California Department of Insurance Statistical Analysis Division



2011 Commissioner's Report on Underserved Communities

(Experience Years 2009 and 2010)

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INTRODUCTION

The Community Service Statement under California Code of Regulations (CCR) Section 2646.6, has the purpose of addressing the issue of availability of insurance in "underserved" communities and of promoting anti-discrimination so that all have equal access to insurance coverage in California.

The Community Service Statement regulations require the California Department of Insurance to collect and analyze data from home, personal auto, commercial multiple peril and commercial fire insurers in California, for all ZIP codes and report on those that are considered as "underserved".

The Commissioner collects and reports earned exposures for the following business lines:

- 1) Line 1- Fire
- 2) Line 4- Homeowners Multiple Peril
- 3) Lines 5.1 and 5.2 Commercial Multiple Peril (both liability and non-liability portions)
- 4) Line 19.2 Private Passenger Automobile Liability

The Commissioner also gathers and gives details on the number of agencies and service offices in the "underserved" areas, with their corresponding data as a percentage to statewide totals, for each insurance company.

This report contains 2009 and 2010 experience data statewide and the "underserved" communities, representing roughly 99.7% of the homeowners, personal auto, and commercial multiple peril and commercial fire insurance market in California [1]. There are 145 communities in California that are considered "underserved" as defined herein.

^{[1] 99.74% (2009)} and 99.73% (2010) of the market represent the data that has been through an extensive validation process and are considered reasonable. The remaining % of the market either reported data that failed our validation, did not comply with the regulation or are not required to report due to total volume being below the Department's reporting threshold.

ABOUT THIS REPORT

This report consists of five tables (Tables A through E):

Table A - ZIP Codes in "UNDERSERVED" COMMUNITIES

This table lists the communities in the state of California, by ZIP code, that fall within the definition of "underserved" pursuant to Section 2646.6(c)(1)(a-c) of the CCR (see below). All three criteria must be met for a ZIP code to be deemed "underserved".

Per Section (c) of CCR code 2646.6, a community shall be deemed to be "underserved" by the insurance industry if the Commissioner finds:

- a) <u>the proportion of uninsured motorists is ten percentage points above the statewide</u> <u>average</u> as reflected in the most recent Department of Insurance statistics regarding the statewide average of uninsured motorists; and
- b) <u>the per capita income of the community [2]</u>, as measured in the most recent U.S. Census, is below the fiftieth (50th) percentile for California; and
- c) the community, as measured in the most recent U.S. Census, is predominantly minority. Predominantly minority community can be qualified as any community that is composed of two-thirds or more minorities as those groups are defined in subsection (b) (6) (A) through (D) of CCR Code 2646.6.

The Department identified 145 ZIP codes that were "underserved" based on the criteria above.

Table B - Summary Statistics

The purpose of this table is to summarize the number of earned exposures statewide and in the "underserved" communities for each of the experience years (2009 and 2010) involved, for Personal and Commercial Property Coverage as well as for Private Passenger Automobile Coverage.

^[2] Per capita income was estimated by Western Economic Research.

Table C - Number and Percentage of Total Earned Exposure per Company

The purpose of this table is to provide total earned exposures, statewide and in the "underserved" communities, per company, for each of the experience years involved, including the percentage of total earned exposures in the "underserved" communities to statewide data. This report represents roughly 99.7% of the insurance market for the lines of business considered under the Community Service Statement. This table is comprised of three sections, with one section for each category of insurance business - real and personal property, private passenger auto, and commercial multi-peril and commercial fire. Each section consists of aggregate totals for the two experience years (2009 and 2010) and reports the coverages that were written by the company (listed alphabetically).

Table D - Service Office Data per Company

The purpose of this table is to provide the number of service offices per company in California and in the "underserved" communities, for each of the experience years involved, including the percentage of service offices in the "underserved" communities to statewide data. The table lists the companies alphabetically and reports the largest number of service offices reported under the lines of business considered in the Community Service Statement for each business type - personal and/or commercial. The total number of service offices shown in this report refers to the number of sales/marketing, claims offices and agencies a company had in the year reported. Note that a service office can manage both business types and that a service office can represent multiple individual companies within the same parent company.

Table E - Agency Data per Company

The purpose of this table is to provide the number of agencies throughout the state of California and within the "underserved" communities, for each of the experience years involved, that are contracted to write insurance for the companies (listed alphabetically), and the percentage of agencies in the "underserved" communities to statewide data. The table reports the largest number of agencies reported under the lines of business considered in the Community Service Statement for each business type - personal and/or commercial. Note that an agency can manage both business types and that an agency can represent multiple individual companies within the same parent company.

Starting with this report, the table goes further and reports the number of agencies by marketing system based on captive/exclusive or independent agency outlets. Please note that companies using a different marketing system other than agencies, such as a direct marketing system or having brokers to market their products, will not report any agencies.

Conclusion

Communities that are considered "underserved" are with no or little insurance protection. Absence of or inadequate insurance protection can be detrimental to people's lives. To ensure that ALL individuals and families, as well as businesses or organizations get the insurance protection they need against the adverse financial consequences of losses, is one of the goals of California Department of Insurance. California Code of Regulations Section 2646.6 (CCR), paves the way for the department in its strong mission to continually identify these "underserved" communities, so they too, can acquire the insurance protection they need.

This report can not address the issue as to why some people do not have insurance. It is up to the community, insurance industry and the Department to make sure adequate coverage can be made available to all people. However, with this report, it is with hope that it can continue to encourage the insurance industry to invest and to make insurance accessible and affordable in the "underserved" communities, while the California Department of Insurance, continues with its utmost goal of trying to educate and help everyone benefit the protection and the peace of mind that insurance can offer.

Below are examples of how the department tackled or is dealing with the "underserved" communities:

What has the California Department of Insurance (CDI) done or is still doing to address these "underserved" or uninsured communities?

1) California Low Cost Automobile Insurance (CLCA) Program was established by the Legislature in 1999 and exists pursuant to California Insurance Code Section 11629.7 as a program designed to provide income eligible persons with liability insurance protection at affordable rates as a way to meet California's financial responsibility laws.

2) On December 10, 2007, the program became available in all 58 counties of the state. The California Department of Insurance has an aggressive public relations campaign, including a new website at www.mylowcostauto.com and paid advertising and related publicity in targeted areas.

Since the program's inception, 79,629 Californians have applied for insurance through the program, of which 66,375 assignments were made. Approximately 59% of the assigned motorist had previously been uninsured. The program has met the success measures outlined in statute and CDI will work aggressively to promote the CLCA program, through its Consumer Education and Outreach project, to "underserved" communities.

Contact Information

Any questions or comments regarding the methodology of the data collection presented in this report may be forwarded to:

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DEFINITIONS

According to CCR, Section 2646.6(b), the following coverages are to be provided:

Personal Lines:

Line 1P Dwelling Fire – Non-Commercial (including policies

issued through the California FAIR Plan);

Line 4 Homeowners Multiple Peril;

Line 19.2 Private Passenger Automobile Liability (including

policies assigned by the California Automobile

Assigned Risk Plan);

Commercial Lines:

Line 1C Commercial Fire (including policies issued through the

California FAIR Plan);

Line 5.1 Commercial Multiple Peril – Non-Liability; Line 5.2 Commercial Multiple Peril - Liability

Earned Exposure - The term earned is defined as a condition where the exposure is recognized by the insurance company after time has passed and the insurance company has delivered the services promised under the insurance policy. Furthermore, an exposure is defined as the risk or loss potential an insurance company assumes from its policyholder in exchange for premium (an automobile or home are examples of exposures).

Agencies - The number of agencies in this report represents the two marketing systems available (independent or captive).

Servicing Offices - Servicing offices consist of claim office, marketing/sales office, and/or agencies.

Table A - ZIP Codes in Underserved Communities

ZIP		
Codes	City	County
90001	LOS ANGELES	LOS ANGELES
90002	LOS ANGELES	LOS ANGELES
90003	LOS ANGELES	LOS ANGELES
90004	LOS ANGELES	LOS ANGELES
90005	LOS ANGELES	LOS ANGELES
90006	LOS ANGELES	LOS ANGELES
90007	LOS ANGELES	LOS ANGELES
90010	LOS ANGELES	LOS ANGELES
90011	LOS ANGELES	LOS ANGELES
90012	LOS ANGELES	LOS ANGELES
90013	LOS ANGELES	LOS ANGELES
90014	LOS ANGELES	LOS ANGELES
90015	LOS ANGELES	LOS ANGELES
90016	LOS ANGELES	LOS ANGELES
90017	LOS ANGELES	LOS ANGELES
90018	LOS ANGELES	LOS ANGELES
90019	LOS ANGELES	LOS ANGELES
90020	LOS ANGELES	LOS ANGELES
90021	LOS ANGELES	LOS ANGELES
90022	LOS ANGELES	LOS ANGELES
90023	LOS ANGELES	LOS ANGELES
90026	LOS ANGELES	LOS ANGELES
90029	LOS ANGELES	LOS ANGELES
90031	LOS ANGELES	LOS ANGELES
90032	LOS ANGELES	LOS ANGELES
90033	LOS ANGELES	LOS ANGELES
90037	LOS ANGELES	LOS ANGELES
90038	LOS ANGELES	LOS ANGELES
90040	LOS ANGELES	LOS ANGELES
90043	LOS ANGELES	LOS ANGELES
90044	LOS ANGELES	LOS ANGELES
90047	LOS ANGELES	LOS ANGELES
90057	LOS ANGELES	LOS ANGELES
90058	LOS ANGELES	LOS ANGELES
90059	LOS ANGELES	LOS ANGELES
90061	LOS ANGELES	LOS ANGELES
90062	LOS ANGELES	LOS ANGELES
90063	LOS ANGELES	LOS ANGELES
90065	LOS ANGELES	LOS ANGELES
90201	BELL	LOS ANGELES

Table A - ZIP Codes in Underserved Communities

ZIP		
Codes	City	County
90220	COMPTON	LOS ANGELES
90221	COMPTON	LOS ANGELES
90222	COMPTON	LOS ANGELES
90247	GARDENA	LOS ANGELES
90255	HUNTINGTON PARK	LOS ANGELES
90262	LYNWOOD	LOS ANGELES
90270	MAYWOOD	LOS ANGELES
90280	SOUTH GATE	LOS ANGELES
90301	INGLEWOOD	LOS ANGELES
90302	INGLEWOOD	LOS ANGELES
90303	INGLEWOOD	LOS ANGELES
90304	INGLEWOOD	LOS ANGELES
90501	TORRANCE	LOS ANGELES
90716	HAWAIIAN GARDENS	LOS ANGELES
90723	PARAMOUNT	LOS ANGELES
90744	WILMINGTON	LOS ANGELES
90806	LONG BEACH	LOS ANGELES
90810	LONG BEACH	LOS ANGELES
90813	LONG BEACH	LOS ANGELES
91204	GLENDALE	LOS ANGELES
91303	CANOGA PARK	LOS ANGELES
91331	PACOIMA	LOS ANGELES
91340	SAN FERNANDO	LOS ANGELES
91343	NORTH HILLS	LOS ANGELES
91352	SUN VALLEY	LOS ANGELES
91402	PANORAMA CITY	LOS ANGELES
91405	VAN NUYS	LOS ANGELES
91406	VAN NUYS	LOS ANGELES
91601	NORTH HOLLYWOOD	LOS ANGELES
91605	NORTH HOLLYWOOD	LOS ANGELES
91606	NORTH HOLLYWOOD	LOS ANGELES
91731	EL MONTE	LOS ANGELES
91733	SOUTH EL MONTE	LOS ANGELES
91746	LA PUENTE	LOS ANGELES
91761	ONTARIO	SAN BERNARDINO
91766	POMONA	LOS ANGELES
92102	SAN DIEGO	SAN DIEGO
92113	SAN DIEGO	SAN DIEGO
92173	SAN YSIDRO	SAN DIEGO
92231	CALEXICO	IMPERIAL

Table A - ZIP Codes in Underserved Communities

ZIP		
Codes	City	County
92236	COACHELLA	RIVERSIDE
92249	HEBER	IMPERIAL
92254	MECCA	RIVERSIDE
92259	OCOTILLO	IMPERIAL
92273	SEELEY	IMPERIAL
92335	FONTANA	SAN BERNARDINO
92337	FONTANA	SAN BERNARDINO
92401	SAN BERNARDINO	SAN BERNARDINO
92408	SAN BERNARDINO	SAN BERNARDINO
92410	SAN BERNARDINO	SAN BERNARDINO
92411	SAN BERNARDINO	SAN BERNARDINO
92701	SANTA ANA	ORANGE
92703	SANTA ANA	ORANGE
92704	SANTA ANA	ORANGE
92707	SANTA ANA	ORANGE
92801	ANAHEIM	ORANGE
92805		ORANGE
93036	OXNARD	VENTURA
93219	EARLIMART	TULARE
93227	GOSHEN	TULARE
93234	HURON	FRESNO
93239		KINGS
93241	LAMONT	KERN
93256	PIXLEY	TULARE
93261	RICHGROVE	TULARE
93266	STRATFORD	KINGS
93272		TULARE
93458	SANTA MARIA	SANTA BARBARA
93608	CANTUA CREEK	FRESNO
93624	FIVE POINTS	FRESNO
93640	MENDOTA	FRESNO
93646	ORANGE COVE	FRESNO
93648	PARLIER	FRESNO
93660	SAN JOAQUIN	FRESNO
93701	FRESNO	FRESNO
93702	FRESNO	FRESNO
93703	FRESNO	FRESNO
93706	FRESNO	FRESNO
93721	FRESNO	FRESNO
93725	FRESNO	FRESNO

Table A - ZIP Codes in Underserved Communities

ZIP		
Codes	City	County
93925	CHUALAR	MONTEREY
94063	REDWOOD CITY	SAN MATEO
94124	SAN FRANCISCO	SAN FRANCISCO
94601	OAKLAND	ALAMEDA
94603	OAKLAND	ALAMEDA
94606	OAKLAND	ALAMEDA
94607	OAKLAND	ALAMEDA
94612	OAKLAND	ALAMEDA
94621	OAKLAND	ALAMEDA
94710	BERKELEY	ALAMEDA
94801	RICHMOND	CONTRA COSTA
95019	FREEDOM	SANTA CRUZ
95110	SAN JOSE	SANTA CLARA
95111	SAN JOSE	SANTA CLARA
95112	SAN JOSE	SANTA CLARA
95116	SAN JOSE	SANTA CLARA
95122	SAN JOSE	SANTA CLARA
95202	STOCKTON	SAN JOAQUIN
95205	STOCKTON	SAN JOAQUIN
95231	FRENCH CAMP	SAN JOAQUIN
95351	MODESTO	STANISLAUS
95365	PLANADA	MERCED
95387	WESTLEY	STANISLAUS
95824	SACRAMENTO	SACRAMENTO
95838	SACRAMENTO	SACRAMENTO

2011 Commissioner's Report on Underserved Communities Experience Years 2009 and 2010

Table B - Summary Statistics

Coverage 1

Total Earned Exposures for California

Total Earned Exposures for Underserved Communities

Percentage of
Total Earned
Exposures in
Underserved Communities

	2009	2010	2009	2010	2009	2010
		REAL and	PERSONAL P	ROPERTY Cov	verage	
Homeowners Multiple Peril	5,980,810	6,056,566	368,060	376,698	6.2%	6.2%
Dwelling Fire - Owner Occupied	386,023	402,945	138,498	142,839	35.9%	35.4%
Dwelling Fire - Tenant Occupied	791,842	852,245	148,138	153,883	18.7%	18.1%
Condominium	647,313	690,724	24,666	28,790	3.8%	4.2%
Tenant / Renters	1,084,778	1,191,625	58,311	66,874	5.4%	5.6%
Dwelling Fire - Content Only	12,751	14,564	579	664	4.5%	4.6%
Mobilehome	333,097	331,190	15,106	14,979	4.5%	4.5%
Vacant Dwelling	5,327	7,210	1,360	1,820	25.5%	25.2%
_		PRIVATE PA	ASSENGER AU	JTOMOBILE C	overage	
Private Passenger Automobile	23,856,324	23,978,230	2,433,695	2,462,176	10.2%	10.3%
Assigned Risk	2,270	1,575	671	439	29.6%	27.9%
Low Cost Auto	7,872	8,685	2,913	2,824	37.0%	32.5%
Motorcycle	735,517	733,817	34,945	34,875	4.8%	4.8%
Motorhome	225,332	219,598	7,758	7,410	3.4%	3.4%
_		(COMMERCIAL	Coverage		
Building & Contents (CMP)	689,128	690,144	80,801	81,138	11.7%	11.8%
Building & Contents (CF)	126,682	120,907	18,890	15,768	14.9%	13.0%
Building Only (CMP)	269,840	271,490	43,620	43,589	16.2%	16.1%
Building Only (CF)	26,908	26,806	10,729	11,124	39.9%	41.5%
Contents Only (CMP)	423,254	428,526	46,909	47,973	11.1%	11.2%
Contents Only (CF)	21,532	18,998	2,814	2,502	13.1%	13.2%
Vacant (CMP)	3,546	3,383	308	283	8.7%	8.4%
Vacant (CF)	167	174	22	30	13.0%	17.4%
Liability (CMP)	1,063,075	1,090,505	140,276	150,473	13.2%	13.8%

¹ (CMP): Commercial Multiple Peril

(CF): Commercial Fire

Company	Company Coverage		Total Earned Exposures for California		Total Earned Exposures for Underserved Communities		Percentage of Total Earned Exposures in Underserved Communities	
		2009	2010	2009	2010	2009	2010	
Total	Homeowners	5,980,810	6,056,566	368,060	376,698		6.2%	
	Dwll'g Owner Occp'd	386,023	402,945	138,498	142,839		35.4%	
	Dwll'g Tenant Occp'd	791,842	852,245	148,138	153,883		18.1%	
	Condominium	647,313	690,724	24,666	28,790		4.2%	
	Tenant	1,084,778	1,191,625	58,311	66,874		5.6%	
	Dwll'g Content Only	12,751	14,564	579	664		4.6%	
	Mobilehome	333,097	331,190	15,106	14,979		4.5%	
	Vacant Dwelling	5,327	7,210	1,360	1,820	25.5%	25.2%	
21ST CENTURY SUPERIOR								
INSURANCE	Homeowners	14,335	0	208	0	1.5%	0.0%	
	Condominium	1,508	0	28	0	1.9%	0.0%	
	Tenant	583	0	16	0	2.8%	0.0%	
A E O IO O E O I IDITY								
AEGIS SECURITY INSURANCE CO	Homeowners	4,305	4,100	537	528	12.5%	12.9%	
INSURANCE CO	Condominium	4,305	202	6	10		4.8%	
	Tenant	62	90	3	7		8.2%	
	Mobilehome	4,336	4,081	233	223		5.5%	
ALLIED PROPERTY CASUALTY INS	&							
	Homeowners	103,971	98,831	4,646	4,386	4.5%	4.4%	
	Dwll'g Owner Occp'd	737	698	89	88		12.6%	
	Dwll'g Tenant Occp'd	25,847	26,292	1,684	1,676		6.4%	
	Condominium	5,193	5,352	103	121		2.3%	
	Tenant	3,474	3,282	82	76		2.3%	
	Dwll'g Content Only	19	17	0	0		0.0%	
	Mobilehome	12	8	1	0	8.4%	0.0%	
ALLSTATE INDEMNITY								
COMPANY	Homeowners	855	674	41	18		2.7%	
	Tenant	5,278	5,418	314	321	5.9%	5.9%	
ALLSTATE INSURANCE								
COMPANY	Homeowners	709,862	659,015	76,888	72,820		11.0%	
	Dwll'g Owner Occp'd	492	457	149	140		30.5%	
	Condominium	84,916	86,938	3,721	4,024		4.6%	
	Tenant	121,597	135,526	7,938	8,871	6.5%	6.5%	
	Dwll'g Content Only	1	1 40 044	0	0		0.0%	
	Mobilehome	15,373	13,914	876	781	5.7%	5.6%	
	Vacant Dwelling	13	13	6	5	45.9%	34.6%	

Company	Coverage	Total Earned Exposures for California		Total Earned for Under Commun	served	Percentage of Total Earned Exposures in Underserved Communities	
Company		2009		2009	2010	2009	2010
Total	Homeowners	5,980,810	2010	368,060	376,698	6.2%	6.2%
Total			6,056,566	*	· ·		
	Dwll'g Owner Occp'd	386,023	402,945	138,498	142,839		35.4%
	Dwll'g Tenant Occp'd	791,842	852,245	148,138	153,883		18.1%
	Condominium	647,313	690,724	24,666	28,790		4.2%
	Tenant	1,084,778	1,191,625	58,311	66,874		5.6%
	Dwll'g Content Only	12,751	14,564	579	664		4.6%
	Mobilehome	333,097	331,190	15,106	14,979		4.5%
	Vacant Dwelling	5,327	7,210	1,360	1,820	25.5%	25.2%
AMCO INCLIDANCE							
AMCO INSURANCE COMPANY	Homeowners	155,130	157,891	5,547	6,062	3.6%	3.8%
	Dwll'g Owner Occp'd	1,930	2,170	307	447		20.6%
	Dwll'g Tenant Occp'd	61,416	67,378	3,612	4,155	5.9%	6.2%
	Condominium	14,673	17,704	443	583		3.3%
	Tenant	5,625	5,468	176	168	3.1%	3.1%
	Dwll'g Content Only	52	50	0	0	0.0%	0.0%
	Mobilehome	53	43	0	1	0.5%	2.1%
AMERICAN FAMILY HOME INSURANCE							
	Homeowners	6	4	2	1	38.2%	31.4%
	Tenant	722	2,190	61	190	8.5%	8.7%
	Mobilehome	21,165	21,560	2,254	2,283	10.7%	10.6%
AMERICAN MODERN HOME INSURANCE							
	Homeowners	2,138	1,885	49	43	2.3%	2.3%
	Dwll'g Owner Occp'd	3,814	3,589	480	419		11.7%
	Dwll'g Tenant Occp'd	7,231	7,376	680	676		9.2%
	Tenant	69,143	74,104	3,929	4,256		5.7%
	Mobilehome	24,997	24,675	611	593		2.4%
	Vacant Dwelling	492	594	32	39	6.4%	6.6%
AMICA MUTUAL INSURANCE							
COMPANY	Homeowners	13,414	14,040	213	225		1.6%
	Dwll'g Owner Occp'd	183	214	5	7		3.0%
	Dwll'g Tenant Occp'd Condominium	1,253 2,918	1,467	42 81	52 105		3.5% 3.3%
	Tenant	2,916 5,247	3,193 5,798	205	222	2.8% 3.9%	3.8%
ARMED FORCES	Tonani	0,241	3,730	200		3.376	3.070
EXCHANGE	Homeowners	4,148	3,981	56	53	1.4%	1.3%
	Condominium	251	244	3	4		1.6%
ASSURANT GROUP							
	Homeowners	22,010	19,703	1,469	1,273		6.5%
	Dwll'g Owner Occp'd	2,882	2,340	564	461		19.7%
	Dwll'g Tenant Occp'd	8,166	7,231	838	702		9.7%
	Condominium	3,128	4,135	96	152	3.1%	3.7%
	Topont	20.070	21 157	1 000	2 266	4 60/	0.00/
	Tenant Mobilehome	39,970 47,908	34,457 55,282	1,836 2,880	2,266 3,205		6.6% 5.8%

Company	Coverage	Total Earned Exposures for California		Total Earned Exposures for Underserved Communities		Percentage of Total Earned Exposures in Underserved Communities	
		2009	2010	2009	2010	2009	2010
Total	Homeowners	5,980,810	6,056,566	368,060	376,698	6.2%	6.2%
	Dwll'g Owner Occp'd	386,023	402,945	138,498	142,839	35.9%	35.4%
	Dwll'g Tenant Occp'd	791,842	852,245	148,138	153,883	18.7%	18.1%
	Condominium	647,313	690,724	24,666	28,790		4.2%
	Tenant	1,084,778	1,191,625	58,311	66,874		5.6%
	Dwll'g Content Only	12,751	14,564	579	664		4.6%
	Mobilehome	333,097	331,190	15,106	14,979		4.5%
	Vacant Dwelling	5,327	7,210	1,360	1,820		25.2%
AUTO CLUB SOUTHERN CALIFORNIA	Homeowners Dwll'g Tenant Occp'd Condominium Tenant	364,582 14,426 42,391 57,877	372,050 17,635 42,822 69,351	16,258 1,211 1,535 3,711	17,300 1,519 1,655 4,828	8.4% 3.6%	4.6% 8.6% 3.9% 7.0%
	renam	51,011	09,331	3,711	4,020	0.4 /6	7.070
BANK of AMERICA							
CORP GRP	Homeowners	80,119	65,653	6,638	5,843		8.9%
	Dwll'g Owner Occp'd	14,751	9,453	1,179	774		8.2%
	Condominium	3,605	2,782	254	217		7.8%
	Tenant Vacant Dwelling	14,767 535	11,438 128	1,194 106	976 30		8.5% 23.2%
	vacan 2 noming		.20			13.070	20.270
BANKERS							
STANDARD	Homeowners	467	3,156	7	41	1.4%	1.3%
	Condominium	47	375	2	7		1.8%
	Tenant	18	145	0	1	0.0%	0.9%
CALIFORNIA							
CASUALTY	Homeowners	34,173	33,831	1,722	1,689	5.0%	5.0%
	Condominium	5,455	5,444	221	221	4.0%	4.1%
	Tenant	7,455	7,780	343	346		4.4%
	Mobilehome	265	268	7	7	2.8%	2.6%
CALIFORNIA FAIR							
PLAN	Dwll'g Owner Occp'd	100,054	96,599	51,731	49,664	51.7%	51.4%
	Dwll'g Tenant Occp'd	65,968	63,454	39,925	38,597		60.8%
	Dwll'g Content Only	395	371	26	22		6.0%
	Mobilehome	692	773	114	122	16.4%	15.8%
	Vacant Dwelling	2,295	3,041	992	1,340	43.2%	44.1%
CALIFORNIA STATE							
AUTO ASSO	Homeowners	394,924	406,632	9,957	10,329	2.5%	2.5%
	Condominium	22,160	24,058	640	696		2.9%
	Tenant	67,023	76,733	1,657	1,986		2.6%
CALIFORNIA STATE AUTO GROUP							
	Dwll'g Tenant Occp'd	46,245	54,361	2,699	3,311	5.8%	6.1%
-							

Company	Coverage	Total Earned Exposures for California		Total Earned Exposures for Underserved Communities		Percentage of Total Earned Exposures in Underserved Communities	
		2009	2010	2009	2010	2009	2010
Total	Homeowners	5,980,810	6,056,566	368,060	376,698	6.2%	6.2%
	Dwll'g Owner Occp'd	386,023	402,945	138,498	142,839	35.9%	35.4%
	Dwll'g Tenant Occp'd	791,842	852,245	148,138	153,883		18.1%
	Condominium	647,313	690,724	24,666	28,790		4.2%
	Tenant	1,084,778	1,191,625	58,311	66,874		5.6%
	Dwll'g Content Only		, , , , , , , , , , , , , , , , , , ,	579	664		4.6%
	•	12,751	14,564				
	Mobilehome	333,097	331,190	15,106	14,979		4.5%
	Vacant Dwelling	5,327	7,210	1,360	1,820	25.5%	25.2%
CAPITAL INSURANCE GROUP							
	Homeowners	52,353	53,515	1,007	1,102	1.9%	2.1%
	Dwll'g Owner Occp'd	884	821	54	51	6.1%	6.3%
	Dwll'g Tenant Occp'd	20,725	23,056	702	810	3.4%	3.5%
	Condominium	2,255	2,442	59	61	2.6%	2.5%
	Tenant	1,997	2,205	51	65	2.5%	2.9%
CENTURY-NATIONAL INSURANCE CO							
	Homeowners	70,683	61,549	6,782	5,913	9.6%	9.6%
	Dwll'g Owner Occp'd	2,984	2,792	1,254	1,158	42.0%	41.5%
	Dwll'g Tenant Occp'd	19,008	17,534	2,018	1,898		10.8%
	Condominium	240	215	11	9		4.2%
	Tenant	1	0	0	0		0.0%
	Mobilehome	6,319	6,231	386	379	6.1%	6.1%
CHARTIS PROPERTY CASUALTY CO							
	Homeowners	1,253	11,861	16	164	1.3%	1.4%
	Condominium	160	1,413	3	23	1.7%	1.7%
	Tenant	103	619	3	21	3.2%	3.4%
COMMERCE WEST							
INSURANCE CO	Homeowners	1,022	1,937	37	94	3.6%	4.8%
	Condominium	42	120	3	13	7.9%	11.1%
CSE INSURANCE		20.000	40.004	4.000	0.400	4.00/	5 00/
GROUP	Homeowners	38,226 3,529	40,684 3,606	1,880 678	2,133 710	4.9% 19.2%	5.2%
	Dwll'g Owner Occp'd Dwll'g Tenant Occp'd	3,529 16,507	18,717	1,790	2,108		19.7% 11.3%
	Condominium	2,040	2,014	53	52		2.6%
	Tenant	1,366	1,297	62	62		4.8%
	Dwll'g Content Only	4	3	2	2		66.7%
	Vacant Dwelling	431	547	44	- 57		10.4%
ELECTRIC INSURANCE	J						
COMPANY	Homeowners	1,391	1,367	45	45	3.2%	3.3%
	Condominium	177	185	7	8		4.2%
	Tenant	204	235	8	10		4.1%

Company	Coverage	Total Earned for Calif	-	Total Earned Exposures for Underserved Communities		Percentage of Total Earned Exposures in Underserved Communities	
		2009	2010	2009	2010	2009	2010
Total	Homeowners	5,980,810	6,056,566	368,060	376,698		6.2%
Total	Dwll'g Owner Occp'd	386,023	402,945	138,498	142,839		35.4%
	•	*		*	<i>'</i>		
	Dwll'g Tenant Occp'd	791,842	852,245	148,138	153,883		18.1%
	Condominium	647,313	690,724	24,666	28,790		4.2%
	Tenant	1,084,778	1,191,625	58,311	66,874	5.4%	5.6%
	Dwll'g Content Only	12,751	14,564	579	664	4.5%	4.6%
	Mobilehome	333,097	331,190	15,106	14,979	4.5%	4.5%
	Vacant Dwelling	5,327	7,210	1,360	1,820	25.5%	25.2%
ENCOMPASS INSURANCE							
COMPANY	Homeowners	19,191	18,246	389	363	2.0%	2.0%
	Dwll'g Owner Occp'd	8,639	9,205	420	434		4.7%
	Condominium	2,356	2,255	39	37	1.7%	1.6%
	Tenant	1,571	1,489	37	30	2.3%	2.0%
	Dwll'g Content Only	7,539	7,832	375	381	5.0%	4.9%
FARMERS INSURANCE GROUP							
	Homeowners	964,048	980,500	80,135	81,570	8.3%	8.3%
	Dwll'g Owner Occp'd	175,634	197,130	70,406	76,565	40.1%	38.8%
	Dwll'g Tenant Occp'd	182,123	185,201	63,146	63,562	34.7%	34.3%
	Condominium	116,215	125,020	5,042	6,141		4.9%
	Tenant	106,436	112,766	5,447	5,628	5.1%	5.0%
	Mobilehome	2	0	0	0	0.0%	0.0%
FEDERAL INSURANCE							
COMPANY	Homeowners	15,256	16,226	167	170	1.1%	1.0%
	Condominium	2,691	2,856	32	38		1.3%
	Tenant	1,051	1,088	28	33	2.7%	3.0%
FIDELITY NATL INSURANCE							
COMPANY	Homeowners	31,142	25,752	2,431	2,420		9.4%
	Dwll'g Owner Occp'd	1,337	1,126	271	231		20.5%
	Dwll'g Tenant Occp'd	6,514	5,777	466	386		6.7%
	Condominium	2,510	3,289	101	172		5.2%
	Tenant	1,554	2,419	68	114	4.4%	4.7%
FIDELITY NATL P&C INSURANCE CO							
	Homeowners	5,814	10,630	307	527	5.3%	5.0%
FIREMANS FUND INSURANCE							
COMPANY	Homeowners	46,069	41,426	1,302	1,109		2.7%
	Dwll'g Owner Occp'd	876	727	91	41		5.6%
	Dwll'g Tenant Occp'd	10,346	9,551	502	406		4.2%
	Condominium	6,803	6,150	83	78		1.3%
	Tenant	1,349	1,182	47	38	3.5%	3.2%
FIRST AMERICAN	Homeourer-	44.004	40.044	770	007	F 40/	5.0 00
PROPERTY INS	Homeowners	14,284	13,944	773	827		5.9%
	Tenant	3,434	3,543	215	148	6.3%	4.2%

Company	Total Earned Exp ny Coverage for Californ		-	for Under	Total Earned Exposures for Underserved Communities		Percentage of Total Earned Exposures in Underserved Communities	
		2009	2010	2009	2010	2009	2010	
Total	Homeowners	5,980,810	6,056,566	368,060	376,698	6.2%	6.2%	
	Dwll'g Owner Occp'd	386,023	402,945	138,498	142,839		35.4%	
	Dwll'g Tenant Occp'd	791,842	852,245	148,138	153,883		18.1%	
	Condominium	647,313	690,724	24,666	28,790		4.2%	
	Tenant	1,084,778	1,191,625	58,311	66,874		5.6%	
		, , , , , , , , , , , , , , , , , , ,	, , , , , , , , , , , , , , , , , , ,	579	,		3.0% 4.6%	
	Dwll'g Content Only	12,751	14,564		664			
	Mobilehome	333,097	331,190	15,106	14,979		4.5%	
	Vacant Dwelling	5,327	7,210	1,360	1,820	25.5%	25.2%	
FIDOT AMEDICANI								
FIRST AMERICAN SPECIALTY INS	Homeowners	55,572	51,610	4,373	4,033	7.9%	7.8%	
OI LOWELL INO	Dwll'g Owner Occp'd	4,263	4,432	1,403	1,528		34.5%	
	Dwll'g Tenant Occp'd	29,450	29,832	4,461	4,688		15.7%	
	Condominium	4,099	4,584	202	270		5.9%	
			,					
FOREMOST INSURANCE GROUP								
	Homeowners	4,628	6,251	127	188	2.7%	3.0%	
	Dwll'g Owner Occp'd	9,224	10,165	1,035	1,258	11.2%	12.4%	
	Dwll'g Tenant Occp'd	9,814	12,983	1,254	1,756	12.8%	13.5%	
	Mobilehome	156,623	154,675	5,024	4,963	3.2%	3.2%	
	Vacant Dwelling	1,468	2,800	180	345	12.3%	12.3%	
GARRISON PROP & CASUALTY INS CO								
	Homeowners	3,891	5,806	82	141	2.1%	2.4%	
	Dwll'g Owner Occp'd	25	30	2	2	6.4%	7.9%	
	Dwll'g Tenant Occp'd	951	1,370	41	57	4.4%	4.1%	
	Condominium	781	1,182	40	62		5.3%	
	Tenant	8,499	11,604	389	516	4.6%	4.4%	
GRANGE INSURANCE GROUP								
INCOMMINE CINCOL	Homeowners	7.167	6.879	59	55	0.8%	0.8%	
	Condominium	89	105	0	0		0.0%	
	Tenant	605	669	7	6		0.9%	
	Mobilehome	966	1,007	1	1	0.1%	0.0%	
HOMESITE INS CO of								
CA	Homeowners	19,224	18,543	1,018	1,004		5.4%	
	Condominium	3,119	3,359	192	218		6.5%	
	Tenant	12,994	10,817	830	652	6.4%	6.0%	
HORACE MANN INSURANCE								
COMPANY	Homeowners	11,911	12,431	560	586	4.7%	4.7%	
	Condominium	776	817	11	13	1.4%	1.6%	
	Tenant	911	995	21	39	2.3%	3.9%	
HORACE MANN PROP & CAS INS CO								
	Homeowners	6,753	6,144	559	494	8.3%	8.0%	
	Condominium	225	216	6	6		2.7%	
	Tenant	453	457	16	17	3.4%	3.7%	
	Mobilehome	21	11	1	0	4.9%	0.8%	

Company	Coverage	Total Earned for Calif	-	Total Earned for Under Commu	served	Percenta Total Ea Exposur Underserved C	rned res in
		2009	2010	2009	2010	2009	2010
Total	Homeowners	5,980,810	6,056,566	368,060	376,698	6.2%	6.2%
	Dwll'g Owner Occp'd	386,023	402,945	138,498	142,839	35.9%	35.4%
	Dwll'g Tenant Occp'd	791,842	852,245	148,138	153,883		18.1%
	Condominium	647,313	690,724	24,666	28,790		4.2%
	Tenant	1,084,778	1,191,625	58,311	66,874		5.6%
					· ·		
	Dwll'g Content Only	12,751	14,564	579	664		4.6%
	Mobilehome	333,097	331,190	15,106	14,979		4.5%
	Vacant Dwelling	5,327	7,210	1,360	1,820	25.5%	25.2%
IDS PROPERTY CASUALTY							
INSURANCE	Homeowners	24,678	29,684	686	901	2.8%	3.0%
	Condominium	3,711	4,742	150	229		4.8%
	Tenant	4,165	8,563	160	411	3.8%	4.8%
KEMPER AUTO AND HOME COMPANIES							
	Homeowners	45,080	42,514	728	718	1.6%	1.7%
	Dwll'g Owner Occp'd	685	585	29	28		4.8%
	Dwll'g Tenant Occp'd	12,851	12,642	516	497		3.9%
	Condominium	2,773	2,821	47	47		1.7%
	Tenant	1,805	1,752	30	27	1.7%	1.6%
LIBERTY MUTUAL IN	3						
GROUP	Homeowners	127,807	132,996	6,045	6,376	4.7%	4.8%
	Dwll'g Owner Occp'd	665	723	69	77	10.4%	10.6%
	Dwll'g Tenant Occp'd	19,224	20,970	1,847	2,034	9.6%	9.7%
	Condominium	14,121	16,209	476	588	3.4%	3.6%
	Tenant	18,549	23,172	815	1,065	4.4%	4.6%
	Dwll'g Content Only	293	274	11	10	3.6%	3.7%
MERCED MUTUAL INSURANCE							
COMPANY	Homeowners	5,461	4,790	153	133	2.8%	2.8%
	Condominium	6	6	2	2	33.3%	33.3%
	Tenant	13	9	0	0	0.0%	0.0%
MERCURY INSURANCE GROUP							
	Homeowners	231,043	243,779	16,649	18,304		7.5%
	Dwll'g Owner Occp'd	399	422	62	71		16.9%
	Dwll'g Tenant Occp'd	14,072	15,464	1,595	1,800		11.6%
	Condominium	25,815	27,467	1,512	1,713		6.2%
	Tenant	31,119	38,380	2,254	2,752	7.2%	7.2%
METROPOLITAN DIRECT P&C INS CO							
	Homeowners	5,600	5,431	213	212		3.9%
	Condominium	2,431	2,614	109	120		4.6%
NATIONWIDE FIRE	Tenant	3,810	4,226	193	228	5.1%	5.4%
INSURANCE CO	Homeowners	12,779	11,335	385	340	3.0%	3.0%
	Condominium	1,451	1,254	35	30		2.4%
	Tenant	1,377	1,093	42	30		2.7%
	Mobilehome	44	37	2	1	4.0%	2.7%

Company	Coverage	Total Earned Exposures for California		Total Earned Exposures for Underserved Communities		Percentage of Total Earned Exposures in Underserved Communities	
		2009	2010	2009	2010	2009	2010
Total	Homeowners	5,980,810	6,056,566	368,060	376,698	6.2%	6.2%
	Dwll'g Owner Occp'd	386,023	402,945	138,498	142,839	35.9%	35.4%
	Dwll'g Tenant Occp'd	791,842	852,245	148,138	153,883	18.7%	18.1%
	Condominium	647,313	690,724	24,666	28,790	3.8%	4.2%
	Tenant	1,084,778	1,191,625	58,311	66,874	5.4%	5.6%
					· · · · · ·		
	Dwll'g Content Only	12,751	14,564	579 15 106	664	4.5%	4.6%
	Mobilehome	333,097	331,190	15,106	14,979	4.5%	4.5%
	Vacant Dwelling	5,327	7,210	1,360	1,820	25.5%	25.2%
NATIONWIDE INS CO							
OF AMERICA	Homeowners	22,291	24,330	1,907	1,997	8.6%	8.2%
	Dwll'g Owner Occp'd	92	94	27	27	29.4%	28.9%
	Dwll'g Tenant Occp'd	4,368	5,012	533	612	12.2%	12.2%
	Condominium	1,663	2,155	120	171	7.2%	7.9%
	Tenant	3,853	4,286	219	244	5.7%	5.7%
	Dwll'g Content Only	0	0	0	0	0.0%	0.0%
NEW HAMPSHIRE INSURANCE							
COMPANY	Mobilehome	10,694	4,409	591	195	5.5%	4.4%
OREGON MUTUAL		7.400	0.040	004	000		
INS CO	Homeowners	7,436	6,919	364 127	338	4.9%	4.9%
	Dwll'g Owner Occp'd Condominium	1,942 492	1,845 500	127	118 20	6.6%	6.4%
	Tenant	159	154	5	3	3.3% 2.8%	3.9% 1.6%
PACIFIC PROPERTY AND CASUALTY							
	Homeowners	10,361	11,290	323	332	3.1%	2.9%
	Condominium	578	683	9	12	1.5%	1.8%
	Tenant	968	1,113	25	23	2.5%	2.1%
PACIFIC SPECIALTY INSURANCE CO							
	Homeowners	57,560	63,750	7,304	8,672	12.7%	13.6%
	Dwll'g Owner Occp'd	10,043	9,316	2,774	2,486	27.6%	26.7%
	Dwll'g Tenant Occp'd	19,731	24,469	3,236	3,974	16.4%	16.2%
	Condominium	2,480	2,985	156	257	6.3%	8.6%
	Tenant Mobilehome	2,552	2,930	230 924	269	9.0%	9.2%
PRAETORIAN INSURANCE	Mobilenome	7,878	8,210	924	983	11.7%	12.0%
COMPANY	Homeowners	537	2,998	12	73	2.2%	2.4%
	-		,				70
QBE INS CORPORATION	Tenant	7,768	5,803	408	308	5.3%	5.3%
SAFECO INC							
SAFECO INS COMPANIES	Homeowners	174,930	178,302	10,091	10,958	5.8%	6.1%
JOINI / WILLO	Dwll'g Owner Occp'd	3,989	3,687	971	892	24.3%	24.2%
	Dwll'g Tenant Occp'd	110,542	130,758	11,122	13,943	10.1%	10.7%
	Condominium	21,837	23,719	782	904	3.6%	3.8%
	Tenant	44,153	52,825	3,127	3,671	7.1%	6.9%

Company	Coverage	Total Earned for Calif	-	Total Earned for Under Commun	served	Percenta Total Ea Exposur Underserved C	rned res in
		2009	2010	2009	2010	2009	2010
Total	Homeowners	5,980,810	6,056,566	368,060	376,698	6.2%	6.2%
	Dwll'g Owner Occp'd	386,023	402,945	138,498	142,839		35.4%
	Dwll'g Tenant Occp'd	791,842	852,245	148,138	153,883		18.1%
	Condominium	647,313	690,724	24,666	28,790		4.2%
		1,084,778		,	66,874		
	Tenant	, ,	1,191,625	58,311	/ -		5.6%
	Dwll'g Content Only	12,751	14,564	579	664		4.6%
	Mobilehome	333,097	331,190	15,106	14,979		4.5%
	Vacant Dwelling	5,327	7,210	1,360	1,820	25.5%	25.2%
SEQUIOA INS GROUP							
	Homeowners	7,014	6,744	43	38	0.6%	0.6%
	Condominium	124	135	1	1	0.8%	0.4%
	Tenant	139	160	1	2	0.4%	1.1%
STATE FARM INSURANCE		4.052.54	1.000.11-	-	 2 · -		
COMPANIES	Homeowners	1,302,811	1,330,119	71,370	75,343		5.7%
	Condominium	171,421	181,589	6,082	6,970		3.8%
	Tenant	252,875	288,913	16,149	19,820		6.9%
	Mobilehome	35,751	36,006	1,203	1,243	3.4%	3.5%
STATE NATIONAL INS		4 400	4.440	04	00	E 00/	5 00/
CO	Homeowners	1,432	1,146	81	66	5.6%	5.8%
THE HARTFORD	Homeowners	109,083	101,037	5,561	5,127	5.1%	5.1%
	Dwll'g Owner Occp'd	700	644	154	145	22.0%	22.5%
	Dwll'g Tenant Occp'd	13,374	12,780	1,132	1,059	8.5%	8.3%
	Condominium	12,678	13,834	430	517	3.4%	3.7%
	Tenant	12,014	11,745	654	627	5.4%	5.3%
	Dwll'g Content Only	6	5	1	1	16.7%	20.3%
TOKIO MARINE &							
NICHIDO FIRE	Homeowners	11,732	11,504	1,539	1,513	13.1%	13.2%
	Dwll'g Owner Occp'd	51	50	36	34	69.2%	67.3%
	Dwll'g Tenant Occp'd	1,916	1,973	488	495	25.5%	25.1%
	Condominium	858	866	159	157	18.5%	18.2%
	Tenant	1,814	1,697	123	114	6.8%	6.7%
TOPA INSURANCE							
COMPANY	Homeowners	10,993	10,543	1,747	1,794	15.9%	17.0%
	Condominium	17	35	2	6		17.8%
	Tenant	213	209	14	9	6.5%	4.3%
TOWER SELECT INS							
CO	Homeowners	32,696	57,074	1,714	2,932	5.2%	5.1%
	Dwll'g Owner Occp'd	0	9	0	1	0.0%	10.6%
	Dwll'g Tenant Occp'd	0	245	0	15		6.3%
	Condominium	19	132	6	42		32.0%
	Tenant	14	55	0	0	1.7%	0.6%

Company	Coverage	Total Earned Exposures for California		Total Earned Exposures for Underserved Communities		Percentage of Total Earned Exposures in Underserved Communitie	
		2009	2010	2009	2010	2009	2010
Total	Homeowners	5,980,810	6,056,566	368,060	376,698	6.2%	6.2%
	Dwll'g Owner Occp'd	386,023	402,945	138,498	142,839		35.4%
	Dwll'g Tenant Occp'd	791,842	852,245	148,138	153,883		18.1%
	Condominium	647,313	690,724	24,666	28,790		4.2%
	Tenant	1,084,778					
		, ,	1,191,625	58,311	66,874		5.6%
	Dwll'g Content Only	12,751	14,564	579	664		4.6%
	Mobilehome	333,097	331,190	15,106	14,979		4.5%
	Vacant Dwelling	5,327	7,210	1,360	1,820	25.5%	25.2%
TRAVELERS INS							
GROUP	Homeowners	167,092	200,080	6,856	8,069	4.1%	4.0%
	Dwll'g Owner Occp'd	31,989	36,638	3,573	4,410		12.0%
	Dwll'g Tenant Occp'd	75	71	8	11		15.5%
	Condominium	14,970	18,250	601	866		4.7%
	Tenant	25,681	26,083	988	1,023	3.8%	3.9%
	Dwll'g Content Only	4,443	6,010	164	248	3.7%	4.1%
UNIGARD INSURANCE GROUP							
	Homeowners	13,631	13,063	300	277	2.2%	2.1%
	Dwll'g Owner Occp'd	610	591	64	60		10.1%
	Dwll'g Tenant Occp'd	8,995	8,923	477	473		5.3%
	Condominium	850	865	17	20		2.3%
	Tenant	533	578	13	11	2.5%	2.0%
UNITED SERVICES							
AUTO ASSO	Homeowners	111,320	112,951	1,353	1,439	1.2%	1.3%
	Dwll'g Owner Occp'd	1,052	991	23	20	2.2%	2.1%
	Dwll'g Tenant Occp'd	37,382	38,786	1,031	1,071	2.8%	2.8%
	Condominium	16,833	16,899	310	316	1.8%	1.9%
	Tenant	57,861	57,989	1,335	1,325	2.3%	2.3%
UNIVERSAL NORTH AMERICA							
INSURANCE	Homeowners	742	15,020	50	783	6.7%	5.2%
	Dwll'g Owner Occp'd	21	385	4	69	16.6%	17.8%
	Dwll'g Tenant Occp'd	330	6,332	28	434	8.5%	6.9%
	Condominium	63	1,306	4	78	6.4%	6.0%
	Tenant	19	236	0	11	2.2%	4.6%
USAA CASUALTY INSURANCE							
COMPANY	Homeowners	85,184	86,985	1,544	1,592	1.8%	1.8%
	Dwll'g Owner Occp'd	423	405	14	13	3.2%	3.1%
	Dwll'g Tenant Occp'd	17,122	18,088	623	669	3.6%	3.7%
	Condominium	15,588	15,887	463	494	3.0%	3.1%
	Tenant	61,053	60,617	2,544	2,572	4.2%	4.2%

Company	Coverage	Total Earned Exposures for California		Total Earned Exposures for Underserved Communities		Percentage of Total Earned Exposures in Underserved Communitie	
		2009	2010	2009	2010	2009	2010
Total	Homeowners	5,980,810	6,056,566	368,060	376,698	6.2%	6.2%
	Dwll'g Owner Occp'd	386,023	402,945	138,498	142,839	35.9%	35.4%
	Dwll'g Tenant Occp'd	791,842	852,245	148,138	153,883	18.7%	18.1%
	Condominium	647,313	690,724	24,666	28,790	3.8%	4.2%
	Tenant	1,084,778	1,191,625	58,311	66,874	5.4%	5.6%
	Dwll'g Content Only	12,751	14,564	579	664	4.5%	4.6%
	Mobilehome	333,097	331,190	15,106	14,979	4.5%	4.5%
	Vacant Dwelling	5,327	7,210	1,360	1,820	4.5% 25.5%	4.5% 25.2%
	vacant Dwening	3,321	7,210	1,500	1,020	25.5%	25.2%
USAA GENERAL INDEMNITY							
COMPANY	Homeowners	1,317	3,102	47	104	3.5%	3.4%
	Dwll'g Owner Occp'd	4	5	0	0	0.0%	0.0%
	Dwll'g Tenant Occp'd	130	359	3	16	2.4%	4.3%
	Condominium	206	515	7	20	3.3%	3.9%
	Tenant	10,761	15,788	284	434	2.6%	2.7%
VIGILANT INURANCE COMPANY							
	Homeowners	473	451	3	3	0.6%	0.7%
	Condominium	152	140	0	0	0.0%	0.0%
	Tenant	30	26	0	0	0.0%	0.0%
WAWANESA INSURANCE GROUP							
	Homeowners	31,525	30,944	1,397	1,411	4.4%	4.6%
	Condominium	5,090	5,577	151	209	3.0%	3.7%
WESTERN MUTUAL INSURANCE GROUP							
	Homeowners	70,298	71,365	2,637	2,743	3.8%	3.8%
	Dwll'g Owner Occp'd	1,121	1,003	455	411	40.6%	41.0%
	Dwll'g Tenant Occp'd	5,740	6,160	427	422	7.4%	6.8%
WORKMENS AUTO							
INS CO	Homeowners	5,166	4,251	227	184	4.4%	4.3%
	Condominium	74	68	6	7	8.2%	10.3%
	Tenant	116	61	8	6	6.5%	9.2%
ZURICH NORTH AMERICA GROUP	Homeowners	18,428	15,321	449	384	2.4%	2.5%

Company	Coverage		Total Earned Exposures for California		Total Earned Exposures for Underserved Communities		ntage of Earned ures in Communities
		2009	2010	2009	2010	2009	2010
Total	Pvt Passenger Auto	23,856,324	23,978,230	2,433,695	2,462,176	10.2%	10.3%
	Assigned Risk	2,270	1,575	671	439	29.6%	27.9%
	Low Cost Auto	7,872	8,685	2,913	2,824	37.0%	32.5%
	Motorcycle	735,517	733,817	34,945	34,875	4.8%	
	Motorhome	225,332	219,598	7,758	7,410		
					*		
21ST CENTURY							
INSURANCE GROUP	Pvt Passenger Auto	999,428	890,819	113,715	98,920	11.4%	11.1%
	Motorcycle	6,686	5,173	383	305	5.7%	5.9%
21ST CENTURY PREMIER INSURANCE							
T REWIER INCORPATOE	Pvt Passenger Auto	60,630	87,329	29,444	43,414	48.6%	49.7%
	Motorcycle	375	1,855	101	440		
	Motorhome	101	224	26	77		
ACCESS GENERAL INSURANCE COMPANY							
	Pvt Passenger Auto	353,886	409,791	119,794	133,236	33.9%	32.5%
AEGIS SECURITY INS	Pvt Passenger Auto	0	7,209	0	731	0.0%	10.1%
AFFIRMATIVE INSURANCE COMPANY							
	Pvt Passenger Auto	59,648	55,018	14,161	13,917	23.7%	25.3%
ALLIANCE UNITED INS	Pvt Passenger Auto	160,383	235,172	58,360	86,359	36.4%	36.7%
ALLIED PROPERTY & CASUALTY INS	Pvt Passenger Auto	125 105	122 506	5,054	4,704	2.70/	2.5%
CASUALTTINS	Motorhome	135,105 1,512	132,596 1.416	21	4,704		
ALLSTATE INDEMNITY COMPANY	Notomone	1,012	1,410	21		1.470	1.076
	Pvt Passenger Auto	1,682,658	1,619,239	180,219	168,128	10.7%	10.4%
ALLSTATE INSURANCE COMPANY							
	Pvt Passenger Auto	414,728	388,832	19,564	18,139	4.7%	4.7%
	Assigned Risk	71	125	26	29	36.7%	23.2%
	Motorcycle	28,963	31,665	934	1,073	3.2%	3.4%
	Motorhome	13,041	12,228	572	528	4.4%	4.3%
ALLSTATE PROP AND CASUALTY	Pvt Passenger Auto	3,549	0	593	0	16.7%	0.0%
	dooongoi / tato	0,040	0	333		10.770	0.0 /6

Company						Percenta	ge of
				Total Earned	Exposures	Total Ea	0
		Total Earned	Exposures	for Under	served	Exposur	es in
	Coverage	for Cali	fornia	Commu	nities	Underserved C	ommunities
		2009	2010	2009 2	010	2009 20	010
Total	Pvt Passenger Auto	23,856,324	23,978,230	2,433,695	2,462,176	10.2%	10.3%
	Assigned Risk	2,270	1,575	671	439	29.6%	27.9%
	Low Cost Auto	7,872	8,685	2,913	2,824	37.0%	32.5%
	Motorcycle	735,517	733,817	34,945	34,875	4.8%	4.8%
	Motorhome	225,332	219,598		7,410	3.4%	3.4%
		,	,				
AMCO INSURANCE							
COMPANY	Pvt Passenger Auto	254,157	259,717	9,998	10,177	3.9%	3.9%
	Motorcycle	12,625	15,171	274	307	2.2%	2.0%
	Motorhome	8,049	8,619	90	81	1.1%	0.9%
AMEDICAN MODERN							
AMERICAN MODERN HOME INSURANCE	Motorcycle	2,271	2,036	164	161	7.2%	7.9%
TIONE INCOTATIOE	Motorbyere	2,757	2,295	148	120		5.2%
		_,	_,			0.476	0.270
AMICA MUTUAL							
INSURANCE COMPANY		F4 C00	F7 F0F	4 000	4 474	0.00/	0.00/
	Pvt Passenger Auto Motorhome	54,629 202	57,595 205	1,238 2	1,474 3	2.3% 1.1%	2.6%
	Motornome	202	203		3	1.1%	1.5%
ANCHOR GENERAL							
INSURANCE CO	Pvt Passenger Auto	110,316	135,827	15,060	21,813	13.7%	16.1%
AUTO CLUB SOUTHERN CALIFORNIA	N						
	Pvt Passenger Auto	1,841,037	1,852,775	133,437	138,964	7.2%	7.5%
	Assigned Risk	230	166	65	41	28.4%	24.8%
	Motorcycle	46,760	48,233	2,154	2,459	4.6%	5.1%
	Motorhome	25,375	25,161	1,125	1,109	4.4%	4.4%
BANK of AMERICA							
CORP GRP	Pvt Passenger Auto	156,093	81,722	22,504	11,205	14.4%	13.7%
BANKERS STANDARD							
DANKERO OTANDARD	Pvt Passenger Auto	717	4,491	11	72	1.6%	1.6%
	Motorcycle	4	32	0	0		0.3%
CALIFORNIA CASUALTY		127 242	122,925	4,729	4,497	3 70/	3 70/
	Pvt Passenger Auto Motorcycle	127,242 3,966	3,763	4,729	4,497	3.7% 2.0%	3.7% 1.9%
	Motorbome	1,490	1,463	39	46	2.6%	3.1%
		.,	1,100			2.070	3.170
CALIFORNIA STATE							
AUTO ASSO	Pvt Passenger Auto	1,669,360	1,676,620	44,708	45,045	2.7%	2.7%
	Motorcycle	8	9		0		0.0%
	Motorhome	11,147	10,996	185	175	1.7%	1.6%
CALIFORNIA STATE							
AUTO GROUP	Pvt Passenger Auto	119,975	70,605	10,604	4,882	8.8%	6.9%
	Assigned Risk	278	169	,	43		25.7%
	Low Cost Auto	836	788		304		38.6%
	Motorcycle	17,821	18,458	414	411	2.3%	2.2%
	Motorhome	507	362	15	14	3.0%	3.9%

Company						Percenta	ge of
				Total Earned	Exposures	Total Ea	rned
	C.	Total Earned	-	for Under		Exposur	
	Coverage	for Cali		Commu		Underserved Co	
Total	D 4 D		2010		2 462 176		10.20/
Total	Pvt Passenger Auto	23,856,324 2,270	23,978,230	2,433,695	2,462,176 439		10.3%
	Assigned Risk	7,872	1,575		2,824		27.9%
	Low Cost Auto	ŕ	8,685	2,913	,		32.5% 4.8%
	Motorcycle	735,517	733,817	34,945	34,875		
	Motorhome	225,332	219,598	7,758	7,410	3.4%	3.4%
CAPITAL INSURANCE							
GROUP	Pvt Passenger Auto	57,243	61,098	1,273	1,441	2.2%	2.4%
	Motorhome	458	487	5	5	1.1%	1.0%
CENTURY-NATIONAL INSURANCE CO	Pvt Passenger Auto	10,400	11,492	762	1,097	7.3%	9.5%
		,	,		.,,	110,0	0.070
COAST NATIONAL INSURANCE CO	Pvt Passenger Auto	224,983	338,916	42,653	73,119	19.0%	21.6%
COMMEDCE WEST							
COMMERCE WEST INSURANCE CO	Pvt Passenger Auto	124,224	196,270	9,216	15,381	7.4%	7.8%
	Assigned Risk	94	35	25	10	26.4%	27.0%
CORNERSTONE							
NATIONAL INS CO	Pvt Passenger Auto	30,454	29,907	9,625	9,407	31.6%	31.5%
CSE INSURANCE							
GROUP	Pvt Passenger Auto	38,471	39,362	1,847	1,974		5.0%
	Assigned Risk	14	1	6	1		122.2%
	Motorhome	147	136	5	6	3.6%	4.2%
DANIELSON NATIONAL							
INSURANCE CO	Pvt Passenger Auto	11,943	9,963	4,433	3,792	37.1%	38.1%
	3	,		,		0, 0	001170
DEERBROOK INSURANCE COMPANY							
	Pvt Passenger Auto	6,214	4,396	967	694	15.6%	15.8%
DEPOSITORS							
INSURANCE COMPANY							
	Pvt Passenger Auto	10,948	8,440	213	150		1.8%
	Motorhome	103	86	1	1	1.0%	1.2%
ELECTRIC INSURANCE COMPANY							
	Pvt Passenger Auto	4,380	4,231	183	184	4.2%	4.4%
	Motorhome	799	847	33	37	4.1%	4.3%
ENCOMPASS INSURANCE COMPANY							
	Pvt Passenger Auto	40,921	36,829	699	574	1.7%	1.6%
	Motorcycle	200	170	1	1		0.7%
	Motorhome	189	177	3	3	1.6%	1.8%
ESURANCE PROPERTY AND CASUALTY							
	Pvt Passenger Auto	176,143	176,637	12,828	12,883	7.3%	7.3%

Company		Total Earned	-	Total Earned	rserved	Percent Total E Exposu	arned res in
	Coverage	for Cali		2009 2		Underserved C	
Total	Pvt Passenger Auto	23,856,324	2010 23,978,230	2,433,695	2,462,176	10.2%	10.3%
Total	Assigned Risk	2,270	1,575	671	439	29.6%	27.9%
	Low Cost Auto	7,872	8,685	2,913	2,824	37.0%	32.5%
	Motorcycle	735,517	733,817	34,945	34,875	4.8%	4.8%
	Motorhome	225,332	219,598	7,758	7,410	3.4%	3.4%
	1110tol Hollic		217,070	7,720	7,120	2.470	21170
FARMERS INSURANCE							
GROUP	Pvt Passenger Auto	2,069,699	2,105,965	134,217	131,991	6.5%	6.3%
	Assigned Risk	113	113	19	23	17.0%	20.7%
	Low Cost Auto Motorcycle	533 18,904	661 13,802	147 757	178 546	27.6% 4.0%	26.9%
	Motorhome	1,841	1,569	63	55	3.4%	4.0% 3.5%
		.,	1,000			3.470	3.370
FEDERAL INSURANCE COMPANY							
	Pvt Passenger Auto	10,128	11,258	112	121	1.1%	1.1%
	Motorcycle	103	134	0	1	0.2%	0.7%
FIDELITY NATL INSURANCE COMPANY							
	Pvt Passenger Auto	10,823	11,966	862	1,119	8.0%	9.3%
FINANCIAL INDEMNITY COMPANY							
	Pvt Passenger Auto	252,068	228,573	23,485	20,471	9.3%	9.0%
	Motorcycle	878	719	47	38	5.4%	5.2%
FIREMANS FUND INSURANCE COMPANY							
	Pvt Passenger Auto	24,842	22,954	360	331	1.4%	1.4%
	Motorcycle	116	132	2	4	2.1%	2.7%
	Motorhome	190	198	0	0	0.0%	0.1%
FOREMOST							
INSURANCE GROUP	Motorcycle	73,002	73,862	3,172	3,167	4.3%	4.3%
	Motorhome	34,726	33,286	978	939	2.8%	2.8%
GARRISON PROP & CASUALTY INS CO	Pvt Passenger Auto	19,569	33,569	613	1,136	3.1%	3.4%
CASCALTT INS CO	Motorcycle	487	784	13	1,130	2.6%	3.4% 2.2%
	Motorhome	566	724	28	33		4.6%
GEICO CASUALTY	5.5						
COMPANY	Pvt Passenger Auto	120,655	126,769	5,318	5,665		4.5%
	Motorhome	201	382	12	20	5.9%	5.1%
GEICO GENERAL							
INSURANCE CO	Pvt Passenger Auto	567,364	640,851	25,107	29,494	4.4%	4.6%
	Motorhome	1,950	2,947	58	104	3.0%	3.5%
OFICO INDENAUTY							
GEICO INDEMNITY COMPANY	Pvt Passenger Auto	237,573	250,426	13,633	14,271	5.7%	5.7%
:::: : :::::	Motorcycle	92,618	96,617	3,690	3,885		4.0%
	Motorhome	672	1,004	33	42		4.2%

GOVERNMENT EMPLOYEES INS CO GRANGE INSURANCE GROUP GRANITE STATE INSURANCE COMPANY Pvt P Moto	Passenger Auto gned Risk Cost Auto orcycle orhome Passenger Auto gned Risk orhome	23,856,324 2,270 7,872 735,517 225,332	2010 23,978,230 1,575 8,685 733,817 219,598	2,433,695 671 2,913 34,945 7,758	2,462,176 439 2,824 34,875	10.2% 29.6% 37.0%	2010 10.3% 27.9% 32.5%
GOVERNMENT EMPLOYEES INS CO GRANGE INSURANCE GROUP GRANITE STATE INSURANCE COMPANY Pvt P Moto Moto	gned Risk Cost Auto orcycle orhome Passenger Auto gned Risk	2,270 7,872 735,517 225,332	1,575 8,685 733,817	671 2,913 34,945	439 2,824 34,875	29.6% 37.0%	27.9%
GOVERNMENT EMPLOYEES INS CO GRANGE INSURANCE GROUP GRANITE STATE INSURANCE COMPANY Pvt P Moto Moto	Cost Auto orcycle orhome Passenger Auto gned Risk	7,872 735,517 225,332	8,685 733,817	2,913 34,945	2,824 34,875	37.0%	
GOVERNMENT EMPLOYEES INS CO GRANGE INSURANCE GROUP GRANITE STATE INSURANCE COMPANY Pvt P Moto Moto	orcycle orhome Passenger Auto gned Risk	735,517 225,332	733,817	34,945	34,875		32 50/
GOVERNMENT EMPLOYEES INS CO Pvt P Assig Moto GRANGE INSURANCE GROUP Pvt P Moto GRANITE STATE INSURANCE COMPANY Pvt P Moto Moto	orhome Passenger Auto gned Risk	225,332				4.007	34.370
GOVERNMENT EMPLOYEES INS CO Pvt P Assig Moto GRANGE INSURANCE GROUP Pvt P Moto GRANITE STATE INSURANCE COMPANY Pvt P Moto Moto	Passenger Auto gned Risk	,	219,598	7,758		4.8%	4.8%
EMPLOYEES INS CO Pvt P Assig Moto GRANGE INSURANCE GROUP Pvt P Moto GRANITE STATE INSURANCE COMPANY Pvt P Moto Moto	gned Risk	258.445			7,410	3.4%	3.4%
EMPLOYEES INS CO Pvt P Assig Moto GRANGE INSURANCE GROUP Pvt P Moto GRANITE STATE INSURANCE COMPANY Pvt P Moto Moto	gned Risk	258.445					
GRANGE INSURANCE GROUP GRANITE STATE INSURANCE COMPANY Pvt F Moto Moto	gned Risk		274,933	9,459	10,277	3.7%	3.7%
GRANGE INSURANCE GROUP Pvt P Moto GRANITE STATE INSURANCE COMPANY Pvt P Moto Moto	orhome	50	14		3		21.3%
GRANITE STATE INSURANCE COMPANY Pvt P Moto Moto		1,206	1,651	29	42		2.6%
GRANITE STATE INSURANCE COMPANY Pvt P Moto Moto							
GRANITE STATE INSURANCE COMPANY Pvt F Moto Moto	Danner A	47.450	47.000	400	450	0.00/	0.00/
GRANITE STATE INSURANCE COMPANY Pvt P Moto	Passenger Auto	17,150 257	17,882 264	133 1	150 1	0.8%	0.8%
INSURANCE COMPANY Pvt P Moto Moto	mome	251	204	<u> </u>		0.5%	0.4%
Moto Moto							
Moto	Passenger Auto	209,063	0	89,309	0	42.7%	0.0%
	orcycle	4,796	0	1,094	0	22.8%	0.0%
HILLSTAR INSURANCE	orhome	1,232	0	365	0	29.6%	0.0%
COMPANY							
Pvt P	Passenger Auto	6,548	18,033	1,581	4,963	24.1%	27.5%
HORACE MANN INSURANCE COMPANY							
Pvt P	Passenger Auto	35,883	38,090	2,337	2,501	6.5%	6.6%
	orcycle	14	11	1	1	8.8%	6.9%
Moto	orhome	22	19	0	0	0.0%	0.0%
HORACE MANN PROP &							
	Passenger Auto	8,765	8,203	899	801	10.3%	9.8%
	orcycle	7	5	0	0	0.0%	0.0%
Moto	orhome	7	6	0	0	0.0%	0.0%
HUDSON INSURANCE COMPANY							
Pvt P	Passenger Auto	34,369	21,356	9,109	6,241	26.5%	29.2%
IDS PROPERTY CASUALTY INSURANCE							
	Passenger Auto	267,873	278,573	17,132	17,422	6.4%	6.3%
Moto	orhome	622	633	16	14	2.6%	2.2%
IMPERIUM INSURANCE COMPANY							
	Passenger Auto	26,051	14,466	6,289	3,849	24.1%	26.6%
INFINITY PROPERTY					·		·
		725,517	746,162	306,435	324,706	42.2%	43.5%
Assig	Passenger Auto						
INC CO OF STATE OF	Passenger Auto gned Risk	337	355	134	136		
INS CO OF STATE OF PENNSYLVANIA Pvt P	· ·						
	gned Risk	337	355	134	136	39.6%	38.3%
Moto	· ·			134 370		39.6% 1.6%	

Company	Coverage	Total Earned	-	Total Earned for Unde Comm	rserved	Percentage of Total Earned Exposures in Underserved Communities		
	Coverage		2010		2010		2010	
Total	Pvt Passenger Auto	23,856,324	23,978,230	2,433,695	2,462,176		10.3%	
	Assigned Risk	2,270	1,575	671	439		27.9%	
	Low Cost Auto	7,872	8,685	2,913	2,824	37.0%	32.5%	
	Motorcycle	735,517	733,817	34,945	34,875		4.8%	
	Motorhome	225,332	219,598	7,758	7,410		3.4%	
	Wiotornome	220,002	213,230	1,720	7,110	3.470	3.470	
INSURANCE COMPANY OF THE WEST								
	Pvt Passenger Auto	160,979	231,371	24,845	38,483	15.4%	16.6%	
INTEGON PREFERRED INSURANCE CO								
	Pvt Passenger Auto	26,031	23,628	2,654	2,786	10.2%	11.8%	
KEMPER AUTO AND HOME COMPANIES	Pvt Passenger Auto	62,683	58,008	684	665	1.1%	1.1%	
LIBERTY MUTUAL INS								
GROUP	Pvt Passenger Auto	342,021	357,131	14,175	14,839	4.1%	4.2%	
	Motorcycle	1,965	2,115	61	61	3.1%	2.9%	
	Motorhome	1,759	1,829	24	31	1.3%	1.7%	
LOYA CASUALTY INSURANCE CO	Pvt Passenger Auto	159,451	200,812	47,907	61,197	30.0%	30.5%	
MENDOTA INS COMPANY	Pvt Passenger Auto	28,058	27,815	11,325	13,048	40.4%	46.9%	
MERASTAR INSURANCE COMPANY								
	Pvt Passenger Auto	5,214	0	458	0	8.8%	0.0%	
MERCURY INSURANCE								
GROUP	Pvt Passenger Auto	1,940,524	1,878,956	239,448	229,597	12.3%	12.2%	
	Assigned Risk	161	141	45	37		26.3%	
	Low Cost Auto	941	961	402	366	42.7%	38.1%	
METROPOLITAN								
DIRECT P&C INS CO	Pvt Passenger Auto	101,591	121,581	6,612	8,253	6.5%	6.8%	
	Motorcycle	166	151	5	5		3.0%	
	Motorhome	474	502	19	19	4.0%	3.8%	
MGA INSURANCE COMPANY	Pvt Passenger Auto	3,416	2,217	1,642	1,037	48.1%	46.8%	
MIC GENERAL INSURANCE								
CORPORATION	Pvt Passenger Auto	19,916	17,977	1,624	1,490		8.3%	
	Motorhome	623	457	29	16	4.7%	3.4%	
NATIONAL AMERICAN INSURANCE CO								
	Pvt Passenger Auto	15,847	17,570	1,756	1,757		10.0%	
	Assigned Risk	3	5		1		15.8%	
	Low Cost Auto	11	8	7	5	61.9%	57.7%	

Company		Total Earned	otal Earned Exposures		Total Earned Exposures for Underserved		age of arned res in
	Coverage	for Cali	fornia	Commu	nities	Underserved C	Communities
		2009	2010	2009 2	2010	2009 2	2010
Total	Pvt Passenger Auto	23,856,324	23,978,230	2,433,695	2,462,176	10.2%	10.3%
	Assigned Risk	2,270	1,575	671	439	29.6%	27.9%
	Low Cost Auto	7,872	8,685	2,913	2,824	37.0%	32.5%
	Motorcycle	735,517	733,817	34,945	34,875	4.8%	4.8%
	Motorhome	225,332	219,598	7,758	7,410	3.4%	3.4%
NATIONAL CENEDAL							
NATIONAL GENERAL INSURANCE CORP	Pvt Passenger Auto	115,801	102,458	4,754	4,165	4.1%	4.1%
MOON MOL COM	Motorcycle	13,670	12,857	397	382		3.0%
	Motorhome	25,997	23,743	650	619		2.6%
NATIONS INSURANCE							
TVATIONO INCONANCE	Pvt Passenger Auto	6,564	8,155	1,199	1,325	18.3%	16.3%
NATIONWIDE INS CO							
OF AMERICA	Pvt Passenger Auto	125,676	124,368	7,944	7,808	6.3%	6.3%
	Motorcycle	6,424	6,844	196	197		2.9%
	Motorhome	2,437	2,428	59	64	2.4%	2.6%
OCCIDENTAL FIRE &							
CASUALTY CO	Pvt Passenger Auto	29,706	33,166	4,710	5,431	15.9%	16.4%
OCEAN HARBOR CASUALTY INS	Pvt Passenger Auto	11,802	20,189	4,017	7,732	34.0%	38.3%
OAGGALTT ING	1 Vt 1 assenger Auto	11,002	20,103	4,017	1,132	34.0 /6	30.3 /0
ONE BEACON INS		=00	0.40				
GROUP	Assigned Risk	700	240	206	69		28.8%
	Low Cost Auto	3,813	4,299	1,388	1,355	36.4%	31.5%
OREGON MUTUAL INS							
CO	Pvt Passenger Auto	4,626	4,920	310	327		6.6%
	Assigned Risk	2	2	0	0		0.0%
	Low Cost Auto	0	1	0	0		0.0%
	Motorhome	15	11	2	2	15.9%	18.8%
PACIFIC PROPERTY							
AND CASUALTY	Pvt Passenger Auto	20,264	21,980	546	548	2.7%	2.5%
	Motorcycle	692	722	12	13	1.8%	1.7%

Company	Coverage	Total Earned Exposures for California		Total Earned for Unde Commi	rserved inities	Percentage of Total Earned Exposures in Underserved Communities		
			2010		2010		2010	
Total	Pvt Passenger Auto	23,856,324	23,978,230	2,433,695	2,462,176		10.3%	
	Assigned Risk	2,270	1,575	671	439	29.6%	27.9%	
	Low Cost Auto	7,872	8,685	2,913	2,824	37.0%	32.5%	
	Motorcycle	735,517	733,817	34,945	34,875	4.8%	4.8%	
	Motorhome	225,332	219,598	7,758	7,410	3.4%	3.4%	
PACIFIC SPECIALTY INSURANCE CO	Pvt Passenger Auto Assigned Risk Low Cost Auto	691 3 49	560 2 59	115 0 18	89 0 15	0.0%	16.0% 0.0% 25.6%	
	Motorcycle	69,712	63,465	5,654	5,401	8.1%	8.5%	
	Motorhome	871	797	174	178		22.3%	
PERMANENT GENERAL ASSURANCE CO	Pvt Passenger Auto	65,609	59,914	8,151	6,735	12.4%	11.2%	
PRAETORIAN INSURANCE COMPANY	Pvt Passenger Auto	30,789	36,995	16,099	21,057	52.3%	56.9%	
	1 Vt 1 asseriger Auto	30,703	30,333	10,000	21,007	32.3 /6	30.976	
PRESERVER INS CO	Pvt Passenger Auto	0	20,297	0	4,669	0.0%	23.0%	
PROCENTURY INS CO	Pvt Passenger Auto	710	4,539	402	2,414	56.6%	53.2%	
PROGRESSIVE INSURANCE COMPANY								
	Pvt Passenger Auto	613,577	616,653	52,549	52,301	8.6%	8.5%	
	Low Cost Auto	297	333	110	115	37.1%	34.7%	
	Motorcycle	180,825	182,901	9,572	9,918	5.3%	5.4%	
	Motorhome	37,793	37,627	1,880	1,975	5.0%	5.2%	
QBE INS CORP	Dut Dagganger Auto	106.769	104 000	40 507	40 407	00.00/	44 407	
	Pvt Passenger Auto	106,768	104,999	42,507	43,437	39.8%	41.4%	
SAFECO INS COS	Pvt Passenger Auto	375,344	358,729	26,553	25,064	7.1%	7.0%	
	Motorcycle	7,601	10,568	317	463		4.4%	
	Motorhome	1,451	1,346	46	43		3.2%	
SAFEWAY DIRECT INSURANCE CO	Pvt Passenger Auto	2,278	1,935	287	241	12.6%	12.4%	
SAFEWAY INSURANCE COMPANY								
	Pvt Passenger Auto	45,135	37,949	18,043	16,075	40.0%	42.4%	
SEQUOIA INS GROUP	Pvt Passenger Auto	12,885	12,798	149	129	1.2%	1.0%	
SOUTHERN INSURANCE CO	Pvt Passenger Auto	28,003	14,881	13,491	7,329		49.3%	
	dooongoi / tato	20,000	1-1,501	10, 101	1,020	70.2 /0	75.570	

Total	ompany	Coverage	Total Earne for Cal	ifornia	for Und Comm	d Exposures erserved unities	Percentage of Total Earned Exposures in Underserved Communities		
Assigned Risk 2,270 1,575 671 439 29,6%			2009	2010	2009	2010	2009	2010	
Low Cost Auto 7,872 8,685 2,913 2,824 37,0% Motorcycle 735,517 733,817 34,945 34,875 4,8% Motorhome 225,332 219,598 7,758 7,410 3,4%	-	_							
Motorcycle 735,517 733,817 34,945 34,875 4.8% Motorhome 225,332 219,598 7,758 7,410 3.4% STARR INDEMNITY & LIABILITY CO		8	· ·	ŕ					
STARR INDEMNITY & LIABILITY CO			· ·	,	,	*		32.5%	
STARR INDEMNITY & LIABILITY CO		•			ŕ			4.8%	
LIABILITY CO	N	Aotorhome	225,332	219,598	7,758	7,410	3.4%	3.4%	
INSURANCE COMPANIES Pvt Passenger Auto 3,054,500 3,117,050 182,296 195,033 6,0% Assigned Risk 191 198 50 44 26,0% Low Cost Auto 1,335 1,506 470 465 35,2% Motorcycle 103,180 103,464 3,822 3,951 3,7% Motorhome 27,768 27,099 670 654 2,4% Company Compa		Pvt Passenger Auto	0	6,735	0	871	0.0%	12.9%	
COMPANIES									
Assigned Risk Low Cost Auto 1,335 1,506 470 465 35.2% Motorcycle 103,180 103,464 3,822 3,951 3,7% Motorcycle 103,180 103,464 3,822 3,951 3,7% Motorhome 27,768 27,099 670 654 2.4% STATE NATIONAL INS CO Pvt Passenger Auto 14,701 22,748 1,908 3,173 13.0% STERLING CASUALTY INS CO Pvt Passenger Auto 27,896 34,323 4,450 5,071 16.0% THE HARTFORD Pvt Passenger Auto 369,859 336,752 19,601 18,058 5.3% Motorhome 4,385 4,138 119 109 2.7% TOKIO MARINE & NICHIDO FIRE Pvt Passenger Auto 13,263 13,292 1,298 1,310 9.8% TOPA INSURANCE COMPANY Pvt Passenger Auto 69,248 48,254 12,424 7,979 17.9% TRANSGUARD INSURANCE COMPANY Pvt Passenger Auto 3,720 19,964 1,334 8,284 35.9% TRAVELERS INS GROUP Pvt Passenger Auto 156,966 182,640 4,130 4,472 2.6% Motorhome 811 966 15 16 1.8% UNIGARD INSURANCE GROUP Pvt Passenger Auto 15,072 15,452 233 215 1.5% Motorhome 93 95 1 1 1.1% UNITED SERVICES AUTO ASSO Pvt Passenger Auto 412,931 411,453 6,943 6,977 1.7% Motorcycle 15,932 15,104 300 287 1.9% Motorhome 5,000 4,603 57 57 1.1% UNITED SERVICES AUTO ASSO Pvt Passenger Auto 26,324 21,171 2,086 1,888 7.9% UNITEIN DIRECT INSURANCE CO Pvt Passenger Auto 26,324 21,171 2,086 1,888 7.9% UNITEIN DIRECT INSURANCE CO Pvt Passenger Auto 26,324 21,171 2,086 1,888 7.9%		ovt Passenger Auto	3,054,500	3,117,050	182,296	195,033	6.0%	6.3%	
Low Cost Auto 1,335 1,506 470 465 35,2% Motorcycle 103,180 103,164 3,822 3,951 3,7% Motorhome 27,768 27,099 670 654 2,4%		•							
Motorhome 27,768 27,099 670 654 2.4%	L	.ow Cost Auto	1,335	1,506	470	465	35.2%	30.9%	
STATE NATIONAL INS	N	Notorcycle	103,180	103,464	3,822	3,951	3.7%	3.8%	
CO	N	/lotorhome	27,768	27,099	670	654	2.4%	2.4%	
STERLING CASUALTY INS CO				00 740	4 000	0.470			
NS CO	<u> </u>	'vt Passenger Auto	14,701	22,748	1,908	3,173	13.0%	13.9%	
THE HARTFORD Pvt Passenger Auto Motorhome 4,385 4,138 119 109 2,7% TOKIO MARINE & NICHIDO FIRE Pvt Passenger Auto 13,263 13,292 1,298 1,310 9,8% TOPA INSURANCE COMPANY Pvt Passenger Auto 69,248 48,254 12,424 7,979 17.9% TRANSGUARD INSURANCE COMPANY Pvt Passenger Auto 3,720 19,964 1,334 8,284 35.9% TRAVELERS INS GROUP Pvt Passenger Auto Motorhome 156,966 182,640 4,130 4,472 2,6% Motorhome 811 966 15 16 1.8% UNIGARD INSURANCE GROUP Pvt Passenger Auto Motorhome 15,072 15,452 233 215 1,5% Motorhome 93 95 1 1,11% UNITED SERVICES AUTO ASSO Pvt Passenger Auto Motorhome 15,932 15,104 300 287 1,9% UNITRIN DIRECT INSURANCE CO Pvt Passenger Auto 26,324 21,171 2,086 1,888 7,9%	TERLING CASUALTY								
Pvt Passenger Auto 369,859 336,752 19,601 18,058 5,3%	S CO P	vt Passenger Auto	27,896	34,323	4,450	5,071	16.0%	14.8%	
Pvt Passenger Auto Motorhome Motorho	HE HARTFORD								
TOKIO MARINE & NICHIDO FIRE Pvt Passenger Auto 13,263 13,292 1,298 1,310 9.8% TOPA INSURANCE COMPANY Pvt Passenger Auto 69,248 48,254 12,424 7,979 17.9% TRANSGUARD INSURANCE COMPANY Pvt Passenger Auto 3,720 19,964 1,334 8,284 35.9% TRAVELERS INS GROUP Pvt Passenger Auto 156,966 182,640 4,130 4,472 2.6% Motorhome 811 966 15 16 1.8% UNIGARD INSURANCE GROUP Pvt Passenger Auto 15,072 15,452 233 215 1.5% Motorhome 93 95 1 1 1 1.1% UNITED SERVICES AUTO ASSO Pvt Passenger Auto 412,931 411,453 6,943 6,977 1.7% Motorcycle 15,932 15,104 300 287 1.9% Motorhome 5,000 4,603 57 57 1.1% UNITRIN DIRECT INSURANCE CO Pvt Passenger Auto 26,324 21,171 2,086 1,888 7.9%		ovt Passenger Auto	369,859	336,752	19,601	18,058	5.3%	5.4%	
NICHIDO FIRE	N	Notorhome	4,385	4,138	119	109	2.7%	2.6%	
TOPA INSURANCE COMPANY Pvt Passenger Auto 69,248 48,254 12,424 7,979 17.9% TRANSGUARD INSURANCE COMPANY Pvt Passenger Auto 3,720 19,964 1,334 8,284 35.9% TRAVELERS INS GROUP Pvt Passenger Auto 811 966 15 16 1.8% UNIGARD INSURANCE GROUP Pvt Passenger Auto 811 966 15 16 1.8% UNIGARD INSURANCE GROUP Pvt Passenger Auto 93 95 1 1 1 1.1% UNITED SERVICES AUTO ASSO Pvt Passenger Auto 15,932 15,104 300 287 1.9% Motorhome 5,000 4,603 57 57 1.1% UNITRIN DIRECT INSURANCE CO Pvt Passenger Auto 5,000 4,603 57 57 1.1%	OKIO MARINE &								
COMPANY Pvt Passenger Auto 69,248 48,254 12,424 7,979 17.9% TRANSGUARD INSURANCE COMPANY Pvt Passenger Auto Pvt Passenger Auto Motorhome 3,720 19,964 1,334 8,284 35.9% TRAVELERS INS GROUP Pvt Passenger Auto Motorhome 156,966 182,640 4,130 4,472 2.6% UNIGARD INSURANCE GROUP Pvt Passenger Auto Motorhome 15,072 15,452 233 215 1.5% UNITED SERVICES AUTO ASSO Pvt Passenger Auto Motorhome 412,931 411,453 6,943 6,977 1.7% Motorhome 5,000 4,603 57 57 1.1% UNITRIN DIRECT INSURANCE CO Pvt Passenger Auto 26,324 21,171 2,086 1,888 7.9%	CHIDO FIRE P	vt Passenger Auto	13,263	13,292	1,298	1,310	9.8%	9.9%	
TRANSGUARD INSURANCE COMPANY Pvt Passenger Auto 3,720 19,964 1,334 8,284 35.9% TRAVELERS INS GROUP Pvt Passenger Auto 811 966 15 16 1.8% UNIGARD INSURANCE GROUP Pvt Passenger Auto 93 95 1 1 1.1% UNITED SERVICES AUTO ASSO Pvt Passenger Auto 412,931 411,453 6,943 6,977 1.7% Motorhome 15,000 4,603 57 57 1.1% UNITRIN DIRECT INSURANCE CO Pvt Passenger Auto 26,324 21,171 2,086 1,888 7.9%	OPA INSURANCE								
TRAVELERS INS GROUP	OMPANY P	vt Passenger Auto	69,248	48,254	12,424	7,979	17.9%	16.5%	
Pvt Passenger Auto 3,720 19,964 1,334 8,284 35.9%	RANSGUARD								
TRAVELERS INS GROUP Pvt Passenger Auto Motorhome 156,966 182,640 4,130 4,472 2.6% 15 16 1.8% UNIGARD INSURANCE GROUP Pvt Passenger Auto Motorhome 15,072 15,452 233 215 1.5% Motorhome 93 95 1 1 1 1.1% UNITED SERVICES AUTO ASSO Pvt Passenger Auto Motorcycle 15,932 15,104 300 287 1.9% Motorhome 5,000 4,603 57 57 1.1% UNITRIN DIRECT INSURANCE CO Pvt Passenger Auto 26,324 21,171 2,086 1,888 7.9%		Out Baccanger Auto	2 720	10.064	1 224	0 204	3E 00/	44 E9/	
GROUP Pvt Passenger Auto Motorhome 156,966 811 182,640 966 4,130 15 4,472 16 2.6% 18% UNIGARD INSURANCE GROUP Pvt Passenger Auto Motorhome 15,072 15,452 233 215 1.5% 11 215 1.5% 21 1.5% 21 1.1% UNITED SERVICES AUTO ASSO Pvt Passenger Auto Motorcycle 15,932 15,104 300 287 1.9% 287 1.9% 287 287 287 287 287 287 287 287 287 287		VI Fasseriger Auto	3,720	19,904	1,334	0,204	33.9%	41.5%	
Motorhome 811 966 15 16 1.8%									
UNIGARD INSURANCE GROUP Pvt Passenger Auto Motorhome 93 95 1 1.5% Motorhome 93 95 1 1.1% UNITED SERVICES AUTO ASSO Pvt Passenger Auto Motorcycle 15,932 15,104 300 287 1.9% Motorhome 5,000 4,603 57 57 1.1% UNITRIN DIRECT INSURANCE CO Pvt Passenger Auto 26,324 21,171 2,086 1,888 7.9%		•	•						
GROUP Pvt Passenger Auto Motorhome 15,072 93 15,452 95 233 215 1.5% 1.5% 1.1% UNITED SERVICES AUTO ASSO Pvt Passenger Auto Motorcycle 15,932 15,104 300 287 1.9% Motorhome 412,931 411,453 6,943 6,977 1.7% 300 287 1.9% 1.9% 300 300 300 300 300 300 300 300 300 30	N	Notorhome	811	966	15	16	1.8%	1.7%	
GROUP Pvt Passenger Auto Motorhome 15,072 Motorhome 15,452 Motorhome 233 Motorhome 215 Motorhome 1.5% Motorhome UNITED SERVICES AUTO ASSO Pvt Passenger Auto Motorcycle Motorcycle Motorhome 412,931 Motorhome 411,453 Motorhome 6,943 Motorhome 6,977 Motorhome 1.7% Motorhome UNITRIN DIRECT INSURANCE CO Pvt Passenger Auto 26,324 Motorhome 21,171 Motorhome 2,086 Motorhome 1,888 Motorhome	NIGARD INSURANCE								
Motorhome 93 95 1 1 1.1% UNITED SERVICES AUTO ASSO Pvt Passenger Auto 412,931 411,453 6,943 6,977 1.7% Motorcycle 15,932 15,104 300 287 1.9% Motorhome 5,000 4,603 57 57 1.1% UNITRIN DIRECT INSURANCE CO Pvt Passenger Auto 26,324 21,171 2,086 1,888 7.9%		ovt Passenger Auto	15,072	15,452	233	215	1.5%	1.4%	
AUTO ASSO Pvt Passenger Auto 412,931 411,453 6,943 6,977 1.7% Motorcycle 15,932 15,104 300 287 1.9% Motorhome 5,000 4,603 57 57 1.1% UNITRIN DIRECT INSURANCE CO Pvt Passenger Auto 26,324 21,171 2,086 1,888 7.9%	N	Motorhome	93	95	1	1			
AUTO ASSO Pvt Passenger Auto 412,931 411,453 6,943 6,977 1.7% Motorcycle 15,932 15,104 300 287 1.9% Motorhome 5,000 4,603 57 57 1.1% UNITRIN DIRECT INSURANCE CO Pvt Passenger Auto 26,324 21,171 2,086 1,888 7.9%	NITED CEDVICES								
Motorcycle 15,932 15,104 300 287 1.9% Motorhome 5,000 4,603 57 57 1.1% UNITRIN DIRECT INSURANCE CO Pvt Passenger Auto 26,324 21,171 2,086 1,888 7.9%		Ovt Passenger Auto	412 031	411 453	6 043	6 977	1 70/	1.7%	
Motorhome 5,000 4,603 57 57 1.1% UNITRIN DIRECT INSURANCE CO Pvt Passenger Auto 26,324 21,171 2,086 1,888 7.9%		•							
INSURANCE CO Pvt Passenger Auto 26,324 21,171 2,086 1,888 7.9%		,							
INSURANCE CO Pvt Passenger Auto 26,324 21,171 2,086 1,888 7.9%									
		Out Dacconger Auto	26 224	04 474	2 006	1 000	7.00/	9.00/	
UNIVERSAL CASUALTY	OUTAINOL OU P	vi i assenger Auto	20,324	21,171	2,086	1,088	7.9%	8.9%	
CO Pvt Passenger Auto 9,407 10,348 2,714 2,912 28.8%) P	vt Passenger Auto	9,407	10,348	2,714	2,912	28.8%	28.1%	

Company	Coverage	Total Earned Exposures for California		Total Earned for Under Commu	served	Percentage of Total Earned Exposures in Underserved Communities	
		2009	2010	2009 2	010	2009 20)10
Total	Pvt Passenger Auto	23,856,324	23,978,230	2,433,695	2,462,176	10.2%	10.3%
	Assigned Risk	2,270	1,575	671	439	29.6%	27.9%
	Low Cost Auto	7,872	8,685	2,913	2,824	37.0%	32.5%
	Motorcycle	735,517	733,817	34,945	34,875	4.8%	4.8%
	Motorhome	225,332	219,598	7,758	7,410	3.4%	3.4%
USAA CASUALTY INSURANCE COMPANY							
	Pvt Passenger Auto	395,611	397,940	9,274	9,438	2.3%	2.4%
	Motorcycle	12,626	11,838	278	263	2.2%	2.2%
	Motorhome	4,661	4,360	126	118	2.7%	2.7%
USAA GENERAL INDEMNITY COMPANY							
	Pvt Passenger Auto	23,394	31,062	638	892	2.7%	2.9%
	Motorcycle	984	1,142	37	46	3.1. 70	4.0%
	Motorhome	222	297	14	15	6.5%	5.0%
VICTORIA FIRE & CAS							
INS CO	Pvt Passenger Auto	145,269	119,313	18,786	14,776		12.4%
	Motorcycle	7	319	1	38		11.9%
	Motorhome	54	249	1	6	0.9%	2.3%
VIKING INS CO of WI							
	Pvt Passenger Auto	269,031	262,019	51,843	53,149		20.3%
	Motorcycle	10,749	9,267	1,005	959	9.4%	10.4%
WAWANESA							
INSURANCE GROUP	Pvt Passenger Auto	454,039	462,342	32,102	33,151	7.1%	7.2%
	Motorcycle	4	4	0	0	0.0%	0.0%
WESTERN GENERAL	Dut Dagganger Acts	20 504	20.000	0.570	6 000	22.25	04.007
INSURANCE CO	Pvt Passenger Auto	38,581 24	30,069 9	8,578	6,600 2		21.9%
	Assigned Risk Low Cost Auto	24 57	9 70	5 19	20		21.2%
	LOW COSt Auto	57	70	19	20	33.9%	29.1%
WORKMENS AUTO INS	Pvt Passenger Auto	29,550	34,873	3,454	5,676	11.7%	16.3%
		-,,,,,	. ,,,,	-, -	-,,	70	. 0.0 /0

Company	Coverage	Total Earned Exposures for California		Total Earned Exposures for Underserved Communities		Percentage of Total Earned Exposures in Underserved Communities	
		2009	2010	2009	2010	2009	2010
Total	Building & Contents (CMP)	689,128	689,544	80,801	81,028	11.7%	11.8%
	Building & Contents (CF)	126,682	120,405	18,890	15,682	14.9%	13.0%
	Building Only (CMP)	269,840	271,051	43,620	43,471	16.2%	16.0%
	Building Only (CF)	26,908	26,572	10,729	11,076	39.9%	41.7%
	Contents Only (CMP)	423,254	427,200	46,909	47,718	11.1%	11.2%
	Contents Only (CF)	21,532	18,998	2,814	2,502	13.1%	13.2%
	Vacant (CMP)	3,546	3,383	308	283	8.7%	8.4%
	Vacant (CF)	167	175	22	30	13.0%	17.3%
	Liability (CMP)	1,063,075	1,084,372	140,276	149,260	13.2%	13.8%
ACE AMERICAN INSURANCE COMPANY	Building & Contents (CMP)	963	346	52	28	5.4%	8.1%
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AFFILIATED FM	D. II II	4=0	= 40		=-		
INSURANCECOMPANY	Building & Contents (CMP)	470	542	53	58		10.7%
	Building & Contents (CF)	3,085	3,405	601	678	19.5%	19.9%
AGCS MARINE INS CO	Building & Contents (CF)	0	502	0	86	0.0%	17.2%
ALLIANZ GLOBAL RISK US INS CO	Building & Contents (CF)	4,514	3,785	576	466	12.7%	12.3%
ALLSTATE INSURANCE							
COMPANY	Building & Contents (CMP)	750	759	72	67	9.5%	8.8%
	Building & Contents (CF)	3	3	0	0	5.6%	5.7%
	Building Only (CMP)	5,418	4,232	402	309	7.4%	7.3%
	Building Only (CF)	2	1	0	0	5.6%	5.9%
	Contents Only (CMP)	1,612	1,476	174	154	10.8%	10.4%
	Contents Only (CF)	1	1	0	0		0.0%
	Liability (CMP)	6,857	5,468	599	472	8.7%	8.6%
AMCO INSURANCE							
COMPANY	Building & Contents (CMP)	45,204	41,792	4,536	4,220		10.1%
	Building & Contents (CF)	153	165	15	15		9.0%
	Building Only (CMP)	13,975	13,221	1,294	1,185		9.0%
	Building Only (CF)	80	137	3	5		3.9%
	Contents Only (CMP)	33,425	32,032	2,994	3,005		9.4%
	Contents Only (CF)	67	71	5	6		8.3%
	Vacant (CMP)	225	195	21	22		11.3%
	Vacant (CF)	5	4	0	0		0.0%
	Liability (CMP)	84,897	81,918	7,542	7,232	8.9%	8.8%
AMERICAN ALTERNATIVE							
INS CORP	Building & Contents (CMP)	851	990	36	47	4.2%	4.8%
	Building Only (CMP)	531	536	16	14	3.0%	2.7%
	Contents Only (CMP)	336	354	26	33		9.4%
	Liability (CMP)	2,061	2,379	107	136	5.2%	5.7%

Company	Coverage	Total Earned Exposures for California		Total Earned Exposures for Underserved Communities		Percentage of Total Earned Exposures in Underserved Communities	
		2009	2010	2009	2010	2009	2010
Total	Building & Contents (CMP)	689,128	689,544	80,801	81,028		11.8%
	Building & Contents (CF)	126,682	120,405	18,890	15,682	14.9%	13.0%
	Building Only (CMP)	269,840	271,051	43,620	43,471	16.2%	16.0%
	Building Only (CF)	26,908	26,572	10,729	11,076		41.7%
	Contents Only (CMP)	423,254	427,200	46,909	47,718	11.1%	11.2%
	Contents Only (CF)	21,532	18,998	2,814	2,502	13.1%	13.2%
	Vacant (CMP) Vacant (CF)	3,546	3,383	308	283		8.4%
	Liability (CMP)	167 1,063,075	175 1,084,372	22 140,276	30 149,260	13.0% 13.2%	17.3% 13.8%
AMERICAN HARDWARE MUTUAL INS	Building & Contents (CMP)	1,912	1,980	328	337	17.1%	17.0%
AMERICAN HOME							
ASSURANCE CO	Building & Contents (CF)	62	0	3	0	4.3%	0.0%
ARCH INSURANCE COMPANY	Building & Contents (CF)	140	151	14	19	10.0%	12.8%
	Building Only (CF)	376	376	17	17		4.6%
	Liability (CMP)	1,704	1,629	84	86		5.3%
ARGONAUT GREAT							
CENTRAL INS	Building & Contents (CMP)	1,556	1,752	213	213	13.7%	12.2%
	Liability (CMP)	1,555	1,760	213	215	13.7%	12.2%
ARGONAUT MIDWEST INS							
CO	Building & Contents (CMP)	212	292	15	16	7.0%	5.4%
	Liability (CMP)	129	179	15	16	11.5%	8.8%
ASSURANT GROUP	Building & Contents (CMP)	372	916	13	48	3.6%	5.3%
	Building & Contents (CF)	1	6	0	0		0.0%
	Building Only (CMP)	95	291	15	27		9.3%
	Building Only (CF)	212	72	90	42	42.4%	58.1%
	Contents Only (CMP)	3	12	2	1	59.5%	12.0%
	Liability (CMP)	455	1,193	34	73	7.4%	6.1%
AXA INSURANCE							
COMPANY	Building & Contents (CF)	277	0	28	0		0.0%
	Building Only (CF)	2	0	1	0		0.0%
	Contents Only (CF)	46	0	9	0	18.8%	0.0%
AXIS INSURANCE	D. 11 (100 0 0 0 0 100 10 (OF)	0.140	5.007	050	404		
COMPANY	Building & Contents (CF) Building Only (CF)	6,14 <u>2</u> 1	5,027 8	656 0	491 0	10.7% 0.0%	9.8% 1.1%
BEAZLEY INS CO INC	Building & Contents (CF)	37	45	4	5	9.4%	11.2%
BROTHERHOOD MUTUAL	Building & Contents (CMP)	110	258	15	37	13.7%	14.2%
BROTHERHOOD MOTOAL	Building Only (CMP)	12	31	3	7		21.4%
	Contents Only (CMP)	0	0	0	0		0.0%
	Liability (CMP)	43	103	6	14		14.0%
CALIFORNIA FAIR PLAN	Building & Contents (CF)	8,065	3,998	4,631	2,095	57.4%	52.4%
	Building Only (CF)	12,349	13,270	8,683	9,230		69.6%
	Contents Only (CF)	619	769	335	400	54.0%	52.0%
	Vacant (CF)	34	37	14	12	41.2%	33.0%
CALIFORNIA MUTUAL							
INSURANCE CO	Building & Contents (CMP)	759	799	43	46	5.7%	5.8%
	Liability (CMP)	768	0	45	0	5.9%	0.0%

Company	Coverage	Total Earned for Calit	-	Total Earned l for Unders Commun	served	Percentage of Total Earned Exposures in Underserved Communities		
		2009	2010	2009	2010	2009	2010	
Total	Building & Contents (CMP) Building & Contents (CF) Building Only (CMP)	689,128 126,682 269,840	689,544 120,405 271,051	80,801 18,890 43,620	81,028 15,682 43,471	11.7% 14.9% 16.2%	11.8% 13.0% 16.0%	
	Building Only (CF)	26,908	26,572	10,729	11,076	39.9%	41.7%	
	Contents Only (CMP)	423,254	427,200	46,909	47,718	11.1%	11.2%	
	Contents Only (CF)	21,532	18,998	2,814	2,502	13.1%	13.2%	
	Vacant (CMP)	3,546	3,383	308	283	8.7%	8.4%	
	Vacant (CF)	167	175	22	30	13.0%	17.3%	
	Liability (CMP)	1,063,075	1,084,372	140,276	149,260	13.2%	13.8%	
CAPITAL INSURANCE								
GROUP	Building & Contents (CMP)	14,046	15,973	1,004	1,132	7.1%	7.1%	
	Building Only (CMP)	13,141	13,509	1,575	1,639	12.0%	12.1%	
	Contents Only (CMP)	2,340	2,389	120	140	5.1%	5.9%	
	Liability (CMP)	31,290	32,764	2,812	3,011	9.0%	9.2%	
CHURCH MUTUAL	B. II. II							
INSURANCE CO	Building & Contents (CMP)	11,218	11,247	1,163	1,132	10.4%	10.1%	
	Contents Only (CMP)	2,623 12.922	2,657 13,245	244 1,635	253 1,660	9.3%	9.5%	
	Liability (CMP)	12,922	13,245	1,035	1,000	12.7%	12.5%	
CNA INSURANCE								
COMPANIES	Building & Contents (CMP)	14,928	22,940	1,090	3,061	7.3%	13.3%	
	Building & Contents (CF)	35	205	4	38	12.3%	18.4%	
	Building Only (CMP)	12,098	2,203	2,911	335	24.1%	15.2%	
	Building Only (CF)	11	32	5	14	50.0%	43.8%	
	Contents Only (CMP)	194	146	0	0	0.0%	0.0%	
	Contents Only (CF) Liability (CMP)	0 28,784	1 25,943	0 3,563	0 4,177	0.0% 12.4%	0.0% 16.1%	
CONTRACTORS BONDING								
& INS CO	Building & Contents (CMP)	20	17	1	1	5.1%	5.8%	
	Building Only (CMP)	10	11	0	0	0.0%	0.0%	
	Contents Only (CMP)	399	328	16	10	3.9%	3.1%	
	Liability (CMP)	1,887	1,503	65	49	3.5%	3.3%	
CRUSADER INSURANCE COMPANY	Building & Contents (CMP)	1,302	1,189	403	372	24.00/	24 20/	
COMPANT	Building Only (CMP)	6,952	6,466	2,758	2,615	31.0% 39.7%	31.3% 40.4%	
	Contents Only (CMP)	3,654	3,445	656	629	18.0%	18.3%	
	Liability (CMP)	11,909	11,099	3,818	3,615	32.1%	32.6%	
CSE INSURANCE GROUP	Building & Contents (CMP)	3,721	3,805	818	834	22.0%	21.9%	
	Building & Contents (CF)	517	491	19	17	3.6%	3.5%	
	Building Only (CF)	3	5	0	1	0.0%	14.3%	
	Contents Only (CF)	10	8	0	0	0.0%	0.0%	
	Liability (CMP)	3,676	3,762	809	821	22.0%	21.8%	
CUMIS INSURANCE	Duilding 9 Contacts (CMD)	4 400	4 400	450	457	40 50/	40 501	
SOCIETY INC	Building & Contents (CMP) Building Only (CMP)	1,486	1,492	156	157	10.5%	10.5%	
	Contents Only (CMP)	99 391	172 298	8 79	15 58	8.0% 20.2%	9.0% 19.5%	
	Vacant (CMP)	235	296	79 15	13	20.2% 6.6%	19.5% 5.4%	
	Liability (CMP)	1,668	1,581	195	178	11.7%	11.2%	
DONGBU INS CO LTD	Building & Contents (CMP)	0	85	0	41	0.0%	48.6%	
	Building Only (CMP)	0	30	0	12	0.0%	39.7%	
	Contents Only (CMP)	0	604	0	176	0.0%	29.1%	
	Liability (CMP)	0	717	0	228	0.0%	31.7%	

Company	Coverage	Total Earned for Calif		for Under	Total Earned Exposures for Underserved Communities		ge of rned es in ommunities
		2009	2010	2009	2010	2009	2010
Total	Building & Contents (CMP)	689,128	689,544	80,801	81,028	11.7%	11.8%
	Building & Contents (CF)	126,682	120,405	18,890	15,682	14.9%	13.0%
	Building Only (CMP)	269,840	271,051	43,620	43,471		16.0%
	Building Only (CF)	26,908	26,572	10,729	11,076		41.7%
	Contents Only (CMP)	423,254	427,200	46,909	47,718		11.2%
	Contents Only (CF)	21,532	18,998	2,814	2,502		13.2%
	Vacant (CMP)	3,546	3,383	308 22	283 30		8.4%
	Vacant (CF) Liability (CMP)	167 1,063,075	175 1,084,372	140,276	149,260		17.3% 13.8%
		, ,					
EMPLOYERS MUTUAL	Duilding 9 Contents (CE)	975	0	104	0	44.00/	0.00/
CASUALTY CO	Building & Contents (CF) Building Only (CF)	875 1,125	0	104 148	0		0.0% 0.0%
	Contents Only (CF)	477	0	70	0		0.0%
	Vacant (CF)	1	0	0	0		0.0%
	CMP - Building&Contents	0	236	0	47		20.0%
	CMP - Building	0	50	0	7		14.0%
	CMP - Contents	0	549	0	65		11.8%
	CMP - Liab	0	836	0	121	0.0%	14.4%
EVEREST NATIONAL INS							
CO	Building & Contents (CMP)	302	178	54	33		18.7%
	Building Only (CMP)	551	162	107	29		17.7%
	Contents Only (CMP)	164	110	13	17		15.6%
	Liability (CMP)	1,376	470	224	78	16.3%	16.6%
FACTORY MUTUAL							
INSURANCE CO	Building & Contents (CF)	15,347	17,108	1,863	2,075	12.1%	12.1%
FARMERS INSURANCE							
GROUP	Building & Contents (CMP)	230,600	236,054	27,043	27,638	11.7%	11.7%
	Building & Contents (CF)	181	277	37	45		16.3%
	Building Only (CMP)	38,669	39,197	8,840	8,964		22.9%
	Building Only (CF)	239	220	61	58		26.6%
	Contents Only (CMP)	44,324	49,376	5,138	5,685		11.5%
	Contents Only (CF)	83	78	3	3		3.9%
	Vacant (CF)	44 5	41 5	19 1	17 1		41.5%
	Vacant (CF) Liability (CMP)	96,497	103,889	15.553	16,856		15.8% 16.2%
	Liability (Olvil)	30,431	100,000	10,000	10,000	10.176	10.2 /6
FEDERAL INSURANCE	Building & Contents (CMP)	2.650	2.667	400	477	40 40/	40.007
COMPANY	Building & Contents (CMP) Building Only (CMP)	3,658 2,628	3,667 2,416	489 334	477 283		13.0%
	Contents Only (CMP)	2,828 9,852	9,269	1,054	203 999		11.7% 10.8%
	Liability (CMP)	16,131	16,011	1,732	1,700		10.6%
	, ,				•		
FEDERATED MUTUAL INSURANCE GROUP	Building & Contents (CMP)	2,200	1,943	331	303	15.0%	15.6%
HIJONANOL GROUP	Building & Contents (CF)	2,100	1,945	267	238		12.4%
	Building Only (CMP)	17	1,923	9	9		48.3%
	Building Only (CF)	305	270	37	30		11.0%
	Contents Only (CMP)	363	340	53	44		12.8%
	Contents Only (CF)	361	332	61	55		16.5%
	Liability (CMP)	1,464	1,325	244	228		17.2%
FIDELITY MATERIALISM							
FIDELITY NATL INSURANCE COMPANY	: Building & Contents (CMP)	249	270	10	11	3.9%	4.1%
FINANCIAL PACIFIC							
INSURANCE CO	Building & Contents (CMP)	10,718	13,363	377	557	3.5%	4.2%
	Liability (CMP)	10,342	13,143	385	506	3.7%	3.9%

Company	Coverage	Total Earned for Calif	-	Total Earned I for Unders Commun	served	Percentage of Total Earned Exposures in Underserved Communities		
		2009	2010	2009	2010	2009	2010	
Total	Building & Contents (CMP) Building & Contents (CF)	689,128 126,682	689,544 120,405	80,801 18,890	81,028 15,682	11.7% 14.9%	11.8% 13.0%	
	Building Only (CMP)	269,840	271,051	43,620	43,471	16.2%	16.0%	
	Building Only (CF)	26,908	26,572	10,729	11,076	39.9%	41.7%	
	Contents Only (CMP)	423,254	427,200	46,909	47,718	11.1%	11.2%	
	Contents Only (CF)	21,532	18,998	2,814	2,502	13.1%	13.2%	
	Vacant (CMP)	3,546	3,383	308	283	8.7%	8.4%	
	Vacant (CF)	167	175	22	30	13.0%	17.3%	
	Liability (CMP)	1,063,075	1,084,372	140,276	149,260	13.2%	13.8%	
FIREMANS FUND								
INSURANCE COMPANY	Building & Contents (CMP)	25,145	22,021	2,627	2,267	10.4%	10.3%	
	Building & Contents (CF)	205	94	10	8	5.1%	8.3%	
	Building Only (CMP)	933	805	92	75	9.8%	9.3%	
	Contents Only (CMP)	5,737	5,644	546	535	9.5%	9.5%	
	Vacant (CMP)	2,511	2,369	191	191	7.6%	8.1%	
	Liability (CMP)	26,884	24,521	2,547	2,316	9.5%	9.4%	
FLORISTS MUTUAL INSURANCE COMPANY	Building & Contents (CMP)	1,051	1,061	48	54	4.5%	5.1%	
INCOTATIOE COMITAINT	Building Only (CMP)	35	34	3	3	8.5%	8.6%	
	Liability (CMP)	852	870	34	36	4.0%	4.2%	
							,	
GOLDEN EAGLE								
INSURANCE CORP	Building & Contents (CMP)	6,120	7,828	1,146	1,596	18.7%	20.4%	
	Building Only (CMP)	10,322	12,503	1,637	2,057	15.9%	16.5%	
	Contents Only (CMP)	3,743	5,034	600	898	16.0%	17.8%	
	Vacant (CMP)	9	22	0	1	0.0%	4.6%	
	Liability (CMP)	18,663	24,483	2,720	3,610	14.6%	14.7%	
GRANITE STATE INSURANCE COMPANY	Building & Contents (CMP)	1,822	1,549	228	177	12.5%	11.5%	
INCORAINCE COMI AINT	Building & Contents (CF)	445	448	74	56	16.6%	12.5%	
	Building Only (CMP)	774	899	11	14	1.5%	1.6%	
	Building Only (CF)	52	26	13	8	25.5%	31.6%	
	Contents Only (CMP)	48	28	5	3	9.7%	10.0%	
	Contents Only (CF)	41	25	3	2	7.2%	6.4%	
	Liability (CMP)	10,865	10,167	1,126	1,024	10.4%	10.1%	
GREAT AMERICAN	D. II I'm a Quarter (QMD)	07	100	-	20			
ALLIANCE CO	Building & Contents (CMP) Building Only (CMP)	67 10	192 26	5 3	23 4	7.5% 32.8%	11.9% 15.2%	
	CMP - Liab	0	125	0	19	0.0%	15.2%	
	OWII - LIGO	<u> </u>	123		13	0.078	13.2 /6	
GREAT AMERICAN ASSURANCE CO	Building & Contents (CMP)	419	371	54	52	12.8%	14.1%	
	Building Only (CMP)	671	638	32	41	4.8%	6.4%	
	Contents Only (CMP)	323	302	40	47	12.3%	15.5%	
	Liability (CMP)	1,416	1,304	122	135	8.6%	10.3%	
GREAT AMERICAN INS CO								
OF NY	Building & Contents (CMP)	974	412	129	50	13.2%	12.1%	
	Building & Contents (CF)	69	65	5	4	7.2%	5.6%	
	Contents Only (CMP)	327	953	67	125	20.5%	13.1%	
	Contents Only (CF)	22	23	4	3	17.8%	10.9%	
	Liability (CMP)	502	509	90	74	17.8%	14.6%	
GREAT AMERICAN INSURANCE CO	Building & Contents (CMP)	512	459	81	72	15.8%	15.7%	
HADDITAINOL GO	Building Only (CMP)	57	459 67	8	7	15.8%	10.0%	
	Contents Only (CMP)	243	243	38	33	15.5%	13.5%	
	Liability (CMP)	778	731	114	102	14.6%	14.0%	
	7 1- /						/0	

Company	Coverage		Total Earned Exposures for California		Exposures served iities	Percentage of Total Earned Exposures in Underserved Communities		
		2009	2010	2009	2010	2009	2010	
Total	Building & Contents (CMP)	689,128	689,544	80,801	81,028	11.7%	11.8%	
	Building & Contents (CF)	126,682	120,405	18,890	15,682	14.9%	13.0%	
	Building Only (CMP)	269,840	271,051	43,620	43,471	16.2%	16.0%	
	Building Only (CF)	26,908	26,572	10,729	11,076	39.9%	41.7%	
	Contents Only (CMP)	423,254	427,200	46,909	47,718	11.1%	11.2%	
	Contents Only (CF)	21,532	18,998	2,814	2,502	13.1%	13.2%	
	Vacant (CMP)	3,546	3,383	308	283	8.7%	8.4%	
	Vacant (CF)	167	175	22	30	13.0%	17.3%	
	Liability (CMP)	1,063,075	1,084,372	140,276	149,260	13.2%	13.8%	
GREAT DIVIDE INS CO	Building & Contents (CMP)	24	19	5	4	21.6%	18.9%	
GREAT DIVIDE INS CO	Building Only (CMP)	9	8	2	1	21.4%	16.7%	
	Contents Only (CMP)	372	371	64	65	17.3%	17.5%	
	Liability (CMP)	371	385	64	66	17.2%	17.5%	
	LIABILITY (CIVII)	3/1	303	04		17.276	17.170	
GREAT NORTHERN INSURANCE COMPANY	Building & Contents (CMP)	387	274	27	22	6.9%	8.0%	
	Building Only (CMP)	38	73	2	4	4.6%	5.5%	
	Contents Only (CMP)	1,411	1,312	171	158	12.1%	12.1%	
	Liability (CMP)	1,189	1,055	106	98	8.9%	9.3%	
GREENWICH INS CO	Building & Contents (CMP)	49	171	4	49	8.1%	28.5%	
	Building & Contents (CF)	1,370	0	94	0	6.9%	0.0%	
	Building Only (CMP)	3,470	3,012	716	622	20.6%	20.6%	
	Building Only (CF)	647	0	35	0	5.3%	0.0%	
	Contents Only (CMP)	128	110	4	4	3.4%	3.4%	
	Contents Only (CF)	886	0	64	0	7.2%	0.0%	
	Vacant (CMP)	22	19	6	2	28.0%	10.7%	
	Vacant (CF)	0	0	0	0	0.0%	0.0%	
	CMP - Liab	0	3,419	0	687	0.0%	20.1%	
GUIDEONE MUTUAL								
INSURANCE CO	Building & Contents (CMP)	4,838	4,327	853	755	17.6%	17.4%	
	Building Only (CMP)	20	18	1	2	6.4%	11.2%	
	Contents Only (CMP)	2,077	1,993	200	180	9.6%	9.0%	
	Liability (CMP)	3,649	3,445	555	505	15.2%	14.7%	
GUIDEONE SPECIALTY	D. II. II				=			
MUTUAL CO	Building & Contents (CMP)	8,319	7,025	767	766	9.2%	10.9%	
	Contents Only (CMP)	143 2,099	127	15	11 259	10.3%	8.3%	
	Liability (CMP)	2,099	1,878	285	259	13.6%	13.8%	
HARCO NATIONAL INSURANCE CO	Building & Contents (CF)	691	614	114	102	16.5%	16.6%	
	(0.7)					101070	10.070	
HARTFORD STEAM BOIL	Puilding & Contests (CMD)	484		02	^	40 40/	0.007	
INSPEC CO	Building & Contents (CMP)	484	0	93	0	19.1%	0.0%	
HDI-GERLING AMERICA INSURANCE	Building & Contents (CF)	202	224	36	38	18.0%	16 90/	
	building & Contells (CF)	202	224	30	30	10.0%	16.8%	
HUDSON INSURANCE COMPANY	Building & Contents (CMP)	367	170	29	18	7.9%	10.4%	
	Building Only (CMP)	794	1,280	77	131	9.7%	10.2%	
	Vacant (CMP)	11	20	0	1	0.8%	4.6%	
INDEMNITY INS CO OF								
NORTH AMERICA	Building & Contents (CMP)	298	519	13	24	4.4%	4.7%	
	Contents Only (CMP)	1	1	0	0	0.0%	0.0%	
	Liability (CMP)	298	520	13	24	4.4%	4.7%	

Company	Coverage	Total Earned for Calif	-	Total Earned I for Unders Commun	served	Percentag Total Ear Exposure Underserved Co	rned es in
		2009	2010	2009	2010	2009	2010
Total	Building & Contents (CMP)	689,128	689,544	80,801	81,028		11.8%
	Building & Contents (CF)	126,682	120,405	18,890	15,682		13.0%
	Building Only (CMP)	269,840	271,051	43,620	43,471		16.0%
	Building Only (CF)	26,908	26,572	10,729	11,076		41.7%
			,	,			
	Contents Only (CMP)	423,254	427,200	46,909	47,718		11.2%
	Contents Only (CF)	21,532	18,998	2,814	2,502		13.2%
	Vacant (CMP)	3,546	3,383	308	283		8.4%
	Vacant (CF)	167	175	22	30	13.0%	17.3%
	Liability (CMP)	1,063,075	1,084,372	140,276	149,260	13.2%	13.8%
INS CO OF STATE OF							
PENNSYLVANIA	Building & Contents (CF)	673	472	62	70	9.2%	14.7%
JEWELERS MUTUAL							
INSURANCE CO	Building & Contents (CMP)	49	48	7	6	13.5%	11.9%
	Building Only (CMP)	2	1	0	0	0.0%	0.0%
	Contents Only (CMP)	1,011	1,035	102	113	10.1%	10.9%
LIBERTY MUTUAL INS							
GROUP	Building & Contents (CMP)	2,033	2,108	266	287	13.1%	13.6%
on on	Building & Contents (CF)	7,359	6,381	964	778		12.2%
	Building Only (CMP)	168	190	28	45		23.6%
	Building Only (CF)	14	8	0	0		
		422	527	59	79		2.1%
	Contents Only (CMP)						15.0%
	Contents Only (CF)	51	27	5	5		19.3%
	Vacant (CMP)	23	0	23	0		0.0%
	Liability (CMP)	1,644	1,809	240	241	14.6%	13.3%
LIG INSURANCE COMPANY							
LTD	Building & Contents (CMP)	1,012	1,503	508	619	50.2%	41.2%
	Building Only (CMP)	1,557	2,716	907	1,240	58.3%	45.7%
	Contents Only (CMP)	5,660	7,591	3,221	3,686	56.9%	48.6%
	Liability (CMP)	8,047	11,569	4,490	5,377	55.8%	46.5%
LUMBERMENS UNDERWRITING ALLIANCE	Building & Contents (CF)	117	112	12	12	10.2%	10.5%
ONDERWICHING ALEIANCE	• ,	22	22		0		
	Building Only (CF) Contents Only (CF)	17	38	0 4	10		1.5% 26.0%
	Contents Only (Cr.)		30		10	24.1 /6	20.076
MAGNA CARTA COMPANIES	Building & Contents (CMP)	953	817	207	178	21.7%	21.8%
	Liability (CMP)	915	786	202	174		22.2%
MARKEL AMERICAN							
INSURANCE CO	Building Only (CF)	1,150	1,077	109	107	9.4%	9.9%
MARKEL INSURANCE							
COMPANY	Building & Contents (CMP)	4,549	4,148	536	468	11.8%	11.3%
	Liability (CMP)	6,269	6,740	758	802		11.9%
	Listering (Orni)	0,209	0,170	100	002	12.1/0	11.3/0
MERCURY INSURANCE							
GROUP	Building & Contents (CMP)	4,367	4,909	462	486	10.6%	9.9%
	Building Only (CMP)	16,307	17,426	1,968	2,187		12.5%
	Contents Only (CMP)	4,278	4,264	471	447		10.5%
	Vacant (CMP)	5	5	2	2		38.1%
	Liability (CMP)	23,503	25,156	2,748	2,967		11.8%
MITSUI SUMITOMO							
INSURANCE GROUP	Building & Contents (CMP)	1,916	1,101	428	300	22.3%	27.2%
	Building Only (CMP)	2,269	2,613	498	553		21.2%
	Contents Only (CMP)	868	834	200	186		22.3%
	Vacant (CMP)	10	17	3	3		16.3%
	Liability (CMP)						
-	LIADRING (CIVIF)	4,607	4,153	1,005	926	21.8%	22.3%

Company	Coverage	Total Earned Exposures for California		Total Earned Exposures for Underserved Communities		Percentage of Total Earned Exposures in Underserved Communities	
		2009	2010	2009	2010	2009	2010
Total	Building & Contents (CMP)	689,128	689,544	80,801	81,028	11.7%	11.8%
	Building & Contents (CF)	126,682	120,405	18,890	15,682	14.9%	13.0%
	Building Only (CMP)	269,840	271,051	43,620	43,471	16.2%	16.0%
	Building Only (CF)	26,908	26,572	10,729	11,076	39.9%	41.7%
	Contents Only (CMP)	423,254	427,200	46,909	47,718	11.1%	11.2%
	Contents Only (CF)	21,532	18,998	2,814	2,502	13.1%	13.2%
	Vacant (CMP)	3,546	3,383	308	283	8.7%	8.4%
	Vacant (CF)	167	175	22	30	13.0%	17.3%
	Liability (CMP)	1,063,075	1,084,372	140,276	149,260		13.8%
NATIONAL UNION FIRE INS				_			
CO OF Pittsburgh	Building & Contents (CF)	9	21	0	1	0.0%	3.3%
	Building Only (CMP)	380	1,163	57	183	14.9%	15.8%
NATIONWIDE	Duilding 9 Contests (CMD)	4.400	4.007	400	400	40.007	44.001
AGRIBUSINESS	Building & Contents (CMP)	1,128	1,067	120	126		11.8%
	Building Only (CMP)	302	316	33	40		12.7%
	Contents Only (CMP)	117	78	7	9	5.6%	11.2%
NATIONWIDE INS CO OF							
AMERICA	Building & Contents (CMP)	594	729	95	105	15.9%	14.4%
AWERIOA	Building & Contents (CF)	23	26	2	2		7.7%
	• ()	59	56	15	11		
	Building Only (CF) Contents Only (CMP)			107	145	25.6%	20.0%
	• • •	1,034	1,170				12.4%
	Contents Only (CF)	16	17	5	4		24.7%
	Vacant (CF)	1	1	0	0		0.0%
	Liability (CMP)	1,609	1,957	172	212	10.7%	10.8%
NATIONWIDE MUTUAL INS	Building & Contents (CMD)	E 244	E 400	420	406	7.00/	0.00/
CO (ALLIED)	Building & Contents (CMP)	5,341	5,489	420	496		9.0%
	Building & Contents (CF)	2,441	2,389	250	250		10.5%
	Building Only (CMP)	10,272	9,881	788	752		7.6%
	Building Only (CF)	1,760	2,222	149	192		8.7%
	Contents Only (CMP)	1,351	1,193	95	81	7.0%	6.8%
	Contents Only (CF)	2,123	1,975	181	160		8.1%
	Vacant (CMP)	392	390	23	22		5.5%
	Vacant (CF)	120	116	7	6		5.2%
	Liability (CMP)	16,022	15,885	1,312	1,306	8.2%	8.2%
NAVIGATORS INS CO	Building & Contents (CMP)	186	226	21	48	11.1%	21.2%
	Liability (CMP)	236	230	16	32		13.9%
	Liability (Olini)	200	200			0.1 70	10.070
NEW HAMPSHIRE							
INSURANCE COMPANY	Building & Contents (CMP)	1,145	1,259	104	103	9.0%	8.2%
	Contents Only (CMP)	13	15	3	3		19.1%
	Liability (CMP)	909	918	76	72		7.8%
	/						
NODELL AMERICA =: :==	B. II. II						
NORTH AMERICAN ELITE	Building & Contents (CMP)	3,062	3,359	329	359		10.7%
	Building Only (CMP)	1,062	1,130	103	105		9.3%
	Contents Only (CMP)	4,942	5,249	636	659	12.9%	12.6%
OUE DE 1001	B. II. II						
ONE BEACON INS GROUP	Building & Contents (CMP)	3,808	3,278	425	388		11.8%
	Building & Contents (CF)	1,014	705	155	111	15.3%	15.7%
	Building Only (CMP)	4,444	5,068	486	547	10.9%	10.8%
	Building Only (CF)	390	1,024	70	154	18.0%	15.0%
	Contents Only (CMP)	10,393	8,933	981	805	9.4%	9.0%
	Contents Only (CF)	700	546	113	77	16.2%	14.0%
	Vacant (CMP)	26	21	0	1	0.0%	3.2%
	Liability (CMP)	18,553	17,524	1,908	1,771	10.3%	10.1%

Company	Coverage	Total Earned for Calif		Total Earned for Under Commu	served	Percentage of Total Earned Exposures in Underserved Communities	
		2009	2010	2009	2010	2009	2010
Total	Building & Contents (CMP)	689,128	689,544	80,801	81,028		11.8%
	Building & Contents (CF)	126,682	120,405	18,890	15,682	14.9%	13.0%
	Building Only (CMP)	269,840	271,051	43,620	43,471	16.2%	16.0%
	Building Only (CF)	26,908	26,572	10,729	11,076	39.9%	41.7%
	Contents Only (CMP)	423,254	427,200	46,909	47,718	11.1%	11.2%
	Contents Only (CF)	21,532	18,998	2,814	2,502	13.1%	13.2%
	Vacant (CMP)	3,546	3,383	308	283	8.7%	8.4%
	Vacant (CF)	167	175	22	30	13.0%	17.3%
	Liability (CMP)	1,063,075	1,084,372	140,276	149,260	13.2%	13.8%
OREGON MUTUAL INS CO	D 11 11 0						
	Building & Contents (CMP)	3,244	3,390	400	432		12.8%
	Building Only (CMP)	2,618	2,737	322	349		12.7%
	Building Only (CF)	4,148	4,261	515	552		13.0%
	Contents Only (CMP)	1,009	1,054	124	135		12.8%
	Contents Only (CF)	288	4	26	0		0.0%
	Liability (CMP)	6,992	7,302	861	931	12.3%	12.8%
PACIFIC SPECIALTY	D 11 11 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	70	20	0.4	00		
INSURANCE CO	Building & Contents (CMP)	79	90	21	22		24.3%
	Contents Only (CMP)	715	860	66	92		10.7%
	Liability (CMP)	1,081	1,227	121	149	11.1%	12.1%
PEERLESS INDEMNITY							
INSURANCE CO	Building & Contents (CMP)	330	380	40	61	12.1%	15.9%
	Building Only (CMP)	167	212	18	19		9.0%
	Contents Only (CMP)	140	169	22	31	16.0%	18.2%
	Liability (CMP)	527	634	69	67	13.0%	10.6%
PEERLESS INSURANCE							
COMPANY	Building & Contents (CMP)	8,147	6,913	1,977	1,642		23.8%
	Building & Contents (CF)	7,484	7,539	831	813	11.1%	10.8%
	Building Only (CMP)	6,354	4,945	1,389	1,083	21.9%	21.9%
	Building Only (CF)	524	468	112	108	21.3%	23.0%
	Contents Only (CMP)	5,750	5,022	1,246	1,096	21.7%	21.8%
	Contents Only (CF)	1,786	1,662	294	253	16.5%	15.2%
	Vacant (CMP)	10	28	1	4	11.6%	15.7%
	Vacant (CF)	0	11	0	11	0.0%	100.0%
	Liability (CMP)	15,654	12,393	3,066	2,524	19.6%	20.4%
PENN AMERICA INS CO	Liability (CMP)	938	811	247	213	26.3%	26.3%
PHILADELPHIA INDEMNITY							
INS CO	Building & Contents (CMP)	40,794	45,336	3,304	3,805	8.1%	8.4%
	Building Only (CMP)	7,278	6,817	244	269		3.9%
	Contents Only (CMP)	3,432	4,191	419	550		13.1%
	Liability (CMP)	23,271	26,531	2,982	3,621	12.8%	13.6%
PRAETORIAN INSURANCE							
COMPANY	Building & Contents (CMP)	2,120	2,905	286	436	13.5%	15.0%
OOM AN	Liability (CMP)	3,400	2,589	450	370		14.3%
ORE INS CORP	Puilding & Contents (CMD)	4 500	E05	476		44 50/	0.007
QBE INS CORP	Building & Contents (CMP)	1,526	585	176	53 175		9.0%
	Building & Contents (CF)	2,547	1,619	287	175		10.8%
	Building Only (CMP)	4,676	7,037	766	1,150		16.3%
	Building Only (CF)	94	263	13	39		14.7%
	Contents Only (CMP)	81	7	6	0		0.0%
	Contents Only (CF)	91	718	6	74		10.4%
	Vacant (CMP)	6	8	1	1	13.2%	10.9%
	Liability (CMP)	1,799	1,734	216	192	12.0%	11.1%

Building & Contents (CF)	Company	Coverage	Total Earned for Calid	-	Total Earned for Under Commu	served	Percentage of Total Earned Exposures in Underserved Communities	
Total Building & Contents (CMP) 689,128 689,128 18,809 15,682 11,75% 11,87% 13,07%			2009	2010	2009	2010	2009	2010
Building & Contents (CF) Building Only (CMP) Building & Contents (CMP) Building Only (Total	Building & Contents (CMP)						
Building Only (CMP) 26,9840 271,051 43,620 43,371 16,2% 41,7% Contents Only (CMP) 26,088 26,572 10,729 41,099 47,718 11.1% 11.2% 11.32% Vacant (CMP) 3.546 3.383 108 283 8.7% 8.81% 8.7% 84,000 11.0% 10.0%		• ,	,			,		
Building Only (CF)						,		
Contents Only (CMP)						,		
Contents Only (CF)			,					
Vacant (CMP) Vacant (CF) 167 175 22 30 13.9% 17.3% 1			,		,	,		
Vacant (CF)		, ,						
RIVERPORT INS CO Building Orby (CMP) Building Orby (CMP) Building Orby (CMP) Building Orby (CMP) Building A Contents (CMP) Building A Contents (CMP) Building A Contents (CMP) Building Chy (CMP) Building A Contents (CMP) Buildin		• •						
RIVERPORT INS CO Building Only (CMP)		• •						
Building Only (CF)		Liability (CMP)	1,063,075	1,084,372	140,276	149,260	13.2%	13.8%
Building Only (CF)	DIVEDDORT INS CO	Puilding Only (CMP)	1.066	1 220	245	202	22.00/	22.40/
Vacant (CMP) 9 10 2 3 22.3% 24.8%	RIVERFORT INS CO	• • • •						
SAFECO INS COS Building & Contents (CMP) Building & Contents (CF) Building Chy (CMP) Building & Contents (CMP) Building Chy (. ,	,	,				
Building & Contents (CF)		vacant (CMP)	9	10		3	22.3%	24.8%
Building & Contents (CF)	SAFECO INS COS	Building & Contents (CMP)	9.698	9.206	1.766	1.665	18.2%	18.1%
Building Only (CMP) 3,882 3,555 797 702 20.0% 19.7%		, ,		,				
Building Only (CF) 356 308 51 44 14.2% 14.4% Contents Only (CMP) 38.227 32,738 4.584 3.806 12.0% 11.6% Contents Only (CMP) 3.827 32,738 4.584 3.806 12.0% 11.6% Contents Only (CF) 3.934 2.814 312 265 9.2% 3.4% Vacant (CMP) 8 7 2 1 0 0 0.0% 0.0% Vacant (CMP) 49.429 43,323 7.035 6.074 14.2% 14.0% SCOTTSDALE INDEMNITY Liability (CMP) 0 271 0 35 0.0% 12.8% SCOTTSDALE INDEMNITY CONTENT CON		• , ,						
Contents Only (CMP) 38,227 32,738 4,584 3,806 12,0% 11,6%		• • • •						
Contents Only (CF) 3,394 2,814 312 265 9,29 9,4% Vacant (CMP) 8 7 2 1 22.2% 17.6% Vacant (CF) 1 1 0 0 0 0,0% 0.0% 1.0		. ,						
Vacant (CMP)		* * *						
Vacant (CF)		* ' '						
Liability (CMP)		, ,						
SCOTTSDALE INDEMNITY CO Liability (CMP) 0 271 0 35 0.0% 12.8% SENECA INSURANCE COMPANY Building & Contents (CMP) 383 497 101 119 26.3% 24.0% SENTRY INSURANCE A MUTUAL CO Building & Contents (CMP) 1.874 1.561 157 126 8.4% 8.1% Building & Contents (CF) 2.749 2.704 407 412 14.8% 15.2% Liability (CMP) 2.270 1.907 192 152 8.4% 6.0% SENTRY SELECT INSURANCE Building & Contents (CF) 1.652 1.568 168 162 10.1% 10.4% SEQUOIA INS GROUP Building & Contents (CMP) 4.722 4.642 517 462 10.9% 10.0% Building Only (CMP) 5.709 5.141 809 691 14.2% 13.4% Contents Only (CMP) 26.704 26.454 3.041 2.718 11.4% 10.3% SOMPO JAPAN INSURANCE COMPANY Building & Contents (CMP) 4.79 705 120 167 25.0% 23.6% Building & Contents (CF) 479 705 120 167 25.0% 23.6% Building Contents Only (CMP) 965 1.051 163 161 16.8% 15.3% Contents Only (CMP) 985 1.051 183 183 183 183 183 183 183 183 183 18		` ,						
SENECA INSURANCE Suilding & Contents (CMP) 383 497 101 119 26.3% 24.0%		Liability (CMP)	49,429	43,323	7,035	6,074	14.2%	14.0%
SENECA INSURANCE COMPANY Building & Contents (CMP) 383 497 101 119 26.3% 24.0%	SCOTTSDALE INDEMNITY							
COMPANY Building & Contents (CMP) 383 497 101 119 26.3% 24.0%	CO	Liability (CMP)	0	271	0	35	0.0%	12.8%
SENTRY INSURANCE A MUTUAL CO Building & Contents (CMP) Building & Contents (CF) Liability (CMP) SENTRY SELECT INSURANCE Building & Contents (CF) Building & Contents (CF) Liability (CMP) Building & Contents (CMP) Building & Contents (CMP) Building & Contents (CMP) Building Only (CMP) Building Only (CMP) Building & Contents (CMP) Liability (CMP) Building & Contents (CMP) Building & Contents	SENECA INSURANCE							
MUTUAL CO Building & Contents (CMP) Building & Contents (CF) 2,749 2,704 407 412 14.8% 15.2% Liability (CMP) 2,270 1,907 192 152 8.4% 8.1% 8.0% SENTRY SELECT INSURANCE Building & Contents (CF) 1,652 1,568 168 162 10.1% 10.4% SEQUOIA INS GROUP Building & Contents (CMP) Building Only (CMP) 5,709 5,141 809 691 14.2% 13.4% 10.3% SOMPO JAPAN INSURANCE COMPANY Building & Contents (CMP) Building & Contents (CMP) Building & Contents (CMP) 1,671 966 134 93 8.0% 9.6% Building & Contents (CMP) 1,671 966 134 93 8.0% 9.6% Building & Contents (CMP) 1,671 966 134 93 8.0% 9.6% Building & Contents (CMP) 1,671 966 134 93 8.0% 9.6% Building Only (CMP) 459 437 60 59 13.1% 13.4% Contents Only (CMP) 459 437 60 59 13.1% 13.4% Contents Only (CMP) 965 1,051 163 161 16.8% 15.3% Contents Only (CMP) 682 757 124 175 18.5% 23.2% SPARTA INSURANCE COMPANY Building & Contents (CMP) 0 96 0 55 0.0% 5.3% Liability (CMP) 0 96 0 50 0	COMPANY	Building & Contents (CMP)	383	497	101	119	26.3%	24.0%
Building & Contents (CF) 2,749 2,704 407 412 14.8% 15.2% Liability (CMP) 2,270 1,907 192 152 8.4% 8.0% 8.	SENTRY INSURANCE A							
Liability (CMP) 2,270 1,907 192 152 8.4% 8.0%	MUTUAL CO	Building & Contents (CMP)	1,874	1,561	157	126	8.4%	8.1%
SENTRY SELECT INSURANCE Building & Contents (CF) 1,652 1,568 168 162 10.1% 10.4% SEQUOIA INS GROUP Building & Contents (CMP) Building Only (CMP) Contents Only (CMP) Liability (CMP) SEQUOIA INS GROUP Building & Contents (CMP) Liability (CMP) SEQUOIA INS GROUP Building & Contents Only (CMP) SEQUOIA INS GROUP Building & Contents Only (CMP) SEQUOIA INSURANCE COMPANY Building & Contents (CMP) Building & Contents (CMP) Building & Contents (CMP) Building & Contents (CF) Building & Contents (CF) Building & Contents (CF) Building & Contents (CF) Contents Only (CMP) Contents Only (CMP) SEQUOIA INSURANCE Contents Only (CMP) SEQUOIA INSURANCE COMPANY Building & Contents (CMP) SEQUOIA INSURANCE CONTENTS ONLY CONTENTS ONLY		Building & Contents (CF)	2,749	2,704	407	412	14.8%	15.2%
SEQUOIA INS GROUP Building & Contents (CMP) 1,652 1,568 168 162 10.1% 10.4%		Liability (CMP)	2,270	1,907	192	152	8.4%	8.0%
SEQUOIA INS GROUP Building & Contents (CMP) Building Only (CMP) Contents Only (CMP) Elability (CMP) SOMPO JAPAN INSURANCE COMPANY Building & Contents (CMP) Building Only (CMP) Contents Only (CMP) Building & Contents (CF) Building Only (CMP) Bu	SENTRY SELECT							
Building Only (CMP) 5,709 5,141 809 691 14.2% 13.4% Contents Only (CMP) 5,603 5,166 764 630 13.6% 12.2% Liability (CMP) 26,704 26,454 3,041 2,718 11.4% 10.3% SOMPO JAPAN INSURANCE Building & Contents (CMP) 1,671 966 134 93 8.0% 9.6% Building & Contents (CF) 479 705 120 167 25.0% 23.6% Building Only (CMP) 459 437 60 59 13.1% 13.4% Contents Only (CMP) 965 1,051 163 161 16.8% 15.3% Contents Only (CF) 3833 221 771 57 18.5% 25.8% Liability (CMP) 682 757 124 175 18.2% 23.2% CF - Building & Contents (CMP) 0 279 0 22 0.0% 7.7% Contents Only (CMP) 0 96 0 5 0.0% 5.3% Liability (CMP) 0 96 0 5 0.0% 6.0% STAR INSURANCE CO Building Only (CMP) 1,355 1,300 190 188 14.0% 14.4% COMPANY Building Only (CMP) 1,355 1,300 190 188 14.0% 14.4% Contents Only (CMP) 2,037 1,944 269 269 13.2% 13.2% 13.8%	INSURANCE	Building & Contents (CF)	1,652	1,568	168	162	10.1%	10.4%
Building Only (CMP) 5,709 5,141 809 691 14.2% 13.4% Contents Only (CMP) 5,603 5,166 764 630 13.6% 12.2% Liability (CMP) 26,704 26,454 3,041 2,718 11.4% 10.3% SOMPO JAPAN INSURANCE Building & Contents (CMP) 1,671 966 134 93 8.0% 9.6% Building & Contents (CF) 479 705 120 167 25.0% 23.6% Building Only (CMP) 459 437 60 59 13.1% 13.4% Contents Only (CMP) 965 1,051 163 161 16.8% 15.3% Contents Only (CF) 3833 221 771 57 18.5% 25.8% Liability (CMP) 682 757 124 175 18.2% 23.2% CF - Building & Contents (CMP) 0 279 0 22 0.0% 7.7% Contents Only (CMP) 0 96 0 5 0.0% 5.3% Liability (CMP) 0 96 0 5 0.0% 6.0% STAR INSURANCE CO Building Only (CMP) 1,355 1,300 190 188 14.0% 14.4% COMPANY Building Only (CMP) 1,355 1,300 190 188 14.0% 14.4% Contents Only (CMP) 2,037 1,944 269 269 13.2% 13.2% 13.8%	SEQUOIA INS GROUP	Building & Contents (CMP)	4.722	4.642	517	462	10.9%	10.0%
Contents Only (CMP) 5,603 5,166 764 630 13.6% 12.2% Liability (CMP) 26,704 26,454 3,041 2,718 11.4% 10.3% SOMPO JAPAN INSURANCE COMPANY Building & Contents (CMP) 1,671 966 134 93 8.0% 9.6% Building & Contents (CF) 479 705 120 167 25.0% 23.6% Building Only (CMP) 459 437 60 59 13.1% 13.4% Contents Only (CMP) 965 1,051 163 161 16.8% 15.3% Contents Only (CF) 383 221 71 57 18.5% 25.8% Liability (CMP) 682 757 124 175 18.2% 23.2% CF - Building 0 212 0 47 0.0% 22.2% SPARTA INSURANCE CO Building & Contents (CMP) 0 96 0 5 0.0% 5.3% Liability (CMP) 0 96 0 5 0.0% 5.3% Liability (CMP) 0 403 0 24 0.0% 6.0% STAR INSURANCE COMPANY Building Only (CMP) 1,355 1,300 190 188 14.0% 14.4% Contents Only (CMP) 2,037 1,944 269 269 13.2% 13.8% 13.8% 13.8% 13.8% 13.8% Contents Only (CMP) 2,037 1,944 269 269 13.2% 13.8% Contents Only (CMP) 2,037 1,944 269 269 13.2% 13.8% Contents Only (CMP) 2,037 1,944 269 269 13.2% 13.8% Contents Only (CMP) 2,037 1,944 269 269 13.2% 13.8% Contents Only (CMP) 2,037 1,944 269 269 13.2% 13.8% Contents Only (CMP) 2,037 1,944 269 269 13.2% 13.8% Contents Only (CMP) 2,037 1,944 269 269 13.2% 13.8% Contents Only (CMP) 2,037 1,944 269 269 13.2% 13.8% Contents Only (CMP) 2,037 1,944 269 269 13.2% 13.8% Contents Only (CMP) 2,037 1,944 269 269 13.2% 13.8% Contents Only (CMP) 2,037 1,944 269 269 269 13.2% 13.8% Contents Only (CMP) 2,037 1,944 269 269 269 13.2% 13.8% Contents Only (CMP) 2,037 1,944 269 269 269 269 269 269 269 269 269 269 269 269 269 260 260 260 260 260 260 260 260 260 260 260 260 260 260 260 260 260		• ,						
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Contents Only (CF) 383 221 71 57 18.5% 25.8% Liability (CMP) 682 757 124 175 18.2% 23.2% CF - Building 0 212 0 47 0.0% 22.2% SPARTA INSURANCE CO Building & Contents (CMP) 0 279 0 22 0.0% 7.7% Contents Only (CMP) 0 96 0 5 0.0% 5.3% Liability (CMP) 0 403 0 24 0.0% 6.0% STAR INSURANCE COMPANY Building Only (CMP) 1,355 1,300 190 188 14.0% 14.4% Contents Only (CMP) 2,037 1,944 269 269 13.2% 13.8%		3 , ,						
Liability (CMP) 682 757 124 175 18.2% 23.2% CF - Building 0 212 0 47 0.0% 22.2% SPARTA INSURANCE CO Building & Contents (CMP) 0 279 0 22 0.0% 7.7% Contents Only (CMP) 0 96 0 5 0.0% 5.3% Liability (CMP) 0 403 0 24 0.0% 6.0% STAR INSURANCE COMPANY Building Only (CMP) 1,355 1,300 190 188 14.0% 14.4% Contents Only (CMP) 2,037 1,944 269 269 13.2% 13.8%		, ,						15.3%
CF - Building 0 212 0 47 0.0% 22.2% SPARTA INSURANCE CO Building & Contents (CMP) 0 279 0 22 0.0% 7.7% Contents Only (CMP) 0 96 0 5 0.0% 5.3% Liability (CMP) 0 403 0 24 0.0% 6.0% STAR INSURANCE COMPANY Building Only (CMP) 1,355 1,300 190 188 14.0% 14.4% Contents Only (CMP) 2,037 1,944 269 269 13.2% 13.8%		Contents Only (CF)	383	221	71	57	18.5%	25.8%
SPARTA INSURANCE CO Building & Contents (CMP) 0 279 0 22 0.0% 7.7% Contents Only (CMP) 0 96 0 5 0.0% 5.3% Liability (CMP) 0 403 0 24 0.0% 6.0% STAR INSURANCE COMPANY Building Only (CMP) 1,355 1,300 190 188 14.0% 14.4% Contents Only (CMP) 2,037 1,944 269 269 13.2% 13.8%		Liability (CMP)	682	757	124	175	18.2%	23.2%
Contents Only (CMP) 0 96 0 5 0.0% 5.3% 1.30% 190 24 0.0% 6.0% STAR INSURANCE COMPANY Building Only (CMP) 1,355 1,300 190 188 14.0% 14.4% Contents Only (CMP) 2,037 1,944 269 269 13.2% 13.8%		CF - Building	0	212	0	47	0.0%	22.2%
Contents Only (CMP) 0 96 0 5 0.0% 5.3% 1.30% 190 24 0.0% 6.0% STAR INSURANCE COMPANY Building Only (CMP) 1,355 1,300 190 188 14.0% 14.4% Contents Only (CMP) 2,037 1,944 269 269 13.2% 13.8%								
Liability (CMP) 0 403 0 24 0.0% 6.0% STAR INSURANCE COMPANY Building Only (CMP) 1,355 1,300 190 188 14.0% 14.4% Contents Only (CMP) 2,037 1,944 269 269 13.2% 13.8%	SPARTA INSURANCE CO	Building & Contents (CMP)	0	279	0	22	0.0%	7.7%
Liability (CMP) 0 403 0 24 0.0% 6.0% STAR INSURANCE COMPANY Building Only (CMP) 1,355 1,300 190 188 14.0% 14.4% Contents Only (CMP) 2,037 1,944 269 269 13.2% 13.8%		Contents Only (CMP)	0	96	0	5	0.0%	5.3%
COMPANY Building Only (CMP) 1,355 1,300 190 188 14.0% 14.4% Contents Only (CMP) 2,037 1,944 269 269 13.2% 13.8%		* ' '						6.0%
COMPANY Building Only (CMP) 1,355 1,300 190 188 14.0% 14.4% Contents Only (CMP) 2,037 1,944 269 269 13.2% 13.8%	STAD INCLIDANCE							
Contents Only (CMP) 2,037 1,944 269 269 13.2 % 13.8 %	COMPANY	Building Only (CMP)	1,355	1,300	190	188	14.0%	14.4%
		• • • •						
		Liability (CMP)	1,803	1,726	196			11.6%

Company	Coverage		Total Earned Exposures for California		Total Earned Exposures for Underserved Communities		Percentage of Total Earned Exposures in Underserved Communities	
		2009	2010	2009	2010	2009	2010	
Total	Building & Contents (CMP)	689,128	689,544	80,801	81,028	11.7%	11.8%	
. Ottai	Building & Contents (CF)	126,682	120,405	18,890	15,682	14.9%	13.0%	
	Building Only (CMP)	269,840	271,051	43,620	43,471	16.2%	16.0%	
	Building Only (CF)	26,908	26,572	10,729	11,076	39.9%	41.7%	
	Contents Only (CMP)	423,254	427,200	46,909	47,718	11.1%	11.2%	
	Contents Only (CF)				,	13.1%	13.2%	
	, ,	21,532	18,998	2,814	2,502			
	Vacant (CMP)	3,546	3,383	308	283	8.7%	8.4%	
	Vacant (CF)	167	175	22	30		17.3%	
	Liability (CMP)	1,063,075	1,084,372	140,276	149,260	13.2%	13.8%	
STARNET INS CO	Liability (CMP)	671	0	39	0	5.8%	0.0%	
STARR INDEMNITY &								
LIABILITY CO	Building Only (CMP)	0	360	0	99	0.0%	27.6%	
	Liability (CMP)	0	362	0	100		27.8%	
STATE FARM INSURANCE	Duilding 9 Contact (OMD)	00.400	00.000	4 404	4.50			
COMPANIES	Building & Contents (CMP)	38,132	38,288	4,481	4,524		11.8%	
	Building Only (CMP)	40,526	40,993	6,024	6,152		15.0%	
	Contents Only (CMP)	72,102	75,717	5,640	6,082		8.0%	
	Liability (CMP)	150,783	155,003	16,149	16,757	10.7%	10.8%	
STATE NATIONAL INS CO	Building & Contents (CMP)	2,708	2,239	116	105	4.3%	4.7%	
OTATE NATIONAL ING GO	Liability (CMP)	1,884	1,923	74	89		4.7 %	
	CMP - Contents	0	77	0	9		11.8%	
STONINGTON INSURANCE								
COMPANY	Building & Contents (CMP)	243	283	27	41	11.1%	14.5%	
	Building Only (CMP)	15	13	3	2	17.0%	15.5%	
	Contents Only (CMP)	211	85	16	8		9.3%	
	Liability (CMP)	673	529	63	66		12.5%	
THE DENTISTS INSURANCE	.							
COMPANY	Building & Contents (CMP)	682	745	53	54	7.7%	7.2%	
	Building Only (CMP)	87	86	2	0	2.5%	0.0%	
	Contents Only (CMP)	6,964	7,169	395	416	5.7%	5.8%	
THE HARTFORD	Building & Contents (CMP)	42,691	40,918	5,290	5,085		12.4%	
	Building Only (CMP)	14,535	13,917	1,973	1,845		13.3%	
	Contents Only (CMP) Liability (CMP)	94,088 154,147	89,174 149,982	9,146 17,305	8,695 16,590	9.7% 11.2%	9.8% 11.1%	
THE METHER! AMRO		,	,	,	,	/0	,	
THE NETHERLANDS INSURANCE CO	Building & Contents (CMP)	721	648	43	45	6.0%	6.9%	
	Building Only (CMP)	27	37	1	1		2.1%	
	Contents Only (CMP)	32	32	2	3	6.3%	8.4%	
	Liability (CMP)	565	486	32	29		6.0%	
TOKIO MARINE & NICHIDO								
FIRE	Building & Contents (CMP)	1,531	1,471	340	317		21.6%	
	Building & Contents (CF)	218	189	26	21		10.9%	
	Building Only (CMP)	1,227	1,092	328	284		26.0%	
	Building Only (CF)	38	18	20	4	50.9%	23.5%	
	Contents Only (CMP)	1,554	1,381	406	348		25.2%	
	Contents Only (CF)	57	28	15	3		10.6%	
	Liability (CMP)	2,990	2,716	690	630	23.1%	23.2%	

Company	Coverage	Total Earned Exposures for California		Total Earned Exposures for Underserved Communities		Percentage of Total Earned Exposures in Underserved Communities	
		2009	2010	2009	2010	2009	2010
Total	Building & Contents (CMP)	689,128	689,544	80,801	81,028	11.7%	11.8%
	Building & Contents (CF)	126,682	120,405	18,890	15,682	14.9%	13.0%
	Building Only (CMP)	269,840	271,051	43,620	43,471	16.2%	16.0%
	Building Only (CF)	26,908	26,572	10,729	11,076	39.9%	41.7%
	Contents Only (CMP)	423,254	427,200	46,909	47,718	11.1%	11.2%
	Contents Only (CF)	21,532	18,998	2,814	2,502	13.1%	13.2%
	Vacant (CMP)	3,546	3,383	308	283	8.7%	8.4%
	Vacant (CF)	167	175	22	30	13.0%	17.3%
	Liability (CMP)	1,063,075	1,084,372	140,276	149,260	13.2%	13.8%
TOPA INSURANCE COMPANY	Building & Contents (CMP) Liability (CMP)	8,617 15,569	7,063 13,778	1,322 2,276	1,038 1,989		14.7% 14.4%
TOWER SELECT INS CO	Building & Contents (CMP)	196	548	66	181	33.7%	33.0%
	Building & Contents (CF)	14	26	4	10	27.2%	37.7%
	Building Only (CMP)	281	518	101	198	36.0%	38.2%
	Building Only (CF)	15	19	7	8	50.3%	42.2%
	Contents Only (CMP)	118	193	41	62	35.1%	31.9%
	Contents Only (CF)	8	17	2	5	23.1%	30.6%
	Liability (CMP)	572	1,257	206	443	36.0%	35.2%
TRAVELERS INS GROUP	Building & Contents (CMP)	44,716	51,560	6,340	6,801	14.2%	13.2%
TRAVELERO INO OROGI	Building & Contents (CF)	24,740	26,602	2,242	1,996	9.1%	7.5%
	Building Only (CMP)	31,249	38,088	4,611	6,115		7.5 % 16.1%
	Building Only (CF)	217	59	32	0,113	14.6%	18.3%
	Contents Only (CMP)	44,013	49,541	5,181	5,775		11.7%
	Contents Only (CF)	9,917	9,502	1,216	1,112		11.7%
	Liability (CMP)	124,379	144,948	23,270	30,837		21.3%
U S SPECIALTY INSURANCE CO	Building & Contents (CMP)	206	0	0	0	0.0%	0.0%
1100101102 00	Ballaring & Contonio (Civil)	200				0.070	0.070
UNIGARD INSURANCE							
GROUP	Building & Contents (CMP)	6,144	6,195	760	777	12.4%	12.5%
	Building & Contents (CF)	1,261	1,177	129	114	10.2%	9.7%
	Liability (CMP)	3,555	3,596	471	458	13.3%	12.7%
	•						
UNITED STATES LIABILITY							
INS	Building & Contents (CF)	1,368	2,096	320	446	23.4%	21.3%
	Contents Only (CF)	14	43	0	5	1.8%	11.4%
	CF - Building	0	22	0	0	0.0%	1.9%
VIGILANT INURANCE							
COMPANY	Building & Contents (CMP)	779	712	64	74	8.2%	10.4%
	Building Only (CMP)	108	109	11	15	10.4%	13.9%
	Contents Only (CMP)	1,826	1,739	216	212	11.8%	12.2%
	Liability (CMP)	1,898	1,764	218	220	11.5%	12.5%

Company	Coverage	Total Earned Exposures for California		Total Earned Exposures for Underserved Communities		Percentage of Total Earned Exposures in Underserved Communities	
		2009	2010	2009	2010	2009	2010
Total	Building & Contents (CMP)	689,128	689,544	80,801	81,028	11.7%	11.8%
	Building & Contents (CF)	126,682	120,405	18,890	15,682	14.9%	13.0%
	Building Only (CMP)	269,840	271,051	43,620	43,471	16.2%	16.0%
	Building Only (CF)	26,908	26,572	10,729	11,076	39.9%	41.7%
	Contents Only (CMP)	423,254	427,200	46,909	47,718	11.1%	11.2%
	Contents Only (CF)	21,532	18,998	2,814	2,502	13.1%	13.2%
	Vacant (CMP)	3,546	3,383	308	283	8.7%	8.4%
	Vacant (CF)	167	175	22	30	13.0%	17.3%
	Liability (CMP)	1,063,075	1,084,372	140,276	149,260	13.2%	13.8%
WESTCHESTER FIRE INSURANCE CO WESTPORT INSURANCE GROUP XL INSURANCE AMERICA, INC	Building & Contents (CF) Building & Contents (CF) Building & Contents (CF)	5,919	7,867	952 208	0 1,176 220	16.1%	14.9%
INC	Building Only (CF)	1,953	2,199	208	0		10.0% 0.0%
	Contents Only (CF)	75	79	10	5		
XL SPECIALTY INSURANCE COMPANY	, , ,	72 34 64 161	815 470 729 2,036	5 3 4 11	51 24 52 128	6.5% 7.7% 6.4%	6.1% 6.3% 5.2% 7.2% 6.3%
ZURICH NORTH AMERICA GROUP	Building & Contents (CMP) Building & Contents (CF) Liability (CMP)	38,478 18,081 4,389	22,593 16,193 3,006	4,669 2,305 492	2,301 2,105 384	12.7%	10.2% 13.0% 12.8%

Company	Business Type	Number of Ser in Califo		Number of Se in Under Commu	rserved	ffices Percentage of Offices in California that are in the Underserved Communities			
Company	- 1,pc	2009	2010	2009	2010	2009	2010		
21ST CENTURY INSURANCE GROUP	Personal	11	11	1	1	9%	9%		
21ST CENTURY PREMIER INSURANCE	Personal	5	5	1	1	20%	20%		
21ST CENTURY SUPERIOR INSURANCE	Personal	4	0	1	0	25%	0%		
ACCESS GEN INS CO	Personal	1	1	0	0	0%	0%		
ACE AMERICAN INSURANCE COMPANY	Commercial	156	139	13	11	8%	8%		
AEGIS SECURITY INSURANCE CO	Personal	3	3	0	0	0%	0%		
AFFIRMATIVE INSURANCE COMPANY	Personal	3	3	0	0	0%	0%		
ALLIANCE UNITED INS CO	Personal	1	1	0	0	0%	0%		
ALLIED PROPERTY & CASUALTY INS	Personal	1,202	1,309	64	71	5%	5%		
ALLSTATE INDEMNITY	Commercial	1,202	1,309	64	71	5%	5%		
COMPANY ALLSTATE INSURANCE	Personal	1,229	1,069	67	52	5%	5%		
COMPANY	Personal Commercial	1,229 1,229	1,069 1,069	67 67	52 52	5% 5%	5% 5%		
ALLSTATE PROP AND CASUALTY	Personal	1,229	0	67	0	5%	0%		

Company	Business Type	Number of Ser in Calif	vice Offices	Number of Se in Under Commu	served	s Percentage of Offices in California that are in the Underserved Communities		
Company	- JPC	2009	2010	2009	2010	2009	2010	
AMCO INSURANCE COMPANY	Personal Commercial	1,277 1,277	1,390 1,390	67 67	74 74	5% 5%	5% 5%	
AMERICAN ALTERNATIVE INS CORP	Commercial	6	6	0	0	0%	0%	
AMERICAN FAMILY HOME INSURANCE	Personal	46	45	3	2	7%	4%	
AMERICAN HARDWARE MUTUAL INS	Commercial	22	20	1	1	5%	5%	
AMERICAN HOME ASSURANCE COMPANY	Commercial	6	0	2	0	33%	0%_	
AMERICAN MODERN HOME INSURANCE	Personal	269	250	8	8	3%	3%	
AMICA MUTUAL INSURANCE COMPANY	Personal	2	2	0	0	0%	0%	
ANCHOR GENERAL INSURANCE CO	Personal	1	1	0	0	0%	0%_	
ARCH INSURANCE COMPANY	Commercial	16	16	4	4	25%	25%	
ARGONAUT GREAT CENTRAL INS	Commercial	6	6	0	0	0%	0%_	
ASSURANT GROUP	Personal Commercial	10 1	76 3	0 0	3 0	0% 0%	4% 0%	
AUTO CLUB SOUTHERN CALIFORNIA	Personal	80	83	7	7	9%	8%	
BANK of AMERICA CORP GRP	Personal	32	32	1	1	3%	3%	
BANKERS STANDARD	Personal	105	137	8	9	8%	7%	

Company	Business Type	Number of Ser in Califo		Number of Se in Under Comm	rserved	Percentage of California tha Underserved C	t are in the
Company	- 1 J PC	2009	2010	2009	2010		2010
BEAZLEY INS CO INC	Commercial	2	2	0	0	0%	0%
BROTHERHOOD MUTUAL	Commercial	4	4	0	0	0%	0%
CALIFORNIA CASUALTY	Personal	0	0	0	0	0%	0%
CALIFORNIA FAIR PLAN	Personal Commercial	1 1	1	1	1	100% 100%	100% 100%
CALIFORNIA MUTUAL		144	162	1	2		1%
CALIFORNIA STATE AUTO ASSO	Personal	97	90	3	2		2%
CALIFORNIA STATE AUTO GROUP	Personal	97	90	3	2	3%	2%
CAPITAL INSURANCE GROUP	Personal Commercial	1,198 1,198	1,428 1,428	53 53	67 67	4% 4%	5% 5%
CENTURY-NATIONAL INSURANCE CO	Personal	379	375	41	41	11%	11%
CHARTIS PROPERTY CASUALTY CO	Personal	7	7	2	2	29%	29%
CNA INSURANCE COMPANIES	Commercial	534	534	46	46	9%	9%
COAST NATIONAL INSURANCE CO	Personal	8,023	9,619	1,002	1,256	12%	13%

Comme	Business	Number of Se	rvice Offices	Number of Sei in Under	served	Percentage of California tha	t are in the
Company	Туре	in Calif 2009	2010	2009	2010	Underserved C 2009	2010
COMMERCE WEST INSURANCE COMPAN	l Personal	1,810	2,086	176	218	10%	10%
CONTRACTORS BONDING & INS CO	Commercial	184	202	11	12	6%	6%
CORNERSTONE NATIONAL INS CO	Personal	2	2	1	1	50%	50%
CRUSADER INSURANCE							
COMPANY	Commercial	17	17	2	2	12%	12%
CSE INSURANCE							
GROUP	Personal	370	430	19	16	5%	4%
	Commercial	370	430	19	16	5%	4%
DANIELSON NATIONAL INSURANCE CO						•••	•••
INSURANCE CO	Personal	2	2	0	0	0%	0%
DEERBROOK INSURANCE COMPANY	Personal	6	6	0	0	0%	0%
COMPANT	Personal	6	В	0	0	U70	<u>U%</u>
DEPOSITORS							
INSURANCE COMPANY	Personal	1,266	1,361	66	73	5%	5%
	. 0.00.10.	.,200	.,001				
DONGBU INS CO LTD	Commercial	0	270	0	66	0%	24%
ELECTRIC INSURANCE							
COMPANY	Personal	0	0	0	0	0%	0%
EMPLOYERS MUTUAL CASUALTY						•••	•••
CO	Commercial	64	88	2	3	3%	3%
ENCOMPASS INSURANCE COMPANY	Doronal	240	220	10	10	E 0/	40/
CONFANT	Personal	210	229	10	10	5%	4%
ESURANCE PROPERTY AND	Doroor -1	•	•	^	^	00/	001
CASUALTY	Personal	3	3	0	0	0%	0%
EVEREST NATIONAL INS CO	Commercial	4	4	2	2	50%	50%

Company	Business Type	Number of Sei in Calif		Number of Se in Unde Comm	rserved	Percentage of California that Underserved Co	are in the
Company	Турс	2009	2010	2009	2010		2010
FARMERS							
INSURANCE GROUP	Personal	3,432	3,379	330	318	10%	9%
micord mico	Commercial	3,427	3,375	330	318		9%
FEDERAL INSURANCE							
COMPANY	Personal	241	238	15	13	6%	5%
	Commercial	342	346	37	32	11%	9%
FEDERATED MUTUAL							
INS GROUP	Commercial	46	43	2	2	4%	5%
FIDELITY NATL							
INSURANCE CO	Personal	1,351	1,351	184	184	14%	14%
	Commercial	24	24	2	2	8%	8%
FIDELITY NATL P&C							
INSURANCE CO	Personal	1,351	1,351	184	184	14%	14%
FINANCIAL							
INDEMNITY							
COMPANY	Personal	2,963	2,930	463	465	16%	16%
FINANCIAL PACIFIC		450	450	•		407	40/
INSURANCE CO	Commercial	159	152	2	2	1%	1%
FIREMANS FUND							
INSURANCE CO	Personal	282	279	20	17		6%
	Commercial	380	364	35	31	9%	9%
FIRST AMERICAN							
PROPERTY INS	Personal	1	1	1	1	100%	100%
FIDOT AMEDICAN							
FIRST AMERICAN SPECIALTY INS	Personal	550	563	41	43	7%	8%
	. oroonar	330	500	71	70	. 70	<u> </u>
EL ODIOTO MUTURA							
FLORISTS MUTUAL INSURANCE CO	Commercial	21	21	0	0	0%	0%
	Johnnordal	21	21	0	U	U / 0	3 /0

Company	Business Type	Number of Ser in Califo		in Unde	in Underserved		Offices in are in the ommunities
		2009	2010	2009	2010	2009	2010
FOREMOST INSURANCE GROUP	Personal	7,783	7,815	676	710	9%	9%
GARRISON PROP & CASUALTY INS CO	Personal	0	0	0	0	0%	0%
GEICO CASUALTY COMPANY	Personal	6	9	0	0	0%	0%
GEICO GENERAL INSURANCE CO	Personal	6	9	0	0	0%	0%
GEICO INDEMNITY COMPANY	Personal	6	9	0	0	0%	0%
GOLDEN EAGLE INSURANCE CORP	Commercial	1,061	1,102	56	60	5%	5%
GOVERNMENT EMPLOYEES INS CO	Personal	6	9	0	0	0%	0%
GRANGE INSURANCE	E Personal	94	103	0	0	0%	0%
GRANITE STATE INSURANCE COMPANY	Personal	5	0	1	0	20%	0%
-	Commercial	5	5	2	2	40%	40%
GREAT AMERICAN ALLIANCE CO	Commercial	773	722	54	47	7%	7%
GREAT AMERICAN ASSURANCE CO	Commercial	773	722	54	47	7%	7%

	Business	Number of Ser		Number of Ser in Under		Percentage of California tha	
Company	Type	in Califo		Commu		Underserved C	
<u>K</u>		2009	2010	2009	2010	2009	2010
GREAT AMERICAN							-
INS CO OF NY	Commercial	773	722	54	47	7%	7%
GREAT AMERICAN							
INSURANCE CO	Commercial	773	722	54	47	7%	7%
GREAT NORTHERN INSURANCE CO	Commercial	289	295	24	20	8%	7%
GREENWICH INS CO	Commercial	695	694	43	42	6%	6%
				-			
GUIDEONE MUTUAL							
INSURANCE CO	Commercial	69	77	3	1	4%	1%
GUIDEONE							
SPECIALTY MUTUAL							
CO	Commercial	69	77	3	1	4%	1%
HARTFORD STEAM							
BOIL INSPEC CO	Commercial	2	0	0	0	0%	0%
HDI-GERLING							
AMERICA INSURANCE	Commercial	1	1	0	0	0%	0%
IIVOOTO IIVOE	Commercial		<u> </u>	0	<u> </u>	0 /0	078
HILLSTAR INSURANCE							
COMPANY	Personal	569	621	156	171	27%	28%
HOMESITE INS CO of							
CA CA	Personal	15	50	2	5	13%	10%
HORACE MANN INSURANCE							
COMPANY	Personal	43	72	3	3	7%	4%
HORACE MANN							
PROP & CAS INS CO	Personal	43	72	3	3	7%	4%
HUDSON INSURANCE COMPANY	Personal	6	4	1	1	17%	25%
	Commercial	8	8	0	0	0%	0%

Company	Business Type	Number of Ser in Califo	in Underserved		Percentage of Offices in California that are in the Underserved Communities		
Company	Турс	2009	2010	2009	2010	2009	2010
IDS PROPERTY CASUALTY							
INSURANCE	Personal	0	0	0	0	0%	0%
IMPERIUM INSURANCE COMPANY	Personal	5	5	0	0	0%	0%
INDEMNITY INS CO OF NORTH AMERICA	Commercial	156	139	13	11	8%	8%
INFINITY PROPERTY AND CASUALTY	Personal	3,899	3,981	968	994	25%	25%
INS CO OF STATE OF PENNSYLVANIA	Personal Commercial	7 2	7 2	2 1	2	29% 50%	29% 50%
INSURANCE COMPANY OF THE WEST	Personal Commercial	2,801 2,801	2,801 2,801	480 480	480 480	17% 17%	17% 17%
INTEGON PREFERRED INSURANCE CO	Personal	1,427	1,560	205	226	14%	14%
KEMPER AUTO AND HOME COMPANIES	Personal	597	664	16	19	3%	3%
LIBERTY MUTUAL INS GROUP	Personal Commercial	29 164	28 164	0 10	0 10	0% 6%	0% 6%
LOYA CASUALTY INSURANCE CO	Personal	142	149	50	52	35%	35%
LUMBERMENS UNDERWRITING ALLIANCE	Commercial	1	1	0	0	0%	0%
MAGNA CARTA COMPANIES	Commercial	95	96	4	4	4%	4%
MARKEL INSURANCE COMPANY	Commercial	401	419	27	23	7%	5%

Comment	Business	Number of Ser	vice Offices	Number of Ser in Under Commu	served	Percentage of California that	are in the
Company	Type	in Califo	2010	2009	2010	Underserved Co 2009	2010
		2009	2010	2009	2010	2009	2010
MERCED MUTUAL							
INS COMPANY	Personal	90	102	0	0	0%	0%
MERCURY	Danasal	4.000	4.050	420	405	70/	70/
INSURANCE GROUP	Personal	1,880	1,852	138	135	7%	7%
	Commercial	787	805	42	45	5%	6%
METROPOLITAN							
DIRECT P&C INS CO	Personal	261	467	16	25	6%	5%
		-	-				
MGA INSURANCE							
COMPANY	Personal	2	2	0	0	0%	0%
MIC GENERAL							
INSURANCE							
CORPORATION	Personal	1	11	0	0	0%	0%
MITSUI SUMITOMO							
INSURANCE GROUP	Commercial	2	2	0	0	0%	0%
1100101102 01001	Commercial				0	070	078
NATIONAL AMERICAN	I						
INSURANCE CO							
	Personal	2	2	0	0	0%	0%
NATIONAL GENERAL		_	_		_		
INS CORP	Personal	5	5	0	0	0%	0%
NATIONAL UNION FIRE INS CO OF							
PITTSBURG	Commercial	1	1	1	1	100%	100%
	Commercial				•	10070	10070
NATIONS							
INSURANCE	Personal	2	2	0	0	0%	0%
NATIONWIDE							
AGRIBUSINESS	Commercial	25	25	0	0	0%	0%
NATIONWIDE FIRE	D	0		0		00/	201
INSURANCE CO	Personal	3	3	0	0	0%	0%
NATIONWIDE INS CO							
OF AMERICA	Personal	50	65	3	3	6%	5%
	Commercial	50	65	3	3	6%	5%
-	Johnnordial			<u> </u>		0 70	370
NATIONWIDE							
MUTUAL INS CO							
(ALLIED)	Commercial	1,294	1,409	69	76	5%	5%

	Business	Number of Se	rvice Offices	Number of Se in Under	rserved	Percentage of California tha	t are in the
Company	Туре	in Calif		Comm		Underserved C	
		2009	2010	2009	2010	2009	2010
NAVIGATORS INS CO	Commercial	2	2	0	0	0%	0%
NEW HAMPSHIRE INSURANCE							
COMPANY	Personal	1	1	0	0	0%	0%
	Commercial	1	1	0	0	0%	0%
OCCIDENTAL FIRE & CASUALTY CO	Personal	2	2	1	1	50%	50%
ONOONETT OO	i ersonai	2		<u>'</u>	<u>'</u>	3070	30 /0
OCEAN HARBOR CASUALTY INS	Personal	3	3	0	0	0%	0%
ONE BEACON INS GROUP	Commercial	771	267	50	14	6%	5%
	Commercial	771	201	30	17	070	370
OREGON MUTUAL							
INS CO	Personal	306	273	13	10	4%	4%
	Commercial	306	273	13	10	4%	4%
PACIFIC PROPERTY							
AND CASUALTY	Personal	58	64	1	1	2%	2%
PACIFIC SPECIALTY							
INSURANCE CO	Personal	26	27	3	3	12%	11%
	Commercial	18	18	0	0	0%	0%
PEERLESS							
INDEMNITY INSURANCE CO	Commercial	1,061	1,102	56	60	5%	5%
INSURANCE CO	Commercial	1,001	1,102	30	00	376	376
PEERLESS							
INSURANCE							
COMPANY	Commercial	1,061	1,102	56	60	5%	5%
PENN AMERICA INS							
CO	Commercial	12	12	0	0	0%	0%
	- Commonda	·-					
PERMANENT							
GENERAL ASSUBANCE CO					_		
ASSURANCE CO	Personal	4	1	1	0	25%	0%
PHILADELPHIA							
INDEMNITY INS CO	Commercial	1,191	1,259	62	62	5%	5%

	Business	Number of Se	rvice Offices	in Under	rserved	Percentage of California tha	t are in the
Company	Type	in Cali		Commi		Underserved C	
		2009	2010	2009	2010	2009	2010
PRAETORIAN INSURANCE							
COMPANY	Personal	7	7	0	0	0%	0%
	Commercial	2	2	0	0	0%	0%
PRESERVER INSURANCE COMPANY	Personal	0	2	0	0	0%	0%
OOWII 71141	i ersonai	0		0	0	070	070
PROCENTURY INS	Personal	3	3	0	0	0%	0%
PROGRESSIVE INSURANCE							
COMPANY	Personal	5,209	5,579	663	722	13%	13%
ODE INO OODD							
QBE INS CORP	Personal	1,196	1,266	246	270	21%	21%
	Commercial	621	621	39	39	6%	6%
RIVERPORT INS CO	Commercial	621	621	39	39	6%	6%
SAFECO INS COS	Personal	1,228	1,129	88	83	7%	7%
	Commercial	1,229	1,131	88	83	7%	7%
		.,	.,				
SAFEWAY DIRECT INSURANCE CO	Personal	1	1	0	0	0%	0%
SAFEWAY INSURANCE							
COMPANY	Personal	925	980	300	326	32%	33%
SCOTTSDALE INDEMNITY CO	Commercial	0	30	0	1	0%	3%
INDENINT TOO	Commercial		30		<u>'</u>	070	370
SENECA INSURANCE COMPANY	Commercial	5	5	0	0	0%	0%
COMPANT	Commercial	5	<u> </u>	0	0	076	076
SENTRY INSURANCE A MUTUAL CO	Commercial	31	35	1	1	3%	3%
SENTRY SELECT INSURANCE	Commercial	11	11	0	0	0%	0%
SEQUOIA INS GROUP							
	Personal	3	3	0	0	0%	0%
	Commercial	76	76	3	3	4%	4%

Company	Business Type	Number of Serv	ice Offices	Number of Serv in Underse Commun	erved	Percentage of C California that a Underserved Con	are in the
	, r	2009	2010	2009	2010	2009	2010
SOMPO JAPAN							
INSURANCE							
COMPANY	Commercial	36	39	12	11	33%	28%
SPARTA INS CO	Commercial	0	20	0	0	0%	0%
STAR INSURANCE							
COMPANY	Commercial	11	13	0	1	0%	8%
STARNET INS CO	Commercial	2	0	0	0	0%	0%
CTADD INDEMNITY 9							
STARR INDEMNITY & LIABILITY CO	Personal	0	1	0	0	0%	0%
	Commercial	0	1	0	0	0%	0%
STATE FARM							
INSURANCE							
COMPANIES	Personal	1,869	1,896	96	103	5%	5%
	Commercial	1,869	1,896	96	103	5%	5%
STATE NATIONAL INS	3						
CO	Personal	2,250	2,445	482	541	21%	22%
	Commercial	99	108	1	1	1%	1%
STERLING							201
CASUALTY INS CO	Personal	30	32	2	2	7%	6%
THE DENTISTS							
INSURANCE							
COMPANY	Commercial	3	2	0	0	0%	0%
THE HARTFORD	Personal	794	767	50	45	6%	6%
	Commercial	698	735	40	49	6%	7%
THE NETHERLANDS							
INSURANCE CO	Commercial	1,061	1,102	56	60	5%	5%
TOKIO MARINE & NICHIDO FIRE	Personal	48	53	12	11	25%	21%
NO IIDO I IIL	Commercial	44	49	12	10	25% 25%	20%
	Commercial	44	49	1.1	10	23%	20%

Company	Business				rvice Offices rserved unities	s Percentage of Offices in California that are in the Underserved Communities		
Company	Турс	2009	2010	2009	2010	2009	2010	
TOPA INSURANCE								
COMPANY	Personal	9	9	0	0	0%	0%	
	Commercial	3	3	0	0	0%	0%	
TOWER SELECT INS	Doroonal	14	16	1	1	7%	6%	
CO	Personal Commercial	16	18	2	2		11%	
-	Commercial	10	10			13/6	1170	
TRANSGUARD INSURANCE								
COMPANY	Personal	2	2	1	1	50%	50%	
TRAVELERS INS								
GROUP	Personal	2,375	2,463	178	178	7%	7%	
	Commercial	2,375	2,463	178	178	7%	7%	
		•	,					
U S SPECIALTY								
INSURANCE CO	Commercial	3	0	0	0	0%	0%	
UNIGARD INSURANCE GROUP	Personal	184	184	6	6	3%	3%	
	Commercial	184	184	6	6	3%	3%	
UNITED SERVICES								
AUTO ASSO	Personal	0	0	0	0	0%	0%	
UNITED STATES LIABILITY INS	Commercial	41	62	1	2	2%	3%	
UNITRIN DIRECT	Danasal	4	4	0	0	00/	00/	
INSURANCE CO	Personal	1	1	0	0	0%	0%	
UNIVERSAL NORTH AMERICA INS	Darsonal	2	4	0	0	0%	0%	
AIVIERICA INS	Personal		4	0	0	U%	U%	
USAA CASUALTY INSURANCE								
COMPANY	Personal	0	0	0	0	0%	0%	
USAA GENERAL INDEMNITY COMPANY	Personal	0	0	0	0	0%	0%	
VICTORIA FIRE & CAS INS CO	Personal	1,130	1,291	128	166	11%	13%	

Company	Business Type	Number of Ser in Calife		Number of Se in Under Comm	rserved	Percentage of California tha Underserved O	t are in the
<u> </u>		2009	2010	2009	2010	2009	2010
VIGILANT INSURANCE							
COMPANY	Personal Commercial	233 291	233 296	13 26	13 21	6% 9%	6% 7%
VIKING INS CO of WI	Personal	2,000	1,990	355	357	18%	18%
	T Grooma:	2,000	.,000				
WAWANESA INSURANCE GROUP	Personal	1	1	0	0	0%	0%
WESTCHESTER FIRE INSURANCE CO	Commercial	156	0	13	0	8%	0%
WESTERN GENERAL INSURANCE CO	Personal	6	7	0	0	0%	0%
WESTERN MUTUAL INSURANCE GROUP	Personal	10	10	0	0	0%	0%
WORKMENS AUTO	Personal	146	145			8%	8%
XL INSURANCE AMERICA, INC	Commercial	15	15	2	2		13%
XL SPECIALTY INSURANCE	Commercial	13	13	2		1376	1376
COMPANY	Commercial	48	48	4	4	8%	8%
ZURICH NORTH AMERICA GROUP	Personal Commercial	635 621	635 621	45 43	45 43	7% 7%	7% 7%

Company	Business Type	With or Without Agencies	Nu	mber of Calif	Agencies ornia	s in		mber of			Califo	ornia tl Under	f Ageno nat are served nunities	in the
			Сар	tive	Indepe	endent	Сар	tive	Indepe	endent	Cap	tive	Indep	endent
			2009	2010	2009	2010	2009	2010	2009	2010	2009	2010	2009	2010
21ST CENTURY INSURANCE GROUP	Personal	No Agency	0	0	0	0	0	0	0	0	0%	0%	0%	0%
21ST CENTURY PREMIER INSURANCE	Personal	No Agency	0	0	0	0	0	0	0	0	0%	0%	0%	0%
21ST CENTURY SUPERIOR INSURANCE	Personal	No Agency	0	0	0	0	0	0	0	0	0%	0%	0%	0%
ACCESS GENERAL INSURANCE COMPANY	Personal	Agency	0	0	1	1	0	0	0	0	0%	0%	0%	0%
ACE AMERICAN INSURANCE COMPANY	Commercial	Agency	0	0	151	134	0		12	10		0%		7%
AEGIS SECURITY	Personal	Agency	0	0	2	2	0	0	0	0	0%	0%	0%	0%
AFFIRMATIVE INSURANCE COMPANY	Personal	Agency	0	0	1	1	0	0	0	0	0%	0%	0%	0%
ALLIANCE UNITED INS CO	Personal	Agency	0	0	1	1	0	0	0	0	0%	0%	0%	0%
ALLIED PROPERTY & CASUALTY INS	Personal Commercial	Agency Agency	9 9	18 18	1,191 1,191	1,289 1,289			64 64	71 71	0% 0%	0% 0%		6% 6%
ALLSTATE INDEMNITY COMPANY	Personal	Agency	83	77	1,031	891	1	0	64	51	1%	0%	6%	6%
ALLSTATE INSURANCE COMPANY	Personal Commercial	Agency Agency	83 83	77 77	1,031 1,031	891 891	1	0	64 64	51 51		0% 0%		6% 6%

Company	Business Type	With or Without Agencies	Nu	mber of Calife		s in			Agencie Commu			ornia tl Under	of Agen nat are served nunities	in the
			Cap	tive	Indepe	endent	Сар	tive	Indepe	endent	Cap	tive	Indep	endent
			2009	2010	2009	2010	2009	2010	2009	2010	2009	2010	2009	2010
ALLSTATE PROP AND CASUALTY	Personal	Agency	83	0	1,031	0	1	0	64	0	1%	0%	6%	0%
AMCO INSURANCE COMPANY	Personal Commercial	Agency Agency	16 16	34 34	1,259 1,259	1,354 1,354	1	1 1	66 66	73 73		3% 3%	5% 5%	
AMERICAN ALTERNATIVE INS CORP	Commercial	Agency	0	0	2	2	0	0	0	0	0%	0%	0%	0%
AMERICAN FAMILY HOME INSURANCE		Agency	0	0	46	45	0	0	3	2	0%	0%	7%	4%
AMERICAN HARDWARE MUTUAL INS	Commercial	Agency	22	20	0	0	1	1	0	0	5%	5%	0%	0%
AMERICAN HOME ASSURANCE CO	Commercial	No Agency	0	0	0	0	0	0	0	0	0%	0%	0%	0%
AMERICAN MODERN HOME INSURANCE	Personal	Agency	0	0	269	250	0	0	8	8	0%	0%	3%	3%
AMICA MUTUAL INSURANCE COMPANY	Personal	No Agency	0	0	0	0	0	0	0	0	0%	0%	0%	0%
ANCHOR GENERAL INSURANCE CO	Personal	Agency	0	0	1	1	0	0	0	0	0%	0%	0%	0%
ARCH INSURANCE COMPANY	Commercial	Agency	4	4	6	6	2	2	0	0	50%	50%	0%	0%
ARGONAUT GREAT CENTRAL INS	Commercial	Agency	1	1	5	5	0	0	0	0	0%	0%	0%	0%

Company	Business Type	With or Without Agencies	Nui	mber of Calif	Agencies ornia	in		mber of			Califo	ornia tl Under	f Agend nat are i served unities	
			Сар	tive	Indepe	ndent	Сар	tive	Indep	endent	Сар	tive	Indepe	endent
			2009	2010	2009	2010	2009	2010	2009	2010	2009	2010	2009	2010
ASSURANT GROUP	Personal Commercial	Agency Agency	10 1	7	0	71 0	0	0	0	3		0% 0%	0% 0%	4% 0%
AUTO CLUB SOUTHERN CALIFORNIA	Personal	Agency	77	80	0	0	7	7	0	0	9%	9%	0%	0%
BANKAMERICA CORP GRP	Personal	Agency	2	2	31	31	0	0	1	1	0%	0%	3%	3%
BANKERS STANDARD	Personal	Agency	0	0	100	132	0	0	7	8	0%	0%	7%	6%
BEAZLEY INS CO	Commercial	No Agency	0	0	0	0	0	0	0	0	0%	0%	0%	0%
BROTHERHOOD MUTUAL	Commercial	Agency	0	0	4	4	0	0	0	0	0%	0%	0%	0%
CALIFORNIA CASUALTY	Personal	No Agency	0	0	0	0	0	0	0	0	0%	0%	0%	0%
CALIFORNIA FAIR PLAN	Personal Commercial	No Agency No Agency	0	0	0	0		0	0			0% 0%	0% 0%	0% 0%
CALIFORNIA MUTUAL INSURANCE CO	Commercial	Agency	0	0	143	161	0	0	1	2	0%	0%	1%	1%
CALIFORNIA STATE AUTO ASSO	Personal	Agency	94	87	0	0	3	2	0	0	3%	2%	0%	0%
CALIFORNIA STATE AUTO GROUP	Personal	Agency	94	87	0	0	3	2	0	0	3%	2%	0%	0%
CAPITAL INSURANCE GROUP	Personal Commercial	Agency Agency	0	0	1,192 1,192	1,422 1,422	0 0	0	53 53			0% 0%		5% 5%
CENTURY- NATIONAL INSURANCE CO	Personal	Agency	0	0	378	374	0	0	40	40	0%	0%	11%	11%
CHARTIS PROPERTY CASUALTY CO	Personal	No Agency	0	0	0	0	0	0	0	0	0%	0%	0%	0%

Company	Business Type	With or Without Agencies	Nu	mber of A	_	in		mber of rserved				ornia tl Under	f Agendatare served	
			Сар	tive	Indepe	ndent	Сар	tive	Indep	endent	Сар	otive	Indepe	endent
			2009	2010	2009	2010	2009	2010	2009	2010	2009	2010	2009	2010
CNA INSURANCE COMPANIES	Commercial	Agency	0	0	532	532	0	0	46	46	0%	0%	9%	9%
COAST NATIONAL INSURANCE CO	Personal	Agency	5,433	6,309	2,574	3,294	356	428	645	827	7%	7%	25%	25%
COMMERCE WEST INSURANCE CO	Personal	Agency	0	0	1,809	2,085	0	0	176	218	0%	0%	10%	10%
CONTRACTORS BONDING & INS CO	Commercial	Agency	0	0	182	200	0	0	11	12	0%	0%	6%	6%
CORNERSTONE NATIONAL INS CO	Personal	Agency	0	0	2	2	0	0	1	1	0%	0%	50%	50%
CRUSADER INSURANCE COMPANY	Commercial	Agency	0	0	17	17	0	0	2	2	0%	0%	12%	12%
CSE INSURANCE GROUP	Personal Commercial	Agency Agency	0	0	367 367	427 427	0	0	19 19	16 16			5% 5%	4% 4%
DANIELSON NATIONAL INSURANCE CO	Personal	Agency	0	0	1	1	0	0	0	0	0%	0%	0%	0%
DEERBROOK INSURANCE COMPANY	Personal	Agency	0	0	6	6	0	0	0	0	0%	0%	0%	0%
DEPOSITORS INSURANCE COMPANY	Personal	Agency	5	5	1,259	1,354	0	0	66	73	0%	0%	5%	5%
ELECTRIC INSURANCE COMPANY	Personal	No Agency	0	0	0	0	0	0	0	0	0%	0%	0%	0%
EMPLOYERS MUTUAL CASUALTY CO	Commercial	Agency	0	0	63	87	0	0	2	3	0%	0%	3%	3%
ENCOMPASS INSURANCE COMPANY	Personal	Agency	0	0	209	228	0	0	10	10	0%	0%	5%	4%

Company	Business Type	With or Without Agencies	Nui	mber of A	_	s in		nber of			Califo	ornia tl Under	f Agendatare is served unities	in the
			Cap	tive	Indepe	ndent	Сар	tive	Indepe	endent	Cap	tive	Indepe	endent
			2009	2010	2009	2010	2009	2010	2009	2010	2009	2010	2009	2010
ESURANCE PROPERTY AND CASUALTY	Personal	Agency	0	0	1	1	0	0	0	0	0%	0%	0%	0%
EVEREST NATIONAL INS CO	Commercial	Agency	1	1	2	2	0	0	1	1	0%	0%	50%	50%
FARMERS INSURANCE GROUP	Personal Commercial	Agency Agency	3,154 3,154	3,118 3,118	277 277	263 263	247 247	241 241	84 84	81 81		8% 8%	30% 30%	31% 31%
FEDERAL INSURANCE COMPANY	Personal Commercial	Agency Agency	0	0 0	235 336	232 340	0	0	15 37	13 32		0% 0%	6% 11%	6% 9%
FEDERATED MUTUAL INSURANCE GROUP	Commercial	No Agency	0	0	0	0	0	0	0	0	0%	0%	0%	0%
FIDELITY NATL INSURANCE COMPANY	Personal Commercial	Agency Agency	0	0 0	1,351 24	1,351 24	0	0 0	184 2	184 2		0% 0%	14% 8%	14% 8%
FIDELITY NATL P&C INSURANCE CO	Personal	Agency	0	0	1,351	1,351	0	0	184	184	0%	0%	14%	14%
FINANCIAL INDEMNITY COMPANY	Personal	Agency	0	0	2,962	2,929	0	0	463	465	0%	0%	16%	16%
FINANCIAL PACIFIC INSURANCE CO	Commercial	Agency	0	0	158	151	0	0	2	2	0%	0%	1%	1%
FIREMANS FUND INSURANCE COMPANY	Personal Commercial	Agency Agency	0 0	0 0	270 368	267 352	0	0	19 34	16 30		0% 0%		6% 9%
FIRST AMERICAN PROPERTY INS	Personal	Agency	0	0	0	0	0	0	0	0	0%	0%	0%	0%
FIRST AMERICAN SPECIALTY INS	Personal	Agency	0	0	549	562	0	0	40	42	0%	0%	7%	7%

Company	Business Type	With or Without Agencies	Nu	mber of A		in		nber of a			Califo	rnia tl Under	of Agend nat are in reserved nunities	
			Cap	tive	Indepe	ndent	Сар	tive	Indepe	endent	Cap	tive	Indepe	endent
			2009	2010	2009	2010	2009	2010	2009	2010	2009	2010	2009	2010
FLORISTS MUTUAL INSURANCE COMPANY	Commercial	Agency	4	4	17	17	0	0	0	0	0%	0%	0%	0%
FOREMOST INSURANCE	Commercial	Agency	7		- 17		0	0	<u> </u>		070	0 70	070	078
GROUP	Personal	Agency	4,716	4,435	3,025	3,337	365	340	308	368	8%	8%	10%	11%
GARRISON PROP & CASUALTY INS CO	Personal	No Agency	0	0	0	0	0	0	0	0	0%	0%	0%	0%
GEICO CASUALTY COMPANY	Personal	Agency	5	8	0	0	0	0	0	0	0%	0%	0%	0%
GEICO GENERAL INSURANCE CO	Personal	Agency	5	8	0	0	0	0	0	0	0%	0%	0%	0%
GEICO INDEMNITY COMPANY	Personal	Agency	5	8	0	0	0	0	0	0	0%	0%	0%	0%
GOLDEN EAGLE INSURANCE CORP	Commercial	Agency	0	0	1,058	1,099	0	0	56	60	0%	0%	5%	5%
GOVERNMENT EMPLOYEES INS CO	Personal	Agency	5	8	0	0	0	0	0	0	0%	0%	0%	0%
GRANGE INSURANCE								<u> </u>						
GROUP GRANITE STATE INSURANCE	Personal	Agency	0	0	94	103	0	0	0	0	0%	0%	0%	0%
COMPANY	Personal Commercial	No Agency No Agency	0	0	0	0		0	0	0		0% 0%		0% 0%
GREAT AMERICAN ALLIANCE CO	Commercial	Agency	0	0	747	696	0	0	52	45	0%	0%	7%	6%
GREAT AMERICAN ASSURANCE CO	Commercial	Agency	0	0	747	696	0	0	52	45	0%	0%	7%	6%
GREAT AMERICAN INS CO OF NY	Commercial	Agency	0	0	747	696	0	0	52	45	0%	0%	7%	6%

Company	Business Type	With or Without Agencies	Nui	nber of Calif	Agencies ornia	s in		nber of			Califo	rnia th Under	f Ageno nat are i served unities	
			Сар	tive	Indepe	ndent	Сар	tive	Indep	endent	Cap	tive	Indepe	ndent
			2009	2010	2009	2010	2009	2010	2009	2010	2009	2010	2009	2010
GREAT AMERICAN INSURANCE CO	Commercial	Agency	0	0	747	696	0	0	52	45	0%	0%	7%	6%
GREAT NORTHERN INSURANCE COMPANY	Commercial	Agency	0	0	283	289	0	0	24	20	0%	0%	8%	7%
GREENWICH INS CO	Commercial	Agency	0	0	681	681	0	0	42	42	0%	0%	6%	6%
GUIDEONE MUTUAL INSURANCE CO	Commercial	Agency	0	0	68	76	0	0	3	1	0%	0%	4%	1%
GUIDEONE SPECIALTY MUTUAL CO	Commercial	Agency	0	0	68	76	0	0	3	1	0%	0%	4%	1%
HARTFORD STEAM BOIL INSPEC CO	Commercial	No Agency	0	0	0	0	0	0	0	0	0%	0%	0%	0%
HDI-GERLING AMERICA INSURANCE	Commercial	No Agency	0	0	0	0	0	0	0	0	0%	0%	0%	0%
HILLSTAR INSURANCE COMPANY	Personal	Agency	0	0	567	618	0	0	156	171	0%	0%	28%	28%
HOMESITE INS CO of CA	Personal	Agency	12	16	3	34	1	1	1	4	8%	6%	33%	12%
HORACE MANN INSURANCE COMPANY	Personal	Agency	43	72	0	0	3	3	0	0	7%	4%	0%	0%
HORACE MANN PROP & CAS INS CO	Personal	Agency	43	72	0	0	3	3	0	0	7%	4%	0%	0%
HUDSON INSURANCE COMPANY	Personal Commercial	Agency Agency	0 0	0	5 8	3 8		0	0			0% 0%		0% 0%
IDS PROPERTY CASUALTY INSURANCE	Personal	No Agency	0	0	0	0	0	0	0	0	0%	0%	0%	0%

Company	Business Type	With or Without Agencies	Nui	mber of A	_	s in		mber of			Califo	rnia tl Under	f Ageno nat are served unities	in the
			Cap	tive	Indepe	endent	Сар	tive	Indep	endent	Сар	tive	Indepe	endent
			2009	2010	2009	2010	2009	2010	2009	2010	2009	2010	2009	2010
IMPERIUM INSURANCE COMPANY	Personal	Agency	0	0	2	2	0	0	0	0	0%	0%	0%	0%
INDEMNITY INS CO OF NORTH AMERICA	Commercial	Agency	0	0	151	134	0	0	12	10	0%	0%	8%	7%
INFINITY PROPERTY AND CASUALTY	Personal	Agency	0	0	3,878	3,959	0	0	963	990	0%	0%	25%	25%
INS CO OF STATE OF PENNSYLVANIA	Personal Commercial	No Agency No Agency	0 0	0 0	0 0	0 0		0 0	0 0	0 0		0% 0%		0% 0%
INSURANCE COMPANY OF THE WEST	Personal Commercial	Agency Agency	0 0	0 0	2,800 2,800	2,800 2,800	0 0	0	480 480	480 480		0% 0%	17% 17%	17% 17%
INTEGON PREFERRED INSURANCE CO	Personal	Agency	0	0	1,426	1,559	0	0	205	226	0%	0%	14%	14%
KEMPER AUTO AND HOME COMPANIES	Personal	Agency	0	0	595	662	0	0	16	19	0%	0%	3%	3%
LIBERTY MUTUAL INS GROUP	Personal Commercial	Agency Agency	29 2	28 2	0 155	0 155	0 1	0	0 9			0% 50%		0% 6%
LOYA CASUALTY INSURANCE CO	Personal	Agency	142	149	0	0	50	52	0	0	35%	35%	0%	0%
LUMBERMENS UNDERWRITING ALLIANCE	Commercial	Agency	1	1	0	0	0	0	0	0	0%	0%	0%	0%
MAGNA CARTA COMPANIES	Commercial	Agency	0	0	94	95	0	0	4	4	0%	0%	4%	4%
MARKEL INSURANCE COMPANY	Commercial	Agency	0	0	382	402	0	0	25	23	0%	0%	7%	6%
MERCED MUTUAL INSURANCE COMPANY	Personal	Agency	0		89	101	0		0			0%		0%

Company	Business Type	With or Without Agencies	Nu	mber of A	_	s in			Agencies Commu		Califo	rnia tl Under	of Agend nat are i served nunities	
			Cap	otive	Indepe	ndent	Сар	tive	Indepe	endent	Сар	tive	Indepe	endent
			2009	2010	2009	2010	2009	2010	2009	2010	2009	2010	2009	2010
MERCURY INSURANCE GROUP	Personal Commercial	Agency Agency	0	0 0	1,866 774	1,838 792	0	0	136 40	133 43		0% 0%		7% 5%
METROPOLITAN DIRECT P&C INS CO	Personal	Agency	15	15	246	452	1	1	15	24	7%	7%	6%	5%
MGA INSURANCE COMPANY	Personal	Agency	0	0	1	1	0	0	0	0	0%	0%	0%	0%
MIC GENERAL INSURANCE CORPORATION	Personal	No Agency	0	0	0	0	0	0	0	0	0%	0%	0%	0%
MITSUI SUMITOMO INSURANCE GROUP	Commercial	No Agency	0	0	0	0	0	0	0	0	0%	0%	0%	0%
NATIONAL AMERICAN INSURANCE CO	Personal	Agency	0	0	1	1	0	0	0	0	0%	0%	0%	0%
NATIONAL GENERAL INSURANCE CORP	Personal	Agency	2	2	2	2	0	0	0	0	0%	0%	0%	0%
NATIONAL UNION FIRE INS CO OF PITTSBURG	Commercial	No Agency	0	0	0	0	0	0	0	0	0%	0%	0%	0%
NATIONS INSURANCE	Personal	No Agency	0	0	0	0	0	0	0	0	0%	0%	0%	0%
NATIONWIDE AGRIBUSINESS	Commercial	Agency	25	25	0	0	0	0	0	0	0%	0%	0%	0%
NATIONWIDE FIRE INSURANCE CO	Personal	No Agency	0	0	0	0	0	0	0	0	0%	0%	0%	0%
NATIONWIDE INS CO OF AMERICA	Personal	Agency	44	59	4	4	3	3	0	0	7%	5%	0%	0%
NATIONWIDE	Commercial	Agency	44		4	4	3	3	0	0		5%		0%
MUTUAL INS CO (ALLIED)	Commercial	Agency	33	53	1,259	1,354	3	3	66	73	9%	6%	5%	5%

Company	Business Type	With or Without Agencies	Nu	mber of A	_	in .		mber of a				ornia tl Under	f Agend nat are in served nunities	
			Cap	tive	Indepe	ndent	Cap	tive	Indep	endent	Cap	otive	Indepe	endent
			2009	2010	2009	2010	2009	2010	2009	2010	2009	2010	2009	2010
NAVIGATORS INS	Commercial	Agency	0	0	1	1	0	0	0	0	0%	0%	0%	0%
	Commercial	rigonoy		<u> </u>	<u> </u>						070	<u> </u>	<u> </u>	
NEW HAMPSHIRE INSURANCE														
COMPANY	Personal Commercial	No Agency No Agency	0	0	0	0		0	0				0% 0%	0% 0%
OCCIDENTAL FIRE & CASUALTY CO	Personal	No Agency	0	0	0	0	0	0	0	0	0%	0%	0%	0%
OCEAN HARBOR	reisonal	No Agency	0	0		0	U				078	070	070	070
0,100,121,1110	Personal	No Agency	0	0	0	0	0	0	0	0	0%	0%	0%	0%
ONE BEACON INS GROUP	Commercial	Agency	1	1	767	263	0	0	50	14	0%	0%	7%	5%
OREGON MUTUAL INS CO	Personal	Agency	0	0	300	267	0	0	13	10				4%
	Commercial	Agency	0	0	300	267	0	0	13	10	0%	0%	4%	4%
PACIFIC PROPERTY AND CASUALTY	Personal	Agency	58	64	0	0	1	1	0	0	2%	2%	0%	0%
PACIFIC SPECIALTY		<i>y</i>												
INSURANCE CO	Personal Commercial	Agency Agency	0 0	0 0	25 17	26 17	0 0	0 0	3 0	3 0			12% 0%	12% 0%
PEERLESS INDEMNITY					4.050	4 000		0		00		901	5 0/	5 0/
INSURANCE CO	Commercial	Agency	0	0	1,058	1,099	0	0	56	60	0%	0%	5%	5%
PEERLESS INSURANCE COMPANY	Commercial	Agency	0	0	1,058	1,099	0	0	56	60	0%	0%	5%	5%
PENN AMERICA INS CO	Commercial	Agency	0		11	11	0	0	0					0%
PERMANENT GENERAL	20	900)	Ü				, ,		J		270	2,0	3,8	3,0
ASSURANCE CO	Personal	No Agency	0	0	0	0	0	0	0	0	0%	0%	0%	0%
PHILADELPHIA INDEMNITY INS CO	Commercial	Agency	4	4	1,187	1,255	0	0	62	62	0%	0%	5%	5%

Company	Business Type	With or Without Agencies	Nu	mber of . Calife		s in		nber of	_			ornia tl Under	f Agendatare served	
			Cap	tive	Indepe	endent	Сар	tive	Indepe	endent	Cap	otive	Indepe	endent
			2009	2010	2009	2010	2009	2010	2009	2010	2009	2010	2009	2010
PRAETORIAN INSURANCE COMPANY	Personal Commercial	Agency Agency	0	0	6 1	6 1	0	0	0	0			0% 0%	0% 0%
PROCENTURY INS	Personal	Agency	0	0	1	1	0	0	0	0	0%	0%	0%	0%
PROGRESSIVE INSURANCE COMPANY	Personal	Agency	0	0	5,185	5,558	0	0	663	722	0%	0%	13%	13%
QBE INS CORP	Personal Commercial	Agency Agency	0	0	1,194 611	1,264 611	0	0	246 39	270 39		0% 0%	21% 6%	21% 6%
RIVERPORT INS	Commercial	Agency	0	0	610	610	0	0	39	39	0%	0%	6%	6%
SAFECO INS COS	Personal Commercial	Agency Agency	0	0	1,221 1,221	1,124 1,124	0	0 0	88 88	83 83			7% 7%	7% 7%
SAFEWAY DIRECT INSURANCE CO	Personal	No Agency	0	0	0	0	0	0	0	0	0%	0%	0%	0%
SAFEWAY INSURANCE COMPANY	Personal	Agency	0	0	924	979	0	0	300	326	0%	0%	32%	33%
SENECA INSURANCE COMPANY	Commercial	Agency	0	0	5	5	0	0	0	0	0%	0%	0%	0%
SENTRY INSURANCE A MUTUAL CO	Commercial	Agency	31	35	0	0	1	1	0	0	3%	3%	0%	0%
SENTRY SELECT	Commercial	Agency	11	11	0	0	0	0	0	0	0%	0%	0%	0%
SEQUOIA INS GROUP	Personal Commercial	Agency Agency	1 0	1 0	0 61	0 61	0 0	0	0 2	0				
SOMPO JAPAN INSURANCE COMPANY	Commercial	Agency	0	0	34	37	0	0	10	9	0%	0%	29%	24%
STAR INSURANCE COMPANY	Commercial	Agency	0	0	9	11	0	0	0	1	0%	0%	0%	9%

Company	Business Type	With or Without Agencies	Nui	mber of A	_	s in	Nui Unde	Percentage of Agencies in California that are in the Underserved Communities						
			Captive		Independent		Captive		Independent		Captive		Indepe	endent
			2009	2010	2009	2010	2009	2010	2009	2010	2009	2010	2009	2010
STARNET INS CO	Commoraial	Aganay	0	0	2	0	0	0	0	0	0%	0%	0%	0%
STARNET INS CO	Commercial	Agency	0	0	2	0	0	0	0	0	0%	0%	0%	0%
STATE FARM INSURANCE COMPANIES	Personal	Agency	1,843	1,870	0	0	96	103	0	0	5%	6%	0%	0%
COMI ANILO	Commercial	Agency	1,843	1,870	0	0	96	103	0	0				0% 0%
STATE NATIONAL INS CO	Personal	Agonov	0	0	2,248	2,443	0	0	482	E 4.4	0%	0%	21%	22%
	Commercial	Agency Agency	0	0	2,248 95	2,443	0	0	482	541 1	0% 0%		1%	22% 1%
STERLING CASUALTY INS CO	Personal	Agency	29	31	0	0	2	2	0	0	7%	6%	0%	0%
THE DENTISTS INSURANCE COMPANY	Commercial	No Agency	0	0	0	0	0	0	0	0	0%	0%	0%	0%
THE HARTFORD GROUP	Personal Commercial	Agency Agency	0	0	789 693	762 730	0	0	49 39	44 48			6% 6%	6% 7%
THE NETHERLANDS INSURANCE CO	Commercial	Agency	0	0	1,058	1,099	0	0	56	60	0%	0%	5%	5%
TOKIO MARINE & NICHIDO FIRE	Personal	Agency	0	0	34	33	0	0	12	11			35%	33%
	Commercial	Agency	0	0	31	32	0	0	11	10	0%	0%	35%	31%

Company	Business Type	With or Without Agencies	Nui	mber of Calif	Agencies ornia	in	Nur Unde	Percentage of Agencies in California that are in the Underserved Communities						
			Captive		Independent		Captive		Independent		Captive		Independent	
			2009	2010	2009	2010	2009	2010	2009	2010	2009	2010	2009	2010
TOPA INSURANCE COMPANY	Personal Commercial	Agency Agency	0	0	8 2	8 2	0 0	0	0	0		0% 0%	0% 0%	0% 0%
TOWER SELECT INS CO	Personal Commercial	Agency Agency	0	0 0	13 15	15 17	0	0	1	1 2		0% 0%	8% 13%	7% 12%
TRANSGUARD INSURANCE COMPANY	Personal	No Agency	0	0	0	0	0	0	0	0	0%	0%	0%	0%
TRAVELERS INS GROUP	Personal Commercial	Agency Agency	0	0 0	2,367 2,367	2,455 2,455	0 0	0 0	177 177	177 177	0% 0%	0% 0%	7% 7%	7% 7%
U S SPECIALTY INSURANCE CO	Commercial	Agency	0	0	3	0	0	0	0	0	0%	0%	0%	0%
UNIGARD INSURANCE GROUP	Personal Commercial	Agency Agency	0	0	181 181	181 181	0	0 0	6 6	6 6		0% 0%	3% 3%	3% 3%
UNITED SERVICES AUTO ASSO	Personal	No Agency	0	0	0	0	0	0	0	0	0%	0%	0%	0%
UNITED STATES LIABILITY INS	Commercial	Agency	0	0	40	61	0	0	1	2	0%	0%	3%	3%
UNITRIN DIRECT INSURANCE CO	Personal	No Agency	0	0	0	0	0	0	0	0	0%	0%	0%	0%
UNIVERSAL NORTH AMERICA INSURANCE	Personal	Agency	0	0	1	2	0	0	0	0	0%	0%	0%	0%
USAA CASUALTY INSURANCE COMPANY	Personal	No Agency	0	0	0	0	0	0	0	0	0%	0%	0%	0%
USAA GENERAL INDEMNITY COMPANY	Personal	No Agency	0	0	0	0	0	0	0	0	0%	0%	0%	0%
VICTORIA FIRE & CAS INS CO	Personal	Agency	51	51	1,077	1,238	5	5	123	161	10%	10%	11%	13%

Company	Business Type	With or Without Agencies	Nu	mber of Calif	Agencie ornia	s in		mber of erserved	Percentage of Agencies in California that are in the Underserved Communities					
			Captive		Independent		Captive		Independent		Captive		Independent	
			2009	2010	2009	2010	2009	2010	2009	2010	2009	2010	2009	2010
VIGILANT INURANCE COMPANY	Personal Commercial	Agency Agency	0	0	227 285	227 290	0	0	13 26			0% 0%	6% 9%	6% 7%
VIKING INS CO of WI	Personal	Agency	0	0	1,999	1,989	0	0	355	357	0%	0%	18%	18%
WAWANESA INSURANCE GROUP	Personal	No Agency	0	0	0	0	0	0	0	0	0%	0%	0%	0%
WESTCHESTER FIRE INSURANCE CO	Commercial	Agency	0	0	151	0	0	0	12	0	0%	0%	8%	0%
WESTERN GENERAL INSURANCE COMPANY	Personal	Agency	5	6	0	0	0	0	0	0	0%	0%	0%	0%
WESTERN MUTUAL INSURANCE GROUP	Personal	Agency	0	0	8	8	0	0	0	0	0%	0%	0%	0%
WORKMENS AUTO		Agency	0	0	144	143	0		10			0%		
XL INSURANCE AMERICA, INC	Commercial	Agency	0	0	14	14	0	0	1	1	0%	0%	7%	7%
XL SPECIALTY INSURANCE COMPANY	Commercial	Agency	0	0	45	45	0	0	4	4	0%	0%	9%	9%
ZURICH NORTH AMERICA GROUP	Personal Commercial	Agency Agency	0	0	623 611	623 611	0		44 42			0% 0%		