California Department of Managed Health Care/Department of Insurance CA Large Group Historical Data Spreadsheet August 6, 2018 For Policies subject to CIC 10181.45 or CHSC 1374.21

1. Reporting Year 2018 2. Enter DMHC Health Plan ID/CDI NAIC No. 3. Legal Name 4. DBA

California Department of Managed Health Care/Department of Insurance CA Large Group Historical Data Spreadsheet August 6, 2018

For Policies subject to CIC 10181.45 or CHSC 1374.21

Historical Data - Premium and Claims

HMO/POS		Historical Data					
		2013	2014	2015	2016	2017	
1.	Premium: 1.1 Total premium						
2.	Claims: 2.1 Claims Incurred and Paid 2.2 Direct claim reserves 2.3 Experience rating refunds (rate credits) paid 2.4 Reserve for experience rating refunds (rate credits) 2.5 Contingent benefit and lawsuit reserves 2.6 Total incurred claims	0	0	0	0	0	
3.	Federal and State Taxes and Licensing or Regulatory Fees 3.1 Federal taxes and assessments 3.1a Federal income taxes deductible from premium in MLR calculations 3.1b Patient Centered Outcomes Research Institute (PCORI) Fee 3.1c Affordable Care Act section 9010 Fee 3.1d Federal Transitional Reinsurance Fee 3.1e Other Federal Taxes and assessments deductible from premium 3.2 State Premium Tax 3.3 State Income Tax 3.4 Regulatory authority licenses and fees 3.5 Other Taxes and Fees 3.6 Total Federal and State Taxes and fees	0	0	0	0	0	
4.	Health Care Quality Improvement Expenses Incurred 4.1 Improve health outcomes 4.2 Activities to prevent hospital readmission 4.3 Improve patient safety and reduce medical errors 4.4 Wellness and health promotion activities 4.5 Health information technology expenses related to improving health care quality 4.6 Allowable Implementation ICD-10 expenses (not to exceed 0.3% of premium) 4.7 Total Incurred Health Care Quality Improvement Expenses	0	0	0	0	0	
5.	Non-Claims Costs 5.1 Administrative Expenses 5.2 Agents and brokers fees and commissions 5.3 Other general and administrative expenses 5.4 Total non-claims costs	0	0	0	0	0	
6.	Other Indicators or information 6.1 Number of covered lives 6.2 Member months						

California Department of Managed Health Care/Department of Insurance CA Large Group Historical Data Spreadsheet August 6, 2018

For Policies subject to CIC 10181.45 or CHSC 1374.21

Historical Data - Premium and Claims

PPO/EPO		Historical Data					
		2013	2014	2015	2016	2017	
1.	Premium: 1.1 Total premium	46,571,622	56,843,376	67,484,707	86,799,259	117,231,163	
2.	Claims:						
	2.1 Claims Incurred and Paid	29,400,631	33,692,072	40,800,444	56,341,818	87,237,704	
	2.2 Direct claim reserves	1,128,561	580,624	581,025	800,656	699,987	
	2.3 Experience rating refunds (rate credits) paid	0	0	0	0		
	2.4 Reserve for experience rating refunds (rate credits)	0	0	0	0		
	2.5 Contingent benefit and lawsuit reserves	0	0	0	0		
	2.6 Total incurred claims	30,529,192	34,272,696	41,381,469	57,142,474	87,937,691	
3.	Federal and State Taxes and Licensing or Regulatory Fees						
	3.1 Federal taxes and assessments						
	3.1a Federal income taxes deductible from premium in MLR calculations	2,883,966	2,559,429	(547,275)	(81,722)	(2,683,503)	
	3.1b Patient Centered Outcomes Research Institute (PCORI) Fee	0	39,426	15,858	29,049	42,547	
	3.1c Affordable Care Act section 9010 Fee	0	745,768	1,149,189	1,149,558	0	
	3.1d Federal Transitional Reinsurance Fee	0	534.032	473,266	394,113	0	
	3.1e Other Federal Taxes and assessments deductible from premium	0	0	0	155,004	208,354	
	3.2 State Premium Tax	1,018,126	1,256,099	1,453,543	1,756,846	3,976,671	
	3.3 State Income Tax	1,010,120	1,230,033	8,942	1,700,040	0,570,071	
	3.4 Regulatory authority licenses and fees	17,983	(118,246)	100,627	52,875	146,831	
	3.5 Other Taxes and Fees	17,505	(110,240)	100,027	02,070	140,001	
	3.6 Total Federal and State Taxes and fees	3,920,076	5,016,509	2,654,149	3,455,723	1,690,902	
	3.0 Total Federal and State Taxes and fees	3,320,070	3,010,309	2,004,149	3,433,723	1,030,302	
4.	Health Care Quality Improvement Expenses Incurred						
	4.1 Improve health outcomes	101,478	120,935	112,365	140,769	190,032	
	4.2 Activities to prevent hospital readmission	12,383	20,889	37,478	71,545	92,431	
	4.3 Improve patient safety and reduce medical errors	11,482	19,659	36,320	70,271	91,813	
	4.4 Wellness and health promotion activities	11,209	13,991	102,350	174,784	238,189	
	4.5 Health information technology expenses related to improving health care quality	31,167	33,421	36,320	19,814	59,679	
	4.6 Allowable Implementation ICD-10 expenses (not to exceed 0.3% of	0	0	0	0	0	
	premium)						
	4.7 Total Incurred Health Care Quality Improvement Expenses	167,719	208,895	324,833	477,183	672,144	
5.	Non-Claims Costs						
	5.1 Administrative Expenses	2,495,969	3,407,826	5,025,813	5,981,839	7,067,392	
	5.2 Agents and brokers fees and commissions	2,285,400	2,719,753	3,230,526	4,500,658	6,432,727	
	5.3 Other general and administrative expenses	1,885,773	2,390,578	3,460,586	4,436,953	5,941,824	
	5.4 Total non-claims costs	6,667,142	8,518,158	11,716,924	14,919,450	19,441,943	
6.	Other Indicators or information						
	6.1 Number of covered lives	9,536	11,153	13,714	17,258	23,762	
	6.2 Member months	106,366	124,423	143,799	185,958	244,210	

California Department of Managed Health Care/Department of Insurance CA Large Group Historical Data Spreadsheet August 6, 2018

For Policies subject to CIC 10181.45 or CHSC 1374.21

Historical Data - Premium and Claims

HMO/POS		Historical Data					
		2013	2014	2015	2016	2017	
1.	Total Dollars 1.1 Premiums 1.2 Claims Costs 1.3 Administrative Expenses 1.4 Taxes and Fees 1.5 Quality Improvement Expenses	0 0 0 0	0 0 0 0	0 0 0 0	0 0 0 0	0 0 0 0	
2.	PMPM 2.1 Premiums 2.2 Claims Costs 2.3 Administrative Expenses 2.4 Taxes and Fees 2.5 Quality Improvement Expenses						
3.	Average Change in Rating Components (%) 3.1 Premiums 3.2 Claims Costs 3.3 Administrative Expenses 3.4 Taxes and Fees 3.5 Quality Improvement Expenses	N/A N/A N/A N/A N/A					

PPO/EPO		Historical Data					
		2013	2014	2015	2016	2017	
1.	Total Dollars 1.1 Premiums 1.2 Claims Costs 1.3 Administrative Expenses 1.4 Taxes and Fees 1.5 Quality Improvement Expenses	46,571,622 30,529,192 6,667,142 3,920,076 167,719	56,843,376 34,272,696 8,518,158 5,016,509 208,895	67,484,707 41,381,469 11,716,924 2,654,149 324,833	86,799,259 57,142,474 14,919,450 3,455,723 477,183	117,231,163 87,937,691 19,441,943 1,690,902 672,144	
2.	PMPM 2.1 Premiums 2.2 Claims Costs 2.3 Administrative Expenses 2.4 Taxes and Fees 2.5 Quality Improvement Expenses	438 287 63 37 2	457 275 68 40 2	469 288 81 18 2	467 307 80 19 3	480 360 80 7 3	
3.	Average Change in Rating Components (%) 3.1 Premiums 3.2 Claims Costs 3.3 Administrative Expenses 3.4 Taxes and Fees 3.5 Quality Improvement Expenses	N/A N/A N/A N/A N/A	-4.0% 9.2% 9.4%	4.5% 19.0% -54.2%	6.8% -1.5% 0.7%	-0.8% -62.7%	