	0.0509%	170	955,593	260,878	27.30%
90	12	23809	Granite State Ins Co	17,100,574	0.9458%	32	17,131,998	13,944,109	81.39%
91	84	26832	Great Amer Alliance Ins Co	1,353,639	0.0749%	151	1,301,656	1,336,288	102.66%
92	84	26344	Great Amer Assur Co	1,245,485	0.0689%	156	1,530,915	1,208,621	78.95%
93	84	16691	Great Amer Ins Co	3,078,176	0.1702%	111	2,857,065	2,078,787	72.76%
94	84	22136	Great Amer Ins Co of NY	1,091,411	0.0604%	163	990,593	67,598	6.82%

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: COMMERCIAL AUTO LIABILITY [19.4]

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95	98	25224	Great Divide Ins Co	5,545,986	0.3067%	85	5,475,031	1,597,126	29.17%
96	38	20303	Great Northern Ins Co	2,770,104	0.1532%	113	2,764,612	2,489,369	90.04%
97	150	11371	Great West Cas Co	19,476,092	1.0772%	26	19,752,199	20,069,735	101.61%
98	1285	22322	Greenwich Ins Co	5,584,026	0.3088%	84	5,193,299	4,151,711	79.94%
99	303	15032	Guideone Mut Ins Co	1,495,594	0.0827%	146	1,542,628	-390,062	-25.29%
100	88	36064	Hanover Amer Ins Co	881	0.0000%	248	1,016	33	3.25%
101	88	22292	Hanover Ins Co	1,001,456	0.0554%	167	917,572	753,656	82.14%
102	225	26433	Harco Natl Ins Co	4,128,210	0.2283%	96	4,716,001	3,690,810	78.26%
103	91	29424	Hartford Cas Ins Co	2,334,726	0.1291%	121	2,913,912	3,000,553	102.97%
104	91	19682	Hartford Fire In Co	23,808,791	1.3168%	19	26,234,458	16,691,591	63.62%
105	91	30104	Hartford Underwriters Ins Co	6,330,725	0.3501%	81	8,436,086	6,216,078	73.68%
106	517	41343	HDI Gerling Amer Ins Co	1,089,792	0.0603%	164	920,493	760,486	82.62%
107	4666	10200	Hiscox Ins Co Inc	39,121	0.0022%	227	18,349	0	0.00%
108	158	25054	Hudson Ins Co	8,127,491	0.4495%	66	11,268,367	7,861,658	69.77%
109	4381	35408	Imperium Ins Co	16,227	0.0009%	237	429,122	2,605,493	607.17%
110	626	43575	Indemnity Ins Co Of North Amer	585,240	0.0324%	186	586,581	463,885	79.08%
111	246	14265	Indiana Lumbermens Mut Ins Co	1,941,443	0.1074%	134	1,783,191	795,723	44.62%
112	3495	11738	Infinity Auto Ins Co	958,888	0.0530%	168	1,079,846	2,193,036	203.09%
113	3495	20260	Infinity Select Ins Co	30,869,423	1.7073%	13	29,047,227	17,730,942	61.04%
114	12	19429	Insurance Co Of The State Of PA	8,513,631	0.4709%	63	8,816,984	6,407,744	72.68%
115	2538	29742	Integon Natl Ins Co	1,140,867	0.0631%	160	562,062	241,045	42.89%
116	2538	31488	Integon Preferred Ins Co	3,462,525	0.1915%	102	3,000,761	2,335,667	77.84%
117	1316	13722	Knightbrook Ins Co	6,942,716	0.3840%	74	3,771,460	1,566,544	41.54%
118	456	26077	Lancer Ins Co	13,563,605	0.7502%	44	13,394,071	1,676,282	12.52%
119	111	42404	Liberty Ins Corp	1,651,957	0.0914%	144	1,853,578	1,107,196	59.73%
120	111	19917	Liberty Ins Underwriters Inc	2,193,536	0.1213%	127	1,982,807	791,506	39.92%
121	111	23035	Liberty Mut Fire Ins Co	14,665,535	0.8111%	41	15,271,309	5,769,509	37.78%
122	111	23043	Liberty Mut Ins Co	1,254,934	0.0694%	155	1,539,042	-115,606	-7.51%
123	111	33600	LM Ins Corp	57,106	0.0032%	223	49,306	-77,475	-157.13%
124	150	36897	Manufacturers Alliance Ins Co	26,801	0.0015%	232	30,300	-3,935	-12.99%
125	785	28932	Markel Amer Ins Co	841,313	0.0465%	173	865,069	150,758	17.43%
126	785	38970	Markel Ins Co	2,271,180	0.1256%	123	1,346,146	108,259	8.04%
127	212	19356	Maryland Cas Co	1,215,833	0.0672%	158	1,040,404	295,503	28.40%
128	88	22306	Massachusetts Bay Ins Co	940,176	0.0520%	169	1,032,311	1,034,614	100.22%
129	3589	10784	Maxum Cas Ins Co	484,243	0.0268%	192	227,007	136,646	60.19%
130	660	11908	Mercury Cas Co	22,526,187	1.2459%	20	25,973,099	23,187,719	89.28%
131	212	21687	Mid Century Ins Co	26,934,446	1.4897%	15	25,412,600	21,182,111	83.35%
132	169	23434	Middlesex Ins Co	4,984	0.0003%	242	1,484	458	30.86%
133	4715	20362	Mitsui Sumitomo Ins Co of Amer	2,425,320	0.1341%	117	2,350,694	1,630,341	69.36%
134	4715	22551	Mitsui Sumitomo Ins USA Inc	2,265,815	0.1253%	125	1,882,844	2,757,881	146.47%
135	802	23540	Monterey Ins Co	15,574,612	0.8614%	36	15,127,735	13,575,342	89.74%
136		23663	National Amer Ins Co	817	0.0000%	249	817	6,069	742.84%
137	140	11991	National Cas Co	6,454,794	0.3570%	78	6,955,583	4,806,422	69.10%
138	155	10243	National Continental Ins Co	8,126,607	0.4495%	67	7,755,985	9,297,463	119.87%
139	796	16217	National Farmers Union Prop & Cas	92,261	0.0051%	215	93,561	60,108	64.24%
140	218	20478	National Fire Ins Co Of Hartford	8,091,749	0.4475%	68	10,725,691	13,864,088	129.26%
141	31	20087	National Ind Co	29,680	0.0016%	231	92,114	5,774	6.27%

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142	84	32620	National Interstate Ins Co	26,168,922	1.4474%	17	26,651,137	14,532,578	54.53%
143	31	20052	National Liab & Fire Ins Co	5,653,628	0.3127%	83	4,638,351	1,967,341	42.41%
144	93	22608	National Specialty Ins Co	103,647	0.0057%	212	863,026	-299,594	-34.71%
145	761	21881	National Surety Corp	1,969,513	0.1089%	132	2,098,628	882,148	42.03%
146	12	19445	National Union Fire Ins Co Of Pitts	17,740,725	0.9812%	30	22,494,848	8,572,443	38.11%
147	140	28223	Nationwide Agribusiness Ins Co	43,823,693	2.4238%	8	26,868,723	14,659,079	54.56%
148	140	25453	Nationwide Ins Co Of Amer	1,113,023	0.0616%	162	992,414	175,154	17.65%
149	140	23787	Nationwide Mut Ins Co	50,975,162	2.8194%	5	67,008,872	32,298,398	48.20%
150	510	42307	Navigators Ins Co	118,160	0.0065%	206	258,459	-12,462	-4.82%
151	212	10317	Neighborhood Spirit Prop & Cas Co	79,011	0.0044%	216	89,988	51,774	57.53%
152	111	24171	Netherlands Ins Co The	13,447,078	0.7437%	45	13,988,374	8,407,442	60.10%
153	12	23841	New Hampshire Ins Co	6,513,978	0.3603%	75	6,757,167	2,890,842	42.78%
154	256	16608	New York Marine & Gen Ins Co	12,643,028	0.6993%	47	10,461,932	4,087,163	39.07%
155	3219	27073	Nipponkoa Ins Co Ltd US Br	786,600	0.0435%	177	775,450	401,328	51.75%
156	181	29874	North Amer Specialty Ins Co	111,438	0.0062%	209	104,621	49,919	47.71%
157	158	21105	North River Ins Co	1,303,162	0.0721%	153	1,209,018	396,724	32.81%
158	212	19372	Northern Ins Co Of NY	111,895	0.0062%	208	138,239	36,202	26.19%
159	3548	24015	Northland Ins Co	19,519,216	1.0796%	25	20,258,797	13,599,479	67.13%
160	88	42552	Nova Cas Co	11,635,870	0.6436%	50	11,372,833	9,012,410	79.25%
161	225	23248	Occidental Fire & Cas Co Of NC	4,525,457	0.2503%	93	2,220,925	1,817,802	81.85%
162	150	24139	Old Republic Gen Ins Corp	10,617,163	0.5872%	54	10,365,507	2,407,446	23.23%
163	150	24147	Old Republic Ins Co	7,028,292	0.3887%	72	6,971,588	8,632,944	123.83%
164	1129	20621	OneBeacon Amer Ins Co	1,347,612	0.0745%	152	1,896,333	705,153	37.19%
165	645	14907	Oregon Mut Ins Co	3,890,565	0.2152%	98	3,772,922	2,578,907	68.35%
166	38	20346	Pacific Ind Co	2,898	0.0002%	245	2,779	410,122	14757.90%
167	408	11048	Pacific Prop & Cas Co	168,677	0.0093%	202	157,002	13,740	8.75%
168	111	18333	Peerless Ind Ins Co	2,016,538	0.1115%	130	2,233,338	1,641,117	73.48%
169	111	24198	Peerless Ins Co	30,130,526	1.6665%	14	29,639,736	15,420,931	52.03%
170		14974	Pennsylvania Lumbermens Mut Ins	49,207	0.0027%	225	99,338	-2,492	-2.51%
171	150	12262	Pennsylvania Manufacturers Assoc Ins	1,925,929	0.1065%	135	1,718,240	1,228,613	71.50%
172	150	41424	Pennsylvania Manufacturers Ind Co	24,997	0.0014%	235	25,824	18,570	71.91%
173	3098	18058	Philadelphia Ind Ins Co	37,602,867	2.0798%	9	36,823,297	18,433,336	50.06%
174	175	30945	Plaza Ins Co	15,203,940	0.8409%	39	14,350,219	8,216,123	57.25%
175	796	37257	Praetorian Ins Co	15,798,245	0.8738%	34	19,885,646	23,269,717	117.02%
176	4743	36234	Preferred Professional Ins Co	318,208	0.0176%	194	390,094	142,012	36.40%
177	3703	15586	Preserver Ins Co	13,377,803	0.7399%	46	11,150,408	10,674,023	95.73%
178	748	21903	Procentury Ins Co	8,666,260	0.4793%	61	7,837,766	7,941,523	101.32%
179	155	24260	Progressive Cas Ins Co	5	0.0000%	251	5	-461,272	125440.00%
180	155	10193	Progressive Express Ins Co	11,352,466	0.6279%	51	11,093,448	4,803,315	43.30%
181	91	34690	Property & Cas Ins Co Of Hartford	5,534,940	0.3061%	86	7,492,519	4,623,870	61.71%
182	867	12416	Protective Ins Co	177,903	0.0098%	200	169,596	-2,221	-1.31%
183	796	39217	QBE Ins Corp	3,305,692	0.1828%	105	3,803,391	1,058,742	27.84%
184	31	11673	Redwood Fire & Cas Ins Co	744,813	0.0412%	180	924,492	-1,748,987	-189.18%
185	796	24449	Regent Ins Co	52,941	0.0029%	224	52,116	2,346	4.50%
186	574	31089	Repwest Ins Co	16,097	0.0009%	238	12,014	-3,701	-30.81%
187	98	36684	Riverport Ins Co	1,431,250	0.0792%	149	1,489,035	1,058,150	71.06%
188	783	13056	RLI Ins Co	3,914,203	0.2165%	97	3,846,284	1,707,511	44.39%

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: COMMERCIAL AUTO LIABILITY [19.4]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
189	3098	15105	Safety Natl Cas Corp	1,234,342	0.0683%	157	967,099	3,519,512	363.92%
190	867	40460	Sagamore Ins Co	649,063	0.0359%	182	1,238,732	-598,649	-48.33%
191		38300	Samsung Fire & Marine Ins Co Ltd	668,351	0.0370%	181	191,903	149,196	77.75%
192	140	15580	Scottsdale Ind Co	18,881,594	1.0443%	28	17,670,488	14,269,030	80.75%
193	2538	19879	Security Natl Ins Co	791,242	0.0438%	176	681,551	282,608	41.47%
194	158	10936	Seneca Ins Co Inc	117,816	0.0065%	207	116,678	70,006	60.00%
195	91	11000	Sentinel Ins Co Ltd	7,007,026	0.3875%	73	1,332,544	561,791	42.16%
196	169	28460	Sentry Cas Co	60,734	0.0034%	222	59,575	-7,946	-13.34%
197	169	24988	Sentry Ins A Mut Co	3,782,437	0.2092%	99	3,608,559	735,254	20.38%
198	169	21180	Sentry Select Ins Co	11,276,447	0.6237%	52	11,112,461	7,891,537	71.02%
199	9	22985	Sequoia Ins Co	1,824,191	0.1009%	140	1,747,810	1,599,097	91.49%
200	3219	38997	Sompo Japan Fire & Mar Ins Co Amer	145,067	0.0080%	203	139,829	130,885	93.60%
201	3219	11126	Sompo Japan Ins Co of Amer	3,196,007	0.1768%	107	3,107,465	1,321,485	42.53%
202	4702	20613	Sparta Ins Co	15,446,148	0.8543%	37	11,720,439	5,587,495	47.67%
203		36790	Springfield Ins Co Inc	1,255,685	0.0694%	154	1,303,936	-412,771	-31.66%
204	3548	24767	St Paul Fire & Marine Ins Co	4,974,720	0.2751%	91	5,295,967	4,168,277	78.71%
205	3548	24775	St Paul Guardian Ins Co	110,902	0.0061%	210	142,825	41,931	29.36%
206	3548	24791	St Paul Mercury Ins Co	1,044,622	0.0578%	165	1,089,080	957,666	87.93%
207	748	18023	Star Ins Co	8,884,654	0.4914%	60	8,874,325	6,565,368	73.98%
208	98	40045	Starnet Ins Co	69,029	0.0038%	218	105,208	130,179	123.73%
209	4670	38318	Starr Ind & Liab Co	2,177,490	0.1204%	128	1,786,914	1,066,090	59.66%
210	176	25143	State Farm Fire & Cas Co	1,910,051	0.1056%	136	1,926,165	1,160,536	60.25%
211	176	25178	State Farm Mut Auto Ins Co	45,436,395	2.5130%	7	45,551,450	30,965,795	67.98%
212	93	12831	State Natl Ins Co Inc	25,703,435	1.4216%	18	26,447,891	18,055,294	68.27%
213	796	10340	Stonington Ins Co	214,207	0.0118%	198	255,122	-40,420	-15.84%
214	866	40436	Stratford Ins Co	2,372,897	0.1312%	119	1,996,017	922,150	46.20%
215		32107	Sutter Ins Co	6,354,811	0.3515%	80	7,311,386	6,192,321	84.69%
216	140	13242	Titan Ind Co	16,121,453	0.8917%	33	16,888,855	20,192,142	119.56%
217	3098	12904	Tokio Marine & Nichido Fire Ins Co	8,982,587	0.4968%	59	9,553,792	2,710,002	28.37%
218	161	18031	Topa Ins Co	14,471,355	0.8004%	42	14,697,631	15,947,486	108.50%
219	3703	44300	Tower Ins Co Of NY	6,381,235	0.3529%	79	5,620,525	2,188,631	38.94%
220	3098	41238	Trans Pacific Ins Co	36,985	0.0020%	228	36,546	14,828	40.57%
221	225	28886	Transguard Ins Co Of Amer Inc	2,358,757	0.1305%	120	2,617,828	2,071,347	79.12%
222	218	20494	Transportation Ins Co	3,089,251	0.1709%	110	4,001,919	3,988,414	99.66%
223	3548	19038	Travelers Cas & Surety Co	3,843	0.0002%	244	3,843	13,377	348.09%
224	3548	19046	Travelers Cas Ins Co Of Amer	17,253,833	0.9543%	31	13,475,926	8,488,293	62.99%
225	3548	25682	Travelers Ind Co Of CT	33,776,236	1.8681%	12	37,088,635	25,539,369	68.86%
226	3548	25674	Travelers Prop Cas Co Of Amer	66,472,716	3.6765%	2	68,483,921	45,613,514	66.60%
227	212	21709	Truck Ins Exch	34,083,726	1.8851%	11	34,281,619	21,509,203	62.74%
228	91	29459	Twin City Fire Ins Co Co	819,401	0.0453%	174	972,304	370,803	38.14%
229	781	37893	Ullico Cas Co	1,886,901	0.1044%	137	3,548,777	1,775,869	50.04%
230	796	25798	Unigard Ind Co	26,246	0.0015%	233	129,002	127,645	98.95%
231	796	25747	Unigard Ins Co	12,279,627	0.6792%	49	13,703,490	11,333,097	82.70%
232	155	11770	United Financial Cas Co	92,505,091	5.1163%	1	93,280,941	66,971,283	71.80%
233	158	21113	United States Fire Ins Co	3,630,571	0.2008%	101	3,214,006	306,473	9.54%
234	212	41181	Universal Underwriters Ins Co	10,843,435	0.5997%	53	10,421,923	4,838,249	46.42%
235	201	25976	Utica Mut Ins Co	7,207	0.0004%	239	17,039	-410,514	-2409.26%

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: COMMERCIAL AUTO LIABILITY [19.4]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
236	218	20508	Valley Forge Ins Co	7,177,424	0.3970%	71	6,740,578	6,472,116	96.02%
237	84	21172	Vanliner Ins Co	3,126,762	0.1729%	109	3,255,950	735,244	22.58%
238	140	42889	Victoria Fire & Cas Co	62,340	0.0034%	221	128,848	254,938	197.86%
239	38	20397	Vigilant Ins Co	33,272	0.0018%	229	33,926	9,521	28.06%
240	111	26069	Wausau Business Ins Co	607,538	0.0336%	184	790,813	-600,707	-75.96%
241	111	26042	Wausau Underwriters Ins Co	12,590,037	0.6963%	48	12,249,799	8,269,578	67.51%
242	2538	25011	Wesco Ins Co	36,304,308	2.0079%	10	34,300,129	23,495,003	68.50%
243		27502	Western Gen Ins Co	1,438,943	0.0796%	147	1,427,404	663,035	46.45%
244	748	25780	Williamsburg Natl Ins Co	18,564,735	1.0268%	29	16,872,812	9,995,876	59.24%
245	225	13234	Wilshire Ins Co	8,258,962	0.4568%	65	8,324,612	2,062,373	24.77%
246	4747	20273	WRM Amer Ind Co Inc	121	0.0000%	250	8,899	2,659	29.88%
247	1285	24554	XL Ins Amer Inc	2,692,395	0.1489%	115	2,466,077	1,474,547	59.79%
248	1285	37885	XL Specialty Ins Co	2,980,122	0.1648%	112	2,445,226	590,940	24.17%
249	158	13269	Zenith Ins Co	5,151,138	0.2849%	89	3,525,281	2,440,626	69.23%
250	212	16535	Zurich Amer Ins Co	52,054,819	2.8791%	4	56,526,903	25,368,442	44.88%
251	212	27855	Zurich Amer Ins Co Of IL	2,432,691	0.1345%	116	2,537,624	1,618,329	63.77%
<b>Line Total:</b>				<b>1,808,043,694</b>	<b>100.0000%</b>		<b>1,788,565,133</b>	<b>1,115,582,917</b>	<b>62.37%</b>

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: PRIVATE PASSENGER AUTO PHYSICAL DAMAGE [21.1]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
1	212	36404	21st Century Cas Co	5,394,103	0.0644%	81	5,234,849	3,450,185	65.91%
2	212	12963	21st Century Ins Co	235,909,213	2.8172%	9	238,134,876	120,677,950	50.68%
3	212	43761	21st Century Superior Ins Co	156	0.0000%	156	156	67,325	43157.05%
4	1278	15539	AAA Northern CA NV & UT Ins Exch	638,494,549	7.6248%	3	636,378,792	360,167,138	56.60%
5	1278	10921	ACA Ins Co	130,181	0.0016%	139	513,299	147,052	28.65%
6		11711	Access Ins Co	22,417,258	0.2677%	48	27,450,346	12,288,711	44.77%
7	313	33898	Aegis Security Ins Co	3,133,496	0.0374%	99	3,133,848	1,533,664	48.94%
8	3596	42609	Affirmative Ins Co	3,945,152	0.0471%	96	2,464,965	1,119,306	45.41%
9		10920	Alliance United Ins Co	41,772,618	0.4988%	34	36,468,694	17,542,791	48.10%
10	140	42579	Allied Prop & Cas Ins Co	41,275,608	0.4929%	35	40,418,963	23,698,009	58.63%
11	3239	22730	Allied World Ins Co	11,719	0.0001%	148	15,103	9,813	64.97%
12	8	19240	Allstate Ind Co	549,654,057	6.5639%	5	552,879,017	299,780,285	54.22%
13	8	19232	Allstate Ins Co	116,809,837	1.3949%	19	120,133,027	48,536,556	40.40%
14	140	19100	Amco Ins Co	91,597,092	1.0938%	24	90,072,030	54,059,807	60.02%
15	19	10111	American Bankers Ins Co Of FL	3,133,723	0.0374%	98	2,886,855	1,318,000	45.66%
16	361	23450	American Family Home Ins Co	3,968,035	0.0474%	94	3,304,288	2,312,396	69.98%
17	361	23469	American Modern Home Ins Co	3,207,372	0.0383%	97	4,880,375	2,423,189	49.65%
18	19	19615	American Reliable Ins Co	1,243,051	0.0148%	116	1,248,775	542,498	43.44%
19	313	17965	American Sentinel Ins Co	454,266	0.0054%	129	271,453	127,184	46.85%
20	111	37214	American States Preferred Ins Co	17,477,002	0.2087%	56	17,078,757	9,502,438	55.64%
21	28	19976	Amica Mut Ins Co	23,591,037	0.2817%	47	23,506,208	14,978,249	63.72%
22	4256	40010	Anchor Gen Ins Co	24,186,920	0.2888%	45	25,314,053	10,976,145	43.36%
23	1279	11150	Arch Ins Co	750,963	0.0090%	120	1,166,961	775,935	66.49%
24	1281	24813	Balboa Ins Co	239,817	0.0029%	135	287,283	977,671	340.32%
25	626	18279	Bankers Standard Ins Co	7,178,243	0.0857%	72	6,491,418	5,607,317	86.38%
26	660	38342	California Automobile Ins Co	98,027,808	1.1706%	20	64,442,936	43,605,174	67.66%
27	802	13544	California Capital Ins Co	22,264,371	0.2659%	49	22,053,126	10,807,112	49.00%
28	33	20117	California Cas Ind Exch	44,752,323	0.5344%	31	44,673,774	25,572,632	57.24%
29	3703	40134	Castlepoint Natl Ins Co	498,524	0.0060%	127	801,100	661,748	82.60%
30		26905	Century Natl Ins Co	5,671,670	0.0677%	80	5,257,335	3,000,625	57.08%
31	12	19402	Chartis Prop Cas Co	20,682,938	0.2470%	52	13,856,045	8,334,327	60.15%
32	323	10693	Civil Serv Employees Ins Co	5,085,195	0.0607%	83	5,067,374	3,469,872	68.47%
33	4725	20532	Clarendon Natl Ins Co	59,799	0.0007%	141	72,559	51,481	70.95%
34	212	25089	Coast Natl Ins Co	118,551,222	1.4157%	18	133,192,394	104,580,693	78.52%
35	411	13161	Commerce W Ins Co	28,972,988	0.3460%	42	37,600,529	25,100,393	66.76%
36	225	10906	Commercial Alliance Ins Co	1,222,548	0.0146%	117	1,275,191	1,222,758	95.89%
37	661	12157	Companion Prop & Cas Ins Co	37,933,773	0.4530%	37	35,653,255	41,278,599	115.78%
38		10783	Cornerstone Natl Ins Co	4,000,452	0.0478%	93	4,303,430	2,963,256	68.86%
39	323	18953	CSE Safeguard Ins Co	6,974,926	0.0833%	75	6,923,305	5,972,108	86.26%
40	930	19269	Danielson Natl Ins Co	360,054	0.0043%	132	372,396	176,964	47.52%
41	140	42587	Depositors Ins Co	1,751,105	0.0209%	109	1,852,445	1,149,598	62.06%
42	831	34495	Doctors Co An Interins Exch	1,269	0.0000%	154	1,673	-1,079	-64.49%
43	4672	12502	Dongbu Ins Co Ltd	1,546,497	0.0185%	111	1,456,706	1,418,295	97.36%
44	802	12890	Eagle W Ins Co	1,429,556	0.0171%	113	1,396,273	872,274	62.47%
45	57	21261	Electric Ins Co	1,396,244	0.0167%	115	1,407,212	778,817	55.34%
46	8	10358	Encompass Ins Co	16,115,857	0.1925%	58	15,721,605	7,326,775	46.60%
47	785	37915	Essentia Ins Co	16,845,479	0.2012%	57	16,317,078	7,438,936	45.59%

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: PRIVATE PASSENGER AUTO PHYSICAL DAMAGE [21.1]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
48	8	30210	Esurance Prop & Cas Ins Co	66,702,241	0.7965%	26	63,928,505	44,704,517	69.93%
49	922	40029	Explorer Ins Co	20,590,456	0.2459%	53	22,839,460	12,853,039	56.28%
50	212	21652	Farmers Ins Exch	342,743,618	4.0930%	7	309,460,761	187,389,421	60.55%
51	38	20281	Federal Ins Co	13,823,834	0.1651%	64	12,527,417	5,454,685	43.54%
52	4765	25180	Fidelity Natl Ins Co	1,582,286	0.0189%	110	1,874,003	1,006,507	53.71%
53	215	19852	Financial Ind Co	50,909,738	0.6080%	29	52,851,400	34,756,791	65.76%
54	761	21873	Firemans Fund Ins Co	13,191,697	0.1575%	65	13,566,828	6,052,311	44.61%
55	111	24724	First Natl Ins Co Of Amer	651,068	0.0078%	123	644,935	292,960	45.42%
56	212	11185	Foremost Ins Co Grand Rapids MI	24,311,905	0.2903%	44	23,922,750	13,771,642	57.57%
57	212	11800	Foremost Prop & Cas Ins Co	296,291	0.0035%	133	276,094	149,012	53.97%
58	200	21253	Garrison Prop & Cas Ins Co	29,474,765	0.3520%	41	27,963,252	20,968,906	74.99%
59	31	41491	Geico Cas Co	58,295,769	0.6962%	27	57,388,684	32,762,794	57.09%
60	31	35882	Geico Gen Ins Co	248,942,016	2.9728%	8	235,853,113	157,831,354	66.92%
61	31	22055	Geico Ind Co	92,891,137	1.1093%	21	88,549,945	76,261,992	86.12%
62	1169	11231	Generali Us Branch	1,163	0.0000%	155	914	0	0.00%
63	31	22063	Government Employees Ins Co	91,598,753	1.0939%	23	89,356,538	53,977,064	60.41%
64	83	22101	Grange Ins Assn	4,578,190	0.0547%	85	4,659,338	2,576,273	55.29%
65	84	26344	Great Amer Assur Co	663,271	0.0079%	122	618,523	-9,518	-1.54%
66	303	15032	Guideone Mut Ins Co	1,948	0.0000%	152	2,197	-49	-2.23%
67	88	22292	Hanover Ins Co	9,562	0.0001%	150	9,908	0	0.00%
68	91	22357	Hartford Accident & Ind Co	149	0.0000%	157	132	-121	-91.67%
69	91	29424	Hartford Cas Ins Co	15,752,711	0.1881%	60	16,067,256	9,023,989	56.16%
70	91	19682	Hartford Fire In Co	39	0.0000%	158	39	-2,838	-7276.92%
71	91	30104	Hartford Underwriters Ins Co	42,365,468	0.5059%	32	44,769,582	29,672,852	66.28%
72	3495	10068	Hillstar Ins Co	10,021,051	0.1197%	67	11,739,677	8,587,787	73.15%
73	300	22578	Horace Mann Ins Co	14,059,337	0.1679%	63	14,304,177	8,075,300	56.45%
74	300	22756	Horace Mann Prop & Cas Ins Co	2,119,525	0.0253%	104	2,250,763	910,293	40.44%
75	158	25054	Hudson Ins Co	2,083,685	0.0249%	105	2,317,055	1,492,146	64.40%
76	4	29068	IDS Prop Cas Ins Co	91,901,940	1.0975%	22	90,378,144	58,910,271	65.18%
77	3495	11738	Infinity Auto Ins Co	623,704	0.0074%	124	742,394	290,009	39.06%
78	3495	22268	Infinity Ins Co	208,866,396	2.4943%	10	196,960,580	107,199,383	54.43%
79	3495	20260	Infinity Select Ins Co	1,396,894	0.0167%	114	1,385,261	988,397	71.35%
80	922	27847	Insurance Co Of The West	55,564	0.0007%	142	247,100	106,790	43.22%
81	2538	29742	Integon Natl Ins Co	29,695,877	0.3546%	40	19,250,273	14,061,735	73.05%
82	2538	31488	Integon Preferred Ins Co	7,332,658	0.0876%	71	7,342,638	4,206,262	57.29%
83	1318	15598	Interins Exch Of The Automobile Club	800,154,205	9.5553%	2	792,564,165	369,958,726	46.68%
84	4509	23647	Ironshore Ind Inc	1,106,373	0.0132%	119	1,075,492	275,052	25.57%
85	215	10914	Kemper Independence Ins Co	21,249,672	0.2538%	50	21,137,019	10,210,433	48.31%
86	111	23035	Liberty Mut Fire Ins Co	146,037,007	1.7440%	13	141,597,832	85,832,259	60.62%
87	4753	33855	Lincoln Gen Ins Co	7,745	0.0001%	151	18,054	-55,160	-305.53%
88	3702	12589	Loya Cas Ins Co	26,898,718	0.3212%	43	25,756,411	11,352,319	44.08%
89	411	23876	Mapfre Ins Co	1,533,889	0.0183%	112	573,569	529,311	92.28%
90	785	28932	Markel Amer Ins Co	493,828	0.0059%	128	557,242	140,133	25.15%
91	1326	33650	Mendota Ins Co	4,095,536	0.0489%	92	3,624,406	2,389,077	65.92%
92	660	11908	Mercury Cas Co	56,548,508	0.6753%	28	85,550,520	54,089,582	63.23%
93	660	27553	Mercury Ins Co	567,649,972	6.7788%	4	547,167,619	325,286,495	59.45%
94	1281	24821	Meritplan Ins Co	35,166	0.0004%	144	49,733	-13,579	-27.30%



# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: PRIVATE PASSENGER AUTO PHYSICAL DAMAGE [21.1]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
95	241	25321	Metropolitan Drt Prop & Cas Ins Co	48,845,585	0.5833%	30	48,844,461	26,174,721	53.59%
96		40150	MGA Ins Co Inc	98,545	0.0012%	140	123,408	51,984	42.12%
97	2538	38660	MIC Gen Ins Corp	4,306,097	0.0514%	88	4,483,065	2,270,243	50.64%
98	212	21687	Mid Century Ins Co	407,157,293	4.8622%	6	424,133,476	224,199,231	52.86%
99	930	23671	National Amer Ins Co of CA	737,730	0.0088%	121	737,849	533,997	72.37%
100	2538	23728	National Gen Ins Co	38,388,982	0.4584%	36	37,593,189	14,529,030	38.65%
101	84	32620	National Interstate Ins Co	1,106,992	0.0132%	118	1,197,895	926,851	77.37%
102	31	20052	National Liab & Fire Ins Co	1	0.0000%	160	1	0	0.00%
103		19119	National Unity Ins Co	175,374	0.0021%	137	147,096	112,250	76.31%
104		13127	Nations Ins Co	7,034,329	0.0840%	73	7,346,210	3,595,875	48.95%
105	140	25453	Nationwide Ins Co Of Amer	42,049,711	0.5022%	33	41,002,934	27,009,627	65.87%
106	8	36455	Northbrook Ind Co	21,500	0.0003%	146	850	121	14.24%
107	3548	24015	Northland Ins Co	1,712	0.0000%	153	2,022	1,319	65.23%
108	225	23248	Occidental Fire & Cas Co Of NC	4,225,088	0.0505%	89	4,179,608	2,830,060	67.71%
109	4051	12360	Ocean Harbor Cas Ins Co	1,767,990	0.0211%	108	1,673,985	854,744	51.06%
110	3678	39098	Omni Ins Co	16,866	0.0002%	147	23,809	17,851	74.98%
111	645	14907	Oregon Mut Ins Co	1,973,189	0.0236%	106	1,958,926	1,083,130	55.29%
112		40550	Pacific Pioneer Ins Co	2,474,160	0.0295%	103	1,792,134	911,805	50.88%
113	408	11048	Pacific Prop & Cas Co	8,218,356	0.0981%	69	8,077,917	4,634,284	57.37%
114	2898	37850	Pacific Specialty Ins Co	4,429,529	0.0529%	86	4,431,979	2,673,331	60.32%
115	3483	11835	PartnerRe Amer Ins Co	43,388	0.0005%	143	43,388	34,398	79.28%
116	473	37648	Permanent Gen Assur Corp	14,202,853	0.1696%	62	14,430,555	6,391,370	44.29%
117	9	12832	Personal Express Ins Co	3,962,162	0.0473%	95	3,999,921	2,276,681	56.92%
118	3098	18058	Philadelphia Ind Ins Co	4,364,266	0.0521%	87	4,685,374	3,653,666	77.98%
119	175	30945	Plaza Ins Co	504,778	0.0060%	126	82,025	52,717	64.27%
120	796	37257	Praetorian Ins Co	397,570	0.0047%	130	690,698	-1,001,428	-144.99%
121	3703	15586	Preserver Ins Co	4,134,545	0.0494%	90	5,603,744	3,488,831	62.26%
122	748	21903	Procentury Ins Co	253,565	0.0030%	134	391,982	314,204	80.16%
123	155	24260	Progressive Cas Ins Co	15,927,978	0.1902%	59	15,947,659	9,100,047	57.06%
124	155	44288	Progressive Choice Ins Co	136,758,181	1.6331%	15	175,250,945	97,659,912	55.73%
125	155	16322	Progressive Direct Ins Co	19,932,397	0.2380%	54	19,177,763	13,770,193	71.80%
126	155	10192	Progressive Select Ins Co	20,992,690	0.2507%	51	7,012,974	4,941,290	70.46%
127	155	27804	Progressive West Ins Co	118,859,179	1.4194%	17	118,003,914	81,384,585	68.97%
128	796	39217	QBE Ins Corp	6,442,511	0.0769%	78	7,798,973	4,457,850	57.16%
129	215	10970	Response Ind Co Of CA	26	0.0000%	159	274	-11,740	-4284.67%
130	111	24740	Safeco Ins Co Of Amer	140,007,601	1.6720%	14	132,595,576	80,497,217	60.71%
131	111	39012	Safeco Ins Co Of IL	2,741,671	0.0327%	102	2,534,651	1,686,912	66.55%
132	257	10939	Safeway Direct Ins Co	374,440	0.0045%	131	392,570	196,947	50.17%
133	257	12521	Safeway Ins Co	6,735,819	0.0804%	77	7,006,916	3,309,414	47.23%
134	9	22985	Sequoia Ins Co	9,825	0.0001%	149	11,861	-1,304	-10.99%
135	3489	19216	Southern Ins Co	21,502	0.0003%	145	237,541	92,580	38.97%
136	3548	19070	Standard Fire Ins Co	71,531,719	0.8542%	25	72,129,109	43,449,185	60.24%
137	4670	38318	Starr Ind & Liab Co	1,809,505	0.0216%	107	3,523,780	1,303,216	36.98%
138	176	25178	State Farm Mut Auto Ins Co	1,212,639,534	14.4812%	1	1,193,890,604	733,102,486	61.40%
139	93	12831	State Natl Ins Co Inc	3,067,633	0.0366%	100	3,765,599	2,482,756	65.93%
140		12878	Sterling Cas Ins Co	8,296,287	0.0991%	68	8,897,337	5,302,180	59.59%
141	140	13242	Titan Ind Co	200,449	0.0024%	136	123,379	230,207	186.59%

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: PRIVATE PASSENGER AUTO PHYSICAL DAMAGE [21.1]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
142	3098	12904	Tokio Marine & Nichido Fire Ins Co	5,193,184	0.0620%	82	4,885,465	2,190,480	44.84%
143	161	18031	Topa Ins Co	7,436,974	0.0888%	70	5,696,287	2,683,875	47.12%
144	225	28886	Transguard Ins Co Of Amer Inc	2,999,247	0.0358%	101	2,761,706	1,305,383	47.27%
145	91	27120	Trumbull Ins Co	4,102,817	0.0490%	91	2,186,778	1,466,056	67.04%
146	91	29459	Twin City Fire Ins Co Co	618,771	0.0074%	125	1,188,409	918,603	77.30%
147	796	25747	Unigard Ins Co	6,438,508	0.0769%	79	6,384,148	4,335,159	67.91%
148	155	11770	United Financial Cas Co	34,668,434	0.4140%	39	11,337,359	8,646,125	76.26%
149	200	25941	United Serv Automobile Assn	155,004,960	1.8510%	12	153,191,811	88,185,408	57.57%
150	215	16063	Unitrin Auto & Home Ins Co	144,638	0.0017%	138	153,660	76,686	49.91%
151	215	10226	Unitrin Direct Ins Co	6,975,884	0.0833%	74	7,166,495	3,408,077	47.56%
152	200	25968	USAA Cas Ins Co	159,854,238	1.9090%	11	157,162,706	89,650,918	57.04%
153	200	18600	USAA Gen Ind Co	37,651,486	0.4496%	38	36,465,129	21,471,558	58.88%
154	140	42889	Victoria Fire & Cas Co	23,726,446	0.2833%	46	23,440,850	13,417,218	57.24%
155	169	13137	Viking Ins Co Of WI	19,675,294	0.2350%	55	18,882,797	12,681,837	67.16%
156		10683	Wawanesa Gen Ins Co	120,026,906	1.4333%	16	122,538,989	95,077,112	77.59%
157		27502	Western Gen Ins Co	15,214,520	0.1817%	61	14,314,383	7,902,610	55.21%
158	309	26395	Western Home Ins Co	6,768,640	0.0808%	76	5,263,471	4,037,521	76.71%
159	1278	37770	Western United Ins Co	12,071,251	0.1442%	66	11,983,569	8,369,042	69.84%
160		13250	Workmens Auto Ins Co	4,619,128	0.0552%	84	5,598,028	3,191,155	57.00%
<b>Line Total:</b>				<b>8,373,897,820</b>	<b>100.0000%</b>		<b>8,263,735,796</b>	<b>4,822,307,225</b>	<b>58.36%</b>

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: COMMERCIAL AUTO PHYSICAL DAMAGE [21.2]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
1	225	20010	Acceptance Ind Ins Co	143,081	0.0283%	183	343,143	55,761	16.25%
2	626	22667	Ace Amer Ins Co	4,209,059	0.8318%	33	4,185,898	-1,378,990	-32.94%
3	626	20702	Ace Fire Underwriters Ins Co	98,414	0.0194%	188	151,924	64,963	42.76%
4	626	20699	Ace Prop & Cas Ins Co	75,824	0.0150%	191	53,842	5,993	11.13%
5	313	33898	Aegis Security Ins Co	3,990	0.0008%	232	588	0	0.00%
6		38733	Alaska Natl Ins Co	34,970	0.0069%	203	25,092	7,246	28.88%
7	3239	19489	Allied World Assur Co US Inc	271	0.0001%	244	153	89	58.17%
8	88	41840	Allmerica Fin Benefit Ins Co	1,904,926	0.3765%	62	1,753,571	1,116,705	63.68%
9	8	19240	Allstate Ind Co	671,634	0.1327%	117	1,426,620	701,816	49.19%
10	8	19232	Allstate Ins Co	6,958,083	1.3751%	21	7,852,754	3,617,685	46.07%
11	140	19100	Amco Ins Co	1,495	0.0003%	240	1,309	4,161	317.88%
12	361	19720	American Alt Ins Corp	2,071,502	0.4094%	55	2,026,016	648,369	32.00%
13	761	21849	American Automobile Ins Co	314,447	0.0621%	151	280,046	192,225	68.64%
14	218	20427	American Cas Co Of Reading PA	1,098,335	0.2171%	90	1,072,410	320,409	29.88%
15	111	19690	American Economy Ins Co	1,696,268	0.3352%	69	1,746,708	767,566	43.94%
16	212	26247	American Guar & Liab Ins	742,294	0.1467%	113	823,706	234,177	28.43%
17	12	19380	American Home Assur Co	11,357	0.0022%	219	11,357	-22,153	-195.06%
18	761	21857	American Ins Co	827,878	0.1636%	105	856,958	430,471	50.23%
19	361	23469	American Modern Home Ins Co	1,100,297	0.2175%	89	1,100,297	782,943	71.16%
20	19	19615	American Reliable Ins Co	112,686	0.0223%	186	89,778	87,979	98.00%
21	19	42978	American Security Ins Co	776,847	0.1535%	110	1,318,476	553,518	41.98%
22	111	19704	American States Ins Co	2,024,363	0.4001%	57	2,088,017	754,096	36.12%
23	212	40142	American Zurich Ins Co	664,086	0.1312%	118	457,404	330,661	72.29%
24	124	23396	Amerisure Mut Ins Co	64,598	0.0128%	196	63,299	33,597	53.08%
25	1279	11150	Arch Ins Co	6,107,053	1.2069%	23	5,369,995	3,327,254	61.96%
26	457	19860	Argonaut Great Central Ins Co	346,355	0.0685%	148	319,851	361,419	113.00%
27	457	19801	Argonaut Ins Co	238,110	0.0471%	159	190,355	156,546	82.24%
28	457	19828	Argonaut Midwest Ins Co	1,519,665	0.3003%	75	1,705,159	796,290	46.70%
29	761	21865	Associated Ind Corp	236,911	0.0468%	161	252,620	131,730	52.15%
30	212	19305	Assurance Co Of Amer	30,197	0.0060%	206	33,657	31,602	93.89%
31	1129	27154	Atlantic Specialty Ins Co	426,502	0.0843%	142	95,905	92,066	96.00%
32	3416	37273	Axis Ins Co	70,963	0.0140%	195	72,027	27,624	38.35%
33	1281	24813	Balboa Ins Co	3,565,082	0.7046%	43	7,641,047	1,308,180	17.12%
34	98	38911	Berkley Natl Ins Co	12,763	0.0025%	216	9,521	9,377	98.49%
35	98	29580	Berkley Regional Ins Co	1,564	0.0003%	239	561	304	54.19%
36	150	20095	Bituminous Cas Corp	412	0.0001%	243	248	0	0.00%
37		13528	Brotherhood Mut Ins Co	257,721	0.0509%	155	247,823	86,600	34.94%
38	660	38342	California Automobile Ins Co	1,425,853	0.2818%	80	473,338	411,962	87.03%
39	802	13544	California Capital Ins Co	1,529,349	0.3022%	74	1,481,795	833,024	56.22%
40	98	10510	Carolina Cas Ins Co	3,631,537	0.7177%	42	3,706,524	2,198,618	59.32%
41	4574	24503	Catlin Ind Co	5,550	0.0011%	229	2,371	0	0.00%
42		26905	Century Natl Ins Co	8,033,737	1.5877%	16	7,391,798	4,455,414	60.28%
43		18767	Church Mut Ins Co	391,716	0.0774%	145	401,981	163,649	40.71%
44	244	10677	Cincinnati Ins Co	229,680	0.0454%	164	242,146	38,869	16.05%
45	88	31534	Citizens Ins Co Of Amer	123	0.0000%	248	94	0	0.00%
46	212	10315	Civic Prop & Cas Co	31,960	0.0063%	205	27,468	-6,202	-22.58%
47	31	27812	Columbia Ins Co	472,204	0.0933%	136	487,301	219,541	45.05%

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: COMMERCIAL AUTO PHYSICAL DAMAGE [21.2]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
48	12	19410	Commerce & Industry Ins Co	780,013	0.1542%	108	865,164	498,727	57.65%
49	411	13161	Commerce W Ins Co	1,437,470	0.2841%	79	1,530,637	956,969	62.52%
50	661	12157	Companion Prop & Cas Ins Co	18,071	0.0036%	211	36,452	-262,826	-721.02%
51	218	20443	Continental Cas Co	1,139,219	0.2251%	87	1,105,951	517,992	46.84%
52	218	35289	Continental Ins Co	1,399,274	0.2765%	82	1,508,327	517,556	34.31%
53	783	37206	Contractors Bonding & Ins Co	2,953	0.0006%	235	3,331	3,130	93.97%
54		10499	Corepointe Ins Co	1,126,518	0.2226%	88	932,996	372,749	39.95%
55	306	10847	Cumis Ins Society Inc	763,536	0.1509%	111	1,074,944	78,236	7.28%
56	140	42587	Depositors Ins Co	600,245	0.1186%	123	245,013	174,800	71.34%
57	920	42048	Diamond State Ins Co	487,764	0.0964%	133	398,136	191,219	48.03%
58	3548	36463	Discover Prop & Cas Ins Co	781,441	0.1544%	107	-219,712	707,553	-322.04%
59	4672	12502	Dongbu Ins Co Ltd	2,158,046	0.4265%	53	710,239	639,552	90.05%
60	802	12890	Eagle W Ins Co	229,348	0.0453%	165	249,698	62,699	25.11%
61	212	21326	Empire Fire & Marine Ins Co	1,786,674	0.3531%	67	1,736,149	603,040	34.73%
62	1129	20648	Employers Fire Ins Co	427,739	0.0845%	141	553,850	165,902	29.95%
63	111	21458	Employers Ins of Wausau	148,344	0.0293%	182	153,521	96,322	62.74%
64	62	21415	Employers Mut Cas Co	1,516,524	0.2997%	76	1,452,916	943,615	64.95%
65	1120	10120	Everest Natl Ins Co	137,731	0.0272%	184	176,547	171,720	97.27%
66	212	10318	Exact Prop & Cas Co Inc	3,795	0.0008%	233	9,755	4,943	50.67%
67	212	21652	Farmers Ins Exch	3,851,032	0.7611%	40	3,468,394	3,024,958	87.21%
68	140	13838	Farmland Mut Ins Co	474,124	0.0937%	134	377,572	479,563	127.01%
69	38	20281	Federal Ins Co	4,625,563	0.9142%	31	4,683,322	2,469,603	52.73%
70	7	13935	Federated Mut Ins Co	4,652,313	0.9194%	30	4,130,996	3,309,370	80.11%
71		11118	Federated Rural Electric Ins Exch	3,668	0.0007%	234	3,651	3,536	96.85%
72	7	28304	Federated Serv Ins Co	1,286,294	0.2542%	83	1,329,309	1,358,496	102.20%
73	215	19852	Financial Ind Co	4,991,266	0.9864%	28	4,655,659	1,948,795	41.86%
74	248	31453	Financial Pacific Ins Co	2,675,708	0.5288%	49	2,734,151	2,969,788	108.62%
75	761	21873	Firemans Fund Ins Co	216,430	0.0428%	170	261,990	116,573	44.50%
76	70	37710	First Amer Prop & Cas Ins Co	2,023,542	0.3999%	58	1,573,723	1,629,327	103.53%
77	111	33588	First Liberty Ins Corp	21,816	0.0043%	208	13,299	21,844	164.25%
78	111	24724	First Natl Ins Co Of Amer	900,986	0.1781%	99	946,858	126,284	13.34%
79	349	13978	Florists Mut Ins Co	408,787	0.0808%	144	464,057	211,254	45.52%
80		28339	Gateway Ins Co	1,840	0.0004%	238	16,830	108,461	644.45%
81	31	35882	Geico Gen Ins Co	200	0.0000%	245	175	5	2.86%
82	796	24414	General Cas Co Of WI	49,830	0.0098%	198	37,537	-935	-2.49%
83	111	24732	General Ins Co Of Amer	2,204,315	0.4356%	52	2,370,836	1,194,292	50.37%
84		11092	Global Liberty Ins Co of NY	247,721	0.0490%	158	184,423	222,032	120.39%
85	111	10836	Golden Eagle Ins Corp	19,798,579	3.9128%	3	18,335,171	8,515,466	46.44%
86	31	22063	Government Employees Ins Co	337,041	0.0666%	149	262,416	195,003	74.31%
87	83	22101	Grange Ins Assn	355,480	0.0703%	147	369,189	252,514	68.40%
88	12	23809	Granite State Ins Co	2,029,401	0.4011%	56	1,786,942	1,319,597	73.85%
89	201	25984	Graphic Arts Mut Ins Co	151	0.0000%	247	908	1	0.11%
90	84	26832	Great Amer Alliance Ins Co	289,883	0.0573%	153	259,487	144,818	55.81%
91	84	26344	Great Amer Assur Co	3,014,774	0.5958%	47	3,393,156	2,685,787	79.15%
92	84	10646	Great Amer Contemporary Ins Co	12,484	0.0025%	217	9,363	0	0.00%
93	84	16691	Great Amer Ins Co	654,215	0.1293%	119	2,100,588	336,360	16.01%
94	84	22136	Great Amer Ins Co of NY	262,157	0.0518%	154	217,930	149,435	68.57%

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: COMMERCIAL AUTO PHYSICAL DAMAGE [21.2]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
95	98	25224	Great Divide Ins Co	1,412,486	0.2792%	81	1,243,643	725,593	58.34%
96	38	20303	Great Northern Ins Co	570,811	0.1128%	125	562,927	403,524	71.68%
97	150	11371	Great West Cas Co	10,003,274	1.9770%	10	9,344,612	6,243,286	66.81%
98	1285	22322	Greenwich Ins Co	616,648	0.1219%	122	518,437	211,141	40.73%
99	303	15032	Guideone Mut Ins Co	305,198	0.0603%	152	317,399	137,125	43.20%
100	88	36064	Hanover Amer Ins Co	77	0.0000%	249	26	0	0.00%
101	88	22292	Hanover Ins Co	220,189	0.0435%	169	192,464	254,000	131.97%
102	225	26433	Harco Natl Ins Co	903,991	0.1787%	98	901,109	883,743	98.07%
103	91	29424	Hartford Cas Ins Co	751,707	0.1486%	112	893,301	799,659	89.52%
104	91	19682	Hartford Fire In Co	4,842,025	0.9569%	29	5,329,714	3,200,100	60.04%
105	91	30104	Hartford Underwriters Ins Co	1,793,122	0.3544%	66	2,367,040	1,936,950	81.83%
106	517	41343	HDI Gerling Amer Ins Co	718,906	0.1421%	116	608,001	273,571	45.00%
107	4666	10200	Hiscox Ins Co Inc	12,867	0.0025%	215	6,035	0	0.00%
108	158	25054	Hudson Ins Co	3,890,582	0.7689%	39	4,435,491	2,483,891	56.00%
109	626	43575	Indemnity Ins Co Of North Amer	161,407	0.0319%	178	155,981	967	0.62%
110	246	14265	Indiana Lumbermens Mut Ins Co	565,908	0.1118%	126	443,082	144,143	32.53%
111	3495	11738	Infinity Auto Ins Co	248,242	0.0491%	157	284,313	102,570	36.08%
112	3495	20260	Infinity Select Ins Co	6,325,589	1.2501%	22	5,909,473	4,235,062	71.67%
113	12	19429	Insurance Co Of The State Of PA	579,235	0.1145%	124	751,246	299,574	39.88%
114	922	27847	Insurance Co Of The West	2,602	0.0005%	236	22,445	23,068	102.78%
115	2538	29742	Integon Natl Ins Co	256,905	0.0508%	156	256,761	157,778	61.45%
116	2538	31488	Integon Preferred Ins Co	829,736	0.1640%	104	717,568	563,414	78.52%
117	1316	13722	Knightbrook Ins Co	856,680	0.1693%	101	654,753	611,162	93.34%
118	456	26077	Lancer Ins Co	3,544,290	0.7005%	44	3,431,696	1,741,481	50.75%
119	111	42404	Liberty Ins Corp	237,610	0.0470%	160	449,099	301,862	67.22%
120	111	19917	Liberty Ins Underwriters Inc	181,670	0.0359%	172	248,992	13,848	5.56%
121	111	23035	Liberty Mut Fire Ins Co	1,891,231	0.3738%	64	1,725,643	935,955	54.24%
122	111	23043	Liberty Mut Ins Co	169,112	0.0334%	176	204,661	106,725	52.15%
123	111	33600	LM Ins Corp	6,804	0.0013%	224	7,577	-1,125	-14.85%
124	150	36897	Manufacturers Alliance Ins Co	12,473	0.0025%	218	11,782	6,905	58.61%
125	785	28932	Markel Amer Ins Co	173,376	0.0343%	174	173,946	69,378	39.88%
126	785	38970	Markel Ins Co	552,815	0.1093%	128	341,060	65,972	19.34%
127	212	19356	Maryland Cas Co	172,970	0.0342%	175	148,909	194,807	130.82%
128	88	22306	Massachusetts Bay Ins Co	161,298	0.0319%	179	175,063	157,815	90.15%
129	3589	10784	Maxum Cas Ins Co	223,327	0.0441%	168	107,647	56,916	52.87%
130	660	11908	Mercury Cas Co	9,453,674	1.8683%	12	10,523,880	4,284,251	40.71%
131	212	21687	Mid Century Ins Co	5,630,650	1.1128%	25	5,184,911	4,850,716	93.55%
132	169	23434	Middlesex Ins Co	1,882	0.0004%	237	618	53	8.58%
133	4715	20362	Mitsui Sumitomo Ins Co of Amer	471,267	0.0931%	137	464,463	322,291	69.39%
134	4715	22551	Mitsui Sumitomo Ins USA Inc	641,596	0.1268%	120	563,150	585,833	104.03%
135	802	23540	Monterey Ins Co	4,182,694	0.8266%	34	3,656,958	2,415,462	66.05%
136	79	22012	Motors Ins Corp	1,721,700	0.3403%	68	1,721,699	545,370	31.68%
137	140	11991	National Cas Co	228,073	0.0451%	166	275,471	113,274	41.12%
138	796	16217	National Farmers Union Prop & Cas	25,600	0.0051%	207	26,409	44,513	168.55%
139	218	20478	National Fire Ins Co Of Hartford	1,159,820	0.2292%	85	1,324,116	1,026,368	77.51%
140	31	20087	National Ind Co	5,907	0.0012%	228	15,927	1,313	8.24%
141	84	32620	National Interstate Ins Co	5,088,818	1.0057%	26	5,423,415	3,310,538	61.04%

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: COMMERCIAL AUTO PHYSICAL DAMAGE [21.2]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
142	31	20052	National Liab & Fire Ins Co	779,347	0.1540%	109	692,650	528,776	76.34%
143	93	22608	National Specialty Ins Co	1,144,993	0.2263%	86	1,351,648	203,857	15.08%
144	761	21881	National Surety Corp	618,331	0.1222%	121	695,620	376,751	54.16%
145	12	19445	National Union Fire Ins Co Of Pitts	1,902,397	0.3760%	63	2,050,998	1,661,703	81.02%
146	140	28223	Nationwide Agribusiness Ins Co	11,590,033	2.2905%	7	6,618,110	5,518,283	83.38%
147	140	25453	Nationwide Ins Co Of Amer	236,345	0.0467%	162	220,693	189,591	85.91%
148	140	23787	Nationwide Mut Ins Co	12,311,585	2.4332%	5	16,983,813	10,075,223	59.32%
149	510	42307	Navigators Ins Co	86,260	0.0170%	190	187,268	-8,988	-4.80%
150	212	10317	Neighborhood Spirit Prop & Cas Co	10,017	0.0020%	221	12,981	-348	-2.68%
151	111	24171	Netherlands Ins Co The	4,031,437	0.7967%	35	4,188,036	1,966,567	46.96%
152	12	23841	New Hampshire Ins Co	838,141	0.1656%	103	816,604	697,855	85.46%
153	256	16608	New York Marine & Gen Ins Co	740,329	0.1463%	114	1,023,660	676,926	66.13%
154	1281	24848	Newport Ins Co	327,507	0.0647%	150	339,834	-22,943	-6.75%
155	3219	27073	Nipponkoa Ins Co Ltd US Br	226,723	0.0448%	167	215,414	178,121	82.69%
156	181	29700	North Amer Elite Ins Co	14,260	0.0028%	213	17,046	35,192	206.45%
157	181	29874	North Amer Specialty Ins Co	1,350	0.0003%	241	1,090	0	0.00%
158	158	21105	North River Ins Co	374,535	0.0740%	146	331,172	188,097	56.80%
159	212	19372	Northern Ins Co Of NY	13,976	0.0028%	214	16,849	56,994	338.26%
160	3548	24015	Northland Ins Co	7,656,661	1.5132%	17	7,744,669	6,131,840	79.17%
161	88	42552	Nova Cas Co	3,141,490	0.6209%	46	3,180,896	1,527,329	48.02%
162	225	23248	Occidental Fire & Cas Co Of NC	462,498	0.0914%	139	218,798	78,736	35.99%
163		26565	Ohio Ind Co	3,920,257	0.7748%	38	1,960,287	502,945	25.66%
164	150	24139	Old Republic Gen Ins Corp	1,917,607	0.3790%	61	1,800,137	188,823	10.49%
165	150	24147	Old Republic Ins Co	1,225,409	0.2422%	84	1,241,235	109,700	8.84%
166	1129	20621	OneBeacon Amer Ins Co	503,634	0.0995%	131	714,460	418,774	58.61%
167	645	14907	Oregon Mut Ins Co	1,652,831	0.3267%	72	1,607,422	1,203,241	74.86%
168	38	20346	Pacific Ind Co	698	0.0001%	242	759	1,777	234.12%
169	408	11048	Pacific Prop & Cas Co	43,024	0.0085%	200	40,981	62,283	151.98%
170	111	18333	Peerless Ind Ins Co	562,648	0.1112%	127	585,673	348,703	59.54%
171	111	24198	Peerless Ins Co	9,623,987	1.9020%	11	9,336,991	3,540,809	37.92%
172		14974	Pennsylvania Lumbermens Mut Ins	9,266	0.0018%	222	18,569	-9,414	-50.70%
173	150	12262	Pennsylvania Manufacturers Assoc Ins	107,905	0.0213%	187	120,915	68,834	56.93%
174	150	41424	Pennsylvania Manufacturers Ind Co	6,688	0.0013%	225	7,509	31,421	418.44%
175	3098	18058	Philadelphia Ind Ins Co	8,651,040	1.7097%	14	8,335,306	4,579,466	54.94%
176	175	30945	Plaza Ins Co	3,716,138	0.7344%	41	3,529,426	5,064,363	143.49%
177	796	37257	Praetorian Ins Co	4,998,212	0.9878%	27	5,733,512	3,573,904	62.33%
178	4743	36234	Preferred Professional Ins Co	56,303	0.0111%	197	55,197	58,939	106.78%
179	155	10193	Progressive Express Ins Co	3,341,779	0.6604%	45	3,251,665	1,765,659	54.30%
180	91	34690	Property & Cas Ins Co Of Hartford	1,688,714	0.3337%	70	2,275,142	1,742,410	76.58%
181	867	12416	Protective Ins Co	71,904	0.0142%	194	70,066	-6,450	-9.21%
182	796	39217	QBE Ins Corp	51,246,049	10.1278%	1	13,102,101	12,472,961	95.20%
183	31	11673	Redwood Fire & Cas Ins Co	150,922	0.0298%	181	222,932	-24,474	-10.98%
184	796	24449	Regent Ins Co	6,532	0.0013%	227	7,572	-638	-8.43%
185	98	36684	Riverport Ins Co	233,736	0.0462%	163	239,435	104,917	43.82%
186	783	13056	RLI Ins Co	940,034	0.1858%	97	923,100	149,722	16.22%
187	3098	15105	Safety Natl Cas Corp	152,540	0.0301%	180	110,462	28,406	25.72%
188	867	40460	Sagamore Ins Co	97,366	0.0192%	189	234,683	551,809	235.13%

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: COMMERCIAL AUTO PHYSICAL DAMAGE [21.2]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
189		38300	Samsung Fire & Marine Ins Co Ltd	132,026	0.0261%	185	36,322	36,620	100.82%
190	140	15580	Scottsdale Ind Co	7,399,323	1.4623%	18	6,188,880	4,919,374	79.49%
191	2538	19879	Security Natl Ins Co	181,207	0.0358%	173	149,249	100,736	67.50%
192	158	10936	Seneca Ins Co Inc	34,907	0.0069%	204	35,875	45,179	125.93%
193	91	11000	Sentinel Ins Co Ltd	1,924,662	0.3804%	60	356,463	168,039	47.14%
194	169	28460	Sentry Cas Co	8,211	0.0016%	223	8,538	6,510	76.25%
195	169	24988	Sentry Ins A Mut Co	816,349	0.1613%	106	768,345	368,739	47.99%
196	169	21180	Sentry Select Ins Co	3,981,606	0.7869%	37	3,693,053	2,783,363	75.37%
197	9	22985	Sequoia Ins Co	472,865	0.0935%	135	448,016	273,046	60.95%
198	3219	38997	Sompo Japan Fire & Mar Ins Co Amer	73,508	0.0145%	192	73,558	65,641	89.24%
199	3219	11126	Sompo Japan Ins Co of Amer	985,532	0.1948%	94	936,386	396,596	42.35%
200	4702	20613	Sparta Ins Co	1,439,671	0.2845%	78	1,221,330	733,056	60.02%
201		36790	Springfield Ins Co Inc	18,517	0.0037%	210	35,532	2,075	5.84%
202	3548	24767	St Paul Fire & Marine Ins Co	1,584,277	0.3131%	73	1,717,461	-310,429	-18.07%
203	3548	24775	St Paul Guardian Ins Co	19,021	0.0038%	209	25,162	-20,725	-82.37%
204	3548	24791	St Paul Mercury Ins Co	168,265	0.0333%	177	180,315	-142,627	-79.10%
205	748	18023	Star Ins Co	1,834,058	0.3625%	65	1,891,871	924,785	48.88%
206	98	40045	Starnet Ins Co	39,129	0.0077%	201	43,538	-13,794	-31.68%
207	4670	38318	Starr Ind & Liab Co	428,922	0.0848%	140	339,889	348,833	102.63%
208	176	25143	State Farm Fire & Cas Co	544,877	0.1077%	129	546,623	409,363	74.89%
209	176	25178	State Farm Mut Auto Ins Co	11,211,385	2.2157%	8	11,212,587	7,011,180	62.53%
210	93	12831	State Natl Ins Co Inc	11,942,659	2.3602%	6	12,258,154	5,254,222	42.86%
211	796	10340	Stonington Ins Co	35,137	0.0069%	202	51,749	-10,674	-20.63%
212	866	40436	Stratford Ins Co	951,577	0.1881%	96	772,094	432,351	56.00%
213		32107	Sutter Ins Co	2,077,828	0.4106%	54	2,068,229	1,512,302	73.12%
214	140	13242	Titan Ind Co	4,010,712	0.7926%	36	4,228,636	3,290,356	77.81%
215	3098	12904	Tokio Marine & Nichido Fire Ins Co	1,685,799	0.3332%	71	1,629,634	712,023	43.69%
216	161	18031	Topa Ins Co	2,021,923	0.3996%	59	2,480,839	1,758,939	70.90%
217	3703	44300	Tower Ins Co Of NY	1,095,212	0.2164%	91	1,005,790	429,870	42.74%
218	3098	41238	Trans Pacific Ins Co	6,622	0.0013%	226	6,807	3,697	54.31%
219	225	28886	Transguard Ins Co Of Amer Inc	468,482	0.0926%	138	466,793	231,312	49.55%
220	218	20494	Transportation Ins Co	1,066,606	0.2108%	92	900,413	696,972	77.41%
221	3548	19046	Travelers Cas Ins Co Of Amer	4,383,371	0.8663%	32	3,404,382	2,235,866	65.68%
222	3548	25682	Travelers Ind Co Of CT	6,997,997	1.3830%	20	7,589,863	4,893,198	64.47%
223	3548	25674	Travelers Prop Cas Co Of Amer	13,486,704	2.6654%	4	13,963,506	8,778,139	62.86%
224	212	21709	Truck Ins Exch	8,278,006	1.6360%	15	8,375,616	3,546,086	42.34%
225	91	29459	Twin City Fire Ins Co Co	213,476	0.0422%	171	257,905	142,245	55.15%
226	781	37893	Ullico Cas Co	73,044	0.0144%	193	86,411	85,741	99.22%
227	796	25798	Unigard Ind Co	10,304	0.0020%	220	26,664	2,465	9.24%
228	796	25747	Unigard Ins Co	2,266,946	0.4480%	51	2,661,330	1,526,350	57.35%
229	155	11770	United Financial Cas Co	28,857,038	5.7030%	2	28,917,283	20,155,436	69.70%
230	158	21113	United States Fire Ins Co	887,842	0.1755%	100	717,515	370,919	51.69%
231	212	41181	Universal Underwriters Ins Co	5,639,610	1.1146%	24	5,618,410	2,364,662	42.09%
232	201	25976	Utica Mut Ins Co	4,180	0.0008%	231	7,953	-78	-0.98%
233	218	20508	Valley Forge Ins Co	845,589	0.1671%	102	992,700	709,000	71.42%
234	84	21172	Vanliner Ins Co	728,723	0.1440%	115	709,087	286,699	40.43%
235	140	42889	Victoria Fire & Cas Co	17,273	0.0034%	212	33,173	35,341	106.54%

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: COMMERCIAL AUTO PHYSICAL DAMAGE [21.2]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
236	38	20397	Vigilant Ins Co	4,418	0.0009%	230	4,511	-115	-2.55%
237	111	26069	Wausau Business Ins Co	49,085	0.0097%	199	79,670	113,637	142.63%
238	111	26042	Wausau Underwriters Ins Co	2,821,823	0.5577%	48	2,667,842	1,728,284	64.78%
239	2538	25011	Wesco Ins Co	7,048,145	1.3929%	19	7,288,332	8,222,174	112.81%
240		27502	Western Gen Ins Co	10,529,500	2.0810%	9	11,160,085	3,813,865	34.17%
241	748	25780	Williamsburg Natl Ins Co	996,622	0.1970%	93	770,488	437,278	56.75%
242	225	13234	Wilshire Ins Co	2,545,876	0.5031%	50	2,552,914	2,039,734	79.90%
243	4747	20273	WRM Amer Ind Co Inc	154	0.0000%	246	2,429	5	0.21%
244	1285	24554	XL Ins Amer Inc	417,587	0.0825%	143	331,756	60,182	18.14%
245	1285	37885	XL Specialty Ins Co	502,830	0.0994%	132	450,699	194,986	43.26%
246	4716	26220	Yosemite Ins Co	964,354	0.1906%	95	1,023,578	165,153	16.13%
247	158	13269	Zenith Ins Co	1,444,182	0.2854%	77	966,315	854,339	88.41%
248	212	16535	Zurich Amer Ins Co	9,053,994	1.7893%	13	9,754,426	6,870,190	70.43%
249	212	27855	Zurich Amer Ins Co Of IL	517,663	0.1023%	130	525,474	338,999	64.51%
<b>Line Total:</b>				<b>505,993,510</b>	<b>100.0000%</b>		<b>465,669,544</b>	<b>277,006,283</b>	<b>59.49%</b>



# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: AIRCRAFT [22]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
1	626	22667	Ace Amer Ins Co	12,241,649	8.0602%	3	12,241,649	2,935	0.02%
2	626	20699	Ace Prop & Cas Ins Co	100,749	0.0663%	32	708,422	832,942	117.58%
3	761	35300	Allianz Global Risks US Ins Co	8,138,023	5.3583%	7	8,169,466	-5,758,770	-70.49%
4	361	19720	American Alt Ins Corp	9,904,292	6.5213%	4	10,724,713	9,983,392	93.09%
5	984	10367	Avemco Ins Co	3,581,280	2.3580%	14	3,711,303	796,667	21.47%
6	968	33022	AXA Ins Co	202,198	0.1331%	30	212,615	32,305	15.19%
7	4574	19518	Catlin Ins Co	8,392,825	5.5261%	6	8,578,246	4,058,979	47.32%
8	31	27812	Columbia Ins Co	200,231	0.1318%	31	109,778	92,544	84.30%
9	12	19410	Commerce & Industry Ins Co	286,768	0.1888%	29	11,065	0	0.00%
10	38	20281	Federal Ins Co	16,519,630	10.8770%	2	16,122,680	3,911,713	24.26%
11	31	22039	General Reins Corp	2,927,851	1.9278%	16	3,079,138	743,592	24.15%
12	3478	34037	Hallmark Ins Co	1,166,857	0.7683%	21	1,241,485	516,741	41.62%
13	12	19429	Insurance Co Of The State Of PA	423,907	0.2791%	28	9,065	-37,568	-414.43%
14	111	23043	Liberty Mut Ins Co	4,808,251	3.1659%	11	5,012,768	1,846,187	36.83%
15	4715	20362	Mitsui Sumitomo Ins Co of Amer	1,094,115	0.7204%	23	1,278,014	2,353,877	184.18%
16	31	20087	National Ind Co	4,226,656	2.7829%	13	4,421,510	4,192,112	94.81%
17	31	20052	National Liab & Fire Ins Co	2,927,853	1.9278%	15	3,079,140	498,451	16.19%
18	12	19445	National Union Fire Ins Co Of Pitts	33,179,277	21.8461%	1	34,738,788	11,670,133	33.59%
19	12	23841	New Hampshire Ins Co	545,763	0.3593%	26	205,823	0	0.00%
20	181	29700	North Amer Elite Ins Co	631,616	0.4159%	25	310,285	0	0.00%
21	181	29874	North Amer Specialty Ins Co	1,620,793	1.0672%	19	1,815,197	-508,732	-28.03%
22	150	24147	Old Republic Ins Co	8,567,229	5.6409%	5	8,660,228	1,887,601	21.80%
23	697	37060	Old United Cas Co	1,133,639	0.7464%	22	1,163,277	1,070,942	92.06%
24	796	39217	QBE Ins Corp	1,504,229	0.9904%	20	1,002,303	484,087	48.30%
25	98	40045	Starnet Ins Co	6,783,943	4.4667%	8	6,013,217	1,984,896	33.01%
26	4670	38318	Starr Ind & Liab Co	4,283,256	2.8202%	12	4,676,333	1,151,805	24.63%
27	3098	12904	Tokio Marine & Nichido Fire Ins Co	2,292,228	1.5093%	17	2,499,406	2,416,039	96.66%
28	984	29599	US Specialty Ins Co	4,934,703	3.2491%	10	4,814,685	1,327,396	27.57%
29	626	10030	Westchester Fire Ins Co	774,607	0.5100%	24	776,203	400,858	51.64%
30	748	25780	Williamsburg Natl Ins Co	1,784,312	1.1748%	18	1,798,859	1,277,621	71.02%
31	1285	24554	XL Ins Amer Inc	542,623	0.3573%	27	854,767	-782,171	-91.51%
32	1285	37885	XL Specialty Ins Co	6,155,735	4.0531%	9	5,648,804	-5,049,333	-89.39%
<b>Line Total:</b>				<b>151,877,088</b>	<b>100.0000%</b>		<b>153,689,232</b>	<b>41,397,241</b>	<b>26.94%</b>

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: FIDELITY [23]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
1	626	22667	Ace Amer Ins Co	57,478	0.0526%	55	65,704	-108,697	-165.43%
2		38733	Alaska Natl Ins Co	1,907	0.0017%	89	1,436	0	0.00%
3	3239	19489	Allied World Assur Co US Inc	317,589	0.2906%	35	226,319	92,676	40.95%
4	8	19232	Allstate Ins Co	174,589	0.1597%	40	165,762	75,055	45.28%
5	140	19100	Amco Ins Co	1,575	0.0014%	93	4,111	-10	-0.24%
6	361	19720	American Alt Ins Corp	166	0.0002%	106	136	46	33.82%
7	111	19690	American Economy Ins Co	14,347	0.0131%	73	13,358	-398	-2.98%
8	212	26247	American Guar & Liab Ins	46,144	0.0422%	57	46,100	1,706	3.70%
9	761	21857	American Ins Co	1,397	0.0013%	94	1,319	269	20.39%
10	1346	39969	American Safety Cas Ins Co	1,324	0.0012%	97	205	0	0.00%
11	111	19704	American States Ins Co	40,829	0.0374%	59	43,976	948	2.16%
12	212	40142	American Zurich Ins Co	61,913	0.0566%	54	106,439	-7,865	-7.39%
13	1279	11150	Arch Ins Co	575,340	0.5264%	29	586,526	861,949	146.96%
14	457	19801	Argonaut Ins Co	5,500	0.0050%	81	271	95	35.06%
15	1129	27154	Atlantic Specialty Ins Co	33,841	0.0310%	63	13,466	3,613	26.83%
16	3416	37273	Axis Ins Co	948,678	0.8680%	23	832,709	405,465	48.69%
17		18538	Bancinsure Inc	16,570	0.0152%	71	61,633	-3,383	-5.49%
18		37540	Beazley Ins Co Inc	170,685	0.1562%	42	30,830	16,121	52.29%
19	98	29580	Berkley Regional Ins Co	1,561,554	1.4287%	15	1,322,835	638,796	48.29%
20	212	34347	Colonial Amer Cas & Surety Co	430,298	0.3937%	31	292,834	44,420	15.17%
21		10758	Colonial Surety Co	1,022,299	0.9353%	20	978,336	-27,191	-2.78%
22	218	20443	Continental Cas Co	2,429,623	2.2229%	9	2,371,387	1,408,710	59.40%
23	218	35289	Continental Ins Co	1,309,775	1.1983%	17	1,328,845	-304,985	-22.95%
24		10499	Corepointe Ins Co	2,559	0.0023%	85	1,685	34	2.02%
25	306	10847	Cumis Ins Society Inc	8,949,125	8.1876%	4	9,024,731	1,637,878	18.15%
26	3548	36463	Discover Prop & Cas Ins Co	18,277	0.0167%	70	38,027	31,173	81.98%
27	1129	20648	Employers Fire Ins Co	695	0.0006%	102	14,320	-15,028	-104.94%
28	111	21458	Employers Ins of Wausau	2,559	0.0023%	84	904	117	12.94%
29	62	21415	Employers Mut Cas Co	27,584	0.0252%	67	26,364	1,104	4.19%
30	1120	10120	Everest Natl Ins Co	1,633,145	1.4942%	14	1,054,060	462,531	43.88%
31	1120	26921	Everest Reins Co	13,542	0.0124%	74	11,129	237,145	2130.87%
32	38	35181	Executive Risk Ind Inc	443,489	0.4058%	30	772,541	-16,913	-2.19%
33	212	21652	Farmers Ins Exch	10,052	0.0092%	76	9,660	5,600	57.97%
34	140	13838	Farmland Mut Ins Co	36,521	0.0334%	61	20,245	1,048	5.18%
35	38	20281	Federal Ins Co	27,086,588	24.7817%	1	27,033,691	23,032,137	85.20%
36	7	13935	Federated Mut Ins Co	1,061,589	0.9713%	19	935,014	-130,397	-13.95%
37		11118	Federated Rural Electric Ins Exch	1,137	0.0010%	98	1,138	-437	-38.40%
38	7	28304	Federated Serv Ins Co	280,218	0.2564%	37	259,135	-21,984	-8.48%
39	212	39306	Fidelity & Deposit Co Of MD	3,219,699	2.9457%	8	3,278,971	-203,118	-6.19%
40	248	31453	Financial Pacific Ins Co	950	0.0009%	100	514	0	0.00%
41	111	24724	First Natl Ins Co Of Amer	5,918	0.0054%	80	6,286	-101	-1.61%
42	111	24732	General Ins Co Of Amer	14,989	0.0137%	72	14,393	-279	-1.94%
43	84	26832	Great Amer Alliance Ins Co	32,674	0.0299%	64	27,665	8,547	30.89%
44	84	26344	Great Amer Assur Co	34,598	0.0317%	62	32,145	31,537	98.11%
45	84	16691	Great Amer Ins Co	8,293,481	7.5878%	5	8,148,240	4,811,545	59.05%
46	84	22136	Great Amer Ins Co of NY	118,606	0.1085%	46	98,812	78,376	79.32%
47	38	20303	Great Northern Ins Co	28,484	0.0261%	66	30,600	-814	-2.66%

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: FIDELITY [23]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
48		36650	Guarantee Co Of N Amer USA	2,259	0.0021%	87	1,948	0	0.00%
49	88	22292	Hanover Ins Co	639,084	0.5847%	28	543,211	17,952	3.30%
50	91	29424	Hartford Cas Ins Co	100	0.0001%	107	196	16	8.16%
51	91	19682	Hartford Fire In Co	5,937,837	5.4326%	6	6,255,419	-1,683,497	-26.91%
52	4705	11592	International Fidelity Ins Co	93,854	0.0859%	49	78,781	-1,363	-1.73%
53	3488	13307	Lexon Ins Co	161,550	0.1478%	45	51,814	1,250,937	2414.28%
54	111	23035	Liberty Mut Fire Ins Co	28,645	0.0262%	65	18,518	-11,505	-62.13%
55	111	23043	Liberty Mut Ins Co	1,175,494	1.0755%	18	991,522	1,113,100	112.26%
56	88	22306	Massachusetts Bay Ins Co	2,547	0.0023%	86	1,937	117	6.04%
57	3479	14494	Merchants Bonding Co a Mut	6,939	0.0063%	79	4,011	418	10.42%
58	212	21687	Mid Century Ins Co	1,324	0.0012%	96	1,265	1,118	88.38%
59	218	20478	National Fire Ins Co Of Hartford	1,358	0.0012%	95	1,332	490	36.79%
60	12	19445	National Union Fire Ins Co Of Pitts	10,410,660	9.5248%	3	11,671,926	12,290,470	105.30%
61	140	28223	Nationwide Agribusiness Ins Co	168,417	0.1541%	43	89,127	4,377	4.91%
62	140	23787	Nationwide Mut Ins Co	356,217	0.3259%	33	391,622	124,346	31.75%
63	256	16608	New York Marine & Gen Ins Co	50,068	0.0458%	56	35,860	15,665	43.68%
64	3219	27073	Nipponkoa Ins Co Ltd US Br	62,008	0.0567%	53	59,177	19,326	32.66%
65	111	24074	Ohio Cas Ins Co	25,413	0.0233%	68	18,249	1,885	10.33%
66	150	40444	Old Republic Surety Co	172,049	0.1574%	41	181,534	61,915	34.11%
67	1129	20621	OneBeacon Amer Ins Co	42,702	0.0391%	58	79,209	-1,986	-2.51%
68	645	14907	Oregon Mut Ins Co	1,679	0.0015%	90	2,153	0	0.00%
69	626	22748	Pacific Employers Ins Co	1,587	0.0015%	92	1,802	537	29.80%
70	38	20346	Pacific Ind Co	9,093	0.0083%	77	9,289	258	2.78%
71		14974	Pennsylvania Lumbermens Mut Ins	2,152	0.0020%	88	1,119	0	0.00%
72	3098	18058	Philadelphia Ind Ins Co	1,445,148	1.3222%	16	1,320,194	766,254	58.04%
73	501	18619	Platte River Ins Co	243,220	0.2225%	38	240,822	-4,679	-1.94%
74	175	30945	Plaza Ins Co	519	0.0005%	104	151	19	12.58%
75	796	37257	Praetorian Ins Co	192	0.0002%	105	1,516	-20,561	-1356.27%
76	98	36684	Riverport Ins Co	67,018	0.0613%	52	71,158	58,331	81.97%
77	783	13056	RLI Ins Co	301,645	0.2760%	36	311,609	-71,372	-22.90%
78	2538	19879	Security Natl Ins Co	110,575	0.1012%	48	52,123	216,709	415.76%
79	169	24988	Sentry Ins A Mut Co	86,711	0.0793%	50	88,115	-1,772	-2.01%
80	169	21180	Sentry Select Ins Co	198,610	0.1817%	39	198,607	-2,773	-1.40%
81	4702	20613	Sparta Ins Co	1,628	0.0015%	91	1,656	-430	-25.97%
82	3548	24767	St Paul Fire & Marine Ins Co	1,801,264	1.6480%	10	1,687,663	-845,536	-50.10%
83	3548	24775	St Paul Guardian Ins Co	7,669	0.0070%	78	7,330	-2,087	-28.47%
84	3548	24791	St Paul Mercury Ins Co	1,735,503	1.5878%	12	1,590,871	5,840,797	367.14%
85	4670	38318	Starr Ind & Liab Co	753,481	0.6894%	24	917,543	245,215	26.73%
86	176	25143	State Farm Fire & Cas Co	952,244	0.8712%	22	943,333	15,239	1.62%
87	218	24047	Surety Bonding Co Of Amer	319,920	0.2927%	34	376,425	171,551	45.57%
88	3098	12904	Tokio Marine & Nichido Fire Ins Co	18,760	0.0172%	69	16,786	-12,965	-77.24%
89	3703	44300	Tower Ins Co Of NY	69,572	0.0637%	51	53,275	30,226	56.74%
90	218	20494	Transportation Ins Co	943	0.0009%	101	1,889	-1,561	-82.64%
91	3548	19038	Travelers Cas & Surety Co	593	0.0005%	103	1,615	-757	-46.87%
92	3548	31194	Travelers Cas & Surety Co Of Amer	10,489,222	9.5967%	2	10,235,484	4,315,683	42.16%
93	3548	25682	Travelers Ind Co Of CT	12,515	0.0115%	75	12,602	15,987	126.86%
94	3548	25674	Travelers Prop Cas Co Of Amer	116,439	0.1065%	47	123,420	67,566	54.74%

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: FIDELITY [23]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
95	212	21709	Truck Ins Exch	973,161	0.8904%	21	972,554	647,476	66.57%
96	91	29459	Twin City Fire Ins Co Co	741,371	0.6783%	25	833,297	259,407	31.13%
97	796	25747	Unigard Ins Co	1,117	0.0010%	99	1,080	0	0.00%
98	158	21113	United States Fire Ins Co	666,348	0.6096%	27	667,560	-1,019,214	-152.68%
99	212	41181	Universal Underwriters Ins Co	667,196	0.6104%	26	693,837	175,504	25.29%
100	984	29599	US Specialty Ins Co	430,114	0.3935%	32	412,804	1,028,484	249.15%
101	218	20508	Valley Forge Ins Co	4,097	0.0037%	82	4,102	20	0.49%
102	38	20397	Vigilant Ins Co	166,735	0.1525%	44	169,053	90,494	53.53%
103	111	26069	Wausau Business Ins Co	3,547	0.0032%	83	1,211	21	1.73%
104	111	26042	Wausau Underwriters Ins Co	37,589	0.0344%	60	26,292	14,034	53.38%
105	626	10030	Westchester Fire Ins Co	1,663,172	1.5216%	13	1,640,800	2,476,469	150.93%
106	218	13188	Western Surety Co	1,786,866	1.6348%	11	1,814,992	393,118	21.66%
107	212	16535	Zurich Amer Ins Co	3,533,108	3.2325%	7	3,395,384	2,254,734	66.41%
<b>Line Total:</b>				<b>109,300,748</b>	<b>100.0000%</b>		<b>108,712,981</b>	<b>63,351,248</b>	<b>58.27%</b>

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: SURETY [24]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
1		26379	Accredited Surety & Cas Co Inc	2,318,746	0.3419%	49	2,319,728	4,101	0.18%
2		22950	Acstar Ins Co	145,711	0.0215%	94	160,530	8,027	5.00%
3	313	33898	Aegis Security Ins Co	3,079,694	0.4540%	43	3,043,776	3,336,178	109.61%
4	4705	13285	Allegheny Cas Co	6,837,533	1.0081%	21	6,442,361	1,498,166	23.25%
5	140	19100	Amco Ins Co	569,454	0.0840%	73	593,820	8,148	1.37%
6	361	19720	American Alt Ins Corp	4,195,653	0.6186%	34	3,179,901	1,443,445	45.39%
7	761	21849	American Automobile Ins Co	1,675	0.0002%	141	1,675	22,498	1343.16%
8	19	10111	American Bankers Ins Co Of FL	1,741,986	0.2568%	56	1,740,793	1,034,413	59.42%
9	218	20427	American Cas Co Of Reading PA	36,339	0.0054%	109	34,051	175,769	516.19%
10	984	10216	American Contractors Ind Co	49,588,899	7.3110%	4	56,886,317	-5,705,371	-10.03%
11	111	19690	American Economy Ins Co	100	0.0000%	161	97	0	0.00%
12	111	24066	American Fire & Cas Co	127,692	0.0188%	96	125,852	2,798,361	2223.53%
13	12	19380	American Home Assur Co	896,338	0.1321%	63	3,178,806	-673,684	-21.19%
14	761	21857	American Ins Co	127,071	0.0187%	97	131,301	175,662	133.79%
15	660	16810	American Mercury Ins Co	7,639	0.0011%	134	6,355	0	0.00%
16	1346	39969	American Safety Cas Ins Co	6,629,982	0.9775%	22	5,003,641	6,620,915	132.32%
17	111	19704	American States Ins Co	346,009	0.0510%	79	380,362	-1,206	-0.32%
18		31380	American Surety Co	2,443,999	0.3603%	46	2,372,423	37,613	1.59%
19	1279	11150	Arch Ins Co	10,162,327	1.4983%	14	11,142,600	29,299,622	262.95%
20	457	19801	Argonaut Ins Co	2,393,798	0.3529%	47	2,222,147	500,263	22.51%
21	4721	10632	Armor Assur Co	10,051	0.0015%	129	15,897	0	0.00%
22	4698	43460	Aspen Amer Ins Co	332,670	0.0490%	80	154,507	37,876	24.51%
23	1129	27154	Atlantic Specialty Ins Co	35,325	0.0052%	110	1,645	0	0.00%
24	3416	37273	Axis Ins Co	118,442	0.0175%	99	137,145	77,355	56.40%
25		18538	Bancinsure Inc	19,670	0.0029%	120	21,760	-17,308	-79.54%
26	689	33162	Bankers Ins Co	5,154,405	0.7599%	28	4,810,747	-76,108	-1.58%
27	98	32603	Berkley Ins Co	7,920	0.0012%	132	336	0	0.00%
28	98	29580	Berkley Regional Ins Co	5,020,103	0.7401%	29	4,865,519	1,482,724	30.47%
29	3488	27081	Bond Safeguard Ins Co	4,412,715	0.6506%	32	4,947,937	7,882,894	159.32%
30		10830	Business Alliance Ins Co	703,869	0.1038%	68	247,779	73,749	29.76%
31	31	38865	California Ins Co	4,191,169	0.6179%	35	4,191,169	-62,638	-1.49%
32	501	10472	Capitol Ind Corp	684,737	0.1010%	69	409,084	110,310	26.97%
33	98	10510	Carolina Cas Ins Co	42,369	0.0062%	107	32,243	-46,293	-143.58%
34	244	10677	Cincinnati Ins Co	294,311	0.0434%	84	319,395	-9,469	-2.96%
35	88	31534	Citizens Ins Co Of Amer	394	0.0001%	153	394	0	0.00%
36	212	34347	Colonial Amer Cas & Surety Co	177,596	0.0262%	93	220,761	145,183	65.76%
37		10758	Colonial Surety Co	863	0.0001%	144	1,063	-311	-29.26%
38	661	12157	Companion Prop & Cas Ins Co	11,809	0.0017%	126	4,997	1,049	20.99%
39	218	20443	Continental Cas Co	3,724,088	0.5491%	39	3,695,179	-8,403,139	-227.41%
40		39551	Continental Heritage Ins Co	519,956	0.0767%	75	474,745	-7,004	-1.48%
41	218	35289	Continental Ins Co	4,589,541	0.6766%	30	3,408,513	1,035,643	30.38%
42	783	37206	Contractors Bonding & Ins Co	2,375,701	0.3503%	48	2,626,765	-410,130	-15.61%
43		10499	Corepointe Ins Co	15,410	0.0023%	123	1,008	-1,000	-99.21%
44	306	10847	Cumis Ins Society Inc	50,070	0.0074%	103	50,070	0	0.00%
45	930	19269	Danielson Natl Ins Co	2,287,892	0.3373%	51	2,620,655	50,120	1.91%
46	75	12718	Developers Surety & Ind Co	8,694,643	1.2819%	16	8,291,701	608,338	7.34%
47	57	21261	Electric Ins Co	9,208	0.0014%	130	7,090	0	0.00%

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: SURETY [24]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
48	62	21415	Employers Mut Cas Co	236,364	0.0348%	88	177,305	-25,566	-14.42%
49	1120	26921	Everest Reins Co	123,614	0.0182%	98	46,855	20,802	44.40%
50		12750	Evergreen Natl Ind Co	1,942,363	0.2864%	54	1,880,539	41,332	2.20%
51	922	40029	Explorer Ins Co	12,202	0.0018%	125	13,247	-71,204	-537.51%
52	3548	41483	Farmington Cas Co	190,030	0.0280%	92	161,444	-10,486	-6.50%
53	38	20281	Federal Ins Co	33,102,154	4.8803%	5	36,046,814	5,503,814	15.27%
54	7	13935	Federated Mut Ins Co	263,984	0.0389%	87	225,724	-21,044	-9.32%
55	7	28304	Federated Serv Ins Co	1,220	0.0002%	143	661	6	0.91%
56	212	39306	Fidelity & Deposit Co Of MD	72,817,214	10.7356%	2	71,481,443	3,881,236	5.43%
57	3548	35386	Fidelity & Guar Ins Co	17,312	0.0026%	122	23,242	-40,567	-174.54%
58		35009	Financial Cas & Surety Inc	5,425,615	0.7999%	26	5,425,615	307,651	5.67%
59	248	31453	Financial Pacific Ins Co	780,096	0.1150%	66	1,005,521	-1,073,478	-106.76%
60	761	21873	Firemans Fund Ins Co	9,188,921	1.3547%	15	11,211,920	-7,605,068	-67.83%
61	70	34525	First Amer Specilaty Ins Co	207,558	0.0306%	91	281,673	15,011	5.33%
62	111	24724	First Natl Ins Co Of Amer	4,497,221	0.6630%	31	5,523,634	1,420,135	25.71%
63	111	24732	General Ins Co Of Amer	543,975	0.0802%	74	700,936	679,958	97.01%
64	1208	36307	Gray Ins Co	1,887,840	0.2783%	55	1,877,040	0	0.00%
65	84	26832	Great Amer Alliance Ins Co	472	0.0001%	150	16,859	-23,796	-141.15%
66	84	16691	Great Amer Ins Co	15,663,996	2.3094%	11	16,689,553	3,628,469	21.74%
67	84	22136	Great Amer Ins Co of NY	500	0.0001%	147	18,011	14,127	78.44%
68	150	11371	Great West Cas Co	300	0.0000%	155	301	0	0.00%
69	1285	22322	Greenwich Ins Co	10,920	0.0016%	128	9,445	356	3.77%
70		36650	Guarantee Co Of N Amer USA	7,345,277	1.0829%	20	6,651,830	4,000,207	60.14%
71	88	22292	Hanover Ins Co	8,090,515	1.1928%	17	8,153,788	-50,463	-0.62%
72	225	26433	Harco Natl Ins Co	20,885	0.0031%	118	35,174	-4,444	-12.63%
73	91	22357	Hartford Accident & Ind Co	5,593	0.0008%	137	5,053	-10,293	-203.70%
74	91	29424	Hartford Cas Ins Co	499,451	0.0736%	76	497,514	-157,585	-31.67%
75	91	19682	Hartford Fire In Co	15,699,709	2.3146%	10	16,274,746	21,124,142	129.80%
76	158	25054	Hudson Ins Co	931,756	0.1374%	62	842,305	243,254	28.88%
77	75	25550	Indemnity Co Of CA	4,188,203	0.6175%	36	4,095,753	293,799	7.17%
78	626	43575	Indemnity Ins Co Of North Amer	2,757	0.0004%	139	2,492	-3,285	-131.82%
79	246	14265	Indiana Lumbermens Mut Ins Co	353,010	0.0520%	77	391,722	0	0.00%
80	626	22713	Insurance Co of N Amer	11,775	0.0017%	127	11,505	-6,462	-56.17%
81	12	19429	Insurance Co Of The State Of PA	3,122,523	0.4604%	41	5,438,513	377,769	6.95%
82	922	27847	Insurance Co Of The West	2,307,866	0.3403%	50	2,661,194	-1,251,853	-47.04%
83	4705	11592	International Fidelity Ins Co	23,397,280	3.4495%	8	23,515,715	2,974,941	12.65%
84		37940	Lexington Natl Ins Corp	2,144,267	0.3161%	53	2,255,468	-89,712	-3.98%
85	3488	13307	Lexon Ins Co	5,932,910	0.8747%	24	4,872,831	949,703	19.49%
86	111	23043	Liberty Mut Ins Co	66,074,028	9.7415%	3	45,935,237	-1,398,467	-3.04%
87	4753	33855	Lincoln Gen Ins Co	300,880	0.0444%	82	112,889	635,168	562.65%
88	458	35769	Lyndon Prop Ins Co	18,850	0.0028%	121	12,810	-313	-2.44%
89	88	22306	Massachusetts Bay Ins Co	20,419	0.0030%	119	33,364	-141	-0.42%
90	3479	14494	Merchants Bonding Co a Mut	6,387,007	0.9417%	23	6,025,924	524,745	8.71%
91	212	21687	Mid Century Ins Co	250	0.0000%	156	4,945	19,463	393.59%
92	291	13331	Motorists Commercial Mut Ins Co	500	0.0001%	148	4,091	-62,864	-1536.64%
93	79	22012	Motors Ins Corp	1,381	0.0002%	142	2,029	-264	-13.01%
94		23663	National Amer Ins Co	500	0.0001%	149	500	-2,600	-520.00%

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: SURETY [24]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
95	796	16217	National Farmers Union Prop & Cas	22,160	0.0033%	115	24,874	-1,113	-4.47%
96	218	20478	National Fire Ins Co Of Hartford	285,892	0.0421%	85	296,206	256,072	86.45%
97	31	20087	National Ind Co	43,677	0.0064%	105	69,745	-10,233	-14.67%
98	84	32620	National Interstate Ins Co	42,950	0.0063%	106	40,480	0	0.00%
99	761	21881	National Surety Corp	100	0.0000%	160	100	62,018	62018.00%
100	12	19445	National Union Fire Ins Co Of Pitts	1,366,109	0.2014%	60	2,585,655	-3,207,956	-124.07%
101	140	23787	Nationwide Mut Ins Co	3,091,227	0.4557%	42	2,960,692	473,944	16.01%
102	510	42307	Navigators Ins Co	2,202,186	0.3247%	52	3,955,985	989,810	25.02%
103	12	23841	New Hampshire Ins Co	21,382	0.0032%	117	22,928	-45,030	-196.40%
104	181	29874	North Amer Specialty Ins Co	4,294,127	0.6331%	33	4,653,101	504,840	10.85%
105	158	21105	North River Ins Co	1,408,410	0.2076%	59	1,408,327	8	0.00%
106	111	24074	Ohio Cas Ins Co	5,853,735	0.8630%	25	4,851,273	-3,174,104	-65.43%
107		26565	Ohio Ind Co	268,515	0.0396%	86	282,270	4,371	1.55%
108	150	24139	Old Republic Gen Ins Corp	750	0.0001%	145	2,325	-76,229	-3278.67%
109	150	24147	Old Republic Ins Co	8,941	0.0013%	131	12,598	323,784	2570.12%
110	150	40444	Old Republic Surety Co	3,022,639	0.4456%	44	3,113,904	1,400,526	44.98%
111	697	37060	Old United Cas Co	5,012	0.0007%	138	4,520	0	0.00%
112	1129	21970	OneBeacon Ins Co	2	0.0000%	162	2	0	0.00%
113	626	22748	Pacific Employers Ins Co	7,591	0.0011%	135	5,050	-613	-12.14%
114	38	20346	Pacific Ind Co	48,866	0.0072%	104	42,665	2,928	6.86%
115		12297	Petroleum Cas Co	41,503	0.0061%	108	37,559	0	0.00%
116	3098	18058	Philadelphia Ind Ins Co	7,931,748	1.1694%	18	4,701,680	891,859	18.97%
117	501	18619	Platte River Ins Co	7,404,371	1.0916%	19	7,603,440	350,329	4.61%
118	748	21903	Procentury Ins Co	15,000	0.0022%	124	9,575	2,128	22.22%
119	867	12416	Protective Ins Co	23,650	0.0035%	114	13,752	-6,300	-45.81%
120	574	31089	Repwest Ins Co	150	0.0000%	157	78	0	0.00%
121	783	28860	RLI Ind Co	25,150	0.0037%	113	30,272	1,331	4.40%
122	783	13056	RLI Ins Co	5,209,752	0.7681%	27	4,996,149	1,588,240	31.79%
123	111	24740	Safeco Ins Co Of Amer	28,067,261	4.1380%	6	40,414,351	51,146,509	126.56%
124	3098	11123	Safety First Ins Co	77,978	0.0115%	101	58,305	28,999	49.74%
125	3098	15105	Safety Natl Cas Corp	1,636,025	0.2412%	57	878,253	269,049	30.63%
126		10004	Seaview Ins Co	3,992,817	0.5887%	37	3,379,148	44,960	1.33%
127	158	10936	Seneca Ins Co Inc	720,177	0.1062%	67	714,839	0	0.00%
128	169	24988	Sentry Ins A Mut Co	7,035	0.0010%	136	5,284	-103	-1.95%
129	169	21180	Sentry Select Ins Co	317,201	0.0468%	81	368,426	54,374	14.76%
130	3548	24767	St Paul Fire & Marine Ins Co	66,158	0.0098%	102	80,434	-1,308,160	-1626.38%
131	3548	24791	St Paul Mercury Ins Co	313	0.0000%	154	118	55,118	46710.17%
132	3548	19070	Standard Fire Ins Co	100	0.0000%	159	100	0	0.00%
133	748	18023	Star Ins Co	573,342	0.0845%	72	239,049	40,603	16.99%
134	176	25143	State Farm Fire & Cas Co	593,642	0.0875%	71	623,277	274,428	44.03%
135	176	25151	State Farm Gen Ins Co	620	0.0001%	146	21,918	0	0.00%
136	93	12831	State Natl Ins Co Inc	211,522	0.0312%	89	89,122	27,000	30.30%
137		10909	Sun Surety Ins Co	29,909	0.0044%	112	19,737	0	0.00%
138	4779	10916	Suretec Ins Co	21,243,566	3.1320%	9	21,252,869	5,508,107	25.92%
139	218	24047	Surety Bonding Co Of Amer	2,180	0.0003%	140	3,010	439,515	14601.83%
140	1228	29513	The Bar Plan Mut Ins Co	7,665	0.0011%	133	7,658	0	0.00%
141	3703	44300	Tower Ins Co Of NY	856,095	0.1262%	64	235,293	84,946	36.10%

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Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
142	3548	19038	Travelers Cas & Surety Co	3,868,404	0.5703%	38	6,893,748	-206,184	-2.99%
143	3548	31194	Travelers Cas & Surety Co Of Amer	80,269,332	11.8343%	1	89,474,246	-10,764,673	-12.03%
144	3548	25658	Travelers Ind Co	208,726	0.0308%	90	231,751	536,746	231.60%
145	3548	25674	Travelers Prop Cas Co Of Amer	100	0.0000%	158	100	5	5.00%
146	212	21709	Truck Ins Exch	420	0.0001%	151	420	347,811	82812.14%
147	781	37893	Ullico Cas Co	346,336	0.0511%	78	2,839,876	5,070,390	178.54%
148	248	13021	United Fire & Cas Co	30,756	0.0045%	111	43,478	1,000	2.30%
149	3548	25887	United States Fidelity & Guar Co	84,917	0.0125%	100	98,843	-913,870	-924.57%
150	158	21113	United States Fire Ins Co	816,476	0.1204%	65	814,896	607,809	74.59%
151	218	13200	Universal Surety Of Amer	415	0.0001%	152	417	-74	-17.75%
152		29998	Upper Hudson Natl Ins Co	629,870	0.0929%	70	1,137,993	363,121	31.91%
153	984	29599	US Specialty Ins Co	12,152,077	1.7916%	13	11,151,442	1,091,266	9.79%
154	201	25976	Utica Mut Ins Co	21,737	0.0032%	116	21,520	4,430	20.59%
155	38	20397	Vigilant Ins Co	1,068,985	0.1576%	61	873,713	-31,777	-3.64%
156	181	32778	Washington Intl Ins Co	2,567,523	0.3785%	45	3,863,840	1,161,522	30.06%
157	2538	25011	Wesco Ins Co	3,587,211	0.5289%	40	933,220	20,634	2.21%
158	626	10030	Westchester Fire Ins Co	12,987,873	1.9148%	12	10,862,452	1,061,496	9.77%
159	218	13188	Western Surety Co	27,766,312	4.0937%	7	28,426,158	3,382,030	11.90%
160	228	24120	Westfield Natl Ins Co	295,991	0.0436%	83	313,091	0	0.00%
161	748	25780	Williamsburg Natl Ins Co	134,152	0.0198%	95	89,652	0	0.00%
162	1285	37885	XL Specialty Ins Co	1,483,191	0.2187%	58	1,418,917	1,257,171	88.60%
<b>Line Total:</b>				<b>678,277,040</b>	<b>100.0000%</b>		<b>690,785,983</b>	<b>137,785,702</b>	<b>19.95%</b>



# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: BURGLARY & THEFT [26]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
1	626	22667	Ace Amer Ins Co	7,069	0.0306%	58	3,651	1,619	44.34%
2		38733	Alaska Natl Ins Co	632	0.0027%	90	543	0	0.00%
3	3239	19489	Allied World Assur Co US Inc	51,120	0.2216%	28	24,553	10,021	40.81%
4	8	19232	Allstate Ins Co	9,960	0.0432%	52	11,889	4,328	36.40%
5	140	19100	Amco Ins Co	984	0.0043%	86	803	12	1.49%
6	361	19720	American Alt Ins Corp	29	0.0001%	110	9	4	44.44%
7	111	19690	American Economy Ins Co	7,968	0.0345%	56	7,340	66	0.90%
8	761	21857	American Ins Co	552	0.0024%	91	345	-411	-119.13%
9	111	19704	American States Ins Co	4,989	0.0216%	65	4,882	-17	-0.35%
10	212	40142	American Zurich Ins Co	11,998	0.0520%	49	55,280	116	0.21%
11	1279	11150	Arch Ins Co	389	0.0017%	94	687	-110	-16.01%
12	1129	27154	Atlantic Specialty Ins Co	52,837	0.2290%	27	19,291	6,445	33.41%
13	98	38911	Berkley Natl Ins Co	49	0.0002%	109	33	9	27.27%
14	98	29580	Berkley Regional Ins Co	36,675	0.1590%	33	35,837	12,901	36.00%
15	802	13544	California Capital Ins Co	149,457	0.6479%	18	141,993	6,200	4.37%
16		18767	Church Mut Ins Co	420	0.0018%	93	368	0	0.00%
17	88	31534	Citizens Ins Co Of Amer	2,546	0.0110%	76	1,263	0	0.00%
18	218	20443	Continental Cas Co	288,071	1.2487%	13	287,175	161,303	56.17%
19	218	35289	Continental Ins Co	146	0.0006%	105	146	0	0.00%
20		10499	Corepointe Ins Co	1,461	0.0063%	82	1,050	0	0.00%
21	140	18961	Crestbrook Ins Co	29,767	0.1290%	37	24,622	27	0.11%
22	1129	20648	Employers Fire Ins Co	30,788	0.1335%	36	37,412	-853	-2.28%
23	111	21458	Employers Ins of Wausau	6,214	0.0269%	59	3,133	1,864	59.50%
24	62	21415	Employers Mut Cas Co	3,948	0.0171%	69	3,872	1,082	27.94%
25	38	35181	Executive Risk Ind Inc	39,697	0.1721%	31	89,056	21,385	24.01%
26	212	21652	Farmers Ins Exch	59	0.0003%	108	59	-27	-45.76%
27	3548	41483	Farmington Cas Co	1,500	0.0065%	81	1,501	-286	-19.05%
28	140	13838	Farmland Mut Ins Co	2,853	0.0124%	74	10,486	-25,362	-241.87%
29	38	20281	Federal Ins Co	4,137,550	17.9356%	2	4,188,697	1,246,294	29.75%
30	7	13935	Federated Mut Ins Co	105,425	0.4570%	22	100,652	9,445	9.38%
31		11118	Federated Rural Electric Ins Exch	345	0.0015%	96	345	0	0.00%
32	7	28304	Federated Serv Ins Co	57,331	0.2485%	26	48,785	0	0.00%
33	212	39306	Fidelity & Deposit Co Of MD	308,055	1.3354%	12	297,902	-14,129	-4.74%
34	4765	25180	Fidelity Natl Ins Co	7,308	0.0317%	57	4,722	0	0.00%
35	248	31453	Financial Pacific Ins Co	71,376	0.3094%	23	35,178	15,000	42.64%
36	111	24724	First Natl Ins Co Of Amer	252	0.0011%	102	383	0	0.00%
37	111	24732	General Ins Co Of Amer	3,003	0.0130%	73	2,691	34	1.26%
38	111	10836	Golden Eagle Ins Corp	2,447	0.0106%	77	2,117	-52	-2.46%
39	84	26832	Great Amer Alliance Ins Co	4,890	0.0212%	67	5,231	-1,808	-34.56%
40	84	26344	Great Amer Assur Co	15,720	0.0681%	44	13,585	565	4.16%
41	84	16691	Great Amer Ins Co	183,459	0.7953%	16	173,117	110,500	63.83%
42	84	22136	Great Amer Ins Co of NY	40,917	0.1774%	30	36,612	-21,548	-58.86%
43	98	25224	Great Divide Ins Co	878	0.0038%	88	2,108	15,708	745.16%
44	38	20303	Great Northern Ins Co	59,979	0.2600%	25	64,745	17,322	26.75%
45	88	36064	Hanover Amer Ins Co	8,451	0.0366%	54	2,116	0	0.00%
46	88	22292	Hanover Ins Co	135,573	0.5877%	19	119,968	0	0.00%
47	225	26433	Harco Natl Ins Co	14,300	0.0620%	46	28,455	283,519	996.38%

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: BURGLARY & THEFT [26]

Sorted by Company Name

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Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
48	91	19682	Hartford Fire In Co	912,121	3.9539%	7	900,790	-627,310	-69.64%
49	4666	10200	Hiscox Ins Co Inc	2,130,058	9.2334%	4	1,371,710	632,922	46.14%
50	111	23035	Liberty Mut Fire Ins Co	4,500	0.0195%	68	3,568	-12,328	-345.52%
51	785	38970	Markel Ins Co	264	0.0011%	101	207	26	12.56%
52	88	22306	Massachusetts Bay Ins Co	9,583	0.0415%	53	8,583	0	0.00%
53	802	23540	Monterey Ins Co	121,037	0.5247%	20	126,636	2,784	2.20%
54	140	11991	National Cas Co	128	0.0006%	106	3,635	0	0.00%
55	218	20478	National Fire Ins Co Of Hartford	66	0.0003%	107	65	0	0.00%
56	84	32620	National Interstate Ins Co	3,418	0.0148%	71	4,420	1,394	31.54%
57	12	19445	National Union Fire Ins Co Of Pitts	4,884,991	21.1756%	1	4,501,663	277,009	6.15%
58	140	28223	Nationwide Agribusiness Ins Co	13,302	0.0577%	47	113,607	537,454	473.08%
59	140	25453	Nationwide Ins Co Of Amer	5,429	0.0235%	62	5,193	5	0.10%
60	140	23787	Nationwide Mut Ins Co	401,866	1.7420%	10	380,632	249,216	65.47%
61	256	16608	New York Marine & Gen Ins Co	358	0.0016%	95	652	245	37.58%
62	3219	27073	Nipponkoa Ins Co Ltd US Br	29,258	0.1268%	38	25,819	1,010	3.91%
63	796	27740	North Pointe Ins Co	900	0.0039%	87	900	363	40.33%
64	3548	24015	Northland Ins Co	462	0.0020%	92	450	-995	-221.11%
65	88	42552	Nova Cas Co	5,730	0.0248%	60	3,892	912	23.43%
66	225	23248	Occidental Fire & Cas Co Of NC	11,225	0.0487%	50	11,026	-1,666	-15.11%
67	1129	20621	OneBeacon Amer Ins Co	18,513	0.0803%	42	25,127	-255	-1.01%
68	645	14907	Oregon Mut Ins Co	1,927	0.0084%	78	1,884	0	0.00%
69	626	22748	Pacific Employers Ins Co	1,020	0.0044%	85	1,013	441	43.53%
70	38	20346	Pacific Ind Co	3,407	0.0148%	72	3,403	-104	-3.06%
71	111	18333	Peerless Ind Ins Co	2,587	0.0112%	75	1,893	0	0.00%
72	111	24198	Peerless Ins Co	35,527	0.1540%	35	36,340	-1,098	-3.02%
73		14974	Pennsylvania Lumbermens Mut Ins	270	0.0012%	100	163	0	0.00%
74	3098	18058	Philadelphia Ind Ins Co	226,767	0.9830%	14	216,232	125,349	57.97%
75	175	30945	Plaza Ins Co	332	0.0014%	97	97	8	8.25%
76	796	24449	Regent Ins Co	161	0.0007%	104	172	0	0.00%
77	98	36684	Riverport Ins Co	12,508	0.0542%	48	13,861	15,811	114.07%
78	140	15580	Scottsdale Ind Co	290	0.0013%	99	1,205	0	0.00%
79	2538	19879	Security Natl Ins Co	1,208	0.0052%	84	3,236	31	0.96%
80	169	24988	Sentry Ins A Mut Co	36,529	0.1583%	34	37,052	631	1.70%
81	169	21180	Sentry Select Ins Co	63,552	0.2755%	24	67,554	107,552	159.21%
82	3219	11126	Sompo Japan Ins Co of Amer	1,749	0.0076%	80	1,362	0	0.00%
83	3548	24767	St Paul Fire & Marine Ins Co	113,010	0.4899%	21	149,416	9,377	6.28%
84	3548	24791	St Paul Mercury Ins Co	47,461	0.2057%	29	49,769	-301	-0.60%
85	4670	38318	Starr Ind & Liab Co	37,628	0.1631%	32	38,150	17,084	44.78%
86	140	13242	Titan Ind Co	210	0.0009%	103	132	3	2.27%
87	3098	12904	Tokio Marine & Nichido Fire Ins Co	15,145	0.0657%	45	11,385	-17,507	-153.77%
88	4701	25496	Torus Natl Ins Co	5,147	0.0223%	64	485	179	36.91%
89	225	28886	Transguard Ins Co Of Amer Inc	17,145	0.0743%	43	18,086	7,477	41.34%
90	218	20494	Transportation Ins Co	778	0.0034%	89	790	0	0.00%
91	3548	19038	Travelers Cas & Surety Co	300	0.0013%	98	338	-254	-75.15%
92	3548	31194	Travelers Cas & Surety Co Of Amer	4,101,235	17.7782%	3	3,971,198	130,978	3.30%
93	3548	25682	Travelers Ind Co Of CT	4,978	0.0216%	66	3,728	-1,720	-46.14%
94	3548	25674	Travelers Prop Cas Co Of Amer	10,790	0.0468%	51	9,489	-30,463	-321.03%

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: BURGLARY & THEFT [26]

Sorted by Company Name

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Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
95	3548	36161	Travelers Prop Cas Ins Co	1,798	0.0078%	79	1,738	0	0.00%
96	91	29459	Twin City Fire Ins Co Co	179,342	0.7774%	17	215,821	-39,219	-18.17%
97	796	25747	Unigard Ins Co	3,492	0.0151%	70	3,145	0	0.00%
98	215	11142	United Cas Ins Co Of Amer	375,081	1.6259%	11	375,384	46,928	12.50%
99	31	25895	United States Liab Ins Co	8,122	0.0352%	55	6,824	0	0.00%
100	212	41181	Universal Underwriters Ins Co	539,098	2.3369%	8	541,218	3,551	0.66%
101	984	29599	US Specialty Ins Co	930,838	4.0350%	6	782,933	-82,185	-10.50%
102	84	21172	Vanliner Ins Co	1,213	0.0053%	83	199	500	251.26%
103	38	20397	Vigilant Ins Co	5,377	0.0233%	63	5,700	-184	-3.23%
104	111	26069	Wausau Business Ins Co	5,613	0.0243%	61	2,829	1,131	39.98%
105	111	26042	Wausau Underwriters Ins Co	23,953	0.1038%	41	15,699	8,943	56.97%
106	2538	25011	Wesco Ins Co	26,453	0.1147%	40	24,323	10,974	45.12%
107	626	10030	Westchester Fire Ins Co	443,745	1.9236%	9	430,936	34,129	7.92%
108	1285	24554	XL Ins Amer Inc	185,234	0.8030%	15	134,673	2,677	1.99%
109	158	13269	Zenith Ins Co	29,178	0.1265%	39	13,263	0	0.00%
110	212	16535	Zurich Amer Ins Co	1,116,099	4.8381%	5	935,765	125,647	13.43%
111	212	27855	Zurich Amer Ins Co Of IL	1	0.0000%	111	20,926	0	0.00%
<b>Line Total:</b>				<b>23,068,944</b>	<b>100.0000%</b>		<b>21,533,072</b>	<b>3,398,318</b>	<b>15.78%</b>

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: BOILER & MACHINERY [27]

Sorted by Company Name

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Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
1	225	20010	Acceptance Ind Ins Co	8,464	0.0074%	99	7,443	49,497	665.01%
2	626	22667	Ace Amer Ins Co	51,208	0.0445%	65	45,412	152,489	335.79%
3	65	10014	Affiliated Fm Ins Co	5,338,520	4.6393%	6	5,327,843	2,599,071	48.78%
4		38733	Alaska Natl Ins Co	31,844	0.0277%	76	25,073	0	0.00%
5	761	35300	Allianz Global Risks US Ins Co	3,001,677	2.6085%	11	2,634,434	559,179	21.23%
6	140	42579	Allied Prop & Cas Ins Co	25,796	0.0224%	79	5,335	20	0.37%
7	3239	19489	Allied World Assur Co US Inc	41,748	0.0363%	70	59,655	8,850	14.84%
8	8	19232	Allstate Ins Co	91,721	0.0797%	56	95,510	2,258	2.36%
9	140	19100	Amco Ins Co	5,321,227	4.6243%	7	5,379,504	505,104	9.39%
10	361	19720	American Alt Ins Corp	109,933	0.0955%	53	15,458	10,050	65.01%
11	761	21849	American Automobile Ins Co	881	0.0008%	118	404	-66	-16.34%
12	218	20427	American Cas Co Of Reading PA	1,046	0.0009%	116	618	-664	-107.44%
13	111	19690	American Economy Ins Co	43,361	0.0377%	69	46,023	-787	-1.71%
14	212	26247	American Guar & Liab Ins	2,401,751	2.0872%	15	2,383,012	-431,685	-18.12%
15	12	19380	American Home Assur Co	73,756	0.0641%	59	80,678	-4,980	-6.17%
16	761	21857	American Ins Co	3,919	0.0034%	106	2,558	-139	-5.43%
17	1346	39969	American Safety Cas Ins Co	200	0.0002%	124	1,182	850	71.91%
18	111	19704	American States Ins Co	49,449	0.0430%	66	50,222	4,558	9.08%
19	212	40142	American Zurich Ins Co	171,828	0.1493%	46	128,492	40,754	31.72%
20	761	21865	Associated Ind Corp	2,079	0.0018%	112	2,109	-22	-1.04%
21	1129	27154	Atlantic Specialty Ins Co	68,864	0.0598%	60	20,022	2,193	10.95%
22	3416	37273	Axis Ins Co	602,933	0.5240%	25	579,410	32,156	5.55%
23	3416	20370	AXIS Reins Co	961	0.0008%	117	1,018	-1,002	-98.43%
24		37540	Beazley Ins Co Inc	17	0.0000%	131	4,862	-125,834	-2588.11%
25	98	38911	Berkley Natl Ins Co	36,331	0.0316%	74	14,153	27,142	191.78%
26		13528	Brotherhood Mut Ins Co	551,985	0.4797%	29	518,179	-9,469	-1.83%
27	802	13544	California Capital Ins Co	4,257,038	3.6995%	10	4,186,833	327,368	7.82%
28		27480	California Mut Ins Co	19,466	0.0169%	85	15,724	20,256	128.82%
29	4574	24503	Catlin Ind Co	2,381	0.0021%	111	338	111	32.84%
30	244	10677	Cincinnati Ins Co	31,591	0.0275%	77	29,305	17,317	59.09%
31	88	31534	Citizens Ins Co Of Amer	8,333	0.0072%	100	7,553	0	0.00%
32	661	12157	Companion Prop & Cas Ins Co	7,268	0.0063%	102	5,313	1,149	21.63%
33	218	20443	Continental Cas Co	2,782,707	2.4183%	12	4,413,390	16,840,834	381.58%
34	218	35289	Continental Ins Co	44,305	0.0385%	68	41,720	11,838	28.37%
35		10499	Corepointe Ins Co	3,678	0.0032%	107	2,080	0	0.00%
36	3548	36463	Discover Prop & Cas Ins Co	34,220	0.0297%	75	44,169	72,715	164.63%
37	802	12890	Eagle W Ins Co	45,566	0.0396%	67	45,341	-2,173	-4.79%
38	1129	20648	Employers Fire Ins Co	12,864	0.0112%	93	20,651	-595	-2.88%
39	111	21458	Employers Ins of Wausau	3	0.0000%	132	13	0	0.00%
40	62	21415	Employers Mut Cas Co	586,969	0.5101%	27	569,848	51,308	9.00%
41	65	21482	Factory Mut Ins Co	14,862,132	12.9156%	1	14,357,896	4,759,597	33.15%
42	212	21652	Farmers Ins Exch	260,439	0.2263%	42	275,256	86,064	31.27%
43	38	20281	Federal Ins Co	10,014,170	8.7026%	3	9,864,256	2,423,897	24.57%
44	7	13935	Federated Mut Ins Co	489,303	0.4252%	31	482,816	61,371	12.71%
45	7	28304	Federated Serv Ins Co	81,217	0.0706%	57	79,996	0	0.00%
46	212	39306	Fidelity & Deposit Co Of MD	115,170	0.1001%	52	120,266	-3,062	-2.55%
47	248	31453	Financial Pacific Ins Co	284,399	0.2472%	39	322,123	-87,148	-27.05%

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: BOILER & MACHINERY [27]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
48	761	21873	Firemans Fund Ins Co	588,678	0.5116%	26	575,770	33,207	5.77%
49	111	24724	First Natl Ins Co Of Amer	17,897	0.0156%	87	15,391	1,517	9.86%
50	349	13978	Florists Mut Ins Co	142,982	0.1243%	49	180,028	63,556	35.30%
51	111	24732	General Ins Co Of Amer	56,868	0.0494%	64	63,385	-1,581	-2.49%
52	111	10836	Golden Eagle Ins Corp	19,379	0.0168%	86	17,195	-391	-2.27%
53	12	23809	Granite State Ins Co	350,493	0.3046%	35	335,101	3,608	1.08%
54	84	26832	Great Amer Alliance Ins Co	271,171	0.2357%	41	246,599	78,750	31.93%
55	84	26344	Great Amer Assur Co	60,499	0.0526%	63	69,677	0	0.00%
56	84	16691	Great Amer Ins Co	198,714	0.1727%	44	213,804	8,622	4.03%
57	84	22136	Great Amer Ins Co of NY	410,989	0.3572%	33	422,975	60,443	14.29%
58	98	25224	Great Divide Ins Co	2,593	0.0023%	109	2,693	0	0.00%
59	38	20303	Great Northern Ins Co	474,464	0.4123%	32	460,874	5,437	1.18%
60	1285	22322	Greenwich Ins Co	124,697	0.1084%	50	99,026	28,722	29.00%
61	88	36064	Hanover Amer Ins Co	12,011	0.0104%	94	5,513	0	0.00%
62	88	22292	Hanover Ins Co	161,917	0.1407%	48	136,031	0	0.00%
63	91	29424	Hartford Cas Ins Co	3,414	0.0030%	108	3,407	-38	-1.12%
64	91	19682	Hartford Fire In Co	575,703	0.5003%	28	606,965	-8,221	-1.35%
65	361	11452	Hartford Steam Boil Inspec & Ins Co	4,790,117	4.1628%	8	5,035,185	1,260,382	25.03%
66	91	30104	Hartford Underwriters Ins Co	7,619	0.0066%	101	7,733	0	0.00%
67	517	41343	HDI Gerling Amer Ins Co	13,925	0.0121%	89	14,574	366	2.51%
68	4381	35408	Imperium Ins Co	13,174	0.0114%	90	12,269	-3,692	-30.09%
69	626	43575	Indemnity Ins Co Of North Amer	37,393	0.0325%	72	38,558	-551	-1.43%
70	12	19429	Insurance Co Of The State Of PA	17,025	0.0148%	88	135,772	-24,493	-18.04%
71	111	23035	Liberty Mut Fire Ins Co	2,537,018	2.2047%	14	2,343,655	787,289	33.59%
72		23108	Lumbermens Underwriting Alliance	334,836	0.2910%	36	265,959	0	0.00%
73	88	22306	Massachusetts Bay Ins Co	23,238	0.0202%	81	22,033	0	0.00%
74	660	11908	Mercury Cas Co	1,681,752	1.4615%	18	1,561,828	37,079	2.37%
75	212	21687	Mid Century Ins Co	67,688	0.0588%	61	67,864	34,154	50.33%
76	802	23540	Monterey Ins Co	275,849	0.2397%	40	268,953	27,419	10.19%
77	291	13331	Motorists Commercial Mut Ins Co	245	0.0002%	123	322	0	0.00%
78	140	11991	National Cas Co	22,667	0.0197%	82	50,420	-21	-0.04%
79	218	20478	National Fire Ins Co Of Hartford	40,837	0.0355%	71	14,893	1,430	9.60%
80	761	21881	National Surety Corp	21,620	0.0188%	83	22,019	-314	-1.43%
81	12	19445	National Union Fire Ins Co Of Pitts	14,422,461	12.5335%	2	14,853,510	-501,124	-3.37%
82	140	28223	Nationwide Agribusiness Ins Co	189,525	0.1647%	45	70,766	2,543	3.59%
83	140	25453	Nationwide Ins Co Of Amer	169,356	0.1472%	47	153,827	22,373	14.54%
84	140	23787	Nationwide Mut Ins Co	1,178,213	1.0239%	20	1,027,849	711,873	69.26%
85	111	24171	Netherlands Ins Co The	25	0.0000%	130	16	0	0.00%
86	12	23841	New Hampshire Ins Co	291,530	0.2533%	38	264,792	-13,256	-5.01%
87	256	16608	New York Marine & Gen Ins Co	11,828	0.0103%	95	6,267	2,862	45.67%
88	796	27740	North Pointe Ins Co	345	0.0003%	122	350	159	45.43%
89	225	23248	Occidental Fire & Cas Co Of NC	9,935	0.0086%	96	8,196	21,631	263.92%
90	1129	20621	OneBeacon Amer Ins Co	91,849	0.0798%	55	211,585	54,318	25.67%
91	645	14907	Oregon Mut Ins Co	489,570	0.4255%	30	502,513	66,212	13.18%
92	626	22748	Pacific Employers Ins Co	161	0.0001%	125	57	-149	-261.40%
93	38	20346	Pacific Ind Co	2,658,570	2.3104%	13	2,994,511	1,086,355	36.28%
94	111	18333	Peerless Ind Ins Co	21,049	0.0183%	84	21,105	-749	-3.55%

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: BOILER & MACHINERY [27]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
95	111	24198	Peerless Ins Co	641,893	0.5578%	23	609,914	45,587	7.47%
96		14974	Pennsylvania Lumbermens Mut Ins	9,054	0.0079%	97	13,888	0	0.00%
97	175	30945	Plaza Ins Co	9,038	0.0079%	98	4,111	1,170	28.46%
98	796	37257	Praetorian Ins Co	381,717	0.3317%	34	349,718	250,966	71.76%
99	91	34690	Property & Cas Ins Co Of Hartford	150	0.0001%	126	64	-12	-18.75%
100	796	39217	QBE Ins Corp	13,023	0.0113%	91	7,522	513	6.82%
101		38300	Samsung Fire & Marine Ins Co Ltd	74,551	0.0648%	58	20,618	9,000	43.65%
102	140	15580	Scottsdale Ind Co	124,133	0.1079%	51	132,707	3,963	2.99%
103	91	11000	Sentinel Ins Co Ltd	1	0.0000%	133	1	0	0.00%
104	3219	11126	Sompo Japan Ins Co of Amer	313,609	0.2725%	37	132,571	-60,256	-45.45%
105	4702	20613	Sparta Ins Co	105,801	0.0919%	54	101,520	-509	-0.50%
106	3548	24767	St Paul Fire & Marine Ins Co	62,268	0.0541%	62	67,290	61,863	91.93%
107	3548	24775	St Paul Guardian Ins Co	33	0.0000%	129	32	-6,018	-18806.25%
108	3548	24791	St Paul Mercury Ins Co	1,736	0.0015%	113	6,861	-12,310	-179.42%
109	98	40045	Starnet Ins Co	5,248	0.0046%	104	2,200	931	42.32%
110	4670	38318	Starr Ind & Liab Co	36,593	0.0318%	73	36,894	-4,818	-13.06%
111	796	10340	Stonington Ins Co	24,054	0.0209%	80	3,911	536	13.70%
112	3098	12904	Tokio Marine & Nichido Fire Ins Co	616,141	0.5354%	24	590,414	-19,340	-3.28%
113	4701	25496	Torus Natl Ins Co	12,867	0.0112%	92	1,212	446	36.80%
114	3703	44300	Tower Ins Co Of NY	30,120	0.0262%	78	23,430	-6,606	-28.19%
115	218	20494	Transportation Ins Co	797	0.0007%	120	1,236	-4,862	-393.37%
116	3548	25682	Travelers Ind Co Of CT	921,973	0.8012%	21	401,177	57,449	14.32%
117	3548	25674	Travelers Prop Cas Co Of Amer	8,378,410	7.2811%	4	8,927,805	1,926,911	21.58%
118	212	21709	Truck Ins Exch	4,342,484	3.7737%	9	4,325,727	50,214	1.16%
119	91	27120	Trumbull Ins Co	59	0.0001%	127	11	0	0.00%
120	91	29459	Twin City Fire Ins Co Co	4,014	0.0035%	105	3,892	-362	-9.30%
121	212	41181	Universal Underwriters Ins Co	1,482,008	1.2879%	19	1,480,510	108,249	7.31%
122	218	20508	Valley Forge Ins Co	828	0.0007%	119	1,153	-2,199	-190.72%
123	84	21172	Vanliner Ins Co	6,916	0.0060%	103	3,920	0	0.00%
124	88	10815	Verlan Fire Ins Co MD	225,565	0.1960%	43	169,188	0	0.00%
125	38	20397	Vigilant Ins Co	774,582	0.6731%	22	890,629	-480	-0.05%
126	111	26069	Wausau Business Ins Co	39	0.0000%	128	39	6	15.38%
127	111	26042	Wausau Underwriters Ins Co	397	0.0003%	121	398	-4	-1.01%
128	181	39845	Westport Ins Corp	1,792,906	1.5581%	16	1,670,416	6,561,106	392.78%
129	4747	20273	WRM Amer Ind Co Inc	1,231	0.0011%	114	5,279	97	1.84%
130	1285	24554	XL Ins Amer Inc	1,722,839	1.4972%	17	1,341,279	1,837	0.14%
131	1285	37885	XL Specialty Ins Co	2,525	0.0022%	110	2,655	300	11.30%
132	212	16535	Zurich Amer Ins Co	8,083,493	7.0248%	5	7,060,674	1,122,220	15.89%
133	212	27855	Zurich Amer Ins Co Of IL	1,172	0.0010%	115	579	61	10.54%
<b>Line Total:</b>				<b>115,070,875</b>	<b>100.0000%</b>		<b>114,136,756</b>	<b>41,931,746</b>	<b>36.74%</b>

# 2012 CALIFORNIA P & C MARKET SHARE REPORT

## Line of Business: CREDIT [28]

Sorted by Company Name

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Share Rank	Earned Premium	Incurred Losses	Loss Ratio
1	626	22667	Ace Amer Ins Co	17,753	0.0187%	25	49,885	-8,069	-16.18%
2	19	10111	American Bankers Ins Co Of FL	6,569,500	6.9054%	6	6,571,672	419,407	6.38%
3	408	39942	American Natl Gen Ins Co	157,529	0.1656%	20	91,058	2,772	3.04%
4	408	28401	American Natl Prop & Cas Co	4,979,338	5.2339%	8	3,898,770	1,357,399	34.82%
5	19	19615	American Reliable Ins Co	604,739	0.6357%	14	609,690	489,856	80.35%
6	19	42978	American Security Ins Co	3,473,316	3.6509%	10	3,473,422	223,738	6.44%
7		25422	Atradius Trade Credit Ins Co	7,742,577	8.1384%	5	6,350,985	1,278,914	20.14%
8		18538	Bancinsure Inc	2,288	0.0024%	26	2,288	-68,379	-2988.59%
9		26905	Century Natl Ins Co	145,424	0.1529%	21	145,732	13,916	9.55%
10		31887	Coface N Amer Ins Co	7,934,085	8.3397%	3	7,410,514	-600,056	-8.10%
11	218	20443	Continental Cas Co	4	0.0000%	27	206	-100	-48.54%
12		16705	Dealers Assur Co	548,323	0.5764%	15	123,150	66,118	53.69%
13	761	20516	Euler Hermes N Amer Ins Co	29,512,102	31.0209%	1	28,084,532	7,560,464	26.92%
14	84	26344	Great Amer Assur Co	5,727,710	6.0205%	7	7,573,857	5,023,177	66.32%
15	84	16691	Great Amer Ins Co	7,889,164	8.2925%	4	7,736,887	109,750	1.42%
16	352	28657	HSBC Ins Co of DE	35,386	0.0372%	23	35,386	28,472	80.46%
17	8	36455	Northbrook Ind Co	9,394,347	9.8746%	2	8,160,065	2,024,456	24.81%
18	150	24147	Old Republic Ins Co	3,604,351	3.7886%	9	3,599,029	-206,253	-5.73%
19	697	37060	Old United Cas Co	449,847	0.4728%	16	342,120	22,572	6.60%
20	796	39217	QBE Ins Corp	2,169,426	2.2803%	12	2,120,854	7,285,977	343.54%
21	19	42986	Standard Guar Ins Co	19,780	0.0208%	24	19,780	4	0.02%
22	468	10952	Stonebridge Cas Ins Co	2,248,019	2.3629%	11	1,263,429	307,278	24.32%
23	12	40525	United Guar Credit Ins Co	115,842	0.1218%	22	126,775	172,395	135.99%
24	984	29599	US Specialty Ins Co	748,436	0.7867%	13	478,532	46,716	9.76%
25	4254	40827	Virginia Surety Co Inc	338,291	0.3556%	18	338,292	42,654	12.61%
26	2538	25011	Wesco Ins Co	418,803	0.4402%	17	688,769	2,868	0.42%
27	669	30325	Zale Ind Co	289,920	0.3047%	19	289,920	25,677	8.86%
<b>Line Total:</b>				<b>95,136,300</b>	<b>100.0000%</b>		<b>89,585,599</b>	<b>25,621,723</b>	<b>28.60%</b>