Company	Business Type	Reported Agent / Agency	Number of Agents / Agencies in California *	Number of Agents / Agencies in Underserved Communities	Percentage in California that are in the Underserved Communities
-			500	0	0.00/
21st Century Insurance Group	Personal	Agent	582	0	0.0%
ACE USA	Commercial	Agent	738	53	7.2%
Aegis Security Insurance Company	Personal	Agency	1	0	0.0%
Alea North America Insurance Co	Commercial	Agent	1	0	0.0%
Allied Mutual Insurance Company	Personal	Agent	1,160	45	3.9%
	Commercial	Agent	1,160	45	3.9%
Allied Property & Casualty Ins Co.	Personal	Agent	714	27	3.8%
Allstate Indemnity Company	Personal	Agency	1,325	77	5.8%
	Commercial	Agency	1,325	77	5.8%
Allstate Insurance Company	Personal	Agency	1,325	77	5.8%
	Commercial	Agency	1,325	77	5.8%
Allstate Property & Casualty	Personal	Agency	1,325	77	5.8%
	Commercial	Agency	1,325	77	5.8%
Amco Insurance Company	Personal	Agent	1,160	45	3.9%
	Commercial	Agent	1,160	45	3.9%
American Alternative Insurance Corp	Commercial	Agency	71	10	14.1%
American Hardware Mutual Insurance	Commercial	Agent	12	0	0.0%
American Int'l Ins Co of CA	Personal	Agency	130	5	3.8%
American Modern Home Insurance Co	Personal	Agent	13	0	0.0%
Amica Mutual Insurance Company	Personal	Agent	53	0	0.0%
Arch Insurance Company	Commercial	Agency	2	0	0.0%
Assurant Solutions	Personal	Agency	69	9	13.0%
	Commercial	Agency	1	0	0.0%
Auto Club of Southern California	Personal	Agent	604	34	5.6%

Table E - Agent / Agency Data per Company

Company	Business Type	Reported Agent / Agency	Number of Agents / Agencies in California *	Number of Agents / Agencies in Underserved Communities	Percentage in California that are in the Underserved Communities
Balboa Insurance Group	Personal Commercial	Agency Agency	15 4	1 0	6.7% 0.0%
California State Auto Association	Personal	Agent	530	0	0.0%
Capital Insurance Group	Personal Commercial	Agent Agent	868 868	27 27	3.1% 3.1%
Century-National Insurance Co.	Personal	Agent	175	77	44.0%
Clarendon National Insurance Co.	Personal	Agency	3,852	637	16.5%
CNA Insurance Companies	Personal Commercial	Agent Agent	573 573	99 99	17.3% 17.3%
Coast National Insurance Company	Personal	Agent	1,305	276	21.1%
Commerce West Insurance Company	Personal	Agent	907	53	5.8%
Contractors Bonding & Insurance Company	Commercial	Agency	106	8	7.5%
Crusader Insurance Company	Commercial	Agency	3	0	0.0%
CSE Insurance Group	Personal Commercial	Agency Agency	403 403	16 16	4.0% 4.0%
Deerbrook Insurance Company	Personal Commercial	Agency Agency	7 7	0 0	0.0% 0.0%
Depositors Insurance Company	Personal	Agent	1,153	44	3.8%
Diamond State Ins Co.	Commercial	Agency	6	1	16.7%
Empire Fire & Marine Insurance Co	Personal	Agent	4	0	0.0%
Employers Mutual Casualty Companies	Personal Commercial	Agency Agency	1 41	0 1	0.0% 2.4%
Everest National Ins Co	Commercial	Agency	1	0	0.0%
Farmers Insurance Group	Personal Commercial	Agent Agent	5,966 5,966	383 383	6.4% 6.4%

California Department of Insurance, Statistical Analysis Division

Company	Business Type	Reported Agent / Agency	Number of Agents / Agencies in California *	Number of Agents / Agencies in Underserved Communities	Percentage in California that are in the Underserved Communities
Federal Insurance Company	Personal Commercial	Agency Agency	187 285	12 29	6.4% 10.2%
Federated Mutual Insurance Group	Commercial	Agent	34	0	0.0%
Fidelity National Insurance Company	Personal	Agent	8	0	0.0%
Fidelity National P & C Insurance	Personal	Agent	8	0	0.0%
Financial Indemnity Company	Personal	Agency	2,191	268	12.2%
Financial Pacific Insurance Company	Commercial	Agency	107	1	0.9%
Fireman's Fund Insurance Companies	Personal Commercial	Agency Agency	169 253	12 15	7.1% 5.9%
First American Property & Casualty	Personal	Agency	10	10	100.0%
First American Specialty Insurance	Personal	Agency	568	30	5.3%
Florists Mutual Insurance Company	Commercial	Agent	67	0	0.0%
Folksamerica Reinsurance Company	Commercial	Agent	310	18	5.8%
Foremost Insurance Group	Personal	Agent	12,152	582	4.8%
General Fire & Casualty Company	Commercial	Agency	33	0	0.0%
Golden Eagle Insurance Corporation	Commercial	Agency	449	23	5.1%
Grange Insurance Group	Personal	Agency	84	1	1.2%
Great American Assurance Co	Commercial	Agent	632	29	4.6%
Great American Insurance Co of NY	Commercial	Agent	675	64	9.5%
Great American Insurance Company	Personal Commercial	Agent Agent	764 675	60 56	7.9% 8.3%
Great American Spirit Company	Personal	Agent	764	59	7.7%
Great Divide Insurance Company	Commercial	Agency	15	0	0.0%

Company	Business Type	Reported Agent / Agency	Number of Agents / Agencies in California *	Number of Agents / Agencies in Underserved Communities	Percentage in California that are in the Underserved Communities
Great Northern Insurance Company	Commercial	Agency	247	23	9.3%
Greenwich Insurance Company	Personal	Agency	1	0	0.0%
Guideone Mutual Insurance Co	Commercial	Agency	56	2	3.6%
Guideone Specialty Mutual Co.	Commercial	Agency	56	2	3.6%
Harbor Specialty Insurance Co.	Personal	Agency	22	0	0.0%
Homesite Ins. Company of California	Personal	Agency	50	10	20.0%
Horace Mann Insurance Company	Personal	Agent	51	2	3.9%
Horace Mann Prop & Cas Ins Co	Personal	Agent	51	2	3.9%
Hudson Insurance Company	Personal	Agent	1,088	325	29.9%
Infinity Property & Casualty Group	Personal	Agency	3,964	720	18.2%
Insurance Company of the West Group	Personal Commercial	Agency Agency	1,480 1,480	98 98	6.6% 6.6%
Insurance Corp of Hannover	Personal	Agency	917	171	18.6%
Integon Preferred Insurance Company	Personal	Agency	69	6	8.7%
Kemper Auto & Home Companies	Personal	Agency	445	24	5.4%
Liberty Mutual Group	Personal Commercial	Agent Agent	160 10	4	2.5% 10.0%
Lincoln General Insurance Company	Personal	Agency	2,619	263	10.0%
Lumbermens Underwriting Alliance	Commercial	Agent	3	0	0.0%
Magna Carta Companies	Commercial	Agency	86	4	4.7%
Markel Insurance Company	Commercial	Agency	381	31	8.1%
Merced Mutual Insurance Company	Personal	Agency	97	1	1.0%

Company	Business Type	Reported Agent / Agency	Number of Agents / Agencies in California *	Number of Agents / Agencies in Underserved Communities	Percentage in California that are in the Underserved Communities
		<u> </u>			
Mercury Insurance Group	Personal Commercial	Agency Agency	1,606 661	98 32	6.1% 4.8%
Mid-State Mutual Insurance Company	Personal Commercial	Agent Agent	127 121	0	0.0% 0.0%
Mitari Symitama Ingyanna Capya		-			
Mitsui Sumitomo Insurance Group	Commercial	Agency	392	30	7.7%
National American Ins Co of Calif.	Personal	Agency	1	0	0.0%
National General Insurance Company	Personal	Agency	8	1	12.5%
Northwestern Pacific Indemnity	Personal	Agency	183	12	6.6%
Occidental Fire & Casualty Co of NC	Personal	Agency	915	176	19.2%
Ocean Harbor Insurance Company	Personal	Agency	150	29	19.3%
Oregon Mutual Insurance Company	Personal	Agency	218	4	1.8%
	Commercial	Agency	218	4	1.8%
Pacific Indemnity Company	Commercial	Agency	250	23	9.2%
Pacific Property & Casualty Company	Personal	Agent	43	2	4.7%
Pacific Specialty Insurance Company	Personal	Agency	5,554	516	9.3%
	Commercial	Agency	4,211	470	11.2%
Peerless Insurance Company	Commercial	Agency	449	23	5.1%
Penn-America Insurance Company	Commercial	Agency	5	0	0.0%
Permanent General Assurance Corp	Personal	Agent	36	0	0.0%
Philadelphia Indemnity Insurance Co	Personal	Agent	37	0	0.0%
	Commercial	Agent	1,365	75	5.5%
Progressive Insurance Company	Personal	Agent	3,281	307	9.4%
QBE Insurance Corporation	Personal	Agency	1,166	245	21.0%
	Commercial	Agency	322	19	5.9%

Company	Business Type	Reported Agent / Agency	Number of Agents / Agencies in California *	Number of Agents / Agencies in Underserved Communities	Percentage in California that are in the Underserved Communities
Company					
QBE Reinsurance Corporation	Personal	Agency	976	325	33.3%
Ranger Insurance Company	Commercial	Agency	12	0	0.0%
Redland Insurance Company	Personal	Agency	2	0	0.0%
Republic Indemnity Company of CA	Personal	Agency	854	87	10.2%
Riverport Insurance Company	Commercial	Agency	1	0	0.0%
Safeco Insurance Companies	Personal	Agency	1,615	89	5.5%
•	Commercial	Agency	1,615	89	5.5%
Safeway Insurance Company	Personal	Agent	1,152	442	38.4%
Sentry Insurance (a Mutual Company)	Commercial	Agent	29	0	0.0%
Sentry Select Insurance	Commercial	Agent	9	0	0.0%
Sequoia Insurance Company	Personal	Agency	32	1	3.1%
	Commercial	Agency	135	4	3.0%
Sirius America Insurance Company	Personal	Agency	1	0	0.0%
1	Commercial	Agency	1	0	0.0%
Sompo Japan Insurance Company of America	Commercial	Agency	28	9	32.1%
St Paul Travelers	Commercial	Agency	417	35	8.4%
Star Insurance Company	Commercial	Agency	10	0	0.0%
State Farm Insurance Companies	Personal	Agent	1,872	72	3.8%
	Commercial	Agent	1,872	72	3.8%
State National Insurance Co	Personal	Agent	137	49	35.8%
	Commercial	Agent	26	6	23.1%
Sutter Insurance Group	Personal	Agency	312	19	6.1%
The Hartford	Personal	Agent	2,701	290	10.7%
	Commercial	Agent	1,529	139	9.1%

		Reported Agent /	Number of Agents / Agencies in	Number of Agents / Agencies in Underserved	Percentage in California that are in the Underserved
Company	Business Type	Agency	California *	Communities	Communities
The Hartford Steam Boiler Inspection	Commercial	Agency	1	1	100.0%
The Netherlands Insurance Company	Commercial	Agency	449	23	5.1%
Tokio Marine & Nichido Fire Insurance	Personal Commercial	Agent Agent	32 32	12 12	37.5% 37.5%
Topa Insurance Company	Personal Commercial	Agency Agency	45 72	0 4	0.0% 5.6%
Travelers Property & Casualty	Personal Commercial	Agency Agency	811 811	52 52	6.4% 6.4%
Unigard Insurance Group	Personal Commercial	Agency Agency	344 319	12 12	3.5% 3.8%
Unitrin Direct Insurance Company	Personal	Agency	1	0	0.0%
Unitrin Direct Property & Casualty	Personal	Agency	1	0	0.0%
Valley Insurance Company	Personal	Agency	437	24	5.5%
Vigilant Insurance Company	Personal Commercial	Agency Agency	184 252	12 23	6.5% 9.1%
Viking Insurance Co of Wisconsin	Personal	Agent	1,096	183	16.7%
Wausau Insurance Companies	Commercial	Agent	3	0	0.0%
Western General Insurance Comapny	Personal	Agency	1	0	0.0%
Western Mutual Insurance Group	Personal	Agency	12	1	8.3%
Western United Insurance	Personal	Agent	3,095	581	18.8%
Workmen's Auto Insurance Co.	Personal	Agency	209	13	6.2%
Zurich US	Personal Commercial	Agent Agent	313 1,750	17 122	5.4% 7.0%