2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: FIRE [01]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
1	1281	BANKAMERICA CORP GRP						
		24848	Newport Ins Co	157,949,417	13.6991%	138,499,676	20,213,717	14.59%
		24821	Meritplan Ins Co	48,757,371	4.2288%	55,583,241	9,744,093	17.53%
		24813	Balboa Ins Co	6,301,425	0.5465%	4,844,203	2,280,481	47.08%
				213,008,213	**18.4744%**	**198,927,120**	**32,238,291**	**16.21%**
2	212	ZURICH INS GRP						
		21660	Fire Ins Exch	91,262,967	7.9153%	87,957,314	22,203,256	25.24%
		11185	Foremost Ins Co Grand Rapids MI	26,993,093	2.3411%	25,365,076	6,025,962	23.76%
		16535	Zurich Amer Ins Co	23,378,491	2.0276%	21,572,290	4,989,064	23.13%
		21652	Farmers Ins Exch	18,838,771	1.6339%	19,431,257	5,613,477	28.89%
		26247	American Guar & Liab Ins	10,314,252	0.8946%	10,870,717	-9,781,230	-89.98%
		10317	Neighborhood Spirit Prop & Cas Co	8,692,982	0.7540%	8,912,137	2,639,581	29.62%
		39306	Fidelity & Deposit Co Of MD	2,293,637	0.1989%	1,689,560	595,012	35.22%
		27855	Zurich Amer Ins Co Of IL	1,886,502	0.1636%	1,901,271	302,169	15.89%
		10318	Exact Prop & Cas Co Inc	1,879,532	0.1630%	1,996,907	320,346	16.04%
		10315	Civic Prop & Cas Co	1,868,621	0.1621%	1,877,903	52,231	2.78%
		41181	Universal Underwriters Ins Co	880,581	0.0764%	873,735	750,688	85.92%
		21709	Truck Ins Exch	631,135	0.0547%	665,002	-1,746,918	-262.69%
		19356	Maryland Cas Co	143,285	0.0124%	171,479	18,880	11.01%
		21326	Empire Fire & Marine Ins Co	20,864	0.0018%	37,870	-47,799	-126.22%
		40142	American Zurich Ins Co	12,749	0.0011%	15,173	1,897	12.50%
		21687	Mid Century Ins Co	9,011	0.0008%	9,790	67,247	686.89%
				189,106,473	**16.4014%**	**183,347,481**	**32,003,863**	**17.46%**
3	19	Assurant Inc Grp						
		42978	American Security Ins Co	128,735,492	11.1654%	136,923,385	15,140,987	11.06%
		19615	American Reliable Ins Co	2,033,940	0.1764%	2,212,317	503,022	22.74%
		42986	Standard Guar Ins Co	217,253	0.0188%	251,886	412,449	163.74%
				130,986,685	**11.3606%**	**139,387,588**	**16,056,458**	**11.52%**
4	111	LIBERTY MUT GRP						
		24740	Safeco Ins Co Of Amer	50,015,633	4.3379%	46,692,883	17,761,252	38.04%
		23035	Liberty Mut Fire Ins Co	27,352,425	2.3723%	25,537,552	6,273,873	24.57%
		24198	Peerless Ins Co	12,741,265	1.1051%	12,860,721	3,095,686	24.07%
		23043	Liberty Mut Ins Co	825,979	0.0716%	846,394	120,139	14.19%
		24732	General Ins Co Of Amer	774,767	0.0672%	831,275	-151,073	-18.17%
		19704	American States Ins Co	722,136	0.0626%	768,278	125,985	16.40%
		19690	American Economy Ins Co	342,977	0.0297%	391,975	-30,271	-7.72%
		24724	First Natl Ins Co Of Amer	268,168	0.0233%	304,808	-410,329	-134.62%
		18333	Peerless Ind Ins Co	215,430	0.0187%	204,928	-2,208	-1.08%
		10836	Golden Eagle Ins Corp	207,165	0.0180%	202,426	-3,811	-1.88%
		21458	Employers Ins of Wausau	32,645	0.0028%	11,342	-50,086	-441.60%
		24171	Netherlands Ins Co The	12,875	0.0011%	9,695	-144	-1.49%
		26042	Wausau Underwriters Ins Co	3,422	0.0003%	3,351	6,425	191.73%
		26069	Wausau Business Ins Co	211	0.0000%	197	1,665	845.18%
		33600	LM Ins Corp	180	0.0000%	154	0	0.00%
				93,515,278	**8.1107%**	**88,665,979**	**26,737,103**	**30.15%**

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5	65	FM GLOBAL GRP						
		21482	Factory Mut Ins Co	37,726,743	3.2721%	36,188,598	9,328,185	25.78%
		10014	Affiliated Fm Ins Co	32,109,817	2.7849%	29,576,182	3,862,530	13.06%
				69,836,560	**6.0570%**	**65,764,780**	**13,190,715**	**20.06%**
6	3548	Travelers Grp						
		25674	Travelers Prop Cas Co Of Amer	36,711,835	3.1841%	36,104,039	20,921,011	57.95%
		36161	Travelers Prop Cas Ins Co	13,698,884	1.1881%	13,509,765	4,153,607	30.75%
		19070	Standard Fire Ins Co	1,391,733	0.1207%	1,310,279	291,037	22.21%
		24767	St Paul Fire & Marine Ins Co	1,355,683	0.1176%	1,479,478	101,244	6.84%
		19038	Travelers Cas & Surety Co	1,276,978	0.1108%	1,234,146	331,402	26.85%
		25682	Travelers Ind Co Of CT	581,184	0.0504%	602,800	-238,104	-39.50%
		24791	St Paul Mercury Ins Co	421,931	0.0366%	552,620	-850,846	-153.97%
		36463	Discover Prop & Cas Ins Co	341,128	0.0296%	253,385	-126,223	-49.81%
		24015	Northland Ins Co	10,517	0.0009%	13,413	-14,777	-110.17%
				55,789,873	**4.8387%**	**55,059,925**	**24,568,351**	**44.62%**
7	140	NATIONWIDE CORP GRP						
		19100	Amco Ins Co	31,563,606	2.7375%	30,615,385	10,065,972	32.88%
		42579	Allied Prop & Cas Ins Co	11,138,242	0.9660%	10,634,934	2,910,514	27.37%
		23787	Nationwide Mut Ins Co	3,838,943	0.3330%	3,407,152	957,801	28.11%
		25453	Nationwide Ins Co Of Amer	2,019,717	0.1752%	1,883,200	928,174	49.29%
		23779	Nationwide Mut Fire Ins Co	356,638	0.0309%	369,620	-4,437	-1.20%
		15580	Scottsdale Ind Co	1,608	0.0001%	463	-39	-8.42%
				48,918,754	**4.2428%**	**46,910,754**	**14,857,985**	**31.67%**
8	1278	CALIFORNIA STATE AUTO GRP						
		10921	ACA Ins Co	38,953,657	3.3785%	36,496,822	18,473,282	50.62%
		15539	AAA Northern CA NV & UT Ins Exch	1,579,263	0.1370%	1,574,679	278,638	17.69%
				40,532,920	**3.5155%**	**38,071,501**	**18,751,920**	**49.25%**
9	12	AMERICAN INTL GRP						
		19445	National Union Fire Ins Co Of Pitts	22,795,842	1.9771%	22,888,076	1,641,775	7.17%
		19429	Insurance Co Of The State Of PA	10,523,410	0.9127%	10,750,260	-2,218,273	-20.63%
		23809	Granite State Ins Co	992,742	0.0861%	1,136,404	-53,922	-4.74%
		23841	New Hampshire Ins Co	50,307	0.0044%	44,882	1,271	2.83%
		19402	Chartis Prop Cas Co	4	0.0000%	4	1,100,001	00025.00%
				34,362,305	**2.9803%**	**34,819,626**	**470,852**	**1.35%**
10	200	UNITED SERV AUTOMOBILE ASSN GRP						
		25941	United Serv Automobile Assn	15,210,604	1.3192%	14,536,577	1,200,550	8.26%
		25968	USAA Cas Ins Co	7,891,125	0.6844%	7,379,771	1,111,107	15.06%
		21253	Garrison Prop & Cas Ins Co	859,898	0.0746%	733,723	160,109	21.82%
		18600	USAA Gen Ind Co	410,021	0.0356%	298,959	21,535	7.20%
				24,371,648	**2.1138%**	**22,949,030**	**2,493,301**	**10.86%**

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11	761	ALLIANZ INS GRP						
		35300	Allianz Global Risks US Ins Co	15,751,272	1.3661%	19,727,055	12,218,406	61.94%
		21865	Associated Ind Corp	4,309,941	0.3738%	4,407,895	396,513	9.00%
		21873	Firemans Fund Ins Co	3,710,354	0.3218%	3,844,279	1,599,788	41.61%
		21857	American Ins Co	29,023	0.0025%	56,424	576,680	1022.05%
		21881	National Surety Corp	8,633	0.0007%	8,689	-3,646	-41.96%
				23,809,223	**2.0650%**	**28,044,342**	**14,787,741**	**52.73%**
12	361	Munich Re Grp						
		23469	American Modern Home Ins Co	16,625,784	1.4420%	18,322,092	3,675,236	20.06%
		19720	American Alt Ins Corp	760,374	0.0659%	476,018	-8,641	-1.82%
		23450	American Family Home Ins Co	26,891	0.0023%	31,804	0	0.00%
				17,413,049	**1.5103%**	**18,829,914**	**3,666,595**	**19.47%**
13	70	FIRST AMER TITLE GRP						
		34525	First Amer Specilaty Ins Co	15,185,324	1.3170%	15,574,063	5,658,307	36.33%
				15,185,324	**1.3170%**	**15,574,063**	**5,658,307**	**36.33%**
14	1318	Auto Club Enterprises Ins Grp						
		15598	Interins Exch Of The Automobile Club	13,873,778	1.2033%	12,620,802	4,484,237	35.53%
				13,873,778	**1.2033%**	**12,620,802**	**4,484,237**	**35.53%**
15	1285	XL AMER GRP						
		24554	XL Ins Amer Inc	11,381,473	0.9871%	10,496,708	-37,425	-0.36%
		22322	Greenwich Ins Co	515,312	0.0447%	521,137	-185,004	-35.50%
		37885	XL Specialty Ins Co	641	0.0001%	1,027	232	22.59%
				11,897,426	**1.0319%**	**11,018,872**	**-222,197**	**-2.02%**
16	802	Capital Ins Grp						
		13544	California Capital Ins Co	10,455,729	0.9068%	9,935,365	1,977,047	19.90%
		12890	Eagle W Ins Co	401,009	0.0348%	368,427	46,084	12.51%
		23540	Monterey Ins Co	27,878	0.0024%	25,361	6,195	24.43%
				10,884,616	**0.9440%**	**10,329,153**	**2,029,326**	**19.65%**
17	323	CIVIL SERV EMPLOYEE GRP						
		10693	Civil Serv Employees Ins Co	5,428,152	0.4708%	5,653,475	862,438	15.26%
		18953	CSE Safeguard Ins Co	5,204,517	0.4514%	4,475,823	1,588,582	35.49%
				10,632,669	**0.9222%**	**10,129,298**	**2,451,020**	**24.20%**
18	660	MERCURY GEN GRP						
		11908	Mercury Cas Co	10,354,388	0.8980%	9,638,927	3,936,758	40.84%
				10,354,388	**0.8980%**	**9,638,927**	**3,936,758**	**40.84%**
19	71	UNIVERSAL INS CO GRP						
		10759	Universal N Amer Ins Co	8,718,577	0.7562%	7,736,105	2,406,778	31.11%
				8,718,577	**0.7562%**	**7,736,105**	**2,406,778**	**31.11%**

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20	218	CNA INS GRP						
		20443	Continental Cas Co	8,455,044	0.7333%	8,416,840	6,193,364	73.58%
		35289	Continental Ins Co	116,329	0.0101%	167,446	297,713	177.80%
		20427	American Cas Co Of Reading PA	38,396	0.0033%	21,119	5,052	23.92%
		20478	National Fire Ins Co Of Hartford	21,852	0.0019%	48,846	22,047	45.14%
		20508	Valley Forge Ins Co	21,325	0.0018%	16,208	-253	-1.56%
		20494	Transportation Ins Co	5,109	0.0004%	2,997	2,627	87.65%
				8,658,055	**0.7509%**	**8,673,456**	**6,520,550**	**75.18%**
21	26905	Century Natl Ins Co						
		26905	Century Natl Ins Co	8,229,564	0.7138%	8,476,848	765,685	9.03%
				8,229,564	**0.7138%**	**8,476,848**	**765,685**	**9.03%**
22	3416	AXIS Capital Grp						
		37273	Axis Ins Co	7,861,088	0.6818%	7,230,964	31,827,995	440.16%
		20370	AXIS Reins Co	186,279	0.0162%	369,708	-126,902	-34.32%
				8,047,367	**0.6980%**	**7,600,672**	**31,701,093**	**417.08%**
23	3098	Tokio Marine Holdings Inc GRP						
		12904	Tokio Marine & Nichido Fire Ins Co	7,871,457	0.6827%	8,207,336	2,270,956	27.67%
		18058	Philadelphia Ind Ins Co	30,603	0.0027%	26,215	175	0.67%
				7,902,060	**0.6854%**	**8,233,551**	**2,271,131**	**27.58%**
24	176	STATE FARM GRP						
		25151	State Farm Gen Ins Co	7,569,899	0.6565%	6,987,243	1,321,115	18.91%
				7,569,899	**0.6565%**	**6,987,243**	**1,321,115**	**18.91%**
25	796	QBE INS GRP						
		25747	Unigard Ins Co	4,968,138	0.4309%	4,983,977	1,205,783	24.19%
		39217	QBE Ins Corp	1,458,763	0.1265%	1,507,261	1,624,846	107.80%
		37257	Praetorian Ins Co	80,377	0.0070%	91,337	783,129	857.41%
		25798	Unigard Ind Co	21,070	0.0018%	19,668	0	0.00%
		24414	General Cas Co Of WI	11,618	0.0010%	10,925	-1,841	-16.85%
		16217	National Farmers Union Prop & Cas	9,218	0.0008%	88,507	15,060	17.02%
		24449	Regent Ins Co	565	0.0000%	430	0	0.00%
				6,549,749	**0.5681%**	**6,702,105**	**3,626,977**	**54.12%**
26	91	HARTFORD FIRE & CAS GRP						
		19682	Hartford Fire In Co	4,255,974	0.3691%	4,347,401	2,800,619	64.42%
		30104	Hartford Underwriters Ins Co	1,383,016	0.1200%	1,352,514	425,744	31.48%
		29424	Hartford Cas Ins Co	254,891	0.0221%	264,542	5,682	2.15%
				5,893,881	**0.5112%**	**5,964,457**	**3,232,045**	**54.19%**
27	181	SWISS RE GRP						
		39845	Westport Ins Corp	5,771,598	0.5006%	5,750,015	405,763	7.06%
				5,771,598	**0.5006%**	**5,750,015**	**405,763**	**7.06%**
28	3219	NKSJ Holdings Inc Grp						
		11126	Sompo Japan Ins Co of Amer	3,179,143	0.2757%	2,949,420	123,018	4.17%
		27073	Nipponkoa Ins Co Ltd US Br	2,023,343	0.1755%	1,996,168	-3,383,792	-169.51%
				5,202,486	**0.4512%**	**4,945,588**	**-3,260,774**	**-65.93%**

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29	169	SENTRY INS GRP						
		24988	Sentry Ins A Mut Co	3,118,306	0.2705%	3,427,193	236,167	6.89%
		21180	Sentry Select Ins Co	1,307,044	0.1134%	1,403,382	770,617	54.91%
		23434	Middlesex Ins Co	2,754	0.0002%	1,956	281	14.37%
				4,428,104	**0.3841%**	**4,832,531**	**1,007,065**	**20.84%**
30	8	ALLSTATE INS GRP						
		10358	Encompass Ins Co	4,343,786	0.3767%	4,174,290	2,829,125	67.77%
		19232	Allstate Ins Co	58,289	0.0051%	77,909	-1,142	-1.47%
				4,402,075	**0.3818%**	**4,252,199**	**2,827,983**	**66.51%**
31	215	Kemper Corp Grp						
		10914	Kemper Independence Ins Co	3,511,407	0.3045%	3,430,149	1,584,061	46.18%
		11142	United Cas Ins Co Of Amer	753,563	0.0654%	755,748	104,427	13.82%
				4,264,970	**0.3699%**	**4,185,897**	**1,688,488**	**40.34%**
32	517	HANNOVER GRP						
		41343	HDI Gerling Amer Ins Co	4,212,713	0.3654%	4,839,146	-4,181,833	-86.42%
				4,212,713	**0.3654%**	**4,839,146**	**-4,181,833**	**-86.42%**
33	670	FIDELITY NATL FIN GRP						
		25180	Fidelity Natl Ins Co	3,294,356	0.2857%	3,962,257	1,594,598	40.24%
				3,294,356	**0.2857%**	**3,962,257**	**1,594,598**	**40.24%**
34	7	FEDERATED MUT GRP						
		13935	Federated Mut Ins Co	2,459,476	0.2133%	2,140,198	92,447	4.32%
		28304	Federated Serv Ins Co	790,946	0.0686%	628,018	2,937,434	467.73%
				3,250,422	**0.2819%**	**2,768,216**	**3,029,881**	**109.45%**
35	626	Ace Ltd Grp						
		10030	Westchester Fire Ins Co	2,737,338	0.2374%	2,728,605	1,689,393	61.91%
		22713	Insurance Co of N Amer	322,246	0.0279%	303,829	17,877	5.88%
		22667	Ace Amer Ins Co	127,467	0.0111%	115,902	-71,117	-61.36%
		22748	Pacific Employers Ins Co	23,932	0.0021%	13,890	906	6.52%
		43575	Indemnity Ins Co Of North Amer	1,845	0.0002%	1,940	-608	-31.34%
		20702	Ace Fire Underwriters Ins Co	522	0.0000%	416	2,155	518.03%
				3,213,350	**0.2787%**	**3,164,582**	**1,638,606**	**51.78%**
36	84	American Financial Grp						
		22136	Great Amer Ins Co of NY	2,455,092	0.2129%	1,734,363	452,915	26.11%
		16691	Great Amer Ins Co	84,775	0.0074%	76,899	-8,798	-11.44%
		26344	Great Amer Assur Co	50,250	0.0044%	55,984	14,628	26.13%
		26832	Great Amer Alliance Ins Co	4,470	0.0004%	5,761	-94,103	-1633.45%
		21172	Vanliner Ins Co	2,125	0.0002%	342	0	0.00%
				2,596,712	**0.2252%**	**1,873,349**	**364,642**	**19.46%**
37	1279	Arch Ins Grp						
		11150	Arch Ins Co	2,596,256	0.2252%	2,986,352	-422,342	-14.14%
				2,596,256	**0.2252%**	**2,986,352**	**-422,342**	**-14.14%**

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38	501	Alleghany Grp						
		22314	RSUI Ind Co	2,488,993	0.2159%	2,606,900	2,188,228	83.94%
				2,488,993	**0.2159%**	**2,606,900**	**2,188,228**	**83.94%**
39	38	Chubb Inc Grp						
		20281	Federal Ins Co	1,776,274	0.1541%	1,865,591	765,789	41.05%
		20303	Great Northern Ins Co	348,722	0.0302%	310,186	27,418	8.84%
		20397	Vigilant Ins Co	101,003	0.0088%	104,347	14,715	14.10%
		20346	Pacific Ind Co	6,785	0.0006%	7,146	1,035	14.48%
				2,232,784	**0.1937%**	**2,287,270**	**808,957**	**35.37%**
40	1129	Sirius Grp						
		20621	OneBeacon Amer Ins Co	1,250,783	0.1085%	1,210,431	2,811,344	232.26%
		20648	Employers Fire Ins Co	781,721	0.0678%	835,996	307,560	36.79%
		27154	Atlantic Specialty Ins Co	67,910	0.0059%	619	18	2.91%
				2,100,414	**0.1822%**	**2,047,046**	**3,118,922**	**152.36%**
41	800	WESTERN MUT INS GRP						
		15776	Residence Mut Ins Co	1,986,336	0.1723%	1,886,716	441,799	23.42%
		13625	Western Mut Ins Co	78,692	0.0068%	81,869	4,589	5.61%
				2,065,028	**0.1791%**	**1,968,585**	**446,388**	**22.68%**
42	23108	Lumbermens Underwriting Alliance						
		23108	Lumbermens Underwriting Alliance	2,021,910	0.1754%	1,938,312	116,046	5.99%
				2,021,910	**0.1754%**	**1,938,312**	**116,046**	**5.99%**
43	31	BERKSHIRE HATHAWAY GRP						
		25895	United States Liab Ins Co	1,862,461	0.1615%	1,568,325	1,045,124	66.64%
				1,862,461	**0.1615%**	**1,568,325**	**1,045,124**	**66.64%**
44	645	OREGON MUT GRP						
		14907	Oregon Mut Ins Co	1,806,716	0.1567%	1,856,150	387,890	20.90%
				1,806,716	**0.1567%**	**1,856,150**	**387,890**	**20.90%**
45	968	AXA INS GRP						
		33022	AXA Ins Co	1,794,701	0.1557%	1,606,991	-4,551,164	-283.21%
				1,794,701	**0.1557%**	**1,606,991**	**-4,551,164**	**-283.21%**
46	158	FAIRFAX FIN GRP						
		10936	Seneca Ins Co Inc	573,449	0.0497%	449,950	49,332	10.96%
		13269	Zenith Ins Co	488,136	0.0423%	264,173	1,931	0.73%
		21113	United States Fire Ins Co	402,908	0.0349%	1,286,509	196,036	15.24%
		25054	Hudson Ins Co	62,598	0.0054%	63,708	-5,492	-8.62%
		21105	North River Ins Co	20,183	0.0018%	19,965	2,240	11.22%
				1,547,274	**0.1342%**	**2,084,305**	**244,047**	**11.71%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: FIRE [01]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
47	88	The Hanover Ins Grp						
		10815	Verlan Fire Ins Co MD	1,168,996	0.1014%	954,227	64,207	6.73%
		22306	Massachusetts Bay Ins Co	90,319	0.0078%	50,189	1,295	2.58%
		22292	Hanover Ins Co	77,649	0.0067%	53,697	406,697	757.39%
		42552	Nova Cas Co	28,295	0.0025%	-8,712	-14,978	171.92%
		31534	Citizens Ins Co Of Amer	28,211	0.0024%	18,033	27	0.15%
		36064	Hanover Amer Ins Co	1,693	0.0001%	959	2	0.21%
				1,395,163	**0.1210%**	**1,068,393**	**457,250**	**42.80%**
48	98	WR Berkley Corp GRP						
		36684	Riverport Ins Co	1,274,197	0.1105%	1,388,338	-158,632	-11.43%
		40045	Starnet Ins Co	75,425	0.0065%	55,019	3,990	7.25%
		25224	Great Divide Ins Co	7,307	0.0006%	15,622	-2,333	-14.93%
		38911	Berkley Natl Ins Co	1,497	0.0001%	753	391	51.93%
				1,358,426	**0.1178%**	**1,459,732**	**-156,584**	**-10.73%**
49	33499	Dorinco Reins Co						
		33499	Dorinco Reins Co	1,326,438	0.1150%	1,286,481	0	0.00%
				1,326,438	**0.1150%**	**1,286,481**	**0**	**0.00%**
50	3703	Tower Grp						
		44300	Tower Ins Co Of NY	1,249,705	0.1084%	868,824	170,732	19.65%
		40134	Castlepoint Natl Ins Co	9,890	0.0009%	6,499	37,715	580.32%
				1,259,595	**0.1092%**	**875,323**	**208,447**	**23.81%**
51	9	JPMorgan Chase & Co Grp						
		12832	Personal Express Ins Co	700,486	0.0608%	649,243	143,858	22.16%
		22985	Sequoia Ins Co	219,733	0.0191%	226,904	26,274	11.58%
				920,219	**0.0798%**	**876,147**	**170,132**	**19.42%**
52	785	MARKEL CORP GRP						
		28932	Markel Amer Ins Co	842,736	0.0731%	843,544	-70,591	-8.37%
		38970	Markel Ins Co	19,523	0.0017%	19,101	-87,744	-459.37%
		27189	Associated Intl Ins Co	5,616	0.0005%	5,616	-521,475	-9285.52%
				867,875	**0.0753%**	**868,261**	**-679,810**	**-78.30%**
53	83	GRANGE INS GRP						
		22101	Grange Ins Assn	861,663	0.0747%	864,855	815,992	94.35%
				861,663	**0.0747%**	**864,855**	**815,992**	**94.35%**
54	62	EMC INS CO GRP						
		21415	Employers Mut Cas Co	761,997	0.0661%	723,254	428,980	59.31%
				761,997	**0.0661%**	**723,254**	**428,980**	**59.31%**
55	300	HORACE MANN GRP						
		22578	Horace Mann Ins Co	576,146	0.0500%	524,912	322,527	61.44%
		22756	Horace Mann Prop & Cas Ins Co	135,531	0.0118%	125,850	210,471	167.24%
				711,677	**0.0617%**	**650,762**	**532,998**	**81.90%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: FIRE [01]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
56	3829	GeoVera Holdings Inc Grp						
		10799	Geovera Ins Co	524,260	0.0455%	523,559	76,787	14.67%
		10887	Pacific Select Prop Ins Co	98,702	0.0086%	107,117	17,719	16.54%
		10182	Geovera Specialty Ins Co	1,664	0.0001%	1,998	161	8.06%
				624,626	**0.0542%**	**632,674**	**94,667**	**14.96%**
57	28	AMICA MUT GRP						
		19976	Amica Mut Ins Co	579,773	0.0503%	548,014	-93,172	-17.00%
				579,773	**0.0503%**	**548,014**	**-93,172**	**-17.00%**
58	39861	Golden Bear Ins Co						
		39861	Golden Bear Ins Co	529,699	0.0459%	535,683	56,413	10.53%
				529,699	**0.0459%**	**535,683**	**56,413**	**10.53%**
59	2538	AmTrust GMACI Maiden Grp						
		19879	Security Natl Ins Co	283,607	0.0246%	266,111	-52,238	-19.63%
		25011	Wesco Ins Co	179,753	0.0156%	101,080	49,046	48.52%
				463,360	**0.0402%**	**367,191**	**-3,192**	**-0.87%**
60	313	AEGIS GRP						
		33898	Aegis Security Ins Co	412,907	0.0358%	397,625	76,160	19.15%
				412,907	**0.0358%**	**397,625**	**76,160**	**19.15%**
61	15768	Merced Mut Ins Co						
		15768	Merced Mut Ins Co	361,994	0.0314%	364,661	110,971	30.43%
				361,994	**0.0314%**	**364,661**	**110,971**	**30.43%**
62	41459	Armed Forces Ins Exch						
		41459	Armed Forces Ins Exch	332,952	0.0289%	327,691	36,070	11.01%
				332,952	**0.0289%**	**327,691**	**36,070**	**11.01%**
63	225	IAT Reins Co Grp						
		26433	Harco Natl Ins Co	262,079	0.0227%	391,782	162,256	41.41%
		28886	Transguard Ins Co Of Amer Inc	61,611	0.0053%	68,124	-26,771	-39.30%
				323,690	**0.0281%**	**459,906**	**135,485**	**29.46%**
64	161	TOPA EQUITIES LTD GRP						
		18031	Topa Ins Co	283,755	0.0246%	307,258	149,036	48.51%
				283,755	**0.0246%**	**307,258**	**149,036**	**48.51%**
65	37540	Beazley Ins Co Inc						
		37540	Beazley Ins Co Inc	229,201	0.0199%	923,399	-469,665	-50.86%
				229,201	**0.0199%**	**923,399**	**-469,665**	**-50.86%**
66	32107	Sutter Ins Co						
		32107	Sutter Ins Co	222,549	0.0193%	235,240	32,334	13.75%
				222,549	**0.0193%**	**235,240**	**32,334**	**13.75%**
67	4715	MS & AD Ins Grp						
		20362	Mitsui Sumitomo Ins Co of Amer	176,827	0.0153%	197,666	18,762	9.49%
		22551	Mitsui Sumitomo Ins USA Inc	22,768	0.0020%	24,210	5,854	24.18%
				199,595	**0.0173%**	**221,876**	**24,616**	**11.09%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: FIRE [01]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
68	27480		California Mut Ins Co					
		27480	California Mut Ins Co	186,717	0.0162%	185,481	-4,256	-2.29%
				186,717	**0.0162%**	**185,481**	**-4,256**	**-2.29%**
69	303		GUIDEONE INS GRP					
		14559	Guideone Specialty Mut Ins Co	134,371	0.0117%	195,124	156,632	80.27%
		15032	Guideone Mut Ins Co	48,287	0.0042%	47,996	-479	-1.00%
				182,658	**0.0158%**	**243,120**	**156,153**	**64.23%**
70	4636		Alterra Capital Holdings Grp					
		21296	Alterra Amer Ins Co	171,471	0.0149%	170,314	-3,890	-2.28%
				171,471	**0.0149%**	**170,314**	**-3,890**	**-2.28%**
71	33		CALIFORNIA CAS MGMT GRP					
		20117	California Cas Ind Exch	158,648	0.0138%	160,181	28,599	17.85%
				158,648	**0.0138%**	**160,181**	**28,599**	**17.85%**
72	14974		Pennsylvania Lumbermens Mut Ins					
		14974	Pennsylvania Lumbermens Mut Ins	89,567	0.0078%	56,943	0	0.00%
				89,567	**0.0078%**	**56,943**	**0**	**0.00%**
73	14010		Crusader Ins Co					
		14010	Crusader Ins Co	88,111	0.0076%	92,254	-295,084	-319.86%
				88,111	**0.0076%**	**92,254**	**-295,084**	**-319.86%**
74	10683		Wawanesa Gen Ins Co					
		10683	Wawanesa Gen Ins Co	82,918	0.0072%	80,306	17,042	21.22%
				82,918	**0.0072%**	**80,306**	**17,042**	**21.22%**
75	18767		Church Mut Ins Co					
		18767	Church Mut Ins Co	75,617	0.0066%	78,797	-19,020	-24.14%
				75,617	**0.0066%**	**78,797**	**-19,020**	**-24.14%**
76	244		CINCINNATI FIN GRP					
		10677	Cincinnati Ins Co	75,086	0.0065%	43,084	-1,283	-2.98%
				75,086	**0.0065%**	**43,084**	**-1,283**	**-2.98%**
77	4672		Dongbu Ins Grp					
		12502	Dongbu Ins Co Ltd	74,304	0.0064%	41,821	3,739	8.94%
				74,304	**0.0064%**	**41,821**	**3,739**	**8.94%**
78	408		AMERICAN NATL FIN GRP					
		11048	Pacific Prop & Cas Co	68,623	0.0060%	67,393	5,664	8.40%
				68,623	**0.0060%**	**67,393**	**5,664**	**8.40%**
79	920		Global Ind Grp					
		32859	Penn Amer Ins Co	52,444	0.0045%	57,449	7,243	12.61%
		42048	Diamond State Ins Co	632	0.0001%	611	-6,704	-1097.22%
				53,076	**0.0046%**	**58,060**	**539**	**0.93%**
80	4747		WRM Amer Grp					
		20273	WRM Amer Ind Co Inc	50,217	0.0044%	14,717	579	3.93%
				50,217	**0.0044%**	**14,717**	**579**	**3.93%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: FIRE [01]

Sorted by Market Share

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Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
81	241		METROPOLITAN GRP					
		25321	Metropolitan Drt Prop & Cas Ins Co	48,894	0.0042%	49,591	6,351	12.81%
				48,894	**0.0042%**	**49,591**	**6,351**	**12.81%**
82	1169		GENERALI GRP					
		11231	Generali Us Branch	42,875	0.0037%	1,873,012	64,981	3.47%
				42,875	**0.0037%**	**1,873,012**	**64,981**	**3.47%**
83	11118		Federated Rural Electric Ins Exch					
		11118	Federated Rural Electric Ins Exch	40,753	0.0035%	40,451	-106	-0.26%
				40,753	**0.0035%**	**40,451**	**-106**	**-0.26%**
84	256		ProSight GRP					
		16608	New York Marine & Gen Ins Co	39,185	0.0034%	9,760	5,110	52.36%
				39,185	**0.0034%**	**9,760**	**5,110**	**52.36%**
85	853		PUBLIC SERV GRP					
		15059	Public Serv Mut Ins Co	37,636	0.0033%	42,091	15,074	35.81%
				37,636	**0.0033%**	**42,091**	**15,074**	**35.81%**
86	37800		Leading Ins Grp Ins Co Ltd					
		37800	Leading Ins Grp Ins Co Ltd	28,497	0.0025%	28,784	6,526	22.67%
				28,497	**0.0025%**	**28,784**	**6,526**	**22.67%**
87	21261		Electric Ins Co					
		21261	Electric Ins Co	25,334	0.0022%	23,493	0	0.00%
				25,334	**0.0022%**	**23,493**	**0**	**0.00%**
88	3239		Allied World Assur Holding Grp					
		19489	Allied World Assur Co US Inc	25,000	0.0022%	2,500	-467	-18.68%
				25,000	**0.0022%**	**2,500**	**-467**	**-18.68%**
89	38733		Alaska Natl Ins Co					
		38733	Alaska Natl Ins Co	23,392	0.0020%	20,241	643	3.18%
				23,392	**0.0020%**	**20,241**	**643**	**3.18%**
90	4702		Sparta Grp					
		20613	Sparta Ins Co	22,846	0.0020%	13,580	5,573	41.04%
				22,846	**0.0020%**	**13,580**	**5,573**	**41.04%**
91	748		Meadowbrook Ins Grp					
		18023	Star Ins Co	20,367	0.0018%	68,189	34,424	50.48%
				20,367	**0.0018%**	**68,189**	**34,424**	**50.48%**
92	291		MOTORISTS MUT GRP					
		13331	Motorists Commercial Mut Ins Co	14,817	0.0013%	14,817	3,141	21.20%
				14,817	**0.0013%**	**14,817**	**3,141**	**21.20%**
93	349		FLORISTS MUT GRP					
		13978	Florists Mut Ins Co	14,680	0.0013%	14,680	2,512	17.11%
				14,680	**0.0013%**	**14,680**	**2,512**	**17.11%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: FIRE [01]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
94	124		AMERISURE CO GRP					
		23396	Amerisure Mut Ins Co	11,518	0.0010%	6,736	2	0.03%
				11,518	**0.0010%**	**6,736**	**2**	**0.03%**
95	4753		Tawa Grp					
		33855	Lincoln Gen Ins Co	3,633	0.0003%	6,491	-6,008	-92.56%
				3,633	**0.0003%**	**6,491**	**-6,008**	**-92.56%**
96	1120		EVEREST REINS HOLDINGS GRP					
		10120	Everest Natl Ins Co	1,782	0.0002%	2,253	700	31.07%
				1,782	**0.0002%**	**2,253**	**700**	**31.07%**
97	10499		Corepointe Ins Co					
		10499	Corepointe Ins Co	995	0.0001%	4,419	0	0.00%
				995	**0.0001%**	**4,419**	**0**	**0.00%**
98	201		UTICA GRP					
		25984	Graphic Arts Mut Ins Co	49	0.0000%	49	0	0.00%
		25976	Utica Mut Ins Co	41	0.0000%	234	96	41.03%
				90	**0.0000%**	**283**	**96**	**33.92%**
99	150		OLD REPUBLIC GRP					
		12262	Pennsylvania Manufacturers Assoc Ins	69	0.0000%	62	21,758	35093.55%
				69	**0.0000%**	**62**	**21,758**	**35093.55%**
100	14508		Michigan Millers Mut Ins Co					
		14508	Michigan Millers Mut Ins Co	27	0.0000%	27	2	7.41%
				27	**0.0000%**	**27**	**2**	**7.41%**
			Line Total:	**1,152,988,214**	**100.0000%**	**1,129,495,965**	**280,478,737**	**24.83%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: ALLIED LINES [02.1]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
1	1281	BANKAMERICA CORP GRP						
		24848	Newport Ins Co	151,093,444	21.3832%	131,040,546	61,206,747	46.71%
		24821	Meritplan Ins Co	48,097,871	6.8069%	55,230,731	7,904,910	14.31%
		24813	Balboa Ins Co	5,109,097	0.7231%	8,757,881	1,621,532	18.52%
				204,300,412	**28.9132%**	**195,029,158**	**70,733,189**	**36.27%**
2	212	ZURICH INS GRP						
		21660	Fire Ins Exch	38,063,011	5.3868%	36,701,861	37,159,617	101.25%
		16535	Zurich Amer Ins Co	20,545,417	2.9076%	19,765,928	26,896,272	136.07%
		26247	American Guar & Liab Ins	10,352,836	1.4652%	10,777,624	-959,010	-8.90%
		21652	Farmers Ins Exch	7,981,132	1.1295%	8,242,603	6,232,173	75.61%
		10317	Neighborhood Spirit Prop & Cas Co	5,062,410	0.7164%	5,179,966	1,903,209	36.74%
		11185	Foremost Ins Co Grand Rapids MI	2,358,367	0.3338%	1,790,840	312,090	17.43%
		41181	Universal Underwriters Ins Co	1,426,293	0.2019%	1,321,247	300,612	22.75%
		21326	Empire Fire & Marine Ins Co	1,320,754	0.1869%	1,325,571	2,722,204	205.36%
		27855	Zurich Amer Ins Co Of IL	1,257,668	0.1780%	1,267,514	201,447	15.89%
		10315	Civic Prop & Cas Co	1,208,682	0.1711%	1,213,561	425,713	35.08%
		39306	Fidelity & Deposit Co Of MD	1,198,194	0.1696%	1,100,184	-1,219	-0.11%
		10318	Exact Prop & Cas Co Inc	1,011,958	0.1432%	1,070,601	157,649	14.73%
		21709	Truck Ins Exch	235,565	0.0333%	251,748	-1,218,780	-484.13%
		19356	Maryland Cas Co	36,736	0.0052%	43,635	7,681	17.60%
		40142	American Zurich Ins Co	10,814	0.0015%	12,612	5,125	40.64%
		21687	Mid Century Ins Co	5,602	0.0008%	6,984	13,056	186.94%
				92,075,439	**13.0308%**	**90,072,479**	**74,157,839**	**82.33%**
3	65	FM GLOBAL GRP						
		21482	Factory Mut Ins Co	63,193,864	8.9434%	61,904,637	1,233,346	1.99%
		10014	Affiliated Fm Ins Co	17,181,772	2.4316%	15,826,281	8,216,575	51.92%
				80,375,636	**11.3750%**	**77,730,918**	**9,449,921**	**12.16%**
4	111	LIBERTY MUT GRP						
		24740	Safeco Ins Co Of Amer	33,588,773	4.7536%	31,597,449	19,113,334	60.49%
		23035	Liberty Mut Fire Ins Co	10,892,095	1.5415%	10,019,232	3,442,858	34.36%
		24198	Peerless Ins Co	6,704,042	0.9488%	6,673,781	3,357,633	50.31%
		24732	General Ins Co Of Amer	977,915	0.1384%	998,081	400,682	40.15%
		19704	American States Ins Co	974,232	0.1379%	1,052,714	864,900	82.16%
		19690	American Economy Ins Co	369,539	0.0523%	423,490	115,177	27.20%
		24724	First Natl Ins Co Of Amer	352,331	0.0499%	389,071	76,530	19.67%
		23043	Liberty Mut Ins Co	231,542	0.0328%	236,670	54,950	23.22%
		10836	Golden Eagle Ins Corp	215,270	0.0305%	193,921	132,532	68.34%
		18333	Peerless Ind Ins Co	206,204	0.0292%	189,331	-30,582	-16.15%
		24171	Netherlands Ins Co The	11,858	0.0017%	8,482	0	0.00%
		21458	Employers Ins of Wausau	8,674	0.0012%	2,981	-6,483	-217.48%
		26042	Wausau Underwriters Ins Co	2,920	0.0004%	2,740	-470	-17.15%
		33600	LM Ins Corp	1,289	0.0002%	1,336	327	24.48%
		26069	Wausau Business Ins Co	582	0.0001%	571	-1,484	-259.89%
				54,537,266	**7.7183%**	**51,789,850**	**27,519,904**	**53.14%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: ALLIED LINES [02.1]

Sorted by Market Share

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Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
5	3548	Travelers Grp						
		25674	Travelers Prop Cas Co Of Amer	35,714,934	5.0545%	35,514,810	9,490,132	26.72%
		36161	Travelers Prop Cas Ins Co	15,455,246	2.1873%	15,231,569	6,228,389	40.89%
		24767	St Paul Fire & Marine Ins Co	916,548	0.1297%	1,027,332	725,571	70.63%
		25682	Travelers Ind Co Of CT	353,656	0.0501%	501,315	326,230	65.07%
		19070	Standard Fire Ins Co	335,594	0.0475%	320,708	67,656	21.10%
		19038	Travelers Cas & Surety Co	290,771	0.0412%	284,297	59,841	21.05%
		24791	St Paul Mercury Ins Co	251,076	0.0355%	345,702	74,496	21.55%
		36463	Discover Prop & Cas Ins Co	153,953	0.0218%	190,945	123,200	64.52%
		19224	St Paul Protective Ins Co	42,600	0.0060%	37,839	945	2.50%
		24015	Northland Ins Co	37,379	0.0053%	40,386	-28,453	-70.45%
		24775	St Paul Guardian Ins Co	2,954	0.0004%	76,739	100,879	131.46%
				53,554,711	**7.5792%**	**53,571,642**	**17,168,886**	**32.05%**
6	19	Assurant Inc Grp						
		42978	American Security Ins Co	44,339,700	6.2751%	46,930,469	15,109,407	32.20%
		19615	American Reliable Ins Co	196,849	0.0279%	216,963	110,368	50.87%
		42986	Standard Guar Ins Co	157,438	0.0223%	164,365	11,735	7.14%
				44,693,987	**6.3252%**	**47,311,797**	**15,231,510**	**32.19%**
7	140	NATIONWIDE CORP GRP						
		19100	Amco Ins Co	15,029,232	2.1270%	14,613,316	11,687,306	79.98%
		42579	Allied Prop & Cas Ins Co	5,195,617	0.7353%	4,980,956	3,470,072	69.67%
		23787	Nationwide Mut Ins Co	3,394,262	0.4804%	3,188,558	1,445,513	45.33%
		25453	Nationwide Ins Co Of Amer	1,049,232	0.1485%	983,665	833,861	84.77%
		28223	Nationwide Agribusiness Ins Co	695,110	0.0984%	714,634	577,707	80.84%
		23779	Nationwide Mut Fire Ins Co	132,418	0.0187%	136,889	-92,425	-67.52%
		15580	Scottsdale Ind Co	3,631	0.0005%	1,378	-618	-44.85%
				25,499,502	**3.6088%**	**24,619,396**	**17,921,416**	**72.79%**
8	200	UNITED SERV AUTOMOBILE ASSN GRP						
		25941	United Serv Automobile Assn	11,312,464	1.6010%	10,918,765	7,067,380	64.73%
		25968	USAA Cas Ins Co	5,798,992	0.8207%	5,480,562	3,076,274	56.13%
		21253	Garrison Prop & Cas Ins Co	625,818	0.0886%	536,302	443,534	82.70%
		18600	USAA Gen Ind Co	294,897	0.0417%	217,308	186,565	85.85%
				18,032,171	**2.5520%**	**17,152,937**	**10,773,753**	**62.81%**
9	12	AMERICAN INTL GRP						
		19445	National Union Fire Ins Co Of Pitts	9,930,142	1.4053%	9,983,900	702,445	7.04%
		19402	Chartis Prop Cas Co	3,266,304	0.4623%	3,266,721	11,758	0.36%
		23809	Granite State Ins Co	809,529	0.1146%	903,627	1,956,040	216.47%
		23841	New Hampshire Ins Co	184,645	0.0261%	193,175	465,322	240.88%
		19429	Insurance Co Of The State Of PA	111,568	0.0158%	111,568	-44,615	-39.99%
		19380	American Home Assur Co	28,721	0.0041%	52,865	-22,798	-43.12%
				14,330,909	**2.0281%**	**14,511,856**	**3,068,152**	**21.14%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

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10	761	ALLIANZ INS GRP						
		35300	Allianz Global Risks US Ins Co	7,680,005	1.0869%	9,437,136	1,635,293	17.33%
		21873	Firemans Fund Ins Co	2,333,208	0.3302%	2,387,180	95,556	4.00%
		21865	Associated Ind Corp	1,970,848	0.2789%	2,011,723	1,059,592	52.67%
		21857	American Ins Co	747	0.0001%	741	-62	-8.37%
		21881	National Surety Corp	687	0.0001%	556	-108	-19.42%
				11,985,495	**1.6962%**	**13,837,336**	**2,790,271**	**20.16%**
11	361	Munich Re Grp						
		23469	American Modern Home Ins Co	11,046,619	1.5633%	11,843,849	2,472,553	20.88%
		19720	American Alt Ins Corp	17,678	0.0025%	17,309	-27,335	-157.92%
		23450	American Family Home Ins Co	7,777	0.0011%	9,180	1,130	12.31%
				11,072,074	**1.5670%**	**11,870,338**	**2,446,348**	**20.61%**
12	796	QBE INS GRP						
		25240	NAU Country Ins Co	4,438,789	0.6282%	4,511,933	5,844,088	129.53%
		25747	Unigard Ins Co	3,502,450	0.4957%	3,565,055	1,659,814	46.56%
		39217	QBE Ins Corp	1,166,807	0.1651%	1,237,756	-1,025	-0.08%
		37257	Praetorian Ins Co	113,893	0.0161%	156,452	64,091	40.97%
		25798	Unigard Ind Co	25,729	0.0036%	24,152	0	0.00%
		24414	General Cas Co Of WI	21,494	0.0030%	18,641	-3,176	-17.04%
		27740	North Pointe Ins Co	12,223	0.0017%	7,113	-817	-11.49%
		16217	National Farmers Union Prop & Cas	9,218	0.0013%	88,507	36,253	40.96%
		24449	Regent Ins Co	1,136	0.0002%	973	0	0.00%
				9,291,739	**1.3150%**	**9,610,582**	**7,599,228**	**79.07%**
13	1285	XL AMER GRP						
		24554	XL Ins Amer Inc	6,077,410	0.8601%	5,532,334	-351,904	-6.36%
		22322	Greenwich Ins Co	446,292	0.0632%	387,362	-204,030	-52.67%
		37885	XL Specialty Ins Co	8,169	0.0012%	6,216	1,406	22.62%
				6,531,871	**0.9244%**	**5,925,912**	**-554,528**	**-9.36%**
14	3098	Tokio Marine Holdings Inc GRP						
		12904	Tokio Marine & Nichido Fire Ins Co	5,284,478	0.7479%	5,601,388	-3,795,449	-67.76%
		18058	Philadelphia Ind Ins Co	78,068	0.0110%	94,038	14,160	15.06%
				5,362,546	**0.7589%**	**5,695,426**	**-3,781,289**	**-66.39%**
15	802	Capital Ins Grp						
		13544	California Capital Ins Co	4,511,165	0.6384%	4,306,952	3,581,615	83.16%
		12890	Eagle W Ins Co	170,895	0.0242%	155,694	209,352	134.46%
		23540	Monterey Ins Co	8,637	0.0012%	8,152	1,484	18.20%
				4,690,697	**0.6638%**	**4,470,798**	**3,792,451**	**84.83%**
16	323	CIVIL SERV EMPLOYEE GRP						
		18953	CSE Safeguard Ins Co	2,930,017	0.4147%	2,476,698	2,547,639	102.86%
		10693	Civil Serv Employees Ins Co	1,656,863	0.2345%	1,732,813	1,270,569	73.32%
				4,586,880	**0.6491%**	**4,209,511**	**3,818,208**	**90.70%**

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17	26905	Century Natl Ins Co						
		26905	Century Natl Ins Co	4,438,801	0.6282%	4,499,229	2,618,513	58.20%
				4,438,801	**0.6282%**	**4,499,229**	**2,618,513**	**58.20%**
18	169	SENTRY INS GRP						
		24988	Sentry Ins A Mut Co	3,416,752	0.4835%	3,303,551	709,748	21.48%
		21180	Sentry Select Ins Co	891,656	0.1262%	925,139	208,511	22.54%
		23434	Middlesex Ins Co	1,175	0.0002%	849	-298	-35.10%
				4,309,583	**0.6099%**	**4,229,539**	**917,961**	**21.70%**
19	626	Ace Ltd Grp						
		22667	Ace Amer Ins Co	1,412,097	0.1998%	930,466	72,537	7.80%
		10030	Westchester Fire Ins Co	1,172,859	0.1660%	1,169,116	479,332	41.00%
		20699	Ace Prop & Cas Ins Co	1,000,767	0.1416%	1,006,533	1,136,265	112.89%
		42757	Agri Gen Ins Co	264,705	0.0375%	264,705	147,330	55.66%
		22713	Insurance Co of N Amer	95,065	0.0135%	88,926	23,819	26.79%
		22748	Pacific Employers Ins Co	14,354	0.0020%	13,925	5,306	38.10%
		43575	Indemnity Ins Co Of North Amer	1,538	0.0002%	1,584	-513	-32.39%
		20702	Ace Fire Underwriters Ins Co	1,517	0.0002%	1,210	753,499	62272.64%
				3,962,902	**0.5608%**	**3,476,465**	**2,617,575**	**75.29%**
20	7	FEDERATED MUT GRP						
		13935	Federated Mut Ins Co	2,418,912	0.3423%	2,184,644	356,535	16.32%
		28304	Federated Serv Ins Co	766,495	0.1085%	646,633	392,853	60.75%
				3,185,407	**0.4508%**	**2,831,277**	**749,388**	**26.47%**
21	181	SWISS RE GRP						
		39845	Westport Ins Corp	2,845,598	0.4027%	2,542,351	-400,726	-15.76%
		29874	North Amer Specialty Ins Co	278,846	0.0395%	271,834	0	0.00%
				3,124,444	**0.4422%**	**2,814,185**	**-400,726**	**-14.24%**
22	1129	Sirius Grp						
		20621	OneBeacon Amer Ins Co	1,996,835	0.2826%	2,081,759	2,564,490	123.19%
		20648	Employers Fire Ins Co	542,858	0.0768%	547,847	107,414	19.61%
		21970	OneBeacon Ins Co	283,844	0.0402%	254,837	55,093	21.62%
		27154	Atlantic Specialty Ins Co	446	0.0001%	876	7,918	903.88%
				2,823,983	**0.3997%**	**2,885,319**	**2,734,915**	**94.79%**
23	88	The Hanover Ins Grp						
		22292	Hanover Ins Co	1,443,928	0.2043%	1,260,622	665,805	52.82%
		10815	Verlan Fire Ins Co MD	938,515	0.1328%	778,944	40,759	5.23%
		22306	Massachusetts Bay Ins Co	204,002	0.0289%	127,866	4,253	3.33%
		42552	Nova Cas Co	72,347	0.0102%	52,373	-64,235	-122.65%
		31534	Citizens Ins Co Of Amer	43,404	0.0061%	27,448	10	0.04%
		36064	Hanover Amer Ins Co	6,756	0.0010%	4,531	11	0.24%
				2,708,952	**0.3834%**	**2,251,784**	**646,603**	**28.72%**
24	306	CUNA MUT GRP						
		10847	Cumis Ins Society Inc	2,682,705	0.3797%	2,676,341	995,919	37.21%
				2,682,705	**0.3797%**	**2,676,341**	**995,919**	**37.21%**

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25	501	Alleghany Grp						
		22314	RSUI Ind Co	2,661,565	0.3767%	2,655,759	-88,905	-3.35%
				2,661,565	**0.3767%**	**2,655,759**	**-88,905**	**-3.35%**
26	215	Kemper Corp Grp						
		10914	Kemper Independence Ins Co	2,121,080	0.3002%	2,078,389	1,301,548	62.62%
		11142	United Cas Ins Co Of Amer	259,844	0.0368%	260,035	6,792	2.61%
				2,380,924	**0.3370%**	**2,338,424**	**1,308,340**	**55.95%**
27	408	AMERICAN NATL FIN GRP						
		11048	Pacific Prop & Cas Co	1,972,692	0.2792%	1,878,937	895,039	47.64%
				1,972,692	**0.2792%**	**1,878,937**	**895,039**	**47.64%**
28	800	WESTERN MUT INS GRP						
		15776	Residence Mut Ins Co	1,894,233	0.2681%	1,807,586	792,187	43.83%
		13625	Western Mut Ins Co	59,429	0.0084%	61,834	6,498	10.51%
				1,953,662	**0.2765%**	**1,869,420**	**798,685**	**42.72%**
29	218	CNA INS GRP						
		20443	Continental Cas Co	1,810,978	0.2563%	1,996,267	-4,827,908	-241.85%
		20508	Valley Forge Ins Co	41,924	0.0059%	28,003	-2,312	-8.26%
		20427	American Cas Co Of Reading PA	22,130	0.0031%	16,148	1,953	12.09%
		35289	Continental Ins Co	21,438	0.0030%	38,589	-13,559	-35.14%
		20478	National Fire Ins Co Of Hartford	8,311	0.0012%	11,664	15,810	135.55%
		20494	Transportation Ins Co	7,402	0.0010%	5,118	0	0.00%
				1,912,183	**0.2706%**	**2,095,789**	**-4,826,016**	**-230.27%**
30	91	HARTFORD FIRE & CAS GRP						
		19682	Hartford Fire In Co	1,292,721	0.1829%	1,336,431	1,034,135	77.38%
		30104	Hartford Underwriters Ins Co	503,403	0.0712%	493,313	557,052	112.92%
		29424	Hartford Cas Ins Co	95,289	0.0135%	99,633	57,123	57.33%
				1,891,413	**0.2677%**	**1,929,377**	**1,648,310**	**85.43%**
31	471	Wells Fargo Grp						
		39039	Rural Comm Ins Co	1,868,874	0.2645%	1,868,874	280,397	15.00%
				1,868,874	**0.2645%**	**1,868,874**	**280,397**	**15.00%**
32	517	HANNOVER GRP						
		41343	HDI Gerling Amer Ins Co	1,805,449	0.2555%	1,411,875	3,082,929	218.36%
				1,805,449	**0.2555%**	**1,411,875**	**3,082,929**	**218.36%**
33	176	STATE FARM GRP						
		25151	State Farm Gen Ins Co	1,723,679	0.2439%	1,605,334	357,257	22.25%
		25143	State Farm Fire & Cas Co	16,420	0.0023%	16,414	36,277	221.01%
				1,740,099	**0.2463%**	**1,621,748**	**393,534**	**24.27%**
34	3416	AXIS Capital Grp						
		37273	Axis Ins Co	1,335,068	0.1889%	980,908	-292,051	-29.77%
		20370	AXIS Reins Co	309,661	0.0438%	326,041	-2,447,242	-750.59%
				1,644,729	**0.2328%**	**1,306,949**	**-2,739,293**	**-209.59%**

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35	660	MERCURY GEN GRP						
		11908	Mercury Cas Co	1,612,634	0.2282%	1,509,203	44,870	2.97%
				1,612,634	**0.2282%**	**1,509,203**	**44,870**	**2.97%**
36	38	Chubb Inc Grp						
		20281	Federal Ins Co	1,103,195	0.1561%	1,034,955	153,299	14.81%
		20303	Great Northern Ins Co	64,504	0.0091%	58,959	1,196,933	2030.11%
		20397	Vigilant Ins Co	23,131	0.0033%	23,997	3,216	13.40%
		20346	Pacific Ind Co	1,554	0.0002%	1,641	227	13.83%
				1,192,384	**0.1687%**	**1,119,552**	**1,353,675**	**120.91%**
37	93	STATE NATL GRP						
		12831	State Natl Ins Co Inc	1,191,223	0.1686%	1,190,714	1,554,707	130.57%
				1,191,223	**0.1686%**	**1,190,714**	**1,554,707**	**130.57%**
38	84	American Financial Grp						
		16691	Great Amer Ins Co	1,106,325	0.1566%	1,087,620	-1,315,967	-121.00%
		21172	Vanliner Ins Co	22,456	0.0032%	6,309	0	0.00%
		22136	Great Amer Ins Co of NY	12,472	0.0018%	9,810	60,351	615.20%
				1,141,253	**0.1615%**	**1,103,739**	**-1,255,616**	**-113.76%**
39	98	WR Berkley Corp GRP						
		36684	Riverport Ins Co	1,111,090	0.1572%	1,224,814	287,061	23.44%
		40045	Starnet Ins Co	6,095	0.0009%	5,122	882	17.22%
		25224	Great Divide Ins Co	3,994	0.0006%	9,120	368	4.04%
		38911	Berkley Natl Ins Co	3,755	0.0005%	1,888	982	52.01%
				1,124,934	**0.1592%**	**1,240,944**	**289,293**	**23.31%**
40	225	IAT Reins Co Grp						
		23248	Occidental Fire & Cas Co Of NC	506,310	0.0717%	506,310	307,649	60.76%
		26433	Harco Natl Ins Co	476,533	0.0674%	687,806	68,174	9.91%
		28886	Transguard Ins Co Of Amer Inc	111,793	0.0158%	108,882	26,597	24.43%
				1,094,636	**0.1549%**	**1,302,998**	**402,420**	**30.88%**
41	645	OREGON MUT GRP						
		14907	Oregon Mut Ins Co	1,018,771	0.1442%	1,047,642	713,501	68.11%
				1,018,771	**0.1442%**	**1,047,642**	**713,501**	**68.11%**
42	62	EMC INS CO GRP						
		21415	Employers Mut Cas Co	877,295	0.1242%	835,328	332,705	39.83%
				877,295	**0.1242%**	**835,328**	**332,705**	**39.83%**
43	158	FAIRFAX FIN GRP						
		21113	United States Fire Ins Co	508,941	0.0720%	814,698	98,450	12.08%
		10936	Seneca Ins Co Inc	234,487	0.0332%	199,931	13,527	6.77%
		21105	North River Ins Co	15,907	0.0023%	15,774	1,466	9.29%
		25054	Hudson Ins Co	15,701	0.0022%	15,407	-3,824	-24.82%
				775,036	**0.1097%**	**1,045,810**	**109,619**	**10.48%**

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44	4636		Alterra Capital Holdings Grp					
		21296	Alterra Amer Ins Co	674,894	0.0955%	660,048	705,013	106.81%
				674,894	**0.0955%**	**660,048**	**705,013**	**106.81%**
45	968		AXA INS GRP					
		33022	AXA Ins Co	618,966	0.0876%	554,180	1,804,654	325.64%
				618,966	**0.0876%**	**554,180**	**1,804,654**	**325.64%**
46	83		GRANGE INS GRP					
		22101	Grange Ins Assn	570,049	0.0807%	569,834	246,953	43.34%
				570,049	**0.0807%**	**569,834**	**246,953**	**43.34%**
47	300		HORACE MANN GRP					
		22578	Horace Mann Ins Co	400,937	0.0567%	363,926	0	0.00%
		22756	Horace Mann Prop & Cas Ins Co	90,755	0.0128%	83,598	0	0.00%
				491,692	**0.0696%**	**447,524**	**0**	**0.00%**
48	28497		Usplate Glass Ins Co					
		28497	Usplate Glass Ins Co	434,812	0.0615%	454,885	12,346	2.71%
				434,812	**0.0615%**	**454,885**	**12,346**	**2.71%**
49	8		ALLSTATE INS GRP					
		19232	Allstate Ins Co	401,165	0.0568%	418,922	6,620	1.58%
				401,165	**0.0568%**	**418,922**	**6,620**	**1.58%**
50	303		GUIDEONE INS GRP					
		14559	Guideone Specialty Mut Ins Co	264,075	0.0374%	313,046	-65,698	-20.99%
		15032	Guideone Mut Ins Co	132,938	0.0188%	132,363	33,363	25.21%
				397,013	**0.0562%**	**445,409**	**-32,335**	**-7.26%**
51	1278		CALIFORNIA STATE AUTO GRP					
		15539	AAA Northern CA NV & UT Ins Exch	359,554	0.0509%	362,713	77,812	21.45%
		10921	ACA Ins Co	35,713	0.0051%	32,260	6,975	21.62%
				395,267	**0.0559%**	**394,973**	**84,787**	**21.47%**
52	28		AMICA MUT GRP					
		19976	Amica Mut Ins Co	387,804	0.0549%	364,315	358,028	98.27%
				387,804	**0.0549%**	**364,315**	**358,028**	**98.27%**
53	23108		Lumbermens Underwriting Alliance					
		23108	Lumbermens Underwriting Alliance	380,588	0.0539%	547,445	54,543	9.96%
				380,588	**0.0539%**	**547,445**	**54,543**	**9.96%**
54	670		FIDELITY NATL FIN GRP					
		25180	Fidelity Natl Ins Co	377,169	0.0534%	78,721	46,766	59.41%
				377,169	**0.0534%**	**78,721**	**46,766**	**59.41%**
55	2538		AmTrust GMACI Maiden Grp					
		19879	Security Natl Ins Co	216,175	0.0306%	210,525	54,541	25.91%
		25011	Wesco Ins Co	142,273	0.0201%	77,419	37,334	48.22%
				358,448	**0.0507%**	**287,944**	**91,875**	**31.91%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: ALLIED LINES [02.1]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
56	3703	Tower Grp						
		44300	Tower Ins Co Of NY	323,754	0.0458%	235,187	0	0.00%
				323,754	**0.0458%**	**235,187**	**0**	**0.00%**
57	785	MARKEL CORP GRP						
		28932	Markel Amer Ins Co	245,943	0.0348%	246,071	549,750	223.41%
		38970	Markel Ins Co	18,641	0.0026%	16,491	-24,012	-145.61%
				264,584	**0.0374%**	**262,562**	**525,738**	**200.23%**
58	4715	MS & AD Ins Grp						
		20362	Mitsui Sumitomo Ins Co of Amer	240,937	0.0341%	236,952	46,528	19.64%
		22551	Mitsui Sumitomo Ins USA Inc	200	0.0000%	186	334	179.57%
				241,137	**0.0341%**	**237,138**	**46,862**	**19.76%**
59	18767	Church Mut Ins Co						
		18767	Church Mut Ins Co	227,696	0.0322%	124,654	1,209	0.97%
				227,696	**0.0322%**	**124,654**	**1,209**	**0.97%**
60	3219	NKSJ Holdings Inc Grp						
		11126	Sompo Japan Ins Co of Amer	115,045	0.0163%	129,780	14,972,216	11536.61%
		27073	Nipponkoa Ins Co Ltd US Br	83,052	0.0118%	80,167	37,406	46.66%
				198,097	**0.0280%**	**209,947**	**15,009,622**	**7149.24%**
61	41459	Armed Forces Ins Exch						
		41459	Armed Forces Ins Exch	192,265	0.0272%	189,122	14,918	7.89%
				192,265	**0.0272%**	**189,122**	**14,918**	**7.89%**
62	1279	Arch Ins Grp						
		11150	Arch Ins Co	187,141	0.0265%	185,682	18,538	9.98%
				187,141	**0.0265%**	**185,682**	**18,538**	**9.98%**
63	37540	Beazley Ins Co Inc						
		37540	Beazley Ins Co Inc	175,904	0.0249%	702,360	-105,858	-15.07%
				175,904	**0.0249%**	**702,360**	**-105,858**	**-15.07%**
64	3829	GeoVera Holdings Inc Grp						
		10799	Geovera Ins Co	119,359	0.0169%	120,597	25,889	21.47%
		10887	Pacific Select Prop Ins Co	22,466	0.0032%	24,671	5,263	21.33%
		10182	Geovera Specialty Ins Co	378	0.0001%	460	95	20.65%
				142,203	**0.0201%**	**145,728**	**31,247**	**21.44%**
65	15768	Merced Mut Ins Co						
		15768	Merced Mut Ins Co	123,937	0.0175%	112,264	61,617	54.89%
				123,937	**0.0175%**	**112,264**	**61,617**	**54.89%**
66	38733	Alaska Natl Ins Co						
		38733	Alaska Natl Ins Co	123,725	0.0175%	116,051	5,950	5.13%
				123,725	**0.0175%**	**116,051**	**5,950**	**5.13%**
67	689	BANKERS INS GRP						
		33162	Bankers Ins Co	120,267	0.0170%	122,717	358	0.29%
				120,267	**0.0170%**	**122,717**	**358**	**0.29%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: ALLIED LINES [02.1]

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Licensed companies only

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68	14974		Pennsylvania Lumbermens Mut Ins					
		14974	Pennsylvania Lumbermens Mut Ins	106,230	0.0150%	62,931	0	0.00%
				106,230	**0.0150%**	**62,931**	**0**	**0.00%**
69	3786		Endurance Grp					
		12548	American Agri Business Ins Co	72,173	0.0102%	72,173	130,201	180.40%
				72,173	**0.0102%**	**72,173**	**130,201**	**180.40%**
70	11118		Federated Rural Electric Ins Exch					
		11118	Federated Rural Electric Ins Exch	69,829	0.0099%	69,333	2,646	3.82%
				69,829	**0.0099%**	**69,333**	**2,646**	**3.82%**
71	9		JPMorgan Chase & Co Grp					
		22985	Sequoia Ins Co	56,348	0.0080%	58,627	11,897	20.29%
		12832	Personal Express Ins Co	5,629	0.0008%	5,745	1,166	20.30%
				61,977	**0.0088%**	**64,372**	**13,063**	**20.29%**
72	256		ProSight GRP					
		16608	New York Marine & Gen Ins Co	57,124	0.0081%	15,848	8,239	51.99%
				57,124	**0.0081%**	**15,848**	**8,239**	**51.99%**
73	4747		WRM Amer Grp					
		20273	WRM Amer Ind Co Inc	48,980	0.0069%	18,317	1,019	5.56%
				48,980	**0.0069%**	**18,317**	**1,019**	**5.56%**
74	244		CINCINNATI FIN GRP					
		10677	Cincinnati Ins Co	37,141	0.0053%	26,419	-714	-2.70%
				37,141	**0.0053%**	**26,419**	**-714**	**-2.70%**
75	33		CALIFORNIA CAS MGMT GRP					
		20117	California Cas Ind Exch	36,119	0.0051%	36,896	7,918	21.46%
				36,119	**0.0051%**	**36,896**	**7,918**	**21.46%**
76	161		TOPA EQUITIES LTD GRP					
		18031	Topa Ins Co	35,095	0.0050%	36,363	15,539	42.73%
				35,095	**0.0050%**	**36,363**	**15,539**	**42.73%**
77	27480		California Mut Ins Co					
		27480	California Mut Ins Co	31,386	0.0044%	31,194	0	0.00%
				31,386	**0.0044%**	**31,194**	**0**	**0.00%**
78	2898		Western Serv Contract Grp					
		37850	Pacific Specialty Ins Co	28,456	0.0040%	29,300	0	0.00%
				28,456	**0.0040%**	**29,300**	**0**	**0.00%**
79	124		AMERISURE CO GRP					
		23396	Amerisure Mut Ins Co	24,440	0.0035%	20,797	111	0.53%
				24,440	**0.0035%**	**20,797**	**111**	**0.53%**
80	32107		Sutter Ins Co					
		32107	Sutter Ins Co	22,393	0.0032%	23,912	230	0.96%
				22,393	**0.0032%**	**23,912**	**230**	**0.96%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: ALLIED LINES [02.1]

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81	10683		Wawanesa Gen Ins Co					
		10683	Wawanesa Gen Ins Co	21,078	0.0030%	20,742	4,232	20.40%
				21,078	**0.0030%**	**20,742**	**4,232**	**20.40%**
82	920		Global Ind Grp					
		32859	Penn Amer Ins Co	19,785	0.0028%	22,644	71,085	313.92%
		42048	Diamond State Ins Co	540	0.0001%	540	-2,055	-380.56%
				20,325	**0.0029%**	**23,184**	**69,030**	**297.75%**
83	21261		Electric Ins Co					
		21261	Electric Ins Co	19,232	0.0027%	18,246	14,550	79.74%
				19,232	**0.0027%**	**18,246**	**14,550**	**79.74%**
84	14010		Crusader Ins Co					
		14010	Crusader Ins Co	17,250	0.0024%	17,776	3,773	21.23%
				17,250	**0.0024%**	**17,776**	**3,773**	**21.23%**
85	4702		Sparta Grp					
		20613	Sparta Ins Co	13,822	0.0020%	8,677	3,232	37.25%
				13,822	**0.0020%**	**8,677**	**3,232**	**37.25%**
86	748		Meadowbrook Ins Grp					
		18023	Star Ins Co	13,516	0.0019%	39,050	13,039	33.39%
		25780	Williamsburg Natl Ins Co	279	0.0000%	470	-122	-25.96%
				13,795	**0.0020%**	**39,520**	**12,917**	**32.68%**
87	853		PUBLIC SERV GRP					
		15059	Public Serv Mut Ins Co	9,662	0.0014%	10,716	3,545	33.08%
				9,662	**0.0014%**	**10,716**	**3,545**	**33.08%**
88	37800		Leading Ins Grp Ins Co Ltd					
		37800	Leading Ins Grp Ins Co Ltd	8,408	0.0012%	8,679	1,811	20.87%
				8,408	**0.0012%**	**8,679**	**1,811**	**20.87%**
89	291		MOTORISTS MUT GRP					
		13331	Motorists Commercial Mut Ins Co	6,825	0.0010%	6,825	833	12.21%
				6,825	**0.0010%**	**6,825**	**833**	**12.21%**
90	349		FLORISTS MUT GRP					
		13978	Florists Mut Ins Co	4,535	0.0006%	4,535	1,028	22.67%
				4,535	**0.0006%**	**4,535**	**1,028**	**22.67%**
91	1120		EVEREST REINS HOLDINGS GRP					
		10120	Everest Natl Ins Co	3,449	0.0005%	4,241	0	0.00%
				3,449	**0.0005%**	**4,241**	**0**	**0.00%**
92	10499		Corepointe Ins Co					
		10499	Corepointe Ins Co	1,190	0.0002%	25,527	0	0.00%
				1,190	**0.0002%**	**25,527**	**0**	**0.00%**
93	253		HARLEYSVILLE GRP					
		14168	Harleysville Mut Ins Co	1,155	0.0002%	1,152	9	0.78%
				1,155	**0.0002%**	**1,152**	**9**	**0.78%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: ALLIED LINES [02.1]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
94	4753	Tawa Grp						
		33855	Lincoln Gen Ins Co	1,001	0.0001%	1,673	360	21.52%
				1,001	**0.0001%**	**1,673**	**360**	**21.52%**
95	457	ARGONAUT GRP						
		19828	Argonaut Midwest Ins Co	250	0.0000%	171	-830	-485.38%
				250	**0.0000%**	**171**	**-830**	**-485.38%**
96	4381	Houston Intl Ins Grp						
		35408	Imperium Ins Co	222	0.0000%	2,987	2	0.07%
				222	**0.0000%**	**2,987**	**2**	**0.07%**
97	150	OLD REPUBLIC GRP						
		12262	Pennsylvania Manufacturers Assoc Ins	145	0.0000%	111	-155	-139.64%
				145	**0.0000%**	**111**	**-155**	**-139.64%**
98	201	UTICA GRP						
		25984	Graphic Arts Mut Ins Co	113	0.0000%	113	0	0.00%
		25976	Utica Mut Ins Co	9	0.0000%	27	12	44.44%
				122	**0.0000%**	**140**	**12**	**8.57%**
99	14508	Michigan Millers Mut Ins Co						
		14508	Michigan Millers Mut Ins Co	7	0.0000%	7	2	28.57%
				7	**0.0000%**	**7**	**2**	**28.57%**
			Line Total:	**706,600,261**	**100.0000%**	**691,017,533**	**296,595,655**	**42.92%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: MULTIPLE PERIL CROP [02.2]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
1	626	Ace Ltd Grp						
		20699	Ace Prop & Cas Ins Co	46,809,994	18.0411%	48,995,375	36,862,441	75.24%
		42757	Agri Gen Ins Co	25,781,930	9.9366%	25,784,798	8,712,235	33.79%
				72,591,924	**27.9777%**	**74,780,173**	**45,574,676**	**60.94%**
2	796	QBE INS GRP						
		25240	NAU Country Ins Co	66,465,826	25.6166%	66,792,723	44,518,196	66.65%
				66,465,826	**25.6166%**	**66,792,723**	**44,518,196**	**66.65%**
3	471	Wells Fargo Grp						
		39039	Rural Comm Ins Co	48,212,403	18.5816%	46,145,781	8,917,846	19.33%
				48,212,403	**18.5816%**	**46,145,781**	**8,917,846**	**19.33%**
4	306	CUNA MUT GRP						
		10847	Cumis Ins Society Inc	35,196,241	13.5650%	32,444,217	30,635,429	94.42%
		34312	Producers Agriculture Ins Co	452,725	0.1745%	452,725	206,627	45.64%
				35,648,966	**13.7395%**	**32,896,942**	**30,842,056**	**93.75%**
5	84	American Financial Grp						
		16691	Great Amer Ins Co	13,218,816	5.0947%	12,367,846	-6,495,503	-52.52%
				13,218,816	**5.0947%**	**12,367,846**	**-6,495,503**	**-52.52%**
6	225	IAT Reins Co Grp						
		23248	Occidental Fire & Cas Co Of NC	11,821,456	4.5561%	11,821,456	8,261,691	69.89%
				11,821,456	**4.5561%**	**11,821,456**	**8,261,691**	**69.89%**
7	3786	Endurance Grp						
		12548	American Agri Business Ins Co	7,613,111	2.9342%	7,306,785	3,594,870	49.20%
		11551	Endurance Reins Corp of Amer	475,554	0.1833%	474,908	0	0.00%
				8,088,665	**3.1175%**	**7,781,693**	**3,594,870**	**46.20%**
8	12	AMERICAN INTL GRP						
		19429	Insurance Co Of The State Of PA	2,660,313	1.0253%	3,721,378	121,680	3.27%
				2,660,313	**1.0253%**	**3,721,378**	**121,680**	**3.27%**
9	176	STATE FARM GRP						
		25143	State Farm Fire & Cas Co	755,191	0.2911%	695,889	81,830	11.76%
				755,191	**0.2911%**	**695,889**	**81,830**	**11.76%**
			Line Total:	**259,463,560**	**100.0000%**	**257,003,881**	**135,417,342**	**52.69%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: FEDERAL FLOOD INSURANCE [02.3]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
1	212	ZURICH INS GRP						
		21660	Fire Ins Exch	31,957,987	19.2484%	31,736,736	-2,216,323	-6.98%
		11185	Foremost Ins Co Grand Rapids MI	1,664,808	1.0027%	1,341,687	-80,904	-6.03%
		10315	Civic Prop & Cas Co	65,030	0.0392%	351,819	-31,735	-9.02%
		39306	Fidelity & Deposit Co Of MD	28,894	0.0174%	33,665	-495	-1.47%
				33,716,719	**20.3076%**	**33,463,907**	**-2,329,457**	**-6.96%**
2	670	FIDELITY NATL FIN GRP						
		16578	Fidelity Natl Prop & Cas Ins Co	32,120,376	19.3462%	32,749,576	351,363	1.07%
				32,120,376	**19.3462%**	**32,749,576**	**351,363**	**1.07%**
3	91	HARTFORD FIRE & CAS GRP						
		37478	Hartford Ins Co Of The Midwest	27,887,590	16.7968%	27,520,945	1,361,615	4.95%
		30104	Hartford Underwriters Ins Co	874,910	0.5270%	1,294,303	1,225	0.09%
				28,762,500	**17.3237%**	**28,815,248**	**1,362,840**	**4.73%**
4	8	ALLSTATE INS GRP						
		19232	Allstate Ins Co	18,678,606	11.2502%	19,061,653	614,499	3.22%
				18,678,606	**11.2502%**	**19,061,653**	**614,499**	**3.22%**
5	1278	CALIFORNIA STATE AUTO GRP						
		15539	AAA Northern CA NV & UT Ins Exch	10,824,264	6.5195%	10,971,908	64,942	0.59%
				10,824,264	**6.5195%**	**10,971,908**	**64,942**	**0.59%**
6	19	Assurant Inc Grp						
		10111	American Bankers Ins Co Of FL	10,452,918	6.2958%	10,505,286	1,073,012	10.21%
				10,452,918	**6.2958%**	**10,505,286**	**1,073,012**	**10.21%**
7	3548	Travelers Grp						
		19070	Standard Fire Ins Co	8,624,848	5.1948%	8,371,596	1,132,838	13.53%
				8,624,848	**5.1948%**	**8,371,596**	**1,132,838**	**13.53%**
8	200	UNITED SERV AUTOMOBILE ASSN GRP						
		18600	USAA Gen Ind Co	6,556,563	3.9490%	6,590,371	-406,877	-6.17%
				6,556,563	**3.9490%**	**6,590,371**	**-406,877**	**-6.17%**
9	242	SELECTIVE INS GRP						
		12572	Selective Ins Co Of Amer	3,604,542	2.1710%	3,263,543	181,102	5.55%
				3,604,542	**2.1710%**	**3,263,543**	**181,102**	**5.55%**
10	140	NATIONWIDE CORP GRP						
		23779	Nationwide Mut Fire Ins Co	2,973,016	1.7907%	2,804,651	99,912	3.56%
				2,973,016	**1.7907%**	**2,804,651**	**99,912**	**3.56%**
11	111	LIBERTY MUT GRP						
		23035	Liberty Mut Fire Ins Co	2,506,680	1.5098%	2,539,411	17,944	0.71%
				2,506,680	**1.5098%**	**2,539,411**	**17,944**	**0.71%**
12	3098	Tokio Marine Holdings Inc GRP						
		18058	Philadelphia Ind Ins Co	2,209,136	1.3306%	2,139,971	-125,889	-5.88%
				2,209,136	**1.3306%**	**2,139,971**	**-125,889**	**-5.88%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: FEDERAL FLOOD INSURANCE [02.3]

Sorted by Market Share

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13	26905	Century Natl Ins Co						
		26905	Century Natl Ins Co	1,195,698	0.7202%	1,244,999	52,086	4.18%
				1,195,698	**0.7202%**	**1,244,999**	**52,086**	**4.18%**
14	70	FIRST AMER TITLE GRP						
		37710	First Amer Prop & Cas Ins Co	882,612	0.5316%	885,526	20,825	2.35%
				882,612	**0.5316%**	**885,526**	**20,825**	**2.35%**
15	12	AMERICAN INTL GRP						
		23841	New Hampshire Ins Co	656,394	0.3953%	656,394	-14,123	-2.15%
				656,394	**0.3953%**	**656,394**	**-14,123**	**-2.15%**
16	253	HARLEYSVILLE GRP						
		14168	Harleysville Mut Ins Co	502,685	0.3028%	522,046	131,336	25.16%
				502,685	**0.3028%**	**522,046**	**131,336**	**25.16%**
17	471	Wells Fargo Grp						
		39039	Rural Comm Ins Co	486,667	0.2931%	486,667	0	0.00%
				486,667	**0.2931%**	**486,667**	**0**	**0.00%**
18	501	Alleghany Grp						
		11005	Homesite Ins Co Of CA	405,910	0.2445%	346,934	32,911	9.49%
				405,910	**0.2445%**	**346,934**	**32,911**	**9.49%**
19	408	AMERICAN NATL FIN GRP						
		28401	American Natl Prop & Cas Co	295,185	0.1778%	307,646	0	0.00%
				295,185	**0.1778%**	**307,646**	**0**	**0.00%**
20	84	American Financial Grp						
		32620	National Interstate Ins Co	225,294	0.1357%	183,466	3,881	2.12%
				225,294	**0.1357%**	**183,466**	**3,881**	**2.12%**
21	241	METROPOLITAN GRP						
		25321	Metropolitan Drt Prop & Cas Ins Co	183,850	0.1107%	148,807	0	0.00%
				183,850	**0.1107%**	**148,807**	**0**	**0.00%**
22	796	QBE INS GRP						
		39217	QBE Ins Corp	93,137	0.0561%	66,299	-40	-0.06%
				93,137	**0.0561%**	**66,299**	**-40**	**-0.06%**
23	225	IAT Reins Co Grp						
		23248	Occidental Fire & Cas Co Of NC	47,455	0.0286%	47,455	0	0.00%
		36560	Service Ins Co	16,357	0.0099%	16,357	0	0.00%
				63,812	**0.0384%**	**63,812**	**0**	**0.00%**
24	689	BANKERS INS GRP						
		33162	Bankers Ins Co	8,238	0.0050%	8,805	-125	-1.42%
				8,238	**0.0050%**	**8,805**	**-125**	**-1.42%**
			Line Total:	**166,029,650**	**100.0000%**	**166,198,522**	**2,262,980**	**1.36%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: FARMOWNERS MULTIPLE PERIL [03]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
1	140	NATIONWIDE CORP GRP						
		23787	Nationwide Mut Ins Co	98,303,730	47.1424%	97,740,377	39,910,706	40.83%
		25453	Nationwide Ins Co Of Amer	247,182	0.1185%	225,143	125,096	55.56%
				98,550,912	**47.2610%**	**97,965,520**	**40,035,802**	**40.87%**
2	3548	Travelers Grp						
		25674	Travelers Prop Cas Co Of Amer	22,527,399	10.8032%	21,434,187	6,695,105	31.24%
		25682	Travelers Ind Co Of CT	11,161,755	5.3527%	11,131,169	2,486,651	22.34%
				33,689,154	**16.1559%**	**32,565,356**	**9,181,756**	**28.19%**
3	796	QBE INS GRP						
		39217	QBE Ins Corp	11,665,100	5.5941%	13,931,242	4,262,303	30.60%
		25747	Unigard Ins Co	4,107,269	1.9697%	4,219,035	905,169	21.45%
				15,772,369	**7.5638%**	**18,150,277**	**5,167,472**	**28.47%**
4	802	Capital Ins Grp						
		13544	California Capital Ins Co	12,650,259	6.0665%	12,696,002	3,768,068	29.68%
				12,650,259	**6.0665%**	**12,696,002**	**3,768,068**	**29.68%**
5	176	STATE FARM GRP						
		25151	State Farm Gen Ins Co	11,900,383	5.7069%	11,893,725	5,110,702	42.97%
				11,900,383	**5.7069%**	**11,893,725**	**5,110,702**	**42.97%**
6	761	ALLIANZ INS GRP						
		21857	American Ins Co	3,566,533	1.7104%	4,322,915	449,921	10.41%
		21873	Firemans Fund Ins Co	3,176,669	1.5234%	1,963,256	652,359	33.23%
		21881	National Surety Corp	2,941,085	1.4104%	3,001,713	439,143	14.63%
		21865	Associated Ind Corp	358,474	0.1719%	849,627	-83,552	-9.83%
		21849	American Automobile Ins Co	131	0.0001%	23	3	13.04%
				10,042,892	**4.8162%**	**10,137,534**	**1,457,874**	**14.38%**
7	111	LIBERTY MUT GRP						
		24198	Peerless Ins Co	5,641,100	2.7052%	5,610,038	1,423,709	25.38%
		19704	American States Ins Co	58,546	0.0281%	41,894	9,047	21.59%
		10836	Golden Eagle Ins Corp	4,794	0.0023%	4,691	89	1.90%
				5,704,440	**2.7356%**	**5,656,623**	**1,432,845**	**25.33%**
8	83	GRANGE INS GRP						
		22101	Grange Ins Assn	5,055,549	2.4244%	4,929,875	2,533,548	51.39%
				5,055,549	**2.4244%**	**4,929,875**	**2,533,548**	**51.39%**
9	9	JPMorgan Chase & Co Grp						
		22985	Sequoia Ins Co	4,416,971	2.1182%	4,621,747	856,978	18.54%
				4,416,971	**2.1182%**	**4,621,747**	**856,978**	**18.54%**
10	84	American Financial Grp						
		16691	Great Amer Ins Co	2,012,058	0.9649%	1,829,237	435,822	23.83%
		26832	Great Amer Alliance Ins Co	734,449	0.3522%	685,704	37,163	5.42%
		22136	Great Amer Ins Co of NY	461,669	0.2214%	450,134	52,879	11.75%
		26344	Great Amer Assur Co	367,613	0.1763%	400,845	-18,696	-4.66%
				3,575,789	**1.7148%**	**3,365,920**	**507,168**	**15.07%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: FARMOWNERS MULTIPLE PERIL [03]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
11	626	Ace Ltd Grp						
		43575	Indemnity Ins Co Of North Amer	3,314,909	1.5897%	3,224,348	-272,045	-8.44%
				3,314,909	**1.5897%**	**3,224,348**	**-272,045**	**-8.44%**
12	19	Assurant Inc Grp						
		19615	American Reliable Ins Co	1,437,916	0.6896%	1,711,460	754,342	44.08%
		10111	American Bankers Ins Co Of FL	242,634	0.1164%	1,144,230	2,030,423	177.45%
				1,680,550	**0.8059%**	**2,855,690**	**2,784,765**	**97.52%**
13	645	OREGON MUT GRP						
		14907	Oregon Mut Ins Co	733,679	0.3518%	724,489	304,883	42.08%
				733,679	**0.3518%**	**724,489**	**304,883**	**42.08%**
14	785	MARKEL CORP GRP						
		38970	Markel Ins Co	675,098	0.3237%	547,351	-65,236	-11.92%
				675,098	**0.3237%**	**547,351**	**-65,236**	**-11.92%**
15	98	WR Berkley Corp GRP						
		40045	Starnet Ins Co	529,556	0.2540%	457,973	210,913	46.05%
				529,556	**0.2540%**	**457,973**	**210,913**	**46.05%**
16	349	FLORISTS MUT GRP						
		13978	Florists Mut Ins Co	198,121	0.0950%	196,119	-239	-0.12%
				198,121	**0.0950%**	**196,119**	**-239**	**-0.12%**
17	27480	California Mut Ins Co						
		27480	California Mut Ins Co	34,329	0.0165%	35,103	0	0.00%
				34,329	**0.0165%**	**35,103**	**0**	**0.00%**
			Line Total:	**208,524,960**	**100.0000%**	**210,023,652**	**73,015,254**	**34.77%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: HOMEOWNERS MULTIPLE PERIL [04]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
1	176	STATE FARM GRP						
		25151	State Farm Gen Ins Co	1,515,373,625	21.9721%	1,504,918,421	609,727,319	40.52%
				1,515,373,625	**21.9721%**	**1,504,918,421**	**609,727,319**	**40.52%**
2	212	ZURICH INS GRP						
		21687	Mid Century Ins Co	550,544,878	7.9826%	529,987,907	227,926,870	43.01%
		21660	Fire Ins Exch	487,619,667	7.0702%	512,554,321	146,913,437	28.66%
		11185	Foremost Ins Co Grand Rapids MI	80,725,844	1.1705%	79,129,222	30,705,809	38.80%
		21652	Farmers Ins Exch	12,287,243	0.1782%	13,102,109	3,093,344	23.61%
		21326	Empire Fire & Marine Ins Co	11,506,006	0.1668%	12,030,929	23,780,872	197.66%
		11800	Foremost Prop & Cas Ins Co	10,294,770	0.1493%	10,057,397	5,383,416	53.53%
		10317	Neighborhood Spirit Prop & Cas Co	4,748,369	0.0688%	5,029,682	1,397,854	27.79%
		10315	Civic Prop & Cas Co	2,216,096	0.0321%	2,312,296	451,966	19.55%
		39306	Fidelity & Deposit Co Of MD	1,578,037	0.0229%	1,713,287	656,938	38.34%
		10318	Exact Prop & Cas Co Inc	971,497	0.0141%	1,029,862	55,986	5.44%
				1,162,492,407	**16.8555%**	**1,166,947,012**	**440,366,492**	**37.74%**
3	8	ALLSTATE INS GRP						
		19232	Allstate Ins Co	602,487,410	8.7358%	591,844,890	263,473,519	44.52%
		10358	Encompass Ins Co	31,890,157	0.4624%	33,147,508	14,871,075	44.86%
		19240	Allstate Ind Co	2,271,867	0.0329%	2,382,780	767,279	32.20%
				636,649,434	**9.2311%**	**627,375,178**	**279,111,873**	**44.49%**
4	1278	CALIFORNIA STATE AUTO GRP						
		15539	AAA Northern CA NV & UT Ins Exch	453,219,601	6.5715%	445,577,822	184,799,910	41.47%
				453,219,601	**6.5715%**	**445,577,822**	**184,799,910**	**41.47%**
5	111	LIBERTY MUT GRP						
		23035	Liberty Mut Fire Ins Co	153,430,447	2.2247%	148,627,375	36,912,134	24.84%
		24740	Safeco Ins Co Of Amer	74,645,869	1.0823%	74,623,542	21,143,554	28.33%
		24724	First Natl Ins Co Of Amer	70,323,712	1.0197%	67,014,402	42,118,856	62.85%
		39012	Safeco Ins Co Of IL	64,877,506	0.9407%	64,584,108	29,050,592	44.98%
		24732	General Ins Co Of Amer	2,718,331	0.0394%	168,472	46,295	27.48%
		42404	Liberty Ins Corp	281	0.0000%	12	0	0.00%
				365,996,146	**5.3068%**	**355,017,911**	**129,271,431**	**36.41%**
6	1318	Auto Club Enterprises Ins Grp						
		15598	Interins Exch Of The Automobile Club	351,309,639	5.0938%	345,600,158	184,191,775	53.30%
				351,309,639	**5.0938%**	**345,600,158**	**184,191,775**	**53.30%**
7	200	UNITED SERV AUTOMOBILE ASSN GRP						
		25941	United Serv Automobile Assn	181,835,174	2.6365%	181,492,394	72,796,336	40.11%
		25968	USAA Cas Ins Co	144,596,267	2.0966%	143,319,271	57,651,880	40.23%
		21253	Garrison Prop & Cas Ins Co	14,025,890	0.2034%	12,471,067	4,782,988	38.35%
		18600	USAA Gen Ind Co	10,759,672	0.1560%	9,190,785	4,619,187	50.26%
				351,217,003	**5.0925%**	**346,473,517**	**139,850,391**	**40.36%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: HOMEOWNERS MULTIPLE PERIL [04]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
8	3548	Travelers Grp						
		36137	Travelers Commercial Ins Co	182,222,930	2.6421%	168,460,106	98,632,145	58.55%
		36161	Travelers Prop Cas Ins Co	67,285,186	0.9756%	70,952,772	29,306,877	41.30%
		19070	Standard Fire Ins Co	6,782,319	0.0983%	7,222,501	1,376,389	19.06%
				256,290,435	**3.7161%**	**246,635,379**	**129,315,411**	**52.43%**
9	140	NATIONWIDE CORP GRP						
		19100	Amco Ins Co	157,966,401	2.2904%	159,161,806	82,250,447	51.68%
		42579	Allied Prop & Cas Ins Co	61,616,464	0.8934%	61,897,533	29,795,484	48.14%
		25453	Nationwide Ins Co Of Amer	21,450,905	0.3110%	20,902,949	11,318,296	54.15%
		23779	Nationwide Mut Fire Ins Co	7,567,550	0.1097%	8,058,243	2,685,408	33.32%
		18961	Crestbrook Ins Co	1,771,107	0.0257%	1,345,127	573,949	42.67%
				250,372,427	**3.6303%**	**251,365,658**	**126,623,584**	**50.37%**
10	660	MERCURY GEN GRP						
		11908	Mercury Cas Co	222,575,616	3.2272%	216,056,038	108,268,820	50.11%
				222,575,616	**3.2272%**	**216,056,038**	**108,268,820**	**50.11%**
11	761	ALLIANZ INS GRP						
		21873	Firemans Fund Ins Co	115,534,237	1.6752%	122,168,831	46,747,171	38.26%
		21865	Associated Ind Corp	7,337,920	0.1064%	7,678,994	3,776,093	49.17%
		21881	National Surety Corp	62,961	0.0009%	54,375	14,582	26.82%
		21857	American Ins Co	55,272	0.0008%	59,129	-3,162	-5.35%
				122,990,390	**1.7833%**	**129,961,329**	**50,534,684**	**38.88%**
12	2898	Western Serv Contract Grp						
		37850	Pacific Specialty Ins Co	101,040,451	1.4650%	98,495,748	29,996,444	30.45%
				101,040,451	**1.4650%**	**98,495,748**	**29,996,444**	**30.45%**
13	12	AMERICAN INTL GRP						
		19402	Chartis Prop Cas Co	98,775,735	1.4322%	101,977,631	44,288,395	43.43%
				98,775,735	**1.4322%**	**101,977,631**	**44,288,395**	**43.43%**
14	91	HARTFORD FIRE & CAS GRP						
		30104	Hartford Underwriters Ins Co	60,105,384	0.8715%	60,615,991	28,254,516	46.61%
		29424	Hartford Cas Ins Co	37,727,509	0.5470%	38,971,195	18,300,059	46.96%
		37478	Hartford Ins Co Of The Midwest	5,176	0.0001%	2,401	68,834	2866.89%
		34690	Property & Cas Ins Co Of Hartford	3,134	0.0000%	2,053	2,395	116.66%
				97,841,203	**1.4186%**	**99,591,640**	**46,625,804**	**46.82%**
15	38	Chubb Inc Grp						
		20281	Federal Ins Co	92,384,529	1.3395%	88,169,482	38,744,277	43.94%
		20397	Vigilant Ins Co	2,007,421	0.0291%	2,023,017	185,179	9.15%
		20346	Pacific Ind Co	778,222	0.0113%	777,074	260,623	33.54%
				95,170,172	**1.3799%**	**90,969,573**	**39,190,079**	**43.08%**
16	70	FIRST AMER TITLE GRP						
		34525	First Amer Specilaty Ins Co	42,616,958	0.6179%	43,451,617	21,071,734	48.49%
		37710	First Amer Prop & Cas Ins Co	10,799,147	0.1566%	11,372,300	3,054,310	26.86%
				53,416,105	**0.7745%**	**54,823,917**	**24,126,044**	**44.01%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: HOMEOWNERS MULTIPLE PERIL [04]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
17	802	Capital Ins Grp						
		13544	California Capital Ins Co	49,766,791	0.7216%	48,620,228	24,638,057	50.67%
		12890	Eagle W Ins Co	2,644,025	0.0383%	2,521,402	1,665,786	66.07%
				52,410,816	**0.7599%**	**51,141,630**	**26,303,843**	**51.43%**
18	3703	Tower Grp						
		44300	Tower Ins Co Of NY	51,725,588	0.7500%	49,358,822	27,685,073	56.09%
				51,725,588	**0.7500%**	**49,358,822**	**27,685,073**	**56.09%**
19	26905	Century Natl Ins Co						
		26905	Century Natl Ins Co	49,193,464	0.7133%	50,683,861	15,315,676	30.22%
				49,193,464	**0.7133%**	**50,683,861**	**15,315,676**	**30.22%**
20	1281	BANKAMERICA CORP GRP						
		24848	Newport Ins Co	34,169,598	0.4954%	33,185,823	18,345,510	55.28%
		24821	Meritplan Ins Co	12,515,533	0.1815%	13,708,601	4,138,162	30.19%
		24813	Balboa Ins Co	948,411	0.0138%	5,918,300	-471,098	-7.96%
				47,633,542	**0.6907%**	**52,812,724**	**22,012,574**	**41.68%**
21	215	Kemper Corp Grp						
		10914	Kemper Independence Ins Co	46,381,895	0.6725%	46,322,381	15,874,979	34.27%
		31968	Merastar Ins Co	429,617	0.0062%	437,737	104,167	23.80%
		16063	Unitrin Auto & Home Ins Co	244,237	0.0035%	263,561	91,337	34.65%
		10915	Unitrin Direct Prop & Cas Co	137,690	0.0020%	116,790	34,109	29.21%
				47,193,439	**0.6843%**	**47,140,469**	**16,104,592**	**34.16%**
22	361	Munich Re Grp						
		23469	American Modern Home Ins Co	33,159,584	0.4808%	31,824,195	10,247,584	32.20%
		23450	American Family Home Ins Co	12,647,981	0.1834%	12,506,400	4,248,908	33.97%
				45,807,565	**0.6642%**	**44,330,595**	**14,496,492**	**32.70%**
23	19	Assurant Inc Grp						
		19615	American Reliable Ins Co	18,906,134	0.2741%	18,611,625	9,051,413	48.63%
		10111	American Bankers Ins Co Of FL	12,596,495	0.1826%	12,520,228	3,194,132	25.51%
		42978	American Security Ins Co	11,666,087	0.1692%	12,119,786	8,823,778	72.80%
		42986	Standard Guar Ins Co	2,492,526	0.0361%	2,527,584	725,740	28.71%
				45,661,242	**0.6621%**	**45,779,223**	**21,795,063**	**47.61%**
24	323	CIVIL SERV EMPLOYEE GRP						
		18953	CSE Safeguard Ins Co	21,759,607	0.3155%	20,392,511	14,952,576	73.32%
		10693	Civil Serv Employees Ins Co	21,377,160	0.3100%	22,335,811	10,158,103	45.48%
				43,136,767	**0.6255%**	**42,728,322**	**25,110,679**	**58.77%**
25	33	CALIFORNIA CAS MGMT GRP						
		20117	California Cas Ind Exch	42,317,108	0.6136%	42,394,629	11,653,187	27.49%
				42,317,108	**0.6136%**	**42,394,629**	**11,653,187**	**27.49%**
26	800	WESTERN MUT INS GRP						
		15776	Residence Mut Ins Co	38,450,838	0.5575%	37,342,326	12,669,944	33.93%
		13625	Western Mut Ins Co	2,908,203	0.0422%	2,974,209	775,957	26.09%
				41,359,041	**0.5997%**	**40,316,535**	**13,445,901**	**33.35%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: HOMEOWNERS MULTIPLE PERIL [04]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
27	4		Ameriprise Fin Grp					
		29068	IDS Prop Cas Ins Co	36,393,099	0.5277%	34,499,998	17,870,506	51.80%
				36,393,099	**0.5277%**	**34,499,998**	**17,870,506**	**51.80%**
28	71		UNIVERSAL INS CO GRP					
		10759	Universal N Amer Ins Co	27,659,284	0.4010%	24,364,701	10,046,044	41.23%
				27,659,284	**0.4010%**	**24,364,701**	**10,046,044**	**41.23%**
29	670		FIDELITY NATL FIN GRP					
		25180	Fidelity Natl Ins Co	17,657,934	0.2560%	19,379,888	10,312,145	53.21%
		16578	Fidelity Natl Prop & Cas Ins Co	8,591,059	0.1246%	8,465,206	5,024,777	59.36%
				26,248,993	**0.3806%**	**27,845,094**	**15,336,922**	**55.08%**
30	28		AMICA MUT GRP					
		19976	Amica Mut Ins Co	25,606,759	0.3713%	24,857,820	9,428,426	37.93%
				25,606,759	**0.3713%**	**24,857,820**	**9,428,426**	**37.93%**
31	501		Alleghany Grp					
		11005	Homesite Ins Co Of CA	23,879,684	0.3462%	21,862,024	8,502,987	38.89%
				23,879,684	**0.3462%**	**21,862,024**	**8,502,987**	**38.89%**
32	10683		Wawanesa Gen Ins Co					
		10683	Wawanesa Gen Ins Co	22,025,664	0.3194%	21,614,217	14,551,211	67.32%
				22,025,664	**0.3194%**	**21,614,217**	**14,551,211**	**67.32%**
33	796		QBE INS GRP					
		25798	Unigard Ind Co	8,526,962	0.1236%	8,710,043	5,972,671	68.57%
		25747	Unigard Ins Co	7,497,148	0.1087%	7,352,164	2,591,529	35.25%
		37257	Praetorian Ins Co	3,814,870	0.0553%	3,176,479	982,297	30.92%
		39217	QBE Ins Corp	1,468,781	0.0213%	1,255,554	324,102	25.81%
				21,307,761	**0.3090%**	**20,494,240**	**9,870,599**	**48.16%**
34	626		Ace Ltd Grp					
		18279	Bankers Standard Ins Co	20,662,561	0.2996%	17,714,375	5,895,011	33.28%
				20,662,561	**0.2996%**	**17,714,375**	**5,895,011**	**33.28%**
35	300		HORACE MANN GRP					
		22578	Horace Mann Ins Co	11,754,849	0.1704%	11,412,185	5,367,094	47.03%
		22756	Horace Mann Prop & Cas Ins Co	5,659,762	0.0821%	5,848,052	1,711,244	29.26%
				17,414,611	**0.2525%**	**17,260,237**	**7,078,338**	**41.01%**
36	3098		Tokio Marine Holdings Inc GRP					
		12904	Tokio Marine & Nichido Fire Ins Co	10,677,295	0.1548%	10,308,844	2,344,234	22.74%
				10,677,295	**0.1548%**	**10,308,844**	**2,344,234**	**22.74%**
37	241		METROPOLITAN GRP					
		25321	Metropolitan Drt Prop & Cas Ins Co	10,235,721	0.1484%	9,593,261	4,961,974	51.72%
				10,235,721	**0.1484%**	**9,593,261**	**4,961,974**	**51.72%**
38	408		AMERICAN NATL FIN GRP					
		11048	Pacific Prop & Cas Co	9,127,266	0.1323%	8,662,335	3,775,295	43.58%
				9,127,266	**0.1323%**	**8,662,335**	**3,775,295**	**43.58%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: HOMEOWNERS MULTIPLE PERIL [04]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
39	83	GRANGE INS GRP						
		22101	Grange Ins Assn	7,763,661	0.1126%	7,945,168	4,810,370	60.54%
				7,763,661	**0.1126%**	**7,945,168**	**4,810,370**	**60.54%**
40	645	OREGON MUT GRP						
		14907	Oregon Mut Ins Co	5,935,846	0.0861%	6,040,989	3,002,823	49.71%
				5,935,846	**0.0861%**	**6,040,989**	**3,002,823**	**49.71%**
41	9	JPMorgan Chase & Co Grp						
		12832	Personal Express Ins Co	5,166,485	0.0749%	5,125,747	2,424,324	47.30%
		22985	Sequoia Ins Co	84,948	0.0012%	69,264	-190,726	-275.36%
				5,251,433	**0.0761%**	**5,195,011**	**2,233,598**	**43.00%**
42	161	TOPA EQUITIES LTD GRP						
		18031	Topa Ins Co	5,008,037	0.0726%	5,059,447	1,661,089	32.83%
				5,008,037	**0.0726%**	**5,059,447**	**1,661,089**	**32.83%**
43	41459	Armed Forces Ins Exch						
		41459	Armed Forces Ins Exch	4,405,790	0.0639%	4,429,720	1,894,202	42.76%
				4,405,790	**0.0639%**	**4,429,720**	**1,894,202**	**42.76%**
44	313	AEGIS GRP						
		33898	Aegis Security Ins Co	3,976,627	0.0577%	4,044,286	1,691,976	41.84%
				3,976,627	**0.0577%**	**4,044,286**	**1,691,976**	**41.84%**
45	15768	Merced Mut Ins Co						
		15768	Merced Mut Ins Co	3,740,379	0.0542%	3,853,852	1,096,552	28.45%
				3,740,379	**0.0542%**	**3,853,852**	**1,096,552**	**28.45%**
46	411	MAPFRE INS GRP						
		13161	Commerce W Ins Co	2,396,363	0.0347%	2,118,647	1,587,382	74.92%
				2,396,363	**0.0347%**	**2,118,647**	**1,587,382**	**74.92%**
47	21261	Electric Ins Co						
		21261	Electric Ins Co	1,851,191	0.0268%	1,836,825	629,673	34.28%
				1,851,191	**0.0268%**	**1,836,825**	**629,673**	**34.28%**
48	39861	Golden Bear Ins Co						
		39861	Golden Bear Ins Co	1,741,765	0.0253%	1,575,765	684,699	43.45%
				1,741,765	**0.0253%**	**1,575,765**	**684,699**	**43.45%**
49	27480	California Mut Ins Co						
		27480	California Mut Ins Co	749,762	0.0109%	793,775	91,842	11.57%
				749,762	**0.0109%**	**793,775**	**91,842**	**11.57%**
50	32107	Sutter Ins Co						
		32107	Sutter Ins Co	568,650	0.0082%	565,036	171,969	30.44%
				568,650	**0.0082%**	**565,036**	**171,969**	**30.44%**
51	3829	GeoVera Holdings Inc Grp						
		10182	Geovera Specialty Ins Co	322,975	0.0047%	355,880	481,651	135.34%
				322,975	**0.0047%**	**355,880**	**481,651**	**135.34%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: HOMEOWNERS MULTIPLE PERIL [04]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
52	785	MARKEL CORP GRP						
		28932	Markel Amer Ins Co	233,401	0.0034%	233,401	55,955	23.97%
				233,401	**0.0034%**	**233,401**	**55,955**	**23.97%**
53	65	FM GLOBAL GRP						
		10014	Affiliated Fm Ins Co	205,398	0.0030%	188,819	1,451	0.77%
				205,398	**0.0030%**	**188,819**	**1,451**	**0.77%**
54	4381	Houston Intl Ins Grp						
		35408	Imperium Ins Co	119,322	0.0017%	137,109	52,109	38.01%
				119,322	**0.0017%**	**137,109**	**52,109**	**38.01%**
55	4672	Dongbu Ins Grp						
		12502	Dongbu Ins Co Ltd	83,873	0.0012%	59,568	14,778	24.81%
				83,873	**0.0012%**	**59,568**	**14,778**	**24.81%**
56	18767	Church Mut Ins Co						
		18767	Church Mut Ins Co	13,912	0.0002%	25,065	-2,159	-8.61%
				13,912	**0.0002%**	**25,065**	**-2,159**	**-8.61%**
57	244	CINCINNATI FIN GRP						
		10677	Cincinnati Ins Co	12,298	0.0002%	13,374	31,464	235.26%
				12,298	**0.0002%**	**13,374**	**31,464**	**235.26%**
58	273	WORKMENS GRP						
		13250	Workmens Auto Ins Co	5,396	0.0001%	429,650	165,907	38.61%
				5,396	**0.0001%**	**429,650**	**165,907**	**38.61%**
59	88	The Hanover Ins Grp						
		22306	Massachusetts Bay Ins Co	1,792	0.0000%	1,868	0	0.00%
				1,792	**0.0000%**	**1,868**	**0**	**0.00%**
60	40550	Pacific Pioneer Ins Co						
		40550	Pacific Pioneer Ins Co	667	0.0000%	816	0	0.00%
				667	**0.0000%**	**816**	**0**	**0.00%**
			Line Total:	**6,896,796,197**	**100.0000%**	**6,832,454,959**	**2,890,230,414**	**42.30%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: COMMERCIAL MULTIPLE PERIL(NON-LIABILITY) [05.1]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
1	212	ZURICH INS GRP						
		21652	Farmers Ins Exch	181,927,085	7.1282%	181,477,208	72,150,398	39.76%
		21660	Fire Ins Exch	138,038,003	5.4085%	138,174,461	44,479,407	32.19%
		21709	Truck Ins Exch	83,215,894	3.2605%	84,263,320	31,892,289	37.85%
		21687	Mid Century Ins Co	50,191,452	1.9666%	50,230,888	23,693,365	47.17%
		16535	Zurich Amer Ins Co	19,283,612	0.7556%	15,751,597	16,891,792	107.24%
		19356	Maryland Cas Co	11,966,996	0.4689%	13,066,191	10,386,852	79.49%
		39306	Fidelity & Deposit Co Of MD	3,973,785	0.1557%	3,893,572	343,465	8.82%
		19305	Assurance Co Of Amer	3,585,550	0.1405%	4,028,418	-3,898,972	-96.79%
		10318	Exact Prop & Cas Co Inc	2,302,725	0.0902%	2,514,020	696,031	27.69%
		26247	American Guar & Liab Ins	1,292,096	0.0506%	1,280,404	803,841	62.78%
		40142	American Zurich Ins Co	832,516	0.0326%	863,675	-277,915	-32.18%
		19372	Northern Ins Co Of NY	772,071	0.0303%	784,343	1,155,145	147.28%
		10315	Civic Prop & Cas Co	421,925	0.0165%	456,485	287,313	62.94%
		10317	Neighborhood Spirit Prop & Cas Co	277,040	0.0109%	296,841	38,375	12.93%
		27855	Zurich Amer Ins Co Of IL	14,230	0.0006%	19,946	-802	-4.02%
		34347	Colonial Amer Cas & Surety Co	547	0.0000%	780	15	1.92%
				498,095,527	**19.5161%**	**497,102,149**	**198,640,599**	**39.96%**
2	3548	Travelers Grp						
		25674	Travelers Prop Cas Co Of Amer	131,384,608	5.1478%	135,136,759	45,562,325	33.72%
		19046	Travelers Cas Ins Co Of Amer	80,640,016	3.1596%	72,952,697	43,791,416	60.03%
		25682	Travelers Ind Co Of CT	59,244,887	2.3213%	59,837,845	15,481,070	25.87%
		24767	St Paul Fire & Marine Ins Co	1,659,597	0.0650%	1,751,585	-1,646,656	-94.01%
		24015	Northland Ins Co	731,538	0.0287%	766,376	-61,699	-8.05%
		36463	Discover Prop & Cas Ins Co	269,132	0.0105%	489,993	-30,536	-6.23%
		19038	Travelers Cas & Surety Co	67,933	0.0027%	72,148	13,267	18.39%
		24775	St Paul Guardian Ins Co	1,100	0.0000%	2,495	6,835	273.95%
				273,998,811	**10.7356%**	**271,009,898**	**103,116,022**	**38.05%**
3	176	STATE FARM GRP						
		25151	State Farm Gen Ins Co	224,061,021	8.7790%	240,993,521	71,173,528	29.53%
				224,061,021	**8.7790%**	**240,993,521**	**71,173,528**	**29.53%**
4	91	HARTFORD FIRE & CAS GRP						
		29424	Hartford Cas Ins Co	146,204,234	5.7285%	163,742,028	72,159,077	44.07%
		11000	Sentinel Ins Co Ltd	20,403,525	0.7994%	9,102,068	3,368,245	37.01%
		19682	Hartford Fire In Co	19,537,375	0.7655%	20,959,404	4,703,470	22.44%
		30104	Hartford Underwriters Ins Co	2,104,839	0.0825%	2,107,828	2,644,465	125.46%
		29459	Twin City Fire Ins Co Co	925,490	0.0363%	959,939	505,067	52.61%
		34690	Property & Cas Ins Co Of Hartford	591,016	0.0232%	632,235	232,633	36.80%
		22357	Hartford Accident & Ind Co	568,245	0.0223%	615,258	-445,101	-72.34%
		37478	Hartford Ins Co Of The Midwest	388,535	0.0152%	398,739	355,301	89.11%
				190,723,259	**7.4728%**	**198,517,499**	**83,523,157**	**42.07%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: COMMERCIAL MULTIPLE PERIL(NON-LIABILITY) [05.1]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
5	111	LIBERTY MUT GRP						
		10836	Golden Eagle Ins Corp	67,448,236	2.6427%	63,346,837	36,014,792	56.85%
		24198	Peerless Ins Co	40,188,977	1.5747%	39,043,481	8,531,755	21.85%
		19690	American Economy Ins Co	25,684,611	1.0064%	28,093,129	10,122,319	36.03%
		23043	Liberty Mut Ins Co	8,913,147	0.3492%	9,974,941	1,468,161	14.72%
		24732	General Ins Co Of Amer	8,021,128	0.3143%	8,416,298	2,970,497	35.29%
		19704	American States Ins Co	7,038,115	0.2758%	7,237,889	2,805,694	38.76%
		26042	Wausau Underwriters Ins Co	3,748,802	0.1469%	3,259,496	1,749,151	53.66%
		24171	Netherlands Ins Co The	3,196,728	0.1253%	3,481,310	498,280	14.31%
		18333	Peerless Ind Ins Co	2,909,344	0.1140%	2,592,815	987,802	38.10%
		24740	Safeco Ins Co Of Amer	2,907,371	0.1139%	3,117,351	1,049,939	33.68%
		24724	First Natl Ins Co Of Amer	1,855,671	0.0727%	1,943,917	1,450,851	74.64%
		23035	Liberty Mut Fire Ins Co	1,416,883	0.0555%	1,524,695	65,170	4.27%
		26069	Wausau Business Ins Co	937,247	0.0367%	1,007,820	-49,300	-4.89%
		42404	Liberty Ins Corp	168,272	0.0066%	160,324	40,008	24.95%
		21458	Employers Ins of Wausau	124,281	0.0049%	203,863	73,206	35.91%
		33600	LM Ins Corp	22,425	0.0009%	27,487	-12,264	-44.62%
		33588	First Liberty Ins Corp	7,809	0.0003%	2,560	186	7.27%
				174,589,047	**6.8406%**	**173,434,213**	**67,766,247**	**39.07%**
6	140	NATIONWIDE CORP GRP						
		19100	Amco Ins Co	98,559,736	3.8617%	96,438,788	31,717,463	32.89%
		23787	Nationwide Mut Ins Co	16,916,133	0.6628%	15,281,647	5,033,008	32.93%
		28223	Nationwide Agribusiness Ins Co	13,600,064	0.5329%	13,519,559	8,573,437	63.42%
		25453	Nationwide Ins Co Of Amer	2,129,971	0.0835%	2,024,523	1,003,761	49.58%
		15580	Scottsdale Ind Co	1,623,335	0.0636%	1,387,262	-1,759,237	-126.81%
		13838	Farmland Mut Ins Co	656,579	0.0257%	326,315	30,089	9.22%
		11991	National Cas Co	552,915	0.0217%	639,450	1,618,491	253.11%
				134,038,733	**5.2518%**	**129,617,544**	**46,217,012**	**35.66%**
7	38	Chubb Inc Grp						
		20281	Federal Ins Co	98,407,018	3.8557%	100,586,787	48,038,021	47.76%
		20397	Vigilant Ins Co	13,378,290	0.5242%	14,264,730	2,745,649	19.25%
		20303	Great Northern Ins Co	8,644,562	0.3387%	8,891,699	1,115,917	12.55%
		20346	Pacific Ind Co	309,089	0.0121%	326,139	-71,294	-21.86%
				120,738,959	**4.7307%**	**124,069,355**	**51,828,293**	**41.77%**
8	761	ALLIANZ INS GRP						
		21881	National Surety Corp	32,426,347	1.2705%	34,106,048	11,470,654	33.63%
		21857	American Ins Co	30,377,600	1.1902%	33,720,405	18,101,019	53.68%
		21873	Firemans Fund Ins Co	21,789,757	0.8538%	26,016,874	8,864,672	34.07%
		21849	American Automobile Ins Co	12,511,380	0.4902%	12,823,270	6,198,483	48.34%
		22837	AGCS Marine Ins Co	8,989,894	0.3522%	4,485,003	4,326,623	96.47%
		21865	Associated Ind Corp	7,240,583	0.2837%	7,779,046	4,256,691	54.72%
				113,335,561	**4.4406%**	**118,930,646**	**53,218,142**	**44.75%**
9	8	ALLSTATE INS GRP						
		19232	Allstate Ins Co	88,735,517	3.4768%	90,481,230	36,514,160	40.36%
				88,735,517	**3.4768%**	**90,481,230**	**36,514,160**	**40.36%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: COMMERCIAL MULTIPLE PERIL(NON-LIABILITY) [05.1]

Sorted by Market Share

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Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
10	3098	Tokio Marine Holdings Inc GRP						
		18058	Philadelphia Ind Ins Co	82,760,173	3.2427%	84,457,055	33,091,194	39.18%
		12904	Tokio Marine & Nichido Fire Ins Co	3,703,014	0.1451%	3,756,638	489,289	13.02%
		41238	Trans Pacific Ins Co	33,241	0.0013%	20,708	3,533	17.06%
		32301	TNUS Ins Co	1,362	0.0001%	-1,681	45	-2.68%
				86,497,790	**3.3891%**	**88,232,720**	**33,584,061**	**38.06%**
11	802	Capital Ins Grp						
		13544	California Capital Ins Co	61,235,179	2.3993%	60,704,523	36,105,297	59.48%
		23540	Monterey Ins Co	6,594,807	0.2584%	6,269,803	3,336,381	53.21%
				67,829,986	**2.6577%**	**66,974,326**	**39,441,678**	**58.89%**
12	218	CNA INS GRP						
		20478	National Fire Ins Co Of Hartford	20,669,065	0.8098%	21,748,137	6,514,837	29.96%
		20508	Valley Forge Ins Co	15,110,514	0.5921%	15,113,421	2,578,245	17.06%
		20443	Continental Cas Co	10,586,447	0.4148%	10,522,205	4,298,064	40.85%
		20427	American Cas Co Of Reading PA	8,992,816	0.3524%	8,878,919	1,204,667	13.57%
		20494	Transportation Ins Co	6,608,049	0.2589%	6,453,401	1,538,100	23.83%
		35289	Continental Ins Co	2,823,775	0.1106%	2,844,014	-60,777	-2.14%
				64,790,666	**2.5386%**	**65,560,097**	**16,073,136**	**24.52%**
13	796	QBE INS GRP						
		39217	QBE Ins Corp	25,478,771	0.9983%	25,658,890	4,061,332	15.83%
		25747	Unigard Ins Co	16,250,130	0.6367%	17,563,170	28,727,356	163.57%
		37257	Praetorian Ins Co	8,345,964	0.3270%	7,365,158	3,441,002	46.72%
		10340	Stonington Ins Co	1,368,960	0.0536%	1,369,399	230,648	16.84%
		16217	National Farmers Union Prop & Cas	372,996	0.0146%	180,335	2,152	1.19%
		24449	Regent Ins Co	169,143	0.0066%	178,097	674,885	378.94%
		24414	General Cas Co Of WI	165,865	0.0065%	154,545	27,250	17.63%
		25798	Unigard Ind Co	54,845	0.0021%	46,604	30,521	65.49%
				52,206,674	**2.0455%**	**52,516,198**	**37,195,146**	**70.83%**
14	626	Ace Ltd Grp						
		22667	Ace Amer Ins Co	44,953,923	1.7614%	44,644,217	6,943,650	15.55%
		43575	Indemnity Ins Co Of North Amer	2,515,618	0.0986%	2,258,008	775,169	34.33%
		20702	Ace Fire Underwriters Ins Co	28,024	0.0011%	91,790	-118,248	-128.82%
		20699	Ace Prop & Cas Ins Co	804	0.0000%	806	-54,434	-6753.60%
				47,498,369	**1.8611%**	**46,994,821**	**7,546,137**	**16.06%**
15	88	The Hanover Ins Grp						
		22306	Massachusetts Bay Ins Co	16,122,235	0.6317%	11,779,446	7,362,027	62.50%
		42552	Nova Cas Co	6,558,201	0.2570%	5,635,365	2,199,064	39.02%
		31534	Citizens Ins Co Of Amer	6,070,274	0.2378%	3,357,600	1,161,758	34.60%
		22292	Hanover Ins Co	4,730,407	0.1853%	3,100,254	1,867,297	60.23%
		36064	Hanover Amer Ins Co	1,370,571	0.0537%	744,119	124,883	16.78%
				34,851,688	**1.3655%**	**24,616,784**	**12,715,029**	**51.65%**
16	9	JPMorgan Chase & Co Grp						
		22985	Sequoia Ins Co	34,607,584	1.3560%	38,430,436	16,851,207	43.85%
				34,607,584	**1.3560%**	**38,430,436**	**16,851,207**	**43.85%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

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17	660	MERCURY GEN GRP						
		11908	Mercury Cas Co	30,830,460	1.2080%	30,250,443	16,013,003	52.93%
				30,830,460	**1.2080%**	**30,250,443**	**16,013,003**	**52.93%**
18	12	AMERICAN INTL GRP						
		19445	National Union Fire Ins Co Of Pitts	13,354,938	0.5233%	12,914,054	28,617,847	221.60%
		23809	Granite State Ins Co	5,558,396	0.2178%	5,590,630	7,565,813	135.33%
		23841	New Hampshire Ins Co	2,435,102	0.0954%	2,527,099	1,027,860	40.67%
		19380	American Home Assur Co	412,267	0.0162%	537,136	150,301	27.98%
				21,760,703	**0.8526%**	**21,568,919**	**37,361,821**	**173.22%**
19	84	American Financial Grp						
		22136	Great Amer Ins Co of NY	7,241,985	0.2838%	6,767,678	2,524,556	37.30%
		16691	Great Amer Ins Co	3,418,251	0.1339%	3,058,055	1,880,992	61.51%
		26832	Great Amer Alliance Ins Co	3,290,377	0.1289%	2,467,638	406,115	16.46%
		26344	Great Amer Assur Co	2,868,441	0.1124%	3,021,862	1,017,757	33.68%
		21172	Vanliner Ins Co	177,207	0.0069%	186,088	11,332	6.09%
		32620	National Interstate Ins Co	39,569	0.0016%	8,953	36	0.40%
				17,035,830	**0.6675%**	**15,510,274**	**5,840,788**	**37.66%**
20	4715	MS & AD Ins Grp						
		20362	Mitsui Sumitomo Ins Co of Amer	10,833,832	0.4245%	12,568,786	1,150,106	9.15%
		22551	Mitsui Sumitomo Ins USA Inc	5,760,149	0.2257%	3,876,665	1,505,662	38.84%
				16,593,981	**0.6502%**	**16,445,451**	**2,655,768**	**16.15%**
21	18767	Church Mut Ins Co						
		18767	Church Mut Ins Co	16,156,205	0.6330%	15,717,120	7,293,518	46.40%
				16,156,205	**0.6330%**	**15,717,120**	**7,293,518**	**46.40%**
22	303	GUIDEONE INS GRP						
		14559	Guideone Specialty Mut Ins Co	8,460,390	0.3315%	8,946,893	2,643,158	29.54%
		15032	Guideone Mut Ins Co	5,963,117	0.2336%	6,089,075	4,726,737	77.63%
				14,423,507	**0.5651%**	**15,035,968**	**7,369,895**	**49.02%**
23	14010	Crusader Ins Co						
		14010	Crusader Ins Co	14,333,350	0.5616%	14,561,142	3,242,321	22.27%
				14,333,350	**0.5616%**	**14,561,142**	**3,242,321**	**22.27%**
24	1285	XL AMER GRP						
		37885	XL Specialty Ins Co	7,525,898	0.2949%	8,361,523	2,165,998	25.90%
		22322	Greenwich Ins Co	6,180,452	0.2422%	6,555,881	3,067,936	46.80%
				13,706,350	**0.5370%**	**14,917,404**	**5,233,934**	**35.09%**
25	65	FM GLOBAL GRP						
		10014	Affiliated Fm Ins Co	10,959,761	0.4294%	10,246,538	-1,106,773	-10.80%
				10,959,761	**0.4294%**	**10,246,538**	**-1,106,773**	**-10.80%**
26	37800	Leading Ins Grp Ins Co Ltd						
		37800	Leading Ins Grp Ins Co Ltd	10,937,540	0.4285%	9,188,059	4,283,000	46.61%
				10,937,540	**0.4285%**	**9,188,059**	**4,283,000**	**46.61%**

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Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
27	40975	Dentists Ins Co						
		40975	Dentists Ins Co	10,648,362	0.4172%	10,374,909	4,632,807	44.65%
				10,648,362	**0.4172%**	**10,374,909**	**4,632,807**	**44.65%**
28	93	STATE NATL GRP						
		12831	State Natl Ins Co Inc	10,217,869	0.4004%	10,090,043	2,001,146	19.83%
				10,217,869	**0.4004%**	**10,090,043**	**2,001,146**	**19.83%**
29	181	SWISS RE GRP						
		29700	North Amer Elite Ins Co	9,504,086	0.3724%	8,891,404	3,543,859	39.86%
				9,504,086	**0.3724%**	**8,891,404**	**3,543,859**	**39.86%**
30	158	FAIRFAX FIN GRP						
		25054	Hudson Ins Co	3,043,664	0.1193%	2,969,733	-81,678	-2.75%
		10936	Seneca Ins Co Inc	2,178,381	0.0854%	1,924,147	532,801	27.69%
		21113	United States Fire Ins Co	1,903,244	0.0746%	1,563,225	1,249,484	79.93%
		13269	Zenith Ins Co	1,386,816	0.0543%	422,808	363,400	85.95%
		21105	North River Ins Co	420,375	0.0165%	377,109	62,240	16.50%
		10220	Commonwealth Ins Co Of Amer	355,709	0.0139%	305,620	285,546	93.43%
				9,288,189	**0.3639%**	**7,562,642**	**2,411,793**	**31.89%**
31	248	UNITED FIRE & CAS GRP						
		31453	Financial Pacific Ins Co	8,787,632	0.3443%	8,737,949	4,119,324	47.14%
				8,787,632	**0.3443%**	**8,737,949**	**4,119,324**	**47.14%**
32	457	ARGONAUT GRP						
		19860	Argonaut Great Central Ins Co	5,395,617	0.2114%	5,114,708	2,940,322	57.49%
		19801	Argonaut Ins Co	2,017,206	0.0790%	1,651,471	706,492	42.78%
		19828	Argonaut Midwest Ins Co	1,113,098	0.0436%	1,158,520	1,026,863	88.64%
				8,525,921	**0.3341%**	**7,924,699**	**4,673,677**	**58.98%**
33	323	CIVIL SERV EMPLOYEE GRP						
		18953	CSE Safeguard Ins Co	8,118,514	0.3181%	7,668,595	5,445,118	71.01%
				8,118,514	**0.3181%**	**7,668,595**	**5,445,118**	**71.01%**
34	645	OREGON MUT GRP						
		14907	Oregon Mut Ins Co	6,506,893	0.2549%	6,929,722	3,164,208	45.66%
				6,506,893	**0.2549%**	**6,929,722**	**3,164,208**	**45.66%**
35	3219	NKSJ Holdings Inc Grp						
		11126	Sompo Japan Ins Co of Amer	6,343,088	0.2485%	6,303,410	1,253,412	19.88%
				6,343,088	**0.2485%**	**6,303,410**	**1,253,412**	**19.88%**
36	361	Munich Re Grp						
		19720	American Alt Ins Corp	6,314,851	0.2474%	6,425,608	2,372,997	36.93%
				6,314,851	**0.2474%**	**6,425,608**	**2,372,997**	**36.93%**
37	785	MARKEL CORP GRP						
		38970	Markel Ins Co	5,935,406	0.2326%	5,966,404	3,736,226	62.62%
		28932	Markel Amer Ins Co	268,546	0.0105%	243,859	17,207	7.06%
				6,203,952	**0.2431%**	**6,210,263**	**3,753,433**	**60.44%**

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38	1129	Sirius Grp						
		20621	OneBeacon Amer Ins Co	5,327,468	0.2087%	9,661,518	2,091,921	21.65%
		20648	Employers Fire Ins Co	816,358	0.0320%	5,182,985	1,431,763	27.62%
		27154	Atlantic Specialty Ins Co	85	0.0000%	673	-165,327	-24565.68%
				6,143,911	**0.2407%**	**14,845,176**	**3,358,357**	**22.62%**
39	748	Meadowbrook Ins Grp						
		18023	Star Ins Co	6,069,838	0.2378%	5,859,657	2,463,961	42.05%
				6,069,838	**0.2378%**	**5,859,657**	**2,463,961**	**42.05%**
40	4672	Dongbu Ins Grp						
		12502	Dongbu Ins Co Ltd	5,655,044	0.2216%	3,756,436	2,249,807	59.89%
				5,655,044	**0.2216%**	**3,756,436**	**2,249,807**	**59.89%**
41	306	CUNA MUT GRP						
		10847	Cumis Ins Society Inc	4,754,896	0.1863%	4,807,428	260,938	5.43%
				4,754,896	**0.1863%**	**4,807,428**	**260,938**	**5.43%**
42	98	WR Berkley Corp GRP						
		36684	Riverport Ins Co	3,295,694	0.1291%	3,276,361	848,148	25.89%
		25224	Great Divide Ins Co	895,807	0.0351%	943,038	-201,634	-21.38%
		40045	Starnet Ins Co	492,408	0.0193%	532,668	-296,994	-55.76%
		38911	Berkley Natl Ins Co	60,011	0.0024%	14,521	43,697	300.92%
		29580	Berkley Regional Ins Co	241	0.0000%	220	114	51.82%
				4,744,161	**0.1859%**	**4,766,808**	**393,331**	**8.25%**
43	4670	Starr Grp						
		38318	Starr Ind & Liab Co	4,484,227	0.1757%	4,453,385	3,049,415	68.47%
				4,484,227	**0.1757%**	**4,453,385**	**3,049,415**	**68.47%**
44	13528	Brotherhood Mut Ins Co						
		13528	Brotherhood Mut Ins Co	4,477,923	0.1755%	3,633,505	3,366,551	92.65%
				4,477,923	**0.1755%**	**3,633,505**	**3,366,551**	**92.65%**
45	984	HCC INS HOLDINGS GRP						
		29599	US Specialty Ins Co	4,400,473	0.1724%	2,884,888	11,465,758	397.44%
				4,400,473	**0.1724%**	**2,884,888**	**11,465,758**	**397.44%**
46	19	Assurant Inc Grp						
		10111	American Bankers Ins Co Of FL	2,224,859	0.0872%	873,530	140,768	16.11%
		19615	American Reliable Ins Co	1,777,902	0.0697%	1,733,931	369,263	21.30%
				4,002,761	**0.1568%**	**2,607,461**	**510,031**	**19.56%**
47	4359	Housing Authority Prop Grp						
		10069	Housing Authority Prop A Mut Co	3,633,873	0.1424%	3,096,143	755,123	24.39%
		11206	Housing Enterprise Ins Co Inc	274,620	0.0108%	239,134	-4,663	-1.95%
				3,908,493	**0.1531%**	**3,335,277**	**750,460**	**22.50%**
48	853	PUBLIC SERV GRP						
		15059	Public Serv Mut Ins Co	3,890,452	0.1524%	4,434,997	2,546,534	57.42%
				3,890,452	**0.1524%**	**4,434,997**	**2,546,534**	**57.42%**

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49	1169	GENERALI GRP						
		11231	Generali Us Branch	3,328,664	0.1304%	2,215,802	0	0.00%
				3,328,664	**0.1304%**	**2,215,802**	**0**	**0.00%**
50	3703	Tower Grp						
		44300	Tower Ins Co Of NY	2,738,307	0.1073%	2,586,277	971,665	37.57%
		40134	Castlepoint Natl Ins Co	6,331	0.0002%	9,849	575	5.84%
				2,744,638	**0.1075%**	**2,596,126**	**972,240**	**37.45%**
51	7	FEDERATED MUT GRP						
		13935	Federated Mut Ins Co	2,601,588	0.1019%	3,251,438	2,261,127	69.54%
		28304	Federated Serv Ins Co	60,995	0.0024%	154,924	-87,532	-56.50%
				2,662,583	**0.1043%**	**3,406,362**	**2,173,595**	**63.81%**
52	10830	Business Alliance Ins Co						
		10830	Business Alliance Ins Co	2,614,208	0.1024%	3,110,045	1,805,192	58.04%
				2,614,208	**0.1024%**	**3,110,045**	**1,805,192**	**58.04%**
53	1279	Arch Ins Grp						
		11150	Arch Ins Co	2,317,804	0.0908%	2,168,423	1,222,064	56.36%
				2,317,804	**0.0908%**	**2,168,423**	**1,222,064**	**56.36%**
54	349	FLORISTS MUT GRP						
		13978	Florists Mut Ins Co	2,287,902	0.0896%	2,276,406	377,976	16.60%
				2,287,902	**0.0896%**	**2,276,406**	**377,976**	**16.60%**
55	661	BCBS of SC Grp						
		12157	Companion Prop & Cas Ins Co	1,826,363	0.0716%	610,006	217,002	35.57%
				1,826,363	**0.0716%**	**610,006**	**217,002**	**35.57%**
56	246	INDIANA LUMBERMENS GRP						
		14265	Indiana Lumbermens Mut Ins Co	1,755,123	0.0688%	1,472,751	1,416,000	96.15%
				1,755,123	**0.0688%**	**1,472,751**	**1,416,000**	**96.15%**
57	920	Global Ind Grp						
		32859	Penn Amer Ins Co	1,163,391	0.0456%	1,266,178	409,030	32.30%
		42048	Diamond State Ins Co	513,269	0.0201%	571,860	-9,202	-1.61%
				1,676,660	**0.0657%**	**1,838,038**	**399,828**	**21.75%**
58	62	EMC INS CO GRP						
		21415	Employers Mut Cas Co	1,624,043	0.0636%	1,416,369	532,340	37.58%
				1,624,043	**0.0636%**	**1,416,369**	**532,340**	**37.58%**
59	4702	Sparta Grp						
		20613	Sparta Ins Co	1,572,816	0.0616%	1,495,805	485,454	32.45%
				1,572,816	**0.0616%**	**1,495,805**	**485,454**	**32.45%**
60	169	SENTRY INS GRP						
		24988	Sentry Ins A Mut Co	1,527,081	0.0598%	1,564,721	622,497	39.78%
				1,527,081	**0.0598%**	**1,564,721**	**622,497**	**39.78%**

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61	2898		Western Serv Contract Grp					
		37850	Pacific Specialty Ins Co	1,449,301	0.0568%	1,437,242	439,751	30.60%
				1,449,301	**0.0568%**	**1,437,242**	**439,751**	**30.60%**
62	27480		California Mut Ins Co					
		27480	California Mut Ins Co	1,259,793	0.0494%	1,439,936	1,254,294	87.11%
				1,259,793	**0.0494%**	**1,439,936**	**1,254,294**	**87.11%**
63	161		TOPA EQUITIES LTD GRP					
		18031	Topa Ins Co	1,182,083	0.0463%	1,347,548	-129,448	-9.61%
				1,182,083	**0.0463%**	**1,347,548**	**-129,448**	**-9.61%**
64	14354		Jewelers Mut Ins Co					
		14354	Jewelers Mut Ins Co	1,139,436	0.0446%	1,163,730	598,455	51.43%
				1,139,436	**0.0446%**	**1,163,730**	**598,455**	**51.43%**
65	783		RLI INS GRP					
		13056	RLI Ins Co	631,319	0.0247%	502,950	-46,025	-9.15%
		37206	Contractors Bonding & Ins Co	145,838	0.0057%	135,493	17,356	12.81%
				777,157	**0.0305%**	**638,443**	**-28,669**	**-4.49%**
66	225		IAT Reins Co Grp					
		20010	Acceptance Ind Ins Co	293,155	0.0115%	439,273	137,665	31.34%
		23248	Occidental Fire & Cas Co Of NC	224,700	0.0088%	239,569	98,002	40.91%
				517,855	**0.0203%**	**678,842**	**235,667**	**34.72%**
67	4381		Houston Intl Ins Grp					
		35408	Imperium Ins Co	510,547	0.0200%	484,799	571,778	117.94%
				510,547	**0.0200%**	**484,799**	**571,778**	**117.94%**
68	1346		AMERICAN SAFETY HOLDING GRP					
		39969	American Safety Cas Ins Co	477,377	0.0187%	300,690	93,568	31.12%
				477,377	**0.0187%**	**300,690**	**93,568**	**31.12%**
69	1120		EVEREST REINS HOLDINGS GRP					
		10120	Everest Natl Ins Co	412,215	0.0162%	594,300	-450,311	-75.77%
				412,215	**0.0162%**	**594,300**	**-450,311**	**-75.77%**
70	36790		Springfield Ins Co Inc					
		36790	Springfield Ins Co Inc	306,240	0.0120%	327,893	151,034	46.06%
				306,240	**0.0120%**	**327,893**	**151,034**	**46.06%**
71	244		CINCINNATI FIN GRP					
		10677	Cincinnati Ins Co	295,539	0.0116%	239,798	70,291	29.31%
				295,539	**0.0116%**	**239,798**	**70,291**	**29.31%**
72	10048		Hyundai Marine & Fire Ins Co Ltd					
		10048	Hyundai Marine & Fire Ins Co Ltd	279,928	0.0110%	288,395	-159,000	-55.13%
				279,928	**0.0110%**	**288,395**	**-159,000**	**-55.13%**
73	510		NAVIGATORS GRP					
		42307	Navigators Ins Co	271,070	0.0106%	564,357	-2,928,388	-518.89%
				271,070	**0.0106%**	**564,357**	**-2,928,388**	**-518.89%**

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74	83	GRANGE INS GRP						
		22101	Grange Ins Assn	220,285	0.0086%	222,444	3,718	1.67%
				220,285	**0.0086%**	**222,444**	**3,718**	**1.67%**
75	775	PHARMACISTS MUT GRP						
		13714	Pharmacists Mut Ins Co	186,826	0.0073%	156,566	13,577	8.67%
				186,826	**0.0073%**	**156,566**	**13,577**	**8.67%**
76	18538	Bancinsure Inc						
		18538	Bancinsure Inc	157,068	0.0062%	205,503	-11,918	-5.80%
				157,068	**0.0062%**	**205,503**	**-11,918**	**-5.80%**
77	408	AMERICAN NATL FIN GRP						
		11048	Pacific Prop & Cas Co	138,473	0.0054%	141,660	36,940	26.08%
				138,473	**0.0054%**	**141,660**	**36,940**	**26.08%**
78	175	STATE AUTO MUT GRP						
		30945	Plaza Ins Co	103,985	0.0041%	72,298	-3,676	-5.08%
				103,985	**0.0041%**	**72,298**	**-3,676**	**-5.08%**
79	150	OLD REPUBLIC GRP						
		12262	Pennsylvania Manufacturers Assoc Ins	71,902	0.0028%	79,784	-17,473	-21.90%
				71,902	**0.0028%**	**79,784**	**-17,473**	**-21.90%**
80	781	UNION LABOR GRP						
		37893	Ullico Cas Co	71,122	0.0028%	61,513	-47,275	-76.85%
				71,122	**0.0028%**	**61,513**	**-47,275**	**-76.85%**
81	124	AMERISURE CO GRP						
		23396	Amerisure Mut Ins Co	45,341	0.0018%	38,988	-519	-1.33%
				45,341	**0.0018%**	**38,988**	**-519**	**-1.33%**
82	38733	Alaska Natl Ins Co						
		38733	Alaska Natl Ins Co	27,151	0.0011%	30,372	-163	-0.54%
				27,151	**0.0011%**	**30,372**	**-163**	**-0.54%**
83	4666	Hiscox Ins Grp						
		10200	Hiscox Ins Co Inc	25,373	0.0010%	7,719	3,516	45.55%
				25,373	**0.0010%**	**7,719**	**3,516**	**45.55%**
84	670	FIDELITY NATL FIN GRP						
		25180	Fidelity Natl Ins Co	22,278	0.0009%	78,902	14,000	17.74%
				22,278	**0.0009%**	**78,902**	**14,000**	**17.74%**
85	201	UTICA GRP						
		25976	Utica Mut Ins Co	7,828	0.0003%	5,541	13	0.23%
		25984	Graphic Arts Mut Ins Co	2,266	0.0001%	2,319	-4	-0.17%
				10,094	**0.0004%**	**7,860**	**9**	**0.11%**
86	70	FIRST AMER TITLE GRP						
		37710	First Amer Prop & Cas Ins Co	8,336	0.0003%	21,854	-5,221	-23.89%
				8,336	**0.0003%**	**21,854**	**-5,221**	**-23.89%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: COMMERCIAL MULTIPLE PERIL(NON-LIABILITY) [05.1]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
87	10499	Corepointe Ins Co						
		10499	Corepointe Ins Co	911	0.0000%	134	31	23.13%
				911	**0.0000%**	**134**	**31**	**23.13%**
88	4753	Tawa Grp						
		33855	Lincoln Gen Ins Co	1	0.0000%	1	-3,091	309100.00%
				1	**0.0000%**	**1**	**-3,091**	**309100.00%**
			Line Total:	**2,552,233,987**	**100.0000%**	**2,568,229,442**	**1,041,303,411**	**40.55%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: COMMERCIAL MULTIPLE PERIL(LIABILITY) [05.2]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
1	3548	Travelers Grp						
		25674	Travelers Prop Cas Co Of Amer	99,823,200	6.8357%	103,233,844	44,143,141	42.76%
		19046	Travelers Cas Ins Co Of Amer	41,333,541	2.8304%	37,542,115	24,640,284	65.63%
		25682	Travelers Ind Co Of CT	37,682,534	2.5804%	38,247,675	15,013,538	39.25%
		24767	St Paul Fire & Marine Ins Co	1,733,840	0.1187%	1,821,775	351,988	19.32%
		36463	Discover Prop & Cas Ins Co	213,493	0.0146%	350,329	56,267	16.06%
		24015	Northland Ins Co	115,152	0.0079%	131,330	28,491	21.69%
		19070	Standard Fire Ins Co	74,038	0.0051%	76,426	179,298	234.60%
				180,975,798	**12.3929%**	**181,403,494**	**84,413,007**	**46.53%**
2	212	ZURICH INS GRP						
		21652	Farmers Ins Exch	58,095,488	3.9783%	57,690,813	31,712,630	54.97%
		21709	Truck Ins Exch	42,616,333	2.9183%	43,532,810	16,296,921	37.44%
		21687	Mid Century Ins Co	24,700,599	1.6914%	24,794,117	12,189,122	49.16%
		21660	Fire Ins Exch	23,532,777	1.6115%	23,436,267	8,872,877	37.86%
		16535	Zurich Amer Ins Co	10,870,034	0.7444%	10,995,041	13,366,669	121.57%
		40142	American Zurich Ins Co	2,474,960	0.1695%	2,935,785	-122,955	-4.19%
		26247	American Guar & Liab Ins	2,343,713	0.1605%	2,782,309	778,485	27.98%
		19356	Maryland Cas Co	1,070,773	0.0733%	973,161	575,853	59.17%
		39306	Fidelity & Deposit Co Of MD	880,043	0.0603%	925,283	144,585	15.63%
		10318	Exact Prop & Cas Co Inc	712,282	0.0488%	766,755	587,999	76.69%
		19305	Assurance Co Of Amer	328,362	0.0225%	322,528	-877,058	-271.93%
		10315	Civic Prop & Cas Co	301,220	0.0206%	324,617	-14,360	-4.42%
		27855	Zurich Amer Ins Co Of IL	150,502	0.0103%	225,206	-22,892	-10.16%
		10317	Neighborhood Spirit Prop & Cas Co	141,685	0.0097%	151,861	-23,591	-15.53%
		19372	Northern Ins Co Of NY	73,057	0.0050%	62,242	30,662	49.26%
				168,291,828	**11.5243%**	**169,918,795**	**83,494,947**	**49.14%**
3	111	LIBERTY MUT GRP						
		10836	Golden Eagle Ins Corp	63,384,813	4.3405%	60,220,115	25,399,937	42.18%
		24198	Peerless Ins Co	41,816,432	2.8635%	41,719,056	12,099,979	29.00%
		19690	American Economy Ins Co	18,124,023	1.2411%	20,018,908	5,149,593	25.72%
		26042	Wausau Underwriters Ins Co	7,699,798	0.5273%	6,336,588	3,213,342	50.71%
		19704	American States Ins Co	6,010,844	0.4116%	6,367,903	1,552,894	24.39%
		24732	General Ins Co Of Amer	4,761,867	0.3261%	5,128,519	501,001	9.77%
		24171	Netherlands Ins Co The	2,969,845	0.2034%	3,150,203	3,703,854	117.58%
		18333	Peerless Ind Ins Co	2,751,763	0.1884%	2,674,666	930,852	34.80%
		26069	Wausau Business Ins Co	2,094,893	0.1435%	2,292,542	1,163,629	50.76%
		24740	Safeco Ins Co Of Amer	1,705,552	0.1168%	1,841,478	1,231,123	66.86%
		24724	First Natl Ins Co Of Amer	1,418,163	0.0971%	1,421,053	236,730	16.66%
		23035	Liberty Mut Fire Ins Co	947,366	0.0649%	930,462	-115,182	-12.38%
		42404	Liberty Ins Corp	266,433	0.0182%	263,021	-295,459	-112.33%
		21458	Employers Ins of Wausau	151,092	0.0103%	308,310	-681,867	-221.16%
		23043	Liberty Mut Ins Co	51,782	0.0035%	179,884	209,215	116.31%
		33600	LM Ins Corp	47,145	0.0032%	61,404	-45,969	-74.86%
		33588	First Liberty Ins Corp	5,984	0.0004%	1,962	-1,896	-96.64%
				154,207,795	**10.5599%**	**152,916,074**	**54,251,776**	**35.48%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: COMMERCIAL MULTIPLE PERIL(LIABILITY) [05.2]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
4	176	STATE FARM GRP						
		25151	State Farm Gen Ins Co	96,484,073	6.6070%	87,637,864	74,684,577	85.22%
				96,484,073	**6.6070%**	**87,637,864**	**74,684,577**	**85.22%**
5	140	NATIONWIDE CORP GRP						
		19100	Amco Ins Co	77,200,813	5.2866%	79,206,509	28,619,095	36.13%
		23787	Nationwide Mut Ins Co	8,216,537	0.5627%	7,789,938	-512,042	-6.57%
		15580	Scottsdale Ind Co	2,793,219	0.1913%	2,385,156	718,726	30.13%
		25453	Nationwide Ins Co Of Amer	1,565,458	0.1072%	1,500,718	339,335	22.61%
		11991	National Cas Co	499,356	0.0342%	441,047	240,899	54.62%
		13838	Farmland Mut Ins Co	58,810	0.0040%	55,273	-134,055	-242.53%
		28223	Nationwide Agribusiness Ins Co	21,565	0.0015%	21,728	133,588	614.82%
				90,355,758	**6.1874%**	**91,400,369**	**29,405,546**	**32.17%**
6	91	HARTFORD FIRE & CAS GRP						
		29424	Hartford Cas Ins Co	39,181,425	2.6831%	43,605,908	2,024,973	4.64%
		11000	Sentinel Ins Co Ltd	13,988,087	0.9579%	6,233,727	311,660	5.00%
		19682	Hartford Fire In Co	13,979,142	0.9573%	14,934,563	4,931,149	33.02%
		37478	Hartford Ins Co Of The Midwest	12,072,568	0.8267%	13,113,023	-1,045,704	-7.97%
		30104	Hartford Underwriters Ins Co	5,431,442	0.3719%	5,609,198	1,186,782	21.16%
		34690	Property & Cas Ins Co Of Hartford	1,512,271	0.1036%	1,671,262	416,463	24.92%
		29459	Twin City Fire Ins Co Co	1,358,396	0.0930%	1,429,426	464,405	32.49%
		22357	Hartford Accident & Ind Co	188,463	0.0129%	238,349	987,887	414.47%
				87,711,794	**6.0063%**	**86,835,456**	**9,277,615**	**10.68%**
7	38	Chubb Inc Grp						
		20281	Federal Ins Co	71,525,219	4.8979%	73,472,918	10,849,893	14.77%
		20397	Vigilant Ins Co	6,285,433	0.4304%	6,450,565	657,813	10.20%
		20303	Great Northern Ins Co	3,196,091	0.2189%	3,165,254	1,466,367	46.33%
		20346	Pacific Ind Co	388,789	0.0266%	382,483	1,843,484	481.98%
				81,395,532	**5.5738%**	**83,471,220**	**14,817,557**	**17.75%**
8	761	ALLIANZ INS GRP						
		21881	National Surety Corp	23,198,454	1.5886%	23,886,750	9,988,449	41.82%
		21857	American Ins Co	22,859,100	1.5653%	24,953,976	5,671,058	22.73%
		21873	Firemans Fund Ins Co	12,912,104	0.8842%	15,914,639	8,433,873	52.99%
		21849	American Automobile Ins Co	9,007,507	0.6168%	9,144,947	2,714,448	29.68%
		21865	Associated Ind Corp	6,065,356	0.4153%	6,941,497	2,410,491	34.73%
				74,042,521	**5.0703%**	**80,841,809**	**29,218,319**	**36.14%**
9	3098	Tokio Marine Holdings Inc GRP						
		18058	Philadelphia Ind Ins Co	66,053,568	4.5232%	64,629,099	30,982,056	47.94%
		12904	Tokio Marine & Nichido Fire Ins Co	4,412,425	0.3022%	4,456,375	1,230,755	27.62%
		41238	Trans Pacific Ins Co	69,130	0.0047%	40,976	6,066	14.80%
				70,535,123	**4.8301%**	**69,126,450**	**32,218,877**	**46.61%**
10	248	UNITED FIRE & CAS GRP						
		31453	Financial Pacific Ins Co	47,953,805	3.2838%	48,519,499	21,229,529	43.75%
				47,953,805	**3.2838%**	**48,519,499**	**21,229,529**	**43.75%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: COMMERCIAL MULTIPLE PERIL(LIABILITY) [05.2]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
11	218	CNA INS GRP						
		20478	National Fire Ins Co Of Hartford	15,238,899	1.0435%	16,161,406	8,130,986	50.31%
		20508	Valley Forge Ins Co	12,262,904	0.8397%	11,730,663	7,833,130	66.77%
		20443	Continental Cas Co	6,413,883	0.4392%	6,105,914	1,266,811	20.75%
		20427	American Cas Co Of Reading PA	5,519,077	0.3779%	5,410,439	4,250,792	78.57%
		20494	Transportation Ins Co	4,277,328	0.2929%	4,229,531	4,300,920	101.69%
		35289	Continental Ins Co	1,993,044	0.1365%	2,051,374	-814,277	-39.69%
				45,705,135	**3.1298%**	**45,689,327**	**24,968,362**	**54.65%**
12	802	Capital Ins Grp						
		13544	California Capital Ins Co	36,570,558	2.5043%	36,119,277	13,314,168	36.86%
		23540	Monterey Ins Co	4,291,446	0.2939%	4,018,392	10,110,388	251.60%
		12890	Eagle W Ins Co	6,658	0.0005%	6,673	0	0.00%
				40,868,662	**2.7986%**	**40,144,342**	**23,424,556**	**58.35%**
13	8	ALLSTATE INS GRP						
		19232	Allstate Ins Co	32,165,080	2.2026%	32,980,779	14,018,649	42.51%
				32,165,080	**2.2026%**	**32,980,779**	**14,018,649**	**42.51%**
14	88	The Hanover Ins Grp						
		22306	Massachusetts Bay Ins Co	11,311,149	0.7746%	8,336,238	2,926,072	35.10%
		42552	Nova Cas Co	6,779,985	0.4643%	5,877,094	3,567,509	60.70%
		31534	Citizens Ins Co Of Amer	3,464,823	0.2373%	1,878,657	99,285	5.28%
		22292	Hanover Ins Co	3,403,116	0.2330%	2,231,606	2,931,408	131.36%
		36064	Hanover Amer Ins Co	1,461,060	0.1001%	877,259	12,253	1.40%
				26,420,133	**1.8092%**	**19,200,854**	**9,536,527**	**49.67%**
15	796	QBE INS GRP						
		25747	Unigard Ins Co	11,072,064	0.7582%	12,297,179	7,423,026	60.36%
		37257	Praetorian Ins Co	10,737,113	0.7353%	10,082,249	3,184,027	31.58%
		39217	QBE Ins Corp	3,158,004	0.2163%	2,662,570	1,586,594	59.59%
		16217	National Farmers Union Prop & Cas	392,439	0.0269%	226,967	2,708	1.19%
		10340	Stonington Ins Co	331,930	0.0227%	411,775	-352,287	-85.55%
		24449	Regent Ins Co	133,596	0.0091%	141,722	11,877	8.38%
		24414	General Cas Co Of WI	51,471	0.0035%	54,370	-15,927	-29.29%
		25798	Unigard Ind Co	33,535	0.0023%	36,696	-100,554	-274.02%
				25,910,152	**1.7743%**	**25,913,528**	**11,739,464**	**45.30%**
16	14010	Crusader Ins Co						
		14010	Crusader Ins Co	17,120,330	1.1724%	16,891,371	3,349,579	19.83%
				17,120,330	**1.1724%**	**16,891,371**	**3,349,579**	**19.83%**
17	9	JPMorgan Chase & Co Grp						
		22985	Sequoia Ins Co	14,031,200	0.9608%	16,428,292	6,087,306	37.05%
				14,031,200	**0.9608%**	**16,428,292**	**6,087,306**	**37.05%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: COMMERCIAL MULTIPLE PERIL(LIABILITY) [05.2]

Sorted by Market Share

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Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
18	12	AMERICAN INTL GRP						
		23809	Granite State Ins Co	7,923,731	0.5426%	8,024,594	1,060,225	13.21%
		23841	New Hampshire Ins Co	5,003,145	0.3426%	5,131,084	1,515,159	29.53%
		19445	National Union Fire Ins Co Of Pitts	484,004	0.0331%	484,004	159,887	33.03%
				13,410,880	**0.9184%**	**13,639,682**	**2,735,271**	**20.05%**
19	84	American Financial Grp						
		16691	Great Amer Ins Co	4,153,184	0.2844%	3,938,104	1,132,918	28.77%
		26344	Great Amer Assur Co	4,067,789	0.2786%	4,373,839	2,004,623	45.83%
		22136	Great Amer Ins Co of NY	2,288,285	0.1567%	2,063,277	1,986,670	96.29%
		26832	Great Amer Alliance Ins Co	1,833,387	0.1255%	1,448,793	358,104	24.72%
		21172	Vanliner Ins Co	128,287	0.0088%	115,297	38,912	33.75%
		33723	Great Amer Spirit Ins Co	31,691	0.0022%	25,420	3,308	13.01%
				12,502,623	**0.8562%**	**11,964,730**	**5,524,535**	**46.17%**
20	18767	Church Mut Ins Co						
		18767	Church Mut Ins Co	11,777,518	0.8065%	12,067,143	5,091,696	42.19%
				11,777,518	**0.8065%**	**12,067,143**	**5,091,696**	**42.19%**
21	361	Munich Re Grp						
		19720	American Alt Ins Corp	11,386,067	0.7797%	11,242,640	-374,706	-3.33%
				11,386,067	**0.7797%**	**11,242,640**	**-374,706**	**-3.33%**
22	303	GUIDEONE INS GRP						
		14559	Guideone Specialty Mut Ins Co	6,119,632	0.4191%	6,509,546	3,056,609	46.96%
		15032	Guideone Mut Ins Co	5,235,780	0.3585%	5,383,975	3,909,577	72.62%
				11,355,412	**0.7776%**	**11,893,521**	**6,966,186**	**58.57%**
23	457	ARGONAUT GRP						
		19860	Argonaut Great Central Ins Co	6,195,336	0.4242%	5,583,041	3,749,033	67.15%
		19801	Argonaut Ins Co	1,999,978	0.1370%	1,572,956	567,246	36.06%
		19828	Argonaut Midwest Ins Co	1,637,074	0.1121%	1,518,486	1,225,886	80.73%
				9,832,388	**0.6733%**	**8,674,483**	**5,542,165**	**63.89%**
24	1279	Arch Ins Grp						
		11150	Arch Ins Co	9,640,730	0.6602%	10,092,390	3,295,091	32.65%
				9,640,730	**0.6602%**	**10,092,390**	**3,295,091**	**32.65%**
25	785	MARKEL CORP GRP						
		38970	Markel Ins Co	8,142,268	0.5576%	8,321,367	4,384,958	52.70%
		28932	Markel Amer Ins Co	290,105	0.0199%	292,166	-89,574	-30.66%
				8,432,373	**0.5774%**	**8,613,533**	**4,295,384**	**49.87%**
26	4715	MS & AD Ins Grp						
		20362	Mitsui Sumitomo Ins Co of Amer	4,352,302	0.2980%	4,864,758	-350,710	-7.21%
		22551	Mitsui Sumitomo Ins USA Inc	4,063,631	0.2783%	3,962,494	505,241	12.75%
				8,415,933	**0.5763%**	**8,827,252**	**154,531**	**1.75%**
27	660	MERCURY GEN GRP						
		11908	Mercury Cas Co	8,221,482	0.5630%	8,148,105	2,889,480	35.46%
				8,221,482	**0.5630%**	**8,148,105**	**2,889,480**	**35.46%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: COMMERCIAL MULTIPLE PERIL(LIABILITY) [05.2]

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Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
28	37800	Leading Ins Grp Ins Co Ltd						
		37800	Leading Ins Grp Ins Co Ltd	6,830,682	0.4678%	5,896,380	5,084,134	86.22%
				6,830,682	**0.4678%**	**5,896,380**	**5,084,134**	**86.22%**
29	1129	Sirius Grp						
		20621	OneBeacon Amer Ins Co	5,579,040	0.3820%	8,043,858	1,051,532	13.07%
		20648	Employers Fire Ins Co	407,046	0.0279%	3,596,563	-2,341,206	-65.10%
				5,986,086	**0.4099%**	**11,640,421**	**-1,289,674**	**-11.08%**
30	323	CIVIL SERV EMPLOYEE GRP						
		18953	CSE Safeguard Ins Co	5,853,675	0.4008%	5,529,249	3,843,403	69.51%
				5,853,675	**0.4008%**	**5,529,249**	**3,843,403**	**69.51%**
31	1285	XL AMER GRP						
		37885	XL Specialty Ins Co	4,126,043	0.2825%	4,737,211	1,179,830	24.91%
		22322	Greenwich Ins Co	1,686,100	0.1155%	1,708,512	1,617	0.09%
				5,812,143	**0.3980%**	**6,445,723**	**1,181,447**	**18.33%**
32	161	TOPA EQUITIES LTD GRP						
		18031	Topa Ins Co	5,569,434	0.3814%	5,906,168	5,822,532	98.58%
				5,569,434	**0.3814%**	**5,906,168**	**5,822,532**	**98.58%**
33	93	STATE NATL GRP						
		12831	State Natl Ins Co Inc	5,391,613	0.3692%	5,477,443	2,180,770	39.81%
				5,391,613	**0.3692%**	**5,477,443**	**2,180,770**	**39.81%**
34	158	FAIRFAX FIN GRP						
		21113	United States Fire Ins Co	1,616,533	0.1107%	1,447,126	1,327,029	91.70%
		10936	Seneca Ins Co Inc	1,122,197	0.0768%	1,029,203	356,251	34.61%
		21105	North River Ins Co	1,101,499	0.0754%	989,612	122,978	12.43%
		25054	Hudson Ins Co	928,549	0.0636%	915,157	523,839	57.24%
		13269	Zenith Ins Co	392,935	0.0269%	108,623	0	0.00%
				5,161,713	**0.3535%**	**4,489,721**	**2,330,097**	**51.90%**
35	748	Meadowbrook Ins Grp						
		18023	Star Ins Co	4,619,673	0.3163%	4,577,150	4,278	0.09%
				4,619,673	**0.3163%**	**4,577,150**	**4,278**	**0.09%**
36	645	OREGON MUT GRP						
		14907	Oregon Mut Ins Co	4,338,569	0.2971%	4,620,515	3,519,785	76.18%
				4,338,569	**0.2971%**	**4,620,515**	**3,519,785**	**76.18%**
37	13528	Brotherhood Mut Ins Co						
		13528	Brotherhood Mut Ins Co	3,857,180	0.2641%	3,159,439	860,419	27.23%
				3,857,180	**0.2641%**	**3,159,439**	**860,419**	**27.23%**
38	626	Ace Ltd Grp						
		43575	Indemnity Ins Co Of North Amer	2,601,497	0.1781%	2,393,797	929,445	38.83%
		22667	Ace Amer Ins Co	662,495	0.0454%	562,837	-445,906	-79.22%
		20702	Ace Fire Underwriters Ins Co	16,993	0.0012%	67,582	-221,625	-327.93%
		20699	Ace Prop & Cas Ins Co	999	0.0001%	997	1,162,212	.16570.91%
				3,281,984	**0.2247%**	**3,025,213**	**1,424,126**	**47.08%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: COMMERCIAL MULTIPLE PERIL(LIABILITY) [05.2]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
39	19	Assurant Inc Grp						
		19615	American Reliable Ins Co	2,396,040	0.1641%	2,354,802	725,183	30.80%
		10111	American Bankers Ins Co Of FL	870,414	0.0596%	365,452	89,798	24.57%
				3,266,454	**0.2237%**	**2,720,254**	**814,981**	**29.96%**
40	853	PUBLIC SERV GRP						
		15059	Public Serv Mut Ins Co	3,157,185	0.2162%	3,649,473	2,437,403	66.79%
				3,157,185	**0.2162%**	**3,649,473**	**2,437,403**	**66.79%**
41	4672	Dongbu Ins Grp						
		12502	Dongbu Ins Co Ltd	3,146,357	0.2155%	1,968,262	337,502	17.15%
				3,146,357	**0.2155%**	**1,968,262**	**337,502**	**17.15%**
42	7	FEDERATED MUT GRP						
		13935	Federated Mut Ins Co	3,034,575	0.2078%	2,887,263	4,880,852	169.05%
				3,034,575	**0.2078%**	**2,887,263**	**4,880,852**	**169.05%**
43	783	RLI INS GRP						
		37206	Contractors Bonding & Ins Co	2,582,382	0.1768%	2,947,740	-1,102,268	-37.39%
		13056	RLI Ins Co	276,966	0.0190%	223,606	-70,410	-31.49%
				2,859,348	**0.1958%**	**3,171,346**	**-1,172,678**	**-36.98%**
44	98	WR Berkley Corp GRP						
		40045	Starnet Ins Co	974,161	0.0667%	1,048,339	-1,738,979	-165.88%
		25224	Great Divide Ins Co	912,134	0.0625%	941,164	18,029	1.92%
		36684	Riverport Ins Co	881,059	0.0603%	876,515	89,598	10.22%
		38911	Berkley Natl Ins Co	20,701	0.0014%	5,862	1,457	24.85%
		29580	Berkley Regional Ins Co	951	0.0001%	868	451	51.96%
				2,789,006	**0.1910%**	**2,872,748**	**-1,629,444**	**-56.72%**
45	4670	Starr Grp						
		38318	Starr Ind & Liab Co	2,412,200	0.1652%	1,983,216	990,748	49.96%
				2,412,200	**0.1652%**	**1,983,216**	**990,748**	**49.96%**
46	4702	Sparta Grp						
		20613	Sparta Ins Co	2,224,583	0.1523%	2,110,468	770,838	36.52%
				2,224,583	**0.1523%**	**2,110,468**	**770,838**	**36.52%**
47	10830	Business Alliance Ins Co						
		10830	Business Alliance Ins Co	2,138,898	0.1465%	2,544,583	-315,230	-12.39%
				2,138,898	**0.1465%**	**2,544,583**	**-315,230**	**-12.39%**
48	3703	Tower Grp						
		44300	Tower Ins Co Of NY	2,101,586	0.1439%	2,012,945	915,348	45.47%
		40134	Castlepoint Natl Ins Co	13,933	0.0010%	22,808	-15,506	-67.98%
				2,115,519	**0.1449%**	**2,035,753**	**899,842**	**44.20%**
49	2898	Western Serv Contract Grp						
		37850	Pacific Specialty Ins Co	1,877,413	0.1286%	1,894,166	2,072,842	109.43%
				1,877,413	**0.1286%**	**1,894,166**	**2,072,842**	**109.43%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: COMMERCIAL MULTIPLE PERIL(LIABILITY) [05.2]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
50	306	CUNA MUT GRP						
		10847	Cumis Ins Society Inc	1,822,156	0.1248%	1,754,344	75,490	4.30%
				1,822,156	**0.1248%**	**1,754,344**	**75,490**	**4.30%**
51	62	EMC INS CO GRP						
		21415	Employers Mut Cas Co	1,815,950	0.1244%	1,510,818	901,889	59.70%
				1,815,950	**0.1244%**	**1,510,818**	**901,889**	**59.70%**
52	3219	NKSJ Holdings Inc Grp						
		11126	Sompo Japan Ins Co of Amer	1,600,306	0.1096%	1,589,864	-715,636	-45.01%
				1,600,306	**0.1096%**	**1,589,864**	**-715,636**	**-45.01%**
53	349	FLORISTS MUT GRP						
		13978	Florists Mut Ins Co	1,544,178	0.1057%	1,480,765	496,681	33.54%
				1,544,178	**0.1057%**	**1,480,765**	**496,681**	**33.54%**
54	661	BCBS of SC Grp						
		12157	Companion Prop & Cas Ins Co	1,289,351	0.0883%	450,901	89,622	19.88%
				1,289,351	**0.0883%**	**450,901**	**89,622**	**19.88%**
55	920	Global Ind Grp						
		32859	Penn Amer Ins Co	796,184	0.0545%	834,359	-717,681	-86.02%
		42048	Diamond State Ins Co	286,018	0.0196%	352,083	-137,631	-39.09%
				1,082,202	**0.0741%**	**1,186,442**	**-855,312**	**-72.09%**
56	14354	Jewelers Mut Ins Co						
		14354	Jewelers Mut Ins Co	816,630	0.0559%	833,672	83,151	9.97%
				816,630	**0.0559%**	**833,672**	**83,151**	**9.97%**
57	225	IAT Reins Co Grp						
		23248	Occidental Fire & Cas Co Of NC	403,634	0.0276%	357,897	52,403	14.64%
		20010	Acceptance Ind Ins Co	332,376	0.0228%	439,003	58,997	13.44%
				736,010	**0.0504%**	**796,900**	**111,400**	**13.98%**
58	27480	California Mut Ins Co						
		27480	California Mut Ins Co	570,589	0.0391%	688,383	393,293	57.13%
				570,589	**0.0391%**	**688,383**	**393,293**	**57.13%**
59	246	INDIANA LUMBERMENS GRP						
		14265	Indiana Lumbermens Mut Ins Co	557,906	0.0382%	454,084	495,081	109.03%
				557,906	**0.0382%**	**454,084**	**495,081**	**109.03%**
60	510	NAVIGATORS GRP						
		42307	Navigators Ins Co	550,875	0.0377%	1,180,538	55,859	4.73%
				550,875	**0.0377%**	**1,180,538**	**55,859**	**4.73%**
61	124	AMERISURE CO GRP						
		23396	Amerisure Mut Ins Co	526,684	0.0361%	325,441	65,561	20.15%
				526,684	**0.0361%**	**325,441**	**65,561**	**20.15%**
62	169	SENTRY INS GRP						
		24988	Sentry Ins A Mut Co	483,375	0.0331%	514,088	766,290	149.06%
				483,375	**0.0331%**	**514,088**	**766,290**	**149.06%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: COMMERCIAL MULTIPLE PERIL(LIABILITY) [05.2]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
63	4381	Houston Intl Ins Grp						
		35408	Imperium Ins Co	350,478	0.0240%	300,980	522,006	173.44%
				350,478	**0.0240%**	**300,980**	**522,006**	**173.44%**
64	775	PHARMACISTS MUT GRP						
		13714	Pharmacists Mut Ins Co	347,450	0.0238%	299,478	81,211	27.12%
				347,450	**0.0238%**	**299,478**	**81,211**	**27.12%**
65	36790	Springfield Ins Co Inc						
		36790	Springfield Ins Co Inc	304,431	0.0208%	303,098	92,320	30.46%
				304,431	**0.0208%**	**303,098**	**92,320**	**30.46%**
66	244	CINCINNATI FIN GRP						
		10677	Cincinnati Ins Co	256,447	0.0176%	259,552	93,625	36.07%
				256,447	**0.0176%**	**259,552**	**93,625**	**36.07%**
67	1346	AMERICAN SAFETY HOLDING GRP						
		39969	American Safety Cas Ins Co	130,432	0.0089%	79,824	14,110	17.68%
				130,432	**0.0089%**	**79,824**	**14,110**	**17.68%**
68	70	FIRST AMER TITLE GRP						
		37710	First Amer Prop & Cas Ins Co	114,535	0.0078%	274,146	184,022	67.13%
				114,535	**0.0078%**	**274,146**	**184,022**	**67.13%**
69	175	STATE AUTO MUT GRP						
		30945	Plaza Ins Co	80,231	0.0055%	64,191	70,692	110.13%
				80,231	**0.0055%**	**64,191**	**70,692**	**110.13%**
70	408	AMERICAN NATL FIN GRP						
		11048	Pacific Prop & Cas Co	77,872	0.0053%	82,722	64,813	78.35%
				77,872	**0.0053%**	**82,722**	**64,813**	**78.35%**
71	256	ProSight GRP						
		16608	New York Marine & Gen Ins Co	76,671	0.0053%	12,138	10,508	86.57%
				76,671	**0.0053%**	**12,138**	**10,508**	**86.57%**
72	18538	Bancinsure Inc						
		18538	Bancinsure Inc	69,584	0.0048%	85,638	5,499	6.42%
				69,584	**0.0048%**	**85,638**	**5,499**	**6.42%**
73	38733	Alaska Natl Ins Co						
		38733	Alaska Natl Ins Co	59,317	0.0041%	72,046	2,091	2.90%
				59,317	**0.0041%**	**72,046**	**2,091**	**2.90%**
74	781	UNION LABOR GRP						
		37893	Ullico Cas Co	42,136	0.0029%	32,458	-196,553	-605.56%
				42,136	**0.0029%**	**32,458**	**-196,553**	**-605.56%**
75	150	OLD REPUBLIC GRP						
		12262	Pennsylvania Manufacturers Assoc Ins	41,637	0.0029%	50,951	122,102	239.65%
		20109	Bituminous Fire & Marine Ins Co	72	0.0000%	72	100	138.89%
				41,709	**0.0029%**	**51,023**	**122,202**	**239.50%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: COMMERCIAL MULTIPLE PERIL(LIABILITY) [05.2]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
76	201	UTICA GRP						
		25976	Utica Mut Ins Co	38,910	0.0027%	33,584	10,705	31.88%
		25984	Graphic Arts Mut Ins Co	1,459	0.0001%	1,450	337	23.24%
				40,369	**0.0028%**	**35,034**	**11,042**	**31.52%**
77	74	DELPHI FIN GRP						
		15105	Safety Natl Cas Corp	30,940	0.0021%	31,412	-8,863	-28.22%
				30,940	**0.0021%**	**31,412**	**-8,863**	**-28.22%**
78	4666	Hiscox Ins Grp						
		10200	Hiscox Ins Co Inc	12,715	0.0009%	3,761	1,713	45.55%
				12,715	**0.0009%**	**3,761**	**1,713**	**45.55%**
79	10499	Corepointe Ins Co						
		10499	Corepointe Ins Co	7,703	0.0005%	2,147	503	23.43%
				7,703	**0.0005%**	**2,147**	**503**	**23.43%**
80	83	GRANGE INS GRP						
		22101	Grange Ins Assn	3,366	0.0002%	3,503	42,333	1208.48%
				3,366	**0.0002%**	**3,503**	**42,333**	**1208.48%**
81	984	HCC INS HOLDINGS GRP						
		29599	US Specialty Ins Co	2,313	0.0002%	49,219	-880,081	-1788.09%
				2,313	**0.0002%**	**49,219**	**-880,081**	**-1788.09%**
82	1169	GENERALI GRP						
		11231	Generali Us Branch	2,207	0.0002%	2,201	0	0.00%
				2,207	**0.0002%**	**2,201**	**0**	**0.00%**
83	4753	Tawa Grp						
		33855	Lincoln Gen Ins Co	1	0.0000%	1	33	3300.00%
				1	**0.0000%**	**1**	**33**	**3300.00%**
			Line Total:	**1,460,321,534**	**100.0000%**	**1,457,898,768**	**599,501,394**	**41.12%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: MORTGAGE GUARANTY [06]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
1	766	Radian Grp						
		33790	Radian Guar Inc	81,672,606	23.3426%	74,649,689	183,816,770	246.24%
				81,672,606	**23.3426%**	**74,649,689**	**183,816,770**	**246.24%**
2	105	MGIC GRP						
		29858	Mortgage Guar Ins Corp	73,580,411	21.0298%	77,476,153	239,118,063	308.63%
		10682	MGIC Credit Assur Corp	35,490	0.0101%	35,490	62,218	175.31%
		18740	MGIC Ind Corp	552	0.0002%	2,158	-10,154	-470.53%
				73,616,453	**21.0401%**	**77,513,801**	**239,170,127**	**308.55%**
3	12	AMERICAN INTL GRP						
		15873	United Guar Residential Ins Co	32,766,613	9.3649%	30,138,098	43,151,312	143.18%
		26999	United Guar Mortgage Ind Co	21,015,336	6.0063%	21,101,561	64,074,099	303.65%
				53,781,949	**15.3712%**	**51,239,659**	**107,225,411**	**209.26%**
4	421	COLLATERAL HOLDINGS GRP						
		24350	Triad Guar Ins Corp	37,454,241	10.7047%	37,544,775	99,238,858	264.32%
				37,454,241	**10.7047%**	**37,544,775**	**99,238,858**	**264.32%**
5	1135	PMI GRP						
		27251	PMI Mortgage Ins Co	36,669,138	10.4803%	36,784,769	227,589,113	618.70%
				36,669,138	**10.4803%**	**36,784,769**	**227,589,113**	**618.70%**
6	150	OLD REPUBLIC GRP						
		28452	Republic Mortgage Ins Co	29,991,282	8.5717%	30,166,787	147,565,703	489.17%
				29,991,282	**8.5717%**	**30,166,787**	**147,565,703**	**489.17%**
7	4011	Genworth Fin Grp						
		38458	Genworth Mortgage Ins Corp	27,936,308	7.9844%	26,867,935	105,864,195	394.02%
		29823	Genworth Residential Mortgage Ins Co	1,824,508	0.5215%	1,440,055	2,328,636	161.70%
		18759	Genworth Residential Mortgage Assur	5,520	0.0016%	1,176	-3,907	-332.23%
				29,766,336	**8.5074%**	**28,309,166**	**108,188,924**	**382.17%**
8	306	CUNA MUT GRP						
		40266	CMG Mortgage Ins Co	4,908,788	1.4030%	5,644,370	16,761,296	296.96%
		29114	CMG Mortgage Assur Co	6,796	0.0019%	7,254	-117,110	-1614.42%
				4,915,584	**1.4049%**	**5,651,624**	**16,644,186**	**294.50%**
9	4694	Essent Grp						
		13634	Essent Guar Inc	2,019,547	0.5772%	886,693	0	0.00%
				2,019,547	**0.5772%**	**886,693**	**0**	**0.00%**
			Line Total:	**349,887,136**	**100.0000%**	**342,746,963**	**1,129,439,092**	**329.53%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: OCEAN MARINE [08]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
1	761	ALLIANZ INS GRP						
		22837	AGCS Marine Ins Co	28,448,802	12.6387%	28,252,061	22,910,635	81.09%
		35300	Allianz Global Risks US Ins Co	35,896	0.0159%	92,747	-1,909	-2.06%
				28,484,698	**12.6547%**	**28,344,808**	**22,908,726**	**80.82%**
2	12	AMERICAN INTL GRP						
		19445	National Union Fire Ins Co Of Pitts	17,507,808	7.7780%	17,493,712	7,602,252	43.46%
		19402	Chartis Prop Cas Co	5,142,814	2.2848%	4,917,474	6,819	0.14%
		23841	New Hampshire Ins Co	1,579,507	0.7017%	1,692,499	518,369	30.63%
		19380	American Home Assur Co	14,308	0.0064%	2,664,817	7,765,511	291.41%
				24,244,437	**10.7709%**	**26,768,502**	**15,892,951**	**59.37%**
3	3548	Travelers Grp						
		24767	St Paul Fire & Marine Ins Co	16,065,321	7.1372%	16,235,608	7,109,224	43.79%
		19070	Standard Fire Ins Co	7,304,786	3.2452%	7,619,082	3,038,896	39.89%
		25674	Travelers Prop Cas Co Of Amer	7,018	0.0031%	9,289	5,106	54.97%
		36137	Travelers Commercial Ins Co	4,364	0.0019%	4,100	246	6.00%
		36161	Travelers Prop Cas Ins Co	3,316	0.0015%	3,428	1,338	39.03%
				23,384,805	**10.3890%**	**23,871,507**	**10,154,810**	**42.54%**
4	3098	Tokio Marine Holdings Inc GRP						
		12904	Tokio Marine & Nichido Fire Ins Co	17,585,706	7.8127%	17,520,060	7,321,522	41.79%
				17,585,706	**7.8127%**	**17,520,060**	**7,321,522**	**41.79%**
5	218	CNA INS GRP						
		35289	Continental Ins Co	8,863,866	3.9379%	12,267,684	374,859	3.06%
		20443	Continental Cas Co	6,375,041	2.8322%	2,923,022	1,401,598	47.95%
				15,238,907	**6.7701%**	**15,190,706**	**1,776,457**	**11.69%**
6	4670	Starr Grp						
		38318	Starr Ind & Liab Co	14,674,092	6.5191%	13,853,752	3,215,960	23.21%
				14,674,092	**6.5191%**	**13,853,752**	**3,215,960**	**23.21%**
7	212	ZURICH INS GRP						
		16535	Zurich Amer Ins Co	9,123,311	4.0531%	8,240,829	3,868,582	46.94%
		11185	Foremost Ins Co Grand Rapids MI	4,400,073	1.9548%	4,360,745	2,397,530	54.98%
		21326	Empire Fire & Marine Ins Co	263	0.0001%	1,141	-365	-31.99%
				13,523,647	**6.0080%**	**12,602,715**	**6,265,747**	**49.72%**
8	1129	Sirius Grp						
		38369	Northern Assur Co Of Amer	10,882,908	4.8349%	11,308,197	5,683,688	50.26%
		27154	Atlantic Specialty Ins Co	446,433	0.1983%	36,545	12,725	34.82%
		21946	Camden Fire Ins Assoc	125,445	0.0557%	137,421	45,366	33.01%
		20621	OneBeacon Amer Ins Co	17,881	0.0079%	18,758	-23,475	-125.15%
				11,472,667	**5.0969%**	**11,500,921**	**5,718,304**	**49.72%**
9	510	NAVIGATORS GRP						
		42307	Navigators Ins Co	11,349,298	5.0421%	11,839,520	5,542,138	46.81%
				11,349,298	**5.0421%**	**11,839,520**	**5,542,138**	**46.81%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: OCEAN MARINE [08]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
10	38	Chubb Inc Grp						
		20281	Federal Ins Co	9,039,788	4.0160%	8,696,090	1,657,647	19.06%
		20397	Vigilant Ins Co	311,748	0.1385%	446,267	99,832	22.37%
		20303	Great Northern Ins Co	9,231	0.0041%	9,093	74	0.81%
				9,360,767	**4.1586%**	**9,151,450**	**1,757,553**	**19.21%**
11	1285	XL AMER GRP						
		37885	XL Specialty Ins Co	6,971,531	3.0972%	5,554,136	3,338,864	60.11%
				6,971,531	**3.0972%**	**5,554,136**	**3,338,864**	**60.11%**
12	84	American Financial Grp						
		22136	Great Amer Ins Co of NY	6,532,653	2.9022%	6,574,905	2,118,773	32.23%
				6,532,653	**2.9022%**	**6,574,905**	**2,118,773**	**32.23%**
13	785	MARKEL CORP GRP						
		28932	Markel Amer Ins Co	5,945,591	2.6414%	6,062,849	3,532,367	58.26%
				5,945,591	**2.6414%**	**6,062,849**	**3,532,367**	**58.26%**
14	783	RLI INS GRP						
		13056	RLI Ins Co	3,066,580	1.3624%	3,175,976	2,499,668	78.71%
				3,066,580	**1.3624%**	**3,175,976**	**2,499,668**	**78.71%**
15	4715	MS & AD Ins Grp						
		20362	Mitsui Sumitomo Ins Co of Amer	2,888,339	1.2832%	2,301,085	625,605	27.19%
		22551	Mitsui Sumitomo Ins USA Inc	168,181	0.0747%	163,770	7,623	4.65%
				3,056,520	**1.3579%**	**2,464,855**	**633,228**	**25.69%**
16	98	WR Berkley Corp GRP						
		40045	Starnet Ins Co	2,930,666	1.3020%	1,825,131	969,306	53.11%
				2,930,666	**1.3020%**	**1,825,131**	**969,306**	**53.11%**
17	91	HARTFORD FIRE & CAS GRP						
		19682	Hartford Fire In Co	2,713,291	1.2054%	2,687,147	2,039,975	75.92%
		30104	Hartford Underwriters Ins Co	138,605	0.0616%	139,612	-2,937	-2.10%
		29424	Hartford Cas Ins Co	51,179	0.0227%	53,624	17,788	33.17%
				2,903,075	**1.2897%**	**2,880,383**	**2,054,826**	**71.34%**
18	10048	Hyundai Marine & Fire Ins Co Ltd						
		10048	Hyundai Marine & Fire Ins Co Ltd	2,877,388	1.2783%	2,824,159	521,474	18.46%
				2,877,388	**1.2783%**	**2,824,159**	**521,474**	**18.46%**
19	256	ProSight GRP						
		16608	New York Marine & Gen Ins Co	2,659,539	1.1815%	2,638,182	603,128	22.86%
				2,659,539	**1.1815%**	**2,638,182**	**603,128**	**22.86%**
20	4636	Alterra Capital Holdings Grp						
		21296	Alterra Amer Ins Co	2,167,598	0.9630%	1,763,682	992,352	56.27%
				2,167,598	**0.9630%**	**1,763,682**	**992,352**	**56.27%**

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Licensed companies only

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21	626	Ace Ltd Grp						
		43575	Indemnity Ins Co Of North Amer	1,186,958	0.5273%	1,528,438	1,416,326	92.66%
		22667	Ace Amer Ins Co	831,195	0.3693%	861,961	-51,391	-5.96%
		22713	Insurance Co of N Amer	2,688	0.0012%	2,630	1,311	49.85%
				2,020,841	**0.8978%**	**2,393,029**	**1,366,246**	**57.09%**
22	3416	AXIS Capital Grp						
		20370	AXIS Reins Co	1,982,539	0.8808%	1,974,266	752,314	38.11%
		37273	Axis Ins Co	21,230	0.0094%	16,868	607	3.60%
				2,003,769	**0.8902%**	**1,991,134**	**752,921**	**37.81%**
23	111	LIBERTY MUT GRP						
		23043	Liberty Mut Ins Co	1,727,633	0.7675%	1,590,091	-955,468	-60.09%
		23035	Liberty Mut Fire Ins Co	229,760	0.1021%	223,390	86,549	38.74%
				1,957,393	**0.8696%**	**1,813,481**	**-868,919**	**-47.91%**
24	31	BERKSHIRE HATHAWAY GRP						
		37923	Seaworthy Ins Co	1,454,188	0.6460%	1,248,811	941,684	75.41%
				1,454,188	**0.6460%**	**1,248,811**	**941,684**	**75.41%**
25	65	FM GLOBAL GRP						
		10014	Affiliated Fm Ins Co	1,105,516	0.4911%	1,098,474	1,038,452	94.54%
				1,105,516	**0.4911%**	**1,098,474**	**1,038,452**	**94.54%**
26	4574	Catlin US Ins Grp						
		19518	Catlin Ins Co	1,104,325	0.4906%	665,444	370,656	55.70%
				1,104,325	**0.4906%**	**665,444**	**370,656**	**55.70%**
27	200	UNITED SERV AUTOMOBILE ASSN GRP						
		25941	United Serv Automobile Assn	612,479	0.2721%	646,975	57,640	8.91%
		25968	USAA Cas Ins Co	409,412	0.1819%	430,388	33,073	7.68%
				1,021,891	**0.4540%**	**1,077,363**	**90,713**	**8.42%**
28	3219	NKSJ Holdings Inc Grp						
		27073	Nipponkoa Ins Co Ltd US Br	995,286	0.4422%	1,022,157	418,813	40.97%
				995,286	**0.4422%**	**1,022,157**	**418,813**	**40.97%**
29	140	NATIONWIDE CORP GRP						
		11991	National Cas Co	872,364	0.3876%	930,101	1,544,182	166.02%
				872,364	**0.3876%**	**930,101**	**1,544,182**	**166.02%**
30	88	The Hanover Ins Grp						
		22292	Hanover Ins Co	594,965	0.2643%	535,082	656,751	122.74%
				594,965	**0.2643%**	**535,082**	**656,751**	**122.74%**
31	93	STATE NATL GRP						
		12831	State Natl Ins Co Inc	523,054	0.2324%	673,696	1,024,245	152.03%
				523,054	**0.2324%**	**673,696**	**1,024,245**	**152.03%**

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32	19	Assurant Inc Grp						
		19615	American Reliable Ins Co	502,848	0.2234%	590,531	-45,165	-7.65%
		42978	American Security Ins Co	1,494	0.0007%	852	44	5.16%
				504,342	**0.2241%**	**591,383**	**-45,121**	**-7.63%**
33	697	VAN ENT GRP						
		37060	Old United Cas Co	357,249	0.1587%	801,370	707,101	88.24%
				357,249	**0.1587%**	**801,370**	**707,101**	**88.24%**
34	15563	SeaBright Ins Co						
		15563	SeaBright Ins Co	328,897	0.1461%	668,344	636,924	95.30%
				328,897	**0.1461%**	**668,344**	**636,924**	**95.30%**
35	158	FAIRFAX FIN GRP						
		21113	United States Fire Ins Co	305,064	0.1355%	98,091	23,092	23.54%
				305,064	**0.1355%**	**98,091**	**23,092**	**23.54%**
36	3485	Rothschild Intl Grp						
		41580	Red Shield Ins Co	284,189	0.1263%	289,271	-186,232	-64.38%
				284,189	**0.1263%**	**289,271**	**-186,232**	**-64.38%**
37	748	Meadowbrook Ins Grp						
		21903	Procentury Ins Co	163,947	0.0728%	203,243	-72,313	-35.58%
		18023	Star Ins Co	29,721	0.0132%	16,657	28,370	170.32%
				193,668	**0.0860%**	**219,900**	**-43,943**	**-19.98%**
38	215	Kemper Corp Grp						
		10914	Kemper Independence Ins Co	180,710	0.0803%	188,240	8,560	4.55%
		16063	Unitrin Auto & Home Ins Co	1,390	0.0006%	1,701	17	1.00%
				182,100	**0.0809%**	**189,941**	**8,577**	**4.52%**
39	920	Global Ind Grp						
		42048	Diamond State Ins Co	174,375	0.0775%	145,844	29,554	20.26%
				174,375	**0.0775%**	**145,844**	**29,554**	**20.26%**
40	4698	Aspen Ins Holding Grp						
		43460	Aspen Amer Ins Co	162,601	0.0722%	29,715	34,363	115.64%
				162,601	**0.0722%**	**29,715**	**34,363**	**115.64%**
41	38300	Samsung Fire & Marine Ins Co Ltd						
		38300	Samsung Fire & Marine Ins Co Ltd	124,497	0.0553%	125,959	10,000	7.94%
				124,497	**0.0553%**	**125,959**	**10,000**	**7.94%**
42	37540	Beazley Ins Co Inc						
		37540	Beazley Ins Co Inc	100,900	0.0448%	24,470	9,005	36.80%
				100,900	**0.0448%**	**24,470**	**9,005**	**36.80%**
43	361	Munich Re Grp						
		23469	American Modern Home Ins Co	85,066	0.0378%	70,483	105,546	149.75%
				85,066	**0.0378%**	**70,483**	**105,546**	**149.75%**

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44	28	AMICA MUT GRP						
		19976	Amica Mut Ins Co	71,965	0.0320%	77,749	-55,033	-70.78%
				71,965	**0.0320%**	**77,749**	**-55,033**	**-70.78%**
45	968	AXA INS GRP						
		33022	AXA Ins Co	66,145	0.0294%	62,340	-106,912	-171.50%
				66,145	**0.0294%**	**62,340**	**-106,912**	**-171.50%**
46	1279	Arch Ins Grp						
		11150	Arch Ins Co	35,284	0.0157%	35,282	-63,694	-180.53%
				35,284	**0.0157%**	**35,282**	**-63,694**	**-180.53%**
47	181	SWISS RE GRP						
		29874	North Amer Specialty Ins Co	29,335	0.0130%	24,727	0	0.00%
				29,335	**0.0130%**	**24,727**	**0**	**0.00%**
48	38733	Alaska Natl Ins Co						
		38733	Alaska Natl Ins Co	2,112	0.0009%	2,112	-19,109	-904.78%
				2,112	**0.0009%**	**2,112**	**-19,109**	**-904.78%**
49	21261	Electric Ins Co						
		21261	Electric Ins Co	1,052	0.0005%	1,073	0	0.00%
				1,052	**0.0005%**	**1,073**	**0**	**0.00%**
			Line Total:	**225,092,598**	**100.0000%**	**223,315,025**	**106,198,016**	**47.56%**

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Sorted by Market Share

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Licensed companies only

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1	111	LIBERTY MUT GRP						
		23043	Liberty Mut Ins Co	262,975,356	16.4213%	259,283,241	138,863,325	53.56%
		24198	Peerless Ins Co	8,652,619	0.5403%	8,805,253	3,373,683	38.31%
		24740	Safeco Ins Co Of Amer	4,914,136	0.3069%	5,032,354	1,682,038	33.42%
		23035	Liberty Mut Fire Ins Co	3,009,637	0.1879%	2,828,273	535,507	18.93%
		39012	Safeco Ins Co Of IL	2,394,430	0.1495%	2,386,048	769,396	32.25%
		19704	American States Ins Co	2,053,268	0.1282%	2,258,084	710,915	31.48%
		24724	First Natl Ins Co Of Amer	1,728,815	0.1080%	1,665,028	798,143	47.94%
		19690	American Economy Ins Co	278,463	0.0174%	321,767	58,292	18.12%
		10836	Golden Eagle Ins Corp	249,541	0.0156%	229,396	25,594	11.16%
		24732	General Ins Co Of Amer	210,543	0.0131%	215,017	35,088	16.32%
		18333	Peerless Ind Ins Co	164,115	0.0102%	141,383	10,195	7.21%
		19917	Liberty Ins Underwriters Inc	134,499	0.0084%	139,984	2,639	1.89%
		26042	Wausau Underwriters Ins Co	15,219	0.0010%	18,700	4,775	25.53%
		21458	Employers Ins of Wausau	4,107	0.0003%	4,197	-7,527	-179.34%
		24171	Netherlands Ins Co The	2,468	0.0002%	1,667	0	0.00%
		42404	Liberty Ins Corp	73	0.0000%	3	-17	-566.67%
				286,787,289	**17.9083%**	**283,330,395**	**146,862,046**	**51.83%**
2	65	FM GLOBAL GRP						
		21482	Factory Mut Ins Co	189,303,957	11.8210%	184,880,103	109,942,925	59.47%
		10014	Affiliated Fm Ins Co	50,242,816	3.1374%	49,933,321	8,124,730	16.27%
				239,546,773	**14.9584%**	**234,813,424**	**118,067,655**	**50.28%**
3	761	ALLIANZ INS GRP						
		22837	AGCS Marine Ins Co	48,578,044	3.0334%	47,336,686	42,882,814	90.59%
		21873	Firemans Fund Ins Co	43,606,774	2.7230%	44,619,720	16,245,365	36.41%
		11630	Jefferson Ins Co	29,410,403	1.8365%	28,914,174	12,678,728	43.85%
		35300	Allianz Global Risks US Ins Co	12,334,292	0.7702%	9,934,939	-1,859,085	-18.71%
		21857	American Ins Co	2,833,042	0.1769%	2,838,525	1,182,593	41.66%
		21865	Associated Ind Corp	386,555	0.0241%	410,948	202,726	49.33%
		21881	National Surety Corp	22,321	0.0014%	15,090	13,223	87.63%
		21849	American Automobile Ins Co	21,963	0.0014%	21,898	-231	-1.05%
				137,193,394	**8.5670%**	**134,091,980**	**71,346,133**	**53.21%**
4	218	CNA INS GRP						
		20443	Continental Cas Co	132,110,668	8.2496%	139,939,218	92,944,026	66.42%
		35289	Continental Ins Co	1,859,655	0.1161%	2,015,582	1,902,045	94.37%
		20494	Transportation Ins Co	74,208	0.0046%	92,456	12,019	13.00%
		20508	Valley Forge Ins Co	64,383	0.0040%	65,248	229	0.35%
		20478	National Fire Ins Co Of Hartford	12,271	0.0008%	17,037	11,753	68.99%
		20427	American Cas Co Of Reading PA	9,139	0.0006%	13,478	16,395	121.64%
				134,130,324	**8.3757%**	**142,143,019**	**94,886,467**	**66.75%**

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5	212	ZURICH INS GRP						
		16535	Zurich Amer Ins Co	44,005,546	2.7479%	29,964,756	762,475	2.54%
		40142	American Zurich Ins Co	10,493,606	0.6553%	5,898,275	2,952,833	50.06%
		21660	Fire Ins Exch	5,361,918	0.3348%	5,517,971	305,149	5.53%
		21687	Mid Century Ins Co	4,443,017	0.2774%	4,226,884	557,002	13.18%
		11185	Foremost Ins Co Grand Rapids MI	3,423,205	0.2138%	3,489,881	1,242,190	35.59%
		21326	Empire Fire & Marine Ins Co	2,801,363	0.1749%	2,824,162	-102,094	-3.62%
		26247	American Guar & Liab Ins	867,565	0.0542%	918,281	23,699	2.58%
		19305	Assurance Co Of Amer	690,585	0.0431%	5,162,718	2,048,706	39.68%
		41181	Universal Underwriters Ins Co	559,134	0.0349%	570,153	-427,379	-74.96%
		21652	Farmers Ins Exch	345,827	0.0216%	407,108	382,070	93.85%
		21709	Truck Ins Exch	319,473	0.0199%	418,341	101,329	24.22%
		27855	Zurich Amer Ins Co Of IL	80,557	0.0050%	120,232	227,159	188.93%
		39306	Fidelity & Deposit Co Of MD	67,544	0.0042%	65,805	39,508	60.04%
		19356	Maryland Cas Co	41,863	0.0026%	48,395	5,903	12.20%
		10317	Neighborhood Spirit Prop & Cas Co	11,036	0.0007%	10,286	0	0.00%
		19372	Northern Ins Co Of NY	10,532	0.0007%	9,599	-310	-3.23%
		10315	Civic Prop & Cas Co	4,395	0.0003%	4,409	94	2.13%
		10318	Exact Prop & Cas Co Inc	42	0.0000%	440	0	0.00%
				73,527,208	**4.5914%**	**59,657,696**	**8,118,334**	**13.61%**
6	176	STATE FARM GRP						
		25151	State Farm Gen Ins Co	61,062,462	3.8130%	60,542,185	23,505,822	38.83%
				61,062,462	**3.8130%**	**60,542,185**	**23,505,822**	**38.83%**
7	12	AMERICAN INTL GRP						
		19402	Chartis Prop Cas Co	34,923,181	2.1808%	34,680,463	7,724,084	22.27%
		23841	New Hampshire Ins Co	19,128,030	1.1944%	19,128,776	584,081	3.05%
		19445	National Union Fire Ins Co Of Pitts	3,936,918	0.2458%	4,721,050	-2,570,183	-54.44%
		23809	Granite State Ins Co	1,201,819	0.0750%	1,134,863	35,940	3.17%
		19380	American Home Assur Co	1,095,190	0.0684%	1,160,898	737,363	63.52%
		19410	Commerce & Industry Ins Co	539,449	0.0337%	482,494	38,578	8.00%
				60,824,587	**3.7982%**	**61,308,544**	**6,549,863**	**10.68%**
8	38	Chubb Inc Grp						
		20281	Federal Ins Co	51,325,491	3.2050%	50,034,201	7,105,177	14.20%
		10052	Chubb Natl Ins Co	4,119,593	0.2572%	4,698,467	2,588,693	55.10%
		20346	Pacific Ind Co	624,278	0.0390%	562,285	242,023	43.04%
		20397	Vigilant Ins Co	415,888	0.0260%	421,758	81,606	19.35%
		20303	Great Northern Ins Co	166,269	0.0104%	156,206	16,084	10.30%
				56,651,519	**3.5376%**	**55,872,917**	**10,033,583**	**17.96%**

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9	140	NATIONWIDE CORP GRP						
		42285	Veterinary Pet Ins Co	40,542,882	2.5317%	39,866,581	22,339,946	56.04%
		23787	Nationwide Mut Ins Co	6,660,620	0.4159%	6,775,658	1,449,192	21.39%
		19100	Amco Ins Co	4,951,677	0.3092%	4,899,446	1,179,242	24.07%
		42579	Allied Prop & Cas Ins Co	1,727,703	0.1079%	1,650,137	487,384	29.54%
		15580	Scottsdale Ind Co	1,333,832	0.0833%	979,687	382,929	39.09%
		11991	National Cas Co	598,643	0.0374%	917,435	1,168,148	127.33%
		25453	Nationwide Ins Co Of Amer	362,653	0.0226%	343,068	319,442	93.11%
		18961	Crestbrook Ins Co	176,467	0.0110%	135,388	1,282	0.95%
		28223	Nationwide Agribusiness Ins Co	13,860	0.0009%	5,471	23,513	429.78%
		13242	Titan Ind Co	7,817	0.0005%	7,257	5	0.07%
		13838	Farmland Mut Ins Co	7,142	0.0004%	5,663	976	17.23%
		42889	Victoria Fire & Cas Co	1,309	0.0001%	1,386	1,591	114.79%
				56,384,605	**3.5209%**	**55,587,177**	**27,353,650**	**49.21%**
10	3548	Travelers Grp						
		25674	Travelers Prop Cas Co Of Amer	31,246,268	1.9512%	30,297,881	10,033,184	33.12%
		24767	St Paul Fire & Marine Ins Co	5,893,820	0.3680%	6,404,976	2,002,474	31.26%
		19070	Standard Fire Ins Co	5,255,415	0.3282%	4,948,372	2,837,020	57.33%
		24015	Northland Ins Co	3,549,560	0.2217%	3,400,755	2,920,299	85.87%
		36137	Travelers Commercial Ins Co	2,219,241	0.1386%	2,102,805	1,087,696	51.73%
		24791	St Paul Mercury Ins Co	816,931	0.0510%	898,252	153,798	17.12%
		36161	Travelers Prop Cas Ins Co	782,965	0.0489%	832,053	249,136	29.94%
		25682	Travelers Ind Co Of CT	334,191	0.0209%	475,460	747,698	157.26%
		36463	Discover Prop & Cas Ins Co	47,549	0.0030%	81,448	1,022,410	1255.29%
		24775	St Paul Guardian Ins Co	6,326	0.0004%	9,249	3,422	37.00%
				50,152,266	**3.1317%**	**49,451,251**	**21,057,137**	**42.58%**
11	150	OLD REPUBLIC GRP						
		24147	Old Republic Ins Co	29,231,276	1.8253%	29,231,275	13,938,141	47.68%
		12262	Pennsylvania Manufacturers Assoc Ins	8,376,640	0.5231%	8,418,514	477,432	5.67%
		11371	Great West Cas Co	3,691,984	0.2305%	3,586,173	3,690,078	102.90%
				41,299,900	**2.5789%**	**41,235,962**	**18,105,651**	**43.91%**
12	468	Aegon US Holding Grp						
		10952	Stonebridge Cas Ins Co	28,094,598	1.7544%	27,463,849	15,889,573	57.86%
				28,094,598	**1.7544%**	**27,463,849**	**15,889,573**	**57.86%**
13	626	Ace Ltd Grp						
		22667	Ace Amer Ins Co	12,637,203	0.7891%	12,110,500	2,827,830	23.35%
		18279	Bankers Standard Ins Co	6,126,346	0.3826%	5,307,470	1,713,686	32.29%
		43575	Indemnity Ins Co Of North Amer	3,523,637	0.2200%	3,237,104	97,314	3.01%
		22713	Insurance Co of N Amer	999,879	0.0624%	1,077,855	119,284	11.07%
		20702	Ace Fire Underwriters Ins Co	766,097	0.0478%	825,222	327,602	39.70%
		10030	Westchester Fire Ins Co	394,991	0.0247%	536,677	115,951	21.61%
		22748	Pacific Employers Ins Co	15,318	0.0010%	15,667	3,286	20.97%
				24,463,471	**1.5276%**	**23,110,495**	**5,204,953**	**22.52%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

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Sorted by Market Share

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Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
14	91	HARTFORD FIRE & CAS GRP						
		19682	Hartford Fire In Co	21,511,581	1.3433%	22,549,205	12,762,379	56.60%
		29424	Hartford Cas Ins Co	957,929	0.0598%	974,764	383,195	39.31%
		30104	Hartford Underwriters Ins Co	802,995	0.0501%	811,348	213,359	26.30%
		27120	Trumbull Ins Co	103,351	0.0065%	100,918	2,070	2.05%
		37478	Hartford Ins Co Of The Midwest	12,140	0.0008%	14,744	3,525	23.91%
				23,387,996	**1.4604%**	**24,450,979**	**13,364,528**	**54.66%**
15	84	American Financial Grp						
		26344	Great Amer Assur Co	11,621,506	0.7257%	11,601,132	5,446,293	46.95%
		22136	Great Amer Ins Co of NY	7,158,823	0.4470%	7,013,267	2,129,724	30.37%
		16691	Great Amer Ins Co	2,227,324	0.1391%	1,707,434	511,037	29.93%
		32620	National Interstate Ins Co	1,034,251	0.0646%	988,284	230,673	23.34%
		26832	Great Amer Alliance Ins Co	204,949	0.0128%	180,660	-13,049	-7.22%
		21172	Vanliner Ins Co	131,330	0.0082%	135,118	-16,882	-12.49%
		33723	Great Amer Spirit Ins Co	34,103	0.0021%	32,956	-50,718	-153.90%
				22,412,286	**1.3995%**	**21,658,851**	**8,237,078**	**38.03%**
16	27928	Amex Assur Co						
		27928	Amex Assur Co	20,786,296	1.2980%	20,818,432	12,341,113	59.28%
				20,786,296	**1.2980%**	**20,818,432**	**12,341,113**	**59.28%**
17	8	ALLSTATE INS GRP						
		19232	Allstate Ins Co	16,675,415	1.0413%	17,153,677	7,525,377	43.87%
		10358	Encompass Ins Co	1,788,145	0.1117%	1,753,310	303,554	17.31%
		36455	Northbrook Ind Co	550,221	0.0344%	580,504	111,389	19.19%
		19240	Allstate Ind Co	47,182	0.0029%	45,797	24,180	52.80%
				19,060,963	**1.1903%**	**19,533,288**	**7,964,500**	**40.77%**
18	200	UNITED SERV AUTOMOBILE ASSN GRP						
		25941	United Serv Automobile Assn	8,828,090	0.5513%	8,598,497	3,692,160	42.94%
		25968	USAA Cas Ins Co	8,526,569	0.5324%	8,254,754	3,307,125	40.06%
		21253	Garrison Prop & Cas Ins Co	880,735	0.0550%	751,632	472,193	62.82%
		18600	USAA Gen Ind Co	444,358	0.0277%	357,097	315,648	88.39%
				18,679,752	**1.1664%**	**17,961,980**	**7,787,126**	**43.35%**
19	158	FAIRFAX FIN GRP						
		21113	United States Fire Ins Co	11,836,279	0.7391%	11,838,881	7,844,487	66.26%
		25054	Hudson Ins Co	3,478,381	0.2172%	3,290,867	523,766	15.92%
		21105	North River Ins Co	706,353	0.0441%	982,444	1,606,993	163.57%
		10936	Seneca Ins Co Inc	197,481	0.0123%	56,737	20,273	35.73%
		10220	Commonwealth Ins Co Of Amer	1,138	0.0001%	1,138	-1,542	-135.50%
				16,219,632	**1.0128%**	**16,170,067**	**9,993,977**	**61.81%**

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20	796	QBE INS GRP						
		37257	Praetorian Ins Co	10,977,525	0.6855%	12,639,621	1,468,038	11.61%
		39217	QBE Ins Corp	2,308,521	0.1442%	2,223,580	307,811	13.84%
		25747	Unigard Ins Co	986,748	0.0616%	1,067,937	705,787	66.09%
		25798	Unigard Ind Co	221,766	0.0138%	224,238	77,352	34.50%
		24414	General Cas Co Of WI	183,811	0.0115%	183,596	166,117	90.48%
		24449	Regent Ins Co	79,780	0.0050%	79,387	54,770	68.99%
		16217	National Farmers Union Prop & Cas	20,174	0.0013%	37,066	5,047	13.62%
				14,778,325	**0.9228%**	**16,455,425**	**2,784,922**	**16.92%**
21	88	The Hanover Ins Grp						
		22292	Hanover Ins Co	13,961,210	0.8718%	14,598,626	5,095,501	34.90%
		42552	Nova Cas Co	772,859	0.0483%	438,867	160,299	36.53%
		22306	Massachusetts Bay Ins Co	16,908	0.0011%	12,752	141	1.11%
		10815	Verlan Fire Ins Co MD	13,228	0.0008%	12,307	0	0.00%
		36064	Hanover Amer Ins Co	2,190	0.0001%	1,278	0	0.00%
				14,766,395	**0.9221%**	**15,063,830**	**5,255,941**	**34.89%**
22	19	Assurant Inc Grp						
		10111	American Bankers Ins Co Of FL	7,105,856	0.4437%	6,061,163	1,765,149	29.12%
		19615	American Reliable Ins Co	5,069,055	0.3165%	4,719,072	274,347	5.81%
		42978	American Security Ins Co	2,173,778	0.1357%	2,173,778	655,423	30.15%
				14,348,689	**0.8960%**	**12,954,013**	**2,694,919**	**20.80%**
23	14354	Jewelers Mut Ins Co						
		14354	Jewelers Mut Ins Co	13,763,374	0.8594%	13,760,443	9,225,944	67.05%
				13,763,374	**0.8594%**	**13,760,443**	**9,225,944**	**67.05%**
24	3098	Tokio Marine Holdings Inc GRP						
		18058	Philadelphia Ind Ins Co	7,578,619	0.4732%	5,479,870	10,954,224	199.90%
		12904	Tokio Marine & Nichido Fire Ins Co	6,153,657	0.3843%	6,205,492	7,418,461	119.55%
				13,732,276	**0.8575%**	**11,685,362**	**18,372,685**	**157.23%**
25	155	PROGRESSIVE GRP						
		24260	Progressive Cas Ins Co	6,832,735	0.4267%	7,063,430	3,239,895	45.87%
		16322	Progressive Direct Ins Co	3,650,980	0.2280%	3,536,580	2,396,808	67.77%
		11770	United Financial Cas Co	1,288,031	0.0804%	1,257,760	405,139	32.21%
		10193	Progressive Express Ins Co	78,661	0.0049%	79,309	88,803	111.97%
		27804	Progressive West Ins Co	12,394	0.0008%	13,341	166	1.24%
				11,862,801	**0.7408%**	**11,950,420**	**6,130,811**	**51.30%**
26	1129	Sirius Grp						
		20648	Employers Fire Ins Co	5,505,606	0.3438%	5,272,978	2,428,760	46.06%
		20621	OneBeacon Amer Ins Co	4,994,838	0.3119%	4,736,215	2,388,509	50.43%
		37915	Essentia Ins Co	848,806	0.0530%	878,364	373,646	42.54%
		21970	OneBeacon Ins Co	136,657	0.0085%	140,062	33,743	24.09%
		38369	Northern Assur Co Of Amer	27,786	0.0017%	28,447	133	0.47%
		27154	Atlantic Specialty Ins Co	6,318	0.0004%	1,690	2,600	153.85%
				11,520,011	**0.7194%**	**11,057,756**	**5,227,391**	**47.27%**

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27	225	IAT Reins Co Grp						
		23248	Occidental Fire & Cas Co Of NC	6,991,360	0.4366%	6,991,360	930,555	13.31%
		13234	Wilshire Ins Co	1,293,860	0.0808%	1,291,378	813,826	63.02%
		28886	Transguard Ins Co Of Amer Inc	1,024,170	0.0640%	1,034,184	212,416	20.54%
		26433	Harco Natl Ins Co	219,298	0.0137%	274,371	111,860	40.77%
		20010	Acceptance Ind Ins Co	73	0.0000%	2,773	-475	-17.13%
				9,528,761	**0.5950%**	**9,594,066**	**2,068,182**	**21.56%**
28	98	WR Berkley Corp GRP						
		40045	Starnet Ins Co	5,509,113	0.3440%	5,163,898	2,103,505	40.73%
		10510	Carolina Cas Ins Co	2,637,507	0.1647%	2,785,968	1,370,398	49.19%
		25224	Great Divide Ins Co	652,842	0.0408%	698,274	300,494	43.03%
		36684	Riverport Ins Co	214,611	0.0134%	232,568	50,110	21.55%
				9,014,073	**0.5629%**	**8,880,708**	**3,824,507**	**43.07%**
29	1278	CALIFORNIA STATE AUTO GRP						
		15539	AAA Northern CA NV & UT Ins Exch	8,993,578	0.5616%	9,116,336	2,516,320	27.60%
				8,993,578	**0.5616%**	**9,116,336**	**2,516,320**	**27.60%**
30	922	American Assets Grp						
		27847	Insurance Co Of The West	8,851,745	0.5527%	9,052,988	0	0.00%
				8,851,745	**0.5527%**	**9,052,988**	**0**	**0.00%**
31	361	Munich Re Grp						
		19720	American Alt Ins Corp	4,040,857	0.2523%	3,484,523	4,955,570	142.22%
		23469	American Modern Home Ins Co	3,260,697	0.2036%	3,185,241	2,302,278	72.28%
		23450	American Family Home Ins Co	1,027,615	0.0642%	999,672	528,194	52.84%
		11452	Hartford Steam Boil Inspec & Ins Co	27,764	0.0017%	34,341	584	1.70%
				8,356,933	**0.5218%**	**7,703,777**	**7,786,626**	**101.08%**
32	1	AETNA GRP						
		36153	Aetna Ins Co of CT	8,115,884	0.5068%	7,788,725	5,662,462	72.70%
				8,115,884	**0.5068%**	**7,788,725**	**5,662,462**	**72.70%**
33	785	MARKEL CORP GRP						
		38970	Markel Ins Co	5,390,507	0.3366%	5,201,041	2,215,056	42.59%
		28932	Markel Amer Ins Co	923,831	0.0577%	911,749	537,066	58.91%
				6,314,338	**0.3943%**	**6,112,790**	**2,752,122**	**45.02%**
34	12190	American Pet Ins Co						
		12190	American Pet Ins Co	6,011,489	0.3754%	5,842,477	3,876,802	66.36%
				6,011,489	**0.3754%**	**5,842,477**	**3,876,802**	**66.36%**
35	1318	Auto Club Enterprises Ins Grp						
		15598	Interins Exch Of The Automobile Club	5,153,598	0.3218%	5,798,767	2,694,112	46.46%
				5,153,598	**0.3218%**	**5,798,767**	**2,694,112**	**46.46%**

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36	802	Capital Ins Grp						
		13544	California Capital Ins Co	2,557,416	0.1597%	2,468,373	552,189	22.37%
		23540	Monterey Ins Co	2,284,790	0.1427%	2,262,886	403,886	17.85%
		12890	Eagle W Ins Co	45,470	0.0028%	42,343	10,786	25.47%
				4,887,676	**0.3052%**	**4,773,602**	**966,861**	**20.25%**
37	697	VAN ENT GRP						
		37060	Old United Cas Co	4,571,964	0.2855%	4,637,329	1,976,451	42.62%
				4,571,964	**0.2855%**	**4,637,329**	**1,976,451**	**42.62%**
38	510	NAVIGATORS GRP						
		42307	Navigators Ins Co	4,547,344	0.2840%	4,452,306	1,878,921	42.20%
				4,547,344	**0.2840%**	**4,452,306**	**1,878,921**	**42.20%**
39	29530	AXA Art Ins Corp						
		29530	AXA Art Ins Corp	4,510,339	0.2816%	4,301,857	5,246,531	121.96%
				4,510,339	**0.2816%**	**4,301,857**	**5,246,531**	**121.96%**
40	1285	XL AMER GRP						
		37885	XL Specialty Ins Co	2,381,141	0.1487%	2,455,834	-4,658,594	-189.69%
		22322	Greenwich Ins Co	780,248	0.0487%	763,623	117,211	15.35%
		24554	XL Ins Amer Inc	301,688	0.0188%	272,484	-79,486	-29.17%
				3,463,077	**0.2162%**	**3,491,941**	**-4,620,869**	**-132.33%**
41	1346	AMERICAN SAFETY HOLDING GRP						
		39969	American Safety Cas Ins Co	3,233,944	0.2019%	3,136,060	1,419,644	45.27%
				3,233,944	**0.2019%**	**3,136,060**	**1,419,644**	**45.27%**
42	181	SWISS RE GRP						
		29874	North Amer Specialty Ins Co	2,404,446	0.1501%	2,934,855	-192,712	-6.57%
		29700	North Amer Elite Ins Co	130,105	0.0081%	133,100	-1,114,371	-837.24%
		39845	Westport Ins Corp	34,247	0.0021%	30,983	-11,598	-37.43%
				2,568,798	**0.1604%**	**3,098,938**	**-1,318,681**	**-42.55%**
43	574	AMERCO CORP GRP						
		31089	Repwest Ins Co	2,467,942	0.1541%	2,467,942	539,908	21.88%
				2,467,942	**0.1541%**	**2,467,942**	**539,908**	**21.88%**
44	783	RLI INS GRP						
		13056	RLI Ins Co	2,111,106	0.1318%	1,330,239	-297,046	-22.33%
				2,111,106	**0.1318%**	**1,330,239**	**-297,046**	**-22.33%**
45	169	SENTRY INS GRP						
		21180	Sentry Select Ins Co	1,256,021	0.0784%	1,171,195	343,147	29.30%
		24988	Sentry Ins A Mut Co	838,277	0.0523%	847,730	121,506	14.33%
				2,094,298	**0.1308%**	**2,018,925**	**464,653**	**23.01%**
46	920	Global Ind Grp						
		42048	Diamond State Ins Co	2,001,764	0.1250%	2,038,203	1,378,268	67.62%
		32859	Penn Amer Ins Co	6,600	0.0004%	7,412	1,933	26.08%
				2,008,364	**0.1254%**	**2,045,615**	**1,380,201**	**67.47%**

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47	3703	Tower Grp						
		44300	Tower Ins Co Of NY	995,101	0.0621%	490,132	163,583	33.38%
		40134	Castlepoint Natl Ins Co	936,992	0.0585%	829,050	705,328	85.08%
				1,932,093	**0.1206%**	**1,319,182**	**868,911**	**65.87%**
48	2538	AmTrust GMACI Maiden Grp						
		25011	Wesco Ins Co	1,770,114	0.1105%	1,424,723	541,543	38.01%
		19879	Security Natl Ins Co	87,621	0.0055%	91,985	8,179	8.89%
				1,857,735	**0.1160%**	**1,516,708**	**549,722**	**36.24%**
49	215	Kemper Corp Grp						
		10914	Kemper Independence Ins Co	1,604,232	0.1002%	1,572,024	306,687	19.51%
		16063	Unitrin Auto & Home Ins Co	10,262	0.0006%	10,884	124	1.14%
		31968	Merastar Ins Co	4,708	0.0003%	5,317	0	0.00%
		10915	Unitrin Direct Prop & Cas Co	2,100	0.0001%	1,622	0	0.00%
				1,621,302	**0.1012%**	**1,589,847**	**306,811**	**19.30%**
50	7	FEDERATED MUT GRP						
		13935	Federated Mut Ins Co	1,128,078	0.0704%	1,086,014	280,370	25.82%
		28304	Federated Serv Ins Co	345,649	0.0216%	314,579	12,361	3.93%
				1,473,727	**0.0920%**	**1,400,593**	**292,731**	**20.90%**
51	4636	Alterra Capital Holdings Grp						
		21296	Alterra Amer Ins Co	1,408,202	0.0879%	1,246,351	1,394,180	111.86%
				1,408,202	**0.0879%**	**1,246,351**	**1,394,180**	**111.86%**
52	256	ProSight GRP						
		16608	New York Marine & Gen Ins Co	1,117,817	0.0698%	750,223	56,445	7.52%
				1,117,817	**0.0698%**	**750,223**	**56,445**	**7.52%**
53	2898	Western Serv Contract Grp						
		37850	Pacific Specialty Ins Co	1,094,503	0.0683%	1,161,794	54,383	4.68%
				1,094,503	**0.0683%**	**1,161,794**	**54,383**	**4.68%**
54	32107	Sutter Ins Co						
		32107	Sutter Ins Co	1,081,065	0.0675%	1,006,550	283,641	28.18%
				1,081,065	**0.0675%**	**1,006,550**	**283,641**	**28.18%**
55	457	ARGONAUT GRP						
		19801	Argonaut Ins Co	530,936	0.0332%	572,473	625,189	109.21%
		19828	Argonaut Midwest Ins Co	495,056	0.0309%	560,489	249,389	44.49%
		19860	Argonaut Great Central Ins Co	32,047	0.0020%	4,403	18,814	427.30%
				1,058,039	**0.0661%**	**1,137,365**	**893,392**	**78.55%**
56	4574	Catlin US Ins Grp						
		19518	Catlin Ins Co	1,019,688	0.0637%	925,540	511,126	55.22%
				1,019,688	**0.0637%**	**925,540**	**511,126**	**55.22%**
57	37540	Beazley Ins Co Inc						
		37540	Beazley Ins Co Inc	974,407	0.0608%	491,309	305,139	62.11%
				974,407	**0.0608%**	**491,309**	**305,139**	**62.11%**

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58	31		BERKSHIRE HATHAWAY GRP					
		34274	Central States Ind Co Of Omaha	879,686	0.0549%	630,654	351,216	55.69%
		20052	National Liab & Fire Ins Co	60,715	0.0038%	64,109	11,272	17.58%
		11673	Redwood Fire & Cas Ins Co	6,543	0.0004%	15,012	-8,010	-53.36%
		27812	Columbia Ins Co	4,334	0.0003%	3,800	9	0.24%
		25895	United States Liab Ins Co	3,743	0.0002%	548	0	0.00%
				955,021	**0.0596%**	**714,123**	**354,487**	**49.64%**
59	748		Meadowbrook Ins Grp					
		18023	Star Ins Co	731,045	0.0456%	720,795	106,235	14.74%
		25780	Williamsburg Natl Ins Co	155,076	0.0097%	146,808	14,087	9.60%
		21903	Procentury Ins Co	1,377	0.0001%	1,304	-169	-12.96%
				887,498	**0.0554%**	**868,907**	**120,153**	**13.83%**
60	62		EMC INS CO GRP					
		21415	Employers Mut Cas Co	807,493	0.0504%	796,862	231,583	29.06%
				807,493	**0.0504%**	**796,862**	**231,583**	**29.06%**
61	456		LANCER FINANCIAL GRP					
		26077	Lancer Ins Co	752,715	0.0470%	821,755	869,817	105.85%
				752,715	**0.0470%**	**821,755**	**869,817**	**105.85%**
62	18		AMERICAN ROAD GRP					
		19631	American Road Ins Co	730,381	0.0456%	730,381	1,121,749	153.58%
				730,381	**0.0456%**	**730,381**	**1,121,749**	**153.58%**
63	4256		Anchor Ins Holdings Grp					
		40010	Anchor Gen Ins Co	667,967	0.0417%	667,967	23,631	3.54%
				667,967	**0.0417%**	**667,967**	**23,631**	**3.54%**
64	501		Alleghany Grp					
		22314	RSUI Ind Co	619,098	0.0387%	702,201	325,697	46.38%
		18619	Platte River Ins Co	15,632	0.0010%	124,299	-184,123	-148.13%
		10472	Capitol Ind Corp	1,041	0.0001%	1,041	1,435	137.85%
				635,771	**0.0397%**	**827,541**	**143,009**	**17.28%**
65	28		AMICA MUT GRP					
		19976	Amica Mut Ins Co	573,807	0.0358%	552,097	275,336	49.87%
				573,807	**0.0358%**	**552,097**	**275,336**	**49.87%**
66	41459		Armed Forces Ins Exch					
		41459	Armed Forces Ins Exch	541,907	0.0338%	548,116	291,038	53.10%
				541,907	**0.0338%**	**548,116**	**291,038**	**53.10%**
67	645		OREGON MUT GRP					
		14907	Oregon Mut Ins Co	532,755	0.0333%	548,442	132,243	24.11%
				532,755	**0.0333%**	**548,442**	**132,243**	**24.11%**
68	3219		NKSJ Holdings Inc Grp					
		11126	Sompo Japan Ins Co of Amer	499,075	0.0312%	511,068	688,131	134.65%
		27073	Nipponkoa Ins Co Ltd US Br	33,400	0.0021%	32,328	2,199	6.80%
				532,475	**0.0333%**	**543,396**	**690,330**	**127.04%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: INLAND MARINE [09]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
69	869		MINNESOTA MUT GRP					
		10054	Securian Cas Co	453,090	0.0283%	394,914	111,543	28.24%
				453,090	**0.0283%**	**394,914**	**111,543**	**28.24%**
70	33		CALIFORNIA CAS MGMT GRP					
		20117	California Cas Ind Exch	351,200	0.0219%	356,519	54,833	15.38%
		20125	California Cas Ins Co	77,438	0.0048%	80,711	6,623	8.21%
				428,638	**0.0268%**	**437,230**	**61,456**	**14.06%**
71	4715		MS & AD Ins Grp					
		20362	Mitsui Sumitomo Ins Co of Amer	382,709	0.0239%	367,557	14,966	4.07%
		22551	Mitsui Sumitomo Ins USA Inc	38,197	0.0024%	53,651	207	0.39%
				420,906	**0.0263%**	**421,208**	**15,173**	**3.60%**
72	3569		Caterpillar Grp					
		11255	Caterpillar Ins Co	408,538	0.0255%	747,264	22,191	2.97%
				408,538	**0.0255%**	**747,264**	**22,191**	**2.97%**
73	669		ZALE CORP GRP					
		30325	Zale Ind Co	401,439	0.0251%	401,439	45,272	11.28%
				401,439	**0.0251%**	**401,439**	**45,272**	**11.28%**
74	323		CIVIL SERV EMPLOYEE GRP					
		10693	Civil Serv Employees Ins Co	284,190	0.0177%	296,120	98,871	33.39%
		18953	CSE Safeguard Ins Co	115,406	0.0072%	107,154	65,500	61.13%
				399,596	**0.0250%**	**403,274**	**164,371**	**40.76%**
75	3299		AJK Holdings Grp					
		29033	Atain Ins Co	389,646	0.0243%	107,652	0	0.00%
				389,646	**0.0243%**	**107,652**	**0**	**0.00%**
76	241		METROPOLITAN GRP					
		25321	Metropolitan Drt Prop & Cas Ins Co	371,896	0.0232%	360,117	141,982	39.43%
				371,896	**0.0232%**	**360,117**	**141,982**	**39.43%**
77	1281		BANKAMERICA CORP GRP					
		24813	Balboa Ins Co	290,313	0.0181%	283,842	5,112	1.80%
		24848	Newport Ins Co	46,831	0.0029%	45,180	6,643	14.70%
		24821	Meritplan Ins Co	17,078	0.0011%	16,731	565	3.38%
				354,222	**0.0221%**	**345,753**	**12,320**	**3.56%**
78	1279		Arch Ins Grp					
		11150	Arch Ins Co	327,687	0.0205%	339,161	101,218	29.84%
				327,687	**0.0205%**	**339,161**	**101,218**	**29.84%**
79	3416		AXIS Capital Grp					
		37273	Axis Ins Co	268,528	0.0168%	235,329	131,453	55.86%
				268,528	**0.0168%**	**235,329**	**131,453**	**55.86%**
80	246		INDIANA LUMBERMENS GRP					
		14265	Indiana Lumbermens Mut Ins Co	254,621	0.0159%	257,671	1,111,081	431.20%
				254,621	**0.0159%**	**257,671**	**1,111,081**	**431.20%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: INLAND MARINE [09]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
81	866		WESTERN WORLD GRP					
		40436	Stratford Ins Co	250,736	0.0157%	191,568	-6,883	-3.59%
				250,736	**0.0157%**	**191,568**	**-6,883**	**-3.59%**
82	34711		Computer Ins Co					
		34711	Computer Ins Co	227,992	0.0142%	227,992	-1,393	-0.61%
				227,992	**0.0142%**	**227,992**	**-1,393**	**-0.61%**
83	408		AMERICAN NATL FIN GRP					
		11048	Pacific Prop & Cas Co	198,101	0.0124%	196,087	32,707	16.68%
				198,101	**0.0124%**	**196,087**	**32,707**	**16.68%**
84	70		FIRST AMER TITLE GRP					
		34525	First Amer Specilaty Ins Co	170,364	0.0106%	182,552	78,884	43.21%
		37710	First Amer Prop & Cas Ins Co	18,635	0.0012%	20,845	-75,951	-364.36%
				188,999	**0.0118%**	**203,397**	**2,933**	**1.44%**
85	4666		Hiscox Ins Grp					
		10200	Hiscox Ins Co Inc	185,918	0.0116%	113,943	36,440	31.98%
				185,918	**0.0116%**	**113,943**	**36,440**	**31.98%**
86	23108		Lumbermens Underwriting Alliance					
		23108	Lumbermens Underwriting Alliance	163,675	0.0102%	114,503	8,919	7.79%
				163,675	**0.0102%**	**114,503**	**8,919**	**7.79%**
87	306		CUNA MUT GRP					
		10847	Cumis Ins Society Inc	138,827	0.0087%	185,414	68,487	36.94%
				138,827	**0.0087%**	**185,414**	**68,487**	**36.94%**
88	300		HORACE MANN GRP					
		22578	Horace Mann Ins Co	89,096	0.0056%	89,032	66,478	74.67%
		22756	Horace Mann Prop & Cas Ins Co	26,872	0.0017%	26,813	13,399	49.97%
				115,968	**0.0072%**	**115,845**	**79,877**	**68.95%**
89	4381		Houston Intl Ins Grp					
		35408	Imperium Ins Co	109,451	0.0068%	413,036	131,631	31.87%
				109,451	**0.0068%**	**413,036**	**131,631**	**31.87%**
90	670		FIDELITY NATL FIN GRP					
		25180	Fidelity Natl Ins Co	79,691	0.0050%	85,246	2,892	3.39%
		16578	Fidelity Natl Prop & Cas Ins Co	25,850	0.0016%	22,622	31,400	138.80%
				105,541	**0.0066%**	**107,868**	**34,292**	**31.79%**
91	867		Baldwin & Lyons Grp					
		40460	Sagamore Ins Co	105,264	0.0066%	98,413	157,481	160.02%
				105,264	**0.0066%**	**98,413**	**157,481**	**160.02%**
92	83		GRANGE INS GRP					
		22101	Grange Ins Assn	86,328	0.0054%	87,688	980	1.12%
				86,328	**0.0054%**	**87,688**	**980**	**1.12%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: INLAND MARINE [09]

Sorted by Market Share

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Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
93	1120		EVEREST REINS HOLDINGS GRP					
		10120	Everest Natl Ins Co	57,452	0.0036%	44,346	33,967	76.60%
				57,452	**0.0036%**	**44,346**	**33,967**	**76.60%**
94	93		STATE NATL GRP					
		12831	State Natl Ins Co Inc	56,123	0.0035%	1,020,266	257,052	25.19%
				56,123	**0.0035%**	**1,020,266**	**257,052**	**25.19%**
95	26565		Ohio Ind Co					
		26565	Ohio Ind Co	55,717	0.0035%	39,062	13,785	35.29%
				55,717	**0.0035%**	**39,062**	**13,785**	**35.29%**
96	26905		Century Natl Ins Co					
		26905	Century Natl Ins Co	55,307	0.0035%	58,570	23	0.04%
				55,307	**0.0035%**	**58,570**	**23**	**0.04%**
97	4670		Starr Grp					
		38318	Starr Ind & Liab Co	55,305	0.0035%	31,511	23,045	73.13%
				55,305	**0.0035%**	**31,511**	**23,045**	**73.13%**
98	3239		Allied World Assur Holding Grp					
		19489	Allied World Assur Co US Inc	40,133	0.0025%	13,811	-363	-2.63%
				40,133	**0.0025%**	**13,811**	**-363**	**-2.63%**
99	15768		Merced Mut Ins Co					
		15768	Merced Mut Ins Co	38,170	0.0024%	39,336	-5,000	-12.71%
				38,170	**0.0024%**	**39,336**	**-5,000**	**-12.71%**
100	108		LUMBERMENS MUT CAS GRP					
		22977	Lumbermens Mut Cas Co	37,800	0.0024%	37,800	0	0.00%
				37,800	**0.0024%**	**37,800**	**0**	**0.00%**
101	21261		Electric Ins Co					
		21261	Electric Ins Co	37,714	0.0024%	37,634	40,250	106.95%
				37,714	**0.0024%**	**37,634**	**40,250**	**106.95%**
102	253		HARLEYSVILLE GRP					
		14168	Harleysville Mut Ins Co	36,791	0.0023%	929,720	-71,442	-7.68%
				36,791	**0.0023%**	**929,720**	**-71,442**	**-7.68%**
103	661		BCBS of SC Grp					
		12157	Companion Prop & Cas Ins Co	22,768	0.0014%	4,932	0	0.00%
				22,768	**0.0014%**	**4,932**	**0**	**0.00%**
104	4702		Sparta Grp					
		20613	Sparta Ins Co	17,949	0.0011%	10,955	18,307	167.11%
				17,949	**0.0011%**	**10,955**	**18,307**	**167.11%**
105	14974		Pennsylvania Lumbermens Mut Ins					
		14974	Pennsylvania Lumbermens Mut Ins	15,190	0.0009%	7,302	0	0.00%
				15,190	**0.0009%**	**7,302**	**0**	**0.00%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: INLAND MARINE [09]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
106	4698		Aspen Ins Holding Grp					
		43460	Aspen Amer Ins Co	13,053	0.0008%	2,638	20,400	773.31%
				13,053	**0.0008%**	**2,638**	**20,400**	**773.31%**
107	775		PHARMACISTS MUT GRP					
		13714	Pharmacists Mut Ins Co	12,590	0.0008%	9,912	300	3.03%
				12,590	**0.0008%**	**9,912**	**300**	**3.03%**
108	4		Ameriprise Fin Grp					
		29068	IDS Prop Cas Ins Co	6,246	0.0004%	4,245	19,647	462.83%
				6,246	**0.0004%**	**4,245**	**19,647**	**462.83%**
109	10499		Corepointe Ins Co					
		10499	Corepointe Ins Co	3,146	0.0002%	2,369	-496	-20.94%
				3,146	**0.0002%**	**2,369**	**-496**	**-20.94%**
110	38733		Alaska Natl Ins Co					
		38733	Alaska Natl Ins Co	2,801	0.0002%	3,127	-74	-2.37%
				2,801	**0.0002%**	**3,127**	**-74**	**-2.37%**
111	3589		Maxum Specialty Ins Grp					
		10784	Maxum Cas Ins Co	2,109	0.0001%	265	0	0.00%
				2,109	**0.0001%**	**265**	**0**	**0.00%**
112	11118		Federated Rural Electric Ins Exch					
		11118	Federated Rural Electric Ins Exch	1,764	0.0001%	1,761	107,261	6090.91%
				1,764	**0.0001%**	**1,761**	**107,261**	**6090.91%**
113	244		CINCINNATI FIN GRP					
		10677	Cincinnati Ins Co	1,499	0.0001%	1,481	16	1.08%
				1,499	**0.0001%**	**1,481**	**16**	**1.08%**
114	4747		WRM Amer Grp					
		20273	WRM Amer Ind Co Inc	449	0.0000%	226	0	0.00%
				449	**0.0000%**	**226**	**0**	**0.00%**
115	124		AMERISURE CO GRP					
		23396	Amerisure Mut Ins Co	136	0.0000%	136	-147	-108.09%
				136	**0.0000%**	**136**	**-147**	**-108.09%**
			Line Total:	**1,601,424,630**	**100.0000%**	**1,576,748,348**	**727,869,428**	**46.16%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: FINANCIAL GUARANTY [10]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
1	194	Assured Guar Grp						
		18287	Assured Guar Municipal Corp	28,583,638	62.1380%	49,264,712	5,505,243	11.17%
		30180	Assured Guar Corp	446,911	0.9715%	3,098,398	912,940	29.46%
				29,030,549	**63.1095%**	**52,363,110**	**6,418,183**	**12.26%**
2	1248	AMBAC ASSUR CORP GRP						
		18708	Ambac Assur Corp	10,503,762	22.8341%	43,289,013	519,309,940	1199.63%
				10,503,762	**22.8341%**	**43,289,013**	**519,309,940**	**1199.63%**
3	528	MBIA GRP						
		12041	MBIA Ins Corp	2,718,891	5.9106%	55,216,144	-1,068,271	-1.93%
				2,718,891	**5.9106%**	**55,216,144**	**-1,068,271**	**-1.93%**
4	4676	Syncora Holdings Grp						
		20311	Syncora Guar Inc	2,453,101	5.3328%	5,882,477	-6,183,493	-105.12%
				2,453,101	**5.3328%**	**5,882,477**	**-6,183,493**	**-105.12%**
5	12815	Financial Guar Ins Co						
		12815	Financial Guar Ins Co	1,034,294	2.2485%	17,872,216	0	0.00%
				1,034,294	**2.2485%**	**17,872,216**	**0**	**0.00%**
6	25771	CIFG Assur N Amer Inc						
		25771	CIFG Assur N Amer Inc	259,690	0.5645%	440,116	0	0.00%
				259,690	**0.5645%**	**440,116**	**0**	**0.00%**
			Line Total:	**46,000,287**	**100.0000%**	**175,063,076**	**518,476,359**	**296.17%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: MEDICAL MALPRACTICE [11]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
1	831	DOCTORS CO GRP						
		34495	Doctors Co An Interins Exch	202,887,726	37.8252%	203,110,356	86,509,866	42.59%
		10352	Scpie Ind Co	8,055,003	1.5017%	8,253,573	-9,847,076	-119.31%
		34487	Professional Underwriters Liab Ins C	6,415,713	1.1961%	6,731,607	3,989,547	59.27%
		39152	American Hlthcare Ind Co	2,028,388	0.3782%	2,191,560	-5,141,205	-234.59%
				219,386,830	**40.9011%**	**220,287,096**	**75,511,132**	**34.28%**
2	1282	Norcal GRP						
		33200	Norcal Mut Ins Co	142,689,038	26.6021%	142,757,320	53,867,329	37.73%
		12754	Medicus Ins Co	1,151,997	0.2148%	379,257	143,770	37.91%
				143,841,035	**26.8168%**	**143,136,577**	**54,011,099**	**37.73%**
3	32433	Medical Ins Exch Of CA						
		32433	Medical Ins Exch Of CA	33,760,685	6.2941%	33,658,017	4,511,786	13.40%
				33,760,685	**6.2941%**	**33,658,017**	**4,511,786**	**13.40%**
4	31	BERKSHIRE HATHAWAY GRP						
		11843	Medical Protective Co	31,350,924	5.8449%	27,068,305	5,848,335	21.61%
		11967	General Star Natl Ins Co	139,125	0.0259%	193,873	-18,500	-9.54%
				31,490,049	**5.8708%**	**27,262,178**	**5,829,835**	**21.38%**
5	40975	Dentists Ins Co						
		40975	Dentists Ins Co	30,244,692	5.6386%	30,031,988	5,147,776	17.14%
				30,244,692	**5.6386%**	**30,031,988**	**5,147,776**	**17.14%**
6	218	CNA INS GRP						
		20427	American Cas Co Of Reading PA	15,789,793	2.9438%	15,648,421	1,574,138	10.06%
		20443	Continental Cas Co	4,065,813	0.7580%	4,624,691	3,268,685	70.68%
				19,855,606	**3.7018%**	**20,273,112**	**4,842,823**	**23.89%**
7	12	AMERICAN INTL GRP						
		19445	National Union Fire Ins Co Of Pitts	16,672,938	3.1084%	16,995,072	-1,676,028	-9.86%
		23809	Granite State Ins Co	502,111	0.0936%	517,596	771,157	148.99%
				17,175,049	**3.2020%**	**17,512,668**	**-904,871**	**-5.17%**
8	2698	ProAssurance Corp Grp						
		14460	Podiatry Ins Co Of Amer	6,137,841	1.1443%	5,677,130	2,649,076	46.66%
		10222	PACO Assur Co Inc	2,685,600	0.5007%	2,734,265	745,054	27.25%
				8,823,441	**1.6450%**	**8,411,395**	**3,394,130**	**40.35%**
9	2638	NCMIC Grp						
		15865	NCMIC Ins Co	7,613,158	1.4194%	7,603,026	1,270,263	16.71%
				7,613,158	**1.4194%**	**7,603,026**	**1,270,263**	**16.71%**
10	111	LIBERTY MUT GRP						
		19917	Liberty Ins Underwriters Inc	7,156,670	1.3342%	5,908,372	6,613,132	111.93%
		24732	General Ins Co Of Amer	41,354	0.0077%	61,334	31,299	51.03%
				7,198,024	**1.3420%**	**5,969,706**	**6,644,431**	**111.30%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: MEDICAL MALPRACTICE [11]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
11	626		Ace Ltd Grp					
		22667	Ace Amer Ins Co	6,694,147	1.2480%	6,704,466	3,549,713	52.95%
				6,694,147	**1.2480%**	**6,704,466**	**3,549,713**	**52.95%**
12	3098		Tokio Marine Holdings Inc GRP					
		18058	Philadelphia Ind Ins Co	2,027,518	0.3780%	2,000,419	685,090	34.25%
				2,027,518	**0.3780%**	**2,000,419**	**685,090**	**34.25%**
13	4743		Christus Hlth Grp					
		36234	Preferred Professional Ins Co	1,512,721	0.2820%	1,528,127	428,519	28.04%
				1,512,721	**0.2820%**	**1,528,127**	**428,519**	**28.04%**
14	3239		Allied World Assur Holding Grp					
		16624	Darwin Natl Assur Co	1,427,431	0.2661%	1,450,388	558,396	38.50%
				1,427,431	**0.2661%**	**1,450,388**	**558,396**	**38.50%**
15	361		Munich Re Grp					
		19720	American Alt Ins Corp	1,186,068	0.2211%	1,132,985	-1,319,833	-116.49%
				1,186,068	**0.2211%**	**1,132,985**	**-1,319,833**	**-116.49%**
16	212		ZURICH INS GRP					
		16535	Zurich Amer Ins Co	1,021,157	0.1904%	633,434	-1,440,354	-227.39%
				1,021,157	**0.1904%**	**633,434**	**-1,440,354**	**-227.39%**
17	140		NATIONWIDE CORP GRP					
		22209	Freedom Specialty Ins Co	394,533	0.0736%	135,860	59,101	43.50%
		15580	Scottsdale Ind Co	371,532	0.0693%	349,292	193,755	55.47%
				766,065	**0.1428%**	**485,152**	**252,856**	**52.12%**
18	176		STATE FARM GRP					
		25143	State Farm Fire & Cas Co	626,781	0.1169%	618,573	214,736	34.71%
		25151	State Farm Gen Ins Co	66,400	0.0124%	66,644	0	0.00%
				693,181	**0.1292%**	**685,217**	**214,736**	**31.34%**
19	775		PHARMACISTS MUT GRP					
		13714	Pharmacists Mut Ins Co	521,483	0.0972%	521,048	75,249	14.44%
				521,483	**0.0972%**	**521,048**	**75,249**	**14.44%**
20	761		ALLIANZ INS GRP					
		21857	American Ins Co	381,588	0.0711%	370,394	-1,305,090	-352.35%
		22810	Chicago Ins Co	68,280	0.0127%	512,569	-904,564	-176.48%
				449,868	**0.0839%**	**882,963**	**-2,209,654**	**-250.25%**
21	18767		Church Mut Ins Co					
		18767	Church Mut Ins Co	249,477	0.0465%	174,370	74,428	42.68%
				249,477	**0.0465%**	**174,370**	**74,428**	**42.68%**
22	508		NATIONAL GRP					
		10801	Fortress Ins Co	163,076	0.0304%	83,877	77,148	91.98%
				163,076	**0.0304%**	**83,877**	**77,148**	**91.98%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: MEDICAL MALPRACTICE [11]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
23	158	FAIRFAX FIN GRP						
		26611	Valiant Ins Co	82,238	0.0153%	77,730	-2,968	-3.82%
		21113	United States Fire Ins Co	42,137	0.0079%	5,469	2,794	51.09%
				124,375	**0.0232%**	**83,199**	**-174**	**-0.21%**
24	1129	Sirius Grp						
		21970	OneBeacon Ins Co	80,642	0.0150%	82,159	34,811	42.37%
				80,642	**0.0150%**	**82,159**	**34,811**	**42.37%**
25	98	WR Berkley Corp GRP						
		25224	Great Divide Ins Co	60,220	0.0112%	36,746	15,911	43.30%
				60,220	**0.0112%**	**36,746**	**15,911**	**43.30%**
26	1120	EVEREST REINS HOLDINGS GRP						
		10120	Everest Natl Ins Co	17,067	0.0032%	8,657	861	9.95%
				17,067	**0.0032%**	**8,657**	**861**	**9.95%**
			Line Total:	**536,383,065**	**100.0000%**	**530,638,970**	**161,256,107**	**30.39%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: EARTHQUAKE [12]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
1	10779	CALIFORNIA EARTHQUAKE AUTHORITY						
		10779	CALIFORNIA EARTHQUAKE AUTHORITY	614,308,227	49.5335%	605,793,843	28,734	0.00%
				614,308,227	**49.5335%**	**605,793,843**	**28,734**	**0.00%**
2	3829	GeoVera Holdings Inc Grp						
		10799	Geovera Ins Co	88,549,887	7.1400%	89,049,707	5,305	0.01%
		10887	Pacific Select Prop Ins Co	15,565,244	1.2551%	16,047,486	0	0.00%
				104,115,131	**8.3951%**	**105,097,193**	**5,305**	**0.01%**
3	212	ZURICH INS GRP						
		16535	Zurich Amer Ins Co	47,000,623	3.7898%	36,093,055	-263,152	-0.73%
		26247	American Guar & Liab Ins	10,053,965	0.8107%	9,780,841	-168,213	-1.72%
		39306	Fidelity & Deposit Co Of MD	1,468,212	0.1184%	1,672,539	-22,465	-1.34%
		21652	Farmers Ins Exch	305,821	0.0247%	320,587	-10,397	-3.24%
		40142	American Zurich Ins Co	196,866	0.0159%	128,847	-11	-0.01%
		41181	Universal Underwriters Ins Co	35,022	0.0028%	32,947	-4,549	-13.81%
		21709	Truck Ins Exch	13,636	0.0011%	13,048	-1,535	-11.76%
		19356	Maryland Cas Co	6,473	0.0005%	8,190	-90	-1.10%
		19305	Assurance Co Of Amer	3,751	0.0003%	3,920	-30	-0.77%
		21687	Mid Century Ins Co	1,602	0.0001%	1,618	-213	-13.16%
		19372	Northern Ins Co Of NY	766	0.0001%	761	-10	-1.31%
				59,086,737	**4.7643%**	**48,056,353**	**-470,665**	**-0.98%**
4	12	AMERICAN INTL GRP						
		19402	Chartis Prop Cas Co	50,508,163	4.0726%	51,540,174	0	0.00%
		19445	National Union Fire Ins Co Of Pitts	1,285,922	0.1037%	1,761,275	0	0.00%
		19380	American Home Assur Co	88,525	0.0071%	150,861	0	0.00%
		23841	New Hampshire Ins Co	14,701	0.0012%	191,018	0	0.00%
				51,897,311	**4.1846%**	**53,643,328**	**0**	**0.00%**
5	3416	AXIS Capital Grp						
		20370	AXIS Reins Co	39,593,140	3.1925%	39,609,790	1,605,403	4.05%
		37273	Axis Ins Co	7,576,614	0.6109%	7,438,756	2,042,089	27.45%
				47,169,754	**3.8034%**	**47,048,546**	**3,647,492**	**7.75%**
6	38	Chubb Inc Grp						
		20281	Federal Ins Co	39,464,554	3.1821%	37,999,513	0	0.00%
		20397	Vigilant Ins Co	606,495	0.0489%	622,196	0	0.00%
		20346	Pacific Ind Co	452,862	0.0365%	439,156	0	0.00%
				40,523,911	**3.2676%**	**39,060,865**	**0**	**0.00%**
7	922	American Assets Grp						
		27847	Insurance Co Of The West	38,761,603	3.1255%	39,020,029	0	0.00%
				38,761,603	**3.1255%**	**39,020,029**	**0**	**0.00%**
8	176	STATE FARM GRP						
		25151	State Farm Gen Ins Co	38,659,360	3.1172%	43,984,150	-23,063	-0.05%
				38,659,360	**3.1172%**	**43,984,150**	**-23,063**	**-0.05%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: EARTHQUAKE [12]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
9	761	ALLIANZ INS GRP						
		21873	Firemans Fund Ins Co	20,513,776	1.6541%	21,153,679	-1,526,548	-7.22%
		35300	Allianz Global Risks US Ins Co	2,966,358	0.2392%	3,353,749	-378,928	-11.30%
		21865	Associated Ind Corp	2,092,904	0.1688%	2,205,390	-141,006	-6.39%
		21857	American Ins Co	42,431	0.0034%	38,406	-2,339	-6.09%
		21881	National Surety Corp	26,923	0.0022%	21,008	-1,302	-6.20%
		21849	American Automobile Ins Co	479	0.0000%	479	-141	-29.44%
				25,642,871	**2.0677%**	**26,772,711**	**-2,050,264**	**-7.66%**
10	3548	Travelers Grp						
		36137	Travelers Commercial Ins Co	9,311,028	0.7508%	8,706,139	-83,893	-0.96%
		25674	Travelers Prop Cas Co Of Amer	8,764,922	0.7067%	8,442,632	1,834,208	21.73%
		36161	Travelers Prop Cas Ins Co	6,518,531	0.5256%	6,652,013	-41,498	-0.62%
		19070	Standard Fire Ins Co	688,616	0.0555%	767,427	2,776	0.36%
		36463	Discover Prop & Cas Ins Co	47,682	0.0038%	28,973	4,703	16.23%
		24791	St Paul Mercury Ins Co	14,453	0.0012%	13,695	3,821	27.90%
		25682	Travelers Ind Co Of CT	11,865	0.0010%	13,794	-3,388	-24.56%
		24767	St Paul Fire & Marine Ins Co	2,739	0.0002%	1,785	543	30.42%
				25,359,836	**2.0448%**	**24,626,458**	**1,717,272**	**6.97%**
11	39861	Golden Bear Ins Co						
		39861	Golden Bear Ins Co	24,107,500	1.9439%	22,107,487	0	0.00%
				24,107,500	**1.9439%**	**22,107,487**	**0**	**0.00%**
12	181	SWISS RE GRP						
		39845	Westport Ins Corp	20,907,373	1.6858%	20,567,175	0	0.00%
				20,907,373	**1.6858%**	**20,567,175**	**0**	**0.00%**
13	140	NATIONWIDE CORP GRP						
		19100	Amco Ins Co	12,986,816	1.0472%	14,520,037	0	0.00%
		42579	Allied Prop & Cas Ins Co	3,708,824	0.2991%	4,123,291	0	0.00%
		23787	Nationwide Mut Ins Co	1,435,724	0.1158%	1,386,225	-76	-0.01%
		23779	Nationwide Mut Fire Ins Co	902,575	0.0728%	1,027,818	-12,973	-1.26%
		25453	Nationwide Ins Co Of Amer	811,902	0.0655%	860,821	0	0.00%
		18961	Crestbrook Ins Co	132,065	0.0106%	124,123	0	0.00%
		28223	Nationwide Agribusiness Ins Co	28,333	0.0023%	33,894	0	0.00%
				20,006,239	**1.6132%**	**22,076,209**	**-13,049**	**-0.06%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: EARTHQUAKE [12]

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14	111	LIBERTY MUT GRP						
		23035	Liberty Mut Fire Ins Co	14,444,984	1.1647%	12,492,595	0	0.00%
		10836	Golden Eagle Ins Corp	2,580,495	0.2081%	2,296,700	0	0.00%
		24198	Peerless Ins Co	1,257,049	0.1014%	1,088,203	0	0.00%
		19690	American Economy Ins Co	258,450	0.0208%	259,848	-35,000	-13.47%
		24732	General Ins Co Of Amer	221,762	0.0179%	262,716	0	0.00%
		26042	Wausau Underwriters Ins Co	215,747	0.0174%	184,994	0	0.00%
		18333	Peerless Ind Ins Co	209,476	0.0169%	170,766	0	0.00%
		24171	Netherlands Ins Co The	168,309	0.0136%	152,832	0	0.00%
		19704	American States Ins Co	109,775	0.0089%	107,675	0	0.00%
		26069	Wausau Business Ins Co	71,663	0.0058%	73,170	0	0.00%
		24724	First Natl Ins Co Of Amer	12,097	0.0010%	16,026	0	0.00%
		42404	Liberty Ins Corp	3,458	0.0003%	2,949	0	0.00%
		21458	Employers Ins of Wausau	177	0.0000%	177	0	0.00%
				19,553,442	**1.5767%**	**17,108,651**	**-35,000**	**-0.20%**
15	91	HARTFORD FIRE & CAS GRP						
		30104	Hartford Underwriters Ins Co	9,621,448	0.7758%	9,770,404	774	0.01%
		29424	Hartford Cas Ins Co	3,426,431	0.2763%	3,473,465	4,697	0.14%
		19682	Hartford Fire In Co	480,806	0.0388%	493,043	81,020	16.43%
		37478	Hartford Ins Co Of The Midwest	4,805	0.0004%	2,229	0	0.00%
				13,533,490	**1.0912%**	**13,739,141**	**86,491**	**0.63%**
16	28	AMICA MUT GRP						
		19976	Amica Mut Ins Co	12,971,439	1.0459%	12,733,201	-33,779	-0.27%
				12,971,439	**1.0459%**	**12,733,201**	**-33,779**	**-0.27%**
17	626	Ace Ltd Grp						
		18279	Bankers Standard Ins Co	10,328,622	0.8328%	9,100,190	-2	0.00%
		22667	Ace Amer Ins Co	1,307,446	0.1054%	1,199,934	148,193	12.35%
		20702	Ace Fire Underwriters Ins Co	7,879	0.0006%	56,832	-739	-1.30%
				11,643,947	**0.9389%**	**10,356,956**	**147,452**	**1.42%**
18	1285	XL AMER GRP						
		24554	XL Ins Amer Inc	10,458,926	0.8433%	9,392,554	-108,183	-1.15%
				10,458,926	**0.8433%**	**9,392,554**	**-108,183**	**-1.15%**
19	71	UNIVERSAL INS CO GRP						
		10759	Universal N Amer Ins Co	9,329,835	0.7523%	8,081,528	0	0.00%
				9,329,835	**0.7523%**	**8,081,528**	**0**	**0.00%**
20	218	CNA INS GRP						
		20443	Continental Cas Co	8,109,420	0.6539%	7,710,887	117,733	1.53%
		20508	Valley Forge Ins Co	1,475	0.0001%	452	0	0.00%
		20478	National Fire Ins Co Of Hartford	664	0.0001%	1,208	435	36.01%
				8,111,559	**0.6541%**	**7,712,547**	**118,168**	**1.53%**
21	26905	Century Natl Ins Co						
		26905	Century Natl Ins Co	5,961,688	0.4807%	5,918,378	0	0.00%
				5,961,688	**0.4807%**	**5,918,378**	**0**	**0.00%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: EARTHQUAKE [12]

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Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
22	2898		Western Serv Contract Grp					
		37850	Pacific Specialty Ins Co	3,668,236	0.2958%	4,069,149	0	0.00%
				3,668,236	**0.2958%**	**4,069,149**	**0**	**0.00%**
23	802		Capital Ins Grp					
		13544	California Capital Ins Co	3,521,857	0.2840%	3,554,469	0	0.00%
		12890	Eagle W Ins Co	89,191	0.0072%	85,669	0	0.00%
		23540	Monterey Ins Co	25,689	0.0021%	28,095	0	0.00%
				3,636,737	**0.2932%**	**3,668,233**	**0**	**0.00%**
24	1279		Arch Ins Grp					
		11150	Arch Ins Co	3,564,646	0.2874%	3,798,521	0	0.00%
				3,564,646	**0.2874%**	**3,798,521**	**0**	**0.00%**
25	215		Kemper Corp Grp					
		10914	Kemper Independence Ins Co	2,800,295	0.2258%	2,830,157	33,681	1.19%
		11142	United Cas Ins Co Of Amer	156,955	0.0127%	156,955	0	0.00%
		16063	Unitrin Auto & Home Ins Co	11,733	0.0009%	11,194	138	1.23%
				2,968,983	**0.2394%**	**2,998,306**	**33,819**	**1.13%**
26	10683		Wawanesa Gen Ins Co					
		10683	Wawanesa Gen Ins Co	2,590,929	0.2089%	2,562,839	-9,975	-0.39%
				2,590,929	**0.2089%**	**2,562,839**	**-9,975**	**-0.39%**
27	501		Alleghany Grp					
		22314	RSUI Ind Co	2,528,659	0.2039%	2,399,701	803	0.03%
				2,528,659	**0.2039%**	**2,399,701**	**803**	**0.03%**
28	800		WESTERN MUT INS GRP					
		15776	Residence Mut Ins Co	2,223,076	0.1793%	2,308,572	0	0.00%
		13625	Western Mut Ins Co	208,444	0.0168%	226,111	0	0.00%
				2,431,520	**0.1961%**	**2,534,683**	**0**	**0.00%**
29	175		STATE AUTO MUT GRP					
		30945	Plaza Ins Co	2,207,678	0.1780%	1,851,870	14	0.00%
				2,207,678	**0.1780%**	**1,851,870**	**14**	**0.00%**
30	670		FIDELITY NATL FIN GRP					
		25180	Fidelity Natl Ins Co	1,488,377	0.1200%	1,489,482	2,205	0.15%
		16578	Fidelity Natl Prop & Cas Ins Co	1,580	0.0001%	6,060	0	0.00%
				1,489,957	**0.1201%**	**1,495,542**	**2,205**	**0.15%**
31	300		HORACE MANN GRP					
		22578	Horace Mann Ins Co	1,082,019	0.0872%	1,140,359	0	0.00%
		22756	Horace Mann Prop & Cas Ins Co	370,295	0.0299%	397,459	0	0.00%
				1,452,314	**0.1171%**	**1,537,818**	**0**	**0.00%**
32	241		METROPOLITAN GRP					
		25321	Metropolitan Drt Prop & Cas Ins Co	1,402,478	0.1131%	1,325,963	-3,910	-0.29%
				1,402,478	**0.1131%**	**1,325,963**	**-3,910**	**-0.29%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: EARTHQUAKE [12]

Sorted by Market Share

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Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
33	796	QBE INS GRP						
		39217	QBE Ins Corp	934,595	0.0754%	392,793	616	0.16%
		25747	Unigard Ins Co	451,890	0.0364%	444,080	0	0.00%
		37257	Praetorian Ins Co	6,346	0.0005%	4,407	300	6.81%
		24414	General Cas Co Of WI	2,488	0.0002%	2,610	0	0.00%
		24449	Regent Ins Co	854	0.0001%	854	0	0.00%
				1,396,173	**0.1126%**	**844,744**	**916**	**0.11%**
34	33	CALIFORNIA CAS MGMT GRP						
		20117	California Cas Ind Exch	1,353,410	0.1091%	1,364,816	0	0.00%
				1,353,410	**0.1091%**	**1,364,816**	**0**	**0.00%**
35	645	OREGON MUT GRP						
		14907	Oregon Mut Ins Co	1,037,819	0.0837%	1,051,442	0	0.00%
				1,037,819	**0.0837%**	**1,051,442**	**0**	**0.00%**
36	70	FIRST AMER TITLE GRP						
		34525	First Amer Specilaty Ins Co	882,390	0.0711%	876,275	0	0.00%
		37710	First Amer Prop & Cas Ins Co	109,797	0.0089%	115,742	0	0.00%
				992,187	**0.0800%**	**992,017**	**0**	**0.00%**
37	7	FEDERATED MUT GRP						
		13935	Federated Mut Ins Co	481,759	0.0388%	417,161	0	0.00%
		28304	Federated Serv Ins Co	446,472	0.0360%	436,941	0	0.00%
				928,231	**0.0748%**	**854,102**	**0**	**0.00%**
38	361	Munich Re Grp						
		19720	American Alt Ins Corp	810,023	0.0653%	499,312	9,827	1.97%
				810,023	**0.0653%**	**499,312**	**9,827**	**1.97%**
39	660	MERCURY GEN GRP						
		11908	Mercury Cas Co	682,514	0.0550%	622,581	0	0.00%
				682,514	**0.0550%**	**622,581**	**0**	**0.00%**
40	9	JPMorgan Chase & Co Grp						
		22985	Sequoia Ins Co	475,776	0.0384%	501,250	0	0.00%
		12832	Personal Express Ins Co	165,582	0.0134%	164,748	0	0.00%
				641,358	**0.0517%**	**665,998**	**0**	**0.00%**
41	408	AMERICAN NATL FIN GRP						
		11048	Pacific Prop & Cas Co	453,980	0.0366%	458,697	0	0.00%
				453,980	**0.0366%**	**458,697**	**0**	**0.00%**
42	3219	NKSJ Holdings Inc Grp						
		11126	Sompo Japan Ins Co of Amer	380,832	0.0307%	374,525	0	0.00%
		27073	Nipponkoa Ins Co Ltd US Br	7,121	0.0006%	5,808	-196	-3.37%
				387,953	**0.0313%**	**380,333**	**-196**	**-0.05%**
43	1129	Sirius Grp						
		20621	OneBeacon Amer Ins Co	234,396	0.0189%	343,170	0	0.00%
		20648	Employers Fire Ins Co	94,649	0.0076%	93,928	0	0.00%
				329,045	**0.0265%**	**437,098**	**0**	**0.00%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: EARTHQUAKE [12]

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Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
44	158	FAIRFAX FIN GRP						
		21113	United States Fire Ins Co	153,687	0.0124%	193,699	-75,652	-39.06%
		13269	Zenith Ins Co	11,889	0.0010%	2,145	0	0.00%
				165,576	**0.0134%**	**195,844**	**-75,652**	**-38.63%**
45	23108	Lumbermens Underwriting Alliance						
		23108	Lumbermens Underwriting Alliance	143,324	0.0116%	143,785	0	0.00%
				143,324	**0.0116%**	**143,785**	**0**	**0.00%**
46	225	IAT Reins Co Grp						
		26433	Harco Natl Ins Co	133,314	0.0107%	514,519	0	0.00%
				133,314	**0.0107%**	**514,519**	**0**	**0.00%**
47	84	American Financial Grp						
		16691	Great Amer Ins Co	60,696	0.0049%	52,841	-5,023	-9.51%
		26832	Great Amer Alliance Ins Co	47,626	0.0038%	45,190	-5,148	-11.39%
		22136	Great Amer Ins Co of NY	10,661	0.0009%	19,690	-1,432	-7.27%
		26344	Great Amer Assur Co	8,410	0.0007%	9,135	19,562	214.14%
		32620	National Interstate Ins Co	3,130	0.0003%	845	106	12.54%
				130,523	**0.0105%**	**127,701**	**8,065**	**6.32%**
48	1281	BANKAMERICA CORP GRP						
		24821	Meritplan Ins Co	79,931	0.0064%	92,682	204	0.22%
		24813	Balboa Ins Co	41,948	0.0034%	-28,084	2,019	-7.19%
		24848	Newport Ins Co	518	0.0000%	449	26	5.79%
				122,397	**0.0099%**	**65,047**	**2,249**	**3.46%**
49	200	UNITED SERV AUTOMOBILE ASSN GRP						
		25941	United Serv Automobile Assn	64,593	0.0052%	71,324	5,957	8.35%
		25968	USAA Cas Ins Co	26,534	0.0021%	28,974	79	0.27%
		21253	Garrison Prop & Cas Ins Co	954	0.0001%	1,037	3	0.29%
		18600	USAA Gen Ind Co	527	0.0000%	463	1,001	216.20%
				92,608	**0.0075%**	**101,798**	**7,040**	**6.92%**
50	37540	Beazley Ins Co Inc						
		37540	Beazley Ins Co Inc	69,979	0.0056%	857,177	413	0.05%
				69,979	**0.0056%**	**857,177**	**413**	**0.05%**
51	323	CIVIL SERV EMPLOYEE GRP						
		10693	Civil Serv Employees Ins Co	67,268	0.0054%	58,017	0	0.00%
		18953	CSE Safeguard Ins Co	190	0.0000%	15,076	0	0.00%
				67,458	**0.0054%**	**73,093**	**0**	**0.00%**
52	15768	Merced Mut Ins Co						
		15768	Merced Mut Ins Co	51,366	0.0041%	53,225	0	0.00%
				51,366	**0.0041%**	**53,225**	**0**	**0.00%**
53	27480	California Mut Ins Co						
		27480	California Mut Ins Co	35,547	0.0029%	31,699	0	0.00%
				35,547	**0.0029%**	**31,699**	**0**	**0.00%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: EARTHQUAKE [12]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
54	256	ProSight GRP						
		16608	New York Marine & Gen Ins Co	26,788	0.0022%	4,299	4,017	93.44%
				26,788	**0.0022%**	**4,299**	**4,017**	**93.44%**
55	62	EMC INS CO GRP						
		21415	Employers Mut Cas Co	22,536	0.0018%	19,615	0	0.00%
				22,536	**0.0018%**	**19,615**	**0**	**0.00%**
56	88	The Hanover Ins Grp						
		42552	Nova Cas Co	16,350	0.0013%	6,539	8,056	123.20%
		22306	Massachusetts Bay Ins Co	84	0.0000%	77	0	0.00%
		36064	Hanover Amer Ins Co	4	0.0000%	2	0	0.00%
		31534	Citizens Ins Co Of Amer	1	0.0000%	1	0	0.00%
				16,439	**0.0013%**	**6,619**	**8,056**	**121.71%**
57	161	TOPA EQUITIES LTD GRP						
		18031	Topa Ins Co	14,500	0.0012%	13,229	7,766	58.70%
				14,500	**0.0012%**	**13,229**	**7,766**	**58.70%**
58	38733	Alaska Natl Ins Co						
		38733	Alaska Natl Ins Co	9,380	0.0008%	11,392	0	0.00%
				9,380	**0.0008%**	**11,392**	**0**	**0.00%**
59	785	MARKEL CORP GRP						
		38970	Markel Ins Co	9,000	0.0007%	787	-28,192	-3582.21%
				9,000	**0.0007%**	**787**	**-28,192**	**-3582.21%**
60	19	Assurant Inc Grp						
		19615	American Reliable Ins Co	6,530	0.0005%	5,457	-70	-1.28%
				6,530	**0.0005%**	**5,457**	**-70**	**-1.28%**
61	4381	Houston Intl Ins Grp						
		35408	Imperium Ins Co	2,448	0.0002%	3,497	110	3.15%
				2,448	**0.0002%**	**3,497**	**110**	**3.15%**
62	3239	Allied World Assur Holding Grp						
		19489	Allied World Assur Co US Inc	1,000	0.0001%	25	-2	-8.00%
				1,000	**0.0001%**	**25**	**-2**	**-8.00%**
63	32107	Sutter Ins Co						
		32107	Sutter Ins Co	885	0.0001%	885	0	0.00%
				885	**0.0001%**	**885**	**0**	**0.00%**
64	244	CINCINNATI FIN GRP						
		10677	Cincinnati Ins Co	67	0.0000%	76	0	0.00%
				67	**0.0000%**	**76**	**0**	**0.00%**
			Line Total:	**1,240,186,674**	**100.0000%**	**1,221,540,837**	**2,984,214**	**0.24%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: GROUP A AND H [13]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
1	12	AMERICAN INTL GRP						
		19445	National Union Fire Ins Co Of Pitts	106,135,904	33.3273%	105,616,281	45,248,595	42.84%
				106,135,904	**33.3273%**	**105,616,281**	**45,248,595**	**42.84%**
2	176	STATE FARM GRP						
		25178	State Farm Mut Auto Ins Co	36,190,858	11.3641%	36,190,858	36,351,536	100.44%
				36,190,858	**11.3641%**	**36,190,858**	**36,351,536**	**100.44%**
3	626	Ace Ltd Grp						
		22667	Ace Amer Ins Co	33,912,267	10.6486%	34,177,366	11,160,567	32.65%
				33,912,267	**10.6486%**	**34,177,366**	**11,160,567**	**32.65%**
4	218	CNA INS GRP						
		20443	Continental Cas Co	19,841,578	6.2304%	-5,093,855	10,314,792	-202.49%
				19,841,578	**6.2304%**	**-5,093,855**	**10,314,792**	**-202.49%**
5	27928	Amex Assur Co						
		27928	Amex Assur Co	16,989,673	5.3349%	17,090,376	2,902,159	16.98%
				16,989,673	**5.3349%**	**17,090,376**	**2,902,159**	**16.98%**
6	796	QBE INS GRP						
		39217	QBE Ins Corp	15,702,533	4.9307%	14,780,418	10,190,049	68.94%
				15,702,533	**4.9307%**	**14,780,418**	**10,190,049**	**68.94%**
7	158	FAIRFAX FIN GRP						
		21113	United States Fire Ins Co	15,136,720	4.7530%	15,136,720	8,762,800	57.89%
				15,136,720	**4.7530%**	**15,136,720**	**8,762,800**	**57.89%**
8	23	BCS INS GRP						
		38245	BCS Ins Co	12,950,307	4.0665%	13,038,374	6,744,997	51.73%
				12,950,307	**4.0665%**	**13,038,374**	**6,744,997**	**51.73%**
9	181	SWISS RE GRP						
		39845	Westport Ins Corp	11,442,991	3.5932%	11,442,991	5,878,882	51.38%
		29874	North Amer Specialty Ins Co	618,037	0.1941%	618,037	-380,361	-61.54%
				12,061,028	**3.7872%**	**12,061,028**	**5,498,521**	**45.59%**
10	38	Chubb Inc Grp						
		20281	Federal Ins Co	11,016,270	3.4592%	12,378,257	4,345,686	35.11%
		20303	Great Northern Ins Co	77,229	0.0243%	62,836	4,848	7.72%
		20397	Vigilant Ins Co	2,703	0.0008%	1,256	396	31.53%
				11,096,202	**3.4843%**	**12,442,349**	**4,350,930**	**34.97%**
11	1129	Sirius Grp						
		20648	Employers Fire Ins Co	8,499,964	2.6690%	8,105,564	5,147,856	63.51%
		20621	OneBeacon Amer Ins Co	1,477,063	0.4638%	1,519,547	154,073	10.14%
				9,977,027	**3.1328%**	**9,625,111**	**5,301,929**	**55.08%**
12	212	ZURICH INS GRP						
		16535	Zurich Amer Ins Co	9,725,321	3.0538%	9,750,209	6,562,709	67.31%
		20796	21st Century Premier Ins Co	99,452	0.0312%	102,740	45,568	44.35%
				9,824,773	**3.0850%**	**9,852,949**	**6,608,277**	**67.07%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: GROUP A AND H [13]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
13	361	Munich Re Grp						
		19720	American Alt Ins Corp	7,546,225	2.3696%	7,546,225	6,615,913	87.67%
				7,546,225	**2.3696%**	**7,546,225**	**6,615,913**	**87.67%**
14	84	American Financial Grp						
		16691	Great Amer Ins Co	3,096,907	0.9724%	2,788,751	1,287,166	46.16%
				3,096,907	**0.9724%**	**2,788,751**	**1,287,166**	**46.16%**
15	1279	Arch Ins Grp						
		11150	Arch Ins Co	2,606,686	0.8185%	2,249,594	1,408,711	62.62%
				2,606,686	**0.8185%**	**2,249,594**	**1,408,711**	**62.62%**
16	1120	EVEREST REINS HOLDINGS GRP						
		26921	Everest Reins Co	1,467,854	0.4609%	1,467,854	646,367	44.03%
				1,467,854	**0.4609%**	**1,467,854**	**646,367**	**44.03%**
17	98	WR Berkley Corp GRP						
		40045	Starnet Ins Co	700,522	0.2200%	1,855,643	3,177,474	171.23%
				700,522	**0.2200%**	**1,855,643**	**3,177,474**	**171.23%**
18	450	GENEVE HOLDINGS INC GRP						
		26581	Independence Amer Ins Co	667,419	0.2096%	667,419	523,210	78.39%
				667,419	**0.2096%**	**667,419**	**523,210**	**78.39%**
19	4670	Starr Grp						
		38318	Starr Ind & Liab Co	514,834	0.1617%	599,157	717,941	119.83%
				514,834	**0.1617%**	**599,157**	**717,941**	**119.83%**
20	4381	Houston Intl Ins Grp						
		35408	Imperium Ins Co	423,362	0.1329%	423,362	191,559	45.25%
				423,362	**0.1329%**	**423,362**	**191,559**	**45.25%**
21	31	BERKSHIRE HATHAWAY GRP						
		34274	Central States Ind Co Of Omaha	308,370	0.0968%	311,860	128,295	41.14%
				308,370	**0.0968%**	**311,860**	**128,295**	**41.14%**
22	468	Aegon US Holding Grp						
		10952	Stonebridge Cas Ins Co	273,538	0.0859%	273,777	1	0.00%
				273,538	**0.0859%**	**273,777**	**1**	**0.00%**
23	984	HCC INS HOLDINGS GRP						
		29599	US Specialty Ins Co	240,176	0.0754%	262,084	-733,244	-279.77%
				240,176	**0.0754%**	**262,084**	**-733,244**	**-279.77%**
24	785	MARKEL CORP GRP						
		38970	Markel Ins Co	216,617	0.0680%	214,493	37,927	17.68%
				216,617	**0.0680%**	**214,493**	**37,927**	**17.68%**
25	169	SENTRY INS GRP						
		24988	Sentry Ins A Mut Co	163,095	0.0512%	9,201	-290,313	-3155.23%
				163,095	**0.0512%**	**9,201**	**-290,313**	**-3155.23%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: GROUP A AND H [13]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
26	19		Assurant Inc Grp					
		10111	American Bankers Ins Co Of FL	160,362	0.0504%	160,642	-13,915	-8.66%
				160,362	**0.0504%**	**160,642**	**-13,915**	**-8.66%**
27	140		NATIONWIDE CORP GRP					
		23787	Nationwide Mut Ins Co	121,736	0.0382%	121,736	4,274,347	3511.16%
		11991	National Cas Co	34,392	0.0108%	35,216	1,616	4.59%
				156,128	**0.0490%**	**156,952**	**4,275,963**	**2724.38%**
28	3416		AXIS Capital Grp					
		37273	Axis Ins Co	79,840	0.0251%	39,872	15,724	39.44%
				79,840	**0.0251%**	**39,872**	**15,724**	**39.44%**
29	313		AEGIS GRP					
		33898	Aegis Security Ins Co	21,512	0.0068%	19,092	63,156	330.80%
				21,512	**0.0068%**	**19,092**	**63,156**	**330.80%**
30	501		Alleghany Grp					
		18619	Platte River Ins Co	2,057	0.0006%	3,029	-26,127	-862.56%
				2,057	**0.0006%**	**3,029**	**-26,127**	**-862.56%**
31	4		Ameriprise Fin Grp					
		29068	IDS Prop Cas Ins Co	1,025	0.0003%	513	0	0.00%
				1,025	**0.0003%**	**513**	**0**	**0.00%**
32	91		HARTFORD FIRE & CAS GRP					
		19682	Hartford Fire In Co	315	0.0001%	315	-1,163	-369.21%
				315	**0.0001%**	**315**	**-1,163**	**-369.21%**
			Line Total:	**318,465,714**	**100.0000%**	**293,967,810**	**171,459,797**	**58.33%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: CREDIT A&H(GRP&IND) [14]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
1	31	BERKSHIRE HATHAWAY GRP						
		34274	Central States Ind Co Of Omaha	1,357,403	82.8456%	1,357,403	-58,478	-4.31%
				1,357,403	**82.8456%**	**1,357,403**	**-58,478**	**-4.31%**
2	176	STATE FARM GRP						
		25178	State Farm Mut Auto Ins Co	281,070	17.1544%	567,645	153,996	27.13%
				281,070	**17.1544%**	**567,645**	**153,996**	**27.13%**
			Line Total:	**1,638,473**	**100.0000%**	**1,925,048**	**95,518**	**4.96%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: COLLECTIVELY RENEWABLE A&H [15.1]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
1	140	NATIONWIDE CORP GRP						
		11991	National Cas Co	233,652	97.6178%	238,193	535,720	224.91%
				233,652	**97.6178%**	**238,193**	**535,720**	**224.91%**
2	31	BERKSHIRE HATHAWAY GRP						
		38962	Genesis Ins Co	5,127	2.1420%	141	112,372	79696.45%
		22063	Government Employees Ins Co	539	0.2252%	540	-15	-2.78%
				5,666	**2.3672%**	**681**	**112,357**	**16498.83%**
3	212	ZURICH INS GRP						
		20796	21st Century Premier Ins Co	36	0.0150%	36	-19	-52.78%
				36	**0.0150%**	**36**	**-19**	**-52.78%**
			Line Total:	**239,354**	**100.0000%**	**238,910**	**648,058**	**271.26%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: NON-CANCELLABLE A&H [15.2]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
1	111	LIBERTY MUT GRP						
		23043	Liberty Mut Ins Co	3,436	94.6817%	3,436	0	0.00%
				3,436	**94.6817%**	**3,436**	**0**	**0.00%**
2	468	Aegon US Holding Grp						
		10952	Stonebridge Cas Ins Co	193	5.3183%	192	-8	-4.17%
				193	**5.3183%**	**192**	**-8**	**-4.17%**
			Line Total:	**3,629**	**100.0000%**	**3,628**	**-8**	**-0.22%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: GUARANTEED RENEWABLE A&H [15.3]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
1	176	STATE FARM GRP						
		25178	State Farm Mut Auto Ins Co	42,813,272	51.3853%	15,402,381	20,057,872	130.23%
				42,813,272	**51.3853%**	**15,402,381**	**20,057,872**	**130.23%**
2	218	CNA INS GRP						
		20443	Continental Cas Co	40,375,775	48.4597%	747,856	64,387,562	8609.62%
				40,375,775	**48.4597%**	**747,856**	**64,387,562**	**8609.62%**
3	12	AMERICAN INTL GRP						
		19445	National Union Fire Ins Co Of Pitts	95,186	0.1142%	95,186	2,510	2.64%
				95,186	**0.1142%**	**95,186**	**2,510**	**2.64%**
4	111	LIBERTY MUT GRP						
		19704	American States Ins Co	28,908	0.0347%	56,243	115,897	206.06%
				28,908	**0.0347%**	**56,243**	**115,897**	**206.06%**
5	212	ZURICH INS GRP						
		20796	21st Century Premier Ins Co	3,068	0.0037%	3,135	2,674	85.30%
				3,068	**0.0037%**	**3,135**	**2,674**	**85.30%**
6	27928	Amex Assur Co						
		27928	Amex Assur Co	1,110	0.0013%	1,110	0	0.00%
				1,110	**0.0013%**	**1,110**	**0**	**0.00%**
7	140	NATIONWIDE CORP GRP						
		11991	National Cas Co	866	0.0010%	-678	880	-129.79%
				866	**0.0010%**	**-678**	**880**	**-129.79%**
			Line Total:	**83,318,185**	**100.0000%**	**16,305,233**	**84,567,395**	**518.65%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: NON-RENEWABLE FOR STATED REASONS ONLY [15.4]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
1	176	STATE FARM GRP						
		25178	State Farm Mut Auto Ins Co	6,496,705	99.9669%	6,555,765	3,856,902	58.83%
				6,496,705	**99.9669%**	**6,555,765**	**3,856,902**	**58.83%**
2	218	CNA INS GRP						
		20443	Continental Cas Co	2,103	0.0324%	2,903	15	0.52%
		20427	American Cas Co Of Reading PA	48	0.0007%	48	0	0.00%
				2,151	**0.0331%**	**2,951**	**15**	**0.51%**
			Line Total:	**6,498,856**	**100.0000%**	**6,558,716**	**3,856,917**	**58.81%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: OTHER ACCIDENT ONLY [15.5]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
1	150	OLD REPUBLIC GRP						
		24147	Old Republic Ins Co	1,379,548	51.5273%	1,233,934	970,461	78.65%
				1,379,548	**51.5273%**	**1,233,934**	**970,461**	**78.65%**
2	1278	CALIFORNIA STATE AUTO GRP						
		15539	AAA Northern CA NV & UT Ins Exch	1,080,818	40.3694%	1,109,665	247,624	22.32%
				1,080,818	**40.3694%**	**1,109,665**	**247,624**	**22.32%**
3	12	AMERICAN INTL GRP						
		19380	American Home Assur Co	125,611	4.6917%	117,857	168,976	143.37%
				125,611	**4.6917%**	**117,857**	**168,976**	**143.37%**
4	38	Chubb Inc Grp						
		20281	Federal Ins Co	80,468	3.0055%	78,459	2,481	3.16%
				80,468	**3.0055%**	**78,459**	**2,481**	**3.16%**
5	140	NATIONWIDE CORP GRP						
		11991	National Cas Co	9,443	0.3527%	10,520	-779	-7.40%
				9,443	**0.3527%**	**10,520**	**-779**	**-7.40%**
6	176	STATE FARM GRP						
		25178	State Farm Mut Auto Ins Co	760	0.0284%	779	973	124.90%
				760	**0.0284%**	**779**	**973**	**124.90%**
7	27928	Amex Assur Co						
		27928	Amex Assur Co	449	0.0168%	453	0	0.00%
				449	**0.0168%**	**453**	**0**	**0.00%**
8	41	CITIGROUP GRP						
		41211	Triton Ins Co	199	0.0074%	199	0	0.00%
				199	**0.0074%**	**199**	**0**	**0.00%**
9	18538	Bancinsure Inc						
		18538	Bancinsure Inc	21	0.0008%	59	0	0.00%
				21	**0.0008%**	**59**	**0**	**0.00%**
			Line Total:	**2,677,317**	**100.0000%**	**2,551,925**	**1,389,736**	**54.46%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: ALL OTHER ACCIDENT AND HEALTH [15.7]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
1	361	Munich Re Grp						
		19720	American Alt Ins Corp	3,572,243	41.5943%	3,577,373	300,552	8.40%
				3,572,243	**41.5943%**	**3,577,373**	**300,552**	**8.40%**
2	176	STATE FARM GRP						
		25178	State Farm Mut Auto Ins Co	2,301,046	26.7928%	2,366,342	801,183	33.86%
				2,301,046	**26.7928%**	**2,366,342**	**801,183**	**33.86%**
3	785	MARKEL CORP GRP						
		38970	Markel Ins Co	1,885,125	21.9499%	1,887,705	705,211	37.36%
				1,885,125	**21.9499%**	**1,887,705**	**705,211**	**37.36%**
4	31	BERKSHIRE HATHAWAY GRP						
		34274	Central States Ind Co Of Omaha	673,862	7.8463%	678,802	183,328	27.01%
				673,862	**7.8463%**	**678,802**	**183,328**	**27.01%**
5	19	Assurant Inc Grp						
		10111	American Bankers Ins Co Of FL	108,634	1.2649%	108,722	30,950	28.47%
				108,634	**1.2649%**	**108,722**	**30,950**	**28.47%**
6	626	Ace Ltd Grp						
		22667	Ace Amer Ins Co	46,005	0.5357%	46,005	9,600	20.87%
				46,005	**0.5357%**	**46,005**	**9,600**	**20.87%**
7	291	MOTORISTS MUT GRP						
		13331	Motorists Commercial Mut Ins Co	1,364	0.0159%	1,362	55	4.04%
				1,364	**0.0159%**	**1,362**	**55**	**4.04%**
8	140	NATIONWIDE CORP GRP						
		11991	National Cas Co	17	0.0002%	17	0	0.00%
				17	**0.0002%**	**17**	**0**	**0.00%**
			Line Total:	**8,588,296**	**100.0000%**	**8,666,328**	**2,030,879**	**23.43%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: WORKERS' COMPENSATION [16]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
1	35076	State Compensation Ins Fund						
		35076	State Compensation Ins Fund	1,011,146,709	12.9175%	1,017,429,186	231,466,253	22.75%
				1,011,146,709	**12.9175%**	**1,017,429,186**	**231,466,253**	**22.75%**
2	212	ZURICH INS GRP						
		16535	Zurich Amer Ins Co	227,554,083	2.9070%	236,708,034	294,343,697	124.35%
		40142	American Zurich Ins Co	133,245,059	1.7022%	145,964,096	146,945,757	100.67%
		21709	Truck Ins Exch	120,888,042	1.5444%	122,697,690	77,548,541	63.20%
		26247	American Guar & Liab Ins	50,165,800	0.6409%	34,925,951	37,315,402	106.84%
		21687	Mid Century Ins Co	49,662,631	0.6344%	47,667,819	37,937,721	79.59%
		21652	Farmers Ins Exch	33,654,932	0.4299%	32,597,840	16,775,361	51.46%
		19372	Northern Ins Co Of NY	14,355,019	0.1834%	16,091,301	17,265,005	107.29%
		27855	Zurich Amer Ins Co Of IL	4,694,828	0.0600%	6,902,847	3,241,876	46.96%
		19356	Maryland Cas Co	3,608,582	0.0461%	4,999,920	5,772,397	115.45%
		19305	Assurance Co Of Amer	2,333,996	0.0298%	4,086,571	5,021,537	122.88%
		10315	Civic Prop & Cas Co	977,205	0.0125%	659,394	465,525	70.60%
		10317	Neighborhood Spirit Prop & Cas Co	778,541	0.0099%	1,295,002	1,220,861	94.27%
		10318	Exact Prop & Cas Co Inc	271,736	0.0035%	372,352	211,041	56.68%
		39306	Fidelity & Deposit Co Of MD	8,950	0.0001%	8,780	1,662,226	18931.96%
		43761	21st Century Superior Ins Co	1,412	0.0000%	1,793	-113,136	-6309.87%
		41181	Universal Underwriters Ins Co	143	0.0000%	143	-10,410	-7279.72%
				642,200,959	**8.2042%**	**654,979,533**	**645,603,401**	**98.57%**
3	91	HARTFORD FIRE & CAS GRP						
		37478	Hartford Ins Co Of The Midwest	137,817,228	1.7606%	125,231,212	65,026,916	51.93%
		22357	Hartford Accident & Ind Co	117,661,777	1.5031%	105,762,910	70,284,314	66.45%
		30104	Hartford Underwriters Ins Co	113,657,800	1.4520%	103,001,659	67,792,768	65.82%
		29459	Twin City Fire Ins Co Co	112,604,583	1.4385%	101,429,084	66,879,481	65.94%
		19682	Hartford Fire In Co	78,559,830	1.0036%	80,789,334	42,714,369	52.87%
		29424	Hartford Cas Ins Co	39,743,034	0.5077%	32,274,967	27,801,524	86.14%
		11000	Sentinel Ins Co Ltd	24,618,659	0.3145%	15,120,347	6,399,217	42.32%
		34690	Property & Cas Ins Co Of Hartford	502	0.0000%	502	129	25.70%
		27120	Trumbull Ins Co	264	0.0000%	264	6,363	2410.23%
				624,663,677	**7.9801%**	**563,610,279**	**346,905,081**	**61.55%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: WORKERS' COMPENSATION [16]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
4	3548	Travelers Grp						
		25674	Travelers Prop Cas Co Of Amer	566,165,356	7.2328%	548,239,039	354,889,845	64.73%
		25887	United States Fidelity & Guar Co	31,988,202	0.4087%	33,779,948	18,681,489	55.30%
		19070	Standard Fire Ins Co	4,904,502	0.0627%	4,800,033	3,890,617	81.05%
		36137	Travelers Commercial Ins Co	1,747,188	0.0223%	1,675,810	2,051,134	122.40%
		19038	Travelers Cas & Surety Co	1,693,168	0.0216%	3,216,258	4,077,357	126.77%
		25879	Fidelity & Guar Ins Underwriters Inc	1,153,849	0.0147%	1,062,212	694,174	65.35%
		36463	Discover Prop & Cas Ins Co	954,891	0.0122%	2,549,274	3,752,647	147.20%
		25658	Travelers Ind Co	909,761	0.0116%	910,142	13,236,871	1454.37%
		36161	Travelers Prop Cas Ins Co	586,020	0.0075%	627,515	1,044,942	166.52%
		24767	St Paul Fire & Marine Ins Co	387,312	0.0049%	385,680	12,768,757	3310.71%
		25682	Travelers Ind Co Of CT	235,609	0.0030%	2,429,568	-1,757,459	-72.34%
		41483	Farmington Cas Co	209,244	0.0027%	565,418	747,667	132.23%
		35386	Fidelity & Guar Ins Co	197,307	0.0025%	3,343,548	4,355,377	130.26%
		36170	Travelers Cas Co Of CT	125,343	0.0016%	375,635	2,094,322	557.54%
		19046	Travelers Cas Ins Co Of Amer	16,150	0.0002%	261,146	5,604,550	2146.14%
				611,273,902	**7.8091%**	**604,221,226**	**426,132,290**	**70.53%**
5	12	AMERICAN INTL GRP						
		19445	National Union Fire Ins Co Of Pitts	122,192,062	1.5610%	152,122,703	-39,821,794	-26.18%
		19429	Insurance Co Of The State Of PA	97,039,448	1.2397%	95,378,840	-15,546,217	-16.30%
		23809	Granite State Ins Co	92,494,553	1.1816%	93,607,855	20,702,392	22.12%
		23841	New Hampshire Ins Co	75,642,791	0.9663%	78,859,481	45,723,342	57.98%
		19410	Commerce & Industry Ins Co	58,205,797	0.7436%	53,346,727	-22,721,617	-42.59%
		19380	American Home Assur Co	15,456,604	0.1975%	15,270,483	-170,197,695	-1114.55%
		19402	Chartis Prop Cas Co	1,871,373	0.0239%	1,920,993	61,089	3.18%
		19399	AIU Ins Co	1,595,903	0.0204%	1,593,547	578,680	36.31%
				464,498,531	**5.9340%**	**492,100,629**	**-181,221,820**	**-36.83%**
6	158	FAIRFAX FIN GRP						
		13269	Zenith Ins Co	244,185,828	3.1195%	243,142,300	171,092,017	70.37%
		21113	United States Fire Ins Co	104,989,483	1.3413%	96,016,609	84,454,537	87.96%
		30120	Znat Ins Co	54,963,114	0.7022%	54,524,685	38,245,784	70.14%
		21105	North River Ins Co	8,077,703	0.1032%	10,428,708	16,541,841	158.62%
		25534	TIG Ins Co	1,195,237	0.0153%	1,195,237	37,899,431	3170.87%
		10936	Seneca Ins Co Inc	1,817	0.0000%	1,265	1,076	85.06%
				413,413,182	**5.2814%**	**405,308,804**	**348,234,686**	**85.92%**
7	31	BERKSHIRE HATHAWAY GRP						
		10855	Cypress Ins Co	192,029,202	2.4532%	154,899,787	115,529,553	74.58%
		38865	California Ins Co	94,434,205	1.2064%	94,434,205	28,527,436	30.21%
		34630	Oak River Ins Co	74,206,058	0.9480%	71,007,707	44,204,907	62.25%
		20052	National Liab & Fire Ins Co	7,775	0.0001%	7,775	-14,147,320	.81959.10%
				360,677,240	**4.6077%**	**320,349,474**	**174,114,576**	**54.35%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: WORKERS' COMPENSATION [16]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
8	111	LIBERTY MUT GRP						
		42404	Liberty Ins Corp	99,989,795	1.2774%	91,292,901	60,332,373	66.09%
		26042	Wausau Underwriters Ins Co	81,389,682	1.0398%	83,990,010	65,422,800	77.89%
		23035	Liberty Mut Fire Ins Co	67,639,203	0.8641%	49,751,872	59,977,279	120.55%
		26069	Wausau Business Ins Co	14,464,601	0.1848%	16,285,908	23,560,781	144.67%
		18333	Peerless Ind Ins Co	14,460,002	0.1847%	12,516,979	9,946,043	79.46%
		21458	Employers Ins of Wausau	14,008,325	0.1790%	14,706,627	13,357,628	90.83%
		41939	Liberty Northwest Ins Corp	13,074,956	0.1670%	17,177,901	14,006,206	81.54%
		23043	Liberty Mut Ins Co	11,153,495	0.1425%	10,226,518	1,429,093	13.97%
		24198	Peerless Ins Co	7,786,794	0.0995%	7,007,489	5,920,194	84.48%
		33600	LM Ins Corp	5,888,264	0.0752%	4,982,383	3,873,318	77.74%
		24171	Netherlands Ins Co The	5,521,464	0.0705%	5,104,158	3,122,909	61.18%
		24724	First Natl Ins Co Of Amer	4,853,567	0.0620%	5,355,963	6,286,562	117.38%
		19704	American States Ins Co	4,184,824	0.0535%	5,048,522	1,572,591	31.15%
		19690	American Economy Ins Co	4,102,227	0.0524%	3,593,407	1,406,295	39.14%
		19712	American States Ins Co Of TX	2,211,051	0.0282%	2,737,507	1,754,073	64.08%
		33588	First Liberty Ins Corp	1,068,324	0.0136%	650,540	407,616	62.66%
		24740	Safeco Ins Co Of Amer	486,895	0.0062%	484,021	-650,502	-134.40%
		39012	Safeco Ins Co Of IL	450,453	0.0058%	442,250	-1,241,471	-280.72%
		24732	General Ins Co Of Amer	46,232	0.0006%	2,961	-3,616,218	.22128.27%
		10836	Golden Eagle Ins Corp	60	0.0000%	60	1,608,746	;81243.33%
				352,780,214	**4.5068%**	**331,357,977**	**268,476,316**	**81.02%**
9	3363	Employers Holdings Grp						
		11512	Employers Compensation Ins Co	236,841,573	3.0257%	205,984,572	189,679,688	92.08%
				236,841,573	**3.0257%**	**205,984,572**	**189,679,688**	**92.08%**
10	1120	EVEREST REINS HOLDINGS GRP						
		10120	Everest Natl Ins Co	235,869,344	3.0133%	230,709,695	182,621,661	79.16%
				235,869,344	**3.0133%**	**230,709,695**	**182,621,661**	**79.16%**
11	748	Meadowbrook Ins Grp						
		18023	Star Ins Co	180,408,449	2.3047%	182,573,124	88,937,883	48.71%
		25780	Williamsburg Natl Ins Co	21,077,702	0.2693%	19,512,982	7,602,042	38.96%
				201,486,151	**2.5740%**	**202,086,106**	**96,539,925**	**47.77%**
12	922	American Assets Grp						
		27847	Insurance Co Of The West	166,590,538	2.1282%	164,388,780	97,621,199	59.38%
		40029	Explorer Ins Co	15,364,058	0.1963%	15,434,167	13,023,707	84.38%
				181,954,596	**2.3245%**	**179,822,947**	**110,644,906**	**61.53%**
13	38	Chubb Inc Grp						
		20281	Federal Ins Co	110,189,922	1.4077%	92,966,550	49,219,507	52.94%
		20346	Pacific Ind Co	25,087,401	0.3205%	23,409,695	13,157,659	56.21%
		12777	Chubb Ind Ins Co	13,551,471	0.1731%	12,290,794	8,145,756	66.28%
		20397	Vigilant Ins Co	8,401,144	0.1073%	7,946,650	2,375,258	29.89%
		20303	Great Northern Ins Co	5,098,483	0.0651%	4,845,192	3,541,624	73.10%
				162,328,421	**2.0738%**	**141,458,881**	**76,439,804**	**54.04%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: WORKERS' COMPENSATION [16]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
14	84	American Financial Grp						
		43753	Republic Ind Co of CA	74,395,928	0.9504%	73,970,432	42,652,295	57.66%
		22179	Republic Ind Co Of Amer	49,650,645	0.6343%	49,648,463	39,022,784	78.60%
		32620	National Interstate Ins Co	19,700,849	0.2517%	18,892,434	10,895,249	57.67%
		21172	Vanliner Ins Co	8,045,353	0.1028%	7,939,400	5,655,543	71.23%
		22136	Great Amer Ins Co of NY	2,877,020	0.0368%	2,497,324	1,104,210	44.22%
		26344	Great Amer Assur Co	2,487,630	0.0318%	1,292,644	348,493	26.96%
		26832	Great Amer Alliance Ins Co	1,839,427	0.0235%	2,157,346	821,303	38.07%
				158,996,852	**2.0312%**	**156,398,043**	**100,499,877**	**64.26%**
15	3703	Tower Grp						
		40134	Castlepoint Natl Ins Co	81,814,140	1.0452%	71,642,821	31,163,997	43.50%
		44300	Tower Ins Co Of NY	50,953,109	0.6509%	51,999,408	50,260,503	96.66%
		15586	Preserver Ins Co	25,189,423	0.3218%	23,736,937	10,213,692	43.03%
				157,956,672	**2.0179%**	**147,379,166**	**91,638,192**	**62.18%**
16	661	BCBS of SC Grp						
		12157	Companion Prop & Cas Ins Co	152,709,469	1.9509%	153,201,429	114,125,319	74.49%
				152,709,469	**1.9509%**	**153,201,429**	**114,125,319**	**74.49%**
17	626	Ace Ltd Grp						
		22667	Ace Amer Ins Co	93,096,284	1.1893%	92,591,515	28,353,465	30.62%
		22748	Pacific Employers Ins Co	15,295,984	0.1954%	12,978,399	20,228,481	155.86%
		20699	Ace Prop & Cas Ins Co	13,233,686	0.1691%	11,576,387	4,959,721	42.84%
		20702	Ace Fire Underwriters Ins Co	11,098,365	0.1418%	10,446,070	3,243,982	31.05%
		43575	Indemnity Ins Co Of North Amer	5,874,091	0.0750%	5,713,116	-3,894,437	-68.17%
		18279	Bankers Standard Ins Co	4,829,640	0.0617%	4,670,102	2,061,315	44.14%
				143,428,050	**1.8323%**	**137,975,589**	**54,952,527**	**39.83%**
18	15563	SeaBright Ins Co						
		15563	SeaBright Ins Co	123,425,483	1.5768%	139,163,493	109,795,414	78.90%
				123,425,483	**1.5768%**	**139,163,493**	**109,795,414**	**78.90%**
19	218	CNA INS GRP						
		20508	Valley Forge Ins Co	48,585,391	0.6207%	40,839,028	22,163,757	54.27%
		20427	American Cas Co Of Reading PA	38,400,148	0.4906%	31,182,569	29,789,020	95.53%
		20478	National Fire Ins Co Of Hartford	13,812,962	0.1765%	10,659,396	11,587,001	108.70%
		20443	Continental Cas Co	9,230,412	0.1179%	7,073,538	8,209,779	116.06%
		20494	Transportation Ins Co	8,723,825	0.1114%	-4,425,337	3,398,345	-76.79%
		35289	Continental Ins Co	1,603,125	0.0205%	308,023	-1,679,481	-545.25%
				120,355,863	**1.5376%**	**85,637,217**	**73,468,421**	**85.79%**
20	150	OLD REPUBLIC GRP						
		24139	Old Republic Gen Ins Corp	68,019,807	0.8690%	61,929,679	29,519,328	47.67%
		24147	Old Republic Ins Co	26,379,370	0.3370%	26,420,433	39,908,099	151.05%
		12262	Pennsylvania Manufacturers Assoc Ins	14,894,708	0.1903%	20,836,008	17,925,809	86.03%
		36897	Manufacturers Alliance Ins Co	7,818,016	0.0999%	12,868,373	10,935,563	84.98%
		41424	Pennsylvania Manufacturers Ind Co	2,437,007	0.0311%	2,448,822	4,785,430	195.42%
		11371	Great West Cas Co	692,090	0.0088%	656,982	384,497	58.52%
				120,240,998	**1.5361%**	**125,160,297**	**103,458,726**	**82.66%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: WORKERS' COMPENSATION [16]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
21	3489	Delek Grp						
		19216	Southern Ins Co	57,529,933	0.7350%	105,292,691	86,772,278	82.41%
		24538	Republic Underwriters Ins Co	30,853,882	0.3942%	15,472,357	10,438,873	67.47%
				88,383,815	**1.1291%**	**120,765,048**	**97,211,151**	**80.50%**
22	2538	AmTrust GMACI Maiden Grp						
		19879	Security Natl Ins Co	73,932,696	0.9445%	44,250,571	24,176,403	54.64%
		42376	Technology Ins Co Inc	8,020,225	0.1025%	2,797,313	620,558	22.18%
		25011	Wesco Ins Co	4,242,119	0.0542%	1,086,752	277,021	25.49%
				86,195,040	**1.1012%**	**48,134,636**	**25,073,982**	**52.09%**
23	98	WR Berkley Corp GRP						
		10900	Preferred Employers Ins Co	69,174,575	0.8837%	68,312,819	15,068,505	22.06%
		25224	Great Divide Ins Co	14,314,804	0.1829%	12,758,659	5,570,245	43.66%
		29580	Berkley Regional Ins Co	298,782	0.0038%	229,968	251,242	109.25%
		38911	Berkley Natl Ins Co	43,984	0.0006%	10,146	359	3.54%
		23612	Midwest Employers Cas Co	31,279	0.0004%	37,250	-124,653	-334.64%
				83,863,424	**1.0714%**	**81,348,842**	**20,765,698**	**25.53%**
24	781	UNION LABOR GRP						
		37893	Ullico Cas Co	78,287,655	1.0001%	78,234,178	50,724,292	64.84%
				78,287,655	**1.0001%**	**78,234,178**	**50,724,292**	**64.84%**
25	761	ALLIANZ INS GRP						
		21881	National Surety Corp	24,782,091	0.3166%	25,857,596	31,353,067	121.25%
		21849	American Automobile Ins Co	19,385,378	0.2477%	18,932,526	36,662,274	193.65%
		21857	American Ins Co	19,230,289	0.2457%	17,362,135	57,745,946	332.60%
		21873	Firemans Fund Ins Co	11,455,536	0.1463%	11,589,231	41,517,936	358.25%
		21865	Associated Ind Corp	505,393	0.0065%	647,238	7,282,910	1125.23%
				75,358,687	**0.9627%**	**74,388,726**	**174,562,133**	**234.66%**
26	785	MARKEL CORP GRP						
		38970	Markel Ins Co	71,059,751	0.9078%	36,533,255	27,395,042	74.99%
				71,059,751	**0.9078%**	**36,533,255**	**27,395,042**	**74.99%**
27	828	GUARD INS CO GRP						
		31470	Norguard Ins Co	42,020,482	0.5368%	36,543,348	16,512,493	45.19%
		42390	Amguard Ins Co	24,414,375	0.3119%	21,578,875	13,055,002	60.50%
		14702	Eastguard Ins Co	3,095,298	0.0395%	2,922,186	2,584,575	88.45%
				69,530,155	**0.8883%**	**61,044,409**	**32,152,070**	**52.67%**
28	88	The Hanover Ins Grp						
		42552	Nova Cas Co	41,102,568	0.5251%	33,873,793	13,597,800	40.14%
		36064	Hanover Amer Ins Co	20,766,349	0.2653%	13,308,435	2,745,228	20.63%
		22306	Massachusetts Bay Ins Co	2,545,796	0.0325%	1,500,379	482,277	32.14%
		22292	Hanover Ins Co	2,543,811	0.0325%	2,195,278	1,815,647	82.71%
		41840	Allmerica Fin Benefit Ins Co	1,079,443	0.0138%	824,769	223,922	27.15%
		31534	Citizens Ins Co Of Amer	937,817	0.0120%	551,373	96,598	17.52%
				68,975,784	**0.8812%**	**52,254,027**	**18,961,472**	**36.29%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: WORKERS' COMPENSATION [16]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
29	176	STATE FARM GRP						
		25143	State Farm Fire & Cas Co	62,544,363	0.7990%	65,370,497	34,495,410	52.77%
				62,544,363	**0.7990%**	**65,370,497**	**34,495,410**	**52.77%**
30	572	BCBS OF MI GRP						
		12177	Compwest Ins Co	61,521,834	0.7859%	62,637,708	76,580,573	122.26%
		10166	Accident Fund Ins Co of Amer	510,578	0.0065%	372,662	135,205	36.28%
		29157	United WI Ins Co	323,726	0.0041%	234,483	122,227	52.13%
				62,356,138	**0.7966%**	**63,244,853**	**76,838,005**	**121.49%**
31	4702	Sparta Grp						
		20613	Sparta Ins Co	46,164,084	0.5898%	47,900,055	39,309,082	82.06%
		10079	SPARTA Amer Ins Co	4,847,998	0.0619%	1,089,874	697,386	63.99%
				51,012,082	**0.6517%**	**48,989,929**	**40,006,468**	**81.66%**
32	1279	Arch Ins Grp						
		11150	Arch Ins Co	47,821,030	0.6109%	45,557,303	26,206,078	57.52%
				47,821,030	**0.6109%**	**45,557,303**	**26,206,078**	**57.52%**
33	9	JPMorgan Chase & Co Grp						
		22985	Sequoia Ins Co	46,295,491	0.5914%	48,152,967	32,408,313	67.30%
				46,295,491	**0.5914%**	**48,152,967**	**32,408,313**	**67.30%**
34	796	QBE INS GRP						
		37257	Praetorian Ins Co	28,919,315	0.3694%	20,843,256	9,838,474	47.20%
		24449	Regent Ins Co	1,371,653	0.0175%	1,034,485	327,061	31.62%
		24414	General Cas Co Of WI	651,126	0.0083%	568,549	176,111	30.98%
		27740	North Pointe Ins Co	40,099	0.0005%	1,672	433	25.90%
				30,982,193	**0.3958%**	**22,447,962**	**10,342,079**	**46.07%**
35	1285	XL AMER GRP						
		37885	XL Specialty Ins Co	28,276,825	0.3612%	25,378,045	22,961,473	90.48%
		24554	XL Ins Amer Inc	1,830,923	0.0234%	1,383,010	917,872	66.37%
		22322	Greenwich Ins Co	776,260	0.0099%	704,484	340,593	48.35%
				30,884,008	**0.3945%**	**27,465,539**	**24,219,938**	**88.18%**
36	10520	Care W Ins Co						
		10520	Care W Ins Co	28,353,999	0.3622%	28,343,074	19,987,815	70.52%
				28,353,999	**0.3622%**	**28,343,074**	**19,987,815**	**70.52%**
37	169	SENTRY INS GRP						
		24988	Sentry Ins A Mut Co	20,851,284	0.2664%	21,090,024	21,128,110	100.18%
		23434	Middlesex Ins Co	4,442,493	0.0568%	4,419,132	2,761,695	62.49%
		28460	Sentry Cas Co	1,320,992	0.0169%	1,137,007	471,066	41.43%
		21180	Sentry Select Ins Co	739,773	0.0095%	588,748	981,959	166.79%
				27,354,542	**0.3495%**	**27,234,911**	**25,342,830**	**93.05%**
38	42269	Majestic Ins Co						
		42269	Majestic Ins Co	23,217,884	0.2966%	22,898,186	9,884,911	43.17%
				23,217,884	**0.2966%**	**22,898,186**	**9,884,911**	**43.17%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: WORKERS' COMPENSATION [16]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
39	3098		Tokio Marine Holdings Inc GRP					
		12904	Tokio Marine & Nichido Fire Ins Co	10,939,926	0.1398%	9,777,448	7,659,877	78.34%
		41238	Trans Pacific Ins Co	8,004,063	0.1023%	7,983,035	8,572,197	107.38%
		32301	TNUS Ins Co	3,676,527	0.0470%	3,214,775	3,253,932	101.22%
				22,620,516	**0.2890%**	**20,975,258**	**19,486,006**	**92.90%**
40	38733		Alaska Natl Ins Co					
		38733	Alaska Natl Ins Co	22,294,983	0.2848%	20,525,327	13,905,749	67.75%
				22,294,983	**0.2848%**	**20,525,327**	**13,905,749**	**67.75%**
41	4715		MS & AD Ins Grp					
		20362	Mitsui Sumitomo Ins Co of Amer	15,752,270	0.2012%	15,456,086	10,391,180	67.23%
		22551	Mitsui Sumitomo Ins USA Inc	6,308,687	0.0806%	6,298,264	3,213,016	51.01%
				22,060,957	**0.2818%**	**21,754,350**	**13,604,196**	**62.54%**
42	40517		Advantage Workers Comp Ins Co					
		40517	Advantage Workers Comp Ins Co	20,900,010	0.2670%	21,000,937	18,661,107	88.86%
				20,900,010	**0.2670%**	**21,000,937**	**18,661,107**	**88.86%**
43	36790		Springfield Ins Co Inc					
		36790	Springfield Ins Co Inc	19,387,246	0.2477%	17,402,033	10,991,041	63.16%
				19,387,246	**0.2477%**	**17,402,033**	**10,991,041**	**63.16%**
44	853		PUBLIC SERV GRP					
		15059	Public Serv Mut Ins Co	19,265,346	0.2461%	17,598,387	13,624,581	77.42%
				19,265,346	**0.2461%**	**17,598,387**	**13,624,581**	**77.42%**
45	74		DELPHI FIN GRP					
		15105	Safety Natl Cas Corp	16,736,353	0.2138%	14,114,297	4,451,007	31.54%
				16,736,353	**0.2138%**	**14,114,297**	**4,451,007**	**31.54%**
46	18767		Church Mut Ins Co					
		18767	Church Mut Ins Co	15,571,858	0.1989%	14,829,130	7,286,911	49.14%
				15,571,858	**0.1989%**	**14,829,130**	**7,286,911**	**49.14%**
47	1129		Sirius Grp					
		21970	OneBeacon Ins Co	6,614,151	0.0845%	4,860,540	5,650,169	116.25%
		20648	Employers Fire Ins Co	4,560,164	0.0583%	5,210,834	1,581,631	30.35%
		20621	OneBeacon Amer Ins Co	4,018,482	0.0513%	11,942,596	5,649,553	47.31%
		27154	Atlantic Specialty Ins Co	33	0.0000%	77	53,434	69394.81%
				15,192,830	**0.1941%**	**22,014,047**	**12,934,787**	**58.76%**
48	41394		Benchmark Ins Co					
		41394	Benchmark Ins Co	14,594,889	0.1865%	13,890,878	6,093,761	43.87%
				14,594,889	**0.1865%**	**13,890,878**	**6,093,761**	**43.87%**
49	3219		NKSJ Holdings Inc Grp					
		11126	Sompo Japan Ins Co of Amer	6,339,939	0.0810%	5,907,093	5,995,711	101.50%
		27073	Nipponkoa Ins Co Ltd US Br	6,138,612	0.0784%	6,122,033	2,978,650	48.65%
		38997	Sompo Japan Fire & Mar Ins Co Amer	1,285,600	0.0164%	1,204,158	1,357,973	112.77%
				13,764,151	**0.1758%**	**13,233,284**	**10,332,334**	**78.08%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: WORKERS' COMPENSATION [16]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
50	303	GUIDEONE INS GRP						
		15032	Guideone Mut Ins Co	11,791,552	0.1506%	12,191,506	-4,061,412	-33.31%
				11,791,552	**0.1506%**	**12,191,506**	**-4,061,412**	**-33.31%**
51	349	FLORISTS MUT GRP						
		13978	Florists Mut Ins Co	11,777,998	0.1505%	11,464,333	8,404,095	73.31%
				11,777,998	**0.1505%**	**11,464,333**	**8,404,095**	**73.31%**
52	867	Baldwin & Lyons Grp						
		12416	Protective Ins Co	11,730,123	0.1499%	11,730,123	8,372,663	71.38%
				11,730,123	**0.1499%**	**11,730,123**	**8,372,663**	**71.38%**
53	23108	Lumbermens Underwriting Alliance						
		23108	Lumbermens Underwriting Alliance	10,456,078	0.1336%	8,422,040	13,046,278	154.91%
				10,456,078	**0.1336%**	**8,422,040**	**13,046,278**	**154.91%**
54	4381	Houston Intl Ins Grp						
		35408	Imperium Ins Co	10,331,141	0.1320%	30,820,620	19,108,736	62.00%
				10,331,141	**0.1320%**	**30,820,620**	**19,108,736**	**62.00%**
55	40975	Dentists Ins Co						
		40975	Dentists Ins Co	10,185,709	0.1301%	7,173,441	4,070,245	56.74%
				10,185,709	**0.1301%**	**7,173,441**	**4,070,245**	**56.74%**
56	457	ARGONAUT GRP						
		19801	Argonaut Ins Co	6,278,349	0.0802%	14,728,186	2,223,162	15.09%
		19828	Argonaut Midwest Ins Co	1,093,934	0.0140%	1,540,329	860,640	55.87%
				7,372,283	**0.0942%**	**16,268,515**	**3,083,802**	**18.96%**
57	256	ProSight GRP						
		16608	New York Marine & Gen Ins Co	7,319,538	0.0935%	1,425,582	658,152	46.17%
				7,319,538	**0.0935%**	**1,425,582**	**658,152**	**46.17%**
58	21261	Electric Ins Co						
		21261	Electric Ins Co	6,736,907	0.0861%	6,736,907	9,605,478	142.58%
				6,736,907	**0.0861%**	**6,736,907**	**9,605,478**	**142.58%**
59	161	TOPA EQUITIES LTD GRP						
		18031	Topa Ins Co	5,222,702	0.0667%	5,233,032	3,134,449	59.90%
				5,222,702	**0.0667%**	**5,233,032**	**3,134,449**	**59.90%**
60	13528	Brotherhood Mut Ins Co						
		13528	Brotherhood Mut Ins Co	4,395,939	0.0562%	3,660,070	1,167,371	31.89%
				4,395,939	**0.0562%**	**3,660,070**	**1,167,371**	**31.89%**
61	501	Alleghany Grp						
		11555	Pacific Compensation Ins Co	4,064,724	0.0519%	3,363,128	16,099,699	478.71%
				4,064,724	**0.0519%**	**3,363,128**	**16,099,699**	**478.71%**
62	124	AMERISURE CO GRP						
		23396	Amerisure Mut Ins Co	3,046,736	0.0389%	2,830,561	1,805,228	63.78%
				3,046,736	**0.0389%**	**2,830,561**	**1,805,228**	**63.78%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: WORKERS' COMPENSATION [16]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
63	225	IAT Reins Co Grp						
		28886	Transguard Ins Co Of Amer Inc	1,847,757	0.0236%	1,929,688	1,208,139	62.61%
		26433	Harco Natl Ins Co	43,049	0.0005%	227,447	5,514,226	2424.40%
				1,890,806	**0.0242%**	**2,157,135**	**6,722,365**	**311.63%**
64	140	NATIONWIDE CORP GRP						
		11991	National Cas Co	1,535,122	0.0196%	1,213,821	-153,789	-12.67%
		28223	Nationwide Agribusiness Ins Co	261,468	0.0033%	279,368	-66,186	-23.69%
		23779	Nationwide Mut Fire Ins Co	23,193	0.0003%	25,020	584,164	2334.79%
		13838	Farmland Mut Ins Co	6,414	0.0001%	6,970	6	0.09%
				1,826,197	**0.0233%**	**1,525,179**	**364,195**	**23.88%**
65	775	PHARMACISTS MUT GRP						
		13714	Pharmacists Mut Ins Co	1,175,344	0.0150%	555,943	498,105	89.60%
				1,175,344	**0.0150%**	**555,943**	**498,105**	**89.60%**
66	361	Munich Re Grp						
		19720	American Alt Ins Corp	826,396	0.0106%	1,133,328	6,218,356	548.68%
				826,396	**0.0106%**	**1,133,328**	**6,218,356**	**548.68%**
67	244	CINCINNATI FIN GRP						
		10677	Cincinnati Ins Co	816,432	0.0104%	730,431	-11,020	-1.51%
				816,432	**0.0104%**	**730,431**	**-11,020**	**-1.51%**
68	12297	Petroleum Cas Co						
		12297	Petroleum Cas Co	788,430	0.0101%	788,430	355,094	45.04%
				788,430	**0.0101%**	**788,430**	**355,094**	**45.04%**
69	517	HANNOVER GRP						
		41343	HDI Gerling Amer Ins Co	635,652	0.0081%	16,262	4,539	27.91%
				635,652	**0.0081%**	**16,262**	**4,539**	**27.91%**
70	783	RLI INS GRP						
		13056	RLI Ins Co	587,773	0.0075%	167,820	107,627	64.13%
				587,773	**0.0075%**	**167,820**	**107,627**	**64.13%**
71	553	Arrowpoint Capital Grp						
		24678	Arrowood Ind Co	586,831	0.0075%	586,831	3,639,611	620.21%
				586,831	**0.0075%**	**586,831**	**3,639,611**	**620.21%**
72	594	AMERICAN CONTRACTORS INS GRP						
		19984	ACIG Ins Co	582,515	0.0074%	582,515	57,806	9.92%
				582,515	**0.0074%**	**582,515**	**57,806**	**9.92%**
73	3786	Endurance Grp						
		11551	Endurance Reins Corp of Amer	484,510	0.0062%	484,510	23,113,499	4770.49%
				484,510	**0.0062%**	**484,510**	**23,113,499**	**4770.49%**
74	33	CALIFORNIA CAS MGMT GRP						
		20117	California Cas Ind Exch	402,762	0.0051%	402,855	-3,251,468	-807.11%
				402,762	**0.0051%**	**402,855**	**-3,251,468**	**-807.11%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: WORKERS' COMPENSATION [16]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
75	201	UTICA GRP						
		25984	Graphic Arts Mut Ins Co	321,469	0.0041%	323,945	128,323	39.61%
		25976	Utica Mut Ins Co	68,184	0.0009%	69,256	-370,125	-534.43%
				389,653	**0.0050%**	**393,201**	**-241,802**	**-61.50%**
76	62	EMC INS CO GRP						
		21415	Employers Mut Cas Co	357,793	0.0046%	426,543	96,044	22.52%
				357,793	**0.0046%**	**426,543**	**96,044**	**22.52%**
77	108	LUMBERMENS MUT CAS GRP						
		22977	Lumbermens Mut Cas Co	245,566	0.0031%	245,566	4,520,924	1841.02%
		30562	American Manufacturers Mut Ins Co	3,778	0.0000%	3,778	1,114,427	29497.80%
				249,344	**0.0032%**	**249,344**	**5,635,351**	**2260.07%**
78	18538	Bancinsure Inc						
		18538	Bancinsure Inc	221,080	0.0028%	282,407	878,516	311.08%
				221,080	**0.0028%**	**282,407**	**878,516**	**311.08%**
79	680	AMERISAFE GRP						
		31895	American Interstate Ins Co	178,039	0.0023%	120,815	-16,660	-13.79%
				178,039	**0.0023%**	**120,815**	**-16,660**	**-13.79%**
80	1332	MAINE EMPLOYERS MUT INS GRP						
		11030	Memic Ind Co	100,113	0.0013%	86,648	62,459	72.08%
				100,113	**0.0013%**	**86,648**	**62,459**	**72.08%**
81	11118	Federated Rural Electric Ins Exch						
		11118	Federated Rural Electric Ins Exch	32,225	0.0004%	32,242	5,617,668	17423.45%
				32,225	**0.0004%**	**32,242**	**5,617,668**	**17423.45%**
82	23663	National Amer Ins Co						
		23663	National Amer Ins Co	30,003	0.0004%	39,270	122,898	312.96%
				30,003	**0.0004%**	**39,270**	**122,898**	**312.96%**
83	4743	Christus Hlth Grp						
		36234	Preferred Professional Ins Co	17,007	0.0002%	15,940	-1,819,514	-11414.77%
				17,007	**0.0002%**	**15,940**	**-1,819,514**	**-11414.77%**
			Line Total:	**7,827,723,401**	**100.0000%**	**7,576,178,320**	**4,574,172,863**	**60.38%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: OTHER LIABILITY OCCURRENCE [17.1]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
1	12	AMERICAN INTL GRP						
		19445	National Union Fire Ins Co Of Pitts	213,490,887	9.1629%	216,214,883	131,429,527	60.79%
		19429	Insurance Co Of The State Of PA	38,328,048	1.6450%	42,869,208	315,285,870	735.46%
		19402	Chartis Prop Cas Co	20,940,008	0.8987%	18,180,589	5,890,265	32.40%
		23841	New Hampshire Ins Co	11,636,830	0.4994%	11,521,165	7,157,652	62.13%
		19380	American Home Assur Co	8,797,413	0.3776%	9,785,678	7,971,040	81.46%
		23809	Granite State Ins Co	2,434,617	0.1045%	3,180,574	2,203,432	69.28%
		19410	Commerce & Industry Ins Co	1,514,071	0.0650%	6,220,033	668,696	10.75%
				297,141,874	**12.7532%**	**307,972,130**	**470,606,482**	**152.81%**
2	212	ZURICH INS GRP						
		16535	Zurich Amer Ins Co	96,616,330	4.1467%	94,836,658	66,332,075	69.94%
		21709	Truck Ins Exch	60,052,731	2.5774%	58,914,488	30,130,241	51.14%
		26247	American Guar & Liab Ins	20,626,286	0.8853%	21,715,656	8,504,853	39.16%
		21660	Fire Ins Exch	16,667,218	0.7154%	16,204,055	5,834,087	36.00%
		41181	Universal Underwriters Ins Co	10,584,878	0.4543%	10,153,731	39,075,156	384.84%
		21652	Farmers Ins Exch	8,511,985	0.3653%	8,516,912	3,739,214	43.90%
		11185	Foremost Ins Co Grand Rapids MI	7,188,567	0.3085%	6,795,510	3,450,265	50.77%
		21687	Mid Century Ins Co	1,951,148	0.0837%	1,768,383	3,562,189	201.44%
		21326	Empire Fire & Marine Ins Co	1,826,504	0.0784%	1,833,948	-578,544	-31.55%
		40142	American Zurich Ins Co	1,593,584	0.0684%	1,070,209	-428,550	-40.04%
		10317	Neighborhood Spirit Prop & Cas Co	1,434,625	0.0616%	1,454,351	252,577	17.37%
		39306	Fidelity & Deposit Co Of MD	582,197	0.0250%	452,231	21,730	4.81%
		10315	Civic Prop & Cas Co	415,114	0.0178%	417,169	-106,135	-25.44%
		10318	Exact Prop & Cas Co Inc	184,078	0.0079%	195,372	73,661	37.70%
		27855	Zurich Amer Ins Co Of IL	168,373	0.0072%	204,913	-724,543	-353.59%
		19356	Maryland Cas Co	9,811	0.0004%	12,393	-1,268,073	-10232.17%
				228,413,429	**9.8034%**	**224,545,979**	**157,870,203**	**70.31%**
3	3548	Travelers Grp						
		25674	Travelers Prop Cas Co Of Amer	95,623,895	4.1041%	103,868,322	20,098,790	19.35%
		24767	St Paul Fire & Marine Ins Co	48,828,427	2.0957%	48,739,399	8,708,604	17.87%
		25682	Travelers Ind Co Of CT	20,628,841	0.8854%	11,800,698	7,455,214	63.18%
		19070	Standard Fire Ins Co	6,063,839	0.2603%	5,827,858	755,821	12.97%
		24791	St Paul Mercury Ins Co	3,939,565	0.1691%	4,474,499	109,092	2.44%
		36137	Travelers Commercial Ins Co	1,813,384	0.0778%	1,654,204	1,384,772	83.71%
		36161	Travelers Prop Cas Ins Co	1,505,284	0.0646%	1,481,393	3,549,170	239.58%
		36463	Discover Prop & Cas Ins Co	590,870	0.0254%	5,225,345	-8,482,342	-162.33%
		24015	Northland Ins Co	301,308	0.0129%	320,844	192,151	59.89%
		25658	Travelers Ind Co	100,122	0.0043%	117,836	-921,753	-782.23%
		24775	St Paul Guardian Ins Co	22,631	0.0010%	105,548	-93,264	-88.36%
		19224	St Paul Protective Ins Co	17,851	0.0008%	14,487	-443,001	-3057.92%
		19038	Travelers Cas & Surety Co	4,813	0.0002%	581	-5,936,576	-21785.89%
				179,440,830	**7.7015%**	**183,631,014**	**26,376,678**	**14.36%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: OTHER LIABILITY OCCURRENCE [17.1]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
4	626	Ace Ltd Grp						
		22667	Ace Amer Ins Co	132,594,113	5.6909%	124,975,703	65,041,694	52.04%
		20699	Ace Prop & Cas Ins Co	13,678,097	0.5871%	12,753,035	24,834,834	194.74%
		10030	Westchester Fire Ins Co	9,717,606	0.4171%	11,217,798	29,626,278	264.10%
		18279	Bankers Standard Ins Co	4,199,449	0.1802%	3,521,876	1,984,251	56.34%
		20702	Ace Fire Underwriters Ins Co	269,384	0.0116%	283,613	-29,314	-10.34%
		43575	Indemnity Ins Co Of North Amer	102,161	0.0044%	105,477	-2,374,466	-2251.17%
				160,560,810	**6.8912%**	**152,857,502**	**119,083,277**	**77.90%**
5	111	LIBERTY MUT GRP						
		10836	Golden Eagle Ins Corp	27,873,432	1.1963%	26,407,942	21,963,928	83.17%
		19917	Liberty Ins Underwriters Inc	26,919,865	1.1554%	25,087,651	14,129,125	56.32%
		24740	Safeco Ins Co Of Amer	19,624,016	0.8423%	18,605,777	2,802,935	15.06%
		23035	Liberty Mut Fire Ins Co	18,323,221	0.7864%	24,582,668	29,379,670	119.51%
		24198	Peerless Ins Co	13,769,415	0.5910%	14,212,338	3,743,220	26.34%
		23043	Liberty Mut Ins Co	13,674,582	0.5869%	13,291,667	7,077,068	53.24%
		19704	American States Ins Co	11,766,839	0.5050%	12,864,846	5,207,709	40.48%
		42404	Liberty Ins Corp	9,449,189	0.4056%	5,258,523	3,870,296	73.60%
		26042	Wausau Underwriters Ins Co	7,690,727	0.3301%	6,151,131	2,095,789	34.07%
		24066	American Fire & Cas Co	4,533,138	0.1946%	3,608,199	2,736,454	75.84%
		26069	Wausau Business Ins Co	2,064,034	0.0886%	1,642,355	1,150,933	70.08%
		24732	General Ins Co Of Amer	1,403,426	0.0602%	1,383,362	659,162	47.65%
		21458	Employers Ins of Wausau	1,088,452	0.0467%	1,152,668	-11,110,037	-963.85%
		24724	First Natl Ins Co Of Amer	482,057	0.0207%	516,881	-2,420,819	-468.35%
		19690	American Economy Ins Co	339,325	0.0146%	399,646	-169,233	-42.35%
		18333	Peerless Ind Ins Co	277,093	0.0119%	216,618	598,389	276.24%
		33600	LM Ins Corp	124,288	0.0053%	90,675	-12,096	-13.34%
		24171	Netherlands Ins Co The	47,094	0.0020%	79,180	-4,975	-6.28%
		33588	First Liberty Ins Corp	26,444	0.0011%	25,312	4,253	16.80%
				159,476,637	**6.8447%**	**155,577,439**	**81,701,771**	**52.52%**
6	176	STATE FARM GRP						
		25151	State Farm Gen Ins Co	146,573,152	6.2909%	145,958,733	53,826,262	36.88%
		25178	State Farm Mut Auto Ins Co	431,198	0.0185%	427,741	0	0.00%
				147,004,350	**6.3094%**	**146,386,474**	**53,826,262**	**36.77%**
7	38	Chubb Inc Grp						
		20281	Federal Ins Co	102,153,631	4.3844%	101,481,542	42,365,797	41.75%
		20397	Vigilant Ins Co	1,427,391	0.0613%	1,454,346	489,870	33.68%
		20303	Great Northern Ins Co	522,381	0.0224%	492,027	73,824	15.00%
		20346	Pacific Ind Co	159,048	0.0068%	157,258	19,486,895	12391.67%
				104,262,451	**4.4749%**	**103,585,173**	**62,416,386**	**60.26%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: OTHER LIABILITY OCCURRENCE [17.1]

Sorted by Market Share

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Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
8	140	NATIONWIDE CORP GRP						
		19100	Amco Ins Co	31,843,093	1.3667%	30,921,621	2,115,094	6.84%
		23787	Nationwide Mut Ins Co	16,227,835	0.6965%	15,554,672	654,749	4.21%
		15580	Scottsdale Ind Co	13,577,198	0.5827%	13,630,937	5,257,709	38.57%
		28223	Nationwide Agribusiness Ins Co	7,903,444	0.3392%	8,490,254	4,251,017	50.07%
		11991	National Cas Co	4,708,737	0.2021%	3,350,632	1,422,973	42.47%
		42579	Allied Prop & Cas Ins Co	4,333,821	0.1860%	4,214,794	372,535	8.84%
		25453	Nationwide Ins Co Of Amer	1,421,143	0.0610%	1,347,963	220,471	16.36%
		13838	Farmland Mut Ins Co	714,873	0.0307%	326,046	74,942	22.99%
		18961	Crestbrook Ins Co	138,655	0.0060%	95,122	23,486	24.69%
		22209	Freedom Specialty Ins Co	43,250	0.0019%	1,802	452,892	25132.74%
		23779	Nationwide Mut Fire Ins Co	26,229	0.0011%	28,809	-1,415	-4.91%
		13242	Titan Ind Co	4,728	0.0002%	4,104	-105	-2.56%
		42889	Victoria Fire & Cas Co	992	0.0000%	1,010	-5	-0.50%
		42587	Depositors Ins Co	600	0.0000%	600	-128	-21.33%
				80,944,598	**3.4741%**	**77,968,366**	**14,844,215**	**19.04%**
9	761	ALLIANZ INS GRP						
		21873	Firemans Fund Ins Co	53,464,939	2.2947%	54,802,042	-5,296,404	-9.66%
		21857	American Ins Co	9,697,870	0.4162%	10,181,612	2,224,015	21.84%
		21849	American Automobile Ins Co	8,023,392	0.3444%	8,223,936	4,954,184	60.24%
		21881	National Surety Corp	6,198,767	0.2660%	7,051,504	5,460,255	77.43%
		21865	Associated Ind Corp	1,433,809	0.0615%	1,498,014	10,920,416	728.99%
		35300	Allianz Global Risks US Ins Co	734,223	0.0315%	743,876	653,582	87.86%
				79,553,000	**3.4144%**	**82,500,984**	**18,916,048**	**22.93%**
10	84	American Financial Grp						
		16691	Great Amer Ins Co	20,620,502	0.8850%	20,056,840	-1,694,156	-8.45%
		26344	Great Amer Assur Co	16,905,646	0.7256%	16,095,634	-22,764,871	-141.44%
		22136	Great Amer Ins Co of NY	9,887,638	0.4244%	10,352,635	-1,164,245	-11.25%
		32620	National Interstate Ins Co	4,112,556	0.1765%	2,625,369	1,280,460	48.77%
		26832	Great Amer Alliance Ins Co	3,097,664	0.1330%	2,957,750	166,800	5.64%
		21172	Vanliner Ins Co	1,951,002	0.0837%	1,913,480	-118,979	-6.22%
				56,575,008	**2.4282%**	**54,001,708**	**-24,294,991**	**-44.99%**
11	91	HARTFORD FIRE & CAS GRP						
		29424	Hartford Cas Ins Co	25,990,819	1.1155%	26,852,994	17,634,972	65.67%
		19682	Hartford Fire In Co	12,475,863	0.5355%	11,657,469	11,937,664	102.40%
		30104	Hartford Underwriters Ins Co	3,500,932	0.1503%	3,496,837	802,748	22.96%
		29459	Twin City Fire Ins Co Co	2,895,424	0.1243%	3,030,801	3,370,034	111.19%
		11000	Sentinel Ins Co Ltd	2,507,765	0.1076%	1,095,089	197,921	18.07%
		37478	Hartford Ins Co Of The Midwest	1,348,790	0.0579%	890,674	196,289	22.04%
		22357	Hartford Accident & Ind Co	129,924	0.0056%	123,204	2,276,222	1847.52%
		27120	Trumbull Ins Co	43,465	0.0019%	3,267	665	20.36%
		34690	Property & Cas Ins Co Of Hartford	11,902	0.0005%	11,584	147,926	1276.99%
				48,904,884	**2.0990%**	**47,161,919**	**36,564,441**	**77.53%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: OTHER LIABILITY OCCURRENCE [17.1]

Sorted by Market Share

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Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
12	218	CNA INS GRP						
		20443	Continental Cas Co	22,879,383	0.9820%	21,812,772	22,294,818	102.21%
		20478	National Fire Ins Co Of Hartford	10,224,878	0.4388%	9,756,421	10,262,498	105.19%
		20508	Valley Forge Ins Co	7,936,281	0.3406%	6,935,180	8,957,755	129.16%
		20427	American Cas Co Of Reading PA	1,991,514	0.0855%	2,099,047	3,785,443	180.34%
		20494	Transportation Ins Co	1,915,096	0.0822%	2,136,023	68,804	3.22%
		35289	Continental Ins Co	601,405	0.0258%	606,621	6,526,684	1075.91%
		13188	Western Surety Co	314,280	0.0135%	331,139	-3,546	-1.07%
		24047	Surety Bonding Co Of Amer	570	0.0000%	53,502	-516	-0.96%
				45,863,407	**1.9684%**	**43,730,705**	**51,891,940**	**118.66%**
13	8	ALLSTATE INS GRP						
		19232	Allstate Ins Co	42,610,686	1.8288%	43,257,103	18,089,710	41.82%
		10358	Encompass Ins Co	2,735,173	0.1174%	2,699,953	2,319,799	85.92%
		19240	Allstate Ind Co	480	0.0000%	447	0	0.00%
				45,346,339	**1.9462%**	**45,957,503**	**20,409,509**	**44.41%**
14	4670	Starr Grp						
		38318	Starr Ind & Liab Co	41,347,060	1.7746%	21,403,768	12,731,093	59.48%
				41,347,060	**1.7746%**	**21,403,768**	**12,731,093**	**59.48%**
15	3098	Tokio Marine Holdings Inc GRP						
		18058	Philadelphia Ind Ins Co	31,941,238	1.3709%	31,177,943	23,677,582	75.94%
		12904	Tokio Marine & Nichido Fire Ins Co	8,215,337	0.3526%	8,336,288	12,112,223	145.30%
				40,156,575	**1.7235%**	**39,514,231**	**35,789,805**	**90.57%**
16	37621	Toyota Motor Ins Co						
		37621	Toyota Motor Ins Co	34,397,701	1.4763%	36,301,698	18,265,039	50.31%
				34,397,701	**1.4763%**	**36,301,698**	**18,265,039**	**50.31%**
17	31	BERKSHIRE HATHAWAY GRP						
		25895	United States Liab Ins Co	15,186,984	0.6518%	13,675,353	10,391,347	75.99%
		22063	Government Employees Ins Co	8,628,071	0.3703%	8,221,571	-725,070	-8.82%
		11967	General Star Natl Ins Co	5,160,755	0.2215%	5,289,508	356,000	6.73%
		38962	Genesis Ins Co	2,951,510	0.1267%	2,962,821	652,636	22.03%
		34274	Central States Ind Co Of Omaha	74,462	0.0032%	74,462	-134,324	-180.39%
		20052	National Liab & Fire Ins Co	60,343	0.0026%	50,190	-5,625	-11.21%
		11673	Redwood Fire & Cas Ins Co	7,055	0.0003%	9,979	2,161	21.66%
		20087	National Ind Co	5,811	0.0002%	5,514	1,520,043	27566.97%
				32,074,991	**1.3766%**	**30,289,398**	**12,057,168**	**39.81%**
18	150	OLD REPUBLIC GRP						
		24139	Old Republic Gen Ins Corp	21,893,479	0.9397%	20,835,689	11,017,315	52.88%
		24147	Old Republic Ins Co	6,664,470	0.2860%	6,072,409	407,256	6.71%
		11371	Great West Cas Co	446,918	0.0192%	418,739	285,800	68.25%
		12262	Pennsylvania Manufacturers Assoc Ins	400,673	0.0172%	452,749	142,852	31.55%
		41424	Pennsylvania Manufacturers Ind Co	138,756	0.0060%	132,199	96,829	73.24%
		20095	Bituminous Cas Corp	4,000	0.0002%	3,818	15,500	405.97%
		40444	Old Republic Surety Co	2,838	0.0001%	4,097	-12,756	-311.35%
				29,551,134	**1.2683%**	**27,919,700**	**11,952,796**	**42.81%**

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19	510	NAVIGATORS GRP						
		42307	Navigators Ins Co	28,983,208	1.2439%	29,995,862	7,548,996	25.17%
				28,983,208	**1.2439%**	**29,995,862**	**7,548,996**	**25.17%**
20	361	Munich Re Grp						
		19720	American Alt Ins Corp	23,674,167	1.0161%	23,596,044	14,942,268	63.33%
		23469	American Modern Home Ins Co	4,437,469	0.1905%	4,326,173	1,792,136	41.43%
		23450	American Family Home Ins Co	421,062	0.0181%	397,056	764,283	192.49%
		11452	Hartford Steam Boil Inspec & Ins Co	15,356	0.0007%	16,682	-2,109	-12.64%
				28,548,054	**1.2253%**	**28,335,955**	**17,496,578**	**61.75%**
21	501	Alleghany Grp						
		22314	RSUI Ind Co	27,350,653	1.1739%	26,857,437	14,417,385	53.68%
		18619	Platte River Ins Co	230,051	0.0099%	218,034	81,086	37.19%
				27,580,704	**1.1838%**	**27,075,471**	**14,498,471**	**53.55%**
22	1278	CALIFORNIA STATE AUTO GRP						
		15539	AAA Northern CA NV & UT Ins Exch	12,914,617	0.5543%	12,300,031	-4,543,879	-36.94%
		10921	ACA Ins Co	9,283,303	0.3984%	8,694,721	2,172,812	24.99%
				22,197,920	**0.9527%**	**20,994,752**	**-2,371,067**	**-11.29%**
23	1279	Arch Ins Grp						
		11150	Arch Ins Co	21,790,504	0.9352%	19,960,791	7,973,983	39.95%
				21,790,504	**0.9352%**	**19,960,791**	**7,973,983**	**39.95%**
24	1285	XL AMER GRP						
		24554	XL Ins Amer Inc	10,847,528	0.4656%	8,963,515	1,280,954	14.29%
		22322	Greenwich Ins Co	10,725,164	0.4603%	9,337,518	3,692,158	39.54%
		37885	XL Specialty Ins Co	79,387	0.0034%	231,533	-221,994	-95.88%
				21,652,079	**0.9293%**	**18,532,566**	**4,751,118**	**25.64%**
25	3239	Allied World Assur Holding Grp						
		19489	Allied World Assur Co US Inc	19,583,053	0.8405%	16,888,007	4,823,091	28.56%
		16624	Darwin Natl Assur Co	19,827	0.0009%	18,795	7,572	40.29%
				19,602,880	**0.8413%**	**16,906,802**	**4,830,663**	**28.57%**
26	200	UNITED SERV AUTOMOBILE ASSN GRP						
		25941	United Serv Automobile Assn	12,777,946	0.5484%	12,562,565	8,287,744	65.97%
		25968	USAA Cas Ins Co	5,814,269	0.2495%	5,499,841	-348,179	-6.33%
		21253	Garrison Prop & Cas Ins Co	314,682	0.0135%	254,726	118,956	46.70%
		18600	USAA Gen Ind Co	114,205	0.0049%	81,762	83,353	101.95%
				19,021,102	**0.8164%**	**18,398,894**	**8,141,874**	**44.25%**
27	1129	Sirius Grp						
		20648	Employers Fire Ins Co	8,015,841	0.3440%	8,762,677	1,946,533	22.21%
		20621	OneBeacon Amer Ins Co	5,063,353	0.2173%	5,966,683	40,755,884	683.06%
		21970	OneBeacon Ins Co	2,317,321	0.0995%	2,856,547	6,991,582	244.76%
		27154	Atlantic Specialty Ins Co	42,882	0.0018%	15,920	-190,910	-1199.18%
				15,439,397	**0.6627%**	**17,601,827**	**49,503,089**	**281.24%**

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28	158	FAIRFAX FIN GRP						
		25054	Hudson Ins Co	7,820,414	0.3356%	6,563,585	-4,704,454	-71.68%
		21113	United States Fire Ins Co	5,066,746	0.2175%	2,535,239	16,200,188	639.00%
		13269	Zenith Ins Co	988,767	0.0424%	335,975	3,828	1.14%
		21105	North River Ins Co	603,532	0.0259%	659,840	-153,911	-23.33%
		10936	Seneca Ins Co Inc	426,596	0.0183%	390,610	66,632	17.06%
		25534	TIG Ins Co	276,510	0.0119%	276,510	29,229,308	10570.80%
				15,182,565	**0.6516%**	**10,761,759**	**40,641,591**	**377.65%**
29	7	FEDERATED MUT GRP						
		13935	Federated Mut Ins Co	10,602,699	0.4551%	10,560,954	-3,691,737	-34.96%
		28304	Federated Serv Ins Co	3,470,107	0.1489%	3,230,744	5,144,996	159.25%
				14,072,806	**0.6040%**	**13,791,698**	**1,453,259**	**10.54%**
30	3416	AXIS Capital Grp						
		37273	Axis Ins Co	13,947,270	0.5986%	8,827,435	10,617,913	120.28%
				13,947,270	**0.5986%**	**8,827,435**	**10,617,913**	**120.28%**
31	98	WR Berkley Corp GRP						
		36684	Riverport Ins Co	8,478,451	0.3639%	8,036,855	1,408,955	17.53%
		40045	Starnet Ins Co	2,642,800	0.1134%	2,558,627	747,333	29.21%
		25224	Great Divide Ins Co	1,996,083	0.0857%	2,087,458	-10,295	-0.49%
		10510	Carolina Cas Ins Co	212,299	0.0091%	200,835	-64,108	-31.92%
		38911	Berkley Natl Ins Co	16,670	0.0007%	9,898	6,254	63.18%
				13,346,303	**0.5728%**	**12,893,673**	**2,088,139**	**16.20%**
32	796	QBE INS GRP						
		25747	Unigard Ins Co	7,925,187	0.3401%	8,521,785	5,779,941	67.83%
		37257	Praetorian Ins Co	2,784,286	0.1195%	3,221,136	-239,266	-7.43%
		39217	QBE Ins Corp	1,191,498	0.0511%	1,157,189	49,463	4.27%
		10340	Stonington Ins Co	1,024,578	0.0440%	1,064,077	-9,449	-0.89%
		16217	National Farmers Union Prop & Cas	129,010	0.0055%	282,592	-54,395	-19.25%
		25798	Unigard Ind Co	41,179	0.0018%	42,723	0	0.00%
		24414	General Cas Co Of WI	16,282	0.0007%	16,191	-5,799	-35.82%
		27740	North Pointe Ins Co	9,085	0.0004%	14,302	18,413	128.74%
		24449	Regent Ins Co	2,680	0.0001%	2,680	-3,503	-130.71%
				13,123,785	**0.5633%**	**14,322,675**	**5,535,405**	**38.65%**
33	1318	Auto Club Enterprises Ins Grp						
		15598	Interins Exch Of The Automobile Club	12,745,713	0.5470%	12,589,745	16,077,500	127.70%
				12,745,713	**0.5470%**	**12,589,745**	**16,077,500**	**127.70%**
34	88	The Hanover Ins Grp						
		22292	Hanover Ins Co	7,901,579	0.3391%	6,408,402	1,780,463	27.78%
		42552	Nova Cas Co	3,268,099	0.1403%	3,255,567	464,427	14.27%
		22306	Massachusetts Bay Ins Co	380,361	0.0163%	295,990	51,586	17.43%
		31534	Citizens Ins Co Of Amer	171,711	0.0074%	58,140	4,776	8.21%
		36064	Hanover Amer Ins Co	116,444	0.0050%	91,819	301	0.33%
				11,838,194	**0.5081%**	**10,109,918**	**2,301,553**	**22.77%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: OTHER LIABILITY OCCURRENCE [17.1]

Sorted by Market Share

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35	19	Assurant Inc Grp						
		10111	American Bankers Ins Co Of FL	9,882,566	0.4242%	6,242,166	4,820,250	77.22%
		42978	American Security Ins Co	1,245,622	0.0535%	745,750	260,556	34.94%
		19615	American Reliable Ins Co	466,418	0.0200%	502,396	-66,817	-13.30%
				11,594,606	**0.4976%**	**7,490,312**	**5,013,989**	**66.94%**
36	802	Capital Ins Grp						
		13544	California Capital Ins Co	9,404,197	0.4036%	9,263,568	2,403,863	25.95%
		23540	Monterey Ins Co	975,412	0.0419%	970,646	-27,680	-2.85%
		12890	Eagle W Ins Co	156,998	0.0067%	142,199	88,561	62.28%
				10,536,607	**0.4522%**	**10,376,413**	**2,464,744**	**23.75%**
37	306	CUNA MUT GRP						
		10847	Cumis Ins Society Inc	10,008,265	0.4296%	9,955,748	2,338,260	23.49%
				10,008,265	**0.4296%**	**9,955,748**	**2,338,260**	**23.49%**
38	41394	Benchmark Ins Co						
		41394	Benchmark Ins Co	8,397,141	0.3604%	8,104,329	1,090,055	13.45%
				8,397,141	**0.3604%**	**8,104,329**	**1,090,055**	**13.45%**
39	4666	Hiscox Ins Grp						
		10200	Hiscox Ins Co Inc	8,067,464	0.3463%	5,994,611	2,825,087	47.13%
				8,067,464	**0.3463%**	**5,994,611**	**2,825,087**	**47.13%**
40	2538	AmTrust GMACI Maiden Grp						
		19879	Security Natl Ins Co	4,605,756	0.1977%	2,602,814	1,022,517	39.29%
		25011	Wesco Ins Co	3,293,999	0.1414%	2,008,551	730,493	36.37%
				7,899,755	**0.3391%**	**4,611,365**	**1,753,010**	**38.01%**
41	161	TOPA EQUITIES LTD GRP						
		18031	Topa Ins Co	7,828,568	0.3360%	8,238,975	5,029,078	61.04%
				7,828,568	**0.3360%**	**8,238,975**	**5,029,078**	**61.04%**
42	4715	MS & AD Ins Grp						
		20362	Mitsui Sumitomo Ins Co of Amer	4,590,691	0.1970%	4,185,841	-291,261	-6.96%
		22551	Mitsui Sumitomo Ins USA Inc	2,757,988	0.1184%	2,764,618	192,823	6.97%
				7,348,679	**0.3154%**	**6,950,459**	**-98,438**	**-1.42%**
43	169	SENTRY INS GRP						
		21180	Sentry Select Ins Co	4,667,259	0.2003%	4,867,818	4,057,801	83.36%
		24988	Sentry Ins A Mut Co	2,529,542	0.1086%	2,658,391	-3,542,078	-133.24%
		23434	Middlesex Ins Co	70	0.0000%	39	44,566,712	73620.51%
				7,196,871	**0.3089%**	**7,526,248**	**45,082,435**	**599.00%**
44	783	RLI INS GRP						
		13056	RLI Ins Co	7,167,466	0.3076%	6,899,330	1,045,518	15.15%
				7,167,466	**0.3076%**	**6,899,330**	**1,045,518**	**15.15%**

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45	155	PROGRESSIVE GRP						
		24260	Progressive Cas Ins Co	4,399,192	0.1888%	4,464,276	1,412,176	31.63%
		16322	Progressive Direct Ins Co	2,374,637	0.1019%	2,296,619	535,143	23.30%
		11770	United Financial Cas Co	346,613	0.0149%	317,316	44,271	13.95%
		10193	Progressive Express Ins Co	4,838	0.0002%	4,204	146	3.47%
		27804	Progressive West Ins Co	3,423	0.0001%	4,492	68	1.51%
				7,128,703	**0.3060%**	**7,086,907**	**1,991,804**	**28.11%**
46	4574	Catlin US Ins Grp						
		19518	Catlin Ins Co	7,095,443	0.3045%	7,416,835	3,814,645	51.43%
				7,095,443	**0.3045%**	**7,416,835**	**3,814,645**	**51.43%**
47	660	MERCURY GEN GRP						
		11908	Mercury Cas Co	6,983,561	0.2997%	6,767,136	297,659	4.40%
				6,983,561	**0.2997%**	**6,767,136**	**297,659**	**4.40%**
48	3569	Caterpillar Grp						
		11255	Caterpillar Ins Co	6,379,362	0.2738%	3,920,472	1,782,381	45.46%
				6,379,362	**0.2738%**	**3,920,472**	**1,782,381**	**45.46%**
49	3703	Tower Grp						
		44300	Tower Ins Co Of NY	3,459,810	0.1485%	3,552,588	3,495,483	98.39%
		40134	Castlepoint Natl Ins Co	2,800,992	0.1202%	2,996,996	-3,245,106	-108.28%
				6,260,802	**0.2687%**	**6,549,584**	**250,377**	**3.82%**
50	93	STATE NATL GRP						
		12831	State Natl Ins Co Inc	5,993,551	0.2572%	8,564,061	10,156,410	118.59%
		22608	National Specialty Ins Co	20,050	0.0009%	6,515	6,000	92.10%
				6,013,601	**0.2581%**	**8,570,576**	**10,162,410**	**118.57%**
51	785	MARKEL CORP GRP						
		38970	Markel Ins Co	4,589,777	0.1970%	3,953,636	4,064,969	102.82%
		28932	Markel Amer Ins Co	1,342,357	0.0576%	1,442,987	-6,036,365	-418.32%
				5,932,134	**0.2546%**	**5,396,623**	**-1,971,396**	**-36.53%**
52	3786	Endurance Grp						
		43630	Endurance Risk Solutions Assur Co	5,923,162	0.2542%	5,971,267	3,042,034	50.94%
				5,923,162	**0.2542%**	**5,971,267**	**3,042,034**	**50.94%**
53	2898	Western Serv Contract Grp						
		37850	Pacific Specialty Ins Co	5,227,725	0.2244%	5,113,562	3,282,576	64.19%
				5,227,725	**0.2244%**	**5,113,562**	**3,282,576**	**64.19%**
54	4254	The Warranty Grp						
		40827	Virginia Surety Co Inc	4,405,757	0.1891%	4,168,152	2,274,103	54.56%
				4,405,757	**0.1891%**	**4,168,152**	**2,274,103**	**54.56%**
55	3219	NKSJ Holdings Inc Grp						
		11126	Sompo Japan Ins Co of Amer	2,768,579	0.1188%	2,954,686	2,208,732	74.75%
		27073	Nipponkoa Ins Co Ltd US Br	1,250,027	0.0537%	1,296,753	784,041	60.46%
				4,018,606	**0.1725%**	**4,251,439**	**2,992,773**	**70.39%**

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56	748		Meadowbrook Ins Grp					
		18023	Star Ins Co	2,849,035	0.1223%	2,512,768	717,042	28.54%
		25780	Williamsburg Natl Ins Co	835,334	0.0359%	897,652	1,619,751	180.44%
				3,684,369	**0.1581%**	**3,410,420**	**2,336,793**	**68.52%**
57	215		Kemper Corp Grp					
		10914	Kemper Independence Ins Co	3,119,747	0.1339%	3,110,111	997,983	32.09%
		16063	Unitrin Auto & Home Ins Co	16,020	0.0007%	18,519	1,525,391	8236.90%
		31968	Merastar Ins Co	3,654	0.0002%	3,758	3,147	83.74%
				3,139,421	**0.1347%**	**3,132,388**	**2,526,521**	**80.66%**
58	323		CIVIL SERV EMPLOYEE GRP					
		18953	CSE Safeguard Ins Co	1,697,978	0.0729%	1,532,977	1,510,562	98.54%
		10693	Civil Serv Employees Ins Co	1,169,406	0.0502%	1,203,318	-36,613	-3.04%
				2,867,384	**0.1231%**	**2,736,295**	**1,473,949**	**53.87%**
59	3479		Merchants Bonding Co Grp					
		14494	Merchants Bonding Co a Mut	2,674,358	0.1148%	2,925,740	422,721	14.45%
				2,674,358	**0.1148%**	**2,925,740**	**422,721**	**14.45%**
60	3478		Hallmark Fin Serv Grp					
		34037	Hallmark Ins Co	2,506,162	0.1076%	2,673,721	1,711,182	64.00%
				2,506,162	**0.1076%**	**2,673,721**	**1,711,182**	**64.00%**
61	920		Global Ind Grp					
		42048	Diamond State Ins Co	2,090,461	0.0897%	1,967,607	61,897	3.15%
		32859	Penn Amer Ins Co	242,280	0.0104%	520,873	-503,630	-96.69%
				2,332,741	**0.1001%**	**2,488,480**	**-441,733**	**-17.75%**
62	75		Insco Ins Services Grp					
		12718	Developers Surety & Ind Co	2,265,976	0.0973%	2,069,400	758,571	36.66%
				2,265,976	**0.0973%**	**2,069,400**	**758,571**	**36.66%**
63	303		GUIDEONE INS GRP					
		15032	Guideone Mut Ins Co	2,231,339	0.0958%	2,317,913	-2,676,644	-115.48%
		14559	Guideone Specialty Mut Ins Co	19,577	0.0008%	19,570	100,711	514.62%
				2,250,916	**0.0966%**	**2,337,483**	**-2,575,933**	**-110.20%**
64	62		EMC INS CO GRP					
		21415	Employers Mut Cas Co	2,234,524	0.0959%	2,098,908	1,052,561	50.15%
				2,234,524	**0.0959%**	**2,098,908**	**1,052,561**	**50.15%**
65	9		JPMorgan Chase & Co Grp					
		22985	Sequoia Ins Co	2,084,819	0.0895%	2,464,105	2,769,843	112.41%
		12832	Personal Express Ins Co	110,428	0.0047%	105,653	-29,072	-27.52%
				2,195,247	**0.0942%**	**2,569,758**	**2,740,771**	**106.65%**
66	645		OREGON MUT GRP					
		14907	Oregon Mut Ins Co	2,153,719	0.0924%	2,195,646	258,359	11.77%
				2,153,719	**0.0924%**	**2,195,646**	**258,359**	**11.77%**

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67	28	AMICA MUT GRP						
		19976	Amica Mut Ins Co	1,909,078	0.0819%	1,855,031	-371,882	-20.05%
				1,909,078	**0.0819%**	**1,855,031**	**-371,882**	**-20.05%**
68	18767	Church Mut Ins Co						
		18767	Church Mut Ins Co	1,862,014	0.0799%	1,913,759	-12,495	-0.65%
				1,862,014	**0.0799%**	**1,913,759**	**-12,495**	**-0.65%**
69	83	GRANGE INS GRP						
		22101	Grange Ins Assn	1,818,800	0.0781%	1,737,151	232,030	13.36%
				1,818,800	**0.0781%**	**1,737,151**	**232,030**	**13.36%**
70	4702	Sparta Grp						
		20613	Sparta Ins Co	1,803,226	0.0774%	1,213,365	377,642	31.12%
				1,803,226	**0.0774%**	**1,213,365**	**377,642**	**31.12%**
71	225	IAT Reins Co Grp						
		26433	Harco Natl Ins Co	994,362	0.0427%	1,389,908	3,093,018	222.53%
		28886	Transguard Ins Co Of Amer Inc	545,226	0.0234%	539,632	-430,412	-79.76%
		13234	Wilshire Ins Co	221,419	0.0095%	220,411	66,899	30.35%
		20010	Acceptance Ind Ins Co	31,072	0.0013%	29,000	18,607	64.16%
		23248	Occidental Fire & Cas Co Of NC	9,784	0.0004%	8,025	912	11.36%
				1,801,863	**0.0773%**	**2,186,976**	**2,749,024**	**125.70%**
72	181	SWISS RE GRP						
		29874	North Amer Specialty Ins Co	1,696,561	0.0728%	1,360,243	43,216	3.18%
		39845	Westport Ins Corp	6,768	0.0003%	6,768	-37,022,019	-547015.65%
				1,703,329	**0.0731%**	**1,367,011**	**-36,978,803**	**-2705.08%**
73	79	Ally Ins Holdings Grp						
		38601	MIC Prop & Cas Ins Corp	1,694,684	0.0727%	809,510	127,422	15.74%
				1,694,684	**0.0727%**	**809,510**	**127,422**	**15.74%**
74	70	FIRST AMER TITLE GRP						
		34525	First Amer Specilaty Ins Co	1,538,906	0.0660%	1,424,430	648,538	45.53%
		37710	First Amer Prop & Cas Ins Co	125,572	0.0054%	128,295	-3,839	-2.99%
				1,664,478	**0.0714%**	**1,552,725**	**644,699**	**41.52%**
75	869	MINNESOTA MUT GRP						
		10054	Securian Cas Co	1,663,753	0.0714%	1,630,806	499,619	30.64%
				1,663,753	**0.0714%**	**1,630,806**	**499,619**	**30.64%**
76	458	PROTECTIVE LIFE INS GRP						
		35769	Lyndon Prop Ins Co	1,660,891	0.0713%	768,261	68,846	8.96%
				1,660,891	**0.0713%**	**768,261**	**68,846**	**8.96%**
77	457	ARGONAUT GRP						
		19860	Argonaut Great Central Ins Co	1,172,267	0.0503%	1,137,857	2,332,508	204.99%
		19801	Argonaut Ins Co	441,437	0.0189%	173,839	1,398,722	804.61%
				1,613,704	**0.0693%**	**1,311,696**	**3,731,230**	**284.46%**

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78	256	ProSight GRP						
		16608	New York Marine & Gen Ins Co	1,579,621	0.0678%	616,097	282,696	45.88%
				1,579,621	**0.0678%**	**616,097**	**282,696**	**45.88%**
79	39861	Golden Bear Ins Co						
		39861	Golden Bear Ins Co	1,537,144	0.0660%	1,642,931	-1,573,653	-95.78%
				1,537,144	**0.0660%**	**1,642,931**	**-1,573,653**	**-95.78%**
80	4	Ameriprise Fin Grp						
		29068	IDS Prop Cas Ins Co	1,327,045	0.0570%	1,222,212	150,001	12.27%
				1,327,045	**0.0570%**	**1,222,212**	**150,001**	**12.27%**
81	13528	Brotherhood Mut Ins Co						
		13528	Brotherhood Mut Ins Co	1,173,449	0.0504%	1,027,659	-3,720	-0.36%
				1,173,449	**0.0504%**	**1,027,659**	**-3,720**	**-0.36%**
82	670	FIDELITY NATL FIN GRP						
		25180	Fidelity Natl Ins Co	945,424	0.0406%	880,541	420,517	47.76%
		16578	Fidelity Natl Prop & Cas Ins Co	26,168	0.0011%	27,466	0	0.00%
				971,592	**0.0417%**	**908,007**	**420,517**	**46.31%**
83	456	LANCER FINANCIAL GRP						
		26077	Lancer Ins Co	962,631	0.0413%	916,720	-235,387	-25.68%
				962,631	**0.0413%**	**916,720**	**-235,387**	**-25.68%**
84	1120	EVEREST REINS HOLDINGS GRP						
		10120	Everest Natl Ins Co	955,057	0.0410%	29,381,685	26,998,810	91.89%
				955,057	**0.0410%**	**29,381,685**	**26,998,810**	**91.89%**
85	408	AMERICAN NATL FIN GRP						
		11048	Pacific Prop & Cas Co	949,760	0.0408%	932,330	160,000	17.16%
				949,760	**0.0408%**	**932,330**	**160,000**	**17.16%**
86	349	FLORISTS MUT GRP						
		13978	Florists Mut Ins Co	806,408	0.0346%	813,791	393,777	48.39%
				806,408	**0.0346%**	**813,791**	**393,777**	**48.39%**
87	248	UNITED FIRE & CAS GRP						
		31453	Financial Pacific Ins Co	762,635	0.0327%	826,498	6,866	0.83%
				762,635	**0.0327%**	**826,498**	**6,866**	**0.83%**
88	1	AETNA GRP						
		36153	Aetna Ins Co of CT	746,507	0.0320%	746,507	2,379,754	318.79%
				746,507	**0.0320%**	**746,507**	**2,379,754**	**318.79%**
89	36790	Springfield Ins Co Inc						
		36790	Springfield Ins Co Inc	642,908	0.0276%	694,541	-7,655	-1.10%
				642,908	**0.0276%**	**694,541**	**-7,655**	**-1.10%**
90	517	HANNOVER GRP						
		41343	HDI Gerling Amer Ins Co	631,245	0.0271%	514,943	-319,063	-61.96%
				631,245	**0.0271%**	**514,943**	**-319,063**	**-61.96%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: OTHER LIABILITY OCCURRENCE [17.1]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
91	4381	Houston Intl Ins Grp						
		35408	Imperium Ins Co	571,972	0.0245%	1,394,113	-195,360	-14.01%
				571,972	**0.0245%**	**1,394,113**	**-195,360**	**-14.01%**
92	968	AXA INS GRP						
		33022	AXA Ins Co	519,770	0.0223%	383,389	-36,255	-9.46%
				519,770	**0.0223%**	**383,389**	**-36,255**	**-9.46%**
93	411	MAPFRE INS GRP						
		19941	American Commerce Ins Co	467,132	0.0200%	121,518	0	0.00%
		13161	Commerce W Ins Co	32,628	0.0014%	33,295	53	0.16%
				499,760	**0.0214%**	**154,813**	**53**	**0.03%**
94	14010	Crusader Ins Co						
		14010	Crusader Ins Co	495,550	0.0213%	509,720	-499,284	-97.95%
				495,550	**0.0213%**	**509,720**	**-499,284**	**-97.95%**
95	16705	Dealers Assur Co						
		16705	Dealers Assur Co	413,428	0.0177%	237,205	0	0.00%
				413,428	**0.0177%**	**237,205**	**0**	**0.00%**
96	781	UNION LABOR GRP						
		37893	Ullico Cas Co	411,159	0.0176%	558,988	570,958	102.14%
				411,159	**0.0176%**	**558,988**	**570,958**	**102.14%**
97	175	STATE AUTO MUT GRP						
		30945	Plaza Ins Co	386,329	0.0166%	142,525	62,149	43.61%
				386,329	**0.0166%**	**142,525**	**62,149**	**43.61%**
98	241	METROPOLITAN GRP						
		25321	Metropolitan Drt Prop & Cas Ins Co	385,013	0.0165%	341,217	458,407	134.34%
				385,013	**0.0165%**	**341,217**	**458,407**	**134.34%**
99	21261	Electric Ins Co						
		21261	Electric Ins Co	376,270	0.0161%	381,981	999,999	261.79%
				376,270	**0.0161%**	**381,981**	**999,999**	**261.79%**
100	36340	Camico Mut Ins Co						
		36340	Camico Mut Ins Co	320,535	0.0138%	331,658	-167,410	-50.48%
				320,535	**0.0138%**	**331,658**	**-167,410**	**-50.48%**
101	74	DELPHI FIN GRP						
		15105	Safety Natl Cas Corp	297,246	0.0128%	179,808	137,032	76.21%
				297,246	**0.0128%**	**179,808**	**137,032**	**76.21%**
102	853	PUBLIC SERV GRP						
		15059	Public Serv Mut Ins Co	267,616	0.0115%	288,725	22,232	7.70%
				267,616	**0.0115%**	**288,725**	**22,232**	**7.70%**
103	300	HORACE MANN GRP						
		22578	Horace Mann Ins Co	238,361	0.0102%	230,548	96,916	42.04%
		22756	Horace Mann Prop & Cas Ins Co	26,062	0.0011%	24,160	500,000	2069.54%
				264,423	**0.0113%**	**254,708**	**596,916**	**234.35%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: OTHER LIABILITY OCCURRENCE [17.1]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
104	1169	GENERALI GRP						
		11231	Generali Us Branch	231,711	0.0099%	244,922	0	0.00%
				231,711	**0.0099%**	**244,922**	**0**	**0.00%**
105	41459	Armed Forces Ins Exch						
		41459	Armed Forces Ins Exch	222,770	0.0096%	226,990	61,869	27.26%
				222,770	**0.0096%**	**226,990**	**61,869**	**27.26%**
106	32107	Sutter Ins Co						
		32107	Sutter Ins Co	222,526	0.0096%	306,691	34,973	11.40%
				222,526	**0.0096%**	**306,691**	**34,973**	**11.40%**
107	246	INDIANA LUMBERMENS GRP						
		14265	Indiana Lumbermens Mut Ins Co	217,986	0.0094%	181,092	35,694	19.71%
				217,986	**0.0094%**	**181,092**	**35,694**	**19.71%**
108	4736	GGC Grp						
		21075	Financial Amer Prop & Cas Ins Co	206,352	0.0089%	202,250	7,698	3.81%
				206,352	**0.0089%**	**202,250**	**7,698**	**3.81%**
109	866	WESTERN WORLD GRP						
		40436	Stratford Ins Co	153,362	0.0066%	160,238	-441,137	-275.30%
				153,362	**0.0066%**	**160,238**	**-441,137**	**-275.30%**
110	1281	BANKAMERICA CORP GRP						
		24813	Balboa Ins Co	99,258	0.0043%	384,193	517,617	134.73%
		24821	Meritplan Ins Co	44,983	0.0019%	47,242	1,262	2.67%
		24848	Newport Ins Co	7,722	0.0003%	8,005	563	7.03%
				151,963	**0.0065%**	**439,440**	**519,442**	**118.21%**
111	11118	Federated Rural Electric Ins Exch						
		11118	Federated Rural Electric Ins Exch	123,832	0.0053%	122,946	222,590	181.05%
				123,832	**0.0053%**	**122,946**	**222,590**	**181.05%**
112	244	CINCINNATI FIN GRP						
		10677	Cincinnati Ins Co	121,064	0.0052%	130,512	-117,954	-90.38%
				121,064	**0.0052%**	**130,512**	**-117,954**	**-90.38%**
113	15768	Merced Mut Ins Co						
		15768	Merced Mut Ins Co	117,066	0.0050%	117,313	8,537	7.28%
				117,066	**0.0050%**	**117,313**	**8,537**	**7.28%**
114	18538	Bancinsure Inc						
		18538	Bancinsure Inc	112,589	0.0048%	147,005	0	0.00%
				112,589	**0.0048%**	**147,005**	**0**	**0.00%**
115	14974	Pennsylvania Lumbermens Mut Ins						
		14974	Pennsylvania Lumbermens Mut Ins	108,392	0.0047%	47,794	-3,099	-6.48%
				108,392	**0.0047%**	**47,794**	**-3,099**	**-6.48%**
116	124	AMERISURE CO GRP						
		23396	Amerisure Mut Ins Co	88,511	0.0038%	104,423	28,885	27.66%
				88,511	**0.0038%**	**104,423**	**28,885**	**27.66%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: OTHER LIABILITY OCCURRENCE [17.1]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
117	4747		WRM Amer Grp					
		20273	WRM Amer Ind Co Inc	85,614	0.0037%	31,691	5,289	16.69%
				85,614	**0.0037%**	**31,691**	**5,289**	**16.69%**
118	1346		AMERICAN SAFETY HOLDING GRP					
		39969	American Safety Cas Ins Co	84,752	0.0036%	111,657	-331,936	-297.28%
				84,752	**0.0036%**	**111,657**	**-331,936**	**-297.28%**
119	71		UNIVERSAL INS CO GRP					
		10759	Universal N Amer Ins Co	80,521	0.0035%	19,507	9,354	47.95%
				80,521	**0.0035%**	**19,507**	**9,354**	**47.95%**
120	4359		Housing Authority Prop Grp					
		11206	Housing Enterprise Ins Co Inc	72,926	0.0031%	72,396	31,491	43.50%
				72,926	**0.0031%**	**72,396**	**31,491**	**43.50%**
121	775		PHARMACISTS MUT GRP					
		13714	Pharmacists Mut Ins Co	64,227	0.0028%	55,878	5,710	10.22%
				64,227	**0.0028%**	**55,878**	**5,710**	**10.22%**
122	2638		NCMIC Grp					
		11127	Professional Solutions Ins Co	49,571	0.0021%	49,571	40,105	80.90%
				49,571	**0.0021%**	**49,571**	**40,105**	**80.90%**
123	38733		Alaska Natl Ins Co					
		38733	Alaska Natl Ins Co	23,068	0.0010%	27,598	-19,192	-69.54%
				23,068	**0.0010%**	**27,598**	**-19,192**	**-69.54%**
124	689		BANKERS INS GRP					
		33162	Bankers Ins Co	22,947	0.0010%	138,451	-521,686	-376.80%
				22,947	**0.0010%**	**138,451**	**-521,686**	**-376.80%**
125	3299		AJK Holdings Grp					
		29033	Atain Ins Co	18,611	0.0008%	13,094	0	0.00%
				18,611	**0.0008%**	**13,094**	**0**	**0.00%**
126	27480		California Mut Ins Co					
		27480	California Mut Ins Co	15,373	0.0007%	15,322	-20,000	-130.53%
				15,373	**0.0007%**	**15,322**	**-20,000**	**-130.53%**
127	26905		Century Natl Ins Co					
		26905	Century Natl Ins Co	13,640	0.0006%	6,966	0	0.00%
				13,640	**0.0006%**	**6,966**	**0**	**0.00%**
128	867		Baldwin & Lyons Grp					
		12416	Protective Ins Co	12,627	0.0005%	14,626	6,400	43.76%
				12,627	**0.0005%**	**14,626**	**6,400**	**43.76%**
129	4636		Alterra Capital Holdings Grp					
		21296	Alterra Amer Ins Co	12,000	0.0005%	514	1,857	361.28%
				12,000	**0.0005%**	**514**	**1,857**	**361.28%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: OTHER LIABILITY OCCURRENCE [17.1]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
130	661	BCBS of SC Grp						
		12157	Companion Prop & Cas Ins Co	11,690	0.0005%	987	3,562	360.89%
				11,690	**0.0005%**	**987**	**3,562**	**360.89%**
131	201	UTICA GRP						
		25976	Utica Mut Ins Co	10,963	0.0005%	11,062	13,307	120.29%
				10,963	**0.0005%**	**11,062**	**13,307**	**120.29%**
132	2698	ProAssurance Corp Grp						
		10222	PACO Assur Co Inc	9,829	0.0004%	9,829	15,999	162.77%
				9,829	**0.0004%**	**9,829**	**15,999**	**162.77%**
133	11092	Global Liberty Ins Co of NY						
		11092	Global Liberty Ins Co of NY	8,084	0.0003%	1,273	662	52.00%
				8,084	**0.0003%**	**1,273**	**662**	**52.00%**
134	28339	Gateway Ins Co						
		28339	Gateway Ins Co	2,616	0.0001%	2,244	0	0.00%
				2,616	**0.0001%**	**2,244**	**0**	**0.00%**
135	10499	Corepointe Ins Co						
		10499	Corepointe Ins Co	2,248	0.0001%	22,165	47	0.21%
				2,248	**0.0001%**	**22,165**	**47**	**0.21%**
136	23663	National Amer Ins Co						
		23663	National Amer Ins Co	973	0.0000%	1,006	-880	-87.48%
				973	**0.0000%**	**1,006**	**-880**	**-87.48%**
137	108	LUMBERMENS MUT CAS GRP						
		22918	American Motorists Ins Co	515	0.0000%	515	-398,922	-77460.58%
		30562	American Manufacturers Mut Ins Co	55	0.0000%	55	89,740	63163.64%
				570	**0.0000%**	**570**	**-309,182**	**-54242.46%**
			Line Total:	**2,329,938,524**	**100.0000%**	**2,297,191,181**	**1,477,782,170**	**64.33%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: OTHER LIABILITY CLAIMS MADE [17.2]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
1	12	AMERICAN INTL GRP						
		19445	National Union Fire Ins Co Of Pitts	221,345,866	14.2706%	221,383,973	71,245,826	32.18%
		19402	Chartis Prop Cas Co	3,596,043	0.2318%	3,385,670	-839,607	-24.80%
		19429	Insurance Co Of The State Of PA	2,527,114	0.1629%	2,474,792	-949,586	-38.37%
		23841	New Hampshire Ins Co	2,247,438	0.1449%	2,267,071	-1,290,921	-56.94%
		19380	American Home Assur Co	1,810,852	0.1167%	1,341,421	12,659,548	943.74%
		19410	Commerce & Industry Ins Co	482,603	0.0311%	-4,496,533	-229,959	5.11%
		23809	Granite State Ins Co	112,155	0.0072%	-56,583	-432,494	764.35%
		35637	Landmark Ins Co	59,871	0.0039%	-762,382	-287,198	37.67%
				232,181,942	**14.9692%**	**225,537,429**	**79,875,609**	**35.42%**
2	38	Chubb Inc Grp						
		20281	Federal Ins Co	144,205,954	9.2972%	146,161,471	60,580,401	41.45%
		35181	Executive Risk Ind Inc	23,444,959	1.5115%	26,167,853	3,823,058	14.61%
		20346	Pacific Ind Co	54,587	0.0035%	53,967	14,048	26.03%
		20397	Vigilant Ins Co	7,126	0.0005%	6,678	-2,221	-33.26%
				167,712,626	**10.8127%**	**172,389,969**	**64,415,286**	**37.37%**
3	3548	Travelers Grp						
		31194	Travelers Cas & Surety Co Of Amer	63,775,768	4.1117%	53,364,306	36,293,873	68.01%
		24791	St Paul Mercury Ins Co	20,328,976	1.3106%	29,588,953	34,504,651	116.61%
		25674	Travelers Prop Cas Co Of Amer	5,907,440	0.3809%	6,174,197	1,400,207	22.68%
		24767	St Paul Fire & Marine Ins Co	2,556,753	0.1648%	2,819,020	-627,781	-22.27%
		41483	Farmington Cas Co	140,358	0.0090%	186,913	-87,614	-46.87%
		25682	Travelers Ind Co Of CT	63,265	0.0041%	44,632	72,061	161.46%
		19038	Travelers Cas & Surety Co	19,506	0.0013%	236,369	-66,789	-28.26%
		25658	Travelers Ind Co	12,894	0.0008%	17,667	-6,587,782	-37288.63%
		24775	St Paul Guardian Ins Co	2,883	0.0002%	3,287	-5,460	-166.11%
				92,807,843	**5.9835%**	**92,435,344**	**64,895,366**	**70.21%**
4	218	CNA INS GRP						
		20443	Continental Cas Co	90,968,384	5.8649%	98,108,051	49,827,456	50.79%
		24047	Surety Bonding Co Of Amer	171,042	0.0110%	175,359	32,461	18.51%
		13188	Western Surety Co	131,321	0.0085%	121,258	39,270	32.39%
		35289	Continental Ins Co	110,733	0.0071%	103,956	-50,948	-49.01%
		20427	American Cas Co Of Reading PA	69,527	0.0045%	77,591	-10,031	-12.93%
		20494	Transportation Ins Co	22,150	0.0014%	24,064	-68,589	-285.03%
		20508	Valley Forge Ins Co	12,241	0.0008%	11,573	-1,685	-14.56%
		20478	National Fire Ins Co Of Hartford	5,904	0.0004%	3,487	-77,559	-2224.23%
				91,491,302	**5.8986%**	**98,625,339**	**49,690,375**	**50.38%**
5	1285	XL AMER GRP						
		37885	XL Specialty Ins Co	55,476,553	3.5767%	60,760,188	39,020,461	64.22%
		22322	Greenwich Ins Co	18,626,168	1.2009%	19,283,732	15,596,615	80.88%
		24554	XL Ins Amer Inc	201,454	0.0130%	253,024	-57,657	-22.79%
				74,304,175	**4.7905%**	**80,296,944**	**54,559,419**	**67.95%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: OTHER LIABILITY CLAIMS MADE [17.2]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
6	626	Ace Ltd Grp						
		22667	Ace Amer Ins Co	61,803,260	3.9846%	63,482,969	33,107,141	52.15%
		10030	Westchester Fire Ins Co	7,383,017	0.4760%	9,068,469	2,913,913	32.13%
				69,186,277	**4.4606%**	**72,551,438**	**36,021,054**	**49.65%**
7	1279	Arch Ins Grp						
		11150	Arch Ins Co	64,217,917	4.1402%	65,737,656	23,046,173	35.06%
				64,217,917	**4.1402%**	**65,737,656**	**23,046,173**	**35.06%**
8	212	ZURICH INS GRP						
		16535	Zurich Amer Ins Co	47,206,339	3.0435%	51,464,251	34,196,208	66.45%
		26247	American Guar & Liab Ins	10,868,259	0.7007%	11,690,165	4,570,948	39.10%
		39306	Fidelity & Deposit Co Of MD	466,462	0.0301%	617,678	502,181	81.30%
		27855	Zurich Amer Ins Co Of IL	449,148	0.0290%	252,953	100,496	39.73%
		40142	American Zurich Ins Co	396,558	0.0256%	435,595	282,022	64.74%
		41181	Universal Underwriters Ins Co	222,939	0.0144%	231,794	-162,683	-70.18%
		19356	Maryland Cas Co	1,245	0.0001%	2,842	4,690	165.02%
				59,610,950	**3.8432%**	**64,695,278**	**39,493,862**	**61.05%**
9	3416	AXIS Capital Grp						
		37273	Axis Ins Co	53,717,474	3.4633%	51,751,531	35,794,886	69.17%
		20370	AXIS Reins Co	1,658,729	0.1069%	2,778,188	6,292,008	226.48%
				55,376,203	**3.5702%**	**54,529,719**	**42,086,894**	**77.18%**
10	111	LIBERTY MUT GRP						
		19917	Liberty Ins Underwriters Inc	33,373,959	2.1517%	32,328,984	5,482,603	16.96%
		23043	Liberty Mut Ins Co	12,604,634	0.8126%	12,769,796	9,619,014	75.33%
		24732	General Ins Co Of Amer	6,866,178	0.4427%	7,518,443	-580,095	-7.72%
		19704	American States Ins Co	51,084	0.0033%	56,988	31,376	55.06%
		24724	First Natl Ins Co Of Amer	38,202	0.0025%	41,529	811	1.95%
		24198	Peerless Ins Co	36,608	0.0024%	37,691	5,538	14.69%
		23035	Liberty Mut Fire Ins Co	6,733	0.0004%	6,725	14,348	213.35%
		10836	Golden Eagle Ins Corp	2,380	0.0002%	2,165	290	13.39%
		24171	Netherlands Ins Co The	2,270	0.0001%	2,274	499	21.94%
		19690	American Economy Ins Co	1,618	0.0001%	1,757	-56,534	-3217.64%
		18333	Peerless Ind Ins Co	714	0.0000%	594	0	0.00%
				52,984,380	**3.4160%**	**52,766,946**	**14,517,850**	**27.51%**
11	3098	Tokio Marine Holdings Inc GRP						
		18058	Philadelphia Ind Ins Co	47,897,794	3.0881%	49,692,809	51,860,911	104.36%
		12904	Tokio Marine & Nichido Fire Ins Co	29,796	0.0019%	35,514	-417,340	-1175.14%
				47,927,590	**3.0900%**	**49,728,323**	**51,443,571**	**103.45%**
12	98	WR Berkley Corp GRP						
		10510	Carolina Cas Ins Co	27,344,677	1.7630%	27,786,645	33,081,923	119.06%
		32603	Berkley Ins Co	19,691,362	1.2695%	19,172,697	16,778,444	87.51%
		40045	Starnet Ins Co	140,193	0.0090%	46,929	10,215	21.77%
		36684	Riverport Ins Co	76,414	0.0049%	67,443	23,714	35.16%
		25224	Great Divide Ins Co	6,650	0.0004%	2,061	1,368	66.38%
				47,259,296	**3.0469%**	**47,075,775**	**49,895,664**	**105.99%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: OTHER LIABILITY CLAIMS MADE [17.2]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
13	36706	Lawyers Mut Ins Co						
		36706	Lawyers Mut Ins Co	40,614,360	2.6185%	42,287,559	18,772,780	44.39%
				40,614,360	**2.6185%**	**42,287,559**	**18,772,780**	**44.39%**
14	91	HARTFORD FIRE & CAS GRP						
		29459	Twin City Fire Ins Co Co	32,295,410	2.0821%	36,890,893	45,180,168	122.47%
		19682	Hartford Fire In Co	4,390,486	0.2831%	4,300,333	164,964	3.84%
		29424	Hartford Cas Ins Co	2,435,850	0.1570%	2,645,669	-68,941	-2.61%
		11000	Sentinel Ins Co Ltd	556,583	0.0359%	255,812	34,803	13.60%
		37478	Hartford Ins Co Of The Midwest	11,435	0.0007%	9,750	-972	-9.97%
		34690	Property & Cas Ins Co Of Hartford	108	0.0000%	105	15	14.29%
				39,689,872	**2.5589%**	**44,102,562**	**45,310,037**	**102.74%**
15	984	HCC INS HOLDINGS GRP						
		29599	US Specialty Ins Co	39,256,574	2.5309%	43,862,521	15,174,966	34.60%
				39,256,574	**2.5309%**	**43,862,521**	**15,174,966**	**34.60%**
16	3239	Allied World Assur Holding Grp						
		19489	Allied World Assur Co US Inc	16,403,993	1.0576%	12,245,864	5,716,964	46.68%
		16624	Darwin Natl Assur Co	15,604,624	1.0061%	16,003,338	6,749,155	42.17%
				32,008,617	**2.0637%**	**28,249,202**	**12,466,119**	**44.13%**
17	501	Alleghany Grp						
		22314	RSUI Ind Co	31,493,671	2.0305%	25,359,630	-7,279,412	-28.70%
				31,493,671	**2.0305%**	**25,359,630**	**-7,279,412**	**-28.70%**
18	158	FAIRFAX FIN GRP						
		25054	Hudson Ins Co	22,281,865	1.4366%	20,840,434	10,125,359	48.59%
		21105	North River Ins Co	3,117,641	0.2010%	3,116,826	6,297,531	202.05%
		26611	Valiant Ins Co	539,567	0.0348%	884,615	132,499	14.98%
		21113	United States Fire Ins Co	303,342	0.0196%	152,646	317,783	208.18%
		30007	General Fidelity Ins Co	121,038	0.0078%	55,372	0	0.00%
				26,363,453	**1.6997%**	**25,049,893**	**16,873,172**	**67.36%**
19	1129	Sirius Grp						
		20621	OneBeacon Amer Ins Co	10,775,946	0.6947%	10,797,780	10,424,914	96.55%
		20648	Employers Fire Ins Co	10,107,902	0.6517%	9,743,674	9,238,137	94.81%
		21970	OneBeacon Ins Co	2,154,075	0.1389%	2,679,576	2,813,507	105.00%
		27154	Atlantic Specialty Ins Co	346,426	0.0223%	15,303	6,573	42.95%
				23,384,349	**1.5076%**	**23,236,333**	**22,483,131**	**96.76%**
20	510	NAVIGATORS GRP						
		42307	Navigators Ins Co	21,966,616	1.4162%	24,607,647	20,548,346	83.50%
				21,966,616	**1.4162%**	**24,607,647**	**20,548,346**	**83.50%**
21	150	OLD REPUBLIC GRP						
		24147	Old Republic Ins Co	21,350,453	1.3765%	23,405,282	14,115,943	60.31%
		20095	Bituminous Cas Corp	2,000	0.0001%	1,125	0	0.00%
				21,352,453	**1.3766%**	**23,406,407**	**14,115,943**	**60.31%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: OTHER LIABILITY CLAIMS MADE [17.2]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
22	84	American Financial Grp						
		16691	Great Amer Ins Co	18,574,911	1.1976%	19,266,028	1,004,875	5.22%
		32620	National Interstate Ins Co	144,285	0.0093%	73,070	2,524	3.45%
		26832	Great Amer Alliance Ins Co	72,230	0.0047%	65,196	-217,610	-333.78%
		22136	Great Amer Ins Co of NY	42,302	0.0027%	20,471	-1,523,362	-7441.56%
		33723	Great Amer Spirit Ins Co	32,501	0.0021%	37,455	2,959	7.90%
		26344	Great Amer Assur Co	31,263	0.0020%	155,794	2,700,990	1733.69%
		31135	Great Amer Security Ins Co	2,665	0.0002%	2,504	-1	-0.04%
				18,900,157	**1.2185%**	**19,620,518**	**1,970,375**	**10.04%**
23	36340	Camico Mut Ins Co						
		36340	Camico Mut Ins Co	17,566,982	1.1326%	17,435,091	4,367,405	25.05%
				17,566,982	**1.1326%**	**17,435,091**	**4,367,405**	**25.05%**
24	37540	Beazley Ins Co Inc						
		37540	Beazley Ins Co Inc	14,569,514	0.9393%	15,700,427	20,061,049	127.77%
				14,569,514	**0.9393%**	**15,700,427**	**20,061,049**	**127.77%**
25	4670	Starr Grp						
		38318	Starr Ind & Liab Co	13,560,474	0.8743%	11,136,909	4,516,829	40.56%
				13,560,474	**0.8743%**	**11,136,909**	**4,516,829**	**40.56%**
26	783	RLI INS GRP						
		13056	RLI Ins Co	13,520,982	0.8717%	11,653,639	5,459,755	46.85%
				13,520,982	**0.8717%**	**11,653,639**	**5,459,755**	**46.85%**
27	31	BERKSHIRE HATHAWAY GRP						
		25895	United States Liab Ins Co	11,562,687	0.7455%	11,648,631	1,507,692	12.94%
		11967	General Star Natl Ins Co	1,423,948	0.0918%	2,094,123	739,546	35.32%
		20052	National Liab & Fire Ins Co	496,184	0.0320%	326,705	110,378	33.79%
		38962	Genesis Ins Co	3,859	0.0002%	144,696	-2,064,937	-1427.09%
				13,486,678	**0.8695%**	**14,214,155**	**292,679**	**2.06%**
28	23	BCS INS GRP						
		38245	BCS Ins Co	11,879,265	0.7659%	10,752,268	2,670,811	24.84%
				11,879,265	**0.7659%**	**10,752,268**	**2,670,811**	**24.84%**
29	1120	EVEREST REINS HOLDINGS GRP						
		10120	Everest Natl Ins Co	10,349,983	0.6673%	5,929,456	2,057,760	34.70%
				10,349,983	**0.6673%**	**5,929,456**	**2,057,760**	**34.70%**
30	140	NATIONWIDE CORP GRP						
		15580	Scottsdale Ind Co	5,164,850	0.3330%	5,786,492	777,258	13.43%
		22209	Freedom Specialty Ins Co	2,763,845	0.1782%	993,565	0	0.00%
		11991	National Cas Co	848,761	0.0547%	805,183	825,251	102.49%
		23787	Nationwide Mut Ins Co	106,006	0.0068%	86,253	2,018	2.34%
				8,883,462	**0.5727%**	**7,671,493**	**1,604,527**	**20.92%**
31	457	ARGONAUT GRP						
		19801	Argonaut Ins Co	8,412,226	0.5424%	8,511,112	3,716,260	43.66%
				8,412,226	**0.5424%**	**8,511,112**	**3,716,260**	**43.66%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: OTHER LIABILITY CLAIMS MADE [17.2]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
32	306	CUNA MUT GRP						
		10847	Cumis Ins Society Inc	8,370,905	0.5397%	7,925,729	5,538,797	69.88%
				8,370,905	**0.5397%**	**7,925,729**	**5,538,797**	**69.88%**
33	4509	Ironshore Grp						
		23647	Ironshore Ind Inc	8,328,934	0.5370%	6,888,730	8,450,535	122.67%
				8,328,934	**0.5370%**	**6,888,730**	**8,450,535**	**122.67%**
34	176	STATE FARM GRP						
		25143	State Farm Fire & Cas Co	6,203,991	0.4000%	6,136,147	4,949,399	80.66%
				6,203,991	**0.4000%**	**6,136,147**	**4,949,399**	**80.66%**
35	93	STATE NATL GRP						
		12831	State Natl Ins Co Inc	6,079,583	0.3920%	7,842,034	-4,121,227	-52.55%
				6,079,583	**0.3920%**	**7,842,034**	**-4,121,227**	**-52.55%**
36	88	The Hanover Ins Grp						
		22292	Hanover Ins Co	4,246,691	0.2738%	2,286,800	350,107	15.31%
		25585	Professionals Direct Ins Co	1,802,543	0.1162%	1,902,258	873,290	45.91%
				6,049,234	**0.3900%**	**4,189,058**	**1,223,397**	**29.20%**
37	7	FEDERATED MUT GRP						
		13935	Federated Mut Ins Co	3,898,211	0.2513%	3,562,413	1,709,889	48.00%
		28304	Federated Serv Ins Co	1,375,454	0.0887%	1,217,811	653,532	53.66%
				5,273,665	**0.3400%**	**4,780,224**	**2,363,421**	**49.44%**
38	785	MARKEL CORP GRP						
		28932	Markel Amer Ins Co	4,938,744	0.3184%	3,819,437	1,797,444	47.06%
		38970	Markel Ins Co	186,288	0.0120%	164,089	-3	0.00%
				5,125,032	**0.3304%**	**3,983,526**	**1,797,441**	**45.12%**
39	4381	Houston Intl Ins Grp						
		35408	Imperium Ins Co	4,915,420	0.3169%	5,856,803	1,738,009	29.68%
				4,915,420	**0.3169%**	**5,856,803**	**1,738,009**	**29.68%**
40	4574	Catlin US Ins Grp						
		19518	Catlin Ins Co	4,688,613	0.3023%	4,379,066	1,444,814	32.99%
				4,688,613	**0.3023%**	**4,379,066**	**1,444,814**	**32.99%**
41	4666	Hiscox Ins Grp						
		10200	Hiscox Ins Co Inc	4,354,180	0.2807%	2,902,316	1,724,730	59.43%
				4,354,180	**0.2807%**	**2,902,316**	**1,724,730**	**59.43%**
42	2638	NCMIC Grp						
		11127	Professional Solutions Ins Co	3,764,293	0.2427%	3,341,168	1,652,215	49.45%
				3,764,293	**0.2427%**	**3,341,168**	**1,652,215**	**49.45%**
43	867	Baldwin & Lyons Grp						
		12416	Protective Ins Co	3,620,096	0.2334%	1,631,594	1,033,252	63.33%
				3,620,096	**0.2334%**	**1,631,594**	**1,033,252**	**63.33%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: OTHER LIABILITY CLAIMS MADE [17.2]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
44	256	ProSight GRP						
		16608	New York Marine & Gen Ins Co	3,429,939	0.2211%	5,075,049	5,450,254	107.39%
				3,429,939	**0.2211%**	**5,075,049**	**5,450,254**	**107.39%**
45	181	SWISS RE GRP						
		39845	Westport Ins Corp	2,513,387	0.1620%	2,916,275	452,565	15.52%
		29874	North Amer Specialty Ins Co	484,111	0.0312%	464,319	-86,299	-18.59%
				2,997,498	**0.1933%**	**3,380,594**	**366,266**	**10.83%**
46	761	ALLIANZ INS GRP						
		21873	Firemans Fund Ins Co	2,848,336	0.1836%	2,377,244	727,002	30.58%
		35300	Allianz Global Risks US Ins Co	57,433	0.0037%	64,636	-102,248	-158.19%
		21857	American Ins Co	36,908	0.0024%	33,082	-3,310	-10.01%
		22810	Chicago Ins Co	36,717	0.0024%	122,796	-2,014,596	-1640.60%
		21881	National Surety Corp	5,582	0.0004%	5,582	94	1.68%
				2,984,976	**0.1924%**	**2,603,340**	**-1,393,058**	**-53.51%**
47	161	TOPA EQUITIES LTD GRP						
		18031	Topa Ins Co	2,628,702	0.1695%	3,236,463	1,375,032	42.49%
				2,628,702	**0.1695%**	**3,236,463**	**1,375,032**	**42.49%**
48	748	Meadowbrook Ins Grp						
		21903	Procentury Ins Co	1,502,195	0.0968%	1,361,124	338,034	24.83%
		18023	Star Ins Co	229,127	0.0148%	230,893	441,474	191.20%
				1,731,322	**0.1116%**	**1,592,017**	**779,508**	**48.96%**
49	361	Munich Re Grp						
		19720	American Alt Ins Corp	1,458,789	0.0941%	1,450,350	777,423	53.60%
				1,458,789	**0.0941%**	**1,450,350**	**777,423**	**53.60%**
50	155	PROGRESSIVE GRP						
		24260	Progressive Cas Ins Co	1,447,513	0.0933%	3,483,523	11,015,926	316.23%
				1,447,513	**0.0933%**	**3,483,523**	**11,015,926**	**316.23%**
51	3786	Endurance Grp						
		43630	Endurance Risk Solutions Assur Co	1,293,529	0.0834%	1,124,347	682,039	60.66%
				1,293,529	**0.0834%**	**1,124,347**	**682,039**	**60.66%**
52	4715	MS & AD Ins Grp						
		22551	Mitsui Sumitomo Ins USA Inc	723,846	0.0467%	547,979	-350,261	-63.92%
				723,846	**0.0467%**	**547,979**	**-350,261**	**-63.92%**
53	169	SENTRY INS GRP						
		21180	Sentry Select Ins Co	487,537	0.0314%	479,248	23,039	4.81%
				487,537	**0.0314%**	**479,248**	**23,039**	**4.81%**
54	349	FLORISTS MUT GRP						
		13978	Florists Mut Ins Co	380,043	0.0245%	346,109	-33,382	-9.64%
				380,043	**0.0245%**	**346,109**	**-33,382**	**-9.64%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: OTHER LIABILITY CLAIMS MADE [17.2]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
55	18538	Bancinsure Inc						
		18538	Bancinsure Inc	351,049	0.0226%	487,450	254,519	52.21%
				351,049	**0.0226%**	**487,450**	**254,519**	**52.21%**
56	4701	Torus Ins Grp						
		25496	Torus Natl Ins Co	328,093	0.0212%	75,481	45,038	59.67%
				328,093	**0.0212%**	**75,481**	**45,038**	**59.67%**
57	62	EMC INS CO GRP						
		21415	Employers Mut Cas Co	309,211	0.0199%	245,306	10,922	4.45%
				309,211	**0.0199%**	**245,306**	**10,922**	**4.45%**
58	32433	Medical Ins Exch Of CA						
		32433	Medical Ins Exch Of CA	268,515	0.0173%	269,247	65,235	24.23%
				268,515	**0.0173%**	**269,247**	**65,235**	**24.23%**
59	1346	AMERICAN SAFETY HOLDING GRP						
		39969	American Safety Cas Ins Co	219,088	0.0141%	80,981	137,935	170.33%
				219,088	**0.0141%**	**80,981**	**137,935**	**170.33%**
60	796	QBE INS GRP						
		39217	QBE Ins Corp	118,458	0.0076%	219,617	162,702	74.08%
		16217	National Farmers Union Prop & Cas	43,963	0.0028%	43,369	-5,899	-13.60%
		37257	Praetorian Ins Co	5,574	0.0004%	18,964	40,914	215.75%
				167,995	**0.0108%**	**281,950**	**197,717**	**70.12%**
61	303	GUIDEONE INS GRP						
		14559	Guideone Specialty Mut Ins Co	140,410	0.0091%	143,487	-25,200	-17.56%
		15032	Guideone Mut Ins Co	25,904	0.0017%	35,237	33,114	93.98%
				166,314	**0.0107%**	**178,724**	**7,914**	**4.43%**
62	201	UTICA GRP						
		25976	Utica Mut Ins Co	85,315	0.0055%	89,523	0	0.00%
				85,315	**0.0055%**	**89,523**	**0**	**0.00%**
63	2698	ProAssurance Corp Grp						
		33391	ProAssurance Ind Co Inc	36,459	0.0024%	34,097	17,026	49.93%
		14460	Podiatry Ins Co Of Amer	30,994	0.0020%	34,490	13,805	40.03%
		10222	PACO Assur Co Inc	17,850	0.0012%	107,576	-247,055	-229.66%
				85,303	**0.0055%**	**176,163**	**-216,224**	**-122.74%**
64	248	UNITED FIRE & CAS GRP						
		31453	Financial Pacific Ins Co	71,728	0.0046%	74,418	0	0.00%
				71,728	**0.0046%**	**74,418**	**0**	**0.00%**
65	18767	Church Mut Ins Co						
		18767	Church Mut Ins Co	64,531	0.0042%	64,582	-4,409	-6.83%
				64,531	**0.0042%**	**64,582**	**-4,409**	**-6.83%**
66	781	UNION LABOR GRP						
		37893	Ullico Cas Co	60,349	0.0039%	60,671	-23,920	-39.43%
				60,349	**0.0039%**	**60,671**	**-23,920**	**-39.43%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: OTHER LIABILITY CLAIMS MADE [17.2]

Sorted by Market Share

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Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
67	645	OREGON MUT GRP						
		14907	Oregon Mut Ins Co	45,074	0.0029%	42,391	-533	-1.26%
				45,074	**0.0029%**	**42,391**	**-533**	**-1.26%**
68	831	DOCTORS CO GRP						
		10352	Scpie Ind Co	36,511	0.0024%	176,471	-72,856	-41.28%
		34495	Doctors Co An Interins Exch	8,390	0.0005%	8,390	0	0.00%
				44,901	**0.0029%**	**184,861**	**-72,856**	**-39.41%**
69	968	AXA INS GRP						
		33022	AXA Ins Co	38,467	0.0025%	36,743	-9,153	-24.91%
				38,467	**0.0025%**	**36,743**	**-9,153**	**-24.91%**
70	11118	Federated Rural Electric Ins Exch						
		11118	Federated Rural Electric Ins Exch	24,319	0.0016%	24,288	-247	-1.02%
				24,319	**0.0016%**	**24,288**	**-247**	**-1.02%**
71	10758	Colonial Surety Co						
		10758	Colonial Surety Co	23,020	0.0015%	12,171	2,361	19.40%
				23,020	**0.0015%**	**12,171**	**2,361**	**19.40%**
72	4747	WRM Amer Grp						
		20273	WRM Amer Ind Co Inc	22,364	0.0014%	6,739	623	9.24%
				22,364	**0.0014%**	**6,739**	**623**	**9.24%**
73	3219	NKSJ Holdings Inc Grp						
		11126	Sompo Japan Ins Co of Amer	16,420	0.0011%	11,445	0	0.00%
				16,420	**0.0011%**	**11,445**	**0**	**0.00%**
74	517	HANNOVER GRP						
		41343	HDI Gerling Amer Ins Co	9,087	0.0006%	10,228	27,392	267.81%
				9,087	**0.0006%**	**10,228**	**27,392**	**267.81%**
75	244	CINCINNATI FIN GRP						
		10677	Cincinnati Ins Co	3,521	0.0002%	2,241	0	0.00%
				3,521	**0.0002%**	**2,241**	**0**	**0.00%**
76	38733	Alaska Natl Ins Co						
		38733	Alaska Natl Ins Co	1,818	0.0001%	1,152	0	0.00%
				1,818	**0.0001%**	**1,152**	**0**	**0.00%**
			Line Total:	**1,551,064,311**	**100.0000%**	**1,564,749,151**	**822,033,538**	**52.53%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: EXCESS WORKERS' COMPENSATION [17.3]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
1	3703	Tower Grp						
		40134	Castlepoint Natl Ins Co	51,059,192	26.9015%	50,743,987	33,225,714	65.48%
				51,059,192	**26.9015%**	**50,743,987**	**33,225,714**	**65.48%**
2	74	DELPHI FIN GRP						
		15105	Safety Natl Cas Corp	45,861,796	24.1632%	42,138,560	18,003,885	42.73%
				45,861,796	**24.1632%**	**42,138,560**	**18,003,885**	**42.73%**
3	626	Ace Ltd Grp						
		22667	Ace Amer Ins Co	20,305,850	10.6985%	18,423,167	8,370,438	45.43%
				20,305,850	**10.6985%**	**18,423,167**	**8,370,438**	**45.43%**
4	12	AMERICAN INTL GRP						
		19445	National Union Fire Ins Co Of Pitts	19,731,710	10.3960%	26,092,574	483,386	1.85%
		19380	American Home Assur Co	25,443	0.0134%	25,443	-74,010	-290.89%
				19,757,153	**10.4094%**	**26,118,017**	**409,376**	**1.57%**
5	748	Meadowbrook Ins Grp						
		18023	Star Ins Co	12,266,413	6.4628%	9,824,605	6,054,053	61.62%
				12,266,413	**6.4628%**	**9,824,605**	**6,054,053**	**61.62%**
6	111	LIBERTY MUT GRP						
		42404	Liberty Ins Corp	11,495,594	6.0567%	30,153,603	44,295,874	146.90%
				11,495,594	**6.0567%**	**30,153,603**	**44,295,874**	**146.90%**
7	1279	Arch Ins Grp						
		11150	Arch Ins Co	8,823,874	4.6490%	8,653,191	4,880,876	56.41%
				8,823,874	**4.6490%**	**8,653,191**	**4,880,876**	**56.41%**
8	256	ProSight GRP						
		16608	New York Marine & Gen Ins Co	7,232,584	3.8106%	7,140,214	7,102,452	99.47%
				7,232,584	**3.8106%**	**7,140,214**	**7,102,452**	**99.47%**
9	1285	XL AMER GRP						
		37885	XL Specialty Ins Co	2,835,521	1.4939%	2,766,310	2,004,202	72.45%
				2,835,521	**1.4939%**	**2,766,310**	**2,004,202**	**72.45%**
10	3548	Travelers Grp						
		25674	Travelers Prop Cas Co Of Amer	2,120,419	1.1172%	870,799	650,481	74.70%
		25682	Travelers Ind Co Of CT	565,414	0.2979%	565,414	140,672	24.88%
		25887	United States Fidelity & Guar Co	56,728	0.0299%	1,525,517	1,799,183	117.94%
				2,742,561	**1.4450%**	**2,961,730**	**2,590,336**	**87.46%**
11	212	ZURICH INS GRP						
		16535	Zurich Amer Ins Co	2,127,890	1.1211%	2,579,134	3,440,732	133.41%
		26247	American Guar & Liab Ins	125,059	0.0659%	301,746	84,308	27.94%
				2,252,949	**1.1870%**	**2,880,880**	**3,525,040**	**122.36%**
12	91	HARTFORD FIRE & CAS GRP						
		29424	Hartford Cas Ins Co	1,829,843	0.9641%	1,550,960	1,924,738	124.10%
				1,829,843	**0.9641%**	**1,550,960**	**1,924,738**	**124.10%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: EXCESS WORKERS' COMPENSATION [17.3]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
13	150	OLD REPUBLIC GRP						
		24147	Old Republic Ins Co	1,508,072	0.7946%	1,637,840	1,883,186	114.98%
				1,508,072	**0.7946%**	**1,637,840**	**1,883,186**	**114.98%**
14	38	Chubb Inc Grp						
		20281	Federal Ins Co	1,404,808	0.7402%	1,602,312	408,421	25.49%
		20303	Great Northern Ins Co	73,161	0.0385%	79,477	11,034	13.88%
		20397	Vigilant Ins Co	13,985	0.0074%	15,743	-11,179	-71.01%
		20346	Pacific Ind Co	222	0.0001%	82	0	0.00%
				1,492,176	**0.7862%**	**1,697,614**	**408,276**	**24.05%**
15	3098	Tokio Marine Holdings Inc GRP						
		12904	Tokio Marine & Nichido Fire Ins Co	191,008	0.1006%	215,550	-99,629	-46.22%
				191,008	**0.1006%**	**215,550**	**-99,629**	**-46.22%**
16	306	CUNA MUT GRP						
		10847	Cumis Ins Society Inc	141,270	0.0744%	141,270	0	0.00%
				141,270	**0.0744%**	**141,270**	**0**	**0.00%**
17	1208	GRAY INS GRP						
		36307	Gray Ins Co	4,572	0.0024%	4,572	11,339	248.01%
				4,572	**0.0024%**	**4,572**	**11,339**	**248.01%**
			Line Total:	**189,800,428**	**100.0000%**	**207,052,070**	**134,590,156**	**65.00%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: PRODUCTS LIABILITY [18]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
1	38	Chubb Inc Grp						
		20281	Federal Ins Co	44,919,604	23.5848%	44,705,563	22,590,362	50.53%
		20303	Great Northern Ins Co	1,942,180	1.0197%	1,915,544	127,417	6.65%
		20397	Vigilant Ins Co	194,247	0.1020%	197,090	-109,603	-55.61%
		20346	Pacific Ind Co	35,212	0.0185%	29,394	5,735,056	19510.98%
				47,091,243	**24.7250%**	**46,847,591**	**28,343,232**	**60.50%**
2	91	HARTFORD FIRE & CAS GRP						
		19682	Hartford Fire In Co	15,694,161	8.2401%	14,575,328	4,789,307	32.86%
		29459	Twin City Fire Ins Co Co	581,580	0.3054%	584,684	-129,379	-22.13%
		29424	Hartford Cas Ins Co	424,342	0.2228%	294,279	-3,652,965	-1241.33%
		30104	Hartford Underwriters Ins Co	407,423	0.2139%	450,198	83,407	18.53%
		37478	Hartford Ins Co Of The Midwest	124,175	0.0652%	173,044	-60,398	-34.90%
		22357	Hartford Accident & Ind Co	2,997	0.0016%	2,343	-44,582	-1902.77%
		34690	Property & Cas Ins Co Of Hartford	2,657	0.0014%	2,470	226	9.15%
				17,237,335	**9.0504%**	**16,082,346**	**985,616**	**6.13%**
3	212	ZURICH INS GRP						
		26247	American Guar & Liab Ins	9,135,683	4.7966%	8,666,611	-1,200,152	-13.85%
		16535	Zurich Amer Ins Co	3,260,500	1.7119%	4,113,766	23,222,609	564.51%
		41181	Universal Underwriters Ins Co	374,958	0.1969%	333,212	-917,649	-275.39%
		21709	Truck Ins Exch	42,335	0.0222%	42,092	-354,715	-842.71%
		21652	Farmers Ins Exch	21,786	0.0114%	23,589	17,423	73.86%
				12,835,262	**6.7391%**	**13,179,270**	**20,767,516**	**157.58%**
4	3548	Travelers Grp						
		25674	Travelers Prop Cas Co Of Amer	7,368,352	3.8687%	7,525,680	9,519,665	126.50%
		25682	Travelers Ind Co Of CT	2,660,761	1.3970%	2,442,871	1,807,386	73.99%
		24767	St Paul Fire & Marine Ins Co	1,228,824	0.6452%	1,315,223	6,876,139	522.81%
		36463	Discover Prop & Cas Ins Co	160,584	0.0843%	203,485	72,549	35.65%
		24791	St Paul Mercury Ins Co	75,086	0.0394%	113,045	2,055,785	1818.55%
		25658	Travelers Ind Co	45,480	0.0239%	34,180	234,175	685.12%
		24015	Northland Ins Co	18,292	0.0096%	27,160	-6,844	-25.20%
		24775	St Paul Guardian Ins Co	4,172	0.0022%	20,948	-31,716	-151.40%
				11,561,551	**6.0703%**	**11,682,592**	**20,527,139**	**175.71%**
5	140	NATIONWIDE CORP GRP						
		28223	Nationwide Agribusiness Ins Co	4,768,316	2.5036%	4,812,056	2,676,029	55.61%
		19100	Amco Ins Co	4,125,514	2.1661%	3,893,066	2,195,841	56.40%
		23787	Nationwide Mut Ins Co	1,811,298	0.9510%	1,531,803	3,015,508	196.86%
		13838	Farmland Mut Ins Co	311,377	0.1635%	111,007	54,381	48.99%
		25453	Nationwide Ins Co Of Amer	64,982	0.0341%	57,823	6,506	11.25%
				11,081,487	**5.8183%**	**10,405,755**	**7,948,265**	**76.38%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: PRODUCTS LIABILITY [18]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
6	12	AMERICAN INTL GRP						
		19445	National Union Fire Ins Co Of Pitts	6,345,561	3.3317%	6,205,147	-7,513,314	-121.08%
		19429	Insurance Co Of The State Of PA	3,055,343	1.6042%	2,694,238	8,558,937	317.68%
		19380	American Home Assur Co	537,904	0.2824%	400,995	4,316,747	1076.51%
		23809	Granite State Ins Co	420,220	0.2206%	410,862	140,535	34.20%
		19410	Commerce & Industry Ins Co	198,156	0.1040%	205,030	268,755	131.08%
				10,557,184	**5.5430%**	**9,916,272**	**5,771,660**	**58.20%**
7	111	LIBERTY MUT GRP						
		23035	Liberty Mut Fire Ins Co	5,564,198	2.9215%	7,233,062	11,229,346	155.25%
		23043	Liberty Mut Ins Co	1,816,252	0.9536%	1,781,903	6,333,567	355.44%
		26042	Wausau Underwriters Ins Co	1,076,370	0.5651%	875,672	926,675	105.82%
		24198	Peerless Ins Co	917,415	0.4817%	956,394	121,812	12.74%
		26069	Wausau Business Ins Co	324,170	0.1702%	247,829	431,809	174.24%
		24724	First Natl Ins Co Of Amer	205,227	0.1078%	222,964	-32,995	-14.80%
		42404	Liberty Ins Corp	193,838	0.1018%	90,503	73,301	80.99%
		19704	American States Ins Co	159,479	0.0837%	185,325	430,086	232.07%
		24732	General Ins Co Of Amer	88,840	0.0466%	98,642	-21,122	-21.41%
		19690	American Economy Ins Co	53,798	0.0282%	52,678	-44,404	-84.29%
		33600	LM Ins Corp	49,720	0.0261%	31,872	147	0.46%
		18333	Peerless Ind Ins Co	46,464	0.0244%	30,224	24,578	81.32%
		24171	Netherlands Ins Co The	20,215	0.0106%	31,720	-411	-1.30%
		10836	Golden Eagle Ins Corp	14,895	0.0078%	10,179	-1,555	-15.28%
		33588	First Liberty Ins Corp	7,479	0.0039%	7,632	40,646	532.57%
		19917	Liberty Ins Underwriters Inc	3,054	0.0016%	19,045	-5,888	-30.92%
				10,541,414	**5.5347%**	**11,875,644**	**19,505,592**	**164.25%**
8	761	ALLIANZ INS GRP						
		35300	Allianz Global Risks US Ins Co	3,231,894	1.6969%	3,248,639	1,533,949	47.22%
		21873	Firemans Fund Ins Co	3,173,343	1.6661%	3,231,296	-15,521,136	-480.34%
		21881	National Surety Corp	567,591	0.2980%	562,307	1,518,056	269.97%
		21857	American Ins Co	403,679	0.2119%	411,581	2,372,637	576.47%
		21865	Associated Ind Corp	61,250	0.0322%	75,354	9,168	12.17%
		21849	American Automobile Ins Co	17,298	0.0091%	42,876	6,857	15.99%
				7,455,055	**3.9142%**	**7,572,053**	**-10,080,469**	**-133.13%**
9	3219	NKSJ Holdings Inc Grp						
		11126	Sompo Japan Ins Co of Amer	5,613,262	2.9472%	5,678,188	1,328,190	23.39%
		27073	Nipponkoa Ins Co Ltd US Br	953,441	0.5006%	574,380	277,930	48.39%
				6,566,703	**3.4478%**	**6,252,568**	**1,606,120**	**25.69%**
10	626	Ace Ltd Grp						
		22667	Ace Amer Ins Co	4,785,787	2.5128%	5,280,984	-846,388	-16.03%
		10030	Westchester Fire Ins Co	1,473,426	0.7736%	1,636,686	-985,432	-60.21%
		43575	Indemnity Ins Co Of North Amer	23,103	0.0121%	20,737	96,407	464.90%
				6,282,316	**3.2985%**	**6,938,407**	**-1,735,413**	**-25.01%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: PRODUCTS LIABILITY [18]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
11	21261	Electric Ins Co						
		21261	Electric Ins Co	4,321,884	2.2692%	4,321,984	2,491,407	57.64%
				4,321,884	**2.2692%**	**4,321,984**	**2,491,407**	**57.64%**
12	4715	MS & AD Ins Grp						
		20362	Mitsui Sumitomo Ins Co of Amer	3,506,697	1.8412%	985,870	634,820	64.39%
		22551	Mitsui Sumitomo Ins USA Inc	305,673	0.1605%	336,612	116,264	34.54%
				3,812,370	**2.0017%**	**1,322,482**	**751,084**	**56.79%**
13	1113	MEDMARC INS GRP						
		22241	Medmarc Cas Ins Co	3,732,489	1.9597%	4,317,788	-2,378	-0.06%
				3,732,489	**1.9597%**	**4,317,788**	**-2,378**	**-0.06%**
14	3703	Tower Grp						
		44300	Tower Ins Co Of NY	3,606,321	1.8935%	3,757,497	-510	-0.01%
				3,606,321	**1.8935%**	**3,757,497**	**-510**	**-0.01%**
15	3098	Tokio Marine Holdings Inc GRP						
		12904	Tokio Marine & Nichido Fire Ins Co	3,272,025	1.7180%	4,989,280	-2,301,538	-46.13%
		18058	Philadelphia Ind Ins Co	93,359	0.0490%	88,335	-14,388	-16.29%
				3,365,384	**1.7670%**	**5,077,615**	**-2,315,926**	**-45.61%**
16	7	FEDERATED MUT GRP						
		13935	Federated Mut Ins Co	2,175,129	1.1420%	2,293,887	644,528	28.10%
		28304	Federated Serv Ins Co	864,974	0.4541%	795,584	193,892	24.37%
				3,040,103	**1.5962%**	**3,089,471**	**838,420**	**27.14%**
17	169	SENTRY INS GRP						
		24988	Sentry Ins A Mut Co	2,296,348	1.2057%	2,318,085	-883,141	-38.10%
		21180	Sentry Select Ins Co	518,283	0.2721%	537,033	1,892,242	352.35%
		23434	Middlesex Ins Co	68	0.0000%	39	-1,056	-2707.69%
				2,814,699	**1.4778%**	**2,855,157**	**1,008,045**	**35.31%**
18	1279	Arch Ins Grp						
		11150	Arch Ins Co	2,736,525	1.4368%	2,751,385	-245,914	-8.94%
				2,736,525	**1.4368%**	**2,751,385**	**-245,914**	**-8.94%**
19	4574	Catlin US Ins Grp						
		19518	Catlin Ins Co	2,479,918	1.3021%	2,342,947	416,034	17.76%
				2,479,918	**1.3021%**	**2,342,947**	**416,034**	**17.76%**
20	150	OLD REPUBLIC GRP						
		24147	Old Republic Ins Co	2,416,631	1.2688%	2,200,799	450,704	20.48%
		41424	Pennsylvania Manufacturers Ind Co	1	0.0000%	1	-5,540	¡54000.00%
				2,416,632	**1.2688%**	**2,200,800**	**445,164**	**20.23%**
21	2538	AmTrust GMACI Maiden Grp						
		25011	Wesco Ins Co	2,083,806	1.0941%	1,127,551	456,810	40.51%
		19879	Security Natl Ins Co	261,844	0.1375%	275,238	29,488	10.71%
				2,345,650	**1.2316%**	**1,402,789**	**486,298**	**34.67%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: PRODUCTS LIABILITY [18]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
22	1285	XL AMER GRP						
		24554	XL Ins Amer Inc	1,929,497	1.0131%	1,943,578	1,133,397	58.31%
		22322	Greenwich Ins Co	129,116	0.0678%	94,670	1,135,934	1199.89%
				2,058,613	**1.0809%**	**2,038,248**	**2,269,331**	**111.34%**
23	3786	Endurance Grp						
		43630	Endurance Risk Solutions Assur Co	2,008,558	1.0546%	1,862,414	911,336	48.93%
				2,008,558	**1.0546%**	**1,862,414**	**911,336**	**48.93%**
24	218	CNA INS GRP						
		20478	National Fire Ins Co Of Hartford	1,015,066	0.5330%	821,933	784,717	95.47%
		20494	Transportation Ins Co	401,677	0.2109%	391,923	-1,074,475	-274.15%
		20508	Valley Forge Ins Co	380,494	0.1998%	344,492	742,635	215.57%
		20443	Continental Cas Co	89,964	0.0472%	-237,230	-11,471,683	4835.68%
		20427	American Cas Co Of Reading PA	16,267	0.0085%	-7,902	-38,013	481.06%
				1,903,468	**0.9994%**	**1,313,216**	**-11,056,819**	**-841.96%**
25	4670	Starr Grp						
		38318	Starr Ind & Liab Co	1,418,980	0.7450%	1,688,873	1,052,175	62.30%
				1,418,980	**0.7450%**	**1,688,873**	**1,052,175**	**62.30%**
26	41394	Benchmark Ins Co						
		41394	Benchmark Ins Co	1,161,541	0.6099%	1,272,970	253,008	19.88%
				1,161,541	**0.6099%**	**1,272,970**	**253,008**	**19.88%**
27	517	HANNOVER GRP						
		41343	HDI Gerling Amer Ins Co	892,232	0.4685%	744,944	-1,102,012	-147.93%
				892,232	**0.4685%**	**744,944**	**-1,102,012**	**-147.93%**
28	796	QBE INS GRP						
		37257	Praetorian Ins Co	621,617	0.3264%	724,316	-3,736	-0.52%
		25747	Unigard Ins Co	97,193	0.0510%	125,430	-54,220	-43.23%
		24449	Regent Ins Co	925	0.0005%	925	-1,085	-117.30%
		25798	Unigard Ind Co	618	0.0003%	718	57,069	7948.33%
				720,353	**0.3782%**	**851,389**	**-1,972**	**-0.23%**
29	36790	Springfield Ins Co Inc						
		36790	Springfield Ins Co Inc	513,986	0.2699%	463,829	114,900	24.77%
				513,986	**0.2699%**	**463,829**	**114,900**	**24.77%**
30	1129	Sirius Grp						
		20621	OneBeacon Amer Ins Co	454,356	0.2386%	466,733	11,537,070	2471.88%
		20648	Employers Fire Ins Co	54,686	0.0287%	58,592	-134	-0.23%
				509,042	**0.2673%**	**525,325**	**11,536,936**	**2196.15%**
31	246	INDIANA LUMBERMENS GRP						
		14265	Indiana Lumbermens Mut Ins Co	468,461	0.2460%	400,001	119,037	29.76%
				468,461	**0.2460%**	**400,001**	**119,037**	**29.76%**
32	748	Meadowbrook Ins Grp						
		18023	Star Ins Co	455,724	0.2393%	451,947	124,216	27.48%
				455,724	**0.2393%**	**451,947**	**124,216**	**27.48%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: PRODUCTS LIABILITY [18]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
33	645	OREGON MUT GRP						
		14907	Oregon Mut Ins Co	329,535	0.1730%	472,794	-3,587	-0.76%
				329,535	**0.1730%**	**472,794**	**-3,587**	**-0.76%**
34	62	EMC INS CO GRP						
		21415	Employers Mut Cas Co	271,798	0.1427%	241,630	79,358	32.84%
				271,798	**0.1427%**	**241,630**	**79,358**	**32.84%**
35	1120	EVEREST REINS HOLDINGS GRP						
		10120	Everest Natl Ins Co	251,017	0.1318%	231,462	254,982	110.16%
				251,017	**0.1318%**	**231,462**	**254,982**	**110.16%**
36	158	FAIRFAX FIN GRP						
		21113	United States Fire Ins Co	153,971	0.0808%	103,187	2,484,989	2408.24%
		21105	North River Ins Co	49,513	0.0260%	106,999	21,536	20.13%
		26611	Valiant Ins Co	29,491	0.0155%	28,198	0	0.00%
		25054	Hudson Ins Co	3,829	0.0020%	547	1,005	183.73%
				236,804	**0.1243%**	**238,931**	**2,507,530**	**1049.48%**
37	74	DELPHI FIN GRP						
		15105	Safety Natl Cas Corp	209,265	0.1099%	123,389	80,323	65.10%
				209,265	**0.1099%**	**123,389**	**80,323**	**65.10%**
38	31	BERKSHIRE HATHAWAY GRP						
		25895	United States Liab Ins Co	180,633	0.0948%	160,957	-37,506	-23.30%
		20052	National Liab & Fire Ins Co	15,187	0.0080%	17,351	-8,944	-51.55%
				195,820	**0.1028%**	**178,308**	**-46,450**	**-26.05%**
39	968	AXA INS GRP						
		33022	AXA Ins Co	190,519	0.1000%	170,486	20,789	12.19%
				190,519	**0.1000%**	**170,486**	**20,789**	**12.19%**
40	88	The Hanover Ins Grp						
		22292	Hanover Ins Co	111,029	0.0583%	55,791	-77	-0.14%
		22306	Massachusetts Bay Ins Co	44,196	0.0232%	23,701	0	0.00%
		36064	Hanover Amer Ins Co	19,432	0.0102%	12,160	0	0.00%
		31534	Citizens Ins Co Of Amer	10,637	0.0056%	8,050	0	0.00%
				185,294	**0.0973%**	**99,702**	**-77**	**-0.08%**
41	4702	Sparta Grp						
		20613	Sparta Ins Co	165,399	0.0868%	128,868	30,086	23.35%
				165,399	**0.0868%**	**128,868**	**30,086**	**23.35%**
42	8	ALLSTATE INS GRP						
		19232	Allstate Ins Co	111,548	0.0586%	123,771	-3,107,505	-2510.69%
				111,548	**0.0586%**	**123,771**	**-3,107,505**	**-2510.69%**
43	244	CINCINNATI FIN GRP						
		10677	Cincinnati Ins Co	60,676	0.0319%	68,546	50,005	72.95%
				60,676	**0.0319%**	**68,546**	**50,005**	**72.95%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: PRODUCTS LIABILITY [18]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
44	920	Global Ind Grp						
		32859	Penn Amer Ins Co	58,827	0.0309%	71,190	-55,354	-77.76%
		42048	Diamond State Ins Co	444	0.0002%	1,416	-1,109	-78.32%
				59,271	**0.0311%**	**72,606**	**-56,463**	**-77.77%**
45	98	WR Berkley Corp GRP						
		36684	Riverport Ins Co	39,598	0.0208%	37,481	22,488	60.00%
		25224	Great Divide Ins Co	6,827	0.0036%	3,044	1,411	46.35%
				46,425	**0.0244%**	**40,525**	**23,899**	**58.97%**
46	866	WESTERN WORLD GRP						
		40436	Stratford Ins Co	33,989	0.0178%	35,481	-307,120	-865.59%
				33,989	**0.0178%**	**35,481**	**-307,120**	**-865.59%**
47	14974	Pennsylvania Lumbermens Mut Ins						
		14974	Pennsylvania Lumbermens Mut Ins	33,609	0.0176%	15,233	-3,200	-21.01%
				33,609	**0.0176%**	**15,233**	**-3,200**	**-21.01%**
48	124	AMERISURE CO GRP						
		23396	Amerisure Mut Ins Co	25,687	0.0135%	24,298	8,375	34.47%
				25,687	**0.0135%**	**24,298**	**8,375**	**34.47%**
49	785	MARKEL CORP GRP						
		28932	Markel Amer Ins Co	12,441	0.0065%	13,232	287,007	2169.04%
		38970	Markel Ins Co	3,380	0.0018%	3,472	362,198	10431.97%
				15,821	**0.0083%**	**16,704**	**649,205**	**3886.52%**
50	783	RLI INS GRP						
		13056	RLI Ins Co	14,584	0.0077%	70,525	-109,113	-154.72%
				14,584	**0.0077%**	**70,525**	**-109,113**	**-154.72%**
51	84	American Financial Grp						
		26832	Great Amer Alliance Ins Co	5,038	0.0026%	7,650	-4,256	-55.63%
		22136	Great Amer Ins Co of NY	3,788	0.0020%	3,788	41,749	1102.14%
		26344	Great Amer Assur Co	3,356	0.0018%	3,636	27,444	754.79%
				12,182	**0.0064%**	**15,074**	**64,937**	**430.79%**
52	1169	GENERALI GRP						
		11231	Generali Us Branch	11,427	0.0060%	8,320	0	0.00%
				11,427	**0.0060%**	**8,320**	**0**	**0.00%**
53	161	TOPA EQUITIES LTD GRP						
		18031	Topa Ins Co	4,079	0.0021%	7,018	2,904	41.38%
				4,079	**0.0021%**	**7,018**	**2,904**	**41.38%**
54	181	SWISS RE GRP						
		29874	North Amer Specialty Ins Co	2,611	0.0014%	1,608	7,600,629	472675.93%
				2,611	**0.0014%**	**1,608**	**7,600,629**	**472675.93%**
55	108	LUMBERMENS MUT CAS GRP						
		22977	Lumbermens Mut Cas Co	220	0.0001%	18,174	46,010	253.16%
				220	**0.0001%**	**18,174**	**46,010**	**253.16%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: PRODUCTS LIABILITY [18]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
			Line Total:	**190,460,063**	**100.0000%**	**188,209,022**	**109,516,635**	**58.19%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: PRIVATE PASSENGER AUTO NO-FAULT [19.1]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
1	1129	Sirius Grp						
		37915	Essentia Ins Co	5,681	78.6515%	5,644	-77	-1.36%
				5,681	**78.6515%**	**5,644**	**-77**	**-1.36%**
2	796	QBE INS GRP						
		37257	Praetorian Ins Co	1,287	17.8181%	4,928	8,718	176.91%
				1,287	**17.8181%**	**4,928**	**8,718**	**176.91%**
3	4725	Enstar Grp						
		20532	Clarendon Natl Ins Co	141	1.9521%	141	0	0.00%
				141	**1.9521%**	**141**	**0**	**0.00%**
4	91	HARTFORD FIRE & CAS GRP						
		30104	Hartford Underwriters Ins Co	112	1.5506%	30	-5,145	-17150.00%
		11000	Sentinel Ins Co Ltd	2	0.0277%	2	0	0.00%
				114	**1.5783%**	**32**	**-5,145**	**-16078.13%**
			Line Total:	**7,223**	**100.0000%**	**10,745**	**3,496**	**32.54%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: PRIVATE PASSENGER AUTO LIABILITY [19.2]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
1	212	ZURICH INS GRP						
		21687	Mid Century Ins Co	608,579,666	5.6120%	646,985,000	410,958,160	63.52%
		12963	21st Century Ins Co	353,082,986	3.2559%	359,271,489	190,467,161	53.01%
		21652	Farmers Ins Exch	339,329,443	3.1291%	302,177,015	147,960,445	48.96%
		25089	Coast Natl Ins Co	245,158,228	2.2607%	230,964,116	150,745,978	65.27%
		11185	Foremost Ins Co Grand Rapids MI	16,995,655	0.1567%	17,334,899	9,623,037	55.51%
		36404	21st Century Cas Co	9,641,868	0.0889%	9,445,389	5,530,318	58.55%
		34789	21st Century Centennial Ins Co	379,498	0.0035%	248,317	21,738	8.75%
		11800	Foremost Prop & Cas Ins Co	311,831	0.0029%	306,279	210,936	68.87%
		43761	21st Century Superior Ins Co	7,694	0.0001%	7,694	570,246	7411.57%
				1,573,486,869	**14.5097%**	**1,566,740,198**	**916,088,019**	**58.47%**
2	176	STATE FARM GRP						
		25178	State Farm Mut Auto Ins Co	1,450,275,929	13.3736%	1,441,242,217	978,077,159	67.86%
				1,450,275,929	**13.3736%**	**1,441,242,217**	**978,077,159**	**67.86%**
3	8	ALLSTATE INS GRP						
		19240	Allstate Ind Co	719,538,134	6.6351%	728,090,109	484,446,812	66.54%
		19232	Allstate Ins Co	154,522,124	1.4249%	158,233,489	80,200,545	50.68%
		30210	Esurance Prop & Cas Ins Co	102,937,643	0.9492%	104,149,820	48,282,470	46.36%
		10358	Encompass Ins Co	24,331,446	0.2244%	24,849,973	21,682,686	87.25%
				1,001,329,347	**9.2336%**	**1,015,323,391**	**634,612,513**	**62.50%**
4	660	MERCURY GEN GRP						
		27553	Mercury Ins Co	693,991,081	6.3996%	689,361,003	408,707,579	59.29%
		11908	Mercury Cas Co	160,677,107	1.4817%	162,201,946	94,883,321	58.50%
		38342	California Automobile Ins Co	46,601,145	0.4297%	50,128,864	28,856,198	57.56%
				901,269,333	**8.3110%**	**901,691,813**	**532,447,098**	**59.05%**
5	1318	Auto Club Enterprises Ins Grp						
		15598	Interins Exch Of The Automobile Club	889,122,320	8.1989%	888,335,977	596,997,716	67.20%
				889,122,320	**8.1989%**	**888,335,977**	**596,997,716**	**67.20%**
6	1278	CALIFORNIA STATE AUTO GRP						
		15539	AAA Northern CA NV & UT Ins Exch	701,588,156	6.4696%	701,122,111	381,726,640	54.45%
		37770	Western United Ins Co	24,823,469	0.2289%	24,246,319	10,989,372	45.32%
		10921	ACA Ins Co	7,266,635	0.0670%	11,946,498	4,645,717	38.89%
				733,678,260	**6.7655%**	**737,314,928**	**397,361,729**	**53.89%**
7	31	BERKSHIRE HATHAWAY GRP						
		35882	Geico Gen Ins Co	271,940,366	2.5077%	269,299,400	168,559,542	62.59%
		22055	Geico Ind Co	119,791,995	1.1046%	120,237,258	80,167,450	66.67%
		22063	Government Employees Ins Co	103,786,435	0.9571%	104,012,983	62,165,569	59.77%
		41491	Geico Cas Co	95,400,164	0.8797%	96,196,317	56,754,107	59.00%
		20052	National Liab & Fire Ins Co	905,343	0.0083%	574,177	552,371	96.20%
				591,824,303	**5.4574%**	**590,320,135**	**368,199,039**	**62.37%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: PRIVATE PASSENGER AUTO LIABILITY [19.2]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
8	155	PROGRESSIVE GRP						
		44288	Progressive Choice Ins Co	263,146,992	2.4266%	262,066,478	135,606,745	51.75%
		27804	Progressive West Ins Co	162,198,492	1.4957%	156,201,140	90,640,121	58.03%
		16322	Progressive Direct Ins Co	15,796,250	0.1457%	14,823,090	6,304,207	42.53%
		24260	Progressive Cas Ins Co	3,465,514	0.0320%	3,519,571	1,672,336	47.52%
		11851	Progressive Advanced Ins Co	23,126	0.0002%	36,284	15,787	43.51%
				444,630,374	**4.1001%**	**436,646,563**	**234,239,196**	**53.65%**
9	200	UNITED SERV AUTOMOBILE ASSN GRP						
		25968	USAA Cas Ins Co	191,349,829	1.7645%	190,090,969	129,835,647	68.30%
		25941	United Serv Automobile Assn	179,234,752	1.6528%	178,706,119	123,080,370	68.87%
		21253	Garrison Prop & Cas Ins Co	29,194,210	0.2692%	26,754,642	24,107,959	90.11%
		18600	USAA Gen Ind Co	28,013,099	0.2583%	26,165,696	18,677,165	71.38%
				427,791,890	**3.9448%**	**421,717,426**	**295,701,141**	**70.12%**
10	111	LIBERTY MUT GRP						
		24740	Safeco Ins Co Of Amer	190,538,736	1.7570%	182,367,603	101,792,129	55.82%
		23035	Liberty Mut Fire Ins Co	156,032,803	1.4388%	150,995,582	106,119,928	70.28%
		37214	American States Preferred Ins Co	19,563,550	0.1804%	19,480,938	13,307,125	68.31%
		39012	Safeco Ins Co Of IL	2,321,104	0.0214%	2,229,543	1,223,189	54.86%
		24724	First Natl Ins Co Of Amer	879,258	0.0081%	875,950	467,852	53.41%
				369,335,451	**3.4058%**	**355,949,616**	**222,910,223**	**62.62%**
11	3495	Infinity Prop & Cas Ins Grp						
		22268	Infinity Ins Co	312,947,483	2.8858%	298,354,859	166,640,143	55.85%
		10068	Hillstar Ins Co	16,154,973	0.1490%	15,925,510	12,718,023	79.86%
		11738	Infinity Auto Ins Co	1,685,474	0.0155%	2,048,108	1,031,490	50.36%
		20260	Infinity Select Ins Co	197,867	0.0018%	201,740	315,778	156.53%
				330,985,797	**3.0521%**	**316,530,217**	**180,705,434**	**57.09%**
12	140	NATIONWIDE CORP GRP						
		19100	Amco Ins Co	134,710,538	1.2422%	137,005,991	94,717,978	69.13%
		25453	Nationwide Ins Co Of Amer	67,208,205	0.6198%	67,028,694	43,882,131	65.47%
		42579	Allied Prop & Cas Ins Co	61,637,236	0.5684%	61,978,782	36,774,379	59.33%
		42889	Victoria Fire & Cas Co	44,825,800	0.4134%	46,685,053	28,129,530	60.25%
		42587	Depositors Ins Co	3,124,549	0.0288%	3,344,147	2,776,298	83.02%
		13242	Titan Ind Co	286,512	0.0026%	263,430	134,647	51.11%
				311,792,840	**2.8752%**	**316,306,097**	**206,414,963**	**65.26%**
13	11711	Access Ins Co						
		11711	Access Ins Co	162,869,135	1.5019%	161,319,101	141,757,874	87.87%
				162,869,135	**1.5019%**	**161,319,101**	**141,757,874**	**87.87%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: PRIVATE PASSENGER AUTO LIABILITY [19.2]

Sorted by Market Share

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Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
14	215	Kemper Corp Grp						
		19852	Financial Ind Co	107,980,422	0.9957%	109,891,745	79,816,429	72.63%
		10914	Kemper Independence Ins Co	27,537,505	0.2539%	27,959,782	18,624,867	66.61%
		10226	Unitrin Direct Ins Co	10,055,051	0.0927%	10,686,653	5,818,344	54.44%
		43044	Response Ins Co	742,613	0.0068%	756,175	548,208	72.50%
		26050	Response Worldwide Ins Co	549,604	0.0051%	583,679	207,980	35.63%
		10970	Response Ind Co Of CA	220,303	0.0020%	368,498	100,992	27.41%
		16063	Unitrin Auto & Home Ins Co	214,288	0.0020%	250,279	50,454	20.16%
				147,299,786	**1.3583%**	**150,496,811**	**105,167,274**	**69.88%**
15	10683	Wawanesa Gen Ins Co						
		10683	Wawanesa Gen Ins Co	146,594,832	1.3518%	138,962,864	114,941,205	82.71%
				146,594,832	**1.3518%**	**138,962,864**	**114,941,205**	**82.71%**
16	3548	Travelers Grp						
		19070	Standard Fire Ins Co	110,652,152	1.0204%	108,087,276	73,642,260	68.13%
		24015	Northland Ins Co	5,110	0.0000%	6,448	4,202	65.17%
				110,657,262	**1.0204%**	**108,093,724**	**73,646,462**	**68.13%**
17	91	HARTFORD FIRE & CAS GRP						
		30104	Hartford Underwriters Ins Co	75,904,025	0.6999%	76,757,053	44,870,884	58.46%
		29424	Hartford Cas Ins Co	29,376,768	0.2709%	30,639,062	17,243,930	56.28%
		29459	Twin City Fire Ins Co Co	2,417,452	0.0223%	2,542,844	1,202,782	47.30%
		27120	Trumbull Ins Co	598,751	0.0055%	45,572	4,715	10.35%
				108,296,996	**0.9986%**	**109,984,531**	**63,322,311**	**57.57%**
18	4	Ameriprise Fin Grp						
		29068	IDS Prop Cas Ins Co	103,470,163	0.9541%	103,145,112	70,878,514	68.72%
				103,470,163	**0.9541%**	**103,145,112**	**70,878,514**	**68.72%**
19	169	SENTRY INS GRP						
		13137	Viking Ins Co Of WI	97,588,139	0.8999%	90,944,546	57,593,058	63.33%
				97,588,139	**0.8999%**	**90,944,546**	**57,593,058**	**63.33%**
20	411	MAPFRE INS GRP						
		13161	Commerce W Ins Co	81,687,222	0.7533%	83,895,541	59,416,909	70.82%
		23876	Mapfre Ins Co	228,971	0.0021%	93,153	43,202	46.38%
				81,916,193	**0.7554%**	**83,988,694**	**59,460,111**	**70.80%**
21	10920	Alliance United Ins Co						
		10920	Alliance United Ins Co	78,465,874	0.7236%	76,694,455	56,530,385	73.71%
				78,465,874	**0.7236%**	**76,694,455**	**56,530,385**	**73.71%**
22	3702	Loya Grp						
		12589	Loya Cas Ins Co	63,862,348	0.5889%	62,672,915	47,864,341	76.37%
				63,862,348	**0.5889%**	**62,672,915**	**47,864,341**	**76.37%**
23	241	METROPOLITAN GRP						
		25321	Metropolitan Drt Prop & Cas Ins Co	57,809,997	0.5331%	54,523,345	41,749,480	76.57%
				57,809,997	**0.5331%**	**54,523,345**	**41,749,480**	**76.57%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: PRIVATE PASSENGER AUTO LIABILITY [19.2]

Sorted by Market Share

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24	2538	AmTrust GMACI Maiden Grp						
		23728	National Gen Ins Co	30,774,194	0.2838%	31,570,679	16,816,648	53.27%
		31488	Integon Preferred Ins Co	12,837,430	0.1184%	13,476,857	8,911,644	66.13%
		29742	Integon Natl Ins Co	6,338,797	0.0585%	2,057,624	1,547,032	75.19%
		38660	MIC Gen Ins Corp	5,157,214	0.0476%	5,469,968	4,142,838	75.74%
				55,107,635	**0.5082%**	**52,575,128**	**31,418,162**	**59.76%**
25	33	CALIFORNIA CAS MGMT GRP						
		20117	California Cas Ind Exch	51,587,147	0.4757%	52,061,591	25,640,633	49.25%
				51,587,147	**0.4757%**	**52,061,591**	**25,640,633**	**49.25%**
26	922	American Assets Grp						
		40029	Explorer Ins Co	41,947,970	0.3868%	51,710,426	45,253,168	87.51%
		27847	Insurance Co Of The West	6,480,088	0.0598%	6,967,350	7,681,180	110.25%
				48,428,058	**0.4466%**	**58,677,776**	**52,934,348**	**90.21%**
27	4256	Anchor Ins Holdings Grp						
		40010	Anchor Gen Ins Co	44,361,141	0.4091%	46,436,917	36,951,570	79.57%
				44,361,141	**0.4091%**	**46,436,917**	**36,951,570**	**79.57%**
28	796	QBE INS GRP						
		39217	QBE Ins Corp	24,034,283	0.2216%	24,516,709	25,511,509	104.06%
		25747	Unigard Ins Co	8,817,517	0.0813%	8,597,044	5,962,416	69.35%
		37257	Praetorian Ins Co	6,361,630	0.0587%	8,061,197	5,324,449	66.05%
				39,213,430	**0.3616%**	**41,174,950**	**36,798,374**	**89.37%**
29	28	AMICA MUT GRP						
		19976	Amica Mut Ins Co	30,318,321	0.2796%	29,629,648	22,756,205	76.80%
				30,318,321	**0.2796%**	**29,629,648**	**22,756,205**	**76.80%**
30	3638	PGC Holding Corp Grp						
		37648	Permanent Gen Assur Corp	28,626,313	0.2640%	29,070,257	17,826,381	61.32%
				28,626,313	**0.2640%**	**29,070,257**	**17,826,381**	**61.32%**
31	802	Capital Ins Grp						
		13544	California Capital Ins Co	24,127,607	0.2225%	23,901,241	20,417,480	85.42%
		12890	Eagle W Ins Co	1,480,440	0.0137%	1,441,014	1,244,797	86.38%
				25,608,047	**0.2361%**	**25,342,255**	**21,662,277**	**85.48%**
32	225	IAT Reins Co Grp						
		23248	Occidental Fire & Cas Co Of NC	9,620,360	0.0887%	9,861,455	7,588,719	76.95%
		28886	Transguard Ins Co Of Amer Inc	7,044,796	0.0650%	6,888,635	5,396,659	78.34%
		10906	Commercial Alliance Ins Co	2,340,994	0.0216%	1,149,307	1,124,965	97.88%
				19,006,150	**0.1753%**	**17,899,397**	**14,110,343**	**78.83%**
33	300	HORACE MANN GRP						
		22578	Horace Mann Ins Co	15,184,686	0.1400%	14,932,321	11,594,551	77.65%
		22756	Horace Mann Prop & Cas Ins Co	3,086,231	0.0285%	3,156,663	1,473,336	46.67%
				18,270,917	**0.1685%**	**18,088,984**	**13,067,887**	**72.24%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: PRIVATE PASSENGER AUTO LIABILITY [19.2]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
34	323	CIVIL SERV EMPLOYEE GRP						
		18953	CSE Safeguard Ins Co	9,727,015	0.0897%	10,338,700	8,022,997	77.60%
		10693	Civil Serv Employees Ins Co	7,387,896	0.0681%	7,485,500	11,600,114	154.97%
				17,114,911	**0.1578%**	**17,824,200**	**19,623,111**	**110.09%**
35	12878	Sterling Cas Ins Co						
		12878	Sterling Cas Ins Co	16,580,093	0.1529%	16,624,290	11,150,346	67.07%
				16,580,093	**0.1529%**	**16,624,290**	**11,150,346**	**67.07%**
36	12	AMERICAN INTL GRP						
		19429	Insurance Co Of The State Of PA	12,032,666	0.1110%	14,287,471	9,908,939	69.35%
		19402	Chartis Prop Cas Co	2,918,592	0.0269%	363,239	-175,156	-48.22%
				14,951,258	**0.1379%**	**14,650,710**	**9,733,783**	**66.44%**
37	273	WORKMENS GRP						
		13250	Workmens Auto Ins Co	14,928,818	0.1377%	14,885,546	12,370,256	83.10%
				14,928,818	**0.1377%**	**14,885,546**	**12,370,256**	**83.10%**
38	27502	Western Gen Ins Co						
		27502	Western Gen Ins Co	14,428,793	0.1331%	14,131,789	12,745,917	90.19%
				14,428,793	**0.1331%**	**14,131,789**	**12,745,917**	**90.19%**
39	761	ALLIANZ INS GRP						
		21873	Firemans Fund Ins Co	13,822,018	0.1275%	14,269,202	5,911,109	41.43%
				13,822,018	**0.1275%**	**14,269,202**	**5,911,109**	**41.43%**
40	257	SAFEWAY INS GRP						
		12521	Safeway Ins Co	12,508,891	0.1153%	13,152,273	6,313,175	48.00%
		10939	Safeway Direct Ins Co	646,247	0.0060%	670,394	303,676	45.30%
				13,155,138	**0.1213%**	**13,822,667**	**6,616,851**	**47.87%**
41	3596	Affirmative Ins Grp						
		42609	Affirmative Ins Co	12,624,605	0.1164%	13,368,866	8,374,423	62.64%
				12,624,605	**0.1164%**	**13,368,866**	**8,374,423**	**62.64%**
42	4670	Starr Grp						
		38318	Starr Ind & Liab Co	10,272,067	0.0947%	8,169,336	9,579,034	117.26%
				10,272,067	**0.0947%**	**8,169,336**	**9,579,034**	**117.26%**
43	38	Chubb Inc Grp						
		20281	Federal Ins Co	10,197,109	0.0940%	9,681,673	4,836,152	49.95%
		35181	Executive Risk Ind Inc	14,964	0.0001%	14,877	37,753	253.77%
		20397	Vigilant Ins Co	253	0.0000%	253	16	6.32%
				10,212,326	**0.0942%**	**9,696,803**	**4,873,921**	**50.26%**
44	408	AMERICAN NATL FIN GRP						
		11048	Pacific Prop & Cas Co	9,974,176	0.0920%	9,910,144	8,488,661	85.66%
				9,974,176	**0.0920%**	**9,910,144**	**8,488,661**	**85.66%**
45	661	BCBS of SC Grp						
		12157	Companion Prop & Cas Ins Co	9,811,950	0.0905%	6,580,654	4,549,973	69.14%
				9,811,950	**0.0905%**	**6,580,654**	**4,549,973**	**69.14%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: PRIVATE PASSENGER AUTO LIABILITY [19.2]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
46	3703	Tower Grp						
		15586	Preserver Ins Co	8,823,026	0.0814%	10,393,766	8,394,965	80.77%
		40134	Castlepoint Natl Ins Co	968,987	0.0089%	437,384	250,651	57.31%
				9,792,013	**0.0903%**	**10,831,150**	**8,645,616**	**79.82%**
47	93	STATE NATL GRP						
		12831	State Natl Ins Co Inc	9,173,239	0.0846%	10,630,594	6,518,367	61.32%
				9,173,239	**0.0846%**	**10,630,594**	**6,518,367**	**61.32%**
48	161	TOPA EQUITIES LTD GRP						
		18031	Topa Ins Co	8,502,216	0.0784%	8,338,084	5,129,414	61.52%
				8,502,216	**0.0784%**	**8,338,084**	**5,129,414**	**61.52%**
49	13127	Nations Ins Co						
		13127	Nations Ins Co	8,448,026	0.0779%	6,833,643	4,090,532	59.86%
				8,448,026	**0.0779%**	**6,833,643**	**4,090,532**	**59.86%**
50	2898	Western Serv Contract Grp						
		37850	Pacific Specialty Ins Co	8,383,640	0.0773%	8,534,138	2,315,458	27.13%
				8,383,640	**0.0773%**	**8,534,138**	**2,315,458**	**27.13%**
51	3098	Tokio Marine Holdings Inc GRP						
		12904	Tokio Marine & Nichido Fire Ins Co	7,796,741	0.0719%	5,422,320	2,830,506	52.20%
		18058	Philadelphia Ind Ins Co	373,174	0.0034%	376,576	1,900,968	504.80%
				8,169,915	**0.0753%**	**5,798,896**	**4,731,474**	**81.59%**
52	10783	Cornerstone Natl Ins Co						
		10783	Cornerstone Natl Ins Co	8,022,749	0.0740%	8,448,947	7,131,155	84.40%
				8,022,749	**0.0740%**	**8,448,947**	**7,131,155**	**84.40%**
53	4051	Ocean Harbor Grp						
		12360	Ocean Harbor Cas Ins Co	6,956,053	0.0641%	7,832,727	5,002,304	63.86%
				6,956,053	**0.0641%**	**7,832,727**	**5,002,304**	**63.86%**
54	26905	Century Natl Ins Co						
		26905	Century Natl Ins Co	6,743,900	0.0622%	6,061,687	3,909,706	64.50%
				6,743,900	**0.0622%**	**6,061,687**	**3,909,706**	**64.50%**
55	1326	KINGSWAY GRP						
		33650	Mendota Ins Co	5,288,421	0.0488%	8,355,366	6,640,321	79.47%
		42862	Universal Cas Co	646,560	0.0060%	1,064,762	1,346,625	126.47%
				5,934,981	**0.0547%**	**9,420,128**	**7,986,946**	**84.79%**
56	83	GRANGE INS GRP						
		22101	Grange Ins Assn	5,865,533	0.0541%	5,853,288	4,244,800	72.52%
				5,865,533	**0.0541%**	**5,853,288**	**4,244,800**	**72.52%**
57	930	DHC GRP						
		23671	National Amer Ins Co of CA	3,859,910	0.0356%	3,909,587	3,289,190	84.13%
		19269	Danielson Natl Ins Co	1,670,284	0.0154%	1,747,446	1,387,353	79.39%
				5,530,194	**0.0510%**	**5,657,033**	**4,676,543**	**82.67%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: PRIVATE PASSENGER AUTO LIABILITY [19.2]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
58	626	Ace Ltd Grp						
		18279	Bankers Standard Ins Co	5,082,456	0.0469%	4,386,449	3,980,735	90.75%
				5,082,456	**0.0469%**	**4,386,449**	**3,980,735**	**90.75%**
59	9	JPMorgan Chase & Co Grp						
		12832	Personal Express Ins Co	4,497,918	0.0415%	4,484,047	3,551,451	79.20%
		22985	Sequoia Ins Co	30,392	0.0003%	33,814	-11,992	-35.46%
				4,528,310	**0.0418%**	**4,517,861**	**3,539,459**	**78.34%**
60	158	FAIRFAX FIN GRP						
		25054	Hudson Ins Co	4,233,899	0.0390%	3,927,376	2,078,690	52.93%
				4,233,899	**0.0390%**	**3,927,376**	**2,078,690**	**52.93%**
61	313	AEGIS GRP						
		33898	Aegis Security Ins Co	3,257,553	0.0300%	3,257,553	2,309,745	70.90%
		17965	American Sentinel Ins Co	757,579	0.0070%	183,296	155,722	84.96%
				4,015,132	**0.0370%**	**3,440,849**	**2,465,467**	**71.65%**
62	361	Munich Re Grp						
		23450	American Family Home Ins Co	2,718,419	0.0251%	1,360,647	791,846	58.20%
		23469	American Modern Home Ins Co	1,263,184	0.0116%	1,313,584	1,049,786	79.92%
				3,981,603	**0.0367%**	**2,674,231**	**1,841,632**	**68.87%**
63	670	FIDELITY NATL FIN GRP						
		25180	Fidelity Natl Ins Co	3,885,595	0.0358%	4,878,332	3,102,317	63.59%
				3,885,595	**0.0358%**	**4,878,332**	**3,102,317**	**63.59%**
64	309	WESTERN NATL MUT GRP						
		26395	Western Home Ins Co	3,586,053	0.0331%	1,820,233	1,843,680	101.29%
				3,586,053	**0.0331%**	**1,820,233**	**1,843,680**	**101.29%**
65	645	OREGON MUT GRP						
		14907	Oregon Mut Ins Co	2,525,426	0.0233%	2,510,981	1,503,034	59.86%
				2,525,426	**0.0233%**	**2,510,981**	**1,503,034**	**59.86%**
66	1129	Sirius Grp						
		37915	Essentia Ins Co	2,144,153	0.0198%	2,068,226	-1,478,401	-71.48%
				2,144,153	**0.0198%**	**2,068,226**	**-1,478,401**	**-71.48%**
67	21261	Electric Ins Co						
		21261	Electric Ins Co	1,986,445	0.0183%	2,017,378	1,738,121	86.16%
				1,986,445	**0.0183%**	**2,017,378**	**1,738,121**	**86.16%**
68	748	Meadowbrook Ins Grp						
		21903	Procentury Ins Co	1,938,486	0.0179%	2,012,094	1,981,059	98.46%
				1,938,486	**0.0179%**	**2,012,094**	**1,981,059**	**98.46%**
69	3489	Delek Grp						
		19216	Southern Ins Co	1,918,400	0.0177%	2,495,686	2,047,173	82.03%
				1,918,400	**0.0177%**	**2,495,686**	**2,047,173**	**82.03%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: PRIVATE PASSENGER AUTO LIABILITY [19.2]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
70	70	FIRST AMER TITLE GRP						
		37710	First Amer Prop & Cas Ins Co	1,482,552	0.0137%	1,077,197	540,679	50.19%
				1,482,552	**0.0137%**	**1,077,197**	**540,679**	**50.19%**
71	1281	BANKAMERICA CORP GRP						
		24813	Balboa Ins Co	753,535	0.0069%	1,471,898	-98,379	-6.68%
		24821	Meritplan Ins Co	519,443	0.0048%	1,167,754	134,822	11.55%
				1,272,978	**0.0117%**	**2,639,652**	**36,443**	**1.38%**
72	4757	Interboro Grp						
		34460	Autoone Ins Co	1,233,432	0.0114%	1,452,647	1,046,837	72.06%
				1,233,432	**0.0114%**	**1,452,647**	**1,046,837**	**72.06%**
73	4381	Houston Intl Ins Grp						
		35408	Imperium Ins Co	1,140,575	0.0105%	2,013,497	1,702,764	84.57%
				1,140,575	**0.0105%**	**2,013,497**	**1,702,764**	**84.57%**
74	19119	National Unity Ins Co						
		19119	National Unity Ins Co	1,032,360	0.0095%	523,957	163,464	31.20%
				1,032,360	**0.0095%**	**523,957**	**163,464**	**31.20%**
75	19	Assurant Inc Grp						
		10111	American Bankers Ins Co Of FL	772,116	0.0071%	728,764	296,109	40.63%
		19615	American Reliable Ins Co	108,796	0.0010%	107,650	40,752	37.86%
				880,912	**0.0081%**	**836,414**	**336,861**	**40.27%**
76	4672	Dongbu Ins Grp						
		12502	Dongbu Ins Co Ltd	629,301	0.0058%	178,265	304,920	171.05%
				629,301	**0.0058%**	**178,265**	**304,920**	**171.05%**
77	785	MARKEL CORP GRP						
		28932	Markel Amer Ins Co	550,779	0.0051%	587,635	123,976	21.10%
				550,779	**0.0051%**	**587,635**	**123,976**	**21.10%**
78	84	American Financial Grp						
		32620	National Interstate Ins Co	351,232	0.0032%	388,710	44,991	11.57%
		26344	Great Amer Assur Co	130,527	0.0012%	128,976	-300,947	-233.34%
				481,759	**0.0044%**	**517,686**	**-255,956**	**-49.44%**
79	40550	Pacific Pioneer Ins Co						
		40550	Pacific Pioneer Ins Co	365,053	0.0034%	46,201	246,207	532.90%
				365,053	**0.0034%**	**46,201**	**246,207**	**532.90%**
80	40150	MGA Ins Co Inc						
		40150	MGA Ins Co Inc	312,133	0.0029%	415,981	197,655	47.52%
				312,133	**0.0029%**	**415,981**	**197,655**	**47.52%**
81	4509	Ironshore Grp						
		23647	Ironshore Ind Inc	298,650	0.0028%	162,589	32,676	20.10%
				298,650	**0.0028%**	**162,589**	**32,676**	**20.10%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: PRIVATE PASSENGER AUTO LIABILITY [19.2]

Sorted by Market Share

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Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
82	4725	Enstar Grp						
		20532	Clarendon Natl Ins Co	180,761	0.0017%	213,852	-47,240	-22.09%
		21806	Harbor Specialty Ins Co	87	0.0000%	87	-3,606	-4144.83%
				180,848	**0.0017%**	**213,939**	**-50,846**	**-23.77%**
83	4753	Tawa Grp						
		33855	Lincoln Gen Ins Co	122,890	0.0011%	289,321	-598,979	-207.03%
				122,890	**0.0011%**	**289,321**	**-598,979**	**-207.03%**
84	3483	PartnerRe Grp						
		11835	Paris Re Amer Ins Co	100,263	0.0009%	269,842	412,338	152.81%
				100,263	**0.0009%**	**269,842**	**412,338**	**152.81%**
85	3678	American Independent Ins Grp						
		39098	Omni Ins Co	59,822	0.0006%	80,624	-23,631	-29.31%
				59,822	**0.0006%**	**80,624**	**-23,631**	**-29.31%**
86	3239	Allied World Assur Holding Grp						
		22730	Allied World Reins Co	23,053	0.0002%	26,865	19,922	74.16%
				23,053	**0.0002%**	**26,865**	**19,922**	**74.16%**
87	98	WR Berkley Corp GRP						
		40045	Starnet Ins Co	20,871	0.0002%	29,232	17,832	61.00%
				20,871	**0.0002%**	**29,232**	**17,832**	**61.00%**
88	1169	GENERALI GRP						
		11231	Generali Us Branch	19,907	0.0002%	21,823	-14,999	-68.73%
				19,907	**0.0002%**	**21,823**	**-14,999**	**-68.73%**
89	88	The Hanover Ins Grp						
		22292	Hanover Ins Co	14,234	0.0001%	14,578	1,810	12.42%
				14,234	**0.0001%**	**14,578**	**1,810**	**12.42%**
90	831	DOCTORS CO GRP						
		34495	Doctors Co An Interins Exch	10,298	0.0001%	10,509	2,571	24.46%
				10,298	**0.0001%**	**10,509**	**2,571**	**24.46%**
91	303	GUIDEONE INS GRP						
		15032	Guideone Mut Ins Co	6,910	0.0001%	7,688	8,513	110.73%
				6,910	**0.0001%**	**7,688**	**8,513**	**110.73%**
92	1285	XL AMER GRP						
		22322	Greenwich Ins Co	5,517	0.0001%	5,517	51,018	924.74%
				5,517	**0.0001%**	**5,517**	**51,018**	**924.74%**
			Line Total:	**10,844,350,264**	**100.0000%**	**10,796,247,456**	**6,877,176,166**	**63.70%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: COMMERCIAL AUTO NO-FAULT [19.3]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
1	12	AMERICAN INTL GRP						
		19445	National Union Fire Ins Co Of Pitts	60,996	39.0832%	60,996	925,957	1518.06%
		19380	American Home Assur Co	40	0.0256%	40	1,488	3720.00%
				61,036	**39.1088%**	**61,036**	**927,445**	**1519.50%**
2	111	LIBERTY MUT GRP						
		19917	Liberty Ins Underwriters Inc	25,146	16.1123%	7,849	0	0.00%
				25,146	**16.1123%**	**7,849**	**0**	**0.00%**
3	3098	Tokio Marine Holdings Inc GRP						
		18058	Philadelphia Ind Ins Co	23,351	14.9622%	1,425	618	43.37%
				23,351	**14.9622%**	**1,425**	**618**	**43.37%**
4	796	QBE INS GRP						
		39217	QBE Ins Corp	15,674	10.0431%	15,674	9,562	61.01%
				15,674	**10.0431%**	**15,674**	**9,562**	**61.01%**
5	84	American Financial Grp						
		21172	Vanliner Ins Co	15,214	9.7484%	14,528	0	0.00%
				15,214	**9.7484%**	**14,528**	**0**	**0.00%**
6	457	ARGONAUT GRP						
		19801	Argonaut Ins Co	12,369	7.9254%	704	6,150	873.58%
				12,369	**7.9254%**	**704**	**6,150**	**873.58%**
7	3703	Tower Grp						
		44300	Tower Ins Co Of NY	1,434	0.9188%	364	2,404	660.44%
				1,434	**0.9188%**	**364**	**2,404**	**660.44%**
8	212	ZURICH INS GRP						
		21687	Mid Century Ins Co	682	0.4370%	682	0	0.00%
		26247	American Guar & Liab Ins	15	0.0096%	6	3	50.00%
		16535	Zurich Amer Ins Co	5	0.0032%	11	-1,657	-15063.64%
		40142	American Zurich Ins Co	1	0.0006%	1	46	4600.00%
				703	**0.4504%**	**700**	**-1,608**	**-229.71%**
9	781	UNION LABOR GRP						
		37893	Ullico Cas Co	670	0.4293%	670	1,056	157.61%
				670	**0.4293%**	**670**	**1,056**	**157.61%**
10	256	ProSight GRP						
		16608	New York Marine & Gen Ins Co	240	0.1538%	148	71	47.97%
				240	**0.1538%**	**148**	**71**	**47.97%**
11	161	TOPA EQUITIES LTD GRP						
		18031	Topa Ins Co	96	0.0615%	41	0	0.00%
				96	**0.0615%**	**41**	**0**	**0.00%**
12	124	AMERISURE CO GRP						
		23396	Amerisure Mut Ins Co	78	0.0500%	82	17	20.73%
				78	**0.0500%**	**82**	**17**	**20.73%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: COMMERCIAL AUTO NO-FAULT [19.3]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
13	158	FAIRFAX FIN GRP						
		25054	Hudson Ins Co	28	0.0179%	14	35,003	250021.43%
		37273	Axis Ins Co	28	0.0179%	28	-102	-364.29%
				56	**0.0359%**	**42**	**34,901**	**83097.62%**
			Line Total:	**156,067**	**100.0000%**	**103,263**	**980,616**	**949.63%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: COMMERCIAL AUTO LIABILITY [19.4]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
1	212	ZURICH INS GRP						
		16535	Zurich Amer Ins Co	63,907,453	3.5915%	67,432,541	40,391,207	59.90%
		21326	Empire Fire & Marine Ins Co	41,617,837	2.3388%	42,451,072	663,868	1.56%
		21709	Truck Ins Exch	33,579,018	1.8871%	32,673,998	11,401,651	34.90%
		21687	Mid Century Ins Co	23,981,010	1.3477%	22,601,826	15,264,455	67.54%
		21652	Farmers Ins Exch	16,498,584	0.9272%	15,340,942	6,464,664	42.14%
		41181	Universal Underwriters Ins Co	10,250,080	0.5760%	10,439,169	10,090,378	96.66%
		26247	American Guar & Liab Ins	4,908,905	0.2759%	5,810,385	1,953,797	33.63%
		27855	Zurich Amer Ins Co Of IL	2,277,889	0.1280%	2,702,525	2,672,568	98.89%
		40142	American Zurich Ins Co	1,373,156	0.0772%	1,268,543	1,558,343	122.85%
		19356	Maryland Cas Co	1,027,378	0.0577%	978,460	-15,313	-1.57%
		19305	Assurance Co Of Amer	232,139	0.0130%	265,098	5,861	2.21%
		19372	Northern Ins Co Of NY	139,376	0.0078%	151,279	36,432	24.08%
		10318	Exact Prop & Cas Co Inc	96,289	0.0054%	78,521	25,591	32.59%
		10317	Neighborhood Spirit Prop & Cas Co	80,579	0.0045%	78,931	22,276	28.22%
		10315	Civic Prop & Cas Co	71,270	0.0040%	101,908	11,250	11.04%
				200,040,963	**11.2420%**	**202,375,198**	**90,547,028**	**44.74%**
2	111	LIBERTY MUT GRP						
		10836	Golden Eagle Ins Corp	54,027,114	3.0362%	50,091,289	31,182,904	62.25%
		24198	Peerless Ins Co	28,037,224	1.5756%	27,651,940	14,709,194	53.19%
		24171	Netherlands Ins Co The	15,759,548	0.8857%	18,350,275	8,574,137	46.72%
		23035	Liberty Mut Fire Ins Co	14,345,708	0.8062%	10,392,048	5,439,555	52.34%
		24732	General Ins Co Of Amer	11,499,522	0.6463%	12,202,275	1,912,592	15.67%
		26042	Wausau Underwriters Ins Co	11,358,083	0.6383%	10,141,991	7,543,416	74.38%
		19704	American States Ins Co	8,786,536	0.4938%	10,579,793	1,856,089	17.54%
		19690	American Economy Ins Co	8,297,165	0.4663%	8,329,613	2,376,138	28.53%
		24724	First Natl Ins Co Of Amer	4,406,368	0.2476%	4,807,647	3,944,482	82.05%
		18333	Peerless Ind Ins Co	2,177,896	0.1224%	2,222,050	2,422,416	109.02%
		42404	Liberty Ins Corp	2,145,359	0.1206%	2,077,210	1,255,123	60.42%
		23043	Liberty Mut Ins Co	1,566,722	0.0880%	1,281,518	-545,276	-42.55%
		19917	Liberty Ins Underwriters Inc	1,255,376	0.0705%	1,019,494	458,685	44.99%
		26069	Wausau Business Ins Co	974,771	0.0548%	1,070,740	1,591,871	148.67%
		21458	Employers Ins of Wausau	396,958	0.0223%	227,936	636,259	279.14%
		33600	LM Ins Corp	122,893	0.0069%	121,907	179,145	146.95%
		33588	First Liberty Ins Corp	56,748	0.0032%	45,687	29,372	64.29%
				165,213,991	**9.2847%**	**160,613,413**	**83,566,102**	**52.03%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: COMMERCIAL AUTO LIABILITY [19.4]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
3	3548	Travelers Grp						
		25674	Travelers Prop Cas Co Of Amer	71,180,239	4.0002%	72,972,708	44,137,994	60.49%
		25682	Travelers Ind Co Of CT	37,977,883	2.1343%	37,416,356	21,069,914	56.31%
		24015	Northland Ins Co	21,207,760	1.1918%	21,290,489	9,267,707	43.53%
		19046	Travelers Cas Ins Co Of Amer	8,758,960	0.4922%	7,059,922	3,145,481	44.55%
		24767	St Paul Fire & Marine Ins Co	5,374,873	0.3021%	5,738,953	5,016,617	87.41%
		36463	Discover Prop & Cas Ins Co	1,517,308	0.0853%	3,138,015	3,808,168	121.36%
		24791	St Paul Mercury Ins Co	1,342,526	0.0754%	1,515,974	2,103,767	138.77%
		24775	St Paul Guardian Ins Co	221,478	0.0124%	183,491	49,803	27.14%
		19038	Travelers Cas & Surety Co	38,178	0.0021%	38,178	-13,913	-36.44%
		19224	St Paul Protective Ins Co	10,410	0.0006%	6,708	-106,978	-1594.78%
		10819	American Equity Specialty Ins Co	4,674	0.0003%	7,674	-15,682	-204.35%
				147,634,289	**8.2968%**	**149,368,468**	**88,462,878**	**59.22%**
4	140	NATIONWIDE CORP GRP						
		23787	Nationwide Mut Ins Co	81,157,850	4.5609%	80,876,833	34,449,564	42.60%
		13242	Titan Ind Co	16,295,514	0.9158%	16,082,244	9,280,223	57.70%
		15580	Scottsdale Ind Co	15,484,615	0.8702%	10,751,168	9,555,602	88.88%
		28223	Nationwide Agribusiness Ins Co	11,799,186	0.6631%	11,836,602	11,899,273	100.53%
		11991	National Cas Co	7,035,293	0.3954%	6,197,232	3,478,678	56.13%
		13838	Farmland Mut Ins Co	983,416	0.0553%	639,068	473,457	74.09%
		25453	Nationwide Ins Co Of Amer	946,645	0.0532%	866,093	418,792	48.35%
		19100	Amco Ins Co	469,201	0.0264%	339,964	282,257	83.03%
		42889	Victoria Fire & Cas Co	175,875	0.0099%	200,709	42,788	21.32%
				134,347,595	**7.5501%**	**127,789,913**	**69,880,634**	**54.68%**
5	155	PROGRESSIVE GRP						
		11770	United Financial Cas Co	95,321,762	5.3569%	95,306,972	43,536,128	45.68%
		10193	Progressive Express Ins Co	10,912,667	0.6133%	10,652,829	3,063,124	28.75%
		10243	National Continental Ins Co	7,978,782	0.4484%	7,032,283	10,536,184	149.83%
				114,213,211	**6.4186%**	**112,992,084**	**57,135,436**	**50.57%**
6	12	AMERICAN INTL GRP						
		19445	National Union Fire Ins Co Of Pitts	54,108,385	3.0408%	54,192,931	19,203,229	35.43%
		23809	Granite State Ins Co	17,083,274	0.9601%	17,986,075	9,653,729	53.67%
		19429	Insurance Co Of The State Of PA	11,715,799	0.6584%	14,108,443	-3,758,611	-26.64%
		19410	Commerce & Industry Ins Co	5,572,416	0.3132%	5,898,716	1,458,017	24.72%
		23841	New Hampshire Ins Co	5,316,851	0.2988%	6,398,480	-2,001,173	-31.28%
				93,796,725	**5.2712%**	**98,584,645**	**24,555,191**	**24.91%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: COMMERCIAL AUTO LIABILITY [19.4]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
7	796	QBE INS GRP						
		37257	Praetorian Ins Co	28,709,182	1.6134%	36,095,071	11,106,792	30.77%
		25747	Unigard Ins Co	15,885,124	0.8927%	17,619,134	9,823,770	55.76%
		39217	QBE Ins Corp	5,101,865	0.2867%	5,918,415	5,033,744	85.05%
		10340	Stonington Ins Co	309,594	0.0174%	267,639	-104,439	-39.02%
		24414	General Cas Co Of WI	172,857	0.0097%	170,982	27,428	16.04%
		25798	Unigard Ind Co	136,578	0.0077%	223,427	272,629	122.02%
		16217	National Farmers Union Prop & Cas	95,540	0.0054%	97,410	27,280	28.01%
		24449	Regent Ins Co	27,133	0.0015%	35,776	6,688	18.69%
				50,437,873	**2.8345%**	**60,427,854**	**26,193,892**	**43.35%**
8	176	STATE FARM GRP						
		25178	State Farm Mut Auto Ins Co	45,842,179	2.5763%	45,674,042	22,370,538	48.98%
		25143	State Farm Fire & Cas Co	1,979,638	0.1113%	2,108,885	196,076	9.30%
				47,821,817	**2.6875%**	**47,782,927**	**22,566,614**	**47.23%**
9	91	HARTFORD FIRE & CAS GRP						
		19682	Hartford Fire In Co	25,918,125	1.4566%	25,014,802	12,162,188	48.62%
		30104	Hartford Underwriters Ins Co	8,835,121	0.4965%	8,890,532	4,452,322	50.08%
		34690	Property & Cas Ins Co Of Hartford	7,747,872	0.4354%	7,832,199	2,844,667	36.32%
		29424	Hartford Cas Ins Co	3,585,191	0.2015%	3,714,948	4,128,861	111.14%
		29459	Twin City Fire Ins Co Co	1,057,333	0.0594%	1,124,302	173,180	15.40%
		22357	Hartford Accident & Ind Co	152,182	0.0086%	154,026	218,080	141.59%
		11000	Sentinel Ins Co Ltd	88	0.0000%	169	-15,305	-9056.21%
				47,295,912	**2.6579%**	**46,730,978**	**23,963,993**	**51.28%**
10	3098	Tokio Marine Holdings Inc GRP						
		18058	Philadelphia Ind Ins Co	35,960,554	2.0209%	34,359,929	26,194,644	76.24%
		12904	Tokio Marine & Nichido Fire Ins Co	8,060,021	0.4530%	7,685,602	5,223,853	67.97%
		41238	Trans Pacific Ins Co	34,348	0.0019%	12,877	3,625	28.15%
				44,054,923	**2.4758%**	**42,058,408**	**31,422,122**	**74.71%**
11	218	CNA INS GRP						
		35289	Continental Ins Co	10,321,588	0.5801%	9,577,899	9,239,758	96.47%
		20478	National Fire Ins Co Of Hartford	10,198,759	0.5732%	7,301,671	4,758,577	65.17%
		20427	American Cas Co Of Reading PA	7,381,779	0.4148%	7,800,311	8,893,794	114.02%
		20443	Continental Cas Co	7,246,092	0.4072%	6,374,794	2,432,045	38.15%
		20508	Valley Forge Ins Co	6,137,878	0.3449%	9,566,029	6,960,460	72.76%
		20494	Transportation Ins Co	2,621,058	0.1473%	2,687,779	2,062,644	76.74%
				43,907,154	**2.4675%**	**43,308,483**	**34,347,278**	**79.31%**
12	84	American Financial Grp						
		32620	National Interstate Ins Co	28,542,672	1.6040%	24,609,629	11,605,105	47.16%
		21172	Vanliner Ins Co	3,661,755	0.2058%	4,137,906	1,432,317	34.61%
		16691	Great Amer Ins Co	2,483,641	0.1396%	2,260,297	2,005,902	88.75%
		26344	Great Amer Assur Co	2,029,380	0.1140%	3,697,868	914,152	24.72%
		26832	Great Amer Alliance Ins Co	1,190,540	0.0669%	929,900	499,958	53.76%
		22136	Great Amer Ins Co of NY	989,918	0.0556%	1,054,829	322,067	30.53%
				38,897,906	**2.1860%**	**36,690,429**	**16,779,501**	**45.73%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: COMMERCIAL AUTO LIABILITY [19.4]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
13	150	OLD REPUBLIC GRP						
		11371	Great West Cas Co	18,812,801	1.0572%	18,541,519	10,938,146	58.99%
		24139	Old Republic Gen Ins Corp	9,908,539	0.5568%	9,682,481	3,967,316	40.97%
		24147	Old Republic Ins Co	7,617,722	0.4281%	7,300,487	1,809,827	24.79%
		12262	Pennsylvania Manufacturers Assoc Ins	1,797,777	0.1010%	1,514,776	942,797	62.24%
		36897	Manufacturers Alliance Ins Co	25,830	0.0015%	41,407	30,837	74.47%
		41424	Pennsylvania Manufacturers Ind Co	18,873	0.0011%	25,712	950	3.69%
				38,181,542	**2.1457%**	**37,106,382**	**17,689,873**	**47.67%**
14	660	MERCURY GEN GRP						
		11908	Mercury Cas Co	36,584,013	2.0560%	41,725,015	29,530,543	70.77%
				36,584,013	**2.0560%**	**41,725,015**	**29,530,543**	**70.77%**
15	2538	AmTrust GMACI Maiden Grp						
		25011	Wesco Ins Co	28,374,471	1.5946%	16,167,848	8,481,809	52.46%
		31488	Integon Preferred Ins Co	2,460,213	0.1383%	2,410,896	2,328,127	96.57%
		19879	Security Natl Ins Co	695,842	0.0391%	674,548	238,955	35.42%
		29742	Integon Natl Ins Co	116,198	0.0065%	41,799	0	0.00%
				31,646,724	**1.7785%**	**19,295,091**	**11,048,891**	**57.26%**
16	748	Meadowbrook Ins Grp						
		25780	Williamsburg Natl Ins Co	15,328,480	0.8614%	16,048,429	6,765,544	42.16%
		18023	Star Ins Co	9,149,372	0.5142%	9,218,271	2,708,521	29.38%
		21903	Procentury Ins Co	6,088,891	0.3422%	5,563,170	4,588,731	82.48%
				30,566,743	**1.7178%**	**30,829,870**	**14,062,796**	**45.61%**
17	3495	Infinity Prop & Cas Ins Grp						
		20260	Infinity Select Ins Co	27,779,721	1.5612%	26,092,227	14,802,229	56.73%
		11738	Infinity Auto Ins Co	1,225,259	0.0689%	1,375,630	89,250	6.49%
				29,004,980	**1.6300%**	**27,467,857**	**14,891,479**	**54.21%**
18	93	STATE NATL GRP						
		12831	State Natl Ins Co Inc	26,647,216	1.4975%	29,914,361	24,717,902	82.63%
		22608	National Specialty Ins Co	1,351,115	0.0759%	643,996	-1,867,007	-289.91%
				27,998,331	**1.5735%**	**30,558,357**	**22,850,895**	**74.78%**
19	98	WR Berkley Corp GRP						
		10510	Carolina Cas Ins Co	18,135,580	1.0192%	18,350,570	6,224,600	33.92%
		25224	Great Divide Ins Co	4,956,721	0.2786%	3,718,695	875,412	23.54%
		36684	Riverport Ins Co	1,698,512	0.0955%	1,874,015	937,567	50.03%
		40045	Starnet Ins Co	141,982	0.0080%	219,885	193,323	87.92%
		38911	Berkley Natl Ins Co	2,437	0.0001%	896	347	38.73%
				24,935,232	**1.4013%**	**24,164,061**	**8,231,249**	**34.06%**
20	8	ALLSTATE INS GRP						
		19232	Allstate Ins Co	20,169,782	1.1335%	21,743,861	6,797,123	31.26%
		19240	Allstate Ind Co	4,519,348	0.2540%	3,826,786	4,488,582	117.29%
				24,689,130	**1.3875%**	**25,570,647**	**11,285,705**	**44.14%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: COMMERCIAL AUTO LIABILITY [19.4]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
21	26905	Century Natl Ins Co						
		26905	Century Natl Ins Co	22,798,894	1.2813%	22,825,136	10,544,445	46.20%
				22,798,894	**1.2813%**	**22,825,136**	**10,544,445**	**46.20%**
22	225	IAT Reins Co Grp						
		13234	Wilshire Ins Co	9,771,117	0.5491%	9,765,013	15,779,829	161.60%
		26433	Harco Natl Ins Co	6,389,575	0.3591%	6,952,544	4,900,704	70.49%
		20010	Acceptance Ind Ins Co	3,724,319	0.2093%	3,519,628	1,877,220	53.34%
		28886	Transguard Ins Co Of Amer Inc	2,827,869	0.1589%	3,200,302	2,039,486	63.73%
		23248	Occidental Fire & Cas Co Of NC	9,795	0.0006%	8,779	13,193	150.28%
				22,722,675	**1.2770%**	**23,446,266**	**24,610,432**	**104.97%**
23	38	Chubb Inc Grp						
		20281	Federal Ins Co	19,746,435	1.1097%	20,150,851	4,752,474	23.58%
		20303	Great Northern Ins Co	2,593,823	0.1458%	2,499,421	1,455,106	58.22%
		20397	Vigilant Ins Co	37,549	0.0021%	38,616	-9,753	-25.26%
		20346	Pacific Ind Co	2,847	0.0002%	24,068	-15,973	-66.37%
				22,380,654	**1.2578%**	**22,712,956**	**6,181,854**	**27.22%**
24	802	Capital Ins Grp						
		23540	Monterey Ins Co	14,569,142	0.8188%	14,332,245	9,921,192	69.22%
		13544	California Capital Ins Co	6,250,704	0.3513%	5,976,011	1,212,091	20.28%
		12890	Eagle W Ins Co	1,016,247	0.0571%	1,188,255	745,000	62.70%
				21,836,093	**1.2272%**	**21,496,511**	**11,878,283**	**55.26%**
25	88	The Hanover Ins Grp						
		42552	Nova Cas Co	11,391,368	0.6402%	8,619,779	3,888,658	45.11%
		41840	Allmerica Fin Benefit Ins Co	7,772,892	0.4368%	4,990,150	1,424,437	28.54%
		22306	Massachusetts Bay Ins Co	1,007,383	0.0566%	753,210	354,476	47.06%
		22292	Hanover Ins Co	910,617	0.0512%	590,851	-120,678	-20.42%
		31534	Citizens Ins Co Of Amer	3,075	0.0002%	1,130	37	3.27%
		36064	Hanover Amer Ins Co	1,353	0.0001%	543	4	0.74%
				21,086,688	**1.1850%**	**14,955,663**	**5,546,934**	**37.09%**
26	215	Kemper Corp Grp						
		19852	Financial Ind Co	18,888,372	1.0615%	18,861,945	5,202,472	27.58%
				18,888,372	**1.0615%**	**18,861,945**	**5,202,472**	**27.58%**
27	248	UNITED FIRE & CAS GRP						
		31453	Financial Pacific Ins Co	16,541,414	0.9296%	15,641,603	8,408,051	53.75%
				16,541,414	**0.9296%**	**15,641,603**	**8,408,051**	**53.75%**
28	1279	Arch Ins Grp						
		11150	Arch Ins Co	16,426,750	0.9232%	16,457,891	7,158,162	43.49%
				16,426,750	**0.9232%**	**16,457,891**	**7,158,162**	**43.49%**
29	7	FEDERATED MUT GRP						
		13935	Federated Mut Ins Co	12,112,692	0.6807%	11,550,878	6,574,551	56.92%
		28304	Federated Serv Ins Co	3,388,996	0.1905%	3,119,417	1,244,234	39.89%
				15,501,688	**0.8712%**	**14,670,295**	**7,818,785**	**53.30%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: COMMERCIAL AUTO LIABILITY [19.4]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
30	161	TOPA EQUITIES LTD GRP						
		18031	Topa Ins Co	15,305,765	0.8602%	15,815,950	16,637,892	105.20%
				15,305,765	**0.8602%**	**15,815,950**	**16,637,892**	**105.20%**
31	3703	Tower Grp						
		15586	Preserver Ins Co	8,212,542	0.4615%	7,726,133	4,464,635	57.79%
		40134	Castlepoint Natl Ins Co	4,757,924	0.2674%	10,884,645	8,044,579	73.91%
		44300	Tower Ins Co Of NY	2,104,568	0.1183%	1,332,235	696,222	52.26%
				15,075,034	**0.8472%**	**19,943,013**	**13,205,436**	**66.22%**
32	158	FAIRFAX FIN GRP						
		25054	Hudson Ins Co	8,676,100	0.4876%	4,765,689	1,680,649	35.27%
		21113	United States Fire Ins Co	2,465,478	0.1386%	2,625,477	104,075	3.96%
		13269	Zenith Ins Co	1,450,191	0.0815%	481,713	185,481	38.50%
		21105	North River Ins Co	1,027,700	0.0578%	1,093,882	348,684	31.88%
		10936	Seneca Ins Co Inc	106,655	0.0060%	97,039	11,428	11.78%
				13,726,124	**0.7714%**	**9,063,800**	**2,330,317**	**25.71%**
33	169	SENTRY INS GRP						
		21180	Sentry Select Ins Co	10,114,412	0.5684%	10,102,477	2,162,001	21.40%
		24988	Sentry Ins A Mut Co	3,519,956	0.1978%	3,620,117	-149,257	-4.12%
		28460	Sentry Cas Co	44,477	0.0025%	49,488	-48,590	-98.19%
				13,678,845	**0.7687%**	**13,772,082**	**1,964,154**	**14.26%**
34	626	Ace Ltd Grp						
		22667	Ace Amer Ins Co	10,692,285	0.6009%	11,724,336	6,405,882	54.64%
		20702	Ace Fire Underwriters Ins Co	1,221,453	0.0686%	1,350,633	307,026	22.73%
		43575	Indemnity Ins Co Of North Amer	591,611	0.0332%	599,405	347,939	58.05%
		20699	Ace Prop & Cas Ins Co	238,894	0.0134%	248,500	-51,752	-20.83%
		22748	Pacific Employers Ins Co	9,387	0.0005%	13,156	-40,718	-309.50%
				12,753,630	**0.7167%**	**13,936,030**	**6,968,377**	**50.00%**
35	456	LANCER FINANCIAL GRP						
		26077	Lancer Ins Co	12,736,561	0.7158%	13,534,172	3,987,967	29.47%
				12,736,561	**0.7158%**	**13,534,172**	**3,987,967**	**29.47%**
36	761	ALLIANZ INS GRP						
		21857	American Ins Co	4,287,749	0.2410%	4,762,542	1,953,224	41.01%
		21849	American Automobile Ins Co	2,058,126	0.1157%	2,159,974	1,587,243	73.48%
		21881	National Surety Corp	2,044,103	0.1149%	1,864,444	470,815	25.25%
		21873	Firemans Fund Ins Co	1,052,222	0.0591%	1,214,330	534,948	44.05%
		21865	Associated Ind Corp	701,327	0.0394%	715,192	1,126,687	157.54%
				10,143,527	**0.5700%**	**10,716,482**	**5,672,917**	**52.94%**
37	256	ProSight GRP						
		16608	New York Marine & Gen Ins Co	10,139,668	0.5698%	10,538,051	9,607,098	91.17%
				10,139,668	**0.5698%**	**10,538,051**	**9,607,098**	**91.17%**
38	4702	Sparta Grp						
		20613	Sparta Ins Co	8,925,112	0.5016%	6,390,587	3,302,035	51.67%
				8,925,112	**0.5016%**	**6,390,587**	**3,302,035**	**51.67%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: COMMERCIAL AUTO LIABILITY [19.4]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
39	1285	XL AMER GRP						
		22322	Greenwich Ins Co	4,991,338	0.2805%	4,651,559	1,553,582	33.40%
		37885	XL Specialty Ins Co	2,542,126	0.1429%	2,569,883	1,116,466	43.44%
		24554	XL Ins Amer Inc	1,376,622	0.0774%	1,373,781	394,805	28.74%
				8,910,086	**0.5007%**	**8,595,223**	**3,064,853**	**35.66%**
40	31	BERKSHIRE HATHAWAY GRP						
		20052	National Liab & Fire Ins Co	3,460,928	0.1945%	3,371,533	881,424	26.14%
		27812	Columbia Ins Co	2,264,398	0.1273%	2,419,430	893,532	36.93%
		11673	Redwood Fire & Cas Ins Co	1,182,859	0.0665%	1,536,510	3,070,594	199.84%
		22063	Government Employees Ins Co	965,940	0.0543%	647,492	576,914	89.10%
		11967	General Star Natl Ins Co	153,062	0.0086%	329,542	555,354	168.52%
		20087	National Ind Co	90,920	0.0051%	11,621	-412	-3.55%
				8,118,107	**0.4562%**	**8,316,128**	**5,977,406**	**71.88%**
41	32107	Sutter Ins Co						
		32107	Sutter Ins Co	7,950,993	0.4468%	8,320,409	5,840,188	70.19%
				7,950,993	**0.4468%**	**8,320,409**	**5,840,188**	**70.19%**
42	457	ARGONAUT GRP						
		19828	Argonaut Midwest Ins Co	5,969,564	0.3355%	6,622,959	5,252,866	79.31%
		19860	Argonaut Great Central Ins Co	1,123,070	0.0631%	991,961	687,770	69.33%
		19801	Argonaut Ins Co	718,864	0.0404%	553,541	175,419	31.69%
				7,811,498	**0.4390%**	**8,168,461**	**6,116,055**	**74.87%**
43	361	Munich Re Grp						
		19720	American Alt Ins Corp	6,747,974	0.3792%	6,492,519	984,773	15.17%
		23469	American Modern Home Ins Co	787,184	0.0442%	787,189	389,515	49.48%
				7,535,158	**0.4235%**	**7,279,708**	**1,374,288**	**18.88%**
44	175	STATE AUTO MUT GRP						
		30945	Plaza Ins Co	6,998,675	0.3933%	2,505,075	1,263,276	50.43%
				6,998,675	**0.3933%**	**2,505,075**	**1,263,276**	**50.43%**
45	62	EMC INS CO GRP						
		21415	Employers Mut Cas Co	6,052,100	0.3401%	5,844,222	2,363,372	40.44%
				6,052,100	**0.3401%**	**5,844,222**	**2,363,372**	**40.44%**
46	411	MAPFRE INS GRP						
		13161	Commerce W Ins Co	5,732,425	0.3222%	5,892,431	3,173,189	53.85%
				5,732,425	**0.3222%**	**5,892,431**	**3,173,189**	**53.85%**
47	781	UNION LABOR GRP						
		37893	Ullico Cas Co	3,868,152	0.2174%	3,601,789	2,793,944	77.57%
				3,868,152	**0.2174%**	**3,601,789**	**2,793,944**	**77.57%**
48	3219	NKSJ Holdings Inc Grp						
		11126	Sompo Japan Ins Co of Amer	2,928,644	0.1646%	2,748,487	1,986,773	72.29%
		27073	Nipponkoa Ins Co Ltd US Br	767,842	0.0432%	739,692	97,695	13.21%
		38997	Sompo Japan Fire & Mar Ins Co Amer	115,301	0.0065%	90,687	33,448	36.88%
				3,811,787	**0.2142%**	**3,578,866**	**2,117,916**	**59.18%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: COMMERCIAL AUTO LIABILITY [19.4]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
49	4715	MS & AD Ins Grp						
		20362	Mitsui Sumitomo Ins Co of Amer	2,003,745	0.1126%	2,090,506	1,373,074	65.68%
		22551	Mitsui Sumitomo Ins USA Inc	1,701,673	0.0956%	1,809,715	2,268,226	125.34%
				3,705,418	**0.2082%**	**3,900,221**	**3,641,300**	**93.36%**
50	645	OREGON MUT GRP						
		14907	Oregon Mut Ins Co	3,644,121	0.2048%	3,747,050	2,369,117	63.23%
				3,644,121	**0.2048%**	**3,747,050**	**2,369,117**	**63.23%**
51	783	RLI INS GRP						
		13056	RLI Ins Co	3,602,539	0.2025%	3,559,939	992,282	27.87%
		37206	Contractors Bonding & Ins Co	956	0.0001%	900	-29,602	-3289.11%
				3,603,495	**0.2025%**	**3,560,839**	**962,680**	**27.04%**
52	1129	Sirius Grp						
		20621	OneBeacon Amer Ins Co	1,967,259	0.1106%	3,779,621	791,180	20.93%
		20648	Employers Fire Ins Co	1,530,339	0.0860%	2,336,849	1,332,529	57.02%
		27154	Atlantic Specialty Ins Co	14,393	0.0008%	8,437	-228,148	-2704.14%
				3,511,991	**0.1974%**	**6,124,907**	**1,895,561**	**30.95%**
53	4381	Houston Intl Ins Grp						
		35408	Imperium Ins Co	2,974,063	0.1671%	12,384,053	6,940,322	56.04%
				2,974,063	**0.1671%**	**12,384,053**	**6,940,322**	**56.04%**
54	349	FLORISTS MUT GRP						
		13978	Florists Mut Ins Co	2,915,890	0.1639%	2,896,433	2,692,394	92.96%
				2,915,890	**0.1639%**	**2,896,433**	**2,692,394**	**92.96%**
55	28339	Gateway Ins Co						
		28339	Gateway Ins Co	2,417,905	0.1359%	1,696,918	1,971,300	116.17%
				2,417,905	**0.1359%**	**1,696,918**	**1,971,300**	**116.17%**
56	18767	Church Mut Ins Co						
		18767	Church Mut Ins Co	2,252,302	0.1266%	2,250,693	84,958	3.77%
				2,252,302	**0.1266%**	**2,250,693**	**84,958**	**3.77%**
57	867	Baldwin & Lyons Grp						
		40460	Sagamore Ins Co	1,856,773	0.1043%	1,569,887	2,163,495	137.81%
		12416	Protective Ins Co	123,377	0.0069%	224,412	54,700	24.37%
				1,980,150	**0.1113%**	**1,794,299**	**2,218,195**	**123.62%**
58	9	JPMorgan Chase & Co Grp						
		22985	Sequoia Ins Co	1,717,337	0.0965%	1,972,205	403,894	20.48%
				1,717,337	**0.0965%**	**1,972,205**	**403,894**	**20.48%**
59	246	INDIANA LUMBERMENS GRP						
		14265	Indiana Lumbermens Mut Ins Co	1,655,929	0.0931%	1,512,291	738,247	48.82%
				1,655,929	**0.0931%**	**1,512,291**	**738,247**	**48.82%**
60	39861	Golden Bear Ins Co						
		39861	Golden Bear Ins Co	1,585,707	0.0891%	1,503,448	549,997	36.58%
				1,585,707	**0.0891%**	**1,503,448**	**549,997**	**36.58%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: COMMERCIAL AUTO LIABILITY [19.4]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
61	303		GUIDEONE INS GRP					
		15032	Guideone Mut Ins Co	1,582,760	0.0889%	1,735,131	1,633,687	94.15%
				1,582,760	**0.0889%**	**1,735,131**	**1,633,687**	**94.15%**
62	785		MARKEL CORP GRP					
		38970	Markel Ins Co	1,137,584	0.0639%	1,092,655	-445,126	-40.74%
		28932	Markel Amer Ins Co	407,408	0.0229%	738,373	464,348	62.89%
				1,544,992	**0.0868%**	**1,831,028**	**19,222**	**1.05%**
63	866		WESTERN WORLD GRP					
		40436	Stratford Ins Co	1,528,887	0.0859%	1,277,752	567,993	44.45%
				1,528,887	**0.0859%**	**1,277,752**	**567,993**	**44.45%**
64	36790		Springfield Ins Co Inc					
		36790	Springfield Ins Co Inc	1,323,134	0.0744%	1,391,274	-180,004	-12.94%
				1,323,134	**0.0744%**	**1,391,274**	**-180,004**	**-12.94%**
65	920		Global Ind Grp					
		42048	Diamond State Ins Co	1,149,776	0.0646%	920,015	676,491	73.53%
				1,149,776	**0.0646%**	**920,015**	**676,491**	**73.53%**
66	922		American Assets Grp					
		40029	Explorer Ins Co	1,045,424	0.0588%	1,684,795	582,070	34.55%
				1,045,424	**0.0588%**	**1,684,795**	**582,070**	**34.55%**
67	21261		Electric Ins Co					
		21261	Electric Ins Co	974,593	0.0548%	974,593	1,089,411	111.78%
				974,593	**0.0548%**	**974,593**	**1,089,411**	**111.78%**
68	4670		Starr Grp					
		38318	Starr Ind & Liab Co	972,172	0.0546%	466,522	203,225	43.56%
				972,172	**0.0546%**	**466,522**	**203,225**	**43.56%**
69	83		GRANGE INS GRP					
		22101	Grange Ins Assn	971,580	0.0546%	961,425	-80,442	-8.37%
				971,580	**0.0546%**	**961,425**	**-80,442**	**-8.37%**
70	27502		Western Gen Ins Co					
		27502	Western Gen Ins Co	968,141	0.0544%	960,868	484,654	50.44%
				968,141	**0.0544%**	**960,868**	**484,654**	**50.44%**
71	510		NAVIGATORS GRP					
		42307	Navigators Ins Co	928,160	0.0522%	1,897,752	1,381,082	72.77%
				928,160	**0.0522%**	**1,897,752**	**1,381,082**	**72.77%**
72	13528		Brotherhood Mut Ins Co					
		13528	Brotherhood Mut Ins Co	741,466	0.0417%	629,979	498,770	79.17%
				741,466	**0.0417%**	**629,979**	**498,770**	**79.17%**
73	306		CUNA MUT GRP					
		10847	Cumis Ins Society Inc	636,578	0.0358%	688,514	-6,566	-0.95%
				636,578	**0.0358%**	**688,514**	**-6,566**	**-0.95%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: COMMERCIAL AUTO LIABILITY [19.4]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
74	11092	Global Liberty Ins Co of NY						
		11092	Global Liberty Ins Co of NY	617,665	0.0347%	170,891	85,911	50.27%
				617,665	**0.0347%**	**170,891**	**85,911**	**50.27%**
75	74	DELPHI FIN GRP						
		15105	Safety Natl Cas Corp	575,516	0.0323%	244,675	236,892	96.82%
				575,516	**0.0323%**	**244,675**	**236,892**	**96.82%**
76	1120	EVEREST REINS HOLDINGS GRP						
		10120	Everest Natl Ins Co	455,092	0.0256%	1,375,165	1,401,071	101.88%
				455,092	**0.0256%**	**1,375,165**	**1,401,071**	**101.88%**
77	19	Assurant Inc Grp						
		19615	American Reliable Ins Co	434,530	0.0244%	410,387	20,583	5.02%
				434,530	**0.0244%**	**410,387**	**20,583**	**5.02%**
78	244	CINCINNATI FIN GRP						
		10677	Cincinnati Ins Co	424,507	0.0239%	424,331	196,280	46.26%
				424,507	**0.0239%**	**424,331**	**196,280**	**46.26%**
79	4743	Christus Hlth Grp						
		36234	Preferred Professional Ins Co	386,502	0.0217%	230,326	32,319	14.03%
				386,502	**0.0217%**	**230,326**	**32,319**	**14.03%**
80	517	HANNOVER GRP						
		41343	HDI Gerling Amer Ins Co	224,940	0.0126%	10,185	1,408	13.82%
				224,940	**0.0126%**	**10,185**	**1,408**	**13.82%**
81	14974	Pennsylvania Lumbermens Mut Ins						
		14974	Pennsylvania Lumbermens Mut Ins	224,139	0.0126%	71,363	143,817	201.53%
				224,139	**0.0126%**	**71,363**	**143,817**	**201.53%**
82	3416	AXIS Capital Grp						
		37273	Axis Ins Co	201,033	0.0113%	191,643	75,017	39.14%
				201,033	**0.0113%**	**191,643**	**75,017**	**39.14%**
83	124	AMERISURE CO GRP						
		23396	Amerisure Mut Ins Co	180,427	0.0101%	187,996	47,484	25.26%
				180,427	**0.0101%**	**187,996**	**47,484**	**25.26%**
84	408	AMERICAN NATL FIN GRP						
		11048	Pacific Prop & Cas Co	148,081	0.0083%	147,973	17,746	11.99%
				148,081	**0.0083%**	**147,973**	**17,746**	**11.99%**
85	38733	Alaska Natl Ins Co						
		38733	Alaska Natl Ins Co	125,049	0.0070%	145,403	-29,674	-20.41%
				125,049	**0.0070%**	**145,403**	**-29,674**	**-20.41%**
86	181	SWISS RE GRP						
		29874	North Amer Specialty Ins Co	119,758	0.0067%	115,947	18,184	15.68%
				119,758	**0.0067%**	**115,947**	**18,184**	**15.68%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: COMMERCIAL AUTO LIABILITY [19.4]

Sorted by Market Share

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Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
87	18		AMERICAN ROAD GRP					
		19631	American Road Ins Co	71,773	0.0040%	50,839	0	0.00%
				71,773	**0.0040%**	**50,839**	**0**	**0.00%**
88	201		UTICA GRP					
		25976	Utica Mut Ins Co	39,493	0.0022%	38,660	-1,033,124	-2672.33%
		25984	Graphic Arts Mut Ins Co	2,838	0.0002%	2,642	-241	-9.12%
				42,331	**0.0024%**	**41,302**	**-1,033,365**	**-2501.97%**
89	18538		Bancinsure Inc					
		18538	Bancinsure Inc	34,763	0.0020%	41,151	113,257	275.22%
				34,763	**0.0020%**	**41,151**	**113,257**	**275.22%**
90	11118		Federated Rural Electric Ins Exch					
		11118	Federated Rural Electric Ins Exch	31,830	0.0018%	31,601	18,017	57.01%
				31,830	**0.0018%**	**31,601**	**18,017**	**57.01%**
91	574		AMERCO CORP GRP					
		31089	Repwest Ins Co	17,835	0.0010%	17,835	-34,926	-195.83%
				17,835	**0.0010%**	**17,835**	**-34,926**	**-195.83%**
92	4747		WRM Amer Grp					
		20273	WRM Amer Ind Co Inc	16,133	0.0009%	7,199	2,429	33.74%
				16,133	**0.0009%**	**7,199**	**2,429**	**33.74%**
93	661		BCBS of SC Grp					
		12157	Companion Prop & Cas Ins Co	11,313	0.0006%	3,292	700	21.26%
				11,313	**0.0006%**	**3,292**	**700**	**21.26%**
94	3589		Maxum Specialty Ins Grp					
		10784	Maxum Cas Ins Co	7,116	0.0004%	802	119	14.84%
				7,116	**0.0004%**	**802**	**119**	**14.84%**
95	10499		Corepointe Ins Co					
		10499	Corepointe Ins Co	5,999	0.0003%	12,655	-58,032	-458.57%
				5,999	**0.0003%**	**12,655**	**-58,032**	**-458.57%**
96	108		LUMBERMENS MUT CAS GRP					
		22918	American Motorists Ins Co	949	0.0001%	949	0	0.00%
		30562	American Manufacturers Mut Ins Co	10	0.0000%	10	0	0.00%
				959	**0.0001%**	**959**	**0**	**0.00%**
			Line Total:	**1,779,414,791**	**100.0000%**	**1,775,017,750**	**916,714,993**	**51.65%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: PRIVATE PASSENGER AUTO PHYSICAL DAMAGE [21.1]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
1	176	STATE FARM GRP						
		25178	State Farm Mut Auto Ins Co	1,147,690,935	14.2035%	1,134,906,874	697,973,756	61.50%
				1,147,690,935	**14.2035%**	**1,134,906,874**	**697,973,756**	**61.50%**
2	212	ZURICH INS GRP						
		21687	Mid Century Ins Co	463,957,106	5.7418%	488,224,947	304,398,633	62.35%
		12963	21st Century Ins Co	249,277,590	3.0850%	253,890,017	139,083,233	54.78%
		21652	Farmers Ins Exch	238,459,173	2.9511%	211,011,526	108,183,316	51.27%
		25089	Coast Natl Ins Co	136,552,599	1.6899%	125,027,906	115,175,733	92.12%
		11185	Foremost Ins Co Grand Rapids MI	19,946,949	0.2469%	20,783,102	12,050,944	57.98%
		36404	21st Century Cas Co	4,874,881	0.0603%	4,786,363	3,035,088	63.41%
		11800	Foremost Prop & Cas Ins Co	268,406	0.0033%	268,827	81,473	30.31%
		10873	Farmers Reins Co	50	0.0000%	50	0	0.00%
				1,113,336,754	**13.7784%**	**1,103,992,738**	**682,008,420**	**61.78%**
3	1318	Auto Club Enterprises Ins Grp						
		15598	Interins Exch Of The Automobile Club	779,342,241	9.6449%	773,293,292	360,285,616	46.59%
				779,342,241	**9.6449%**	**773,293,292**	**360,285,616**	**46.59%**
4	8	ALLSTATE INS GRP						
		19240	Allstate Ind Co	545,165,974	6.7468%	546,763,101	301,244,937	55.10%
		19232	Allstate Ins Co	126,409,850	1.5644%	128,027,074	53,527,888	41.81%
		30210	Esurance Prop & Cas Ins Co	61,181,203	0.7572%	61,747,597	37,328,710	60.45%
		10358	Encompass Ins Co	15,197,051	0.1881%	15,137,060	8,795,416	58.11%
				747,954,078	**9.2565%**	**751,674,832**	**400,896,951**	**53.33%**
5	660	MERCURY GEN GRP						
		27553	Mercury Ins Co	531,605,578	6.5790%	526,458,880	323,774,150	61.50%
		11908	Mercury Cas Co	115,819,639	1.4334%	114,851,277	74,066,784	64.49%
		38342	California Automobile Ins Co	33,953,203	0.4202%	35,929,949	23,522,415	65.47%
				681,378,420	**8.4326%**	**677,240,106**	**421,363,349**	**62.22%**
6	1278	CALIFORNIA STATE AUTO GRP						
		15539	AAA Northern CA NV & UT Ins Exch	634,791,200	7.8560%	631,233,383	349,195,802	55.32%
		37770	Western United Ins Co	11,953,085	0.1479%	11,499,539	6,768,460	58.86%
		10921	ACA Ins Co	5,807,569	0.0719%	9,403,725	4,827,436	51.34%
				652,551,854	**8.0758%**	**652,136,647**	**360,791,698**	**55.32%**
7	31	BERKSHIRE HATHAWAY GRP						
		35882	Geico Gen Ins Co	218,389,929	2.7027%	218,986,354	130,120,985	59.42%
		22063	Government Employees Ins Co	89,939,209	1.1131%	91,309,138	50,118,900	54.89%
		22055	Geico Ind Co	84,864,602	1.0503%	85,905,910	64,388,752	74.95%
		41491	Geico Cas Co	57,586,920	0.7127%	57,875,796	34,537,679	59.68%
				450,780,660	**5.5787%**	**454,077,198**	**279,166,316**	**61.48%**

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8	200	UNITED SERV AUTOMOBILE ASSN GRP						
		25968	USAA Cas Ins Co	149,251,319	1.8471%	147,163,694	86,623,902	58.86%
		25941	United Serv Automobile Assn	147,673,252	1.8276%	146,112,114	89,654,246	61.36%
		18600	USAA Gen Ind Co	32,474,648	0.4019%	30,098,276	17,425,982	57.90%
		21253	Garrison Prop & Cas Ins Co	22,178,207	0.2745%	20,197,574	15,468,087	76.58%
				351,577,426	**4.3510%**	**343,571,658**	**209,172,217**	**60.88%**
9	155	PROGRESSIVE GRP						
		44288	Progressive Choice Ins Co	189,870,256	2.3498%	187,627,854	101,387,846	54.04%
		27804	Progressive West Ins Co	109,620,455	1.3566%	105,689,633	68,370,615	64.69%
		16322	Progressive Direct Ins Co	18,034,369	0.2232%	16,766,876	11,417,343	68.09%
		24260	Progressive Cas Ins Co	16,020,657	0.1983%	16,285,900	8,500,047	52.19%
		11851	Progressive Advanced Ins Co	13,045	0.0002%	20,351	6,367	31.29%
				333,558,782	**4.1280%**	**326,390,614**	**189,682,218**	**58.12%**
10	111	LIBERTY MUT GRP						
		23035	Liberty Mut Fire Ins Co	136,235,205	1.6860%	134,595,532	74,208,087	55.13%
		24740	Safeco Ins Co Of Amer	132,681,514	1.6420%	124,721,089	81,871,908	65.64%
		37214	American States Preferred Ins Co	15,717,048	0.1945%	15,436,817	9,561,072	61.94%
		39012	Safeco Ins Co Of IL	2,325,967	0.0288%	2,263,228	-2,428,727	-107.31%
		24724	First Natl Ins Co Of Amer	666,957	0.0083%	657,352	334,988	50.96%
				287,626,691	**3.5596%**	**277,674,018**	**163,547,328**	**58.90%**
11	3495	Infinity Prop & Cas Ins Grp						
		22268	Infinity Ins Co	185,408,637	2.2946%	171,421,958	87,816,716	51.23%
		10068	Hillstar Ins Co	12,933,405	0.1601%	12,665,955	11,188,036	88.33%
		20260	Infinity Select Ins Co	1,411,852	0.0175%	1,535,386	1,131,366	73.69%
		11738	Infinity Auto Ins Co	962,204	0.0119%	1,183,508	359,631	30.39%
				200,716,098	**2.4840%**	**186,806,807**	**100,495,749**	**53.80%**
12	140	NATIONWIDE CORP GRP						
		19100	Amco Ins Co	87,979,891	1.0888%	90,560,628	57,941,602	63.98%
		25453	Nationwide Ins Co Of Amer	41,417,016	0.5126%	41,609,206	27,868,419	66.98%
		42579	Allied Prop & Cas Ins Co	39,256,234	0.4858%	40,149,467	23,846,226	59.39%
		42889	Victoria Fire & Cas Co	22,736,476	0.2814%	23,051,370	12,763,106	55.37%
		42587	Depositors Ins Co	2,073,636	0.0257%	2,241,372	1,583,612	70.65%
		13242	Titan Ind Co	142,930	0.0018%	124,471	119,461	95.97%
				193,606,183	**2.3960%**	**197,736,514**	**124,122,426**	**62.77%**
13	10683	Wawanesa Gen Ins Co						
		10683	Wawanesa Gen Ins Co	115,953,577	1.4350%	120,634,611	95,200,033	78.92%
				115,953,577	**1.4350%**	**120,634,611**	**95,200,033**	**78.92%**

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14	215	Kemper Corp Grp						
		19852	Financial Ind Co	56,979,405	0.7052%	59,812,222	36,740,134	61.43%
		10914	Kemper Independence Ins Co	21,439,408	0.2653%	21,686,316	9,991,500	46.07%
		10226	Unitrin Direct Ins Co	7,824,694	0.0968%	8,215,149	3,813,031	46.41%
		43044	Response Ins Co	703,515	0.0087%	715,785	386,343	53.97%
		26050	Response Worldwide Ins Co	394,483	0.0049%	410,512	189,608	46.19%
		10970	Response Ind Co Of CA	204,717	0.0025%	337,195	193,664	57.43%
		16063	Unitrin Auto & Home Ins Co	168,381	0.0021%	193,099	127,220	65.88%
				87,714,603	**1.0855%**	**91,370,278**	**51,441,500**	**56.30%**
15	4	Ameriprise Fin Grp						
		29068	IDS Prop Cas Ins Co	86,188,407	1.0666%	85,261,422	56,490,126	66.26%
				86,188,407	**1.0666%**	**85,261,422**	**56,490,126**	**66.26%**
16	3548	Travelers Grp						
		19070	Standard Fire Ins Co	72,186,263	0.8934%	69,686,750	48,629,995	69.78%
		24015	Northland Ins Co	3,907	0.0000%	4,202	2,519	59.95%
				72,190,170	**0.8934%**	**69,690,952**	**48,632,514**	**69.78%**
17	91	HARTFORD FIRE & CAS GRP						
		30104	Hartford Underwriters Ins Co	47,894,266	0.5927%	48,245,141	28,906,847	59.92%
		29424	Hartford Cas Ins Co	17,801,223	0.2203%	19,542,048	11,811,370	60.44%
		29459	Twin City Fire Ins Co Co	1,844,372	0.0228%	2,249,425	1,234,130	54.86%
		27120	Trumbull Ins Co	362,527	0.0045%	27,507	21,863	79.48%
				67,902,388	**0.8403%**	**70,064,121**	**41,974,210**	**59.91%**
18	2538	AmTrust GMACI Maiden Grp						
		23728	National Gen Ins Co	39,582,762	0.4899%	40,231,144	15,480,005	38.48%
		31488	Integon Preferred Ins Co	8,530,086	0.1056%	9,086,717	5,313,922	58.48%
		38660	MIC Gen Ins Corp	4,649,893	0.0575%	4,908,982	1,930,697	39.33%
		29742	Integon Natl Ins Co	4,148,571	0.0513%	1,795,839	1,829,565	101.88%
				56,911,312	**0.7043%**	**56,022,682**	**24,554,189**	**43.83%**
19	411	MAPFRE INS GRP						
		13161	Commerce W Ins Co	50,363,386	0.6233%	53,074,992	34,962,754	65.87%
		23876	Mapfre Ins Co	175,118	0.0022%	72,072	85,677	118.88%
				50,538,504	**0.6255%**	**53,147,064**	**35,048,431**	**65.95%**
20	241	METROPOLITAN GRP						
		25321	Metropolitan Drt Prop & Cas Ins Co	48,890,744	0.6051%	47,732,393	25,157,085	52.70%
				48,890,744	**0.6051%**	**47,732,393**	**25,157,085**	**52.70%**
21	33	CALIFORNIA CAS MGMT GRP						
		20117	California Cas Ind Exch	44,486,406	0.5506%	44,948,307	23,672,018	52.66%
				44,486,406	**0.5506%**	**44,948,307**	**23,672,018**	**52.66%**
22	11711	Access Ins Co						
		11711	Access Ins Co	33,104,299	0.4097%	33,826,057	25,396,384	75.08%
				33,104,299	**0.4097%**	**33,826,057**	**25,396,384**	**75.08%**

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23	922	American Assets Grp						
		40029	Explorer Ins Co	24,894,438	0.3081%	31,329,171	21,447,397	68.46%
		27847	Insurance Co Of The West	5,662,686	0.0701%	6,106,835	5,269,462	86.29%
				30,557,124	**0.3782%**	**37,436,006**	**26,716,859**	**71.37%**
24	4256	Anchor Ins Holdings Grp						
		40010	Anchor Gen Ins Co	29,118,135	0.3604%	31,296,792	15,032,561	48.03%
				29,118,135	**0.3604%**	**31,296,792**	**15,032,561**	**48.03%**
25	10920	Alliance United Ins Co						
		10920	Alliance United Ins Co	26,754,091	0.3311%	26,709,486	13,615,140	50.97%
				26,754,091	**0.3311%**	**26,709,486**	**13,615,140**	**50.97%**
26	28	AMICA MUT GRP						
		19976	Amica Mut Ins Co	23,521,866	0.2911%	22,580,347	13,319,049	58.99%
				23,521,866	**0.2911%**	**22,580,347**	**13,319,049**	**58.99%**
27	802	Capital Ins Grp						
		13544	California Capital Ins Co	21,164,471	0.2619%	20,872,237	10,133,797	48.55%
		12890	Eagle W Ins Co	1,246,868	0.0154%	1,207,488	613,547	50.81%
				22,411,339	**0.2774%**	**22,079,725**	**10,747,344**	**48.68%**
28	3702	Loya Grp						
		12589	Loya Cas Ins Co	22,249,314	0.2754%	21,977,096	9,455,771	43.03%
				22,249,314	**0.2754%**	**21,977,096**	**9,455,771**	**43.03%**
29	12	AMERICAN INTL GRP						
		19429	Insurance Co Of The State Of PA	16,237,975	0.2010%	20,002,750	10,668,207	53.33%
		19402	Chartis Prop Cas Co	3,821,374	0.0473%	487,571	97,131	19.92%
				20,059,349	**0.2482%**	**20,490,321**	**10,765,338**	**52.54%**
30	169	SENTRY INS GRP						
		13137	Viking Ins Co Of WI	19,912,677	0.2464%	19,331,285	11,787,788	60.98%
				19,912,677	**0.2464%**	**19,331,285**	**11,787,788**	**60.98%**
31	796	QBE INS GRP						
		39217	QBE Ins Corp	10,667,899	0.1320%	11,365,300	4,001,502	35.21%
		25747	Unigard Ins Co	6,133,246	0.0759%	5,955,817	4,037,011	67.78%
		37257	Praetorian Ins Co	852,223	0.0105%	1,190,980	110,707	9.30%
				17,653,368	**0.2185%**	**18,512,097**	**8,149,220**	**44.02%**
32	300	HORACE MANN GRP						
		22578	Horace Mann Ins Co	14,020,314	0.1735%	13,764,363	7,430,353	53.98%
		22756	Horace Mann Prop & Cas Ins Co	2,479,534	0.0307%	2,523,265	1,081,439	42.86%
				16,499,848	**0.2042%**	**16,287,628**	**8,511,792**	**52.26%**
33	1129	Sirius Grp						
		37915	Essentia Ins Co	15,637,314	0.1935%	15,086,359	6,972,756	46.22%
				15,637,314	**0.1935%**	**15,086,359**	**6,972,756**	**46.22%**

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34	3638	PGC Holding Corp Grp						
		37648	Permanent Gen Assur Corp	14,701,960	0.1819%	14,317,808	5,485,018	38.31%
				14,701,960	**0.1819%**	**14,317,808**	**5,485,018**	**38.31%**
35	761	ALLIANZ INS GRP						
		21873	Firemans Fund Ins Co	14,181,852	0.1755%	15,345,655	7,054,025	45.97%
				14,181,852	**0.1755%**	**15,345,655**	**7,054,025**	**45.97%**
36	27502	Western Gen Ins Co						
		27502	Western Gen Ins Co	13,687,147	0.1694%	13,523,841	7,382,312	54.59%
				13,687,147	**0.1694%**	**13,523,841**	**7,382,312**	**54.59%**
37	3098	Tokio Marine Holdings Inc GRP						
		12904	Tokio Marine & Nichido Fire Ins Co	6,787,382	0.0840%	4,726,450	2,499,912	52.89%
		18058	Philadelphia Ind Ins Co	5,375,224	0.0665%	5,265,174	2,847,167	54.08%
				12,162,606	**0.1505%**	**9,991,624**	**5,347,079**	**53.52%**
38	323	CIVIL SERV EMPLOYEE GRP						
		18953	CSE Safeguard Ins Co	6,844,396	0.0847%	6,985,319	3,033,133	43.42%
		10693	Civil Serv Employees Ins Co	5,049,274	0.0625%	5,129,832	2,402,317	46.83%
				11,893,670	**0.1472%**	**12,115,151**	**5,435,450**	**44.86%**
39	38	Chubb Inc Grp						
		20281	Federal Ins Co	11,359,560	0.1406%	10,601,638	4,955,403	46.74%
				11,359,560	**0.1406%**	**10,601,638**	**4,955,403**	**46.74%**
40	12878	Sterling Cas Ins Co						
		12878	Sterling Cas Ins Co	9,775,955	0.1210%	9,958,472	6,520,376	65.48%
				9,775,955	**0.1210%**	**9,958,472**	**6,520,376**	**65.48%**
41	361	Munich Re Grp						
		23469	American Modern Home Ins Co	5,918,366	0.0732%	6,219,535	2,140,665	34.42%
		23450	American Family Home Ins Co	2,574,970	0.0319%	1,515,165	1,017,230	67.14%
				8,493,336	**0.1051%**	**7,734,700**	**3,157,895**	**40.83%**
42	257	SAFEWAY INS GRP						
		12521	Safeway Ins Co	8,017,284	0.0992%	8,631,095	4,150,333	48.09%
		10939	Safeway Direct Ins Co	431,172	0.0053%	455,271	165,994	36.46%
				8,448,456	**0.1046%**	**9,086,366**	**4,316,327**	**47.50%**
43	273	WORKMENS GRP						
		13250	Workmens Auto Ins Co	8,146,009	0.1008%	8,481,637	5,226,350	61.62%
				8,146,009	**0.1008%**	**8,481,637**	**5,226,350**	**61.62%**
44	225	IAT Reins Co Grp						
		23248	Occidental Fire & Cas Co Of NC	4,048,473	0.0501%	4,173,411	3,283,967	78.69%
		28886	Transguard Ins Co Of Amer Inc	2,436,374	0.0302%	2,570,382	1,494,584	58.15%
		10906	Commercial Alliance Ins Co	1,309,866	0.0162%	644,254	817,633	126.91%
				7,794,713	**0.0965%**	**7,388,047**	**5,596,184**	**75.75%**

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45	408		AMERICAN NATL FIN GRP					
		11048	Pacific Prop & Cas Co	7,686,607	0.0951%	7,586,204	4,096,584	54.00%
				7,686,607	**0.0951%**	**7,586,204**	**4,096,584**	**54.00%**
46	13127		Nations Ins Co					
		13127	Nations Ins Co	7,404,708	0.0916%	6,420,334	3,641,658	56.72%
				7,404,708	**0.0916%**	**6,420,334**	**3,641,658**	**56.72%**
47	3703		Tower Grp					
		15586	Preserver Ins Co	6,335,310	0.0784%	7,415,602	5,107,806	68.88%
		40134	Castlepoint Natl Ins Co	953,394	0.0118%	428,164	297,143	69.40%
				7,288,704	**0.0902%**	**7,843,766**	**5,404,949**	**68.91%**
48	661		BCBS of SC Grp					
		12157	Companion Prop & Cas Ins Co	6,836,116	0.0846%	4,613,339	3,529,127	76.50%
				6,836,116	**0.0846%**	**4,613,339**	**3,529,127**	**76.50%**
49	4670		Starr Grp					
		38318	Starr Ind & Liab Co	5,997,046	0.0742%	4,933,136	7,134,751	144.63%
				5,997,046	**0.0742%**	**4,933,136**	**7,134,751**	**144.63%**
50	626		Ace Ltd Grp					
		18279	Bankers Standard Ins Co	5,565,483	0.0689%	4,631,830	4,266,138	92.10%
				5,565,483	**0.0689%**	**4,631,830**	**4,266,138**	**92.10%**
51	26905		Century Natl Ins Co					
		26905	Century Natl Ins Co	5,021,911	0.0621%	4,612,588	2,536,809	55.00%
				5,021,911	**0.0621%**	**4,612,588**	**2,536,809**	**55.00%**
52	83		GRANGE INS GRP					
		22101	Grange Ins Assn	4,865,688	0.0602%	4,852,395	2,656,658	54.75%
				4,865,688	**0.0602%**	**4,852,395**	**2,656,658**	**54.75%**
53	161		TOPA EQUITIES LTD GRP					
		18031	Topa Ins Co	4,649,230	0.0575%	4,960,223	1,987,671	40.07%
				4,649,230	**0.0575%**	**4,960,223**	**1,987,671**	**40.07%**
54	2898		Western Serv Contract Grp					
		37850	Pacific Specialty Ins Co	4,465,951	0.0553%	4,494,462	2,529,408	56.28%
				4,465,951	**0.0553%**	**4,494,462**	**2,529,408**	**56.28%**
55	10783		Cornerstone Natl Ins Co					
		10783	Cornerstone Natl Ins Co	4,465,465	0.0553%	4,727,959	3,198,594	67.65%
				4,465,465	**0.0553%**	**4,727,959**	**3,198,594**	**67.65%**
56	1326		KINGSWAY GRP					
		33650	Mendota Ins Co	3,416,289	0.0423%	5,129,727	3,171,273	61.82%
		42862	Universal Cas Co	547,623	0.0068%	907,386	707,228	77.94%
				3,963,912	**0.0491%**	**6,037,113**	**3,878,501**	**64.24%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: PRIVATE PASSENGER AUTO PHYSICAL DAMAGE [21.1]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
57	9		JPMorgan Chase & Co Grp					
		12832	Personal Express Ins Co	3,915,502	0.0485%	3,865,606	2,422,979	62.68%
		22985	Sequoia Ins Co	15,802	0.0002%	17,880	-4,419	-24.71%
				3,931,304	**0.0487%**	**3,883,486**	**2,418,560**	**62.28%**
58	93		STATE NATL GRP					
		12831	State Natl Ins Co Inc	3,925,706	0.0486%	4,741,334	4,570,687	96.40%
				3,925,706	**0.0486%**	**4,741,334**	**4,570,687**	**96.40%**
59	19		Assurant Inc Grp					
		10111	American Bankers Ins Co Of FL	2,625,500	0.0325%	2,611,577	1,362,510	52.17%
		19615	American Reliable Ins Co	1,251,804	0.0155%	1,227,979	824,719	67.16%
				3,877,304	**0.0480%**	**3,839,556**	**2,187,229**	**56.97%**
60	4254		The Warranty Grp					
		40827	Virginia Surety Co Inc	3,817,381	0.0472%	2,949,409	1,866,791	63.29%
				3,817,381	**0.0472%**	**2,949,409**	**1,866,791**	**63.29%**
61	158		FAIRFAX FIN GRP					
		25054	Hudson Ins Co	2,150,627	0.0266%	2,805,145	910,204	32.45%
		13269	Zenith Ins Co	332,069	0.0041%	104,030	245,334	235.83%
				2,482,696	**0.0307%**	**2,909,175**	**1,155,538**	**39.72%**
62	670		FIDELITY NATL FIN GRP					
		25180	Fidelity Natl Ins Co	2,347,145	0.0290%	2,962,087	1,996,430	67.40%
				2,347,145	**0.0290%**	**2,962,087**	**1,996,430**	**67.40%**
63	3596		Affirmative Ins Grp					
		42609	Affirmative Ins Co	2,164,026	0.0268%	2,667,379	1,443,342	54.11%
				2,164,026	**0.0268%**	**2,667,379**	**1,443,342**	**54.11%**
64	313		AEGIS GRP					
		33898	Aegis Security Ins Co	2,015,495	0.0249%	2,016,065	1,241,719	61.59%
		17965	American Sentinel Ins Co	53,235	0.0007%	10,331	3,471	33.60%
				2,068,730	**0.0256%**	**2,026,396**	**1,245,190**	**61.45%**
65	645		OREGON MUT GRP					
		14907	Oregon Mut Ins Co	2,000,319	0.0248%	1,980,672	1,303,858	65.83%
				2,000,319	**0.0248%**	**1,980,672**	**1,303,858**	**65.83%**
66	4051		Ocean Harbor Grp					
		12360	Ocean Harbor Cas Ins Co	1,918,154	0.0237%	2,318,885	1,630,058	70.29%
				1,918,154	**0.0237%**	**2,318,885**	**1,630,058**	**70.29%**
67	84		American Financial Grp					
		32620	National Interstate Ins Co	1,302,897	0.0161%	1,414,117	760,296	53.76%
		26344	Great Amer Assur Co	555,531	0.0069%	540,854	741,850	137.16%
				1,858,428	**0.0230%**	**1,954,971**	**1,502,146**	**76.84%**
68	309		WESTERN NATL MUT GRP					
		26395	Western Home Ins Co	1,840,796	0.0228%	845,827	752,240	88.94%
				1,840,796	**0.0228%**	**845,827**	**752,240**	**88.94%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: PRIVATE PASSENGER AUTO PHYSICAL DAMAGE [21.1]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
69	21261	Electric Ins Co						
		21261	Electric Ins Co	1,433,728	0.0177%	1,441,524	811,156	56.27%
				1,433,728	**0.0177%**	**1,441,524**	**811,156**	**56.27%**
70	930	DHC GRP						
		23671	National Amer Ins Co of CA	738,231	0.0091%	738,441	515,663	69.83%
		19269	Danielson Natl Ins Co	635,995	0.0079%	664,214	383,897	57.80%
				1,374,226	**0.0170%**	**1,402,655**	**899,560**	**64.13%**
71	1279	Arch Ins Grp						
		11150	Arch Ins Co	1,246,516	0.0154%	1,774,709	-82,321	-4.64%
				1,246,516	**0.0154%**	**1,774,709**	**-82,321**	**-4.64%**
72	70	FIRST AMER TITLE GRP						
		37710	First Amer Prop & Cas Ins Co	1,075,642	0.0133%	771,304	764,471	99.11%
				1,075,642	**0.0133%**	**771,304**	**764,471**	**99.11%**
73	4509	Ironshore Grp						
		23647	Ironshore Ind Inc	981,346	0.0121%	521,706	208,323	39.93%
				981,346	**0.0121%**	**521,706**	**208,323**	**39.93%**
74	4381	Houston Intl Ins Grp						
		35408	Imperium Ins Co	842,324	0.0104%	1,513,722	488,223	32.25%
				842,324	**0.0104%**	**1,513,722**	**488,223**	**32.25%**
75	1281	BANKAMERICA CORP GRP						
		24813	Balboa Ins Co	537,440	0.0067%	368,258	502,264	136.39%
		24821	Meritplan Ins Co	292,424	0.0036%	769,102	160,314	20.84%
				829,864	**0.0103%**	**1,137,360**	**662,578**	**58.26%**
76	3489	Delek Grp						
		19216	Southern Ins Co	737,632	0.0091%	1,043,370	426,962	40.92%
				737,632	**0.0091%**	**1,043,370**	**426,962**	**40.92%**
77	785	MARKEL CORP GRP						
		28932	Markel Amer Ins Co	614,193	0.0076%	659,341	549,579	83.35%
				614,193	**0.0076%**	**659,341**	**549,579**	**83.35%**
78	748	Meadowbrook Ins Grp						
		21903	Procentury Ins Co	551,177	0.0068%	627,341	451,182	71.92%
				551,177	**0.0068%**	**627,341**	**451,182**	**71.92%**
79	4672	Dongbu Ins Grp						
		12502	Dongbu Ins Co Ltd	449,514	0.0056%	122,336	137,737	112.59%
				449,514	**0.0056%**	**122,336**	**137,737**	**112.59%**
80	40550	Pacific Pioneer Ins Co						
		40550	Pacific Pioneer Ins Co	252,377	0.0031%	26,919	179,435	666.57%
				252,377	**0.0031%**	**26,919**	**179,435**	**666.57%**
81	40150	MGA Ins Co Inc						
		40150	MGA Ins Co Inc	156,422	0.0019%	207,339	58,709	28.32%
				156,422	**0.0019%**	**207,339**	**58,709**	**28.32%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: PRIVATE PASSENGER AUTO PHYSICAL DAMAGE [21.1]

Sorted by Market Share

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Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
82	4725	Enstar Grp						
		20532	Clarendon Natl Ins Co	112,073	0.0014%	126,623	11,471	9.06%
				112,073	**0.0014%**	**126,623**	**11,471**	**9.06%**
83	19119	National Unity Ins Co						
		19119	National Unity Ins Co	70,842	0.0009%	18,898	4,448	23.54%
				70,842	**0.0009%**	**18,898**	**4,448**	**23.54%**
84	3678	American Independent Ins Grp						
		39098	Omni Ins Co	33,851	0.0004%	44,985	4,341	9.65%
				33,851	**0.0004%**	**44,985**	**4,341**	**9.65%**
85	3483	PartnerRe Grp						
		11835	Paris Re Amer Ins Co	33,421	0.0004%	89,947	137,446	152.81%
				33,421	**0.0004%**	**89,947**	**137,446**	**152.81%**
86	4753	Tawa Grp						
		33855	Lincoln Gen Ins Co	27,510	0.0003%	58,518	-104,573	-178.70%
				27,510	**0.0003%**	**58,518**	**-104,573**	**-178.70%**
87	3239	Allied World Assur Holding Grp						
		22730	Allied World Reins Co	19,467	0.0002%	21,683	5,859	27.02%
				19,467	**0.0002%**	**21,683**	**5,859**	**27.02%**
88	88	The Hanover Ins Grp						
		22292	Hanover Ins Co	11,282	0.0001%	11,834	305	2.58%
				11,282	**0.0001%**	**11,834**	**305**	**2.58%**
89	1285	XL AMER GRP						
		22322	Greenwich Ins Co	2,606	0.0000%	2,606	2,132	81.81%
				2,606	**0.0000%**	**2,606**	**2,132**	**81.81%**
90	303	GUIDEONE INS GRP						
		15032	Guideone Mut Ins Co	2,510	0.0000%	2,553	8,045	315.12%
				2,510	**0.0000%**	**2,553**	**8,045**	**315.12%**
91	831	DOCTORS CO GRP						
		34495	Doctors Co An Interins Exch	2,437	0.0000%	2,503	2,422	96.76%
				2,437	**0.0000%**	**2,503**	**2,422**	**96.76%**
92	1169	GENERALI GRP						
		11231	Generali Us Branch	2,196	0.0000%	2,196	0	0.00%
				2,196	**0.0000%**	**2,196**	**0**	**0.00%**
			Line Total:	**8,080,326,187**	**100.0000%**	**8,032,955,764**	**4,685,182,978**	**58.32%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: COMMERCIAL AUTO PHYSICAL DAMAGE [21.2]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
1	1281	BANKAMERICA CORP GRP						
		24821	Meritplan Ins Co	40,945,936	8.5581%	43,036,662	23,340,662	54.23%
		24813	Balboa Ins Co	5,083,088	1.0624%	6,158,352	2,107,299	34.22%
		24848	Newport Ins Co	471,881	0.0986%	567,732	300,064	52.85%
				46,500,905	**9.7191%**	**49,762,746**	**25,748,025**	**51.74%**
2	111	LIBERTY MUT GRP						
		10836	Golden Eagle Ins Corp	16,497,820	3.4482%	15,249,359	7,655,801	50.20%
		24198	Peerless Ins Co	8,656,660	1.8093%	8,486,288	3,697,603	43.57%
		24171	Netherlands Ins Co The	4,725,550	0.9877%	5,339,825	2,452,300	45.92%
		24732	General Ins Co Of Amer	2,514,900	0.5256%	2,670,346	1,412,960	52.91%
		26042	Wausau Underwriters Ins Co	2,428,080	0.5075%	2,017,534	1,094,238	54.24%
		19704	American States Ins Co	2,242,712	0.4687%	2,636,915	1,199,626	45.49%
		19690	American Economy Ins Co	1,700,148	0.3553%	1,687,058	951,040	56.37%
		23035	Liberty Mut Fire Ins Co	1,647,732	0.3444%	1,472,012	1,118,970	76.02%
		24724	First Natl Ins Co Of Amer	1,023,117	0.2138%	1,140,436	348,319	30.54%
		42404	Liberty Ins Corp	541,161	0.1131%	594,336	427,429	71.92%
		18333	Peerless Ind Ins Co	531,586	0.1111%	522,507	258,773	49.53%
		19917	Liberty Ins Underwriters Inc	434,662	0.0908%	339,394	235,201	69.30%
		23043	Liberty Mut Ins Co	229,450	0.0480%	198,975	35,259	17.72%
		26069	Wausau Business Ins Co	122,094	0.0255%	165,150	168,916	102.28%
		21458	Employers Ins of Wausau	118,127	0.0247%	111,502	67,756	60.77%
		33600	LM Ins Corp	16,860	0.0035%	21,316	5,527	25.93%
		33588	First Liberty Ins Corp	15,139	0.0032%	12,487	27,126	217.23%
				43,445,798	**9.0806%**	**42,665,440**	**21,156,844**	**49.59%**
3	212	ZURICH INS GRP						
		16535	Zurich Amer Ins Co	10,032,473	2.0969%	10,472,714	8,144,541	77.77%
		21709	Truck Ins Exch	8,645,902	1.8071%	9,162,801	4,034,633	44.03%
		41181	Universal Underwriters Ins Co	5,435,650	1.1361%	5,502,775	1,306,273	23.74%
		21687	Mid Century Ins Co	5,378,402	1.1241%	5,486,241	5,193,965	94.67%
		21652	Farmers Ins Exch	3,157,861	0.6600%	3,044,108	2,381,692	78.24%
		21326	Empire Fire & Marine Ins Co	1,292,477	0.2701%	1,396,398	1,000,373	71.64%
		26247	American Guar & Liab Ins	1,006,815	0.2104%	1,145,792	552,129	48.19%
		27855	Zurich Amer Ins Co Of IL	462,380	0.0966%	621,644	590,959	95.06%
		40142	American Zurich Ins Co	213,273	0.0446%	197,232	112,925	57.25%
		19356	Maryland Cas Co	142,516	0.0298%	142,931	126,261	88.34%
		19305	Assurance Co Of Amer	35,028	0.0073%	36,015	9,055	25.14%
		10315	Civic Prop & Cas Co	21,507	0.0045%	25,647	66,813	260.51%
		19372	Northern Ins Co Of NY	17,093	0.0036%	15,267	13,601	89.09%
		10318	Exact Prop & Cas Co Inc	14,811	0.0031%	11,666	12,239	104.91%
		10317	Neighborhood Spirit Prop & Cas Co	13,757	0.0029%	14,839	-265	-1.79%
				35,869,945	**7.4972%**	**37,276,070**	**23,545,194**	**63.16%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: COMMERCIAL AUTO PHYSICAL DAMAGE [21.2]

Sorted by Market Share

Source: NAIC Database

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Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
4	3548	Travelers Grp						
		25674	Travelers Prop Cas Co Of Amer	14,839,308	3.1016%	15,121,442	10,057,431	66.51%
		24015	Northland Ins Co	7,984,116	1.6688%	7,934,964	6,888,054	86.81%
		25682	Travelers Ind Co Of CT	7,951,647	1.6620%	8,109,620	5,561,673	68.58%
		19046	Travelers Cas Ins Co Of Amer	2,178,506	0.4553%	1,724,866	1,200,355	69.59%
		24767	St Paul Fire & Marine Ins Co	1,705,723	0.3565%	1,836,672	975,066	53.09%
		36463	Discover Prop & Cas Ins Co	330,411	0.0691%	834,914	275,110	32.95%
		24791	St Paul Mercury Ins Co	227,969	0.0476%	263,112	180,219	68.50%
		24775	St Paul Guardian Ins Co	35,940	0.0075%	30,101	46,955	155.99%
		10819	American Equity Specialty Ins Co	310	0.0001%	672	-7,515	-1118.30%
				35,253,930	**7.3684%**	**35,856,363**	**25,177,348**	**70.22%**
5	140	NATIONWIDE CORP GRP						
		23787	Nationwide Mut Ins Co	21,283,494	4.4485%	21,607,125	12,357,056	57.19%
		15580	Scottsdale Ind Co	4,405,861	0.9209%	3,812,464	2,859,741	75.01%
		13242	Titan Ind Co	4,139,315	0.8652%	4,023,870	3,099,850	77.04%
		28223	Nationwide Agribusiness Ins Co	2,160,596	0.4516%	2,139,500	1,527,066	71.37%
		11991	National Cas Co	286,291	0.0598%	310,077	146,179	47.14%
		25453	Nationwide Ins Co Of Amer	216,725	0.0453%	200,939	135,042	67.21%
		13838	Farmland Mut Ins Co	191,957	0.0401%	134,566	107,283	79.73%
		42889	Victoria Fire & Cas Co	44,939	0.0094%	51,698	-35,397	-68.47%
				32,729,178	**6.8407%**	**32,280,239**	**20,196,820**	**62.57%**
6	155	PROGRESSIVE GRP						
		11770	United Financial Cas Co	29,065,475	6.0750%	29,266,765	18,967,871	64.81%
		10193	Progressive Express Ins Co	3,270,459	0.6836%	3,215,577	1,527,500	47.50%
				32,335,934	**6.7585%**	**32,482,342**	**20,495,371**	**63.10%**
7	93	STATE NATL GRP						
		12831	State Natl Ins Co Inc	14,991,580	3.1334%	15,793,190	6,219,427	39.38%
		22608	National Specialty Ins Co	1,768,364	0.3696%	1,918,764	706,040	36.80%
				16,759,944	**3.5030%**	**17,711,954**	**6,925,467**	**39.10%**
8	796	QBE INS GRP						
		37257	Praetorian Ins Co	7,474,109	1.5622%	9,391,496	6,858,488	73.03%
		25747	Unigard Ins Co	3,454,442	0.7220%	4,154,663	2,827,724	68.06%
		39217	QBE Ins Corp	1,147,456	0.2398%	1,345,315	210,079	15.62%
		10340	Stonington Ins Co	63,714	0.0133%	56,699	-83,074	-146.52%
		24414	General Cas Co Of WI	49,769	0.0104%	44,356	4,521	10.19%
		25798	Unigard Ind Co	29,664	0.0062%	40,698	9,656	23.73%
		16217	National Farmers Union Prop & Cas	27,916	0.0058%	29,122	58,168	199.74%
		24449	Regent Ins Co	8,567	0.0018%	11,440	1,461	12.77%
				12,255,637	**2.5615%**	**15,073,789**	**9,887,023**	**65.59%**

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9	150	OLD REPUBLIC GRP						
		11371	Great West Cas Co	8,342,282	1.7436%	7,966,705	5,566,340	69.87%
		24147	Old Republic Ins Co	1,832,550	0.3830%	1,829,072	411,128	22.48%
		24139	Old Republic Gen Ins Corp	1,694,660	0.3542%	1,649,224	-1,105,570	-67.04%
		12262	Pennsylvania Manufacturers Assoc Ins	112,569	0.0235%	96,200	61,777	64.22%
		36897	Manufacturers Alliance Ins Co	10,720	0.0022%	12,700	16,509	129.99%
		41424	Pennsylvania Manufacturers Ind Co	6,627	0.0014%	7,856	-274	-3.49%
				11,999,408	**2.5080%**	**11,561,757**	**4,949,910**	**42.81%**
10	176	STATE FARM GRP						
		25178	State Farm Mut Auto Ins Co	11,400,242	2.3828%	11,485,244	6,644,383	57.85%
		25143	State Farm Fire & Cas Co	551,093	0.1152%	596,155	342,235	57.41%
				11,951,335	**2.4979%**	**12,081,399**	**6,986,618**	**57.83%**
11	91	HARTFORD FIRE & CAS GRP						
		19682	Hartford Fire In Co	5,656,171	1.1822%	5,403,852	3,362,441	62.22%
		30104	Hartford Underwriters Ins Co	2,472,760	0.5168%	2,488,487	1,690,783	67.94%
		34690	Property & Cas Ins Co Of Hartford	2,383,355	0.4981%	2,383,088	1,660,697	69.69%
		29424	Hartford Cas Ins Co	832,566	0.1740%	852,817	846,181	99.22%
		29459	Twin City Fire Ins Co Co	285,908	0.0598%	294,313	166,562	56.59%
		22357	Hartford Accident & Ind Co	35,731	0.0075%	31,888	106,231	333.14%
		11000	Sentinel Ins Co Ltd	55	0.0000%	83	19,007	22900.00%
				11,666,546	**2.4384%**	**11,454,528**	**7,851,902**	**68.55%**
12	660	MERCURY GEN GRP						
		11908	Mercury Cas Co	11,186,689	2.3381%	11,561,263	4,119,766	35.63%
				11,186,689	**2.3381%**	**11,561,263**	**4,119,766**	**35.63%**
13	8	ALLSTATE INS GRP						
		19232	Allstate Ins Co	8,527,063	1.7822%	9,229,600	3,786,962	41.03%
		19240	Allstate Ind Co	1,648,489	0.3446%	1,408,026	761,104	54.05%
				10,175,552	**2.1268%**	**10,637,626**	**4,548,066**	**42.75%**
14	84	American Financial Grp						
		32620	National Interstate Ins Co	5,196,947	1.0862%	5,227,812	1,894,777	36.24%
		26344	Great Amer Assur Co	3,148,599	0.6581%	4,821,880	2,808,278	58.24%
		21172	Vanliner Ins Co	705,656	0.1475%	797,471	538,214	67.49%
		16691	Great Amer Ins Co	473,762	0.0990%	423,729	-331,403	-78.21%
		22136	Great Amer Ins Co of NY	204,123	0.0427%	208,280	42,944	20.62%
		26832	Great Amer Alliance Ins Co	202,952	0.0424%	155,873	104,463	67.02%
				9,932,039	**2.0759%**	**11,635,045**	**5,057,273**	**43.47%**
15	27502	Western Gen Ins Co						
		27502	Western Gen Ins Co	9,811,048	2.0506%	8,896,238	3,287,683	36.96%
				9,811,048	**2.0506%**	**8,896,238**	**3,287,683**	**36.96%**

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16	3098		Tokio Marine Holdings Inc GRP					
		18058	Philadelphia Ind Ins Co	8,013,505	1.6749%	7,800,840	3,636,607	46.62%
		12904	Tokio Marine & Nichido Fire Ins Co	1,512,360	0.3161%	1,501,800	1,112,685	74.09%
		41238	Trans Pacific Ins Co	6,110	0.0013%	2,289	0	0.00%
				9,531,975	**1.9923%**	**9,304,929**	**4,749,292**	**51.04%**
17	2538		AmTrust GMACI Maiden Grp					
		25011	Wesco Ins Co	6,253,791	1.3071%	3,632,973	2,806,480	77.25%
		31488	Integon Preferred Ins Co	600,605	0.1255%	589,418	267,477	45.38%
		19879	Security Natl Ins Co	145,966	0.0305%	139,932	56,815	40.60%
		29742	Integon Natl Ins Co	23,901	0.0050%	23,887	0	0.00%
				7,024,263	**1.4681%**	**4,386,210**	**3,130,772**	**71.38%**
18	218		CNA INS GRP					
		35289	Continental Ins Co	1,629,277	0.3405%	1,511,226	1,065,699	70.52%
		20478	National Fire Ins Co Of Hartford	1,412,236	0.2952%	1,269,606	847,026	66.72%
		20508	Valley Forge Ins Co	1,143,230	0.2389%	1,145,996	787,599	68.73%
		20427	American Cas Co Of Reading PA	1,081,144	0.2260%	1,138,033	957,455	84.13%
		20443	Continental Cas Co	961,239	0.2009%	878,270	820,511	93.42%
		20494	Transportation Ins Co	643,450	0.1345%	709,004	445,276	62.80%
				6,870,576	**1.4360%**	**6,652,135**	**4,923,566**	**74.01%**
19	26905		Century Natl Ins Co					
		26905	Century Natl Ins Co	6,557,327	1.3705%	6,822,126	3,908,795	57.30%
				6,557,327	**1.3705%**	**6,822,126**	**3,908,795**	**57.30%**
20	1279		Arch Ins Grp					
		11150	Arch Ins Co	6,070,840	1.2689%	5,205,741	1,336,140	25.67%
				6,070,840	**1.2689%**	**5,205,741**	**1,336,140**	**25.67%**
21	3495		Infinity Prop & Cas Ins Grp					
		20260	Infinity Select Ins Co	5,665,189	1.1841%	5,396,196	3,816,252	70.72%
		11738	Infinity Auto Ins Co	324,044	0.0677%	364,195	141,997	38.99%
				5,989,233	**1.2518%**	**5,760,391**	**3,958,249**	**68.71%**
22	7		FEDERATED MUT GRP					
		13935	Federated Mut Ins Co	3,745,258	0.7828%	3,483,162	1,594,677	45.78%
		28304	Federated Serv Ins Co	1,557,974	0.3256%	1,414,603	787,196	55.65%
				5,303,232	**1.1084%**	**4,897,765**	**2,381,873**	**48.63%**
23	98		WR Berkley Corp GRP					
		10510	Carolina Cas Ins Co	4,076,968	0.8521%	4,208,341	2,433,854	57.83%
		25224	Great Divide Ins Co	865,758	0.1810%	711,999	387,666	54.45%
		36684	Riverport Ins Co	268,603	0.0561%	306,068	204,102	66.69%
		40045	Starnet Ins Co	52,473	0.0110%	70,877	47,409	66.89%
		38911	Berkley Natl Ins Co	652	0.0001%	115	5	4.35%
				5,264,454	**1.1003%**	**5,297,400**	**3,073,036**	**58.01%**

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24	38	Chubb Inc Grp						
		20281	Federal Ins Co	4,586,732	0.9587%	4,729,443	2,003,823	42.37%
		20303	Great Northern Ins Co	523,292	0.1094%	499,073	151,805	30.42%
		20397	Vigilant Ins Co	5,900	0.0012%	6,495	-533	-8.21%
		20346	Pacific Ind Co	940	0.0002%	6,571	6,018	91.58%
				5,116,864	**1.0695%**	**5,241,582**	**2,161,113**	**41.23%**
25	88	The Hanover Ins Grp						
		42552	Nova Cas Co	3,131,450	0.6545%	2,511,153	1,774,054	70.65%
		41840	Allmerica Fin Benefit Ins Co	1,590,278	0.3324%	1,036,389	751,617	72.52%
		22292	Hanover Ins Co	178,401	0.0373%	120,965	128,928	106.58%
		22306	Massachusetts Bay Ins Co	175,460	0.0367%	133,655	156,861	117.36%
		31534	Citizens Ins Co Of Amer	122	0.0000%	53	0	0.00%
		36064	Hanover Amer Ins Co	25	0.0000%	13	0	0.00%
				5,075,736	**1.0609%**	**3,802,228**	**2,811,460**	**73.94%**
26	802	Capital Ins Grp						
		23540	Monterey Ins Co	2,983,542	0.6236%	2,525,554	2,959,685	117.19%
		13544	California Capital Ins Co	1,459,848	0.3051%	1,384,647	808,406	58.38%
		12890	Eagle W Ins Co	272,604	0.0570%	311,757	87,013	27.91%
				4,715,994	**0.9857%**	**4,221,958**	**3,855,104**	**91.31%**
27	225	IAT Reins Co Grp						
		13234	Wilshire Ins Co	2,592,572	0.5419%	2,586,790	1,861,999	71.98%
		26433	Harco Natl Ins Co	1,071,060	0.2239%	1,323,421	673,658	50.90%
		20010	Acceptance Ind Ins Co	554,410	0.1159%	602,186	426,130	70.76%
		28886	Transguard Ins Co Of Amer Inc	442,366	0.0925%	476,883	299,115	62.72%
		23248	Occidental Fire & Cas Co Of NC	475	0.0001%	1,904	-2	-0.11%
				4,660,883	**0.9742%**	**4,991,184**	**3,260,900**	**65.33%**
28	12	AMERICAN INTL GRP						
		23809	Granite State Ins Co	1,644,569	0.3437%	1,849,066	1,644,917	88.96%
		19410	Commerce & Industry Ins Co	904,122	0.1890%	931,785	981,045	105.29%
		23841	New Hampshire Ins Co	899,236	0.1879%	979,918	669,895	68.36%
		19429	Insurance Co Of The State Of PA	722,906	0.1511%	545,323	567,703	104.10%
		19445	National Union Fire Ins Co Of Pitts	264,021	0.0552%	195,035	1,934,115	991.68%
		19402	Chartis Prop Cas Co	2,963	0.0006%	251	13	5.18%
				4,437,817	**0.9275%**	**4,501,378**	**5,797,688**	**128.80%**
29	215	Kemper Corp Grp						
		19852	Financial Ind Co	4,259,237	0.8902%	4,244,918	1,637,177	38.57%
				4,259,237	**0.8902%**	**4,244,918**	**1,637,177**	**38.57%**
30	169	SENTRY INS GRP						
		21180	Sentry Select Ins Co	3,003,840	0.6278%	2,997,048	1,957,237	65.31%
		24988	Sentry Ins A Mut Co	866,597	0.1811%	857,362	-111,919	-13.05%
		28460	Sentry Cas Co	7,428	0.0016%	8,146	-8,037	-98.66%
				3,877,865	**0.8105%**	**3,862,556**	**1,837,281**	**47.57%**

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31	626	Ace Ltd Grp						
		22667	Ace Amer Ins Co	3,341,535	0.6984%	3,293,087	1,907,821	57.93%
		20702	Ace Fire Underwriters Ins Co	201,771	0.0422%	216,681	106,510	49.16%
		43575	Indemnity Ins Co Of North Amer	155,772	0.0326%	157,132	167,438	106.56%
		20699	Ace Prop & Cas Ins Co	33,744	0.0071%	34,793	72,527	208.45%
				3,732,822	**0.7802%**	**3,701,693**	**2,254,296**	**60.90%**
32	248	UNITED FIRE & CAS GRP						
		31453	Financial Pacific Ins Co	3,539,697	0.7398%	3,265,521	3,424,621	104.87%
				3,539,697	**0.7398%**	**3,265,521**	**3,424,621**	**104.87%**
33	161	TOPA EQUITIES LTD GRP						
		18031	Topa Ins Co	3,212,347	0.6714%	3,314,331	3,639,511	109.81%
				3,212,347	**0.6714%**	**3,314,331**	**3,639,511**	**109.81%**
34	456	LANCER FINANCIAL GRP						
		26077	Lancer Ins Co	3,087,018	0.6452%	3,243,363	1,752,836	54.04%
				3,087,018	**0.6452%**	**3,243,363**	**1,752,836**	**54.04%**
35	158	FAIRFAX FIN GRP						
		25054	Hudson Ins Co	2,026,047	0.4235%	959,293	781,487	81.46%
		21113	United States Fire Ins Co	500,177	0.1045%	465,593	189,743	40.75%
		21105	North River Ins Co	254,339	0.0532%	260,840	201,407	77.21%
		10936	Seneca Ins Co Inc	32,755	0.0068%	29,625	19,188	64.77%
				2,813,318	**0.5880%**	**1,715,351**	**1,191,825**	**69.48%**
36	748	Meadowbrook Ins Grp						
		18023	Star Ins Co	2,021,125	0.4224%	2,011,667	1,099,213	54.64%
		25780	Williamsburg Natl Ins Co	700,096	0.1463%	709,241	205,554	28.98%
				2,721,221	**0.5688%**	**2,720,908**	**1,304,767**	**47.95%**
37	361	Munich Re Grp						
		19720	American Alt Ins Corp	1,926,525	0.4027%	1,984,576	1,178,673	59.39%
		23469	American Modern Home Ins Co	738,440	0.1543%	738,442	1,237,532	167.59%
				2,664,965	**0.5570%**	**2,723,018**	**2,416,205**	**88.73%**
38	26565	Ohio Ind Co						
		26565	Ohio Ind Co	2,509,922	0.5246%	2,116,229	58,538	2.77%
				2,509,922	**0.5246%**	**2,116,229**	**58,538**	**2.77%**
39	761	ALLIANZ INS GRP						
		21857	American Ins Co	873,381	0.1825%	903,528	262,595	29.06%
		21881	National Surety Corp	706,658	0.1477%	668,467	264,952	39.64%
		21873	Firemans Fund Ins Co	267,524	0.0559%	389,090	304,152	78.17%
		21865	Associated Ind Corp	257,304	0.0538%	266,075	77,180	29.01%
		21849	American Automobile Ins Co	245,604	0.0513%	302,558	82,382	27.23%
				2,350,471	**0.4913%**	**2,529,718**	**991,261**	**39.18%**

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40	457	ARGONAUT GRP						
		19828	Argonaut Midwest Ins Co	1,765,679	0.3690%	1,994,981	1,003,250	50.29%
		19860	Argonaut Great Central Ins Co	233,447	0.0488%	198,880	102,920	51.75%
		19801	Argonaut Ins Co	139,328	0.0291%	92,100	52,951	57.49%
				2,138,454	**0.4470%**	**2,285,961**	**1,159,121**	**50.71%**
41	3703	Tower Grp						
		40134	Castlepoint Natl Ins Co	1,803,388	0.3769%	2,844,137	2,117,981	74.47%
		44300	Tower Ins Co Of NY	235,334	0.0492%	159,712	35,484	22.22%
				2,038,722	**0.4261%**	**3,003,849**	**2,153,465**	**71.69%**
42	32107	Sutter Ins Co						
		32107	Sutter Ins Co	1,989,156	0.4158%	1,931,948	1,331,626	68.93%
				1,989,156	**0.4158%**	**1,931,948**	**1,331,626**	**68.93%**
43	31	BERKSHIRE HATHAWAY GRP						
		20052	National Liab & Fire Ins Co	683,275	0.1428%	652,838	191,326	29.31%
		27812	Columbia Ins Co	501,816	0.1049%	525,186	188,152	35.83%
		11673	Redwood Fire & Cas Ins Co	332,603	0.0695%	431,991	-21,385	-4.95%
		22063	Government Employees Ins Co	185,698	0.0388%	128,113	210,096	163.99%
		20087	National Ind Co	14,489	0.0030%	1,864	38	2.04%
		35882	Geico Gen Ins Co	133	0.0000%	155	0	0.00%
				1,718,014	**0.3591%**	**1,740,147**	**568,227**	**32.65%**
44	175	STATE AUTO MUT GRP						
		30945	Plaza Ins Co	1,652,756	0.3454%	638,768	676,873	105.97%
				1,652,756	**0.3454%**	**638,768**	**676,873**	**105.97%**
45	411	MAPFRE INS GRP						
		13161	Commerce W Ins Co	1,620,981	0.3388%	1,687,463	904,929	53.63%
				1,620,981	**0.3388%**	**1,687,463**	**904,929**	**53.63%**
46	256	ProSight GRP						
		16608	New York Marine & Gen Ins Co	1,543,282	0.3226%	1,814,876	3,257,830	179.51%
				1,543,282	**0.3226%**	**1,814,876**	**3,257,830**	**179.51%**
47	645	OREGON MUT GRP						
		14907	Oregon Mut Ins Co	1,444,718	0.3020%	1,451,032	1,297,495	89.42%
				1,444,718	**0.3020%**	**1,451,032**	**1,297,495**	**89.42%**
48	1129	Sirius Grp						
		20621	OneBeacon Amer Ins Co	753,877	0.1576%	1,022,566	670,952	65.61%
		20648	Employers Fire Ins Co	654,101	0.1367%	824,281	168,054	20.39%
		27154	Atlantic Specialty Ins Co	1,937	0.0004%	1,419	-562	-39.61%
				1,409,915	**0.2947%**	**1,848,266**	**838,444**	**45.36%**
49	79	Ally Ins Holdings Grp						
		22012	Motors Ins Corp	1,403,800	0.2934%	1,403,800	1,120,920	79.85%
				1,403,800	**0.2934%**	**1,403,800**	**1,120,920**	**79.85%**

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50	62	EMC INS CO GRP						
		21415	Employers Mut Cas Co	1,398,415	0.2923%	1,368,999	812,308	59.34%
				1,398,415	**0.2923%**	**1,368,999**	**812,308**	**59.34%**
51	19	Assurant Inc Grp						
		42978	American Security Ins Co	1,262,331	0.2638%	1,569,995	654,385	41.68%
		19615	American Reliable Ins Co	61,332	0.0128%	55,447	11,212	20.22%
				1,323,663	**0.2767%**	**1,625,442**	**665,597**	**40.95%**
52	3219	NKSJ Holdings Inc Grp						
		11126	Sompo Japan Ins Co of Amer	886,186	0.1852%	897,883	261,591	29.13%
		27073	Nipponkoa Ins Co Ltd US Br	209,927	0.0439%	203,156	137,909	67.88%
		38997	Sompo Japan Fire & Mar Ins Co Amer	60,904	0.0127%	49,449	36,745	74.31%
				1,157,017	**0.2418%**	**1,150,488**	**436,245**	**37.92%**
53	10499	Corepointe Ins Co						
		10499	Corepointe Ins Co	1,134,673	0.2372%	1,137,237	473,287	41.62%
				1,134,673	**0.2372%**	**1,137,237**	**473,287**	**41.62%**
54	1285	XL AMER GRP						
		37885	XL Specialty Ins Co	522,807	0.1093%	501,402	266,787	53.21%
		22322	Greenwich Ins Co	455,982	0.0953%	400,121	265,167	66.27%
		24554	XL Ins Amer Inc	122,606	0.0256%	161,541	68,604	42.47%
				1,101,395	**0.2302%**	**1,063,064**	**600,558**	**56.49%**
55	4716	Fortress Grp						
		26220	Yosemite Ins Co	1,042,754	0.2179%	1,314,130	67,065	5.10%
				1,042,754	**0.2179%**	**1,314,130**	**67,065**	**5.10%**
56	4702	Sparta Grp						
		20613	Sparta Ins Co	965,682	0.2018%	827,309	555,791	67.18%
				965,682	**0.2018%**	**827,309**	**555,791**	**67.18%**
57	4715	MS & AD Ins Grp						
		22551	Mitsui Sumitomo Ins USA Inc	486,325	0.1016%	541,178	315,020	58.21%
		20362	Mitsui Sumitomo Ins Co of Amer	476,489	0.0996%	521,043	225,542	43.29%
				962,814	**0.2012%**	**1,062,221**	**540,562**	**50.89%**
58	306	CUNA MUT GRP						
		10847	Cumis Ins Society Inc	816,998	0.1708%	1,771,851	-194,893	-11.00%
				816,998	**0.1708%**	**1,771,851**	**-194,893**	**-11.00%**
59	783	RLI INS GRP						
		13056	RLI Ins Co	757,844	0.1584%	705,942	400,967	56.80%
		37206	Contractors Bonding & Ins Co	3,049	0.0006%	2,687	-2,416	-89.91%
				760,893	**0.1590%**	**708,629**	**398,551**	**56.24%**
60	510	NAVIGATORS GRP						
		42307	Navigators Ins Co	671,420	0.1403%	1,374,124	1,000,064	72.78%
				671,420	**0.1403%**	**1,374,124**	**1,000,064**	**72.78%**

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61	4381		Houston Intl Ins Grp					
		35408	Imperium Ins Co	652,997	0.1365%	2,645,923	1,351,842	51.09%
				652,997	**0.1365%**	**2,645,923**	**1,351,842**	**51.09%**
62	866		WESTERN WORLD GRP					
		40436	Stratford Ins Co	579,510	0.1211%	474,500	275,202	58.00%
				579,510	**0.1211%**	**474,500**	**275,202**	**58.00%**
63	349		FLORISTS MUT GRP					
		13978	Florists Mut Ins Co	498,432	0.1042%	505,232	332,238	65.76%
				498,432	**0.1042%**	**505,232**	**332,238**	**65.76%**
64	867		Baldwin & Lyons Grp					
		40460	Sagamore Ins Co	413,920	0.0865%	383,781	690,451	179.91%
		12416	Protective Ins Co	40,717	0.0085%	83,357	12,306	14.76%
				454,637	**0.0950%**	**467,138**	**702,757**	**150.44%**
65	9		JPMorgan Chase & Co Grp					
		22985	Sequoia Ins Co	449,911	0.0940%	525,565	264,194	50.27%
				449,911	**0.0940%**	**525,565**	**264,194**	**50.27%**
66	785		MARKEL CORP GRP					
		38970	Markel Ins Co	283,703	0.0593%	256,483	-5,847	-2.28%
		28932	Markel Amer Ins Co	147,001	0.0307%	140,654	442	0.31%
				430,704	**0.0900%**	**397,137**	**-5,405**	**-1.36%**
67	18767		Church Mut Ins Co					
		18767	Church Mut Ins Co	407,635	0.0852%	423,297	252,539	59.66%
				407,635	**0.0852%**	**423,297**	**252,539**	**59.66%**
68	922		American Assets Grp					
		40029	Explorer Ins Co	316,397	0.0661%	493,574	357,986	72.53%
		27847	Insurance Co Of The West	68,779	0.0144%	77,519	2,148	2.77%
				385,176	**0.0805%**	**571,093**	**360,134**	**63.06%**
69	83		GRANGE INS GRP					
		22101	Grange Ins Assn	377,185	0.0788%	369,330	245,478	66.47%
				377,185	**0.0788%**	**369,330**	**245,478**	**66.47%**
70	246		INDIANA LUMBERMENS GRP					
		14265	Indiana Lumbermens Mut Ins Co	334,815	0.0700%	309,448	183,920	59.43%
				334,815	**0.0700%**	**309,448**	**183,920**	**59.43%**
71	303		GUIDEONE INS GRP					
		15032	Guideone Mut Ins Co	334,368	0.0699%	366,391	212,269	57.94%
				334,368	**0.0699%**	**366,391**	**212,269**	**57.94%**
72	920		Global Ind Grp					
		42048	Diamond State Ins Co	261,916	0.0547%	205,054	200,867	97.96%
				261,916	**0.0547%**	**205,054**	**200,867**	**97.96%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: COMMERCIAL AUTO PHYSICAL DAMAGE [21.2]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
73	1120		EVEREST REINS HOLDINGS GRP					
		10120	Everest Natl Ins Co	250,280	0.0523%	258,507	401,746	155.41%
				250,280	**0.0523%**	**258,507**	**401,746**	**155.41%**
74	13528		Brotherhood Mut Ins Co					
		13528	Brotherhood Mut Ins Co	226,702	0.0474%	186,859	70,885	37.94%
				226,702	**0.0474%**	**186,859**	**70,885**	**37.94%**
75	244		CINCINNATI FIN GRP					
		10677	Cincinnati Ins Co	217,349	0.0454%	214,366	66,822	31.17%
				217,349	**0.0454%**	**214,366**	**66,822**	**31.17%**
76	4670		Starr Grp					
		38318	Starr Ind & Liab Co	185,577	0.0388%	85,434	39,650	46.41%
				185,577	**0.0388%**	**85,434**	**39,650**	**46.41%**
77	517		HANNOVER GRP					
		41343	HDI Gerling Amer Ins Co	149,960	0.0313%	6,790	1,056	15.55%
				149,960	**0.0313%**	**6,790**	**1,056**	**15.55%**
78	781		UNION LABOR GRP					
		37893	Ullico Cas Co	103,669	0.0217%	112,396	36,080	32.10%
				103,669	**0.0217%**	**112,396**	**36,080**	**32.10%**
79	3416		AXIS Capital Grp					
		37273	Axis Ins Co	76,216	0.0159%	73,016	54,756	74.99%
				76,216	**0.0159%**	**73,016**	**54,756**	**74.99%**
80	11092		Global Liberty Ins Co of NY					
		11092	Global Liberty Ins Co of NY	73,368	0.0153%	19,784	33,440	169.03%
				73,368	**0.0153%**	**19,784**	**33,440**	**169.03%**
81	28339		Gateway Ins Co					
		28339	Gateway Ins Co	61,309	0.0128%	101,480	146,350	144.22%
				61,309	**0.0128%**	**101,480**	**146,350**	**144.22%**
82	124		AMERISURE CO GRP					
		23396	Amerisure Mut Ins Co	53,317	0.0111%	46,869	47,825	102.04%
				53,317	**0.0111%**	**46,869**	**47,825**	**102.04%**
83	4743		Christus Hlth Grp					
		36234	Preferred Professional Ins Co	53,166	0.0111%	56,339	15,898	28.22%
				53,166	**0.0111%**	**56,339**	**15,898**	**28.22%**
84	36790		Springfield Ins Co Inc					
		36790	Springfield Ins Co Inc	42,648	0.0089%	43,055	18,546	43.08%
				42,648	**0.0089%**	**43,055**	**18,546**	**43.08%**
85	408		AMERICAN NATL FIN GRP					
		11048	Pacific Prop & Cas Co	39,362	0.0082%	41,509	7,043	16.97%
				39,362	**0.0082%**	**41,509**	**7,043**	**16.97%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: COMMERCIAL AUTO PHYSICAL DAMAGE [21.2]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
86	14974	Pennsylvania Lumbermens Mut Ins						
		14974	Pennsylvania Lumbermens Mut Ins	37,915	0.0079%	13,882	28,276	203.69%
				37,915	**0.0079%**	**13,882**	**28,276**	**203.69%**
87	661	BCBS of SC Grp						
		12157	Companion Prop & Cas Ins Co	30,994	0.0065%	10,547	270,180	2561.68%
				30,994	**0.0065%**	**10,547**	**270,180**	**2561.68%**
88	38733	Alaska Natl Ins Co						
		38733	Alaska Natl Ins Co	29,699	0.0062%	36,569	33,025	90.31%
				29,699	**0.0062%**	**36,569**	**33,025**	**90.31%**
89	74	DELPHI FIN GRP						
		15105	Safety Natl Cas Corp	28,081	0.0059%	-3,093	-219	7.08%
				28,081	**0.0059%**	**-3,093**	**-219**	**7.08%**
90	181	SWISS RE GRP						
		29700	North Amer Elite Ins Co	17,683	0.0037%	21,704	-1,727	-7.96%
		29874	North Amer Specialty Ins Co	1,350	0.0003%	1,345	0	0.00%
				19,033	**0.0040%**	**23,049**	**-1,727**	**-7.49%**
91	201	UTICA GRP						
		25976	Utica Mut Ins Co	14,576	0.0030%	14,930	907	6.08%
		25984	Graphic Arts Mut Ins Co	1,691	0.0004%	1,757	-57	-3.24%
				16,267	**0.0034%**	**16,687**	**850**	**5.09%**
92	18538	Bancinsure Inc						
		18538	Bancinsure Inc	16,265	0.0034%	18,519	2,741	14.80%
				16,265	**0.0034%**	**18,519**	**2,741**	**14.80%**
93	4747	WRM Amer Grp						
		20273	WRM Amer Ind Co Inc	4,153	0.0009%	1,805	-61	-3.38%
				4,153	**0.0009%**	**1,805**	**-61**	**-3.38%**
94	11118	Federated Rural Electric Ins Exch						
		11118	Federated Rural Electric Ins Exch	3,702	0.0008%	3,696	21,824	590.48%
				3,702	**0.0008%**	**3,696**	**21,824**	**590.48%**
95	3589	Maxum Specialty Ins Grp						
		10784	Maxum Cas Ins Co	2,916	0.0006%	307	0	0.00%
				2,916	**0.0006%**	**307**	**0**	**0.00%**
96	108	LUMBERMENS MUT CAS GRP						
		22977	Lumbermens Mut Cas Co	126	0.0000%	126	-38	-30.16%
				126	**0.0000%**	**126**	**-38**	**-30.16%**
			Line Total:	**478,446,847**	**100.0000%**	**485,297,642**	**280,124,664**	**57.72%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: AIRCRAFT [22]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
1	12	AMERICAN INTL GRP						
		19445	National Union Fire Ins Co Of Pitts	30,484,793	21.2419%	34,336,256	9,069,307	26.41%
		19429	Insurance Co Of The State Of PA	921,069	0.6418%	393,385	1,197,940	304.52%
		19410	Commerce & Industry Ins Co	132,112	0.0921%	8,299	0	0.00%
		19380	American Home Assur Co	1,137	0.0008%	421	-187,023	-44423.52%
				31,539,111	**21.9765%**	**34,738,361**	**10,080,224**	**29.02%**
2	38	Chubb Inc Grp						
		20281	Federal Ins Co	15,407,621	10.7361%	15,171,674	6,177,660	40.72%
				15,407,621	**10.7361%**	**15,171,674**	**6,177,660**	**40.72%**
3	361	Munich Re Grp						
		19720	American Alt Ins Corp	11,642,868	8.1128%	11,768,719	-2,620,346	-22.27%
				11,642,868	**8.1128%**	**11,768,719**	**-2,620,346**	**-22.27%**
4	31	BERKSHIRE HATHAWAY GRP						
		20087	National Ind Co	4,723,067	3.2910%	4,826,090	3,482,521	72.16%
		22039	General Reins Corp	3,194,805	2.2261%	3,334,228	786,858	23.60%
		20052	National Liab & Fire Ins Co	3,194,805	2.2261%	3,333,022	1,799,133	53.98%
		27812	Columbia Ins Co	14,883	0.0104%	2,043	900	44.05%
				11,127,560	**7.7537%**	**11,495,383**	**6,069,412**	**52.80%**
5	4574	Catlin US Ins Grp						
		19518	Catlin Ins Co	9,151,060	6.3765%	9,400,163	1,333,627	14.19%
				9,151,060	**6.3765%**	**9,400,163**	**1,333,627**	**14.19%**
6	150	OLD REPUBLIC GRP						
		24147	Old Republic Ins Co	9,135,283	6.3655%	9,489,398	7,661,727	80.74%
				9,135,283	**6.3655%**	**9,489,398**	**7,661,727**	**80.74%**
7	984	HCC INS HOLDINGS GRP						
		29599	US Specialty Ins Co	4,796,789	3.3424%	4,970,186	541,012	10.89%
		10367	Avemco Ins Co	3,899,660	2.7173%	4,093,093	1,846,775	45.12%
				8,696,449	**6.0597%**	**9,063,279**	**2,387,787**	**26.35%**
8	761	ALLIANZ INS GRP						
		35300	Allianz Global Risks US Ins Co	8,599,929	5.9925%	11,199,296	10,871,863	97.08%
				8,599,929	**5.9925%**	**11,199,296**	**10,871,863**	**97.08%**
9	4670	Starr Grp						
		38318	Starr Ind & Liab Co	6,923,135	4.8241%	6,416,360	1,705,409	26.58%
				6,923,135	**4.8241%**	**6,416,360**	**1,705,409**	**26.58%**
10	1285	XL AMER GRP						
		37885	XL Specialty Ins Co	4,871,218	3.3943%	4,984,531	4,333,258	86.93%
		24554	XL Ins Amer Inc	1,049,858	0.7315%	1,278,371	467	0.04%
				5,921,076	**4.1258%**	**6,262,902**	**4,333,725**	**69.20%**
11	98	WR Berkley Corp GRP						
		40045	Starnet Ins Co	5,877,154	4.0952%	5,400,896	1,267,641	23.47%
				5,877,154	**4.0952%**	**5,400,896**	**1,267,641**	**23.47%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: AIRCRAFT [22]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
12	111	LIBERTY MUT GRP						
		23043	Liberty Mut Ins Co	5,164,931	3.5989%	5,361,401	1,895,453	35.35%
				5,164,931	**3.5989%**	**5,361,401**	**1,895,453**	**35.35%**
13	3098	Tokio Marine Holdings Inc GRP						
		12904	Tokio Marine & Nichido Fire Ins Co	2,736,351	1.9067%	2,815,900	2,101,177	74.62%
				2,736,351	**1.9067%**	**2,815,900**	**2,101,177**	**74.62%**
14	626	Ace Ltd Grp						
		20699	Ace Prop & Cas Ins Co	1,573,805	1.0966%	1,520,436	-1,368,926	-90.04%
		10030	Westchester Fire Ins Co	737,405	0.5138%	792,414	-1,250,997	-157.87%
				2,311,210	**1.6105%**	**2,312,850**	**-2,619,923**	**-113.28%**
15	4715	MS & AD Ins Grp						
		20362	Mitsui Sumitomo Ins Co of Amer	2,293,066	1.5978%	2,609,003	1,145,188	43.89%
				2,293,066	**1.5978%**	**2,609,003**	**1,145,188**	**43.89%**
16	181	SWISS RE GRP						
		29874	North Amer Specialty Ins Co	1,788,204	1.2460%	1,813,042	1,281,077	70.66%
				1,788,204	**1.2460%**	**1,813,042**	**1,281,077**	**70.66%**
17	748	Meadowbrook Ins Grp						
		25780	Williamsburg Natl Ins Co	1,475,626	1.0282%	797,123	267,164	33.52%
				1,475,626	**1.0282%**	**797,123**	**267,164**	**33.52%**
18	3478	Hallmark Fin Serv Grp						
		34037	Hallmark Ins Co	1,227,699	0.8555%	1,346,336	674,104	50.07%
				1,227,699	**0.8555%**	**1,346,336**	**674,104**	**50.07%**
19	697	VAN ENT GRP						
		37060	Old United Cas Co	1,168,888	0.8145%	1,200,279	1,108,387	92.34%
				1,168,888	**0.8145%**	**1,200,279**	**1,108,387**	**92.34%**
20	1120	EVEREST REINS HOLDINGS GRP						
		26921	Everest Reins Co	634,772	0.4423%	395,257	99,493	25.17%
				634,772	**0.4423%**	**395,257**	**99,493**	**25.17%**
21	796	QBE INS GRP						
		39217	QBE Ins Corp	394,510	0.2749%	108,936	124,492	114.28%
				394,510	**0.2749%**	**108,936**	**124,492**	**114.28%**
22	968	AXA INS GRP						
		33022	AXA Ins Co	170,648	0.1189%	122,992	-124,244	-101.02%
				170,648	**0.1189%**	**122,992**	**-124,244**	**-101.02%**
23	256	ProSight GRP						
		16608	New York Marine & Gen Ins Co	125,459	0.0874%	122,635	68,416	55.79%
				125,459	**0.0874%**	**122,635**	**68,416**	**55.79%**
			Line Total:	**143,512,610**	**100.0000%**	**149,412,185**	**55,289,513**	**37.00%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: FIDELITY [23]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
1	38	Chubb Inc Grp						
		20281	Federal Ins Co	26,896,755	24.7661%	27,167,643	17,247,916	63.49%
		35181	Executive Risk Ind Inc	1,109,527	1.0216%	1,080,277	906,519	83.92%
		20397	Vigilant Ins Co	174,563	0.1607%	183,193	-3,663	-2.00%
		20303	Great Northern Ins Co	27,167	0.0250%	32,650	24,978	76.50%
		20346	Pacific Ind Co	9,049	0.0083%	8,833	309	3.50%
				28,217,061	**25.9818%**	**28,472,596**	**18,176,059**	**63.84%**
2	3548	Travelers Grp						
		31194	Travelers Cas & Surety Co Of Amer	9,649,118	8.8847%	8,807,036	5,595,299	63.53%
		24791	St Paul Mercury Ins Co	1,755,034	1.6160%	2,061,544	-322,793	-15.66%
		24767	St Paul Fire & Marine Ins Co	1,647,805	1.5173%	2,070,266	-254,056	-12.27%
		25674	Travelers Prop Cas Co Of Amer	135,961	0.1252%	165,982	459,809	277.02%
		36463	Discover Prop & Cas Ins Co	42,678	0.0393%	38,413	9,523	24.79%
		25682	Travelers Ind Co Of CT	12,797	0.0118%	16,641	-55,361	-332.68%
		24775	St Paul Guardian Ins Co	6,511	0.0060%	7,715	8,447	109.49%
		19038	Travelers Cas & Surety Co	4,223	0.0039%	7,271	4,201	57.78%
				13,254,127	**12.2042%**	**13,174,868**	**5,445,069**	**41.33%**
3	12	AMERICAN INTL GRP						
		19445	National Union Fire Ins Co Of Pitts	12,132,124	11.1711%	11,877,619	-1,146,889	-9.66%
				12,132,124	**11.1711%**	**11,877,619**	**-1,146,889**	**-9.66%**
4	306	CUNA MUT GRP						
		10847	Cumis Ins Society Inc	9,108,064	8.3865%	9,332,148	10,504,841	112.57%
				9,108,064	**8.3865%**	**9,332,148**	**10,504,841**	**112.57%**
5	212	ZURICH INS GRP						
		39306	Fidelity & Deposit Co Of MD	3,377,663	3.1101%	3,494,999	1,165,592	33.35%
		16535	Zurich Amer Ins Co	3,084,636	2.8403%	3,361,477	2,131,397	63.41%
		21709	Truck Ins Exch	950,423	0.8751%	951,481	-16,710	-1.76%
		41181	Universal Underwriters Ins Co	742,263	0.6835%	753,713	-327,968	-43.51%
		34347	Colonial Amer Cas & Surety Co	292,782	0.2696%	182,929	3,123	1.71%
		40142	American Zurich Ins Co	106,283	0.0979%	128,750	2,965	2.30%
		26247	American Guar & Liab Ins	34,114	0.0314%	37,595	-967	-2.57%
		21652	Farmers Ins Exch	8,457	0.0078%	7,676	-66	-0.86%
		21687	Mid Century Ins Co	1,215	0.0011%	1,219	-370	-30.35%
				8,597,836	**7.9167%**	**8,919,839**	**2,956,996**	**33.15%**
6	84	American Financial Grp						
		16691	Great Amer Ins Co	8,005,599	7.3714%	8,506,451	2,983,565	35.07%
		22136	Great Amer Ins Co of NY	77,355	0.0712%	73,911	-2,982	-4.03%
		26344	Great Amer Assur Co	32,450	0.0299%	33,332	-9,835	-29.51%
		26832	Great Amer Alliance Ins Co	27,032	0.0249%	22,345	187	0.84%
		21172	Vanliner Ins Co	470	0.0004%	1,038	0	0.00%
				8,142,906	**7.4978%**	**8,637,077**	**2,970,935**	**34.40%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: FIDELITY [23]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
7	91	HARTFORD FIRE & CAS GRP						
		19682	Hartford Fire In Co	6,329,077	5.8277%	6,648,110	-18,403	-0.28%
		29459	Twin City Fire Ins Co Co	1,046,759	0.9638%	1,190,226	249,598	20.97%
		29424	Hartford Cas Ins Co	100	0.0001%	198	13	6.57%
				7,375,936	**6.7916%**	**7,838,534**	**231,208**	**2.95%**
8	218	CNA INS GRP						
		20443	Continental Cas Co	2,219,169	2.0434%	1,991,648	1,141,656	57.32%
		13188	Western Surety Co	1,847,454	1.7011%	1,811,866	97,620	5.39%
		35289	Continental Ins Co	1,297,345	1.1946%	1,294,998	717,128	55.38%
		24047	Surety Bonding Co Of Amer	330,974	0.3048%	388,002	-746	-0.19%
		20508	Valley Forge Ins Co	4,097	0.0038%	4,092	-1,470	-35.92%
		20494	Transportation Ins Co	2,383	0.0022%	3,792	486	12.82%
		20478	National Fire Ins Co Of Hartford	1,290	0.0012%	751	0	0.00%
				5,702,712	**5.2510%**	**5,495,149**	**1,954,674**	**35.57%**
9	626	Ace Ltd Grp						
		10030	Westchester Fire Ins Co	1,571,422	1.4469%	1,606,726	490,843	30.55%
		22667	Ace Amer Ins Co	58,508	0.0539%	64,879	-150,797	-232.43%
		22748	Pacific Employers Ins Co	1,644	0.0015%	931	527	56.61%
				1,631,574	**1.5023%**	**1,672,536**	**340,573**	**20.36%**
10	1120	EVEREST REINS HOLDINGS GRP						
		10120	Everest Natl Ins Co	932,098	0.8583%	263,083	93,554	35.56%
		26921	Everest Reins Co	323,809	0.2982%	322,920	135,743	42.04%
				1,255,907	**1.1564%**	**586,003**	**229,297**	**39.13%**
11	4670	Starr Grp						
		38318	Starr Ind & Liab Co	1,195,309	1.1006%	1,083,508	432,990	39.96%
				1,195,309	**1.1006%**	**1,083,508**	**432,990**	**39.96%**
12	3098	Tokio Marine Holdings Inc GRP						
		18058	Philadelphia Ind Ins Co	1,172,958	1.0800%	1,075,778	156,364	14.53%
		12904	Tokio Marine & Nichido Fire Ins Co	20,142	0.0185%	19,830	-8,477	-42.75%
				1,193,100	**1.0986%**	**1,095,608**	**147,887**	**13.50%**
13	98	WR Berkley Corp GRP						
		29580	Berkley Regional Ins Co	1,109,873	1.0220%	860,256	110,063	12.79%
		36684	Riverport Ins Co	80,081	0.0737%	79,474	-35,046	-44.10%
				1,189,954	**1.0957%**	**939,730**	**75,017**	**7.98%**
14	7	FEDERATED MUT GRP						
		13935	Federated Mut Ins Co	745,851	0.6868%	661,475	526,554	79.60%
		28304	Federated Serv Ins Co	245,622	0.2262%	222,714	197,865	88.84%
				991,473	**0.9129%**	**884,189**	**724,419**	**81.93%**
15	10758	Colonial Surety Co						
		10758	Colonial Surety Co	990,034	0.9116%	1,002,008	-19,964	-1.99%
				990,034	**0.9116%**	**1,002,008**	**-19,964**	**-1.99%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: FIDELITY [23]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
16	111	LIBERTY MUT GRP						
		23043	Liberty Mut Ins Co	800,000	0.7366%	751,252	-78,080	-10.39%
		19704	American States Ins Co	47,667	0.0439%	52,054	10,345	19.87%
		26042	Wausau Underwriters Ins Co	28,764	0.0265%	25,497	9,119	35.76%
		23035	Liberty Mut Fire Ins Co	19,641	0.0181%	14,035	23,886	170.19%
		24074	Ohio Cas Ins Co	15,270	0.0141%	2,113	0	0.00%
		24732	General Ins Co Of Amer	13,447	0.0124%	15,090	-115,601	-766.08%
		19690	American Economy Ins Co	12,777	0.0118%	12,580	-148	-1.18%
		24724	First Natl Ins Co Of Amer	9,603	0.0088%	9,295	0	0.00%
		26069	Wausau Business Ins Co	1,782	0.0016%	1,632	711	43.57%
		21458	Employers Ins of Wausau	750	0.0007%	765	-442	-57.78%
				949,701	**0.8745%**	**884,313**	**-150,210**	**-16.99%**
17	176	STATE FARM GRP						
		25143	State Farm Fire & Cas Co	918,690	0.8459%	911,987	58,379	6.40%
				918,690	**0.8459%**	**911,987**	**58,379**	**6.40%**
18	3416	AXIS Capital Grp						
		37273	Axis Ins Co	797,107	0.7340%	723,533	675,748	93.40%
				797,107	**0.7340%**	**723,533**	**675,748**	**93.40%**
19	158	FAIRFAX FIN GRP						
		21113	United States Fire Ins Co	668,480	0.6155%	777,787	-1,205,128	-154.94%
				668,480	**0.6155%**	**777,787**	**-1,205,128**	**-154.94%**
20	155	PROGRESSIVE GRP						
		24260	Progressive Cas Ins Co	593,612	0.5466%	1,148,838	-21,268	-1.85%
				593,612	**0.5466%**	**1,148,838**	**-21,268**	**-1.85%**
21	1279	Arch Ins Grp						
		11150	Arch Ins Co	523,562	0.4821%	433,953	1,191,657	274.61%
				523,562	**0.4821%**	**433,953**	**1,191,657**	**274.61%**
22	88	The Hanover Ins Grp						
		22292	Hanover Ins Co	487,827	0.4492%	300,759	-4,646	-1.54%
		22306	Massachusetts Bay Ins Co	5,400	0.0050%	490	5	1.02%
				493,227	**0.4542%**	**301,249**	**-4,641**	**-1.54%**
23	984	HCC INS HOLDINGS GRP						
		29599	US Specialty Ins Co	400,819	0.3691%	501,789	143,898	28.68%
				400,819	**0.3691%**	**501,789**	**143,898**	**28.68%**
24	140	NATIONWIDE CORP GRP						
		23787	Nationwide Mut Ins Co	356,710	0.3285%	391,821	-11,468	-2.93%
		28223	Nationwide Agribusiness Ins Co	12,890	0.0119%	538	0	0.00%
		19100	Amco Ins Co	4,804	0.0044%	4,416	-43	-0.97%
		13838	Farmland Mut Ins Co	3,338	0.0031%	196	0	0.00%
				377,742	**0.3478%**	**396,971**	**-11,511**	**-2.90%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: FIDELITY [23]

Sorted by Market Share

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Licensed companies only

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25	169	SENTRY INS GRP						
		21180	Sentry Select Ins Co	220,207	0.2028%	242,605	610,487	251.64%
		24988	Sentry Ins A Mut Co	98,221	0.0904%	106,957	32,094	30.01%
				318,428	**0.2932%**	**349,562**	**642,581**	**183.82%**
26	783	RLI INS GRP						
		13056	RLI Ins Co	314,454	0.2895%	292,502	-319,573	-109.25%
		28860	RLI Ind Co	658	0.0006%	276	1	0.36%
				315,112	**0.2901%**	**292,778**	**-319,572**	**-109.15%**
27	501	Alleghany Grp						
		18619	Platte River Ins Co	247,847	0.2282%	252,863	-45,549	-18.01%
				247,847	**0.2282%**	**252,863**	**-45,549**	**-18.01%**
28	150	OLD REPUBLIC GRP						
		40444	Old Republic Surety Co	182,820	0.1683%	199,788	17,671	8.84%
				182,820	**0.1683%**	**199,788**	**17,671**	**8.84%**
29	18538	Bancinsure Inc						
		18538	Bancinsure Inc	169,884	0.1564%	325,196	109,743	33.75%
				169,884	**0.1564%**	**325,196**	**109,743**	**33.75%**
30	8	ALLSTATE INS GRP						
		19232	Allstate Ins Co	152,574	0.1405%	149,272	-187	-0.13%
				152,574	**0.1405%**	**149,272**	**-187**	**-0.13%**
31	3239	Allied World Assur Holding Grp						
		19489	Allied World Assur Co US Inc	109,430	0.1008%	36,164	14,905	41.22%
				109,430	**0.1008%**	**36,164**	**14,905**	**41.22%**
32	1129	Sirius Grp						
		20621	OneBeacon Amer Ins Co	87,387	0.0805%	94,061	125,448	133.37%
		20648	Employers Fire Ins Co	17,812	0.0164%	28,577	-8,384	-29.34%
				105,199	**0.0969%**	**122,638**	**117,064**	**95.45%**
33	4705	AIA Holdings Inc Grp						
		11592	International Fidelity Ins Co	95,781	0.0882%	90,163	-136	-0.15%
				95,781	**0.0882%**	**90,163**	**-136**	**-0.15%**
34	3488	J A Patterson Grp						
		13307	Lexon Ins Co	60,020	0.0553%	25,125	0	0.00%
				60,020	**0.0553%**	**25,125**	**0**	**0.00%**
35	3219	NKSJ Holdings Inc Grp						
		27073	Nipponkoa Ins Co Ltd US Br	43,578	0.0401%	43,132	-20,992	-48.67%
				43,578	**0.0401%**	**43,132**	**-20,992**	**-48.67%**
36	3703	Tower Grp						
		44300	Tower Ins Co Of NY	27,171	0.0250%	13,877	0	0.00%
				27,171	**0.0250%**	**13,877**	**0**	**0.00%**

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37	62	EMC INS CO GRP						
		21415	Employers Mut Cas Co	21,624	0.0199%	20,326	-10,587	-52.09%
				21,624	**0.0199%**	**20,326**	**-10,587**	**-52.09%**
38	796	QBE INS GRP						
		37257	Praetorian Ins Co	9,914	0.0091%	8,408	-256,729	-3053.39%
		25747	Unigard Ins Co	815	0.0008%	1,207	0	0.00%
		24414	General Cas Co Of WI	276	0.0003%	277	0	0.00%
				11,005	**0.0101%**	**9,892**	**-256,729**	**-2595.32%**
39	256	ProSight GRP						
		16608	New York Marine & Gen Ins Co	9,407	0.0087%	2,840	1,370	48.24%
				9,407	**0.0087%**	**2,840**	**1,370**	**48.24%**
40	4715	MS & AD Ins Grp						
		20362	Mitsui Sumitomo Ins Co of Amer	9,054	0.0083%	11,681	0	0.00%
				9,054	**0.0083%**	**11,681**	**0**	**0.00%**
41	645	OREGON MUT GRP						
		14907	Oregon Mut Ins Co	3,642	0.0034%	4,383	0	0.00%
				3,642	**0.0034%**	**4,383**	**0**	**0.00%**
42	4747	WRM Amer Grp						
		20273	WRM Amer Ind Co Inc	2,966	0.0027%	1,465	0	0.00%
				2,966	**0.0027%**	**1,465**	**0**	**0.00%**
43	38733	Alaska Natl Ins Co						
		38733	Alaska Natl Ins Co	2,760	0.0025%	3,701	0	0.00%
				2,760	**0.0025%**	**3,701**	**0**	**0.00%**
44	11118	Federated Rural Electric Ins Exch						
		11118	Federated Rural Electric Ins Exch	2,537	0.0023%	2,536	530	20.90%
				2,537	**0.0023%**	**2,536**	**530**	**20.90%**
45	36650	Guarantee Co Of N Amer USA						
		36650	Guarantee Co Of N Amer USA	2,471	0.0023%	2,320	0	0.00%
				2,471	**0.0023%**	**2,320**	**0**	**0.00%**
46	4702	Sparta Grp						
		20613	Sparta Ins Co	1,999	0.0018%	1,054	592	56.17%
				1,999	**0.0018%**	**1,054**	**592**	**56.17%**
47	225	IAT Reins Co Grp						
		28886	Transguard Ins Co Of Amer Inc	1,930	0.0018%	11,972	-9,202	-76.86%
				1,930	**0.0018%**	**11,972**	**-9,202**	**-76.86%**
48	3479	Merchants Bonding Co Grp						
		14494	Merchants Bonding Co a Mut	1,398	0.0013%	295	105	35.59%
				1,398	**0.0013%**	**295**	**105**	**35.59%**
49	761	ALLIANZ INS GRP						
		21857	American Ins Co	1,218	0.0011%	1,218	-415	-34.07%
				1,218	**0.0011%**	**1,218**	**-415**	**-34.07%**

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50	14974	Pennsylvania Lumbermens Mut Ins						
		14974	Pennsylvania Lumbermens Mut Ins	1,130	0.0010%	467	0	0.00%
				1,130	**0.0010%**	**467**	**0**	**0.00%**
51	785	MARKEL CORP GRP						
		38970	Markel Ins Co	535	0.0005%	380	29	7.63%
				535	**0.0005%**	**380**	**29**	**7.63%**
52	361	Munich Re Grp						
		19720	American Alt Ins Corp	500	0.0005%	432	27	6.25%
				500	**0.0005%**	**432**	**27**	**6.25%**
53	10499	Corepointe Ins Co						
		10499	Corepointe Ins Co	169	0.0002%	79	0	0.00%
				169	**0.0002%**	**79**	**0**	**0.00%**
			Line Total:	**108,603,246**	**100.0000%**	**109,067,431**	**43,941,284**	**40.29%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: SURETY [24]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
1	3548	Travelers Grp						
		31194	Travelers Cas & Surety Co Of Amer	95,413,234	13.6555%	84,247,282	-31,472,749	-37.36%
		19038	Travelers Cas & Surety Co	8,077,111	1.1560%	7,127,786	-570,680	-8.01%
		25887	United States Fidelity & Guar Co	220,881	0.0316%	230,887	-950,014	-411.46%
		25658	Travelers Ind Co	152,759	0.0219%	178,893	82,719	46.24%
		24767	St Paul Fire & Marine Ins Co	100,030	0.0143%	109,959	-733,939	-667.47%
		41483	Farmington Cas Co	61,310	0.0088%	93,394	-15,771	-16.89%
		35386	Fidelity & Guar Ins Co	28,921	0.0041%	31,240	12,436	39.81%
		19070	Standard Fire Ins Co	200	0.0000%	108	-12	-11.11%
		25674	Travelers Prop Cas Co Of Amer	100	0.0000%	100	-3	-3.00%
				104,054,546	**14.8922%**	**92,019,649**	**-33,648,013**	**-36.57%**
2	111	LIBERTY MUT GRP						
		24740	Safeco Ins Co Of Amer	51,863,314	7.4226%	60,361,668	87,180,921	144.43%
		23043	Liberty Mut Ins Co	39,207,017	5.6113%	32,840,660	-5,172,156	-15.75%
		24724	First Natl Ins Co Of Amer	8,648,922	1.2378%	9,159,910	2,527,686	27.60%
		24074	Ohio Cas Ins Co	2,858,845	0.4092%	3,614,371	-10,611,603	-293.59%
		24732	General Ins Co Of Amer	793,812	0.1136%	710,390	235	0.03%
		19704	American States Ins Co	377,232	0.0540%	372,545	-14,761	-3.96%
		23035	Liberty Mut Fire Ins Co	55,802	0.0080%	19,990	1,248	6.24%
		24066	American Fire & Cas Co	16,690	0.0024%	10,900	9,988,362	91636.35%
		42404	Liberty Ins Corp	683	0.0001%	9,919	21	0.21%
		21458	Employers Ins of Wausau	373	0.0001%	1,655	643,809	38900.85%
				103,822,690	**14.8590%**	**107,102,008**	**84,543,762**	**78.94%**
3	212	ZURICH INS GRP						
		39306	Fidelity & Deposit Co Of MD	74,469,484	10.6580%	73,168,683	14,427,866	19.72%
		34347	Colonial Amer Cas & Surety Co	276,625	0.0396%	279,831	-188,501	-67.36%
		26247	American Guar & Liab Ins	9,550	0.0014%	11,184	-19,846	-177.45%
		21687	Mid Century Ins Co	9,035	0.0013%	12,224	-1,355	-11.08%
		21709	Truck Ins Exch	1,343	0.0002%	5,389	283,121	5253.68%
				74,766,037	**10.7005%**	**73,477,311**	**14,501,285**	**19.74%**
4	984	HCC INS HOLDINGS GRP						
		10216	American Contractors Ind Co	61,330,763	8.7776%	67,547,205	7,683,366	11.37%
		29599	US Specialty Ins Co	9,551,573	1.3670%	7,986,377	-561,523	-7.03%
				70,882,336	**10.1446%**	**75,533,582**	**7,121,843**	**9.43%**
5	218	CNA INS GRP						
		13188	Western Surety Co	27,445,805	3.9280%	27,111,818	5,842,039	21.55%
		20443	Continental Cas Co	4,173,031	0.5972%	4,056,686	1,555,518	38.34%
		35289	Continental Ins Co	3,962,325	0.5671%	2,669,247	-214,874	-8.05%
		20478	National Fire Ins Co Of Hartford	308,779	0.0442%	342,782	-235,312	-68.65%
		24047	Surety Bonding Co Of Amer	3,048	0.0004%	3,489	91,952	2635.48%
		13200	Universal Surety Of Amer	415	0.0001%	414	22	5.31%
				35,893,403	**5.1370%**	**34,184,436**	**7,039,345**	**20.59%**

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6	38	Chubb Inc Grp						
		20281	Federal Ins Co	33,857,637	4.8457%	34,546,938	459,175	1.33%
		20397	Vigilant Ins Co	962,405	0.1377%	1,197,141	5,201,051	434.46%
		20346	Pacific Ind Co	38,241	0.0055%	31,054	1,326	4.27%
				34,858,283	**4.9889%**	**35,775,133**	**5,661,552**	**15.83%**
7	4705	AIA Holdings Inc Grp						
		11592	International Fidelity Ins Co	24,538,439	3.5119%	23,256,683	4,503,579	19.36%
		13285	Allegheny Cas Co	5,478,770	0.7841%	5,247,313	241,130	4.60%
				30,017,209	**4.2960%**	**28,503,996**	**4,744,709**	**16.65%**
8	10916	Suretec Ins Co						
		10916	Suretec Ins Co	20,132,637	2.8814%	15,463,487	6,212,939	40.18%
				20,132,637	**2.8814%**	**15,463,487**	**6,212,939**	**40.18%**
9	84	American Financial Grp						
		16691	Great Amer Ins Co	15,483,587	2.2160%	16,433,196	11,875,373	72.26%
		26832	Great Amer Alliance Ins Co	132,297	0.0189%	143,152	29,218	20.41%
		32620	National Interstate Ins Co	37,480	0.0054%	37,368	0	0.00%
		22136	Great Amer Ins Co of NY	20,513	0.0029%	5,417	-18,281	-337.47%
		26344	Great Amer Assur Co	125	0.0000%	313	-2,111	-674.44%
				15,674,002	**2.2433%**	**16,619,446**	**11,884,199**	**71.51%**
10	91	HARTFORD FIRE & CAS GRP						
		19682	Hartford Fire In Co	14,613,085	2.0914%	15,700,845	21,143,480	134.66%
		29424	Hartford Cas Ins Co	494,647	0.0708%	760,316	-304,079	-39.99%
		22357	Hartford Accident & Ind Co	5,961	0.0009%	7,174	97,771	1362.85%
				15,113,693	**2.1631%**	**16,468,335**	**20,937,172**	**127.14%**
11	75	Insco Ins Services Grp						
		12718	Developers Surety & Ind Co	7,765,049	1.1113%	8,153,462	3,076,498	37.73%
		25550	Indemnity Co Of CA	3,803,619	0.5444%	3,625,529	86,604	2.39%
				11,568,668	**1.6557%**	**11,778,991**	**3,163,102**	**26.85%**
12	761	ALLIANZ INS GRP						
		21873	Firemans Fund Ins Co	11,243,709	1.6092%	11,967,147	6,627,413	55.38%
		21857	American Ins Co	138,192	0.0198%	147,198	-204,686	-139.05%
		21849	American Automobile Ins Co	1,675	0.0002%	1,675	-108,832	-6497.43%
				11,383,576	**1.6292%**	**12,116,020**	**6,313,895**	**52.11%**
13	1279	Arch Ins Grp						
		11150	Arch Ins Co	11,264,170	1.6121%	13,082,828	-1,822,071	-13.93%
				11,264,170	**1.6121%**	**13,082,828**	**-1,822,071**	**-13.93%**
14	626	Ace Ltd Grp						
		10030	Westchester Fire Ins Co	10,152,120	1.4530%	8,929,306	-2,302,790	-25.79%
		22713	Insurance Co of N Amer	11,355	0.0016%	10,937	5,839	53.39%
		43575	Indemnity Ins Co Of North Amer	6,092	0.0009%	6,920	921	13.31%
		22748	Pacific Employers Ins Co	3,476	0.0005%	3,421	-18	-0.53%
				10,173,043	**1.4560%**	**8,950,584**	**-2,296,048**	**-25.65%**

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15	181	SWISS RE GRP						
		32778	Washington Intl Ins Co	5,442,214	0.7789%	6,061,000	1,753,165	28.93%
		29874	North Amer Specialty Ins Co	4,725,487	0.6763%	5,109,649	2,078,582	40.68%
				10,167,701	**1.4552%**	**11,170,649**	**3,831,747**	**34.30%**
16	12	AMERICAN INTL GRP						
		19445	National Union Fire Ins Co Of Pitts	4,788,194	0.6853%	3,097,732	1,528,023	49.33%
		19429	Insurance Co Of The State Of PA	3,935,859	0.5633%	4,780,942	-3,472,592	-72.63%
		19380	American Home Assur Co	355,762	0.0509%	3,018,415	13,320	0.44%
		23841	New Hampshire Ins Co	189,011	0.0271%	251,834	-57,066	-22.66%
				9,268,826	**1.3265%**	**11,148,923**	**-1,988,315**	**-17.83%**
17	783	RLI INS GRP						
		13056	RLI Ins Co	5,386,938	0.7710%	5,301,206	1,716,773	32.38%
		37206	Contractors Bonding & Ins Co	3,338,406	0.4778%	3,388,429	1,041,611	30.74%
		28860	RLI Ind Co	35,275	0.0050%	34,751	-433	-1.25%
				8,760,619	**1.2538%**	**8,724,386**	**2,757,951**	**31.61%**
18	3488	J A Patterson Grp						
		27081	Bond Safeguard Ins Co	5,530,608	0.7915%	6,261,583	5,499,404	87.83%
		13307	Lexon Ins Co	3,198,845	0.4578%	2,890,014	43,181	1.49%
				8,729,453	**1.2494%**	**9,151,597**	**5,542,585**	**60.56%**
19	88	The Hanover Ins Grp						
		22292	Hanover Ins Co	7,329,263	1.0490%	4,699,406	203,924	4.34%
		42552	Nova Cas Co	954,717	0.1366%	1,088,543	357,346	32.83%
		22306	Massachusetts Bay Ins Co	194,307	0.0278%	552,685	-74	-0.01%
				8,478,287	**1.2134%**	**6,340,634**	**561,196**	**8.85%**
20	501	Alleghany Grp						
		18619	Platte River Ins Co	7,941,732	1.1366%	7,986,575	888,371	11.12%
		10472	Capitol Ind Corp	90,386	0.0129%	77,941	31,974	41.02%
				8,032,118	**1.1496%**	**8,064,516**	**920,345**	**11.41%**
21	510	NAVIGATORS GRP						
		42307	Navigators Ins Co	6,444,478	0.9223%	5,822,773	1,740,845	29.90%
				6,444,478	**0.9223%**	**5,822,773**	**1,740,845**	**29.90%**
22	3479	Merchants Bonding Co Grp						
		14494	Merchants Bonding Co a Mut	6,428,766	0.9201%	6,249,448	296,015	4.74%
				6,428,766	**0.9201%**	**6,249,448**	**296,015**	**4.74%**
23	689	BANKERS INS GRP						
		33162	Bankers Ins Co	6,404,267	0.9166%	5,715,469	858,487	15.02%
				6,404,267	**0.9166%**	**5,715,469**	**858,487**	**15.02%**
24	36650	Guarantee Co Of N Amer USA						
		36650	Guarantee Co Of N Amer USA	5,909,753	0.8458%	6,191,915	296,024	4.78%
				5,909,753	**0.8458%**	**6,191,915**	**296,024**	**4.78%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: SURETY [24]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
25	781	UNION LABOR GRP						
		37893	Ullico Cas Co	5,841,634	0.8361%	5,994,268	6,358,583	106.08%
				5,841,634	**0.8361%**	**5,994,268**	**6,358,583**	**106.08%**
26	98	WR Berkley Corp GRP						
		29580	Berkley Regional Ins Co	5,340,740	0.7644%	5,338,682	13,684,975	256.34%
		10510	Carolina Cas Ins Co	74,253	0.0106%	153,321	613,463	400.12%
				5,414,993	**0.7750%**	**5,492,003**	**14,298,438**	**260.35%**
27	1346	AMERICAN SAFETY HOLDING GRP						
		39969	American Safety Cas Ins Co	5,051,427	0.7230%	4,581,303	1,605,046	35.03%
				5,051,427	**0.7230%**	**4,581,303**	**1,605,046**	**35.03%**
28	31	BERKSHIRE HATHAWAY GRP						
		38865	California Ins Co	4,568,731	0.6539%	4,568,731	1,205,115	26.38%
		20087	National Ind Co	151,849	0.0217%	140,764	-59,189	-42.05%
				4,720,580	**0.6756%**	**4,709,495**	**1,145,926**	**24.33%**
29	35009	Financial Cas & Surety Inc						
		35009	Financial Cas & Surety Inc	4,438,313	0.6352%	4,438,313	3,373	0.08%
				4,438,313	**0.6352%**	**4,438,313**	**3,373**	**0.08%**
30	313	AEGIS GRP						
		33898	Aegis Security Ins Co	4,049,317	0.5795%	4,094,404	1,148,312	28.05%
				4,049,317	**0.5795%**	**4,094,404**	**1,148,312**	**28.05%**
31	930	DHC GRP						
		19269	Danielson Natl Ins Co	3,545,912	0.5075%	3,469,393	323,012	9.31%
		23671	National Amer Ins Co of CA	86,212	0.0123%	135,960	61,008	44.87%
				3,632,124	**0.5198%**	**3,605,353**	**384,020**	**10.65%**
32	140	NATIONWIDE CORP GRP						
		23787	Nationwide Mut Ins Co	2,799,518	0.4007%	2,861,656	489,691	17.11%
		19100	Amco Ins Co	774,586	0.1109%	759,431	8,847	1.16%
				3,574,104	**0.5115%**	**3,621,087**	**498,538**	**13.77%**
33	922	American Assets Grp						
		27847	Insurance Co Of The West	3,104,072	0.4443%	4,561,677	-5,274,425	-115.62%
		40029	Explorer Ins Co	14,515	0.0021%	35,036	271,562	775.09%
				3,118,587	**0.4463%**	**4,596,713**	**-5,002,863**	**-108.84%**
34	158	FAIRFAX FIN GRP						
		21105	North River Ins Co	1,241,356	0.1777%	1,240,510	-461,090	-37.17%
		10936	Seneca Ins Co Inc	639,919	0.0916%	683,194	0	0.00%
		25054	Hudson Ins Co	590,683	0.0845%	259,562	54,214	20.89%
		21113	United States Fire Ins Co	582,076	0.0833%	594,562	617,116	103.79%
		24384	Fairmont Specialty Ins Co	1,500	0.0002%	1,500	-199,083	-13272.20%
				3,055,534	**0.4373%**	**2,779,328**	**11,157**	**0.40%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: SURETY [24]

Sorted by Market Share

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Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
35	150	OLD REPUBLIC GRP						
		40444	Old Republic Surety Co	2,925,903	0.4188%	3,353,818	3,817,912	113.84%
		24147	Old Republic Ins Co	15,437	0.0022%	34,591	559,072	1616.24%
		24139	Old Republic Gen Ins Corp	4,741	0.0007%	3,873	-149,288	-3854.58%
		11371	Great West Cas Co	300	0.0000%	238	0	0.00%
				2,946,381	**0.4217%**	**3,392,520**	**4,227,696**	**124.62%**
36	37940	Lexington Natl Ins Corp						
		37940	Lexington Natl Ins Corp	2,462,533	0.3524%	2,565,520	6,309	0.25%
				2,462,533	**0.3524%**	**2,565,520**	**6,309**	**0.25%**
37	31380	American Surety Co						
		31380	American Surety Co	2,257,671	0.3231%	2,318,943	-51,046	-2.20%
				2,257,671	**0.3231%**	**2,318,943**	**-51,046**	**-2.20%**
38	26379	Accredited Surety & Cas Co Inc						
		26379	Accredited Surety & Cas Co Inc	2,138,047	0.3060%	2,138,195	8,076	0.38%
				2,138,047	**0.3060%**	**2,138,195**	**8,076**	**0.38%**
39	457	ARGONAUT GRP						
		19801	Argonaut Ins Co	1,964,783	0.2812%	1,526,751	287,977	18.86%
				1,964,783	**0.2812%**	**1,526,751**	**287,977**	**18.86%**
40	1285	XL AMER GRP						
		37885	XL Specialty Ins Co	1,948,529	0.2789%	1,146,972	-392,488	-34.22%
		22322	Greenwich Ins Co	8,234	0.0012%	8,234	-14,434	-175.30%
				1,956,763	**0.2801%**	**1,155,206**	**-406,922**	**-35.23%**
41	12750	Evergreen Natl Ind Co						
		12750	Evergreen Natl Ind Co	1,621,726	0.2321%	1,812,976	-50,266	-2.77%
				1,621,726	**0.2321%**	**1,812,976**	**-50,266**	**-2.77%**
42	3098	Tokio Marine Holdings Inc GRP						
		18058	Philadelphia Ind Ins Co	1,266,400	0.1812%	164,836	41,209	25.00%
				1,266,400	**0.1812%**	**164,836**	**41,209**	**25.00%**
43	1208	GRAY INS GRP						
		36307	Gray Ins Co	1,179,677	0.1688%	453,253	0	0.00%
				1,179,677	**0.1688%**	**453,253**	**0**	**0.00%**
44	29998	Upper Hudson Natl Ins Co						
		29998	Upper Hudson Natl Ins Co	1,167,708	0.1671%	499,623	82,622	16.54%
				1,167,708	**0.1671%**	**499,623**	**82,622**	**16.54%**
45	361	Munich Re Grp						
		19720	American Alt Ins Corp	1,000,263	0.1432%	454,494	394,220	86.74%
				1,000,263	**0.1432%**	**454,494**	**394,220**	**86.74%**
46	248	UNITED FIRE & CAS GRP						
		31453	Financial Pacific Ins Co	851,276	0.1218%	871,410	1,257,656	144.32%
		13021	United Fire & Cas Co	57,817	0.0083%	29,314	0	0.00%
				909,093	**0.1301%**	**900,724**	**1,257,656**	**139.63%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: SURETY [24]

Sorted by Market Share

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Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
47	74	DELPHI FIN GRP						
		15105	Safety Natl Cas Corp	791,970	0.1133%	831,504	237,831	28.60%
		11123	Safety First Ins Co	22,233	0.0032%	63,423	-9,142	-14.41%
				814,203	**0.1165%**	**894,927**	**228,689**	**25.55%**
48	176	STATE FARM GRP						
		25143	State Farm Fire & Cas Co	629,998	0.0902%	643,250	286,966	44.61%
		25151	State Farm Gen Ins Co	25,267	0.0036%	5,801	0	0.00%
				655,265	**0.0938%**	**649,051**	**286,966**	**44.21%**
49	246	INDIANA LUMBERMENS GRP						
		14265	Indiana Lumbermens Mut Ins Co	561,797	0.0804%	544,904	0	0.00%
				561,797	**0.0804%**	**544,904**	**0**	**0.00%**
50	19	Assurant Inc Grp						
		10111	American Bankers Ins Co Of FL	554,496	0.0794%	555,164	333,193	60.02%
				554,496	**0.0794%**	**555,164**	**333,193**	**60.02%**
51	108	LUMBERMENS MUT CAS GRP						
		22918	American Motorists Ins Co	427,154	0.0611%	480,988	297,433	61.84%
		22977	Lumbermens Mut Cas Co	48,476	0.0069%	42,423	-2,231,156	-5259.31%
		30562	American Manufacturers Mut Ins Co	13,371	0.0019%	17,497	-4,205	-24.03%
				489,001	**0.0700%**	**540,908**	**-1,937,928**	**-358.27%**
52	39551	Continental Heritage Ins Co						
		39551	Continental Heritage Ins Co	459,236	0.0657%	461,822	-1,215	-0.26%
				459,236	**0.0657%**	**461,822**	**-1,215**	**-0.26%**
53	4753	Tawa Grp						
		33855	Lincoln Gen Ins Co	423,421	0.0606%	666,197	-2,507,121	-376.33%
				423,421	**0.0606%**	**666,197**	**-2,507,121**	**-376.33%**
54	169	SENTRY INS GRP						
		21180	Sentry Select Ins Co	379,565	0.0543%	399,935	259,125	64.79%
		24988	Sentry Ins A Mut Co	6,938	0.0010%	6,780	226	3.33%
				386,503	**0.0553%**	**406,715**	**259,351**	**63.77%**
55	70	FIRST AMER TITLE GRP						
		34525	First Amer Specilaty Ins Co	322,903	0.0462%	304,568	19,197	6.30%
				322,903	**0.0462%**	**304,568**	**19,197**	**6.30%**
56	228	WESTFIELD Grp						
		24120	Westfield Natl Ins Co	302,462	0.0433%	269,427	0	0.00%
				302,462	**0.0433%**	**269,427**	**0**	**0.00%**
57	26565	Ohio Ind Co						
		26565	Ohio Ind Co	300,506	0.0430%	278,877	10,352	3.71%
				300,506	**0.0430%**	**278,877**	**10,352**	**3.71%**
58	244	CINCINNATI FIN GRP						
		10677	Cincinnati Ins Co	247,518	0.0354%	246,331	11,302	4.59%
				247,518	**0.0354%**	**246,331**	**11,302**	**4.59%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: SURETY [24]

Sorted by Market Share

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59	7		FEDERATED MUT GRP					
		13935	Federated Mut Ins Co	185,870	0.0266%	188,732	-41,767	-22.13%
				185,870	**0.0266%**	**188,732**	**-41,767**	**-22.13%**
60	62		EMC INS CO GRP					
		21415	Employers Mut Cas Co	140,153	0.0201%	162,997	46,599	28.59%
				140,153	**0.0201%**	**162,997**	**46,599**	**28.59%**
61	22950		Acstar Ins Co					
		22950	Acstar Ins Co	133,836	0.0192%	153,883	-21,873	-14.21%
				133,836	**0.0192%**	**153,883**	**-21,873**	**-14.21%**
62	867		Baldwin & Lyons Grp					
		12416	Protective Ins Co	131,654	0.0188%	130,096	600	0.46%
				131,654	**0.0188%**	**130,096**	**600**	**0.46%**
63	4746		Catalina Holdings Grp					
		23752	Quanta Ind Co	117,125	0.0168%	155,449	7,070	4.55%
				117,125	**0.0168%**	**155,449**	**7,070**	**4.55%**
64	225		IAT Reins Co Grp					
		26433	Harco Natl Ins Co	75,214	0.0108%	83,976	-13,972	-16.64%
				75,214	**0.0108%**	**83,976**	**-13,972**	**-16.64%**
65	3416		AXIS Capital Grp					
		37273	Axis Ins Co	68,579	0.0098%	45,528	20,164	44.29%
				68,579	**0.0098%**	**45,528**	**20,164**	**44.29%**
66	1120		EVEREST REINS HOLDINGS GRP					
		26921	Everest Reins Co	55,489	0.0079%	4,582	1,526	33.30%
				55,489	**0.0079%**	**4,582**	**1,526**	**33.30%**
67	4721		Pulte Homes Grp					
		10632	Armor Assur Co	55,187	0.0079%	66,998	0	0.00%
				55,187	**0.0079%**	**66,998**	**0**	**0.00%**
68	306		CUNA MUT GRP					
		10847	Cumis Ins Society Inc	53,783	0.0077%	53,783	0	0.00%
				53,783	**0.0077%**	**53,783**	**0**	**0.00%**
69	796		QBE INS GRP					
		16217	National Farmers Union Prop & Cas	29,496	0.0042%	29,576	-497	-1.68%
				29,496	**0.0042%**	**29,576**	**-497**	**-1.68%**
70	291		MOTORISTS MUT GRP					
		13331	Motorists Commercial Mut Ins Co	28,982	0.0041%	89,829	76,841	85.54%
				28,982	**0.0041%**	**89,829**	**76,841**	**85.54%**
71	18538		Bancinsure Inc					
		18538	Bancinsure Inc	26,790	0.0038%	26,805	4,625	17.25%
				26,790	**0.0038%**	**26,805**	**4,625**	**17.25%**

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72	155	PROGRESSIVE GRP						
		24260	Progressive Cas Ins Co	24,609	0.0035%	61,432	-3,739	-6.09%
				24,609	**0.0035%**	**61,432**	**-3,739**	**-6.09%**
73	201	UTICA GRP						
		25976	Utica Mut Ins Co	19,788	0.0028%	15,526	2,778	17.89%
				19,788	**0.0028%**	**15,526**	**2,778**	**17.89%**
74	1228	BAR PLAN GRP						
		29513	The Bar Plan Mut Ins Co	9,821	0.0014%	9,671	0	0.00%
				9,821	**0.0014%**	**9,671**	**0**	**0.00%**
75	748	Meadowbrook Ins Grp						
		18023	Star Ins Co	9,196	0.0013%	9,834	-26,756	-272.08%
				9,196	**0.0013%**	**9,834**	**-26,756**	**-272.08%**
76	12297	Petroleum Cas Co						
		12297	Petroleum Cas Co	8,282	0.0012%	6,766	0	0.00%
				8,282	**0.0012%**	**6,766**	**0**	**0.00%**
77	697	VAN ENT GRP						
		37060	Old United Cas Co	4,755	0.0007%	4,653	0	0.00%
				4,755	**0.0007%**	**4,653**	**0**	**0.00%**
78	10499	Corepointe Ins Co						
		10499	Corepointe Ins Co	4,377	0.0006%	132,073	-57,657	-43.66%
				4,377	**0.0006%**	**132,073**	**-57,657**	**-43.66%**
79	660	MERCURY GEN GRP						
		16810	American Mercury Ins Co	4,101	0.0006%	3,171	0	0.00%
				4,101	**0.0006%**	**3,171**	**0**	**0.00%**
80	21261	Electric Ins Co						
		21261	Electric Ins Co	3,296	0.0005%	2,978	0	0.00%
				3,296	**0.0005%**	**2,978**	**0**	**0.00%**
81	458	PROTECTIVE LIFE INS GRP						
		35769	Lyndon Prop Ins Co	3,250	0.0005%	2,410	-10,289	-426.93%
				3,250	**0.0005%**	**2,410**	**-10,289**	**-426.93%**
82	10909	Sun Surety Ins Co						
		10909	Sun Surety Ins Co	3,080	0.0004%	2,240	0	0.00%
				3,080	**0.0004%**	**2,240**	**0**	**0.00%**
83	79	Ally Ins Holdings Grp						
		22012	Motors Ins Corp	2,853	0.0004%	2,476	108	4.36%
				2,853	**0.0004%**	**2,476**	**108**	**4.36%**
84	661	BCBS of SC Grp						
		12157	Companion Prop & Cas Ins Co	2,019	0.0003%	453	48	10.60%
				2,019	**0.0003%**	**453**	**48**	**10.60%**

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85	10758	Colonial Surety Co						
		10758	Colonial Surety Co	1,350	0.0002%	17,862	397	2.22%
				1,350	**0.0002%**	**17,862**	**397**	**2.22%**
86	23663	National Amer Ins Co						
		23663	National Amer Ins Co	500	0.0001%	500	-11,797	-2359.40%
				500	**0.0001%**	**500**	**-11,797**	**-2359.40%**
87	456	LANCER FINANCIAL GRP						
		34266	Frontier Ins Co	258	0.0000%	258	0	0.00%
				258	**0.0000%**	**258**	**0**	**0.00%**
88	574	AMERCO CORP GRP						
		31089	Repwest Ins Co	250	0.0000%	250	-1,271	-508.40%
				250	**0.0000%**	**250**	**-1,271**	**-508.40%**
89	1129	Sirius Grp						
		21970	OneBeacon Ins Co	2	0.0000%	2	0	0.00%
				2	**0.0000%**	**2**	**0**	**0.00%**
			Line Total:	**698,717,475**	**100.0000%**	**688,235,104**	**172,096,536**	**25.01%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: BURGLARY & THEFT [26]

Sorted by Market Share

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Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
1	38	Chubb Inc Grp						
		20281	Federal Ins Co	4,208,616	20.7575%	4,483,047	1,422,915	31.74%
		35181	Executive Risk Ind Inc	120,276	0.5932%	128,940	5,641	4.37%
		20303	Great Northern Ins Co	77,646	0.3830%	73,818	4,014	5.44%
		20397	Vigilant Ins Co	5,985	0.0295%	6,062	-106	-1.75%
		20346	Pacific Ind Co	3,461	0.0171%	3,576	-73	-2.04%
				4,415,984	**21.7803%**	**4,695,443**	**1,432,391**	**30.51%**
2	3548	Travelers Grp						
		31194	Travelers Cas & Surety Co Of Amer	3,666,696	18.0847%	3,262,901	-516,192	-15.82%
		24767	St Paul Fire & Marine Ins Co	241,225	1.1898%	360,841	9,769	2.71%
		24791	St Paul Mercury Ins Co	59,741	0.2947%	61,188	19,444	31.78%
		25674	Travelers Prop Cas Co Of Amer	10,730	0.0529%	10,960	-152,463	-1391.09%
		25682	Travelers Ind Co Of CT	3,325	0.0164%	6,528	-5,270	-80.73%
		36161	Travelers Prop Cas Ins Co	1,671	0.0082%	1,153	0	0.00%
		41483	Farmington Cas Co	1,500	0.0074%	1,809	4,899	270.81%
		24015	Northland Ins Co	373	0.0018%	365	426	116.71%
		19038	Travelers Cas & Surety Co	300	0.0015%	831	-896	-107.82%
		36463	Discover Prop & Cas Ins Co	7	0.0000%	7	-792	-11314.29%
				3,985,568	**19.6574%**	**3,706,583**	**-641,075**	**-17.30%**
3	12	AMERICAN INTL GRP						
		19445	National Union Fire Ins Co Of Pitts	3,286,664	16.2103%	2,999,885	397,635	13.26%
		19429	Insurance Co Of The State Of PA	324,292	1.5995%	324,292	38,915	12.00%
				3,610,956	**17.8098%**	**3,324,177**	**436,550**	**13.13%**
4	212	ZURICH INS GRP						
		16535	Zurich Amer Ins Co	863,565	4.2592%	782,290	30,789	3.94%
		41181	Universal Underwriters Ins Co	525,048	2.5896%	551,578	189,644	34.38%
		39306	Fidelity & Deposit Co Of MD	289,500	1.4279%	314,528	62,509	19.87%
		40142	American Zurich Ins Co	67,704	0.3339%	32,606	-412	-1.26%
		27855	Zurich Amer Ins Co Of IL	24,978	0.1232%	4,095	-3	-0.07%
		26247	American Guar & Liab Ins	10,406	0.0513%	10,684	-3,874	-36.26%
		21709	Truck Ins Exch	529	0.0026%	529	398,674	75363.71%
		21652	Farmers Ins Exch	59	0.0003%	59	-150	-254.24%
				1,781,789	**8.7880%**	**1,696,369**	**677,177**	**39.92%**
5	91	HARTFORD FIRE & CAS GRP						
		19682	Hartford Fire In Co	795,220	3.9221%	932,263	219,070	23.50%
		29459	Twin City Fire Ins Co Co	264,448	1.3043%	304,460	44,705	14.68%
				1,059,668	**5.2264%**	**1,236,723**	**263,775**	**21.33%**
6	4666	Hiscox Ins Grp						
		10200	Hiscox Ins Co Inc	1,058,461	5.2205%	555,945	102,399	18.42%
				1,058,461	**5.2205%**	**555,945**	**102,399**	**18.42%**
7	984	HCC INS HOLDINGS GRP						
		29599	US Specialty Ins Co	905,320	4.4652%	-32,499	118,635	-365.04%
				905,320	**4.4652%**	**-32,499**	**118,635**	**-365.04%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: BURGLARY & THEFT [26]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
8	140	NATIONWIDE CORP GRP						
		23787	Nationwide Mut Ins Co	452,558	2.2321%	429,337	62,201	14.49%
		28223	Nationwide Agribusiness Ins Co	237,827	1.1730%	242,032	644,490	266.28%
		18961	Crestbrook Ins Co	19,800	0.0977%	15,510	0	0.00%
		13838	Farmland Mut Ins Co	16,561	0.0817%	7,282	25,166	345.59%
		11991	National Cas Co	7,020	0.0346%	3,364	0	0.00%
		15580	Scottsdale Ind Co	4,309	0.0213%	6,844	0	0.00%
		25453	Nationwide Ins Co Of Amer	1,765	0.0087%	2,569	25	0.97%
		19100	Amco Ins Co	605	0.0030%	499	3	0.60%
		13242	Titan Ind Co	113	0.0006%	77	4	5.19%
		42889	Victoria Fire & Cas Co	24	0.0001%	40	2	5.00%
				740,582	**3.6527%**	**707,554**	**731,891**	**103.44%**
9	626	Ace Ltd Grp						
		10030	Westchester Fire Ins Co	438,752	2.1640%	409,106	101,274	24.75%
		22748	Pacific Employers Ins Co	696	0.0034%	333	177	53.15%
				439,448	**2.1674%**	**409,439**	**101,451**	**24.78%**
10	215	Kemper Corp Grp						
		11142	United Cas Ins Co Of Amer	391,879	1.9328%	392,492	37,062	9.44%
				391,879	**1.9328%**	**392,492**	**37,062**	**9.44%**
11	802	Capital Ins Grp						
		13544	California Capital Ins Co	133,479	0.6583%	130,848	6,208	4.74%
		23540	Monterey Ins Co	131,544	0.6488%	129,398	77,893	60.20%
				265,023	**1.3071%**	**260,246**	**84,101**	**32.32%**
12	218	CNA INS GRP						
		20443	Continental Cas Co	247,946	1.2229%	288,783	544,159	188.43%
		35289	Continental Ins Co	146	0.0007%	146	0	0.00%
		20478	National Fire Ins Co Of Hartford	63	0.0003%	37	0	0.00%
		20494	Transportation Ins Co	59	0.0003%	59	0	0.00%
				248,214	**1.2242%**	**289,025**	**544,159**	**188.27%**
13	84	American Financial Grp						
		16691	Great Amer Ins Co	159,750	0.7879%	152,943	7,596	4.97%
		22136	Great Amer Ins Co of NY	31,239	0.1541%	29,229	-1,358	-4.65%
		26344	Great Amer Assur Co	13,857	0.0683%	14,565	-16,692	-114.60%
		26832	Great Amer Alliance Ins Co	7,771	0.0383%	6,054	-3,058	-50.51%
		32620	National Interstate Ins Co	3,823	0.0189%	1,234	0	0.00%
				216,440	**1.0675%**	**204,025**	**-13,512**	**-6.62%**
14	3098	Tokio Marine Holdings Inc GRP						
		18058	Philadelphia Ind Ins Co	198,682	0.9799%	188,343	37,880	20.11%
		12904	Tokio Marine & Nichido Fire Ins Co	9,345	0.0461%	9,549	4,732	49.55%
				208,027	**1.0260%**	**197,892**	**42,612**	**21.53%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: BURGLARY & THEFT [26]

Sorted by Market Share

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Licensed companies only

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15	1285	XL AMER GRP						
		24554	XL Ins Amer Inc	147,771	0.7288%	132,703	-1,305	-0.98%
		22322	Greenwich Ins Co	2,383	0.0118%	2,383	-104,362	-4379.44%
				150,154	**0.7406%**	**135,086**	**-105,667**	**-78.22%**
16	7	FEDERATED MUT GRP						
		13935	Federated Mut Ins Co	94,546	0.4663%	82,838	1,839	2.22%
		28304	Federated Serv Ins Co	51,959	0.2563%	44,929	-37	-0.08%
				146,505	**0.7226%**	**127,767**	**1,802**	**1.41%**
17	88	The Hanover Ins Grp						
		22292	Hanover Ins Co	107,952	0.5324%	166,055	0	0.00%
		22306	Massachusetts Bay Ins Co	6,746	0.0333%	8,200	0	0.00%
		42552	Nova Cas Co	5,756	0.0284%	865	64	7.40%
		36064	Hanover Amer Ins Co	155	0.0008%	97	0	0.00%
				120,609	**0.5949%**	**175,217**	**64**	**0.04%**
18	169	SENTRY INS GRP						
		21180	Sentry Select Ins Co	73,497	0.3625%	83,042	111,657	134.46%
		24988	Sentry Ins A Mut Co	37,394	0.1844%	39,854	156	0.39%
				110,891	**0.5469%**	**122,896**	**111,813**	**90.98%**
19	225	IAT Reins Co Grp						
		26433	Harco Natl Ins Co	55,973	0.2761%	78,365	351,697	448.79%
		28886	Transguard Ins Co Of Amer Inc	17,102	0.0843%	8,156	4,002	49.07%
		23248	Occidental Fire & Cas Co Of NC	11,467	0.0566%	12,974	1,892	14.58%
				84,542	**0.4170%**	**99,495**	**357,591**	**359.41%**
20	111	LIBERTY MUT GRP						
		24198	Peerless Ins Co	38,127	0.1880%	35,574	-440	-1.24%
		26042	Wausau Underwriters Ins Co	12,167	0.0600%	10,970	10,500	95.72%
		23035	Liberty Mut Fire Ins Co	11,419	0.0563%	10,594	-27,859	-262.97%
		19704	American States Ins Co	3,481	0.0172%	7,046	90,218	1280.41%
		19690	American Economy Ins Co	3,408	0.0168%	3,193	0	0.00%
		18333	Peerless Ind Ins Co	2,378	0.0117%	2,767	0	0.00%
		26069	Wausau Business Ins Co	1,519	0.0075%	1,286	239	18.58%
		10836	Golden Eagle Ins Corp	1,361	0.0067%	1,964	0	0.00%
		24724	First Natl Ins Co Of Amer	452	0.0022%	543	0	0.00%
		23043	Liberty Mut Ins Co	24	0.0001%	354	-29,509	-8335.88%
				74,336	**0.3666%**	**74,291**	**43,149**	**58.08%**
21	1129	Sirius Grp						
		20648	Employers Fire Ins Co	43,310	0.2136%	49,344	-522	-1.06%
		20621	OneBeacon Amer Ins Co	21,556	0.1063%	21,199	14	0.07%
				64,866	**0.3199%**	**70,543**	**-508**	**-0.72%**
22	4670	Starr Grp						
		38318	Starr Ind & Liab Co	63,887	0.3151%	52,808	20,640	39.08%
				63,887	**0.3151%**	**52,808**	**20,640**	**39.08%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: BURGLARY & THEFT [26]

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23	98	WR Berkley Corp GRP						
		29580	Berkley Regional Ins Co	33,062	0.1631%	19,309	7,589	39.30%
		36684	Riverport Ins Co	17,142	0.0845%	16,310	0	0.00%
		25224	Great Divide Ins Co	4,833	0.0238%	6,270	-12,939	-206.36%
				55,037	**0.2715%**	**41,889**	**-5,350**	**-12.77%**
24	2538	AmTrust GMACI Maiden Grp						
		25011	Wesco Ins Co	15,463	0.0763%	11,178	5,168	46.23%
		19879	Security Natl Ins Co	3,963	0.0195%	2,742	0	0.00%
				19,426	**0.0958%**	**13,920**	**5,168**	**37.13%**
25	8	ALLSTATE INS GRP						
		19232	Allstate Ins Co	17,014	0.0839%	17,890	26,519	148.23%
				17,014	**0.0839%**	**17,890**	**26,519**	**148.23%**
26	3219	NKSJ Holdings Inc Grp						
		27073	Nipponkoa Ins Co Ltd US Br	9,120	0.0450%	9,852	-996	-10.11%
		11126	Sompo Japan Ins Co of Amer	1,115	0.0055%	376	0	0.00%
				10,235	**0.0505%**	**10,228**	**-996**	**-9.74%**
27	3239	Allied World Assur Holding Grp						
		19489	Allied World Assur Co US Inc	7,776	0.0384%	2,145	920	42.89%
				7,776	**0.0384%**	**2,145**	**920**	**42.89%**
28	31	BERKSHIRE HATHAWAY GRP						
		25895	United States Liab Ins Co	6,774	0.0334%	8,099	0	0.00%
				6,774	**0.0334%**	**8,099**	**0**	**0.00%**
29	796	QBE INS GRP						
		25747	Unigard Ins Co	2,440	0.0120%	2,375	0	0.00%
		27740	North Pointe Ins Co	900	0.0044%	385	22	5.71%
		24449	Regent Ins Co	176	0.0009%	630	0	0.00%
				3,516	**0.0173%**	**3,390**	**22**	**0.65%**
30	62	EMC INS CO GRP						
		21415	Employers Mut Cas Co	3,334	0.0164%	2,512	79	3.14%
				3,334	**0.0164%**	**2,512**	**79**	**3.14%**
31	645	OREGON MUT GRP						
		14907	Oregon Mut Ins Co	2,701	0.0133%	3,577	0	0.00%
				2,701	**0.0133%**	**3,577**	**0**	**0.00%**
32	670	FIDELITY NATL FIN GRP						
		25180	Fidelity Natl Ins Co	1,773	0.0087%	292	0	0.00%
				1,773	**0.0087%**	**292**	**0**	**0.00%**
33	1279	Arch Ins Grp						
		11150	Arch Ins Co	1,515	0.0075%	1,296	52	4.01%
				1,515	**0.0075%**	**1,296**	**52**	**4.01%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

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34	38733	Alaska Natl Ins Co						
		38733	Alaska Natl Ins Co	877	0.0043%	1,063	0	0.00%
				877	**0.0043%**	**1,063**	**0**	**0.00%**
35	256	ProSight GRP						
		16608	New York Marine & Gen Ins Co	687	0.0034%	301	102	33.89%
				687	**0.0034%**	**301**	**102**	**33.89%**
36	11118	Federated Rural Electric Ins Exch						
		11118	Federated Rural Electric Ins Exch	345	0.0017%	345	0	0.00%
				345	**0.0017%**	**345**	**0**	**0.00%**
37	15768	Merced Mut Ins Co						
		15768	Merced Mut Ins Co	255	0.0013%	286	0	0.00%
				255	**0.0013%**	**286**	**0**	**0.00%**
38	10499	Corepointe Ins Co						
		10499	Corepointe Ins Co	252	0.0012%	117	0	0.00%
				252	**0.0012%**	**117**	**0**	**0.00%**
39	18767	Church Mut Ins Co						
		18767	Church Mut Ins Co	210	0.0010%	210	-230	-109.52%
				210	**0.0010%**	**210**	**-230**	**-109.52%**
40	14974	Pennsylvania Lumbermens Mut Ins						
		14974	Pennsylvania Lumbermens Mut Ins	177	0.0009%	59	0	0.00%
				177	**0.0009%**	**59**	**0**	**0.00%**
41	761	ALLIANZ INS GRP						
		21857	American Ins Co	97	0.0005%	97	-769	-792.78%
				97	**0.0005%**	**97**	**-769**	**-792.78%**
			Line Total:	**20,275,150**	**100.0000%**	**18,609,233**	**4,372,017**	**23.49%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: BOILER & MACHINERY [27]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
1	65	FM GLOBAL GRP						
		21482	Factory Mut Ins Co	12,443,192	11.2802%	12,946,082	1,809,282	13.98%
		10014	Affiliated Fm Ins Co	5,228,318	4.7396%	4,945,544	912,922	18.46%
				17,671,510	**16.0198%**	**17,891,626**	**2,722,204**	**15.21%**
2	212	ZURICH INS GRP						
		16535	Zurich Amer Ins Co	6,401,409	5.8031%	6,594,734	3,206,904	48.63%
		21709	Truck Ins Exch	5,227,929	4.7393%	5,149,758	-35,337	-0.69%
		26247	American Guar & Liab Ins	2,047,033	1.8557%	2,048,511	125,580	6.13%
		41181	Universal Underwriters Ins Co	1,515,432	1.3738%	1,488,458	-173,820	-11.68%
		21652	Farmers Ins Exch	285,242	0.2586%	209,563	49,341	23.54%
		39306	Fidelity & Deposit Co Of MD	122,462	0.1110%	128,838	-1,190	-0.92%
		21687	Mid Century Ins Co	72,879	0.0661%	51,240	-28	-0.05%
		40142	American Zurich Ins Co	69,660	0.0631%	58,363	2,809	4.81%
		27855	Zurich Amer Ins Co Of IL	306	0.0003%	305	-27	-8.85%
				15,742,352	**14.2710%**	**15,729,770**	**3,174,232**	**20.18%**
3	12	AMERICAN INTL GRP						
		19445	National Union Fire Ins Co Of Pitts	14,004,097	12.6952%	14,174,172	-53,522	-0.38%
		23809	Granite State Ins Co	372,648	0.3378%	398,994	154,270	38.66%
		19429	Insurance Co Of The State Of PA	291,856	0.2646%	299,831	-27,020	-9.01%
		23841	New Hampshire Ins Co	253,155	0.2295%	260,837	-23,177	-8.89%
		19380	American Home Assur Co	61,937	0.0561%	89,476	-127,994	-143.05%
		19402	Chartis Prop Cas Co	1	0.0000%	2,712	-12,400	-457.23%
				14,983,694	**13.5832%**	**15,226,022**	**-89,843**	**-0.59%**
4	38	Chubb Inc Grp						
		20281	Federal Ins Co	9,559,582	8.6661%	9,770,230	397,924	4.07%
		20346	Pacific Ind Co	3,158,764	2.8635%	3,186,781	3,032,115	95.15%
		20397	Vigilant Ins Co	1,014,986	0.9201%	1,050,227	137,394	13.08%
		20303	Great Northern Ins Co	432,278	0.3919%	414,233	-1,112	-0.27%
				14,165,610	**12.8416%**	**14,421,471**	**3,566,321**	**24.73%**
5	3548	Travelers Grp						
		25674	Travelers Prop Cas Co Of Amer	9,483,972	8.5975%	9,284,369	2,484,645	26.76%
		25682	Travelers Ind Co Of CT	145,863	0.1322%	155,866	-2,015	-1.29%
		24767	St Paul Fire & Marine Ins Co	76,762	0.0696%	83,466	-24,415	-29.25%
		36463	Discover Prop & Cas Ins Co	55,444	0.0503%	45,327	8,648	19.08%
		24791	St Paul Mercury Ins Co	20,407	0.0185%	24,676	-15,188	-61.55%
		24775	St Paul Guardian Ins Co	9	0.0000%	6,626	3,574	53.94%
				9,782,457	**8.8681%**	**9,600,330**	**2,455,249**	**25.57%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: BOILER & MACHINERY [27]

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6	140	NATIONWIDE CORP GRP						
		19100	Amco Ins Co	5,336,615	4.8378%	5,279,822	1,109,087	21.01%
		23787	Nationwide Mut Ins Co	859,440	0.7791%	706,372	320,240	45.34%
		15580	Scottsdale Ind Co	147,483	0.1337%	113,888	1,047	0.92%
		25453	Nationwide Ins Co Of Amer	131,511	0.1192%	125,803	43,244	34.37%
		11991	National Cas Co	66,276	0.0601%	34,592	229	0.66%
		28223	Nationwide Agribusiness Ins Co	5,510	0.0050%	5,960	-74	-1.24%
				6,546,835	**5.9349%**	**6,266,437**	**1,473,773**	**23.52%**
7	218	CNA INS GRP						
		20443	Continental Cas Co	5,925,237	5.3714%	5,940,846	-34,788	-0.59%
		35289	Continental Ins Co	22,101	0.0200%	32,256	-4,319	-13.39%
		20508	Valley Forge Ins Co	1,690	0.0015%	3,047	-24,717	-811.19%
		20494	Transportation Ins Co	1,335	0.0012%	863	-26,140	-3028.97%
		20478	National Fire Ins Co Of Hartford	1,330	0.0012%	2,299	-24,658	-1072.55%
		20427	American Cas Co Of Reading PA	450	0.0004%	1,419	-499	-35.17%
				5,952,143	**5.3958%**	**5,980,730**	**-115,121**	**-1.92%**
8	361	Munich Re Grp						
		11452	Hartford Steam Boil Inspec & Ins Co	5,171,504	4.6881%	5,161,095	451,551	8.75%
				5,171,504	**4.6881%**	**5,161,095**	**451,551**	**8.75%**
9	802	Capital Ins Grp						
		13544	California Capital Ins Co	4,083,216	3.7016%	4,020,692	127,809	3.18%
		23540	Monterey Ins Co	243,209	0.2205%	210,812	-2,677	-1.27%
		12890	Eagle W Ins Co	45,410	0.0412%	44,067	8,529	19.35%
				4,371,835	**3.9632%**	**4,275,571**	**133,661**	**3.13%**
10	111	LIBERTY MUT GRP						
		23035	Liberty Mut Fire Ins Co	1,990,203	1.8042%	1,652,144	680,979	41.22%
		24198	Peerless Ins Co	589,213	0.5341%	590,869	16,590	2.81%
		24732	General Ins Co Of Amer	67,638	0.0613%	70,608	-633	-0.90%
		19704	American States Ins Co	50,177	0.0455%	54,669	-34,323	-62.78%
		19690	American Economy Ins Co	41,781	0.0379%	43,508	-671	-1.54%
		18333	Peerless Ind Ins Co	21,907	0.0199%	22,014	-298	-1.35%
		10836	Golden Eagle Ins Corp	17,582	0.0159%	16,478	-323	-1.96%
		24724	First Natl Ins Co Of Amer	12,121	0.0110%	14,113	99	0.70%
		26042	Wausau Underwriters Ins Co	286	0.0003%	275	128	46.55%
		33600	LM Ins Corp	48	0.0000%	48	15	31.25%
		26069	Wausau Business Ins Co	26	0.0000%	29	9	31.03%
		21458	Employers Ins of Wausau	13	0.0000%	23	12	52.17%
				2,790,995	**2.5301%**	**2,464,778**	**661,584**	**26.84%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: BOILER & MACHINERY [27]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
11	761	ALLIANZ INS GRP						
		35300	Allianz Global Risks US Ins Co	2,011,252	1.8233%	2,043,415	1,921,846	94.05%
		21873	Firemans Fund Ins Co	561,698	0.5092%	526,856	8,875	1.68%
		21881	National Surety Corp	24,552	0.0223%	19,750	-26	-0.13%
		21857	American Ins Co	3,001	0.0027%	4,690	-12	-0.26%
		21865	Associated Ind Corp	814	0.0007%	680	-2	-0.29%
		21849	American Automobile Ins Co	396	0.0004%	396	-5	-1.26%
				2,601,713	**2.3585%**	**2,595,787**	**1,930,676**	**74.38%**
12	181	SWISS RE GRP						
		39845	Westport Ins Corp	1,382,327	1.2531%	1,043,070	1,569,023	150.42%
				1,382,327	**1.2531%**	**1,043,070**	**1,569,023**	**150.42%**
13	1285	XL AMER GRP						
		24554	XL Ins Amer Inc	1,103,602	1.0005%	900,981	48,415	5.37%
		22322	Greenwich Ins Co	26,642	0.0242%	21,563	-29,614	-137.34%
		37885	XL Specialty Ins Co	1,340	0.0012%	2,975	-1,096	-36.84%
				1,131,584	**1.0258%**	**925,519**	**17,705**	**1.91%**
14	660	MERCURY GEN GRP						
		11908	Mercury Cas Co	1,049,858	0.9517%	314,960	5,001	1.59%
				1,049,858	**0.9517%**	**314,960**	**5,001**	**1.59%**
15	84	American Financial Grp						
		22136	Great Amer Ins Co of NY	395,591	0.3586%	402,627	7,231	1.80%
		26832	Great Amer Alliance Ins Co	229,865	0.2084%	168,604	0	0.00%
		16691	Great Amer Ins Co	210,807	0.1911%	186,604	80,337	43.05%
		26344	Great Amer Assur Co	72,840	0.0660%	69,753	3,639	5.22%
		21172	Vanliner Ins Co	2,524	0.0023%	225	0	0.00%
				911,627	**0.8264%**	**827,813**	**91,207**	**11.02%**
16	91	HARTFORD FIRE & CAS GRP						
		19682	Hartford Fire In Co	599,959	0.5439%	632,648	148,837	23.53%
		30104	Hartford Underwriters Ins Co	7,642	0.0069%	7,935	0	0.00%
		29459	Twin City Fire Ins Co Co	4,162	0.0038%	4,131	-428	-10.36%
		29424	Hartford Cas Ins Co	3,498	0.0032%	3,475	-120	-3.45%
				615,261	**0.5578%**	**648,189**	**148,289**	**22.88%**
17	7	FEDERATED MUT GRP						
		13935	Federated Mut Ins Co	467,620	0.4239%	485,335	43,145	8.89%
		28304	Federated Serv Ins Co	90,080	0.0817%	80,164	21,424	26.73%
				557,700	**0.5056%**	**565,499**	**64,569**	**11.42%**
18	3416	AXIS Capital Grp						
		37273	Axis Ins Co	552,162	0.5006%	478,308	63,298	13.23%
				552,162	**0.5006%**	**478,308**	**63,298**	**13.23%**
19	62	EMC INS CO GRP						
		21415	Employers Mut Cas Co	524,947	0.4759%	469,652	126,148	26.86%
				524,947	**0.4759%**	**469,652**	**126,148**	**26.86%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: BOILER & MACHINERY [27]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
20	645	OREGON MUT GRP						
		14907	Oregon Mut Ins Co	514,872	0.4667%	542,043	52,838	9.75%
				514,872	**0.4667%**	**542,043**	**52,838**	**9.75%**
21	13528	Brotherhood Mut Ins Co						
		13528	Brotherhood Mut Ins Co	476,281	0.4318%	392,354	57,902	14.76%
				476,281	**0.4318%**	**392,354**	**57,902**	**14.76%**
22	3098	Tokio Marine Holdings Inc GRP						
		12904	Tokio Marine & Nichido Fire Ins Co	448,782	0.4068%	536,490	-89,818	-16.74%
				448,782	**0.4068%**	**536,490**	**-89,818**	**-16.74%**
23	88	The Hanover Ins Grp						
		22292	Hanover Ins Co	150,826	0.1367%	136,967	5,526	4.03%
		10815	Verlan Fire Ins Co MD	117,106	0.1062%	97,347	0	0.00%
		42552	Nova Cas Co	74,527	0.0676%	30,079	2,165	7.20%
		22306	Massachusetts Bay Ins Co	27,283	0.0247%	17,675	0	0.00%
		31534	Citizens Ins Co Of Amer	6,676	0.0061%	4,264	0	0.00%
		36064	Hanover Amer Ins Co	518	0.0005%	321	0	0.00%
				376,936	**0.3417%**	**286,653**	**7,691**	**2.68%**
24	796	QBE INS GRP						
		37257	Praetorian Ins Co	326,949	0.2964%	279,763	-175,456	-62.72%
		27740	North Pointe Ins Co	351	0.0003%	271	24	8.86%
				327,300	**0.2967%**	**280,034**	**-175,432**	**-62.65%**
25	248	UNITED FIRE & CAS GRP						
		31453	Financial Pacific Ins Co	326,191	0.2957%	326,945	-4,474	-1.37%
				326,191	**0.2957%**	**326,945**	**-4,474**	**-1.37%**
26	1129	Sirius Grp						
		20621	OneBeacon Amer Ins Co	253,830	0.2301%	218,839	154,625	70.66%
		20648	Employers Fire Ins Co	26,071	0.0236%	29,890	-403	-1.35%
		27154	Atlantic Specialty Ins Co	148	0.0001%	64	-2	-3.13%
				280,049	**0.2539%**	**248,793**	**154,220**	**61.99%**
27	23108	Lumbermens Underwriting Alliance						
		23108	Lumbermens Underwriting Alliance	205,306	0.1861%	264,380	0	0.00%
				205,306	**0.1861%**	**264,380**	**0**	**0.00%**
28	349	FLORISTS MUT GRP						
		13978	Florists Mut Ins Co	186,273	0.1689%	197,745	31,128	15.74%
				186,273	**0.1689%**	**197,745**	**31,128**	**15.74%**
29	3219	NKSJ Holdings Inc Grp						
		11126	Sompo Japan Ins Co of Amer	123,873	0.1123%	101,799	73,407	72.11%
				123,873	**0.1123%**	**101,799**	**73,407**	**72.11%**
30	8	ALLSTATE INS GRP						
		19232	Allstate Ins Co	98,074	0.0889%	101,736	6,984	6.86%
				98,074	**0.0889%**	**101,736**	**6,984**	**6.86%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: BOILER & MACHINERY [27]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
31	4702	Sparta Grp						
		20613	Sparta Ins Co	73,392	0.0665%	72,774	41,384	56.87%
				73,392	**0.0665%**	**72,774**	**41,384**	**56.87%**
32	626	Ace Ltd Grp						
		43575	Indemnity Ins Co Of North Amer	38,443	0.0348%	28,180	5,415	19.22%
		22667	Ace Amer Ins Co	31,137	0.0282%	28,809	2,584	8.97%
		20702	Ace Fire Underwriters Ins Co	1,797	0.0016%	3,831	-3,880	-101.28%
		20699	Ace Prop & Cas Ins Co	35	0.0000%	35	-8	-22.86%
				71,412	**0.0647%**	**60,855**	**4,111**	**6.76%**
33	4670	Starr Grp						
		38318	Starr Ind & Liab Co	49,422	0.0448%	35,757	14,244	39.84%
				49,422	**0.0448%**	**35,757**	**14,244**	**39.84%**
34	3239	Allied World Assur Holding Grp						
		19489	Allied World Assur Co US Inc	43,000	0.0390%	1,057	-20	-1.89%
				43,000	**0.0390%**	**1,057**	**-20**	**-1.89%**
35	37540	Beazley Ins Co Inc						
		37540	Beazley Ins Co Inc	37,675	0.0342%	132,489	456,308	344.41%
				37,675	**0.0342%**	**132,489**	**456,308**	**344.41%**
36	38733	Alaska Natl Ins Co						
		38733	Alaska Natl Ins Co	32,795	0.0297%	32,759	0	0.00%
				32,795	**0.0297%**	**32,759**	**0**	**0.00%**
37	244	CINCINNATI FIN GRP						
		10677	Cincinnati Ins Co	24,905	0.0226%	27,117	403	1.49%
				24,905	**0.0226%**	**27,117**	**403**	**1.49%**
38	14974	Pennsylvania Lumbermens Mut Ins						
		14974	Pennsylvania Lumbermens Mut Ins	23,871	0.0216%	11,249	0	0.00%
				23,871	**0.0216%**	**11,249**	**0**	**0.00%**
39	3703	Tower Grp						
		44300	Tower Ins Co Of NY	14,408	0.0131%	6,531	0	0.00%
				14,408	**0.0131%**	**6,531**	**0**	**0.00%**
40	27480	California Mut Ins Co						
		27480	California Mut Ins Co	13,349	0.0121%	16,521	4,189	25.36%
				13,349	**0.0121%**	**16,521**	**4,189**	**25.36%**
41	517	HANNOVER GRP						
		41343	HDI Gerling Amer Ins Co	12,500	0.0113%	8,996	71	0.79%
				12,500	**0.0113%**	**8,996**	**71**	**0.79%**
42	225	IAT Reins Co Grp						
		20010	Acceptance Ind Ins Co	6,069	0.0055%	10,292	9,627	93.54%
		23248	Occidental Fire & Cas Co Of NC	5,390	0.0049%	3,759	329	8.75%
				11,459	**0.0104%**	**14,051**	**9,956**	**70.86%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: BOILER & MACHINERY [27]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
43	18538	Bancinsure Inc						
		18538	Bancinsure Inc	11,413	0.0103%	14,206	0	0.00%
				11,413	**0.0103%**	**14,206**	**0**	**0.00%**
44	4381	Houston Intl Ins Grp						
		35408	Imperium Ins Co	8,533	0.0077%	4,639	-987	-21.28%
				8,533	**0.0077%**	**4,639**	**-987**	**-21.28%**
45	4747	WRM Amer Grp						
		20273	WRM Amer Ind Co Inc	7,329	0.0066%	2,769	0	0.00%
				7,329	**0.0066%**	**2,769**	**0**	**0.00%**
46	98	WR Berkley Corp GRP						
		25224	Great Divide Ins Co	2,772	0.0025%	2,543	0	0.00%
				2,772	**0.0025%**	**2,543**	**0**	**0.00%**
47	1346	AMERICAN SAFETY HOLDING GRP						
		39969	American Safety Cas Ins Co	1,953	0.0018%	971	-421	-43.36%
				1,953	**0.0018%**	**971**	**-421**	**-43.36%**
48	10499	Corepointe Ins Co						
		10499	Corepointe Ins Co	138	0.0001%	64	0	0.00%
				138	**0.0001%**	**64**	**0**	**0.00%**
			Line Total:	**110,310,377**	**100.0000%**	**108,610,947**	**19,093,211**	**17.58%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: CREDIT [28]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
1	84	American Financial Grp						
		26344	Great Amer Assur Co	19,730,582	18.4012%	13,391,679	3,042,105	22.72%
		16691	Great Amer Ins Co	7,979,012	7.4414%	7,371,486	3,023,887	41.02%
		26832	Great Amer Alliance Ins Co	609,546	0.5685%	322,938	31,061	9.62%
		22136	Great Amer Ins Co of NY	485,711	0.4530%	485,711	140,402	28.91%
				28,804,851	**26.8641%**	**21,571,814**	**6,237,455**	**28.91%**
2	761	ALLIANZ INS GRP						
		20516	Euler Hermes N Amer Ins Co	27,894,346	26.0149%	26,087,516	30,210,521	115.80%
				27,894,346	**26.0149%**	**26,087,516**	**30,210,521**	**115.80%**
3	19	Assurant Inc Grp						
		10111	American Bankers Ins Co Of FL	7,603,506	7.0912%	7,606,694	507,980	6.68%
		42978	American Security Ins Co	3,492,344	3.2570%	3,493,090	272,744	7.81%
		19615	American Reliable Ins Co	570,792	0.5323%	565,627	666,805	117.89%
				11,666,642	**10.8806%**	**11,665,411**	**1,447,529**	**12.41%**
4	8	ALLSTATE INS GRP						
		36455	Northbrook Ind Co	8,510,748	7.9373%	7,006,387	2,110,951	30.13%
				8,510,748	**7.9373%**	**7,006,387**	**2,110,951**	**30.13%**
5	31887	Coface N Amer Ins Co						
		31887	Coface N Amer Ins Co	7,578,771	7.0681%	7,263,164	2,577,402	35.49%
				7,578,771	**7.0681%**	**7,263,164**	**2,577,402**	**35.49%**
6	150	OLD REPUBLIC GRP						
		24147	Old Republic Ins Co	5,855,637	5.4611%	6,487,089	-1,596,094	-24.60%
				5,855,637	**5.4611%**	**6,487,089**	**-1,596,094**	**-24.60%**
7	4697	Atradius Grp						
		25422	Atradius Trade Credit Ins Co	4,077,531	3.8028%	4,288,753	-284,724	-6.64%
				4,077,531	**3.8028%**	**4,288,753**	**-284,724**	**-6.64%**
8	408	AMERICAN NATL FIN GRP						
		28401	American Natl Prop & Cas Co	3,167,835	2.9544%	3,370,611	1,527,213	45.31%
		39942	American Natl Gen Ins Co	28,633	0.0267%	46,485	17,484	37.61%
				3,196,468	**2.9811%**	**3,417,096**	**1,544,697**	**45.20%**
9	626	Ace Ltd Grp						
		22667	Ace Amer Ins Co	2,785,451	2.5978%	3,034,667	161,143	5.31%
		18279	Bankers Standard Ins Co	287	0.0003%	287	479	166.90%
				2,785,738	**2.5980%**	**3,034,954**	**161,622**	**5.33%**
10	468	Aegon US Holding Grp						
		10952	Stonebridge Cas Ins Co	1,816,075	1.6937%	896,506	342,070	38.16%
				1,816,075	**1.6937%**	**896,506**	**342,070**	**38.16%**
11	796	QBE INS GRP						
		39217	QBE Ins Corp	1,733,738	1.6169%	1,568,005	-523,188	-33.37%
				1,733,738	**1.6169%**	**1,568,005**	**-523,188**	**-33.37%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: CREDIT [28]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
12	18538	Bancinsure Inc						
		18538	Bancinsure Inc	910,660	0.8493%	910,660	960,498	105.47%
				910,660	**0.8493%**	**910,660**	**960,498**	**105.47%**
13	2538	AmTrust GMACI Maiden Grp						
		25011	Wesco Ins Co	584,579	0.5452%	1,218,240	177,896	14.60%
				584,579	**0.5452%**	**1,218,240**	**177,896**	**14.60%**
14	984	HCC INS HOLDINGS GRP						
		29599	US Specialty Ins Co	503,232	0.4693%	722,313	63,413	8.78%
				503,232	**0.4693%**	**722,313**	**63,413**	**8.78%**
15	4254	The Warranty Grp						
		40827	Virginia Surety Co Inc	418,290	0.3901%	418,261	19,568	4.68%
				418,290	**0.3901%**	**418,261**	**19,568**	**4.68%**
16	697	VAN ENT GRP						
		37060	Old United Cas Co	297,019	0.2770%	354,523	6,725	1.90%
				297,019	**0.2770%**	**354,523**	**6,725**	**1.90%**
17	669	ZALE CORP GRP						
		30325	Zale Ind Co	267,395	0.2494%	267,395	26,598	9.95%
				267,395	**0.2494%**	**267,395**	**26,598**	**9.95%**
18	26905	Century Natl Ins Co						
		26905	Century Natl Ins Co	144,154	0.1344%	142,095	8,533	6.01%
				144,154	**0.1344%**	**142,095**	**8,533**	**6.01%**
19	12	AMERICAN INTL GRP						
		40525	United Guar Credit Ins Co	139,507	0.1301%	148,659	278,270	187.19%
				139,507	**0.1301%**	**148,659**	**278,270**	**187.19%**
20	352	HSBC Grp						
		28657	HSBC Ins Co of DE	38,783	0.0362%	38,783	6,889	17.76%
				38,783	**0.0362%**	**38,783**	**6,889**	**17.76%**
21	218	CNA INS GRP						
		20443	Continental Cas Co	345	0.0003%	369	-192	-52.03%
				345	**0.0003%**	**369**	**-192**	**-52.03%**
			Line Total:	**107,224,509**	**100.0000%**	**97,507,993**	**43,776,439**	**44.90%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: WARRANTY [30]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
1	2538	AmTrust GMACI Maiden Grp						
		25011	Wesco Ins Co	17,122,699	17.6225%	16,458,356	5,580,668	33.91%
				17,122,699	**17.6225%**	**16,458,356**	**5,580,668**	**33.91%**
2	212	ZURICH INS GRP						
		41181	Universal Underwriters Ins Co	14,031,540	14.4411%	8,660,551	8,081,894	93.32%
				14,031,540	**14.4411%**	**8,660,551**	**8,081,894**	**93.32%**
3	16705	Dealers Assur Co						
		16705	Dealers Assur Co	13,551,048	13.9466%	8,691,169	4,999,059	57.52%
				13,551,048	**13.9466%**	**8,691,169**	**4,999,059**	**57.52%**
4	471	Wells Fargo Grp						
		39527	Heritage Ind Co	11,453,738	11.7881%	9,387,369	6,700,721	71.38%
				11,453,738	**11.7881%**	**9,387,369**	**6,700,721**	**71.38%**
5	281	JM FAMILY GRP						
		26492	Courtesy Ins Co	8,526,256	8.7751%	2,124,190	650,561	30.63%
				8,526,256	**8.7751%**	**2,124,190**	**650,561**	**30.63%**
6	660	MERCURY GEN GRP						
		16810	American Mercury Ins Co	7,832,939	8.0616%	8,915,064	8,126,484	91.15%
				7,832,939	**8.0616%**	**8,915,064**	**8,126,484**	**91.15%**
7	4254	The Warranty Grp						
		40827	Virginia Surety Co Inc	6,983,091	7.1869%	9,464,072	4,721,048	49.88%
				6,983,091	**7.1869%**	**9,464,072**	**4,721,048**	**49.88%**
8	4736	GGC Grp						
		21075	Financial Amer Prop & Cas Ins Co	3,647,663	3.7541%	2,828,115	1,276,560	45.14%
				3,647,663	**3.7541%**	**2,828,115**	**1,276,560**	**45.14%**
9	19	Assurant Inc Grp						
		10111	American Bankers Ins Co Of FL	2,010,727	2.0694%	2,018,340	119,642	5.93%
		42978	American Security Ins Co	1,522,196	1.5666%	310,398	147,292	47.45%
		19615	American Reliable Ins Co	5,566	0.0057%	6,475	2,887	44.59%
				3,538,489	**3.6418%**	**2,335,213**	**269,821**	**11.55%**
10	32107	Sutter Ins Co						
		32107	Sutter Ins Co	2,820,962	2.9033%	2,985,608	2,830,328	94.80%
				2,820,962	**2.9033%**	**2,985,608**	**2,830,328**	**94.80%**
11	158	FAIRFAX FIN GRP						
		30007	General Fidelity Ins Co	2,584,736	2.6602%	861,334	642,046	74.54%
				2,584,736	**2.6602%**	**861,334**	**642,046**	**74.54%**
12	150	OLD REPUBLIC GRP						
		24147	Old Republic Ins Co	1,816,860	1.8699%	2,242,024	1,800,245	80.30%
				1,816,860	**1.8699%**	**2,242,024**	**1,800,245**	**80.30%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: WARRANTY [30]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
13	140		NATIONWIDE CORP GRP					
		11991	National Cas Co	1,446,469	1.4887%	2,403,160	1,432,653	59.62%
				1,446,469	**1.4887%**	**2,403,160**	**1,432,653**	**59.62%**
14	27502		Western Gen Ins Co					
		27502	Western Gen Ins Co	864,408	0.8896%	1,393,555	1,056,552	75.82%
				864,408	**0.8896%**	**1,393,555**	**1,056,552**	**75.82%**
15	79		Ally Ins Holdings Grp					
		38601	MIC Prop & Cas Ins Corp	404,164	0.4160%	447,248	78,420	17.53%
				404,164	**0.4160%**	**447,248**	**78,420**	**17.53%**
16	84		American Financial Grp					
		16691	Great Amer Ins Co	160,022	0.1647%	207,218	144,045	69.51%
		26344	Great Amer Assur Co	99,167	0.1021%	193,484	128,306	66.31%
		22136	Great Amer Ins Co of NY	74,596	0.0768%	56,025	9,854	17.59%
				333,785	**0.3435%**	**456,727**	**282,205**	**61.79%**
17	31		BERKSHIRE HATHAWAY GRP					
		38865	California Ins Co	61,000	0.0628%	61,000	600	0.98%
				61,000	**0.0628%**	**61,000**	**600**	**0.98%**
18	26905		Century Natl Ins Co					
		26905	Century Natl Ins Co	48,151	0.0496%	501,678	88,844	17.71%
				48,151	**0.0496%**	**501,678**	**88,844**	**17.71%**
19	8		ALLSTATE INS GRP					
		36455	Northbrook Ind Co	45,181	0.0465%	1,030,847	422,100	40.95%
				45,181	**0.0465%**	**1,030,847**	**422,100**	**40.95%**
20	26565		Ohio Ind Co					
		26565	Ohio Ind Co	30,448	0.0313%	22,479	0	0.00%
				30,448	**0.0313%**	**22,479**	**0**	**0.00%**
21	361		Munich Re Grp					
		23469	American Modern Home Ins Co	20,311	0.0209%	21,382	113,361	530.17%
				20,311	**0.0209%**	**21,382**	**113,361**	**530.17%**
22	12		AMERICAN INTL GRP					
		23841	New Hampshire Ins Co	27	0.0000%	52,529	-191,173	-363.94%
				27	**0.0000%**	**52,529**	**-191,173**	**-363.94%**
			Line Total:	**97,163,965**	**100.0000%**	**81,343,670**	**48,962,997**	**60.19%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: AGGREGATE WRITE-INS FOR OTHER LINES [34]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
1	34738	Arag Ins Co						
		34738	Arag Ins Co	16,613,836	22.8119%	16,633,878	10,394,301	62.49%
				16,613,836	**22.8119%**	**16,633,878**	**10,394,301**	**62.49%**
2	4254	The Warranty Grp						
		40827	Virginia Surety Co Inc	11,591,439	15.9158%	3,278,152	974,958	29.74%
				11,591,439	**15.9158%**	**3,278,152**	**974,958**	**29.74%**
3	3702	Loya Grp						
		12589	Loya Cas Ins Co	10,059,968	13.8130%	10,059,968	0	0.00%
				10,059,968	**13.8130%**	**10,059,968**	**0**	**0.00%**
4	31	BERKSHIRE HATHAWAY GRP						
		34274	Central States Ind Co Of Omaha	5,118,482	7.0280%	5,124,018	162,974	3.18%
		38865	California Ins Co	1,169,274	1.6055%	1,115,830	540,370	48.43%
				6,287,756	**8.6335%**	**6,239,848**	**703,344**	**11.27%**
5	41	CITIGROUP GRP						
		41211	Triton Ins Co	5,869,978	8.0599%	3,111,835	985,248	31.66%
				5,869,978	**8.0599%**	**3,111,835**	**985,248**	**31.66%**
6	26565	Ohio Ind Co						
		26565	Ohio Ind Co	4,380,763	6.0151%	4,380,763	1,558,769	35.58%
				4,380,763	**6.0151%**	**4,380,763**	**1,558,769**	**35.58%**
7	281	JM FAMILY GRP						
		26492	Courtesy Ins Co	3,878,589	5.3256%	3,499,959	546,999	15.63%
				3,878,589	**5.3256%**	**3,499,959**	**546,999**	**15.63%**
8	18	AMERICAN ROAD GRP						
		19631	American Road Ins Co	3,215,120	4.4146%	3,215,120	785,705	24.44%
				3,215,120	**4.4146%**	**3,215,120**	**785,705**	**24.44%**
9	4716	Fortress Grp						
		26220	Yosemite Ins Co	2,882,028	3.9572%	2,604,880	530,310	20.36%
				2,882,028	**3.9572%**	**2,604,880**	**530,310**	**20.36%**
10	98	WR Berkley Corp GRP						
		23612	Midwest Employers Cas Co	2,591,543	3.5584%	2,773,622	1,306,154	47.09%
				2,591,543	**3.5584%**	**2,773,622**	**1,306,154**	**47.09%**
11	8	ALLSTATE INS GRP						
		30210	Esurance Prop & Cas Ins Co	2,026,363	2.7823%	2,026,363	0	0.00%
		19240	Allstate Ind Co	44,182	0.0607%	25,442	0	0.00%
		19232	Allstate Ins Co	13,817	0.0190%	7,941	0	0.00%
				2,084,362	**2.8620%**	**2,059,746**	**0**	**0.00%**
12	468	Aegon US Holding Grp						
		10952	Stonebridge Cas Ins Co	1,921,380	2.6382%	1,884,007	258,772	13.74%
				1,921,380	**2.6382%**	**1,884,007**	**258,772**	**13.74%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: AGGREGATE WRITE-INS FOR OTHER LINES [34]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
13	4071	RVI Grp						
		10344	Rvi Amer Ins Co	501,806	0.6890%	255,757	0	0.00%
				501,806	**0.6890%**	**255,757**	**0**	**0.00%**
14	19	Assurant Inc Grp						
		10111	American Bankers Ins Co Of FL	449,378	0.6170%	449,378	3,102	0.69%
		19615	American Reliable Ins Co	39,115	0.0537%	36,772	1,059	2.88%
				488,493	**0.6707%**	**486,150**	**4,161**	**0.86%**
15	84	American Financial Grp						
		22136	Great Amer Ins Co of NY	166,397	0.2285%	166,397	1,644,419	988.25%
		16691	Great Amer Ins Co	114,824	0.1577%	411,946	5,187,889	1259.36%
				281,221	**0.3861%**	**578,343**	**6,832,308**	**1181.36%**
16	785	MARKEL CORP GRP						
		38970	Markel Ins Co	132,160	0.1815%	172,154	172,273	100.07%
				132,160	**0.1815%**	**172,154**	**172,273**	**100.07%**
17	27502	Western Gen Ins Co						
		27502	Western Gen Ins Co	26,934	0.0370%	24,398	1,000	4.10%
				26,934	**0.0370%**	**24,398**	**1,000**	**4.10%**
18	3483	PartnerRe Grp						
		11835	Paris Re Amer Ins Co	21,340	0.0293%	21,340	0	0.00%
				21,340	**0.0293%**	**21,340**	**0**	**0.00%**
19	1208	GRAY INS GRP						
		36307	Gray Ins Co	1,036	0.0014%	1,036	88,064	8500.39%
				1,036	**0.0014%**	**1,036**	**88,064**	**8500.39%**
			Line Total:	**72,829,752**	**100.0000%**	**61,280,956**	**25,142,366**	**41.03%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: TOTALS [35]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
1	212	ZURICH INS GRP						
		21687	Mid Century Ins Co	1,783,489,937	3.4017%	1,821,884,454	1,041,990,756	57.19%
		21652	Farmers Ins Exch	919,708,889	1.7542%	853,600,913	404,744,933	47.42%
		21660	Fire Ins Exch	832,503,549	1.5879%	852,282,985	263,452,856	30.91%
		16535	Zurich Amer Ins Co	646,008,197	1.2321%	631,112,724	547,815,029	86.80%
		12963	21st Century Ins Co	602,360,576	1.1489%	613,161,506	329,602,014	53.75%
		25089	Coast Natl Ins Co	381,710,827	0.7280%	355,992,022	265,921,711	74.70%
		21709	Truck Ins Exch	356,420,288	0.6798%	358,742,496	167,269,338	46.63%
		11185	Foremost Ins Co Grand Rapids MI	163,696,561	0.3122%	160,390,962	65,726,923	40.98%
		40142	American Zurich Ins Co	151,041,659	0.2881%	159,091,580	151,579,504	95.28%
		26247	American Guar & Liab Ins	134,162,350	0.2559%	122,774,464	42,375,769	34.52%
		39306	Fidelity & Deposit Co Of MD	90,805,065	0.1732%	89,279,640	19,779,708	22.15%
		21326	Empire Fire & Marine Ins Co	60,339,425	0.1151%	62,060,955	28,506,784	45.93%
		41181	Universal Underwriters Ins Co	46,583,960	0.0889%	40,913,335	57,808,431	141.29%
		10317	Neighborhood Spirit Prop & Cas Co	21,241,025	0.0405%	22,423,897	7,450,878	33.23%
		19356	Maryland Cas Co	18,055,658	0.0344%	20,447,477	16,302,453	79.73%
		19372	Northern Ins Co Of NY	15,367,914	0.0293%	17,114,122	13,160,301	76.90%
		36404	21st Century Cas Co	14,516,749	0.0277%	14,231,752	8,565,406	60.19%
		27855	Zurich Amer Ins Co Of IL	11,465,517	0.0219%	14,221,950	6,122,646	43.05%
		11800	Foremost Prop & Cas Ins Co	10,875,007	0.0207%	10,632,503	5,675,825	53.38%
		10315	Civic Prop & Cas Co	7,571,065	0.0144%	7,745,207	1,608,674	20.77%
		10318	Exact Prop & Cas Co Inc	7,444,950	0.0142%	8,036,496	2,140,545	26.64%
		19305	Assurance Co Of Amer	7,209,412	0.0138%	13,905,498	-488,745	-3.51%
		34347	Colonial Amer Cas & Surety Co	569,954	0.0011%	463,540	-188,902	-40.75%
		34789	21st Century Centennial Ins Co	379,498	0.0007%	248,331	61,552	24.79%
		10873	Farmers Reins Co	50	0.0000%	50	0	0.00%
				6,283,528,082	**11.9847%**	**6,250,758,859**	**3,446,984,389**	**55.15%**
2	176	STATE FARM GRP						
		25178	State Farm Mut Auto Ins Co	2,743,724,193	5.2332%	2,694,819,887	1,766,598,510	65.56%
		25151	State Farm Gen Ins Co	2,103,499,321	4.0121%	2,104,593,622	839,683,518	39.90%
		25143	State Farm Fire & Cas Co	73,978,381	0.1411%	84,376,429	31,457,925	37.28%
				4,921,201,895	**9.3863%**	**4,883,789,938**	**2,637,739,953**	**54.01%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: TOTALS [35]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
3	111	LIBERTY MUT GRP						
		23035	Liberty Mut Fire Ins Co	616,102,145	1.1751%	585,449,249	336,178,537	57.42%
		24740	Safeco Ins Co Of Amer	562,971,806	1.0738%	549,445,212	334,882,268	60.95%
		23043	Liberty Mut Ins Co	360,945,982	0.6884%	350,618,701	161,588,598	46.09%
		10836	Golden Eagle Ins Corp	232,524,958	0.4435%	218,273,522	123,953,115	56.79%
		24198	Peerless Ins Co	176,832,152	0.3373%	174,778,679	61,012,639	34.91%
		42404	Liberty Ins Corp	124,253,844	0.2370%	129,904,950	109,983,990	84.66%
		26042	Wausau Underwriters Ins Co	115,670,067	0.2206%	113,018,949	82,075,888	72.62%
		24724	First Natl Ins Co Of Amer	97,184,808	0.1854%	95,556,888	55,727,766	58.32%
		39012	Safeco Ins Co Of IL	72,368,070	0.1380%	71,903,787	27,372,979	38.07%
		19917	Liberty Ins Underwriters Inc	69,303,231	0.1322%	64,854,757	26,750,216	41.25%
		19690	American Economy Ins Co	59,610,310	0.1137%	63,632,557	19,841,759	31.18%
		19704	American States Ins Co	44,665,855	0.0852%	49,749,383	16,059,698	32.28%
		24732	General Ins Co Of Amer	41,021,427	0.0782%	40,757,265	3,491,004	8.57%
		37214	American States Preferred Ins Co	35,280,598	0.0673%	34,917,755	22,868,197	65.49%
		24171	Netherlands Ins Co The	32,438,224	0.0619%	35,711,705	18,346,449	51.37%
		18333	Peerless Ind Ins Co	23,974,372	0.0457%	21,507,642	15,145,960	70.42%
		26069	Wausau Business Ins Co	21,057,593	0.0402%	22,789,229	28,019,780	122.95%
		21458	Employers Ins of Wausau	15,907,062	0.0303%	16,680,957	-37,715	-0.23%
		41939	Liberty Northwest Ins Corp	13,074,956	0.0249%	17,177,901	14,006,206	81.54%
		33600	LM Ins Corp	6,273,112	0.0120%	5,339,526	4,004,695	75.00%
		24066	American Fire & Cas Co	4,549,828	0.0087%	3,619,099	16,930,283	467.80%
		24074	Ohio Cas Ins Co	2,874,115	0.0055%	3,616,484	-12,745,848	-352.44%
		19712	American States Ins Co Of TX	2,211,051	0.0042%	2,737,507	1,754,073	64.08%
		33588	First Liberty Ins Corp	1,187,486	0.0023%	745,739	514,342	68.97%
				2,732,283,052	**5.2114%**	**2,672,787,443**	**1,467,724,879**	**54.91%**
4	8	ALLSTATE INS GRP						
		19240	Allstate Ind Co	1,273,235,655	2.4285%	1,282,542,487	792,262,452	61.77%
		19232	Allstate Ins Co	1,111,834,014	2.1206%	1,112,911,595	481,354,553	43.25%
		30210	Esurance Prop & Cas Ins Co	166,145,209	0.3169%	167,923,779	85,623,234	50.99%
		10358	Encompass Ins Co	80,285,758	0.1531%	81,765,280	50,929,996	62.29%
		36455	Northbrook Ind Co	9,106,150	0.0174%	8,620,039	3,942,004	45.73%
				2,640,606,786	**5.0365%**	**2,653,763,180**	**1,414,112,239**	**53.29%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: TOTALS [35]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
5	3548	Travelers Grp						
		25674	Travelers Prop Cas Co Of Amer	1,139,015,956	2.1725%	1,134,407,039	582,223,712	51.32%
		19070	Standard Fire Ins Co	224,264,305	0.4277%	219,038,416	135,830,544	62.01%
		36137	Travelers Commercial Ins Co	197,318,135	0.3763%	182,603,165	103,053,009	56.44%
		25682	Travelers Ind Co Of CT	179,615,449	0.3426%	173,798,223	66,560,475	38.30%
		31194	Travelers Cas & Surety Co Of Amer	172,504,816	0.3290%	149,681,524	9,696,854	6.48%
		19046	Travelers Cas Ins Co Of Amer	132,927,173	0.2535%	119,540,746	78,298,999	65.50%
		36161	Travelers Prop Cas Ins Co	105,837,103	0.2019%	109,291,660	44,491,960	40.71%
		24767	St Paul Fire & Marine Ins Co	89,775,282	0.1712%	92,182,018	41,847,788	45.40%
		24015	Northland Ins Co	33,965,012	0.0648%	33,936,733	19,239,025	56.69%
		25887	United States Fidelity & Guar Co	32,217,387	0.0614%	35,294,365	35,269,584	99.93%
		24791	St Paul Mercury Ins Co	29,253,106	0.0558%	39,934,191	38,522,701	96.47%
		19038	Travelers Cas & Surety Co	11,472,982	0.0219%	12,217,864	-1,961,734	-16.06%
		36463	Discover Prop & Cas Ins Co	4,725,130	0.0090%	13,507,352	-259,970	-1.92%
		25658	Travelers Ind Co	1,221,016	0.0023%	-167,377	5,111,400	-3053.82%
		25879	Fidelity & Guar Ins Underwriters Inc	1,153,849	0.0022%	1,062,147	8,535,341	803.59%
		41483	Farmington Cas Co	412,412	0.0008%	847,535	-508,422	-59.99%
		24775	St Paul Guardian Ins Co	262,756	0.0005%	488,069	574,662	117.74%
		35386	Fidelity & Guar Ins Co	134,485	0.0003%	3,283,045	4,853,067	147.82%
		36170	Travelers Cas Co Of CT	125,343	0.0002%	375,635	2,068,534	550.68%
		19224	St Paul Protective Ins Co	70,861	0.0001%	59,470	-667,790	-1122.90%
		10819	American Equity Specialty Ins Co	4,858	0.0000%	8,385	-6,128	-73.08%
				2,356,277,416	**4.4942%**	**2,321,390,205**	**1,172,773,611**	**50.52%**
6	1318	Auto Club Enterprises Ins Grp						
		15598	Interins Exch Of The Automobile Club	2,051,547,289	3.9130%	2,038,238,741	1,164,730,956	57.14%
				2,051,547,289	**3.9130%**	**2,038,238,741**	**1,164,730,956**	**57.14%**
7	1278	CALIFORNIA STATE AUTO GRP						
		15539	AAA Northern CA NV & UT Ins Exch	1,825,351,051	3.4815%	1,813,368,649	914,363,811	50.42%
		10921	ACA Ins Co	61,346,877	0.1170%	66,574,026	30,343,892	45.58%
		37770	Western United Ins Co	36,776,554	0.0701%	35,745,858	17,776,285	49.73%
				1,923,474,482	**3.6687%**	**1,915,688,533**	**962,483,988**	**50.24%**
8	660	MERCURY GEN GRP						
		27553	Mercury Ins Co	1,225,596,659	2.3376%	1,215,819,882	732,481,729	60.25%
		11908	Mercury Cas Co	606,577,961	1.1569%	603,646,894	334,056,005	55.34%
		38342	California Automobile Ins Co	80,554,348	0.1536%	86,058,813	52,378,613	60.86%
		16810	American Mercury Ins Co	7,837,040	0.0149%	8,918,234	8,126,484	91.12%
				1,920,566,008	**3.6631%**	**1,914,443,823**	**1,127,042,831**	**58.87%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: TOTALS [35]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
9	12	AMERICAN INTL GRP						
		19445	National Union Fire Ins Co Of Pitts	894,434,961	1.7060%	935,906,516	264,539,073	28.27%
		19402	Chartis Prop Cas Co	225,524,520	0.4301%	220,505,341	58,408,765	26.49%
		19429	Insurance Co Of The State Of PA	200,415,010	0.3823%	212,730,816	320,361,296	150.59%
		23809	Granite State Ins Co	131,540,065	0.2509%	134,672,726	43,860,186	32.57%
		23841	New Hampshire Ins Co	125,201,026	0.2388%	130,560,612	55,773,724	42.72%
		19410	Commerce & Industry Ins Co	67,548,727	0.1288%	62,596,525	-19,536,692	-31.21%
		15873	United Guar Residential Ins Co	32,766,613	0.0625%	30,138,098	43,151,312	143.18%
		19380	American Home Assur Co	26,355,727	0.0503%	32,171,996	-138,478,742	-430.43%
		26999	United Guar Mortgage Ind Co	21,015,336	0.0401%	21,101,561	64,074,099	303.65%
		40525	United Guar Credit Ins Co	139,507	0.0003%	148,659	278,270	187.19%
				1,724,941,492	**3.2900%**	**1,780,532,850**	**692,431,291**	**38.89%**
10	31	BERKSHIRE HATHAWAY GRP						
		35882	Geico Gen Ins Co	490,330,428	0.9352%	488,285,909	298,820,397	61.20%
		22055	Geico Ind Co	204,656,597	0.3903%	206,143,169	144,539,494	70.12%
		22063	Government Employees Ins Co	203,505,893	0.3882%	204,320,138	112,423,909	55.02%
		10855	Cypress Ins Co	192,029,202	0.3663%	154,899,787	115,529,553	74.58%
		41491	Geico Cas Co	152,987,083	0.2918%	154,072,112	91,331,552	59.28%
		38865	California Ins Co	100,233,211	0.1912%	100,179,766	29,828,186	29.77%
		34630	Oak River Ins Co	74,206,058	0.1415%	71,007,707	44,204,907	62.25%
		11843	Medical Protective Co	31,350,924	0.0598%	27,068,305	5,845,335	21.59%
		25895	United States Liab Ins Co	28,803,282	0.0549%	27,061,913	12,906,657	47.69%
		20052	National Liab & Fire Ins Co	8,818,436	0.0168%	8,408,000	-12,308,513	-146.39%
		34274	Central States Ind Co Of Omaha	8,412,266	0.0160%	8,177,199	633,013	7.74%
		11967	General Star Natl Ins Co	6,876,890	0.0131%	7,907,046	1,632,400	20.64%
		20087	National Ind Co	4,986,136	0.0095%	4,985,853	4,939,055	99.06%
		22039	General Reins Corp	3,194,805	0.0061%	3,334,228	-3,224,103	-96.70%
		38962	Genesis Ins Co	2,960,496	0.0056%	3,107,658	-1,353,679	-43.56%
		27812	Columbia Ins Co	2,785,431	0.0053%	2,950,459	1,069,749	36.26%
		37923	Seaworthy Ins Co	1,454,188	0.0028%	1,248,811	941,684	75.41%
		11673	Redwood Fire & Cas Ins Co	1,274,273	0.0024%	1,738,705	-16,570,073	-953.01%
				1,518,865,599	**2.8970%**	**1,474,896,765**	**831,189,523**	**56.36%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: TOTALS [35]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
11	140	NATIONWIDE CORP GRP						
		19100	Amco Ins Co	663,503,128	1.2655%	668,220,725	323,917,406	48.47%
		23787	Nationwide Mut Ins Co	263,046,331	0.5017%	258,841,278	102,555,577	39.62%
		42579	Allied Prop & Cas Ins Co	188,614,141	0.3597%	189,629,970	97,656,591	51.50%
		25453	Nationwide Ins Co Of Amer	141,045,012	0.2690%	139,963,177	87,442,595	62.48%
		42889	Victoria Fire & Cas Co	67,785,415	0.1293%	69,991,266	40,901,615	58.44%
		15580	Scottsdale Ind Co	44,911,473	0.0857%	39,205,031	17,986,668	45.88%
		28223	Nationwide Agribusiness Ins Co	41,507,040	0.0792%	42,100,467	30,234,864	71.82%
		42285	Veterinary Pet Ins Co	40,542,882	0.0773%	39,866,581	22,339,946	56.04%
		13242	Titan Ind Co	20,876,929	0.0398%	20,505,453	12,634,085	61.61%
		11991	National Cas Co	18,735,617	0.0357%	17,529,362	12,234,604	69.79%
		23779	Nationwide Mut Fire Ins Co	11,976,356	0.0228%	12,458,975	3,237,903	25.99%
		42587	Depositors Ins Co	5,198,691	0.0099%	5,586,115	4,359,904	78.05%
		22209	Freedom Specialty Ins Co	3,201,628	0.0061%	1,131,227	511,993	45.26%
		13838	Farmland Mut Ins Co	2,950,467	0.0056%	1,612,386	632,245	39.21%
		18961	Crestbrook Ins Co	2,238,094	0.0043%	1,715,270	598,717	34.91%
				1,516,133,204	**2.8918%**	**1,508,357,283**	**757,244,713**	**50.20%**
12	91	HARTFORD FIRE & CAS GRP						
		29424	Hartford Cas Ins Co	350,416,768	0.6684%	370,316,892	170,376,980	46.01%
		30104	Hartford Underwriters Ins Co	333,560,478	0.6362%	325,458,717	182,062,282	55.94%
		19682	Hartford Fire In Co	228,803,102	0.4364%	232,962,476	125,871,717	54.03%
		37478	Hartford Ins Co Of The Midwest	179,664,529	0.3427%	167,350,641	65,470,410	39.12%
		29459	Twin City Fire Ins Co Co	157,581,274	0.3006%	152,034,376	119,257,712	78.44%
		22357	Hartford Accident & Ind Co	118,745,263	0.2265%	106,935,144	72,139,604	67.46%
		11000	Sentinel Ins Co Ltd	62,070,749	0.1184%	31,804,483	10,327,021	32.47%
		34690	Property & Cas Ins Co Of Hartford	12,252,817	0.0234%	12,535,498	5,317,375	42.42%
		27120	Trumbull Ins Co	1,108,358	0.0021%	177,528	35,676	20.10%
				1,444,203,338	**2.7546%**	**1,399,575,755**	**750,858,777**	**53.65%**
13	200	UNITED SERV AUTOMOBILE ASSN GRP						
		25941	United Serv Automobile Assn	557,549,354	1.0634%	553,645,330	305,842,384	55.24%
		25968	USAA Cas Ins Co	513,664,316	0.9797%	507,648,224	281,290,907	55.41%
		18600	USAA Gen Ind Co	79,067,989	0.1508%	73,000,717	40,923,558	56.06%
		21253	Garrison Prop & Cas Ins Co	68,080,395	0.1299%	61,700,703	45,553,828	73.83%
				1,218,362,054	**2.3238%**	**1,195,994,974**	**673,610,677**	**56.32%**
14	38	Chubb Inc Grp						
		20281	Federal Ins Co	914,816,772	1.7449%	897,536,828	329,080,200	36.66%
		20397	Vigilant Ins Co	35,377,646	0.0675%	36,460,627	11,854,937	32.51%
		20346	Pacific Ind Co	31,111,351	0.0593%	29,407,203	43,700,077	148.60%
		35181	Executive Risk Ind Inc	24,689,726	0.0471%	27,391,947	4,999,960	18.25%
		20303	Great Northern Ins Co	23,797,019	0.0454%	23,505,668	9,187,931	39.09%
		12777	Chubb Ind Ins Co	13,551,471	0.0258%	12,290,794	8,145,756	66.28%
		10052	Chubb Natl Ins Co	4,118,469	0.0079%	4,698,173	2,586,820	55.06%
				1,047,462,454	**1.9979%**	**1,031,291,240**	**409,555,681**	**39.71%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: TOTALS [35]

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Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
15	35076	State Compensation Ins Fund						
		35076	State Compensation Ins Fund	1,011,146,709	1.9286%	1,017,429,186	231,466,253	22.75%
				1,011,146,709	**1.9286%**	**1,017,429,186**	**231,466,253**	**22.75%**
16	155	PROGRESSIVE GRP						
		44288	Progressive Choice Ins Co	453,017,248	0.8641%	449,694,332	237,012,496	52.71%
		27804	Progressive West Ins Co	271,834,764	0.5185%	261,908,606	159,063,555	60.73%
		11770	United Financial Cas Co	126,021,881	0.2404%	126,148,813	62,993,593	49.94%
		16322	Progressive Direct Ins Co	39,856,236	0.0760%	37,423,165	20,653,501	55.19%
		24260	Progressive Cas Ins Co	32,783,802	0.0625%	36,026,940	24,340,064	67.56%
		10193	Progressive Express Ins Co	14,266,625	0.0272%	13,951,919	4,679,573	33.54%
		10243	National Continental Ins Co	7,978,782	0.0152%	7,032,283	10,167,466	144.58%
		11851	Progressive Advanced Ins Co	36,171	0.0001%	56,635	22,154	39.12%
				945,795,509	**1.8039%**	**932,242,693**	**518,932,402**	**55.66%**
17	761	ALLIANZ INS GRP						
		21873	Firemans Fund Ins Co	335,458,126	0.6398%	353,664,403	126,661,749	35.81%
		21857	American Ins Co	94,817,720	0.1808%	100,168,598	89,019,847	88.87%
		21881	National Surety Corp	93,015,960	0.1774%	97,123,645	60,909,147	62.71%
		22837	AGCS Marine Ins Co	86,016,740	0.1641%	84,359,858	70,136,191	83.14%
		35300	Allianz Global Risks US Ins Co	53,402,554	0.1019%	59,845,489	26,793,065	44.77%
		21849	American Automobile Ins Co	51,245,522	0.0977%	51,628,638	52,040,575	100.80%
		21865	Associated Ind Corp	32,722,478	0.0624%	35,487,694	31,291,997	88.18%
		11630	Jefferson Ins Co	29,410,237	0.0561%	28,914,008	10,104,861	34.95%
		20516	Euler Hermes N Amer Ins Co	27,894,346	0.0532%	26,087,516	30,210,521	115.80%
		22810	Chicago Ins Co	104,944	0.0002%	635,315	-1,027,068	-161.66%
				804,088,627	**1.5337%**	**837,915,164**	**496,140,885**	**59.21%**
18	218	CNA INS GRP						
		20443	Continental Cas Co	382,087,952	0.7288%	324,184,476	269,703,932	83.19%
		20508	Valley Forge Ins Co	91,703,827	0.1749%	85,803,430	50,041,042	58.32%
		20427	American Cas Co Of Reading PA	79,195,495	0.1511%	72,166,094	50,233,965	69.61%
		20478	National Fire Ins Co Of Hartford	72,932,328	0.1391%	68,146,681	43,528,546	63.87%
		35289	Continental Ins Co	35,136,228	0.0670%	35,844,680	20,047,640	55.93%
		13188	Western Surety Co	29,738,860	0.0567%	29,376,081	5,975,382	20.34%
		20494	Transportation Ins Co	25,303,129	0.0483%	12,311,674	10,666,938	86.64%
		24047	Surety Bonding Co Of Amer	505,635	0.0010%	620,353	123,151	19.85%
		13200	Universal Surety Of Amer	415	0.0000%	414	22	5.31%
				716,603,869	**1.3668%**	**628,453,883**	**450,320,618**	**71.66%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

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19	626	Ace Ltd Grp						
		22667	Ace Amer Ins Co	432,078,455	0.8241%	424,253,770	166,701,102	39.29%
		20699	Ace Prop & Cas Ins Co	76,297,684	0.1455%	76,097,813	66,192,069	86.98%
		18279	Bankers Standard Ins Co	56,794,844	0.1083%	49,332,579	19,854,849	40.25%
		10030	Westchester Fire Ins Co	35,778,936	0.0682%	38,165,546	29,139,837	76.35%
		42757	Agri Gen Ins Co	26,046,635	0.0497%	26,049,503	8,859,565	34.01%
		43575	Indemnity Ins Co Of North Amer	19,937,275	0.0380%	19,276,186	-2,816,534	-14.61%
		22748	Pacific Employers Ins Co	15,364,791	0.0293%	13,042,554	21,553,083	165.25%
		20702	Ace Fire Underwriters Ins Co	13,613,802	0.0260%	13,343,880	4,355,300	32.64%
		22713	Insurance Co of N Amer	1,409,300	0.0027%	1,425,947	5,547,778	389.06%
				677,321,722	**1.2919%**	**660,987,778**	**319,387,049**	**48.32%**
20	10779	CALIFORNIA EARTHQUAKE AUTHORITY						
		10779	CALIFORNIA EARTHQUAKE AUTHORITY	614,308,227	1.1717%	605,793,843	28,734	0.00%
				614,308,227	**1.1717%**	**605,793,843**	**28,734**	**0.00%**
21	3495	Infinity Prop & Cas Ins Grp						
		22268	Infinity Ins Co	498,356,120	0.9505%	469,776,817	254,456,859	54.17%
		20260	Infinity Select Ins Co	35,054,629	0.0669%	33,225,549	20,065,625	60.39%
		10068	Hillstar Ins Co	29,088,378	0.0555%	28,591,465	23,906,059	83.61%
		11738	Infinity Auto Ins Co	4,196,981	0.0080%	4,971,441	1,622,368	32.63%
				566,696,108	**1.0809%**	**536,565,272**	**300,050,911**	**55.92%**
22	158	FAIRFAX FIN GRP						
		13269	Zenith Ins Co	249,236,630	0.4754%	244,861,769	171,899,191	70.20%
		21113	United States Fire Ins Co	146,635,266	0.2797%	135,655,518	122,226,372	90.10%
		25054	Hudson Ins Co	55,312,385	0.1055%	47,376,517	11,918,768	25.16%
		30120	Znat Ins Co	54,963,114	0.1048%	54,524,685	38,245,784	70.14%
		21105	North River Ins Co	16,634,056	0.0317%	19,290,993	24,440,570	126.69%
		10936	Seneca Ins Co Inc	5,513,737	0.0105%	4,861,704	1,037,860	21.35%
		30007	General Fidelity Ins Co	2,672,536	0.0051%	1,067,431	-19,955,160	-1869.46%
		25534	TIG Ins Co	1,471,747	0.0028%	1,471,747	36,736,974	2496.15%
		26611	Valiant Ins Co	646,390	0.0012%	1,187,050	84,834	7.15%
		10220	Commonwealth Ins Co Of Amer	356,847	0.0007%	306,758	-153,281	-49.97%
		24384	Fairmont Specialty Ins Co	1,500	0.0000%	1,500	1,735,758	.15717.20%
				533,444,208	**1.0175%**	**510,605,672**	**388,217,670**	**76.03%**
23	1281	BANKAMERICA CORP GRP						
		24848	Newport Ins Co	343,739,410	0.6556%	303,347,411	100,073,335	32.99%
		24821	Meritplan Ins Co	151,270,568	0.2885%	169,652,745	45,424,994	26.78%
		24813	Balboa Ins Co	19,014,184	0.0363%	29,030,357	8,363,201	28.81%
				514,024,162	**0.9804%**	**502,030,513**	**153,861,530**	**30.65%**
24	65	FM GLOBAL GRP						
		21482	Factory Mut Ins Co	302,667,756	0.5773%	295,919,420	124,919,057	42.21%
		10014	Affiliated Fm Ins Co	117,033,397	0.2232%	111,815,159	21,049,600	18.83%
				419,701,153	**0.8005%**	**407,734,579**	**145,968,657**	**35.80%**

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25	3098	Tokio Marine Holdings Inc GRP						
		18058	Philadelphia Ind Ins Co	293,053,923	0.5589%	289,018,654	185,940,572	64.34%
		12904	Tokio Marine & Nichido Fire Ins Co	105,707,248	0.2016%	102,128,154	47,897,522	46.90%
		41238	Trans Pacific Ins Co	8,146,892	0.0155%	8,120,055	8,585,421	105.73%
		32301	TNUS Ins Co	3,677,889	0.0070%	3,213,094	3,253,977	101.27%
				410,585,952	**0.7831%**	**402,479,957**	**245,677,492**	**61.04%**
26	84	American Financial Grp						
		16691	Great Amer Ins Co	103,617,841	0.1976%	102,173,425	21,552,771	21.09%
		43753	Republic Ind Co of CA	74,395,928	0.1419%	73,970,432	42,637,380	57.64%
		32620	National Interstate Ins Co	60,694,985	0.1158%	54,451,291	26,718,098	49.07%
		26344	Great Amer Assur Co	49,858,499	0.0951%	62,724,029	-512,151	-0.82%
		22179	Republic Ind Co Of Amer	49,549,593	0.0945%	53,645,070	36,580,239	68.19%
		22136	Great Amer Ins Co of NY	41,097,987	0.0784%	39,669,926	10,138,532	25.56%
		21172	Vanliner Ins Co	14,843,379	0.0283%	15,247,202	7,540,457	49.45%
		26832	Great Amer Alliance Ins Co	12,920,757	0.0246%	11,822,628	2,181,976	18.46%
		33723	Great Amer Spirit Ins Co	98,295	0.0002%	95,831	-43,514	-45.41%
		31135	Great Amer Security Ins Co	2,665	0.0000%	2,504	-1	-0.04%
				407,079,929	**0.7764%**	**413,802,338**	**146,793,787**	**35.47%**
27	796	QBE INS GRP						
		37257	Praetorian Ins Co	110,116,231	0.2100%	113,330,141	23,322,769	20.58%
		39217	QBE Ins Corp	107,840,393	0.2057%	109,931,523	56,500,925	51.40%
		25747	Unigard Ins Co	91,151,801	0.1739%	96,470,055	71,397,261	74.01%
		25240	NAU Country Ins Co	70,904,615	0.1352%	71,304,656	50,362,284	70.63%
		25798	Unigard Ind Co	9,091,946	0.0173%	9,368,966	6,237,461	66.58%
		10340	Stonington Ins Co	3,098,776	0.0059%	3,170,843	-322,453	-10.17%
		24449	Regent Ins Co	1,796,207	0.0034%	1,487,400	1,072,153	72.08%
		24414	General Cas Co Of WI	1,327,056	0.0025%	1,225,077	374,683	30.58%
		16217	National Farmers Union Prop & Cas	1,129,970	0.0022%	1,108,946	86,243	7.78%
		27740	North Pointe Ins Co	62,515	0.0001%	73,741	182,081	246.92%
				396,519,510	**0.7563%**	**407,471,348**	**209,213,407**	**51.34%**
28	215	Kemper Corp Grp						
		19852	Financial Ind Co	188,107,436	0.3588%	192,810,831	123,396,211	64.00%
		10914	Kemper Independence Ins Co	108,696,281	0.2073%	109,177,549	48,723,865	44.63%
		10226	Unitrin Direct Ins Co	17,879,745	0.0341%	18,901,801	9,644,079	51.02%
		11142	United Cas Ins Co Of Amer	1,562,241	0.0030%	1,565,229	148,280	9.47%
		43044	Response Ins Co	1,446,128	0.0028%	1,471,960	934,551	63.49%
		26050	Response Worldwide Ins Co	944,087	0.0018%	994,191	397,588	39.99%
		16063	Unitrin Auto & Home Ins Co	666,311	0.0013%	749,238	1,851,777	247.15%
		31968	Merastar Ins Co	437,931	0.0008%	446,764	351,971	78.78%
		10970	Response Ind Co Of CA	425,020	0.0008%	705,693	294,656	41.75%
		10915	Unitrin Direct Prop & Cas Co	139,790	0.0003%	118,412	-64,264	-54.27%
				320,304,970	**0.6109%**	**326,941,668**	**185,678,714**	**56.79%**

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29	150	OLD REPUBLIC GRP						
		24147	Old Republic Ins Co	115,198,547	0.2197%	117,708,372	82,318,696	69.93%
		24139	Old Republic Gen Ins Corp	101,521,126	0.1936%	94,100,918	43,251,680	45.96%
		11371	Great West Cas Co	31,986,375	0.0610%	31,170,356	20,864,861	66.94%
		28452	Republic Mortgage Ins Co	29,991,282	0.0572%	30,166,787	147,565,703	489.17%
		12262	Pennsylvania Manufacturers Assoc Ins	25,696,120	0.0490%	31,449,155	19,628,119	62.41%
		36897	Manufacturers Alliance Ins Co	7,854,566	0.0150%	12,922,480	10,982,909	84.99%
		40444	Old Republic Surety Co	3,111,561	0.0059%	3,557,703	3,822,827	107.45%
		41424	Pennsylvania Manufacturers Ind Co	2,601,094	0.0050%	2,614,420	4,876,361	186.52%
		20109	Bituminous Fire & Marine Ins Co	72	0.0000%	72	-1,400	-1944.44%
				317,960,743	**0.6065%**	**323,690,263**	**333,309,756**	**102.97%**
30	3703	Tower Grp						
		40134	Castlepoint Natl Ins Co	145,125,163	0.2768%	140,846,340	72,586,571	51.54%
		44300	Tower Ins Co Of NY	119,536,196	0.2280%	116,374,385	84,395,987	72.52%
		15586	Preserver Ins Co	48,560,301	0.0926%	49,272,438	28,109,215	57.05%
				313,221,660	**0.5974%**	**306,493,163**	**185,091,773**	**60.39%**
31	922	American Assets Grp						
		27847	Insurance Co Of The West	229,519,510	0.4378%	230,175,178	117,978,416	51.26%
		40029	Explorer Ins Co	83,582,802	0.1594%	100,687,390	80,928,689	80.38%
				313,102,312	**0.5972%**	**330,862,568**	**198,907,105**	**60.12%**
32	19	Assurant Inc Grp						
		42978	American Security Ins Co	194,439,044	0.3709%	204,267,503	41,064,719	20.10%
		10111	American Bankers Ins Co Of FL	57,657,808	0.1100%	51,985,150	15,756,076	30.31%
		19615	American Reliable Ins Co	35,265,566	0.0673%	35,068,892	13,257,853	37.81%
		42986	Standard Guar Ins Co	2,859,540	0.0055%	4,337,912	1,500,262	34.58%
				290,221,958	**0.5535%**	**295,659,457**	**71,578,910**	**24.21%**
33	802	Capital Ins Grp						
		13544	California Capital Ins Co	247,892,476	0.4728%	243,954,433	119,046,094	48.80%
		23540	Monterey Ins Co	32,136,096	0.0613%	30,781,345	26,786,747	87.02%
		12890	Eagle W Ins Co	7,575,815	0.0144%	7,515,821	5,031,536	66.95%
				287,604,387	**0.5486%**	**282,251,599**	**150,864,377**	**53.45%**
34	10683	Wawanesa Gen Ins Co						
		10683	Wawanesa Gen Ins Co	287,268,998	0.5479%	283,875,579	224,703,748	79.16%
				287,268,998	**0.5479%**	**283,875,579**	**224,703,748**	**79.16%**
35	748	Meadowbrook Ins Grp						
		18023	Star Ins Co	218,872,586	0.4175%	218,114,625	102,705,944	47.09%
		25780	Williamsburg Natl Ins Co	39,572,593	0.0755%	38,112,706	16,469,019	43.21%
		21903	Procentury Ins Co	10,245,529	0.0195%	9,767,932	7,124,590	72.94%
				268,690,708	**0.5125%**	**265,995,263**	**126,299,553**	**47.48%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: TOTALS [35]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
36	2538	AmTrust GMACI Maiden Grp						
		19879	Security Natl Ins Co	80,233,470	0.1530%	48,514,466	25,534,660	52.63%
		23728	National Gen Ins Co	70,356,956	0.1342%	71,801,823	32,296,653	44.98%
		25011	Wesco Ins Co	64,063,067	0.1222%	43,314,671	19,144,268	44.20%
		31488	Integon Preferred Ins Co	24,428,331	0.0466%	25,563,457	16,821,171	65.80%
		29742	Integon Natl Ins Co	10,627,467	0.0203%	3,919,149	3,376,597	86.16%
		38660	MIC Gen Ins Corp	9,807,107	0.0187%	10,378,950	6,073,535	58.52%
		42376	Technology Ins Co Inc	8,020,225	0.0153%	2,797,313	620,558	22.18%
				267,536,623	**0.5103%**	**206,289,829**	**103,867,442**	**50.35%**
37	1120	EVEREST REINS HOLDINGS GRP						
		10120	Everest Natl Ins Co	249,266,916	0.4754%	268,889,584	214,548,146	79.79%
		26921	Everest Reins Co	2,481,924	0.0047%	2,190,614	1,769,619	80.78%
				251,748,840	**0.4802%**	**271,080,198**	**216,317,765**	**79.80%**
38	3363	Employers Holdings Grp						
		11512	Employers Compensation Ins Co	236,841,573	0.4517%	205,984,572	189,679,688	92.08%
				236,841,573	**0.4517%**	**205,984,572**	**189,679,688**	**92.08%**
39	4	Ameriprise Fin Grp						
		29068	IDS Prop Cas Ins Co	227,385,985	0.4337%	224,133,502	145,429,538	64.89%
				227,385,985	**0.4337%**	**224,133,502**	**145,429,538**	**64.89%**
40	831	DOCTORS CO GRP						
		34495	Doctors Co An Interins Exch	202,908,851	0.3870%	203,131,758	86,514,859	42.59%
		10352	Scpie Ind Co	8,091,514	0.0154%	8,430,043	-9,919,932	-117.67%
		34487	Professional Underwriters Liab Ins C	6,415,713	0.0122%	6,731,607	3,989,547	59.27%
		39152	American Hlthcare Ind Co	2,028,388	0.0039%	2,191,560	-5,141,205	-234.59%
				219,444,466	**0.4186%**	**220,484,968**	**75,443,269**	**34.22%**
41	98	WR Berkley Corp GRP						
		10900	Preferred Employers Ins Co	69,174,575	0.1319%	68,312,819	15,068,505	22.06%
		10510	Carolina Cas Ins Co	52,481,284	0.1001%	53,485,680	43,660,130	81.63%
		25224	Great Divide Ins Co	24,686,752	0.0471%	21,934,692	6,943,704	31.66%
		40045	Starnet Ins Co	20,093,418	0.0383%	19,270,238	6,706,884	34.80%
		32603	Berkley Ins Co	19,691,362	0.0376%	19,172,697	16,778,444	87.51%
		36684	Riverport Ins Co	17,435,452	0.0333%	17,416,242	3,678,065	21.12%
		29580	Berkley Regional Ins Co	6,783,649	0.0129%	6,449,302	14,054,434	217.92%
		23612	Midwest Employers Cas Co	2,622,822	0.0050%	2,810,871	1,202,873	42.79%
		38911	Berkley Natl Ins Co	149,707	0.0003%	44,078	53,491	121.36%
				213,119,021	**0.4065%**	**208,896,619**	**108,146,530**	**51.77%**
42	1285	XL AMER GRP						
		37885	XL Specialty Ins Co	117,567,729	0.2242%	119,457,786	71,114,659	59.53%
		24554	XL Ins Amer Inc	46,829,358	0.0893%	42,084,584	3,272,258	7.78%
		22322	Greenwich Ins Co	45,083,050	0.0860%	54,928,417	40,383,394	73.52%
				209,480,137	**0.3995%**	**216,470,787**	**114,770,311**	**53.02%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: TOTALS [35]

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43	88	The Hanover Ins Grp						
		42552	Nova Cas Co	74,156,522	0.1414%	61,381,451	25,951,410	42.28%
		22292	Hanover Ins Co	48,204,787	0.0919%	38,767,614	15,806,367	40.77%
		22306	Massachusetts Bay Ins Co	32,133,420	0.0613%	23,594,421	11,338,919	48.06%
		36064	Hanover Amer Ins Co	23,746,550	0.0453%	15,041,536	2,882,682	19.16%
		31534	Citizens Ins Co Of Amer	10,736,751	0.0205%	5,904,748	1,362,491	23.07%
		41840	Allmerica Fin Benefit Ins Co	10,442,613	0.0199%	6,851,308	2,399,976	35.03%
		10815	Verlan Fire Ins Co MD	2,237,845	0.0043%	1,842,825	104,966	5.70%
		25585	Professionals Direct Ins Co	1,802,543	0.0034%	1,902,258	873,290	45.91%
				203,461,031	**0.3881%**	**155,286,161**	**60,720,101**	**39.10%**
44	1279	Arch Ins Grp						
		11150	Arch Ins Co	202,142,463	0.3856%	201,645,711	73,874,496	36.64%
				202,142,463	**0.3856%**	**201,645,711**	**73,874,496**	**36.64%**
45	11711	Access Ins Co						
		11711	Access Ins Co	195,973,434	0.3738%	195,145,158	167,154,258	85.66%
				195,973,434	**0.3738%**	**195,145,158**	**167,154,258**	**85.66%**
46	169	SENTRY INS GRP						
		13137	Viking Ins Co Of WI	117,500,816	0.2241%	110,275,831	69,384,314	62.92%
		24988	Sentry Ins A Mut Co	39,753,166	0.0758%	40,364,052	17,822,127	44.15%
		21180	Sentry Select Ins Co	23,659,094	0.0451%	23,797,671	13,377,650	56.21%
		23434	Middlesex Ins Co	4,446,560	0.0085%	4,422,015	47,327,028	1070.26%
		28460	Sentry Cas Co	1,372,897	0.0026%	1,194,641	414,439	34.69%
				186,732,533	**0.3562%**	**180,054,210**	**148,325,558**	**82.38%**
47	361	Munich Re Grp						
		19720	American Alt Ins Corp	82,911,867	0.1581%	81,282,455	34,392,908	42.31%
		23469	American Modern Home Ins Co	77,342,706	0.1475%	78,652,166	25,526,192	32.45%
		23450	American Family Home Ins Co	19,424,715	0.0370%	16,819,926	7,351,592	43.71%
		11452	Hartford Steam Boil Inspec & Ins Co	5,214,624	0.0099%	5,213,045	-395,837	-7.59%
				184,893,912	**0.3527%**	**181,967,592**	**66,874,855**	**36.75%**
48	661	BCBS of SC Grp						
		12157	Companion Prop & Cas Ins Co	172,552,033	0.3291%	165,476,540	122,785,533	74.20%
				172,552,033	**0.3291%**	**165,476,540**	**122,785,533**	**74.20%**
49	1282	Norcal GRP						
		33200	Norcal Mut Ins Co	142,689,038	0.2722%	142,757,320	53,867,329	37.73%
		12754	Medicus Ins Co	1,151,997	0.0022%	379,257	143,770	37.91%
				143,841,035	**0.2744%**	**143,136,577**	**54,011,099**	**37.73%**
50	411	MAPFRE INS GRP						
		13161	Commerce W Ins Co	141,833,005	0.2705%	146,702,369	100,045,216	68.20%
		19941	American Commerce Ins Co	467,132	0.0009%	121,518	0	0.00%
		23876	Mapfre Ins Co	404,089	0.0008%	165,225	1,233,490	746.55%
				142,704,226	**0.2722%**	**146,989,112**	**101,278,706**	**68.90%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: TOTALS [35]

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51	33		CALIFORNIA CAS MGMT GRP					
		20117	California Cas Ind Exch	140,692,800	0.2683%	141,725,794	57,804,220	40.79%
		20125	California Cas Ins Co	77,435	0.0001%	80,773	-115,770	-143.33%
				140,770,235	**0.2685%**	**141,806,567**	**57,688,450**	**40.68%**
52	3416		AXIS Capital Grp					
		37273	Axis Ins Co	86,502,237	0.1650%	78,033,719	81,027,497	103.84%
		20370	AXIS Reins Co	43,724,227	0.0834%	45,069,707	5,732,823	12.72%
				130,226,464	**0.2484%**	**123,103,426**	**86,760,320**	**70.48%**
53	1129		Sirius Grp					
		20621	OneBeacon Amer Ins Co	44,274,350	0.0844%	61,925,334	81,592,763	131.76%
		20648	Employers Fire Ins Co	41,655,643	0.0795%	50,677,794	21,335,759	42.10%
		37915	Essentia Ins Co	18,635,954	0.0355%	18,038,593	5,867,924	32.53%
		21970	OneBeacon Ins Co	11,531,416	0.0220%	10,813,449	14,945,159	138.21%
		38369	Northern Assur Co Of Amer	10,910,694	0.0208%	11,336,644	5,736,427	50.60%
		27154	Atlantic Specialty Ins Co	926,691	0.0018%	83,591	-884,191	-1057.76%
		21946	Camden Fire Ins Assoc	125,445	0.0002%	137,421	45,305	32.97%
				128,060,193	**0.2443%**	**153,012,826**	**128,639,146**	**84.07%**
54	2898		Western Serv Contract Grp					
		37850	Pacific Specialty Ins Co	127,235,676	0.2427%	125,229,562	40,690,862	32.49%
				127,235,676	**0.2427%**	**125,229,562**	**40,690,862**	**32.49%**
55	984		HCC INS HOLDINGS GRP					
		10216	American Contractors Ind Co	61,330,763	0.1170%	67,547,205	7,683,366	11.37%
		29599	US Specialty Ins Co	60,057,269	0.1145%	61,206,878	25,332,834	41.39%
		10367	Avemco Ins Co	3,899,660	0.0074%	4,093,093	1,846,775	45.12%
				125,287,692	**0.2390%**	**132,847,176**	**34,862,975**	**26.24%**
56	15563		SeaBright Ins Co					
		15563	SeaBright Ins Co	123,754,380	0.2360%	139,831,837	110,432,338	78.98%
				123,754,380	**0.2360%**	**139,831,837**	**110,432,338**	**78.98%**
57	241		METROPOLITAN GRP					
		25321	Metropolitan Drt Prop & Cas Ins Co	119,328,593	0.2276%	114,074,684	72,470,547	63.53%
				119,328,593	**0.2276%**	**114,074,684**	**72,470,547**	**63.53%**
58	9		JPMorgan Chase & Co Grp					
		22985	Sequoia Ins Co	104,486,312	0.1993%	113,503,056	59,472,769	52.40%
		12832	Personal Express Ins Co	14,562,030	0.0278%	14,400,789	8,514,706	59.13%
				119,048,342	**0.2271%**	**127,903,845**	**67,987,475**	**53.16%**
59	785		MARKEL CORP GRP					
		38970	Markel Ins Co	99,685,363	0.1901%	64,350,864	42,414,895	65.91%
		28932	Markel Amer Ins Co	16,763,076	0.0320%	16,235,298	1,718,611	10.59%
		27189	Associated Intl Ins Co	5,616	0.0000%	11,250	6,881,418	61168.16%
				116,454,055	**0.2221%**	**80,597,412**	**51,014,924**	**63.30%**

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60	26905	Century Natl Ins Co						
		26905	Century Natl Ins Co	110,402,499	0.2106%	111,854,161	39,710,013	35.50%
				110,402,499	**0.2106%**	**111,854,161**	**39,710,013**	**35.50%**
61	10920	Alliance United Ins Co						
		10920	Alliance United Ins Co	105,219,965	0.2007%	103,403,941	70,145,525	67.84%
				105,219,965	**0.2007%**	**103,403,941**	**70,145,525**	**67.84%**
62	3829	GeoVera Holdings Inc Grp						
		10799	Geovera Ins Co	89,193,506	0.1701%	89,693,863	107,981	0.12%
		10887	Pacific Select Prop Ins Co	15,686,412	0.0299%	16,179,274	22,982	0.14%
		10182	Geovera Specialty Ins Co	325,017	0.0006%	358,338	481,907	134.48%
				105,204,935	**0.2007%**	**106,231,475**	**612,870**	**0.58%**
63	323	CIVIL SERV EMPLOYEE GRP						
		18953	CSE Safeguard Ins Co	62,251,316	0.1187%	59,522,102	41,100,935	69.05%
		10693	Civil Serv Employees Ins Co	42,419,680	0.0809%	43,894,357	25,721,493	58.60%
				104,670,996	**0.1996%**	**103,416,459**	**66,822,428**	**64.61%**
64	4670	Starr Grp						
		38318	Starr Ind & Liab Co	104,125,786	0.1986%	76,393,433	45,427,151	59.46%
				104,125,786	**0.1986%**	**76,393,433**	**45,427,151**	**59.46%**
65	501	Alleghany Grp						
		22314	RSUI Ind Co	67,142,639	0.1281%	60,581,628	9,563,796	15.79%
		11005	Homesite Ins Co Of CA	24,285,594	0.0463%	22,208,958	8,535,898	38.43%
		18619	Platte River Ins Co	8,435,565	0.0161%	7,872,147	1,247,046	15.84%
		11555	Pacific Compensation Ins Co	4,064,724	0.0078%	3,363,128	16,099,699	478.71%
		10472	Capitol Ind Corp	91,427	0.0002%	-37,875	-10,037,533	26501.74%
				104,019,949	**0.1984%**	**93,987,986**	**25,408,906**	**27.03%**
66	3702	Loya Grp						
		12589	Loya Cas Ins Co	96,171,630	0.1834%	94,709,979	57,320,112	60.52%
				96,171,630	**0.1834%**	**94,709,979**	**57,320,112**	**60.52%**
67	28	AMICA MUT GRP						
		19976	Amica Mut Ins Co	95,940,812	0.1830%	93,198,222	45,583,178	48.91%
				95,940,812	**0.1830%**	**93,198,222**	**45,583,178**	**48.91%**
68	3489	Delek Grp						
		19216	Southern Ins Co	60,185,965	0.1148%	108,831,747	89,246,413	82.00%
		24538	Republic Underwriters Ins Co	30,853,882	0.0588%	15,472,357	10,438,873	67.47%
				91,039,847	**0.1736%**	**124,304,104**	**99,685,286**	**80.19%**
69	781	UNION LABOR GRP						
		37893	Ullico Cas Co	88,686,545	0.1692%	88,656,931	60,217,165	67.92%
				88,686,545	**0.1692%**	**88,656,931**	**60,217,165**	**67.92%**
70	93	STATE NATL GRP						
		12831	State Natl Ins Co Inc	84,177,216	0.1606%	96,264,466	56,241,949	58.42%
		22608	National Specialty Ins Co	3,139,529	0.0060%	2,569,275	-1,154,967	-44.95%
				87,316,745	**0.1665%**	**98,833,741**	**55,086,982**	**55.74%**

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71	225	IAT Reins Co Grp						
		23248	Occidental Fire & Cas Co Of NC	33,700,659	0.0643%	34,034,354	20,495,513	60.22%
		28886	Transguard Ins Co Of Amer Inc	16,360,994	0.0312%	16,836,839	10,214,614	60.67%
		13234	Wilshire Ins Co	13,878,968	0.0265%	13,863,592	18,529,565	133.66%
		26433	Harco Natl Ins Co	9,720,457	0.0185%	11,924,139	14,861,621	124.63%
		20010	Acceptance Ind Ins Co	4,941,474	0.0094%	5,042,155	6,515,005	129.21%
		10906	Commercial Alliance Ins Co	3,650,860	0.0070%	1,793,561	1,942,598	108.31%
		36560	Service Ins Co	16,357	0.0000%	16,357	0	0.00%
				82,269,769	**0.1569%**	**83,510,997**	**72,558,916**	**86.89%**
72	766	Radian Grp						
		33790	Radian Guar Inc	81,672,606	0.1558%	74,649,689	183,816,770	246.24%
				81,672,606	**0.1558%**	**74,649,689**	**183,816,770**	**246.24%**
73	306	CUNA MUT GRP						
		10847	Cumis Ins Society Inc	73,707,398	0.1406%	71,747,968	50,231,026	70.01%
		40266	CMG Mortgage Ins Co	4,908,788	0.0094%	5,644,370	16,761,296	296.96%
		34312	Producers Agriculture Ins Co	452,725	0.0009%	452,725	206,627	45.64%
		29114	CMG Mortgage Assur Co	6,796	0.0000%	7,254	-117,110	-1614.42%
				79,075,707	**0.1508%**	**77,852,317**	**67,081,839**	**86.17%**
74	248	UNITED FIRE & CAS GRP						
		31453	Financial Pacific Ins Co	78,834,378	0.1504%	78,263,843	38,441,573	49.12%
		13021	United Fire & Cas Co	57,817	0.0001%	29,314	1,175,020	4008.39%
				78,892,195	**0.1505%**	**78,293,157**	**39,616,593**	**50.60%**
75	510	NAVIGATORS GRP						
		42307	Navigators Ins Co	75,712,469	0.1444%	81,734,878	36,767,863	44.98%
				75,712,469	**0.1444%**	**81,734,878**	**36,767,863**	**44.98%**
76	70	FIRST AMER TITLE GRP						
		34525	First Amer Specilaty Ins Co	60,716,845	0.1158%	61,813,506	27,476,660	44.45%
		37710	First Amer Prop & Cas Ins Co	14,616,827	0.0279%	14,667,208	4,479,514	30.54%
				75,333,672	**0.1437%**	**76,480,714**	**31,956,174**	**41.78%**
77	4256	Anchor Ins Holdings Grp						
		40010	Anchor Gen Ins Co	74,147,243	0.1414%	78,401,676	52,007,762	66.34%
				74,147,243	**0.1414%**	**78,401,676**	**52,007,762**	**66.34%**
78	105	MGIC GRP						
		29858	Mortgage Guar Ins Corp	73,580,411	0.1403%	77,476,153	239,118,063	308.63%
		10682	MGIC Credit Assur Corp	35,490	0.0001%	35,490	62,218	175.31%
		18740	MGIC Ind Corp	552	0.0000%	2,158	-10,154	-470.53%
				73,616,453	**0.1404%**	**77,513,801**	**239,170,127**	**308.55%**
79	181	SWISS RE GRP						
		39845	Westport Ins Corp	44,902,807	0.0856%	44,308,588	74,299,964	167.69%
		29874	North Amer Specialty Ins Co	12,148,746	0.0232%	12,715,606	8,664,688	68.14%
		29700	North Amer Elite Ins Co	9,651,874	0.0184%	9,046,208	2,427,761	26.84%
		32778	Washington Intl Ins Co	5,442,214	0.0104%	6,061,000	1,735,599	28.64%
				72,145,641	**0.1376%**	**72,131,402**	**87,128,012**	**120.79%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: TOTALS [35]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
80	670		FIDELITY NATL FIN GRP					
		16578	Fidelity Natl Prop & Cas Ins Co	40,765,033	0.0778%	41,270,930	5,407,540	13.10%
		25180	Fidelity Natl Ins Co	30,099,742	0.0574%	33,795,748	17,491,870	51.76%
				70,864,775	**0.1352%**	**75,066,678**	**22,899,410**	**30.51%**
81	4715		MS & AD Ins Grp					
		20362	Mitsui Sumitomo Ins Co of Amer	47,485,533	0.0906%	46,375,409	16,835,092	36.30%
		22551	Mitsui Sumitomo Ins USA Inc	22,337,318	0.0426%	20,379,343	7,780,007	38.18%
				69,822,851	**0.1332%**	**66,754,752**	**24,615,099**	**36.87%**
82	828		GUARD INS CO GRP					
		31470	Norguard Ins Co	42,020,482	0.0801%	36,543,348	16,512,493	45.19%
		42390	Amguard Ins Co	24,414,375	0.0466%	21,578,875	13,055,002	60.50%
		14702	Eastguard Ins Co	3,095,298	0.0059%	2,922,186	2,584,575	88.45%
				69,530,155	**0.1326%**	**61,044,409**	**32,152,070**	**52.67%**
83	4702		Sparta Grp					
		20613	Sparta Ins Co	61,950,910	0.1182%	60,173,497	44,900,016	74.62%
		10079	SPARTA Amer Ins Co	4,847,998	0.0092%	1,089,874	697,386	63.99%
				66,798,908	**0.1274%**	**61,263,371**	**45,597,402**	**74.43%**
84	74		DELPHI FIN GRP					
		15105	Safety Natl Cas Corp	64,531,167	0.1231%	57,660,552	23,137,888	40.13%
		11123	Safety First Ins Co	22,233	0.0000%	63,423	-83,891	-132.27%
				64,553,400	**0.1231%**	**57,723,975**	**23,053,997**	**39.94%**
85	572		BCBS OF MI GRP					
		12177	Compwest Ins Co	61,521,834	0.1173%	62,637,708	76,580,573	122.26%
		10166	Accident Fund Ins Co of Amer	510,578	0.0010%	372,662	135,205	36.28%
		29157	United WI Ins Co	323,726	0.0006%	234,483	122,227	52.13%
				62,356,138	**0.1189%**	**63,244,853**	**76,838,005**	**121.49%**
86	471		Wells Fargo Grp					
		39039	Rural Comm Ins Co	50,567,944	0.0964%	48,501,322	9,198,243	18.96%
		39527	Heritage Ind Co	11,453,738	0.0218%	9,387,369	6,700,721	71.38%
				62,021,682	**0.1183%**	**57,888,691**	**15,898,964**	**27.46%**
87	7		FEDERATED MUT GRP					
		13935	Federated Mut Ins Co	46,152,264	0.0880%	44,836,392	15,359,840	34.26%
		28304	Federated Serv Ins Co	13,455,723	0.0257%	12,307,491	11,498,098	93.42%
				59,607,987	**0.1137%**	**57,143,883**	**26,857,938**	**47.00%**
88	161		TOPA EQUITIES LTD GRP					
		18031	Topa Ins Co	59,446,269	0.1134%	61,819,323	44,462,465	71.92%
				59,446,269	**0.1134%**	**61,819,323**	**44,462,465**	**71.92%**
89	300		HORACE MANN GRP					
		22578	Horace Mann Ins Co	43,346,409	0.0827%	42,457,646	24,882,419	58.61%
		22756	Horace Mann Prop & Cas Ins Co	11,875,042	0.0226%	12,185,859	4,989,890	40.95%
				55,221,451	**0.1053%**	**54,643,505**	**29,872,309**	**54.67%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: TOTALS [35]

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90	3239	Allied World Assur Holding Grp						
		19489	Allied World Assur Co US Inc	36,213,385	0.0691%	29,301,028	8,457,957	28.87%
		16624	Darwin Natl Assur Co	17,051,882	0.0325%	17,472,522	7,315,116	41.87%
		22730	Allied World Reins Co	42,520	0.0001%	48,548	3,708,368	7638.56%
				53,307,787	**0.1017%**	**46,822,098**	**19,481,441**	**41.61%**
91	40975	Dentists Ins Co						
		40975	Dentists Ins Co	51,078,763	0.0974%	47,580,338	13,850,828	29.11%
				51,078,763	**0.0974%**	**47,580,338**	**13,850,828**	**29.11%**
92	457	ARGONAUT GRP						
		19801	Argonaut Ins Co	22,515,476	0.0429%	29,383,133	9,649,760	32.84%
		19860	Argonaut Great Central Ins Co	14,151,784	0.0270%	13,030,850	9,832,368	75.45%
		19828	Argonaut Midwest Ins Co	12,074,655	0.0230%	13,395,935	9,616,730	71.79%
				48,741,915	**0.0930%**	**55,809,918**	**29,098,858**	**52.14%**
93	18767	Church Mut Ins Co						
		18767	Church Mut Ins Co	48,658,976	0.0928%	47,668,819	20,046,944	42.05%
				48,658,976	**0.0928%**	**47,668,819**	**20,046,944**	**42.05%**
94	800	WESTERN MUT INS GRP						
		15776	Residence Mut Ins Co	44,554,483	0.0850%	43,345,200	13,903,930	32.08%
		13625	Western Mut Ins Co	3,254,768	0.0062%	3,344,023	787,044	23.54%
				47,809,251	**0.0912%**	**46,689,223**	**14,690,974**	**31.47%**
95	71	UNIVERSAL INS CO GRP						
		10759	Universal N Amer Ins Co	45,788,217	0.0873%	40,201,841	12,462,176	31.00%
				45,788,217	**0.0873%**	**40,201,841**	**12,462,176**	**31.00%**
96	3219	NKSJ Holdings Inc Grp						
		11126	Sompo Japan Ins Co of Amer	30,795,508	0.0587%	30,158,024	28,161,799	93.38%
		27073	Nipponkoa Ins Co Ltd US Br	12,514,748	0.0239%	12,125,628	1,328,667	10.96%
		38997	Sompo Japan Fire & Mar Ins Co Amer	1,461,805	0.0028%	1,344,294	1,428,167	106.24%
				44,772,061	**0.0854%**	**43,627,946**	**30,918,633**	**70.87%**
97	783	RLI INS GRP						
		13056	RLI Ins Co	37,438,551	0.0714%	33,884,146	11,378,758	33.58%
		37206	Contractors Bonding & Ins Co	6,070,631	0.0116%	6,475,694	-77,306	-1.19%
		28860	RLI Ind Co	35,933	0.0001%	35,027	-699	-2.00%
				43,545,115	**0.0831%**	**40,394,867**	**11,300,753**	**27.98%**
98	3638	PGC Holding Corp Grp						
		37648	Permanent Gen Assur Corp	43,328,273	0.0826%	43,388,065	23,311,399	53.73%
				43,328,273	**0.0826%**	**43,388,065**	**23,311,399**	**53.73%**
99	303	GUIDEONE INS GRP						
		15032	Guideone Mut Ins Co	27,355,465	0.0522%	28,309,828	3,826,865	13.52%
		14559	Guideone Specialty Mut Ins Co	15,107,250	0.0288%	16,330,386	3,600,487	22.05%
				42,462,715	**0.0810%**	**44,640,214**	**7,427,352**	**16.64%**

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100	36706	Lawyers Mut Ins Co						
		36706	Lawyers Mut Ins Co	40,614,360	0.0775%	42,287,559	18,772,780	44.39%
				40,614,360	**0.0775%**	**42,287,559**	**18,772,780**	**44.39%**
101	27502	Western Gen Ins Co						
		27502	Western Gen Ins Co	39,786,471	0.0759%	38,930,689	24,958,118	64.11%
				39,786,471	**0.0759%**	**38,930,689**	**24,958,118**	**64.11%**
102	27928	Amex Assur Co						
		27928	Amex Assur Co	37,777,528	0.0721%	37,910,371	14,951,822	39.44%
				37,777,528	**0.0721%**	**37,910,371**	**14,951,822**	**39.44%**
103	421	COLLATERAL HOLDINGS GRP						
		24350	Triad Guar Ins Corp	37,454,241	0.0714%	37,544,775	99,238,858	264.32%
				37,454,241	**0.0714%**	**37,544,775**	**99,238,858**	**264.32%**
104	1135	PMI GRP						
		27251	PMI Mortgage Ins Co	36,669,138	0.0699%	36,784,769	227,589,113	618.70%
				36,669,138	**0.0699%**	**36,784,769**	**227,589,113**	**618.70%**
105	256	ProSight GRP						
		16608	New York Marine & Gen Ins Co	35,357,549	0.0674%	30,166,243	27,115,888	89.89%
				35,357,549	**0.0674%**	**30,166,243**	**27,115,888**	**89.89%**
106	645	OREGON MUT GRP						
		14907	Oregon Mut Ins Co	34,575,175	0.0659%	35,769,960	18,005,914	50.34%
				34,575,175	**0.0659%**	**35,769,960**	**18,005,914**	**50.34%**
107	37621	Toyota Motor Ins Co						
		37621	Toyota Motor Ins Co	34,397,701	0.0656%	36,301,698	18,238,903	50.24%
				34,397,701	**0.0656%**	**36,301,698**	**18,238,903**	**50.24%**
108	408	AMERICAN NATL FIN GRP						
		11048	Pacific Prop & Cas Co	30,834,993	0.0588%	30,105,991	17,580,492	58.40%
		28401	American Natl Prop & Cas Co	3,360,596	0.0064%	6,744,684	2,550,368	37.81%
				34,195,589	**0.0652%**	**36,850,675**	**20,130,860**	**54.63%**
109	32433	Medical Ins Exch Of CA						
		32433	Medical Ins Exch Of CA	34,029,200	0.0649%	33,927,264	4,577,021	13.49%
				34,029,200	**0.0649%**	**33,927,264**	**4,577,021**	**13.49%**
110	468	Aegon US Holding Grp						
		10952	Stonebridge Cas Ins Co	32,105,784	0.0612%	30,518,331	16,490,408	54.03%
				32,105,784	**0.0612%**	**30,518,331**	**16,490,408**	**54.03%**
111	14010	Crusader Ins Co						
		14010	Crusader Ins Co	32,054,591	0.0611%	32,072,263	5,801,305	18.09%
				32,054,591	**0.0611%**	**32,072,263**	**5,801,305**	**18.09%**
112	4705	AIA Holdings Inc Grp						
		11592	International Fidelity Ins Co	24,634,220	0.0470%	23,346,846	4,503,443	19.29%
		13285	Allegheny Cas Co	5,478,770	0.0104%	5,247,313	241,130	4.60%
				30,112,990	**0.0574%**	**28,594,159**	**4,744,573**	**16.59%**

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113	4011	Genworth Fin Grp						
		38458	Genworth Mortgage Ins Corp	27,936,308	0.0533%	26,867,935	105,864,195	394.02%
		29823	Genworth Residential Mortgage Ins Co	1,824,508	0.0035%	1,440,055	2,328,636	161.70%
		18759	Genworth Residential Mortgage Assur	5,520	0.0000%	1,176	-3,907	-332.23%
				29,766,336	**0.0568%**	**28,309,166**	**108,188,924**	**382.17%**
114	39861	Golden Bear Ins Co						
		39861	Golden Bear Ins Co	29,501,815	0.0563%	27,365,314	-282,544	-1.03%
				29,501,815	**0.0563%**	**27,365,314**	**-282,544**	**-1.03%**
115	194	Assured Guar Grp						
		18287	Assured Guar Municipal Corp	28,583,638	0.0545%	49,264,712	5,505,243	11.17%
		30180	Assured Guar Corp	446,911	0.0009%	3,098,398	912,940	29.46%
				29,030,549	**0.0554%**	**52,363,110**	**6,418,183**	**12.26%**
116	83	GRANGE INS GRP						
		22101	Grange Ins Assn	28,459,687	0.0543%	28,396,958	15,752,417	55.47%
				28,459,687	**0.0543%**	**28,396,958**	**15,752,417**	**55.47%**
117	10520	Care W Ins Co						
		10520	Care W Ins Co	28,353,999	0.0541%	28,343,074	19,987,815	70.52%
				28,353,999	**0.0541%**	**28,343,074**	**19,987,815**	**70.52%**
118	4254	The Warranty Grp						
		40827	Virginia Surety Co Inc	27,215,959	0.0519%	20,278,046	9,066,536	44.71%
				27,215,959	**0.0519%**	**20,278,046**	**9,066,536**	**44.71%**
119	853	PUBLIC SERV GRP						
		15059	Public Serv Mut Ins Co	26,627,897	0.0508%	26,024,389	18,649,369	71.66%
				26,627,897	**0.0508%**	**26,024,389**	**18,649,369**	**71.66%**
120	12878	Sterling Cas Ins Co						
		12878	Sterling Cas Ins Co	26,356,047	0.0503%	26,582,762	17,670,722	66.47%
				26,356,047	**0.0503%**	**26,582,762**	**17,670,722**	**66.47%**
121	4574	Catlin US Ins Grp						
		19518	Catlin Ins Co	25,539,047	0.0487%	25,129,995	7,890,902	31.40%
				25,539,047	**0.0487%**	**25,129,995**	**7,890,902**	**31.40%**
122	23	BCS INS GRP						
		38245	BCS Ins Co	24,829,572	0.0474%	23,790,642	9,415,808	39.58%
				24,829,572	**0.0474%**	**23,790,642**	**9,415,808**	**39.58%**
123	41394	Benchmark Ins Co						
		41394	Benchmark Ins Co	24,153,571	0.0461%	23,268,177	7,436,824	31.96%
				24,153,571	**0.0461%**	**23,268,177**	**7,436,824**	**31.96%**
124	42269	Majestic Ins Co						
		42269	Majestic Ins Co	23,217,884	0.0443%	22,898,186	9,884,911	43.17%
				23,217,884	**0.0443%**	**22,898,186**	**9,884,911**	**43.17%**

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125	273	WORKMENS GRP						
		13250	Workmens Auto Ins Co	23,079,810	0.0440%	23,816,680	17,764,625	74.59%
				23,079,810	**0.0440%**	**23,816,680**	**17,764,625**	**74.59%**
126	4381	Houston Intl Ins Grp						
		35408	Imperium Ins Co	22,952,784	0.0438%	58,399,086	32,601,662	55.83%
				22,952,784	**0.0438%**	**58,399,086**	**32,601,662**	**55.83%**
127	38733	Alaska Natl Ins Co						
		38733	Alaska Natl Ins Co	22,758,152	0.0434%	21,028,132	13,872,130	65.97%
				22,758,152	**0.0434%**	**21,028,132**	**13,872,130**	**65.97%**
128	36790	Springfield Ins Co Inc						
		36790	Springfield Ins Co Inc	22,520,593	0.0430%	20,625,723	11,180,182	54.21%
				22,520,593	**0.0430%**	**20,625,723**	**11,180,182**	**54.21%**
129	257	SAFEWAY INS GRP						
		12521	Safeway Ins Co	20,526,175	0.0392%	21,783,368	10,463,508	48.03%
		10939	Safeway Direct Ins Co	1,077,419	0.0021%	1,125,665	469,670	41.72%
				21,603,594	**0.0412%**	**22,909,033**	**10,933,178**	**47.72%**
130	40517	Advantage Workers Comp Ins Co						
		40517	Advantage Workers Comp Ins Co	20,900,010	0.0399%	21,000,937	18,661,107	88.86%
				20,900,010	**0.0399%**	**21,000,937**	**18,661,107**	**88.86%**
131	349	FLORISTS MUT GRP						
		13978	Florists Mut Ins Co	20,614,460	0.0393%	20,196,148	12,698,208	62.87%
				20,614,460	**0.0393%**	**20,196,148**	**12,698,208**	**62.87%**
132	10916	Suretec Ins Co						
		10916	Suretec Ins Co	20,132,637	0.0384%	15,463,487	6,212,939	40.18%
				20,132,637	**0.0384%**	**15,463,487**	**6,212,939**	**40.18%**
133	867	Baldwin & Lyons Grp						
		12416	Protective Ins Co	15,648,955	0.0298%	13,824,085	9,479,921	68.58%
		40460	Sagamore Ins Co	2,375,957	0.0045%	2,052,081	3,011,427	146.75%
				18,024,912	**0.0344%**	**15,876,166**	**12,491,348**	**78.68%**
134	36340	Camico Mut Ins Co						
		36340	Camico Mut Ins Co	17,887,517	0.0341%	17,766,749	4,199,995	23.64%
				17,887,517	**0.0341%**	**17,766,749**	**4,199,995**	**23.64%**
135	3786	Endurance Grp						
		43630	Endurance Risk Solutions Assur Co	9,225,249	0.0176%	8,958,028	4,635,410	51.75%
		12548	American Agri Business Ins Co	7,685,284	0.0147%	7,378,958	3,725,071	50.48%
		11551	Endurance Reins Corp of Amer	960,064	0.0018%	959,418	23,113,499	2409.12%
				17,870,597	**0.0341%**	**17,296,404**	**31,473,980**	**181.97%**
136	37800	Leading Ins Grp Ins Co Ltd						
		37800	Leading Ins Grp Ins Co Ltd	17,805,127	0.0340%	15,121,902	9,375,471	62.00%
				17,805,127	**0.0340%**	**15,121,902**	**9,375,471**	**62.00%**

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Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
137	21261	Electric Ins Co						
		21261	Electric Ins Co	17,767,646	0.0339%	17,794,616	17,420,045	97.90%
				17,767,646	**0.0339%**	**17,794,616**	**17,420,045**	**97.90%**
138	456	LANCER FINANCIAL GRP						
		26077	Lancer Ins Co	17,538,925	0.0335%	18,516,010	6,374,795	34.43%
		34266	Frontier Ins Co	258	0.0000%	258	3,377,115	308959.30%
				17,539,183	**0.0335%**	**18,516,268**	**9,751,910**	**52.67%**
139	62	EMC INS CO GRP						
		21415	Employers Mut Cas Co	17,223,213	0.0329%	16,183,341	7,004,301	43.28%
				17,223,213	**0.0329%**	**16,183,341**	**7,004,301**	**43.28%**
140	34738	Arag Ins Co						
		34738	Arag Ins Co	16,613,836	0.0317%	16,633,878	10,394,301	62.49%
				16,613,836	**0.0317%**	**16,633,878**	**10,394,301**	**62.49%**
141	37540	Beazley Ins Co Inc						
		37540	Beazley Ins Co Inc	16,157,579	0.0308%	18,831,632	20,256,166	107.56%
				16,157,579	**0.0308%**	**18,831,632**	**20,256,166**	**107.56%**
142	13127	Nations Ins Co						
		13127	Nations Ins Co	15,852,734	0.0302%	13,253,977	7,732,190	58.34%
				15,852,734	**0.0302%**	**13,253,977**	**7,732,190**	**58.34%**
143	14354	Jewelers Mut Ins Co						
		14354	Jewelers Mut Ins Co	15,719,440	0.0300%	15,757,845	9,907,550	62.87%
				15,719,440	**0.0300%**	**15,757,845**	**9,907,550**	**62.87%**
144	13528	Brotherhood Mut Ins Co						
		13528	Brotherhood Mut Ins Co	15,348,939	0.0293%	12,689,866	6,018,177	47.43%
				15,348,939	**0.0293%**	**12,689,866**	**6,018,177**	**47.43%**
145	32107	Sutter Ins Co						
		32107	Sutter Ins Co	14,879,179	0.0284%	15,376,279	10,525,289	68.45%
				14,879,179	**0.0284%**	**15,376,279**	**10,525,289**	**68.45%**
146	3596	Affirmative Ins Grp						
		42609	Affirmative Ins Co	14,788,631	0.0282%	16,036,245	9,817,765	61.22%
				14,788,631	**0.0282%**	**16,036,245**	**9,817,765**	**61.22%**
147	313	AEGIS GRP						
		33898	Aegis Security Ins Co	13,733,411	0.0262%	13,829,025	6,531,068	47.23%
		17965	American Sentinel Ins Co	810,814	0.0015%	193,627	159,193	82.22%
				14,544,225	**0.0277%**	**14,022,652**	**6,690,261**	**47.71%**
148	16705	Dealers Assur Co						
		16705	Dealers Assur Co	13,964,476	0.0266%	8,928,374	4,999,059	55.99%
				13,964,476	**0.0266%**	**8,928,374**	**4,999,059**	**55.99%**

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Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
149	75		Insco Ins Services Grp					
		12718	Developers Surety & Ind Co	10,031,025	0.0191%	10,222,862	3,835,069	37.51%
		25550	Indemnity Co Of CA	3,803,619	0.0073%	3,625,529	86,604	2.39%
				13,834,644	**0.0264%**	**13,848,391**	**3,921,673**	**28.32%**
150	4666		Hiscox Ins Grp					
		10200	Hiscox Ins Co Inc	13,704,111	0.0261%	9,578,295	4,693,885	49.01%
				13,704,111	**0.0261%**	**9,578,295**	**4,693,885**	**49.01%**
151	23108		Lumbermens Underwriting Alliance					
		23108	Lumbermens Underwriting Alliance	13,370,881	0.0255%	11,430,465	13,203,437	115.51%
				13,370,881	**0.0255%**	**11,430,465**	**13,203,437**	**115.51%**
152	10783		Cornerstone Natl Ins Co					
		10783	Cornerstone Natl Ins Co	12,488,214	0.0238%	13,176,906	10,329,749	78.39%
				12,488,214	**0.0238%**	**13,176,906**	**10,329,749**	**78.39%**
153	281		JM FAMILY GRP					
		26492	Courtesy Ins Co	12,404,845	0.0237%	5,624,149	1,197,560	21.29%
				12,404,845	**0.0237%**	**5,624,149**	**1,197,560**	**21.29%**
154	175		STATE AUTO MUT GRP					
		30945	Plaza Ins Co	11,429,654	0.0218%	5,274,727	2,069,002	39.22%
				11,429,654	**0.0218%**	**5,274,727**	**2,069,002**	**39.22%**
155	2638		NCMIC Grp					
		15865	NCMIC Ins Co	7,613,158	0.0145%	7,603,026	1,335,517	17.57%
		11127	Professional Solutions Ins Co	3,813,864	0.0073%	3,390,739	1,692,320	49.91%
				11,427,022	**0.0218%**	**10,993,765**	**3,027,837**	**27.54%**
156	930		DHC GRP					
		19269	Danielson Natl Ins Co	5,852,191	0.0112%	5,881,053	2,022,610	34.39%
		23671	National Amer Ins Co of CA	4,683,786	0.0089%	4,903,851	4,980,302	101.56%
				10,535,977	**0.0201%**	**10,784,904**	**7,002,912**	**64.93%**
157	1248		AMBAC ASSUR CORP GRP					
		18708	Ambac Assur Corp	10,503,762	0.0200%	43,341,328	519,309,940	1198.19%
				10,503,762	**0.0200%**	**43,341,328**	**519,309,940**	**1198.19%**
158	4672		Dongbu Ins Grp					
		12502	Dongbu Ins Co Ltd	10,038,393	0.0191%	6,126,688	3,048,483	49.76%
				10,038,393	**0.0191%**	**6,126,688**	**3,048,483**	**49.76%**
159	1326		KINGSWAY GRP					
		33650	Mendota Ins Co	8,704,710	0.0166%	13,485,092	9,811,594	72.76%
		42862	Universal Cas Co	1,194,183	0.0023%	1,975,751	3,053,164	154.53%
				9,898,893	**0.0189%**	**15,460,843**	**12,864,758**	**83.21%**
160	4509		Ironshore Grp					
		23647	Ironshore Ind Inc	9,608,929	0.0183%	11,427,591	10,456,824	91.51%
				9,608,929	**0.0183%**	**11,427,591**	**10,456,824**	**91.51%**

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161	1346		AMERICAN SAFETY HOLDING GRP					
		39969	American Safety Cas Ins Co	9,198,973	0.0175%	8,291,485	24,425,029	294.58%
				9,198,973	**0.0175%**	**8,291,485**	**24,425,029**	**294.58%**
162	3479		Merchants Bonding Co Grp					
		14494	Merchants Bonding Co a Mut	9,104,522	0.0174%	9,175,483	718,841	7.83%
				9,104,522	**0.0174%**	**9,175,483**	**718,841**	**7.83%**
163	2698		ProAssurance Corp Grp					
		14460	Podiatry Ins Co Of Amer	6,168,835	0.0118%	5,711,620	2,662,880	46.62%
		10222	PACO Assur Co Inc	2,713,279	0.0052%	2,851,670	513,998	18.02%
		33391	ProAssurance Ind Co Inc	36,459	0.0001%	34,097	17,026	49.93%
				8,918,573	**0.0170%**	**8,597,387**	**3,193,904**	**37.15%**
164	4051		Ocean Harbor Grp					
		12360	Ocean Harbor Cas Ins Co	8,874,207	0.0169%	10,151,612	6,632,362	65.33%
				8,874,207	**0.0169%**	**10,151,612**	**6,632,362**	**65.33%**
165	1		AETNA GRP					
		36153	Aetna Ins Co of CT	8,862,391	0.0169%	8,535,232	8,042,216	94.22%
				8,862,391	**0.0169%**	**8,535,232**	**8,042,216**	**94.22%**
166	920		Global Ind Grp					
		42048	Diamond State Ins Co	6,479,195	0.0124%	6,203,233	2,128,314	34.31%
		32859	Penn Amer Ins Co	2,339,511	0.0045%	2,780,105	-787,457	-28.32%
				8,818,706	**0.0168%**	**8,983,338**	**1,340,857**	**14.93%**
167	3488		J A Patterson Grp					
		27081	Bond Safeguard Ins Co	5,516,351	0.0105%	6,257,914	5,499,404	87.88%
		13307	Lexon Ins Co	3,258,865	0.0062%	2,915,139	43,181	1.48%
				8,775,216	**0.0167%**	**9,173,053**	**5,542,585**	**60.42%**
168	517		HANNOVER GRP					
		41343	HDI Gerling Amer Ins Co	8,573,778	0.0164%	7,563,369	-1,873,043	-24.76%
				8,573,778	**0.0164%**	**7,563,369**	**-1,873,043**	**-24.76%**
169	31887		Coface N Amer Ins Co					
		31887	Coface N Amer Ins Co	7,578,771	0.0145%	7,263,164	2,577,402	35.49%
				7,578,771	**0.0145%**	**7,263,164**	**2,577,402**	**35.49%**
170	26565		Ohio Ind Co					
		26565	Ohio Ind Co	7,277,356	0.0139%	6,837,410	1,641,444	24.01%
				7,277,356	**0.0139%**	**6,837,410**	**1,641,444**	**24.01%**
171	3569		Caterpillar Grp					
		11255	Caterpillar Ins Co	6,787,900	0.0129%	4,667,736	1,804,572	38.66%
				6,787,900	**0.0129%**	**4,667,736**	**1,804,572**	**38.66%**
172	689		BANKERS INS GRP					
		33162	Bankers Ins Co	6,555,719	0.0125%	5,985,442	385,692	6.44%
				6,555,719	**0.0125%**	**5,985,442**	**385,692**	**6.44%**

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173	697	VAN ENT GRP						
		37060	Old United Cas Co	6,396,995	0.0122%	7,295,926	3,887,153	53.28%
				6,396,995	**0.0122%**	**7,295,926**	**3,887,153**	**53.28%**
174	12190	American Pet Ins Co						
		12190	American Pet Ins Co	6,011,489	0.0115%	5,842,477	3,876,802	66.36%
				6,011,489	**0.0115%**	**5,842,477**	**3,876,802**	**66.36%**
175	36650	Guarantee Co Of N Amer USA						
		36650	Guarantee Co Of N Amer USA	5,912,224	0.0113%	6,194,236	296,024	4.78%
				5,912,224	**0.0113%**	**6,194,236**	**296,024**	**4.78%**
176	41	CITIGROUP GRP						
		41211	Triton Ins Co	5,870,177	0.0112%	3,112,034	985,248	31.66%
				5,870,177	**0.0112%**	**3,112,034**	**985,248**	**31.66%**
177	246	INDIANA LUMBERMENS GRP						
		14265	Indiana Lumbermens Mut Ins Co	5,806,638	0.0111%	5,132,241	4,099,062	79.87%
				5,806,638	**0.0111%**	**5,132,241**	**4,099,062**	**79.87%**
178	41459	Armed Forces Ins Exch						
		41459	Armed Forces Ins Exch	5,695,684	0.0109%	5,721,639	2,298,097	40.17%
				5,695,684	**0.0109%**	**5,721,639**	**2,298,097**	**40.17%**
179	309	WESTERN NATL MUT GRP						
		26395	Western Home Ins Co	5,426,849	0.0104%	2,666,060	1,796,155	67.37%
				5,426,849	**0.0104%**	**2,666,060**	**1,796,155**	**67.37%**
180	10830	Business Alliance Ins Co						
		10830	Business Alliance Ins Co	4,753,106	0.0091%	5,654,628	1,489,962	26.35%
				4,753,106	**0.0091%**	**5,654,628**	**1,489,962**	**26.35%**
181	29530	AXA Art Ins Corp						
		29530	AXA Art Ins Corp	4,510,339	0.0086%	4,301,857	5,246,531	121.96%
				4,510,339	**0.0086%**	**4,301,857**	**5,246,531**	**121.96%**
182	35009	Financial Cas & Surety Inc						
		35009	Financial Cas & Surety Inc	4,438,313	0.0085%	4,438,313	3,373	0.08%
				4,438,313	**0.0085%**	**4,438,313**	**3,373**	**0.08%**
183	4636	Alterra Capital Holdings Grp						
		21296	Alterra Amer Ins Co	4,434,165	0.0085%	3,840,909	3,089,512	80.44%
				4,434,165	**0.0085%**	**3,840,909**	**3,089,512**	**80.44%**
184	15768	Merced Mut Ins Co						
		15768	Merced Mut Ins Co	4,433,167	0.0085%	4,540,937	1,272,677	28.03%
				4,433,167	**0.0085%**	**4,540,937**	**1,272,677**	**28.03%**
185	4697	Atradius Grp						
		25422	Atradius Trade Credit Ins Co	4,077,531	0.0078%	4,288,753	-284,724	-6.64%
				4,077,531	**0.0078%**	**4,288,753**	**-284,724**	**-6.64%**

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186	18		AMERICAN ROAD GRP					
		19631	American Road Ins Co	4,017,274	0.0077%	3,996,340	1,907,489	47.73%
				4,017,274	**0.0077%**	**3,996,340**	**1,907,489**	**47.73%**
187	124		AMERISURE CO GRP					
		23396	Amerisure Mut Ins Co	4,002,875	0.0076%	3,586,326	2,002,821	55.85%
				4,002,875	**0.0076%**	**3,586,326**	**2,002,821**	**55.85%**
188	4359		Housing Authority Prop Grp					
		10069	Housing Authority Prop A Mut Co	3,633,873	0.0069%	3,096,143	755,123	24.39%
		11206	Housing Enterprise Ins Co Inc	347,546	0.0007%	311,530	26,828	8.61%
				3,981,419	**0.0076%**	**3,407,673**	**781,951**	**22.95%**
189	4716		Fortress Grp					
		26220	Yosemite Ins Co	3,924,782	0.0075%	3,919,010	677,459	17.29%
				3,924,782	**0.0075%**	**3,919,010**	**677,459**	**17.29%**
190	4736		GGC Grp					
		21075	Financial Amer Prop & Cas Ins Co	3,854,015	0.0074%	3,030,365	1,346,189	44.42%
				3,854,015	**0.0074%**	**3,030,365**	**1,346,189**	**44.42%**
191	3478		Hallmark Fin Serv Grp					
		34037	Hallmark Ins Co	3,733,861	0.0071%	4,020,057	2,385,286	59.33%
				3,733,861	**0.0071%**	**4,020,057**	**2,385,286**	**59.33%**
192	1113		MEDMARC INS GRP					
		22241	Medmarc Cas Ins Co	3,732,489	0.0071%	4,317,788	-2,378	-0.06%
				3,732,489	**0.0071%**	**4,317,788**	**-2,378**	**-0.06%**
193	1169		GENERALI GRP					
		11231	Generali Us Branch	3,638,987	0.0069%	4,368,276	49,982	1.14%
				3,638,987	**0.0069%**	**4,368,276**	**49,982**	**1.14%**
194	242		SELECTIVE INS GRP					
		12572	Selective Ins Co Of Amer	3,604,542	0.0069%	3,263,543	181,102	5.55%
				3,604,542	**0.0069%**	**3,263,543**	**181,102**	**5.55%**
195	79		Ally Ins Holdings Grp					
		38601	MIC Prop & Cas Ins Corp	2,098,848	0.0040%	1,256,758	206,919	16.46%
		22012	Motors Ins Corp	1,406,653	0.0027%	1,406,276	1,121,028	79.72%
				3,505,501	**0.0067%**	**2,663,034**	**1,327,947**	**49.87%**
196	968		AXA INS GRP					
		33022	AXA Ins Co	3,399,216	0.0065%	2,937,121	-3,003,395	-102.26%
				3,399,216	**0.0065%**	**2,937,121**	**-3,003,395**	**-102.26%**
197	10048		Hyundai Marine & Fire Ins Co Ltd					
		10048	Hyundai Marine & Fire Ins Co Ltd	3,157,317	0.0060%	3,112,554	362,474	11.65%
				3,157,317	**0.0060%**	**3,112,554**	**362,474**	**11.65%**
198	27480		California Mut Ins Co					
		27480	California Mut Ins Co	2,896,845	0.0055%	3,237,414	1,719,362	53.11%
				2,896,845	**0.0055%**	**3,237,414**	**1,719,362**	**53.11%**

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199	528	MBIA GRP						
		12041	MBIA Ins Corp	2,718,891	0.0052%	55,216,144	-1,068,271	-1.93%
				2,718,891	**0.0052%**	**55,216,144**	**-1,068,271**	**-1.93%**
200	244	CINCINNATI FIN GRP						
		10677	Cincinnati Ins Co	2,594,049	0.0049%	2,427,658	384,164	15.82%
				2,594,049	**0.0049%**	**2,427,658**	**384,164**	**15.82%**
201	866	WESTERN WORLD GRP						
		40436	Stratford Ins Co	2,546,484	0.0049%	2,139,539	88,055	4.12%
				2,546,484	**0.0049%**	**2,139,539**	**88,055**	**4.12%**
202	574	AMERCO CORP GRP						
		31089	Repwest Ins Co	2,486,027	0.0047%	2,486,027	8,098,719	325.77%
				2,486,027	**0.0047%**	**2,486,027**	**8,098,719**	**325.77%**
203	28339	Gateway Ins Co						
		28339	Gateway Ins Co	2,481,830	0.0047%	1,800,642	2,117,650	117.61%
				2,481,830	**0.0047%**	**1,800,642**	**2,117,650**	**117.61%**
204	37940	Lexington Natl Ins Corp						
		37940	Lexington Natl Ins Corp	2,462,533	0.0047%	2,565,520	6,309	0.25%
				2,462,533	**0.0047%**	**2,565,520**	**6,309**	**0.25%**
205	4676	Syncora Holdings Grp						
		20311	Syncora Guar Inc	2,453,101	0.0047%	5,882,477	-6,183,493	-105.12%
				2,453,101	**0.0047%**	**5,882,477**	**-6,183,493**	**-105.12%**
206	775	PHARMACISTS MUT GRP						
		13714	Pharmacists Mut Ins Co	2,307,920	0.0044%	1,598,825	674,152	42.17%
				2,307,920	**0.0044%**	**1,598,825**	**674,152**	**42.17%**
207	31380	American Surety Co						
		31380	American Surety Co	2,257,671	0.0043%	2,318,943	-51,046	-2.20%
				2,257,671	**0.0043%**	**2,318,943**	**-51,046**	**-2.20%**
208	26379	Accredited Surety & Cas Co Inc						
		26379	Accredited Surety & Cas Co Inc	2,138,047	0.0041%	2,138,195	8,041	0.38%
				2,138,047	**0.0041%**	**2,138,195**	**8,041**	**0.38%**
209	869	MINNESOTA MUT GRP						
		10054	Securian Cas Co	2,116,843	0.0040%	2,025,720	611,162	30.17%
				2,116,843	**0.0040%**	**2,025,720**	**611,162**	**30.17%**
210	18538	Bancinsure Inc						
		18538	Bancinsure Inc	2,081,166	0.0040%	2,544,599	2,047,791	80.48%
				2,081,166	**0.0040%**	**2,544,599**	**2,047,791**	**80.48%**
211	4694	Essent Grp						
		13634	Essent Guar Inc	2,019,547	0.0039%	886,693	0	0.00%
				2,019,547	**0.0039%**	**886,693**	**0**	**0.00%**

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Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
212	4743	Christus Hlth Grp						
		36234	Preferred Professional Ins Co	1,969,396	0.0038%	1,830,732	-1,386,902	-75.76%
				1,969,396	**0.0038%**	**1,830,732**	**-1,386,902**	**-75.76%**
213	12750	Evergreen Natl Ind Co						
		12750	Evergreen Natl Ind Co	1,621,726	0.0031%	1,812,659	-50,266	-2.77%
				1,621,726	**0.0031%**	**1,812,659**	**-50,266**	**-2.77%**
214	458	PROTECTIVE LIFE INS GRP						
		35769	Lyndon Prop Ins Co	1,541,604	0.0029%	4,363,244	4,402,581	100.90%
				1,541,604	**0.0029%**	**4,363,244**	**4,402,581**	**100.90%**
215	33499	Dorinco Reins Co						
		33499	Dorinco Reins Co	1,326,438	0.0025%	1,286,481	0	0.00%
				1,326,438	**0.0025%**	**1,286,481**	**0**	**0.00%**
216	4757	Interboro Grp						
		34460	Autoone Ins Co	1,233,432	0.0024%	1,452,647	1,046,836	72.06%
				1,233,432	**0.0024%**	**1,452,647**	**1,046,836**	**72.06%**
217	1208	GRAY INS GRP						
		36307	Gray Ins Co	1,185,285	0.0023%	458,861	99,403	21.66%
				1,185,285	**0.0023%**	**458,861**	**99,403**	**21.66%**
218	29998	Upper Hudson Natl Ins Co						
		29998	Upper Hudson Natl Ins Co	1,167,708	0.0022%	499,623	82,622	16.54%
				1,167,708	**0.0022%**	**499,623**	**82,622**	**16.54%**
219	10499	Corepointe Ins Co						
		10499	Corepointe Ins Co	1,161,801	0.0022%	1,356,591	389,155	28.69%
				1,161,801	**0.0022%**	**1,356,591**	**389,155**	**28.69%**
220	19119	National Unity Ins Co						
		19119	National Unity Ins Co	1,103,202	0.0021%	542,855	167,912	30.93%
				1,103,202	**0.0021%**	**542,855**	**167,912**	**30.93%**
221	12815	Financial Guar Ins Co						
		12815	Financial Guar Ins Co	1,034,294	0.0020%	17,872,216	0	0.00%
				1,034,294	**0.0020%**	**17,872,216**	**0**	**0.00%**
222	10758	Colonial Surety Co						
		10758	Colonial Surety Co	1,014,404	0.0019%	1,032,041	-17,206	-1.67%
				1,014,404	**0.0019%**	**1,032,041**	**-17,206**	**-1.67%**
223	12297	Petroleum Cas Co						
		12297	Petroleum Cas Co	796,712	0.0015%	795,196	355,094	44.65%
				796,712	**0.0015%**	**795,196**	**355,094**	**44.65%**
224	108	LUMBERMENS MUT CAS GRP						
		22918	American Motorists Ins Co	363,840	0.0007%	417,674	8,515,345	2038.75%
		22977	Lumbermens Mut Cas Co	328,998	0.0006%	340,899	-1,576,097	-462.34%
		30562	American Manufacturers Mut Ins Co	17,177	0.0000%	21,303	1,558,506	7315.90%
				710,015	**0.0014%**	**779,876**	**8,497,754**	**1089.63%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: TOTALS [35]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
225	11092		Global Liberty Ins Co of NY					
		11092	Global Liberty Ins Co of NY	699,117	0.0013%	191,948	120,013	62.52%
				699,117	**0.0013%**	**191,948**	**120,013**	**62.52%**
226	669		ZALE CORP GRP					
		30325	Zale Ind Co	668,834	0.0013%	668,834	71,870	10.75%
				668,834	**0.0013%**	**668,834**	**71,870**	**10.75%**
227	450		GENEVE HOLDINGS INC GRP					
		26581	Independence Amer Ins Co	667,419	0.0013%	667,419	523,210	78.39%
				667,419	**0.0013%**	**667,419**	**523,210**	**78.39%**
228	14974		Pennsylvania Lumbermens Mut Ins					
		14974	Pennsylvania Lumbermens Mut Ins	640,220	0.0012%	287,223	165,794	57.72%
				640,220	**0.0012%**	**287,223**	**165,794**	**57.72%**
229	40550		Pacific Pioneer Ins Co					
		40550	Pacific Pioneer Ins Co	618,097	0.0012%	73,936	385,642	521.59%
				618,097	**0.0012%**	**73,936**	**385,642**	**521.59%**
230	201		UTICA GRP					
		25984	Graphic Arts Mut Ins Co	329,885	0.0006%	333,504	128,308	38.47%
		25976	Utica Mut Ins Co	285,107	0.0005%	278,343	-1,377,112	-494.75%
				614,992	**0.0012%**	**611,847**	**-1,248,804**	**-204.10%**
231	594		AMERICAN CONTRACTORS INS GRP					
		19984	ACIG Ins Co	582,515	0.0011%	582,515	57,806	9.92%
				582,515	**0.0011%**	**582,515**	**57,806**	**9.92%**
232	253		HARLEYSVILLE GRP					
		14168	Harleysville Mut Ins Co	540,631	0.0010%	1,452,918	59,002	4.06%
				540,631	**0.0010%**	**1,452,918**	**59,002**	**4.06%**
233	553		Arrowpoint Capital Grp					
		24678	Arrowood Ind Co	534,376	0.0010%	573,224	31,309,306	5461.97%
				534,376	**0.0010%**	**573,224**	**31,309,306**	**5461.97%**
234	4071		RVI Grp					
		10344	Rvi Amer Ins Co	501,806	0.0010%	255,757	0	0.00%
				501,806	**0.0010%**	**255,757**	**0**	**0.00%**
235	40150		MGA Ins Co Inc					
		40150	MGA Ins Co Inc	468,555	0.0009%	623,320	256,364	41.13%
				468,555	**0.0009%**	**623,320**	**256,364**	**41.13%**
236	39551		Continental Heritage Ins Co					
		39551	Continental Heritage Ins Co	459,236	0.0009%	461,822	-1,215	-0.26%
				459,236	**0.0009%**	**461,822**	**-1,215**	**-0.26%**
237	28497		Usplate Glass Ins Co					
		28497	Usplate Glass Ins Co	434,812	0.0008%	454,885	12,346	2.71%
				434,812	**0.0008%**	**454,885**	**12,346**	**2.71%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: TOTALS [35]

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Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
238	3299	AJK Holdings Grp						
		29033	Atain Ins Co	408,257	0.0008%	120,746	0	0.00%
				408,257	**0.0008%**	**120,746**	**0**	**0.00%**
239	4753	Tawa Grp						
		33855	Lincoln Gen Ins Co	369,771	0.0007%	813,716	-14,695,869	-1806.02%
				369,771	**0.0007%**	**813,716**	**-14,695,869**	**-1806.02%**
240	11118	Federated Rural Electric Ins Exch						
		11118	Federated Rural Electric Ins Exch	331,136	0.0006%	329,199	5,990,184	1819.62%
				331,136	**0.0006%**	**329,199**	**5,990,184**	**1819.62%**
241	4701	Torus Ins Grp						
		25496	Torus Natl Ins Co	328,093	0.0006%	75,481	30,736	40.72%
				328,093	**0.0006%**	**75,481**	**30,736**	**40.72%**
242	228	WESTFIELD Grp						
		24120	Westfield Natl Ins Co	302,462	0.0006%	269,427	0	0.00%
				302,462	**0.0006%**	**269,427**	**0**	**0.00%**
243	4725	Enstar Grp						
		20532	Clarendon Natl Ins Co	292,975	0.0006%	311,087	-20,556,643	-6608.00%
		21806	Harbor Specialty Ins Co	87	0.0000%	87	-233,784	!68717.24%
				293,062	**0.0006%**	**311,174**	**-20,790,427**	**-6681.29%**
244	3485	Rothschild Intl Grp						
		41580	Red Shield Ins Co	284,189	0.0005%	289,271	-186,232	-64.38%
				284,189	**0.0005%**	**289,271**	**-186,232**	**-64.38%**
245	25771	CIFG Assur N Amer Inc						
		25771	CIFG Assur N Amer Inc	259,690	0.0005%	440,116	0	0.00%
				259,690	**0.0005%**	**440,116**	**0**	**0.00%**
246	4747	WRM Amer Grp						
		20273	WRM Amer Ind Co Inc	238,205	0.0005%	84,926	9,877	11.63%
				238,205	**0.0005%**	**84,926**	**9,877**	**11.63%**
247	34711	Computer Ins Co						
		34711	Computer Ins Co	227,992	0.0004%	227,992	-1,393	-0.61%
				227,992	**0.0004%**	**227,992**	**-1,393**	**-0.61%**
248	680	AMERISAFE GRP						
		31895	American Interstate Ins Co	178,039	0.0003%	120,815	-16,660	-13.79%
				178,039	**0.0003%**	**120,815**	**-16,660**	**-13.79%**
249	4698	Aspen Ins Holding Grp						
		43460	Aspen Amer Ins Co	175,654	0.0003%	32,353	54,763	169.27%
				175,654	**0.0003%**	**32,353**	**54,763**	**169.27%**
250	508	NATIONAL GRP						
		10801	Fortress Ins Co	163,076	0.0003%	83,877	77,148	91.98%
				163,076	**0.0003%**	**83,877**	**77,148**	**91.98%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: TOTALS [35]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
251	3483	PartnerRe Grp						
		11835	Paris Re Amer Ins Co	155,024	0.0003%	381,129	549,784	144.25%
				155,024	**0.0003%**	**381,129**	**549,784**	**144.25%**
252	22950	Acstar Ins Co						
		22950	Acstar Ins Co	133,836	0.0003%	153,883	-6,873	-4.47%
				133,836	**0.0003%**	**153,883**	**-6,873**	**-4.47%**
253	38300	Samsung Fire & Marine Ins Co Ltd						
		38300	Samsung Fire & Marine Ins Co Ltd	124,497	0.0002%	125,959	10,000	7.94%
				124,497	**0.0002%**	**125,959**	**10,000**	**7.94%**
254	4746	Catalina Holdings Grp						
		23752	Quanta Ind Co	117,125	0.0002%	155,449	-87,074	-56.01%
				117,125	**0.0002%**	**155,449**	**-87,074**	**-56.01%**
255	1332	MAINE EMPLOYERS MUT INS GRP						
		11030	Memic Ind Co	100,113	0.0002%	86,648	62,459	72.08%
				100,113	**0.0002%**	**86,648**	**62,459**	**72.08%**
256	3678	American Independent Ins Grp						
		39098	Omni Ins Co	93,673	0.0002%	125,609	-19,290	-15.36%
				93,673	**0.0002%**	**125,609**	**-19,290**	**-15.36%**
257	4721	Pulte Homes Grp						
		10632	Armor Assur Co	55,187	0.0001%	66,998	0	0.00%
				55,187	**0.0001%**	**66,998**	**0**	**0.00%**
258	352	HSBC Grp						
		28657	HSBC Ins Co of DE	38,783	0.0001%	38,783	6,889	17.76%
				38,783	**0.0001%**	**38,783**	**6,889**	**17.76%**
259	23663	National Amer Ins Co						
		23663	National Amer Ins Co	31,476	0.0001%	40,776	102,451	251.25%
				31,476	**0.0001%**	**40,776**	**102,451**	**251.25%**
260	3589	Maxum Specialty Ins Grp						
		10784	Maxum Cas Ins Co	12,141	0.0000%	1,374	119	8.66%
				12,141	**0.0000%**	**1,374**	**119**	**8.66%**
261	1228	BAR PLAN GRP						
		29513	The Bar Plan Mut Ins Co	9,821	0.0000%	9,671	0	0.00%
				9,821	**0.0000%**	**9,671**	**0**	**0.00%**
262	10909	Sun Surety Ins Co						
		10909	Sun Surety Ins Co	3,080	0.0000%	2,240	0	0.00%
				3,080	**0.0000%**	**2,240**	**0**	**0.00%**
263	14508	Michigan Millers Mut Ins Co						
		14508	Michigan Millers Mut Ins Co	34	0.0000%	34	1,705	5014.71%
				34	**0.0000%**	**34**	**1,705**	**5014.71%**
			Line Total:	**52,429,464,010**	**100.0000%**	**51,985,739,645**	**28,630,314,912**	**55.07%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: Combined PP Auto Liab & PP Auto PD [19.2 & 21.1]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
1	212	ZURICH INS GRP						
		21687	Mid Century Ins Co	1,072,536,772	5.6674%	1,135,209,947	715,356,793	63.02%
		12963	21st Century Ins Co	602,360,576	3.1829%	613,161,506	329,550,394	53.75%
		21652	Farmers Ins Exch	577,788,616	3.0531%	513,188,541	256,143,761	49.91%
		25089	Coast Natl Ins Co	381,710,827	2.0170%	355,992,022	265,921,711	74.70%
		11185	Foremost Ins Co Grand Rapids MI	36,942,604	0.1952%	38,118,001	21,673,981	56.86%
		36404	21st Century Cas Co	14,516,749	0.0767%	14,231,752	8,565,406	60.19%
		11800	Foremost Prop & Cas Ins Co	580,237	0.0031%	575,106	292,409	50.84%
		34789	21st Century Centennial Ins Co	379,498	0.0020%	248,317	21,738	8.75%
		43761	21st Century Superior Ins Co	7,694	0.0000%	7,694	570,246	7411.57%
		10873	Farmers Reins Co	50	0.0000%	50	0	0.00%
				2,686,823,623	**14.1975%**	**2,670,732,936**	**1,598,096,439**	**59.84%**
2	176	STATE FARM GRP						
		25178	State Farm Mut Auto Ins Co	2,597,966,864	13.7279%	2,576,149,091	1,676,050,915	65.06%
				2,597,966,864	**13.7279%**	**2,576,149,091**	**1,676,050,915**	**65.06%**
3	8	ALLSTATE INS GRP						
		19240	Allstate Ind Co	1,264,704,108	6.6828%	1,274,853,210	785,691,749	61.63%
		19232	Allstate Ins Co	280,931,974	1.4845%	286,260,563	133,728,433	46.72%
		30210	Esurance Prop & Cas Ins Co	164,118,846	0.8672%	165,897,417	85,611,180	51.60%
		10358	Encompass Ins Co	39,528,497	0.2089%	39,987,033	30,478,102	76.22%
				1,749,283,425	**9.2434%**	**1,766,998,223**	**1,035,509,464**	**58.60%**
4	1318	Auto Club Enterprises Ins Grp						
		15598	Interins Exch Of The Automobile Club	1,668,464,561	8.8163%	1,661,629,269	957,283,332	57.61%
				1,668,464,561	**8.8163%**	**1,661,629,269**	**957,283,332**	**57.61%**
5	660	MERCURY GEN GRP						
		27553	Mercury Ins Co	1,225,596,659	6.4762%	1,215,819,883	732,481,729	60.25%
		11908	Mercury Cas Co	276,496,746	1.4610%	277,053,223	168,950,105	60.98%
		38342	California Automobile Ins Co	80,554,348	0.4257%	86,058,813	52,378,613	60.86%
				1,582,647,753	**8.3629%**	**1,578,931,919**	**953,810,447**	**60.41%**
6	1278	CALIFORNIA STATE AUTO GRP						
		15539	AAA Northern CA NV & UT Ins Exch	1,336,379,356	7.0616%	1,332,355,494	730,922,442	54.86%
		37770	Western United Ins Co	36,776,554	0.1943%	35,745,858	17,757,832	49.68%
		10921	ACA Ins Co	13,074,204	0.0691%	21,350,223	9,473,153	44.37%
				1,386,230,114	**7.3250%**	**1,389,451,575**	**758,153,427**	**54.56%**
7	31	BERKSHIRE HATHAWAY GRP						
		35882	Geico Gen Ins Co	490,330,295	2.5910%	488,285,754	298,680,527	61.17%
		22055	Geico Ind Co	204,656,597	1.0814%	206,143,168	144,556,202	70.12%
		22063	Government Employees Ins Co	193,725,644	1.0237%	195,322,121	112,284,469	57.49%
		41491	Geico Cas Co	152,987,084	0.8084%	154,072,113	91,291,786	59.25%
		20052	National Liab & Fire Ins Co	905,343	0.0048%	574,177	552,371	96.20%
				1,042,604,963	**5.5092%**	**1,044,397,333**	**647,365,355**	**61.98%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: Combined PP Auto Liab & PP Auto PD [19.2 & 21.1]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
8	200	UNITED SERV AUTOMOBILE ASSN GRP						
		25968	USAA Cas Ins Co	340,601,148	1.7998%	337,254,663	216,459,549	64.18%
		25941	United Serv Automobile Assn	326,908,004	1.7274%	324,818,233	212,734,616	65.49%
		18600	USAA Gen Ind Co	60,487,747	0.3196%	56,263,972	36,103,147	64.17%
		21253	Garrison Prop & Cas Ins Co	51,372,417	0.2715%	46,952,216	39,576,046	84.29%
				779,369,316	**4.1183%**	**765,289,084**	**504,873,358**	**65.97%**
9	155	PROGRESSIVE GRP						
		44288	Progressive Choice Ins Co	453,017,248	2.3938%	449,694,332	236,994,591	52.70%
		27804	Progressive West Ins Co	271,818,947	1.4363%	261,890,773	159,010,736	60.72%
		16322	Progressive Direct Ins Co	33,830,619	0.1788%	31,589,966	17,721,550	56.10%
		24260	Progressive Cas Ins Co	19,486,171	0.1030%	19,805,471	10,172,383	51.36%
		11851	Progressive Advanced Ins Co	36,171	0.0002%	56,635	22,154	39.12%
				778,189,156	**4.1120%**	**763,037,177**	**423,921,414**	**55.56%**
10	111	LIBERTY MUT GRP						
		24740	Safeco Ins Co Of Amer	323,220,250	1.7079%	307,088,692	183,664,037	59.81%
		23035	Liberty Mut Fire Ins Co	292,268,008	1.5444%	285,591,114	180,328,015	63.14%
		37214	American States Preferred Ins Co	35,280,598	0.1864%	34,917,755	22,868,197	65.49%
		39012	Safeco Ins Co Of IL	4,647,071	0.0246%	4,492,771	-1,205,538	-26.83%
		24724	First Natl Ins Co Of Amer	1,546,215	0.0082%	1,533,302	802,840	52.36%
				656,962,142	**3.4715%**	**633,623,634**	**386,457,551**	**60.99%**
11	3495	Infinity Prop & Cas Ins Grp						
		22268	Infinity Ins Co	498,356,120	2.6334%	469,776,817	254,456,859	54.17%
		10068	Hillstar Ins Co	29,088,378	0.1537%	28,591,465	23,906,059	83.61%
		11738	Infinity Auto Ins Co	2,647,678	0.0140%	3,231,616	1,391,121	43.05%
		20260	Infinity Select Ins Co	1,609,719	0.0085%	1,737,126	1,447,144	83.31%
				531,701,895	**2.8096%**	**503,337,024**	**281,201,183**	**55.87%**
12	140	NATIONWIDE CORP GRP						
		19100	Amco Ins Co	222,690,429	1.1767%	227,566,619	152,659,580	67.08%
		25453	Nationwide Ins Co Of Amer	108,625,221	0.5740%	108,637,900	71,750,550	66.05%
		42579	Allied Prop & Cas Ins Co	100,893,470	0.5331%	102,128,249	60,620,605	59.36%
		42889	Victoria Fire & Cas Co	67,562,276	0.3570%	69,736,423	40,892,636	58.64%
		42587	Depositors Ins Co	5,198,185	0.0275%	5,585,519	4,359,910	78.06%
		13242	Titan Ind Co	429,442	0.0023%	387,901	254,108	65.51%
				505,399,023	**2.6706%**	**514,042,611**	**330,537,389**	**64.30%**
13	10683	Wawanesa Gen Ins Co						
		10683	Wawanesa Gen Ins Co	262,548,409	1.3873%	259,597,475	210,141,238	80.95%
				262,548,409	**1.3873%**	**259,597,475**	**210,141,238**	**80.95%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: Combined PP Auto Liab & PP Auto PD [19.2 & 21.1]

Sorted by Market Share

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Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
14	215	Kemper Corp Grp						
		19852	Financial Ind Co	164,959,827	0.8717%	169,703,967	116,556,563	68.68%
		10914	Kemper Independence Ins Co	48,976,913	0.2588%	49,646,098	28,616,367	57.64%
		10226	Unitrin Direct Ins Co	17,879,745	0.0945%	18,901,802	9,631,375	50.95%
		43044	Response Ins Co	1,446,128	0.0076%	1,471,960	934,551	63.49%
		26050	Response Worldwide Ins Co	944,087	0.0050%	994,191	397,588	39.99%
		10970	Response Ind Co Of CA	425,020	0.0022%	705,693	294,656	41.75%
		16063	Unitrin Auto & Home Ins Co	382,669	0.0020%	443,378	177,674	40.07%
				235,014,389	**1.2418%**	**241,867,089**	**156,608,774**	**64.75%**
15	11711	Access Ins Co						
		11711	Access Ins Co	195,973,434	1.0355%	195,145,158	167,154,258	85.66%
				195,973,434	**1.0355%**	**195,145,158**	**167,154,258**	**85.66%**
16	4	Ameriprise Fin Grp						
		29068	IDS Prop Cas Ins Co	189,658,570	1.0022%	188,406,534	127,368,640	67.60%
				189,658,570	**1.0022%**	**188,406,534**	**127,368,640**	**67.60%**
17	3548	Travelers Grp						
		19070	Standard Fire Ins Co	182,838,415	0.9661%	177,774,026	122,272,255	68.78%
		24015	Northland Ins Co	9,017	0.0000%	10,650	6,721	63.11%
				182,847,432	**0.9662%**	**177,784,676**	**122,278,976**	**68.78%**
18	91	HARTFORD FIRE & CAS GRP						
		30104	Hartford Underwriters Ins Co	123,798,291	0.6542%	125,002,194	73,777,731	59.02%
		29424	Hartford Cas Ins Co	47,177,991	0.2493%	50,181,110	29,055,300	57.90%
		29459	Twin City Fire Ins Co Co	4,261,824	0.0225%	4,792,269	2,436,912	50.85%
		27120	Trumbull Ins Co	961,278	0.0051%	73,079	26,578	36.37%
				176,199,384	**0.9311%**	**180,048,652**	**105,296,521**	**58.48%**
19	411	MAPFRE INS GRP						
		13161	Commerce W Ins Co	132,050,608	0.6978%	136,970,533	94,379,663	68.91%
		23876	Mapfre Ins Co	404,089	0.0021%	165,225	128,879	78.00%
				132,454,697	**0.6999%**	**137,135,758**	**94,508,542**	**68.92%**
20	169	SENTRY INS GRP						
		13137	Viking Ins Co Of WI	117,500,816	0.6209%	110,275,831	69,380,846	62.92%
				117,500,816	**0.6209%**	**110,275,831**	**69,380,846**	**62.92%**
21	2538	AmTrust GMACI Maiden Grp						
		23728	National Gen Ins Co	70,356,956	0.3718%	71,801,823	32,296,653	44.98%
		31488	Integon Preferred Ins Co	21,367,516	0.1129%	22,563,574	14,225,566	63.05%
		29742	Integon Natl Ins Co	10,487,368	0.0554%	3,853,463	3,376,597	87.63%
		38660	MIC Gen Ins Corp	9,807,107	0.0518%	10,378,950	6,073,535	58.52%
				112,018,947	**0.5919%**	**108,597,810**	**55,972,351**	**51.54%**
22	241	METROPOLITAN GRP						
		25321	Metropolitan Drt Prop & Cas Ins Co	106,700,741	0.5638%	102,255,738	66,906,565	65.43%
				106,700,741	**0.5638%**	**102,255,738**	**66,906,565**	**65.43%**

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23	10920	Alliance United Ins Co						
		10920	Alliance United Ins Co	105,219,965	0.5560%	103,403,941	70,145,525	67.84%
				105,219,965	**0.5560%**	**103,403,941**	**70,145,525**	**67.84%**
24	33	CALIFORNIA CAS MGMT GRP						
		20117	California Cas Ind Exch	96,073,553	0.5077%	97,009,898	49,312,651	50.83%
				96,073,553	**0.5077%**	**97,009,898**	**49,312,651**	**50.83%**
25	3702	Loya Grp						
		12589	Loya Cas Ins Co	86,111,662	0.4550%	84,650,011	57,320,112	67.71%
				86,111,662	**0.4550%**	**84,650,011**	**57,320,112**	**67.71%**
26	922	American Assets Grp						
		40029	Explorer Ins Co	66,842,408	0.3532%	83,039,597	66,700,565	80.32%
		27847	Insurance Co Of The West	12,142,774	0.0642%	13,074,185	12,950,642	99.06%
				78,985,182	**0.4174%**	**96,113,782**	**79,651,207**	**82.87%**
27	4256	Anchor Ins Holdings Grp						
		40010	Anchor Gen Ins Co	73,479,276	0.3883%	77,733,709	51,984,131	66.87%
				73,479,276	**0.3883%**	**77,733,709**	**51,984,131**	**66.87%**
28	796	QBE INS GRP						
		39217	QBE Ins Corp	34,702,182	0.1834%	35,882,009	29,513,011	82.25%
		25747	Unigard Ins Co	14,950,763	0.0790%	14,552,861	9,999,427	68.71%
		37257	Praetorian Ins Co	7,213,853	0.0381%	9,252,177	5,435,156	58.74%
				56,866,798	**0.3005%**	**59,687,047**	**44,947,594**	**75.31%**
29	28	AMICA MUT GRP						
		19976	Amica Mut Ins Co	53,840,187	0.2845%	52,209,995	36,075,254	69.10%
				53,840,187	**0.2845%**	**52,209,995**	**36,075,254**	**69.10%**
30	802	Capital Ins Grp						
		13544	California Capital Ins Co	45,292,078	0.2393%	44,773,478	30,551,277	68.24%
		12890	Eagle W Ins Co	2,727,308	0.0144%	2,648,502	1,858,344	70.17%
				48,019,386	**0.2537%**	**47,421,980**	**32,409,621**	**68.34%**
31	3638	PGC Holding Corp Grp						
		37648	Permanent Gen Assur Corp	43,328,273	0.2290%	43,388,065	23,311,399	53.73%
				43,328,273	**0.2290%**	**43,388,065**	**23,311,399**	**53.73%**
32	12	AMERICAN INTL GRP						
		19429	Insurance Co Of The State Of PA	28,270,641	0.1494%	34,290,221	20,577,146	60.01%
		19402	Chartis Prop Cas Co	6,739,966	0.0356%	850,810	-78,025	-9.17%
				35,010,607	**0.1850%**	**35,141,031**	**20,499,121**	**58.33%**
33	300	HORACE MANN GRP						
		22578	Horace Mann Ins Co	29,205,000	0.1543%	28,696,684	19,024,904	66.30%
		22756	Horace Mann Prop & Cas Ins Co	5,565,765	0.0294%	5,679,928	2,554,775	44.98%
				34,770,765	**0.1837%**	**34,376,612**	**21,579,679**	**62.77%**

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34	323	CIVIL SERV EMPLOYEE GRP						
		18953	CSE Safeguard Ins Co	16,571,411	0.0876%	17,324,019	11,056,130	63.82%
		10693	Civil Serv Employees Ins Co	12,437,170	0.0657%	12,615,332	14,002,431	111.00%
				29,008,581	**0.1533%**	**29,939,351**	**25,058,561**	**83.70%**
35	27502	Western Gen Ins Co						
		27502	Western Gen Ins Co	28,115,940	0.1486%	27,655,630	20,128,229	72.78%
				28,115,940	**0.1486%**	**27,655,630**	**20,128,229**	**72.78%**
36	761	ALLIANZ INS GRP						
		21873	Firemans Fund Ins Co	28,003,870	0.1480%	29,614,857	12,965,134	43.78%
				28,003,870	**0.1480%**	**29,614,857**	**12,965,134**	**43.78%**
37	225	IAT Reins Co Grp						
		23248	Occidental Fire & Cas Co Of NC	13,668,833	0.0722%	14,034,866	10,872,686	77.47%
		28886	Transguard Ins Co Of Amer Inc	9,481,170	0.0501%	9,459,017	6,891,243	72.85%
		10906	Commercial Alliance Ins Co	3,650,860	0.0193%	1,793,561	1,942,598	108.31%
				26,800,863	**0.1416%**	**25,287,444**	**19,706,527**	**77.93%**
38	12878	Sterling Cas Ins Co						
		12878	Sterling Cas Ins Co	26,356,048	0.1393%	26,582,762	17,670,722	66.47%
				26,356,048	**0.1393%**	**26,582,762**	**17,670,722**	**66.47%**
39	273	WORKMENS GRP						
		13250	Workmens Auto Ins Co	23,074,827	0.1219%	23,367,183	17,596,606	75.30%
				23,074,827	**0.1219%**	**23,367,183**	**17,596,606**	**75.30%**
40	257	SAFEWAY INS GRP						
		12521	Safeway Ins Co	20,526,175	0.1085%	21,783,368	10,463,508	48.03%
		10939	Safeway Direct Ins Co	1,077,419	0.0057%	1,125,665	469,670	41.72%
				21,603,594	**0.1142%**	**22,909,033**	**10,933,178**	**47.72%**
41	38	Chubb Inc Grp						
		20281	Federal Ins Co	21,556,669	0.1139%	20,283,311	9,791,555	48.27%
		35181	Executive Risk Ind Inc	14,964	0.0001%	14,877	37,753	253.77%
		20397	Vigilant Ins Co	253	0.0000%	253	16	6.32%
				21,571,886	**0.1140%**	**20,298,441**	**9,829,324**	**48.42%**
42	3098	Tokio Marine Holdings Inc GRP						
		12904	Tokio Marine & Nichido Fire Ins Co	14,584,123	0.0771%	10,148,770	5,330,418	52.52%
		18058	Philadelphia Ind Ins Co	5,748,398	0.0304%	5,641,750	4,748,135	84.16%
				20,332,521	**0.1074%**	**15,790,520**	**10,078,553**	**63.83%**
43	1129	Sirius Grp						
		37915	Essentia Ins Co	17,781,467	0.0940%	17,154,585	5,494,355	32.03%
				17,781,467	**0.0940%**	**17,154,585**	**5,494,355**	**32.03%**
44	408	AMERICAN NATL FIN GRP						
		11048	Pacific Prop & Cas Co	17,660,783	0.0933%	17,496,348	12,585,245	71.93%
				17,660,783	**0.0933%**	**17,496,348**	**12,585,245**	**71.93%**

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45	3703	Tower Grp						
		15586	Preserver Ins Co	15,158,336	0.0801%	17,809,368	13,502,771	75.82%
		40134	Castlepoint Natl Ins Co	1,922,381	0.0102%	865,548	547,794	63.29%
				17,080,717	**0.0903%**	**18,674,916**	**14,050,565**	**75.24%**
46	661	BCBS of SC Grp						
		12157	Companion Prop & Cas Ins Co	16,648,066	0.0880%	11,193,993	8,079,100	72.17%
				16,648,066	**0.0880%**	**11,193,993**	**8,079,100**	**72.17%**
47	4670	Starr Grp						
		38318	Starr Ind & Liab Co	16,269,113	0.0860%	13,102,472	16,713,785	127.56%
				16,269,113	**0.0860%**	**13,102,472**	**16,713,785**	**127.56%**
48	13127	Nations Ins Co						
		13127	Nations Ins Co	15,852,734	0.0838%	13,253,977	7,732,190	58.34%
				15,852,734	**0.0838%**	**13,253,977**	**7,732,190**	**58.34%**
49	3596	Affirmative Ins Grp						
		42609	Affirmative Ins Co	14,788,631	0.0781%	16,036,245	9,817,765	61.22%
				14,788,631	**0.0781%**	**16,036,245**	**9,817,765**	**61.22%**
50	161	TOPA EQUITIES LTD GRP						
		18031	Topa Ins Co	13,151,446	0.0695%	13,298,307	7,117,085	53.52%
				13,151,446	**0.0695%**	**13,298,307**	**7,117,085**	**53.52%**
51	93	STATE NATL GRP						
		12831	State Natl Ins Co Inc	13,098,945	0.0692%	15,371,928	11,089,054	72.14%
				13,098,945	**0.0692%**	**15,371,928**	**11,089,054**	**72.14%**
52	2898	Western Serv Contract Grp						
		37850	Pacific Specialty Ins Co	12,849,591	0.0679%	13,028,600	4,844,866	37.19%
				12,849,591	**0.0679%**	**13,028,600**	**4,844,866**	**37.19%**
53	10783	Cornerstone Natl Ins Co						
		10783	Cornerstone Natl Ins Co	12,488,214	0.0660%	13,176,906	10,329,749	78.39%
				12,488,214	**0.0660%**	**13,176,906**	**10,329,749**	**78.39%**
54	361	Munich Re Grp						
		23469	American Modern Home Ins Co	7,181,550	0.0379%	7,533,119	3,190,451	42.35%
		23450	American Family Home Ins Co	5,293,389	0.0280%	2,875,812	1,809,076	62.91%
				12,474,939	**0.0659%**	**10,408,931**	**4,999,527**	**48.03%**
55	26905	Century Natl Ins Co						
		26905	Century Natl Ins Co	11,765,811	0.0622%	10,674,275	6,446,515	60.39%
				11,765,811	**0.0622%**	**10,674,275**	**6,446,515**	**60.39%**
56	83	GRANGE INS GRP						
		22101	Grange Ins Assn	10,731,221	0.0567%	10,705,683	6,901,458	64.47%
				10,731,221	**0.0567%**	**10,705,683**	**6,901,458**	**64.47%**
57	626	Ace Ltd Grp						
		18279	Bankers Standard Ins Co	10,647,939	0.0563%	9,018,279	8,246,873	91.45%
				10,647,939	**0.0563%**	**9,018,279**	**8,246,873**	**91.45%**

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58	1326	KINGSWAY GRP						
		33650	Mendota Ins Co	8,704,710	0.0460%	13,485,093	9,811,594	72.76%
		42862	Universal Cas Co	1,194,183	0.0063%	1,972,148	2,053,853	104.14%
				9,898,893	**0.0523%**	**15,457,241**	**11,865,447**	**76.76%**
59	4051	Ocean Harbor Grp						
		12360	Ocean Harbor Cas Ins Co	8,874,207	0.0469%	10,151,612	6,632,362	65.33%
				8,874,207	**0.0469%**	**10,151,612**	**6,632,362**	**65.33%**
60	9	JPMorgan Chase & Co Grp						
		12832	Personal Express Ins Co	8,413,420	0.0445%	8,349,653	5,974,430	71.55%
		22985	Sequoia Ins Co	46,194	0.0002%	51,694	-16,411	-31.75%
				8,459,614	**0.0447%**	**8,401,347**	**5,958,019**	**70.92%**
61	930	DHC GRP						
		23671	National Amer Ins Co of CA	4,598,141	0.0243%	4,648,028	3,804,853	81.86%
		19269	Danielson Natl Ins Co	2,306,279	0.0122%	2,411,660	1,771,250	73.45%
				6,904,420	**0.0365%**	**7,059,688**	**5,576,103**	**78.99%**
62	158	FAIRFAX FIN GRP						
		25054	Hudson Ins Co	6,384,526	0.0337%	6,732,521	2,988,894	44.39%
		13269	Zenith Ins Co	332,069	0.0018%	104,030	245,334	235.83%
				6,716,595	**0.0355%**	**6,836,551**	**3,234,228**	**47.31%**
63	670	FIDELITY NATL FIN GRP						
		25180	Fidelity Natl Ins Co	6,232,740	0.0329%	7,840,419	5,098,747	65.03%
				6,232,740	**0.0329%**	**7,840,419**	**5,098,747**	**65.03%**
64	313	AEGIS GRP						
		33898	Aegis Security Ins Co	5,273,048	0.0279%	5,273,618	3,551,464	67.34%
		17965	American Sentinel Ins Co	810,814	0.0043%	193,627	159,193	82.22%
				6,083,862	**0.0321%**	**5,467,245**	**3,710,657**	**67.87%**
65	309	WESTERN NATL MUT GRP						
		26395	Western Home Ins Co	5,426,849	0.0287%	2,666,060	2,595,920	97.37%
				5,426,849	**0.0287%**	**2,666,060**	**2,595,920**	**97.37%**
66	19	Assurant Inc Grp						
		10111	American Bankers Ins Co Of FL	3,397,616	0.0180%	3,340,341	1,658,619	49.65%
		19615	American Reliable Ins Co	1,360,600	0.0072%	1,335,629	865,471	64.80%
				4,758,216	**0.0251%**	**4,675,970**	**2,524,090**	**53.98%**
67	645	OREGON MUT GRP						
		14907	Oregon Mut Ins Co	4,525,745	0.0239%	4,491,653	2,806,892	62.49%
				4,525,745	**0.0239%**	**4,491,653**	**2,806,892**	**62.49%**
68	4254	The Warranty Grp						
		40827	Virginia Surety Co Inc	3,817,381	0.0202%	2,949,409	1,866,791	63.29%
				3,817,381	**0.0202%**	**2,949,409**	**1,866,791**	**63.29%**

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69	21261	Electric Ins Co						
		21261	Electric Ins Co	3,420,173	0.0181%	3,458,902	2,549,277	73.70%
				3,420,173	**0.0181%**	**3,458,902**	**2,549,277**	**73.70%**
70	3489	Delek Grp						
		19216	Southern Ins Co	2,656,032	0.0140%	3,539,056	2,474,135	69.91%
				2,656,032	**0.0140%**	**3,539,056**	**2,474,135**	**69.91%**
71	70	FIRST AMER TITLE GRP						
		37710	First Amer Prop & Cas Ins Co	2,558,194	0.0135%	1,848,501	1,305,150	70.61%
				2,558,194	**0.0135%**	**1,848,501**	**1,305,150**	**70.61%**
72	748	Meadowbrook Ins Grp						
		21903	Procentury Ins Co	2,489,663	0.0132%	2,639,435	2,432,241	92.15%
				2,489,663	**0.0132%**	**2,639,435**	**2,432,241**	**92.15%**
73	84	American Financial Grp						
		32620	National Interstate Ins Co	1,654,129	0.0087%	1,802,827	805,287	44.67%
		26344	Great Amer Assur Co	686,058	0.0036%	669,830	440,903	65.82%
				2,340,187	**0.0124%**	**2,472,657**	**1,246,190**	**50.40%**
74	1281	BANKAMERICA CORP GRP						
		24813	Balboa Ins Co	1,290,975	0.0068%	1,840,156	403,885	21.95%
		24821	Meritplan Ins Co	811,867	0.0043%	1,936,856	295,136	15.24%
				2,102,842	**0.0111%**	**3,777,012**	**699,021**	**18.51%**
75	4381	Houston Intl Ins Grp						
		35408	Imperium Ins Co	1,982,899	0.0105%	3,527,219	2,190,987	62.12%
				1,982,899	**0.0105%**	**3,527,219**	**2,190,987**	**62.12%**
76	4509	Ironshore Grp						
		23647	Ironshore Ind Inc	1,279,996	0.0068%	684,295	240,999	35.22%
				1,279,996	**0.0068%**	**684,295**	**240,999**	**35.22%**
77	1279	Arch Ins Grp						
		11150	Arch Ins Co	1,246,516	0.0066%	1,774,709	-82,321	-4.64%
				1,246,516	**0.0066%**	**1,774,709**	**-82,321**	**-4.64%**
78	4757	Interboro Grp						
		34460	Autoone Ins Co	1,233,432	0.0065%	1,452,647	1,046,837	72.06%
				1,233,432	**0.0065%**	**1,452,647**	**1,046,837**	**72.06%**
79	785	MARKEL CORP GRP						
		28932	Markel Amer Ins Co	1,164,972	0.0062%	1,246,976	673,555	54.02%
				1,164,972	**0.0062%**	**1,246,976**	**673,555**	**54.02%**
80	19119	National Unity Ins Co						
		19119	National Unity Ins Co	1,103,202	0.0058%	542,855	167,912	30.93%
				1,103,202	**0.0058%**	**542,855**	**167,912**	**30.93%**
81	4672	Dongbu Ins Grp						
		12502	Dongbu Ins Co Ltd	1,078,815	0.0057%	300,601	442,657	147.26%
				1,078,815	**0.0057%**	**300,601**	**442,657**	**147.26%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: Combined PP Auto Liab & PP Auto PD [19.2 & 21.1]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
82	40550	Pacific Pioneer Ins Co						
		40550	Pacific Pioneer Ins Co	617,430	0.0033%	73,120	425,642	582.11%
				617,430	**0.0033%**	**73,120**	**425,642**	**582.11%**
83	40150	MGA Ins Co Inc						
		40150	MGA Ins Co Inc	468,555	0.0025%	623,320	256,364	41.13%
				468,555	**0.0025%**	**623,320**	**256,364**	**41.13%**
84	4725	Enstar Grp						
		20532	Clarendon Natl Ins Co	292,834	0.0015%	340,475	-35,769	-10.51%
		21806	Harbor Specialty Ins Co	87	0.0000%	87	-3,606	-4144.83%
				292,921	**0.0015%**	**340,562**	**-39,375**	**-11.56%**
85	4753	Tawa Grp						
		33855	Lincoln Gen Ins Co	150,400	0.0008%	347,839	-703,552	-202.26%
				150,400	**0.0008%**	**347,839**	**-703,552**	**-202.26%**
86	3483	PartnerRe Grp						
		11835	Paris Re Amer Ins Co	133,684	0.0007%	359,789	549,784	152.81%
				133,684	**0.0007%**	**359,789**	**549,784**	**152.81%**
87	3678	American Independent Ins Grp						
		39098	Omni Ins Co	93,673	0.0005%	125,609	-19,290	-15.36%
				93,673	**0.0005%**	**125,609**	**-19,290**	**-15.36%**
88	3239	Allied World Assur Holding Grp						
		22730	Allied World Reins Co	42,520	0.0002%	48,548	25,781	53.10%
				42,520	**0.0002%**	**48,548**	**25,781**	**53.10%**
89	88	The Hanover Ins Grp						
		22292	Hanover Ins Co	25,516	0.0001%	26,412	2,115	8.01%
				25,516	**0.0001%**	**26,412**	**2,115**	**8.01%**
90	1169	GENERALI GRP						
		11231	Generali Us Branch	22,103	0.0001%	24,019	-14,999	-62.45%
				22,103	**0.0001%**	**24,019**	**-14,999**	**-62.45%**
91	98	WR Berkley Corp GRP						
		40045	Starnet Ins Co	20,871	0.0001%	29,232	17,832	61.00%
				20,871	**0.0001%**	**29,232**	**17,832**	**61.00%**
92	831	DOCTORS CO GRP						
		34495	Doctors Co An Interins Exch	12,735	0.0001%	13,012	4,993	38.37%
				12,735	**0.0001%**	**13,012**	**4,993**	**38.37%**
93	303	GUIDEONE INS GRP						
		15032	Guideone Mut Ins Co	9,420	0.0000%	10,241	16,558	161.68%
				9,420	**0.0000%**	**10,241**	**16,558**	**161.68%**
94	1285	XL AMER GRP						
		22322	Greenwich Ins Co	8,123	0.0000%	8,123	53,150	654.31%
				8,123	**0.0000%**	**8,123**	**53,150**	**654.31%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: Combined PP Auto Liab & PP Auto PD [19.2 & 21.1]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
			Line Total:	**18,924,676,451**	**100.0000%**	**18,829,203,220**	**11,562,359,144**	**61.41%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: Combined Cmcl Auto Liab & Cmcl Auto PD [19.4 + 21.2]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
1	212	ZURICH INS GRP						
		16535	Zurich Amer Ins Co	73,939,926	3.2748%	77,905,255	48,535,748	62.30%
		21326	Empire Fire & Marine Ins Co	42,910,314	1.9005%	43,847,470	1,664,241	3.80%
		21709	Truck Ins Exch	42,224,920	1.8701%	41,836,799	15,436,284	36.90%
		21687	Mid Century Ins Co	29,359,412	1.3003%	28,088,067	20,458,420	72.84%
		21652	Farmers Ins Exch	19,656,445	0.8706%	18,385,050	8,846,356	48.12%
		41181	Universal Underwriters Ins Co	15,685,730	0.6947%	15,941,944	11,396,651	71.49%
		26247	American Guar & Liab Ins	5,915,720	0.2620%	6,956,177	2,505,926	36.02%
		27855	Zurich Amer Ins Co Of IL	2,740,269	0.1214%	3,324,169	3,263,527	98.18%
		40142	American Zurich Ins Co	1,586,429	0.0703%	1,465,775	1,671,268	114.02%
		19356	Maryland Cas Co	1,169,894	0.0518%	1,121,391	110,948	9.89%
		19305	Assurance Co Of Amer	267,167	0.0118%	301,113	14,916	4.95%
		19372	Northern Ins Co Of NY	156,469	0.0069%	166,546	50,033	30.04%
		10318	Exact Prop & Cas Co Inc	111,100	0.0049%	90,187	37,830	41.95%
		10317	Neighborhood Spirit Prop & Cas Co	94,336	0.0042%	93,770	22,011	23.47%
		10315	Civic Prop & Cas Co	92,777	0.0041%	127,555	78,063	61.20%
				235,910,908	**10.4484%**	**239,651,268**	**114,092,222**	**47.61%**
2	111	LIBERTY MUT GRP						
		10836	Golden Eagle Ins Corp	70,524,934	3.1235%	65,340,648	38,838,705	59.44%
		24198	Peerless Ins Co	36,693,884	1.6252%	36,138,228	18,406,797	50.93%
		24171	Netherlands Ins Co The	20,485,098	0.9073%	23,690,100	11,026,437	46.54%
		23035	Liberty Mut Fire Ins Co	15,993,440	0.7083%	11,864,060	6,558,525	55.28%
		24732	General Ins Co Of Amer	14,014,422	0.6207%	14,872,621	3,325,552	22.36%
		26042	Wausau Underwriters Ins Co	13,786,163	0.6106%	12,159,525	8,637,654	71.04%
		19704	American States Ins Co	11,029,248	0.4885%	13,216,708	3,055,715	23.12%
		19690	American Economy Ins Co	9,997,313	0.4428%	10,016,671	3,327,178	33.22%
		24724	First Natl Ins Co Of Amer	5,429,485	0.2405%	5,948,083	4,292,801	72.17%
		18333	Peerless Ind Ins Co	2,709,482	0.1200%	2,744,557	2,681,189	97.69%
		42404	Liberty Ins Corp	2,686,520	0.1190%	2,671,546	1,682,552	62.98%
		23043	Liberty Mut Ins Co	1,796,172	0.0796%	1,480,493	-510,017	-34.45%
		19917	Liberty Ins Underwriters Inc	1,690,038	0.0749%	1,358,888	693,886	51.06%
		26069	Wausau Business Ins Co	1,096,865	0.0486%	1,235,890	1,760,787	142.47%
		21458	Employers Ins of Wausau	515,085	0.0228%	339,438	704,015	207.41%
		33600	LM Ins Corp	139,753	0.0062%	143,223	184,672	128.94%
		33588	First Liberty Ins Corp	71,887	0.0032%	58,174	56,498	97.12%
				208,659,789	**9.2415%**	**203,278,853**	**104,722,946**	**51.52%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: Combined Cmcl Auto Liab & Cmcl Auto PD [19.4 + 21.2]

Sorted by Market Share

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Licensed companies only

Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
3	3548	Travelers Grp						
		25674	Travelers Prop Cas Co Of Amer	86,019,547	3.8098%	88,094,150	54,195,425	61.52%
		25682	Travelers Ind Co Of CT	45,929,530	2.0342%	45,525,976	26,631,587	58.50%
		24015	Northland Ins Co	29,191,876	1.2929%	29,225,453	16,155,761	55.28%
		19046	Travelers Cas Ins Co Of Amer	10,937,466	0.4844%	8,784,788	4,345,836	49.47%
		24767	St Paul Fire & Marine Ins Co	7,080,596	0.3136%	7,575,625	5,991,683	79.09%
		36463	Discover Prop & Cas Ins Co	1,847,719	0.0818%	3,972,929	4,083,278	102.78%
		24791	St Paul Mercury Ins Co	1,570,495	0.0696%	1,779,086	2,283,986	128.38%
		24775	St Paul Guardian Ins Co	257,418	0.0114%	213,592	96,758	45.30%
		19038	Travelers Cas & Surety Co	38,178	0.0017%	38,178	-13,913	-36.44%
		19224	St Paul Protective Ins Co	10,410	0.0005%	6,708	-106,978	-1594.78%
		10819	American Equity Specialty Ins Co	4,984	0.0002%	8,346	-23,197	-277.94%
				182,888,219	**8.1001%**	**185,224,831**	**113,640,226**	**61.35%**
4	140	NATIONWIDE CORP GRP						
		23787	Nationwide Mut Ins Co	102,441,344	4.5371%	102,483,958	46,806,620	45.67%
		13242	Titan Ind Co	20,434,829	0.9051%	20,106,114	12,380,073	61.57%
		15580	Scottsdale Ind Co	19,890,476	0.8809%	14,563,632	12,415,343	85.25%
		28223	Nationwide Agribusiness Ins Co	13,959,782	0.6183%	13,976,102	13,426,339	96.07%
		11991	National Cas Co	7,321,584	0.3243%	6,507,309	3,624,857	55.70%
		13838	Farmland Mut Ins Co	1,175,373	0.0521%	773,634	580,740	75.07%
		25453	Nationwide Ins Co Of Amer	1,163,370	0.0515%	1,067,032	553,834	51.90%
		19100	Amco Ins Co	469,201	0.0208%	339,964	282,257	83.03%
		42889	Victoria Fire & Cas Co	220,814	0.0098%	252,407	7,391	2.93%
				167,076,773	**7.3998%**	**160,070,152**	**90,077,454**	**56.27%**
5	155	PROGRESSIVE GRP						
		11770	United Financial Cas Co	124,387,237	5.5091%	124,573,737	62,503,999	50.17%
		10193	Progressive Express Ins Co	14,183,126	0.6282%	13,868,406	4,590,624	33.10%
		10243	National Continental Ins Co	7,978,782	0.3534%	7,032,283	10,536,184	149.83%
				146,549,145	**6.4906%**	**145,474,426**	**77,630,807**	**53.36%**
6	12	AMERICAN INTL GRP						
		19445	National Union Fire Ins Co Of Pitts	54,372,406	2.4081%	54,387,966	21,137,344	38.86%
		23809	Granite State Ins Co	18,727,843	0.8295%	19,835,141	11,298,646	56.96%
		19429	Insurance Co Of The State Of PA	12,438,705	0.5509%	14,653,766	-3,190,908	-21.78%
		19410	Commerce & Industry Ins Co	6,476,538	0.2868%	6,830,501	2,439,062	35.71%
		23841	New Hampshire Ins Co	6,216,087	0.2753%	7,378,398	-1,331,278	-18.04%
		19402	Chartis Prop Cas Co	2,963	0.0001%	251	13	5.18%
				98,234,542	**4.3508%**	**103,086,023**	**30,352,879**	**29.44%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

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7	796	QBE INS GRP						
		37257	Praetorian Ins Co	36,183,291	1.6025%	45,486,567	17,965,280	39.50%
		25747	Unigard Ins Co	19,339,566	0.8565%	21,773,797	12,651,494	58.10%
		39217	QBE Ins Corp	6,249,321	0.2768%	7,263,730	5,243,823	72.19%
		10340	Stonington Ins Co	373,308	0.0165%	324,338	-187,513	-57.81%
		24414	General Cas Co Of WI	222,626	0.0099%	215,338	31,949	14.84%
		25798	Unigard Ind Co	166,242	0.0074%	264,125	282,285	106.88%
		16217	National Farmers Union Prop & Cas	123,456	0.0055%	126,532	85,448	67.53%
		24449	Regent Ins Co	35,700	0.0016%	47,216	8,149	17.26%
				62,693,510	**2.7767%**	**75,501,643**	**36,080,915**	**47.79%**
8	176	STATE FARM GRP						
		25178	State Farm Mut Auto Ins Co	57,242,421	2.5352%	57,159,286	29,014,921	50.76%
		25143	State Farm Fire & Cas Co	2,530,731	0.1121%	2,705,040	538,311	19.90%
				59,773,152	**2.6473%**	**59,864,326**	**29,553,232**	**49.37%**
9	91	HARTFORD FIRE & CAS GRP						
		19682	Hartford Fire In Co	31,574,296	1.3984%	30,418,654	15,524,629	51.04%
		30104	Hartford Underwriters Ins Co	11,307,881	0.5008%	11,379,019	6,143,105	53.99%
		34690	Property & Cas Ins Co Of Hartford	10,131,227	0.4487%	10,215,287	4,505,364	44.10%
		29424	Hartford Cas Ins Co	4,417,757	0.1957%	4,567,765	4,975,042	108.92%
		29459	Twin City Fire Ins Co Co	1,343,241	0.0595%	1,418,615	339,742	23.95%
		22357	Hartford Accident & Ind Co	187,913	0.0083%	185,914	324,311	174.44%
		11000	Sentinel Ins Co Ltd	143	0.0000%	252	3,702	1469.05%
				58,962,458	**2.6114%**	**58,185,506**	**31,815,895**	**54.68%**
10	3098	Tokio Marine Holdings Inc GRP						
		18058	Philadelphia Ind Ins Co	43,974,059	1.9476%	42,160,769	29,831,251	70.76%
		12904	Tokio Marine & Nichido Fire Ins Co	9,572,381	0.4240%	9,187,402	6,336,538	68.97%
		41238	Trans Pacific Ins Co	40,458	0.0018%	15,166	3,625	23.90%
				53,586,898	**2.3733%**	**51,363,337**	**36,171,414**	**70.42%**
11	218	CNA INS GRP						
		35289	Continental Ins Co	11,950,865	0.5293%	11,089,125	10,305,457	92.93%
		20478	National Fire Ins Co Of Hartford	11,610,995	0.5142%	8,571,277	5,605,603	65.40%
		20427	American Cas Co Of Reading PA	8,462,923	0.3748%	8,938,344	9,851,249	110.21%
		20443	Continental Cas Co	8,207,331	0.3635%	7,253,064	3,252,556	44.84%
		20508	Valley Forge Ins Co	7,281,108	0.3225%	10,712,025	7,748,059	72.33%
		20494	Transportation Ins Co	3,264,508	0.1446%	3,396,783	2,507,920	73.83%
				50,777,730	**2.2489%**	**49,960,618**	**39,270,844**	**78.60%**
12	150	OLD REPUBLIC GRP						
		11371	Great West Cas Co	27,155,083	1.2027%	26,508,224	16,504,486	62.26%
		24139	Old Republic Gen Ins Corp	11,603,199	0.5139%	11,331,705	2,861,746	25.25%
		24147	Old Republic Ins Co	9,450,272	0.4185%	9,129,559	2,220,955	24.33%
		12262	Pennsylvania Manufacturers Assoc Ins	1,910,346	0.0846%	1,610,976	1,004,574	62.36%
		36897	Manufacturers Alliance Ins Co	36,550	0.0016%	54,107	47,346	87.50%
		41424	Pennsylvania Manufacturers Ind Co	25,500	0.0011%	33,568	676	2.01%
				50,180,950	**2.2225%**	**48,668,139**	**22,639,783**	**46.52%**

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13	84	American Financial Grp						
		32620	National Interstate Ins Co	33,739,619	1.4943%	29,837,441	13,499,882	45.24%
		26344	Great Amer Assur Co	5,177,979	0.2293%	8,519,748	3,722,430	43.69%
		21172	Vanliner Ins Co	4,367,411	0.1934%	4,935,377	1,970,531	39.93%
		16691	Great Amer Ins Co	2,957,403	0.1310%	2,684,026	1,674,499	62.39%
		26832	Great Amer Alliance Ins Co	1,393,492	0.0617%	1,085,773	604,421	55.67%
		22136	Great Amer Ins Co of NY	1,194,041	0.0529%	1,263,109	365,011	28.90%
				48,829,945	**2.1627%**	**48,325,474**	**21,836,774**	**45.19%**
14	660	MERCURY GEN GRP						
		11908	Mercury Cas Co	47,770,702	2.1157%	53,286,278	33,650,309	63.15%
				47,770,702	**2.1157%**	**53,286,278**	**33,650,309**	**63.15%**
15	1281	BANKAMERICA CORP GRP						
		24821	Meritplan Ins Co	40,945,936	1.8135%	43,036,662	23,340,662	54.23%
		24813	Balboa Ins Co	5,083,088	0.2251%	6,158,352	2,107,299	34.22%
		24848	Newport Ins Co	471,881	0.0209%	567,732	300,064	52.85%
				46,500,905	**2.0595%**	**49,762,746**	**25,748,025**	**51.74%**
16	93	STATE NATL GRP						
		12831	State Natl Ins Co Inc	41,638,796	1.8442%	45,707,551	30,937,329	67.69%
		22608	National Specialty Ins Co	3,119,479	0.1382%	2,562,760	-1,160,967	-45.30%
				44,758,275	**1.9823%**	**48,270,311**	**29,776,362**	**61.69%**
17	2538	AmTrust GMACI Maiden Grp						
		25011	Wesco Ins Co	34,628,262	1.5337%	19,800,821	11,288,289	57.01%
		31488	Integon Preferred Ins Co	3,060,818	0.1356%	3,000,314	2,595,604	86.51%
		19879	Security Natl Ins Co	841,808	0.0373%	814,480	295,770	36.31%
		29742	Integon Natl Ins Co	140,099	0.0062%	65,686	0	0.00%
				38,670,987	**1.7127%**	**23,681,301**	**14,179,663**	**59.88%**
18	3495	Infinity Prop & Cas Ins Grp						
		20260	Infinity Select Ins Co	33,444,910	1.4813%	31,488,423	18,618,481	59.13%
		11738	Infinity Auto Ins Co	1,549,303	0.0686%	1,739,825	231,247	13.29%
				34,994,213	**1.5499%**	**33,228,248**	**18,849,728**	**56.73%**
19	8	ALLSTATE INS GRP						
		19232	Allstate Ins Co	28,696,845	1.2710%	30,973,461	10,584,085	34.17%
		19240	Allstate Ind Co	6,167,837	0.2732%	5,234,812	5,249,686	100.28%
				34,864,682	**1.5441%**	**36,208,273**	**15,833,771**	**43.73%**
20	748	Meadowbrook Ins Grp						
		25780	Williamsburg Natl Ins Co	16,028,576	0.7099%	16,757,670	6,971,098	41.60%
		18023	Star Ins Co	11,170,497	0.4947%	11,229,938	3,807,734	33.91%
		21903	Procentury Ins Co	6,088,891	0.2697%	5,563,170	4,588,731	82.48%
				33,287,964	**1.4743%**	**33,550,778**	**15,367,563**	**45.80%**

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21	98	WR Berkley Corp GRP						
		10510	Carolina Cas Ins Co	22,212,548	0.9838%	22,558,911	8,658,454	38.38%
		25224	Great Divide Ins Co	5,822,479	0.2579%	4,430,694	1,263,078	28.51%
		36684	Riverport Ins Co	1,967,115	0.0871%	2,180,083	1,141,669	52.37%
		40045	Starnet Ins Co	194,455	0.0086%	290,762	240,732	82.79%
		38911	Berkley Natl Ins Co	3,089	0.0001%	1,011	352	34.82%
				30,199,686	**1.3375%**	**29,461,461**	**11,304,285**	**38.37%**
22	26905	Century Natl Ins Co						
		26905	Century Natl Ins Co	29,356,221	1.3002%	29,647,262	14,453,240	48.75%
				29,356,221	**1.3002%**	**29,647,262**	**14,453,240**	**48.75%**
23	38	Chubb Inc Grp						
		20281	Federal Ins Co	24,333,167	1.0777%	24,880,294	6,756,297	27.16%
		20303	Great Northern Ins Co	3,117,115	0.1381%	2,998,494	1,606,911	53.59%
		20397	Vigilant Ins Co	43,449	0.0019%	45,111	-10,286	-22.80%
		20346	Pacific Ind Co	3,787	0.0002%	30,639	-9,955	-32.49%
				27,497,518	**1.2179%**	**27,954,538**	**8,342,967**	**29.84%**
24	225	IAT Reins Co Grp						
		13234	Wilshire Ins Co	12,363,689	0.5476%	12,351,803	17,641,828	142.83%
		26433	Harco Natl Ins Co	7,460,635	0.3304%	8,275,965	5,574,362	67.36%
		20010	Acceptance Ind Ins Co	4,278,729	0.1895%	4,121,814	2,303,350	55.88%
		28886	Transguard Ins Co Of Amer Inc	3,270,235	0.1448%	3,677,185	2,338,601	63.60%
		23248	Occidental Fire & Cas Co Of NC	10,270	0.0005%	10,683	13,191	123.48%
				27,383,558	**1.2128%**	**28,437,450**	**27,871,332**	**98.01%**
25	802	Capital Ins Grp						
		23540	Monterey Ins Co	17,552,684	0.7774%	16,857,799	12,880,877	76.41%
		13544	California Capital Ins Co	7,710,552	0.3415%	7,360,658	2,020,497	27.45%
		12890	Eagle W Ins Co	1,288,851	0.0571%	1,500,012	832,013	55.47%
				26,552,087	**1.1760%**	**25,718,469**	**15,733,387**	**61.18%**
26	88	The Hanover Ins Grp						
		42552	Nova Cas Co	14,522,818	0.6432%	11,130,932	5,662,712	50.87%
		41840	Allmerica Fin Benefit Ins Co	9,363,170	0.4147%	6,026,539	2,176,054	36.11%
		22306	Massachusetts Bay Ins Co	1,182,843	0.0524%	886,865	511,337	57.66%
		22292	Hanover Ins Co	1,089,018	0.0482%	711,816	8,250	1.16%
		31534	Citizens Ins Co Of Amer	3,197	0.0001%	1,183	37	3.13%
		36064	Hanover Amer Ins Co	1,378	0.0001%	556	4	0.72%
				26,162,424	**1.1587%**	**18,757,891**	**8,358,394**	**44.56%**
27	215	Kemper Corp Grp						
		19852	Financial Ind Co	23,147,609	1.0252%	23,106,863	6,839,649	29.60%
				23,147,609	**1.0252%**	**23,106,863**	**6,839,649**	**29.60%**
28	1279	Arch Ins Grp						
		11150	Arch Ins Co	22,497,590	0.9964%	21,663,632	8,494,302	39.21%
				22,497,590	**0.9964%**	**21,663,632**	**8,494,302**	**39.21%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

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29	7		FEDERATED MUT GRP					
		13935	Federated Mut Ins Co	15,857,950	0.7023%	15,034,040	8,169,228	54.34%
		28304	Federated Serv Ins Co	4,946,970	0.2191%	4,534,020	2,031,430	44.80%
				20,804,920	**0.9214%**	**19,568,060**	**10,200,658**	**52.13%**
30	248		UNITED FIRE & CAS GRP					
		31453	Financial Pacific Ins Co	20,081,111	0.8894%	18,907,124	11,832,672	62.58%
				20,081,111	**0.8894%**	**18,907,124**	**11,832,672**	**62.58%**
31	161		TOPA EQUITIES LTD GRP					
		18031	Topa Ins Co	18,518,112	0.8202%	19,130,281	20,277,403	106.00%
				18,518,112	**0.8202%**	**19,130,281**	**20,277,403**	**106.00%**
32	169		SENTRY INS GRP					
		21180	Sentry Select Ins Co	13,118,252	0.5810%	13,099,525	4,119,238	31.45%
		24988	Sentry Ins A Mut Co	4,386,553	0.1943%	4,477,479	-261,176	-5.83%
		28460	Sentry Cas Co	51,905	0.0023%	57,634	-56,627	-98.25%
				17,556,710	**0.7776%**	**17,634,638**	**3,801,435**	**21.56%**
33	3703		Tower Grp					
		15586	Preserver Ins Co	8,212,542	0.3637%	7,726,133	4,464,635	57.79%
		40134	Castlepoint Natl Ins Co	6,561,312	0.2906%	13,728,782	10,162,560	74.02%
		44300	Tower Ins Co Of NY	2,339,902	0.1036%	1,491,947	731,706	49.04%
				17,113,756	**0.7580%**	**22,946,862**	**15,358,901**	**66.93%**
34	158		FAIRFAX FIN GRP					
		25054	Hudson Ins Co	10,702,147	0.4740%	5,724,982	2,462,136	43.01%
		21113	United States Fire Ins Co	2,965,655	0.1313%	3,091,070	293,818	9.51%
		13269	Zenith Ins Co	1,450,191	0.0642%	481,713	185,481	38.50%
		21105	North River Ins Co	1,282,039	0.0568%	1,354,722	550,091	40.61%
		10936	Seneca Ins Co Inc	139,410	0.0062%	126,664	30,616	24.17%
				16,539,442	**0.7325%**	**10,779,151**	**3,522,142**	**32.68%**
35	626		Ace Ltd Grp					
		22667	Ace Amer Ins Co	14,033,820	0.6216%	15,017,423	8,313,703	55.36%
		20702	Ace Fire Underwriters Ins Co	1,423,224	0.0630%	1,567,314	413,536	26.39%
		43575	Indemnity Ins Co Of North Amer	747,383	0.0331%	756,537	515,377	68.12%
		20699	Ace Prop & Cas Ins Co	272,638	0.0121%	283,293	20,775	7.33%
		22748	Pacific Employers Ins Co	9,387	0.0004%	13,156	-40,718	-309.50%
				16,486,452	**0.7302%**	**17,637,723**	**9,222,673**	**52.29%**
36	456		LANCER FINANCIAL GRP					
		26077	Lancer Ins Co	15,823,579	0.7008%	16,777,535	5,740,803	34.22%
				15,823,579	**0.7008%**	**16,777,535**	**5,740,803**	**34.22%**

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37	761	ALLIANZ INS GRP						
		21857	American Ins Co	5,161,130	0.2286%	5,666,070	2,215,819	39.11%
		21881	National Surety Corp	2,750,761	0.1218%	2,532,911	735,767	29.05%
		21849	American Automobile Ins Co	2,303,730	0.1020%	2,462,532	1,669,625	67.80%
		21873	Firemans Fund Ins Co	1,319,746	0.0585%	1,603,420	839,100	52.33%
		21865	Associated Ind Corp	958,631	0.0425%	981,267	1,203,867	122.68%
				12,493,998	**0.5534%**	**13,246,200**	**6,664,178**	**50.31%**
38	256	ProSight GRP						
		16608	New York Marine & Gen Ins Co	11,682,950	0.5174%	12,352,927	12,864,928	104.14%
				11,682,950	**0.5174%**	**12,352,927**	**12,864,928**	**104.14%**
39	27502	Western Gen Ins Co						
		27502	Western Gen Ins Co	10,779,189	0.4774%	9,857,106	3,772,337	38.27%
				10,779,189	**0.4774%**	**9,857,106**	**3,772,337**	**38.27%**
40	361	Munich Re Grp						
		19720	American Alt Ins Corp	8,674,499	0.3842%	8,477,095	2,163,446	25.52%
		23469	American Modern Home Ins Co	1,525,624	0.0676%	1,525,631	1,627,047	106.65%
				10,200,123	**0.4518%**	**10,002,726**	**3,790,493**	**37.89%**
41	1285	XL AMER GRP						
		22322	Greenwich Ins Co	5,447,320	0.2413%	5,051,680	1,818,749	36.00%
		37885	XL Specialty Ins Co	3,064,933	0.1357%	3,071,285	1,383,253	45.04%
		24554	XL Ins Amer Inc	1,499,228	0.0664%	1,535,322	463,409	30.18%
				10,011,481	**0.4434%**	**9,658,287**	**3,665,411**	**37.95%**
42	457	ARGONAUT GRP						
		19828	Argonaut Midwest Ins Co	7,735,243	0.3426%	8,617,940	6,256,116	72.59%
		19860	Argonaut Great Central Ins Co	1,356,517	0.0601%	1,190,841	790,690	66.40%
		19801	Argonaut Ins Co	858,192	0.0380%	645,641	228,370	35.37%
				9,949,952	**0.4407%**	**10,454,422**	**7,275,176**	**69.59%**
43	32107	Sutter Ins Co						
		32107	Sutter Ins Co	9,940,149	0.4402%	10,252,357	7,171,814	69.95%
				9,940,149	**0.4402%**	**10,252,357**	**7,171,814**	**69.95%**
44	4702	Sparta Grp						
		20613	Sparta Ins Co	9,890,794	0.4381%	7,217,896	3,857,826	53.45%
				9,890,794	**0.4381%**	**7,217,896**	**3,857,826**	**53.45%**
45	31	BERKSHIRE HATHAWAY GRP						
		20052	National Liab & Fire Ins Co	4,144,203	0.1835%	4,024,371	1,072,750	26.66%
		27812	Columbia Ins Co	2,766,214	0.1225%	2,944,616	1,081,684	36.73%
		11673	Redwood Fire & Cas Ins Co	1,515,462	0.0671%	1,968,501	3,049,209	154.90%
		22063	Government Employees Ins Co	1,151,638	0.0510%	775,605	787,010	101.47%
		11967	General Star Natl Ins Co	153,062	0.0068%	329,542	555,354	168.52%
		20087	National Ind Co	105,409	0.0047%	13,485	-374	-2.77%
		35882	Geico Gen Ins Co	133	0.0000%	155	0	0.00%
				9,836,121	**0.4356%**	**10,056,275**	**6,545,633**	**65.09%**

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46	175	STATE AUTO MUT GRP						
		30945	Plaza Ins Co	8,651,431	0.3832%	3,143,843	1,940,149	61.71%
				8,651,431	**0.3832%**	**3,143,843**	**1,940,149**	**61.71%**
47	62	EMC INS CO GRP						
		21415	Employers Mut Cas Co	7,450,515	0.3300%	7,213,221	3,175,680	44.03%
				7,450,515	**0.3300%**	**7,213,221**	**3,175,680**	**44.03%**
48	411	MAPFRE INS GRP						
		13161	Commerce W Ins Co	7,353,406	0.3257%	7,579,894	4,078,118	53.80%
				7,353,406	**0.3257%**	**7,579,894**	**4,078,118**	**53.80%**
49	645	OREGON MUT GRP						
		14907	Oregon Mut Ins Co	5,088,839	0.2254%	5,198,082	3,666,612	70.54%
				5,088,839	**0.2254%**	**5,198,082**	**3,666,612**	**70.54%**
50	3219	NKSJ Holdings Inc Grp						
		11126	Sompo Japan Ins Co of Amer	3,814,830	0.1690%	3,646,370	2,248,364	61.66%
		27073	Nipponkoa Ins Co Ltd US Br	977,769	0.0433%	942,848	235,604	24.99%
		38997	Sompo Japan Fire & Mar Ins Co Amer	176,205	0.0078%	140,136	70,193	50.09%
				4,968,804	**0.2201%**	**4,729,354**	**2,554,161**	**54.01%**
51	1129	Sirius Grp						
		20621	OneBeacon Amer Ins Co	2,721,136	0.1205%	4,802,187	1,462,132	30.45%
		20648	Employers Fire Ins Co	2,184,440	0.0967%	3,161,130	1,500,583	47.47%
		27154	Atlantic Specialty Ins Co	16,330	0.0007%	9,856	-228,710	-2320.52%
				4,921,906	**0.2180%**	**7,973,173**	**2,734,005**	**34.29%**
52	4715	MS & AD Ins Grp						
		20362	Mitsui Sumitomo Ins Co of Amer	2,480,234	0.1098%	2,611,549	1,598,616	61.21%
		22551	Mitsui Sumitomo Ins USA Inc	2,187,998	0.0969%	2,350,893	2,583,246	109.88%
				4,668,232	**0.2068%**	**4,962,442**	**4,181,862**	**84.27%**
53	783	RLI INS GRP						
		13056	RLI Ins Co	4,360,383	0.1931%	4,265,881	1,393,249	32.66%
		37206	Contractors Bonding & Ins Co	4,005	0.0002%	3,587	-32,018	-892.61%
				4,364,388	**0.1933%**	**4,269,468**	**1,361,231**	**31.88%**
54	781	UNION LABOR GRP						
		37893	Ullico Cas Co	3,971,821	0.1759%	3,714,185	2,830,024	76.20%
				3,971,821	**0.1759%**	**3,714,185**	**2,830,024**	**76.20%**
55	4381	Houston Intl Ins Grp						
		35408	Imperium Ins Co	3,627,060	0.1606%	15,029,976	8,292,164	55.17%
				3,627,060	**0.1606%**	**15,029,976**	**8,292,164**	**55.17%**
56	349	FLORISTS MUT GRP						
		13978	Florists Mut Ins Co	3,414,322	0.1512%	3,401,665	3,024,632	88.92%
				3,414,322	**0.1512%**	**3,401,665**	**3,024,632**	**88.92%**

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57	18767	Church Mut Ins Co						
		18767	Church Mut Ins Co	2,659,937	0.1178%	2,673,990	337,497	12.62%
				2,659,937	**0.1178%**	**2,673,990**	**337,497**	**12.62%**
58	26565	Ohio Ind Co						
		26565	Ohio Ind Co	2,509,922	0.1112%	2,116,229	58,538	2.77%
				2,509,922	**0.1112%**	**2,116,229**	**58,538**	**2.77%**
59	28339	Gateway Ins Co						
		28339	Gateway Ins Co	2,479,214	0.1098%	1,798,398	2,117,650	117.75%
				2,479,214	**0.1098%**	**1,798,398**	**2,117,650**	**117.75%**
60	867	Baldwin & Lyons Grp						
		40460	Sagamore Ins Co	2,270,693	0.1006%	1,953,668	2,853,946	146.08%
		12416	Protective Ins Co	164,094	0.0073%	307,769	67,006	21.77%
				2,434,787	**0.1078%**	**2,261,437**	**2,920,952**	**129.16%**
61	9	JPMorgan Chase & Co Grp						
		22985	Sequoia Ins Co	2,167,248	0.0960%	2,497,770	668,088	26.75%
				2,167,248	**0.0960%**	**2,497,770**	**668,088**	**26.75%**
62	866	WESTERN WORLD GRP						
		40436	Stratford Ins Co	2,108,397	0.0934%	1,752,252	843,195	48.12%
				2,108,397	**0.0934%**	**1,752,252**	**843,195**	**48.12%**
63	246	INDIANA LUMBERMENS GRP						
		14265	Indiana Lumbermens Mut Ins Co	1,990,744	0.0882%	1,821,739	922,167	50.62%
				1,990,744	**0.0882%**	**1,821,739**	**922,167**	**50.62%**
64	785	MARKEL CORP GRP						
		38970	Markel Ins Co	1,421,287	0.0629%	1,349,138	-450,973	-33.43%
		28932	Markel Amer Ins Co	554,409	0.0246%	879,027	464,790	52.88%
				1,975,696	**0.0875%**	**2,228,165**	**13,817**	**0.62%**
65	303	GUIDEONE INS GRP						
		15032	Guideone Mut Ins Co	1,917,128	0.0849%	2,101,522	1,845,956	87.84%
				1,917,128	**0.0849%**	**2,101,522**	**1,845,956**	**87.84%**
66	19	Assurant Inc Grp						
		42978	American Security Ins Co	1,262,331	0.0559%	1,569,995	654,385	41.68%
		19615	American Reliable Ins Co	495,862	0.0220%	465,834	31,795	6.83%
				1,758,193	**0.0779%**	**2,035,829**	**686,180**	**33.71%**
67	510	NAVIGATORS GRP						
		42307	Navigators Ins Co	1,599,580	0.0708%	3,271,876	2,381,146	72.78%
				1,599,580	**0.0708%**	**3,271,876**	**2,381,146**	**72.78%**
68	39861	Golden Bear Ins Co						
		39861	Golden Bear Ins Co	1,585,707	0.0702%	1,503,448	549,997	36.58%
				1,585,707	**0.0702%**	**1,503,448**	**549,997**	**36.58%**

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69	306	CUNA MUT GRP						
		10847	Cumis Ins Society Inc	1,453,576	0.0644%	2,460,365	-201,459	-8.19%
				1,453,576	**0.0644%**	**2,460,365**	**-201,459**	**-8.19%**
70	922	American Assets Grp						
		40029	Explorer Ins Co	1,361,821	0.0603%	2,178,369	940,056	43.15%
		27847	Insurance Co Of The West	68,779	0.0030%	77,519	2,148	2.77%
				1,430,600	**0.0634%**	**2,255,888**	**942,204**	**41.77%**
71	920	Global Ind Grp						
		42048	Diamond State Ins Co	1,411,692	0.0625%	1,125,069	877,358	77.98%
				1,411,692	**0.0625%**	**1,125,069**	**877,358**	**77.98%**
72	79	Ally Ins Holdings Grp						
		22012	Motors Ins Corp	1,403,800	0.0622%	1,403,800	1,120,920	79.85%
				1,403,800	**0.0622%**	**1,403,800**	**1,120,920**	**79.85%**
73	36790	Springfield Ins Co Inc						
		36790	Springfield Ins Co Inc	1,365,782	0.0605%	1,434,329	-161,458	-11.26%
				1,365,782	**0.0605%**	**1,434,329**	**-161,458**	**-11.26%**
74	83	GRANGE INS GRP						
		22101	Grange Ins Assn	1,348,765	0.0597%	1,330,755	165,036	12.40%
				1,348,765	**0.0597%**	**1,330,755**	**165,036**	**12.40%**
75	4670	Starr Grp						
		38318	Starr Ind & Liab Co	1,157,749	0.0513%	551,956	242,875	44.00%
				1,157,749	**0.0513%**	**551,956**	**242,875**	**44.00%**
76	10499	Corepointe Ins Co						
		10499	Corepointe Ins Co	1,140,672	0.0505%	1,149,892	415,255	36.11%
				1,140,672	**0.0505%**	**1,149,892**	**415,255**	**36.11%**
77	4716	Fortress Grp						
		26220	Yosemite Ins Co	1,042,754	0.0462%	1,314,130	67,065	5.10%
				1,042,754	**0.0462%**	**1,314,130**	**67,065**	**5.10%**
78	21261	Electric Ins Co						
		21261	Electric Ins Co	974,593	0.0432%	974,593	1,089,411	111.78%
				974,593	**0.0432%**	**974,593**	**1,089,411**	**111.78%**
79	13528	Brotherhood Mut Ins Co						
		13528	Brotherhood Mut Ins Co	968,168	0.0429%	816,838	569,655	69.74%
				968,168	**0.0429%**	**816,838**	**569,655**	**69.74%**
80	1120	EVEREST REINS HOLDINGS GRP						
		10120	Everest Natl Ins Co	705,372	0.0312%	1,633,672	1,802,817	110.35%
				705,372	**0.0312%**	**1,633,672**	**1,802,817**	**110.35%**
81	11092	Global Liberty Ins Co of NY						
		11092	Global Liberty Ins Co of NY	691,033	0.0306%	190,675	119,351	62.59%
				691,033	**0.0306%**	**190,675**	**119,351**	**62.59%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

Line of Business: Combined Cmcl Auto Liab & Cmcl Auto PD [19.4 + 21.2]

Sorted by Market Share

Source: NAIC Database

Licensed companies only

Rec #	Group #	Naic #	Company Name	Written Premium	Market Share	Earned Premium	Incurred Losses	Loss Ratio
82	244		CINCINNATI FIN GRP					
		10677	Cincinnati Ins Co	641,856	0.0284%	638,697	263,102	41.19%
				641,856	**0.0284%**	**638,697**	**263,102**	**41.19%**
83	74		DELPHI FIN GRP					
		15105	Safety Natl Cas Corp	603,597	0.0267%	241,582	236,673	97.97%
				603,597	**0.0267%**	**241,582**	**236,673**	**97.97%**
84	4743		Christus Hlth Grp					
		36234	Preferred Professional Ins Co	439,668	0.0195%	286,665	48,217	16.82%
				439,668	**0.0195%**	**286,665**	**48,217**	**16.82%**
85	517		HANNOVER GRP					
		41343	HDI Gerling Amer Ins Co	374,900	0.0166%	16,975	2,464	14.52%
				374,900	**0.0166%**	**16,975**	**2,464**	**14.52%**
86	3416		AXIS Capital Grp					
		37273	Axis Ins Co	277,249	0.0123%	264,659	129,773	49.03%
				277,249	**0.0123%**	**264,659**	**129,773**	**49.03%**
87	14974		Pennsylvania Lumbermens Mut Ins					
		14974	Pennsylvania Lumbermens Mut Ins	262,054	0.0116%	85,245	172,093	201.88%
				262,054	**0.0116%**	**85,245**	**172,093**	**201.88%**
88	124		AMERISURE CO GRP					
		23396	Amerisure Mut Ins Co	233,744	0.0104%	234,865	95,309	40.58%
				233,744	**0.0104%**	**234,865**	**95,309**	**40.58%**
89	408		AMERICAN NATL FIN GRP					
		11048	Pacific Prop & Cas Co	187,443	0.0083%	189,482	24,789	13.08%
				187,443	**0.0083%**	**189,482**	**24,789**	**13.08%**
90	38733		Alaska Natl Ins Co					
		38733	Alaska Natl Ins Co	154,748	0.0069%	181,972	3,351	1.84%
				154,748	**0.0069%**	**181,972**	**3,351**	**1.84%**
91	181		SWISS RE GRP					
		29874	North Amer Specialty Ins Co	121,108	0.0054%	117,292	18,184	15.50%
		29700	North Amer Elite Ins Co	17,683	0.0008%	21,704	-1,727	-7.96%
				138,791	**0.0061%**	**138,996**	**16,457**	**11.84%**
92	18		AMERICAN ROAD GRP					
		19631	American Road Ins Co	71,773	0.0032%	50,839	0	0.00%
				71,773	**0.0032%**	**50,839**	**0**	**0.00%**
93	201		UTICA GRP					
		25976	Utica Mut Ins Co	54,069	0.0024%	53,590	-1,032,217	-1926.14%
		25984	Graphic Arts Mut Ins Co	4,529	0.0002%	4,399	-298	-6.77%
				58,598	**0.0026%**	**57,989**	**-1,032,515**	**-1780.54%**
94	18538		Bancinsure Inc					
		18538	Bancinsure Inc	51,028	0.0023%	59,670	115,998	194.40%
				51,028	**0.0023%**	**59,670**	**115,998**	**194.40%**

2011 CALIFORNIA P & C MARKET SHARE REPORT

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Rec #	*Group #*	*Naic #*	*Company Name*	*Written Premium*	*Market Share*	*Earned Premium*	*Incurred Losses*	*Loss Ratio*
95	661	BCBS of SC Grp						
		12157	Companion Prop & Cas Ins Co	42,307	0.0019%	13,839	270,880	1957.37%
				42,307	**0.0019%**	**13,839**	**270,880**	**1957.37%**
96	11118	Federated Rural Electric Ins Exch						
		11118	Federated Rural Electric Ins Exch	35,532	0.0016%	35,297	39,841	112.87%
				35,532	**0.0016%**	**35,297**	**39,841**	**112.87%**
97	4747	WRM Amer Grp						
		20273	WRM Amer Ind Co Inc	20,286	0.0009%	9,004	2,368	26.30%
				20,286	**0.0009%**	**9,004**	**2,368**	**26.30%**
98	574	AMERCO CORP GRP						
		31089	Repwest Ins Co	17,835	0.0008%	17,835	-34,926	-195.83%
				17,835	**0.0008%**	**17,835**	**-34,926**	**-195.83%**
99	3589	Maxum Specialty Ins Grp						
		10784	Maxum Cas Ins Co	10,032	0.0004%	1,109	119	10.73%
				10,032	**0.0004%**	**1,109**	**119**	**10.73%**
100	108	LUMBERMENS MUT CAS GRP						
		22918	American Motorists Ins Co	949	0.0000%	949	0	0.00%
		22977	Lumbermens Mut Cas Co	126	0.0000%	126	-38	-30.16%
		30562	American Manufacturers Mut Ins Co	10	0.0000%	10	0	0.00%
				1,085	**0.0000%**	**1,085**	**-38**	**-3.50%**
			Line Total:	**2,257,861,638**	**100.0000%**	**2,260,315,392**	**1,196,839,657**	**52.95%**