2017 Homeowners Premium Survey (HPS)

AVAILABLE DISCOUNTS - PART 1

The following Discounts - Part 1 are available from each insurer as indicated below.

	AUTOMATIC SPRINKLERS	AUTOMATIC EQ GAS LINE SHUT OFF	CLAIM FREE ON RENEWAL	DEAD-BOLT LOCKS	PROTECTIVE DEVICES	EARTHQUAKE RETROFIT
Insurance Company		LINE SHUT OFF				
AAA (INTERINSURANCE EXCHANGE OF THE AUTOMOBILE CLUB)				1% to 3%	1% to 9%	
,				\$5 Credit	170 10 070	
				when		
				combined with		
AEGIS SECURITY INSURANCE CO			20/ 60/ 90/			
			3%, 6%, 8%	•		
			or 10%	`		
ALC PROPERTY CARLIAL TV COMPANY	F0/ a= 400/	5 0/	(Homeowners)	Home)	20/ 15 450/	
ALL STATE INCLUDIANCE COMPANY	5% or 10% 10%	5%		5%	3% to 15%	
ALLSTATE INSURANCE COMPANY			15%	5%	5% to 15%	
AMCO INSURANCE COMPANY	2% to 5%		2%	20/ 11/02	2% to 15%	
AMERICAN MODERN INSURANCE GROUP			23% MH	2% HO3		
AMERICAN NATIONAL			F0/ 1- 4F0/		5 0/	
AMERICAN RELIABLE INSURANCE COMPANY	400/ 1 000/		5% to 15%		5%	
AMICA MUTUAL INSURANCE COMPANY	16% to 26%		3.5% to 8.5%		4% to 26%	
ASSURANT GROUP: American Bankers Ins	5%		2%			
ASSURANT GROUP: American Security Ins						
BANKERS STANDARD INSURANCE COMPANY						Separate
	10%	5%			2% to 10%	rating factors
CALIFORNIA CAPITAL INSURANCE GROUP	5%, 10%		5%			
CALIFORNIA CASUALTY INDEMNITY EXCHANGE	5% and 10%		Up to 19%	Up to 5%	•	
CHUBB GROUP OF INS CO (FEDERAL)	10%	5%			Max 20%. See	10%
CIVIL SERVICE EMPLOYEES INS GROUP: CSE Safeguard	5% to 20%	3%	See footnotes			
CIVIL SERVICE EMPLOYEES INS GROUP: Civil Service	370 to 2070	370	See lootilotes			
Employees Ins						
COASTAL SELECT PROPERTY INSURANCE COMPANY						
CRESTBROOK INSURANCE COMPANY	5% to 10%	5%	5%		Up to 35%	
			Up to 10%		•	
CSAA INSURANCE EXCHANGE			See Company			
·			Footnotes			
ENCOMPASS INSURANCE COMPANY	8% to 13%		15%		Up to 38%	
FARMERS (FIRE INS EXCHANGE)	10%	5%	Varies			
FIRST AMERICAN GROUP: FIRST AMERICAN INSURANCE	8% to 13%				2% to 13%	
FIRST AMERICAN GROUP: FIRST AMERICAN SPECIALTY	070 10 1070				270 10 1070	
INSURANCE						
FOREMOST INSURANCE COMPANY GRAND RAPIDS, MICHIGAN						
FOREMOST PROPERTY AND CASUALTY INSURANCE						
COMPANY CENERAL INSURANCE COMPANY OF AMERICA	7%	5%				
GENERAL INSURANCE COMPANY OF AMERICA	1%	5%				10%
GEOVERA INSURANCE COMPANY	5%					10%
GRANGE INSURANCE ASSOCIATION	3%				Peril 1: 2% to	
HARTEORD (SENTINE) INS CO.	Peril 1: 8% to		10% for Perils		20%; Peril 4:	
HARTFORD (SENTINEL INS CO)	13%				· ·	
HOMESITE INSURANCE COMPANY OF CALIFORNIA			1 to 9	FEIII 4. 4%	4% to 24%	
	10%		Up to 15%		Up to 20%	
HORACE MANN PROPERTY & CASHALTY INSURANCE			5%		5% & 10%	
HORACE MANN PROPERTY & CASUALTY INSURANCE			5%		5% & 10%	
		1	J /0	1%		
COMPANY	F0/					
COMPANY IDS PROPERTY CASUALTY INSURANCE COMPANY	5% 8% to 13%	E0/	150/		1% to 15%	/10/
COMPANY IDS PROPERTY CASUALTY INSURANCE COMPANY INTEGON NATIONAL INS CO (National General)	8% to 13%	5%	15%	2%	2% to 15%	4%
COMPANY IDS PROPERTY CASUALTY INSURANCE COMPANY			15%			4%

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Statistical Analysis Division Source: HPS 2017

2017 Homeowners Premium Survey (HPS)

AVAILABLE DISCOUNTS - PART 1

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Insurance Company	AUTOMATIC SPRINKLERS	AUTOMATIC EQ GAS LINE SHUT OFF	CLAIM FREE ON RENEWAL	DEAD-BOLT LOCKS	PROTECTIVE DEVICES	EARTHQUAKE RETROFIT
MERCURY INS GROUP: California Automobile Insurance	Un to 200/		F0/ +- 000/	Un to 40/	Un to 22 70/	Un to 200/
Company	Up to 20%		5% to 20%	Up to 1%	Up to 32.7%	Up to 20%
METROPOLITAN DIRECT PROPERTY AND CASUALTY INSURANCE COMPANY	5% to 10%	5%	5% to 15%		5% to 15%	
NATIONWIDE INSURANCE COMPANY OF AMERICA	2% to 5%		2%		2% to 15%	
OREGON MUTUAL INSURANCE COMPANY	6% or 10%				Up to 20%	See footnotes
PACIFIC PROPERTY AND CASUALTY COMPANY	5% to 10%		Up to 19%			
PACIFIC SPECIALTY INSURANCE COMPANY						
PRIVILEGE UNDERWRITERS RECIPROCAL EXCHANGE	10%	5%			10% to 5%	39% to 3%
QBE INSURANCE COMPANY	5%				1.5%	
SAFECO INSURANCE COMPANIES	4% to 7%					
STATE FARM GENERAL INSURANCE COMPANY	5% to 10%		9% to 24%		2% to 15%	
STILLWATER INSURANCE COMPANY	5% to 10%		5% to 15%		See footnotes	
STILLWATER PROPERTY & CASUALTY CO.	5% to 10%		5% to 15%		See footnotes	
TOKIO MARINE AMERICA INSURANCE COMPANY	8% to 13%			2%	2%	5%
TRAVELERS COMMERCIAL INSURANCE COMPANY	Available		Available	Available	Available	Available
UNITED SERVICES AUTOMOBILE ASSOCIATION (USAA)	20%		10%		5% to 20%	
UNIVERSAL NORTH AMERICA INSURANCE COMPANY	8% to 13%		5%		2% to 13%	5%
WAWANESA GENERAL INSURANCE COMPANY	5% to10% Condo, 15% Home Fire Peril			5% Condo, 5% Tenants w/ fire alarm and fire extinguisher		
WESTERN MUTUAL INSURANCE GROUP: Residence Mutual Insurance Company			5% to 10%			

2017 Homeowners Premium Survey (HPS)

AVAILABLE DISCOUNTS - PART 2

The following Discounts - Part 2 are available from each insurer as indicated below.

The following Discounts - Part 2 are available fro	om each insure	r as indicated be				
Insurance Company	FIRE RESISTIVE ROOF	GATE COMMUNITY	MULTI-POLICY (AUTO ALSO INSURED WITH COMPANY)	NEW HOME CREDITS	PERSISTENCY/ RENEWAL	SENIOR CREDIT
AAA (INTERINSURANCE EXCHANGE OF THE			COMPANT)			
AUTOMOBILE CLUB)	2% to13%		10% to 20%	4% to 36%	2% to 10%	6% to 12%
					3%, 6%, 8% or	
		2%	5%, 8%, 12%		10%	
AEGIS SECURITY INSURANCE CO		(Homeowners)			(Homeowners)	
AIG PROPERTY CASUALTY COMPANY		5%	, ,	2% to 25%	,	
ALLSTATE INSURANCE COMPANY	15%		15%	2 to 25%		10%
AMCO INSURANCE COMPANY	3%	5%	10% to 25%	Up to 49.7%		, .
AMERICAN MODERN INSURANCE GROUP	970	970	1070102070	20% MH		
AMERICAN NATIONAL				2070		
AMERICAN RELIABLE INSURANCE COMPANY		5%		1% to 30%		
, , , , , , , , , , , , ,		0,0	15% to 23% All		2% to 10.5%	
AMICA MUTUAL INSURANCE COMPANY			Perils	Perils		
ASSURANT GROUP: American Bankers Ins		5%	1 01113	30%	7111 01113	
ASSURANT GROUP: American Security Ins		370		3070		
BANKERS STANDARD INSURANCE COMPANY		4%	10%	2% to 25%	2%	5%
CALIFORNIA CAPITAL INSURANCE GROUP	10%			2%, 30%		5%
CALIFORNIA CASUALTY INDEMNITY EXCHANGE	Up to 15%		Up to 18%		,	5%
	Op to 15 %		•	•	Op to 15 /6	570
CHUBB GROUP OF INS CO (FEDERAL) CIVIL SERVICE EMPLOYEES INS GROUP: CSE		10%	12.5%	3% to 21%		
Safeguard	5%	3%	Up to 24%		Up to 5%	5%
CIVIL SERVICE EMPLOYEES INS GROUP: Civil Service	070	0,0	Op 10 2 170		Op 10 070	0,0
Employees Ins						
COASTAL SELECT PROPERTY INSURANCE COMPANY						
CRESTBROOK INSURANCE COMPANY		5% to 15%	13%			
CSAA INSURANCE EXCHANGE			12.5%	Up to 32%	Up to 10%	10%
ENCOMPASS INSURANCE COMPANY		10% to 15%	13% to 17%	Up to 28%		
FARMERS (FIRE INS EXCHANGE)			25%	Varies		Varies
FIRST AMERICAN GROUP: FIRST AMERICAN INSURANCE		10%	10%	2% to 35%	5% to 15%	
FIRST AMERICAN GROUP: FIRST AMERICAN SPECIALTY INSURANCE						
FOREMOST INSURANCE COMPANY GRAND RAPIDS, MICHIGAN			5%	30%		
FOREMOST PROPERTY AND CASUALTY INSURANCE COMPANY				\$20		
GENERAL INSURANCE COMPANY OF AMERICA			15%	2% to 20%		
GEOVERA INSURANCE COMPANY			.370	2,0 10 20 70		
GRANGE INSURANCE ASSOCIATION			5% to 10%	1% to 30%		
			Varies by Peril			
HARTFORD (SENTINEL INS CO)		10%			Up to 5%	1% to 5%
HOMESITE INSURANCE COMPANY OF CALIFORNIA	5%		10%	30%		10%
HORACE MANN INSURANCE COMPANY	370		10% to 20%	2% to 25%		1070
HORACE MANN INSURANCE COMPANY HORACE MANN PROPERTY & CASUALTY INSURANCE COMPANY			10% to 20%	2% to 25%		
IDS PROPERTY CASUALTY INSURANCE COMPANY			10% to 20%	40%		5%
INTEGON NATIONAL INS CO (National General)	15%	10% to 15%		28%		370
KEMPER INDEPENDENCE INSURANCE COMPANY	13/0	10/0 10 13/0	20%	1% to 35%		5%
LIBERTY INSURANCE CORPORATION		10%	7.5% to 10%	3% to 82%		3 /0
MAPFRE INSURANCE COMPANY		2% to 12%		2% to 33%		5%
MERCURY INS GROUP: California Automobile Insurance		Z /0 IU 1Z%	10 /0 10 20%	Z /0 IU 33%		3%
Company	Up to 20%	Up to 20%	15%	3% to 70.7%		Up to 38%
METROPOLITAN DIRECT PROPERTY AND CASUALTY INSURANCE COMPANY		5%		25%		10%
NATIONWIDE INSURANCE COMPANY OF AMERICA	3%	5%		Up to 49.7%		
OREGON MUTUAL INSURANCE COMPANY			15%	Up to 39.8%	Up to 8%	
PACIFIC PROPERTY AND CASUALTY COMPANY		5%	10%	67%		5% to 10%

Statistical Analysis Division

Dave Jones, Source: HPS 2017 3 Insurance Commissioner

2017 Homeowners Premium Survey (HPS)

AVAILABLE DISCOUNTS - PART 2

The following Discounts - Part 2 are available from each insurer as indicated below.

Insurance Company	FIRE RESISTIVE ROOF	GATE COMMUNITY	MULTI-POLICY (AUTO ALSO INSURED WITH COMPANY)	NEW HOME CREDITS	PERSISTENCY/ RENEWAL	SENIOR CREDIT
PACIFIC SPECIALTY INSURANCE COMPANY		5%	15%	35%		
PRIVILEGE UNDERWRITERS RECIPROCAL EXCHANGE		10%	25% to 10%	28% to 1%		
QBE INSURANCE COMPANY		3%	10%	Up to 37%		5%
SAFECO INSURANCE COMPANIES			15%	2% to 30%		
STATE FARM GENERAL INSURANCE COMPANY			22%	2% to 50%		
STILLWATER INSURANCE COMPANY		5%	25%	2% to 10%		10%
STILLWATER PROPERTY & CASUALTY CO.		5%	15%	2% to 10%		10%
TOKIO MARINE AMERICA INSURANCE COMPANY			10%	Up to 20%		
TRAVELERS COMMERCIAL INSURANCE COMPANY			Available	Available		Age rating applies
UNITED SERVICES AUTOMOBILE ASSOCIATION (USAA)			10%	2% to 20%		
UNIVERSAL NORTH AMERICA INSURANCE COMPANY	3%	5%	5%	5 to 42%	5%	5%
		2% to 5%	25% Home,			5% to 10%
WAWANESA GENERAL INSURANCE COMPANY		Tenants	15% Condo			Condo
WESTERN MUTUAL INSURANCE GROUP: Residence Mutual Insurance Company		10%		2% to 25%		